				NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE NET					NET PRICE			
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	40UC-SECURE1 8031-731AS	CLRN 40UC ANTI-TIP KIT SYM 8031 68.8 GB AS4 SRDF	\$2,500.00	A	51% 51%	\$1,225.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	ACCONKIT-D	AC CONNECTOR KIT DOM 3BAY	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$167.90 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$167.90 \$0.00
5	ACKIT8230-D	AC LINE KIT DOM 8230	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AC-LINE-EXT	AC LINE KIT EXT DOM 1BAY	\$0.00	Α	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLINKIT-D	AC LINE KIT DOM HALF BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLINKIT-I	AC LINE KIT INT HALF BAY	\$0.00	A A	51% 51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNS-1200PS DF41030016B	1200W PS FOR CNS-14 300GB 10K 4142.78GB 14+2	\$0.00 \$0.00		51%	\$0.00 \$0.00	\$180.00 \$4,932.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$150.00 \$3,000.30
5	DF41030016C	300GB 10K 4094.52 14+2 for IBM-i (AS400)	\$0.00		51%	\$0.00	\$4,932.00	\$0.00		\$0.00	\$0.00	\$3,000.30
5	DF4103001B	300GB10K 295.91GBONEDRV	\$0.00	Α	51%	\$0.00	\$308.25	\$0.00		\$0.00	\$0.00	\$187.52
5	DF4103001C	300GB10K 292.4GB0NEDRV IBM-i (AS400)	\$0.00		51%	\$0.00	\$308.25	\$0.00		\$0.00	\$0.00	\$187.52
5 5	DF4103002B DF4103002C	300GB 10K 295.91GBMIRR 300GB 10K 292.46GBMIRR for IBM-i (AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$616.50 \$616.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$375.04 \$375.04
5	DF4103004B	300GB 10K 887.73GB3+1	\$0.00		51%	\$0.00	\$1,233.00	\$0.00		\$0.00	\$0.00	\$750.08
5	DF4103004C	300GB 10K 877.39GB3+1 for IBM-i (AS400)	\$0.00	Α	51%	\$0.00	\$1,233.00	\$0.00		\$0.00	\$0.00	\$750.08
5	DF4103008B	300GB 10K 2071.39GB7+1	\$0.00		51%	\$0.00	\$2,466.00	\$0.00		\$0.00	\$0.00	\$1,500.15
5 5	DF4103008C DF410300D8B	300GB 10K 2047.26GB7+1 for IBM-i (AS400) 300GB 10K 1775.47GB 6+2	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$2,466.00 \$2,466.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$1,500.15 \$1,500.15
5	DF410300D8B	300GB 10K 1773.47GB 6+2 300GB 10K 1754.79 6+2 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.15
5	DF41040016B	400GB 10K 5523.71GB 14+2	\$0.00		51%	\$0.00	\$8,484.00	\$0.00		\$0.00	\$0.00	\$5,161.10
5	DF41040016C	400GB 10K 5595.5GB14+2 IBM-i(AS400)	\$0.00		51%	\$0.00	\$8,484.00	\$0.00		\$0.00	\$0.00	\$5,161.10
5	DF4104001B	400GB10K 394.55GBONEDRV	\$0.00		51%	\$0.00	\$530.25	\$0.00		\$0.00	\$0.00	\$322.57
5 5	DF4104001C DF4104002B	400GB10K 399.68GBONEDRV IBM-i(AS400) 400GB 10K 394.55GBMIRR	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$530.25 \$1,060.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$322.57 \$645.14
5	DF4104002C	400GB 10K 399.68GBMIRR for IBM-i (AS400)	\$0.00		51%	\$0.00	\$1,060.50	\$0.00		\$0.00	\$0.00	\$645.14
5	DF4104004B	400GB 10K 1183.65GB3+1	\$0.00		51%	\$0.00	\$2,121.00	\$0.00		\$0.00	\$0.00	\$1,290.28
5	DF4104004C	400GB 10K 1199.05GB3+1 for IBM-i (AS400)	\$0.00		51%	\$0.00	\$2,121.00	\$0.00		\$0.00	\$0.00	\$1,290.28
5 5	DF4104008B DF4104008C	400GB 10K 2761.86GB7+1 400GB 10K 2797.77GB7+1 for IBM-i (AS400)	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$4,242.00 \$4,242.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2,580.55 \$2,580.55
5	DF410400BB	400GB 10K 2797.77GB7+1 101 IBW-1 (AS400)	\$0.00	A	51%	\$0.00	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,580.55
5	DF410400D8C	400GB 10K 2398.09GB6+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$4,242.00	\$0.00		\$0.00	\$0.00	\$2,580.55
5	DF41045016B	450GB 10K 6294.90GB 14+2	\$0.00	Α	51%	\$0.00	\$6,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,102.60
5	DF41045016C	450GB 10K 6141.8GB14+2 IBM-i(AS400)	\$0.00		51%	\$0.00	\$6,744.00	\$0.00		\$0.00	\$0.00	\$4,102.60
5 5	DF4104501B DF4104501C	450GB 10K 449.64GB ONEDRV 450GB 10K 438.7GBONEDRV IBM-i(AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$421.50 \$421.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$256.41 \$256.41
5	DF4104502B	450GB 10K 449.64GB MIRR	\$0.00		51%	\$0.00	\$843.00	\$0.00		\$0.00	\$0.00	\$512.83
5	DF4104502C	450GB 10K 438.7GBMIR IBM-i(AS400)	\$0.00	Α	51%	\$0.00	\$843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$512.83
5	DF4104504B	450GB 10K 1348.93GB 3+1	\$0.00		51%	\$0.00	\$1,686.00	\$0.00		\$0.00	\$0.00	\$1,025.65
5 5	DF4104504C DF4104508B	450GB 10K 1316.1GB3+1 IBM-i(AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,686.00 \$3,372.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$1,025.65
5	DF4104508C	450GB 10K 3147.48GB 7+1 450GB 10K 3070.9GB7+1 IBM-i(AS400)	\$0.00	A A	51%	\$0.00	\$3,372.00	\$0.00		\$0.00	\$0.00	\$2,051.30 \$2,051.30
5	DF410450D8B	450GB 10K 2697.84GB 6+2	\$0.00	A	51%	\$0.00	\$3,372.00	\$0.00		\$0.00	\$0.00	\$2,051.30
5	DF410450D8C	450GB 10K 2632.2GB6+2 IBM-i(AS400)	\$0.00		51%	\$0.00	\$3,372.00	\$0.00		\$0.00	\$0.00	\$2,051.30
5	DF41060016B	600GB 10K 8393.28GB 14+2	\$0.00	A	51%	\$0.00	\$8,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,212.20
5 5	DF41060016C DF4106001B	600GB 10K 8188.6GB14+2 IBM-i(AS400) 600GB10K 599.52GB ONEDRV	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$8,568.00 \$535.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$5,212.20 \$325.76
5	DF4106001C	600GB10K 584.9GB ONEDRV IBM-i(AS400)	\$0.00		51%	\$0.00	\$535.50	\$0.00		\$0.00	\$0.00	\$325.76
5	DF4106002B	600GB10K 599.52GB MIRR	\$0.00		51%	\$0.00	\$1,071.00	\$0.00		\$0.00	\$0.00	\$651.53
5	DF4106002C	600GB 10K 584.9GBMIR IBM-i(AS400)	\$0.00		51%	\$0.00	\$1,071.00	\$0.00		\$0.00	\$0.00	\$651.53
5 5	DF4106004B DF4106004C	600GB 10K 1798.56GB 3+1 600GB 10K 1754.7GB3+1 IBM-i(AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,142.00 \$2,142.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$1,303.05 \$1,303.05
5	DF4106004C	600GB 10K 4196.64GB 7+1	\$0.00		51%	\$0.00	\$4,284.00	\$0.00		\$0.00	\$0.00	\$2,606.10
5	DF4106008C	600GB 10K 4094.3GB7+1 IBM-i(AS400)	\$0.00	Α	51%	\$0.00	\$4,284.00	\$0.00		\$0.00	\$0.00	\$2,606.10
5	DF410600D8B	600GB 10K 3597.12GB 6+2	\$0.00	A	51%	\$0.00	\$4,284.00	\$0.00		\$0.00	\$0.00	\$2,606.10
5 5	DF410600D8C DF41545016B	600GB 10K 3509.4GB6+2 IBM-i(AS400) 450GB 15K 6295.01GB 14+2	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$4,284.00 \$7,824.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,606.10 \$4,759.60
5	DF41545016C	450GB 15K 6295.01GB 14+2 450GB 15K 6141.8GB14+2 IBM-i(AS400)	\$0.00	Ä	51%	\$0.00	\$7,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,759.60
5	DF4154501B	450GB15K 449.64GB ONEDRV	\$0.00	Α	51%	\$0.00	\$489.00	\$0.00		\$0.00	\$0.00	\$297.48
5	DF4154501C	450GB15K 438.7GBONEDRV IBM-i(AS400)	\$0.00		51%	\$0.00	\$489.00	\$0.00		\$0.00	\$0.00	\$297.48
5	DF4154502B	450GB15K 449.64GB MIRR	\$0.00		51%	\$0.00	\$978.00	\$0.00		\$0.00	\$0.00	\$594.95
5 5	DF4154502C DF4154504B	450GB 15K 438.7GBMIR IBM-i(AS400) 450GB 15K 1348.93GB 3+1	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$978.00 \$1,956.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$594.95 \$1,189.90
5	DF4154504C	450GB 15K 1316.1GB3+1 IBM-i(AS400)	\$0.00		51%	\$0.00	\$1,956.00	\$0.00		\$0.00	\$0.00	\$1,189.90
5	DF4154508B	450GB 15K 3147.50GB 7+1	\$0.00	Α	51%	\$0.00	\$3,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,379.80
5	DF4154508C	450GB 15K 3070.9GB7+1 IBM-i(AS400)	\$0.00		51%	\$0.00	\$3,912.00	\$0.00		\$0.00	\$0.00	\$2,379.80
5 5	DF415450D8B DF415450D8C	450GB 15K 2697.86GB 6+2 450GB 15K 2632 2GB6+2 IBM (AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$3,912.00 \$3,912.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2,379.80 \$2,379.80
5	DF415450D6C DF41560016B	450GB 15K 2632.2GB6+2 IBM-i(AS400) 600GB 15K 8393.28GB 14+2	\$0.00		51%	\$0.00	\$9,660.00	\$0.00		\$0.00	\$0.00	\$2,379.60 \$5,876.50
5	DF41560016C	600GB 15K 8188.6GB 14+2 IBM-i(AS400)	\$0.00		51%	\$0.00	\$9,660.00	\$0.00		\$0.00	\$0.00	\$5,876.50
5	DF4156001B	600GB 15K 591.8GB ONE DRV	\$0.00		51%	\$0.00	\$603.75	\$0.00		\$0.00	\$0.00	\$367.28
5	DF4156001C	600GB 15K 584.9GB ONEDRV IBM-i(AS400)	\$0.00		51%	\$0.00	\$603.75	\$0.00		\$0.00	\$0.00	\$367.28
5 5	DF4156002B DF4156002C	600GB 15K 599.52GB MIRR 600GB 15K 584.9GB MIR IBM-i(AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,207.50 \$1,207.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$734.56 \$734.56
5	DF4156004B	600GB 15K 1798.56GB 3+1	\$0.00		51%	\$0.00	\$2,415.00	\$0.00		\$0.00	\$0.00	\$1,469.13
5	DF4156004C	600GB 15K 1754.7GB3+1 IBM-i(AS400)	\$0.00		51%	\$0.00	\$2,415.00	\$0.00		\$0.00	\$0.00	\$1,469.13
5 5	DF4156008B	600GB 15K 4196.64GB 7+1	\$0.00		51%	\$0.00	\$4,830.00	\$0.00		\$0.00	\$0.00	\$2,938.25
5 5	DF4156008C DF415600D8B	600GB 15K 4094.3GB7+1 IBM-i(AS400) 600GB 15K 3597.12GB 6+2	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$4,830.00 \$4,830.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2,938.25 \$2,938.25
5	DF415600D8C	600GB 15K 3509.4GB6+2 IBM-i(AS400)	\$0.00		51%	\$0.00	\$4,830.00	\$0.00		\$0.00	\$0.00	\$2,938.25

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DF4F120016B	200GB FLASH 2800.0GB 14+2	\$0.00	A	51%	\$0.00	\$47,664.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DF4F12001B DF4F12002B	200GB FLASH 200.0GB ONEDRV 200GB FLASH 400.0GB MIRR	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$2,979.00 \$5,958.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DF4F12004B	200GB FLASH 600.0GB 3+1	\$0.00	A	51%	\$0.00	\$11,916.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DF4F12008B	200GB FLASH 1400.0GB 7+1	\$0.00	Α	51%	\$0.00	\$23,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,497.80
5	DF4F1200D8B	200GB FLASH 1200.0GB 6+2	\$0.00	A	51%	\$0.00	\$23,832.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DF4F140016B DF4F14001B	400GB FLASH 5599.8GB 14+2 400GB FLASH 399.9GB ONEDRV	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$85,824.00 \$5,364.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$52,209.60 \$3,263.10
5	DF4F14002B	400GB FLASH 799.9GB MIRR	\$0.00	Ä	51%	\$0.00	\$10,728.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DF4F14004B	400GB FLASH 1199.9GB 3+1	\$0.00	Α	51%	\$0.00	\$21,456.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DF4F14008B	400GB FLASH 2799.9GB 7+1	\$0.00	A	51%	\$0.00	\$42,912.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DF4F1400D8B DL6100-SYS3D	400GB FLASH 2399.9GB 6+2 DL6100 SYSTEM BAY WITH 3 PHASE DELTA PWR	\$0.00 \$104,830.00	A A	51% 51%	\$0.00 \$51,366.70	\$42,912.00 \$15,724.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DL6100-SYS3Y	DL6100 SYSTEM BAY WITH 3 PHASE WYE PWER	\$104,830.00		51%	\$51,366.70	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	DL62G725001B	500GB 7.2K 493.19GB ONE DRV	\$2,710.00	Α	51%	\$1,327.90	\$406.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DL62G725001BU	500GB7.2K493.19GB ONE DRV UPGRADE	\$3,795.00	A	51% 51%	\$1,859.55	\$421.62 \$813.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DL62G725002B DL62G725002BU	500GB 7.2K 493.19GB MIRR 500GB 7.2K 493.19GB MIRR UPGRADE	\$5,420.00 \$7,590.00	A A	51%	\$2,655.80 \$3,719.10	\$843.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	DL62G725008B	500GB 7.2K 3452.33GB 7+1	\$21,680.00	A	51%	\$10,623.20	\$3,252.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DL62G725008BU	500GB 7.2K 3452.33GB 7+1 UPGRADE	\$30,360.00	Α	51%	\$14,876.40	\$3,373.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DL6300-SYS3D	DL6300 SYSTEM BAY WITH 3 PHASE DELTA PWR	\$104,830.00	A	51%	\$51,366.70 \$51,366.70		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DL6300-SYS3Y DL6ACON3P-50U	DL6300 SYSTEM BAY WITH 3 PHASE WYE PWER AC CONNECTOR 3PHASE UPGRADE	\$104,830.00 \$600.00	A A	51% 51%	\$51,366.70 \$294.00	\$15,724.50 \$69.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DL6DBDC-3DU	DL6000 Drive Bay DACHN 3D Upgrade	\$27,640.00	A	51%	\$13,543.60	\$3,189.66	\$0.00	\$0.00	\$0.00	\$0.00	
5	DL6DBDC-3YU	DL6000 Drive Bay DACHN 3Y Upgrade	\$27,640.00	A	51%	\$13,543.60	\$3,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$1,860.17
5 5	DL6SB15-DCH-U DL6SB15-DCHUF	STORBAY 15 SLOT DR ENCL DCHN UPGRADE STORBAY 15 SLT DR ENCL DCH UPGRD FIELD	\$5,200.00 \$5,200.00	A A	51% 51%	\$2,548.00 \$2,548.00	\$600.08 \$600.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	DL6SB-BBU-U	SB BATTERY BACKUP UPGRADE	\$3,400.00	A	51%	\$2,546.00 \$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	
5	DL6SB-BBU-UF	SB BATTERY BACKUP UPGRADE- FIELD	\$3,400.00	A	51%	\$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	
5	DL6SRVB-3D	DL6000 ServBay w 3D Pwr	\$27,640.00	A	51%	\$13,543.60	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DL6SRVB-3Y DMX-00004	DL6000 ServBay w 3Y Pwr DMX FICON DIR 4 PT MM	\$27,640.00 \$0.00	A A	51% 51%	\$13,543.60 \$0.00	\$4,146.00 \$11,175.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,418.50 \$6,518.75
5	DMX-00004 DMX-00004U	DMX FICON DIR 4PT MINI DMX FICON DIR 4PT MM UPG	\$52,300.00	A	51%	\$25,627.00	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX-0004	DMX FICON DIR 4 PT SM	\$0.00	A	51%	\$0.00	\$11,175.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX-0004U	DMX FICON DIR 4 PT SM-U	\$52,300.00	Α	51%	\$25,627.00	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX-0013 DMX-0013U	DMX MPD 1MGE 3SF DMX MPD 3SF 1MGE-U	\$0.00 \$61,075.00	A A	51% 51%	\$0.00 \$29,926.75	\$11,175.00 \$7,048.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX-00130	DMX GIGE DIR 2MGE	\$0.00	Ä	51%	\$0.00	\$8,385.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX-0020U	DMX GIGE DIR 2MGE-U	\$58,425.00	Α	51%	\$28,628.25	\$6,742.25	\$0.00	\$0.00	\$0.00	\$0.00	\$3,932.00
5	DMX-0022	DMX MPD 2MGE 2SF	\$0.00	A	51%	\$0.00	\$11,175.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX-0022U DMX-0040	DMX MPD 2SF 2MGE-U DMX GIGE DIR 4 PT MM	\$69,730.00 \$0.00	A A	51% 51%	\$34,167.70 \$0.00	\$8,046.84 \$11,175.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX-0040U	DMX GIGE DIR 4 PT MM-U	\$77,830.00	A	51%	\$38,136.70	\$8,981.58	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX1000	DMX HIGH PERF SBAY	\$0.00	Α	51%	\$0.00	\$35,340.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX1000-P	DMX ULTRA PERF SBAY	\$0.00	A	51%	\$0.00	\$74,460.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX-1P-PWR DMX2000	SINGLE PHASE PWR CONV DMX HIGH PERF DBAY	\$33,100.00 \$0.00	A A	51% 51%	\$16,219.00 \$0.00	\$4,965.00 \$62,985.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX2-00004	DMX2 FICON DIR 4PT MM	\$0.00	A	51%	\$0.00	\$2,816.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX2-00004U	DMX2 FICON DIR 4PT MM UPG	\$52,300.00	Α	51%	\$25,627.00	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX2000-3	DMX HIGH PERF DBAY 3PHASE	\$0.00	A A	51% 51%	\$0.00	\$62,985.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5 5	DMX2-0004 DMX2-0004U	DMX-2 FICON DIR 4SF DMX-2 FICON DIR 4SF UPG	\$0.00 \$52,300.00	A	51%	\$0.00 \$25,627.00	\$2,816.00 \$6,035.42	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	DMX2000-P	DMX ULTRA PERF DBAY	\$0.00	A	51%	\$0.00	\$131,220.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX2000-P3	DMX ULTRA PERF DBAY 3PHASE	\$0.00	Α	51%	\$0.00	\$131,220.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX2-0013 DMX2-0013U	DMX-2 MPCD DIR 1MGE 3SF DMX-2 MPCD 1MGE 3SF UPG	\$0.00 \$61,075.00	A A	51% 51%	\$0.00 \$29,926.75	\$3,289.00 \$7,048.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX2-00130	DMX-2 GIGE DIR 2MGE	\$0.00	Ä	51%	\$29,920.73	\$3,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,145.00
5	DMX2-0020U	DMX-2 GIGE DIR 2MGE UPG	\$58,410.00	A	51%	\$28,620.90	\$6,740.51	\$0.00	\$0.00	\$0.00	\$0.00	\$3,930.99
5	DMX2-0022	DMX2-MPCD DIR 2MGE 2SF	\$0.00	A	51%	\$0.00	\$3,755.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,755.00
5 5	DMX2-0022U DMX2-0040	DMX-2 MPCD 2MGE 2SF UPG DMX2-GIGE DIR 4MGE	\$69,730.00 \$0.00	A A	51% 51%	\$34,167.70 \$0.00	\$8,046.84 \$4,193.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX2-0040 DMX2-0040U	DMX-2 GIGE DIR 4MGE UPG	\$77,870.00	Ä	51%	\$38,156.30	\$8,986.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX21014616B	146GB 10K 2027.41GB 14+2	\$0.00	Α	51%	\$0.00	\$4,692.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX21014616C	146GB 10K 2039.28GB 14+2 A4	\$0.00	A	51%	\$0.00	\$4,692.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX210146D8B DMX210146D8C	146GB 10K 868.89GB 6+2 146GB 10K 873.97GB 6+2 A4	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$2,346.00 \$2,346.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX21030016B	300GB 10K 673.97GB 0+2 A4 300GB 10K 4139.89GB 14+2	\$0.00	Ä	51%	\$0.00	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.30
5	DMX21030016C	300GB 10K 4088.37 14+2 A4	\$0.00	Α	51%	\$0.00	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.30
5	DMX210300D8B	300GB 10K 1774.24GB 6+2	\$0.00	A	51%	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX210300D8C DMX2107316B	300GB 10K 1752.16 6+2 A4 73GB 10K 1013.69GB 14+2	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$2,466.00 \$3,408.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX2107316C	73GB 10K 1013.09GB 14+2 73GB 10K 1019.59GB 14+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$3,408.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX21073D8B	73GB 10K 434.44GB 6+2	\$0.00	A	51%	\$0.00	\$1,704.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX21073D8C	73GB 10K 436.96GB 6+2 for IBM-i (AS400)	\$0.00	Α	51%	\$0.00	\$1,704.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX21514616B DMX21514616C	146GB 15K 2027.41GB 14+2 146GB 15K 2039.28GB 14+2 A4	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$5,892.00 \$5,892.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX21514616C DMX215146D8B	146GB 15K 2039.20GB 14+2 A4 146GB 15K 868.89GB 6+2	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX215146D8C	146GB 15K 873.97GB 6+2 A4	\$0.00	Α	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,792.15
5	DMX21530016B	300GB 15K 4139.89GB 14+2	\$0.00	Α	51%	\$0.00	\$5,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,547.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX21530016C	300GB 15K 4088.37 14+2 A4	\$0.00	A	51%	\$0.00	\$5,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,547.80
5 5	DMX215300D8B DMX215300D8C	300GB 15K 1774.24GB 6+2 300GB 15K 1752.16 6+2 A4	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,916.00 \$2,916.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,773.90 \$1,773.90
5	DMX2157316B	73GB 15K 1013.69GB 14+2	\$0.00		51%	\$0.00	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,669.06
5	DMX2157316C	73GB 15K 1019.59GB 14+2 IBM-i(AS400)	\$0.00	Α	51%	\$0.00	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,669.06
5	DMX21573D8B	73GB 15K 434.44GB 6+2	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.53
5 5	DMX21573D8C DMX2-2BE-CN	73GB 15K 436.96GB 6+2 for IBM-i (AS400) DMX-DMX-2 2 BE DIR CONV	\$0.00 \$82,350.00	A A	51% 51%	\$0.00 \$40,351.50	\$2,193.75 \$12,352.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,334.53 \$7,205.63
5	DMX2-4BE-CN	DMX-DMX-2 4BE DIR CONV	\$164,700.00		51%	\$80,703.00	\$24,705.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,411.25
5	DMX27250016B	500GB 7.2K 6901.76GB 14+2	\$0.00		51%	\$0.00	\$6,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,759.50
5 5	DMX272500D8B DMX2-8BE-CN	500GB 7.2K 2957.89GB 6+2 DMX-DMX-2 8BE DIR CONV	\$0.00 \$329,310.00		51% 51%	\$0.00 \$161.361.90	\$3,090.00 \$49,396.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,879.75 \$28,814.63
5	DMX2-8-F	DMX8 M2 2 PT FIC DIR	\$0.00	Ä	51%	\$0.00	\$1,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,775.00
5	DMX2-8-FC	DMX8 M2 8PT FC DIR	\$0.00		51%	\$0.00	\$2,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,494.00
5 5	DMX2-8-FC-CN DMX2-8-F-CN	DMX800-DMX2 FC CON DMX8-DMX2 FIC DIR CONV	\$0.00 \$0.00	A	51% 51%	\$0.00	\$5,146.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,002.13
5 5	DMX2-8-FC-UPG	DMX8 M2 8 PT FC DIR UPG	\$46,300.00	A A	51%	\$0.00 \$22,687.00	\$3,375.00 \$5,343.02	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,968.75 \$3,115.99
5	DMX2-8-F-UPG	DMX8 M2 2PT FIC DIR UPG	\$32,950.00	Α	51%	\$16,145.50	\$3,802.43	\$0.00	\$0.00	\$0.00	\$0.00	\$2,217.54
5	DMX2-8-G	DMX8 M2 2PT GIGE DIR	\$0.00	A	51%	\$0.00	\$2,807.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,807.00
5 5	DMX2-8-G-CN DMX2-8-GF	DMX800-DMX2 GE CON DMX8 M2 2PT GE FIC DIR	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$5,625.00 \$2,683.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,281.25 \$2,683.00
5	DMX2-8-GF-CN	DMX800-DMX2 FIC-GE CON	\$0.00	Ä	51%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,625.00
5	DMX2-8-GF-UPG	DMX8 M2 2PT GE FIC DIR UP	\$49,825.00		51%	\$24,414.25	\$5,749.81	\$0.00	\$0.00	\$0.00	\$0.00	\$3,353.22
5 5	DMX2-8-G-UPG	DMX8 M2 2PT GIGE DIR UPG	\$52,125.00		51% 51%	\$25,541.25	\$6,015.23 \$10,650.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$3,508.01
5 5	DMX2-FC0M8S DMX2-FC4M4S	DMX-2 FC DIR 0MM 8SM DMX-2 FC DIR 4MM 4SM	\$0.00 \$0.00		51%	\$0.00 \$0.00	\$10,850.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$6,212.50 \$6,345.06
5	DMX2-FC6M2S	DMX-2 FC DIR 6MM 2SM	\$0.00	Α	51%	\$0.00	\$3,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,878.00
5	DMX2-FC6M2SU	DMX-2 FC DIR 6MM 2SM UPG	\$72,015.00		51%	\$35,287.35	\$8,310.53	\$0.00	\$0.00	\$0.00	\$0.00	\$4,846.61
5 5	DMX2-FC7M1S DMX2-FC7M1SU	DMX-2 FC DIR 7MM 1SM DMX-2 FC DIR 7MM 1SM UPG	\$0.00 \$71,670.00	A A	51% 51%	\$0.00 \$35,118.30	\$3,859.00 \$8,270.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,859.00 \$4,823.39
5	DMX2-FC8M0S	DMX-2 FC DIR 8MM	\$0.00	Ä	51%	\$0.00	\$3,837.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,837.00
5	DMX2-FC8M0SU	DMX-2 FC DIR 8MM UPG	\$71,265.00	Α	51%	\$34,919.85	\$8,223.98	\$0.00	\$0.00	\$0.00	\$0.00	\$4,796.13
5 5	DMX2-FCD-CN DMX2G101461B	DMX-2 FC DIR CONV 146GB 10K 144.81GB ONEDRV	\$41,175.00 \$0.00		51% 51%	\$20,175.75 \$0.00	\$6,176.25 \$293.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,602.81 \$178.39
5	DMX2G101461C	146GB 10K 145.66GBONEDRVA	\$0.00		51%	\$0.00	\$293.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.39
5	DMX2G101462B	146GB 10K 144.81GB MIRR	\$0.00		51%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$356.79
5	DMX2G101462C	146GB 10K 145.66GB MIRRA4	\$0.00		51%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$356.79
5 5	DMX2G101464B DMX2G101464C	146GB 10K 434.43GB 3+1 146GB 10K 436.98GB 3+1A4	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,173.00 \$1,173.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$713.58 \$713.58
5	DMX2G101468B	146GB 10K 1013.67GB 7+1	\$0.00		51%	\$0.00	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,427.15
5	DMX2G101468C	146GB 10K 1019.62GB 7+1A4	\$0.00	A	51%	\$0.00	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,427.15
5 5	DMX2G103001B DMX2G103001C	300GB 10K 296.91GB ONEDRV 300GB10K 292.46GBONEDRVA4	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$308.25 \$308.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$187.52 \$187.52
5	DMX2G103001C	300GB 10K 296.91GB MIRR	\$0.00	Ä	51%	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$375.04
5	DMX2G103002C	300GB 10K 292.46GBMIRRA4	\$0.00	Α	51%	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$375.04
5	DMX2G103004B	300GB 10K 890.73GB 3+1	\$0.00		51%	\$0.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$750.08
5 5	DMX2G103004C DMX2G103008B	300GB 10K 877.38GB3+1A4 300GB 10K 2078.37GB 7+1	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,233.00 \$2,466.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$750.08 \$1,500.15
5	DMX2G103008C	300GB 10K 2047.22GB7+1A4	\$0.00		51%	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.15
5	DMX2G10-731B	73GB 10K 72.40GB ONE DRV	\$0.00		51%	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.58
5 5	DMX2G10-731C DMX2G10-732B	73GB10K 72.82GB ONEDRV for IBM-i (AS400 73GB 10K 72.40GB MIRR	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$213.00 \$426.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$129.58 \$259.15
5	DMX2G10-732C	73GB 10K 72.82GB MIRR for IBM-i (AS400)	\$0.00		51%	\$0.00	\$426.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.15
5	DMX2G10-734B	73GB 10K 217.20GB 3+1	\$0.00	Α	51%	\$0.00	\$852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.30
5 5	DMX2G10-734C DMX2G10-738B	73GB 10K 218.46GB 3+1 for IBM-i (AS400) 73GB 10K 506.80GB 7+1	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$852.00 \$1,704.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$518.30 \$1,036.60
5	DMX2G10-738C	73GB 10K 509.74GB 7+1 for IBM-i (AS400)	\$0.00	Ä	51%	\$0.00	\$1,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.60
5	DMX2G151461B	146GB 15K 144.81GB ONEDRV	\$0.00		51%	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$224.02
5 5	DMX2G151461C	146GB 15K145.66GBONEDRVA4	\$0.00		51% 51%	\$0.00	\$368.25 \$736.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$224.02 \$448.04
5	DMX2G151462B DMX2G151462C	146GB 15K 144.81GB MIRR 146GB 15K 145.66GBMIRRA4	\$0.00 \$0.00		51%	\$0.00 \$0.00	\$736.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$448.04
5	DMX2G151464B	146GB 15K 434.43GB 3+1	\$0.00		51%	\$0.00	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$896.08
5	DMX2G151464C	146GB 15K 436.98GB3+1A4	\$0.00		51%	\$0.00	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$896.08
5 5	DMX2G151468B DMX2G151468C	146GB 15K 1013.67GB 7+1 146GB 15K 1019.62GB7+1A4	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,946.00 \$2,946.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,792.15 \$1,792.15
5	DMX2G153001B	300GB 15K 296.91GB ONE DRV	\$0.00		51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$221.74
5	DMX2G153001C	300GB 15K 292.46GB ONE DRV A4	\$0.00	A	51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$221.74
5 5	DMX2G153002B DMX2G153002C	300GB 15K 296.91GB MIRR 300GB 15K 292.46GB MIRR A4	\$0.00 \$0.00		51% 51%	\$0.00	\$729.00 \$729.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$443.48 \$443.48
5	DMX2G153002C DMX2G153004B	300GB 15K 292.46GB MIRR A4 300GB 15K 890.73 GB 3+1	\$0.00		51% 51%	\$0.00 \$0.00	\$1,458.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$443.48 \$886.95
5	DMX2G153004C	300GB 15K 877.38GB 3+1 A4	\$0.00		51%	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$886.95
5	DMX2G153008B	300GB 15K 2078.37GB 7+1	\$0.00		51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,773.90
5 5	DMX2G153008C DMX2G15-731B	300GB 15K 2047.22GB 7+1 A4 73GB 15K 72.40GB ONE DRV	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,916.00 \$274.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,773.90 \$166.99
5	DMX2G15-731C	73GB15K 72.46GB ONE DRV 73GB15K 72.8GBONEDRV IBM-i(AS400)	\$0.00		51%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$166.99
5	DMX2G15-732B	73GB 15K 72.40GB MIRR	\$0.00	Α	51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$333.52
5 5	DMX2G15-732C DMX2G15-734B	73GB 15K 72.82GB MIRR for IBM-i (AS400) 73GB 15K 217.20GB 3+1	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$548.25 \$1,097.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$333.52 \$667.49
5	DMX2G15-734C	73GB 15K 217.20GB 5+1 73GB 15K 218.46GB 3+1 for IBM-i (AS400)	\$0.00		51%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$667.49
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX2G15-738B	73GB 15K 506.80GB 7+1	\$0.00	Α	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.53
5	DMX2G15-738C	73GB 15K 509.74GB 7+1 for IBM-i (AS400)	\$0.00		51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.53
5 5	DMX2G72-4001 DMX2G724001B	400GB 7.2K394.34GB ONE DR 400GB7.2K 394.55GBONEDRV	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$600.00 \$600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$365.00 \$365.00
5	DMX2G725001B	500GB7.2K 493.19GBONEDRV	\$0.00		51%	\$0.00	\$386.25	\$0.00	\$0.00	\$0.00	\$0.00	\$234.97
5	DMX2G725002B	500GB 7.2K 493.19GB MIRR	\$0.00		51%	\$0.00	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$469.94
5	DMX2G725004B	500GB 7.2K 1479.57GB 3+1	\$0.00	Α	51%	\$0.00	\$1,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$939.88
5	DMX2G725008B	500GB 7.2K 3452.33GB 7+1	\$0.00		51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.75
5	DMX-2GDAE	2GB DISK ARRAY ENCLOSURE	\$0.00		51%	\$0.00	\$596.00	\$0.00	\$0.00	\$0.00	\$0.00	\$596.00
5 5	DMX-2GDAE-5M DMX-2GDAE-FD	5M DAE FC CABLE 2GB DISK ARRAY ENC FIELD	\$800.00 \$12,300.00	A A	51% 51%	\$392.00 \$6,027.00	\$0.00 \$1,845.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,076.25
5	DMX2-MPCD2-CN	DMX-2 2PT GIGE DIR CONV	\$33,750.00		51%	\$16,537.50	\$5,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,953.13
5	DMX2-MPCD4-CN	DMX-2 4PT MPCD CONV	\$36,000.00		51%	\$17,640.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	DMX3-00004	DMX3 4 PT FICON DIR 4S	\$0.00		51%	\$0.00	\$9,344.25	\$0.00	\$0.00	\$0.00	\$0.00	\$5,450.81
5	DMX3-00004B	DMX3 4PT 4G FICON DIR 4S	\$0.00		51%	\$0.00	\$9,344.25	\$0.00	\$0.00	\$0.00	\$0.00	\$5,450.81
5 5	DMX3000-3 DMX3-00040	DMX HIGH PERF 3PHASE 3BAY DMX3-4PT FICON DIR 4M	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$112,140.00 \$8,836.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$65,415.00
5	DMX3-00040	DMX3 4PT 4G FICON 4M	\$0.00	A	51%	\$0.00	\$8,836.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,154.63 \$5,154.63
5	DMX3-00103	DMX3 4PT GE FICON 1M3S	\$0.00	A	51%	\$0.00	\$10,292.25	\$0.00	\$0.00	\$0.00	\$0.00	\$6,003.81
5	DMX3-00103B	DMX3 4PT GEFICN DIR 1M3S	\$0.00	Α	51%	\$0.00	\$10,292.25	\$0.00	\$0.00	\$0.00	\$0.00	\$6,003.81
5	DMX3-00103BS	DMX3 4PT IPv4/6 GE 4M	\$0.00		51%	\$0.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,483.75
5	DMX3-00400	DMX3 4PT GE DIR 4M	\$0.00		51%	\$0.00	\$12,105.75	\$0.00	\$0.00	\$0.00	\$0.00	\$7,061.69
5 5	DMX3-00400B DMX3-00400BU	DMX3 4PT GE DIR 4M DMX3 4PT GE DIR 4MU	\$80,705.00 \$104,915.00		51% 51%	\$39,545.45 \$51,408.35	\$12,105.75 \$12,107.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,061.69 \$7,060.78
5	DMX3-00400B0	DMX3 4PT IPv4/6 GE 4M	\$0.00		51%	\$0.00	\$13,074.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,626.50
5	DMX3-08000	8PT FC DIR 0M8S	\$80,185.00		51%	\$39,290.65	\$12,027.75	\$0.00	\$0.00	\$0.00	\$0.00	\$7,016.19
5	DMX3-08000B	DMX3 8PT 4G FC DIR 0M8S	\$80,185.00	Α	51%	\$39,290.65	\$12,027.75	\$0.00	\$0.00	\$0.00	\$0.00	\$7,016.19
5	DMX3-08000BU	DMX3 8PT 4G FC DIR 0M8SU	\$104,240.00	Α	51%	\$51,077.60	\$12,029.30	\$0.00	\$0.00	\$0.00	\$0.00	\$7,015.35
5	DMX3-08000U	8PT FC DIR 0M8S UPG	\$104,240.00	A	51%	\$51,077.60	\$12,029.30	\$0.00	\$0.00	\$0.00	\$0.00	\$7,015.35
5 5	DMX3-120-DCH DMX3-120-DCHU	DMX3 120 DRVSLT&BBU DCH DMX3 120 DRVSLT&BBU DCHU	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$7,020.00 \$7,020.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,095.00 \$4,095.00
5	DMX3-120-DC110	DMX3 120 DRVSLT&BBU DCON	\$0.00	Â	51%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,095.00
5	DMX3-120-DIRU	DMX3 120 DRVSLT&BBU DCONU	\$0.00		51%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,095.00
5	DMX3-1DAPAIR	DMX3 DISK DIR PAIR	\$0.00	Α	51%	\$0.00	\$11,715.75	\$0.00	\$0.00	\$0.00	\$0.00	\$6,834.19
5	DMX3-1DAPAIRU	DMX3 DISK DIR 1 PAIR UPG	\$101,535.00		51%	\$49,752.15	\$11,717.14	\$0.00	\$0.00	\$0.00	\$0.00	\$6,833.31
5	DMX3-2DAPAIR	DMX3 DISK DIR 2 PAIR	\$0.00	A	51%	\$0.00	\$23,431.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13,668.38
5 5	DMX3-2DAPAIRU DMX3-3DAPAIR	DMX3 DISK DIR 2 PAIR UPG DMX3 DISK DIR 3 PAIR	\$203,070.00 \$0.00		51% 51%	\$99,504.30 \$0.00	\$23,434.28 \$35,147.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,666.61 \$20,502.56
5	DMX3-3DAPAIRU	DMX3 DISK DIR 3 PAIR DMX3 DISK DIR 3 PAIR UPG	\$304,605.00		51%	\$149,256.45	\$35,147.23	\$0.00	\$0.00	\$0.00	\$0.00	\$20,499.92
5	DMX3-40002	DMX3 6PT FC FICON 4M2S	\$0.00		51%	\$0.00	\$10,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,212.50
5	DMX3-40002B	DMX3 6PT 4G FC FICN 4M2S	\$0.00	Α	51%	\$0.00	\$10,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,212.50
5	DMX3-40200	DMX3 6PT FC GE 4M2M	\$0.00		51%	\$0.00	\$12,241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,140.88
5	DMX3-40200B	DMX3 6PT FC GE 4M2M	\$0.00	A	51%	\$0.00	\$12,241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,140.88
5 5	DMX3-40200BS DMX3-4DAPAIR	DMX3 6PT 4GFC IPv4/6 GE 6M DMX3 DISK DIR 4 PAIR	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$13,221.00 \$46,863.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,712.25 \$27,336.75
5	DMX3-60100	DMX3 7PT FC GE 6M1M	\$0.00		51%	\$0.00	\$11,989.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,993.88
5	DMX3-60100B	DMX3 7PT FC GE 6M1M	\$0.00		51%	\$0.00	\$11,989.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,993.88
5	DMX3-60100BS	DMX3 7PT 4GFC IPv4/6 GE 7M	\$0.00	Α	51%	\$0.00	\$12,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$7,553.44
5	DMX3-62000	DMX3 8PT FC DIR 6M2S	\$78,830.00		51%	\$38,626.70	\$11,824.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,897.63
5 5	DMX3-62000B	DMX3 8PT 4G FC DIR 6M2S	\$0.00		51%	\$0.00	\$11,824.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,897.63
5 5	DMX3-6-2FC1GB DMX362FC1GBS	DMX3 6SLOT 4G FCGE3PT DIR DMX3 6SLT 4GBFCIPv4/6GE 3PTDIR	\$29,470.00 \$31,825.00	A A	51% 51%	\$14,440.30 \$15,594.25	\$4,420.50 \$4,773.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,578.63 \$2,784.69
5	DMX3-6-2GB	DMX3 6 SLOT GE 2PT DIR	\$29,785.00	Ä	51%	\$14,594.65	\$4,773.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,764.09
5	DMX3-6-2GBS	DMX3 6 SLOT IPv4/6 GE 2PT DIR	\$32,165.00	A	51%	\$15,760.85	\$4,824.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,814.44
5	DMX3-6-4FCB	DMX3-6 SLOT 4G FC 4PT DIR	\$27,640.00	Α	51%	\$13,543.60	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,418.50
5	DMX3-6-4GB	DMX3 6 SLOT GE 4PT DIR	\$0.00	A	51%	\$0.00	\$7,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,182.50
5	DMX3-6-4GBU	DMX3 6 SLOT GE 4PT DIR UPG DMX3 6 SLOT IPv4/6 GE 4PT DIR	\$0.00	A	51%	\$0.00	\$7,170.96	\$0.00	\$0.00	\$0.00	\$0.00	\$4,182.02
5 5	DMX3-6-4GS DMX3-6DBDC3D	DMX3 6 SLOT IPv4/6 GE 4PT DIR DMX3 6 SLT DRV BAY DC 3D	\$53,945.00 \$0.00	A A	51% 51%	\$26,433.05 \$0.00	\$8,091.75 \$4,050.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,720.19 \$2,362.50
5	DMX3-6DBDC3Y	DMX3 6 SLT DRV BAY DC 3D	\$0.00		51%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,362.50
5	DMX3-71000	DMX3 8PT FC DIR 7M1S	\$78,495.00	A	51%	\$38,462.55	\$11,774.25	\$0.00	\$0.00	\$0.00	\$0.00	\$6,868.31
5	DMX3-71000B	DMX3 8PT 4G FC DIR 7M1S	\$0.00	Α	51%	\$0.00	\$11,774.25	\$0.00	\$0.00	\$0.00	\$0.00	\$6,868.31
5	DMX3-80000	DMX3 8PT FC DIR 8M0S	\$78,105.00	Α	51%	\$38,271.45	\$11,715.75	\$0.00	\$0.00	\$0.00	\$0.00	\$6,834.19
5	DMX3-80000B	DMX3 8PT 4G FC DIR 8M0S	\$0.00	A	51%	\$0.00	\$11,715.75	\$0.00	\$0.00	\$0.00	\$0.00	\$6,834.19
5	DMX3-DB2402-D	DMX3 6SLTDBAY 240DR2DA 3D DMX3 DRV BAY DACHN 3D	\$27,640.00	A	51% 51%	\$13,543.60	\$4,146.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$2,418.50
5 5	DMX3-DBDC-3D DMX3-DBDC-3Y	DMX3 DRV BAY DACHN 3D DMX3 DRV BAY DACHN 3Y	\$0.00 \$0.00	A A	51%	\$0.00 \$0.00	\$4,146.00 \$4,146.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$2,418.50 \$2,418.50
5	DMX3-DBDC-31	DMX3 DRV BAY DACHN SEP 3D	\$0.00		51%	\$0.00	\$6,744.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,934.44
5	DMX3-DBDCS-3Y	DMX3 DRV BAY DACHN SEP 3Y	\$0.00	Α	51%	\$0.00	\$6,744.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,934.44
5	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D	\$0.00	Α	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,418.50
5	DMX3-DBDR-3Y	DMX3 DRV BAY DCON 3Y	\$0.00		51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,418.50
5	DMX3-DCHCBL5M	DMX3 24 SLOT DCCHN 5M CBL	\$120.00		51%	\$58.80 \$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DMX3-DIRCBL6M DMX3-DOCKT	DMX3 24 SLOT DCON 6M CBL	\$160.00		51% 51%	\$78.40 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DMX3-FB00200B	DMX3 PRINTED DOC KIT 2X DMX3 2 PT GE FEBE 2M	\$0.00 \$17,450.00		51%	\$8,550.50	\$2,617.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$1,526.88
5	DMX3-FB00400B	2X DMX3 4PT GE FEBE 4M	\$17,450.00		51%	\$8,550.50	\$2,617.50		\$0.00	\$0.00	\$0.00	\$1,526.88
5	DMX3FB00400BU	2X DMX3 4PT GE FEBE 4MU	\$22,685.00	Α	51%	\$11,115.65	\$2,617.85	\$0.00	\$0.00	\$0.00	\$0.00	\$1,526.70
5	DMX3-FB08000B	2X DMX3 8PT 4G FC FEBE 8S	\$24,035.00	Α	51%	\$11,777.15	\$3,605.25		\$0.00	\$0.00	\$0.00	\$2,103.06
5	DMX3-FB20100B	2X DMX3 3PT FCGE FEBE 3M	\$17,450.00	Α	51%	\$8,550.50	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,526.88

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX3-FB20300B	2XDMX3 5PT FCGE FEBE 5M	\$23,200.00	A	51%	\$11,368.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.00
5 5	DMX3-FB20500B DMX3-FB40000B	2XDMX3 7PT 2FC5GE FEBE 7M 2X DMX3 4PT 4G FC FEBE 4M	\$23,200.00 \$17,450.00		51% 51%	\$11,368.00 \$8,550.50	\$3,480.00 \$2,617.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,030.00 \$1,526.88
5	DMX3-FB40200B	2X DMX3 4M FC 2M GE FEBE	\$23,200.00	Ä	51%	\$11,368.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.00
5	DMX3-FB60100B	2XDMX3 7PT 6FC1GE FEBE 7M	\$23,200.00	Α	51%	\$11,368.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.00
5	DMX3-FB62000B	2XDMX3 8PT 4G FC FEBE6M2S	\$21,945.00	A	51%	\$10,753.05	\$3,291.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,920.19
5 5	DMX3-FB71000B DMX3-FB80000B	2X DMX3 8P 4G FC FEBE7M1S 2X DMX3 8PT 4G FC FEBE 8M	\$21,215.00 \$20,480.00	A A	51% 51%	\$10,395.35 \$10,035.20	\$3,182.25 \$3,072.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,856.31 \$1,792.00
5	DMX3-GE-ISCSI	DMX3 ISCSI PT	\$0.00	Â	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-GE-SRDF	DMX3 GERDF PT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-M9-16GB	DMX3 16GB MEM DIR	\$0.00		51%	\$0.00	\$4,061.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,369.06
5 5	DMX3-M9-32GB DMX3-M9-64GB	DMX3 32GB MEM DIR DMX3 64GB MEM DIR	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$6,192.00 \$14,917.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,612.00 \$8,701.88
5	DMX3-M964GSUB	DMX3 64GB M9 ONLY SWAP	\$0.00	A	51%	\$0.00	\$19,392.75	\$0.00	\$0.00	\$0.00	\$0.00	\$11,312.44
5	DMX3-M9-8GB	DMX3 8GB MEM DIR	\$0.00	Α	51%	\$0.00	\$3,538.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,064.13
5 5	DMX3-OPT-4M0S DMX3-OPT4M0SB	DMX3 FEBE OPTICS UPCRADE KIT AMOS	\$3,620.00	A	51% 51%	\$1,773.80	\$417.75 \$417.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$243.63
5	DMX3-OPT-4M4S	4GBC FEBE OPTICS UPGRADE KIT 4M0S DMX3 FEBE OPTICS UPG 4M4S	\$3,620.00 \$10,735.00	A A	51%	\$1,773.80 \$5,260.15	\$1,238.82	\$0.00	\$0.00	\$0.00	\$0.00	\$243.63 \$722.47
5	DMX3-OPT4M4SB	4GBC FEBE OPTICS UPGRADE KIT 4M 4S	\$10,735.00	A	51%	\$5,260.15	\$1,238.82	\$0.00	\$0.00	\$0.00	\$0.00	\$722.47
5	DMX3-OPT-6M0S	DMX3 FEBE OPTICS UPG 6M0S	\$13,725.00	Α	51%	\$6,725.25	\$1,583.87	\$0.00	\$0.00	\$0.00	\$0.00	\$923.69
5	DMX3-OPT6M0SB DMX3-OPT-6M2S	4GBC FEBE OPTICS UPG CARS	\$13,730.00	A	51%	\$6,727.70	\$1,584.44	\$0.00	\$0.00	\$0.00	\$0.00	\$924.03
5 5	DMX3-OPT-6M2S DMX3-OPT6M2SB	DMX3 FEBE OPTICS UPG 6M2S 4GBC FEBE OPTICS UPGRADE KIT 6M 2S	\$8,985.00 \$8,985.00	A A	51% 51%	\$4,402.65 \$4,402.65	\$1,036.87 \$1,036.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$604.69 \$604.69
5	DMX-3PD-PWR	3PHASE DPWR CON	\$33,300.00	A	51%	\$16,317.00	\$4,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,913.75
5	DMX-3PW-PWR	3PHASE WPWR CON	\$34,100.00	A	51%	\$16,709.00	\$5,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,983.75
5 5	DMX3-PWRMOD DMX3-PWRMODU	DMX3 PWR MOD 24 SYS DMX3 PWR MOD 24 SYS UPG	\$0.00 \$19,063.00	A A	51% 51%	\$0.00 \$9,340.87	\$2,199.75 \$2,199.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,283.19
5	DMX3-SECURE24	DMX3 SYS24 SEISMIC KIT	\$6,600.00	A	51%	\$3,234.00	\$2,199.87	\$0.00	\$0.00	\$0.00	\$0.00	\$1,282.94 \$0.00
5	DMX3-SECUREDB	DMX3 DRIVEBAY SEISMIC KIT	\$2,600.00	A	51%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-SECUREJK	DMX3 SYS24 SEISMIC JN KIT	\$2,700.00	A	51%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DMX3-SYS24-3D DMX3-SYS24-3Y	DMX3 24 SLOT SYS BAY 3D DMX3 24 SLOT SYS BAY 3Y	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$15,724.50 \$15,724.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,172.63 \$9,172.63
5	DMX3-TELCO	DMX3 INTL PHONE CORD KIT	\$100.00	A	51%	\$49.00	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-00004B	DMX4 4PT 4G FICON DIR 4S	\$50,445.00	A	51%	\$24,718.05	\$7,566.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,413.94
5	DMX4-00004BU	DMX4 4PT 4G FICON DIR 4SU	\$65,580.00	Α	51%	\$32,134.20	\$7,567.93	\$0.00	\$0.00	\$0.00	\$0.00	\$4,413.53
5 5	DMX4-00040B DMX4-00040BU	DMX4 4PT 4G FICON DIR 4M DMX4 4PT 4G FICON DIR 4MU	\$47,710.00 \$62,020.00	A A	51% 51%	\$23,377.90 \$30,389.80	\$7,156.50 \$7,157.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,174.63 \$4,173.95
5	DMX4-00103B	DMX4 4PT GEFICN DIR 1M3S	\$55,570.00	Ä	51%	\$27,229.30	\$8,335.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,862.38
5	DMX4-00103BS	DMX4 4PT 4GFIPv4/6 GE1M3S	\$77,425.00	Α	51%	\$37,938.25	\$11,613.75	\$0.00	\$0.00	\$0.00	\$0.00	\$6,774.69
5	DMX4-00103BSU	DMX4 4PT 4GFIPv4/6 GE1M3S	\$100,575.00	A	51%	\$49,281.75		\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.70
5 5	DMX4-00103BU DMX4-00400	DMX4 4PT GEFICN DIR 1M3SU DMX4 4PT GE DIR 4M	\$72,235.00 \$65,360.00	A A	51% 51%	\$35,395.15 \$32,026.40	\$8,335.92 \$9,804.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,861.42 \$5,719.00
5	DMX4-00400S	DMX4 4PT IPv4/6 GE 4M	\$91,070.00	Ä	51%	\$44,624.30	\$13,660.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,968.63
5	DMX4-00400SU	DMX4 4PT IPv4/6 GE 4M	\$118,390.00	Α	51%	\$58,011.10	\$13,662.21	\$0.00	\$0.00	\$0.00	\$0.00	\$7,967.65
5	DMX4-00400U	DMX4 4PT GE DIR 4MU	\$84,970.00	A	51%	\$41,635.30	\$9,805.54	\$0.00	\$0.00	\$0.00	\$0.00	\$5,718.48
5 5	DMX4-08000B DMX4-08000BU	DMX4 8PT 4G FC DIR 0M8S DMX4 8PT 4G FC DIR 0M8SU	\$64,935.00 \$84,415.00	A A	51% 51%	\$31,818.15 \$41,363.35	\$9,740.25 \$9,741.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,681.81 \$5,681.13
5	DMX41514616B	146GB 15K 2027.41GB 14+2	\$0.00		51%	\$0.00	\$5,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,584.30
5	DMX41514616C	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)	\$0.00		51%	\$0.00	\$5,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,584.30
5 5	DMX4151461B	146GB 15K 144.81GB ONEDRV	\$0.00	A A	51% 51%	\$0.00	\$368.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$224.02 \$224.02
5 5	DMX4151461C DMX4151462B	146GB15K145.6GB0NEDRV DRV IBMi (AS400) 146GB 15K 144.81GB MIRR	\$0.00 \$0.00		51%	\$0.00 \$0.00	\$368.25 \$736.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$224.02 \$448.04
5	DMX4151462C	146GB 15K 145.6GBMIR DRV IBMi(AS400)	\$0.00		51%	\$0.00	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$448.04
5	DMX4151464B	146GB 15K 434.43GB 3+1	\$0.00	Α	51%	\$0.00	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$896.08
5 5	DMX4151464C DMX4151468B	146GB 15K 436.98GB3+1 DRV IBM-i(AS400) 146GB 15K 1013.67GB 7+1	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$1,473.00 \$2,946.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$896.08 \$1,792.15
5	DMX4151468C	146GB 15K 1013.67GB 7+1 146GB 15K 1019.62GB7+1 DRV IBMi(AS400)	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,792.15
5	DMX415146D8B	146GB 15K 868.89GB 6+2	\$0.00		51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,792.15
5	DMX415146D8C	146GB 15K 873.97GB6+2 DRV IBM-i (AS400)	\$0.00		51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,792.15
5 5	DMX41530016B DMX41530016C	300GB 15K 4142.78GB 14+2 300GB 15K 4094.5GB14+2 DRV IBM-i(AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$5,832.00 \$5,832.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,547.80 \$3,547.80
5	DMX4153001B	300GB15K 295.91GBONEDRV	\$0.00		51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$221.74
5	DMX4153001C	300GB15K 292.4GBONEDRV IBM-i(AS400)	\$0.00		51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$221.74
5	DMX4153002B	300GB 15K 295.91GBMIRR	\$0.00		51%	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$443.48
5 5	DMX4153002C DMX4153004B	300GB 15K 292.5GBMIR DRV IBM-i(AS400) 300GB 15K 887.73GB3+1	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$729.00 \$1,458.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$443.48 \$886.95
5	DMX4153004B	300GB 15K 887.3GB3+1 300GB 15K 877.3GB3+1 DRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$886.95
5	DMX4153008B	300GB 15K 2071.39GB7+1	\$0.00	Α	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,773.90
5	DMX4153008C	300GB 15K 2047.2GB7+1 DRV IBM-i (AS400)	\$0.00		51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,773.90
5 5	DMX415300D8B DMX415300D8C	300GB 15K 1775.47GB 6+2 300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,916.00 \$2,916.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,773.90 \$1,773.90
5	DMX4157316B	73GB 15K 1754.8GB6+2 DRV IBM-I(AS400)	\$0.00		51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,773.90 \$2,669.06
5	DMX4157316C	73GB 15K 1019.59GB14+2 IBM-i(AS400)	\$0.00		51%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$2,669.06
5	DMX415731B	73GB 15K 72.40GB ONE DRV	\$0.00		51%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$166.99
5 5	DMX415731C DMX415732B	73GB15K 72.8GBONEDRV IBM-i(AS400) 73GB 15K 72.40GB MIRR	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$274.50 \$548.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$166.99 \$333.52
5	DMX415732C	73GB 15K 72.8GB MIR IBM-i(AS400)	\$0.00		51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$333.52 \$333.52
5	DMX415734B	73GB 15K 217.20GB 3+1	\$0.00	Α	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$667.49
5	DMX415734C	73GB 15K 218.46GB 3+1 IBM-i(AS400)	\$0.00	Α	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$667.49

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX415738B	73GB 15K 506.80GB 7+1	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.53
5 5	DMX415738C DMX41573D8B	73GB 15K 509.74GB 7+1 IBM-i(AS400) 73GB 15K 434.44GB 6+2	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$2,193.75 \$2,193.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,334.53 \$1,334.53
5	DMX41573D8C	73GB 15K 436.96GB 6+2 IBM-i(AS400)	\$0.00	Ä	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.53
5	DMX4-1DAPAIR	DMX4 DISK DIR PAIR	\$65,665.00	Α	51%	\$32,175.85	\$9,849.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,745.69
5	DMX4-1DAPAIRU	DMX4 DISK DIR PAIR UPG	\$85,365.00	A	51%	\$41,828.85	\$9,851.12	\$0.00	\$0.00	\$0.00	\$0.00	\$5,745.06
5 5	DMX4-2DAPAIR DMX4-2DAPAIRU	DMX4-DISK DIR 2 PAIR DMX4-DISK DIR 2 PAIR UPG	\$131,310.00 \$170,730.00	A A	51% 51%	\$64,341.90 \$83,657.70	\$19,696.50 \$19,702.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,489.63 \$11,490.13
5	DMX4-3DAPAIR	DMX4 DISK DIR 3 PAIRS	\$196,995.00	Â	51%	\$96,527.55	\$29,549.25	\$0.00	\$0.00	\$0.00	\$0.00	\$17,237.06
5	DMX4-3DAPAIRU	DMX4 DISK DIR 3 PAIRS UPG	\$256,095.00	Α	51%	\$125,486.55	\$29,553.36	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.19
5	DMX4-40002B	DMX4 6PT 4G FC FICON 4M2S	\$57,495.00	A	51%	\$28,172.55	\$8,624.25	\$0.00	\$0.00	\$0.00	\$0.00	\$5,030.81
5 5	DMX4-40002BU DMX4-40200B	DMX4 6PT 4G FC FICON 4M2SU DMX4 6PT FC GE 4M2M	\$74,745.00 \$66,090.00	A A	51% 51%	\$36,625.05 \$32,384.10	\$8,625.57 \$9,913.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,030.34 \$5,782.88
5	DMX4-40200BS	DMX4 6PT 4GFC IPv4/6 GE 6M	\$92,085.00	Ä	51%	\$45,121.65	\$13,812.75	\$0.00	\$0.00	\$0.00	\$0.00	\$8,057.44
5	DMX4-40200BSU	DMX4 6PT 4GFC IPv4/6 GE 6M	\$119,710.00	Α	51%	\$58,657.90	\$13,814.53	\$0.00	\$0.00	\$0.00	\$0.00	\$8,056.48
5	DMX4-40200BU	DMX4 6PT FC GE 4M2MU	\$85,915.00	A	51%	\$42,098.35	\$9,914.59	\$0.00	\$0.00	\$0.00	\$0.00	\$5,782.08
5 5	DMX4-4DAPAIR DMX4-60100B	DMX4-DISK DIR 4 PAIRS DMX4 7PT FC GE 6M1M	\$262,620.00 \$64,730.00	A A	51% 51%	\$128,683.80 \$31,717.70	\$39,393.00 \$9,709.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,979.25 \$5,663.88
5	DMX4-60100BS	DMX4 77 T T C GE 0M/1M/ DMX4 7PT 4GFC IPv4/6 GE 7M	\$90,195.00	Ä	51%	\$44,195.55	\$13,529.25	\$0.00	\$0.00	\$0.00	\$0.00	\$7,892.06
5	DMX4-60100BSU	DMX4 7PT 4GFC IPv4/6 GE 7M	\$117,255.00	Α	51%	\$57,454.95	\$13,531.23	\$0.00	\$0.00	\$0.00	\$0.00	\$7,891.26
5	DMX4-60100BU	DMX4 7PT FC GE 6M1MU	\$84,150.00	Α	51%	\$41,233.50	\$9,710.91	\$0.00	\$0.00	\$0.00	\$0.00	\$5,663.30
5 5	DMX4-62000B DMX4-62000BU	DMX4 8PT 4G FC DIR 6M2S DMX4 8PT 4G FC DIR 6M2SU	\$63,840.00 \$83,000.00	A A	51% 51%	\$31,281.60 \$40,670.00	\$9,576.00 \$9,578.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,586.00 \$5,585.90
5	DMX4-6-2FC1GB	DMX4 6 SLOT 4G FCGE 3PT DIR	\$25,160.00	Ä	51%	\$12,328.40	\$3,774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,201.50
5	DMX462FC1GBS	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	\$33,435.00	Α	51%	\$16,383.15	\$5,015.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,925.56
5	DMX462FC1GBSU	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	\$43,465.00	Α	51%	\$21,297.85	\$5,015.86	\$0.00	\$0.00	\$0.00	\$0.00	\$2,925.19
5 5	DMX4-62FC1GBU DMX4-6-2FIB	DMX4 6 SLOT 4G FCGE 3PT DIR UPG DMX4 6 SLOT 4G FICON 2PT DIR	\$32,710.00 \$27,885.00	A A	51% 51%	\$16,027.90 \$13,663.65	\$3,774.73 \$4,182.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,201.38 \$2,439.94
5	DMX4-6-2FIBU	DMX4 6 SLOT 4G FICON 2PT DIR UPG	\$36,250.00	Ä	51%	\$17,762.50	\$4,183.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,439.63
5	DMX4-6-2GB	DMX4 6 SLOT GE 2PT DIR	\$25,435.00	Α	51%	\$12,463.15	\$3,815.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,225.56
5	DMX4-6-2GBS	DMX4 6 SLOT IPv4/6 GE 2PT DIR	\$33,785.00	A	51%	\$16,554.65	\$5,067.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,956.19
5 5	DMX4-6-2GBSU DMX4-6-2GBU	DMX4 6 SLOT IPv4/6 GE 2PT DIR DMX4 6 SLOT GE 2PT DIR UPG	\$43,925.00	A A	51% 51%	\$21,523.25 \$16,199.40	\$5,068.95 \$3,815.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,956.15 \$2,224.94
5	DMX4-6-4FCB	DMX4 6 SLOT GE 2FT DIR OFG DMX4 6 SLOT 4G FC 4PT DIR	\$33,060.00 \$23,600.00	Ä	51%	\$10,199.40	\$3,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,065.00
5	DMX4-6-4FCBU	DMX4 6 SLOT 4G FC 4PT DIR UPG	\$30,685.00	Α	51%	\$15,035.65	\$3,541.05	\$0.00	\$0.00	\$0.00	\$0.00	\$2,065.10
5	DMX4-6-4G	DMX4 6 SLOT GE 4 PT DIR	\$42,650.00	A	51%	\$20,898.50	\$6,397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,731.88
5 5	DMX4-6-4GS DMX4-6-4GSU	DMX4 6 SLOT IPv4/6 GE 4PT DIR DMX4 6 SLOT IPv4/6 GE 4PT DIR	\$56,665.00 \$73,665.00	A A	51% 51%	\$27,765.85 \$36,095.85	\$8,499.75 \$8,500.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,958.19 \$4,957.65
5	DMX4-6-4GU	DMX4 6 SLOT IF V4/6 GE 4F1 DIR  DMX4 6 SLOT GE DIR UPG	\$55,450.00	A	51%	\$27,170.50	\$6,398.93	\$0.00	\$0.00	\$0.00	\$0.00	\$3,731.79
5	DMX4-6DBDC3D	DMX4 6 SLT DRV BAY DCHAIN 3D	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.19
5	DMX4-6DBDC3DP	DMX4 6 SLT DRV BAY DCHAIN 3D PRD	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.19
5 5	DMX46DBDC3DPU DMX4-6DBDC3DU	DMX4 6 SLT DRV BAY DCHAIN 3D U PRD DMX4 6 SLT DRV BAY DCHAIN 3D UPG	\$26,745.00 \$26,745.00	A A	51% 51%	\$13,105.05 \$13,105.05	\$4,011.75 \$3,086.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,340.19 \$1,799.94
5	DMX4-6DBDC3D0	DMX4 6 SLT DRV BAY DCHAIN 3Y	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.19
5	DMX4-6DBDC3YP	DMX4 6 SLT DRV BAY DCHAIN 3Y PRD	\$26,745.00	Α	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.19
5	DMX46DBDC3YPU	DMX4 6 SLT DRV BAY DCHAIN 3Y U PRD	\$26,745.00	Α	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.19
5 5	DMX4-6DBDC3YU DMX4-6-DOCKT	DMX4 6 SLT DRV BAY DCHAIN 3Y UPG DMX4 6 SLOT PRINTED DOC KIT	\$26,745.00 \$0.00	A A	51% 51%	\$13,105.05 \$0.00	\$3,086.37 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,799.94 \$0.00
5	DMX4-71000B	DMX4 8PT 4G FC DIR 7M1S	\$63,565.00	A	51%	\$31,146.85	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,561.94
5	DMX4-71000BU	DMX4 8PT 4G FC DIR 7M1SU	\$82,633.00	A	51%	\$40,490.17	\$9,535.85	\$0.00	\$0.00	\$0.00	\$0.00	\$5,561.20
5	DMX47250016B	500GB 7.2K 6904. 66GB 14+2	\$0.00	Α	51%	\$0.00	\$6,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,759.50
5 5	DMX4725001B DMX4725002B	500GB 7.2K 493.191GB ONEDRV 500GB 7.2K 493.191GB MIRR	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$386.25 \$772.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$234.97 \$469.94
5	DMX4725002B	500GB 7.2K 493.19 GB MIKK 500GB 7.2K 1479.57GB 3+1	\$0.00	A	51%	\$0.00	\$1,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$939.88
5	DMX4725008B	500GB 7.2K 3452.33GB 7+1	\$0.00	A	51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.75
5	DMX472500D8B	500GB 7.2K 2959. 14GB 6+2	\$0.00	Α	51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.75
5 5	DMX4-80000B DMX4-80000BU	DMX4 8PT FC DIR 8M0S DMX4 8PT FC DIR 8M0SU	\$62,730.00 \$81,550.00	A A	51% 51%	\$30,737.70 \$39,959.50	\$9,409.50 \$9,410.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,488.88 \$5,488.32
5	DMX4-DBDC-3D	DMX4 DRV BAY DCHAIN 3D	\$27,165.00	A	51%	\$39,959.50 \$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,466.32 \$2,376.94
5	DMX4-DBDC-3DP	DMX4 DRV BAY DCHAIN 3D REAR PERF'D DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94
5	DMX4-DBDC3DPU	DMX4 DRVBAY DCHAIN 3D REAR PERFD DOOR UG	\$27,165.00	Α	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94
5	DMX4-DBDC-3DU	DMX4 DRV BAY DCHAIN 3D UPG	\$27,165.00	A	51%	\$13,310.85	\$3,134.84	\$0.00	\$0.00	\$0.00	\$0.00	\$1,828.20
5 5	DMX4-DBDC-3Y DMX4-DBDC-3YP	DMX4 DRV BAY DCHAIN 3Y DMX4 DRV BAY DCHAIN 3Y REAR PERF'D DOOR	\$27,165.00	A	51% 51%	\$13,310.85 \$13,310.85	\$4,074.75 \$4,074.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,376.94
5	DMX4-DBDC-3YP DMX4-DBDC3YPU	DMX4 DRV BAY DCHAIN 3Y REAR PERFO DOOR  DMX4 DRVBAY DCHAIN 3Y REAR PERFD DOOR UG	\$27,165.00 \$27,165.00	A A	51% 51%	\$13,310.85 \$13,310.85	\$4,074.75 \$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94 \$2,376.94
5	DMX4-DBDC-3YU	DMX4 DRV BAY DCHAIN 3Y UPG	\$27,165.00	A	51%	\$13,310.85	\$3,134.84	\$0.00	\$0.00	\$0.00	\$0.00	\$1,828.20
5	DMX4-DBDCT-3D	DMX4 DRV BAY DACHN SEP 3D	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,362.75
5	DMX4-DBDCT3DP	DMX4 DRV BAY DACHN SEP 3D PRD	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,362.75
5 5	DMX4DBDCT3DPU DMX4-DBDCT3DU	DMX4 DRV BAY DACHN SEP 3D U PRD DMX4 DRV BAY DACHN SEP 3D UPG	\$49,860.00 \$49,860.00	A A	51% 51%	\$24,431.40 \$24,431.40	\$7,479.00 \$7,479.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,362.75 \$4,362.75
5	DMX4-DBDCT-3Y	DMX4 DRV BAY DACHN SEP 3Y	\$49,860.00	Ä	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,362.75
5	DMX4DBDCT3YP	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DOOR	\$49,860.00	Α	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,362.75
5	DMX4-DBDCT3YP	DMX4 DRV BAY DACHN SEP 3Y PRD	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,362.75
5 5	DMX4DBDCT3YPU DMX4-DBDCT3YU	DMX4 DRV BAY DACHN SEP 3Y U PRD DMX4 DRV BAY DACHN SEP 3Y UPG	\$49,860.00 \$49,860.00	A A	51% 51%	\$24,431.40 \$24,431.40	\$7,479.00 \$7,479.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,362.75 \$4,362.75
5	DMX4-DBDCT3YU DMX4-DBDCTDP	DMX4 DRV BAY DACHN SEP 3Y UPG DMX4 DRVBAY DACHN SEP3D REAR PERFD DOOR	\$49,860.00 \$49,860.00	A	51% 51%	\$24,431.40 \$24,431.40	\$7,479.00 \$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,362.75 \$4,362.75
5	DMX4-DBDR-3D	DMX4 DRV BAY DCON 3D	\$27,165.00	Α	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94
5	DMX4-DBDR-3DP	DMX4 DRV BAY DCON 3D REAR PERF'D DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94
5	DMX4-DBDR3DPU	DMX4 DRVBAY DCON 3D REAR PERFD DOOR UG	\$27,165.00	Α	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX4-DBDR-3DU	DMX4 DRV BAY DCON 3D UPG	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94
5 5	DMX4-DBDR-3Y DMX4-DBDR-3YP	DMX4 DRV BAY DCON 3Y DMX4 DRV BAY DCON 3Y REAR PERF'D DOOR	\$27,165.00 \$27,165.00	A A	51% 51%	\$13,310.85 \$13,310.85	\$4,074.75 \$4,074.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,376.94 \$2,376.94
5	DMX4-DBDR3YPU	DMX4 DRVBAY DCON 3Y REAR PERFD DOOR UG	\$27,165.00	Â	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94
5	DMX4-DBDR-3YU	DMX4 DRV BAY DCON 3Y UPG	\$27,165.00	Α	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.94
5	DMX4-DOCKT	DMX4 PRINTED DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DMX4-FB00002B DMX4FB00002BU	2X DMX4 2PT 4G FI FEBE 2S 2X DMX4 2PT 4G FI FEBE 2M UPG	\$12,775.00 \$16,605.00	A A	51% 51%	\$6,259.75 \$8,136.45	\$1,916.25 \$1,916.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,117.81 \$1,117.52
5	DMX4-FB00004B	2X DMX4 4PT 4G FI FEBE 4S	\$18,275.00	Â	51%	\$8,954.75	\$2,741.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,599.06
5	DMX4FB00004BU	2X DMX4 4PT 4G FI FEBE 4S UPG	\$23,760.00	Α	51%	\$11,642.40	\$2,741.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,599.05
5	DMX4-FB00040B	2X DMX4 4PT 4G FI FEBE 4M	\$14,975.00	A	51%	\$7,337.75	\$2,246.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,310.31
5 5	DMX4FB00040BU DMX4-FB00200B	2X DMX4 4PT 4G FI FEBE 4M UPG 2X DMX4 2PT GE FEBE 2M	\$19,470.00 \$16,560.00	A A	51% 51%	\$9,540.30 \$8,114.40	\$2,246.84 \$2,484.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,310.33 \$1,449.00
5	DMX4FB00200BU	2X DMX4 2PT GE FEBE 2M UPG	\$21,530.00	Ä	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$1,448.97
5	DMX4-FB00400B	2X DMX4 4PT GE FEBE 4M	\$16,560.00	Α	51%	\$8,114.40	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,449.00
5	DMX4FB00400BU	2X DMX4 4PT GE FEBE 4M UPG	\$21,530.00	A	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$1,448.97
5 5	DMX4-FB08000B DMX4FB08000BU	2X DMX4 8PT 4G FC FEBE 8S 2X DMX4 8PT 4G FC FEBE 8S UPG	\$22,800.00 \$29,640.00	A A	51% 51%	\$11,172.00 \$14,523.60	\$3,420.00 \$3,420.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,995.00 \$1,994.77
5	DMX4-FB20100B	2X DMX4 3PT FCGE FEBE 3M	\$16,560.00	Â	51%	\$8,114.40	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,449.00
5	DMX4FB20100BU	2X DMX4 3PT FCGE FEBE 3M UPG	\$21,530.00	Α	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$1,448.97
5	DMX4-FB20102B	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S	\$22,850.00	A	51%	\$11,196.50	\$3,427.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,999.38
5 5	DMX4FB20102BU DMX4-FB20300B	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S UPG 2XDMX4 5PT FCGE FEBE 5M	\$29,705.00 \$22,235.00	A A	51% 51%	\$14,555.45 \$10,895.15	\$3,427.96 \$3,335.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,999.15 \$1,945.56
5	DMX4FB20300BU	2X DMX4 5PT FCGE FEBE 5M UPG	\$28,905.00	Ä	51%	\$14,163.45	\$3,335.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,945.31
5	DMX4-FB20500B	2X DMX4 7PT 2FC5GE FEBE 7M	\$22,000.00	Α	51%	\$10,780.00	\$3,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,925.00
5	DMX4FB20500BU	2X DMX4 7PT 2FC5GE FEBE 7M UPG	\$28,605.00	A	51%	\$14,016.45	\$3,301.02	\$0.00	\$0.00	\$0.00	\$0.00	\$1,925.12
5 5	DMX4-FB21002B DMX4FB21002BU	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S 2X DMX4 5PT 4G 3FC2FI FEBE 2M3S UPG	\$17,265.00 \$22,445.00	A A	51% 51%	\$8,459.85 \$10,998.05	\$2,589.75 \$2,590.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,510.69 \$1,510.55
5	DMX4-FB40000B	2X DMX4 4PT 4G FC FEBE 4M	\$16,560.00	Ä	51%	\$8,114.40	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,449.00
5	DMX4FB40000BU	2X DMX4 4PT 4G FC FEBE 4M UPG	\$21,530.00	Α	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$1,448.97
5	DMX4-FB40002B	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S	\$22,355.00	A	51%	\$10,953.95	\$3,353.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,956.06
5 5	DMX4FB40002BU DMX4-FB40200B	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S UPG 2X DMX4 4M FC 2M GE FEBE	\$29,060.00 \$22,000.00	A A	51% 51%	\$14,239.40 \$10,780.00	\$3,353.52 \$3,300.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,955.74 \$1,925.00
5	DMX4FB40200BU	2X DMX4 4M FC 2M GE FEBE UPG	\$28,605.00	Ä	51%	\$14,016.45	\$3,301.02	\$0.00	\$0.00	\$0.00	\$0.00	\$1,925.12
5	DMX4-FB60100B	2X DMX4 7PT 6FC1GE FEBE 7M	\$22,000.00	Α	51%	\$10,780.00	\$3,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,925.00
5	DMX4FB60100BU DMX4-FB62000B	2X DMX4 7PT 6FC1GE FEBE 7M UPG	\$28,605.00	A	51%	\$14,016.45	\$3,301.02	\$0.00	\$0.00	\$0.00	\$0.00	\$1,925.12
5 5	DMX4FB62000BU	2X DMX4 8PT 4G FC FEBE 6M2S 2X DMX4 8PT 4G FC FEBE6M2S UPG	\$20,815.00 \$27,060.00	A A	51% 51%	\$10,199.35 \$13,259.40	\$3,122.25 \$3,122.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.31 \$1,821.14
5	DMX4-FB71000B	2X DMX4 8PT 4G FC FEBE 7M1S	\$20,125.00	A	51%	\$9,861.25	\$3,018.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.94
5	DMX4FB71000BU	2X DMX4 8PT 4G FC FEBE7M1S UPG	\$26,165.00	Α	51%	\$12,820.85	\$3,019.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.90
5 5	DMX4-FB80000B	2X DMX4 8PT 4G FC FEBE 8M	\$19,425.00	A	51%	\$9,518.25	\$2,913.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,699.69
5	DMX4FB80000BU DMX4-GE-ISCSI	2X DMX4 8PT 4G FC FEBE 8M UPG DMX4 GE ISCSI PT	\$25,250.00 \$0.00	A A	51% 51%	\$12,372.50 \$0.00	\$2,913.85 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,699.33 \$0.00
5	DMX4-GE-SRDF	DMX4 GE SRDF PT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-MEM-16GB	16 GB GLOBAL MEMORY DIR	\$23,485.00	Α	51%	\$11,507.65	\$3,522.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,054.94
5	DMX4-MEM16GBU	16GB GLOBAL MEMORY DIR UPG	\$30,530.00	A	51%	\$14,959.70	\$3,523.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,054.67
5 5	DMX4-MEM-32GB DMX4-MEM32GBU	32 GB GLOBAL MEMORY DIR 32 GB GLOBAL MEMORY DIR UPG	\$33,650.00 \$43,745.00	A A	51% 51%	\$16,488.50 \$21,435.05	\$5,047.50 \$5,048.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,944.38 \$2,944.04
5	DMX4-MEM-64GB	64 GB GLOBAL MEMORY DIR	\$58,260.00	A	51%	\$28,547.40	\$8,739.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,097.75
5	DMX4-MEM64GBU	64 GB GLOBAL MEMORY DIR UPG	\$75,740.00	Α	51%	\$37,112.60	\$8,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,097.30
5 5	DMX4-MEM-8GB	8 GB GLOBAL MEMORY DIR	\$20,095.00	A	51%	\$9,846.55	\$3,014.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,758.31
5	DMX4-MEM-8GBU DMX4-OPT0M4SB	8 GB GLOBAL MEMORY DIR UPG DMX4 4GB FEBE OPTICS UPG 0M4S	\$26,125.00 \$13,490.00	A A	51% 51%	\$12,801.25 \$6,610.10	\$3,014.83 \$2,023.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,758.21 \$1,180.38
5	DMX4-OPT4M0SB	DMX4 4GB FEBE OPTICS UPG 4M0S	\$3,775.00	A	51%	\$1,849.75	\$566.25	\$0.00	\$0.00	\$0.00	\$0.00	\$330.31
5	DMX4-OPT4M2SB	DMX4 4GB FEBE OPTICS UPG 4M2S	\$11,665.00	Α	51%	\$5,715.85	\$1,749.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,020.69
5 5	DMX4-OPT4M4SB DMX4-OPT6M0SB	DMX4 4GB FEBE OPTICS UPG 4M4S DMX4 4GB FEBE OPTICS UPG 6M0S	\$11,205.00 \$14,335.00	A A	51% 51%	\$5,490.45 \$7,024.15	\$1,680.75 \$2,150.25	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$980.44 \$1.254.31
5 5	DMX4-OPT6M0SB DMX4-OPT6M2SB	DMX4 4GB FEBE OPTICS UPG 6MUS DMX4 4GB FEBE OPTICS UPG 6M2S	\$14,335.00 \$9,385.00	A A	51% 51%	\$7,024.15 \$4,598.65	\$2,150.25 \$1,407.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,254.31 \$821.19
5	DMX4-PC3YAFLA	DMX4 PWR CBL ABL-FL 3Y	\$2,970.00	Â	51%	\$1,455.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-PC3YAFLE	DMX4 PWR CBL ABL-FL 3Y	\$5,165.00	A	51%	\$2,530.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-PCBL3DHH	DMX4 PWR CBL HBL-HBL 3D	\$2,970.00	A	51%	\$1,455.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DMX4-PCBL3DHR DMX4-PCBL3YAG	DMX4 PWR CBL HBL-RSTOL 3D DMX4 PWR CBL ABL-GARO 3Y	\$2,970.00 \$5,165.00	A A	51% 51%	\$1,455.30 \$2,530.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DMX4-PWRMOD	DMX4 PWR MOD 24 SYS	\$14,710.00	Ä	51%	\$7,207.90	\$2,206.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.13
5	DMX4-PWRMODU	DMX4 PWR MOD 24 SYS UPG	\$19,145.00	Α	51%	\$9,381.05	\$2,209.33	\$0.00	\$0.00	\$0.00	\$0.00	\$1,288.46
5	DMX4-SB-CBL6M	4GB FC SFP TO HSSDC2 6M	\$175.00	A	51%	\$85.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DMX4-SYS24-3D DMX4-SYS24-3Y	DMX4 24 SLOT SYS BAY 3D DMX4 24 SLOT SYS BAY 3Y	\$89,750.00 \$89,750.00	A A	51% 51%	\$43,977.50 \$43,977.50	\$13,462.50 \$13,462.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,853.13 \$7,853.13
5	DMX4-SYS6-1P	DMX4 6 SLOT SYS BAY 1 PHASE	\$78,865.00	A	51%	\$43,977.50 \$38,643.85	\$13,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.69
5	DMX4-SYS6-3D	DMX4 6 SLOT SYS BAY 3D	\$78,865.00	Α	51%	\$38,643.85	\$11,829.75	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.69
5	DMX4-SYS6-3Y	DMX4 6 SLOT SYS BAY 3Y	\$78,865.00	A	51%	\$38,643.85	\$11,829.75	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.69
5 5	DMX4-TELCO DMX800	DMX4 INTL PHONE CORD KIT	\$115.00	A	51% 51%	\$56.35 \$0.00	\$0.00 \$28,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$16.712.50
5	DMX800-FD	DMX800 SPE FC 4 FC DIR DMX800 SPE 4 FC DIR FIE	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$28,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,712.50 \$16,712.50
5	DMX800-M2	DMX800 M2 SPE 2/4 DIR	\$0.00	Ä	51%	\$0.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	DMX800-M2-FD	DMX800 M2 SPE 2/4 DIR FIE	\$0.00	A	51%	\$0.00	\$5,408.00		\$0.00	\$0.00	\$0.00	\$5,408.00
5 5	DMX801 DMX801-FD	DMX800 SPE 2 FC DIR DMX800 SPE 2 FC DIR FIE	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$13,011.00 \$13,011.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,589.75 \$7,589.75
5	DMX8-3100	2XFEBE 3MFC1SFC 2-DIR SYS	\$0.00		51%	\$0.00	\$13,011.00		\$0.00	\$0.00	\$0.00	\$900.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX8-3102	2XFEBE 3MFC1SFC2SF	\$0.00		51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5 5	DMX8-3111 DMX8-3120	2XFEBE 3MFC 1SFC 1MGE 1SF 2XFEBE 3MFC1SMFC2MGE	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$900.00 \$855.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$900.00 \$855.00
5	DMX8-4000	2XFEBE 4MFC 2-FC DIR SYS	\$0.00		51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-4002	2XFEBE 4MFC2SF	\$0.00		51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-4011	2XFEBE 4MFC 1MGE 1SF	\$0.00	Α	51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-4020	2XFEBE 4MFC2MGE	\$0.00	A	51%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5 5	DMX8-DOCKT DMX8-F	DMX800 DOC KIT DMX8 FICON DIR	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$0.00 \$8,442.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,924.50
5	DMX8-FC	DMX8 FC DIR	\$0.00		51%	\$0.00	\$7,497.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,373.25
5	DMX8-FC-UPG	DMX8 FC DIR-U	\$46,300.00		51%	\$22,687.00	\$5,343.02	\$0.00	\$0.00	\$0.00	\$0.00	\$3,115.99
5	DMX8-F-UPG	DMX8 FICON DIR-U	\$54,865.00	Α	51%	\$26,883.85	\$6,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$3,692.41
5	DMX8-G	DMX8 GIGE DIR	\$0.00		51%	\$0.00	\$8,442.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,924.50
5 5	DMX8-GF DMX8-GF-UPG	DMX800 MPD-GF DMX800 MPD GF DIR-U	\$0.00 \$54,865.00	A A	51% 51%	\$0.00 \$26,883.85	\$9,576.00 \$6,331.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,586.00 \$3,692.41
5	DMX8-G-UPG	DMX8 GIGE DIR-U	\$59,140.00	Ä	51%	\$28,978.60	\$6,824.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,980.12
5	DMX-ACL-3P-EU	10FT EXT PWR CORD 3P EU	\$2,545.00	A	51%	\$1,247.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-EU	AC LINE CORD 10FT EXT EU	\$1,400.00	Α	51%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-FL-EU	ACLINE 10FT W/FL LDS EU	\$760.00	A	51%	\$372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DMX-ACLINE DMX-ACLINE3P	AC LINE CORD 10FT EXTEN 10 FT EXT PWR CORD 3P	\$1,400.00 \$2,545.00	A A	51% 51%	\$686.00 \$1,247.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DMX-ACLINE-FL	AC LINE CORD (10FT) W/FLYING LEADS	\$760.00		51%	\$372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACON3P-50	AC CONNECTOR 3 PHASE	\$600.00		51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACONSP-60	AC MATING CONNECTOR 60 AMP	\$360.00		51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMXDBDCT3DPU	DMX4 DRVBAY DACHN SEP3D REAR PERFD DR UG	\$49,860.00		51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,362.75
5 5	DMXDBDCT3YPU DMX-DELTA	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DR UG DELTA 3-PHASE POWER	\$49,860.00 \$0.00		51% 51%	\$24,431.40 \$0.00	\$7,479.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,362.75 \$0.00
5	DMX-DOCKT	DMX1000 2000 3000 DOC KIT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ESCD8	8 PT ESCON DIR	\$32,185.00	Α	51%	\$15,770.65	\$2,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,816.00
5	DMX-ESCD8U	8 PT ESCON DIR	\$52,300.00	Α	51%	\$25,627.00	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	\$3,519.79
5	DMX-FCD0M4S	4 PT FC DIR 0MM 4SM	\$0.00	A	51%	\$0.00	\$11,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,912.50
5 5	DMX-FCD0M8S DMX-FCD4M4S	8 PT FC DIR 0MM 8SM 8 PT FC DIR 4MM 4SM	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$11,850.00 \$10,860.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,912.50 \$6,335.00
5	DMX-FCD4M43	8 PT FC DIR 4MM 43M 8 PT FC DIR 6MM, 2SM	\$0.00		51%	\$0.00	\$10,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,028.75
5	DMX-FCD6M2SU	8 PT FC DIR 6MM 2SM	\$72,015.00		51%	\$35,287.35	\$8,310.53	\$0.00	\$0.00	\$0.00	\$0.00	\$4,846.61
5	DMX-FCD7M1S	8 PT FC DIR 7MM, 1SM	\$0.00	Α	51%	\$0.00	\$10,287.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.75
5	DMX-FCD7M1SU	8 PT FC DIR 7MM 1SM	\$71,655.00		51%	\$35,110.95	\$8,268.99	\$0.00	\$0.00	\$0.00	\$0.00	\$4,822.38
5 5	DMX-FCD8M0S DMX-FCD8M0SU	8 PT FC DIR 8MM, 0SM 8 PT FC DIR 8MM 0SM	\$0.00 \$71,270.00		51% 51%	\$0.00 \$34,922.30	\$10,233.00 \$8,224.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,969.25 \$4,796.47
5	DMX-FE-3M1S	2XFEBE 3MM,1SM EACH BOARD	\$0.00		51%	\$0.00	\$824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$824.00
5	DMX-FE-4M0S	2XFEBE 4MM,0SM EACH BOARD	\$0.00	Α	51%	\$0.00	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$803.00
5	DMX-FE-6M2S	2XFEBE 6MM,2SM EACH BOARD	\$0.00		51%	\$0.00	\$976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$976.00
5	DMX-FE-7M1S	2XFEBE 7MM,1SM EACH BOARD	\$0.00	A	51% 51%	\$0.00	\$906.00	\$0.00	\$0.00	\$0.00	\$0.00	\$906.00
5 5	DMX-FE-8M0S DMX-GE-ISCSI	2XFEBE 8MM,0SM EACH BOARD DMX GIGE ISCSI PORTS	\$0.00 \$0.00	A A	51%	\$0.00 \$0.00	\$906.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$906.00 \$0.00
5	DMX-GE-SRDF	DMX GIGE SRDF PORTS	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-KVM	KEYBOARD, VIDEO, MOUSE	\$0.00	Α	51%	\$0.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.00
5	DMX-KVM-FD	KEYBD, VIDEO, MOUSE-FIELD	\$6,760.00		51%	\$3,312.40	\$1,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$591.50
5 5	DMX-M5-16384 DMX-M5-16384U	16GB M5 CACHE DIRECTOR 16GB M5 CACHE DIR UPG	\$0.00 \$58,240.00	A A	51% 51%	\$0.00 \$28,537.60	\$3,136.00 \$6,720.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,136.00 \$3,919.55
5	DMX-M5-2048	2GB M5 CACHE DIR OFG	\$0.00		51%	\$20,537.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,080.00
5	DMX-M5-2048U	2GB M5 CACHE DIR UPG	\$38,625.00		51%	\$18,926.25	\$4,457.33	\$0.00	\$0.00	\$0.00	\$0.00	\$2,599.46
5	DMX-M5-32768	32GB M5 CACHE DIR	\$0.00		51%	\$0.00	\$6,661.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,661.00
5	DMX-M5-32768U	32GB M5 CACHE DIR UPG	\$123,710.00		51%	\$60,617.90	\$14,276.13	\$0.00	\$0.00	\$0.00	\$0.00	\$8,325.68
5 5	DMX-M5-4096 DMX-M5-4096U	4GB M5 CACHE DIRECTOR 4GB M5 CACHE DIR UPG	\$0.00 \$40,350.00	A A	51% 51%	\$0.00 \$19,771.50	\$2,173.00 \$4,656.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,173.00 \$2,715.56
5	DMX-M5-8192	8GB M5 CACHE DIRECTOR	\$0.00	Ä	51%	\$0.00	\$2,499.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,499.00
5	DMX-M5-8192U	8GB M5 CACHE DIR UPG	\$46,410.00	Α	51%	\$22,740.90	\$5,355.71	\$0.00	\$0.00	\$0.00	\$0.00	\$3,123.39
5	DMX-OPT-1M1S	2X OPTICS KIT 1M1S	\$2,900.00		51%	\$1,421.00	\$435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.75
5	DMX-OPT-2M	2X OPTICS KIT 2M	\$1,900.00		51%	\$931.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166.25
5 5	DMX-OPT-2S DMX-OPT-3M1S	2X OPTICS KIT 2S 2X OPTICS KIT 3M1S	\$4,000.00 \$4,420.00		51% 51%	\$1,960.00 \$2,165.80	\$600.00 \$663.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$350.00 \$386.75
5	DMX-OPT-4M0S	2X OPTICS KIT 4M0S	\$4,130.00		51%	\$2,023.70	\$619.50	\$0.00	\$0.00	\$0.00	\$0.00	\$361.38
5	DMX-PW40UASTL	AC LINE CORD AUSTRALIA	\$1,850.00	Α	51%	\$906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PW40UIEC3	AC LINE CORD	\$360.00		51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PW40U-US	DMX AC LINE CORD NAM	\$360.00		51% 51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PWRMOD8 DMX-PWRMOD8U	8 POWER MODULE 8" POWER MODULE UPGRADE	\$9,600.00 \$12,500.00	A A	51% 51%	\$4,704.00 \$6,125.00	\$1,440.00 \$660.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$840.00 \$660.00
5	DMX-RS232	RS232 SWITCH	\$0.00		51%	\$0.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.00
5	DMX-RS23210FT	10 FT RS232 CABLE	\$30.00	Α	51%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-RS232-FD	RS232 SWITCH FIELD INST	\$2,800.00		51%	\$1,372.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.00
5 5	DMXSB-BOT-KIT DMXSB-TOP-KIT	DMX SEP DRV BAY SEP BOT ROUTING KIT DMX SEP DRV BAY SEP TOP ROUTING KIT	\$875.00 \$875.00		51% 51%	\$428.75 \$428.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE1	DMX 1000 SEISMIC RESTRAINT	\$875.00 \$4,200.00		51% 51%	\$428.75 \$2,058.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DMX-SECURE2	DMX2000 SEISMIC RESTRAINT	\$12,600.00		51%	\$6,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE3	DMX3000 SEISMIC RESTRAINT	\$17,000.00	Α	51%	\$8,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SERVER	DMX SERVER	\$0.00		51%	\$0.00	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$647.50
5 5	DMX-SERVER-FD DMX-SILENCER1	DMX SERVER SERVER FIELD INST DMX1000 SOUND MUFFLER	\$9,620.00 \$1,700.00		51% 51%	\$4,713.80 \$833.00	\$1,443.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$841.75 \$0.00
3	S.MA-GILLINGERT	SINCLOSO SOCIAD MOLLECT	ψ1,700.00	^	5170	φυσσ.00	ψυ.00	ψυ.00	ψ0.00	ψυ.υυ	ψυ.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX-SILENCER2	DMX2000 SOUND MUFFLER	\$2,400.00	Α	51%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DMX-SILENCER3	DMX3000 SOUND MUFFLER	\$3,800.00	A	51%	\$1,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DMX-SPS DMX-SPS-FD	2X850W STANDBY POWER SUP 2X850W STANDBY PWR-FIELD	\$0.00 \$2,600.00	A A	51% 51%	\$0.00 \$1,274.00	\$285.00 \$390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DMX-WYE	WYE 3-PHASE POWER	\$0.00	Ä	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DP3-SCB1	12PORTB SYM FC SWITCH DIR	\$0.00	A	51%	\$0.00	\$1,202.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DP3-SCQ1	12PORTQ SYM FC SWITCH DIR	\$0.00	Α	51%	\$0.00	\$1,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,022.00
5	ENHCHN8430	RPL 10R2 CACHE BD W/CHNDR	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC100M-50M	FIBRE CHNL 100 MTR 50/125	\$950.00	A	51%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC100M-50MLC FC100M-50MSLC	FCHNL 100M 50/125 LC-LC FCHNL 100M 50/125 SC-LC	\$1,320.00 \$1,280.00	A A	51% 51%	\$646.80 \$627.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC100M-62M	SC/SC 62.5 FC CABLE 100M	\$1,150.00	Ä	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC100M-62MLC	LC/LC 62.5 FC CABLE 100M	\$1,300.00	A	51%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC100M-62MSLC	SC/LC 62.5 FC CABLE 100M	\$1,630.00	Α	51%	\$798.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC100M-9M	FCHNL 100M 9/125 SC-SC	\$1,090.00	A	51%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FC100M-9MLC FC100M-9MSLC	FCHNL 100M 9/125 LC-LC FCHNL 100M 9/125 SC-LC	\$1,090.00 \$1,090.00	A A	51% 51%	\$534.10 \$534.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC10M-50M	FIBRE CHNL 10 MTR 50/125	\$300.00	Ä	51%	\$147.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	FC10M-50MLC	FCHNL 10M 50/125 LC-LC	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC10M-50MSLC	FCHNL 10M 50/125 SC-LC	\$400.00	Α	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC10M-62M	SC/SC 62.5 FC CABLE 10M	\$320.00	Α	51%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC10M-62MLC	LC/LC 62.5 FC CABLE 10M	\$364.00	A	51%	\$178.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC10M-62MSLC FC10M-9M	SC/LC 62.5 FC CABLE 10M FCHNL 10M 9/125 SC-SC	\$475.00	A A	51% 51%	\$232.75 \$220.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC10M-9MLC	FCHNL 10M 9/125 3C-3C FCHNL 10M 9/125 LC-LC	\$450.00 \$450.00	Ä	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC10M-9MSLC	FCHNL 10M 9/125 SC-LC	\$450.00	Ä	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC1M-50MLC	FCHNL 1M 50/125 LC-LC	\$330.00	Α	51%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-50MSLC	FCHNL 1M 50/125 SC-LC	\$340.00	Α	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC1M-62M	SC/SC 62.5 FC CABLE - 1M	\$210.00	A	51%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FC1M-62MLC FC1M-9MSLC	LC/LC 62.5 FC CABLE 1M FCHNL 1M 9/125 SC-LC	\$282.00 \$420.00	A A	51% 51%	\$138.18 \$205.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC30M-50M	FIBRE CHNL 30 MTR 50/125	\$430.00	Ä	51%	\$203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC30M-50MLC	FCHNL 30M 50/125 LC-LC	\$610.00	A	51%	\$298.90	\$0.00	\$0.00	\$0.00		\$0.00	
5	FC30M-50MSLC	FCHNL 30M 50/125 SC-LC	\$580.00	Α	51%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-62M	SC/SC 62.5 FC CABLE 30M	\$520.00	Α	51%	\$254.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC30M-62MLC	LC/LC 62.5 FC CABLE 30M	\$545.00	A	51%	\$267.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FC30M-62MSLC FC30M-9M	SC/LC 62.5 FC CABLE 30M FCHNL 30M 9/125 SC-SC	\$710.00 \$590.00	A A	51% 51%	\$347.90 \$289.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC30M-9MLC	FCHNL 30M 9/125 SC-3C	\$580.00	A	51%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC30M-9MSLC	FCHNL 30M 9/125 SC-LC	\$590.00	A	51%	\$289.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC3M-50MLC	FCHNL 3M 50/125 LC-LC	\$330.00	Α	51%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC3M-50MSLC	FCHNL 3M 50/125 SC-LC	\$350.00	A	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FC3M-62M	SC/SC 62.5 FC CABLE 3M	\$275.00	A	51% 51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC3M-62MLC FC3M-62MSLC	LC/LC 62.5 FC CABLE 3M SC/LC 62.5 3M W/SC CPLR	\$300.00 \$455.00	A A	51%	\$147.00 \$222.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC3M-9MSLC	FCHNL 3M 9/125 SC-LC	\$340.00	A	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC3M-LCESCADP	LC/ESCON W/ST CPLR 3M	\$400.00	Α	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC3M-MTESCADP	MTRJ/ESCON W/ST CPLR 3M	\$500.00	Α	51%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC3M-MTLCADP	MTRJ/LC W/LC CPLR 3M	\$600.00	A	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FC50M-50M FC50M-50MLC	FIBRE CHNL 50 MTR CABLE FCHNL 50M 50/125 LC-LC	\$560.00 \$830.00	A A	51% 51%	\$274.40 \$406.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC50M-50MSLC	FCHNL 50M 50/125 EC-EC	\$790.00	Ä	51%	\$387.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC50M-62M	SC/SC 62.5 FC CABLE 50M	\$705.00	A	51%	\$345.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC50M-62MLC	LC/LC 62.5 FC CABLE 50M	\$791.00	Α	51%	\$387.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-62MSLC	SC/LC 62.5 FC CABLE 50M	\$1,030.00	A	51%	\$504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC50M-9M	FCHNL 50M 9/125 SC-SC	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FC50M-9MLC FC50M-9MSLC	FCHNL 50M 9/125 LC-LC FCHNL 50M 9/125 SC-LC	\$750.00 \$750.00	A A	51% 51%	\$367.50 \$367.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC5M-50M	FIBRE CHNL 5 METER 50/125	\$260.00	Ä	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC5M-50MLC	FCHNL 5M 50/125 LC-LC	\$380.00	Α	51%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC5M-50MSLC	FCHNL 5M 50/125 SC-LC	\$350.00	Α	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-62M	SC/SC 62.5 FC CABLE 5M	\$275.00	Α	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC5M-62MLC	LC/LC 62.5 FC CABLE 5M	\$318.00	A	51%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC5M-62MSLC FC5M-9M	SC/LC 62.5 FC CABLE 5M FCHNL 5M 9/125 SC-SC	\$420.00 \$410.00	A A	51% 51%	\$205.80 \$200.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FC5M-9MLC	FCHNL 5M 9/125 LC-LC	\$410.00	Ä	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FC5M-9MSLC	FCHNL 5M 9/125 SC-LC	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-107M	FBR JUMPER CBL FOR ESCON	\$1,200.00	Α	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FIBER-122M	FIBER OPTIC CBL 122METERS	\$1,300.00	A	51%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FIBER-46M	FBR JUMPER CBL FOR ESCON	\$700.00	A	51%	\$343.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FIBER-61M FIBER-77M	FIBER OPTIC CBL 61 METERS FBR JUMPER CBL FOR ESCON	\$900.00 \$1,000.00	A A	51% 51%	\$441.00 \$490.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	FIBER-92M	FBR JUMPER CBL FOR ESCON	\$1,000.00		51%	\$539.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	FREE5TB	5TB FREE TIERED STORAGE	\$0.00	A	51%	\$0.00	\$1,978.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	FREE5TB-SATA	5TB FREE TIERED STORAGE SATA	\$0.00	Α	51%	\$0.00	\$1,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,880.00
5	NA3F12001B	VMAX 4G FLASH 200GB DRV	\$0.00	Α	51%	\$0.00	\$1,825.50	\$0.00	\$0.00		\$0.00	
5 5	NA3F12001BTU	VMAX 3G FLASH 200GB DRV UPG TAA	\$17,035.00	A A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00		\$0.00	
5	NA3F12001BU NA3F12001C	VMAX 3G FLASH 200GB DRV UPG VMAX 3G FLASH 200GB DRV FOR IBM-I(AS400)	\$17,035.00 \$0.00		51% 51%	\$8,347.15 \$0.00	\$1,892.59 \$1,825.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
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Description						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Mary Trees	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
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S.   Sept-Standing   Value of Exposure (March of	5			\$2,570.00	Α	51%	\$1,259.30						
Methodolity   Visit of Biological Pick   \$2,000   A   511   51,000   \$200   \$	-						\$0.00						
Sept-second color	-									+			
S   PAPERSONIUM   MANA AND INCOMEDIA PORTURES   \$2,000   A   \$15,	-												
No.     No.     No.     No.     No.     No.	5						\$2,067.80			\$0.00			
S   MET-HORSPITE   MARK OF MARK-OFF DEPT LIGHT   S   S   S   S   S   S   S   S   S													
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5   MINTERSCRIPT   VANAL GO (VANAL GO (VANAL GO) (VAN													
S   MIN-FINANCIPUL   VIMAX 61 (INFORMEDISPINITY   S   MARCH STATE   S   MARCH STAT													
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5 NET-10000000 UNAAK 40 10000000 DRV UPS NET-10000000 UNAAK 40 1000000 DRV UPS NET-10000000 UNAAK 40 1000000 DRV UPS NET-10000000 UNAAK 40 1000000 DRV UPS NET-1000000 UNAAK 40 100000 DRV UPS NET-10000000 UNAAK 40 100000 DRV UPS NET-10000000 UNAAK 40 100000 DRV UPS NET-1000000 UNAAK 40 100000 DRV UPS NET-1000000000000 UNAAK 40 1000000 DRV UPS NET-10000000000000 UNAAK 40 100000000000 UNAAK 40 10000000000000000000000000000000000	-												
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5 N=41514618TU   WAKA 40 15414668 BPV UPS   1.00													
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5 N°415161C VMAX 4G 1514166B DRYS UPG 1 53,435.00 A 51% \$3,00 \$30.00 \$30.00 \$30.00 \$32.00 \$32.20 \$30.00 \$30.00 \$30.00 \$32.20 \$30.00 \$30											7		
5 Nº415461CU VAAX 61 INFARGED RIVEY N. \$3.05.00 A 51% \$3.08.15 \$3.00 \$5.													
5 Nº41580FB VIANX dE INSTOOGE BRY UPG TAX  8.225.00 A 51% \$1.855.15 \$389.41 \$0.00 \$0.00 \$0.00 \$0.00 \$20.00 \$20.00 \$20.00 \$20.00 \$0.00 \$20.00 \$	5	NF4151461CTU		\$3,435.00	Α	51%	\$1,683.15	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	
5 NF415801EU   VMAX 43 ISR300GB DRV UPG TAA   \$3,225.00   A 51%   \$1,856.15   \$359.41   \$0.00   \$0.00   \$20.00   \$210.85													
5 NF41500TBU VMAX 4G 195000GB DRV UPG 5 NF41500TCT VMAX 4G 195000GB DRV UPG 5 NF41500TCT VMAX 4G 195000GB DRV UPG 5 NF41500TCT VMAX 4G 19500GB DRV UPG 5 NF41500TCT VMAX 4G 19500GB DRV UPG 6 NF41500TCT VMAX 4G 19500GB DRV UPG 7 NF4150	-						*****						
February	-										7		
Fig. 1, Fig.													
5 NF4156018TU VMAX 4G 154450GB DRV PT TAA	5	NF4153001CTU			Α	51%	\$1,585.15	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$210.86
S NF415601FU													
For   NF4154901EU   VMAX 4G 15K450GB DRV UPG													
5 NF415601CT													
5 NF415901EU VMAX 4G 15K459GB DRVSI UPG 5 NF415901EU VMAX 4G 15K659GB DRV UPG TAA 5 S2 S0 0 A 51% \$2,000. \$50.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.41 22 5 NF415901EU VMAX 4G 15K659GB DRV UPG TAA 5 S2 S0 0 A 51% \$2,000. \$10.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.41 22 5 NF415901EU VMAX 4G 15K659GB DRV UPG TAA 5 S2 S0 0 A 51% \$2,000. \$10.00 \$0.00 \$0.00 \$0.00 \$3.41 22 5 NF415901EU VMAX 4G 15K659GB DRV UPG TAA 5 S2 S0 0 A 51% \$2,000. \$10.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.41 22 5 NF415901EU VMAX 4G 15K659GB DRVSI UPG TAA 5 S2 S0 0 A 51% \$2,000. \$10.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.41 22 5 NF415901EU VMAX 4G 15K659GB DRVSI UPG TAA 5 S2 S0 0 A 51% \$2,000. \$10.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.41 22 5 NF415901EU VMAX 4G 15K659GB DRVSI UPG TAA 5 S2 S0 0 A 51% \$2,000. \$10.00 \$													
5 NF-4156001EB WMAX 4G 15K600GB DRV UPG TAA													
5 NF4168001BTU VMAX 4G 15K800GB DRV UPG TAA \$5,238.00 A 51% \$2,565.15 \$581.61 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.281.60 NF4158001CT VMAX 4G 15K800GB DRVSI UPG \$5,238.00 A 51% \$0.00 \$561.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.281.60 NF4158001CT VMAX 4G 15K800GB DRVSI UPG TAA \$5,238.00 A 51% \$2,565.15 \$681.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.281.60 NF4158001CT VMAX 4G 15K800GB DRVSI UPG TAA \$5,238.00 A 51% \$2,565.15 \$581.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.281.60 NF4158001CT VMAX 4G 15K800GB DRVSI UPG \$5,238.00 A 51% \$2,565.15 \$581.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.281.60 NF4158001CT VMAX 4G 15K800GB DRVSI UPG \$5,00 A 51% \$2,565.15 \$581.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.281.60 NF411001B VMAX 4G 15K800GB DRVSI UPG \$5,00 A 51% \$2,565.15 \$581.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5.00 \$0.00	-												
5 NF41580011BU VMAX 4G 154800GB DRV UPG	-												
5 NF4156001C VMAX 4G 151600CB DRVSI UPG TAA 5 NF4156001CU VMAX 4G 151600CB DRVSI UPG 5 \$5.255.00 A 51% \$2.565.15 \$581.61 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.255.00 A 51% \$2.565.15 \$581.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.255.00 A 51% \$2.565.15 \$851.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.255.00 A 51% \$2.565.15 \$851.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$341.22 \$5.255.00 A 51% \$2.565.15 \$851.61 \$0.00	-												
5 NF415601CU VMAX 4G 15K600GB DRVSI UPG	5					51%					\$0.00		
5 NF4F11001B VMAX 4G FLASH 100GB DRV UPG 5 NF4F11001C VMAX 4G FLASH 100GB DRV UPG 5 NF4F11001C VMAX 4G FLASH 100GB DRV UPG 5 NF4F11001C VMAX 4G FLASH 100GB DRV UPG 5 NF4F12001B VMAX 2G FLASH 4GB FC UPG TAA 5 NF4F12001B VMAX 2G FLASH 4GB FC UPG TAA 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001B VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001C VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001C VMAX 2G FLASH 2GG B DRV SI 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 4GG FC SI UPG TAA 5 NF4F12001CU VMAX 2GG FLASH 2GG DRV SI													
5 NF4F11001BU VMAX 4G FLASH 100GB DRV UPG 5 NF4F11001CU VMAX 4G FLASH 100GB DRVSI S \$5.000 A 51% \$3.187.55 \$0.00 \$0.00 \$0.00 \$0.00 \$593.85 \$5.000 N NAX 4G FLASH 100GB DRVSI UPG 5 NF4F11001CU VMAX 4G FLASH 100GB DRVSI UPG 5 NF4F12001BTU VMAX 200GB FLASH 40GB DRV S \$9.105.00 A 51% \$4.461.45 \$1.011.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.346 \$1.105.55 \$1.000 N NAX 200GB FLASH 40GB DRV S \$0.00 A 51% \$8.347.15 \$1.892.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.105.55 \$1.105.55 \$1.055.00 N NAX 200GB FLASH 40GB FC UPG TAA \$17.035.00 A 51% \$8.347.15 \$1.892.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.110.34 \$1													
5 NF4F11001C VMAX 4G FLASH 100GB DRVSI UPG 5 NF4F12001B VMAX 4G FLASH 200GB DRV 5 NF4F12001B VMAX 4G FLASH 200GB DRV 5 NF4F12001B VMAX 4G FLASH 200GB DRV 5 NF4F12001B VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001B VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001B VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001B VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001C VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001C VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F12001CU VMAX 200GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001B VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001C VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001C VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001C VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001C VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001C VMAX 400GB FLASH 4GB FC UPG TAA 5 NF4F14001C VMAX 4G FLASH 400GB DRVSI 5 NF4F14001C VMAX 4G FLASH 400GB DRVSI 5 NF4F14001C VMAX 4G FLASH 400GB DRVSI 6 NF4F2001B VMAX 4G FLASH 400GB DRVSI 7 NF4F14001C VMAX 4G													
5 NF4F11001CU	-												
5         NF4F12001BTU         VMAX 200GB FLASH 4GB FC UPG TAA         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F12001CT         VMAX 4G FLASH 20GB DRVSI         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F12001CT         VMAX 4G FLASH 4GB FC SUPG TAA         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F12001CTU         VMAX 200GB FLASH 4GB FC SUPG TAA         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.	5	NF4F11001CU				51%			\$0.00				
5         NF4F1201BU         VMAX 200GB FLASH 4GB FC UPG         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F12001CTU         VMAX 200GB FLASH 4GB FC SI UPG TAA         \$17,035.00         A         51%         \$0.00         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F12001CU         VMAX 200GB FLASH 4GB FC SI UPG         \$17,035.00         A         51%         \$3,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F12001CU         VMAX 200GB FLASH 4GB FC SI UPG         \$17,035.00         A         51%         \$3,47.15         \$1,892.59         \$0.00	5				Α								
5         NF4F12001C         VMAX 4G FLASH 200GB DRVSi         \$0.00         \$1,00.0         \$1,110.51           5         NF4F1201CTU         VMAX 200GB FLASH 4GB FC SI UPG TAA         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F1201CTU         VMAX 200GB FLASH 4GB FC SI UPG         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F14001B         VMAX 4GFLASH 400GB DRV         \$0.00         A         51%         \$0.00         \$3,462.75         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F14001BU         VMAX 400GB FLASH 4GB FC UPG         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001CU         VMAX 400GB FLASH 4GB FC SI UPG         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001CU         VMAX 4G FLASH 400GB DRVSI         \$0.00         \$0.00         \$0.00         \$0.00<													
5         NF4F12001CTU         VMAX 200GB FLASH 4GB FC SI UPG TAA         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F12001CU         VMAX 200GB FLASH 400GB DRV         \$17,035.00         A         51%         \$3,47.15         \$1,892.59         \$0.00													
5         NF4F12001CU         VMAX 20GG FLASH 4GB FC SI UPG         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F14001BTU         VMAX 40GG FLASH 40GB FC UPG TAA         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.61           5         NF4F14001BU         VMAX 400GB FLASH 4GB FC UPG         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001CU         VMAX 40G FLASH 40GB FC UPG         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001CU         VMAX 40G FLASH 40GB FC SI UPG         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00	-						*****						
5         NF4F14001B         VMAX 4G FLASH 4006B DRV         \$0.00         A         51%         \$0.00         \$3,462.75         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F14001BU         VMAX 400GB FLASH 4GB FC UPG TAA         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001BU         VMAX 40G FLASH 4GB FC UPG         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001C         VMAX 4G FLASH 400GB DRVSI         \$0.00         A         51%         \$10.00         \$3,462.75         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001CU         VMAX 4G FLASH 400GB DRVSI         \$0.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F22001B         VMAX 4G FLASH 200GB DRV (FIG2)         \$12,170.00         A         51%         \$1,825.50         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F22001BU         VMAX 4G FLASH 200GB DRV UPG(STG2)	-									+	7		
5         NF4F14001BU         VMAX 400GB FLASH 4GB FC UPG         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F14001CU         VMAX 40GB FLASH 400GB DRVSI         \$0.00         A         51%         \$0.00         \$3,462.75         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F2401CU         VMAX 40GB FLASH 400GB DRVSI         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F2201B         VMAX 40G FLASH 200GB DRV (STG2)         \$12,170.00         A         51%         \$5,963.30         \$1,825.50         \$0.00         \$0.00         \$0.00         \$0.00         \$1,10.51           5         NF4F2201BU         VMAX 4G FLASH 200GB DRV UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F2201CU         VMAX 4G FLASH 200GB DRVSI (STG2)         \$12,170.00         A         51%         \$5,963.30         \$1,825.50         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5 <t< td=""><td>5</td><td>NF4F14001B</td><td>VMAX 4G FLASH 400GB DRV</td><td>\$0.00</td><td>Α</td><td></td><td>\$0.00</td><td>\$3,462.75</td><td>\$0.00</td><td>\$0.00</td><td></td><td>\$0.00</td><td>\$2,106.51</td></t<>	5	NF4F14001B	VMAX 4G FLASH 400GB DRV	\$0.00	Α		\$0.00	\$3,462.75	\$0.00	\$0.00		\$0.00	\$2,106.51
5         NF4F14001C         VMAX 4G FLASH 400GB DRVSI         \$0.00         A         51%         \$0.00         \$3,462.75         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F14001CU         VMAX 40G FLASH 400GB DRV (STG2)         \$12,170.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F22001B         VMAX 4G FLASH 200GB DRV (UFGGY         \$12,170.00         A         51%         \$5,963.30         \$1,825.50         \$0.00         \$0.00         \$0.00         \$0.00         \$1,10.34           5         NF4F22001BU         VMAX 4G FLASH 200GB DRV UFGGYG2)         \$17,035.00         A         51%         \$8,347.15         \$1,825.50         \$0.00         \$0.00         \$0.00         \$0.00         \$1,10.34           5         NF4F22001CU         VMAX 4G FLASH 200GB DRVSI UFG(STG2)         \$17,035.00         A         51%         \$5,963.30         \$1,825.50         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,10.34           5         NF4F22001CU         VMAX 4G FLASH 200GB DRVSI UFG(STG2)         \$17,035.00         A         51%         \$1,31.31.65         \$3,462.75         \$0.00													
5         NF4F14001CU         VMAX 400GB FLASH 4GB FC SI UPG         \$32,320.0         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F22001BU         VMAX 4G FLASH 200GB DRV UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,825.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.51           5         NF4F22001BU         VMAX 4G FLASH 200GB DRV UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.51           5         NF4F2201CU         VMAX 4G FLASH 200GB DRVSI (STG2)         \$12,170.00         A         51%         \$5,963.30         \$1,825.50         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.51           5         NF4F2201CU         VMAX 4G FLASH 200GB DRVSI (UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$													
5         NF4F2201B         VMAX 4G FLASH 200GB DRV (STG2)         \$12,170.00         A         51%         \$5,963.30         \$1,825.50         \$0.00         \$0.00         \$0.00         \$1,110.51           5         NF4F2201BU         VMAX 4G FLASH 200GB DRV UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F2201CU         VMAX 4G FLASH 200GB DRVSI UPG(STG2)         \$12,170.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F2201CU         VMAX 4G FLASH 200GB DRVSI UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00													
5         NF4F22001BU         VMAX 4G FLASH 200GB DRV UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,825.99         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F22001CU         VMAX 4G FLASH 200GB DRVSI UPG(STG2)         \$17,035.00         A         51%         \$5,963.30         \$1,825.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,10.34           5         NF4F22001CU         VMAX 4G FLASH 200GB DRVSI UPG(STG2)         \$17,035.00         A         51%         \$8,347.15         \$1,892.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,110.34           5         NF4F24001B         VMAX 4G FLASH 400GBS DRV         \$23,085.00         A         51%         \$11,311.65         \$3,462.75         \$0.00         \$0.00         \$0.00         \$2,106.51           5         NF4F24001BU         VMAX 4G FLASH 400GBS DRVSI         \$32,320.00         A         51%         \$15,836.80         \$3,590.75         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$2,106.62           5         NF4F24001BU         VMAX 4G FLASH 400GBS DRVSI         \$23,085.00         A         51%         \$1,311.65         \$3,462.75         \$0.00         \$0.													
5 NF4F2201CU VMAX 4G FLASH 200GB DRVSI ÙPG(STG2) \$17,035.00 A 51% \$8,347.15 \$1,892.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,110.34 5 NF4F24001B VMAX 4G FLASH 400GBS DRV UPG \$23,085.00 A 51% \$11,311.65 \$3,462.75 \$0.00 \$0		NF4F22001BU	VMAX 4G FLASH 200GB DRV UPG(STG2)	\$17,035.00	Α	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,110.34
5 NF4F24001B VMAX 4G FLASH 400GBS DRV \$23,085.00 A 51% \$11,311.65 \$3,462.75 \$0.00 \$0.00 \$0.00 \$0.00 \$2,106.51 \$ 5 NF4F24001BU VMAX 4G FLASH 400GBS DRV UPG \$32,320.00 A 51% \$15,836.80 \$3,590.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,106.62 \$ 5 NF4F24001C VMAX 4G FLASH 400GBS DRVSI \$23,085.00 A 51% \$11,311.65 \$3,462.75 \$0.00 \$0.00 \$0.00 \$0.00 \$2,106.62 \$ 5 NF4F24001C VMAX 4G FLASH 400GBS DRVSI \$2,085.00 A 51% \$11,311.65 \$3,462.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,106.62 \$ 5 NF4F24001B VMAX 4G FLASH 400GBS DRVSI \$0.00 \$0													
5 NF4F24001BU VMAX 4G FLASH 400GBS DRV UPG \$32,320.00 A 51% \$15,836.80 \$3,590.75 \$0.00 \$0.00 \$0.00 \$0.00 \$2,106.62 5 NF4F24001C VMAX 4G FLASH 400GBS DRVSI \$23,085.00 A 51% \$11,311.65 \$3,462.75 \$0.00 \$0.00 \$0.00 \$0.00 \$2,106.51													
5 NF4F24001C VMAX 4G FLASH 400GBS DRVSI \$23,085.00 A 51% \$11,311.65 \$3,462.75 \$0.00 \$0.00 \$0.00 \$0.00 \$2,106.51													
	-												
	5	NF4F24001CU	VMAX 4G FLASH 400GBS DRVSI UPG			51%			\$0.00	\$0.00	\$0.00	\$0.00	

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS4103001B	VMAX 4G 10K 300GB SAS DRV	\$0.00	A	51%	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.58
5 5	NS4103001BTU NS4103001BU	VMAX 4G 10K 300GB SAS DRV UPG TAA VMAX 4G 10K 300GB SAS DRV UPG	\$1,990.00 \$1,990.00	A A	51% 51%	\$975.10 \$975.10	\$221.09 \$221.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$129.71 \$129.71
5	NS4103001D0	VMAX 4G 10K 300GB SAS DRV FOR IBM-I	\$0.00	Ä	51%	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.58
5	NS4103001CTU	VMAX 4G 10K 300GB SAS DRV IBMI UPG TAA	\$1,990.00	Α	51%	\$975.10	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$129.71
5	NS4103001CU	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG	\$1,990.00	Α	51%	\$975.10	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$129.71
5	NS4104501B	VMAX 4G 10K 450GB SAS DRV	\$0.00	A	51%	\$0.00	\$303.75	\$0.00	\$0.00	\$0.00	\$0.00	\$184.78
5 5	NS4104501BTU NS4104501BU	VMAX 4G 10K 450GB SAS DRV UPG TAA VMAX 4G 10K 450GB SAS DRV UPG	\$2,835.00 \$2,835.00	A A	51% 51%	\$1,389.15 \$1,389.15	\$314.97 \$314.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$184.79 \$184.79
5	NS4104501C	VMAX 4G 10K 450GB SAS DRV IBM-I	\$0.00	Ä	51%	\$0.00	\$303.75	\$0.00	\$0.00	\$0.00	\$0.00	\$184.78
5	NS4104501CTU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG TAA	\$2,835.00	Α	51%	\$1,389.15	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$184.79
5	NS4104501CU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG	\$2,835.00	Α	51%	\$1,389.15	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$184.79
5 5	NS4106001B NS4106001BTU	VMAX 4G 10K 600GB SAS DRV VMAX 4G 10K 600GB SAS DRV UPG TAA	\$0.00 \$3,450.00	A A	51% 51%	\$0.00 \$1,690.50	\$369.75 \$383.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$224.93 \$224.87
5	NS4106001BTU	VMAX 4G 10K 600GB SAS DRV UPG VMAX 4G 10K 600GB SAS DRV UPG	\$3,450.00	A	51%	\$1,690.50	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$224.87
5	NS4106001C	VMAX 4G 10K 600GB SAS DRV IBM-I	\$0.00	A	51%	\$0.00	\$369.75	\$0.00	\$0.00	\$0.00	\$0.00	\$224.93
5	NS4106001CTU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG TAA	\$3,450.00	Α	51%	\$1,690.50	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$224.87
5	NS4106001CU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG	\$3,450.00	A	51%	\$1,690.50	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$224.87
5 5	NSXDM00-4A NSXDM00-4A-U	NSX XBLADE60: 4GB,6CU+2OP NSX XB60: 4GB,6CU+2OP-UPG	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$4,725.00 \$4,721.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,937.50 \$3,936.11
5	NSXDM01-4C	NSX XBLADE65 4GBMEM 6CU+2OP GIGE 1X10GIG	\$0.00	A	51%	\$0.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	NSXDM01-4C-S	NSX XBLADE60 TO XBLADE 65 UPGRADE	\$0.00	Α	51%	\$0.00	\$7,554.46	\$0.00	\$0.00	\$0.00	\$0.00	\$6,297.78
5	NSXDM01-4C-U	XBLADE 4GBMEM 6CU+2OP GIGE 1X10GIGE UPG	\$0.00	A	51%	\$0.00	\$7,563.68	\$0.00	\$0.00	\$0.00	\$0.00	\$6,305.47
5	NSXDME00	NSX EXP CHASSIS: NO BLADE	\$0.00	A	51% 51%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5 5	NSXDME00-U NSXRACKU	NSX EXP CHAS: NO BL-UPG NSX BASE CAB: 2CS+UPS	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$1,625.73 \$14,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,355.29 \$11,875.00
5	NT47230001B	VMAX 4G 7 2K3000GB DRV	\$4,215.00	A	51%	\$2,065.35	\$632.25	\$0.00	\$0.00	\$0.00	\$0.00	\$384.62
5	NT47230001BTU	VMAX 4G 7_2K3000GB DRV UPG TAA	\$5,900.00	Α	51%	\$2,891.00	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$384.56
5	NT47230001BU	VMAX 4G 7_2K3000GB DRV UPG	\$5,900.00	A	51%	\$2,891.00	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$384.56
5 5	NT47230001C NT47230001CTU	VMAX 4G 7_2K3000GB DRV FOR IBM-I VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG TAA	\$4,215.00 \$5,900.00	A A	51% 51%	\$2,065.35 \$2,891.00	\$632.25 \$655.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$384.62 \$384.56
5	NT47230001CTG	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG	\$5,900.00	Ä	51%	\$2,891.00	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$384.56
5	PDP-1PHA-RC	QTY 2 SINGLE PH PDP ANDERSON-ROHS COMPLI	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5	PDP-1PHTA-RC	QTY 2 SINGLE PH PDP TYCO/AMP-ROHS COMPLI	\$4,340.00	Α	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5	PDP-3PHDELA-R	QTY 2 3-PH DELTA PDP ANDERSON-ROHS COMPL	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5 5	PDP-3PHDEL-IN PDP-3PHDEL-IR	QTY 2 3-PHASE DELTA PDP (INTL NON-ROHS) QTY 2 3-PH DELTA PDP INTL-ROHS COMPLIANT	\$4,340.00 \$4,340.00	A A	51% 51%	\$2,126.60 \$2,126.60	\$651.00 \$651.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$379.75 \$379.75
5	PDP-3PHDELT-R	QTY 2 3-PH DELTA PDP TYCO/AMP-ROHS COMPL	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5	PDP-3PHWYEA-R	QTY 2 3-PH WYE PDP ANDERSON-ROHS COMPLT	\$4,340.00	Α	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5	PDP-3PHWYET-N	QTY 2 3-PH WYE PDP TYCO/AMP-NON ROHS CMP	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5 5	PDP-3PHWYET-R SB-00004-RET	QTY 2 3-PH WYE PDP TYCO/AMP-ROHS COMPLIA VMAX 4Gb 4S FIC RETURN	\$4,340.00 \$0.00	A A	51% 51%	\$2,126.60 \$0.00	\$651.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$379.75 \$0.00
5	SB-0004-RET	VMAX 4Gb 4M FIC RETURN	\$0.00	Ä	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-00400-RET	VMAX 4M GIGE RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-08000-RET	VMAX 4Gb 8S FC RETURN	\$0.00	Α	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128A-BASE	VMAX SE BASE-128GB	\$0.00	A	51%	\$0.00	\$39,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,093.00
5 5	SB-128A-BASEC SB-128AD-BASC	VMAX SE BASE-128GB-C VMAX SE BASE-128GB-C with Encryption	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$39,588.00 \$46,338.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,093.00 \$27,030.50
5	SB-128AD-BASE	VMAX SE BASE-128GB with Encryption	\$0.00	A	51%	\$0.00	\$46,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,030.50
5	SB-128-BASE	VMAX BASE-128GB	\$0.00	Α	51%	\$0.00	\$51,850.50	\$0.00	\$0.00	\$0.00	\$0.00	\$30,246.13
5	SB-128-BASEC	VMAX BASE -128GB-C	\$0.00	A	51%	\$0.00	\$51,850.50	\$0.00	\$0.00	\$0.00	\$0.00	\$30,246.13
5 5	SB-128D-BASE SB-128D-BASEC	VMAX BASE-128GB with Encryption VMAX BASE -128GB-C with Encryption	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$58,600.50 \$58,600.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34,183.63 \$34,183.63
5	SB-128-RET	VMAX MEMORY RETURN 128GB	\$0.00	Ä	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-15-DCH	STOR BAY 15SLT DR ENCL	\$0.00	Α	51%	\$0.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.00
5	SB-15-DCH-UFD	SB DCH 15SLT DR ENC UFD	\$5,200.00	A	51%	\$2,548.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$349.96
5	SB-15-DIR	STOR BAY 15SLT DR ENCL	\$0.00	A	51% 51%	\$0.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$455.00
5 5	SB-15-DIR-UFD SB-1P	SB DIR 15SLT DR ENC UFD VMAX 1P INFRAST	\$5,200.00 \$0.00	A A	51%	\$2,548.00 \$0.00	\$600.08 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$349.96 \$0.00
5	SB-1P-A	VMAX SE 1P INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32-128UFD	VMAX MEMCONV 2X16 to 2X64 GB	\$159,145.00	Α	51%	\$77,981.05	\$18,365.33	\$0.00	\$0.00	\$0.00	\$0.00	\$10,710.46
5	SB-32-64UFD	VMAX MEMCONV 2X16 to 2X32 GB	\$46,120.00	A	51%	\$22,598.80	\$5,322.25	\$0.00	\$0.00	\$0.00	\$0.00	\$3,103.88
5 5	SB-32A-BASE SB-32A-BASEC	VMAX BASE SE-32GB VMAX SE BASE-32GB-C	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$24,789.75 \$24,789.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,460.69 \$14.460.69
5	SB-32AD-BASE	VMAX SE BASE-32GB with Encryption	\$0.00	Ä	51%	\$0.00	\$31,539.75	\$0.00	\$0.00	\$0.00	\$0.00	\$18,398.19
5	SB-32AD-BASEC	VMAX SE BASE-32GB-C with Encryption	\$0.00	A	51%	\$0.00	\$31,539.75	\$0.00	\$0.00	\$0.00	\$0.00	\$18,398.19
5	SB-32-BASE	VMAX BASE-32GB	\$0.00	Α	51%	\$0.00	\$35,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$20,997.38
5	SB-32-BASEC	VMAX BASE-32GB-C	\$0.00	A	51%	\$0.00	\$35,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$20,997.38
5 5	SB-32D-BASE SB-32D-BASEC	VMAX BASE-32GB with Encryption VMAX BASE-32GB-C with Encryption	\$0.00 \$0.00	A A	51% 51%	\$0.00 \$0.00	\$42,745.50 \$42,745.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,934.88 \$24,934.88
5	SB-32-RET	VMAX MEMORY RETURN 32GB	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3D	VMAX DELTA INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3D-A	VMAX SE DELTA INFRAST	\$0.00	Α	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3Y	VMAX WYE INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SB-3Y-A SB4-15-DCH	VMAX SE WYE INFRAST DMX4 STOR BAY 15SLT DR ENCL	\$0.00 \$5,100.00	A A	51% 51%	\$0.00 \$2,499.00	\$0.00 \$765.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$446.25
5	SB4-15-DCH-U	DMX4 STOR BAY 15SLT DR ENCL U	\$5,100.00	Ä	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$343.23
5	SB4-15DCH-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100.00	Α	51%	\$2,499.00		\$0.00	\$0.00	\$0.00	\$0.00	\$446.25
5	SB4-15-DIR	DMX4 STOR BAY 15SLT DR ENCL	\$5,100.00	Α	51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$446.25

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SB4-15-DIR-U	DMX4 STOR BAY 15SLT DR ENCL U	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$343.23
5	SB4-15DIR-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100.00		51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$446.25
5 5	SB-44000-RET SB-62000-RET	VMAX 4Gb 4M4S FC RETURN VMAX 4Gb 6M2S FC RETURN	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SB-64-128UFD	VMAX MEMCONV 2X32 to 2X64 GB	\$146,770.00		51%	\$71,917.30	\$16,937.26	\$0.00	\$0.00	\$0.00	\$0.00	\$9,877.62
5	SB-64A-BASE	VMAX SE BASE-64GB	\$0.00		51%	\$0.00	\$28,307.25	\$0.00	\$0.00	\$0.00	\$0.00	\$16,512.56
5	SB-64A-BASEC	VMAX SE BASE-64GB-C	\$0.00	Α	51%	\$0.00	\$28,307.25	\$0.00	\$0.00	\$0.00	\$0.00	\$16,512.56
5	SB-64AD-BASE	VMAX SE BASE-64GB with Encryption	\$0.00		51%	\$0.00	\$35,057.25	\$0.00	\$0.00	\$0.00	\$0.00	\$20,450.06
5	SB-64AD-BASEC	VMAX SE BASE-64GB-C with Encryption	\$0.00		51%	\$0.00	\$35,057.25	\$0.00	\$0.00	\$0.00	\$0.00	\$20,450.06
5 5	SB-64-BASE SB-64-BASEC	VMAX BASE-64GB VMAX BASE -64GB-C	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$40,196.25 \$40,196.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,447.81 \$23,447.81
5	SB-64D-BASE	VMAX BASE-64GB with Encryption	\$0.00		51%	\$0.00	\$46,946.25	\$0.00	\$0.00	\$0.00	\$0.00	\$27,385.31
5	SB-64D-BASEC	VMAX BASE -64GB-C with Encryption	\$0.00		51%	\$0.00	\$46,946.25	\$0.00	\$0.00	\$0.00	\$0.00	\$27,385.31
5	SB-64-RET	VMAX MEMORY RETURN 64GB	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-80000-RET	VMAX 4Gb 8M FC RETURN	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SBA-CNV-1PU SBA-CNV-3DU	VMAX SE Conv to 1P infrastructure VMAX SE Conv to 3D infrastructure	\$4,340.00 \$4,340.00		51% 51%	\$2,126.60 \$2,126.60	\$651.00 \$651.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$379.75 \$379.75
5	SBA-CNV-3YU	VMAX SE Conv to 39 infrastructure	\$4,340.00	Ä	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5	SBA-CNVDB-1PU	VMAX-SE EXPN BAY POWER CONVERSION 1P UPG	\$4,340.00	A	51%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-AD128DNDCU	VMAX UPG ENGINE-128GB-C with Encryption	\$433,500.00	Α	51%	\$212,415.00	\$50,025.90	\$0.00	\$0.00	\$0.00	\$0.00	\$29,174.55
5	SB-AD128NDECU	VMAX UPG ENGINE-128GB-C	\$375,000.00		51%	\$183,750.00	\$43,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,237.50
5	SB-ADD128DNDC	VMAX ADD ENGINE-128GB-C with Encryption	\$333,460.00		51%	\$163,395.40	\$50,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,177.75
5 5	SB-ADD128DNDE SB-ADD128DNDU	VMAX ADD ENGINE-128GB with Encryption	\$333,460.00 \$433,500.00		51% 51%	\$163,395.40 \$212,415.00	\$50,019.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,177.75 \$29,174.55
5	SB-ADD128NDE	VMAX UPG ENGINE-128GB with Encryption VMAX ADD ENGINE-128GB	\$0.00		51%	\$0.00	\$50,025.90 \$43,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,240.25
5	SB-ADD128NDEC	VMAX ADD ENGINE-128GB-C	\$0.00		51%	\$0.00	\$43,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,240.25
5	SB-ADD128NDEU	VMAX UPG ENGINE-128GB	\$375,000.00	Α	51%	\$183,750.00	\$43,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,237.50
5	SB-ADD32DNDCU	VMAX UPG ENGINE-32GB-C with Encryption	\$293,160.00		51%	\$143,648.40	\$33,830.66	\$0.00	\$0.00	\$0.00	\$0.00	\$19,729.67
5	SB-ADD32DNDE	VMAX ADD ENGINE-32GB with Encryption	\$225,505.00		51%	\$110,497.45	\$33,825.75	\$0.00	\$0.00	\$0.00	\$0.00	\$19,731.69
5 5	SB-ADD32DNDEC SB-ADD32DNDEU	VMAX ADD ENGINE-32GB-C with Encryption VMAX UPG ENGINE-32GB with Encryption	\$225,505.00 \$293,160.00	A A	51% 51%	\$110,497.45 \$143,648.40	\$33,825.75 \$33,830.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,731.69 \$19,729.67
5	SB-ADD32NDE	VMAX ADD ENGINE-32GB	\$0.00	Â	51%	\$0.00	\$27,075.75	\$0.00	\$0.00	\$0.00	\$0.00	\$15,794.19
5	SB-ADD32NDEC	VMAX ADD ENGINE-32GB-C	\$0.00		51%	\$0.00	\$27,075.75	\$0.00	\$0.00	\$0.00	\$0.00	\$15,794.19
5	SB-ADD32NDECU	VMAX UPG ENGINE-32GB-C	\$234,660.00	Α	51%	\$114,983.40	\$27,079.76	\$0.00	\$0.00	\$0.00	\$0.00	\$15,792.62
5	SB-ADD32NDEU	VMAX UPG ENGINE-32GB	\$234,660.00		51%	\$114,983.40	\$27,079.76	\$0.00	\$0.00	\$0.00	\$0.00	\$15,792.62
5	SB-ADD64DNDCU	VMAX UPG ENGINE-64GB-C with Encryption	\$325,890.00		51%	\$159,686.10	\$37,607.71	\$0.00	\$0.00	\$0.00	\$0.00	\$21,932.40
5 5	SB-ADD64DNDE SB-ADD64DNDEC	VMAX ADD ENGINE-64GB with Encryption VMAX ADD ENGINE-64GB-C with Encryption	\$250,685.00 \$250,685.00		51% 51%	\$122,835.65 \$122,835.65	\$37,602.75 \$37,602.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,934.94 \$21,934.94
5	SB-ADD64DNDEU	VMAX UPG ENGINE-64GB with Encryption	\$325,890.00		51%	\$159,686.10	\$37,607.71	\$0.00	\$0.00	\$0.00	\$0.00	\$21,932.40
5	SB-ADD64NDE	VMAX ADD ENGINE-64GB	\$0.00		51%	\$0.00	\$30,852.75	\$0.00	\$0.00	\$0.00	\$0.00	\$17,997.44
5	SB-ADD64NDEC	VMAX ADD ENGINE-64GB-C	\$0.00	Α	51%	\$0.00	\$30,852.75	\$0.00	\$0.00	\$0.00	\$0.00	\$17,997.44
5	SB-ADD64NDECU	VMAX UPG ENGINE-64GB-C	\$267,390.00		51%	\$131,021.10	\$30,856.81	\$0.00	\$0.00	\$0.00	\$0.00	\$17,995.35
5	SB-ADD64NDEU	VMAX UPG ENGINE-64GB	\$267,390.00	A	51%	\$131,021.10	\$30,856.81	\$0.00	\$0.00	\$0.00	\$0.00	\$17,995.35
5 5	SBA-SILENCER SBA-TOP-KIT	VMAX SE SILENCER KIT SYS BAY TITAN RACK TOP ROUTING KIT	\$2,000.00 \$1,080.00	A A	51% 51%	\$980.00 \$529.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SB-BBU	STOR BAY BATTERY BACK-U	\$3,400.00		51%	\$1,666.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.50
5	SB-BBU-U	STOR BAY BATTERY BACK-UP	\$3,400.00		51%	\$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$228.82
5	SB-BBU-UFD	SB BATTERY BACK-UP UFD	\$3,400.00		51%	\$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$228.82
5	SB-CNV-3DU	VMAX Conv to 3D infra/storage bay	\$4,340.00		51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5 5	SB-CNV-3YU	VMAX Conv to 3Y infra/storage bay	\$4,340.00		51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.75
5	SB-CNVDB-1PU SB-CNVINF-1PU	VMAX Conv to 1P storage bay VMAX Conv to 1P infrastructure	\$4,340.00 \$4,340.00		51% 51%	\$2,126.60 \$2,126.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SB-COMPRSUFD	VMAX UPG CMPR ENABLED	\$16,460.00		51%	\$8,065.40	\$1,899.48	\$0.00	\$0.00	\$0.00	\$0.00	\$1,107.76
5	SB-DBA-DC-1P	VMAX SE SB DCH 1PHASE	\$0.00		51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DBA-DC1PPU	VMAX SE SB DCH 1-PH UPG PERF REAR DOOR	\$0.00	Α	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DBA-DC-1PU	VMAX SE SB DCH 1 PHASE UPG	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DBA-DC-3D	VMAX SE SB DCH DELTA	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5 5	SB-DBA-DC3DPU SB-DBA-DC-3DU	VMAX SE SB DCH DELTA UPG PERF REAR DOOR VMAX SE SB DCH DELTA UPG	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$4,097.25 \$4,097.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,390.06 \$2,390.06
5	SB-DBA-DC-3D0	VMAX SE SB DCH DELTA OFG VMAX SE SB DCH WYE	\$0.00		51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DBA-DC3YPU	VMAX SE SB DCH WYE UPG PERF REAR DOOR	\$0.00		51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DBA-DC-3YU	VMAX SE SB DCH WYE UPG	\$0.00		51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DBA-DCS-1P	VMAX SE SB SEPARATED DCH 1PHASE	\$49,730.00		51%	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,351.38
5	SB-DBA-DCS1PU	VMAX SE SB SEPARATED DCH 1PHASE UPG	\$49,730.00		51%	\$24,367.70	\$5,738.84	\$0.00	\$0.00	\$0.00	\$0.00	\$3,346.83
5 5	SB-DBA-DCS-3D SB-DBA-DCS3DU	VMAX SE SB SEPARATED DCH DELTA VMAX SE SB SEPARATED DCH DELTA UPG	\$49,730.00		51% 51%	\$24,367.70 \$24,367.70	\$7,459.50 \$7,459.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,351.38 \$4,351.38
5 5	SB-DBA-DCS3DU SB-DBA-DCS-3Y	VMAX SE SB SEPARATED DCH WYE	\$49,730.00 \$49,730.00	A	51%	\$24,367.70 \$24,367.70	\$7,459.50 \$7,459.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$4,351.38 \$4,351.38
5	SB-DBA-DCS3YU	VMAX SE SB SEPARATED DCH WYE UPG	\$49,730.00		51%	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,351.38
5	SB-DB-BOT-KIT	VMAX BOT ROUTING KIT	\$1,080.00		51%	\$529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-1P	VMAX SB DCH 1 PHASE	\$0.00	Α	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DB-DC-1PPU	VMAX SB DCH 1 PHASE UPG PERF REAR DOOR	\$27,315.00		51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DB-DC-1PU	VMAX SB DCH 1 PHASE UPG	\$27,315.00		51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00		\$2,390.06
5 5	SB-DB-DC-3D	VMAX SB DCH DELTA VMAX SB DCH DELTA UPG PERF REAR DOOR	\$0.00 \$27,315,00		51% 51%	\$0.00 \$13.384.35	\$4,097.25	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,390.06
5	SB-DB-DC-3DPU SB-DB-DC-3DU	VMAX SB DCH DELTA UPG PERF REAR DOOR VMAX SB DCH DELTA UPG	\$27,315.00 \$27,315.00		51%	\$13,384.35 \$13,384.35	\$4,097.25 \$4,097.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06 \$2,390.06
5	SB-DB-DC-3D0	VMAX SB DCH BELTA OFG VMAX SB DCH WYE	\$0.00		51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DB-DC-3YP	VMAX SB DCH WYE WITH PERF REAR DOOR	\$0.00	Α	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DB-DC-3YPU	VMAX SB DCH WYE UPG PERF REAR DOOR	\$27,315.00		51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06
5	SB-DB-DC-3YU	VMAX SB DCH WYE UPG	\$27,315.00	Α	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.06

Dec						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
September   Sept	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.													
1	-												
Beachement	-												
Section 12			VMAX SB DIR 1 PHASE UPG PERF REAR DOOR	\$27,315.00			\$13,384.35	\$4,097.25	\$0.00	\$0.00			\$2,390.06
Security													
STATE   STAT													
S   100 DP 379	-												
Color   Colo								\$4,097.25					
September   Company   Co													
5   Pich-Scott   100													
\$   \$   \$   \$   \$   \$   \$   \$   \$   \$													
S.   SOURCESTON   S.   S.   S.   S.   S.   S.   S.   S	-												
S 900-000-01-09  WARKSEP SET PRIVATE PRESENTATION  SANCES SET SET SET SET SET SET SET SET SET S	-												
S 000000 CF   WAX SEP SEP SEP SERVICE   \$4273.00   A   071,													
S. BRI-BRICKE-FLT-III   MAX SEPT BY THEME FLT   MAX SEPT BY THEME FLOOR													
\$ 95.000-00-00 WAX SEP BIOLITA MEDITAL PROPOSED SEP													
S BESTERCH PART WAX SEPT BERLY DOOR													
\$ 98.000-00-00-00   MAX SEP SEP ELFALUPS													
S. BRICORDECT, T. VALX SEPS BLOWF PER PER PART DOCK													
S. BERDERLON, VILLAY SERVICE LIPS   19,730.0   A   51%   52,490.0   376.00   50.0   51.0   50.0   53.51.31	-												
S   SEPTEMBROWN   WARAN SEST, TOPP VENC)	-												
S SBEETSCOCH VAMAY SET DRENCLUPO S\$10.00 A 51% \$2.00 \$70.00 \$0.00	-												
S SEE SECTION WANN TEST PER POLITION  5. SECTION WA	5												
\$ 98.0E15-0IR VIAVA YSS_TOR PECL_UPG \$5,100 A 51% \$2,480.0 \$375.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4													
5 SSDE*F50RIU													
S SECEISORIUP WAX ISSET DE RINKLUFD \$1000 A \$150 \$24820 \$500 \$0.00 \$0.00 \$0.00 \$3.00													
S SHEEDOOLE WARA 66-48 FIC SUD A 51% \$0.00 \$1,380.00 \$0.00 \$0.00 \$0.00 \$10.00 \$	-												
5 SH-FEDOMELEY VMAX 804 SF PC-UPG 5 SH-FEDOMELEY VMAX 805 MF PC-UPG 5 SH-F													
S SPEEDOOLEUP													
5 SS-FEDOMULP VMAX 460-AS FIG-UPG SS-FEDOMULP VMAX 460-AS FIG-UPG SS-FEDOMULP VMAX 460-AS FIG-UPG SS-FEDOMULP VMAX 460-AS FIG-UPG SS-FEDOMULP VMAX 800-AS FIG-													
S. SH-FEDOMBLE   VAMAX 8Gb AM FICLUTG	5	SB-FE00004U	VMAX 4Gb 4S FIC-UPG	\$3,950.00			\$1,935.50	\$455.83	\$0.00	\$0.00	\$0.00	\$0.00	\$265.84
S SR-FEDIOWELLY VMAX 80-4M FFC-UPC \$19,000 0 A 51% \$3,817.45 \$91.224 \$0.00 \$0.00 \$0.00 \$53.20 \$53.201 \$0.00 \$53.20	-												
S SHE-EDOQUE	-												
5 SH-FEROMOUT VAMAX 1606 AM FIG-CV \$19,000.00 A 51% \$9,100.00 \$2,192.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$30.00 \$0.00 \$0.00 \$30.00 \$0.0													
5         SB-FE00400TU         VMAX 1006 AM GIGEHOFG         \$7,904.00         A         51%         \$30.00         \$91.20         \$0.00         \$0.	5												
5         SB-FE00400TU         VMAX 1006 AM GIGE-LPG         \$7,904.00         A         51%         \$3,872.96         \$912.12         \$0.00         \$0.00         \$0.00         \$3,531.94           5         SB-FE00400UP         VMAX 1006 AM GIGE-LPG         \$10,00         A         51%         \$0.00 <td></td>													
5         SB-FED0400TU         MAX 10GB-M GIGE-CV         \$0.00         A         51%         \$0.00         \$2,850.00         \$0.00 <td></td>													
5         SB-FE00400UP         VIMAX MM GIGE-UPG         \$0.00         A         51%         \$0.00													
5         SB-FE0800D         VMAX 4Gb 8F C         \$0.00         A         51%         \$0.00	5	SB-FE00400U	VMAX 4M GIGE-UPG	\$0.00	Α		\$0.00	\$0.00	\$0.00	\$0.00			
5         SR-FE08000E         VMAX 8G bs SP CUPG         \$3.00         A         51%         \$0.00         \$1,824 00         \$0.00         \$0.00         \$0.00         \$1,004 00         \$1	-												
5         SB-FE08000EU         VMAX RGB 8S FC-UPG         \$15,810.00         A         51%         \$77,46.90         \$12,84.47         \$0.00         \$0.00         \$0.00         \$0.00         \$10,00         \$12,78,70         \$12,78,70         \$10,00         \$10,00         \$10,00         \$10,00         \$10,00         \$12,78,70         \$13,85,00         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50         \$1,88,50 <td< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	-												
5         SBFE08000EUF         VMAX 469 BS FC-UV         \$19,000.00         A         51%         \$9,310.00         \$2,860.00         \$0.00	-												
5   Sh-FE08000UFD				\$19,000.00	Α								
5         SB-FE44000         VMAX 4Gb 4MAS FC         \$0.00         A         51%         \$0.00         \$3,456.00         \$0.00													
5         SB-FE44000E         VMAX 8Gb AMAS FC-UPG         \$0.00         A         51%         \$0.00         \$1,388.00         \$0.00         \$0.00         \$0.00         \$0.00         \$787.84           5         SBFE44000EUF         VMAX 8Gb AMAS FC-UPG         \$19,000.00         A         51%         \$5,805.00         \$0.00													
5         SB-FE44000EU         VMAX 86b 4M48 FC-UPG         \$11,855.00         A         51%         \$5,808.95         \$1,386.07         \$0.00         <													
5         SB-FE44000LY         VMAX 4Gb 4M4S FC-UPG         \$3,950.0         A         51%         \$1,935.50         \$45.83         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$2,787.70           5         SB-FE44000LFD         VMAX 4Gb 4M4S FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,192.60         \$0.00	5							\$1,368.07					
5         SB-FE4400UFD         VMAX 4Gb 4MMS FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,192.60         \$0.00         \$0.00         \$0.00         \$1,278.70           5         SB-FE62000E         VMAX 8Gb 6M/2S FC         \$0.00         \$0.00         A         51%         \$0.00         \$2,28.00         \$0.00													
5         SB-FE62000         VMAX 4G6 6M2S FC         \$0.00         A         51%         \$0.00         \$228.00         \$0.00         \$0.00         \$0.00         \$133.00           5         SB-FE62000EU         VMAX 8G6 6M2S FC-UPG         \$0.00         A         51%         \$0.00         \$1,140.05         \$0.00	-												
5         SB-FE6200EU         VMAX 8Gb 6MZS FC-UPG         \$9,880.00         A         51%         \$4,841.20         \$1,140.15         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$664.92           5         SBFE6200EUF         VMAX 8Gb 6MZS FC-UPG         \$19,000.00         A         51%         \$9,310.00         \$2,850.00         \$0.00         \$0.00         \$0.00         \$1,662.50           5         SB-FE6200UFD         VMAX 4Gb 6MZS FC-UPG         \$1,975.00         A         51%         \$9,310.00         \$2,192.60         \$0.00         \$0.00         \$0.00         \$1,662.50           5         SB-FE8000UFD         VMAX 4Gb 6MZS FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,192.60         \$0.00         \$0.00         \$0.00         \$1,278.70           5         SB-FE80000ED         VMAX 4Gb 8M FC         \$0.00         A         51%         \$0.00													
5         SBFEG200EUF         VMAX 8Gb 6M2S FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,850.00         \$0.00         \$0.00         \$0.00         \$1,000.00         \$1,000.00         A         51%         \$9,310.00         \$2,850.00         \$0.00         \$0.00         \$0.00         \$1,000.00         \$1,278.70           5         SB-FE6200UFD         VMAX 4Gb 6M2S FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,192.60         \$0.00         \$0.00         \$0.00         \$1,278.72           5         SB-FE8000D         VMAX 4Gb 8M FC         \$0.00         A         51%         \$0.00         \$0.	5		VMAX 8Gb 6M2S FC	\$0.00				\$1,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$665.00
5         SB-FE6200U         VMAX 4Gb 6M2S FC-UPG         \$1,975.00         A         51%         \$967.75         \$227.92         \$0.00         \$0.00         \$0.00         \$132.92           5         SB-FE6200UFD         VMAX 4Gb 6M2S FC-CV         \$19,000.00         A         51%         \$9,100.00         \$2,192.60         \$0.00	-						7.,						
5         SB-FE8000UFD         VMAX 4Gb 6MZS FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,192.60         \$0.00         \$0.00         \$0.00         \$0.00         \$1,278.70           5         SB-FE80000E         VMAX 4Gb 8M FC         \$0.00         A         51%         \$0.00	5									1	11.11		
5         SB-FEB0000         VMAX 46b MF C         \$0.00	5												
5         SB-FE8000EU         VMAX 8Gb 8M FC-UPG         \$7,905.00         A         51%         \$3,873.45         \$912.24         \$0.00         \$0.00         \$0.00         \$0.00         \$5.20 1           5         SB-FE8000EUF         VMAX 8Gb 8M FC-UPG         \$0.00         A         51%         \$9,310.00         \$2,850.00         \$0.00	5	SB-FE80000	VMAX 4Gb 8M FC	\$0.00	Α	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         SB-FE8000EUF         VMAX 8Gb 8M FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,850.00         \$0.00													
5         SB-FE8000U         VMAX 4Gb 8M FC-UPG         \$0.00 <td></td>													
5         SB-FE8000UFD         VMAX 4Gb 8M FC-CV         \$19,000.00         A         51%         \$9,310.00         \$2,192.60         \$0.00         \$0.00         \$0.00         \$0.00         \$1,278.70           5         SB-GE-ISCSI         VMAX GIGE ISCSI PORTS         \$0.00         A         51%         \$0.00													
5         SB-GE-ISCSI         VMAX GIGE ISCSI PORTS         \$0.00         A         51%         \$0.00													
5 SB-INF-PERFDR VMAX Perf Rear Door-infrastructure \$1,400.00 A 51% \$686.00 \$0.													
5 SB-NOCMPRSRET VMAX NON-CMPR RETURN \$0.00 A 51% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	-												
	5												

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SB-SECUREA	VMAX SE SEISMIC BRKT KIT	\$8,120.00	A	51%	\$3,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SB-SPSA SB-SYS-TOPKIT	VMAX SE BAY SPS VMAX SYSTEM BAY TOP ROUTING KIT	\$0.00 \$1,080.00		51% 51%	\$0.00 \$529.20	\$510.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$297.50 \$0.00
5	SB-VMAX-LOGO	VMAX/VMAX SE DOOR LOGO RETROFIT KIT	\$250.00	A	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-115V	MODEM 115V	\$2,500.00	Α	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMMOD-230V	MODEM 230V MODEM ARGENTINA	\$2,500.00 \$2,500.00	A A	51% 51%	\$1,225.00 \$1,225.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMOD-ARTINA SYMMOD-AST	MODEM ARGENTINA MODEM AUSTRIA	\$2,500.00	A	51%	\$1,225.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	SYMMOD-AUL	SYMII.5 MODEM AUSTRALIA	\$2,500.00		51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-BEL	SYMII.5 MODEM BELGIUM	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMMOD-CZ SYMMOD-DEN	MODEM CZECH SYMII.5 MODEM DENMARK	\$2,500.00 \$2,500.00	A A	51% 51%	\$1,225.00 \$1,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMOD-DMX3	MODEM FOR SYMMETRIX DMX3 SYSTEMS	\$2,500.00	Â	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-DMX4	MODEM FOR SYMMETRIX DMX4 SYSTEMS	\$2,500.00	Α	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMMOD-EUR SYMMOD-FIN	MODEM EURO MODEM FINLAND	\$2,500.00	A	51% 51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-FIN SYMMOD-FRA	SYMII.5 MODEM FRANCE	\$2,500.00 \$2,500.00	A A	51%	\$1,225.00 \$1,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMOD-GER	SYMII.5 MODEM GERMANY	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-HK	SYMII.5 MODEM HONG KONG	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMMOD-IR1 SYMMOD-IRL	SYMII.5 MODEM ICELAND MODEM IRELAND	\$2,500.00 \$2,500.00	A A	51% 51%	\$1,225.00 \$1,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMOD-ISR	MODEM ISRAEL	\$2,500.00	Â	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-ITA	SYMII.5 MODEM ITALY	\$2,500.00	Α	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-JAP	SYMII.5 MODEM JAPAN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMMOD-KOR SYMMOD-MOR	SYMII.5 MODEM KOREA MODEM MOROCCO	\$2,500.00 \$2,500.00	A A	51% 51%	\$1,225.00 \$1,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMOD-NET	SYMI.5 MODEM NETHERLANDS	\$2,500.00		51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-NOR	SYMII.5 MODEM NORWAY	\$2,500.00		51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMMOD-NZEA SYMMOD-SA	MODEM NEW ZEALAND SYMII.5 MODEM S.AFRICA	\$2,500.00 \$2,500.00	A A	51% 51%	\$1,225.00 \$1,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMOD-SA SYMMOD-SPA	MODEM SPAIN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWE	SYMII.5 MODEM SWEDEN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWI	SYMII.5 MODEM SWITZERLAND	\$2,500.00	Α	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMMOD-SWZ SYMMOD-TAI	SYMII.5 MODEM SWITZ INTER SYMII.5 MODEM TAIWAN	\$2,500.00 \$2,500.00	A A	51% 51%	\$1,225.00 \$1,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMOD-TAI SYMMOD-UK	SYMMETRIXII.5 MODEM UK	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-US	MODEM UNITED STATES	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	\$1,620.00	A	51%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYM-OM3-10M SYM-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	\$520.00 \$410.00	A A	51% 51%	\$254.80 \$200.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYM-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	\$410.00	Α	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYM-OM3-50M SYM-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	\$1,020.00 \$470.00	A A	51% 51%	\$499.80 \$230.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYM-SECURE1	HALF BAY SEISMIC KIT	\$2,600.00	Ä	51%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE2	1 BAY SEISMIC KIT	\$12,200.00	Α	51%	\$5,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE3	3 BAY SEISMIC KIT	\$12,200.00	A	51%	\$5,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TB-15-DIR-U TB-15-DIR-UFD	EQUIP BAY 15SLT DR ENCL U SYS BAY 15 SLT DR ENC FLD UPG	\$5,200.00 \$5,100.00	A A	51% 51%	\$2,548.00 \$2,499.00	\$600.08 \$588.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$349.96 \$343.23
5	TB24-SILENCER	SYSTEM BAY SILENCER KIT	\$2,500.00	Ä	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TB4-15-DIR	Equip Bay 15 Slot DR encl	\$5,100.00		51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$446.25
5 5	TB4-15-DIRU	Equip Bay 15SLT DR ENCLUPG	\$5,100.00		51% 51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$343.23
5	TB4-15-DIRUFD TB-BBU	SYS BAY 15 SLT DR ENC FLD UPG EQUIP BAY BATTERY BACK-UP	\$5,100.00 \$3,400.00	A A	51%	\$2,499.00 \$1,666.00	\$588.54 \$510.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$343.23 \$297.50
5	TB-BBU-U	EQUIP BAY BATTERY BACKUPU	\$3,400.00	A	51%	\$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$228.82
5	TB-BBU-UFD	SYS BAY BATTERY BACK-UP FLD UPG	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$343.23
5 5	Z-SILENCER 40UC-SECURE2	SILENCER Z8530Z8830 CLRN 40UC ANTI-MOVE KIT	\$770.00 \$1,000.00	A B	51% 51%	\$377.30 \$490.00	\$115.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$67.38 \$0.00
5	AUX-M1GI-A	CELERRA 2PORT GB ISCSI SLIC PAIR AUX FAC	\$0.00	В	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$625.00
5	AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000.00	В	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$875.00
5	AUX-M4GF-BE-A	CELERRA 4FC 4G BE SLIC PAIR FOR AUX FACT	\$0.00	В	51%	\$0.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,250.00
5 5	AUX-M4GF-BE-U AUX-M4GF-FB-A	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG 2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$20,000.00 \$5,000.00	B B	51% 51%	\$9,800.00 \$2,450.00	\$3,000.00 \$750.00	\$2,200.00 \$550.00	\$0.00 \$0.00	\$800.00 \$200.00	\$0.00 \$0.00	\$2,500.00 \$625.00
5	AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000.00	В	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$875.00
5	AUX-M4GF-FE-A	CELERRA 4FC 4G FE SLIC PAIR FOR AUX FACT	\$0.00	В	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$625.00
5	AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000.00	В	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$875.00
5	AUX-M4GF-XS-U AUX-M8GF-FB-A	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG 2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$12,500.00 \$6,250.00	B B	51% 51%	\$6,125.00 \$3,062.50	\$1,875.00 \$937.50	\$1,375.00 \$687.50	\$0.00 \$0.00	\$500.00 \$250.00	\$0.00 \$0.00	\$1,562.50 \$781.25
5	AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750.00		51%	\$4,287.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,093.75
5	AUX-M8GF-FE-A	CELERRA 4FC 8G FE SLIC PAIR FOR AUX FACT	\$0.00		51%	\$0.00	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$781.25
5	AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	\$8,750.00		51% 51%	\$4,287.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,093.75
5 5	AUX-MXGFCEOPA AUX-MXGFCEOPU	FCOE ONE PAIR OPTICAL 2 PORT FCOE IO MOD FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$0.00 \$8,100.00		51% 51%	\$0.00 \$3,969.00	\$900.00 \$1,215.00	\$660.00 \$891.00	\$0.00 \$0.00	\$240.00 \$324.00	\$0.00 \$0.00	\$750.00 \$1,012.50
5	AUX-MXGFCETWA	FCOE ONE PAIR 2 PORT IO MODULE TWIN AX	\$0.00	В	51%	\$0.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$525.00
5	AUX-MXGFCETWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670.00		51%	\$2,778.30	\$850.50	\$623.70	\$0.00	\$226.80	\$0.00	\$708.75
5 5	AUX-MXGI-A AUX-MXGI-U	CEL 2 PORT 10GB ISCSI SLIC PAIR AUX FACT CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$0.00 \$21,000.00		51% 51%	\$0.00 \$10,290.00	\$2,250.00 \$3,150.00	\$1,650.00 \$2,310.00	\$0.00 \$0.00	\$600.00 \$840.00	\$0.00 \$0.00	\$1,875.00 \$2,625.00
5	BROKERAGE-HW	BROKERAGE HW MISC	\$10,204.08	В	51%	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BROKERAGE-VCE	BROKERAGE-VCE MISC	\$10,204.08	В	51%	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BSMI-PWR-CORD	POWER CORD - BSMI TAIWAN	\$1,150.00	В	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C13-PWR-0 C13-PWR-1	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A 2 C13 PWRCORDS W/ NBR 14136 250V 10A	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-11	2 C13 CORDS CNS690 125V 10A - NON DPE	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-12	2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C13-PWR-13 C13-PWR-14	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A 2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C13-PWR-15	2 C13 POWER CORDS WITH IN6SA3 PLUGS	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-2	2 C13 CORDS JISC8303 125V 10A - NON DPE	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C13-PWR-4 C13-PWR-5	2 C13 PWRCORDS W/ IRAM 2073 250V 10A 2 C13 PWRCORDS W/ BSI 1363 250V 10A	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C13-PWR-6	2 C13 PWRCORDS w/ SAA/3 PLUGS 250V 10A	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-8	2 C13 PWRCORDS W/ CEI 23-16 250V 10A	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C13-PWR-9 C4BCEX5	2 C13 CORDS W/ AFSNIT 107-2-D1 250V 10A 2.2TB4N MRDWIN LGT3YRMNT	\$0.00 \$163,033.00	B B	51% 51%	\$0.00 \$79,886.17	\$0.00 \$24,454.95	\$0.00 \$17,933.63	\$0.00 \$0.00	\$0.00 \$4,347.55	\$0.00 \$0.00	\$0.00 \$20,379.13
5	C4BFSAW	2.2TB4N MRDWIN LGT3YRMNT	\$137,013.00	В	51%	\$67,136.37	\$20,551.95	\$15,071.43	\$0.00	\$3,653.68	\$0.00	\$17,126.63
5	C4CEX1K	2.2TB4NOD LGTO1000MAILBX	\$201,633.00	В	51%	\$98,800.17	\$30,244.95	\$22,179.63	\$0.00	\$5,376.88	\$0.00	\$25,204.13
5	C4NBRMS	4NODEMRRD MAIN3YR S/HMNT	\$123,252.00	В	51%	\$60,393.48	\$18,487.80	\$13,557.72	\$0.00	\$3,286.72	\$0.00	\$15,406.50
5 5	C4NBRSS C8BCEX5	4NODEMRRD CNTINSTL3YRMNT 4.4TB8NODE LGTO500MAILBXS	\$99,102.00 \$220,268.00	B B	51% 51%	\$48,559.98 \$107,931.32	\$14,865.30 \$33,040.20	\$10,901.22 \$24,229.48	\$0.00 \$0.00	\$2,642.72 \$5,873.81	\$0.00 \$0.00	\$12,387.75 \$27,533.50
5	C8BFSAW	4.4TB8N MRDWIN LGT3YRMNT	\$179,613.00	В	51%	\$88,010.37	\$26,941.95	\$19,757.43	\$0.00	\$4,789.68	\$0.00	\$22,451.63
5	C8CEX1K	4.4TB8NOD LGTO1000MAILBX	\$247,768.00	В	51%	\$121,406.32	\$37,165.20	\$27,254.48	\$0.00	\$6,607.15	\$0.00	\$30,971.00
5	C8NBRMS	4.4TB8NODEMRD MAIN3YRMNT	\$172,154.00		51%	\$84,355.46	\$25,823.10	\$18,936.94	\$0.00	\$4,590.77	\$0.00	\$21,519.25
5 5	C8NBRSS CAT6CBL100	4.4TB8NODE CNRINSTL3YRMNT UTP CAT6 CABLE 100 WHITE	\$157,504.00 \$200.00		51% 51%	\$77,176.96 \$98.00	\$23,625.60 \$0.00	\$17,325.44 \$0.00	\$0.00 \$0.00	\$4,200.11 \$0.00	\$0.00 \$0.00	\$19,688.00 \$0.00
5	CAT6CBL15	2 15' (BRN) CAT6 LAN CBL INTER	\$100.00	В	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	\$100.00	В	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	\$200.00	В	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CLAR-RM-ARG CLAR-RM-AUS	CLRN REM MAINT MODEM KIT CLRN REM MAINT MODEM KIT	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CLAR-RM-DEN	CLRN REM MAINT MODEM KIT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-EUR	CLRN REM MAINT MODEM KIT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CLAR-RM-IND	CLRN REM MAINT MODEM KIT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-ISR CLAR-RM-ITA	CLRN REM MAINT MODEM KIT CLRN REM MAINT MODEM KIT	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CLAR-RM-JPN	CLRN REM MAINT MODEM KIT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-KOR	CLRN REM MAINT MODEM KIT	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CLAR-RM-SWI CLAR-RM-TAI	CLRN REM MOINT MODEM KIT CLRN REM MAINT MODEM KIT	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CLAR-RM-UK	CLRN REM MAINT MODEM KIT	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-MODEM-US	CLARIION SERVICE MODEM-US	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CN4NMBD	2.2TB 4NODECNTRA2YRS/HMNT	\$102,300.00	В	51%	\$50,127.00	\$15,345.00	\$11,253.00	\$0.00	\$2,728.00	\$0.00	\$12,787.50
5 5	CNA2N1FUPG4LP CNA2N1MEXG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$9,990.00 \$9,990.00	B B	51% 51%	\$4,895.10 \$4,895.10	\$1,498.50 \$1,498.50	\$1,098.90 \$1,098.90	\$0.00 \$0.00	\$399.60 \$399.60	\$0.00 \$0.00	\$1,248.75 \$1,248.75
5	CNA2N1WEXG4LF CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB OFG PACT INST	\$17,760.00	В	51%	\$8,702.40	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$2,220.00
5	CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$17,760.00	В	51%	\$8,702.40	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$2,220.00
5	CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$24,770.00	В	51%	\$12,137.30	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,096.25
5 5	CNA2N3MEXG4LP CNA3PHINT	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST 3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	\$24,770.00 \$1,200.00	B B	51% 51%	\$12,137.30 \$588.00	\$3,715.50 \$0.00	\$2,724.70 \$0.00	\$0.00 \$0.00	\$990.80 \$0.00	\$0.00 \$0.00	\$3,096.25 \$0.00
5	CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	\$1,200.00	В	51%	\$588.00	\$180.00	\$132.00	\$0.00	\$32.00	\$0.00	\$150.00
5	CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$20,940.00	В	51%	\$10,260.60	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$2,617.50
5	CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$20,940.00	В	51%	\$10,260.60	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$2,617.50
5 5	CNA4N2FBAG4LP CNA4N2MBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	\$38,350.00 \$38,350.00	B B	51% 51%	\$18,791.50 \$18,791.50	\$5,752.50 \$5,752.50	\$4,218.50 \$4,218.50	\$0.00 \$0.00	\$1,534.00 \$1,534.00	\$0.00 \$0.00	\$4,793.75 \$4,793.75
5	CNA4N3FBAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$53,350.00	В	51%	\$26,141.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$6,668.75
5	CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$53,350.00		51%	\$26,141.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$6,668.75
5	CNACLUSTER	CLUSTER UPG KIT	\$10,200.00	В	51%	\$4,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNACUA1NG4 CNARK	SINGLE CUA NODE G4LP	\$6,200.00 \$4,200.00	B B	51% 51%	\$3,038.00 \$2,058.00	\$930.00 \$0.00	\$682.00 \$0.00	\$0.00 \$0.00	\$165.33 \$0.00	\$0.00 \$0.00	\$775.00 \$0.00
5	CNR1PH	40U VNX TITAN RACK SINGLE PHASE POWER SP PWR EXP EMC RK	\$4,200.00 \$1,200.00	В	51%	\$2,056.00 \$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	\$9,990.00	В	51%	\$4,895.10	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$1,248.75
5	CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	\$9,990.00	В	51%	\$4,895.10	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$1,248.75
5	CNR2N2FUPG4LP	Centera 2-node field upgrade model with	\$17,760.00	В	51%	\$8,702.40	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$2,220.00
5	CNR2N2MEXG4LP CNR2N3FUPG4LP	Centera 2-node manufacturing expansion m UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	\$17,760.00 \$24,770.00	B B	51% 51%	\$8,702.40 \$12,137.30	\$2,664.00 \$3,715.50	\$1,953.60 \$2,724.70	\$0.00 \$0.00	\$710.40 \$990.80	\$0.00 \$0.00	\$2,220.00 \$3,096.25
5	CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	\$24,770.00		51%	\$12,137.30	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,096.25
5	CNR2NUPGFIK	CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	\$950.00	В	51%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR3PHINT	3P INT PWR OP T RK	\$1,200.00		51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNR3PHNAM CNR4N1FBAG4LP	3P NAM PWR RK FLD UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$1,200.00 \$20,940.00		51% 51%	\$588.00 \$10,260.60		\$132.00 \$2,303.40	\$0.00 \$0.00	\$32.00 \$837.60	\$0.00 \$0.00	\$150.00 \$2,617.50
5	CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES  BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$20,940.00		51%	\$10,260.60		\$2,303.40	\$0.00	\$837.60	\$0.00	\$2,617.50
5	CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	\$38,350.00	В	51%	\$18,791.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$4,793.75
5	CNR4N2MBAG4LP	Centera 4-node base manufacturing model	\$38,350.00		51%	\$18,791.50		\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$4,793.75
5 5	CNR4N3FBAG4LP CNR4N3MBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	\$53,350.00 \$53,350.00		51% 51%	\$26,141.50 \$26,141.50		\$5,868.50 \$5,868.50	\$0.00 \$0.00	\$2,134.00 \$2,134.00	\$0.00 \$0.00	\$6,668.75 \$6,668.75
5	CNR4NBASFIK	CENTERA 4-NODE BASE FIELD INSTALL KIT	\$1,400.00		51%	\$686.00		\$0.00	\$0.00		\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CNR8TB	CNR 8TB RAW INCRE FAC INS	\$40,300.00		51%	\$19,747.00	\$6,045.00	\$4,433.00	\$0.00	\$1,074.67	\$0.00	\$5,037.50
5 5	CNR8TBUP CNR-CBL15-G4	CNR 8TB RAW INCRE FLD INS SHORT UPLINK CBL KIT	\$44,180.00 \$100.00		51% 51%	\$21,648.20 \$49.00	\$6,627.00 \$0.00	\$4,859.80 \$0.00	\$0.00 \$0.00	\$1,178.13 \$0.00	\$0.00 \$0.00	\$5,522.50 \$0.00
5	CNR-CBL70-G4	LONG UPLINK CBL KIT	\$200.00		51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCLUSTER	CLUST UPG KIT	\$10,200.00		51%	\$4,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNRCUA1NG4 CNRGPLLICHW	SINGLE CUA NODE G4 CENTERA OPEN SOURCE LICENSES(RTU)	\$6,200.00 \$0.00		51% 51%	\$3,038.00 \$0.00	\$930.00 \$0.00	\$682.00 \$0.00	\$0.00 \$0.00	\$165.33 \$0.00	\$0.00 \$0.00	\$775.00 \$0.00
5	CNRMODEMG4-IL	INTERNATIONAL MODEM KIT FOR CENTERA	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRMODEMG4-US	DOMESTIC MODEM KIT FOR CENTERA	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNRRK CNRRK4NG3	40U T RACK SP POWER CNR GEN3 4NODE CHAN OFF	\$4,200.00 \$0.00		51% 51%	\$2,058.00 \$0.00	\$0.00 \$7,200.00	\$0.00 \$5,280.00	\$0.00 \$0.00	\$0.00 \$1,280.00	\$0.00 \$0.00	\$0.00 \$6,000.00
5	CNRRTSWCH	DI 8pt GbEth swtch inter	\$18,000.00		51%	\$8,820.00	\$2,700.00	\$1,980.00	\$0.00	\$480.00	\$0.00	\$2,250.00
5	CNRSFPLX10K	LX LONG WAVE SFP OPTION	\$800.00		51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNRSFPLX35K CNRSFPSX	LONG WAVE SFP OPT SHORT WAVE SFP OPTION	\$2,400.00 \$400.00		51% 51%	\$1,176.00 \$196.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$144,900.00		51%	\$71,001.00	\$21,735.00	\$15,939.00	\$0.00	\$3,864.00	\$0.00	\$18,112.50
5	CTA8-APL	CLOUD TIERING APPLIANCE	\$70,000.00	В	51%	\$34,300.00	\$10,500.00	\$7,700.00	\$0.00	\$933.33	\$0.00	\$8,750.00
5 5	CTA8-HA-APL CTA-APL	CLOUD TIERING APL HIGH AVAIL CLOUD TIERING APPLIANCE	\$34,000.00 \$0.00		51% 51%	\$16,660.00 \$0.00	\$5,100.00 \$6,375.00	\$3,740.00 \$4,675.00	\$0.00 \$0.00	\$453.33 \$566.67	\$0.00 \$0.00	\$4,250.00 \$5,312.50
5	CTA-APL-HA	CLOUD TIERING APPLIANCE CLOUD TIERING APPLIANCE HIGH AVAILABILIT	\$0.00		51%	\$0.00	\$3,000.00	\$2,200.00	\$0.00	\$266.67	\$0.00	\$2,500.00
5	CUA-RAIL-ADJ	DELL CUA SERVER ADJUSTABLE RAIL KIT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUA-RAIL-FXD	DELL CUA FIXED RAIL KIT	\$0.00		51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX200-CX600 CX200LC-CX200	CX200 TO CX600 UPGRADE CX200LC-CX200 CONVERSION	\$85,250.00 \$0.00		51% 51%	\$41,772.50 \$0.00	\$11,000.00 \$1,380.00	\$9,377.50 \$1,012.00	\$0.00 \$0.00	\$0.00 \$368.00	\$0.00 \$0.00	\$11,000.00 \$1,150.00
5	CX200-R3610	CX200 WDRIVES FACT INST	\$23,250.00		51%	\$11,392.50	\$3,487.50	\$2,557.50	\$0.00	\$930.00	\$0.00	\$2,906.25
5	CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K CX2/3/4/5/3001/5001 UPGRADE TO MODEL CX3	\$26,800.00		51%	\$13,132.00	\$4,020.00	\$2,948.00	\$0.00	\$1,072.00	\$0.00	\$3,350.00
5 5	CX2345-3-40C CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	\$42,300.00 \$7,300.00		51% 51%	\$20,727.00 \$3,577.00	\$6,345.00 \$1,095.00	\$4,653.00 \$803.00	\$0.00 \$0.00	\$1,692.00 \$292.00	\$0.00 \$0.00	\$5,287.50 \$912.50
5	CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300.00		51%	\$3,577.00	\$1,095.00	\$803.00	\$0.00	\$292.00	\$0.00	\$912.50
5	CX-2G10-146	146GB 10K 2GB FC	\$1,020.00		51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5 5	CX2G10-146-5 CX-2G10-146U	FC 146GB 10K 520B 2Gb 5PK 146GB 10K 2GB FC UPG	\$5,100.00 \$0.00		51% 51%	\$2,499.00 \$0.00	\$765.00 \$152.76	\$561.00 \$111.93	\$0.00 \$0.00	\$204.00 \$40.75	\$0.00 \$0.00	\$765.00 \$152.79
5	CX-2G10-300	300GB 10K 2GB FC	\$0.00		51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	CX2G10-300-5	DRIVE BUNDLE W5 300GB 10K	\$0.00		51%	\$0.00	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5 5	CX-2G10-300U CX-2G10-36	300GB 10K 2GB FC UPG CHV 36Gb 10K 520BPS 12V 2Gb	\$0.00 \$1,140.00		51% 51%	\$0.00 \$558.60	\$219.98 \$171.00	\$161.17 \$125.40	\$0.00 \$0.00	\$58.67 \$45.60	\$0.00 \$0.00	\$220.02 \$171.00
5	CX-2G10-73	73GB 10K 2Gb FC	\$755.00		51%	\$369.95	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$113.25
5	CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775.00		51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5 5	CX-2G10-73U CX-2G15-146	73GB 10K 2Gb FC UPG 146GB 15K 2GB FC	\$0.00 \$1,330.00		51% 51%	\$0.00 \$651.70	\$113.32 \$199.50	\$83.03 \$146.30	\$0.00 \$0.00	\$30.23 \$53.20	\$0.00 \$0.00	\$113.34 \$199.50
5	CX2G15-146-5	DRIVE BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$0.00	В	51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	CX-2G15-146U	146GB 15K 2G FC UPG	\$1,800.00		51%	\$882.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$200.02
5 5	CX-2G15-36 CX2G15-36-5	FC 36GB 15K 520B 2Gb FC 36GB 15K 520B 2Gb 5PK	\$685.00 \$3,425.00	B B	51% 51%	\$335.65 \$1,678.25	\$102.75 \$513.75	\$75.35 \$376.75	\$0.00 \$0.00	\$27.40 \$137.00	\$0.00 \$0.00	\$102.75 \$513.75
5	CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$925.00	В	51%	\$453.25	\$102.77	\$75.30	\$0.00	\$27.41	\$0.00	\$102.79
5	CX-2G15-73	73GB 15K 2GB FC	\$1,030.00		51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5 5	CX2G15-73-5 CX-2G15-73U	FC 73GB 15K 520B 2Gb 5PK 73GB 15K 2GB FC UPG	\$5,150.00 \$0.00		51% 51%	\$2,523.50 \$0.00	\$772.50 \$154.43	\$566.50 \$113.15	\$0.00 \$0.00	\$206.00 \$41.19	\$0.00 \$0.00	\$772.50 \$154.46
5	CX-2G72-500	500GB 7200RPM 2GB FC DISK	\$0.00		51%	\$0.00	\$255.00	\$187.00	\$0.00	\$68.00	\$0.00	\$255.00
5	CX-2G72-500U	500GB 7200RPM 2GB FC UPG	\$0.00		51%	\$0.00	\$254.97	\$186.81	\$0.00	\$68.01	\$0.00	\$255.02
5 5	CX-2GDAE CX-2GDAE-70	DAE FC 2Gb EXPANS FOR CX CX700 DAE EXP W FLARE OS	\$5,900.00 \$5,900.00		51% 51%	\$2,891.00 \$2,891.00	\$885.00 \$885.00	\$649.00 \$649.00	\$0.00 \$0.00	\$236.00 \$236.00	\$0.00 \$0.00	\$737.50 \$737.50
5	CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	\$5,900.00		51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5	CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900.00		51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5 5	CX-2GDAE-OS CX-2GDAE-OSFD	2Gb DAE EXP w/FLAREOS 2Gb DAE EXP wFLAREOS FIELD	\$6,200.00 \$6,200.00		51% 51%	\$3,038.00 \$3,038.00	\$930.00 \$930.00	\$682.00 \$682.00	\$0.00 \$0.00	\$248.00 \$248.00	\$0.00 \$0.00	\$775.00 \$775.00
5	CX-2GDAE-U	CUST INST FLD UPG FC DAE	\$0.00		51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5	CX-2PDAE	CX DAE FC 2GB EXPANSION	\$0.00		51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5 5	CX-2PDAE-70 CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE CX700 2G FC DAE W/FLARE	\$5,900.00 \$5,900.00		51% 51%	\$2,891.00 \$2,891.00	\$885.00 \$885.00	\$649.00 \$649.00	\$0.00 \$0.00	\$236.00 \$236.00	\$0.00 \$0.00	\$737.50 \$737.50
5	CX-2PDAE-FD	CX DAE FC 2GB EXPANSION	\$0.00		51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5	CX-2PDAE-U	2GB CUST INSTALL ULTRAPOINT DAE	\$0.00		51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5 5	CX300-412C CX300-412C8	CONVERT CX300 / CX300I TO MODEL CX4-120C CONVERT CX300/CX300I TO MODEL CX4-120C8	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,837.50 \$2,100.00	\$1,347.50 \$1,540.00	\$0.00 \$0.00	\$490.00 \$560.00	\$0.00 \$0.00	\$1,531.25 \$1,750.00
5	CX300-412C8X	CONVERT CX300/CX300I TO MODEL CX4-120C8X	\$0.00		51%	\$0.00	\$3,600.00	\$2,640.00	\$0.00	\$960.00	\$0.00	\$3,000.00
5	CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750.00	В	51%	\$8,697.50	\$2,662.50	\$1,952.50	\$0.00	\$710.00	\$0.00	\$2,218.75
5 5	CX300-BAS CX300-BAS-FD	CX300 FC BASIC SVC CX300 FC FLD BASIC SVC	\$11,040.00 \$11,040.00	B B	51% 51%	\$5,409.60 \$5,409.60	\$1,656.00 \$1,656.00	\$1,214.40 \$1,214.40	\$0.00 \$0.00	\$441.60 \$441.60	\$0.00 \$0.00	\$1,380.00 \$1,380.00
5	CX300-BSP	CX300 FC FLD BASIC SVC	\$12,350.00		51%	\$6,051.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$1,543.75
5	CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	\$12,350.00		51%	\$6,051.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$1,543.75
5 5	CX314615-10 CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K DRIVES CX300 BUNDLE WITH 10 146GB-15K	\$22,385.00 \$22,385.00		51% 51%	\$10,968.65 \$10,968.65		\$2,462.35 \$2,462.35	\$0.00 \$0.00	\$895.40 \$895.40	\$0.00 \$0.00	\$2,798.13 \$2,798.13
5	CX314615-10FD	CX300 BUNDLE WITH 10 140GB-13K CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965.00		51%	\$8,802.85		\$1,976.15	\$0.00	\$718.60	\$0.00	\$2,796.13
5	CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965.00	В	51%	\$8,802.85	\$2,694.75	\$1,976.15	\$0.00	\$718.60	\$0.00	\$2,245.63
5 5	CX3146-15FD CX3-20CUST	CX300 BUNDLE-15 146GB 10K CX3-20 CUSTOMER INSTALLABLE ARRAY	\$24,025.00 \$0.00		51% 51%	\$11,772.25 \$0.00	\$3,603.75 \$2,205.00	\$2,642.75 \$1,617.00	\$0.00 \$0.00	\$961.00 \$588.00	\$0.00 \$0.00	\$3,003.13 \$1,837.50
5	CX3-412C	CONVERT CX3-10C TO CX4-120C ARRAY	\$0.00	В	51%	\$0.00	\$1,837.50	\$1,347.50	\$0.00	\$490.00	\$0.00	\$1,531.25
5	CX3-412C8	CONVERT CX3-10C TO CX4-120C8 ARRAY	\$0.00		51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$1,750.00
5	CX3-412C8X	CONVERT CX3-10C TO CX4-120C8X ARRAY	\$0.00	В	51%	\$0.00	\$3,600.00	\$2,640.00	\$0.00	\$960.00	\$0.00	\$3,000.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX3-424C	CONVERT CX3-10/20 TO CX4-240C	\$0.00	В	51%	\$0.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	\$3,012.50
5 5	CX3-424C8 CX3-424C8X	CONVERT CX3-10/20 MODEL TO CX4-240C8 CONVERT CX3-10/20 MODEL TO CX4-240C8X	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$3,877.50 \$5,377.50	\$2,843.50 \$3,943.50	\$0.00 \$0.00	\$1,034.00 \$1,434.00	\$0.00 \$0.00	\$3,231.25 \$4,481.25
5	CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100.00	В	51%	\$14,749.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$3,762.50
5	CX3-448C	CONVERT CX3-10/20/40 TO CX4-480C	\$0.00	В	51%	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$6,946.88
5 5	CX3-448C8 CX3-448C8X	CONVERT CX3-10/20/40 TO CX4-480C8 CONVERT CX3-10/20/40 TO CX4-480C8X	\$0.00 \$0.00	B B	51% 51%	\$0.00	\$8,861.25 \$10,361.25	\$6,498.25 \$7,598.25	\$0.00	\$2,363.00	\$0.00 \$0.00	\$7,384.38
5 5	CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC	\$80,100.00	B	51%	\$0.00 \$39,249.00	\$10,361.25	\$8,811.00	\$0.00 \$0.00	\$2,763.00 \$3,204.00	\$0.00	\$8,634.38 \$10,012.50
5	CX3-496C	CONVERT CX3-10/20/40 TO CX4-960C	\$0.00	В	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$11,634.38
5	CX3-496C8	CONVERT CX3-10/20/40 TO CX4-960C8	\$0.00	В	51%	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$12,071.88
5 5	CX3-496C8X CX35-424C	CONVERT CX3-10/20/40 TO CX4-960C8X ARRAY CONVERT CX300X/CX500X TO CX4-240C	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$15,986.25 \$3,615.00	\$11,723.25 \$2,651.00	\$0.00 \$0.00	\$4,263.00 \$964.00	\$0.00 \$0.00	\$13,321.88 \$3,012.50
5	CX35-424C8	CONVERT CX300X/CX500X TO CX4-240C8	\$0.00	В	51%	\$0.00	\$3,877.50	\$2,843.50	\$0.00	\$1,034.00	\$0.00	\$3,231.25
5	CX35-424C8X	CONVERT CX300X/CX500X TO CX4-240C8X	\$0.00	В	51%	\$0.00	\$5,377.50	\$3,943.50	\$0.00	\$1,434.00	\$0.00	\$4,481.25
5 5	CX35-424C-DC CX35-448C	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD CONVERT CX300X/CX500X TO CX4-480C	\$30,100.00 \$0.00	B B	51% 51%	\$14,749.00 \$0.00	\$4,515.00 \$8,336.25	\$3,311.00 \$6,113.25	\$0.00 \$0.00	\$1,204.00 \$2,223.00	\$0.00 \$0.00	\$3,762.50 \$6,946.88
5	CX35-448C8	CONVERT CX300X/CX500X TO CX4-480C8	\$0.00	В	51%	\$0.00	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	\$7,384.38
5	CX35-448C8X	CONVERT CX300X/CX500X TO CX4-480C8X	\$0.00	В	51%	\$0.00	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	\$8,634.38
5	CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	\$80,100.00	В	51%	\$39,249.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	\$10,012.50
5 5	CX35-496C CX35-496C8	CONVERT CX300X/CX500X TO CX4-960C CONVERT CX300X/CX500X TO CX4-960C8	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$13,961.25 \$14,486.25	\$10,238.25 \$10,623.25	\$0.00 \$0.00	\$3,723.00 \$3,863.00	\$0.00 \$0.00	\$11,634.38 \$12,071.88
5	CX35-496C8X	CONVERT CX300X/CX500X TO CX4-960C8X	\$0.00	В	51%	\$0.00	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$13,321.88
5	CX37315-15	CX300 BUNDLE-15 73GB 15K	\$24,150.00	В	51%	\$11,833.50	\$3,622.50	\$2,656.50	\$0.00	\$966.00	\$0.00	\$3,018.75
5 5	CX37315-15FD CX38-496C	CX300 BUNDLE-15 73GB 15K CONVERT CX3-80 TO CX4-960C ARRAY	\$24,150.00 \$0.00	B B	51% 51%	\$11,833.50 \$0.00	\$3,622.50 \$13,961.25	\$2,656.50 \$10,238.25	\$0.00 \$0.00	\$966.00 \$3,723.00	\$0.00 \$0.00	\$3,018.75 \$11,634.38
5	CX38-496C8	CONVERT CX3-80 TO CX4-900C ARRAY  CONVERT CX3-80 TO CX4-960C8 ARRAY	\$0.00	В	51%	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$12,071.88
5	CX38-496C8X	CONVERT CX3-80 TO CX4-960C8X ARRAY	\$0.00	В	51%	\$0.00	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$13,321.88
5	CX3I7315-15FD	CX300I BNDL 15 73GB 15KFD	\$25,255.00	В	51%	\$12,374.95	\$3,788.25	\$2,778.05	\$0.00	\$1,010.20	\$0.00	\$3,156.88
5 5	CX3-LP010-15 CX3LP010-15F	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400 DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025.00 \$31,025.00	B B	51% 51%	\$15,202.25 \$15,202.25	\$4,653.75 \$4,653.75	\$3,412.75 \$3,412.75	\$0.00 \$0.00	\$1,241.00 \$1,241.00	\$0.00 \$0.00	\$3,878.13 \$3,878.13
5	CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	\$31,120.00	В	51%	\$15,248.80	\$4,668.00	\$3,423.20	\$0.00	\$1,244.80	\$0.00	\$3,890.00
5	CX3-SPS	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	\$900.00	В	51%	\$441.00	\$135.00	\$99.00	\$0.00	\$36.00	\$0.00	\$112.50
5 5	CX3-SPS-FD CX4-120C	CX3-10 OPTIONAL SPS - FIELD INSTALL CX4-120C SPE WITH SINGLE SPS	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$135.00 \$1,459.80	\$99.00 \$1,070.52	\$0.00 \$0.00	\$36.00 \$389.28	\$0.00 \$0.00	\$112.50 \$1,216.50
5	CX4-120C8	CX4-120 COMBO (8GBFC- 1GBISCSI) W 1 SPS	\$0.00	В	51%	\$0.00	\$1,688.55	\$1,070.52	\$0.00	\$450.28	\$0.00	\$1,407.13
5	CX4-120C8DC	CX4-120 DC SPE COMBO (8GFC - 1G ISCSI)	\$0.00	В	51%	\$0.00	\$2,930.55	\$2,149.07	\$0.00	\$781.48	\$0.00	\$2,442.13
5	CX4-120C8X	CX4120C8X SPE (8 GBFC- 10GBISCSI) W1SPS	\$0.00	В	51%	\$0.00	\$2,998.05	\$2,198.57	\$0.00	\$799.48	\$0.00	\$2,498.38
5 5	CX4-120C8XDC CX4-120CDC	CX4-120C8X DC (8GBFC-10GBISCSI)NO SPS CX4-120 DC SPE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$3,095.55 \$2,179.80	\$2,270.07 \$1,598.52	\$0.00 \$0.00	\$825.48 \$581.28	\$0.00 \$0.00	\$2,579.63 \$1,816.50
5	CX4-120FCOEOP	CX4-120 (120 DRIVE) 8GFC-FCOE OPTICAL	\$0.00	В	51%	\$0.00	\$1,838.55	\$1,348.27	\$0.00	\$490.28	\$0.00	\$1,532.13
5	CX4-120FCOETW	CX4120 SPE 120 DRIVE 8GFC-FCOE TWINAXACT	\$0.00	В	51%	\$0.00	\$1,568.55	\$1,150.27	\$0.00	\$418.28	\$0.00	\$1,307.13
5 5	CX4-12-24-96C CX412-24C	CONVERT CX4-120C & 240C TO CX4-960C CONVERT CX4-120C TO CX4-240C	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$13,961.25 \$3,615.00	\$10,238.25 \$2,651.00	\$0.00 \$0.00	\$3,723.00 \$964.00	\$0.00 \$0.00	\$11,634.38 \$3,012.50
5	CX412-24C-DC	DC CX4 CONV CX4-120CDC TO CX4-240CDC	\$30,100.00	В	51%	\$14,749.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$3,762.50
5	CX412-48C	CONVERT CX4-120C TO CX4-480C ARRAY	\$0.00	В	51%	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$6,946.88
5	CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	\$80,100.00	B B	51% 51%	\$39,249.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	\$10,012.50
5 5	CX4-240C CX4-240C8	CX4-240C SPE WITH REDUNDANT SPS CX4-240 COMBO(8GBFC- 1GBISCSI) W 2 SPS	\$0.00 \$0.00	В	51%	\$0.00 \$0.00	\$2,988.00 \$3,204.75	\$2,191.20 \$2,350.15	\$0.00 \$0.00	\$796.80 \$854.60	\$0.00 \$0.00	\$2,490.00 \$2,670.63
5	CX4-240C8DC	CX4-240 DC SPE COMBO (8G FC - 1 G ISCSI)	\$0.00	В	51%	\$0.00	\$5,175.00	\$3,795.00	\$0.00	\$1,380.00	\$0.00	\$4,312.50
5	CX4-240C8X	CX4-240C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$0.00	В	51%	\$0.00	\$4,444.50	\$3,259.30	\$0.00	\$1,185.20	\$0.00	\$3,703.75
5 5	CX4-240C8XDC CX4-240CDC	CX4-240 DC PWR SPE(8GBFC-10GBISCSI)NO SP CX4-240C DC SPE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$4,678.50 \$3,732.00	\$3,430.90 \$2,736.80	\$0.00 \$0.00	\$1,247.60 \$995.20	\$0.00 \$0.00	\$3,898.75 \$3,110.00
5	CX4-240C-ISW	CX4-240C IBM INFOSPHERE DATA WAREHOUSE	\$0.00	В	51%	\$0.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	\$3,012.50
5	CX4-240FCOEOP	CX4-240 (240 DRIVE) 8GFC-FCOE OPTICAL	\$0.00	В	51%	\$0.00	\$3,354.75	\$2,460.15	\$0.00	\$894.60	\$0.00	\$2,795.63
5 5	CX4-240FCOETW CX424-48C	CX4240 SPE (240 DRIVE)8GFC-FCOE TWINAX CONVERT CX4-240C TO CX4-480C ARRAY	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$3,084.75 \$8,336.25	\$2,262.15 \$6,113.25	\$0.00 \$0.00	\$822.60 \$2,223.00	\$0.00 \$0.00	\$2,570.63 \$6,946.88
5	CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	\$80,100.00	В	51%	\$39,249.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	\$10,012.50
5	CX4-480C	CX4-480C SPE	\$0.00	В	51%	\$0.00	\$6,095.25	\$4,469.85	\$0.00	\$1,625.40	\$0.00	\$5,079.38
5	CX4-480C8	CX4480 SPE (8GBFC-1GBISCSI) W 2 SPS	\$0.00	B B	51%	\$0.00	\$6,479.25	\$4,751.45	\$0.00	\$1,727.80	\$0.00	\$5,399.38
5 5	CX4-480C8DC CX4-480C8X	CX4-480 DC SPE COMBO ( 8G FC - 1G ISCSI) CX4-480C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$0.00 \$0.00	В	51% 51%	\$0.00 \$0.00	\$10,322.25 \$7,576.50	\$7,569.65 \$5,556.10	\$0.00 \$0.00	\$2,752.60 \$2,020.40	\$0.00 \$0.00	\$8,601.88 \$6,313.75
5	CX4-480C8XDC	CX4-480C8X DC SPE 8GBFC 10GBISCSI NO SPS	\$0.00	В	51%	\$0.00	\$8,807.10	\$6,458.54	\$0.00	\$2,348.56	\$0.00	\$7,339.25
5	CX4-480CDC	CX4-480C DC SPE	\$0.00	В	51%	\$0.00	\$6,589.50	\$4,832.30	\$0.00	\$1,757.20	\$0.00	\$5,491.25
5 5	CX4-480FCOEOP CX4-480FCOETW	CX4-480 SPE COMBO 8GBFC-FCOE OPT CX4-480 (480 DRIVE) 8GBFC-FCOE TWINAX	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$6,629.25 \$6,359.25	\$4,861.45 \$4,663.45	\$0.00 \$0.00	\$1,767.80 \$1,695.80	\$0.00 \$0.00	\$5,524.38 \$5,299.38
5	CX448-96C	CONVERT CX4-480C TO CX4-960C ARRAY	\$0.00	В	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$11,634.38
5	CX4-4DDAE	CX4 ULTRAPOINT DC ARRAY EXPANSION	\$0.00	В	51%	\$0.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$987.50
5	CX4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	\$0.00	В	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5 5	CX4-960C CX4-960C8	CX4-960C SPE CX4-960 SPE 480 DRIVEREADY 8GBFC-1GBISCI	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$10,208.25 \$10,592.25	\$7,486.05 \$7,767.65	\$0.00 \$0.00	\$2,722.20 \$2,824.60	\$0.00 \$0.00	\$8,506.88 \$8,826.88
5	CX4-960C8X	CX4960C8X SPE 480 READY(8GBFC-10ISCSI)	\$0.00	В	51%	\$0.00	\$11,689.50	\$8,572.30	\$0.00	\$3,117.20	\$0.00	\$9,741.25
5	CX4-960C-ISW	CX4-960C IBM INFOSPHERE DATA WAREHOUSE	\$0.00	В	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$11,634.38
5	CX4-960EXPIO	EXPANSION IO MODULES FOR CX4-960	\$0.00	В	51%	\$0.00	\$3,000.00	\$2,200.00	\$0.00	\$800.00	\$0.00	\$2,500.00
5 5	CX4-960EXPIOU CX4-960FCOEOP	UPGRADE EXPANSION IO MODULES FOR CX4-960 CX4960 SPE (480 READY) 8GBFC-FCOE OPT	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$3,000.00 \$10,742.25	\$2,200.00 \$7,877.65	\$0.00 \$0.00	\$800.00 \$2,864.60	\$0.00 \$0.00	\$2,500.00 \$8,951.88
5	CX4-960FCOETW	CX4960 SPE (480 READY)8GBFC-FCOE TWAX	\$0.00	В	51%	\$0.00	\$10,472.25	\$7,679.65	\$0.00	\$2,792.60	\$0.00	\$8,726.88
5	CX4D-480C	MODEL-DATA PROCESSOR ENCLOSURE-NA-NA	\$0.00	В	51%	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$6,946.88
5 5	CX4D-480C8 CX4D-480C8X	CX4-480C8 SPE IN CX DENSE RACK CX4-480C8X SPE IN CX DENSE RACK	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$8,861.25 \$10,361.25	\$6,498.25 \$7,598.25	\$0.00 \$0.00	\$2,363.00 \$2,763.00	\$0.00 \$0.00	\$7,384.38 \$8,634.38
J	5.1.D-40000A	SAL ISSUES SI E III OA DENOE IVION	Ψ0.00		0170	φ0.00	ψ10,001.20	ψ1,030.23	ψ0.00	Ψ2,100.00	ψ0.00	ψ0,004.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX4D-960C	CX4-960C SPE IN CX DENSE RACK	\$0.00	В	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$11,634.38
5 5	CX4D-960C8 CX4D-960C8X	CX4-960C8 SPE IN CX DENSE RACK CX4-960C8X SPE IN CX DENSE RACK	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$14,486.25 \$15,986.25	\$10,623.25 \$11,723.25	\$0.00 \$0.00	\$3,863.00 \$4,263.00	\$0.00 \$0.00	
5	CX-4DDAE-10FD	CX3-10 DAE OS DC FIELD INSTALL	\$7,900.00	В	51%	\$3,871.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	
5	CX-4DDAE-20FD	CX3-20 DAE OS DC FIELD INSTALL	\$0.00	В	51%	\$0.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$987.50
5	CX-4DDAE-40FD	CX3-40DAE OS DC FIELD	\$0.00	В	51%	\$0.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	
5 5	CX-4DDAE-FD CX-4G10-300	4G DAE DC FIELD INSTALL 300GB 10K 4Gb FC	\$0.00 \$1,345.00	B B	51% 51%	\$0.00 \$659.05	\$1,185.00 \$201.75	\$869.00 \$147.95	\$0.00 \$0.00	\$316.00 \$53.80	\$0.00 \$0.00	
5	CX-4G10-300U	300GB 10K 4Gb FC UPG	\$0.00	В	51%	\$0.00	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	
5	CX-4G10-400	400GB 10K 4Gb FC	\$1,850.00	В	51%	\$906.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	
5	CX-4G10-400U	400GB 10K 4Gb FC UPG	\$0.00	В	51%	\$0.00	\$277.75	\$203.50	\$0.00	\$74.08	\$0.00	\$277.80
5 5	CX-4G10-450 CX-4G10-450U	450GB 4GB 10K FIBRE CHANNEL DISK DRIVE 450GB 4GB FC 10K DISK DRIVE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$264.75 \$264.97	\$194.15 \$194.14	\$0.00 \$0.00	\$70.60 \$70.68	\$0.00 \$0.00	\$264.75 \$265.02
5	CX-4G10-4300 CX-4G10-600	600GB 4GB FIBRE CHANNEL DISK DRIVE	\$0.00	В	51%	\$0.00	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	
5	CX-4G10-600U	600GB 10K 4GB FC DISK DRIVE	\$0.00	В	51%	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	\$323.91
5	CX4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$0.00	В	51%	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	
5 5	CX-4G10S-600U CX-4G15-146	600GB 10K SAS-FC UPGRADE DISK DRIVE CX 146GB 15K 4GB FC	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$323.86 \$199.50	\$237.28 \$146.30	\$0.00 \$0.00	\$86.38 \$53.20	\$0.00 \$0.00	
5	CX-4G15-146U	146GB 15K 4GB FC UPG	\$1,800.00	В	51%	\$882.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	
5	CX-4G15-300	300GB 15K 4GB FC	\$0.00	В	51%	\$0.00	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$252.00
5	CX-4G15-300TU	300GB 4GB FC 15K DISK DRIVE	\$0.00	В	51%	\$0.00	\$239.31	\$175.34	\$0.00	\$63.83	\$0.00	
5 5	CX-4G15-300U CX-4G15-450	300GB 15K 4GB FC UPG 450GB 15K 4GB 520BPS FC DISK DRIVE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$239.31 \$333.75	\$175.34 \$244.75	\$0.00 \$0.00	\$63.83 \$89.00	\$0.00 \$0.00	
5	CX-4G15-450TU	450GB 4GB FC 15K DISK DRIVE	\$0.00	В	51%	\$0.00	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	
5	CX-4G15-450U	450GB 15K 4GB FC UPGRADE DISK DRIVE	\$0.00	В	51%	\$0.00	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	\$316.91
5	CX-4G15-600	600GB 15K 4GB FIBRE CHANNEL DISK DRIVE	\$0.00	В	51%	\$0.00	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	\$413.25
5 5	CX-4G15-600TU CX-4G15-600U	600GB 4GB FC 15K DISK DRIVE 600GB 15K 4GB FIBRE CHANNEL UPGRADE DISK	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$392.18 \$392.18	\$287.34 \$287.34	\$0.00 \$0.00	\$104.61 \$104.61	\$0.00 \$0.00	\$392.25 \$392.25
5	CX-4G15-0000	73GB 15K 4GB FC	\$1,030.00	В	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	
5	CX-4G15-73U	73GB 15K 4GB FC UPG	\$0.00	В	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	
5	CX4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$0.00	В	51%	\$0.00	\$2,846.25	\$2,087.25	\$0.00	\$759.00	\$0.00	
5 5	CX4-LP010-15U CX-4PDAE	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	\$25,650.00	B B	51% 51%	\$12,568.50	\$3,847.50	\$2,821.50 \$649.00	\$0.00 \$0.00	\$1,026.00	\$0.00 \$0.00	
5	CX-4PDAE CX-4PDAE-20	4G DAE FACTORY INSTALL CX3-20 DAE OS	\$5,900.00 \$5,900.00	B B	51% 51%	\$2,891.00 \$2,891.00	\$885.00 \$885.00	\$649.00 \$649.00	\$0.00	\$236.00 \$236.00	\$0.00	
5	CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	\$5,900.00	В	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	
5	CX-4PDAE-40	CX3-40 DAE OS	\$5,900.00	В	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	
5	CX-4PDAE40F	CX3-40 DAE OS FACTORY INSTALLED	\$5,900.00	В	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	
5 5	CX-4PDAE-40FD CX-4PDAE40FFD	CX3-40 DAE OS FIELD INST CX3-40F DAE OS FIELD INSTALLE	\$5,900.00 \$5,900.00	B B	51% 51%	\$2,891.00 \$2,891.00	\$885.00 \$885.00	\$649.00 \$649.00	\$0.00 \$0.00	\$236.00 \$236.00	\$0.00 \$0.00	\$737.50 \$737.50
5	CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5	CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	\$5,900.00	В	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5	CX-4PDAE-FD	4G DAE FIELD INSTALL	\$0.00	В	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	
5 5	CX7-448C CX7-448C8	CONVERT CX700 TO CX4-480C ARRAY CONVERT CX700 TO CX4-480C8 ARRAY	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$8,336.25 \$8,861.25	\$6,113.25 \$6,498.25	\$0.00 \$0.00	\$2,223.00 \$2,363.00	\$0.00 \$0.00	
5	CX7-448C8X	CONVERT CX700 TO CX4-480C8X ARRAY	\$0.00	В	51%	\$0.00	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	
5	CX7-496C	CONVERT CX700 TO CX4-960C ARRAY	\$0.00	В	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	
5	CX7-496C8	CONVERT CX700 TO CX4-960C8 ARRAY	\$0.00	В	51%	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	
5 5	CX7-496C8X CX-AF04-100	CONVERT CX700 TO CX4-960C8X ARRAY 100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$15,986.25 \$920.25	\$11,723.25 \$674.85	\$0.00 \$0.00	\$4,263.00 \$245.40	\$0.00 \$0.00	
5	CX-AF04-100U	100GB FLASH DRIVE UPG	\$0.00	В	51%	\$0.00	\$873.80	\$640.21	\$0.00	\$233.07	\$0.00	\$873.96
5	CX-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	В	51%	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	CX-AF04-200U	200GB FLASH DRIVE UPGRADE MODEL	\$0.00	В	51%	\$0.00	\$1,578.18	\$1,156.29	\$0.00	\$420.94	\$0.00	
5	CX-AT05-250	250GB PATA 5400RPM	\$950.00	B B	51%	\$465.50	\$142.50 \$142.21	\$104.50	\$0.00	\$38.00 \$37.93	\$0.00	\$142.50
5 5	CX-AT05-250U CX-AT05-320	250GB PATA 5400RPM ATA 320GB 5400RPM	\$1,280.00 \$950.00	В	51% 51%	\$627.20 \$465.50	\$142.21 \$142.50	\$104.19 \$104.50	\$0.00 \$0.00	\$37.93	\$0.00 \$0.00	\$142.23 \$142.50
5	CXAT05-320-5	ATA 320GB 5400RPM 5PK	\$4,750.00	В	51%	\$2,327.50	\$712.50	\$522.50	\$0.00	\$190.00	\$0.00	
5	CX-AT05-320U	ATA 320GB 5400RPM UPG	\$1,280.00	В	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	
5 5	CX-AT07-010 CX-AT07-010U	1000GB 7200RPM SATA II 1000GB 7200RPM SATA II UPG	\$1,450.00 \$0.00	B B	51% 51%	\$710.50 \$0.00	\$217.50 \$204.98	\$159.50 \$150.18	\$0.00 \$0.00	\$58.00 \$54.67	\$0.00 \$0.00	
5	CX-AT07-0100 CX-AT07-250	250GB 7200RPM SATA IT OPG 250GB 7200RPM SATA Drive	\$950.00	В	51%	\$465.50	\$204.96 \$142.50	\$104.50	\$0.00	\$38.00	\$0.00	
5	CX-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00	В	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	
5	CX-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00	В	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	CX-AT07-500U	500GB 7200RPM SATA II UPG	\$1,795.00	В	51%	\$879.55	\$199.42	\$146.11	\$0.00	\$53.19	\$0.00	\$199.46
5 5	CX-AT07-750 CX-AT07-750U	750GB 7200RPM SATA II 750GB 7200RPM SATA II UPG	\$1,895.00 \$2,558.00	B B	51% 51%	\$928.55 \$1,253.42	\$284.25 \$284.19	\$208.45 \$208.22	\$0.00 \$0.00	\$75.80 \$75.80	\$0.00 \$0.00	\$284.25 \$284.24
5	CX-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$2,556.00	В	51%	\$1,253.42	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	
5	CX-FC04-073U	73GB 4GB FC EFD UPGRADE DRIVE	\$0.00	В	51%	\$0.00	\$1,219.32	\$893.37	\$0.00		\$0.00	
5	CX-FC04-200	200GB 4GB FIBRE CHANNEL EFD	\$0.00	В	51%	\$0.00	\$2,697.75	\$1,978.35	\$0.00		\$0.00	
5	CX-FC04-200U	200GB 4GB FC EFD UPG 400GB 4GB FIBRE CHANNEL EFD	\$0.00	В	51%	\$0.00	\$2,697.51	\$1,976.39	\$0.00	\$719.50	\$0.00	
5 5	CX-FC04-400 CX-FC04-400U	400GB 4GB FIBRE CHANNEL EFD 400GB 4GB FIBRE CHANNEL EFD UPGRADE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$4,624.50 \$4,624.54	\$3,391.30 \$3,388.28	\$0.00 \$0.00	\$1,233.20 \$1,233.49	\$0.00 \$0.00	
5	CX-FC04-4000 CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	\$160.00	В	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	\$160.00	В	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-FRAME-ADJ	CX DPEDAE ADJ RAIL KIT	\$160.00	В	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	CX-FRAME-PADJ CX-LP05-010	ADJUSTABLE RAILS 2PDAE 1TB 5400RPM SATA II LOW POWER DISK DRIVE	\$150.00 \$0.00	B B	51% 51%	\$73.50 \$0.00	\$0.00 \$189.75	\$0.00 \$139.15	\$0.00 \$0.00	\$0.00 \$50.60	\$0.00 \$0.00	
5	CX-LP05-010U	1TB 5400RPM SATA I LOW POWER DISK DRIVE	\$0.00	В	51%	\$0.00	\$189.98	\$139.19	\$0.00	\$50.67	\$0.00	
5	CX-LP05-020	2TB 5400RPM SATA 4GB DISK DRIVE	\$0.00	В	51%	\$0.00	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	\$350.25
5	CX-LP05-020U	2TB 5400RPM SATA 3GB DISK DRIVE UPGRADE	\$0.00	В	51%	\$0.00	\$364.96	\$267.40	\$0.00	\$97.35	\$0.00	\$365.03

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX-M1GI-A	PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$0.00	В	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$625.00
5 5	CX-M1GI-U CX-M4GF-FE-A	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS ADDITIONAL PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000.00 \$0.00		51% 51%	\$3,430.00 \$0.00	\$1,050.00 \$750.00	\$770.00 \$550.00	\$0.00 \$0.00	\$280.00 \$200.00	\$0.00 \$0.00	\$875.00 \$625.00
5	CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000.00		51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$875.00
5	CX-M8GF-FE-A	8 GB FC FRONT END I/O MODULE PAIR	\$0.00	В	51%	\$0.00	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$781.25
5	CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$8,750.00		51%	\$4,287.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,093.75
5 5	CX-MXGFCOEOPA CX-MXGFCOEOPU	FCOE PAIR OPTICAL 2 PORT FCOE IO MODULE FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$0.00 \$8,400.00	B B	51% 51%	\$0.00 \$4,116.00	\$900.00 \$1,260.00	\$660.00 \$924.00	\$0.00 \$0.00	\$240.00 \$336.00	\$0.00 \$0.00	\$750.00 \$1,050.00
5	CX-MXGFCOETWA	FCOE 1 PAIR ADD-ON 2 PORT IO MOD TWIN AX	\$0.00		51%	\$0.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$525.00
5	CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$5,880.00	В	51%	\$2,881.20	\$882.00	\$646.80	\$0.00	\$235.20	\$0.00	\$735.00
5	CX-MXGI-A	ADDON PAIR 10G ISCSI OPT 4 FE PORTS	\$0.00	В	51%	\$0.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	\$1,875.00
5 5	CX-MXGI-U CX-NEBS2-HWKT	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS CX LAN CABLE SURGE SUPPRESSOR KIT	\$21,000.00 \$0.00	B B	51% 51%	\$10,290.00 \$0.00	\$3,150.00 \$0.00	\$2,310.00 \$0.00	\$0.00 \$0.00	\$840.00 \$0.00	\$0.00 \$0.00	\$2,625.00 \$0.00
5	CX-NEBS-HWKIT	AC NEBS CHASSIS MECH KIT	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	\$570.00		51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	\$290.00		51%	\$142.10		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX-OM3-1M CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 1M OM3 50/125 MICRON OPT CABLE LC- LC 30M	\$230.00 \$310.00		51% 51%	\$112.70 \$151.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CX-OM3-3M	OM3 50/125 MICRON OF T CABLE LC- LC 3M	\$250.00		51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$390.00	В	51%	\$191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	\$260.00		51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX-PW40U-NIEC CX-SA07-010	40U CORD NA IEC 309-330P6 1000GB 7200RPM SATA II	\$3,500.00 \$0.00	B B	51% 51%	\$1,715.00 \$0.00	\$0.00 \$248.25	\$0.00 \$182.05	\$0.00 \$0.00	\$0.00 \$66.20	\$0.00 \$0.00	\$0.00 \$248.25
5	CX-SA07-010 CX-SA07-010TU	1000GB 7200RPM SATA II 1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	В	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.46
5	CX-SA07-010U	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	В	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.46
5	CX-SA07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00	В	51%	\$0.00	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	\$396.00
5	CX-SA07-020TU	2000GB 7200RPM SATA II UPG FOR 4G DAE 2TB 7200RPM 520BPS SATA	\$0.00		51%	\$0.00	\$358.08	\$262.35	\$0.00	\$95.51	\$0.00	\$358.14
5 5	CX-SA07-020U CX-SA07-030TU	3000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$358.08 \$515.28	\$262.35 \$377.53	\$0.00 \$0.00	\$95.51 \$137.44	\$0.00 \$0.00	\$358.14 \$515.37
5	CX-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0.00		51%	\$0.00	\$515.28	\$377.53	\$0.00	\$137.44	\$0.00	\$515.37
5	CX-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530.00	В	51%	\$749.70	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	\$229.50
5	CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065.00		51%	\$1,011.85	\$229.42	\$168.09	\$0.00	\$61.19	\$0.00	\$229.46
5 5	CX-SA07-750 CX-SA07-750U	750GB 7200RPM SATA II LIBO FOR 4C DAE	\$1,895.00		51% 51%	\$928.55 \$1,253.42	\$284.25 \$284.19	\$208.45 \$208.22	\$0.00 \$0.00	\$75.80 \$75.80	\$0.00 \$0.00	\$284.25 \$284.24
5	DAE	750GB 7200RPM SATA II UPG FOR 4G DAE ARRAY EXPANSION NEW SYS	\$2,558.00 \$5,400.00	В	51%	\$2,646.00	\$810.00	\$594.00	\$0.00	\$216.00	\$0.00	\$264.24 \$675.00
5	DAEFLD	DAE FIELD UPGRADE	\$5,400.00	В	51%	\$2,646.00	\$810.00	\$594.00	\$0.00	\$216.00	\$0.00	\$675.00
5	DCA2-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-FLDINST	GP DCA FIELD INSTALL KIT	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL210BA-FD DL210EXP	PCDL BASE ARRAY FIELD INS DL210 EXPANSION ARRAY	\$0.00 \$23,000.00	B B	51% 51%	\$0.00 \$11,270.00	\$2,500.00 \$2,300.00	\$2,750.00 \$2,530.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,500.00 \$2,300.00
5	DL210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000.00		51%	\$11,270.00	\$2,300.00	\$2,530.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	DL300-310_UPG	UGRD KIT DL300 TO DL310	\$60,000.00		51%	\$29,400.00	\$6,000.00	\$6,600.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	DL4100	CX3-80 Array for Single Engine DL	\$0.00		51%	\$0.00	\$11,500.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5 5	DL4200 DL4400A	CX3-80 Array for Dual Engine DL CX3-80 Array (1 of 2) for Dual Engine DL	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$11,500.00 \$11,500.00	\$12,650.00 \$12,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,500.00 \$11,500.00
5	DL4400A DL4400B	CX3-80 Array (2 of 2) for Dual Engine DL	\$0.00	В	51%	\$0.00	\$11,500.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	DL700-STBY	DL700 STANDBY SERVER	\$28,300.00	В	51%	\$13,867.00	\$2,830.00	\$3,113.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL700-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300.00	В	51%	\$13,867.00	\$2,830.00	\$3,113.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL720	DL720 Array Module	\$0.00	B B	51% 51%	\$0.00	\$14,900.00	\$24,068.00	\$0.00	\$0.00	\$0.00	\$14,900.00
5 5	DL740 DL-750S-DAE	DL740 Array Module FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$0.00 \$38,600.00	В	51%	\$0.00 \$18,914.00	\$14,900.00 \$3,860.00	\$20,229.00 \$4,246.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,900.00 \$3,860.00
5	DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600.00	В	51%	\$18,914.00	\$3,860.00	\$4,246.00	\$0.00	\$0.00	\$0.00	\$3,860.00
5	DL-ENGINE	DISK LIBRARY ENGINE	\$34,900.00	В	51%	\$17,101.00	\$3,490.00	\$3,839.00	\$0.00	\$0.00	\$0.00	\$3,490.00
5	DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	\$340.00		51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DS16M-CRKL DS24M2RK39	16PORT RAILKIT LO-P BEZEL DS24M MOUNT-CLAR 39U RACK	\$660.00 \$350.00	B B	51% 51%	\$323.40 \$171.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	\$275.00		51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS2-RK1U-T	TELCO RKT FOR 1U CL	\$360.00	В	51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$650.00		51%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DS32B2RK40 DS32B2RK40-FD	DS-32B2-0D 40U RAIL KIT DS 32B RK- VARIABLE	\$230.00 \$230.00	B B	51% 51%	\$112.70 \$112.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DS32B2RKEXT	DS32B2RK40 EXTENSION	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	\$280.00	В	51%	\$137.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSB2RK40-FD	DS8B/16B RK-VARIABLE	\$275.00		51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1-HSSDC-2M FC1-HSSDC-5M	2M HSSDC to HSSDC2 bus cbl Qty 1 5M HSSDC to HSSDC2 bus cbl Qty 1	\$150.00		51% 51%	\$73.50 \$134.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$275.00 \$500.00		51%	\$245.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00
5	FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250.00		51%	\$122.50		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	\$600.00	В	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-31-146	146GB 10K 520BPS 1GB 12V	\$2,050.00		51%	\$1,004.50	\$317.00	\$225.50	\$0.00	\$0.00	\$0.00	\$317.00
5 5	FC-31-146UPG FC-315-36	146GB 10K 1Gb 520BP UPG 36GB 15K, 520BPS 1	\$1,835.00 \$950.00		51% 51%	\$899.15 \$465.50		\$149.37 \$104.50	\$0.00 \$0.00	\$54.38 \$0.00	\$0.00 \$0.00	\$203.91 \$146.00
5	FC-315-36U	36GB 15K, 520BPS I	\$960.00		51%	\$470.40		\$78.14	\$0.00	\$28.45	\$0.00	\$146.00 \$106.68
5	FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790.00		51%	\$877.10		\$145.71	\$0.00	\$53.04	\$0.00	\$198.90
5	FC-31-73	FC 73GB DRIVE 10K	\$1,280.00	В	51%	\$627.20	\$198.00	\$140.80	\$0.00	\$0.00	\$0.00	\$198.00
5	FC-31-73UP	FC73GB DRIVE UPG	\$1,095.00		51%	\$536.55 \$440.70	\$121.65	\$89.13	\$0.00	\$32.45	\$0.00	\$121.68
5 5	FC-HS2-10M FC-HS2-1M	10M HSSDC to HSSDC bus cbl Qty 1 1M HSSDC to HSSDC bus cbl Qty 1	\$230.00 \$80.00		51% 51%	\$112.70 \$39.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160.00		51%	\$78.40		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FC-OPT100M	100M OPTICAL CABLE	\$570.00		51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FC-OPT10M FC-OPT250M	10M OPTICAL CABLE	\$120.00 \$1,300.00		51% 51%	\$58.80 \$637.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	FC-OPT500M	250M OPTICAL CABLE 500M OPTICAL CABLE	\$2,500.00	В	51%	\$1,225.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	\$0.00
5	FC-OPT50M	50M OPTICAL CABLE	\$290.00	В	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT5M	5M OPTICAL CABLE	\$110.00	В	51%	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLCXAF04-100	100GB FLASH FOR CX4 FASTCACHE NEW	\$0.00		51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5	FLCXAF04-100U	100GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0.00		51%	\$0.00	\$873.80	\$640.21	\$0.00	\$233.07	\$0.00	
5 5	FLCXAF04-200 FLCXAF04-200U	200GB FLASH FOR CX4 FASTCACHE NEW 200GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,660.50 \$1,578.18	\$1,217.70 \$1,156.29	\$0.00 \$0.00	\$442.80 \$420.94	\$0.00 \$0.00	
5	FLCXFC04-073	73GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$0.00		51%	\$0.00	\$1,219.50	\$894.30		\$325.20	\$0.00	
5	FLCXFC04-073U	73GB FLASH DRIVE FOR CX4 FAST CACHE UPGR	\$0.00		51%	\$0.00	\$1,219.32	\$893.37	\$0.00	\$325.23	\$0.00	
5	FLNSAF04-100	100GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$0.00		51%	\$0.00	\$920.25	\$674.85		\$245.40	\$0.00	
5	FLNSAF04100HS	3.5IN 100GB FLASH HOTSPARE FOR NS SERIES	\$0.00		51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5 5	FLNSAF04-100U FLNSAF04-200	100GB FLASH DRIVE FOR NS FAST CACHE U/G 200GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$873.80 \$1,660.50	\$640.21 \$1,217.70	\$0.00 \$0.00	\$233.07 \$442.80	\$0.00 \$0.00	
5	FLNSAF04200HS	200GB FLASH DRIVE FAST CACHE HOT SPARE	\$0.00		51%	\$0.00	\$1,660.50	\$1,217.70		\$442.80	\$0.00	
5	FLNSAF04-200U	200GB FLASH DRIVE FOR NS FAST CACHE U/G	\$0.00	В	51%	\$0.00	\$1,578.18	\$1,156.29	\$0.00	\$420.94	\$0.00	\$1,578.18
5	FLNSFC04-073	73GB FLASH DRIVE FOR NS FAST CACHE NEW I	\$0.00		51%	\$0.00	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	
5	FLNSFC04-073U	73GB FLASH DRIVE FOR NS FAST CACHE UPGRA	\$0.00		51%	\$0.00	\$1,219.32	\$893.37	\$0.00	\$325.23	\$0.00	\$1,219.32
5 5	FLNSFC04-200 FLNSFC04-200U	200GB FLASH DRIVE FOR NS FAST CACHE NEW 200GB FLASH DRIVE FOR NS FAST CACHE UPGR	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$2,697.75 \$2,697.51	\$1,978.35 \$1,976.39	\$0.00 \$0.00	\$719.40 \$719.50	\$0.00 \$0.00	
5	FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	В	51%	\$7,428.40	\$2,274.00	\$1,667.60		\$606.40	\$0.00	
5	FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	В	51%	\$7,428.40	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	
5	FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00		51%	\$7,428.40	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	
5	FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00		51%	\$7,428.40	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	
5 5	FMAVEBDL-G8 FM-LL100MD	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT 100M MM FIBRE CABLE LC-LC	\$15,160.00 \$570.00	B B	51% 51%	\$7,428.40 \$279.30	\$2,274.00 \$0.00	\$1,667.60 \$0.00	\$0.00 \$0.00	\$606.40 \$0.00	\$0.00 \$0.00	
5	FM-LL10MD	10M MM FIBRE CABLE LC-LC	\$290.00	В	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL1MD	1M MM FIBRE CABLE LC-LC	\$230.00	В	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310.00	В	51%	\$151.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250.00		51%	\$122.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FM-LL50MD FM-LL5MD	50M MM FIBRE CABLE LC-LC	\$390.00		51% 51%	\$191.10	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	FM-LS100MD	5M MM FIBRE CABLE LC-LC 100M MM FIBRE CABLE LC-SC	\$260.00 \$570.00		51%	\$127.40 \$279.30	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	FM-LS10MD	10M MM FIBRE CABLE LC-SC	\$290.00		51%	\$142.10	\$0.00	\$0.00		\$0.00	\$0.00	
5	FM-LS1MD	1M MM FIBRE CABLE LC-SC	\$230.00		51%	\$112.70	\$0.00	\$0.00		\$0.00	\$0.00	
5	FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310.00		51%	\$151.90	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	FM-LS3MD FM-LS50MD	3M MM FIBRE CABLE LC-SC 50M MM FIBRE CABLE LC-SC	\$250.00 \$390.00		51% 51%	\$122.50 \$191.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260.00	В	51%	\$127.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	\$160.00	В	51%	\$78.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FRAME-T	TELCO RAILS FOR DAE/DPE	\$540.00	В	51%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-CS	TELCO RAIL KIT FOR NS CS	\$565.00		51%	\$276.85	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FRAME-T-DAE2 FRAME-T-PDAE	TELCO RAIL KIT - DAE2 TELCO RAIL KIT	\$340.00 \$340.00		51% 51%	\$166.60 \$166.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340.00		51%	\$166.60	\$0.00	\$0.00		\$0.00	\$0.00	
5	HW-INT-CAB	FACTORY RACK INSTALL FLAG	\$0.00	В	51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	INV-95CAB-KIT	MDS-95XX KIT FOR INV-CAB	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CTL	INV CONTROLLER	\$20,000.00	В	51%	\$9,800.00	\$3,000.00	\$2,200.00		\$533.33	\$0.00	
5 5	INV-CTL2-FD INV-CTL-FD	Two Invista SR-1550 Controllers INV CONTROLLER FLD MNT	\$30,000.00 \$20,000.00	B B	51% 51%	\$14,700.00 \$9,800.00	\$4,500.00 \$3,000.00	\$3,300.00 \$2,200.00	\$0.00 \$0.00	\$800.00 \$533.33	\$0.00 \$0.00	
5	INV-RM-AUS	INV MODEM AUSTRALIA	\$0.00	В	51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	INV-RM-DEN	INV MODEM DENMARK	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-RM-EUR	INV MODEM INTER-EUROPE	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-RM-IND INV-RM-ISR	INVISTA MODEM INDIA	\$0.00	B B	51% 51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	INV-RM-ITA	INVISTA MODEM ISRAEL INV MODEM ITALY	\$0.00 \$0.00		51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	INV-RM-JAP	INV MODEM JAPAN	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	INV-RM-KOR	INV MODEM KOREA	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	INV-RM-SWI	INV MODEM SWITZERLAND	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	INV-RM-UK	INV MODEM IRE/UK	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	INV-RM-US INV-RTR	INV MODEM US DOMESTIC INV INTERNAL IP ROUTER	\$0.00 \$8,000.00	B B	51% 51%	\$0.00 \$3,920.00	\$0.00 \$1,200.00	\$0.00 \$880.00		\$0.00 \$213.33	\$0.00 \$0.00	
5	INV-RTR2-FD	CISCO ROUTER	\$10,000.00		51%	\$4,900.00	\$1,500.00	\$1,100.00		\$266.67	\$0.00	
5	INV-RTR-KIT1	INV MNT KIT FOR 1 INV RTR	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	INV-RTR-KIT2	INV MNT KIT FOR 2 INV RTR	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	INV-STG	INV METADATA STORAGE	\$7,000.00		51%	\$3,430.00	\$1,050.00	\$770.00		\$186.67	\$0.00	
5 5	INV-STG-FD M4GB-CX600	INV METADATA STG FLD MNT 4GB CACHE UPG CX600-F INS	\$7,000.00 \$6,200.00		51% 51%	\$3,430.00 \$3,038.00	\$1,050.00 \$930.00	\$770.00 \$682.00		\$186.67 \$248.00	\$0.00 \$0.00	
5	MODEM-ARG	MODEM FOR ARGENTINA	\$6,200.00		51%	\$3,036.00	\$0.00	\$0.00		\$248.00	\$0.00	
5	MODEM-AUS	AUSTRALIA MODEM	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	MODEM-DEN	MODEM FOR DENMARK	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-EUR	INTER EUROPE MODEM	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	MODEM-ITA MODEM-JPN	MODEM FOR ITALY MODEM FOR JAPAN	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	MODEM-JPN MODEM-KOR	MODEM FOR JAPAN MODEM FOR KOREA	\$0.00		51% 51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	MODEM-SWI	MODEM FOR SWITZERLAND	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	MODEM-TAI	MODEM FOR TAIWAN	\$0.00		51%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MODEM-UK	UNITED KINGDOM MODEM	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NB-2G10-146 NB-2G10-146U	NEBS system 146GB 10K 2Gb FC NEBS 146GB 10K 2Gb FC UPG	\$1,020.00 \$0.00		51% 51%	\$499.80 \$0.00	\$153.00 \$152.76	\$112.20 \$111.93	\$0.00 \$0.00	\$40.80 \$40.75	\$0.00 \$0.00	\$153.00 \$152.79
5	NB-2G10-300	NEBS system 300GB 10K 2Gb FC	\$0.00	В	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	\$1,980.00	В	51%	\$970.20	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$220.02
5	NB-2G10-73	NEBS system 73GB 10K 2Gb FC	\$755.00	В	51%	\$369.95	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$113.25
5	NB-2G10-73U	NEBS 73GB 10K 2GB FC UPG	\$0.00	В	51%	\$0.00	\$113.32	\$83.03	\$0.00	\$30.23	\$0.00	\$113.34
5 5	NB-2G15-146 NB-2G15-146U	NEBS 146GB 15K 2Gb FC NEBS 146GB 15K 2Gb FC UPG	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$199.50 \$199.98	\$146.30 \$146.52	\$0.00 \$0.00	\$53.20 \$53.34	\$0.00 \$0.00	\$199.50 \$200.02
5	NB-2G15-73	NEBS 73GB 15K 2Gb FC	\$0.00	В	51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NB-2G15-73U	NEBS 73GB 15K 2GB FC UPG	\$0.00	В	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.46
5	NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345.00	В	51%	\$659.05	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	\$201.75
5 5	NB-4G10-300U NB-4G10-400	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE 400GB 10K 4GB FC NEBS DISK DRIVE	\$1,980.00 \$0.00	B B	51% 51%	\$970.20 \$0.00	\$219.98 \$277.50	\$161.17 \$203.50	\$0.00	\$58.67 \$74.00	\$0.00 \$0.00	\$220.02 \$277.50
5 5	NB-4G10-400U	400GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$277.75	\$203.50	\$0.00 \$0.00	\$74.00 \$74.08	\$0.00	\$277.80
5	NB-4G15-146	NEBS 146GB 15K 4GB FC	\$0.00	В	51%	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00	В	51%	\$882.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$200.02
5	NB-4G15-300	NEBS 300GB 15K 4Gb FC	\$0.00	В	51% 51%	\$0.00	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$252.00
5 5	NB-4G15-300U NB-4G15-450	NEBS 300GB 15K 4GB FC UPG 450GB 15K 4GB 520BPS FC NEBS DISK DRIVE	\$2,154.00 \$0.00	B B	51%	\$1,055.46 \$0.00	\$239.31 \$333.75	\$175.34 \$244.75	\$0.00 \$0.00	\$63.83 \$89.00	\$0.00 \$0.00	\$239.35 \$333.75
5	NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852.00	В	51%	\$1,397.48	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	\$316.91
5	NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030.00	В	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NB-4G15-73U	NEBS 73GB 15K 4GB FC UPG	\$0.00		51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.46
5 5	NS120-1-2-U NS120-4PDAE	NS-120 1 TO 2 BLADE POST INSTALL UPGRADE 4GB DAE ONE MODEL FOR NS-120. FACTORY	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$2,115.75 \$885.00	\$1,551.55 \$649.00	\$0.00 \$0.00	\$564.20 \$236.00	\$0.00 \$0.00	\$1,763.13 \$737.50
5	NS120-4PDAE-F	4GB DAE ONE MODEL FOR NS-120. FACTORY	\$0.00		51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$737.50
5	NS120-AUX	NS-120 CAPTIVE ARRAY NO FC NO ISCSI	\$0.00		51%	\$0.00	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	\$1,178.50
5	NS120-AUX-CR	NS120 ARRAY NO FC. NO ISCSI PORTS. FIELD	\$0.00		51%	\$0.00	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	\$1,178.50
5	NS120-AUXF	NS-120 CAPTIVE ARRAY NO ISCSI 8 FC PORTS	\$0.00	В	51%	\$0.00	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	\$995.38
5 5	NS120-AUXF8 NS120-AUXF8CR	NS-120 ARRAY NO ISCSI. 8 8GB FC PORTS NS-120 ARRAY NO ISCSI 8 8GB FC PORTS FLD	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$1,381.95 \$1,381.95	\$1,013.43 \$1,013.43	\$0.00 \$0.00	\$368.52 \$368.52	\$0.00 \$0.00	\$1,151.63 \$1,151.63
5	NS120-AUXF-CR	NS120 ARRAY NO ISCSI. 8 FC PORTS. FIELD	\$0.00	В	51%	\$0.00	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	\$995.38
5	NS120C-1-2-U	NS-120 10GBE 1 BLADE TO 2 BLADE UPGRADE	\$0.00	В	51%	\$0.00	\$3,285.75	\$2,409.55	\$0.00	\$876.20	\$0.00	\$2,738.13
5	NS120-CS	NS-120 CONTROL STATION (FACTORY INSTALL)	\$0.00		51%	\$0.00	\$490.80	\$359.92	\$0.00	\$130.88	\$0.00	\$409.00
5 5	NS120-CS-FD NS120DAE-CR	NS-120 CONTROL STATION (FIELD INSTALLED) 4GB DAE MODEL FOR NS-120 FIELD VAULT DAE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$585.90 \$885.00	\$429.66 \$649.00	\$0.00 \$0.00	\$156.24 \$236.00	\$0.00 \$0.00	\$488.25 \$737.50
5	NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC	\$7,000.00	В	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$875.00
5	NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000.00	В	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$875.00
5	NS120-NAS-MIS	NS-120 NAS VARIANT TO MPFS ISCSI VARIANT	\$0.00		51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$1,750.00
5 5	NS120-SPS	NS-120 OPTIONAL SECOND SPS. FACT-INSTALL NS-120 ADDITIONAL SPS FOR FIELD UPGRADE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$184.50	\$135.30	\$0.00	\$49.20 \$49.20	\$0.00 \$0.00	\$153.75 \$153.75
5	NS120-SPS-U NS121-A	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FACT	\$0.00	В	51%	\$0.00	\$184.50 \$386.25	\$135.30 \$283.25	\$0.00 \$0.00	\$103.00	\$0.00	\$153.75 \$321.88
5	NS121-A-FD	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0.00	В	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$321.88
5	NS121-C	NS120 INT-1DM-4GB-2OP 10GE 2CU 1GE FACT	\$0.00	В	51%	\$0.00	\$1,286.25	\$943.25	\$0.00	\$343.00	\$0.00	\$1,071.88
5	NS121-C-FD NS122-A	NS-120 INT-1DM-4GB-2 OP 10GE 2CU 1GE FLD	\$0.00	В	51% 51%	\$0.00	\$1,286.25	\$943.25	\$0.00	\$343.00 \$439.84	\$0.00 \$0.00	\$1,071.88 \$1,374.50
5 5	NS122-A NS122-A-FD	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FACT NS-120 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0.00 \$0.00	B B	51%	\$0.00 \$0.00	\$1,649.40 \$1,649.40	\$1,209.56 \$1,209.56	\$0.00 \$0.00	\$439.84 \$439.84	\$0.00	\$1,374.50 \$1,374.50
5	NS122-C	NS120 INT-2DM-4GB-2OP 10GE 2CU 1GE FACT	\$0.00		51%	\$0.00	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	\$2,874.50
5	NS122-C-FD	NS-120 INT-2DM-4GB-2 OP 10GE 2CU 1GE FLD	\$0.00	В	51%	\$0.00	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	\$2,874.50
5	NS12-480-AUXU	NS-1202 TO NS-480 CAPTIVE ARRAY UPG	\$0.00	В	51%	\$0.00	\$1,489.50	\$1,092.30	\$0.00	\$397.20	\$0.00	\$1,241.25
5 5	NS20-CS NS20-CSB	NS20 CONTROL STATION NS20 CONTROL STATION - FACTORY INSTALLED	\$4,700.00 \$0.00	B B	51% 51%	\$2,303.00 \$0.00	\$470.00 \$705.00	\$329.00 \$517.00	\$0.00 \$0.00	\$188.00 \$188.00	\$0.00 \$0.00	\$470.00 \$587.50
5	NS20-CSB-FD	NS20 CONTROL STATION - FIELD INSTALLED	\$0.00	В	51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$587.50
5	NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	\$4,700.00	В	51%	\$2,303.00	\$470.00	\$329.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS20DAE0105	NS20 DAE OS W 5X1000GB DISKS-FAC INST	\$0.00	В	51%	\$0.00	\$1,971.75	\$1,445.95	\$0.00	\$525.80	\$0.00	\$1,643.13
5 5	NS20DAE010F5 NS20DAE1465	NS20 DAE OS W 5X1000GB DISKS-FIELD INST NS20 DAE OS W 5X146GB DISKS-FAC INST	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$1,971.75 \$1,882.50	\$1,445.95 \$1,380.50	\$0.00 \$0.00	\$525.80 \$502.00	\$0.00 \$0.00	\$1,643.13 \$1,568.75
5	NS20DAE14655	NS20 DAE OS W 5X146GB DISKS-TAC INGT	\$0.00		51%	\$0.00	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	\$1,568.75
5	NS20DAE146X5	NS20 DAE OS W 5X146GB 10K FC DISKS-FACT	\$0.00		51%	\$0.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$1,375.00
5	NS20DAE146XF5	NS20 DAE OS W 5X146GB 10K FC DISKS-FIELD	\$0.00		51%	\$0.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$1,375.00
5	NS20DAE3005	NS20 DAE OS W 5X300GB DISKS-FAC INST	\$0.00		51%	\$0.00	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,476.25
5 5	NS20DAE300F5 NS20DAE300X5	NS20 DAE OS W 5X300GB DISKS-CUST RACK NS20 DAE OS W 5X300GB 15K FC DISKS-FACT	\$0.00 \$0.00	В	51% 51%	\$0.00 \$0.00	\$1,771.50 \$2,070.75	\$1,299.10 \$1,518.55	\$0.00 \$0.00	\$472.40 \$552.20	\$0.00 \$0.00	\$1,476.25 \$1,725.63
5	NS20DAE300XF5	NS20 DAE OS W 5X300GB 15K FC DISKS-FIELD	\$0.00		51%	\$0.00	\$2,070.75	\$1,518.55	\$0.00	\$552.20	\$0.00	\$1,725.63
5	NS20DAE4005	NS20 DAE OS W 5X400GB DISKS-FAC INST	\$0.00		51%	\$0.00	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$1,893.75
5	NS20DAE400F5	NS20 DAE OS W 5X400GB DISKS-FIELD INST	\$0.00	В	51%	\$0.00	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$1,893.75
5	NS20DAE4505 NS20DAE450F5	NS20 DAEOS W5X450GB 15K DISKS-FACTINSTAL NS20 DAEOS 5X450GB 15K DISKS-FLD INSTALL	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$2,493.00 \$2,493.00	\$1,828.20 \$1,828.20	\$0.00 \$0.00	\$664.80 \$664.80	\$0.00 \$0.00	\$2,077.50 \$2,077.50
5	NS20DAE5005	NS20 DAE OS W 5X500GB DISKS-FAC INST	\$0.00		51%	\$0.00	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	\$1,693.75
5	NS20DAE500F5	NS20 DAE OS W 5X500GB DISKS-CUST RACK	\$0.00	В	51%	\$0.00	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	\$1,693.75
5	NS20DAE7505	NS20 DAE OS W 5X750GB ATA DISKS-FAC INST	\$0.00		51%	\$0.00	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	\$1,921.88
5 5	NS20DAE750F5 NS21-22-U	NS20 DAE OS W 5X750GB ATA DISKS-CUSTRACK NS21 TO NS22 HW FIELD UPGRADE	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,306.25 \$2,115.75	\$1,691.25 \$1,551.55	\$0.00 \$0.00	\$615.00 \$564.20	\$0.00 \$0.00	\$1,921.88 \$1,763.13
5	NS21C-A	NS20 INT-1DM-4GB-4 CU GIGE PORTS	\$0.00		51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$321.88
5	NS21C-A-FD	NS20 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0.00	В	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$321.88
5	NS22C-A	NS20 INT-2DM-4GB-4 CU GIGE PORTS	\$0.00		51%	\$0.00	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	\$1,678.13
5 5	NS22C-A-FD NS2-40-AUXF-U	NS20 INT-2DM-4GB-4 CU GIGE PORTS FLD CONVERT NS20 TO NS40F	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,013.75 \$6,345.00	\$1,476.75 \$4,653.00	\$0.00 \$0.00	\$537.00 \$1,692.00	\$0.00 \$0.00	\$1,678.13 \$5,287.50
5	NS2-AUX	NS20 CAPTIVE ARRAY-EMC RACK-NO AVAIL FC	\$0.00		51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,118.75

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS2-AUXBCR	NS20 CAPTIVE ARRAY XPE-CUST RACK-NEW GAN	\$0.00	В	51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,118.75
5	NS2-AUXF	NS20 CAPTIVE ARRAY XPE-EMC RACK-8 AVAIL	\$0.00	B B	51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,118.75
5 5	NS2-AUXFBCR NS2-AUXF-UPG	NS20 XPE-CUST RACK-8 FC-NEW GNG RAIL NS20 POST INSTALL UPG ADD 8 FC HOSTPORTS	\$0.00 \$0.00	B	51% 51%	\$0.00 \$0.00	\$1,342.50 \$555.00	\$984.50 \$407.00	\$0.00 \$0.00	\$358.00 \$148.00	\$0.00 \$0.00	\$1,118.75 \$462.50
5	NS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020.00	В	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NS2G10-146-HS	NS600 10K 146GB HOT SPARE	\$1,020.00	В	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NS-2G10-146U	146GB 10K 520BPS 2GB 12V	\$1,375.00	В	51%	\$673.75	\$152.76	\$111.93	\$0.00	\$40.75	\$0.00	\$152.76
5	NS-2G10-300	300GB FC 10K 2GB	\$0.00	В	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NS2G10-300-HS	NS 10K 300GB HOT SPARE	\$0.00	В	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5 5	NS-2G10-300U NS-2G10-73	300GB FC 10K 2GB UPG CHV 73GB 10K 520BPS 12V 2	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$219.98 \$113.25	\$161.17 \$83.05	\$0.00 \$0.00	\$58.67 \$30.20	\$0.00 \$0.00	\$219.98 \$113.25
5	NS2G10-73-HS	NS600 10K73GB HOT SPARE	\$0.00	В	51%	\$0.00	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$113.25
5	NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	\$1,020.00	В	51%	\$499.80	\$113.32	\$83.03	\$0.00	\$30.23	\$0.00	\$113.32
5	NS-2G15-146	146GB 15K 520BPS 2GB 12V	\$1,330.00	В	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NS2G15-146-HS	NS HOT SPARE 146GB 15K FC	\$0.00	В	51%	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5 5	NS-2G15-146U NS-2G15-36	146GB FC 15K 2GB 520BPS X15-2 36GB 15K 520BPS 12V	\$0.00 \$685.00	B B	51% 51%	\$0.00 \$335.65	\$199.98 \$102.75	\$146.52 \$75.35	\$0.00 \$0.00	\$53.34 \$27.40	\$0.00 \$0.00	\$199.98 \$102.75
5	NS2G15-36-HS	NS600 15K 36GB HOT SPARE	\$685.00	В	51%	\$335.65	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	\$102.75
5	NS-2G15-36U	36GB 15K 520BPS 12V	\$925.00	В	51%	\$453.25	\$102.77	\$75.30	\$0.00	\$27.41	\$0.00	\$102.77
5	NS-2G15-73	73GB 15K 12V 520BPS 2GB	\$1,030.00	В	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NS2G15-73-HS	73GB 15K 12V 520BPS 2GB	\$0.00	В	51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NS-2G15-73U	73GB 15K 12V 520BPS 2GB U	\$0.00	В	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5 5	NS-2G72-500 NS-2G72-500HS	500GB 7200RPM 2GB FC DISK 500GB 7200RPM 2GB FC HS	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$255.00 \$255.00	\$187.00 \$187.00	\$0.00 \$0.00	\$68.00 \$68.00	\$0.00 \$0.00	\$255.00 \$255.00
5	NS-2G72-500HS	500GB 7200RPM 2GB FC HS 500GB 7200RPM 2GB FC UPG	\$0.00	В	51%	\$0.00	\$254.97	\$186.81	\$0.00	\$68.01	\$0.00	\$254.97
5	NS-2GDAE	2GB DAE EXP FOR NS	\$5,900.00	В	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900.00	В	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900.00	В	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900.00	В	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5 5	NS-2GDAE-OS NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS 2GB DAE EXP WFLAREOS FIEL	\$5,900.00 \$5,900.00	B B	51% 51%	\$2,891.00 \$2,891.00	\$590.00 \$590.00	\$649.00 \$649.00	\$0.00 \$0.00	\$236.00 \$236.00	\$0.00 \$0.00	\$590.00 \$590.00
5	NS-2PDAE	CX DAE FC 2GB EXPANSION	\$0.00	В	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-70	STILETTO DAE EXP W FLARE	\$0.00	В	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-70FD	NS700-AUX 2G FC DAE W/FLA	\$0.00	В	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-74	STILETTO DAE EXP W FLARE	\$0.00	В	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-FD	CX DAE FC 2GB EXPANSION	\$0.00	В	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5 5	NS351-352-UPG NS40-AUX	NS350 UPGRADE FROM 1-2 DM NS40 ARRAY RACK REQ	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$1,957.50 \$1,000.00	\$1,435.50 \$1,100.00	\$0.00 \$0.00	\$522.00 \$400.00	\$0.00 \$0.00	\$1,631.25 \$1,000.00
5	NS40-AUXC	NS40 COMBO ARRAY RACK REQ FOR MPFS	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXC-FD	NS40 COMBO ARRAY FIELD INSTALL FOR MPFS	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420.00	В	51%	\$5,595.80	\$1,142.00	\$1,256.20	\$0.00	\$456.80	\$0.00	\$1,142.00
5	NS40-AUXF	NS40F ARRAY 8 FC	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXFB-CR	NS40 CAPTIVE ARRAY W SAN FC. CUST RACK.	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5 5	NS40-AUX-FD NS40-CS	NS40 ARRAY FIELD INSTALL NS40 CONTROL STATION	\$0.00 \$4,700.00	B B	51% 51%	\$0.00 \$2,303.00	\$1,000.00 \$705.00	\$1,100.00 \$517.00	\$0.00 \$0.00	\$400.00 \$188.00	\$0.00 \$0.00	\$1,000.00 \$587.50
5	NS40-CSB	NS40 CONTROL STATION - FACTORY INSTALLED	\$0.00	В	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS40-CSB-FD	NS40 CONTROL STATION - FIELD INSTALLED	\$0.00	В	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	\$5,370.00	В	51%	\$2,631.30	\$537.00	\$590.70	\$0.00	\$214.80	\$0.00	\$537.00
5	NS40-CS-FD	NS CONTROL STATION FLD	\$4,700.00	В	51%	\$2,303.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$587.50
5	NS40F-CS	NS40F CTRL STATION	\$4,700.00	В	51%	\$2,303.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$587.50
5 5	NS40F-CSB NS40F-CSB-FD	NS40F CONTROL STATION NS40F CONTROL STATION - FIELD INSTALLED	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$470.00 \$470.00	\$517.00 \$517.00	\$0.00 \$0.00	\$188.00 \$188.00	\$0.00 \$0.00	\$470.00 \$470.00
5	NS40F-CS-FD	NS40F CTRL STATION FLD	\$4,700.00	В	51%	\$2,303.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$587.50
5	NS40-NS40FC-U	NS40 AUX TO AUXF UPG	\$0.00	В	51%	\$0.00	\$1,350.00	\$1,485.00	\$0.00	\$540.00	\$0.00	\$1,350.00
5	NS41-42-A-U	NS40 1-2 DM 4 IO UPG	\$0.00	В	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41-42-B-U	NS40 1-2 DM 2/2 IO UPG	\$0.00	В	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41C-A	NS40 INT-1DM-4GB-4-IO	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5 5	NS41C-A-FD NS41C-B	NS40 FLD-1DM-4GB-4-IO NS40 INT-1DM-4GB-2/2-IO	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$1,000.00 \$1,000.00	\$1,100.00 \$1,100.00	\$0.00 \$0.00	\$400.00 \$400.00	\$0.00 \$0.00	\$1,000.00 \$1,000.00
5	NS41C-B-FD	NS40 FLD-1DM-4GB-2/2-IO	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400.00	В	51%	\$5,586.00	\$1,140.00	\$1,254.00	\$0.00	\$456.00	\$0.00	\$1,140.00
5	NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400.00	В	51%	\$5,586.00	\$1,140.00	\$1,254.00	\$0.00	\$456.00	\$0.00	\$1,140.00
5	NS41F-A	NS40 1DM-4GB-4-IO-8-FC	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41F-A-FD	NS40 FLD-1DM-4GB-4-IO -8-FC	\$0.00	В	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5 5	NS41F-B NS41F-B-FD	NS40 1DM-4GB-2/2IO-8-FC NS40 FLD-1DM-4GB-2/2IO-8-FC	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$1,000.00 \$1,000.00	\$1,100.00 \$1,100.00	\$0.00 \$0.00	\$400.00 \$400.00	\$0.00 \$0.00	\$1,000.00 \$1,000.00
5	NS41G-42G-A-U	NS40FLD-1DM-4GB-2/2/0-0-FC NS40G 1-2 DM 4 IO UPG	\$0.00	В	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41G-42G-B-U	NS40G 1-2 DM 2/2 IO UPG	\$0.00	В	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41G-A	NS40G 1DM-4GB-4-IO	\$0.00	В	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5	NS41G-A-FD	NS40G FLD-1DM-4GB-4-IO	\$0.00	В	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5	NS41G-B	NS40G 1DM-4GB-2/2-IO	\$0.00	В	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5	NS41G-B-FD	NS40G FLD-1DM-4GB-2/2IO	\$0.00	B B	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5 5	NS41G-DC-A-FD NS41G-DC-B-FD	NS40G FLD-1DM-4GB-4-IO DC NS40G FLD1DM-4GB-2/2IO DC	\$28,900.00 \$28,900.00	В	51% 51%	\$14,161.00 \$14,161.00	\$2,890.00 \$2,890.00	\$3,179.00 \$3,179.00	\$0.00 \$0.00	\$1,156.00 \$1,156.00	\$0.00 \$0.00	\$2,890.00 \$2,890.00
5	NS42C-A	NS40 INT-2DM-4GB-4-IO	\$20,900.00	В	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-A-FD	NS40 FLD-2DM-4GB-4-IO	\$0.00	В	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-B	NS40 INT-2DM-4GB-2/2-IO	\$0.00	В	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-B-FD	NS40 FLD-2DM-4GB-2/2-IO	\$0.00	В	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515.00	В	51%	\$16,422.35	\$3,351.50	\$3,686.65	\$0.00	\$1,340.60	\$0.00	\$3,351.50

Section   Sect						N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
MINISTAN	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
March Annielle   Marc													
Model   Mode													
Mary Series   Mary Control   Mary Series   Mary Control   Mary Series   Mary Control   Mary Co	-												
Machibe-Property   Machibe-Pro	5					51%							
MARCO													
Michael-Politics   Michael-Pol													
No.	-												
Medical Property   P	5			\$43,550.00	В	51%	\$21,339.50	\$4,355.00		\$0.00		\$0.00	
New Processor   Company													
Separation   Sep													
Medial-Author   Medial-Autho													
MARCHARD   MARCHARD MAN PORT PORT CONTROL   100   10	5		4GB DAE ONE MODEL FOR NS-480 FIELD		_	51%	\$0.00		\$649.00				\$737.50
Marie August   Marie Carpetin Agree for the Control of the Contr	-												
1													
1													
Sequence	5	NS480-AUX-U	NS-480 CAPTIVE ARRAY NO FC NO ISCSI UPG	\$0.00		51%		\$1,489.50			\$397.20	\$0.00	\$1,241.25
Selection   Sele													
S.   MIRRIAGACEFO   B.   MARIAGACEFOR STATISTICAL ST													
S.   NESCOLL-CE   M. 200   C.   C.   C.   C.   C.   C.   C.													
S.   NERGO-MAS-FC   NE-400 MAS VARIANT TO FEC VARIANT   100   10   10   10   10   10   10													
S. NSSIGNAMS AND NS-400 LTD NETS DECIS VARIANT TO METS DECIS VAR													
NAMESSEAL AFT   NAMESSEAL AF	-												
S NSIGNAL AF NSIGNAL CHI (CREE PORTS FLAT  NSIGNAL AF NSIGNAL CHI (CREE PORTS FLAT  NSIGNAL CHI	-												
S   NASEQ-6-PU   NASEQ CORRESPONDED CORP. DEPOTE DE 201 (GE PACT)   \$9.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.00   \$1.594.00   \$3.0													
S   NSERPL-CT   NSH00 CPF-00M-469-07PT 10G2 CPU ICE FLOT   20.00   8   91%   90.00   \$5,789.00   \$4,205.00   90.00   \$1,558.40   30.00   \$4,877.00													
S. NSSEACH   NSSEAD COPENDATE   S. NSSEAD COPENDATE   S. NSSEAD													
S. NASHEAL AFT   NS-4401 INT_DIALAGGAL CUIGE PORTS FACT   \$0.00   B   \$1%   \$0.00   \$3,006.00   \$2,210.00   \$0.00   \$3,006.00   \$3,007.5	-												
S   MS426_AFD													
S   NASE28-EP   NAS60 MT-ZOMA-GEQ-CYPTIOG & ZULT GEF FACT   \$0.00   B   \$11%   \$0.00   \$5.788.00   \$2.910.00   \$0.00   \$1.588.40   \$0.00   \$1.58	5												
S   N-SHARP-C   N-SHARP N-T-CAMP-GE-ZOFT TIOSE ZOLI GEF ÄCT   S-SOLI N-T-CAMP-GE-ZOFT TIOSE ZOLI GEF ÄCT TIOSE ZOLI N-T-CAMP-GE-ZOFT TIOSE ZOLI TIOS													
5 NS484C-FD													
5 NS444A-F	-												
5 NS4464 PD NS460 INT-ADM-610 - OPTICU GIGGE PORTS FACT 50.00 B 51% \$0.00 \$3,30750 S NS4644 PD NS460 INT-ADM-610 - OPTICU GIGGE PORTS FACT 50.00 B 51% \$0.00 \$3,30750 S NS4644 PD NS460 INT-ADM-610 - OPTICU GIGGE PORTS FACT 50.00 B 51% \$0.00 B 51% \$0.00 \$3,30750 S NS461 PD NS460 INT-ADM-610 PD NS460 P	5		NS480 INT-4DM-4GB-4 CU GIGE PORTS FACT	\$0.00		51%							
5 NS444-C NS40 NT-40M-4054 OPTICU GIGE (FIELD) 5000 B 51% 5000 \$3,09000 \$2,91000 \$0.00 \$1,05844 50.00 \$3,00750 \$1,5884-C NS40 NT-40M-4052 CVIT (GE FLOT \$0.00 B 51% \$0.00 \$5,78000 \$420.00 \$0.00 \$1,5884 50.00 \$3,80750 \$1,5884 C NS40 NT-40M-4052 CVIT (GE FLOT \$0.00 B 51% \$0.00 \$5,78000 \$420.00 \$0.00 \$1,5884 0 \$0.00 \$3,80750 \$1,8084 C NS40 NT-40M-4052 CVIT (GE FLOT \$0.00 B 51% \$0.00 \$5,78000 \$420.00 \$1,5884 0 \$0.00 \$1,5884 0 \$0.00 \$3,80750 \$1,8084 C NS40 NT-40M-4052 CVIT (GE FLOT \$0.00 B 51% \$0.00 \$1,5884 0 \$													
5 NS446-CP NS460 NT-40M-4GB-ZOPT 10GE ZOL 10GE FACT 50.00 B 511/4 S0.00 \$5,769.00 \$4,200.60 \$0.00 \$1,538.40 \$0.00 \$5,800.00 \$1,538.40 \$0.00 \$1													
5 NS464-C-FD NS469 INT-40M-4GB-2OPT 10GE 2-CU 1GE FLD \$3.00 B 51% \$0.00 \$3,789.00 \$4,230.00 \$0.00 \$1,538.40 \$0.00 \$3,638.50 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$58.80 \$0.00 \$201.75 \$181.15 \$0.00 \$201.75 \$181.15 \$0.00 \$201.75 \$181.15 \$0.00 \$201.75 \$181.15													
5 NS-4G10-3000H 300GB 10K 209PB 51724 VGB FC 16MB-R 1HS \$0.00 B 51% \$0.00 \$219.75 \$161.15 \$0.00 \$88.60 \$0.00 \$219.98 \$10.14 \$10.00 \$1.00 \$													
5 NS-4G10-300U 300GB 10K 520BFS \$12V 4GB FC 16MBR UPG NS-4G10-400U IDE \$400GB 10K 520BFS \$12V 4GB FC 16MB IS NS-4G10-400U IDE \$400GB 10K 520BFS \$12V 4GB FC 16MB IS NS-4G10-400U IDE \$400GB 10K 520BFS \$12V 4GB FC 16MB IS NS-4G10-400U IDE \$400GB 10K 520BFS \$12V 4GB FC 16MB IS NS-4G10-400U IDE \$400GB 10K 520BFS \$12V 4GB FC 16MB IS NS-4G10-400U IDE \$400GB 10K FD FORM UPG NS-4G10-400U IDE \$400GB 10K FD FORM U													
5 NS-4610-4001 DISK 4000E 10K 520BPS 12V 4GB FC 16MB 1S 80.00 B 51% \$0.00 \$277.50 \$0.00 \$74.00 \$0.00 \$277.50 \$0.00 \$74.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$274.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$0.00 \$277.50 \$0.00 \$0.00 \$0.00 \$277.50 \$0.00													
Section   Sect													
5         NS-4G10-4501         4500B TOK FC DRIVE \$20BPS \$172V 4GB 16MB         \$0.00         B         51%         \$0.00         \$284.75         \$194.15         \$0.00         \$70.60         \$0.00         \$284.75           5         NS-4G10-450U         4500B TOK FC DRIVE \$20BPS \$172V 4GB 16MB         \$0.00         B         51%         \$0.00         \$284.97         \$194.14         \$0.00         \$70.60         \$0.00         \$284.97           6         NS-4G10-450U         4500B TOK FC DRIVE \$20BPS \$172V 4GB 16MB         \$0.00         B         51%         \$0.00         \$234.60         \$20.00         \$86.40         \$0.00         \$284.97           5         NS-4G10-600HS         600GB B10K FC \$20BPS \$172V 4GB 16MB HOTSPR         \$0.00         B         51%         \$0.00         \$232.40         \$0.00         \$86.40         \$0.00         \$324.00           6         NS-4G10-600HS         600GB B10K RS-PC UPGRADE D15K DRIVE NS         \$0.00         B         51%         \$0.00         \$232.86         \$237.28         \$0.00         \$86.38         \$0.00         \$323.86           5         NS-4G10-460HS         600GB B10K RS-PC UPGRADE D15K DRIVE NS         \$0.00         B         51%         \$0.00         \$323.86         \$237.28         \$0.00         \$86.38	-												
5 NS-4G10-450HS 450GB10KPC 520BPS 5/12V 4GB 16MB HOTSPR	-												
5 NS-4G10-450U 450GB 10K RPM 4GB FC DRIVE 20B9PS 5//22V 4GB 16MB 50.00 B 51% 50.00 \$226.497 \$194.14 \$0.00 \$70.68 \$0.00 \$224.00 \$50.00 \$10.00 \$	-												
5 NS-4G10-60016 600GB 10KF CD RIVE \$20BPS 5/12V 4GB 16MB HOTSPR  \$0.00 B 51% \$0.00 \$324.00 \$237.60 \$0.00 \$86.40 \$0.00 \$324.00 \$237.60 \$0.00 \$86.40 \$0.00 \$324.00 \$0.00 \$													
5 NS-4G10-800US 600GB10KFC 520BPS 51/2V 4GB 16MB HOTSPR 5 NS-4G10-800UU 600GB 10K RPM 4GB FC DRIVE 6 NS-4G10-800UU 600GB 10K RSAS-FC LIPGRADE DISK DRIVE NS 5 NS-4G10S-800U 600GB 10K SAS-FC LIPGRADE DISK DRIVE NS 5 NS-4G10S-800U 600GB 10K SAS-FC LIPGRADE DISK DRIVE NS 5 NS-4G10S-800U 600GB 10K SAS-FC LIPGRADE DISK DRIVE NS 5 NS-4G15-1466 146GB 15K 520BPS 4GB NS 5 NS-4G15-1466 146GB 15K 520BPS 4GB NS 5 NS-4G15-146HS 146GB 15K 520BPS 14GB NS 5 NS-4G15-146HS 146GB NS 14GB NS 5 NS-4G15-146HS 146GB NS 14GB NS 5 NS-4G15-146HS 146GB NS 5 NS-4G15-146HS 146													
5 NS-4G10S-800TU 600GB 10K SAS-FC UPGRADE DISK DRIVE NS 50.00 B 51% 50.00 \$323.88 \$237.28 \$0.00 \$88.38 \$0.00 \$323.86 5 NS-4G10S-800U 600GB 10K SAS-FC UPGRADE DISK DRIVE NS 50.00 B 51% 50.00 \$323.88		NS-4G10-600HS	600GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$0.00	В	51%	\$0.00	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	\$324.00
5 NS-4G15-168H 146GB 15K 520BPS 4GB 1	-												
5 NS-4G15-146H 146GB 15K 520BPS 4GB													
5         NS-4G15-146HS         146GB 15K 520BPS 4GB HS         \$0.00         B         51%         \$0.00         \$199.50         \$146.30         \$0.00         \$53.20         \$0.00         \$199.50           5         NS-4G15-146U         146GB 15K 4GB FC DISK UPG         \$1,800.00         B         51%         \$882.00         \$199.98         \$146.52         \$0.00         \$53.24         \$0.00         \$199.50           5         NS-4G15-300HS         300GB 15K 4GB FC 520BPS S         \$0.00         B         51%         \$0.00         \$252.00         \$184.80         \$0.00         \$57.20         \$0.00         \$252.00           5         NS-4G15-300HS         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$252.00         \$184.80         \$0.00         \$67.20         \$0.00         \$252.00           5         NS-4G15-300HS         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-450H         450GB 15K 520BPS 12V 4GB FC         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$													
5         NS-4G15-300         300GB 15K 4GB FC 520BPS         \$0.00         \$0.00         \$252.00         \$184.80         \$0.00         \$67.20         \$0.00         \$252.00           5         NS-4G15-300HU         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$225.00         \$184.80         \$0.00         \$67.20         \$0.00         \$252.00           5         NS-4G15-300HU         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-300U         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-450U         450GB 15K 520BPS 12V 4GB FC         \$0.00         B         51%         \$0.00         \$333.75         \$244.75         \$0.00         \$89.00         \$0.00         \$333.75           5         NS-4G15-450TU         450GB 15K 520BPS 12V 4GB FC HS         \$0.00         B         51%         \$0.00         \$316.86         \$232.15         \$0.00         \$89.00         \$0.00         \$333.75 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5         NS-4G15-300HS         300G8 15K 4GB FC 520BPS HS         \$0.00         B         51%         \$0.00         \$252.00         \$184.80         \$0.00         \$67.20         \$0.00         \$228.20           5         NS-4G15-300TU         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-300U         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-450U         450GB 15K 520BPS 12V 4GB FC         \$0.00         B         51%         \$0.00         \$333.75         \$244.75         \$0.00         \$99.00         \$0.00         \$333.75           5         NS-4G15-450HS         450GB 15K 520BPS 12V 4GB FC HS         \$0.00         B         51%         \$0.00         \$333.75         \$244.75         \$0.00         \$99.00         \$0.00         \$333.75           5         NS-4G15-450UL         450GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$316.86         \$222.15         \$0.00         \$89.00         \$0.00         <	-												
5         NS-4G15-300TU         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-300U         300GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-450T         450GB 15K 4GB FC 520BPS 12V 4GB FC         \$0.00         B         51%         \$0.00         \$333.75         \$244.75         \$0.00         \$89.00         \$0.00         \$333.75           5         NS-4G15-450TU         450GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$333.75         \$244.75         \$0.00         \$89.00         \$0.00         \$333.75           5         NS-4G15-450TU         450GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$323.15         \$0.00         \$84.51         \$0.00         \$316.86         \$323.15         \$0.00         \$84.51	-												
5         NS-4G15-300U         300G8 15K 4GB FC 520BPS IPG         \$0.00         B         51%         \$0.00         \$239.31         \$175.34         \$0.00         \$63.83         \$0.00         \$239.31           5         NS-4G15-450U         450GB 15K 520BPS 12V 4GB FC         \$0.00         \$0.00         \$333.75         \$244.75         \$0.00         \$89.00         \$0.00         \$333.75           5         NS-4G15-450HS         450GB 15K 520BPS 12V 4GB FC HS         \$0.00         \$15%         \$0.00         \$333.75         \$244.75         \$0.00         \$89.00         \$0.00         \$333.75           5         NS-4G15-450TU         450GB 15K 4GB FC 520BPS UPG         \$0.00         \$16.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51	-												
5         NS-4G15-450HS         450GB 15K 620BPS 12V 4GB FC HS         \$0.00         B         51%         \$0.00         \$333.75         \$244.75         \$0.00         \$89.00         \$0.00         \$333.75           5         NS-4G15-450TU         450GB 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86           5         NS-4G15-450U         450GB 15K 420BPS 12V 4GB FC UPG         \$0.00         B         51%         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86           5         NS-4G15-600         600GB 15K 4GF C NAS DISK DRIVE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600TU         600GB 15K 4GF C NAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600TU         600GB 15K 4GF C NAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$392.18         \$287.34         \$0.00         \$110.61 </td <td>5</td> <td></td> <td></td> <td>1</td> <td>В</td> <td>2:::</td> <td>i</td> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td></td>	5			1	В	2:::	i					1	
5         NS-4G15-450TU         450G8 15K 4GB FC 520BPS UPG         \$0.00         B         51%         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86           5         NS-4G15-450U         450GB 15K 520BPS 12V 4GB FC UPG         \$0.00         B         51%         \$0.00         \$316.86         \$232.15         \$0.00         \$84.51         \$0.00         \$316.86           5         NS-4G15-600U         600GB 15K 4G FC NAS DISK DRIVE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600HS         600GB 15K 4GF C NAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600TU         600GB 15K 4GF C NAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$321.8         \$287.34         \$0.00         \$10.20         \$0.00         \$413.25           5         NS-4G15-600TU         600GB 15K 4GF C NAS DISK DRIVE UPGRADE         \$0.00         B         51%         \$0.00         \$392.18         \$287.34         \$0.00         \$													
5         NS-4G15-450U         450GB 15K 620BPS 12V 4GB FC UPG         \$0.00         B         51%         \$0.00         \$316.86         \$323.15         \$0.00         \$84.51         \$0.00         \$316.86           5         NS-4G15-600HS         600GB 15K 4G FC NAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600HS         600GB 15K 4G FC CNAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600TU         600GB 15K 4G FC CNAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$392.18         \$287.34         \$0.00         \$104.61         \$0.00         \$392.18           5         NS-4G15-600TU         600GB 15K 4G FC CNAS DISK DRIVE UPGRADE         \$0.00         B         51%         \$0.00         \$392.18         \$287.34         \$0.00         \$104.61         \$0.00         \$392.18           5         NS-4G15-73         73GB 15K 520BPS 4GB         \$1,030.00         B         51%         \$0.00         \$154.50         \$113.30         \$0.00	-												
5         NS-4G15-600         600GB 15K 4G FC NAS DISK DRIVE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600HU         600GB 15K 4G FC NAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$413.25         \$303.05         \$0.00         \$110.20         \$0.00         \$413.25           5         NS-4G15-600TU         600GB 15K 4GF C NAS DISK DRIVE HOT SPARE         \$0.00         B         51%         \$0.00         \$392.18         \$287.34         \$0.00         \$104.61         \$0.00         \$392.18           5         NS-4G15-600U         600GB 15K 4G FC NAS DISK DRIVE UPGRADE         \$0.00         B         51%         \$0.00         \$392.18         \$287.34         \$0.00         \$104.61         \$0.00         \$392.18           5         NS-4G15-73         73GB 15K 520BPS 4GB         \$1,030.00         B         51%         \$0.00         \$154.50         \$113.30         \$0.00         \$41.20         \$0.00         \$154.50           5         NS-4G15-73HU         73GB 15K 520BPS 4GB HS         \$0.00         B         51%         \$0.00         \$154.40         \$113.30         \$0.00         \$41.20													
5 NS-4G15-600HS 600G8 15K 4G FC NAS DISK DRIVE HOT SPARE \$0.00 B 51% \$0.00 \$413.25 \$303.05 \$0.00 \$110.20 \$0.00 \$413.25 \$103.05 \$0.00 \$110.20 \$0.00 \$413.25 \$103.05 \$0.00 \$110.20 \$0.00 \$413.25 \$103.05													
5 NS-4G15-600TU 600GB 15K 4GB FC 520BPS UPG \$0.00 B 51% \$0.00 \$392.18 \$287.34 \$0.00 \$104.61 \$0.00 \$392.18 5 NS-4G15-600U 600GB 15K 4G FC NAS DISK DRIVE UPGRADE \$0.00 B 51% \$0.00 \$392.18 \$287.34 \$0.00 \$104.61 \$0.00 \$392.18 5 NS-4G15-73 73GB 15K 520BPS 4GB \$1,030.00 B 51% \$504.70 \$154.50 \$113.00 \$0.00 \$41.20 \$0.00 \$154.50 5 NS-4G15-73HS 73GB 15K 520BPS 4GB HS \$0.00 B 51% \$0.00 \$154.50 \$113.00 \$0.00 \$41.20 \$0.00 \$154.50 5 NS-4G15-73U 73GB 15K 4GB FC DISK UPG \$0.00 B 51% \$0.00 \$154.50 \$113.15 \$0.00 \$41.20 \$0.00 \$154.50 5 NS-4G15-73U 73GB 15K 4GB FC DISK UPG													
5 NS-4G15-73 73GB 15K 520BPS 4GB \$1,030.0 B 51% \$504.70 \$154.50 \$113.30 \$0.00 \$41.20 \$0.00 \$154.50 \$1 NS-4G15-73HS 73GB 15K 520BPS 4GB HS \$0.00 B 51% \$0.00 \$154.50 \$113.30 \$0.00 \$41.20 \$0.00 \$154.50 \$1 NS-4G15-73HU 73GB 15K 4GB FC DISK UPG \$0.00 B 51% \$0.00 \$154.43 \$113.15 \$0.00 \$41.19 \$0.00 \$154.50		NS-4G15-600TU	600GB 15K 4GB FC 520BPS UPG	\$0.00	В	51%	\$0.00	\$392.18	\$287.34	\$0.00	\$104.61	\$0.00	\$392.18
5 NS-4G15-73HS 73GB 15K 520BPS 4GB HS \$0.00 B 51% \$0.00 \$154.50 \$113.30 \$0.00 \$41.20 \$0.00 \$154.50 5 NS-4G15-73U 73GB 15K 4GB FC DISK UPG \$0.00 B 51% \$0.00 \$154.43 \$113.15 \$0.00 \$41.19 \$0.00 \$154.43	-												
5 NS-4G15-73U 73GB 15K 4GB FC DISK UPG \$0.00 B 51% \$0.00 \$154.43 \$113.15 \$0.00 \$41.19 \$0.00 \$154.43	-												
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5   Michael College   Michae	5	NS-4PDAE-80	NS80 DAE OS FAC INSTALL					\$590.00			\$236.00		\$590.00
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S   NSTOZ-TOG-LU   NSTOZ NT TO GYPY CONVERT   50.00   8 0.01   1.002													
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5 NSBOCCHM-4AC NSBOX 2800 A GBBGU-120P IN FLO LINTS													
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5   NSBC-SS   NSBC CONTROL STATION FACTORY PRIMARY   SO.00   B   51%   SO.00   S085.00   S086.50   SO.00   S224.00   SO.00   S085.00   S086.52   SO.00   S224.00   SO.00   S085.00   S085.00   S085.00   S086.53   SO.00   S224.00   SO.00   S085.00   S086.53   SO.00   S224.00   SO.00   S085.00   S086.53   SO.00   S086.50   SO.00   S224.00   SO.00   S085.00   S086.53   SO.00   S086.50   SO.00   S224.00   SO.00   S085.00   S086.50   SO.00   S224.00   SO.00   S085.00   S086.50   SO.00   S224.00   SO.00   S085.50   SO.00   S224.00   SO.00   S085.50   SO.00   S086.50   S086.50   SO.00   S086.50   S086.50   SO.00   S086.50   S086.50   SO.00   S086.50   S0.00   S086.50   S0.00   S086.50   S0.00   S086.50   S086.50   S086.50   S086.50   S086.50   S086.50													
5 NSBO_CS2-FD   NSBO_CNTROL STATION FLD 2ND   S0.00   B 51%   S0.00   \$635.00   \$898.50   \$0.00   \$224.00   \$0.00   \$635.00   \$0.00	5		NS80 CONTROL STATION FACTORY PRIMARY				\$0.00	\$635.00			\$254.00	\$0.00	
5         NSBO-CS-FD         NSBO CONTROL STATION FLD PRIMARY         \$0.00         B         51%         \$0.00         \$65,00         \$69,00         \$0.00         \$65,00         \$0.00         \$65,00         \$0.00         \$69,00         \$0.00         \$590,00         \$69,00         \$0.00         \$236,00         \$0.00         \$590,00         \$69,00         \$0.00         \$236,00         \$0.00         \$590,00         \$69,00         \$0.00         \$236,00         \$0.00         \$590,00         \$60,00         \$2750,00         \$0.00         \$236,00         \$0.00         \$590,00         \$50,00	-												
5         NSBO-DMED         NSBO ENCLOSURE FLATORY         \$0.00         B         51%         \$0.00         \$590.00         \$236.00         \$0.00         \$590.00           5         NSBO-DMED-FD         NSBO ENCLOSURE FLD INSTALL         \$0.00         B         51%         \$0.00         \$590.00         \$236.00         \$0.00         \$226.00         \$50.00         \$20.00         \$2.00         \$2.00         \$2.00         \$2.00         \$2.00         \$2.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$2.500.00         \$0.00         \$1.000.00         \$0.00         \$2.500.00         \$0.00         \$1.000.00         \$0.00         \$3.250.00         \$0.00         \$1.500.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.500.00         \$0.00													
5 NSBOCDM-4A- NSB0 XBE0: 4GBECU-2OP GW FLD INST	-												
5 NSB0CBMC4AFD NSB0 XBB0 -4GBBCU-2OF GW LPG 5 NSB0CBMC4AFD NSB0 XBB0 -4GBBCU-2OF GW LPG 5 NSB0CBMC4AFD NSB0 XBB6 -4GBBCU-2OF GW LPG 5 NSB0CBMC4AFD NSB0 XBB5 -4GBBCAGB MIMSCU-2OF GW LPG 5 NSB0CBMC4AFD NSB0 XBB5 -4GBBCAGB CW LPG XBD XB5 XB5 XBD XB5													
5 NS80GDM-4-CU NS80 XB6: 4GB8GE NMR6CU+2OP GIGE +1X10 5 NS80GDM1-4-CF NS80 XB6: 4GB8GE MINR6CU+2OP GIGE +1X10 5 NS80GDM1-4-CF NS80 XB6: 4GB8GE MINR6CU+2OP GIGE +1X10 GIGE FLD 5 NS80GDM1-4-CF NS80 XB6: 4GB8GE MINR6CU+2OP GIGE +1X10 GIGE FLD 5 NS80GDM1-4-CF NS80 XB6: 4GB8GE MINR6CU+2OP GIGE +1X10 GIGE FLD 5 NS80GDM1-4-CF NS80 XB6: 4GB8GE MINR6CU+2OP GIGE +1X10 GIGE FLD 5 NS80GDM1-4-CF NS80 XB6: 4GB8GE MINR6CU+2OP GIGE +1X10 GIGE FLD 5 NS80GDM1-4-CF NS80 XB6: 4GB8GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80G XB6: 4GB8GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80G XB6: 4GB8GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X11 +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 MIRCU +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 MIRCU +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 GIGE UG 5 NS80GDM1-4-CF NS80GE MIRCU +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 MIRCU +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 MIRCU +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 XB6: 4GB4GE CU+2OP GIGE +1X10 XB6: 4GB4GE CU+4CF NS80GE MIRCU +1X10 XB6: 4GB4GE CU+4CF NS80GE MIRCU													
5         NS80GDM1-LC         NS80 CMB64-GP DIGE 11/10 GIGE FLID         \$0.00         B         51%         \$0.00         \$4,500.00         \$4,900.00         \$0.00         \$1,800.00         \$0.00         \$4,900.00         \$0.00         \$4,900.00         \$0.00         \$5,000.00         \$5,000.00         \$5,000.00         \$5,000.00         \$5,000.00         \$5,000.00         \$5,000.00         \$5,850.00         \$5,850.00         \$6,435.00         \$0.00         \$2,340.00         \$0.00         \$5,850.00         \$5,850.00         \$6,435.00         \$0.00         \$2,340.00         \$0.00         \$5,850.00         \$6,435.00         \$0.00         \$2,340.00         \$0.00         \$5,850.00         \$6,435.00         \$0.00         \$2,340.00         \$0.00         \$5,850.00         \$6,435.00         \$0.00         \$2,340.00         \$0.00         \$5,850.00         \$6,850.00         \$6,435.00         \$0.00         \$0.00         \$5,850.00         \$6,435.00         \$0.00 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>													
5         NSBGGDM14CFD         NSBGGBM14CFD         NSBGGBM14CFD         SUBLIDER TO SUBLADE 68 10 PEGRADE         \$0.00         B         51%         \$0.00         \$4,950.00         \$0.00         \$1,800.00         \$0.00         \$5,850.00         \$0.00         \$5,850.00         \$0.00         \$5,850.00         \$0.00         \$5,850.00         \$0.00         \$5,850.00         \$0.00         \$5,850.00         \$0.00         \$5,850.00         \$0.00         \$5,850.00         \$0.00         \$2,340.00         \$0.00         \$5,850.00           5         NSBGGM14-CL-U         NSB0 GM ENCL WITH 2 XB60 FACTORY         \$0.00         B         51%         \$0.00         \$5,495.00         \$0.00         \$2,340.00         \$0.00         \$4,900.00           5         NSB0GME60-PD         NSB0 GW ENCL WITH 2 XB60 FACTORY         \$0.00         B         51%         \$0.00         \$4,900.00         \$5,390.00         \$0.00         \$1,960.00         \$0.00         \$4,900.00           5         NSB0GME65-PD         NSB0 GW ENCL WITH 2 XB65 FACTORY         \$0.00         B         51%         \$0.00         \$7,500.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00													
5         NS80GDM1-4C-U         NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE UG         \$0.00         B         51%         \$0.00         \$5,850.00         \$0.00         \$2,340.00         \$0.00         \$3,850.00           5         NS80GDME60         NS80 GW ENCL WITH 2 X860 FACTORY         \$0.00         B         51%         \$0.00         \$4,900.00         \$5,390.00         \$0.00         \$1,960.00         \$0.00         \$4,900.00           5         NS80GDME65-PD         NS80 GW ENCL WITH 2 X860 FACTORY         \$0.00         B         51%         \$0.00         \$7,500.00         \$6,250.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00           5         NS80GDME65-FD         NS80 GW ENCL WITH 2 X865 FACTORY         \$0.00         B         51%         \$0.00         \$7,500.00         \$8,250.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00         \$0.250.00         \$0.00         \$5,500.00         \$0.00         \$3,000.00         \$0.00         \$5,500.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$							\$0.00	\$4,500.00	\$4,950.00	\$0.00	\$1,800.00		\$4,500.00
5         NS80GME60         NS80 GW ENCL WITH 2 XB60 FACTORY         \$0.00         B         51%         \$0.00         \$4,900.00         \$5.390.00         \$0.00         \$4,900.00           5         NS80GME60-FD         NS80 GW ENCL WITH 2 XB60 FLD INST         \$0.00         B         51%         \$0.00         \$4,900.00         \$5,390.00         \$0.00         \$1,960.00         \$0.00         \$4,900.00           5         NS80GME65         NS80 GW ENCL WITH 2 XB65 FLD INST         \$0.00         B         51%         \$0.00         \$7,500.00         \$8,250.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00           5         NS80GME65-FD         NS80 GW ENCL WITH 2 XB65 FLD INST         \$0.00         B         51%         \$0.00         \$7,500.00         \$8,250.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00           5         NS80GME65-FD         NS80 GW ENCL WITH 2 XB65 FLD INST         \$0.00         B         51%         \$0.00         \$7,500.00         \$8,250.00         \$0.00         \$0.00         \$7,500.00           5         NS80GME65-FD         NS80GMEAS         \$0.00         B         51%         \$0.00         \$7,500.00         \$0.00         \$125.00         \$0.00         \$7,500.00         \$0.00         \$0													
5         NS80GDME60-FD         NS80 GW ENCL WITH 2 XB65 FLD INST         \$0.00         B         51%         \$0.00         \$4,900.00         \$0.00         \$1,960.00         \$0.00         \$4,900.00           5         NS80GDME65-FD         NS80 GW ENCL WITH 2 XB65 FLD INST         \$0.00         B         51%         \$0.00         \$7,500.00         \$2,200.00         \$0.00         \$3,000.00         \$0.00         \$7,500.00           5         NS80GDME65-FD         NS80 GW ENCL WITH 2 XB65 FLD INST         \$0.00         B         51%         \$0.00         \$7,500.00         \$2,200.00         \$0.00 <td></td>													
5         NS80GDME65-FD         NS90 gW ENCL WITH 2 X865 FLD INST         \$0.00         B         51%         \$0.00         \$7,500.00         \$3,000.00         \$3,000.00         \$7,500.00           5         NS-96C-SFP         SINGLE 8G FC SFP         SINGLE 8G FC SFP         SINGLE 8G FC SFP         \$0.00         B         51%         \$0.00         \$468.75         \$343.75         \$0.00         \$125.00         \$0.00         \$3,906.30           5         NS-960-AUX         NS-960 ARRAY 8 GBFC         \$0.00         B         51%         \$0.00         \$9,975.00         \$0.00         \$2,866.00         \$0.00         \$3,906.53           5         NS-960-AUX8         NS-960 ARRAY 8 8GBFC         \$0.00         B         51%         \$0.00         \$10,818.75         \$7,933.75         \$0.00         \$2,866.00         \$0.00         \$9,016.63           5         NS-960-CSB2         NS-960 CONTROL STATION FACTORY PRIMARY         \$0.00         B         51%         \$0.00         \$867.25         \$628.65         \$0.00         \$2,886.00         \$0.00         \$501.63           5         NS-960-CSB2         NS-960 CONTROL STATION FACTORY 2ND         \$0.00         B         51%         \$0.00         \$867.25         \$628.65         \$0.00         \$2,886.00         \$0													
5         N.S-8GFC-SFP         SINGLE 8G FC SFP         SINGLE 8G FC SFP         \$0.00         B         51%         \$0.00         \$488.75         \$343.75         \$0.00         \$125.00         \$0.00         \$390.63           5         N.S960-AUX         NS-960 ARRAY 8 FC         \$0.00         B         51%         \$0.00         \$9,975.00         \$7,315.00         \$0.00         \$2,660.00         \$0.00         \$9,015.00           5         N.S960-CSB         NS-960 CONTROL STATION FACTORY PRIMARY         \$0.00         B         51%         \$0.00         \$600.00         \$440.00         \$0.00         \$160.20         \$0.00         \$9,015.00           5         N.S960-CSB         NS-960 CONTROL STATION FACTORY PRIMARY         \$0.00         B         51%         \$0.00         \$600.00         \$440.00         \$0.00         \$160.00         \$0.00         \$500.00           5         N.S960-CSB         NS-960 CONTROL STATION FACTORY PRIMARY         \$0.00         B         51%         \$0.00         \$600.00         \$440.00         \$0.00         \$160.00         \$0.00         \$500.00         \$0.00         \$500.00         \$0.00         \$500.00         \$0.00         \$500.00         \$0.00         \$0.00         \$500.00         \$0.00         \$0.00         \$0.00 <td>-</td> <td></td>	-												
5 NS960-AUX NS-960 ARRAY 8FC \$0.00 B 51% \$0.00 \$0.00 \$2,660.00 \$0.00 \$8,312.50 \$0.00 B 51% \$0.00 \$0.10,818.75 \$7,333.75 \$0.00 \$2,660.00 \$0.00 \$8,312.50 \$0.00 B 51% \$0.00 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$7,933.75 \$0.00 \$10,818.75 \$10,933.75 \$10,90	-											*****	
5 NS960-CSB NS-960 CONTROL STATION FACTORY PRIMARY 5 NS960-CSB NS-960 CONTROL STATION FACTORY PRIMARY 5 NS960-CSB NS-960 CONTROL STATION FACTORY PRIMARY 5 NS960-CSB NS-960 CONTROL STATION FACTORY 2ND 5 NS960-CSB NS-960	5 5			1	B	2:::	i			1		1	
5         NS960-CSB         NS-960 CONTROL STATION FACTORY PRIMARY         \$0.00         B         51%         \$0.00         \$600.00         \$440.00         \$0.00         \$160.00         \$0.00         \$500.00           5         NS960-CSB2         NS-960 CONTROL STATION FACTORY 2ND         \$0.00         B         51%         \$0.00         \$857.25         \$62.85         \$0.00         \$228.60         \$0.00         \$794.73           5         NS960DM-8A         NS-960 AB LADE; 8GB MEM 86 BE 4 FC         \$0.00         B         51%         \$0.00         \$3,598.50         \$2,688.90         \$0.00         \$999.60         \$0.00         \$2,981.70           5         NS960DM-8A1         NS-960 AB LADE; 8GB MEM 4GBE ORE         \$0.00         B         51%         \$0.00         \$4,065.00         \$2,981.00         \$0.00         \$1,084.00         \$0.00         \$3,387.50           5         NS960DM-8A2         NS-960 AB LBADE; 8GB MEM 4GBE ONE 10GBE OPT         \$0.00         B         51%         \$0.00         \$2,981.00         \$0.00         \$1,084.00         \$0.00         \$3,387.50           5         NS960DM-8A2         NS-960 AB LBA BE MEM 4GBE ONE 10GBE OPT         \$0.00         B         51%         \$0.00         \$5,279.75         \$3,835.15         \$0.00 <td< td=""><td>5</td><td></td><td></td><td></td><td>В</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	5				В								
5         NS960DM-8A         NS-960 A BLADE; 8GB MEM 8 GBE 4 FC         \$0.00         B         51%         \$0.00         \$3,598.50         \$2,638.90         \$0.00         \$959.60         \$0.00         \$2,988.75           5         NS960DM-8A1         NS-960 A BLADE; 8GB MEM 16 GBE 4 FC         \$0.00         B         51%         \$0.00         \$4,065.00         \$2,981.00         \$0.00         \$1,084.00         \$0.00         \$4,358.15         \$0.00         \$1,084.00         \$0.00         \$4,358.15         \$0.00         \$1,084.00         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$4,358.15         \$0.00         \$1,984.60         \$0.00         \$3,438.75         \$0.00         \$3,683.75         \$0.00         \$3,683.75         \$0.00         \$3,683.75         \$0.00         \$3,683.75         \$0.00         \$3,583.75         \$0.00         \$3,583.75         \$0.00         \$3,	-	NS960-CSB	NS-960 CONTROL STATION FACTORY PRIMARY	\$0.00	В	51%	\$0.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	\$500.00
5 NS960DM-8A1 NS-960 A1 BLADE; 8GB MEM 16 GBE 4 FC 5 NS960DM-8A2 NS-960 A2 BLD 8GB MEM 4GBE CD NE 10GBE OPT 5 NS960DM-8B NS960 BLD 8GB MEM 4GBE CD 4 FC 5 NS960DM-8B NS960 BLD 8GB MEM 4GBE CD 4 FC 5 NS960DM-8B1 NS-960 BLD 8GB MEM 4GBE CD 4 FC 5 NS960DM-8C NS-960 BLD 8GB MEM 2 10GBE OP 4 FC 5 NS960DM-8C NS-960 BLD 8GB													
5         NS960DM-8A2         NS-960 A2 BLD 8GB MEM 4GBE ONE 10GBE OPT         \$0.00         B         51%         \$0.00         \$5,229.75         \$3,835.15         \$0.00         \$1,394.60         \$0.00         \$4,385.13           5         NS960DM-8B         NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4 FC         \$0.00         B         51%         \$0.00         \$3,715.50         \$2,724.70         \$0.00         \$1,996.00         \$3,096.25           5         NS960DM-8B1         NS-960B1 8GB MEM 2 10GBE OP 4 FC         \$0.00         B         51%         \$0.00         \$4,300.50         \$3,153.70         \$0.00         \$1,168.80         \$0.00         \$3,596.25           5         NS960DM-8C         NS-960 C B IADE; 8GB MEM 2 10GBE OP 4 FC         \$0.00         B         51%         \$0.00         \$4,317.00         \$3,165.80         \$0.00         \$1,161.20         \$0.00         \$3,597.50           5         NS960DM-8C1         NS-960 C B IADE; 8GB MEM 4 10GBE OP 4 FC         \$0.00         B         51%         \$0.00         \$4,305.00         \$1,467.60         \$0.00         \$3,597.50           5         NS960DM-8C1         NS-960 C B IADE; 8GB MEM 4 10GBE OP 4 FC         \$0.00         B         51%         \$0.00         \$4,035.00         \$4,035.90         \$0.00         \$1,467.60 </td <td></td>													
5 NS960DM-8B NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC \$0.00 B 51% \$0.00 \$3,715.50 \$2,724.70 \$0.00 \$990.80 \$0.00 \$3,096.25 \$1 NS960DM-8B1 NS-960B 18 GB MEM 8 GBE CU 8 GBE OP 4 FC \$0.00 B 51% \$0.00 \$4,300.50 \$3,163.70 \$0.00 \$1,146.80 \$0.00 \$3,593.75 \$1 NS960DM-8C1 NS-960 C BLADE; 8GB MEM 2 10GBE OP 4 FC \$0.00 B 51% \$0.00 \$4,307.00 \$3,165.80 \$0.00 \$1,151.20 \$0.00 \$3,597.50 \$1 NS960DM-8C1 NS-960 C BLADE; 8GB MEM 4 10GBE OP 4 FC \$0.00 B 51% \$0.00 \$5,503.50 \$4,035.90 \$0.00 \$1,467.60 \$0.00 \$4,597.50 \$1 NS960DM-8C3 NS-960 8GBMEM 2 10GBEOP 4 GBE CU 4 GBE OP 4 FC \$0.00 B 51% \$0.00 \$5,503.50 \$4,005.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$0.00 \$4,085.90 \$0.00 \$1,407.60 \$1,407.60 \$1,407													
5 NS960DM-8C NS-960 C BLADE; 8GB MEM 2 10GBE OP 4 FC \$0.00 B 51% \$0.00 \$4,317.00 \$3,165.80 \$0.00 \$1,161.20 \$0.00 \$3,597.50 \$0.00 \$1,000 \$1,000 \$0.00 \$1,000 \$1,000 \$0.00 \$1,000 \$1,000 \$0.00 \$1,000	5	NS960DM-8B	NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC	\$0.00	В	51%	\$0.00	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,096.25
5 NS960DM-8C1 NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC \$0.00 B 51% \$0.00 \$5,503.50 \$4,035.90 \$0.00 \$1,467.60 \$0.00 \$4,586.25 \$0.8960DM-8C3 NS960 8GBMEM 2 10GBEOP 4GBEOU 4GBEOP 4FC \$0.00 B 51% \$0.00 \$4,902.00 \$3,594.80 \$0.00 \$1,307.20 \$0.00 \$4,085.00	-												
5 NS960DM-8C3 NS960 8GBMEM 2 10GBEOP 4GBEOU 4GBEOP 4FC \$0.00 B 51% \$0.00 \$4,902.00 \$3,594.80 \$0.00 \$1,307.20 \$0.00 \$4,085.00	-												
	5												

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS960DM-8D	NS-960 D BLADE; 8GB MEM 8 GBE 4 8GBFC	\$0.00		51%	\$0.00	\$3,729.75	\$2,735.15	\$0.00	\$994.60	\$0.00	\$3,108.13
5	NS960DM-8D1 NS960DM-8E	NS-960 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	\$0.00		51%	\$0.00	\$4,196.25	\$3,077.25	\$0.00	\$1,119.00	\$0.00	\$3,496.88
5 5	NS960DM-8E NS960DM-8E1	NS960 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC NS960 8GB MEM 8 GBE CU 8 GBE OP 4 8GBFC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$3,846.75 \$4,431.75	\$2,820.95 \$3,249.95	\$0.00 \$0.00	\$1,025.80 \$1,181.80	\$0.00 \$0.00	\$3,205.63 \$3,693.13
5	NS960DM-8F	NS-960 F BLADE; 8GB MEM 2 10GBE OP 4 FC	\$0.00		51%	\$0.00	\$4,448.25	\$3,262.05	\$0.00	\$1,186.20	\$0.00	\$3,706.88
5	NS960DM-8F1	NS-960 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00		51%	\$0.00	\$5,634.75	\$4,132.15	\$0.00	\$1,502.60	\$0.00	\$4,695.63
5	NS960DM-8F3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00	В	51%	\$0.00	\$5,033.25	\$3,691.05	\$0.00	\$1,342.20	\$0.00	\$4,194.38
5	NS960DM-8F5	NS960 F5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$0.00		51%	\$0.00	\$5,636.25	\$4,133.25	\$0.00	\$1,503.00	\$0.00	\$4,696.88
5	NS960-DME0	NS-960 INITIAL ENCLOSURE ONE REQUIRED	\$0.00		51%	\$0.00	\$1,419.00	\$1,040.60	\$0.00	\$378.40	\$0.00	\$1,182.50
5 5	NS960-DME1 NS960-DM-F4	NS-960 ENCLOSURE NS-960 BASE BLADE; 8GB MEM; 4 PORT 4G FC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,027.25 \$2,098.50	\$1,486.65 \$1,538.90	\$0.00 \$0.00	\$540.60 \$559.60	\$0.00 \$0.00	\$1,689.38 \$1,748.75
5	NS960-DM-F4U	NS960 8GB MEM 4 PORTS 4GFC UPG	\$0.00		51%	\$0.00	\$2,728.05	\$2,000.57	\$0.00	\$727.48	\$0.00	\$2,273.38
5	NS960-DM-F8	NS-960 BASE BLADE; 8GB MEM; 4 PORT 8G FC	\$0.00		51%	\$0.00	\$2,229.75	\$1,635.15	\$0.00	\$594.60	\$0.00	\$1,858.13
5	NS960-DM-F8U	NS960 8GB MEM 4 PORTS 8GFC UPG	\$0.00		51%	\$0.00	\$2,898.75	\$2,125.75	\$0.00	\$773.00	\$0.00	\$2,415.63
5	NS960I-DME0	NS-960 ISCSI INITIAL ENCL ONE REQUIRED	\$0.00		51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$1,987.50
5 5	NS96-CSB2-U NS96-DM-8A1-U	NS-960 CONTROL STATION UPGRADE NS-960 A1 BLADE; 8GB MEM 4 GBE 16 FC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,238.25 \$5,284.50	\$908.05 \$3,875.30	\$0.00 \$0.00	\$330.20 \$1,409.20	\$0.00 \$0.00	\$1,031.88 \$4,403.75
5	NS96-DM-8A2-U	NS960 A2 8GB MEM 4 GBE ONE 10GBE OPT UPG	\$0.00	В	51%	\$0.00	\$6,798.75	\$4,985.75	\$0.00	\$1,813.00	\$0.00	\$5,665.63
5	NS96-DM-8A-U	NS-960 A BLADE; 8GB MEM 4GBE 8FC UPGRADE	\$0.00	В	51%	\$0.00	\$4,678.50	\$3,430.90	\$0.00	\$1,247.60	\$0.00	\$3,898.75
5	NS96-DM-8B1-U	NS960 8GBMEM 8GBE CU 8 GBE OP 4 FC UPG	\$0.00	В	51%	\$0.00	\$5,590.50	\$4,099.70	\$0.00	\$1,490.80	\$0.00	\$4,658.75
5	NS96-DM-8B-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 FC UPG	\$0.00		51%	\$0.00	\$4,830.00	\$3,542.00	\$0.00	\$1,288.00	\$0.00	\$4,025.00
5	NS96-DM-8C1-U	NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00		51%	\$0.00	\$7,155.00	\$5,247.00	\$0.00	\$1,908.00	\$0.00	\$5,962.50
5 5	NS96-DM-8C3-U NS96-DM-8C5-U	NS960 8GB MEM 2 10GBEOP 4GBECU 4GBE OP4 NS960 8GB MEM 2 10GBE OP 8 GBE CU 4 FC U	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$6,372.00 \$7,156.50	\$4,672.80 \$5,248.10	\$0.00 \$0.00	\$1,699.20 \$1,908.40	\$0.00 \$0.00	\$5,310.00 \$5,963.75
5	NS96-DM-8C-U	NS960 8GB MEM 2 10GBE OF 8 GBE CO 4 FC O	\$0.00		51%	\$0.00	\$5,611.50	\$4,115.10	\$0.00	\$1,496.40	\$0.00	\$4,676.25
5	NS96-DM-8D1-U	NS-960 D1 BLADE; 8GBMEM 16GBE 4 8GBFC UP	\$0.00		51%	\$0.00	\$5,455.20	\$4,000.48	\$0.00	\$1,454.72	\$0.00	\$4,546.00
5	NS96-DM-8D-U	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	\$0.00		51%	\$0.00	\$4,848.75	\$3,555.75	\$0.00	\$1,293.00	\$0.00	\$4,040.63
5	NS96-DM-8E1-U	NS960 8GB MEM 8 GBECU 8 GBEOP 4 8GBFC U	\$0.00		51%	\$0.00	\$5,761.35	\$4,224.99	\$0.00	\$1,536.36	\$0.00	\$4,801.13
5	NS96-DM-8E-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 8GBFC UP	\$0.00		51%	\$0.00	\$5,000.85	\$3,667.29	\$0.00	\$1,333.56	\$0.00	\$4,167.38
5 5	NS96-DM-8F1-U NS96-DM-8F3-U	NS960 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$7,325.25 \$6,543.30	\$5,371.85 \$4,798.42	\$0.00 \$0.00	\$1,953.40 \$1,744.88	\$0.00 \$0.00	\$6,104.38 \$5,452.75
5	NS96-DM-8F5-U	NS960 8GB MEM 2 10GBEOF 4 GBECU 4FC UPG	\$0.00	В	51%	\$0.00	\$7,327.20	\$5,373.28	\$0.00	\$1,953.92	\$0.00	\$6,106.00
5	NS96-DM-8F-U	NS-960 F BLADE 8GBMEM 2 10GBE OP 4FC UPG	\$0.00		51%	\$0.00	\$5,782.80	\$4,240.72	\$0.00	\$1,542.08	\$0.00	\$4,819.00
5	NS96-DME1-U	NS-960 ENCLOSURE UPG	\$0.00	В	51%	\$0.00	\$3,100.50	\$2,273.70	\$0.00	\$826.80	\$0.00	\$2,583.75
5	NS-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00		51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5	NS-AF04-100HS	100GB 3.5IN 4GB FLASH DRIVE HOT SPARE	\$0.00		51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5 5	NS-AF04-100U NS-AF04-200	100GB 3.5IN 520BPS FLASH 4GB FC U/G 200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$873.80 \$1,660.50	\$640.21 \$1,217.70	\$0.00 \$0.00	\$233.07 \$442.80	\$0.00 \$0.00	\$873.80 \$1,660.50
5	NS-AF04-200HS	200GB 520BPS DRIVE 4GB FC HOT SPARE	\$0.00		51%	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	NS-AF04-200U	200GB 3.5IN 520BPS FLASH 4GB FC U/G	\$0.00		51%	\$0.00	\$1,578.18	\$1,156.29	\$0.00	\$420.94	\$0.00	\$1,578.18
5	NS-AT05-250	250GB PATA 5400RPM	\$950.00		51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	NS-AT05-250U	250GB PATA 5400RPM	\$1,280.00		51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5	NS-AT05-320	320GB 5400RPM PATA	\$950.00	В	51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5 5	NS-AT05-320U NS-AT07-010	320GB 5400RPM PATA UPG ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,280.00 \$1,440.00	B B	51% 51%	\$627.20 \$705.60	\$142.21 \$216.00	\$104.19 \$158.40	\$0.00 \$0.00	\$37.93 \$57.60	\$0.00 \$0.00	\$142.21 \$216.00
5	NS-AT07-010 NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440.00		51%	\$705.60	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	\$216.00
5	NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790.00		51%	\$877.10	\$198.87	\$145.71	\$0.00	\$53.04	\$0.00	\$198.87
5	NS-AT07-250	250GB 7200RPM ATA DRIVE	\$950.00		51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	NS-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00		51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5 5	NS-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00		51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NS-AT07-500U NS-AT07-750	500GB SATA UPGRADE 750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,795.00 \$1,895.00		51% 51%	\$879.55 \$928.55	\$199.42 \$284.25	\$146.11 \$208.45	\$0.00 \$0.00	\$53.19 \$75.80	\$0.00 \$0.00	\$199.42 \$284.25
5	NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	\$1,895.00		51%	\$928.55	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	\$2,558.00		51%	\$1,253.42	\$284.19	\$208.22	\$0.00	\$75.80	\$0.00	\$284.19
5	NSB2G10-146	NEBS 146GB 10K 2GB FC	\$1,020.00	В	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	\$1,020.00	В	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NSB2G10-146U	NEBS 146GB 10K 2GB FC UPG	\$0.00	В	51%	\$0.00	\$152.76	\$111.93	\$0.00	\$40.75	\$0.00	\$152.76
5 5	NSB2G10-300 NSB2G10-300HS	NEBS 300GB 10K 2GB FC NEBS 300GB 10K 2GB FC HS	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$219.75 \$219.75	\$161.15 \$161.15	\$0.00 \$0.00	\$58.60 \$58.60	\$0.00 \$0.00	\$219.75 \$219.75
5	NSB2G10-300U	NEBS 300GB 10K 2GB FC UPG	\$0.00		51%	\$0.00	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	NSB4G15-146	NEBS 146GB 15K 4GB FC	\$1,330.00		51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	\$1,330.00	В	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00		51%	\$882.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98
5	NSB4G15-73	NEBS 73GB 15K 4GB FC	\$0.00		51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5 5	NSB4G15-73HS NSB4G15-73U	NEBS 73GB 15K 4GB FC HS NEBS 73GB 15K 4GB FC UPG	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$154.50 \$154.43	\$113.30 \$113.15	\$0.00 \$0.00	\$41.20 \$41.19	\$0.00 \$0.00	\$154.50 \$154.43
5 5	NS-CS	1 CS NS500/NS700 EMC Rack	\$0.00	B	51%	\$0.00	\$154.43 \$470.00	\$113.15 \$517.00	\$0.00	\$41.19 \$188.00	\$0.00	\$154.43 \$470.00
5	NS-CS-2	2nd CS NS704 EMC Rack	\$0.00	В	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS-CS-2-FD	2nd CS NS704 Fld Inst	\$0.00	В	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS-CS-2-U	2nd CS add-on for NS704	\$0.00	В	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS-CSB	GATEWAY CONTROL STATION SERIES B	\$0.00		51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$793.75
5	NS-CSB2	GATEWAY C-STATION SERIES B - SECONDARY	\$0.00		51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$793.75
5 5	NS-CSB2-U	SECOND CONT-STATION ADD-ON FOR CELERRA  1 CS NS500/NS700 Fld Inst	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,238.25 \$470.00	\$908.05 \$517.00	\$0.00 \$0.00	\$330.20 \$188.00	\$0.00 \$0.00	\$1,031.88 \$470.00
5	NS-CSFD NSD480-AUX	NS-480 DENSE ARRAY NO FC/ISCSI FACT	\$0.00 \$0.00		51%	\$0.00	\$470.00	\$517.00 \$2,192.30	\$0.00	\$188.00 \$797.20	\$0.00	\$470.00 \$2,491.25
5	NSD480-CS	NS-480 DENSE CONTROL STATION	\$0.00		51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$587.50
5	NSD4824-A	NS480 DENSE 20F4DM-4GB-4 CU GIGE FACT	\$0.00	В	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$3,675.00
5	NSD4824-B	NS480DENSE 20F4DM-4GB-4 OPT/CU GIGE	\$0.00		51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$3,675.00
5	NSD4824-C	NS480DENSE 20F4DM-4GB-20PT10GE2CU1GE	\$0.00	В	51%	\$0.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$5,175.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NSD482-A	NS480DENSE 2DM-4GB-4 CU GIGE PORTS	\$0.00	В	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$3,675.00
5 5	NSD482-B NSD482-C	NS480DENSE 2DM-4GB-4 OPT/CU GIGE FACT NS480DENSE 2DM-4GB-2OPT 10GE 2CU1GE	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$4,410.00 \$6,210.00	\$3,234.00 \$4,554.00	\$0.00 \$0.00	\$1,176.00 \$1,656.00	\$0.00 \$0.00	\$3,675.00 \$5,175.00
5	NSD484-A	NS480DENSE 4DM-4GB-4 CU GIGE PORTS	\$0.00	В	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$3,675.00
5	NSD484-B	NS480DENSE 4DM-4GB-4 OPT/CU GIGE FACT	\$0.00	В	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$3,675.00
5	NSD484-C	NS480DENSE 4DM-4GB-2OPT 10GE 2CU1GE	\$0.00	В	51%	\$0.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$5,175.00
5	NSD4PDAE-40FD	NS40-FLD-VAULT-DAE DC	\$0.00	В	51%	\$0.00	\$790.00	\$869.00	\$0.00	\$316.00	\$0.00	\$790.00
5 5	NSD4PDAE-FD NSD960-AUX	NS40-FLD-EXP-DAE DC NS-960 DENSE AUX CHASSIS	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$790.00 \$10,500.00	\$869.00 \$7,700.00	\$0.00 \$0.00	\$316.00 \$2,800.00	\$0.00 \$0.00	\$790.00 \$8,750.00
5	NSD960-AUX8	NS-960 DENSE AUX CHASSIS	\$0.00		51%	\$0.00	\$12,727.50	\$9,333.50	\$0.00	\$3,394.00	\$0.00	\$10,606.25
5	NSD960-CSB	DENSE NS-960 PRIMARY CONTROL STATION	\$0.00		51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$793.75
5	NSD960-CSB2	DENSE NS-960 CONTROL STATION 2	\$0.00		51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$793.75
5 5	NSD960-DME0 NSD960-DME1	NS960 DENSE INT INITIAL D-MOVER ENCL-0 NS960 DENSE INT DATAMOVER ENCLOSURE 1	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$2,385.00 \$2,385.00	\$1,749.00 \$1,749.00	\$0.00 \$0.00	\$636.00 \$636.00	\$0.00 \$0.00	\$1,987.50 \$1,987.50
5 5	NSDAE10146OS	NS600 DAE W-OS 5-10K146GB	\$13,900.00	В	51%	\$6,811.00	\$2,085.00	\$1,749.00	\$0.00	\$556.00	\$0.00	\$1,737.50
5	NSDAE10146OSF	NS600 DAE W-OS 5-10K146GB	\$13,900.00	В	51%	\$6,811.00	\$2,085.00	\$1,529.00	\$0.00	\$556.00	\$0.00	\$1,737.50
5	NSDAE1073OS	NS600 DAE W-OS 5-10K73GB	\$10,550.00	В	51%	\$5,169.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	\$1,318.75
5	NSDAE1073OSFD	NS600 DAE W-OS 5-10K73GB	\$10,550.00	В	51%	\$5,169.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	\$1,318.75
5 5	NSDAE1536OS NSDAE1536OSFD	NS600 DAE W-OS 5-15K36GB NS600 DAE W-OS 5-15K36GB	\$9,750.00 \$9,750.00	B B	51% 51%	\$4,777.50 \$4,777.50	\$1,462.50 \$1,462.50	\$1,072.50 \$1,072.50	\$0.00 \$0.00	\$390.00 \$390.00	\$0.00 \$0.00	\$1,218.75 \$1,218.75
5	NSDAE1573OS	NS600 DAE W-OS 5-15K73GB	\$13,700.00	В	51%	\$6,713.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$1,712.50
5	NSDAE1573OSFD	NS600 DAE W-OS 5-15K73GB	\$13,700.00	В	51%	\$6,713.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$1,712.50
5	NS-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$0.00		51%	\$0.00	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$1,219.50
5 5	NS-FC04-073HS NS-FC04-073U	73GB 4GB FIBRE CHANNEL EFD HS 73GB 4GB FIBRE CHANNEL EFD UPGRADE	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$1,219.50 \$1,219.32	\$894.30 \$893.37	\$0.00	\$325.20	\$0.00 \$0.00	\$1,219.50
5 5	NS-FC04-200	200GB 4GB FIBRE CHANNEL EFD 200GB 4GB FIBRE CHANNEL EFD	\$0.00		51%	\$0.00	\$2,697.75	\$1,978.35	\$0.00 \$0.00	\$325.23 \$719.40	\$0.00	\$1,219.32 \$2,697.75
5	NS-FC04-200HS	200GB 4GB FIBRE CHANNEL EFD HS	\$0.00		51%	\$0.00	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	\$2,697.75
5	NS-FC04-200U	200GB 4GB FIBRE CHANNEL EFD UPG	\$0.00		51%	\$0.00	\$2,697.51	\$1,976.39	\$0.00	\$719.50	\$0.00	\$2,697.51
5	NS-FC04-400	400GB 4GB FIBRE CHANNEL EFD	\$0.00	В	51%	\$0.00	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	\$4,624.50
5 5	NS-FC04-400HS NS-FC04-400U	400GB 4GB FIBRE CHANNEL EFD HS 400GB 4GB FIBRE CHANNEL EFD UPG	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$4,624.50 \$4,624.54	\$3,391.30 \$3,388.28	\$0.00 \$0.00	\$1,233.20 \$1,233.49	\$0.00 \$0.00	\$4,624.50 \$4,624.54
5	NSG2-1-2-A-U	NS-G2 1 TO 2 BLADE UPG 4 PORT 1GBE CU	\$0.00	В	51%	\$0.00	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	\$2,088.13
5	NSG2-1-2-B-U	NSG2 1TO2 BLADE UPG 2X 1GBECU 2X 1GBEOP	\$0.00	В	51%	\$0.00	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	\$2,088.13
5	NSG2-1-2-C-U	NS-G2 1TO2 BLADE UG 2X1GBE CU 2X10GBE OP	\$0.00		51%	\$0.00	\$3,675.75	\$2,695.55	\$0.00	\$980.20	\$0.00	\$3,063.13
5 5	NSG2-1A NSG2-1A-FD	NS-G2 1DM 4GB 4 IO NS-G2 1DM 4GB 4 IO FLD	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$3,591.00 \$3,591.00	\$2,633.40 \$2,633.40	\$0.00 \$0.00	\$957.60 \$957.60	\$0.00 \$0.00	\$2,992.50 \$2,992.50
5	NSG2-1A-FD NSG2-1B	NS-G2 1DM 4GB 4 10 FLD	\$0.00		51%	\$0.00	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$2,992.50
5	NSG2-1B-FD	NS-G2 1DM 4GB 2/2 1GIO FLD	\$0.00		51%	\$0.00	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$2,992.50
5	NSG2-1C	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO	\$0.00		51%	\$0.00	\$4,491.00	\$3,293.40	\$0.00	\$1,197.60	\$0.00	\$3,742.50
5	NSG2-1C-FD	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO FLD	\$0.00	B B	51% 51%	\$0.00	\$4,491.00	\$3,293.40	\$0.00	\$1,197.60	\$0.00	\$3,742.50
5 5	NSG2-2A NSG2-2A-FD	NS-G2 2DM 4GB 4X1G CU IO NS-G2 2DM 4GB 4X1G CU IO FLD	\$0.00 \$0.00	В	51% 51%	\$0.00 \$0.00	\$5,518.50 \$5,518.50	\$4,046.90 \$4,046.90	\$0.00 \$0.00	\$1,471.60 \$1,471.60	\$0.00 \$0.00	\$4,598.75 \$4,598.75
5	NSG2-2B	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO	\$0.00	В	51%	\$0.00	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$4,598.75
5	NSG2-2B-FD	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO FLD	\$0.00	В	51%	\$0.00	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$4,598.75
5	NSG2-2C	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO	\$0.00	В	51%	\$0.00	\$7,318.50	\$5,366.90	\$0.00	\$1,951.60	\$0.00	\$6,098.75
5 5	NSG2-2C-FD NSG2-CS	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO FLD NS-G2 CONTROL STATION	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$7,318.50 \$705.00	\$5,366.90 \$517.00	\$0.00 \$0.00	\$1,951.60 \$188.00	\$0.00 \$0.00	\$6,098.75 \$587.50
5	NSG2-CS-FD	NS-G2 CONTROL STATION (FIELD INSTALL)	\$0.00		51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$587.50
5	NSG2-VG2-UPG	NSG2 TO VG2 CONVERSION	\$0.00		51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$1,750.00
5	NSG41-2-DC-AU	NS40G DC 1-2 DM 4 IO UPG	\$0.00		51%	\$0.00	\$2,388.00	\$2,626.80	\$0.00	\$955.20	\$0.00	\$2,388.00
5 5	NSG41-2-DC-BU NSG8-CSB	NS40G DC 1-2 DM 2/2 IO UPG NS-G8 CONTROL STATION FACTORY PRIMARY	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$2,388.00 \$952.50	\$2,626.80 \$698.50	\$0.00 \$0.00	\$955.20 \$254.00	\$0.00 \$0.00	\$2,388.00 \$793.75
5	NSG8-CSB2	NS-G8 CONTROL STATION FACTORY 2ND	\$0.00		51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$793.75
5	NSG8-CSB2-U	NS-G8 CONTROL STATION UPGRADE	\$0.00	В	51%	\$0.00	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	\$1,031.88
5	NSG8-DM-8A	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC	\$0.00	В	51%	\$0.00	\$3,958.35	\$2,902.79	\$0.00	\$1,055.56	\$0.00	\$3,298.63
5	NSG8-DM-8A1	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC	\$0.00 \$0.00	B B	51%	\$0.00	\$4,471.50	\$3,279.10	\$0.00	\$1,192.40	\$0.00 \$0.00	\$3,726.25
5 5	NSG8-DM-8A1-U NSG8-DM-8A2	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC NS-G8 A2 BLD 8GB MEM 4 GBE ONE 10GBE OPT	\$0.00		51% 51%	\$0.00 \$0.00	\$5,812.50 \$5,589.60	\$4,262.50 \$4,099.04	\$0.00 \$0.00	\$1,550.00 \$1,490.56	\$0.00	\$4,843.75 \$4,658.00
5	NSG8-DM-8A2-U	NS-G8 A2 8GB MEM 4 GBE ONE 10GBE OPT UG	\$0.00		51%	\$0.00	\$7,266.45	\$5,328.73	\$0.00	\$1,937.72	\$0.00	\$6,055.38
5	NSG8-DM-8A-U	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC UPG	\$0.00		51%	\$0.00	\$5,146.50	\$3,774.10	\$0.00	\$1,372.40	\$0.00	\$4,288.75
5	NSG8-DM-8B	NS-G8 B BLADE 8GBMEM 4GBE CU 4GBE OP 4FC	\$0.00		51%	\$0.00	\$4,087.05	\$2,997.17	\$0.00	\$1,089.88	\$0.00	\$3,405.88
5 5	NSG8-DM-8B1 NSG8-DM-8B1-U	NSG8 B1 BLD 8GB MEM 8GBE CU 8 GBE OP 4FC NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$4,730.55 \$6,150.00	\$3,469.07 \$4,510.00	\$0.00 \$0.00	\$1,261.48 \$1,640.00	\$0.00 \$0.00	\$3,942.13 \$5,125.00
5	NSG8-DM-8B-U	G8 BLADE 8GBMEM 4 GBECU 4 GBEOP 4 FC UG	\$0.00		51%	\$0.00	\$5,313.00	\$3,896.20	\$0.00	\$1,416.80	\$0.00	\$4,427.50
5	NSG8-DM-8C	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4 FC	\$0.00		51%	\$0.00	\$4,748.70	\$3,482.38	\$0.00	\$1,266.32	\$0.00	\$3,957.25
5	NSG8-DM-8C1	NS-G8 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00	В	51%	\$0.00	\$6,053.85	\$4,439.49	\$0.00	\$1,614.36	\$0.00	\$5,044.88
5 5	NSG8-DM-8C1-U NSG8-DM-8C3	NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$7,870.50 \$5,302.20	\$5,771.70 \$3,054.28	\$0.00	\$2,098.80	\$0.00 \$0.00	\$6,558.75 \$4,403.50
5	NSG8-DM-8C3 NSG8-DM-8C3-U	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC NSG8 8GB 2 10GBEOP 4 GBECU 4 GBEOP 4FC U	\$0.00		51% 51%	\$0.00	\$5,392.20 \$7,009.50	\$3,954.28 \$5,140.30	\$0.00 \$0.00	\$1,437.92 \$1,869.20	\$0.00	\$4,493.50 \$5,841.25
5	NSG8-DM-8C5	NSG8 8GBMEM 2 10GBEOP 8GBECU 4 FC	\$0.00		51%	\$0.00	\$6,055.50	\$4,440.70	\$0.00	\$1,614.80	\$0.00	\$5,046.25
5	NSG8-DM-8C5-U	NSG8 C5 8GB MEM 2 10GBE OP 8 GBE CU 4 FC	\$0.00		51%	\$0.00	\$7,872.00	\$5,772.80	\$0.00	\$2,099.20	\$0.00	\$6,560.00
5	NSG8-DM-8C-U	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4FC UG	\$0.00		51%	\$0.00	\$6,173.25	\$4,527.05	\$0.00	\$1,646.20	\$0.00	\$5,144.38
5 5	NSG8-DM-8D NSG8-DM-8D1	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC NS-G8 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$4,089.60 \$4,602.75	\$2,999.04 \$3,375.35	\$0.00 \$0.00	\$1,090.56 \$1,227.40	\$0.00 \$0.00	\$3,408.00 \$3,835.63
5	NSG8-DM-8D1-U	NS-G8 D1 BLADE; 8GB MEM 16GBE 4 8GBFC UG	\$0.00		51%	\$0.00	\$5,983.65	\$4,388.01	\$0.00	\$1,595.64	\$0.00	\$4,986.38
5	NSG8-DM-8D-U	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC UPG	\$0.00	В	51%	\$0.00	\$5,316.45	\$3,898.73	\$0.00	\$1,417.72	\$0.00	\$4,430.38
5	NSG8-DM-8E	NSG8 E 8GB MEM 4 GBE CU 4 GBE OP 4 8GBF	\$0.00		51%	\$0.00	\$4,218.30	\$3,093.42	\$0.00	\$1,124.88	\$0.00	\$3,515.25
5 5	NSG8-DM-8E1 NSG8-DM-8E1-U	NS-G8 8GB MEM 8GBE CU 8GBE OP 4 8GBFC NSG8 8GB 8 GBECU 8 GBEOP 4 8GBFC UG	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$4,861.80 \$6,320.40	\$3,565.32 \$4,634.96	\$0.00 \$0.00	\$1,296.48 \$1,685.44	\$0.00 \$0.00	\$4,051.50 \$5,267.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NSG8-DM-8E-U	NSG8 8GB 4 GBECU 4 GBEOP 4 8GBFC UG	\$0.00	В	51%	\$0.00	\$5,483.85	\$4,021.49	\$0.00	\$1,462.36	\$0.00	\$4,569.88
5 5	NSG8-DM-8F NSG8-DM-8F1	NS-G8 F BLADE; 8GB MEM 2 10GBE OP 4 FC NS-G8 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$4,879.95 \$6,185.10	\$3,578.63 \$4,535.74	\$0.00 \$0.00	\$1,301.32 \$1,649.36	\$0.00 \$0.00	\$4,066.63 \$5,154.25
5	NSG8-DM-8F1-U	NS-G8 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0.00		51%	\$0.00	\$8,040.60	\$5,896.44	\$0.00	\$2,144.16	\$0.00	\$6,700.50
5	NSG8-DM-8F3	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00	В	51%	\$0.00	\$5,523.45	\$4,050.53	\$0.00	\$1,472.92	\$0.00	\$4,602.88
5	NSG8-DM-8F3-U	NSG8 F3 8GB 2 10GBEOP 4GBECU 4GBE OP 4F	\$0.00	В	51%	\$0.00	\$7,180.50	\$5,265.70	\$0.00	\$1,914.80	\$0.00	\$5,983.75
5 5	NSG8-DM-8F5 NSG8-DM-8F5-U	NS-G8 F5 8GBMEM 2 10GBE OP 8 GBECU 4FC G8 BLADE 8GBMEM 2 10GBEOP 8 GBECU 4FC UG	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$6,186.75 \$8,042.85	\$4,536.95 \$5,898.09	\$0.00 \$0.00	\$1,649.80 \$2,144.76	\$0.00 \$0.00	\$5,155.63 \$6,702.38
5	NSG8-DM-8F-U	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC UG	\$0.00		51%	\$0.00	\$6,343.95	\$4,652.23	\$0.00	\$1,691.72	\$0.00	\$5,286.63
5	NSG8-DME0	NS-G8 INITIAL ENCLOSURE ONE REQUIRED	\$0.00	В	51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$1,987.50
5	NSG8-DME1	NS-G8 ENCLOSURE	\$0.00		51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$1,987.50
5 5	NSG8-DME1-U NSG8-DM-F4	NS-G8 ENCLOSURE UPG NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 4G FC	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$3,100.50 \$2,176.50	\$2,273.70 \$1,596.10	\$0.00 \$0.00	\$826.80 \$580.40	\$0.00 \$0.00	\$2,583.75 \$1,813.75
5	NSG8-DM-F4U	G8 BLADE 8GBMEM 4 4G FC UPG	\$0.00		51%	\$0.00	\$2,829.45	\$2,074.93	\$0.00	\$754.52	\$0.00	\$2,357.88
5	NSG8-DM-F8	NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 8G FC	\$0.00		51%	\$0.00	\$2,308.50	\$1,692.90	\$0.00	\$615.60	\$0.00	\$1,923.75
5	NSG8-DM-F8U	NSG8 BASE BLADE 8GB MEM 4 PORTS 8GFC UG	\$0.00	В	51%	\$0.00	\$3,001.05	\$2,200.77	\$0.00	\$800.28	\$0.00	\$2,500.88
5 5	NSG8-VG8-UPG NS-M1GCU-A	NSG8 TO VG8 CONVERSION 4 GBE CU PORTS FACTORY	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$11,250.00 \$750.00	\$8,250.00 \$550.00	\$0.00 \$0.00	\$3,000.00 \$200.00	\$0.00 \$0.00	\$9,375.00 \$625.00
5	NS-M1GCUOP-A	2 GBE CU PORTS AND 2 GBE OPT PORTS FACT	\$0.00	В	51%	\$0.00	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$781.25
5	NS-M1GCUOP-U	2 GBE CU PORTS AND 2 GBE OPT PORTS UPG	\$0.00	В	51%	\$0.00	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,093.75
5	NS-M1GCU-U	4 GBE CU PORTS UPG	\$0.00		51%	\$0.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$875.00
5 5	NS-M4GF-A NS-M4GF-U	4 FC 4GB PORTS FACTORY 4 FC 4GB PORTS UPG	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$375.00 \$525.00	\$275.00 \$385.00	\$0.00 \$0.00	\$100.00 \$140.00	\$0.00 \$0.00	\$312.50 \$437.50
5	NS-M8GF3-A	4 FC 8GB PORTS W 3 SFP FACTORY	\$0.00		51%	\$0.00	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	\$390.63
5	NS-M8GF3-U	4 FC 8GB PORTS W 3 SFP UPG	\$0.00	В	51%	\$0.00	\$656.25	\$481.25	\$0.00	\$175.00	\$0.00	\$546.88
5	NS-M8GF-A NS-M8GF-U	4FC 8GB PORTS FACTORY	\$0.00		51%	\$0.00	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	\$390.63
5 5	NS-M8GF-U NS-MXG2O-A	4FC 8GB PORTS UPG 10GBE OPT DUAL PORT FACT	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$656.25 \$1,125.00	\$481.25 \$825.00	\$0.00 \$0.00	\$175.00 \$300.00	\$0.00 \$0.00	\$546.88 \$937.50
5	NS-MXG2OPBA	VNX GTWY 2-PORT 10GBE OPT DM MODULE	\$0.00	В	51%	\$0.00	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	\$978.25
5	NS-MXG2OPBU	VNX GTWY 2-PORT 10GBE OPT DM MODULE-UPG	\$0.00	В	51%	\$0.00	\$1,648.20	\$1,208.68	\$0.00	\$439.52	\$0.00	\$1,373.50
5	NS-MXG2O-U	10GBE OPT DUAL PORT UPG	\$0.00	В	51%	\$0.00	\$1,575.00	\$1,155.00	\$0.00	\$420.00	\$0.00	\$1,312.50
5 5	NS-MXG2TWBA NS-MXG2TWBU	VNX GTWY 2-PORT 10GBE TWINAX DM MODULE VNX GTWY 2-PT 10GBE TWINAX DM MODULE-UPG	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$782.55 \$1,098.75	\$573.87 \$805.75	\$0.00 \$0.00	\$208.68 \$293.00	\$0.00 \$0.00	\$652.13 \$915.63
5	NS-MXGO-A	10GBE OPT PORT FACTORY	\$0.00		51%	\$0.00	\$1,016.25	\$745.25	\$0.00	\$271.00	\$0.00	\$846.88
5	NS-MXGO-U	10GBE OPT PORT UPG	\$0.00		51%	\$0.00	\$1,425.00	\$1,045.00	\$0.00	\$380.00	\$0.00	\$1,187.50
5	NS-MXGTA	VNX GTWY 2-PORT 10GBASE-T DM MODULE	\$0.00		51%	\$0.00	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	\$978.25
5 5	NS-MXGTU NS-PXG2O2GC-U	VNX GTWY 2-PORT 10GBASE-T DM MODULE-UPG CEL 2PORT 10GBE OPT 2PORT GBE CU UPG	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,648.20 \$2,100.00	\$1,208.68 \$1,540.00	\$0.00 \$0.00	\$439.52 \$560.00	\$0.00 \$0.00	\$1,373.50 \$1,750.00
5	NS-SA05-020	2TB 5400RPM SATA II DISK W/4GB FC	\$0.00		51%	\$0.00	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	\$350.25
5	NS-SA05-020HS	2TB 5400RPM DISK W/4GB FC HOT SPARE	\$0.00		51%	\$0.00	\$364.50	\$267.30	\$0.00	\$97.20	\$0.00	\$364.50
5	NS-SA05-020U	2TB 5400RPM SATAII DISK W/4GB FC UPGRADE	\$0.00	В	51% 51%	\$0.00	\$364.96	\$267.40	\$0.00	\$97.35	\$0.00	\$364.96
5 5	NS-SA07-010 NS-SA07-010HS	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R 1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	\$0.00 \$0.00	B B	51%	\$0.00 \$0.00	\$248.25 \$248.25	\$182.05 \$182.05	\$0.00 \$0.00	\$66.20 \$66.20	\$0.00 \$0.00	\$248.25 \$248.25
5	NS-SA07-010TU	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	В	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.42
5	NS-SA07-010U	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	В	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.42
5	NS-SA07-020	2TB 7200RPM SATA II DISK W/4GB FC	\$0.00		51%	\$0.00	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	\$396.00
5 5	NS-SA07-020HS NS-SA07-020TU	2TB 7200RPM DISK W/4GB FC HOT SPARE 2000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$396.00 \$358.08	\$290.40 \$262.35	\$0.00 \$0.00	\$105.60 \$95.51	\$0.00 \$0.00	\$396.00 \$358.08
5	NS-SA07-020U	2TB 7200RPM SATAII DISK W/4GB FC UPGRADE	\$0.00		51%	\$0.00	\$358.08	\$262.35	\$0.00	\$95.51	\$0.00	\$358.08
5	NS-SA07-030TU	3000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	В	51%	\$0.00	\$515.28	\$377.53	\$0.00	\$137.44	\$0.00	\$515.28
5	NS-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0.00	B B	51%	\$0.00	\$515.28	\$377.53	\$0.00	\$137.44	\$0.00	\$515.28
5 5	NS-SA07-500 NS-SA07-500HS	500GB SATA II DISK FOR 4G DAE 500GB SATA FOR 4G DAE HS	\$1,530.00 \$1,530.00		51% 51%	\$749.70 \$749.70	\$229.50 \$229.50	\$168.30 \$168.30	\$0.00 \$0.00	\$61.20 \$61.20	\$0.00 \$0.00	\$229.50 \$229.50
5	NS-SA07-500U	500GB SATA UPG FOR 4G DAE	\$2,065.00	В	51%	\$1,011.85	\$229.42	\$168.09	\$0.00	\$61.19	\$0.00	\$229.42
5	NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895.00	В	51%	\$928.55	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	NS-SA07-750HS	750GB 7200RPM SATA II 512BPS NSTAR HS	\$0.00	В	51%	\$0.00	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5 5	NS-SA07-750U NW200F14610FD	750GB 7200RPM SATA II 512BPS NSTAR UPG NETW CX200 NORACK 10 146G	\$2,558.00 \$31,000.00	B B	51% 51%	\$1,253.42 \$15,190.00	\$284.19 \$4,000.00	\$208.22 \$3,200.00	\$0.00 \$2,560.00	\$75.80 \$3,200.00	\$0.00 \$1,600.00	\$284.19 \$4,000.00
5	NW200F7305FD	NETW CX200 NORACK 5 73G	\$20,460.00	В	51%	\$10,025.40	\$2,640.00	\$2,112.00	\$1,690.00	\$2,112.00	\$1,056.00	\$2,640.00
5	NW200F7310FD	NETW CX200 NORACK 10 73G	\$26,820.00		51%	\$13,141.80	\$3,460.00	\$2,768.00	\$2,214.00	\$2,768.00	\$1,384.00	\$3,460.00
5	NW-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,540.00	В	51%	\$754.60	\$231.00	\$169.40	\$0.00	\$61.60	\$0.00	\$231.00
5 5	NW-2G10-146-U NW-2G10-300	146GB 10K 520BPS 2GB UPGD 300GB FIBRE DRIVE	\$2,080.00 \$2,700.00	B B	51% 51%	\$1,019.20 \$1,323.00	\$231.09 \$405.00	\$169.31 \$297.00	\$0.00 \$0.00	\$61.64 \$108.00	\$0.00 \$0.00	\$231.09 \$405.00
5	NW-2G10-300U	300 GB FOBRE DRIVE UPG	\$3,645.00	В	51%	\$1,786.05	\$404.96	\$296.70	\$0.00	\$108.01	\$0.00	\$404.96
5	NW-2G10-73	73GB 10K 520BPS 2GB 12V	\$870.00	В	51%	\$426.30	\$130.50	\$95.70	\$0.00	\$34.80	\$0.00	\$130.50
5	NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	\$1,175.00		51%	\$575.75	\$130.54	\$95.65	\$0.00	\$34.82	\$0.00	\$130.54
5 5	NW-2G15-36 NW-2G15-36-U	36GB 15K 520BPS 2GB 12V 36GB 15K 520BPS 2GB 12V U	\$710.00 \$960.00	B B	51% 51%	\$347.90 \$470.40	\$106.50 \$106.66	\$78.10 \$78.14	\$0.00 \$0.00	\$28.40 \$28.45	\$0.00 \$0.00	\$106.50 \$106.66
5	NW-2G15-36-0	NETWIN 15K 73G FIBR DRIVE	\$1,500.00		51%	\$470.40 \$735.00	\$225.00	\$76.14 \$165.00	\$0.00	\$28.45	\$0.00	\$225.00
5	NW-2G15-73U	NETWIN 15K 73GB FBRDR UPG	\$2,025.00	В	51%	\$992.25	\$224.98	\$164.84	\$0.00	\$60.01	\$0.00	\$224.98
5	NW-2GDAE-FD	DAE NO RACK FOR NETWIN	\$6,200.00		51%	\$3,038.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$775.00
5	NW30014610FD	NW CX300 W 10 146GB DRIVE	\$29,500.00		51% 51%	\$14,455.00 \$11,564.00	\$4,425.00	\$3,245.00 \$2,596.00	\$0.00	\$1,180.00	\$0.00	\$3,687.50
5 5	NW30073-10FD NW-AT05-250	NW CX300 BUNDL 10 73G FLD NETWIN ATA 250GB DRIVE	\$23,600.00 \$1,160.00		51% 51%	\$11,564.00 \$568.40	\$3,540.00 \$180.00	\$2,596.00	\$0.00 \$115.00	\$944.00 \$120.00	\$0.00 \$60.00	\$2,950.00 \$180.00
5	NW-AT05-250U	NETWIN 250GB ATA DR UPGD	\$1,510.00		51%	\$739.90	\$180.00	\$144.00	\$116.00		\$60.00	\$180.00
5	NW-AT05-320	NETWIN ATA 320GB DRIVE	\$1,030.00	В	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5 5	NW-AT05-320U	NETWIN 320GB 5400 ATA DR 7300	\$1,390.00		51%	\$681.10	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43 \$154.50
5	NW-AT07-250 NW-AT07-250U	NETWIN 250GB ATA DR 7200 NETWIN 250GB ATA DR 7200	\$1,030.00 \$1,390.00		51% 51%	\$504.70 \$681.10	\$154.50 \$154.43	\$113.30 \$113.15	\$0.00 \$0.00	\$41.20 \$41.19	\$0.00 \$0.00	\$154.50 \$154.43
			ψ1,000.00	5	3170	ψοσ1.10	ψ10-740	ψ110.10	ψ0.00	Ψ-1.13	ψ0.00	φ.υτ.τυ

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NW-CX200-FD	CX200 DPE NO RACK	\$15,500.00	В	51%	\$7,595.00	\$2,000.00	\$1,600.00	\$1,280.00	\$1,600.00	\$800.00	\$2,000.00
5 5	NW-CX300-FD NW-CX500-FD	NETWIN CX300 FIELD INSTAL NETWIN CX500 FIELD INSTAL	\$14,450.00 \$38,000.00	B B	51% 51%	\$7,080.50 \$18,620.00	\$2,167.50 \$5,700.00	\$1,589.50 \$4,180.00	\$0.00 \$0.00	\$578.00 \$1,520.00	\$0.00 \$0.00	\$1,806.25 \$4,750.00
5	PW25U-AZP	PDU FOR AUSTRALIA AND NZ	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW25U-EUP	PDU FOR EUROPE	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW25U-NAP	PDU FOR NORTH AMERICA	\$0.00	В	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PW3PHD PW3PHD-RS	3PH DELTA PDP CORD NAM 3PH DELTA PDP CORD NAM	\$1,000.00 \$1,000.00	B B	51% 51%	\$490.00 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PW3PHW-FL	3PH PDP CORD FLY LEADS	\$1,000.00	В	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHW-G	32A 3PH PDP CORD INT	\$1,000.00	В	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-ASTL	RACK-40U-60 PWR CORD ASTL	\$2,200.00	В	51%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PW40U-60-IEC3 PW40U-60-RS	RACK-40U-60 PWR CORD IEC3 RACK-40U-60 PWR CORD	\$1,150.00 \$2,200.00	B B	51% 51%	\$563.50 \$1,078.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PW40U-60-NS	RACK-40U-60 PWR CORD US	\$1,150.00	В	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-ASTL	DUALRACK PWRCORD AUST	\$800.00	В	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-ASTL	40U-C PWR CORD - AUST	\$1,150.00	В	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PW40U-C-IEC3 PW40U-C-RS	40U-C PWR CORD - IEC309 40U-C PWR CORD - RS	\$1,150.00 \$1,150.00	B B	51% 51%	\$563.50 \$563.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PW40U-C-US	40U-C PWR CORD - NS 40U-C PWR CORD - US	\$1,150.00	В	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40UD-ASTL	40U DEEP RACK PWR CORD ASTL LP-57 QTY 2	\$3,130.00	В	51%	\$1,533.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40UD-IEC3	40U DEEP RACK PWR CORD IEC309 - QTY 2	\$1,326.00	В	51%	\$649.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PW40UD-RS PW40U-IEC3	40U DEEP RACK PWR CORD R&S PLUG - QTY 2 DUAL 40U PWRCORD-INTL	\$4,529.00 \$800.00	B B	51% 51%	\$2,219.21 \$392.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PW40U-US	Dual 40U Rack Power Cord US	\$800.00	В	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-ASTL	DUAL PWR RACK AUSTRALIA	\$1,200.00	В	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-IEC3	DUAL PWR RACK IEC309	\$1,200.00	В	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWCAB-INTL PWCAB-USL	DUAL PWR RACK INTL TWIST DUAL PWR RACK US TWIST	\$850.00 \$670.00	B B	51% 51%	\$416.50 \$328.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RACK-40U-C	40U COMMON RACK	\$4,200.00	В	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RAIN-SMT	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	В	51%	\$0.49	\$2,050.00	\$1,435.00	\$0.00	\$615.00	\$0.00	\$2,050.00
5	RAIN-SMT-CL	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	В	51%	\$0.49	\$4,100.00	\$2,870.00	\$0.00	\$1,230.00	\$0.00	\$4,100.00
5 5	RCK40U-SECURE SFP-HSSDC-10M	ANTI-TIP BRACKET, 40U CAB 10M SFP to HSSDC encl-0 bus cbl Qty 1	\$160.00 \$550.00	B B	51% 51%	\$78.40 \$269.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFP-HSSDC-2.5M	2.5M SFP to HSSDC enci-0 bus cbi Qty 1	\$350.00 \$130.00	В	51%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150.00	В	51%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275.00	В	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFP-HSSDC-6M SFP-TWNACT-1M	6M SFP to HSSDC encl-0 bus cbl Qty 1 SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	\$275.00 \$750.00	B B	51% 51%	\$134.75 \$367.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFP-TWNACT-3M	SFP+ TO SFP+ 3M ACTIVE 10G CABLE	\$900.00	В	51%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$1,100.00	В	51%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$40.00	В	51%	\$19.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SOLIDPANEL-2U SOLIDPANEL-3U	2U SOLID FILLER FOR USE BEHIND 2U FILLER 3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$45.00 \$50.00	B B	51% 51%	\$22.05 \$24.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	\$750.00	В	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	\$420.00	В	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST	TELCO RAILS FOR SPS	\$600.00	В	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPST-2GB SP-TELCO-1U	TELCO RAIL KIT - 2GB SPS 1U STORAGE PROCESSOR TELCO RAIL KIT	\$420.00 \$500.00	B B	51% 51%	\$205.80 \$245.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750.00	В	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500.00	В	51%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100.00	B B	51% 51%	\$2,499.00	\$765.00	\$561.00 \$561.00	\$0.00 \$0.00	\$204.00	\$0.00 \$0.00	\$765.00
5 5	V-CX2014610KN V-CX2014615K	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$5,100.00 \$6,665.00	B	51%	\$2,499.00 \$3,265.85	\$765.00 \$999.75	\$733.15	\$0.00	\$204.00 \$266.60	\$0.00	\$765.00 \$999.75
5	V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665.00	В	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715.00	В	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5 5	V-CX2030010KN V-CX2030015K	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$6,715.00 \$8,400.00	B B	51% 51%	\$3,290.35 \$4,116.00	\$1,007.25 \$1,260.00	\$738.65 \$924.00	\$0.00 \$0.00	\$268.60 \$336.00	\$0.00 \$0.00	\$1,007.25 \$1,260.00
5	V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400.00	В	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240.00	В	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240.00	В	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125.00	B B	51%	\$5,451.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5 5	V-CX2045015KN V-CX207310K	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$11,125.00 \$3,775.00	В	51% 51%	\$5,451.25 \$1,849.75	\$1,668.75 \$566.25	\$1,223.75 \$415.25	\$0.00 \$0.00	\$445.00 \$151.00	\$0.00 \$0.00	\$1,668.75 \$566.25
5	V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775.00	В	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	\$5,150.00	В	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150.00 \$5,100.00	В	51%	\$2,523.50	\$772.50	\$566.50 \$561.00	\$0.00	\$206.00	\$0.00	\$772.50
5	V-CX4014610K V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100.00 \$5,100.00	B B	51% 51%	\$2,499.00 \$2,499.00	\$765.00 \$765.00	\$561.00 \$561.00	\$0.00 \$0.00	\$204.00 \$204.00	\$0.00 \$0.00	\$765.00 \$765.00
5	V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665.00	В	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665.00	В	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715.00	В	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5 5	V-CX4030010KN V-CX4030015K	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$6,715.00 \$8,400.00	B B	51% 51%	\$3,290.35 \$4,116.00	\$1,007.25 \$1,260.00	\$738.65 \$924.00	\$0.00 \$0.00	\$268.60 \$336.00	\$0.00 \$0.00	\$1,007.25 \$1,260.00
5	V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400.00	В	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240.00	В	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240.00	В	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5 5	V-CX4045015K V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125.00 \$11,125.00	B B	51% 51%	\$5,451.25 \$5,451.25	\$1,668.75 \$1,668.75	\$1,223.75 \$1,223.75	\$0.00 \$0.00	\$445.00 \$445.00	\$0.00 \$0.00	\$1,668.75 \$1,668.75
5	V-CX4043013KN V-CX407310K	VAULT PACK CX3-40 430GB 13K 4GB NEBS DKI VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775.00	В	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775.00	В	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5 5	V-CX407315K V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150.00 \$5,150.00		51% 51%	\$2,523.50 \$2,523.50	\$772.50 \$772.50	\$566.50 \$566.50	\$0.00 \$0.00	\$206.00 \$206.00	\$0.00 \$0.00	\$772.50 \$772.50
5	V-CX4-14615K	CX4 VAULT PACK 146GB 15K 4G DRIVES QTY 5	\$0.00		51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX4-14615KN	CX4 VAULT PACK 146GB 4G NEBS DRIVES QTY5	\$0.00		51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5 5	V-CX4-1K72K	Vault CX4-120 1TB 7.2K SATA Drives Qty 5	\$0.00 \$0.00	B B	51% 51%	\$0.00	\$1,241.25 \$1,980.00	\$910.25 \$1,452.00	\$0.00	\$331.00	\$0.00 \$0.00	\$1,241.25 \$1,980.00
5 5	V-CX4-2K72K V-CX4-30010K	VAULT PACK CX4-120 2TB 7.2K DRIVE QTY 5 CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725.00		51%	\$0.00 \$3,295.25	\$1,980.00	\$1,452.00 \$739.75	\$0.00 \$0.00	\$528.00 \$269.00	\$0.00	\$1,980.00
5	V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	\$6,725.00		51%	\$3,295.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$1,008.75
5	V-CX4-30015K	VAULT PACK 300GB 15K 4G DRIVES QTY 5	\$0.00	В	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5 5	V-CX4-30015KN V-CX4-40010K	CX4 VAULT 300GB 15K 4G NEBS DRIVES QTY 5 CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$0.00 \$9,240.00	B B	51% 51%	\$0.00 \$4,527.60	\$1,260.00 \$1,386.00	\$924.00 \$1,016.40	\$0.00 \$0.00	\$336.00 \$369.60	\$0.00 \$0.00	\$1,260.00 \$1,386.00
5	V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240.00	В	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX4-45010K	VAULT CX4 SERIES 450GB10K 4G DRIVES QTY5	\$0.00	В	51%	\$0.00	\$1,323.75	\$970.75	\$0.00	\$353.00	\$0.00	\$1,323.75
5	V-CX4-45015K	VAULT PACK 450GB 15K 4G DRIVES QTY 5	\$0.00		51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00 \$0.00	\$1,668.75
5 5	V-CX4-45015KN V-CX4-60010K	CX4 VAULT 450GB 15K 4G NEBS DRIVES QTY 5 VAULT CX4 SERIES 600-10K 4GB DRIVES QTY5	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,668.75 \$1,620.00	\$1,223.75 \$1,188.00	\$0.00 \$0.00	\$445.00 \$432.00	\$0.00	\$1,668.75 \$1,620.00
5	V-CX4-60015K	VAULT CX4 SERIES 600GB15K 4G DRIVES QTY	\$0.00		51%	\$0.00	\$2,066.25	\$1,515.25	\$0.00	\$551.00	\$0.00	\$2,066.25
5	V-CX4-AF04100	100GB FLASH DRIVE VAULT CX4 SERIES ARRAY	\$0.00		51%	\$0.00	\$4,600.50	\$3,373.70	\$0.00	\$1,226.80	\$0.00	\$4,600.50
5 5	V-CX4-AF04200 V-CX4-EFD-073	200GB FLASH DRIVE VAULT CX4 SERIES ARRAY 73GB EFD VAULT PACK FOR CX4 SERIES	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$8,303.25 \$6,097.50	\$6,089.05 \$4,471.50	\$0.00 \$0.00	\$2,214.20 \$1,626.00	\$0.00 \$0.00	\$8,303.25 \$6,097.50
5	V-CX4-EFD-200	200GB EFD VAULT PACK FOR CX4 SERIES	\$0.00	В	51%	\$0.00	\$13,488.75	\$9,891.75	\$0.00	\$3,597.00	\$0.00	\$13,488.75
5	V-CX4-EFD-400	400GB FC EFD VAULT PACK FOR CX4 SYSTEMS	\$0.00	В	51%	\$0.00	\$23,124.00	\$16,957.60	\$0.00	\$6,166.40	\$0.00	\$23,124.00
5	V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100.00	В	51% 51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5 5	V-CX8014610KN V-CX8014615K	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$5,100.00 \$6,665.00	B B	51%	\$2,499.00 \$3,265.85	\$765.00 \$999.75	\$561.00 \$733.15	\$0.00 \$0.00	\$204.00 \$266.60	\$0.00 \$0.00	\$765.00 \$999.75
5	V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665.00	В	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715.00	В	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5 5	V-CX8030010KN V-CX8030015K	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$6,715.00 \$8,400.00	B B	51% 51%	\$3,290.35 \$4,116.00	\$1,007.25 \$1,260.00	\$738.65 \$924.00	\$0.00 \$0.00	\$268.60 \$336.00	\$0.00 \$0.00	\$1,007.25 \$1,260.00
5	V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB DKIVES Q	\$8,400.00	В	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240.00		51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5 5	V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240.00		51% 51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX8045015K V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125.00 \$11,125.00	В	51%	\$5,451.25 \$5,451.25	\$1,668.75 \$1,668.75	\$1,223.75 \$1,223.75	\$0.00 \$0.00	\$445.00 \$445.00	\$0.00 \$0.00	\$1,668.75 \$1,668.75
5	V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775.00	В	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775.00	В	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5 5	V-CX807315K V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150.00 \$5,150.00	B B	51% 51%	\$2,523.50 \$2,523.50	\$772.50 \$772.50	\$566.50 \$566.50	\$0.00 \$0.00	\$206.00 \$206.00	\$0.00 \$0.00	\$772.50 \$772.50
5	VDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	\$6,000.00		51%	\$2,940.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	\$750.00
5	VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400.00	В	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,050.00
5 5	VDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	\$4,200.00	В	51%	\$2,058.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$525.00
5	VDMMXG2FCOTWU VG2-DM	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON VG2 GATEWAY SINGLE DATA MOVER	\$5,880.00 \$10,000.00	B B	51% 51%	\$2,881.20 \$4,900.00	\$882.00 \$1,500.00	\$646.80 \$1,100.00	\$0.00 \$0.00	\$235.20 \$400.00	\$0.00 \$0.00	\$735.00 \$1,250.00
5	VG2-DME0	VG2 GATEWAY ENCLOSURE WITH 1 DATA MOVER	\$14,000.00	В	51%	\$6,860.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$1,750.00
5	VG2-DM-U	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	\$13,000.00	В	51%	\$6,370.00	\$1,950.00	\$1,430.00	\$0.00	\$520.00	\$0.00	\$1,625.00
5 5	VG8-DM VG8-DME0	VG8 GATEWAY SINGLE DATA MOVER VG8 G-WAY DM ENCLOSURE WITH 2 DATAMOVERS	\$55,000.00 \$75,000.00	B B	51% 51%	\$26,950.00 \$36,750.00	\$8,250.00 \$11,250.00	\$6,050.00 \$8,250.00	\$0.00 \$0.00	\$2,200.00 \$3,000.00	\$0.00 \$0.00	\$6,875.00 \$9,375.00
5	VG8-DMEX	VG8 GATEWAY EMPTY DATA MOVER ENCLOSURE	\$35,000.00	В	51%	\$17,150.00	\$5,250.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$4,375.00
5	VG8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	\$45,500.00	В	51%	\$22,295.00	\$6,825.00	\$5,005.00	\$0.00	\$1,820.00	\$0.00	\$5,687.50
5	VG8-DM-U VG-CS-1UBEZEL	VG8 GATEWAY SINGLE DATA MOVER ADD-ON 1U VNX BEZEL FOR CTRL STATION	\$71,500.00 \$0.00	В	51% 51%	\$35,035.00	\$10,725.00	\$7,865.00	\$0.00	\$2,860.00	\$0.00 \$0.00	\$8,937.50
5 5	V-NS4014610K	VAULTPACK NS40 146GB10K 2GB DRIVES QTY 5	\$0.00	B B	51%	\$0.00 \$0.00	\$0.00 \$765.00	\$0.00 \$561.00	\$0.00 \$0.00	\$0.00 \$204.00	\$0.00	\$0.00 \$765.00
5	V-NS4014610KN	VAULT NS40 146GB 10K 2GB NEBS DRIVES QT	\$0.00	В	51%	\$0.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	\$6,665.00	В	51%	\$3,265.85	\$999.75	\$733.15 \$730.75	\$0.00	\$266.60	\$0.00	\$999.75
5 5	V-NS4030010K V-NS4030010KN	Vault Pack NS40 300GB10K 4Gb Qty 5 VAULT NS40 300GB 10K 2GB NEBS DRIVES QT	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,008.75 \$1,098.75	\$739.75 \$805.75	\$0.00 \$0.00	\$269.00 \$293.00	\$0.00 \$0.00	\$1,008.75 \$1,098.75
5	V-NS4030015K	VAULTPACK NS40 300GB15K 4GB DRIVES QTY 5	\$0.00	В	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-NS4030015KN	VAULT NS40 300GB 15K 4GB NEBS DRIVES QT	\$0.00		51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5 5	V-NS4040010K V-NS4040010KN	VAULTPACK NS40 400GB10K 4GB DRIVES QTY 5 VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	\$0.00 \$9,240.00	B B	51% 51%	\$0.00 \$4,527.60	\$1,386.00 \$1,386.00	\$1,016.40 \$1,016.40	\$0.00 \$0.00	\$369.60 \$369.60	\$0.00 \$0.00	\$1,386.00 \$1,386.00
5	V-NS4045015K	VAULTPACK NS40 450GB15K 4GB DRIVES QTY 5	\$9,240.00	В	51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-NS407315K	VAULT PACK NS40 73GB 15K 4GB DRIVES QTY5	\$0.00	В	51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-NS407315KN	VAULT NS40 73GB15K 4GB NEBS DRIVES QTY 5	\$0.00	В	51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-NS4-14615K V-NS4-1K72K	CX4 VAULT 146GB 15K 4GB DRIVES VAULT CX4 SERIES 1TB 7200 DRIVES QTY 5	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$999.75 \$1,241.25	\$733.15 \$910.25	\$0.00 \$0.00	\$266.60 \$331.00	\$0.00 \$0.00	\$999.75 \$1,241.25
5	V-NS4-2K72K	VAULT CX4 SERIES 2TB 7200 DRIVES QTY 5	\$0.00		51%	\$0.00	\$1,980.00	\$1,452.00	\$0.00	\$528.00	\$0.00	\$1,980.00
5	V-NS4-30010K	VAULT WITH 300GB 10K 4GB FC DRIVES QTY	\$0.00	В	51%	\$0.00	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$1,008.75
5 5	V-NS4-30015K V-NS4-40010K	CX4 VAULT 300GB 15K 4GB DRIVES CX4 VAULT 400GB 10K 4GB DRIVES	\$0.00 \$9,240.00		51% 51%	\$0.00 \$4,527.60	\$1,260.00 \$1,386.00	\$924.00 \$1,016.40	\$0.00 \$0.00	\$336.00 \$369.60	\$0.00 \$0.00	\$1,260.00 \$1,386.00
5	V-NS4-45010K V-NS4-45010K	VAULT WITH 450GB 10K 4GB FC DRIVES QTY	\$9,240.00		51%	\$4,527.60	\$1,323.75	\$1,016.40	\$0.00	\$353.00	\$0.00	\$1,323.75
5	V-NS4-45015K	CX4 VAULT 450GB 15K 4GB DRIVES	\$0.00	В	51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-NS4-60010K	VAULT WITH 600GB 10K 4GB FC DRIVES QTY	\$0.00		51%	\$0.00	\$1,620.00	\$1,188.00	\$0.00	\$432.00	\$0.00	\$1,620.00
5 5	V-NS4-60015K V-NS8014610K	VAULT PACK 600GB 15K 4GB FC DRIVES 5PACK VAULT PACK NS80 146GB 10K 2GB DRIVES QTY	\$0.00 \$0.00	B B	51% 51%	\$0.00 \$0.00	\$2,066.25 \$765.00	\$1,515.25 \$561.00	\$0.00 \$0.00	\$551.00 \$204.00	\$0.00 \$0.00	\$2,066.25 \$765.00
5	V-NS8014610KN	VAULT PACK NS80 146GB 10K 2GB DRIVES QTT	\$0.00	В	51%	\$0.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	\$6,665.00		51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-NS8030010K	Vault Pack NS80 300GB 10K 4Gb Drives, Qt	\$0.00		51%	\$0.00	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-NS8030010KN	VAULT PACK NS80 300GB 10K 2GB NEBS DRIVE	\$0.00	В	51%	\$0.00	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-NS8030015K	VAULT PACK NS80 300GB 15K 4GB DRIVES QTY	\$0.00		51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5 5	V-NS8030015KN V-NS8040010K	VAULT PACK NS80 300GB 15K 4GB NEBS DRIVE VAULT PACK NS80 400GB 10K 4GB DRIVES QTY	\$0.00 \$0.00		51% 51%	\$0.00 \$0.00	\$1,260.00 \$1,386.00	\$924.00 \$1,016.40	\$0.00 \$0.00	\$336.00 \$369.60	\$0.00 \$0.00	\$1,260.00 \$1,386.00
5	V-NS8045015K	VAULT PACK NS80 450GB 15K 4GB DRIVES QTY	\$0.00		51%	\$0.00	\$1,668.75	\$1,016.40	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-NS807315K	VAULT PACK NS80 73GB 15K 4GB DRIVES QTY	\$0.00		51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-NS807315KN	VAULT PACK NS80 73GB 15K 4GB NEBS DRIVES	\$0.00		51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	BR-10G40K-XFP	10GB 40KM LONG WAVE XFP-BR	\$0.00		46%	\$0.00	\$1,650.00	\$1,155.00	\$0.00	\$495.00	\$0.00	\$1,443.75
5	BR-10G80K-XFP	10GB 80KM LONG WAVE XFP-BR	\$0.00		46%	\$0.00	\$2,880.00	\$2,016.00	\$0.00	\$864.00	\$0.00	\$2,520.00
5	BRQSFP-4X10G	BRCD LBL 4X10GbE SR 40G QSFP 1PACK	\$3,995.00		46% 46%	\$2,157.30	\$399.50	\$279.65	\$0.00	\$119.85	\$0.00	\$349.56 \$239.84
5 5	BRQSFP-4X16G BRQSFP-4X32G	BRCD LBL 4X16GB SHORT WAVE QSFP 1PACK BRCD LBL 4X32GB SHORT WAVE QSFP 1PACK	\$2,741.00 \$7,256.00		46%	\$1,480.14 \$3,918.24	\$274.10 \$725.60	\$191.87 \$507.92	\$0.00 \$0.00	\$82.23 \$217.68	\$0.00 \$0.00	\$239.64 \$634.90
5	BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	\$33,710.00		46%	\$18,203.40	\$3,371.00	\$2,359.70	\$0.00	\$1,011.30	\$0.00	\$2,949.63
5	BRSFP16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,890.00		46%	\$2,640.60	\$489.00	\$342.30	\$0.00	\$146.70	\$0.00	\$427.88
5	BRSFP16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	\$12,500.00		46%	\$6,750.00	\$1,250.00	\$875.00	\$0.00	\$375.00	\$0.00	\$1,093.75
5	BRSFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	\$1,110.00		46%	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BRSFP-16GSW8P BRSFP-1GBE-OP	BRCD LBL 16GB SHORT WAVE SFPS 8PACK BRCD LBL 1GbE Optical SFP for 7840	\$7,740.00 \$910.00		46% 46%	\$4,179.60 \$491.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BRSFP32G10K8P	BRCD LBL 32GB 10KM LONG WAVE SFPs 8PACK	\$43,636.00		46%	\$23,563.44	\$4,363.60	\$3,054.52	\$0.00	\$1,309.08	\$0.00	\$3,818.15
5	BRSFP32G10KLW	BRCD LBL 32GB 10KM LONG WAVE SFP	\$6,331.00		46%	\$3,418.74	\$633.10	\$443.17	\$0.00	\$189.93	\$0.00	\$553.96
5	BRSFP-32GSW	BRCD LBL 32GB SHORT WAVE SFP	\$1,650.00		46%	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPs 8PACK	\$11,368.00		46%	\$6,138.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300.00		46%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BRSFP-4G30KLW BRSFP-4G4KLW	BRCD LBL 4GB 30KM LONG WAVE SFP BRCD LBL 4GB 4KM LONG WAVE SFP	\$4,550.00 \$1,320.00		46% 46%	\$2,457.00 \$712.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BRSFP-4GSW	BRCD LBL 4GB SHORT WAVE SFP	\$240.00		46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	\$21,180.00		46%	\$11,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	\$1,450.00		46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	\$16,500.00		46%	\$8,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,300.00		46%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BRSFP-8G25KLW BRSFP-8GSW	BRCD LBL 8GB 25KM LONG WAVE SFP BRCD LBL 8GB SHORT WAVE SFP	\$9,830.00 \$240.00		46% 46%	\$5,308.20 \$129.60	\$983.00 \$0.00	\$688.10 \$0.00	\$0.00 \$0.00	\$294.90 \$0.00	\$0.00 \$0.00	\$860.13 \$0.00
5	BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFPS 128PACK	\$57,190.00		46%	\$30,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8GSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	\$1,450.00		46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$240.00		46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	\$1,450.00		46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C13-PWR-12-B CP-24000-UPG	US/NA 5-15P TO C13 POWER CORD-B UPG 12K CPs TO ED-24000B	\$0.00 \$0.00		46% 46%	\$0.00 \$0.00	\$0.00 \$3,250.00	\$0.00 \$2,275.00	\$0.00 \$0.00	\$0.00 \$975.00	\$0.00 \$0.00	\$0.00 \$2,843.75
5	DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50.00 \$50.00		46%	\$27.00	\$3,250.00	\$2,275.00	\$0.00	\$975.00	\$0.00	\$2,643.75
5	DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	\$19,300.00		46%	\$10,422.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190.00		46%	\$1,722.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-64PTCHPNL	DCX 1U LC-TO-LC PTCH PNL FOR 64Port Card	\$0.00		46%	\$0.00	\$1,260.00	\$882.00	\$0.00	\$378.00	\$0.00	\$1,102.50
5	DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	\$2,730.00		46%	\$1,474.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCX8510ICL100	DCX8510 100M ICL POD Kit w 16 QSFPS CNX DCX8510 ICL CABLE 15 METER	\$105,090.00		46% 46%	\$56,748.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCX8510ICL15M DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$630.00 \$144,680.00		46%	\$340.20 \$78,127.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	\$1,300.00		46%	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	\$410.00		46%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$185,600.00		46%	\$100,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX858-ENTICL	DCX8510-8 ENTERPRISE ICL 1PER CHASSIS	\$371,300.00		46%	\$200,502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCX-FIPS-KIT DCX-GENRLKT	DCX FIPS KIT DCX GENERIC CAB RACK MOUNT KIT	\$44,200.00 \$500.00		46% 46%	\$23,868.00 \$270.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCX-LCMPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800.00		46%	\$1,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	\$670.00		46%	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	\$1,530.00		46%	\$826.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	\$420.00		46%	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4400M-SHLF	DS-4400MRK MNT TRAY	\$0.00		46%	\$0.00	\$50.00	\$35.00	\$0.00	\$15.00	\$0.00	\$43.75
5 5	DSB2RLKT DS-B-PC01	RAILS FOR SYMM DS8B2 DEPT SWITCH INTL PWR CORD	\$700.00 \$0.00		46% 46%	\$378.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DS-B-PC04	DEPT SWITCH INTL PWR CORD	\$0.00		46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	DS-B-PC07	DEPT SWITCH INTL PWR CORD	\$0.00		46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRK40EXT-B	DSBRK40 EXTENSION RAIL -B	\$210.00		46%	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	\$290.00		46%	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRLKT-B	DSB SW GEN RCK KIT -B	\$600.00		46%	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DSED-LWKT10	LW OPTIC KIT-10KM LW OPTIC KIT-20 KM	\$300.00		46% 46%	\$162.00 \$648.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	DSED-LWKT20 DSED-LWKT35	LW OPTIC KIT-20 KM	\$1,200.00 \$1,200.00		46%	\$648.00 \$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	\$2,100.00	c	46%	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	\$3,500.00		46%	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKTB4G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275.00	С	46%	\$688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT-XG1	XFP 10 GBPS L/W	\$3,600.00		46%	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	\$10,200.00		46%	\$5,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-SWKT	ED OR DSSW OPTIC KIT XFP 10 GBPS S/W	\$100.00		46%	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DSED-SWKT-XG EC-1200	CONNECTRIX CABINET	\$1,600.00 \$0.00		46% 46%	\$864.00 \$0.00	\$0.00 \$1,310.00	\$0.00 \$917.00	\$0.00 \$0.00	\$0.00 \$393.00	\$0.00 \$0.00	\$0.00 \$1,146.25
5	EC-1200 EC-1230B	CABINET ED-12000B	\$0.00		46%	\$0.00	\$965.00	\$675.50	\$0.00	\$289.50	\$0.00	\$844.38
5	EC-1500-B	CONNECTRIX B-SERIES CAB	\$0.00		46%	\$0.00	\$770.00	\$539.00	\$0.00	\$231.00	\$0.00	\$673.75
5	EC1500BRLKT	MOUNT ED-XXB IN EC-1500B	\$305.00	С	46%	\$164.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-M	CONNECTRIX M CABINET	\$0.00		46%	\$0.00		\$1,169.00	\$0.00	\$501.00	\$0.00	\$1,461.25
5	EC-1500-PC1	PWR CRD 1PHS-L630P	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EC-1500-PC2	PWR CRD 1PHS-IP66	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EC-1500-PC3 EC-1500-PC4	PWR CRD 1PHS-IEC PWR CRD 1PHS-IEC	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EC-1700-B	CONNECTRIX B SERIES CABINET	\$9,400.00	Č	46%	\$5,076.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	
5	EC-1700-C	CONNECTRIX MDS SERIES CABINET	\$9,400.00	С	46%	\$5,076.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	\$822.50
5	ED-10000M	Chassis 2 SWMs 0/256 ports Director	\$0.00	С	46%	\$0.00	\$6,520.00	\$4,564.00	\$0.00	\$1,956.00	\$0.00	
5 5	ED-10KM-164L ED-10KM-164LU	I10K 16X2GB&4X10GB LW LIM 10KM LIM 16-2G&4-10G LW	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$6,830.00 \$8,879.00	\$4,781.00 \$6,215.30	\$0.00 \$0.00	\$2,049.00 \$2,663.70	\$0.00 \$0.00	
5	ED-10KM-164S	110K 16X2GB & 4X10GB LIM	\$0.00	Č	46%	\$0.00	\$4,520.00	\$3,164.00	\$0.00	\$1,356.00	\$0.00	
5	ED-10KM-164SU	10KM LIM 16-2G&4-10G SW	\$0.00	С	46%	\$0.00	\$5,876.00	\$4,113.20	\$0.00	\$1,762.80	\$0.00	\$5,141.50
5	ED-10KM-242L	I10K 24X2GB&2X10GB LW LIM	\$0.00	С	46%	\$0.00	\$6,830.00	\$4,781.00	\$0.00	\$2,049.00	\$0.00	
5 5	ED-10KM-242LU ED-10KM-242S	10KM LIM 24-2G&2-10G LW I10K 24X2GB & 2X10GB LIM	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$8,879.00 \$4,520.00	\$6,215.30 \$3,164.00	\$0.00 \$0.00	\$2,663.70 \$1,356.00	\$0.00 \$0.00	
5	ED-10KM-242SU	10KM LIM 24-2G&2-10G SW	\$0.00	Č	46%	\$0.00	\$5,876.00	\$4,113.20	\$0.00	\$1,762.80	\$0.00	
5	ED-10KM-320L	I10K 32X2GB LW LIM	\$0.00	C	46%	\$0.00	\$6,020.00	\$4,214.00	\$0.00	\$1,806.00	\$0.00	\$5,267.50
5	ED-10KM-320LU	ED-10K LIM 32 2GB L/W UPG	\$0.00	C	46%	\$0.00	\$7,826.00	\$5,478.20	\$0.00	\$2,347.80	\$0.00	
5 5	ED-10KM-320S ED-10KM-320SU	I10K 32X2GB LIM ED-10KM LIM 32 2GB S/W	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$4,800.00 \$6,240.00	\$3,360.00 \$4,368.00	\$0.00 \$0.00	\$1,440.00 \$1,872.00	\$0.00 \$0.00	
5	ED-10KM432L4	110K 4G LMQ W 4KM LONG WAVE OPTICS	\$0.00	c	46%	\$0.00	\$7,450.00	\$5,215.00	\$0.00	\$2,235.00	\$0.00	
5	ED-10KM432L4U	I10K 4G LMQ W 4KM LONG WAVE OPTICS	\$0.00	С	46%	\$0.00	\$9,685.00	\$6,779.50	\$0.00	\$2,905.50	\$0.00	\$8,474.38
5	ED-10KM432LX	I10K 4G LMQ W 10KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$8,860.00	\$6,202.00	\$0.00	\$2,658.00	\$0.00	
5 5	ED-10KM432LXU ED-10KM432SW	I10K 4G LMQ W 10KM LONG WAVE OPTICS I10K 4G LMQ W SHORT WAVE OPTICS	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$8,868.86 \$4,800.00	\$6,219.72 \$3,360.00	\$0.00 \$0.00	\$2,649.14 \$1,440.00	\$0.00 \$0.00	
5	ED-10KM432SWU	110K 4G LMQ W SHORT WAVE OF TICS	\$0.00	c	46%	\$0.00	\$4,804.80	\$3,369.60	\$0.00	\$1,435.20	\$0.00	
5	ED-10KM-CBLDOM	DOM CABLE MNT PLUG	\$0.00	Ċ	46%	\$0.00	\$23.00	\$16.10	\$0.00	\$6.90	\$0.00	
5	ED-10KM-CBLINT	INT CABMNT PLUG INSTALLED	\$0.00	C	46%	\$0.00	\$23.00	\$16.10	\$0.00	\$6.90	\$0.00	\$20.13
5 5	ED-10KM-SWM ED-10KM-SWX	I10k switching module I10K SWX CARD	\$0.00 \$0.00	C	46% 46%	\$0.00 \$0.00	\$1,540.00 \$1,540.00	\$1,078.00 \$1,078.00	\$0.00 \$0.00	\$462.00 \$462.00	\$0.00 \$0.00	
5	ED-12000B-32	32-PORT FIBRE CHANNEL DIRECTOR	\$0.00	Č	46%	\$0.00	\$13,500.00	\$9,450.00	\$0.00	\$4,050.00	\$0.00	
5	ED-12000B-32U	32-PORT FIBRE CHANNEL DIRECTOR UPG	\$0.00	Ċ	46%	\$0.00	\$13,813.80	\$9,687.60	\$0.00	\$4,126.20	\$0.00	
5	ED-12000B-64	64-PORT FIBRE CHANNEL DIRECTOR	\$0.00	С	46%	\$0.00	\$14,500.00	\$10,150.00	\$0.00	\$4,350.00	\$0.00	
5 5	ED-12000B-64U	ED-12000B UPG	\$0.00	C	46%	\$0.00	\$15,515.50	\$10,881.00	\$0.00	\$4,634.50	\$0.00	
5	ED-12000B-CNV ED-140M	12K/24K - NEMA RACK KIT Chassis 0/140 ports FC Director	\$1,745.00 \$0.00	C	46% 46%	\$942.30 \$0.00	\$0.00 \$3,800.00	\$0.00 \$2,660.00	\$0.00 \$0.00	\$0.00 \$1,140.00	\$0.00 \$0.00	
5	ED-140MCUP	140 PORT DIRECTOR WCUP	\$0.00	Č	46%	\$0.00	\$15,080.00	\$10,556.00	\$0.00	\$4,524.00	\$0.00	
5	ED-140MCUP-U	140 PORT DRCTR UPGRADE	\$0.00	С	46%	\$0.00	\$15,095.08	\$10,586.16	\$0.00	\$4,508.92	\$0.00	\$13,232.70
5	ED-140M-UPG	Chassis 0/140 ports Director UPG	\$0.00	С	46%	\$0.00	\$3,803.80	\$2,667.60	\$0.00	\$1,136.20	\$0.00	
5 5	ED-24000B ED-24000B-U	ED-24000B CHASSIS-NO PORT ED-24000B CHASSIS-NO PORT	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$3,750.00 \$4,943.40	\$2,625.00 \$3,466.80	\$0.00 \$0.00	\$1,125.00 \$1,476.60	\$0.00 \$0.00	
5	ED-48000B	Chassis 0 Ports director	\$0.00	Č	46%	\$0.00	\$4,400.00	\$3,080.00	\$0.00	\$1,320.00	\$0.00	\$3,850.00
5	ED-48K-COMB	BRCD CABLE COMB MNGMT TRAY 384 CABLES	\$800.00	С	46%	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-6064-UPG	64 Port FICON Directr Upgrade	\$0.00	С	46%	\$0.00	\$34,034.00	\$23,868.00	\$0.00	\$10,166.00	\$0.00	
5 5	ED-64M ED-64MCUP	64-PORT FC DIRECTOR 64-PT FICON CUP DIRCTOR	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$4,520.00 \$10,400.00	\$3,164.00 \$7,280.00	\$0.00 \$0.00	\$1,356.00 \$3,120.00	\$0.00 \$0.00	
5	ED-64MCUP-UPG	64 PRT FICON CUP DRCT UPG	\$0.00	Č	46%	\$0.00	\$10,410.40	\$7,300.80	\$0.00	\$3,109.60	\$0.00	
5	ED-64M-UPG	64-PORT FC DIRECTOR UPG	\$0.00	C	46%	\$0.00	\$4,519.90	\$3,169.80	\$0.00	\$1,350.10	\$0.00	
5	ED-B-PC-AS	BROCADE AS 3112 PWR CORD	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ED-B-PC-BS ED-B-PC-CEE	BROCADE BS-1363 PWR CORD BROCADE CEE 7/7 PWR CORD	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ED-B-PC-IEC	BROCADE IEC60309 PWR CORD	\$0.00	c	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-CTP2-UPG	2Gb CTP UPG Kit/ED-64M	\$0.00	Ċ	46%	\$0.00	\$2,420.00	\$1,694.00	\$0.00	\$726.00	\$0.00	
5	ED-DCX-4S-B	ED-DCX-4S BASE CHASSIS - 0 PORTS	\$0.00	C	46%	\$0.00	\$9,680.00	\$6,776.00	\$0.00	\$2,904.00	\$0.00	
5 5	ED-DCX6-4B ED-DCX6-8B	ED-DCX6-4B Base Chassis, 0 Ports ED-DCX6-8B Base Chassis, 0 Ports	\$138,703.00 \$208,774.00	C C	46% 46%	\$74,899.62 \$112,737.96		\$9,709.21 \$14,614.18	\$0.00 \$0.00	\$4,161.09 \$6,263.22	\$0.00 \$0.00	
5	ED-DCX8510-4B	ED-8510-4-B BASE CHASSIS; 0 PORTS	\$104,800.00	Č	46%	\$56,592.00	\$10,480.00	\$7,336.00	\$0.00	\$3,144.00	\$0.00	
5	ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS; 0 PORTS	\$181,800.00	С	46%	\$98,172.00	\$18,180.00	\$12,726.00	\$0.00	\$5,454.00	\$0.00	\$15,907.50
5	ED-DCX-B	BASE DCX CHASSIS W FW OPTIONS 0 PORTS	\$0.00	С	46%	\$0.00	\$16,738.50	\$11,716.95	\$0.00	\$5,021.55	\$0.00	
5 5	ED-MDS-RLKT-AD ED-OPM-04	ED-XX ADJUSTABLE RAILKIT 4Gb 4FC shortwave QPM ED-64/140M	\$480.00 \$0.00	C C	46% 46%	\$259.20 \$0.00	\$0.00 \$520.00	\$0.00 \$364.00	\$0.00 \$0.00	\$0.00 \$156.00	\$0.00 \$0.00	
5	ED-QPM-04-U	4Gb 4FC shortwave QPM ED-64/140M UPG	\$0.00	Č	46%	\$0.00	\$523.60	\$367.20	\$0.00	\$156.40	\$0.00	
5	ED-QPM-L04	4Gb 4FC 4km longwave QPM	\$0.00	C	46%	\$0.00	\$840.00	\$588.00	\$0.00	\$252.00	\$0.00	
5	ED-QPM-L04-U	4Gb 4FC 4km longwave QPM UPG	\$0.00	C	46%	\$0.00	\$839.30	\$588.60	\$0.00	\$250.70	\$0.00	
5	ED-QPM-L10 ED-QPM-L10-U	4GB 4FC 10km longwave QPM 4GB 4FC 10km longwave QPM UPG	\$0.00 \$0.00	C	46% 46%	\$0.00	\$1,290.00	\$903.00	\$0.00	\$387.00	\$0.00 \$0.00	
5 5	ED-QPM-L10-0 ED-UPM-04	2Gb 4 port w/sw optics	\$0.00	C C	46%	\$0.00 \$0.00	\$1,291.29 \$520.00	\$905.58 \$364.00	\$0.00 \$0.00	\$385.71 \$156.00	\$0.00	\$1,131.98 \$455.00
5	ED-UPM-04-UPG	2Gb 4 port w/sw optics UPG	\$0.00	Č	46%	\$0.00	\$520.52	\$365.04	\$0.00	\$155.48	\$0.00	
5	ED-UPMC-04	SHORT WAVE CARD CUP	\$0.00	C	46%	\$0.00	\$860.00	\$602.00	\$0.00		\$0.00	\$752.50
5	ED-UPMC-04-U	SHORT WAVE CARD CUP UPGD	\$0.00	C	46%	\$0.00		\$610.20	\$0.00	\$259.90	\$0.00	
5 5	ED-UPMC-L10 ED-UPMC-L10-U	4 PORT LW 10KM W/CUP 4 PORT LW 10KM W/CUP UPGRADE	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$1,300.00 \$862.40	\$910.00 \$604.80	\$0.00 \$0.00	\$390.00 \$257.60	\$0.00 \$0.00	
5	ED-UPM-L10	2Gb 4 port w/LW 10K optics	\$0.00	C	46%	\$0.00	\$790.00	\$553.00	\$0.00	\$237.00	\$0.00	
5	ED-UPM-L10UPG	2Gb 4 port w/LW 10K optics UPG	\$0.00	С	46%	\$0.00	\$790.79	\$554.58	\$0.00	\$236.21	\$0.00	\$693.23
5	ED-XPM-01	10Gb 2 port FC card	\$0.00	С	46%	\$0.00	\$1,180.00	\$826.00	\$0.00	\$354.00	\$0.00	
5	ED-XPM-01-U	10Gb 2 port FC card UPG	\$0.00	C	46%	\$0.00	\$1,181.18	\$828.36	\$0.00	\$352.82	\$0.00	
5 5	ED-XPM-L10 ED-XPM-L10-U	10Gb 2 port L/W FC card 10Gb 2 port L/W FC card UPG	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$1,790.00 \$1,791.79	\$1,253.00 \$1,256.58	\$0.00 \$0.00	\$537.00 \$535.21	\$0.00 \$0.00	
5	INTCABPWRCD-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6.00	Č	46%	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6.00	С	46%	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-10G-LR	10GBASE-LR SFP+ MODULE	\$4,900.00	С	46%	\$2,646.00	\$490.00	\$343.00	\$0.00	\$147.00	\$0.00	\$428.75

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-10G-SR	10GBASE-SR SFP+ MODULE	\$1,220.00	С	46%	\$658.80	\$122.00	\$85.40	\$0.00	\$36.60	\$0.00	\$106.75
5 5	MDS-10GX2-LR MDS-10GX2-SR	MDS 10GB X2 LONG RANGE OPTIC MDS 10GB X2 SHORT RANGE OPTIC	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$1,270.00 \$460.00	\$889.00 \$322.00	\$0.00 \$0.00	\$381.00 \$138.00	\$0.00 \$0.00	\$1,111.25 \$402.50
5	MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	\$93,660.00	Č	46%	\$50,576.40	\$9,366.00	\$6,556.20	\$0.00	\$2,809.80	\$0.00	\$8,195.25
5	MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	\$118,640.00	С	46%	\$64,065.60	\$9,135.28	\$6,406.56	\$0.00	\$2,728.72	\$0.00	\$8,008.20
5	MDS-48P-32GFC	MDS 9700 48-Port 32Gbps FC Module	\$98,260.00	C	46%	\$53,060.40	\$9,826.00	\$6,878.20	\$0.00	\$2,947.80	\$0.00	\$8,597.75
5 5	MDS-48P-32GFCU MDS-8G-ER	MDS 9700 48-Port 32Gbps FC Module Upg MDS 8G FC EXT Range Direcotr Optic	\$127,750.00 \$9,900.00	C	46% 46%	\$68,985.00 \$5,346.00	\$9,836.75 \$0.00	\$6,898.50 \$0.00	\$0.00 \$0.00	\$2,938.25 \$0.00	\$0.00 \$0.00	\$8,623.13 \$0.00
5	MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	\$2,700.00	Č	46%	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$240.00	С	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-92CAB-KIT	SWITCH INSTALL EC-1500	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-9506 MDS-9506-V2	Chassis SUP1 no ports Director Chassis SUP2 no ports Director	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$7,220.00 \$6,780.00	\$5,054.00 \$4,746.00	\$0.00 \$0.00	\$2,166.00 \$2,034.00	\$0.00 \$0.00	\$6,317.50 \$5,932.50
5	MDS-9500-V2 MDS-9509	Chassis SUP1 no ports Director	\$0.00	Č	46%	\$0.00	\$7,540.00	\$5,278.00	\$0.00	\$2,262.00	\$0.00	\$6,597.50
5	MDS-9509-V2	Chassis SUP2 no ports Director	\$0.00	C	46%	\$0.00	\$6,970.00	\$4,879.00	\$0.00	\$2,091.00	\$0.00	\$6,098.75
5	MDS-9513	Chassis SUP2 no ports Director	\$0.00	С	46%	\$0.00	\$8,210.00	\$5,747.00	\$0.00	\$2,463.00	\$0.00	\$7,183.75
5 5	MDS-9513-FAB MDS-9513-FAB2	MDS 9513 CROSSBAR SWITCHING FABRIC2 MOD CISCO MDS 9513 FABRIC2 MODULE	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$520.00	\$0.00 \$364.00	\$0.00 \$0.00	\$0.00 \$156.00	\$0.00 \$0.00	\$0.00 \$455.00
5	MDS-9513-FAB3	MDS 9513 CROSSBAR SWITCHING FABRIC3	\$0.00	Č	46%	\$0.00	\$1,060.00	\$742.00	\$0.00	\$318.00	\$0.00	\$927.50
5	MDS-95CAB-KIT	DIRECTOR CAB INSTALL KIT	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-AUS	MDS 9700 Power cord Australia	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-9700-CAB MDS9700-CABKIT	MDS 9700 Cabinet Jumper Power Cord MDS-9710 EC-1700-C Adpt Brckts Kit	\$0.00 \$140.00	C C	46% 46%	\$0.00 \$75.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MDS-9700-EU	MDS 9700 Power cord Europe	\$0.00	Č	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-INT	MDS 9700 Power cord International	\$0.00	Ċ	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-ISR	MDS 9700 Power cord Israel	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-9700-KOR MDS-9700-NA	MDS 9700 Power Cord Korea MDS 9700 NEMA 5-20 North America/Japan	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MDS-9700-NA	MDS 9700 Power cord South Africa	\$0.00	Č	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-SW	MDS 9700 Power cord Switzerland	\$0.00	Ċ	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-US1	MDS 9700 NEMA 6-20 United States/Japan	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-9700-US2	MDS 9700 NEMA L6-20 United States/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-9706 MDS9706-CABKIT	9706 Chassis w/ Sup1, 4-PS, 3-Fab Mods MDS-9706 EC-1700-C Adpt Brckts Kit	\$123,120.00 \$230.00	C C	46% 46%	\$66,484.80 \$124.20	\$12,312.00 \$0.00	\$8,618.40 \$0.00	\$0.00 \$0.00	\$3,693.60 \$0.00	\$0.00 \$0.00	\$10,773.00 \$0.00
5	MDS-9706-FAB1	MDS 9706 Crossbar	\$6,310.00	Č	46%	\$3,407.40	\$631.00	\$441.70	\$0.00	\$189.30	\$0.00	\$552.13
5	MDS-9710	Connectrix MDS-9710 Director	\$193,340.00	С	46%	\$104,403.60	\$19,334.00	\$13,533.80	\$0.00	\$5,800.20	\$0.00	\$16,917.25
5	MDS-9710-FAB	MDS 9710 Fabric 1 module	\$22,880.00	С	46%	\$12,355.20	\$2,288.00	\$1,601.60	\$0.00	\$686.40	\$0.00	\$2,002.00
5 5	MDS-9710-FABU MDS-9710-PS	MDS 9710 Fabric 1 module UPG MDS 9710 3K Watt Power Supply	\$28,980.00 \$2,100.00	C C	46% 46%	\$15,649.20 \$1,134.00	\$2,231.46 \$0.00	\$1,564.92 \$0.00	\$0.00 \$0.00	\$666.54 \$0.00	\$0.00 \$0.00	\$1,956.15 \$0.00
5	MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	\$2,660.00	č	46%	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9718	9718 Chassis 2 Sup1E 12-PS 6-Fab Mods	\$381,173.00	С	46%	\$205,833.42	\$38,117.30	\$26,682.11	\$0.00	\$11,435.19	\$0.00	\$33,352.64
5	MDS9718-CABKIT	MDS-9718 EC-1700-C Adpt Brckts Kit	\$294.00	С	46%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-BAFL-KIT MDS-FCIP-9700	EC-1700-C MDS BAFFLE KIT MDS 9000 24/10-port FCIP Module	\$400.00 \$141,260.00	C	46% 46%	\$216.00 \$76,280.40	\$0.00 \$14,126.00	\$0.00 \$9,888.20	\$0.00 \$0.00	\$0.00 \$4,237.80	\$0.00 \$0.00	\$0.00 \$12,360.25
5	MDS-FCIP-9700U	MDS 9000 24/10-port FCIP Module UPG	\$178,850.00	Č	46%	\$96,579.00	\$13,771.45	\$9,657.90	\$0.00	\$4,113.55	\$0.00	\$12,072.38
5	MDS-FCOE-8	MDS 9500 10-GBPS 8-PORT FCOE MODULE	\$0.00	С	46%	\$0.00	\$2,460.00	\$1,722.00	\$0.00	\$738.00	\$0.00	\$2,152.50
5	MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$31,980.00	С	46%	\$17,269.20	\$2,462.46	\$1,726.92	\$0.00	\$735.54	\$0.00	\$2,158.65
5 5	MDS-FCOE-9700 MDS-FCOE9700U	Connectrix 48P 10Gb FCoE Module Connectrix 48P 10-Gb FCoE Module, UPG	\$84,800.00 \$110,240.00	C C	46% 46%	\$45,792.00 \$59,529.60	\$8,480.00 \$8,488.48	\$5,936.00 \$5,952.96	\$0.00 \$0.00	\$2,544.00 \$2,535.52	\$0.00 \$0.00	\$7,420.00 \$7,441.20
5	MDS-FCOE-9718	Connectrix 24P 40Gb FCoE Module	\$93,035.00	Č	46%	\$50,238.90	\$9,303.50	\$6,512.45	\$0.00	\$2,791.05	\$0.00	\$8,140.56
5	MDS-FCOE-9718U	Connectrix 24P 40Gb FCoE Module UPG	\$120,946.00	C	46%	\$65,310.84	\$9,312.84	\$6,531.08	\$0.00	\$2,781.76	\$0.00	\$8,163.86
5	MDS-FLASH-512	512MB FLASH UPGRADE	\$3,500.00	С	46%	\$1,890.00	\$350.00	\$245.00	\$0.00	\$105.00	\$0.00	\$306.25
5 5	MDS-PBF-12SW MDS-PBF-12SWU	4Gb 12-Port FC Module	\$0.00 \$0.00	C C	46% 46%	\$0.00	\$2,680.00 \$2,682.68	\$1,876.00 \$1,881.36	\$0.00	\$804.00 \$801.32	\$0.00 \$0.00	\$2,345.00 \$2,351.70
5	MDS-PBF-125WU MDS-PBF-16	4Gb 12-Port FC Module UPG 2Gb 16-Port FC Module	\$0.00	C	46%	\$0.00 \$0.00	\$3,650.00	\$1,881.36 \$2,555.00	\$0.00 \$0.00	\$1,095.00	\$0.00	\$2,351.70
5	MDS-PBF-16LW	2Gb 16-Port FC Module LW	\$0.00	С	46%	\$0.00	\$4,880.00	\$3,416.00	\$0.00	\$1,464.00	\$0.00	\$4,270.00
5	MDS-PBF-16U	2Gb 16-Port FC Module UPG	\$0.00	С	46%	\$0.00	\$3,653.65	\$2,562.30	\$0.00	\$1,091.35	\$0.00	\$3,202.88
5 5	MDS-PBF-24-8G MDS-PBF24-8GU	MDS 1/2/4/8-GBPS 24-PORT PERF FC MODULE MDS 1/2/4/8-GBPS 24-PORT PERF FC MOD UPG	\$0.00 \$0.00	C	46% 46%	\$0.00 \$0.00	\$4,860.00 \$4,744.74	\$3,402.00 \$3,327.48	\$0.00 \$0.00	\$1,458.00 \$1,417.26	\$0.00 \$0.00	\$4,252.50 \$4,159.35
5	MDS-PBF-24LR	24 PORT 4GB LONG RANGE PORT BLADE	\$0.00	Č	46%	\$0.00	\$7,780.00	\$5,446.00	\$0.00	\$2,334.00	\$0.00	\$6,807.50
5	MDS-PBF-24LRU	24 PORT LW 4GB RANGE BLADE UPG	\$0.00	Č	46%	\$0.00	\$7,787.78	\$5,461.56	\$0.00	\$2,326.22	\$0.00	\$6,826.95
5	MDS-PBF-24MR	24 PORT 4GB MED-RNGE PORT BLADE	\$0.00	С	46%	\$0.00	\$5,730.00	\$4,011.00	\$0.00	\$1,719.00	\$0.00	\$5,013.75
5	MDS-PBF-24MRU	24 PORT 4GB MEDIUM RANGE PORT BLADE UPGR	\$0.00	С	46%	\$0.00	\$5,735.73	\$4,022.46	\$0.00	\$1,713.27	\$0.00	\$5,028.08
5 5	MDS-PBF-24SW MDS-PBF-24SWU	4Gb 24-Port FC Module 4Gb 24-Port FC Module UPG	\$0.00 \$0.00	C	46% 46%	\$0.00 \$0.00	\$4,050.00 \$4,054.05	\$2,835.00 \$2,843.10	\$0.00 \$0.00	\$1,215.00 \$1,210.95	\$0.00 \$0.00	\$3,543.75 \$3,553.88
5	MDS-PBF-32	2Gb 32-Port FC Module	\$0.00	Č	46%	\$0.00	\$4,530.00	\$3,171.00	\$0.00	\$1,359.00	\$0.00	\$3,963.75
5	MDS-PBF-32U	2Gb 32-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$4,534.53	\$3,180.06	\$0.00	\$1,354.47	\$0.00	\$3,975.08
5	MDS-PBF-44-8G	1/2/4/8-GBPS 4/44 HOST FC MODULE	\$0.00	С	46%	\$0.00	\$4,860.00	\$3,402.00	\$0.00	\$1,458.00	\$0.00	\$4,252.50
5 5	MDS-PBF44-8GU MDS-PBF-48-8G	MDS 1/2/4/8-GBPS 4/44 HOST FC MODULE MDS 1/2/4/8-GBPS 48-PORT PERF FC MODULE	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$4,827.90 \$7,170.00	\$3,385.80 \$5,019.00	\$0.00 \$0.00	\$1,442.10 \$2,151.00	\$0.00 \$0.00	\$4,232.25 \$6,273.75
5	MDS-PBF-46-6G MDS-PBF48-8GU	MDS 1/2/4/8-GBPS 48-PORT PERF FC MODULE UPG	\$0.00	C	46%	\$0.00	\$7,170.00	\$4,989.60	\$0.00	\$2,125.20	\$0.00	\$6,237.00
5	MDS-PBF-48SW	4Gb 48-Port FC Module UPG	\$0.00	С	46%	\$0.00	\$6,000.00	\$4,200.00	\$0.00	\$1,800.00	\$0.00	\$5,250.00
5	MDS-PBF-48SWU	4Gb 48-Port FC Module UPG	\$0.00	С	46%	\$0.00	\$6,006.00	\$4,212.00	\$0.00	\$1,794.00	\$0.00	\$5,265.00
5	MDS-PBF-4LR	10Gb 4-Port FC Module LW 10Km	\$0.00	C	46%	\$0.00	\$10,010.00	\$7,007.00	\$0.00	\$3,003.00	\$0.00	\$8,758.75
5 5	MDS-PBF-4LRU MDS-PBF-4SR	10Gb 4-Port FC Module LW 10Km UPG 10Gb 4-Port FC Module SW 500m	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$10,020.01 \$6,832.50	\$7,027.02 \$4,782.75	\$0.00 \$0.00	\$2,992.99 \$2,049.75	\$0.00 \$0.00	\$8,783.78 \$5,978.44
5	MDS-PBF-4SRU	10Gb 4-Port FC Module SW 500m UPG	\$0.00	č	46%	\$0.00	\$6,839.37	\$4,796.44	\$0.00	\$2,042.93	\$0.00	\$5,995.55
5	MDS-PBF-ADV32	CISCO 32-PORT 8-GBPS FC PORT MODULE	\$0.00	С	46%	\$0.00	\$8,120.00	\$5,684.00	\$0.00	\$2,436.00	\$0.00	\$7,105.00
5	MDS-PBFADV32U	CISCO 32-PORT 8-GBPS FC PORT MOD UPG	\$0.00	С	46%	\$0.00	\$8,128.12	\$5,700.24	\$0.00	\$2,427.88	\$0.00	\$7,125.30

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-PBF-ADV48	CISCO 48-PORT 8-GBPS FC PORT MODULE	\$0.00	С	46%	\$0.00	\$9,720.00	\$6,804.00	\$0.00	\$2,916.00	\$0.00	\$8,505.00
5 5	MDS-PBFADV48U MDS-PBFI-1402	CISCO 48-PORT 8-GBPS FC PORT MOD UPG 2Gb 14-Port FC+ 2-Port IP Module	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$9,729.72 \$4,750.00	\$6,823.44 \$3,325.00	\$0.00 \$0.00	\$2,906.28 \$1,425.00	\$0.00 \$0.00	
5	MDS-PBFI-1804	4 GB 18 FC/4 GE PORT MODULE	\$0.00	Č	46%	\$0.00	\$5,240.00	\$3,668.00	\$0.00	\$1,572.00	\$0.00	
5	MDS-PBFI1804U	4 GB 18 FC/4 GE PORT MODULE	\$68,120.00	С	46%	\$36,784.80	\$5,245.24	\$3,678.48	\$0.00	\$1,566.76	\$0.00	\$4,598.10
5	MDS-PBI-4	4 PORT IP BLADE MDS	\$0.00	С	46%	\$0.00	\$2,240.00	\$1,568.00	\$0.00	\$672.00	\$0.00	
5 5	MDS-PBI-4U MDS-PBI-8	4 PORT IP BLADE UPGRADE 8-Port IP Module	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$2,217.60 \$4,100.00	\$1,555.20 \$2,870.00	\$0.00 \$0.00	\$662.40 \$1,230.00	\$0.00 \$0.00	
5	MDS-PBI-8U	8-Port IP Module UPG	\$0.00	č	46%	\$0.00	\$4,104.10	\$2,878.20	\$0.00	\$1,225.90	\$0.00	
5	MDS-PFI-1402U	2Gb 14-Port FC+ 2-Port IP Module UPG	\$0.00	С	46%	\$0.00	\$4,754.75	\$3,334.50	\$0.00	\$1,420.25	\$0.00	
5	MDS-PW19-EU	Qty 2 9506 Power Cord Europe	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MDS-PW19-INT MDS-PW19-KR	Qty 2 9506 Power Cord International KOREA POWER CORDS FOR 9506 DIRECTOR	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MDS-PW19-SA	Qty 2 9506 Power Cord South America	\$0.00	Č	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-SW	Qty 2 9506 Power Cord Switzerland	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-TWST	Qty 2 9506 Twist Lock Power Cord US	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-PW19-UK MDS-PW19-US	Qty 2 9506 Power Cord UK Qty 2 9506 Power Cord US	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MDS-PW2-AUS	CISCO POWER CABLE FOR MDS-9509 AUSTRALIA	\$0.00	Č	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-CAB	CAB PC DIRECTOR EC-1500	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-KR	KOREA POWER CORDS FOR 9509 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MDS-PW8-CAB MDS-PW8-KR	Qty 2 Cabinet Power Cord Qty 2 9100 9200 Power Cord KOREA	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MDS-PW8-SW	Qty 2 9100 9200 Power Cord Switzerland	\$0.00	Č	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-PW8-TW	Qty 2 9100 9200 Power Cord TAIWAN	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-AU	CISCO POWER CABLE FOR MDS-9513 AUSTRALIA	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-PW9513-EU MDS-PW9513-INT	Qty 4 9513 Power Cord Europe Qty 4 9513 Power Cord International	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MDS-PW9513-ISR	Qty 4 9513 Power Cord International	\$0.00	Č	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-PW9513-KR	KOREA POWER CORDS FOR 9513 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-PW9513-SA	Qty 4 9513 Power Cord South Africa	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MDS-PW9513-SW MDS-PW9513-TWS	Qty 4 9513 Power Cord Switzerland Qty 4 9513 Twist Lock Power Cord US/Japn	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MDS-PW9513-1WS	Qty 4 9513 Power Cord US/Japan	\$0.00	Č	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-PWQ-ARGIN	Qty 1 9Q20 & 9124 Power Cord Argintina	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-PWQ-AUS	Qty 1 9Q20 & 9124 Power Cord Australia	\$0.00	С	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MDS-PWQ-ITALY MDS-PWQ-SA	Qty 1 9Q20 & 9124 Power Cord Italy Qty 1 9Q20 & 9124 Power Cord S Africa	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MDS-PWQ-SW	Qty 1 9Q20 & 9124 Power Cord Switzerland	\$0.00	c	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		MDS 40G CSR Optic QSFP+	\$3,668.00	Ċ	46%	\$1,980.72	\$366.80	\$256.76	\$0.00	\$110.04	\$0.00	
5		MDS 40G SR Optic QSFP+	\$3,668.00	С	46%	\$1,980.72	\$366.80	\$256.76	\$0.00	\$110.04	\$0.00	
5 5	MDS-QSFP-40G-SR-BD MDS-QSFP-H40G-10M	MDS 40G QSFP BIDI MDS 40G Active Optical Cable Assy 10M	\$1,342.00 \$1,224.00	C C	46% 46%	\$724.68 \$660.96	\$134.20 \$0.00	\$93.94 \$0.00	\$0.00 \$0.00	\$40.26 \$0.00	\$0.00 \$0.00	
5		MDS 40G Active Optical Cable Assy 3M	\$1,039.00	c	46%	\$561.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		MDS 40G Active Optical Cable Assy 5M	\$1,224.00	Ċ	46%	\$660.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	\$470.00	C	46%	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MDS-SCR MDS-SFP-10GLW	OPTIONAL SMART CARD READER FOR SME MDS 10-GBPS FIBRE CHANNEL-LONGWAVE; SFP+	\$1,100.00 \$4,900.00	C C	46% 46%	\$594.00 \$2,646.00	\$0.00 \$490.00	\$0.00 \$343.00	\$0.00 \$0.00	\$0.00 \$147.00	\$0.00 \$0.00	
5	MDS-SFP-10GEW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE; SFP	\$1,800.00	c	46%	\$972.00	\$180.00	\$126.00	\$0.00	\$54.00	\$0.00	
5	MDS-SFP-16GLW	MDS 16GB FC LW Optic	\$4,560.00	Ċ	46%	\$2,462.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-16GSW	MDS 16GB FC SW Optic	\$408.00	C	46%	\$220.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-SFP-32GLW MDS-SFP-32GSW	MDS 32G LW Optic SFP+ MDS 32G SW Optic SFP+	\$7,370.00 \$1,540.00	C	46% 46%	\$3,979.80 \$831.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MDS-SSM-32	2Gb 32-Port FC Storage Sol Module	\$0.00	c	46%	\$0.00	\$5,440.00	\$3,808.00	\$0.00	\$1,632.00	\$0.00	
5	MDS-SSM-32F	MDS 9000 32-PORT 1 / 2 GBPS FC STORAGE S	\$0.00	Ċ	46%	\$0.00	\$5,800.00	\$4,060.00	\$0.00	\$1,740.00	\$0.00	
5	MDS-SSM-32U	2Gb 32-Port FC Stg Sol Mod UPG	\$0.00	C	46%	\$0.00	\$5,555.55	\$3,896.10	\$0.00	\$1,659.45	\$0.00	
5 5	MDS-SSM-32UF MDS-SSN-16	SSM UPGRADE BLADE 32 PORT MDS 16P STORAGE SERVICES NO OPTICS	\$0.00 \$0.00	C	46% 46%	\$0.00 \$0.00	\$7,540.00 \$6,460.00	\$5,278.00	\$0.00 \$0.00	\$2,262.00 \$1,938.00	\$0.00 \$0.00	
5 5	MDS-SSN-16U	MDS 16P STORAGE SERVICES NO OPTICS MDS 16P STORAGE SERVICES NO OPTICS UPG	\$0.00	C	46%	\$0.00	\$8,398.00	\$4,522.00 \$5,878.60	\$0.00	\$2,519.40	\$0.00	
5	MDS-SUP-V2U	Supervisor2 Card UPG	\$0.00	Č	46%	\$0.00	\$3,715.25	\$2,605.50	\$0.00	\$1,109.75	\$0.00	
5	MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$1,700.00	С	46%	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	\$300.00	С	46%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MDS-TWNX-10M MDS-TWNX-1M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M 10G BASE COPPER PASSIVE TWINAX CABLE; 1M	\$510.00 \$185.00	C C	46% 46%	\$275.40 \$99.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MDS-TWNX-1M	10G BASE COPPER PASSIVE TWINAX CABLE, 1M	\$265.00	Č	46%	\$143.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325.00	Č	46%	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TWNX-7M	10G BASE COPPER ACTIVE TWINAX CABLE, 7M	\$450.00	С	46%	\$243.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	M-PS-HW-C-002	PROSUPPORT W/MISSION CRITICAL HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	С	46%	\$53,906.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSM-HW-C-002 M-PSM-SW-C-002	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00 \$99,827.00	C C	46% 46%	\$53,906.58 \$53,906.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-PSP-HW-C-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	c	46%	\$53,906.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSP-SW-C-002	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	С	46%	\$53,906.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-C-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	С	46%	\$53,906.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PB-12000B-16	16-Port CARD ED-12000B	\$0.00	C	46%	\$0.00	\$3,220.00	\$2,254.00	\$0.00	\$966.00	\$0.00	
5 5	PB-12000B-16U PB-24000-16	16-Port CARD ED-12000B 16-Port CARD ED-24000B	\$0.00 \$0.00	C C	46% 46%	\$0.00 \$0.00	\$3,203.20 \$2,500.00	\$2,246.40 \$1,750.00	\$0.00 \$0.00	\$956.80 \$750.00	\$0.00 \$0.00	
5	PB-24000-16U	2Gb 16 FC port blade/ED-24000B	\$0.00	Č	46%	\$0.00	\$2,202.20	\$1,544.40	\$0.00	\$657.80	\$0.00	
5	PB-48000B-16	4Gb 16 FC port blade/ED-48000B	\$0.00	С	46%	\$0.00	\$2,460.00	\$1,722.00	\$0.00	\$738.00	\$0.00	\$2,152.50
5	PB-48000B-16U	4Gb 16 FC port blade/ED-48000B UPG	\$0.00	С	46%	\$0.00	\$2,462.46	\$1,726.92	\$0.00	\$735.54	\$0.00	\$2,158.65

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PB-48000B-32	4Gb 32 FC port blade/ED-48000B	\$0.00	С	46%	\$0.00	\$4,180.00	\$2,926.00	\$0.00	\$1,254.00	\$0.00	\$3,657.50
5 5	PB-48000B-32U PB-48K-10G-6	4Gb 32 FC port blade/ED-48000B UPG 10GB 6 FC PORT BLADE/ED-48K	\$0.00 \$0.00		46% 46%	\$0.00 \$0.00	\$4,184.18 \$11,231.00	\$2,934.36 \$7,861.70	\$0.00 \$0.00	\$1,249.82 \$3,369.30	\$0.00 \$0.00	\$3,667.95 \$9,827.13
5	PB-48K-10G-6U	10GB 6 FC PORT BLADE/ED-48K-UPG	\$0.00		46%	\$0.00	\$11,588.50	\$8,127.00	\$0.00	\$3,461.50	\$0.00	\$10,158.75
5	PB-48K-16IP	4GB 8-PORT FC+ 8-PORT IP CARD	\$0.00		46%	\$0.00	\$6,590.00	\$4,613.00	\$0.00	\$1,977.00	\$0.00	\$5,766.25
5	PB-48K-16IPU	4GB 8-PORT FC+ 8-PORT IP CARD (UPGRADE)	\$0.00		46%	\$0.00	\$6,621.62	\$4,643.73	\$0.00	\$1,977.89	\$0.00	\$5,804.66
5	PB-48K-18I	BROCADE FC4-18I IP-BLADE	\$0.00	C	46%	\$0.00	\$6,242.50	\$4,369.75	\$0.00	\$1,872.75	\$0.00	\$5,462.19
5 5	PB-48K-18IU PB-48K-48	BROCADE FC4-18I IP-BLADE UPGRADE 4GB 48-PORT FC CARD	\$0.00 \$0.00		46% 46%	\$0.00 \$0.00	\$6,778.70 \$6,360.00	\$4,753.89 \$4,452.00	\$0.00 \$0.00	\$2,024.81 \$1,908.00	\$0.00 \$0.00	\$5,942.36 \$5,565.00
5	PB-48K-48U	4GB 48-PORT FC CARD (UPGRADE)	\$0.00		46%	\$0.00	\$6,366.75	\$4,464.99	\$0.00	\$1,901.76	\$0.00	\$5,581.24
5	PB-48K-AP4-18	AP4-18 ED-48000B APPLICATION BLADE	\$0.00		46%	\$0.00	\$9,050.00	\$6,335.00	\$0.00	\$2,715.00	\$0.00	\$7,918.75
5	PB48K-AP4-18U	AP4-18 ED-48000B APPLICATION BLADE UPG	\$0.00		46%	\$0.00	\$11,765.00	\$8,235.50	\$0.00	\$3,529.50	\$0.00	\$10,294.38
5	PB-DCX-16EB	ED-DCX-B 16P ENCRYPTION BLADE	\$0.00		46%	\$0.00	\$18,581.00	\$13,006.70	\$0.00	\$5,574.30	\$0.00	\$16,258.38
5 5	PB-DCX-16EBU PB-DCX-16P-4G	ED-DCX-B 16P ENCRYPTION BLADE UPGRADE DCX PORT BLADE 16P 16 4G SFPS	\$0.00 \$0.00		46% 46%	\$0.00 \$0.00	\$24,078.50 \$3,230.00	\$16,854.95	\$0.00 \$0.00	\$7,223.55 \$969.00	\$0.00 \$0.00	\$21,068.69
5	PB-DCX-16P4GU	DCX UPGRADE PORT BLADE 16P 16 4G SFPS	\$0.00		46%	\$0.00	\$4,460.00	\$2,261.00 \$3,122.00	\$0.00	\$1,338.00	\$0.00	\$2,826.25 \$3,902.50
5	PB-DCX-16P-8G	DCX PORT BLADE 16P 16 8G SFPS	\$0.00		46%	\$0.00	\$3,165.50	\$2,215.85	\$0.00	\$949.65	\$0.00	\$2,769.81
5	PB-DCX-16P8GU	DCX UPGRADE PORT BLADE 16P 16 8G SFPS	\$0.00	С	46%	\$0.00	\$4,180.00	\$2,926.00	\$0.00	\$1,254.00	\$0.00	\$3,657.50
5	PB-DCX-16P-E	DCX PORT BLADE 16P 0 SFPS	\$0.00	C	46%	\$0.00	\$2,901.00	\$2,030.70	\$0.00	\$870.30	\$0.00	\$2,538.38
5	PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	\$105,100.00	С	46%	\$56,754.00	\$10,510.00	\$7,357.00	\$0.00	\$3,153.00	\$0.00	\$9,196.25
5 5	PB-DCX24FCOEU PB-DCX-32P16G	ED-DCX-B 24P FCOE BLADE UPGRADE DCX PORT BLADE 32P 32 16G SFPS	\$139,375.00 \$82,600.00		46% 46%	\$75,262.50 \$44,604.00	\$13,937.50 \$8,260.00	\$9,756.25 \$5,782.00	\$0.00 \$0.00	\$4,181.25 \$2,478.00	\$0.00 \$0.00	\$12,195.31 \$7,227.50
5	PB-DCX32P16GE	DCX 16G PORT BLADE 32P 0 SFPS	\$64,100.00		46%	\$34,614.00	\$6,410.00	\$4,487.00	\$0.00	\$1,923.00	\$0.00	\$5,608.75
5	PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	\$83,330.00		46%	\$44,998.20	\$6,416.41	\$4,499.82	\$0.00	\$1,916.59	\$0.00	\$5,624.78
5	PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$109,590.00		46%	\$59,178.60	\$10,959.00	\$7,671.30	\$0.00	\$3,287.70	\$0.00	\$9,589.13
5	PB-DCX-32P-4G	DCX PORT BLADE 32P 32 4G SFPS	\$0.00		46%	\$0.00	\$5,560.00	\$3,892.00	\$0.00	\$1,668.00	\$0.00	\$4,865.00
5 5	PB-DCX-32P4GU PB-DCX-32P-8G	DCX UPGRADE PORT BLADE 32P 32 4G SFPS DCX PORT BLADE 32P 32 8G SFPS	\$0.00 \$0.00		46% 46%	\$0.00 \$0.00	\$7,670.00 \$5,351.00	\$5,369.00 \$3,745.70	\$0.00 \$0.00	\$2,301.00 \$1,605.30	\$0.00 \$0.00	\$6,711.25 \$4,682.13
5	PB-DCX-32P8GM	X8510 8G MAX 32P BLADE W/ 32 8G SFPS	\$0.00		46%	\$0.00	\$5,560.00	\$3,892.00	\$0.00	\$1,668.00	\$0.00	\$4,865.00
5	PB-DCX32P8GME	DCX8510 8G MAX 32P BLADE W/ 0 SFPS	\$0.00		46%	\$0.00	\$5,020.00	\$3,514.00	\$0.00	\$1,506.00	\$0.00	\$4,392.50
5	PB-DCX32P8GMU	DCX UPG 8G MAX 32P BLADE W/ 32 8G SFPS	\$0.00	С	46%	\$0.00	\$7,228.00	\$5,059.60	\$0.00	\$2,168.40	\$0.00	\$6,324.50
5	PB-DCX-32P8GU	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	\$0.00	С	46%	\$0.00	\$7,070.00	\$4,949.00	\$0.00	\$2,121.00	\$0.00	\$6,186.25
5	PB-DCX-32P-E	DCX PORT BLADE 32P 0 SFPS	\$0.00		46% 46%	\$0.00	\$4,919.50	\$3,443.65	\$0.00	\$1,475.85	\$0.00	\$4,304.56
5 5	PB-DCX-48P16G PB-DCX48P16GE	DCX PORT BLADE 48P 48 16G SFPS DCX 16G PORT BLADE 48P 0 SFPS	\$115,800.00 \$89,200.00		46%	\$62,532.00 \$48,168.00	\$11,580.00 \$8,920.00	\$8,106.00 \$6,244.00	\$0.00 \$0.00	\$3,474.00 \$2,676.00	\$0.00 \$0.00	\$10,132.50 \$7,805.00
5	PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	\$115,960.00		46%	\$62,618.40	\$8,928.92	\$6,261.84	\$0.00	\$2,667.08	\$0.00	\$7,827.30
5	PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$153,530.00		46%	\$82,906.20	\$15,353.00	\$10,747.10	\$0.00	\$4,605.90	\$0.00	\$13,433.88
5	PB-DCX-48P-4G	DCX PORT BLADE 48P 48 4G SFPS	\$0.00		46%	\$0.00	\$7,790.00	\$5,453.00	\$0.00	\$2,337.00	\$0.00	\$6,816.25
5	PB-DCX-48P4GU	DCX UPGRADE PORT BLADE 48P 48 4G SFPS	\$0.00		46%	\$0.00	\$10,750.00	\$7,525.00	\$0.00	\$3,225.00	\$0.00	\$9,406.25
5 5	PB-DCX-48P-8G PB-DCX-48P8GM	DCX PORT BLADE 48P 48 8G SFPS DCX8510 8G MAX 48P BLADE W/ 48 8G SFPS	\$0.00 \$0.00		46% 46%	\$0.00 \$0.00	\$7,497.00 \$7,790.00	\$5,247.90 \$5,453.00	\$0.00 \$0.00	\$2,249.10 \$2,337.00	\$0.00 \$0.00	\$6,559.88 \$6,816.25
5	PB-DCX48P8GME	DCX8510 8G MAX 48P BLADE W/ 0 SFPS	\$0.00		46%	\$0.00	\$6,980.00	\$4,886.00	\$0.00	\$2,094.00	\$0.00	\$6,107.50
5	PB-DCX48P8GMU	DCX UPG 8G MAX 48P BLADE W/ 48 8G SFPS	\$0.00	C	46%	\$0.00	\$10,127.00	\$7,088.90	\$0.00	\$3,038.10	\$0.00	\$8,861.13
5	PB-DCX-48P8GU	DCX UPGRADE PORT BLADE 48P 48 8G SFPS	\$0.00	С	46%	\$0.00	\$9,910.00	\$6,937.00	\$0.00	\$2,973.00	\$0.00	\$8,671.25
5	PB-DCX-48P-E	DCX PORT BLADE 48P 0 SFPS	\$0.00	C	46%	\$0.00	\$6,840.50	\$4,788.35	\$0.00	\$2,052.15	\$0.00	\$5,985.44
5 5	PB-DCX6-48P32G PB-DCX6-48P32GE	DCX6 32G PORT BLADE 48P 48 SW 32G SFPS DCX6 32G PORT BLADE 48P 0 SFPS	\$180,501.00 \$128,374.00		46% 46%	\$97,470.54 \$69,321.96	\$18,050.10 \$12,837.40	\$12,635.07 \$8,986.18	\$0.00 \$0.00	\$5,415.03 \$3,851.22	\$0.00 \$0.00	\$15,793.84 \$11,232.73
5	PB-DCX6-48P32GEU	DCX6 32G PORT BLADE 48P 0 SFPS UPG	\$166,887.00		46%	\$90,118.98	\$16,688.70	\$11,682.09	\$0.00	\$5,006.61	\$0.00	\$14,602.61
5	PB-DCX6-48P32GU	DCX6 32G PORT BLADE 48P 48 SW SFPS UPG	\$234,651.00		46%	\$126,711.54	\$23,465.10	\$16,425.57	\$0.00	\$7,039.53	\$0.00	\$20,531.96
5	PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	\$153,300.00		46%	\$82,782.00	\$15,330.00	\$10,731.00	\$0.00	\$4,599.00	\$0.00	\$13,413.75
5	PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	\$199,290.00		46%	\$107,616.60	\$15,345.33	\$10,761.66	\$0.00	\$4,583.67	\$0.00	\$13,452.08
5 5	PB-DCX-64P-8G PB-DCX-64P8GU	DCX PORT BLADE 64P 64 8G MSFPS DCX UPGRADE PORT BLADE 64P 64 8G MSFPS	\$0.00 \$0.00		46% 46%	\$0.00 \$0.00	\$10,170.00 \$13,754.00	\$7,119.00 \$9,627.80	\$0.00 \$0.00	\$3,051.00 \$4,126.20	\$0.00 \$0.00	\$8,898.75 \$12,034.75
5	PB-DCX6-SX6-LW	DCX6 SX6 16 32G LW SFP 0 IP SFP	\$441,039.00		46%	\$238,161.06	\$44,103.90	\$30,872.73	\$0.00	\$13,231.17	\$0.00	\$38,590.91
5	PB-DCX6-SX6-SW	DCX6 SX6 16 32G SW SFP 0 IP SFP	\$312,869.00	Č	46%	\$168,949.26	\$31,286.90	\$21,900.83	\$0.00	\$9,386.07	\$0.00	\$27,376.04
5	PB-DCX-FX8-24	ED-DCX-B FX8-24 FCIP BLADE	\$109,660.00	C	46%	\$59,216.40	\$10,966.00	\$7,676.20	\$0.00	\$3,289.80	\$0.00	\$9,595.25
5	PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE UPGRADE	\$142,000.00	С	46%	\$76,680.00	\$14,200.00	\$9,940.00	\$0.00	\$4,260.00	\$0.00	\$12,425.00
5 5	PWRC-DCX-AU PWRC-DCX-EU	DCX AUSTRALIA/NZ 250V PWR CRD KIT - 2PER DCX EU CEE7/7 PWR CRD KIT - 2PER	\$400.00 \$400.00		46% 46%	\$216.00 \$216.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PWRC-DCX-EU PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400.00		46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	\$400.00		46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	\$400.00		46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-1004	SRVCE PROCSSR FOR EC1200	\$0.00	C	46%	\$0.00	\$1,020.00	\$714.00	\$0.00	\$306.00	\$0.00	\$892.50
5	SP-1010	CTX SRVC PROCSR-1U SRVR CTX SERVICE PROCESSOR WINDOWS 2003	\$0.00	C	46%	\$0.00	\$1,360.00	\$952.00	\$0.00	\$408.00	\$0.00	\$1,190.00
5 5	SP-1020 SP-HUB-ETH	CONNECTRIX ETHERNET HUB	\$0.00 \$1,300.00		46% 46%	\$0.00 \$702.00	\$1,340.00 \$130.00	\$938.00 \$91.00	\$0.00 \$0.00	\$402.00 \$39.00	\$0.00 \$0.00	\$1,172.50 \$113.75
5	SP-KVM	CTX KVM UNIT	\$0.00	c	46%	\$0.00	\$609.00	\$426.30	\$0.00	\$182.70	\$0.00	\$532.88
5	WU-PSP-HW-C-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY	\$99,827.00		46%	\$53,906.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-521	SYMM MGMT SUITE SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-000-522	SYMM MGMT SUITE SATA 15-25TB	\$0.00		36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-000-523	SYMM MGMT SUITE SATA 44 60TB	\$0.00		36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5 5	456-000-524 456-000-525	SYMM MGMT SUITE SATA 41-60TB SYMM MGMT SUITE SATA 61-100TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$139.50 \$133.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$139.50 \$133.20
5	456-000-526	SYMM MGMT SUITE SATA 01-150TB	\$0.00		36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-000-527	SYMM MGMT SUITE SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-000-528	SYMM MGMT SUITE SATA 251-400TB	\$0.00		36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5 5	456-000-529 456-000-530	SYMM MGMT SUITE SATA 401-600TB SYMM MGMT SUITE SATA 601-1000TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$81.00 \$69.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.00 \$69.30
5	456-000-530	SYMM MGMT SUITE SATA 601-10001B SYMM MGMT SUITE SATA 1000TB +	\$0.00		36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
J	.50 000 001		ψ0.00	٥,	5070	ψ0.00	ψ00.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ00.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-532	SYMM MGMT SUITE NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5 5	456-000-533 456-000-534	SYMM MGMT SUITE NON-SATA 15-25TB SYMM MGMT SUITE NON-SATA 26-40TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$340.20 \$299.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$340.20 \$299.70
5	456-000-535	SYMM MGMT SUITE NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	456-000-536	SYMM MGMT SUITE NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-000-537	SYMM MGMT SUITE NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-000-538	SYMM MGMT SUITE NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5 5	456-000-539	SYMM MGMT SUITE NON-SATA 251-400TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$183.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$183.60
5	456-000-540 456-000-541	SYMM MGMT SUITE NON-SATA 401-600TB SYMM MGMT SUITE NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00 \$0.00	\$160.20 \$139.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$160.20 \$139.50
5	456-000-542	SYMM MGMT SUITE NON-SATA 1000TB +	\$0.00	D1	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-005-541	ADV FAST SUITE FTS 0-14TB	\$0.00	D1	36%	\$0.00	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-005-542	ADV FAST SUITE FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	456-005-543	ADV FAST SUITE FTS 26-40TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$110.16	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$110.16
5 5	456-005-544 456-005-545	ADV FAST SUITE FTS 41-60TB ADV FAST SUITE FTS 61-100TB	\$0.00	D1	36%	\$0.00 \$0.00	\$81.36 \$62.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$81.36 \$62.64
5	456-005-546	ADV FAST SUITE FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	456-005-547	ADV FAST SUITE FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-005-548	ADV FAST SUITE FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5 5	456-005-549	ADV FAST SUITE FTS 401-600TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$95.04	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.04
5	456-005-550 456-005-551	ADV FAST SUITE FTS 601-1000TB ADV FAST SUITE FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$72.00 \$173.52	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$72.00 \$173.52
5	456-005-552	SRDF-A FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-005-553	SRDF-A FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-005-554	SRDF-A FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-005-555	SRDF-A FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5 5	456-005-556 456-005-557	SRDF-A FTS 61-100TB SRDF-A FTS 101-150TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$261.00 \$230.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.00 \$230.40
5	456-005-558	SRDF-A FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-005-559	SRDF-A FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-005-560	SRDF-A FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-005-561	SRDF-A FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5 5	456-005-562 456-005-563	SRDF-A FTS 1000TB+ SRDF-S FTS 0 - 14TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$108.00 \$394.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.00 \$394.20
5	456-005-564	SRDF-S FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-005-565	SRDF-S FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-005-566	SRDF-S FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-005-567	SRDF-S FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5 5	456-005-568 456-005-569	SRDF-S FTS 101-150TB SRDF-S FTS 151-250TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$230.40 \$198.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.40 \$198.00
5	456-005-570	SRDF-S FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-005-571	SRDF-S FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-005-572	SRDF-S FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-005-573	SRDF-S FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5 5	456-005-574 456-005-575	SRDF-STAR FTS 0 - 14TB SRDF-STAR FTS 15-25TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$310.50 \$293.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$310.50 \$293.40
5	456-005-576	SRDF-STAR FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-005-577	SRDF-STAR FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-005-578	SRDF-STAR FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-005-579	SRDF-STAR FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5 5	456-005-580 456-005-581	SRDF-STAR FTS 151-250TB SRDF-STAR FTS 251-400TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$156.60 \$133.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.60 \$133.20
5	456-005-582	SRDF-STAR FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-005-583	SRDF-STAR FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-005-584	SRDF-STAR FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-005-585 456-005-586	TF-CLONE FTS 0-14TB	\$0.00	D1	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5 5	456-005-586 456-005-587	TF-CLONE FTS 15-25TB TF-CLONE FTS 26-40TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$213.30 \$189.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$213.30 \$189.00
5	456-005-588	TF-CLONE FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-005-589	TF-CLONE FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-005-590	TF-CLONE FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-005-591	TF-CLONE FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5 5	456-005-592 456-005-593	TF-CLONE FTS 251-400TB TF-CLONE FTS 401-600TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$117.00 \$101.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$117.00 \$101.70
5	456-005-594	TF-CLONE FTS 601-1000TB	\$0.00	D1	36%	\$0.00 \$0.00	\$101.70	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$101.70 \$89.10
5	456-005-595	TF-CLONE FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-005-596	TF-SNAP FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-005-597	TF-SNAP FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5 5	456-005-598 456-005-599	TF-SNAP FTS 26-40TB TF-SNAP FTS 41-60TB	\$0.00 \$0.00	D1	36% 36%	\$0.00	\$189.00 \$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00 \$175.50
5 5	456-005-599 456-005-600	TF-SNAP FTS 61-100TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$175.50 \$168.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$175.50 \$168.30
5	456-005-601	TF-SNAP FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-005-602	TF-SNAP FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-005-603	TF-SNAP FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-005-604	TF-SNAP FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5 5	456-005-605 456-005-606	TF-SNAP FTS 601-1000TB TF-SNAP FTS 1001TB+	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$89.10 \$77.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$89.10 \$77.40
5	456-005-731	OR-DM NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$77.40 \$709.56
5	456-005-732	OR-DM NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$667.44

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-005-733	OR-DM NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$588.06	\$0.00	\$0.00	\$0.00	\$0.00	\$588.06
5 5	456-005-734 456-005-735	OR-DM NON-SATA 41-60TB OR-DM NON-SATA 61-100TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$524.88 \$468.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$524.88 \$468.18
5	456-005-736 456-005-736	OR-DM NON-SATA 101-1001B	\$0.00	D1	36%	\$0.00	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$414.72
5	456-005-737	OR-DM NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-005-738	OR-DM NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	\$304.56
5	456-005-739	OR-DM NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-005-740	OR-DM NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$225.18	\$0.00	\$0.00	\$0.00	\$0.00	\$225.18
5 5	456-005-741 456-005-742	OR-DM NON-SATA 1001TB+	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$192.78 \$354.78	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$192.78
5	456-005-742 456-005-743	OR-DM SATA 0-14TB OR-DM SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$333.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$354.78 \$333.72
5	456-005-744	OR-DM SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$293.22
5	456-005-745	OR-DM SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-005-746	OR-DM SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$234.90
5	456-005-747	OR-DM SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5 5	456-005-748 456-005-749	OR-DM SATA 151-250TB OR-DM SATA 251-400TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$178.20 \$152.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178.20
5	456-005-749	OR-DM SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28 \$131.22
5	456-005-751	OR-DM SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$111.78
5	456-005-752	OR-DM SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-011-711	FAST REGISTERED 0-14TB	\$0.00	D1	36%	\$0.00	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-011-712	FAST REGISTERED 1001+	\$0.00	D1	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5 5	456-011-713 456-011-714	FAST REGISTERED 101-150TB FAST REGISTERED 151-250TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$244.44 \$225.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$244.44 \$225.54
5	456-011-715	FAST REGISTERED 15-250TB	\$0.00	D1	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-011-716	FAST REGISTERED 251-400TB	\$0.00	D1	36%	\$0.00	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-011-717	FAST REGISTERED 26-40TB	\$0.00	D1	36%	\$0.00	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-011-718	FAST REGISTERED 401-600TB	\$0.00	D1	36%	\$0.00	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-011-719	FAST REGISTERED 41-60TB	\$0.00	D1	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5 5	456-011-720 456-011-721	FAST REGISTERED 601-1000TB FAST REGISTERED 61-100TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$182.52 \$261.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$182.52 \$261.90
5	456-011-721	FAST VP REGISTERED 0-14TB	\$0.00	D1	36%	\$0.00	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-011-734	FAST VP REGISTERED 1001+	\$0.00	D1	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-011-735	FAST VP REGISTERED 101-150TB	\$0.00	D1	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-011-736	FAST VP REGISTERED 151-250TB	\$0.00	D1	36%	\$0.00	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-011-737	FAST VP REGISTERED 15-25TB	\$0.00	D1	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5 5	456-011-738 456-011-739	FAST VP REGISTERED 251-400TB FAST VP REGISTERED 26-40TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$206.64 \$343.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$206.64 \$343.44
5	456-011-740	FAST VP REGISTERED 20-401B FAST VP REGISTERED 401-600TB	\$0.00	D1	36%	\$0.00	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-011-741	FAST VP REGISTERED 41-60TB	\$0.00	D1	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-011-742	FAST VP REGISTERED 601-1000TB	\$0.00	D1	36%	\$0.00	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-011-743	FAST VP REGISTERED 61-100TB	\$0.00	D1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-101-739	SPA 1TB NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-101-740 456-101-741	SPA 1TB NON-SATA 15-25TB SPA 1TB NON-SATA 26-40TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-101-742	SPA 1TB NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-743	SPA 1TB NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-744	SPA 1TB NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-745	SPA 1TB NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-746	SPA 1TB NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-101-747 456-101-748	SPA 1TB NON-SATA 401-600TB SPA 1TB NON-SATA 601-1000TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-101-749	SPA 1TB NON-SATA 001-10001B SPA 1TB NON-SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-750	SPA 1TB SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-751	SPA 1TB SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-752	SPA 1TB SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-753	SPA 1TB SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-101-754 456-101-755	SPA 1TB SATA 61-100TB SPA 1TB SATA 101-150TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-101-756	SPA 1TB SATA 101-1301B SPA 1TB SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-757	SPA 1TB SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-758	SPA 1TB SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-759	SPA 1TB SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-760	SPA 1TB SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-542 456-102-543	ENGINUITY NON-SATA 0-14TB (TCF0100) ENGINUITY NON-SATA 15-25TB (TCF0200)	\$2,020.00	D1 D1	36% 36%	\$1,292.80 \$1,241.60	\$141.40 \$135.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$141.40 \$135.80
5 5	456-102-543 456-102-544	ENGINUITY NON-SATA 15-251B (TCF0200) ENGINUITY NON-SATA 26-40TB (TCF0300)	\$1,940.00 \$1,860.00	D1	36% 36%	\$1,241.60 \$1,190.40	\$135.80 \$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80 \$130.20
5	456-102-545	ENGINUITY NON-SATA 41-60TB (TCF0400)	\$1,790.00	D1	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-102-546	ENGINUITY NON-SATA 61-100TB (TCF0500)	\$1,710.00	D1	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-102-547	ENGINUITY NON-SATA 101-150TB (TCF0600)	\$1,650.00	D1	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-102-548	ENGINUITY NON-SATA 151-250TB (TCF0700)	\$1,580.00	D1	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00		\$110.60
5	456-102-549	ENGINUITY NON-SATA 251-400TB (TCF0800)	\$1,520.00	D1	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00		\$106.40
5 5	456-102-550 456-102-551	ENGINUITY NON-SATA 401-600TB (TCF0900)	\$1,460.00 \$1,400.00	D1 D1	36% 36%	\$934.40 \$896.00	\$102.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$102.20
5	456-102-551 456-102-552	ENGINUITY NON-SATA 601-1000TB (TCF1000) ENGINUITY NON-SATA 1001+ (TCF1100)	\$1,400.00 \$1,340.00	D1	36% 36%	\$896.00 \$857.60	\$98.00 \$93.80	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$98.00 \$93.80
5	456-102-553	ENGINUITY NON-SATA 1001+ (TCF1100)  ENGINUITY SATA 0-14TB (TCS0100)	\$910.00	D1	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00		\$63.70
5	456-102-554	ENGINUITY SATA 15-25TB (TCS0200)	\$870.00	D1	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-102-555	ENGINUITY SATA 26-40TB (TCS0300)	\$840.00	D1	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00		\$58.80
5	456-102-556	ENGINUITY SATA 41-60TB (TCS0400)	\$800.00	D1	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-557	ENGINUITY SATA 61-100TB (TCS0500)	\$770.00	D1	36%	\$492.80	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-102-558	ENGINUITY SATA 101-150TB (TCS0600)	\$740.00	D1	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-559	ENGINUITY SATA 151-250TB (TCS0700)	\$710.00	D1 D1	36% 36%	\$454.40	\$49.70 \$47.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-560 456-102-561	ENGINUITY SATA 251-400TB (TCS0800) ENGINUITY SATA 401-600TB (TCS0900)	\$680.00 \$660.00	D1	36%	\$435.20 \$422.40	\$46.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-562	ENGINUITY SATA 401-0001B (TCS1000)	\$630.00	D1	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-563	ENGINUITY SATA 1001+ (TCS1100)	\$600.00	D1	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-565	OPTIMIZER NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-566	OPTIMIZER NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-567	OPTIMIZER NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-568	OPTIMIZER NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-569	OPTIMIZER NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-570	OPTIMIZER NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-571 456-102-572	OPTIMIZER NON-SATA 151-250TB (TCF0700)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-572 456-102-573	OPTIMIZER NON-SATA 251-400TB (TCF0800) OPTIMIZER NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	456-102-574	OPTIMIZER NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-575	OPTIMIZER NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-576	OPTIMIZER SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-577	OPTIMIZER SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-578	OPTIMIZER SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-579	OPTIMIZER SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-580	OPTIMIZER SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-581	OPTIMIZER SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-582 456-102-583	OPTIMIZER SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-583 456-102-584	OPTIMIZER SATA 401 600TB (TCS0800)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-585	OPTIMIZER SATA 401-600TB (TCS0900) OPTIMIZER SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-586	OPTIMIZER SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-588	ATSM NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-589	ATSM NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-590	ATSM NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-591	ATSM NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-592	ATSM NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-593	ATSM NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-594	ATSM NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-595	ATSM NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-596	ATSM NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-597 456-102-598	ATSM NON-SATA 601-1000TB (TCF1000) ATSM NON-SATA 1001+ (TCF1100)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-599	ATSM SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-600	ATSM SATA 0-141B (1030100) ATSM SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-601	ATSM SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-602	ATSM SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-603	ATSM SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-604	ATSM SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-605	ATSM SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-606	ATSM SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-607	ATSM SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-608	ATSM SATA 601-1000TB (TCS1000)	\$0.00 \$0.00	D1 D1	36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	456-102-609 456-102-611	ATSM SATA 1001+ (TCS1100) TSM NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	456-102-612	TSM NON-SATA 0-141B (1CF0100) TSM NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-613	TSM NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-614	TSM NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-615	TSM NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-616	TSM NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-617	TSM NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-618	TSM NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-619	TSM NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-620	TSM NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-621	TSM NON-SATA 1001+ (TCF1100) TSM SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-622 456-102-623	TSM SATA 15-25TB (TCS0200)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-624	TSM SATA 26-40TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-625	TSM SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-626	TSM SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-627	TSM SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-628	TSM SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-629	TSM SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-630	TSM SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	456-102-631	TSM SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-632	TSM SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-634	FAST SUITE NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-635	FAST SUITE NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-636	FAST SUITE NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$229.32	\$0.00	\$0.00		\$0.00	
5	456-102-637	FAST SUITE NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$213.48	\$0.00	\$0.00		\$0.00	
5 5	456-102-638 456-102-639	FAST SUITE NON-SATA 61-100TB (TCF0500)	\$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$204.12 \$183.78	\$0.00	\$0.00		\$0.00 \$0.00	
5	456-102-639	FAST SUITE NON-SATA 101-150TB (TCF0600)	\$0.00	וט	30%	φ0.00	\$183.78	\$0.00	\$0.00	\$0.00	φυ.00	\$183.78

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-640	FAST SUITE NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5 5	456-102-641 456-102-642	FAST SUITE NON-SATA 251-400TB (TCF0800)	\$0.00		36% 36%	\$0.00	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-643	FAST SUITE NON-SATA 401-600TB (TCF0900) FAST SUITE NON-SATA 601-1000TB (TCF1000)	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$122.40 \$108.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$122.40 \$108.36
5	456-102-644	FAST SUITE NON-SATA 001+10001B (TCF1100)	\$0.00	D1	36%	\$0.00	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14
5	456-102-645	FAST SUITE SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$138.96
5	456-102-646	FAST SUITE SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5	456-102-647	FAST SUITE SATA 26-40TB (TCS0300)	\$0.00		36%	\$0.00	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$114.66
5	456-102-648	FAST SUITE SATA 41-60TB (TCS0400)	\$0.00		36%	\$0.00	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$106.74
5 5	456-102-649 456-102-650	FAST SUITE SATA 61-100TB (TCS0500) FAST SUITE SATA 101-150TB (TCS0600)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$102.06 \$91.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$102.06 \$91.80
5	456-102-651	FAST SUITE SATA 101-1301B (1C30000) FAST SUITE SATA 151-250TB (TCS0700)	\$0.00		36%	\$0.00	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	456-102-652	FAST SUITE SATA 251-400TB (TCS0800)	\$0.00		36%	\$0.00	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	456-102-653	FAST SUITE SATA 401-600TB (TCS0900)	\$0.00		36%	\$0.00	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5	456-102-654	FAST SUITE SATA 601-1000TB (TCS1000)	\$0.00		36%	\$0.00	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$54.18
5 5	456-102-655 456-102-657	FAST SUITE SATA 1001+ (TCS1100) FAST ADD ON NON-SATA 0-14TB (TCF0100)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$47.16 \$277.92	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.16 \$277.92
5	456-102-658	FAST ADD ON NON-SATA 0-141B (1CF0100)	\$0.00	D1	36%	\$0.00	\$260.82	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$260.82
5	456-102-659	FAST ADD ON NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-102-660	FAST ADD ON NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$213.48
5	456-102-661	FAST ADD ON NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5	456-102-662	FAST ADD ON NON-SATA 101-150TB (TCF0600)	\$0.00		36%	\$0.00	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$183.78
5 5	456-102-663 456-102-664	FAST ADD ON NON-SATA 151-250TB (TCF0700)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$165.06 \$142.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$165.06
5	456-102-665	FAST ADD ON NON-SATA 251-400TB (TCF0800) FAST ADD ON NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$142.92 \$122.40
5	456-102-666	FAST ADD ON NON-SATA 601-1000TB	\$0.00		36%	\$0.00	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$108.36
5	456-102-667	FAST ADD ON NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14
5	456-102-668	FAST ADD ON SATA 0-14TB (TCS0100)	\$0.00		36%	\$0.00	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-669	FAST ADD ON SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5 5	456-102-670 456-102-671	FAST ADD ON SATA 26-40TB (TCS0300) FAST ADD ON SATA 41-60TB (TCS0400)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$114.66 \$106.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$114.66 \$106.74
5	456-102-672	FAST ADD ON SATA 41-001B (TCS0400)	\$0.00	D1	36%	\$0.00	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$100.74
5	456-102-673	FAST ADD ON SATA 101-150TB (TCS0600)	\$0.00		36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-102-674	FAST ADD ON SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	456-102-675	FAST ADD ON SATA 251-400TB (TCS0800)	\$0.00		36%	\$0.00	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	456-102-676	FAST ADD ON SATA 401-600TB (TCS0900)	\$0.00		36%	\$0.00	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5 5	456-102-677 456-102-678	FAST ADD ON SATA 601-1000TB (TCS1000) FAST ADD ON SATA 1001+ (TCS1100)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$54.18 \$47.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54.18 \$47.16
5	456-102-680	ADV FAST SUITE NON-SATA 0-14TB	\$2,054.00		36%	\$1,314.56	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-681	ADV FAST SUITE NON-SATA 15-25TB	\$1,926.00	D1	36%	\$1,232.64	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-682	ADV FAST SUITE NON-SATA 26-40TB	\$1,696.00	D1	36%	\$1,085.44	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-102-683	ADV FAST SUITE NON-SATA 41-60TB	\$1,578.00	D1	36%	\$1,009.92	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-102-684	ADV FAST SUITE NON-SATA 61-100TB	\$1,509.00	D1	36%	\$965.76	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5 5	456-102-685 456-102-686	ADV FAST SUITE NON-SATA 101-150TB ADV FAST SUITE NON-SATA 151-250TB	\$1,358.00 \$1,220.00	D1 D1	36% 36%	\$869.12 \$780.80	\$244.44 \$219.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$244.44 \$219.60
5	456-102-687	ADV FAST SUITE NON-SATA 251-400TB	\$1,056.00	D1	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-102-688	ADV FAST SUITE NON-SATA 401-600TB	\$906.00	D1	36%	\$579.84	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-102-689	ADV FAST SUITE NON-SATA 601-1000TB	\$800.00	D1	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-102-690	ADV FAST SUITE NON-SATA 1001TB+	\$695.00	D1	36%	\$444.80	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-102-691	ADV FAST SUITE SATA 0-14TB (TCS0100)	\$1,026.00	D1	36%	\$656.64	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5 5	456-102-692 456-102-693	ADV FAST SUITE SATA 15-25TB (TCS0200) ADV FAST SUITE SATA 26-40TB (TCS0300)	\$964.00 \$846.00		36% 36%	\$616.96 \$541.44	\$173.52 \$152.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.52 \$152.28
5	456-102-694	ADV FAST SUITE SATA 20-401B (1C50300) ADV FAST SUITE SATA 41-60TB (TCS0400)	\$787.00		36%	\$503.68	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-695	ADV FAST SUITE SATA 61-100TB (TCS0500)	\$754.00	D1	36%	\$482.56	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-102-696	ADV FAST SUITE SATA 101-150TB (TCS0600)	\$679.00	D1	36%	\$434.56	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-102-697	ADV FAST SUITE SATA 151-250TB (TCS0700)	\$610.00	D1	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-102-698	ADV FAST SUITE SATA 251-400TB (TCS0800)	\$528.00	D1	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5 5	456-102-699 456-102-700	ADV FAST SUITE SATA 401-600TB (TCS0900) ADV FAST SUITE SATA 601-1000TB (TCS1000)	\$453.00 \$400.00		36% 36%	\$289.92 \$256.00	\$81.54 \$72.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.54 \$72.00
5	456-102-701	ADV FAST SUITE SATA 1001TB+ (TCS1100)	\$348.00		36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-102-703	FAST VP ADD ON NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$91.62	\$0.00	\$0.00	\$0.00	\$0.00	\$91.62
5	456-102-704	FAST VP ADD ON NON-SATA 15-25TB	\$0.00		36%	\$0.00	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	456-102-705	FAST VP ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-102-706	FAST VP ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5 5	456-102-707 456-102-708	FAST VP ADD ON NON-SATA 61-100TB FAST VP ADD ON NON-SATA 101-150TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$67.32 \$60.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$67.32 \$60.84
5	456-102-709	FAST VP ADD ON NON-SATA 101-130TB	\$0.00	D1	36%	\$0.00	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5	456-102-710	FAST VP ADD ON NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-711	FAST VP ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$40.14
5	456-102-712	FAST VP ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-102-713	FAST VP ADD ON NON-SATA 1001+ (TCF1100)	\$0.00		36%	\$0.00	\$31.32	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-714	FAST VP ADD ON SATA 0-14TB (TCS0100)	\$0.00		36%	\$0.00	\$46.08	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-715 456-102-716	FAST VP ADD ON SATA 15-25TB (TCS0200)  EAST VP ADD ON SATA 26 ADTR (TCS0300)	\$0.00 \$0.00		36% 36%	\$0.00	\$43.02 \$37.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	456-102-716 456-102-717	FAST VP ADD ON SATA 26-40TB (TCS0300) FAST VP ADD ON SATA 41-60TB (TCS0400)	\$0.00		36%	\$0.00 \$0.00	\$37.80 \$35.46	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	456-102-717	FAST VP ADD ON SATA 41-00TB (TCS0400) FAST VP ADD ON SATA 61-100TB (TCS0500)	\$0.00		36%	\$0.00	\$33.66	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-719	FAST VP ADD ON SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$30.06
5	456-102-720	FAST VP ADD ON SATA 151-250TB (TCS0700)	\$0.00		36%	\$0.00	\$27.18	\$0.00	\$0.00	\$0.00	\$0.00	\$27.18
5	456-102-721	FAST VP ADD ON SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$23.58	\$0.00	\$0.00	\$0.00	\$0.00	\$23.58

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-722	FAST VP ADD ON SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$19.98
5 5	456-102-723 456-102-724	FAST VP ADD ON SATA 601-1000TB (TCS1000) FAST VP ADD ON SATA 1001+ (TCS1100)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$17.64 \$15.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17.64 \$15.48
5	456-102-724 456-102-726	ADV FAST ADD ON NON-SATA (001+ (1CS1100)	\$0.00	D1	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-102-727	ADV FAST ADD ON NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-102-728	ADV FAST ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-102-729	ADV FAST ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-102-730	ADV FAST ADD ON NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-102-731	ADV FAST ADD ON NON-SATA 101-150TB	\$0.00	D1 D1	36% 36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5 5	456-102-732 456-102-733	ADV FAST ADD ON NON-SATA 151-250TB ADV FAST ADD ON NON-SATA 251-400TB	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$219.60 \$190.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$219.60 \$190.08
5	456-102-734	ADV FAST ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-102-735	ADV FAST ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-102-736	ADV FAST ADD ON NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-102-737	ADV FAST ADD ON SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5 5	456-102-738 456-102-739	ADV FAST ADD ON SATA 15-25TB (TCS0200) ADV FAST ADD ON SATA 26-40TB (TCS0300)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$173.52 \$152.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.52
5	456-102-740	ADV FAST ADD ON SATA 20-401B (TCS0300) ADV FAST ADD ON SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28 \$141.66
5	456-102-741	ADV FAST ADD ON SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-102-742	ADV FAST ADD ON SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-102-743	ADV FAST ADD ON SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-102-744	ADV FAST ADD ON SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5 5	456-102-745 456-102-746	ADV FAST ADD ON SATA 401-600TB (TCS0900) ADV FAST ADD ON SATA 601-1000TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$81.54 \$72.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.54 \$72.00
5	456-102-747	ADV FAST ADD ON SATA 001-10001B ADV FAST ADD ON SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-102-749	DCP NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-750	DCP NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-751	DCP NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-752	DCP NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-753 456-102-754	DCP NON-SATA 61-100TB (TCF0500) DCP NON-SATA 101-150TB (TCF0600)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-755	DCP NON-SATA 101-1301B (1CF0000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-756	DCP NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-757	DCP NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-758	DCP NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-759	DCP NON-SATA 1001TB + (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-760 456-102-761	DCP SATA 0-14TB (TCS0100) DCP SATA 15-25TB (TCS0200)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-762	DCP SATA 15-251B (TCS0200) DCP SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-763	DCP SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-764	DCP SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-765	DCP SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-766	DCP SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-767 456-102-768	DCP SATA 251-400TB (TCS0800) DCP SATA 401-600TB (TCS0900)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-769	DCP SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-770	DCP SATA 1001TB + (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-773	SPC NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-774	SPC NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-775	SPC NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-776 456-102-777	SPC NON-SATA 61-100TB (TCF0500) SPC NON-SATA 101-150TB (TCF0600)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-777 456-102-778	SPC NON-SATA 101-1301B (1CF0000) SPC NON-SATA 151-2501B (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-779	SPC NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-780	SPC NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-781	SPC NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-782	SPC NON-SATA 1001TB + (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-783 456-102-784	SPC SATA 0-14TB (TCS0100) SPC SATA 15-25TB (TCS0200)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-785	SPC SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-786	SPC SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-787	SPC SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-788	SPC SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-789	SPC SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-790 456-102-791	SPC SATA 401 600TB (TCS0800)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	456-102-791 456-102-792	SPC SATA 401-600TB (TCS0900) SPC SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	456-102-793	SPC SATA 1001TB + (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-795	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-102-796	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	\$3,647.00	D1	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-102-797	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	\$3,660.00	D1	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-102-798	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	\$2,990.00	D1	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5 5	456-102-799 456-102-800	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	\$2,595.00	D1 D1	36% 36%	\$1,660.80 \$1,411.20	\$467.10 \$396.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$467.10 \$306.00
5	456-102-800 456-102-801	RMT SYNC-SRDFS CMPPEER REG 101-150 TB RMT SYNC-SRDFS CMPPEER REG 151-250 TB	\$2,205.00 \$2,090.00	D1	36%	\$1,411.20 \$1,337.60	\$396.90	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$396.90 \$376.20
5	456-102-802	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	\$1,915.00	D1	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-102-803	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	\$1,715.00	D1	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-102-804	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	\$1,505.00	D1	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-102-805	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-806	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	\$4,380.00		36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-102-807	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	\$4,120.00		36%	\$2,636.80	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-808 456-102-809	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	\$3,630.00 \$3,240.00		36% 36%	\$2,323.20 \$2,073.60	\$653.40 \$583.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$653.40 \$583.20
5	456-102-810	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	\$2,890.00		36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-102-811	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	\$2,560.00		36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-102-812	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	\$2,200.00	D1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-102-813	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	\$1,880.00		36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-102-814	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	\$1,620.00		36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5 5	456-102-815 456-102-816	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000 RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	\$1,390.00 \$1,190.00		36% 36%	\$889.60 \$761.60	\$250.20 \$214.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$250.20 \$214.20
5	456-102-817	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ 1B	\$2,190.00		36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-102-818	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	\$2,060.00		36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-102-819	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	\$1,810.00		36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-820	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	\$1,620.00		36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-821	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	\$1,450.00 \$1,280.00		36% 36%	\$928.00 \$819.20	\$261.00 \$230.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.00 \$230.40
5	456-102-822 456-102-823	RMT SYNC-SRDFS CMPPEER SATA 101-130 TB	\$1,280.00		36%	\$704.00	\$198.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$198.00
5	456-102-824	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	\$940.00		36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-102-825	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	\$810.00		36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-102-826	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	\$690.00		36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-102-827	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	\$600.00		36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5 5	456-102-828 456-102-830	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER RMT SYNC-ADD-SRDFSCMPPEER NONSATA 0-14TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-831	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 15-141B	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-832	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 26-40T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-833	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-834	RMT SYNC-ADD-SRDFSCMPPEER NONSATA61-100T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-835	RMT SYNC-ADD-SRDFSCMPPEER NOSATA101-150T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-836 456-102-837	RMT SYNC-ADD-SRDFSCMPPEER NOSATA151-250T RMT SYNC-ADD-SRDFSCMPPEER NOSATA251-400T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-838	RMT SYNC-ADD-SRDFSCMPPEER NOSATA251-4001	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-839	RMT SYNC-ADD-SRDFSCMPPEER NOSATA601-1000	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-840	RMT SYNC-ADD-SRDFSCMPPEER NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-841	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-842	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-843 456-102-844	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-845	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-846	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-847	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-848	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-849	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-850 456-102-851	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000 RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-852	RMT SYNC-ADD-OPT OUT-SRDFSCMPPEERSATA-TR	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-854	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	\$4,395.00		36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-102-855	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB	\$3,647.00		36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-856	RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	\$3,660.00		36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-102-857	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	\$2,990.00		36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5 5	456-102-858 456-102-859	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	\$2,595.00 \$2,205.00		36% 36%	\$1,660.80 \$1,411.20	\$467.10 \$396.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-860	RMT ASYNC-SRDFA CMPEXT REG 101-130 TB	\$2,090.00		36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-861	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	\$1,915.00		36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-102-862	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	\$1,715.00		36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-102-863	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	\$1,505.00		36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-102-864	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	\$975.00		36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5 5	456-102-865 456-102-866	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	\$4,380.00 \$4,120.00		36% 36%	\$2,803.20 \$2,636.80	\$788.40 \$741.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$788.40 \$741.60
5	456-102-867	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	\$3,630.00		36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-102-868	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	\$3,240.00		36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-102-869	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	\$2,890.00		36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-102-870	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	\$2,560.00		36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-102-871	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	\$2,200.00		36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5 5	456-102-872 456-102-873	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	\$1,880.00		36% 36%	\$1,203.20	\$338.40 \$291.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$338.40 \$291.60
5	456-102-874	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-0001	\$1,620.00 \$1,390.00	D1	36%	\$1,036.80 \$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-102-875	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+100	\$1,190.00		36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-876	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	\$2,190.00	D1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-102-877	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	\$2,060.00	D1	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-102-878	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	\$1,810.00		36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-879	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	\$1,620.00		36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-102-880 456-102-881	RMT ASYNC-SRDFA CMPEXT SATA 101 150 TB	\$1,450.00 \$1,280.00		36% 36%	\$928.00 \$819.20	\$261.00 \$230.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-881 456-102-882	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	\$1,280.00 \$1,100.00		36%	\$819.20 \$704.00	\$230.40 \$198.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-883	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	\$940.00		36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-884	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-102-885	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-102-886	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00

				NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UP				RRANTY UPGRADE	NET PRICE			
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-887	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-889	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	456-102-890 456-102-891	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 15-25T RMT ASYNC-ADD-SRDFACMPEXT NONSATA 26-40T	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-892	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 20-401	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-893	RMT ASYNC-ADD-SRDFACMPEXT NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-894	RMT ASYNC-ADD-SRDFACMPEXT NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-895	RMT ASYNC-ADD-SRDFACMPEXT NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-896	RMT ASYNC-ADD-SRDFACMPEXT NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-897	RMT ASYNC-ADD-SRDFACMPEXT NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	456-102-898	RMT ASYNC-ADD-SRDFACMPEXT NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-899	RMT ASYNC-ADD-SRDFACMPEXT NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-900	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	456-102-901 456-102-902	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-903	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-904	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-905	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-906	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-907	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-908	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-909	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-910	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-911	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFACMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-913 456-102-914	SRDF-STAR REGISTERED 0-14TB (TR00100) SRDF-STAR REGISTERED 15-25TB (TR00200)	\$1,425.00	D1 D1	36% 36%	\$912.00 \$739.20	\$256.50 \$207.90	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-915	SRDF-STAR REGISTERED 19-231B (TR00200) SRDF-STAR REGISTERED 26-40TB (TR00300)	\$1,155.00 \$1,203.00	D1	36%	\$769.92	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-916	SRDF-STAR REGISTERED 41-60TB (TR00400)	\$1,073.00	D1	36%	\$686.72	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$193.14
5	456-102-917	SRDF-STAR REGISTERED 61-100TB (TR00500)	\$917.00	D1	36%	\$586.88	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-102-918	SRDF-STAR REGISTERED 101-150TB (TR00600)	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-102-919	SRDF-STAR REGISTERED 151-250TB (TR00700)	\$749.00	D1	36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	456-102-920	SRDF-STAR REGISTERED 251-400TB (TR00800)	\$668.00	D1	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	456-102-921	SRDF-STAR REGISTERED 401-600TB (TR00900)	\$555.00	D1	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	456-102-922	SRDF-STAR REGISTER 601-1000TB (TR01000)	\$449.00	D1	36%	\$287.36	\$80.82	\$0.00		\$0.00	\$0.00	\$80.82
5	456-102-923	SRDF-STAR REGISTERED 1001+ (TR01100)	\$285.00	D1	36%	\$182.40	\$51.30	\$0.00		\$0.00	\$0.00	
5	456-102-924	SRDF-STAR NON-SATA 0-14TB (TCF0100)	\$3,460.00	D1	36%	\$2,214.40	\$622.80	\$0.00		\$0.00	\$0.00	\$622.80
5 5	456-102-925 456-102-926	SRDF-STAR NON-SATA 15-25TB (TCF0200)	\$3,250.00	D1 D1	36% 36%	\$2,080.00	\$585.00 \$515.70	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-926 456-102-927	SRDF-STAR NON-SATA 26-40TB (TCF0300) SRDF-STAR NON-SATA 41-60TB (TCF0400)	\$2,865.00 \$2,560.00	D1	36%	\$1,833.60 \$1,638.40	\$460.80	\$0.00		\$0.00	\$0.00	\$515.70 \$460.80
5	456-102-928	SRDF-STAR NON-SATA 41-00TB (TCF0500)	\$2,275.00	D1	36%	\$1,456.00	\$409.50	\$0.00		\$0.00	\$0.00	\$409.50
5	456-102-929	SRDF-STAR NON-SATA 101-150TB (TCF0600)	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00		\$0.00	\$0.00	\$363.60
5	456-102-930	SRDF-STAR NON-SATA 151-250TB (TCF0700)	\$1,740.00	D1	36%	\$1,113.60	\$313.20	\$0.00		\$0.00	\$0.00	\$313.20
5	456-102-931	SRDF-STAR NON-SATA 251-400TB (TCF0800)	\$1,490.00	D1	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	456-102-932	SRDF-STAR NON-SATA 401-600TB (TCF0900)	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00		\$0.00	\$0.00	
5	456-102-933	SRDF-STAR NON-SATA 601-1000TB (TCF1000)	\$1,095.00	D1	36%	\$700.80	\$197.10	\$0.00		\$0.00	\$0.00	\$197.10
5	456-102-934	SRDF-STAR NON-SATA 1001+ (TCF1100)	\$935.00	D1	36%	\$598.40	\$168.30	\$0.00		\$0.00	\$0.00	\$168.30
5	456-102-935	SRDF-STAR SATA 0-14TB (TCS0100)	\$1,725.00	D1	36%	\$1,104.00	\$310.50	\$0.00		\$0.00	\$0.00	
5 5	456-102-936	SRDF-STAR SATA 15-25TB (TCS0200)	\$1,630.00	D1	36% 36%	\$1,043.20	\$293.40 \$258.30	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$293.40 \$258.30
5	456-102-937 456-102-938	SRDF-STAR SATA 26-40TB (TCS0300) SRDF-STAR SATA 41-60TB (TCS0400)	\$1,435.00 \$1,280.00	D1 D1	36%	\$918.40 \$819.20	\$230.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	456-102-939	SRDF-STAR SATA 41-00TB (TCS0400) SRDF-STAR SATA 61-100TB (TCS0500)	\$1,145.00	D1	36%	\$732.80	\$206.10	\$0.00		\$0.00	\$0.00	
5	456-102-940	SRDF-STAR SATA 101-150TB (TCS0600)	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00		\$0.00	\$0.00	
5	456-102-941	SRDF-STAR SATA 151-250TB (TCS0700)	\$870.00	D1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-942	SRDF-STAR SATA 251-400TB (TCS0800)	\$740.00	D1	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-102-943	SRDF-STAR SATA 401-600TB (TCS0900)	\$635.00	D1	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-102-944	SRDF-STAR SATA 601-1000TB (TCS1000)	\$545.00	D1	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-102-945	SRDF-STAR SATA 1001+ (TCS1100)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00		\$0.00	\$0.00	\$84.60
5	456-102-946	SRDF-STAR ADD SATA OPT OUT TR (TN00000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-102-948	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425.00	D1	36%	\$2,832.00	\$796.50	\$0.00		\$0.00	\$0.00	
5	456-102-949	LOCL REP-TFCLONE CNFLASH REG 15-25 TB LOCL REP-TFCLONE CNFLASH REG 26-40 TB	\$3,850.00	D1	36%	\$2,464.00	\$693.00	\$0.00		\$0.00	\$0.00	\$693.00
5 5	456-102-950 456-102-951	LOCL REP-TFCLONE CNFLASH REG 20-40 TB	\$3,350.00 \$2,730.00	D1 D1	36% 36%	\$2,144.00 \$1,747.20	\$603.00 \$491.40	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$603.00 \$491.40
5	456-102-952	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00		\$0.00	\$0.00	
5	456-102-953	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	\$2,135.00	D1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-102-954	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00		\$0.00	\$0.00	\$357.30
5	456-102-955	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840.00	D1	36%	\$1,177.60	\$331.20	\$0.00		\$0.00	\$0.00	\$331.20
5	456-102-956	TF-LOCL REP-TFCLONE CNFLASH REG 401-600	\$1,675.00	D1	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-102-957	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	\$1,560.00	D1	36%	\$998.40	\$280.80	\$0.00		\$0.00	\$0.00	
5	456-102-958	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00		\$0.00	\$0.00	
5	456-102-959	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	\$2,540.00	D1	36%	\$1,625.60	\$457.20	\$0.00		\$0.00	\$0.00	
5	456-102-960	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	\$2,385.00	D1	36%	\$1,526.40		\$0.00		\$0.00	\$0.00	
5	456-102-961	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	\$2,100.00	D1	36%	\$1,344.00		\$0.00		\$0.00	\$0.00	
5	456-102-962	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	\$1,955.00	D1	36%	\$1,251.20		\$0.00		\$0.00	\$0.00	
5 5	456-102-963 456-102-964	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	\$1,880.00	D1 D1	36% 36%	\$1,203.20	\$338.40	\$0.00		\$0.00 \$0.00	\$0.00	
5 5	456-102-964 456-102-965	LOCL REP-TFCLN CNFLASH NON-SATA 101-1501 LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	\$1,690.00 \$1,500.00	D1 D1	36% 36%	\$1,081.60 \$960.00	\$304.20 \$270.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-966 456-102-966	LOCL REP-TFCLN CNFLASH NON-SATA 151-2501 LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	\$1,300.00	D1	36%	\$832.00	\$234.00	\$0.00		\$0.00	\$0.00	
5	456-102-967	LOCL REP-TFCLN CNFLASH NON-SATA 251-4001	\$1,135.00	D1	36%	\$726.40		\$0.00		\$0.00	\$0.00	
5	456-102-968	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	\$985.00	D1	36%	\$630.40		\$0.00		\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-969	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	\$860.00	D1	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-102-970	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	\$1,270.00		36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5 5	456-102-971 456-102-972	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	\$1,185.00 \$1,050.00		36% 36%	\$758.40 \$672.00	\$213.30 \$189.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$213.30 \$189.00
5	456-102-973	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	\$1,030.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-102-974	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	\$935.00	D1	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-102-975	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-102-976	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	\$745.00		36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-102-977	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	\$650.00		36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	456-102-978 456-102-979	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	\$565.00 \$495.00		36% 36%	\$361.60 \$316.80	\$101.70 \$89.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$101.70 \$89.10
5	456-102-979	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	\$430.00		36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-102-981	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-983	LOCL REP-ADD-TFCLNCNFLASH NONSATA 0-14TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-984	LOCL REP-ADD-TFCLNCNFLASH NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-985	LOCL REP-ADD-TFCLNCNFLASH NONSATA 26-40T LOCL REP-ADD-TFCLNCNFLASH NONSATA 41-60T	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-986 456-102-987	LOCL REP-ADD-TFCLNCNFLASH NONSATA 41-001	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	456-102-988	LOCL REP-ADD-TFCLNCNFLASH NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-989	LOCL REP-ADD-TFCLNCNFLASH NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-990	LOCL REP-ADD-TFCLNCNFLASH NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-991	LOCL REP-ADD-TFCLNCNFLASH NOSATA401-600T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-992 456-102-993	LOCL REP-ADD-TECLNICNELASH NOSATA4001+TP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-994	LOCL REP-ADD-TFCLNCNFLASH NONSATA1001+TB LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-995	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-996	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-997	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-998	LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-999 456-103-001	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-103-002	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-003	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-004	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-005	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-006	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCNFLASH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-103-008 456-103-009	TF-SNAP REGISTERED 0-14TB (TR00100) TF-SNAP REGISTERED 15-25TB (TR00200)	\$4,425.00 \$3,850.00		36% 36%	\$2,832.00 \$2,464.00	\$796.50 \$693.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$796.50 \$693.00
5	456-103-009	TF-SNAP REGISTERED 19-231B (TR00200)	\$3,350.00		36%	\$2,464.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-103-011	TF-SNAP REGISTERED 41-60TB (TR00400)	\$2,730.00		36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-103-012	TF-SNAP REGISTERED 61-100TB (TR00500)	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-103-013	TF-SNAP REGISTERED 101-150TB (TR00600)	\$2,135.00	D1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-103-014	TF-SNAP REGISTERED 151-250TB (TR00700)	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5 5	456-103-015 456-103-016	TF-SNAP REGISTERED 251-400TB (TR00800) TF-SNAP REGISTERED 401-600TB (TR00900)	\$1,840.00 \$1,675.00	D1 D1	36% 36%	\$1,177.60 \$1,072.00	\$331.20 \$301.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$331.20 \$301.50
5	456-103-017	TF-SNAP REGISTERED 601-1000TB (TR01000)	\$1,560.00	D1	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-103-018	TF-SNAP REGISTERED 1001+ (TR01100)	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-103-019	TF-SNAP NON-SATA 0-14TB (TCF0100)	\$2,420.00	D1	36%	\$1,548.80	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	456-103-020	TF-SNAP NON-SATA 15-25TB (TCF0200)	\$2,270.00	D1	36%	\$1,452.80	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	456-103-021	TF-SNAP NON-SATA 26-40TB (TCF0300)	\$2,000.00		36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5 5	456-103-022 456-103-023	TF-SNAP NON-SATA 41-60TB (TCF0400) TF-SNAP NON-SATA 61-100TB (TCF0500)	\$1,860.00 \$1,790.00		36% 36%	\$1,190.40 \$1,145.60	\$334.80 \$322.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$334.80 \$322.20
5	456-103-024	TF-SNAP NON-SATA 101-150TB (TCF0600)	\$1,610.00		36%	\$1,030.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-103-025	TF-SNAP NON-SATA 151-250TB (TCF0700)	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-103-026	TF-SNAP NON-SATA 251-400TB (TCF0800)	\$1,240.00	D1	36%	\$793.60	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	456-103-027	TF-SNAP NON-SATA 401-600TB (TCF0900)	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	456-103-028	TF-SNAP NON-SATA 601-1000TB (TCF1000)	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5 5	456-103-029 456-103-030	TF-SNAP NON-SATA 1001+ (TCF1100) TF-SNAP SATA 0-14TB (TCS0100)	\$820.00 \$1,210.00	D1 D1	36% 36%	\$524.80 \$774.40	\$147.60 \$217.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$147.60 \$217.80
5	456-103-030	TF-SNAP SATA 15-25TB (TCS0200)	\$1,130.00		36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	456-103-032	TF-SNAP SATA 26-40TB (TCS0300)	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-103-033	TF-SNAP SATA 41-60TB (TCS0400)	\$930.00		36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-103-034	TF-SNAP SATA 61-100TB (TCS0500)	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-103-035	TF-SNAP SATA 101-150TB (TCS0600)	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5 5	456-103-036	TF-SNAP SATA 151-250TB (TCS0700)	\$710.00		36% 36%	\$454.40	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$127.80
5	456-103-037 456-103-038	TF-SNAP SATA 251-400TB (TCS0800) TF-SNAP SATA 401-600TB (TCS0900)	\$620.00 \$540.00	D1	36%	\$396.80 \$345.60	\$111.60 \$97.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$111.60 \$97.20
5	456-103-039	TF-SNAP SATA 401-000TB (TCS1000)	\$470.00		36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-103-040	TF-SNAP SATA 1001+ (TCS1100)	\$410.00		36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-103-041	TF-SNAP SATA OPT OUT TIER (TN00000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-043	TF-SNAP ADD NON-SATA 0-14TB (TCF0100)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-044	TF-SNAP ADD NON-SATA 15-25TB (TCF0200)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-103-045 456-103-046	TF-SNAP ADD NON-SATA 41 60TB (TCF0400)	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-103-046 456-103-047	TF-SNAP ADD NON-SATA 41-60TB (TCF0400) TF-SNAP ADD NON-SATA 61-100TB (TCF0500)	\$0.00		36%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-103-047	TF-SNAP ADD NON-SATA 01-1001B (TCF0000)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-049	TF-SNAP ADD NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-050	TF-SNAP ADD NON-SATA 251-400TB (TCF0800)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-051	TF-SNAP ADD NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-103-052	TF-SNAP ADD NO-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-053	TF-SNAP ADD NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-103-054	TF-SNAP ADD SATA 15 25TP (TCS0200)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-103-055 456-103-056	TF-SNAP ADD SATA 15-25TB (TCS0200) TF-SNAP ADD SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-057	TF-SNAP ADD SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-058	TF-SNAP ADD SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-059	TF-SNAP ADD SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-060	TF-SNAP ADD SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-061	TF-SNAP ADD SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-062	TF-SNAP ADD SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-063	TF-SNAP ADD SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-064	TF-SNAP ADD SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-103-065 456-103-676	TF-SNAP ADD SATA OPT OUT TIER (TN00000) PROSPHERE MGMT SYMM DMX 1TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$307.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$307.80
5	456-103-886	PROSPHERE WIGHT STAIN DINX 11B PROSPHERE-CC ADD ON NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$804.60	\$0.00	\$0.00	\$0.00	\$0.00	\$804.60
5	456-103-887	PROSPHERE-CC ADD ON NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$754.20
5	456-103-888	PROSPHERE-CC ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-103-889	PROSPHERE-CC ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	456-103-890	PROSPHERE-CC ADD ON NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	456-103-891	PROSPHERE-CC ADD ON NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-103-892	PROSPHERE-CC ADD ON NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-103-893	PROSPHERE-CC ADD ON NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	456-103-894	PROSPHERE-CC ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$255.60	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5 5	456-103-895 456-103-896	PROSPHERE-CC ADD ON NON-SATA 601-1000TB PROSPHERE-CC ADD ON NON-SATA 1001TB+	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$212.40 \$185.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$212.40 \$185.40
5	456-103-897	PROSPHERE-CC ADD ON SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$403.20
5	456-103-898	PROSPHERE-CC ADD ON SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-103-899	PROSPHERE-CC ADD ON SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-103-900	PROSPHERE-CC ADD ON SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-103-901	PROSPHERE-CC ADD ON SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-103-902	PROSPHERE-CC ADD ON SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	456-103-903	PROSPHERE-CC ADD ON SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	456-103-904	PROSPHERE-CC ADD ON SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-103-905	PROSPHERE-CC ADD ON SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-103-906	PROSPHERE-CC ADD ON SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-103-907	PROSPHERE-CC ADD ON SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5 5	456-104-038 456-104-039	ENGINUITY SATA 0-14TB ENGINUITY SATA 15-25TB	\$910.00 \$870.00	D1 D1	36% 36%	\$582.40 \$556.80	\$63.70 \$60.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.70 \$60.90
5	456-104-039 456-104-040	ENGINUITY SATA 15-251B ENGINUITY SATA 26-40TB	\$840.00	D1	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	456-104-041	ENGINUITY SATA 41-60TB	\$800.00	D1	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-104-042	ENGINUITY SATA 61-100TB	\$770.00	D1	36%	\$492.80	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-104-043	ENGINUITY SATA 101-150TB	\$740.00	D1	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	456-104-044	ENGINUITY SATA 151-250TB	\$710.00	D1	36%	\$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	456-104-045	ENGINUITY SATA 251-400TB	\$680.00	D1	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-104-046	ENGINUITY SATA 401-600TB	\$660.00	D1	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-104-047	ENGINUITY SATA 601-1000TB	\$630.00	D1	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-104-048	ENGINUITY SATA 1000TB +	\$600.00	D1	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5 5	456-104-049	ENGINUITY NON-SATA 0-14TB	\$2,020.00	D1	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	456-104-050 456-104-051	ENGINUITY NON-SATA 15-25TB ENGINUITY NON-SATA 26-40TB	\$1,940.00 \$1,860.00	D1 D1	36% 36%	\$1,241.60 \$1,190.40	\$135.80 \$130.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135.80 \$130.20
5	456-104-052	ENGINUITY NON-SATA 41-60TB	\$1,790.00	D1	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-104-053	ENGINUITY NON-SATA 61-100TB	\$1,710.00	D1	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-104-054	ENGINUITY NON-SATA 101-150TB	\$1,650.00	D1	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-104-055	ENGINUITY NON-SATA 151-250TB	\$1,580.00	D1	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-104-056	ENGINUITY NON-SATA 251-400TB	\$1,520.00	D1	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-104-057	ENGINUITY NON-SATA 401-600TB	\$1,460.00	D1	36%	\$934.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-104-058	ENGINUITY NON-SATA 601-1000TB	\$1,400.00	D1	36%	\$896.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-104-059	ENGINUITY NON-SATA 1000TB +	\$1,340.00	D1	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-104-180	ATSM NON-SATA FOR REG FAST 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-181 456-104-182	ATSM NON-SATA FOR REG FAST 15-25TB ATSM NON-SATA FOR REG FAST 26-40TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	456-104-182 456-104-183	ATSM NON-SATA FOR REG FAST 26-401B	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-184	ATSM NON-SATA FOR REG FAST 41-001B	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-164	ATSM NON-SATA FOR REG FAST 01-1001B	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-186	ATSM NON-SATA FOR REG FAST 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-187	ATSM NON-SATA FOR REG FAST 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-188	ATSM NON-SATA FOR REG FAST 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-189	ATSM NON-SATA FOR REG FAST 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-190	ATSM NON-SATA FOR REG FAST 1001+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-191	ATSM SATA FOR REG FAST 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-192	ATSM SATA FOR REG FAST 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-193	ATSM SATA FOR REG FAST 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-194	ATSM SATA FOR REG FAST 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-195	ATSM SATA FOR REG FAST 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-196	ATSM SATA FOR REG FAST 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-197 456-104-198	ATSM SATA FOR REG FAST 151-250TB ATSM SATA FOR REG FAST 251-400TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-104-198 456-104-199	ATSM SATA FOR REG FAST 251-4001B ATSM SATA FOR REG FAST 401-600TB	\$0.00		36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
3	100-104-100	Main and Control For Torrib	φ0.00	51	30 /0	Ψ0.00	φυ.υυ	φυ.υυ	ψ0.00	φυ.υυ	φυ.υυ	ψυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-200	ATSM SATA FOR REG FAST 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-201	ATSM SATA FOR REG FAST 1001+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-517 456-104-518	RP/EX LOC REG CAP VMAX (0-14TB) RP/EX LOC REG CAP VMAX (15-25TB) =CA	\$3,800.00 \$3,370.00	D1 D1	36% 36%	\$2,432.00 \$2,156.80	\$684.00 \$606.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$684.00 \$606.60
5	456-104-519	RP/EX LOC REG CAP VMAX (16-2-31B) = CA RP/EX LOC REG CAP VMAX (26-40TB) = CA	\$3,200.00	D1	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-520	RP/EX LOC REG CAP VMAX (41-60TB) = CA	\$2,800.00	D1	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-521	RP/EX LOC REG CAP VMAX (61-100TB) =CA	\$2,575.00	D1	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-522	RP/EX LOC REG CAP VMAX (101-150TB) =CA	\$2,125.00	D1	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-523	RP/EX LOC REG CAP VMAX (151-250TB) =CA	\$1,970.00	D1	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-524	RP/EX LOC REG CAP VMAX (251-400TB) =CA	\$1,835.00	D1	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-525	RP/EX LOC REG CAP VMAX (401-600TB) = CA	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5 5	456-104-526 456-104-527	RP/EX LOC REG CAP VMAX (601-1000TB) =CA RP/EX LOC REG CAP VMAX (1001TB+) =CA	\$1,430.00 \$1,050.00	D1 D1	36% 36%	\$915.20 \$672.00	\$257.40 \$189.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$257.40 \$189.00
5	456-104-528	RP/EX REM REG CAP VMAX (0-14TB) = CA	\$3,800.00	D1	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-529	RP/EX REM REG CAP VMAX (15-25TB) =CA	\$3,370.00	D1	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-530	RP/EX REM REG CAP VMAX (26-40TB) =CA	\$3,200.00	D1	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-531	RP/EX REM REG CAP VMAX (41-60TB) =CA	\$2,800.00	D1	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-532	RP/EX REM REG CAP VMAX (61-100TB) =CA	\$2,575.00	D1	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-533	RP/EX REM REG CAP VMAX (101-150TB) =CA	\$2,125.00	D1	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5 5	456-104-534 456-104-535	RP/EX REM REG CAP VMAX (151-250TB) =CA RP/EX REM REG CAP VMAX (251-400TB) =CA	\$1,970.00 \$1,835.00	D1 D1	36% 36%	\$1,260.80 \$1,174.40	\$354.60 \$330.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$354.60 \$330.30
5	456-104-536	RP/EX REM REG CAP VMAX (401-600TB) = CA	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-537	RP/EX REM REG CAP VMAX (601-1000TB) =CA	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-538	RP/EX REM REG CAP VMAX (1001TB+) =CA	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-105-156	1TB LOCAL RECOVERPOINT/EX FOR VMEE=CA	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-298	SRMSUITE VMAX 0-14TB S =CB	\$0.00	D1	36%	\$0.00	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$403.20
5	456-105-299	SRMSUITE VMAX 15-25TB S = CB	\$0.00	D1	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	456-105-300 456-105-301	SRMSUITE VMAX 26-40TB S = CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$338.40 \$291.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$338.40 \$291.60
5	456-105-301	SRMSUITE VMAX 41-60TB S = CB SRMSUITE VMAX 61-100TB S = CB	\$0.00	D1	36%	\$0.00	\$248.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$248.40
5	456-105-303	SRMSUITE VMAX 101-150TB S =CB	\$0.00	D1	36%	\$0.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	456-105-304	SRMSUITE VMAX 151-250TB S =CB	\$0.00	D1	36%	\$0.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	456-105-305	SRMSUITE VMAX 251-400TB S =CB	\$0.00	D1	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-105-306	SRMSUITE VMAX 401-600TB S =CB	\$0.00	D1	36%	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-105-307	SRMSUITE VMAX 601-1PB S = CB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-105-308	SRMSUITE VMAX 1001TB+ S = CB	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5 5	456-105-309 456-105-310	SRMSUITE VMAX 0-14TB =CB SRMSUITE VMAX 15-25TB =CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$804.60 \$754.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$804.60 \$754.20
5	456-105-311	SRMSUITE VMAX 26-40TB =CB	\$0.00	D1	36%	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-105-312	SRMSUITE VMAX 41-60TB =CB	\$0.00	D1	36%	\$0.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	456-105-313	SRMSUITE VMAX 61-100TB =CB	\$0.00	D1	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	456-105-314	SRMSUITE VMAX 101-150TB =CB	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-105-315	SRMSUITE VMAX 151-250TB =CB	\$0.00	D1	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-105-316	SRMSUITE VMAX 251-400TB =CB	\$0.00	D1	36%	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5 5	456-105-317 456-105-318	SRMSUITE VMAX 401-600TB =CB SRMSUITE VMAX 601-1PB =CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$255.60 \$212.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$255.60 \$212.40
5	456-105-319	SRMSUITE VMAX 1001TB+ =CB	\$0.00	D1	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-105-365	SRMSUITE DMX 1TB =CB	\$0.00	D1	36%	\$0.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	456-105-399	SRMSUITE UPG VMAX 0-14TB S =CB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-105-400	SRMSUITE UPG VMAX 15-25TB S =CB	\$0.00	D1	36%	\$0.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	456-105-401	SRMSUITE UPG VMAX 26-40TB S =CB	\$0.00	D1	36%	\$0.00	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5 5	456-105-402 456-105-403	SRMSUITE UPG VMAX 41-60TB S =CB SRMSUITE UPG VMAX 61-100TB S =CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$75.60 \$64.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$75.60 \$64.80
5	456-105-404	SRMSUITE UPG VMAX 01-1001B S =CB	\$0.00	D1	36%	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	456-105-405	SRMSUITE UPG VMAX 151-250TB S =CB	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	456-105-406	SRMSUITE UPG VMAX 251-400TB S =CB	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-105-407	SRMSUITE UPG VMAX 401-600TB S =CB	\$0.00	D1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	456-105-408	SRMSUITE UPG VMAX 601-1PB S = CB	\$0.00	D1	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	456-105-409	SRMSUITE UPG VMAX 1001TB+ S = CB	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5 5	456-105-410 456-105-411	SRMSUITE UPG VMAX 0-14TB =CB SRMSUITE UPG VMAX 15-25TB =CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$208.80 \$196.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$208.80 \$196.20
5	456-105-412	SRMSUITE UPG VMAX 13-251B -CB SRMSUITE UPG VMAX 26-40TB =CB	\$0.00	D1	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	456-105-413	SRMSUITE UPG VMAX 41-60TB =CB	\$0.00	D1	36%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-105-414	SRMSUITE UPG VMAX 61-100TB =CB	\$0.00	D1	36%	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-105-415	SRMSUITE UPG VMAX 101-150TB =CB	\$0.00	D1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-416	SRMSUITE UPG VMAX 151-250TB =CB	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-105-417	SRMSUITE UPG VMAX 251-400TB =CB	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	456-105-418	SRMSUITE UPG VMAX 401-600TB =CB	\$0.00	D1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5 5	456-105-419 456-105-420	SRMSUITE UPG VMAX 601-1PB =CB SRMSUITE UPG VMAX 1001TB+ =CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$55.80 \$48.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.80 \$48.60
5	456-105-420 456-106-204	APPSYNC VMAX 0-14TB SATA =CB	\$0.00 \$1,150.00	D1	36%	\$0.00 \$736.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-205	APPSYNC VMAX 15-25TB SATA =CB	\$1,070.00	D1	36%	\$684.80	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-206	APPSYNC VMAX 26-40TB SATA =CB	\$950.00	D1	36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-207	APPSYNC VMAX 41-60TB SATA =CB	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-106-208	APPSYNC VMAX 61-100TB SATA =CB	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-209	APPSYNC VMAX 101-150TB SATA =CB	\$770.00	D1	36%	\$492.80	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5 5	456-106-210 456-106-211	APPSYNC VMAX 151-250TB SATA =CB APPSYNC VMAX 251-400TB SATA =CB	\$680.00 \$590.00	D1 D1	36% 36%	\$435.20 \$377.60	\$122.40 \$106.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$122.40 \$106.20
5	456-106-211 456-106-212	APPSYNC VMAX 251-4001B SATA = CB APPSYNC VMAX 401-600TB SATA = CB	\$590.00 \$510.00	D1	36%	\$377.60 \$326.40	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20 \$91.80
			ψ510.00	51	3370	ψ520.40	ψ51.50	ψ0.00	ψ0.00	ψ0.00	ψ0.00	<b>\$51.00</b>

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-213	APPSYNC VMAX 601-1PB SATA =CB	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5 5	456-106-214 456-106-215	APPSYNC VMAX 1001TB+ SATA =CB APPSYNC VMAX 0-14TB NOSATA =CB	\$390.00 \$2,290.00	D1 D1	36% 36%	\$249.60 \$1,465.60	\$70.20 \$412.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70.20
5	456-106-215 456-106-216	APPSYNC VMAX 0-141B NOSATA = CB APPSYNC VMAX 15-25TB NOSATA = CB	\$2,290.00	D1	36%	\$1,465.60	\$387.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$412.20 \$387.00
5	456-106-217	APPSYNC VMAX 26-40TB NOSATA =CB	\$1,890.00	D1	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-218	APPSYNC VMAX 41-60TB NOSATA =CB	\$1,760.00	D1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	456-106-219	APPSYNC VMAX 61-100TB NOSATA =CB	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-106-220	APPSYNC VMAX 101-150TB NOSATA =CB	\$1,530.00	D1	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-221	APPSYNC VMAX 151-250TB NOSATA =CB	\$1,350.00	D1	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-222	APPSYNC VMAX 251-400TB NOSATA =CB	\$1,170.00	D1	36%	\$748.80	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-223	APPSYNC VMAX 401-600TB NOSATA =CB	\$1,030.00	D1	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5 5	456-106-224 456-106-225	APPSYNC VMAX 601-1PB NOSATA =CB APPSYNC VMAX 1001TB+ NOSATA =CB	\$890.00 \$780.00	D1 D1	36% 36%	\$569.60 \$499.20	\$160.20 \$140.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$140.40
5	456-106-271	APPSYNC VMAX CAP UPG 0-14TB S=CB	\$0.00	D1	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-272	APPSYNC VMAX CAP UPG 15-25TB S=CB	\$0.00	D1	36%	\$0.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-273	APPSYNC VMAX CAP UPG 26-40TB S=CB	\$0.00	D1	36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-274	APPSYNC VMAX CAP UPG 41-60TB S=CB	\$0.00	D1	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-106-275	APPSYNC VMAX CAP UPG 61-100TB S=CB	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-276	APPSYNC VMAX CAP UPG 101-150TB S=CB	\$0.00	D1	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5 5	456-106-277 456-106-278	APPSYNC VMAX CAP UPG 151-250TB S=CB APPSYNC VMAX CAP UPG 251-400TB S=CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$122.40 \$106.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$122.40 \$106.20
5	456-106-279	APPSYNC VMAX CAP UPG 401-600TB S=CB	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-280	APPSYNC VMAX CAP UPG 601-1PB S=CB	\$0.00	D1	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-106-281	APPSYNC VMAX CAP UPG 1001TB+ S=CB	\$0.00	D1	36%	\$0.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-106-282	APPSYNC VMAX CAP UPG 0-14TB NS=CB	\$0.00	D1	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-106-283	APPSYNC VMAX CAP UPG 15-25TB NS=CB	\$0.00	D1	36%	\$0.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	456-106-284	APPSYNC VMAX CAP UPG 26-40TB NS=CB	\$0.00	D1	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-285	APPSYNC VMAX CAP UPG 41-60TB NS=CB	\$0.00	D1	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5 5	456-106-286 456-106-287	APPSYNC VMAX CAP UPG 61-100TB NS=CB APPSYNC VMAX CAP UPG 101-150TB NS =CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$306.00 \$275.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$306.00 \$275.40
5	456-106-288	APPSYNC VMAX CAP UPG 101-1301B NS=CB	\$0.00	D1	36%	\$0.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-289	APPSYNC VMAX CAP UPG 251-400TB NS=CB	\$0.00	D1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-290	APPSYNC VMAX CAP UPG 401-600TB NS=CB	\$0.00	D1	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-106-291	APPSYNC VMAX CAP UPG 601-1PB NS=CB	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-292	APPSYNC VMAX CAP UPG 1001TB+ NS=CB	\$0.00	D1	36%	\$0.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-106-338	APPSYNC VMAX 0-14TB REG CAP =CA	\$3,990.00	D1	36%	\$2,553.60	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-339 456-106-340	APPSYNC VMAX 15-25TB REG CAP =CA	\$3,470.00	D1	36%	\$2,220.80	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5 5	456-106-340	APPSYNC VMAX 26-40TB REG CAP =CA APPSYNC VMAX 41-60TB REG CAP =CA	\$3,020.00 \$2,460.00	D1 D1	36% 36%	\$1,932.80 \$1,574.40	\$543.60 \$442.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.60 \$442.80
5	456-106-342	APPSYNC VMAX 61-100TB REG CAP =CA	\$2,070.00	D1	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-343	APPSYNC VMAX 101-150TB REG CAP =CA	\$1,930.00	D1	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-344	APPSYNC VMAX 151-250TB REG CAP =CA	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-345	APPSYNC VMAX 251-400TB REG CAP =CA	\$1,660.00	D1	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-346	APPSYNC VMAX 401-600TB REG CAP =CA	\$1,510.00	D1	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-347	APPSYNC VMAX 601-1PB REG CAP =CA	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5 5	456-106-348 456-106-372	APPSYNC VMAX 1001TB+ REG CAP =CA APPSYNC VMAX CAP UPG 0-14TB R=CA	\$990.00	D1 D1	36% 36%	\$633.60 \$0.00	\$178.20 \$718.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178.20 \$718.20
5	456-106-373	APPSYNC VMAX CAP UPG 0-141B R=CA APPSYNC VMAX CAP UPG 15-25TB R=CA	\$0.00 \$0.00	D1	36%	\$0.00	\$624.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$624.60
5	456-106-374	APPSYNC VMAX CAP UPG 26-40TB R=CA	\$0.00	D1	36%	\$0.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-375	APPSYNC VMAX CAP UPG 41-60TB R=CA	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-376	APPSYNC VMAX CAP UPG 61-100TB R=CA	\$0.00	D1	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-377	APPSYNC VMAX CAP UPG 101-150TB R=CA	\$0.00	D1	36%	\$0.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-378	APPSYNC VMAX CAP UPG 151-250TB R=CA	\$0.00	D1	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5 5	456-106-379 456-106-380	APPSYNC VMAX CAP UPG 251-400TB R=CA APPSYNC VMAX CAP UPG 401-600TB R=CA	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$298.80 \$271.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.80 \$271.80
5	456-106-381	APPSYNC VMAX CAP UPG 601-1PB R=CA	\$0.00	D1	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-382	APPSYNC VMAX CAP UPG 1001TB+ R=CA	\$0.00	D1	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-107-195	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	456-107-196	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-197	ESA FOR VMAX NON-SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-107-198	ESA FOR VMAX NON-SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5 5	456-107-199 456-107-200	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0.00 \$0.00	D1	36% 36%	\$0.00	\$83.70 \$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70 \$72.00
5	456-107-200 456-107-201	ESA FOR VMAX NON-SATA 101-150TB=CB ESA FOR VMAX NON-SATA 151-250TB=CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$72.90 \$62.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$72.90 \$62.10
5	456-107-201	ESA FOR VMAX NON-SATA 151-2501B=CB	\$0.00	D1	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-107-203	ESA FOR VMAX NON-SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	456-107-204	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	456-107-205	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-206	ESA FOR VMAX SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	456-107-207	ESA FOR VMAX SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-208	ESA FOR VMAX SATA 44 60TB-CB	\$0.00	D1	36%	\$0.00	\$54.90 \$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90 \$47.70
5 5	456-107-209 456-107-210	ESA FOR VMAX SATA 41-60TB=CB ESA FOR VMAX SATA 61-100TB=CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$47.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.70 \$42.30
5	456-107-210	ESA FOR VMAX SATA 01-150TB=CB	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-107-211	ESA FOR VMAX SATA 101-1001B=CB	\$0.00	D1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-107-213	ESA FOR VMAX SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-107-214	ESA FOR VMAX SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-215	ESA FOR VMAX SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-107-216	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-108-126	RP/EX LOC BASE CAP VMAX LIC=IC	\$24,300.00	D1	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5 5	456-108-127 456-108-145	RP/EX REM BASE FOR VMAX LIC=IC VIPR SRM DMX BASE =IC	\$24,300.00 \$20,980.00	D1 D1	36% 36%	\$15,552.00 \$13,427.20	\$4,374.00 \$3,776.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,374.00 \$3,776.40
5	456-108-789	APPSYNC VMAX BASE =IC	\$19,240.00	D1	36%	\$12,313.60	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-267	VIPR SRM DMX BASE =IC	\$20,980.00	D1	36%	\$13,427.20	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-306	VIPR SRM VMAX BASE =IC	\$17,890.00	D1	36%	\$11,449.60	\$3,220.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-307	ADV FAST SUITE BASE NEW LICENSE=IC	\$18,394.00	D1	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-109-308 456-109-309	SYMM MGMT SUITE BASE NEW LICENSE=IC	\$11,405.00	D1 D1	36% 36%	\$7,299.20	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-309	RMT ASYNC PROT-SRDFA CMPEXT-BASE=IC RMT ASYNC PROT-SRDFA CMPEXT-BASE REG=IC	\$20,760.00 \$22,120.00	D1	36%	\$13,286.40 \$14,156.80	\$3,736.80 \$3,981.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-109-311	RMT SYNC PROT-SRDFS CMPPEER BASE=IC	\$20,760.00	D1	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-312	RMT SYNC PROT-SRDFS CMPPEER BASE REG=IC	\$22,120.00	D1	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-313	SRDF-STAR BASE NEW LICENSE=IC	\$16,370.00	D1	36%	\$10,476.80	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	456-109-314	SRDF-STAR BASE NEW REG LICENSE=IC	\$9,820.00	D1	36%	\$6,284.80	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-315	LOCL REP PROT-TFCLONE CNFLASH BASE=IC LOCL REP PROT-TFCLN CNFLASH BASE REG=IC	\$21,368.00	D1	36% 36%	\$13,675.52	\$3,846.24	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,846.24
5 5	456-109-316 456-109-317	TF-SNAP BASE NEW LICENSE=IC	\$13,890.00 \$20,350.00	D1 D1	36%	\$8,889.60 \$13,024.00	\$2,500.20 \$3,663.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	456-109-318	TF-SNAP BASE NEW REG LICENSE=IC	\$13,230.00	D1	36%	\$8,467.20	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-697	VIPR SRM VMAX 1-14TB S = CB	\$2,240.00	D1	36%	\$1,433.60	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$403.20
5	456-110-698	VIPR SRM VMAX 15-25TB S =CB	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-110-699	VIPR SRM VMAX 26-40TB S =CB	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5 5	456-110-700	VIPR SRM VMAX 41-60TB S = CB	\$1,620.00	D1 D1	36% 36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-110-701 456-110-702	VIPR SRM VMAX 61-100TB S =CB VIPR SRM VMAX 101-150TB S =CB	\$1,380.00 \$1,230.00	D1	36%	\$883.20 \$787.20	\$248.40 \$221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-110-703	VIPR SRM VMAX 151-250TB S = CB	\$1,040.00	D1	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	456-110-704	VIPR SRM VMAX 251-400TB S =CB	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-705	VIPR SRM VMAX 401-600TB S =CB	\$720.00	D1	36%	\$460.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-110-706	VIPR SRM VMAX 601-1PB S =CB	\$590.00	D1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-110-707	VIPR SRM VMAX 1001TB+ S =CB	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5 5	456-110-708 456-110-709	VIPR SRM VMAX 1-14TB =CB VIPR SRM VMAX 15-25TB =CB	\$4,470.00 \$4,190.00	D1 D1	36% 36%	\$2,860.80 \$2,681.60	\$804.60 \$754.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$804.60 \$754.20
5	456-110-710	VIPR SRM VMAX 26-40TB =CB	\$3,750.00	D1	36%	\$2,400.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-711	VIPR SRM VMAX 41-60TB =CB	\$3,230.00	D1	36%	\$2,067.20	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-712	VIPR SRM VMAX 61-100TB =CB	\$2,760.00	D1	36%	\$1,766.40	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-713	VIPR SRM VMAX 101-150TB =CB	\$2,460.00	D1	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-714	VIPR SRM VMAX 151-250TB =CB	\$2,070.00	D1	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5 5	456-110-715 456-110-716	VIPR SRM VMAX 251-400TB = CB VIPR SRM VMAX 401-600TB = CB	\$1,750.00 \$1,420.00	D1 D1	36% 36%	\$1,120.00 \$908.80	\$315.00 \$255.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$315.00 \$255.60
5	456-110-717	VIPR SRM VMAX 401-0001B =CB	\$1,180.00	D1	36%	\$755.20	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$212.40
5	456-110-718	VIPR SRM VMAX 1001TB+ =CB	\$1,030.00	D1	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-110-764	VIPR SRM DMX 1TB =CB	\$1,710.00	D1	36%	\$1,094.40	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	457-000-160	SYMM MGMT SUITE BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-000-161	SYMM MGMT SUITE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-000-605 457-000-664	SYMM MGR OR-DM BASE NEW LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$3,363.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,363.12
5	457-000-665	OR-DM CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-803	FAST REG BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-804	FAST REG BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-000-809	FAST VP REG BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-810	FAST VP REG BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5 5	457-100-208 457-100-209	SPA BASE NEW LICENSE SPA BASE UPG LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-100-209	SPA ADD-ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-223	SPA ADV DIAG - SERVICE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-224	SPA ADV DIAG - INTERNAL LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-225	SPA - EVALUATION LICENSE 90 DAY ONLY	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-461	ENGINUITY BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	457-100-462 457-100-465	ENGINUITY CAP UPG LICENSE OPTIMIZER BASE NEW LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	457-100-466	OPTIMIZER CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-469	ATSM BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-470	ATSM CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-473	TSM BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-474	TSM CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-477	FAST SUITE BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5	457-100-478 457-100-481	FAST SUITE BASE CAP UPG LICENSE FAST ADD ON BASE NEW LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$2,489.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,489.22
5	457-100-481	FAST ADD ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-485	ADV FAST SUITE BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-486	ADV FAST SUITE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-489	FAST VP ADD ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$821.16	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-490	FAST VP ADD ON BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-493	ADV FAST ADD ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	457-100-494 457-100-497	ADV FAST ADD ON BASE CAP UPG LICENSE DCP BASE NEW LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	457-100-497 457-100-498	DCP CAP UPG	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	457-100-490	SPC BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-502	SPC CAP UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-505	RMT SYNC PROT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-100-508	RMT SYNC PROT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-509 457-100-510	RMT SYNC PROT-SRDFS CMPPEER-BASE REG RMT SYNC PROT-SRDFS CMPPEER-UPG REG	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,981.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,981.60 \$0.00
5	457-100-510	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-511	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-513	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-516	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-517	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-518	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	\$0.00 \$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-519 457-100-522	RMT ASYNC PROT-SRDFA CMPEXT-BASE RMT ASYNC PROT-SRDFA CMPEXT-UPG	\$0.00		36% 36%	\$0.00 \$0.00	\$3,736.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,736.80 \$0.00
5	457-100-523	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG	\$0.00		36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-100-524	RMT ASYNC PROT-SRDFA CMPEXT-UPG REG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-525	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-526	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-527 457-100-530	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-100-530	RMT ASYNC-ADD ON-SRDFA CMPEXT-DFG RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-532	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-533	SRDF-STAR BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	457-100-536	SRDF-STAR BASE CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-537	SRDF-STAR BASE REGISTERED NEW LICENSE	\$0.00		36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	457-100-538	SRDF-STAR BASE REGISTER CAP UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-539 457-100-540	SRDF-STAR ADD OPT OUT BASE NEW LICENSE SRDF-STAR ADD OPT OUT BASE CAP UPG LIC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-100-541	LOCL REP PROT-TFCLONE CNFLASH-BASE	\$0.00		36%	\$0.00	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	457-100-544	LOCL REP PROT-TFCLONE CNFLASH-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-545	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	\$0.00		36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-100-546	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-547 457-100-548	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-100-549	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-552	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-553	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-554	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-555	TF-SNAP BASE NEW LICENSE	\$0.00		36%	\$0.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,663.00
5 5	457-100-558 457-100-559	TF-SNAP BASE CAP UPG LICENSE TF-SNAP BASE REGISTERED NEW LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$2,381.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,381.40
5	457-100-559	TF-SNAP BASE REGISTERED CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.40
5	457-100-561	TF-SNAP OPT OUT BASE NEW LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-562	TF-SNAP OPT OUT BASE CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-563	TF-SNAP ADD ON BASE NEW LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-566	TF-SNAP ADD BASE CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-567 457-100-568	TF-SNAP ADD OPT OUT BASE NEW LICENSE TF-SNAP ADD OPT OUT BASE CAP UPG LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-100-968	ENGINUITY BASE NEW LICENSE	\$0.00		36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-100-969	ENGINUITY CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-004	ATSM BASE NEW LICENSE FOR REG FAST	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-005	ATSM CAP UPG FOR REG FAST LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-144	RP/EX LOC BASE FOR VMAX =CA	\$0.00		36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5 5	457-101-145 457-101-146	RP/EX LOC REG CAP UG FOR VMAX =CA RP/EX REM BASE FOR VMAX =CA	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$4,374.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,374.00
5	457-101-146	RP/EX REM REG CAP UG FOR VMAX =CA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-375	SRMSUITE VMAX BASE =IC	\$0.00		36%	\$0.00	\$3,220.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,220.20
5	457-101-376	SRMSUITE VMAX CAP UPG =IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-383	SRMSUITE DMX BASE =IC	\$0.00		36%	\$0.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40
5	457-101-384	SRMSUITE DMX CAP UPG =IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-403 457-101-407	SRMSUITE UPG VMAX BASE =IC SRMSUITE UPG DMX BASE =IC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$835.20 \$981.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$835.20 \$981.00
5	457-101-407	APPSYNC VMAX BASE =IC	\$0.00		36%	\$0.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	457-101-647	APPSYNC VMAX CAP UPG BASE=IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-889	ESA FOR VMAX BASE NEW LICENSE=CB	\$0.00	D1	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	457-101-890	ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-641	VIPR SRM VMAX BASE =IC	\$0.00		36%	\$0.00	\$3,220.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,220.20
5 5	457-102-642 457-102-649	VIPR SRM VMAX CAP UPG =IC VIPR SRM DMX BASE =IC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3.776.40
5 5	457-102-649 458-000-171	RP FOR CAPITAL ONE PRODUCT	\$0.00 \$0.00	D1	36%	\$0.00	\$3,776.40 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40 \$0.00
5	458-000-171	VIPR SRM for DMX=IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-244	VMAX ENGINUITY PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-245	ADV FAST SUITE PRODUCT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-246	VMAX SYMM MGMT SUITE PRODUCT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-247	VMAX RMT ASYNC PROT-SRDFA CMPEXT PROD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-248 458-001-249	RMT SYNC PROT-SRDFS CMPPEER PRODUCT VMAX SRDF-STAR PRODUCT	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-249	VMAX LOCL REP PROT-TFCLONE CNFLASH PROD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-251	VMAX TF-SNAP PRODUCT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-271	APPSYNC VMAX	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-272	VIPR SRM for VMAX	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-305	RP/EX REMOTE FOR VMAX PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-308	RP/EX LOCAL FOR VMAX PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ACLILTD01 ARMSYM-T1-5U	DMX-LITE BUNDLE FOR DEAL ARM SYM T1-T5UPG	\$49,287.00 \$0.00		36% 36%	\$31,543.68 \$0.00	\$8,871.66 \$259.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,871.66 \$259.20
5	ARMSYM-T6-30U	ARM-SYM T6-T35UPG	\$0.00		36%	\$0.00	\$1,425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,425.60
5	ARMSYM-T6-35U	CC SYM ARM T6-35 UPG	\$0.00		36%	\$0.00	\$1,425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,425.60
5	AS400-STM	AS400 SRDF TF MANAGER	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-MSU-T0-3U	AUTOSWAP UPG MSU 0-3	\$0.00	D1	36%	\$0.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,638.00
5 5	AS-MSU-T4-14U AUTOS-MSUBASE	AUTOSWAP UPG MSU 4-14 AUTOSWAP FOR MF BASE-3MSU	\$0.00 \$86,800.00		36% 36%	\$0.00 \$55,552.00	\$1,638.00 \$15,624.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,638.00 \$15,624.00
5	AUTOS-MSUBASE AUTOS-MSU-M00	AUTOSWAP FOR MF 4-45 MSU	\$190.00		36%	\$121.60	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,024.00
5	AUTOS-MSU-M01	AUTOSWAP FOR MF 46-175MSU	\$120.00		36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	AUTOS-MSU-M02	AUTOSWAP MF 176-315 MSU	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	AUTOS-MSU-M03	AUTOSWAP MF 316-575 MSU	\$70.00		36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5 5	AUTOS-MSU-M04 AUTOS-MSU-M05	AUTOSWAP MF 576-875 MSU AUTOSWAP MF 876-1315 MSU	\$50.00 \$35.00		36% 36%	\$32.00 \$22.40	\$9.00 \$6.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.00 \$6.30
5	AUTOS-MSU-M06	AUTOSWAP MF 1316-1975 MSU	\$18.00		36%	\$11.52	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3.24
5	AUTOS-MSU-M07	AUTOSWAP MF 1976 & UP MSU	\$4.00		36%	\$2.56	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72
5	AUTOS-MSU-UPG	AUTOSWAP FOR MF UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOSWAPMSU00	AUTOSWAP BASE-3 MSU	\$124,560.00	D1	36%	\$79,718.40	\$22,420.80	\$0.00	\$0.00	\$0.00	\$0.00	\$22,420.80
5 5	AUTOSWAPMSU01 AUTOSWAPMSU02	AUTOSWAP 4-25 MSU AUTOSWAP 26-50 MSU	\$131,110.00 \$137,660.00	D1 D1	36% 36%	\$83,910.40 \$88,102.40	\$23,599.80 \$24,778.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,599.80 \$24,778.80
5	AUTOSWAPMSU03	AUTOSWAP 20-30 MSU	\$137,000.00		36%	\$92,300.80	\$25,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,959.60
5	AUTOSWAPMSU04	AUTOSWAP 76-100 MSU	\$150,770.00		36%	\$96,492.80	\$27,138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$27,138.60
5	AUTOSWAPMSU05	AUTOSWAP 101-150 MSU	\$157,320.00		36%	\$100,684.80	\$28,317.60	\$0.00	\$0.00	\$0.00	\$0.00	\$28,317.60
5	AUTOSWAPMSU06	AUTOSWAP 151-200 MSU	\$163,870.00		36%	\$104,876.80	\$29,496.60	\$0.00	\$0.00	\$0.00	\$0.00	\$29,496.60
5	AUTOSWAPMSU07	AUTOSWAP 201-250 MSU	\$170,420.00		36%	\$109,068.80	\$30,675.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30,675.60
5 5	AUTOSWAPMSU08 AUTOSWAPMSU09	AUTOSWAP 251-300 MSU AUTOSWAP 301-350 MSU	\$176,980.00 \$183,530.00		36% 36%	\$113,267.20 \$117,459.20	\$31,856.40 \$33,035.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31,856.40 \$33,035.40
5	AUTOSWAPMSU10	AUTOSWAP 351-400 MSU	\$190,080.00		36%	\$121,651.20	\$34,214.40	\$0.00	\$0.00	\$0.00	\$0.00	\$34,214.40
5	AUTOSWAPMSU11	AUTOSWAP 401-450 MSU	\$196,630.00	D1	36%	\$125,843.20	\$35,393.40	\$0.00	\$0.00	\$0.00	\$0.00	\$35,393.40
5	AUTOSWAPMSU12	AUTOSWAP 451-500 MSU	\$203,180.00	D1	36%	\$130,035.20	\$36,572.40	\$0.00	\$0.00	\$0.00	\$0.00	\$36,572.40
5	AUTOSWAPMSU13	AUTOSWAP 501-550 MSU	\$209,740.00	D1	36%	\$134,233.60	\$37,753.20	\$0.00	\$0.00	\$0.00	\$0.00	\$37,753.20
5 5	AUTOSWAPMSU14 AUTOS-ZVMBASE	AUTOSWAP 551-600 MSU AUTOSWAP FOR ZVM BASE	\$216,290.00 \$0.00		36% 36%	\$138,425.60 \$0.00	\$38,932.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38,932.20
5	CAM-KEY	CAM ICM LIC KEY	\$0.00		36%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	CC-AM-SYM-T1	AUTO RES MGR 0250	\$0.00		36%	\$0.00	\$752.40	\$0.00	\$0.00	\$0.00	\$0.00	\$752.40
5	CC-AM-SYM-T10	AUTO RES MGR 10.01-12.00	\$0.00		36%	\$0.00	\$8,917.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,917.20
5	CC-AM-SYM-T11	AUTO RES MGR 12.01-14.00	\$0.00		36%	\$0.00	\$10,342.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,342.80
5 5	CC-AM-SYM-T12 CC-AM-SYM-T13	AUTO RES MGR 14.01-17.00 AUTO RES MGR 17.01-20.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$11,768.40 \$13,194.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,768.40
5	CC-AM-SYM-T13	AUTO RES MGR 20.01-23.00	\$0.00		36%	\$0.00	\$14,619.60	\$0.00	\$0.00	\$0.00	\$0.00	\$13,194.00 \$14,619.60
5	CC-AM-SYM-T15	AUTO RES MGR 23.01-26.00	\$0.00		36%	\$0.00	\$16,045.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16,045.20
5	CC-AM-SYM-T16	AUTO RES MGR 26.01-29.00	\$0.00		36%	\$0.00	\$17,470.80	\$0.00	\$0.00	\$0.00	\$0.00	\$17,470.80
5	CC-AM-SYM-T17	AUTO RES MGR 29.01-32.00	\$0.00	D1	36%	\$0.00	\$18,896.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,896.40
5 5	CC-AM-SYM-T18 CC-AM-SYM-T19	AUTO RES MGR 32.01-35.00 AUTO RES MGR 35.01-38.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$20,322.00 \$21,747.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,322.00 \$21,747.60
5	CC-AM-SYM-T2	AUTO RES MGR :251500	\$0.00		36%	\$0.00	\$1,011.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,011.60
5	CC-AM-SYM-T20	AUTO RES MGR 38.01-41.00	\$0.00		36%	\$0.00	\$23,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$23,173.20
5	CC-AM-SYM-T21	AUTO RES MGR 41.01-44.00	\$0.00		36%	\$0.00	\$24,598.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,598.80
5	CC-AM-SYM-T22	AUTO RES MGR 44.01-47.00	\$0.00		36%	\$0.00	\$26,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$26,024.40
5 5	CC-AM-SYM-T23 CC-AM-SYM-T24	AUTO RES MGR 47.01-50.00 AUTO RES MGR 50.01-53.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$27,450.00 \$28,875.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,450.00 \$28,875.60
5	CC-AM-SYM-T25	AUTO RES MGR 53.01-56.00	\$0.00		36%	\$0.00	\$30,301.20	\$0.00	\$0.00	\$0.00	\$0.00	\$30,301.20
5	CC-AM-SYM-T26	AUTO RES MGR 56.01-59.00	\$0.00		36%	\$0.00	\$31,726.80	\$0.00	\$0.00	\$0.00	\$0.00	\$31,726.80
5	CC-AM-SYM-T27	AUTO RES MGR 59.01-62.00	\$0.00	D1	36%	\$0.00	\$33,152.40	\$0.00	\$0.00	\$0.00	\$0.00	\$33,152.40
5	CC-AM-SYM-T28	AUTO RES MGR 62.01-65.00	\$0.00		36%	\$0.00	\$34,578.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,578.00
5 5	CC-AM-SYM-T29	AUTO RES MGR 65.01-68.00	\$0.00 \$0.00		36% 36%	\$0.00	\$36,003.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36,003.60
5	CC-AM-SYM-T3 CC-AM-SYM-T30	AUTO RES MGR .501750 AUTO RES MGR 68.01-71.00	\$0.00		36%	\$0.00 \$0.00	\$1,270.80 \$37,429.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,270.80 \$37,429.20
5	CC-AM-SYM-T31	AUTO RES MGR 71.01-74.00	\$0.00		36%	\$0.00	\$38,854.80	\$0.00	\$0.00	\$0.00	\$0.00	\$38,854.80
5	CC-AM-SYM-T32	AUTO RES MGR 74.01-77.00	\$0.00	D1	36%	\$0.00	\$40,280.40	\$0.00	\$0.00	\$0.00	\$0.00	\$40,280.40
5	CC-AM-SYM-T33	AUTO RES MGR 77.01-80.00	\$0.00		36%	\$0.00	\$41,706.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,706.00
5	CC-AM-SYM-T34 CC-AM-SYM-T35	AUTO RES MGR 80.01-83.00	\$0.00		36%	\$0.00	\$43,131.60	\$0.00	\$0.00	\$0.00	\$0.00	\$43,131.60
5 5	CC-AM-SYM-135 CC-AM-SYM-T4	AUTO RES MGR 83.01-86.00 AUTO RES MGR .751-1.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$44,557.20 \$1,530.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$44,557.20
5	CC-AM-SYM-T5	AUTO RES MGR 1.01-2.00	\$0.00		36%	\$0.00	\$1,789.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,530.00 \$1,789.20
5	CC-AM-SYM-T6	AUTO RES MGR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$3,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,214.80
5	CC-AM-SYM-T7	AUTO RES MGR 4.01-6.00	\$0.00		36%	\$0.00	\$4,640.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,640.40
5	CC-AM-SYM-T8	AUTO RES MGR 6.01-8.00	\$0.00		36%	\$0.00	\$6,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,066.00
5 5	CC-AM-SYM-T9	AUTO RES MGR 8.01-10.00	\$0.00 \$0.00		36% 36%	\$0.00	\$7,491.60	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,491.60
5	CC-ARC-T1 CC-ARC-T10	SAN ARC 1YR 0250 SAN ARC 1YR 10.01-12.00	\$0.00		36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	CC-ARC-T10 CC-ARC-T11	SAN ARC 17R 10.01-12.00 SAN ARC 17R 12.01-14.00	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T12	SAN ARC 1YR 14.01-16.00	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T13	SAN ARC 1YR 16.01-19.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-ARC-T14	SAN ARC 1YR 19.01-22.00	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T15 CC-ARC-T16	SAN ARC 1YR 22.01-25.00 SAN ARC 1YR 25.01-28.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-ARC-T17	SAN ARC 1YR 28.01-31.00	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-ARC-T18	SAN ARC 1YR 31.01-34.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-ARC-T19 CC-ARC-T1-T4	SAN ARC 1YR 34.01-37.00 CC-SAN ARC 1YR T1-T4UP	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-ARC-T2	SAN ARC 1YR .251500	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	CC-ARC-T20	SAN ARC 1YR 37.01-40.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T21	SAN ARC 1YR 40.01-43.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	CC-ARC-T22 CC-ARC-T23	SAN ARC 1YR 43.01-46.00 SAN ARC 1YR 46.01-49.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-ARC-T24	SAN ARC 1YR 49.01-52.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	CC-ARC-T25	SAN ARC 1YR 52.01-55.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	CC-ARC-T26	SAN ARC 1YR 55.01-58.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	CC-ARC-T27 CC-ARC-T28	SAN ARC 1YR 58.01-61.00 SAN ARC 1YR 61.01-64.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-ARC-T29	SAN ARC 1YR 64.01-67.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	CC-ARC-T3	SAN ARC 1YR .501750	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	CC-ARC-T30	SAN ARC 1YR 67.01-70.00 SAN ARC 1YR 751.1.0	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-ARC-T4 CC-ARC-T5	SAN ARC 1YR .751-1.0 SAN ARC 1YR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	
5	CC-ARC-T5-T30	CC-SAN ARC 1YR T5-T30UP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	CC-ARC-T6	SAN ARC 1YR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T7	SAN ARC 1YR 4.01-6.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	CC-ARC-T8 CC-ARC-T9	SAN ARC 1YR 6.01-8.00 SAN ARC 1YR 8.01-10.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CCBAS-T1-4UP	ECC BASE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00		\$0.00	\$0.00	
5	CCBAS-T5-12UP	ECC BASE T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$518.40	\$0.00		\$0.00	\$0.00	\$518.40
5 5	CC-OIC-KIT CC-OIC-KITPRV	CC5.X OPN INTG CMPNTS KIT PREVIOUS VERSION OIC KIT	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	CC-OICMF-KIT	CC5.X OIC MAINFRAME KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-BASE	SYMM OPT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$2,255.40	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-C01	SYMM OPT 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$252.00	\$0.00		\$0.00	\$0.00	\$252.00
5 5	CC-OPTIM-C02 CC-OPTIM-C03	SYMM OPT 1TB (15-25TB) SYMM OPT 1TB (26-40TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$235.80 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$235.80 \$207.00
5	CC-OPTIM-C03	SYMM OPT 1TB (20-401B) SYMM OPT 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$192.60	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-C05	SYMM OPT 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$185.40	\$0.00		\$0.00	\$0.00	\$185.40
5	CC-OPTIM-C06	SYMM OPT 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$167.40	\$0.00		\$0.00	\$0.00	\$167.40
5 5	CC-OPTIM-C07 CC-OPTIM-C08	SYMM OPT 1TB (151-250TB) SYMM OPT 1TB (251-400TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$149.40 \$129.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-OPTIM-C09	SYMM OPT 1TB (231-400TB) SYMM OPT 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-C10	SYMM OPT 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$99.00	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-C11	SYMM OPT 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$86.40	\$0.00		\$0.00	\$0.00	
5 5	CC-OPTIM-N01 CC-OPTIM-N02	SYMM OPT 1TB (0-14TB) NLT3 SYMM OPT 1TB (15-25TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$126.00 \$117.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-OPTIM-N03	SYMM OPT 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$102.60	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-N04	SYMM OPT 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00		\$0.00	\$0.00	\$97.20
5	CC-OPTIM-N05	SYMM OPT 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5 5	CC-OPTIM-N06 CC-OPTIM-N07	SYMM OPT 1TB (101-150TB) NLT3 SYMM OPT 1TB (151-250TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$82.80 \$73.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-OPTIM-N08	SYMM OPT 1TB (151-2501B) NLT3	\$0.00	D1	36%	\$0.00	\$64.80	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-N09	SYMM OPT 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00		\$0.00	\$0.00	\$55.80
5	CC-OPTIM-N10	SYMM OPT 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00		\$0.00	\$0.00	
5 5	CC-OPTIM-N11 CC-OPTIM-T1	SYMM OPT 1TB(1001TB or greater) NLT3 SYM OPTIM 0250	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$43.20 \$2,487.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$43.20 \$2,487.60
5	CC-OPTIM-T10	SYM OPTIM 10.01-12.	\$0.00	D1	36%	\$0.00	\$7,093.80	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T11	SYM OPTIM 12.01-14.	\$0.00	D1	36%	\$0.00	\$7,788.60	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T12	SYM OPTIM 14.01-17.	\$0.00	D1	36%	\$0.00	\$8,483.40	\$0.00		\$0.00	\$0.00	
5 5	CC-OPTIM-T13 CC-OPTIM-T14	SYM OPTIM 17.01-20.00 SYM OPTIM 20.01-23.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$9,178.20 \$9,873.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,178.20 \$9,873.00
5	CC-OPTIM-T14 CC-OPTIM-T15	SYM OPTIM 23.01-25.00 SYM OPTIM 23.01-26.00	\$0.00	D1	36%	\$0.00	\$10,567.80	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T16	SYM OPTIM 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,262.60	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T17	SYM OPTIM 29.01-32.00	\$0.00	D1	36%	\$0.00	\$11,957.40	\$0.00		\$0.00	\$0.00	
5 5	CC-OPTIM-T18 CC-OPTIM-T19	SYM OPTIM 32.01-35.00 SYM OPTIM 35.01-38.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$12,652.20 \$13,347.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-OPTIM-T19	SYM OPTIM 251-26.00 SYM OPTIM .251500	\$0.00	D1	36%	\$0.00	\$2,633.40	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T20	SYM OPTIM 38.01-41.00	\$0.00	D1	36%	\$0.00	\$14,041.80	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T21	SYM OPTIM 41.01-44.00	\$0.00	D1	36%	\$0.00	\$14,736.60	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T22	SYM OPTIM 44.01-47.00 SYM OPTIM 47.01.50.00	\$0.00	D1	36% 36%	\$0.00	\$15,431.40 \$16,126.20	\$0.00	1	\$0.00	\$0.00	
5	CC-OPTIM-T23 CC-OPTIM-T24	SYM OPTIM 47.01-50.00 SYM OPTIM 50.01-53.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$16,126.20 \$16,821.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-OPTIM-T25	SYM OPTIM 53.01-56.00	\$0.00	D1	36%	\$0.00	\$17,515.80	\$0.00		\$0.00	\$0.00	\$17,515.80
5	CC-OPTIM-T26	SYM OPTIM 56.01-59.00	\$0.00	D1	36%	\$0.00	\$18,210.60	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T27	SYM OPTIM 59.01-62.00 SYM OPTIM 63.01 65.00	\$0.00	D1	36%	\$0.00	\$18,905.40	\$0.00		\$0.00	\$0.00	
5 5	CC-OPTIM-T28 CC-OPTIM-T29	SYM OPTIM 62.01-65.00 SYM OPTIM 65.01-68.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$19,600.20 \$20,295.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-OPTIM-T3	SYM OPTIM .501750	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00		\$0.00	\$0.00	
5	CC-OPTIM-T30	SYM OPTIM 68.01-71.00	\$0.00	D1	36%	\$0.00	\$20,989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,989.80
5	CC-OPTIM-T31 CC-OPTIM-T32	SYM OPTIM 71.01-74.00	\$0.00	D1	36%	\$0.00	\$21,684.60	\$0.00		\$0.00	\$0.00	
5 5	CC-OPTIM-132 CC-OPTIM-T33	SYM OPTIM 74.01-77.00 SYM OPTIM 77.01-80.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$22,379.40 \$23,074.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-OPTIM-T34	SYM OPTIM 80.01-83.00	\$0.00	D1	36%	\$0.00	\$23,769.00	\$0.00		\$0.00	\$0.00	

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-OPTIM-T35	SYM OPTIM 83.01-86.00	\$0.00		36%	\$0.00	\$24,463.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,463.80
5 5	CC-OPTIM-T4 CC-OPTIM-T5	SYM OPTIM .751-1.00 SYM OPTIM 1.01-2.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,925.00 \$3,619.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,925.00 \$3,619.80
5	CC-OPTIM-T6	SYM OPTIM 2.01-4.00	\$0.00		36%	\$0.00	\$4,314.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,314.60
5	CC-OPTIM-T7	SYM OPTIM 4.01-6.00	\$0.00		36%	\$0.00	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,009.40
5	CC-OPTIM-T8	SYM OPTIM 6.01-8.00	\$0.00	D1	36%	\$0.00	\$5,704.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,704.20
5	CC-OPTIM-T9	SYM OPTIM 8.01-10.0	\$0.00		36%	\$0.00	\$6,399.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,399.00
5	CC-OPTIMZ-BAS	VMAX OPTIMIZER BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-OPTIMZ-C01 CC-OPTIMZ-C02	VMAX OPTIMIZER 1TB (0-14TB) VMAX OPTIMIZER 1TB (15-25TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-OPTIMZ-C02	VMAX OPTIMIZER 1TB (10-231B)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C04	VMAX OPTIMIZER 1TB (41-60TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C05	VMAX OPTIMIZER 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C06	VMAX OPTIMIZER 1TB (101-150TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C07	VMAX OPTIMIZER 1TB (151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-OPTIMZ-C08 CC-OPTIMZ-C09	VMAX OPTIMIZER 1TB (251-400TB) VMAX OPTIMIZER 1TB (401-600TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-OPTIMZ-C10	VMAX OPTIMIZER 1TB (401-000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C11	VMAX OPTIMIZER 1TB(1001TB or greater)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N01	VMAX OPTIMIZER 1TB (0-14TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N02	VMAX OPTIMIZER 1TB (15-25TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N03	VMAX OPTIMIZER 1TB (26-40TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-OPTIMZ-N04 CC-OPTIMZ-N05	VMAX OPTIMIZER 1TB (41-60TB) NLT3 VMAX OPTIMIZER 1TB (61-100TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-OPTIMZ-N06	VMAX OPTIMIZER 1TB (01-150TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N07	VMAX OPTIMIZER 1TB (151-250TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N08	VMAX OPTIMIZER 1TB (251-400TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N09	VMAX OPTIMIZER 1TB (401-600TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N10	VMAX OPTIMIZER 1TB(601-1000TB) NLT3 VMAX OPTIMIZER 1TB(1001TB or >) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-OPTIMZ-N11 CC-OPTM6-BASE	EMC ControlCenter 6.1 Symmetrix Optimize	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-OPTM6-UPG	EMC ControlCenter 6.1 Symmetrix Optimize	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPT-PRV	PREVIOUS VERSION OPTIM	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCOPT-T1-4UP	ECC OPTIMIZER T1-T4 UPG	\$0.00		36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CCOPT-T5-12UP	ECC OPTIMIZER T5-T12 UPG	\$0.00		36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5 5	CC-PFM-PRV CC-PFM-SY-T01	PREVIOUS VERSION PERFMGR PERF MGR-SYM0250	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$684.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$684.00
5	CC-PFM-SY-T02	PERF MGR-SYM.251500	\$0.00		36%	\$0.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	CC-PFM-SY-T03	PERF MGR-SYM.501750	\$0.00		36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	CC-PFM-SY-T04	PERF MGR-SYM.751-1.00	\$0.00		36%	\$0.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,121.40
5	CC-PFM-SY-T05	PERF MGR-SYM1.01-2.00	\$0.00		36%	\$0.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,670.40
5	CC-PFM-SY-T06	PERF MGR-SYM2.01-4.00	\$0.00		36%	\$0.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,219.40
5 5	CC-PFM-SY-T07 CC-PFM-SY-T08	PERF MGR-SYM4.01-6.00 PERF MGR-SYM6.01-8.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,768.40 \$3,317.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,768.40 \$3,317.40
5	CC-PFM-SY-T09	PERF MGR-SYM8.01-10.00 PERF MGR-SYM8.01-10.00	\$0.00		36%	\$0.00	\$3,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,866.40
5	CC-PFM-SY-T10	PERF MGR-SYM10.01-12.00	\$0.00		36%	\$0.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,415.40
5	CC-PFM-SY-T11	PERF MGR-SYM12.01-14.00	\$0.00		36%	\$0.00	\$4,964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,964.40
5	CC-PFM-SY-T12	PERF MGR-SYM14.01-17.00	\$0.00		36%	\$0.00	\$5,513.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,513.40
5	CC-PFM-SY-T13	PERF MGR-SYM17.01-20.00	\$0.00		36%	\$0.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,062.40
5 5	CC-PFM-SY-T14 CC-PFM-SY-T15	PERF MGR-SYM20.01-23.00 PERF MGR-SYM23.01-26.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,611.40 \$7,160.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,611.40 \$7,160.40
5	CC-PFM-SY-T16	PERF MGR-SYM26.01-29.00	\$0.00		36%	\$0.00	\$7,709.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,709.40
5	CC-PFM-SY-T17	PERF MGR-SYM29.01-32.00	\$0.00		36%	\$0.00	\$8,258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,258.40
5	CC-PFM-SY-T18	PERF MGR-SYM32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,807.40
5	CC-PFM-SY-T19	PERF MGR-SYM35.01-38.00	\$0.00		36%	\$0.00	\$9,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,356.40
5	CC-PFM-SY-T20	PERF MGR-SYM38.01-41.00	\$0.00		36%	\$0.00	\$9,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,905.40
5 5	CC-PFM-SY-T21 CC-PFM-SY-T22	PERF MGR-SYM41.01-44.00 PERF MGR-SYM44.01-47.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$10,454.40 \$11,003.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,454.40 \$11,003,40
5	CC-PFM-SY-T22 CC-PFM-SY-T23	PERF MGR-SYM44.01-47.00 PERF MGR-SYM47.01-50.00	\$0.00		36%	\$0.00	\$11,003.40 \$11,552.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$11,003.40 \$11,552.40
5	CC-PFM-SY-T24	PERF MGR-SYM50.01-53.00	\$0.00		36%	\$0.00	\$12,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,101.40
5	CC-PFM-SY-T25	PERF MGR-SYM53.01-56.00	\$0.00	D1	36%	\$0.00	\$12,650.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,650.40
5	CC-PFM-SY-T26	PERF MGR-SYM56.01-59.00	\$0.00		36%	\$0.00	\$13,199.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,199.40
5	CC-PFM-SY-T27	PERF MGR-SYM59.01-62.00	\$0.00		36%	\$0.00	\$13,748.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,748.40
5	CC-PFM-SY-T28	PERF MGR-SYM62.01-65.00	\$0.00		36%	\$0.00	\$14,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,297.40
5 5	CC-PFM-SY-T29 CC-PFM-SY-T30	PERF MGR-SYM65.01-68.00 PERF MGR-SYM68.01-71.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$14,846.40 \$15,395.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,846.40 \$15,395.40
5	CC-PFM-SY-T31	PERF MGR-SYM71.01-71.00 PERF MGR-SYM71.01-74.00	\$0.00		36%	\$0.00	\$15,395.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,395.40
5	CC-PFM-SY-T32	PERF MGR-SYM74.01-77.00	\$0.00		36%	\$0.00	\$16,506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,506.00
5	CC-PFM-SY-T33	PERF MGR-SYM77.01-80.00	\$0.00	D1	36%	\$0.00	\$17,055.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,055.00
5	CC-PFM-SY-T34	PERF MGR-SYM80.01-83.00	\$0.00		36%	\$0.00	\$17,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,604.00
5	CC-PFM-SY-T35	PERF MGR-SYM83.01-86.00	\$0.00		36%	\$0.00	\$18,153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,153.00
5	CCPKG-T1-4UP	ECC PACKAGE T1-T4 UPGRADE	\$0.00		36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5 5	CCPKG-T5-12UP CC-SARC-SYT1	ECC PACKAGE T5-T12 UPGRAD SMGR SARC 1YR 0250	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,891.80 \$2,385.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,891.80 \$2,385.00
5	CC-SARC-SYT1	SMGR SARC 1YR 0250 SMGR SARC 1YR 10.01-12.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,385.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$2,385.00 \$8,908.20
5	CC-SARC-SYT11	SMGR SARC 17R 10.01-12.00 SMGR SARC 17R 12.01-14.00	\$0.00		36%	\$0.00	\$9,891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,891.00
5	CC-SARC-SYT12	SMGR SARC 1YR 14.01-16.00	\$0.00	D1	36%	\$0.00	\$10,873.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,873.80
5	CC-SARC-SYT13	SMGR SARC 1YR 16.01-19.00	\$0.00		36%	\$0.00	\$11,856.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,856.60
5	CC-SARC-SYT14	SMGR SARC 1YR 19.01-22.00	\$0.00	D1	36%	\$0.00	\$12,839.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,839.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SARC-SYT15	SMGR SARC 1YR 22.01-25.00	\$0.00	D1	36%	\$0.00	\$13,822.20	\$0.00	\$0.00		\$0.00	\$13,822.20
5 5	CC-SARC-SYT16 CC-SARC-SYT17	SMGR SARC 1YR 25.01-28.00 SMGR SARC 1YR 28.01-31.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14,805.00 \$15,787.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$14,805.00 \$15,787.80
5	CC-SARC-SYT17	SMGR SARC 1YR 20.01-31.00 SMGR SARC 1YR 31.01-34.00	\$0.00	D1	36%	\$0.00	\$16,770.60	\$0.00	\$0.00	\$0.00	\$0.00	\$16,770.60
5	CC-SARC-SYT19	SMGR SARC 1YR 34.01-37.00	\$0.00	D1	36%	\$0.00	\$17,753.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,753.40
5	CC-SARC-SYT2	SMGR SARC 1YR .251500	\$0.00	D1	36%	\$0.00	\$2,593.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,593.80
5	CC-SARC-SYT20	SMGR SARC 1YR 37.01-40.00	\$0.00	D1	36%	\$0.00	\$18,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,736.20
5	CC-SARC-SYT21	SMGR SARC 1YR 40.01-43.00	\$0.00	D1	36%	\$0.00	\$19,719.00	\$0.00	\$0.00		\$0.00	\$19,719.00
5 5	CC-SARC-SYT22	SMGR SARC 1YR 43.01-46.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$20,701.80 \$21,684.60	\$0.00	\$0.00		\$0.00 \$0.00	\$20,701.80
5	CC-SARC-SYT23 CC-SARC-SYT24	SMGR SARC 1YR 46.01-49.00 SMGR SARC 1YR 49.01-52.00	\$0.00	D1	36%	\$0.00	\$22,667.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$21,684.60 \$22,667.40
5	CC-SARC-SYT25	SMGR SARC 1YR 52.01-55.00	\$0.00	D1	36%	\$0.00	\$23,650.20	\$0.00	\$0.00		\$0.00	\$23,650.20
5	CC-SARC-SYT26	SMGR SARC 1YR 55.01-58.00	\$0.00	D1	36%	\$0.00	\$24,633.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,633.00
5	CC-SARC-SYT27	SMGR SARC 1YR 58.01-61.00	\$0.00	D1	36%	\$0.00	\$25,615.80	\$0.00	\$0.00		\$0.00	\$25,615.80
5	CC-SARC-SYT28	SMGR SARC 1YR 61.01-64.00	\$0.00	D1	36%	\$0.00	\$26,598.60	\$0.00	\$0.00	\$0.00	\$0.00	\$26,598.60
5 5	CC-SARC-SYT29 CC-SARC-SYT3	SMGR SARC 1YR 64.01-67.00 SMGR SARC 1YR .501750	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$27,581.40 \$2,802.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,581.40
5	CC-SARC-SYT30	SMGR SARC 17R :501-7000 SMGR SARC 17R 67.01-70.00	\$0.00	D1	36%	\$0.00	\$28,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,802.60 \$28,564.20
5	CC-SARC-SYT4	SMGR SARC 1YR .751-1.0	\$0.00	D1	36%	\$0.00	\$3,011.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,011.40
5	CC-SARC-SYT5	SMGR SARC 1YR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,994.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,994.20
5	CC-SARC-SYT6	SMGR SARC 1YR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$4,977.00	\$0.00	\$0.00		\$0.00	\$4,977.00
5	CC-SARC-SYT7	SMGR SARC 1YR 4.01-6.00	\$0.00	D1	36%	\$0.00	\$5,959.80	\$0.00	\$0.00		\$0.00	\$5,959.80
5 5	CC-SARC-SYT8 CC-SARC-SYT9	SMGR SARC 1YR 6.01-8.00 SMGR SARC 1YR 8.01-10.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$6,942.60 \$7,925.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$6,942.60
5	CCSDR-T1-4UP	ECC SDR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00		\$0.00	\$7,925.40 \$181.80
5	CCSDR-T5-12UP	ECC SDR T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00		\$0.00	\$700.20
5	CC-SMPKLT-T01	CC SYM PKG LITE T1	\$0.00	D1	36%	\$0.00	\$3,524.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,524.40
5	CC-SMPKLT-T02	CC SYM PKG LITE T2	\$0.00	D1	36%	\$0.00	\$4,107.60	\$0.00	\$0.00		\$0.00	\$4,107.60
5	CC-SMPKLT-T03	CC SYM PKG LITE T3	\$0.00	D1	36%	\$0.00	\$4,690.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,690.80
5 5	CC-SMPKLT-T04 CC-SMPKLT-T05	CC SYM PKG LITE T4 CC SYM PKG LITE T5	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,274.00 \$7,452.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,274.00 \$7,452.00
5	CC-SMPKLT-T05	CC SYM PKG LITE TS	\$0.00	D1	36%	\$0.00	\$9,630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,630.00
5	CC-SMPKLT-T07	CC SYM PKG LITE T7	\$0.00	D1	36%	\$0.00	\$11,808.00	\$0.00	\$0.00		\$0.00	\$11,808.00
5	CC-SMPKLT-T08	CC SYM PKG LITE T8	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	CC-SMPKLT-T09	CC SYM PKG LITE T9	\$0.00	D1	36%	\$0.00	\$16,164.00	\$0.00	\$0.00		\$0.00	\$16,164.00
5	CC-SMPKLT-T10	CC SYM PKG LITE T10	\$0.00	D1	36%	\$0.00	\$18,342.00	\$0.00	\$0.00		\$0.00	\$18,342.00
5 5	CC-SMPKLT-T11 CC-SMPKLT-T12	CC SYM PKG LITE T11 CC SYM PKG LITE T12	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$20,520.00 \$22,698.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,520.00 \$22,698.00
5	CC-SMPKLT-T12	CC SYM PKG LITE T12	\$0.00	D1	36%	\$0.00	\$24,876.00	\$0.00	\$0.00		\$0.00	\$24,876.00
5	CC-SMPKLT-T14	CC SYM PKG LITE T14	\$0.00	D1	36%	\$0.00	\$27,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,054.00
5	CC-SMPKLT-T15	CC SYM PKG LITE T15	\$0.00	D1	36%	\$0.00	\$29,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,232.00
5	CC-SMPKLT-T16	CC SYM PKG LITE T16	\$0.00	D1	36%	\$0.00	\$31,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,410.00
5	CC-SMPKLT-T17	CC SYM PKG LITE T17	\$0.00	D1	36%	\$0.00	\$33,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,588.00
5 5	CC-SMPKLT-T18 CC-SMPKLT-T19	CC SYM PKG LITE T18 CC SYM PKG LITE T19	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$35,766.00 \$37,944.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,766.00 \$37,944.00
5	CC-SMPKLT-T20	CC SYM PKG LITE T20	\$0.00	D1	36%	\$0.00	\$40,122.00	\$0.00	\$0.00		\$0.00	\$40,122.00
5	CC-SMPKLT-T21	CC SYM PKG LITE T21	\$0.00	D1	36%	\$0.00	\$42,300.00	\$0.00	\$0.00		\$0.00	\$42,300.00
5	CC-SMPKLT-T22	CC SYM PKG LITE T22	\$0.00	D1	36%	\$0.00	\$44,478.00	\$0.00	\$0.00		\$0.00	\$44,478.00
5	CC-SMPKLT-T23	CC SYM PKG LITE T23	\$0.00	D1	36%	\$0.00	\$46,656.00	\$0.00	\$0.00		\$0.00	\$46,656.00
5 5	CC-SMPKLT-T24	CC SYM PKG LITE T24	\$0.00	D1	36%	\$0.00	\$48,834.00	\$0.00	\$0.00		\$0.00	\$48,834.00
5 5	CC-SMPKLT-T25 CC-SMPKLT-T26	CC SYM PKG LITE T25 CC SYM PKG LITE T26	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$51,012.00 \$53,190.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$51,012.00 \$53,190.00
5	CC-SMPKLT-T27	CC SYM PKG LITE 120 CC SYM PKG LITE T27	\$0.00	D1	36%	\$0.00	\$55,368.00	\$0.00	\$0.00		\$0.00	\$55,368.00
5	CC-SMPKLT-T28	CC SYM PKG LITE T28	\$0.00	D1	36%	\$0.00	\$57,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,546.00
5	CC-SMPKLT-T29	CC SYM PKG LITE T29	\$0.00	D1	36%	\$0.00	\$59,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,724.00
5	CC-SMPKLT-T30	CC SYM PKG LITE T30	\$0.00	D1	36%	\$0.00	\$61,902.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,902.00
5	CC-SM-SYM-T1 CC-SM-SYM-T10	SYM SANMGR 0250 SYM SANMGR 10.01-12.	\$0.00	D1	36%	\$0.00	\$1,866.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,866.60
5 5	CC-SM-SYM-T10 CC-SM-SYM-T11	SYM SANMGR 10.01-12. SYM SANMGR 12.01-14.	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$6,980.40 \$7,750.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$6,980.40 \$7,750.80
5	CC-SM-SYM-T12	SYM SANMGR 14.01-17.	\$0.00	D1	36%	\$0.00	\$8,521.20	\$0.00	\$0.00		\$0.00	\$8,521.20
5	CC-SM-SYM-T13	SYM SANMGR 17.01-20.00	\$0.00	D1	36%	\$0.00	\$9,291.60	\$0.00	\$0.00		\$0.00	\$9,291.60
5	CC-SM-SYM-T14	SYM SANMGR 20.01-23.00	\$0.00	D1	36%	\$0.00	\$10,062.00	\$0.00	\$0.00		\$0.00	\$10,062.00
5	CC-SM-SYM-T15	SYM SANMGR 23.01-26.00	\$0.00	D1	36%	\$0.00	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,832.40
5	CC-SM-SYM-T16	SYM SANMGR 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,602.80	\$0.00	\$0.00		\$0.00	\$11,602.80
5 5	CC-SM-SYM-T17 CC-SM-SYM-T18	SYM SANMGR 29.01-32.00 SYM SANMGR 32.01-35.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$12,373.20 \$13,143.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,373.20 \$13,143.60
5 5	CC-SM-SYM-118 CC-SM-SYM-T19	SYM SANMGR 32.01-35.00 SYM SANMGR 35.01-38.00	\$0.00	D1	36%	\$0.00	\$13,143.60 \$13,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,143.60 \$13,914.00
5	CC-SM-SYM-T2	SYM SANMGR .251500	\$0.00	D1	36%	\$0.00	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	CC-SM-SYM-T20	SYM SANMGR 38.01-41.00	\$0.00	D1	36%	\$0.00	\$14,684.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,684.40
5	CC-SM-SYM-T21	SYM SANMGR 41.01-44.00	\$0.00	D1	36%	\$0.00	\$15,454.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,454.80
5	CC-SM-SYM-T22	SYM SANMGR 44.01-47.00	\$0.00	D1	36%	\$0.00	\$16,225.20	\$0.00	\$0.00			\$16,225.20
5	CC-SM-SYM-T23	SYM SANMGR 47.01-50.00	\$0.00	D1	36%	\$0.00	\$16,995.60	\$0.00	\$0.00		\$0.00	\$16,995.60
5 5	CC-SM-SYM-T24	SYM SANMGR 50.01-53.00 SYM SANMGR 53.01.56.00	\$0.00	D1 D1	36% 36%	\$0.00	\$17,766.00 \$18.536.40	\$0.00	\$0.00		\$0.00	\$17,766.00 \$18,536.40
5	CC-SM-SYM-T25 CC-SM-SYM-T26	SYM SANMGR 53.01-56.00 SYM SANMGR 56.01-59.00	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$18,536.40 \$19,306.80	\$0.00 \$0.00	\$0.00 \$0.00			\$18,536.40 \$19,306.80
5	CC-SM-SYM-T27	SYM SANMGR 59.01-62.00	\$0.00	D1	36%	\$0.00	\$20,077.20	\$0.00	\$0.00			\$20,077.20
5	CC-SM-SYM-T28	SYM SANMGR 62.01-65.00	\$0.00	D1	36%	\$0.00	\$20,847.60	\$0.00	\$0.00	\$0.00	\$0.00	\$20,847.60
5	CC-SM-SYM-T29	SYM SANMGR 65.01-68.00	\$0.00	D1	36%	\$0.00	\$21,618.00		\$0.00			\$21,618.00
5	CC-SM-SYM-T3	SYM SANMGR .501750	\$0.00	D1	36%	\$0.00	\$2,194.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,194.20

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SM-SYM-T30	SYM SANMGR 68.01-71.00	\$0.00		36%	\$0.00	\$22,388.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,388.40
5 5	CC-SM-SYM-T31 CC-SM-SYM-T32	SYM SANMGR 71.01-74.00 SYM SANMGR 74.01-77.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$23,158.80 \$23,929.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,158.80 \$23,929.20
5	CC-SM-SYM-T32	SYM SANMGR 74.01-77.00 SYM SANMGR 77.01-80.00	\$0.00		36%	\$0.00	\$23,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$23,929.20 \$24,699.60
5	CC-SM-SYM-T34	SYM SANMGR 80.01-83.00	\$0.00		36%	\$0.00	\$25,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,470.00
5	CC-SM-SYM-T35	SYM SANMGR 83.01-86.00	\$0.00		36%	\$0.00	\$26,240.40	\$0.00	\$0.00	\$0.00	\$0.00	\$26,240.40
5	CC-SM-SYM-T4	SYM SANMGR .751-1.00	\$0.00	D1	36%	\$0.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,358.00
5	CC-SM-SYM-T5	SYM SANMGR 1.01-2.00	\$0.00		36%	\$0.00	\$3,128.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,128.40
5 5	CC-SM-SYM-T6 CC-SM-SYM-T7	SYM SANMGR 2.01-4.00	\$0.00 \$0.00		36% 36%	\$0.00	\$3,898.80 \$4,669.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,898.80
5	CC-SM-SYM-T8	SYM SANMGR 4.01-6.00 SYM SANMGR 6.01-8.00	\$0.00		36%	\$0.00 \$0.00	\$5,439.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$4,669.20 \$5,439.60
5	CC-SM-SYM-T9	SYM SANMGR 8.01-10.0	\$0.00		36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	CCSTM-T1-4UP	ECC STM T1-T4 UPGRADE	\$0.00		36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CCSTM-T5-12UP	ECC STM T5-T12 UPGRADE	\$0.00		36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CC-SYMGR6-BAS	EMC SYMMETRIX MANAGEMENT BASE LICENSE	\$10,610.00		36%	\$6,790.40	\$1,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,909.80
5 5	CC-SYMGR6-R CC-SYMGR6-UPG	EMC SYMMETRIX MANAGEMENT REFRESH EMC SYMMETRIX MANAGEMENT UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-SYMGR-BASE	SYMM MGR BASE LICENSE	\$10,610.00	D1	36%	\$6,790.40	\$1,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,909.80
5	CC-SYMGR-C01	SYMM MGR 1TB (0-14TB)	\$1,870.00	D1	36%	\$1,196.80	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$336.60
5	CC-SYMGR-C02	SYMM MGR 1TB (15-25TB)	\$1,760.00	D1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	CC-SYMGR-C03	SYMM MGR 1TB (26-40TB)	\$1,550.00		36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	CC-SYMGR-C04	SYMM MGR 1TB (41-60TB)	\$1,440.00		36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5 5	CC-SYMGR-C05 CC-SYMGR-C06	SYMM MGR 1TB (61-100TB)	\$1,380.00		36% 36%	\$883.20 \$793.60	\$248.40 \$223.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$248.40 \$223.20
5	CC-SYMGR-C07	SYMM MGR 1TB (101-150TB) SYMM MGR 1TB (151-250TB)	\$1,240.00 \$1,100.00		36%	\$793.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	CC-SYMGR-C08	SYMM MGR 1TB (251-400TB)	\$950.00		36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	CC-SYMGR-C09	SYMM MGR 1TB (401-600TB)	\$830.00		36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	CC-SYMGR-C10	SYMM MGR 1TB (601-1000TB)	\$720.00		36%	\$460.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	CC-SYMGR-C11	SYMM MGR 1TB(1001TB or greater)	\$620.00		36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5 5	CC-SYMGR-N01 CC-SYMGR-N02	SYMM MGR 1TB (0-14TB) NLT3 SYMM MGR 1TB (15-25TB) NLT3	\$930.00 \$880.00		36% 36%	\$595.20 \$563.20	\$167.40 \$158.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40 \$158.40
5	CC-SYMGR-N03	SYMM MGR 1TB (13-231B) NLT3	\$770.00		36%	\$492.80	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	CC-SYMGR-N04	SYMM MGR 1TB (41-60TB) NLT3	\$720.00		36%	\$460.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	CC-SYMGR-N05	SYMM MGR 1TB (61-100TB) NLT3	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	CC-SYMGR-N06	SYMM MGR 1TB (101-150TB) NLT3	\$620.00		36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	CC-SYMGR-N07	SYMM MGR 1TB (151-250TB) NLT3	\$550.00		36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5 5	CC-SYMGR-N08 CC-SYMGR-N09	SYMM MGR 1TB (251-400TB) NLT3 SYMM MGR 1TB (401-600TB) NLT3	\$480.00 \$420.00		36% 36%	\$307.20 \$268.80	\$86.40 \$75.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.40 \$75.60
5	CC-SYMGR-N10	SYMM MGR 1TB (401-0001B) NLT3	\$360.00		36%	\$230.40	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	CC-SYMGR-N11	SYMM MGR 1TB(1001TB or greater) NLT3	\$310.00		36%	\$198.40	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	CC-SYMGR-PRV	PREVIOUS VERSION SYMMGR	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMGR-T1	CC5x SYMMETRIX MGR T1	\$0.00		36%	\$0.00	\$1,717.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,717.20
5	CC-SYMGR-T10	CC5x SYMMETRIX MGR T10	\$0.00		36%	\$0.00	\$8,332.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,332.20
5 5	CC-SYMGR-T11 CC-SYMGR-T12	CC5x SYMMETRIX MGR T11 CC5x SYMMETRIX MGR T12	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$9,302.40 \$10,272.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,302.40 \$10,272.60
5	CC-SYMGR-T13	CC5x SYMMETRIX MGR T13	\$0.00		36%	\$0.00	\$11,242.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,242.80
5	CC-SYMGR-T14	CC5x SYMMETRIX MGR T14	\$0.00		36%	\$0.00	\$12,213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,213.00
5	CC-SYMGR-T15	CC5x SYMMETRIX MGR T15	\$0.00	D1	36%	\$0.00	\$13,183.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,183.20
5	CC-SYMGR-T16	CC5x SYMMETRIX MGR T16	\$0.00		36%	\$0.00	\$14,153.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,153.40
5	CC-SYMGR-T17	CC5x SYMMETRIX MGR T17	\$0.00		36%	\$0.00	\$15,123.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,123.60
5 5	CC-SYMGR-T18 CC-SYMGR-T19	CC5x SYMMETRIX MGR T18 CC5x SYMMETRIX MGR T19	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$16,093.80 \$17,064.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,093.80 \$17,064.00
5	CC-SYMGR-T19	CC5x SYMMETRIX MGR T19	\$0.00		36%	\$0.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,981.80
5	CC-SYMGR-T20	CC5x SYMMETRIX MGR T20	\$0.00		36%	\$0.00	\$18,034.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,034.20
5	CC-SYMGR-T21	CC5x SYMMETRIX MGR T21	\$0.00	D1	36%	\$0.00	\$19,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,004.40
5	CC-SYMGR-T22	CC5x SYMMETRIX MGR T22	\$0.00		36%	\$0.00	\$19,974.60	\$0.00	\$0.00	\$0.00	\$0.00	\$19,974.60
5	CC-SYMGR-T23 CC-SYMGR-T24	CC5x SYMMETRIX MGR T23	\$0.00	D1	36%	\$0.00	\$20,944.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,944.80
5 5	CC-SYMGR-124 CC-SYMGR-T25	CC5x SYMMETRIX MGR T24 CC5x SYMMETRIX MGR T25	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$21,915.00 \$22,885.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,915.00 \$22,885.20
5	CC-SYMGR-T26	CC5x SYMMETRIX MGR T26	\$0.00		36%	\$0.00	\$23,855.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,855.40
5	CC-SYMGR-T27	CC5x SYMMETRIX MGR T27	\$0.00		36%	\$0.00	\$24,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$24,825.60
5	CC-SYMGR-T28	CC5x SYMMETRIX MGR T28	\$0.00	D1	36%	\$0.00	\$25,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$25,795.80
5	CC-SYMGR-T29	CC5x SYMMETRIX MGR T29	\$0.00		36%	\$0.00	\$26,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,766.00
5	CC-SYMGR-T3	CC5x SYMMETRIX MGR T3	\$0.00		36%	\$0.00	\$2,246.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,246.40
5 5	CC-SYMGR-T30	CC5x SYMMETRIX MGR T30 CC SYMMETRIX MGR 71.01-74	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$27,736.20 \$28,706.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,736.20
5 5	CC-SYMGR-T31 CC-SYMGR-T32	CC SYMMETRIX MGR 71.01-74 CC SYMMETRIX MGR 74.01-77	\$0.00 \$0.00	D1	36%	\$0.00	\$28,706.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$28,706.40 \$29.676.60
5	CC-SYMGR-T33	CC SYMMETRIX MGR 77.01-80	\$0.00		36%	\$0.00	\$30,646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$30,646.80
5	CC-SYMGR-T34	CC SYMMETRIX MGR 80.01-83	\$0.00	D1	36%	\$0.00	\$31,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,617.00
5	CC-SYMGR-T35	CC SYMMETRIX MGR 83.01-86	\$0.00		36%	\$0.00	\$32,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32,587.20
5	CC-SYMGR-T4	CC5x SYMMETRIX MGR T4	\$0.00		36%	\$0.00	\$2,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,511.00
5	CC-SYMGR-T5	CC5x SYMMETRIX MGR T5	\$0.00		36%	\$0.00	\$3,481.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,481.20
5 5	CC-SYMGR-T6	CC5x SYMMETRIX MGR T6	\$0.00		36% 36%	\$0.00	\$4,451.40 \$5,421.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,451.40 \$5,421.60
5	CC-SYMGR-T7 CC-SYMGR-T8	CC5x SYMMETRIX MGR T7 CC5x SYMMETRIX MGR T8	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$5,421.60 \$6,391.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,421.60 \$6,391.80
5	CC-SYMGR-T9	CC5x SYMMETRIX MGR T9	\$0.00		36%	\$0.00	\$7,362.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,362.00
5	CC-SYMGR-UPG	SYMM MGR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK6-BAS	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00		36%	\$0.00	\$2,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,770.20
5	CC-SYMPK6-R	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SYMPK6-UPG	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-SYMPK-BASE CC-SYMPK-C01	SYMM PKG BASE LICENSE SYMM PKG 1TB (0-14TB)	\$15,390.00 \$3,770.00	D1 D1	36% 36%	\$9,849.60 \$2,412.80	\$2,770.20 \$678.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,770.20 \$678.60
5	CC-SYMPK-C02	SYMM PKG 1TB (15-25TB)	\$3,540.00	D1	36%	\$2,265.60	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$637.20
5	CC-SYMPK-C03	SYMM PKG 1TB (26-40TB)	\$3,110.00	D1	36%	\$1,990.40	\$559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$559.80
5	CC-SYMPK-C04	SYMM PKG 1TB (41-60TB)	\$2,890.00	D1	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5 5	CC-SYMPK-C05 CC-SYMPK-C06	SYMM PKG 1TB (61-100TB) SYMM PKG 1TB (101-150TB)	\$2,770.00 \$2,490.00	D1 D1	36% 36%	\$1,772.80 \$1,593.60	\$498.60 \$448.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$498.60 \$448.20
5	CC-SYMPK-C07	SYMM PKG 1TB (151-250TB)	\$2,210.00	D1	36%	\$1,414.40	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	CC-SYMPK-C08	SYMM PKG 1TB (251-400TB)	\$1,930.00	D1	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	CC-SYMPK-C09	SYMM PKG 1TB (401-600TB)	\$1,670.00	D1	36%	\$1,068.80	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5 5	CC-SYMPK-C10 CC-SYMPK-C11	SYMM PKG 1TB (601-1000TB) SYMM PKG 1TB(1001TB or greater)	\$1,460.00 \$1,270.00	D1 D1	36% 36%	\$934.40 \$812.80	\$262.80 \$228.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$262.80 \$228.60
5	CC-SYMPKE-BAS	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0.00	D1	36%	\$0.00	\$5,948.10	\$0.00	\$0.00	\$0.00	\$0.00	\$5,948.10
5	CC-SYMPKE-UPG	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEC01	NEW SYMM PKG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$1,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.00
5 5	CC-SYMPKGEC02 CC-SYMPKGEC03	NEW SYMM PKG 1TB (15-25TB) NEW SYMM PKG 1TB (26-40TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,190.70 \$1,046.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,190.70 \$1,046.70
5	CC-SYMPKGEC04	NEW SYMM PKG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	CC-SYMPKGEC05	NEW SYMM PKG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$934.20	\$0.00	\$0.00	\$0.00	\$0.00	\$934.20
5	CC-SYMPKGEC06	NEW SYMM PKG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$839.70	\$0.00	\$0.00	\$0.00	\$0.00	\$839.70
5 5	CC-SYMPKGEC07 CC-SYMPKGEC08	NEW SYMM PKG 1TB (151-250TB) NEW SYMM PKG 1TB (251-400TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$745.20 \$650.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$745.20 \$650.70
5	CC-SYMPKGEC09	NEW SYMM PKG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$564.30
5	CC-SYMPKGEC10	NEW SYMM PKG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	CC-SYMPKGEC11	NEW SYMM PKG 1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$430.20
5 5	CC-SYMPKGEN01 CC-SYMPKGEN02	NEW SYMM PKG 1TB (0-14TB) NLT3 NEW SYMM PKG 1TB (15-25TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$634.50 \$595.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$634.50 \$595.80
5	CC-SYMPKGEN03	NEW SYMM PKG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	CC-SYMPKGEN04	NEW SYMM PKG 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$487.80
5	CC-SYMPKGEN05	NEW SYMM PKG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5 5	CC-SYMPKGEN06 CC-SYMPKGEN07	NEW SYMM PKG 1TB (101-150TB) NLT3 NEW SYMM PKG 1TB (151-250TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$420.30 \$372.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$420.30 \$372.60
5	CC-SYMPKGEN08	NEW SYMM PKG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	CC-SYMPKGEN09	NEW SYMM PKG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	CC-SYMPKGEN10 CC-SYMPKGEN11	NEW SYMM PKG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$247.50
5 5	CC-SYMPK-N01	NEW SYMM PKG 1TB(1001-1500TB) NLT3 SYMM PKG 1TB (0-14TB) NLT3	\$0.00 \$1,880.00	D1 D1	36% 36%	\$0.00 \$1,203.20	\$215.10 \$338.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$215.10 \$338.40
5	CC-SYMPK-N02	SYMM PKG 1TB (05-14TB) NLT3	\$1,770.00	D1	36%	\$1,132.80	\$318.60	\$0.00	\$0.00	\$0.00	\$0.00	\$318.60
5	CC-SYMPK-N03	SYMM PKG 1TB (26-40TB) NLT3	\$1,550.00	D1	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5 5	CC-SYMPK-N04	SYMM PKG 1TB (41-60TB) NLT3	\$1,450.00	D1 D1	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.00
5	CC-SYMPK-N05 CC-SYMPK-N06	SYMM PKG 1TB (61-100TB) NLT3 SYMM PKG 1TB (101-150TB) NLT3	\$1,390.00 \$1,250.00	D1	36% 36%	\$889.60 \$800.00	\$250.20 \$225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$250.20 \$225.00
5	CC-SYMPK-N07	SYMM PKG 1TB (151-250TB) NLT3	\$1,110.00	D1	36%	\$710.40	\$199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5	CC-SYMPK-N08	SYMM PKG 1TB (251-400TB) NLT3	\$970.00	D1	36%	\$620.80	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$174.60
5	CC-SYMPK-N09	SYMM PKG 1TB (401-600TB) NLT3	\$840.00	D1	36%	\$537.60	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5 5	CC-SYMPK-N10 CC-SYMPK-N11	SYMM PKG 1TB (601-1000TB) NLT3 SYMM PKG 1TB(1001TB or greater) NLT3	\$730.00 \$640.00	D1 D1	36% 36%	\$467.20 \$409.60	\$131.40 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$131.40 \$115.20
5	CC-SYMPK-T1	SYM PKG 0250	\$0.00	D1	36%	\$0.00	\$2,147.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,147.40
5	CC-SYMPK-T10	SYM PKG 10.01-12.	\$0.00	D1	36%	\$0.00	\$15,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,966.00
5 5	CC-SYMPK-T11	SYM PKG 12.01-14. SYM PKG 14.01-17.	\$0.00	D1	36%	\$0.00	\$18,025.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,025.20
5	CC-SYMPK-T12 CC-SYMPK-T13	SYM PKG 14.01-17. SYM PKG 17.01-20.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$20,084.40 \$22,143.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,084.40 \$22,143.60
5	CC-SYMPK-T14	SYM PKG 20.01-23.00	\$0.00	D1	36%	\$0.00	\$24,202.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,202.80
5	CC-SYMPK-T15	SYM PKG 23.01-26.00	\$0.00	D1	36%	\$0.00	\$26,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,262.00
5 5	CC-SYMPK-T16	SYM PKG 26.01-29.00 SYM PKG 20.01.32.00	\$0.00 \$0.00	D1	36% 36%	\$0.00 \$0.00	\$28,321.20 \$30,380.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$28,321.20
5 5	CC-SYMPK-T17 CC-SYMPK-T18	SYM PKG 29.01-32.00 SYM PKG 32.01-35.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$30,380.40 \$32,439.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,380.40 \$32,439.60
5	CC-SYMPK-T19	SYM PKG 35.01-38.00	\$0.00	D1	36%	\$0.00	\$34,498.80	\$0.00	\$0.00	\$0.00	\$0.00	\$34,498.80
5	CC-SYMPK-T2	SYM PKG .251500	\$0.00	D1	36%	\$0.00	\$2,635.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,635.20
5	CC-SYMPK-T20	SYM PKG 38.01-41.00 SYM PKG 41.01.44.00	\$0.00	D1	36%	\$0.00	\$36,558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,558.00
5 5	CC-SYMPK-T21 CC-SYMPK-T22	SYM PKG 41.01-44.00 SYM PKG 44.01-47.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$38,617.20 \$40,676.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38,617.20 \$40,676.40
5	CC-SYMPK-T23	SYM PKG 47.01-50.00	\$0.00	D1	36%	\$0.00	\$42,735.60	\$0.00	\$0.00	\$0.00	\$0.00	\$42,735.60
5	CC-SYMPK-T24	SYM PKG 50.01-53.00	\$0.00	D1	36%	\$0.00	\$44,794.80	\$0.00	\$0.00	\$0.00	\$0.00	\$44,794.80
5	CC-SYMPK-T25	SYM PKG 53.01-56.00	\$0.00	D1	36%	\$0.00	\$46,854.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,854.00
5	CC-SYMPK-T26 CC-SYMPK-T27	SYM PKG 56.01-59.00 SYM PKG 59.01-62.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$48,913.20 \$50,972.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48,913.20 \$50,972.40
5	CC-SYMPK-T28	SYM PKG 62.01-65.00	\$0.00	D1	36%	\$0.00	\$53,031.60	\$0.00	\$0.00	\$0.00	\$0.00	\$53,031.60
5	CC-SYMPK-T29	SYM PKG 65.01-68.00	\$0.00	D1	36%	\$0.00	\$55,090.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55,090.80
5	CC-SYMPK-T3	SYM PKG .501750	\$0.00	D1	36%	\$0.00	\$3,123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,123.00
5 5	CC-SYMPK-T30 CC-SYMPK-T31	SYM PKG 68.01-71.00 SYM PKG 71.01-74.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$57,150.00 \$59,209.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$57,150.00 \$59,209.20
5	CC-SYMPK-T31	SYM PKG 71.01-74.00 SYM PKG 74.01-77.00	\$0.00	D1	36%	\$0.00	\$61,268.40	\$0.00	\$0.00	\$0.00	\$0.00	\$61,268.40
5	CC-SYMPK-T33	SYM PKG 77.01-80.00	\$0.00	D1	36%	\$0.00	\$63,327.60	\$0.00	\$0.00	\$0.00	\$0.00	\$63,327.60
5	CC-SYMPK-T34	SYM PKG 80.01-83.00	\$0.00	D1	36%	\$0.00	\$65,386.80	\$0.00	\$0.00	\$0.00	\$0.00	\$65,386.80
5 5	CC-SYMPK-T35 CC-SYMPK-T4	SYM PKG 83.01-86.00 SYM PKG .751-1.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$67,446.00 \$3,610.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$67,446.00 \$3,610.80
5	CC-SYMPK-T5	SYM PKG 1.01-2.00	\$0.00		36%	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SYMPK-T6	SYM PKG 2.01-4.00	\$0.00	D1	36%	\$0.00	\$7,729.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,729.20
5 5	CC-SYMPK-T7 CC-SYMPK-T8	SYM PKG 4.01-6.00 SYM PKG 6.01-8.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$9,788.40 \$11,847.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,788.40 \$11,847.60
5	CC-SYMPK-T9	SYM PKG 8.01-10.0	\$0.00	D1	36%	\$0.00	\$13,906.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,906.80
5	CC-WLA-SY-T1	CC5.x WLA-SYM T1	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	CC-WLA-SY-T10	CC5.x WLA-SYM T10	\$0.00	D1	36%	\$0.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,415.40
5 5	CC-WLA-SY-T11 CC-WLA-SY-T12	CC5.x WLA-SYM T11 CC5.x WLA-SYM T12	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$4,964.40 \$5,513.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,964.40 \$5,513.40
5	CC-WLA-SY-T12	CC5.x WLA-S1M 112 CC5.x WLA-SYM T13	\$0.00	D1	36%	\$0.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,062.40
5	CC-WLA-SY-T14	CC5.x WLA-SYM T14	\$0.00	D1	36%	\$0.00	\$6,611.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,611.40
5	CC-WLA-SY-T15	CC5.x WLA-SYM T15	\$0.00	D1	36%	\$0.00	\$7,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,160.40
5 5	CC-WLA-SY-T16 CC-WLA-SY-T17	CC5.x WLA-SYM T16 CC5.x WLA-SYM T17	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$7,709.40 \$8,258.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,709.40 \$8,258.40
5	CC-WLA-SY-T18	CC5.x WLA-SYM T18	\$0.00	D1	36%	\$0.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,807.40
5	CC-WLA-SY-T19	CC5.x WLA-SYM T19	\$0.00	D1	36%	\$0.00	\$9,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,356.40
5 5	CC-WLA-SY-T2 CC-WLA-SY-T20	CC5.x WLA-SYM T2 CC5.x WLA-SYM T20	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$829.80 \$9,905.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$829.80 \$9,905.40
5	CC-WLA-SY-T21	CC5.x WLA-S1M 120 CC5.x WLA-SYM T21	\$0.00	D1	36%	\$0.00	\$10,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,454.40
5	CC-WLA-SY-T22	CC5.x WLA-SYM T22	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	CC-WLA-SY-T23	CC5.x WLA-SYM T23	\$0.00	D1	36%	\$0.00	\$11,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,552.40
5 5	CC-WLA-SY-T24 CC-WLA-SY-T25	CC5.x WLA-SYM T24 CC5.x WLA-SYM T25	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$12,101.40 \$12,650.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,101.40 \$12,650.40
5	CC-WLA-SY-T26	CC5.x WLA-SYM T26	\$0.00	D1	36%	\$0.00	\$12,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,199.40
5	CC-WLA-SY-T27	CC5.x WLA-SYM T27	\$0.00	D1	36%	\$0.00	\$13,748.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,748.40
5	CC-WLA-SY-T28	CC5.x WLA-SYM T28	\$0.00	D1	36%	\$0.00	\$14,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,297.40
5 5	CC-WLA-SY-T29 CC-WLA-SY-T3	CC5.x WLA-SYM T29 CC5.x WLA-SYM T3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14,846.40 \$975.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,846.40 \$975.60
5	CC-WLA-SY-T30	CC5.x WLA-STM T30	\$0.00	D1	36%	\$0.00	\$15,395.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,395.40
5	CC-WLA-SY-T31	CC5.X WLA-SYM T31	\$0.00	D1	36%	\$0.00	\$15,944.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,944.40
5	CC-WLA-SY-T32	CC5.X WLA-SYM T32	\$0.00	D1	36%	\$0.00	\$16,493.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,493.40
5 5	CC-WLA-SY-T33 CC-WLA-SY-T34	CC5.X WLA-SYM T33 CC5.X WLA-SYM T34	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$17,042.40 \$17,591.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,042.40 \$17,591.40
5	CC-WLA-SY-T35	CC5.X WLA-SYM T35	\$0.00	D1	36%	\$0.00	\$18,140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,140.40
5	CC-WLA-SY-T4	CC5.x WLA-SYM T4	\$0.00	D1	36%	\$0.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,121.40
5	CC-WLA-SY-T5	CC5.x WLA-SYM T5	\$0.00	D1	36%	\$0.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,670.40
5 5	CC-WLA-SY-T6 CC-WLA-SY-T7	CC5.x WLA-SYM T6 CC5.x WLA-SYM T7	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$2,219.40 \$2,768.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,219.40 \$2,768.40
5	CC-WLA-SY-T8	CC5.x WLA-SYM T8	\$0.00	D1	36%	\$0.00	\$3,317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,317.40
5	CC-WLA-SY-T9	CC5.x WLA-SYM T9	\$0.00	D1	36%	\$0.00	\$3,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,866.40
5	CCWLA-T1-4UP	ECC WLA T1-T4 UPGRADE	\$0.00	D1 D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5 5	CCWLA-T5-12UP CEXT-T1-4UP	ECC WLA T5-T12 UPGRADE CMPEXT T1-T4 UPGRADE	\$0.00 \$0.00	D1	36% 36%	\$0.00 \$0.00	\$700.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$700.20 \$0.00
5	CEXT-T5-35UP	CMPEXT T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,944.00
5	CMPEXT-BASE	CMPEXT BASE LICENSE	\$15,180.00	D1	36%	\$9,715.20	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,732.40
5 5	CMPEXT-C01 CMPEXT-C02	CMPEXT 1TB (0-14TB) CMPEXT 1TB (15-25TB)	\$3,400.00 \$3,200.00	D1 D1	36% 36%	\$2,176.00 \$2,048.00	\$612.00 \$576.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$612.00
5	CMPEXT-C03	CMPEXT 1TB (16-231B) CMPEXT 1TB (26-40TB)	\$2,810.00	D1	36%	\$1,798.40	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00 \$505.80
5	CMPEXT-C04	CMPEXT 1TB (41-60TB)	\$2,620.00	D1	36%	\$1,676.80	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	CMPEXT-C05	CMPEXT 1TB (61-100TB)	\$2,510.00	D1	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5 5	CMPEXT-C06 CMPEXT-C07	CMPEXT 1TB (101-150TB) CMPEXT 1TB (151-250TB)	\$2,260.00 \$2,020.00	D1 D1	36% 36%	\$1,446.40 \$1,292.80	\$406.80 \$363.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$406.80 \$363.60
5	CMPEXT-C08	CMPEXT 1TB (251-400TB)	\$1,750.00	D1	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	CMPEXT-C09	CMPEXT 1TB (401-600TB)	\$1,530.00	D1	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-C10	CMPEXT 1TB (601-1000TB)	\$1,330.00	D1	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5 5	CMPEXT-C11 CMPEXT-N01	CMPEXT1TB(1001TB or greater) CMPEXT 1TB (0-14TB) NLT3	\$1,160.00 \$1,700.00	D1 D1	36% 36%	\$742.40 \$1,088.00	\$208.80 \$306.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$208.80 \$306.00
5	CMPEXT-N02	CMPEXT 1TB (15-25TB) NLT3	\$1,600.00	D1	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	CMPEXT-N03	CMPEXT 1TB (26-40TB) NLT3	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	CMPEXT-N04	CMPEXT 1TB (41-60TB) NLT3	\$1,310.00	D1	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5 5	CMPEXT-N05 CMPEXT-N06	CMPEXT 1TB (61-100TB) NLT3 CMPEXT 1TB (101-150TB) NLT3	\$1,260.00 \$1,130.00	D1 D1	36% 36%	\$806.40 \$723.20	\$226.80 \$203.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$226.80 \$203.40
5	CMPEXT-N07	CMPEXT 1TB (151-250TB) NLT3	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CMPEXT-N08	CMPEXT 1TB (251-400TB) NLT3	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	CMPEXT-N09	CMPEXT 1TB (401-600TB) NLT3	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5 5	CMPEXT-N10 CMPEXT-N11	CMPEXT 1TB (601-1000TB) NLT3 CMPEXT1TB(1001TB or greater) NLT3	\$670.00 \$580.00	D1 D1	36% 36%	\$428.80 \$371.20	\$120.60 \$104.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$120.60 \$104.40
5	CMPEXTRMZ-BAS	CMPEXTING (10011B of greater) NETS  CMPEXTRMZ BASE LICENSE	\$2,580.00	D1	36%	\$1,651.20	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$464.40
5	CMPEXTRMZ-C01	COMPEXTRMZ 1 TB (0-14 TB)	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CMPEXTRMZ-C02 CMPEXTRMZ-C03	COMPEXTRMZ 1 TB (15-25 TB)	\$525.00	D1	36%	\$336.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50
5 5	CMPEXTRMZ-C03 CMPEXTRMZ-C04	COMPEXTRMZ 1 TB (26-40 TB) COMPEXTRMZ 1 TB (41-60 TB)	\$495.00 \$470.00	D1 D1	36% 36%	\$316.80 \$300.80	\$89.10 \$84.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$89.10 \$84.60
5	CMPEXTRMZ-C05	COMPEXTRMZ 1 TB (61-100 TB)	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	CMPEXTRMZ-C06	COMPEXTRMZ 1 TB (101-150 TB)	\$425.00	D1	36%	\$272.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	CMPEXTRMZ-C07	COMPEXTRMZ 1 TB (151-250 TB)	\$405.00	D1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5 5	CMPEXTRMZ-C08 CMPEXTRMZ-C09	COMPEXTRMZ 1 TB (251-400 TB) COMPEXTRMZ 1 TB (401-600 TB)	\$385.00 \$365.00	D1 D1	36% 36%	\$246.40 \$233.60	\$69.30 \$65.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$69.30 \$65.70
5	CMPEXTRMZ-C10	COMPEXTRMZ 1 TB (401-000 TB)	\$345.00	D1	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	CMPEXTRMZ-C11	COMPEXTRMZ 1 TB (1001 TB OR GREATER)	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	CMPEXTRMZ-N01	CMPEXTRMZ 1 TB (0-14TB) NLT3	\$275.00	D1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CMPEXTRMZ-N02	CMPEXTRMZ 1 TB (15-25TB) NLT3	\$260.00	D1	36%	\$166.40	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5 5	CMPEXTRMZ-N03 CMPEXTRMZ-N04	CMPEXTRMZ 1 TB (26-40TB) NLT3 CMPEXTRMZ 1 TB (41-60TB) NLT3	\$250.00 \$235.00		36% 36%	\$160.00 \$150.40	\$45.00 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.00 \$42.30
5	CMPEXTRMZ-N05	CMPEXTRMZ 1 TB (61-100TB) NLT3	\$225.00		36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	CMPEXTRMZ-N06	CMPEXTRMZ 1 TB (101-150TB) NLT3	\$215.00		36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	CMPEXTRMZ-N07	CMPEXTRMZ 1 TB (151-250TB) NLT3	\$200.00		36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5 5	CMPEXTRMZ-N08 CMPEXTRMZ-N09	CMPEXTRMZ 1 TB (251-400TB) NLT3 CMPEXTRMZ 1 TB (401-600TB) NLT3	\$190.00 \$180.00		36% 36%	\$121.60 \$115.20	\$34.20 \$32.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.20 \$32.40
5	CMPEXTRMZ-N10	CMPEXTRMZ 1 TB (601-1000TB) NLT3	\$175.00		36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	CMPEXTRMZ-N11	CMPEXTRMZ 1 TB (1001 TB OR GREATER) NLT3	\$165.00	D1	36%	\$105.60	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$29.70
5	CMPEXTRMZ-UPG	CMPEXTRMZ BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CMPEXT-T01 CMPEXT-T02	COMP EXT CPTY 0250 COMP EXT CPTY .251500	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,691.80 \$3,691.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,691.80 \$3,691.80
5	CMPEXT-T02	COMP EXT CPTY .501750	\$0.00		36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	CMPEXT-T04	COMP EXT CPTY .751-1.00	\$0.00		36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	CMPEXT-T05	COMP EXT CPTY 1.01-2.00	\$0.00		36%	\$0.00	\$5,635.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,635.80
5 5	CMPEXT-T06 CMPEXT-T07	COMP EXT CPTY 2.01-4.00 COMP EXT CPTY 4.01-6.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$7,579.80 \$9,523.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,579.80 \$9,523.80
5	CMPEXT-T08	COMP EXT CPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$11,467.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,467.80
5	CMPEXT-T09	COMP EXT CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$13,411.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,411.80
5	CMPEXT-T10	COMP EXT CPTY 10.01-12.00	\$0.00		36%	\$0.00	\$15,355.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,355.80
5 5	CMPEXT-T11 CMPEXT-T12	COMP EXT CPTY 12.01-14.00 COMP EXT CPTY 14.01-17.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$17,299.80 \$19,243.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,299.80 \$19,243.80
5	CMPEXT-T13	COMP EXT CPTY 17.01-20.00	\$0.00		36%	\$0.00	\$21,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$21,187.80
5	CMPEXT-T14	COMP EXT CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$23,131.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23,131.80
5	CMPEXT-T15	COMP EXT CPTY 23.01-26.00	\$0.00		36%	\$0.00	\$25,075.80	\$0.00	\$0.00	\$0.00	\$0.00	\$25,075.80
5 5	CMPEXT-T16 CMPEXT-T17	COMP EXT CPTY 26.01-29.00 COMP EXT CPTY 29.01-32.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$27,019.80 \$28,963.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,019.80 \$28,963.80
5	CMPEXT-T18	COMP EXT CPTY 32.01-35.00	\$0.00		36%	\$0.00	\$30,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$30,907.80
5	CMPEXT-T19	COMP EXT CPTY 35.01-38.00	\$0.00		36%	\$0.00	\$32,851.80	\$0.00	\$0.00	\$0.00	\$0.00	\$32,851.80
5	CMPEXT-T20	COMP EXT CPTY 38.01-41.00	\$0.00		36%	\$0.00	\$34,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$34,795.80
5 5	CMPEXT-T21 CMPEXT-T22	COMP EXT CPTY 41.01-44.00 COMP EXT CPTY 44.01-47.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$36,739.80 \$38,683.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36,739.80 \$38,683.80
5	CMPEXT-T23	COMP EXT CPTY 44.01-47.00 COMP EXT CPTY 47.01-50.00	\$0.00		36%	\$0.00	\$40,627.80	\$0.00	\$0.00	\$0.00	\$0.00	\$40,627.80
5	CMPEXT-T24	COMP EXT CPTY 50.01-53.00	\$0.00		36%	\$0.00	\$42,571.80	\$0.00	\$0.00	\$0.00	\$0.00	\$42,571.80
5	CMPEXT-T25	COMP EXT CPTY 53.01-56.00	\$0.00		36%	\$0.00	\$44,515.80	\$0.00	\$0.00	\$0.00	\$0.00	\$44,515.80
5 5	CMPEXT-T26	COMP EXT CPTY 56.01-59.00 COMP EXT CPTY 59.01-62.00	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$46,459.80 \$48,403.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46,459.80
5 5	CMPEXT-T27 CMPEXT-T28	COMP EXT CPTY 59:01-62:00 COMP EXT CPTY 62:01-65:00	\$0.00		36% 36%	\$0.00	\$50,347.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$48,403.80 \$50,347.80
5	CMPEXT-T29	COMP EXT CPTY 62.01-68.00	\$0.00		36%	\$0.00	\$52,291.80	\$0.00	\$0.00	\$0.00	\$0.00	\$52,291.80
5	CMPEXT-T30	COMP EXT CPTY 68.01-71.00	\$0.00		36%	\$0.00	\$54,235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$54,235.80
5 5	CMPEXT-T31 CMPEXT-T32	COMP EXT CPTY 71.01-74.00 COMP EXT CPTY74.01-77.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$56,179.80 \$58,123.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56,179.80 \$58,123.80
5	CMPEXT-T33	COMP EXT CP1174.01-77.00 COMP EXT CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$60,067.80	\$0.00	\$0.00	\$0.00	\$0.00	\$60,067.80
5	CMPEXT-T34	COMP EXT CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$62,011.80	\$0.00	\$0.00	\$0.00	\$0.00	\$62,011.80
5	CMPEXT-T35	COMP EXT CPTY 83.01-86.00	\$0.00		36%	\$0.00	\$63,955.80	\$0.00	\$0.00	\$0.00	\$0.00	\$63,955.80
5 5	CMPEXT-UPG CMPFLASHBASE	CMPEXT BASE UPGRADE CMPFLASH BASE LICENSE	\$0.00 \$7,000.00		36% 36%	\$0.00 \$4,480.00	\$0.00 \$1,260.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,260.00
5	CMPFLASH-C01	CMPFLASH 1TB (0-14TB)	\$4,200.00		36%	\$2,688.00	\$756.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$7,260.00
5	CMPFLASH-C02	CMPFLASH 1TB (15-25TB)	\$4,030.00		36%	\$2,579.20	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	CMPFLASH-C03	CMPFLASH 1TB (26-40TB)	\$3,870.00		36%	\$2,476.80	\$696.60	\$0.00	\$0.00	\$0.00	\$0.00	\$696.60
5 5	CMPFLASH-C04 CMPFLASH-C05	CMPFLASH 1TB (41-60TB) CMPFLASH 1TB (61-100TB)	\$3,720.00 \$3,570.00		36% 36%	\$2,380.80 \$2,284.80	\$669.60 \$642.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$669.60 \$642.60
5	CMPFLASH-C06	CMPFLASH 1TB (01-100TB) CMPFLASH 1TB (101-150TB)	\$3,430.00		36%	\$2,204.80	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$617.40
5	CMPFLASH-C07	CMPFLASH 1TB (151-250TB)	\$3,290.00	D1	36%	\$2,105.60	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	CMPFLASH-C08	CMPFLASH 1TB (251-400TB)	\$3,160.00	D1	36%	\$2,022.40	\$568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$568.80
5 5	CMPFLASH-C09 CMPFLASH-C10	CMPFLASH 1TB (401-600TB) CMPFLASH 1TB (601-1000TB)	\$3,030.00 \$2,910.00	D1 D1	36% 36%	\$1,939.20 \$1,862.40	\$545.40 \$523.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$545.40 \$523.80
5	CMPFLASH-C11	CMPFLASH1TB (1001F) CMPFLASH1TB(1001FB)	\$2,790.00		36%	\$1,785.60	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	CMPFLASH-N01	CMPFLASH 1TB (0-14TB) NLT3	\$2,100.00		36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	CMPFLASH-N02	CMPFLASH 1TB (15-25TB) NLT3	\$2,020.00		36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5 5	CMPFLASH-N03	CMPFLASH 1TB (26-40TB) NLT3	\$1,940.00 \$1,860.00		36% 36%	\$1,241.60	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$349.20 \$334.80
5 5	CMPFLASH-N04 CMPFLASH-N05	CMPFLASH 1TB (41-60TB) NLT3 CMPFLASH 1TB (61-100TB) NLT3	\$1,860.00 \$1,790.00	D1 D1	36% 36%	\$1,190.40 \$1,145.60	\$334.80 \$322.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$334.80 \$322.20
5	CMPFLASH-N06	CMPFLASH 1TB (101-100TB) NLT3	\$1,720.00		36%	\$1,143.00	\$309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$309.60
5	CMPFLASH-N07	CMPFLASH 1TB (151-250TB) NLT3	\$1,650.00		36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	CMPFLASH-N08	CMPFLASH 1TB (251-400TB) NLT3	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5 5	CMPFLASH-N09 CMPFLASH-N10	CMPFLASH 1TB (401-600TB) NLT3 CMPFLASH 1TB (601-1000TB) NLT3	\$1,520.00 \$1,460.00		36% 36%	\$972.80 \$934.40	\$273.60 \$262.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$273.60 \$262.80
5	CMPFLASH-N11	CMPFLASH1TB(1001TB or greater) NLT3	\$1,400.00		36%	\$896.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	CMPFLASH-UPG	CMPFLASH BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASHBASE	CMP NATIVE FLASH BASE LICENSE	\$7,000.00		36%	\$4,480.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	CMPNFLASH-C01 CMPNFLASH-C02	CMPNFLASH 1TB (0-14TB) CMPNFLASH 1TB (15-25TB)	\$4,200.00 \$4,030.00		36% 36%	\$2,688.00 \$2,579.20	\$756.00 \$725.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$756.00 \$725.40
5	CMPNFLASH-C02	CMPNFLASH 1TB (13-231B)  CMPNFLASH 1TB (26-40TB)	\$3,870.00		36%	\$2,579.20 \$2,476.80	\$696.60	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40 \$696.60
5	CMPNFLASH-C04	CMPNFLASH 1TB (41-60TB)	\$3,720.00		36%	\$2,380.80	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$669.60
5	CMPNFLASH-C05	CMPNFLASH 1TB (61-100TB)	\$3,570.00		36%	\$2,284.80	\$642.60	\$0.00	\$0.00	\$0.00	\$0.00	\$642.60
5 5	CMPNFLASH-C06 CMPNFLASH-C07	CMPNFLASH 1TB (101-150TB) CMPNFLASH 1TB (151-250TB)	\$3,430.00 \$3,290.00		36% 36%	\$2,195.20	\$617.40 \$592.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$617.40 \$592.20
э	OWIFINFLASH-CU/	OWIT NI LAGIT ITD (101-2001D)	<b>გა,∠ყ</b> 0.00	וט	30%	\$2,105.60	<b></b> \$59∠.20	φυ.υ0	φυ.υ0	φυ.00	φυ.υ0	φ392.20

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CMPNFLASH-C08	CMPNFLASH 1TB (251-400TB)	\$3,160.00	D1	36%	\$2,022.40	\$568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$568.80
5 5	CMPNFLASH-C09 CMPNFLASH-C10	CMPNFLASH 1TB (401-600TB) CMPNFLASH 1TB (601-1000TB)	\$3,030.00 \$2,910.00		36% 36%	\$1,939.20 \$1,862.40	\$545.40 \$523.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$545.40 \$523.80
5	CMPNFLASH-C11	CMPNFLASH1TB (0017-10001B)  CMPNFLASH1TB (1001TB or greater)	\$2,790.00		36%	\$1,785.60	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	CMPNFLASH-N01	CMPNFLASH 1TB (0-14TB) NLT3	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	CMPNFLASH-N02	CMPNFLASH 1TB (15-25TB) NLT3	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5 5	CMPNFLASH-N03 CMPNFLASH-N04	CMPNFLASH 1TB (26-40TB) NLT3 CMPNFLASH 1TB (41-60TB) NLT3	\$1,940.00 \$1,860.00	D1 D1	36% 36%	\$1,241.60 \$1,190.40	\$349.20 \$334.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$349.20 \$334.80
5	CMPNFLASH-N05	CMPNFLASH 1TB (61-100TB) NLT3	\$1,790.00		36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	CMPNFLASH-N06	CMPNFLASH 1TB (101-150TB) NLT3	\$1,720.00		36%	\$1,100.80	\$309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$309.60
5	CMPNFLASH-N07	CMPNFLASH 1TB (151-250TB) NLT3	\$1,650.00		36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5 5	CMPNFLASH-N08 CMPNFLASH-N09	CMPNFLASH 1TB (251-400TB) NLT3 CMPNFLASH 1TB (401-600TB) NLT3	\$1,580.00 \$1,520.00		36% 36%	\$1,011.20 \$972.80	\$284.40 \$273.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$284.40 \$273.60
5	CMPNFLASH-N10	CMPNFLASH 1TB (601-1000TB) NLT3	\$1,460.00		36%	\$934.40	\$262.80	\$0.00	\$0.00	\$0.00	\$0.00	\$262.80
5	CMPNFLASH-N11	CMPNFLASH1TB(1001TB or greater) NLT3	\$1,400.00		36%	\$896.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5 5	CMPNFLASH-UPG CMPPEER-BASE	CMPNFLASH BASE UPGRADE CMPPEER BASE LICENSE	\$0.00	D1 D1	36% 36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	CMPPEER-C01	CMPPEER 1TB (0-14TB)	\$23,060.00 \$4,870.00	D1	36%	\$14,758.40 \$3,116.80	\$4,150.80 \$876.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$4,150.80 \$876.60
5	CMPPEER-C02	CMPPEER 1TB (15-25TB)	\$4,570.00	D1	36%	\$2,924.80	\$822.60	\$0.00	\$0.00	\$0.00	\$0.00	\$822.60
5	CMPPEER-C03	CMPPEER 1TB (26-40TB)	\$4,030.00	D1	36%	\$2,579.20	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	CMPPEER-C04	CMPPEER 1TB (41-60TB)	\$3,750.00		36%	\$2,400.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5 5	CMPPEER-C05 CMPPEER-C06	CMPPEER 1TB (61-100TB) CMPPEER 1TB (101-150TB)	\$3,590.00 \$3,230.00		36% 36%	\$2,297.60 \$2,067.20	\$646.20 \$581.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$646.20 \$581.40
5	CMPPEER-C07	CMPPEER 1TB (151-250TB)	\$2,880.00		36%	\$1,843.20	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	CMPPEER-C08	CMPPEER 1TB (251-400TB)	\$2,510.00		36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5 5	CMPPEER-C09 CMPPEER-C10	CMPPEER 1TB (401-600TB) CMPPEER 1TB (601-1000TB)	\$2,180.00 \$1,900.00		36% 36%	\$1,395.20 \$1,216.00	\$392.40 \$342.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$392.40 \$342.00
5	CMPPEER-C11	CMPPEER 11B (601-10001B) CMPPEER1TB(1001TB or greater)	\$1,650.00		36%	\$1,216.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	CMPPEER-N01	CMPPEER 1TB (0-14TB) NLT3	\$2,430.00		36%	\$1,555.20	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	CMPPEER-N02	CMPPEER 1TB (15-25TB) NLT3	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5 5	CMPPEER-N03 CMPPEER-N04	CMPPEER 1TB (26-40TB) NLT3 CMPPEER 1TB (41-60TB) NLT3	\$2,010.00 \$1,870.00	D1 D1	36% 36%	\$1,286.40 \$1,196.80	\$361.80 \$336.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$361.80 \$336.60
5	CMPPEER-N05	CMPPEER 1TB (41-00TB) NLT3  CMPPEER 1TB (61-100TB) NLT3	\$1,800.00		36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	CMPPEER-N06	CMPPEER 1TB (101-150TB) NLT3	\$1,620.00		36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	CMPPEER-N07	CMPPEER 1TB (151-250TB) NLT3	\$1,440.00		36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5 5	CMPPEER-N08 CMPPEER-N09	CMPPEER 1TB (251-400TB) NLT3 CMPPEER 1TB (401-600TB) NLT3	\$1,250.00 \$1,090.00		36% 36%	\$800.00 \$697.60	\$225.00 \$196.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$225.00 \$196.20
5	CMPPEER-N10	CMPPEER 1TB (601-1000TB) NLT3	\$950.00		36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	CMPPEER-N11	CMPPEER1TB(1001TB or greater) NLT3	\$830.00	D1	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	CMPPEER-T01	COMPPEER CPTY 0250	\$0.00		36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5 5	CMPPEER-T02 CMPPEER-T03	COMPPEER CPTY .251500 COMPPEER CPTY .501750	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,421.80 \$4,770.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,421.80 \$4,770.00
5	CMPPEER-T04	COMPPEER CPTY .751-1.00	\$0.00		36%	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5	CMPPEER-T05	COMPPEER CPTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	CMPPEER-T06	COMPPEER CPTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5 5	CMPPEER-T07 CMPPEER-T08	COMPPEER CPTY 4.01-6.00 COMPPEERCPTY 6.01-8.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$14,455.80 \$17,235.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,455.80 \$17,235.00
5	CMPPEER-T09	COMPPEER CPTY 8.01-10.00	\$0.00		36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	CMPPEER-T10	COMPPEER CPTY 10.01-12.00	\$0.00		36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	CMPPEER-T11	COMPPEER CPTY 12.01-14.00	\$0.00		36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5 5	CMPPEER-T12 CMPPEER-T13	COMPPEER CPTY 14.01-17.00 COMPPEER CPTY 17.01-20.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$28,351.80 \$31,131.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,351.80 \$31,131.00
5	CMPPEER-T14	COMPPEER CPTY 20.01-23.00	\$0.00		36%	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20
5	CMPPEER-T15	COMPPEER CPTY 23.01-26.00	\$0.00		36%	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	CMPPEER-T16	COMPPEER CPTY 20.01-29.00	\$0.00		36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5 5	CMPPEER-T17 CMPPEER-T18	COMPPEER CPTY 29.01-32.00 COMPPEER CPTY 32.01-35.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$42,247.80 \$45,027.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$42,247.80 \$45,027.00
5	CMPPEER-T19	COMPPEER CPTY 35.01-38.00	\$0.00		36%	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	CMPPEER-T20	COMPPEER CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50,585.40
5	CMPPEER-T21	COMPPEER CPTY 41.01-44.00	\$0.00		36%	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5 5	CMPPEER-T22 CMPPEER-T23	COMPPEER CPTY44.01-47.00 COMPPEER CPTY 47.01-50.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$56,143.80 \$58,923.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56,143.80 \$58,923.00
5	CMPPEER-T24	COMPPEER CPTY 50.01-53.00	\$0.00		36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	CMPPEER-T25	COMPPEER CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	CMPPEER-T26	COMPPEER CPTY 56.01-59.00	\$0.00		36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	CMPPEER-T27 CMPPEER-T28	COMPPEER CPTY 59.01-62.00 COMPPEER CPTY 62.01-65.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$70,039.80 \$72.819.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70,039.80 \$72,819.00
5	CMPPEER-T29	COMPPEER CPTY 65.01-68.00	\$0.00		36%	\$0.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$75,598.20
5	CMPPEER-T30	COMPPEER CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	CMPPEER-T31	COMPPEER CPTY 71.01-74.00	\$0.00		36%	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5 5	CMPPEER-T32 CMPPEER-T33	COMPPEER CPTY 77 01 80 00	\$0.00		36% 36%	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5	CMPPEER-T33	COMPPEER CPTY 77.01-80.00 COMPPEER CPTY 80.01-83.00	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$86,715.00 \$89,494.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86,715.00 \$89,494.20
5	CMPPEER-T35	COMPPEER CPTY 83.01-86.00	\$0.00		36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	CMPPEER-UPG	CMPPEER BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CMPZHPF-BAS	CMP HIGH PERFORMANCE FICON BASE LICENSE ECC CNFMGR T1-T4 UPGRADE	\$10,000.00		36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,800.00
5 5	CNFMGR-T1-4U CNFMGR-T5-12U	ECC CNFMGR 11-14 UPGRADE ECC CNFMGR T5-T12 UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$181.80 \$700.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$700.20
5	COM-PAV/MAT1	COMPAV CPCTY 0250	\$4,820.00		36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	COM-PAV/MAT10	COMPAV CPCTY 10.01-12.00	\$56,450.00	D1	36%	\$36,128.00	\$10,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,161.00
5 5	COM-PAV/MAT11 COM-PAV/MAT12	COMPAV CPCTY 12.01-14.00 COMPAV CPCTY 14.01-17.00	\$63,580.00 \$70,710.00		36% 36%	\$40,691.20 \$45,254.40	\$11,444.40 \$12,727.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,444.40 \$12,727.80
5	COM-PAV/MAT12	COMPAV CPCTY 14.01-17.00 COMPAV CPCTY 17.01-20.00	\$70,710.00		36%	\$45,254.40 \$49,817.60	\$14,011.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,727.80
5	COM-PAV/MAT14	COMPAV CPCTY 20.01-23.00	\$84,970.00	D1	36%	\$54,380.80	\$15,294.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,294.60
5	COM-PAV/MAT15	COMPAV CPCTY 23.01-26.00	\$92,100.00	D1	36%	\$58,944.00	\$16,578.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,578.00
5	COM-PAV/MAT16	COMPAV CPCTY 26.01-29.00	\$99,230.00	D1	36%	\$63,507.20	\$17,861.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,861.40
5	COM-PAV/MAT17	COMPAV CPCTY 29.01-32.00	\$106,360.00		36%	\$68,070.40	\$19,144.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,144.80
5 5	COM-PAV/MAT18	COMPAN CROTY 35.01-35.00	\$113,490.00		36% 36%	\$72,633.60 \$77,196.80	\$20,428.20 \$21,711.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,428.20 \$21,711.60
5 5	COM-PAV/MAT19 COM-PAV/MAT2	COMPAV CPCTY 35.01-38.00 COMPAV .251500	\$120,620.00 \$7,770.00		36%	\$4,972.80	\$1,398.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,398.60
5	COM-PAV/MAT20	COMPAV CPCTY 38.01-41.00	\$127,750.00		36%	\$81,760.00	\$22,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,995.00
5	COM-PAV/MAT21	COMPAV CPCTY 41.01-44.00	\$134,880.00		36%	\$86,323.20	\$24,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$24,278.40
5	COM-PAV/MAT22	COMPAV CPCTY 44.01-47.00	\$142,010.00		36%	\$90,886.40	\$25,561.80	\$0.00	\$0.00	\$0.00	\$0.00	\$25,561.80
5	COM-PAV/MAT23	COMPAV CPCTY 47.01-50.00	\$149,140.00		36%	\$95,449.60	\$26,845.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,845.20
5 5	COM-PAV/MAT24 COM-PAV/MAT25	COMPAV CPCTY 50.01-53.00 COMPAV CPCTY 53.01-56.00	\$156,270.00 \$163,400.00		36% 36%	\$100,012.80 \$104,576.00	\$28,128.60 \$29,412.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,128.60
5	COM-PAV/MAT26	COMPAV CPCTT 53:01-50:00 COMPAV CPCTT 56:01-59:00	\$170,530.00	D1	36%	\$109,139.20	\$30,695.40	\$0.00	\$0.00	\$0.00	\$0.00	\$29,412.00 \$30,695.40
5	COM-PAV/MAT27	COMPAV CPCTY 59.01-62.00	\$177,660.00	D1	36%	\$113,702.40	\$31,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$31,978.80
5	COM-PAV/MAT28	COMPAV CPCTY 62.01-65.00	\$184,790.00	D1	36%	\$118,265.60	\$33,262.20	\$0.00	\$0.00	\$0.00	\$0.00	\$33,262.20
5	COM-PAV/MAT29	COMPAV CPCTY 65.01-68.00	\$191,920.00		36%	\$122,828.80	\$34,545.60	\$0.00	\$0.00	\$0.00	\$0.00	\$34,545.60
5	COM-PAV/MAT3	COMPAV CPCTY .501750	\$10,720.00		36%	\$6,860.80	\$1,929.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,929.60
5 5	COM-PAV/MAT30 COM-PAV/MAT4	COMPAV CPCTY 68.01-71.00 COMPAV CPCTY .751-1.00	\$199,050.00		36% 36%	\$127,392.00 \$8,748.80	\$35,829.00 \$2,460.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,829.00 \$2,460.60
5	COM-PAV/MAT5	COMPAV CPCTY 1.751-1.00 COMPAV CPCTY 1.01-2.00	\$13,670.00 \$20,800.00		36%	\$13,312.00	\$3,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,744.00
5	COM-PAV/MAT6	COMPAV CPCTY 2.01-4.00	\$27,930.00		36%	\$17,875.20	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	COM-PAV/MAT7	COMPAV CPCTY 4.01-6.00	\$35,060.00	D1	36%	\$22,438.40	\$6,310.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,310.80
5	COM-PAV/MAT8	COMPAV CPCTY 6.01-8.00	\$42,190.00		36%	\$27,001.60	\$7,594.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,594.20
5	COM-PAV/MAT9	COMPAV CPCTY 8.01-10.00	\$49,320.00		36%	\$31,564.80	\$8,877.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,877.60
5 5	COM-PAV/MBASE COM-PAV/M-C01	COM-PAV/M BASE LICENSE COM-PAV/M 1TB (0-14TB)	\$9,510.00 \$2,250.00	D1 D1	36% 36%	\$6,086.40 \$1,440.00	\$1,711.80 \$405.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,711.80 \$405.00
5	COM-PAV/M-C02	COM-PAV/M 1TB (0-141B)	\$2,230.00	D1	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COM-PAV/M-C03	COM-PAV/M 1TB (26-40TB)	\$1,860.00		36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COM-PAV/M-C04	COM-PAV/M 1TB (41-60TB)	\$1,730.00		36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	COM-PAV/M-C05	COM-PAV/M 1TB (61-100TB)	\$1,660.00		36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	COM-PAV/M-C06	COM-PAV/M 1TB (101-150TB)	\$1,490.00		36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5 5	COM-PAV/M-C07 COM-PAV/M-C08	COM-PAV/M 1TB (151-250TB) COM-PAV/M 1TB (251-400TB)	\$1,330.00 \$1,160.00		36% 36%	\$851.20 \$742.40	\$239.40 \$208.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$239.40 \$208.80
5	COM-PAV/M-C09	COM-PAV/M 1TB (401-600TB)	\$1,010.00		36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$200.80 \$181.80
5	COM-PAV/M-C10	COM-PAV/M 1TB(601-1000TB)	\$880.00		36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	COM-PAV/M-C11	COMPAV/M 1TB(1001TB or greater)	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	COM-PAV/M-N01	COM-PAV/M 1TB (0-14TB) NLT3	\$1,120.00		36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	COM-PAV/M-N02	COM-PAV/M 1TB (15-25TB) NLT3	\$1,060.00		36%	\$678.40	\$190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$190.80
5 5	COM-PAV/M-N03 COM-PAV/M-N04	COM-PAV/M 1TB (26-40TB) NLT3 COM-PAV/M 1TB (41-60TB) NLT3	\$930.00 \$860.00	D1 D1	36% 36%	\$595.20 \$550.40	\$167.40 \$154.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40 \$154.80
5	COM-PAV/M-N05	COM-PAV/M 1TB (61-100TB) NLT3	\$830.00		36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	COM-PAV/M-N06	COM-PAV/M 1TB (101-150TB) NLT3	\$750.00		36%	\$480.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	COM-PAV/M-N07	COM-PAV/M 1TB (151-250TB) NLT3	\$670.00		36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	COM-PAV/M-N08	COM-PAV/M 1TB (251-400TB) NLT3	\$580.00		36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5 5	COM-PAV/M-N09	COM-PAV/M 1TB (401-600TB) NLT3	\$500.00		36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	COM-PAV/M-N10 COM-PAV/M-N11	COM-PAV/M 1TB(601-1000TB) NLT3 COMPAV/M 1TB(1001TB or greater) NLT3	\$440.00 \$380.00		36% 36%	\$281.60 \$243.20	\$79.20 \$68.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$79.20 \$68.40
5	COM-PAV/M-UPG	COM-PAV/M BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAVM-R01	COM-PAV/M REG 1TB (0-14TB)	\$2,250.00		36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	COM-PAVM-R02	COM-PAV/M REG 1TB (15-25TB)	\$2,110.00	D1	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COM-PAVM-R03	COM-PAV/M REG 1TB (26-40TB)	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COM-PAVM-R04	COM-PAV/M REG 1TB (41-60TB)	\$1,730.00	D1	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5 5	COM-PAVM-R05 COM-PAVM-R06	COM-PAV/M REG 1TB (61-100TB) COM-PAV/M REG 1TB (101-150TB)	\$1,660.00 \$1,490.00		36% 36%	\$1,062.40 \$953.60	\$298.80 \$268.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.80 \$268.20
5	COM-PAVM-R07	COM-PAV/M REG 1TB (151-250TB)	\$1,330.00		36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	COM-PAVM-R08	COM-PAV/M REG 1TB (251-400TB)	\$1,160.00		36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	COM-PAVM-R09	COM-PAV/M REG 1TB (401-600TB)	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	COM-PAVM-R10	COM-PAV/M REG 1TB (601-1000TB)	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	COM-PAVM-R11	COMPAV/M REG 1TB (1001 TB+)	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5 5	COM-PAVM-RBAS COM-PAVM-RUP	COM-PAV/M REG BASE LICENSE COM-PAV/M REG BASE UPGRADE	\$9,510.00	D1 D1	36% 36%	\$6,086.40 \$0.00	\$1,711.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,711.80 \$0.00
5	CONENB-T1	CON ENBL CPTY 0250	\$0.00 \$0.00	D1	36%	\$0.00	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5	CONENB-T10	CON ENBL CPTY 10.01-12.00	\$0.00		36%	\$0.00	\$4,480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,480.20
5	CONENB-T11	CON ENBL CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$5,023.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,023.80
5	CONENB-T12	CON ENBL CPTY 14.01-17.00	\$0.00		36%	\$0.00	\$5,567.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,567.40
5	CONENB-T13	CON ENBL CPTY 17.01-20.00	\$0.00		36%	\$0.00	\$6,111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,111.00
5	CONENB-T14	CON ENBL CPTY 20.01-23.00	\$0.00		36%	\$0.00	\$6,654.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,654.60
5 5	CONENB-T15 CONENB-T16	CON ENBL CPTY 23.01-26.00 CON ENBL CPTY 26.01-29.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$7,198.20 \$7,741.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,198.20 \$7,741.80
5 5	CONENB-T16	CON ENBL CPTY 29.01-29.00 CON ENBL CPTY 29.01-32.00	\$0.00		36%	\$0.00	\$8,285.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,285.40
5	CONENB-T18	CON ENBL CPTY 32.01-35.00	\$0.00		36%	\$0.00	\$8,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,829.00
5	CONENB-T19	CON ENBL CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$9,372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,372.60
5	CONENB-T2	CON ENBL CPTY .251500	\$0.00		36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	CONENB-T20	CON ENBL CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,916.20

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CONENB-T21	CON ENBL CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,459.80
5 5	CONENB-T22 CONENB-T23	CON ENBL CPTY 44.01-47.00 CON ENBL CPTY 47.01-50.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$11,003.40 \$11,547.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,003.40 \$11,547.00
5	CONENB-T24	CON ENBL CPTY 50.01-53.00	\$0.00		36%	\$0.00	\$12,090.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,090.60
5	CONENB-T25	CON ENBL CPTY 53.01-56.00	\$0.00		36%	\$0.00	\$12,634.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,634.20
5	CONENB-T26	CON ENBL CPTY 56.01-59.00	\$0.00		36%	\$0.00	\$13,177.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,177.80
5 5	CONENB-T27 CONENB-T28	CON ENBL CPTY 59.01-62.00 CON ENBL CPTY 62.01-65.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$13,721.40 \$14,265.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,721.40 \$14,265.00
5	CONENB-T29	CON ENBL CPTY 62:01-03:00 CON ENBL CPTY 65:01-68:00	\$0.00		36%	\$0.00	\$14,808.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,808.60
5	CONENB-T3	CON ENBL CPTY .501750	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	CONENB-T30	CON ENBL CPTY 68.01-71.00	\$0.00		36%	\$0.00	\$15,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,352.20
5 5	CONENB-T4 CONENB-T5	CON ENBL CPTY .751-1.00 CON ENBL CPTY 1.01-2.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,218.60 \$1,762.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,218.60 \$1,762.20
5	CONENB-T6	CON ENBL CPTY 2.01-4.00	\$0.00		36%	\$0.00	\$2,305.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,305.80
5	CONENB-T7	CON ENBL CPTY 4.01-6.00	\$0.00		36%	\$0.00	\$2,849.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,849.40
5	CONENB-T8	CON ENBL CPTY 6.01-8.00	\$0.00		36%	\$0.00	\$3,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,393.00
5 5	CONENB-T9 CPAV-T1-T4UP	CON ENBL CPTY 8.01-10.00 COM PAV T1-T4 UPG	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$3,936.60 \$531.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,936.60 \$531.00
5	CPAV-T5-30UP	COMPAV T5-T30 UPG	\$0.00	D1	36%	\$0.00	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,283.40
5	CPEER-T1-4UP	COMPPEER T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	CPEER-T5-35UP	COMPPEER T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5 5	CSL-MSU-BASE CSL-MSU-M00	CATALOG S BASE-3 MSU CATALOG S 4-45 MSU	\$2,050.00 \$410.00		36% 36%	\$1,312.00 \$262.40	\$369.00 \$73.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$369.00 \$73.80
5	CSL-MSU-M01	CATALOG S 46-175 MSU	\$290.00		36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	CSL-MSU-M02	CATALOG S 176-315 MSU	\$270.00	D1	36%	\$172.80	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	CSL-MSU-M03	CATALOG S 316-575 MSU	\$250.00		36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5 5	CSL-MSU-M04 CSL-MSU-M05	CATALOG S 576-875 MSU CATALOG S 876-1315 MSU	\$230.00 \$210.00		36% 36%	\$147.20 \$134.40	\$41.40 \$37.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41.40 \$37.80
5	CSL-MSU-M06	CATALOG S 1316-1975 MSU	\$180.00		36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	CSL-MSU-M07	CATALOG S 1976 & UP MSU	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	CSL-MSU-UPG	CATALOG S UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CSL-MVS-MIP1 CSL-MVS-MIP10	CAT SOL MVS, 1-200 MIPS CAT COL MVS, 1801-2000 MIPS	\$14,400.00 \$273,600.00	D1 D1	36% 36%	\$9,216.00 \$175,104.00	\$2,592.00 \$49,248.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,592.00 \$49,248.00
5	CSL-MVS-MIP11	CAT SOL MVS 2001+ MIPS	\$302,400.00		36%	\$193,536.00	\$54,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,432.00
5	CSL-MVS-MIP2	CAT SOL MVS, 201-400 MIPS	\$43,200.00		36%	\$27,648.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,776.00
5	CSL-MVS-MIP3 CSL-MVS-MIP4	CAT SOL MVS, 401-600 MIPS	\$72,000.00	D1	36%	\$46,080.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5 5	CSL-MVS-MIP5	CAT SOL MVS, 601-800 MIPS CSL-MVS-MIP5	\$100,800.00 \$129,600.00		36% 36%	\$64,512.00 \$82,944.00	\$18,144.00 \$23,328.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,144.00 \$23,328.00
5	CSL-MVS-MIP6	CAT SOL MVS, 1000+ MIPS	\$158,400.00		36%	\$101,376.00	\$28,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,512.00
5	CSL-MVS-MIP7	CAT SOL MVS, 1201-1400 MIPS	\$187,200.00		36%	\$119,808.00	\$33,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,696.00
5 5	CSL-MVS-MIP8	CAT SOL MVS, 1401-1600 MIPS	\$216,000.00		36%	\$138,240.00	\$38,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,880.00
5	CSL-MVS-MIP9 CSL-MVS-UPG	CAT SOL MVS, 1601-1800 MIPS CAT SOL MVS, UPGRADE	\$244,800.00 \$28,800.00	D1 D1	36% 36%	\$156,672.00 \$18,432.00	\$44,064.00 \$5,184.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$44,064.00 \$5,184.00
5	CTLM-T1-T4UP	CTL MSP T1-T4UP	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CTLM-T5-12UP	CTL MSP T5-T12UP	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CTLV-T1-T4UP	CTL VOS T1-T4UP	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5 5	CTLV-T5-12UP CUCJ-ENB	CTL VOS T5-T12UP SPECIAL PKG SW TITLES CUC JIANGXI FULL	\$0.00 \$86,655.00	D1 D1	36% 36%	\$0.00 \$55,459.20	\$700.20 \$15,597.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$700.20 \$15,597.90
5	CUCJ-LTD	SPECIAL PKG SW TITLES CUC JIANGXI LTD	\$37,140.00		36%	\$23,769.60	\$6,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,685.20
5	CUCX-ENB	SPECIAL PKG SW TITLES CUC XINJIANG FULL	\$320,625.00		36%	\$205,200.00	\$57,712.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57,712.50
5 5	CUCX-LTD D-ATSM-BAS	SPECIAL PKG SW TITLES CUC XINJIANG DMX ADV TIERED STORAGE MGMT BUNDLE FOR DMX	\$137,425.00 \$0.00		36% 36%	\$87,952.00	\$24,736.50 \$2,481.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,736.50 \$2,481.30
5	D-ATSM-BAS D-ATSM-C01	DMX ADV TIER MGMT SW 1TB (0-14TB)	\$0.00		36%	\$0.00 \$0.00	\$2,461.30	\$0.00	\$0.00	\$0.00	\$0.00	\$2,461.30
5	D-ATSM-C02	DMX ADV TIER MGMT SW 1TB (15-25TB)	\$0.00		36%	\$0.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	D-ATSM-C03	DMX ADV TIER MGMT SW 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5 5	D-ATSM-C04 D-ATSM-C05	DMX ADV TIER MGMT SW 1TB (41-60TB) DMX ADV TIER MGMT SW 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$211.50 \$204.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211.50 \$204.30
5	D-ATSM-C05 D-ATSM-C06	DMX ADV TIER MGMT SW TTB (61-100TB)  DMX ADV TIER MGMT SW TTB (101-150TB)	\$0.00 \$0.00		36%	\$0.00	\$204.30 \$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30 \$184.50
5	D-ATSM-C07	DMX ADV TIER MGMT SW TTB (101-1301B)	\$0.00		36%	\$0.00	\$164.70	\$0.00	\$0.00	\$0.00	\$0.00	\$164.70
5	D-ATSM-C08	DMX ADV TIER MGMT SW 1TB (251-400TB)	\$0.00		36%	\$0.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	D-ATSM-C09 D-ATSM-C10	DMX ADV TIER MGMT SW 1TB (401-600TB)	\$0.00		36% 36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40 \$108.00
5 5	D-ATSM-C10 D-ATSM-C11	DMX ADV TIER MGMT SW 1TB (601-1000TB) DMX ADV TIER MGMT SW 1TB (1001TB OR GR)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$108.90 \$95.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.90 \$95.40
5	D-ATSM-N01	DMX ADV TIER MGMT SW TTB (1661TB CR GR)	\$0.00		36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	D-ATSM-N02	DMX ADV TIER MGMT SW 1TB (15-25TB) NLT3	\$0.00		36%	\$0.00	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$128.70
5	D-ATSM-N03	DMX ADV TIER MGMT SW 1TB (26-40TB) NLT3	\$0.00		36%	\$0.00	\$112.50	\$0.00	\$0.00	\$0.00	\$0.00	\$112.50 \$107.10
5	D-ATSM-N04 D-ATSM-N05	DMX ADV TIER MGMT SW 1TB (41-60TB) NLT3 DMX ADV TIER MGMT SW 1TB (61-100TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$107.10 \$100.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$107.10 \$100.80
5	D-ATSM-N06	DMX ADV TIER MGMT SW 11B (01-1601B) NLT	\$0.00		36%	\$0.00	\$90.90	\$0.00	\$0.00	\$0.00	\$0.00	\$90.90
5	D-ATSM-N07	DMX ADV TIER MGMT SW 1TB (151-250TB) NLT	\$0.00	D1	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	D-ATSM-N08	DMX ADV TIER MGMT SW 1TB (251-400TB) NLT	\$0.00		36%	\$0.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5 5	D-ATSM-N09 D-ATSM-N10	DMX ADV TIER MGMT SW 1TB (401-600TB) NLT DMX ADV TIER MGMT SW 1TB (601-1000TB) NL	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$61.20 \$54.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$61.20 \$54.00
5	D-ATSM-N10 D-ATSM-N11	DMX ADV TIER MGMT SW TTB (601-10001B) NE DMX ADV TIER MGMT SW 1TB (1001TB OR GR)N	\$0.00		36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	DCP-PC-BASE	DCP-PC BUNDLE BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C01	DCP AND PC BUNDLE 1TB (0-14TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCP-PC-C02 DCP-PC-C03	DCP AND PC BUNDLE 1TB (15-25TB) DCP AND PC BUNDLE 1TB (26-40TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCP-PC-C03	DCP AND PC BUNDLE 1TB (20-401B)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCP-PC-C05	DCP AND PC BUNDLE 1TB (61-100TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCP-PC-C06 DCP-PC-C07	DCP AND PC BUNDLE 1TB (101-150TB) DCP AND PC BUNDLE 1TB (151-250TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCP-PC-C07 DCP-PC-C08	DCP AND PC BUNDLE 11B (151-2501B) DCP AND PC BUNDLE 1TB (251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C09	DCP AND PC BUNDLE1TB (401-600TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C10	DCP AND PC BUNDLE 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C11	DCP & PC BUNDLE 1TB(1001TB or greater)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N01	DCP AND PC BUNDLE 1TB (0-14TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N02 DCP-PC-N03	DCP AND PC BUNDLE 1TB (15-25TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	DCP-PC-N03 DCP-PC-N04	DCP AND PC BUNDLE 1TB (26-40TB) NLT3 DCP AND PC BUNDLE 1TB (41-60TB) NLT3	\$0.00		36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DCP-PC-N05	DCP AND PC BUNDLE 1TB (61-100TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N06	DCP AND PC BUNDLE 1TB (101-150TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N07	DCP AND PC BUNDLE1TB (151-250TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N08	DCP AND PC BUNDLE 1TB (251-400TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCP-PC-N09 DCP-PC-N10	DCP AND PC BUNDLE 1TB (401-600TB) NLT3 DCP AND PC BUNDLE 1TB (601-1000TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCP-PC-N11	DCP & PC BNDL 1TB (001-10001B) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-BAS	DMX MAINFRAME PKG BASE	\$0.00		36%	\$0.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	D-MF-C01	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	D-MF-C02	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	\$0.00		36%	\$0.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	D-MF-C03	DMX MAINFRAME PKG SOFTWARE 1TB (26-40TB)	\$0.00		36%	\$0.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5 5	D-MF-C04 D-MF-C05	DMX MAINFRAME PKG SOFTWARE 1TB (41-60TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$354.60 \$341.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$354.60 \$341.10
5	D-MF-C06	DMX MNFRM PKG SWR 1TB (61-100TB) DMX MNFRM PKG SWR 1TB (101-150TB)	\$0.00		36%	\$0.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	D-MF-C07	DMX MNFRM PKG SWR 1TB (151-250TB)	\$0.00		36%	\$0.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	D-MF-C08	DMX MNFRM PKG SWR 1TB (401-600TB)	\$0.00		36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	D-MF-C09	DMX MNFRM PKG SWR 1TB (401-600TB)	\$0.00		36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	D-MF-C10	DMX MNFRM PKG SWR 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5 5	D-MF-C11 D-MF-N01	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR) DMX MNFRAME PKG SOFTWRE 1TB (0-14TB)NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$155.70 \$231.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$155.70 \$231.30
5	D-MF-N02	DMX MNFRM PKG SWR 1TB (15-25TB) NLT3	\$0.00		36%	\$0.00	\$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$216.90
5	D-MF-N03	DMX MNFRM PKG SWR 1TB (26-40TB) NLT3	\$0.00		36%	\$0.00	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5	D-MF-N04	DMX MNFRM PKG SWR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	D-MF-R01	DMX MNFRM PKG SWR REG 1TB (0-14TB)	\$0.00		36%	\$0.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	D-MF-R02	DMX MNFRM PKG SWR REG 1TB (15-25TB)	\$0.00		36%	\$0.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5 5	D-MF-R03 D-MF-R04	DMX MNFRM PKG SWR REG 1TB (26-40TB) DMX MNFRM PKG SWR REG 1TB (41-60TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$382.50 \$354.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$382.50 \$354.60
5	D-MF-R05	DMX MNFRM PKG SWR REG 1TB (61-100TB)	\$0.00		36%	\$0.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	D-MF-R06	DMX MNFRM PKG SWR REG 1TB (101-150TB)	\$0.00		36%	\$0.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	D-MF-R07	DMX MNFRM PKG SWR REG 1TB (151-250TB)	\$0.00		36%	\$0.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	D-MF-R08	DMX MNFRM PKG SWR REG 1TB (251-400TB)	\$0.00		36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	D-MF-R09	DMX MNFRM PKG SWR REG 1TB (401-600TB)	\$0.00		36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5 5	D-MF-R10 D-MF-R11	DMX MNFRM PKG SWR REG 1TB (601-1000TB) DMX MNFRM PKG SWR REG 1TB (1001 TB+)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$179.10 \$155.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$179.10 \$155.70
5	D-MF-RBAS	DMX MNFRM PKG SWR BASE LICENSE	\$0.00		36%	\$0.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	D-MF-RUP	DMX MNFRM PKG SWR BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DM-T1-4UP	SRDF-DM-T1-T4UPGRADE	\$0.00	D1	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	DM-T5-30UP	SRDF-DM-T5-30UPGRADE	\$0.00		36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	DM-T5-35UP	SRDF-DM T5-T35 UPGRADE	\$0.00		36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5 5	DRU-BASE DRU-C01	DRU BASE LICENSE DRU 1TB (0-14TB)	\$7,700.00 \$1,900.00		36% 36%	\$4,928.00 \$1,216.00	\$1,386.00 \$342.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,386.00 \$342.00
5	DRU-C02	DRU 1TB (15-25TB)	\$1,790.00		36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	DRU-C03	DRU 1TB (26-40TB)	\$1,580.00		36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	DRU-C04	DRU 1TB (41-60TB)	\$1,470.00	D1	36%	\$940.80	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	DRU-C05	DRU 1TB (61-100TB)	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	DRU-C06	DRU 1TB (101-150TB)	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5 5	DRU-C07 DRU-C08	DRU 1TB (151-250TB) DRU 1TB (251-400TB)	\$1,130.00 \$980.00		36% 36%	\$723.20 \$627.20	\$203.40 \$176.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$203.40 \$176.40
5	DRU-C09	DRU 1TB (401-600TB)	\$850.00		36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.40 \$153.00
5	DRU-C10	DRU 1TB (601-1000TB)	\$740.00		36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	DRU-C11	DRU1TB(1001-1500TB)	\$640.00		36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	DRU-T01	DATA RELO 0250	\$0.00		36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	DRU-T02	DATA RELO .251500	\$0.00		36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5 5	DRU-T03 DRU-T04	DATA RELO .501750 DATA RELO .751-1.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$975.60 \$1.256.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$975.60 \$1.256.40
5 5	DRU-104 DRU-T05	DATA RELO .751-1.00 DATA RELO 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,256.40 \$1,940.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,256.40 \$1,940.40
5	DRU-T06	DATA RELO 2.01-4.00	\$0.00		36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5	DRU-T07	DATA RELO 4.01-6.00	\$0.00	D1	36%	\$0.00	\$3,308.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,308.40
5	DRU-T08	DATA RELO 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,992.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,992.40
5	DRU-T09	DATA RELO 8.01-10.00	\$0.00		36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$4,676.40
5	DRU-T10	DATA RELO 10.01-12.00	\$0.00		36%	\$0.00	\$5,360.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,360.40
5 5	DRU-T11 DRU-T12	DATA RELO 12.01-14.00 DATA RELO 14.01-17.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,044.40 \$6,728.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,044.40 \$6,728.40
5	DRU-112 DRU-T13	DATA RELO 14.01-17.00 DATA RELO 17.01-20.00	\$0.00 \$0.00		36% 36%	\$0.00	\$6,728.40 \$7,412.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$6,728.40 \$7,412.40
5	DRU-T14	DATA RELO 17:01-20:00 DATA RELO 20:01-23:00	\$0.00		36%	\$0.00	\$8,096.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,096.40
5	DRU-T1-4U	DATA RELO T1-T4UPG	\$0.00	D1	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	DRU-T15	DATA RELO 23.01-26.00	\$0.00		36%	\$0.00	\$8,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,780.40
5	DRU-T16	DATA RELO 26.01-29.00	\$0.00	D1	36%	\$0.00	\$9,464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,464.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DRU-T17	DATA RELO 29.01-32.00	\$0.00	D1	36%	\$0.00	\$10,148.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,148.40
5 5	DRU-T18 DRU-T19	DATA RELO 32.01-35.00 DATA RELO 35.01-38.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$10,832.40 \$11,516.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,832.40 \$11,516.40
5	DRU-T20	DATA RELO 38.01-36.00 DATA RELO 38.01-41.00	\$0.00	D1	36%	\$0.00	\$12,200.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$12,200.40
5	DRU-T21	DATA RELO 41.01-44.00	\$0.00	D1	36%	\$0.00	\$12,884.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,884.40
5	DRU-T22	DATA RELO 44.01-47.00	\$0.00	D1	36%	\$0.00	\$13,568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.40
5	DRU-T23	DATA RELO 47.01-50.00	\$0.00	D1	36%	\$0.00	\$14,252.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,252.40
5	DRU-T24	DATA RELO 50.01-53.00	\$0.00	D1	36%	\$0.00	\$14,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,936.40
5 5	DRU-T25 DRU-T26	DATA RELO 53.01-56.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$15,620.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,620.40
5	DRU-T27	DATA RELO 56.01-59.00 DATA RELO 59.01-62.00	\$0.00	D1	36%	\$0.00	\$16,304.40 \$16,988.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$16,304.40 \$16,988.40
5	DRU-T28	DATA RELO 62.01-65.00	\$0.00	D1	36%	\$0.00	\$17,672.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,672.40
5	DRU-T29	DATA RELO 65.01-68.00	\$0.00	D1	36%	\$0.00	\$18,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,356.40
5	DRU-T30	DATA RELO 68.01-71.00	\$0.00	D1	36%	\$0.00	\$19,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,040.40
5	DRU-T31	DATA RELO 71.01-74.00	\$0.00	D1	36%	\$0.00	\$19,724.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,724.40
5	DRU-T32 DRU-T33	DATA RELO 74.01-77.00 DATA RELO 77.01-80.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$20,408.40 \$21,092.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,408.40 \$21,092.40
5	DRU-T34	DATA RELO 80.01-83.00	\$0.00	D1	36%	\$0.00	\$21,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,776.40
5	DRU-T35	DATA RELO 83.01-86.00	\$0.00	D1	36%	\$0.00	\$22,460.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,460.40
5	DRU-T5-35U	DATA RELO T5-T35UPG	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	DRU-UPG	DRU BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D-TIERADD-BAS	DMX FAST ADD BASE LICENSE	\$0.00	D1 D1	36% 36%	\$0.00	\$694.44	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$694.44
5	D-TIERADD-C01 D-TIERADD-C02	DMX FAST ADD SOFTWARE 1TB (0-14TB) DMX FAST ADD SOFTWARE 1TB (15-25TB)	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$77.40 \$72.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$77.40 \$72.54
5	D-TIERADD-C02	DMX FAST ADD SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$63.72	\$0.00	\$0.00	\$0.00	\$0.00	\$63.72
5	D-TIERADD-C04	DMX FAST ADD SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$59.58	\$0.00	\$0.00	\$0.00	\$0.00	\$59.58
5	D-TIERADD-C05	DMX FAST ADD SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	D-TIERADD-C06	DMX FAST ADD SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$51.48	\$0.00	\$0.00	\$0.00	\$0.00	\$51.48
5	D-TIERADD-C07	DMX FAST ADD SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$46.08	\$0.00	\$0.00	\$0.00	\$0.00	\$46.08
5	D-TIERADD-C08 D-TIERADD-C09	DMX FAST ADD SOFTWARE 1TB (251-400TB) DMX FAST ADD SOFTWARE 1TB (401-600TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$40.14 \$34.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40.14 \$34.20
5	D-TIERADD-C10	DMX FAST ADD SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$30.06
5	D-TIERADD-C11	DMX FAST ADD 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$26.64
5	D-TIERADD-N01	DMX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.06	\$0.00	\$0.00	\$0.00	\$0.00	\$39.06
5	D-TIERADD-N02	DMX FAST ADD SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.54	\$0.00	\$0.00	\$0.00	\$0.00	\$36.54
5	D-TIERADD-N03 D-TIERADD-N04	DMX FAST ADD SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$31.86	\$0.00	\$0.00	\$0.00	\$0.00	\$31.86
5 5	D-TIERADD-N05	DMX FAST ADD SOFTWARE 1TB (41-60TB) NLT3 DMX FAST ADD 1TB (61-100TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$29.52 \$28.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29.52 \$28.44
5	D-TIERADD-N05	DMX FAST ADD 1TB (01-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.92	\$0.00	\$0.00	\$0.00	\$0.00	\$25.92
5	D-TIERADD-N07	DMX FAST ADD 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04
5	D-TIERADD-N08	DMX FAST ADD 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$19.98
5	D-TIERADD-N09	DMX FAST ADD 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$17.10	\$0.00	\$0.00		\$0.00	\$17.10
5 5	D-TIERADD-N10 D-TIERADD-N11	DMX FAST ADD 1TB (601-1000TB) NLT3 DMX FAST ADD 1TB (1001TB or >) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$15.48 \$12.96	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$15.48 \$12.96
5 5	D-TIERADD-NTT D-TIERPKG-BAS	DMX FAST ADD TTB (100TTB 017) NETS	\$0.00	D1	36%	\$0.00	\$1,953.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,953.00
5	D-TIERPKG-C01	DMX FAST PKG SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$218.52	\$0.00	\$0.00	\$0.00	\$0.00	\$218.52
5	D-TIERPKG-C02	DMX FAST PKG SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	D-TIERPKG-C03	DMX FAST PKG SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$179.46	\$0.00	\$0.00	\$0.00	\$0.00	\$179.46
5	D-TIERPKG-C04	DMX FAST PKG SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$166.50	\$0.00	\$0.00	\$0.00	\$0.00	\$166.50
5	D-TIERPKG-C05 D-TIERPKG-C06	DMX FAST PKG SOFTWARE 1TB (61-100TB) DMX FAST PKG SOFTWARE 1TB (101-150TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$160.56 \$145.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$160.56 \$145.26
5	D-TIERPKG-C07	DMX FAST PKG SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$129.24	\$0.00	\$0.00	\$0.00	\$0.00	\$129.24
5	D-TIERPKG-C08	DMX FAST PKG SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$112.14	\$0.00	\$0.00	\$0.00	\$0.00	\$112.14
5	D-TIERPKG-C09	DMX FAST PKG SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$96.84	\$0.00	\$0.00	\$0.00	\$0.00	\$96.84
5	D-TIERPKG-C10	DMX FAST PKG SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$85.68	\$0.00	\$0.00	\$0.00	\$0.00	\$85.68
5	D-TIERPKG-C11	DMX FAST PKG 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$75.06	\$0.00	\$0.00	\$0.00	\$0.00	\$75.06
5 5	D-TIERPKG-N01 D-TIERPKG-N02	DMX FAST PKG SOFTWARE 1TB (0-14TB) NLT3 DMX FAST PKG SOFTWARE 1TB (15-25TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$109.26 \$102.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$109.26 \$102.06
5 5	D-TIERPKG-N02 D-TIERPKG-N03	DMX FAST PKG SOFTWARE TIB (15-251B) NLT3	\$0.00	D1	36%	\$0.00	\$89.64	\$0.00	\$0.00	\$0.00	\$0.00	\$89.64
5	D-TIERPKG-N04	DMX FAST PKG SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$83.16
5	D-TIERPKG-N05	DMX FAST PKG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$80.28	\$0.00	\$0.00	\$0.00	\$0.00	\$80.28
5	D-TIERPKG-N06	DMX FAST PKG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$72.54	\$0.00	\$0.00	\$0.00	\$0.00	\$72.54
5	D-TIERPKG-N07	DMX FAST PKG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$64.98	\$0.00	\$0.00	\$0.00	\$0.00	\$64.98
5	D-TIERPKG-N08	DMX FAST PKG 1TB (251-400TB) NLT3	\$0.00	D1 D1	36% 36%	\$0.00	\$56.16	\$0.00	\$0.00	\$0.00	\$0.00	\$56.16
5 5	D-TIERPKG-N09 D-TIERPKG-N10	DMX FAST PKG 1TB (401-600TB) NLT3 DMX FAST PKG 1TB (601-1000TB) NLT3	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$48.42 \$43.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48.42 \$43.02
5	D-TIERPKG-N11	DMX FAST PKG 1TB (1001TB or >) NLT3	\$0.00	D1	36%	\$0.00	\$37.80	\$0.00	\$0.00		\$0.00	\$37.80
5	DYNCP-BASE	DYNAMIC CACHE PARTITIONING BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C01	DYNAMIC CACHE PARTITIONING 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C02	DYNAMIC CACHE PARTITIONING 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C03	DYNAMIC CACHE PARTITIONING 1TB (26-40TB)	\$0.00	D1 D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DYNCP-C04 DYNCP-C05	DYNAMIC CACHE PARTITIONING 1TB (41-60TB) DCP 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DYNCP-C06	DCP 1TB (01-1001B)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C07	DCP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C08	DCP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C09	DCP 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C10	DCP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	DYNCP-C11	DCP 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DYNCP-N01	DCP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N02	DCP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DYNCP-N03 DYNCP-N04	DCP 1TB (26-40TB) NLT3 DCP 1TB (41-60TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DYNCP-N05	DCP 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N06	DCP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N07	DCP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N08	DCP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N09	DCP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DYNCP-N10 DYNCP-N11	DCP 1TB (601-1000TB) NLT3 DCP 1TB (1001TB or greater) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECRC-T01	ECRC CAPACITY 0250	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	ECRC-T02	ECRC CAPACITY .251500	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	ECRC-T03	ECRC CAPACITY .501750	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5 5	ECRC-T04	ECRC CAPACITY / 101 200	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	ECRC-T05 ECRC-T06	ECRC CAPACITY 1.01-2.00 ECRC CAPACITY 2.01-4.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,635.80 \$7,579.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,635.80 \$7,579.80
5	ECRC-T07	ECRC CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$9,523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,523.80
5	ECRC-T08	ECRC CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$11,467.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,467.80
5	ECRC-T09	ECRC CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$13,411.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,411.80
5	ECRC-T10	ECRC CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$15,355.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,355.80
5 5	ECRC-T11 ECRC-T12	ECRC CAPACITY 12.01-14.00 ECRC CAPACITY 14.01-17.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$17,299.80 \$19,243.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,299.80 \$19,243.80
5	ECRC-T13	ECRC CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$21,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$21,187.80
5	ECRC-T14	ECRC CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$23,131.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23,131.80
5	ECRC-T1-4UP	ECRC T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T15	ECRC CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$25,075.80	\$0.00	\$0.00	\$0.00	\$0.00	\$25,075.80
5 5	ECRC-T16 ECRC-T17	ECRC CPCTY 26.01-29.00 ECRC CPCTY 29.01-32.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$27,019.80 \$28,963.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,019.80 \$28,963.80
5	ECRC-T17 ECRC-T18	ECRC CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$30,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$30,907.80
5	ECRC-T19	ECRC CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$32,851.80	\$0.00	\$0.00	\$0.00	\$0.00	\$32,851.80
5	ECRC-T20	ECRC CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$34,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$34,795.80
5	ECRC-T21	ECRC CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$36,739.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36,739.80
5	ECRC-T22	ECRC CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$38,683.80	\$0.00	\$0.00	\$0.00	\$0.00	\$38,683.80
5 5	ECRC-T23 ECRC-T24	ECRC CPCTY 47.01-50.00 ECRC CPCTY 50.01-53.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$40,627.80 \$42,571.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40,627.80 \$42,571.80
5	ECRC-T25	ECRC CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$44,515.80	\$0.00	\$0.00	\$0.00	\$0.00	\$44,515.80
5	ECRC-T26	ECRC CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$46,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46,459.80
5	ECRC-T27	ECRC CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$48,403.80	\$0.00	\$0.00	\$0.00	\$0.00	\$48,403.80
5 5	ECRC-T28	ECRC CPCTY 62.01-65.00	\$0.00	D1	36% 36%	\$0.00	\$50,347.80	\$0.00	\$0.00	\$0.00	\$0.00	\$50,347.80
5	ECRC-T29 ECRC-T30	ECRC CPCTY 65.01-68.00 ECRC CPCTY 68.01-71.00	\$0.00 \$0.00	D1 D1	36%	\$0.00 \$0.00	\$52,291.80 \$54,235.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$52,291.80 \$54,235.80
5	ECRC-T31	ECRC CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$56,179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$56,179.80
5	ECRC-T32	ECRC CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$58,123.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58,123.80
5	ECRC-T33	ECRC CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$60,067.80	\$0.00	\$0.00	\$0.00	\$0.00	\$60,067.80
5	ECRC-T34	ECRC CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$62,011.80	\$0.00	\$0.00	\$0.00	\$0.00	\$62,011.80
5 5	ECRC-T35 ECRC-T5-30UP	ECRC CPCTY 83.01-86.00 ECRC T5-T30 UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$63,955.80 \$2,073.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63,955.80 \$2,073.60
5	ECRC-T5-35UP	ECRC T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,944.00
5	E-DCHK-NTDEP	EMC DBLCHECK NT DEPT	\$4,750.00	D1	36%	\$3,040.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	E-DCHK-NTENT	EMC DBLCHECK NT ENTER	\$6,910.00	D1	36%	\$4,422.40	\$1,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,243.80
5 5	E-DCHK-NTWG E-DCHK-UDEP	EMC DBLCHECK NT WKGRP	\$1,940.00 \$0.00	D1 D1	36% 36%	\$1,241.60 \$0.00	\$349.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$349.20 \$912.60
5	E-DCHK-UENT	EMC DBLCHECK UNIX DEPT EMC DBLCHECK UNIX ENTER	\$0.00	D1	36%	\$0.00	\$912.60 \$1,279.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,279.80
5	E-DCHK-UGLOB	EMC DBLCHECK UNIX GLOBL	\$0.00	D1	36%	\$0.00	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,632.60
5	E-DCHK-UWG	EMC DBLCHECK UNIX WKGRP	\$0.00	D1	36%	\$0.00	\$367.20	\$0.00	\$0.00	\$0.00	\$0.00	\$367.20
5	ENGTY-SB-BAS	VMAX ENGINUITY BASE LICENSE	\$8,080.00	D1	36%	\$5,171.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	ENGTY-SB-C01	VMAX ENGINUITY 1TB (0-14TB)	\$2,020.00	D1	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5 5	ENGTY-SB-C02 ENGTY-SB-C03	VMAX ENGINUITY 1TB (15-25TB) VMAX ENGINUITY 1TB (26-40TB)	\$1,940.00 \$1,860.00	D1 D1	36% 36%	\$1,241.60 \$1,190.40	\$135.80 \$130.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135.80 \$130.20
5	ENGTY-SB-C04	VMAX ENGINUITY 1TB (20-40TB)	\$1,790.00	D1	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	ENGTY-SB-C05	VMAX ENGINUITY 1TB (61-100TB)	\$1,710.00	D1	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	ENGTY-SB-C06	VMAX ENGINUITY 1TB (101-150TB)	\$1,650.00	D1	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	ENGTY-SB-C07	VMAX ENGINUITY 1TB (151-250TB)	\$1,580.00	D1	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5 5	ENGTY-SB-C08	VMAX ENGINUITY 1TB (251-400TB)	\$1,520.00	D1 D1	36% 36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$106.40
5	ENGTY-SB-C09 ENGTY-SB-C10	VMAX ENGINUITY 1TB (401-600TB) VMAX ENGINUITY 1TB (601-1000TB)	\$1,460.00 \$1,400.00	D1	36%	\$934.40 \$896.00	\$102.20 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$102.20 \$98.00
5	ENGTY-SB-C11	VMAX ENGINUITY 1TB (001TB or greater)	\$1,340.00	D1	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	ENGTY-SB-N01	VMAX ENGINUITY 1TB (0-14TB) NLT3	\$910.00	D1	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	ENGTY-SB-N02	VMAX ENGINUITY 1TB (15-25TB) NLT3	\$870.00	D1	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	ENGTY-SB-N03	VMAX ENGINUITY 1TB (26-40TB) NLT3	\$840.00	D1	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5 5	ENGTY-SB-N04 ENGTY-SB-N05	VMAX ENGINUITY 1TB (41-60TB) NLT3 VMAX ENGINUITY 1TB (61-100TB) NLT3	\$800.00 \$770.00	D1 D1	36% 36%	\$512.00 \$492.80	\$56.00 \$53.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.00 \$53.90
5	ENGTY-SB-N06	VMAX ENGINUITY 1TB (01-100TB) NLT3	\$740.00	D1	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	ENGTY-SB-N07	VMAX ENGINUITY 1TB (151-250TB) NLT3	\$710.00	D1	36%	\$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	ENGTY-SB-N08	VMAX ENGINUITY 1TB (251-400TB) NLT3	\$680.00	D1	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	ENGTY-SB-N09	VMAX ENGINUITY 1TB (401-600TB) NLT3	\$660.00	D1	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5 5	ENGTY-SB-N10 ENGTY-SB-N11	VMAX ENGINUITY 1TB (601-1000TB) NLT3 VMAX ENGINTY 1TB (1001TB or >)NLT3	\$630.00 \$600.00	D1 D1	36% 36%	\$403.20 \$384.00	\$44.10 \$42.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$44.10 \$42.00
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										RRANTY UPGRADE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ENGTY-SB-UPG	VMAX ENGINUITY BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESA-VMX-BASE ESA-VMX-C-UPG	ESA FOR VMAX BASE NEW LICENSE=CB ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,296.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,296.00 \$0.00
5	ESA-VMX-NON1	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	ESA-VMX-NON10	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	ESA-VMX-NON11	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	ESA-VMX-NON2	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5 5	ESA-VMX-NON3 ESA-VMX-NON4	ESA FOR VMAX NON-SATA 26-40TB=CB ESA FOR VMAX NON-SATA 41-60TB=CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$109.80 \$96.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$109.80 \$96.30
5	ESA-VMX-NON5	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	ESA-VMX-NON6	ESA FOR VMAX NON-SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	ESA-VMX-NON7	ESA FOR VMAX NON-SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5 5	ESA-VMX-NON8 ESA-VMX-NON9	ESA FOR VMAX NON-SATA 251-400TB=CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$53.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$53.10 \$45.90
5	ESA-VMX-NON9 ESA-VMX-SAT1	ESA FOR VMAX NON-SATA 401-600TB=CB ESA FOR VMAX SATA 0-14TB=CB	\$0.00 \$0.00	D1	36% 36%	\$0.00	\$45.90 \$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90 \$65.70
5	ESA-VMX-SAT10	ESA FOR VMAX SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	ESA-VMX-SAT11	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	ESA-VMX-SAT2	ESA FOR VMAX SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5 5	ESA-VMX-SAT3 ESA-VMX-SAT4	ESA FOR VMAX SATA 26-40TB=CB ESA FOR VMAX SATA 41-60TB=CB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$54.90 \$47.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54.90 \$47.70
5	ESA-VMX-SAT5	ESA FOR VMAX SATA 41-001B=CB	\$0.00	D1	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	ESA-VMX-SAT6	ESA FOR VMAX SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	ESA-VMX-SAT7	ESA FOR VMAX SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	ESA-VMX-SAT8	ESA FOR VMAX SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	ESA-VMX-SAT9 ESN-T5-30UP	ESA FOR VMAX SATA 401-600TB=CB ESNM UPGRADE T5-T30	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$22.50 \$855.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$855.00
5	ESP-BASE	ESP BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C01	ESP 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C02	ESP 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C03	ESP 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-C04 ESP-C05	ESP 1TB (41-60TB) ESP 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-C06	ESP 1TB (01-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C07	ESP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C08	ESP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-C09 ESP-C10	ESP 1TB (401-600TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-C11	ESP 1TB (601-1000TB) ESP 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N01	ESP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N02	ESP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N03	ESP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-N04 ESP-N05	ESP 1TB (41-60TB) NLT3 ESP 1TB (61-100TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-N06	ESP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N07	ESP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N08	ESP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-N09 ESP-N10	ESP 1TB (401-600TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-N11	ESP 1TB (601-1000TB) NLT3 ESP 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T1	ESP CAPACITY 0250	\$0.00	D1	36%	\$0.00	\$2,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,426.40
5	ESP-T10	ESP CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$12,751.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,751.20
5 5	ESP-T11 ESP-T12	ESP CAPACITY 12.01-14.00 ESP CPTY 14.01-17.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14,130.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,130.00
5	ESP-T12	ESP CAPACITY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$15,508.80 \$16,887.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,508.80 \$16,887.60
5	ESP-T14	ESP CAPACITY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$18,266.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,266.40
5	ESP-T1-4UP	ESP T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	ESP-T15	ESP CAPACITY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$19,645.20	\$0.00	\$0.00	\$0.00	\$0.00	\$19,645.20
5 5	ESP-T16 ESP-T17	ESP CAPACITY 26.01-29.00 ESP CAPACITY 29.01-32.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$21,024.00 \$22,402.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,024.00 \$22,402.80
5	ESP-T18	ESP CAPACITY 32:01-35:00 ESP CAPACITY 32:01-35:00	\$0.00	D1	36%	\$0.00	\$23,781.60	\$0.00	\$0.00	\$0.00	\$0.00	\$23,781.60
5	ESP-T19	ESP CAPACITY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$25,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.40
5	ESP-T2	ESP CAPACITY .251500	\$0.00	D1	36%	\$0.00	\$3,110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,110.40
5	ESP-T20	ESP CAPACITY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$26,539.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,539.20
5 5	ESP-T21 ESP-T22	ESP CAPACITY 41.01-44.00 ESP CAPACITY 44.01-47.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$27,918.00 \$29,296.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,918.00 \$29,296.80
5	ESP-T23	ESP CAPACITY 44.01-47.00 ESP CAPACITY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$30,675.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30,675.60
5	ESP-T24	ESP CAPACITY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$32,054.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32,054.40
5	ESP-T25	ESP CAPACITY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$33,433.20	\$0.00	\$0.00	\$0.00	\$0.00	\$33,433.20
5 5	ESP-T26 ESP-T27	ESP CAPACITY 56.01-59.00 ESP CAPACITY 59.01-62.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$34,812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,812.00 \$36,190.80
5	ESP-127 ESP-T28	ESP CAPACITY 59.01-62.00 ESP CAPACITY 62.01-65.00	\$0.00	D1	36% 36%	\$0.00 \$0.00	\$36,190.80 \$37,569.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,190.80 \$37,569.60
5	ESP-T29	ESP CAPACITY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$38,948.40	\$0.00	\$0.00	\$0.00	\$0.00	\$38,948.40
5	ESP-T3	ESP CAPACITY .501750	\$0.00	D1	36%	\$0.00	\$3,794.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,794.40
5	ESP-T30	ESP CAPACITY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$40,327.20	\$0.00	\$0.00	\$0.00	\$0.00	\$40,327.20
5 5	ESP-T31 ESP-T32	ESP CPCTY 71.01-74.00 ESP CPCTY 74.01-77.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$41,706.00 \$43,084.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41,706.00 \$43,084.80
5	ESP-132 ESP-T33	ESP CPCTY 74.01-77.00 ESP CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$44,463.60	\$0.00	\$0.00	\$0.00	\$0.00	\$44,463.60
5	ESP-T34	ESP CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$45,842.40	\$0.00	\$0.00	\$0.00	\$0.00	\$45,842.40
5	ESP-T35	ESP CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$47,221.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47,221.20

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ESP-T4	ESP CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$4,478.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,478.40
5 5	ESP-T5 ESP-T5-30UP	ESP CAPACITY 1.01-2.00 ESP T5-T30 UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,857.20 \$1,378.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,857.20 \$1,378.80
5	ESP-T5-35UP	ESP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	ESP-T6	ESP CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$7,236.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,236.00
5	ESP-T7	ESP CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,614.80
5 5	ESP-T8 ESP-T9	ESP CAPACITY 6.01-8.00 ESP CAPACITY 8.01-10.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$9,993.60 \$11,372.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,993.60 \$11,372.40
5	ESP-UPG	ESP BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-BASE	EZSM BASE LIC & PROD ADD	\$4,820.00	D1	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-ADD-C01	EZSM 1TB (0-14TB) ADD	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5 5	EZSM-ADD-C02 EZSM-ADD-C03	EZSM 1TB (15-25TB) ADD EZSM 1TB (26-40TB) ADD	\$800.00 \$700.00	D1 D1	36% 36%	\$512.00 \$448.00	\$144.00 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.00 \$126.00
5	EZSM-ADD-C04	EZSM 1TB (41-60TB) ADD	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-ADD-C05	EZSM 1TB (61-100TB) ADD	\$630.00	D1	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5 5	EZSM-ADD-C06 EZSM-ADD-C07	EZSM 1TB (101-150TB) ADD EZSM 1TB (151-250TB) ADD	\$560.00 \$500.00	D1 D1	36% 36%	\$358.40 \$320.00	\$100.80 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$100.80 \$90.00
5	EZSM-ADD-C07	EZSM 1TB (251-400TB) ADD	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-ADD-C09	EZSM 1TB (401-600TB) ADD	\$380.00	D1	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-ADD-C10	EZSM 1TB (601-1000TB) ADD	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5 5	EZSM-ADD-C11 EZSM-ADD-N01	EZSM 1TB (1001TB or greater) AD EZSM ADD 1TB (0-14TB) NLT3	\$280.00 \$430.00	D1 D1	36% 36%	\$179.20 \$275.20	\$50.40 \$77.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$50.40 \$77.40
5	EZSM-ADD-N01	EZSM ADD 11B (0-141B) NLT3 EZSM ADD 1TB (15-25TB) NLT3	\$400.00	D1	36%	\$256.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	EZSM-ADD-N03	EZSM ADD 1TB (26-40TB) NLT3	\$350.00	D1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	EZSM-ADD-N04	EZSM ADD 1TB (41-60TB) NLT3	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5 5	EZSM-ADD-N05 EZSM-ADD-N06	EZSM ADD 1TB (61-100TB) NLT3 EZSM ADD 1TB (101-150TB) NLT3	\$310.00 \$280.00	D1 D1	36% 36%	\$198.40 \$179.20	\$55.80 \$50.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.80 \$50.40
5	EZSM-ADD-N07	EZSM ADD 1TB (101-1301B) NLT3	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	EZSM-ADD-N08	EZSM ADD 1TB (251-400TB) NLT3	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	EZSM-ADD-N09	EZSM ADD 1TB (401-600TB) NLT3	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5 5	EZSM-ADD-N10 EZSM-ADD-N11	EZSM ADD 1TB (601-1000TB) NLT3 EZSM ADD 1TB (1001TB or greater) NLT3	\$160.00 \$140.00	D1 D1	36% 36%	\$102.40 \$89.60	\$28.80 \$25.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.80 \$25.20
5	EZSM-ADD-R01	EZSM REG 1TB (0-14TB) ADD	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-ADD-R02	EZSM REG 1TB (15-25TB) ADD	\$800.00	D1	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	EZSM-ADD-R03	EZSM REG 1TB (26-40TB) ADD	\$700.00	D1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5 5	EZSM-ADD-R04 EZSM-ADD-R05	EZSM REG 1TB (41-60TB) ADD EZSM REG 1TB (61-100TB) ADD	\$650.00 \$630.00	D1 D1	36% 36%	\$416.00 \$403.20	\$117.00 \$113.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$117.00 \$113.40
5	EZSM-ADD-R06	EZSM REG 1TB (101-150TB) ADD	\$560.00	D1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-ADD-R07	EZSM REG 1TB (151-250TB) ADD	\$500.00	D1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-ADD-R08	EZSM REG 1TB (251-400TB) ADD	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5 5	EZSM-ADD-R09 EZSM-ADD-R10	EZSM REG 1TB (401-600TB) ADD EZSM REG 1TB (601-1000TB) ADD	\$380.00 \$330.00	D1 D1	36% 36%	\$243.20 \$211.20	\$68.40 \$59.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$68.40 \$59.40
5	EZSM-ADD-R11	EZSM REG 1TB (1001 TB+) ADD	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-ADD-RBAS	EZSM REG BASE LICENSE	\$4,820.00	D1	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5 5	EZSM-ADD-RUP EZSM-ADD-UPG	EZSM REG BASE UPGRADE EZSM ADD UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EZSM-ADD-OPG EZSM-BASE	EZSM BASE LIC & PROD	\$9,640.00	D1	36%	\$0.00 \$6,169.60	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-C01	EZSM 1TB (0-14TB)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-C02	EZSM 1TB (15-25TB)	\$1,600.00	D1	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5 5	EZSM-C03 EZSM-C04	EZSM 1TB (26-40TB) EZSM 1TB (41-60TB)	\$1,410.00 \$1,300.00	D1 D1	36% 36%	\$902.40 \$832.00	\$253.80 \$234.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253.80 \$234.00
5	EZSM-C05	EZSM 1TB (41-001B)	\$1,250.00	D1	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-C06	EZSM 1TB (101-150TB)	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-C07	EZSM 1TB (151-250TB)	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5 5	EZSM-C08 EZSM-C09	EZSM 1TB (251-400TB) EZSM 1TB (401-600TB)	\$870.00 \$760.00	D1 D1	36% 36%	\$556.80 \$486.40	\$156.60 \$136.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.60 \$136.80
5	EZSM-C10	EZSM 1TB (601-1000TB)	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-C11	EZSM 1TB (1001TB or greater)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM-N01	EZSM 1TB (0-14TB) NLT3	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5 5	EZSM-N02 EZSM-N03	EZSM 1TB (15-25TB) NLT3 EZSM 1TB (26-40TB) NLT3	\$800.00 \$700.00	D1 D1	36% 36%	\$512.00 \$448.00	\$144.00 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.00 \$126.00
5	EZSM-N04	EZSM 1TB (41-60TB) NLT3	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-N05	EZSM 1TB (61-100TB) NLT3	\$630.00	D1	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-N06	EZSM 1TB (101-150TB) NLT3	\$560.00	D1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5 5	EZSM-N07 EZSM-N08	EZSM 1TB (151-250TB) NLT3 EZSM 1TB (251-400TB) NLT3	\$500.00 \$430.00	D1 D1	36% 36%	\$320.00 \$275.20	\$90.00 \$77.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$77.40
5	EZSM-N09	EZSM 1TB (401-600TB) NLT3	\$380.00	D1	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-N10	EZSM 1TB (601-1000TB) NLT3	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-N11	EZSM 1TB (1001TB or greater) NLT3	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5 5	EZSM-R01 EZSM-R02	EZSM REG 1TB (0-14TB) EZSM REG 1TB (15-25TB)	\$1,700.00 \$1,600.00	D1 D1	36% 36%	\$1,088.00 \$1,024.00	\$306.00 \$288.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$306.00 \$288.00
5	EZSM-R03	EZSM REG 1TB (13-23TB)	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	EZSM-R04	EZSM REG 1TB (41-60TB)	\$1,300.00	D1	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-R05	EZSM REG 1TB (61-100TB)	\$1,250.00	D1	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5 5	EZSM-R06 EZSM-R07	EZSM REG 1TB (101-150TB) EZSM REG 1TB (151-250TB)	\$1,130.00 \$1,000.00	D1 D1	36% 36%	\$723.20 \$640.00	\$203.40 \$180.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$203.40 \$180.00
5	EZSM-R08	EZSM REG 1TB (151-2501B) EZSM REG 1TB (251-400TB)	\$870.00	D1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	EZSM-R09	EZSM REG 1TB (401-600TB)	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	EZSM-R10	EZSM REG 1TB (601-1000TB)	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EZSM-R11	EZSM REG 1TB (1001 TB+)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5 5	EZSM-RBAS EZSM-RUP	EZSM REG BASE LICENSE EZSM REG BASE UPGRADE	\$9,640.00 \$0.00		36% 36%	\$6,169.60 \$0.00	\$1,735.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,735.20 \$0.00
5	EZSM-RUP EZSM-UPGRADE	EZSM REG BASE OPGRADE EZSM UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GDDR-CAOPSMVS	EMC GDDR W/ CAOPSMVS LIC	\$210.000.00		36%	\$134,400.00	\$37,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,800.00
5	GDDR-SITELIC	EMC GDDR SITE LICENSE	\$175,000.00		36%	\$112,000.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	GEO-MSCS-DEP	GEOSPAN-MSCS-DEP	\$3,600.00	D1	36%	\$2,304.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	GEO-MSCS-ENT	GEOSPAN-MSCS-ENT	\$7,200.00		36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	GEO-MSCS-WG GEO-VCS-DEP	GEOSPAN-MSCS-WG	\$1,800.00		36% 36%	\$1,152.00	\$324.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$324.00 \$777.60
5 5	GEO-VCS-DEP	GEOSPAN FOR VCS DEP GEOSPAN FOR VCS ENT	\$4,320.00 \$8,060.00		36%	\$2,764.80 \$5,158.40	\$777.60 \$1,450.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,450.80
5	GEO-VCS-GLB	GEOSPAN FOR VCS GLB	\$13,540.00		36%	\$8,665.60	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	GEO-VCS-WG	GEOSPAN FOR VCS-WG	\$2,880.00		36%	\$1,843.20	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	IBMI-STM	SRDF TIMEFINDER MANAGER FOR IBM I =IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IFSAGENT-MSP	IFS FOR MSP	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	INFOMOV-LXENT INFOMOV-LXWG	INFOMOVER LINUX ENTERPRISE INFOMOVER LINUX WORKGROUP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,354.20 \$1,188.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,354.20 \$1,188.00
5	INFOMOV-LXWG	INFOMOVER LINUX WORKGROUP INFOMOVER WINDOWS DEPARTMENT	\$0.00		36%	\$0.00	\$3,002.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,002.40
5	INFOMOV-NTENT	INFOMOVER WINDOWS ENTERPRISE	\$0.00		36%	\$0.00	\$4,354.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,354.20
5	INFOMOV-NTWG	INFOMOVER WINDOWS WORKGROUP	\$0.00	D1	36%	\$0.00	\$1,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,188.00
5	INFOMOV-UDEP	INFOMOVER UNIX DEPARTMENT	\$0.00		36%	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	INFOMOV-UENT	INFOMOVER UNIX ENTERPRISE	\$0.00		36%	\$0.00	\$6,350.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,350.40
5 5	INFOMOV-UGLO INFOMOV-UWG	INFOMOVER UNIX GLOBAL INFOMOVER UNIX WORKGROUP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$8,164.80 \$1,814.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,164.80
5	IPSEC-RN-ENT	SYMMETRIX IPSEC RUNTIME KIT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,814.40 \$0.00
5	MFE-SW-KIT	MAINFRAME ENABLERS RT KIT FOR ZOS	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-CPU-T1	MPFS: LESS THAN 100 CPUS	\$0.00		36%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	MPFS-CPU-T2	MPFS: 100 TO 149 CPUS	\$0.00		36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	MPFS-CPU-T3	MPFS: MORE THAN 149 CPUS	\$0.00		36%	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5 5	MPFSI-CPU-LIC MPFSI-CPU-T1	SERIALIZED MPFSI RTU LIC MPFSI: LESS THAN 100 CPUS	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$90.00
5	MPFSI-CPU-T10	MPFSI: 4000 TO 5999 CPUS	\$0.00		36%	\$0.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$15.30
5	MPFSI-CPU-T11	MPFSI: 6000 TO 9999 CPUS	\$0.00		36%	\$0.00	\$13.68	\$0.00	\$0.00	\$0.00	\$0.00	\$13.68
5	MPFSI-CPU-T12	MPFSI: 10000 OR MORE CPUS	\$0.00	D1	36%	\$0.00	\$12.24	\$0.00	\$0.00	\$0.00	\$0.00	\$12.24
5	MPFSI-CPU-T2	MPFSI: 100 TO 149 CPUS	\$0.00		36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	MPFSI-CPU-T3	MPFSI: 150 TO 249 CPUS	\$0.00		36%	\$0.00	\$33.84	\$0.00	\$0.00	\$0.00	\$0.00	\$33.84
5 5	MPFSI-CPU-T4 MPFSI-CPU-T5	MPFSI: 250 TO 399 CPUS MPFSI: 400 TO 599 CPUS	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$28.80 \$25.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.80 \$25.92
5	MPFSI-CPU-T6	MPFSI: 600 TO 999 CPUS	\$0.00		36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	MPFSI-CPU-T7	MPFSI: 1000 TO 1499 CPUS	\$0.00		36%	\$0.00	\$21.06	\$0.00	\$0.00	\$0.00	\$0.00	\$21.06
5	MPFSI-CPU-T8	MPFSI: 1500 TO 2499 CPUS	\$0.00		36%	\$0.00	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$18.90
5	MPFSI-CPU-T9	MPFSI: 2500 TO 3999 CPUS	\$0.00		36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	MPFSI-LNX-DCD	MPFSI LINUX DOC AND CD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MPFS-LNXDEP MPFS-LNXENT	MPFS LINUX DEPARTMENTAL LIC MPFS LINUX ENTERPRISE LIC	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,296.00 \$2,138.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,296.00 \$2,138.40
5	MPFS-LNXWG	MPFS LINUX WORKGROUP LIC	\$0.00		36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	MPFS-NT-DCD	MPFS NT DOC, CD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-NTDEP	MPFS NT DEPARTMENTAL	\$0.00	D1	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	MPFS-NTENT	MPFS NT ENTERPRISE	\$0.00		36%	\$0.00	\$2,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,138.40
5	MPFS-NTWG	MPFS NT WORK GROUP	\$0.00		36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5 5	MPFS-UNX-DCD MPFS-UNXDEP	MPFS UNIX DOC, CD MPFS UNIX DEPARTMENTAL	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$2,592.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,592.00
5	MPFS-UNXENT	MPFS UNIX ENTERPRISE	\$0.00		36%	\$0.00	\$4,289.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,289.40
5	MPFS-UNXGLO	MPFS UNIX GLOBAL	\$0.00	D1	36%	\$0.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,533.20
5	MPFS-UNXWG	MPFS UNIX WORK GROUP	\$0.00	D1	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	MPLF-BASE	MPLF BASE LICENSE	\$48,000.00	D1	36%	\$30,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,640.00
5	MPLF-C01	MPLF 1TB (0-14TB)	\$11,520.00	D1	36%	\$7,372.80	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5 5	MPLF-C02 MPLF-C03	MPLF 1TB (15-25TB) MPLF 1TB (26-40TB)	\$10,830.00 \$9,530.00		36% 36%	\$6,931.20 \$6,099.20	\$1,949.40 \$1,715.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,949.40 \$1,715.40
5	MPLF-C03	MPLF 1TB (20-40TB) MPLF 1TB (41-60TB)	\$8,860.00		36%	\$5,670.40	\$1,715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,715.40
5	MPLF-C05	MPLF 1TB (41-00TB)	\$8,510.00		36%	\$5,446.40	\$1,531.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.80
5	MPLF-C06	MPLF 1TB (101-150TB)	\$7,660.00		36%	\$4,902.40	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	MPLF-C07	MPLF 1TB (151-250TB)	\$6,820.00		36%	\$4,364.80	\$1,227.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,227.60
5	MPLF-C08	MPLF 1TB (251-400TB)	\$5,930.00	D1	36%	\$3,795.20	\$1,067.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,067.40
5 5	MPLF-C09 MPLF-C10	MPLF 1TB (401-600TB) MPLF 1TB (601-1000TB)	\$5,160.00 \$4,490.00		36% 36%	\$3,302.40 \$2,873.60	\$928.80 \$808.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$928.80 \$808.20
5 5	MPLF-C10 MPLF-C11	MPLF1TB (001-1000TB) MPLF1TB (1001-1500TB)	\$4,490.00 \$3,910.00	D1	36% 36%	\$2,873.60 \$2,502.40	\$808.20 \$703.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$808.20 \$703.80
5	MPLF-T1	MPLF CAPACITY 0250	\$0.00		36%	\$0.00	\$3,110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,110.40
5	MPLF-T10	MPLF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$32,659.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32,659.20
5	MPLF-T11	MPLF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$36,806.40	\$0.00	\$0.00	\$0.00	\$0.00	\$36,806.40
5	MPLF-T12	MPLF CPTY 14.01-AND ABOVE	\$0.00		36%	\$0.00	\$40,953.60	\$0.00	\$0.00	\$0.00	\$0.00	\$40,953.60
5	MPLF-T2	MPLF CAPACITY .251500	\$0.00		36%	\$0.00	\$4,665.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,665.60
5 5	MPLF-T3 MPLF-T4	MPLF CAPACITY .501750 MPLF CAPACITY .751-1.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,220.80 \$7,776.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,220.80 \$7,776.00
5	MPLF-14 MPLF-T5	MPLF CAPACITY 1.751-1.00 MPLF CAPACITY 1.01-2.00	\$0.00		36% 36%	\$0.00	\$7,776.00 \$11,923.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$7,776.00 \$11,923.20
5	MPLF-T6	MPLF CAPACITY 1.01-2.00 MPLF CAPACITY 2.01-4.00	\$0.00		36%	\$0.00	\$16,070.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,070.40
5	MPLF-T7	MPLF CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$20,217.60	\$0.00	\$0.00	\$0.00	\$0.00	\$20,217.60
5	MPLF-T8	MPLF CAPACITY 6.01-8.00	\$0.00		36%	\$0.00	\$24,364.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,364.80
5	MPLF-T9	MPLF CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$28,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,512.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MPLF-UPG	MPLF BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MSC-RUN-ZOS NS-SIM-EXT-L	LIC FEAT CODE MSC ON ZOS CELERRA SIM ISV LIC	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NS-SIM-EXT-L	Celerra SIM ISV UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-INT-L	CELERRA SIMULATOR LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-INT-UL	CELERRA SIM UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CAVA-LIC	CAVA WIN LIC:NSX	\$0.00	D1	36%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	NSX-CAVA-L-U	CAVA WIN LIC:NSX-UPG	\$0.00	D1	36%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	NSX-CEE2-L	NSX EVENT ENABLER-2	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$1,044.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,044.00
5 5	NSX-CEE-LIC NSX-CIFS-L	NSX EVENT ENABLER CIFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00 \$0.00	\$1,044.00 \$3,366.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,044.00 \$3,366.00
5	NSX-CIFS-L-U	CIFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	NSX-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	NSX-ENT-L	ENT LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,084.00
5	NSX-ENT-L-U	ENT LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,084.00
5 5	NSX-FLR-L-U NSX-ISCSI-L	NSX FLR UPGRADE LICENSE ISCSI LIC:1DM NSX	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,800.00 \$4,860.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,800.00
5	NSX-ISCSI-L-U	ISCSI LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00 \$4,860.00
5	NSX-IS-EN-L	NSX ISCSI WITH ENT LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-REP-LIC	1DM REPLICATOR LIC: NSX	\$0.00	D1	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NSX-REP-L-U	1DM REPLICATR LIC:NSX-UPG	\$0.00	D1	36%	\$0.00	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,114.00
5	NSX-REPV2-L	NSX REPLICATOR V2 LICENSE	\$0.00	D1	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5 5	NSX-REPV2-LU NSX-SNAP-LIC	NSX REPLICATOR V2 UPG LIC 1DM SNAPSURE LIC:NSX	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,598.00 \$648.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,598.00 \$648.00
5	NSX-SNAP-L-U	1DM SNAPSURE LIC:NSX- 1DM SNAPSURE LIC:NSX-UPG	\$0.00	D1	36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	NSX-UNIX-L	NFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	NSX-UNIX-L-U	NFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	NSX-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	OM-LM-DEP-UNX	OPEN MIGRATOR DEP UNIX	\$6,050.00	D1	36%	\$3,872.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5 5	OM-LM-ENT-UNX OM-LM-WRK-UNX	OPEN MIGRATOR ENT UNIX OPEN MIGRATOR WRK UNIX	\$12,450.00 \$2,500.00	D1 D1	36% 36%	\$7,968.00 \$1,600.00	\$2,241.00 \$450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,241.00 \$450.00
5	OPTIMZ-RN-OPN	OPTIMIZER RUN TIME KIT FOR OPEN SYSTEMS	\$2,500.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	OPT-T1-4U	SYM OPT T1-4UPG	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	OPT-T5-30U	SYM OPT T5-35UPG	\$0.00	D1	36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	OPT-T5-35U	CC OPT T5-35 UPG	\$0.00	D1	36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	OPTUPT1-4	ECC OPT UPGRADE T1-T4	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5 5	OPTUPT5-12 OR-DM-BASE	ECC OPT UPGRADE T5-T12 OR-DM BASE LICENSE	\$4,820.00 \$0.00	D1 D1	36% 36%	\$3,084.80 \$0.00	\$867.60 \$3,363.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$867.60 \$3,363.12
5	OR-DM-C01	OR-DM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$709.56
5	OR-DM-C02	OR-DM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$667.44
5	OR-DM-C03	OR-DM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$588.06	\$0.00	\$0.00	\$0.00	\$0.00	\$588.06
5	OR-DM-C04	OR-DM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$524.88
5	OR-DM-C05	OR-DM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$468.18
5 5	OR-DM-C06 OR-DM-C07	OR-DM 1TB (101-150TB) OR-DM 1TB (151-250TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$414.72 \$356.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$414.72 \$356.40
5	OR-DM-C08	OR-DM 1TB (131-2301B)	\$0.00	D1	36%	\$0.00	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	\$304.56
5	OR-DM-C09	OR-DM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	OR-DM-C10	OR-DM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$225.18	\$0.00	\$0.00	\$0.00	\$0.00	\$225.18
5	OR-DM-C11	OR-DM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$192.78	\$0.00	\$0.00	\$0.00	\$0.00	\$192.78
5	OR-DM-N01	OR-DM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$354.78
5 5	OR-DM-N02 OR-DM-N03	OR-DM 1TB (15-25TB) NLT3 OR-DM 1TB (26-40TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$333.72 \$293.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$333.72 \$293.22
5	OR-DM-N04	OR-DM 1TB (20-40TB) NLT3 OR-DM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	OR-DM-N05	OR-DM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$234.90
5	OR-DM-N06	OR-DM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5	OR-DM-N07	OR-DM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	OR-DM-N08	OR-DM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5 5	OR-DM-N09 OR-DM-N10	OR-DM 1TB (401-600TB) NLT3 OR-DM 1TB (601-1000TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$131.22 \$111.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$131.22 \$111.78
5	OR-DM-N11	OR-DM1TB (001-10001B) NET3 OR-DM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	OR-DM-T01	OR-DM CPCTY 0250	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	OR-DM-T02	OR-DM CPCTY .251500	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	OR-DM-T03	OR-DM CPCTY .501750	\$0.00	D1	36%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	OR-DM-T04	OR-DM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5 5	OR-DM-T05 OR-DM-T06	OR-DM CPCTY 1.01-2.00 OR-DM CPCTY 2.01-4.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$8,897.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,897.40 \$11,676.60
5 5	OR-DM-106 OR-DM-T07	OR-DM CPCTY 2.01-4.00 OR-DM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$11,676.60 \$14,455.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$11,676.60 \$14.455.80
5	OR-DM-T08	OR-DM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5	OR-DM-T09	OR-DM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	OR-DM-T10	OR-DM CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	OR-DM-T11	OR-DM CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	OR-DM-T12	OR-DM CPTY 14.01-17.00	\$0.00	D1 D1	36%	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5 5	OR-DM-T13 OR-DM-T14	OR-DM CPTY 17.01-20.00 OR-DM CPTY 20.01-23.00	\$0.00 \$0.00	D1	36% 36%	\$0.00 \$0.00	\$31,131.00 \$33,910.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31,131.00 \$33,910.20
5	OR-DM-T1-4U	OR-DM 0F11 20:01-23:00 OR-DM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	OR-DM-T15	OR-DM CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	OR-DM-T16	OR-DM CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	OR-DM-T17	OR-DM CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	OR-DM-T18	OR-DM CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	OR-DM-T19	OR-DM CPTY 35.01-38.00	\$0.00		36%	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	OR-DM-T20	OR-DM CPTY 38.01-41.00 OR-DM CPTY 41.01-44.00	\$0.00		36%	\$0.00	\$50,585.40	\$0.00	\$0.00		\$0.00	\$50,585.40
5 5	OR-DM-T21 OR-DM-T22	OR-DM CPTY 41.01-44.00 OR-DM CPTY 44.01-47.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$53,364.60 \$56,143.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$53,364.60
5	OR-DM-T23	OR-DM CPTY 44.01-47.00 OR-DM CPTY 47.01-50.00	\$0.00		36%	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80 \$58,923.00
5	OR-DM-T24	OR-DM CPTY 50.01-53.00	\$0.00		36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	OR-DM-T25	OR-DM CPTY 53.01-56.00	\$0.00		36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	OR-DM-T26	OR-DM CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	OR-DM-T27	OR-DM CPTY 59.01-62.00	\$0.00		36%	\$0.00	\$70,039.80	\$0.00	\$0.00		\$0.00	\$70,039.80
5	OR-DM-T28	OR-DM CPTY 62.01-65.00	\$0.00		36%	\$0.00	\$72,819.00	\$0.00	\$0.00		\$0.00	\$72,819.00
5	OR-DM-T29	OR-DM CPTY 65.01-68.00	\$0.00		36%	\$0.00	\$75,598.20	\$0.00	\$0.00		\$0.00	\$75,598.20
5 5	OR-DM-T30 OR-DM-T31	OR-DM CPTY 68.01-71.00 OR-DM CPTY 71.01-74.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$78,377.40 \$81,156.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$78,377.40 \$81,156.60
5	OR-DM-T31	OR-DM CPTY 74.01-74.00 OR-DM CPTY 74.01-77.00	\$0.00		36%	\$0.00	\$83,935.80	\$0.00	\$0.00		\$0.00	\$83,935.80
5	OR-DM-T33	OR-DM CPTY 77.01-80.00	\$0.00		36%	\$0.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,715.00
5	OR-DM-T34	OR-DM CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$89,494.20
5	OR-DM-T35	OR-DM CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	OR-DM-T5-35U	OR-DM T5-T35 UPGRADE	\$0.00		36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	OR-LM-BASE	OR-LM BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C01	OR-LM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	OR-LM-C02 OR-LM-C03	OR-LM 1TB (15-25TB) OR-LM 1TB (26-40TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	OR-LM-C04	OR-LM 1TB (41-60TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-C05	OR-LM 1TB (61-100TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-C06	OR-LM 1TB (101-150TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-C07	OR-LM 1TB (151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-C08	OR-LM 1TB (251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-C09	OR-LM 1TB (401-600TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-C10	OR-LM 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	OR-LM-C11 OR-LM-N01	OR-LM1TB(1001TB or greater) OR-LM 1TB (0-14TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	OR-LM-N02	OR-LM 1TB (15-25TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N03	OR-LM 1TB (26-40TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-N04	OR-LM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N05	OR-LM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N06	OR-LM 1TB (101-150TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	OR-LM-N07	OR-LM 1TB (151-250TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	OR-LM-N08 OR-LM-N09	OR-LM 1TB (251-400TB) NLT3 OR-LM 1TB (401-600TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	OR-LM-N10	OR-LM 1TB (401-600TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N11	OR-LM1TB (001-1000TB) NETO	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T01	OR-LM CPCTY 0250	\$0.00		36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	OR-LM-T02	OR-LM CPCTY .251500	\$0.00	D1	36%	\$0.00	\$1,710.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.90
5	OR-LM-T03	OR-LM CPCTY .501750	\$0.00		36%	\$0.00	\$2,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,385.00
5	OR-LM-T04	OR-LM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$3,059.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,059.10
5	OR-LM-T05	OR-LM CPCTY 1.01-2.00	\$0.00		36%	\$0.00	\$4,448.70	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.70
5 5	OR-LM-T06 OR-LM-T07	OR-LM CPCTY 2.01-4.00 OR-LM CPCTY 4.01-6.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$5,838.30 \$7,227.90	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$5,838.30 \$7,227.90
5	OR-LM-T08	OR-LM CPCTY 6.01-8.00	\$0.00		36%	\$0.00	\$8,617.50	\$0.00	\$0.00		\$0.00	\$8,617.50
5	OR-LM-T09	OR-LM CPCTY 8.01-10.00	\$0.00		36%	\$0.00	\$10,007.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,007.10
5	OR-LM-T10	OR-LM CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$11,396.70	\$0.00	\$0.00	\$0.00	\$0.00	\$11,396.70
5	OR-LM-T11	OR-LM CPTY 12.01-14.00	\$0.00		36%	\$0.00	\$12,786.30	\$0.00	\$0.00		\$0.00	\$12,786.30
5	OR-LM-T12	OR-LM CPTY 14.01-17.00	\$0.00		36%	\$0.00	\$14,175.90	\$0.00	\$0.00		\$0.00	\$14,175.90
5 5	OR-LM-T14	OR-LM CPTY 17.01-20.00	\$0.00		36%	\$0.00	\$15,565.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15,565.50
5	OR-LM-T14 OR-LM-T1-4U	OR-LM CPTY 20.01-23.00 OR-LM T1-T4 UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$16,955.10 \$674.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,955.10 \$674.10
5	OR-LM-T15	OR-LM CPTY 23.01-26.00	\$0.00		36%	\$0.00	\$18,344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$18,344.70
5	OR-LM-T16	OR-LM CPTY 26.01-29.00	\$0.00		36%	\$0.00	\$19,734.30	\$0.00	\$0.00		\$0.00	\$19,734.30
5	OR-LM-T17	OR-LM CPTY 29.01-32.00	\$0.00		36%	\$0.00	\$21,123.90	\$0.00	\$0.00		\$0.00	\$21,123.90
5	OR-LM-T18	OR-LM CPTY 32.01-35.00	\$0.00		36%	\$0.00	\$22,513.50	\$0.00	\$0.00		\$0.00	\$22,513.50
5	OR-LM-T19	OR-LM CPTY 35.01-38.00	\$0.00		36%	\$0.00	\$23,903.10	\$0.00	\$0.00		\$0.00	\$23,903.10
5	OR-LM-T20	OR-LM CPTY 38.01-41.00	\$0.00		36%	\$0.00	\$25,292.70	\$0.00	\$0.00		\$0.00	\$25,292.70
5 5	OR-LM-T21 OR-LM-T22	OR-LM CPTY 41.01-44.00 OR-LM CPTY 44.01-47.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$26,682.30 \$28,071.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26,682.30 \$28,071.90
5	OR-LM-T23	OR-LM CPTY 47.01-47.00 OR-LM CPTY 47.01-50.00	\$0.00		36%	\$0.00	\$29,461.50	\$0.00	\$0.00	\$0.00	\$0.00	\$29,461.50
5	OR-LM-T24	OR-LM CPTY 50.01-53.00	\$0.00		36%	\$0.00	\$30,851.10	\$0.00	\$0.00	\$0.00	\$0.00	\$30,851.10
5	OR-LM-T25	OR-LM CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$32,240.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,240.70
5	OR-LM-T26	OR-LM CPTY 56.01-59.00	\$0.00		36%	\$0.00	\$33,630.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33,630.30
5	OR-LM-T27	OR-LM CPTY 59.01-62.00	\$0.00		36%	\$0.00	\$35,019.90	\$0.00	\$0.00	\$0.00	\$0.00	\$35,019.90
5	OR-LM-T28	OR-LM CPTY 62.01-65.00	\$0.00		36%	\$0.00	\$36,409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$36,409.50
5	OR-LM-T29	OR-LM CPTY 65.01-68.00	\$0.00		36%	\$0.00	\$37,799.10	\$0.00	\$0.00			\$37,799.10
5 5	OR-LM-T30 OR-LM-T31	OR-LM CPTY 68.01-71.00 OR-LM CPTY 71.01-74.00	\$0.00 \$0.00		36% 36%	\$0.00	\$39,188.70 \$40,578.30	\$0.00 \$0.00	\$0.00 \$0.00			\$39,188.70 \$40,578.30
5	OR-LM-T31 OR-LM-T32	OR-LM CPTY 71.01-74.00 OR-LM CPTY 74.01-77.00	\$0.00		36%	\$0.00 \$0.00	\$40,576.30 \$41,967.90	\$0.00	\$0.00		\$0.00 \$0.00	\$40,578.30 \$41,967.90
5	OR-LM-T33	OR-LM CPTY 77.01-80.00	\$0.00		36%	\$0.00	\$43,357.50	\$0.00	\$0.00			\$43,357.50
5	OR-LM-T34	OR-LM CPTY 80.01-83.00	\$0.00		36%	\$0.00	\$44,747.10	\$0.00	\$0.00			\$44,747.10
5	OR-LM-T35	OR-LM CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$46,136.70	\$0.00	\$0.00	\$0.00	\$0.00	\$46,136.70
5	OR-LM-T5-35U	OR-LM T5-T35 UPGRADE	\$0.00		36%	\$0.00	\$1,389.60		\$0.00			\$1,389.60
5	OR-LM-UPG	OR-LM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PERE-MSU-BASE	PERF ESS BASE-3 MSU	\$15,900.00	D1	36%	\$10,176.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5 5	PERE-MSU-M00 PERE-MSU-M01	PERF ESS 4-45 MSU PERF ESS 46-175 MSU	\$1,110.00 \$800.00	D1 D1	36% 36%	\$710.40 \$512.00	\$199.80 \$144.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$199.80 \$144.00
5	PERE-MSU-M02	PERF ESS 176-315 MSU	\$640.00	D1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	PERE-MSU-M03	PERF ESS 316-575 MSU	\$480.00	D1	36%	\$307.20	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$86.40
5	PERE-MSU-M04	PERF ESS 576-875 MSU	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5 5	PERE-MSU-M05 PERE-MSU-M06	PERF ESS 876-1315 MSU PERF ESS 1316-1975 MSU	\$380.00 \$240.00	D1 D1	36% 36%	\$243.20 \$153.60	\$68.40 \$43.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$68.40 \$43.20
5	PERE-MSU-M07	PERF ESS 1976 & UP MSU	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	PERE-MSU-UPG	PERF ESS UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-SY-T1-4U	PERF MGR-SYM1-4 UPG	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5 5	PFM-SY-T5-35U PKG-SY-T1-4U	PERF MGR-SYM5-T35UPG SYM PKG T1-4UPG	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$549.00 \$487.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$549.00 \$487.80
5	PKG-SY-T5-30U	SYM PKG T5-35UPG	\$0.00	D1	36%	\$0.00	\$2,059.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,059.20
5	PKG-SY-T5-35U	CC PKG SY T5-35UPG	\$0.00	D1	36%	\$0.00	\$2,059.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,059.20
5 5	PKG-T1-4U PKG-T5-30U	CC5.1 PKG T1-4 UPG CC5.1 PKG T5-30 UPG	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$700.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$700.20
5	PKGUPT1-4	ECC PKG UPGRADE T1-T4	\$3,890.00	D1	36%	\$2,489.60	\$1,891.80 \$700.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$1,891.80 \$700.20
5	PKGUPT5-12	ECC PKG UPGRADE T5-T12	\$10,510.00	D1	36%	\$6,726.40	\$1,891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,891.80
5	PKL-SY-T1-4U	CC SY PKG LT T1-4U	\$0.00	D1	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	PKL-SY-T5-30U	CC SY PKG LT T5-30U	\$0.00	D1	36%	\$0.00	\$2,178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.00
5 5	PP-AIX-DPF PP-AIX-DPL	PPATH AIX DEP FENB PPATH AIX DEP LITE	\$5,043.00 \$890.00	D1 D1	36% 36%	\$3,227.52 \$569.60	\$907.74 \$160.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$907.74 \$160.20
5	PPEP-DP-EN	PP ENT PLUS DEP-ENT	\$4,610.00	D1	36%	\$2,950.40	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	PPEP-LX-DP	PPATH EN PLUS LINUX DEP	\$2,520.00	D1	36%	\$1,612.80	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$453.60
5 5	PPEP-LX-EN PPEP-LX-WG	PPATH EN PLUS LINUX ENT PPATH EN PLUS LINUX WGR	\$7,130.00 \$1,440.00	D1 D1	36% 36%	\$4,563.20 \$921.60	\$1,283.40 \$259.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,283.40 \$259.20
5	PPEP-UX-DP	PPATH EN PLUS LINUX WGR PPATH EN PLUS UNIX DEP	\$6,980.00	D1	36%	\$4,467.20	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20 \$1,256.40
5	PPEPUX-DP-EN	PP ENT PLUS UNIX DEP-ENT	\$7,420.00	D1	36%	\$4,748.80	\$1,335.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,335.60
5	PPEP-UX-EN	PPATH EN PLUS UNIX ENT	\$14,400.00	D1	36%	\$9,216.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5 5	PPEPUX-EN-GB PPEP-UX-GB	PP ENT PLUS UNIX ENT-GLB PPATH EN PLUS UNIX GLB	\$25,200.00 \$39,600.00	D1 D1	36% 36%	\$16,128.00 \$25,344.00	\$4,536.00 \$7,128.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,536.00 \$7,128.00
5	PPEP-UX-WG	PPATH EN PLUS UNIX GEB PPATH EN PLUS UNIX WGR	\$2,880.00	D1	36%	\$1,843.20	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	PPEPUX-WG-DP	PP ENT PLUS UNIX WGR-DEP	\$4,100.00	D1	36%	\$2,624.00	\$738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$738.00
5	PPEP-WG-DP	PP ENT PLUS WGR-DEP	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5 5	PPEP-WN-DP PPEP-WN-EN	PPATH EN PLUS WINDOWS DEP PPATH EN PLUS WINDOWS ENT	\$2,520.00 \$7,130.00	D1 D1	36% 36%	\$1,612.80 \$4,563.20	\$453.60 \$1,283.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$453.60 \$1,283.40
5	PPEP-WN-WG	PPATH EN PLUS WINDOWS ENT	\$1,440.00	D1	36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	PP-HP-DPF	PPATH HP DEP FENB	\$5,043.00	D1	36%	\$3,227.52	\$907.74	\$0.00	\$0.00	\$0.00	\$0.00	\$907.74
5	PP-HP-DPL	PPATH HP DEP LITE	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5 5	PP-LX-DPF PP-LX-DPL	PPATH LINUX DEP FENB PPATH LINUX DEP LITE	\$1,812.00 \$330.00	D1 D1	36% 36%	\$1,159.68 \$211.20	\$326.16 \$59.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$326.16 \$59.40
5	PP-SUN-DPF	PPATH SUN DEP FENB	\$5,043.00	D1	36%	\$3,227.52	\$907.74	\$0.00	\$0.00	\$0.00	\$0.00	\$907.74
5	PP-SUN-DPL	PPATH SUN DEP LITE	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	PP-WN-DPF	PPATH WINDOWS DEP FENB	\$1,812.00	D1	36%	\$1,159.68	\$326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$326.16
5 5	PP-WN-DPL RCCBENB01	PPATH WINDOWS DEP LITE DMX-LITE FULLY ENABLED SW PACKAGE	\$330.00 \$316,176.00	D1 D1	36% 36%	\$211.20 \$202,352.64	\$59.40 \$56,911.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59.40 \$56,911.68
5	RCCBLTD01	DMX-LITE BASE LIMITED SW PACKAGE	\$135,504.00	D1	36%	\$86,722.56	\$24,390.72	\$0.00	\$0.00	\$0.00	\$0.00	\$24,390.72
5	REPLI-MON-T6	REPLICARE MONITORING T6	\$0.00	D1	36%	\$0.00	\$3,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,852.00
5	REPLIM-T5-T30U	REPLICAREMONITOR T5-30 UP	\$0.00	D1	36%	\$0.00	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$687.60
5 5	RPE-MSP RPEXT-MSUBASE	RESOURCEPAK EXT FOR MSP RESPKEXT BASE-3 MSU	\$10,500.00 \$0.00	D1 D1	36% 36%	\$6,720.00 \$0.00	\$1,890.00 \$363.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,890.00 \$363.60
5	RPEXT-MSU-M00	RESPKEXT 4-45 MSU	\$0.00	D1	36%	\$0.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	RPEXT-MSU-M01	RESPKEXT 46-175 MSU	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	RPEXT-MSU-M02	RESPKEXT 176-315 MSU	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5 5	RPEXT-MSU-M03 RPEXT-MSU-M04	RESPKEXT 316-575 MSU RESPKEXT 576-875 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$19.80 \$16.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$16.20
5	RPEXT-MSU-M05	RESPKEXT 876-1315 MSU	\$0.00	D1	36%	\$0.00	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	RPEXT-MSU-M06	RESPKEXT 1316-1975 MSU	\$0.00	D1	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	RPEXT-MSU-M07	RESPKEXT 1976 & UP MSU	\$0.00	D1	36%	\$0.00	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.60
5 5	RPEXT-MSU-T0 RPEXT-MSU-T1	RESPKEXT BASE-3 MSU RESPKEXT 4-25 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$518.40 \$1,839.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$518.40 \$1,839.60
5	RPEXT-MSU-T10	RESPKEXT 351-400 MSU	\$0.00	D1	36%	\$0.00	\$15,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,003.00
5	RPEXT-MSU-T11	RESPKEXT 401-450 MSU	\$0.00	D1	36%	\$0.00	\$16,506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,506.00
5	RPEXT-MSU-T12	RESPKEXT 451-500 MSU	\$0.00	D1	36%	\$0.00	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,009.00
5	RPEXT-MSU-T13	RESPKEXT 501-550 MSU	\$0.00	D1	36%	\$0.00	\$19,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,512.00
5	RPEXT-MSU-T14 RPEXT-MSU-T2	RESPKEXT 551-600 MSU RESPKEXT 26-50 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$21,015.00 \$3,160.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,015.00 \$3,160.80
5	RPEXT-MSU-T3	RESPKEXT 51-75 MSU	\$0.00	D1	36%	\$0.00	\$4,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,482.00
5	RPEXT-MSU-T4	RESPKEXT 76-100 MSU	\$0.00	D1	36%	\$0.00	\$5,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,985.00
5	RPEXT-MSU-T5	RESPKEXT 101-150 MSU	\$0.00	D1	36%	\$0.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,488.00
5 5	RPEXT-MSU-T6 RPEXT-MSU-T7	RESPKEXT 151-200 MSU RESPKEXT 201-250 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$8,991.00 \$10,494.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,991.00 \$10,494.00
5	RPEXT-MSU-T8	RESPKEXT 251-300 MSU	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$11,997.00
5	RPEXT-MSU-T9	RESPKEXT 301-350 MSU	\$0.00	D1	36%	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	RPEXT-T0-T3U RPEXT-T4-T14U	RESPK EXT UPG T0-T3U	\$0.00	D1	36%	\$0.00	\$1,321.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.20
5 5	RPEXT-14-114U RPKTPF-MSUBSE	RESPK EXT UPG T4-T14 RPTPF BASE-3 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,503.00 \$453.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,503.00 \$453.60
5	RPKTPF-MSUM00	RPTPF 4-45 MSU	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RPKTPF-MSUM01	RPTPF 46-175 MSU	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5 5	RPKTPF-MSUM02 RPKTPF-MSUM03	RPTPF 176-315 MSU RPTPF 316-575 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$27.00 \$19.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.00 \$19.80
5	RPKTPF-MSUM03	RPTPF 576-875 MSU	\$0.00	D1	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19.60 \$14.40
5	RPKTPF-MSUM05	RPTPF 876-1315 MSU	\$0.00	D1	36%	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	RPKTPF-MSUM06	RPTPF 1316-1975 MSU	\$0.00	D1	36%	\$0.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4.50
5	RPKTPF-MSUM07	RRTPF 1976 & UP MSU	\$0.00	D1	36%	\$0.00	\$2.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.52
5	RPTPF-MSU-T0	RESPK TPF BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5 5	RPTPF-MSU-T1 RPTPF-MSU-T10	RESPK TPF 4-25 MSU RESPK TPF 351-400 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$2,203.20 \$17,838.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,203.20 \$17,838.00
5	RPTPF-MSU-T11	RESPK TPF 401-450 MSU	\$0.00	D1	36%	\$0.00	\$19,627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$19,627.20
5	RPTPF-MSU-T12	RESPK TPF 451-500 MSU	\$0.00	D1	36%	\$0.00	\$21,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,416.40
5	RPTPF-MSU-T13	RESPK TPF 501-550 MSU	\$0.00	D1	36%	\$0.00	\$23,205.60	\$0.00	\$0.00	\$0.00	\$0.00	\$23,205.60
5	RPTPF-MSU-T14	RESPK TPF 551-600 MSU	\$0.00	D1	36%	\$0.00	\$24,994.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,994.80
5 5	RPTPF-MSU-T2 RPTPF-MSU-T3	RESPK TPF 26-50 MSU RESPK TPF 51-75 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$3,758.40 \$5,313.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,758.40 \$5,313.60
5	RPTPF-MSU-T4	RESPK TPF 76-100 MSU	\$0.00	D1	36%	\$0.00	\$7,102.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,102.80
5	RPTPF-MSU-T5	RESPK TPF 101-150 MSU	\$0.00	D1	36%	\$0.00	\$8,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,892.00
5	RPTPF-MSU-T6	RESPK TPF 151-200 MSU	\$0.00	D1	36%	\$0.00	\$10,681.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,681.20
5	RPTPF-MSU-T7 RPTPF-MSU-T8	RESPK TPF 201-250 MSU	\$0.00	D1	36% 36%	\$0.00	\$12,470.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,470.40
5 5	RPTPF-MSU-T9	RESPK TPF 251-300 MSU RESPK TPF 301-350 MSU	\$0.00 \$0.00	D1 D1	36%	\$0.00 \$0.00	\$14,259.60 \$16,048.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,259.60 \$16,048.80
5	RPTPF-T0-T3U	RESPK TPF UPG T0 THRU T3	\$0.00	D1	36%	\$0.00	\$1,555.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,555.20
5	RPTPF-T4-T14U	RESPK UPG T4-T14	\$0.00	D1	36%	\$0.00	\$1,789.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,789.20
5	RSPEX-MSU-T00	RESPKEXT BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	RSPEX-MSU-T01	RESPKEXT 4-25 MSU	\$0.00	D1	36%	\$0.00	\$1,839.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,839.60
5 5	RSPEX-MSU-T02 RSPEX-MSU-T03	RESPKEXT 26-50 MSU RESPKEXT 51-75 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$3,160.80 \$4,482.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,160.80 \$4,482.00
5	RSPEX-MSU-T04	RESPKEXT 76-100 MSU	\$0.00	D1	36%	\$0.00	\$5,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,985.00
5	RSPEX-MSU-T05	RESPKEXT 101-150 MSU	\$0.00	D1	36%	\$0.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,488.00
5	RSPEX-MSU-T06	RESPKEXT 151-200 MSU	\$0.00	D1	36%	\$0.00	\$8,991.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,991.00
5	RSPEX-MSU-T07	RESPKEXT 201-250 MSU	\$0.00	D1	36%	\$0.00	\$10,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,494.00
5 5	RSPEX-MSU-T08 RSPEX-MSU-T09	RESPKEXT 251-300 MSU RESPKEXT 301-350 MSU	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$11,997.00 \$13,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,997.00 \$13,500.00
5	RSPEX-MSU-T10	RESPKEXT 351-400 MSU	\$0.00	D1	36%	\$0.00	\$15,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,003.00
5	RSPEX-MSU-T11	RESPKEXT 401-450 MSU	\$0.00	D1	36%	\$0.00	\$16,506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,506.00
5	RSPEX-MSU-T12	RESPKEXT 451-500 MSU	\$0.00	D1	36%	\$0.00	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,009.00
5	RSPEX-MSU-T13	RESPKEXT 501-550 MSU	\$0.00	D1	36%	\$0.00	\$19,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,512.00
5 5	RSPEX-MSU-T14 SAAM-4HOSTADD	RESPKEXT 551-600 MSU SAAM 4 HOST ADD-ON	\$0.00 \$18,000.00	D1 D1	36% 36%	\$0.00 \$11,520.00	\$21,015.00 \$3,240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,015.00 \$3,240.00
5	SAAM-T11-T30U	SAAM T11-T30 PER TIER UP	\$0.00	D1	36%	\$0.00	\$2,086.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,086.20
5	SAAM-T11-T35U	SAAM T11-T35 PER TIER UP	\$0.00	D1	36%	\$0.00	\$2,086.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,086.20
5	SACENB01	DXM LITE FULLY ENABLED FOR SAC	\$295,421.00	D1	36%	\$189,069.44	\$53,175.78	\$0.00	\$0.00	\$0.00	\$0.00	\$53,175.78
5 5	SACLTD01 SDMM-DP	DMX-LITE MODEL FOR BUNDLE DEAL SDMM DP LICENSE	\$126,610.00 \$7,560.00	D1 D1	36% 36%	\$81,030.40 \$4,838.40	\$22,789.80 \$1,360.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,789.80 \$1,360.80
5	SDMM-DP-EN	DP TO EN UPG	\$10,440.00	D1	36%	\$6,681.60	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5	SDMM-EN	SDMM EN LICENSE	\$18,000.00	D1	36%	\$11,520.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	SDMM-EN-GB	SDMM EN TO GB UPG	\$7,220.00	D1	36%	\$4,620.80	\$1,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,299.60
5	SDMM-GB	SDMM GB LICENSE	\$25,200.00	D1	36%	\$16,128.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5 5	SDMM-KIT SDMM-T1	SDMM SVR CLIENT KIT SDMM T1 CAP 0250	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$684.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$684.00
5	SDMM-T10	SDMM T10 CAP 10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,415.40
5	SDMM-T11	SDMM T11 CAP 12.01-14.00	\$0.00	D1	36%	\$0.00	\$4,964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,964.40
5	SDMM-T12	SDMM T12 CAP 14.01-17.00	\$0.00	D1	36%	\$0.00	\$5,513.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,513.40
5	SDMM-T13	SDMM T13 CAP 17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,062.40
5 5	SDMM-T14 SDMM-T1-4UP	SDMM T14 CAP 20.01-23.00 SDMM T1-T4 UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$6,611.40 \$145.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,611.40 \$145.80
5	SDMM-T15	SDMM T15 CAP 23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,160.40
5	SDMM-T16	SDMM T16 CAP 26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,709.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,709.40
5	SDMM-T17	SDMM T17 CAP 29.01-32.00	\$0.00	D1	36%	\$0.00	\$8,258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,258.40
5	SDMM-T18	SDMM T18 CAP 32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,807.40
5 5	SDMM-T19 SDMM-T2	SDMM T19 CAP 35.01-38.00 SDMM T2 CAP .251500	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$9,356.40 \$829.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,356.40 \$829.80
5	SDMM-T20	SDMM T20 CAP 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9.905.40
5	SDMM-T21	SDMM T21 CAP 41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,454.40
5	SDMM-T22	SDMM T22 CAP 44.01-47.00	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	SDMM-T23	SDMM T23 CAP 47.01-50.00	\$0.00	D1	36%	\$0.00	\$11,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,552.40
5 5	SDMM-T24 SDMM-T25	SDMM T24 CAP 50.01-53.00 SDMM T25 CAP 53.01-56.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$12,101.40 \$12,650.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,101.40 \$12,650.40
5	SDMM-T26	SDMM T26 CAP 56.01-59.00	\$0.00	D1	36%	\$0.00	\$13,199.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,199.40
5	SDMM-T27	SDMM T27 CAP 59.01-62.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$13,748.40
5	SDMM-T28	SDMM T28 CAP 62.01-65.00	\$0.00	D1	36%	\$0.00	\$14,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,297.40
5	SDMM-T29	SDMM T29 CAP 65.01-68.00	\$0.00	D1	36%	\$0.00	\$14,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,846.40
5 5	SDMM-T3 SDMM-T30	SDMM T3 CAP .501750 SDMM T30 CAP 68.01-71.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$975.60 \$15,395.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$975.60 \$15,395.40
5	SDMM-T4	SDMM T30 CAP 00.01-71.00 SDMM T4 CAP .751-1.00	\$0.00	D1	36%	\$0.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,121.40
5	SDMM-T5	SDMM T5 CAP 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,670.40
5	SDMM-T5-T30UP	SDMM T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	SDMM-T6	SDMM T6 CAP 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,219.40

Dec						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Septiment   Sept													
S.   MONOVACY   MACHINE   19.5 (200   10   10   10   10   10   10   10	-												
S. MICHARDOLOF MARCHES   MARCH MARCHES   MARCH MARCHES	-						****						
S.   STANDONE   S.   STANDONE   S.   S.   S.   S.   S.   S.   S.   S			SDMM WG TO DP UPG	\$3,820.00			\$2,444.80	\$687.60	\$0.00	\$0.00			\$687.60
S SEAR SACKS  SECURE PROVIDER  1000													
S SEP-READER  S SECTION AND STATES COMPANIES IN SOUTH STATES COMPANIES SECTION STATES SECTION ST													
Self-order-Color	-												
S. FINSANCHIP   DOCUMENT PROMISE PRODUCT   S. FINSANCHIP   DOCUMENT PROMISE PRODUCT   S. FINSANCHIP   DOCUMENT PROMISE PROMI								\$2,268.00					
\$ SEATH SACOUP   ACQUIRE PRESENT SACOUP   SOUR PLAN													
S. DERINDELLA   PRICE CONTENTIAL PRIVATE   STATE CONTENTIAL PRIVATE   STA													
Semant   S													\$336.60
Separation   Sep	-												
S SMARCPT-11.  S SMAR	-												
S SM-APC-TITUD SAM MORE SAMCHINETT-TIJUUP													
Sept-App-Cord   Sept-App-Cor	5	SM-ARC-T5-T30	SAN MGR SARC1YR T5-T30 UP										
S. SINCA-DOLGIZ SEAL-ADD TIME (14-57879)													
S. SMC-ADC-CORE   SMC-ADD TRE (PARTIN)   S. SMC   S. SM													
Section   Sect													
S. SILCADI-COS   SILCADI-TIS (INTERPREDICT)   STATE OF THE INTERPREDICT STATE OF THE INTERPRED	5												
S. SMC-ADC-COT   SMC-ADD TRE [11-170778]	-												
SMC-ADD-C08 SMC-ADD-TRIP (14-00TB) SMC-ADD-TR	-												
SECARD-CORP	-												
SMC-ADD-011   SMC-ADD-18   SMC-ADD-18   SMC ADD-01   SM	5				D1	36%							
SMC-ADD-Net  SMC-ADD TB  (16-178) NLT3													
S MICK-ADD-HIG   SMC-ADD TRE   (15-97FB) NLT3   \$556.0													
SMC-ADD-NOS													
SMC-ADD-NGS	5			\$505.00			\$323.20		\$0.00			\$0.00	
5 SMC-ADD-NOT SMC-ADD TIRE [101-150TB) NLT3													
S													
S													
S	-												
5 SMC-ADD-14TG SMC-ADD-17B(101-1500TB) NITS	-												
\$ SMC-ADD-LIPG \$ SMC-ABSE BX MC ABSE LEPGRADE* \$ SMC ABSE LECINSE*													
5         SMC-BASE-ADD         SMC-DO													
5 MC-C01 ADD MC-ADD ITB (0-14TB)													
5 MC-C01-ADD SMC-ADD ITB (0-14TB) \$1,215.00 D1 36% \$777.60 \$218.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.00													
S   SMC-CO22   SMC   TB (15-25TB)   S   228.00   D1   36%   \$1,49.20   \$10.40   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$20.52   \$5.00   \$5.00   \$0.00   \$0.00   \$0.00   \$20.52   \$5.00   \$5													
S													
5 SMC-C03-ADD SMC-ADD   TB (26-40TB)   \$1,005.00													
SMC-CO4	-												
5         SMC-C04 ADD         SMC-L0TB (d-140TB)         \$930.00         D1         36%         \$959.20         \$167.40         \$0.00         \$0.00         \$0.00         \$0.00         \$167.40           5         SMC-C05 ADD         SMC-ADD 17B (d-140TB)         \$895.00         D1         36%         \$17.22         \$0.00	-												
5         SMC-COS-ADD         SMC-ADD 1TB (61-i00TB)         \$885.00         D1         38%         \$572.80         \$11.10         \$0.00         \$0.00         \$0.00         \$0.00         \$161.10           5         SMC-COB         SMC 1TB (101-150TB)         \$161.00         D1         38%         \$1,030.40         \$289.80         \$0.00	-												
5         SMC-C06         SMC 1TB (101-İSOTB)         \$1610.00         D1         36%         \$1,030.40         \$289.80         \$0.00         \$0.00         \$0.00         \$20.00         \$20.80         \$0.0													
5         SMC-ADD         SMC-ADD (TB (101-150TB)         \$805.00         D1         36%         \$515.20         \$144.90         \$0.00													
5         SMC-C07         SMC 1TB (161-250TB)         \$1,430.00         D1         36%         \$915.20         \$257.40         \$0.00 </td <td></td>													
5         SMC-C08         SMC (208   251-400TB)         SMC (208 - 200   200		SMC-C07	SMC 1TB (151-250TB)	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5         SMC-C08-ADD         SMC-ADD   TB (251-400TB)         \$62,000         D1         36%         \$396.80         \$111.60         \$0.00         \$0.00         \$0.00         \$0.00         \$11.60           5         SMC-C09         SMC   TB (401-600TB)         \$1,080.00         D1         36%         \$691.20         \$194.40         \$0.00	-												
5         SMC-C09         SMC TIB (401-60TB)         \$1,080.00         D1         36%         \$691.20         \$194.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$194.40           5         SMC-C09-ADD         SMC ADD 1TB (401-600TB)         \$94.00         D1         36%         \$345.60         \$97.20         \$0.00         \$0.00         \$0.00         \$0.00         \$197.20           5         SMC-C10         SMC TIB (601-1000TB)         \$940.00         D1         36%         \$601.60         \$169.20         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$197.20           5         SMC-C10-ADD         SMC-DD 1TB(601-1000TB)         \$470.00         D1         36%         \$300.80         \$84.60         \$0.00 <td></td>													
5         SMC-C10         SMC (11 (601-1000TB)         \$940.00         D1         36%         \$601.60         \$169.20         \$0.00         \$0.00         \$0.00         \$0.00         \$169.20           5         SMC-C10 -ADD         SMC-ADD (1TB(601-1000TB)         \$470.00         D1         36%         \$300.80         \$84.60         \$0.00	-												
5         SMC-C10-ADD         SMC-ADD TIB(601-1000TB)         \$470.00         D1         36%         \$300.80         \$84.60         \$0.00         \$0.00         \$0.00         \$0.00         \$84.60           5         SMC-C11         SMC TIB(1001-1500TB)         \$410.00         D1         36%         \$518.40         \$145.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$145.80           5         SMC-C11-ADD         SMC-ADDTIB(1001-1500TB)         \$405.00         D1         36%         \$259.20         \$72.90         \$0.00	5												
5 SMC-C11 SMC 1TB (1001-1500TB) \$810.00 D1 36% \$518.40 \$145.80 \$0.00 \$0.00 \$0.00 \$0.00 \$145.80 \$0.00 \$185.80 \$0.00 \$185.90 \$0.00	-												
5         SMC-C11-ADD         SMC-ADD 1TB(1001-1500TB)         \$405.00         D1         36%         \$259.20         \$72.90         \$0.00         \$0.00         \$0.00         \$0.00         \$72.90           5         SMC-NO1         SMC 1TB (16-25TB) NLT3         \$1,215.00         D1         36%         \$777.60         \$218.70         \$0.00 <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>+</td> <td></td> <td></td> <td></td>	-									+			
5         SMC-N01         SMC 17B (0-147B) NLT3         \$1,215.00         D1         36%         \$777.60         \$218.70         \$0.00         \$0.00         \$0.00         \$0.00         \$208.00         \$18.70           5         SMC-N02         SMC 17B (15-25TB) NLT3         \$1,005.00         D1         36%         \$729.60         \$205.20         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$105.00         <	5									1	11.11		
5 SMC-N02 SMC 1TB (15-25TB) NLT3 \$1,140.00 D1 36% \$729.60 \$205.20 \$0.00 \$0.00 \$0.00 \$0.00 \$205.20 \$0.0	5	SMC-N01	SMC 1TB (0-14TB) NLT3	\$1,215.00	D1	36%	\$777.60	\$218.70	\$0.00		\$0.00	\$0.00	\$218.70
5 SMC-N04 SMC 1TB (41-67TB) NLT3 \$93.00 D1 36% \$595.20 \$167.40 \$0.00 \$0.00 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$0.00 \$0.00 \$167.40 \$0.00 \$0.			SMC 1TB (15-25TB) NLT3	\$1,140.00			\$729.60	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5 SMC-N05 SMC 1TB (61-100TB) NLT3 \$895.00 D1 36% \$572.80 \$161.10 \$0.00 \$0.00 \$0.00 \$0.00 \$161.10 5 SMC-N06 SMC 1TB (101-150TB) NLT3 \$805.00 D1 36% \$515.20 \$144.90 \$0.00 \$0.00 \$0.00 \$0.00 \$144.90													
5 SMC-N06 SMC 1TB (101-150TB) NLT3 \$805.00 D1 36% \$515.20 \$144.90 \$0.00 \$0.00 \$0.00 \$0.00 \$144.90													
5 SMC-N07 SMC 1TB (151-250TB) NLT3 \$715.00 D1 36% \$457.60 \$128.70 \$0.00 \$0.00 \$0.00 \$128.70		SMC-N07	SMC 1TB (151-250TB) NLT3	\$715.00	D1	36%	\$457.60	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$128.70
5 SMC-N08 SMC.1TB (251-400TB) NLT3 \$620.00 D1 36% \$396.80 \$111.60 \$0.00 \$0.00 \$0.00 \$0.00 \$111.60 \$5 SMC-N09 SMC.1TB (401-600TB) NLT3 \$540.00 D1 36% \$345.60 \$97.20 \$0.00 \$0.00 \$0.00 \$0.00 \$97.20													
5 SMC-N09 SMC 1TB (401-600TB) NLT3 \$540.00 D1 36% \$345.60 \$97.20 \$0.00 \$0.00 \$0.00 \$97.20 5 SMC-N10 SMC 1TB (601-1000TB) NLT3 \$470.00 D1 36% \$300.80 \$84.60 \$0.00 \$0.00 \$0.00 \$0.00 \$84.60	-												
5 SMC-N11 SMC 1TB(1001-1500TÉ) NLT3 \$405.00 D1 36% \$259.20 \$72.90 \$0.00 \$0.00 \$0.00 \$0.00 \$72.90	-	SMC-N11			D1	36%						\$0.00	
5 SMC-UPG SMC BASE UPGRADE \$0.00 D1 36% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	SMC-UPG	SMC BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMC-UPG-ADD	SMCADD BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SM-SYM-T1-4U	SM SYM T1-T4UPG	\$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SM-SYM-T5-30U SM-SYM-T5-35U	CC5.x SM SYM T5-30 UPG SM SYM T5-T35UPG	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$770.40 \$770.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$770.40 \$770.40
5	SNAPADD-T1	SNAP ADD CPTY 0250	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	SNAPADD-T10	SNAP ADD CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5	SNAPADD-T11	SNAP ADD CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,626.60
5	SNAPADD-T12	SNAP ADD CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	SNAPADD-T13	SNAP ADD CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5 5	SNAPADD-T14 SNAPADDT1-4UPG	SNAP ADD CPTY 20.01-23.00 SNAP ADD T1-T4 UPGRADE	\$0.00 \$2,020.00	D1 D1	36% 36%	\$0.00 \$1,292.80	\$9,694.80 \$363.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,694.80 \$363.60
5	SNAPADD-T15	SNAP ADD CPTY 23.01-26.00	\$2,020.00	D1	36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T16	SNAP ADD CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T17	SNAP ADD CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T18	SNAP ADD CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAPADD-T19 SNAPADD-T2	SNAP ADD CPTY 35.01-38.00 SNAP ADD CPTY .251500	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$13,141.80 \$2,073.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SNAPADD-T20	SNAP ADD CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$13,831.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	SNAPADD-T21	SNAP ADD CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T22	SNAP ADD CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T23	SNAP ADD CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T24	SNAP ADD CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAPADD-T25 SNAPADD-T26	SNAP ADD CPTY 53.01-56.00 SNAP ADD CPTY 56.01-59.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$17,278.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SNAPADD-T27	SNAP ADD CPTY 59.01-59.00 SNAP ADD CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$17,967.60 \$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T28	SNAP ADD CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T29	SNAP ADD CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	SNAPADD-T3	SNAP ADD CPTY .501750	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T30	SNAP ADD CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAPADD-T31 SNAPADD-T32	SNAP ADD CPTY 71.01-74.00 SNAP ADD CPTY 74.01-77.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$21,414.60 \$22,104.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SNAPADD-132 SNAPADD-T33	SNAP ADD CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	SNAPADD-T34	SNAP ADD CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	SNAPADD-T35	SNAP ADD CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	SNAPADD-T4	SNAP ADD CPTY .751-1.00	\$0.00	D1	36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T5	SNAP ADD CPTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAPADDT5-35U SNAPADD-T6	SNAP ADD T5-T35 UPGRADE SNAP ADD CPTY 2.01-4.00	\$3,830.00 \$0.00	D1 D1	36% 36%	\$2,451.20 \$0.00	\$689.40 \$4,179.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$689.40 \$4,179.60
5	SNAPADD-TO	SNAP ADD CPTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T8	SNAP ADD CPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPADD-T9	SNAP ADD CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAPCD-RN-ZOS	MF SNAP CODE FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-DOC-MF	MEDIAMANUALS MF VSNAP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SNAP-RUN-OPN SNAP-RUN-ZOS	EMC SNAP OPEN RUNTIME KIT MF LIC FEAT FOR VSNAP	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SNAP-T1	SNAP CAPACITY 0250	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T10	SNAP CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T11	SNAP CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60
5	SNAP-T12	SNAP CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAP-T13	SNAP CAPACITY 17.01-20.00	\$0.00	D1 D1	36%	\$0.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAP-T14 SNAP-T15	SNAP CAPACITY 20.01-23.00 SNAP CAPACITY 23.01-26.00	\$0.00 \$0.00	D1	36% 36%	\$0.00 \$0.00	\$19,386.00 \$20,764.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SNAP-T16	SNAP CAPACITY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$20,764.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T17	SNAP CAPACITY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T18	SNAP CAPACITY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T19	SNAP CAPACITY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,280.00
5	SNAPT1-T4UPG SNAP-T2	SNAP T1-T4 UPGRADE	\$0.00	D1 D1	36% 36%	\$0.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$725.40
5 5	SNAP-T20	SNAP CAPACITY .251500 SNAP CAPACITY 38.01-41.00	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$4,147.20 \$27,658.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$4,147.20 \$27,658.80
5	SNAP-T21	SNAP CAPACITY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T22	SNAP CAPACITY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T23	SNAP CAPACITY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T24	SNAP CAPACITY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T25	SNAP CAPACITY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAP-T26 SNAP-T27	SNAP CAPACITY 56.01-59.00 SNAP CAPACITY 59.01-62.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$35,931.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SNAP-T28	SNAP CAPACITY 59:01-02:00 SNAP CAPACITY 62:01-65:00	\$0.00	D1	36%	\$0.00	\$37,310.40 \$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40 \$38.689.20
5	SNAP-T29	SNAP CAPACITY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T3	SNAP CAPACITY .501750	\$0.00	D1	36%	\$0.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T30	SNAP CAPACITY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T31	SNAP CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T32	SNAP CPCTY 74.01-77.00 SNAP CPCTY 77.01.90.00	\$0.00	D1	36%	\$0.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SNAP-T33 SNAP-T34	SNAP CPCTY 77.01-80.00 SNAP CPCTY 80.01-83.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$45,583.20 \$46,962.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SNAP-T35	SNAP CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T4	SNAP CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T5	SNAP CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T5-35U	SNAP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	SNAP-T6	SNAP CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,355.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SNAP-T7	SNAP CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40
5 5	SNAP-T8 SNAP-T9	SNAP CAPACITY 6.01-8.00 SNAP CAPACITY 8.01-10.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$11,113.20 \$12,492.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,113.20 \$12,492.00
5	SPA-LICSOL	SPA LICENSE SOLUTION	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-PHYS-KIT	SPA SOFTWARE - OPTIONAL PHYS MEDIA KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-RDF-C01 SPA-RDF-C02	SPA SOFTWARE 1TB (0-14TB) SPA SOFTWARE 1TB (15-25TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-RDF-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C04	SPA SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C05	SPA SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-RDF-C06 SPA-RDF-C07	SPA SOFTWARE 1TB (101-150TB) SPA SOFTWARE 1TB (151-250TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-RDF-C08	SPA SOFTWARE 1TB (151-200TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C09	SPA SOFTWARE1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-RDF-C11 SPA-RDF-N01	SPA SOFTWARE 1TB (1001-1500TB) SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-RDF-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-RDF-N05 SPA-RDF-N06	SPA SOFTWARE 1TB (61-100TB) NLT3 SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-RDF-N07	SPA SOFTWARE 1TB (1014-1301B) NETS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N09	SPA SOFTWARE1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-RDF-N10 SPA-RDF-N11	SPA SOFTWARE 1TB (601-1000TB) SPA SOFTWARE 1TB (1001-1500TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-RDF-UPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-BAS	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SRDFA-C03 SPA-SRDFA-C04	SPA SOFTWARE 1TB (26-40TB) SPA SOFTWARE 1TB (41-60TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SRDFA-C05	SPA SOFTWARE 1TB (61-100	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C06	SPA SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SRDFA-C08 SPA-SRDFA-C09	SPA SOFTWARE 1TB (251-400TB) SPA SOFTWARE 1TB (401-600TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SRDFA-C10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C11	SPA SOFTWARE 1TB (1001-1	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SRDFA-N02 SPA-SRDFA-N03	SPA SOFTWARE 1TB (15-25TB) NLT3 SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SRDFA-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SRDFA-N07 SPA-SRDFA-N08	SPA SOFTWARE 1TB (151-250TB) SPA SOFTWARE 1TB (251-400TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SRDFA-N09	SPA SOFTWARE TTB (2014-00TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N11	SPA SOFTWARE 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SRDFA-UPG SPA-SW-BASE	SPA BASE UPGRADE RT KIT OS HOSTS DMX W/ SPA SOFTWARE AND	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SW-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SW-C04 SPA-SW-C05	SPA SOFTWARE 1TB (41-60TB) SPA SOFTWARE 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SW-C06	SPA SOFTWARE 1TB (01-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C09	SPA SOFTWARE1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SW-C10 SPA-SW-C11	SPA SOFTWARE 1TB (601-1000TB) SPA SOFTWARE 1TB (1001TB or greater)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SW-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SW-N04 SPA-SW-N05	SPA SOFTWARE 1TB (41-60TB) NLT3 SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SW-N06	SPA SOFTWARE 1TB (01-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N07	SPA SOFTWARE1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N08	SPA SOFTWARE 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N09	SPA SOFTWARE 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SPA-SW-N10 SPA-SW-N11	SPA SOFTWARE 1TB (601-1000TB) NLT3 SPA SOFTWARE 1TB (1001TB OR GR) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPA-SW-UPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADDBASE	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C01	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFA-ADD-C02	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 15-25T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFA-ADD-C03 SRDFA-ADD-C04	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 26-40T RMT ASYNC-ADD-SRDFACMPEXT NONSATA 41-60T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDFA-ADD-C05	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 41-001	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SRDFA-ADD-C06	RMT ASYNC-ADD-SRDFACMPEXT NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C07	RMT ASYNC-ADD-SRDFACMPEXT NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C08	RMT ASYNC-ADD-SRDFACMPEXT NOSATA251-400T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-C09 SRDFA-ADD-C10	RMT ASYNC-ADD-SRDFACMPEXT NOSATA401-600T	\$0.00		36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SRDFA-ADD-C10	RMT ASYNC-ADD-SRDFACMPEXT NOSATA601-1000 RMT ASYNC-ADD-SRDFACMPEXT NONSATA1001+TB	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-N01	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-N02	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-N03	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-N04 SRDFA-ADD-N05	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFA-ADD-N06	RMT ASYNC-ADD-SRDFA CMPEXT SATA 01-1001B	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N07	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N08	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFA-ADD-N09 SRDFA-ADD-N10	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SRDFA-ADD-N11	RMT ASYNC-ADD-SRDFA CMPEXT SATA 001-1000 RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SRDFA-ADDOBAS	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-OPT	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-OUP	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFACMPEXT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-T01 SRDFA-ADD-T02	SRDFA ADD CTY 0250 SRDFA ADD CTY .251500	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,036.80 \$1,710.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDFA-ADD-T02	SRDFA ADD CTY .501750	\$0.00		36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T04	SRDFA ADD CTY .751-1.00	\$0.00		36%	\$0.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T05	SRDFA ADD CTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-T06	SRDFA ADD CTY 4.04 6.00	\$0.00	D1	36%	\$0.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T07 SRDFA-ADD-T08	SRDFA ADD CTY 4.01-6.00 SRDFA ADD CTY 6.01-8.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$7,225.20 \$8,614.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,225.20 \$8,614.80
5	SRDFA-ADD-T09	SRDFA ADD CTY 8.01-10.00	\$0.00		36%	\$0.00	\$10,004.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T10	SRDFA ADD CTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T11	SRDFA ADD CTY 12.01-14.00	\$0.00		36%	\$0.00	\$12,783.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-T12 SRDFA-ADD-T13	SRDFA ADD CTY 14.01-17.00 SRDFA ADD CTY 17.01-20.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14,173.20 \$15,562.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDFA-ADD-T14	SRDFA ADD CTY 20.01-23.00	\$0.00		36%	\$0.00	\$16,952.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFAADDT1-4U	SRDFA ADD CTY T1-T4 UPG	\$3,740.00		36%	\$2,393.60	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T15	SRDFA ADD CTY 23.01-26.00	\$0.00		36%	\$0.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-T16 SRDFA-ADD-T17	SRDFA ADD CTY 20.01-29.00 SRDFA ADD CTY 20.01-29.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$19,731.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	SRDFA-ADD-T17 SRDFA-ADD-T18	SRDFA ADD CTY 29.01-32.00 SRDFA ADD CTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$21,121.20 \$22,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$21,121.20 \$22,510.80
5	SRDFA-ADD-T19	SRDFA ADD CTY 35.01-38.00	\$0.00		36%	\$0.00	\$23,900.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T20	SRDFA ADD CTY 38.01-41.00	\$0.00		36%	\$0.00	\$25,290.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T21	SRDFA ADD CTY 41.01-44.00	\$0.00		36%	\$0.00	\$26,679.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-T22 SRDFA-ADD-T23	SRDFA ADD CTY 44.01-47.00 SRDFA ADD CTY 47.01-50.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$28,069.20 \$29,458.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDFA-ADD-T24	SRDFA ADD CTY 50.01-53.00	\$0.00		36%	\$0.00	\$30,848.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T25	SRDFA ADD CTY 53.01-56.00	\$0.00		36%	\$0.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T26	SRDFA ADD CTY 56.01-59.00	\$0.00		36%	\$0.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-T27 SRDFA-ADD-T28	SRDFA ADD CTY 59.01-62.00 SRDFA ADD CTY 62.01-65.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$35,017.20 \$36,406.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDFA-ADD-T29	SRDFA ADD CTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T30	SRDFA ADD CTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T31	SRDFA ADD CTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDFA-ADD-T32 SRDFA-ADD-T33	SRDFA ADD CTY 74.01-77.00 SRDFA ADD CTY 77.01-80.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$41,965.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDFA-ADD-T34	SRDFA ADD CTY 80.01-83.00	\$0.00		36%	\$0.00	\$43,354.80 \$44,744.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-T35	SRDFA ADD CTY 83.01-86.00	\$0.00		36%	\$0.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFA-ADD-UPG	RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAADT5-35U	SRDFA ADD CTY T5-35 UPG	\$9,650.00		36%	\$6,176.00	\$1,737.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDF-AAM-KIT SRDF-AAM-T01	SAAM MEDIA KIT SAAM CAPO25 LT21HOST	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$16,977.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDF-AAM-T02	SAAM CAP.2515 LT21HOST	\$0.00		36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDF-AAM-T03	SAAM CAP.50175 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDF-AAM-T04	SAAM CAP.751-1 LT21HOST	\$0.00		36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDF-AAM-T05 SRDF-AAM-T06	SAAM CAP1.01-2 LT21HOST SAAM CAP2.01-4 LT21HOST	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$16,977.60 \$16,977.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDF-AAM-T05 SRDF-AAM-T07	SAAM CAP4.01-6 LT21HOST SAAM CAP4.01-6 LT21HOST	\$0.00		36% 36%	\$0.00 \$0.00	\$16,977.60 \$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDF-AAM-T08	SAAM CAP6.01-8 LT21HOST	\$0.00		36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDF-AAM-T09	SAAM CAP8.01-10 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T10	SAAM CAP10.01-12 LT21HOST	\$0.00		36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SRDF-AAM-T11 SRDF-AAM-T12	SAAM CAP12.01-14 LT23HOST SAAM CAP14.01-17 LT25HOST	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$19,063.80 \$21,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SRDF-AAM-T13	SAAM CAP17.01-20 LT27HOST	\$0.00		36%	\$0.00	\$21,150.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDF-AAM-T14	SAAM CAP20.01-23 LT29HOST	\$0.00	D1	36%	\$0.00	\$25,322.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDF-AAM-T15	SAAM CAP23.01-26 LT31HOST	\$0.00		36%	\$0.00	\$27,408.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDF-AAM-T16	SAAM CAP26.01-29 LT33HOST	\$0.00	D1	36%	\$0.00	\$29,494.80	\$0.00	\$0.00	\$0.00	\$0.00	\$29,494.80

Sect						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1   STEP AMEN'S   SALE AND CASE   TOTAL   TO	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1													
1   STEP AMAPT   SAME CARREST   SA	-												
B   STEWARD   SAME CARE   CA	_												
S													
STEP AND   TOP													
STEP AND TEST   STEP AND TES	5												
S   PRE AMERINA   SAM CAPPED 1051 CORPORTING   \$0.00	_												
S   SPIC-ANT TO SAM CAPPED INC. SECURITY   STATE OF STA													
STATE   STAT													
STATE   Company   Compan													
Sept-August 1   Sept-August	5												
SPIC-AMPT   SAM CAPAT   CONTINUED   10.00	-												
SIGN-AMP-TS	-												
S SINC-AMATTAL BANK CAPRILATE AND CAPRILATED STATE OF THE STATE STATE													
S SIRPLA AGAIN MIT ASWED SERVICE AND SERVI	5												
S 980F-A-CAD PMT APPRICAPED ALL PLANT TO ANALY AS 1-12 TO 1 1 395													
S PRICE ALBERS.  SINCE ALBERS.  SINC													
S RIFFA-COLL S RIF													
S SIGNE-A-CU2 FIRST ASPECTATION SATISFACE STORY SATISFACE STOR													
S. SIRP-A-CLIDE   SIMPLANDESCRIPTAL COMPETY NORMATA 44-07TE   12-000													
S SRIPLA-COS PRIAT ASPANCES PRIAT AS	-												
5 SIRP-A-COT BIT ASYNC-SIGNA CAMPERT NIN-SCATA 10-1-007 5 SIRP-A-COT BIT ASYNC-SIGNA C													
S SREPA-COT RETAINS CREAT CAMPENT NON-SATA 191-2007 1 1-200.00 0 1 200.00 500.0	-												
S SEPLA-COR RATI ASPIN-SISPEA COMPET NON-SALT AUGUST 1 51,800.0 D1 20% \$1,000.0 \$20.	-												
S SRIFF-ACTO													
S SRPF_ACTI SRPF_ACTI SRPF_ACTION SRPF_ACT													
S SPICE-ACTIVI SINDER-ACTIVI S													
SERIF-ACTIVE   SERIF-ACTIVE   STATE   THE NEW TITE (19-2019)   SERIF													
S SRDF-ACPUS SRDF-ACPU													
S SRDF-ACP08   S													
S REP-A-FOR   SREP-A-FOR   SR													
5 SRDF-ACFR07 SRDF-ACFR08 LT 12 (512-2019) \$1,970.00 D1 39% \$1,198.80 \$338.60 \$0.00 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30.00 \$338.60 \$0.00 \$30													
S ROP-A-CP08   SROP-A-CP09   SROP-A-END 119 (251-400TB)   \$1,900.0	-												
SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP09 SRDF-AC-CP10 SRDF-AC-CP10 SRDF-AC-CP10 SRDF-AC-CP10 SRDF-AC-CP11 SRDF-AC-CP10 SRDF-AC-CP11 SRDF-	-												
5 SRDF-AC-CH1 SRDF-AC-HITE 1TB (10-10TB) SRDF-AC-LO SRD													
5 RRDF-ALDIE TRE (0-14TB)													
5 RRDF-ALCLOZ SRDF-ALTE ITB (15-26TB) \$82.00 D1 38% \$39.60 \$111.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$30													
5 RRDF-ALCLIS SRDF-ALTEL TB [26-40TB] \$550.00 D1 38% \$352.00 \$0.00													
5         SRDF-ACLIDA         SRDF-ALIE ITB (41-60TB)         \$490.00         D1         38%         \$313.00         \$80.00         \$0													
6         SRDF-A-LIDE (101-150TB)         \$399.00         D1         38%         \$249.60         \$70.20         \$0.00 <td>5</td> <td></td>	5												
6         SRDF-A-LITE         SRD													
5         SRDF-A-LLIB         SRDF-A-LITE ITE (251-400TB)         \$290.00         D1         38%         \$185.00         \$52.20         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5 SRDF-ACLID9 SRDF-ALITE ITB (041-000TB) \$250.00 D1 36% \$160.00 \$45.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.00 \$	-												
5         SRDF-ACLT1         SRDF-AUDTON GREATER)         \$180.00         D1         38%         \$15.20         \$32.40         \$0.00         \$0.00         \$0.00         \$30.00         \$30.00         \$30.80         \$30.00         \$30.80         \$30.00         \$30.80         \$30.00         \$30.00         \$30.80         \$30.00         \$30	-												
5         SRDFADD-T01         SRDF ADD CTY 0:250         \$0.00         \$1.038.80         \$0.00         \$0.00         \$0.00         \$1.038.80           5         SRDFADD-T02         SRDF ADD CTY : 251-500         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$2.383.20         \$0.00         \$0.	5	SRDF-A-CL10	SRDF-A LITE 1TB (601-1000TB)	\$210.00	D1	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5 SRDFADD-T02 SRDF ADD CTY_251-500 \$0.0 D1 36% \$0.0 \$1.710.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.710.00 \$0.00 \$1.770.00 \$0.00 \$1.770.00 \$0.0													
5         SRDFADD-T03         SRDF ADD CTY         501-750         \$0.00         D1         36%         \$0.00         \$2,383.20         \$0.00         \$0.00         \$0.00         \$0.00         \$2,383.20           5         SRDF ADD-T05         SRDF ADD CTY         1.01-1.00         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5         SRDFADD-T04         SRDF ADD CTY 751-100         \$0.00         D1         36%         \$0.00         \$3,056.40         \$0.00         \$0.00         \$0.00         \$3,056.40           5         SRDFADD-T06         SRDF ADD CTY 101-12.00         \$0.00         \$0.00         \$1.00         \$0.00													
5         SRDFADD-T06         SRDF ADD CTY 2.01-4.00         \$0.00         \$1.00         \$0.00         \$5.835.60         \$0.00         \$0.00         \$0.00         \$5.855.20           5         SRDFADD-T07         SRDF ADD CTY 4.01-6.00         \$0.00         \$1.36%         \$0.00         \$7.225.20         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5         SRDFADD-T07         SRDF ADD CTY 4.01-6.00         \$0.00         D1         36%         \$0.00         \$7,225.20         \$0.0	5	SRDFADD-T05	SRDF ADD CTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5         SRDFADD-T08         SRDFADD CTY 6.01-8.00         \$0.00         \$11,394.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$11,394.00         \$0.00         \$0.00         \$0.00         \$12,783.60         \$0.00         \$0.00         \$0.00         \$12,783.60         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$12,783.60         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$12,473.20         \$0.00         \$0.00         <													
5         SRDFADD-T09         SRDF ADD CTY 8.01-10.00         \$0.00         \$10,004.40         \$0.00         \$0.00         \$0.00         \$10,004.40           5         SRDFADD-T10         SRDF ADD CTY 10.01-12.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$11,394.00           5         SRDFADD-T11         SRDF ADD CTY 12.01-14.00         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5         SRDFADD-T10         SRDFADD CTY 10.01-12.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$11.394.00           5         SRDFADD-T11         SRDF ADD CTY 12.01-14.00         \$0.00         D1         36%         \$0.00         \$12,783.60         \$0.00         \$14,173.20         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00													
5         SRDFADD-T11         SRDFADD CTY 12.01-14.00         \$0.00         D1         36%         \$0.00         \$12,783.60         \$0.00         \$0.00         \$0.00         \$12,783.60           5         SRDFADD-T12         SRDF ADD CTY 12.01-14.01         \$0.00         \$0.00         \$14,173.20         \$0.00         \$0.00         \$0.00         \$0.00         \$12,783.60           5         SRDFADD-T13         SRDF ADD CTY 17.01-20.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$16,962.40         \$0.00         <	-												
5         SRDFADD-T13         SRDF ADD CTY 17.01-20.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$15,562.80           5         SRDFADD-T14         SRDF ADD CTY 20.01-23.00         \$0.00         \$0.00         \$15,562.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$15,562.80           5         SRDFADD-T14         SRDF ADD CTY 20.01-23.00         \$0.00	5	SRDFADD-T11					\$0.00			\$0.00			
5         SRDFADD-T14         SRDF ADD CTY 20.01-23.00         \$0.00         \$16,952.40         \$0.00         \$16,952.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$16,952.40           5         SRDFADDT-14         SRDF ADD CTY 11-74 UPG         \$3,740.00         D1         36%         \$2,393.60         \$673.20         \$0.00         \$0.00         \$0.00         \$18,342.00           5         SRDFADD-T15         SRDF ADD CTY 23.01-26.00         \$0.00         \$10.00         \$0.00         \$0.00         \$0.00         \$0.00         \$18,342.00           5         SRDFADD-T16         SRDF ADD CTY 26.01-29.00         \$0.00         \$0.00         \$10.00         \$0.00         \$0.00         \$19,731.60           5         SRDFADD-T16         SRDF ADD CTY 29.01-32.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$19,731.60           5         SRDFADD-T18         SRDF ADD CTY 29.01-32.00         \$0.00	5												
5         SRDFADDT1-4U         SRD ADD CTY T1-T4 UPG         \$3,740.00         D1         36%         \$2,393.60         \$673.20         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5         SRDFADD-T15         SRDFADD CTY 23.01-26.00         \$0.00         \$18,342.00         \$0.00         \$0.00         \$0.00         \$18,342.00           5         SRDFADD-T16         SRDF ADD CTY 29.01-32.00         \$0.00         \$19,731.60         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$19,731.60           5         SRDFADD-T17         SRDF ADD CTY 29.01-32.00         \$0.00													
5         SRDFADD-T16         SRDF ADD CTY 26.01-29.00         \$0.00         D1         36%         \$0.00         \$19,731.60         \$0.00         \$0.00         \$0.00         \$19,731.60           5         SRDFADD-T17         SRDF ADD CTY 29.01-32.00         \$0.00         D1         36%         \$0.00         \$21,121.20         \$0.00         \$0.00         \$0.00         \$0.00         \$21,121.20           5         SRDF ADD T18         SRDF ADD CTY 32.01-35.00         \$0													
5         SRDFADD-T17         SRDF ADD CTY 29.01-32.00         \$0.00         D1         36%         \$0.00         \$21,121.20         \$0.00         \$0.00         \$0.00         \$21,121.20         \$0.00         \$0.00         \$0.00         \$0.00         \$21,121.20         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$22,900.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$22,900.40         \$0.00         \$0.00         \$0.00         \$0.00         \$22,900.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$22,900.40         \$0.00         \$0.00         \$0.00         \$0.00         \$20,000.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$25,290.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$26,679.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0													
5         SRDFADD-T19         SRDF ADD CTY 35.01-38.00         \$0.00         D1         36%         \$0.00         \$23,900.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$23,900.40           5         SRDFADD-T20         SRDF ADD CTY 38.01-41.00         \$0.00         D1         36%         \$0.00         \$25,290.00         \$0.00         \$0.00         \$0.00         \$0.00         \$26,290.00           5         SRDF ADD-T21         SRDF ADD CTY 41.01-44.00         \$0	5		SRDF ADD CTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$21,121.20	\$0.00	\$0.00	\$0.00	\$0.00	\$21,121.20
5 SRDFADD-T20 SRDF ADD CTY 38.01-41.00 \$0.00 D1 36% \$0.00 \$25,290.00 \$0.00 \$0.00 \$0.00 \$0.00 \$25,290.00 \$0.00 \$0.00 \$0.00 \$25,290.00 \$0.00													
5 SRDFADD-T21 SRDF ADD CTY 41.01-44.00 \$0.00 D1 36% \$0.00 \$26,679.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$26,679.60 5 SRDF ADD CTY 44.01-47.00 \$0.00 D1 36% \$0.00 \$28,069.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$28,069.20													
5 SRDFADD-T22 SRDF ADD CTY 44.01-47.00 \$0.00 D1 36% \$0.00 \$28,069.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$28,069.20													
5 SRDFADD-T23 SRDF ADD CTY 47.01-50.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	SRDFADD-T22	SRDF ADD CTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$28,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$28,069.20
	5	SRDFADD-T23	SRDF ADD CTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$29,458.80	\$0.00	\$0.00	\$0.00	\$0.00	\$29,458.80

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFADD-T24	SRDF ADD CTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$30,848.40	\$0.00	\$0.00	\$0.00	\$0.00	\$30,848.40
5	SRDFADD-T25	SRDF ADD CTY 53.01-56.00	\$0.00		36%	\$0.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,238.00
5 5	SRDFADD-T26 SRDFADD-T27	SRDF ADD CTY 56.01-59.00 SRDF ADD CTY 59.01-62.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$33,627.60 \$35,017.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,627.60
5	SRDFADD-T28	SRDF ADD CTY 62.01-65.00	\$0.00		36%	\$0.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$35,017.20 \$36,406.80
5	SRDFADD-T29	SRDF ADD CTY 65.01-68.00	\$0.00		36%	\$0.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$37,796.40
5	SRDFADD-T30	SRDF ADD CTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,186.00
5	SRDFADD-T31	SRDF ADD CTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	\$40,575.60
5	SRDFADD-T32	SRDF ADD CTY 74.01-77.00	\$0.00		36%	\$0.00	\$41,965.20	\$0.00	\$0.00	\$0.00	\$0.00	\$41,965.20
5	SRDFADD-T33	SRDF ADD CTY 77.01-80.00	\$0.00		36%	\$0.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$43,354.80
5	SRDFADD-T34	SRDF ADD CTY 80.01-83.00	\$0.00		36%	\$0.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$44,744.40
5 5	SRDFADD-T35 SRDFADDT5-30U	SRDF ADD CTY 83.01-86.00 SRDF ADD CTY T5-30 UPG	\$0.00 \$7,720.00		36% 36%	\$0.00 \$4,940.80	\$46,134.00 \$1,389.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46,134.00 \$1,389.60
5	SRDFADDT5-35U	SRDF ADD CTY T5-35 UPG	\$7,720.00		36%	\$4,940.80	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,389.60
5	SRDF-A-N01	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	\$2,190.00		36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	SRDF-A-N02	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	\$2,060.00		36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	SRDF-A-N03	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	\$1,810.00		36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	SRDF-A-N04	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-A-N05	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	\$1,450.00	D1	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5 5	SRDF-A-N06 SRDF-A-N07	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	\$1,280.00 \$1,100.00	D1 D1	36% 36%	\$819.20 \$704.00	\$230.40 \$198.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.40 \$198.00
5	SRDF-A-N08	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	\$940.00		36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	SRDF-A-N09	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	\$810.00		36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	SRDF-A-N10	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	\$690.00		36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	SRDF-A-N11	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	SRDF-A-NF01	SRDF-A FENB 1TB (0-14TB) NLT3	\$1,860.00		36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDF-A-NF02	SRDF-A FENB 1TB (15-25TB) NLT3	\$1,750.00		36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5 5	SRDF-A-NF03 SRDF-A-NF04	SRDF-A FENB 1TB (26-40TB) NLT3	\$1,530.00 \$1,370.00		36% 36%	\$979.20 \$876.80	\$275.40 \$246.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$275.40 \$246.60
5	SRDF-A-NF05	SRDF-A FENB 1TB (41-60TB) NLT3 SRDF-A FENB 1TB (61-100TB) NLT3	\$1,370.00 \$1,230.00	D1	36%	\$787.20	\$221.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$221.40
5	SRDF-A-NF06	SRDF-A FENB 1TB (01-150TB) NLT3	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	SRDF-A-NF07	SRDF-A FENB 1TB (151-250TB) NLT3	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	SRDF-A-NF08	SRDF-A FENB 1TB (251-400TB) NLT3	\$790.00		36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	SRDF-A-NF09	SRDF-A FENB 1TB (401-600TB) NLT3	\$680.00		36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	SRDF-A-NF10	SRDF-A FENB 1TB (601-1000TB) NLT3	\$580.00		36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SRDF-A-NF11	SRDF-A FENB 1TB(1001TB OR GREATER) NLT3	\$510.00		36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5 5	SRDF-A-NL01 SRDF-A-NL02	SRDF-A LITE 1TB (0-14TB) NLT3 SRDF-A LITE 1TB (15-25TB) NLT3	\$330.00 \$310.00		36% 36%	\$211.20 \$198.40	\$59.40 \$55.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59.40 \$55.80
5	SRDF-A-NL03	SRDF-A LITE 1TB (26-40TB) NLT3	\$280.00		36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	SRDF-A-NL04	SRDF-A LITE 1TB (41-60TB) NLT3	\$250.00		36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-A-NL05	SRDF-A LITE 1TB (61-100TB) NLT3	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-A-NL06	SRDF-A LITE 1TB (101-150TB) NLT3	\$200.00		36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDF-A-NL07	SRDF-A LITE 1TB (151-250TB) NLT3	\$170.00		36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5 5	SRDF-A-NL08	SRDF-A LITE 1TB (251-400TB) NLT3 SRDF-A LITE 1TB (401-600TB) NLT3	\$150.00 \$130.00		36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	SRDF-A-NL09 SRDF-A-NL10	SRDF-A LITE (11B (401-0001B) NLT3	\$110.00	D1 D1	36% 36%	\$83.20 \$70.40	\$23.40 \$19.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.40 \$19.80
5	SRDF-A-NL11	SRDF-A LITE 1TB (001-1000TB) RETO	\$90.00		36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDF-A-OBAS	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-OPT	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-OUP	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-R01	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	\$4,395.00		36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5 5	SRDF-A-R02 SRDF-A-R03	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	\$3,647.00 \$3,660.00		36% 36%	\$2,334.08 \$2,342.40	\$656.46 \$658.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$656.46 \$658.80
5	SRDF-A-R04	RMT ASYNC-SRDFA CMFEXT REG 20-40 TB	\$2,990.00		36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	SRDF-A-R05	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	\$2,595.00	D1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	SRDF-A-R06	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	\$2,205.00	D1	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	SRDF-A-R07	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	\$2,090.00	D1	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SRDF-A-R08	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	\$1,915.00		36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	SRDF-A-R09	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	\$1,715.00		36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5 5	SRDF-A-R10 SRDF-A-R11	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	\$1,505.00 \$975.00	D1 D1	36% 36%	\$963.20 \$624.00	\$270.90 \$175.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.90 \$175.50
5	SRDF-A-RBAS	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG	\$22,120.00	D1	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	SRDFAR-BASE	SRDFAR BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RBASF	SRDF-A FENB REPL BASE LICENSE	\$12,740.00	D1	36%	\$8,153.60	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,293.20
5	SRDF-A-RBASL	SRDF-A LITE REPL BASE LICENSE	\$2,250.00		36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	SRDFAR-C01	SRDFAR 1TB (0-14TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C02	SRDFAR 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C03	SRDFAR 1TB (26-40TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFAR-C04 SRDFAR-C05	SRDFAR 1TB (41-60TB) SRDFAR 1TB (61-100TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR-C06	SRDFAR 1TB (101-1001B) SRDFAR 1TB (101-150TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C07	SRDFAR 1TB (151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C08	SRDFAR 1TB (251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C09	SRDFAR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C10	SRDFAR 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C11	SRDFAR1TB(1001TB or greater)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-A-RF01 SRDF-A-RF02	SRDF-A FENB REPL 1TB(0-14TB) SRDF-A FENB REPL 1TB(15-25TB)	\$8,270.00 \$6,870.00		36% 36%	\$5,292.80 \$4,396.80	\$1,488.60 \$1,236.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,488.60 \$1,236.60
5	SRDF-A-RF03	SRDF-A FENB REPL 11B(15-251B) SRDF-A FENB REPL 1TB(26-40TB)	\$5,830.00		36%	\$3,731.20	\$1,049.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,230.60
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BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-A-RF04	SRDF-A FENB REPL 1TB(41-60TB)	\$5,180.00		36%	\$3,315.20	\$932.40	\$0.00	\$0.00	\$0.00	\$0.00	\$932.40
5 5	SRDF-A-RF05 SRDF-A-RF06	SRDF-A FENB REPL 1TB(61-100TB) SRDF-A FENB REPL 1TB(101-150TB)	\$4,600.00 \$4,090.00		36% 36%	\$2,944.00 \$2,617.60	\$828.00 \$736.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$828.00 \$736.20
5	SRDF-A-RF06 SRDF-A-RF07	SRDF-A FENB REPL 11B(101-1301B) SRDF-A FENB REPL 11B(151-250TB)	\$3,630.00		36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	SRDF-A-RF08	SRDF-A FENB REPL 1TB(151-2501B)	\$3,220.00		36%	\$2,060.80	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	SRDF-A-RF09	SRDF-A FENB REPL 1TB(401-600TB)	\$2,860.00	D1	36%	\$1,830.40	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$514.80
5	SRDF-A-RF10	SRDF-A FENB REPL 1TB(601-1000TB)	\$2,550.00	D1	36%	\$1,632.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5	SRDF-A-RF11	SRDF-A FENB REPL 1TB(1001TB OR GREATER)	\$2,250.00		36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5 5	SRDF-A-RL01 SRDF-A-RL02	SRDF-A LITE REPL 1TB(0-14TB)	\$1,470.00		36% 36%	\$940.80 \$780.80	\$264.60 \$219.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$264.60 \$219.60
5	SRDF-A-RL02 SRDF-A-RL03	SRDF-A LITE REPL 1TB(15-25TB) SRDF-A LITE REPL 1TB(26-40TB)	\$1,220.00 \$1,040.00		36%	\$665.60	\$219.60 \$187.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$219.60
5	SRDF-A-RL04	SRDF-A LITE REPL 1TB(41-60TB)	\$920.00		36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	SRDF-A-RL05	SRDF-A LITE REPL 1TB(61-100TB)	\$820.00		36%	\$524.80	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	SRDF-A-RL06	SRDF-A LITE REPL 1TB(101-150TB)	\$730.00		36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	SRDF-A-RL07	SRDF-A LITE REPL 1TB(151-250TB)	\$650.00		36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	SRDF-A-RL08 SRDF-A-RL09	SRDF-A LITE REPL 1TB(251-400TB) SRDF-A LITE REPL 1TB(401-600TB)	\$570.00 \$510.00		36% 36%	\$364.80 \$326.40	\$102.60 \$91.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$102.60 \$91.80
5	SRDF-A-RL10	SRDF-A LITE REPL 1TB(401-0001B) SRDF-A LITE REPL 1TB(601-1000TB)	\$450.00		36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	SRDF-A-RL11	SRDF-A LITE REPL 1TB(1001TB OR GREATER)	\$400.00		36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	SRDFAR-N01	SRDFAR 1TB (0-14TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N02	SRDFAR 1TB (15-25TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N03	SRDFAR 1TB (26-40TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFAR-N04 SRDFAR-N05	SRDFAR 1TB (41-60TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR-N06	SRDFAR 1TB (61-100TB) NLT3 SRDFAR 1TB (101-150TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N07	SRDFAR 1TB (151-250TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N08	SRDFAR 1TB (251-400TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N09	SRDFAR 1TB (401-600TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N10	SRDFAR 1TB (601-1000TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFAR-N11 SRDFAR-OBAS	SRDFAR1TB(1001TB or greater) NLT3 SRDFAR OPT OUT BASE LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR-OPT	SRDFAR OPT OUT BASE LICENSE SRDFAR OPT OUT TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-OUP	SRDFAR OPT OUT BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R01	SRDFAR REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R02	SRDFAR REPL 1TB (15-25TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R03	SRDFAR REPL 1TB (26-40TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-AR-R04 SRDF-AR-R05	SRDFAR REPL 1TB (41-60TB) SRDFAR REPL 1TB (61-100TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-AR-R06	SRDFAR REPL 1TB (01-100TB)  SRDFAR REPL 1TB (101-150TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R07	SRDFAR REPL 1TB (151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R08	SRDFAR REPL 1TB (251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R09	SRDFAR REPL 1TB (401-600TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R10	SRDFAR REPL 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-AR-R11 SRDF-AR-RBAS	SRDFAR REPL 1TB(1001TB or greater) SRDFAR REPL BASE LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR-RN-ZOS	LIC FEAT CODE MF SRDFAR	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-RUP	SRDFAR REPL BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T01	AUTO REPLI 0250	\$0.00	D1	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDFAR-T02	AUTO REPLI .251500	\$0.00		36%	\$0.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$552.60
5	SRDFAR-T03	AUTO REPLI .501750	\$0.00		36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40
5 5	SRDFAR-T04 SRDFAR-T05	AUTO REPLI .751-1.00 AUTO REPLI 1.01-2.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$988.20 \$1,436.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$988.20 \$1,436.40
5	SRDFAR-T06	AUTO REPLI 2.01-4.00	\$0.00		36%	\$0.00	\$1,884.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,884.60
5	SRDFAR-T07	AUTO REPLI 4.01-6.00	\$0.00		36%	\$0.00	\$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,332.80
5	SRDFAR-T08	AUTO REPLI 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,781.00
5	SRDFAR-T09	AUTO REPLI 8.01-10.0	\$0.00		36%	\$0.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,229.20
5	SRDFAR-T10	AUTO REPLI 10.01-12.	\$0.00		36%	\$0.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,677.40
5 5	SRDFAR-T11 SRDFAR-T12	AUTO REPLI 12.01-14. AUTO REPLI 14.01-17.	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,125.60 \$4,573.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,125.60 \$4,573.80
5	SRDFAR-T12 SRDFAR-T13	AUTO REPLI 17.01-20.00	\$0.00		36%	\$0.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00
5	SRDFAR-T14	AUTO REPLI 20.01-23.00	\$0.00		36%	\$0.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,470.20
5	SRDFAR-T1-4U	AUTO REP T1-T4UPG	\$0.00	D1	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	SRDFAR-T15	AUTO REPLI 23.01-26.00	\$0.00		36%	\$0.00	\$5,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,918.40
5	SRDFAR-T16	AUTO REPLI 26.01-29.00	\$0.00		36%	\$0.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,366.60
5 5	SRDFAR-T17 SRDFAR-T18	AUTO REPLI 29.01-32.00 AUTO REPLI 32.01-35.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,814.80 \$7,263.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,814.80 \$7,263.00
5 5	SRDFAR-T18 SRDFAR-T19	AUTO REPLI 32.01-35.00 AUTO REPLI 35.01-38.00	\$0.00 \$0.00	D1	36%	\$0.00	\$7,263.00 \$7,711.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$7,263.00 \$7,711.20
5	SRDFAR-T20	AUTO REPLI 38.01-41.00	\$0.00		36%	\$0.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,159.40
5	SRDFAR-T21	AUTO REPLI 41.01-44.00	\$0.00	D1	36%	\$0.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,607.60
5	SRDFAR-T22	AUTO REPLI 44.01-47.00	\$0.00	D1	36%	\$0.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,055.80
5	SRDFAR-T23	AUTO REPLI 47.01-50.00	\$0.00		36%	\$0.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SRDFAR-T24	AUTO REPLI 50.01-53.00	\$0.00		36%	\$0.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,952.20
5 5	SRDFAR-T25 SRDFAR-T26	AUTO REPLI 53.01-56.00	\$0.00		36% 36%	\$0.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40 \$10,848.60
5	SRDFAR-126 SRDFAR-T27	AUTO REPLI 56.01-59.00 AUTO REPLI 59.01-62.00	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$10,848.60 \$11,296.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,848.60 \$11,296.80
5	SRDFAR-T28	AUTO REPLI 53.01-02.00 AUTO REPLI 62.01-65.00	\$0.00		36%	\$0.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,745.00
5	SRDFAR-T29	AUTO REPLI 65.01-68.00	\$0.00	D1	36%	\$0.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,193.20
5	SRDFAR-T30	AUTO REPLI 68.01-71.00	\$0.00		36%	\$0.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,641.40
5	SRDFAR-T31	AUTO REPLI 71.01-74.00	\$0.00	D1	36%	\$0.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$13,089.60

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-AR-T31	SRDF-AR CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$13,089.60
5 5	SRDFAR-T32 SRDF-AR-T32	AUTO REPLI 74.01-77.00 SRDF-AR CPCTY 74.01-77.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$13,537.80 \$13,537.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,537.80 \$13,537.80
5	SRDFAR-T33	AUTO REPLI 77.01-80.00	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	SRDF-AR-T33	SRDF-AR CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	SRDFAR-T34	AUTO REPLI 80.01-83.00	\$0.00	D1	36%	\$0.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.20
5 5	SRDF-AR-T34 SRDFAR-T35	SRDF-AR CPCTY 80.01-83.00 AUTO REPLI 83.01-86.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14,434.20 \$14,882.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,434.20 \$14,882.40
5	SRDF-AR-T35	SRDF-AR CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,882.40
5	SRDFAR-T5-35U	AUTO REP T5-T35UPG	\$0.00	D1	36%	\$0.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$448.20
5	SRDF-A-RUP	RMT ASYNC PROT-SRDFA CMPEXT-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFAR-UPG SRDF-A-RUPL	SRDFAR BASE UPGRADE SRDF-A LITE REPL BASE UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-A-T01	SRDF-A CTY 0250	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	SRDF-A-T02	SRDF-A CTY .251500	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	SRDF-A-T03	SRDF-A CTY .501750	\$0.00	D1	36%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5 5	SRDF-A-T04 SRDF-A-T05	SRDF-A CTY .751-1.00 SRDF-A CTY 1.01-2.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$6,118.20 \$8,897.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,118.20 \$8,897.40
5	SRDF-A-T06	SRDF-A CTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5	SRDF-A-T07	SRDF-A CTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,455.80
5	SRDF-A-T08	SRDF-A CTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5 5	SRDF-A-T09 SRDF-A-T10	SRDF-A CTY 8.01-10.00 SRDF-A CTY 10.01-12.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$20,014.20 \$22,793.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,014.20 \$22,793.40
5	SRDF-A-T11	SRDF-A CTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	SRDF-A-T12	SRDF-A CTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5	SRDF-A-T13	SRDF-A CTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,131.00
5 5	SRDF-A-T14 SRDF-A-T15	SRDF-A CTY 20.01-23.00 SRDF-A CTY 23.01-26.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$33,910.20 \$36,689.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,910.20 \$36,689.40
5	SRDF-A-T16	SRDF-A CTY26.01-29.00	\$0.00	D1	36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	SRDF-A-T17	SRDF-A CTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	SRDF-A-T18	SRDF-A CTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5 5	SRDF-A-T19 SRDF-AT1-T4UP	SRDF-A CTY 35.01-38.00 SRDF-A T1-T4 UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$47,806.20 \$1,348.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47,806.20 \$1,348.20
5	SRDF-A-T20	SRDF-A CTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50,585.40
5	SRDF-A-T21	SRDF-A CTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5	SRDF-A-T22	SRDF-A CTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80
5 5	SRDF-A-T23 SRDF-A-T24	SRDF-A CTY47.01-50.00 SRDF-A CTY 50.01-53.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$58,923.00 \$61,702.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$58,923.00 \$61,702.20
5	SRDF-A-T25	SRDF-A CTY 53.01-55.00 SRDF-A CTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	SRDF-A-T26	SRDF-A CTY56.01-59.00	\$0.00	D1	36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	SRDF-A-T27	SRDF-A CTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$70,039.80
5 5	SRDF-A-T28 SRDF-A-T29	SRDF-A CTY 62.01-65.00 SRDF-A CTY 65.01-68.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$72,819.00 \$75,598.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$72,819.00 \$75,598.20
5	SRDF-A-T30	SRDF-A CTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	SRDF-A-T31	SRDF-A CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5	SRDF-A-T32	SRDF-A CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5 5	SRDF-A-T33 SRDF-A-T34	SRDF-A CPCTY 77.01-80.00 SRDF-A CPCTY 80.01-83.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$86,715.00 \$89,494.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86,715.00 \$89,494.20
5	SRDF-A-T35	SRDF-A CPCTY 80.01-03.00 SRDF-A CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	SRDF-A-T5-35U	SRDF-A T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	SRDF-A-UPG	RMT ASYNC PROT-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-A-UPGL SRDF-CEM-BASE	SRDF-A LITE BASE UPGRADE SRDF-CEM BASE LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$203.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$203.40
5	SRDF-CEM-C01	SRDF-CEM TR (0-14TB)	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-CEM-C02	SRDF-CEM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-CEM-C03	SRDF-CEM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5 5	SRDF-CEM-C04 SRDF-CEM-C05	SRDF-CEM 1TB (41-60TB) SRDF-CEM 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$32.40 \$28.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32.40 \$28.80
5 5	SRDF-CEM-C05 SRDF-CEM-C06	SRDF-CEM 11B (61-1001B) SRDF-CEM 1TB (101-150TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$28.80 \$25.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.80 \$25.20
5	SRDF-CEM-C07	SRDF-CEM 1TB (151-1501B)	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SRDF-CEM-C08	SRDF-CEM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-C09	SRDF-CEM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5 5	SRDF-CEM-C10 SRDF-CEM-C11	SRDF-CEM 1TB (601-1000TB) SRDF-CEM1TB(1001TB or greater)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14.40 \$12.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14.40 \$12.60
5	SRDF-CEM-N01	SRDF-CEM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SRDF-CEM-N02	SRDF-CEM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-N03	SRDF-CEM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5 5	SRDF-CEM-N04 SRDF-CEM-N05	SRDF-CEM 1TB (41-60TB) NLT3 SRDF-CEM 1TB (61-100TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$16.20 \$14.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16.20 \$14.40
5	SRDF-CEM-N05 SRDF-CEM-N06	SRDF-CEM 1TB (61-100TB) NLT3 SRDF-CEM 1TB (101-150TB) NLT3	\$0.00	D1	36% 36%	\$0.00	\$14.40 \$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40 \$12.60
5	SRDF-CEM-N07	SRDF-CEM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	SRDF-CEM-N08	SRDF-CEM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	SRDF-CEM-N09 SRDF-CEM-N10	SRDF-CEM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20 \$7.03
5 5	SRDF-CEM-N10 SRDF-CEM-N11	SRDF-CEM 1TB (601-1000TB) NLT3 SRDF-CEM1TB(1001TB or greater) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$7.02 \$6.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7.02 \$6.30
5	SRDF-CEM-OBAS	SRDF-CEM OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-OPT	SRDF-CEM OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-OUP	SRDF-CEM OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R01	SRDF-CEM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$50.58

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CEM-R02	SRDF-CEM REPL 1TB (15-25TB)	\$0.00		36%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5 5	SRDF-CEM-R03 SRDF-CEM-R04	SRDF-CEM REPL 1TB (26-40TB) SRDF-CEM REPL 1TB (41-60TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$41.04 \$37.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41.04 \$37.44
5	SRDF-CEM-R05	SRDF-CEM REPL 11B (41-001B) SRDF-CEM REPL 1TB (61-100TB)	\$0.00		36%	\$0.00	\$37.44 \$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$37.44 \$32.76
5	SRDF-CEM-R06	SRDF-CEM REPL 1TB (101-150TB)	\$0.00		36%	\$0.00	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$29.34
5	SRDF-CEM-R07	SRDF-CEM REPL 1TB (151-250TB)	\$0.00		36%	\$0.00	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$26.46
5	SRDF-CEM-R08	SRDF-CEM REPL 1TB (251-400TB)	\$0.00		36%	\$0.00	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04
5	SRDF-CEM-R09	SRDF-CEM REPL 1TB (401-600TB)	\$0.00		36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5 5	SRDF-CEM-R10 SRDF-CEM-R11	SRDF-CEM REPL 1TB (601-1000TB) SRDF-CEM REPL 1TB (1001TB or greater)	\$0.00 \$0.00		36% 36%	\$0.00	\$15.84	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$15.84
5	SRDF-CEM-RBAS	SRDF-CEM REPL 1TB(1001TB or greater) SRDF-CEM REPL BASE LICENSE	\$0.00		36%	\$0.00 \$0.00	\$9.90 \$334.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$9.90 \$334.80
5	SRDF-CEM-RUP	SRDF-CEM REPL BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T01	SRDFCEM CPCTY 0250	\$0.00	D1	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SRDF-CEM-T02	SRDFCEM CPCTY .251500	\$0.00		36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	SRDF-CEM-T03	SRDFCEM CPCTY .501750	\$0.00		36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5 5	SRDF-CEM-T04 SRDF-CEM-T05	SRDFCEM CPCTY .751-1.00 SRDFCEM CPCTY 1.01-2.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$304.20 \$442.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$304.20 \$442.80
5	SRDF-CEM-T06	SRDFCEM CPCTY 2.01-4.00	\$0.00		36%	\$0.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	SRDF-CEM-T07	SRDFCEM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	SRDF-CEM-T08	SRDFCEM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$858.60	\$0.00	\$0.00	\$0.00	\$0.00	\$858.60
5	SRDF-CEM-T09	SRDFCEM CPCTY 8.01-10.00	\$0.00		36%	\$0.00	\$997.20	\$0.00	\$0.00	\$0.00	\$0.00	\$997.20
5	SRDF-CEM-T10	SRDFCEM CPCTY 10.01-12.00	\$0.00		36%	\$0.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,135.80
5 5	SRDF-CEM-T11 SRDF-CEM-T12	SRDFCEM CPCTY 12.01-14.00 SRDFCEM CPCTY 14.01-17.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,274.40 \$1,413.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,274.40 \$1,413.00
5	SRDF-CEM-T13	SRDFCEM CPCTY 17.01-20.00	\$0.00		36%	\$0.00	\$1,551.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,551.60
5	SRDF-CEM-T14	SRDFCEM CPCTY 20.01-23.00	\$0.00		36%	\$0.00	\$1,690.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,690.20
5	SRDF-CEM-T15	SRDFCEM CPCTY 23.01-26.00	\$0.00		36%	\$0.00	\$1,828.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,828.80
5	SRDF-CEM-T16	SRDFCEM CPCTY 26.01-29.00	\$0.00		36%	\$0.00	\$1,967.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,967.40
5	SRDF-CEM-T17	SRDFCEM CPCTY 29.01-32.00	\$0.00		36%	\$0.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5 5	SRDF-CEM-T18 SRDF-CEM-T19	SRDFCEM CPCTY 32.01-35.00 SRDFCEM CPCTY 35.01-38.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,244.60 \$2,383.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,244.60 \$2,383.20
5	SRDF-CEM-T20	SRDFCEM CPCTY 38.01-60.00	\$0.00		36%	\$0.00	\$2,521.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,521.80
5	SRDF-CEM-T21	SRDFCEM CPCTY 41.01-44.00	\$0.00		36%	\$0.00	\$2,660.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,660.40
5	SRDF-CEM-T22	SRDFCEM CPCTY 44.01-47.00	\$0.00		36%	\$0.00	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,799.00
5	SRDF-CEM-T23	SRDFCEM CPCTY 47.01-50.00	\$0.00		36%	\$0.00	\$2,937.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,937.60
5	SRDF-CEM-T24 SRDF-CEM-T25	SRDFCEM CPCTY 50.01-53.00	\$0.00		36%	\$0.00	\$3,076.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,076.20
5 5	SRDF-CEM-T26	SRDFCEM CPCTY 53.01-56.00 SRDFCEM CPCTY 56.01-59.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,214.80 \$3,353.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,214.80 \$3,353.40
5	SRDF-CEM-T27	SRDFCEM CPCTY 59.01-62.00	\$0.00		36%	\$0.00	\$3,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,492.00
5	SRDF-CEM-T28	SRDFCEM CPCTY 62.01-65.00	\$0.00		36%	\$0.00	\$3,630.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,630.60
5	SRDF-CEM-T29	SRDFCEM CPCTY 65.01-68.00	\$0.00		36%	\$0.00	\$3,769.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,769.20
5	SRDF-CEM-T30	SRDFCEM CPCTY 68.01-71.00	\$0.00		36%	\$0.00	\$3,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,907.80
5 5	SRDF-CEM-T31 SRDF-CEM-T32	SRDFCEM CPCTY 71.01-74.00 SRDFCEM CPCTY 74.01-77.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$4,046.40 \$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$4,046.40
5	SRDF-CEM-T32 SRDF-CEM-T33	SRDFCEM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00 \$0.00	\$4,323.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$4,185.00 \$4,323.60
5	SRDF-CEM-T34	SRDFCEM CPCTY 80.01-83.00	\$0.00		36%	\$0.00	\$4,462.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,462.20
5	SRDF-CEM-T35	SRDFCEM CPCTY 83.01-86.00	\$0.00		36%	\$0.00	\$4,600.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,600.80
5	SRDF-CEM-UPG	SRDF-CEM BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-BASE	SRDF-CG BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CG-C01 SRDF-CG-C02	SRDF-CG 1TB (0-14TB) SRDF-CG 1TB (15-25TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CG-C02 SRDF-CG-C03	SRDF-CG 1TB (13-231B) SRDF-CG 1TB (26-40TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C04	SRDF-CG 1TB (41-60TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C05	SRDF-CG 1TB (61-100TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C06	SRDF-CG 1TB (101-150TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C07	SRDF-CG 1TB (151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CG-C08 SRDF-CG-C09	SRDF-CG 1TB (251-400TB) SRDF-CG 1TB (401-600TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CG-C09 SRDF-CG-C10	SRDF-CG 1TB (401-600TB) SRDF-CG 1TB (601-1000TB)	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	SRDF-CG-C11	SRDF-CG1TB(1001TB or greater)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N01	SRDF-CG 1TB (0-14TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N02	SRDF-CG 1TB (15-25TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N03	SRDF-CG 1TB (26-40TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CG-N04 SRDF-CG-N05	SRDF-CG 1TB (41-60TB) NLT3 SRDF-CG 1TB (61-100TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	SRDF-CG-N05 SRDF-CG-N06	SRDF-CG 1TB (61-100TB) NLT3 SRDF-CG 1TB (101-150TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CG-N07	SRDF-CG 1TB (101-130TB) NLT3 SRDF-CG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N08	SRDF-CG 1TB (251-400TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N09	SRDF-CG 1TB (401-600TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N10	SRDF-CG 1TB (601-1000TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N11	SRDF-CG1TB(1001TB or greater) NLT3	\$0.00		36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CG-OBAS SRDF-CG-OPT	SRDF-CG OPT OUT BASE LICENSE SRDF-CG OPT OUT TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CG-OUP	SRDF-CG OPT OUT IB SRDF-CG OPT OUT BASE UPGRADE	\$0.00		36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R01	SRDF-CG REPL 1TB (0-14TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R02	SRDF-CG REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R03	SRDF-CG REPL 1TB (26-40TB)	\$0.00		36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CG-R04 SRDF-CG-R05	SRDF-CG REPL 1TB (41-60TB)	\$0.00		36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OKDF-0G-K05	SRDF-CG REPL 1TB (61-100TB)	\$0.00	וט	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CG-R06	SRDF-CG REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CG-R07 SRDF-CG-R08	SRDF-CG REPL 1TB (151-250TB) SRDF-CG REPL 1TB (251-400TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CG-R09	SRDF-CG REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R10	SRDF-CG REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R11	SRDF-CG REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-RBAS	SRDF-CG REPL BASE LICENS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CG-RUP SRDFCG-T01	SRDF-CG REPL BASE UPGRADE SRDFCG CAPACITY 0250	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$334.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$334.80
5	SRDFCG-T02	SRDFCG CAPACITY 0-250 SRDFCG CAPACITY .251500	\$0.00	D1	36%	\$0.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$552.60
5	SRDFCG-T03	SRDFCG CAPACITY .501750	\$0.00	D1	36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40
5	SRDFCG-T04	SRDFCG CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$988.20
5	SRDFCG-T05	SRDFCG CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,436.40
5 5	SRDFCG-T06 SRDFCG-T07	SRDFCG CAPACITY 2.01-4.00 SRDFCG CAPACTY 4.01-6.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,884.60 \$2,332.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,884.60 \$2,332.80
5	SRDFCG-T08	SRDFCG CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,781.00
5	SRDFCG-T09	SRDFCG CAPACITY 8.01-10.0	\$0.00	D1	36%	\$0.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,229.20
5	SRDFCG-T10	SRDFCG CAPACITY 10.01-12.	\$0.00	D1	36%	\$0.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,677.40
5	SRDFCG-T11	SRDFCG CAPACITY 12.01-14.	\$0.00	D1	36%	\$0.00	\$4,125.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,125.60
5 5	SRDFCG-T12 SRDFCG-T13	SRDFCG CAPACITY 14.01-17. SRDFCG CPCTY 17.01-20.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$4,573.80 \$5,022.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,573.80 \$5,022.00
5	SRDFCG-T14	SRDFCG CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,470.20
5	SRDFCG-T1-4U	SRDFCG T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	SRDFCG-T15	SRDFCG CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,918.40
5	SRDFCG-T16	SRDFCG CPCTY 20.01-29.00	\$0.00	D1	36%	\$0.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,366.60
5 5	SRDFCG-T17 SRDFCG-T18	SRDFCG CPCTY 29.01-32.00 SRDFCG CPCTY 32.01-35.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$6,814.80 \$7,263.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,814.80 \$7,263.00
5	SRDFCG-T19	SRDFCG CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,711.20
5	SRDFCG-T20	SRDFCG CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,159.40
5	SRDFCG-T21	SRDFCG CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,607.60
5	SRDFCG-T22 SRDFCG-T23	SRDFCG CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,055.80
5 5	SRDFCG-123 SRDFCG-T24	SRDFCG CPCTY 47.01-50.00 SRDFCG CPCTY 50.01-53.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$9,504.00 \$9,952.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,504.00 \$9,952.20
5	SRDFCG-T25	SRDFCG CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	SRDFCG-T26	SRDFCG CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$10,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10,848.60
5	SRDFCG-T27	SRDFCG CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$11,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,296.80
5 5	SRDFCG-T28 SRDFCG-T29	SRDFCG CPCTY 62.01-65.00 SRDFCG CPCTY 65.01-68.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$11,745.00 \$12,193.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,745.00 \$12,193.20
5	SRDFCG-T29 SRDFCG-T30	SRDFCG CPCTY 68.01-06.00 SRDFCG CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,641.40
5	SRDFCG-T31	SRDFCG CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$13,089.60
5	SRDFCG-T32	SRDFCG CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,537.80
5	SRDFCG-T33	SRDFCG CPCTY 90 04 93 00	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5 5	SRDFCG-T34 SRDFCG-T35	SRDFCG CPCTY 80.01-83.00 SRDFCG CPCTY 83.01-86.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14,434.20 \$14,882.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,434.20 \$14,882.40
5	SRDFCG-T5-35U	SRDFCG T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$448.20
5	SRDF-CG-UPG	SRDF-CG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCM-T1-4U	SRDFCEM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5 5	SRDFCM-T5-35U SRDF-CR-BASE	SRDFCEM T5-T35 UPGR CASCADED SRDF BASE LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$138.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$138.60 \$0.00
5	SRDF-CR-C01	CASCADED SRDF 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C02	CASCADED SRDF 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C03	CASCADED SRDF 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C04	CASCADED SRDF 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CR-C05 SRDF-CR-C06	CASCADED SRDF 1TB (61-100TB) CASCADED SRDF 1TB (101-150TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CR-C07	CASCADED SRDF 1TB (151-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C08	CASCADED SRDF 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C09	CASCADED SRDF 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C10	CASCADED SRDF 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CR-C11 SRDF-CR-N01	CASCADED SRDF 1TB(1001-1500TB) CASCADED SRDF 1TB(0-14TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CR-N02	CASCADED SRDF 1TB(05-141B) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N03	CASCADED SRDF 1TB(26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N04	CASCADED SRDF 1TB(41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N05	CASCADED SRDF 1TB(61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CR-N06 SRDF-CR-N07	CASCADED SRDF 1TB(101-150TB) NLT3 CASCADED SRDF 1TB(151-250TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CR-N08	CASCADED SRDF 1TB(251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N09	CASCADED SRDF 1TB(401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N10	CASCADED SRDF 1TB(601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N11	CASCADED SRDF 1TB(1001-1500TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CR-OPN SRDF-CR-R01	RT FOR CASCADED SRDF OPEN SYSTEMS CASCADED SRDF REPL 1TB (0-14TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CR-R02	CASCADED SRDF REPL 1TB (0-1418)  CASCADED SRDF REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R03	CASCADED SRDF REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R04	CASCADED SRDF REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CR-R05 SRDF-CR-R06	CASCADED SRDF REPL 1TB (61-100TB) CASCADED SRDF REPL 1TB (101-150TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CR-R07	CASCADED SRDF REPL 11B (101-1301B)  CASCADED SRDF REPL 1TB (151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
			ψ0.00	51	3070	ψ0.00	ψ0.00	ψ0.00	ψ0.00	Ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CR-R08	CASCADED SRDF REPL 1TB (251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CR-R09 SRDF-CR-R10	CASCADED SRDF REPL 1TB (401-600TB) CASCADED SRDF REPL 1TB (601-1000TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-CR-R11	CASCADED SRDF REPL 11B (801-10001B)  CASCADED SRDF REPL 1TB(1001-1500TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-RBAS	CASCADED SRDF REPL BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-RUP	CASCADED SRDF REPL BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-UPG	CASCADED SRDF BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-ZOS	RT FOR CASCADED SRDF MAINFRAME	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFCV-T1-4U SRDFCV-T5-35U	SRDFCEV T5-T35 UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00	\$66.60 \$138.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$66.60
5	SRDF-DM-BASE	SRDFCEV T5-T35 UPGR SRDF-DM BASE LICENSE	\$0.00		36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$138.60 \$0.00
5	SRDF-DM-C01	SRDF-DM 1TB (0-14TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C02	SRDF-DM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C03	SRDF-DM 1TB (26-40TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C04	SRDF-DM 1TB (41-60TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-DM-C05 SRDF-DM-C06	SRDF-DM 1TB (61-100TB) SRDF-DM 1TB (101-150TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-DM-C07	SRDF-DM 1TB (101-1301B)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C08	SRDF-DM 1TB (251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C09	SRDF-DM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C10	SRDF-DM 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C11	SRDF-DM1TB(1001TB or greater)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-DM-N01 SRDF-DM-N02	SRDF-DM 1TB (0-14TB) NLT3 SRDF-DM 1TB (15-25TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-DM-N03	SRDF-DM 1TB (13-23TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N04	SRDF-DM 1TB (26-40TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N05	SRDF-DM 1TB (61-100TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N06	SRDF-DM 1TB (101-150TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N07	SRDF-DM 1TB (151-250TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-DM-N08 SRDF-DM-N09	SRDF-DM 1TB (251-400TB) NLT3 SRDF-DM 1TB (401-600TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-DM-N10	SRDF-DM 1TB (601-1000TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N11	SRDF-DM1TB(1001TB or greater) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OBAS	SRDF-DM OPT OUT BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OPT	SRDF-DM OPT OUT TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OUP SRDF-DM-R01	SRDF-DM OPT OUT BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-DM-R02	SRDF-DM REPL 1TB (0-14TB) SRDF-DM REPL 1TB (15-25TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-DM-R03	SRDF-DM REPL 1TB (16-40TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R04	SRDF-DM REPL 1TB (41-60TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R05	SRDF-DM REPL 1TB (61-100TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R06	SRDF-DM REPL 1TB (101-150TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-DM-R07 SRDF-DM-R08	SRDF-DM REPL 1TB (151-250TB) SRDF-DM REPL 1TB (251-400TB)	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SRDF-DM-R09	SRDF-DM REPL 1TB (251-4001B) SRDF-DM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SRDF-DM-R10	SRDF-DM REPL 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R11	SRDF-DM REPL 1TB (1001TB or greater)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-RBAS	SRDF-DM REPL BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-RUP	SRDF-DM REPL BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-DM-T1 SRDF-DM-T10	DM CPCTY 0250 DM CPCTY 10.01-12.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$414.00 \$5,360.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$414.00 \$5,360.40
5	SRDF-DM-T10 SRDF-DM-T11	DM CPCTY 10.01-12.00 DM CPCTY 12.01-14.00	\$0.00		36%	\$0.00	\$6.044.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.40
5	SRDF-DM-T12	DM CPCTY 14.01-17.00	\$0.00		36%	\$0.00	\$6,728.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,728.40
5	SRDF-DM-T13	DM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$7,412.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,412.40
5	SRDF-DM-T14	DM CPCTY 20.01-23.00	\$0.00		36%	\$0.00	\$8,096.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,096.40
5	SRDF-DM-T15	DM CPCTY 23.01-26.00	\$0.00		36%	\$0.00	\$8,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,780.40
5 5	SRDF-DM-T16 SRDF-DM-T17	DM CPCTY 26.01-29.00 DM CPCTY 29.01-32.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$9,464.40 \$10,148.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,464.40 \$10.148.40
5	SRDF-DM-T18	DM CPCTY 29:01-32:00 DM CPCTY 32:01-35:00	\$0.00		36%	\$0.00	\$10,146.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,146.40
5	SRDF-DM-T19	DM CPCTY 35.01-38.00	\$0.00		36%	\$0.00	\$11,516.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,516.40
5	SRDF-DM-T2	DM CPCTY .251500	\$0.00		36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	SRDF-DM-T20	DM CPCTY 38.01-41.00	\$0.00		36%	\$0.00	\$12,200.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,200.40
5	SRDF-DM-T21	DM CPCTY 41.01-44.00	\$0.00		36%	\$0.00	\$12,884.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,884.40
5	SRDF-DM-T22	DM CPCTY 44.01-47.00	\$0.00		36%	\$0.00	\$13,568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.40
5 5	SRDF-DM-T23 SRDF-DM-T24	DM CPCTY 47.01-50.00 DM CPCTY 50.01-53.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$14,252.40 \$14,936.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,252.40 \$14,936.40
5	SRDF-DM-T25	DM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$15,620.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,620,40
5	SRDF-DM-T26	DM CPCTY 56.01-59.00	\$0.00		36%	\$0.00	\$16,304.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,304.40
5	SRDF-DM-T27	DM CPCTY 59.01-62.00	\$0.00		36%	\$0.00	\$16,988.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,988.40
5	SRDF-DM-T28	DM CPCTY 62.01-65.00	\$0.00		36%	\$0.00	\$17,672.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,672.40
5	SRDF-DM-T29	DM CPCTY 65.01-68.00	\$0.00		36%	\$0.00	\$18,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,356.40
5 5	SRDF-DM-T3 SRDF-DM-T30	DM CPCTY .501750 DM CPCTY 68.01-71.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$975.60 \$19,040.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$975.60 \$19,040.40
5	SRDF-DM-T31	SRDF-DM CPCTY 71.01-74.00	\$0.00		36%	\$0.00	\$19,724.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,724.40
5	SRDF-DM-T32	SRDF-DM CPCTY 74.01-77.00	\$0.00		36%	\$0.00	\$20,408.40	\$0.00	\$0.00	\$0.00	\$0.00	\$20,408.40
5	SRDF-DM-T33	SRDF-DM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$21,092.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,092.40
5	SRDF-DM-T34	SRDF-DM CPCTY 80.01-83.00	\$0.00		36%	\$0.00	\$21,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,776.40
5	SRDF-DM-T35	SRDF-DM CPCTY 83.01-86.00	\$0.00		36%	\$0.00	\$22,460.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,460.40
5	SRDF-DM-T4	DM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,256.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-DM-T5	DM CPCTY 1.01-2.00	\$0.00		36%	\$0.00	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,940.40
5 5	SRDF-DM-T6 SRDF-DM-T7	DM CPCTY 2.01-4.00 DM CPCTY 4.01-6.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,624.40 \$3,308.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,624.40 \$3,308.40
5	SRDF-DM-T7 SRDF-DM-T8	DM CPCTY 4.01-8.00 DM CPCTY 6.01-8.00	\$0.00		36%	\$0.00	\$3,992.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,992.40
5	SRDF-DM-T9	DM CPCTY 8.01-10.00	\$0.00		36%	\$0.00	\$4,676.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,676.40
5	SRDF-DM-UPG	SRDF-DM BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OBAS	SRDF-EDP OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OPT	SRDF-EDP OPT OUT TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-EDP-OUP SRDF-HP-MC	SRDF-EDP OPT OUT BASE UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00 \$653.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SRDF-RUN-AS4	SRDF HP METRO CLUST 3X SRDF AS4 RUNTIME NO CHRG	\$0.00		36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$653.40 \$0.00
5	SRDF-RUN-MFCG	SRDF MFCG RUNTIME NO CHRG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-MSP	SRDF MSP RUNTIM NO CHRG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-OPEN	SRDF OPEN RUNTIME NO CHRG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-S390	SRDF S390 RUNTIME NO CHRG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-RUN-TPF SRDF-RUN-VOS	SRDF TPF RUNTIME NO CHRG SRDF VOS RUNTIME NO CHRG	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFSADD-BASE	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C01	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C02	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C03	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 26-40T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C04	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 41-60T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFS-ADD-C05 SRDFS-ADD-C06	RMT SYNC-ADD-SRDFSCMPPEER NONSATA61-100T RMT SYNC-ADD-SRDFSCMPPEER NOSATA101-150T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFS-ADD-C00 SRDFS-ADD-C07	RMT SYNC-ADD-SRDFSCMPPEER NOSATA101-1301	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C08	RMT SYNC-ADD-SRDFSCMPPEER NOSATA251-400T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C09	RMT SYNC-ADD-SRDFSCMPPEER NOSATA401-600T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C10	RMT SYNC-ADD-SRDFSCMPPEER NOSATA601-1000	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C11	RMT SYNC-ADD-SRDFSCMPPEER NONSATA1001+TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFS-ADD-N01 SRDFS-ADD-N02	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFS-ADD-N02 SRDFS-ADD-N03	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N04	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N05	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N06	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N07	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFS-ADD-N08 SRDFS-ADD-N09	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFS-ADD-N10	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-0001	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N11	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-OBAS	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-OPT	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-OUP	RMT SYNC-ADD-OPT OUT-SRDFSCMPPEERSATA-TR	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFS-ADD-T01 SRDFS-ADD-T02	SRDFS ADD 0250 TB SRDFS ADD .251500 TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,036.80 \$1,710.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,036.80 \$1,710.00
5	SRDFS-ADD-T02	SRDFS ADD .501750 TB	\$0.00		36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383.20
5	SRDFS-ADD-T04	SRDFS ADD .751-1.00 TB	\$0.00		36%	\$0.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,056.40
5	SRDFS-ADD-T05	SRDFS ADD 1.01-2.00 TB	\$0.00	D1	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	SRDFS-ADD-T06	SRDFS ADD 2.01-4.00 TB	\$0.00		36%	\$0.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,835.60
5	SRDFS-ADD-T07	SRDFS ADD 4.01-6.00 TB	\$0.00		36%	\$0.00	\$7,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,225.20
5 5	SRDFS-ADD-T08 SRDFS-ADD-T09	SRDFS ADD 6.01-8.00 TB SRDFS ADD 8.01-10.00 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$8,614.80 \$10,004.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,614.80 \$10,004.40
5	SRDFS-ADD-T109	SRDFS ADD 10.01-12.00 TB	\$0.00		36%	\$0.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,394.00
5	SRDFS-ADD-T11	SRDFS ADD 12.01-14.00 TB	\$0.00		36%	\$0.00	\$12,783.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,783.60
5	SRDFS-ADD-T12	SRDFS ADD 14.01-17.00 TB	\$0.00		36%	\$0.00	\$14,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,173.20
5	SRDFS-ADD-T13	SRDFS ADD 17.01-20.00 TB	\$0.00		36%	\$0.00	\$15,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,562.80
5	SRDFS-ADD-T14	SRDFS ADD 20.01-23.00 TB	\$0.00	D1	36%	\$0.00	\$16,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,952.40
5 5	SRDFS-ADD-T15 SRDFS-ADD-T16	SRDFS ADD 23.01-26.00 TB SRDFS ADD 26.01-29.00 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$18,342.00 \$19,731.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,342.00 \$19,731.60
5	SRDFS-ADD-T17	SRDFS ADD 29.01-29.00 TB SRDFS ADD 29.01-32.00 TB	\$0.00		36%	\$0.00	\$21,121.20	\$0.00	\$0.00	\$0.00	\$0.00	\$21,121.20
5	SRDFS-ADD-T18	SRDFS ADD 32.01-35.00 TB	\$0.00		36%	\$0.00	\$22,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$22,510.80
5	SRDFS-ADD-T19	SRDFS ADD 35.01-38.00 TB	\$0.00	D1	36%	\$0.00	\$23,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,900.40
5	SRDFS-ADD-T20	SRDFS ADD 38.01-41.00 TB	\$0.00		36%	\$0.00	\$25,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,290.00
5	SRDFS-ADD-T21	SRDFS ADD 41.01-44.00 TB	\$0.00		36%	\$0.00	\$26,679.60	\$0.00	\$0.00	\$0.00	\$0.00	\$26,679.60
5 5	SRDFS-ADD-T22 SRDFS-ADD-T23	SRDFS ADD 44.01-47.00 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$28,069.20 \$29,458.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,069.20
5 5	SRDFS-ADD-123 SRDFS-ADD-T24	SRDFS ADD 47.01-50.00 TB SRDFS ADD 50.01-53.00 TB	\$0.00	D1	36%	\$0.00	\$29,458.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$29,458.80 \$30,848.40
5	SRDFS-ADD-T25	SRDFS ADD 53.01-56.00 TB	\$0.00		36%	\$0.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,238.00
5	SRDFS-ADD-T26	SRDFS ADD 56.01-59.00 TB	\$0.00	D1	36%	\$0.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$33,627.60
5	SRDFS-ADD-T27	SRDFS ADD 59.01-62.00 TB	\$0.00	D1	36%	\$0.00	\$35,017.20	\$0.00	\$0.00	\$0.00	\$0.00	\$35,017.20
5	SRDFS-ADD-T28	SRDFS ADD 62.01-65.00 TB	\$0.00		36%	\$0.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36,406.80
5	SRDFS-ADD-T29	SRDFS ADD 65.01-68.00 TB	\$0.00		36%	\$0.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$37,796.40
5 5	SRDFS-ADD-T30	SRDFS ADD 68.01-71.00 TB	\$0.00		36% 36%	\$0.00 \$0.00	\$39,186.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$39,186.00 \$40,575.60
5	SRDFS-ADD-T31 SRDFS-ADD-T32	SRDFS ADD 71.01-74.00 TB SRDFS ADD 74.01-77.00 TB	\$0.00 \$0.00		36%	\$0.00	\$40,575.60 \$41,965.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$40,575.60 \$41,965.20
5	SRDFS-ADD-T32	SRDFS ADD 74.01-77.00 TB SRDFS ADD 77.01-80.00 TB	\$0.00		36%	\$0.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$43,354.80
5	SRDFS-ADD-T34	SRDFS ADD 80.01-83.00 TB	\$0.00	D1	36%	\$0.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$44,744.40
5	SRDFS-ADD-T35	SRDFS ADD 83.01-86.00 TB	\$0.00		36%	\$0.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,134.00
5	SRDFSADD-UPG	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFS-ADT1-4U	SRDFS ADD T1-T4 UPG	\$3,740.00	D1	36%	\$2,393.60	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5 5	SRDFS-ADT5-35 SRDF-S-BASE	SRDFS ADD T5-35 UPG RMT SYNC PROT-SRDFS CMPPEER-BASE	\$7,720.00 \$20,760.00	D1 D1	36% 36%	\$4,940.80 \$13,286.40	\$1,389.60 \$3,736.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,389.60 \$3,736.80
5	SRDF-S-BASEF	SRDF-S FENB BASE LICENSE	\$17,640.00	D1	36%	\$11,289.60	\$3,175.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,175.20
5	SRDF-S-BASEL	SRDF-S LITE BASE LICENSE	\$3,120.00	D1	36%	\$1,996.80	\$561.60	\$0.00	\$0.00	\$0.00	\$0.00	\$561.60
5	SRDF-S-C01	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	\$4,380.00	D1	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5 5	SRDF-S-C02 SRDF-S-C03	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	\$4,120.00 \$3,630.00	D1 D1	36% 36%	\$2,636.80 \$2,323.20	\$741.60 \$653.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$741.60 \$653.40
5	SRDF-S-C04	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	\$3,240.00	D1	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	SRDF-S-C05	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	\$2,890.00	D1	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	SRDF-S-C06	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	\$2,560.00	D1	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5 5	SRDF-S-C07 SRDF-S-C08	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	\$2,200.00 \$1,880.00	D1 D1	36% 36%	\$1,408.00 \$1,203.20	\$396.00 \$338.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$396.00 \$338.40
5	SRDF-S-C09	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-S-C10	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	\$1,390.00	D1	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	SRDF-S-C11	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	\$1,190.00	D1	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5 5	SRDF-S-CF01 SRDF-S-CF02	SRDF-S FENB 1TB (0-14TB) SRDF-S FENB 1TB (15-25TB)	\$3,720.00 \$3,500.00	D1 D1	36% 36%	\$2,380.80 \$2,240.00	\$669.60 \$630.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$669.60 \$630.00
5	SRDF-S-CF03	SRDF-S FENB 1TB (26-40TB)	\$3,080.00	D1	36%	\$1,971.20	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$554.40
5	SRDF-S-CF04	SRDF-S FENB 1TB (41-60TB)	\$2,750.00	D1	36%	\$1,760.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	SRDF-S-CF05	SRDF-S FENB 1TB (61-100TB)	\$2,450.00	D1	36%	\$1,568.00	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$441.00
5 5	SRDF-S-CF06 SRDF-S-CF07	SRDF-S FENB 1TB (101-150TB) SRDF-S FENB 1TB (151-250TB)	\$2,170.00 \$1,870.00	D1 D1	36% 36%	\$1,388.80 \$1,196.80	\$390.60 \$336.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$390.60 \$336.60
5	SRDF-S-CF08	SRDF-S FENB 1TB (251-400TB)	\$1,590.00	D1	36%	\$1,017.60	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	SRDF-S-CF09	SRDF-S FENB 1TB (401-600TB)	\$1,370.00	D1	36%	\$876.80	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	SRDF-S-CF10	SRDF-S FENB 1TB (601-1000TB)	\$1,180.00	D1	36%	\$755.20	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$212.40
5 5	SRDF-S-CF11 SRDF-S-CL01	SRDF-S FENB 1TB(1001TB OR GREATER) SRDF-S LITE 1TB (0-14TB)	\$1,010.00 \$660.00	D1 D1	36% 36%	\$646.40 \$422.40	\$181.80 \$118.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$118.80
5	SRDF-S-CL02	SRDF-S LITE (178 (0-1418))	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SRDF-S-CL03	SRDF-S LITE 1TB (26-40TB)	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	SRDF-S-CL04	SRDF-S LITE 1TB (41-60TB)	\$490.00	D1	36%	\$313.60	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5 5	SRDF-S-CL05 SRDF-S-CL06	SRDF-S LITE 1TB (61-100TB) SRDF-S LITE 1TB (101-150TB)	\$440.00 \$390.00	D1 D1	36% 36%	\$281.60 \$249.60	\$79.20 \$70.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$79.20 \$70.20
5	SRDF-S-CL07	SRDF-S LITE (151-150TB)	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	SRDF-S-CL08	SRDF-S LITE 1TB (251-400TB)	\$290.00	D1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	SRDF-S-CL09	SRDF-S LITE 1TB (401-600TB)	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5 5	SRDF-S-CL10 SRDF-S-CL11	SRDF-S LITE 1TB (601-1000TB) SRDF-S LITE 1TB(1001TB OR GREATER)	\$210.00 \$180.00	D1 D1	36% 36%	\$134.40 \$115.20	\$37.80 \$32.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37.80 \$32.40
5	SRDF-S-N01	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	\$2,190.00	D1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	SRDF-S-N02	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	\$2,060.00	D1	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5 5	SRDF-S-N03	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	\$1,810.00	D1 D1	36% 36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	SRDF-S-N04 SRDF-S-N05	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	\$1,620.00 \$1,450.00	D1	36%	\$1,036.80 \$928.00	\$291.60 \$261.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$291.60 \$261.00
5	SRDF-S-N06	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	SRDF-S-N07	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	SRDF-S-N08	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5 5	SRDF-S-N09 SRDF-S-N10	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	\$810.00 \$690.00	D1 D1	36% 36%	\$518.40 \$441.60	\$145.80 \$124.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145.80 \$124.20
5	SRDF-S-N11	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	SRDF-S-NF01	SRDF-S FENB 1TB (0-14TB) NLT3	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDF-S-NF02	SRDF-S FENB 1TB (15-25TB) NLT3	\$1,750.00	D1	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5 5	SRDF-S-NF03 SRDF-S-NF04	SRDF-S FENB 1TB (26-40TB) NLT3 SRDF-S FENB 1TB (41-60TB) NLT3	\$1,530.00 \$1,370.00	D1 D1	36% 36%	\$979.20 \$876.80	\$275.40 \$246.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$275.40 \$246.60
5	SRDF-S-NF05	SRDF-S FENB 1TB (61-100TB) NLT3	\$1,230.00	D1	36%	\$787.20	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	SRDF-S-NF06	SRDF-S FENB 1TB (101-150TB) NLT3	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5 5	SRDF-S-NF07 SRDF-S-NF08	SRDF-S FENB 1TB (151-250TB) NLT3 SRDF-S FENB 1TB (251-400TB) NLT3	\$930.00 \$790.00	D1 D1	36% 36%	\$595.20 \$505.60	\$167.40 \$142.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40 \$142.20
5	SRDF-S-NF09	SRDF-S FENB 1TB (201-400TB) NLT3	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	SRDF-S-NF10	SRDF-S FENB 1TB (601-1000TB) NLT3	\$580.00	D1	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SRDF-S-NF11	SRDF-S FENB 1TB(1001TB OR GREATER) NLT3	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	SRDF-S-NL01	SRDF-S LITE 1TB (0-14TB) NLT3	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5 5	SRDF-S-NL02 SRDF-S-NL03	SRDF-S LITE 1TB (15-25TB) NLT3 SRDF-S LITE 1TB (26-40TB) NLT3	\$310.00 \$280.00	D1 D1	36% 36%	\$198.40 \$179.20	\$55.80 \$50.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.80 \$50.40
5	SRDF-S-NL04	SRDF-S LITE 1TB (41-60TB) NLT3	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-S-NL05	SRDF-S LITE 1TB (61-100TB) NLT3	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-S-NL06	SRDF-S LITE 1TB (101-150TB) NLT3	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5 5	SRDF-S-NL07 SRDF-S-NL08	SRDF-S LITE 1TB (151-250TB) NLT3 SRDF-S LITE 1TB (251-400TB) NLT3	\$170.00 \$150.00	D1 D1	36% 36%	\$108.80	\$30.60 \$27.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$30.60 \$27.00
5	SRDF-S-NL08 SRDF-S-NL09	SRDF-S LITE 1TB (251-4001B) NLT3 SRDF-S LITE 1TB (401-600TB) NLT3	\$150.00 \$130.00	D1	36%	\$96.00 \$83.20	\$27.00 \$23.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$27.00 \$23.40
5	SRDF-S-NL10	SRDF-S LITE 1TB (601-1000TB) NLT3	\$110.00	D1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-S-NL11	SRDF-S LITE 1TB(1001TB OR GREATER) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDF-S-OBAS	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-S-OPT SRDF-S-OUP	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF-S-R01	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	SRDF-S-R02	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	\$3,647.00	D1	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	SRDF-S-R03	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	\$3,660.00	D1	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5 5	SRDF-S-R04 SRDF-S-R05	RMT SYNC-SRDFS CMPPEER REG 41-60 TB RMT SYNC-SRDFS CMPPEER REG 61-100 TB	\$2,990.00 \$2,595.00	D1 D1	36% 36%	\$1,913.60 \$1,660.80	\$538.20 \$467.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$538.20 \$467.10
5	5.101-0-1100	THE STATE STATE OF OWN I LETTING OF THE ID	Ψ2,000.00	<i>D</i> 1	5570	Ψ1,000.80	φ-101.10	φυ.υυ	ψ0.00	φυ.υυ	φυ.υυ	ψ-101.10

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-S-R06	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	\$2,205.00	D1	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	SRDF-S-R07	RMT SYNC-SRDFS CMPPEER REG 151-250 TB RMT SYNC-SRDFS CMPPEER REG 251-400 TB	\$2,090.00		36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5 5	SRDF-S-R08 SRDF-S-R09	RMT SYNC-SRDFS CMPPEER REG 251-400 TB RMT SYNC-SRDFS CMPPEER REG 401-600 TB	\$1,915.00		36% 36%	\$1,225.60 \$1,097.60	\$344.70 \$308.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$344.70
5	SRDF-S-R10	RMT SYNC-SRDFS CMPPEER REG 401-000 TB	\$1,715.00 \$1,505.00	D1	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70 \$270.90
5	SRDF-S-R11	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	SRDF-S-RBAS	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	\$22,120.00	D1	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	SRDF-S-RBASF	SRDF-S FENB REPL BASE LICENSE	\$12,740.00	D1	36%	\$8,153.60	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,293.20
5	SRDF-S-RBASL	SRDF-S LITE REPL BASE LICENSE	\$2,250.00		36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	SRDF-S-RF01	SRDF-S FENB REPL 1TB (0-14TB)	\$8,270.00		36%	\$5,292.80	\$1,488.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,488.60
5	SRDF-S-RF02	SRDF-S FENB REPL 1TB (15-25TB)	\$6,870.00		36%	\$4,396.80	\$1,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,236.60
5 5	SRDF-S-RF03 SRDF-S-RF04	SRDF-S FENB REPL 1TB (26-40TB) SRDF-S FENB REPL 1TB (41-60TB)	\$5,830.00 \$5,180.00		36% 36%	\$3,731.20 \$3,315.20	\$1,049.40 \$932.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,049.40 \$932.40
5	SRDF-S-RF05	SRDF-S FENB REPL 1TB (61-100TB)	\$4,600.00		36%	\$2,944.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SRDF-S-RF06	SRDF-S FENB REPL 1TB (101-150TB)	\$4,090.00		36%	\$2,617.60	\$736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$736.20
5	SRDF-S-RF07	SRDF-S FENB REPL 1TB (151-250TB)	\$3,630.00		36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	SRDF-S-RF08	SRDF-S FENB REPL 1TB (251-400TB)	\$3,220.00	D1	36%	\$2,060.80	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	SRDF-S-RF09	SRDF-S FENB REPL 1TB (401-600TB)	\$2,860.00	D1	36%	\$1,830.40	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$514.80
5	SRDF-S-RF10	SRDF-S FENB REPL 1TB (601-1000TB)	\$2,550.00	D1	36%	\$1,632.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5 5	SRDF-S-RF11 SRDF-S-RL01	SRDF-S FENB REPL 1TB (1001TB OR GREATER) SRDF-S LITE REPL 1TB (0-14TB)	\$2,250.00 \$1,470.00	D1 D1	36% 36%	\$1,440.00 \$940.80	\$405.00 \$264.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$405.00 \$264.60
5	SRDF-S-RL01	SRDF-S LITE REPL 1TB (0-141B) SRDF-S LITE REPL 1TB (15-25TB)	\$1,470.00		36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	SRDF-S-RL03	SRDF-S LITE REPL 1TB (16-201B)	\$1,040.00		36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	SRDF-S-RL04	SRDF-S LITE REPL 1TB (41-60TB)	\$920.00		36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	SRDF-S-RL05	SRDF-S LITE REPL 1TB (61-100TB)	\$820.00	D1	36%	\$524.80	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	SRDF-S-RL06	SRDF-S LITE REPL 1TB (101-150TB)	\$730.00		36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	SRDF-S-RL07	SRDF-S LITE REPL 1TB (151-250TB)	\$650.00		36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	SRDF-S-RL08	SRDF-S LITE REPL 1TB (251-400TB)	\$570.00		36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5 5	SRDF-S-RL09 SRDF-S-RL10	SRDF-S LITE REPL 1TB (401-600TB) SRDF-S LITE REPL 1TB (601-1000TB)	\$510.00 \$450.00		36% 36%	\$326.40 \$288.00	\$91.80 \$81.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$91.80 \$81.00
5	SRDF-S-RL11	SRDF-S LITE REPL 1TB (001-10001B) SRDF-S LITE REPL 1TB (1001TB OR GREATER)	\$450.00 \$400.00		36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	SRDF-S-RN-OPN	RT FOR SRDF-S ON OPEN SYS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-RN-ZOS	SRDF/S RUNTIME FOR ZOS	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RUP	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RUPL	SRDF-S LITE REPL BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T01	SRDF-S CAPACITY 0250	\$0.00		36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	SRDF-S-T02	SRDF-S CAPACITY .251500	\$0.00		36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5 5	SRDF-S-T03 SRDF-S-T04	SRDF-S CAPACITY .501750 SRDF-S CAPACITY .751-1.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,770.00 \$6,118.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,770.00 \$6.118.20
5	SRDF-S-T05	SRDF-S CAPACITY 1.01-2.00	\$0.00		36%	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	SRDF-S-T06	SRDF-S CAPACITY 2.01-4.00	\$0.00		36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5	SRDF-S-T07	SRDF-S CAPACTY 4.01-6.00	\$0.00		36%	\$0.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,455.80
5	SRDF-S-T08	SRDF-S CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5	SRDF-S-T09	SRDF-S CAPACITY 8.01-10.0	\$0.00	D1	36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	SRDF-S-T10	SRDF-S CAPACITY 10.01-12.	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	SRDF-S-T11	SRDF-S CAPACITY 12.01-14.	\$0.00 \$0.00		36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5 5	SRDF-S-T12 SRDF-S-T13	SRDF-S CAPACITY 14.01-17. SRDF-S CPCTY 17.01-20.00	\$0.00		36% 36%	\$0.00 \$0.00	\$28,351.80 \$31,131.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,351.80 \$31,131.00
5	SRDF-S-T14	SRDF-S CPCTY 20.01-23.00	\$0.00		36%	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20
5	SRDF-S-T1-4U	SRDF-S T1-T4 UPGRADE	\$0.00		36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	SRDF-S-T15	SRDF-S CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	SRDF-S-T16	SRDF-S CPCTY 26.01-29.00	\$0.00		36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	SRDF-S-T17	SRDF-S CPCTY 29.01-32.00	\$0.00		36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5 5	SRDF-S-T18	SRDF-S CPCTY 32.01-35.00	\$0.00		36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5	SRDF-S-T19 SRDF-S-T20	SRDF-S CPCTY 35.01-38.00 SRDF-S CPCTY 38.01-41.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$47,806.20 \$50,585.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47,806.20 \$50,585.40
5	SRDF-S-T21	SRDF-S CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5	SRDF-S-T22	SRDF-S CPCTY 44.01-47.00	\$0.00		36%	\$0.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80
5	SRDF-S-T23	SRDF-S CPCTY 47.01-50.00	\$0.00		36%	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,923.00
5	SRDF-S-T24	SRDF-S CPCTY 50.01-53.00	\$0.00		36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	SRDF-S-T25	SRDF-S CPCTY 53.01-56.00	\$0.00		36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	SRDF-S-T26	SRDF-S CPCTY 56.01-59.00	\$0.00		36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5 5	SRDF-S-T27 SRDF-S-T28	SRDF-S CPCTY 59.01-62.00 SRDF-S CPCTY 62.01-65.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$70,039.80 \$72,819.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70,039.80 \$72,819.00
5	SRDF-S-126 SRDF-S-T29	SRDF-S CPCTY 62.01-05.00 SRDF-S CPCTY 65.01-68.00	\$0.00		36%	\$0.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$75,598.20
5	SRDF-S-T30	SRDF-S CPCTY 68.01-71.00	\$0.00		36%	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	SRDF-S-T31	SRDF-S CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5	SRDF-S-T32	SRDF-S CPCTY 74.01-77.00	\$0.00		36%	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5	SRDF-S-T33	SRDF-S CPCTY 77.01-80.00	\$0.00		36%	\$0.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,715.00
5	SRDF-S-T34	SRDF-S CPCTY 80.01-83.00	\$0.00		36%	\$0.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$89,494.20
5	SRDF-S-T35	SRDF-S CPCTY 83.01-86.00	\$0.00		36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5 5	SRDF-S-T5-35U SRDFSTAR-BASE	SRDF-S T5-T35 UPGRADE SRDFSTAR BASE LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,779.20 \$2,946.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,779.20 \$2,946.60
5	SRDFSTAR-BASE SRDFSTAR-C01	SRDFSTAR BASE LICENSE SRDFSTAR 1TB (0-14TB)	\$0.00		36%	\$0.00	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60 \$622.80
5	SRDFSTAR-C02	SRDFSTAR 1TB (0-141B) SRDFSTAR 1TB (15-25TB)	\$0.00		36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	SRDFSTAR-C03	SRDFSTAR 1TB (26-40TB)	\$0.00		36%	\$0.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	SRDFSTAR-C04	SRDFSTAR 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	SRDFSTAR-C05	SRDFSTAR 1TB (61-100TB)	\$0.00		36%	\$0.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	SRDFSTAR-C06	SRDFSTAR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFSTAR-C07	SRDFSTAR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5 5	SRDFSTAR-C08 SRDFSTAR-C09	SRDFSTAR 1TB (251-400TB) SRDFSTAR 1TB (401-600TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$268.20 \$230.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$268.20 \$230.40
5	SRDFSTAR-C10	SRDFSTAR 1TB (401-000TB) SRDFSTAR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	SRDFSTAR-C11	SRDFSTAR1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	SRDFSTAR-N01	SRDFSTAR 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5 5	SRDFSTAR-N02 SRDFSTAR-N03	SRDFSTAR 1TB (15-25TB) NLT3 SRDFSTAR 1TB (26-40TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$293.40 \$258.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$293.40 \$258.30
5	SRDFSTAR-N03	SRDFSTAR 1TB (20-401B) NLT3 SRDFSTAR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	SRDFSTAR-N05	SRDFSTAR 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	SRDFSTAR-N06	SRDFSTAR 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5 5	SRDFSTAR-N07 SRDFSTAR-N08	SRDFSTAR 1TB (151-250TB) NLT3 SRDFSTAR 1TB (251-400TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$156.60 \$133.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.60 \$133.20
5	SRDFSTAR-N09	SRDFSTAR 1TB (201-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20 \$114.30
5	SRDFSTAR-N10	SRDFSTAR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	SRDFSTAR-N11	SRDFSTAR1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5 5	SRDFSTAR-OBAS SRDFSTAR-OPT	SRDFSTAR OPT OUT BASE LICENSE SRDFSTAR OPT OUT TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFSTAR-OUP	SRDFSTAR OFF OUT TB SRDFSTAR OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R01	SRDFSTAR REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	SRDFSTAR-R02	SRDFSTAR REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$207.90
5	SRDFSTAR-R03	SRDFSTAR REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$216.54
5 5	SRDFSTAR-R04 SRDFSTAR-R05	SRDFSTAR REPL 1TB (41-60TB) SRDFSTAR REPL 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$193.14 \$165.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$193.14 \$165.06
5	SRDFSTAR-R06	SRDFSTAR REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	SRDFSTAR-R07	SRDFSTAR REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	SRDFSTAR-R08	SRDFSTAR REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5 5	SRDFSTAR-R09 SRDFSTAR-R10	SRDFSTAR REPL 1TB (401-600TB) SRDFSTAR REPL 1TB (601-1000TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$99.90 \$80.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$99.90 \$80.82
5	SRDFSTAR-R11	SRDFSTAR REPL 1TB (001F1000TB)	\$0.00	D1	36%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	SRDFSTAR-RBAS	SRDFSTAR REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	SRDFSTAR-RN-Z	SRDFSTAR RUNTIME FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFSTAR-RUP SRDFSTAR-T01	SRDFSTAR REPL BASE UPGRADE SRDFSTAR CPCTY 0250	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$334.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$334.80
5	SRDFSTAR-T01	SRDFSTAR CPCTY 0-250 SRDFSTAR CPCTY .251500	\$0.00	D1	36%	\$0.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$552.60
5	SRDFSTAR-T03	SRDFSTAR CPCTY .501750	\$0.00	D1	36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40
5	SRDFSTAR-T04	SRDFSTAR CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$988.20
5 5	SRDFSTAR-T05 SRDFSTAR-T06	SRDFSTAR CPCTY 1.01-2.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,436.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,436.40
5 5	SRDFSTAR-T00	SRDFSTAR CPCTY 2.01-4.00 SRDFSTAR CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$1,884.60 \$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,884.60 \$2,332.80
5	SRDFSTAR-T08	SRDFSTAR CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,781.00
5	SRDFSTAR-T09	SRDFSTAR CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,229.20
5 5	SRDFSTAR-T10 SRDFSTAR-T11	SRDFSTAR CPTY 10.01-12.00 SRDFSTAR CPTY 12.01-14.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$3,677.40 \$4,125.60	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$3,677.40
5	SRDFSTAR-T11	SRDFSTAR CPTY 12.01-14.00 SRDFSTAR CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00 \$0.00	\$4,125.60 \$4,573.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$4,125.60 \$4,573.80
5	SRDFSTAR-T13	SRDFSTAR CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00
5	SRDFSTAR-T14	SRDFSTAR CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,470.20
5 5	SRDFSTAR-T15 SRDFSTAR-T16	SRDFSTAR CPTY 23.01-26.00 SRDFSTAR CPTY 26.01-29.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,918.40 \$6,366.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,918.40
5	SRDFSTAR-T17	SRDFSTAR CFTY 29.01-32.00 SRDFSTAR CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$6,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,366.60 \$6,814.80
5	SRDFSTAR-T18	SRDFSTAR CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,263.00
5	SRDFSTAR-T19	SRDFSTAR CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,711.20
5 5	SRDFSTAR-T20	SRDFSTAR CPTY 38.01-41.00 SRDFSTAR CPTY 41.01.44.00	\$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$8,159.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,159.40
5	SRDFSTAR-T21 SRDFSTAR-T22	SRDFSTAR CPTY 41.01-44.00 SRDFSTAR CPTY 44.01-47.00	\$0.00 \$0.00	D1	36%	\$0.00	\$8,607.60 \$9,055.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$8,607.60 \$9,055.80
5	SRDFSTAR-T23	SRDFSTAR CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,504.00
5	SRDFSTAR-T24	SRDFSTAR CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,952.20
5 5	SRDFSTAR-T25 SRDFSTAR-T26	SRDFSTAR CPTY 53.01-56.00 SRDFSTAR CPTY 56.01-59.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$10,400.40 \$10,848.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,400.40 \$10,848.60
5	SRDFSTAR-126 SRDFSTAR-T27	SRDFSTAR CPTY 56.01-59.00 SRDFSTAR CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$10,646.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10,848.80
5	SRDFSTAR-T28	SRDFSTAR CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,745.00
5	SRDFSTAR-T29	SRDFSTAR CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,193.20
5 5	SRDFSTAR-T30 SRDFSTAR-T31	SRDFSTAR CPTY 68.01-71.00 SRDFSTAR CPTY 71.01-74.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$12,641.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,641.40
5	SRDFSTAR-T31 SRDFSTAR-T32	SRDFSTAR CPTY 71.01-74.00 SRDFSTAR CPTY 74.01-77.00	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$13,089.60 \$13,537.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$13,089.60 \$13,537.80
5	SRDFSTAR-T33	SRDFSTAR CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	SRDFSTAR-T34	SRDFSTAR CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.20
5	SRDFSTAR-T35	SRDFSTAR CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,882.40
5 5	SRDFSTAR-UPG SRDFSTR-T1-4U	SRDFSTAR BASE UPGRADE SRDFSTAR T1-T4 UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$217.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$217.80
5	SRDFSTRT5-35U	SRDFSTAR T5-T35 UPGRADE	\$2,490.00	D1	36%	\$1,593.60	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$448.20
5	SRDF-S-UPG	RMT SYNC PROT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-UPGL	SRDF-S LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-T1 SRDF-T10	SRDF CAPACITY 0250 SRDF CAPACITY 10.01-12.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$2,073.60 \$22,793.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,073.60 \$22,793.40
5	SRDF-T10 SRDF-T11	SRDF CAPACITY 10.01-12.00 SRDF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	SRDF-T12	SRDF CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5	SRDF-T13	SRDF CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,131.00
5	SRDF-T14	SRDF CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-T1-4UP SRDF-T15	SRDF T1-T4 UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,348.20
5 5	SRDF-115 SRDF-T16	SRDF CPCTY 23.01-26.00 SRDF CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00 \$0.00	\$36,689.40 \$39,468.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$36,689.40 \$39,468.60
5	SRDF-T17	SRDF CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	SRDF-T18	SRDF CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5	SRDF-T19	SRDF CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	SRDF-T2	SRDF CAPACITY .251500	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5 5	SRDF-T20	SRDF CPCTY 38.01-41.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$50,585.40
5	SRDF-T21 SRDF-T22	SRDF CPCTY 41.01-44.00 SRDF CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$53,364.60 \$56,143.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$53,364.60 \$56,143.80
5	SRDF-T23	SRDF CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,923.00
5	SRDF-T24	SRDF CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	SRDF-T25	SRDF CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	SRDF-T26	SRDF CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,819.00
5 5	SRDF-T27 SRDF-T28	SRDF CPCTY 59.01-62.00 SRDF CPCTY 62.01-65.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$78,377.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$78,377.40
5	SRDF-T29	SRDF CPCTY 62.01-65.00 SRDF CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$83,935.80 \$89,494.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$83,935.80 \$89,494.20
5	SRDF-T3	SRDF CAPACITY .501750	\$0.00	D1	36%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	SRDF-T30	SRDF CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	SRDF-T31	SRDF CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	SRDF-T32	SRDF CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$70,039.80
5 5	SRDF-T33	SRDF CPCTY 77.01-80.00	\$0.00 \$0.00	D1 D1	36%	\$0.00 \$0.00	\$75,598.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$75,598.20
5	SRDF-T34 SRDF-T35	SRDF CPCTY 80.01-83.00 SRDF CPCTY 83.01-86.00	\$0.00	D1	36% 36%	\$0.00	\$81,156.60 \$86,715.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$81,156.60 \$86,715.00
5	SRDF-T4	SRDF CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5	SRDF-T5	SRDF CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	SRDF-T5-30UP	SRDF T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	SRDF-T5-35U	SRDF T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	SRDF-T6	SRDF CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5 5	SRDF-T7 SRDF-T8	SRDF CAPACITY 4.01-6.00 SRDF CAPACITY 6.01-8.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$14,455.80 \$17,235.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,455.80 \$17,235.00
5	SRDF-T9	SRDF CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	SRM-ENABLER	SRM ENABLER MODEL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRMENB-T1	SRM CPTY 0250	\$0.00	D1	36%	\$0.00	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5	SRMENB-T10	SRM CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,480.20
5	SRMENB-T11	SRM CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$5,023.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,023.80
5 5	SRMENB-T12 SRMENB-T13	ESP CPTY 14.01-17.00 SRM CPTY 17.01-20.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,567.40 \$6,111.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,567.40 \$6,111.00
5	SRMENB-T14	SRM CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$6,654.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,654.60
5	SRMENB-T15	SRM CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,198.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,198.20
5	SRMENB-T16	SRM CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	SRMENB-T17	SRM CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$8,285.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,285.40
5	SRMENB-T18	SRM CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,829.00
5 5	SRMENB-T19 SRMENB-T2	SRM CPTY 35.01-38.00 SRM CPTY .251500	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$9,372.60 \$855.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,372.60 \$855.00
5	SRMENB-T20	SRM CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,916.20
5	SRMENB-T21	SRM CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,459.80
5	SRMENB-T22	SRM CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	SRMENB-T23	SRM CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$11,547.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,547.00
5	SRMENB-T24	SRM CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$12,090.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,090.60
5 5	SRMENB-T25 SRMENB-T26	SRM CPTY 53.01-56.00 SRM CPTY 56.01-59.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$12,634.20 \$13,177.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,634.20 \$13,177.80
5	SRMENB-T27	SRM CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$13,721.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,721.40
5	SRMENB-T28	SRM CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$14,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,265.00
5	SRMENB-T29	SRM CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$14,808.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,808.60
5	SRMENB-T3	SRM CPTY .501750	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	SRMENB-T30	SRM CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$15,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,352.20
5 5	SRMENB-T4 SRMENB-T5	SRM CPTY .751-1.00 SRM CPTY 1.01-2.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,218.60 \$1,762.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,218.60 \$1,762.20
5	SRMENB-T6	SRM CPTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,305.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,305.80
5	SRMENB-T7	SRM CPTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,849.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,849.40
5	SRMENB-T8	SRM CPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,393.00
5	SRMENB-T9	SRM CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,936.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,936.60
5	STM-T1-4U	CC5.1 STM T1-4 UPG	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	STM-T5-30U	CC5.1 STM T5-30 UPG	\$0.00	D1	36%	\$0.00	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$687.60
5	STMUPT1-4 STMUPT5-12	ECC STM UPGRADE T1-T4 ECC STM UPGRADE T5-T12	\$1,010.00 \$3,820.00	D1 D1	36% 36%	\$646.40 \$2,444.80	\$181.80 \$687.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$687.60
5	SYMADVMGT-BAS	VMAX ADV TIER STOR MGT BASE LICENSE	\$0.00	D1	36%	\$2,444.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-C01	VMAX ADV TIER STOR MGT 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-C02	VMAX ADV TIER STOR MGT 1TB (14-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-C03	VMAX ADV TIER STOR MGT 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-C04	VMAX ADV TIER STOR MGT 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMADVMGT-C05 SYMADVMGT-C06	VMAX ADV TIER STOR MGT 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	SYMADVMGT-C06 SYMADVMGT-C07	VMAX ADV TIER STOR MGT 1TB (101-150TB) VMAX ADV TIER STOR MGT 1TB (151-250TB)	\$0.00	D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMADVMGT-C07 SYMADVMGT-C08	VMAX ADV TIER STOR MGT TTB (151-2501B) VMAX ADV TIER STOR MGT 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-C09	VMAX ADV TIER STOR MGT 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-C10	VMAX ADV TIER STOR MGT 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-C11	VMAX ADV TIER STOR MGT 1TB (1001TB or gr	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SYMADVMGT-N01	VMAX ADV TIER STOR MGT 1TB (0-14TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMADVMGT-N02 SYMADVMGT-N03	VMAX ADV TIER MGMT SW 1TB (15-25TB) NLT3 VMAX ADV TIER STOR MGT 1TB (26-40) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMADVMGT-N04	VMAX ADV TIER MGMT SW 1TB (20-40) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-N05	VMAX ADV TIER MGMT SW 1TB (61-100TB) NLT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-N06	VMAX ADV TIER MGMT SW 1TB (101-150TB) NL	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-N07	VMAX ADV TIER MGMT SW 1TB (151-250TB) NL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMADVMGT-N08 SYMADVMGT-N09	VMAX ADV TIER MGMT SW 1TB (251-400TB) NL VMAX ADV TIER MGMT SW 1TB (401-600TB) NL	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMADVMGT-N10	VMAX ADV TIER MGMT SW 1TB (401-000TB) NE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-N11	VMAX ADV TIER MGMT SW 1TB (1001TB GR) NL	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMGT-UPG	VMAX ADV TIER STOR MGT BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-ERAS-BASE	SYM-DISK-ERASE BASE LICENSE	\$3,500.00		36%	\$2,240.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.00
5 5	SYM-ERAS-C01 SYM-ERAS-C02	SYM-DISK-ERASE 1TB (0-14TB) SYM-DISK-ERASE 1TB (15-25TB)	\$260.00 \$250.00		36% 36%	\$166.40 \$160.00	\$46.80 \$45.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46.80 \$45.00
5	SYM-ERAS-C03	SYM-DISK-ERASE 1TB (13-231B)	\$240.00		36%	\$153.60	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	SYM-ERAS-C04	SYM-DISK-ERASE 1TB (41-60TB)	\$230.00		36%	\$147.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	SYM-ERAS-C05	SYM-DISK-ERASE 1TB (61-100TB)	\$210.00		36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5 5	SYM-ERAS-C06	SYM-DISK-ERASE 1TB (101-150TB)	\$200.00 \$190.00		36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5 5	SYM-ERAS-C07 SYM-ERAS-C08	SYM-DISK-ERASE 1TB (151-250TB) SYM-DISK-ERASE 1TB (251-400TB)	\$190.00		36% 36%	\$121.60 \$121.60	\$34.20 \$34.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.20 \$34.20
5	SYM-ERAS-C09	SYM-DISK-ERASE 1TB (401-600TB)	\$180.00		36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SYM-ERAS-C10	SYM-DISK-ERASE 1TB (601-1000TB)	\$170.00		36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	SYM-ERAS-C11	SYM-DISK-ERASE 1TB (1001TB or greater)	\$160.00		36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5 5	SYM-ERAS-N01 SYM-ERAS-N02	SYM-DISK-ERASE 1TB (0-14TB) NLT3 SYM-DISK-ERASE 1TB (15-25TB) NLT3	\$130.00 \$130.00		36% 36%	\$83.20 \$83.20	\$23.40 \$23.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.40 \$23.40
5	SYM-ERAS-N02	SYM-DISK-ERASE 1TB (10-231B) NLT3 SYM-DISK-ERASE 1TB (26-40TB) NLT3	\$120.00		36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SYM-ERAS-N04	SYM-DISK-ERASE 1TB (41-60TB) NLT3	\$110.00		36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SYM-ERAS-N05	SYM-DISK-ERASE 1TB (61-100TB) NLT3	\$110.00		36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SYM-ERAS-N06	SYM-DISK-ERASE 1TB (101-150TB) NLT3	\$100.00		36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5 5	SYM-ERAS-N07 SYM-ERAS-N08	SYM-DISK-ERASE 1TB (151-250TB) NLT3 SYM-DISK-ERASE 1TB (251-400TB) NLT3	\$90.00 \$90.00		36% 36%	\$57.60 \$57.60	\$16.20 \$16.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16.20 \$16.20
5	SYM-ERAS-N09	SYM-DISK-ERASE 1TB (401-600TB) NLT3	\$90.00		36%	\$57.60 \$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SYM-ERAS-N10	SYM-DISK-ERASE 1TB (601-1000TB) NLT3	\$80.00		36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SYM-ERAS-N11	SYM-DISK-ERASE 1TB (1001TB or >) NLT3	\$80.00		36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SYM-ERAS-UPG	SYM-DISK-ERASE BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMGR-T1-4U SYMGR-T5-30U	CC5x SYMGR T1-4 UPG CC5x SYMGR T5-30 UPG	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$264.60 \$970.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$264.60 \$970.20
5	SYMGR-T5-35U	CC SYMGR T5-35 UPG	\$0.00		36%	\$0.00	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$970.20
5	SYM-HYPERPAV	HYPERPAV BASE LICENSE	\$28,000.00		36%	\$17,920.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	SYM-IPSEC-SW	SYMMETRIX IPSEC SINGLE-PORT LICENSE	\$7,000.00		36%	\$4,480.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	SYMMGT-KIT SYM-MIGR-BAS	SYMMETRIX MANAGEMENT PHYSICAL FULFILL SYMMETRIX MIGRATION PKG BASE LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMMIP	REMOTE MAINTENANCE S/W	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-BASE	SYMM PRIORITY CONTROLS BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C01	SYMM PRIORITY CONTROLS 1TB (0-14TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRONT-C02	SYMM PRIORITY CONTROLS 1TB (15-25TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMPRCNT-C03 SYMPRCNT-C04	SYMM PRIORITY CONTROLS 1TB (26-40TB) SYMM PRIORITY CONTROLS 1TB (41-60TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMPRONT-C05	SYMM PRIORITY CONTROLS 1TB (41-00TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C06	SYMM PRIORITY CONTROLS 1TB (101-150TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C07	SYMM PRIORITY CONTROLS 1TB (151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMPRCNT-C08 SYMPRCNT-C09	SYMM PRIORITY CONTROLS 1TB (251-400TB) SYMM PRIORITY CONTROLS 1TB (401-600TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMPRONT-C10	SYMM PRIORITY CONTROLS TTB (401-0001B) SYMM PRIORITY CONTROLS TTB (601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C11	SPC 1TB (1001TB or greater)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N01	SYMM PRIORITY CONTROLS 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRONT-N02	SPC 1TB (15-25TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMPRCNT-N03 SYMPRCNT-N04	SPC 1TB (26-40TB) NLT3 SPC 1TB (41-60TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMPRONT-N05	SPC 1TB (41-00TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N06	SPC 1TB (101-150TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N07	SPC 1TB (151-250TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMPRONT-NO8	SPC 1TB (251-400TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMPRCNT-N09 SYMPRCNT-N10	SPC 1TB (401-600TB) NLT3 SPC 1TB (601-1000TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N11	SPC 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-RN-M	SYMMETRIX PRIORITY CONTROLS RUNTIME FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRONT-UPG	SYMM PRIORITY CONTROLS BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMVP-RN-OPN SYMVPROV-BAS	SYMM VIRTUAL PROV RUNTIME SYMM VIRTUAL PROVISIONING BASE LICENSE	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SYMVPROV-BAS SYMVPROV-R01	SYMM VIRTUAL PROVISIONING BASE LICENSE SYMM VIRTUAL PROV STD 1TB(0-14TB)	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SYMVPROV-R02	SYMM VIRTUAL PROV STD 1TB(0-141B)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R03	SYMM VIRTUAL PROV STD 1TB(26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R04	SYMM VIRTUAL PROV STD 1TB(41-60TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMVPROV-R05 SYMVPROV-R06	SYMM VIRTUAL PROV STD 1TB(61-100TB) SYMM VIRTUAL PROV STD 1TB(101-150TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMVPROV-R00 SYMVPROV-R07	SYMM VIRTUAL PROV STD 11B(101-1501B) SYMM VIRTUAL PROV STD 11B(151-250TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R08	SYMM VIRTUAL PROV STD 1TB(251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SYMVPROV-R09	SYMM VIRTUAL PROV STD 1TB(401-600TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYMVPROV-R10 SYMVPROV-R11	SYMM VIRTUAL PROV STD 1TB(601-1000TB) SYMM VIRTUAL PROV STD 1TB(1001TB & grtr)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYMVPROV-RTI	SYMM VIRTUAL PROVISTO TTB(10011B & gftf) SYMM VIRTUAL PROVICED 1TB(0-14TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S02	SYMM VIRTUAL PROV LCD 1TB(0-14-15)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S03	SYMM VIRTUAL PROV LCD 1TB(26-40TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S04	SYMM VIRTUAL PROV LCD 1TB(41-60TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S05	SYMM VIRTUAL PROV LCD 1TB(61-100TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S06	SYMM VIRTUAL PROVILOD 1TB(101-150TB)	\$0.00 \$0.00		36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	SYMVPROV-S07 SYMVPROV-S08	SYMM VIRTUAL PROV LCD 1TB(151-250TB) SYMM VIRTUAL PROV LCD 1TB(251-400TB)	\$0.00		36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	SYMVPROV-S09	SYMM VIRTUAL PROV LCD 1TB(401-600TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S10	SYMM VIRTUAL PROV LCD 1TB(601-1000TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S11	SYMM VIRTUAL PROV LCD 1TB(1001TB & grtr)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-UPG	SYMM VIRTUAL PROV BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TERA-MSUBASE TERA-MSU-M00	TERASAM BASE-3 MSU TERASAM 4-45 MSU	\$26,620.00 \$1,060.00		36% 36%	\$17,036.80	\$4,791.60 \$190.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,791.60
5	TERA-MSU-M01	TERASAM 46-175 MSU	\$1,000.00		36%	\$678.40 \$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$190.80 \$178.20
5	TERA-MSU-M02	TERASAM 176-315 MSU	\$530.00		36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	TERA-MSU-M03	TERASAM 316-575 MSU	\$470.00		36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TERA-MSU-M04	TERASAM 576-875 MSU	\$430.00		36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	TERA-MSU-M05	TERASAM 876-1315 MSU	\$350.00		36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5 5	TERA-MSU-M06 TERA-MSU-M07	TERASAM 1316-1975 MSU TERASAM 1976 & UP MSU	\$320.00 \$290.00		36% 36%	\$204.80 \$185.60	\$57.60 \$52.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$57.60 \$52.20
5	TERA-MSU-UPG	TERASAM UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T1	TF ADDL CPCTY 025	\$0.00		36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	TFADD-T10	TF ADDL CPCTY 10.01-12.00	\$0.00		36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5	TFADD-T11	TF ADDL CPCTY 12.01-14.00	\$0.00		36%	\$0.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,626.60
5	TFADD-T12	TF ADDL CPCTY 14.01-17.00	\$0.00		36%	\$0.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5 5	TFADD-T13 TFADD-T14	TF ADDL CPCTY 17.01-20.00 TF ADDL CPCTY 20.01-23.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$9,005.40 \$9,694.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,005.40 \$9,694.80
5	TFADD-114 TFADDT1-4UPG	TF ADD T1-T4 UPGRADE	\$2,020.00		36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	TFADD-T15	TF ADDL CPCTY 23.01-26.00	\$0.00		36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5	TFADD-T16	TF ADDL CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,073.60
5	TFADD-T17	TF ADDL CPCTY 29.01-32.00	\$0.00		36%	\$0.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,763.00
5	TFADD-T18	TF ADDL CPCTY 32.01-35.00	\$0.00		36%	\$0.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,452.40
5 5	TFADD-T19 TFADD-T2	TF ADDL CPCTY 35.01-38.00 TF ADDL CPCTY .251500	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$13,141.80 \$2,073.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,141.80 \$2,073.60
5	TFADD-T20	TF ADDL CPCTY 38.01-41.00	\$0.00		36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5	TFADD-T21	TF ADDL CPCTY 41.01-44.00	\$0.00		36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5	TFADD-T22	TF ADDL CPCTY 44.01-47.00	\$0.00		36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5	TFADD-T23	TF ADDL CPCTY 47.01-50.00	\$0.00		36%	\$0.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,899.40
5	TFADD-T24	TF ADDL CPCTY 50.01-53.00	\$0.00		36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5 5	TFADD-T25 TFADD-T26	TF ADDL CPCTY 53.01-56.00 TF ADDL CPCTY 56.01-59.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$17,278.20 \$17,967.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,278.20 \$17,967.60
5	TFADD-T27	TF ADDL CPCTY 59.01-62.00	\$0.00		36%	\$0.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,657.00
5	TFADD-T28	TF ADDL CPCTY 62.01-65.00	\$0.00		36%	\$0.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,346.40
5	TFADD-T29	TF ADDL CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	TFADD-T3	TF ADDL CPCTY .501750	\$0.00		36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TFADD-T30	TF ADDL CPCTY 68.01-71.00	\$0.00		36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5 5	TFADD-T31 TFADD-T32	TF ADDL CPCTY 71.01-74.00 TF ADDL CPCTY 74.01-77.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$21,414.60 \$22,104.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,414.60 \$22,104.00
5	TFADD-132 TFADD-T33	TF ADDL CPCTY 74.01-77.00 TF ADDL CPCTY 77.01-80.00	\$0.00		36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	TFADD-T34	TF ADDL CPCTY 80.01-83.00	\$0.00		36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	TFADD-T35	TF ADDL CPCTY 83.01-86.00	\$0.00		36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	TFADD-T4	TF ADDL CPCTY .751-1.00	\$0.00		36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5	TFADD-T5	TF ADDL CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.20
5 5	TFADDT5-35UPG TFADD-T6	TF ADD T5-35 UPGRADE TF ADDL CPCTY 2.01-4.00	\$3,830.00 \$0.00		36% 36%	\$2,451.20 \$0.00	\$689.40 \$4,179.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$689.40 \$4,179.60
5	TFADD-16 TFADD-T7	TF ADDL CPCTY 4.01-6.00	\$0.00		36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	TFADD-T8	TF ADDL CPCTY 6.01-8.00	\$0.00		36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5	TFADD-T9	TF ADDL CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,247.80
5	TF-CG-BASE	TF-CG BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C01	TF-CG 1TB (0-14TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CG-C02	TF-CG 1TB (15-25TB) TE CG 1TB (26 40TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	TF-CG-C03 TF-CG-C04	TF-CG 1TB (26-40TB) TF-CG 1TB (41-60TB)	\$0.00 \$0.00	D1	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	TF-CG-C05	TF-CG 1TB (61-100TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C06	TF-CG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C07	TF-CG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C08	TF-CG 1TB (251-400TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C09	TF-CG 1TB (401-600TB)	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CG-C10 TF-CG-C11	TF-CG 1TB (601-1000TB) TF-CG1TB(1001TB or greater)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	TF-CG-C11 TF-CG-N01	TF-CG 1TB (0-14TB) NLT3	\$0.00		36% 36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CG-N01	TF-CG 1TB (0-141B) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N03	TF-CG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N04	TF-CG 1TB (41-60TB) NLT3	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N05	TF-CG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CG-N06	TF-CG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CG-N07 TF-CG-N08	TF-CG 1TB (151-250TB) NLT3 TF-CG 1TB (251-400TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CG-N09	TF-CG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	TF-CG-N10	TF-CG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	TF-CG-N11	TF-CG1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	TF-CG-OBAS	TF-CG OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CG-OPT TF-CG-OUP	TF-CG OPT OUT TB TF-CG OPT OUT BASE UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CG-R01	TF-CG REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	TF-CG-R02	TF-CG REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	TF-CG-R03	TF-CG REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-R04 TF-CG-R05	TF-CG REPL 1TB (41-60TB) TF-CG REPL 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	TF-CG-R05	TF-CG REPL 1TB (01-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	TF-CG-R07	TF-CG REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	TF-CG-R08	TF-CG REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	TF-CG-R09	TF-CG REPL 1TB (401-600TB)	\$0.00	D1	36% 36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-R10 TF-CG-R11	TF-CG REPL 1TB (601-1000TB) TF-CG REPL 1TB(1001TB or greater)	\$0.00 \$0.00	D1 D1	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CG-RBAS	TF-CG REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	TF-CG-RUN-MSP	TIMEFINDER CONSISTENCY LFC FOR MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	TF-CG-RUP	TF-CG REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-T01 TF-CG-T02	TF-CG CAPACITY 0250 TF-CG CAPACITY .251500	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$552.60 \$669.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$552.60 \$669.60
5	TF-CG-T02 TF-CG-T03	TF-CG CAPACITY .501750	\$0.00	D1	36%	\$0.00	\$786.60	\$0.00		\$0.00	\$0.00	
5	TF-CG-T04	TF-CG CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$903.60	\$0.00		\$0.00	\$0.00	
5	TF-CG-T05	TF-CG CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,126.80	\$0.00		\$0.00	\$0.00	
5	TF-CG-T06	TF-CG CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$1,350.00	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-T07 TF-CG-T08	TF-CG CAPACTY 4.01-6.00 TF-CG CAPACITY 6.01-8.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,573.20 \$1,796.40	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CG-T09	TF-CG CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$2,019.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,019.60
5	TF-CG-T10	TF-CG CAPACITY 10.01-12.0	\$0.00	D1	36%	\$0.00	\$2,242.80	\$0.00		\$0.00	\$0.00	
5	TF-CG-T11	TF-CG CAPACITY 12.01-14.0	\$0.00	D1	36%	\$0.00	\$2,466.00	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-T12 TF-CG-T13	TF-CG CAPACITY 14.01-17.0 TF-CG CPCTY 17.01-20.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$2,689.20 \$2,912.40	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CG-T13	TF-CG CPCTY 17:01-20:00 TF-CG CPCTY 20:01-23:00	\$0.00	D1	36%	\$0.00	\$3,135.60	\$0.00		\$0.00	\$0.00	
5	TF-CG-T1-4U	TF-CG T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$117.00	\$0.00		\$0.00	\$0.00	
5	TF-CG-T15	TF-CG CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$3,358.80	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-T16 TF-CG-T17	TF-CG CPCTY 26.01-29.00 TF-CG CPCTY 29.01-32.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$3,582.00 \$3,805.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CG-T17	TF-CG CPCTY 29.01-32.00 TF-CG CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$4,028.40	\$0.00		\$0.00	\$0.00	
5	TF-CG-T19	TF-CG CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$4,251.60	\$0.00		\$0.00	\$0.00	
5	TF-CG-T20	TF-CG CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$4,474.80	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-T21 TF-CG-T22	TF-CG CPCTY 41.01-44.00 TF-CG CPCTY 44.01-47.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$4,698.00 \$4,921.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CG-T22 TF-CG-T23	TF-CG CPCTY 44.01-47.00 TF-CG CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$5,144.40	\$0.00		\$0.00	\$0.00	
5	TF-CG-T24	TF-CG CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$5,367.60	\$0.00		\$0.00	\$0.00	
5	TF-CG-T25	TF-CG CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$5,590.80	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-T26 TF-CG-T27	TF-CG CPCTY 56.01-59.00 TF-CG CPCTY 59.01-62.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,814.00 \$6,037.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CG-T27 TF-CG-T28	TF-CG CPCTY 59:01-02:00 TF-CG CPCTY 62:01-65:00	\$0.00	D1	36%	\$0.00	\$6,260.40	\$0.00		\$0.00	\$0.00	
5	TF-CG-T29	TF-CG CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$6,483.60	\$0.00		\$0.00	\$0.00	
5	TF-CG-T30	TF-CG CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$6,706.80	\$0.00		\$0.00	\$0.00	
5 5	TF-CG-T31	TF-CG CPCTY 74.01 77.00	\$0.00	D1	36%	\$0.00	\$6,930.00	\$0.00		\$0.00	\$0.00	
5	TF-CG-T32 TF-CG-T33	TF-CG CPCTY 74.01-77.00 TF-CG CPCTY 77.01-80.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$7,153.20 \$7,376.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,153.20 \$7,376.40
5	TF-CG-T34	TF-CG CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$7,599.60	\$0.00		\$0.00	\$0.00	
5	TF-CG-T35	TF-CG CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$7,822.80	\$0.00		\$0.00	\$0.00	\$7,822.80
5	TF-CG-T5-35U	TF-CG T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$223.20	\$0.00		\$0.00	\$0.00	\$223.20
5 5	TF-CG-UPG TFCLNADD-BASE	TF-CG BASE UPGRADE TF-CLNADD BASE LICENSE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$1,837.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,837.80
5	TF-CLNADD-DAGE	TF-CLNADD 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$216.00	\$0.00		\$0.00	\$0.00	
5	TF-CLNADD-C02	TF-CLNADD 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$203.40	\$0.00		\$0.00	\$0.00	
5	TF-CLNADD-C03	TF-CLNADD 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$178.20	\$0.00		\$0.00	\$0.00	\$178.20
5	TF-CLNADD-C04 TF-CLNADD-C05	TF-CLNADD 1TB (41-60TB) TE CLNADD 1TB (61 100TB)	\$0.00	D1	36% 36%	\$0.00	\$165.60 \$160.20	\$0.00	1	\$0.00	\$0.00	\$165.60 \$160.20
5	TF-CLNADD-C05	TF-CLNADD 1TB (61-100TB) TF-CLNADD 1TB (101-150TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$160.20 \$144.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$144.00
5	TF-CLNADD-C07	TF-CLNADD 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$127.80
5	TF-CLNADD-C08	TF-CLNADD 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00		\$0.00	\$0.00	\$111.60
5	TF-CLNADD-C09	TF-CLNADD 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00		\$0.00	\$0.00	
5 5	TF-CLNADD-C10 TF-CLNADD-C11	TF-CLNADD 1TB(601-1000TB) TF-CLNADD1TB(1001TB or greater)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$84.60 \$73.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CLNADD-N01	TF-CLNADD 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00		\$0.00	\$0.00	
5	TF-CLNADD-N02	TF-CLNADD 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-CLNADD-N03	TF-CLNADD 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00		\$0.00	\$0.00	
5 5	TF-CLNADD-N04 TF-CLNADD-N05	TF-CLNADD 1TB (41-60TB) NLT3 TF-CLNADD 1TB (61-100TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$82.80 \$79.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-CLNADD-N06	TF-CLNADD 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00		\$0.00	\$0.00	

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLNADD-N07	TF-CLNADD 1TB (151-250TB) NLT3	\$0.00		36%	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5 5	TF-CLNADD-N08 TF-CLNADD-N09	TF-CLNADD 1TB (251-400TB) NLT3 TF-CLNADD 1TB (401-600TB) NLT3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$55.80 \$48.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.80 \$48.60
5	TF-CLNADD-N09	TF-CLNADD 1TB(601-1000TB) NLT3	\$0.00		36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-CLNADD-N11	TF-CLNADD1TB(1001TB or greater) NLT3	\$0.00		36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TFCLNADD-OBAS	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADD-OPT	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TFCLNADD-OUP TFCLNADD-UPG	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCNFLASH TF-CLNADD BASE UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFCLNADD-BASE	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C01	LOCL REP-ADD-TFCLNCNFLASH NONSATA 0-14TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C02	LOCL REP-ADD-TFCLNCNFLASH NONSATA 15-25T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLNADP-C03	LOCL REP-ADD-TFCLNCNFLASH NONSATA 26-40T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C04 TF-CLNADP-C05	LOCL REP-ADD-TFCLNCNFLASH NONSATA 41-60T LOCL REP-ADD-TFCLNCNFLASH NONSATA61-100T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CLNADP-C06	LOCL REP-ADD-TFCLNCNFLASH NOSATA101-150T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C07	LOCL REP-ADD-TFCLNCNFLASH NOSATA151-250T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C08	LOCL REP-ADD-TFCLNCNFLASH NOSATA251-400T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLNADP-C09 TF-CLNADP-C10	LOCL REP-ADD-TFCLNCNFLASH NOSATA401-600T LOCL REP-ADD-TFCLNCNFLASH NOSATA601-1000	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CLNADP-C10	LOCL REP-ADD-TF-CENCNFLASH NOSATA1001+1000	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N01	LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N02	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N03	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLNADP-N04 TF-CLNADP-N05	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CLNADP-N06	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N07	LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N08	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N09	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLNADP-N10 TF-CLNADP-N11	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000 LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFCLNADP-OBAS	TF-CLONE OPT OUT BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-OPT	TF-CLONE OPT OUT TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-OUP	TF-CLONE OPT OUT BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-RBA	TF/CLONE PREMIUM REGISTERED BASE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLNADP-UPG TF-CLNAD-T01	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG TFCLNADD CPCTY 0-250	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$1,710.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,710.00
5	TF-CLNAD-T02	TFCLNADD CPCTY .251500	\$0.00		36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	TF-CLNAD-T03	TFCLNADD CPCTY .501750	\$0.00		36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TF-CLNAD-T04	TFCLNADD CPCTY .751-1.00	\$0.00		36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5 5	TF-CLNAD-T05 TF-CLNAD-T06	TFCLNADD CPCTY 1.01-2.00 TFCLNADD CPCTY 2.01-4.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,490.20 \$4,179.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,490.20 \$4,179.60
5	TF-CLNAD-T07	TFCLNADD CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	TF-CLNAD-T08	TFCLNADD CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5	TF-CLNAD-T09	TFCLNADD CPCTY 8.01-10.00	\$0.00		36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,247.80
5	TF-CLNAD-T10	TFCLNADD CPTY 10.01-12.00	\$0.00		36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5 5	TF-CLNAD-T11 TF-CLNAD-T12	TFCLNADD CPTY 12.01-14.00 TFCLNADD CPTY 14.01-17.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$7,626.60 \$8,316.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,626.60 \$8,316.00
5	TF-CLNAD-T12	TFCLNADD CPTY 17.01-20.00	\$0.00		36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TF-CLNAD-T14	TFCLNADD CPTY 20.01-23.00	\$0.00		36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	TFCLNAD-T1-4U	TFCLNADD T1-T4 UPGRADE	\$0.00		36%	\$0.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	TF-CLNAD-T15	TFCLNADD CPTY 23.01-26.00	\$0.00		36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5 5	TF-CLNAD-T16 TF-CLNAD-T17	TFCLNADD CPTY 26.01-29.00 TFCLNADD CPTY 29.01-32.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$11,073.60 \$11,763.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,073.60 \$11,763.00
5	TF-CLNAD-T18	TFCLNADD CPTY 32.01-35.00	\$0.00		36%	\$0.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,452.40
5	TF-CLNAD-T19	TFCLNADD CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,141.80
5	TF-CLNAD-T20	TFCLNADD CPTY 38.01-41.00	\$0.00		36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5 5	TF-CLNAD-T21 TF-CLNAD-T22	TFCLNADD CPTY 44.01-44.00 TECLNADD CPTY 44.01-47.00	\$0.00 \$0.00		36% 36%	\$0.00	\$14,520.60 \$15,210.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$14,520.60 \$15,210.00
5	TF-CLNAD-T22 TF-CLNAD-T23	TFCLNADD CPTY 44.01-47.00 TFCLNADD CPTY 47.01-50.00	\$0.00		36% 36%	\$0.00 \$0.00	\$15,210.00 \$15,899.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$15,210.00 \$15,899.40
5	TF-CLNAD-T24	TFCLNADD CPTY 50.01-53.00	\$0.00		36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5	TF-CLNAD-T25	TFCLNADD CPTY 53.01-56.00	\$0.00		36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	TF-CLNAD-T26	TFCLNADD CPTY 56.01-59.00	\$0.00		36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5 5	TF-CLNAD-T27 TF-CLNAD-T28	TFCLNADD CPTY 59.01-62.00 TFCLNADD CPTY 62.01-65.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$18,657.00 \$19,346.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,657.00 \$19,346.40
5	TF-CLNAD-128 TF-CLNAD-T29	TFCLNADD CPTY 62.01-65.00 TFCLNADD CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	TF-CLNAD-T30	TFCLNADD CPTY 68.01-71.00	\$0.00		36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	TF-CLNAD-T31	TFCLNADD CPTY 71.01-74.00	\$0.00		36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00		\$21,414.60
5	TF-CLNAD-T32 TF-CLNAD-T33	TFCLNADD CPTY 74.01-77.00	\$0.00		36%	\$0.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,104.00
5 5	TF-CLNAD-T33 TF-CLNAD-T34	TFCLNADD CPTY 77.01-80.00 TFCLNADD CPTY 80.01-83.0	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$22,793.40 \$23,482.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$22,793.40 \$23,482.80
5	TF-CLNAD-T35	TFCLNADD CFTY 83.01-86.00	\$0.00		36%	\$0.00	\$23,462.60	\$0.00	\$0.00	\$0.00		\$24,172.20
5	TFCLNADT5-35U	TFCLNADD T5-T35 UPGRADE	\$3,830.00		36%	\$2,451.20	\$689.40	\$0.00	\$0.00	\$0.00		\$689.40
5	TF-CLNP-BAS	LOCL REP PROT-TFCLONE CNFLASH-BASE	\$21,368.00		36%	\$13,675.52	\$3,846.24	\$0.00	\$0.00	\$0.00		\$3,846.24
5 5	TF-CLNP-BASF TF-CLNP-BASL	TF-CLONEP FENB BASE LICENSE TF-CLONEP LITE BASE LICENSE	\$18,158.00		36% 36%	\$11,621.12 \$2,054.40	\$3,268.44 \$577.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$3,268.44 \$577.80
5	TF-CLNP-BASE TF-CLNP-C01	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	\$3,210.00 \$2,540.00		36%	\$2,054.40 \$1,625.60	\$577.80 \$457.20	\$0.00	\$0.00	\$0.00		\$577.80 \$457.20
5	TF-CLNP-C02	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	\$2,385.00		36%	\$1,526.40	\$429.30	\$0.00	\$0.00	\$0.00		\$429.30

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLNP-C03	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	TF-CLNP-C04 TF-CLNP-C05	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	\$1,955.00 \$1,880.00	D1 D1	36% 36%	\$1,251.20 \$1,203.20	\$351.90 \$338.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$351.90 \$338.40
5	TF-CLNP-C06	LOCL REP-TFCLN CNFLASH NON-SATA 01-1001B	\$1,690.00	D1	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	TF-CLNP-C07	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	\$1,500.00	D1	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	TF-CLNP-C08	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	\$1,300.00	D1	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	TF-CLNP-C09	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	\$1,135.00	D1	36%	\$726.40	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5 5	TF-CLNP-C10 TF-CLNP-C11	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000 LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	\$985.00 \$860.00	D1 D1	36% 36%	\$630.40 \$550.40	\$177.30 \$154.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$177.30 \$154.80
5	TF-CLNP-CF01	TF-CLONEP FENB 1TB (0-14TB)	\$2,150.00	D1	36%	\$1,376.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	TF-CLNP-CF02	TF-CLONEP FENB 1TB (15-25TB)	\$2,025.00	D1	36%	\$1,296.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$364.50
5	TF-CLNP-CF03	TF-CLONEP FENB 1TB (26-40TB)	\$1,780.00	D1	36%	\$1,139.20	\$320.40	\$0.00	\$0.00	\$0.00	\$0.00	\$320.40
5	TF-CLNP-CF04	TF-CLONEP FENB 1TB (41-60TB)	\$1,655.00	D1	36%	\$1,059.20	\$297.90	\$0.00	\$0.00	\$0.00	\$0.00	\$297.90
5 5	TF-CLNP-CF05 TF-CLNP-CF06	TF-CLONEP FENB 1TB (61-100TB) TF-CLONEP FENB 1TB (101-150TB)	\$1,590.00 \$1,430.00	D1 D1	36% 36%	\$1,017.60 \$915.20	\$286.20 \$257.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$286.20 \$257.40
5	TF-CLNP-CF07	TF-CLONEP FENB 1TB (151-250TB)	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	TF-CLNP-CF08	TF-CLONEP FENB 1TB (251-400TB)	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	TF-CLNP-CF09	TF-CLONEP FENB 1TB (401-600TB)	\$955.00	D1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5 5	TF-CLNP-CF10 TF-CLNP-CF11	TF-CLONEP FENB 1TB (601-1000TB) TF-CLONEP FENB 1TB (1001TB OR GREATER)	\$835.00 \$730.00	D1	36%	\$534.40	\$150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$150.30
5	TF-CLNP-CL01	TF-CLONEP LITE 1TB (10011B OR GREATER)	\$730.00	D1 D1	36% 36%	\$467.20 \$249.60	\$131.40 \$70.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$131.40 \$70.20
5	TF-CLNP-CL02	TF-CLONEP LITE 1TB (15-25TB)	\$360.00	D1	36%	\$230.40	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	TF-CLNP-CL03	TF-CLONEP LITE 1TB (26-40TB)	\$320.00	D1	36%	\$204.80	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	TF-CLNP-CL04	TF-CLONEP LITE 1TB (41-60TB)	\$300.00	D1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5 5	TF-CLNP-CL05 TF-CLNP-CL06	TF-CLONEP LITE 1TB (61-100TB) TF-CLONEP LITE 1TB (101-150TB)	\$290.00 \$260.00	D1 D1	36% 36%	\$185.60 \$166.40	\$52.20 \$46.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$52.20 \$46.80
5	TF-CLNP-CL00	TF-CLONEP LITE 1TB (101-1301B) TF-CLONEP LITE 1TB (151-250TB)	\$230.00	D1	36%	\$100.40 \$147.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-CLNP-CL08	TF-CLONEP LITE 1TB (251-400TB)	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-CLNP-CL09	TF-CLONEP LITE 1TB (401-600TB)	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-CLNP-CL10	TF-CLONEP LITE 1TB (601-1000TB)	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	TF-CLNP-CL11 TF-CLNP-N01	TF-CLONEP LITE 1TB (1001TB OR GREATER) LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	\$130.00 \$1,270.00	D1 D1	36% 36%	\$83.20 \$812.80	\$23.40 \$228.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.40 \$228.60
5	TF-CLNP-N02	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	\$1,270.00	D1	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	TF-CLNP-N03	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	TF-CLNP-N04	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	TF-CLNP-N05	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	\$935.00	D1	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5 5	TF-CLNP-N06 TF-CLNP-N07	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	\$850.00 \$745.00	D1 D1	36% 36%	\$544.00 \$476.80	\$153.00 \$134.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.00 \$134.10
5	TF-CLNP-N08	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	TF-CLNP-N09	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	\$565.00	D1	36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	TF-CLNP-N10	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	\$495.00	D1	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5 5	TF-CLNP-N11	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	TF-CLNP-NF01 TF-CLNP-NF02	TF-CLONEP FENB 1TB (0-14TB) NLT3 TF-CLONEP FENB 1TB (15-25TB) NLT3	\$1,070.00 \$1,005.00	D1 D1	36% 36%	\$684.80 \$643.20	\$192.60 \$180.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$192.60 \$180.90
5	TF-CLNP-NF03	TF-CLONEP FENB 1TB (26-40TB) NLT3	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	TF-CLNP-NF04	TF-CLONEP FENB 1TB (41-60TB) NLT3	\$825.00	D1	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	TF-CLNP-NF05	TF-CLONEP FENB 1TB (61-100TB) NLT3	\$785.00	D1	36%	\$502.40	\$141.30	\$0.00	\$0.00	\$0.00	\$0.00	\$141.30
5 5	TF-CLNP-NF06 TF-CLNP-NF07	TF-CLONEP FENB 1TB (101-150TB) NLT3 TF-CLONEP FENB 1TB (151-250TB) NLT3	\$720.00 \$625.00	D1 D1	36% 36%	\$460.80 \$400.00	\$129.60 \$112.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$129.60 \$112.50
5	TF-CLNP-NF08	TF-CLONEP FENB 1TB (151-250TB) NLT3	\$550.00 \$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	TF-CLNP-NF09	TF-CLONEP FENB 1TB (401-600TB) NLT3	\$475.00	D1	36%	\$304.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	TF-CLNP-NF10	TF-CLONEP FENB 1TB (601-1000TB) NLT3	\$415.00	D1	36%	\$265.60	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$74.70
5	TF-CLNP-NF11	TF-CLONEP FENB 1TB (>=1001TB) NLT3	\$360.00	D1	36%	\$230.40	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5 5	TF-CLNP-NL01 TF-CLNP-NL02	TF-CLONEP LITE 1TB (0-14TB) NLT3 TF-CLONEP LITE 1TB (15-25TB) NLT3	\$200.00 \$180.00	D1 D1	36% 36%	\$128.00 \$115.20	\$36.00 \$32.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36.00 \$32.40
5	TF-CLNP-NL03	TF-CLONEP LITE 1TB (13-231B) NLT3 TF-CLONEP LITE 1TB (26-40TB) NLT3	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	TF-CLNP-NL04	TF-CLONEP LITE 1TB (41-60TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLNP-NL05	TF-CLONEP LITE 1TB (61-100TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLNP-NL06	TF-CLONEP LITE 1TB (101-150TB) NLT3	\$130.00 \$120.00	D1	36% 36%	\$83.20 \$76.80	\$23.40 \$21.60	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$23.40 \$21.60
5 5	TF-CLNP-NL07 TF-CLNP-NL08	TF-CLONEP LITE 1TB (151-250TB) NLT3 TF-CLONEP LITE 1TB (251-400TB) NLT3	\$120.00 \$100.00	D1 D1	36% 36%	\$76.80 \$64.00	\$21.60 \$18.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$21.60 \$18.00
5	TF-CLNP-NL09	TF-CLONEP LITE 1TB (401-600TB) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	TF-CLNP-NL10	TF-CLONEP LITE 1TB (601-1000TB) NLT3	\$80.00	D1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	TF-CLNP-NL11	TF-CLONEP LITE 1TB (>= 1001TB) NLT3	\$70.00	D1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	TF-CLNP-OBAS	VMAX TF-CLONE OPT OUT BASE LICENSE	\$0.00	D1 D1	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLNP-OPT TF-CLNP-OUP	VMAX TF-CLONE OPT OUT TB VMAX TF-CLONE OPT OUT BASE UPGRADE	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CLNP-R01	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425.00	D1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	TF-CLNP-R02	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	\$3,850.00	D1	36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	TF-CLNP-R03	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	\$3,350.00	D1	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	TF-CLNP-R04 TF-CLNP-R05	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	\$2,730.00	D1	36% 36%	\$1,747.20 \$1,465.60	\$491.40 \$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40 \$412.20
5 5	TF-CLNP-R05 TF-CLNP-R06	LOCL REP-TFCLONE CNFLASH REG 61-100 TB LOCL REP-TFCLONE CNFLASH REG 101-150 TB	\$2,290.00 \$2,135.00	D1 D1	36% 36%	\$1,465.60 \$1,366.40	\$412.20 \$384.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$412.20 \$384.30
5	TF-CLNP-R07	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	TF-CLNP-R08	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840.00	D1	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	TF-CLNP-R09	LOCL REP-TFCLONE CNFLASH REG 401-600 TB	\$1,675.00	D1	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5 5	TF-CLNP-R10 TF-CLNP-R11	LOCL REP-TFCLONE CNFLASH REG 601-1000TB LOCL REP-TFCLONE CNFLASH REG 1001+ TB	\$1,560.00 \$1,100.00	D1 D1	36% 36%	\$998.40 \$704.00	\$280.80 \$198.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$280.80 \$198.00
5	TF-CLNP-RBAS	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	\$1,100.00	D1	36%	\$8,889.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLNP-RBASF	TF-CLONEP FENB LITE REG'D BASE LICENSE	\$11,800.00	D1	36%	\$7,552.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5 5	TF-CLNP-RBASL TF-CLNP-RF01	TF-CLONEP LITE REGISTERED BASE LICENSE TF-CLONEP FENB REGISTERED 1TB (0-14TB)	\$2,090.00 \$6,135.00		36% 36%	\$1,337.60 \$3,926.40	\$376.20 \$1,104.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$376.20 \$1,104.30
5	TF-CLNP-RF02	TF-CLONEP FENB REGISTERED 1TB (0-14-15)	\$5,340.00		36%	\$3,417.60	\$961.20	\$0.00	\$0.00	\$0.00	\$0.00	\$961.20
5	TF-CLNP-RF03	TF-CLONEP FENB REGISTERED 1TB (26-40TB)	\$4,640.00	D1	36%	\$2,969.60	\$835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$835.20
5	TF-CLNP-RF04	TF-CLONEP FENB REGISTERED 1TB (41-60TB)	\$4,130.00	D1	36%	\$2,643.20	\$743.40	\$0.00	\$0.00	\$0.00	\$0.00	\$743.40
5 5	TF-CLNP-RF05 TF-CLNP-RF06	TF-CLONEP FENB REGISTERED 1TB (61-100TB) TF-CLONEP FENB REG'D 1TB (101-150TB)	\$3,720.00 \$3,455.00	D1 D1	36% 36%	\$2,380.80 \$2,211.20	\$669.60 \$621.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$669.60 \$621.90
5	TF-CLNP-RF07	TF-CLONEP FENB REG'D 1TB (151-250TB)	\$3,220.00		36%	\$2,060.80	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	TF-CLNP-RF08	TF-CLONEP FENB REG'D 1TB (251-400TB)	\$2,985.00	D1	36%	\$1,910.40	\$537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$537.30
5	TF-CLNP-RF09	TF-CLONEP FENB REG'D 1TB (401-600TB)	\$2,775.00		36%	\$1,776.00	\$499.50	\$0.00	\$0.00	\$0.00	\$0.00	\$499.50
5 5	TF-CLNP-RF10 TF-CLNP-RF11	TF-CLONEP FENB REG'D 1TB (601-1000TB) TF-CLONEP FENB REG'D 1TB (>=1001TB)	\$2,585.00 \$2,405.00	D1 D1	36% 36%	\$1,654.40 \$1,539.20	\$465.30 \$432.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$465.30 \$432.90
5	TF-CLNP-RL01	TF-CLONEP LITE REGISTERED 1TB (0-14TB)	\$1,090.00		36%	\$697.60	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	TF-CLNP-RL02	TF-CLONEP LITE REGISTERED 1TB (15-25TB)	\$950.00	D1	36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	TF-CLNP-RL03	TF-CLONEP LITE REGISTERED 1TB (26-40TB)	\$830.00		36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5 5	TF-CLNP-RL04 TF-CLNP-RL05	TF-CLONEP LITE REGISTERED 1TB (41-60TB) TF-CLONEP LITE REGISTERED 1TB (61-100TB)	\$730.00 \$660.00	D1 D1	36% 36%	\$467.20 \$422.40	\$131.40 \$118.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$131.40 \$118.80
5	TF-CLNP-RL06	TF-CLONEP LITE REG'D 1TB (101-150TB)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	TF-CLNP-RL07	TF-CLONEP LITE REG'D 1TB (151-250TB)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-CLNP-RL08	TF-CLONEP LITE REG'D 1TB (251-400TB)	\$530.00		36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5 5	TF-CLNP-RL09 TF-CLNP-RL10	TF-CLONEP LITE REG'D 1TB (401-600TB) TF-CLONEP LITE REG'D 1TB (601-1000TB)	\$500.00 \$460.00		36% 36%	\$320.00 \$294.40	\$90.00 \$82.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$82.80
5	TF-CLNP-RL11	TF-CLONEP LITE REG'D 1TB (>=1001TB)	\$430.00		36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	TFCLNP-RN-OPN	RT VMAX TF-CLONE ON OPEN SYSTEM	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNP-RN-ZOS	RT VMAX TF-CLONE ON MAINFRAME	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLNP-RUP TF-CLNP-RUPL	LOCL REP PROT-TFCLONE CNFLASH-UPG REG TF-CLONEP LITE REGISTERED BASE UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TF-CLNP-UPG	LOCL REP PROT-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-UPGL	TF-CLONEP LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLN-RN-OPN	RT FOR TFCLONE ON OPEN SY	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-CLONE-BASE TF-CLONE-BASF	TF-CLONE BASE LICENSE TF-CLONE FENB BASE LICENSE	\$20,350.00 \$17,290.00	D1 D1	36% 36%	\$13,024.00 \$11,065.60	\$3,663.00 \$3,112.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,663.00 \$3,112.20
5	TF-CLONE-BASL	TF-CLONE LITE BASE LICENSE	\$3,060.00		36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-CLONE-C01	TF-CLONE 1TB (0-14TB)	\$2,420.00		36%	\$1,548.80	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	TF-CLONE-C02	TF-CLONE 1TB (15-25TB)	\$2,270.00	D1	36%	\$1,452.80	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5 5	TF-CLONE-C03 TF-CLONE-C04	TF-CLONE 1TB (26-40TB) TF-CLONE 1TB (41-60TB)	\$2,000.00 \$1,860.00	D1 D1	36% 36%	\$1,280.00 \$1,190.40	\$360.00 \$334.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$334.80
5	TF-CLONE-C05	TF-CLONE 1TB (61-100TB)	\$1,790.00		36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	TF-CLONE-C06	TF-CLONE 1TB (101-150TB)	\$1,610.00	D1	36%	\$1,030.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5 5	TF-CLONE-C07	TF-CLONE 1TB (151-250TB)	\$1,430.00	D1 D1	36% 36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	TF-CLONE-C08 TF-CLONE-C09	TF-CLONE 1TB (251-400TB) TF-CLONE 1TB (401-600TB)	\$1,240.00 \$1,080.00	D1	36%	\$793.60 \$691.20	\$223.20 \$194.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$223.20 \$194.40
5	TF-CLONE-C10	TF-CLONE 1TB (601-1000TB)	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	TF-CLONE-C11	TF-CLONE 1TB(1001TB or greater)	\$820.00	D1	36%	\$524.80	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	TF-CLONE-CF01	TF-CLONE FENB 1TB (0-14TB)	\$2,050.00	D1	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5 5	TF-CLONE-CF02 TF-CLONE-CF03	TF-CLONE FENB 1TB (15-25TB) TF-CLONE FENB 1TB (26-40TB)	\$1,920.00 \$1,700.00		36% 36%	\$1,228.80 \$1,088.00	\$345.60 \$306.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$345.60 \$306.00
5	TF-CLONE-CF04	TF-CLONE FENB 1TB (41-60TB)	\$1,580.00		36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	TF-CLONE-CF05	TF-CLONE FENB 1TB (61-100TB)	\$1,520.00		36%	\$972.80	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-CLONE-CF06	TF-CLONE FENB 1TB (101-150TB)	\$1,360.00		36%	\$870.40	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	\$244.80
5 5	TF-CLONE-CF07 TF-CLONE-CF08	TF-CLONE FENB 1TB (151-250TB) TF-CLONE FENB 1TB (251-400TB)	\$1,210.00 \$1,050.00		36% 36%	\$774.40 \$672.00	\$217.80 \$189.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.80 \$189.00
5	TF-CLONE-CF09	TF-CLONE FENB 1TB (401-600TB)	\$910.00	D1	36%	\$582.40	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-CLONE-CF10	TF-CLONE FENB 1TB (601-1000TB)	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5 5	TF-CLONE-CF11 TF-CLONE-CL01	TF-CLONE FENB 1TB(1001TB OR GREATER) TF-CLONE LITE 1TB (0-14TB)	\$690.00 \$370.00	D1 D1	36% 36%	\$441.60 \$236.80	\$124.20 \$66.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$124.20 \$66.60
5	TF-CLONE-CL01	TF-CLONE LITE 1TB (0-141B) TF-CLONE LITE 1TB (15-25TB)	\$350.00		36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-CLONE-CL03	TF-CLONE LITE 1TB (26-40TB)	\$300.00		36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-CLONE-CL04	TF-CLONE LITE 1TB (41-60TB)	\$280.00		36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-CLONE-CL05	TF-CLONE LITE 1TB (61-100TB)	\$270.00		36%	\$172.80	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5 5	TF-CLONE-CL06 TF-CLONE-CL07	TF-CLONE LITE 1TB (101-150TB) TF-CLONE LITE 1TB (151-250TB)	\$250.00 \$220.00		36% 36%	\$160.00 \$140.80	\$45.00 \$39.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.00 \$39.60
5	TF-CLONE-CL08	TF-CLONE LITE 1TB (251-400TB)	\$190.00		36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-CLONE-CL09	TF-CLONE LITE 1TB (401-600TB)	\$170.00		36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-CLONE-CL10	TF-CLONE LITE 1TB (601-1000TB)	\$150.00		36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLONE-CL11 TF-CLONE-N01	TF-CLONE LITE 1TB(1001TB OR GREATER) TF-CLONE 1TB (0-14TB) NLT3	\$130.00 \$1,210.00	D1 D1	36% 36%	\$83.20 \$774.40	\$23.40 \$217.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.40 \$217.80
5	TF-CLONE-N01	TF-CLONE 1TB (0-141B) NLT3 TF-CLONE 1TB (15-25TB) NLT3	\$1,130.00		36%	\$774.40	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-CLONE-N03	TF-CLONE 1TB (26-40TB) NLT3	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	TF-CLONE-N04	TF-CLONE 1TB (41-60TB) NLT3	\$930.00		36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	TF-CLONE-N05 TF-CLONE-N06	TF-CLONE 1TB (61-100TB) NLT3 TF-CLONE 1TB (101-150TB) NLT3	\$890.00 \$810.00		36% 36%	\$569.60 \$518.40	\$160.20 \$145.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$160.20 \$145.80
5 5	TF-CLONE-N06 TF-CLONE-N07	TF-CLONE 1TB (101-1301B) NLT3 TF-CLONE 1TB (151-250TB) NLT3	\$710.00		36%	\$516.40 \$454.40	\$145.80 \$127.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$145.80 \$127.80
5	TF-CLONE-N08	TF-CLONE 1TB (151-2501B) NLT3	\$620.00		36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	TF-CLONE-N09	TF-CLONE 1TB (401-600TB) NLT3	\$540.00	D1	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5 5	TF-CLONE-N10 TF-CLONE-N11	TF-CLONE 1TB (601-1000TB) NLT3 TF-CLONE 1TB(1001TB or greater) NLT3	\$470.00		36% 36%	\$300.80	\$84.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$84.60
5	TF-CLONE-NT1 TF-CLONE-NF01	TF-CLONE FIB(10011B or greater) NL13 TF-CLONE FENB 1TB (0-14TB) NLT3	\$410.00 \$1,020.00		36%	\$262.40 \$652.80	\$73.80 \$183.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$73.80 \$183.60
J	525.12-141-01	111	ψ1,020.00	5.	3070	ψ002.00	ψ100.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	φ100.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLONE-NF02	TF-CLONE FENB 1TB (15-25TB) NLT3	\$960.00	D1	36%	\$614.40	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$172.80
5 5	TF-CLONE-NF03 TF-CLONE-NF04	TF-CLONE FENB 1TB (26-40TB) NLT3 TF-CLONE FENB 1TB (41-60TB) NLT3	\$850.00 \$790.00		36% 36%	\$544.00 \$505.60	\$153.00 \$142.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.00 \$142.20
5	TF-CLONE-NF05	TF-CLONE FENB 1TB (61-100TB) NLT3	\$750.00		36%	\$480.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	TF-CLONE-NF06	TF-CLONE FENB 1TB (101-150TB) NLT3	\$680.00		36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	TF-CLONE-NF07	TF-CLONE FENB 1TB (151-250TB) NLT3	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-CLONE-NF08	TF-CLONE FENB 1TB (251-400TB) NLT3	\$520.00		36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5 5	TF-CLONE-NF09 TF-CLONE-NF10	TF-CLONE FENB 1TB (401-600TB) NLT3 TF-CLONE FENB 1TB (601-1000TB) NLT3	\$450.00 \$390.00		36% 36%	\$288.00 \$249.60	\$81.00 \$70.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.00 \$70.20
5	TF-CLONE-NF10	TF-CLONE FENB 1TB (001-10001B) NLT3	\$340.00		36%	\$249.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	TF-CLONE-NL01	TF-CLONE LITE 1TB (0-14TB) NLT3	\$190.00		36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-CLONE-NL02	TF-CLONE LITE 1TB (15-25TB) NLT3	\$170.00		36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-CLONE-NL03	TF-CLONE LITE 1TB (26-40TB) NLT3	\$150.00		36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	TF-CLONE-NL04 TF-CLONE-NL05	TF-CLONE LITE 1TB (41-60TB) NLT3 TF-CLONE LITE 1TB (61-100TB) NLT3	\$140.00 \$140.00		36% 36%	\$89.60 \$89.60	\$25.20 \$25.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25.20 \$25.20
5	TF-CLONE-NL05	TF-CLONE LITE 1TB (01-100TB) NLT3	\$130.00		36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-CLONE-NL07	TF-CLONE LITE 1TB (151-150TB) NLT3	\$110.00		36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	TF-CLONE-NL08	TF-CLONE LITE 1TB (251-400TB) NLT3	\$100.00		36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-CLONE-NL09	TF-CLONE LITE 1TB (401-600TB) NLT3	\$90.00		36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	TF-CLONE-NL10	TF-CLONE LITE 1TB (601-1000TB) NLT3	\$80.00	D1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5 5	TF-CLONE-NL11 TF-CLONE-OBAS	TF-CLONE LITE 1TB(>=1001TB) NLT3 LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	\$70.00 \$0.00		36% 36%	\$44.80 \$0.00	\$12.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12.60 \$0.00
5	TF-CLONE-OPT	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-OUP	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R01	TF-CLONE REPL 1TB(0-14TB)	\$4,425.00		36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	TF-CLONE-R02	TF-CLONE REPL 1TB(15-25TB)	\$3,850.00		36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5 5	TF-CLONE-R03 TF-CLONE-R04	TF-CLONE REPL 1TB(26-40TB) TF-CLONE REPL 1TB(41-60TB)	\$3,350.00 \$2,730.00		36% 36%	\$2,144.00 \$1,747.20	\$603.00 \$491.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$603.00 \$491.40
5	TF-CLONE-R04	TF-CLONE REPL 1TB(41-00TB) TF-CLONE REPL 1TB(61-100TB)	\$2,730.00		36%	\$1,747.20 \$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40 \$412.20
5	TF-CLONE-R06	TF-CLONE REPL 1TB(101-150TB)	\$2,135.00	D1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	TF-CLONE-R07	TF-CLONE REPL 1TB(151-250TB)	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	TF-CLONE-R08	TF-CLONE REPL 1TB(251-400TB)	\$1,840.00	D1	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	TF-CLONE-R09	TF-CLONE REPL 1TB(401-600TB)	\$1,675.00		36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	TF-CLONE-R10	TF-CLONE REPL 1TB(601-1000TB)	\$1,560.00		36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5 5	TF-CLONE-R11 TF-CLONE-RBAS	TF-CLONE REPL 1TB(1001TB or greater) TF-CLONE REPL BASE LICENSE	\$1,100.00 \$13,230.00		36% 36%	\$704.00 \$8,467.20	\$198.00 \$2,381.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198.00 \$2,381.40
5	TF-CLONERBASF	TF-CLONE FENB REPL BASE LICENSE	\$11,240.00		36%	\$7,193.60	\$2,023.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,023.20
5	TF-CLONERBASL	TF-CLONE LITE REPL BASE LICENSE	\$1,990.00		36%	\$1,273.60	\$358.20	\$0.00	\$0.00	\$0.00	\$0.00	\$358.20
5	TF-CLONE-RF01	TF-CLONE FENB REPL 1TB(0-14TB)	\$5,840.00		36%	\$3,737.60	\$1,051.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.20
5	TF-CLONE-RF02	TF-CLONE FENB REPL 1TB(15-25TB)	\$5,090.00		36%	\$3,257.60	\$916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$916.20
5 5	TF-CLONE-RF03 TF-CLONE-RF04	TF-CLONE FENB REPL 1TB(26-40TB) TF-CLONE FENB REPL 1TB(41-60TB)	\$4,420.00 \$3,930.00		36% 36%	\$2,828.80 \$2,515.20	\$795.60 \$707.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$795.60 \$707.40
5	TF-CLONE-RF05	TF-CLONE FENB REPL 1TB(61-100TB)	\$3,540.00		36%	\$2,265.60	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$637.20
5	TF-CLONE-RF06	TF-CLONE FENB REPL 1TB(101-150TB)	\$3,290.00	D1	36%	\$2,105.60	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	TF-CLONE-RF07	TF-CLONE FENB REPL 1TB(151-250TB)	\$3,060.00	D1	36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-CLONE-RF08	TF-CLONE FENB REPL 1TB(251-400TB)	\$2,840.00		36%	\$1,817.60	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$511.20
5 5	TF-CLONE-RF09 TF-CLONE-RF10	TF-CLONE FENB REPL 1TB(401-600TB) TF-CLONE FENB REPL 1TB(601-1000TB)	\$2,650.00 \$2,460.00		36% 36%	\$1,696.00 \$1,574.40	\$477.00 \$442.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$477.00 \$442.80
5	TF-CLONE-RF11	TF-CLONE FENB REPL 1TB(>=1001TB)	\$2,290.00		36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	TF-CLONE-RL01	TF-CLONE LITE REPL 1TB(0-14TB)	\$1,040.00		36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	TF-CLONE-RL02	TF-CLONE LITE REPL 1TB(15-25TB)	\$900.00		36%	\$576.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	TF-CLONE-RL03	TF-CLONE LITE REPL 1TB(26-40TB)	\$790.00		36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5 5	TF-CLONE-RL04	TF-CLONE LITE REPL 1TB(41-60TB)	\$700.00 \$630.00		36% 36%	\$448.00 \$403.20	\$126.00 \$113.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$126.00 \$113.40
5	TF-CLONE-RL05 TF-CLONE-RL06	TF-CLONE LITE REPL 1TB(61-100TB) TF-CLONE LITE REPL 1TB(101-150TB)	\$590.00		36%	\$403.20 \$377.60	\$113.40 \$106.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$113.40 \$106.20
5	TF-CLONE-RL07	TF-CLONE LITE REPL 1TB(151-250TB)	\$550.00		36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	TF-CLONE-RL08	TF-CLONE LITE REPL 1TB(251-400TB)	\$510.00		36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	TF-CLONE-RL09	TF-CLONE LITE REPL 1TB(401-600TB)	\$470.00		36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-CLONE-RL10	TF-CLONE LITE REPL 1TB(601-1000TB)	\$440.00		36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	TF-CLONE-RL11 TF-CLONE-RUP	TF-CLONE LITE REPL 1TB(>=1001TB) TF-CLONE REPL BASE UPGRADE	\$410.00 \$0.00		36% 36%	\$262.40 \$0.00	\$73.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$73.80 \$0.00
5	TF-CLONE-RUPL	TF-CLONE LITE REPL BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T01	TF-CLONE CPCTY 0250	\$0.00		36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	TF-CLONE-T02	TF-CLONE CPCTY .251500	\$0.00	D1	36%	\$0.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,147.20
5	TF-CLONE-T03	TF-CLONE CPCTY .501750	\$0.00		36%	\$0.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,872.60
5	TF-CLONE-T04	TF-CLONE CPCTY 1.01 2.00	\$0.00		36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	TF-CLONE-T05 TF-CLONE-T06	TF-CLONE CPCTY 1.01-2.00 TF-CLONE CPCTY 2.01-4.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$6,976.80 \$8,355.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,976.80 \$8,355.60
5	TF-CLONE-T07	TF-CLONE CPCTY 4.01-6.00	\$0.00		36%	\$0.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40
5	TF-CLONE-T08	TF-CLONE CPCTY 6.01-8.00	\$0.00		36%	\$0.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$11,113.20
5	TF-CLONE-T09	TF-CLONE CPCTY 8.01-10.00	\$0.00		36%	\$0.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,492.00
5	TF-CLONE-T10	TF-CLONE CPTY 10.01-12.00	\$0.00		36%	\$0.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,870.80
5	TF-CLONE-T11	TF-CLONE CPTY 12.01-14.00	\$0.00		36% 36%	\$0.00	\$15,249.60 \$16.628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60 \$16.628.40
5 5	TF-CLONE-T12 TF-CLONE-T13	TF-CLONE CPTY 14.01-17.00 TF-CLONE CPTY 17.01-20.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$16,628.40 \$18,007.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,628.40 \$18,007.20
5	TF-CLONE-T13	TF-CLONE CPTY 17.01-20.00 TF-CLONE CPTY 20.01-23.00	\$0.00		36%	\$0.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,386.00
5	TFCLONE-T1-4U	TF-CLONE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	TF-CLONE-T15	TF-CLONE CPTY 23.01-26.00	\$0.00		36%	\$0.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,764.80
5	TF-CLONE-T16	TF-CLONE CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$22,143.60

					N <sup>1</sup>	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLONE-T17	TF-CLONE CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,522.40
5 5	TF-CLONE-T18 TF-CLONE-T19	TF-CLONE CPTY 32.01-35.00 TF-CLONE CPTY 35.01-38.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$24,901.20 \$26,280.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,901.20 \$26,280.00
5	TF-CLONE-T20	TF-CLONE CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$27,658.80
5	TF-CLONE-T21	TF-CLONE CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$29,037.60
5	TF-CLONE-T22	TF-CLONE CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$30,416.40
5	TF-CLONE-T23	TF-CLONE CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$31,795.20
5 5	TF-CLONE-T24 TF-CLONE-T25	TF-CLONE CPTY 50.01-53.00 TF-CLONE CPTY 53.01-56.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$33,174.00 \$34,552.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,174.00 \$34,552.80
5	TF-CLONE-T26	TF-CLONE CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$35,931.60
5	TF-CLONE-T27	TF-CLONE CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40
5	TF-CLONE-T28	TF-CLONE CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$38,689.20
5	TF-CLONE-T29	TF-CLONE CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,068.00
5 5	TF-CLONE-T30 TF-CLONE-T31	TF-CLONE CPTY 68.01-71.00 TF-CLONE CPTY 71.01-74.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$41,446.80 \$42,825.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41,446.80 \$42,825.60
5	TF-CLONE-T32	TF-CLONE CPTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$44,204.40
5	TF-CLONE-T33	TF-CLONE CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$45,583.20
5	TF-CLONE-T34	TF-CLONE CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,962.00
5	TF-CLONE-T35	TF-CLONE CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$48,340.80
5 5	TF-CLONE-UPG TF-CLONE-UPGL	TF-CLONE BASE UPGRADE TF-CLONE LITE BASE UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFCLON-T5-35U	TF-CLONE T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	TF-C-RN-ZOS	TFCLONE RUNTIME ZOS TGT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C01	TF-EIM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5 5	TF-EIM-C02 TF-EIM-C03	TF-EIM 1TB (15-25TB) TF-EIM 1TB (26-40TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$102.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$102.60
5	TF-EIM-C03	TF-EIM 1TB (20-401B)	\$0.00	D1	36%	\$0.00 \$0.00	\$90.00 \$82.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$90.00 \$82.80
5	TF-EIM-C05	TF-EIM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-EIM-C06	TF-EIM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-EIM-C07	TF-EIM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5 5	TF-EIM-C08	TF-EIM 1TB (251-400TB) TF-EIM 1TB (401-600TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$55.80 \$48.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.80
5	TF-EIM-C09 TF-EIM-C10	TF-EIM 1TB (401-0001B)	\$0.00	D1	36%	\$0.00 \$0.00	\$46.60 \$41.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$48.60 \$41.40
5	TF-EIM-C11	TF-EIM1TB (001F10001B)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-N01	TF-EIM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-EIM-N02	TF-EIM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5 5	TF-EIM-N03 TF-EIM-N04	TF-EIM 1TB (26-40TB) NLT3 TF-EIM 1TB (41-60TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$45.00 \$41.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.00 \$41.40
5	TF-EIM-N05	TF-EIM 1TB (41-00TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-EIM-N06	TF-EIM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-N07	TF-EIM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-EIM-N08	TF-EIM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	TF-EIM-N09 TF-EIM-N10	TF-EIM 1TB (401-600TB) NLT3 TF-EIM 1TB (601-1000TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$25.20 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25.20 \$21.60
5	TF-EIM-N11	TF-EIM1TB (001-10001B) NLT3 TF-EIM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-EIM-R01	TF-EIM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-EIM-R02	TF-EIM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-EIM-R03	TF-EIM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5 5	TF-EIM-R04 TF-EIM-R05	TF-EIM REPL 1TB (41-60TB) TF-EIM REPL 1TB (61-100TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$183.60 \$163.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$183.60 \$163.80
5	TF-EIM-R06	TF-EIM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-EIM-R07	TF-EIM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-EIM-R08	TF-EIM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5 5	TF-EIM-R09 TF-EIM-R10	TF-EIM REPL 1TB (401-600TB) TF-EIM REPL 1TB (601-1000TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$96.48 \$84.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$96.48 \$84.42
5	TF-EIM-R11	TF-EIM REPL 1TB (001-1000TB) TF-EIM REPL 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TFEIM-T01	TF EIM CPCTY 0250	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	TFEIM-T02	TF EIM CPCTY .251500	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	TFEIM-T03	TF EIM CPCTY .501750	\$0.00	D1	36%	\$0.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,218.60
5 5	TFEIM-T04 TFEIM-T05	TF EIM CPCTY .751-1.00 TF EIM CPCTY 1.01-2.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$1,400.40 \$1,744.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,400.40 \$1,744.20
5	TFEIM-T06	TF EIM CPCTY 1.01-2.00 TF EIM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	TFEIM-T07	TF EIM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,431.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,431.80
5	TFEIM-T08	TF EIM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,775.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,775.60
5	TFEIM-T09	TF EIM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,119.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,119.40
5 5	TFEIM-T10 TFEIM-T11	TF EIM CPCTY 10.01-12.00 TF EIM CPCTY 12.01-14.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$3,463.20 \$3,807.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,463.20 \$3,807.00
5	TFEIM-T12	TF EIM CPCTY 14.01-14.00 TF EIM CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.80
5	TFEIM-T13	TF EIM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$4,494.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,494.60
5	TFEIM-T14	TF EIM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$4,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,838.40
5	TFEIM-T1-4U	TF EIM CDCTV 23 24 26 20	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5 5	TFEIM-T15 TFEIM-T16	TF EIM CPCTY 23.01-26.00 TF EIM CPCTY 26.01-29.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,182.20 \$5,526.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,182.20 \$5,526.00
5	TFEIM-T17	TF EIM CPCTY 29.01-32.00 TF EIM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$5,869.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,869.80
5	TFEIM-T18	TF EIM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,213.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,213.60
5	TFEIM-T19	TF EIM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$6,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,557.40
5 5	TFEIM-T20 TFEIM-T21	TF EIM CPCTY 38.01-41.00 TF EIM CPCTY 41.01-44.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$6,901.20 \$7,245.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,901.20 \$7,245.00
5	TFEIM-T22	TF EIM CPCTY 44.01-44.00 TF EIM CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$7,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,245.00 \$7,588.80
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TFEIM-T23	TF EIM CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$7,932.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,932.60
5 5	TFEIM-T24 TFEIM-T25	TF EIM CPCTY 50.01-53.00 TF EIM CPCTY 53.01-56.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$8,276.40 \$8,620.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,276.40 \$8,620.20
5	TFEIM-T26	TF EIM CPCTY 56.01-59.00	\$0.00		36%	\$0.00	\$8,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,964.00
5	TFEIM-T27	TF EIM CPCTY 59.01-62.00	\$0.00		36%	\$0.00	\$9,307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,307.80
5	TFEIM-T28	TF EIM CPCTY 62.01-65.00	\$0.00		36%	\$0.00	\$9,651.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,651.60
5	TFEIM-T29	TF EIM CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$9,995.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,995.40
5 5	TFEIM-T30 TFEIM-T31	TF EIM CPCTY 68.01-71.00 TFEIM CPCTY 71.01-74.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$10,339.20 \$10,683.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,339.20 \$10,683.00
5	TFEIM-T32	TFEIM CPCTY 74.01-77.00	\$0.00		36%	\$0.00	\$11,026.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,026.80
5	TFEIM-T33	TFEIM CPCTY 77.01-80.00	\$0.00		36%	\$0.00	\$11,370.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,370.60
5	TFEIM-T34	TFEIM CPCTY 80.01-83.00	\$0.00		36%	\$0.00	\$11,714.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,714.40
5	TFEIM-T35	TFEIM CPCTY 83.01-86.00	\$0.00		36%	\$0.00	\$12,058.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,058.20
5 5	TFEIM-T5-35U TF-EIM-UPG	TFEIM T5-T35 UPGRADE TF-EIM BASE UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$343.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$343.80 \$0.00
5	TF-M-ADD-BASE	TF-M-ADD BASE LICENSE	\$16,200.00		36%	\$10,368.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	TF-M-ADD-C01	TF-M-ADD 1TB (0-14TB)	\$1,915.00		36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	TF-M-ADD-C02	TF-M-ADD 1TB (15-25TB)	\$1,800.00	D1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	TF-M-ADD-C03	TF-M-ADD 1TB (26-40TB)	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5 5	TF-M-ADD-C04 TF-M-ADD-C05	TF-M-ADD 1TB (41-60TB) TF-M-ADD 1TB (61-100TB)	\$1,470.00 \$1,410.00	D1 D1	36% 36%	\$940.80 \$902.40	\$264.60 \$253.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$264.60 \$253.80
5	TF-M-ADD-C05	TF-M-ADD 1TB (01-150TB)	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	TF-M-ADD-C07	TF-M-ADD 1TB (151-250TB)	\$1,130.00		36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-M-ADD-C08	TF-M-ADD 1TB (251-400TB)	\$980.00	D1	36%	\$627.20	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	TF-M-ADD-C09	TF-M-ADD 1TB (401-600TB)	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5 5	TF-M-ADD-C10 TF-M-ADD-C11	TF-M-ADD 1TB (601-1000TB) TF-M-ADD1TB(1001-1500TB)	\$740.00 \$640.00		36% 36%	\$473.60 \$409.60	\$133.20 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133.20 \$115.20
5	TF-M-ADD-C11	TF-M ADD 0250 TB	\$0.00		36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	TF-M-ADD-T02	TF-M ADD .251500 TB	\$0.00		36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	TF-M-ADD-T03	TF-M ADD .501750 TB	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TF-M-ADD-T04	TF-M ADD .751-1.00 TB	\$0.00		36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5 5	TF-M-ADD-T05 TF-M-ADD-T06	TF-M ADD 1.01-2.00 TB TF-M ADD 2.01-4.00 TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$3,490.20 \$4,179.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,490.20 \$4,179.60
5 5	TF-M-ADD-T06	TF-M ADD 4.01-6.00 TB	\$0.00		36%	\$0.00	\$4,179.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$4,179.60 \$4,869.00
5	TF-M-ADD-T08	TF-M ADD 6.01-8.00 TB	\$0.00		36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5	TF-M-ADD-T09	TF-M ADD 8.01-10.00 TB	\$0.00		36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,247.80
5	TF-M-ADD-T10	TF-M ADD 10.01-12.00 TB	\$0.00		36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5 5	TF-M-ADD-T11 TF-M-ADD-T12	TF-M ADD 12.01-14.00 TB TF-M ADD 14.01-17.00 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$7,626.60 \$8,316.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,626.60 \$8,316.00
5	TF-M-ADD-T12 TF-M-ADD-T13	TF-M ADD 17.01-20.00 TB	\$0.00		36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TF-M-ADD-T14	TF-M ADD 20.01-23.00 TB	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	TF-M-ADD-T15	TF-M ADD 23.01-26.00 TB	\$0.00		36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5	TF-M-ADD-T16	TF-M ADD 26.01-29.00 TB	\$0.00	D1	36%	\$0.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,073.60
5 5	TF-M-ADD-T17 TF-M-ADD-T18	TF-M ADD 29.01-32.00 TB TF-M ADD 32.01-35.00 TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$11,763.00 \$12,452.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,763.00 \$12,452.40
5	TF-M-ADD-T19	TF-M ADD 35.01-38.00 TB	\$0.00		36%	\$0.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,141.80
5	TF-M-ADD-T20	TF-M ADD 38.01-41.00 TB	\$0.00		36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5	TF-M-ADD-T21	TF-M ADD 41.01-44.00 TB	\$0.00		36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5	TF-M-ADD-T22	TF-M ADD 44.01-47.00 TB	\$0.00		36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5 5	TF-M-ADD-T23 TF-M-ADD-T24	TF-M ADD 47.01-50.00 TB TF-M ADD 50.01-53.00 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$15,899.40 \$16,588.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,899.40 \$16,588.80
5	TF-M-ADD-T25	TF-M ADD 53.01-56.00 TB	\$0.00		36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	TF-M-ADD-T26	TF-M ADD 56.01-59.00 TB	\$0.00		36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5	TF-M-ADD-T27	TF-M ADD 59.01-62.00 TB	\$0.00		36%	\$0.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,657.00
5 5	TF-M-ADD-T28 TF-M-ADD-T29	TF-M ADD 62.01-65.00 TB TF-M ADD 65.01-68.00 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$19,346.40 \$20,035.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,346.40 \$20,035.80
5	TF-M-ADD-T30	TF-M ADD 68.01-71.00 TB	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	TF-M-ADD-T31	TF-M ADD 71.01-74.00 TB	\$0.00		36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21,414.60
5	TF-M-ADD-T32	TF-M ADD 74.01-77.00 TB	\$0.00		36%	\$0.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,104.00
5	TF-M-ADD-T33	TF-M ADD 77.01-80.00 TB	\$0.00		36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5 5	TF-M-ADD-T34 TF-M-ADD-T35	TF-M ADD 80.01-83.00 TB TF-M ADD 83.01-86.00 TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$23,482.80 \$24,172.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,482.80 \$24,172.20
5	TF-M-ADD-UPG	TF-M-ADD BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADT1-4U	TF-M ADD T1-T4 UPG	\$2,020.00		36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	TF-M-ADT5-35	TF-M ADD T5-35 UPG	\$3,830.00		36%	\$2,451.20	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$689.40
5	TF-M-BASE	TF-M BASE LICENSE	\$0.00		36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-M-C01 TF-M-C02	TF-M 1TB (0-14TB) TF-M 1TB (15-25TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$108.00 \$102.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.00 \$102.60
5	TF-M-C02 TF-M-C03	TF-M 1TB (15-251B) TF-M 1TB (26-40TB)	\$0.00		36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-M-C04	TF-M 1TB (41-60TB)	\$0.00		36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-M-C05	TF-M 1TB (61-100TB)	\$0.00		36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-M-C06	TF-M 1TB (101-150TB)	\$0.00		36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5 5	TF-M-C07 TF-M-C08	TF-M 1TB (151-250TB) TF-M 1TB (251-400TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$63.00 \$55.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00 \$55.80
5	TF-M-C09	TF-M 1TB (251-4001B) TF-M 1TB (401-600TB)	\$0.00		36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-M-C10	TF-M 1TB (601-1000TB)	\$0.00		36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-M-C11	TF-M1TB(1001TB or greater)	\$0.00		36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5 5	TF-MIR-BASE TF-MIR-C01	TF-MIR BASE LICENSE TF-MIR 1TB (0-14TB)	\$32,300.00		36% 36%	\$20,672.00	\$5,814.00 \$435.60	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$5,814.00
э	11 -WIIN-CUT	11-WIIX 110 (U-1410)	\$0.00	וט	30%	\$0.00	\$435.60	\$0.00	\$0.00	\$0.00	φυ.00	\$435.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-MIR-C02	TF-MIR 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5 5	TF-MIR-C03 TF-MIR-C04	TF-MIR 1TB (26-40TB) TF-MIR 1TB (41-60TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$360.00 \$334.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$334.80
5 5	TF-MIR-C04	TF-MIR 1TB (41-00TB)	\$0.00	D1	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	TF-MIR-C06	TF-MIR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	TF-MIR-C07	TF-MIR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	TF-MIR-C08	TF-MIR 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	TF-MIR-C09	TF-MIR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	TF-MIR-C10 TF-MIR-C11	TF-MIR 1TB (601-1000TB) TF-MIR 1TB(1001TB or greater)	\$0.00	D1 D1	36% 36%	\$0.00	\$169.20 \$147.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$169.20 \$147.60
5 5	TF-MIR-C11	TF-MIR 1TB(1001TB or greater) TF-MIR 1TB (0-14TB) NLT3	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$217.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.80
5	TF-MIR-N02	TF-MIR 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-MIR-N03	TF-MIR 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	TF-MIR-N04	TF-MIR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	TF-MIR-N05	TF-MIR 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5 5	TF-MIR-N06 TF-MIR-N07	TF-MIR 1TB (101-150TB) NLT3 TF-MIR 1TB (151-250TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$145.80 \$127.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145.80 \$127.80
5	TF-MIR-N08	TF-MIR 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$127.60
5	TF-MIR-N09	TF-MIR 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	TF-MIR-N10	TF-MIR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-MIR-N11	TF-MIR 1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	TF-MIR-UPG	TF-MIR BASE UPGRADE	\$0.00	D1 D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-M-N01 TF-M-N02	TF-M 1TB (0-14TB) NLT3 TF-M 1TB (15-25TB) NLT3	\$0.00 \$0.00	D1	36% 36%	\$0.00 \$0.00	\$54.00 \$50.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54.00 \$50.40
5	TF-M-N03	TF-M 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-M-N04	TF-M 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-M-N05	TF-M 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-M-N06	TF-M 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-M-N07	TF-M 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5 5	TF-M-N08 TF-M-N09	TF-M 1TB (251-400TB) NLT3 TF-M 1TB (401-600TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$27.00 \$25.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.00 \$25.20
5	TF-M-N10	TF-M 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-M-N11	TF-M1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-M-OBAS	TF-M OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-OPT	TF-M OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-OUP	TF-M OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-M-R01 TF-M-R02	TF-M REPL 1TB (0-14TB) TF-M REPL 1TB (15-25TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$273.60 \$242.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$273.60 \$242.64
5	TF-M-R03	TF-M REPL 1TB (16-2015)	\$0.00	D1	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-M-R04	TF-M REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-M-R05	TF-M REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-M-R06	TF-M REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5 5	TF-M-R07 TF-M-R08	TF-M REPL 1TB (151-250TB) TF-M REPL 1TB (251-400TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$131.04	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$131.04
5	TF-M-R09	TF-M REPL 11B (251-4001B) TF-M REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00 \$0.00	\$113.40 \$96.48	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$113.40 \$96.48
5	TF-M-R10	TF-M REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-M-R11	TF-M REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-M-RBAS	TF-M REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-M-RUP	TF-M REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-M-T01 TF-M-T02	TF-M CAPACITY 0250 TF-M CAPACITY .251500	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$856.80 \$1,038.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$856.80 \$1,038.60
5	TF-M-T02	TF-M CAPACITY .501750	\$0.00	D1	36%	\$0.00	\$1,030.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,220.40
5	TF-M-T04	TF-M CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,402.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.20
5	TF-M-T05	TF-M CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,747.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,747.80
5	TF-M-T06	TF-M CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,093.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,093.40
5	TF-M-T07	TF-M CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,439.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,439.00
5 5	TF-M-T08 TF-M-T09	TF-M CAPACITY 6.01-8.00 TF-M CAPACITY 8.01-10.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$2,784.60 \$3,130.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,784.60 \$3,130.20
5	TF-M-T09 TF-M-T10	TF-M CAPACITY 8.01-10.00 TF-M CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,130.20 \$3,475.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$3,130.20 \$3,475.80
5	TF-M-T11	TF-M CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$3,821.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,821.40
5	TF-M-T12	TF-M CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,167.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,167.00
5	TF-M-T13	TF-M CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$4,512.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,512.60
5	TF-M-T14	TF-M CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$4,858.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,858.20
5 5	TF-M-T1-4U TF-M-T15	TF-M T1-T4 UPGRADE	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$181.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80
5 5	TF-M-115 TF-M-T16	TF-M CPCTY 23.01-26.00 TF-M CPCTY 26.01-29.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$5,203.80 \$5,549.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,203.80 \$5,549.40
5	TF-M-T17	TF-M CPCTY 29.01-29.00 TF-M CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$5,895.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,895.00
5	TF-M-T18	TF-M CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,240.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,240.60
5	TF-M-T19	TF-M CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$6,586.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,586.20
5	TF-M-T20	TF-M CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$6,931.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,931.80
5	TF-M-T21	TF-M CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$7,277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,277.40
5 5	TF-M-T22 TF-M-T23	TF-M CPCTY 44.01-47.00 TF-M CPCTY 47.01-50.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$7,623.00 \$7,968.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,623.00 \$7,968.60
5	TF-M-T24	TF-M CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$8,314.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,314.20
5	TF-M-T25	TF-M CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$8,659.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,659.80
5	TF-M-T26	TF-M CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TF-M-T27	TF-M CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$9,351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,351.00
5 5	TF-M-T28	TF-M CPCTY 65.01-65.00	\$0.00	D1 D1	36% 36%	\$0.00	\$9,696.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,696.60
э	TF-M-T29	TF-M CPCTY 65.01-68.00	\$0.00	וט	30%	\$0.00	\$10,042.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,042.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-M-T30	TF-M CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$10,387.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-M-T31	TF-M CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$10,733.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TF-M-T32	TF-M CPCTY 74.01-77.00	\$0.00	D1 D1	36% 36%	\$0.00	\$11,079.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-M-T33 TF-M-T34	TF-M CPCTY 77.01-80.00 TF-M CPCTY 80.01-83.00	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$11,424.60 \$11,770.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-M-T35	TF-M CPCTY 80.01-63.00 TF-M CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$12,115.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-M-T5-35U	TF-M T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$345.60
5	TF-M-UPG	TF-M BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-RUN-AS4	RUNTIME-NO CHARGE-AS4	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-RUN-MSP	RUNTIME-NO CHARGE-MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-OPEN	RUNTIME NO CHARGE-OPEN	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-RUN-S390	RUNTIME-NO CHARGE-S390	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-RUN-TPF	RUNTIME-NO CHARGE-TPF	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TF-SIM-C01 TF-SIM-C02	TF-SIM 1TB (0-14TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$108.00 \$102.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	TF-SIM-C02	TF-SIM 1TB (15-25TB) TF-SIM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	TF-SIM-C04	TF-SIM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-C05	TF-SIM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-C06	TF-SIM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-C07	TF-SIM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-SIM-C08	TF-SIM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-SIM-C09	TF-SIM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-C10	TF-SIM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-C11	TF-SIM1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N01 TF-SIM-N02	TF-SIM 1TB (0-14TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$54.00 \$50.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-SIM-N03	TF-SIM 1TB (15-25TB) NLT3 TF-SIM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N04	TF-SIM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N05	TF-SIM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N06	TF-SIM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N07	TF-SIM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-SIM-N08	TF-SIM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N09	TF-SIM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N10	TF-SIM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-N11	TF-SIM1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R01 TF-SIM-R02	TF-SIM REPL 1TB (0-14TB) TF-SIM REPL 1TB (15-25TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$273.60 \$242.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TF-SIM-R03	TF-SIM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R04	TF-SIM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R05	TF-SIM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R06	TF-SIM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R07	TF-SIM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R08	TF-SIM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R09	TF-SIM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	
5	TF-SIM-R10	TF-SIM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5 5	TF-SIM-R11 TFSIM-T01	TF-SIM REPL 1TB (1001TB or greater) TF SIM CPCTY 0250	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$52.74 \$855.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TFSIM-T02	TF SIM CPCTY 0250 TF SIM CPCTY 0250	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T03	TF SIM CPCTY .501750	\$0.00	D1	36%	\$0.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T04	TF SIM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,400.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T05	TF SIM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,746.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,746.00
5	TFSIM-T06	TF SIM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,091.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T07	TF SIM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T08	TF SIM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,782.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T09	TF SIM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,128.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TFSIM-T10 TFSIM-T11	TF SIM CPCTY 10.01-12.00 TF SIM CPCTY 12.01-14.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$3,474.00 \$3,819.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TFSIM-T12	TF SIM CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,165.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T13	TF SIM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$4,510.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T14	TF SIM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$4,856.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T1-4U	TF SIM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T15	TF SIM CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,202.00
5	TFSIM-T16	TF SIM CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$5,547.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,547.60
5	TFSIM-T17	TF SIM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$5,893.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T18	TF SIM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,238.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T19	TF SIM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$6,584.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T20	TF SIM CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$6,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,930.00
5 5	TFSIM-T21 TFSIM-T22	TF SIM CPCTY 41.01-44.00 TF SIM CPCTY 44.01-47.00	\$0.00	D1 D1	36% 36%	\$0.00	\$7,275.60 \$7,621.20	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	TFSIM-T23	TF SIM CPCTY 44.01-47.00 TF SIM CPCTY 47.01-50.00	\$0.00 \$0.00	D1	36%	\$0.00 \$0.00	\$7,621.20 \$7,966.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	TFSIM-T24	TF SIM CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$8,312.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T25	TF SIM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$8,658.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T26	TF SIM CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$9,003.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T27	TF SIM CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$9,349.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T28	TF SIM CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	TFSIM-T29	TF SIM CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$10,040.40	\$0.00	\$0.00		\$0.00	
5	TFSIM-T30	TF SIM CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$10,386.00	\$0.00	\$0.00		\$0.00	
5	TFSIM-T31	TFSIM CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$10,731.60	\$0.00	\$0.00		\$0.00	
5	TFSIM-T32	TFSIM CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$11,077.20	\$0.00	\$0.00	\$0.00	\$0.00	\$11,077.20

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TFSIM-T33	TFSIM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$11,422.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,422.80
5 5	TFSIM-T34 TFSIM-T35	TFSIM CPCTY 80.01-83.00 TFSIM CPCTY 83.01-86.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$11,768.40 \$12,114.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,768.40 \$12,114.00
5	TFSIM-T5-35U	TFSIM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$345.60
5	TF-SIM-UPG	TF-SIM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADDBASE	TFSNAP-ADD BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TFSNAPADD-C01 TFSNAPADD-C02	TFSNAP-ADD 1TB (0-14TB) TFSNAP-ADD 1TB (15-25TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFSNAPADD-C02	TFSNAP-ADD 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C04	TFSNAP-ADD 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C05	TFSNAP-ADD 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TFSNAPADD-C06 TFSNAPADD-C07	TFSNAPADD 1TB (101-150TB) TFSNAPADD 1TB (151-250TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFSNAPADD-C08	TFSNAPADD 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C09	TFSNAPADD 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C10	TFSNAPADD 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TFSNAPADD-C11 TFSNAPADD-N01	TFSNAPADD1TB(1001TB or greater) TFSNAP-ADD 1TB (0-14TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFSNAPADD-N02	TFSNAP-ADD 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N03	TFSNAP-ADD 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N04	TFSNAP-ADD 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TFSNAPADD-N05 TFSNAPADD-N06	TFSNAP-ADD 1TB (61-100TB) NLT3 TFSNAPADD 1TB (101-150TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFSNAPADD-N07	TFSNAPADD 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N08	TFSNAPADD 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N09	TFSNAPADD 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TFSNAPADD-N10 TFSNAPADD-N11	TFSNAPADD 1TB(601-1000TB) NLT3 TFSNAPADD1TB(1001TB or greater) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TFSNAPADDOBAS	TFSNAP-ADD OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-OPT	TFSNAP-ADD OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-OUP	TFSNAP-ADD OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TF-SNAP-BASE TF-SNAP-BASEF	TF-SNAP BASE LICENSE TF-SNAP FENB BASE LICENSE	\$0.00 \$17,290.00	D1 D1	36% 36%	\$0.00 \$11,065.60	\$3,663.00 \$3,112.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,663.00 \$3,112.20
5	TF-SNAP-BASEL	TF-SNAP LITE BASE LICENSE	\$3,060.00	D1	36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-SNAP-C01	TF-SNAP 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	TF-SNAP-C02	TF-SNAP 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5 5	TF-SNAP-C03 TF-SNAP-C04	TF-SNAP 1TB (26-40TB) TF-SNAP 1TB (41-60TB)	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$360.00 \$334.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$334.80
5	TF-SNAP-C05	TF-SNAP 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	TF-SNAP-C06	TF-SNAP 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5 5	TF-SNAP-C07	TF-SNAP 1TB (151-250TB)	\$0.00	D1 D1	36%	\$0.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	TF-SNAP-C08 TF-SNAP-C09	TF-SNAP 1TB (251-400TB) TF-SNAP 1TB (401-600TB)	\$0.00 \$0.00	D1	36% 36%	\$0.00 \$0.00	\$223.20 \$194.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$223.20 \$194.40
5	TF-SNAP-C10	TF-SNAP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	TF-SNAP-C11	TF-SNAP1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	TF-SNAP-CF01	TF-SNAP FENB 1TB (0-14TB)	\$2,050.00	D1	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5 5	TF-SNAP-CF02 TF-SNAP-CF03	TF-SNAP FENB 1TB (15-25TB) TF-SNAP FENB 1TB (26-40TB)	\$1,920.00 \$1,700.00	D1 D1	36% 36%	\$1,228.80 \$1,088.00	\$345.60 \$306.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$345.60 \$306.00
5	TF-SNAP-CF04	TF-SNAP FENB 1TB (41-60TB)	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	TF-SNAP-CF05	TF-SNAP FENB 1TB (61-100TB)	\$1,520.00	D1	36%	\$972.80	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5 5	TF-SNAP-CF06 TF-SNAP-CF07	TF-SNAP FENB 1TB (101-150TB)	\$1,360.00	D1 D1	36% 36%	\$870.40 \$774.40	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	\$244.80
5 5	TF-SNAP-CF08	TF-SNAP FENB 1TB (151-250TB) TF-SNAP FENB 1TB (251-400TB)	\$1,210.00 \$1,050.00	D1	36%	\$672.00	\$217.80 \$189.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.80 \$189.00
5	TF-SNAP-CF09	TF-SNAP FENB 1TB (401-600TB)	\$910.00	D1	36%	\$582.40	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-SNAP-CF10	TF-SNAP FENB 1TB (601-1000TB)	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	TF-SNAP-CF11	TF-SNAP FENB1TB(1001TB OR GREATER) TF-SNAP LITE 1TB (0-14TB)	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5 5	TF-SNAP-CL01 TF-SNAP-CL02	TF-SNAP LITE 1TB (0-141B) TF-SNAP LITE 1TB (15-25TB)	\$370.00 \$350.00	D1 D1	36% 36%	\$236.80 \$224.00	\$66.60 \$63.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$66.60 \$63.00
5	TF-SNAP-CL03	TF-SNAP LITE 1TB (26-40TB)	\$300.00	D1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-SNAP-CL04	TF-SNAP LITE 1TB (41-60TB)	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-SNAP-CL05	TF-SNAP LITE 1TB (61-100TB)	\$270.00	D1	36%	\$172.80	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5 5	TF-SNAP-CL06 TF-SNAP-CL07	TF-SNAP LITE 1TB (101-150TB) TF-SNAP LITE 1TB (151-250TB)	\$250.00 \$220.00	D1 D1	36% 36%	\$160.00 \$140.80	\$45.00 \$39.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.00 \$39.60
5	TF-SNAP-CL08	TF-SNAP LITE 1TB (251-400TB)	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-SNAP-CL09	TF-SNAP LITE 1TB (401-600TB)	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-SNAP-CL10	TF-SNAP LITE 1TB (601-1000TB)	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	TF-SNAP-CL11 TF-SNAP-N01	TF-SNAP LITE1TB(1001TB OR GREATER) TF-SNAP 1TB (0-14TB) NLT3	\$130.00 \$0.00	D1 D1	36% 36%	\$83.20 \$0.00	\$23.40 \$217.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.40 \$217.80
5	TF-SNAP-N01	TF-SNAP 1TB (0-1416) NLT3 TF-SNAP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$217.60
5	TF-SNAP-N03	TF-SNAP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	TF-SNAP-N04	TF-SNAP 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	TF-SNAP-N05 TF-SNAP-N06	TF-SNAP 1TB (61-100TB) NLT3 TF-SNAP 1TB (101-150TB) NLT3	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00	\$160.20 \$145.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$160.20 \$145.80
5 5	TF-SNAP-N07	TF-SNAP 1TB (101-1501B) NLT3 TF-SNAP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00 \$0.00	\$145.80 \$127.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$145.80 \$127.80
5	TF-SNAP-N08	TF-SNAP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	TF-SNAP-N09	TF-SNAP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	TF-SNAP-N10	TF-SNAP 1TB (601-1000TB) NLT3 TE SNAP4TB(4001TB or grouper) NLT3	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5 5	TF-SNAP-N11 TF-SNAP-NF01	TF-SNAP1TB(1001TB or greater) NLT3 TF-SNAP FENB 1TB (0-14TB) NLT3	\$0.00 \$1,020.00	D1 D1	36% 36%	\$0.00 \$652.80	\$73.80 \$183.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$73.80 \$183.60
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-SNAP-NF02	TF-SNAP FENB 1TB (15-25TB) NLT3	\$960.00		36%	\$614.40	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$172.80
5 5	TF-SNAP-NF03 TF-SNAP-NF04	TF-SNAP FENB 1TB (26-40TB) NLT3 TF-SNAP FENB 1TB (41-60TB) NLT3	\$850.00 \$790.00		36% 36%	\$544.00 \$505.60	\$153.00 \$142.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.00 \$142.20
5	TF-SNAP-NF05	TF-SNAP FENB 1TB (61-100TB) NLT3	\$750.00		36%	\$480.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	TF-SNAP-NF06	TF-SNAP FENB 1TB (101-150TB) NLT3	\$680.00		36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	TF-SNAP-NF07	TF-SNAP FENB 1TB (151-250TB) NLT3	\$600.00		36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-SNAP-NF08	TF-SNAP FENB 1TB (251-400TB) NLT3	\$520.00		36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5 5	TF-SNAP-NF09 TF-SNAP-NF10	TF-SNAP FENB 1TB (401-600TB) NLT3 TF-SNAP FENB 1TB (601-1000TB) NLT3	\$450.00 \$390.00		36% 36%	\$288.00 \$249.60	\$81.00 \$70.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.00 \$70.20
5	TF-SNAP-NF11	TF-SNAP FENB1TB (1001TB OR GREATER) NLT3	\$340.00		36%	\$249.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	TF-SNAP-NL01	TF-SNAP LITE 1TB (0-14TB) NLT3	\$190.00		36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-SNAP-NL02	TF-SNAP LITE 1TB (15-25TB) NLT3	\$170.00		36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-SNAP-NL03	TF-SNAP LITE 1TB (26-40TB) NLT3	\$150.00		36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	TF-SNAP-NL04 TF-SNAP-NL05	TF-SNAP LITE 1TB (41-60TB) NLT3 TF-SNAP LITE 1TB (61-100TB) NLT3	\$140.00 \$140.00		36% 36%	\$89.60 \$89.60	\$25.20 \$25.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25.20 \$25.20
5	TF-SNAP-NL06	TF-SNAP LITE (101-1001B) NLT3	\$130.00		36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-SNAP-NL07	TF-SNAP LITE 1TB (151-250TB) NLT3	\$110.00		36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	TF-SNAP-NL08	TF-SNAP LITE 1TB (251-400TB) NLT3	\$100.00		36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-SNAP-NL09	TF-SNAP LITE 1TB (401-600TB) NLT3	\$90.00		36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	TF-SNAP-NL10	TF-SNAP LITE 1TB (601-1000TB) NLT3	\$80.00		36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5 5	TF-SNAP-NL11 TF-SNAP-OBAS	TF-SNAP LITE1TB(1001TB OR GREATER) NLT3 TF-SNAP OPT OUT BASE LICENSE	\$70.00 \$0.00		36% 36%	\$44.80 \$0.00	\$12.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12.60 \$0.00
5	TF-SNAP-OPT	TF-SNAP OPT OUT TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-OUP	TF-SNAP OPT OUT BASE UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R01	TF-SNAP REPL 1TB (0-14TB)	\$0.00		36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	TF-SNAP-R02	TF-SNAP REPL 1TB (15-25TB)	\$0.00		36%	\$0.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5 5	TF-SNAP-R03 TF-SNAP-R04	TF-SNAP REPL 1TB (26-40TB) TF-SNAP REPL 1TB (41-60TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$603.00 \$491.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$603.00 \$491.40
5 5	TF-SNAP-R04 TF-SNAP-R05	TF-SNAP REPL 1TB (41-001B) TF-SNAP REPL 1TB (61-100TB)	\$0.00		36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40 \$412.20
5	TF-SNAP-R06	TF-SNAP REPL 1TB (101-150TB)	\$0.00		36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	TF-SNAP-R07	TF-SNAP REPL 1TB (151-250TB)	\$0.00		36%	\$0.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	TF-SNAP-R08	TF-SNAP REPL 1TB (251-400TB)	\$0.00		36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	TF-SNAP-R09	TF-SNAP REPL 1TB (401-600TB)	\$0.00		36%	\$0.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	TF-SNAP-R10	TF-SNAP REPL 1TB (601-1000TB)	\$0.00		36% 36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5 5	TF-SNAP-R11 TF-SNAP-RBAS	TF-SNAP REPL 1TB(1001TB or greater) TF-SNAP REPL BASE LICENSE	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$198.00 \$2,381.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198.00 \$2,381.40
5	TF-SNAP-RBASF	TF-SNAP FENB REPL BASE LICENSE	\$11,240.00		36%	\$7,193.60	\$2,023.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,023.20
5	TF-SNAP-RBASL	TF-SNAP LITE REPL BASE LICENSE	\$1,990.00		36%	\$1,273.60	\$358.20	\$0.00	\$0.00	\$0.00	\$0.00	\$358.20
5	TF-SNAP-RF01	TF-SNAP FENB REPL 1TB (0-14TB)	\$5,840.00		36%	\$3,737.60	\$1,051.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.20
5	TF-SNAP-RF02	TF-SNAP FENB REPL 1TB (15-25TB)	\$5,090.00		36%	\$3,257.60	\$916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$916.20
5 5	TF-SNAP-RF03 TF-SNAP-RF04	TF-SNAP FENB REPL 1TB (26-40TB) TF-SNAP FENB REPL 1TB (41-60TB)	\$4,420.00 \$3,930.00		36% 36%	\$2,828.80 \$2,515.20	\$795.60 \$707.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$795.60 \$707.40
5	TF-SNAP-RF05	TF-SNAP FENB REPL 1TB (61-100TB)	\$3,540.00		36%	\$2,265.60	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$637.20
5	TF-SNAP-RF06	TF-SNAP FENB REPL 1TB (101-150TB)	\$3,290.00		36%	\$2,105.60	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	TF-SNAP-RF07	TF-SNAP FENB REPL 1TB (151-250TB)	\$3,060.00		36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-SNAP-RF08	TF-SNAP FENB REPL 1TB (251-400TB)	\$2,840.00		36%	\$1,817.60	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$511.20
5 5	TF-SNAP-RF09 TF-SNAP-RF10	TF-SNAP FENB REPL 1TB (401-600TB) TF-SNAP FENB REPL 1TB (601-1000TB)	\$2,650.00 \$2,460.00		36% 36%	\$1,696.00 \$1,574.40	\$477.00 \$442.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$477.00 \$442.80
5	TF-SNAP-RF11	TF-SNAP FENB REPL 1TB (001710001B)	\$2,290.00		36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	TF-SNAP-RL01	TF-SNAP LITE REPL 1TB (0-14TB)	\$1,040.00		36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	TF-SNAP-RL02	TF-SNAP LITE REPL 1TB (15-25TB)	\$900.00		36%	\$576.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	TF-SNAP-RL03	TF-SNAP LITE REPL 1TB (26-40TB)	\$790.00		36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5 5	TF-SNAP-RL04 TF-SNAP-RL05	TF-SNAP LITE REPL 1TB (41-60TB)	\$700.00 \$630.00		36% 36%	\$448.00 \$403.20	\$126.00 \$113.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$126.00
5	TF-SNAP-RL06	TF-SNAP LITE REPL 1TB (61-100TB) TF-SNAP LITE REPL 1TB (101-150TB)	\$590.00		36%	\$377.60	\$113.40 \$106.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$113.40 \$106.20
5	TF-SNAP-RL07	TF-SNAP LITE REPL 1TB (151-250TB)	\$550.00		36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	TF-SNAP-RL08	TF-SNAP LITE REPL 1TB (251-400TB)	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	TF-SNAP-RL09	TF-SNAP LITE REPL 1TB (401-600TB)	\$470.00		36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-SNAP-RL10	TF-SNAP LITE REPL 1TB (601-1000TB)	\$440.00		36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	TF-SNAP-RL11 TF-SNAP-RUPL	TF-SNAP LITE REPL 1TB(1001TB OR GREATER) TF-SNAP LITE REPL BASE UPGRADE	\$410.00 \$0.00		36% 36%	\$262.40 \$0.00	\$73.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$73.80 \$0.00
5	TFSNAP-T01	TF-SNAP CAPACITY 0250	\$0.00		36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	TFSNAP-T02	TFSNAP CAPACITY .251500	\$0.00		36%	\$0.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,147.20
5	TFSNAP-T03	TFSNAP CAPACITY .501750	\$0.00		36%	\$0.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,872.60
5	TFSNAP-T04	TFSNAP CAPACITY .751-1.00	\$0.00		36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	TFSNAP-T05	TFSNAP CAPACITY 1.01-2.00	\$0.00		36%	\$0.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,976.80
5 5	TFSNAP-T06 TFSNAP-T07	TFSNAP CAPACITY 2.01-4.00 TFSNAP CAPACTY 4.01-6.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$8,355.60 \$9,734.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,355.60 \$9,734.40
5	TFSNAP-T07 TFSNAP-T08	TFSNAP CAPACITY 4.01-8.00 TFSNAP CAPACITY 6.01-8.00	\$0.00		36%	\$0.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40 \$11,113.20
5	TFSNAP-T09	TFSNAP CAPACITY 8.01-10.0	\$0.00		36%	\$0.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,492.00
5	TFSNAP-T10	TFSNAP CAPACITY 10.01-12.	\$0.00		36%	\$0.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,870.80
5	TFSNAP-T11	TFSNAP CAPACITY 12.01-14.	\$0.00		36%	\$0.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60
5	TFSNAP-T12	TFSNAP CAPACITY 14.01-17.	\$0.00		36%	\$0.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,628.40
5 5	TFSNAP-T13	TFSNAP CPCTY 17.01-20.00	\$0.00		36%	\$0.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,007.20
5 5	TFSNAP-T14 TFSNAP-T1-4U	TFSNAP CPCTY 20.01-23.00 TFSNAP T1-T4 UPGRADE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$19,386.00 \$725.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,386.00 \$725.40
5	TFSNAP-T15	TFSNAP CPCTY 23.01-26.00	\$0.00		36%	\$0.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,764.80
5	TFSNAP-T16	TFSNAP CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$22,143.60
5	TFSNAP-T17	TFSNAP CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,522.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TFSNAP-T18	TFSNAP CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$24,901.20
5	TFSNAP-T19	TFSNAP CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$26,280.00
5 5	TFSNAP-T20 TFSNAP-T21	TFSNAP CPCTY 38.01-41.00 TFSNAP CPCTY 41.01-44.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,658.80
5 5	TFSNAP-T21 TFSNAP-T22	TFSNAP CPCTY 44.01-44.00 TFSNAP CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$29,037.60 \$30,416.40
5	TFSNAP-T23	TFSNAP CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$31,795.20
5	TFSNAP-T24	TFSNAP CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$33,174.00
5	TFSNAP-T25	TFSNAP CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$34,552.80
5	TFSNAP-T26	TFSNAP CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$35,931.60
5	TFSNAP-T27	TFSNAP CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40
5	TFSNAP-T28	TFSNAP CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$38,689.20
5 5	TFSNAP-T29 TFSNAP-T30	TFSNAP CPCTY 65.01-68.00 TFSNAP CPCTY 68.01-71.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40,068.00 \$41,446.80
5	TFSNAP-T31	TFSNAP CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$42,825.60
5	TFSNAP-T32	TFSNAP CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$44,204.40
5	TFSNAP-T33	TFSNAP CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$45,583.20
5	TFSNAP-T34	TFSNAP CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,962.00
5	TFSNAP-T35	TFSNAP CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$48,340.80
5	TFSNAP-T5-35U	TFSNAP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5 5	TF-SNAP-UPGL TFSNPAD-T1-4U	TF-SNAP LITE BASE UPGRADE TF-SNAP ADD T1-T4 UPG	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$363.60
5	TF-T1	TF CAPACITY 0-250	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	TF-T10	TF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$13,870.80
5	TF-T11	TF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60
5	TF-T12	TF CAPACITY 14.01-16.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$16,628.40
5	TF-T13	TF CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$18,007.20
5	TF-T14	TF CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$19,386.00
5 5	TF-T1-4UP TF-T15	TF T1-T4 UPGRADE TF CPCTY 23.01-26.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$725.40 \$20,764.80
5	TF-T16	TF CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$20,764.60
5	TF-T17	TF CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$23,522.40
5	TF-T18	TF CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$24,901.20
5	TF-T19	TF CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$26,280.00
5	TF-T2	TF CAPACITY .251500	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$4,147.20
5	TF-T20	TF CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$27,658.80
5	TF-T21 TF-T22	TF CPCTY 41.01-44.00 TF CPCTY 44.01-47.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,037.60 \$30,416.40
5	TF-T23	TF CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$31,795.20
5	TF-T24	TF CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$33,174.00
5	TF-T25	TF CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$34,552.80
5	TF-T26	TF CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$35,931.60
5	TF-T27	TF CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40
5	TF-T28	TF CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$38,689.20
5 5	TF-T29 TF-T3	TF CPCTY 65.01-68.00 TF CAPACITY .501750	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40,068.00 \$4,872.60
5	TF-T30	TF CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$4,872.80 \$41,446.80
5	TF-T31	TF CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$42,825.60
5	TF-T32	TF CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$44,204.40
5	TF-T33	TF CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$45,583.20
5	TF-T34	TF CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$46,962.00
5	TF-T35	TF CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$48,340.80
5 5	TF-T4 TF-T5	TF CAPACITY .751-1.00 TF CAPACITY 1.01-2.00	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,598.00 \$6,976.80
5	TF-T5-30UP	TF T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	TF-T5-35U	TF T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	TF-T6	TF CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,355.60
5	TF-T7	TF CAPACTY 4.01-6.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40
5	TF-T8	TF CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$11,113.20
5 5	TF-T9 TSNAPADD-T01	TF CAPACITY 8.01-10.00 TF-SNAP ADD 0250TB	\$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,492.00
5	TSNAPADD-T01	TF-SNAP ADD 0-2501B TF-SNAP ADD .251500TB	\$0.00 \$0.00	D1	36%	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,710.00 \$2,073.60
5	TSNAPADD-T02	TF-SNAP ADD .501750TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TSNAPADD-T04	TF-SNAP ADD .751-1.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5	TSNAPADD-T05	TF-SNAP ADD 1.01-2.00TB	\$0.00	D1	36%	\$0.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.20
5	TSNAPADD-T06	TF-SNAP ADD 2.01-4.00TB	\$0.00	D1	36%	\$0.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,179.60
5	TSNAPADD-T07	TF-SNAP ADD 4.01-6.00TB	\$0.00	D1	36%	\$0.00	1-1	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	TSNAPADD-T08 TSNAPADD-T09	TF-SNAP ADD 6.01-8.00TB TF-SNAP ADD 8.01-10.00TB	\$0.00	D1 D1	36%	\$0.00	\$5,558.40 \$6,247.90	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5 5	TSNAPADD-T09 TSNAPADD-T10	TF-SNAP ADD 8.01-10.001B TF-SNAP ADD 10.01-12.00TB	\$0.00 \$0.00	D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,247.80 \$6,937.20
5	TSNAPADD-T10 TSNAPADD-T11	TF-SNAP ADD 10.01-12.001B TF-SNAP ADD 12.01-14.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20 \$7,626.60
5	TSNAPADD-T12	TF-SNAP ADD 14.01-17.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	TSNAPADD-T13	TF-SNAP ADD 17.01-20.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TSNAPADD-T14	TF-SNAP ADD 20.01-23.00TB	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	TSNAPADD-T15	TF-SNAP ADD 23.01-26.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5	TSNAPADD-T16	TF-SNAP ADD 26.01-29.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$11,073.60
5 5	TSNAPADD-T17 TSNAPADD-T18	TF-SNAP ADD 29.01-32.00TB TF-SNAP ADD 32.01-35.00TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	TSNAPADD-T16 TSNAPADD-T19	TF-SNAP ADD 35.01-38.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00		\$0.00	
5	TSNAPADD-T20	TF-SNAP ADD 38.01-41.00TB	\$0.00	D1	36%	\$0.00		\$0.00	\$0.00		\$0.00	

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TSNAPADD-T21	TF-SNAP ADD 41.01-44.00TB	\$0.00	D1	36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5 5	TSNAPADD-T22 TSNAPADD-T23	TF-SNAP ADD 44.01-47.00TB TF-SNAP ADD 47.01-50.00TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$15,210.00 \$15,899.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,210.00 \$15,899.40
5	TSNAPADD-T24	TF-SNAP ADD 50.01-53.00TB	\$0.00	D1	36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5	TSNAPADD-T25	TF-SNAP ADD 53.01-56.00TB	\$0.00	D1	36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	TSNAPADD-T26	TF-SNAP ADD 56.01-59.00TB	\$0.00	D1	36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5 5	TSNAPADD-T27 TSNAPADD-T28	TF-SNAP ADD 59.01-62.00TB TF-SNAP ADD 62.01-65.00TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$18,657.00 \$19,346.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,657.00 \$19,346.40
5	TSNAPADD-T29	TF-SNAP ADD 65.01-68.00TB	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	TSNAPADD-T30	TF-SNAP ADD 68.01-71.00TB	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	TSNAPADD-T31	TF-SNAP ADD 71.01-74.00TB	\$0.00	D1	36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21,414.60
5 5	TSNAPADD-T32 TSNAPADD-T33	TF-SNAP ADD 74.01-77.00TB TF-SNAP ADD 77.01-80.00TB	\$0.00 \$0.00	D1 D1	36% 36%	\$0.00 \$0.00	\$22,104.00 \$22,793.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,104.00 \$22,793.40
5	TSNAPADD-T33	TF-SNAP ADD 80.01-83.00TB	\$0.00	D1	36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	TSNAPADD-T35	TF-SNAP ADD 83.01-86.00TB	\$0.00	D1	36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	TSNPAD-T5-35U	TF-SNAP ADD T5-35 UPG	\$0.00	D1	36%	\$0.00	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$689.40
5 5	V-FASTADD-BAS V-FASTADD-C01	VMAX FAST ADD BASE LICENSE VMAX FAST ADD SOFTWARE 1TB (0-14TB)	\$5,510.00 \$615.00	D1 D1	36% 36%	\$3,526.40 \$393.60	\$991.80 \$110.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$991.80 \$110.70
5	V-FASTADD-C01	VMAX FAST ADD SOFTWARE 11B (15-141B)  VMAX FAST ADD SOFTWARE 11B (15-25TB)	\$578.00	D1	36%	\$369.92	\$104.04	\$0.00	\$0.00	\$0.00	\$0.00	\$104.04
5	V-FASTADD-C03	VMAX FAST ADD SOFTWARE 1TB (26-40TB)	\$508.00	D1	36%	\$325.12	\$91.44	\$0.00	\$0.00	\$0.00	\$0.00	\$91.44
5	V-FASTADD-C04	VMAX FAST ADD SOFTWARE 1TB (41-60TB)	\$473.00	D1	36%	\$302.72	\$85.14	\$0.00	\$0.00	\$0.00	\$0.00	\$85.14
5 5	V-FASTADD-C05 V-FASTADD-C06	VMAX FAST ADD SOFTWARE 1TB (61-100TB) VMAX FAST ADD SOFTWARE 1TB (101-150TB)	\$452.00 \$406.00	D1 D1	36% 36%	\$289.28 \$259.84	\$81.36 \$73.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.36 \$73.08
5	V-FASTADD-C00	VMAX FAST ADD SOFTWARE 1TB (151-250TB)	\$365.00	D1	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	V-FASTADD-C08	VMAX FAST ADD SOFTWARE 1TB (251-400TB)	\$316.00	D1	36%	\$202.24	\$56.88	\$0.00	\$0.00	\$0.00	\$0.00	\$56.88
5	V-FASTADD-C09	VMAX FAST ADD SOFTWARE 1TB (401-600TB)	\$271.00	D1	36%	\$173.44	\$48.78	\$0.00	\$0.00	\$0.00	\$0.00	\$48.78
5 5	V-FASTADD-C10 V-FASTADD-C11	VMAX FAST ADD SOFTWARE 1TB (601-1000TB) VMAX FAST ADD 1TB (1001TB OR GREATER)	\$240.00 \$209.00	D1 D1	36% 36%	\$153.60 \$133.76	\$43.20 \$37.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$43.20 \$37.62
5	V-FASTADD-N01	VMAX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$308.00	D1	36%	\$197.12	\$55.44	\$0.00	\$0.00	\$0.00	\$0.00	\$55.44
5	V-FASTADD-N02	VMAX FAST ADD 1TB (15-25TB) NLT3	\$289.00	D1	36%	\$184.96	\$52.02	\$0.00	\$0.00	\$0.00	\$0.00	\$52.02
5	V-FASTADD-N03	VMAX FAST ADD 1TB (26-40TB) NLT3	\$254.00	D1	36%	\$162.56	\$45.72	\$0.00	\$0.00	\$0.00	\$0.00	\$45.72
5 5	V-FASTADD-N04 V-FASTADD-N05	VMAX FAST ADD 1TB (41-60TB) NLT3 VMAX FAST ADD 1TB (61-100TB) NLT3	\$236.00 \$226.00	D1 D1	36% 36%	\$151.04 \$144.64	\$42.48 \$40.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$42.48 \$40.68
5	V-FASTADD-N06	VMAX FAST ADD 1TB (01-100TB) NLT3	\$203.00	D1	36%	\$129.92	\$36.54	\$0.00	\$0.00	\$0.00	\$0.00	\$36.54
5	V-FASTADD-N07	VMAX FAST ADD 1TB (151-250TB) NLT3	\$182.00	D1	36%	\$116.48	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$32.76
5	V-FASTADD-N08	VMAX FAST ADD 1TB (251-400TB) NLT3	\$158.00	D1	36%	\$101.12	\$28.44	\$0.00	\$0.00	\$0.00	\$0.00	\$28.44
5 5	V-FASTADD-N09 V-FASTADD-N10	VMAX FAST ADD 1TB (401-600TB) NLT3 VMAX FAST ADD 1TB (601-1000TB) NLT3	\$136.00 \$120.00	D1 D1	36% 36%	\$87.04 \$76.80	\$24.48 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24.48 \$21.60
5	V-FASTADD-N11	VMAX FAST ADD 1TB (001-10001B) NETS  VMAX FAST ADD 1TB (1001TB OR GREATER) NL	\$120.00	D1	36%	\$66.56	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$18.72
5	V-FASTADD-UPG	VMAX FAST ADD UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-BAS	VMAX FAST PKG BASE LICENSE	\$13,829.00	D1	36%	\$8,850.56	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5 5	V-FASTPKG-C01 V-FASTPKG-C02	VMAX FAST PKG SOFTWARE 1TB (0-14TB) VMAX FAST PKG SOFTWARE 1TB (15-25TB)	\$1,544.00 \$1,449.00	D1 D1	36% 36%	\$988.16 \$927.36	\$277.92 \$260.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$277.92 \$260.82
5	V-FASTPKG-C03	VMAX FAST PKG SOFTWARE 1TB (26-40TB)	\$1,274.00	D1	36%	\$815.36	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	V-FASTPKG-C04	VMAX FAST PKG SOFTWARE 1TB (41-60TB)	\$1,186.00	D1	36%	\$759.04	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$213.48
5	V-FASTPKG-C05	VMAX FAST PKG SOFTWARE 1TB (61-100TB)	\$1,134.00	D1	36%	\$725.76	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5 5	V-FASTPKG-C06 V-FASTPKG-C07	VMAX FAST PKG SOFTWARE 1TB (101-150TB) VMAX FAST PKG SOFTWARE 1TB (151-250TB)	\$1,021.00 \$917.00	D1 D1	36% 36%	\$653.44 \$586.88	\$183.78 \$165.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$183.78 \$165.06
5	V-FASTPKG-C08	VMAX FAST PKG SOFTWARE 1TB (251-400TB)	\$794.00	D1	36%	\$508.16	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$142.92
5	V-FASTPKG-C09	VMAX FAST PKG SOFTWARE 1TB (401-600TB)	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	V-FASTPKG-C10	VMAX FAST PKG SOFTWARE 1TB (601-1000TB)	\$602.00	D1	36%	\$385.28	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$108.36
5 5	V-FASTPKG-C11 V-FASTPKG-N01	VMAX FAST PKG 1TB (1001TB OR GREATER) VMAX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	\$523.00 \$772.00	D1 D1	36% 36%	\$334.72 \$494.08	\$94.14 \$138.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$94.14 \$138.96
5	V-FASTPKG-N02	VMAX FAST PKG 1TB (15-25TB) NLT3	\$724.00	D1	36%	\$463.36	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5	V-FASTPKG-N03	VMAX FAST PKG 1TB (26-40TB) NLT3	\$637.00	D1	36%	\$407.68	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$114.66
5	V-FASTPKG-N04	VMAX FAST PKG 1TB (41-60TB) NLT3	\$593.00	D1	36%	\$379.52	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$106.74
5 5	V-FASTPKG-N05 V-FASTPKG-N06	VMAX FAST PKG 1TB (61-100TB) NLT3 VMAX FAST PKG 1TB (101-150TB) NLT3	\$567.00 \$510.00	D1 D1	36% 36%	\$362.88 \$326.40	\$102.06 \$91.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$102.06 \$91.80
5	V-FASTPKG-N07	VMAX FAST PKG 1TB (101-1301B) NET3	\$458.00	D1	36%	\$293.12	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	V-FASTPKG-N08	VMAX FAST PKG 1TB (251-400TB) NLT3	\$397.00	D1	36%	\$254.08	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	V-FASTPKG-N09	VMAX FAST PKG 1TB (401-600TB) NLT3	\$341.00	D1	36%	\$218.24	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5 5	V-FASTPKG-N10 V-FASTPKG-N11	VMAX FAST PKG 1TB (601-1000TB) NLT3 VMAX FAST PKG 1TB (1001TB OR GREATER) NL	\$301.00 \$262.00	D1 D1	36% 36%	\$192.64 \$167.68	\$54.18 \$47.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54.18 \$47.16
5	V-FASTPKG-NT1	VMAX FAST PKG TIB (10011B OK GKEATEK) NE VMAX FAST PKG UPGRADE LICENSE	\$202.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VLGX-ESN-UPG	VOL LOGIX TO ESN MGR UPG	\$7,200.00	D1	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	VLGX-SM-UPG	VLX TO SAN MGR UP	\$6,480.00	D1	36%	\$4,147.20	\$1,166.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,166.40
5 5	VLGX-T1-4UP	VLGX MGR T1-T4 UPGRADE VLGX MGR T5-T12 UPGRADE	\$0.00	D1	36% 36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80 \$855.00
5	VLGX-T5-12UP V-MF-BAS	VLGX MGR 15-112 UPGRADE VMAX MAINFRAME PKG BASE	\$0.00 \$30,650.00	D1 D1	36% 36%	\$0.00 \$19,616.00	\$855.00 \$5,517.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$855.00 \$5,517.00
5	V-MF-C01	VMAX MAINTRAME PKG SOFTWARE 1TB (0-14TB)	\$2,565.00	D1	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-C02	VMAX MNFRM PKG SWR 1TB (15-25TB)	\$2,415.00	D1	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	V-MF-C03	VMAX MNFRM PKG SWR 1TB (26-40TB)	\$2,125.00	D1	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5 5	V-MF-C04 V-MF-C05	VMAX MNFRM PKG SWR 1TB (41-60TB) VMAX MNFRM PKG SWR 1TB (61-100TB)	\$1,970.00 \$1,895.00	D1 D1	36% 36%	\$1,260.80 \$1,212.80	\$354.60 \$341.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$354.60 \$341.10
5	V-MF-C06	VMAX MNFRM PKG SWR 1TB (61-1001B)	\$1,700.00	D1	36%	\$1,212.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-C07	VMAX MNFRM PKG SWR 1TB (151-250TB)	\$1,515.00	D1	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-C08	VMAX MNFRM PKG SWR 1TB (251-400TB)	\$1,320.00	D1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5 5	V-MF-C09 V-MF-C10	VMAX MNFRM PKG SWR 1TB (401-600TB) VMAX MNFRM PKG SWR 1TB (601-1000TB)	\$1,145.00 \$995.00	D1 D1	36% 36%	\$732.80 \$636.80	\$206.10 \$179.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$206.10 \$179.10
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-C11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$865.00	D1	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5 5	V-MF-N01 V-MF-N02	VMAX MNFRM PKG SWR 1TB (0-14TB) NLT3 VMAX MNFRM PKG SWR 1TB (15-25TB) NLT3	\$1,285.00 \$1,205.00		36% 36%	\$822.40 \$771.20	\$231.30 \$216.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$231.30 \$216.90
5	V-MF-N03	VMAX MNFRM PKG SWR 1TB (15-251B) NLT3 VMAX MNFRM PKG SWR 1TB (26-40TB) NLT3	\$1,205.00		36%	\$681.60	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$216.90
5	V-MF-N04	VMAX MNFRM PKG SWR 1TB (41-60TB) NLT3	\$985.00	D1	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	V-MF-N05	VMAX MNFRM PKG SWR 1TB (61-100TB) NLT3	\$945.00	D1	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	V-MF-N06	VMAX MNFRM PKG SWR 1TB (101-150TB) NLT3	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	V-MF-N07	VMAX MNFRM PKG SWR 1TB (151-250TB) NLT3	\$755.00		36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	V-MF-N08 V-MF-N09	VMAX MNFRM PKG SWR 1TB (251-400TB) NLT3	\$660.00		36% 36%	\$422.40 \$368.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5 5	V-MF-N09 V-MF-N10	VMAX MNFRM PKG SWR 1TB (401-600TB) NLT3 VMAX MNFRM PKG SWR 1TB (601-1000TB) NLT3	\$575.00 \$500.00		36%	\$300.00	\$103.50 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.50 \$90.00
5	V-MF-N11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$435.00		36%	\$278.40	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$78.30
5	V-MF-R01	VMAX MNFRM PKG SWR REG 1TB (0-14TB)	\$2,565.00		36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-R02	VMAX MNFRM PKG SWR REG 1TB (15-25TB)	\$2,415.00		36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	V-MF-R03	VMAX MNFRM PKG SWR REG 1TB (26-40TB)	\$2,125.00		36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5 5	V-MF-R04 V-MF-R05	VMAX MNFRM PKG SWR REG 1TB (41-60TB) VMAX MNFRM PKG SWR REG 1TB (61-100TB)	\$1,970.00 \$1,895.00		36% 36%	\$1,260.80 \$1,212.80	\$354.60 \$341.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$354.60 \$341.10
5	V-MF-R05 V-MF-R06	VMAX MNFRM PKG SWR REG 1TB (01-1001B)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-R07	VMAX MNFRM PKG SWR REG 1TB (151-250TB)	\$1,515.00	D1	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-R08	VMAX MNFRM PKG SWR REG 1TB (251-400TB)	\$1,320.00	D1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	V-MF-R09	VMAX MNFRM PKG SWR REG 1TB (401-600TB)	\$1,145.00		36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	V-MF-R10	VMAX MNFRM PKG SWR REG 1TB (601-1000TB)	\$995.00		36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-R11	VMAX MNFRM PKG SWR REG 1TB (1001 TB+)	\$865.00		36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5 5	V-MF-RBAS V-MF-RUP	VMAX MNFRM PKG SWR BASE LICENSE VMAX MNFRM PKG SWR BASE UPGRADE	\$30,650.00 \$0.00		36% 36%	\$19,616.00 \$0.00	\$5,517.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,517.00 \$0.00
5	V-MF-UPG	VMAX MAINFRAME PKG UPGRADE LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSA-MSUBASE	VSAM A BASE-3 MSU	\$2,370.00		36%	\$1,516.80	\$426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$426.60
5	VSA-MSU-M00	VSAM A 4-45 MSU	\$470.00		36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	VSA-MSU-M01	VSAM A 46-175 MSU	\$240.00		36%	\$153.60	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5 5	VSA-MSU-M02 VSA-MSU-M03	VSAM A 176-315 MSU VSAM A 316-575 MSU	\$170.00 \$120.00	D1 D1	36% 36%	\$108.80 \$76.80	\$30.60 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30.60 \$21.60
5	VSA-MSU-M04	VSAM A 576-875 MSU	\$100.00	D1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	VSA-MSU-M05	VSAM A 876-1315 MSU	\$70.00		36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	VSA-MSU-M06	VSAM A 1316-1975 MSU	\$50.00	D1	36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	VSA-MSU-M07	VSAM A 1976 & UP MSU	\$20.00		36%	\$12.80	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.60
5	VSA-MSU-UPG	VSAM A UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VSQI-MSUBASE VSQI-MSU-M00	VSAM QI BASE-3 MSU VSAM QI 4-45 MSU	\$2,370.00 \$360.00		36% 36%	\$1,516.80 \$230.40	\$426.60 \$64.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$426.60 \$64.80
5	VSQI-MSU-M01	VSAM QI 46-175 MSU	\$180.00		36%	\$230.40 \$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	VSQI-MSU-M02	VSAM QI 176-315 MSU	\$120.00		36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	VSQI-MSU-M03	VSAM QI 316-575 MSU	\$90.00		36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	VSQI-MSU-M04	VSAM QI 576-875 MSU	\$70.00		36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	VSQI-MSU-M05	VSAM QI 876-1315 MSU	\$50.00		36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5 5	VSQI-MSU-M06 VSQI-MSU-M07	VSAM QI 1316-1975 MSU VSAM QI 1976 & UP MSU	\$40.00 \$20.00	D1 D1	36% 36%	\$25.60 \$12.80	\$7.20 \$3.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7.20 \$3.60
5	VSQI-MSU-UPG	VSAM QI UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSS-STDS	PROVIDES VSS SUPPORT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WLA-SY-T1-4U	CC5.x WLA SYM T1-4 UPG	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	WLA-SY-T5-30U	CC5.x WLA SYM T5-30 UPG	\$0.00		36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	WLA-SY-T5-35U	CC WLA SYM T5-35 UPG	\$0.00	D1	36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5 5	WLAUPT1-4 WLAUPT5-12	ECC WLA UPGRADE T1-T4 ECC WLA UPGRADE T5-T12	\$1,010.00 \$3,820.00		36% 36%	\$646.40 \$2,444.80	\$181.80 \$687.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$687.60
5	YMAX-ENB	SPECIAL PKG SW TITLES FOR YMAX UPGRADE	\$256,850.00		36%	\$164,384.00	\$46,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,233.00
5	YMAX-LTD	SPECIAL PKG SW TITLES FOR DMX-LITE DEAL	\$110,080.00		36%	\$70,451.20	\$19,814.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,814.40
5	Z-COMPAV	Z8PAVMA- NO CHRGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-728	CC / PROSPHERE PKG CLAR CX3-10/CX4-120	\$0.00		36%	\$0.00	\$2,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,426.40
5	456-103-729	CC / PROSPHERE PKG CLAR CX3-20/CX4-240	\$0.00	D2	36%	\$0.00	\$5,945.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,945.40
5 5	456-103-730 456-103-731	CC / PROSPHERE PKG CLAR CX3-40/CX4-480 CC / PROSPHERE PKG CLAR CX3-80/CX4-960	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$11,062.80 \$19,078.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,062.80 \$19,078.20
5	456-104-647	RPSE LOC ARRY LIC - CX1 & CX2 = IC	\$0.00		36%	\$0.00	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$328.50
5	456-104-648	RPSE LOC ARRY LIC - CX3-10, AX4-5 = IC	\$0.00		36%	\$0.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	456-104-649	RPSE LOC ARRY LIC - CX3-20, CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$490.50	\$0.00	\$0.00	\$0.00	\$0.00	\$490.50
5	456-104-650	RPSE LOC ARRY LIC- CX3-40, CX4-240 = IC	\$0.00		36%	\$0.00	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,413.00
5	456-104-651	RPSE LOC ARRY LIC - CX3-80, CX4-480 = IC	\$0.00		36%	\$0.00	\$2,326.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,326.50
5 5	456-104-652 456-104-653	RPSE LOC ARRY LIC - CX4-960 = IC RPSE REM ARRY LIC- CX1 & CX2 = IC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,898.00 \$643.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,898.00 \$643.50
5 5	456-104-654	RPSE REM ARRY LIC - CX1 & CX2 = IC RPSE REM ARRY LIC - CX3-10, AX4-5 = IC	\$0.00 \$0.00	D2 D2	36%	\$0.00 \$0.00	\$643.50 \$657.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$643.50 \$657.00
5	456-104-655	RPSE REM ARRY LIC - CX3-20, CX4-120 = IC	\$0.00		36%	\$0.00	\$1,264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,264.50
5	456-104-656	RPSE REM ARRY LIC - CX3-40, CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$3,334.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,334.50
5	456-104-657	RPSE REM ARRY LIC - CX3-80, CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	456-104-658	RPSE REM ARRY LIC - CX4-960 = IC	\$0.00		36%	\$0.00	\$12,460.50	\$0.00	\$0.00	\$0.00	\$0.00	\$12,460.50
5	456-104-659	RP/SE REM UG FOR CX1 & CX2 = IC	\$0.00		36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	456-104-660 456-104-661	RP/SE REM UG FOR CX3-10, AX4-5 = IC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$549.00 \$1.053.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$549.00 \$1.053.00
5	456-104-662	RP/SE REM UG FOR CX3-20,CX4-120 = IC RP/SE REM UG FOR CX3-40, CX4-240 = IC	\$0.00		36%	\$0.00	\$1,053.00 \$2,632.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00 \$2,632.50
5	456-104-663	RP/SE REM UG FOR CX3-80 CX4-480 = IC	\$0.00		36%	\$0.00	\$4,576.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,576.50
5	456-104-664	RP/SE REM UG FOR CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$9,837.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,837.00
5	456-104-665	RP/SE LOC UG FOR CX1 & CX2 = IC	\$0.00		36%	\$0.00	\$274.50		\$0.00	\$0.00	\$0.00	\$274.50
5	456-104-666	RP/SE LOC UG FOR CX3-10, AX4-5 = IC	\$0.00	D2	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-667	RP/SE LOC UG FOR CX3-20, CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5 5	456-104-668 456-104-669	RP/SE LOC UG FOR CX3-40, CX4-240 = IC RP/SE LOC UG FOR CX3-80 CX4-480 = IC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,179.00 \$1,836.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,179.00 \$1,836.00
5	456-104-670	RPSE LOC UG FOR CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$2,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,286.00
5	456-104-671	RP/SE REM UPGRADE TO LOC & REM = IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-672 456-105-382	RP/SE LOC UPGRADE TO REM = IC SRMSUITE CENTERA (NODE PAIR) =ID	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$534.60	\$0.00 \$475.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$534.60
5	456-105-362 456-105-483	SRMSUITE UPG CENTERA (NODE PAIR) =ID	\$0.00	D2 D2	36%	\$0.00	\$138.60	\$475.20 \$123.20	\$0.00	\$0.00	\$0.00	\$138.60
5	456-110-777	VIPR SRM CENTERA (NODE PAIR) =ID	\$2,970.00	D2	36%	\$1,900.80	\$534.60	\$475.20	\$0.00	\$0.00	\$0.00	\$534.60
5	458-000-202	VIPR SRM for CENTERA =ID	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-213	VIPR SRM UPG for CENTERA =ID	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLG45-T1 ACLG45-T10	ACCESSLOGIX,FC4500,T1 ACCESSLOGIX,FC4500,T10	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,116.00 \$8,020.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,116.00 \$8,020.80
5	ACLG45-T11	ACCESSLOGIX,FC4500,T11	\$0.00	D2	36%	\$0.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5	ACLG45-T12	ACCESSLOGIX,FC4500,T12	\$0.00	D2	36%	\$0.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,114.20
5	ACLG45-T2	ACCESSLOGIX,FC4500,T2	\$0.00	D2	36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5 5	ACLG45-T3 ACLG45-T4	ACCESSLOGIX,FC4500,T3 ACCESSLOGIX.FC4500.T4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,535.40 \$1,744.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,535.40 \$1,744.20
5	ACLG45-T5	ACCESSLOGIX,FC4500,T5	\$0.00	D2	36%	\$0.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,790.00
5	ACLG45-T6	ACCESSLOGIX,FC4500,T6	\$0.00	D2	36%	\$0.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,835.80
5	ACLG45-T7	ACCESSLOGIX,FC4500,T7	\$0.00	D2	36%	\$0.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,883.40
5 5	ACLG45-T8 ACLG45-T9	ACCESSLOGIX,FC4500,T8 ACCESSLOGIX,FC4500,T9	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,929.20 \$6,975.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,929.20 \$6,975.00
5	ACLG47-T1	ACCESS LOGIX, FC4700, T1	\$0.00	D2	36%	\$0.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5	ACLG47-T10	ACCESSLOGIX,FC4700,T10	\$0.00	D2	36%	\$0.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,020.80
5	ACLG47-T11	ACCESSLOGIX,FC4700,T11	\$0.00	D2	36%	\$0.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5 5	ACLG47-T12 ACLG47-T2	ACCESSLOGIX,FC4700,T12 ACCESSLOGIX,FC4700,T2	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$10,114.20 \$1,324.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,114.20 \$1,324.80
5	ACLG47-T3	ACCESSLOGIX,FC4700,T3	\$0.00	D2	36%	\$0.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,535.40
5	ACLG47-T4	ACCESSLOGIX,FC4700,T4	\$0.00	D2	36%	\$0.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,744.20
5	ACLG47-T5	ACCESS LOGIX, FC4700, T5	\$0.00	D2	36%	\$0.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,790.00
5 5	ACLG47-T6 ACLG47-T7	ACCESSLOGIX,FC4700,T6 ACCESSLOGIX, FC4700,T7	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,835.80 \$4,883.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,835.80 \$4,883.40
5	ACLG47-T7	ACCESSLOGIX, FC4700, T7 ACCESSLOGIX, FC4700, T8	\$0.00	D2	36%	\$0.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,929.20
5	ACLG47-T9	ACCESSLOGIX,FC4700,T9	\$0.00	D2	36%	\$0.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,975.00
5	AFS-120	ADVANCED FAST SUITE FOR THE CX4/NS-120	\$0.00	D2	36%	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5 5	AFS-240 AFS-240UPG	EMC ADVANCED FAST SUITE FOR THE CX4-240 FAST SUITE- UPGRADE TO CX4-240 PLATFORM	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,075.00 \$6,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,075.00 \$6,075.00
5	AFS-480	ADVANCED FAST SUITE FOR THE CX4/NS-480	\$0.00	D2	36%	\$0.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,795.00
5	AFS-480UPG	FAST SUITE - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,795.00
5	AFS-960	ADVANCED FAST SUITE FOR THE CX4/NS-960	\$0.00	D2	36%	\$0.00	\$25,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,515.00
5 5	AFS-960UPG AL200-KIT	FAST SUITE - UPGRADE TO CX4-960 PLATFORM CX200 ACCESS LOGIX MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$25,515.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,515.00 \$0.00
5	AL200-KIT303	CX200 ACC LGX V2.04 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL200-KIT308	CX200 ACC LGX V2.05 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-KIT	CX400 ACCESS LOGIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AL400-KIT303 AL400-KIT308	CX400 ACC LGX V2.04 MEDIA CX400 ACC LGX V2.05 MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AL400-NAS	CX400 ACCESSLOGIX FOR NAS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T1	CX400 ACCESS LOGIX TIER 1	\$0.00	D2	36%	\$0.00	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	AL400-T10	CX400 ACCESS LOGIX TIER 10	\$0.00	D2	36%	\$0.00	\$3,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,459.00
5 5	AL400-T11 AL400-T12	CX400 ACCESS LOGIX TIER 11 CX400 ACCESS LOGIX TIER 12	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,459.00 \$3,459.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,459.00 \$3,459.00
5	AL400T1-T4	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	AL400-T2	CX400 ACCESS LOGIX TIER 2	\$0.00	D2	36%	\$0.00	\$773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$773.00
5	AL400-T3	CX400 ACCESS LOGIX TIER 3	\$0.00	D2	36%	\$0.00	\$895.00	\$0.00	\$0.00	\$0.00	\$0.00	\$895.00
5 5	AL400-T4 AL400-T5	CX400 ACCESS LOGIX TIER 4 CX400 ACCESS LOGIX TIER 5	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,016.00 \$1,628.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,016.00 \$1,628.00
5	AL400-15 AL400T5-T12	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	AL400T5-T8	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	AL400-T6	CX400 ACCESS LOGIX TIER 6	\$0.00	D2	36%	\$0.00	\$2,239.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,239.00
5 5	AL400-T7	CX400 ACCESS LOGIX TIER 7	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$2,848.00 \$3,459.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$2,848.00
5	AL400-T8 AL400-T9	CX400 ACCESS LOGIX TIER 8 CX400 ACCESS LOGIX TIER 9	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$3,459.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,459.00 \$3,459.00
5	AL400T9-T12	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL45T1-T4	ACCESSLOGIX,FC4500,T1-T4	\$0.00	D2	36%	\$0.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	AL45T5-T12	ACCESSLOGIX,FC4500,T5-T12	\$0.00	D2	36%	\$0.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.80
5 5	AL600-KIT AL600-KIT303	CX600 ACCESS LOGIX MEDIA CX600 ACC LGX V2.04 MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AL600-KIT308	CX600 ACC LGX V2.04 MEDIA CX600 ACC LGX V2.05 MEDIA	\$0.00	D2 D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-NAS	CX600 ACCESSLOGIX FOR NAS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-T1	CX600 ACCESS LOGIX TIER 1	\$0.00	D2	36%	\$0.00	\$1,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,302.00
5	AL600-T10	CX600 ACCESS LOCIX TIER 11	\$0.00	D2	36%	\$0.00	\$9,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,358.00
5 5	AL600-T11 AL600-T12	CX600 ACCESS LOGIX TIER 11 CX600 ACCESS LOGIX TIER 12	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$10,580.00 \$11,801.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,580.00 \$11,801.00
5	AL600-T12 AL600-T19	CX600 ACCESS LOGIX TIER 12 CX600 ACCESS LOGIX T19	\$0.00	D2	36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T2	CX600 ACCESS LOGIX TIER 2	\$0.00	D2	36%	\$0.00	\$1,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,546.00
5	AL600-T20	CX600 ACCESS LOGIX T20	\$0.00	D2	36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T21	CX600 ACCESS LOGIX T21	\$0.00	D2	36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AL600-T22	CX600 ACCESS LOGIX T22	\$0.00	D2	36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5 5	AL600-T23 AL600-T24	CX600 ACCESS LOGIX T23 CX600 ACCESS LOGIX T24	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$11,801.00 \$11,801.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,801.00 \$11,801.00
5	AL600-T25	CX600 ACCESS LOGIX 124 CX600 ACCESS LOGIX T25	\$0.00		36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T26	CX600 ACCESS LOGIX T26	\$0.00		36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T27	CX600 ACCESS LOGIX T27	\$0.00		36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T28	CX600 ACCESS LOGIX T28	\$0.00	D2	36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5 5	AL600-T29 AL600-T3	CX600 ACCESS LOGIX T29 CX600 ACCESS LOGIX TIER 3	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$11,801.00 \$1,792.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,801.00 \$1,792.00
5	AL600-T30	CX600 ACCESS LOGIX TIER 3	\$0.00		36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,792.00
5	AL600-T31	CX600 ACCESS LOGIX T31	\$0.00		36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T4	CX600 ACCESS LOGIX TIER 4	\$0.00		36%	\$0.00	\$2,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,036.00
5 5	AL600-T5 AL600-T6	CX600 ACCESS LOGIX TIER 5 CX600 ACCESS LOGIX TIER 6	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,255.00 \$4,476.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,255.00 \$4,476.00
5 5	AL600-16 AL600-T7	CX600 ACCESS LOGIX TIER 6 CX600 ACCESS LOGIX TIER 7	\$0.00		36%	\$0.00	\$5,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,476.00 \$5,698.00
5	AL600-T8	CX600 ACCESS LOGIX TIER 8	\$0.00	D2	36%	\$0.00	\$6,917.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,917.00
5	AL600-T9	CX600 ACCESS LOGIX TIER 9	\$0.00	D2	36%	\$0.00	\$8,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,138.00
5	ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	\$7,750.00	D2	36% 36%	\$4,960.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,395.00
5 5	AL-NAS ARMCL-T1-5U	ACCESS LOGIX FOR NAS CC5.1 CL ARM T1-5 UPG	\$0.00 \$0.00	D2 D2	36%	\$0.00 \$0.00	\$0.00 \$419.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$419.40
5	ARMCL-T6-T31U	CC5.1 CL ARM T6-31 UPG	\$0.00		36%	\$0.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,535.40
5	ATFPP-UX-U	ATF-PPATH UNIX UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATFPP-WN-U	ATF-PPATH WINDOWS UPGRADE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AYZ4-120UPG AYZ4-240UPG	NAVI/Uni ANALYZER Upg CX4-120 NAVI/Uni ANALYZER Upg CX4-240	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$432.00 \$2,070.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$432.00 \$2,070.00
5	AYZ4-480UPG	NAVI/Uni ANALYZER Upg CX4-480	\$0.00		36%	\$0.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,274.00
5	AYZ4-960UPG	NAVI/Uni ANALYZER Upg CX4-960	\$0.00	D2	36%	\$0.00	\$8,694.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,694.00
5	CC-AM-CL-T1	CC5.x ARM-CLAR T1	\$0.00		36%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5 5	CC-AM-CL-T10 CC-AM-CL-T11	CC5.x ARM-CLAR T10	\$0.00	D2 D2	36%	\$0.00	\$9,603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,603.00
5 5	CC-AM-CL-T11	CC5.x ARM-CLAR T11 CC5.x ARM-CLAR T12	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$11,138.40 \$12,673.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,138.40 \$12,673.80
5	CC-AM-CL-T13	CC5.x ARM-CLAR T13	\$0.00	D2	36%	\$0.00	\$14,209.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,209.20
5	CC-AM-CL-T14	CC5.x ARM-CLAR T14	\$0.00		36%	\$0.00	\$15,744.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,744.60
5	CC-AM-CL-T15	CC5.x ARM-CLAR T15	\$0.00		36%	\$0.00	\$17,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,280.00
5 5	CC-AM-CL-T16 CC-AM-CL-T17	CC5.x ARM-CLAR T16 CC5.x ARM-CLAR T17	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$18,815.40 \$20,350.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,815.40 \$20,350.80
5	CC-AM-CL-T17	CC5.x ARM-CLAR T18	\$0.00		36%	\$0.00	\$20,330.80	\$0.00	\$0.00	\$0.00	\$0.00	\$21,886.20
5	CC-AM-CL-T19	CC5.x ARM-CLAR T19	\$0.00	D2	36%	\$0.00	\$23,421.60	\$0.00	\$0.00	\$0.00	\$0.00	\$23,421.60
5	CC-AM-CL-T2	CC5.x ARM-CLAR T2	\$0.00		36%	\$0.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5 5	CC-AM-CL-T20 CC-AM-CL-T21	CC5.x ARM-CLAR T20 CC5.x ARM-CLAR T21	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$24,957.00 \$26,492.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,957.00 \$26,492.40
5	CC-AM-CL-T22	CC5.x ARM-CLAR T22	\$0.00		36%	\$0.00	\$28,027.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28,027.80
5	CC-AM-CL-T23	CC5.x ARM-CLAR T23	\$0.00	D2	36%	\$0.00	\$29,563.20	\$0.00	\$0.00	\$0.00	\$0.00	\$29,563.20
5	CC-AM-CL-T24	CC5.x ARM-CLAR T24	\$0.00	D2	36%	\$0.00	\$31,098.60	\$0.00	\$0.00	\$0.00	\$0.00	\$31,098.60
5 5	CC-AM-CL-T25 CC-AM-CL-T26	CC5.x ARM-CLAR T25 CC5.x ARM-CLAR T26	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$32,634.00 \$34,169.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32,634.00 \$34,169.40
5	CC-AM-CL-T27	CC5.x ARM-CLAR T27	\$0.00		36%	\$0.00	\$35,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$35,704.80
5	CC-AM-CL-T28	CC5.x ARM-CLAR T28	\$0.00		36%	\$0.00	\$37,240.20	\$0.00	\$0.00	\$0.00	\$0.00	\$37,240.20
5	CC-AM-CL-T29	CC5.x ARM-CLAR T29	\$0.00		36%	\$0.00	\$38,775.60	\$0.00	\$0.00	\$0.00	\$0.00	\$38,775.60
5 5	CC-AM-CL-T3 CC-AM-CL-T30	CC5.x ARM-CLAR T3 CC5.x ARM-CLAR T30	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,368.00 \$40,311.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,368.00 \$40,311.00
5	CC-AM-CL-T31	CC5.x ARM-CLAR T30	\$0.00		36%	\$0.00	\$41,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$40,311.00
5	CC-AM-CL-T4	CC5.x ARM-CLAR T4	\$0.00		36%	\$0.00	\$1,647.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,647.00
5	CC-AM-CL-T5	CC5.x ARM-CLAR T5	\$0.00	D2	36%	\$0.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.00
5 5	CC-AM-CL-T6	CC5.x ARM-CLAR T6	\$0.00		36%	\$0.00	\$3,461.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,461.40
5	CC-AM-CL-T7 CC-AM-CL-T8	CC5.x ARM-CLAR T7 CC5.x ARM-CLAR T8	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$4,996.80 \$6,532.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,996.80 \$6,532.20
5	CC-AM-CL-T9	CC5.x ARM-CLAR T9	\$0.00		36%	\$0.00	\$8,067.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.60
5	CC-CLKEY	CC CLARIION KEY	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPKLT-T01	CC CLARIION PKG LITE T01	\$0.00		36%	\$0.00	\$878.40	\$0.00	\$0.00	\$0.00	\$0.00	\$878.40
5 5	CC-CLPKLT-T02 CC-CLPKLT-T03	CC CLARIION PKG LITE T02 CC CLARIION PKG LITE T03	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,130.40 \$1,382.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,130.40 \$1,382.40
5	CC-CLPKLT-T04	CC CLARIION PKG LITE T04	\$0.00		36%	\$0.00	\$1,634.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,634.40
5	CC-CLPKLT-T05	CC CLARIION PKG LITE T05	\$0.00		36%	\$0.00	\$2,876.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,876.40
5	CC-CLPKLT-T06	CC CLARIION PKG LITE T06	\$0.00		36%	\$0.00	\$4,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,118.40
5	CC-CLPKLT-T07	CC CLARIION PKG LITE TOR	\$0.00		36% 36%	\$0.00	\$5,360.40 \$6,602.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,360.40 \$6,602.40
5	CC-CLPKLT-T08 CC-CLPKLT-T09	CC CLARIION PKG LITE T08 CC CLARIION PKG LITE T09	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,602.40 \$7,844.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,602.40 \$7,844.40
5	CC-CLPKLT-T10	CC CLARIION PKG LITE T10	\$0.00	D2	36%	\$0.00	\$9,086.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,086.40
5	CC-CLPKLT-T11	CC CLARIION PKG LITE T11	\$0.00		36%	\$0.00	\$10,328.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,328.40
5	CC-CLPKLT-T12	CC CLARIION PKG LITE T12	\$0.00		36% 36%	\$0.00	\$11,570.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,570.40
5 5	CC-CLPKLT-T13 CC-CLPKLT-T14	CC CLARIION PKG LITE T13 CC CLARIION PKG LITE T14	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$12,812.40 \$14,054.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,812.40 \$14,054.40
5	CC-CLPKLT-T15	CC CLARIION PKG LITE 115	\$0.00		36%	\$0.00	\$15,296.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,296.40
5	CC-CLPKLT-T16	CC CLARIION PKG LITE T16	\$0.00	D2	36%	\$0.00	\$16,538.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,538.40
5	CC-CLPKLT-T17	CC CLARIION PKG LITE T17	\$0.00		36%	\$0.00	\$17,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,780.40
5 5	CC-CLPKLT-T18 CC-CLPKLT-T19	CC CLARIION PKG LITE T18 CC CLARIION PKG LITE T19	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$19,022.40 \$20,264.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,022.40 \$20,264.40
5	CC-CLPKLT-T20	CC CLARIION PKG LITE T20	\$0.00		36%	\$0.00	\$21,506.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,506.40

December						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
Control   Cont	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Content Table													
COUNTY   C	-												
December   Company   Com	-												
Contract   To   Contract   T													
Column   Temporary   Tempora	5	CC-CLPKLT-T26	CC CLARIION PKG LITE T26						\$0.00	\$0.00	\$0.00		\$28,958.40
S.   CALIFER   1900													
S CECLARITIES COLORISMIN GUITE TO COLORISMIN G	-												
S COLUMNTS COST LANGUAGE MATER TO 1 100 DO 5996 500 500 500 500 500 500 500 500 500 50	-												
5 OC GRAPTIO COST (AMENICA WATER)  5 OC GRAPTIO COS													
\$ CCLIPP-11													
Column													
S CCCUPATI COST CAMPOR MOTITS  S CCCUPATI CA	-												
S CC LAPATI COST CAMBRIDATE SALES AND COST SALES AN	-												
S CCC HOT-TIME COST I CLARIFORM PROTTED  S CCC HOT-TIME COST I CLARIFORM PROTT	5												
S COURT TO COST LOANIN MOT TO CO													
S COCA INCTITIS COST 10 AMERIC PROTT TIS  S COCA INCTITIS COST 10 AMERIC													
S OCCURRENTS OCCURRENTS CONTROLLED TO THE STATE OCCURRENT OCCURREN													
S CCLENT TO CONTROLLED HOLD TO STATE AND STATE													
\$ COCLIN-TET COST (CLARIFORM POT 272)  5 COCLIN-TET COST	5				D2								
S   CCCLIN-T22													
S CCC-HY-T2 CCST-CLARION NCT 25	-												
5 CC-CHP-T2 CCST CLARIDIN PICT 25													
5 CCLEM-T27 CCST CLASHICM PROT T7 S 000 D2 30% \$0.00 \$46,000 00 \$40,00 \$0.00 \$10.00 \$0.00 \$30													
S CC-LIFK-172 CCS1 LCAMINI PRG 173													
S CCLPM-1729 CCS11 (CL-MINOR PROT 128													
5 CCLPH-CTP3 CCS11 (CARRION PRICT 37 1000 122 39th 35.00 \$52,656.00 \$0.0													
S CCLEPT-13 CCS11 CLARIDIN RICE TS													
5 CCLPMT31 C251 (LARIDN PRG 731 50.00 12 9% \$0.00 \$0.0	5												
5 CC-LPR-T4 CCS1 (LANIDH PRG T4	5												
5 CC-CLPK-T5 CC511 (LARINICH PRIGT T 50.00 D2 39% 50.00 \$3.79.00 \$3.79.00 50.00 \$3.79.0													
5 CC-CPF-T6 CRICLARICH NECT T													
5 CC-CPF-KT9 CC51 (LARINION PKG T9 \$0.00 D2 36% \$0.00 \$5.00 \$0.00													
5 CC-CPHCT9 CC511 CLARIUN PKGT 9 50.00 D2 38% \$0.00 \$11,928.80 \$0.00 \$0.00 \$0.00 \$0.00 \$11,928.80 \$0.00 \$2.00 \$30.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30	5		CC511 CLARIION PKG T7						\$0.00	\$0.00			
CCFPHICLT01  PERF MGRCL 25:500   \$0.00   \$0.00   \$30.00													
C-FFH.CL-T02   PERF MGRCL 291-500   \$0.00													
CC-PFM.CL-TION   PERF MIRR CL. 501.750   \$0.00   \$2.00   \$0.00   \$0.00   \$0.00   \$0.00   \$5.													
CC-PFMC-LT-05						36%							
6 CC-PFM-CL-TIO FERR MCR CL 201-4.00 \$0.00													
6 CC-PFM-CL-T07 PERF MGR CL 4.01-4.00													
6 CC-PFM-CL-T08 PERF MIGR CL 601-8.00 \$0.0													
CC-PFM-CL-T10													
5         CC-PFMcLT112         PERF MGR CI 1201-1400         \$0.00         D2         36%         \$0.00         \$4,042.80         \$0.00         \$0.00         \$0.00         \$0.00         \$4,412.80           5         CC-PFMcLT113         PERF MGR CI 1701-20.00         \$0.00 </td <td>-</td> <td></td>	-												
5 CC-PFM-CLT12 PERF MGR CL 14.01-17.00 \$0.00 D2 36% \$0.00 \$4.519.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00 \$0.00 \$4.519.80 \$0.00	-												
5         CC-PFM-CL-T13         PERF MGR CL 201-20.00         \$0.00         \$4.996.80         \$0.00         \$0.00         \$0.00         \$4.996.80           5         CC-PFM-CL-T16         PERF MGR CL 201-26.00         \$0.00         \$0.00         \$5.95.80         \$0.00         \$5.473.80         \$0.00         \$5.95.80           5         CC-PFM-CL-T16         PERF MGR CL 26.01-26.00         \$0.00         \$0.00         \$5.95.80         \$0.00         \$5.95.80           5         CC-PFM-CL-T17         PERF MGR CL 26.01-32.00         \$0.00         \$0.00         \$5.95.80         \$0.00         \$5.95.80           5         CC-PFM-CL-T17         PERF MGR CL 26.01-32.00         \$0.00	-												
5 CC-PFM-CL-T14 PERF MGR CL 20.01-28.00 \$0.00 D2 36% \$0.00 \$5.473.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5.950.80 \$0.00 \$0.00 \$5.950.80 \$0.00 \$0.00 \$5.950.80 \$0.00 \$0.00 \$5.950.80 \$0.00													
5         CC-PFM-CL-176         PERF MGR CL 29.01 - 22.00         \$0.00         D2         36%         \$0.00         \$6.427.80         \$0.00 <th< td=""><td></td><td>CC-PFM-CL-T14</td><td>PERF MGR CL 20.01-23.00</td><td>\$0.00</td><td>D2</td><td>36%</td><td>\$0.00</td><td>\$5,473.80</td><td>\$0.00</td><td></td><td>\$0.00</td><td>\$0.00</td><td></td></th<>		CC-PFM-CL-T14	PERF MGR CL 20.01-23.00	\$0.00	D2	36%	\$0.00	\$5,473.80	\$0.00		\$0.00	\$0.00	
5 CC-PFM-CL-171 PERF MGR CL 22:01-32:00 \$0.00 D2 36% \$0.00 \$6.904.80 \$0.00 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$0.00 \$36.904.80 \$0.00 \$0.00 \$0.00 \$0.00 \$36.904.80 \$0.0													
5         CC-PFM-CL-T18         PERF MGR CL 32.01-35.00         \$0.00         \$7,381.80         \$0.00         \$0.00         \$7,381.80           5         CC-PFM-CL-T20         PERF MGR CL 35.01-38.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$7,381.80           5         CC-PFM-CL-T20         PERF MGR CL 35.01-38.00         \$0.00 <t< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	-												
5         CC-PFM-CL-T19         PERR MGR CL 38.01-38.00         \$0.00													
5         CC-PFM-CL-T20         PERF MGR CL 38.01-41.00         \$0.00         D2         36%         \$0.00         \$8,335.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$8,335.80           5         CC-PFM-CL-T22         PERF MGR CL 44.01-47.00         \$0													
5         CC-PFM-CL-T22         PERF MGR CL 44,01-47,00         \$0.00         D2         36%         \$0.00         \$9,289,80         \$0.00         \$0.00         \$0.00         \$9,289,80           5         CC-PFM-CL-T24         PERF MGR CL 47,01-50.00         \$0	5	CC-PFM-CL-T20											
5         CC-PFM-CL-T23         PERF MGR CL 47.01-50.00         \$0.00         \$9.766.80         \$0.00         \$0.00         \$9.766.80           5         CC-PFM-CL-T24         PERF MGR CL 50.01-53.00         \$0.00         <	-												
5         CC-PFM-CL-T24         PERF MGR CL 50.01-53.00         \$0.00         \$10,243.80         \$0.00         \$10,243.80         \$0.00         \$0.00         \$0.00         \$10,243.80         \$0.00         \$0.00         \$0.00         \$10,723.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$10,723.80         \$0.00         \$11,97.80         \$0.00         \$0.00         \$0.00         \$11,97.80         \$0.00         \$0.00         \$0.00         \$11,97.80         \$0.00         \$0.00         \$0.00         \$0.00         \$11,97.80         \$0.00         \$0.00         \$0.00         \$0.00         \$11,674.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00	-												
5         CC-PFM-CL-T26         PERF MGR CL 53.01-56.00         \$0.00         \$10,720.80           5         CC-PFM-CL-T26         PERF MGR CL 53.01-56.00         \$0.00         \$10,720.80           5         CC-PFM-CL-T27         PERF MGR CL 59.01-62.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$11,197.80           5         CC-PFM-CL-T27         PERF MGR CL 59.01-65.00         \$0.00         \$2.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$11,197.80           5         CC-PFM-CL-T28         PERF MGR CL 59.01-65.00         \$0.00         \$2.00         \$0.00         \$11,674.80         \$0.00         \$0.00         \$0.00         \$0.00         \$11,674.80           5         CC-PFM-CL-T28         PERF MGR CL 62.01-65.00         \$0.00         \$2.00         \$2.00         \$0.00         \$12,151.80         \$0.00         \$0.00         \$0.00         \$12,151.80           5         CC-PFM-CL-T29         PERF MGR CL 68.01-71.00         \$0.00         \$2.00         \$0.00         \$13,165.80         \$0.00         \$0.00         \$0.00         \$13,165.80           5         CC-PFM-CL-T30         PERF MGR CL 80.01-71.00 +         \$0.00         \$2.00         \$0.00         \$0.00<	-											*****	
5         CC-PFM-CL-T26         PERF MGR CL 56.01-59.00         \$0.00         \$2.00         \$11,197.80         \$0.00         \$0.00         \$0.00         \$11,197.80           5         CC-PFM-CL-T27         PERF MGR CL 56.01-59.00         \$0.00	5						1				11.11	1	
5         CC-PFM-CL-T28         PERF MGR CL 62.01-65.00         \$0.00         \$2         36%         \$0.00         \$12,151.80         \$0.00         \$0.00         \$0.00         \$12,151.80           5         CC-PFM-CL-T29         PERF MGR CL 68.01-68.00         \$0.00													
5         CC-PFM-CL-T29         PERF MGR CL 65.01-88.00         \$0.00         \$0.00         \$12,628.80         \$0.00         \$12,628.80         \$0.00         \$12,628.80         \$0.00         \$0.00         \$0.00         \$10,628.80         \$0.00         \$12,628.80         \$0.00         \$0.00         \$0.00         \$0.00         \$10,628.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00 <td< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	-												
5         CC-PFM-CL-T30         PERF MGR CL 68.01-71.00         \$0.00         D2         36%         \$0.00         \$13,105.80         \$0.00         \$0.00         \$0.00         \$13,105.80           5         CC-PFM-CL-T31         PERF MGR CL 71.00 +         \$0.00         D2         36%         \$0.00         \$13,502.80         \$0.0													
5         CC-PFM-CL-T31         PERF MGR CL 71.00 + +         \$0.00         D2         36%         \$0.00         \$13,582.80         \$0.00         \$0.00         \$0.00         \$13,582.80           5         CC-SM-AL5-T1         CC5.1 SAN MGR-CLAR 45 T1         \$0.00         D2         36%         \$0.00 </td <td></td>													
5         CC-SM-AL5-T1         CC5.1 SAN MGR-CLAR 45 T1         \$0.00         D2         36%         \$0.00         \$2,008.80         \$0.00         \$0.00         \$0.00         \$0.00         \$2,008.80           5         CC-SM-AL5-T10         CC5.1 SAN MGR-CLAR 45 T10         \$0.00         D2         36%         \$0.00         \$7,516.80         \$0.00         \$0.00         \$0.00         \$0.00         \$7,616.80           5         CC-SM-AL5-T11         CC5.1 SAN MGR-CLAR 45 T11         \$0.00													
5         CC-SM-AL5-T11         CC5.1 SAN MGR-CLAR 45 T11         \$0.00         D2         36%         \$0.00         \$8,346.60         \$0.00         \$0.00         \$0.00         \$9,00         \$8,346.60           5         CC-SM-AL5-T12         CC5.1 SAN MGR-CLAR 45 T12         \$0.00         D2         36%         \$0.00         \$9,176.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$10,006.20           5         CC-SM-AL5-T13         CC5.1 SAN MGR-CLAR 45 T13         \$0.00         D2         36%         \$0.00         \$10,006.20         \$0.00         <													
5 CC-SM-AL5-T12 CC5.1 SAN MGR-CLAR 45 T12 \$0.00 D2 36% \$0.00 \$9,176.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$9,176.40 5 CC-SM-AL5-T13 CC5.1 SAN MGR-CLAR 45 T13 \$0.00 D2 36% \$0.00 \$10,006.20 \$0.00 \$0	-												
5 CC-SM-AL5-T13 CC5.1 SAN MGR-CLAR 45 T13 \$0.00 D2 36% \$0.00 \$10,006.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
	5	CC-SM-AL5-T14	CC5.1 SAN MGR-CLAR 45 T14	\$0.00	D2	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SM-AL5-T15	CC5.1 SAN MGR-CLAR 45 T15	\$0.00	D2	36%	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5 5	CC-SM-AL5-T16 CC-SM-AL5-T17	CC5.1 SAN MGR-CLAR 45 T16 CC5.1 SAN MGR-CLAR 45 T17	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$12,495.60 \$13,325.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,495.60 \$13,325.40
5 5	CC-SM-AL5-T17	CC5.1 SAN MGR-CLAR 45 117 CC5.1 SAN MGR-CLAR 45 T18	\$0.00	D2 D2	36%	\$0.00	\$13,325.40 \$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40 \$14,155.20
5	CC-SM-AL5-T2	CC5.1 SAN MGR-CLAR 45 T2	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-AL5-T3	CC5.1 SAN MGR-CLAR 45 T3	\$0.00	D2	36%	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-AL5-T4	CC5.1 SAN MGR-CLAR 45 T4	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-AL5-T5	CC5.1 SAN MGR-CLAR 45 T5	\$0.00	D2	36%	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5 5	CC-SM-AL5-T6 CC-SM-AL5-T7	CC5.1 SAN MGR-CLAR 45 T6	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$4,197.60 \$5,027.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,197.60
5 5	CC-SM-AL5-17 CC-SM-AL5-T8	CC5.1 SAN MGR-CLAR 45 T7 CC5.1 SAN MGR-CLAR 45 T8	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$5,027.40 \$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40 \$5,857.20
5	CC-SM-AL5-T9	CC5.1 SAN MGR-CLAR 45 T9	\$0.00	D2	36%	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-SM-AL7-T1	CC5.1 SAN MGR-CLAR 47 T1	\$0.00	D2	36%	\$0.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-AL7-T10	CC5.1 SAN MGR-CLAR 47 T10	\$0.00	D2	36%	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-AL7-T11	CC5.1 SAN MGR-CLAR 47 T11	\$0.00	D2	36%	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5 5	CC-SM-AL7-T12 CC-SM-AL7-T13	CC5.1 SAN MGR-CLAR 47 T12 CC5.1 SAN MGR -CLAR 47 T13	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$9,176.40 \$10,006.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,176.40 \$10,006.20
5	CC-SM-AL7-T13	CC5.1 SAN MGR -CLAR 47 T13	\$0.00	D2	36%	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00
5	CC-SM-AL7-T15	CC5.1 SAN MGR -CLAR 47 T15	\$0.00	D2	36%	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5	CC-SM-AL7-T16	CC5.1 SAN MGR -CLAR 47 T16	\$0.00	D2	36%	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-AL7-T17	CC5.1 SAN MGR -CLAR 47 T17	\$0.00	D2	36%	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40
5	CC-SM-AL7-T18	CC5.1 SAN MGR -CLAR 47 T18	\$0.00	D2	36%	\$0.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,155.20
5 5	CC-SM-AL7-T2 CC-SM-AL7-T3	CC5.1 SAN MGR-CLAR 47 T2 CC5.1 SAN MGR-CLAR 47 T3	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$2,185.20 \$2,361.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,185.20 \$2,361.60
5	CC-SM-AL7-T4	CC5.1 SAN MGR-CLAR 47 T4	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-AL7-T5	CC5.1 SAN MGR-CLAR 47 T5	\$0.00	D2	36%	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-AL7-T6	CC5.1 SAN MGR-CLAR 47 T6	\$0.00	D2	36%	\$0.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,197.60
5	CC-SM-AL7-T7	CC5.1 SAN MGR-CLAR 47 T7	\$0.00	D2	36%	\$0.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	CC-SM-AL7-T8	CC5.1 SAN MGR-CLAR 47 T8	\$0.00	D2	36%	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5 5	CC-SM-AL7-T9 CC-SM-CL-T01	CC5.1 SAN MGR-CLAR 47 T9 CC SANMGR-CLARIION T01	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,687.00 \$2,008.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,687.00 \$2,008.80
5	CC-SM-CL-T02	CC SANMGR-CLARIION T02	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-CL-T03	CC SANMGR-CLARIION T03	\$0.00	D2	36%	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-CL-T04	CC SANMGR-CLARIION T04	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-CL-T05	CC SANMGR-CLARIION T05	\$0.00	D2	36%	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-CL-T06	CC SANMGR-CLARIION T06 CC SANMGR-CLARIION T07	\$0.00	D2	36%	\$0.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,197.60
5 5	CC-SM-CL-T07 CC-SM-CL-T08	CC SANMGR-CLARIION T07 CC SANMGR-CLARIION T08	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,027.40 \$5,857.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,027.40 \$5,857.20
5	CC-SM-CL-T09	CC SANMGR-CLARIION T09	\$0.00	D2	36%	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-SM-CL-T10	CC SANMGR-CLARIION T10	\$0.00	D2	36%	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-CL-T11	CC SANMGR-CLARIION T11	\$0.00	D2	36%	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5	CC-SM-CL-T12	CC SANMGR-CLARIION T12	\$0.00	D2	36%	\$0.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,176.40
5 5	CC-SM-CL-T13 CC-SM-CL-T14	CC SANMGR-CLARIION T13 CC SANMGR-CLARIION T14	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$10,006.20 \$10,836.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,006.20
5	CC-SM-CL-T14	CC SANMGR-CLARIION T14 CC SANMGR-CLARIION T15	\$0.00	D2 D2	36%	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00 \$11,665.80
5	CC-SM-CL-T16	CC SANMGR-CLARIION T16	\$0.00	D2	36%	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-CL-T17	CC SANMGR-CLARIION T17	\$0.00	D2	36%	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40
5	CC-SM-CL-T18	CC SANMGR-CLARIION T18	\$0.00	D2	36%	\$0.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,155.20
5	CC-SM-CL-T19	CC SANMGR-CLARIION T19	\$0.00	D2	36%	\$0.00	\$14,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,985.00
5 5	CC-SM-CL-T20 CC-SM-CL-T21	CC SANMGR-CLARIION T20 CC SANMGR-CLARIION T21	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$15,814.80 \$16,644.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,814.80 \$16,644.60
5	CC-SM-CL-T21	CC SANMGR-CLARIION T21 CC SANMGR-CLARIION T22	\$0.00	D2	36%	\$0.00	\$17,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,474.40
5	CC-SM-CL-T23	CC SANMGR-CLARIION T23	\$0.00	D2	36%	\$0.00	\$18,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,304.20
5	CC-SM-CL-T24	CC SANMGR-CLARIION T24	\$0.00	D2	36%	\$0.00	\$19,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,134.00
5	CC-SM-CL-T25	CC SANMGR-CLARIION T25	\$0.00	D2	36%	\$0.00	\$19,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,963.80
5	CC-SM-CL-T26	CC SANMGR-CLARIION T26	\$0.00	D2	36%	\$0.00	\$20,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$20,793.60
5 5	CC-SM-CL-T27 CC-SM-CL-T28	CC SANMGR-CLARIION T27 CC SANMGR-CLARIION T28	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$21,623.40 \$22,453.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,623.40 \$22,453.20
5	CC-SM-CL-128 CC-SM-CL-T29	CC SANMGR-CLARIION T28 CC SANMGR-CLARIION T29	\$0.00	D2 D2	36%	\$0.00	\$22,453.20 \$23,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,453.20 \$23,283.00
5	CC-SM-CL-T30	CC SANMGR-CLARIION T30	\$0.00	D2	36%	\$0.00	\$24,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,112.80
5	CC-SM-CL-T31	CC SANMGR-CLARIION T31	\$0.00	D2	36%	\$0.00	\$24,942.60	\$0.00	\$0.00	\$0.00	\$0.00	\$24,942.60
5	CC-SM-CX2-T01	CC SM CL CX2 0.0025	\$0.00	D2	36%	\$0.00	\$2,400.00	\$2,240.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	CC-SM-CX2-T02	CC SM CL CX2 .25150	\$0.00	D2	36%	\$0.00	\$2,610.00	\$2,496.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5 5	CC-SM-CX2-T03 CC-SM-CX2-T04	CC SM CL CX2 .50175	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$2,820.00	\$2,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,820.00
5	CC-SM-CX2-T04 CC-SM-CX2-T05	CC SM CL CX2 .751-1.0 CC SM CL CX2 1.01-2.0	\$0.00	D2 D2	36%	\$0.00	\$3,030.00 \$4,020.00	\$2,828.00 \$3,752.00	\$0.00	\$0.00	\$0.00	\$3,030.00 \$4,020.00
5	CC-SM-CX2-T06	CC SM CL CX2 1.01-2.0 CC SM CL CX2 2.01-4.0	\$0.00	D2	36%	\$0.00	\$5,010.00	\$4,676.00	\$0.00	\$0.00	\$0.00	\$5,010.00
5	CC-SM-CX2-T07	CC SM CL CX2 4.01-6.0	\$0.00	D2	36%	\$0.00	\$6,000.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	CC-SM-CX2-T08	CC SM CL CX2 6.01-8.00	\$0.00	D2	36%	\$0.00	\$6,990.00	\$6,524.00	\$0.00	\$0.00	\$0.00	\$6,990.00
5	CC-SM-CX2-T09	CC SM CL CX2 8.01-10.0	\$0.00	D2	36%	\$0.00	\$7,980.00	\$7,448.00	\$0.00	\$0.00	\$0.00	\$7,980.00
5	CC-SM-CX2-T10	CC SM CL CX2 10.01-12.0	\$0.00	D2	36%	\$0.00	\$8,970.00	\$8,372.00	\$0.00	\$0.00	\$0.00	\$8,970.00
5 5	CC-SM-CX2-T11 CC-SM-CX2-T12	CC SM CL CX2 12.01-14.00 CC SM CL CX2 14.01-17.0	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$9,960.00 \$10,950.00	\$9,296.00 \$10,220.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,960.00 \$10,950.00
5	CC-SM-CX4-T1	SAN MGR CX400 0250	\$0.00	D2	36%	\$0.00	\$2,008.80	\$10,220.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-CX4-T10	SAN MGR CX400 10.01-12.00	\$0.00	D2	36%	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-CX4-T11	SAN MGR CX400 12.01-14.00	\$0.00	D2	36%	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5	CC-SM-CX4-T12	SAN MGR CX400 14.01-17.00	\$0.00	D2	36%	\$0.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,176.40
5	CC-SM-CX4-T13	SAN MGR CX400 17.01-20.00	\$0.00	D2	36%	\$0.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,006.20
5	CC-SM-CX4-T14	SAN MGR CX400 20.01-23.00	\$0.00	D2	36%	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SM-CX4-T15	SAN MGR CX400 23.01-26.00	\$0.00	D2	36%	\$0.00	\$11,665.80		\$0.00	\$0.00	\$0.00	\$11,665.80
5 5	CC-SM-CX4-T16 CC-SM-CX4-T17	SAN MGR CX400 26.01-29.00 SAN MGR CX400 29.01-32.00	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$12,495.60 \$13,325.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,495.60 \$13,325.40
5	CC-SM-CX4-T17	SAN MGR CX400 22:01-32:00 SAN MGR CX400 32:01-35:00	\$0.00	D2 D2	36%	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40 \$14,155.20
5	CC-SM-CX4-T2	SAN MGR CX400 .251500	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-CX4-T3	SAN MGR CX400 .501750	\$0.00	D2	36%	\$0.00	\$2,361.60		\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-CX4-T4	SAN MGR CX400 .751-1.00	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-CX4-T5	SAN MGR CX400 1.01-2.00	\$0.00	D2	36%	\$0.00	\$3,367.80		\$0.00	\$0.00	\$0.00	\$3,367.80
5 5	CC-SM-CX4-T6 CC-SM-CX4-T7	SAN MGR CX400 2.01-4.00 SAN MGR CX400 4.01-6.00	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$4,197.60 \$5,027.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,197.60 \$5,027.40
5	CC-SM-CX4-T7	SAN MGR CX400 4.01-0.00 SAN MGR CX400 6.01-8.00	\$0.00	D2	36%	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5	CC-SM-CX4-T9	SAN MGR CX400 8.01-10.00	\$0.00	D2	36%	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-SM-CX6-T1	CC5.1 SAN MGR-CL CX6 T1	\$0.00	D2	36%	\$0.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-CX6-T10	CC5.1 SAN MGR-CL CX6 T10	\$0.00	D2	36%	\$0.00	\$7,516.80		\$0.00	\$0.00	\$0.00	\$7,516.80
5 5	CC-SM-CX6-T11 CC-SM-CX6-T12	CC5.1 SAN MGR-CL CX6 T11	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$8,346.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,346.60
5	CC-SM-CX6-T12	CC5.1 SAN MGR-CL CX6 T12 CC5.1 SAN MGR-CL-CX6 T13	\$0.00	D2 D2	36%	\$0.00	\$9,176.40 \$10,006.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$9,176.40 \$10,006.20
5	CC-SM-CX6-T14	CC5.1 SAN MGR-CL-CX6 T14	\$0.00	D2	36%	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00
5	CC-SM-CX6-T15	CC5.1 SAN MGR-CL-CX6 T15	\$0.00	D2	36%	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5	CC-SM-CX6-T16	CC5.1 SAN MGR-CL-CX6 T16	\$0.00	D2	36%	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-CX6-T17	CC5.1 SAN MGR-CL-CX6 T17	\$0.00	D2	36%	\$0.00	\$13,325.40		\$0.00	\$0.00	\$0.00	\$13,325.40
5 5	CC-SM-CX6-T18 CC-SM-CX6-T19	CC5.1 SAN MGR-CL-CX6 T18 CC5.1 SAN MGR-CL-CX6 T19	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$14,155.20 \$14,985.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,155.20 \$14,985.00
5	CC-SM-CX6-T2	CC5.1 SAN MGR-CL CX6 T2	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-CX6-T20	CC5.1 SAN MGR-CL-CX6 T20	\$0.00	D2	36%	\$0.00	\$15,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,814.80
5	CC-SM-CX6-T21	CC5.1 SAN MGR-CL-CX6 T21	\$0.00	D2	36%	\$0.00	\$16,644.60		\$0.00	\$0.00	\$0.00	\$16,644.60
5	CC-SM-CX6-T22	CC5.1 SAN MGR-CL-CX6 T22	\$0.00	D2	36%	\$0.00	\$17,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,474.40
5	CC-SM-CX6-T23	CC5.1 SAN MGR-CL-CX6 T23	\$0.00	D2	36%	\$0.00	\$18,304.20		\$0.00	\$0.00	\$0.00	\$18,304.20
5 5	CC-SM-CX6-T24 CC-SM-CX6-T25	CC5.1 SAN MGR-CL-CX6 T24 CC5.1 SAN MGR-CL-CX6 T25	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$19,134.00 \$19,963.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,134.00 \$19,963.80
5	CC-SM-CX6-T26	CC5.1 SAN MGR-CL-CX6 125 CC5.1 SAN MGR-CL-CX6 126	\$0.00	D2	36%	\$0.00	\$20,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$20,793.60
5	CC-SM-CX6-T27	CC5.1 SAN MGR-CL-CX6 T27	\$0.00	D2	36%	\$0.00	\$21,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,623.40
5	CC-SM-CX6-T28	CC5.1 SAN MGR-CL-CX6 T28	\$0.00	D2	36%	\$0.00	\$22,453.20		\$0.00	\$0.00	\$0.00	\$22,453.20
5	CC-SM-CX6-T29	CC5.1 SAN MGR-CL-CX6 T29	\$0.00	D2	36%	\$0.00	\$23,283.00		\$0.00	\$0.00	\$0.00	\$23,283.00
5	CC-SM-CX6-T3	CC5.1 SAN MGR-CL CX6 T3	\$0.00	D2	36%	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5 5	CC-SM-CX6-T30 CC-SM-CX6-T31	CC5.1 SAN MGR-CL-CX6 T30 CC5.1 SAN MGR-CL-CX6 T31	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$24,112.80 \$24,942.60		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,112.80 \$24,942.60
5	CC-SM-CX6-T4	CC5.1 SAN MGR-CL CX6 T4	\$0.00	D2	36%	\$0.00	\$2,538.00		\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-CX6-T5	CC5.1 SAN MGR-CL CX6 T5	\$0.00	D2	36%	\$0.00	\$3,367.80		\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-CX6-T6	CC5.1 SAN MGR-CL CX6 T6	\$0.00	D2	36%	\$0.00	\$4,197.60		\$0.00	\$0.00	\$0.00	\$4,197.60
5	CC-SM-CX6-T7	CC5.1 SAN MGR-CL CX6 T7	\$0.00	D2	36%	\$0.00	\$5,027.40		\$0.00	\$0.00	\$0.00	\$5,027.40
5 5	CC-SM-CX6-T8 CC-SM-CX6-T9	CC5.1 SAN MGR-CL CX6 T8 CC5.1 SAN MGR-CL CX6 T9	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,857.20 \$6,687.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,857.20
5	CC-WLA-CL-T1	CC5.1 SAN MGR-CL CX0 19 CC5.x WLA-CLAR T1	\$0.00	D2 D2	36%	\$0.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00 \$390.60
5	CC-WLA-CL-T10	CC5.x WLA-CLAR T10	\$0.00	D2	36%	\$0.00	\$3,803.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,803.40
5	CC-WLA-CL-T11	CC5.x WLA-CLAR T11	\$0.00	D2	36%	\$0.00	\$4,316.40		\$0.00	\$0.00	\$0.00	\$4,316.40
5	CC-WLA-CL-T12	CC5.x WLA-CLAR T12	\$0.00	D2	36%	\$0.00	\$4,829.40		\$0.00	\$0.00	\$0.00	\$4,829.40
5	CC-WLA-CL-T13	CC5.x WLA-CLAR T13	\$0.00	D2	36%	\$0.00	\$5,342.40		\$0.00	\$0.00	\$0.00	\$5,342.40
5 5	CC-WLA-CL-T14 CC-WLA-CL-T15	CC5.x WLA-CLAR T14 CC5.x WLA-CLAR T15	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,855.40 \$6,368.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,855.40 \$6,368.40
5	CC-WLA-CL-T16	CC5.x WLA-CLAR T16	\$0.00	D2	36%	\$0.00	\$6,881.40		\$0.00	\$0.00	\$0.00	\$6,881.40
5	CC-WLA-CL-T17	CC5.x WLA-CLAR T17	\$0.00	D2	36%	\$0.00	\$7,394.40		\$0.00	\$0.00	\$0.00	\$7,394.40
5	CC-WLA-CL-T18	CC5.x WLA-CLAR T18	\$0.00	D2	36%	\$0.00	\$7,907.40		\$0.00	\$0.00	\$0.00	\$7,907.40
5	CC-WLA-CL-T19	CC5.x WLA-CLAR T19	\$0.00	D2	36%	\$0.00	\$8,420.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,420.40
5 5	CC-WLA-CL-T2 CC-WLA-CL-T20	CC5.x WLA-CLAR T2 CC5.x WLA-CLAR T20	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$502.20 \$8,933.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$502.20 \$8,933.40
5	CC-WLA-CL-T20	CC5.x WLA-CLAR T20 CC5.x WLA-CLAR T21	\$0.00	D2 D2	36%	\$0.00	\$9,446.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,933.40 \$9,446.40
5	CC-WLA-CL-T22	CC5.x WLA-CLAR T22	\$0.00	D2	36%	\$0.00	\$9,959.40		\$0.00	\$0.00	\$0.00	\$9,959.40
5	CC-WLA-CL-T23	CC5.x WLA-CLAR T23	\$0.00	D2	36%	\$0.00	\$10,472.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,472.40
5	CC-WLA-CL-T24	CC5.x WLA-CLAR T24	\$0.00	D2	36%	\$0.00	\$10,985.40		\$0.00	\$0.00	\$0.00	\$10,985.40
5	CC-WLA-CL-T25	CC5.x WLA-CLAR T25	\$0.00	D2	36%	\$0.00	\$11,498.40		\$0.00	\$0.00	\$0.00	\$11,498.40
5 5	CC-WLA-CL-T26 CC-WLA-CL-T27	CC5.x WLA-CLAR T26 CC5.x WLA-CLAR T27	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$12,011.40 \$12,524.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,011.40 \$12,524.40
5	CC-WLA-CL-T27	CC5.X WLA-CLAR 127 CC5.X WLA-CLAR T28	\$0.00 \$0.00	D2 D2	36%	\$0.00 \$0.00	\$12,524.40 \$13,037.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$12,524.40 \$13,037.40
5	CC-WLA-CL-T29	CC5.x WLA-CLAR T29	\$0.00	D2	36%	\$0.00	\$13,550.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,550.40
5	CC-WLA-CL-T3	CC5.x WLA-CLAR T3	\$0.00	D2	36%	\$0.00	\$613.80	\$0.00	\$0.00	\$0.00	\$0.00	\$613.80
5	CC-WLA-CL-T30	CC5.x WLA-CLAR T30	\$0.00	D2	36%	\$0.00	\$14,063.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,063.40
5	CC-WLA-CL-T31	CC5.x WLA-CLAR T31	\$0.00	D2	36%	\$0.00	\$14,576.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,576.40
5 5	CC-WLA-CL-T4 CC-WLA-CL-T5	CC5.x WLA-CLAR T4 CC5.x WLA-CLAR T5	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$725.40 \$1,238.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$725.40 \$1,238.40
5	CC-WLA-CL-T6	CC5.x WLA-CLAR T5 CC5.x WLA-CLAR T6	\$0.00 \$0.00	D2 D2	36%	\$0.00			\$0.00	\$0.00	\$0.00	\$1,238.40 \$1,751.40
5	CC-WLA-CL-T0	CC5.x WLA-CLAR TO	\$0.00	D2	36%	\$0.00			\$0.00	\$0.00	\$0.00	\$2,264.40
5	CC-WLA-CL-T8	CC5.x WLA-CLAR T8	\$0.00	D2	36%	\$0.00			\$0.00	\$0.00	\$0.00	\$2,777.40
5	CC-WLA-CL-T9	CC5.x WLA-CLAR T9	\$0.00	D2	36%	\$0.00	\$3,290.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,290.40
5	CN514-REP2-LU	CNS 514 DM REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00			\$0.00	\$0.00	\$0.00	\$3,114.00
5 5	CNACUAISW CNR2CHBKLIC	CENTERA INTERNAL BOX CUA SW EMC CENTERA CHARGEBACK REPORTER BASE 2-N	\$11,600.00 \$0.00	D2 D2	36% 36%	\$7,424.00 \$0.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,088.00 \$270.00
5	CNR2NADVRMLIC	EMC CENTERA CHARGEBACK REPORTER BASE 2-N EMC CENTERA ADVANCED RETENTION MANAGENT	\$1,400.00	D2 D2	36%	\$896.00			\$0.00	\$0.00	\$0.00	\$270.00 \$252.00
5	CNR2NCEPLSLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	\$3,100.00		36%	\$1,984.00			\$0.00	\$0.00	\$0.00	\$558.00

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CNR2NGOVEDLIC	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	\$3,100.00	D2	36%	\$1,984.00	\$558.00	\$496.00	\$0.00	\$0.00	\$0.00	\$558.00
5	CNR2NMSWG4	EMC CENTERA BASIC - MIRRORED 2-NODE RIGH	\$14,000.00	D2	36%	\$8,960.00	\$980.00	\$980.00	\$0.00	\$0.00	\$0.00	\$980.00
5 5	CNR2NPSWG4 CNR2NPUPG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT- EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$16,300.00 \$3,000.00	D2 D2	36% 36%	\$10,432.00 \$1,920.00	\$1,141.00 \$210.00	\$1,141.00 \$210.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,141.00 \$210.00
5	CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	\$2,500.00	D2	36%	\$1,600.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	CNR2SKCBLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	\$2,500.00	D2	36%	\$1,600.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	\$2,800.00	D2	36%	\$1,792.00	\$504.00	\$448.00	\$0.00	\$0.00	\$0.00	\$504.00
5	CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	\$6,200.00	D2	36%	\$3,968.00	\$1,116.00	\$992.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5 5	CNR4NGOVEDLIC CNR4NMSWG3	4NODE GOV EDITION SW LIC CNR GEN3 \$NODE MIRR SW	\$6,200.00 \$0.00	D2 D2	36% 36%	\$3,968.00 \$0.00	\$1,116.00 \$3,395.00	\$992.00 \$3,395.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,116.00 \$3,395.00
5	CNR4NMSWG4	MIRR SW RTU LIC	\$32,700.00	D2	36%	\$20,928.00	\$2,289.00	\$2,289.00	\$0.00	\$0.00	\$0.00	\$2,289.00
5	CNR4NPSWG4	PAR SW RTU LIC	\$38,200.00	D2	36%	\$24,448.00	\$2,674.00	\$2,674.00	\$0.00	\$0.00	\$0.00	\$2,674.00
5	CNR4NPUPG4	SW RTU LIC	\$10,000.00	D2	36%	\$6,400.00	\$700.00	\$700.00	\$0.00	\$0.00	\$0.00	\$700.00
5	CNR4NREPLIC	4NODE REPLICATION SW LIC	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5 5	CNR50VPOOLLIC CNR8NECCLIC	50 VIRTUAL POOLS SW LIC EMC CONTROL CENTER LIC KE	\$25,000.00 \$0.00	D2 D2	36% 36%	\$16,000.00 \$0.00	\$1,750.00 \$0.00	\$1,750.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,750.00 \$0.00
5	CNR8NPANSW	3 CNR ACCESSNODE PTY SW	\$23,400.00	D2	36%	\$14,976.00	\$1,638.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$1,638.00
5	CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	\$20,000.00	D2	36%	\$12,800.00	\$1,400.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$1,400.00
5	CNRANPUPG3	1 ACSNODE PTY UPGRADE	\$8,000.00	D2	36%	\$5,120.00	\$560.00	\$560.00	\$0.00	\$0.00	\$0.00	\$560.00
5	CNRCAPEX	CNR 4N CAP EXPAN SW	\$50,000.00	D2	36%	\$32,000.00	\$3,500.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$3,500.00
5	CNRCBRMBSW	CNR BACKUP AND REC MOD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNRCBRMLIC CNRCELIC	BACKUP & RECVRY RTU LIC CENTERA COMP ED RTU	\$0.00	D2 D2	36% 36%	\$0.00 \$7,936.00	\$855.00 \$2,232.00	\$760.00 \$1,984.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$855.00 \$2,232.00
5	CNRCELICG4	CE SW RTU LIC	\$12,400.00 \$9,600.00	D2	36%	\$6,144.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	\$1,728.00
5	CNRCEPLUSG4	CE SW RTU LIC	\$9,600.00	D2	36%	\$6,144.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	\$1,728.00
5	CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$12,400.00	D2	36%	\$7,936.00	\$2,232.00	\$1,984.00	\$0.00	\$0.00	\$0.00	\$2,232.00
5	CNRCHBKLIC	4 NODE CHARGEBACK RTU LIC	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	CNRCNSLSWKIT	ASSY CENTERA CONSOLE SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNRCONSOLESW CNRCUAESW	CONSOLE SW LICENSE CNR EXT DELL CUA SW	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$2,088.00	\$0.00 \$1,856.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,088.00
5	CNRCUAISW	CNR INT BOX CUA SW	\$11,600.00	D2	36%	\$7,424.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	CNRFMA6HASW	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	CNRFMA6SW	RAINFINITY FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	CNRFMA7HASW	FMA HA APPLIANCE	\$20,000.00	D2	36%	\$12,800.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	CNRFMA7SW	FMA APPLIANCE	\$42,500.00	D2	36%	\$27,200.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5 5	CNRGTWYPROG CNRSDK	UNIV ACCESS PROGRAM CNR ENT SW DV KIT	\$1.00 \$11,630.00	D2 D2	36% 36%	\$0.64 \$7,443.20	\$1,755.00 \$2,093.40	\$0.16 \$1,860.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,755.00 \$2,093.40
5	CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	\$4,000.00	D2	36%	\$2,560.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	CNRSKCBLIC	4N SEEK & CHBK RTU LIC	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	CNRSWRK2RK	CNR RACK TO RACK ENT SW	\$3,000.00	D2	36%	\$1,920.00	\$0.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRTOOLSSW	EMC CENTERA CUSTOMER TOOLS & DOCUMENTATI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRVASRV	EMC CENTERA VIRTUAL ARCHIVE BASE SOFTWAR	\$8,000.00	D2	36%	\$5,120.00	\$1,440.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5 5	COMP-120 COMP-240	EMC COMPRESSION FOR THE CX4-120 / NS-120 EMC COMPRESSION FOR THE CX4-240	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$540.00 \$1,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$540.00 \$1,080.00
5	COMP-240UPG	COMPRESSION - UPGRADE TO CX4-240 PLATFOR	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	COMP-480	EMC COMPRESSION FOR THE CX4-480 / NS-480	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	COMP-480UPG	COMPRESSION - UPGRADE TO CX4-480 PLATFOR	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	COMP-960	EMC COMPRESSION FOR THE CX4-960 / NS-960	\$0.00	D2	36%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5 5	COMP-960UPG	COMPRESSION - UPGRADE TO CX4-960 PLATFOR	\$0.00	D2	36%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	CTA-APL-HA-SW CTA-APL-SW	CLOUD TIERING APPLIANCE HA SOFTWARE CLOUD TIERING APPLIANCE SOFTWARE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CTA-P2V	CLOUD TIERING APP TO VE UPGRADE	\$14,700.00	D2	36%	\$9,408.00	\$2,116.80	\$1,764.00	\$0.00	\$0.00	\$0.00	\$2,116.80
5	CTA-VE	CLOUD TIERING APPLIANCE VIRTUAL EDITION	\$24,500.00	D2	36%	\$15,680.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5	CTA-VE-HA	CLOUD TIERING APPLIANCE VIRTUAL ED - HA	\$11,700.00	D2	36%	\$7,488.00	\$1,684.80	\$1,404.00	\$0.00	\$0.00	\$0.00	\$1,684.80
5	CX20015-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX20015-FL308 CX20015-FL402	FLARE OS UPDATE 02.05	\$0.00 \$0.00	D2	36% 36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	CX20015-FL402 CX200-FL303	BACK REV FLARE RELEASE 13 FLARE OS UPDATE 303	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CX200-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX204080DP CX204080EN	CX3-20/40 TO CX3-80 NAVI DP Upg Lic CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$29,400.00 \$43,560.00	D2 D2	36% 36%	\$18,816.00 \$27,878.40	\$5,292.00 \$7,840.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,292.00 \$7,840.80
5 5	CX204080EN CX204080MVA	CX3-20/40 TO CX3-80 NAVI EN UPG LIC CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	\$43,560.00 \$19,800.00	D2 D2	36%	\$27,878.40 \$12,672.00	\$7,840.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$7,840.80 \$3,564.00
5	CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560.00	D2	36%	\$22,118.40	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,220.80
5	CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	\$26,250.00	D2	36%	\$16,800.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	CX204080SC	CX3-20/40 TO CX3-80 SAN COPY UPG LICENSE	\$0.00	D2	36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	CX204080SV	CX3-20 OR CX3-40 TO CX3-80 SV UPGRADE LI	\$0.00	D2	36%	\$0.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,349.00
5	CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140.00	D2	36%	\$10,329.60	\$2,905.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.20
5 5	CX2-3-20EN CX2-3-20WG	CX2/300 TO CX3-20 NAVI Ent Upg Lic CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$18,600.00 \$4,500.00	D2 D2	36% 36%	\$11,904.00 \$2,880.00	\$3,348.00 \$810.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,348.00 \$810.00
5	CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$4,500.00 \$26,100.00	D2 D2	36%	\$2,000.00 \$16,704.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,698.00
5	CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Dept opg	\$38,700.00	D2	36%	\$24,768.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,966.00
5	CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900.00	D2	36%	\$8,256.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	\$32,640.00	D2	36%	\$20,889.60	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,875.20
5	CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	\$48,360.00	D2	36%	\$30,950.40	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,704.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900.00	D2	36%	\$17,216.00	\$4,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,842.00
5 5	CX30015-FL402 CX30030-FL407	BACK REV FLARE RELEASE 13 BACK REV FLARE 02.07.300	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CX30030-FL-501	BACK REV FLARE 0E 02.16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-612KIT	BACK REV DOC KIT 02.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300DC-FL612	BACK REV FLARE OE 02.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX300-FL402 CX300-FL407	BACK REV FLARE RELEASE 13 BACK REV FLARE 02.07.300	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CX300-FL501	BACK REV FLARE OE 02.16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL508	BACK REV FLARE OE 2.19	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL612	BACK REV FLARE OE 02.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX3-10-20DP CX3-10-20EN	CX3-10 TO CX3-20 NAVI Dept Lic Upg CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$12,360.00 \$18,600.00	D2 D2	36% 36%	\$7,910.40 \$11,904.00	\$2,224.80 \$3,348.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,224.80 \$3,348.00
5	CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000.00	D2	36%	\$5,760.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	\$15,720.00	D2	36%	\$10,060.80	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$11,940.00	D2	36% 36%	\$7,641.60	\$2,149.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,149.20
5 5	CX3-10-20NQM CX3-10-20SC	CX3-10 TO CX3-20 NQM LICENSE UPGRADE CX3-10 TO CX3-20 SANCOPY LICENSE UPGRADE	\$6,000.00 \$0.00	D2 D2	36%	\$3,840.00 \$0.00	\$1,080.00 \$1,890.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,080.00 \$1,890.00
5	CX3-10-20SV	CX3-10 TO CX3-20 SNAPVIEW LIC UPGRADE	\$0.00	D2	36%	\$0.00	\$1,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,069.20
5	CX3-10-20WG	CX3-10 TO CX3-20 NAVI Wkg Lic Upg	\$0.00	D2	36%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	D2	36%	\$15,052.80	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,233.60
5 5	CX3-10-40EN CX3-10-40MVA	CX3-10 TO CX3-40 NAVI Ent Lic Upg CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	\$34,800.00 \$15,840.00	D2 D2	36% 36%	\$22,272.00 \$10,137.60	\$6,264.00 \$2,851.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,264.00 \$2,851.20
5	CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600.00	D2	36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000.00	D2	36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX3-10-40NQM CX3-10-40SC	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800.00	D2	36%	\$8,832.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5 5	CX3-10-40SC CX3-10-40SV	CX3-10 TO CX3-40 SANCOPY LICENSE UPGRADE CX3-10 TO CX3-40 SNAPVIEW LIC UPGRADE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,348.00 \$1,879.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,348.00 \$1,879.20
5	CX3-10-40WG	CX3-10 TO CX3-40 NAVI Wkg Lic Upg	\$0.00	D2	36%	\$0.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	CX31-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX31C-FL612	BACK REV FLARE 03.24 FOR CX3-10C	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX31DC-FL612 CX3204080N	BACK REV FLARE OE 3.24 NQM Upg CX3-20/40 TO CX3-80	\$0.00 \$19,800.00	D2 D2	36% 36%	\$0.00 \$12,672.00	\$0.00 \$3,564.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,564.00
5	CX3-20-400DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	D2	36%	\$15,052.80	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,233.60
5	CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$34,800.00	D2	36%	\$22,272.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,264.00
5	CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840.00	D2	36%	\$10,137.60	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5 5	CX3-20-40MVAL CX3-20-40MVS	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$27,600.00 \$21,000.00	D2 D2	36% 36%	\$17,664.00 \$13,440.00	\$4,968.00 \$3,780.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,968.00 \$3,780.00
5	CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	\$13,800.00	D2	36%	\$8,832.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	CX3-20-40SC	CX3-20 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX3-20-40SV	CX3-20 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36% 36%	\$0.00	\$1,879.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,879.20
5 5	CX3-20-40WG CX3-20NQM	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE NQM Upg CX300 TO CX3-20	\$12,900.00 \$6,000.00	D2 D2	36%	\$8,256.00 \$3,840.00	\$2,322.00 \$1,080.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,322.00 \$1,080.00
5	CX3-20SV	CX300 TO CX3-20 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$1,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,069.20
5	CX32-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32C-508KIT	CX3-20C FOE 03.22 DOC KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX32C-FL508 CX32C-FL612	BACK REV FLARE OE 03.22 BACK REV FLARE OE 03.24	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CX32FDC-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32F-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX345-40SV CX345-80SV	CX3/4/500 TO CX3-40 SV UPGRADE LICENSE CX3/4/500 TO CX3-80 SV UPGRADE LICENSE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,879.20 \$2,349.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,879.20 \$2,349.00
5	CX34-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-508KIT	CX3-40C FOE 03.22 DOC KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX34C-FL612 CX34FDC-FL612	BACK REV FLARE OE 03.24 BACK REV FLARE OE 03.24	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CX34F-FL612	BACK REV FLARE OE 3.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34F-KIT	CX3-40F DOCS AND RTU KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX35-40NQM CX38-612KIT	NQM Upg CX300/500 TO CX3-40 BACK REV DOC KIT 03.24	\$13,800.00 \$0.00	D2 D2	36% 36%	\$8,832.00 \$0.00	\$2,484.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,484.00 \$0.00
5	CX38-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX38-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX400-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CX400-FL308 CX400-FL402	FLARE OS UPDATE 02.05 BACK REV FLARE RELEASE 13	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CX45-40MVA	CX4/500 TO CX3-40 MV/A UPGRADE LICENSE	\$0.00 \$15,840.00	D2 D2	36%	\$0.00 \$10,137.60	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	\$27,600.00	D2	36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX45-40MVS	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00	D2	36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5 5	CX45-40SC	CX4/500 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2 D2	36% 36%	\$0.00 \$12.672.00	\$3,348.00 \$3,564.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,348.00 \$3,564.00
5	CX45-80MVA CX45-80MVAL	CX4/500 TO CX3-80 MV/A UPGRADE LICENSE CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$19,800.00 \$34,560.00	D2 D2	36%	\$12,672.00 \$22,118.40	\$3,564.00 \$6,220.80	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$3,564.00 \$6,220.80
5	CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250.00	D2	36%	\$16,800.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	CX45-80SC	CX4/500 TO CX3-80 SAN COPY U/G LICENSE	\$0.00	D2	36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	CX4-960EXPSW CX4-FL808	EXPANSION SW PACK FOR CX4-960	\$0.00	D2	36% 36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5 5	CX4-FL808 CX4-FL908	Manufacturing flag FL 4.28 install Manufacturing flag FL 4.29 install	\$0.00 \$0.00	D2 D2	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
J	2.11.2000	g rag : 2 1.20 110tan	ψ0.00	J.	5570	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	\$26,100.00	D2	36%	\$16,704.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,698.00
5 5	CX600-40EN CX600-40MVA	CX600 TO CX3-40 NAVI Ent Upg Lic CX600 TO CX3-40 MV/A UPGRADE LICENSE	\$38,700.00 \$15,840.00		36% 36%	\$24,768.00 \$10,137.60	\$6,966.00 \$2,851.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,966.00 \$2,851.20
5	CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600.00		36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00		36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX600-40SC	CX600 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX600-40SV	CX600 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5 5	CX600-40WG CX600-FL303	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE FLARE OS UPDATE 303	\$12,900.00 \$0.00		36% 36%	\$8,256.00 \$0.00	\$2,322.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,322.00 \$0.00
5	CX600-FL303	FLARE OS UPDATE 303 FLARE OS UPDATE 02.05	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-FL402	BACK REV FLARE RELEASE 13	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	\$32,640.00		36%	\$20,889.60	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,875.20
5	CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	\$48,360.00		36%	\$30,950.40	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,704.80
5 5	CX6-7-80MVA CX6-7-80MVAL	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$19,800.00 \$34,560.00		36% 36%	\$12,672.00 \$22,118.40	\$3,564.00 \$6,220.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,564.00 \$6,220.80
5	CX6-7-80MVS	CX6/700 TO CX3-80 MIRRORVIEW BOTH OPGRAD  CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250.00		36%	\$22,116.40 \$16,800.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	CX6-7-80SC	CX6/700 TO CX3-80 SC UPGRADE LICENSE	\$0.00		36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	CX6-7-80SV	CX6/700 TO CX3-80 SV UPGRADE LICENSE	\$0.00		36%	\$0.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,349.00
5	CX6-7-80WG	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	\$16,140.00	D2	36%	\$10,329.60	\$2,905.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.20
5	CX7-40DP	CX700 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	D2	36%	\$15,052.80	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,233.60
5 5	CX7-40EN CX7-40MVA	CX700 TO CX3-40 NAVI Ent Lic Upg CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	\$34,800.00 \$15,840.00		36% 36%	\$22,272.00 \$10,137.60	\$6,264.00 \$2,851.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,264.00 \$2,851.20
5	CX7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	\$27,600.00		36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	\$21,000.00		36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX7-40NQM	CX700 TO CX3-40 NQM LICENSE UPGRADE	\$13,800.00		36%	\$8,832.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	CX7-40SC	CX700 TO CX3-40 SAN COPY LICENSE UPGRADE	\$0.00		36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5 5	CX7-40SV CX7-40WG	CX700 TO CX3-40 SNAPVIEW LICENSE UPGRADE CX700 TO CX3-40 NAVI Wkg Lic Upg	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,879.20 \$2,322.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,879.20 \$2,322.00
5	CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	\$19,800.00		36%	\$12,672.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,564.00
5	ESA-CX4120	EMC Storage Analytics for CX4-120 = IC	\$0.00		36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	ESA-CX4240	EMC Storage Analytics for CX4-240 = IC	\$0.00		36%	\$0.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	ESA-CX4480	EMC Storage Analytics for CX4-480 = IC	\$0.00		36%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	ESA-CX4960	EMC Storage Analytics for CX4-960 = IC	\$0.00		36% 36%	\$0.00	\$6,534.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$6,534.00
5 5	ESA-NS120 ESA-NS480	EMC Storage Analytics for NS-120 = IC EMC Storage Analytics for NS-480 = IC	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$1,440.00 \$4,464.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,440.00 \$4,464.00
5	ESA-NS960	EMC Storage Analytics for NS-960 = IC	\$0.00		36%	\$0.00	\$6,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,534.00
5	ESA-SWKIT	EMC Storage Analytics Media Kit = IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VG2	EMC Storage Analytics for VG2 = IC	\$7,000.00		36%	\$4,480.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	ESA-VG8	EMC Storage Analytics for VG8 = IC	\$35,000.00		36%	\$22,400.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	ESNAL7-T1 ESNAL7-T10	ESN MGR & ACCESS LOGIX 0250 ESN MGR & ACCESS LOGIX 10.01-12.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,232.00 \$8,350.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,232.00 \$8,350.20
5	ESNAL7-T11	ESN MGR & ACCESS LOGIX 12.01-14.00	\$0.00		36%	\$0.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,271.80
5	ESNAL7-T12	ESN MGR & ACCESS LOGIX 14.01-ABOVE	\$0.00		36%	\$0.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,193.40
5	ESNAL7-T13	ESN FOR 4700 17.01-20.00	\$0.00		36%	\$0.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,115.00
5	ESNAL7-T14	ESN FOR 4700 20.01-23.00	\$0.00		36%	\$0.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,036.60
5 5	ESNAL7-T15 ESNAL7-T16	ESN FOR 4700 23.01-26.00 ESN FOR 4700 26.01-29.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$12,958.20 \$13,879.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,958.20 \$13,879.80
5	ESNAL7-T17	ESN FOR 4700 29.01-32.00	\$0.00		36%	\$0.00	\$14,801.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,801.40
5	ESNAL7-T18	ESN FOR 4700 32.01-35.00	\$0.00		36%	\$0.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,723.00
5	ESNAL7-T2	ESN MGR & ACCESS LOGIX .251500	\$0.00		36%	\$0.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,428.20
5	ESNAL7-T3	ESN MGR & ACCESS LOGIX .501750	\$0.00		36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5 5	ESNAL7-T4 ESNAL7-T5	ESN MGR & ACCESS LOGIX .751-1.00 ESN MGR & ACCESS LOGIX 1.01-2.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,820.60 \$3,742.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,820.60 \$3,742.20
5	ESNAL7-T6	ESN MGR & ACCESS LOGIX 1.01-2.00	\$0.00		36%	\$0.00	\$4,663.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,663.80
5	ESNAL7-T7	ESN MGR & ACCESS LOGIX 4.01-6.00	\$0.00		36%	\$0.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,585.40
5	ESNAL7-T8	ESN MGR & ACCESS LOGIX 6.01-8.00	\$0.00		36%	\$0.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,507.00
5	ESNAL7-T9	ESN MGR & ACCESS LOGIX 8.01-10.00	\$0.00		36%	\$0.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,428.60
5 5	ESNCX4-T1 ESNCX4-T10	ESNM FOR CX400-0250 ESNM FOR CX400-10.01-12.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,232.00 \$8,350.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,232.00 \$8,350.20
5	ESNCX4-T10	ESNM FOR CX400-10.01-12.00 ESNM FOR CX400-12.01-14.00	\$0.00		36%	\$0.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,271.80
5	ESNCX4-T12	ESNM FOR CX400-14.01-ABOV	\$0.00		36%	\$0.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,193.40
5	ESNCX4-T13	ESN FOR CX400 17.01-20.00	\$0.00		36%	\$0.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,115.00
5	ESNCX4-T14	ESN FOR CX400 20.01-23.00	\$0.00		36%	\$0.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,036.60
5	ESNCX4-T15	ESN FOR CX400 23.01-26.00	\$0.00		36%	\$0.00	\$12,958.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,958.20
5 5	ESNCX4-T16 ESNCX4-T17	ESN FOR CX400 26.01-29.00 ESN FOR CX400 29.01-32.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$13,879.80 \$14,801.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,879.80 \$14,801.40
5	ESNCX4-T17	ESN FOR CX400 29.01-35.00 ESN FOR CX400 32.01-35.00	\$0.00	D2	36%	\$0.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,723.00
5	ESNCX4T1-T4	ESN MGR UPGRADE T1-T4	\$0.00		36%	\$0.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	ESNCX4-T2	ESNM FOR CX400251500	\$0.00		36%	\$0.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,428.20
5	ESNCX4-T3	ESNM FOR CX400501750	\$0.00		36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5 5	ESNCX4-T4	ESNM FOR CX400751-1.00	\$0.00		36% 36%	\$0.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,820.60
5	ESNCX4-T5 ESNCX4-T6	ESNM FOR CX400-1.01-2.00 ESNM FOR CX400-2.01-4.00	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$3,742.20 \$4,663.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,742.20 \$4,663.80
5	ESNCX4-T7	ESNM FOR CX400-4.01-6.00	\$0.00		36%	\$0.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,585.40
5	ESNCX4-T8	ESNM FOR CX400-6.01-8.00	\$0.00	D2	36%	\$0.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,507.00
5	ESNCX4-T9	ESNM FOR CX400-8.01-10.00	\$0.00		36%	\$0.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,428.60
5 5	ESNCX6-T1	ESN MGR FOR CX600-0250	\$0.00 \$0.00		36% 36%	\$0.00	\$2,232.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,232.00
5	ESNCX6-T10 ESNCX6-T11	ESNM FOR CX600-10.01-12.0 ESNM FOR CX600-12.01-14.0	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$7,624.80 \$8,546.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$7,624.80 \$8,546.40
5	LONGAU-111	EGINN 1 GIX GX000-12.01-14.0	φ0.00	UZ	30 70	φ0.00	ψυ,540.40	φυ.00	φυ.υυ	φυ.00	φυ.00	φυ,υ40.40

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ESNCX6-T12	ESNM FOR CX600-14.01-ABOV	\$0.00	D2	36%	\$0.00	\$9,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,468.00
5 5	ESNCX6-T13 ESNCX6-T14	ESN FOR CX600 17.01-20.00 ESN FOR CX600 20.01-23.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$10,389.60 \$11,311.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,389.60 \$11,311.20
5	ESNCX6-T15	ESN FOR CX600 23.01-25.00	\$0.00	D2	36%	\$0.00	\$12,232.80	\$0.00	\$0.00	\$0.00	\$0.00	\$12,232.80
5	ESNCX6-T16	ESN FOR CX600 26.01-29.00	\$0.00	D2	36%	\$0.00	\$13,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,154.40
5	ESNCX6-T17	ESN FOR CX600 29.01-32.00	\$0.00	D2	36%	\$0.00	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,076.00
5	ESNCX6-T18	ESN FOR CX600 32.01-35.00	\$0.00	D2	36%	\$0.00	\$14,997.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,997.60
5 5	ESNCX6-T19 ESNCX6T1-T4	ESN FOR CX600 35.01-38.00 UPGRADE FOR ESN T1-T4	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$15,919.20 \$196.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,919.20 \$196.20
5	ESNCX6-T2	ESN MGR FOR CX6002515	\$0.00		36%	\$0.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,428.20
5	ESNCX6-T20	ESN FOR CX600 38.01-41.00	\$0.00		36%	\$0.00	\$16,840.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,840.80
5	ESNCX6-T21	ESN FOR CX600 41.01-44.00	\$0.00		36%	\$0.00	\$17,762.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,762.40
5	ESNCX6-T22	ESN FOR CX600 44.01-47.00	\$0.00		36%	\$0.00	\$18,684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,684.00
5 5	ESNCX6-T23 ESNCX6-T24	ESN FOR CX600 47.01-50.00 ESN FOR CX600 50.01-53.00	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$19,605.60 \$20,527.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,605.60
5	ESNCX6-T25	ESN FOR CX600 53.01-56.00	\$0.00	D2	36%	\$0.00	\$20,527.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,527.20 \$21,448.80
5	ESNCX6-T26	ESN FOR CX600 56.01-59.00	\$0.00	D2	36%	\$0.00	\$22,370.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,370.40
5	ESNCX6-T27	ESN FOR CX600 59.01-62.00	\$0.00	D2	36%	\$0.00	\$23,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,292.00
5	ESNCX6-T28	ESN FOR CX600 62.01-65.00	\$0.00	D2	36%	\$0.00	\$24,213.60	\$0.00	\$0.00	\$0.00	\$0.00	\$24,213.60
5	ESNCX6-T29 ESNCX6-T3	ESN FOR CX600 65.01-68.00	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$25,135.20 \$2,624.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$25,135.20
5 5	ESNCX6-T30	ESNM FOR CX600501750 ESN FOR CX600 68.01-71.00	\$0.00		36%	\$0.00 \$0.00	\$2,024.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$2,624.40 \$26,056.80
5	ESNCX6-T31	ESN FOR CX600 71.01-74.00	\$0.00		36%	\$0.00	\$26,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$26,978.40
5	ESNCX6-T4	ESNM FOR CX600751-1.0	\$0.00		36%	\$0.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,820.60
5	ESNCX6-T5	ESNM FOR CX600-1.01-2.0	\$0.00		36%	\$0.00	\$3,016.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,016.80
5	ESNCX6-T6	ESNM FOR CX600-2.01-4.0	\$0.00		36%	\$0.00	\$3,938.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,938.40
5 5	ESNCX6-T7 ESNCX6-T8	ESNM FOR CX600-4.01-6.0 ESNM FOR CX600-6.01-8.0	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,860.00 \$5,781.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,860.00 \$5,781.60
5	ESNCX6-T9	ESNM FOR CX600-8.01-10.0	\$0.00	D2	36%	\$0.00	\$6,703.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,703.20
5	ESNT1-4UP	ESN Mgr & Access Logix Tier 1 to Tier 4	\$1,090.00	D2	36%	\$697.60	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	FAST-120	EMC FAST FOR THE CX4-120 OR NS-120	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	FAST-240	EMC FAST FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5 5	FAST-240UPG FAST-480	FAST - UPGRADE TO CX4-240 PLATFORM EMC FAST FOR THE CX4-480 OR NS-480	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,500.00 \$11,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,500.00 \$11,700.00
5	FAST-480UPG	FAST - UPGRADE TO CX4-480 PLATFORM	\$0.00		36%	\$0.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FAST-960	EMC FAST FOR THE CX4-960 OR NS-960	\$0.00		36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FAST-960UPG	FAST - UPGRADE TO CX4-960 PLATFORM	\$0.00		36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FASTUP-120	EMC FAST UPGRADE FOR THE CX4-120/NS-120	\$0.00		36%	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5 5	FASTUP-240 FASTUP-480	EMC FAST UPGRADE FOR THE CX4-240 EMC FAST UPGRADE FOR THE CX4-480/NS-480	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,575.00 \$4,095.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,575.00
5	FASTUP-960	EMC FAST UPGRADE FOR THE CX4-460/NS-960	\$0.00	D2	36%	\$0.00	\$6,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,095.00 \$6,615.00
5	FL-120	EMC FAST CACHE FOR CX4-120 OR NS-120	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	FL-240	EMC FAST CACHE FOR CX4-240	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	FL-240UPG	FAST CACHE - UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5 5	FL-480 FL-480UPG	EMC FAST CACHE FOR CX4-480 OR NS-480 FAST CACHE - UPGRADE TO CX4-480 PLATFORM	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$11,700.00 \$11,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,700.00 \$11,700.00
5	FL-960	EMC FAST CACHE FOR CX4-960 OR NS-960	\$0.00		36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FL-960UPG	FAST CACHE - UPGRADE TO CX4-960 PLATFORM	\$0.00		36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FLMA4-120	FAST ADD ON FOR THE CX4-120	\$0.00		36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	FLMA4-240	FAST ADD ON FOR THE CX4-240	\$0.00		36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5 5	FLMA4-480 FLMA4-960	FAST ADD ON FOR THE CX4-480 FAST ADD ON FOR THE CX4-960	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,600.00 \$5,760.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,600.00 \$5,760.00
5	FLMS4-120	FAST SUITE CX4-120	\$0.00		36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	FLMS4-240	FAST SUITE FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000.00	D2	36%	\$9,600.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	FLMS4-480	FAST SUITE FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FLMS4-480UPG FLMS4-960	FAST SUITE UPGRADE FOR THE CX4-480 FAST SUITE FOR THE CX4-960	\$39,000.00	D2	36% 36%	\$24,960.00	\$7,020.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,020.00
5 5	FLMS4-960UPG	FAST SUITE FOR THE CX4-960 FAST SUITE UPGRADE FOR THE CX4-960	\$0.00 \$63,000.00	D2 D2	36%	\$0.00 \$40,320.00	\$18,900.00 \$11,340.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$18,900.00 \$11,340.00
5	FMA6-APL	RAINFINITY FMA APPLIANCE	\$42,500.00		36%	\$27,200.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	FMA6-HA-APL	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	FMA7-APL	FMA APPLIANCE	\$0.00		36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	FMA7-HA-APL	FMA HA APPLIANCE FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5 5	FMA-APL FMA-CTA-CONV	CONVERT FROM FMA/VE TO CTA/VE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,120.00 \$0.00	\$5,100.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,120.00 \$0.00
5	FMA-DCD-F	FULL FMA LICENSE DCD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-HA	FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	FMAVE	FMA VIRTUAL EDITION	\$0.00		36%	\$0.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5	FMA-VE	FMA VIRTUAL EDITION	\$0.00		36%	\$0.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5 5	FMAVE-120 FMAVE-480	FMA/VE FOR CELERRA NS-120 FMA/VE FOR CELERRA NS-480	\$26,500.00 \$31,500.00		36% 36%	\$16,960.00 \$20,160.00	\$3,816.00 \$4,536.00	\$3,180.00 \$3,780.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,816.00 \$4,536.00
5	FMAVE-960	FMA/VE FOR CELERRA NS-460 FMA/VE FOR CELERRA NS-960	\$36,500.00		36%	\$20,160.00		\$4,380.00	\$0.00	\$0.00	\$0.00	\$5,256.00
5	FMAVE-G2	FMA VIRTUAL EDITION FOR THE G2 PLATFORM	\$31,500.00		36%	\$20,160.00		\$3,780.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	FMAVE-G8	FMA/VE FOR CELERRA NS-G8	\$36,500.00	D2	36%	\$23,360.00	\$5,256.00	\$4,380.00	\$0.00	\$0.00	\$0.00	\$5,256.00
5	FMA-VE-HA	FMA VIRTUAL EDITION HA	\$0.00		36%	\$0.00		\$1,404.00	\$0.00	\$0.00	\$0.00	\$1,684.80
5 5	FMA-VE-MIG FMAVE-NX4	FMA APPLIANCE TO VE UPGRADE FMA/VE FOR CELERRA NX4	\$0.00 \$21,500.00		36% 36%	\$0.00 \$13,760.00	\$2,116.80 \$3,096.00	\$1,764.00 \$2,580.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,116.80 \$3,096.00
5	FVA7-1216C-C	FVA7 12-COP 16G CIFS	\$21,500.00		36%	\$13,760.00		\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA71216CCCL1	FVA 12-COP 16G CIFS CL NODE 1 OF 2	\$0.00		36%	\$0.00		\$11,700.00	\$0.00	\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FVA71216CCCL2	FVA 12-COP 16G CIFS CL NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,040.00
5 5	FVA7-1216C-HU FVA7-1216C-M	FVA7 12-COP 16G HW ONLY UPG FVA7 12-COP 16G MULTI PROTOCOL	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$4,248.00 \$20,620.80	\$3,540.00 \$17,184.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,248.00 \$20,620.80
5	FVA71216CMCL1	FVA 12-COP 16G MULTI CL NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$16,228.80	\$17,104.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA71216CMCL2	FVA 12-COP 16G MULTI CL NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA7-1216C-N	FVA7 12-COP 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA71216CNCL1	FVA 12-COP 16G NFS CLUSTER NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,040.00
5 5	FVA71216CNCL2 FVA-DCD-FCM	FVA 12-COP 16G NFS CLUSTER NODE 2 OF 2	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$14,040.00	\$11,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,040.00
5	FVA-DCD-FCMCL	FVA FULL CIFS SA FVA FULL CIFS CL	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	FVA-DCD-FEM	FVA FULL MULTI SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FNM	FVA FULL NFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FNMCL	FVA FULL NFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TCM	FVA TRY CIFS SA	\$0.00 \$0.00	D2	36% 36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	FVA-DCD-TCMCL FVA-DCD-TEM	FVA TRY CIFS CL FVA TRY MULTI SA	\$0.00	D2 D2	36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	FVA-DCD-TEMCL	FVA TRY MULTI CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TNM	FVA TRY NFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TNMCL	FVA TRY NFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-SWU-C-M	LICENSE UPGRADE FROM CIFS TO MULTI-PROTO	\$0.00	D2	36%	\$0.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5 5	FVA-SWU-N-M FVASWU-SC-CL	LICENSE UPGRADE FROM NFS TO MULTI-PROTOC FVA SW UPG-SINGLE TO CL-CIFS	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$4,392.00 \$2,923.20	\$3,660.00 \$2,436.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,392.00 \$2,923.20
5	FVASWU-SM-CL	FVA SW UPG-SINGLE TO CL-CIFS  FVA SW UPG-SINGLE TO CL-MULTI	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	FVASWU-SN-CL	FVA SW UPG-SINGLE TO CL-NFS	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	GFV6-1216C-C	GFV6 12-COP 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV6-1216CCCL	GFV6 12-COP 16G CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5 5	GFV6-1216C-E GFV6-1216CECL	GFV6 12-COP 16G ENTERPRISE GFV6 12-COP 16G ENT CL	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$20,620.80 \$32,457.60	\$17,184.00 \$27,048.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,620.80 \$32,457.60
5	GFV6-1216C-HU	GFV6 12X16 SA-CL UPGRADE	\$0.00	D2	36%	\$0.00	\$13,320.00	\$11,100.00	\$0.00	\$0.00	\$0.00	\$13,320.00
5	GFV6-1216C-N	GFV6 12-COP 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV6-1216CNCL	GFV6 12-COP 16G NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV6-1232C-C	GFV6 12-COPPER 32G CIFS	\$0.00	D2	36%	\$0.00	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$21,908.88
5 5	GFV6-1232CCCL GFV6-1232C-E	GFV6 12-COPPER 32G CIFS CLUSTER GFV6 12-COPPER 32G ENTERPRISE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$37,908.00	\$31,590.00 \$23,198.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37,908.00
5	GFV6-1232C-E GFV6-1232CECL	GFV6 12-COPPER 32G ENT CL	\$0.00	D2 D2	36%	\$0.00	\$27,838.08 \$43,817.76	\$36,514.80	\$0.00	\$0.00	\$0.00	\$27,838.08 \$43,817.76
5	GFV6-1232C-N	GFV6 12-COPPER 32G NFS	\$0.00	D2	36%	\$0.00	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$21,908.88
5	GFV6-1232CNCL	GFV6 12-COPPER 32G NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$37,908.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$37,908.00
5	GFV6-441216HU	GFV6 HW UPGRADE FROM 4X4 TO 12X16	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	GFV6-44C-C	GFV6 4-COP 4G CIFS CI	\$0.00 \$0.00	D2	36% 36%	\$0.00	\$11,678.40	\$9,732.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,678.40
5 5	GFV6-44C-CCL GFV6-44C-HU	GFV6 4-COP 4G CIFS CL GFV6 4X4 SA-CL UPGRADE	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$20,448.00 \$10,440.00	\$17,040.00 \$8,700.00	\$0.00 \$0.00	\$0.00	\$0.00	\$20,448.00 \$10,440.00
5	GFV6-616F-C	GFV6 6-OPTICAL 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV6-616F-CCL	GFV6 6-OPTICAL 16G CIFS CLUSTER	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV6-616F-E	GFV6 6-OPTICAL 16G ENTERPRISE	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5 5	GFV6-616F-ECL	GFV6 6-OPTICAL 16G ENTERPRISE CLUSTER	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV6-616F-HU GFV6-616F-N	GFV6 6X16 SA-CL UPGRADE GFV6 6-OPTICAL 16G NFS	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$13,320.00 \$16,228.80	\$11,100.00 \$13,524.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,320.00 \$16,228.80
5	GFV6-616F-NCL	GFV6 6-OPTICAL 16G NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV6-C-S	4-PORT COPPER CARD - GFV6	\$0.00	D2	36%	\$0.00	\$144.00	\$120.00	\$0.00	\$0.00	\$0.00	\$144.00
5	GFV6-F-S	2-PORT FIBER CARD FOR GFV6	\$0.00	D2	36%	\$0.00	\$360.00	\$300.00	\$0.00	\$0.00	\$0.00	\$360.00
5	GFV-SWU-FVA	GFV TO FVA SOFTWARE UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GNA6-12C-N1 GNA6-12C-N2	GNA6 12-COP NODE 1 OF 2 GNA6 12-COP NODE 2 OF 2	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$7,200.00 \$7,200.00	\$6,000.00 \$6,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,200.00 \$7,200.00
5	GNA6-4C-N1	GNA6 4-COP NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	GNA6-4C-N2	GNA6 4-COP NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	\$32,500.00	D2	36%	\$20,800.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	\$32,500.00	D2	36%	\$20,800.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5 5	GNA-DCD-F GNA-DCD-T	GNA FULL LIC GNA TRY LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	\$37,500.00	D2	36%	\$24,000.00	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,980.00
5	INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	\$40,000.00	D2	36%	\$25,600.00	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,980.00
5	INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	\$45,000.00	D2	36%	\$28,800.00	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,980.00
5	INV-BSV-BASE	INV-BSV BASE LICENSE	\$0.00	D2	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	INV-BSV-BASEF INV-BSV-DPC	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000.00	D2 D2	36% 36%	\$3,200.00 \$0.00	\$1,150.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00
5	INV-BSV-DPC	INVISTA BASE LICENSE KIT INV-BSV 1TB(601-1000TB)	\$0.00 \$0.00	D2 D2	36%	\$0.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$552.00
5	INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	\$2,350.00	D2	36%	\$1,504.00	\$540.50	\$0.00	\$0.00	\$0.00	\$0.00	\$540.50
5	INV-BSV-T1LIC	INV-BSV 1TB (0-14 TB)	\$0.00	D2	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	INV-BSV-T2LIC	INV-BSV 1TB (15-25 TB)	\$0.00	D2	36%	\$0.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$805.00
5	INV-BSV-T3LIC	INV-BSV 1TB (26-40 TB)	\$0.00	D2	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5 5	INV-BSV-T4LIC INV-BSV-T5LIC	INV-BSV 1TB (41-60 TB) INV-BSV 1TB (61-100 TB)	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$621.00 \$609.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$621.00 \$600.50
5	INV-BSV-T6LIC	INV-BSV 1TB (61-100 TB) INV-BSV 1TB (101-150 TB)	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.50 \$598.00
5	INV-BSV-T7LIC	INV-BSV 1TB (151-150 TB)	\$0.00	D2	36%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	INV-BSV-T8LIC	INV-BSV 1TB (251-400 TB)	\$0.00	D2	36%	\$0.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$575.00
5	INV-BSV-T9LIC	INV-BSV 1TB(401-600 TB)	\$0.00	D2	36%	\$0.00	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$563.50
5 5	INV-CL-BASE INV-CL-DPC	INV-CL BASE LICENSE INVISTA CLONE LICENSE KIT	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$230.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.00
5	INV-CL-DPC INV-CL-T10LIC	INVISTA CLONE LICENSE KIT INV-CL 1TB(601-1000TB)	\$0.00	D2 D2	36%	\$0.00	\$0.00 \$264.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$264.50
Ü			ψ0.00		-570	Ψ0.00	Ψ2000	<b>\$5.00</b>	ψ0.50	Ψ0.00	Ψ0.00	000

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	\$990.00	D2	36%	\$633.60	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	INV-CL-T1LIC	INV-CL 1TB (0-14 TB) INV-CL 1TB (15-25 TB)	\$0.00		36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	INV-CL-T2LIC INV-CL-T3LIC	INV-CL 1TB (15-25 TB) INV-CL 1TB (26-40 TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,035.00 \$920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,035.00 \$920.00
5	INV-CL-T3LIC	INV-CL 1TB (41-60 TB)	\$0.00		36%	\$0.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$805.00
5	INV-CL-T5LIC	INV-CL 1TB (61-100 TB)	\$0.00		36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	INV-CL-T6LIC	INV-CL 1TB (101-150 TB)	\$0.00	D2	36%	\$0.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$575.00
5	INV-CL-T7LIC	INV-CL 1TB (151-250 TB)	\$0.00		36%	\$0.00	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$483.00
5	INV-CL-T8LIC	INV-CL 1TB (251-400 TB)	\$0.00		36%	\$0.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.00
5 5	INV-CL-T9LIC INV-MGMT-SW	INV-CL 1TB(401-600 TB) INV MANAGEMENT SOFTWARE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$310.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$310.50 \$0.00
5	INV-T1B1B2UP	INV BASE LIC UPG 1-2 T-1	\$0.00		36%	\$0.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,600.00
5	INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	\$120,000.00		36%	\$76,800.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,600.00
5	INV-T1B2B4UP	INV BASE LIC UPG 2-4 T-1	\$0.00		36%	\$0.00	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,200.00
5	INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	\$240,000.00		36%	\$153,600.00	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,200.00
5 5	INV-T1B4LIC INV-T1C1C2UP	INV BASE LIC 4 T-1 DPC INV CLONE LIC UPG 1-2 T-1	\$480,000.00 \$0.00		36% 36%	\$307,200.00 \$0.00	\$110,400.00 \$9,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$110,400.00 \$9,200.00
5	INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000.00	D2	36%	\$25,600.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,200.00
5	INV-T1C2C4UP	INV CLONE LIC UPG 2-4 T-1	\$0.00	D2	36%	\$0.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,400.00
5	INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000.00	D2	36%	\$51,200.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,400.00
5	INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	\$160,000.00		36%	\$102,400.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,800.00
5	IPCFT1-T4	CIFS, IP4700, T1-T4 UPG	\$0.00		36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5 5	IPCFT5-T12 IPFPT1-T4	CIFS, IP4700, T5-T12 UPG IP4700 FTP ENBR UPG T1-T4	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$90.00 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$90.00
5	IPFPT5-T12	IP4700 FTP UPG T5-T12	\$0.00		36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	IPNDT1-T4	NDMP, IP4700, T1-T4 UPG	\$0.00		36%	\$0.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	IPNDT5-T12	NDMP, IP4700, T5-T12 UPG	\$0.00		36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	IPNFT1-T4	NFS, IP4700, T1-T4 UPG	\$0.00		36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	IPNFT5-T12	NFS, IP4700, T5-512 UPG SNPVW/IP.IP4700.T1-T4 UPG	\$0.00		36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5 5	IPSVT1-T4 IPSVT5-T12	SNPVW/IP,IP4700,T1-T4 UPG SNPVW/IP.IP4700.T5-T12UPG	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$181.80 \$376.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$376.20
5	MGRB200-KIT	NAVI MGR BASE MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT303	MANAGER BASE V6.4 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT308	MANAGER BASE V6.5 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT402	MANAGER BASE V6.6 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT407 MGRBASEKIT501	MANAGER BASE MEDIA V6.7	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MV400-KIT	NAVI MANAGER BASE MEDIA MV/S CX400 MEDIA	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MV400-KIT303	CX400 MV V1.7 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV400-KIT308	CX400 MV V1.8 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV400-T1	MV/S CX400 TIER 1	\$0.00		36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	MV400-T10	MV/S CX400 TIER 10	\$0.00		36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5 5	MV400-T11	MV/S CX400 TIER 11 MV/S CX400 TIER 12	\$0.00 \$0.00		36% 36%	\$0.00	\$8,067.00 \$8,067.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,067.00
5	MV400-T12 MV400T1-T4	MIRMV/S CX400 UPG T1-T4	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$181.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$8,067.00 \$181.80
5	MV400-T2	MV/S CX400 TIER 2	\$0.00		36%	\$0.00	\$5,891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,891.00
5	MV400-T3	MV/S CX400 TIER 3	\$0.00		36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	MV400-T4	MV/S CX400 TIER 4	\$0.00		36%	\$0.00	\$6,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,311.00
5	MV400-T5	MV/S CX400 TIER 5	\$0.00		36%	\$0.00	\$6,749.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,749.00
5 5	MV400T5-T12 MV400T5-T8	MIRRORVIEW CX400 UPG T5-T12 MV/S CX400 UPG T5-T8	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$376.20 \$376.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$376.20 \$376.20
5	MV40015-16 MV400-T6	MV/S CX400 TIER 6	\$0.00		36%	\$0.00	\$7,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,189.00
5	MV400-T7	MV/S CX400 TIER 7	\$0.00		36%	\$0.00	\$7,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,627.00
5	MV400-T8	MV/S CX400 TIER 8	\$0.00	D2	36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5	MV400-T9	MV/S CX400 TIER 9	\$0.00		36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5	MV47-T01	MV/S FC4700 TIER 01	\$0.00		36%	\$0.00	\$6,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,278.40
5 5	MV47-T02 MV47-T03	MV/S FC4700 TIER 02 MV/S FC4700 TIER 03	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,458.40 \$6,638.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,458.40 \$6,638.40
5	MV47-T03 MV47-T04	MV/S FC4700 TIER 03 MV/S FC4700 TIER 04	\$0.00 \$0.00		36%	\$0.00	\$6,638.40 \$6,818.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$6,838.40 \$6,818.40
5	MV47-T05	MV/S FC4700 TIER 05	\$0.00		36%	\$0.00	\$7,194.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,194.60
5	MV47-T06	MV/S FC4700 TIER 06	\$0.00		36%	\$0.00	\$7,570.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,570.80
5	MV47-T07	MV/S FC4700 TIER 07	\$0.00		36%	\$0.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,947.00
5	MV47-T08	MV/S FC4700 TIER 08	\$0.00		36%	\$0.00	\$8,323.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,323.20
5 5	MV47-T09 MV47-T10	MV/S FC4700 TIER 09 MV/S FC4700 TIER 10	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$8,699.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,699.40
5	MV47-T10 MV47-T11	MV/S FC4700 TIER 10 MV/S FC4700 TIER 11	\$0.00 \$0.00		36%	\$0.00	\$9,075.60 \$9,451.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$9,075.60 \$9,451.80
5	MV47-T12	MV/S FC4700 TIER 11 MV/S FC4700 TIER 12	\$0.00	D2	36%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MVA31	MIRRORVIEW A (ASYNC) FOR THE CX3-10	\$0.00		36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	MVA32	MIRRORVIEW/A CX3-20	\$0.00		36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	MVA34	MIRRORVIEW/A CX3-40	\$0.00		36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	MVA38	MIRRORVIEW/A CX3-80	\$0.00		36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5 5	MVA3-KIT MVA400-T1	MIRRORVIEW A MEDIA KIT CX400 MIRRORVIEW/A TIER 1	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$4,262.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,262.00
5	MVA400-T10	CX400 MIRRORVIEW/A TIER 1 CX400 MIRRORVIEW/A TIER 10	\$0.00		36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400-T11	CX400 MIRRORVIEW/A TIER 11	\$0.00		36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400-T12	CX400 MIRRORVIEW/A TIER 12	\$0.00	D2	36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400T1-T4	MV/A CX400 UPG T1-T4	\$0.00		36%	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5 5	MVA400-T2	CX400 MIRRORVIEW/A TIER 2	\$0.00		36% 36%	\$0.00	\$4,418.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,418.00
э	MVA400-T3	CX400 MIRRORVIEW/A TIER 3	\$0.00	IJΖ	30%	\$0.00	\$4,577.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,577.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MVA400-T4	CX400 MIRRORVIEW/A TIER 4	\$0.00	D2	36%	\$0.00	\$4,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,733.00
5 5	MVA400-T5 MVA400T5-T8	CX400 MIRRORVIEW/A TIER 5 MV/A CX400 UPG T5-T8	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,064.00 \$282.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,064.00 \$282.60
5	MVA40015-16 MVA400-T6	CX400 MIRRORVIEW/A TIER 6	\$0.00	D2 D2	36%	\$0.00	\$5,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,393.00
5	MVA400-T7	CX400 MIRRORVIEW/A TIER 7	\$0.00	D2	36%	\$0.00	\$5,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,723.00
5	MVA400-T8	CX400 MIRRORVIEW/A TIER 8	\$0.00	D2	36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400-T9	CX400 MIRRORVIEW/A TIER 9	\$0.00	D2	36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA4-120	MIRRORVIEW/A FOR CX4-120	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	MVA4-120UPG MVA4-240	MIRRORVIEW/A UPGRADE TO CX4-120C	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$756.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$756.00
5	MVA4-240UPG	MIRRORVIEW/A FOR CX4-240 MIRRORVIEW/A UPGRADE TO CX4-240C	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$3,168.00 \$1,908.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$3,168.00 \$1,908.00
5	MVA4-480	MIRRORVIEW/A FOR CX4-480	\$0.00	D2	36%	\$0.00	\$6,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,336.00
5	MVA4-480UPG	MIRRORVIEW/A UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	MVA4-960	MIRRORVIEW/A FOR CX4-960	\$0.00	D2	36%	\$0.00	\$12,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,654.00
5	MVA4-960UPG	MIRRORVIEW/A UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$7,596.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,596.00
5 5	MVA600-T1 MVA600-T10	CX600 MIRRORVIEW/A TIER 1 CX600 MIRRORVIEW/A TIER10	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,494.00 \$7,945.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,494.00 \$7,945.00
5	MVA600-T10	CX600 MIRRORVIEW/A TIER10	\$0.00	D2	36%	\$0.00	\$8,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,274.00
5	MVA600-T12	CX600 MIRRORVIEW/A TIER12	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T13	CX600 MIRRORVIEW/A TIER13	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T14	CX600 MIRRORVIEW/A TIER14	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T15	CX600 MIRRORVIEW/A TIER15	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5 5	MVA600-T16 MVA600-T17	CX600 MIRRORVIEW/A TIER16 CX600 MIRRORVIEW/A TIER17	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$8,604.00 \$8,604.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,604.00 \$8,604.00
5	MVA600-T17 MVA600-T18	CX600 MIRRORVIEW/A TIER17	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T19	CX600 MIRRORVIEW/A TIER19	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600T1-T4	MV/A CX600 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	MVA600-T2	CX600 MIRRORVIEW/A TIER 2	\$0.00	D2	36%	\$0.00	\$5,652.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,652.00
5	MVA600-T20	CX600 MIRRORVIEW/A TIER20	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5 5	MVA600-T21 MVA600-T22	CX600 MIRRORVIEW/A TIER21 CX600 MIRRORVIEW/A TIER22	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$8,604.00 \$8,604.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,604.00 \$8,604.00
5	MVA600-T22	CX600 MIRRORVIEW/A TIER22 CX600 MIRRORVIEW/A TIER23	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T24	CX600 MIRRORVIEW/A TIER24	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T25	CX600 MIRRORVIEW/A TIER25	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T26	CX600 MIRRORVIEW/A TIER26	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T27	CX600 MIRRORVIEW/A TIER27	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5 5	MVA600-T28 MVA600-T29	CX600 MIRRORVIEW/A TIER28 CX600 MIRRORVIEW/A TIER29	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$8,604.00 \$8,604.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,604.00 \$8,604.00
5	MVA600-T29	CX600 MIRRORVIEW/A TIER 3	\$0.00	D2	36%	\$0.00	\$5,809.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,809.00
5	MVA600-T30	CX600 MIRRORVIEW/A TIER30	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T31	CX600 MIRRORVIEW/A TIER31	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T4	CX600 MIRRORVIEW/A TIER 4	\$0.00	D2	36%	\$0.00	\$5,967.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,967.00
5	MVA600-T5	CX600 MIRRORVIEW/A TIER 5	\$0.00	D2	36%	\$0.00	\$6,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,296.00
5 5	MVA600T5-T12 MVA600-T6	MV/A CX600 UPG T5-T12 CX600 MIRRORVIEW/A TIER 6	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$282.60 \$6,626.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$282.60 \$6,626.00
5	MVA600-T0	CX600 MIRRORVIEW/A TIER 7	\$0.00	D2	36%	\$0.00	\$6,955.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,955.00
5	MVA600-T8	CX600 MIRRORVIEW/A TIER 8	\$0.00	D2	36%	\$0.00	\$7,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,286.00
5	MVA600-T9	CX600 MIRRORVIEW/A TIER 9	\$0.00	D2	36%	\$0.00	\$7,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,615.00
5	MVAL31	MIRRORVIEW BUNDLE FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	MVAL32	MIRRORVW A/S BNDL CX3-20	\$0.00	D2	36%	\$0.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,716.00
5 5	MVAL34 MVAL38	MIRRORVW A/S BNDL CX3-40 MIRRORVW A/S BNDL CX3-80	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$8,280.00 \$10,368.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,280.00 \$10,368.00
5	MVAL400-T1	CX400 MVS+MVA BUNDLE T1	\$0.00	D2	36%	\$0.00	\$7,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,455.00
5	MVAL400-T10	CX400 MVS+MVA BUNDLE T10	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T11	CX400 MVS+MVA BUNDLE T11	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T12	CX400 MVS+MVA BUNDLE T12	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T2	CX400 MVS+MVA BUNDLE T2	\$0.00	D2	36%	\$0.00	\$7,732.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,732.00
5 5	MVAL400-T3 MVAL400-T4	CX400 MVS+MVA BUNDLE T3 CX400 MVS+MVA BUNDLE T4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$8,009.00 \$8,287.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,009.00 \$8,287.00
5	MVAL400-T4 MVAL400-T5	CX400 MVS+MVA BUNDLE T5	\$0.00	D2	36%	\$0.00	\$8,856.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,856.00
5	MVAL400-T6	CX400 MVS+MVA BUNDLE T6	\$0.00	D2	36%	\$0.00	\$9,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,425.00
5	MVAL400-T7	CX400 MVS+MVA BUNDLE T7	\$0.00	D2	36%	\$0.00	\$9,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,995.00
5	MVAL400-T8	CX400 MVS+MVA BUNDLE T8	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T9	CX400 MVS+MVA BUNDLE T9	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5 5	MVAL4-120 MVAL4-120UPG	MIRRORVIEW BUNDLE FOR CX4-120 MIRRORVIEW BUNDLE UPGRADE TO CX4-120C	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$2,232.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,232.00
5 5	MVAL4-1200PG MVAL4-240	MIRRORVIEW BUNDLE OPGRADE TO CX4-120C MIRRORVIEW BUNDLE FOR CX4-240	\$0.00	D2 D2	36%	\$0.00	\$1,350.00 \$5,508.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,350.00 \$5,508.00
5	MVAL4-240UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,312.00
5	MVAL4-480	MIRRORVIEW BUNDLE FOR CX4-480	\$0.00	D2	36%	\$0.00	\$11,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,016.00
5	MVAL4-480UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,624.00
5	MVAL4-5UP	CX4-CX5 MVS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$3,132.00
5	MVAL4-7UP	CX4-CX7 MVS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$5,148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,148.00
5 5	MVAL4-960 MVAL4-960UPG	MIRRORVIEW BUNDLE FOR CX4-960 MIRRORVIEW BUNDLE UPGRADE TO CX4-960C	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$22,014.00 \$13,212.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,014.00 \$13,212.00
5	MVAL4-9600PG MVAL4T1-T4	CX4 MVS+MVA BUND UP T1-T4	\$0.00	D2 D2	36%	\$0.00	\$13,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,212.00
5	MVAL4T5-T8	CX4 MVS+MVA BUND UP T5-T8	\$0.00	D2	36%	\$0.00	\$487.80		\$0.00	\$0.00	\$0.00	\$487.80
5	MVAL5-7UP	CX5-CX7 MVS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,016.00
5	MVAL600-T1	CX600 MVS+MVA BUNDLE T1	\$0.00	D2	36%	\$0.00	\$9,618.00		\$0.00	\$0.00	\$0.00	\$9,618.00
5	MVAL600-T10	CX600 MVS+MVA BUNDLE T10	\$0.00	D2	36%	\$0.00	\$13,864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,864.00

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MVAL600-T11	CX600 MVS+MVA BUNDLE T11	\$0.00	D2	36%	\$0.00	\$14,434.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.00
5 5	MVAL600-T12 MVAL600-T13	CX600 MVS+MVA BUNDLE T12 CX600 MVS+MVA BUNDLE T13	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$15,002.00 \$15,002.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,002.00 \$15,002.00
5	MVAL600-T13	CX600 MVS+MVA BUNDLE T13 CX600 MVS+MVA BUNDLE T14	\$0.00	D2 D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T15	CX600 MVS+MVA BUNDLE T15	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T16	CX600 MVS+MVA BUNDLE T16	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T17	CX600 MVS+MVA BUNDLE T17	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T18	CX600 MVS+MVA BUNDLE T18	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T19	CX600 MVS+MVA BUNDLE T19	\$0.00	D2	36% 36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5 5	MVAL600-T2 MVAL600-T20	CX600 MVS+MVA BUNDLE T2 CX600 MVS+MVA BUNDLE T20	\$0.00 \$0.00	D2 D2	36%	\$0.00 \$0.00	\$9,895.00 \$15,002.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,895.00 \$15,002.00
5	MVAL600-T21	CX600 MVS+MVA BUNDLE T21	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T22	CX600 MVS+MVA BUNDLE T22	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T23	CX600 MVS+MVA BUNDLE T23	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T24	CX600 MVS+MVA BUNDLE T24	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5 5	MVAL600-T25 MVAL600-T26	CX600 MVS+MVA BUNDLE T25 CX600 MVS+MVA BUNDLE T26	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$15,002.00 \$15,002.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,002.00
5	MVAL600-T27	CX600 MVS+MVA BUNDLE T27	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00 \$15,002.00
5	MVAL600-T28	CX600 MVS+MVA BUNDLE T28	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T29	CX600 MVS+MVA BUNDLE T29	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T3	CX600 MVS+MVA BUNDLE T3	\$0.00	D2	36%	\$0.00	\$10,172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,172.00
5	MVAL600-T30	CX600 MVS+MVA BUNDLE T30	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5 5	MVAL600-T31 MVAL600-T4	CX600 MVS+MVA BUNDLE T31 CX600 MVS+MVA BUNDLE T4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$15,002.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,002.00 \$10,450.00
5	MVAL600-T4	CX600 MVS+MVA BUNDLE T5	\$0.00	D2	36%	\$0.00	\$10,450.00 \$11,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,430.00
5	MVAL600-T6	CX600 MVS+MVA BUNDLE T6	\$0.00	D2	36%	\$0.00	\$11,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,588.00
5	MVAL600-T7	CX600 MVS+MVA BUNDLE T7	\$0.00	D2	36%	\$0.00	\$12,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,158.00
5	MVAL600-T8	CX600 MVS+MVA BUNDLE T8	\$0.00	D2	36%	\$0.00	\$12,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,726.00
5	MVAL600-T9	CX600 MVS+MVA BUNDLE T9	\$0.00	D2	36%	\$0.00	\$13,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,296.00
5 5	MVAL6-7UP MVAL6T1-T4	CX6-CX7 MVS+MVA BUNDL UPG CX6 MVS+MVA BUND UP T1-T4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$4,140.00 \$237.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,140.00 \$237.60
5	MVAL6T5-T12	CX6 MVS+MVA BOND OF 11-14 CX6 MVS+MVA BND UP T5-T12	\$0.00	D2	36%	\$0.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.00
5	MV-CEM-31	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	MV-CEM-32	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-20	\$0.00	D2	36%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	MV-CEM-34	MIRRORVIEW/CE (MS CLUSTERSS) FOR CX3-40	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	MV-CEM-38	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	MV-CEM4-120 MVCEM4-120UPG	MIRRORVIEW/CE SW APPLICATION FOR CX4-120 MIRRORVIEW/CE UPGRADE TO CX4-120C	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$432.00 \$259.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$432.00 \$259.20
5	MV-CEM4-1200FG MV-CEM4-240	MIRRORVIEW/CE SW APPLICATION FOR CX4-240	\$0.00	D2	36%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	MVCEM4-240UPG	MIRRORVIEW/CE UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$507.60
5	MV-CEM4-480	MIRRORVIEW/CE SW APPLICATION FOR CX4-480	\$0.00	D2	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	MVCEM4-480UPG	MIRRORVIEW/CE UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	MV-CEM4-960	MIRRORVIEW/CE SW APPLICATION FOR CX4-960	\$0.00	D2	36%	\$0.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5 5	MVCEM4-960UPG MV-KIT	MIRRORVIEW/CE UPGRADE TO CX4-960C MV/S CX600 MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,490.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,490.40 \$0.00
5	MV-KIT303	MIRRORVIEW MEDIA 1.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-KIT308	MIRRORVIEW V1.8 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS31	MIRRORVIEW SYNC FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	MVS32	MIRRORVIEW SYNC CX3-20	\$0.00	D2	36%	\$0.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	MVS34	MIRRORVIEW SYNC CX3-40	\$0.00	D2	36%	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5 5	MVS38 MVS4-120	MIRRORVIEW SYNC CX3-80 MIRRORVIEW/S FOR CX4-120	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$7,875.00 \$1,692.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,875.00 \$1,692.00
5	MVS4-120 MVS4-120UPG	MIRRORVIEW/S UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	MVS4-240	MIRRORVIEW/S FOR CX4-240	\$0.00	D2	36%	\$0.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,194.00
5	MVS4-240UPG	MIRRORVIEW/S UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	MVS4-480	MIRRORVIEW/S FOR CX4-480	\$0.00	D2	36%	\$0.00	\$8,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,406.00
5	MVS4-480UPG	MIRRORVIEW/S UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$5,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,058.00
5 5	MVS4-960 MVS4-960UPG	MIRRORVIEW/S FOR CX4-960 MIRRORVIEW/S UPGRADE TO CX4-960C	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$16,794.00 \$10,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,794.00 \$10,080.00
5	MVS4-AL-T1	CX400 MVS TO BDLE UPG T1	\$0.00	D2 D2	36%	\$0.00	\$3,207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,207.00
5	MVS4-AL-T10	CX400 MVS TO BDLE UPG T10	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T11	CX400 MVS TO BDLE UPG T11	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T12	CX400 MVS TO BDLE UPG T12	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T2	CX400 MVS TO BDLE UPG T2	\$0.00	D2	36%	\$0.00	\$3,321.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,321.00
5 5	MVS4-AL-T3 MVS4-AL-T4	CX400 MVS TO BDLE UPG T3 CX400 MVS TO BDLE UPG T4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,434.00 \$3,548.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,434.00
5 5	MVS4-AL-T5	CX400 MVS TO BDLE UPG 14 CX400 MVS TO BDLE UPG T5	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$3,548.00 \$3,793.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$3,548.00 \$3,793.00
5	MVS4-AL-T6	CX400 MVS TO BDLE UPG T6	\$0.00	D2	36%	\$0.00	\$4,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,039.00
5	MVS4-AL-T7	CX400 MVS TO BDLE UPG T7	\$0.00	D2	36%	\$0.00	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,284.00
5	MVS4-AL-T8	CX400 MVS TO BDLE UPG T8	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T9	CX400 MVS TO BDLE UPG T9	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS6-AL-T1	CX600 MVS TO BDLE UPG T1	\$0.00	D2	36%	\$0.00	\$4,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.00
5 5	MVS6-AL-T10 MVS6-AL-T11	CX600 MVS TO BDLE UPG T10 CX600 MVS TO BDLE UPG T11	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,964.00 \$6,210.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,964.00 \$6,210.00
5	MVS6-AL-T12	CX600 MVS TO BDLE UPG TT1	\$0.00	D2 D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T13	CX600 MVS TO BDLE UPG T12	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T14	CX600 MVS TO BDLE UPG T14	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T15	CX600 MVS TO BDLE UPG T15	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T16	CX600 MVS TO BDLE UPG T16	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MVS6-AL-T17	CX600 MVS TO BDLE UPG T17	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T18	CX600 MVS TO BDLE UPG T18	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5 5	MVS6-AL-T19 MVS6-AL-T2	CX600 MVS TO BDLE UPG T19 CX600 MVS TO BDLE UPG T2	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,455.00 \$4,263.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,455.00 \$4,263.00
5	MVS6-AL-T20	CX600 MVS TO BDLE UPG T20	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T21	CX600 MVS TO BDLE UPG T21	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T22	CX600 MVS TO BDLE UPG T22	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T23	CX600 MVS TO BDLE UPG T23	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T24	CX600 MVS TO BDLE UPG T24	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5 5	MVS6-AL-T25 MVS6-AL-T26	CX600 MVS TO BDLE UPG T25 CX600 MVS TO BDLE UPG T26	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,455.00 \$6,455.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,455.00 \$6,455.00
5	MVS6-AL-T27	CX600 MVS TO BDLE UPG T27	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T28	CX600 MVS TO BDLE UPG T28	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T29	CX600 MVS TO BDLE UPG T29	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T3	CX600 MVS TO BDLE UPG T3	\$0.00	D2	36%	\$0.00	\$4,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,376.00
5	MVS6-AL-T30	CX600 MVS TO BDLE UPG T30	\$0.00	D2 D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$6,455.00
5 5	MVS6-AL-T31 MVS6-AL-T4	CX600 MVS TO BDLE UPG T31 CX600 MVS TO BDLE UPG T4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,455.00 \$4,490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$6,455.00 \$4,490.00
5	MVS6-AL-T5	CX600 MVS TO BDLE UPG T5	\$0.00	D2	36%	\$0.00	\$4,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,736.00
5	MVS6-AL-T6	CX600 MVS TO BDLE UPG T6	\$0.00	D2	36%	\$0.00	\$4,981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,981.00
5	MVS6-AL-T7	CX600 MVS TO BDLE UPG T7	\$0.00	D2	36%	\$0.00	\$5,228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,228.00
5	MVS6-AL-T8	CX600 MVS TO BDLE UPG T8	\$0.00	D2	36%	\$0.00	\$5,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,473.00
5	MVS6-AL-T9	CX600 MVS TO BDLE UPG T9	\$0.00	D2	36%	\$0.00	\$5,719.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,719.00
5 5	MV-T1 MV-T10	MV/S CX600 TIER1 MV/S CX600 TIER10	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$7,325.00 \$10,588.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,325.00 \$10,588.00
5	MV-T11	MV/S CX600 TIER10	\$0.00	D2	36%	\$0.00	\$11,028.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,028.00
5	MV-T12	MV/S CX600 TIER12	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T19	MV/S CX600 TIER 19	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MVT1-T4	MV/S CX600 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	MV-T2	MV/S CX600 TIER2	\$0.00	D2	36%	\$0.00	\$7,535.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,535.00
5 5	MV-T20 MV-T21	MV/S CX600 TIER 20 MV/S CX600 TIER 21	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$11,466.00 \$11,466.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,466.00 \$11,466.00
5	MV-T22	MV/S CX600 TIER 22	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T23	MV/S CX600 TIER 23	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T24	MV/S CX600 TIER 24	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T25	MV/S CX600 TIER 25	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5 5	MV-T26 MV-T27	MV/S CX600 TIER 26	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$11,466.00 \$11,466.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,466.00
5	MV-T28	MV/S CX600 TIER 27 MV/S CX600 TIER 28	\$0.00	D2 D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00 \$11,466.00
5	MV-T29	MV/S CX600 TIER 29	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T3	MV/S CX600 TIER3	\$0.00	D2	36%	\$0.00	\$7,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,745.00
5	MV-T30	MV/S CX600 TIER 30	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T31	MV/S CX600 TIER 31	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5 5	MV-T4 MV-T5	MV/S CX600 TIER4 MV/S CX600 TIER5	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$7,955.00 \$8,394.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,955.00 \$8,394.00
5	MVT5-T12	MV/S CX600 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	MV-T6	MV/S CX600 TIER6	\$0.00	D2	36%	\$0.00	\$8,833.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,833.00
5	MV-T7	MV/S CX600 TIER7	\$0.00	D2	36%	\$0.00	\$9,272.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,272.00
5	MV-T8	MV/S CX600 TIER8	\$0.00	D2	36%	\$0.00	\$9,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,710.00
5	MV-T9	MV/S CX600 TIER9	\$0.00	D2	36%	\$0.00	\$10,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,150.00
5 5	MVX4-X6UP-T1 MVX4-X6UP-T10	MIRRORVIEW CX400-CX600 UPG TIER 1 MIRRORVIEW CX400-CX600 UPG TIER 10	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,835.80 \$5,293.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,835.80 \$5,293.80
5	MVX4-X6UP-T10 MVX4-X6UP-T11	MIRRORVIEW CX400-CX600 UPG TIER 10 MIRRORVIEW CX400-CX600 UPG TIER 11	\$0.00	D2	36%	\$0.00	\$5,488.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,488.20
5	MVX4-X6UP-T12	MIRRORVIEW CX400-CX600 UPG TIER 12	\$0.00	D2	36%	\$0.00	\$5,682.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,682.60
5	MVX4-X6UP-T2	MIRRORVIEW CX400-CX600 UPG TIER 2	\$0.00	D2	36%	\$0.00	\$3,933.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,933.00
5	MVX4-X6UP-T3	MIRRORVIEW CX400-CX600 UPG TIER 3	\$0.00	D2	36%	\$0.00	\$4,030.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,030.20
5	MVX4-X6UP-T4	MIRRORVIEW CX400-CX600 UPG TIER 4	\$0.00	D2	36%	\$0.00	\$4,127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,127.40
5 5	MVX4-X6UP-T5 MVX4-X6UP-T6	MIRRORVIEW CX400-CX600 UPG TIER 5 MIRRORVIEW CX400-CX600 UPG TIER 6	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$4,321.80 \$4,516.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,321.80 \$4,516.20
5	MVX4-X6UP-T7	MIRRORVIEW CX400-CX600 UPG TIER 0 MIRRORVIEW CX400-CX600 UPG TIER 7	\$0.00	D2	36%	\$0.00	\$4,710.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,710.60
5	MVX4-X6UP-T8	MIRRORVIEW CX400-CX600 UPG TIER 8	\$0.00	D2	36%	\$0.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,905.00
5	MVX4-X6UP-T9	MIRRORVIEW CX400-CX600 UPG TIER 9	\$0.00	D2	36%	\$0.00	\$5,099.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,099.40
5	NAS-MGR-L	MANAGER ADVANCED EDITION	\$11,600.00	D2	36%	\$7,424.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	NAS-MGR-L-U	MANAGER ADVANCED EDITION	\$11,600.00	D2	36%	\$7,424.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	\$9,300.00	D2	36%	\$5,952.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00
5	NAV31-DP-EN NAV31-WG-DP	NAVI MGR DP TO EN Lic Upg CX3-10 NAVI MGR WG TO DP UPGD LIC FOR CX3-10	\$3,000.00 \$0.00	D2 D2	36% 36%	\$1,920.00 \$0.00	\$540.00 \$675.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$540.00 \$675.00
5	NAV31-WG-EN	NAVI MGR WG TO EN Lic Upg CX3-10	\$0.00	D2	36%	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	NAV32-DP-EN	NAVI CX3-20 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,872.00
5	NAV32-WG-DP	NAVI CX3-20 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,358.00
5	NAV32-WG-EN	NAVI CX3-20 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	NAV34-DP-EN	NAVI CX3-40 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5 5	NAV34-WG-DP	NAVI CX3-40 WG TO DP UPG NAVI CX3-40 WG TO EN UPGR	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$3,960.00 \$7,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,960.00 \$7,740.00
5	NAV34-WG-EN NAV38-DP-EN	NAVI CX3-40 WG TO EN UPGR NAVI CX3-80 DP TO EN UPGR	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$7,740.00 \$4,716.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,740.00 \$4,716.00
5	NAV38-WG-DP	NAVI CX3-80 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,710.00
5	NAV38-WG-EN	NAVI CX3-80 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$9,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,666.00
5	NAV4-120	Navi/Uni CX4-120	\$0.00	D2	36%	\$0.00	\$855.90	\$0.00	\$0.00	\$0.00	\$0.00	\$855.90
5	NAV4-120UPG	NAVI/Uni BLOCK Upg CX4-120	\$0.00	D2	36%	\$0.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$564.30

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NAV4-240	Navi/Uni CX4-240	\$0.00	D2	36%	\$0.00	\$2,992.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NAV4-240UPG NAV4-480	NAVI/Uni BLOCK Upg CX4-240	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,795.50 \$9,537.30	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	NAV4-480UPG	Navi/Uni CX4-480 NAVI/Uni BLOCK Upg CX4-480	\$0.00	D2 D2	36%	\$0.00	\$5,722.20	\$0.00 \$0.00		\$0.00	\$0.00	
5	NAV4-960	Navi/Uni CX4-960	\$0.00	D2	36%	\$0.00	\$15,817.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	NAV4-960UPG	NAVI/Uni BLOCK Upg CX4-960	\$0.00	D2	36%	\$0.00	\$9,490.50	\$0.00	\$0.00	\$0.00	\$0.00	\$9,490.50
5	NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200.00	D2	36%	\$768.00	\$225.00	\$210.00		\$0.00	\$0.00	
5	NAVAGT-AIX303	AIX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	NAVAGT-AIX308 NAVAGT-AIX402	AIX AGENT V6.5 MEDIA AIX AGENT V6.6 MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	NAVAGT-AIX407	AIX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-AIX501	AIX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-AIXKIT	NAVI AGENT AIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	NAVAGT-HP NAVAGT-HP303	NAVISPHERE AGENT HPUX HPUX AGENT V6.4 MEDIA	\$1,200.00 \$0.00	D2 D2	36% 36%	\$768.00 \$0.00	\$225.00 \$0.00	\$210.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$225.00 \$0.00
5	NAVAGT-HP308	HPUX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-HP402	HP AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-HP407	HPUX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP501 NAVAGT-HPKIT	HPUX AGENT V6.16 MEDIA NAVI AGENT HPUX MEDIA	\$0.00 \$0.00	D2	36% 36%	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	NAVAGT-REKIT	NAVISPHERE AGENT IRIX	\$1,200.00	D2 D2	36%	\$0.00 \$768.00	\$0.00 \$225.00	\$210.00		\$0.00	\$0.00	\$0.00 \$225.00
5	NAVAGT-IRX303	IRIX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX308	IRIX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX402	IRIX AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	NAVAGT-IRX407 NAVAGT-IRX501	IRIX AGENT V6.7 MEDIA IRIX AGENT V6.16 MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	NAVAGT-IRXKIT	NAVI AGENT IRIX MEDIA	\$0.00	D2 D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550.00	D2	36%	\$352.00	\$102.00	\$95.00		\$0.00	\$0.00	
5	NAVAGT-LNX303	LINUX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX308	LINUX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	NAVAGT-LNX402 NAVAGT-LNX407	LINUX AGENT V6.6 MEDIA LINUX AGENT V6.7 MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NAVAGT-LNX501	LINUX AGENT VO.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NAVAGT-LNXKIT	NAVI AGENT LINUX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-NW	NAVISPHERE AGENT NETWARE	\$550.00	D2	36%	\$352.00	\$102.00	\$95.00		\$0.00	\$0.00	
5 5	NAVAGT-NW303	NETWARE AGENT V6.4 MEDIA NETWARE AGENT V6.5 MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	NAVAGT-NW308 NAVAGT-NW402	NETWARE AGENT V6.5 MEDIA NETWARE AGENT V6.6 MEDIA	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-NW407	NETWARE AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NAVAGT-NW501	NETWARE AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NWKIT	NAVI AGENT NETWARE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	NAVAGT-SUN NAVAGT-SUN303	NAVISPHERE AGENT SUN SUN AGENT V6.4 MEDIA	\$1,200.00 \$0.00	D2 D2	36% 36%	\$768.00 \$0.00	\$225.00 \$0.00	\$210.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$225.00 \$0.00
5	NAVAGT-SUN308	SUN AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-SUN402	SUN AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN407	SUN AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	NAVAGT-SUN501 NAVAGT-SUNKIT	SUN AGENT V6.16 MEDIA NAVI AGENT SUN MEDIA	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NAVAGT-SUNKIT	NAVI AGENT VMWARE	\$550.00	D2 D2	36%	\$352.00	\$99.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-VMWKIT	NAVI AGENT VMWARE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	\$550.00	D2	36%	\$352.00	\$102.00	\$95.00		\$0.00	\$0.00	
5 5	NAVAGT-WIN303	WINDOWS AGENT V6.4 MEDIA	\$0.00	D2 D2	36% 36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NAVAGT-WIN308 NAVAGT-WIN402	WINDOWS AGENT V6.5 MEDIA WINDOWS AGENT V6.6 MEDIA	\$0.00 \$0.00	D2 D2	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NAVAGT-WIN407	WINDOWS AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN501	WINDOWS AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WINKIT	NAVI AGENT WINDOWS MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NAVAG-WINIKIT NAVATF-AIX	NAVI AGENT WINDOWS MEDIA NAVISPHERE ATF FOR AIX	\$0.00 \$1,940.00	D2 D2	36% 36%	\$0.00 \$1,241.60	\$0.00 \$375.00	\$0.00 \$350.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600.00	D2	36%	\$1,024.00	\$288.00	\$0.00		\$0.00	\$0.00	
5	NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650.00	D2	36%	\$9,376.00	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,637.00
5	NAVAYZ2-7UP	ANALYZER CX2 TO CX7 UPG	\$30,900.00	D2	36%	\$19,776.00	\$5,562.00	\$0.00		\$0.00	\$0.00	
5 5	NAVAYZ-31	NAVISPHERE ANALYZER LICENSE FOR CX3-10	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$594.00 \$2,934.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	NAVAYZ-32 NAVAYZ-34	NAVI ANALYZER CX3-20 NAVI ANALYZER CX3-40	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$5,868.00	\$0.00		\$0.00	\$0.00	
5	NAVAYZ3-5UP	ANALYZER CX3 TO CX5 UPG	\$13,000.00	D2	36%	\$8,320.00	\$2,340.00	\$0.00		\$0.00	\$0.00	
5	NAVAYZ3-7UP	ANALYZER CX3 TO CX7 UPG	\$29,300.00	D2	36%	\$18,752.00		\$0.00		\$0.00	\$0.00	
5	NAVAYZ-38	NAVI ANALYZER CX3-80	\$0.00	D2	36%	\$0.00	\$7,344.00	\$0.00		\$0.00	\$0.00	
5 5	NAVAYZ4-120 NAVAYZ4-240	Navi/Uni ANALYZER CX4-120 Navi/Uni ANALYZER CX4-240	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$702.00 \$3,438.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	NAVAYZ4-240	Navi/Uni ANALYZER CX4-240 Navi/Uni ANALYZER CX4-480	\$0.00	D2	36%	\$0.00	\$8,784.00	\$0.00		\$0.00	\$0.00	
5	NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100.00	D2	36%	\$5,184.00	\$1,458.00	\$0.00		\$0.00	\$0.00	
5	NAVAYZ47-T01	4700 ANALYZER - TIER 1	\$0.00	D2	36%	\$0.00	\$363.60	\$0.00		\$0.00	\$0.00	
5	NAVAYZ47-T02	4700 ANALYZER - TIER 2	\$0.00	D2	36%	\$0.00	\$502.20	\$0.00		\$0.00	\$0.00	
5 5	NAVAYZ47-T03 NAVAYZ47-T04	4700 ANALYZER - TIER 3 4700 ANALYZER - TIER 4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$640.80 \$779.40	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	NAVAYZ47-T05	4700 ANALYZER - TIER 5	\$0.00	D2	36%	\$0.00	\$1,378.80	\$0.00		\$0.00	\$0.00	
5	NAVAYZ47-T06	4700 ANALYZER - TIER 6	\$0.00	D2	36%	\$0.00	\$1,978.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.20
5	NAVAYZ47-T07	4700 ANALYZER - TIER 7	\$0.00	D2	36%	\$0.00	\$2,577.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,577.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NAVAYZ47-T08	4700 ANALYZER - TIER 8	\$0.00		36%	\$0.00	\$3,177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,177.00
5	NAVAYZ47-T09	4700 ANALYZER - TIER 9	\$0.00		36%	\$0.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40
5 5	NAVAYZ47-T10 NAVAYZ47-T11	4700 ANALYZER - TIER 10 4700 ANALYZER - TIER 11	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,375.80 \$4,975.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,375.80 \$4,975.20
5	NAVAYZ47-T11	4700 ANALYZER - TIER 12	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T13	4700 ANALYZER - TIER 13	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T14	4700 ANALYZER - TIER 14	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T15	4700 ANALYZER - TIER 15	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T16	4700 ANALYZER - TIER 16	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5 5	NAVAYZ47-T17 NAVAYZ47-T18	4700 ANALYZER - TIER 17 4700 ANALYZER - TIER 18	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$5,574.60 \$5,574.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,574.60 \$5,574.60
5	NAVAYZ47-T18	4700 ANALYZER - TIER 19	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T20	4700 ANALYZER - TIER 20	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T21	4700 ANALYZER - TIER 21	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T22	4700 ANALYZER - TIER 22	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5 5	NAVAYZ47-T23 NAVAYZ47-T24	4700 ANALYZER - TIER 23 4700 ANALYZER - TIER 24	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$5,574.60 \$5,574.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,574.60 \$5,574.60
5	NAVAYZ47-T25	4700 ANALYZER - TIER 24 4700 ANALYZER - TIER 25	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T26	4700 ANALYZER - TIER 26	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T27	4700 ANALYZER - TIER 27	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T28	4700 ANALYZER - TIER 28	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T29	4700 ANALYZER - TIER 29	\$0.00		36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5 5	NAVAYZ47-T30 NAVAYZ47-T31	4700 ANALYZER - TIER 30 4700 ANALYZER - TIER 31	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$5,574.60 \$5,574.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,574.60 \$5,574.60
5	NAVAYZ4-960	Navi/Uni ANALYZER CX4-960	\$0.00		36%	\$0.00	\$14,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,477.40
5	NAVAYZ4-KIT	NAVI/UNISPHERE ANALYZER CX4 MEDIA KIT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300.00	D2	36%	\$10,432.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,934.00
5	NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300.00		36%	\$10,432.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,934.00
5	NAVAYZ-IKIT	NAVI ANALYZER MEDIA KIT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NAVAYZ-KIT NAVAYZ-KIT303	NAVI ANALYZER MEDIA NAVI ANALYZER V6.4 MEDIA	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NAVAYZ-KIT308	NAVI ANALYZER V6.5 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT402	NAVI ANALYZER V6.6 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZKIT-407	ANALYZER MEDIA V6.7	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT501	NAVI ANALYZER MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-WLA	ANALYZER FOR WLA-CLARIION	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NAV-DPKIT NAV-DPKIT402	NAVI DEPARTMENTAL MEDIA NAVI DP SUITE V6.6 MEDIA	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NAV-DPKIT402	NAVI DEPT MEDIA V6.7	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT501	DEPART. KIT CX3/5/700	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT	NAVI ENTERPRISE MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT402	NAVI ENT SUITE V6.6 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT407	ENTERPRISE MEDIA V6.7	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NAV-ENKIT501 NAV-IKIT	ENTRPR KIT V6.16 MEDIA NAVI SUITE MEDIA CX-XXXI	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NAVMGR47-T01	4700 NAVI MGR - TIER 1	\$0.00		36%	\$0.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$487.80
5	NAVMGR47-T02	4700 NAVI MGR - TIER 2	\$0.00		36%	\$0.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	NAVMGR47-T03	4700 NAVI MGR - TIER 3	\$0.00		36%	\$0.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	NAVMGR47-T04	4700 NAVI MGR - TIER 4	\$0.00		36%	\$0.00	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$903.60
5 5	NAVMGR47-T05	4700 NAVI MGR - TIER 5	\$0.00		36%	\$0.00	\$1,643.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,643.40
5	NAVMGR47-T06 NAVMGR47-T07	4700 NAVI MGR - TIER 6 4700 NAVI MGR - TIER 7	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,383.20 \$3,123.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,383.20 \$3,123.00
5	NAVMGR47-T07	4700 NAVI MGR - TIER 8	\$0.00		36%	\$0.00	\$3,862.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,862.80
5	NAVMGR47-T09	4700 NAVI MGR - TIER 9	\$0.00		36%	\$0.00	\$4,602.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,602.60
5	NAVMGR47-T10	4700 NAVI MGR - TIER 10	\$0.00		36%	\$0.00	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,342.40
5	NAVMGR47-T11	4700 NAVI MGR - TIER 11	\$0.00		36%	\$0.00	\$6,082.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,082.20
5	NAVMGR47-T12 NAVMGR47-T13	4700 NAVI MGR - TIER 12	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5 5	NAVMGR47-113 NAVMGR47-T14	4700 NAVI MGR - TIER 13 4700 NAVI MGR - TIER 14	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,822.00 \$6,822.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,822.00 \$6,822.00
5	NAVMGR47-T14 NAVMGR47-T15	4700 NAVI MGR - TIER 14 4700 NAVI MGR - TIER 15	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T16	4700 NAVI MGR - TIER 16	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T17	4700 NAVI MGR - TIER 17	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T18	4700 NAVI MGR - TIER 18	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T19	4700 NAVI MGR - TIER 19	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5 5	NAVMGR47-T20 NAVMGR47-T21	4700 NAVI MGR - TIER 20 4700 NAVI MGR - TIER 21	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,822.00 \$6,822.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,822.00 \$6,822.00
5 5	NAVMGR47-121 NAVMGR47-T22	4700 NAVI MGR - TIER 21 4700 NAVI MGR - TIER 22	\$0.00	D2 D2	36% 36%	\$0.00	\$6,822.00 \$6,822.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$6,822.00 \$6,822.00
5	NAVMGR47-T23	4700 NAVI MGR - TIER 23	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T24	4700 NAVI MGR - TIER 24	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T25	4700 NAVI MGR - TIER 25	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T26	4700 NAVI MGR - TIER 26	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T27	4700 NAVI MGR - TIER 27	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5 5	NAVMGR47-T28 NAVMGR47-T29	4700 NAVI MGR - TIER 28 4700 NAVI MGR - TIER 29	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,822.00 \$6,822.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,822.00 \$6,822.00
5	NAVMGR47-T29	4700 NAVI MGR - TIER 29 4700 NAVI MGR - TIER 30	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR47-T31	4700 NAVI MGR - TIER 31	\$0.00		36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAVMGR-KIT303	NAVI MANAGER V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVMGR-KIT308	NAVI MANAGER V6.5 MEDIA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVMGR-KIT402	NAVI MANAGER V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Description						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
MANAGEST   MONTAGE T   MONTA													
Marche   March   Mar	-												
Management   Man	-												
1													
MARKET 14   MAY MET 14   MAY													
MARCHETT   WATER TITY	5												
S	-												
S	-												
S.   MANGERT TEAL													
Second Column													
Second Column	5	NAVMGR-T19	NAVI MGR T19	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
Second Column	-												
Second Column	-												
S   MANIERT TO   MAY MERT TO	-												
S   AMACRETTI   MAY MERT TS													
S   AMAZONETTE   NAM MORT TO   100   200													
S. MANAGETT   MAY MORT TO   1.00	5								\$9,584.00	\$0.00	\$0.00		
S   MANAGERT 23													
S NAMMER TO NAME TO STORY THE STORY OF THE S													
S MANAGET TO MAN MORE TO 1 100 CO 200 S95 S00 S00 S105 S00 S00 S00 S00 S00 S00 S00 S00 S00 S													
S   NAVAMENTED   10.00   10.													
5   MANAGERT   MAY MIST   1   100   100   20   98h   100   13/35/00   12/31/30   100   100   930   13/35/00   100   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   12/35/00   100   100   100   12/35/00   100   100   100   12/35/00   100   100   100   12/35/00   100	5					36%							
S NAVMERTS NAVIMERT S 9200 D2 29% \$0.00 \$2,778.00 \$2,000 \$2.	-												
S. NAMARR TO   NAVIMER TO   S. NAMARR TO   S. NAM	-												
5 NAVMORT NAV MORT TO 1000 100 20 39% \$3.00 \$4.774.00 \$4.00 \$5.00													
S NAVAMERTS NAVIMEN													
5 NAV-14STO NAVI MORE LICENSE FOR FCE NASEED NA-120 (1994) 50 00 20 39th, \$0.00 \$0.0													
5 NAV-HSBOL NAVIMAGEN LEUNES NES-902 SO NOV \$2,000 \$300 \$300 \$300 \$300 \$300 \$300 \$300	5	NAVMGR-T9							\$6,468.00	\$0.00			
5 NAV-MS-60.1. MAY MANAGER LICENSE NS-40 480 PRIVES \$0.00 C2 39% \$0.00 \$													
5 NAV-MS-60-UL Navi Mg- Ug- FREM 240 TO 440 DRIVES 500 D 2 36% \$0.00 \$0.													
S NAV-WCRITT													
5 MAY-WORTHERDOW NATURENDRICH STORT MAY WORTHERDOW NATURENDRICH STORT MAY ST													
5   MAY-WORKTISTON   WORK GROUP RTIC CXSS-700   \$0.0	5												\$0.00
5 NOM312 NAVISPHERE COS MANACER FOR CX3-10 5 NOM324 NAVISPHERE COS MANACER FOR ANY CX3-20 5 NOM324 NAVISPHERE COS MANACER FOR ANY CX3-40 5 NOM324 NAVISPHERE COS MANACER FOR THE CX4-240 5 NOM	-												
5 NOM/34 NAVISPHERE COS MANAGER FOR ANY CX3-40 \$0.00 D2 39% \$0.00 \$4,140.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,800.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00 \$0.00 \$1,800.00													
5 NOM/34													
5 NOMM-120 NAVISH-PIERE COS MANAGER FOR CX-S-90 5 NOMM-120 NAVISH-PIERE COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER COS MORE FOR THE CX-1-20 5 NOMM-120 NAVIUL SICHER													
5 NOMH-120UPG   NAVIULIN GOS Mgr Upg CX4-120   S0.00   D2   38%   S0.00   \$1,152.00   S0.00   S0.00   S0.00   S0.00   S3.762.00   S0.00   S0.00   S0.00   S3.762.00   S0.00	5					36%							
5 NOMM-2400 FAVURINISH-BERÉ QÓS MINGE FOR THE CX4-240													
5 NOM-2-90LPG NAVIUNION-DRES COS MINGE FOR THE CX4-490													
6 NOM-480   NAVIUNISPHERE QOS MINGR FOR THE CX4-480   \$0.00   \$2,000   \$3,000   \$0.00   \$3,000   \$3,													
5 NOM-4-80UPG   NAVIUNISPIERE QOS MINGER FOR THE CX4-960   \$0.00 D2 38% \$0.00 \$1,518.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,518.00 \$0.00 \$0.00 \$1,518.00 \$0.0													
S   NOMM-890UPG   NAVIUM GOS Mgr Upg CX4-980   \$0.00	5												
5 NGM-HIT NAVISPHERIC QÓS MÂNAGER MEDIA KIT   \$0.00   D2   38%   \$0.00   \$0.	-												
S	-												
5 NS120-CIEFL NS-120 CELERRA NS-120 INCLEONSE \$0.00 D2 36% \$0.00 \$30.00 \$0.00													
5 NS120-IFS-L CELERRA NS-120 CIFS LICENSE \$ 0.00 D2 36% \$ 0.00 \$ 50.00 \$ 50.00 \$ 0.00 \$ 0.00 \$ 50.00 \$													
5 NS120-FASTVE FAST FMAVE FOR NS-120 \$22,000 D2 36% \$14,000 \$4,770.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,000	5												
S	5												
5         NS120-FCOPTIUL         NS-120 FER OPTION ENABLED LICENSE U/S 120 FLR LICENSE         \$2,00.00         D2         36%         \$1,408.00         \$396.00         \$0.00         \$0.00         \$30.00         \$30.00         \$30.00         \$0.00 <td></td>													
5         NS120-FLR-L         NS-120 FLR LICENSE         \$0.00         D2         36%         \$0.00         \$1,800.00         \$0.00 <td></td>													
5         NS120-IS-AL         NS120-IS-CI-L         NS-120-IS-CI-L													
5 NS120-IS-Ci-L   NS-120 ADD ISCSI LICENSE TO CIFS LICENSE   \$0.00   D2   36%   \$0.00   \$0.0													
5         NS120-IS-DCD         NS-120 ISCSI DOC AND CD SOFTWARE KIT         \$0.00         D2         38%         \$0.00	5												
5         NS120-IS-NF-L         NS-120 ADD ISCS LICENSE TO UNIX PFS LIC         \$0.00         D2         36%         \$0.00	5						\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5         NS120-NBOPT-L         NS-120 NATIVE BLOCK ENBL UP TO 120 DRVS         \$0.00         D2         36%         \$0.00         \$396.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$396.00           5         NS120-NBOPTUL         NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG         \$0.00	5			1						1	11.11	1	
5         NS120-NBOPTUL         NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG         \$0.00         D2         36%         \$0.00         \$396.00         \$0.00 <td>5</td> <td></td>	5												
5         NS120-NFS-LIL         NS-120 NFS LICENSE ADD TO EXISTING SYS         \$0.00         D2         36%         \$0.00         \$900.00         \$0.00         \$0.00         \$0.00         \$900.00           5         NS120-REPV2-L         NS-120 CELERRA REPLICATOR V2 ADD-ON LIC         \$0.00         D2         36%         \$0.00         \$1,350.00         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5         NS120-REPV2-L         NS-120 CELERRA REPLICATOR V2 LICENSE         \$0.00         D2         38%         \$0.00         \$1,350.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,350.00           5         NS120-REPV2-LU         NS-120 CELERRA REPLICATOR V2 ADD-ON LIC         \$0.00         D2         36%         \$0.00         \$1,350.00         \$0.00	-												
5 NS120-REPV2LU NS-120 CELERRA REPLICATOR V2 ADD-ON LIC \$0.00 D2 36% \$0.00 \$1,350.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,350.00 \$													
5 NS120-UNIX-L CELERRA NS-120 UNIX NFS LICENSE \$0.00 D2 36% \$0.00 \$900.00 \$0.0	5	NS120-REPV2LU	NS-120 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5 NS20-40-FLR-L UPGRADE NS20 FLR LICENSE TO NS40 FLR													
5 NS20-40-IS-LU U/G NS20 ISCSI LIC TO NS40 ISCSI LIC \$0.00 D2 36% \$0.00 \$1,350.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,350.00 \$0.0													
5 NS20-40-RV2-L U/G NS20 REPV2 LIC TO NS40 REPV2 LIC	-												
5 NS20-CAVA2-L NS20 2 FOR 1 CAVA LICENSE \$2,000.00 D2 36% \$1,280.00 \$360.00 \$0.00 \$0.00 \$0.00 \$0.00 \$360.00	-												
	5	NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
	5	NS20-CAVA-L	NS20 CAVA LICENSE	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS20-C-DCD	DOC AND CD: NS20 WITH CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS20-CEE2-L NS20-CEE-L	NS EVENT ENABLER-2 NS EVENT ENABLER	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$360.00 \$360.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$360.00
5	NS20-CI-UL	NS20 ADD CIFS POST INSTALL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-FCOPT-L	NS20 FC PORT OPTION ENABLED LICENSE	\$0.00	D2	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	NS20-FCOPT-UL	NS20 FC PORT OPTION ENABLED LICENSE - U/	\$0.00	D2	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5 5	NS20-FLR-L NS20-FLR-L-U	NS20 FLR LICENSE NS20 FLR UPGRADE LICENSE	\$0.00 \$5,000.00	D2 D2	36% 36%	\$0.00 \$3,200.00	\$1,440.00 \$900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,440.00 \$900.00
5	NS20-FLR-U	NS20 FLR UPGRADE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS20-IS-CI-L	NS20 ADD ISCSI LICENSE TO CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-CI-UL	NS20 UPG ADD CIFS LIC TO ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS20-ISCSI-L NS20-ISCSI-UL	NS20 ISCSI LICENSE NS20 ISCSI LICENSE ADD-ON	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$900.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$900.00 \$0.00
5	NS20-IS-DCD	NS20 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-NF-L	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-NF-UL	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS20-NF-UL NS20-REP-L	NS20 ADD NFS POST INSTALL NS20 REPLICATOR LICENSE	\$0.00 \$5,000.00	D2 D2	36% 36%	\$0.00 \$3,200.00	\$900.00 \$900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$900.00 \$900.00
5	NS20-REPV2-L	NS20 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS20-REPV2-LU	NS20 REPLICATOR V2 UPG LIC	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS21-2-CIRYLT	NS21 TO NS22 CIFS FIELD UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS21-2-NFUL NS21-41-CI-LU	NS21 TO NS22 NFS FIELD UPGRADE U/G NS21 CIFS LICENSE TO NS41	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$585.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$585.00
5	NS21-41-UN-LU	UPGRADE NS21 NFS LICENSE TO NS41 NFS	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	NS21-CI-RYLT	NS20 CIFS ROYALTY FOR 1 BLADE	\$0.00	D2	36%	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS21C-UNIX-L	CELERRA NS21C UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5 5	NS22-42-CI-LU NS22-42-UN-LU	UPGRADE NS22 CIFS LICENSE TO NS42 CIFS UPGRADE NS22 NFS LICENSE TO NS42 NFS	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,170.00 \$2,196.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,170.00 \$2,196.00
5	NS22-CI-RYLT	NS20 CIFS ROYALTY FOR 2 BLADES	\$0.00	D2	36%	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS22C-UNIX-L	CELERRA NS22C UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS350-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS350-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5 5	NS350-CIFS-UL NS350-ISCSI-UL	UPG CIFS TO CIFS AND UNIX NS350 ISCSI LICENSE ADD ON	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$900.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$900.00 \$0.00
5	NS350-REP2-LU	NS350 REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS350-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS351C-2-CIUL	NS351 TO NS352 CIFS LIC ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS351C-2-ENUL NS351C-ENT-L	NS351 TO NS352 ENTERPRISE LICENSE ADD ON NS351 ENTERPRISE LICENSE	\$0.00 \$10,000.00	D2 D2	36% 36%	\$0.00 \$6,400.00	\$0.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,800.00
5	NS351-C-RYLT	NS351 CIFS ROYALTY	\$1.00	D2	36%	\$0.64	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS351C-UNIX-L	NS351 UNIX LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5 5	NS352-C-RYLT NS352C-UNIX-L	NS352 CIFS ROYALTY NS352 UNIX LICENSE	\$1.00 \$5,000.00	D2 D2	36% 36%	\$0.64 \$3,200.00	\$750.00 \$900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$750.00 \$900.00
5	NS35-IS-CI-L	NS350 ISCSI WITH CIFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-CI-UL	NS350 UPG CIFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-ISCSI-DCD	NS350 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS35-IS-EN-L NS35-IS-EN-UL	NS350 ISCSI WITH ENT LIC NS350 UPG ENT WITH ISCSI	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NS35-IS-NF-L	NS350 ISCSI WITH UNIX LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-NF-UL	NS350 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CAVA2-L	NS40 2 FOR 1 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5 5	NS40-CAVA-L NS40-C-DCD	NS40 CAVA LICENSE DOC & CD: NS40+CLAR	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$360.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$0.00
5	NS40-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS40-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS40-CI-EN-L	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5 5	NS40-FCOPT-L NS40-FCOPT-UL	NS40 FC PORT OPTION ENABLED LICENSE NS40 FC PORT OPTION ENABLED U/G LICENSE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,476.00 \$1,476.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,476.00 \$1,476.00
5	NS40-FLR24	BACK REV FLARE OE V03.24.040.5.011 NS40	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-FLR-L	NS40 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS40G-FLR-L	NS40G FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS40-IS-CI-L NS40-IS-CI-UL	NS40 ISCSI WITH CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS40-IS-CI-UL NS40-ISCSI-L	NS40 UPG CIFS WITH ISCSI CELERRA NS40 ISCSI LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$2,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,250.00
5	NS40-ISCSI-UL	NS40 ISCSI LICENSE ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-DCD	NS40 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-EN-L	NS40 ISCSI WITH ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS40-IS-EN-UL NS40-IS-NF-L	NS40 UPG ENT WITH ISCSI NS40 ISCSI WITH NFS	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NS40-IS-NF-UL	NS40 UPG NFS WITH ISCSI	\$0.00	D2 D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-NF-EN-L	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS40-REP-L	NS40 REPLICATOR LIC	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS40-REP-L-U	NS40 REPLICATOR UPG LIC	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5 5	NS40-REPV2-L NS40-REPV2-LU	NS40 REPLICATOR V2 LICENSE NS40 REPLICATOR V2 UPG LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,375.00 \$3,375.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,375.00 \$3,375.00
5	NS40-S-DCD	DOC & CD: NS40+SYMM	\$0.00	D2	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41-2-CI-U-L	NS41-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS41-2-EN-U	NS41-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS41-2-NF-U	NS41-2 NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$936.00
5 5	NS41C-CIFS-L NS41C-ENT-L	CELERRA NS41C CIFS LIC CELERRA NS41C ENT LIC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$585.00 \$2,601.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$585.00 \$2,601.00
5	NS41C-UNIX-L	CELERRA NS41C UNIX LIC	\$0.00		36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	NS41G-CIFS-L	CELERRA NS41G CIFS LIC	\$0.00		36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS41G-ENT-L	CELERRA NS41G ENT LIC	\$0.00		36%	\$0.00	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,601.00
5	NS41G-UNIX-L	CELERRA NS41G UNIX LIC	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5 5	NS42C-CIFS-L NS42C-ENT-L	CELERRA NS42C CIFS LIC CELERRA NS42C ENT LIC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,170.00 \$4,005.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$1,170.00 \$4,005.00
5	NS42C-UNIX-L	CELERRA NS42C UNIX LIC	\$0.00		36%	\$0.00	\$3,096.00	\$0.00	\$0.00		\$0.00	\$3,096.00
5	NS42G-CIFS-L	CELERRA NS42G CIFS LIC	\$0.00		36%	\$0.00	\$1,170.00	\$0.00	\$0.00		\$0.00	\$1,170.00
5	NS42G-ENT-L	CELERRA NS42G ENT LIC	\$0.00		36%	\$0.00	\$4,005.00	\$0.00	\$0.00		\$0.00	\$4,005.00
5 5	NS42G-UNIX-L	CELERRA NS42G UNIX LIC	\$0.00		36%	\$0.00	\$3,096.00	\$0.00	\$0.00		\$0.00	\$3,096.00
5	NS480-CEE2-L NS480-CEE-L	NS CEE-ANTI-VIRUS NS-480 CELERRA EVENT ENABLER LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$360.00 \$360.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$360.00
5	NS480-CIFS-L	CELERRA NS-480 CIFS LICENSE	\$0.00		36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS480-CIFS-UL	NS-480 CIFS LICENSE ADD TO EXISTING SYS	\$0.00		36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS480-CIU	CELERRA CIFS LIC UPG TO NS-480	\$0.00	D2	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5 5	NS480-DCD NS480-FASTVE	CELERRA NS-480 DOCUMENT AND CD FAST FMA/VE FOR NS480	\$0.00 \$31,500.00	D2 D2	36% 36%	\$0.00 \$20,160.00	\$0.00 \$5,670.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$5,670.00
5	NS480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700.00		36%	\$7,488.00	\$2,106.00	\$0.00	\$0.00		\$0.00	\$2,106.00
5	NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700.00		36%	\$7,488.00	\$2,106.00	\$0.00	\$0.00		\$0.00	\$2,106.00
5	NS480-FLR-L	NS480 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00		\$0.00	\$1,800.00
5	NS480-IS-AL	NS480 ACCOMPANYING ISCSI LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	NS480-ISCSI-L NS480-IS-DCD	CELERRA NS-480 ISCSI LICENSE NS-480 ISCIS DOC AND CD SOFTWARE KIT	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,250.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$2,250.00 \$0.00
5	NS480-ISU	CELERRA ISCSI LIC UPG TO NS-480	\$0.00		36%	\$0.00	\$1,350.00	\$0.00	\$0.00		\$0.00	\$1,350.00
5	NS480-NBOPT-L	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	\$0.00		36%	\$0.00	\$2,106.00	\$0.00	\$0.00		\$0.00	\$2,106.00
5	NS480-NBOPTUL	NS-480 NATIVE BLOCK ENBL TO 480 DRVS UPG	\$0.00		36%	\$0.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5	NS480-NBOPU	NS480 BLOCK ENBL UPG	\$0.00		36%	\$0.00	\$1,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,263.60
5 5	NS480-NFS-UL NS480-NFU	NS-480 NFS LICENSE ADD TO EXIST-SYSTEM CELERRA NFS LIC UPG TO NS-480	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,096.00 \$1,857.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,096.00 \$1,857.60
5	NS480-REP2U	CELERRA REPV2 UPG LIC FOR NS-480	\$0.00		36%	\$0.00	\$2,025.00	\$0.00	\$0.00		\$0.00	\$2,025.00
5	NS480-REPV2-L	NS-480 CELERRA REPLICATOR V2 LICENSE	\$0.00		36%	\$0.00	\$3,375.00	\$0.00	\$0.00		\$0.00	\$3,375.00
5	NS480-REPV2LU	NS-480 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00		36%	\$0.00	\$3,375.00	\$0.00	\$0.00		\$0.00	\$3,375.00
5	NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48 CELERRA NS-480 UNIX NFS LICENSE	\$24,000.00		36%	\$15,360.00	\$4,320.00	\$0.00	\$0.00		\$0.00	\$4,320.00
5 5	NS480-UNIX-L NS500-CAVA2-L	NS500 2 FOR 1 CAVA LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,096.00 \$360.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$3,096.00 \$360.00
5	NS500-CAVA-L	NS500 CAVA LICENSE	\$0.00		36%	\$0.00	\$360.00	\$0.00	\$0.00		\$0.00	\$360.00
5	NS500-CEE2-L	NS EVENT ENABLER-2	\$0.00		36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS500-CEE-L	NS EVENT ENABLER	\$0.00		36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5 5	NS500-CIFS-UL NS500-REP2-LU	UPG CIFS TO CIFS AND UNIX NS500 REPLICATOR V2 UPGRADE LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2,250.00 \$2,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,250.00 \$2,250.00
5	NS500-REP-L	NS500 REPLICATOR V2 OF GRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS500-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00
5	NS501C-2-CIUL	NS501-2 CIFS UPG LIC	\$0.00		36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS501C-2-ENUL	NS501-2 ENT UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	NS501C-CIFS-L NS501C-ENT-L	NS501 CIFS LICENSE NS500 ENTERPRISE LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,080.00 \$4,500.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$1,080.00 \$4,500.00
5	NS501C-UNIX-L	NS500 NFS LICENSE	\$0.00		36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS501G-2-CIUL	NS501-2 CIFS UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	NS501G-2-ENUL	NS501-2 ENT UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	NS501G-CIFS-L	NS501G CIFS LICENSE	\$0.00		36%	\$0.00	\$2,250.00	\$0.00	\$0.00		\$0.00	\$2,250.00
5 5	NS501G-ENT-L NS501G-UNIX-L	NS500 ENTERPRISE LICENSE NS500 NFS LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,500.00 \$3,096.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,500.00 \$3,096.00
5	NS502C-CIFS-L	NS500 CIFS LICENSE	\$0.00		36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS502C-ENT-L	NS502C ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS502C-UNIX-L	NS502C NFS LICENSE	\$0.00		36%	\$0.00	\$3,096.00	\$0.00	\$0.00		\$0.00	\$3,096.00
5 5	NS502G-CIFS-L	NS500 CIFS LICENSE	\$0.00		36% 36%	\$0.00	\$2,250.00 \$4,500.00	\$0.00	\$0.00		\$0.00	\$2,250.00
5	NS502G-ENT-L NS502G-UNIX-L	NS502G ENTERPRISE LICENSE NS502G NFS LICENSE	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$3,096.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$4,500.00 \$3,096.00
5	NS5-C-DCD	DOC & CD: NS500+CLAR	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	NS5-EXC2K-L	SNAPSURE FOR EXCHANGE	\$0.00		36%	\$0.00	\$3,510.00	\$0.00	\$0.00		\$0.00	\$3,510.00
5	NS5-EXC2K-UL	NS500 EXCHANGE 2000 UPG	\$0.00		36%	\$0.00	\$3,510.00	\$0.00	\$0.00		\$0.00	\$3,510.00
5 5	NS5-IS-CI-L NS5-IS-CI-UL	NS500 ISCSI WITH CIFS LIC NS500 UPG CIFS WITH ISCSI	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NS5-ISCSI-L	NS500 ISCSI	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS5-ISCSI-UL	NS500 ISCSI UPGRADE LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	NS5-IS-EN-L	NS500 ISCSI WITH ENT LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
5	NS5-IS-EN-UL	NS500 UPG ENT WITH ISCSI	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
5 5	NS5-ISNAP-DP NS5ISNAPDP-EN	NS500 SNAP MGR DEP NS500 SNAP MGR DEP TO ENT	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00
5	NS5-ISNAP-DPU	NS500 ISCSI SNAP FOR DEPT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
5	NS5-ISNAP-EN	NS500 SNAP MGR ENT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
5	NS5-ISNAP-ENU	NS500 ISCSI SNAP FOR ENT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
5 5	NS5-ISNAP-WG NS5ISNAPWG-DP	NS500 ISNAP WKGRP NS500 ISNAP WKGRP TO DEP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00
5	NS5ISNAPWG-DP NS5ISNAPWG-EN	NS500 ISNAP WKGRP TO DEP NS500 ISNAP WKGRP TO ENT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
5	NS5-ISNAP-WGU	NS500 ISCSI SNAP WORK GRP	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00

					N <sup>1</sup>	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS5-IS-NF-L	NS500 ISCSI WITH NFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS5-IS-NF-UL NS5-S-DCD	NS500 UPG NFS WITH ISCSI DOC & CD: NS500+SYMM	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NS600-CIFS-UL	NS600 CIFS TO ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS600-CM-L	MONITOR FOR CELERRA NS600 SERIES	\$0.00	D2	36%	\$0.00	\$698.40	\$0.00	\$0.00	\$0.00	\$0.00	\$698.40
5	NS600-CM-L-U	NS600 UPG MONITOR	\$0.00	D2	36%	\$0.00	\$698.40	\$0.00	\$0.00	\$0.00	\$0.00	\$698.40
5 5	NS600-CNM-L NS600-CNM-L-U	CELERRA NATIVE MANAGER FOR NS600 SERIES NS600 UPG NATIVE MGR	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,674.00 \$1,674.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,674.00 \$1,674.00
5	NS600-DCD	CELERRA NS600 DOCS & CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS600-ENT-L	CELERRA NS600 ENT LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS600-REP-L	CELERRA NS600 REPLICATOR LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5 5	NS600-REP-L-U NS600-UNIX-L	NS600 REPLICATOR UPG LIC CELERRA NS600 NFS LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,348.00 \$4,752.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,348.00 \$4,752.00
5	NS600-UNIX-UL	NS600 UNIX TO ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,980.00
5	NS700-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS700-REP2-LU	NS700 REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5 5	NS701C-2-CIUL NS701C-2-ENUL	NS701-2 CIFS UPG LIC NS701-2 ENT UPG LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NS701G-2-ENUL	NS701-2 ENT OF GLIC NS701-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS701G-2-ENUL	NS701-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS704C-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,098.00
5 5	NS704-CIFS-UL NS704C-UNIX-UL	PNS704 CIFS UPGRADE LIC UPG UNIX TO CIFS AND UNIX	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,696.00 \$5,886.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,696.00 \$5,886.00
5	NS704-ENT-UL	NS702 TO 704 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$13,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,392.00
5	NS704G-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,098.00
5	NS704G-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5 5	NS704-UNIX-UL NS7-IS-CI-UL	UNIX UPG NS700 TO 704 NS700 UPG CIFS WITH ISCSI	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$9,504.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,504.00 \$0.00
5	NS7-ISCSI-UL	NS700 ISCSI UPGRADE LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-IS-EN-UL	NS700 UPG ENT WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-IS-NF-UL	NS700 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS80-CAVA2-L NS80-CAVA-L	NS80 2 FOR 1 CAVA LICENSE NS80 CAVA LICENSE	\$3,000.00 \$3,000.00	D2 D2	36% 36%	\$1,920.00 \$1,920.00	\$540.00 \$540.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$540.00 \$540.00
5	NS80C-CIFS-L	CELERRA NS80C CIFS LIC	\$3,000.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS80-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS80-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	NS80-CIFS-U-L	Upg CIFS to CIFS and NFS CELERRA NS80C UNIX LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$4,752.00
5 5	NS80C-UNIX-L NS80-FCOPT-L	NS80 FC PORT OPTION ENABLED LICENSE	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$4,752.00 \$2,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$4,752.00 \$2,700.00
5	NS80-FLR24	BACK REV FLARE OE V03 24 080 5 011	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-FLR-L	NS80 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5 5	NS80G-CIFS-L NS80G-ENT-L	CELERRA NS80G CIFS LIC CELERRA NS80G ENT LIC	\$0.00 \$37,200.00	D2 D2	36% 36%	\$0.00 \$23,808.00	\$4,500.00 \$6,696.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,500.00 \$6,696.00
5	NS80G-FLR-L	NS80G FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$23,606.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS80G-UNIX-L	CELERRA NS80G UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS80-IS-CI-L	NS80 ISCSI WITH CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS80-IS-CI-UL NS80-ISCSI-L	NS80 UPG CIFS WITH ISCSI CELERRA NS80 ISCSI LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$4,500.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,500.00
5	NS80-ISCSI-UL	NS80 ISCSI UPGRADE LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	NS80-IS-EN-L	NS80 ISCSI WITH ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-IS-NF-L	NS80 ISCSI WITH NFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS80-IS-NF-UL NS80-NFS-U-L	NS80 UPG NFS WITH ISCSI NS80 NFS UPGRADE TO ADD CIFS LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$4,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,500.00
5	NS80-REP-L	NS80 REPLICATOR LIC	\$18,600.00	D2	36%	\$11,904.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS80-REPV2-L	NS80 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NS80-REPV2-LU	NS80 REPLICATOR V2 UPG LIC	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5 5	NS960-CEE2-L NS960-CEE-L	NS CEE-ANTI-VIRUS NS-960 AV LICENSE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$540.00 \$540.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$540.00 \$540.00
5	NS960-CIFS-L	CELERRA NS-960 CIFS LIC	\$0.00	D2 D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS960-CIFS-UL	CELERRA NS-960 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS960-CIU	CELERRA CIFS LIC UPG TO NS-960	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NS960-DCD	CELERRA NS-960 DOCS & CD	\$0.00	D2	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS960-EXPSW NS960-FASTVE	SW CHARGE FOR 960 DRIVES ON NS960 FAST FMA/VE FOR NS-960	\$0.00 \$36.500.00	D2 D2	36% 36%	\$0.00 \$23.360.00	\$5,400.00 \$6,570.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,400.00 \$6,570.00
5	NS960-FCOPT-U	CELERRA NS-960 FC ENABLEMENT LIC UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS960-FLR-L	NS960 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS960-ISCSI-L	CELERRA NS-960 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5 5	NS960-ISU NS960-NFS-UL	CELERRA ISCSI LIC UPG TO NS-960 CELERRA NS-960 NFS UPG LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$2,700.00 \$4,752.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,700.00 \$4,752.00
5	NS960-NFU	CELERRA NFS LIC UPG TO NS-960	\$0.00	D2 D2	36%	\$0.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00 \$2,851.20
5	NS960-REP2U	CELERRA REPV2 UPG LIC FOR NS-960	\$0.00	D2	36%	\$0.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,358.80
5	NS960-REPV2-L	NS-960 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NS960-REPV2LU NS960-RPU	NS-960 CELERRA REPLICATOR V2 ADD-ON LIC CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$0.00	D2 D2	36% 36%	\$0.00	\$5,598.00 \$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00 \$7,776.00
5 5	NS960-RPU NS960-UNIX-L	CELERRA NS-960 UNIX LIC	\$43,200.00 \$0.00	D2 D2	36% 36%	\$27,648.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,776.00 \$4,752.00
5	NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500.00	D2	36%	\$61,760.00		\$0.00	\$0.00	\$0.00	\$0.00	\$17,370.00
5	NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$96,500.00	D2	36%	\$61,760.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,370.00
5 5	NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$33,500.00	D2 D2	36%	\$21,440.00		\$0.00	\$0.00	\$0.00	\$0.00	\$6,030.00
э	NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$130,000.00	DΖ	36%	\$83,200.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,400.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	\$130,000.00	D2	36%	\$83,200.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,400.00
5 5	NS96-NBNV480L NS96-NBNV480U	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS NS960 BLOCK ENBL W NAV TO 480 DRVS UPG	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$16,501.50 \$16,501.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,501.50 \$16,501.50
5	NS96-NBNV960A	NS960 NATIV BLOCK ENBL 480TO960 UPG	\$0.00	D2 D2	36%	\$0.00	\$5,728.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,728.50
5	NS96-NBNV960L	NS960 BLOCK ENBL W NAVI UP TO 960 DRVS	\$0.00	D2	36%	\$0.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,230.00
5	NS96-NBNV960U	NS960 BLOCK ENBL W NAV TO 960 DRVS UPG	\$0.00	D2	36%	\$0.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,230.00
5	NS-CAVA-L-U	CELERRA NS600 AV UPG LIC	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5 5	NS-DART-54 NS-DART-55	BACK REV DART V5.4.27.2	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NS-DART-55 NS-DART-5537	BACK REV DART V5 5 BACK REV DART V5 5 37	\$0.00	D2 D2	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	NS-DCD-56	NS MEDIA AND DOC KIT FOR DART V 5 6 44	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FAST-APL	CELERRA FAST FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	NS-FAST-HAAPL	CELERRA FAST FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	NS-FAST-VE	CELERRA FAST FMA/VE	\$24,500.00	D2	36%	\$15,680.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5 5	NS-FLR-LIC NS-FLR-L-U	NS FLR LICENSE NS FLR UPGRADE LICENSE	\$10,000.00 \$10,000.00	D2 D2	36% 36%	\$6,400.00 \$6,400.00	\$1,800.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,800.00
5	NS-FLR-U	NS FLR ADDITIONAL BLADE	\$10,000.00	D2	36%	\$0,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00 \$1,800.00
5	NSG2-C-DCD	DOC & CD: NS-G2 + CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NSG2-CEE-L	NS EVENT ENABLER LICENSE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NSG2-CIFS-L	CELERRA NS-G2 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5 5	NSG2-CIFS-UL NSG2-FASTVE	NS-G2 CIFS LICENSE ADD TO EXISTING SYS FAST FMA/VE FOR NS-G2	\$0.00 \$31,500.00	D2 D2	36% 36%	\$0.00 \$20,160.00	\$585.00 \$5,670.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.00 \$5,670.00
5	NSG2-FLR-L	NS-G2 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NSG2-IS-AL	ISCSI LICENSE WITH EXISTING NFS OR CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-ISCSI-L	CELERRA NS-G2 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NSG2-IS-UL	NS-G2 ISCSI LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NSG2-NFS-L	CELERRA NS-G2 UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5 5	NSG2-NFS-UL NSG2-REPV2-L	NS-G2 NFS LICENSE ADD TO EXISTING SYSTEM NS-G2 REPLICATOR V2 LICENSE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$3,096.00 \$3,375.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,096.00 \$3,375.00
5	NSG2-REPV2-LU	CELERRA REPLICATOR V2 CICENSE	\$0.00	D2	36%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	NSG2-S-DCD	DOC & CD: NS-G2 + SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG-41-2-CI-U	NS41G-2G CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NSG-41-2-NF-U	NS41G-2G NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$936.00
5	NSG8-C-DCD	CELERRA NS-G8 WITH CLARIION DOCS CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NSG8-CEE2-L NSG8-CEE-L	NS CEE-ANTI-VIRUS NS-G8 AV LICENSE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$540.00 \$540.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$540.00 \$540.00
5	NSG8-CIFS-L	CELERRA NS-G8 CIFS LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NSG8-CIFS-UL	CELERRA NS-G8 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NSG8-CIU	CELERRA CIFS LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NSG8-FASTVE	FAST FMA/VE FOR NS-G8	\$36,500.00	D2	36%	\$23,360.00	\$6,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,570.00
5	NSG8-FLR-L	NSG8 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5 5	NSG8-ISCSI-AL NSG8-ISCSI-L	CELERRA NS-G8 ADD ISCSI LIC CELERRA NS-G8 ISCSI LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$4,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,500.00
5	NSG8-ISU	CELERRA ISCSI LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NSG8-NFS-UL	CELERRA NS-G8 NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NSG8-NFU	CELERRA NFS LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	NSG8-REP2U	CELERRA REPV2 UPG LIC FOR NS-G8	\$0.00	D2	36%	\$0.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,358.80
5	NSG8-REPV2-L	NS-G8 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5 5	NSG8-REPV2-LU NSG8-S-DCD	NS-G8 CELERRA REPLICATOR V2 ADD-ON LIC CELERRA NS-G8 WITH SYMM DOCS CD	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$5,598.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,598.00 \$0.00
5	NSG8-UNIX-L	CELERRA NS-G8 UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS-ISCSI-DCD	CELERRA ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-REP-L	NS REPLICATOR LICENSE	\$18,600.00	D2	36%	\$11,904.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS-REP-PKG	NS REP PLUG-IN PKG	\$14,000.00	D2	36%	\$8,960.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	NS-REPV1V2-U NS-UNIX-UL	REPLICATOR V1 TO V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NS-UNIX-UL NS-WIN-CAVA-L	UPG UNIX TO CIFS AND UNIX CELERRA NS700 AV LIC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$1,980.00 \$540.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,980.00 \$540.00
5	NS-WIN-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS-WIN-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NSX-FLR-L	NSX FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NWMGRB200-DAE	NAVI MGR BASE FOR NW DAE	\$6,280.00	D2	36%	\$4,019.20	\$1,215.00	\$1,134.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	NWMGRB200-DPE	NAVI MGR BASE FOR NETWIN	\$1,260.00	D2	36%	\$806.40	\$245.00	\$228.00	\$0.00	\$0.00	\$0.00	\$245.00
5 5	NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	\$40.00	D2 D2	36% 36%	\$25.60	\$7.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$7.20
5 5	OM-CLR-DB-UNX OM-CLR-EN-UNX	OM CLARIION UNIX DEPT OM CLARIION UNIX ENT	\$6,050.00 \$12,450.00	D2 D2	36%	\$3,872.00 \$7,968.00	\$1,089.00 \$2,241.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,089.00 \$2,241.00
5	OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	\$2,500.00	D2	36%	\$1,600.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	PFM-CL-T1-4U	PFM CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	PFM-CL-T5-31U	PFM CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.00
5	PKG-CL-T1-4U	CC5.1 PKG CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	PKG-CL-T5-31U	CC5.1 PKG CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$2,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,034.00
5 5	PKL-CL-T1-4U	CC CL PKG LT T5 3111	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$252.00 \$1.242.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$252.00 \$1.242.00
5	PKL-CL-T5-31U PP-AIX-BR405	CC CL PKG LT T5-31U BACK-REV FOR PP 4.2 AIX	\$0.00	D2 D2	36%	\$0.00	\$1,242.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00 \$0.00
5	PP-AIX-BR501	POWERPATH 4.3 AIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-DPU	PPATH DEP UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-ENU	PPATH ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPEN-UX-DP	PPATH ENT UNIX DEP	\$7,520.00	D2	36%	\$4,812.80	\$1,455.00	\$1,358.00	\$0.00	\$0.00	\$0.00	\$1,455.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PPEN-UX-EN	PPATH ENT UNIX ENT	\$15,500.00	D2	36%	\$9,920.00	\$3,000.00	\$2,800.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5 5	PPEN-UX-GB PPEN-UX-WG	PPATH ENT UNIX GLB PPATH ENT UNIX WGR	\$42,630.00 \$3,100.00	D2 D2	36% 36%	\$27,283.20 \$1,984.00	\$8,250.00 \$600.00	\$7,700.00 \$560.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,250.00 \$600.00
5	PP-HP-BR312	POWERPATH 4.1 FOR HP-UX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-BR403	POWERPATH 4.2 HP-UX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-BR212	PP LINUX BACK REV	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PP-LX-BR402 PP-LX-BR410	POWERPATH LINUX 3.0.5 POWERPATH 4.3 LINUX	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000.00	D2	36%	\$11,520.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000.00	D2	36%	\$23,040.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,280.00
5	PPME-INV-T1	PPME-INV T1 (0- 14 TB)	\$0.00	D2	36%	\$0.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5 5	PPME-INV-T10 PPME-INV-T1B1	PPME-INV-T10 (601-1000TB) PPME-INVISTA BASE LIC FOR 1 TIER 1 DPC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$55.20 \$4,140.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.20 \$4,140.00
5	PPME-INV-T1B1	PPME-INVISTA BASE LIC FOR 2 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,280.00
5	PPME-INV-T1B4	PPME-INVISTA BASE LIC FOR 4 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,560.00
5	PPME-INV-T2	PPME-INV T2(15-25 TB)	\$0.00	D2	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5 5	PPME-INV-T3 PPME-INV-T4	PPME-INV T3 (26-40 TB) PPME-INV T4 (41-60 TB)	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$69.00 \$62.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$69.00 \$62.10
5	PPME-INV-T5	PPME-INV T5 (61-100 TB)	\$0.00	D2	36%	\$0.00	\$60.95	\$0.00	\$0.00	\$0.00	\$0.00	\$60.95
5	PPME-INV-T6	PPME-INV T6 (101-150 TB)	\$0.00	D2	36%	\$0.00	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59.80
5	PPME-INV-T7	PPME-INV T7 (151-250 TB)	\$0.00	D2	36%	\$0.00	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$58.65
5 5	PPME-INV-T8 PPME-INV-T9	PPME-INV T8 (251-400 TB) PPME-INV-T9 (401-600TB)	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$57.50 \$56.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$57.50 \$56.35
5	PPME-INV-UPG	PPME INVISTA UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR307	POWERPATH 4.0.2 SUN BR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR312	INACTIVE PP 4.1 for Solaris	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PP-SUN-BR403 PP-SUN-BR407	POWERPATH 4.2 SOLARIS POWERPATH SOLARIS 4.3	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PP-UX-DPU	PPATH UNIX DEP UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UX-ENU	PPATH UNIX ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UX-GBU	PPATH UNIX GLB UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PP-UX-WGU PP-WGU	PPATH UNIX WGR UPGRADE PPATH WGR UPGRADE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PP-WN-BR205	PP WINDOWS BACK REV	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR308	POWERPATH WIN 3.0.5 BR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR401	POWERPATH 3.0.6 FOR WINDO	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PP-WN-BR411 RM-IN-U31PLUS	POWERPATH WINDOWS 4.3.1 RM FOR INVISTA / UNIX 31 HOSTS & UP	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$1,104.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,104.00
5	RM-INV-LINUX	RM FOR INVISTA / UNIX 31 HOSTS & OF	\$0.00	D2	36%	\$0.00	\$989.00	\$0.00	\$0.00	\$0.00	\$0.00	\$989.00
5	RM-INV-U16-30	RM FOR INVISTA CLONES / UNIX 16-30 HOSTS	\$0.00	D2	36%	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	RM-INV-UNIX	RM FOR INVISTA CLONES / UNIX HST	\$0.00	D2	36%	\$0.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5 5	RM-INV-W16-30 RM-INV-WIN	RM FOR INVISTA CLONES / WINDOWS 16-30 HO RM FOR INVISTA CLONES / WINDOWS HST	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$828.00 \$920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$828.00 \$920.00
5	RM-IN-W31PLUS	RM FOR INVISTA CLONES / WINDOWS HST	\$0.00	D2	36%	\$0.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00
5	ROAM-DCD	ROAM DOCUMENTATION & CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-CX1	CX3-10 CDP	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	RP-CDP-CX1-2U RP-CDP-CX1-4U	CDP CX3-10 CX3-20 UPGRD CDP CX3-10 CX3-40 UPGRD	\$20,250.00 \$54,750.00	D2 D2	36% 36%	\$12,960.00 \$35,040.00	\$3,645.00 \$9,855.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,645.00 \$9,855.00
5	RP-CDP-CX1-8U	CDP CX3-10 CX3-40 UPGRD	\$95,000.00	D2	36%	\$60,800.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,100.00
5	RP-CDP-CX2	CX3-20 CDP	\$35,000.00	D2	36%	\$22,400.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750.00	D2	36%	\$25,440.00	\$7,155.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,155.00
5 5	RP-CDP-CX2-8U RP-CDP-CX4	CDP CX3-20 CX3-80 UPGRD CX3-40 CDP	\$80,000.00 \$65,000.00	D2 D2	36% 36%	\$51,200.00 \$41,600.00	\$14,400.00 \$11,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,400.00 \$11,700.00
5	RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$50,000.00	D2	36%	\$32,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	RP-CDP-CX8	CX3-80 CDP	\$100,000.00	D2	36%	\$64,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	RP-CLR-CX1	CX3-10 CLR	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	RP-CLR-CX1-2U RP-CLR-CX1-4U	CLR CX1 CX2 UPGD CLR CX1 CX4 UPGD	\$15,500.00 \$57,500.00	D2 D2	36% 36%	\$9,920.00 \$36,800.00	\$2,790.00 \$10,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,790.00 \$10,350.00
5	RP-CLR-CX1-40	CLR CX1 CX8 UPGD	\$100,000.00	D2 D2	36%	\$64,000.00	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	RP-CLR-CX2	CX3-20 CLR	\$35,500.00	D2	36%	\$22,720.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,390.00
5	RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	\$42,000.00	D2	36%	\$26,880.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	\$84,500.00	D2	36%	\$54,080.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5 5	RP-CLR-CX4 RP-CLR-CX4-8U	CX3-40 CLR CLR CX4 CX8 UPGD	\$77,500.00 \$42,500.00	D2 D2	36% 36%	\$49,600.00 \$27,200.00	\$13,950.00 \$7,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,950.00 \$7,650.00
5	RP-CLR-CX8	CX3-80 CLR	\$120,000.00	D2	36%	\$76,800.00	\$21,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,600.00
5	RP-CP-UG-CLR1	CDP CX1 CLR CX1 UPGD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500.00	D2	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500.00	D2	36%	\$8,000.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5 5	RP-CP-UG-CLR8 RPCP-UG-CPCX1	CDP CX8 CLR CX8 UPGD CDP BASE 4TB UG CX1 CDP	\$20,000.00 \$134,100.00	D2 D2	36% 36%	\$12,800.00 \$85,824.00	\$3,600.00 \$24,138.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,600.00 \$24,138.00
5	RPCP-UG-CPCX1	CDP BASE 41B UG CX2 CDP	\$119,100.00	D2	36%	\$76,224.00	\$21,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,438.00
5	RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	\$89,100.00	D2	36%	\$57,024.00	\$16,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,038.00
5	RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	\$54,100.00	D2	36%	\$34,624.00	\$9,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,738.00
5	RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD CLR CX2 RP CLR 8TB UPGD	\$168,000.00	D2	36%	\$107,520.00	\$30,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,240.00
5 5	RPLR-UG-LRCX2 RPLR-UG-LRCX4	CLR CX2 RP CLR 81B UPGD CLR CX4 RP CLR 8TB UPGD	\$152,500.00 \$110,500.00	D2 D2	36% 36%	\$97,600.00 \$70,720.00	\$27,450.00 \$19,890.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,450.00 \$19,890.00
5	RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	\$68,000.00	D2	36%	\$43,520.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,240.00
5	RP-RR-CX1	CX3-10 CRR	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	\$10,700.00	D2	36%	\$6,848.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.00

Description						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
PRINCIPAL   CONTROL   CO	BAND	sкu	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
STATE   COLUMN   CO													
September   Content   Co		RP-RR-CX1-80											
S													
S													
5   PARTICINE   COLOR   COLO													
1													
S   PRINCIPAL PRINCIPAL PRINCIPAL PRINCIPAL PRINCIPAL   100000000000000000000000000000000000													
S   PR   1446													
S   PRI-MANDED   S	-												
S													
S   PRINCE CORP.   S   S   S   S   S   S   S   S   S	5				D2				\$0.00	\$0.00		\$0.00	
1   PRINCE CALL   CREATED AND STATE OF THE PRINCE CALL CALL UND   200													
S   PRIPRISCUE CUE PROPRIOR   1175000   120   20   30   30   30   30   30   30													
Section   Sect													
5   PRIBRIAGHEDID   COM READER TH LIGEN CORPOR   39-1500   D2 381, \$25,000   D3 361, \$25,000   D4 360, \$20,000   D4 361, \$25,000   D4 36	5												
September   Sept													
Cell   Perfect													
S. PRISECCION   PRISE CONTRIT   SOLD   D. 20   35   SOLD													
S   PRESCEPT   TB   PRESCEPT   TB   S   TB   TB   TB   TB   TB   TB													
S. PRISECOP-04   PRISECOP ATT	-												
PRINCE CIP-22   PRINCE CIP-22   PRINCE COP 41TH TO 17TH COPP CAPACITY UPGRADE	-												
SPEECDH-14  SPRINGED													
S   PRISE_COPY-424   PRISE_COPY ATE TO ATE CAPACITY UNPRACE   50.00   22 39%   50.00													
S. RPSE-CID-4.32   RRSE CID-4 TO STRE CARACITY UPGRADE   50.0   10.0   10.0   50.0													
S   PRISE CID-43   PRISE CID-43   PRISE CID-44   PRISE CID-44   PRISE CID-44   PRISE CID-45													
5 PRISECOP-4-36 PRISECOP-4-36 PRISECOP CAPACITY UPGRAPE 5 PRISECOP-4-40													
FIRSE-CDP-8-30   RPISE-CDP #310 24TB CAPFACITY UPGRADE	5		RP/SE CDP 8TB					\$2,088.00		\$0.00		\$0.00	\$2,088.00
FRIELDH-329   RPISE COP #TITO 127TE CAPACITY UPGRADE   \$0.00													
FREECOPL-23U   RPRECOPUL-25U   RPRECOPUL-25NE LZ TO L4   \$0.00   \$0.	-												
FREECEPH_28U   RPSECEPH_28U   RPSE	-												
FREECEP-L27U   RPSECEP LEGRADE LICENSE LTO L5   50.00   1996.00   50													
6 PRESCOPLATUR PRINCE OF PUPRANDE LICENSE LEZ TO LT SOUD D2 38% \$10.00 \$2,569.50 \$0.00 \$0.00 \$0.00 \$2,569.50 \$0.00 \$0.00 \$0.00 \$2,569.50 \$0.00 \$0.00 \$0.00 \$2,569.50 \$0.00 \$0.													
S   RPSE-COP-LI-SUR   RPSE-COP-LI-GRADE LICENSE LET TO LS   \$0.00   \$2.00   \$3.00													
S	5												
S   RPSE-CDPL43FU   RPSE CDP LPGRADE LICENSE L3 TO L7   S0.00   D2   39%   S0.00   \$3.00   \$0.00   \$	-												
S   RPSE-CDP1-L4SU   RPSE CDP L4GRADE LICENSE L4 TO L5   \$0.00   \$0.00   \$322.50   \$0.00   \$0.00   \$0.00   \$30.50   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$0.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00   \$0.00   \$1.885.00													
S   RPSE-CDP-L4RU   RPSE CDP LFGRADE LICENSE LAT TO LB   S0.00   D2   36%   S0.00   \$1,88.00   S0.00   \$0.00   \$0.00   \$0.00   \$2,407.50   \$0.00   \$1,88.00   \$0.00   \$2,407.50   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$2,407.50   \$0.00													
S   RPSE-COP-LSUU	5	RPSE-CDP-L46U	RP/SE CDP UPGRADE LICENSE L4 TO L6	\$0.00	D2	36%	\$0.00	\$1,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,836.00
S	-												
5         RPSE-COP-L67U FR PRSE-COP-L0FADE         RPSE-COP-L0FADE         80.00         D2         36%         \$0.00         \$571.50         \$0.00         \$0.00         \$0.00         \$571.50           5         RPSE-COP-L0FE FR PRSE-COP-L0FE FR PRSE-COP-L0	-												+
5         RPSE-CDF-LUPG         RPSE COP CAPACITY UPGRADE         \$0.00         D2         36%         \$0.00         \$0.	-												
5 RPSE-CE-16-24 RP CE FOR RP/SE-12-16 16 TO 24TB 5 RPSE-CE-16-32 RP CE FOR RP/SE-12-16 16 TO 24TB 5 RPSE-CE-17B RP CE FOR RP/SE-18-16 TO 24TB 5 RPSE-CE-17B RP CE FOR RP/SE-18-18 CLUSTERS 1TB 5 RPSE-CE-17B RP CE FOR RP/SE-18-18 CLUSTERS 1TB 5 RPSE-CE-24-12 RP CE FOR RP/SE-18-18 CLUSTERS 24TB 5 RPSE-CE-24-32 RP CE FOR RP/SE-18-18 CLUSTERS 24TB 5 RPSE-CE-4-4 RP CE FOR RP/SE-18-18 CLUSTERS 24TB 5 RPSE-CE-4-4 RP CE FOR RP/SE-18-18 CLUSTERS 4TB 5 RPSE-CE-4-4 RP CE FOR RP/SE-18-18 CLUSTERS 4TB 5 RPSE-CE-4-24 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-24 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-34 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-34 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-34 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-34 RP CE FOR RP/SE-18-10 4 TO 24TB 5 RPSE-CE-4-35 RP CE FOR RP/SE-18-10 4 TO 32TB 5 RPSE-CE-4-36 RP CE FOR RP/SE-18-10 4 TO 32TB 5 RPSE-CE-4-36 RP CE FOR RP/SE-18-10 4 TO 32TB 5 RPSE-CE-4-36 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR RP/SE-18-10 4 TO 8TB 5 RPSE-CE-4-32 RP CE FOR R								\$0.00					
5 RPSE-CE-16-32 RP CE FOR RPISE: US 16 TO 32TB													
5 RPSE-CE-17B RP CE FOR RPISE: MS CLUSTERS 24TB \$ 0.00 D2 38% \$ 0.00 \$139.50 \$ 0.00 \$ 0.00 \$ 0.00 \$ 0.00 \$ 139.50 \$ 0.00													
5 RPSE-CE-34-22 RP CE FOR RP/SE: UG 24 TO 32TB \$0.00 D2 36% \$0.00 \$117.00 \$0.0													
5 RPSE-CE-42 RP CE FOR RP/SE: MS CLUSTERS 32TB \$0.00 D2 36% \$0.00 \$5.027.70 \$0.00 \$0.00 \$0.00 \$0.00 \$5.027.42 £6 \$0.00 \$0.00 \$0.00 \$0.00 \$5.027.42 £6 \$0.00								\$4,970.70					
5         RPSE-CE-4         RP CE FOR RP/SE: MS CLUSTERS 4TB         \$0.00         \$1,234.26         \$0.00         \$0.00         \$0.00         \$0.00         \$1,234.26           5         RPSE-CE-4-16         RP CE FOR RP/SE: UG 4 TO 16TB         \$0.00         D2         36%         \$0.00         \$2,152.98         \$0.00													
5 RPSE-CE-4-16 RP CE FOR RP/SE: UG 4 TO 16TB \$0.00 D2 36% \$0.00 \$2,152.98 \$0.00 \$0.0													
5         RPSE-CE-4-32         RP CE FOR RP/SE: UG 4 TO 32TB         \$0.00         D2         36%         \$0.00         \$3,853.44         \$0.00         \$0.00         \$0.00         \$3,853.44           5         RPSE-CE-8-8         RP CE FOR RP/SE: UG 4 TO 8TB         \$0.00         D2         36%         \$0.00 <td< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	-												
5         RPSE-CE-4-8         RP CE FOR RP/SE: UG 4 TO 8TB         \$0.00         D2         36%         \$0.00         \$688.50         \$0.00	-												
5         RPSE-CE-8         RP CE FOR RP/SE: MS CLUSTERS 8TB         \$0.00         D2         36%         \$0.00         \$1,922.76         \$0.00         \$0.00         \$0.00         \$1,922.76           5         RPSE-CE-8-16         RP CE FOR RP/SE: UG 8 TO 16TB         \$0.00         D2         36%         \$0.00         \$1,464.48         \$0.00         \$0.00         \$0.00         \$0.00         \$1,462.27           5         RPSE-CE-8-24         RP CE FOR RP/SE: UG 8 TO 24TB         \$0.00         D2         36%         \$0.00         \$3,506.22         \$0.00         \$0.00         \$0.00         \$0.00         \$3,666.22           6         RPSE-CE-8-32         RP CE FOR RP/SE: UG 8 TO 32TB         \$0.00         D2         36%         \$0.00         \$3,662.32         \$0.00	-												
5 RPSE-CE-8-16 RP CE FOR RP/SE: UG 8 TO 16TB \$0.00 D2 36% \$0.00 \$1,464.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,464.48 \$0.00 \$1,4													
5 RPSE-CE-8-32 RP CE FOR RP/SE: UG 8 TO 32TB \$0.00 D2 36% \$0.00 \$3,623.22 \$0.00 \$0.0	5		RP CE FOR RP/SE: UG 8 TO 16TB										
5         RPSE-CP-16-24         RP/SE CDP 16TB TO 24TB CAPACITY UPGRADE         \$0.00         D2         36%         \$0.00         \$2,844.00         \$0.00         \$0.00         \$0.00         \$2,644.00           5         RPSE-CP-16-32         RP/SE CDP 16TB TO 24TB CAPACITY UPGRADE         \$0.00         D2         36%         \$0.00         \$5,364.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$5,364.00           5         RPSE-CP-24-32         RP/SE CDP 24TB TO 32TB CAPACITY UPGRADE         \$0.00         D2         36%         \$0.00         \$5,260.00         \$0.													
5         RPSE-CP-16-32         RP/SE CDP 16TB TO 32TB CAPACITY UPGRADE         \$0.00         D2         36%         \$0.00         \$5,364.00         \$0.00         \$0.00         \$0.00         \$5,364.00           5         RPSE-CP-24-32         RP/SE CDP 24TB TO 32TB CAPACITY UPGRADE         \$0.00         D2         36%         \$0.00         \$2,520.00         \$0.00	-												
5         RPSE-CP-24-32         RP/SE CDP 24TB TO 32TB CAPACITY UPGRADE         \$0.00         D2         36%         \$0.00         \$2,520.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$2,520.00           5         RPSE-CRR         RP/SE CRR HOLDER FOR SERIAL NUMBER         \$0.00         D2         36%         \$0.00 <td>-</td> <td></td>	-												
5         RPSE-CRR         RP/SE CRR HOLDER FOR SERIAL NUMBER         \$0.00         D2         36%         \$0.00 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>													
5     RPSE-CRR-1TB     RP/SE CRR 1TB     \$0.00     D2     36%     \$0.00     \$810.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$19.400.00       5     RPSE-CRR-24     RP/SE CRR 24TB     \$0.00     D2     36%     \$0.00     \$19.440.00     \$0.00     \$0.00     \$0.00     \$0.00     \$19.440.00       5     RPSE-CRR-32     RP/SE CRR 32TB     \$0.00     \$0			RP/SE CRR HOLDER FOR SERIAL NUMBER	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 RPSE_CRR-24 RP/SE_CRR 24TB \$0.00 D2 36% \$0.00 \$10,440.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$19,440.00 \$0.00 \$0.00 \$0.00 \$10,440.00 \$0.	-												
5 RPSE-CRR-32 RP/SE CRR 32TB \$0.00 D2 36% \$0.00 \$25,920.00 \$0.00 \$0.00 \$0.00 \$0.00 \$25,920.00 5 RPSE-CRR-4 RP/SE CRR 4TB \$0.00 D2 36% \$0.00 \$3,600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,600.00													
5 RPSE-CRR-4 RP/SE CRR 4TB \$0.00 D2 36% \$0.00 \$3,600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,600.00	-												
5 NPSE-CHK-4-16 NP/SE 41B IO 16TB CRR CAPACITY UPGRADE \$0.00 D2 36% \$0.00 \$9,360.00 \$0.00 \$0.00 \$0.00 \$0.00 \$9,360.00								\$3,600.00					\$3,600.00
	5	KPSE-CRR-4-16	KP/SE 41B TO 161B CRR CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,360.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RPSE-CRR-4-24	RP/SE CRR 4TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$15,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,840.00
5 5	RPSE-CRR-4-32 RPSE-CRR-4-8	RP/SE CRR 4TB TO 32TB CAPACITY UPGRADE RP/SE 4TB TO 8TB CRR CAPACITY UPGRADE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$22,320.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,320.00 \$3,600.00
5	RPSE-CRR-8	RP/SE CRR 8TB	\$0.00	D2 D2	36%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	RPSE-CRR-8-16	RP/SE 8TB TO 16TB CRR CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,760.00
5	RPSE-CRR-8-24	RP/SE CRR 8TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,240.00
5	RPSE-CRR-8-32	RP/SE CRR 8TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$18,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,720.00
5	RPSE-CRR-L23U	RP/SE CRR UPGRADE LICENSE L2 TO L3	\$0.00	D2	36%	\$0.00	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13.50
5 5	RPSE-CRR-L24U	RP/SE CRR UPGRADE LICENSE L2 TO L4	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00	\$621.00 \$2,691.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$621.00
5	RPSE-CRR-L25U RPSE-CRR-L26U	RP/SE CRR UPGRADE LICENSE L2 TO L5 RP/SE CRR UPGRADE LICENSE L2 TO L6	\$0.00	D2 D2	36%	\$0.00 \$0.00	\$5,152.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,691.00 \$5,152.50
5	RPSE-CRR-L27U	RP/SE CRR UPGRADE LICENSE L2 TO L7	\$0.00	D2	36%	\$0.00	\$11,817.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,817.00
5	RPSE-CRR-L34U	RP/SE CRR UPGRADE LICENSE L3 TO L4	\$0.00	D2	36%	\$0.00	\$607.50	\$0.00	\$0.00	\$0.00	\$0.00	\$607.50
5	RPSE-CRR-L35U	RP/SE CRR UPGRADE LICENSE L3 TO L5	\$0.00	D2	36%	\$0.00	\$2,677.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,677.50
5	RPSE-CRR-L36U	RP/SE CRR UPGRADE LICENSE L3 TO L6	\$0.00	D2	36%	\$0.00	\$5,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,139.00
5 5	RPSE-CRR-L37U RPSE-CRR-L45U	RP/SE CRR UPGRADE LICENSE L3 TO L7 RP/SE CRR UPGRADE LICENSE L4 TO L5	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$11,803.50 \$2,070.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,803.50
5	RPSE-CRR-L46U	RP/SE CRR UPGRADE LICENSE L4 TO L6	\$0.00	D2	36%	\$0.00	\$4,531.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,070.00 \$4,531.50
5	RPSE-CRR-L47U	RP/SE CRR UPGRADE LICENSE L4 TO L7	\$0.00	D2	36%	\$0.00	\$11,196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,196.00
5	RPSE-CRR-L56U	RP/SE CRR UPGRADE LICENSE L5 TO L6	\$0.00	D2	36%	\$0.00	\$2,461.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,461.50
5	RPSE-CRR-L57U	RP/SE CRR UPGRADE LICENSE L5 TO L7	\$0.00	D2	36%	\$0.00	\$9,126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,126.00
5	RPSE-CRR-L67U	RP/SE CRR UPGRADE LICENSE L6 TO L7	\$0.00	D2	36%	\$0.00	\$6,664.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,664.50
5 5	RPSE-CRR-UPG RPSE-RR-16-24	RPSE CRR CAPACITY UPGRADE  RP/SE CRR 16TB TO 24TB CAPACITY UPGRADE	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$6,480.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$6,480.00
5	RPSE-RR-16-32	RP/SE CRR 16TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	RPSE-RR-24-32	RP/SE CRR 24TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	SC31	SANCOPY FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	SC32	SAN COPY CX3-20	\$0.00	D2	36%	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	SC34	SAN COPY CX3-40	\$0.00	D2	36%	\$0.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,580.00
5 5	SC38 SC4-120	SAN COPY CX3-80 SAN COPY FOR CX4-120	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$6,975.00 \$1,476.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,975.00 \$1,476.00
5	SC4-120UPG	SAN COPY UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	SC4-240	SAN COPY FOR CX4-240	\$0.00	D2	36%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,690.00
5	SC4-240UPG	SAN COPY UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$2,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,214.00
5	SC4-480	SAN COPY FOR CX4-480	\$0.00	D2	36%	\$0.00	\$7,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,380.00
5	SC4-480UPG	SAN COPY UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$4,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,428.00
5 5	SC47-T01 SC47-T02	SANCOPY FC4700 TIER 01 SANCOPY FC4700 TIER 02	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$2,525.40 \$2,637.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,525.40 \$2,637.00
5	SC47-T02 SC47-T03	SANCOPY FC4700 TIER 02 SANCOPY FC4700 TIER 03	\$0.00	D2	36%	\$0.00	\$2,748.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,037.00
5	SC47-T04	SANCOPY FC4700 TIER 04	\$0.00	D2	36%	\$0.00	\$2,860.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,860.20
5	SC47-T05	SANCOPY FC4700 TIER 05	\$0.00	D2	36%	\$0.00	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,168.00
5	SC47-T06	SANCOPY FC4700 TIER 06	\$0.00	D2	36%	\$0.00	\$3,475.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,475.80
5	SC47-T07	SANCOPY FC4700 TIER 07	\$0.00	D2	36%	\$0.00	\$3,783.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,783.60
5 5	SC47-T08 SC47-T09	SANCOPY FC4700 TIER 08 SANCOPY FC4700 TIER 09	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$4,091.40 \$4,399.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,091.40 \$4,399.20
5	SC47-T09	SANCOPY FC4700 TIER 10	\$0.00	D2	36%	\$0.00	\$4,707.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,707.00
5	SC47-T11	SANCOPY FC4700 TIER 11	\$0.00	D2	36%	\$0.00	\$5,014.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,014.80
5	SC47-T12	SANCOPY FC4700 TIER 12	\$0.00	D2	36%	\$0.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,322.60
5	SC4-960	SAN COPY FOR CX4-960	\$0.00	D2	36%	\$0.00	\$14,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,760.00
5	SC4-960UPG	SAN COPY UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$8,856.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,856.00
5 5	SCE300 SCE300-KIT	SAN COPY/E CX300 SAN COPY/E MEDIA CX300	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$612.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$612.00 \$0.00
5	SC-KIT	SAN COPY MEDIA CA300 SAN COPY MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT303	SAN COPY V1.0 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT308	SAN COPY V1.1 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT402	SANCOPY MEDIA V2.0	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SC-KIT-407 SCT1-T4	SANCOPY MEDIA	\$0.00 \$0.00	D2	36% 36%	\$0.00 \$0.00	\$0.00 \$111.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$111.60
5	SCT5-T12	SAN COPY UPG T1-T4 SAN COPY UPG T5-T12	\$0.00 \$0.00	D2 D2	36%	\$0.00	\$111.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$111.60 \$307.80
5	SE-CL-BAS	SOL ENABLER FOR CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIMS	SNAPVIEW INT MOD FOR SQL	\$800.00	D2	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	SM-AL5-T1-4U	CC5.x SM AL5 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-AL5-T5-18U	CC5.x SM AL5 T5-18 UPG	\$0.00	D2	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SM-AL7-T1-4U	CC5.x SM AL7 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5 5	SM-AL7-T5-18U	CC5.x SM AL7 T5-18 UPG	\$0.00	D2 D2	36% 36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$828.00 \$176.40
5 5	SM-CL-T1-4U SM-CL-T5-31U	CC SANMGR-CLARIION T1-T4U CC SANMGR-CLARIION T5-T31	\$0.00 \$0.00	D2 D2	36%	\$0.00 \$0.00	\$176.40 \$829.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$176.40 \$829.80
5	SM-CX4-T1-4U	SAN MGR CX400 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-CX4-T5-18U	SAN MGR CX400 UPG T5-18	\$0.00	D2	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SM-CX6-T1-4U	CC5.x SM CX6 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-CX6-T5-31U	CC5.x SM CX6 T5-31 UPG	\$0.00	D2	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SV300	CX300 SNAPVIEW	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5 5	SV300-KIT-407 SV31	SNAPVIEW CX300 MEDIA SNAPVIEW FOR THE CX3-10	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SV31-RM	SNAPVIEW FOR THE CX3-10 SNAPVIEW/REPLICATION MANAGER BUNDLE FOR	\$0.00	D2 D2	36%	\$0.00	\$900.00 \$2,376.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$900.00 \$2,376.00
5	SV32	SNAPVIEW CX3-20	\$0.00	D2	36%	\$0.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	SV34	SNAPVIEW CX3-40	\$0.00	D2	36%	\$0.00	\$3,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,132.00
5	SV38	SNAPVIEW CX3-80	\$0.00	D2	36%	\$0.00	\$3,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,915.00
5	SV400-KIT	SNAPVIEW CX400 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SV400-KIT303	CX400 SV V2.1 MEDIA	\$1.00	D2	36%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SV400-KIT308 SV400-KIT-407	CX400 SV V1.8 MEDIA SNAPVIEW CX400 MEDIA	\$1.00 \$0.00		36% 36%	\$0.64 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SV400-K11-407 SV400T1-T4	SNAPVIEW CX400 MEDIA SNAPVIEW CX400 UPG T1-T4	\$0.00		36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$181.80
5	SV400T5-T8	SNAPVIEW CX400 UPG T5-T8	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SV4-120	SNAPVIEW FOR CX4-120	\$0.00	D2	36%	\$0.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,062.00
5	SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	\$4,175.00	D2	36%	\$2,672.00	\$751.50	\$0.00	\$0.00	\$0.00	\$0.00	\$751.50
5	SV4-120UPG	SNAPVIEW UPGRADE TO CX4-120C	\$0.00		36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5 5	SV4-240 SV4240-RM	SNAPVIEW FOR CX4-240	\$0.00 \$9,035.00		36% 36%	\$0.00 \$5,782.40	\$2,088.00 \$1,626.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$2,088.00
5	SV4-240UPG	BUNDLE FOR SV + RM FOR CX4-240 SNAPVIEW UPGRADE TO CX4-240C	\$9,035.00		36%	\$5,782.40	\$1,020.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,626.30 \$1,260.00
5	SV4-480	SNAPVIEW FOR CX4-480	\$0.00		36%	\$0.00	\$4,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,176.00
5	SV4-480UPG	SNAPVIEW UPGRADE TO CX4-480C	\$0.00		36%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	SV4-960	SNAPVIEW FOR CX4-960	\$0.00		36%	\$0.00	\$8,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,352.00
5	SV4-960UPG	SNAPVIEW UPGRADE TO CX4-960C	\$0.00		36%	\$0.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00
5 5	SV-KIT	SNAPVIEW CX600 MEDIA SNAPVIEW V2.1 MEDIA	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SV-KIT303 SV-KIT308	SNAPVIEW V1.8 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV-KIT-407	SNAPVIEW MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVT1-T4	SNAPVIEW CX600 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	SVT5-T12	SNAPVIEW CX600 UPG T5-T12	\$0.00		36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SWBDL-160TB	CX4 BUNDLE CONFIG - S1 (160TB; NO REPLN)	\$0.00		36%	\$0.00	\$46,732.50	\$0.00	\$0.00	\$0.00	\$0.00	\$46,732.50
5 5	SWBDL-160TBMS SWBDL-27TB	CX4 BUNDLE-SERIES1 (160TB; MV-SV REPLN)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$77,098.50 \$9,067.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77,098.50 \$9,067.50
5	SWBDL-27TBMS	CX4 BUNDLE - SERIES 1 (27 TB; NO REPLN) CX4 BUNDLE SERIES 1 (27 TB; MV-SV REPLN	\$0.00		36%	\$0.00	\$16,663.50	\$0.00	\$0.00	\$0.00	\$0.00	\$16,663.50
5	SWBDL-56TB	CX4 BUNDLE - SERIES 1 (56 TB; NO REPLN)	\$0.00		36%	\$0.00	\$25,332.30	\$0.00	\$0.00	\$0.00	\$0.00	\$25,332.30
5	SWBDL-56TBMS	CX4 BUNDLE SERIES 1 (56TB MV-SV REPLN)	\$0.00	D2	36%	\$0.00	\$40,524.30	\$0.00	\$0.00	\$0.00	\$0.00	\$40,524.30
5	SWBDL-79TB	CX4 BUNDLE - SERIES 1 (79 TB; NO REPLN)	\$0.00		36%	\$0.00	\$43,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,200.00
5	SWBDL-79TBMS	CX4 BUNDLE SERIES 1 (79TB MV-SV REPLN)	\$0.00		36%	\$0.00	\$49,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,500.00
5 5	TP-240 UNIF4-120	EMC THIN PROVISIONING FOR THE CX4-240 UNISPHERE FOR FILE ON NS120	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$270.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$270.00
5	UNIF4-120U	UNISPHERE UNIFIED Upg NS120	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	UNIF4-480	UNISPHERE FOR FILE ON NS480	\$0.00		36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	UNIF4-480AU	UNISPHERE UNIFED UPG NS480 (480 DRIVE)	\$0.00	D2	36%	\$0.00	\$12,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,150.00
5	UNIF4-480U	UNISPHERE UNIFED UPG NS480 (240 DRIVE)	\$0.00		36%	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	UNIF4-960	UNISPHERE FOR FILE ON NS960	\$0.00		36%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	UNIF4-960U UNIF-G2	UNISPHERE UNIFIED Upg NS960 UNISPHERE FOR FILE ON G2	\$0.00 \$1,000.00		36% 36%	\$0.00 \$640.00	\$14,400.00 \$180.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,400.00 \$180.00
5	UNIF-G8	UNISPHERE FOR FILE ON G8	\$4,000.00		36%	\$2,560.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	UNIF-VG2	UNISPHERE FOR FILE ON V-G2=IC	\$2,000.00		36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	UNIF-VG8	UNISPHERE FOR FILE ON V-G8=IC	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	UNIU4-120	UNISPHERE FOR UNIFIED ON NS120	\$0.00		36%	\$0.00	\$1,392.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,392.30
5	UNIU4-480	UNISPHERE UNIFIED NS480 (240 DRIVES)	\$0.00	D2	36%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5 5	UNIU4-480A UNIU4-480AU	UNISPHERE UNIFIED NS480 (480 DRIVES) UNISPHERE UNIFIED 240+ DRIVE FIELD Upg	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$13,500.00 \$6,480.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,500.00 \$6,480.00
5	UNIU4-960	UNISPHERE FOR UNIFIED ON NS960	\$0.00		36%	\$0.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	UTIL-AIX305	AIX UTILITIES W-PP3.0.0	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-AIX407	AIX 4.2 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-AIX501	AIX PP 4.3 UTILITIES	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-HP306	HP UTILITIES W-PP3.0.0	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	UTIL-HPUX312 UTIL-HPUX407	HPUX 4.1 UTILITIES HPUX 4.3 UTILITIES	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UTIL-LNX306	LINUX 3.0.3 UTILITIES	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-LNX410	LINUX PP 4.3 UTILITIES	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-LNX504	LINUX 4.3.2 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-LNX507	LINUX 4.4UTILITIES	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-NW405	NETWARE 3.0.3 UTILITIES SUN UTILITIES W-PP3.0.0	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	UTIL-SUN303 UTIL-SUN307	SUN UTILITIES W-PP3.0.0 SUN UTILITIES W-PP4.0.2	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UTIL-SUN407	SOLARIS PP 4.3 UTILITIES	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-WIN303	WIN UTILITIES W-PP3.0.0	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-WIN308	WIN UTILITIES W-PP3.0.5	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-WIN411	WINDOW PP 4.3.1 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-ADV-L	VG2 ADV FILE LIC (NFS; MPFS & PNFS)=IC	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	VG2-BASE-L	VG2 BASE FILE LIC (INCL CIFS & FTP)=IC VG2 DOCUMENT CD KIT FOR CLARIION=IC	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VG2-C-DCD VG2-CEE2-L	VG2 AV 2-FOR-1 LICENSE=IC	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	VG2-CEE-L	VG2 AV LICENSE	\$2,000.00		36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	VG2-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-FLR-L	VG2 FLR BASE LICENSE (2 BLADES)=IC	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	VG2-REPV2-L	VG2 REPLICATOR V2 LICENSE=IC	\$18,750.00		36%	\$12,000.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	VG2-REPV2-LU	VG2 REPLICATOR V2 UPG LICENSE	\$18,750.00		36%	\$12,000.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5 5	VG2-S-DCD VG2-SU-DCD	VG2 DOCUMENT CD KIT FOR SYMMETRIX	\$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VG2-SU-DCD VG8-ADV-L	VNX OE FOR FILE SOFTWARE KIT=IC VG8 ADV FILE LIC (NFS; MPFS & PNFS)=IC	\$0.00 \$30,000.00		36% 36%	\$0.00 \$19,200.00	\$5,400.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$5,400.00
5	VG8-BASE-L	VG8 BASE FILE LIC (INCL CIFS & FTP)=IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-C-DCD	VG8 DOCUMENT CD KIT FOR CLARIION=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-CEE2-L	VG8 AV 2-FOR-1 LICENSE=IC	\$3,000.00		36%	\$1,920.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	VG8-CEE-L	VG8 AV LICENSE	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VG8-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VG8-FLR-L VG8-REPV2-L	VG8 FLR BASE LICENSE (2 BLADES)=IC VG8 REPLICATOR V2 LICENSE=IC	\$10,000.00 \$31,100.00	D2 D2	36% 36%	\$6,400.00 \$19,904.00	\$1,800.00 \$5,598.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VG8-REPV2-LU	VG8 REPLICATOR V2 UPG LICENSE	\$31,100.00	D2	36%	\$19,904.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VG8-S-DCD	VG8 DOCUMENT CD KIT FOR SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VG8-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VP4-120	VIRTUAL PROVISIONING FOR THE CX4-120	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VP4-240 VP4-240UPG	VIRTUAL PROVISIONING FOR THE CX4-240 VIRTUAL PROVISIONING FOR THE CX4-240	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VP4-480	VIRTUAL PROVISIONING FOR THE CX4-240 VIRTUAL PROVISIONING FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VP4-480UPG	VIRTUAL PROVISIONING FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VP4-960	VIRTUAL PROVISIONING FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-960UPG	VIRTUAL PROVISIONING FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VP4-KIT WLA-CL-T1-4U	VIRTUAL PROVISIONING CX4 MEDIA KIT CC5.1 WLA CL T1-4 UPG	\$0.00 \$0.00	D2 D2	36% 36%	\$0.00 \$0.00	\$0.00 \$111.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	WLA-CL-T1-40 WLA-CL-T5-31U	CC5.1 WLA CL T1-4 0FG CC5.1 WLA CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-514	VIPR SUITE SIO Tier 0=CB	\$450.00	D3	36%	\$288.00	\$103.50	\$94.50	\$81.00	\$0.00	\$0.00	
5	450-001-515	ViPR SUITE SIO Tier 1=CB	\$340.00	D3	36%	\$217.60	\$78.20	\$71.40	\$61.20	\$0.00	\$0.00	\$78.20
5	450-001-516	VIPR SUITE SIO Tier 2=CB	\$270.00	D3	36%	\$172.80	\$62.10	\$56.70	\$48.60	\$0.00	\$0.00	
5 5	450-001-517 450-001-518	ViPR SUITE SIO Tier 3=CB ViPR SUITE SIO Tier 4=CB	\$240.00 \$190.00	D3 D3	36% 36%	\$153.60 \$121.60	\$55.20 \$43.70	\$50.40 \$39.90	\$43.20 \$34.20	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-519	VIPR SUITE SIO Tier 5=CB	\$160.00	D3	36%	\$102.40	\$36.80	\$33.60	\$28.80	\$0.00	\$0.00	
5	450-001-510	ViPR SUITE SIO Tier 6=CB	\$150.00	D3	36%	\$96.00	\$34.50	\$31.50	\$27.00	\$0.00	\$0.00	
5	450-001-534	VIPR SUITE Ent 1-50TB=CB	\$1,600.00	D3	36%	\$1,024.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-535	ViPR SUITE Ent 51-150TB=CB	\$1,590.00	D3	36%	\$1,017.60	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-536	VIPR SUITE Ent 151-300TB=CB	\$1,580.00	D3	36%	\$1,011.20	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-537 450-001-538	VIPR SUITE Ent 301-450TB=CB VIPR SUITE Ent 451-750TB=CB	\$1,570.00 \$1,460.00	D3 D3	36% 36%	\$1,004.80 \$934.40	\$361.10 \$335.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-539	VIPR SUITE Ent 751-1500TB=CB	\$1,230.00	D3	36%	\$787.20	\$282.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-540	ViPR SUITE Ent 1501-3000TB=CB	\$1,170.00	D3	36%	\$748.80	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-541	ViPR SUITE Ent 3001-5000TB=CB	\$1,060.00	D3	36%	\$678.40	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-542	ViPR SUITE Ent 5001-10000TB=CB	\$810.00	D3	36%	\$518.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-543 450-001-544	ViPR SUITE Ent 10001TB+=CB ViPR SUITE Mid 1-50TB=CB	\$690.00 \$975.00	D3 D3	36% 36%	\$441.60 \$624.00	\$158.70 \$224.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-545	VIPR SUITE Mid 51-150TB=CB	\$970.00	D3	36%	\$620.80	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-546	VIPR SUITE Mid 51-130TB=CB	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-547	ViPR SUITE Mid 301-450TB=CB	\$830.00	D3	36%	\$531.20	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	450-001-548	ViPR SUITE Mid 451-750TB=CB	\$760.00	D3	36%	\$486.40	\$174.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-549 450-001-550	ViPR SUITE Mid 751-1500TB=CB ViPR SUITE Mid 1501-3000TB=CB	\$580.00 \$540.00	D3 D3	36% 36%	\$371.20 \$345.60	\$133.40 \$124.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-550	VIPR SUITE Mid 3001-5000TB=CB	\$540.00 \$500.00	D3	36%	\$345.60	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-552	ViPR SUITE Mid 5001-5000TB=CB	\$470.00	D3	36%	\$300.80	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-553	VIPR SUITE Mid 10001TB+=CB	\$440.00	D3	36%	\$281.60	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-554	ViPR SUITE Cloud 1-50TB=CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-555	ViPR SUITE Cloud 51-150TB=CB	\$660.00	D3	36% 36%	\$422.40	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-556 450-001-557	ViPR SUITE Cloud 151-300TB=CB ViPR SUITE Cloud 301-450TB=CB	\$610.00 \$560.00	D3 D3	36%	\$390.40 \$358.40	\$140.30 \$128.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-558	ViPR SUITE Cloud 451-750TB=CB	\$520.00	D3	36%	\$332.80	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-559	ViPR SUITE Cloud 751-1500TB=CB	\$470.00	D3	36%	\$300.80	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-560	ViPR SUITE Cloud 1501-3000TB=CB	\$430.00	D3	36%	\$275.20	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-561	ViPR SUITE Cloud 3001-5000TB=CB	\$380.00	D3	36%	\$243.20	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-562 450-001-563	ViPR SUITE Cloud 5001-10000TB=CB ViPR SUITE Cloud 10001TB+=CB	\$350.00 \$320.00	D3 D3	36% 36%	\$224.00 \$204.80	\$80.50 \$73.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-000-054	RETROSPECT ADVANCED TAPE SUPPORT	\$0.00	D3	36%	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	
5	456-000-055	RETROSPECT DISASTER RECOVERY	\$0.00	D3	36%	\$0.00	\$206.31	\$188.37	\$161.46	\$0.00	\$0.00	
5	456-000-056	RETROSPECT EXCHANGE SERVER AGENT	\$0.00	D3	36%	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	
5	456-000-057	RETROSPECT MACINTOSH CLIENT 50-PACK	\$0.00	D3	36%	\$0.00	\$455.86	\$416.22	\$356.76	\$0.00	\$0.00	
5 5	456-000-058 456-000-059	RETROSPECT FOR WINDOWS MULTI SERVER RETROSPECT OPEN FILE OPTION	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$502.32 \$448.73	\$458.64 \$409.71	\$393.12 \$351.18	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-000-060	RETROSPECT SERVER CLIENT 1-PACK	\$0.00	D3	36%	\$0.00	\$85.10	\$77.70	\$66.60	\$0.00	\$0.00	
5	456-000-061	RETROSPECT FOR MACINTOSH SERVER	\$0.00	D3	36%	\$0.00	\$277.61	\$253.47	\$217.26	\$0.00	\$0.00	
5	456-000-062	RETROSPECT FOR WINDOWS SINGLE SERVER	\$0.00	D3	36%	\$0.00	\$241.96	\$220.92	\$189.36	\$0.00	\$0.00	\$241.96
5	456-000-063	RETROSPECT SQL SERVER AGENT	\$0.00	D3	36%	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	
5	456-000-065	RETROSPECT PROFESSIONAL - QTY 100	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-000-066 456-000-067	SRDF/AUTOSTART SRDF/AUTOSTART FOR EXCHANGE 2000	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$9,032.10 \$580.75	\$8,246.70 \$530.25	\$7,068.60 \$454.50	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-000-069	SRDF/AUTOSTART FOR EXCHANGE 2000 SRDF/AUTOSTART FOR EXCHANGE 5.5	\$0.00	D3	36%	\$0.00	\$580.75	\$530.25	\$454.50	\$0.00	\$0.00	1
5	456-000-070	SRDF/AUTOSTART FOR ORACLE ON SOLARIS	\$0.00	D3	36%	\$0.00	\$2,150.50	\$1,963.50	\$1,683.00	\$0.00	\$0.00	
5	456-000-073	SRDF/AUTOSTART FOR SRDF DATA SOURCE	\$0.00	D3	36%	\$0.00	\$3,343.97	\$3,053.19	\$2,617.02	\$0.00	\$0.00	\$3,343.97
5	456-000-240	RETROSPECT MULTI SERVER (CU)	\$0.00	D3	36%	\$0.00	\$176.87	\$161.49	\$138.42	\$0.00	\$0.00	
5	456-000-241	RETROSPECT SMALL BUS SVR-PREMIUM (CU)	\$0.00	D3	36%	\$0.00	\$110.17	\$100.59	\$86.22	\$0.00	\$0.00	
5 5	456-000-242 456-000-243	RETROSPECT SINGLE SERVER (CU) RETROSPECT DISK-TO-DISK (CU)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$103.27 \$59.57	\$94.29 \$54.39	\$80.82 \$46.62	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-000-244	RETROSPECT PROFESSIONAL (CU)	\$0.00	D3	36%	\$0.00	\$41.40	\$37.80	\$32.40	\$0.00	\$0.00	
5	456-000-245	RETROSPECT ADD-ON VALUE PACKAGE (CU)	\$0.00	D3	36%	\$0.00	\$367.77	\$335.79	\$287.82	\$0.00	\$0.00	\$367.77
5	456-000-246	RETROSPECT OPEN FILE BACKUP (CU)	\$0.00	D3	36%	\$0.00	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	
5 5	456-000-247	RETROSPECT ADVANCED TARE SURPORT (CLI)	\$0.00	D3	36%	\$0.00	\$91.77	\$83.79	\$71.82	\$0.00	\$0.00	
5	456-000-248 456-000-249	RETROSPECT ADVANCED TAPE SUPPORT (CU) RETROSPECT SQL SERVER AGENT (CU)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$119.37 \$119.37	\$108.99 \$108.99	\$93.42 \$93.42	\$0.00 \$0.00	\$0.00 \$0.00	
5	.50-000-2-73	TETTOS. EST ONE DELIVERT (OU)	ψ0.00	20	5570	Ψ0.00	ψ113.37	ψ100.99	ψ33.42	φυ.υυ	φυ.00	ψ110.01

						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
Company	BAND	sки	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
6.00-00-00-00-00-00-00-00-00-00-00-00-00-													
1.	-												
60000750   INTERPRETENT STATEMENT	-												
5   00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709     00000709   0													
\$\frac{6}{2} \frac{6}{2} \fr	5	456-000-255	RETROSPECT ADD-ON VALUE PACKAGE		D3	36%	\$0.00	\$705.87	\$644.49	\$552.42	\$0.00		\$705.87
Septiment   Sept													
Color	-												
6   Administration   Company   Com													
6 460-02-039													
6.000-0-10-0-10-0-10-0-10-0-10-0-10-0-10	5	456-000-283	BACKUP ADVISOR (MORE THAN 800 CLIENTS)			36%	\$0.00				\$0.00	\$0.00	\$0.00
0.00000000000000000000000000000000000													
6   68-00-001   CINCPTEMENT FOR INDICAS ACCAPACITY TE   50.0	-										+		
6.0000397   DESCRIPTION FOR LANGUAGE AND STORT   \$10.00													
6   650 000   10   10   10   10   10   10   1													
6000000000000000000000000000000000000	5			\$0.00	D3	36%	\$0.00		\$16,506.00		\$0.00	\$0.00	
5   48-60-0-161   DISTANDER PER LUCK OF POOTS   500													
5   45-00-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-													
6   500 COLOR   COLO													
Section   Sect													
Second-15   DISTERDIREAL CLAP MORPH PERFARENTS   50.00   15.	5	456-000-409				36%					\$0.00		
S 495 000-416 DISTITICINEPLUL CA MOTIT (FETAMPTE)  5 495 000-416 DISTITICINEPLUL CA MOTIT (FETAMPTE)  5 495 000-416 DISTITICINEPLUL CA MOTIT (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICINE PORT (MULL KAN KAPACTY) (FETAMPTE)  5 495 000-410 DISTITICI	-												
Section   Sect													
S 465-000-48 DISKNETERIER FER SYSTEM AMMAGER INNX 5 465-000-42 DISKNETERIER FOR RUNKING KORPARTY TITE 6 465-000-42 DISKNETERIER FOR RUNKING KORPARTY TITE 6 465-000-42 DISKNETERIER FOR RUNKING KORPARTY TITE 6 465-000-42 DISKNETERIER FOR RUNKING KORPARTY TITE 7 5 465-000-42 DISKNETERIER FOR RUNKING KORPARTY TITE 7 5 465-000-42 DISKNETERIER FOR RUNKING KORPARTY TITE 8 400-42 DISKNETERIER FOR RU	-												
6 466-004-20 DISKYTENIGER FOR LINKELINIES CAPACITY 78 18 100 100 33 35% 100 35.51.177 \$3.21.279 \$2.73.312 \$10.00 \$3.00 \$3.51.817 \$1.00 \$1.00 \$3.51.817 \$1.00	-												
5 45-00-427 DISKYTENDER FOR INMALANIA CAPACITY STB													
6   46-000-43   DISKNTENDER FOR UNIXLINIX CAPACITY HITE   50.0   D3 3Ph.   50.0   \$13,984.0   \$2,715.0   \$17,760.0   \$20.0   \$20.0   \$22,715.0   \$17,760.0   \$20.0   \$20.0   \$22,715.0   \$17,760.0   \$20.0   \$20.0   \$22,715.0   \$17,760.0   \$20.0   \$20.0   \$22,715.0   \$17,760.0   \$20.0													
5 465-00-424 DISHOTTENDER FOR UNIXLURIX CAPACITY SPTE 5 465-00-426 DISHOTTENDER FOR UNIXLORP PORTOR 5 465-00-427 DISHOTTENDER FOR UNIXLORP PORTOR 5 465-00-428 DISHOTTENDER FOR UNIXLORP PORTOR 5 465-00-428 DISHOTTENDER FOR UNIXLORP PORTOR 5 465-00-429 DISHOTTENDER FOR UNIXLORP PORTOR 5 465-00-429 DISHOTTENDER FOR UNIXLORP PORTOR PORTOR 5 465-00-429 DISHOTTENDER FOR UNIXLORP PORTOR PORTOR 5 465-00-429 DISHOTTENDER FOR UNIXLORP PORTOR PORTO	5					36%					\$0.00		
5 45:00-04-25 DESKYTNOR FOR INLXX CAP BOTTS	-												
5 46-000-429 DESKYTNER FOR UNIX CAP 2017B1 \$0.00 D3 39% \$0.00 \$36,0777 \$32,0357 \$45,04579 \$46,0777 \$20,000 \$51													
5 445-000-472 DSIXCYNDR FOR UNIX CAP WOTTE													
5 46-000-429 DISKYTNER FOR LUCAP BOOTER (PETALYTE) \$0.00 DIS 36% \$0.00 \$228.877.77 \$208.970.79 \$179.179.22 \$0.00 \$0.00 \$228.877.77 \$208.970.79 \$179.179.22 \$0.00 \$0.00 \$228.687.77 \$228.467.77 \$228.47 \$228.467.77 \$228.47 \$228.467.77 \$228.47													
5 459-000-430 DSICTYINE FOR ILL CAP TOOTTS (FETANTE) 50.00 DS 36% S0.00 S246,467.77 S225,035.75 \$192,878.25 \$0.00 S0.00 \$246,467.77 S1.00.00 S0.00 S0.	5	456-000-428	DSKXTNDR FOR UX/LX CAP 900TB	\$0.00	D3	36%	\$0.00	\$65,135.77	\$59,471.79	\$50,975.82	\$0.00	\$0.00	\$65,135.77
\$46,000-431   DSICTRIDRE FOR IUL CAP 8000TB (9 FETANTE)   \$0.00   D3   36%   \$0.00   \$24,085.77   \$241,121.79   \$20,067.58   \$0.00   \$0.00   \$24,085.77   \$245,000.75	-												
5 456-000-432 DSICKTINDE FOR LUL CAP 9000TB (9 PETABYTE)													
5   456-001-435   DSIXTNOR FOR UL CAP 1000TPI(IPETABYTE)   S0.00   D3   36%   S0.00   \$309,107.77   \$485.01   \$50.00   \$309,107.77   \$456-001-756   NA REPLISTOR FOR WINDOWS ADVANCED SYR   S0.00   D3   36%   S0.00   \$1,050.00   \$1,050.00   \$300.													
5 455-001-756 INA REPLISTOR FOR WINDOWS 90.0 D3 38% \$0.0 \$150.0 \$150.0 \$50.0 \$0.0 \$0.0 \$15.25.0 \$50.0 \$10.0 \$0.0 \$10.0 \$													
5 466-001-767 INA REPLISTOR FOR WINDOWS STORACE SERVER \$0.00 D3 38% \$0.00 \$379.50 \$346.50 \$297.00 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$379.50 \$0.00 \$3.00 \$3.00 \$0													
5 456-001-758 INA REPLISTOR FOR WINDOWS DATA CENTER 5 456-001-881 ARCHYNTDR WIN MONOPRIMUD LEVEL A 5 456-001-882 ARCHYNTDR WIN MONOPRIMUD LEVEL B 5 000 D3 38% \$0.00 \$522.77 \$56.679 \$465.82 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.02 \$0.00 \$0.00 \$322.77 \$56.679 \$465.00 \$0.00 \$322.77 \$56.679 \$465.00 \$0.00 \$322.77 \$56.679 \$465.00 \$0.00 \$322.70 \$56.679 \$465.00 \$0.00 \$32.70 \$56.70 \$56.679 \$56	5	456-001-756		\$0.00		36%	\$0.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
456-001-881 ARCHATINDR WIN MOWORMUDO LEVEL B 50.00 D3 36% \$0.00 \$252.77 \$230.79 \$197.82 \$0.00 \$0.00 \$3252.77 \$165-001-884 ARCHATINDR WIN MOWORMUDO LEVEL C 50.00 D3 36% \$0.00 \$820.77 \$155-79 \$495.82 \$0.00 \$0.00 \$820.77 \$165-001-884 ARCHATINDR WIN MOWORMUDO LEVEL D 50.00 D3 36% \$0.00 \$1,722.77 \$155-79 \$495.82 \$0.00 \$0.00 \$827.77 \$155-79 \$495.82 \$0.00 \$0.00 \$1,722.77 \$156-19 \$495-001-885 ARCHATINDR WIN MOWORMUDO LEVEL B 50.00 D3 36% \$0.00 \$1,722.77 \$160-001-885 ARCHATINDR WIN MOWORMUDO LEVEL B 50.00 D3 36% \$0.00 \$1,722.77 \$1,702.70 \$													
5 459-01-882 ARCHATINGR WIN MOMPORMUDO LEVEL D 5 0.00 D 3 98% \$0.00 \$820.77 5 75 59 \$484.82 5 0.00 \$0.00 \$820.77 5 459-001-884 ARCHATINGR WIN MOMPORMUDO LEVEL D 5 0.00 D 3 98% \$0.00 \$1,172.77 5 1,070.79 5 459-001-886 ARCHATINGR WIN MOMPORMUDO LEVEL B 5 0.00 D 3 98% \$0.00 \$1,333.77 5 1,172.77 5 1,070.79 5 1,													
64         456-001-883         ARCHATDR WIN MOWORMUDO LEVEL D         \$0.00         38%         \$0.00         \$1827.77         \$756.79         \$647.82         \$0.00         \$0.00         \$127.77           54         456-001-886         ARCHATDR WIN MOWORMUDO LEVEL E         \$0.00         D3         36%         \$0.00         \$1,333.77         \$1,217.79         \$1,043.82         \$0.00         \$0.00         \$1,333.77           54         456-001-886         ARCHATDR WIN MOWORMUDO LEVEL F         \$0.00         D3         36%         \$0.00         \$1,425.77         \$1,013.79         \$1,145.82         \$0.00         \$0.00         \$1,425.77         \$1,301.79         \$1,145.82         \$0.00         \$0.00         \$1,425.77         \$1,301.79         \$1,145.82         \$0.00         \$0.00         \$1,425.77         \$1,301.79         \$1,145.82         \$0.00         \$0.00         \$1,425.77         \$1,405.80         \$0.00         \$2,000.77         \$1,825.79         \$1,456.80         \$0.00         \$0.00         \$2,000.77         \$1,825.79         \$1,456.80         \$0.00         \$0.00         \$2,000.77         \$1,825.79         \$1,456.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0													
5 45F-001-884 ARCHATTINE WIN MOMORMULDO LEVELE D 5 0.00 D3 36% \$0.00 \$1,172.77 5 45F-001-886 ARCHATTINE WIN MOMORMULD LEVELE F 5 0.00 D3 36% \$0.00 \$1,333.77 5 45F-001-886 ARCHATTINE WIN MOMORMULD LEVELE F 5 0.00 D3 36% \$0.00 \$1,425.77 5 45F-001-887 6 45F-001-888 ARCHATTINE WIN MOMORMULD LEVEL G 5 0.00 D3 36% \$0.00 \$1,425.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-889 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-880 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-880 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-880 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-880 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$2,230.77 5 45F-001-880 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE WIN MOMORMULD LEVEL H 5 0.00 D3 36% \$0.00 \$3,680.77 5 45F-001-884 ARCHATTINE W													
6         486-001-886         ARCHKTNDR WIN MWORNMUD LEVEL G         \$0.00         D3         36%         \$0.00         \$1,301.79         \$1,115.82         \$0.00         \$0.00         \$1,425.77           6         486-001-888         ARCHKTNDR WIN MWORNMUD LEVEL I         \$0.00         D3         36%         \$0.00         \$2,203.77         \$2,036.79         \$1,268.82         \$0.00         \$0.00         \$2,203.77           6         486-001-889         ARCHKTNDR WIN MWORNMUD LEVEL I         \$0.00         D3         36%         \$0.00         \$2,230.77         \$2,036.79         \$1,768.82         \$0.00         \$0.00         \$2,250.77           6         486-001-890         ARCHKTNDR WIN MWORNMUD LEVEL I         \$0.00         D3         36%         \$0.00         \$2,372.79         \$2,033.82         \$0.00         \$0.00         \$2,589.77           6         486-001-891         ARCHKTNDR WIN MWORNMUD LEVEL K         \$0.00         D3         36%         \$0.00         \$3,744.77         \$2,464.79         \$2,203.82         \$0.00         \$0.00         \$2,589.77           6         486-001-893         ARCHKTNDR WIN MWORNMUD LEVEL M         \$0.00         D3         36%         \$0.00         \$3,464.79         \$2,2698.82         \$0.00         \$0.00         \$3,764.77 <td>5</td> <td>456-001-884</td> <td>ARCHXTNDR WIN MO/WORM/UDO LEVEL D</td> <td>\$0.00</td> <td>D3</td> <td>36%</td> <td>\$0.00</td> <td>\$1,172.77</td> <td>\$1,070.79</td> <td>\$917.82</td> <td>\$0.00</td> <td>\$0.00</td> <td>\$1,172.77</td>	5	456-001-884	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	\$0.00	D3	36%	\$0.00	\$1,172.77	\$1,070.79	\$917.82	\$0.00	\$0.00	\$1,172.77
6         486-001-887         ARCHATNDR WIN MOWORMUDO LEVEL H         \$0.00         D3         36%         \$0.00         \$2,000.77         \$1,866.78         \$1,566.82         \$0.00         \$0.00         \$2,200.77         \$0.06.79         \$1,766.82         \$0.00         \$0.00         \$2,230.77         \$0.06.79         \$1,766.82         \$0.00         \$0.00         \$2,230.77         \$0.06.79         \$1,766.82         \$0.00         \$0.00         \$2,230.77         \$0.06.79         \$1,766.82         \$0.00         \$0.00         \$2,250.77         \$0.06.79         \$1,766.82         \$0.00         \$	-												
6         456-001-888         ARCHXTNDR WIN MOWORMUDO LEVEL I         \$0.00         D3         36%         \$0.00         \$2,230.77         \$2,036.79         \$1,76.82         \$0.00         \$0.00         \$2,253.77           6         456-001-899         ARCHXTNDR WIN MOWORMUDO LEVEL J         \$0.00         D3         36%         \$0.00         \$2,598.77         \$2,372.79         \$2,203.72         \$2,038.22         \$0.00         \$0.00         \$2,599.77           6         456-001-899         ARCHXTNDR WIN MOWORMUDO LEVEL K         \$0.00         D3         36%         \$0.00         \$2,289.77         \$2,248.72         \$2,208.72         \$2,208.22         \$0.00         \$0.00         \$2,599.77           6         456-001-892         ARCHXTNDR WIN MOWORMUDO LEVEL M         \$0.00         D3         36%         \$0.00         \$3,794.77         \$3,464.82         \$0.00         \$0.00         \$3,794.77           6         456-001-894         ARCHXTNDR WIN MOWORMUDO LEVEL N         \$0.00         D3         36%         \$0.00         \$5,311.77         \$5,753.79         \$4,931.82         \$0.00         \$0.00         \$5,001.77           6         456-001-899         ARCHXTNDR WIN MOWORMUDO LEVEL D         \$0.00         D3         36%         \$0.00         \$5,021.77         \$	-												
6         456-001-890         ARCHXTNDR WIN MOMORMUDO LEVEL J         \$0.00         D3         36%         \$0.00         \$2,253.77         \$2,037.79         \$1,763.82         \$0.00         \$0.00         \$2,258.77           6         456-001-891         ARCHXTNDR WIN MOMORMUDO LEVEL K         \$0.00         D3         36%         \$0.00         \$2,298.77         \$2,646.79         \$2,267.82         \$0.00         \$0.00         \$2,298.77           6         456-01-891         ARCHXTNDR WIN MOMORMUDO LEVEL L         \$0.00         D3         36%         \$0.00         \$2,287.77         \$2,646.79         \$2,267.82         \$0.00         \$0.00         \$2,287.77           6         456-01-893         ARCHXTNDR WIN MOMORMUDO LEVEL N         \$0.00         D3         36%         \$0.00         \$5,880.77         \$5,165.79         \$4,445.82         \$0.00         \$0.00         \$5,880.77           5         456-001-893         ARCHXTNDR WIN MOMORMUDO LEVEL N         \$0.00         D3         36%         \$0.00         \$5,880.77         \$5,165.79         \$4,445.82         \$0.00         \$0.00         \$5,880.77         \$5,165.81         \$0.00         \$0.00         \$5,880.77         \$5,165.81         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00													
5         456-001-890         ARCHXTNDR WIN MOMORMUDO LEVEL K         \$0.00         D3         38%         \$0.00         \$2,588.77         \$2,237.29         \$2,033.82         \$0.00         \$0.00         \$2,598.77           5         456-001-892         ARCHXTNDR WIN MOMORMUDO LEVEL L         \$0.00         D3         36%         \$0.00         \$3,704.77         \$3,464.79         \$2,969.82         \$0.00         \$0.00         \$3,704.77           5         456-001-892         ARCHXTNDR WIN MOMORMUDO LEVEL M         \$0.00         D3         36%         \$0.00         \$5,680.77         \$5,186.79         \$4,445.82         \$0.00         \$0.00         \$5,680.77           6         456-001-894         ARCHXTNDR WIN MOMORMUDO LEVEL N         \$0.00         D3         36%         \$0.00         \$5,680.77         \$5,186.79         \$4,445.82         \$0.00         \$0.00         \$5,680.77           6         456-001-895         ARCHXTNDR WIN MOMORMUDO LEVEL N         \$0.00         D3         36%         \$0.00         \$7,083.77         \$5,466.79         \$5,436.22         \$0.00         \$0.00         \$5,680.77           5         456-001-896         ARCHXTNDR WIN MOMORMUDO LEVEL P         \$0.00         D3         36%         \$0.00         \$7,083.77         \$5,466.79													
5 456-001-892 ARCHXTNDR WIN MOWORM/UDO LEVEL M \$0.00 D3 36% \$0.00 \$3,794.77 \$3,464.79 \$2,969.82 \$0.00 \$0.00 \$3,794.77 \$5 456-001-894 ARCHXTNDR WIN MOWORM/UDO LEVEL N \$0.00 D3 36% \$0.00 \$5,680.77 \$5,166.79 \$4,445.62 \$0.00 \$0.00 \$5,680.77 \$5 456-001-895 ARCHXTNDR WIN MOWORM/UDO LEVEL N \$0.00 D3 36% \$0.00 \$5,001.77 \$5,753.79 \$4,931.82 \$0.00 \$0.00 \$6,301.77 \$6,660.79 \$5,543.82 \$0.00 \$0.00 \$6,301.77 \$466-001-896 ARCHXTNDR WIN MOWORM/UDO LEVEL P \$0.00 D3 36% \$0.00 \$5,002.77 \$6,467.79 \$5,543.82 \$0.00 \$0.00 \$6,003.77 \$466-001-896 ARCHXTNDR WIN MOWORM/UDO LEVEL P \$0.00 D3 36% \$0.00 \$8,026.77 \$7,228.79 \$6,281.82 \$0.00 \$0.00 \$8,026.77 \$466-001-897 ARCHXTNDR WIN MOWORM/UDO LEVEL Q \$0.00 D3 36% \$0.00 \$8,923.77 \$8,147.9 \$6,983.82 \$0.00 \$0.00 \$8,923.77 \$466-001-896 ARCHXTNDR WIN MOWORM/UDO LEVEL Q \$0.00 D3 36% \$0.00 \$8,923.77 \$8,147.9 \$6,983.82 \$0.00 \$0.00 \$8,923.77 \$466-001-897 ARCHXTNDR WIN MOWORM/UDO LEVEL R \$0.00 D3 36% \$0.00 \$8,923.77 \$8,147.9 \$6,983.82 \$0.00 \$0.00 \$8,923.77 \$466-001-896 ARCHXTNDR WIN MOWORM/UDO LEVEL R \$0.00 D3 36% \$0.00 \$8,923.77 \$8,147.9 \$6,983.82 \$0.00 \$0.00 \$8,923.77 \$4,940.82 \$0.00 \$0.00		456-001-890											
5         456-001-893         ARCHXTNDR WIN MOMORMUDO LEVEL M         \$0.00         36%         \$0.00         \$5,680.77         \$5,186.79         \$4,445.82         \$0.00         \$0.00         \$5,680.77         \$5,186.79         \$4,445.82         \$0.00         \$0.00         \$5,680.77         \$5,186.79         \$4,445.82         \$0.00         \$0.00         \$5,080.77         \$5,456.01.895         ARCHXTNDR WIN MOWORMUDO LEVEL O         \$0.00         \$0.00         \$5,080.77         \$6,467.79         \$5,543.82         \$0.00         \$0.00         \$5,083.77         \$6,467.79         \$5,543.82         \$0.00         \$0.00         \$5,083.77         \$6,467.79         \$5,543.82         \$0.00         \$0.00         \$5,083.77         \$6,467.79         \$5,543.82         \$0.00	-												
5         456-001-894         ARCHXTNDR WIN MOWORM/UDO LEVEL N         \$0.00         D3         36%         \$0.00         \$6,301.77         \$5,753.79         \$4,931.82         \$0.00         \$0.00         \$7,083.77           5         456-001-896         ARCHXTNDR WIN MOWORM/UDO LEVEL P         \$0.00         D3         36%         \$0.00         \$7,083.77         \$6,647.79         \$5,543.82         \$0.00         \$0.00         \$7,083.77           5         456-001-896         ARCHXTNDR WIN MOWORM/UDO LEVEL Q         \$0.00         D3         36%         \$0.00         \$8,027.77         \$6,983.82         \$0.00         \$0.00         \$9,028.77           5         456-001-897         ARCHXTNDR WIN MOWORM/UDO LEVEL Q         \$0.00         D3         36%         \$0.00         \$8,923.77         \$6,983.82         \$0.00         \$0.00         \$9,223.77           5         456-001-898         ARCHXTNDR WIN MOWORM/UDO LEVEL Q         \$0.00         D3         36%         \$0.00         \$9,452.77         \$8,147.79         \$6,983.82         \$0.00         \$0.00         \$9,223.77           5         456-001-894         ARCHIVEXTENDER RAPI TOOLKIT FOR WINDOWS         \$0.00         D3         36%         \$0.00         \$574.77         \$524.79         \$44.98.2         \$0.00													
5         456-001-895         ARCHXTNDR WIN MOWORM/UDO LEVEL O         \$0.00         D3         36%         \$0.00         \$7,083.77         \$6,467.79         \$5,438.2         \$0.00         \$0.00         \$7,083.77         \$6,467.79         \$6,487.79         \$6,243.2         \$0.00         \$0.00         \$3.00         \$0.00													
5         456-001-896         ARCHXTNDR WIN MO/WORM/UDO LEVEL P         \$0.00         D3         36%         \$0.00         \$8,026.77         \$7,328.79         \$6,281.82         \$0.00         \$0.00         \$8,026.77           5         456-001-897         ARCHXTNDR WIN MO/WORM/UDO LEVEL Q         \$0.00         D3         36%         \$0.00         \$8,923.77         \$8,630.79         \$7,392.82         \$0.00         \$0.00         \$9,9452.77           5         456-001-898         ARCHXTNDR WIN MO/WORM/UDO LEVEL R         \$0.00         D3         36%         \$0.00         \$9,452.77         \$8,630.79         \$7,392.82         \$0.00         \$0.00         \$9,452.77           5         456-001-989         ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A         \$0.00         D3         36%         \$0.00         \$574.77         \$524.79         \$449.82         \$0.00         \$0.00         \$574.77         \$524.79         \$449.82         \$0.00         \$0.00         \$574.77         \$524.79         \$449.82         \$0.00         \$0.00         \$574.77         \$524.79         \$449.82         \$0.00         \$0.00         \$574.77         \$524.79         \$449.82         \$0.00         \$0.00         \$574.77         \$524.79         \$449.82         \$0.00         \$0.00         \$0.00         \$0.0													
5 456-001-897 ARCHXTNDR WIN MOWORM/UDO LEVEL Q \$0.00 D3 36% \$0.00 \$8,923.77 \$8,147.79 \$6,983.82 \$0.00 \$0.00 \$8,923.77 \$456-001-898 ARCHXTNDR WIN MOWORM/UDO LEVEL R \$0.00 D3 36% \$0.00 \$574.77 \$8,630.79 \$7,397.82 \$0.00 \$0.00 \$9,452.77 \$6,600.79 \$4,600.00 \$7,397.82 \$0.00 \$0.00 \$9,452.77 \$6,600.79 \$4,480.20 \$0.00 \$0.00 \$6,47 \$6,601-998 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A \$0.00 D3 36% \$0.00 \$764.77 \$6,601.99 \$4,600.99 \$6,647 \$6,001-990 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B \$0.00 D3 36% \$0.00 \$735.77 \$6,70.79 \$4,900.90 \$6,647 \$6,001-991 ARCHXTNDR WIN PRODATA LEVEL A \$0.00 D3 36% \$0.00 \$735.77 \$6,70.79 \$1,70.													
5         456-001-944         ARCHIVEXTENDER API TOOLKIT FOR WINDOWS         \$0.00         D3         36%         \$0.00         \$574.77         \$524.79         \$449.82         \$0.00         \$0.00         \$574.77           5         456-001-989         ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B         \$0.00         D3         36%         \$0.00         \$66.47         \$60.69         \$52.02         \$0.00         \$0.00         \$765.77         \$671.79         \$575.82         \$0.00         \$0.00         \$66.47         \$60.00         \$735.77         \$671.79         \$575.82         \$0.00         \$0.00         \$66.47         \$60.00         \$775.82         \$0.00         \$0.00         \$66.47         \$60.00         \$735.77         \$671.79         \$575.82         \$0.00         \$0.00         \$66.47         \$60.00         \$66.47         \$60.00         \$60.00         \$66.47         \$60.00         \$66.47         \$60.00         \$60.00         \$66.47         \$60.00         \$60.00         \$66.47         \$60.00         \$60.00         \$66.47         \$60.00         \$60.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00         \$66.00	5					36%							
5         456-001-989         ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A         \$0.00         D3         36%         \$0.00         \$66.47         \$60.89         \$2.02         \$0.00         \$0.00         \$66.47           5         456-001-990         ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B         \$0.00         D3         36%         \$0.00         \$735.77         \$673.79         \$57.82         \$0.00         \$0.00         \$735.77           5         456-001-991         ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C         \$0.00         D3         36%         \$0.00         \$1,080.77         \$230.79         \$19.82         \$0.00         \$0.00         \$252.77         \$230.79         \$19.82         \$0.00         \$0.00         \$252.77         \$230.79         \$19.82         \$0.00         \$0.00         \$252.77         \$230.79         \$19.82         \$0.00         \$0.00         \$252.77         \$230.79         \$19.82         \$0.00         \$0.00         \$1.080.77         \$0.00         \$0.00         \$1.080.77         \$0.00         \$0.00         \$1.080.77         \$0.00         \$1.080.77         \$1.079.82         \$0.00         \$0.00         \$1.517.77         \$1.259.79         \$1.079.82         \$0.00         \$0.00         \$1.517.77         \$1.259.79         \$1.079.82         \$0.00	5	456-001-898		\$0.00		36%	\$0.00	\$9,452.77	\$8,630.79	\$7,397.82	\$0.00	\$0.00	\$9,452.77
5 456-001-990 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B \$0.00 D3 36% \$0.00 \$735.77 \$671.79 \$575.82 \$0.00 \$0.00 \$735.77 \$ 456-001-991 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C \$0.00 D3 36% \$0.00 \$1.080.77 \$980.79 \$456.82 \$0.00 \$0.00 \$1.080.77 \$ 50.000 \$1.080.77 \$ 50.00	5			1	_ :		1				1	1	
5 456-001-991 ARCHXTNDR WIN PRODATA LEVEL A \$0.00 D3 36% \$0.00 \$252.77 \$230.79 \$197.82 \$0.00 \$0.00 \$252.77 \$456-001-992 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C \$0.00 D3 36% \$0.00 \$1,080.77 \$1365.79 \$1,185.7	5												
5       456-001-992       ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C       \$0.00       D3       36%       \$0.00       \$1,080.77       \$986.79       \$845.82       \$0.00       \$0.00       \$1,080.77         5       456-001-993       ARCHXTNDR WIN PRODATA LEVEL D       \$0.00       D3       36%       \$0.00       \$1,517.77       \$1,856.79       \$1,107.82       \$0.00       \$0.00       \$1,517.77         5       456-001-994       ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D       \$0.00       D3       36%       \$0.00       \$1,279.77       \$1,259.79       \$1,079.82       \$0.00       \$0.00       \$1,379.77         5       456-001-995       ARCHXTNDR WIN PRODATA LEVEL G       \$0.00       D3       36%       \$0.00       \$3,219.77       \$2,939.79       \$2,519.82       \$0.00       \$0.00       \$3,19.77         5       456-001-996       ARCHXTNDR WIN PRODATA LEVEL B       \$0.00       D3       36%       \$0.00       \$1,517.77       \$1,499.79       \$2,519.82       \$0.00       \$0.00       \$3,151.77         5       456-001-996       ARCHXTNDR WIN PRODATA LEVEL B       \$0.00       D3       36%       \$0.00       \$5,450.77       \$4,976.79       \$4,265.82       \$0.00       \$0.00       \$5,450.77         5       456-001-9													
5 456-001-993 ARCHXTNDR WIN PRODATA LEVEL D \$0.00 D3 36% \$0.00 \$1,517.77 \$1,385.79 \$1,187.82 \$0.00 \$0.00 \$1,517.77 \$1,385.79 \$1,187.82 \$0.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$0.00 \$1,379.77 \$1,50.00 \$1,079.77 \$1,079.79 \$1,079.													
5 456-01-994 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D \$0.00 D3 36% \$0.00 \$1,379.77 \$1,259.79 \$1,079.82 \$0.00 \$0.00 \$1,379.77 \$1,450.79 \$1,259.79 \$1,079.82 \$0.00 \$1,379.77 \$1,259.79 \$1,079.82 \$0.00 \$1,379.77 \$1,259.79 \$1,079.82													
5 456-01-996 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E \$0.00 D3 36% \$0.00 \$1,517.77 \$1,385.79 \$1,187.82 \$0.00 \$0.00 \$1,517.77 \$1,40.70 \$1,40	5	456-001-994	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$1,379.77	\$1,259.79	\$1,079.82	\$0.00	\$0.00	\$1,379.77
5 456-01-997 ARCHXTNDR WIN PRODATA LEVEL J \$0.00 D3 36% \$0.00 \$5,450.77 \$4,976.79 \$4,265.82 \$0.00 \$0.00 \$5,450.77 \$4,976.79 \$4,265.82 \$0.00 \$5,450.77 \$4,976.79 \$4,265.82 \$0.00 \$5,450.77 \$1,669.79													
5 456-001-998 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F \$0.00 D3 36% \$0.00 \$1,609.77 \$1,469.79 \$1,259.82 \$0.00 \$0.00 \$1,609.77 5 456-001-999 ARCHIVENTENDER FOR WINDOWS CD-R LEVEL G \$0.00 D3 36% \$0.00 \$7,865.77 \$7,865.77 \$1,637.9 \$1,433.82 \$0.00 \$0.00 \$1,855.77 5 456-001-999 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G \$0.00 D3 36% \$0.00 \$1,793.77 \$1,637.79 \$1,433.82 \$0.00 \$0.00 \$1,785.77													
5 456-01-999 ARCHXTNDR WIN PRODATA LEVEL M \$0.00 D3 36% \$0.00 \$7,865.77 \$7,181.79 \$6,155.82 \$0.00 \$7,865.77 5 456-002-000 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G \$0.00 D3 36% \$0.00 \$1,793.77 \$1,637.79 \$1,403.82 \$0.00 \$1,793.77	-												
5 456-002-000 ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G \$0.00 D3 36% \$0.00 \$1,793.77 \$1,637.79 \$1,403.82 \$0.00 \$0.00 \$1,793.77													
					D3								
	5	456-002-001	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$1,839.77	\$1,679.79	\$1,439.82	\$0.00	\$0.00	\$1,839.77

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-002-002	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$1,954.77	\$1,784.79	\$1,529.82	\$0.00	\$0.00	\$1,954.77
5 5	456-002-003 456-002-004	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,092.77 \$2,184.77	\$1,910.79 \$1,994.79	\$1,637.82 \$1,709.82	\$0.00 \$0.00	\$0.00 \$0.00	\$2,092.77 \$2,184.77
5	456-002-005	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$2,322.77	\$2,120.79	\$1,817.82	\$0.00	\$0.00	\$2,322.77
5	456-002-006	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	\$0.00	D3	36%	\$0.00	\$2,414.77	\$2,204.79	\$1,889.82	\$0.00	\$0.00	\$2,414.77
5	456-002-007	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	\$0.00	D3	36%	\$0.00	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$2,598.77
5	456-002-008	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	\$0.00	D3	36%	\$0.00	\$2,690.77	\$2,456.79	\$2,105.82	\$0.00	\$0.00	\$2,690.77
5 5	456-002-009	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	\$0.00	D3	36% 36%	\$0.00	\$2,966.77	\$2,708.79	\$2,321.82	\$0.00 \$0.00	\$0.00	\$2,966.77
5	456-002-010 456-002-011	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	\$0.00 \$0.00	D3 D3	36%	\$0.00 \$0.00	\$3,242.77 \$3,541.77	\$2,960.79 \$3,233.79	\$2,537.82 \$2,771.82	\$0.00	\$0.00 \$0.00	\$3,242.77 \$3,541.77
5	456-002-012	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	\$0.00	D3	36%	\$0.00	\$4,760.77	\$4,346.79	\$3,725.82	\$0.00	\$0.00	\$4,760.77
5	456-002-013	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$114.77	\$104.79	\$89.82	\$0.00	\$0.00	\$114.77
5	456-002-014	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$1,632.77	\$1,490.79	\$1,277.82	\$0.00	\$0.00	\$1,632.77
5	456-002-015	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$2,023.77	\$1,847.79	\$1,583.82	\$0.00	\$0.00	\$2,023.77
5	456-002-016	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$2,483.77	\$2,267.79	\$1,943.82 \$2,249.82	\$0.00	\$0.00	\$2,483.77
5 5	456-002-017 456-002-018	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,874.77 \$3,242.77	\$2,624.79 \$2,960.79	\$2,249.82	\$0.00 \$0.00	\$0.00 \$0.00	\$2,874.77 \$3,242.77
5	456-002-019	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$3,472.77	\$3,170.79	\$2,717.82	\$0.00	\$0.00	\$3,472.77
5	456-002-020	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$4,162.77	\$3,800.79	\$3,257.82	\$0.00	\$0.00	\$4,162.77
5	456-002-021	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$4,990.77	\$4,556.79	\$3,905.82	\$0.00	\$0.00	\$4,990.77
5	456-002-022	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$6,002.77	\$5,480.79	\$4,697.82	\$0.00	\$0.00	\$6,002.77
5 5	456-002-023	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	\$0.00	D3 D3	36%	\$0.00	\$7,083.77	\$6,467.79	\$5,543.82	\$0.00	\$0.00	\$7,083.77
5	456-002-024 456-002-025	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L ARCHXTNDR WIN DVD-RAM LEVEL A	\$0.00 \$0.00	D3	36% 36%	\$0.00 \$0.00	\$7,865.77 \$114.77	\$7,181.79 \$104.79	\$6,155.82 \$89.82	\$0.00 \$0.00	\$0.00 \$0.00	\$7,865.77 \$114.77
5	456-002-026	ARCHXTNDR WIN DVD-RAM LEVEL B	\$0.00	D3	36%	\$0.00	\$597.77	\$545.79	\$467.82	\$0.00	\$0.00	\$597.77
5	456-002-027	ARCHXTNDR WIN DVD-RAM LEVEL C	\$0.00	D3	36%	\$0.00	\$827.77	\$755.79	\$647.82	\$0.00	\$0.00	\$827.77
5	456-002-028	ARCHXTNDR WIN DVD-RAM LEVEL D	\$0.00	D3	36%	\$0.00	\$1,172.77	\$1,070.79	\$917.82	\$0.00	\$0.00	\$1,172.77
5	456-002-029	ARCHXTNDR WIN DVD-RAM LEVEL E	\$0.00	D3	36%	\$0.00	\$1,655.77	\$1,511.79	\$1,295.82	\$0.00	\$0.00	\$1,655.77
5	456-002-030	ARCHXTNDR WIN DVD-RAM LEVEL F	\$0.00	D3	36%	\$0.00	\$1,908.77	\$1,742.79	\$1,493.82	\$0.00	\$0.00	\$1,908.77
5 5	456-002-031 456-002-032	ARCHXTNDR WIN DVD-RAM LEVEL G ARCHXTNDR WIN DVD-RAM LEVEL H	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,138.77 \$2,368.77	\$1,952.79 \$2,162.79	\$1,673.82 \$1,853.82	\$0.00 \$0.00	\$0.00 \$0.00	\$2,138.77 \$2,368.77
5	456-002-033	ARCHXTNDR WIN DVD-RAM LEVEL I	\$0.00	D3	36%	\$0.00	\$2,621.77	\$2,393.79	\$2,051.82	\$0.00	\$0.00	\$2,621.77
5	456-002-034	ARCHXTNDR WIN DVD-RAM LEVEL J	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-002-035	ARCHXTNDR WIN DVD-RAM LEVEL K	\$0.00	D3	36%	\$0.00	\$2,828.77	\$2,582.79	\$2,213.82	\$0.00	\$0.00	\$2,828.77
5	456-002-036	ARCHXTNDR WIN DVD-RAM LEVEL L	\$0.00	D3	36%	\$0.00	\$3,127.77	\$2,855.79	\$2,447.82	\$0.00	\$0.00	\$3,127.77
5	456-002-037	ARCHXTNDR WIN DVD-RAM LEVEL M	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$3,541.77
5 5	456-002-038 456-002-039	ARCHXTNDR WIN DVD-RAM LEVEL N ARCHXTNDR WIN DVD-RAM LEVEL O	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$4,714.77 \$5,197.77	\$4,304.79 \$4,745.79	\$3,689.82 \$4,067.82	\$0.00 \$0.00	\$0.00 \$0.00	\$4,714.77 \$5,197.77
5	456-002-040	ARCHXTNDR WIN DVD-RAM LEVEL P	\$0.00	D3	36%	\$0.00	\$5,910.77	\$5,396.79	\$4,625.82	\$0.00	\$0.00	\$5,910.77
5	456-002-041	ARCHXTNDR WIN DVD-RAM LEVEL Q	\$0.00	D3	36%	\$0.00	\$6,807.77	\$6,215.79	\$5,327.82	\$0.00	\$0.00	\$6,807.77
5	456-002-042	ARCHXTNDR WIN DVD-RAM LEVEL R	\$0.00	D3	36%	\$0.00	\$7,359.77	\$6,719.79	\$5,759.82	\$0.00	\$0.00	\$7,359.77
5	456-002-043	ARCHX WIN ROM LV A MIN CHGR 0- 7 SLTS	\$0.00	D3	36%	\$0.00	\$91.77	\$83.79	\$71.82	\$0.00	\$0.00	\$91.77
5	456-002-044	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5 5	456-002-045 456-002-046	ARCHX WIN ROM LEVEL A UP TO 16 CHANGER ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$505.77 \$390.77	\$461.79 \$356.79	\$395.82 \$305.82	\$0.00 \$0.00	\$0.00 \$0.00	\$505.77 \$390.77
5	456-002-047	ARCHX WIN ROM LEVEL A UP TO 32 CHANGER	\$0.00	D3	36%	\$0.00	\$735.77	\$671.79	\$575.82	\$0.00	\$0.00	\$735.77
5	456-002-048	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$528.77	\$482.79	\$413.82	\$0.00	\$0.00	\$528.77
5	456-002-049	ARCHX WIN ROM LEVEL A UP TO 64 CHANGER	\$0.00	D3	36%	\$0.00	\$1,034.77	\$944.79	\$809.82	\$0.00	\$0.00	\$1,034.77
5	456-002-050	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$133.17	\$121.59	\$104.22	\$0.00	\$0.00	\$133.17
5	456-002-051	ARCHX WIN ROM LEVEL A UP TO 8 CHANGER	\$0.00	D3	36%	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5 5	456-002-052 456-002-053	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$436.77 \$482.77	\$398.79 \$440.79	\$341.82 \$377.82	\$0.00 \$0.00	\$0.00 \$0.00	\$436.77 \$482.77
5	456-002-054	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	\$0.00	D3	36%	\$0.00	\$712.77	\$650.79	\$557.82	\$0.00	\$0.00	\$712.77
5	456-002-055	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	\$0.00	D3	36%	\$0.00	\$850.77	\$776.79	\$665.82	\$0.00	\$0.00	\$850.77
5	456-002-056	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	\$0.00	D3	36%	\$0.00	\$896.77	\$818.79	\$701.82	\$0.00	\$0.00	\$896.77
5	456-002-057	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	\$0.00	D3	36%	\$0.00	\$965.77	\$881.79	\$755.82	\$0.00	\$0.00	\$965.77
5	456-002-058	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	\$0.00	D3	36%	\$0.00	\$1,149.77	\$1,049.79	\$899.82	\$0.00	\$0.00	\$1,149.77
5 5	456-002-059 456-002-060	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,195.77 \$1,310.77	\$1,091.79 \$1,196.79	\$935.82 \$1,025.82	\$0.00 \$0.00	\$0.00 \$0.00	\$1,195.77 \$1,310.77
5	456-002-061	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL 5  ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	\$0.00	D3	36%	\$0.00	\$1,425.77	\$1,301.79	\$1,025.82	\$0.00	\$0.00	\$1,425.77
5	456-002-062	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	\$0.00	D3	36%	\$0.00	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$1,517.77
5	456-002-063	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	\$0.00	D3	36%	\$0.00	\$1,655.77	\$1,511.79	\$1,295.82	\$0.00	\$0.00	\$1,655.77
5	456-002-064	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	\$0.00	D3	36%	\$0.00	\$1,747.77	\$1,595.79	\$1,367.82	\$0.00	\$0.00	\$1,747.77
5	456-002-065	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	\$0.00	D3	36%	\$0.00	\$1,908.77	\$1,742.79	\$1,493.82	\$0.00	\$0.00	\$1,908.77
5	456-002-066	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	\$0.00	D3	36%	\$0.00	\$2,023.77	\$1,847.79	\$1,583.82	\$0.00	\$0.00	\$2,023.77
5	456-002-067 456-002-068	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,322.77 \$2,598.77	\$2,120.79 \$2,372.79	\$1,817.82 \$2,033.82	\$0.00 \$0.00	\$0.00 \$0.00	\$2,322.77 \$2,598.77
5	456-002-069	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	\$0.00	D3	36%	\$0.00	\$2,874.77	\$2,624.79	\$2,033.62	\$0.00	\$0.00	\$2,874.77
5	456-002-000	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	\$0.00	D3	36%	\$0.00	\$4,116.77	\$3,758.79	\$3,221.82	\$0.00	\$0.00	\$4,116.77
5	456-004-760	INA NETWORKER MODULE FOR IANYWHERE CLIEN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-765	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-766	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-767	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-004-768 456-005-143	INA NETWORKER MOD FOR IANYWHERE WIN CLIE AUTOSTART FOR LINUX	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$570.40	\$0.00 \$520.80	\$0.00 \$446.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$570.40
5	456-005-147	AUTOSTART FOR LINUX AUTOSTART FOR UNIX WG	\$0.00	D3	36%	\$0.00	\$1,366.20	\$1,247.40	\$1,069.20	\$0.00	\$0.00	\$1,366.20
5	456-005-148	AUTOSTART FOR UNIX DP	\$0.00	D3	36%	\$0.00	\$2,732.40	\$2,494.80	\$2,138.40	\$0.00	\$0.00	\$2,732.40
5	456-005-149	AUTOSTART FOR UNIX EN	\$0.00	D3	36%	\$0.00	\$9,563.40	\$8,731.80	\$7,484.40	\$0.00	\$0.00	\$9,563.40
5	456-005-151	AUTOSTART FOR WINDOWS WG	\$0.00	D3	36%	\$0.00	\$683.10	\$623.70	\$534.60	\$0.00	\$0.00	\$683.10

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-005-189	AUTOSTART DS SRDF WG	\$0.00	D3	36%	\$0.00	\$1,718.10	\$1,568.70	\$1,344.60	\$0.00	\$0.00	\$1,718.10
5 5	456-005-190 456-005-191	AUTOSTART DS SRDF DP AUTOSTART DS SRDF EN	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,401.20 \$3,539.70	\$2,192.40 \$3,231.90	\$1,879.20 \$2,770.20	\$0.00 \$0.00	\$0.00 \$0.00	\$2,401.20 \$3,539.70
5	456-005-198	AUTOSTART FOR WINDOWS DP	\$0.00	D3	36%	\$0.00	\$1,366.20	\$1,247.40	\$1,069.20	\$0.00	\$0.00	\$1,366.20
5	456-005-199	AUTOSTART FOR WINDOWS EN	\$0.00	D3	36%	\$0.00	\$2,732.40	\$2,494.80	\$2,138.40	\$0.00	\$0.00	\$2,732.40
5	456-005-205	AUTOSTART DS SRDF INTEL	\$0.00	D3	36%	\$0.00	\$869.40	\$793.80	\$680.40	\$0.00	\$0.00	\$869.40
5 5	456-005-209 456-005-210	AUTOSTART MOD FOR MS SQL SERVER AUTOSTART DS MV WG	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$621.00 \$1,718.10	\$567.00 \$1,568.70	\$486.00 \$1,344.60	\$0.00 \$0.00	\$0.00 \$0.00	\$621.00 \$1,718.10
5	456-005-211	AUTOSTART DS MV DP	\$0.00	D3	36%	\$0.00	\$2,401.20	\$2,192.40	\$1,879.20	\$0.00	\$0.00	\$2,401.20
5	456-005-212	AUTOSTART DS MV EN	\$0.00	D3	36%	\$0.00	\$3,539.70	\$3,231.90	\$2,770.20	\$0.00	\$0.00	\$3,539.70
5	456-005-213	AUTOSTART DS MV INTEL	\$0.00	D3	36%	\$0.00	\$869.40	\$793.80	\$680.40	\$0.00	\$0.00	\$869.40
5 5	456-005-242 456-005-413	AUTOSTART MOD FOR EXCH2K3 AUTOSTART MOD FOR ORA WG	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$621.00 \$625.60	\$567.00 \$571.20	\$486.00 \$489.60	\$0.00 \$0.00	\$0.00 \$0.00	\$621.00 \$625.60
5	456-005-414	AUTOSTART MOD FOR ORA DP	\$0.00	D3	36%	\$0.00	\$1,196.00	\$1,092.00	\$936.00	\$0.00	\$0.00	\$1,196.00
5	456-005-415	AUTOSTART MOD FOR ORA EN	\$0.00	D3	36%	\$0.00	\$2,277.00	\$2,079.00	\$1,782.00	\$0.00	\$0.00	\$2,277.00
5	456-005-416	AUTOSTART MOD FOR ORA WN	\$0.00	D3	36% 36%	\$0.00	\$614.10	\$560.70	\$480.60	\$0.00	\$0.00	\$614.10
5 5	456-010-503 456-010-547	DISKXTENDER FOR NAS UNIX RETROSPECT USER INITIATED RESTORE	\$0.00 \$0.00	D3 D3	36%	\$0.00 \$0.00	\$0.00 \$206.31	\$0.00 \$188.37	\$0.00 \$161.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$206.31
5	456-010-548	RETROSPECT OPEN FILE BACKUP - 3 SERVERS	\$0.00	D3	36%	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	\$309.81
5	456-010-549	RETROSPECT SMALL BUSINESS SVR-STD (CU)	\$0.00	D3	36%	\$0.00	\$87.17	\$79.59	\$68.22	\$0.00	\$0.00	\$87.17
5	456-010-550	RETROSPECT ADD-ON VALUE PKAGE-SBS (CU)	\$0.00	D3	36%	\$0.00	\$87.17	\$79.59	\$68.22	\$0.00	\$0.00	\$87.17
5 5	456-010-551 456-010-552	RETROSPECT OPEN FILE BACKUP 3 SVRS (CU) RETROSPECT USER INITIATED RESTORE (CU)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$163.07 \$87.17	\$148.89 \$79.59	\$127.62 \$68.22	\$0.00 \$0.00	\$0.00 \$0.00	\$163.07 \$87.17
5	456-010-553	RETROSPECT SERVER CLIENT 1-PACK (CU)	\$0.00	D3	36%	\$0.00	\$18.17	\$16.59	\$14.22	\$0.00	\$0.00	\$18.17
5	456-010-554	RETROSPECT ADD-ON VALUE PACKAGE FOR SBS	\$0.00	D3	36%	\$0.00	\$163.07	\$148.89	\$127.62	\$0.00	\$0.00	\$163.07
5	456-100-012	INA REPLISTOR WORKGROUP	\$0.00	D3	36%	\$0.00	\$506.00	\$462.00	\$396.00	\$0.00	\$0.00	\$506.00
5 5	456-100-013 456-100-014	INA REPLISTOR DEPARTMENT/ENTERPRISE INA REPLISTOR WORKGROUP VIRTUAL	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$920.00 \$1,380.00	\$840.00 \$1,260.00	\$720.00 \$1,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$920.00 \$1,380.00
5	456-100-015	INA REPLISTOR DEPARTMENT/ENTERPRISE VIRT	\$0.00	D3	36%	\$0.00	\$2,760.00	\$2,520.00	\$2,160.00	\$0.00	\$0.00	\$2,760.00
5	456-100-016	INA REPLISTOR WG TO DP/EN	\$0.00	D3	36%	\$0.00	\$414.00	\$378.00	\$324.00	\$0.00	\$0.00	\$414.00
5	456-100-017	INA REPLISTOR WG TO WG_VIRTUAL	\$0.00	D3	36%	\$0.00	\$874.00	\$798.00	\$684.00	\$0.00	\$0.00	\$874.00
5 5	456-100-018 456-100-019	INA REPLISTOR WG TO DP/EN_VIRTUAL INA REPLISTOR DP/EN TO DP/EN VIRTUAL	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,254.00 \$1,840.00	\$2,058.00 \$1,680.00	\$1,764.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,254.00 \$1,840.00
5	456-100-020	INA REPLISTOR WG_VIRTUAL 2 DP/EN_VIRTUAL	\$0.00	D3	36%	\$0.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$1,380.00
5	456-100-038	DATA PROTECTION ADVISOR 50 CLNTS UPGRADE	\$0.00	D3	36%	\$0.00	\$2,001.00	\$1,827.00	\$0.00	\$0.00	\$0.00	\$2,001.00
5	456-100-116	DX SEARCH MODULE FOR ONE DXW SERVER=IA	\$0.00	D3	36%	\$0.00	\$2,760.00	\$2,520.00	\$2,160.00	\$0.00	\$0.00	\$2,760.00
5 5	456-100-117 456-100-118	DX SEARCH MOD 2-5 DXW SVR (PER SVR)=IA DX SEARCH MOD 6-10 DXW SVR(PER SVR)=IA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,840.00 \$1,725.00	\$1,680.00 \$1,575.00	\$1,440.00 \$1,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,840.00 \$1,725.00
5	456-100-145	DX FOR NAS - LINUX	\$0.00	D3	36%	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$1,425.77
5	456-100-151	DX FOR NAS - UNIX	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$3,541.77
5	456-100-156	HOMEBASE SERVER	\$0.00	D3	36%	\$0.00	\$3,450.00	\$3,150.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00
5 5	456-100-157 456-100-158	HOMEBASE AGENT FOR AIX HomeBase Agent for HP/UX	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$321.77 \$321.77	\$293.79 \$293.79	\$251.82 \$251.82	\$0.00 \$0.00	\$0.00 \$0.00	\$321.77 \$321.77
5	456-100-159	HOMEBASE AGENT FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$321.77
5	456-100-160	HOMEBASE AGENT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$321.77
5	456-100-161	HOMEBASE AGENT FOR LINUX	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$321.77
5 5	456-100-162 456-100-163	HOMEBASE DISCOVERY AGENT FOR AIX HomeBase Discovery Agent for HP/UX	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$206.77 \$206.77	\$188.79 \$188.79	\$161.82 \$161.82	\$0.00 \$0.00	\$0.00 \$0.00	\$206.77 \$206.77
5	456-100-164	HOMEBASE DISCOVERY AGENT FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-100-165	HOMEBASE DISCOVERY AGENT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-100-166	HOMEBASE DISCOVERY AGENT FOR LINUX	\$0.00	D3	36%	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5 5	456-100-168 456-100-485	HOMEBASE PROXY SERVER HOMEBASE SE	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$644.00 \$919.77	\$588.00 \$839.79	\$504.00 \$719.82	\$0.00 \$0.00	\$0.00 \$0.00	\$644.00 \$919.77
5	456-100-598	DX FOR UX/LX CAP UPGR FROM 1 TB TO 2 TB	\$0.00	D3	36%	\$0.00	\$1,472.00	\$1,344.00	\$1,152.00	\$0.00	\$0.00	\$1,472.00
5	456-100-599	DX FOR UX/LX CAP UPGR FROM 2 TB TO 5 TB	\$0.00	D3	36%	\$0.00	\$3,519.00	\$3,213.00	\$2,754.00	\$0.00	\$0.00	\$3,519.00
5	456-100-600	DX FOR UX/LX CAP UPGR FROM 5 TB TO 10 TB	\$0.00	D3	36%	\$0.00	\$4,577.00	\$4,179.00	\$3,582.00	\$0.00	\$0.00	\$4,577.00
5 5	456-100-601 456-100-602	DX FOR UX/LX CAP UPGR FROM 10TB TO 15TB DX FOR UX/LX CAP UPGR FROM 15TB TO 20TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,369.00 \$1,472.00	\$2,163.00 \$1,344.00	\$1,854.00 \$1,152.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,369.00 \$1,472.00
5	456-100-603	DX FOR UX/LX CAP UPGR FROM 20TB TO 32TB	\$0.00	D3	36%	\$0.00	\$2,622.00	\$2,394.00	\$2,052.00	\$0.00	\$0.00	\$2,622.00
5	456-100-604	DX FOR UX/LX CAP UPGR FROM 32TB TO 64TB	\$0.00	D3	36%	\$0.00	\$4,623.00	\$4,221.00	\$3,618.00	\$0.00	\$0.00	\$4,623.00
5	456-100-605	DX FOR UX/LX CAP UPGR FROM 64TB TO 100TB	\$0.00	D3	36%	\$0.00	\$3,703.00	\$3,381.00	\$2,898.00	\$0.00	\$0.00	\$3,703.00
5 5	456-100-607 456-100-608	DATA PROTECTION ADVISOR 0-50 CLNTS UPG Data Protection Advisor UP TO 50 CLIENTS	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,001.00 \$2,001.00	\$1,827.00 \$1,827.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,001.00 \$2,001.00
5	456-100-609	DATA PROTECTION ADVISOR 0- 100 CLIENTS	\$0.00	D3	36%	\$0.00	\$3,997.40	\$3,649.80	\$0.00	\$0.00	\$0.00	\$3,997.40
5	456-100-610	DATA PROTECTION ADVISOR 0- 250 CLIENTS	\$0.00	D3	36%	\$0.00	\$9,993.50	\$9,124.50	\$0.00	\$0.00	\$0.00	\$9,993.50
5	456-100-611	DATA PROTECTION ADVISOR 0- 500 CLIENTS	\$0.00	D3	36%	\$0.00	\$18,823.20	\$17,186.40	\$0.00	\$0.00	\$0.00	\$18,823.20
5 5	456-100-612 456-100-613	DATA PROTECTION ADVISOR 0- 800 CLIENTS DATA PROTECTION ADVISOR 800+ CLNTS(EACH)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$27,600.00 \$34.50	\$25,200.00 \$31.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,600.00 \$34.50
5	456-100-615 456-100-636	INA REPLISTOR AX4 VIRT WKGRP 2 ESX SVRS	\$0.00	D3	36%	\$0.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$34.50 \$920.00
5	456-100-647	HomeBase SE Base Package	\$0.00	D3	36%	\$0.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$805.00
5	456-100-648	HOMEBASE BMR ADDITIONAL AIX AGENT	\$0.00	D3	36%	\$0.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5 5	456-100-649 456-100-650	HOMEBASE BMR ADDITIONAL HP/UX AGENT	\$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$46.00 \$46.00	\$42.00 \$42.00	\$36.00	\$0.00 \$0.00	\$0.00	\$46.00 \$46.00
5	456-100-650 456-100-651	HOMEBASE BMR ADDITIONAL SOLARIS AGENT HOMEBASE BMR ADDITIONAL WINDOWS AGENT	\$0.00 \$0.00	D3	36%	\$0.00 \$0.00	\$46.00 \$46.00	\$42.00 \$42.00	\$36.00 \$36.00	\$0.00	\$0.00 \$0.00	\$46.00 \$46.00
5	456-100-652	HOMEBASE BMR ADDITIONAL SERVER	\$0.00	D3	36%	\$0.00	\$345.00	\$315.00	\$270.00	\$0.00	\$0.00	\$345.00
5	456-100-653	HOMEBASE BMR ADDITIONAL LINUX AGENT	\$0.00	D3	36%	\$0.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-100-654 456-100-663	AUTOSTART MOD FOR SQL2005 and 2008	\$0.00	D3	36%	\$0.00	\$621.00	\$567.00 \$1.575.00	\$486.00	\$0.00	\$0.00	\$621.00
5 5	456-100-663 456-100-665	DPA: single disk array DPA: SINGLE DB SERVER	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,725.00 \$460.00	\$1,575.00 \$420.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,725.00 \$460.00
0			ψ0.00	20	5570	ψ0.00	ψ-100.00	Ψ-20.00	ψ0.00	ψ0.00	ψ0.00	Ç 100.00

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-100-670	HOMEBASE SERVER FOR ESR	\$0.00		36%	\$0.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5 5	456-100-671 456-100-708	HOMEBASE PROXY SERVER FOR ESR AUTOSTART MOD FOR ORA LINUX	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$228.85 \$614.10	\$208.95 \$560.70	\$179.10 \$480.60	\$0.00 \$0.00	\$0.00 \$0.00	\$228.85 \$614.10
5	456-100-708	AUTOSTART MOD FOR ORA LINUX AUTOSTART MOD FOR EXCH2K7	\$0.00		36%	\$0.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$621.00
5	456-101-254	STANDALONE DPA LICENSE FOR DISK LIBRARY	\$0.00		36%	\$0.00	\$63.00	\$54.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-101-268	HOMEBASE FOR ESR: AIX/SOLARIS-20 CLIENTS	\$0.00		36%	\$0.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5	456-101-269	HOMEBASE FOR ESR:WINDOWS -20 CLIENTS	\$0.00		36%	\$0.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5	456-101-270	HOMEBASE FOR ESR:REDHAT-LINUX-20 CLIENTS	\$0.00		36%	\$0.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5 5	456-101-271 456-101-598	PROMO: DPA 1TB AVAMAR CAP DPA SINGLE-USE ASSMNT LIC-ALL OPT-30 DYS	\$0.00 \$0.00		36% 36%	\$0.00	\$228.85 \$1,150.00	\$208.95	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$228.85
5	456-101-598	DPA SINGLE-USE ASSMINT LIC-ALL OPT-30 DTS  DPA MULTI-USE ASSMINT LIC-ALL OPT-12 MOS	\$0.00		36%	\$0.00 \$0.00	\$6,900.00	\$1,050.00 \$6,300.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,150.00 \$6,900.00
5	456-101-600	PPATH COUNT OF HYPER-V HOSTS=IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-620	RM for SnapView on Windows License	\$0.00		36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-101-621	RM for SnapView on Linux License	\$0.00		36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-101-622	RM for SnapView on Unix License	\$0.00		36%	\$0.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5 5	456-101-623 456-101-624	RM for TimeFinder on Windows License RM for TimeFinder on Linux License	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,150.00 \$1,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00
5	456-101-625	RM for TimeFinder on Unix License	\$0.00		36%	\$0.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00 \$1,840.00
5	456-101-628	RM Server License=IA	\$0.00		36%	\$0.00	\$390.77	\$0.00	\$0.00	\$0.00	\$0.00	\$390.77
5	456-101-629	RM for SANCopy on Windows License	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-101-630	RM for SANCopy on Linux License	\$0.00		36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-101-631	RM for SANCopy on Unix License	\$0.00		36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5 5	456-101-632 456-101-663	RM for iSCSI Celerra on Windows 2 Licens RM for RecoverPoint Windows	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,242.00 \$920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,242.00 \$920.00
5	456-101-664	RM VMWARE Proxy Host License=IA	\$0.00		36%	\$0.00	\$2,443.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,443.75
5	456-101-666	RM Agent License=ID	\$0.00		36%	\$0.00	\$859.97	\$0.00	\$0.00	\$0.00	\$0.00	\$859.97
5	456-101-667	RM Agent License 15 + hosts	\$0.00		36%	\$0.00	\$664.47	\$0.00	\$0.00	\$0.00	\$0.00	\$664.47
5	456-101-782	DPA: RA 1TB RECOVERPOINT CAPACITY	\$0.00		36%	\$0.00	\$184.00	\$168.00	\$0.00	\$0.00	\$0.00	\$184.00
5	456-101-783	DPA: 1TB RECOVERPOINT SE CAPACITY	\$0.00		36%	\$0.00	\$112.70	\$102.90	\$0.00	\$0.00	\$0.00	\$112.70
5 5	456-101-784 456-101-785	DPA: RA FOR CLARIION CX-120 DPA: RA FOR CLARIION CX-240	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$420.90 \$970.60	\$384.30 \$886.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$420.90 \$970.60
5	456-101-787	DPA: RA FOR CLARIION CX-240  DPA: RA FOR CLARIION CX-960	\$0.00		36%	\$0.00	\$3,880.10	\$3,542.70	\$0.00	\$0.00	\$0.00	\$3,880.10
5	456-101-788	DPA: REPLICATION ANALYSIS BASE SERVER	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-789	DPA: RA 1TB(0-14TB) RAW HI PERF	\$0.00		36%	\$0.00	\$158.70	\$144.90	\$0.00	\$0.00	\$0.00	\$158.70
5	456-101-790	DPA: RA 1TB (15-25TB) RAW HI PERF	\$0.00		36%	\$0.00	\$149.50	\$136.50	\$0.00	\$0.00	\$0.00	\$149.50
5	456-101-791	DPA: RA 1TB (26-40TB) HI PERF	\$0.00		36%	\$0.00	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	\$132.25
5 5	456-101-792 456-101-793	DPA: RA 1TB (41-60TB) HI PERF DPA: RA 1TB(61-100TB) HI PERF	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$119.60 \$109.25	\$109.20 \$99.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$119.60 \$109.25
5	456-101-794	DPA: RA 1TB(01-100TB) HI PERF	\$0.00		36%	\$0.00	\$97.75	\$89.25	\$0.00	\$0.00	\$0.00	\$97.75
5	456-101-795	DPA: RA 1TB(151-250TB) HI PERF	\$0.00		36%	\$0.00	\$85.10	\$77.70	\$0.00	\$0.00	\$0.00	\$85.10
5	456-101-796	DPA: RA 1TB(251-400TB) HI PERF	\$0.00		36%	\$0.00	\$73.60	\$67.20	\$0.00	\$0.00	\$0.00	\$73.60
5	456-101-797	DPA: RA 1TB (401-600TB) HI PERF	\$0.00		36%	\$0.00	\$63.25	\$57.75	\$0.00	\$0.00	\$0.00	\$63.25
5	456-101-798	DPA: RA 1TB (601-1000TB) HI PERF	\$0.00		36%	\$0.00	\$54.05	\$49.35	\$0.00	\$0.00	\$0.00	\$54.05
5 5	456-101-799 456-101-867	DPA: RA 1TB (1001TB OR MORE) HI PERF DPA: RA 1TB (0-14TB) HIGH DENSITY	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$47.15 \$79.58	\$43.05 \$72.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.15 \$79.58
5	456-101-868	DPA: RA 1TB (15-25TB) HIGH DENSITY	\$0.00		36%	\$0.00	\$74.75	\$68.25	\$0.00	\$0.00	\$0.00	\$74.75
5	456-101-869	DPA: RA 1TB (26-40TB) HIGH DENSITY	\$0.00		36%	\$0.00	\$65.55	\$59.85	\$0.00	\$0.00	\$0.00	\$65.55
5	456-101-870	DPA: RA 1TB (41-60TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$59.80	\$54.60	\$0.00	\$0.00	\$0.00	\$59.80
5	456-101-871	DPA: RA 1TB (61-100TB) HIGH DENSITY	\$0.00		36%	\$0.00	\$55.20	\$50.40	\$0.00	\$0.00	\$0.00	\$55.20
5	456-101-872	DPA: RA 1TB (101-150TB) HIGH DENSITY	\$0.00		36%	\$0.00	\$49.45	\$45.15	\$0.00	\$0.00	\$0.00	\$49.45
5 5	456-101-873 456-101-874	DPA: RA 1TB (151-250TB) HIGH DENSITY DPA: RA 1TB (251-400TB) HIGH DENSITY	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$42.55 \$36.80	\$38.85 \$33.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$42.55 \$36.80
5	456-101-875	DPA: RA 1TB (201400TB) HIGH DENSITY	\$0.00		36%	\$0.00	\$32.20	\$29.40	\$0.00	\$0.00	\$0.00	\$32.20
5	456-101-876	DPA VNX/File: VNX 5100, VNX 5300	\$0.00		36%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-101-878	DPA VNX/File: VNX 7500	\$0.00		36%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-101-970	DPA: RA 1TB (601-1000TB) HIGH DENSITY	\$0.00		36%	\$0.00	\$27.60	\$25.20	\$0.00	\$0.00	\$0.00	\$27.60
5	456-101-971 456-101-972	DPA: RA 1TB (1001TB OR MORE)	\$0.00		36%	\$0.00	\$24.15	\$22.05	\$0.00	\$0.00	\$0.00	\$24.15
5 5	456-101-972 456-101-973	DPA: RA 1TB (0-14TB) REPLICATED CAP DPA: RA 1TB (15-25TB) REPLICATED CAP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$427.80 \$366.85	\$390.60 \$334.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$427.80 \$366.85
5	456-101-974	DPA: RA 1TB (13-231B) REPLICATED CAP	\$0.00		36%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-101-975	DPA:Replic. Analysis 1TB (41-60TB) Repl	\$0.00		36%	\$0.00	\$288.65	\$263.55	\$0.00	\$0.00	\$0.00	\$288.65
5	456-101-976	DPA:Replic. Analysis 1TB (61-100TB) Repl	\$0.00	D3	36%	\$0.00	\$266.80	\$243.60	\$0.00	\$0.00	\$0.00	\$266.80
5	456-101-977	DPA: Replic. Analysis 1TB (101-150TB) Re	\$0.00		36%	\$0.00	\$239.20	\$218.40	\$0.00	\$0.00	\$0.00	\$239.20
5	456-101-978	DPA: RA 1TB (151-250TB) REPLICATED CAP	\$0.00		36%	\$0.00	\$212.75	\$194.25	\$0.00	\$0.00	\$0.00	\$212.75
5 5	456-101-979 456-101-980	DPA: RA 1TB (251-400TB) REPLICATED CAP DPA: REPLIC. ANALYSIS 1TB (401 TO 600TB)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$186.30 \$163.30	\$170.10 \$149.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$186.30 \$163.30
5 5	456-101-980 456-101-981	DPA: REPLIC. ANALYSIS TIB (401 TO 600TB)  DPA: RA 1TB (601-1000TB)REPLICATED CAP	\$0.00	D3	36% 36%	\$0.00 \$0.00	\$163.30 \$143.75	\$149.10 \$131.25	\$0.00	\$0.00 \$0.00	\$0.00	\$163.30 \$143.75
5	456-101-982	DPA: RA 1TB (1001TB PLUS)REPLICATED CAP	\$0.00		36%	\$0.00	\$126.50	\$115.50	\$0.00	\$0.00	\$0.00	\$126.50
5	456-102-219	AUTOSTART MOD FOR EXCH2010	\$0.00	D3	36%	\$0.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$621.00
5	456-102-251	RM Server - RP/SE Adv Prot	\$0.00	D3	36%	\$0.00	\$283.36	\$0.00	\$0.00	\$0.00	\$0.00	\$283.36
5	456-102-252	RM Agent - RP/SE Adv Prot	\$0.00		36%	\$0.00	\$623.53	\$0.00	\$0.00	\$0.00	\$0.00	\$623.53
5	456-102-253	RM for VMware Datastore - RP/SE Adv Prot	\$0.00		36%	\$0.00	\$1,771.69	\$0.00	\$0.00	\$0.00	\$0.00	\$1,771.69
5 5	456-103-630 456-103-632	DPA RA Upg:CX4-120 to CX4-960 DPA RA UPG:CX4-240 TO CX4-960	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$3,459.20 \$2,909.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,459.20
5	456-103-632 456-103-633	DPA RA UPG:CX4-240 TO CX4-960  DPA RA UPG:CX4-480 TO CX4-960	\$0.00		36% 36%	\$0.00	\$2,909.50 \$1,938.90	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$2,909.50 \$1,938.90
5	456-103-657	POWERPATH PME-HC-BDL	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-741	Greenplum DCA DB Client and Server SW	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-495	RP/CL LOC REP CAP (0-14 TB)= CA	\$4,700.00		36%	\$3,008.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	456-104-496	RP/CL LOC REP CAP (15-25 TB) =CA	\$3,595.00	D3	36%	\$2,300.80	\$647.10	\$0.00	\$0.00	\$0.00	\$0.00	\$647.10

Buy   Decemporary   Decempor						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1													
1	-												
1.00   1.00	-												
September   Sept													
1	5	456-104-502		\$2,100.00				\$378.00		\$0.00			\$378.00
\$ 0.00 Mode   Property   Control   1.11700   20   27   27   20   20   20   20													
\$   \$6,000													
S													
5 - 68-66-00													
State   Color   Colo	5												
5   48-0-0-11   SPICE   EMB CRE CAP (10-10-10-11)   CAL   10-0-10-10-10-10-10-10-10-10-10-10-10-10													
S.   16-12   Sept.   16-12   Sept.   16-12	-												
5   484-0443   Sept.	-												
5   565-104-150   Perchi Ret MET POLIFIES LANCING   100													
S   66   164   109   PROPE   REMARKE COFF   FOURTH-SHAPE   100	5	456-104-514			D3	36%			\$0.00		\$0.00	\$0.00	
\$ 466-04-75 BIRKETEREF FOR WARDOWS, 100RH-CA \$ 0.00 D3 395, 50.00 F3 148-77 \$ \$46.00 \$10.00 D5 \$36.00 \$10.00 D5 \$36.00 \$10.00 D5 \$36.00 \$10.00 D5 \$36.00 D5													
S. 66:19-1725   DISTATEMENT FOR MANDAY STREET, C. 10.00   D. 10.													
5 46-104-751   BIRKETTERET_FOT_WINDOWN_THE-CA													
Section-776   DIRECTIONER FOR PRINCIPAL STREET   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,000   1,000   1,145772   1,145772   1,14577													
5   466-10-787	5	456-104-754				36%					\$0.00		
Section													
5 45-10-79 DISKNETERER FOR WINDOWS STREAM  5 45-10-79 DISKNETERER FOR WINDOWS STREAM  5 20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0													
5 46:14-79 DISKNTENER FCF, WINDOWS, 29THE-CA 100 DISKNTENER FCF, WINDOWS, 29THE-CA 100 DISKNTENER FCF, WINDOWS, 20THE-CA 100 DISKNTENER FCF, WINDO	-												
5 445-147-70 DIRECTRINGE FOR WINDOWS SATE-CA  5 445-147-71 DIRECTRINGE FOR WINDOWS SATE-CA  5 45-147-71 DI	-												
5 46-104-722 DISNOTEMBER FOR WINDOWS 20178-CA	5	456-104-760		\$0.00	D3	36%	\$0.00				\$0.00	\$0.00	
5 46-164-73 DESIGNTENDER FOR WINDOWS 20179-CA 9.00 0.3 39% 50.0 \$27,19.77 \$27,29.80 \$20.0 \$10.0 \$27,19.77 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80 \$27,19.70 \$27,29.80													
46-104-794   DISKYTENDER_FOR_WORDS_SOTTS=CA   50.00   D3   26%   50.00   22,987.77   50.002.75   50.													
5 48-04-769 DIBK/TENDER, FOR, WINDOWS, SOTTHE-CA 5 48-04-769 DIBK/TENDER, FOR, WINDOWS, SOTTHE-CA 5 48-04-769 DIBK/TENDER, FOR, WINDOWS, SOTTHE-CA 5 48-04-779 DIBK/TENDER, FOR, WINDOWS, SOTTHE-CA 5 48-04-772 DIBK/TENDER, FOR, WINDOWS, SOTTHE-CA 5 48-04-773 DIBK/TENDER, CA 5 48-04-773 DIBK/TENDER, CA 5 48-04-773 DIBK/TENDER, CA 5 48-04-773 DIBK/TENDER, CA 5 48-04-774 DIBK/TENDER, CA 5													
6 469-194-76 5 485-194-77 5 485-194-77 5 485-194-77 5 485-194-79 5 485													
5   466-104-786   DISNOTTENDEE, FOR, WINDOWS, 900THE-CA   30.00   30.9%   \$0.00   \$44,564.77   \$37,782.82   \$0.00   \$0.00   \$44,564.77   \$37,782.82   \$0.00   \$0.00   \$44,564.77   \$37,782.82   \$0.00   \$0.00   \$44,564.77   \$37,782.82   \$0.00   \$0.00   \$46,564.77   \$37,782.82   \$0.00   \$0.00   \$46,564.77   \$37,782.77   \$47,627.79													
5   485-14-776   DISNOTTENDERF FOR WINDOWS 1996-CA   S0.00   D3   39%   S0.00   \$482.53.77   \$4.52.77   \$4.52.77   \$4.52.52   \$5.00													
5 456-164-770 DISNOTENDEE FOR WINDOWS   PIPE-CA   50.00 DIS 36%   50.00 S2,163.77   547.627.77   54.02.23.62   50.00 S2,563.77   54.07.77   54.02.23.62   50.00 S2,563.77   54.02													
5   466-104-771   DX, WIN, LIPER, OTB TD, OTB-CA   S0.00   D3 30%   S0.00   S391-00   S306.00   S0.00   S307.00   S307.00   S307.00   S407.00	-												
5 455-104-773 DX_WN_UPCR_0TST_0T_STEACA													
	5	456-104-772		\$0.00		36%	\$0.00				\$0.00		
\$ 455-104-775 DX_WN_UPCR_STE_TO_TOTBCA\$ \$ 0.00 D3 36% \$ 0.00 \$3.312.00 \$3.004.00 \$2.592.00 \$0.00 \$0.00 \$3.312.00 \$1.004.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.004.00 \$1.002.00 \$1.													
5   456-164-776   DX_WIN_UPGR_10TB_7_0_3TB=CA   \$0.00   D3   38%   \$0.00   \$1,954.00   \$1,954.00   \$0.00   \$0.00   \$1,952.00   \$0.00   \$1,952.00   \$1,954.00   \$													
6   456-104-777   DX_WN_UPGR_1STB_TO_2GTB=CA   \$0.00   D3   \$8%   \$0.00   \$1,196.00   \$1,096.00   \$0.00   \$0.00   \$0.00   \$2,070.00   \$0.00   \$0.00   \$2,070.00   \$0.00   \$0.00   \$2,070.00   \$0.00   \$0.00   \$2,070.00   \$0.00   \$0.00   \$2,070.00   \$0.00													
6   466-104-778   DX_MN_LIPGR_20TB_TO_32TB=CA   50.0   D3   38%   \$0.0   \$2,070.00   \$1,820.00   \$0.0   \$0.0   \$0.0   \$0.0   \$3.460.00   \$4.66-104-780   DX_MN_LIPGR_54TB_TO_100TB=CA   \$0.0   D3   38%   \$0.0   \$2,000.00   \$2,100.00   \$0.0													
5   486-104-781   DX   WIN   UPCR   64TE   TO   OTITISHICA   S0.00   D3   38%   S0.00   \$3.200.00	5	456-104-778		\$0.00	D3	36%	\$0.00				\$0.00	\$0.00	
5         486-104-781         DX_WIN_FSM_GERVERI-IA         \$0.00         D3         39%         \$0.00         \$1,100.77         \$1,106.79         \$1,025.82         \$0.00         \$0.00         \$50.00													
5   456-104-782   DX_WIN_FSM_CLUSTER=IA   S0.00   D3   36%   S0.00   \$686.77   \$608.79   \$521.82   \$0.00   \$0.00   \$666.77   \$456-104-863   DPA RA. VIXX2500 (ELOCK)=IC   \$0.00   D3   36%   \$0.00													
5         456-104-783         D. WINNDOWS SDK TOOLKIT=IA         \$0.00         D3         36%         \$0.00         \$1,050.00         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5   456-104-863   DPA RA: \VNX5200 (ELOCK)=IC   \$0.00   D3   36%   \$0.00   \$	-												
5         456-104-886         DPA RA: WNX5600 (BLOCK)=IC         \$0.00         D3         36%         \$0.00         \$0.	5	456-104-863		\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 456-104-866 DPA RA: VNX5800 (BLOCK)=IC \$0.00 D3 36% \$0.00													
5         456-104-867         DPA RA: VNX7600 (BLOCK)=IC         \$0.00         3.36%         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5 456-104-888 DPA RA: VNX8000 (BLOCK)=IC 5 456-105-288 SRMSUITE AX TIER 1 =I C 5 0.0 D3 38% \$0.0 \$0.0 \$0.00													
5         456-105-288         SRMSUITE CX/INS TIER 2 =IC         \$0.00         D3         36%         \$0.00         \$3,00.40         \$0.00         \$													
5         456-105-289         SRMSUITE CX/IER3 =IC         \$0.00         D3         36%         \$0.00         \$7,596.90         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,596.90           5         456-105-291         SRMSUITE CX/INS TIER 6 =IC         \$0.00         D3         36%         \$0.00         \$14,135.80         \$0.00<	5	456-105-287	SRMSUITE AX TIER 1 =IC	\$0.00	D3	36%	\$0.00	\$1,110.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,110.90
5         456-105-290         SRMSUITE CX/NS TIER 4 = IC         \$0.00         D3         36%         \$0.00         \$14,135.80         \$0.00         \$0.00         \$0.00         \$10.00         \$0.00         \$10.00         \$0.00         \$0.00         \$10.00         \$0.00													
\$ 456-105-370 SRMSUITE Vblock TIER 1 = IC \$ 0.00 D3 36% \$ 0.00 \$ 24,377.70 \$ 0.00 \$ 0.													
\$ 456-105-370 SRMSUITE Vblock TIER 1 =IC \$ 0.00 D3 36% \$ 0.00 \$ 0													
5         456-105-370         SRMSUITE Vblock TIER 2 =IC         \$0.00         D3         36%         \$0.00         \$0.0	-												
\$ 456-105-372 SRMSUITE Vblock TIER 4 =IC \$ 0.00 D3 36% \$ 0.00 \$ 0	5			\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
\$ 456-105-373 \$RMSUITE 3PTY TB = CB \$ 0.00 D3 36% \$ 0.00 \$161.00 \$ 0.00	5												
5       456-105-374       SRMSUITE BDS B = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-376       SRMSUITE IBM DS TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-376       SRMSUITE IN TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-377       SRMSUITE PS TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00        \$0.00       \$0.00       \$0.00        \$0.00       \$0.0													
5       456-105-375       SRMSUITE IBM DS TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-377       SRMSUITE XIV TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-377       SRMSUITE TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-378       SRMSUITE TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-380       SRMSUITE TAPE TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-380       SRMSUITE Compellent TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00													
5       456-105-376       SRMSUITE XIV TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-378       SRMSUITE PEVA TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-378       SRMSUITE HP EVA TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-379       SRMSUITE NTAP TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-380       SRMSUITE Compellent TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-381       SRMSUITE SPTY2 TB = CB       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.													
5       456-105-377       SRMSUITE 3Par TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-379       SRMSUITE HP EVA TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-379       SRMSUITE NTAP TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-380       SRMSUITE Compellent TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-381       SRMSUITE SPTY2 TB = CB       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$161.00         5       456-105-388       SRMSUITE UPG AX TIER 1 = IC       \$0.00       D3       36%       \$0.00       \$161.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5 456-105-379 SRMSUITE NTAP TB = CB \$0.00 D3 36% \$0.00 \$161.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161.00 5 456-105-381 SRMSUITE Drawlet TB = CB \$0.00 D3 36% \$0.00 \$161.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161.00 5 456-105-381 SRMSUITE 3PTY2 TB = CB \$0.00 D3 36% \$0.00 \$161.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161.00 5 456-105-388 SRMSUITE UPG AX TIER 1 = IC	5	456-105-377	SRMSUITE 3Par TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5 456-105-380 SRMSUITE Compellent TB = CB \$0.00 D3 36% \$0.00 \$161.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161.00 \$0.00 \$0.00 \$0.00 \$161.00 \$0.00													
5 456-105-381 SRMSUITE 3PTY2 TB = CB \$0.00 D3 36% \$0.00 \$161.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161.00 \$0.00													
5 456-105-388 SRMSUITE UPG AX TIER 1 = IC \$0.00 D3 36% \$0.00 \$289.80 \$0.00 \$0.00 \$0.00 \$0.00 \$289.80													
5 456-105-389 SRMSUITE UPG CX/NS TIER 2 = IC \$0.00 D3 36% \$0.00 \$805.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$805.00	5	456-105-388	SRMSUITE UPG AX TIER 1 =IC	\$0.00	D3	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
	5	456-105-389	SRMSUITE UPG CX/NS TIER 2 =IC	\$0.00	D3	36%	\$0.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$805.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-390	SRMSUITE UPG CX TIER 3 =IC	\$0.00	D3	36%	\$0.00	\$1,971.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,971.10
5 5	456-105-391 456-105-392	SRMSUITE UPG CX/NS TIER 4 =IC SRMSUITE UPG CX/NS TIER 5 =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$3,666.20 \$6,338.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,666.20 \$6,338.80
5	456-105-466	SRMSUITE UPG DMX 1TB = CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-474	SRMSUITE UPG 3PTY TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-475	SRMSUITE UPG HDS TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-476	SRMSUITE UPG IBM DS TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-477	SRMSUITE UPG XIV TB = CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5 5	456-105-478 456-105-479	SRMSUITE UPG 3Par TB = CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$89.70 \$89.70	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$89.70 \$89.70
5	456-105-480	SRMSUITE UPG HP EVA TB =CB SRMSUITE UPG NTAP TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$89.70
5	456-105-481	SRMSUITE UPG Compellent TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-482	SRMSUITE_UPG 3PTY2 TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-741	SRMSUITE STD HP XP/P9500 TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-742	SRMSUITE HP XP/P9500 TB = CB	\$390.00	D3	36%	\$249.60	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5 5	456-105-743 456-105-947	SRMSUITE UPG HP XP/P9500 TB =CB SRMSUITE VG GATEWAY =ID	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$89.70 \$1,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$89.70 \$1,150.00
5	456-105-948	EMC SCALEIO SOFTWARE CAPACITY=CB	\$0.00	D3	36%	\$0.00	\$218.50	\$199.50	\$171.00	\$0.00	\$0.00	\$218.50
5	456-105-949	EMC SCALEIO ENTERPRISE FEATURES=CB	\$0.00	D3	36%	\$0.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$69.00
5	456-105-984	KZN LEGAL HOLD MGR=IA	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	456-106-000	KZN EDSC FED ROE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-106-002	KZN EDSC FED NODE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5 5	456-106-008 456-106-012	KZN EDSC SW (PER TB)=CA KZN FILE INT ENT-EDSC UPGRADE=IA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$8,100.00 \$2,700.00	\$6,900.00 \$2,300.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$2,700.00
5	456-106-127	RecoverPoint - VM REM 1(1-99 VM)=IB	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-106-128	RecoverPoint - VM REM 1(100-249 VM)=IB	\$0.00	D3	36%	\$0.00	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25
5	456-106-129	RecoverPoint - VM REM 1(250-499 VM)=IB	\$0.00	D3	36%	\$0.00	\$257.60	\$0.00	\$0.00	\$0.00	\$0.00	\$257.60
5	456-106-130	RecoverPoint - VM REM 1(500-999 VM)=IB	\$0.00	D3	36%	\$0.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$243.80
5	456-106-131	RecoverPoint -VM REM 1(1000-1999 VM)=IB	\$0.00	D3	36%	\$0.00	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30
5 5	456-106-132 456-106-133	RecoverPoint - VM REM 1(2000+ VM)=IB RecoverPoint - VM REM 2 (1-99 VM) =IB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$219.65 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$219.65 \$0.00
5	456-106-134	RecoverPoint - VM REM 2(100-249 VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-154	EMC SCALEIO SOFTWARE CAPACITY=CB	\$0.00	D3	36%	\$0.00	\$218.50	\$199.50	\$171.00	\$0.00	\$0.00	\$218.50
5	456-106-155	EMC SCALEIO ENTERPRISE FEATURES=CB	\$0.00	D3	36%	\$0.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$69.00
5	456-106-439	RP VIRTUAL APPLIANCE FOR V5200/V5300=IB	\$860.00	D3	36%	\$550.40	\$197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$197.80
5	456-106-440	RP VIRTUAL APPLIANCE v54-v80 & VNX-F=IB	\$8,570.00	D3	36%	\$5,484.80	\$1,971.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,971.10
5 5	456-106-491 456-106-492	RecoverPoint - VM REM 2(250-499) VM) =IB RecoverPoint - VM REM 2 (500-999) VM=IB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-106-492 456-106-493	RecoverPoint - VM REM 2 (500-999) VM=IB  RecoverPoint - VM REM 2(1000-1999) VM=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-494	RecoverPoint - VM REM 2 (2000+) VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-495	RecoverPoint - VM LOC (1-99 VM) =IB	\$1,240.00	D3	36%	\$793.60	\$285.20	\$0.00	\$0.00	\$0.00	\$0.00	\$285.20
5	456-106-496	RecoverPoint - VM LOC(100-249 VM) =IB	\$1,175.00	D3	36%	\$752.00	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25
5	456-106-497	RecoverPoint - VM LOC (250-499) VM) =IB	\$1,120.00	D3	36%	\$716.80	\$257.60	\$0.00	\$0.00	\$0.00	\$0.00	\$257.60
5 5	456-106-498 456-106-499	RecoverPoint - VM LOC (500-999) VM) =IB RecoverPoint - VM LOC (1000-1999) VM=IB	\$1,060.00 \$1,010.00	D3 D3	36% 36%	\$678.40 \$646.40	\$243.80 \$232.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$243.80 \$232.30
5	456-106-500	RecoverPoint - VM LOC (1000-1999) VMI-IB	\$955.00	D3	36%	\$611.20	\$219.65	\$0.00	\$0.00	\$0.00	\$0.00	\$219.65
5	456-106-648	EMC Ent HCP SW - VMware = IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-703	RecoverPoint Remote-SIO (12-100 TB)=CA	\$0.00	D3	36%	\$0.00	\$43.70	\$39.90	\$34.20	\$0.00	\$0.00	\$43.70
5	456-106-704	RecoverPoint Remote-SIO (101-250 TB)=CA	\$0.00	D3	36%	\$0.00	\$40.25	\$36.75	\$31.50	\$0.00	\$0.00	\$40.25
5	456-106-705	RecoverPoint Remote-SIO (251-500 TB)=CA	\$0.00	D3	36%	\$0.00	\$35.65	\$32.55	\$27.90	\$0.00	\$0.00	\$35.65
5 5	456-106-706 456-106-707	RecoverPoint Remote-SIO(501-1000 TB)=CA RecoverPoint Remote-SIO(1001-5000 TB)=CA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$32.20 \$29.90	\$29.40 \$27.30	\$25.20 \$23.40	\$0.00 \$0.00	\$0.00 \$0.00	\$32.20 \$29.90
5	456-106-707	RecoverPoint Remote-SIO(1001-3000 TB)=CA RecoverPoint Remote-SIO(5001 -10K TB)=CA	\$0.00	D3	36%	\$0.00	\$29.90 \$26.45	\$27.30	\$23.40	\$0.00	\$0.00	\$29.90 \$26.45
5	456-106-709	RecoverPoint Remote-SIO (10001+ TB)=CA	\$0.00	D3	36%	\$0.00	\$24.15	\$22.05	\$18.90	\$0.00	\$0.00	\$24.15
5	456-106-710	RecoverPoint Remote SIO Upgrade=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-711	VIRTUAL RPA FOR SIO =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-720	RecoverPoint for VM (15-99 VM)=IB	\$1,240.00	D3	36%	\$793.60	\$285.20	\$260.40	\$0.00	\$0.00	\$0.00	\$285.20
5 5	456-106-721 456-106-722	RecoverPoint for VM (100-249 VM)=IB	\$1,175.00	D3 D3	36% 36%	\$752.00	\$270.25	\$246.75	\$0.00	\$0.00 \$0.00	\$0.00	\$270.25
5	456-106-722 456-106-723	RecoverPoint for VM (250-499 VM)=IB RecoverPoint for VM (500-999 VM)=IB	\$1,120.00 \$1,060.00	D3	36%	\$716.80 \$678.40	\$257.60 \$243.80	\$235.20 \$222.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$257.60 \$243.80
5	456-106-724	RecoverPoint for VM (1000-1999 VM)=IB	\$1,000.00	D3	36%	\$646.40	\$232.30	\$212.10	\$0.00	\$0.00	\$0.00	\$232.30
5	456-106-725	RecoverPoint for VM (2000+ VM)=IB	\$955.00	D3	36%	\$611.20	\$219.65	\$200.55	\$0.00	\$0.00	\$0.00	\$219.65
5	456-106-727	RecoverPoint for VM VSPEX Blue REM 1=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-728	RecoverPoint for VM VSPEX Blue REM 2=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-729	RecoverPoint for VM VSPEX Blue LOC=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-736	RecoverPoint-VM Storage Analytics UG=IB	\$0.00	D3	36% 36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$5,290.00
5	456-106-740 456-106-741	RTI PERP=ZC REAL TIME INTELLIGENCE MONTHLY SUBSC=ZC	\$0.00 \$0.00	D3 D3	36%	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00		\$0.00	\$0.00
5	456-106-742	RTI 2yr Sub=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-743	RTI 3yr Sub=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-929	EMC SIO SW Basic Starter Pack 12TB=CB	\$0.00	D3	36%	\$0.00	\$83.72	\$76.44	\$65.52	\$0.00	\$0.00	\$83.72
5	456-106-930	EMC SIO Ent Starter Pack 12 TB=CB	\$0.00	D3	36%	\$0.00	\$178.25	\$162.75	\$139.50	\$0.00	\$0.00	\$178.25
5	456-106-931	EMC SIO SW Basic Tier 1=CB	\$0.00	D3	36%	\$0.00	\$92.00	\$84.00	\$72.00	\$0.00	\$0.00	\$92.00
5 5	456-106-932 456-106-933	EMC SIO SW Basic Tier 2=CB EMC SIO SW Basic Tier 3=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$82.80 \$75.90	\$75.60 \$69.30	\$64.80 \$59.40	\$0.00 \$0.00	\$0.00 \$0.00	\$82.80 \$75.90
5 5	456-106-933 456-106-934	EMC SIO SW Basic Tier 3=CB EMC SIO SW Basic Tier 4=CB	\$0.00 \$0.00	D3	36% 36%	\$0.00 \$0.00	\$75.90 \$69.00	\$69.30 \$63.00	\$59.40 \$54.00	\$0.00 \$0.00	\$0.00 \$0.00	\$75.90 \$69.00
5	456-106-935	EMC SIO SW Basic Tier 5=CB	\$0.00	D3	36%	\$0.00	\$62.10	\$56.70	\$48.60	\$0.00	\$0.00	\$62.10
5	456-106-936	EMC SIO SW Basic Tier 6=CB	\$0.00	D3	36%	\$0.00	\$57.50	\$52.50	\$45.00		\$0.00	\$57.50
5	456-106-937	EMC SIO SW Basic Tier 7=CB	\$0.00	D3	36%	\$0.00	\$52.90	\$48.30	\$41.40	\$0.00	\$0.00	\$52.90

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-938	EMC SIO Ent Tier 1=CB	\$850.00	D3	36%	\$544.00	\$195.50	\$178.50	\$153.00	\$0.00	\$0.00	\$195.50
5	456-106-939	EMC SIO Ent Tier 2=CB	\$770.00	D3	36%	\$492.80	\$177.10	\$161.70	\$138.60	\$0.00	\$0.00	\$177.10
5 5	456-106-940 456-106-941	EMC SIO Ent Tier 3=CB EMC SIO Ent Tier 4=CB	\$690.00 \$620.00	D3 D3	36% 36%	\$441.60 \$396.80	\$158.70 \$142.60	\$144.90 \$130.20	\$124.20 \$111.60	\$0.00 \$0.00	\$0.00 \$0.00	\$158.70 \$142.60
5	456-106-942	EMC SIO Ent Tier 5=CB	\$560.00	D3	36%	\$358.40	\$142.00	\$117.60	\$100.80	\$0.00	\$0.00	\$128.80
5	456-106-943	EMC SIO Ent Tier 6=CB	\$490.00	D3	36%	\$313.60	\$112.70	\$102.90	\$88.20	\$0.00	\$0.00	\$112.70
5	456-106-944	EMC SIO Ent Tier 7=CB	\$440.00	D3	36%	\$281.60	\$101.20	\$92.40	\$79.20	\$0.00	\$0.00	\$101.20
5	456-106-957	IONIX ITOPS OPTICAL TRANSPORT MGR KIT=MA	\$175,000.00	D3	36%	\$112,000.00	\$40,250.00	\$0.00	\$31,500.00	\$0.00	\$0.00	\$40,250.00
5	456-106-958	IONIX IT OPS OTM MANAGED DEVICE L11=MA	\$2,300.00	D3	36%	\$1,472.00	\$529.00	\$0.00	\$414.00	\$0.00	\$0.00	\$529.00
5 5	456-106-959 456-106-960	IONIX IT OPS OTM MANAGED DEVICE L21=MA IONIX IT OPS OTM MANAGED DEVICE L31=MA	\$1,725.00 \$1,334.00	D3 D3	36% 36%	\$1,104.00 \$853.76	\$396.75 \$306.82	\$0.00 \$0.00	\$310.50 \$240.12	\$0.00 \$0.00	\$0.00 \$0.00	\$396.75 \$306.82
5	456-106-961	IONIX IT OPS OTM MANAGED DEVICE LST-MA	\$1,081.00	D3	36%	\$691.84	\$248.63	\$0.00	\$194.58	\$0.00	\$0.00	\$248.63
5	456-106-962	ACM MANAGED SYSTEM=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-106-963	ACM Prod RTU Lic=MA	\$36,000.00	D3	36%	\$23,040.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$8,280.00
5	456-106-964	AL5620 SAM ADP-P/PER SERV=MA	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5 5	456-106-965 456-106-966	BMC Patrol ADP - P=MA Concord eHealth ADP - P=MA	\$9,000.00 \$9,000.00	D3 D3	36% 36%	\$5,760.00 \$5,760.00	\$2,070.00 \$2,070.00	\$0.00 \$0.00	\$1,620.00 \$1,620.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,070.00 \$2,070.00
5	456-106-967	CONCORD SYSEDGE ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-968	CIENA C.D TMF 814 ADP - P=MA	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	456-106-969	CISCO CTM TMF 814 ADP - P=MA	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	456-106-970	E-Mail ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-971	ISC Adp - Production Lic=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5 5	456-106-972 456-106-973	InfoVista Server ADP - P=MA Log File ADP - P=MA	\$9,000.00	D3 D3	36% 36%	\$5,760.00 \$2,880.00	\$2,070.00 \$1,035.00	\$0.00 \$0.00	\$1,620.00 \$810.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,070.00 \$1,035.00
5	456-106-974	NetIQ ADP - P=MA	\$4,500.00 \$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-975	OUTBOUND SNMP ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-976	ADP MICROSFT SYS CTR OPS MGR 2007 PRO=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	456-106-977	Remedy ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-978	Script ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5 5	456-106-979 456-106-980	CLAR-CEL-SYM ADP SITE LIC=MA SQL Unix ADP(p/server)-P=MA	\$18,000.00 \$4,500.00	D3 D3	36% 36%	\$11,520.00 \$2,880.00	\$4,140.00 \$1,035.00	\$0.00 \$0.00	\$3,240.00 \$810.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,140.00 \$1,035.00
5	456-106-981	SQL Windows ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-982	Syslog ADP - P=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-983	SNMP Trap ADP - P=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-984	XML ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-985	AM Mgd High End Device=MA	\$13.00	D3	36%	\$8.32	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$2.99
5 5	456-106-986 456-106-987	IP AM - NAS EXTENSION (2)=MA IP AM - NAS EXTENSION (1)=MA	\$90.00 \$90.00	D3 D3	36% 36%	\$57.60 \$57.60	\$20.70 \$20.70	\$0.00 \$0.00	\$16.20 \$16.20	\$0.00 \$0.00	\$0.00 \$0.00	\$20.70 \$20.70
5	456-106-988	AM Production License=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	456-106-989	ITOI C API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-990	ITOI JAVA API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-991	ITOI PERL API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-992	ITOI BUSINESS IMPACT MANAGER=MA	\$31,500.00	D3	36%	\$20,160.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$7,245.00
5 5	456-106-993 456-106-994	DM Static Ent License=MA DM Static SP License=MA	\$9,000.00 \$9,000.00	D3 D3	36% 36%	\$5,760.00 \$5,760.00	\$2,070.00 \$2,070.00	\$0.00 \$0.00	\$1,620.00 \$1,620.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,070.00 \$2,070.00
5	456-106-995	DM Traveling License=MA	\$90,000.00	D3	36%	\$57,600.00	\$20,700.00	\$0.00	\$16,200.00	\$0.00	\$0.00	\$20,700.00
5	456-106-996	ITOI BUSNS DASHBRD 1 CONCURRENT USER=MA	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$207.00
5	456-106-997	ITOI BUSNS DASHBRD 2500 CONCURRNT USR=MA	\$152,280.00	D3	36%	\$97,459.20	\$35,024.40	\$0.00	\$27,410.40	\$0.00	\$0.00	\$35,024.40
5	456-106-998	ITOI BUSNS DASHBRD 5 CONCURRENT USERS=MA	\$2,835.00	D3	36%	\$1,814.40	\$652.05	\$0.00	\$510.30	\$0.00	\$0.00	\$652.05
5	456-106-999	ITOI BUSNS DASHBRD 10 CONCURRNT USERS=MA	\$4,050.00	D3	36%	\$2,592.00	\$931.50	\$0.00	\$729.00	\$0.00	\$0.00	\$931.50
5 5	456-107-000 456-107-001	ITOI BUSNS DASHBRD 25 CONCURRENT USER=MA ITOI BUSNS DASHBRD 50 CONCURRNT USERS=MA	\$8,100.00 \$13,770.00	D3 D3	36% 36%	\$5,184.00 \$8,812.80	\$1,863.00 \$3,167.10	\$0.00 \$0.00	\$1,458.00 \$2,478.60	\$0.00 \$0.00	\$0.00 \$0.00	\$1,863.00 \$3,167.10
5	456-107-002	ITOI BUSNS DASHBRD 100 CONCURRNT USRS=MA	\$20,250.00	D3	36%	\$12,960.00	\$4,657.50	\$0.00	\$3,645.00	\$0.00	\$0.00	\$4,657.50
5	456-107-003	ITOI BUSNS DASHBRD 250 CONCURRNT USRS=MA	\$40,500.00	D3	36%	\$25,920.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$9,315.00
5	456-107-004	ITOI BUSNS DASHBRD 500 CONCURRNT USRS=MA	\$60,750.00	D3	36%	\$38,880.00	\$13,972.50	\$0.00	\$10,935.00	\$0.00	\$0.00	\$13,972.50
5	456-107-005	ITOI BUSNS DASHBRD 1000 CONCURRNT USR=MA	\$81,000.00	D3	36%	\$51,840.00	\$18,630.00	\$0.00	\$14,580.00	\$0.00	\$0.00	\$18,630.00
5	456-107-006	ITOI BUSINESS DASHBOARD PRODUCTION=MA ITOI SRVR MGR-APP PROCESS MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5 5	456-107-007 456-107-008	ITOI SRVR MGR-APP PROCESS MGMT MODULE=MA ITOI SRVR MGR-CLUSTER MGT MOD- SITE=MA	\$13,500.00 \$13,500.00	D3 D3	36% 36%	\$8,640.00 \$8,640.00	\$3,105.00 \$3,105.00	\$0.00 \$0.00	\$2,430.00 \$2,430.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,105.00 \$3,105.00
5	456-107-009	F5 LOAD BALANCER MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-010	MICROSOFT HYPER-V MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-011	EMC SERVER MANAGER - PROD LICENSE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-012	ITOI SERVER MGR - VM MODULE- SITE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-013	ACM EXP PACK UPG 1=MA	\$24,300.00	D3	36%	\$15,552.00	\$5,589.00	\$0.00	\$4,374.00	\$0.00	\$0.00	\$5,589.00
5 5	456-107-014 456-107-015	ACM EXP PACK UPG 2=MA ACM EXP PACK UPG 3=MA	\$100,800.00	D3 D3	36% 36%	\$64,512.00	\$23,184.00	\$0.00 \$0.00	\$18,144.00 \$13,770.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,184.00
5	456-107-016	ASM Express Pack Upg 1=MA	\$76,500.00 \$17,000.00	D3	36%	\$48,960.00 \$10.880.00	\$17,595.00 \$3,910.00	\$0.00	\$3,060.00	\$0.00	\$0.00	\$17,595.00 \$3,910.00
5	456-107-017	ASM Express Pack Upg 2=MA	\$65,875.00	D3	36%	\$42,160.00		\$0.00	\$11,857.50	\$0.00	\$0.00	\$15,151.25
5	456-107-018	ASM Express Pack Upg 3=MA	\$48,875.00	D3	36%	\$31,280.00	\$11,241.25	\$0.00	\$8,797.50	\$0.00	\$0.00	\$11,241.25
5	456-107-019	BI Express Pack Upg 1=MA	\$37,000.00	D3	36%	\$23,680.00	\$8,510.00	\$0.00	\$6,660.00	\$0.00	\$0.00	\$8,510.00
5	456-107-020	BI Express Pack Upg 2=MA	\$145,875.00	D3	36%	\$93,360.00		\$0.00	\$26,257.50	\$0.00	\$0.00	\$33,551.25
5	456-107-021	BI Express Pack Upg 3=MA	\$108,875.00	D3	36%	\$69,680.00		\$0.00	\$19,597.50	\$0.00	\$0.00	\$25,041.25
5 5	456-107-022 456-107-023	NAS EXPRESS PACK 50 to 100 UPG - P=MA	\$14,400.00	D3 D3	36% 36%	\$9,216.00		\$0.00	\$2,592.00	\$0.00	\$0.00	\$3,312.00
5	456-107-023 456-107-024	NAS EXPRESS PACK 100 to 200 UPG - P=MA NAS EXPRESS PACK 100 to 250 UPG - P=MA	\$57,600.00 \$43,200.00	D3	36%	\$36,864.00 \$27,648.00		\$0.00 \$0.00	\$10,368.00 \$7,776.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,248.00 \$9,936.00
5	456-107-025	Express Pack Upg 1=MA	\$18,000.00	D3	36%	\$11,520.00		\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	456-107-026	Express Pack Upg 2=MA	\$72,000.00	D3	36%	\$46,080.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$16,560.00
5	456-107-027	Express Pack Upg 3=MA	\$54,000.00	D3	36%	\$34,560.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$12,420.00
5	456-107-028	GLOBAL CONSOLE 100=MA	\$72,000.00	D3	36%	\$46,080.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$16,560.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-029	GLOBAL CONSOLE 10=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5 5	456-107-030	GLOBAL CONSOLE 1=MA	\$4,500.00	D3 D3	36% 36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-107-031 456-107-032	GLOBAL CONSOLE 25=MA GLOBAL CONSOLE 3=MA	\$36,000.00 \$10,800.00	D3	36%	\$23,040.00 \$6,912.00	\$8,280.00 \$2,484.00	\$0.00 \$0.00	\$6,480.00 \$1,944.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,280.00 \$2,484.00
5	456-107-032	GLOBAL CONSOLE 50=MA	\$54,000.00	D3	36%	\$34,560.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$12,420.00
5	456-107-034	IP AM Mgd Tier 1 Lic=MA	\$225.00	D3	36%	\$144.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$51.75
5	456-107-035	IP AM Mgd Tier 1: 501-1000 Lic=MA	\$216.00	D3	36%	\$138.24	\$49.68	\$0.00	\$38.88	\$0.00	\$0.00	\$49.68
5	456-107-036	IP AM MGD TIER 1 DEVICES: 1001-1500=MA	\$198.00	D3	36%	\$126.72	\$45.54	\$0.00	\$35.64	\$0.00	\$0.00	\$45.54
5	456-107-037	IP AM MGD TIER 1 DEVICES: 1501-2500=MA	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$41.40
5 5	456-107-038 456-107-039	IP AM MGD TIER 1 DEVICES: 2501-5000=MA IP AM MGD TIER 1 DEVICES: 5001-10000=MA	\$149.00 \$122.00	D3 D3	36% 36%	\$95.36 \$78.08	\$34.27 \$28.06	\$0.00 \$0.00	\$26.82 \$21.96	\$0.00 \$0.00	\$0.00 \$0.00	\$34.27 \$28.06
5	456-107-039	IP AM Mgd Tier 1: 10,001+ =MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-107-041	IP AM Mgd Tier 2 Lic=MA	\$18.00	D3	36%	\$11.52	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$4.14
5	456-107-042	IP AM Mgd Tier 2: 501-1000=MA	\$17.00	D3	36%	\$10.88	\$3.91	\$0.00	\$3.06	\$0.00	\$0.00	\$3.91
5	456-107-043	IP AM MGD TIER 2 DEVICES: 1001-1500=MA	\$16.00	D3	36%	\$10.24	\$3.68	\$0.00	\$2.88	\$0.00	\$0.00	\$3.68
5 5	456-107-044	IP AM MGD TIER 2 DEVICES: 1501-2500=MA IP AM MGD TIER 2 DEVICES: 2501-5000=MA	\$15.00 \$14.00	D3 D3	36% 36%	\$9.60 \$8.96	\$3.45 \$3.22	\$0.00 \$0.00	\$2.70 \$2.52	\$0.00 \$0.00	\$0.00 \$0.00	\$3.45 \$3.22
5	456-107-045 456-107-046	IP AM MGD TIER 2 DEVICES: 5001-10000=MA	\$14.00 \$12.00	D3	36%	\$7.68	\$2.76	\$0.00	\$2.32	\$0.00	\$0.00	\$2.76
5	456-107-047	IP AM Mgd Tier 2: 10,001+ =MA	\$10.00	D3	36%	\$6.40	\$2.30	\$0.00	\$1.80	\$0.00	\$0.00	\$2.30
5	456-107-048	IP AM Mgd Tier 3 Lic=MA	\$54.00	D3	36%	\$34.56	\$12.42	\$0.00	\$9.72	\$0.00	\$0.00	\$12.42
5	456-107-049	IP AM Mgd Tier 3: 501-1000=MA	\$50.00	D3	36%	\$32.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5	456-107-050	IP AM MGD TIER 3 DEVICES: 1001-1500=MA	\$45.00	D3	36%	\$28.80	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35
5 5	456-107-051 456-107-052	IP AM MGD TIER 3 DEVICES: 1501-2500=MA IP AM MGD TIER 3 DEVICES: 2501-5000=MA	\$41.00 \$36.00	D3 D3	36% 36%	\$26.24 \$23.04	\$9.43 \$8.28	\$0.00 \$0.00	\$7.38 \$6.48	\$0.00 \$0.00	\$0.00 \$0.00	\$9.43 \$8.28
5	456-107-053	IP AM MGD TIER 3 DEVICES: 5001-10000=MA	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	456-107-054	IP AM Mgd Tier 3: 10,001+=MA	\$23.00	D3	36%	\$14.72	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$5.29
5	456-107-055	IP AM Mgd Tier 4 NAS Lic=MA	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	456-107-056	IP AM MGD TIER 4 NAS DEVICES:101-250=MA	\$27.00	D3	36%	\$17.28	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$6.21
5	456-107-057	IP AM MGD TIER 4 NAS DEVICES:251+UP=MA	\$23.00	D3	36%	\$14.72	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$5.29
5 5	456-107-059 456-107-060	MULTICAST MGD DEV LIC=MA MULTICAST MGD DEV: 501-1,000 =MA	\$125.00 \$120.00	D3 D3	36% 36%	\$80.00 \$76.80	\$28.75 \$27.60	\$0.00 \$0.00	\$22.50 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$28.75 \$27.60
5	456-107-061	MULTICAST MIGD DEV. 501-1,000 -MIA  MULTICAST MGR DEVICES: 1001-1500=MA	\$110.00	D3	36%	\$70.40	\$25.30	\$0.00	\$19.80	\$0.00	\$0.00	\$25.30
5	456-107-062	MULTICAST MGR DEVICES: 1501-2500=MA	\$100.00	D3	36%	\$64.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$23.00
5	456-107-063	MULTICAST MGR DEVICES: 2501-5000=MA	\$85.00	D3	36%	\$54.40	\$19.55	\$0.00	\$15.30	\$0.00	\$0.00	\$19.55
5	456-107-064	MULTICAST MGR DEVICES: 5001-10000=MA	\$70.00	D3	36%	\$44.80	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	\$16.10
5	456-107-065	MULTICAST MGD DEV: 10,000+ =MA	\$50.00	D3	36%	\$32.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5 5	456-107-066 456-107-067	MULTICAST MGR: MULTICST VPN FEATURE=MA MULTICAST PRODUCTION LIC=MA	\$35,000.00 \$25,000.00	D3 D3	36% 36%	\$22,400.00 \$16,000.00	\$8,050.00 \$5,750.00	\$0.00 \$0.00	\$6,300.00 \$4,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,050.00 \$5,750.00
5	456-107-068	MPLSMGD LAY3 CE DEV LIC=MA	\$150.00	D3	36%	\$10,000.00	\$3,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$3,730.00
5	456-107-069	MPLS MGD LAY3 CE DEVICES: 2501-5000=MA	\$144.00	D3	36%	\$92.16	\$33.12	\$0.00	\$25.92	\$0.00	\$0.00	\$33.12
5	456-107-070	MPLS MGD LAY3 CE DEVICES: 5001-10000=MA	\$132.00	D3	36%	\$84.48	\$30.36	\$0.00	\$23.76	\$0.00	\$0.00	\$30.36
5	456-107-071	MPLS MGD LAY3 CE DEVICES: 10001-25000=MA	\$126.00	D3	36%	\$80.64	\$28.98	\$0.00	\$22.68	\$0.00	\$0.00	\$28.98
5	456-107-072	MPLS MGD LAY3 CE DEVICES: 25001-50000=MA	\$120.00	D3	36%	\$76.80	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5 5	456-107-073 456-107-074	MPLS MGD LAY3 CE DEVICES: 50001+UP=MA MPLSMGD LAY2 FWD INTF LIC=MA	\$105.00 \$75.00	D3 D3	36% 36%	\$67.20 \$48.00	\$24.15 \$17.25	\$0.00 \$0.00	\$18.90 \$13.50	\$0.00 \$0.00	\$0.00 \$0.00	\$24.15 \$17.25
5	456-107-075	MPLS MGD LAY2 FRWRDR INTFC:201-1000=MA	\$73.00	D3	36%	\$46.08	\$16.56	\$0.00	\$12.96	\$0.00	\$0.00	\$16.56
5	456-107-076	MPLS MGD LAY2 FRWRDR INTFC:1001-4000=MA	\$66.00	D3	36%	\$42.24	\$15.18	\$0.00	\$11.88	\$0.00	\$0.00	\$15.18
5	456-107-077	MPLS MGD LAY2 FRWRDR INTFC:4001-20000=MA	\$63.00	D3	36%	\$40.32	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$14.49
5	456-107-078	MPLS MGD LAY2 FRWRDR INTFC:20001-100K=MA	\$60.00	D3	36%	\$38.40	\$13.80	\$0.00	\$10.80	\$0.00	\$0.00	\$13.80
5 5	456-107-079	MPLS MGD LAY2 FRWRDR INTFC:100K+UP=MA	\$53.00	D3	36%	\$33.92	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$12.19
5 5	456-107-080 456-107-081	MPLS PRODUCTION LICENSE=MA MPLSMGD LAY3 VRF INTF LIC=MA	\$100,000.00 \$50.00	D3 D3	36% 36%	\$64,000.00 \$32.00	\$23,000.00 \$11.50	\$0.00 \$0.00	\$18,000.00 \$9.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,000.00 \$11.50
5	456-107-082	MPLS MGD LAY3 VRF INTFC: 2501-5000=MA	\$48.00	D3	36%	\$30.72	\$11.04	\$0.00	\$8.64	\$0.00	\$0.00	\$11.04
5	456-107-083	MPLS MGD LAY3 VRF INTFC: 5001-10000=MA	\$44.00	D3	36%	\$28.16	\$10.12	\$0.00	\$7.92	\$0.00	\$0.00	\$10.12
5	456-107-084	MPLS MGD LAY3 VRF INTFC: 10001-25000=MA	\$42.00	D3	36%	\$26.88	\$9.66	\$0.00	\$7.56	\$0.00	\$0.00	\$9.66
5	456-107-085	MPLS MGD LAY3 VRF INTFC: 25001-50000=MA	\$40.00	D3	36%	\$25.60	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$9.20
5	456-107-086	MPLS MGD LAY3 VRF INTFC: 50001+UP=MA	\$35.00	D3	36%	\$22.40	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$8.05
5 5	456-107-087 456-107-088	IPV6 AVAILABILITY MGR - PRODUCTION=MA EMC NOTIFICATION MANAGER=MA	\$26,100.00 \$67,500.00	D3 D3	36% 36%	\$16,704.00 \$43,200.00	\$6,003.00 \$15,525.00	\$0.00 \$0.00	\$4,698.00 \$12,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,003.00 \$15,525.00
5	456-107-089	NPM MGD DEVICES LIC=MA	\$113.00	D3	36%	\$72.32	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$25.99
5	456-107-090	NPM MGD DEVICES: 501-1,000=MA	\$108.00	D3	36%	\$69.12	\$24.84	\$0.00	\$19.44	\$0.00	\$0.00	\$24.84
5	456-107-091	NPM MGD DEVICES: 1,001-1,500=MA	\$99.00	D3	36%	\$63.36	\$22.77	\$0.00	\$17.82	\$0.00	\$0.00	\$22.77
5	456-107-092	NPM MGD DEVICES: 1,501-2,500=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-107-093	NPM MGD DEVICES: 2,501-5,000=MA	\$77.00	D3	36%	\$49.28	\$17.71	\$0.00	\$13.86	\$0.00	\$0.00	\$17.71
5 5	456-107-094 456-107-095	NPM MGD DEVICES: 5,001-10,000=MA NPM MGD DEVICES: 10,001+=MA	\$63.00 \$45.00	D3 D3	36% 36%	\$40.32 \$28.80	\$14.49 \$10.35	\$0.00 \$0.00	\$11.34 \$8.10	\$0.00 \$0.00	\$0.00 \$0.00	\$14.49 \$10.35
5	456-107-095	NPM PRODUCTION LICENSE=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	456-107-097	OLIP Production License=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	456-107-098	IP AM Mgd P&I Lic=MA	\$1,080.00	D3	36%	\$691.20	\$248.40	\$0.00	\$194.40	\$0.00	\$0.00	\$248.40
5	456-107-099	IP AM MGD PORTS&INTRFCS: 5001-10000=MA	\$990.00	D3	36%	\$633.60	\$227.70	\$0.00	\$178.20	\$0.00	\$0.00	\$227.70
5	456-107-100	IP AM MGD PORTS&INTRFCS: 10001-25000=MA	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$207.00
5	456-107-101 456-107-103	IP AM MGD PORTS&INTRFCS: 25001-50000=MA	\$810.00	D3	36%	\$518.40	\$186.30	\$0.00	\$145.80	\$0.00	\$0.00	\$186.30
5 5	456-107-102 456-107-103	IP AM MGD PORTS&INTRFCS: 50001-100K=MA IP AM MGD PORTS&INTRFCS: 100001-250K=MA	\$720.00 \$540.00	D3 D3	36% 36%	\$460.80 \$345.60	\$165.60 \$124.20	\$0.00 \$0.00	\$129.60 \$97.20	\$0.00 \$0.00	\$0.00 \$0.00	\$165.60 \$124.20
5	456-107-104	IP AM MGD PORTS&INTRFCS: 100001-250R-MA	\$450.00	D3	36%	\$288.00	\$103.50	\$0.00	\$81.00	\$0.00	\$0.00	\$103.50
5	456-107-105	IP AM MGD PORTS&INTRFCS: 500001-1M=MA	\$360.00	D3	36%	\$230.40	\$82.80	\$0.00	\$64.80	\$0.00	\$0.00	\$82.80
5	456-107-106	IP AM MGD PORTS&INTRFCS: 1000001-1.5M=MA	\$270.00	D3	36%	\$172.80	\$62.10	\$0.00	\$48.60	\$0.00	\$0.00	\$62.10
5	456-107-107	IP AM MGD PORTS&INTRFCS: 1500001-2M=MA	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$41.40
5	456-107-108	IP AM Mgd P&I: 2MM + Lic 91.7% Disc=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70

Dec						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
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6													
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\$   \$60.0015   \$   \$90.0000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.00000   \$10.000000   \$10.00000   \$10.00000   \$10.00000   \$10.000000   \$10.000000   \$10.000000   \$10.000000   \$10.000000   \$10.000000   \$10.000000   \$10.000000   \$10.00000000   \$10.00000000000000000000000000000000000													
Column   C	5	456-107-114		\$0.00	D3								
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\$ 65 077 18 VIDEO DISCUSSION STATES AND STAT	-												
Septiment   Sept													
5   00-00-00-00   VINE MALE SETT PRICE FIRST PRICE F													
5   68, 67-72   WAS ACCESS FORTH SCIENTING CONTROL   50.00	5												
Section   Company													
5   486-07-14   WINDERFECCIONATION   \$100.00	-												
5   50-07-102   WRIELESS MANGELF I FLACKFELL (DISCHAM)	-												
S													
5 450-107-168 SMSGUTE BM YOOK TUCK 1. 10. 10. 10. 10. 10. 10. 10. 10. 10.	5												
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\$ 660,073,004 PPF-or VMPNear PPF-or Mines present Execution (1.5 mg)													
5 464-102-605													
S   460-104-10   PROCE LOCK MARE LECTOR   \$40-000   \$20   \$20   \$47-202   \$20   \$20   \$20   \$20   \$47-202   \$20   \$20   \$20   \$20   \$47-202   \$20   \$20   \$20   \$20   \$47-202   \$20   \$20   \$47-202   \$20													
\$ 46.00.10.10.10.10.10.10.10.10.10.10.10.10.													
\$ 450-00-161 VPR SRM UPG IN PAPPAGE MEET CO.  \$ 450-00-161 VPR SRM UPG IN PAPPAGE MEET CO.  \$ 140-00-161 VPR SRM U	5	456-108-125	RP/CL REM BASE LIC=IC			36%			\$0.00	\$0.00	\$0.00	\$0.00	
5 #56-196-167 POWEPSTATH PROMISSION 1 200													
5 469-109-179 POWERPATH PM NON-WEST 1-ZCC \$13,050 0 10 200 900 \$222.00 \$0.00 \$	-												
6 445-108-109 POWERPATH PANCHAS PT-27C 5 450-108-109 POWERPATH PANCHAS PT-27C 5 450-108-17 POWERPATH PANCHAS	-												
6 446-186-107   POWERPATH PP-MONAMON 1-7C   \$1,000   D3 20%   \$70,000   \$2													
5 45-10-17 POWERATH P-WS-17-ZC S50.0 D3 30h, \$300.0 \$10.0 \$0.0 \$0.0 \$13 18-8 \$0.0 \$10.0 \$0.0 \$10.0 \$0.0 \$10.													
5 48-108-172 POWERPATH PROSE T2-ZC	5									\$0.00			
5 44-9-18-173 POWERPATH POWER PATH POWER PAT	-												
5 48-10-01-77 POWERRATHE PSTD VOLUME (1000-)-22C \$1,000.0 03 39% \$208.0 \$10.5 0 30.0 \$10.0													
5   465-108-176   POWERPATHINE STD. VOLUME (1000+)-ZC   \$1,000.00   03   39%   \$570.00   \$241.50   \$0.00   \$0.00   \$0.00   \$3.00   \$0.00   \$3.00   \$													
5   456-108-177   POWERPATHWESTD, VOLLAME (SOM)**PCZ*   \$1,200.00   30,00   30,00   \$0,00													
5 456-108-109 POWERPATHWER ADD-ON VOL (100-109 CPUI) 2/CL \$1,000.0 D.3 39% \$370.0 \$30.0 \$50.0 \$50.0 \$20.00 \$20.00 \$20.00 \$40.00 \$40.0 \$20.00 \$40.00 \$	5	456-108-177		\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5 466-108-181 POWERPATHWE RDD. VIOL (100-196 CPLI)=ZC \$1,000.00 D3 30% \$40.00 \$30.00 \$	-												
5 455-108-182 POWERPATHVE STD. VOL (1001-0PL) 2C \$1,500.0 D3 36% \$886.0 \$316.50 \$0.0 \$0.0 \$0.0 \$346.00 \$345.00	-												
6 486-108-190 POWERPATHVESTD, X86T (11-CPUIS)=ZC \$16,850 D3 38% \$1,142-40 \$410.55 \$0.00 \$0.00 \$0.00 \$0.00 \$370.35 \$1.05													
5 456-108-191 POWERPATH/YE STD X86T 2(8-CPUS)=ZC 5 456-108-252 5 456-108	5	456-108-189						\$253.00		\$0.00			
6   466-108-654   DX_FOR_WIN_FILE_SYS_MIGNETA   \$0.00   D3   38%   \$0.00   \$													
5 456-109-226 VIPR SRM BUTE IBM YV00 BASE-IC \$7,920.0 D3 38% \$5,088.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$456-109-226 VIPR SRM HDS BASE-IC \$7,920.0 D3 38% \$5,088.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$1,821.													
6 496-109-268 VIPR SRM 3PTV BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$46-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM IBM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM SIM DS VIPR SRM SIM DS BASE =IC \$7,920.00 D3 38% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$1,821.60 \$6 466-109-270 VIPR SRM SIM DS VIPR SRM SIM DS VIPR SRM SIM DS VIPR SRM SIM SIM DS VIPR SRM SIM SIM DS VIPR SRM SIM DS VIPR SRM SIM SIM SIM SIM SIM S													
5         486-109-269         VIPR SRM HDS BASE =IC         \$7,920.00         D3         36%         \$5,068.80         \$1,821.60         \$0.00         \$0.00         \$0.00         \$1,00         \$1,00         \$1,00         \$0.00         \$0.00         \$1,00         \$1,00         \$1,00         \$1,821.60         \$0.00         \$0.00         \$0.00         \$1,00         \$1,821.60         \$0.00         \$0.00         \$0.00         \$1,00         \$1,821.60         \$0.00         \$0.00         \$0.00         \$0.00         \$1,821.60         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,821.60         \$0.00         \$1,821.60         \$0.00         \$0.00         \$0.00         \$0.00         \$1,821.60         \$0.00         \$0.00         \$0.00         \$0.00         \$1,821.60         \$0.00         \$0.00         \$0.00         \$1,821.60         \$0.00         \$0.00         \$1,821.60         \$0.													
5         456-109-271         VIPR SRM XIV BASE =IC         \$7.920.00         D3         36%         \$5.068.80         \$1.821.60         \$0.00         \$0.00         \$0.00         \$0.00         \$1.821.60           5         456-109-273         VIPR SRM JPE EVA BASE =IC         \$7.920.00         D3         36%         \$5.068.80         \$1.816.60         \$0.00         \$1.108.60         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1.108.60         \$0.0	5					36%							
5 456-109-272 VIPR SRM Jar BASE = IC 5 456-109-273 VIPR SRM Jar BASE = IC 5 456-109-274 VIPR SRM HP PVP BABSE = IC 5 456-109-274 VIPR SRM HP PVP BABSE = IC 5 456-109-275 VIPR SRM HP PVP BABSE = IC 5 456-109-276 VIPR SRM LPR PVP BABSE = IC 5 79-200 D 3 36% \$5,088.0 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,108.60 5 456-109-276 VIPR SRM Completing BASE = IC 5 79-200 D 3 36% \$5,068.0 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 5 456-109-276 VIPR SRM Completing BASE = IC 5 79-200 D 3 36% \$5,068.0 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 5 456-109-276 VIPR SRM Completing BASE = IC 5 79-200 D 3 36% \$5,068.0 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 5 456-109-277 VIPR SRM JARV SW FC AP 20TBU + 40TBU + 10-10 \$1,821.60 5 456-109-278 VIPR SRM JARV SW FC AP 20TBU + 40TBU + 10-10 \$1,821.60 5 456-109-279 VIPR SRM JARV SW FC AP 20TBU + 40TBU + 10-10 \$1,821.60 5 456-109-379 CILCUIDARRAY SW FC AP 20TBU + 40TBU + 10-10 \$1,821.60 5 456-109-396 DPS ENTERPRISE EDITION RP4VM ENABLER=IB 5 80.00 D3 36% \$0.00	-												
5         456-109-273         VIPR SRM HP EVA BASE =IC         \$7,920.00         D3         36%         \$5,088.80         \$1,821.60         \$0.00	-												
5 456-109-2774 VIPR SRM IPH XPIP9500 BASE =IC													
5 456-109-275 VIPR SRM MTAP BASE =IC \$7,920.0 D3 36% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60													
5         456-109-277         VIPR SRM JEPT/2 BASE =IC         \$7,920.00         D3         36%         \$5,068.80         \$1,821.60         \$0.00         \$0.00         \$0.00         \$0.00         \$1,821.60           5         456-109-278         VIPR SRM IBM Y7000 BASE=IC         \$7,920.00         D3         36%         \$5,068.80         \$1,821.60         \$0.00 <td>5</td> <td></td>	5												
5 456-109-278 VIPR SRM IBM V7000 BASE=IC \$7,920.00 D3 36% \$5,068.80 \$1,821.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,821.60 \$466-109-371 CLOUDARRAY SW FC AP 20TBU 1-QTBU 1DFG=IC \$53,860.00 D3 36% \$34,150.40 \$9,040.80 \$0.00 \$7,470.40 \$0.00 \$	5												
5 456-109-371 CLOUDARRAY SW FC AP 20TBU - 40TBU UPC=IC \$53,80.00 D3 36% \$34,150.40 \$9,004.80.00 \$7,470.40 \$0.00 \$9,000 \$9													
5 456-109-396 DPS ENTERPRISE EDITION RP4VM ENABLER=IB  \$ 0.00 D3 36% \$ 0.00 \$ 0													
\$ 456-109-562 RP4VM STARTER PACK FOR SCALEIO =IB \$ 0.0 D3 36% \$0.00 \$0.0													
\$ 456-110-063 EMC SIO SW Tier 1-CB \$ 1250.00 D3 36% \$800.00 \$287.50 \$262.50 \$225.00 \$0.00 \$0.00 \$287.50 \$259.00 \$0.00 \$0.00 \$287.50 \$259.00 \$0.00 \$0.00 \$287.50 \$259.00 \$0.00 \$0.00 \$0.00													
5         456-110-065         EMC SIO SW Tier 3-CB         \$1,020.00         D3         36%         \$65.280         \$234.60         \$214.20         \$183.60         \$0.00         \$0.00         \$234.60           5         456-110-067         EMC SIO SW Tier 5-CB         \$830.00         D3         36%         \$588.20         \$211.60         \$193.20         \$166.60         \$0.00         \$0.00         \$211.60           5         456-110-067         EMC SIO SW Tier 5-CB         \$830.00         D3         36%         \$473.60         \$170.20         \$155.40         \$133.20         \$0.00         \$0.00         \$170.20           5         456-110-069         EMC SIO SW Tier 6-CB         \$740.00         D3         36%         \$473.60         \$170.20         \$155.40         \$133.20         \$0.00         \$0.00         \$10.00         \$170.20           5         456-110-121         RecoverPoint Local - SIO(12-100 TB)=CA         \$0.00         D3         36%         \$0.00         \$43.70         \$39.90         \$34.20         \$0.00         \$0.00         \$10.00         \$40.25         \$39.90         \$34.20         \$0.00         \$0.00         \$10.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00													
5         456-110-066         EMC SIO SW Tier 4-CB         \$92.00         D3         36%         \$588.80         \$211.60         \$193.20         \$165.60         \$0.00         \$0.00         \$211.60           5         456-110-068         EMC SIO SW Tier 6-CB         \$740.00         D3         36%         \$531.20         \$190.90         \$174.30         \$149.40         \$0.00         \$0.00         \$190.90           5         456-110-068         EMC SIO SW Tier 6-CB         \$740.00         D3         36%         \$473.60         \$170.20         \$155.40         \$133.20         \$0.00         \$0.00         \$170.20           5         456-110-169         EMC SIO SW Tier 7-CB         \$670.00         D3         36%         \$428.80         \$154.10         \$140.70         \$120.60         \$0.00         \$0.00         \$154.10           5         456-110-121         RecoverPoint Local - SIO(12-100 TB)=CA         \$0.00         D3         36%         \$0.00         \$43.70         \$39.90         \$34.20         \$0.00         \$0.00         \$40.25           5         456-110-122         RecoverPoint Local - SIO(12-100 TB)=CA         \$0.00         D3         36%         \$0.00         \$40.25         \$36.75         \$31.50         \$0.00         \$0.00	5	456-110-064	EMC SIO SW Tier 2=CB				\$723.20	\$259.90	\$237.30		\$0.00	\$0.00	
\$ 456-110-067 EMC SIO SW Tier 5=CB \$830.00 D3 36% \$531.20 \$190.90 \$174.30 \$149.40 \$0.00 \$0.00 \$190.90 \$176.10 \$10.00 \$176.10 \$	5						i	1		i	11.11	1	
5 456-110-068 EMC SIO SW Tier 6=CB \$740.00 D3 36% \$473.60 \$170.20 \$155.40 \$133.20 \$0.00 \$0.00 \$170.20 \$156.41 \$10.20 \$156.40 \$10.00 \$10	5												
5         456-110-069         EMC SIO SW Tier 7=CB         \$670.00         D3         36%         \$428.80         \$154.10         \$140.70         \$120.60         \$0.00         \$0.00         \$154.10           5         456-110-121         RecoverPoint Local - SIO(12-100 TB)=CA         \$0.00         D3         36%         \$0.00         \$43.70         \$39.90         \$34.20         \$0.00         \$0.00         \$43.70           5         456-110-122         RecoverPoint Local - SIO(101-250 TB)=CA         \$0.00         D3         36%         \$0.00         \$40.25         \$36.75         \$31.50         \$0.00         \$0.00         \$40.70           5         456-110-123         RecoverPoint Local - SIO(251-500 TB)=CA         \$0.00         D3         36%         \$0.00         \$35.65         \$32.55         \$27.90         \$0.00         \$0.00         \$56.65           456-110-124         RecoverPoint Local - SIO(5001-1000 TB)=CA         \$0.00         D3         36%         \$0.00         \$32.20         \$29.40         \$25.20         \$0.00         \$0.00         \$32.20           5         456-110-125         RecoverPoint Local - SIO(1001-5K TB)=CA         \$0.00         D3         36%         \$0.00         \$29.90         \$27.30         \$20.4         \$0.00         \$													
5         456-110-121         RecoverPoint Local - SIO(12 - 100 TB)=CA         \$0.00         D3         36%         \$0.00         \$43.70         \$39.90         \$34.20         \$0.00         \$0.00         \$43.70           5         456-110-122         RecoverPoint Local - SIO(251-500 TB)=CA         \$0.00         D3         36%         \$0.00         \$36.55         \$32.55         \$27.90         \$0.00         \$0.00         \$35.65           5         456-110-123         RecoverPoint Local - SIO(501-1000 TB)=CA         \$0.00         D3         36%         \$0.00         \$35.65         \$22.55         \$27.90         \$0.00         \$0.00         \$35.65           5         456-110-124         RecoverPoint Local - SIO(501-1000 TB)=CA         \$0.00         D3         36%         \$0.00         \$32.20         \$29.40         \$25.20         \$0.00         \$0.00         \$32.20           5         456-110-125         RecoverPoint Local - SIO(100-15K TB)=CA         \$0.00         D3         36%         \$0.00         \$29.90         \$27.30         \$23.40         \$0.00         \$0.00         \$29.00         \$25.20         \$0.00         \$0.00         \$29.00         \$26.45         \$24.15         \$20.70         \$0.00         \$0.00         \$26.45         \$24.15         \$20.70													
5 456-110-122 RecoverPoint Local - SIO(101-250 TB)=CA \$0.00 D3 36% \$0.00 \$40.25 \$36.75 \$31.50 \$0.00 \$0.00 \$40.25 \$456.75 \$456.10-123 RecoverPoint Local - SIO(251-500 TB)=CA \$0.00 D3 36% \$0.00 \$35.65 \$32.55 \$27.90 \$0.00 \$0.00 \$35.65 \$32.55 \$27.90 \$0.00 \$0.00 \$35.65 \$32.55 \$27.90 \$0.00 \$0.00 \$35.65 \$32.55 \$27.90 \$0.00 \$0.00 \$35.65 \$32.55 \$27.90 \$0.00 \$0.00 \$35.65 \$32.55 \$27.90 \$0.00 \$0.00 \$35.65 \$32.50 \$27.90 \$0.00 \$0.00 \$35.65 \$32.50 \$27.90 \$0.00 \$0.00 \$35.65 \$32.50 \$27.90 \$0.00 \$0.00 \$35.65 \$32.50 \$27.90 \$0.00 \$0.00 \$35.65 \$32.50 \$36.75 \$31.50 \$0.00 \$30.00 \$35.65 \$32.50 \$36.75 \$31.50 \$30.00 \$30.00 \$35.65 \$32.50 \$36.75 \$31.50 \$30.00 \$30.00 \$35.65 \$32.50 \$30.00 \$30.00 \$35.65 \$32.50 \$30.00													
5 456-110-124 RecoverPoint Local - SIO(501-1000 TB)=CA \$0.00 D3 36% \$0.00 \$32.20 \$29.40 \$25.20 \$0.00 \$0.00 \$32.20 \$29.40 \$25.20 \$0.00 \$32.20 \$29.40 \$25.20 \$0.00 \$32.20 \$29.40 \$25.20 \$0.00 \$32.20 \$29.40 \$25.20 \$0.00 \$32.20 \$29.40 \$25.20 \$0.00 \$32.20 \$29.40 \$25.20 \$0.00 \$20.40			RecoverPoint Local - SIO(101-250 TB)=CA	\$0.00	D3			\$40.25	\$36.75			\$0.00	\$40.25
5 456-110-125 RecoverPoint Local - SIO(1001-5K TB)=CA \$0.00 D3 36% \$0.00 \$29.90 \$27.30 \$23.40 \$0.00 \$0.00 \$29.90 \$27.30 \$2.30 \$0.00 \$0.00 \$29.90 \$27.30 \$0.00 \$0.00 \$0.00 \$29.90 \$0.00 \$0.													
5 456-110-126 RecoverPoint Local - SIO(5001-10K TB)=CA \$0.00 D3 36% \$0.00 \$26.45 \$24.15 \$20.70 \$0.00 \$0.00 \$26.45 \$456-110-127 RecoverPoint Local - SIO(10,001+ TB)=CA \$0.00 D3 36% \$0.00 \$24.15 \$22.05 \$18.90 \$0.00 \$0.00 \$24.15 \$24.15 \$0.00 \$0.00 \$24.15 \$18.90 \$0.00 \$0.00 \$24.15 \$18.90 \$0.00 \$0.00 \$24.15 \$18.90 \$0.00 \$0.00 \$24.15 \$18.90 \$0.00 \$0.00 \$24.15 \$18.90 \$0.00 \$0.00 \$24.15 \$18.90 \$0.00 \$													
5 456-110-127 RecoverPoint Local - SIO(10,001+ TB)=CA \$0.00 D3 36% \$0.00 \$24.15 \$22.05 \$18.90 \$0.00 \$0.00 \$24.15 \$456-110-159 EMC Storage Analytics for SIO Tier 1=CB \$0.00 D3 36% \$0.00 \$20.24 \$18.48 \$15.84 \$0.00 \$0.00 \$20.24													
5 456-110-159 EMC Storage Analytics for SIO Tier 1=CB \$0.00 D3 36% \$0.00 \$20.24 \$18.48 \$15.84 \$0.00 \$0.00 \$20.24													
5 456-110-160 EMC Storage Analytics for SIO Tier 2=CB \$0.00 D3 36% \$0.00 \$18.17 \$16.59 \$14.22 \$0.00 \$0.00 \$18.17	-	456-110-159	EMC Storage Analytics for SIO Tier 1=CB	\$0.00	D3	36%	\$0.00	\$20.24	\$18.48	\$15.84	\$0.00	\$0.00	\$20.24
	5	456-110-160	EMC Storage Analytics for SIO Tier 2=CB	\$0.00	D3	36%	\$0.00	\$18.17	\$16.59	\$14.22	\$0.00	\$0.00	\$18.17

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-161	EMC Storage Analytics for SIO Tier 3=CB	\$0.00		36%	\$0.00	\$16.33	\$14.91	\$12.78	\$0.00	\$0.00	\$16.33
5 5	456-110-162 456-110-163	EMC Storage Analytics for SIO Tier 4=CB EMC Storage Analytics for SIO Tier 5=CB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$14.72 \$13.34	\$13.44 \$12.18	\$11.52 \$10.44	\$0.00 \$0.00	\$0.00 \$0.00	\$14.72 \$13.34
5	456-110-163	EMC Storage Analytics for SIO Tier 5=CB  EMC Storage Analytics for SIO Tier 6=CB	\$0.00		36%	\$0.00	\$13.34 \$11.96	\$10.92	\$10.44	\$0.00	\$0.00	\$13.34 \$11.96
5	456-110-165	EMC Storage Analytics for SIO Tier 7=CB	\$0.00		36%	\$0.00	\$10.81	\$9.87	\$8.46	\$0.00	\$0.00	\$10.81
5	456-110-224	CLOUDARRAY SW FOR FC APPLIANCE 40TBU=IC	\$100,000.00		36%	\$64,000.00	\$18,000.00	\$0.00	\$14,000.00	\$0.00	\$0.00	\$18,000.00
5	456-110-229	EMC SIO SW lic key delivery=CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-230	VCE ESRS ENABLER=IA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-300	VS T1 NPSUITE SRM LICENSE=CB	\$0.00		36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	456-110-301 456-110-302	VS T2 NPSUITE SRM LICENSE=CB VS T3 NPSUITE SRM LICENSE=CB	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	456-110-303	T1 SRM SA 1-50TB=CB	\$1,340.00		36%	\$857.60	\$308.20	\$0.00	\$0.00	\$0.00	\$0.00	\$308.20
5	456-110-304	T1 SRM SA 51-150TB=CB	\$1,330.00		36%	\$851.20	\$305.90	\$0.00	\$0.00	\$0.00	\$0.00	\$305.90
5	456-110-305	T1 SRM SA 151-300TB=CB	\$1,320.00		36%	\$844.80	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	456-110-306	T1 SRM SA 301-450TB=CB	\$1,310.00		36%	\$838.40	\$301.30	\$0.00	\$0.00	\$0.00	\$0.00	\$301.30
5 5	456-110-307 456-110-308	T1 SRM SA 451-750TB=CB T1 SRM SA 751-1500TB=CB	\$1,220.00 \$1,020.00		36% 36%	\$780.80 \$652.80	\$280.60 \$234.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$280.60 \$234.60
5	456-110-309	T1 SRM SA 1501-3000TB=CB	\$970.00		36%	\$620.80	\$233.10	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-110-310	T1 SRM SA 3001-5000TB=CB	\$880.00	D3	36%	\$563.20	\$202.40	\$0.00	\$0.00	\$0.00	\$0.00	\$202.40
5	456-110-311	T1 SRM SA 5001-10000TB=CB	\$680.00	D3	36%	\$435.20	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$156.40
5	456-110-312	T1 SRM SA 10001+TB=CB	\$580.00		36%	\$371.20	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40
5	456-110-313	T2 SRM SA 1-50TB=CB	\$830.00		36%	\$531.20	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5 5	456-110-314 456-110-315	T2 SRM SA 51-150TB=CB T2 SRM SA 151-300TB=CB	\$780.00		36% 36%	\$499.20 \$460.80	\$179.40 \$165.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$179.40 \$165.60
5	456-110-315	T2 SRM SA 301-450TB=CB	\$720.00 \$660.00		36%	\$400.80	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$151.80
5	456-110-317	T2 SRM SA 451-750TB=CB	\$600.00		36%	\$384.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	456-110-318	T2 SRM SA 751-1500TB=CB	\$430.00		36%	\$275.20	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	456-110-319	T2 SRM SA 1501-3000TB=CB	\$400.00		36%	\$256.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5	456-110-320	T2 SRM SA 3001-5000TB=CB	\$380.00		36%	\$243.20	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$87.40
5 5	456-110-321 456-110-322	T2 SRM SA 5001-10000TB=CB T2 SRM SA 10001+TB=CB	\$350.00 \$320.00		36% 36%	\$224.00 \$204.80	\$80.50 \$73.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$80.50 \$73.60
5	456-110-323	T3 SRM SA 1-50TB=CB	\$520.00 \$530.00	D3	36%	\$339.20	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$121.90
5	456-110-324	T3 SRM SA 51-150TB=CB	\$490.00		36%	\$313.60	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$112.70
5	456-110-325	T3 SRM SA 151-300TB=CB	\$460.00	D3	36%	\$294.40	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	456-110-326	T3 SRM SA 301-450TB=CB	\$420.00		36%	\$268.80	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	456-110-327	T3 SRM SA 451-750TB=CB	\$390.00		36%	\$249.60	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5 5	456-110-328 456-110-329	T3 SRM SA 751-1500TB=CB T3 SRM SA 1501-3000TB=CB	\$350.00 \$320.00		36% 36%	\$224.00 \$204.80	\$80.50 \$73.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$80.50 \$73.60
5	456-110-348	VS T1 NPSUITE VIPRC LICENSE=CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-349	VS T2 NPSUITE VIPRC LICENSE=CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-350	VS T3 NPSUITE VIPRC LICENSE=CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-351	T1 VIPRC SA 1-50TB=CB	\$555.00		36%	\$355.20	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$127.65
5	456-110-352	T1 VIPRC SA 51-150TB=CB	\$550.00		36%	\$352.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5 5	456-110-353 456-110-354	T1 VIPRC SA 151-300TB=CB T1 VIPRC SA 301-450TB=CB	\$544.00 \$540.00		36% 36%	\$348.16 \$345.60	\$125.12 \$124.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$125.12 \$124.20
5	456-110-355	T1 VIPRC SA 451-750TB=CB	\$510.00 \$510.00		36%	\$326.40	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	456-110-356	T1 VIPRC SA 751-1500TB=CB	\$430.00		36%	\$275.20	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	456-110-357	T1 VIPRC SA 1501-3000TB=CB	\$410.00	D3	36%	\$262.40	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	456-110-358	T1 VIPRC SA 3001-5000TB=CB	\$370.00		36%	\$236.80	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-110-359	T1 VIPRC SA 5001-10000TB=CB	\$280.00		36%	\$179.20	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5 5	456-110-360 456-110-361	T1 VIPRC SA 10001+TB=CB T2 VIPRC SA 1-50TB=CB	\$240.00 \$375.00		36% 36%	\$153.60 \$240.00	\$55.20 \$86.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.20 \$86.25
5	456-110-362	T2 VIPRC SA 1-301B=CB T2 VIPRC SA 51-150TB=CB	\$370.00		36%	\$236.80	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-110-363	T2 VIPRC SA 151-300TB=CB	\$340.00		36%	\$217.60	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	456-110-364	T2 VIPRC SA 301-450TB=CB	\$320.00	D3	36%	\$204.80	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	456-110-365	T2 VIPRC SA 451-750TB=CB	\$290.00		36%	\$185.60	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	456-110-366	T2 VIPRC SA 751-1500TB=CB	\$250.00		36%	\$160.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5 5	456-110-367 456-110-368	T2 VIPRC SA 1501-3000TB=CB T2 VIPRC SA 3001-5000TB=CB	\$230.00 \$220.00		36% 36%	\$147.20 \$140.80	\$52.90 \$50.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$52.90 \$50.60
5	456-110-369	T2 VIPRC SA 5001-50001B=CB	\$210.00		36%	\$134.40	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	456-110-370	T2 VIPRC SA 10001+TB=CB	\$200.00		36%	\$128.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	456-110-371	T3 VIPRC SA 1-50TB=CB	\$300.00		36%	\$192.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.00
5	456-110-372	T3 VIPRC SA 51-150TB=CB	\$280.00		36%	\$179.20	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-110-373	T3 VIPRC SA 151-300TB=CB	\$260.00		36%	\$166.40	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59.80
5 5	456-110-374 456-110-375	T3 VIPRC SA 301-450TB=CB T3 VIPRC SA 451-750TB=CB	\$240.00 \$220.00		36% 36%	\$153.60 \$140.80	\$55.20 \$50.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$55.20 \$50.60
5 5	456-110-375 456-110-376	T3 VIPRC SA 451-750TB=CB T3 VIPRC SA 751-1500TB=CB	\$220.00 \$200.00	D3	36%	\$140.80 \$128.00	\$50.60 \$46.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$50.60 \$46.00
5	456-110-377	T3 VIPRC SA 1501-3000TB=CB	\$180.00		36%	\$115.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-110-421	T3 SRM SA 3001-5000TB=CB	\$290.00	D3	36%	\$185.60	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	456-110-422	T3 SRM SA 5001-10000TB=CB	\$260.00	D3	36%	\$166.40	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59.80
5	456-110-423	T3 SRM SA 10001TB+=CB	\$240.00		36%	\$153.60	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-110-424	T3 VIPRC SA 3001-5000TB=CB	\$170.00		36%	\$108.80	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$39.10
5 5	456-110-425 456-110-426	T3 VIPRC SA 5001-10000TB=CB T3 VIPRC SA 10001TB+=CB	\$150.00 \$140.00		36% 36%	\$96.00 \$89.60	\$34.50 \$32.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.50 \$32.20
5	456-110-426 456-110-456	POWERPATH VE HOST LICENSES SRV/USRV=IA	\$140.00		36% 36%	\$89.60	\$32.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$32.20 \$0.00
5	456-110-457	POWERPATH VE HOST LICENSES SKV/OSKV-IA	\$8,554.00		36%	\$5,474.56	\$1,967.42	\$0.00	\$0.00	\$0.00	\$0.00	\$1,967.42
5	456-110-510	FEHC-Master-Order-Agreement=ID	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-539	VS SRM SIO Tier 0 TB=CB	\$450.00		36%	\$288.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-110-553	VS VIPRC SIO LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-555	CLOUDARRAY SW FOR FC APPLIANCE 20TBU=IC	\$66,700.00	D3	36%	\$42,688.00	\$12,006.00	\$0.00	\$9,338.00	\$0.00	\$0.00	\$12,006.00
5 5	456-110-686 456-110-687	VIPR SRM AX TIER 1 =IC VIPR SRM CX/NS TIER 2 =IC	\$4,830.00 \$13,480.00	D3 D3	36% 36%	\$3,091.20 \$8,627.20	\$1,110.90 \$3,100.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,110.90 \$3,100.40
5	456-110-688	VIPR SRM CX/NS FIER 2 = IC VIPR SRM CX TIER 3 = IC	\$33,030.00	D3	36%	\$0,027.20 \$21,139.20	\$3,100.40 \$7,596.90	\$0.00	\$0.00	\$0.00	\$0.00	\$7,596.90
5	456-110-689	VIPR SRM CX/NS TIER 4 =IC	\$61,460.00	D3	36%	\$39,334.40	\$14,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,135.80
5	456-110-690	VIPR SRM CX/NS TIER 5 =IC	\$105,990.00	D3	36%	\$67,833.60	\$24,377.70	\$0.00	\$0.00	\$0.00	\$0.00	\$24,377.70
5	456-110-768	VIPR SRM 3PTY TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-769	VIPR SRM HDS TB = CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-770	VIPR SRM IBM DS TB =CB	\$700.00	D3	36% 36%	\$448.00 \$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$161.00 \$161.00
5 5	456-110-771 456-110-772	VIPR SRM XIV TB =CB VIPR SRM 3Par TB =CB	\$700.00 \$700.00	D3 D3	36%	\$448.00 \$448.00	\$161.00 \$161.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$161.00 \$161.00
5	456-110-773	VIPR SRM HP EVA TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-774	VIPR SRM NTAP TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-775	VIPR SRM Compellent TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-776	VIPR SRM 3PTY2 TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5 5	456-110-782 456-110-808	VIPR SRM VG GATEWAY =ID VIPR SRM SIO Tier 0 TB=CB	\$5,000.00 \$310.00	D3 D3	36% 36%	\$3,200.00	\$1,150.00 \$71.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00
5	456-110-809	VIPR SRM SIO Tier 1 TB=CB	\$240.00	D3	36%	\$198.40 \$153.60	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30 \$55.20
5	456-110-810	VIPR SRM SIO Tier 2 TB=CB	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-110-811	VIPR SRM SIO Tier 3 TB=CB	\$170.00	D3	36%	\$108.80	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$39.10
5	456-110-812	VIPR SRM SIO Tier 4 TB=CB	\$130.00	D3	36%	\$83.20	\$29.90	\$0.00	\$0.00	\$0.00	\$0.00	\$29.90
5	456-110-813	VIPR SRM SIO Tier 5 TB=CB	\$110.00	D3	36%	\$70.40	\$25.30	\$0.00	\$0.00	\$0.00	\$0.00	\$25.30
5 5	456-110-814 456-110-824	VIPR SRM SIO Tier 6 TB=CB VIPR SRM IBM V7000 TB=CB	\$100.00 \$700.00	D3 D3	36% 36%	\$64.00 \$448.00	\$23.00 \$161.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.00 \$161.00
5	456-110-891	VIPR SRM Vblock TIER 1 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-892	VIPR SRM Vblock TIER 2 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-893	VIPR SRM Vblock TIER 3 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-894	VIPR SRM Vblock TIER 4 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-895	VIPR SRM DMX CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-937 456-110-938	CLOUDARRAY VIRT EDTN SW <118TB=CC CLOUDARRAY VIRT EDTN SW 118-499TB=CC	\$23,810.00 \$205.00	D3 D3	36% 36%	\$15,238.40 \$131.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-110-939	CLOUDARRAY VIRT EDTN SW 116-4991B-CC	\$205.00 \$175.00	D3	36%	\$112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-940	CLOUDARRAY VIRT EDTN SW 1000-4999TB=CC	\$155.00	D3	36%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-941	CLOUDARRAY VIRT EDTN SW >5000TB=CC	\$135.00	D3	36%	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-955	SVR SAN STE VMWARE 5TB SCALEIO=CB	\$3,750.00	D3	36%	\$2,400.00	\$862.50	\$787.50	\$675.00	\$0.00	\$0.00	\$862.50
5	456-110-956	SVR SAN STE 5TB SIO OR 1CPU VSANAD=CB	\$6,250.00	D3	36%	\$4,000.00	\$1,437.50	\$1,312.50	\$1,125.00	\$0.00	\$0.00	\$1,437.50
5 5	456-110-969 456-110-970	SDS BUNDLE 1 CPU VSAN ADV=ZC SDS BUNDLE 5TB ScaleIO=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-156	CloudLink for ScaleIO DARE Tier 1=CB	\$0.00	D3	36%	\$0.00	\$25.99	\$23.73	\$20.34	\$0.00	\$0.00	\$25.99
5	456-111-157	CloudLink for ScaleIO DARE Tier 2=CB	\$0.00	D3	36%	\$0.00	\$23.46	\$21.42	\$18.36	\$0.00	\$0.00	\$23.46
5	456-111-158	CloudLink for ScaleIO DARE Tier 3=CB	\$0.00	D3	36%	\$0.00	\$21.16	\$19.32	\$16.56	\$0.00	\$0.00	\$21.16
5	456-111-159	CloudLink for ScaleIO DARE Tier 4=CB	\$0.00	D3	36%	\$0.00	\$19.09	\$17.43	\$14.94	\$0.00	\$0.00	\$19.09
5	456-111-160	CloudLink for ScaleIO DARE Tier 5=CB	\$0.00	D3	36%	\$0.00	\$17.25	\$15.75	\$13.50	\$0.00	\$0.00	\$17.25
5 5	456-111-161 456-111-162	CloudLink for ScaleIO DARE Tier 6=CB CloudLink for ScaleIO DARE Tier 7=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$15.41 \$14.03	\$14.07 \$12.81	\$12.06 \$10.98	\$0.00 \$0.00	\$0.00 \$0.00	\$15.41 \$14.03
5	456-111-231	CLOUDARRAY VMAXFX SW FOR FC APP 40TBU=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-288	Constellation Perp 1-100TB=CA	\$3,000.00	D3	36%	\$1,920.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-111-289	Constellation Perp 101-250TB=CA	\$2,550.00	D3	36%	\$1,632.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	456-111-290	Constellation Perp 251-500TB=CA	\$1,950.00	D3	36%	\$1,248.00	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$448.50
5	456-111-291	Constellation Perp 501-1000TB=CA	\$1,440.00	D3	36%	\$921.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5 5	456-111-292 456-111-293	Constellation Perp 1PB-5PB=CA Constellation Perp 5PB-10PB=CA	\$1,050.00 \$810.00	D3 D3	36% 36%	\$672.00 \$518.40	\$241.50 \$186.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$241.50 \$186.30
5	456-111-294	Constellation Perp 10+PB=CA	\$600.00	D3	36%	\$384.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	456-111-359	EMC SIO SW Tier 8=CB	\$603.00	D3	36%	\$385.92	\$138.69	\$126.63	\$108.54	\$0.00	\$0.00	\$138.69
5	456-111-360	EMC SIO SW Tier 9=CB	\$543.00	D3	36%	\$347.52	\$124.89	\$114.03	\$97.74	\$0.00	\$0.00	\$124.89
5	456-111-361	CloudLink for ScaleIO DARE Tier 8=CB	\$0.00	D3	36%	\$0.00	\$12.65	\$11.55	\$9.90	\$0.00	\$0.00	\$12.65
5	456-111-362	CloudLink for ScaleIO DARE Tier 9=CB	\$0.00	D3	36%	\$0.00	\$11.50	\$10.50	\$9.00	\$0.00	\$0.00	\$11.50
5 5	456-111-497 456-111-498	EMC SIO SW Tier 10=CB EMC SIO SW Tier 11=CB	\$488.00 \$440.00	D3 D3	36% 36%	\$312.32 \$281.60	\$112.24 \$101.20	\$102.48 \$92.40	\$87.84 \$79.20	\$0.00 \$0.00	\$0.00 \$0.00	\$112.24 \$101.20
5	456-111-499	CloudLink for ScaleIO DARE Tier 10=CB	\$0.00	D3	36%	\$0.00	\$101.20	\$9.45	\$8.10	\$0.00	\$0.00	\$10.35
5	456-111-500	CloudLink for ScaleIO DARE Tier 11=CB	\$0.00	D3	36%	\$0.00	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$9.43
5	456-111-638	Constellation Site Cache VE - Perp=CA	\$19,500.00	D3	36%	\$12,480.00	\$4,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,485.00
5	456-111-672	VS SRM SIO LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-673	VS SRM ECS LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-816 456-111-817	RP/EX VPLX V2 LC DL SCV2000/3000/3020=IC RP/EX VPLX V2 LC DL SC4020=IC	\$3,320.00 \$4,610.00	D3 D3	36% 36%	\$2,124.80	\$597.60 \$829.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$597.60 \$829.80
5 5	456-111-817 456-111-818	RP/EX VPLEX V2 LC DL SC4020=IC  RP/EX VPLEX LOCAL DELL COMPLT SC8000=IC	\$4,610.00 \$14,000.00	D3	36%	\$2,950.40 \$8,960.00	\$829.80 \$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80 \$2,520.00
5	456-111-819	RP/EX VPLX V2 LC DL SC8000/9000=IC	\$19,000.00	D3	36%	\$12,160.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-820	RP/EX VPLX V2 RM DL SCV2000/3000/3020=IC	\$8,550.00	D3	36%	\$5,472.00	\$1,539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,539.00
5	456-111-821	RP/EX VPLX V2 RM DL SC4020=IC	\$11,890.00	D3	36%	\$7,609.60	\$2,140.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,140.20
5	456-111-822	RP/EX VPLEX REM DELL COMPLT SC8000=IC	\$33,070.00	D3	36%	\$21,164.80	\$5,952.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,952.60
5	456-111-823	RP/EX VPLX V2 RM DL SC8000/9000=IC	\$47,490.00	D3	36%	\$30,393.60	\$8,548.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,548.20
5 5	456-111-824 456-111-825	RP/EX VPLX V6 LC DL SCV2000/3000/3020=IC	\$3,320.00	D3 D3	36% 36%	\$2,124.80	\$597.60 \$829.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$597.60
5	456-111-825 456-111-826	RP/EX VPLX V6 LC DL SC4020=IC RP/EX VPLX V6 LOC DELL COMPLT SC8000=IC	\$4,610.00 \$14,000.00	D3	36%	\$2,950.40 \$8,960.00	\$829.80	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$829.80 \$2,520.00
5	456-111-827	RP/EX VPLX V6 LOC DELL COMPLT SC6000-1C	\$14,000.00	D3	36%	\$12,160.00	\$3,420.00		\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-828	RP/EX VPLX V6 RM DL SCV2000/3000/3020=IC	\$8,550.00	D3	36%	\$5,472.00	\$1,539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,539.00
5	456-111-829	RP/EX VPLX V6 RM DL SC4020=IC	\$11,890.00	D3	36%	\$7,609.60	\$2,140.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,140.20
5	456-111-830	RP/EX VPLX V6 REM DELL COMPLT SC8000=IC	\$33,070.00	D3	36%	\$21,164.80	\$5,952.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,952.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-831	RP/EX VPLX V6 RM DL SC8000/9000=IC	\$47,490.00	D3	36%	\$30,393.60	\$8,548.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,548.20
5 5	456-111-886 456-111-889	RTI BASIC PLATFORM PERPETUAL=ZC RTI MIGRATION PLATFORM PERPETUAL=ZC	\$23,000.00 \$0.00	D3 D3	36% 36%	\$14,720.00 \$0.00	\$5,290.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,290.00
5	456-111-009	EMC Native Hybrid Cloud VMware = MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-111-916	RP/EX LOC BASE FOR SIO=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-917	RP/EX LOC FOR SIO (12-100TB)=CA	\$1,030.00	D3	36%	\$659.20	\$236.90	\$216.30	\$185.40	\$0.00	\$0.00	\$236.90
5	456-111-918	RP/EX LOC FOR SIO (101-250TB)=CA	\$931.00	D3	36%	\$595.84	\$214.13	\$195.51	\$167.58	\$0.00	\$0.00	\$214.13
5	456-111-919	RP/EX LOC FOR SIO (251-500TB)=CA	\$840.00	D3	36%	\$537.60	\$193.20	\$176.40	\$151.20	\$0.00	\$0.00	\$193.20
5	456-111-920	RP/EX LOC FOR SIO (501-1,000TB)=CA	\$758.00	D3	36% 36%	\$485.12	\$174.34	\$159.18 \$136.50	\$136.44	\$0.00	\$0.00	\$174.34
5 5	456-111-921 456-111-922	RP/EX LOC FOR SIO (1,001-5,000TB)=CA RP/EX LOC FOR SIO (5,001-10,000TB)=CA	\$650.00 \$540.00	D3 D3	36%	\$416.00 \$345.60	\$149.50 \$124.20	\$136.50 \$113.40	\$117.00 \$97.20	\$0.00 \$0.00	\$0.00 \$0.00	\$149.50 \$124.20
5	456-111-923	RP/EX LOC for SIO (10,001-10,000TB)=CA	\$475.00	D3	36%	\$304.00	\$109.25	\$99.75	\$85.50	\$0.00	\$0.00	\$109.25
5	456-111-924	RP/EX LOC for SIO (20,001-40,000TB)=CA	\$450.00	D3	36%	\$288.00	\$103.50	\$94.50	\$81.00	\$0.00	\$0.00	\$103.50
5	456-111-925	RP/EX LOCfor SIO (40,001-60,000TB)=CA	\$425.00	D3	36%	\$272.00	\$97.75	\$89.25	\$76.50	\$0.00	\$0.00	\$97.75
5	456-111-926	RP/EX LOC for SIO (60,001-100,000TB)=CA	\$400.00	D3	36%	\$256.00	\$92.00	\$84.00	\$72.00	\$0.00	\$0.00	\$92.00
5 5	456-111-927 456-111-928	RP/EX LOC for SIO (100,001TB+)=CA RP/EX REM BASE FOR SIO=IC	\$363.00 \$0.00	D3 D3	36% 36%	\$232.32 \$0.00	\$83.49 \$0.00	\$76.23 \$0.00	\$65.34	\$0.00 \$0.00	\$0.00 \$0.00	\$83.49 \$0.00
5	456-111-929	RP/EX REM FOR SIO (12-100TB)=CA	\$1,030.00	D3	36%	\$659.20	\$236.90	\$216.30	\$0.00 \$185.40	\$0.00	\$0.00	\$236.90
5	456-111-930	RP/EX REM FOR SIO (101-250TB)=CA	\$931.00	D3	36%	\$595.84	\$214.13	\$195.51	\$167.58	\$0.00	\$0.00	\$214.13
5	456-111-931	RP/EX REM FOR SIO (251-500TB)=CA	\$840.00	D3	36%	\$537.60	\$193.20	\$176.40	\$151.20	\$0.00	\$0.00	\$193.20
5	456-111-932	RP/EX REM FOR SIO (501-1,000TB)=CA	\$758.00	D3	36%	\$485.12	\$174.34	\$159.18	\$136.44	\$0.00	\$0.00	\$174.34
5	456-111-933	RP/EX REM FOR SIO (1,001-5,000TB)=CA	\$650.00	D3	36%	\$416.00	\$149.50	\$136.50	\$117.00	\$0.00	\$0.00	\$149.50
5 5	456-111-934 456-111-935	RP/EX REM FOR SIO (5,001-10,000TB)=CA	\$540.00 \$475.00	D3 D3	36% 36%	\$345.60 \$304.00	\$124.20 \$109.25	\$113.40 \$99.75	\$97.20 \$85.50	\$0.00 \$0.00	\$0.00 \$0.00	\$124.20
5	456-111-936	RP/EX REM for SIO (10,001-20,000TB)=CA RP/EX REM for SIO (20,001-40,000TB)=CA	\$475.00 \$450.00	D3	36%	\$288.00	\$103.50	\$94.50	\$81.00	\$0.00	\$0.00	\$109.25 \$103.50
5	456-111-937	RP/EX REM for SIO (40,001-60,000TB)=CA	\$425.00	D3	36%	\$272.00	\$97.75	\$89.25	\$76.50	\$0.00	\$0.00	\$97.75
5	456-111-938	RP/EX REM for SIO (60,001-100,000TB)=CA	\$400.00	D3	36%	\$256.00	\$92.00	\$84.00	\$72.00	\$0.00	\$0.00	\$92.00
5	456-111-939	RP/EX REM for SIO (100,001TB+)=CA	\$363.00	D3	36%	\$232.32	\$83.49	\$76.23	\$65.34	\$0.00	\$0.00	\$83.49
5	456-111-959	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-135 456-112-136	ViPR SRM for Dell SC2000=IC ViPR SRM for Dell SC4000=IC	\$5,460.00 \$13,100.00	D3 D3	36% 36%	\$3,494.40 \$8,384.00	\$982.80 \$2,358.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$982.80 \$2,358.00
5	456-112-137	VIPR SRM for Dell SC7000=IC	\$26,190.00	D3	36%	\$16,761.60	\$4,714.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,714.20
5	456-112-139	ViPR SRM for Dell SC9000=IC	\$38,190.00	D3	36%	\$24,441.60	\$6,874.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,874.20
5	456-112-969	RP/EX VPLX V2 LC DL SC5000/5020/F=IC	\$7,820.00	D3	36%	\$5,004.80	\$1,407.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-112-970	RP/EX VPLX V2 RM DL SC5000/5020/F=IC	\$20,140.00	D3	36%	\$12,889.60	\$3,625.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-112-971	RP/EX VPLX V2 LC DL SC7020/F=IC	\$13,320.00	D3	36%	\$8,524.80	\$2,397.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,397.60
5 5	456-112-972 456-112-973	RP/EX VPLX V2 RM DL SC7020/F=IC RP/EX VPLX V6 LC DL SC5000/5020/F=IC	\$29,730.00 \$7,820.00	D3 D3	36% 36%	\$19,027.20 \$5,004.80	\$5,351.40 \$1,407.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,351.40 \$1,407.60
5	456-112-974	RP/EX VPLX V6 RM DL SC5000/5020/F=IC	\$20,140.00	D3	36%	\$12,889.60	\$3,625.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-112-975	RP/EX VPLX V6 LC DL SC7020/F=IC	\$13,320.00	D3	36%	\$8,524.80	\$2,397.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-112-976	RP/EX VPLX V6 RM DL SC7020/F=IC	\$29,730.00	D3	36%	\$19,027.20	\$5,351.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,351.40
5	456-113-102	RP4VM Midrange Pack 100 =IB	\$500.00	D3	36%	\$320.00	\$115.00	\$105.00	\$0.00	\$0.00	\$0.00	\$115.00
5	456-113-103	RP4VM Midrange Pack 300 =IB	\$400.00	D3	36%	\$256.00	\$92.00	\$84.00	\$0.00	\$0.00	\$0.00	\$92.00
5 5	456-113-122 456-113-123	CloudLink 6.5 for ScaleIO DARE Tier 1=CB CloudLink 6.5 for ScaleIO DARE Tier 2=CB	\$113.00 \$102.00	D3 D3	36% 36%	\$72.32 \$65.28	\$25.99 \$23.46	\$23.73 \$21.42	\$20.34 \$18.36	\$0.00 \$0.00	\$0.00 \$0.00	\$25.99 \$23.46
5	456-113-124	CloudLink 6.5 for ScaleIO DARE Tier 3=CB	\$92.00	D3	36%	\$58.88	\$21.16	\$19.32	\$16.56	\$0.00	\$0.00	\$21.16
5	456-113-125	CloudLink 6.5 for ScaleIO DARE Tier 4=CB	\$83.00	D3	36%	\$53.12	\$19.09	\$17.43	\$14.94	\$0.00	\$0.00	\$19.09
5	456-113-126	CloudLink 6.5 for ScaleIO DARE Tier 5=CB	\$75.00	D3	36%	\$48.00	\$17.25	\$15.75	\$13.50	\$0.00	\$0.00	\$17.25
5	456-113-127	CloudLink 6.5 for ScaleIO DARE Tier 6=CB	\$67.00	D3	36%	\$42.88	\$15.41	\$14.07	\$12.06	\$0.00	\$0.00	\$15.41
5	456-113-128	CloudLink 6.5 for ScaleIO DARE Tier 7=CB	\$61.00	D3	36%	\$39.04	\$14.03	\$12.81	\$10.98	\$0.00	\$0.00	\$14.03
5 5	456-113-129 456-113-130	CloudLink 6.5 for ScaleIO DARE Tier 8=CB CloudLink 6.5 for ScaleIO DARE Tier 9=CB	\$55.00 \$50.00	D3 D3	36% 36%	\$35.20 \$32.00	\$12.65 \$11.50	\$11.55 \$10.50	\$9.90 \$9.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12.65 \$11.50
5	456-113-131	CloudLink 6.5 for ScaleIO DARE Tier 10=CB	\$45.00	D3	36%	\$28.80	\$10.35	\$9.45	\$8.10	\$0.00	\$0.00	\$10.35
5	456-113-132	CloudLink6.5 for ScaleIO DARE Tier 11=CB	\$41.00	D3	36%	\$26.24	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$9.43
5	457-000-038	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	\$0.00	D3	36%	\$0.00	\$5,060.00	\$4,620.00	\$0.00	\$0.00	\$0.00	\$5,060.00
5	457-000-039	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	\$0.00	D3	36%	\$0.00	\$12,650.00	\$11,550.00	\$0.00	\$0.00	\$0.00	\$12,650.00
5	457-000-040	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	\$0.00	D3	36%	\$0.00	\$20,240.00	\$18,480.00	\$0.00	\$0.00	\$0.00	\$20,240.00
5 5	457-000-041 457-000-042	EMC BACKUP ADVISOR (UP TO 800 CLIENTS) EMC BACKUP ADVISOR (MORE THAN 800 CLNTS)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$28,750.00 \$34.50	\$26,250.00 \$31.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,750.00 \$34.50
5	457-000-042	DISKXTENDER FOR WINDOWS FILE SYS MGR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-272	ARCHXTNDR PLACE HOLDER-ORDERS FROM ICBC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-276	ARCHIVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-481	DISKXTENDER FOR NAS AND UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-182	POWERPATH VE STD X86 T1 (2-7 CPUs)	\$0.00	D3	36%	\$0.00	\$410.55	\$0.00	\$0.00	\$0.00	\$0.00	\$410.55
5	457-100-183	POWERPATH VE STD X86 T2 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$378.35	\$0.00	\$0.00	\$0.00	\$0.00	\$378.35
5	457-100-184 457-100-185	POWERPATH VE STD. VOL (100-199 CPU) POWERPATH VE STD. VOLUME 2 (200+ CPUs)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$345.00 \$310.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$345.00 \$310.50
5	457-100-186	POWERPATH VE 3TD. VOLOME 2 (2004 CPUS)	\$0.00	D3	36%	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	457-100-187	POWERPATH VE ADD-ON X86 T2 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00
5	457-100-188	PPOWERPATH VEADDON VOL (100 - 199 CPU)	\$0.00	D3	36%	\$0.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00
5	457-100-189	POWERPATH VE ADDON VOL 2 (200+ CPUs)	\$0.00	D3	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	457-100-696	PP IND LIC X86 (1-7 CPUs)	\$0.00	D3	36%	\$0.00	\$136.85	\$0.00	\$0.00	\$0.00	\$0.00	\$136.85
5 5	457-100-697 457-100-698	PP IND LIC X86 (8+ CPUs)  PP VOL X86 (100 100 CPUS)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$126.50 \$115.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$126.50 \$115.00
5	457-100-698 457-100-699	PP VOL X86 (100-199 CPUS) PP VOL X86 (200+ CPUS)	\$0.00	D3	36%	\$0.00	\$115.00 \$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00 \$103.50
5	457-100-099	PP IND LIC NX86 (1-7 CPUs)	\$0.00	D3	36%	\$0.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.00
5	457-100-701	PP IND LIC NX86 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$307.05	\$0.00	\$0.00	\$0.00	\$0.00	\$307.05
5	457-100-702	PP VOL NX86 (100-199 CPÚS)	\$0.00	D3	36%	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	457-100-703	PP VOL NX86 (200+ CPUS)	\$0.00	D3	36%	\$0.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-046	POWERPATH/VE STD. VOLUME (500+)	\$0.00	D3	36%	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5 5	457-101-047 457-101-048	POWERPATH/VE STD. VOLUME (1,000+) POWERPATH/VE STD. VOLUME (3,000+)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$241.50 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$241.50 \$207.00
5	457-101-141	RP/CL LOC BASE = CA	\$0.00	D3	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	457-101-142	RP/CL LOC REP CAP UG =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-143 457-101-164	RP/CL REM BASE =CA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$4,752.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,752.00
5	457-101-164	RP/CL REM REP CAP UG =CA DX FOR WIN FILE SYS MGR S=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	457-101-182	DX_FOR_WIN_FILE_SYS_MGR_C=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-385	SRMSUITE 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5 5	457-101-386 457-101-387	SRMSUITE 3PTY CAP UPG =IC SRMSUITE HDS BASE =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$1,821.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,821.60
5	457-101-388	SRMSUITE HDS CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-389	SRMSUITE IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-390	SRMSUITE IBM DS CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-391 457-101-392	SRMSUITE XIV BASE =IC SRMSUITE XIV CAP UPG =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60 \$0.00
5	457-101-393	SRMSUITE 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-394	SRMSUITE 3Par CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-395 457-101-396	SRMSUITE HP EVA BASE =IC SRMSUITE HP EVA CAP UPG =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60
5	457-101-396	SRMSUITE HT EVA CAP OPG FIC SRMSUITE NTAP BASE FIC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$1,821.60
5	457-101-398	SRMSUITE NTAP CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-399	SRMSUITE Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5 5	457-101-400 457-101-401	SRMSUITE Compellent CAP UPG =IC SRMSUITE 3PTY2 BASE =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$1,821.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,821.60
5	457-101-402	SRMSUITE 3PTY2 CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-408	SRMSUITE UPG 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-409	SRMSUITE UPG HDS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5 5	457-101-410 457-101-411	SRMSUITE UPG IBM DS BASE =IC SRMSUITE UPG XIV BASE =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,108.60 \$1,108.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,108.60 \$1,108.60
5	457-101-412	SRMSUITE UPG 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-413	SRMSUITE UPG HP EVA BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-414	SRMSUITE UPG NTAP BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5 5	457-101-415 457-101-525	SRMSUITE UPG Compellent BASE =IC SRMSUITE HP XP/P9500 BASE =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,108.60 \$1,108.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,108.60 \$1,108.60
5	457-101-526	SRMSUITE HP XP/P9500 CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	457-101-527	SRMSUITE UPG HP XP/P9500 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5 5	457-101-888 457-102-012	SRMSUITE IBM V7000 BASE=IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60
5	457-102-012	RecoverPoint SIO Upgrade =CA RecoverPoint Local SIO Upgrade =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	457-102-089	VS T1 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.00
5	457-102-090	VS T1 NPSUITE 51-150TB=CB	\$0.00	D3	36%	\$0.00	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$365.70
5 5	457-102-091 457-102-092	VS T1 NPSUITE 151-300TB=CB VS T1 NPSUITE 301-450TB=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$363.40 \$361.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$363.40 \$361.10
5	457-102-093	VS T1 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	457-102-094	VS T1 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$282.90	\$0.00	\$0.00	\$0.00	\$0.00	\$282.90
5	457-102-095	VS T1 NPSUITE 1501-3000TB=CB	\$0.00	D3	36%	\$0.00	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5 5	457-102-096 457-102-097	VS T1 NPSUITE 3001-5000TB=CB VS T1 NPSUITE 5001-10000TB=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$243.80 \$186.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$243.80 \$186.30
5	457-102-098	VS T1 NPSUITE 10001TB+=CB	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	457-102-099	VS T2 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$224.25
5 5	457-102-100 457-102-101	VS T2 NPSUITE 51-150TB=CB VS T2 NPSUITE 151-300TB=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$223.10 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$223.10 \$207.00
5	457-102-101	VS T2 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	457-102-103	VS T2 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$174.80	\$0.00	\$0.00	\$0.00	\$0.00	\$174.80
5	457-102-104	VS T2 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40
5 5	457-102-105 457-102-106	VS T2 NPSUITE 1501-3000TB=CB VS T2 NPSUITE 3001-5000TB=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$124.20 \$115.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$124.20 \$115.00
5	457-102-100	VS T2 NPSUITE 5001-3000TB=CB	\$0.00	D3	36%	\$0.00	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10
5	457-102-108	VS T2 NPSUITE 10001TB+=CB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	457-102-109	VS T3 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5 5	457-102-110 457-102-111	VS T3 NPSUITE 51-150TB=CB VS T3 NPSUITE 151-300TB=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$151.80 \$140.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$151.80 \$140.30
5	457-102-111	VS T3 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5	457-102-113	VS T3 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5 5	457-102-114 457-102-115	VS T3 NPSUITE 751-1500TB=CB	\$0.00	D3	36% 36%	\$0.00	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10
5	457-102-115 457-102-124	VS T3 NPSUITE 1501-3000TB=CB VS T3 NPSUITE 3001-5000TB=CB	\$0.00 \$0.00	D3 D3	36%	\$0.00 \$0.00	\$98.90 \$87.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$98.90 \$87.40
5	457-102-125	VS T3 NPSUITE 5001-10000TB=CB	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	457-102-126	VS T3 NPSUITE 10001TB+=CB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5 5	457-102-650 457-102-651	VIPR SRM 3PTY BASE =IC VIPR SRM HDS BASE =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$1,821.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60 \$1,821.60
5	457-102-651	VIPR SRM IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-653	VIPR SRM XIV BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-654	VIPR SRM 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5 5	457-102-655 457-102-656	VIPR SRM HP EVA BASE =IC VIPR SRM NTAP BASE =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$1,821.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60 \$1,821.60
5	457-102-657	VIPR SRM Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
		·										

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5 5	457-102-658 457-102-659	VIPR SRM 3PTY2 BASE =IC VIPR SRM HP XP/P9500 BASE =IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$1,108.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60 \$1,108.60
5	457-102-660	VIPR SRM HP XP/P9500 BASE =IC VIPR SRM HP XP/P9500 CAP UPG=IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,106.60
5	457-102-667	VIPR SRM IBM V7000 BASE=IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	458-000-150	RP/CL LOCAL CLASSIC PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-151	RP/CL REMOTE CLASSIC PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-170	RP FOR HCA PRODUCT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	458-000-192 458-000-201	VIPR SRM for VG Gateway=ID VIPR SRM for 3rd Party =IC	\$0.00	D3	36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	458-000-212	VIPR SRM UPG for 3PTY =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-217	POWERPATH Physical Edition	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-218	POWERPATH Virtual Edition	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-226	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	\$0.00 \$0.00	D3	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	458-000-228 458-000-405	RECOVERPOINT FOR VM PRODUCT ScaleIO Software	\$0.00	D3 D3	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-464	RP/EX REMOTE FOR SCALE IO PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-526	DISKXTENDER SOFTWARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-586	EMC Ent HCP SW - VMware	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-836 458-000-840	PowerPath VE Bundle PPTH PHYSICAL	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-841	PPVE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-884	SMARTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-955	ECS Promotion	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-956	RecoverPoint LOCAL SIO PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-991 458-000-992	CLOUDARRAY SW PRODUCT CLOUDARRAY VIRT EDITION SW PRODUCT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-992	EMC Storage Analytics for SIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-997	VCE HYP OE Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-107	EMC Storage Analytics for SIO Tier 1=CB	\$62.00	D3	36%	\$39.68	\$14.26	\$13.02	\$11.16	\$0.00	\$0.00	\$14.26
5	458-001-108	EMC Storage Analytics for SIO Tier 2=CB	\$56.00	D3	36%	\$35.84	\$12.88	\$11.76	\$10.08	\$0.00	\$0.00	\$12.88
5 5	458-001-109 458-001-110	EMC Storage Analytics for SIO Tier 3=CB EMC Storage Analytics for SIO Tier 4=CB	\$50.00 \$46.00	D3 D3	36% 36%	\$32.00 \$29.44	\$11.50 \$10.58	\$10.50 \$9.66	\$9.00 \$8.28	\$0.00 \$0.00	\$0.00 \$0.00	\$11.50 \$10.58
5	458-001-110	EMC Storage Analytics for SIO Tier 5=CB	\$41.00	D3	36%	\$26.24	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$9.43
5	458-001-112	EMC Storage Analytics for SIO Tier 6=CB	\$37.00	D3	36%	\$23.68	\$8.51	\$7.77	\$6.66	\$0.00	\$0.00	\$8.51
5	458-001-113	EMC Storage Analytics for SIO Tier 7=CB	\$33.00	D3	36%	\$21.12	\$7.59	\$6.93	\$5.94	\$0.00	\$0.00	\$7.59
5	458-001-114	ScaleIO Node SW	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-121	RecoverPoint for VM for HCIA CLOUDARRAY FOR FC APPL PRODUCT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	458-001-124 458-001-132	DiskXtender Server Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-161	ViPR Controller Open	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-196	CLOUDARRAY SW FOR SA APPL PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-197	CLOUDARRAY VIRTL EDTN BULK SW PROD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-314 458-001-328	ViPR Controller Promo REAL TIME INTELLIGENCE-PERPETUAL=ZC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-336	Server SAN Suite	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-440	RecoverPoint for VM Starter Packs	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-587	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-596	Constellation Base model	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-639 458-001-640	VS SRM SIO=CB VS VIPRC SIO=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-644	VS VIPRC ECS=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-645	VS SRM Ent=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-646	VS VIPRC Ent=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-647	VS SRM Mid=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-648 458-001-649	VS VIPRC Mid=CB VS SRM Cloud=CB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-650	VS VIPRC Cloud=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-706	ViPR Controller Promo	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-709	EMC Storage Analytics for SIO Tier 8=CB	\$30.00	D3	36%	\$19.20	\$6.90	\$6.30	\$5.40	\$0.00	\$0.00	\$6.90
5	458-001-710 458-001-740	EMC Storage Analytics for SIO Tier 9=CB	\$27.00	D3	36%	\$17.28	\$6.21	\$5.67	\$4.86	\$0.00	\$0.00	\$6.21
5 5	458-001-740 458-001-741	EMC Storage Analytics for SIO Tier 10=CB EMC Storage Analytics for SIO Tier 11=CB	\$25.00 \$23.00	D3 D3	36% 36%	\$16.00 \$14.72	\$5.75 \$5.29	\$5.25 \$4.83	\$4.50 \$4.14	\$0.00 \$0.00	\$0.00 \$0.00	\$5.75 \$5.29
5	458-001-806	Constellation Site Cache VE - Base	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-815	PROTECTPOINT RP ENABLER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-855	RP/EX VPLEX VS2 Local Dell=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-856 458-001-857	RP/EX VPLEX VS2 Remote Dell=IC RP/EX VPLEX VS6 Local Dell=IC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-858	RP/EX VPLEX VS6 Local Dell=IC  RP/EX VPLEX VS6 Remote Dell=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-873	RTI BASIC PLATFORM PERPETUAL=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-876	RTI MIGRATION PLATFORM PERPETUAL=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-889	CPD Native Hybrid Cloud	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-898 458-001-899	RP/EX LOCAL FOR SCALEIO RP/EX REMOTE FOR SCALEIO	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-937	RECOVERPOINT FOR VM FOR 1-NODE HCIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-195	RP4VM Midrange Pack	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-201	CloudLink 6.5 for ScaleIO DARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T01	ADVICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$464.60	\$0.00	\$0.00	\$0.00	\$0.00	\$464.60
5 5	ADV-CAPM-T02 ADV-CAPM-T03	ADV ICM AT LEAST 15TB ADV ICM AT LEAST 25TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$407.10 \$342.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$407.10 \$342.70
Э	ADV-CALIVI-103	ADVIONAL LEAST 2010	φυ.υφ	DS	30%	\$0.00	\$342.70	\$0.00	\$0.00	φυ.υ0	φυ.υφ	φ342./U

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ADV-CAPM-T04	ADV ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$292.10	\$0.00	\$0.00	\$0.00	\$0.00	\$292.10
5	ADV-CAPM-T05 ADV-CAPM-T06	ADVICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$255.30
5 5	ADV-CAPM-106 ADV-CAPM-T07	ADV ICM AT LEAST 100TB ADV ICM AT LEAST 150TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$216.20 \$190.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$216.20 \$190.90
5	ADV-CAPM-T08	ADVICM AT LEAST 1501B	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	ADV-CAPM-T09	ADV ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	ADV-CAPM-T10	ADV ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5	ADV-CAPM-T11	ADV ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	ADV-CAPM-T12	ADVICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5 5	ADV-CAPM-T13 ADV-CAPM-T14	ADV ICM AT LEAST 2500TB ADV ICM AT LEAST 4000TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$73.60 \$62.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$73.60 \$62.10
5	ADV-KEY	ADV ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T01	ADV UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$469.20
5	ADV-UPG-T02	ADV UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$411.70	\$0.00	\$0.00	\$0.00	\$0.00	\$411.70
5	ADV-UPG-T03	ADV UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$347.30
5 5	ADV-UPG-T04 ADV-UPG-T05	ADV UP PP AT LEAST 40TB ADV UP PP AT LEAST 60TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$296.70 \$259.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$296.70 \$259.90
5	ADV-UPG-T05	ADV UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$218.50
5	ADV-UPG-T07	ADV UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	ADV-UPG-T08	ADV UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	ADV-UPG-T09	ADV UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	ADV-UPG-T10	ADV UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5 5	ADV-UPG-T11 ADV-UPG-T12	ADV UP PP AT LEAST 1000TB ADV UP PP AT LEAST 1500TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$101.20 \$89.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$101.20 \$89.70
5	ADV-UPG-T12 ADV-UPG-T13	ADV UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$75.90
5	ADV-UPG-T14	ADV UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	ARC-CAPM-T01	ARC 1YRICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T02	ARC 1YRICM UP TO 15TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T03	ARC 1YRICM UP TO 25TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ARC-CAPM-T04 ARC-CAPM-T05	ARC 1YRICM UP TO 40TB ARC 1YRICM UP TO 60TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ARC-CAPM-T06	ARC 1YRICM UP TO 100TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T07	ARC 1YRICM UP TO 150TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T08	ARC 1YRICM UP TO 250TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T09	ARC 1YRICM UP TO 400TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T10	ARC 1YRICM UP TO 600TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ARC-CAPM-T11 ARC-CAPM-T12	ARC 1YRICM UP TO 1000TB ARC 1YRICM UP TO 1500TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ARC-CAPM-T13	ARC 1YRICM UP TO 2500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T14	ARC 1YRICM UP TO 4000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARCHX-PLACE	ARCHIVEXTENDER PLACE HOLDER - ORDERS FRO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARCHX-WINDOW	ARCHIVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-KEY	ARC ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ARC-UPG-T01 ARC-UPG-T02	ARC UP PP TO 14TB ARC UP PP AT LEAST 15TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$184.00 \$161.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$184.00 \$161.00
5	ARC-UPG-T03	ARC UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$135.70	\$0.00	\$0.00	\$0.00	\$0.00	\$135.70
5	ARC-UPG-T04	ARC UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	ARC-UPG-T05	ARC UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	ARC-UPG-T06	ARC UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	ARC-UPG-T07	ARC UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5 5	ARC-UPG-T08 ARC-UPG-T09	ARC UP PP AT LEAST 250TB ARC UP PP AT LEAST 400TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$64.40 \$52.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$64.40 \$52.90
5	ARC-UPG-T10	ARC UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	ARC-UPG-T11	ARC UP PP AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$39.10
5	ARC-UPG-T12	ARC UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$34.50
5	ARC-UPG-T13	ARC UP PP AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$29.90	\$0.00	\$0.00	\$0.00	\$0.00	\$29.90
5	ARC-UPG-T14	ARC UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$25.30	\$0.00	\$0.00	\$0.00	\$0.00	\$25.30
5 5	ARM6-CAPM-T01 ARM6-CAPM-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 1 EMC CONTROLCENTER 6.0 ARM PPA TIER 2	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$878.60 \$765.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$878.60 \$765.90
5	ARM6-CAPM-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 2  EMC CONTROLCENTER 6.0 ARM PPA TIER 3	\$0.00	D3	36%	\$0.00	\$646.30	\$0.00	\$0.00	\$0.00	\$0.00	\$646.30
5	ARM6-CAPM-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0.00	D3	36%	\$0.00	\$554.30	\$0.00	\$0.00	\$0.00	\$0.00	\$554.30
5	ARM6-CAPM-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0.00	D3	36%	\$0.00	\$485.30	\$0.00	\$0.00	\$0.00	\$0.00	\$485.30
5	ARM6-CAPM-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0.00	D3	36%	\$0.00	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$407.10
5	ARM6-CAPM-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0.00	D3	36%	\$0.00	\$356.50	\$0.00	\$0.00	\$0.00	\$0.00	\$356.50
5 5	ARM6-CAPM-T08 ARM6-CAPM-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 8 EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$299.00 \$255.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$299.00 \$255.30
5 5	ARM6-CAPM-T09 ARM6-CAPM-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 9  EMC CONTROLCENTER 6.0 ARM PPA TIER 10	\$0.00	D3	36%	\$0.00	\$255.30 \$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$255.30 \$225.40
5	ARM6-CAPM-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	ARM6-CAPM-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	ARM6-CAPM-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	ARM6-CAPM-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00		\$119.60
5	ARM6-UPG-T01	EMC CONTROL CENTER 6.0 ARM PPA TIER 1	\$0.00	D3	36%	\$0.00	\$503.70	\$0.00	\$0.00	\$0.00	\$0.00	\$503.70
5 5	ARM6-UPG-T02 ARM6-UPG-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 2 EMC CONTROLCENTER 6.0 ARM PPA TIER 3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$441.60 \$372.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$441.60 \$372.60
5	ARM6-UPG-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3  EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0.00	D3	36%	\$0.00	\$317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$317.40
5	ARM6-UPG-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0.00	D3	36%	\$0.00	\$278.30	\$0.00	\$0.00	\$0.00		\$278.30
5	ARM6-UPG-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0.00	D3	36%	\$0.00	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$234.60
5	ARM6-UPG-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0.00	D3	36%	\$0.00	\$204.70		\$0.00	\$0.00		\$204.70
5	ARM6-UPG-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	\$0.00	D3	36%	\$0.00	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ARM6-UPG-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0.00	D3	36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5 5	ARM6-UPG-T10 ARM6-UPG-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 10 EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$128.80 \$110.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$128.80 \$110.40
5	ARM6-UPG-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0.00	D3	36%	\$0.00	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	ARM6-UPG-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	ARM6-UPG-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0.00	D3	36%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	ARM-CAPM-T01	ARM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$878.60	\$0.00	\$0.00	\$0.00	\$0.00	\$878.60
5 5	ARM-CAPM-T02 ARM-CAPM-T03	ARM ICM AT LEAST 15TB ARM ICM AT LEAST 25TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$765.90 \$646.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$765.90 \$646.30
5	ARM-CAPM-T04	ARM ICM AT LEAST 201B	\$0.00	D3	36%	\$0.00	\$554.30	\$0.00	\$0.00	\$0.00	\$0.00	\$554.30
5	ARM-CAPM-T05	ARM ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$485.30	\$0.00	\$0.00	\$0.00	\$0.00	\$485.30
5	ARM-CAPM-T06	ARM ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$407.10
5 5	ARM-CAPM-T07 ARM-CAPM-T08	ARM ICM AT LEAST 150TB ARM ICM AT LEAST 250TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$356.50 \$299.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$356.50 \$299.00
5 5	ARM-CAPM-T09	ARM ICM AT LEAST 250TB ARM ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$299.00 \$255.30
5	ARM-CAPM-T10	ARM ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$225.40
5	ARM-CAPM-T11	ARM ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	ARM-CAPM-T12	ARM ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5 5	ARM-CAPM-T13 ARM-CAPM-T14	ARM ICM AT LEAST 2500TB ARM ICM AT LEAST 4000TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$138.00 \$119.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$138.00 \$119.60
5	ARMHP-T1-5U	ARM HP T1-T5UPG	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ARMHP-T6-30U	ARM HP T6-T30UPG	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	ARM-KEY	ARM ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMOTH-T1-5U	OTH ARM T1-5 UPG	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5 5	ARMOTH-T6-30U ARM-UPG-T01	OTH ARM T6-30 UPG ARM UP PP TO 14TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$503.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60 \$503.70
5	ARM-UPG-T02	ARM UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00	\$441.60
5	ARM-UPG-T03	ARM UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	ARM-UPG-T04	ARM UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$317.40
5 5	ARM-UPG-T05 ARM-UPG-T06	ARM UP PP AT LEAST 60TB ARM UP PP AT LEAST 100TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$278.30 \$234.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$278.30 \$234.60
5	ARM-UPG-T07	ARM UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$204.70
5	ARM-UPG-T08	ARM UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50
5	ARM-UPG-T09	ARM UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5	ARM-UPG-T10	ARM UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5 5	ARM-UPG-T11 ARM-UPG-T12	ARM UP PP AT LEAST 1000TB ARM UP PP AT LEAST 1500TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$110.40 \$94.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$110.40 \$94.30
5	ARM-UPG-T13	ARM UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	ARM-UPG-T14	ARM UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	AUTOSTART-KIT	EMC AVAILABILITY MEDIA KIT	\$0.00	D3	36%	\$0.00	\$3.45	\$3.15	\$2.70	\$0.00	\$0.00	\$3.45
5 5	AVACLIENT10 AX-DEV-PROG	ADDL CLIENTS 10+ APPLICATIONXTENDER DEVELOPER PROGRAM	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,639.90 \$0.00	\$1,497.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,639.90 \$0.00
5	AX-DEV-PRUPD	APPLICATIONXTENDER DEVELOPER PROGRAM  APPLICATIONXTENDER DEVELOPER PROGRAM UPD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-4TBLNX-NS7	NS700700S BUNDLE 4TB LNX	\$0.00	D3	36%	\$0.00	\$2,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,139.00
5	BKP-DBO-INC	NW TIER 5 - 1TB INCREMENT	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	BKP-KIT	BKP TO DISK KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BKP-RS-KIT BKP-RS-OPEN-3	RETROSPECT MEDIA KIT RETROSPECT OPEN FILE 3 SV	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$3.45 \$236.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3.45 \$236.67
5	BKP-RS-UIR	RETROSPECT USER INIT REST	\$0.00	D3	36%	\$0.00	\$163.07	\$0.00	\$0.00	\$0.00	\$0.00	\$163.07
5	BROKERAGE-SW	BROKERAGE SW MISC	\$7,812.50	D3	36%	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-MT800CI	EMC Data Protection Advisor (MORE THAN 8	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BUAD-UPGR50 CC-ADV-BASE	DATA PROTECTION ADVISOR 50 CLIENT UPGRAD SAN ADV BASE LICENSE	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$1,239.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,239.70
5	CC-ADV-DAGE	SAN ADV 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	CC-ADV-C02	SAN ADV 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$179.40
5	CC-ADV-C03	SAN ADV 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	CC-ADV-C04 CC-ADV-C05	SAN ADV 1TB (41-60TB)	\$0.00	D3	36% 36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5 5	CC-ADV-C05 CC-ADV-C06	SAN ADV 1TB (61-100TB) SAN ADV 1TB (101-150TB)	\$0.00 \$0.00	D3 D3	36%	\$0.00 \$0.00	\$142.60 \$126.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$142.60 \$126.50
5	CC-ADV-C07	SAN ADV 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$112.70
5	CC-ADV-C08	SAN ADV 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	CC-ADV-C09	SAN ADV 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5 5	CC-ADV-C10 CC-ADV-C11	SAN ADV 1TB (601-1000TB) SAN ADV 1TB (1001TB or greater)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$73.60 \$64.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$73.60 \$64.40
5	CC-ADV-N01	SAN ADV 1TB (10011B of greater) SAN ADV 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	CC-ADV-N02	SAN ADV 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	CC-ADV-N03	SAN ADV 1TB (26-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	CC-ADV-N04	SAN ADV 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5 5	CC-ADV-N05 CC-ADV-N06	SAN ADV 1TB (61-100TB) NLT3 SAN ADV 1TB (101-150TB) NLT3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$71.30 \$64.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$71.30 \$64.40
5	CC-ADV-N07	SAN ADV 1TB (101-1301B) NET3 SAN ADV 1TB (151-250TB) NLT3	\$0.00	D3	36%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	CC-ADV-N08	SAN ADV 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	CC-ADV-N09	SAN ADV 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$43.70	\$0.00	\$0.00	\$0.00	\$0.00	\$43.70
5	CC-ADV-N10	SAN ADV 1TB (601-1000TB) NLT3 SAN ADV 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5 5	CC-ADV-N11 CC-ADV-UPG	SAN ADV 11B (10011B or greater) NL13 SAN ADV BASE UPGRADE	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$32.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32.20 \$0.00
5	CC-ARM6-BASE	EMC CC 6.1 Automated Resource Mgr Base	\$0.00	D3	36%	\$0.00	\$604.90	\$0.00	\$0.00	\$0.00	\$0.00	\$604.90
5	CC-ARM6-R	EMC CONTROLCENTER 6.0 AUTOMATED RESRCE M	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARM-BASE	CC ARM BASE LICENSE	\$0.00	D3	36%	\$0.00	\$604.90	\$0.00	\$0.00	\$0.00	\$0.00	\$604.90

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-ARM-C01	CC ARM 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$572.70	\$0.00	\$0.00	\$0.00	\$0.00	\$572.70
5 5	CC-ARM-C02 CC-ARM-C03	CC ARM 1TB (15-25TB) CC ARM 1TB (26-40TB)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$533.60 \$469.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$533.60 \$469.20
5	CC-ARM-C04	CC ARM 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$437.00	\$0.00	\$0.00	\$0.00	\$0.00	\$437.00
5	CC-ARM-C05	CC ARM 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$418.60	\$0.00	\$0.00	\$0.00	\$0.00	\$418.60
5	CC-ARM-C06	CC ARM 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$377.20	\$0.00	\$0.00	\$0.00	\$0.00	\$377.20
5 5	CC-ARM-C07 CC-ARM-C08	CC ARM 1TB (151-250TB) CC ARM 1TB (251-400TB)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$335.80 \$292.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$335.80 \$292.10
5	CC-ARM-C09	CC ARM 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$255.30
5	CC-ARM-C10	CC ARM 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$220.80
5	CC-ARM-C11	CC ARM 1TB(1001TB or greater)	\$0.00	D3	36%	\$0.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$193.20
5 5	CC-ARM-N01 CC-ARM-N02	CC ARM 1TB (0-14TB) NLT3 CC ARM 1TB (15-25TB) NLT3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$287.50 \$266.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$287.50 \$266.80
5	CC-ARM-N03	CC ARM 1TB (26-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$234.60
5	CC-ARM-N04	CC ARM 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$218.50
5	CC-ARM-N05	CC ARM 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$209.30	\$0.00	\$0.00	\$0.00	\$0.00	\$209.30
5 5	CC-ARM-N06 CC-ARM-N07	CC ARM 1TB (101-150TB) NLT3 CC ARM 1TB (151-250TB) NLT3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$188.60 \$167.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$188.60 \$167.90
5	CC-ARM-N08	CC ARM 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	CC-ARM-N09	CC ARM 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	CC-ARM-N10	CC ARM 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5 5	CC-ARM-N11 CC-ARM-PRV	CC ARM 1TB(1001TB or greater) NLT3 PREVIOUS VERSION ARM	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$96.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$96.60 \$0.00
5	CC-CENT-2NODE	ECC 6.1 LIC FOR CENTERA PER 2 NODE	\$0.00	D3	36%	\$0.00	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$683.10
5	CC-CENT-NODE	EMC CC 6.1 MGMT PKG LICENSE FOR CENTERA	\$0.00	D3	36%	\$0.00	\$923.45	\$0.00	\$0.00	\$0.00	\$0.00	\$923.45
5	CC-CNRKEY6-B	CC 6.0 STORAGE AGENT CENTERA RTU CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-CX200/300 CC-FLR6-BASE	CC 6.1 MGMT PKG LIC CLARIION CX200/300 EMC ControlCenter 6.1 File Level Reporte	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,657.15 \$1,000.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,657.15 \$1,000.50
5	CC-FLR6-UPG	EMC ControlCenter 6.1 File Level Reporte	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-FLR-C01	FLR 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	CC-FLR-C02	FLR 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$177.10	\$0.00	\$0.00	\$0.00	\$0.00	\$177.10
5 5	CC-FLR-C03 CC-FLR-C04	FLR 1TB (26-40TB) FLR 1TB (41-60TB)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$154.10 \$144.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$154.10 \$144.90
5	CC-FLR-C05	FLR 1TB (41-001B)	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	CC-FLR-C06	FLR 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	CC-FLR-C07	FLR 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5 5	CC-FLR-C08 CC-FLR-C09	FLR 1TB (251-400TB) FLR 1TB (401-600TB)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$96.60 \$82.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$96.60 \$82.80
5	CC-FLR-C10	FLR 1TB (401-000TB)	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	CC-FLR-C11	FLR 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	CC-FLR-KIT	CC FILE LEVEL REPORTER KI	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-FLR-N01 CC-FLR-N02	FLR 1TB (0-14TB) NLT3 FLR 1TB (15-25TB) NLT3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$94.30 \$89.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$94.30 \$89.70
5	CC-FLR-N03	FLR 1TB (13-231B) NLT3	\$0.00	D3	36%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	CC-FLR-N04	FLR 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	CC-FLR-N05	FLR 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.00
5 5	CC-FLR-N06 CC-FLR-N07	FLR 1TB (101-150TB) NLT3 FLR 1TB (151-250TB) NLT3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$62.10 \$55.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$62.10 \$55.20
5	CC-FLR-N08	FLR 1TB (131-2301B) NLT3 FLR 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	CC-FLR-N09	FLR 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	CC-FLR-N10	FLR 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5 5	CC-FLR-N11 CCFLR-T01-04U	FLR 1TB (1001TB or greater) NLT3 FILE LVL RPT T1-T5UPG	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$32.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32.20 \$0.00
5	CC-MR6-BASE	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	\$0.00	D3	36%	\$0.00	\$1,136.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,136.20
5	CC-MR6-R	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-MR6-UPG	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-NASKEY6-B CC-NS-20	CC 6.0 STORAGE AGENT FOR NAS RTU CARD EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$1,248.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,248.90
5 5	CC-NS-20 CC-NS350	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00 \$0.00	D3	36% 36%	\$0.00 \$0.00	\$1,248.90 \$1,782.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,248.90 \$1,782.50
5	CC-NS-40	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$3,118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,118.80
5	CC-NS-80	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$4,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,646.00
5	CC-NS-OTHER	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$6,635.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,635.50
5 5	CC-OPTM6-R CC-PFM6-R	EMC CONTROLCENTER 6.0 SYMM OPTIMIZER REF EMC CONTROLCENTER 6.0 PERFORMANCE MGR RE	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-PFM6-R CC-PP6-BASE	EMC CONTROLCENTER 6.0 PERFORMANCE MGR RE EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	\$0.00	D3	36%	\$0.00	\$1,718.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,718.10
5	CC-PP6-R	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PP6-UPG	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-SAMGR-PRV CC-SM6-R	PREVIOUS VERSION SANMGR EMC CONTROLCENTER 6.0 SAN MGR REFRESH	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CC-SM6-R CC-STS6-R	EMC CONTROLCENTER 6.0 SAN MGR REFRESH EMC CONTROLCENTER 6.0 STORAGE SCOPE REFR	\$0.00	D3	36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	CC-STS-C01	STS 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$262.20	\$0.00	\$0.00	\$0.00	\$0.00	\$262.20
5	CC-STS-C11	STS 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$131.10
5	CC-STSFLR-KIT	STS+FLR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CC-STS-N01 CC-STS-N11	STS 1TB (0-14TB) NLT3 STS 1TB (1001TB or greater) NLT3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$131.10 \$64.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$131.10 \$64.40
5	CC-STS-PRV	PREVIOUS VERSION STS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-UPG-KIT6	EMC CC 6.1 UPGRADE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHE-AIX	CLARIION HOST ENCRYPTION FOR AIX	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	CHE-LNX	CLARIION HOST ENCRYPTION FOR LINUX	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00

					N	VP LEVEL 1		NVP MAINTENAM	ICE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CHE-SOL	CLARIION HOST ENCRYPTION FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	CHE-WIN CLA-CLDARRSW-12TBU	CLARIION HOST ENCRYPTION FOR WINDOWS CLOUDARRAY SW FOR 12TBU=IA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,150.00 \$7,200.00	\$0.00 \$0.00	\$0.00 \$5,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00 \$7,200.00
5		CLOUDARRAY SW FOR 18TBU=IA	\$0.00	D3	36%	\$0.00	\$10,800.00	\$0.00	\$8,400.00	\$0.00	\$0.00	\$10,800.00
5		CLOUDARRAY SW FOR 40TBU=IA	\$0.00	D3	36%	\$0.00	\$18,000.00	\$0.00	\$14,000.00	\$0.00	\$0.00	\$18,000.00
5 5		CLOUDARRAY SW FOR 60TBU=IA CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$25,200.00 \$2,400.00	\$0.00 \$0.00	\$19,600.00 \$1,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,200.00
5		CLOUDARRAY SA HW FC APPLIANCE 401BU	\$24,000.00	D3	36%	\$15,360.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$2,400.00 \$2,400.00
5		CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$2,400.00
5		CLOUDARRAY VMAXFX HW FC APPLIANCE 40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$2,400.00
5 5	CLA-VRTED12-NEW CLA-VRTED3-NEW	CLOUDARRAY VIRT EDITION 12 SW NEW=IA CLOUDARRAY VIRT EDITION 3 SW NEW=IA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$10,005.00 \$3,277.50	\$0.00 \$0.00	\$7,830.00 \$2,565.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,005.00 \$3,277.50
5		CLOUDARRAY VIRT EDITION 5 SW NEW-IA	\$0.00	D3	36%	\$0.00	\$6,555.00	\$0.00	\$5,130.00	\$0.00	\$0.00	\$6,555.00
5	CX300-KIT	ARRAY DOCS & RTU	\$0.00	D3	36%	\$0.00	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.00
5	CX31C-KIT	CX3-10C DOCS RTU KIT AND POWERPATH FOR C	\$0.00	D3	36%	\$0.00	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.00
5 5	CX412CDC-KIT CX412C-KIT	CX4-120CDC DOCS & RTU & PPATH FOR DC CX4-120 DOCS COMMON RTU & POWERPATH	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$259.00 \$259.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$259.00 \$259.00
5	DBIDM-DE-KIT	DBIDM DVLP EDITION SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T1	DBIDM DVLP EDITION TIER 1	\$0.00	D3	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5 5	DBIDM-DE-T2 DBIDM-DE-T3	DBIDM DVLP EDITION TIER 2	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$66.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$66.60
5		DBIDM DVLP EDITION TIER 3 DBIDM DVLP EDITION TIER 4	\$0.00	D3	36%	\$0.00	\$55.80 \$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80 \$48.60
5		DBIDM DVLP EDITION TIER 5	\$0.00	D3	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5		DBIDM DVLP EDITION TIER 6	\$0.00	D3	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	DBIDM-DE-T7	DBIDM DVLP EDITION TIER 7	\$0.00	D3	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5 5	DBIDM-DE-T8 DBIDM-IG-KIT	DBIDM DVLP EDITION TIER 8 DBIDM INSTANCE GEN SW KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$27.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.00 \$0.00
5		DBIDM INSTANCE GEN TIER 1	\$0.00	D3	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5		DBIDM INSTANCE GEN TIER 2	\$0.00	D3	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	DBIDM-IG-T3 DBIDM-IG-T4	DBIDM INSTANCE GEN TIER 3	\$0.00	D3	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5 5	DBIDM-IG-T5	DBIDM INSTANCE GEN TIER 4 DBIDM INSTANCE GEN TIER 5	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$48.60 \$41.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48.60 \$41.40
5	DBIDM-IG-T6	DBIDM INSTANCE GEN TIER 6	\$0.00	D3	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5		DBIDM INSTANCE GEN TIER 7	\$0.00	D3	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5		DBIDM INSTANCE GEN TIER 8	\$0.00	D3	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	DBIDM-KIT DBIDM-MOD-KIT	DBIDM SOFTWARE KIT DBIDM MODULE SOFTWARE KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		DB IDM APP MODULES TIER 1	\$0.00	D3	36%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5		DB IDM APP MODULES TIER 2	\$0.00	D3	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5		DB IDM APP MODULES TIER 3	\$0.00	D3	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5 5		DB IDM APP MODULES TIER 4 DB IDM APP MODULES TIER 5	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$25.20 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25.20 \$21.60
5		DB IDM APP MODULES TIER 6	\$0.00	D3	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	DBIDM-MOD-T7	DB IDM APP MODULES TIER 7	\$0.00	D3	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5 5	DBIDM-MOD-T8 DBIDM-T1	DB IDM APP MODULES TIER 8 DATABASE IDM TIER 1	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$14.40 \$153.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14.40 \$153.00
5		DATABASE IDM TIER 1  DATABASE IDM TIER 2	\$0.00	D3	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5		DATABASE IDM TIER 3	\$0.00	D3	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5		DATABASE IDM TIER 4	\$0.00	D3	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5 5	DBIDM-T5 DBIDM-T6	DATABASE IDM TIER 5 DATABASE IDM TIER 6	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$84.60 \$72.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$84.60 \$72.00
5	DBIDM-T7	DATABASE IDM TIER 7	\$0.00	D3	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5		DATABASE IDM TIER 8	\$0.00	D3	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5		DBX OPT SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DBX-SS-KIT DCA1-DBSW-BAS	DBX SUBSETTER SW KIT DCA-GREENPLUM APPLIANCE	\$0.00 \$1,100,000.00	D3 D3	36% 36%	\$0.00 \$704,000.00	\$0.00 \$198,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$198,000.00
5		DCA-MODEL NOT USED	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		DCA - GREENPLUM APPLIANCE UPG	\$1,100,000.00	D3	36%	\$704,000.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,000.00
5		DCA - Greenplum Appliance Half Rack Bala	\$0.00	D3	36%	\$0.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,000.00
5 5		DCA - GREENPLUM APPLIANCE HALF RACK HIGH DCA - GREENPLUM APPLIANCE HALF RACK HIGH	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$198,000.00 \$90,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198,000.00 \$90,000.00
5	DCA1-GP1	DCA - Greenplum Appliance Full Rack Bala	\$0.00	D3	36%	\$0.00	\$360,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360,000.00
5	DCA1GP1-2TBT	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$0.00	D3	36%	\$0.00	\$360,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360,000.00
5		DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$0.00	D3	36%	\$0.00	\$162,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,000.00
5 5	DCA1-GP1U DCA1-GP2	DCA - Greenplum Appliance Full Rack Bala DCA - Greenplum Appliance Two Rack Balan	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$162,000.00 \$691,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$162,000.00 \$691,200.00
5		DCA - GREENPLUM APPLIANCE TWO RACK HIGH	\$0.00	D3	36%	\$0.00	\$691,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$691,200.00
5	DCA1GP2-2TBTU	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	\$0.00	D3	36%	\$0.00	\$342,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342,000.00
5	DCA1-GP2U	DCA - Greenplum Appliance Two Rack Balan DCA - Greenplum Appliance Three Rack Bal	\$0.00	D3	36%	\$0.00	\$342,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342,000.00
5 5	DCA1-GP3 DCA1GP3-2TBT	DCA - Greenplum Appliance Three Rack Bal DCA - GREENPLUM APPLIANCE THREE RACK HIG	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$986,400.00 \$986,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$986,400.00 \$986,400.00
5		DCA - GREENPLUM APPLIANCE THREE RACK HIG	\$0.00	D3	36%	\$0.00	\$315,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315,000.00
5	DCA1-GP3U	DCA - Greenplum Appliance Three Rack Bal	\$0.00	D3	36%	\$0.00	\$315,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315,000.00
5		GP DIA MOD 64GB MEM 300GBHDD UPG FCT	\$71,000.00	D3	36%	\$45,440.00	\$12,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,780.00
5 5	DCA2-DIA02DA DCA2-DIA02DU	GP DIA SVR 64GB MEM 12x3TB HDD UPG FCT GP DIA SVR 64GB MEM 12x3TB HDD UPG FLD	\$100,000.00 \$100,000.00	D3 D3	36% 36%	\$64,000.00 \$64,000.00	\$18,000.00 \$18,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,000.00 \$18,000.00
5		GP DIA SVR 04GB MEM 12X31B HDD 0FG FLD  GP DIA MOD 64GB MEM 300GBHDD UPG FLD	\$71,000.00	D3	36%	\$45,440.00	\$12,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,780.00
5	DCA2-GP04CH	GPDB UAP STD MOD ALL INCLSV HI DEN RACK	\$750,000.00	D3	36%	\$480,000.00	\$135,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,000.00
5	DCA2-GP04CH2	GPDB UAP STD MOD ALL INCLSV HI DEN MS2	\$750,000.00	D3	36%	\$480,000.00	\$135,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,000.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCA2-GP04H	GPDB COM MOD ALL INCLSV HI DEN RACK	\$500,000.00		36%	\$320,000.00	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,000.00
5 5	DCA2-GP04H2 DCA2-GP04MH	GPDB COM MOD ALL INCLSV HI DEN MS2 RACK GPDB STD MEM MOD AL INCLSV HI DEN RACK	\$500,450.00 \$530,000.00		36% 36%	\$320,288.00 \$339,200.00	\$90,081.00 \$95,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90,081.00 \$95,400.00
5	DCA2-GP04MH2	GPDB STD MEM MOD AL INCLSV HI DEN MS2	\$530,000.00 \$530,000.00		36%	\$339,200.00	\$95,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,400.00
5	DCA2GP04-SCA	GPDB UAPSTD MOD ALL INCLSV UPG FCT	\$600,000.00		36%	\$384,000.00	\$108,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108,000.00
5	DCA2GP04-SCU	GPDB UAP STD MOD ALL INCLSV UPG FLD	\$600,000.00		36%	\$384,000.00	\$108,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108,000.00
5	DCA2GP04-SMA	GPDB 256GB MEM MOD ALL INCLSV UPG FCT	\$430,000.00		36%	\$275,200.00	\$77,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77,400.00
5	DCA2GP04-SMU	GPDB 256GB MEM MOD ALL INCLSV UPG FLD	\$430,000.00		36%	\$275,200.00	\$77,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77,400.00
5 5	DCA2GP04-SU	GPDB COM MOD ALL INCLSV UPG FLD GPDB COM MOD ALL INCLSV UPG FCT	\$400,000.00		36% 36%	\$256,000.00 \$256,000.00	\$72,000.00 \$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA2GP04-SUA DCA2-HD04A	GP HD MOD UPG FCT	\$400,000.00 \$220,000.00		36%	\$250,000.00	\$39,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$72,000.00 \$39,600.00
5	DCA2-HD04H	GPHD DATA MOD ALL INCLSV HI DEN RACK	\$220,000.00		36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-HD04H2	GPHD DATA MOD ALL INCLSV HI DEN MS2	\$220,450.00		36%	\$141,088.00	\$39,681.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,681.00
5	DCA2-HD04U	GP HD MOD UPG FLD	\$220,000.00		36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-HDC02A	GP HD COMPUTE MOD UPG FCT	\$80,000.00		36%	\$51,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5 5	DCA2-HDC02H DCA2-HDC02H2	GPHD COMPUTE MOD ALL INCLSV MOD HI DEN R GPHD COMPUTE MOD ALL INCLSV MOD MS2	\$80,000.00 \$80,450.00		36% 36%	\$51,200.00 \$51,488.00	\$14,400.00 \$14,481.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,400.00
5	DCA2-HDC02H2	GP HD COMPUTE MOD ALL INCLISA MOD MISS	\$80,000.00		36%	\$51,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,481.00 \$14,400.00
5	DCAETL-GP04A	GP DCA DIA MOD UPG FCT	\$220,000.00		36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCAETL-GP04U	GP DCA DIA MOD UPG FLD	\$220,000.00		36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCO-013-00	IONIX ITOPS OPTICAL TRANSPORT MGR KIT	\$0.00		36%	\$0.00	\$40,250.00	\$0.00	\$31,500.00	\$0.00	\$0.00	\$40,250.00
5	DCO-OTM-11	IONIX IT OPS OTM MANAGED DEVICE L11	\$0.00		36%	\$0.00	\$529.00	\$0.00	\$414.00	\$0.00	\$0.00	\$529.00
5 5	DCO-OTM-21 DCO-OTM-31	IONIX IT OPS OTM MANAGED DEVICE L21 IONIX IT OPS OTM MANAGED DEVICE L31	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$396.75 \$306.82	\$0.00 \$0.00	\$310.50 \$240.12	\$0.00 \$0.00	\$0.00 \$0.00	\$396.75 \$306.82
5	DCO-OTM-31	IONIX IT OPS OTM MANAGED DEVICE LST	\$0.00		36%	\$0.00	\$248.63	\$0.00	\$194.58	\$0.00	\$0.00	\$248.63
5	DCO-OTM-LIC	IONIX IT OPS OPTICAL TRANSPORT MGR LICEN	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXFSMSOLARIS	DISKXTENDER FSM FOR SOLARIS MEDIA KIT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EBA-QUOTE	EMC BACKUP ADVISOR (>800)	\$0.00		36%	\$0.00	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	EBA-UP-1.5K-2K	EBA UPGRADE(1.5K-2K)	\$0.00		36%	\$0.00	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,525.00
5 5	EBA-UP-100-250 EBA-UP-1K-1.5K	EBA UPGRADE(100-250) EBA UPGRADE(1K-1.5K)	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$6,900.00 \$15,525.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,900.00 \$15,525.00
5	EBA-UP-250-500	EBA UPGRADE(18-1.3K) EBA UPGRADE(250-500)	\$0.00		36%	\$0.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	EBA-UP-500-800	EBA UPGRADE(500-800)	\$0.00		36%	\$0.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	EBA-UP-800-1K	EBA UPGRADE(800-1K)	\$0.00	D3	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	ERM-EXCH-DP	ERM EXCHANGE 2K CLIENT	\$0.00		36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ERM-EXCH-EN	ERM EXCHANGE 2K CLIENT	\$0.00		36%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5 5	ERM-EXCH-WG ERM-ORAUNX-DP	ERM EXCHANGE 2K CLIENT ORACLE UNIX FS CLIENT	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$165.60 \$828.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$165.60 \$828.00
5	ERM-ORAUNX-EN	ORACLE UNIX FS CLIENT	\$0.00		36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5	ERM-ORAUNX-GB	ORACLE UNIX FS CLIENT	\$0.00		36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5	ERM-ORAUNX-WG	ORACLE UNIX FS CLIENT	\$0.00		36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	ERM-ORAW2K-DP	ORACLE-NTFS: W2K CLIENT	\$0.00		36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ERM-ORAW2K-EN	ORACLE-NTFS: W2K CLIENT	\$0.00		36%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5 5	ERM-ORAW2K-WG ERM-SQLS-DP	ORACLE-NTFS: W2K CLIENT ERM SQL 2K CLIENT	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$165.60 \$331.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$165.60 \$331.20
5	ERM-SQLS-EN	ERM SQL 2K CLIENT	\$0.00		36%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5	ERM-SQLS-WG	ERM SQL 2K CLIENT	\$0.00		36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	ERM-SRVSUN-DP	ERM SERVER ON SOLARIS	\$0.00		36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	ERM-SRVSUN-EN	ERM SERVER ON SOLARIS	\$0.00		36%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5 5	ERM-SRVSUN-GB	ERM SERVER ON SOLARIS	\$0.00		36%	\$0.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,280.00
5	ERM-SRVSUN-WG ERM-SRVW2K-DP	ERM SERVER ON SOLARIS ERM SERVER ON W2K	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,656.00 \$4,140.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,656.00 \$4,140.00
5	ERM-SRVW2K-EN	ERM SERVER ON W2K	\$0.00		36%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	ERM-SRVW2K-WG	ERM SERVER ON W2K	\$0.00		36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5	ERM-UDBUNX-DP	ERM UDB UNIX FS CLIENT	\$0.00		36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	ERM-UDBUNX-EN	ERM UDB UNIX FS CLIENT	\$0.00		36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5	ERM-UDBUNX-GB	ERM UDB UNIX FS CLIENT	\$0.00		36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5 5	ERM-UDBUNX-WG FLR6-CAPM-T01	ERM UDB UNIX FS CLIENT EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$496.80 \$411.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$496.80 \$411.70
5	FLR6-CAPM-T02	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$358.80
5	FLR6-CAPM-T03	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	FLR6-CAPM-T04	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5	FLR6-CAPM-T05	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$225.40
5	FLR6-CAPM-T06	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5 5	FLR6-CAPM-T07 FLR6-CAPM-T08	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$167.90 \$140.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.90 \$140.30
5	FLR6-CAPM-T09	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$140.30 \$121.90
5	FLR6-CAPM-T10	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	FLR6-CAPM-T11	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	FLR6-CAPM-T12	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	FLR6-CAPM-T13	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	FLR6-CAPM-T14	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00		36%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	FLR6-UPG-T01	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00		36% 36%	\$0.00	\$328.90 \$287.50	\$0.00	\$0.00	\$0.00	\$0.00	\$328.90 \$287.50
5 5	FLR6-UPG-T02 FLR6-UPG-T03	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$287.50 \$241.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$287.50 \$241.50
5	FLR6-UPG-T04	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00		36%	\$0.00	\$204.70		\$0.00	\$0.00	\$0.00	\$204.70
5	FLR6-UPG-T05	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$181.70
5	FLR6-UPG-T06	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00		36%	\$0.00	\$154.10		\$0.00	\$0.00	\$0.00	\$154.10
5	FLR6-UPG-T07	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLR6-UPG-T08	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$112.70
5 5	FLR6-UPG-T09 FLR6-UPG-T10	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$96.60 \$82.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$96.60 \$82.80
5	FLR6-UPG-T11	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	FLR6-UPG-T12	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	FLR6-UPG-T13	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5 5	FLR6-UPG-T14 FLR-KEY	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR STS FLR ICM LIC KEY	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$46.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46.00 \$0.00
5	ITEMPT-EX-500	ITEMPOINT EXCHANGE QTY 500 MAILBOXES	\$0.00	D3	36%	\$0.00	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$365.70
5	ITPC-PL-G1	EMC ITPC Base Platform User Seats 1-15	\$0.00	D3	36%	\$0.00	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,150.00
5	ITPC-PL-UG2	EMC ITPC Platform User Seats 16-64	\$0.00	D3	36%	\$0.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$193.20
5 5	ITPC-PL-UG3 ITPC-PL-UG4	EMC ITPC Platform User Seats 65-515 EMC ITPC Platform User Seats 516 and up	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$144.90 \$112.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.90 \$112.70
5	ITPC-RMM-G2	ITPC REQUEST MANAGEMENT MODULE SEATS 16-	\$0.00	D3	36%	\$0.00	\$3,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,220.00
5	ITPC-RMM-G3	ITPC REQUEST MANAGEMENT MODULE SEATS 50-	\$0.00	D3	36%	\$0.00	\$5,635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,635.00
5	ITPC-RMM-G4	ITPC REQUEST MANAGEMENT MODULE SEATS 501	\$0.00	D3	36%	\$0.00	\$8,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,050.00
5 5	LIC-ARMAGNT LIC-ARMBASE1	ARM AGENT APP REL MGR 1 (1-20)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$46.00 \$38,431.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46.00 \$57,500.00
5	LIC-ARMBASE2	APP REL MGR 2 (21-150)	\$0.00	D3	36%	\$0.00	\$76,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76,863.00
5	LIC-ARMBASE3	APP REL MGR 3 (151-600)	\$0.00	D3	36%	\$0.00	\$146,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$146,039.00
5	LIC-ARMBASE4	APP REL MGR 4 (600)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	LIC-ARMCOMP LIC-OPSCFG	TARGET APP MODEL CONFIGURATION MODULE	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$7,686.00 \$123.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,686.00 \$123.00
5	LIC-OPSCMP	COMPLIANCE MODULE	\$0.00	D3	36%	\$0.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	LIC-OPSDSC	DISCOVERY MODULE	\$0.00	D3	36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	LIC-OPSMGR	OPERATIONS MANAGER SUITE	\$0.00	D3	36%	\$0.00	\$215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.00
5 5	LIC-ORCAPAD LIC-ORCBASE	ORCH MGR APP ADAPT ORCH MGR BP	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$7,313.00 \$24,375.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,313.00 \$24,375.00
5	LIC-ORCBSAD	ORCH MGR ADD BASE ADAPT	\$0.00	D3	36%	\$0.00	\$2,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.00
5	LIC-ORCWFS	SECONDARY WF SERV	\$0.00	D3	36%	\$0.00	\$1,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.00
5	LIC-RPTMGR	REPORTING ANALYTICS MGR	\$0.00	D3	36%	\$0.00	\$3,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,075.00
5 5	LIC-VRMMGR L-SIO-7010-E	VIRTUALIZATION MANAGER Enhanced L3 License - 7010	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$92.00 \$2,130.49	\$0.00 \$1,945.23	\$0.00 \$1,667.34	\$0.00 \$0.00	\$0.00 \$0.00	\$92.00 \$2,130.49
5	L-SIO-7010-E-CF	Enhanced L3 License - 7010	\$9,263.00	D3	36%	\$5,928.32	\$2,130.49	\$1,945.23	\$1,667.34	\$0.00	\$0.00	\$2,130.49
5	L-SIO-7010-V	Virtualization License - 7010	\$0.00	D3	36%	\$0.00	\$1,066.74	\$973.98	\$834.84	\$0.00	\$0.00	\$1,066.74
5	L-SIO-7010-V-CF	Virtualization License - 7010	\$4,638.00	D3	36%	\$2,968.32	\$1,066.74	\$973.98	\$834.84	\$0.00	\$0.00	\$1,066.74
5 5	L-SIO-7050-E L-SIO-7050-E-CF	Enhanced L3 License - 7050 Enhanced L3 License - 7050	\$0.00 \$20,394.00	D3 D3	36% 36%	\$0.00 \$13,052.16	\$4,690.62 \$4,690.62	\$4,282.74 \$4,282.74	\$3,670.92 \$3,670.92	\$0.00 \$0.00	\$0.00 \$0.00	\$4,690.62 \$4,690.62
5	L-SIO-7050-V	Virtualization License - 7050	\$0.00	D3	36%	\$0.00	\$2,133.48	\$1,947.96	\$1,669.68	\$0.00	\$0.00	\$2,133.48
5	L-SIO-7050-V-CF	Virtualization License - 7050	\$9,276.00	D3	36%	\$5,936.64	\$2,133.48	\$1,947.96	\$1,669.68	\$0.00	\$0.00	\$2,133.48
5 5	MPKG-CAPM-T01 MPKG-CAPM-T02	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3 D3	36% 36%	\$0.00	\$1,534.10	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,534.10
5	MPKG-CAPM-T02 MPKG-CAPM-T03	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00 \$0.00	D3	36%	\$0.00 \$0.00	\$1,320.20 \$1,087.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,320.20 \$1,087.90
5	MPKG-CAPM-T04	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$913.10	\$0.00	\$0.00	\$0.00	\$0.00	\$913.10
5	MPKG-CAPM-T05	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$788.90	\$0.00	\$0.00	\$0.00	\$0.00	\$788.90
5	MPKG-CAPM-T06	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$664.70	\$0.00	\$0.00	\$0.00	\$0.00	\$664.70
5 5	MPKG-CAPM-T07 MPKG-CAPM-T08	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$577.30 \$485.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$577.30 \$485.30
5	MPKG-CAPM-T09	6.1 SRM MANAGEMENT PACKAGE PPA TIER 09	\$0.00	D3	36%	\$0.00	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$416.30
5	MPKG-CAPM-T10	6.1 SRM MANAGEMENT PACKAGE PPA TIER 10	\$0.00	D3	36%	\$0.00	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$363.40
5	MPKG-CAPM-T11	6.1 SRM MANAGEMENT PACKAGE PPA TIER 11	\$0.00	D3	36%	\$0.00	\$305.90	\$0.00	\$0.00	\$0.00	\$0.00	\$305.90
5 5	MPKG-CAPM-T12 MPKG-CAPM-T13	6.1 SRM MANAGEMENT PACKAGE PPA TIER 12 6.1 SRM MANAGEMENT PACKAGE PPA TIER 13	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$269.10 \$225.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$269.10 \$225.40
5	MPKG-CAPM-T14	6.1 SRM MANAGEMENT PACKAGE PPA TIER 14	\$0.00	D3	36%	\$0.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$193.20
5	MPKG-KEY	EMC CONTROLCENTER 6.1 SRM MANAGEMENT PAC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PRESW-D3-001 M-PRESWTS-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	D3 D3	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PS-HW-SIO-030	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-SIO-030	PROSUPPORT W/NBD HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR MAI	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-TS-001	PROSUPPORT W/NBD HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR MAI	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-SW-D3-001 M-PSM-SW-S02	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SW SUBSCRI - REFER TO SW MODEL FOR MAIN	\$99,827.00 \$99,827.00	D3 D3	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-SW-SIO-030	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-SIO-031	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-TS-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-HW-SIO-030 M-PSP-HW-TS-001	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00 \$99,827.00	D3 D3	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-HW-15-001 M-PSP-SW-001	PROSUPPORT WIMISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	D3	36%	\$63,889.28 \$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	M-PSP-SW-D3-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-S02	PROSUPPORT PLUS-SW SUBSCRIPTION SUPPORT - REFER TO SW MODEL FOR MAII	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-SIO-030	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-SW-SIO-031 M-PSP-SW-TS-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00 \$99,827.00	D3 D3	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PS-SW-D3-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-SIO-030	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-SIO-031	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	D3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MR-CAPM-T01 MR-CAPM-T02	SMR ICM UP TO 14TB SMR ICM AT LEAST 15TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,297.20 \$1,122.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,297.20 \$1,122.40
5		SINCOMPACE LENGT TOTAL	φυ.υυ	23	50 /0	Ψ0.00	ψ1,122.4U	ψυ.00	ψ0.00	φυ.υυ	φυ.00	ψ1,122.4U

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MR-CAPM-T03	SMR ICM AT LEAST 25TB	\$0.00		36%	\$0.00	\$926.90	\$0.00	\$0.00	\$0.00	\$0.00	\$926.90
5	MR-CAPM-T04	SMR ICM AT LEAST 40TB SMR ICM AT LEAST 60TB	\$0.00		36%	\$0.00	\$779.70	\$0.00	\$0.00	\$0.00	\$0.00	\$779.70
5 5	MR-CAPM-T05 MR-CAPM-T06	SMR ICM AT LEAST BOTB SMR ICM AT LEAST 100TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$673.90 \$568.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$673.90 \$568.10
5	MR-CAPM-T07	SMR ICM AT LEAST 150TB	\$0.00		36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	MR-CAPM-T08	SMR ICM AT LEAST 250TB	\$0.00		36%	\$0.00	\$418.60	\$0.00	\$0.00	\$0.00	\$0.00	\$418.60
5	MR-CAPM-T09	SMR ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$358.80
5	MR-CAPM-T10	SMR ICM AT LEAST 600TB	\$0.00		36%	\$0.00	\$312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$312.80
5	MR-CAPM-T11	SMR ICM AT LEAST 1000TB	\$0.00		36%	\$0.00	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$264.50
5 5	MR-CAPM-T12 MR-CAPM-T13	SMR ICM AT LEAST 1500TB SMR ICM AT LEAST 2500TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$232.30 \$195.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$232.30 \$195.50
5	MR-CAPM-T13	SMR ICM AT LEAST 2000TB	\$0.00		36%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	MR-KEY	SMR ICM LIC KEY	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSG-KIT	MESSAGING MEDIA KIT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NCM-001-00	ITOI NCM FOUNDATION LICENSE	\$0.00		36%	\$0.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5 5	NCM-001-00A NCM-KIT-001	ITOI NCM FOUNDATION LICENSE=MA EMC NETWORK CONFIGURATION MANAGER	\$10,000.00 \$0.00		36% 36%	\$6,400.00	\$2,300.00 \$0.00	\$0.00 \$0.00	\$1,800.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.00 \$0.00
5	NL-AD-HPOV	SMARTS HPOV INTEGRATION ADAPTER FOR ADM	\$31,500.00	D3	36%	\$0.00 \$20,160.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$7,245.00
5	NODE-OPTICS-0001	VxRack Node 2U4N Optics Kit 16x SFP+ SR	\$16,124.00	D3	36%	\$10,319.36	\$806.20	\$564.34	\$0.00	\$0.00	\$0.00	\$806.20
5	NODE-OPTICS-0002	VxRack Node 2U1N Optics Kit 4x SFP+ SR	\$4,031.00	D3	36%	\$2,579.84	\$201.55	\$141.09	\$0.00	\$0.00	\$0.00	\$201.55
5	NODE-OPTICS-0003	VxRack Node 1U1N Optics Kit 4x SFP+ SR	\$4,031.00		36%	\$2,579.84	\$201.55	\$141.09	\$0.00	\$0.00	\$0.00	\$201.55
5	NODE-OPTICS-0004	VxRack Node 2U4N Optics Kit 16x SFP+ LR	\$50,672.00		36%	\$32,430.08	\$2,533.60	\$1,773.52	\$0.00	\$0.00	\$0.00	\$2,533.60
5 5	NODE-OPTICS-0005 NODE-OPTICS-0006	VxRack Node 1U1N Optics Kit 4x SFP+ LR VxRack Node 2U1N Optics Kit 4x SFP+ LR	\$12,664.00 \$12,664.00		36% 36%	\$8,104.96 \$8,104.96	\$633.20 \$633.20	\$443.24 \$443.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$633.20 \$633.20
5	NW200-RS-STG	NETWIN200 REPLISTOR STORAGE	\$0.00		36%	\$0,104.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0001	VxRack Node Optical Cable - 1m	\$31.00		36%	\$19.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0002	VxRack Node Optical Cable - 3m	\$42.00	D3	36%	\$26.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0003	VxRack Node Optical Cable - 10m	\$59.00		36%	\$37.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T01	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00		36%	\$0.00	\$623.30	\$0.00	\$0.00	\$0.00	\$0.00	\$623.30
5 5	PFM6-CAPM-T02 PFM6-CAPM-T03	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$529.00 \$425.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$529.00 \$425.50
5	PFM6-CAPM-T04	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$347.30
5	PFM6-CAPM-T05	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00		36%	\$0.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$294.40
5	PFM6-CAPM-T06	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	PFM6-CAPM-T07	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00		36%	\$0.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$216.20
5	PFM6-CAPM-T08	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00		36%	\$0.00	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$181.70
5 5	PFM6-CAPM-T09 PFM6-CAPM-T10	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$156.40 \$138.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.40 \$138.00
5	PFM6-CAPM-T11	EMC CONTROLCENTER 6.0 PERFORMANCE MIGR PP	\$0.00		36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	PFM6-CAPM-T12	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00		36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	PFM6-CAPM-T13	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00		36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	PFM6-CAPM-T14	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00		36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM6-UPG-T01	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00		36%	\$0.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$400.20
5 5	PFM6-UPG-T02 PFM6-UPG-T03	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$340.40 \$271.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$340.40 \$271.40
5	PFM6-UPG-T04	EMC CONTROLCENTER 6.0 PERFORMCE MIGR WINCO	\$0.00		36%	\$0.00	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$223.10
5	PFM6-UPG-T05	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00		36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	PFM6-UPG-T06	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	PFM6-UPG-T07	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00		36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	PFM6-UPG-T08	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00		36%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5 5	PFM6-UPG-T09 PFM6-UPG-T10	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$98.90 \$87.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$98.90 \$87.40
5	PFM6-UPG-T11	EMC CONTROLCENTER 6.0 PERFORMCE MIGR MIR U	\$0.00		36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM6-UPG-T12	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00		36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	PFM6-UPG-T13	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$52.90
5	PFM6-UPG-T14	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00		36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	PFM-CAPM-T01	PFM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$623.30	\$0.00	\$0.00	\$0.00	\$0.00	\$623.30
5 5	PFM-CAPM-T02 PFM-CAPM-T03	PFM ICM AT LEAST 15TB PFM ICM AT LEAST 25TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$529.00 \$425.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$529.00 \$425.50
5	PFM-CAPM-T03	PFM ICM AT LEAST 201B	\$0.00		36%	\$0.00	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$347.30
5	PFM-CAPM-T05	PFM ICM AT LEAST 60TB	\$0.00		36%	\$0.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$294.40
5	PFM-CAPM-T06	PFM ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	PFM-CAPM-T07	PFM ICM AT LEAST 150TB	\$0.00		36%	\$0.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$216.20
5	PFM-CAPM-T08	PFM ICM AT LEAST 250TB	\$0.00		36%	\$0.00	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$181.70
5 5	PFM-CAPM-T09 PFM-CAPM-T10	PFM ICM AT LEAST 400TB PFM ICM AT LEAST 600TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$156.40 \$138.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.40 \$138.00
5 5	PFM-CAPM-T10 PFM-CAPM-T11	PFM ICM AT LEAST 600TB	\$0.00	D3	36% 36%	\$0.00	\$138.00 \$115.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$138.00 \$115.00
5	PFM-CAPM-T12	PFM ICM AT LEAST 1500TB	\$0.00		36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	PFM-CAPM-T13	PFM ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	PFM-CAPM-T14	PFM ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM-HD-T1-4U	PERF MGR HD T1-T4UPG	\$0.00		36%	\$0.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40
5	PFM-HD-T5-31U	PERF MGR HD T5-T31UPG	\$0.00		36%	\$0.00	\$609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$609.50
5 5	PFM-KEY PFM-UPG-T01	PFM ICM LIC KEY	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	PFM-UPG-T01 PFM-UPG-T02	PFM UP MR TO 14TB PFM UP MR AT LEAST 15TB	\$0.00 \$0.00		36% 36%	\$0.00	\$400.20 \$340.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$400.20 \$340.40
5	PFM-UPG-T03	PFM UP MR AT LEAST 13TB	\$0.00		36%	\$0.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$271.40
5	PFM-UPG-T04	PFM UP MR AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$223.10
5	PFM-UPG-T05	PFM UP MR AT LEAST 60TB	\$0.00		36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	PFM-UPG-T06	PFM UP MR AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PFM-UPG-T07	PFM UP MR AT LEAST 150TB	\$0.00		36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5 5	PFM-UPG-T08 PFM-UPG-T09	PFM UP MR AT LEAST 250TB PFM UP MR AT LEAST 400TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$117.30 \$98.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$117.30 \$98.90
5	PFM-UPG-T10	PFM UP MR AT LEAST 4001B PFM UP MR AT LEAST 600TB	\$0.00		36%	\$0.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$87.40
5	PFM-UPG-T11	PFM UP MR AT LEAST 1000TB	\$0.00		36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM-UPG-T12	PFM UP MR AT LEAST 1500TB	\$0.00		36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	PFM-UPG-T13	PFM UP MR AT LEAST 2500TB	\$0.00		36%	\$0.00	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$52.90
5	PFM-UPG-T14	PFM UP MR AT LEAST 4000TB	\$0.00		36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5 5	PKG-HP-T1-4U PKG-HP-T5-30U	CC5.1 PKG HP T1-4 UPG CC5.1 PKG HP T5-30 UPG	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$239.20 \$1,534.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$239.20 \$1,534.10
5	POWERPATH-VE	PowerPath/VE License Solution	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP6-CAPM-T01	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$1,568.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,568.60
5	PP6-CAPM-T02	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$1,368.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.50
5	PP6-CAPM-T03	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$1,154.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,154.60
5	PP6-CAPM-T04 PP6-CAPM-T05	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$986.70
5 5	PP6-CAPM-T05 PP6-CAPM-T06	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$862.50 \$726.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$862.50 \$726.80
5	PP6-CAPM-T07	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$637.10	\$0.00	\$0.00	\$0.00	\$0.00	\$637.10
5	PP6-CAPM-T08	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$535.90	\$0.00	\$0.00	\$0.00	\$0.00	\$535.90
5	PP6-CAPM-T09	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$457.70	\$0.00	\$0.00	\$0.00	\$0.00	\$457.70
5	PP6-CAPM-T10	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$400.20
5 5	PP6-CAPM-T11 PP6-CAPM-T12	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$338.10 \$294.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$338.10 \$294.40
5	PP6-CAPM-T13	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$248.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$248.40
5	PP6-CAPM-T14	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00		36%	\$0.00	\$213.90	\$0.00	\$0.00	\$0.00	\$0.00	\$213.90
5	PP-AIX-COUNTR	COUNTS # OF POWERPATH AIX HOSTS	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-DP	PPATH AIX DEP	\$0.00		36%	\$0.00	\$1,364.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,364.59
5	PP-AIX-EN	PPATH AIX ENT	\$0.00		36%	\$0.00	\$2,815.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,815.20
5 5	PP-AIX-GB PP-AIX-KIT	PPATH AIX GLB POWERPATH PP-AIX-KIT	\$0.00 \$50.00		36% 36%	\$0.00 \$32.00	\$7,741.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,741.80 \$11.50
5	PP-AIX-SYMC	INACTIVE PP SYMC L KEY CARD FOR AIX	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-WG	PPATH AIX WGR	\$0.00		36%	\$0.00	\$563.04	\$0.00	\$0.00	\$0.00	\$0.00	\$563.04
5	PPB-EN-WGU	PPATH BASE-ENT WGR UPG	\$0.00		36%	\$0.00	\$77.00	\$71.00	\$0.00	\$0.00	\$0.00	\$92.00
5	PPB-LX	PPATH BASE LINUX	\$0.00		36%	\$0.00	\$224.00	\$209.00	\$0.00	\$0.00	\$0.00	\$264.50
5	PPB-WN	PPATH BASE WINDOWS	\$0.00		36%	\$0.00	\$224.00	\$209.00	\$0.00	\$0.00	\$0.00	\$224.00
5 5	PP-CPU-KEY PP-CPU-T01	PP ICM LIC KEY PP ICM AT LEAST 100 CPUS	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$293.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$293.25
5	PP-CPU-T02	PP ICM AT LEAST 150 CPUS	\$0.00		36%	\$0.00	\$265.88	\$0.00	\$0.00	\$0.00	\$0.00	\$265.88
5	PP-CPU-T03	PP ICM AT LEAST 250 CPUS	\$0.00		36%	\$0.00	\$232.76	\$0.00	\$0.00	\$0.00	\$0.00	\$232.76
5	PP-CPU-T04	PP ICM AT LEAST 400 CPUS	\$0.00		36%	\$0.00	\$207.23	\$0.00	\$0.00	\$0.00	\$0.00	\$207.23
5	PP-CPU-T05	PP ICM AT LEAST 600 CPUS	\$0.00		36%	\$0.00	\$187.68	\$0.00	\$0.00	\$0.00	\$0.00	\$187.68
5 5	PP-CPU-T06 PP-CPU-T07	PP ICM AT LEAST 1000 CPUS PP ICM AT LEAST 1500 CPUS	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$164.22 \$148.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$164.22 \$148.58
5	PP-CPU-T08	PP ICM AT LEAST 1500 CPUS	\$0.00		36%	\$0.00	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$131.10
5	PP-CPU-T09	PP ICM AT LEAST 4000 CPUS	\$0.00		36%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	PP-CPUWL-T01	PPA WL AT LEAST 100 CPUS	\$0.00		36%	\$0.00	\$191.59	\$0.00	\$0.00	\$0.00	\$0.00	\$191.59
5	PP-CPUWL-T02	PPA WL AT LEAST 150 CPUS	\$0.00		36%	\$0.00	\$174.11	\$0.00	\$0.00	\$0.00	\$0.00	\$174.11
5	PP-CPUWL-T03	PPA WL AT LEAST 250 CPUS	\$0.00		36%	\$0.00	\$152.49	\$0.00	\$0.00	\$0.00	\$0.00	\$152.49
5 5	PP-CPUWL-T04 PP-CPUWL-T05	PPA WL AT LEAST 400 CPUS PPA WL AT LEAST 600 CPUS	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$135.01 \$123.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135.01 \$123.28
5	PP-CPUWL-T06	PPA WL AT LEAST 1000 CPUS	\$0.00		36%	\$0.00	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$107.64
5	PP-CPUWL-T07	PPA WL AT LEAST 1500 CPUS	\$0.00		36%	\$0.00	\$97.75	\$0.00	\$0.00	\$0.00	\$0.00	\$97.75
5	PP-CPUWL-T08	PPA WL AT LEAST 2500 CPUS	\$0.00		36%	\$0.00	\$86.02	\$0.00	\$0.00	\$0.00	\$0.00	\$86.02
5	PP-CPUWL-T09	PPA WL AT LEAST 4000 CPUS	\$0.00		36%	\$0.00	\$76.36	\$0.00	\$0.00	\$0.00	\$0.00	\$76.36
5	PP-DP-EN-U	PP ENT DEP-ENT	\$0.00		36%	\$0.00	\$901.37	\$0.00	\$0.00	\$0.00	\$0.00	\$901.37
5 5	PPE-AIX PP-HP-COUNTR	POWERPATH ENCRYPTION FOR AIX COUNTS # OF POWERPATH HP-UX HOSTS	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,150.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00 \$0.00
5	PP-HP-DP	PPATH HP DEP	\$0.00		36%	\$0.00	\$1,364.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,364.59
5	PP-HP-EN	PPATH HP ENT	\$0.00	D3	36%	\$0.00	\$2,815.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,815.20
5	PP-HP-GB	PPATH HP GLB	\$0.00		36%	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	PP-HP-KIT	POWERPATH PP-HP-KIT	\$50.00		36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PP-HP-WG PP-HPX-SYMC	PPATH HP WGR INACTIVE PP SYMC L KEY CARD FOR HP-UX	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$563.04 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$563.04 \$0.00
5	PP-ISCSI-LX	POWERPATH ISCSI - LINUX	\$0.00		36%	\$0.00	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$264.50
5	PP-ISCSI-WN	POWERPATH ISCSI - WINDOWS	\$0.00		36%	\$0.00	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$264.50
5	PP-LNX-SYMC	INACTIVE PP SYMC L KEY CARD FOR LINUX	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-COUNTR	COUNTS # OF POWERPATH LINUX HOSTS	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-DP	PPATH LINUX DEP	\$0.00		36%	\$0.00	\$492.66	\$0.00	\$0.00	\$0.00	\$0.00	\$492.66
5 5	PP-LX-EN PP-LX-KIT	PPATH LINUX ENT POWERPATH PP-LX-KIT	\$0.00 \$50.00		36% 36%	\$0.00 \$32.00	\$1,394.03 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,394.03 \$0.00
5	PP-LX-KII PP-LX-WG	PPATH LINUX WGR	\$50.00 \$0.00		36% 36%	\$32.00	\$0.00 \$281.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$281.52
5	PPME-HC-AIX	POWERPATH MIGRATION ENABLER HOST COPY FO	\$0.00		36%	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	PPME-HC-BDL	PPME HOST COPY BUNDLE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-HC-LNX	POWERPATH MIGRATION ENABLER HOST COPY FO	\$0.00	D3	36%	\$0.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	PPME-HC-SUN	POWERPATH MIGRATION ENABLER HOST COPY SU	\$0.00		36%	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5 5	PPME-HC-WIN	POWERPATH MIGRATION ENABLER HOST COPY WI PPME INVISTA BUNDLE	\$0.00		36%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5 5	PPME-INV-BDL PPME-OR-BDL	PPME INVISTA BUNDLE PPME OPEN REPLICATOR BUNDLE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PPME-OR-C01	PPME-OR 1TB (0-14TB)	\$0.00		36%	\$0.00	\$604.21	\$0.00	\$0.00	\$0.00	\$0.00	\$604.21
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					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PPME-OR-C02	PPME-OR 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$566.95	\$0.00	\$0.00	\$0.00	\$0.00	\$566.95
5 5	PPME-OR-C03 PPME-OR-C04	PPME-OR 1TB (26-40TB) PPME-OR 1TB (41-60TB)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$498.64 \$464.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$498.64 \$464.37
5	PPME-OR-C05	PPME-OR 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$445.74
5	PPME-OR-C06	PPME-OR 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$401.81	\$0.00	\$0.00	\$0.00	\$0.00	\$401.81
5	PPME-OR-C07	PPME-OR 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$357.88
5	PPME-OR-C08	PPME-OR 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$310.96	\$0.00	\$0.00	\$0.00	\$0.00	\$310.96
5 5	PPME-OR-C09	PPME-OR 1TB (401-600TB)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$270.71	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$270.71
5	PPME-OR-C10 PPME-OR-C11	PPME-OR 1TB (601-1000TB) PPME-OR 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$236.67 \$205.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$236.67 \$205.39
5	PPME-OR-N01	PPME-OR 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$301.99	\$0.00	\$0.00	\$0.00	\$0.00	\$301.99
5	PPME-OR-N02	PPME-OR 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$283.59	\$0.00	\$0.00	\$0.00	\$0.00	\$283.59
5	PPME-OR-N03	PPME-OR 1TB (16-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$249.32	\$0.00	\$0.00	\$0.00	\$0.00	\$249.32
5	PPME-OR-N04	PPME-OR 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$232.76	\$0.00	\$0.00	\$0.00	\$0.00	\$232.76
5 5	PPME-OR-N05 PPME-OR-N06	PPME-OR 1TB (61-100TB) NLT3 PPME-OR 1TB (101-150TB) NLT3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$222.87 \$201.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$222.87 \$201.48
5	PPME-OR-N07	PPME-OR 1TB (151-1501B) NLT3	\$0.00	D3	36%	\$0.00	\$178.94	\$0.00	\$0.00	\$0.00	\$0.00	\$178.94
5	PPME-OR-N08	PPME-OR 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$155.48	\$0.00	\$0.00	\$0.00	\$0.00	\$155.48
5	PPME-OR-N09	PPME-OR 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$135.01	\$0.00	\$0.00	\$0.00	\$0.00	\$135.01
5	PPME-OR-N10	PPME-OR 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$118.22	\$0.00	\$0.00	\$0.00	\$0.00	\$118.22
5	PPME-OR-N11	PPME-OR 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$102.58	\$0.00	\$0.00	\$0.00	\$0.00	\$102.58
5 5	PPME-OR-UPG PPME-TFC-BDL	PPME-OR BASE UPGRADE PPME TF/CLONE BUNDLE	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PP-NON-X86-T1	PP IND LIC NON-X86 1-7 CPUS	\$0.00	D3	36%	\$0.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.00
5	PP-NONX86-T1F	INACTIVE PP IND L NON-X86 1-7 CPUS FENB	\$0.00	D3	36%	\$0.00	\$273.70	\$0.00	\$0.00	\$0.00	\$0.00	\$273.70
5	PP-NONX86-T1L	INACTIVE PP IND L NON-X86 1-7 CPUS LITE	\$0.00	D3	36%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	PP-NON-X86-T2	PP IND LIC NON-X86 8+ CPUS	\$0.00	D3	36%	\$0.00	\$307.05	\$0.00	\$0.00	\$0.00	\$0.00	\$307.05
5	PP-NON-X86-V1	PP VOL NON-X86 100-199 CPUS	\$0.00	D3	36%	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5 5	PP-NON-X86-V2 PP-NW-DP	PP VOL NON-X86 200+ CPUS PPATH NETWARE DEP	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$253.00 \$579.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253.00 \$579.60
5	PP-NW-EN	PPATH NETWARE ENT	\$0.00	D3	36%	\$0.00	\$1,639.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.90
5	PP-NW-KIT	POWERPATH NETWARE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-NW-WG	PPATH NETWARE WGR	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	PP-SE-SPC	PPATH FABRIC FAILOVER SYM - Q407 SPECIAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SOL-COUNTR	COUNTS # OF POWERPATH SOLARIS HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PP-SOL-SYMC PP-SUN-DP	INACTIVE PP SYMC L KEY CARD FOR SOLARIS PPATH SUN DEP	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$1,364.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,364.59
5	PP-SUN-EN	PPATH SUN ENT	\$0.00	D3	36%	\$0.00	\$2,815.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,815.20
5	PP-SUN-GB	PPATH SUN GLB	\$0.00	D3	36%	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	PP-SUN-KIT	POWERPATH PP-SOL-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-WG	PPATH SUN WGR	\$0.00	D3	36%	\$0.00	\$563.04	\$0.00	\$0.00	\$0.00	\$0.00	\$563.04
5	PPUX-DP-EN-U	PP ENT UNIX DEP-ENT	\$0.00	D3	36%	\$0.00	\$1,706.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,706.60
5 5	PPUX-EN-GB-U PP-UX-KIT	PP ENT UNIX ENT-GLB POWERPATH UNIX KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$5,796.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,796.00 \$0.00
5	PPUX-WG-DP-U	PP ENT UNIX WGR-DEP	\$0.00	D3	36%	\$0.00	\$943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$943.00
5	PPVE-VM-KIT	POWERPATH PP-VMW-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.50
5	PP-WG-DP-U	PP ENT WGR-DEP	\$0.00	D3	36%	\$0.00	\$211.14	\$0.00	\$0.00	\$0.00	\$0.00	\$211.14
5	PP-WIN-SYMC	INACTIVE PP SYMC L KEY CARD FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN43-KIT	POWERPATH FOR WINDOWS 4.3	\$0.00	D3	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PP-WN-COUNTR PP-WN-DP	COUNTS # OF POWERPATH WINDOWS HOSTS PPATH WINDOWS DEP	\$0.00 \$0.00	D3 D3	36%	\$0.00 \$0.00	\$0.00 \$492.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$492.66
5	PP-WN-EN	PPATH WINDOWS ENT	\$0.00	D3	36%	\$0.00	\$1,394.03	\$0.00	\$0.00	\$0.00	\$0.00	\$1,394.03
5	PP-WN-KIT	POWERPATH PP-WN-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WNMPIO-KIT	PP MPIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-WG	PPATH WINDOWS WGR	\$0.00	D3	36%	\$0.00	\$281.52	\$0.00	\$0.00	\$0.00	\$0.00	\$281.52
5 5	PP-X86-T1 PP-X86-T1F	PP IND LIC X86 1-7 CPUS INACTIVE PP IND L X86 1-7 CPUS FENB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$136.85 \$116.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$136.85 \$116.38
5	PP-X86-T1L	INACTIVE PP IND L X86 1-7 CPUS FEND	\$0.00	D3	36%	\$0.00	\$20.47	\$0.00	\$0.00	\$0.00	\$0.00	\$20.47
5	PP-X86-T2	PP IND LIC X86 8+ CPUS	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	PP-X86-V1	PP VOL X86 100-199 CPUS	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	PP-X86-V2	PP VOL X86 200+ CPUS	\$0.00	D3	36%	\$0.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	\$2,485.00	D3	36%	\$1,590.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-02	PWR CORD 24A SP 15FT IEC309P	\$1,468.00	D3	36%	\$939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR-1PH-03 PWR-1PH-04	PWR CORD 24A SP 15FT L6-30P PWR CORD 24A SP 15FT 3750DP	\$470.00 \$2,194.00	D3 D3	36% 36%	\$300.80 \$1,404.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PWR-1PH-F-01	FAC PWR CORD 24A SP 15FT 5/50DP	\$2,485.00	D3	36%	\$1,590.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-02	FAC PWR CORD 24A SP 15FT IEC309P	\$1,468.00	D3	36%	\$939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-03	FAC PWR CORD 24A SP 15FT L6-30P	\$470.00	D3	36%	\$300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-04	FAC PWR CORD 24A SP 15FT 3750DP	\$2,194.00		36%	\$1,404.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-01	PWR CORD 3-PH DELTA, 40A, 15FT, Int'I	\$2,426.00	D3	36%	\$1,552.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR-3PH-DELTA-02 PWR-3PH-DELTA-03	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am. PWR CORD 3-PH DELTA, 40A/RS 15FT, N. Am.	\$1,754.00	D3 D3	36%	\$1,122.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		FAC PWR CORD 3PH DELTA, 40A/RS 15FT, N. Am.	\$3,175.00 \$2,426.00	D3	36% 36%	\$2,032.00 \$1,552.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		FAC PWR CORD 3PH DELTA 40A 15FT N. AM	\$1,754.00	D3	36%	\$1,122.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-F-03	FAC PWR CORD 3PH DELTA 40A/RS 15FT N. AM	\$3,175.00	D3	36%	\$2,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-JUMP-01	3-PHASE DELTA, 40A, PDU JUMPER CABLE	\$493.00	D3	36%	\$315.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-JUMP-F-01	FAC 3-PHASE DELTA 40A PDU JUMPER CABLE	\$493.00	D3	36%	\$315.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR-3PH-WYE-01	PWR CORD 3-PH WYE, 32A, 15FT, INT'L	\$838.00	D3	36%	\$536.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-02	PWR CORD 3-PH WYE, 32A, 15FT, UNIV (FL)	\$749.00	D3	36%	\$479.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PWR-3PH-WYE-03	PWR CORD 3-PH WYE, 32A, 15FT, N. AM	\$1,855.00	D3	36%	\$1,187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR-3PH-WYE-F-01 PWR-3PH-WYE-F-02	FAC PWR CORD 3PH WYE 32A 15FT INT'L FAC PWR CORD 3PH WYE 32A 15FT UNIV (FL)	\$838.00 \$749.00	D3 D3	36% 36%	\$536.32 \$479.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PWR-3PH-WYE-F-03	FAC PWR CORD 3PH WYE 32A 15FT N. AM	\$1,855.00	D3	36%	\$1,187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RECOVERPNT-VM-KIT	RECOVERPOINT FOR VM MEDIA KIT=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RECOVRPNT-KIT	RECOVERPOINT MEDIA KIT=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RML-DP-EN RML-EN-GB	RM LOCAL DP TO EN UPG RM LOCAL EN TO GB UPG	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,821.60 \$1,324.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,821.60 \$1,324.80
5	RML-EXCHANGE	RM LOCAL EXCHANGE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-LINUX	RMLOCAL LINUX CL KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-LOCAL-DP	RM LOCAL DP LIC	\$0.00	D3	36%	\$0.00	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,490.40
5 5	RM-LOCAL-EN RM-LOCAL-GB	RM LOCAL EN LIC RM LOCAL GB LIC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$3,312.00 \$4,636.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,312.00 \$4,636.80
5	RM-LOCAL-WG	RM LOCAL WG LIC	\$0.00	D3	36%	\$0.00	\$729.10	\$0.00	\$0.00	\$0.00	\$0.00	\$729.10
5	RML-ORACLE	RM LOCAL ORACLE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-SQL	RM LOCAL SQL KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RML-SVR-SUN RML-SVR-WIN	RM LOCAL SUN SVR KIT RM LOCAL WIN SVR KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RML-UDB	RM LOCAL UDB KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-WG-DP	RM LOCAL WG TO DP UPG	\$0.00	D3	36%	\$0.00	\$761.30	\$0.00	\$0.00	\$0.00	\$0.00	\$761.30
5	RM-NS20	RM FOR CELERRA ISCSI NS20 NO VSS SUPPORT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RM-NSWIN02 RM-NSWIN03	RM FOR ISCSI CELERRA / WINDOWS 2 RM FOR ISCSI CELERRA / WINDOWS 3	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,242.00 \$1,759.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,242.00 \$1,759.50
5	RM-NSWIN05	RM FOR ISCSI CELERRA / WINDOWS 5	\$0.00	D3	36%	\$0.00	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	RM-NSWIN08	RM FOR ISCSI CELERRA / WINDOWS 8	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	RM-NSWIN12	RM FOR ISCSI CELERRA / WINDOWS 12	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5 5	RM-RP RM-SC-L16-30	RM FOR RECOVERPOINT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00	\$920.00 \$621.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$920.00 \$621.00
5	RM-SC-L16-30	RM FOR SANCOPY / LINUX 16-30 HOSTS RM FOR SANCOPY / LINUX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00 \$0.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.00
5	RM-SC-LINUX	RM FOR SANCOPY / LINUX HST	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	RM-SC-U16-30	RM FOR SANCOPY/UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	RM-SC-U31PLUS	RM FOR SANCOPY / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00
5 5	RM-SC-UNIX RM-SC-W16-30	RM FOR SANCOPY / UNIX HST RM FOR SANCOPY / WINDOWS 16-30 HOSTS	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$920.00 \$621.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$920.00 \$621.00
5	RM-SC-W31PLUS	RM FOR SANCOPY / WINDOWS 16-30 HOSTS RM FOR SANCOPY / WINDOWS 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.00
5	RM-SC-WIN	RM FOR SANCOPY / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	RMSE-NSKIT	RMSE-CELERRA MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SERVER-DR	RM SERVER HST - DR	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5 5	RM-SV-L16-30 RM-SV-L31PLUS	RM FOR SNAPVIEW / LINUX 16-30 HOSTS RM FOR SNAPVIEW / LINUX 31 HOSTS & UP	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$828.00 \$736.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$828.00 \$736.00
5	RM-SV-LINUX	RM FOR SNAPVIEW / LINUX HST	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-SV-U16-30	RM FOR SNAPVIEW / UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	RM-SV-U31PLUS	RM FOR SNAPVIEW / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,104.00
5 5	RM-SV-UNIX RM-SV-W16-30	RM FOR SNAPVIEW / UNIX HST RM FOR SNAPVIEW / WINDOWS 16-30 HOSTS	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,380.00 \$828.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,380.00 \$828.00
5	RM-SV-W31PLUS	RM FOR SNAPVIEW / WINDOWS 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00
5	RM-SV-WIN	RM FOR SNAPVIEW / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-TF-L16-30	RM FOR TIMEFINDER / LINUX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	RM-TF-L31PLUS	RM FOR TIMEFINDER / LINUX 31 HOSTS & UP	\$0.00	D3	36% 36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5 5	RM-TF-LINUX RM-TF-U16-30	RM FOR TIMEFINDER / LINUX HST RM FOR TIMEFINDER / UNIX 16-30 HOSTS	\$0.00 \$0.00	D3 D3	36%	\$0.00 \$0.00	\$1,150.00 \$1,656.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00 \$1,656.00
5	RM-TF-U31PLUS	RM FOR TIMEFINDER / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$1,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,472.00
5	RM-TF-UNIX	RM FOR TIMEFINDER / UNIX HST	\$0.00	D3	36%	\$0.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	RM-TF-W16-30	RM FOR TIMEFINDER / WINDOWS 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5 5	RM-TF-W31PLUS RM-TF-WIN	RM FOR TIMEFINDER / WINDOWS 31 HOSTS & U RM FOR TIMEFINDER / WINDOWS HST	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$920.00 \$1,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$920.00 \$1,150.00
5	RM-WG	RM WORKGROUP LICENSE	\$0.00	D3	36%	\$0.00	\$729.10	\$665.70	\$570.60	\$0.00	\$0.00	\$729.10
5	RP-BNDL1	MUST BE ORDERED WITH INV-BNDL1	\$0.00	D3	36%	\$0.00	\$10,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,890.00
5	RP-BNDL2	MUST BE ORDERED WITH INV-BNDL2	\$0.00	D3	36%	\$0.00	\$15,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,840.00
5 5	RP-BNDL3 RP-BROCADE	MUST BE ORDERED WITH INV-BNDL3 RP BROCADE SPLITTER (CONFIG)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$26,730.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26,730.00 \$0.00
5	RP-CDP-BASEF	RP CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$11,500.00
5	RP-CDP-BASEP	RP CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	RP-CDP-R01P	RP-CDP 1TB (0-14 TB) PROMO	\$0.00	D3	36%	\$0.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	RP-CDP-R02P	RP-CDP 1TB (15-25 TB) PROMO	\$0.00	D3	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5 5	RP-CDP-R03P RP-CDP-R04P	RP-CDP 1TB (26-40 TB) PROMO RP-CDP 1TB (41-60 TB) PROMO	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,368.00 \$1,116.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,368.00 \$1,116.00
5	RP-CDP-R05P	RP-CDP 1TB (41-00 TB) FROMO	\$0.00	D3	36%	\$0.00	\$954.00	\$0.00	\$0.00	\$0.00	\$0.00	\$954.00
5	RP-CDP-R06P	RP-CDP 1TB (101-150 TB) PROMO	\$0.00	D3	36%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	RP-CE-01	RP CE FOR RP: MS CLUSTERS (0-14TB)	\$0.00	D3	36%	\$0.00	\$80.96	\$0.00	\$0.00	\$0.00	\$0.00	\$80.96
5 5	RP-CE-02	RP CE FOR RP: MS CLUSTERS (15-25TB) RP CE FOR RP: MS CLUSTERS (26-40TB)	\$0.00	D3 D3	36%	\$0.00	\$64.86 \$50.14	\$0.00	\$0.00	\$0.00	\$0.00	\$64.86 \$50.14
5 5	RP-CE-03 RP-CE-04	RP CE FOR RP: MS CLUSTERS (26-401B)  RP CE FOR RP: MS CLUSTERS (41-60TB)	\$0.00 \$0.00	D3	36% 36%	\$0.00 \$0.00	\$50.14 \$43.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$50.14 \$43.24
5	RP-CE-05	RP CE FOR RP: MS CLUSTERS (61-100TB)	\$0.00	D3	36%	\$0.00	\$35.42	\$0.00	\$0.00	\$0.00	\$0.00	\$35.42
5	RP-CE-06	RP CE FOR RP: MS CLUSTERS (101-150TB)	\$0.00	D3	36%	\$0.00	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$32.43
5	RP-CE-07	RP CE FOR RP: MS CLUSTERS (151-250TB)	\$0.00	D3	36%	\$0.00	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$30.36
5 5	RP-CE-08 RP-CE-09	RP CE FOR RP: MS CLUSTERS (251-400TB) RP CE FOR RP: MS CLUSTERS (401-600TB)	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$28.75 \$27.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.75 \$27.37
5	RP-CE-BASE	RP CE FOR RP: MS CLUSTERS BASE	\$0.00	D3	36%	\$0.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
-			<b>71.00</b>			\$0.00	+50		72.30		+1.00	

March   Marc						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
PRINCIPATION   PRIN	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1													
Fig. 12													
6   Principality	-												
Fig.	5		RP RR BASE PROMO LIC					\$7,590.00	\$0.00				\$7,590.00
September   Sept													
Septiment													
S.   Michael College   Micha	-												
S. MARIAMATION   FIRST REFORM SANKEYS REPORT   100	5	RP-SYNC		\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5   Residuar Service   10													
SWINCE   S													
S. ON-MICHINE   1900   100													
Secondary   Seco	5	RS-WIN-SERV	REPLISTOR FOR WINDOWS SERVER		D3				\$0.00		\$0.00		
September   Comparison   Comp													
SAME-CAPUIDS   SUPE SAME AND COLOR DATE OF													
S SAME-CAPATITY SAME CALL FLOOR TO STATE SAME													
S. MARCACAPHT TO SAME ENANT LEAST STITE	5	SANM-CAPM-T01	SANM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$775.10	\$0.00	\$0.00	\$0.00	\$0.00	\$775.10
SAMELAGENITOS SA	-						****						
S. MARACAPATTO  SAMA CENT (LAST TOTT)													
S. AMMACAPATTES SAMM CATE TEAST TOTATION   S. AMMACAPATTES SAMM CA													
S SAMM-CAPATTIS SAME CLAR T LEAST EXCEPT  S SAMM CLAR T LE													
S SAMLACAM TIPS SAMLAC AT LEAST STORT STORT STORT STORT SAMLAC AT LEAST STORT STOR	5												
5 SAMA-CHA-1171 SAMA CHA TLEAFT ROTTE  1 SAMA CHA-1171 SAMA CHA TLEAFT ROTTE  2 SAMA CHA-1171 SAMA CHA TLEAFT ROTTE  3 SAMA CHA-1171 SAMA CHA TLEAFT ROTTE  3 SAMA CHA-1171 SAMA CHA TLEAFT ROTTE  3 SAMA CHA-1171 SAMA CHA TLEAFT ROTTE  4 SAMA CHA-1171 SAMA CHA TLEAFT ROTTE  5 SAMA CHA-1171 SA													
S SAML-CREMT11 SAML CAT LEAST 100THS 100 D1 39.5													
SAMMCAPH-TIS AMM CAN T LEAST 200THS \$0.00 D3 30% \$3.00 \$3.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.00 \$13.42 0 \$0.00 \$0.00 \$0.00 \$0.00 \$13.42 0 \$0.00 \$0.00 \$0.00 \$0.00 \$13.42 0 \$0.00 \$0.00 \$0.00 \$0.00 \$13.42 0 \$0.00 \$0.00 \$0.00 \$13.42 0 \$0.00 \$0.00 \$13.42 0 \$0.00 \$0.00 \$13.42 0 \$0.00 \$0.00 \$13.42 0 \$0.00 \$0.00 \$13.42 0 \$0.00 \$13.4													
SAMM_CAPM_TITLE SAMM_CAPM_TITL	5	SANM-CAPM-T12		\$0.00	D3	36%	\$0.00		\$0.00		\$0.00	\$0.00	\$147.20
SANMARY SANMAR													
S SAS-ADV-AEL S SAS UIT E DYNACED EDITION HAM S 500 03 59% \$0.00 \$74.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$0.00 \$9.00 \$77.75 \$9.00 \$9.00 \$77.75 \$9.00 \$9.00 \$77.75 \$9.00 \$9.00 \$77.75 \$9.00 \$9.00 \$77.75 \$9.00 \$9.00 \$77.75 \$9.00 \$9.00 \$77.75 \$9.00 \$9.	-												
S SAS-ADV-READ S SAS-	-												
S ASA-DAY-BELLOF S AS UNITE LUPRACE TO ADVANCED ETROPHAM \$100.0 03 39% \$94.00 \$23.00 \$22.0 \$0.00 \$22.0 \$0.00 \$22.00 \$25.20 \$0.00 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$0.00 \$25.20 \$25.20 \$0.00 \$25.20 \$25.20 \$0.00 \$25.20 \$25.20 \$0.00 \$25.20 \$25.20 \$0.00 \$25.20 \$25.													
SAS-API-SENN   SIN for SA Sulta Advanced Edition-MA   \$140.00   \$39%   \$50.00   \$32.20   \$30.00   \$30.00   \$32.20   \$30.00   \$30.00   \$32.20   \$30.00   \$30.00   \$32.20   \$30.00   \$30.00   \$32.20   \$30.00   \$30.00   \$32.20   \$30.00   \$3													
S SAS-ADV-50N-CF SDH FOR AS SUITE ADVANCED EDITION THER H-MA \$231.00 D3 30% \$10.00 \$32.20 \$0.00													
SAS-ADV-TT   SA SUITE ADVANCED EDITION TER? HAMA   \$10,000   D3 30%   \$11,20   \$35,13   \$0.00   \$41,58   \$0.00   \$30.00   \$53,13   \$30.00   \$30.00   \$53,13   \$30.00   \$30.0													
5 SAS-MUT-12 SA SUITE ADVANCED EDITION TIER 2-MA													
SAS-ADV-17			SA SUITE ADVANCED EDITION TIER 2=MA	\$180.00				\$41.40		\$32.40			\$41.40
5 SAS-ADV-TE SA SUITE ADVANCED EDITION TIERS 94AA \$110.00 D3 38% \$70.40 \$25.30 \$0.00 \$19.00 \$0.00 \$0.00 \$25.30 \$0.00 \$19.00 \$0.00 \$0.00 \$25.30 \$0.00 \$19.00 \$0.00													
6         SAS-ADV-TP         SA SUITE ADVANCED EDITION TIER 6-MA         \$8.00         D3         39%         \$70.40         \$25.50         \$9.00         \$19.80         \$0.00         \$20.00         \$25.30           5         SAS-ADV-TF         SA SUITE ADVANCED EDITION TIER 8-MA         \$8.60         D3         38%         \$55.04         \$19.78         \$0.00         \$15.48         \$0.00         \$10.78           5         SAS-ADV-TF         SA SUITE ADVANCED EDITION TIER 8-MA         \$8.60         D3         39%         \$55.04         \$19.78         \$0.00         \$15.48         \$0.00         \$30.00													
6         SAS-ADV-TB         SAS-UTER ADVANCED EDITION TIER 8-MA         \$86.00         D3         38%         \$55.04         \$19.76         \$0.00         \$15.48         \$0.00         \$0.00         \$30.00													
5         SAS-MOE-CR1         Mobile Core Edition from 1 to 49-MA         \$0.00         D3         38%         \$0.00         \$839.50         \$0.00													
5         SAS-MOB-CRT-CF         Mobile Core Edition from 11 of 99+MA         \$3,650.00         D3         36%         \$2,336.00         \$839.50         \$0.00         \$505.60         \$0.00         \$300.00         \$300.00         \$305.60         \$0.00         \$300.00         \$305.60         \$0.00         \$300.00         \$305.60         \$0.00         \$300.00         \$305.60         \$0.00         \$300.00         \$307.60         \$0.00         \$305.60         \$0.00         \$300.00         \$307.60         \$0.00         \$300.00         \$307.60         \$0.00         \$300.00													
5         SAS-MOB-CR2         Mobile Core Edition from 50 to 99-MA         \$0.00         D3         38%         \$0.00         \$50.55.60         \$0.00         \$0.00         \$50.00         \$0.00         \$50.00         \$0.00         \$50.00         \$0.00         \$571.60         \$0.00         \$50.55.60         \$0.00         \$50.00 <td></td>													
5         SAS-MOB-CR3 CR3         Mobile Core Edition from 100+=MA         \$0.00         33 %%         \$0.00         \$538.20         \$0.00         \$421.20         \$0.00         \$0.00         \$538.20           5         SAS-MOB-IMI CR         Mobile IMS Edition from 11 to 49+MA         \$0.00         D3         36%         \$0.00         \$2,548.40         \$0.00         \$19,94.40         \$0.00         \$0.00         \$2,548.40           5         SAS-MOB-IMI CR         Mobile IMS Edition from 150 to 99+MA         \$11,080.00         D3         36%         \$0.00         \$2,548.40         \$0.00         \$1,994.40         \$0.00         \$0.00         \$2,548.40           5         SAS-MOB-IMI CR         Mobile IMS Edition from 50 to 99+MA         \$0.00         D3         36%         \$0.00         \$2,040.10         \$0.00         \$1,596.60         \$0.00         \$0.00         \$2,040.10           5         SAS-MOB-IMI GR         Mobile IMS Edition from 100+HA         \$8,700.00         D3         36%         \$5,076.80         \$2,040.10         \$0.00         \$1,276.20         \$0.00         \$0.00         \$2,400.10           5         SAS-MOB-IMI GR         Mobile IMS Edition from 100+HA         \$7,090.00         \$3         36%         \$5,000         \$1,276.20         \$0.00         <													
5         SAS-MOB-CR3-CF         Mobile Core Edition from 100+MA         \$2,340,00         D3         36%         \$1,497,60         \$538,20         \$0,00         \$1,00         \$0,00         \$2,548,40         \$0,00         \$1,944,00         \$0,00         \$2,548,40         \$0,00         \$1,944,00         \$0,00         \$2,548,40         \$0,00         \$1,944,00         \$0,00         \$2,548,40         \$0,00         \$1,944,00         \$0,00         \$2,548,40         \$0,00         \$1,944,00         \$0,00         \$2,548,40         \$0,00         \$1,944,00         \$0,00         \$2,548,40         \$0,00         \$1,944,00         \$0,00         \$2,548,40         \$0,00         \$1,994,40         \$0,00         \$2,548,40         \$0,00         \$1,996,60         \$0,00         \$0,00         \$2,548,40         \$0,00         \$1,996,60         \$0,00         \$0,00         \$2,548,40         \$0,00         \$1,996,60         \$0,00         \$0,00         \$2,548,40         \$0,00         \$2,548,40         \$0,00         \$1,996,60         \$0,00         \$0,00         \$2,548,40         \$0,00         \$2,548,40         \$0,00         \$1,996,60         \$0,00         \$0,00         \$2,548,40         \$0,00         \$0,00         \$2,548,40         \$0,00         \$0,00         \$2,548,40         \$0,00         \$0,00 <th< td=""><td>5</td><td></td><td>Mobile Core Edition from 50 to 99=MA</td><td>\$2,920.00</td><td></td><td></td><td>\$1,868.80</td><td>\$671.60</td><td></td><td></td><td></td><td></td><td></td></th<>	5		Mobile Core Edition from 50 to 99=MA	\$2,920.00			\$1,868.80	\$671.60					
5         SAS-MOB-IMI of SAS-MOB-IMI of SEdition from 1 to 49-MA         \$1,000         D3         36%         \$5,000         \$2,248.40         \$0,00         \$1,994.40         \$0,00         \$2,548.40           5         SAS-MOB-IMI of Mobile IMS Edition from 50 to 99-MA         \$1,000         D3         36%         \$5,000         \$2,040.10         \$0,00         \$1,996.60         \$0,00         \$0,00         \$2,040.10           5         SAS-MOB-IMI of Mobile IMS Edition from 50 to 99-MA         \$8,870.00         \$3,36%         \$5,676.80         \$2,040.10         \$0,00         \$1,596.60         \$0,00         \$0,00         \$2,040.10           5         SAS-MOB-IMI of Mobile IMS Edition from 100+MA         \$8,870.00         \$3,600         \$1,630.70         \$0,00         \$1,267.20         \$0,00         \$0,00         \$1,630.70           5         SAS-MOB-IMI of Mobile IMS Edition from 100+MA         \$7,900.00         \$3,36%         \$5,00         \$1,630.70         \$0,00         \$1,267.20         \$0,00         \$0,00         \$3,630.70           5         SAS-MOB-RN1 of Mobile RAN Edition from 100+MA         \$1,000         \$3,600         \$3,600         \$3,600         \$3,220         \$0,00         \$22,20         \$0,00         \$3,600         \$3,600         \$3,600         \$3,600         \$3,600 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>****</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>							****						
5         SAS-MOB-IMI-CF         Mobile IMS Edition from 1 to 49=MA         \$1,080.00         D3         36%         \$7,091.20         \$2,548.40         \$0.00         \$1,994.40         \$0.00         \$0.00         \$2,648.40           5         SAS-MOB-IMZ-CF         Mobile IMS Edition from 50 to 99=MA         \$0.00         D3         36%         \$5,00         \$2,040.10         \$0.00         \$1,596.60         \$0.00         \$0.00         \$2,040.10           5         SAS-MOB-IMS         Mobile IMS Edition from 100+MA         \$0.00         D3         36%         \$5,00         \$1,530.70         \$0.00         \$1,596.60         \$0.00         \$0.00         \$1,630.70           5         SAS-MOB-IMS         Mobile IMS Edition from 100+MA         \$0.00         D3         36%         \$4,537.60         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,630.70         \$0.00         \$1,600.70         \$0.00<													
5         SAS-MOB-IMZ         Mobile IMS Edition from 50 to 99=MA         \$0.00         D3         3.6%         \$0.00         \$2,040.10         \$0.00         \$1,596.60         \$0.00         \$0.00         \$2,040.10           5         SAS-MOB-IMIZAC         Mobile IMS Edition from 100+=MA         \$0.00         D3         3.6%         \$0.00         \$1,630.70         \$0.00         \$1,276.20         \$0.00         \$0.00         \$1,630.70           5         SAS-MOB-IMISAC         Mobile IMS Edition from 100+=MA         \$0.00         D3         3.6%         \$4,537.60         \$1,503.70         \$0.00         \$1,276.20         \$0.00         \$0.00         \$1,630.70           5         SAS-MOB-INIT         Mobile RAN Edition from 10 to 499=MA         \$0.00         \$3         36%         \$4,537.60         \$1,503.70         \$0.00         \$1,276.20         \$0.00         \$0.00         \$1,630.70           5         SAS-MOB-RNIT         Mobile RAN Edition from 10 to 499=MA         \$0.00         \$3         36%         \$83.00         \$32.20         \$0.00         \$22.70         \$0.00         \$22.70         \$0.00         \$32.20           5         SAS-MOB-RNIT         Mobile RAN Edition from 1000 te MA         \$0.00         \$3         36%         \$0.00         \$22.70													
SAS-MOB-MIS		SAS-MOB-IM2	Mobile IMS Edition from 50 to 99=MA	\$0.00	D3	36%	\$0.00	\$2,040.10	\$0.00	\$1,596.60	\$0.00	\$0.00	\$2,040.10
5         SAS-MOB-RN1CF         Mobile IMS Edition from 100-MA         \$7,090.00         D3         36%         \$4,337.60         \$1,630.70         \$0.00         \$1,276.20         \$0.00         \$0.00         \$1,630.70           5         SAS-MOB-RN1 Mobile RAN Edition from 1 to 4999=MA         \$0.00         D3         36%         \$0.00         \$32.20         \$0.00         \$25.20         \$0.00         \$0.00         \$32.20           5         SAS-MOB-RN1-CF         Mobile RAN Edition from 1 to 4999=MA         \$140.00         D3         36%         \$0.00         \$32.20         \$0.00         \$25.20         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$25.20         \$0.00	-												
5         SAS-MOB-RN1         Mobile RAN Edition from 1 to 4999-MA         \$0.00         D3         36%         \$0.00         \$32.20         \$0.00         \$25.20         \$0.00         \$0.00         \$32.20           5         SAS-MOB-RN1-CF         Mobile RAN Edition from 1 to 4999-MA         \$1.00         D3         36%         \$9.00         \$27.60         \$0.00 <td>-</td> <td></td>	-												
5         SAS-MOB-RN1-CF         Mobile RAN Edition from 1 to 4999-MA         \$140.00         D3         36%         \$9.60         \$32.20         \$0.00         \$25.20         \$0.00         \$0.00         \$32.20           5         SAS-MOB-RN2         Mobile RAN Edition from 5000 to 9999-MA         \$120.00         D3         36%         \$0.00         \$27.60         \$0.00         \$21.60         \$0.00         \$0.00         \$27.60           5         SAS-MOB-RN2-CF         Mobile RAN Edition from 5000 to 9999-MA         \$120.00         D3         36%         \$76.80         \$27.60         \$0.00         \$21.60         \$0.00         \$27.60           5         SAS-MOB-RN3-CF         Mobile RAN Edition from 10000+MA         \$0.00         D3         36%         \$0.00         \$27.60         \$0.00         \$16.20         \$0.00         \$0.00         \$27.60           5         SAS-MOB-RN3-CF         Mobile RAN Edition from 10000+MA         \$0.00         D3         36%         \$0.00         \$27.60         \$0.00         \$16.20         \$0.00         \$0.00         \$27.60         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.0													
5         SAS-MOB-RN2-CF         Mobile RAN Edition from 5000 to 9999=MA         \$120.00         D3         36%         \$76.80         \$27.60         \$0.00         \$21.60         \$0.00         \$22.60           5         SAS-MOB-RN3-CF         Mobile RAN Edition from 10000+MA         \$0.00         D3         36%         \$0.00         \$20.70         \$0.00         \$16.20         \$0.00         \$0.00         \$20.70           5         SAS-MOB-RN3-CF         Mobile RAN Edition from 10000+MA         \$90.00         D3         36%         \$57.60         \$20.70         \$0.00         \$16.20         \$0.00         \$0.00         \$20.70           5         SAS-MOB-RN3-CF         Mobile RAN Edition from 10000+MA         \$0.00         36%         \$57.60         \$20.70         \$0.00         \$16.20         \$0.00         \$0.00         \$20.70         \$0.00         \$16.20         \$0.00													
5         SAS-MOB-RN3         Mobile RAN Edition from 10000+=MA         \$0.00         D3         36%         \$0.00         \$20.70         \$0.00         \$16.20         \$0.00         \$0.00         \$20.70           5         SAS-MOB-RN3-CF         Mobile RAN Edition from 10000+=MA         \$90.00         D3         36%         \$57.60         \$20.70         \$0.00	5												
5         SAS-MOB-RN3-CF         Mobile RAN Edition from 10000+MA         \$90.00         D3         36%         \$57.60         \$20.70         \$0.00         \$16.20         \$0.00         \$0.00         \$20.70           5         SAS-N-E         SA SUITE IN ADVANCED ED-MA         \$0.00         D3         36%         \$0.00         \$0.													
5         SASN-AE         SA SUITE N ADVANCED ED=MA         \$0.00         D3         36%         \$0.00 <td>5</td> <td></td>	5												
5         SASN-SE         SA SUITE N STANDARD ED-MA         \$0.00         D3         36%         \$0.00 <td>5</td> <td></td>	5												
5         SASN-SERA         SA SUITE NR STANDARD ED=MA         \$0.00         D3         36%         \$0.00<	5	SASN-SE	SA SUITE N STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
5         SASN-SERA-CF         SA SUITE IN STANDARD ED=MA         \$0.00         D3         36%         \$0.00         \$0.													
5         SASN-SEV         SA SUITE NV STANDARD ED=MA         \$0.00         D3         36%         \$0.00 </td <td></td>													
5 SASN-SEV-CF SA SUITE NY STANDARD ED=MA \$0.00 D3 36% \$0.00	-												
5 SASS-AE SA SUITE S ADVANCED ED=MA \$0.00 D3 36% \$0.00													
5 SASS-AER-CF SA SUITE SR ADVANCED ED=MA \$0.00 D3 36% \$0.00	5	SASS-AE	SA SUITE S ADVANCED ED=MA	\$0.00	D3	36%		\$0.00	\$0.00		\$0.00		
5 SASS-AEV SA SUITE SV ADVANCED ED=MA \$0.00 D3 36% \$0.00 \$0.													
5 SASS-AEV50 SA SUITE SV50 ADVANCED ED=MA \$0.00 D3 36% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5 5	SASS-AEV-CF	SA SUITE SV ADVANCED ED=MA SolutionPack for Transaction=MA	\$0.00	D3	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	SAS-SP-E2E SAS-SP-E2E-CF	SOLUTIONPACK FOR TRANSACTION=MA	\$0.00 \$50,000.00	D3 D3	36%	\$0.00 \$32,000.00	\$11,500.00 \$11,500.00	\$0.00 \$0.00	\$9,000.00 \$9,000.00	\$0.00	\$0.00 \$0.00	\$11,500.00 \$11,500.00
5	SAS-SP-MSSQL	SolutionPack for Microsoft SQL Server=MA	\$0.00	D3	36%	\$0.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5	SAS-SP-MSSQL-CF	SOLUTIONPACK FOR MICROSOFT SQLSERVER=MA	\$120.00	D3	36%	\$76.80	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5 5	SAS-SP-OMYSQL SAS-SP-OMYSQL-CF	SolutionPack for ORA MySQL Database=MA SOLUTIONPACK FOR ORA MYSQL DATABASE=MA	\$0.00 \$120.00	D3 D3	36% 36%	\$0.00 \$76.80	\$27.60 \$27.60	\$0.00 \$0.00	\$21.60 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$27.60 \$27.60
5	SASS-SDR	SDN SR for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDR-CF	SDN SR FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV	SDN SV for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SASS-SDV50 SASS-SDV50-CF	SDN SV50 for SA Suite=MA SDN SV50 FOR SA SUITE=MA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SASS-SDV-CF	SDN SV FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SE	SA SUITE S STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SER	SA SUITE SR STANDARD ED-MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SASS-SER-CF SASS-SEV	SA SUITE SR STANDARD ED=MA SA SUITE SV STANDARD ED=MA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SASS-SEV50	SA SUITE SV50 STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV50-CF	SA SUITE SV50 STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SASS-SEV-CF SAS-STD-SDN	SA SUITE SV STANDARD ED=MA SDN for SA Suite Standard Edition=MA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$32.20	\$0.00 \$0.00	\$0.00 \$25.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$32.20
5	SAS-STD-SDN-CF	SDN FOR SA SUITE STANDARD EDITION=MA	\$140.00	D3	36%	\$89.60	\$32.20	\$0.00	\$25.20	\$0.00	\$0.00	\$32.20 \$32.20
5	SAS-STND-SE	SA SUITE STANDARD EDITION=MA	\$0.00	D3	36%	\$0.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$51.75
5	SAS-STND-SEA	SA SUITE STANDARD EDITION ADD=MA	\$0.00	D3	36%	\$0.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$51.75
5 5	SAS-STND-SEA-CF SAS-STND-SE-CF	SA SUITE STANDARD EDITION ADD=MA SA SUITE STANDARD EDITION=MA	\$225.00 \$225.00	D3 D3	36% 36%	\$144.00 \$144.00	\$51.75 \$51.75	\$0.00 \$0.00	\$40.50 \$40.50	\$0.00 \$0.00	\$0.00 \$0.00	\$51.75 \$51.75
5	SASW-AE	SA SUITE W ADVANCED ED; SERVER BASE=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LER	SA SUITE WR LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LER-CF	SA SUITE WR LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SASW-LEV SASW-LEV-CF	SA SUITE WV LITE ED=MA SA SUITE WV LITE ED=MA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SASW-SDNR	SDN WR for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNR-CF	SDN WR FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNV	SDN WV for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SASW-SDNV-CF	SDN WV FOR SA SUITE=MA SA SUITE W STANDARD ED: SERVER BASE=IA	\$0.00	D3 D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SE SH-458-000-130	REAL TIME INTELLIGENCE - SUBSC=ZC	\$0.00 \$0.00	D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIO-CBLKIT-0001	NETWORK KIT FOR SCALEIO 2U4N	\$3,829.00	D3	36%	\$2,450.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-0002	NETWORK KIT FOR SCALEIO 2U1N	\$957.00	D3	36%	\$612.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIO-CBLKIT-0003 SIO-CBLKIT-1U1N	NETWORK KIT FOR SCALEIO 1U1N Ready 4x 3m Twinax Cable Kit - 1U1N	\$1,197.00 \$689.66	D3 D3	36% 36%	\$766.08 \$441.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIO-CBLKIT-2U1N	Ready 4x 3m Twinax Cable Kit - 2U1N	\$689.66	D3	36%	\$441.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0001	FAC NETWORK KIT FOR SCALEIO 2U4N	\$3,829.00	D3	36%	\$2,450.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIO-CBLKIT-F-0002	FAC NETWORK KIT FOR SCALEIO 2U1N	\$957.00	D3	36%	\$612.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0003 SIO-CBL-LBL-1U1N	FAC NETWORK KIT FOR SCALEIO 1U1N SIO 1U1N SERVERS CABLE LABEL SHEET	\$1,197.00 \$0.00	D3 D3	36% 36%	\$766.08 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIO-CBL-LBL-2U1N	SIO 2U1N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBL-LBL-2U4N	SIO 2U4N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0001	HO 2U4N-280/512G/4.8T SSD	\$526,048.10	D3	36% 36%	\$336,670.78	\$42,083.85	\$34,193.13	\$0.00	\$0.00	\$0.00	\$42,083.85
5 5	SIO-HO-0002 SIO-HO-0003	HO 2U4N-280/256G/4.8T SSD HO 2U4N-280/256G/400G SSD/6T/CC	\$426,940.80 \$267,810.20	D3 D3	36%	\$273,242.11 \$171,398.53	\$34,155.26 \$21,424.82	\$27,751.15 \$17,407.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34,155.26 \$21,424.82
5	SIO-HO-0004	HO 2U4N-250/256G/400G SSD/6T/CC	\$237,650.30	D3	36%	\$152,096.19	\$19,012.02	\$15,447.27	\$0.00	\$0.00	\$0.00	\$19,012.02
5	SIO-HO-0005	HO 2U4N-280/512G/400G SSD/6T/CC	\$357,006.50	D3	36%	\$228,484.16	\$28,560.52	\$23,205.42	\$0.00	\$0.00	\$0.00	\$28,560.52
5 5	SIO-HO-0006 SIO-HO-0007	HO 2U4N-250/512G/400G SSD/6T/CC HO 2U1N-250/256G/28.8T	\$326,846.60 \$59,832.80	D3 D3	36% 36%	\$209,181.82 \$38,292.99	\$26,147.73 \$4,786.62	\$21,245.03 \$3,889.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26,147.73 \$4,786.62
5	SIO-HO-0007 SIO-HO-0008	HO 2U1N-250/256G/4.8T SSD/21.6T	\$99,532.60	D3	36%	\$50,292.99 \$57,970.04	\$7,246.25	\$5,887.58	\$0.00	\$0.00	\$0.00	\$4,766.62 \$7,246.25
5	SIO-HO-0009	HO 2U1N-250/256G/800G SSD/26.4T/CC	\$63,893.13	D3	36%	\$40,891.60	\$5,111.45	\$4,153.05	\$0.00	\$0.00	\$0.00	\$5,111.45
5	SIO-HO-0010	HO 2U1N-250/512G/800G SSD/26.4T/CC	\$78,030.11	D3	36%	\$49,939.27	\$6,242.41	\$5,071.96	\$0.00	\$0.00	\$0.00	\$6,242.41
5 5	SIO-HO-0011 SIO-HO-0012	HO 2U1N-280/256G/800G SSD/26.4T/CC HO 2U1N-280/512G/800G SSD/26.4T/CC	\$69,204.31 \$83,341.29	D3 D3	36% 36%	\$44,290.76 \$53,338.43	\$5,536.34 \$6,667.30	\$4,498.28 \$5,417.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,536.34 \$6,667.30
5	SIO-HO-0012 SIO-HO-0013	HO 2U1N-150/64G/28.8T	\$43,879.62	D3	36%	\$28,082.96	\$3,510.37	\$2,852.18	\$0.00	\$0.00	\$0.00	\$3,510.37
5	SIO-HO-0014	HO 2U1N-150/64G/4.8T SSD/21.6T	\$68,732.00	D3	36%	\$43,988.48	\$5,498.56	\$4,467.58	\$0.00	\$0.00	\$0.00	\$5,498.56
5	SIO-HO-0015	HO 2U1N-150/64G/800G SSD/26.4T/CC	\$47,939.94	D3	36%	\$30,681.56	\$3,835.20	\$3,116.10	\$0.00	\$0.00	\$0.00	\$3,835.20
5 5	SIO-HO-0016 SIO-HO-0017	HO 2U4N-280/128G/400G SSD/6T/CC HO 2U4N-250/128G/400G SSD/6T/CC	\$223,265.05 \$193,108.80	D3 D3	36% 36%	\$142,889.63 \$123,589.63	\$17,861.20 \$15,448.70	\$14,512.23 \$12,552.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,861.20 \$15,448.70
5	SIO-HO-0017 SIO-HO-0018	HO 2U1N-250/256G/4T SSD/21.6T/CC	\$80,461.39	D3	36%	\$51,495.29	\$6,436.91	\$5,229.99	\$0.00	\$0.00	\$0.00	\$6,436.91
5	SIO-HO-0019	HO 2U1N-250/512G/4T SSD/21.6T/CC	\$99,427.79	D3	36%	\$63,633.79	\$7,954.22	\$6,462.81	\$0.00	\$0.00	\$0.00	\$7,954.22
5	SIO-HO-0020	HO 2U1N-250/128G/4T SSD/21.6T/CC	\$71,625.78	D3	36%	\$45,840.50	\$5,730.06	\$4,655.68	\$0.00	\$0.00	\$0.00	\$5,730.06
5 5	SIO-HO-0021 SIO-HO-0022	HO 2U1N-250/128G/800G SSD/26.4T/CC HO 2U1N-280/256G/4T SSD/21.6T/CC	\$55,057.52 \$85,778.57	D3 D3	36% 36%	\$35,236.81 \$54,898.28	\$4,404.60 \$6,862.29	\$3,578.74 \$5,575.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,404.60 \$6,862.29
5	SIO-HO-0022 SIO-HO-0023	HO 2U1N-280/512G/4T SSD/21.6T/CC	\$106,397.22	D3	36%	\$68,094.22	\$8,511.78	\$6,915.82	\$0.00	\$0.00	\$0.00	\$8,511.78
5	SIO-HO-0024	HO 2U1N-280/128G/4T SSD/21.6T/CC	\$76,936.96	D3	36%	\$49,239.65	\$6,154.96	\$5,000.90	\$0.00	\$0.00	\$0.00	\$6,154.96
5	SIO-HO-0025	HO 2U1N-280/128G/800G SSD/26.4T/CC	\$60,368.70	D3	36%	\$38,635.97	\$4,829.50	\$3,923.97	\$0.00	\$0.00	\$0.00	\$4,829.50
5 5	SIO-HO-0026 SIO-HO-0028	HO 2U1N-120/64G/28.8T HO 2U1N-120/64G/800G SSD/26.4T/CC	\$40,443.55 \$44,503.87	D3 D3	36% 36%	\$25,883.87 \$28,482.48	\$3,235.48 \$3,560.31	\$2,628.83 \$2,892.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,235.48
5	SIO-HO-0028 SIO-HO-0029	HO 201N-120/64G/800G SSD/26.41/CC HO 1U1N-280/512G/800GB SSD/9.6T/CC	\$44,503.87 \$72,937.23	D3	36%	\$28,482.48 \$46,679.83	\$5,834.98	\$2,892.75 \$4,740.92	\$0.00	\$0.00	\$0.00 \$0.00	\$3,560.31 \$5,834.98
5	SIO-HO-0030	HO 1U1N-280/512G/16T SSD	\$178,205.52	D3	36%	\$114,051.53	\$14,256.44	\$11,583.36	\$0.00	\$0.00	\$0.00	\$14,256.44
5	SIO-HO-0031	HO 1U1N-150/64G/16T SSD	\$130,980.18	D3	36%	\$83,827.32	\$10,478.41	\$8,513.71	\$0.00	\$0.00	\$0.00	\$10,478.41
5	SIO-HO-0032	HO 1U1N-120/64G/12T	\$32,845.35	D3	36%	\$21,021.02	\$2,627.63	\$2,134.95	\$0.00	\$0.00	\$0.00	\$2,627.63

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5 SMS-CAPINET 16 EMIC CONTROLCENTER 80 SM MANAGER IPPS IT 1		SM6-CAPM-T12											
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5 SM6-UPG-T12 EMC CONTROLCEMENTER G SAM MAR PP UPGRADE													
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5 SMA-ACM-ME ACM FALLOVER A TEST RTULIC \$18,000.0 D3 88% \$11,520.0 \$4,140.0 \$50.0 \$3,240.0 \$50.0													
5 SMA-ACM-MP ACM POR TITUL SMANACH POR TITUL SM													
5 SMA-ACH-PF ACM POUNT LIU LIC UPG CARD \$0.00 C3 38% \$0.00 S0.00 S													
5 SMA-AD-ALS-F AL5620 SAM ADPTER-FALICVER & TEST \$37,500 0 0 3 39% \$24,000 0 \$86,250 0 \$0.0 \$57,250 0 \$0.0 \$0.0 \$30.0 \$17,250 0 \$0.0 \$13,550 0 \$0.0 \$0.0 \$13,550 0 \$0.0 \$0.0 \$13,550 0 \$0.0 \$0.0 \$13,550 0 \$0.0 \$0.0 \$13,550 0 \$0.0 \$0.0 \$13,550 0 \$0.										\$6,480.00			
5         SMA-AD-BINC-F         BIMP CPATROL ADAPTER-FAIL/OVER & TEST         \$4,500.0         D3         36%         \$0.00         \$17,250.00         \$0.00         \$13,500.00         \$0.00         \$13,500.00         \$0.00         \$13,500.00         \$0.00         \$13,500.00         \$0.00         \$13,500.00         \$0.00         \$10,500.00         \$0.00         \$10,500.00         \$0.00         \$10,000.00         \$0.00         \$10,000.00         \$0.00         \$10,000.00         \$0.00         \$10,000.00         \$0.00         <													
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S   SMA-AD-CEMP   CONCORD RHEALTH ADAPTR - FAILOVER & TEST   S4,500,00   D3   36%   \$2,880.00   \$1,035.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$1,035.00   \$5   SMA-AD-CEMP   CONCORD RYSEIDGE ADAPTR - FAILOVER & TEST   \$0.00   D3   36%   \$0.00   \$2,070.00   \$0.00   \$1,035													
5   SMA-AD-CEH-F   CONCORD EHEALTH ADAPTR - FAILOVER & TEST   S0.00   D3   36%   \$2,880.00   \$1,035.00   \$0.00   \$0.00   \$0.00   \$0.00   \$2,070.00   \$0.00   \$1,035.00   \$0.00   \$2,070.00   \$0.00   \$1,035.													
S   MAA-D-CSE-P   CONCORD SYSEDGE ADAPTR - FAILLOVER & TEST   S   0.00   D   3   36%   S   0.00   \$2,070.00   S   0.00													
5 SMA-AD-CSE-F CONCORD SYSEDGE ADAPTR - FAILOVER & TEST													
5         SMA-AD-CTC-P         CIENA CD TMF 814 ADP - P         \$0.00         \$3.8%         \$0.00         \$17,250.00         \$0.00         \$13,500.00         \$0.00         \$17,250.00           5         SMA-AD-CTMF         CISCO COTM TMR 814 ADP - P         \$2,250.00         D3         38%         \$0.00         \$17,250.00         \$0.00         \$10,00         \$0.00         \$0.00         \$0.00         \$0.00         \$17,250.00         \$0.00         \$17,250.00         \$0.00         \$17,250.00         \$0.00         \$17,250.00         \$0.00         \$1,00         \$0.00         \$1,00         \$0.00         \$1,050.00         \$1,050.00         \$0.00         \$1,050.00         \$0.00         \$1,050.00         \$0.00         \$1,050.00         \$0.00         \$1,050.00         \$0.00         \$1,050.00         \$0.00         \$1,050.00         \$0.00         \$1,050.00         \$0.00         \$2,287.50         \$0.00         \$1,050.00         \$0.00         \$2,287.50         \$0.00         \$2,287.50         \$0.00         \$2,257.50         \$0.00         \$2,257.50         \$0.00         \$2,287.50         \$0.00         \$2,257.50         \$0.00         \$0.00         \$2,287.50         \$0.00         \$0.00         \$2,287.50         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.	5	SMA-AD-CSE-F	CONCORD SYSEDGE ADAPTR - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
S	_												
5         SMA-AD-EMLF         EMAIL ADAPTER - FAILOVER & TEST         \$2,250.00         D3         36%         \$1,440.00         \$17.50         \$0.00	-												
5         SMA-AD-ISC-F         ISC ADAPTER - FAILOVER & TEST         \$11,250.00         D3         36%         \$7,200.00         \$2,587.50         \$0.00         \$2,025.00         \$0.00         \$0.00         \$2,587.50           5         SMA-AD-INS-F         INFOVISTA SRIVR ADAPTER - FAILOVER & TEST         \$4,500.00         D3         36%         \$2,880.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$0.00         \$5,175.00           5         SMA-AD-INS-P         InfoVISTA SRIVR ADAPTER - FAILOVER & TEST         \$0.00         D3         36%         \$2,880.00         \$1,035.00         \$0.00         \$1,035.00           5         SMA-AD-INS-P         InfoVISTA SRIVR ADAPTER - FAILOVER & TEST         \$0.00         D3         36%         \$0.00         \$2,070.00         \$0.00         \$1,035.00           5         SMA-AD-IGF-P         Log File ADP - P         \$0.00         D3         36%         \$0.00         \$1,035.00         \$0.00	_												
5         SMA-AD-ISC-P         ISC Adp - Production Lic         \$0.00         D3         36%         \$0.00         \$5,175.00         \$0.00         \$4,050.00         \$0.00         \$5,175.00           5         SMA-AD-IVS-P         INFOVISTA SRVR ADAPTER - FAILOVER & TEST         \$4,500.00         D3         36%         \$2,880.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$1,035.00           5         SMA-AD-IVS-P         InfoVista Server ADP - P         \$0.00 <td< td=""><td></td><td></td><td></td><td>\$0.00</td><td></td><td></td><td>\$0.00</td><td>\$1,035.00</td><td></td><td>\$810.00</td><td></td><td></td><td>\$1,035.00</td></td<>				\$0.00			\$0.00	\$1,035.00		\$810.00			\$1,035.00
5         SMA-AD-IVS-F         INFOVISTA SRVR ADAPTER - FAILOVER & TEST         \$4,500.00         D3         36%         \$2,880.00         \$1,035.00         \$0.00         \$10,350.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$2,070.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,000         \$0.00         \$1,000         \$0.00         \$1,000 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5         SMA-AD-IVS-P         Infovista Server ADP - P         \$0.00         \$3.00         \$2,070.00         \$0.00         \$1,620.00         \$0.00         \$2,070.00           5         SMA-AD-LGF-F         LOG FILE NOTIFICTN ADPTR - FAILOVER&TEST         \$2,250.00         D3         36%         \$1,400.00         \$517.50         \$0.00         \$0.00         \$0.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$1,035.00         \$0													
5         SMA-AD-LGF-P         Log File ADP - P         \$0.00         \$3.00         \$0.00         \$1,035.00         \$0.00         \$10.00         \$0.00         \$1,035.00           5         SMA-AD-LIC         ITOI ADAPTERS LIC CARD         \$0.00 <td></td>													
5         SMA-AD-LIC         ITÖI ADAPTERS LIC CARD         \$0.00         36%         \$0.00<	5			\$2,250.00			\$1,440.00						
5         SMA-AD-MOM-F         MOM TO SAM ADAPTER - FAILOVER & TEST         \$0.00         D3         36%         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00         \$	5												
5         SMA-AD-MOM-P         MOM TO SAM ADAPTER - P         \$0.00         D3         36%         \$0.00         \$2,070.00         \$0.00         \$0.00         \$0.00         \$2,070.00           5         SMA-AD-NIG-F         NETIQ ADAPTER - FAILOVER & TEST         \$4,500.00         D3         36%         \$2,880.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$2,070.00           5         SMA-AD-NOTF-F         OUTBOUND SMMP ADAPTER - FAILOVER & TEST         \$2,250.00         D3         36%         \$1,440.00         \$1,525.00         \$0.00         \$0.00         \$2,070.00           5         SMA-AD-NOTF-P         OUTBOUND SMMP ADAPTER - FAILOVER & TEST         \$0.00         D3         36%         \$0.00         \$1,035.00         \$0.00         \$405.00         \$0.00         \$0.00         \$0.00         \$1,035.00           5         SMA-AD-NOTF-P         OUTBOUND SMMP ADP - P         \$0.00         D3         36%         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0													
5         SMA-AD-NIQ-P         NetIQ ADP - P         \$0.00         D3         36%         \$0.00         \$2,070.00         \$0.00         \$1,620.00         \$0.00         \$0.00         \$2,070.00           5         SMA-AD-NOTF-F         OUTBOUND SMMP ADAPTER - FAILOVER & TEST         \$2,250.00         D3         36%         \$1,440.00         \$517.50         \$0.00         \$405.00         \$0.00         \$0.00         \$51,035.00           5         SMA-AD-NVF-F         IBM TIVOLI NETVW ADPTR - FAILOVER & TEST         \$0.00         D3         36%         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$1,035.00           5         SMA-AD-NV-F         IBM TIVOLI NETVW ADPTR - FAILOVER & TEST         \$0.00         D3         36%         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,035.00           5         SMA-AD-NV-F         IBM Netview ADP - P         \$0.00         D3         36%         \$0.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$2,070.00           5         SMA-AD-OPS-F         ADP MICROSFT SYS CTR OPS MGR 2007 - F&T         \$0.00         D3         36%         \$5,760.00         \$2,070.00         \$0.00         \$1,620.00         \$0.00		SMA-AD-MOM-P	MOM TO SAM ADAPTER - P										
5         SMA-AD-NOTF-F         OUTBOUND SMMP ADAPTER - FAILOVER & TEST         \$2,250.0         D3         36%         \$1,440.00         \$517.50         \$0.00         \$405.00         \$0.00         \$0.00         \$1,035.00           5         SMA-AD-NOTF-P         OUTBOUND SMMP ADD - P         \$0.00         D3         36%         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$1,035.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00 <td>-</td> <td></td>	-												
5 SMA-AD-NOTF-P OUTBOUND SNMP ADP - P \$0.00 D3 36% \$0.00 \$1,035.00 \$0.00 \$810.00 \$0.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$1,035.00 \$0.00 \$													
5 SMA-AD-NV-F IBM TIVOLI NETVW ADPTR - FAILOVER & TEST \$0.00 D3 36% \$0.00 \$1,035.00 \$0.00 \$810.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,035.00 \$0.00													
5 SMA-AD-OPS-F ADP MICROSFT SYS CTR OPS MGR 2007 - F&T \$9,000.00 D3 36% \$5,760.00 \$2,070.00 \$0.00 \$1,620.00 \$0.00 \$0.00 \$0.00 \$2,070.00 \$0.00 \$4,140.00 \$0.00 \$1,620.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,440.00 \$0	5	SMA-AD-NV-F	IBM TIVOLI NETVW ADPTR - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5 SMA-AD-OPS-P ADP MICROSFT SYS CTR OPS MGR 2007 - PRO \$0.00 D3 36% \$0.00 \$4,140.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-AD-OVN-P	HPOV Notification ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5 5	SMA-AD-OVO-F SMA-AD-OVO-P	SAM ADAPTER HP OVO/U - FAILOVER & TEST HPOV Ops Unix ADP - P	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$1,035.00 \$2,070.00	\$0.00 \$0.00	\$810.00 \$1,620.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,035.00 \$2,070.00
5	SMA-AD-REM-F	BMC REMEDY ARS ADAPTER - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-REM-P	Remedy ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-SCR-F	SCRIPT ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5 5	SMA-AD-SCR-P SMA-AD-SIA-S	Script ADP - P CLAR-CEL-SYM ADP SITE LIC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$1,035.00 \$4,140.00	\$0.00 \$0.00	\$810.00 \$3,240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,035.00 \$4,140.00
5	SMA-AD-SQU-F	SQL UNIX ADPTR-P/SRVR - FAILOVER & TEST	\$2,250.00		36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-SQU-P	SQL Unix ADP(p/server)-P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-SQW-F	SQL WIN ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5 5	SMA-AD-SQW-P SMA-AD-SSC-F	SQL Windows ADP - P SAM ADPTR FOR SITESCOPE - FAIL OVER LIC	\$0.00 \$4,500.00	D3 D3	36% 36%	\$0.00 \$2,880.00	\$1,035.00 \$1,035.00	\$0.00 \$0.00	\$810.00 \$810.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,035.00 \$1,035.00
5	SMA-AD-SSC-P	SAM ADAPTER FOR SITESCOPE - PROD LIC	\$9,000.00		36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-SYS-F	SYSLOG ADAPTER - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMA-AD-SYS-P SMA-AD-TRP-F	Syslog ADP - P SNMP TRAP ADAPTER - FAILOVER & TEST	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMA-AD-TRP-P	SNMP Trap ADP - P	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ADVSOL	EMC SMARTS ADVANCED SOLUTIONS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-XML-F	XML ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-XML-P	XML ADP - P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5 5	SMA-AM-HED SMA-AM-LIC	AM Mgd High End Device IP AVAIL MGR LICENSE CARD	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$2.99 \$0.00	\$0.00 \$0.00	\$2.34 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2.99 \$0.00
5	SMA-AM-NAS-N	IP AM - NAS EXTENSION (1)	\$0.00		36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	SMA-AM-P	AM Production License	\$0.00	D3	36%	\$0.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5 5	SMA-API-C SMA-API-JAVA	ITOI C API LICENSE ITOI JAVA API LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	SMA-API-PERL	ITOI JAVA API LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ATT-NGP	ATT NGP - AM DEVICES	\$0.00	D3	36%	\$0.00	\$0.23	\$0.00	\$0.18	\$0.00	\$0.00	\$0.23
5	SMA-BIM-F	BIM MGR - FAILOVER & TEST	\$15,750.00	D3	36%	\$10,080.00	\$3,622.50	\$0.00	\$2,835.00	\$0.00	\$0.00	\$3,622.50
5 5	SMA-BIM-LIC SMA-BIM-P	BUS IMPACT MGR LIC CARD ITOI BUSINESS IMPACT MANAGER	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$7,245.00	\$0.00 \$0.00	\$0.00 \$5,670.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$7,245.00
5	SMA-DMS-E	DM Static Ent License	\$0.00		36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-DMS-SP	DM Static SP License	\$0.00		36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-DMT-UD	DM Traveling License	\$0.00		36%	\$0.00	\$20,700.00	\$0.00	\$16,200.00	\$0.00	\$0.00	\$20,700.00
5 5	SMA-DSB-1 SMA-DSB-10	ITOI BUSNS DASHBRD - 1 CONCURRENT USER ITOI BUSNS DASHBRD - 2500 CONCURRNT USR	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$207.00 \$35,024.40	\$0.00 \$0.00	\$162.00 \$27,410.40	\$0.00 \$0.00	\$0.00 \$0.00	\$207.00 \$35,024.40
5	SMA-DSB-10	ITOI BUSNS DASHBRD - 5 CONCURRENT USERS	\$0.00		36%	\$0.00	\$652.05	\$0.00	\$510.30	\$0.00	\$0.00	\$652.05
5	SMA-DSB-3	ITOI BUSNS DASHBRD - 10 CONCURRNT USERS	\$0.00	D3	36%	\$0.00	\$931.50	\$0.00	\$729.00	\$0.00	\$0.00	\$931.50
5	SMA-DSB-4	ITOI BUSNS DASHBRD - 25 CONCURRENT USER	\$0.00	D3	36%	\$0.00	\$1,863.00	\$0.00	\$1,458.00	\$0.00	\$0.00	\$1,863.00
5 5	SMA-DSB-5 SMA-DSB-6	ITOI BUSNS DASHBRD - 50 CONCURRNT USERS ITOI BUSNS DASHBRD - 100 CONCURRNT USRS	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$3,167.10 \$4,657.50	\$0.00 \$0.00	\$2,478.60 \$3,645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,167.10 \$4,657.50
5	SMA-DSB-7	ITOI BUSNS DASHBRD - 250 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$9,315.00
5	SMA-DSB-8	ITOI BUSNS DASHBRD - 500 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$13,972.50	\$0.00	\$10,935.00	\$0.00	\$0.00	\$13,972.50
5	SMA-DSB-9	ITOI BUSNS DASHBRD - 1000 CONCURRNT USR	\$0.00	D3	36%	\$0.00	\$18,630.00	\$0.00	\$14,580.00	\$0.00	\$0.00	\$18,630.00
5 5	SMA-DSB-F SMA-DSB-LIC	ITOI BUSINESS DASHBRD - FAILOVER & TEST EMC BUSINESS DASHBOARD LICENSE CARD	\$6,750.00 \$0.00		36% 36%	\$4,320.00 \$0.00	\$1,552.50 \$0.00	\$0.00 \$0.00	\$1,215.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,552.50 \$0.00
5	SMA-DSB-P	ITOI BUSINESS DASHBOARD PRODUCTION LIC	\$0.00		36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-A1	ITOI SRVR MGR-APP PROCESS SRVR 1-9	\$106.00	D3	36%	\$67.84	\$24.38	\$0.00	\$19.08	\$0.00	\$0.00	\$24.38
5	SMA-ESM-A2	ITOI SRVR MGR-APP PROCESS SRVR 10-49	\$96.00		36%	\$61.44	\$22.08	\$0.00	\$17.28	\$0.00	\$0.00	\$22.08
5 5	SMA-ESM-A3 SMA-ESM-A4	ITOI SRVR MGR-APP PROCESS SRVR 50-99 ITOI SRVR MGR-APP PROCESS SRVR 100-249	\$85.00 \$74.00		36% 36%	\$54.40 \$47.36	\$19.55 \$17.02	\$0.00 \$0.00	\$15.30 \$13.32	\$0.00 \$0.00	\$0.00 \$0.00	\$19.55 \$17.02
5	SMA-ESM-A5	ITOI SRVR MGR-APP PROCESS SRVR 250-599	\$64.00		36%	\$40.96	\$14.72	\$0.00	\$11.52	\$0.00	\$0.00	\$14.72
5	SMA-ESM-A6	ITOI SRVR MGR-APP PROCESS SRVR 600-999	\$58.00	D3	36%	\$37.12	\$13.34	\$0.00	\$10.44	\$0.00	\$0.00	\$13.34
5	SMA-ESM-A7	ITOI SRVR MGR-APP PROCESS SRVR 1000-199	\$53.00	D3	36%	\$33.92	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$12.19
5 5	SMA-ESM-A8 SMA-ESM-APM	ITOI SRVR MGR-APP PROCESS SRVR 2000+ ITOI SRVR MGR-APP PROCESS MGMT MODULE	\$45.00 \$0.00	D3 D3	36% 36%	\$28.80 \$0.00	\$10.35 \$3,105.00	\$0.00 \$0.00	\$8.10 \$2,430.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10.35 \$3,105.00
5	SMA-ESM-APM-1	ITOI SRVR MGR-APP PROCESS MGMT PER HOST	\$113.00		36%	\$72.32	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$25.99
5	SMA-ESM-BOX	EMC SERVER MONITOR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-CMM	ITOI SRVR MGR-CLUSTER MGT MOD- SITE LIC	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5 5	SMA-ESM-CMM-1 SMA-ESM-F	ITOI SERVER MGR - PER SERVER IN CLUSTER ITOI SERVER MGR - FAILOVER & TEST	\$113.00 \$6,750.00	D3 D3	36% 36%	\$72.32 \$4,320.00	\$25.99 \$1,552.50	\$0.00 \$0.00	\$20.34 \$1,215.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25.99 \$1,552.50
5	SMA-ESM-F5	F5 LOAD BALANCER MGMT MODULE	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-F51	F5 LOAD BALANCER PER SERVER LICENSE	\$133.00	D3	36%	\$85.12	\$30.59	\$0.00	\$23.94	\$0.00	\$0.00	\$30.59
5	SMA-ESM-H1	ITOI SERVER MGR - HYPER-V SERVER 1-9	\$1,912.00		36%	\$1,223.68	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$439.76
5	SMA-ESM-H2 SMA-ESM-H3	ITOL SERVER MGR - HYPER-V SERVER 10-49	\$1,721.00 \$1,530.00		36% 36%	\$1,101.44 \$979.20	\$395.83 \$351.90	\$0.00	\$309.78 \$275.40	\$0.00	\$0.00	\$395.83 \$351.90
5	SMA-ESM-H3 SMA-ESM-H4	ITOI SERVER MGR - HYPER-V SERVER 50-99 ITOI SERVER MGR - HYPER-V SERVER 100-249	\$1,530.00 \$1,338.00	D3 D3	36% 36%	\$979.20 \$856.32	\$351.90 \$307.74	\$0.00 \$0.00	\$275.40 \$240.84	\$0.00 \$0.00	\$0.00 \$0.00	\$351.90 \$307.74
5	SMA-ESM-H5	ITOI SERVER MGR - HYPER-V SERVER 250-599	\$1,147.00	D3	36%	\$734.08	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$263.81
5	SMA-ESM-H6	ITOI SERVER MGR - HYPER-V SERVER 600-999	\$1,052.00		36%	\$673.28	\$241.96	\$0.00	\$189.36	\$0.00	\$0.00	\$241.96
5	SMA-ESM-H7	ITOI SERVER MGR - HYPER-V SRVR 1000-1999	\$956.00		36%	\$611.84	\$219.88	\$0.00	\$172.08	\$0.00	\$0.00	\$219.88
5 5	SMA-ESM-H8 SMA-ESM-HPV	ITOI SERVER MGR - HYPER-V SERVER 2000+ MICROSOFT HYPER-V MGMT MODULE	\$812.00 \$0.00		36% 36%	\$519.68 \$0.00		\$0.00 \$0.00	\$146.16 \$2,430.00	\$0.00 \$0.00	\$0.00 \$0.00	\$186.76 \$3,105.00
5	SMA-ESM-LIC	EMC SERVER MANAGER LICENSE CARD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N1	ESX-NSX Servers 1 to 9=IA	\$1,912.00	D3	36%	\$1,223.68	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$439.76
5	SMA-ESM-N2	ESX-NSX Servers 10 to 49=IA	\$1,721.00		36%	\$1,101.44	\$395.83	\$0.00	\$309.78		\$0.00	\$395.83
5 5	SMA-ESM-N3 SMA-ESM-N4	ESX-NSX Servers 50 to 99=IA ESX-NSX Servers 100 to 249=IA	\$1,530.00 \$1,338.00		36% 36%	\$979.20 \$856.32		\$0.00 \$0.00	\$275.40 \$240.84	\$0.00 \$0.00	\$0.00 \$0.00	\$351.90 \$307.74
5	SMA-ESM-N5	ESX-NSX Servers 250 to 599=IA	\$1,147.00		36%	\$734.08		\$0.00	\$206.46	\$0.00	\$0.00	\$263.81

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-ESM-N6	ESX-NSX Servers 600 to 999=IA	\$1,052.00	D3	36%	\$673.28	\$241.96	\$0.00	\$189.36	\$0.00	\$0.00	\$241.96
5 5	SMA-ESM-N7 SMA-ESM-N8	ESX-NSX Servers 1000 to 1999=IA ESX-NSX Servers 2000+=IA	\$956.00 \$812.00	D3 D3	36% 36%	\$611.84 \$519.68	\$219.88 \$186.76	\$0.00 \$0.00	\$172.08 \$146.16	\$0.00 \$0.00	\$0.00 \$0.00	\$219.88 \$186.76
5	SMA-ESM-O1	Opn Src KVM,XEN Servers 1-9=IA	\$1,243.00	D3	36%	\$795.52	\$285.89	\$0.00	\$223.74	\$0.00	\$0.00	\$285.89
5	SMA-ESM-O2	Opn Src KVM,XEN Servers 10-49=IA	\$1,119.00	D3	36%	\$716.16	\$257.37	\$0.00	\$201.42	\$0.00	\$0.00	\$257.37
5	SMA-ESM-O3	Opn Src KVM,XEN Servers 50-99=IA	\$995.00	D3	36%	\$636.80	\$228.85	\$0.00	\$179.10	\$0.00	\$0.00	\$228.85
5	SMA-ESM-O4	Opn Src KVM,XEN Servers 100-249=IA	\$870.00	D3	36%	\$556.80	\$200.10	\$0.00	\$156.60	\$0.00	\$0.00	\$200.10
5	SMA-ESM-O5	Opn Src KVM,XEN Servers 250-599=IA	\$746.00	D3	36%	\$477.44	\$171.58	\$0.00	\$134.28	\$0.00	\$0.00	\$171.58
5 5	SMA-ESM-O6 SMA-ESM-O7	Opn Src KVM,XEN Servers 600-999=IA	\$684.00 \$622.00	D3 D3	36% 36%	\$437.76 \$398.08	\$157.32 \$143.06	\$0.00 \$0.00	\$123.12	\$0.00 \$0.00	\$0.00 \$0.00	\$157.32 \$143.06
5	SMA-ESM-O8	Opn Src KVM,XEN Servers 1000-1999=IA Opn Src KVM,XEN Servers 2000+=IA	\$528.00	D3	36%	\$337.92	\$121.44	\$0.00	\$111.96 \$95.04	\$0.00	\$0.00	\$143.06 \$121.44
5	SMA-ESM-P	EMC SERVER MANAGER - PROD LICENSE	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-SDN	SDN for Smarts=MA	\$17,200.00	D3	36%	\$11,008.00	\$3,956.00	\$0.00	\$3,096.00	\$0.00	\$0.00	\$3,956.00
5	SMA-ESM-V1	ITOI SERVER MGR - VMWARE ESX SRVR 1-9	\$1,912.00	D3	36%	\$1,223.68	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$439.76
5	SMA-ESM-V2	ITOI SERVER MGR - VMWARE ESX SRVR 10-49	\$1,721.00	D3	36%	\$1,101.44	\$395.83	\$0.00	\$309.78	\$0.00	\$0.00	\$395.83
5 5	SMA-ESM-V3 SMA-ESM-V4	ITOI SERVER MGR - VMWARE ESX SRVR 50-99 ITOI SERVER MGR - VMWARE ESX SVR 100-249	\$1,530.00 \$1,338.00	D3 D3	36% 36%	\$979.20 \$856.32	\$351.90 \$307.74	\$0.00 \$0.00	\$275.40 \$240.84	\$0.00 \$0.00	\$0.00 \$0.00	\$351.90 \$307.74
5	SMA-ESM-V5	ITOI SERVER MGR - VMWARE ESX SVR 100-249	\$1,147.00	D3	36%	\$734.08	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$263.81
5	SMA-ESM-V6	ITOI SERVER MGR - VMWARE ESX SVR 600-999	\$1,052.00	D3	36%	\$673.28	\$241.96	\$0.00	\$189.36	\$0.00	\$0.00	\$241.96
5	SMA-ESM-V7	ITOI SERVER MGR - VMW ESX SVR 1000-1999	\$956.00	D3	36%	\$611.84	\$219.88	\$0.00	\$172.08	\$0.00	\$0.00	\$219.88
5	SMA-ESM-V8	ITOI SERVER MGR - VMWARE ESX SRVR 2000+	\$812.00	D3	36%	\$519.68	\$186.76	\$0.00	\$146.16	\$0.00	\$0.00	\$186.76
5	SMA-ESM-VMM	ITOI SERVER MGR - VM MODULE (SITE LIC)	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5 5	SMA-ESM-VMM-1 SMA-EX-100	EMC SERVER MANAGER - MANAGED VM HOSTS	\$2,250.00	D3 D3	36% 36%	\$1,440.00	\$517.50	\$0.00 \$0.00	\$405.00 \$8,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$517.50 \$10,350.00
5	SMA-EX-100 SMA-EX-250	Express Pack 100 Express Pack 250	\$45,000.00 \$99,000.00	D3	36%	\$28,800.00 \$63,360.00	\$10,350.00 \$22,770.00	\$0.00	\$17,820.00	\$0.00	\$0.00	\$22,770.00
5	SMA-EX-250F	EXPRESS PACK 250 - FAILOVER & TEST	\$29,250.00	D3	36%	\$18,720.00	\$6,727.50	\$0.00	\$5,265.00	\$0.00	\$0.00	\$6,727.50
5	SMA-EX-50	Express Pack 50	\$27,000.00	D3	36%	\$17,280.00	\$6,210.00	\$0.00	\$4,860.00	\$0.00	\$0.00	\$6,210.00
5	SMA-EX-A100	ASM Express Pack 100	\$0.00	D3	36%	\$0.00	\$13,685.00	\$0.00	\$10,710.00	\$0.00	\$0.00	\$13,685.00
5	SMA-EX-A250	ASM Express Pack 250	\$0.00	D3	36%	\$0.00	\$24,926.25	\$0.00	\$19,507.50	\$0.00	\$0.00	\$24,926.25
5 5	SMA-EX-A50 SMA-EX-AC100	ASM Express Pack 50 ACM EXPRESS 100 PROD LIC	\$0.00 \$65,250.00	D3 D3	36% 36%	\$0.00 \$41,760.00	\$9,775.00 \$15,007.50	\$0.00 \$0.00	\$7,650.00 \$11,745.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,775.00 \$15,007.50
5	SMA-EX-AC100F	ACM EXPRESS PACK 100 - FAILOVER & TEST	\$32,625.00	D3	36%	\$20,880.00	\$7,503.75	\$0.00	\$5,872.50	\$0.00	\$0.00	\$7,503.75
5	SMA-EX-AC250	ACM EXPRESS 250 PROD LIC	\$141,750.00	D3	36%	\$90,720.00	\$32,602.50	\$0.00	\$25,515.00	\$0.00	\$0.00	\$32,602.50
5	SMA-EX-AC250F	ACM EXPRESS PACK 250 - FAILOVER & TEST	\$47,250.00	D3	36%	\$30,240.00	\$10,867.50	\$0.00	\$8,505.00	\$0.00	\$0.00	\$10,867.50
5	SMA-EX-AC50	ACM EXPRESS 50 PROD LIC	\$40,950.00	D3	36%	\$26,208.00	\$9,418.50	\$0.00	\$7,371.00	\$0.00	\$0.00	\$9,418.50
5	SMA-EX-AC50F	ACM EXPRESS PACK 50 - FAILOVER & TEST	\$20,475.00	D3	36%	\$13,104.00	\$4,709.25	\$0.00	\$3,685.50	\$0.00	\$0.00	\$4,709.25
5 5	SMA-EX-ACUP1 SMA-EX-ACUP1F	ACM EXP PACK UPG 1 ACM EXPRESS PACK 50 UPG-FAILOVER & TEST	\$0.00 \$12,150.00	D3 D3	36% 36%	\$0.00 \$7,776.00	\$5,589.00 \$2,794.50	\$0.00 \$0.00	\$4,374.00 \$2,187.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,589.00 \$2,794.50
5	SMA-EX-ACUP2	ACM EXP PACK UPG 2	\$0.00	D3	36%	\$0.00	\$23,184.00	\$0.00	\$18.144.00	\$0.00	\$0.00	\$2,794.50
5	SMA-EX-ACUP2F	ACM EXPRESS PACK 200 UPG-FAILOVER & TEST	\$26,775.00	D3	36%	\$17,136.00	\$6,158.25	\$0.00	\$4,819.50	\$0.00	\$0.00	\$6,158.25
5	SMA-EX-ACUP3	ACM EXP PACK UPG 3	\$0.00	D3	36%	\$0.00	\$17,595.00	\$0.00	\$13,770.00	\$0.00	\$0.00	\$17,595.00
5	SMA-EX-ACUP3F	ACM EXPRESS PACK 100 UPG-FAILOVER & TEST	\$14,625.00	D3	36%	\$9,360.00	\$3,363.75	\$0.00	\$2,632.50	\$0.00	\$0.00	\$3,363.75
5	SMA-EX-AC-UPG	ACM EXP UPG LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMA-EX-AUP1 SMA-EX-AUP2	ASM Express Pack Upg 1 ASM Express Pack Upg 2	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$3,910.00 \$15,151.25	\$0.00 \$0.00	\$3,060.00 \$11,857.50	\$0.00 \$0.00	\$0.00 \$0.00	\$3,910.00 \$15,151.25
5	SMA-EX-AUP3	ASM Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$11,241.25	\$0.00	\$8,797.50	\$0.00	\$0.00	\$13,131.25
5	SMA-EX-BUP1	BI Express Pack Upg 1	\$0.00	D3	36%	\$0.00	\$8,510.00	\$0.00	\$6,660.00	\$0.00	\$0.00	\$8,510.00
5	SMA-EX-BUP2	BI Express Pack Upg 2	\$0.00	D3	36%	\$0.00	\$33,551.25	\$0.00	\$26,257.50	\$0.00	\$0.00	\$33,551.25
5	SMA-EX-BUP3	BI Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$25,041.25	\$0.00	\$19,597.50	\$0.00	\$0.00	\$25,041.25
5	SMA-EX-BUPG	BI EXP UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMA-EX-CM250 SMA-EX-CM250U	SMARTS EXPRESS PACK COMMERCIAL 250 SMARTS EXPRESS PACK COMMERCIAL 250 UPGRA	\$15,000.00 \$45,000.00	D3 D3	36% 36%	\$9,600.00 \$28,800.00	\$3,450.00 \$10,350.00	\$0.00 \$0.00	\$2,700.00 \$8,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,450.00 \$10,350.00
5 5	SMA-EX-CM2500 SMA-EX-EME-F	EMER MRKTS EXPRESS PACK COMMERCIAL 250 OPGRA	\$45,000.00	D3	36%	\$20,000.00	\$9,729.00	\$0.00	\$7,614.00	\$0.00	\$0.00	\$9,729.00
5	SMA-EX-EME-P	EMER MRKTS EXPRS PKG EXT-PRODUCTION	\$84,600.00	D3	36%	\$54,144.00	\$19,458.00	\$0.00	\$15,228.00	\$0.00	\$0.00	\$19,458.00
5	SMA-EX-EM-F	EMERGING MRKTS EXP PKG - FAILOVER & TEST	\$58,500.00	D3	36%	\$37,440.00	\$13,455.00	\$0.00	\$10,530.00	\$0.00	\$0.00	\$13,455.00
5	SMA-EX-EM-P	EMERGING MRKTS EXP PKG - PRODUCTION	\$140,400.00	D3	36%	\$89,856.00	\$32,292.00	\$0.00	\$25,272.00	\$0.00	\$0.00	\$32,292.00
5	SMA-EX-M100	MPLS EXPRESS PACK 100	\$112,500.00	D3	36%	\$72,000.00	\$25,875.00	\$0.00	\$20,250.00	\$0.00	\$0.00	\$25,875.00
5 5	SMA-EX-M100F	MPLS EXPRESS PACK 100 - FAILOVER & TEST	\$49,500.00	D3 D3	36% 36%	\$31,680.00	\$11,385.00	\$0.00 \$0.00	\$8,910.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,385.00
5 5	SMA-EX-M250 SMA-EX-M250F	MPLS EXPRESS PACK 250 MPLS EXPRESS PACK 250 - FAILOVER & TEST	\$186,750.00 \$55,800.00	D3	36% 36%	\$119,520.00 \$35,712.00	\$42,952.50 \$12,834.00	\$0.00 \$0.00	\$33,615.00 \$10,044.00	\$0.00 \$0.00	\$0.00 \$0.00	\$42,952.50 \$12,834.00
5	SMA-EX-M50	MPLS EXPRESS PACK 200 - PAILOVER & TEST	\$55,600.00	D3	36%	\$55,712.00 \$56,160.00	\$12,834.00	\$0.00	\$10,044.00	\$0.00	\$0.00	\$20,182.50
5	SMA-EX-M50F	MPLS EXPRESS PACK 50 - FAILOVER & TEST	\$40,500.00	D3	36%	\$25,920.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$9,315.00
5	SMA-EX-MUP1	MPLS EXP PACK UPG 1	\$24,750.00	D3	36%	\$15,840.00	\$5,692.50	\$0.00	\$4,455.00	\$0.00	\$0.00	\$5,692.50
5	SMA-EX-MUP1F	MPLS EXP PACK 50 UPG - FAILOVER & TEST	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-EX-MUP2	MPLS EXP PACK UPG 2	\$99,000.00	D3	36%	\$63,360.00	\$22,770.00	\$0.00	\$17,820.00	\$0.00	\$0.00	\$22,770.00
5	SMA-EX-MUP2F SMA-EX-MUP3	MPLS EXP PACK 10C 3	\$15,300.00 \$74,250.00	D3 D3	36% 36%	\$9,792.00	\$3,519.00 \$17,077.50	\$0.00	\$2,754.00	\$0.00	\$0.00	\$3,519.00 \$17,077.50
5	SMA-EX-MUP3F	MPLS EXP PACK UPG 3 MPLS EXP PACK 100 UPG - FAILOVER & TEST	\$6,300.00	D3	36%	\$47,520.00 \$4,032.00	\$1,449.00	\$0.00 \$0.00	\$13,365.00 \$1,134.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,449.00
5	SMA-EX-MUPG	MPLS EXP UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA100	NAS EXPRESS PACK 100 PRODUCTION LICENSE	\$37,260.00	D3	36%	\$23,846.40	\$8,569.80	\$0.00	\$6,706.80	\$0.00	\$0.00	\$8,569.80
5	SMA-EX-NA100F	NAS EXPRESS PACK 100 - FAILOVER & TEST	\$18,630.00	D3	36%	\$11,923.20	\$4,284.90	\$0.00	\$3,353.40	\$0.00	\$0.00	\$4,284.90
5	SMA-EX-NA250	NAS EXPRESS PACK 250 PRODUCTION LICNESE	\$80,460.00	D3	36%	\$51,494.40	\$18,505.80	\$0.00	\$14,482.80	\$0.00	\$0.00	\$18,505.80
5	SMA-EX-NA250F	NAS EXPRESS PACK 250 - FAILOVER & TEST	\$29,250.00	D3	36%	\$18,720.00	\$6,727.50	\$0.00	\$5,265.00	\$0.00	\$0.00	\$6,727.50
5 5	SMA-EX-NA50 SMA-EX-NA50F	NAS EXPRESS PACK 50 PRODUCTION LICENSE NAS EXPRESS PACK 50 - FAILOVER & TEST	\$22,860.00 \$11,430.00	D3 D3	36% 36%	\$14,630.40 \$7,315.20	\$5,257.80 \$2,628.90	\$0.00 \$0.00	\$4,114.80 \$2,057.40	\$0.00 \$0.00	\$0.00 \$0.00	\$5,257.80 \$2,628.90
5	SMA-EX-NAUP1	NAS EXPRESS PACK 50 - PAILOVER & TEST	\$11,430.00	D3	36%	\$7,315.20	\$3,312.00	\$0.00	\$2,057.40	\$0.00	\$0.00	\$3,312.00
5	SMA-EX-NAUP1F	NAS EXP PACK 50 UPG - FAILOVER & TEST	\$7,200.00	D3	36%	\$4,608.00	\$1,656.00	\$0.00	\$1,296.00	\$0.00	\$0.00	\$1,656.00
5	SMA-EX-NAUP2	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	\$0.00	D3	36%	\$0.00	\$13,248.00	\$0.00	\$10,368.00	\$0.00	\$0.00	\$13,248.00
5	SMA-EX-NAUP2F	NAS EXP PACK 50 UPG - FAILOVER & TEST	\$17,820.00	D3	36%	\$11,404.80	\$4,098.60	\$0.00	\$3,207.60	\$0.00	\$0.00	\$4,098.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-EX-NAUP3	UPG-NAS EXP PKG 100 TO NAS EXP 250 PROD	\$0.00	D3	36%	\$0.00	\$9,936.00	\$0.00	\$7,776.00		\$0.00	\$9,936.00
5 5	SMA-EX-NAUP3F SMA-EX-NAUPG	NAS EXP PACK 100 UPG - FAILOVER & TEST NAS EXPRESS PACKAGE UPGRADE LICENSE	\$10,620.00 \$0.00	D3 D3	36% 36%	\$6,796.80 \$0.00		\$0.00 \$0.00	\$1,911.60 \$0.00		\$0.00 \$0.00	
5	SMA-EX-OP100F	MS SCOM 2007 EXP PACK 100- FAILOVER&TEST	\$10,000.00	D3	36%	\$6,400.00		\$0.00	\$1,800.00		\$0.00	
5	SMA-EX-OP100P	MS SCOM 2007 EXP PACK 100 - PRODUCTION	\$20,000.00	D3	36%	\$12,800.00		\$0.00	\$3,600.00		\$0.00	
5	SMA-EXP-100F	ITOI EXPRESS PACK 100 - FAILOVER & TEST	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00		\$0.00	\$5,175.00
5	SMA-EXP-50F	ITOI EXPRESS PACK 50 - FAILOVER & TEST	\$13,500.00	D3	36%	\$8,640.00		\$0.00	\$2,430.00		\$0.00	\$3,105.00
5	SMA-EX-UP1 SMA-EX-UP1F	Express Pack Upg 1 ITOI EXP PCK 50 UPG-100 -FAILOVER&TEST	\$0.00 \$9,000.00	D3 D3	36% 36%	\$0.00 \$5,760.00		\$0.00 \$0.00	\$3,240.00 \$1,620.00		\$0.00 \$0.00	\$4,140.00 \$2,070.00
5	SMA-EX-UP2	Express Pack Upg 2	\$9,000.00	D3	36%	\$0.00		\$0.00	\$1,020.00		\$0.00	
5	SMA-EX-UP2F	ITOI EXP PCK 50 UPG-250 -FAILOVERs&TEST	\$15,750.00	D3	36%	\$10,080.00		\$0.00	\$2,835.00		\$0.00	
5	SMA-EX-UP3	Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	
5	SMA-EX-UP3F	ITOI EXP PCK 100 UPG-250 -FAILOVER&TEST	\$6,750.00	D3	36%	\$4,320.00	\$1,552.50	\$0.00	\$1,215.00		\$0.00	
5 5	SMA-EX-UPG SMA-EXVC-100	EXPRESS PACK UPGRADE CARD ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	
5	SMA-EXVC-100	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION  ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	\$30,000.00	D3	36%	\$0.00 \$19,200.00	\$6,900.00 \$6,900.00	\$0.00 \$0.00	\$5,400.00 \$5,400.00		\$0.00	
5	SMA-EXVC-100F	ITOI NCM EXP PACK 100 - FAILOVER & TEST	\$9,500.00	D3	36%	\$6,080.00		\$0.00	\$1,710.00		\$0.00	
5	SMA-EXVC-250	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$0.00	D3	36%	\$0.00		\$0.00	\$13,500.00		\$0.00	
5	SMA-EXVC-250A	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$75,000.00	D3	36%	\$48,000.00		\$0.00	\$13,500.00		\$0.00	
5	SMA-EXVC-250F	ITOI NCM EXP PACK 250 - FAILOVER & TEST	\$12,500.00	D3	36%	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00		\$0.00	
5 5	SMA-EXVC-50 SMA-EXVC-50A	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION ITOI NCM EXPRESS PACKAGE 50 PRODUCTION=	\$0.00 \$15,000.00	D3 D3	36% 36%	\$0.00 \$9,600.00	\$3,450.00 \$3,450.00	\$0.00 \$0.00	\$2,700.00 \$2,700.00		\$0.00 \$0.00	
5	SMA-EXVC-50F	ITOI NCM EXP PACK 50 - FAILOVER & TEST	\$5,500.00	D3	36%	\$3,520.00		\$0.00	\$990.00			
5	SMA-EXVC-UP1	ITOI NCM EXP PACK 50 UPG- PRODUCTION	\$15,000.00	D3	36%	\$9,600.00		\$0.00	\$2,700.00		\$0.00	
5	SMA-EXVC-UP1F	ITOI NCM EXP PACK 50 UPG- FAILOVER&TEST	\$4,000.00	D3	36%	\$2,560.00		\$0.00	\$720.00		\$0.00	\$920.00
5	SMA-EXVC-UP2	ITOI NCM EXP PACK 50 UPG-250 - PRODCTN	\$60,000.00	D3	36%	\$38,400.00		\$0.00	\$10,800.00		\$0.00	
5 5	SMA-EXVC-UP2F SMA-EXVC-UP3	ITOI NCM EXP PAK 50 UPG-250-FAILOVR&TST ITOI NCM EXP PACK 100 UPG-250 - PRODCTN	\$7,000.00 \$45,000.00	D3 D3	36% 36%	\$4,480.00 \$28,800.00		\$0.00 \$0.00	\$1,260.00 \$8,100.00		\$0.00 \$0.00	
5	SMA-EXVC-UP3F	ITOI NCM EXP PACK 100 UPG-250-PRODUTN	\$3,000.00	D3	36%	\$1,920.00		\$0.00	\$5,100.00		\$0.00	
5	SMA-EXVS-100	ITOI NCM&ITOI EXP PACK 100 - PRODCTN	\$0.00	D3	36%	\$0.00		\$0.00	\$15,300.00		\$0.00	
5	SMA-EXVS-100A	ITOI NCM&ITOI EXP PACK 100 - PRODCTN=MA	\$85,000.00	D3	36%	\$54,400.00		\$0.00	\$15,300.00		\$0.00	
5	SMA-EXVS-100F	ITOI NCM&ITOI EXP PAK 100-FAILOVER&TST	\$32,500.00	D3	36%	\$20,800.00	\$7,475.00	\$0.00	\$5,850.00		\$0.00	\$7,475.00
5	SMA-EXVS-250	ITOI NCM&ITOI EXP PACK 250 - PRODCTN	\$0.00	D3	36%	\$0.00		\$0.00	\$35,100.00		\$0.00	
5	SMA-EXVS-250A	ITOLNOM&ITOLEXP PACK 250 - PRODCTN=MA	\$195,000.00	D3	36%	\$124,800.00		\$0.00	\$35,100.00		\$0.00 \$0.00	
5	SMA-EXVS-250F SMA-EXVS-50	ITOI NCM&ITOI EXP PAK 250-FAILOVER&TST ITOI NCM&ITOI EXP PACK 50 - PRODCTN	\$45,000.00 \$0.00	D3 D3	36% 36%	\$28,800.00 \$0.00		\$0.00 \$0.00	\$8,100.00 \$9,000.00		\$0.00	
5	SMA-EXVS-50A	ITOI NCM&ITOI EXP PACK 50 - PRODCTN=MA	\$50,000.00	D3	36%	\$32,000.00		\$0.00	\$9,000.00		\$0.00	
5	SMA-EXVS-50F	ITOI NCM&ITOI EXP PACK 50-FAILOVER&TST	\$20,000.00	D3	36%	\$12,800.00		\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-EXVS-UP1	ITOI NCM&ITOI EXP PAK 50 UPG-PRODCTN	\$35,000.00	D3	36%	\$22,400.00		\$0.00	\$6,300.00		\$0.00	
5	SMA-EXVS-UP1F	ITOI NCM&ITOI EXPPAK 50UPG-FAILOVR&TST	\$12,500.00	D3	36%	\$8,000.00		\$0.00	\$2,250.00		\$0.00	
5 5	SMA-EXVS-UP2 SMA-EXVS-UP2F	ITOI NCM&ITOI EXP PAK200 UPG-PRODCTN ITOI NCM&ITOI EXPAK 200UPG-FAILOVR&TST	\$140,000.00 \$25,000.00	D3 D3	36% 36%	\$89,600.00 \$16,000.00		\$0.00 \$0.00	\$25,200.00 \$4,500.00		\$0.00 \$0.00	
5	SMA-EXVS-UP3	ITOI NCM&ITOI EXP PAK100 UPG-PRODCTN	\$105,000.00	D3	36%	\$67,200.00		\$0.00	\$18,900.00		\$0.00	
5	SMA-EXVS-UP3F	ITOI NCM&ITOI EXPAK 100UPG-FAILOVR&TST	\$12,500.00	D3	36%	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00		\$0.00	
5	SMA-GC-100P	GLOBAL CONSOLE 100	\$0.00	D3	36%	\$0.00	\$16,560.00	\$0.00	\$12,960.00		\$0.00	
5	SMA-GC-10P	GLOBAL CONSOLE 10	\$0.00	D3	36%	\$0.00	\$5,175.00	\$0.00	\$4,050.00		\$0.00	
5	SMA-GC-1P SMA-GC-25P	GLOBAL CONSOLE 1 GLOBAL CONSOLE 25	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$810.00 \$6,480.00		\$0.00 \$0.00	
5	SMA-GC-25F SMA-GC-3P	GLOBAL CONSOLE 25 GLOBAL CONSOLE 3	\$0.00	D3	36%	\$0.00		\$0.00	\$1,944.00		\$0.00	
5	SMA-GC-50P	GLOBAL CONSOLE 50	\$0.00	D3	36%	\$0.00		\$0.00	\$9,720.00		\$0.00	\$12,420.00
5	SMA-IP-BOX	IP MANAGEMENT SUITE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-001	IP AM Mgd Tier 1 Lic	\$0.00	D3	36%	\$0.00		\$0.00	\$40.50		\$0.00	
5	SMA-MD1-002	IP AM Mgd Tier 1: 501-1000 Lic 4% Disc	\$0.00	D3	36%	\$0.00		\$0.00	\$38.88	\$0.00	\$0.00	
5	SMA-MD1-003 SMA-MD1-004	IP AM MANAGED TIER 1 DEVICES: 1001-1500 IP AM MANAGED TIER 1 DEVICES: 1501-2500	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$35.64 \$32.40	\$0.00 \$0.00	\$0.00 \$0.00	\$45.54 \$41.40
5	SMA-MD1-004 SMA-MD1-005	IP AM MANAGED TIER 1 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00		\$0.00	\$26.82		\$0.00	
5	SMA-MD1-006	IP AM MANAGED TIER 1 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$28.06	\$0.00	\$21.96	\$0.00	\$0.00	\$28.06
5	SMA-MD1-007	IP AM Mgd Tier 1: 10,001+ Lic 60% Disc	\$0.00	D3	36%	\$0.00		\$0.00	\$16.20		\$0.00	
5	SMA-MD2-001	IP AM Mgd Tier 2 Lic	\$0.00	D3	36%	\$0.00		\$0.00	\$3.24		\$0.00	
5	SMA-MD2-002 SMA-MD2-003	IP AM Mgd Tier 2: 501-1000 Lic 5% Disc IP AM MANAGED TIER 2 DEVICES: 1001-1500	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$3.06 \$2.88		\$0.00 \$0.00	
5	SMA-MD2-003	IP AM MANAGED TIER 2 DEVICES: 1501-1500	\$0.00	D3	36%	\$0.00		\$0.00	\$2.70		\$0.00	
5	SMA-MD2-005	IP AM MANAGED TIER 2 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$3.22	\$0.00	\$2.52		\$0.00	\$3.22
5	SMA-MD2-006	IP AM MANAGED TIER 2 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00		\$0.00	\$2.16		\$0.00	
5	SMA-MD2-007	IP AM Mgd Tier 2: 10,001+ Lic 45% Disc	\$0.00	D3	36%	\$0.00		\$0.00	\$1.80		\$0.00	
5	SMA-MD3-001	IP AM Mgd Tier 3 Lic	\$0.00	D3	36%	\$0.00	2	\$0.00	\$9.72	1	\$0.00	2
5 5	SMA-MD3-002 SMA-MD3-003	IP AM Mgd Tier 3: 501-1000 Lic 8.3% Disc IP AM MANAGED TIER 3 DEVICES: 1001-1500	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$11.50 \$10.35	\$0.00 \$0.00	\$9.00 \$8.10	\$0.00 \$0.00	\$0.00 \$0.00	\$11.50 \$10.35
5 5	SMA-MD3-003	IP AM MANAGED TIER 3 DEVICES: 1001-1500  IP AM MANAGED TIER 3 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00		\$0.00	\$7.38			
5	SMA-MD3-004 SMA-MD3-005	IP AM MANAGED TIER 3 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00		\$0.00	\$6.48			
5	SMA-MD3-006	IP AM MANAGED TIER 3 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00		\$0.00	\$5.76			
5	SMA-MD3-007	IP AM Mgd Tier 3: 10,001+ Lic 58.3% Disc	\$0.00	D3	36%	\$0.00		\$0.00	\$4.14	\$0.00		\$5.29
5	SMA-MD4-001	IP AM Mgd Tier 4 NAS Lic	\$0.00	D3	36%	\$0.00		\$0.00	\$5.76			
5	SMA-MD4-002	IP AM MANGD TIER 4 NAS DEVICES:101-250	\$0.00	D3	36%	\$0.00		\$0.00	\$4.86			
5 5	SMA-MD4-003 SMA-MMD-BOX	IP AM MANGD TIER 4 NAS DEVICES:251+UP MULTICAST MGMT SUITE KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$4.14 \$0.00			
5	SMA-MMD-F	MULTICAST MGMT SOTTE RTT  MULTICAST MGR RTU:DC-NOC - FAILOVER&TEST	\$12,500.00	D3	36%	\$8,000.00		\$0.00	\$2,250.00			
5	SMA-MMD-MD1	MULTICAST MGD DEV LIC	\$0.00	D3	36%	\$0.00	\$28.75	\$0.00	\$22.50	\$0.00	\$0.00	\$28.75
5	SMA-MMD-MD2	MULTICAST MGD DEV: 501-1,000 LIC 4% DISC	\$0.00	D3	36%	\$0.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-MMD-MD3	MULTICAST MGR DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$25.30	\$0.00	\$19.80	\$0.00	\$0.00	\$25.30
5 5	SMA-MMD-MD4 SMA-MMD-MD5	MULTICAST MGR DEVICES: 1501-2500 MULTICAST MGR DEVICES: 2501-5000	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$23.00 \$19.55	\$0.00 \$0.00	\$18.00 \$15.30	\$0.00 \$0.00	\$0.00 \$0.00	\$23.00 \$19.55
5	SMA-MMD-MD6	MULTICAST MGR DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	\$16.10
5	SMA-MMD-MD7	MULTICAST MGD DEV: 10,000+ LIC 60% DISC	\$0.00	D3	36%	\$0.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5	SMA-MMD-MVPN	MULTICAST MGR: MULTICST VPN FEATURE LIC	\$0.00	D3	36%	\$0.00	\$8,050.00	\$0.00	\$6,300.00	\$0.00	\$0.00	\$8,050.00
5	SMA-MMD-P	MULTICAST PRODUCTION LIC	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5 5	SMA-MMD-UPG SMA-MPLS-BOX	MULTICAST VOLUME LIC CARD EMC ITOI MPLS MANAGER KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMA-MPLS-CE1	MPLSMGD LAY3 CE DEV LIC	\$0.00	D3	36%	\$0.00	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	\$34.50
5	SMA-MPLS-CE2	MPLS MGD LAY3 CE DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$33.12	\$0.00	\$25.92	\$0.00	\$0.00	\$33.12
5	SMA-MPLS-CE3	MPLS MGD LAY3 CE DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$30.36	\$0.00	\$23.76	\$0.00	\$0.00	\$30.36
5 5	SMA-MPLS-CE4 SMA-MPLS-CE5	MPLS MGD LAY3 CE DEVICES: 10001-25000 MPLS MGD LAY3 CE DEVICES: 25001-50000	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$28.98 \$27.60	\$0.00 \$0.00	\$22.68 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$28.98 \$27.60
5	SMA-MPLS-CE5	MPLS MGD LAY3 CE DEVICES: 20001-500000 MPLS MGD LAY3 CE DEVICES: 50001+UP	\$0.00	D3	36%	\$0.00	\$24.15	\$0.00	\$18.90	\$0.00	\$0.00	\$27.60 \$24.15
5	SMA-MPLS-FI1	MPLSMGD LAY2 FWD INTF LIC	\$0.00	D3	36%	\$0.00	\$17.25	\$0.00	\$13.50	\$0.00	\$0.00	\$17.25
5	SMA-MPLS-FI2	MPLS MGD LAY2 FRWRDR INTFC: 201-1000	\$0.00	D3	36%	\$0.00	\$16.56	\$0.00	\$12.96	\$0.00	\$0.00	\$16.56
5	SMA-MPLS-FI3	MPLS MGD LAY2 FRWRDR INTFC: 1001-4000	\$0.00	D3	36%	\$0.00	\$15.18	\$0.00	\$11.88	\$0.00	\$0.00	\$15.18
5 5	SMA-MPLS-FI4 SMA-MPLS-FI5	MPLS MGD LAY2 FRWRDR INTFC: 4001-20000 MPLS MGD LAY2 FRWRDR INTFC: 20001-100K	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$14.49 \$13.80	\$0.00 \$0.00	\$11.34 \$10.80	\$0.00 \$0.00	\$0.00 \$0.00	\$14.49 \$13.80
5	SMA-MPLS-FI6	MPLS MGD LAY2 FRWRDR INTFC: 100K+UP	\$0.00	D3	36%	\$0.00	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$12.19
5	SMA-MPLS-P	MPLS PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$23,000.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$23,000.00
5	SMA-MPLS-UPG	MPLS UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMA-MPLS-VR1 SMA-MPLS-VR2	MPLSMGD LAY3 VRF INTF LIC MPLS MGD LAY3 VRF INTFC: 2501-5000	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$11.50 \$11.04	\$0.00 \$0.00	\$9.00 \$8.64	\$0.00 \$0.00	\$0.00 \$0.00	\$11.50 \$11.04
5	SMA-MPLS-VR3	MPLS MGD LAY3 VRF INTFC: 2501-3000 MPLS MGD LAY3 VRF INTFC: 5001-10000	\$0.00	D3	36%	\$0.00	\$10.12	\$0.00	\$7.92	\$0.00	\$0.00	\$10.12
5	SMA-MPLS-VR4	MPLS MGD LAY3 VRF INTFC: 10001-25000	\$0.00	D3	36%	\$0.00	\$9.66	\$0.00	\$7.56	\$0.00	\$0.00	\$9.66
5	SMA-MPLS-VR5	MPLS MGD LAY3 VRF INTFC: 25001-50000	\$0.00	D3	36%	\$0.00	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$9.20
5	SMA-MPLS-VR6	MPLS MGD LAY3 VRF INTFC: 50001+UP	\$0.00	D3	36%	\$0.00	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$8.05
5 5	SMA-MULTI-UPG SMA-NIPV61-01	MULTICAST UPGRADE CARD IPV6 AM MNGD TIER 1 DEVICES: 1-500	\$0.00 \$261.00	D3 D3	36% 36%	\$0.00 \$167.04	\$0.00 \$60.03	\$0.00 \$0.00	\$0.00 \$46.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$60.03
5	SMA-NIPV61-02	IPV6 AM MNGD TIER 1 DEVICES: 501-1000	\$248.00	D3	36%	\$158.72	\$57.04	\$0.00	\$44.64	\$0.00	\$0.00	\$57.04
5	SMA-NIPV61-03	IPV6 AM MNGD TIER 1 DEVICES: 1001-1500	\$230.00	D3	36%	\$147.20	\$52.90	\$0.00	\$41.40	\$0.00	\$0.00	\$52.90
5	SMA-NIPV61-04	IPV6 AM MNGD TIER 1 DEVICES: 1501-2500	\$207.00	D3	36%	\$132.48	\$47.61	\$0.00	\$37.26	\$0.00	\$0.00	\$47.61
5 5	SMA-NIPV61-05 SMA-NIPV61-U1	IPV6 AM MNGD TIER 1 DEVICES: 2501+UP IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 1-500	\$171.00 \$36.00	D3 D3	36% 36%	\$109.44 \$23.04	\$39.33 \$8.28	\$0.00 \$0.00	\$30.78 \$6.48	\$0.00 \$0.00	\$0.00 \$0.00	\$39.33 \$8.28
5	SMA-NIPV61-U2	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 501-1000	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	SMA-NIPV61-U3	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1001-1500	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	SMA-NIPV61-U4	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1501-2500	\$27.00	D3	36%	\$17.28	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$6.21
5 5	SMA-NIPV61-U5 SMA-NIPV62-01	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 2501+UP NATIVE IPV6 AM MGD TIER 2 DEV: 1-500	\$9.00 \$21.00	D3 D3	36% 36%	\$5.76 \$13.44	\$2.07 \$4.83	\$0.00 \$0.00	\$1.62 \$3.78	\$0.00 \$0.00	\$0.00 \$0.00	\$2.07 \$4.83
5	SMA-NIPV62-02	NATIVE IPV6 AM MGD TIER 2 DEV: 1-300 NATIVE IPV6 AM MGD TIER 2 DEV: 501-1000	\$20.00	D3	36%	\$12.80	\$4.60	\$0.00	\$3.60	\$0.00	\$0.00	\$4.60
5	SMA-NIPV62-03	NATIVE IPV6 AM MGD TIER 2 DEV: 1001-1500	\$19.00	D3	36%	\$12.16	\$4.37	\$0.00	\$3.42	\$0.00	\$0.00	\$4.37
5	SMA-NIPV62-04	NATIVE IPV6 AM MGD TIER 2 DEV: 1501-2500	\$18.00	D3	36%	\$11.52	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$4.14
5 5	SMA-NIPV62-05 SMA-NIPV62-U1	NATIVE IPV6 AM MGD TIER 2 DEV: 2501+UP IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1-500	\$16.00 \$3.00	D3 D3	36% 36%	\$10.24 \$1.92	\$3.68 \$0.69	\$0.00 \$0.00	\$2.88 \$0.54	\$0.00 \$0.00	\$0.00 \$0.00	\$3.68
5	SMA-NIPV62-U2	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1-300	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69 \$0.69
5	SMA-NIPV62-U3	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1001-1500	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5	SMA-NIPV62-U4	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 1501-2500	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5 5	SMA-NIPV62-U5 SMA-NIPV63-01	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 2501+UP NATIVE IPV6 AM MGD TIER 3 DEV: 1-500	\$3.00 \$63.00	D3 D3	36% 36%	\$1.92 \$40.32	\$0.69 \$14.49	\$0.00 \$0.00	\$0.54 \$11.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.69 \$14.49
5	SMA-NIPV63-02	NATIVE IPV6 AM MGD TIER 3 DEV: 1-300 NATIVE IPV6 AM MGD TIER 3 DEV: 501-1000	\$58.00 \$58.00	D3	36%	\$37.12	\$13.34	\$0.00	\$10.44	\$0.00	\$0.00	\$13.34
5	SMA-NIPV63-03	NATIVE IPV6 AM MGD TIER 3 DEV: 1001-1500	\$52.00	D3	36%	\$33.28	\$11.96	\$0.00	\$9.36	\$0.00	\$0.00	\$11.96
5	SMA-NIPV63-04	NATIVE IPV6 AM MGD TIER 3 DEV: 1501-2500	\$47.00	D3	36%	\$30.08	\$10.81	\$0.00	\$8.46	\$0.00	\$0.00	\$10.81
5	SMA-NIPV63-05	NATIVE IPV6 AM MGD TIER 3 DEV: 2501+UP	\$41.00	D3	36%	\$26.24	\$9.43	\$0.00	\$7.38	\$0.00	\$0.00	\$9.43
5 5	SMA-NIPV63-U1 SMA-NIPV63-U2	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1-500 IPV6 AM MNGD TR3 V4-V6 UPG-DEV:501-1000	\$9.00 \$8.00	D3 D3	36% 36%	\$5.76 \$5.12	\$2.07 \$1.84	\$0.00 \$0.00	\$1.62 \$1.44	\$0.00 \$0.00	\$0.00 \$0.00	\$2.07 \$1.84
5	SMA-NIPV63-U3	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1001-1500	\$7.00	D3	36%	\$4.48	\$1.61	\$0.00	\$1.26	\$0.00	\$0.00	\$1.61
5	SMA-NIPV63-U4	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 1501-2500	\$6.00	D3	36%	\$3.84	\$1.38	\$0.00	\$1.08	\$0.00	\$0.00	\$1.38
5	SMA-NIPV63-U5	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 2501+UP	\$5.00	D3	36%	\$3.20	\$1.15	\$0.00	\$0.90	\$0.00	\$0.00	\$1.15
5 5	SMA-NIPV6-BOX SMA-NIPV6-F	EMC ITOI NATIVE IPV6 AM KIT IPV6 AM MGR RTU LIC - FAILOVER & TEST	\$0.00 \$13,050.00	D3 D3	36% 36%	\$0.00 \$8,352.00	\$0.00 \$3,001.50	\$0.00 \$0.00	\$0.00 \$2,349.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,001.50
5	SMA-NIPV6-LIC	EMC ITOI NATIVE IPV6 AM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-P	IPV6 AVAILABILITY MGR - PRODUCTION	\$0.00	D3	36%	\$0.00	\$6,003.00	\$0.00	\$4,698.00	\$0.00	\$0.00	\$6,003.00
5	SMA-NIPV6-UF	IPV6 AM - V4 TO V6 UPG - FAILOVER & TEST	\$1,800.00	D3	36%	\$1,152.00	\$414.00	\$0.00	\$324.00	\$0.00	\$0.00	\$414.00
5	SMA-NIPV6-UP	EMC IPV6 AM PRODUCTION - V4 TO V6 UPG	\$3,600.00	D3	36% 36%	\$2,304.00	\$828.00	\$0.00	\$648.00	\$0.00	\$0.00	\$828.00
5	SMA-NIPV6-UPG SMA-NOTIF-BOX	IPV6 AM - VOLUME LICENSE CARD EMC NOTIFICATION MANAGER KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMA-NOTIF-F	EMC NOTIFICATION MANAGER	\$33,750.00	D3	36%	\$21,600.00	\$7,762.50	\$0.00	\$6,075.00	\$0.00	\$0.00	\$7,762.50
5	SMA-NOTIF-P	EMC NOTIFICATION MANAGER	\$0.00	D3	36%	\$0.00	\$15,525.00	\$0.00		\$0.00	\$0.00	\$15,525.00
5	SMA-NPM-BOX	EMC ITOI NPM KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMA-NPM-F SMA-NPM-MD1	NPM FAIL OVER LICENSE NPM MGD DEVICES LIC	\$11,250.00 \$0.00	D3 D3	36% 36%	\$7,200.00 \$0.00	\$2,587.50 \$25.99	\$0.00 \$0.00	\$2,025.00 \$20.34	\$0.00 \$0.00	\$0.00 \$0.00	\$2,587.50 \$25.99
5	SMA-NPM-MD2	NPM MGD DEVICES: 501-1,000 LIC 4% DISC	\$0.00	D3	36%	\$0.00	\$24.84	\$0.00	\$19.44	\$0.00	\$0.00	\$24.84
5	SMA-NPM-MD3	NPM MGD DEVICES: 1,001-1,500	\$0.00	D3	36%	\$0.00	\$22.77	\$0.00	\$17.82	\$0.00	\$0.00	\$22.77
5	SMA-NPM-MD4	NPM MGD DEVICES: 1,501-2,500	\$0.00	D3	36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5 5	SMA-NPM-MD5 SMA-NPM-MD6	NPM MGD DEVICES: 2,501-5,000 NPM MGD DEVICES: 5,001-10,000	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$17.71 \$14.49	\$0.00 \$0.00	\$13.86 \$11.34	\$0.00 \$0.00	\$0.00 \$0.00	\$17.71 \$14.49
5	SMA-NPM-MD7	NPM MGD DEVICES: 10,001+ LIC 60% DISC	\$0.00	D3	36%	\$0.00	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35

March   Marc						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Section   Content	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Second Column													
Second Performance   Property													
Second Column	-												
Sept-August			OLIP Production License										\$4,140.00
1.5   1.5													
Sept   Part													
S. MAN-PASTON   P. AM MICHOST & ADMITTS & ADMITTS & STORES & SOCIOL 1909   100   1	-												
S. MARCHARD   IP MANUSCRIPTIC STORMAN   10.0   10	5	SMA-PI-005	IP AM MNGD PORTS & INTRFCS: 50001-100K				\$0.00	\$165.60	\$0.00	\$129.60	\$0.00	\$0.00	
S. MAN-FREEN   P. MAN WINCH CORTER & MITTERS SAMON-LINE   50.00   50													
September   Part   March Performance   March													
S   SAM-PORT   FAM MAR FEL													
S. MA-PAPE   Per al rivert keepes   \$50.00	5												
S													
S. MAR-PART   PRIMARENTIAL INSTANCE   100   101   1944   100   120   1													
S. MAL-SEALT   MILITORISE CARDINATE CONTROL MILITORISE CONTROL MILIT													
\$ MAN-SAME OF TO SERVICE ASSESSMENT SERVICE ASSESSMENT SERVICE ASSESSMENT AS A SERVICE AS A SERVI													
S. MAN-SAMPACE   SERVICE AND SAMPACE MICH. FRAIL OFFIRE TEST   \$1,000 0 0 0 39%   \$1,1500 0 \$1,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-						****						
S 9M-SAMLU TORSEPTORE ASSURANCE MINE LIC CAPO 9200 D3 98% 800 9200 930 930 930 930 930 930 930 930 930 9													
S. BIAL-SCALAGLIC   EMS SELM ACTIVE DIRECTION PLOYERS   50.00													
\$ 900-500-00   1079-00-MAND-DODGE COMPLETE LICENSE \$ 100-00   200-													
S SIAN-SOME SIANETS OFWARDLE LICIARIEN CERNERS 30.0 CD 20.0 250, 50.0 50.0 50.0 50.0 50.0 50.0 50.0 5													
SMA-SMALE   TOI ITOIS DYNAMIN MODEL LOADER LUCKNEE   10.00   10.00   39.00													
SMA-SHA-CHITE  SMA SHAPPON S													
\$ SMA-SIA-PROZ SIA-PROL Ident 1971 BN 173								\$0.00	\$0.00	\$0.00			\$0.00
S MA-SIA-PROX SA PPR. Least STRIP N.T.T. SSR 0.0 D. 3 0% SST 0													
S. BIAL-SIAN-PROPER   SIAN-PROPER   Least WITH N.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T													
S. SMA-SIAM-PRODE   SIAP PR. Least 107TB N.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T.T	-												
5 SMA-SIA-PROPO SIA PPA. Least 2019 N.T.T.  SMA-SIA-PROPO SIA PPA. LEAST 1017 N.T.T.  SMA-SIA-PROPO SIA PPA. LEAST													
SMA-SHA-NPOOD   SMAPP, Least 40TDR NLT3   \$380.0													
SMA-SHA-NPOOD   SIA PPA   Least 400TB NLT3   \$380.00   D3   39%   \$246.96   \$89.47   \$0.00   \$70.02   \$0.00   \$50.00   \$387.74   \$0.00   \$3.													
SIMA-SHAPPIT   SIA-PPAL Least 10071B NLT3   \$284.00   D3 39%   \$187.72   \$365.32   \$30.0   \$51.12   \$30.00   \$50.00   \$55.32   \$30.0   \$30.00   \$													
SIMA-SHA-MPOINT   SIA PPA LEAST 1907B NLTS   \$20,00													
5 MM-SBA-PPIC SAR-PPIC LEAST 2007B NLT3 \$200.0 D3 36% \$133.76 \$48.07 \$0.0 \$37.92 \$0.00 \$44.07 \$0.00 \$37.92 \$0.00 \$44.07 \$0.00 \$37.92 \$0.00 \$44.07 \$0													
5 MM-SIA-POIL SIA PPAL LEAST TOTB													
6         SMA-SIA-PO02         SIA PPALEAST ISTB         \$2,471.00         D3         36%         \$1,581.44         \$568.33         \$0.00         \$440.76           6         SMA-SIA-PO03         SIA PPALEAST 25TB         \$1,978.00         D3         36%         \$1,525.92         \$445.40         \$0.00         \$20.00         \$454.94           6         SMA-SIA-PO03         SIA PPALEAST 60TB         \$1,170.00         D3         36%         \$1,032.96         \$377.22         \$0.00         \$200.5         \$340.00         \$337.32           6         SMA-SIA-PO03         SIA PPALEAST 60TB         \$1,000.00         \$300.00         \$371.22         \$0.00         \$200.00         \$310.33           6         SMA-SIA-PO07         SIA PPALEAST 160TB         \$1,000.00         \$10.00         \$0.00         \$371.22           6         SMA-SIA-PO07         SIA PPALEAST 160TB         \$1,000.00         \$10.00													
SMA-SIA-POIDS   SIA PPA'LEAST 25TB   \$1,978.00   D3   38%   \$1,265.92   \$444   \$40.00   \$356.04   \$0.00   \$0.00   \$344.94   \$45.00   \$320.62   \$5.00   \$0.00   \$344.94   \$45.00   \$320.62   \$5.00   \$0.00   \$344.94   \$45.00   \$320.62   \$5.00   \$0.00   \$345.33   \$45.00   \$320.62   \$5.00   \$0.00   \$345.33   \$45.00   \$320.62   \$5.00   \$3.00   \$345.33   \$45.00   \$3246.76   \$5.00   \$3.00   \$345.33   \$45.00   \$3246.76   \$5.00   \$3.00   \$345.33   \$45.00   \$320.00   \$3.00   \$345.33   \$45.00   \$320.00   \$3.00   \$325.55   \$45.84   \$45.34   \$45.00   \$345.00   \$45.00   \$45.00   \$3													
5 SMA-SIA-POOL SIA PPAL LEAST GOTB 6 SMA-SIA-POOL SIA PPAL LEAST GOTB 7 SMA-SIA-POOL S	-												
5 SMA-SIA-PO06 SIA PAR LEAST 100TB \$1,371 00 D3 38% \$877.44 \$315.33 \$0.00 \$246.78 \$0.00 \$0.00 \$315.33 \$5. SMA-SIA-PO06 SIA PAR LEAST 100TB \$1,000 D3 38% \$738.20 \$265.65 \$5. SMA-SIA-PO07 SIA PAR LEAST 150TB \$1,000 D0 D3 38% \$544.84 \$231.38 \$0.00 \$161.08 \$0.00 \$0.00 \$2321.38 \$1.00 \$1													
5         SMA-SIA-P007         SIA PPA: LEAST 150TB         \$1,000.00         D3         38%         \$643.84         \$231.38         \$0.00         \$160.00         \$0.00         \$231.38           5         SMA-SIA-P009         SIA PPA: LEAST 250TB         \$770.00         D3         38%         \$449.792         \$178.94         \$0.00         \$140.04         \$0.00         \$10.00         \$10.00         \$10.00         \$10.00         \$10.00         \$10.00         \$178.94         \$0.00         \$140.04         \$0.00         \$0.00         \$178.94         \$0.00         \$140.04         \$0.00         \$0.00         \$178.94         \$0.00         \$140.04         \$0.00         \$0.00         \$178.94         \$0.00         \$140.04         \$0.00         \$0.00         \$178.94         \$0.00         \$140.04         \$0.00         \$10.00         \$155.71         \$0.00         \$140.01         \$0.00         \$140.01         \$0.00         \$140.01         \$0.00         \$155.71         \$0.00         \$140.01         \$0.00         \$150.87         \$0.00         \$10.02         \$140.00         \$150.07         \$0.00         \$150.07         \$150.00         \$150.00         \$150.00         \$150.00         \$150.00         \$150.00         \$150.00         \$150.00         \$150.00         \$150.													
S													
5         SMA,SIA-P009         SIA PPA: LEAST 600TB         \$778.00         D3         36%         \$497.92         \$178.94         \$0.00         \$140.04         \$0.00         \$10.00         \$178.94           5         SMA,SIA-P011         SIA PPA: LEAST 1000TB         \$660.00         D3         36%         \$384.16         \$130.87         \$0.00         \$10.24         \$0.00         \$10.08         \$10.31         \$10.00													
5   SMA-SIA-P010   SIA PPA: LEAST 1000TB   SAPPA: LEAST 1500TB													
5 MA-SIA-P012 SIA PPA: LEAST 1500TB \$447.00 D3 36% \$318.08 \$114.31 \$0.00 \$99.46 \$0.00 \$0.00 \$114.31 \$5.00 \$98.46 \$0.00 \$0.00 \$114.31 \$5.00 \$98.46 \$0.00 \$0.00 \$98.14.31 \$5.00 \$98.48 \$0.00 \$0.00 \$98.14.31 \$5.00 \$98.48 \$0.00 \$5.00 \$98.14.31 \$5.00 \$98.48 \$0.00 \$5.00 \$98.14.31 \$5.00 \$98.48 \$0.00 \$5.00 \$98.14.31 \$5.00 \$98.48 \$0.00 \$5.00 \$98.48 \$0.													
S													
5         SMA-SIA-P014         SMA PPA: LEAST 4000TB         \$360.00         D3         36%         \$230.40         \$82.80         \$0.00         \$84.80         \$0.00         \$1.80.00           5         SMA-SPM-LC         SERVER PERF MGR LIC CARD         \$0.00<													
5         SMA-SPM-IF         IP SPM - FAILOVER & TEST         \$5,000.0         D3         36%         \$3,200.00         \$1,50.00         \$0.00         <	-												
5         SMA-SPM-P         SPM PRODUCTION LICENSE         \$0.00         D3         38%         \$0.00         \$2,300.00         \$0.00         \$1,800.00         \$0.00         \$2,300.00           5         SMAS-SDR         SDN SV for Smarts=MA         \$0.00         D3         36%         \$0.00	-			\$5,000.00			\$3,200.00	\$1,150.00		\$900.00		\$0.00	\$1,150.00
5         SMAS-SDR         SDN SR for Smarts=MA         \$0.00         D3         38%         \$0.00													
5         SMAS-SDV         SDN SV for Smarts=MA         \$0.00         D3         36%         \$0.00													
5         SMAS-SDV50         SDN SV50 for Smarts-MA         \$0.00         D3         36%         \$0.00 <td></td>													
5         SMA-VC-BOX         VC SOFTWARE KIT         \$0.00         \$3.00         \$0.00			SDN SV50 for Smarts=MA										
5         SMA-VCB-SDK         ITO I NCM INTEGRATION TOOL KIT         \$10,000.00         D3         36%         \$6,400.00         \$2,300.00         \$0.00         \$1,800.00         \$0.00<	5						****						
5 SMA-VCIM-BOX EMC VOYENCE CONTROL INTEGRATION MODULES \$0.00 D3 36% \$0.00 \$0.0	5		VC SOFTWARE KIT										
5         SMA-VC-LIC         NCM LICENSE CARD         \$0.00         D3         36%         \$0.00	5												
5 SMA-VCM-BRT ITOI NCM BMC REMEDY INTEGRATION MODULE \$0.00 D3 36% \$0.00 \$4,600.00 \$0.00 \$3,600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,600.00 \$0.00		SMA-VC-LIC	NCM LICENSE CARD	\$0.00	D3	36%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 SMA-VCM-CRME ITOI NCM BMC SIM INTEGRATION MODULE \$0.00 D3 36% \$0.00 \$4,600.00 \$0.00 \$3,600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,600.00 \$0													
5 SMA-VCMD1-01 NCM TIER 1 MNGD DEVICES: 1-500 \$250.00 D3 36% \$0.00													
5 SMA-VCMD1-01 NCM TIER 1 MNGD DEVICES: 1-500 \$25.00 D3 36% \$160.00 \$57.50 \$0.00 \$45.00 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$57.50 \$0.00 \$0.00 \$57.50 \$0.00 \$0.00 \$57.50 \$0.00 \$0.00 \$0.00 \$0.00 \$57.50 \$0.00 \$													
5 SMA-VCMD1-03 NCM TIER 1 MNGD DEVICES: 1001-1500 \$220.00 D3 36% \$140.80 \$50.60 \$0.00 \$9.60 \$0.00 \$0.00 \$50.60 \$0.00 \$0.00 \$50.60 \$0.00 \$0			NCM TIER 1 MNGD DEVICES: 1-500										
5 SMA-VCMD1-04 NCM TIER 1 MNGD DEVICES: 1501-2500 \$200.00 D3 36% \$128.00 \$46.00 \$0.00 \$36.00 \$0.00 \$0.00 \$46.00 5 SMA-VCMD1-05 NCM TIER 1 MNGD DEVICES: 2501-5000 \$165.00 D3 36% \$105.60 \$37.95				\$240.00			\$153.60			\$43.20			\$55.20
5 SMA-VCMD1-05 NCM TIER 1 MNGD DEVICES: 2501-5000 \$165.00 D3 36% \$105.60 \$37.95 \$0.00 \$29.70 \$0.00 \$0.00 \$37.95													

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-VCMD1-07	NCM TIER 1 MNGD DEVICES: 10000+ UP	\$100.00	D3	36%	\$64.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$23.00
5 5	SMA-VCMD2-01 SMA-VCMD2-02	NCM TIER 2 MNGD DEVICES: 1-500 NCM TIER 2 MNGD DEVICES: 501-1000	\$20.00 \$19.00		36% 36%	\$12.80 \$12.16	\$4.60 \$4.37	\$0.00 \$0.00	\$3.60 \$3.42		\$0.00 \$0.00	\$4.60 \$4.37
5	SMA-VCMD2-02 SMA-VCMD2-03	NCM TIER 2 MNGD DEVICES: 301-1000 NCM TIER 2 MNGD DEVICES: 1001-1500	\$18.00		36%	\$12.16	\$4.37 \$4.14	\$0.00	\$3.42 \$3.24	\$0.00	\$0.00	\$4.37 \$4.14
5	SMA-VCMD2-04	NCM TIER 2 MNGD DEVICES: 1501-2500	\$17.00		36%	\$10.88	\$3.91	\$0.00	\$3.06	\$0.00	\$0.00	\$3.91
5	SMA-VCMD2-05	NCM TIER 2 MNGD DEVICES: 2501-5000	\$15.00		36%	\$9.60	\$3.45	\$0.00	\$2.70	\$0.00	\$0.00	\$3.45
5	SMA-VCMD2-06	NCM TIER 2 MNGD DEVICES: 5001-10000	\$13.00		36%	\$8.32	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$2.99
5	SMA-VCMD2-07	NCM TIER 2 MNGD DEVICES: 10000+ UP	\$11.00		36%	\$7.04	\$2.53	\$0.00	\$1.98	\$0.00	\$0.00	\$2.53
5 5	SMA-VCMD3-01 SMA-VCMD3-02	NCM TIER 3 MNGD DEVICES: 1-500 NCM TIER 3 MNGD DEVICES: 501-1000	\$60.00 \$55.00		36% 36%	\$38.40 \$35.20	\$13.80 \$12.65	\$0.00 \$0.00	\$10.80 \$9.90	\$0.00 \$0.00	\$0.00 \$0.00	\$13.80 \$12.65
5	SMA-VCMD3-02	NCM TIER 3 MNGD DEVICES: 1001-1500	\$50.00		36%	\$32.00	\$11.50	\$0.00	\$9.00		\$0.00	\$12.00
5	SMA-VCMD3-04	NCM TIER 3 MNGD DEVICES: 1501-2500	\$45.00		36%	\$28.80	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35
5	SMA-VCMD3-05	NCM TIER 3 MNGD DEVICES: 2501-5000	\$40.00		36%	\$25.60	\$9.20	\$0.00	\$7.20		\$0.00	\$9.20
5	SMA-VCMD3-06	NCM TIER 3 MNGD DEVICES: 5001-10000	\$35.00		36%	\$22.40	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$8.05
5 5	SMA-VCMD3-07 SMA-VCMD-F	NCM TIER 3 MNGD DEVICES: 10000+ UP ITOI NCM FAIL OVER LICENSE	\$25.00 \$12,500.00		36% 36%	\$16.00	\$5.75 \$2,875.00	\$0.00 \$0.00	\$4.50 \$2,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.75
5	SMA-VCMD-P	ITOI NOM PRODUCTION LICENSE	\$0.00		36%	\$8,000.00 \$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$2,875.00 \$5,750.00
5	SMA-VCMD-PA	ITOI NCM PRODUCTION LICENSE=MA	\$25,000.00	D3	36%	\$16,000.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	SMA-VCMD-T	ITOI NCM TEST LAB LICENSE	\$12,500.00	D3	36%	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$2,875.00
5	SMA-VCM-HPNM	ITOI NCM HP OPENVIEW NNM INT MODULE	\$0.00		36%	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCM-LIC	ITOI NCM INT MODULES LICENSE CARD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMA-VCM-MNC SMA-VCM-SIC	ITOI NCM IBM TIVOLI NETCOOL INT MODULE ITOI NCM IT OPS INTEGRATION MODULE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$4,600.00 \$4,600.00	\$0.00 \$0.00	\$3,600.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,600.00 \$4,600.00
5	SMA-VCO-BOX	EMC VOYENCE CONTROL OPTIONAL COMPONENTS	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	SMA-VCO-LIC	ITOI NCM PCI ADVISOR LICENSE CARD	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCO-NA01	NCM NETWORK ADVISOR - LESS THAN 1K DEVS	\$0.00		36%	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCO-NA02	NCM NETWORK ADVISOR - 1K TO 10K DEVS	\$0.00		36%	\$0.00	\$9,200.00	\$0.00	\$7,200.00		\$0.00	\$9,200.00
5 5	SMA-VCO-NA03	NCM NETWORK ADVISOR - 10K TO 100K DEVS	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$17,250.00	\$0.00 \$0.00	\$13,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,250.00
5	SMA-VCO-NA04 SMA-VCO-NALIC	NCM NETWORK ADVISOR - 100K+UP DEVICES ITOI NCM NETWORK ADVISOR LICENSE CARD	\$0.00		36%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SMA-VC-ROY	EMC VOYENCE NEW CUSTOMER	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VOIP-AYA	EMC SMARTS VOIP ENABLEMENT PACK FOR AVAY	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	SMA-VOIP-CS	VOIP - CISCO IP MODULE	\$0.00		36%	\$0.00	\$5,750.00	\$0.00	\$4,500.00		\$0.00	\$5,750.00
5	SMA-VOIP-P	EMC SMARTS VOIP AM PRODUCTION LICENSE	\$0.00		36%	\$0.00	\$9,200.00	\$0.00	\$7,200.00		\$0.00	\$9,200.00
5	SMA-VOIPS-P	VOIP MGMT SUITE PROD RTU PER DCTR/NOC	\$0.00		36%	\$0.00	\$11,500.00	\$0.00	\$9,000.00		\$0.00	\$11,500.00
5 5	SMA-WAP-01 SMA-WAP-02	WIFI ACCESS POINTS LICENSE 1-1000 WIFI ACCESS POINTS LICENSE 1001-5000	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$8.74 \$7.59	\$0.00 \$0.00	\$6.84 \$5.94	\$0.00 \$0.00	\$0.00 \$0.00	\$8.74 \$7.59
5	SMA-WAP-03	WIFI ACCESS POINTS LICENSE 5001-10;000	\$0.00		36%	\$0.00	\$5.75	\$0.00	\$4.50	\$0.00	\$0.00	\$5.75
5	SMA-WCTL-01	WIFI CONTROLLER LICENSE COUNT	\$0.00		36%	\$0.00	\$46.00	\$0.00	\$36.00	\$0.00	\$0.00	\$46.00
5	SMA-WIFI-F	WIRELESS MANAGER - FAILOVER LICENSE	\$0.00		36%	\$0.00	\$1,725.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$1,725.00
5	SMA-WIFI-P	WIRELESS MANAGER - PRODUCTION LICENSE	\$0.00		36%	\$0.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00
5 5	SMAW-SDNR SMAW-SDNV	SDN WR for Smarts=MA SDN WV for Smarts=MA	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-SW-KIT	SYMMETRIX MANAGEMENT CONSOLE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T01	SMG UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$673.90
5	SMG-UPG-T02	SMG UP PP AT LEAST 15TB	\$0.00		36%	\$0.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$588.80
5	SMG-UPG-T03	SMG UP PP AT LEAST 25TB	\$0.00		36%	\$0.00	\$496.80	\$0.00	\$0.00		\$0.00	\$496.80
5 5	SMG-UPG-T04 SMG-UPG-T05	SMG UP PP AT LEAST 40TB SMG UP PP AT LEAST 60TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$423.20 \$370.30	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$423.20 \$370.30
5	SMG-UPG-T06	SMG UP PP AT LEAST 100TB	\$0.00		36%	\$0.00	\$312.80	\$0.00	\$0.00		\$0.00	\$312.80
5	SMG-UPG-T07	SMG UP PP AT LEAST 150TB	\$0.00		36%	\$0.00	\$273.70	\$0.00	\$0.00		\$0.00	\$273.70
5	SMG-UPG-T08	SMG UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00
5	SMG-UPG-T09	SMG UP PP AT LEAST 400TB	\$0.00		36%	\$0.00	\$195.50	\$0.00	\$0.00		\$0.00	\$195.50
5	SMG-UPG-T10	SMG UP PP AT LEAST 600TB	\$0.00		36%	\$0.00	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50
5 5	SMG-UPG-T11 SMG-UPG-T12	SMG UP PP AT LEAST 1000TB SMG UP PP AT LEAST 1500TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$144.90 \$126.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.90 \$126.50
5	SMG-UPG-T12	SMG UP PP AT LEAST 1300TB	\$0.00		36%	\$0.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	SMG-UPG-T14	SMG UP PP AT LEAST 4000TB	\$0.00		36%	\$0.00	\$92.00	\$0.00	\$0.00		\$0.00	\$92.00
5	SM-HD-T1-4U	SAN MGR HDS T1-T5UPG	\$0.00	D3	36%	\$0.00	\$149.50	\$0.00	\$0.00		\$0.00	\$149.50
5	SM-HD-T5-30U	SAN MGR HDS T6-T30UPG	\$0.00		36%	\$0.00	\$745.20	\$0.00	\$0.00		\$0.00	\$745.20
5	SM-HP-T1-4U SM-HP-T5-30U	CC5.x SM HP T1-4 UPG	\$0.00		36%	\$0.00	\$209.30	\$0.00	\$0.00		\$0.00	\$209.30
5 5	SM-HP-15-30U SOM-FSM-DA	CC5.x SM HP T5-30 UPG Storage Ops - Smarts Lite DA only	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$984.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$984.40 \$0.00
5	SPP-CAPM-T01	SPP ICM UP TO 14TB	\$0.00		36%	\$0.00	\$1,568.60	\$0.00	\$0.00		\$0.00	\$1,568.60
5	SPP-CAPM-T02	SPP ICM AT LEAST 15TB	\$0.00		36%	\$0.00	\$1,368.50	\$0.00	\$0.00		\$0.00	\$1,368.50
5	SPP-CAPM-T03	SPP ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$1,154.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,154.60
5	SPP-CAPM-T04	SPP ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$986.70
5 5	SPP-CAPM-T05 SPP-CAPM-T06	SPP ICM AT LEAST 60TB SPP ICM AT LEAST 100TB	\$0.00 \$0.00		36% 36%	\$0.00	\$862.50 \$726.80	\$0.00	\$0.00	\$0.00	\$0.00	\$862.50
5	SPP-CAPM-T06 SPP-CAPM-T07	SPP ICM AT LEAST 100TB SPP ICM AT LEAST 150TB	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$726.80 \$637.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$726.80 \$637.10
5	SPP-CAPM-T08	SPP ICM AT LEAST 150TB	\$0.00		36%	\$0.00		\$0.00	\$0.00		\$0.00	\$535.90
5	SPP-CAPM-T09	SPP ICM AT LEAST 400TB	\$0.00		36%	\$0.00		\$0.00	\$0.00		\$0.00	\$457.70
5	SPP-CAPM-T10	SPP ICM AT LEAST 600TB	\$0.00		36%	\$0.00		\$0.00	\$0.00		\$0.00	\$400.20
5	SPP-CAPM-T11	SPP ICM AT LEAST 1000TB	\$0.00		36%	\$0.00		\$0.00	\$0.00		\$0.00	\$338.10
5	SPP-CAPM-T12	SPP ICM AT LEAST 1500TB	\$0.00		36%	\$0.00		\$0.00	\$0.00		\$0.00	\$294.40
5 5	SPP-CAPM-T13 SPP-CAPM-T14	SPP ICM AT LEAST 2500TB SPP ICM AT LEAST 4000TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$248.40 \$213.90
5	SPP-KEY	SPP ICM AT LEAST 4000 TB SPP ICM LIC KEY	\$0.00		36%	\$0.00		\$0.00	\$0.00		\$0.00	\$213.90
5	SRM3-SW-KIT	SRM SUITE 3.0 MEDIA KIT	\$0.00		36%	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRM-PCF-ENBL	SRM for PCF SP Enabler=IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRMST-SITE SRSTW-DX3P-BN	SRST SITE; SERVER BASE =IA SRSTW DMX/VMAX10K/3PTY BASE =IC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRSTW-DX3P-N	SRSTW DMX/VMAX10K/3PTY 1TB =IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMAX-B	SRSTW VMAX BASE =IC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX1	SRSTW VMAX (0-14TB) NONSATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRSTW-VMX10 SRSTW-VMX11	SRSTW VMAX (601-1000TB) NONSATA =CB SRSTW VMAX (1001TB+) NONSATA =CB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRSTW-VMX2	SRSTW VMAX (16011B1) NONSATA = CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX3	SRSTW VMAX (26-40TB) NONSATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX4	SRSTW VMAX (41-60TB) NONSATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRSTW-VMX5 SRSTW-VMX6	SRSTW VMAX (61-100TB) NONSATA =CB SRSTW VMAX (101-150TB) NONSATA =CB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRSTW-VMX7	SRSTW VMAX (151-250TB) NONSATA = CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX8	SRSTW VMAX (251-400TB) NONSATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX9	SRSTW VMAX (401-600TB) NONSATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRSTW-VMXS1 SRSTW-VMXS10	SRSTW VMAX (0-14TB) SATA =CB SRSTW VMAX (601-1000TB) SATA =CB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRSTW-VMXS11	SRSTW VMAX (1001TB+) SATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS2	SRSTW VMAX (15-25TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS3	SRSTW VMAX (26-40TB) SATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRSTW-VMXS4 SRSTW-VMXS5	SRSTW VMAX (41-60TB) SATA =CB SRSTW VMAX (61-100TB) SATA =CB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRSTW-VMXS6	SRSTW VMAX (101-150TB) SATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS7	SRSTW VMAX (151-250TB) SATA =CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS8	SRSTW VMAX (251-400TB) SATA = CB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRSTW-VMXS9 STS6-CAPM-T01	SRSTW VMAX (401-600TB) SATA =CB EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$588.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$588.80
5	STS6-CAPM-T02	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$512.90	\$0.00	\$0.00	\$0.00	\$0.00	\$512.90
5	STS6-CAPM-T03	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$432.40	\$0.00	\$0.00	\$0.00	\$0.00	\$432.40
5	STS6-CAPM-T04	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$370.30
5 5	STS6-CAPM-T05 STS6-CAPM-T06	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$324.30 \$271.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$324.30 \$271.40
5	STS6-CAPM-T07	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$239.20	\$0.00	\$0.00	\$0.00	\$0.00	\$239.20
5	STS6-CAPM-T08	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$200.10
5	STS6-CAPM-T09	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$170.20
5 5	STS6-CAPM-T10 STS6-CAPM-T11	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$149.50 \$126.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$149.50 \$126.50
5	STS6-CAPM-T12	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5	STS6-CAPM-T13	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00		36%	\$0.00	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5 5	STS6-CAPM-T14	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0.00 \$0.00		36%	\$0.00	\$80.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$80.50
5	STS6-UPG-T01 STS6-UPG-T02	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36% 36%	\$0.00 \$0.00	\$469.20 \$416.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$469.20 \$416.30
5	STS6-UPG-T03	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36%	\$0.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00
5	STS6-UPG-T04	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00	D3	36%	\$0.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	STS6-UPG-T05	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5 5	STS6-UPG-T06 STS6-UPG-T07	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$218.50 \$188.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$218.50 \$188.60
5	STS6-UPG-T08	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36%	\$0.00	\$163.30	\$0.00	\$0.00	\$0.00	\$0.00	\$163.30
5	STS6-UPG-T09	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5 5	STS6-UPG-T10	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36%	\$0.00	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$121.90
5	STS6-UPG-T11 STS6-UPG-T12	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$101.20 \$89.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$101.20 \$89.70
5	STS6-UPG-T13	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	STS6-UPG-T14	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00		36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	STS-CAPM-T01 STS-CAPM-T02	STS ICM UP TO 14TB	\$0.00		36%	\$0.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$588.80
5 5	STS-CAPM-T02 STS-CAPM-T03	STS ICM AT LEAST 15TB STS ICM AT LEAST 25TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$512.90 \$432.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$512.90 \$432.40
5	STS-CAPM-T03	STS ICM AT LEAST 40TB	\$0.00		36%	\$0.00	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$370.30
5	STS-CAPM-T05	STS ICM AT LEAST 60TB	\$0.00		36%	\$0.00	\$324.30	\$0.00	\$0.00	\$0.00	\$0.00	\$324.30
5	STS-CAPM-T06	STS ICM AT LEAST 100TB	\$0.00		36%	\$0.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$271.40
5 5	STS-CAPM-T07 STS-CAPM-T08	STS ICM AT LEAST 150TB STS ICM AT LEAST 250TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$239.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$239.20 \$200.10
5	STS-CAPM-T09	STS ICM AT LEAST 230TB	\$0.00		36%	\$0.00	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$170.20
5	STS-CAPM-T10	STS ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$149.50
5	STS-CAPM-T11	STS ICM AT LEAST 1000TB	\$0.00		36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5 5	STS-CAPM-T12 STS-CAPM-T13	STS ICM AT LEAST 1500TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$110.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$110.40 \$04.30
5	STS-CAPM-T13 STS-CAPM-T14	STS ICM AT LEAST 2500TB STS ICM AT LEAST 4000TB	\$0.00 \$0.00		36% 36%	\$0.00	\$94.30 \$80.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$94.30 \$80.50
5	STS-KEY	STS ICM LIC KEY	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T01	STS UP MR TO 14TB	\$0.00		36%	\$0.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$469.20
5	STS-UPG-T02	STS UP MR AT LEAST 15TB	\$0.00		36%	\$0.00	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$416.30
5 5	STS-UPG-T03 STS-UPG-T04	STS UP MR AT LEAST 25TB STS UP MR AT LEAST 40TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$345.00 \$303.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$345.00 \$303.60
5	STS-UPG-T05	STS UP MR AT LEAST 60TB	\$0.00		36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5	STS-UPG-T06	STS UP MR AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$218.50
5 5	STS-UPG-T07 STS-UPG-T08	STS UP MR AT LEAST 150TB STS UP MR AT LEAST 250TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$188.60 \$163.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$188.60 \$163.30
5	STS-UPG-T08 STS-UPG-T09	STS UP MR AT LEAST 250TB STS UP MR AT LEAST 400TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.30 \$138.00
	5 5. 5 100		ψ0.00	20	5070	ψ0.00	ψ100.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	Q 100.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	STS-UPG-T10	STS UP MR AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$121.90
5 5	STS-UPG-T11 STS-UPG-T12	STS UP MR AT LEAST 1000TB STS UP MR AT LEAST 1500TB	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$101.20 \$89.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$101.20 \$89.70
5	STS-UPG-T13	STS UP MR AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	STS-UPG-T14	STS UP MR AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	SU-456-000-361	Analytic Insights Module 12months=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-456-000-362 SU-456-000-363	Analytic Insights Module 24months=ZC Analytic Insights Module 36months=ZC	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-456-000-388	Constellation SITE CACHE VE SUBSC=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-398	RTI BASIC PLATFORM MONTHLY SUBSC=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-111-596	Constellation SUBSCRIPTION 1-100TBS=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-456-111-597 SU-456-111-598	Constellation SUBSCRIPTION 101-250TBS=CA Constellation SUBSCRIPTION 251-500TBS=CA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-456-111-599	Constellation SUBSCRIPT 501-1000TBS=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-111-600	Constellation SUBSCRIPT 1001-5000TBS=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-111-601	Constellation SUBSCRIPT 5001-10000TBS=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-456-111-602 SU-458-000-235	Constellation SUBSCRIPTION 10001+ TBS=CA Analytic Insights Module 12months=ZC	\$0.00 \$684.00	D3 D3	36% 36%	\$0.00 \$437.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-236	Analytic Insights Module 24months=ZC	\$662.00	D3	36%	\$423.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-237	Analytic Insights Module 36months=ZC	\$609.00	D3	36%	\$389.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-242	Constellation SUBSCRIPTION 101-250TBS=CA	\$120.00	D3	36%	\$76.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-243 SU-458-000-244	Constellation SUBSCRIPTION 251-500TBS=CA Constellation SUBSCRIPT 501-1000TBS=CA	\$92.00 \$68.00	D3 D3	36% 36%	\$58.88 \$43.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-245	Constellation SUBSCRIPT 1001-5000TBS=CA	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-246	Constellation SUBSCRIPT 5001-10000TBS=CA	\$38.00	D3	36%	\$24.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-247	Constellation SUBSCRIPTION 10001+ TBS=CA	\$29.00	D3	36%	\$18.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-248 SU-458-000-255	Constellation SITE CACHE VE SUBSC=CA RTI BASIC PLATFORM MONTHLY SUBSC=ZC	\$667.00 \$1,083.00	D3 D3	36% 36%	\$426.88 \$693.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-001-759	Constellation SUBSCRIPTION 1-100TBS=CA	\$141.00	D3	36%	\$90.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-BAS		\$0.00	D3	36%	\$0.00	\$458.85	\$0.00	\$359.10	\$0.00	\$0.00	\$458.85
5	TSL-CLOUDARRAY-T1 TSL-CLOUDARRAY-T2		\$0.00	D3	36%	\$0.00	\$1,378.85	\$0.00	\$1,079.10	\$0.00	\$0.00	\$1,378.85
5 5			\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$2,298.85 \$3,218.85	\$0.00 \$0.00	\$1,799.10 \$2,519.10	\$0.00 \$0.00	\$0.00 \$0.00	\$2,298.85 \$3,218.85
5		CloudArray SW 50TB=IA	\$0.00	D3	36%	\$0.00	\$4,598.85	\$0.00	\$3,599.10	\$0.00	\$0.00	\$4,598.85
5		CloudArray SW Unlimited=IA	\$0.00	D3	36%	\$0.00	\$5,748.85	\$0.00	\$4,499.10	\$0.00	\$0.00	\$5,748.85
5	VBK-MGM1-720A	INACTIVE VBK 700a INFRA MGMT 10K=MA	\$0.00	D3	36%	\$0.00	\$57,500.00	\$0.00	\$45,000.00	\$0.00	\$0.00	\$57,500.00
5 5	VBK-MGM2-720A VBK-MGM4-720A	INACTIVE VBK 700a INFRA MGMT 20K=MA INACTIVE VBK 700a INFRA MGMT 40K=MA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$92,000.00 \$138,000.00	\$0.00 \$0.00	\$72,000.00 \$108,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$92,000.00 \$138,000.00
5	VBK-MGMT-320A	INACTIVE VBK 300a INFRA MGMT=MA	\$0.00	D3	36%	\$0.00	\$41,400.00	\$0.00	\$32,400.00	\$0.00	\$0.00	\$41,400.00
5	VBK-MTR1-700	VBLOCK 700 MONITORING VMAX 10K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VBK-MTR2-700	INACTIVE VBK 700 MONT VMAX 20K=MA	\$0.00	D3 D3	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR-300 VBK-MTR4-700	INACTIVE VBK 300 MONT=MA INACTIVE VBK 700 MONT VMAX 40K=MA	\$0.00 \$0.00	D3	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBK-PRV1-700	VBLOCK 700 PROVISIONING VMAX 10K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV2-700	INACTIVE VBK 700 PROV VMAX 20K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV-300	INACTIVE VBK 300 PROVIDENCE AND AND ADVIDENCE AND ADVIDENC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VBK-PRV4-700 VBK-UIM-200	INACTIVE VBK 700 PROV VMAX 40K=MA VBLOCK 200 UIM=MA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$11,500.00	\$0.00 \$0.00	\$0.00 \$9,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$11,500.00
5	VBK-UIM-320	VBLOCK 300/320 UIM = MA	\$0.00	D3	36%	\$0.00	\$28,750.00	\$0.00	\$22,500.00	\$0.00	\$0.00	\$28,750.00
5	VBK-UIM-720	VBLOCK 700/720 UIM = MA	\$0.00	D3	36%	\$0.00	\$57,500.00	\$0.00	\$45,000.00	\$0.00	\$0.00	\$57,500.00
5	VBK-UIM-LIC	VBLOCK UIM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VSX-UIM-LG VSX-UIM-MD	VSPEX UIM LARGE = MA VSPEX UIM MEDIUM = MA	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$23,000.00 \$11,500.00	\$0.00 \$0.00	\$18,000.00 \$9,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,000.00 \$11,500.00
5	VSX-UIM-SM	VSPEX UIM SMALL = MA	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	W4N5620SAM	SOLUTIONPACK FOR ALCATEL 5620SAM	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00
5 5	W4NAVAYA W4NBROADSOFT	SOLUTIONPACK FOR AVAYA VOIP SOLUTIONPACK FOR BROADSOFT VOIP	\$10,000.00 \$0.00	D3 D3	36% 36%	\$6,400.00 \$0.00	\$2,300.00 \$2,300.00	\$0.00 \$0.00	\$1,800.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.00 \$2,300.00
5	W4NC-JMS	COLLECTOR FOR JMS	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NC-JMX	COLLECTOR FOR JMX	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NC-SNMP	COLLECTOR FOR SNMP/ICMP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NC-SQL	COLLECTOR FOR SQL	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5 5	W4NC-SSH W4NC-TEXT	COLLECTOR FOR SSH/TELNET COLLECTOR FOR CSV/TEXT	\$20,000.00 \$20,000.00	D3 D3	36% 36%	\$12,800.00 \$12,800.00	\$4,600.00 \$4,600.00	\$0.00 \$0.00	\$3,600.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,600.00 \$4,600.00
5	W4NCUCM	SOLUTIONPACK FOR CISCO VOIP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NC-WMI	COLLECTOR FOR WMI/POWERSHELL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NC-XML	COLLECTOR FOR XML/SOAP	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5 5	W4NE2E W4NFAIL-LAB	SOLUTIONPACK FOR TRANSACTIONS W4N FAILOVER/LAB LICENSE	\$50,000.00 \$15,000.00	D3 D3	36% 36%	\$32,000.00 \$9,600.00	\$11,500.00 \$3,450.00	\$0.00 \$0.00	\$9,000.00 \$2,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,500.00 \$3,450.00
5	W4NFLOWS	SOLUTIONPACK FOR TRAFFIC FLOWS	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NGEOMAPS	GEOMAPS MODULE	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00
5	W4NHPOVO	SOLUTIONPACK FOR HP OPENVIEW	\$30,000.00	D3	36%	\$19,200.00		\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00
5	W4NHUAWEI W4NIPH-50	SOLUTIONPACK FOR HUAWEI IMANAGER IPHONE INTEGRATION (50NAMEDUSERS)	\$30,000.00	D3 D3	36% 36%	\$19,200.00		\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00 \$1,725.00
5 5	W4NITOI	SOLUTIONPACK FOR EMC ITOI IP/ACM/ESM	\$7,500.00 \$10,000.00	D3	36%	\$4,800.00 \$6,400.00		\$0.00 \$0.00	\$1,350.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,725.00 \$2,300.00
5	W4NITOI-BAS	ITOI BASIC REPORTING	\$21,000.00	D3	36%	\$13,440.00		\$0.00	\$3,780.00	\$0.00	\$0.00	\$4,830.00
5	W4NITOI-BAS-1	ITOI BASIC RPTG MGD DEVICES 1 TO 1499	\$12.00	D3	36%	\$7.68	\$2.76	\$0.00	\$2.16	\$0.00	\$0.00	\$2.76
5 5	W4NITOLBAS-2	ITOI BASIC RPTG MGD DEVICES 1500 TO 3499 ITOI BASIC RPTG MGD DEVICES 3500 TO 9999	\$10.00	D3	36% 36%	\$6.40		\$0.00	\$1.80	\$0.00	\$0.00	\$2.30
5	W4NITOI-BAS-3 W4NITOI-BAS-4	ITOI BASIC RPTG MGD DEVICES 3500 TO 9999 ITOI BASIC RPTG MGD DEVICES 10:000 PLUS	\$8.00 \$6.00	D3 D3	36%	\$5.12 \$3.84	\$1.84 \$1.38	\$0.00 \$0.00	\$1.44 \$1.08	\$0.00 \$0.00	\$0.00 \$0.00	\$1.84 \$1.38
J			ψ0.00	50	3070	Ψ3.04	Ψ1.50	ψ0.00	Ψ1.00	Ψ0.00	ψ0.00	Ψ1.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	W4N-KIT	EMC Watch4Net Physical Media	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	W4NMD-ACC-1 W4NMD-ACC-2	MGD DEVICES: ACCESS; 1 TO 1;499 MGD DEVICES: ACCESS; 1500 TO 3499	\$20.00 \$15.00	D3 D3	36% 36%	\$12.80 \$9.60	\$4.60 \$3.45	\$0.00 \$0.00	\$3.60 \$2.70	\$0.00 \$0.00	\$0.00 \$0.00	
5	W4NMD-ACC-3	MGD DEVICES: ACCESS; 1500 TO 3499 MGD DEVICES: ACCESS; 3500 TO 9999	\$12.00	D3	36%	\$9.60 \$7.68	\$3.45 \$2.76	\$0.00	\$2.70 \$2.16	\$0.00	\$0.00	
5	W4NMD-ACC-4	MGD DEVICES: ACCESS; 10;000PLUS	\$8.00	D3	36%	\$5.12	\$1.84	\$0.00	\$1.44	\$0.00	\$0.00	
5	W4NMD-FLOW-1	MGD FLOW-ENABLED ROUTERS: 1 TO 10	\$800.00	D3	36%	\$512.00	\$184.00	\$0.00	\$144.00	\$0.00	\$0.00	
5	W4NMD-FLOW-2	MGD FLOW-ENABLED ROUTERS: 11 TO 50	\$600.00	D3	36%	\$384.00	\$138.00	\$0.00	\$108.00	\$0.00	\$0.00	
5	W4NMD-FLOW-3	MGD FLOW-ENABLED ROUTERS: 51 TO 200	\$460.00	D3	36%	\$294.40	\$105.80	\$0.00	\$82.80	\$0.00	\$0.00	
5	W4NMD-FLOW-4 W4NMD-FLOW-5	MGD FLOW ENABLED ROUTERS: 201 TO 500	\$350.00 \$270.00	D3 D3	36% 36%	\$224.00 \$172.80	\$80.50 \$62.10	\$0.00 \$0.00	\$63.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	W4NMD-HE-1	MGD FLOW-ENABLED ROUTERS: 500PLUS MGD DEVICES: NETWORK HE; 1 TO 1499	\$270.00 \$750.00	D3	36%	\$480.00	\$172.50	\$0.00	\$48.60 \$135.00	\$0.00	\$0.00	
5	W4NMD-HE-2	MGD DEVICES: NETWORK HE; 1500 TO 3499	\$570.00	D3	36%	\$364.80	\$131.10	\$0.00	\$102.60	\$0.00	\$0.00	
5	W4NMD-HE-3	MGD DEVICES: NETWORK HE; 3500 TO 9999	\$430.00	D3	36%	\$275.20	\$98.90	\$0.00	\$77.40	\$0.00	\$0.00	
5	W4NMD-HE-4	MGD DEVICES: NETWORK HE; 10000PLUS	\$330.00	D3	36%	\$211.20	\$75.90	\$0.00	\$59.40	\$0.00	\$0.00	
5	W4NMD-NET-1 W4NMD-NET-2	MGD DEVICES: NETWORK; 1 TO 1499	\$150.00	D3 D3	36%	\$96.00	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	
5 5	W4NMD-NET-2 W4NMD-NET-3	MGD DEVICES: NETWORK; 1500 TO 3499 MGD DEVICES: NETWORK; 3500 TO 9999	\$115.00 \$85.00	D3	36% 36%	\$73.60 \$54.40	\$26.45 \$19.55	\$0.00 \$0.00	\$20.70 \$15.30	\$0.00 \$0.00	\$0.00 \$0.00	
5	W4NMD-NET-4	MGD DEVICES: NETWORK; 3000 TO 9999 MGD DEVICES: NETWORK; 10;000PLUS	\$65.00	D3	36%	\$41.60	\$14.95	\$0.00	\$11.70	\$0.00	\$0.00	
5	W4NMD-SVR-1	MGD DEVICES: SERVERS; 1 TO 1499	\$70.00	D3	36%	\$44.80	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	
5	W4NMD-SVR-2	MGD DEVICES: SERVERS 1500 TO 3499	\$55.00	D3	36%	\$35.20	\$12.65	\$0.00	\$9.90	\$0.00	\$0.00	
5	W4NMD-SVR-3	MGD DEVICES: SERVERS; 3500 TO 9999	\$40.00	D3	36%	\$25.60	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	
5	W4NMD-SVR-4	MGD DEVICES: SERVERS; 10;000PLUS	\$30.00	D3	36%	\$19.20	\$6.90	\$0.00	\$5.40	\$0.00	\$0.00	
5 5	W4NMD-TB-1 W4NMD-TB-2	MGD TERABYTES: 1 TO 25TB MGD TERABYTES: 26 TO 100TB	\$3,560.00 \$2,983.00	D3 D3	36% 36%	\$2,278.40 \$1,909.12	\$818.80 \$686.09	\$0.00 \$0.00	\$640.80 \$536.94	\$0.00 \$0.00	\$0.00 \$0.00	
5	W4NMD-TB-3	MGD TERABYTES: 101 TO 400TB	\$1,956.00	D3	36%	\$1,251.84	\$449.88	\$0.00	\$352.08	\$0.00	\$0.00	
5	W4NMD-TB-4	MGD TERABYTES: 401 TO 1;000TB	\$1,385.00	D3	36%	\$886.40	\$318.55	\$0.00	\$249.30	\$0.00	\$0.00	
5	W4NMD-TB-5	MGD TERABYTES: 1;000TBPLUS	\$1,385.00	D3	36%	\$886.40	\$318.55	\$0.00	\$249.30	\$0.00	\$0.00	
5	W4NMD-VOIP-1	MGD IP PHONES: 1 TO 10000	\$6.00	D3	36%	\$3.84	\$1.38	\$0.00	\$1.08	\$0.00	\$0.00	
5	W4NMD-VOIP-2	MGD IP PHONES: 10001 TO 20000	\$5.00	D3	36%	\$3.20	\$1.15	\$0.00	\$0.90	\$0.00	\$0.00	
5 5	W4NMD-VOIP-3 W4NMD-VOIP-4	MGD IP PHONES: 20001 TO 40000 MGD IP PHONES: 40000PLUS	\$4.00 \$3.00	D3 D3	36% 36%	\$2.56 \$1.92	\$0.92 \$0.69	\$0.00 \$0.00	\$0.72 \$0.54	\$0.00 \$0.00	\$0.00 \$0.00	
5	W4NNETACT	SOLUTIONPACK FOR NOKIA NETACT	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	
5	W4NR-ACME	REPORTPACK FOR ACME PACKET SBC	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-BCOAT	REPORTPACK FOR BLUECOAT SG SERIES	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-BGP	REPORTPACK FOR BGP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-BIGIP	REPORTPACK FOR F5 BIGIP REPORTPACK FOR CABLE DOCSIS	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5 5	W4NR-CABLE W4NR-CHKPT	REPORTPACK FOR CABLE DOCSIS REPORTPACK FOR CHECKPOINT FIREWALL	\$30,000.00 \$10,000.00	D3 D3	36% 36%	\$19,200.00 \$6,400.00	\$6,900.00 \$2,300.00	\$0.00 \$0.00	\$5,400.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	W4NR-CISFW	REPORTPACK FOR CISCO FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-CLAR	REPORTPACK FOR EMC CLARIION	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	
5	W4NR-CWIFI	REPORTPACK FOR CISCO WIFI	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-DB2	REPORTPACK FOR IBM DB2	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-DSLAM	REPORTPACK FOR DSLAM REPORTPACK FIBRE-CHANNEL FABRICS	\$20,000.00	D3 D3	36% 36%	\$12,800.00 \$32,000.00	\$4,600.00	\$0.00	\$3,600.00 \$9,000.00	\$0.00	\$0.00 \$0.00	
5 5	W4NR-FC W4NR-HPEVA	REPORTPACK FOR HP EVA	\$50,000.00 \$50,000.00	D3	36%	\$32,000.00	\$11,500.00 \$11,500.00	\$0.00 \$0.00	\$9,000.00	\$0.00 \$0.00	\$0.00	
5	W4NR-IBMDS	REPORTPACK FOR IBM DS SERIES	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	
5	W4NR-IBMSV	REPORTPACK FOR IBM SVC	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	
5	W4NR-IPSLA	REPORTPACK FOR CISCO IP-SLA	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	
5	W4NR-JUNFW	REPORTPACK FOR JUNIPER FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5 5	W4NR-JUNQOS W4NR-MPLS	REPORTPACK FOR JUNIPER QOS REPORTPACK FOR MPLS	\$15,000.00 \$20,000.00	D3 D3	36% 36%	\$9,600.00 \$12,800.00	\$3,450.00 \$4,600.00	\$0.00 \$0.00	\$2,700.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	W4NR-MSSQL	REPORTPACK FOR MICROSOFT SQLSERVER	\$20,000.00	D3	36%	\$12,800.00	\$2,300.00	\$0.00	\$3,600.00	\$0.00	\$0.00	
5	W4NR-MYSQL	REPORTPACK FOR MYSQL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-NETAP	REPORTPACK FOR NETAPP FILERS	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	W4NR-NGGSN	REPORTPACK FOR NSN GGSN	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-NSCA	REPORTPACK FOR CITRIX NETSCALER	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	
5 5	W4NR-ORA W4NR-QOS	REPORTPACK FOR ORACLE REPORTPACK FOR CISCO CLASS-BASED QOS	\$10,000.00 \$10,000.00	D3 D3	36% 36%	\$6,400.00 \$6,400.00	\$2,300.00 \$2,300.00	\$0.00 \$0.00	\$1,800.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	W4NR-QUS W4NR-RIM	REPORTPACK RIM BLACKBERRY SERVER	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NR-RPM	REPORTPACK FOR JUNIPER RPM	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	
5	W4NR-SYMM	REPORTPACK FOR EMC SYMMETRIX	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	
5	W4NR-UPS	REPORTPACK FOR UPS	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NSCOM	SOLUTIONPACK FOR MICROSOFT SCOM	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	
5 5	W4NSERVER W4NSTORAGE	W4N PRODUCTION SERVER LICENSE SOLUTIONPACK FOR STORAGE	\$30,000.00	D3 D3	36% 36%	\$19,200.00	\$6,900.00	\$0.00 \$0.00	\$5,400.00	\$0.00 \$0.00	\$0.00	
5 5	W4NTR-OS	TRAINING ON CUSTOMER SITE (5 DAY)	\$75,000.00 \$20,000.00	D3	36%	\$48,000.00 \$12,800.00	\$17,250.00 \$0.00	\$0.00	\$13,500.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	W4NTR-P5	TRAINING ON COSTOMER SITE (S DAY) TRAINING AT MONTREAL FACILITY (5 DAY)	\$4,500.00	D3	36%	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	W4NUCS	SOLUTIONPACK FOR CISCO UCS MANAGER	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	W4NVBLOCK-1	Solution Pack for Vblock Series 300	\$98,000.00	D3	36%	\$62,720.00	\$22,540.00	\$0.00	\$17,640.00	\$0.00	\$0.00	\$22,540.00
5	W4NVBLOCK-2	Solution Pack for Vblock Series 700	\$380,000.00	D3	36%	\$243,200.00	\$87,400.00	\$0.00	\$68,400.00	\$0.00	\$0.00	
5	W4NVMWARE	SOLUTIONPACK FOR VMWARE VSPHERE	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
5	WEBX-SOFTWR	WEBXTENDER	\$0.00	D3	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	WLA-KEY WN-MPIO-KIT	WLA ICM LIC KEY EMC WINDOWS MPIO KIT	\$0.00 \$0.00	D3 D3	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-107-989	DD VE PERPETUAL CAP NF 1TB=CA	\$1,355.00	DD-1	17%	\$1,124.65	\$311.65	\$284.55	\$0.00	\$0.00	\$0.00	
5	456-107-990	LIC;CLD TIER DDVE SW CAP NF;1TB=CC	\$400.00	DD-1	17%	\$332.00	\$92.00	\$84.00	\$0.00	\$0.00	\$0.00	
5	456-109-399	LICENSE EXT RETENTION SW OPT DD6300=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-409	LICENSE EXTD RETN SW OPT DD6300 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-417	LIC DD6300 CAPACITY AIO 14TB=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-418 456-109-419	LIC DD6300 CAPACITY AIO 34TB-IA	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	456-109-419 456-109-424	LIC DD6300 CAP AIO 14TB to 34TB UPG=IA LICENSE BASE DD OE DD6300=IA	\$0.00 \$16,200.00	DD-1 DD-1	17%	\$0.00 \$13,446.00	\$0.00 \$1,944.00	\$0.00 \$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00 \$1,944.00
5	456-109-433	LICENSE BASE DD OE DD9800=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$1,944.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$1,944.00
5	456-109-435	LICENSE DD9800 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-438 456-109-446	LICENSE EXT RETENTION SW OPT DD9800=IA LICENSE DD9800 HIGH AVAIL UPGRADE=IA	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-109-449	LICENSE EXT RETENT SW OPT DD9800 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-724	LICENSE BASE DD OE DD6800=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$1,944.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$1,944.00
5	456-109-726	LICENSE DD6800 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-729 456-109-737	LICENSE EXT RETENTION SW OPT DD6800=IA LICENSE DD6800 HIGH AVAIL UPGRADE=IA	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-109-740	LIC EXT RETENT SW OPT DD6800 UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-751	LICENSE BASE DD OE DD9300=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$1,944.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$1,944.00
5 5	456-109-753 456-109-756	LICENSE DD9300 HIGH AVAILABILITY=IA LICENSE EXT RETENTION SW OPT DD9300=IA	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-109-764	LICENSE DD9300 HIGH AVAIL UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-767	LICENSE EXT RETENT SW OPT DD9300 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-297 456-111-298	FS 800GB 6.4TB RAW=CF FS 800GB 12TB RAW=CF	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-299	FS 800GB 1.6TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-300	FS 800GB 4.0TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-321	FS 800GB 3.2TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-330 456-111-358	FS 800GB 0.8TB RAW=CF LIC DD ENABLER DDBEA PROTECTPOINT=IA	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-693	DD OE license 1TB RAW ENABLER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-694	DD Encryption enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-695 456-111-696	DD VTL enabler=CB DD VTL IBMI enabler=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-697	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-698	DD RLG enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-699	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-700 456-111-701	DD Boost 1TB RAW ENABLER=CB DD Replication 1TB RAW ENABLER=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-740	DD BOOST 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-741	DD REPLICATION 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-742 456-111-743	DD OE LICENSE 1TB RAW ENABLER UPG=CB DD ENCRYPTION 1TB RAW ENABLER UPG=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-744	DD VTL 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-745	DD VTL IBMI 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-746	DD RLC 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-747 456-111-793	DD RLG 1TB RAW ENABLER UPG=CB DD Encryption enabler=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-794	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-795	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-796 456-111-797	DD RLC enabler=CB DD RLG enabler=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-798	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-799	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-800 456-111-801	DD VTL IBMI enabler=CB DD RLC enabler=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-802	DD RLG enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-803	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-940	LIC REPLICATOR DD160, UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-941 456-111-942	LICENSE;EXPSTOR;DD670;UPGRADE=IA LIC;VTL;670INCL:1XPCIE CARD;DP;4G;UPG=IA	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-960	ES30 3TB ACT 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-961	ES30 4TB ACT 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-962 456-111-963	DS60 3TB ACT 45TB RAW=CB DS60 4TB ACT 60TB RAW=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-964	ES30 3TB ER 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-965	ES30 4TB ER 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-966	DS60 3TB ER 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-967 456-111-968	DS60 4TB ER 60TB RAW=CB LIC;CLD TIER; 1TB;SW CAP=CC	\$0.00 \$400.00	DD-1 DD-1	17% 17%	\$0.00 \$332.00	\$0.00 \$72.00	\$0.00 \$64.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$72.00
5	456-111-969	LIC DD STORAGE MIGRATION=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-970	LIC DD STORAGE MIGRATION UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-971 456-111-972	ES30 1TB RAW ACT=CB DS60 1TB RAW ACT=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-973	ES30 1TB RAW ACT-CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-974	DS60 1TB RAW ER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-975 456-111-976	ES20 1TB RAW ACT=CB	\$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-111-976 456-111-984	ES20 1TB RAW ER=CB LICENSE DD OE PER TB CAPACITY ER=CB	\$0.00 \$636.00	DD-1 DD-1	17%	\$0.00 \$527.88	\$0.00 \$76.32	\$0.00 \$63.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$76.32
5	456-111-985	LICENSE DD OE PER TB UPG ER=CB	\$741.00	DD-1	17%	\$615.03	\$88.92	\$74.10	\$0.00	\$0.00	\$0.00	\$88.92
5	456-112-160	DD AIO Boost Software enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-161 456-112-162	DD AIO Replication Software enabler=CB DD Boost 1TB RAW enabler=CB	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-112-163	DD Replication 1TB RAW enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

But						N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1													
1													
6   645-1-108   CP   CP   CP   CP   CP   CP   CP   C													
September   Company   Co	5												
Control   Cont													
1	-												
\$   \$1,000													
5   46-11-1-17   COUNT Payment Dec Payment TITICAL   DOI: 10.00   10													
5 490-139													
September   Sept	5		DD6300 OE APPLICATION SOFTWARE					\$0.00		\$0.00			\$0.00
Selection													
Septiment   Commonwealth of the property   Commonwealth of t	-												
5   9807-1-91   DOBUS OF APPLICATION STORMER   \$0.00   DOL 11   17   \$0.00													
S. SESSO-1-48   CODICID GENERAL PLANE PROPERTY   190   100													
Sequence   Company   Com	5	458-001-417											\$0.00
\$ 4850-1-60 DBBSSO CE PRILICATION SOFTWARE LIFTGAME \$ 450,000 1,001 175, \$ 450,000 200 \$ 5													
Septiment   Sept													
\$ 68-001-490 D DEBROOKE PRICE, PRICE SOFTWARE LYFORMER \$ 68-001-490 D DEBROOKE PRICE, PRICE SOFTWARE LYFORMER \$ 127.00 DEBROOKE PRICE, PRICE SOFTWARE LYFORMER \$ 127.00 D DEBROOKE PRICE, PRICE SOFTWARE LYFORMER \$ 127.00 DEBROOKE PRICE,	-												
Color													
S.   MERCHAND   DE SAMEWARCE   S.   17.16   D.   17.16   S.   17.16	5	458-001-603		\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6 48-001-937 DD Boot Schwer Open-CH 93-00 DD 1 17h 18-00 90 91.00 92.00 10.00 10.00 11													
5 45-001-002 DD Reputation Software Option-CEIR													
5 485-01-480	-												
5 448-081-942 DI RECTATION CONTROLLEGES \$75.00 DC1 17% \$22.25 \$11.00 \$10.00 \$0.00 \$10.													
5 48-001-427 DD SOTTWARE EDIT PICK-GR 5 15-001 DD 51 77% \$1,28-160 \$152-00 \$20.00 \$0.00 \$0.00 \$10.00	5		DD Boost Software Option UPG=CB										
5 48-001-427 DD SOFTWAREE OF LICENSE													
5 48-001-938 DESIS SOFTWARE-CREATED \$9.00 DD-1 17% \$9.00 \$0.	-												
5   48-901-989   DO STORAGE MIRRATION LICENSE   \$0.00													
5   488-001-891   DO GC CAPACITY LICENSE   \$0.00   DD-1   17%   \$0.00   \$0.0	-												
5   458-001-960   D08900 SDC APACITY LICENSE   \$0.00   DC-1   17%   \$0.00													
5 488-001-969   D09800 CLUDITER LICENSE   \$0.00   DD-1   17%   \$0.00													
5 488-001-907 DD8809 STORAGE MIGRATION LICENSE													
5 488-001-908 DD9800 TR CAPACITY LICENSE 5 488-001-909 DD900 ET O ACT FAVE SHEEF CAPACITY LICENSE 5 500 DD-1 17% \$ 30.00 \$ 30.	-												
5 488-001-909 DD9800 ER TO ACT RAW SHELE CAPACITY LICENSE													
5   48-90-1912   DD9300 RRN SHELF CAPACITY LICENSE   \$0.00													
5   458-001-913   D059300 SDC CAPACITY LICENSE   \$0.00   DD-1   17%   \$0.00													
5   489-01-914   D08300 CLOUD TER LICENSE   \$0.00   D-1   17%   \$0.00   \$0.0													
5   458-001-915   D08900 STORACE MIGRATION LICENSE   \$0.00   D-1   17%   \$0.00   \$0.													
6   458-001-916   D09900 TE CAPACITY LICENSE   \$0.00   D0-1   17%   \$0.00	-												
5   488-001-920   D05900 OE ER CAPACITY LICENSE   \$0.00   DD-1   17%   \$0.00													
5 488-01-920 DD6800 RAW SHELF CAPACITY LICENSE \$0.00 DD-1 17% \$0.00 \$0.													
5   458-001-922   DD6800 SDC DAPACITY LICENSE   \$0.00   DD-1   17%   \$0.00													
5         458-001-922         DD6800 TCADUD TIER LICENSE         \$0.00         DD-1         17%         \$0.00         \$													
5   488-001-923   DDB800 STORAGE MIGRATION LICENSE   \$0.00   DD-1   17%   \$0.00   \$0													
5         458-001-925         DD6800 ER TO ACT RAW SHELF CAPACITY LICENSE         \$0.00         DD-1         17%         \$0.00 </td <td></td> <td></td> <td></td> <td>\$0.00</td> <td>DD-1</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>				\$0.00	DD-1								
5         458-001-927         DD6800 DE ER CAPACITY LICENSE         \$0.00         DD-1         17%         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5         458-001-928         DD6300 RAW SHELF CAPACITY LICENSE         \$0.00         DD-1         17%         \$0.00													
5 488-001-929 DD6300 SSD CAPACITY LICENSE \$0.00 DD-1 17% \$0.00 \$0.													
5         458-001-330         DD6300 STORAGE MIGRATION LICENSE         \$0.00         DD-1         17%         \$0.00													
5	5												
\$ 458-002-066 DD Boost/Replication AIO enabler=CB \$ 0.00 DD-1 17% \$ 0.00													
\$ 458-002-162 DD 5W Enablers													
\$ 458-002-162 DD6800 Cloud Tier Bundle \$ 0.00 DD-1 17% \$ 0.00 \$ 0													
\$ 458-002-163 DD Software 6800 CT Bundle=CB \$0.00 DD-1 17% \$0.00 \$	-												
5         458-002-167         DD Replication Controller Upg Enabler=CB         \$1.00         DD-1         17%         \$0.83         \$14.40         \$12.80         \$0.00         \$0.00         \$14.40           5         458-002-186         Data Domain Cloud DR Essentials 1TB=CC         \$800.00         DD-1         17%         \$0.83         \$14.40         \$12.80         \$0.00         \$0.00         \$0.00         \$14.80           5         458-002-186         Data Domain Cloud DR Essentials 1TB=CC         \$800.00         DD-1         17%         \$664.00         \$144.00         \$12.00         \$0.00         \$0.00         \$0.00         \$14.80           5         458-002-193         DD VE Cloud DR Essentials 1TB=CC         \$800.00         DD-1         17%         \$664.00         \$144.00         \$168.00         \$0.00         \$0.00         \$0.00         \$144.00           5         458-022-198         DD VE Channel Capacity 4TB         \$4,800.00         DD-1         17%         \$3,984.00         \$1,000.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00	-		DD Software 6800 CT Bundle=CB										
5 458-002-186 Data Domain Cloud DR Essentials 1TB=CC \$80.00 DD-1 17% \$664.00 \$144.00 \$128.00 \$0.00 \$0.00 \$0.00 \$144.00 5168.00 \$10.00 \$	5	458-002-167	DD Replication Controller Upg Enabler=CB	\$1.00	DD-1		\$0.83	\$14.40	\$12.80	\$0.00	\$0.00	\$0.00	\$14.40
\$ 458-002-198 DD VE Cloud DR Essentials 1TB=CC \$80.00 DD-1 17% \$664.00 \$184.00 \$168.00 \$0.00 \$0.00 \$0.00 \$104.00 \$108.00 \$1.00 \$0.00 \$1.00													
5 458-002-198 DD VE Channel Capacity 4TB \$4,800.00 DD-1 17% \$3,984.00 \$1,104.00 \$1,008.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,104.00 \$1,008.00 \$0.0	-												
5 C-10GBTM4P-NF DD 10GBASE T IO MODULE 4PORT BUND \$4,050.00 DD-1 17% \$3,381.50 \$0.00	-												
5 C-10GMCU4P-NF DD 10GBE IO MOD LLC 4PORT BUND \$0.00 DD-1 17% \$0.00 \$0.0	-												
5 C-10GMCU4P-NF DD 10GBE IO MOD CU TWINAX 4PORT OPTION \$4,860.00 DD-1 17% \$4,033.80 \$0.00	-	C-10GBTM4P-NF-B	DD 10GBASE T IO MODULE 4PORT BUND										
5 C-16GFC-M2P-NF DD 16GBIT FC 10 MOD LC 2PORT OPTION \$4,880.00 DD-1 17% \$4,033.80 \$0.00 \$0			DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$4,860.00									\$0.00
5 C-6300-SAS-SLIC-G2 ADD ES EXP KIT, DUAL PATH, DD6300, UPG \$3,000.00 DD-1 17% \$2,490.00 \$	-												
5 C-6300-SASSLICG2-B ADD ES EXP KIT, DUAL PATH, DD6300, UPG B \$0.00 DD-1 17% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	-												

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	C-9800-MEM256 C-9800-MEM512	MEMKIT ADD 256GB DD9800 16X16GB OPTION	\$0.00		17% 17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	C-9800-MEM512 C-A16E30-CT	MEMKIT ADD 512GB DD9800 32X16GB OPTION OPT ADD9TO16ES30 2X2M2X3M CBLKT FLDIN CT	\$29,250.00 \$0.00		17%	\$24,277.50 \$0.00	\$3,510.00 \$0.00	\$2,925.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$3,510.00 \$0.00
5	C-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$486.00		17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30-CT	OPT ADD 17TO24 ES30 4X3M CBLKIT FLDIN CT	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-A24E30-H-NF C-A8E30-HN-NF	OPTION,ADD 17TO24 ES30 SAS CABLE KIT OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$486.00 \$486.00		17% 17%	\$403.38 \$403.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-DD6300EXPKIT	DD6300 OPTION - EXPANSION KIT DIMM SSD	\$8,550.00		17%	\$7,096.50	\$1,026.00	\$855.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	C-DD6300EXPKIT-B	DD6300 OPTION - EXPANSION KIT DIMM SSD B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD6800EXPKIT	DD6800 OPTION - EXPANSION KIT SSD	\$22,050.00		17%	\$18,301.50	\$2,646.00	\$2,205.00	\$0.00	\$0.00	\$0.00	\$2,646.00
5 5	C-DD6800SSDBASEKIT	DD6800 BASE KIT -SSD DD9300 OPTION - EXPANSION KIT DIMM	\$0.00 \$22,050.00	DD-1 DD-1	17% 17%	\$0.00 \$18,301.50	\$0.00 \$2,646.00	\$0.00 \$2,205.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,646.00
5		DD9300 BASE KIT -SSD	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		DD9300 OPTION - EXPANSION KIT SSD	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-DD-CBLCAT6A1M C-DD-EOS-CMA	CAT6A CBL HA CTLR INTERCONNECT 1M DD MID-TIER CABLE MNGMNT ASSY - FIELD	\$405.00 \$167.00		17% 17%	\$336.15 \$138.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-DD-EOS-RAILKIT	DD MID-TIER RAILKIT - FIELD	\$179.00		17%	\$148.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD G3	\$112,088.00		17%	\$93,033.04	\$13,450.56	\$11,208.80	\$0.00	\$0.00	\$0.00	\$13,450.56
5 5	C-DS60-3-135SR-G3 C-DS60-3-180S-G3	OPT DS60 SHELF 45X3TB SAS HDD RETN G3 OPT DS60 SHELF 60X3TB SAS HDD G3	\$112,088.00 \$148,975.00		17% 17%	\$93,033.04 \$123,649.25	\$13,450.56 \$17,877.00	\$11,208.80 \$14,897.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,450.56 \$17,877.00
5	C-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS HDD G3	\$148,975.00		17%	\$123,649.25	\$17,877.00	\$14,897.50	\$0.00	\$0.00	\$0.00	\$17,877.00
5	C-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD G3	\$39,882.00	DD-1	17%	\$33,102.06	\$4,785.84	\$3,988.20	\$0.00	\$0.00	\$0.00	\$4,785.84
5	C-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$39,882.00		17%	\$33,102.06	\$4,785.84	\$3,988.20	\$0.00	\$0.00	\$0.00	\$4,785.84
5 5	C-DS60-3-90S-G3 C-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS HDD G3 OPT DS60 SHELF 30X3TB SAS HDD RETN G3	\$74,809.00 \$74,809.00		17% 17%	\$62,091.47 \$62,091.47	\$8,977.08 \$8,977.08	\$7,480.90 \$7,480.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,977.08 \$8,977.08
5	C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	\$90,668.00		17%	\$75,254.44	\$10,880.16	\$9,066.80	\$0.00	\$0.00	\$0.00	\$10,880.16
5	C-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS HDD RETN G3	\$90,668.00		17%	\$75,254.44	\$10,880.16	\$9,066.80	\$0.00	\$0.00	\$0.00	\$10,880.16
5	C-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD G3	\$135,860.00		17%	\$112,763.80	\$16,303.20	\$13,586.00	\$0.00	\$0.00	\$0.00	\$16,303.20
5 5	C-DS60-4-180SR-G3 C-DS60-4-240S-G3	OPT DS60 SHELF 45X4TB SAS HDD RETN G3 OPT DS60 SHELF 60X4TB SAS HDD G3	\$135,860.00 \$180,552.00		17% 17%	\$112,763.80 \$149,858.16	\$16,303.20 \$21,666.24	\$13,586.00 \$18,055.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,303.20 \$21,666.24
5	C-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD G3 CT	\$1.00		17%	\$0.83	\$21,666.27	\$18,055.22	\$0.00	\$0.00	\$0.00	\$24,620.76
5		OPT DS60 SHELF 60X4TB SAS HDD G3 CT BUND	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-DS60-4-240SR-G3 C-DS60-4-60S-G3	OPT DS60 SHELF 60X4TB SAS HDD RETN G3 OPT DS60 SHELF 15X4TB SAS HDD G3	\$180,552.00 \$48,364.00		17% 17%	\$149,858.16 \$40,142.12	\$21,666.24 \$5,803.68	\$18,055.20 \$4,836.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,666.24 \$5,803.68
5	C-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS HDD RETN G3	\$48,364.00		17%	\$40,142.12	\$5,803.68	\$4,836.40	\$0.00	\$0.00	\$0.00	\$5,803.68
5	C-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$250.00	DD-1	17%	\$207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G 5M X4 TO X4 MINI-SAS HD FLEX 12G	\$310.00	DD-1	17% 17%	\$257.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5	C-DS60-SAS-5M-CT C-ES30-45S-G3	OPT.ES30 SHELF.15X3TB SAS HDD.FIELD G3	\$0.00 \$37,886.00	DD-1 DD-1	17%	\$0.00 \$31,445.38	\$0.00 \$4,546.32	\$0.00 \$3,788.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$4,546.32
5	C-ES30-45S-G3-B	OPT,ES30 SHELF,15X3TB SAS HDD,FIELD G3 B	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45S-G3-CT	OPT,ES30 SHELF,15X3TB SAS HDD,FIELD CT	\$1.00		17%	\$0.83	\$4,546.29	\$3,788.58	\$0.00	\$0.00	\$0.00	\$5,166.24
5 5	C-ES30-45SR-G3 C-ES30-60S-G3	OPT,ES30 SHELF,15X3TB SAS,FIELD RETN G3 OPT,ES30 SHELF,15X4TB SAS HDD,FIELD G3	\$37,886.00 \$45,477.00		17% 17%	\$31,445.38 \$37,745.91	\$4,546.32 \$5,457.24	\$3,788.60 \$4,547.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,546.32 \$5,457.24
5	C-ES30-60S-G3-B	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD G3 B	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD CT	\$1.00		17%	\$0.83	\$5,457.20	\$4,547.66	\$0.00	\$0.00	\$0.00	\$6,201.36
5 5	C-ES30-60SR-G3 C-FLDIN6300	OPT,ES30 SHELF,15X4TB SAS,FIELD RETN G3 DD6300 OPTION - FIELD INSTALL KIT	\$45,477.00 \$0.00		17% 17%	\$37,745.91 \$0.00	\$5,457.24 \$0.00	\$4,547.70 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,457.24 \$0.00
5	C-FLDIN6300E	OPTION FIELD INSTALL KIT DD6300 EMC	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN6800	DD6800 OPTION - FIELD INSTALL KIT	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-FLDIN6800E	OPTION FIELD INSTALL KIT DD6800 EMC	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9300 C-FLDIN9300E	DD9300 OPTION - FIELD INSTALL KIT OPTION FIELD INSTALL KIT DD9300 EMC	\$0.00 \$0.00		17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-FLDIN9800	OPTION FIELD INSTALL KIT DD9800	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9800E	OPT DD9800 BEZEL FIELD INSTL EMC	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-FS15-15X800G-SSD C-FS15-2X800G-SSD	OPT - FLASH SHELF 15x800GB SSD FLD INSTL OPT - FLASH SHELF 2x800GB SSD FLD INSTL	\$0.00 \$0.00		17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-FS15-4X800G-SSD	OPT - FLASH SHELF 4x800GB SSD FLD INSTL	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FS15-5X800G-SSD	OPT - FLASH SHELF 5x800GB SSD FLD INSTL	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-FS15-8X800G-SSD	OPT - FLASH SHELF 8x800GB SSD FLD INSTL	\$0.00 \$0.00		17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-HA-DS60-SAS3-CT C-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M CT CABLE HA INTERCONNECT DS60 3M;	\$0.00 \$261.00		17%	\$0.00 \$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M	\$122.00		17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS5-CT	CABLE HA INTERCONNECT ES30 5M CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-HA-ES30-SAS-5-NF C-HA-INTER-1-NF	CABLE HA INTERCONNECT ES30 5M CABLE HA INTERCONNECT CTLR 1M	\$308.00 \$405.00		17% 17%	\$255.64 \$336.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-SAS-HDMS2	C CABLE, DD, SASMINISAS HD-MINISAS, 2 METER	\$150.00		17%	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-HDMS2-CT	C CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-SAS-HDMS5 C-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE 5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$380.00 \$0.00		17% 17%	\$315.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	C-SAS-HDMS5-CT C-SAS-M4P-CT	OPTION.DD 6G SAS.CT.IO MOD.4PORT	\$0.00 \$0.00		17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-SAS-M4PMC-CT	DD 6GBIT SAS IO MOD 4PORT CT OPTION	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$4,050.00		17%	\$3,361.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-SAS-MSMS3 C-SAS-MSMS3-CT	3M M-SAS TO M-SAS CABLE 3M M-SAS TO M-SAS CABLE CT	\$200.00 \$0.00		17% 17%	\$166.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DD6300	SYSTEM DD6300 NFS CIFS	\$0.00		17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD6300-14TB	SYSTEM DD6300-7x4 14TB NFS CIFS	\$23,400.00	DD-1	17%	\$19,422.00	\$2,808.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$2,808.00
5 5	DD6300-1E45 DD6300-1E60	SYSTEM DD6300+1ES45 SYSTEM DD6300+1ES60	\$54,080.00 \$63,290.00		17% 17%	\$44,886.40 \$52,530.70	\$6,489.60 \$7,594.80	\$5,408.00 \$6,329.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,489.60 \$7,594.80
5	DD6300-1E60 DD6300-2E45	SYSTEM DD6300+1E300 SYSTEM DD6300+2ES45	\$71,910.00		17%	\$59,685.30	\$8,629.20	\$7,191.00	\$0.00	\$0.00	\$0.00	\$8,629.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DD6300-2E60	SYSTEM DD6300+2ES60	\$77,270.00	DD-1	17%	\$64,134.10	\$9,272.40	\$7,727.00	\$0.00	\$0.00	\$0.00	\$9,272.40
5 5	DD6300-34TB DD6300-34TB-B	SYSTEM DD6300-12x4 34TB NFS CIFS SYSTEM DD6300-12x4 34TB NFS CIFS B	\$54,900.00 \$0.00	DD-1 DD-1	17% 17%	\$45,567.00 \$0.00	\$6,588.00 \$0.00	\$5,490.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,588.00 \$0.00
5	DD6300-3E45	SYSTEM DD6300+3ES45	\$84,320.00	DD-1	17%	\$69,985.60	\$10,118.40	\$8,432.00	\$0.00	\$0.00	\$0.00	
5	DD6300-3E60	SYSTEM DD6300+3ES60	\$105,610.00	DD-1	17%	\$87,656.30	\$12,673.20	\$10,561.00	\$0.00	\$0.00	\$0.00	
5 5	DD6300-4E45 DD6800	SYSTEM DD6300+4ES45 SYSTEM DD6800 NFS CIFS	\$105,570.00 \$0.00	DD-1 DD-1	17% 17%	\$87,623.10 \$0.00	\$12,668.40 \$0.00	\$10,557.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,668.40 \$0.00
5	DD6800-CT-BUNDLE	SYSTEM DD6800 DS60 120 CLOUDTIER 100	\$263,859.00	DD-1	17%	\$219,002.97	\$47,452.00	\$39,944.00	\$0.00	\$0.00	\$0.00	
5	DD6800-CTL	SYSTEM DD6800 CTL NFS CIFS	\$40,920.00	DD-1	17%	\$33,963.60	\$4,910.40	\$4,092.00	\$0.00	\$0.00	\$0.00	
5	DD6800-CTL-B	SYSTEM DD6800 CTL NFS CIFS CT BUNDLE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DD6800HA-CTL DD9300	SYSTEM DD6800 CTL FOR HA - NFS CIFS SYSTEM DD9300 NFS CIFS	\$40,920.00 \$0.00	DD-1 DD-1	17% 17%	\$33,963.60 \$0.00	\$4,910.40 \$0.00	\$4,092.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,910.40 \$0.00
5	DD9300-CTL	SYSTEM DD9300 CTL NFS CIFS	\$171,000.00	DD-1	17%	\$141,930.00	\$20,520.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$20,520.00
5	DD9300HA-CTL	SYSTEM DD9300 CTL FOR HA - NFS CIFS	\$171,000.00	DD-1	17%	\$141,930.00	\$20,520.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$20,520.00
5 5	DD9800 DD9800-CTL	SYSTEM DD9800 NFS CIFS SYSTEM DD9800 CTL 256GB NFS CIFS	\$0.00 \$256,950.00	DD-1 DD-1	17% 17%	\$0.00 \$213,268.50	\$0.00 \$30,834.00	\$0.00 \$25,695.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$30,834.00
5	DD9800HA-CTL	SYSTEM DD9800 CTL FOR HA 256GB NFS CIFS	\$256,950.00	DD-1	17%	\$213,268.50	\$30,834.00	\$25,695.00	\$0.00	\$0.00	\$0.00	
5	DDOS-60	DOCS DD OS DOC 6=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DDOS-60-X DDRACK-1PH-3	DOCS DD OS DOC 6X LATEST FACTORY REL=IA RACK DATA DOMAIN 40U SNGL PHASE RK-BEZEL	\$0.00 \$3,400.00	DD-1 DD-1	17% 17%	\$0.00 \$2,822.00	\$0.00 \$408.00	\$0.00 \$340.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$408.00
5	DDRACK-1PH-3E	RACK DATA DOMAIN 400 SINGL PHASE RR-BEZEL RACK DATA DOMAIN 40U SING PH RK-BEZEL EMC	\$3,400.00	DD-1	17%	\$2,822.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	
5	DDRACK-1PH-DR3	RACK DATA DOMAIN 40U SNGL PHASE; DOOR DE	\$3,400.00	DD-1	17%	\$2,822.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	
5	DDRACK-3PD-3	RACK DATA DOMAIN 40U 3P DELTA RK-BEZEL	\$3,400.00	DD-1	17%	\$2,822.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	
5 5	DDRACK-3PD-3E DDRACK-3PD-DR3	RACK DATA DOMAIN 40U 3P DELT RK-BEZE EMC RACK DATA DOMAIN 40U 3P DELTA;DOOR DE	\$3,400.00 \$3,400.00	DD-1 DD-1	17% 17%	\$2,822.00 \$2,822.00	\$408.00 \$408.00	\$340.00 \$340.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$408.00 \$408.00
5	DDRACK-3PY-3	RACK DATA DOMAIN 400 3F DEETA, BOOK BE	\$3,400.00	DD-1	17%	\$2,822.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$408.00
5	DDRACK-3PY-3E	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL EMC	\$3,400.00	DD-1	17%	\$2,822.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	
5	DDRACK-3PY-DR3	RACK DATA DOMAIN 40U 3P WYE;DOOR DE	\$3,400.00	DD-1	17%	\$2,822.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$408.00
5 5	DP5300CTL-EDP-DP DP5800CTL-EDP-DP	DP5300 BASE APPL CONTROLLER EDP DP5800 BASE APPL CONTROLLER EDP	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DP8300CTL-EDP-DP	DP8300 BASE APPL CONTROLLER EDP	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DP8800CTL-EDP-DP	DP8800 BASE APPL CONTROLLER EDP	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPAPPL_5300_130TB DPAPPL 5300 34TB	DATA PROT APPLIANCE DP5300 130TBU DATA PROT APPLIANCE DP5300 34TBU	\$213,181.00 \$110,724.00	DD-1 DD-1	17% 17%	\$176,940.23 \$91,900.92	\$25,581.72 \$13,286.88	\$21,318.10 \$11,072.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		DATA PROT APPLIANCE DF 3300 341BU	\$165,683.00	DD-1	17%	\$137,516.89	\$19,881.96	\$16,568.30	\$0.00	\$0.00	\$0.00	
5		DATA PROT APPLIANCE DP5800 144TBU	\$264,756.00	DD-1	17%	\$219,747.48	\$31,770.72	\$26,475.60	\$0.00	\$0.00	\$0.00	
5		DATA PROT APPLIANCE DP5800 192TBU	\$315,543.00	DD-1	17%	\$261,900.69	\$37,865.16	\$31,554.30	\$0.00	\$0.00	\$0.00	\$37,865.16
5 5		DATA PROT APPLIANCE DP5800 240TBU DATA PROT APPLIANCE DP5800 288TBU	\$370,502.00 \$418,575.00	DD-1 DD-1	17% 17%	\$307,516.66 \$347,417.25	\$44,460.24 \$50,229.00	\$37,050.20 \$41,857.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$44,460.24 \$50,229.00
5		DATA PROT APPLIANCE DP8300 192TBU	\$536,353.00	DD-1	17%	\$445,172.99	\$64,362.36	\$53,635.30	\$0.00	\$0.00	\$0.00	\$64,362.36
5		DATA PROT APPLIANCE DP8300 240TBU	\$591,312.00	DD-1	17%	\$490,788.96	\$70,957.44	\$59,131.20	\$0.00	\$0.00	\$0.00	
5 5		DATA PROT APPLIANCE DP8300 288TBU DATA PROT APPLIANCE DP8300 336TBU	\$639,385.00 \$690,739.00	DD-1 DD-1	17% 17%	\$530,689.55 \$573,313.37	\$76,726.20 \$82,888.68	\$63,938.50 \$69,073.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		DATA PROT APPLIANCE DP8300 384TBU	\$741,526.00	DD-1	17%	\$615,466.58	\$88,983.12	\$74,152.60	\$0.00	\$0.00	\$0.00	
5		DATA PROT APPLIANCE DP8300 432TBU	\$796,485.00	DD-1	17%	\$661,082.55	\$95,578.20	\$79,648.50	\$0.00	\$0.00	\$0.00	
5		DATA PROT APPLIANCE DP8300 480TBU	\$844,558.00	DD-1 DD-1	17% 17%	\$700,983.14	\$101,346.96	\$84,455.80	\$0.00	\$0.00	\$0.00	
5 5		DATA PROT APPLIANCE DP8300 528TBU DATA PROT APPLIANCE DP8300 576TBU	\$895,912.00 \$946,699.00	DD-1	17%	\$743,606.96 \$785,760.17	\$107,509.44 \$113,603.88	\$89,591.20 \$94,669.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		DATA PROT APPLIANCE DP8300 624TBU	\$1,001,658.00	DD-1	17%	\$831,376.14	\$120,198.96	\$100,165.80	\$0.00	\$0.00	\$0.00	
5		DATA PROT APPLIANCE DP8300 672TBU	\$1,049,731.00	DD-1	17%	\$871,276.73	\$125,967.72	\$104,973.10	\$0.00	\$0.00	\$0.00	
5 5		DATA PROT APPLIANCE DP8300 720TBU DATA PROT APPLIANCE DP8800 1008TBU	\$1,101,085.00 \$1,542,054.00	DD-1 DD-1	17% 17%	\$913,900.55 \$1,279,904.82	\$132,130.20 \$185,046.48	\$110,108.50 \$154,205.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		DATA PROT APPLIANCE DP8800 624TBU	\$1,131,708.00	DD-1	17%	\$939,317.64	\$135,804.96	\$113,170.80	\$0.00	\$0.00	\$0.00	
5		DATA PROT APPLIANCE DP8800 672TBU	\$1,179,781.00	DD-1	17%	\$979,218.23	\$141,573.72	\$117,978.10	\$0.00	\$0.00	\$0.00	
5 5		DATA PROT APPLIANCE DP8800 720TBU DATA PROT APPLIANCE DP8800 768TBU	\$1,231,135.00 \$1,281,922.00	DD-1 DD-1	17% 17%	\$1,021,842.05 \$1,063,995.26	\$147,736.20 \$153,830.64	\$123,113.50 \$128,192.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		DATA PROT APPLIANCE DP8800 7061BU	\$1,336,881.00	DD-1	17%	\$1,109,611.23	\$160,425.72	\$133,688.10	\$0.00	\$0.00	\$0.00	
5	DPAPPL_8800_864TB	DATA PROT APPLIANCE DP8800 864TBU	\$1,384,954.00	DD-1	17%	\$1,149,511.82	\$166,194.48	\$138,495.40	\$0.00	\$0.00	\$0.00	\$166,194.48
5		DATA PROT APPLIANCE DP8800 912TBU	\$1,436,308.00	DD-1	17%	\$1,192,135.64	\$172,356.96	\$143,630.80	\$0.00	\$0.00	\$0.00	
5 5		DATA PROT APPLIANCE DP8800 960TBU 5 M QSFP to QSFP Cable Kit	\$1,487,095.00 \$720.00	DD-1 DD-1	17% 17%	\$1,234,288.85 \$597.60	\$178,451.40 \$0.00	\$148,709.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,451.40 \$0.00
5		7 M QSFP to QSFP Cable Kit	\$860.00	DD-1	17%	\$713.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		1 M QSFP to RJ45 Breakout Kit	\$1,350.00	DD-1	17%	\$1,120.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		10 M QSFP to SFP Cable Kit	\$1,000.00	DD-1 DD-1	17% 17%	\$830.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5		30 M QSFP to SFP Cable Kit 5 M QSFP to SFP Cable Kit	\$1,150.00 \$860.00	DD-1 DD-1	17%	\$954.50 \$713.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5		10 M QSFP to QSFP Cable Kit	\$1,800.00	DD-1	17%	\$1,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		50 M QSFP to QSFP Cable Kit	\$2,000.00	DD-1	17%	\$1,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		DP Appl Accelerator FacKit LG XCVR 100 M QSFP Optics	\$0.00 \$2,500.00	DD-1 DD-1	17% 17%	\$0.00 \$2,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		XCVR 400 M QSFP Optics	\$2,500.00	DD-1 DD-1	17%	\$2,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DPXL-FACKIT-DP	DP Appl Accelerator FacKit XL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHHWDD-DD1	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	DD-1	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-ENHSWDD-DD1 M-PREHWDD-DD1	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	DD-1 DD-1	17% 17%	\$82,856.41 \$82,856.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	DD-1	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PS-HW-DD-DD1	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	DD-1	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSM-HW-DD-DD1 M-PSM-SW-DD-DD1	PROSUPPORT W/MISSION CRIT WARRNTY UPG-HW - REFER TO HW MODEL FOR MAI PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00 \$99,827.00	DD-1 DD-1	17% 17%	\$82,856.41 \$82,856.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
Э	IVI-FOIVI-OVV-DU-DU I	TROODITION WINDOWN CRITICAL-SUFTWARE - REFER TO SW MODEL FOR MAINT	φ99,0∠1.00	ו -טט	1 / 70	\$02,000.41	\$0.00	\$0.00	\$0.00	φυ.00	φυ.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-PSP-HW-DD-DD1	PROSUPPORT PLUS HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR MAIN	\$99,827.00	DD-1	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-SW-DD-DD1 M-PS-SW-DD-DD1	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00 \$99,827.00	DD-1 DD-1	17% 17%	\$82,856.41 \$82,856.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-9800-BEZEL-FAC	OPT DD9800 BEZEL FACTORY RACK G3	\$99,827.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A16E30-H-NF	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30-H-NF	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-DD-EMI-SHLDEOS	DD MID-TIER EMI SHIELD EOS - FAC W-DOOR	\$89.00	DD-1	17%	\$73.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-DS60-3-135S-G3 R-DS60-3-135SR-G3	OPT DS60 SHELF 45X3TB SAS HDD RACK G3 OPT DS60 SHELF 45X3TB SAS RACK RETN G3	\$112,088.00 \$112,088.00	DD-1 DD-1	17% 17%	\$93,033.04 \$93,033.04	\$13,450.56 \$13,450.56	\$11,208.80 \$11,208.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,450.56 \$13,450.56
5	R-DS60-3-180S-G3	OPT DS60 SHELF 45X31B SAS RACK RETN G3	\$148,975.00	DD-1	17%	\$123,649.25	\$17,877.00	\$14,897.50	\$0.00	\$0.00	\$0.00	\$17,877.00
5	R-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS RACK RETN G3	\$148,975.00	DD-1	17%	\$123,649.25	\$17,877.00	\$14,897.50	\$0.00	\$0.00	\$0.00	\$17,877.00
5	R-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD RACK G3	\$39,882.00	DD-1	17%	\$33,102.06	\$4,785.84	\$3,988.20	\$0.00	\$0.00	\$0.00	\$4,785.84
5	R-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$39,882.00	DD-1	17%	\$33,102.06	\$4,785.84	\$3,988.20	\$0.00	\$0.00	\$0.00	\$4,785.84
5 5	R-DS60-3-90S-G3 R-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS HDD RACK G3 OPT DS60 SHELF 30X3TB SAS RACK RETN G3	\$74,809.00 \$74,809.00	DD-1 DD-1	17% 17%	\$62,091.47 \$62,091.47	\$8,977.08 \$8,977.08	\$7,480.90 \$7,480.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,977.08 \$8,977.08
5	R-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD RACK G3	\$90,668.00	DD-1	17%	\$75,254.44	\$10,880.16	\$9,066.80	\$0.00	\$0.00	\$0.00	\$10,880.16
5	R-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS RACK RETN G3	\$90,668.00	DD-1	17%	\$75,254.44	\$10,880.16	\$9,066.80	\$0.00	\$0.00	\$0.00	\$10,880.16
5	R-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD RACK G3	\$135,860.00	DD-1	17%	\$112,763.80	\$16,303.20	\$13,586.00	\$0.00	\$0.00	\$0.00	\$16,303.20
5	R-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS RACK RETN G3	\$135,860.00	DD-1	17%	\$112,763.80	\$16,303.20	\$13,586.00	\$0.00	\$0.00	\$0.00	\$16,303.20
5 5	R-DS60-4-240S-G3 R-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD RACK G3 OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT	\$180,552.00 \$1.00	DD-1 DD-1	17% 17%	\$149,858.16 \$0.83	\$21,666.24 \$21,666.27	\$18,055.20 \$18,055.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,666.24 \$24,620.76
5	R-DS60-4-240SG3-CT R-DS60-4-240SG3CTB	DS60 SHELF 60X4TB SASHDD RACK G3 CT BUND	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,020.76
5	R-DS60-4-240SR-G3	OPT DS60 SHELF 60X4TB SAS RACK RETN G3	\$180,552.00	DD-1	17%	\$149,858.16	\$21,666.24	\$18,055.20	\$0.00	\$0.00	\$0.00	\$21,666.24
5	R-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD RACK G3	\$48,364.00	DD-1	17%	\$40,142.12	\$5,803.68	\$4,836.40	\$0.00	\$0.00	\$0.00	\$5,803.68
5	R-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS RACK RETN G3	\$48,364.00	DD-1	17%	\$40,142.12	\$5,803.68	\$4,836.40	\$0.00	\$0.00	\$0.00	\$5,803.68
5 5	R-DS60-SAS-4M R-DS60-SAS-5M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE 5M X4 TO X4 MINI-SAS HD FLEX 12G	\$492.00 \$592.00	DD-1 DD-1	17% 17%	\$408.36 \$491.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-DS60-SAS-5M-CT	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-EMISHIELD-3U	EMI Shield for 3U Shelf	\$83.00	DD-1	17%	\$68.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3	\$37,886.00	DD-1	17%	\$31,445.38	\$4,546.32	\$3,788.60	\$0.00	\$0.00	\$0.00	\$4,546.32
5	R-ES30-45S-G3-B	OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3 B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-ES30-45S-G3-CT R-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS HDD,RACK CT OPT,ES30 SHELF,15X3TB SAS,RACK RETN G3	\$1.00 \$37,886.00	DD-1 DD-1	17% 17%	\$0.83 \$31,445.38	\$4,546.29 \$4,546.32	\$3,788.58 \$3,788.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,166.24 \$4,546.32
5	R-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS,RACK RETN GS OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3	\$45,477.00	DD-1	17%	\$37,745.91	\$5,457.24	\$4,547.70	\$0.00	\$0.00	\$0.00	\$5,457.24
5	R-ES30-60S-G3-B	OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3 B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,RACK CT	\$1.00	DD-1	17%	\$0.83	\$5,457.20	\$4,547.66	\$0.00	\$0.00	\$0.00	\$6,201.36
5	R-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,RACK RETN G3	\$45,477.00	DD-1	17%	\$37,745.91	\$5,457.24	\$4,547.70	\$0.00	\$0.00	\$0.00	\$5,457.24
5 5	R-FACIN6300-BZ R-FACIN6300-BZE	DD6300 OPTION - FACT INSTALL BEZEL DD6300 OPTION - FACT INSTALL BEZEL EMC	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-FACIN6800-BZ	DD6800 OPTION - FACT INSTALL BEZEL EMIC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN6800-BZE	DD6800 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9300-BZ	DD9300 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9300-BZE	DD9300 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-FACIN9800 R-FACIN9800-BZ	OPTION FACTORY INSTALL KIT DD9800 DD9800 OPTION - FACT INSTALL BEZEL	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-FACIN9800-BZE	DD9800 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-DS60-BZ3	DS60 OPTION - FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-ES30-BZ3	ES30 OPTION - FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-FACIN-FS15-BZ R-FACINSTL6300	FS15 OPTION - FACT INSTALL BEZEL DD6300 OPTION - FACTORY INSTALL KIT	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	R-FACINSTL6800	DD6800 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-FACINSTL9300	DD9300 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-15X800G-SSD	OPT - FLASH SHELF15x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-2X800G-SSD	OPT - FLASH SHELF 2x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-FS15-4X800G-SSD R-FS15-5X800G-SSD	OPT - FLASH SHELF 4x800GB SSD FACT INSTL OPT - FLASH SHELF 5x800GB SSD FACT INSTL	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-FS15-8X800G-SSD	OPT - FLASH SHELF 8x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;RACK	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M,RACK CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M,RACK	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-HA-ES30-SAS5-CT R-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M; RACK CT CABLE HA INTERCONNECT ES30 5M; RACK	\$0.00 \$308.00	DD-1 DD-1	17% 17%	\$0.00 \$255.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-HA-INTER-1-NF	CABLE HA INTERCONNECT CTLR 1M;RACK	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS2	R CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150.00	DD-1	17%	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS2-CT	R CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380.00	DD-1	17%	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-SAS-HDMS5-CT R-SAS-MSMS3	5M MINI-HDX4 TO MINI-SASX4 CABLE CT 3M M-SAS TO M-SAS CABLE	\$0.00 \$200.00	DD-1 DD-1	17% 17%	\$0.00 \$166.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-SAS-MSMS3-CT	3M M-SAS TO M-SAS CABLE 3M M-SAS TO M-SAS CABLE CT	\$200.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-569	DD VE Capacity 1 yr prepay=CA	\$70.00	DD-1	17%	\$58.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-570	DD VE Cloud Tier Subscription 1yr Pre=CC	\$21.00		17%	\$17.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-571	DD VE Channel 4TB Capacity 1yr Prepay=CA	\$248.00		17%	\$205.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-572 SU-458-000-573	DD VE Capacity 1yr Pre 3yr Commit=CA DD VE Cloud Tier Sub 1yr Pre 3yr Com=CC	\$64.00 \$19.00		17% 17%	\$53.12 \$15.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-573	DD VE Cloud Her Sub Tyr Pre Syr Com=CC  DD VE Channel 4TB Cap 1yr Pre 3yr Com=CA	\$225.00		17%	\$15.77 \$186.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-575	DD VE Capacity 3yr prepay=CA	\$57.00		17%	\$47.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-576	DD VE Cloud Tier Subscription 3yr Pre=CC	\$17.00	DD-1	17%	\$14.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-577	DD VE Channel 4TB Capacity 3yr Prepay=CA DD 10GBASE T IO MODULE 4PORT UPGRADE	\$203.00	DD-1 DD-1	17% 17%	\$168.49	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	U-10GBTM4P-NF	DE TOUBLAGE I TO MODULE 4FORT OFGRADE	\$4,050.00	ו-טט	1 / 70	\$3,361.50	φυ.00	\$0.00	\$0.00	φυ.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-10GMOP4P-NF U-16GFC-M2P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,860.00 \$4,860.00	DD-1 DD-1	17% 17%	\$4,033.80 \$4,033.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		ADD ES EXP KIT, DUAL PATH, DD6300, UPG	\$3,000.00	DD-1	17%	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-9800-MEM256	MEMKIT ADD 256GB DD9800 16X16GB UPG	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB UPG	\$29,250.00	DD-1	17%	\$24,277.50	\$3,510.00	\$2,925.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5 5	U-A16E30-CT U-A16E30-H-NF	DD 9TO16 ES30;2X2M2X5M;CBLKIT;40U;UPG CT ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$0.00 \$486.00	DD-1 DD-1	17% 17%	\$0.00 \$403.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-A24E30-CT	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30-H-NF	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		DD6300 OPTION - EXPANSION KIT 5HDD	\$31,500.00	DD-1	17%	\$26,145.00	\$3,780.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5 5	U-DD6300EXPKIT U-DD6800EXPKIT	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD UPGD DD6800 EXPANSION KIT SSD FIELD	\$8,550.00 \$22,050.00	DD-1 DD-1	17% 17%	\$7,096.50 \$18,301.50	\$1,026.00 \$2,646.00	\$855.00 \$2,205.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,026.00 \$2,646.00
5	U-DD6800HA-CTL	SYSTEM DD6800 HA CTL NFS CIFS UPGRADE	\$51,040.00	DD-1	17%	\$42,363.20	\$6,124.80	\$5,104.00	\$0.00	\$0.00	\$0.00	\$6,124.80
5	U-DD6800SSDBASEKIT		\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD9300EXPKIT	UPGD DD9300 EXPANSION KIT DIMM FIELD	\$22,050.00	DD-1	17%	\$18,301.50	\$2,646.00	\$2,205.00	\$0.00	\$0.00	\$0.00	\$2,646.00
5 5	U-DD9300HA-CTL U-DD9300SSDBASEKIT	SYSTEM DD9300 HA CTL NFS CIFS UPGRADE	\$213,885.00 \$0.00	DD-1 DD-1	17% 17%	\$177,524.55 \$0.00	\$25,666.20 \$0.00	\$21,388.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,666.20 \$0.00
5		DD9300 OPTION - EXPANSION KIT SSD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD9800HA-CTL	UPG SYSTEM DD9800 CTL HA 256GB NFS CIFS	\$321,300.00	DD-1	17%	\$266,679.00	\$38,556.00	\$32,130.00	\$0.00	\$0.00	\$0.00	\$38,556.00
5	U-DD-CBLCAT6A1M	CAT6A CBL HA CTLR INTERCONNECT 1M UPG	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-DS60-3-135S-G3 U-DS60-3-135SR-G3	DS60 SHELF 45X3TB SAS HDD UPGRD G3 DS60 SHELF 45X3TB SAS HDD RETN UPGRD G3	\$140,101.00 \$140,101.00	DD-1 DD-1	17% 17%	\$116,283.83 \$116,283.83	\$16,812.12 \$16,812.12	\$14,010.10 \$14,010.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,812.12 \$16.812.12
5	U-DS60-3-180S-G3	DS60 SHELF 60X3TB SAS HDD UPGRD G3	\$186,183.00	DD-1	17%	\$154,531.89	\$22,341.96	\$18,618.30	\$0.00	\$0.00	\$0.00	\$22,341.96
5	U-DS60-3-180SR-G3	DS60 SHELF 60X3TB SAS HDD RETN UPGRD G3	\$186,183.00	DD-1	17%	\$154,531.89	\$22,341.96	\$18,618.30	\$0.00	\$0.00	\$0.00	\$22,341.96
5	U-DS60-3-45S-G3	DS60 SHELF 15X3TB SAS HDD UPGRD G3	\$49,861.00	DD-1	17%	\$41,384.63	\$5,983.32	\$4,986.10	\$0.00	\$0.00	\$0.00	\$5,983.32
5 5	U-DS60-3-45SR-G3 U-DS60-3-90S-G3	DS60 SHELF 15X3TB SAS HDD RETN UPGRD G3 DS60 SHELF 30X3TB SAS HDD UPGRD G3	\$49,861.00 \$93,484.00	DD-1 DD-1	17% 17%	\$41,384.63 \$77,591.72	\$5,983.32 \$11,218.08	\$4,986.10 \$9,348.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,983.32 \$11,218.08
5	U-DS60-3-90SR-G3	DS60 SHELF 30X3TB SAS HDD RETN UPGRD G3	\$93,484.00	DD-1	17%	\$77,591.72	\$11,218.08	\$9,348.40	\$0.00	\$0.00	\$0.00	\$11,218.08
5		HDD EXPPACK 15X3TB SAS W/DS60 CARR CT DR	\$1.00	DD-1	17%	\$0.83	\$6,837.60	\$5,698.00	\$0.00	\$0.00	\$0.00	\$7,770.00
5	U-DS60-4-120S-G3	DS60 SHELF 30X4TB SAS HDD UPGRD G3	\$113,335.00	DD-1	17%	\$94,068.05	\$13,600.20	\$11,333.50	\$0.00	\$0.00	\$0.00	\$13,600.20
5 5	U-DS60-4-120SR-G3 U-DS60-4-180S-G3	DS60 SHELF 30X4TB SAS HDD RETN UPGRD G3 DS60 SHELF 45X4TB SAS HDD UPGRD G3	\$113,335.00 \$169,789.00	DD-1 DD-1	17% 17%	\$94,068.05 \$140,924.87	\$13,600.20 \$20,374.68	\$11,333.50 \$16,978.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,600.20 \$20,374.68
5	U-DS60-4-180SR-G3	DS60 SHELF 45X4TB SAS HDD RETN UPGRD G3	\$169,789.00	DD-1	17%	\$140,924.87	\$20,374.68	\$16,978.90	\$0.00	\$0.00	\$0.00	\$20,374.68
5	U-DS60-4-240S-G3	DS60 SHELF 60X4TB SAS HDD UPGRD G3	\$225,672.00	DD-1	17%	\$187,307.76	\$27,080.64	\$22,567.20	\$0.00	\$0.00	\$0.00	\$27,080.64
5	U-DS60-4-240SG3-CT U-DS604-240SG3CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1.00	DD-1	17%	\$0.83	\$27,080.70	\$22,567.25	\$0.00	\$0.00	\$0.00	\$30,773.52
5 5	U-DS60-4-240SR-G3	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT DS60 SHELF 60X4TB SAS HDD RETN UPGRD G3	\$1.00 \$225,672.00	DD-1 DD-1	17% 17%	\$0.83 \$187,307.76	\$27,080.70 \$27,080.64	\$22,567.25 \$22,567.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,773.52 \$27,080.64
5	U-DS60-4-60S-G3	DS60 SHELF 15X4TB SAS HDD UPGRD G3	\$60,445.00	DD-1	17%	\$50,169.35	\$7,253.40	\$6,044.50	\$0.00	\$0.00	\$0.00	\$7,253.40
5	U-DS60-4-60SR-G3	DS60 SHELF 15X4TB SAS HDD RETN UPGRD G3	\$60,445.00	DD-1	17%	\$50,169.35	\$7,253.40	\$6,044.50	\$0.00	\$0.00	\$0.00	\$7,253.40
5		HDD EXPPACK 15X4TB SAS W/DS60 CARR CT DR	\$1.00	DD-1 DD-1	17%	\$0.83	\$8,421.60	\$7,018.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5 5	U-DS60-SAS-4M U-DS60-SAS-5M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE 5M X4 TO X4 MINI-SAS HD FLEX 12G	\$492.00 \$592.00	DD-1	17% 17%	\$408.36 \$491.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ES30-45S-G3	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD G3	\$49,291.00	DD-1	17%	\$40,911.53	\$5,914.92	\$4,929.10	\$0.00	\$0.00	\$0.00	\$5,914.92
5		OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT	\$1.00	DD-1	17%	\$0.83	\$5,914.87	\$4,929.06	\$0.00	\$0.00	\$0.00	\$6,721.44
5 5	U-ES30-45S-G3-CTDR U-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT OPT,ES30 SHELF,15X3TB SAS,UPGRD RETN G3	\$1.00 \$49,291.00	DD-1 DD-1	17% 17%	\$0.83 \$40,911.53	\$5,914.87 \$5,914.92	\$4,929.06 \$4,929.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,721.44 \$5,914.92
5	U-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD G3	\$56,846.00	DD-1	17%	\$47,182.18	\$6,821.52	\$5,684.60	\$0.00	\$0.00	\$0.00	\$6,821.52
5	U-ES30-60S-G3-CT	OPT,ES30 SHELF15X4TB SAS HDDUPGRD G3 CT	\$1.00	DD-1	17%	\$0.83	\$6,821.55	\$5,684.62	\$0.00	\$0.00	\$0.00	\$7,751.76
5		OPT, ES30 SHELF15X4TB SAS HDDUPGRDG3 CTDR	\$1.00	DD-1	17%	\$0.83	\$6,821.55	\$5,684.62	\$0.00	\$0.00	\$0.00	\$7,751.76
5 5	U-ES30-60SR-G3 U-FS15-2X800G-SSD	OPT,ES30 SHELF,15X4TB SAS,UPGRD RETN G3 UPGRD - FS15 2x800GB SSD FIELD INSTL	\$56,846.00 \$0.00	DD-1 DD-1	17% 17%	\$47,182.18 \$0.00	\$6,821.52 \$0.00	\$5,684.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,821.52 \$0.00
5		UPGRD - FS15 4x800GB SSD FIELD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS15-5X800G-SSD	UPGRD - FS15 5x800GB SSD FIELD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-HA-DS60-SAS-3-NF U-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT DS60 3M;UPGRADE CABLE HA INTERCONNECT ES30 2M;UPG CT	\$261.00 \$0.00	DD-1 DD-1	17% 17%	\$216.63 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		CABLE HA INTERCONNECT ES30 2M;UPGRADE	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-ES30-SAS5-CT	CABLE HA INTERCONNECT ES30 5M;UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M;UPGRADE	\$308.00	DD-1	17%	\$255.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-INTER-1-NF	CABLE HA INTERCONNECT CTLR 1M;UPGRADE	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-SAS2-4P-CTDR U-SAS-HDMS2	CLOUDTIER;1X QUAD SAS HBA;UPGR U CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$0.00 \$150.00	DD-1 DD-1	17% 17%	\$0.00 \$124.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		U CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380.00	DD-1	17%	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-M4P-CTDR U-SAS-M4PMC-CTDR	DD SAS,6G,CT,IO MODULE,4PORT,UPGR DD 6GBIT SAS IO MOD 4PORT CT UPG	\$0.00 \$0.00	DD-1 DD-1	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200.00	DD-1	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-MSMS3-CT	3M M-SAS TO M-SAS CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		UPGRD - SSD 3-PACK 800GB FOR FS15 FIELD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-SSD-7X800G-FS15 X-10GBTM4P-NF	UPGRD - SSD 7-PACK 800GB FOR FS15 FIELD SPARE DD 10GBASE T IO MODULE 4PORT	\$0.00 \$4,050.00	DD-1 DD-1	17% 17%	\$0.00 \$3,361.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-10GBTW4F-NF X-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16GB-DIMM-NF	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,296.00	DD-1	17%	\$1,075.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-16GFC-M2P-NF X-16G-XDRAM	DD 16GBIT FC IO MOD LC 2PORT SPARE 16G DIMM REVENUE SPARE	\$4,860.00 \$562.00	DD-1 DD-1	17% 17%	\$4,033.80 \$466.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-2UC-4TBS	HDD REVENUE SPARE	\$780.00	DD-1	17%	\$647.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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5 X.D.C.GILCATIANIM	5	XC-SECUR-40N-NF	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$810.00	DD-1	17%	\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 XOD-CSC-UASS													
5 X-DD-C50-CHA     FAREYENIS SPARE													
S XDE-COS-PS	5			\$167.00	DD-1	17%		\$0.00	\$0.00			\$0.00	\$0.00
5 X-OB-SPANLETT RAILLET REVINES SPARE 5 X-OB-SOS TRAILET REVINES SPARE 5 X-OB-SOS TRAILET REVINES SPARE 5 X-OB-SOS TRAILET REVINES SPARE DI HOLD THE SAW WIGSTO CARR 5 X-OB-SOS TRAILET REVINES SPARE DI HOLD THE SAW WIGSTO CARR 5 X-OB-SOS TRAILET REVINES SPARE DI HOLD THE SAW WIGSTO CARR 5 X-OB-SOS TRAILET REVINES SPARE DI HOLD THE SAW WIGSTO CARR 5 X-OB-SOS TRAILET REVINES SPARE DI HOLD THE SAW WIGSTO CARR 5 X-OB-SOS TRAILET REVINES SPARE DI HOLD THE SAW WIGSTO CARR 5 X-OB-SOS TRAILET REVINES SPARE DISH OF LIVES SPARE DI HOLD THE SAW WIGSTO CARR 5 X-OB-SOS TRAILET REVINES SPARE DISH OF LIVES SPARE DI													
5 X.980-1788-HF SPARE DO HID 318 SAS WIGSBO CARR \$3.697.00 DC-1 17% \$3.159.81 \$9.00													
5 X-980-BEZ-11-MF 9ARE CMA I BEZEL 94.00 DC-1 17% 134.86 \$0.00 \$0.													
5 X.0580.0EZ.4LIAP. SPARE DS80 Q1542FL. \$8.00 D0-1 17% \$44.14 \$0.00 \$0.0	-												
5 X-D960-CHA-S-MF SPARE CMA 1U	-												
5 X-D580-CHL-NE SPARE COM REAR  X-D580-CHL-NE SPARE COM REAR  X-D580-CHL-NE SPARE COM SOUTHOLLER  \$3,000 DD-1 17% \$2,908.22 30.00 \$0													
5 X-DSBO-CTI-MP SPARE DSBO CNITPOLLER S1,504.00 DD-1 17% \$1,555.21 S0.00 \$0.00													
5 X-DS80FAN-MP SPARE DS80 PSU \$18,00 DD-1 17% \$155.21 \$0.00													
5         XOSSO-PALL-IF         SPARE RAIL DS80 (PAIR)         \$1,162.00         DD-1         17%         \$964.46         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5 KESBO-STBS-MF SPAREDISK DRIVESTB SATALESSO CARRIER \$2,855.00 DD-1 17% \$2,353.05 \$0.00 \$0													
6 X-ES30-3TBS-NF         SPARE_DID HOD ATB SAS WIRSS 30 CARRIER         \$2,835,00         DD-1         17%         \$2,255,00         \$0,00													
S X-ES30-CHAS-MF   SPARE_CELES30   S8100   DD-1   17%   S97.22   S0.00   S0.													
5         X-ES30-CHA-SNF         SPARE-CHASSIS W/O HOD & ZXLCC,ES30         \$8,181.00         DD-1         17%         \$6,790.23         \$0.00<													
5         X-ESSO-CTL-NF         SPAREISHELF CONTROLLER, LCC, ESSO         \$2,490.00         DD-1         17%         \$2,016.90         \$0.00 <td></td>													
5         X-ESSO-RAIL-NF         SPARE-UNIV RAIL/RTES03         \$97.00         D-1         17%         \$90.51         \$0.00         \$0													
5         X.HA.D.SBOS.ASA-S.NF.         CABLE HA INTERCONNECT DSIGN M.SPARE         \$261.00         DD-1         17%         \$216.63         \$0.00         \$0													
5         X-HA-ES30-SAS-2-CT         CABLE HA INTERCONNECT ES30 2M: SPARE         \$0.00         DD-1         17%         \$0.00 <td></td>													
5         X.+HA-ES30SASS-CTDR         CABLE HA INTERCONNECT ES30 5M;SPARE         \$0.00         DD-1         17%         \$0.00 <td>-</td> <td>X-HA-ES30-SAS2-CT</td> <td></td>	-	X-HA-ES30-SAS2-CT											
5         X.HAES30-SASS-CTMF         CABLE HA INTERCONNECT E330 5M:SPARE         \$0.00         DD-1         17%         \$0.00 <td>-</td> <td></td>	-												
5         X.HA.ES3O.SAS-SINF         CABLE HA INTERCONNECT CTLR IM/SPARE         \$308.00         DD-1         17%         \$255.64         \$0.00         \$0.													
5         X.HA.INTER-S-NF         CABLE HA INTERCONNECT CTLR 5M;SPARE         \$101.00         DD-1         17%         \$83.83         \$0.00 <td></td>													
5         X.NVRAM-8G-NF         DD NVRAM IO MOD 8G SPARE         \$4,860.00         DD-1         17%         \$4,033.80         \$0.00	5												
5         X.RAIL_XTND-NF         SPARE; RAIL EXTENDER         \$146.00         DD-1         17%         \$121.18         \$0.00         \$													
5         X.RKFRONTDOOR-3         SPARE_FRONT DOOR KIT,40U DDRACK DE         \$810.00         DD-1         17%         \$672.30         \$0.00 <td>5</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>7</td> <td></td> <td></td> <td></td> <td></td> <td></td>	5							7					
5 X-RKPDU3D-1-NF SPARE PDU 3PH DELTA N AMER JAPAN DDRACK \$2,171.00 DD-1 17% \$1,801.93 \$0.00 \$0.0	5		SPARE,FRONT DOOR KIT,40U DDRACK DE	\$810.00	DD-1		\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 X-RK-PDU3Y-1-NF SPARE PDU 3PH WYE N AMER INTL DDRACK \$2,171.00 DD-1 17% \$1,801.93 \$0.00													
5         X.RKDUL-NF         SPARE;-PDUL-13; DDRACK         \$365.00         DD-1         17%         \$302.95         \$0.00         \$													
5 X-RRDOR-40-NF SPARE;REAR DOR;A/0U DDRACK \$1,458.00 DD-1 17% \$1,210.14 \$0.00		X-RK-PDU-NF	SPARE;PDU;C13;DDRACK	\$365.00	DD-1	17%	\$302.95	\$0.00			\$0.00	\$0.00	\$0.00
5 X-SAS-HDMS1-NF CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER \$12.00 DD-1 17% \$101.26 \$0.00 \$0.													
5 X-SAS-HDMS2-NF CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER \$12.00 DD-1 17% \$101.26 \$0.00 \$0.													
5 X-SAS-HDMS5-CTDR CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER \$0.00 DD-1 17% \$0.00 \$0.0	5	X-SAS-HDMS2-NF	CABLE, DD, SAS, MINISAS HD-MINISAS, 2 METER	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 X-SAS-HDMS5-NF CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER \$308.00 DD-1 17% \$255.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X-SAS-MSMS1-NF	CABLE;SAS;MINISAS-MINISAS;1 METER	\$97.00	DD-1	17%	\$80.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-SAS-MSMS2-NF X-SAS-MSMS3-CT	CABLE;SAS;MINISAS-MINISAS;2 METER SPARE;CBL;SAS;MINISAS-MINISAS;3 METER CT	\$122.00 \$0.00	DD-1 DD-1	17% 17%	\$101.26 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-SAS-MSMS3-NF	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$162.00	DD-1	17%	\$134.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS4-NF	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$251.00	DD-1	17%	\$208.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS5-CTDR	CABLE;SAS;MINISAS-MINISAS;5 METER	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	X-SAS-MSMS5-NF X-SSDF-800GBS	CABLE;SAS;MINISAS-MINISAS;5 METER FRONT 3,5 SSD REVENUE SPARE	\$308.00 \$3,650.00	DD-1 DD-1	17% 17%	\$255.64 \$3.029.50	\$0.00 \$438.00	\$0.00 \$365.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X-SSDR-800GBS	REAR 2,5 SSD REVENUE SPARE	\$3,100.00	DD-1	17%	\$2,573.00	\$372.00	\$310.00	\$0.00	\$0.00	\$0.00	
5	456-104-750	Avamar S2400 1/2 Capacity License	\$24,000.00	DE	17%	\$19,920.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	
5	456-109-596	LICENSE BASE DD OE DD2200-14=IA	\$5,896.00	DE	17%	\$4,893.68	\$707.52	\$589.60	\$0.00	\$0.00	\$0.00	\$707.52
5 5	456-109-597 456-109-598	LICENSE BASE DD OE DD2200-24=IA LICENSE BASE DD OE DD2200-4=IA	\$10,736.00 \$3,168.00	DE DE	17% 17%	\$8,910.88 \$2,629.44	\$1,288.32 \$380.16	\$1,073.60 \$316.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,288.32 \$380.16
5	456-109-599	LICENSE,ARCHIVE STORE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-600	LIC BOOST DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-601	LICENSE ENCRYPTION DD2200=IA	\$1,500.00	DE	17% 17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00
5 5	456-109-602 456-109-603	LIC REPLICATOR DD2200=IA LIC REPLICATOR 4TB DD2200=IA	\$2,540.00 \$0.00	DE DE	17%	\$2,108.20 \$0.00	\$457.20 \$0.00	\$406.40 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$457.20 \$0.00
5	456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-605	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-606	LIC VTL OPEN SYSTEMS DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	
5 5	456-109-607 456-109-608	LIC VTL NDMP TAPE SVR ETH DD2200=IA LIC VTL IBM IOS DD2200=IA	\$1,500.00 \$2,250.00	DE DE	17% 17%	\$1,245.00 \$1,867.50	\$270.00 \$405.00	\$240.00 \$360.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-109-609	LICENSE EXPSTOR DD2200=IA	\$8,500.00	DE	17%	\$7,055.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	
5	456-109-611	UPG BOOST 2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-612	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5 5	456-109-613 456-109-614	LIC REPLICATOR 2200,UPGRADE=IA LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$2,540.00 \$1,500.00	DE DE	17% 17%	\$2,108.20 \$1,245.00	\$457.20 \$270.00	\$406.40 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$457.20 \$270.00
5	456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-617	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	
5 5	456-109-618 456-109-619	LIC VTL IBM IOS DD2200 UPGRADE=IA LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$2,250.00 \$750.00	DE DE	17% 17%	\$1,867.50 \$622.50	\$405.00 \$135.00	\$360.00 \$120.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-109-620	LICENSE EXPSTOR 2200 UPG=IA	\$8,500.00	DE	17%	\$7,055.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	
5	456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500.00	DE	17%	\$9,545.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	
5	456-109-817	UPG BOOST;DD160=IA	\$350.00	DE	17%	\$290.50	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5 5	456-109-818 456-109-819	LICENSE;ENCRYPTION;DD160;UPGRADE=IA LIC:RETENTION LOCK COMPL: DD160:UPG=IA	\$350.00 \$500.00	DE DE	17% 17%	\$290.50 \$415.00	\$63.00 \$90.00	\$56.00 \$80.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00 \$90.00
5	456-109-820	LIC;RETENTION LOCK GOV; DD160;UPG=IA	\$500.00	DE	17%	\$415.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-109-821	LIC;VTL;160INCL:1XPCIE CARD;DP;4G;UPG=IA	\$3,000.00	DE	17%	\$2,490.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-109-822	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG=IA	\$350.00	DE	17%	\$290.50	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5 5	456-109-823 456-109-824	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG=IA LIC VTL;OPEN SYS TO IBM I/OS;DD160=IA	\$3,175.00 \$175.00	DE DE	17% 17%	\$2,635.25 \$145.25	\$571.50 \$31.50	\$508.00 \$28.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-109-825	UPGRADE;DD160; LICENSE;5 HDD(2.5TB)=IA	\$3,000.00	DE	17%	\$2,490.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-109-826	LICENSE;BACKUP-NEARLINE;DD160;UPGRADE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-827	LICENSE;NEARLINE;DD160;UPGRADE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-110-081 456-110-232	AVAMAR E S2400 1/2 CAPACITY=IA CloudBoost VM Appliance 2TB ENABLER=CA	\$24,000.00 \$6,000.00	DE DE	17% 17%	\$19,920.00 \$4,980.00	\$5,520.00 \$0.00	\$5,040.00 \$1,260.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,520.00 \$0.00
5	456-110-233	CloudBoost VM Appliance 6TB ENABLER=CA	\$15,000.00	DE	17%	\$12,450.00	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-234	CloudBoost Client ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-455	CloudBoost SW for HW ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-504 456-110-556	AVAMAR F S2400 1/2 CAPACITY=IA CloudBoost v2 VM 2TB for DPS ENABLER=CA	\$24,000.00 \$0.00	DE DE	17% 17%	\$19,920.00 \$0.00	\$5,520.00 \$0.00	\$5,040.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,520.00 \$0.00
5	456-110-557	CloudBoost v2 Client for DPS ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-635	CLOUDBOOST Amazon Image=CA	\$15,000.00	DE	17%	\$12,450.00	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-184	AVAMAR G S2400 1/2 Capacity=IA CLOUDBOOST Azure Image=CA	\$24,000.00 \$15,000.00	DE DE	17% 17%	\$19,920.00 \$12,450.00	\$5,520.00	\$5,040.00 \$3,150.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,520.00 \$0.00
5 5	456-112-197 456-113-291	CloudBoost AWS DPS Enabler=CA	\$15,000.00	DE	17%	\$12,450.00	\$0.00 \$0.00	\$3,150.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	458-001-195	Cloudboost VM SW Option	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-400	DD2200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-401	DD2200 OE APPLICATION SOFTWARE	\$0.00	DE DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-402 458-001-430	DD2200 OE APPLICATION SOFTWARE UPGRADE DD160 OE APPLICATION SOFTWARE UPGRADE	\$0.00 \$0.00	DE	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-768	CLOUDBOOST Amazon Image	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-013	CLOUDBOOST Azure Image	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CB-APPLIANCE-SW	CLOUDBOOST APPLIANCE SW=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-2200 L-DDOE-DD160	LICENSE BOOST DD2200=IA LICENSE BASE DD OE DD160=IA	\$1,500.00 \$0.00	DE DE	17% 17%	\$1,245.00 \$0.00	\$270.00 \$600.00	\$240.00 \$500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$600.00
5	L-DDOE-DD100 L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	\$5,896.00	DE	17%	\$4,893.68	\$707.52	\$589.60	\$0.00	\$0.00	\$0.00	
5	L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$10,736.00	DE	17%	\$8,910.88	\$1,288.32	\$1,073.60	\$0.00	\$0.00	\$0.00	\$1,288.32
5	L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	\$3,168.00	DE	17%	\$2,629.44	\$380.16	\$316.80	\$0.00	\$0.00	\$0.00	
5 5	L-ENC-2200 L-REP-2200	LICENSE ENCRYPTION DD2200=IA LICENSE REPLICATOR DD2200=IA	\$1,500.00 \$2,540.00	DE DE	17% 17%	\$1,245.00 \$2,108.20	\$270.00 \$457.20	\$240.00 \$406.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	L-REP-2200-B	LICENSE REPLICATOR DD2200=IA LICENSE REPLICATOR 4TB DD2200=IA	\$2,540.00	DE	17%	\$2,106.20	\$0.00	\$406.40	\$0.00	\$0.00	\$0.00	
5	L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	
5	L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	
5 5	L-VTL-2200 L-VTL-2200E	LICENSE VTL OPEN SYSTEMS DD2200=IA LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500.00 \$1,500.00	DE DE	17% 17%	\$1,245.00 \$1,245.00	\$270.00 \$270.00	\$240.00 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$2,250.00	DE	17%	\$1,867.50	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$8,500.00	DE	17%	\$7,055.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$1,020.00
5 5	L-XCAP2200-B M-ENHSWDD-E1	LICENSE EXPSTOR DD2200=IA ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00 \$99,827.00	DE DE	17% 17%	\$0.00 \$82,856.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PRESWDD-E1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	DE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-DD-E1	PROSUPPORT W/MISSION CRITICAL SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	DE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-DD-E1	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	DE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PS-SW-DD-E1 U-BST-120	PROSUPPORT W/NBD SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI UPGRADE:LICENSE:BOOST:DD120	\$99,827.00 \$0.00	DE DE	17% 17%	\$82,856.41 \$0.00	\$0.00 \$63.00	\$0.00 \$56.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$63.00
5	U-BST-160	LICENSE;BOOST;DD160;UPGRADE	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-120	UPGRADE;LICENSE;ENCRYPTION;DD120	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5 5	U-ENC-160 U-ENC-2200	LICENSE;ENCRYPTION;DD160;UPGRADE LICENSE ENCRYPTION 2200 UPGRADE=IA	\$0.00 \$1,500.00	DE DE	17% 17%	\$0.00 \$1,245.00	\$63.00 \$270.00	\$56.00 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00 \$270.00
5	U-IOSUP160	LIC;VTL;OPEN SYS TO IBM I/OS;DD160;UPG	\$0.00	DE	17%	\$0.00	\$31.50	\$28.00	\$0.00	\$0.00	\$0.00	\$31.50
5	U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750.00	DE	17%	\$622.50	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$135.00
5 5	U-OST-120	UPGRADE;LICENSE;OPENSTORAGE(OST);DD120	\$0.00	DE DE	17% 17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00
5	U-REP-2200 U-RL-120	LICENSE REPLICATOR 2200 UPGRADE=IA LIC;RETENTION LOCK GOV EDITION;DD120;UPG	\$2,540.00 \$0.00	DE	17%	\$2,108.20 \$0.00	\$457.20 \$90.00	\$406.40 \$80.00	\$0.00 \$0.00	\$0.00	\$0.00	\$457.20 \$90.00
5	U-RL-160	LIC;RETENTION LOCK GOV EDITION;DD160;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-120	LIC;RETENTION LOCK COMPL EDITN;DD120;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-160	LIC;RETENTION LOCK COMPL EDITN;DD160;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5 5	U-RLC-2200 U-RLG-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500.00 \$1,500.00	DE DE	17% 17%	\$1,245.00 \$1,245.00	\$270.00 \$270.00	\$240.00 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$270.00
5	U-VTL120-E	LIC;VTL;NDMP TAPE SVR;ETH;DD120;UPG	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-VTL-160-1	LIC;VTL;160.INCL:1XPCIE CARD;DP;4G;UPG	\$0.00	DE	17%	\$0.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	U-VTL160-E	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG	\$0.00 \$0.00	DE DE	17% 17%	\$0.00 \$0.00	\$63.00 \$571.50	\$56.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00
5 5	U-VTL160-F1 U-VTL-2200	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$508.00 \$240.00	\$0.00	\$0.00	\$0.00	\$571.50 \$270.00
5	U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250.00	DE	17%	\$1,867.50	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5 5	U-XCAP2200 U-XCAP2200-1	LICENSE EXPSTOR 2200 UPG=IA LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$8,500.00 \$11,500.00	DE DE	17% 17%	\$7,055.00 \$9,545.00	\$1,020.00 \$1,380.00	\$850.00 \$1,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,020.00 \$1,380.00
5 5	450-000-598	NW 3RD-PRTY VRTL TAPE LIBRARY BNDLE=CC	\$10,000.00	DH	27%	\$9,545.00	\$2,300.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	450-000-599	NW DATA DOMAIN BUNDLE 10TB CAP=CC	\$20,000.00	DH	27%	\$14,600.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	450-000-601	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$9,590.00	DH	27%	\$7,000.70	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5 5	450-000-602 450-000-603	NW OPENVMS STG NODE ALPHA TIER 1=CC NW OPENVMS STG NODE ALPHA TIER 2=CC	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$747.50 \$1,725.00	\$682.50 \$1,575.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$747.50 \$1,725.00
5	450-000-604	NW OPENVING STG NODE ALPHA TIER 2=CC	\$0.00	DH	27%	\$0.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,220.00
5	450-000-605	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$0.00	DH	27%	\$0.00	\$820.87	\$749.49	\$0.00	\$0.00	\$0.00	\$820.87
5	456-000-268	CENTERA BKUP & RCVRY MOD 8 NODES OR LESS	\$0.00	DH	27%	\$0.00	\$1,966.50	\$1,795.50	\$0.00	\$0.00	\$0.00	\$1,966.50
5 5	456-000-269 456-000-270	CENTERA BKUP & RCVRY MOD 9 TO 16 NODES CENTERA BKUP & RCVRY MOD 17 TO 24 NODES	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$3,933.00 \$5,899.50	\$3,591.00 \$5,386.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,933.00 \$5,899.50
5	456-000-271	CENTERA BKUP & RCVRY MOD 25 TO 32 NODES	\$0.00	DH	27%	\$0.00	\$7,866.00	\$7,182.00	\$0.00	\$0.00	\$0.00	\$7,866.00
5	456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500.00	DH	27%	\$4,015.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700.00	DH	27%	\$5,621.00	\$1,771.00	\$1,617.00	\$0.00	\$0.00	\$0.00	\$1,771.00
5 5	456-001-665 456-001-737	NW NETWORK ED STG NODE QTY 5 UNIX NetWorker VSS Client For Windows	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$9,522.00 \$159.85	\$8,694.00 \$145.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,522.00 \$159.85
5	456-001-737	NetWorker VSS Client For Windows  NetWorker VSS Client For Windows QTY 5	\$0.00	DH	27%	\$0.00	\$799.25	\$729.75	\$0.00	\$0.00	\$0.00	\$799.25
5	456-001-739	NetWorker VSS Client For Windows QTY 25	\$0.00	DH	27%	\$0.00	\$3,996.25	\$3,648.75	\$0.00	\$0.00	\$0.00	\$3,996.25
5	456-001-740	NetWorker VSS Client for Windows Qty 500	\$0.00	DH	27%	\$0.00	\$15,985.00	\$14,595.00	\$0.00	\$0.00	\$0.00	\$15,985.00
5 5	456-001-741 456-001-742	NetWorker VSS Client for Windows Qty 500 NW VSS CLIENT WIN QTY 1000	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$79,925.00 \$159,850.00	\$72,975.00 \$145,950.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$79,925.00 \$159,850.00
5	456-001-742	NETWORKER CLIENTPAK FOR WINDOWS QTY 5	\$0.00	DH	27%	\$0.00	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	\$2,380.50
5	456-001-744	NETWORKER CLIENTPAK FOR WINDOWS QTY 25	\$0.00	DH	27%	\$0.00	\$11,902.50	\$10,867.50	\$0.00	\$0.00	\$0.00	\$11,902.50
5	456-004-536	NW OPENVMS CLNT ALPHA TIER 1 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	\$172.50
5 5	456-004-537 456-004-539	NW OPENVMS CLNT ALPHA TIER 1 QTY 5=IA NW OPENVMS CLNT ALPHA TIER 2 QTY 1=IA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$862.50 \$575.00	\$787.50 \$525.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$862.50 \$575.00
5	456-004-540	NW OPENVMS CLIENT FOR ALPHA TIER 2 QTY 5	\$0.00	DH	27%	\$0.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$2,875.00
5	456-004-541	NW OPENVMS CLIENT FOR ALPHA TIER2 QTY 25	\$0.00	DH	27%	\$0.00	\$14,375.00	\$13,125.00	\$0.00	\$0.00	\$0.00	\$14,375.00
5	456-004-542	NW OPENVMS CLNT ALPHA TIER 3 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	456-004-543 456-004-544	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY 5 NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY25	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$5,750.00	\$5,250.00 \$26,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,750.00 \$28,750.00
5	456-004-544 456-004-562	NETWORKER CLIENT CONNECTIONS	\$0.00	DH	27%	\$0.00	\$28,750.00 \$92.00	\$26,250.00	\$0.00	\$0.00	\$0.00	\$28,750.00
5	456-004-563	NW ORACLE ON OPENVMS ALPHA CL TIER 1=IA	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-564	NW ORACLE ON OPENVMS ALPHA CL TIER 2=IA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-565	NW ORACLE ON OPENVMS ALPHA CL TIER 3=IA	\$0.00	DH	27%	\$0.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-004-602 456-004-603	NW AUTOCH SOFTWARE 1-32 SLOTS=IA NW AUTOCH SOFTWARE 1-9 SLOTS=IA	\$6,900.00 \$2,400.00	DH DH	27% 27%	\$5,037.00 \$1,752.00	\$1,587.00 \$552.00	\$1,449.00 \$504.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,587.00 \$552.00
5	456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,830.00	DH	27%	\$3,525.90	\$1,110.90	\$1,014.30	\$0.00	\$0.00	\$0.00	\$1,110.90
5	456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000.00	DH	27%	\$8,030.00	\$2,530.00	\$2,310.00	\$0.00	\$0.00	\$0.00	\$2,530.00
5	456-004-613	NETWORKER CLIENT CONNECTIONS QTY 5	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5 5	456-004-614 456-004-615	NETWORKER CLIENT CONNECTIONS QTY 25 NETWORKER CLIENT CONNECTIONS QTY 100	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$2,047.00 \$7,728.00	\$1,869.00 \$7,056.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,047.00 \$7,728.00
5	456-004-617	NW SNMP MOD=IA	\$2,000.00	DH	27%	\$1,460.00		\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000.00	DH	27%	\$3,650.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-632	NW SILO SOFTWARE MOD 1-128 VOLUMES	\$0.00	DH	27%	\$0.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	\$3,335.00
5 5	456-004-633 456-004-634	NW SILO SOFTWARE MOD UNLIMITED VOLUMES NETWORKER SILO SOFTWARE MOD 1-64 VOLUMES	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$8,970.00 \$2,530.00	\$8,190.00 \$2,310.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,970.00 \$2,530.00
5	456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500.00	DH	27%	\$10,585.00		\$3,045.00	\$0.00	\$0.00	\$0.00	\$3,335.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480.00	DH	27%	\$14,950.40	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	\$4,710.40
5 5	456-004-638 456-004-639	NW AUTOCH SOFTWARE MOD UNLMTD SLOTS=IA NW SILO SOFTWARE MOD 1-256 VOLUMES	\$39,000.00 \$0.00		27% 27%	\$28,470.00 \$0.00	\$8,970.00 \$4,710.40	\$8,190.00 \$4,300.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,970.00 \$4,710.40
5	456-004-640	NW SILO SOFTWARE MOD 1-230 VOLUMES  NW SILO SOFTWARE MOD 1-512 VOLUMES	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-004-659	NW NETWORK ED STG NODE UNIX	\$0.00	DH	27%	\$0.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-004-660	NW NETWORK ED STG NODE WIN	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-004-663	NW MOD FOR MS SQL SVR CLIENT TIER 1	\$0.00	DH	27%	\$0.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	\$294.40
5	456-004-664	NW MOD FOR MS SQL SVR CLIENT TIER 2	\$0.00		27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-004-665	NW MOD FOR MS SQL SVR CLIENT TIER 3	\$0.00		27% 27%	\$0.00	\$481.85 \$734.85	\$439.95	\$0.00	\$0.00	\$0.00	\$481.85 \$734.85
5 5	456-004-666 456-004-676	NW MOD FOR MS SQL SVR CLIENT TIER 4 NW SVR NETWORK ED UNIX	\$0.00 \$0.00		27%	\$0.00 \$0.00	\$1,904.40	\$670.95 \$1,738.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,904.40
5	456-004-677	NW SVR WORKGROUP ED UNIX	\$0.00		27%	\$0.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000.00	DH	27%	\$1,460.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-681	NW CLUSTER CLNT CON WIN	\$0.00		27%	\$0.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-004-682	NW CLUSTER CLNT CON WIN QTY 5	\$0.00		27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	456-004-685 456-004-686	NW CLUSTER CLNT CON UNIX NW CLUSTER CLNT CON QTY 5 UNIX	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$575.00 \$2,875.00	\$525.00 \$2,625.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$575.00 \$2,875.00
5	456-004-689	NW NDMP CLNT CON - TIER 1=IC	\$2,995.00	DH	27%	\$2,186.35	\$688.85	\$628.95	\$539.10	\$0.00	\$0.00	\$688.85
5	456-004-690	NW NDMP CLNT CON - TIER 2=IC	\$4,995.00	DH	27%	\$3,646.35	\$1,148.85	\$1,048.95	\$899.10	\$0.00	\$0.00	\$1,148.85
5	456-004-691	NW NDMP CLNT CON - TIER 3=IC	\$11,995.00	DH	27%	\$8,756.35	\$2,758.85	\$2,518.95	\$2,159.10	\$0.00	\$0.00	\$2,758.85
5	456-004-692	NW NDMP CLNT CON - TIER 4=IC	\$17,995.00	DH	27%	\$13,136.35	\$4,138.85	\$3,778.95	\$3,239.10	\$0.00	\$0.00	\$4,138.85
5	456-004-714	NETWORKER MOD FOR INFORMIX CLIENT LINUX	\$0.00		27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5 5	456-004-716 456-004-717	NETWORKER MOD FOR INFORMIX CLIENT UNIX NETWORKER MOD FOR SYBASE CLIENT UNIX	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$1,782.50 \$1,782.50	\$1,627.50 \$1,627.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,782.50 \$1,782.50
5	456-004-718	NW MOD FOR ORACLE CLT ORACLES & LATER UX	\$0.00	DH	27%	\$0.00	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-720	NETWORKER MOD FOR ORACLE ON LINUX	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500.00		27%	\$11,315.00	\$3,565.00	\$3,255.00	\$0.00	\$0.00	\$0.00	\$3,565.00
5	456-004-726	NW MOD SAP LIN CLNT=IA	\$4,000.00		27%	\$2,920.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-004-754	NETWORKER MODULE FOR DB2 CLIENT LINUX	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5 5	456-004-755 456-004-756	NW MOD FOR DB2 UNIVERSAL DB CLIENT UX NW MOD FOR LOTUS NOTES CLIENT UX	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,782.50 \$1,782.50	\$1,627.50 \$1,627.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,782.50 \$1,782.50
5	456-004-758	NW MOD FOR LOTUS NOTES CLIENT LX	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500.00	DH	27%	\$19,345.00	\$6,095.00	\$5,565.00	\$0.00	\$0.00	\$0.00	\$6,095.00
5	456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000.00		27%	\$21,900.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500.00		27%	\$25,185.00	\$7,935.00	\$7,245.00	\$0.00	\$0.00	\$0.00	\$7,935.00
5 5	456-004-770	NETWORKER MODULE FOR SYBASE CLIENT LINUX NDMP TAPESERVER FOR WINDOWS	\$0.00		27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-821 456-004-822	NETWORKER RESTORE NODE FOR EDM	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$460.00 \$5,175.00	\$420.00 \$4,725.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$460.00 \$5,175.00
5	456-004-824	NW NETWORK ED DED STG NODE WIN V7	\$0.00		27%	\$0.00	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-004-825	NW PWR ED DED STG NODE WIN V7	\$0.00		27%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-826	NW NETWORK ED DED STG NODE UNIX V7	\$0.00	DH	27%	\$0.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-004-827	NW PWR ED DED STG NODE UNIX V7	\$0.00		27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	456-004-828	NW NETWORK ED DED STG NODE LIN V7 NW PWR ED DED STG NODE LIN V7	\$0.00	DH DH	27% 27%	\$0.00	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-004-829 456-004-960	NW ARCHIVE MOD NETWARE	\$0.00 \$0.00	DH	27%	\$0.00 \$0.00	\$575.00 \$230.00	\$525.00 \$210.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$575.00 \$230.00
5	456-004-976	OPEN FILE MGR 5 CLIENT WORKSTATION WIN	\$0.00	DH	27%	\$0.00	\$64.40	\$58.80	\$0.00	\$0.00	\$0.00	\$64.40
5	456-004-977	OPEN FILE MGR 25 CLIENT WORKSTATION WIN	\$0.00		27%	\$0.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	\$322.00
5	456-004-984	NW SVR NETWORK ED WIN	\$0.00		27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-004-987	NW SVR WORKGROUP ED WIN	\$0.00	DH	27%	\$0.00	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5 5	456-005-006 456-005-031	NW ARCHIVE MOD WIN=IA NW MOD SAP WIN CLNT=IA	\$1,000.00 \$4,000.00		27% 27%	\$730.00 \$2,920.00	\$230.00 \$920.00	\$210.00 \$840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.00 \$920.00
5 5	456-005-031	OPEN FILE MGR 5 CLIENT SVR WIN NETWARE	\$4,000.00		27%	\$2,920.00	\$1,086.75	\$992.25	\$0.00	\$0.00	\$0.00	\$1,086.75
5	456-005-033	OPEN FILE MGR 25 CLIENT SVR WIN NETWARE	\$0.00		27%	\$0.00	\$5,433.75	\$4,961.25	\$0.00	\$0.00	\$0.00	\$5,433.75
5	456-005-041	OPEN FILE MGR CLIENT SVR WIN NETWARE	\$0.00	DH	27%	\$0.00	\$217.35	\$198.45	\$0.00	\$0.00	\$0.00	\$217.35
5	456-005-083	NW CLNTPAK UNIX	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-085	NW CLNTPAK PC DESKTOPS	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5 5	456-005-087 456-005-101	NW CLNTPAK WIN NW CLNTPAK LIN	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$460.00 \$460.00	\$420.00 \$420.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$460.00 \$460.00
5	456-005-101	NW CLNTPAK LIN NW CLNTPAK MAC OS-X	\$0.00		27%	\$0.00	\$460.00	\$420.00 \$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-123	NW PWR ED STG NODE UNIX	\$0.00		27%	\$0.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-005-124	NW PWR ED STG NODE WIN	\$0.00		27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-126	NW SVR PWR ED UNIX	\$0.00	DH	27%	\$0.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-005-139	NW SVR PWR ED WIN	\$0.00		27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-404 456-005-405	NW PWRSNAP MOD 500GB CAP	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$573.85	\$523.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$573.85
5 5	456-005-406	NW PWRSNAP MOD 1TB CAP NW PWRNAP MOD 2TB CAP	\$0.00		27%	\$0.00	\$1,033.85 \$1,838.85	\$943.95 \$1,678.95	\$0.00	\$0.00	\$0.00	\$1,033.85 \$1,838.85
5	456-005-407	NW PWRSNAP MOD 5TB CAP	\$0.00	DH	27%	\$0.00	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	456-005-408	NW PWRNAP MOD 10TB CAP	\$0.00		27%	\$0.00	\$6,898.85	\$6,298.95	\$0.00	\$0.00	\$0.00	\$6,898.85
5	456-005-409	NW PWRSNAP MOD 25TB CAP	\$0.00		27%	\$0.00	\$14,603.85	\$13,333.95	\$0.00	\$0.00	\$0.00	\$14,603.85
5	456-005-410	NW PWRSNAP MOD 50TB CAP	\$0.00		27%	\$0.00	\$23,573.85	\$21,523.95	\$0.00	\$0.00	\$0.00	\$23,573.85
5	456-005-411	NW PWRSNAP MOD 100TB CAP	\$0.00		27%	\$0.00	\$40,133.85	\$36,643.95	\$0.00	\$0.00	\$0.00	\$40,133.85
5 5	456-005-471 456-005-472	NW SVR WORKGROUP ED LIN NW SVR NETWORK ED LIN	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$264.50 \$529.00	\$241.50 \$483.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$264.50 \$529.00
5	456-005-472 456-005-473	NW SVR NETWORK ED LIN NW SVR PWR ED LIN	\$0.00		27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$529.00 \$1,725.00
5	456-005-474	NW NETWORK ED STG NODE LIN	\$0.00		27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-005-475	NW PWR ED STG NODE FOR LIN	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-476	NW ARCHIVE MOD LIN=IA	\$1,000.00		27%	\$730.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5 5	456-005-477	NW CLUSTER CLNT CON LIN OTYE	\$0.00		27%	\$0.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
э	456-005-478	NW CLUSTER CLNT CON LIN QTY5	\$0.00	υп	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-010-504	NW CLNT OPENVMS ON INTEGRITY SGL PRO=IA	\$0.00	DH	27%	\$0.00	\$207.00	\$189.00	\$0.00	\$0.00	\$0.00	\$207.00
5 5	456-010-506 456-010-507	NW ORACLE ON OPENVMS INTEGRITY SVR=IA NW SVR WORKGROUP ED SOLARIS X64/X86	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$517.50 \$264.50	\$472.50 \$241.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$517.50 \$264.50
5	456-010-507 456-010-509	NW SVR WORKGROUP ED SOLARIS X64/X66 NW SVR NETWORK ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$264.50 \$529.00
5	456-010-510	NW SVR PWR ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-010-511	NW NETWORK ED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-010-512	NW PWR ED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-010-513	NW ED DED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-010-514	NW PWR ED DED STG ND SOLARIS X64/X86	\$0.00	DH	27% 27%	\$0.00	\$575.00	\$525.00 \$1.573.05	\$0.00	\$0.00	\$0.00	\$575.00 \$1,723.95
5 5	456-100-042 456-100-043	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC NW VIRT TAPE LIBRARY 25TB CAP ADDON=CC	\$7,495.00 \$16,100.00		27%	\$5,471.35 \$11,753.00	\$1,723.85 \$3,703.00	\$1,573.95 \$3,381.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,723.85 \$3,703.00
5	456-100-136	CBRM LICENSE FOR NW - 4 CENTERA NODES	\$0.00		27%	\$0.00	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-137	CBRM LICENSE-SYMANTEC NBU-4 CTRA NODES	\$0.00	DH	27%	\$0.00	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-138	CBRM LICENSE-IBM TSM - 4 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000.00	DH	27%	\$8,760.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5 5	456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS NW AGENT DATA DEDUP=IA	\$100.00 \$0.00	DH DH	27% 27%	\$73.00 \$0.00	\$23.00 \$0.00	\$21.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.00 \$0.00
5	456-100-484 456-100-578	CBRM LICENSE-IBM TSM - 2 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$546.25	\$498.75	\$0.00 \$0.00	\$0.00	\$0.00	\$546.25
5	456-100-591	NW MOD FOR DB2 UNV DB CLIENT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-592	NW MOD FOR INFORMIX CLIENT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-593	NW MOD FOR LOTUS NOTES CLIENT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-594	NW MOD FOR MS EXCG SVR CLIENT WIN	\$0.00		27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5 5	456-100-595 456-100-596	NW MOD MS SQL SVR CLNT WIN	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$366.85 \$366.85	\$334.95 \$334.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$366.85 \$366.85
5	456-100-597	NW MOD FOR ORACLE CLIENT WIN NETWORKER MOD FOR SYBASE CLIENT WINDOWS	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	\$95.00		27%	\$69.35	\$21.85	\$19.95	\$0.00	\$0.00	\$0.00	\$21.85
5	456-100-629	NW SVR UPG NETWORK TO PWR ED WIN	\$0.00		27%	\$0.00	\$1,196.00	\$1,092.00	\$0.00	\$0.00	\$0.00	\$1,196.00
5	456-100-630	NW SVR UPG NETWORK TO PWR ED UNIX	\$0.00		27%	\$0.00	\$3,270.60	\$2,986.20	\$0.00	\$0.00	\$0.00	\$3,270.60
5	456-100-631	NW SVR UPG NETWORK TO PWR ED LIN	\$0.00	DH	27%	\$0.00	\$1,196.00	\$1,092.00	\$0.00	\$0.00	\$0.00	\$1,196.00
5 5	456-100-632 456-100-633	NW MOD MEDITECH LIC=IA NW MOD MICROSOFT APPS=IA	\$4,950.00 \$1,595.00	DH DH	27% 27%	\$3,613.50 \$1,164.35	\$1,138.50 \$366.85	\$1,039.50 \$334.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,138.50 \$366.85
5	456-100-635	NW CONVERT AUTOCH TO EDL NW 7.4=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-676	NETWORKER VIRTUAL EDITION CLIENT=IA	\$1,995.00	DH	27%	\$1,456.35	\$458.85	\$418.95	\$0.00	\$0.00	\$0.00	\$458.85
5	456-100-690	NW CLNT=IA	\$500.00	DH	27%	\$365.00	\$115.00	\$105.00	\$0.00	\$0.00	\$0.00	\$115.00
5	456-100-691	NW CLNT QTY 5=IA	\$2,500.00	DH	27%	\$1,825.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-100-692	NW CLNT QTY 25=IA	\$11,500.00	DH	27%	\$8,395.00	\$2,645.00	\$2,415.00	\$0.00	\$0.00	\$0.00	\$2,645.00
5 5	456-100-693 456-100-697	NW CLNT QTY 100=IA NW DISKBACKUP OPT TIER 1: 1TB=CC	\$42,500.00 \$1,495.00	DH DH	27% 27%	\$31,025.00 \$1,091.35	\$9,775.00 \$343.85	\$8,925.00 \$313.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,775.00 \$343.85
5	456-100-698	NW DISKBACKUP OPT TIER 1: 11B-CC	\$4,160.00	DH	27%	\$3,036.80	\$956.80	\$873.60	\$0.00	\$0.00	\$0.00	\$956.80
5	456-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495.00	DH	27%	\$5,471.35	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	\$1,723.85
5	456-100-700	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100.00	DH	27%	\$11,753.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	\$3,703.00
5	456-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC	\$26,960.00	DH	27%	\$19,680.80	\$6,200.80	\$5,661.60	\$0.00	\$0.00	\$0.00	\$6,200.80
5	456-100-703	NW VIRT TAPE LIBRARY 1TB CAP ADDON=CC	\$1,495.00	DH	27%	\$1,091.35	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	\$343.85
5 5	456-100-704 456-100-705	NW VIRT TAPE LIBRARY 5TB CAP ADDON=CC NW VIRT TAPE LIBRARY 50TB CAP ADDON=CC	\$4,160.00 \$29,960.00	DH DH	27% 27%	\$3,036.80 \$21,870.80	\$956.80 \$6,890.80	\$873.60 \$6,291.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$956.80 \$6,890.80
5	456-101-213	DATA PROTECTION ADVISOR: SGL VMWARE SVR	\$0.00	DH	27%	\$0.00	\$131.10	\$119.70	\$0.00	\$0.00	\$0.00	\$131.10
5	456-101-235	NW SVR NETWORK ED UNIX (E)	\$0.00		27%	\$0.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-101-236	NW SVR NETWORK ED WIN (E)	\$0.00		27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-101-237	NW SVR NETWORK ED LIN (E)	\$0.00		27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-101-238	NW SVR WORKGROUP ED UNIX (E)	\$0.00		27%	\$0.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5 5	456-101-239 456-101-240	NW SVR WORKGROUP ED WIN (E) NW SVR WORKGROUP ED LIN (E)	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$264.50 \$264.50	\$241.50 \$241.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$264.50 \$264.50
5	456-101-241	NW SVR WORKGROOF ED EIN (E)	\$0.00		27%	\$0.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-101-242	NW SVR PWR ED WIN (E)	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-101-243	NW SVR PWR ED LIN (E)	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-101-253	DATA PROTECTION ADVISOR: 20 BACKUP CLNTS	\$0.00	DH	27%	\$0.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-101-264 456-101-595	DPA-Avamar 1TB CAP=CB	\$0.00	DH	27% 27%	\$0.00	\$458.85	\$418.95	\$0.00	\$0.00	\$0.00	\$458.85
5 5	456-101-595	NW CLNT DATA DEDUP QTY 25=IA NW CLNT DATA DEDUP QTY 100=IA	\$575.00 \$2,225.00	DH DH	27%	\$419.75 \$1,624.25	\$132.25 \$511.75	\$120.75 \$467.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$132.25 \$511.75
5	456-101-597	NW VIRTUAL ED CLNT DATA DEDUP=IA	\$225.00		27%	\$164.25	\$51.75	\$47.25	\$0.00	\$0.00	\$0.00	\$51.75
5	456-101-708	NW PUBLIC CLOUD BACKUP OPTION=IA	\$1,495.00	DH	27%	\$1,091.35	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	\$343.85
5	456-101-709	NW PRIVATE CLOUD BACKUP OPTION: 1TB=CC	\$1,495.00	DH	27%	\$1,091.35	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	\$343.85
5	456-101-710	NW PRIVATE CLOUD BACKUP OPTION: 5TB=CC	\$4,160.00		27%	\$3,036.80	\$956.80	\$873.60	\$0.00	\$0.00	\$0.00	\$956.80
5	456-101-711	NW PRIVATE CLOUD BACKUP OPTION: 10TB=CC	\$7,495.00	DH	27%	\$5,471.35	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	\$1,723.85
5 5	456-101-712	NW PRIVATE CLOUD BACKUP OPTION: 25TB=CC	\$16,100.00		27% 27%	\$11,753.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	\$3,703.00
5 5	456-101-713 456-101-761	NW PRIVATE CLOUD BACKUP OPTION: 50TB=CC NW SVR NETWORK ED WIN/LIN	\$26,960.00 \$2,300.00	DH	27%	\$19,680.80 \$1,679.00	\$6,200.80 \$529.00	\$5,661.60 \$483.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,200.80 \$529.00
5	456-101-762	NW SVR NETWORK ED UNIX	\$8,280.00		27%	\$6,044.40		\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-101-763	NW SVR WORKGROUP ED WIN/LIN	\$1,150.00	DH	27%	\$839.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-101-764	NW SVR WORKGROUP ED UNIX	\$4,140.00	DH	27%	\$3,022.20	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-101-765	NW SVR PWR ED WIN/LIN	\$7,500.00		27%	\$5,475.00		\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-101-766	NW SVR PWR ED UNIX	\$22,500.00		27%	\$16,425.00		\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5 5	456-101-767 456-101-768	NW NETWORK ED STG NODE UNIX-IA	\$2,300.00		27% 27%	\$1,679.00 \$6,044.40		\$483.00 \$1.738.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$529.00 \$1.004.40
5	456-101-768 456-101-769	NW NETWORK ED STG NODE UNIX=IA NW PWR ED STG NODE WIN/LIN=IA	\$8,280.00 \$7,500.00		27%	\$6,044.40 \$5,475.00		\$1,738.80 \$1,575.00	\$0.00	\$0.00	\$0.00	\$1,904.40 \$1,725.00
5	456-101-770	NW PWR ED STG NODE WINCEIN-IA NW PWR ED STG NODE UNIX=IA	\$22,500.00		27%	\$16,425.00		\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-101-771	NW NETWORK ED DED STG NODE WIN/LIN=IA	\$1,250.00	DH	27%	\$912.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-101-772	NW NETWORK ED DED STG NODE UNIX=IA	\$3,000.00	DH	27%	\$2,190.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-101-773	NW PWR ED DED STG NODE WIN/LIN=IA	\$2,500.00	DH	27%	\$1,825.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-101-774	NW PWR ED DED STG NODE UNIX=IA	\$5,000.00	DH	27%	\$3,650.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	456-101-775 456-101-776	NW ARCHIVE MOD WIN/LIN=IA NW ARCHIVE MOD UNIX=IA	\$1,000.00 \$5,000.00	DH DH	27% 27%	\$730.00 \$3,650.00	\$230.00 \$1,150.00	\$210.00 \$1,050.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.00 \$1,150.00
5	456-101-779	NW MOD DATABASES AND APPS WIN/LIN=IA	\$1,595.00	DH	27%	\$1,164.35	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-101-780	NW MOD DATABASES AND APPS UNIX=IA	\$7,750.00	DH	27%	\$5,657.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-102-028	NW MOD MICROSOFT VSS HW PROVIDER=IA	\$1,595.00	DH	27%	\$1,164.35	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-102-247	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$29.00	DH	27%	\$21.17	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	\$6.67
5 5	456-102-248 456-102-249	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$25.00 \$29.00	DH DH	27% 27%	\$18.25 \$21.17	\$5.75 \$6.67	\$5.25 \$6.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.75 \$6.67
5	456-102-250	S1 EMAIL MGMT-MS EXCH 15000 USER-MB	\$25.00	DH	27%	\$18.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	\$5.75
5	456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40.00	DH	27%	\$29.20	\$9.20	\$8.40	\$0.00	\$0.00	\$0.00	\$9.20
5	456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35.00	DH	27%	\$25.55	\$8.05	\$7.35	\$0.00	\$0.00	\$0.00	\$8.05
5	456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31.00	DH	27%	\$22.63	\$7.13	\$6.51	\$0.00	\$0.00	\$0.00	\$7.13
5 5	456-102-324 456-102-513	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON NW DATA DOMAIN DEV TYPE ENABLER=IA	\$26.00 \$4,250.00	DH DH	27% 27%	\$18.98 \$3,102.50	\$5.98 \$977.50	\$5.46 \$892.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.98 \$977.50
5	456-102-513 456-102-514	NW DATA DOMAIN DEV TYPE ENABLER=IA NW DATA DOMAIN DEV TYPE: 1TB CAP=CC	\$2,540.00	DH	27%	\$3,102.50	\$584.20	\$533.40	\$0.00	\$0.00	\$0.00	\$584.20
5	456-102-515	NW DATA DOMAIN DEV TYPE: 5TB CAP=CC	\$7,075.00	DH	27%	\$5,164.75	\$1,627.25	\$1,485.75	\$0.00	\$0.00	\$0.00	\$1,627.25
5	456-102-516	NW DATA DOMAIN DEV TYPE: 10TB CAP=CC	\$12,740.00	DH	27%	\$9,300.20	\$2,930.20	\$2,675.40	\$0.00	\$0.00	\$0.00	\$2,930.20
5	456-102-517	NW DATA DOMAIN DEV TYPE: 25TB CAP=CC	\$27,370.00	DH	27%	\$19,980.10	\$6,295.10	\$5,747.70	\$0.00	\$0.00	\$0.00	\$6,295.10
5	456-102-518	NW DATA DOMAIN DEV TYPE: 50TB CAP=CC	\$45,830.00	DH	27%	\$33,455.90	\$10,540.90	\$9,624.30	\$0.00	\$0.00	\$0.00	\$10,540.90
5 5	456-102-536 456-102-537	S1-FILE SYSTEMS,TIER 1, ADD-ON=MB S1 FOR FILE SYSTEMS,TIER 2, ADD-ON=MB	\$26.00 \$23.00	DH DH	27% 27%	\$18.98 \$16.79	\$5.98 \$5.29	\$5.46 \$4.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.98 \$5.29
5	456-103-179	NW SOURCE CAP 1TB LICENSE TIER 1=CA	\$9,500.00	DH	27%	\$6,935.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	\$2,185.00
5	456-103-180	NW SOURCE CAP 10TB LICENSE TIER 1=CA	\$95,000.00	DH	27%	\$69,350.00	\$21,850.00	\$19,950.00	\$0.00	\$0.00	\$0.00	\$21,850.00
5	456-103-181	NW SOURCE CAP 10TB LICENSE TIER 2=CA	\$87,500.00	DH	27%	\$63,875.00	\$20,125.00	\$18,375.00	\$0.00	\$0.00	\$0.00	\$20,125.00
5	456-103-182	NW SOURCE CAP 10TB LICENSE TIER 3=CA	\$82,500.00	DH	27%	\$60,225.00	\$18,975.00	\$17,325.00	\$0.00	\$0.00	\$0.00	\$18,975.00
5 5	456-103-183 456-103-184	NW SOURCE CAP 10TB LICENSE TIER 4=CA NW SOURCE CAP 10TB LICENSE TIER 5=CA	\$75,000.00	DH DH	27% 27%	\$54,750.00 \$47,450.00	\$17,250.00 \$14,950.00	\$15,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,250.00
5	456-103-185	NW SOURCE CAP TOTA LICENSE TIER 5=CA NW SOURCE CAP 10TB LICENSE TIER 6=CA	\$65,000.00 \$60,000.00	DH	27%	\$47,450.00	\$13,800.00	\$13,650.00 \$12,600.00	\$0.00	\$0.00	\$0.00	\$14,950.00 \$13,800.00
5	456-103-435	NW SOURCE CAP 1TB LICENSE TIER 2=CA	\$8,750.00	DH	27%	\$6,387.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	\$2,012.50
5	456-103-436	NW SOURCE CAP 1TB LICENSE TIER 3=CA	\$8,250.00	DH	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-103-437	NW SOURCE CAP 1TB LICENSE TIER 4=CA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-103-438	NW SOURCE CAP 1TB LICENSE TIER 5=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5	456-103-439	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$0.00	DH	27% 27%	\$0.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5 5	456-103-718 456-103-719	Avamar 1 TB Replication Capacity Lic=CB  AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$0.00 \$9,000.00	DH DH	27%	\$0.00 \$6,570.00	\$0.00 \$2,070.00	\$0.00 \$1,890.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,070.00
5	456-103-732	DPA FOR NETWORKER 1TB CAPACITY	\$0.00	DH	27%	\$0.00	\$136.85	\$124.95	\$0.00	\$0.00	\$0.00	\$136.85
5	456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	\$10.00	DH	27%	\$7.30	\$2.30	\$2.10	\$0.00	\$0.00	\$0.00	\$2.30
5	456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500.00	DH	27%	\$1,825.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500.00	DH	27%	\$1,825.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5 5	456-103-876 456-103-877	S1 IPM, BASE, TIER 2 (11-50TB) S1 IPM, STOR, TIER 2 (11-50TB)	\$7,500.00 \$2,000.00	DH DH	27% 27%	\$5,475.00 \$1,460.00	\$1,725.00 \$460.00	\$1,575.00 \$420.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,725.00 \$460.00
5	456-103-878	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	\$15,000.00	DH	27%	\$10,950.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-879	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$1,800.00	DH	27%	\$1,314.00	\$414.00	\$378.00	\$0.00	\$0.00	\$0.00	\$414.00
5	456-103-913	AVAMAR EXTENDED RETENTION	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-950	Backup and Recovery Manager Avamar	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-103-951 456-103-970	Backup and Recovery Manager - NetWorker CONCEPT MGR 1TB - BRS S1 EDISC	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$0.00 \$2,300.00	\$0.00 \$2,100.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,300.00
5	456-103-970	EMC CENTERA 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-972	LEGAL HOLD MGR - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	456-103-973	LAPTOP/DESKTOP 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-974	EMC DCTM 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-975	CONCEPT MGR ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	456-103-976 456-103-977	EMC CENTERA ROE 500GB - BRS S1 EDISC EMC CELERRA FLR 1TB - BRS S1 EDISC	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,150.00 \$2,300.00	\$1,050.00 \$2,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00 \$2,300.00
5	456-103-978	NETAPP SNAPLOCK 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-979	IBM LOTUS DOMINO 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-980	EMC S1 EM 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-981	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5 5	456-103-982 456-103-983	LT/DT ROE500GB - BRS S1 EDISC EMC DCTM ROE 500GB - BRS S1 EDISC	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,150.00 \$4,600.00	\$1,050.00 \$4,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00 \$4,600.00
5	456-103-984	MS EXCH 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-985	CELERRA FLR ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-986	LOTUS DOMINO ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-987	S1 EM ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-988	MS SP 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-989 456-103-990	INFOCTR ECS ROE LICENSE BRS S1 EDISC INFOCTR ECS NODE LICENSE BRS S1 EDISC	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,150.00 \$1,150.00	\$1,050.00 \$1,050.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,150.00 \$1,150.00
5	456-103-990	MS EXCH ROE500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00 \$1,150.00
5	456-103-992	MS SP ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-103-993	SYMANTEC EV 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-994	SYMANTEC EV ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-995	ECS SW (PER TB) - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5 5	456-103-996 456-103-997	ECS ROE 500GB - BRS S1 EDISC ECS SW (NODES) - BRS S1 EDISC	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$3,450.00 \$0.00	\$3,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,450.00
5	456-103-997 456-103-998	INFOCTR ECS SWARE - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$5,750.00	\$0.00 \$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00 \$5,750.00
5	456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300.00	DH	27%	\$1,679.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-104-325	NW SVR NETWORK ED UNIX - G=IA	\$8,280.00	DH	27%	\$6,044.40	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150.00	DH	27%	\$839.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-327	NW SVR WORKGROUP ED UNIX - G=IA	\$4,140.00	DH	27%	\$3,022.20	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5 5	456-104-328 456-104-329	NW SVR POWER ED WIN/LIN - G=IA NW SVR POWER ED UNIX - G=IA	\$7,500.00 \$22,500.00	DH DH	27% 27%	\$5,475.00 \$16,425.00	\$1,725.00 \$5,175.00	\$1,575.00 \$4,725.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-104-439	CONCEPT MGR 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	
5	456-104-440	EMC CENTERA 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	
5	456-104-441	LEGAL HOLD MGR - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	
5	456-104-442	LAPTOP/DESKTOP 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	
5	456-104-443	EMC DCTM 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	
5 5	456-104-444 456-104-445	CONCEPT MGR ROE 500GB BRS S1 EDISC=CA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-104-446	EMC CENTERA ROE 500GB - BRS S1 EDISC=CA EMC CELERRA FLR 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00 \$2,300.00	\$1,050.00 \$2,100.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,150.00 \$2,300.00
5	456-104-447	NETAPP SNAPLOCK 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-448	IBM LOTUS DOMINO 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-449	EMC S1 EM 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-450	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5 5	456-104-451 456-104-452	LT/DT ROE500GB - BRS S1 EDISC=CA EMC DCTM ROE 500GB - BRS S1 EDISC=CA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,150.00 \$4,600.00	\$1,050.00 \$4,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-104-453	MS EXCH 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	
5	456-104-454	CELERRA FLR ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-455	LOTUS DOMINO ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-456	S1 EM ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-457	MS SP 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	
5 5	456-104-458 456-104-459	INFOCTR ECS ROE LICENSE BRS S1 EDISC=IA INFOCTR ECS NODE LICENSE BRS S1 EDISC=IA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,150.00 \$1,150.00	\$1,050.00 \$1,050.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-104-460	MS EXCH ROE500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	
5	456-104-461	MS SP ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-104-462	SYMANTEC EV 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	
5	456-104-463	SYMANTEC EV ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-464	ECS SW (PER TB) - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	
5 5	456-104-465 456-104-466	ECS ROE 500GB - BRS S1 EDISC=CA ECS SW (NODES) - BRS S1 EDISC=IA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$3,450.00 \$0.00	\$3,150.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,450.00 \$0.00
5	456-104-467	INFOCTR ECS SWARE - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	
5	456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$1,400.00	DH	27%	\$1,022.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	
5	456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	\$1,300.00	DH	27%	\$949.00	\$299.00	\$273.00	\$0.00	\$0.00	\$0.00	
5	456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200.00	DH	27%	\$876.00	\$276.00	\$252.00	\$0.00	\$0.00	\$0.00	
5	456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100.00	DH	27%	\$803.00	\$253.00	\$231.00	\$0.00	\$0.00	\$0.00	\$253.00
5 5	456-105-042 456-105-043	NW VMWARE PROTECTION TIER 5 QTY 1=ZA NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$1,000.00 \$7,000.00	DH DH	27% 27%	\$730.00 \$5,110.00	\$230.00 \$1,610.00	\$210.00 \$1,470.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.00 \$1,610.00
5	456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500.00	DH	27%	\$5,110.00	\$1,495.00	\$1,470.00	\$0.00	\$0.00	\$0.00	
5	456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	\$6,000.00	DH	27%	\$4,380.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$5,500.00	DH	27%	\$4,015.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	
5	456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	\$5,000.00	DH	27%	\$3,650.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	
5	456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495.00	DH	27%	\$3,281.35	\$1,033.85	\$943.95	\$0.00	\$0.00	\$0.00	
5 5	456-105-049 456-105-050	NW SNAPSHOT MANAGEMENT 2TB CAP=CA NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$7,995.00 \$17,495.00	DH DH	27% 27%	\$5,836.35 \$12,771.35	\$1,838.85 \$4,023.85	\$1,678.95 \$3,673.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,838.85 \$4,023.85
5	456-105-050	NW SNAPSHOT MANAGEMENT 31B CAP-CA	\$29,995.00	DH	27%	\$21,896.35	\$6,898.85	\$6,298.95	\$0.00	\$0.00	\$0.00	
5	456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495.00	DH	27%	\$46,351.35	\$14,603.85	\$13,333.95	\$0.00	\$0.00	\$0.00	
5	456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$102,495.00	DH	27%	\$74,821.35	\$23,573.85	\$21,523.95	\$0.00	\$0.00	\$0.00	
5	456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$174,495.00	DH	27%	\$127,381.35		\$36,643.95	\$0.00	\$0.00	\$0.00	
5	456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475.00	DH	27%	\$6,916.75	\$2,179.25	\$1,989.75	\$0.00	\$0.00	\$0.00	
5 5	456-105-056 456-105-057	NW SERVER FAST START ED 20 CLIENTS=IA NW SERVER WORKGROUP ED WIN/LIN=IA	\$17,900.00 \$1,150.00	DH DH	27% 27%	\$13,067.00 \$839.50	\$4,117.00 \$264.50	\$3,759.00 \$241.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,117.00 \$264.50
5	456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140.00	DH	27%	\$3,022.20	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300.00	DH	27%	\$1,679.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	
5	456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280.00	DH	27%	\$6,044.40	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	
5	456-105-061	NW SERVER POWER ED WIN/LIN=IA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	
5	456-105-062	NW SERVER POWER ED UNIX=IA	\$22,500.00	DH	27%	\$16,425.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	
5 5	456-105-081 456-105-082	AVAMAR VIRTUAL EDITION .5TB LICENSE=CA AVAMAR VIRTUAL EDITION 1TB LICENSE=CA	\$6,800.00 \$13,600.00	DH DH	27% 27%	\$4,964.00 \$9,928.00	\$1,564.00 \$3,128.00	\$1,428.00 \$2,856.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-105-083	AVAMAR VIRTUAL EDITION 2TB LICENSE=CA	\$27,200.00	DH	27%	\$19,856.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	
5	456-105-084	AVAMAR VIRTUAL EDITION 4TB LICENSE=CA	\$54,400.00	DH	27%	\$39,712.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	
5	456-105-085	AVAMAR VIRTUAL NDMP ACCELERATOR=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-086	S1 CPTY FILES 11 TO 50 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-087	S1 CPTY FILES 51 TO 150 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-088	S1 CPTY FILES 151 TO 250 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-089 456-105-090	S1 CPTY FILES 251 TO 400 TB=CA S1 CPTY FILES 401 TO 600 TB=CA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-090	S1 CPTY FILES 401 TO 1000 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-105-092	S1 CPTY FILES 1001+ TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-105-093	S1 CPTY SP 11 TO 50 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-094	S1 CPTY SP 51 TO 150 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-105-095	S1 CPTY SP 151 TO 250 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-105-096	S1 CPTY SP 251 TO 400 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-105-097 456-105-098	S1 CPTY SP 401 TO 600 TB=CA S1 CPTY SP 601 TO 1000 TB=CA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-105-098	S1 CPTY SP 601 TO 1000 TB=CA S1 CPTY SP 1001+ TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-105-100	S1 CPTYBDL EM_EXCH=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-105-101	S1 CPTYBDL EM_LTDM=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-102	S1 CPTYBDL MS SP STORMGT PREM=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-103	S1_DISKXTENDER_FOR_WINDOWS_1TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-104 456-105-105	S1_DISKXTENDER_FOR_WINDOWS_2TB=CA S1_DISKXTENDER_FOR_WINDOWS_5TB=CA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-106	S1_DISKXTENDER_FOR_WINDOWS_10TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-107	S1 DISKXTENDER FOR WINDOWS 15TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-108	S1_DISKXTENDER_FOR_WINDOWS_20TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-109	S1_DISKXTENDER_FOR_WINDOWS_32TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-110 456-105-111	S1_DISKXTENDER_FOR_WINDOWS_64TB=CA S1_DISKXTENDER_FOR_WINDOWS_100TB=CA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-111	S1_DISKXTENDER_FOR_WINDOWS_100TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-113	S1 DISKXTENDER FOR WINDOWS 300TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-114	S1_DISKXTENDER_FOR_WINDOWS_400TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-115	S1_DISKXTENDER_FOR_WINDOWS_500TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-116 456-105-117	S1_DISKXTENDER_FOR_WINDOWS_600TB=CA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-117	S1_DISKXTENDER_FOR_WINDOWS_700TB=CA S1_DISKXTENDER_FOR_WINDOWS_800TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-119	S1 DISKXTENDER FOR WINDOWS 900TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-120	S1_DISKXTENDER_FOR_WINDOWS_1PB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-129	S1_DX_WIN_FSM_SERVER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-130	S1_DSKXTNDR WIN FILE SYS MGR CLUSTER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-131 456-105-132	S1_DX_WIN_FSM_CLUSTER=IA S1_DX_WINDOWS_SDK_TOOLKIT=IA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-105-181	S1 CPTYBDL EM=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-105-733	SRMSUITE DATA DOM TIER 3 =IC	\$0.00		27%	\$0.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	456-105-734	SRMSUITE DATA DOM TIER 4 =IC	\$0.00	DH	27%	\$0.00	\$7,200.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	456-105-943	S1 CPTY FILES 1 TO 10TB = CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-944	S1 CPTY SP 1 TO 10TB = CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-107-744 456-107-745	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	\$9,500.00 \$8,750.00		27% 27%	\$6,935.00 \$6,387.50	\$2,185.00 \$2,012.50	\$1,995.00 \$1,837.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,185.00 \$2,012.50
5	456-107-746	NW SOURCE CAP 11B ENTITLEMENT TIER 2=CA	\$8,250.00	DH	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5	456-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000.00		27%	\$4,380.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-107-750	NW 9.0 UPGRADE ENTITLEMENT=EA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-108-317 456-108-318	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$2,650.00 \$750.00	DH DH	27% 27%	\$1,934.50 \$547.50	\$609.50 \$172.50	\$556.50 \$157.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$609.50 \$172.50
5	456-108-319	NW AUTOCH UPGRD FROM 1-10 TO 1-20-IA	\$1,550.00		27%	\$1,131.50	\$356.50	\$325.50	\$0.00	\$0.00	\$0.00	\$356.50
5	456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850.00		27%	\$620.50	\$195.50	\$178.50	\$0.00	\$0.00	\$0.00	\$195.50
5	456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650.00		27%	\$2,664.50	\$839.50	\$766.50	\$0.00	\$0.00	\$0.00	\$839.50
5	456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850.00		27%	\$2,810.50	\$885.50	\$808.50	\$0.00	\$0.00	\$0.00	\$885.50
5 5	456-108-323 456-108-324	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600.00		27% 27%	\$4,818.00	\$1,518.00	\$1,386.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,518.00
5	456-108-325	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	\$10,450.00 \$9,900.00	DH	27%	\$7,628.50 \$7,227.00	\$2,403.50 \$2,277.00	\$2,194.50 \$2,079.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,403.50 \$2,277.00
5	456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020.00	DH	27%	\$4,394.60	\$1,384.60	\$1,264.20	\$0.00	\$0.00	\$0.00	\$1,384.60
5	456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500.00	DH	27%	\$2,555.00	\$805.00	\$735.00	\$0.00	\$0.00	\$0.00	\$805.00
5	456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500.00		27%	\$3,285.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	456-108-329	NW AUTOCH UPGRD FROM 1-700 to 1-UNLIM=IA	\$4,500.00		27%	\$3,285.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5 5	456-108-670 456-108-671	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000.00		27% 27%	\$7,300.00 \$7,300.00	\$2,300.00	\$2,100.00 \$2,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.00 \$2,300.00
5	456-108-675	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC NW Disk backup Opt Tier 3: 10TB=CC	\$10,000.00 \$10,000.00		27%	\$7,300.00	\$2,300.00 \$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-108-679	DD STORAGE SYSTEM ENABLER UPG=CC	\$9,590.00		27%	\$7,000.70	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	456-108-680	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$9,590.00	DH	27%	\$7,000.70	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	456-108-681	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-108-995	Data Prot Suite Archive 1001TB+=CA	\$2,575.00	DH	27%	\$1,879.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$592.25
5 5	456-108-997 456-108-998	EMC SOURCEONE DISCOVERY MANAGER=MC EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30.00 \$30.00	DH DH	27% 27%	\$21.90 \$21.90	\$6.90 \$6.90	\$6.30 \$6.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6.90 \$6.90
5	456-109-007	DATA PROT SUITE ARCHIVE 11-50TB=CA	\$5,100.00	DH	27%	\$3,723.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	456-109-008	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125.00		27%	\$3,011.25	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	\$948.75
5	456-109-009	DATA PROT SUITE ARCHIVE 151-250TB=CA	\$3,875.00	DH	27%	\$2,828.75	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	\$891.25
5	456-109-010	DATA PROT SUITE ARCHIVE 251-400TB=CA	\$3,575.00		27%	\$2,609.75	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	\$822.25
5	456-109-011	DATA PROT SUITE ARCHIVE 401-600TB=CA DATA PROT SUITE ARCHIVE 601-1000TB=CA	\$3,250.00		27%	\$2,372.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5 5	456-109-012 456-109-013	DATA PROT SUITE ARCHIVE 601-10001B=CA  DATA PROT SUITE ARCHIVE 1001TB+=CA	\$2,900.00 \$2,575.00		27% 27%	\$2,117.00 \$1,879.75	\$667.00 \$592.25	\$609.00 \$540.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$667.00 \$592.25
5	456-109-014	S1 DX FOR WIN FILE SYS MGR S=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-015	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050.00	DH	27%	\$4,416.50	\$1,391.50	\$1,270.50	\$0.00	\$0.00	\$0.00	\$1,391.50
5	456-109-420	vREALIZE DATA PROTECTION EXTENSION = IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-423	LICENSE DD OE PER TB CAPACITY ER=CB	\$785.00	DH	27%	\$573.05	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$94.20
5	456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00		27%	\$1,277.50	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	\$210.00
5 5	456-109-428 456-109-432	LICENSE DD OE PER TB UPG ER=CB LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$915.00 \$1,450.00		27% 27%	\$667.95 \$1,058.50	\$109.80 \$174.00	\$91.50 \$145.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$109.80 \$174.00
5	456-109-432 456-109-690	LICENSE BASE DD OE DD7200=IA	\$20,000.00		27%	\$1,050.50	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	456-109-691	LIC BOOST,DD7200=IA	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-692	LICENSE,ENCRYPTION,DD7200=IA	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-693	LICENSE;EXTD RETN SW OPT;DD7200=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-694	LIC REPLICATOR, DD7200=IA	\$60,000.00		27%	\$43,800.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5 5	456-109-695 456-109-696	LICENSE,RETENTION LOCK COMPL,DD7200=IA LICENSE,RETENTION LOCK GOV,DD7200=IA	\$38,000.00 \$38,000.00		27% 27%	\$27,740.00 \$27,740.00	\$6,840.00 \$6,840.00	\$6,080.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$6,840.00
5	456-109-697	LIC VTL,OPEN SYSTEMS,DD7200=IA	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-698	LIC VTL,NDMP TAPE SVR,ETH,DD7200=IA	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-699 456-109-700	LIC VTL,IBM IOS,DD7200=IA LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA	\$57,000.00 \$40,000.00	DH DH	27% 27%	\$41,610.00 \$29,200.00	\$10,260.00 \$4,800.00	\$9,120.00 \$4,000.00	\$0.00	\$0.00 \$0.00	\$0.00	\$10,260.00
5 5	456-109-700	LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA LICENSE,EXP CAP,DD7200,ABOVE 360TB(B)=IA	\$40,000.00		27%	\$29,200.00	\$4,800.00	\$4,000.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$4,800.00 \$0.00
5	456-109-706	UPG BOOST,DD7200=IA	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-707	LICENSE,ENCRYPTION,DD7200,UPGRADE=IA	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-708	LICENSE;ER SW OPT;DD7200;UPGRADE=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-709 456-109-710	LIC REPLICATOR, DD7200,UPGRADE=IA LIC,RETENTION LOCK COMPL ;DD7200,UPG=IA	\$60,000.00 \$38,000.00		27% 27%	\$43,800.00 \$27,740.00	\$10,800.00 \$6,840.00	\$9,600.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,800.00 \$6,840.00
5	456-109-711	LIC,RETENTION LOCK GOV,DD7200,UPG=IA	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-712	LIC,VTL,OPEN SYSTEMS,DD7200,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-713	LIC,VTL,NDMP TAPE SVR,ETH,DD7200,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-714 456-109-715	LIC,VTL,IBM IOS,DD7200,UPG=IA LIC,VTL,OPEN SYS TO IBM IOS,DD7200=IA	\$57,000.00	DH	27%	\$41,610.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5 5	456-109-715	LICENSE.EXPCAP.DD7200.ABOVE 360TB.UPG=IA	\$19,000.00 \$40,000.00	DH DH	27% 27%	\$13,870.00 \$29,200.00	\$3,420.00 \$4,800.00	\$3,040.00 \$4,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$4,800.00
5	456-109-775	LICENSE BASE DD OE DD9500=IA	\$20,000.00		27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	456-109-776	LIC BOOST DD9500=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-777	LIC ENCRYPTION DD9500=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	456-109-778 456-109-779	LIC;EXTD RETN SW OPT;DD9500=IA LIC REPLICATOR DD9500=IA	\$0.00 \$70,000.00	DH DH	27% 27%	\$0.00 \$51,100.00	\$0.00 \$12,600.00	\$0.00 \$11,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$12,600.00
5	456-109-779	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000.00		27%	\$65,700.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	456-109-781	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-782	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-783	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	456-109-784 456-109-785	LIC VTL IBM IOS DD9500=IA LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$72,000.00 \$50,000.00	DH DH	27% 27%	\$52,560.00 \$36,500.00	\$12,960.00 \$6,000.00	\$11,520.00 \$5,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,960.00 \$6,000.00
5	456-109-786	LIC DD STORAGE MIGRATION=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-787	LIC HA OPEN A-P SYSTEMS DD9500=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-788	UPG BOOST;DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-789	LIC ENCRYPTION DD9500 UPG=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	456-109-790 456-109-791	LIC;EXTD RETN SW OPT;DD9500;UPGRADE=IA LIC REPLICATOR DD9500 UPG=IA	\$0.00 \$70,000.00	DH DH	27% 27%	\$0.00 \$51,100.00	\$0.00 \$12,600.00	\$0.00 \$11,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$12,600.00
5	456-109-792	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000.00		27%	\$65,700.00	\$16,200.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	456-109-793	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-794	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-795	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	456-109-796 456-109-797	LIC VTL IBM IOS DD9500 UPG=IA LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000.00 \$72,000.00	DH DH	27% 27%	\$52,560.00 \$52,560.00	\$12,960.00 \$12,960.00	\$11,520.00 \$11,520.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,960.00 \$12,960.00
5	456-109-798	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000.00	DH	27%	\$36,500.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-109-799	LIC DD STORAGE MIGRATION UPG=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-800	LIC HA A-P DD9500 UPG=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-889	UPG BOOST;DD860=IA	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5 5	456-109-890 456-109-891	LICENSE;ENCRYPTION;DD860;UPGRADE=IA LICENSE;EXTD RETN;DD860;UPGRADE=IA	\$19,000.00 \$0.00		27% 27%	\$13,870.00 \$0.00	\$3,420.00 \$0.00	\$3,040.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$0.00
5	456-109-892	LIC REPLICATOR DD860,UPGRADE=IA	\$30,000.00		27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-893	LIC;RETENTION LOCK COMPL; DD860;UPG=IA	\$20,400.00	DH	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-894	LIC;RETENTION LOCK GOV; DD860;UPG=IA	\$20,400.00		27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5 5	456-109-895	LIC;VTL;860INCL 1XPCIE CARD;DP;8G;UPG=IA	\$23,500.00		27% 27%	\$17,155.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,230.00
5 5	456-109-896 456-109-897	LIC;VTL;860INCL 2XPCIE CARD;DP;8G;UPG=IA LIC;VTL:NDMP TAPE SVR:ETH:DD860;UPG=IA	\$28,000.00 \$19,000.00	DH	27%	\$20,440.00 \$13,870.00	\$5,040.00 \$3,420.00	\$4,480.00 \$3,040.00	\$0.00 \$0.00	\$0.00	\$0.00	\$5,040.00 \$3,420.00
5	456-109-898	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG=IA	\$33,000.00	DH	27%	\$24,090.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	456-109-899	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG=IA	\$37,500.00	DH	27%	\$27,375.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-900	LIC;VTL;OPEN SYS TO IBM I/OS;DD860=IA	\$9,500.00		27%	\$6,935.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5 5	456-109-901 456-109-902	LICENSE;DD860 CAP EXP;ABOVE 60TB;UPG=IA UPG BOOST;DD890=IA	\$30,000.00 \$38,000.00		27% 27%	\$21,900.00 \$27,740.00	\$3,600.00 \$6,840.00	\$3,000.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,600.00 \$6,840.00
5	456-109-903	UPG BOOST;DD890;CTL2=IA	\$22,500.00		27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-904	LICENSE;ENCRYPTION;DD890;UPGRADE=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-905	LIC REPLICATOR DD890,UPGRADE=IA	\$60,000.00		27%	\$43,800.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5 5	456-109-906 456-109-907	LIC REPLICATOR DD890;CTL2;UPG=IA	\$70,000.00		27% 27%	\$51,100.00 \$27,740.00	\$12,600.00 \$6,840.00	\$11,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,600.00
5	456-109-907 456-109-908	LIC;RETENTION LOCK COMPL; DD890;UPG=IA LIC;RETENTION LOCK GOV; DD890;UPG=IA	\$38,000.00 \$38,000.00	DH	27%	\$27,740.00 \$27,740.00	\$6,840.00	\$6,080.00 \$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00 \$6,840.00
5	456-109-909	LIC;VTL;890INCL 1XPCIE CARD;DP;8G;UPG=IA	\$42,500.00	DH	27%	\$31,025.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	456-109-910	LIC;VTL;890INCL 2XPCIE CARD;DP;8G;UPG=IA	\$47,000.00	DH	27%	\$34,310.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5	456-109-911	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5 5	456-109-912 456-109-913	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG=IA LIC;VTL:IBM I/OS;FC;DD890;2XDP;8G;UPG=IA	\$61,500.00 \$66,000.00	DH DH	27% 27%	\$44,895.00 \$48,180.00	\$11,070.00 \$11,880.00	\$9,840.00 \$10,560.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,070.00 \$11,880.00
5 5	456-109-914	LIC;VTL;890INCL 1XPCIE;DP;8G;CTL2;UPG=IA	\$27,000.00		27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-109-915	LIC;VTL;OPEN SYS TO IBM I/OS;DD890=IA	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-916	LICENSE;DD890;EXPCAP180T TO 384T;UPG=IA	\$40,000.00	DH	27%	\$29,200.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	456-109-917	UPG BOOST;DD990=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	456-109-918 456-109-919	LICENSE; ENCRYPTION;DD990;UPGRADE=IA LICENSE;EXTD RETN;DD990;UPGRADE=IA	\$45,000.00 \$0.00		27% 27%	\$32,850.00 \$0.00	\$8,100.00 \$0.00	\$7,200.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00
5	456-109-919 456-109-920	LICENSE;EXTD RETN;DD990;UPGRADE=IA LIC REPLICATOR DD990.UPGRADE=IA	\$0.00 \$70,000.00		27%	\$0.00 \$51,100.00	\$0.00 \$12,600.00	\$0.00 \$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00 \$12,600.00
5	456-109-921	LIC;RETENTION LOCK COMPL; DD990;UPG=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-922	LIC;RETENTION LOCK GOV; DD990;UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-923	LIC;VTL;990INCL 1XPCIE CARD;DP;8G;UPG=IA	\$49,500.00		27%	\$36,135.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5 5	456-109-924 456-109-925	LIC;VTL;990INCL 2XPCIE CARD;DP;8G;UPG=IA LIC;VTL;990INCL 3XPCIE CARD;DP;8G;UPG=IA	\$54,000.00 \$58,500.00		27% 27%	\$39,420.00 \$42,705.00	\$9,720.00 \$10,530.00	\$8,640.00 \$9,360.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,720.00 \$10,530.00
5	456-109-926 456-109-926	LIC;VTL;NDMP TAPE SVR;ETH;DD90;UPG=IA	\$45,000.00		27%	\$42,705.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-927	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG=IA	\$72,000.00		27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-928	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG=IA	\$76,500.00		27%	\$55,845.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5 5	456-109-929 456-109-930	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG=IA LIC;VTL;OPEN SYS TO IBM I/OS;DD990.=IA	\$81,000.00 \$22,500.00		27% 27%	\$59,130.00 \$16,425.00	\$14,580.00 \$4,050.00	\$12,960.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,580.00 \$4,050.00
5	456-109-931	LICENSE;EXPCAP;DD990; ABOVE 360TB;UPG=IA	\$50,000.00		27%	\$36,500.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	456-109-966	vRealize Data Protection Extn for AV=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-030	CloudBoost for NetWorker=CA	\$1,500.00	DH	27%	\$1,095.00	\$345.00	\$315.00	\$0.00	\$0.00	\$0.00	\$345.00
5 5	456-110-070 456-110-071	AVAMAR E 1 TB BACKEND CAPACITY=CA AVAMAR E DATA TRANSPORT SINGLE VM=IA	\$12,000.00 \$0.00		27% 27%	\$8,760.00 \$0.00	\$2,760.00 \$0.00	\$2,520.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,760.00 \$0.00
5	456-110-072	AVAMAR E 1TB REPLICATION CAPACITY=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00		27%	\$6,570.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-110-074	AVAMAR E EXTENDED RETENTION=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-075	AVAMAR E VIRTUAL EDITION .5TB=CA	\$6,800.00		27%	\$4,964.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$1,564.00
5 5	456-110-076 456-110-077	AVAMAR E VIRTUAL EDITION 1TB=CA AVAMAR E VIRTUAL EDITION 2TB=CA	\$13,600.00 \$27,200.00		27% 27%	\$9,928.00 \$19,856.00	\$3,128.00 \$6,256.00	\$2,856.00 \$5,712.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,128.00 \$6,256.00
5	456-110-078	AVAMAR E VIRTUAL EDITION 4TB=CA	\$54,400.00		27%	\$39,712.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	\$12,512.00
5	456-110-079	AVAMAR E VIRTUAL NDMP ACCELERATOR=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-082	AVAMAR E DESKTOP/LAPTOP=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-203 456-110-231	Plugin for vRealize Automation=IA	\$0.00	DH DH	27% 27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-110-231	Avamar Plugin for vCloud Director=IA AVAMAR F 1 TB BACKEND CAPACITY=CA	\$0.00 \$12,000.00		27%	\$0.00 \$8,760.00	\$0.00 \$2,760.00	\$0.00 \$2,520.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$2,760.00
5	456-110-495	AVAMAR F 1TB REPLICATION CAPACITY=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-496	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00		27%	\$6,570.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-110-498	AVAMAR F VIRTUAL EDITION .5TB=CA	\$6,800.00		27%	\$4,964.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$1,564.00
5 5	456-110-499 456-110-500	AVAMAR F VIRTUAL EDITION 3TB-CA	\$13,600.00		27% 27%	\$9,928.00	\$3,128.00	\$2,856.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,128.00
5	456-110-500	AVAMAR F VIRTUAL EDITION 2TB=CA AVAMAR F VIRTUAL EDITION 4TB=CA	\$27,200.00 \$54,400.00		27%	\$19,856.00 \$39,712.00	\$6,256.00 \$12,512.00	\$5,712.00 \$11,424.00	\$0.00	\$0.00	\$0.00	\$6,256.00 \$12,512.00
5	456-110-502	AVAMAR F VIRTUAL NDMP ACCELERATOR=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-505	AVAMAR F DESKTOP/LAPTOP=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-778	VIPR SRM DATA DOM TIER 3 =IC	\$20,000.00		27%	\$14,600.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	456-110-779 456-111-111	VIPR SRM DATA DOM TIER 4 =IC ES30 3TB ACT 45TB RAW=CB	\$40,000.00 \$0.00		27% 27%	\$29,200.00 \$0.00	\$7,200.00 \$0.00	\$6,400.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,200.00 \$0.00
5	456-111-112	ES30 4TB ACT 45TB RAW-CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-113	DS60 3TB ACT 45TB RAW=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-114	DS60 4TB ACT 60TB RAW=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-115	ES30 3TB ER 45TB RAW=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-116 456-111-117	ES30 4TB ER 60TB RAW=CB DS60 3TB ER 45TB RAW=CB	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-118	DS60 4TB ER 60TB RAW=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-143	EMC GLR for MS Apps Enabler=CA	\$445.00	DH	27%	\$324.85	\$102.35	\$93.45	\$0.00	\$0.00	\$0.00	\$102.35
5	456-111-152	ES30 1TB RAW ACT=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-153 456-111-154	DS60 1TB RAW ACT=CB ES30 1TB RAW ER=CB	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-155	DS60 1TB RAW ER=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-202	ESA for Avamar=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-203	ES20 1TB RAW ACT=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-204	ES20 1TB RAW ER=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-205 456-111-302	LIC;CLD TIER; 1TB HIGH;SW CAP=CC LIC DLM 9500 Enabler =IA	\$500.00 \$50,000.00		27% 27%	\$365.00 \$36,500.00	\$90.00 \$9,000.00	\$80.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$9,000.00
5	456-111-636	OpenStack DP Extn for AV=IA	\$0.00		27%	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-111-702	vRealize Data Protection Extn for AV=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-898	DLm8100 VTE OS Storage Group 1=IE	\$47,500.00		27%	\$34,675.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5 5	456-111-899	DLm8100 VTE OS Storage Group 2=IE	\$98,000.00		27%	\$71,540.00	\$17,640.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$17,640.00
5	456-111-900 456-111-905	DLm8100 Global Virtual Library=IF DLm8100 VTE OS Storage Group 3=IE	\$50,000.00 \$195,000.00		27% 27%	\$36,500.00 \$142,350.00	\$9,000.00 \$35,100.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$9,000.00 \$35,100.00
5	456-111-977	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$11,016.00		27%	\$8,041.68	\$1,321.92	\$1,101.60	\$0.00	\$0.00	\$0.00	\$1,321.92
5	456-111-978	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$18,630.00	DH	27%	\$13,599.90	\$2,235.60	\$1,863.00	\$0.00	\$0.00	\$0.00	\$2,235.60
5	456-111-979	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$30,375.00		27%	\$22,173.75	\$3,645.00	\$3,037.50	\$0.00	\$0.00	\$0.00	\$3,645.00
5 5	456-111-980 456-111-981	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$30,375.00 \$40,419.00		27% 27%	\$22,173.75 \$29,505.87	\$3,645.00 \$4,850.28	\$3,037.50 \$4,041.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,645.00 \$4,850.28
5	456-111-982	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$40,419.00		27%	\$29,505.87	\$4,850.28	\$4,041.90	\$0.00	\$0.00	\$0.00	\$4,850.28
5	456-112-100	DLm8100 VTE OS Storage Group 1 UPG=IE	\$195,000.00	DH	27%	\$142,350.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	456-112-101	DLm8100 VTE OS Storage Group 2 UPG=IE	\$98,000.00		27%	\$71,540.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,640.00
5	456-112-102	DLm8100 VTE OS Storage Group 3 UPG=IE	\$47,500.00		27%	\$34,675.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5 5	456-112-103 456-112-124	LIC;CLD TIER DR; 1TB;SW CAP=CC AVAMAR G 1 TB BACKEND CAPACITY=CA	\$1.00 \$12,000.00	DH DH	27% 27%	\$0.73 \$8,760.00	\$90.00 \$2,760.00	\$80.00 \$2,520.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$2,760.00
5	456-112-125	AVAMAR G 1TB REPLICATION CAPACITY=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-126	AVAMAR G 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00	DH	27%	\$6,570.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-112-127	AVAMAR G VIRTUAL EDITION .5TB=CA	\$6,800.00		27%	\$4,964.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$1,564.00
5 5	456-112-128 456-112-129	AVAMAR G VIRTUAL EDITION 1TB=CA AVAMAR G VIRTUAL EDITION 2TB=CA	\$13,600.00 \$27,200.00		27% 27%	\$9,928.00 \$10,856.00	\$3,128.00	\$2,856.00 \$5,712.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,128.00
5	456-112-129 456-112-130	AVAMAR G VIRTUAL EDITION 2TB=CA AVAMAR G VIRTUAL EDITION 4TB=CA	\$27,200.00 \$54,400.00		27% 27%	\$19,856.00 \$39,712.00	\$6,256.00 \$12,512.00	\$5,712.00 \$11,424.00	\$0.00	\$0.00	\$0.00 \$0.00	\$6,256.00 \$12,512.00
5	456-112-131	AVAMAR G DESKTOP/LAPTOP=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-133	vRealize DP Extension 4.0=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-134	vCloud Director DP Extension=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-149 456-112-151	NW 9.1 UPGRADE ENTITLEMENT=EA NW 9.1 SRC CAP 1TB ENTLMNT; 0-10TB=CA	\$0.00 \$9,500.00		27% 27%	\$0.00 \$6,935.00	\$0.00 \$2,185.00	\$0.00 \$1,995.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,185.00
5	456-112-151 456-112-152	NW 9.1 SRC CAP 11B ENTLMNT; 0-101B=CA NW 9.1 SRC CAP 1TB ENTLMNT; 11-50TB=CA	\$9,500.00 \$8,750.00		27% 27%	\$6,387.50	\$2,185.00	\$1,995.00 \$1,837.50	\$0.00	\$0.00	\$0.00	\$2,185.00
5	456-112-153	NW 9.1 SRC CAP 1TB ENTLMNT; 51-100TB=CA	\$8,250.00	DH	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-112-154	NW 9.1 SRC CAP 1TB ENTLMNT;101-250TB=CA	\$7,500.00		27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-112-155	NW 9.1 SRC CAP 1TB ENTLMNT; 251-500TB=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5 5	456-112-156 456-112-157	NW 9.1 SRC CAP 1TB ENTLMNT; 501TB+=CA vRealize DP Ext 4.0 for NetWorker=IA	\$6,000.00 \$0.00	DH DH	27% 27%	\$4,380.00 \$0.00	\$1,380.00 \$0.00	\$1,260.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,380.00 \$0.00
5	456-112-185	Avamar US Federal CAC Implementation=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-201	Multiple Systems Management=CC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-493	AVE G VDP Promotion=CA	\$1.00	DH	27%	\$0.73	\$3,871.00	\$3,535.00	\$0.00	\$0.00	\$0.00	\$0.23
5	456-112-960	Avamar H S2400 1/2 Capacity=IA	\$24,000.00	DH	27%	\$17,520.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,520.00
5 5	456-112-961	Avamar H 1 TB Backend Capacity=CA	\$12,000.00	DH DH	27% 27%	\$8,760.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	456-112-962 456-112-963	Avamar H 1TB Replication Capacity=CA Avamar H 1TB Data Domain Capacity=CA	\$0.00 \$9,000.00	DH	27%	\$0.00 \$6,570.00	\$0.00 \$2,070.00	\$0.00 \$1,890.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,070.00
5	456-112-964	Avamar H Virtual Edition .5TB=CA	\$6,800.00	DH	27%	\$4,964.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$1,564.00
5	456-112-965	Avamar H Virtual Edition 1TB=CA	\$13,600.00	DH	27%	\$9,928.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	\$3,128.00
5	456-112-966	Avamar H Virtual Edition 2TB=CA	\$27,200.00	DH	27%	\$19,856.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	\$6,256.00
5	456-112-967	Avamar H Virtual Edition 4TB=CA	\$54,400.00	DH	27% 27%	\$39,712.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00 \$0.00	\$12,512.00
5 5	456-112-968 456-112-981	Avamar H Desktop/Laptop=IA NW 9.2 Source Cap 1TB Lic; 0-10TB=CA	\$0.00 \$9,500.00	DH DH	27%	\$0.00 \$6,935.00	\$0.00 \$2,185.00	\$0.00 \$1,995.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$2,185.00
5	456-112-982	NW 9.2 Source Cap 1TB Lic; 11-50TB=CA	\$8,750.00	DH	27%	\$6,387.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	\$2,012.50
5	456-112-983	NW 9.2 Source Cap 1TB Lic; 51-100TB=CA	\$8,250.00	DH	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-112-984	NW 9.2 Source Cap 1TB Lic; 101-250TB=CA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-112-985	NW 9.2 Source Cap 1TB Lic; 251-500TB=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5 5	456-112-986 456-112-987	NW 9.2 Source Cap 1TB Lic; 501TB+=CA NW 9.2 Upgrade Entitlement=EA	\$6,000.00 \$0.00	DH DH	27% 27%	\$4,380.00 \$0.00	\$1,380.00 \$0.00	\$1,260.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,380.00 \$0.00
5	457-000-119	NW 9.2 Opgrade Entitlement-EA NW OPENVMS STG NODE ALPHA TIER 1 QTY 1	\$0.00	DH	27%	\$0.00	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	457-000-120	NW OPENVMS STG NODE ALPHA TIER 1 QTY 5	\$0.00	DH	27%	\$0.00	\$3,737.50	\$3,412.50	\$0.00	\$0.00	\$0.00	\$3,737.50
5	457-000-121	NW OPENVMS STG NODE ALPHA TIER 1 QTY 25	\$0.00	DH	27%	\$0.00	\$18,687.50	\$17,062.50	\$0.00	\$0.00	\$0.00	\$18,687.50
5	457-000-122	NW OPENVMS STG NODE ALPHA TIER 2 QTY 1	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	457-000-123	NW OPENVMS STG NODE ALPHA TIER 2 QTY 5	\$0.00	DH DH	27% 27%	\$0.00	\$8,625.00	\$7,875.00	\$0.00	\$0.00	\$0.00	\$8,625.00
5 5	457-000-124 457-000-125	NW OPENVMS STG NODE ALPHA TIER 2 QTY 25 NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	\$0.00 \$0.00	DH	27%	\$0.00 \$0.00	\$43,125.00 \$3,220.00	\$39,375.00 \$2,940.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$43,125.00 \$3,220.00
5	457-000-125	NW OPENVMS STG NODE ALPHA TIER 3 QTY 5	\$0.00	DH	27%	\$0.00	\$16,100.00	\$14,700.00	\$0.00	\$0.00	\$0.00	\$16,100.00
5	457-000-127	NW OPENVMS STG NODE ALPHA TIER 3 QTY 25	\$0.00	DH	27%	\$0.00	\$80,500.00	\$73,500.00	\$0.00	\$0.00	\$0.00	\$80,500.00
5	457-000-128	NW OPENVMS CLNT VAX TIER 1	\$0.00	DH	27%	\$0.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	457-000-129	NW FOR OPENVMS FOR VAX TIER 1 QTY 5	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5 5	457-000-130	NW FOR OPENIANS FOR VAX TIER 1 QTY 25	\$0.00	DH DH	27% 27%	\$0.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	457-000-131 457-000-132	NW OPENVMS CLNT VAX TIER 2 NW FOR OPENVMS FOR VAX TIER 2 QTY 5	\$0.00 \$0.00	DH	27%	\$0.00 \$0.00	\$552.00 \$2,760.00	\$504.00 \$2,520.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$552.00 \$2,760.00
5	457-000-132	NW FOR OPENVMS FOR VAX TIER 2 QTY 25	\$0.00	DH	27%	\$0.00	\$13,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$13,800.00
5	457-000-134	NW OPENVMS CLNT VAX TIER 3	\$0.00	DH	27%	\$0.00	\$1,012.00	\$924.00	\$0.00	\$0.00	\$0.00	\$1,012.00
5	457-000-135	NW FOR OPENVMS FOR VAX TIER 3 QTY 5	\$0.00	DH	27%	\$0.00	\$5,060.00	\$4,620.00	\$0.00	\$0.00	\$0.00	\$5,060.00
5	457-000-136	NW FOR OPENVMS FOR VAX TIER 3 QTY 25	\$0.00	DH	27%	\$0.00	\$25,300.00	\$23,100.00	\$0.00	\$0.00	\$0.00	\$25,300.00
5 5	457-000-147 457-000-173	NETWORKER SNAPIMAGE MODULE FOR UNIX NW SNAPIMAGE CLNT PKG	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,322.50 \$805.00	\$1,207.50 \$735.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,322.50 \$805.00
5	457-000-175	NW PWRSNAP MOD EMC SYMMETRIX 5TB LIC	\$0.00	DH	27%	\$0.00	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-000-208	NW PWRSNAP MOD EMC SYMMETRIX DMX 5TB LIC	\$0.00	DH	27%	\$0.00	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-000-209	NW PWRSNAP MOD EMC CLARiiON 2TB LIC	\$0.00	DH	27%	\$0.00	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,838.85
5	457-000-502	NW OPENVMS STG NODE INTEGRITY SGL PRO	\$0.00	DH	27%	\$0.00	\$820.87	\$749.49	\$0.00	\$0.00	\$0.00	\$820.87
5 5	457-100-004 457-100-005	NW AUTOCH UPGRD FROM 1-9 TO 1-16 NW AUTOCH UPGRD FROM 1-16 TO 1-20	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$609.50 \$172.50	\$556.50 \$157.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$609.50 \$172.50
5	457-100-005	NW AUTOCH UPGRD FROM 1-20 TO 1-32	\$0.00	DH	27%	\$0.00	\$356.50	\$325.50	\$0.00	\$0.00	\$0.00	\$356.50
5	457-100-007	NW AUTOCH UPGRD FROM 1-32 TO 1-40	\$0.00	DH	27%	\$0.00	\$195.50	\$178.50	\$0.00	\$0.00	\$0.00	\$195.50
5	457-100-008	NW AUTOCH UPGRD FROM 1-40 TO 1-64	\$0.00	DH	27%	\$0.00	\$839.50	\$766.50	\$0.00	\$0.00	\$0.00	\$839.50
5	457-100-009	NW AUTOCH UPGRD FROM 1-64 TO 1-128	\$0.00	DH	27%	\$0.00	\$885.50	\$808.50	\$0.00	\$0.00	\$0.00	\$885.50
5 5	457-100-010 457-100-011	NW AUTOCH UPGRD FROM 1-128 TO 1-256	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,518.00 \$2,403.50	\$1,386.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,518.00
5	457-100-011	NW AUTOCH UPGRD FROM 1-256 TO 1-512 NW AUTOCH UPGRD FROM 1-512 TO UNLMTD	\$0.00	DH	27%	\$0.00	\$2,403.30	\$2,194.50 \$2,079.00	\$0.00	\$0.00	\$0.00	\$2,403.50 \$2,277.00
5	457-100-013	NW AUTOCH BUNDLE VTL 10TB	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-014	NW EMBEDDED STG NODE EDL	\$0.00	DH	27%	\$0.00	\$586.50	\$535.50	\$0.00	\$0.00	\$0.00	\$586.50
5	457-100-038	NW EMC DISK LIBRARY 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5 5	457-100-053	NW PWRSNAP MOD EMC RECOVERPOINT CDP 2TB	\$0.00	DH DH	27% 27%	\$0.00	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,838.85
5	457-100-075 457-100-076	NW AUTOCH UPGRD FROM 1-256 TO 1-400 NW AUTOCH UPGRD FROM 1-400 TO 1-512	\$0.00 \$0.00	DH	27%	\$0.00 \$0.00	\$1,384.60 \$805.00	\$1,264.20 \$735.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,384.60 \$805.00
5	457-100-077	NW AUTOCH UPGRD FROM 1-512 TO 1-700	\$0.00	DH	27%	\$0.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	457-100-078	NW AUTOCH UPGRD FROM 1-700 to 1-UNLMTD	\$0.00	DH	27%	\$0.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	457-100-084	NWR 20 CT 10TB B2D VTL5 APP MD AC32 HBSE	\$0.00	DH	27%	\$0.00	\$4,368.85	\$3,988.95	\$0.00	\$0.00	\$0.00	\$4,368.85
5	457-100-130	EMC SOURCEONE DISCOVERY MANAGER	\$0.00	DH	27%	\$0.00	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-133 457-100-135	EMC SOURCEONE DISCOVERY MANAGER - FRENCH EMC SOURCEONE DISCOVERY MANAGER - GERMAN	\$0.00 \$0.00	DH DH	27%	\$0.00 \$0.00	\$6.90 \$6.90	\$6.30 \$6.30	\$0.00	\$0.00	\$0.00 \$0.00	\$6.90 \$6.90
5	457-100-135 457-100-136	EMC SOURCEONE DISCOVERY MANAGER - GERMAN EMC SOURCEONE DISCOVERY MGR - ITALIAN	\$0.00	DH	27% 27%	\$0.00	\$6.90 \$6.90	\$6.30 \$6.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$6.90 \$6.90
5	457-100-139	EMC SOURCEONE DISCOVERY MGR - SPANISH	\$0.00	DH	27%	\$0.00	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	\$0.00	DH	27%	\$0.00	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-147	NW BUNDLE EMC DL3D MODELS 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5 5	457-100-222 457-100-227	NW PWRSNAP MOD EMC SYMMETRIX VMAX 5TB	\$0.00	DH DH	27% 27%	\$0.00	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5 5	457-100-227 457-100-439	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP NW DATA DOMAIN DEV TYPE ENABLER 7TB CAP	\$0.00 \$0.00	DH	27% 27%	\$0.00 \$0.00	\$2,300.00 \$2,205.70	\$2,100.00 \$2,013.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.00 \$2,205.70
5	457-100-439	S1 BUNDLE EXCH SP FILES TIER1=UA	\$0.00	DH	27%	\$0.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	\$13.80
5	457-101-193	S1 BUNDLE LTDM_SP_FILES TIER1=UA	\$0.00	DH	27%	\$0.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	\$13.80
5	457-101-194	S1 BUNDLE EXCH_SP_FILES TIER2=UA	\$0.00	DH	27%	\$0.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	\$8.28
5	457-101-195	S1 BUNDLE LTDM_SP_FILES TIER2=UA	\$0.00	DH	27%	\$0.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	\$8.28
5	457-101-196	S1 SIDECAR EX_SP_FILES_DM_SUP TIER1=UA	\$0.00	DH	27%	\$0.00	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	\$25.30

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-197	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER1=UA	\$0.00	DH	27%	\$0.00	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	\$25.30
5	457-101-198	S1 SIDECAR EX_SP_FILES_DM_SUP TIER2=UA	\$0.00	DH	27%	\$0.00	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	\$15.18
5	457-101-199	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER2=UA	\$0.00	DH	27%	\$0.00	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	\$15.18
5	457-101-279	Data Prot Suite Archive 11-50TB=CA	\$0.00	DH	27%	\$0.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	457-101-280	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$0.00	DH	27%	\$0.00	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	\$948.75
5	457-101-281	Data Prot Suite Archive 151-250TB=CA	\$0.00	DH	27%	\$0.00	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	\$891.25
5	457-101-282	Data Prot Suite Archive 251-400TB=CA	\$0.00	DH	27%	\$0.00	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	\$822.25
5	457-101-283	Data Prot Suite Archive 401-600TB=CA	\$0.00	DH	27%	\$0.00	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	457-101-284	Data Prot Suite Archive 601-1000TB=CA	\$0.00	DH	27%	\$0.00	\$667.00	\$609.00	\$0.00	\$0.00	\$0.00	\$667.00
5	457-101-285	Data Prot Suite Archive 1001TB+=CA	\$0.00	DH	27%	\$0.00	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$592.25
5 5	457-101-286 457-101-287	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	457-101-267	S1_DX_FOR_WIN_FILE_SYS_MGR_C=IA	\$0.00	DH	27%	\$0.00	\$1,391.50	\$1,270.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	458-000-189	DATA PROT SUITE ARCHIVE 1-10TB=CA AVAMAR BACKUP AND RECOVERY SW	\$0.00	DH	27%	\$0.00 \$0.00	\$0.00	\$1,270.30	\$0.00	\$0.00	\$0.00	\$1,391.50 \$0.00
5	458-000-109	VIPR SRM for DATA DOM =IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-396	NW Family of Capacity Licenses	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-719	Backup and Recovery Manager Avamar=CC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-850	SOURCEONE CAPACITY BUNDLES	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-851	SOURCEONE ARCHIVING PRODUCTS	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-882	EMC DATA PROTECTION SUITE FOR BACKUP	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-883	EMC DATA PROTECTION SUITE FOR ARCHIVE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-961	CloudBoost for NetWorker	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-976	AVAMAR VCD PLUGIN	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-301	Backup and Recovery Manager-NetWorker=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000.00	DH	27%	\$4,380.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	458-001-334	vREALIZE DATA PROTECTION EXTENSION	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-412	DD7200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-413	DD7200 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-414	DD7200 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-421	DD9500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-422	DD9500 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-423	DD9500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-437	DD860 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-438	DD890 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-439	DD990 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-446	vRealize Data Protection Extn for AV=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-480	DD990 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-481	EMC Granular Recovery for Microsoft=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-507	ESA for Avamar	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-522	DD RAW SHELF CAPACITY LICENSE	\$0.00	DH	27% 27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-523 458-001-673	DD 1TB CAPACITY LICENSE DD SHELF CAPACITY LICENSE	\$0.00 \$0.00	DH DH	27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-769	OpenStack DP Extn	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-803	vRealize Data Protection Extn for AV	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-878	DD CLOUD TIER LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-991	AVAMAR G BACKUP AND RECOVERY SW	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-993	vRealize DP Extension 4.0	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-994	vCloud Director	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-002	NW 9.1 UPGRADE ENTITLEMENT	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-004	NW 9.1 SOURCE CAPACITY	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-005	vRealize DP Ext 4.0 for NetWorker	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-015	Multiple Systems Management	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-061	AVE G VDP Promotion	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-170	Avamar H Backup and Recovery SW	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-173	NW 9.2 Source Capacity Qty 1=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-174	NW 9.2 Upgrade Entitlement=EA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-183	DD7200 OE Application Software Upgrade	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-187	DD Raw Shelf Capacity License	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-188	DD 1TB Capacity License	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-189	DD ER To ACT Raw Shelf Capacity License	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADS-OPT-DD	DATA DOMAIN BACKUP TARGET	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-BST-DOCS2N	DOCS, LICENSE, BOOST, S2	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD-BST-DOCS3N	DOCS, LICENSE, BOOST, S3N	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDOS-DOC-A4N	DOCS,DD OS DOC,A4	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DDOS-DOC-A4N-X	DOCS DD OS DOC A4 LATEST FACTORY REL=IA	\$0.00	DH	27% 27%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00
5	DL3D-15OST-L DL3D-15UPTT	DL3D 1500 OST SOFTWARE LICENSE DL3D 1500 AUTO TAPE ARCHIVING LICENSE	\$0.00 \$0.00	DH DH	27%	\$0.00 \$0.00	\$2,700.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,700.00 \$0.00
5	DL3D-3KOST-L	DL3D 3000 OST SOFTWARE LICENSE	\$0.00	DH	27%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DP2T	DIRECT PATH TO TAPE OPTION FOR NBU 6.5 a	\$0.00	DH	27%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	DL-3DREP1500	DL3D 1500 REPLICATION OPTION	\$0.00	DH	27%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL-3DREP3000	DL3D 3000 REPLICATION OF HON	\$0.00	DH	27%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DREP4000	3D4000 REPLICATION OF HON	\$0.00	DH	27%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DVTL1500	DL3D 1500 VTL OPTION	\$0.00	DH	27%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	DL-3DVTL3000	DL3D 3000 VTL OPTION	\$0.00	DH	27%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL-A/ACTIVE	ACTIVE ENGINE FAILOVER SFTW OPT	\$0.00	DH	27%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	DL-IPCOPY	REMOTE COPY SOFTWARE OPITON	\$0.00	DH	27%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DLM120-REP2-L	DLM120 REPLICATOR V2 LICENSE	\$0.00	DH	27%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DLM120-SC-L	DLM120 UNIX NFS LICENSE	\$0.00	DH	27%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	\$7,500.00	DH	27%	\$5,475.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM3-CAPTB-L	DLM3 VNX STORAGE CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$145.08	\$0.00	\$0.00	\$0.00	\$0.00	\$145.08
5 5	DLM3-CAPTB-L-CF DLM3-REPL	DLM3 VNX STORAGE CAPACITY LICENSE DLM3 VNX REPLICATOR LICENSE	\$806.00 \$0.00		27% 27%	\$588.38 \$0.00	\$145.08 \$13,118.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145.08 \$13,118.58
5	DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$72,881.00	DH	27%	\$53,203.13	\$13,118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$13,118.58
5	DLM3-VNX-L	DLM3 VNX USAGE LICENSE	\$0.00	DH	27%	\$0.00	\$13,084.56	\$0.00	\$0.00	\$0.00	\$0.00	\$13,084.56
5 5	DLM3-VNX-L-CF DLM3-VTEOS	DLM3 VNX USAGE LICENSE DLM GEN3 OPERATING SYSTEM LICENSE	\$72,692.00	DH DH	27% 27%	\$53,065.16 \$71,175.00	\$13,084.56 \$17,550.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$13,084.56 \$17,550.00
5	DLM3-VTEOS DLM3-WORM	DLM3 VNX FLR LICENSE	\$97,500.00 \$4,972.00	DH	27%	\$71,175.00	\$894.96	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$17,550.00
5	DLM4-8KVTEOS	DLm8100 - VTE Operating System license	\$0.00	DH	27%	\$0.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,640.00
5	DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$98,000.00	DH	27%	\$71,540.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,640.00
5 5	DLM4-8KVTEOSU DLM4-8KVTEOSU-CF	DLm8100 - VTE OS license Upgrade DLM8100 - VTE OS LICENSE UPGRADE	\$0.00 \$98,000.00	DH DH	27% 27%	\$0.00 \$71,540.00	\$17,640.00 \$17,640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,640.00 \$17,640.00
5	DLM4-GVL	DLm Global Virtual Library License =MA	\$50,000.00	DH	27%	\$36,500.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	\$97,500.00		27%	\$71,175.00	\$17,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,550.00
5 5	DLM-8P10G6740 DLM960-REPV2	DLm Brocade VDX6740 8-port 10G upg =MA DLM960 REPLICATOR V2 LICENSE	\$4,400.00 \$0.00	DH DH	27% 27%	\$3,212.00 \$0.00	\$792.00 \$5,598.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$792.00 \$5,598.00
5	DL-MEDIAMGR	NetBackup Media Mgr Software Option	\$0.00	DH	27%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DLM-MGR-L	DLM MANAGER ADVANCED LICENSE	\$11,600.00	DH	27%	\$8,468.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5 5	DL-NODEMGR DL-STKACSLS	NETWORKER NODE MGR SFTW OPT STK ACSLS SOFTWARE OPTION	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$1,350.00 \$2,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,350.00 \$2,700.00
5	DL-TAPECACHE	TAPE CACHING OPTION FOR EDL	\$0.00		27%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	L-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB	\$0.00	DH	27%	\$0.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	L-860XCAP-B	LICENSE;DD860 CAP EXP;MORE THAN 60TB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	L-890AU384T L-ARCH990	LICENSE;DD890 CAP EXP KIT;MORE THAN 180T LICENSE;EXTENDED RETENTION;DD990	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$4,800.00 \$0.00	\$4,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,800.00 \$0.00
5	L-ASN	LICENSE, ARCHIVE STORE, 4500, 6200	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-690	LICENSE; BOOST; DD690	\$0.00		27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5 5	L-BST-690G L-BST-7200	LICENSE; BOOST; DD690G LICENSE,BOOST,DD7200	\$0.00 \$38,000.00		27% 27%	\$0.00 \$27,740.00	\$4,050.00 \$6,840.00	\$3,600.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,050.00 \$6,840.00
5	L-BST-860	LICENSE; BOOST; DD860	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-BST-880G	LICENSE; BOOST; DD880G	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	L-BST-890 L-BST-9500	LICENSE; BOOST; DD890 LIC BOOST DD9500=IA	\$0.00 \$45,000.00	DH DH	27% 27%	\$0.00 \$32,850.00	\$6,840.00	\$6,080.00 \$7,200.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$8,100.00
5	L-BST-9900 L-BST-990	LICENSE;BOOST;DD990	\$45,000.00		27%	\$32,850.00	\$8,100.00 \$8,100.00	\$7,200.00	\$0.00 \$0.00	\$0.00	\$0.00	\$8,100.00
5	L-DDOE-CAP-ER	LICENSE DD OE PER TB CAPACITY ER=CB	\$785.00	DH	27%	\$573.05	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$94.20
5		LICENSE DD OE PER TB CAPACITY ER=CB LICENSE BASE DD OE DD7200=IA	\$785.00	DH	27%	\$573.05	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$94.20
5 5	L-DDOE-DD7200 L-DDOE-DD9500	LICENSE BASE DD OE DD7200=IA	\$20,000.00 \$20,000.00	DH DH	27% 27%	\$14,600.00 \$14,600.00	\$2,400.00 \$2,400.00	\$2,000.00 \$2,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,400.00 \$2,400.00
5	L-DDOE-DD990	LICENSE BASE DD OE DD990=IA	\$20,000.00		27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5		LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450.00		27%	\$1,058.50	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$174.00
5 5	L-DDOE-HICAP-ACTNC L-DD-SMIG	LICENSE DD OE PER TB HI CAPACITY ACT=CB LIC DD STORAGE MIGRATION=IA	\$1,450.00 \$0.00	DH DH	27% 27%	\$1,058.50 \$0.00	\$174.00 \$0.00	\$145.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$174.00 \$0.00
5	L-DLM6000	LICENSE; DEDUPE STORAGE FOR DLM; DD890	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000.00	DH	27%	\$36,500.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5 5	L-DLM8100N-CF L-ENC-690	LICENSE DLM8100 DEDUPE STORAGE =IA LICENSE;ENCRYPTION;DD690	\$50,000.00 \$0.00	DH DH	27% 27%	\$36,500.00 \$0.00	\$9,000.00 \$4,050.00	\$8,000.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,000.00 \$4,050.00
5	L-ENC-690G	LICENSE;ENCRYPTION;DD690G	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-ENC-7200	LICENSE,ENCRYPTION,DD7200	\$38,000.00		27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5 5	L-ENC-860 L-ENC-880G	LICENSE; ENCRYPTION; DD860 LICENSE; ENCRYPTION; DD880G	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$3,420.00 \$8,100.00	\$3,040.00 \$7,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$8,100.00
5	L-ENC-890	LICENSE;ENCRYPTION;DD890	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-ENC-9500	LIC ENCRYPTION DD9500=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	L-ENC-990 L-ER-7200	LICENSE;ENCRYPTION;DD990 LICENSE,EXTENDED RETENTION SW OPT,DD7200	\$45,000.00 \$0.00	DH DH	27% 27%	\$32,850.00 \$0.00	\$8,100.00 \$0.00	\$7,200.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$0.00
5	L-ER-9500	LIC EXTENDED RETENTION SW OPT DD9500=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-GWSTOR-3	LICENSE; GATEWAY STORAGE; LEVEL 3; 143TB	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5 5	L-GWSTOR-L2 L-HA-9500	LICENSE; GATEWAY STORAGE; LEVEL 2;71TB LIC HA OPEN A-P SYSTEMS DD9500=IA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$5,400.00 \$0.00	\$4,800.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,400.00 \$0.00
5	L-MC-10	LICENSE;DDMC-10;ADDITIONAL SYSTEMS	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-MC-5	LICENSE;DDMC-5;ADDITIONAL SYSTEMS	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-MC-BASE	LICENSE DDMC-BASE	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	L-MC-BASE-CF L-OST-690	LICENSE; DDMC-BASE LICENSE; OPENSTORAGE (OST); DD690	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$4,050.00	\$0.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,050.00
5	L-OST-690G	LICENSE; OPENSTORAGE (OST); DD690G	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-OST-880	LICENSE; OPENSTORAGE (OST); DD880	\$0.00		27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	L-OST-880G L-OSTC2-880	LICENSE; OPENSTORAGE (OST); DD880G LICENSE; OPENSTORAGE (OST); DD880; CTRL 2	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$8,100.00 \$4,050.00	\$7,200.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$4,050.00
5	L-REP-690	LICENSE; REPLICATOR; DD690	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	L-REP-690G	LICENSE; REPLICATOR; DD690G	\$0.00		27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5 5	L-REP-7200 L-REP-860	LICENSE, REPLICATOR, DD7200 LICENSE; REPLICATOR; DD860	\$60,000.00 \$0.00		27% 27%	\$43,800.00 \$0.00	\$10,800.00 \$5,400.00	\$9,600.00 \$4,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,800.00 \$5,400.00
5	L-REP-880G	LICENSE; REPLICATOR; DD880G	\$0.00		27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REP-890	LICENSE;REPLICATOR;DD890	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	L-REP-9500	LIC REPLICATOR DD9500=IA LICENSE:REPLICATOR:DD990	\$70,000.00		27%	\$51,100.00		\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5 5	L-REP-990 L-RL-690	LICENSE; REPLICATOR; DD690	\$70,000.00 \$0.00		27% 27%	\$51,100.00 \$0.00	\$12,600.00 \$4,320.00	\$11,200.00 \$3,840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,600.00 \$4,320.00
5	L-RL-690G	LICENSE; RETENTION LOCK; DD690G	\$0.00	DH	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-RL-860	LIC;RETENTION LOCK GOV EDITION;DD860	\$0.00		27%	\$0.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RL-880G	LICENSE; RETENTION LOCK; DD880G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00

					NVP LEVEL 1			NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	L-RL-890	LIC;RETENTION LOCK GOV EDITION;DD890	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5 5	L-RL-990 L-RLC-7200	LIC;RETENTION LOCK GOV EDITION;DD990 LICENSE,RETENTION LOCK COMPLIANCE,DD7200	\$0.00 \$38,000.00	DH DH	27% 27%	\$0.00 \$27,740.00	\$8,100.00 \$6,840.00	\$7,200.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$6,840.00
5	L-RLC-860	LIC;RETENTION LOCK COMPL EDITN;DD860	\$0.00	DH	27%	\$0.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RLC-890	LIC;RETENTION LOCK COMPL EDITN;DD890	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5 5	L-RLC-9500	LIC RETENTION LOCK COMPLEDITATIONS	\$45,000.00	DH DH	27% 27%	\$32,850.00 \$32,850.00	\$8,100.00 \$8,100.00	\$7,200.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00
5	L-RLC-990 L-RLG-7200	LIC;RETENTION LOCK COMPL EDITN;DD990 LICENSE,RETENTION LOCK GOVERANCE,DD7200	\$45,000.00 \$38,000.00	DH	27%	\$32,850.00	\$6,840.00	\$7,200.00 \$6,080.00	\$0.00 \$0.00	\$0.00	\$0.00	\$8,100.00 \$6,840.00
5	L-RLG-9500	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL-690-1	LIC;VTL;690. INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	L-VTL-690-2	LIC;VTL;690. INCL:2XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5 5	L-VTL690-E L-VTL690-F1	LIC;VTL;NDMP TAPE SVR;ETH;DD690 LIC;VTL;IBM I/OS;FC;DD690;1XPCIE;DP;4G	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$4,050.00 \$6,885.00	\$3,600.00 \$6,120.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,050.00 \$6,885.00
5	L-VTL690-F2	LIC;VTL;IBM I/OS;FC;DD690;2XPCIE;DP;4G	\$0.00	DH	27%	\$0.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	L-VTL-690G1	LIC;VTL;690G. INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5 5	L-VTL-690G2	LIC;VTL;690G. INCL:2XPCIE CARD;DP;4G LICENSE,VTL,OPEN SYSTEMS,DD7200	\$0.00 \$38,000.00	DH DH	27% 27%	\$0.00 \$27,740.00	\$5,670.00 \$6,840.00	\$5,040.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,670.00 \$6,840.00
5	L-VTL-7200 L-VTL-7200E	LICENSE, VTL, NDMP TAPE SVR, ETH, DD7200	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-VTL-7200F	LICENSE,VTL,IBM IOS,DD7200	\$57,000.00	DH	27%	\$41,610.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	L-VTL-860-1	LIC;VTL;860; INCL 1XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5 5	L-VTL-860-2	LIC;VTL;860; INCL 2XPCIE CARD;DP;8G LIC;VTL;NDMP TAPE SVR;ETH;DD860	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$5,040.00	\$4,480.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,040.00
5	L-VTL860-E L-VTL860-F1	LIC;VTL;IBM I/OS;FC;DD860;1XPCIE;DP;8G	\$0.00	DH	27%	\$0.00	\$3,420.00 \$5,940.00	\$3,040.00 \$5,280.00	\$0.00	\$0.00	\$0.00	\$3,420.00 \$5,940.00
5	L-VTL860-F2	LIC;VTL;IBM I/OS;FC;DD860;2XPCIE;DP;8G	\$0.00	DH	27%	\$0.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	L-VTL-880G1	LIC;VTL;880G. INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL-880G2 L-VTL880G81	LIC;VTL;880G. INCL:2XPCIE CARD;DP;4G LIC:VTL:880G: INCL 1XPCIE CARD:DP:8G	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$9,720.00 \$8,910.00	\$8,640.00 \$7,920.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,720.00
5 5	L-VTL880G82	LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00 \$0.00	\$0.00	\$0.00	\$8,910.00 \$9,720.00
5	L-VTL-890-1	LICENSE;VTL;DD890;INCL1X PCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	L-VTL-890-2	LICENSE;VTL;DD890;INCL2X PCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5 5	L-VTL890-E	LIC;VTL;NDMP TAPE SVR;ETH;DD890 LIC;VTL;IBM I/OS;FC;DD890;1XPCIE;DP;8G	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$6,840.00 \$11,070.00	\$6,080.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00
5 5	L-VTL890-F1 L-VTL890-F2	LIC;VTL;IBM I/OS;FC;DD890;TXPCIE;DP;8G	\$0.00	DH	27%	\$0.00	\$11,880.00	\$9,840.00 \$10,560.00	\$0.00 \$0.00	\$0.00	\$0.00	\$11,070.00 \$11,880.00
5	L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	\$72,000.00	DH DH	27% 27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,960.00
5	L-VTL-990-1 L-VTL-990-2	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G LIC:VTL:990: INCL 2XPCIE CARD:DP:8G	\$49,500.00 \$54,000.00	DH	27%	\$36,135.00 \$39,420.00	\$8,910.00 \$9,720.00	\$7,920.00 \$8,640.00	\$0.00	\$0.00	\$0.00	\$8,910.00 \$9,720.00
5	L-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G	\$58,500.00	DH	27%	\$42,705.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$10,530.00
5	L-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	L-VTL990-F1 L-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;1XPCIE;DP;8G LIC;VTL;IBM I/OS;FC;DD990;2XPCIE;DP;8G	\$72,000.00 \$76,500.00	DH DH	27% 27%	\$52,560.00 \$55,845.00	\$12,960.00 \$13,770.00	\$11,520.00 \$12,240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,960.00 \$13,770.00
5	L-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XPCIE;DP;8G	\$81,000.00	DH	27%	\$59,130.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$14,580.00
5	L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$40,000.00	DH	27%	\$29,200.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	L-XCAP7200-B	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	L-XCAP9500 L-XCAP9500-B	LIC EXP CAP DD9500 MORE THAN 540TB=IA LIC EXP CAP DD9500 MORE THAN 570TB=IA	\$50,000.00	DH DH	27% 27%	\$36,500.00 \$0.00	\$6,000.00 \$0.00	\$5,000.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,000.00 \$0.00
5	L-XCAP990	LICENSE;EXP CAP;DD990;MORE THAN 360TB	\$0.00 \$0.00	DH	27%	\$0.00	\$6,000.00	\$5,000.00	\$0.00 \$0.00	\$0.00	\$0.00	\$6,000.00
5	M-ENHSWDD-01	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	DH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHSWDD-H1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	DH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PRESWDD-01 M-PRESWDD-H1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE PREMIUM SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	DH DH	27% 27%	\$72,873.71 \$72,873.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-SW-DD-H1	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	DH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-DD-H1	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	DH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-DD-H1	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	DH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S1-CTA-VE S1-CTA-VE-HA	S1 CPCTY BDL CTA-VE S1 CPCTY BDL CTA-VE-HA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S1-LS	S1 LIC SOL	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1TB-ER-ACT	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$1,632.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,632.00
5	U-2TB-ER-ACT	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$2,760.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5 5	U-3TB-ER-ACT U-3TB-ER-ACT-DS60	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$0.00 \$37,500.00	DH DH	27% 27%	\$0.00 \$27,375.00	\$4,500.00 \$4,500.00	\$3,750.00 \$3,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,500.00 \$4,500.00
5	U-4TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	DH	27%	\$36,427.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	\$5,988.00
5		LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	DH	27%	\$36,427.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	\$5,988.00
5	U-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB;UPG	\$30,000.00	DH	27%	\$21,900.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-880U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	\$50,000.00	DH	27%	\$36,500.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00 \$4,800.00
5	U-890AU384T U-ARCH860	LICENSE;DD890;EXPCAP180T TO 384T;UPGRADE LICENSE;EXTENDED RETENTION;DD860;UPGRADE	\$40,000.00 \$0.00	DH DH	27% 27%	\$29,200.00 \$0.00	\$4,800.00 \$0.00	\$4,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,800.00 \$0.00
5	U-ARCH990	LICENSE;ARCHIVER;DD990;UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BST-690	UPGRADE;LICENSE;BOOST;DD690	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-BST-690G	UPGRADE;LICENSE;BOOST;DD690G	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5 5	U-BST-7200 U-BST-7200-CF	LICENSE,BOOST,DD7200,UPGRADE License,Boost,DD7200,Upgrade=IA	\$38,000.00 \$38,000.00	DH DH	27% 27%	\$27,740.00 \$27,740.00	\$6,840.00 \$6,840.00	\$6,080.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$6,840.00
5	U-BST-860	UPGRADE;LICENSE;BOOST;DD860	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-BST-880	UPGRADE;LICENSE;BOOST;DD880	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BST-880G	UPGRADE;LICENSE;BOOST;DD880G	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	U-BST-890 U-BST-9500	UPGRADE;LICENSE;BOOST;DD890 LIC BOOST DD9500 UPG=IA	\$0.00 \$45,000.00	DH DH	27% 27%	\$0.00 \$32,850.00	\$6,840.00 \$8,100.00	\$6,080.00 \$7,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$8,100.00
5	U-BST-990	LICENSE;BOOST;DD990;UPGRADE	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-DDOE-ACT U-DDOE-ACT-MCAP	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	DH	27% 27%	\$1,277.50	\$210.00	\$175.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$210.00
5 5	U-DDOE-ACT-MCAP	License DD OE Per TB UPG Active=CB LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00 \$1,750.00		27%	\$1,277.50 \$1,277.50	\$210.00 \$210.00	\$175.00 \$175.00	\$0.00 \$0.00	\$0.00	\$0.00	\$210.00 \$210.00
5	U-DDOE-ER	LICENSE DD OE PER TB UPG ER=CB	\$915.00		27%	\$667.95	\$109.80	\$91.50	\$0.00	\$0.00	\$0.00	\$109.80
5	U-DDOE-ER-CF	LICENSE DD OE PER TB UPG ER=CB	\$915.00		27%	\$667.95	\$109.80	\$91.50	\$0.00	\$0.00	\$0.00	\$109.80
5 5	U-DD-SMIG U-DD-SMIG-NC	LIC DD STORAGE MIGRATION UPG=IA LICENSE DD STORAGE MIGRATION UPG=IA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-DLM960	UPG;LIC;DEDUPE STORAGE FOR DLM;DD880	\$0.00		27%	\$0.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	U-ENC-690	UPGRADE;LICENSE;ENCRYPTION;DD690	\$0.00		27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-ENC-690G	UPGRADE;LICENSE;ENCRYPTION;DD690G	\$0.00		27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5 5	U-ENC-7200 U-ENC-7200-CF	LICENSE,ENCRYPTION,DD7200,UPGRADE License,Encryption,DD7200,Upgrade=IA	\$38,000.00 \$38,000.00	DH DH	27% 27%	\$27,740.00 \$27,740.00	\$6,840.00 \$6,840.00	\$6,080.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$6,840.00
5	U-ENC-860	LICENSE;ENCRYPTION;DD860;UPGRADE	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-ENC-880	UPGRADE;LICENSE;ENCRYPTION;DD880	\$0.00		27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	U-ENC-880G U-ENC-890	UPGRADE;LICENSE;ENCRYPTION;DD880G LICENSE;ENCRYPTION;DD890;UPGRADE	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$8,100.00 \$6,840.00	\$7,200.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$6,840.00
5	U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	\$45,000.00		27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ENC-990	LICENSE; ENCRYPTION;DD990;UPGRADE	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ER-7200	LICENSE,EXTD RETN SW OPT,DD7200,UPGRADE	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-ER-7200-CF U-ER-9500-CF	License,Extd Retn SW Opt,DD7200,Upg=IA LIC;EXTD RETN SW OPT;DD9500;UPGRADE=IA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-GW-L2TOL3	UPG;LIC;GWAYSTOR;71TB LEV2 TO 143TB LEV3	\$0.00		27%	\$0.00	\$7,200.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	U-GWSTOR-3	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 3-143TB	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-GWSTOR-L2	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 2;71TB	\$0.00	DH	27% 27%	\$0.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5 5	U-HA-9500 U-HA-9500-CF	LIC HA A-P DD9500 UPG=IA LIC HA A-P DD9500 UPG=IA	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-IOSUP690	LIC;VTL;OPEN SYS TO IBM I/OS;DD690;UPG	\$0.00	DH	27%	\$0.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-IOSUP690G	LIC;VTL;OPEN SYS TO IBM I/OS;DD690G;UPG	\$0.00		27%	\$0.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5 5	U-IOSUP7200 U-IOSUP7200-CF	LIC,VTL,OPEN SYS TO IBM IOS,DD7200,UPG Lic Vtl Open Sys IBM IOS DD7200 Upg=IA	\$19,000.00 \$19,000.00		27% 27%	\$13,870.00 \$13,870.00	\$3,420.00 \$3,420.00	\$3,040.00 \$3,040.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$3,420.00
5	U-IOSUP860	LIC;VTL;OPEN SYS TO IBM I/OS;DD860;UPG	\$0.00		27%	\$0.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	U-IOSUP880	LIC;VTL;OPEN SYS TO IBM I/OS;DD880;UPG	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-IOSUP880G	LIC;VTL;OPEN SYS TO IBM I/OS;DD880G;UPG	\$0.00		27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5 5	U-IOSUP890 U-IOSUP9500	LIC;VTL;OPEN SYS TO IBM I/OS;DD890;UPG LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$3,420.00 \$4,860.00	\$3,040.00 \$4,320.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$4,860.00
5	U-IOSUP9500-CF	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000.00	DH	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-IOSUP990	LIC;VTL;OPEN SYS TO IBM I/OS;DD990;UPG	\$22,500.00	DH	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5 5	U-MC-10 U-MC-5	LICENSE;DDMC-10;ADDITIONAL SYSTEMS,UPGR LICENSE;DDMC-5;ADDITIONAL SYSTEMS,UPGR	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-OST-690	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690	\$0.00		27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-OST-690G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690G	\$0.00		27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-OST-880	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880	\$0.00		27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	U-OST-880G U-OSTC2-880	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880G UPG;LIC;OPENSTORAGE(OST); DD880;CTRL 2	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$8,100.00 \$4,050.00	\$7,200.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$4,050.00
5	U-REP-690	UPGRADE; LICENSE; REPLICATOR; DD690	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	U-REP-690G	UPGRADE; LICENSE; REPLICATOR; DD690G	\$0.00		27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5 5	U-REP-7200 U-REP-7200-CF	LICENSE, REPLICATOR, DD7200,UPGRADE License,Replicator,DD7200,Upgrade=IA	\$60,000.00 \$60,000.00		27% 27%	\$43,800.00 \$43,800.00	\$10,800.00 \$10,800.00	\$9,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,800.00
5	U-REP-860	LICENSE; REPLICATOR; DD860; UPGRADE	\$0.00	DH	27%	\$0.00	\$5,400.00	\$9,600.00 \$4,800.00	\$0.00	\$0.00	\$0.00	\$10,800.00 \$5,400.00
5	U-REP-880	UPGRADE; LICENSE; REPLICATOR; DD880	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REP-880G	UPGRADE; LICENSE; REPLICATOR; DD880G	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5 5	U-REP-890 U-REP-9500	LICENSE;REPLICATOR;DD890;UPGRADE LIC REPLICATOR DD9500 UPG=IA	\$0.00 \$70,000.00		27% 27%	\$0.00 \$51,100.00	\$10,800.00 \$12,600.00	\$9,600.00 \$11,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,800.00 \$12,600.00
5	U-REP-990	LICENSE; REPLICATOR; DD990; UPGRADE	\$70,000.00		27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-RL-690	LIC;RETENTION LOCK GOV EDITION;DD690;UPG	\$0.00	DH	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5 5	U-RL-690G U-RL-860	LIC;RETENTION LOCKGOV EDITION;DD690G;UPG LIC;RETENTION LOCK GOV EDITION;DD860;UPG	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$4,320.00 \$3,672.00	\$3,840.00 \$3,264.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,320.00 \$3,672.00
5	U-RL-880	LIC;RETENTION LOCK GOV EDITION;DD880;UPG	\$0.00		27%	\$0.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RL-880G	LIC;RETENTION LOCKGOV EDITION;DD880G;UPG	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RL-890	LIC;RETENTION LOCK GOV EDITION;DD890;UPG	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5 5	U-RL-990 U-RLC-690	LIC;RETENTION LOCK GOV EDITION;DD990;UPG LIC;RETENTION LOCK COMPL EDITN;DD690;UPG	\$45,000.00 \$24,000.00	DH DH	27% 27%	\$32,850.00 \$17,520.00	\$8,100.00 \$4,320.00	\$7,200.00 \$3,840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$4,320.00
5	U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD090,UPG	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLC-7200-CF	Lic,Retention Lock Compl,DD7200,Upg=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLC-860	LIC;RETENTION LOCK COMPL EDITN;DD860;UPG	\$0.00		27%	\$0.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5 5	U-RLC-880 U-RLC-890	LIC;RETENTION LOCK COMPL EDITN;DD880;UPG LIC;RETENTION LOCK COMPL EDITN;DD890;UPG	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$9,900.00 \$6,840.00	\$8,800.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,900.00 \$6,840.00
5	U-RLC-9500	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000.00		27%	\$65,700.00		\$14,400.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	U-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990;UPG	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	U-RLG-7200 U-RLG-7200-CF	LIC,RETENTION LOCK GOV EDTION,DD7200,UPG Lic,Retention Lock Gov Edt,DD7200,Upg=IA	\$38,000.00 \$38,000.00		27% 27%	\$27,740.00 \$27,740.00	\$6,840.00 \$6,840.00	\$6,080.00 \$6,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$6,840.00
5	U-RLG-7200-CF U-RLG-9500	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$38,000.00 \$45,000.00		27%	\$27,740.00 \$32,850.00	\$8,100.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-690-1	UPG;LIC;VTL;690. INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL-690-2	UPG;LIC;VTL;690. INCL:2XPCIE CARD;DP;4G	\$0.00		27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5 5	U-VTL690-E U-VTL690-F1	LIC;VTL;NDMP TAPE SVR;ETH;DD690;UPG LIC;VTL;IBM I/OS;FC;DD690;1XDP;4G;UPG	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$4,050.00 \$6,885.00	\$3,600.00 \$6,120.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,050.00 \$6,885.00
5	U-VTL690-F1	LIC;VTL;IBM I/OS;FC;DD690;1XDF;4G;UPG	\$0.00		27%	\$0.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	U-VTL-690G1	UPG;LIC;VTL;690G. INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL-690G2	UPG;LIC;VTL;690G. INCL:2XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-VTL690G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690G;UPG	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5 5	U-VTL690GF1 U-VTL690GF2	LIC;VTL;IBM I/OS;FC;DD690G;1XDP;4G;UPG LIC;VTL;IBM I/OS;FC;DD690G;2XDP;4G;UPG	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$6,885.00 \$7,695.00	\$6,120.00 \$6,840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,885.00 \$7,695.00
5	U-VTL-7200	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200-CF	Lic,Vtl,Open Systems,DD7200,Upgrade=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD7200,UPGR	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5 5	U-VTL-7200E-CF U-VTL-7200F	Lic,Vtl,Ndmp Tape Srv,Eth,DD7200,Upgr=IA LIC,VTL,IBM IOS,DD7200,UPGRADE	\$38,000.00 \$57,000.00	DH DH	27% 27%	\$27,740.00 \$41,610.00	\$6,840.00 \$10,260.00	\$6,080.00 \$9,120.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$10,260.00
5	U-VTL-7200F-CF	Lic,VtI,IBM IOS,DD7200,Upgrade=IA	\$57,000.00	DH	27%	\$41,610.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	U-VTL-860-1	LIC;VTL;860; INCL 1XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5 5	U-VTL-860-2	LIC;VTL;860; INCL 2XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	U-VTL860-E U-VTL860-F1	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG LIC:VTL:IBM I/OS:FC:DD860:1XDP:8G:UPG	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$3,420.00 \$5,940.00	\$3,040.00 \$5,280.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$5,940.00
5	U-VTL860-F2	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	U-VTL-880-1	UPG;LIC;VTL;880. INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5 5	U-VTL-880-2 U-VTL8808G1	UPG;LIC;VTL;880. INCL:2XPCIE CARD;DP;4G UPG;LIC;VTL;880; INCL 1XPCIE CARD;DP;8G	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$9,720.00 \$8,910.00	\$8,640.00 \$7,920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,720.00 \$8,910.00
5	U-VTL8808G2	UPG;LIC;VTL;880; INCL 2XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880;UPG	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL880-F1	LIC;VTL;IBM I/OS;FC;DD880;1XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5 5	U-VTL880-F2 U-VTL-880G1	LIC;VTL;IBM I/OS;FC;DD880;2XDP;8G;UPG UPG;LIC;VTL;880G. INCL:1XPCIE CARD;DP;4G	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$13,770.00 \$8,910.00	\$12,240.00 \$7,920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,770.00 \$8,910.00
5	U-VTL-880G2	UPG;LIC;VTL;880G. INCL:2XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880G81	UPG;LIC;VTL;880G; INCL 1XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL880G82	UPG;LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5 5	U-VTL880G-E U-VTL880GF1	LIC;VTL;NDMP TAPE SVR;ETH;DD880G;UPG LIC;VTL;IBM I/OS;FC;DD880G;1XDP;8G;UPG	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$8,100.00 \$12,960.00	\$7,200.00 \$11,520.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00 \$12,960.00
5	U-VTL880GF2	LIC;VTL;IBM I/OS;FC;DD880G;2XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	U-VTL-890-1	LIC;VTL;890; INCL 1XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	U-VTL-890-2 U-VTL890-E	LIC;VTL;890; INCL 2XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5 5	U-VTL890-E U-VTL890-F1	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG	\$0.00 \$0.00	DH DH	27% 27%	\$0.00 \$0.00	\$6,840.00 \$11,070.00	\$6,080.00 \$9,840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,840.00 \$11,070.00
5	U-VTL890-F2	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$11,880.00	\$10,560.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5 5	U-VTL-9500F U-VTL-990-1	LIC VTL IBM IOS DD9500 UPG=IA LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG	\$72,000.00 \$49,500.00	DH DH	27% 27%	\$52,560.00 \$36,135.00	\$12,960.00 \$8,910.00	\$11,520.00 \$7,920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,960.00 \$8,910.00
5	U-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	\$54,000.00	DH	27%	\$39,420.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	\$58,500.00	DH	27%	\$42,705.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$10,530.00
5	U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	\$45,000.00	DH	27% 27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,100.00
5 5	U-VTL990-F1 U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	\$72,000.00 \$76,500.00	DH DH	27%	\$52,560.00 \$55,845.00	\$12,960.00 \$13,770.00	\$11,520.00 \$12,240.00	\$0.00 \$0.00	\$0.00	\$0.00	\$12,960.00 \$13,770.00
5	U-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG	\$81,000.00	DH	27%	\$59,130.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$14,580.00
5	U-VTLC2-890	LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	\$27,000.00	DH	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5 5	U-VTLC2-892 U-XCAP7200	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG LICENSE,EXPCAP,DD7200,MORETHAN 360TB,UPG	\$31,500.00 \$40,000.00	DH DH	27% 27%	\$22,995.00 \$29,200.00	\$5,670.00 \$4,800.00	\$5,040.00 \$4,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,670.00 \$4,800.00
5	U-XCAP7200-CF	Lic Expcap DD7200 Above 360TB Upg=IA	\$40,000.00	DH	27%	\$29,200.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	U-XCAP9500	LIC EXPCAP DD9500 MORETHAN 540TB UPG=IA	\$0.00	DH	27%	\$0.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	U-XCAP9500-CF	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000.00	DH	27%	\$36,500.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5 5	U-XCAP990 456-100-664	LICENSE;EXPCAP;DD990;MORE THAN 360TB;UPG DPA: NetApp Single Fileserver	\$50,000.00 \$0.00	DH DM	27% 27%	\$36,500.00 \$0.00	\$6,000.00 \$0.00	\$5,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,000.00 \$0.00
5	456-101-781	DPA: 1TB HP EVA ARRAY CAP	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-786	DR Basic Metering for RecoverPoint.	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-877	DPA: VNX File: VNX 5500, VNX 5700	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-254 456-103-178	DPA - RECOVERPOINT/SE BUNDLE - 1TB CAP NW SOURCE CAP DATA ZONE ENABLER=IA	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$81.65 \$0.00	\$74.55 \$0.00	\$63.90 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.65 \$0.00
5	456-104-123	Data Prot Suite Backup 51-150TB=CA	\$8,250.00	DM	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$1,485.00	\$0.00	\$0.00	\$1,897.50
5	456-104-124	Data Prot Suite Backup 151-250TB=CA	\$7,750.00	DM	27%	\$5,657.50	\$1,782.50	\$1,627.50	\$1,395.00	\$0.00	\$0.00	\$1,782.50
5 5	456-104-147 456-104-148	Data Prot Suite Backup 251-400TB=CA	\$7,150.00	DM DM	27% 27%	\$5,219.50 \$4,745.00	\$1,644.50	\$1,501.50	\$1,287.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,644.50
5	456-104-149	Data Prot Suite Backup 401-600TB=CA Data Prot Suite Backup 601-1000TB=CA	\$6,500.00 \$5,800.00	DM	27%	\$4,745.00 \$4,234.00	\$1,495.00 \$1,334.00	\$1,365.00 \$1,218.00	\$1,170.00 \$1,044.00	\$0.00	\$0.00	\$1,495.00 \$1,334.00
5	456-104-150	Data Prot Suite Backup 1001TB+=CA	\$5,150.00	DM	27%	\$3,759.50	\$1,184.50	\$1,081.50	\$927.00	\$0.00	\$0.00	\$1,184.50
5	456-104-151	EMC BACKUP SUITE (2001-3000TB)	\$0.00	DM	27%	\$0.00	\$1,035.00	\$945.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5 5	456-104-152 456-104-153	EMC BACKUP SUITE (3001-4000TB) EMC BACKUP SUITE (4001TB OR MORE)	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$920.00 \$805.00	\$840.00 \$735.00	\$720.00 \$630.00	\$0.00 \$0.00	\$0.00 \$0.00	\$920.00 \$805.00
5	456-104-155	EMC BACKUP SUITE AVAMAR ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-248	EMC BACKUP SUITE DPA ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-274	EMC BACKUP SUITE NETWORKER ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-857 456-104-858	DPA: 20 backup clients=IA DPA: 1TB Avamar capacity=CB	\$3,000.00 \$1,995.00	DM DM	27% 27%	\$2,190.00 \$1,456.35	\$690.00 \$458.85	\$630.00 \$418.95	\$540.00 \$359.10	\$0.00 \$0.00	\$0.00 \$0.00	\$690.00 \$458.85
5	456-104-858 456-104-859	DPA: 11B Avamar capacity=CB DPA: single VMware server=IA	\$1,995.00 \$570.00	DM DM	27% 27%	\$1,456.35 \$416.10		\$418.95 \$119.70	\$359.10	\$0.00	\$0.00	\$458.85 \$131.10
5	456-104-860	DPA: NetWorker Source Capacity 1TB=CB	\$595.00	DM	27%	\$434.35	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	\$136.85
5	456-105-080	Data Prot Suite Backup 11-50TB=CA	\$10,200.00	DM	27%	\$7,446.00	\$2,346.00	\$2,142.00	\$1,836.00	\$0.00	\$0.00	\$2,346.00
5	456-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100.00	DM	27%	\$8,833.00	\$2,783.00	\$2,541.00	\$2,178.00	\$0.00	\$0.00	\$2,783.00
5 5	456-106-013 456-106-107	DPA: PRIMARY STORAGE REPLICATION=IC DPA-20 Backup Clients-B=IA	\$33,000.00 \$3,000.00	DM DM	27% 27%	\$24,090.00 \$2,190.00	\$7,590.00 \$690.00	\$6,930.00 \$630.00	\$5,940.00 \$540.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,590.00 \$690.00
5	456-106-108	DPA-1TB Avamar Capacity-B=CB	\$1,995.00	DM	27%	\$1,456.35	\$458.85	\$418.95	\$359.10		\$0.00	\$458.85
5	456-106-109	DPA-Single VMware Server-B=IA	\$570.00	DM	27%	\$416.10	\$131.10	\$119.70	\$102.60		\$0.00	\$131.10
5	456-106-110	DPA-NetWorker Source Capacity 1TB-B=CB	\$595.00	DM	27%	\$434.35	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	\$136.85

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-111	DPA-Primary Storage Replication-B=IC	\$33,000.00	DM	27%	\$24,090.00	\$7,590.00	\$6,930.00	\$5,940.00	\$0.00	\$0.00	\$7,590.00
5 5	456-106-112 456-106-120	EMC BACKUP SUITE DPA ENABLER-B=CB VMAX3 DPSAPPS 0-10TB=CA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00
5	456-106-121	VMAX3 DPSAPPS 0-101B=CA VMAX3 DPSAPPS 11-50TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-122	VMAX3 DPSAPPS 51-150TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-123	VMAX3 DPSAPPS 151-250TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-124	VMAX3 DPSAPPS 251-400TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-125	VMAX3 DPSAPPS 401-600TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	456-106-126 456-106-127	VMAX3 DPSAPPS 601-1000TB=CA	\$0.00 \$0.00		27% 27%	\$0.00	\$0.00 \$74.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$74.75
5	456-106-137 456-106-138	SRMSUITE ATMOS 1TB = CB DD Boost for Apps 1-10TB = CA	\$0.00		27%	\$0.00 \$0.00	\$1,113.20	\$68.25 \$1,016.40	\$58.50 \$871.20	\$0.00	\$0.00 \$0.00	\$74.75 \$1,113.20
5	456-106-139	DD Boost for Apps 11-50TB=CA	\$0.00		27%	\$0.00	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	\$936.10
5	456-106-140	DD Boost for Apps 51-150TB=CA	\$0.00		27%	\$0.00	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	\$756.93
5	456-106-141	DD Boost for Apps 151-250TB=CA	\$0.00		27%	\$0.00	\$712.54	\$650.58	\$557.64	\$0.00	\$0.00	\$712.54
5	456-106-142	DD Boost for Apps 251-400TB=CA	\$0.00		27%	\$0.00	\$656.88	\$599.76	\$514.08	\$0.00	\$0.00	\$656.88
5 5	456-106-143 456-106-144	DD Boost for Apps 401-600TB=CA DD Boost for Apps 601-1000TB=CA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$601.22 \$534.29	\$548.94 \$487.83	\$470.52 \$418.14	\$0.00 \$0.00	\$0.00 \$0.00	\$601.22 \$534.29
5	456-106-145	DD Boost for Apps 1001TB+CA	\$0.00		27%	\$0.00	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	\$478.63
5	456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260.00		27%	\$5,299.80	\$1,669.80	\$1,524.60	\$1,306.80	\$0.00	\$0.00	\$1,669.80
5	456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130.00		27%	\$4,474.90	\$1,409.90	\$1,287.30	\$1,103.40	\$0.00	\$0.00	\$1,409.90
5	456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959.00		27%	\$3,620.07	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	\$1,140.57
5	456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,652.00		27%	\$3,395.96	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	\$1,069.96
5 5	456-106-150 456-106-151	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,294.00 \$3,886.00		27% 27%	\$3,134.62 \$2,836.78	\$987.62 \$893.78	\$901.74 \$816.06	\$772.92 \$699.48	\$0.00 \$0.00	\$0.00 \$0.00	\$987.62 \$893.78
5	456-106-152	DD Boost App to DPS BU UPG 401-600TB=CA DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477.00		27%	\$2,538.21	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	\$799.71
5	456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069.00		27%	\$2,240.37	\$705.87	\$644.49	\$552.42		\$0.00	\$705.87
5	456-106-406	DPS for BU DDBoost for Apps ENABLER=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-407	DPA ENABLER FOR DDBEA=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-675	VMAX3 DPSAPPS 1001+TB=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-106-676 456-106-677	DPSAPPS 0-10TB=CC DPSAPPS 11-50TB=CC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$1,669.80 \$1,409.90	\$1,524.60 \$1,287.30	\$1,306.80 \$1,103.40	\$0.00 \$0.00	\$0.00 \$0.00	\$1,669.80 \$1,409.90
5	456-106-678	DPSAPPS 51-150TB=CC	\$0.00		27%	\$0.00	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	\$1,409.57
5	456-106-679	DPSAPPS 151-250TB=CC	\$0.00		27%	\$0.00	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	\$1,069.96
5	456-106-680	DPSAPPS 251-400TB=CC	\$0.00	DM	27%	\$0.00	\$987.62	\$901.74	\$772.92	\$0.00	\$0.00	\$987.62
5	456-106-681	DPSAPPS 401-600TB=CC	\$0.00		27%	\$0.00	\$893.78	\$816.06	\$699.48		\$0.00	\$893.78
5	456-106-682	DPSAPPS 601-1000TB=CC	\$0.00		27%	\$0.00	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	\$799.71
5 5	456-106-683 456-106-701	DPSAPPS 1001+TB=CC DPA ENABLER DDBEA-B=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$712.08 \$0.00	\$650.16 \$0.00	\$557.28 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$712.08 \$0.00
5	456-106-702	DPA ENABLER PRIM STOR DPSAPPS-B=IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-802	DPA-Enterprise Applications-B=CB	\$200.00		27%	\$146.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-106-803	DPA: Symmetrix/RecoverPoint-B=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-804	DR Basic Metering for RecoverPoint-B=CB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-278	CloudBoost ENABLER=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-107-280 456-107-330	DPS for BU DP Search ENABLER=CA CloudBoost Client (AV) ENABLER=CA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-107-773	Upgrade to DPSAPPS 0-10TB=CC	\$0.00		27%	\$0.00	\$556.60	\$508.20	\$435.60		\$0.00	\$556.60
5	456-107-774	Upgrade to DPSAPPS 11-50TB=CC	\$0.00		27%	\$0.00	\$473.80	\$432.60	\$370.80		\$0.00	\$473.80
5	456-107-775	Upgrade to DPSAPPS 51-150TB=CC	\$0.00		27%	\$0.00	\$383.64	\$350.28	\$300.24	\$0.00	\$0.00	\$383.64
5	456-107-776	Upgrade to DPSAPPS 151-250TB=CC	\$0.00		27%	\$0.00	\$357.42	\$326.34	\$279.72		\$0.00	\$357.42
5	456-107-777	Upgrade to DPSAPPS 251-400TB=CC	\$0.00		27%	\$0.00	\$330.74	\$301.98	\$258.84	\$0.00	\$0.00	\$330.74
5 5	456-107-778 456-107-779	Upgrade to DPSAPPS 401-600TB=CC Upgrade to DPSAPPS 601-1000TB=CC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$292.56 \$265.42	\$267.12 \$242.34	\$228.96 \$207.72	\$0.00 \$0.00	\$0.00 \$0.00	\$292.56 \$265.42
5	456-107-780	Upgrade to DPSAPPS 1001+TB=CC	\$0.00		27%	\$0.00	\$233.45	\$213.15	\$182.70		\$0.00	\$233.45
5	456-107-988	DD VE PERPETUAL CAP 1TB=CA	\$1,675.00		27%	\$1,222.75	\$385.25	\$351.75	\$0.00	\$0.00	\$0.00	\$385.25
5	456-108-690	V100K DPSAPPS BASE LIC=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-692	V200K DPSAPPS BASE LIC=IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-694	V400K DPSAPPS BASE LIC=IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-385 456-109-386	DPS Ent Edition 151-250TB=CA DPS Ent Edition 251-400TB=CA	\$8,500.00 \$7,900.00		27% 27%	\$6,205.00 \$5,767.00	\$1,955.00 \$1,817.00	\$1,785.00 \$1,659.00	\$1,530.00 \$1,422.00		\$0.00 \$0.00	\$1,955.00 \$1,817.00
5	456-109-387	DPS Ent Edition 401-600TB=CA	\$7,200.00		27%	\$5,767.00	\$1,656.00	\$1,512.00	\$1,422.00		\$0.00	\$1,656.00
5	456-109-388	DPS Ent Edition 601-999TB=CA	\$6,400.00		27%	\$4,672.00	\$1,472.00	\$1,344.00	\$1,152.00		\$0.00	\$1,472.00
5	456-109-389	DPS Ent Edition 1PB-1.999PB=CA	\$5,700.00	DM	27%	\$4,161.00	\$1,311.00	\$1,197.00	\$1,026.00	\$0.00	\$0.00	\$1,311.00
5	456-109-390	DPS Ent Edition 2PB-3.999PB=CA	\$5,000.00		27%	\$3,650.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5	456-109-391	DPS Ent Edition 4PB+=CA	\$3,500.00		27%	\$2,555.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$805.00
5 5	456-109-392 456-109-393	DPS Ent Edition 1-10TB=CA	\$13,300.00 \$11,200.00		27% 27%	\$9,709.00	\$3,059.00	\$2,793.00	\$2,394.00 \$2,016.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,059.00
5 5	456-109-393 456-109-394	DPS Ent Edition 11-50TB=CA DPS Ent Edition 51-150TB=CA	\$11,200.00 \$9,100.00	DM DM	27%	\$8,176.00 \$6,643.00	\$2,576.00 \$2,093.00	\$2,352.00 \$1,911.00	\$2,016.00	\$0.00	\$0.00	\$2,576.00 \$2,093.00
5	456-109-422	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00		27%	\$1,058.50	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$174.00
5	456-109-564	DPS Upg Ent Edition 1-10TB=CA	\$1,200.00	DM	27%	\$876.00	\$276.00	\$252.00	\$216.00	\$0.00	\$0.00	\$276.00
5	456-109-565	DPS Upg Ent Edition 11-50TB=CA	\$1,000.00	DM	27%	\$730.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	\$230.00
5	456-109-566	DPS Upg Ent Edition 51-150TB=CA	\$850.00		27%	\$620.50	\$195.50	\$178.50	\$153.00			\$195.50
5	456-109-567	DPS Upg Ent Edition 151-250TB=CA	\$750.00		27%	\$547.50 \$547.50	\$172.50	\$157.50	\$135.00			\$172.50
5 5	456-109-568 456-109-569	DPS Upg Ent Edition 251-400TB=CA	\$750.00		27% 27%	\$547.50 \$511.00	\$172.50 \$161.00	\$157.50 \$147.00	\$135.00 \$126.00			\$172.50 \$161.00
5	456-109-569 456-109-570	DPS Upg Ent Edition 401-600TB=CA DPS Upg Ent Edition 601-999TB=CA	\$700.00 \$600.00		27%	\$511.00 \$438.00	\$161.00 \$138.00	\$147.00 \$126.00	\$126.00			\$161.00 \$138.00
5	456-109-571	DPS Upg Ent Edition 1PB+=CA	\$550.00		27%	\$401.50	\$126.50	\$125.50	\$99.00			\$126.50
5	456-109-622	LICENSE BASE DD OE DD2500-21=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-623	LICENSE BASE DD OE DD2500-36=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,800.00	\$1,500.00	\$0.00			\$1,800.00
5	456-109-624	LIC BOOST,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-625	LICENSE,ENCRYPTION,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	456-109-626 456-109-627	LIC REPLICATOR,DD2500=IA LICENSE,RETENTION LOCK COMPL,DD2500=IA	\$5,000.00 \$4,000.00		27% 27%	\$3,650.00 \$2,920.00	\$900.00 \$720.00	\$800.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$900.00 \$720.00
5	456-109-628	LICENSE, RETENTION LOCK GOV, DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-629	LIC VTL,OPEN SYSTEMS,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-630	LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-631	LIC VTL,IBM IOS,DD2500=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5 5	456-109-632 456-109-634	LICENSE,DD2500 EXP CAP,ABOVE 66TB=IA UPG BOOST,2500=IA	\$0.00 \$4,000.00	DM DM	27% 27%	\$0.00 \$2,920.00	\$0.00 \$720.00	\$0.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$720.00
5	456-109-635	LICENSE,ENCRYPTION,2500,UPGRADE=IA	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-636	LIC REPLICATOR, 2500, UPGRADE=IA	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-109-637	LIC,RETENTION LOCK COMPL ,DD2500,UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	456-109-638 456-109-639	LIC,RETENTION LOCK GOV ,DD2500,UPG=IA LIC,VTL,OPEN SYSTEMS,DD2500,UPG=IA	\$4,000.00 \$4,000.00	DM DM	27% 27%	\$2,920.00 \$2,920.00	\$720.00 \$720.00	\$640.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$720.00 \$720.00
5 5	456-109-640	LIC,VTL,OPEN SYSTEMS,DD2500,OPG=IA LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-641	LIC,VTL,IBM IOS,DD2500,UPG=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-642	LIC VTL,OPEN SYS TO IBM IOS,2500=IA	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-109-643	LICENSE,EXPSTOR,2500,UPG=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-644 456-109-645	LICENSE BASE DD OE DD4200=IA LIC BOOST,DD4200=IA	\$15,000.00 \$9,000.00	DM DM	27% 27%	\$10,950.00 \$6,570.00	\$1,800.00 \$1,620.00	\$1,500.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,800.00 \$1,620.00
5	456-109-646	LICENSE,ENCRYPTION,DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-647	LICENSE;EXTD RETN SW OPT;DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-648	LIC REPLICATOR, DD4200=IA	\$10,000.00		27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5 5	456-109-649 456-109-650	LICENSE,RETENTION LOCK COMPL,DD4200=IA LICENSE,RETENTION LOCK GOV,DD4200=IA	\$7,000.00 \$7,000.00	DM DM	27% 27%	\$5,110.00 \$5,110.00	\$1,260.00 \$1,260.00	\$1,120.00 \$1,120.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,260.00 \$1,260.00
5	456-109-651	LIC VTL,OPEN SYSTEMS,DD4200=IA	\$9,000.00		27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-652	LIC VTL,NDMP TAPE SERVER,ETH,DD4200=IA	\$9,000.00		27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-653	LIC VTL,IBM IOS,DD4200=IA	\$13,500.00	DM	27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-654	LICENSE,EXP CAP,DD4200,ABOVE 120TB=IA	\$20,000.00	DM	27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5 5	456-109-656 456-109-657	UPG BOOST,DD4200=IA LICENSE,ENCRYPTION,DD4200,UPGRADE=IA	\$9,000.00 \$9,000.00	DM DM	27% 27%	\$6,570.00 \$6,570.00	\$1,620.00 \$1,620.00	\$1,440.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,620.00 \$1,620.00
5	456-109-658	LICENSE;ER SW OPT;DD4200,UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-659	LIC REPLICATOR DD4200,UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-660	LIC,RETENTION LOCK COMPL ,DD4200,UPG=IA	\$7,000.00		27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	456-109-661 456-109-662	LIC,RETENTION LOCK GOV ,DD4200,UPG=IA LIC,VTL,OPEN SYSTEMS,DD4200,UPG=IA	\$7,000.00 \$9,000.00	DM DM	27% 27%	\$5,110.00 \$6,570.00	\$1,260.00 \$1,620.00	\$1,120.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,260.00 \$1,620.00
5	456-109-663	LIC,VTL,NDMP TAPE SVR,ETH,DD4200,UPG=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-664	LIC,VTL,IBM IOS,DD4200,UPG=IA	\$13,500.00	DM	27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-665	LIC,VTL,OPEN SYS TO IBM IOS,DD4200=IA	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5 5	456-109-666 456-109-667	LICENSE,EXPCAP,DD4200,ABOVE 120TB,UPG=IA LICENSE BASE DD OE DD4500=IA	\$20,000.00	DM DM	27% 27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,400.00 \$1,800.00
5	456-109-668	LIC BOOST,DD4500=IA	\$15,000.00 \$19,000.00	DM	27%	\$10,950.00 \$13,870.00	\$1,800.00 \$3,420.00	\$1,500.00 \$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-669	LICENSE,ENCRYPTION,DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-670	LICENSE;EXTD RETN SW OPT;DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-671	LIC REPLICATOR,DD4500=IA LICENSE,RETENTION LOCK COMPL,DD4500=IA	\$30,000.00 \$20,400.00	DM DM	27% 27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00 \$0.00	\$5,400.00 \$3,672.00
5 5	456-109-672 456-109-673	LICENSE, RETENTION LOCK GOV, DD4500=IA LICENSE, RETENTION LOCK GOV, DD4500=IA	\$20,400.00	DM	27%	\$14,892.00 \$14,892.00	\$3,672.00 \$3,672.00	\$3,264.00 \$3,264.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,672.00
5	456-109-674	LIC VTL,OPEN SYSTEMS,DD4500=IA	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-675	LIC VTL,NDMP TAPE SERVER,ETH,DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-676	LIC VTL,IBM IOS,DD4500=IA	\$28,500.00	DM	27%	\$20,805.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5 5	456-109-677 456-109-679	LICENSE,EXP CAP,DD4500,ABOVE 180TB=IA UPG BOOST,DD4500=IA	\$30,000.00 \$19,000.00	DM DM	27% 27%	\$21,900.00 \$13,870.00	\$3,600.00 \$3,420.00	\$3,000.00 \$3,040.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,600.00 \$3,420.00
5	456-109-680	LICENSE,ENCRYPTION,DD4500,UPGRADE=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-681	LICENSE;ER SW OPT;DD4500;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-682	LIC REPLICATOR, DD4500,UPGRADE=IA	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5 5	456-109-683 456-109-684	LIC,RETENTION LOCK COMPL ,DD4500,UPG=IA LIC.RETENTION LOCK GOV .DD4500.UPG=IA	\$20,400.00 \$20,400.00	DM DM	27% 27%	\$14,892.00 \$14,892.00	\$3,672.00 \$3,672.00	\$3,264.00 \$3,264.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,672.00 \$3,672.00
5	456-109-685	LIC.VTL.OPEN SYSTEMS.DD4500.UPG=IA	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-686	LIC,VTL,NDMP TAPE SVR,ETH,DD4500,UPG=IA	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-687	LIC,VTL,IBM IOS,DD4500,UPG=IA	\$28,500.00	DM	27%	\$20,805.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	456-109-688	LIC,VTL,OPEN SYS TO IBM IOS,DD4500=IA	\$9,500.00	DM	27%	\$6,935.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5 5	456-109-689 456-109-723	LICENSE,EXPCAP,DD4500,ABOVE 180TB,UPG=IA NW 9+DPS CAP ENABLER=CA	\$30,000.00 \$0.00	DM DM	27% 27%	\$21,900.00 \$0.00	\$3,600.00 \$0.00	\$3,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,600.00 \$0.00
5	456-109-801	Enterprise Copy Data Management BASE=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-839	UPG BOOST;DD620=IA	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-840	LICENSE;ENCRYPTION;DD620;UPGRADE=IA	\$1,500.00		27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5 5	456-109-841 456-109-842	LIC REPLICATOR DD620,UPGRADE=IA LIC;RETENTION LOCK COMPL; DD620;UPG=IA	\$2,540.00 \$1,500.00	DM DM	27% 27%	\$1,854.20 \$1,095.00	\$457.20 \$270.00	\$406.40 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$457.20 \$270.00
5	456-109-843	LIC;RETENTION LOCK GOV; DD620;UPG=IA	\$1,500.00		27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-844	LIC;VTL;620INCL:1XPCIE CARD;DP;4G;UPG=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-845	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG=IA	\$1,500.00		27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-846 456-109-847	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG=IA LIC;VTL;OPEN SYS TO IBM I/OS;DD620=IA	\$6,750.00 \$750.00		27% 27%	\$4,927.50 \$547.50		\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00 \$135.00
5 5	456-109-848	UPGRADE;DD620;INCL LICENSE;5 HDD(5TB)=IA	\$750.00 \$10,000.00		27%	\$547.50 \$7,300.00		\$120.00 \$1,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135.00 \$1,800.00
5	456-109-849	LICENSE;BACKUP-NEARLINE;DD620;UPGRADE=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-850	LICENSE;NEARLINE;DD620;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-862 456-109-863	UPG BOOST;DD640=IA LICENSE;ENCRYPTION;DD640;UPGRADE=IA	\$4,000.00		27% 27%	\$2,920.00 \$2,920.00	\$720.00 \$720.00	\$640.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$720.00 \$720.00
5	456-109-864 456-109-864	LICENSE;ENCRYPTION;DD640;0PGRADE=IA LIC REPLICATOR DD640,UPGRADE=IA	\$4,000.00 \$5,000.00		27%	\$2,920.00 \$3,650.00		\$800.00	\$0.00	\$0.00	\$0.00	\$720.00 \$900.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-865	LIC;RETENTION LOCK COMPL; DD640;UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-866	LIC;RETENTION LOCK GOV; DD640;UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	456-109-867 456-109-868	LIC;VTL;640INCL 1XPCIE CARD;DP;8G;UPG=IA LIC;VTL;640INCL 2XPCIE CARD;DP;8G;UPG=IA	\$8,500.00 \$13,000.00	DM DM	27% 27%	\$6,205.00 \$9,490.00	\$1,530.00 \$2,340.00	\$1,360.00 \$2,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,530.00 \$2,340.00
5	456-109-869	LIC;VTL;040INCL 2XFCIE CARD,DF,60,0FG-IA	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-109-870	LICENSE;EXPSTOR;DD640;UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,200.00
5	456-109-871	LICENSE;BACKUP-NEARLINE;DD640;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-872	LICENSE;NEARLINE;DD640;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-874	UPGRADE; LICENSE; ENCRYPTION; DD670=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-875	LIC REPLICATOR DD670,UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-877	LIC;RETENTION LOCK GOV; DD670;UPG=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	456-109-878 456-109-879	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG=IA LIC:VTL:IBM I/OS:FC:DD670:2XDP:8G;UPG=IA	\$18,000.00 \$22,500.00	DM DM	27% 27%	\$13,140.00 \$16,425.00	\$3,240.00 \$4,050.00	\$2,880.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,240.00 \$4,050.00
5	456-109-880	LIC;VTL;DPEN SYS TO IBM I/OS;DD670=IA	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	456-109-974	DPS for VMware 2TB AVE Enabler=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-080	AVAMAR E DPS BACKUP ENABLER=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-128	DPSAPPS RP ENABLER BASE=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-129	DPSAPPS RP ENABLER UPG=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872.00	DM DM	27% 27%	\$2,826.56	\$890.56	\$813.12	\$696.96	\$0.00	\$0.00	\$890.56
5	456-110-331 456-110-332	Upgrade to DPSAPPS 0-10TB=CC Upgrade to DPSAPPS 11-50TB=CC	\$0.00 \$0.00	DM	27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-110-333	Upgrade to DPSAPPS 51-150TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-334	Upgrade to DPSAPPS 151-250TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-335	Upgrade to DPSAPPS 251-400TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-336	Upgrade to DPSAPPS 401-600TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-337	Upgrade to DPSAPPS 601-1000TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-338	Upgrade to DPSAPPS 1001+TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-503 456-110-793	AVAMAR F DPS BACKUP ENABLER=IA VIPR SRM ATMOS 1TB =CB	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$74.75	\$0.00 \$68.25	\$0.00 \$58.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$74.75
5	456-110-832	DPS for VMWare Sockets=IA	\$2,100.00	DM	27%	\$1,533.00	\$483.00	\$441.00	\$378.00	\$0.00	\$0.00	\$483.00
5	456-110-833	DPS for VMWare AVAMAR ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-834	DPS for VMWare DPA ENABLER-C=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-835	DPS for VMWare DPSearch ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-206	LIC;CLD TIER DDVE SW CAP;1TB=CC	\$500.00	DM	27%	\$365.00	\$115.00	\$105.00	\$0.00	\$0.00	\$0.00	\$115.00
5	456-111-207	LIC;CLD TIER; 1TB MID;SW CAP=CC	\$500.00	DM	27%	\$365.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5 5	456-111-235	DPS for VMware Avamar F Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-237 456-111-273	Hadoop Application Agent=CA APPSYNC 3.0 ULTD DPS ENT ED ENABLER=CB	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-301	LIC DLM 7200 Enabler =IA	\$50,000.00	DM	27%	\$36,500.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-111-304	DPS Ent Edition 3PB-3.999PB=CA	\$4,200.00	DM	27%	\$3,066.00	\$966.00	\$882.00	\$756.00	\$0.00	\$0.00	\$966.00
5	456-111-314	ProtectPoint for VMAX ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-332	Upgrade to DPS for APPS=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460.00	DM	27%	\$6,175.80	\$1,945.80	\$1,776.60	\$1,522.80	\$0.00	\$0.00	\$1,945.80
5 5	456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130.00	DM	27% 27%	\$5,204.90	\$1,639.90	\$1,497.30	\$1,283.40	\$0.00	\$0.00	\$1,639.90
5	456-111-352 456-111-353	DPS APPS to Ent Edition UPG 51-150TB=CA DPS APPS to Ent Edition UPG 151-250TB=CA	\$5,809.00 \$5,402.00	DM DM	27%	\$4,240.57 \$3,943.46	\$1,336.07 \$1,242.46	\$1,219.89 \$1,134.42	\$1,045.62 \$972.36	\$0.00 \$0.00	\$0.00 \$0.00	\$1,336.07 \$1,242.46
5	456-111-354	DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,044.00	DM	27%	\$3,682.12		\$1,059.24	\$907.92	\$0.00	\$0.00	\$1,160.12
5	456-111-355	DPS APPS to Ent Edition UPG 401-600TB=CA	\$4,586.00	DM	27%	\$3,347.78	\$1,054.78	\$963.06	\$825.48	\$0.00	\$0.00	\$1,054.78
5	456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,077.00	DM	27%	\$2,976.21	\$937.71	\$856.17	\$733.86	\$0.00	\$0.00	\$937.71
5	456-111-357	DPS APPS to Ent Edition UPG 1PB+=CA	\$3,619.00	DM	27%	\$2,641.87	\$832.37	\$759.99	\$651.42	\$0.00	\$0.00	\$832.37
5	456-111-901	DLm2100 VTE OS Single Channel=IE	\$13,200.00	DM	27%	\$9,636.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5 5	456-111-902 456-112-106	DLm2100 VTE OS Two Channel=IE	\$26,400.00	DM DM	27% 27%	\$19,272.00	\$4,752.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,752.00
5	456-112-100	DLm GDDR Tape=IF Microsoft Application Agent=CA	\$87,000.00 \$0.00	DM	27%	\$63,510.00 \$0.00	\$15,660.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,660.00 \$0.00
5	456-112-171	Database Application Agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-172	File System Agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-183	AVAMAR G DPS Backup Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-186	DPS for APPS 0-10TB=CC	\$4,840.00	DM	27%	\$3,533.20	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	\$1,113.20
5	456-112-187	DPS for APPS 11-50TB=CC	\$4,070.00	DM	27%	\$2,971.10	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	\$936.10
5	456-112-188	DPS for APPS 51-150TB=CC	\$3,291.00	DM	27%	\$2,402.43	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	\$756.93
5 5	456-112-189 456-112-190	DPS for APPS 151-250TB=CC DPS for APPS 251-400TB=CC	\$3,098.00 \$2,856.00	DM DM	27% 27%	\$2,261.54 \$2,084.88	\$712.54 \$656.88	\$650.58 \$599.76	\$557.64 \$514.08	\$0.00 \$0.00	\$0.00 \$0.00	\$712.54 \$656.88
5	456-112-191	DPS for APPS 401-600TB=CC	\$2,614.00	DM	27%	\$1,908.22	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	\$601.22
5	456-112-192	DPS for APPS 601-1000TB=CC	\$2,323.00	DM	27%	\$1,695,79	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	\$534.29
5	456-112-193	DPS for APPS 1001+TB=CC	\$2,081.00	DM	27%	\$1,519.13	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	\$478.63
5	456-112-195	AVAMAR G DPS Backup Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-196	NW 9.1 DPS CAP ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-408	DPA Single Fed Reporting Server=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-494 456-112-957	DPS4VM VDP Promotion=IA AVAMAR H DPS Backup Enabler=IA	\$2,100.00 \$0.00	DM DM	27% 27%	\$1,533.00 \$0.00	\$483.00 \$0.00	\$441.00 \$0.00	\$378.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$483.00 \$0.00
5	456-112-957 456-112-958	DPS for VMware Avamar H Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-959	DPS for VMware 2TB AVE H Enabler=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-086	NW 9.2 DPS Cap Enabler=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-089	Oracle RMAN agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-090	Oracle RMAN agent 10G_RESTRICTED=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-601	DPSAPPS BASE NEW 100K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-602 457-101-603	DPSAPPS BASE NEW 200K=IC DPSAPPS BASE NEW 400K=IC	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-101-603 457-101-604	DPSAPPS CAP UPG 100K=IC	\$0.00	DM DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
			ψ0.00	2111	21 /0	Ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					NVP LEVEL 1			NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-605	DPSAPPS CAP UPG 200K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-606 458-000-167	DPSAPPS CAP UPG 400K=IC VIPR SRM for ATMOS	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-107	DATA PROTECTION ADVISOR 6.1 PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-588	DATA PROTECTION ADVISOR 6.2 PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-589	VMAX3 DPSAPPS PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-837	DPA ENABLER PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-846	VMAX3 DPSAPPS PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-880	DD Boost for Apps DPSAPPS CAPACITY	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-952 458-000-953	DPSAPPS CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	458-000-959	DPSAPPS CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-960	DPSAPPS CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-156	DPSAPPS RP ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-162	DPSAPPS RP ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-191 458-001-192	CLOUDBOOST CONNECTORS DPS for VMWARE	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-329	DPS ENTERPRISE EDITION	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-403	DD2500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-404	DD2500 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-405	DD2500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-406	DD4200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-407 458-001-408	DD4200 OE APPLICATION SOFTWARE DD4200 OE APPLICATION SOFTWARE UPGRADE	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-409	DD4500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-410	DD4500 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-411	DD4500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-432	DD620 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-434	DD640 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-435 458-001-634	DD670 OE APPLICATION SOFTWARE UPGRADE ProtectPoint for VMAX ENABLER	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-675	DPS for APPS PRODUCT CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-697	Hadoop Application Agent	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-707	DPS APPS to Ent Edition UPG	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-729	DD ER TO ACT RAW SHELF CAPACITY LICENSE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-811	DPA ENABLER PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-812 458-001-813	DPS for APPS PRODUCT CAPACITY UPGRADE DPS for APPS PRODUCT CAPACITY	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-814	ProtectPoint for VMAX ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-816	COPY DATA MANAGEMENT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-008	DPS for Apps Software	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-060	DPA Single Federated Reporting Server	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-062	DPS4VM VDP Promotion	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-002-122 458-002-180	DPS for APPS PRODUCT CAPACITY	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-002-181	DD2500 OE Application Software Upgrade DD4200 OE Application Software Upgrade	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-182	DD4500 OE Application Software Upgrade	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-ACE-C-1TB	ATMOS CE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$41.04	\$36.48	\$31.92	\$0.00	\$0.00	\$41.04
5	A-ACE-L-RTU	ATMOS CE RIGHT TO USE LIC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-ACE-ULE-1TB	ATMOS LE TO CE UPGRADE PER TB	\$0.00	DM	27%	\$0.00	\$49.50	\$44.00	\$38.50	\$0.00	\$0.00	\$49.50
5 5	A-ALE-C-1TB A-ALE-L-RTU	ATMOS LE CAPACITY PER TB ATMOS LE RIGHT TO USE LIC	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$8.82 \$0.00	\$7.84 \$0.00	\$6.86	\$0.00 \$0.00	\$0.00 \$0.00	\$8.82 \$0.00
5	A-ACS-C-1TB	ATMOS OS CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$11.41	\$11.41	\$0.00 \$11.41	\$0.00	\$0.00	\$0.00 \$11.41
5	A-AVE-C-1TB	ATMOS VE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$80.50	\$73.50	\$63.00	\$0.00	\$0.00	\$80.50
5	A-AVE-L-ENTL	ATMOS VE ENTITLEMENT KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-CDP-C-1TB	ATMOS CDP CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$22.50	\$20.00	\$17.50	\$0.00	\$0.00	\$22.50
5	A-CDP-L-ENTL	ATMOS CDP ENTITLEMENT KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CDP-SW-B-T00 CDP-SW-B-T01	ATMOS CDP CAP 1TB (101-500TB)	\$175.00	DM DM	27% 27%	\$127.75 \$91.25	\$31.50	\$28.00	\$24.50	\$0.00 \$0.00	\$0.00	\$31.50
5	CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB) ATMOS CDP CAP 1TB (1501-4500TB)	\$125.00 \$105.00	DM	27%	\$91.25 \$76.65	\$22.50 \$18.90	\$20.00 \$16.80	\$17.50 \$14.70	\$0.00	\$0.00 \$0.00	\$22.50 \$18.90
5	CDP-SW-B-T02	ATMOS CDP CAP 1TB (1301-43001B)	\$84.00	DM	27%	\$61.32	\$15.12	\$13.44	\$11.76	\$0.00	\$0.00	\$15.12
5	CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	\$70.00	DM	27%	\$51.10	\$12.60	\$11.20	\$9.80	\$0.00	\$0.00	\$12.60
5	CDP-SW-SOL-S	ATMOS CDP BASE & CAP 100TB	\$20,940.00	DM	27%	\$15,286.20	\$3,769.20	\$3,350.40	\$2,931.60	\$0.00	\$0.00	\$3,769.20
5	COS-SW-B-SOL	ATMOS SW BASE & CAP 500TB	\$279,588.00	DM	27%	\$204,099.24	\$50,325.84	\$44,734.08	\$39,142.32	\$0.00	\$0.00	\$50,325.84
5	COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	\$523.00	DM	27%	\$381.79	\$94.14	\$83.68	\$73.22	\$0.00	\$0.00	\$94.14
5	COS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB) ATMOS SW CAP 1TB (4501-9500TB)	\$477.00	DM	27%	\$348.21	\$85.86 \$77.76	\$76.32	\$66.78		\$0.00	\$85.86 \$77.76
5	COS-SW-C-T03 COS-SW-C-T04	ATMOS SW CAP 1TB (4501-9500TB) ATMOS SW CAP 1TB (9500TB+)	\$432.00 \$397.00	DM DM	27% 27%	\$315.36 \$289.81	\$77.76 \$71.46	\$69.12 \$63.52	\$60.48 \$55.58	\$0.00 \$0.00	\$0.00 \$0.00	\$77.76 \$71.46
5	COS-SW-ENTL	ATMOS SW CAP TTB (3000TBT)	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	\$558.00	DM	27%	\$407.34	\$100.44	\$89.28	\$78.12		\$0.00	\$100.44
5	DDOS-DOCDL4	DOCS DD OS DOC DL4 = IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200.00	DM	27%	\$9,636.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400.00	DM	27%	\$19,272.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5 5	DLM2K-REPL DLM2K-REPL-CF	DLM2000 VNX REPLICATOR LICENSE DLM2000 VNX REPLICATOR LICENSE	\$0.00 \$10,000.00	DM DM	27% 27%	\$0.00 \$7,300.00	\$1,800.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,800.00 \$1,800.00
5	DLM2K-VNX-L	DLM2000 VNX REPLICATOR LICENSE DLM2000 VNX5300 USAGE LICENSE	\$10,000.00	DM	27%	\$0.00	\$1,410.84	\$0.00	\$0.00	\$0.00	\$0.00	\$1,410.84
5	DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$7,838.00	DM	27%	\$5,721.74	\$1,410.84	\$0.00	\$0.00	\$0.00	\$0.00	\$1,410.84
5	DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750.00	DM	27%	\$35,587.50	\$8,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,775.00
5	DLM4-2KVTEOS	DLm2100 - VTE Operating System license	\$0.00	DM	27%	\$0.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM42KVTEOS1	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$0.00	DM	27%	\$0.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5 5	DLM42KVTEOS1-CF DLM42KVTEOS2	DLM2100 - VTE DD OS LICENSE 1 CHANNEL DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$13,200.00 \$0.00		27% 27%	\$9,636.00 \$0.00	\$2,376.00 \$4,752.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,376.00 \$4,752.00
5	DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$26,400.00		27%	\$19,272.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	DLM4-2KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$47,500.00	DM	27%	\$34,675.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM4-2KVTEOSU	DLm2100 - VTE OS license Upgrade	\$0.00	DM	27%	\$0.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$47,500.00	DM	27%	\$34,675.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5 5	DLM4-8KXVTEOS DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID DLM8100 VMAX - VTE OS LICENSE =ID	\$0.00 \$195,000.00		27% 27%	\$0.00 \$142,350.00	\$35,100.00 \$35,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,100.00 \$35,100.00
5	DLM48KXVTEOSU	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$0.00		27%	\$0.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM48KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000.00		27%	\$142,350.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM-5400-REPL	DLm VNX5400 Replicator License =MA	\$0.00	DM	27%	\$0.00	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313.00		27%	\$11,178.49	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5 5	DLM-5400-REPU DLM-5400-REPU-CF	DLm VNX5400 Replicator Upg License =MA DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$0.00 \$15,313.00	DM DM	27% 27%	\$0.00 \$11,178.49	\$2,756.34 \$2,756.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,756.34 \$2,756.34
5	DLM-7600-REPL	DLm VNX7600 Replicator License =MA	\$0.00	DM	27%	\$0.00	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051.00	DM	27%	\$48,947.23	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600REPU	DLm VNX7600 Replicator Upg License =MA	\$0.00	DM	27%	\$0.00	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051.00	DM	27%	\$48,947.23	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5 5	DLM8K-UNIFVG8 DLM8K-UNIFVG8-CF	DLm8000 Unisphere Software License DLM8000 UNISPHERE SOFTWARE LICENSE	\$0.00 \$20,000.00	DM DM	27% 27%	\$0.00 \$14,600.00	\$3,600.00 \$3,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,600.00 \$3,600.00
5	DLM8K-VG8ADVL	DLm8000 VG8 Advanced Protocol License	\$20,000.00		27%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	DLM8K-VG8ADVL-CF	DLM8000 VG8 ADVANCED PROTOCOL LICENSE	\$30,000.00		27%	\$21,900.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	DLM8K-VG8BASL	DLm8000 VG8 Base Protocol License	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VG8SDCD	DLm8000 VG8 Symm (VMAX) Support	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM-FSTVP5400 DLM-FSTVP5400-CF	DLm Fast VP for VNX5400 License =MA DLM FAST VP FOR VNX5400 LICENSE =MA	\$0.00 \$8,543.00		27% 27%	\$0.00 \$6,236.39	\$1,537.74 \$1,537.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,537.74 \$1,537.74
5	DLM-FSTVP7600	DLm Fast VP for VNX7600 License =MA	\$0.00		27%	\$0.00	\$3,844.44	\$0.00	\$0.00	\$0.00	\$0.00	\$3,844.44
5	DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358.00		27%	\$15,591.34	\$3,844.44	\$0.00	\$0.00	\$0.00	\$0.00	\$3,844.44
5	DLM-V54CAPTBL	DLm VNX5400 Storage Cap License =CB	\$0.00	DM	27%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400.00	DM	27%	\$292.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5 5	DLM-V54CAPTBU DLM-V54CAPTBU-CF	DLm VNX5400 Storage Cap Upg License = CB DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$0.00 \$400.00	DM DM	27% 27%	\$0.00 \$292.00	\$72.00 \$72.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$72.00 \$72.00
5	DLM-V76CAPTBL	DLm VNX7600 Storage Cap License = CB	\$0.00		27%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400.00		27%	\$292.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBU	DLm VNX7600 Storage Cap Upg License =CB	\$0.00		27%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	\$400.00		27%	\$292.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5 5	DLM-VNX5400L DLM-VNX5400L-CF	DLm VNX5400 Usage License =MA DLM VNX5400 USAGE LICENSE =MA	\$0.00 \$10,744.00		27% 27%	\$0.00 \$7.843.12	\$1,933.92 \$1,933.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,933.92 \$1,933.92
5	DLM-VNX7600L	DLm VNX7600 Usage License =MA	\$0.00		27%	\$0.00	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567.00	DM	27%	\$65,383.91	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	DLM-VNX7600LU	DLm VNX7600 Usage Upg License =MA	\$0.00		27%	\$0.00	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	DLM-VNX7600LU-CF	DLM VNX7600 USAGE UPG LICENSE =MA	\$89,567.00	DM DM	27% 27%	\$65,383.91	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5 5	L-640-XCAP L-640XCAP-B	LICENSE;EXPSTOR;DD640 LICENSE;EXPSTOR;DD640	\$0.00 \$0.00	DM	27%	\$0.00 \$0.00	\$1,200.00 \$0.00	\$1,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,200.00 \$0.00
5	L-BLCK-2200	BLOCK SERVICE DPSAPPS DD2200=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-2500	BLOCK SERVICE DPSAPPS DD2500=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-4200	BLOCK SERVICE DPSAPPS DD4200=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	L-BLCK-4500 L-BLCK-7200	BLOCK SERVICE DPSAPPS DD4500=IA BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	L-BLCK-9500	LIC BLOCK SVCS DPSAPPS 9500=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-990	BLOCK SERVICE DPSAPPS DD990=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-2500	LICENSE,BOOST,DD2500	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-BST-4200	LICENSE,BOOST,DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5 5	L-BST-4500 L-BST-620	LICENSE,BOOST,DD4500 LICENSE; BOOST; DD620	\$19,000.00 \$1,500.00	DM DM	27% 27%	\$13,870.00 \$1,095.00	\$3,420.00 \$270.00	\$3,040.00 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$270.00
5	L-BST-640	LICENSE;BOOST;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-BST-660	LICENSE; BOOST; DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-BST-670	LICENSE; BOOST; DD670	\$0.00		27%	\$0.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-DDOE-DD2500-21	LICENSE BASE DD OE DD2500-21=IA	\$15,000.00		27%	\$10,950.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5 5	L-DDOE-DD2500-36 L-DDOE-DD4200	LICENSE BASE DD OE DD2500-36=IA LICENSE BASE DD OE DD4200=IA	\$15,000.00 \$15,000.00		27% 27%	\$10,950.00 \$10,950.00	\$1,800.00 \$1,800.00	\$1,500.00 \$1,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,800.00 \$1,800.00
5	L-DDOE-DD4500	LICENSE BASE DD OE DD4500=IA	\$15,000.00		27%	\$10,950.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	L-DDOE-MCAP-ACT	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	DM	27%	\$1,058.50	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$174.00
5		LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00		27%	\$1,058.50	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$174.00
5	L-ENC-2500 L-ENC-4200	LICENSE,ENCRYPTION,DD2500 LICENSE,ENCRYPTION,DD4200	\$4,000.00 \$9,000.00	DM DM	27% 27%	\$2,920.00 \$6,570.00	\$720.00 \$1,620.00	\$640.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$720.00 \$1,620.00
5	L-ENC-4500	LICENSE,ENCRYPTION,DD4500	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-ENC-620	LICENSE;ENCRYPTION;DD620	\$1,500.00		27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-ENC-640	LICENSE;ENCRYPTION;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-ENC-660	LICENSE;ENCRYPTION;DD660	\$0.00		27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5 5	L-ENC-670 L-ER-4200	LICENSE; ENCRYPTION; DD670 LICENSE,EXTENDED RETENTION SW OPT,DD4200	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$1,620.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,620.00 \$0.00
5	L-ER-4500	LICENSE,EXTENDED RETENTION SW OPT,DD4200	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-OST-565	LICENSE; OPENSTORAGE (OST); DD565	\$0.00		27%	\$0.00	\$2,250.00		\$0.00	\$0.00	\$0.00	\$2,250.00
5	L-OST-660	LICENSE; OPENSTORAGE (OST); DD660	\$0.00		27%	\$0.00	\$2,700.00		\$0.00	\$0.00	\$0.00	\$2,700.00
5 5	L-PP-DD	DPSAPPS Enablement for Data Domain=CB LICENSE.REPLICATOR.DD2500	\$0.00		27% 27%	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	L-REP-2500 L-REP-4200	LICENSE,REPLICATOR,DD2500 LICENSE.REPLICATOR.DD4200	\$5,000.00 \$10,000.00		27%	\$3,650.00 \$7,300.00	\$900.00 \$1,800.00		\$0.00	\$0.00	\$0.00	\$900.00 \$1,800.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	L-REP-4500	LICENSE,REPLICATOR,DD4500	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5 5	L-REP-565 L-REP-620	LICENSE; REPLICATOR; DD565 LICENSE; REPLICATOR; DD620	\$0.00 \$2,540.00		27% 27%	\$0.00 \$1,854.20	\$2,700.00 \$457.20	\$2,400.00 \$406.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,700.00 \$457.20
5	L-REP-640	LICENSE; REPLICATOR; DD640	\$0.00	DM	27%	\$0.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	L-REP-660	LICENSE; REPLICATOR; DD660	\$0.00	DM	27%	\$0.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	L-REP-670	LICENSE; REPLICATOR; DD670	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	L-RL-565	LICENSE; RETENTION LOCK; DD565	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5 5	L-RL-620 L-RL-640	LIC;RETENTION LOCK GOV EDITION;DD620 LIC;RETENTION LOCK GOV EDITION;DD640	\$1,500.00 \$0.00		27% 27%	\$1,095.00 \$0.00	\$270.00 \$720.00	\$240.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$720.00
5	L-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	L-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670	\$0.00	DM	27%	\$0.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLC-2500	LICENSE, RETENTION LOCK COMPLIANCE, DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLC-4200	LICENSE, RETENTION LOCK COMPLIANCE, DD4200	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	L-RLC-4500 L-RLC-620	LICENSE,RETENTION LOCK COMPLIANCE,DD4500 LIC;RETENTION LOCK COMPL EDITN;DD620	\$20,400.00 \$1,500.00	DM DM	27% 27%	\$14,892.00 \$1,095.00	\$3,672.00 \$270.00	\$3,264.00 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,672.00 \$270.00
5	L-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLC-670	LIC;RETENTION LOCK COMPL EDITN;DD670	\$0.00	DM	27%	\$0.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLG-2500	LICENSE,RETENTION LOCK GOVERANCE,DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLG-4200	LICENSE, RETENTION LOCK GOVERANCE, DD4200	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	L-RLG-4500 L-VTL-2500	LICENSE,RETENTION LOCK GOVERANCE,DD4500 LICENSE,VTL,OPEN SYSTEMS,DD2500	\$20,400.00 \$4,000.00	DM DM	27% 27%	\$14,892.00 \$2,920.00	\$3,672.00 \$720.00	\$3,264.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,672.00 \$720.00
5	L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	\$6,000.00		27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-VTL-4200E	LICENSE, VTL, NDMP TAPE SERVER, ETH, DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5 5	L-VTL-4200F L-VTL-4500	LICENSE,VTL,IBM IOS,DD4200 LICENSE,VTL,OPEN SYSTEMS,DD4500	\$13,500.00	DM DM	27% 27%	\$9,855.00 \$13,870.00	\$2,430.00 \$3,420.00	\$2,160.00 \$3,040.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,430.00 \$3,420.00
5	L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	\$19,000.00 \$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	\$28,500.00	DM	27%	\$20,805.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	L-VTL-565-1	LIC;VTL;565. INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	L-VTL-565-2	LIC;VTL;565. INCL:2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	L-VTL-620-1 L-VTL620-E	LIC;VTL;620. INCL:1XPCIE CARD;DP;4G LIC;VTL;NDMP TAPE SVR:ETH;DD620	\$6,000.00 \$1,500.00	DM DM	27% 27%	\$4,380.00	\$1,080.00	\$960.00 \$240.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,080.00 \$270.00
5 5	L-VTL620-E L-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XPCIE;DP;4G	\$6,750.00		27%	\$1,095.00 \$4,927.50	\$270.00 \$1,215.00	\$1,080.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,215.00
5	L-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	L-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	L-VTL640-E	LIC;VTL;NDMP TAPE SVR;ETH;DD640	\$0.00		27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	L-VTL640-F1 L-VTL640-F2	LIC;VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G LIC;VTL:IBM I/OS;FC;DD640;2XPCIE;DP;8G	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$1,890.00 \$2,700.00	\$1,680.00 \$2,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,890.00 \$2,700.00
5	L-VTL-660-1	LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	L-VTL-660-2	LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-VTL-670-1	LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	L-VTL-670-2	LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5 5	L-VTL670-E L-VTL670-F1	LIC;VTL;NDMP TAPE SVR;ETH;DD670 LIC;VTL;IBM I/OS;FC;DD670;1XPCIE;DP:8G	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$1,620.00 \$3,240.00	\$1,440.00 \$2,880.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,620.00 \$3,240.00
5	L-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XPCIE;DP;8G	\$0.00	DM	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-XCAP2500	LICENSE, DD2500 EXP CAP, MORE THAN 66TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP2500-B	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$20,000.00	DM	27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5 5	L-XCAP4200-B L-XCAP4500	LICENSE,EXP CAP,DD4200,MORE THAN 120TB LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$0.00 \$30,000.00	DM DM	27% 27%	\$0.00 \$21,900.00	\$0.00 \$3,600.00	\$0.00 \$3,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,600.00
5	L-XCAP4500-B	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-BASSW-BT1	BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00		27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDL-1000-LIC	MDL-1000 FOR DD SOFTWARE LICENSE	\$0.00	DM	27%	\$0.00	\$1,584.00	\$1,408.00	\$1,232.00	\$0.00	\$0.00	\$1,584.00
5	MDL-2000-LIC	MDL-2000 FOR DD SOFTWARE LICENSE	\$0.00	DM	27%	\$0.00	\$3,168.00	\$2,816.00	\$2,464.00	\$0.00	\$0.00	\$3,168.00
5 5	MDL-VIR-BKUP MDL-VIR-REPL	MDL-2000/1000/100 VIRTUENT BACKUP MDL-2000/1000/100 VIRTUENT REPLICATOR	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$1,125.00 \$1,125.00	\$1,000.00 \$1,000.00	\$875.00 \$875.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,125.00 \$1,125.00
5	M-ENHSW-BT1	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00		27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHSWDD-M1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00		27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-BT1	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00		27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWDD-M1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	DM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-SW-DD-M1 M-PSM-SW-DD-SM1	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SW SUBSCRI - REFER TO SW MODEL FOR MAIN	\$99,827.00 \$99,827.00	DM DM	27% 27%	\$72,873.71 \$72,873.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-SW-DD-M1	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	DM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-DD-SM1	PROSUPPORT PLUS-SW SUBSCRIPTION SUPPORT - REFER TO SW MODEL FOR MAII	\$99,827.00	DM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-DD-M1	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	DM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OMSA-TOOL-SET	GPLV3 DELL OMSA TOOLSET VARIOUS PRODUCTS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-296 SU-458-000-334	DPS Backup Suite Sub 1 Year Tier 1=CC DPS for VMWare 1 yr Subscription=IA	\$624.83 \$108.44		27% 27%	\$456.13 \$79.16		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-581	DPS Backup Suite Sub 1 Year Tier 4=CC	\$106.44 \$400.20		27%	\$292.15		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-582	DPS Backup Suite Sub 1 Year Tier 5=CC	\$369.22		27%	\$269.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-583	DPS Backup Suite Sub 1 Year Tier 6=CC	\$335.65	DM	27%	\$245.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-584	DPS Backup Suite Sub 1 Year Tier 7=CC	\$299.51	DM	27%	\$218.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-585 SU-458-000-586	DPS Backup Suite Sub 1 Year Tier 8=CC DPS Backup Suite Sub 3 Year PP Tier 1=CC	\$265.94 \$511.23		27% 27%	\$194.14 \$373.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-586 SU-458-000-587	DPS Backup Suite Sub 3 Year PP Tier 1=CC DPS Backup Suite Sub 3 Year PP Tier 2=CC	\$511.23 \$430.95		27%	\$373.20 \$314.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SU-458-000-588	DPS Backup Suite Sub 3 Year PP Tier 3=CC	\$348.56	DM	27%	\$254.45		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-589	DPS Backup Suite Sub 3 Year PP Tier 4=CC	\$327.44	DM	27%	\$239.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-590	DPS Backup Suite Sub 3 Year PP Tier 5=CC	\$302.09	DM	27%	\$220.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SU-458-000-591	DPS Backup Suite Sub 3 Year PP Tier 6=CC	\$274.63		27%	\$200.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-592 SU-458-000-593	DPS Backup Suite Sub 3 Year PP Tier 7=CC DPS Backup Suite Sub 3 Year PP Tier 8=CC	\$245.05 \$217.59		27% 27%	\$178.89 \$158.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-593	DPS Backup Suite Sub 3 Year Tier 1=CC	\$217.59 \$568.03		27%	\$156.64 \$414.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-595	DPS Backup Suite Sub 3 Year Tier 2=CC	\$478.83		27%	\$349.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-596	DPS Backup Suite Sub 3 Year Tier 3=CC	\$387.29		27%	\$282.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-597	DPS Backup Suite Sub 3 Year Tier 4=CC	\$363.82		27%	\$265.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-598	DPS Backup Suite Sub 3 Year Tier 5=CC	\$335.65		27%	\$245.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-599	DPS Backup Suite Sub 3 Year Tier 6=CC	\$305.14 \$272.28		27% 27%	\$222.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	SU-458-000-600 SU-458-000-601	DPS Backup Suite Sub 3 Year Tier 7=CC DPS Backup Suite Sub 3 Year Tier 8=CC	\$272.20 \$241.76		27%	\$198.76 \$176.48	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SU-458-000-602	DPS for VMWare 3 yr Subscription=IA	\$98.58		27%	\$71.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-603	DPS for VMWare 3 yr PP Subscription=CC	\$88.73		27%	\$64.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-604	DPS for VMWare RPVM Subscription=IB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-605	DPS for VMWare Avamar Rep Sub=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-606 SU-458-000-607	DPS Enterprise 1yr Sub Tier 1=CC DPS Enterprise 1yr Sub Tier 2=CC	\$686.80 \$578.36		27% 27%	\$501.36 \$422.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-608	DPS Enterprise 1yr Sub Tier 3=CC	\$469.91	DM	27%	\$343.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-609	DPS Enterprise 1yr Sub Tier 4=CC	\$438.93		27%	\$320.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-610	DPS Enterprise 1yr Sub Tier 5=CC	\$407.95		27%	\$297.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-611	DPS Enterprise 1yr Sub Tier 6=CC	\$371.80		27%	\$271.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-612	DPS Enterprise 1yr Sub Tier 7=CC	\$330.49		27%	\$241.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-613 SU-458-000-614	DPS Enterprise 1 yr Sub Tier 8=CC	\$294.34 \$258.19		27% 27%	\$214.87 \$188.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-615	DPS Enterprise 1yr Sub Tier 9=CC DPS Enterprise 1yr Sub Tier 10=CC	\$216.88		27%	\$158.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-616	DPS Enterprise 1yr Sub Tier 11=CC	\$180.74		27%	\$131.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-617	DPS Enterprise 3yr Sub Tier 1=CC	\$624.36	DM	27%	\$455.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-618	DPS Enterprise 3yr Sub Tier 2=CC	\$525.78		27%	\$383.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-619	DPS Enterprise 3yr Sub Tier 3=CC	\$427.19		27%	\$311.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-620 SU-458-000-621	DPS Enterprise 3yr Sub Tier 4=CC DPS Enterprise 3yr Sub Tier 5=CC	\$399.03 \$370.86	DM DM	27% 27%	\$291.29 \$270.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-622	DPS Enterprise 3yr Sub Tier 6=CC	\$370.00		27%	\$270.73 \$246.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-623	DPS Enterprise 3yr Sub Tier 7=CC	\$300.44		27%	\$219.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-624	DPS Enterprise 3yr Sub Tier 8=CC	\$267.58	DM	27%	\$195.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-625	DPS Enterprise 3yr Sub Tier 9=CC	\$234.72		27%	\$171.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-626	DPS Enterprise 3yr Sub Tier 10=CC	\$197.17		27%	\$143.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-627 SU-458-000-628	DPS Enterprise 3yr Sub Tier 11=CC DPS Enterprise 3yr PP Sub Tier 1=CC	\$164.31 \$561.93	DM DM	27% 27%	\$119.95 \$410.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-629	DPS Enterprise 3yr PP Sub Tier 1–CC	\$473.20		27%	\$345.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-630	DPS Enterprise 3yr PP Sub Tier 3=CC	\$384.48		27%	\$280.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-631	DPS Enterprise 3yr PP Sub Tier 4=CC	\$359.13		27%	\$262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-632	DPS Enterprise 3yr PP Sub Tier 5=CC	\$333.78		27%	\$243.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-633	DPS Enterprise 3yr PP Sub Tier 6=CC	\$304.20		27%	\$222.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-634 SU-458-000-635	DPS Enterprise 3yr PP Sub Tier 7=CC DPS Enterprise 3yr PP Sub Tier 8=CC	\$270.40 \$240.83		27% 27%	\$197.39 \$175.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-636	DPS Enterprise 3yr PP Sub Tier 9=CC	\$211.25		27%	\$173.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-637	DPS Enterprise 3yr PP Sub Tier 10=CC	\$177.45		27%	\$129.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-638	DPS Enterprise 3yr PP Sub Tier 11=CC	\$147.88		27%	\$107.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-639	DPS Backup Suite Sub 1 Year Tier 2=CC	\$526.72		27%	\$384.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-640	DPS Backup Suite Sub 1 Year Tier 3=CC	\$426.02		27%	\$310.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-641 SU-458-000-642	DPS Enterprise Sub DDBEA PROTECTPOINT=IA DPS Subscription Primary Storage=IA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-643	DPS Enterprise RPVM Subscription=IB	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-644	DPS Subscription Primary Storage=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-645	DPS Suite for BackUp Sub Enablers=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-646	DPS for VMWare Avamar Subscription=CA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-647	DPS Suite for VMWare Sub Enablers=CC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-648 U-640-XCAP	DPS Enterprise Subscription Enablers=IA LICENSE;EXPSTOR;DD640;UPGRADE	\$0.00 \$10,000.00		27% 27%	\$0.00 \$7,300.00	\$0.00 \$1,200.00	\$0.00 \$1,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,200.00
5	U-BLCK-2200	UPG BLOCK SERVICE DPSAPPS DD2200=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,200.00
5	U-BLCK-2500	UPG BLOCK SERVICE DPSAPPS DD2500=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4200	UPG BLOCK SERVICE DPSAPPS DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4500	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-BLCK-7200	UPG BLOCK SERVICE DPSAPPS DD7200=IA UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	U-BLCK-7200V U-BLCK-9500	UPG BLOCK SERVICE DPSAPPS DD/200=IA UPG BLOCK SERVICE DPSAPPS DD9500=IA	\$0.00 \$0.00	DM DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	U-BLCK-9500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-990	UPG BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-990V	UPG BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BST-2500	LICENSE,BOOST,2500,UPGRADE	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-BST-2500-CF	License, Boost, DD2500, Upgrade=IA	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	U-BST-4200	License, Boost, DD4200, UPGRADE	\$9,000.00		27% 27%	\$6,570.00 \$6,570.00	\$1,620.00 \$1,620.00	\$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,620.00 \$1,620.00
5 5	U-BST-4200-CF U-BST-4500	License,Boost,DD4200,Upgrade=IA LICENSE,BOOST,DD4500,UPGRADE	\$9,000.00 \$19,000.00		27%	\$6,570.00 \$13,870.00	\$1,620.00 \$3,420.00	\$1,440.00 \$3,040.00	\$0.00	\$0.00	\$0.00	\$1,620.00 \$3,420.00
5	U-BST-4500-CF	License,Boost,DD4500,Upgrade=IA	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-BST-510	UPGRADE;LICENSE;BOOST;DD510	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-BST-530	UPGRADE;LICENSE;BOOST;DD530	\$0.00		27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-BST-560	UPGRADE;LICENSE;BOOST;DD560	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-BST-560G	UPGRADE;LICENSE;BOOST;DD560G	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	
5 5	U-BST-565 U-BST-580	UPGRADE;LICENSE;BOOST;DD565 UPGRADE;LICENSE;BOOST;DD580	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$2,250.00 \$2,700.00	\$2,000.00 \$2,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-BST-580G	UPGRADE;LICENSE;BOOST;DD580G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	
5	U-BST-620	LICENSE;BOOST;DD620;UPGRADE	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-BST-640	LICENSE;BOOST;DD640;UPGRADE	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	
5 5	U-BST-660 U-BST-670	UPGRADE;LICENSE;BOOST;DD660 UPGRADE;LICENSE;BOOST;DD670	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$2,700.00 \$1,620.00	\$2,400.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-DDOE-ER-MCAP	License DD OE Per TB UPG ER=CB	\$915.00		27%	\$667.95	\$164.70	\$146.40	\$0.00	\$0.00	\$0.00	
5	U-DD-SMIG-MCAP	Lic DD Storage Migration UPG=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	U-ENC-2500	LICENSE, ENCRYPTION, 2500, UPGRADE	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	
5 5	U-ENC-2500-CF U-ENC-4200	License,Encryption,DD2500,Upgrade=IA LICENSE.ENCRYPTION.DD4200.UPGRADE	\$4,000.00 \$9,000.00	DM DM	27% 27%	\$2,920.00 \$6,570.00	\$720.00 \$1,620.00	\$640.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-ENC-4200-CF	License,Encryption,DD4200,Upgrade=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	
5	U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	
5 5	U-ENC-4500-CF	License,Encryption,DD4500,Upgrade=IA UPGRADE;LICENSE;ENCRYPTION;DD510	\$19,000.00	DM DM	27% 27%	\$13,870.00 \$0.00	\$3,420.00 \$270.00	\$3,040.00 \$240.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-ENC-510 U-ENC-530	UPGRADE:LICENSE:ENCRYPTION;DD530	\$0.00 \$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	U-ENC-565	UPGRADE;LICENSE;ENCRYPTION;DD565	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	
5	U-ENC-580	UPGRADE;LICENSE;ENCRYPTION;DD580	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	
5 5	U-ENC-580G U-ENC-620	UPGRADE;LICENSE;ENCRYPTION;DD580G LICENSE;ENCRYPTION;DD620;UPGRADE	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$2,700.00 \$270.00	\$2,400.00 \$240.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-ENC-640	LICENSE;ENCRYPTION;DD640;UPGRADE	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	U-ENC-660	UPGRADE;LICENSE;ENCRYPTION;DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	
5	U-ENC-670	UPGRADE; LICENSE; ENCRYPTION; DD670	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	
5 5	U-ER-4200 U-ER-4200-CF	LICENSE,EXTD RETN SW OPT,DD4200,UPGRADE License,Extd Retn SW Opt,DD4200,Upg=IA	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-ER-4500	LICENSE,EXTD RETN SW OPT,DD4500,UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	U-ER-4500-CF	License,Extd Retn SW Opt,DD4500,Upg=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	U-IOSUP2500	LIC,VTL,OPEN SYS TO IBM IOS,2500,UPG	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	
5 5	U-IOSUP2500-CF U-IOSUP4200	Lic Vtl Open Sys IBM IOS DD2500 Upg=IA LIC,VTL,OPEN SYS TO IBM IOS,DD4200,UPG	\$2,000.00 \$4,500.00	DM DM	27% 27%	\$1,460.00 \$3,285.00	\$360.00 \$810.00	\$320.00 \$720.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-IOSUP4200-CF	Lic Vtl Open Sys IBM IOS DD4200 Upg=IA	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	
5	U-IOSUP4500	LIC,VTL,OPEN SYS TO IBM IOS,DD4500,UPG	\$9,500.00	DM	27%	\$6,935.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	
5	U-IOSUP4500-CF	Lic Vtl Open Sys IBM IOS DD4500 Upg=IA	\$9,500.00	DM	27%	\$6,935.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	
5 5	U-IOSUP510 U-IOSUP530	LIC;VTL;OPEN SYS TO IBM I/OS;DD510;UPG LIC:VTL:OPEN SYS TO IBM I/OS:DD530:UPG	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$135.00 \$405.00	\$120.00 \$360.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-IOSUP565	LIC;VTL;OPEN SYS TO IBM I/OS;DD565;UPG	\$0.00	DM	27%	\$0.00	\$1,125.00	\$1,000.00	\$0.00	\$0.00	\$0.00	
5	U-IOSUP580	LIC;VTL;OPEN SYS TO IBM I/OS;DD580;UPG	\$0.00	DM	27%	\$0.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	
5	U-IOSUP580G	LIC;VTL;OPEN SYS TO IBM I/OS;DD580G;UPG	\$0.00	DM	27%	\$0.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	
5 5	U-IOSUP620 U-IOSUP640	LIC;VTL;OPEN SYS TO IBM I/OS;DD620;UPG LIC;VTL;OPEN SYS TO IBM I/OS;DD640;UPG	\$750.00 \$2,000.00	DM DM	27% 27%	\$547.50 \$1,460.00	\$135.00 \$360.00	\$120.00 \$320.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-IOSUP660	LIC;VTL;OPEN SYS TO IBM I/OS;DD660;UPG	\$7,500.00	DM	27%	\$5,475.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	
5	U-IOSUP670	LIC;VTL;OPEN SYS TO IBM I/OS;DD670;UPG	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	
5 5	U-OST-510 U-OST-530	UPGRADE;LICENSE;OPENSTORAGE(OST);DD510 UPGRADE;LICENSE;OPENSTORAGE(OST);DD530	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$270.00 \$810.00	\$240.00 \$720.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-OST-565	UPGRADE;LICENSE;OPENSTORAGE(OST);DD565	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	
5	U-OST-580	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	
5	U-OST-580G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	
5 5	U-OST-660 U-PP-DD	UPGRADE;LICENSE;OPENSTORAGE(OST);DD660 DPSAPPS Enabler Upg Data Domain=IA	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$2,700.00 \$0.00	\$2,400.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-REP-2500	LICENSE, REPLICATOR, 2500, UPGRADE	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	
5	U-REP-2500-CF	License,Replicator,DD2500,Upgrade=IA	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	U-REP-410	UPGRADE; LICENSE; REPLICATOR; DD410	\$0.00	DM	27%	\$0.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	
5 5	U-REP-4200 U-REP-4200-CF	LICENSE, REPLICATOR, DD4200,UPGRADE License,Replicator,DD4200,Upgrade=IA	\$10,000.00 \$10,000.00	DM DM	27% 27%	\$7,300.00 \$7,300.00	\$1,800.00 \$1,800.00	\$1,600.00 \$1,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-REP-430	UPGRADE; LICENSE; REPLICATOR; DD430	\$0.00	DM	27%	\$0.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	
5	U-REP-4500	LICENSE, REPLICATOR, DD4500, UPGRADE	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-REP-4500-CF	License,Replicator,DD4500,Upgrade=IA	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	
5 5	U-REP-460 U-REP-460G	UPGRADE; LICENSE; REPLICATOR; DD460 UPGRADE; LICENSE; REPLICATOR; DD460G	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$1,800.00 \$1,800.00	\$1,600.00 \$1,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-REP-510	UPGRADE; LICENSE; REPLICATOR; DD510	\$0.00	DM	27%	\$0.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	
5	U-REP-530	UPGRADE; LICENSE; REPLICATOR; DD530	\$0.00	DM	27%	\$0.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	
5	U-REP-560	UPGRADE; LICENSE; REPLICATOR; DD560	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	
5 5	U-REP-560G U-REP-565	UPGRADE; LICENSE; REPLICATOR; DD560G UPGRADE; LICENSE; REPLICATOR; DD565	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$2,700.00 \$2,700.00	\$2,400.00 \$2,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-REP-580	UPGRADE; LICENSE; REPLICATOR; DD580	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	
5	U-REP-580G	UPGRADE; LICENSE; REPLICATOR; DD580G	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-REP-620	LICENSE;REPLICATOR; DD620;UPGRADE	\$2,540.00	DM	27%	\$1,854.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	
5 5	U-REP-640 U-REP-660	LICENSE; REPLICATOR; DD640; UPGRADE UPGRADE: LICENSE: REPLICATOR: DD660	\$5,000.00 \$25,000.00	DM DM	27% 27%	\$3,650.00 \$18,250.00	\$900.00 \$4,500.00	\$800.00 \$4,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	
5	U-RL-510	LIC;RETENTION LOCK GOV EDITION;DD510;UPG	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RL-530	LIC;RETENTION LOCK GOV EDITION;DD530;UPG	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	
5 5	U-RL-565 U-RL-580	LIC;RETENTION LOCK GOV EDITION;DD565;UPG LIC;RETENTION LOCK GOV EDITION;DD580;UPG	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$2,250.00 \$2,700.00	\$2,000.00 \$2,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-RL-580G	LIC;RETENTION LOCK GOV EDITION;DD580;UPG	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	
5	U-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620;UPG	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660;UPG	\$20,000.00	DM	27%	\$14,600.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	U-RL-670 U-RLC-2500	LIC;RETENTION LOCK GOV EDITION;DD670;UPG LIC,RETENTION LOCK COMPL EDTN,DD2500,UPG	\$7,000.00 \$4,000.00		27% 27%	\$5,110.00 \$2,920.00	\$1,260.00 \$720.00	\$1,120.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,260.00 \$720.00
5	U-RLC-2500-CF	Lic,Retention Lock Compl,DD2500,Upg=IA	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLC-4200	LIC,RETENTION LOCK COMPL EDTN,DD4200,UPG	\$7,000.00		27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLC-4200-CF	Lic,Retention Lock Compl,DD4200,Upg=IA	\$7,000.00		27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLC-4500	LIC,RETENTION LOCK COMPL EDTN,DD4500,UPG	\$20,400.00		27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5 5	U-RLC-4500-CF U-RLC-510	Lic,Retention Lock Compl,DD4500,Upg=IA LIC;RETENTION LOCK COMPL EDITN;DD510;UPG	\$20,400.00 \$0.00		27% 27%	\$14,892.00 \$0.00	\$3,672.00 \$270.00	\$3,264.00 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,672.00 \$270.00
5	U-RLC-530	LIC;RETENTION LOCK COMPL EDITN;DD530;UPG	\$0.00		27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-RLC-565	LIC;RETENTION LOCK COMPL EDITN;DD565;UPG	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-RLC-580	LIC;RETENTION LOCK COMPL EDITN;DD580;UPG	\$0.00		27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5 5	U-RLC-620 U-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD620;UPG LIC:RETENTION LOCK COMPL EDITN:DD640:UPG	\$1,500.00 \$4,000.00	DM DM	27% 27%	\$1,095.00 \$2,920.00	\$270.00	\$240.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00
5	U-RLC-660	LIC;RETENTION LOCK COMPL EDITH;DD640,0PG	\$20,000.00		27%	\$14,600.00	\$720.00 \$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$720.00 \$3,600.00
5	U-RLC-670	LIC;RETENTION LOCK COMPL EDITN;DD670;UPG	\$0.00		27%	\$0.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLG-2500	LIC,RETENTION LOCK GOV EDTN,DD2500,UPG	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLG-2500-CF	Lic,Retention Lock Gov Edt,DD2500,Upg=IA	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	U-RLG-4200 U-RLG-4200-CF	LIC,RETENTION LOCK GOV EDTION,DD4200,UPG Lic,Retention Lock Gov Edt,DD4200,Upg=IA	\$7,000.00 \$7,000.00		27% 27%	\$5,110.00 \$5,110.00	\$1,260.00 \$1,260.00	\$1,120.00 \$1,120.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,260.00 \$1,260.00
5	U-RLG-4500	LIC,RETENTION LOCK GOV EDTION,DD4500,UPG	\$20,400.00		27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-RLG-4500-CF	Lic,Retention Lock Gov Edt,DD4500,Upg=IA	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	U-VTL-2500-CF	Lic,Vtl,Open Systems,DD2500,Upgrade=IA LIC,VTL,NDMP TAPE SERVER,ETH,DD2500,UPGR	\$4,000.00 \$4,000.00	DM DM	27% 27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00 \$0.00	\$720.00
5	U-VTL-2500E U-VTL-2500E-CF	Lic,VtL,Ndmp Tape Srv,Eth,DD2500,Upgr=IA	\$4,000.00	DM	27%	\$2,920.00 \$2,920.00	\$720.00 \$720.00	\$640.00 \$640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$720.00 \$720.00
5	U-VTL-2500F	LIC,VTL,IBM IOS,DD2500,UPGRADE	\$6,000.00		27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-VTL-2500F-CF	Lic,Vtl,IBM IOS,DD2500,Upgrade=IA	\$6,000.00		27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-VTL-410	UPG;LIC;VTL;410.INCL:1XPCIX CARD;1P;2G	\$0.00		27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5 5	U-VTL-4200 U-VTL-4200-CF	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE Lic,Vtl,Open Systems,DD4200,Upgrade=IA	\$9,000.00 \$9,000.00		27% 27%	\$6,570.00 \$6,570.00	\$1,620.00 \$1,620.00	\$1,440.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,620.00 \$1,620.00
5	U-VTL-4200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4200,UPGR	\$9,000.00		27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200E-CF	Lic,VtI,Ndmp Tape Srv,Eth,DD4200,Upgr=IA	\$9,000.00		27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200F	LIC,VTL,IBM IOS,DD4200,UPGRADE	\$13,500.00		27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	U-VTL-4200F-CF	Lic,VtI,IBM IOS,DD4200,Upgrade=IA	\$13,500.00		27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5 5	U-VTL-430 U-VTL-4500	UPG;LIC;VTL;430.INCL:1XPCIX CARD;1P;2G LIC,VTL,OPEN SYSTEMS,DD4500,UPGRADE	\$0.00 \$19,000.00	DM DM	27% 27%	\$0.00 \$13,870.00	\$1,260.00 \$3,420.00	\$1,120.00 \$3,040.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,260.00 \$3,420.00
5	U-VTL-4500-CF	Lic.Vtl.Open Systems.DD4500.Upgrade=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4500,UPGR	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500E-CF	Lic,Vtl,Ndmp Tape Srv,Eth,DD4500,Upgr=IA	\$19,000.00		27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5 5	U-VTL-4500F U-VTL-4500F-CF	LIC,VTL,IBM IOS,DD4500,UPGRADE Lic,Vtl,IBM IOS,DD4500,Upgrade=IA	\$28,500.00 \$28,500.00		27% 27%	\$20,805.00 \$20,805.00	\$5,130.00 \$5,130.00	\$4,560.00 \$4,560.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,130.00 \$5,130.00
5	U-VTL-460	UPG;LIC;VTL;460.INCL:1XPCIX CARD;1P;2G	\$20,500.00		27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-VTL-460G	UPG;LIC;VTL;460G.INCL:1XPCIX CARD;1P;2G	\$0.00		27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-VTL-510	UPG;LIC;VTL;510.INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL510-E	LIC;VTL;NDMP TAPE SVR;ETH;DD510;UPG	\$0.00		27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5 5	U-VTL510-F1 U-VTL-530	LIC;VTL;IBM I/OS;FC;DD510;1XDP;4G;UPG UPG;LIC;VTL;530.INCL:1XPCIE CARD;DP;4G	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$1,215.00 \$1,620.00	\$1,080.00 \$1,440.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,215.00 \$1,620.00
5	U-VTL530-E	LIC;VTL;NDMP TAPE SVR;ETH;DD530;UPG	\$0.00		27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-VTL530-F1	LIC;VTL;IBM I/OS;FC;DD530;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-VTL-560	UPG;LIC;VTL;560.INCL:1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5 5	U-VTL-560G U-VTL-565-1	UPG;LIC;VTL;560G.INCL:1XPCIX CARD;1P;2G UPG;LIC;VTL;565.INCL:1XPCIE CARD;DP;4G	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$2,700.00 \$3,060.00	\$2,400.00 \$2,720.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,700.00 \$3,060.00
5	U-VTL-565-2	UPG;LIC;VTL;565.INCL:2XPCIE CARD;DP;4G	\$0.00		27%	\$0.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	U-VTL565-E	LIC;VTL;NDMP TAPE SVR;ETH;DD565;UPG	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-VTL565-F1	LIC;VTL;IBM I/OS;FC;DD565;1XDP;4G;UPG	\$0.00		27%	\$0.00	\$4,185.00	\$3,720.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5 5	U-VTL565-F2	LIC;VTL;IBM I/OS;FC;DD565;2XDP;4G;UPG	\$0.00		27%	\$0.00	\$4,995.00	\$4,440.00	\$0.00	\$0.00	\$0.00	\$4,995.00
5 5	U-VTL-580-1 U-VTL-580-2	UPG;LIC;VTL;580.INCL:1XPCIE CARD;DP;4G UPG;LIC;VTL;580.INCL:2XPCIE CARD;DP;4G	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$3,510.00 \$4,320.00	\$3,120.00 \$3,840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,510.00 \$4,320.00
5	U-VTL580-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580;UPG	\$0.00		27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL580-F1	LIC;VTL;IBM I/OS;FC;DD580;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL580-F2	LIC;VTL;IBM I/OS;FC;DD580;2XDP;4G;UPG	\$0.00		27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5 5	U-VTL-580G1	UPG;LIC;VTL;580G.INCL:1XPCIE CARD;DP;4G UPG;LIC;VTL;580G.INCL:2XPCIE CARD;DP;4G	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$3,510.00	\$3,120.00 \$3,840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,510.00
5	U-VTL-580G2 U-VTL580G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580G;UPG	\$0.00 \$0.00		27%	\$0.00 \$0.00	\$4,320.00 \$2,700.00	\$3,840.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,320.00 \$2,700.00
5	U-VTL580GF1	LIC;VTL;IBM I/OS;FC;DD580G;1XDP;4G;UPG	\$0.00		27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL580GF2	LIC;VTL;IBM I/OS;FC;DD580G;2XDP;4G;UPG	\$0.00		27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL-620-1	LIC;VTL;620.INCL:1XPCIE CARD;DP;4G;UPG	\$6,000.00		27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5 5	U-VTL620-E U-VTL620-F1	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG	\$1,500.00 \$6,750.00		27% 27%	\$1,095.00 \$4,927.50	\$270.00 \$1,215.00	\$240.00 \$1,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$1,215.00
5	U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG	\$8,500.00		27%	\$6,205.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	U-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	\$13,000.00	DM	27%	\$9,490.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	\$4,000.00		27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL640-F1	VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G;UPG	\$10,500.00		27%	\$7,665.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5 5	U-VTL640-F2 U-VTL-660-1	VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G;UPG UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$15,000.00 \$19,500.00		27% 27%	\$10,950.00 \$14,235.00	\$2,700.00 \$3,510.00	\$2,400.00 \$3,120.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,700.00 \$3,510.00
5	U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$24,000.00		27%	\$17,520.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	\$15,000.00	DM	27%	\$10,950.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL660-F1	LIC;VTL;IBM I/OS;FC;DD660;1XDP;4G;UPG	\$27,000.00	DM	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-VTL660-F2	LIC;VTL;IBM I/OS;FC;DD660;2XDP;4G;UPG	\$31,500.00	DM	27%	\$22,995.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5 5	U-VTL-670-1 U-VTL-670-2	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G UPG;LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	\$13,500.00 \$18,000.00	DM DM	27% 27%	\$9,855.00 \$13,140.00	\$2,430.00 \$3,240.00	\$2,160.00 \$2,880.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	
5	U-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG	\$18,000.00	DM	27%	\$13,140.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	U-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG	\$22,500.00	DM	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	
5 5	U-XCAP2500 U-XCAP2500-CF	LICENSE,EXPSTOR,2500,UPG License Expstor DD2500 Upg=IA	\$0.00 \$0.00	DM DM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-XCAP4200	LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	\$20,000.00	DM	27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	
5	U-XCAP4200-CF	Lic Expcap DD4200 Above 120TB Upg=IA	\$20,000.00	DM	27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	
5	U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	\$30,000.00	DM	27%	\$21,900.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	U-XCAP4500-CF VE-COS-C-T01	Lic Expcap DD4500 Above 180TB Upg=IA ATMOS VE CAP 1TB (501-1500TB)	\$30,000.00 \$523.00	DM DM	27% 27%	\$21,900.00 \$381.79	\$5,400.00 \$94.14	\$4,800.00 \$83.68	\$0.00 \$73.22	\$0.00 \$0.00	\$0.00 \$0.00	\$5,400.00 \$94.14
5	VE-COS-C-T01	ATMOS VE CAP 1TB (301-1300TB)	\$477.00	DM	27%	\$348.21	\$85.86	\$76.32	\$66.78	\$0.00	\$0.00	\$85.86
5	VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	\$432.00	DM	27%	\$315.36	\$77.76	\$69.12	\$60.48	\$0.00	\$0.00	\$77.76
5	VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	\$397.00	DM	27%	\$289.81	\$71.46	\$63.52	\$55.58	\$0.00	\$0.00	\$71.46
5 5	VE-COS-SW-SOL VE-SW-B-SOL	ATMOS VE BASE 1TB (1-500TB) ATMOS VE BASE & CAP 500TB	\$558.00 \$279,588.00	DM DM	27% 27%	\$407.34 \$204,099.24	\$100.44 \$50,325.84	\$89.28 \$44,734.08	\$78.12 \$39,142.32	\$0.00 \$0.00	\$0.00 \$0.00	\$100.44 \$50,325.84
5	VE-SW-ENTL	ATMOS VE BASE & CAL SOUTH	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	0010200	RSA RKM APPLIANCE	\$0.00	E	34%	\$0.00	\$1,350.00	\$945.00	\$0.00	\$405.00	\$0.00	\$1,350.00
5	6740-7840RCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT	\$600.00	E	34%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	850-0029 850-0030	CABLE, IB DDR, CX4-CX4, 3M CABLE, IB DDR, CX4-CX4, 5M	\$224.00 \$296.00	E E	34% 34%	\$147.84 \$195.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	850-0030	1 METER SAS CABLE	\$250.00	Ē	34%	\$165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0032	3 METER SAS CABLE	\$328.00	Ē	34%	\$216.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0033	1U; 24 PORT DDR IB SWITCH	\$0.00	E	34%	\$0.00	\$687.75	\$481.43	\$0.00	\$0.00	\$0.00	\$687.75
5	850-0035	CABLE, IB DDR, CX4-CX4, 1M	\$176.00	Ē	34%	\$116.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0077 851-0083	1U; 24 PORT DDR IB SWITCH FLEXTRONICS 24-PORT DDR SWITCH	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$681.55 \$491.45	\$477.09 \$344.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$681.55 \$491.45
5	851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040	\$141,431.00	Ē	34%	\$93,344.46	\$7,071.55	\$4,950.09	\$0.00	\$0.00	\$0.00	
5	851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf	\$28,134.00	E	34%	\$18,568.44	\$1,406.70	\$984.69	\$0.00	\$0.00	\$0.00	
5	851-0151	Switch Intel IB QDR 48 Port 2PS 10U -120	\$216,100.00	E	34%	\$142,626.00		\$7,563.50	\$0.00	\$0.00	\$0.00	
5 5	851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M	\$164.00	E E	34% 34%	\$108.24	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	851-0154 851-0155	CABLE, IB HYBRID, QSFP-CX4, 3M CABLE, IB HYBRID, QSFP-CX4, 5M	\$206.00 \$319.00	Ē	34%	\$135.96 \$210.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M	\$343.00	Ē	34%	\$226.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0167	MELLANOX 8 PORT QDR SWITCH	\$5,634.00	E	34%	\$3,718.44	\$281.70	\$197.19	\$0.00	\$0.00	\$0.00	\$281.70
5	851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox	\$11,168.00	E	34%	\$7,370.88	\$558.40	\$390.88	\$0.00	\$0.00	\$0.00	\$558.40
5 5	851-0169 851-0170	MELLANOX 36 PORT QDR SWITCH Switch IB QDR 18 Port 1PS 1U Intel	\$0.00 \$11,168.00	E E	34% 34%	\$0.00 \$7,370.88	\$1,013.75 \$558.40	\$709.63 \$390.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,013.75 \$558.40
5	851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M	\$745.00	Ē	34%	\$491.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0179	MELLANOX 36 PORT QDR SWITCH WITH 2 PS	\$0.00	E	34%	\$0.00	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	
5	851-0201	CABLE, IB DDR, CX4-CX4, 8M	\$560.00	E	34%	\$369.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0208 851-0209	CABLE, IB QDR, QSFP-QSFP, 1M CABLE, IB QDR, QSFP-QSFP, 3M	\$155.00 \$225.00	E E	34% 34%	\$102.30 \$148.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0209	CABLE, IB QDR, QSFP-QSFP, 5M	\$428.00	Ē	34%	\$282.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M	\$1,043.00	Ē	34%	\$688.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0214	SWITCH IB QDR 36 PORT 2PS 1U INTEL	\$23,489.00	E	34%	\$15,502.74	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	
5	851-0257	SWITCH 10GBE 48P 2PS Celestica	\$10,950.00	E	34%	\$7,227.00	\$547.50	\$383.25	\$0.00	\$0.00	\$0.00	
5 5	851-0258 851-0259	SWITCH 10GBE 24P 2PS Celestica SWITCH 40GBE 32P 2PS Celestica	\$5,095.00 \$13,433.00	E E	34% 34%	\$3,362.70 \$8,865.78	\$254.75 \$671.65	\$178.33 \$470.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$254.75 \$671.65
5	851-0260	SWITCH CHASSIS 96P x 10GBE SFP+ Arista	\$195,770.00	Ē	34%	\$129,208.20	\$9,788.50	\$6,851.95	\$0.00	\$0.00	\$0.00	
5	851-0261	SWITCH CHASSIS 64P x 40GBE QSFP+ Arista	\$275,127.00	E	34%	\$181,583.82		\$9,629.45	\$0.00	\$0.00	\$0.00	\$13,756.35
5	851-0282	Switch 40GBE 32 Port Upgrade Leaf Arista	\$29,852.00	E	34%	\$19,702.32	\$1,492.60	\$1,044.82	\$0.00	\$0.00	\$0.00	
5 5	851-0283 851-0284	Switch 10GBE 48 Port Upgrade Leaf Arista Switch IB QDR 36 Port, 2PS, 1U, Mellanox	\$66,333.00 \$23,489.00	E E	34% 34%	\$43,779.78 \$15,502.74	\$3,316.65 \$1,174.45	\$2,321.66 \$822.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AP-7420B-00	2Gb 16 port FC Application Switch	\$23,469.00	Ē	34%	\$15,502.74	\$1,620.00	\$1,134.00	\$0.00	\$486.00	\$0.00	
5	AP-7420B-F	16-PORT INVISTA-RCVRPNT PROMO APP SWITCH	\$0.00	Ē	34%	\$0.00	\$1,620.00	\$1,134.00	\$0.00	\$486.00	\$0.00	
5	AP7420B-IP	LIC FCIP TUNNELING	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AP7420B-MPR	ROUTER/FCIP BUNDLE	\$0.00	E E	34% 34%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AP7420B-RTR AP7420B-RTRC	LIC AP7420B FABRIC ROUTER LIC AP7420B FABRIC ROUTER	\$0.00 \$14,500.00	Ē	34%	\$0.00 \$9,570.00	\$2,610.00 \$2,610.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AP7420B-SAS	SAS LICENSE FOR AP-7420B	\$0.00	Ē	34%	\$0.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,474.00
5	AP7420B-SAS-F	SAS LIC FOR AP7420B RECOVERPOINT PROMO	\$0.00	E	34%	\$0.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,474.00
5	AP-7600B	AP-7600B FABRIC APPLICATION SWITCH	\$0.00	E	34%	\$0.00	\$2,640.00	\$1,848.00	\$0.00	\$792.00	\$0.00	\$2,640.00
5	AP7600B-FW AP7600B-PM	AP-7600B FABRIC WATCH LICENSE AP-7600B PERFORMANCE MONITOR LICENSE	\$3,900.00 \$4,400.00	E	34% 34%	\$2,574.00 \$2,904.00	\$702.00 \$792.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$702.00 \$792.00
5	AP7600B-PM AP7600B-TR	AP-7600B ISL TRUNKING LICENSE	\$4,400.00 \$5,500.00	Ē	34%	\$3,630.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	BRCD-FREE-TRN	CX3 SAN-B TRAINING OFFER	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK	\$1,400.00	E	34%	\$924.00	\$70.00	\$49.00	\$0.00	\$21.00	\$0.00	
5	BRQSFP40GDA1M	BRCD QSFP 40G DIRECT ATTACH 1 METER	\$500.00	E	34%	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	BRQSFP40GDA3M BRQSFP40GDA5M	BRCD QSFP 40G DIRECT ATTACH 3 METER BRCD QSFP 40G DIRECT ATTACH 5 METER	\$640.00 \$800.00	E E	34% 34%	\$422.40 \$528.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	BRQSFP40GESR4	BRCD QSFP 40G blrect ATTACH 5 METER BRCD QSFP 40G eSR4 QSFP 300M	\$3,995.00	Ē	34%	\$2,636.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BRQSFP-40KMQSFP	BRCD 40G-ER4 QSFP LC 40KM SMF	\$98,853.00	E	34%	\$65,242.98	\$4,942.65	\$3,459.86	\$0.00	\$1,482.80	\$0.00	
5	BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK	\$2,200.00	E	34%	\$1,452.00	\$110.00	\$77.00	\$0.00	\$33.00	\$0.00	
5 5	BRSFP-10G10K8 BRSFP-10GE1PK	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK BRCD LBL SFP 10GbE SW USR OPTIC 1PACK	\$15,500.00 \$450.00	E E	34% 34%	\$10,230.00 \$297.00	\$775.00 \$22.50	\$542.50 \$15.75	\$0.00 \$0.00	\$232.50 \$6.75	\$0.00 \$0.00	
5	BRSFP-10GE1PK BRSFP-10GE8PK	BRCD LBL SFP 10GDE SW USR OPTIC TPACK BRCD LBL SFP 10GDE SW USR OPTIC 8PACK	\$3,200.00	Ē	34%	\$2,112.00		\$112.00	\$0.00	\$48.00	\$0.00	
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BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BRSFP-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK	\$10,000.00	E	34%	\$6,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BRSFP-10GFCLW BRSFP-10GFCSW	BRCD LBL 10GB FC 10KM LONG WAVE SFP BRCD LBL 10GB FC SHORT WAVE SFP	\$1,900.00 \$600.00	E E	34% 34%	\$1,254.00 \$396.00	\$95.00 \$30.00	\$66.50 \$21.00	\$0.00 \$0.00	\$28.50 \$9.00	\$0.00 \$0.00	\$95.00 \$30.00
5	BRSFP-10GFCSW BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK	\$780.00	Ē	34%	\$596.00 \$514.80	\$39.00	\$27.30	\$0.00	\$9.00 \$11.70	\$0.00	\$39.00
5	BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK	\$4,400.00	Ē	34%	\$2,904.00	\$220.00	\$154.00	\$0.00	\$66.00	\$0.00	\$220.00
5	BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B & FX8-24	\$400.00	Ē	34%	\$264.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$20.00
5	BRSFP-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK	\$1,089.00	E	34%	\$718.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK	\$8,195.00	Ē	34%	\$5,408.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BRSFP-1GESX8P	BRCD LBL SFP 1GbE SX OPTIC 8PACK	\$3,740.00	E E	34% 34%	\$2,468.40	\$0.00	\$0.00 \$841.75	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP40GQSFPL BRSFP40GQSFPS	BRCD LBL QSFP 40GbE LW OPTIC 1PACK BRCD LBL QSFP 40GbE SW OPTIC 1PACK	\$24,050.00 \$5,150.00	Ē	34%	\$15,873.00 \$3,399.00	\$1,202.50 \$257.50	\$180.25	\$0.00 \$0.00	\$360.75 \$77.25	\$0.00 \$0.00	\$1,202.50 \$257.50
5	BRSFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK	\$200.00	Ē	34%	\$132.00	\$10.00	\$7.00	\$0.00	\$3.00	\$0.00	\$10.00
5	BRSFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK	\$1,900.00	E	34%	\$1,254.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$95.00
5	BRSFP-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK	\$300.00	E	34%	\$198.00	\$15.00	\$10.50	\$0.00	\$4.50	\$0.00	\$15.00
5	BRSFP-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 8PACK	\$2,100.00	E	34%	\$1,386.00	\$105.00	\$73.50	\$0.00	\$31.50	\$0.00	\$105.00
5 5	BRSFP-TX5M1P BRSFP-TX5M8P	BRCD 10GBE TWINAX COPPER 5M 1PACK BRCD 10GBE TWINAX COPPER 5M 8PACK	\$400.00 \$3,100.00	E E	34% 34%	\$264.00 \$2,046.00	\$20.00 \$155.00	\$14.00 \$108.50	\$0.00 \$0.00	\$6.00 \$46.50	\$0.00 \$0.00	\$20.00 \$155.00
5	CBFM-04	FM 4 DOMAINS SEAT LIC	\$3,100.00	Ē	34%	\$2,040.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	CBFM-04-10	FM 4 TO 10 DOMAIN UPG	\$0.00	Ē	34%	\$0.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	CBFM-04-99	FM 4 TO 99 DOMAIN UPG	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	CBFM-10	FM 10 DOMAINS SEAT LIC	\$0.00	E	34%	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	CBFM-10-99	FM 10 DOM TO 99 DOM UPG	\$0.00	E	34%	\$0.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.00
5 5	CBFM-3X-4X CBFM-99	FM 3.X TO 4.X SITE UPGRAD FM 99 DOMAINS SITE LIC	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$2,340.00 \$4,194.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,340.00 \$4,194.00
5	CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP	\$14,710.00	Ē	34%	\$9,708.60	\$2,647.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,647.80
5	CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP	\$9,780.00	Ē	34%	\$6,454.80	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.40
5	CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP	\$9,780.00	E	34%	\$6,454.80	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.40
5	CLS-RPHW-G5	RPA GEN5 NON-TAA FOR RP CLASSIC	\$0.00	E	34%	\$0.00	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC	\$17,880.00	E	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5 5	CLS-RPHW-G6T CLS-RPHW-G6T-D	RPA CLASSIC Dell RPA Classic	\$19,250.00 \$19,250.00	E E	34% 34%	\$12,705.00 \$12,705.00	\$1,925.00 \$1,925.00	\$1,347.50 \$1,347.50	\$0.00 \$0.00	\$192.50 \$192.50	\$0.00 \$0.00	\$1,925.00 \$1,925.00
5	CMCNE-SAN-ENT	CTX MGR CNE SAN Enterprise	\$0.00	Ē	34%	\$0.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.00
5	CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise	\$37,600.00	Ē	34%	\$24,816.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.00
5	CMCNE-SAN-PLU	CTX MGR CNE SAN Pro Plus	\$0.00	E	34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus	\$15,000.00	E	34%	\$9,900.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CMCNE-SW-KIT-CF	CMCNE SOFTWARE MEDIA KIT NO LICENSE =IA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNE-IPADV100 CNE-IPADV100-CF	CTX MGR CNE - ADD IP DATA CTR TO IP BASE CTX MGR CNE - ADD IP DATA CTR TO IP BASE	\$0.00 \$34,400.00	E E	34% 34%	\$0.00 \$22,704.00	\$6,192.00 \$6,192.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,192.00 \$6,192.00
5	CNE-IPB-150	CTX MGR CNE IP Data Center	\$36,000.00	Ē	34%	\$23,760.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	CNE-IPB-50	CTX MGR CNE IP BASE	\$0.00	Ē	34%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	CNE-IPB-50-CF	CTX MGR CNE IP BASE	\$4,700.00	E	34%	\$3,102.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	CNE-IPSANPLUE	CTX MGR CNE - IP ADD ENT TO PLUS LIC	\$0.00	E	34%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	CNE-IPSANPLUE-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$24,800.00	E	34%	\$16,368.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5 5	CNE-IPU100 CNE-IPU1000	CTX MGR CNE - ADD 100 IP DEV UPG LIC CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$342.00 \$1,710.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$342.00 \$1,710.00
5	CNE-IPU1000-CF	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$9,500.00	Ē	34%	\$6,270.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	CNE-IPU100-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$1,900.00	E	34%	\$1,254.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	CNE-IPU2500	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	CNE-IPU2500-CF	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$19,000.00	E	34%	\$12,540.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	CNE-IPU500	CTX MGR CNE - ADD 500 IP DEV UPG LIC	\$0.00	Ē	34%	\$0.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.00
5 5	CNE-IPU500-CF CNE-IPUSANENT	CTX MGR CNE - ADD 500 IP DEV UPG LIC CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$7,100.00 \$0.00	E E	34% 34%	\$4,686.00 \$0.00	\$1,278.00 \$6,768.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,278.00 \$6,768.00
5	CNE-IPUSANENT-CF	CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$37,600.00	Ē	34%	\$24,816.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.00
5	CNE-IPUSANPLU	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$0.00	Ē	34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CNE-IPUSANPLU-CF	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$15,000.00	E	34%	\$9,900.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CNE-MPLS10	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5 5	CNE-MPLS10-CF	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$9,500.00	E	34% 34%	\$6,270.00	\$1,710.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,710.00
5	CNE-MPLS25 CNE-MPLS25-CF	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$0.00 \$19,000.00	E E	34% 34%	\$0.00 \$12,540.00	\$3,420.00 \$3,420.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$3,420.00 \$3,420.00
5	CNE-MPLS50	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$0.00	Ē	34%	\$0.00	\$5,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,976.00
5	CNE-MPLS50-CF	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$33,200.00	Ē	34%	\$21,912.00	\$5,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,976.00
5	CNE-SAN-IP150	CTX MGR CNE SAN ADD IP BASE LIC	\$0.00	E	34%	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	CNE-SAN-IP150-CF	CTX MGR CNE SAN ADD IP BASE LIC	\$36,000.00	E	34%	\$23,760.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	CNE-SANIP-ENT	CTX MGR CNE SAN-IP Enterprise	\$0.00	E	34%	\$0.00	\$11,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,682.00
5 5	CNE-SANIP-ENT-CF CNE-SANIP-PLU	CTX MGR CNE SAN-IP Enterprise CTX MGR CNE SAN-IP Pro Plus	\$64,900.00 \$0.00	E E	34% 34%	\$42,834.00 \$0.00	\$11,682.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,682.00 \$7.344.00
5 5	CNE-SANIP-PLU-CF	CTX MGR CNE SAN-IP Pro Plus CTX MGR CNE SAN-IP Pro Plus	\$0.00 \$40,800.00	Ē	34% 34%	\$26,928.00	\$7,344.00 \$7,344.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$7,344.00 \$7,344.00
5	CNE-SANIPUPLS	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$0.00	Ē	34%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	CNE-SANIPUPLS-CF	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$26,500.00	E	34%	\$17,490.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	CNESANPLUSUPG	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	\$0.00	E	34%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5		CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	\$24,800.00	E	34%	\$16,368.00		\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	CNRSEEKSVR	CNR SEEK APPLIANCE SERVER	\$9,500.00	Ē	34%	\$6,270.00		\$665.00	\$0.00	\$190.00	\$0.00	\$950.00
5 5	CPCY-T0-T3-U CPCY-T4-T14-U	COPYCROSS UPG T0 THRU T3	\$0.00	E E	34% 34%	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,754.00
5	CPCY-14-114-U CPYC-MSUBASE	COPYCROSS UPG T4-T14 COPYCROSS BASE-3 MSU	\$0.00 \$6,800.00	Ē	34% 34%	\$0.00 \$4,488.00	\$2,907.00 \$1,224.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$2,907.00 \$1,224.00
5	CPYC-MSU-M00	COPYCROSS 4-45 MSU	\$715.00	Ē	34%	\$471.90		\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	CPYC-MSU-M01	COPYCROSS 46-175 MSU	\$440.00	E	34%	\$290.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	CPYC-MSU-M02	COPYCROSS 176-315 MSU	\$340.00	E	34%	\$224.40		\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	CPYC-MSU-M03	COPYCROSS 316-575 MSU	\$205.00	E	34%	\$135.30	\$36.90	\$0.00	\$0.00	\$0.00	\$0.00	\$36.90

Decomposition   Decompositio						NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Compress of the compress of	BAND							ANNUAL		ANNUAL			
5   Charles													
S													
S													
S.   S.   S.   S.   S.   S.   S.   S.													
1.0   1.0	5									\$0.00		\$0.00	\$24,021.00
Column   C													
S. C. READ-TITLE   CALANCES SECTION   100   10													
S. C. C. MARTINI C. C. MA, COS STOT 100 MBU   S. C.													
S. CHARLONTON   CALA AGG STOKEN MAN   90.00													
Color   No.	-												
5 CEL-MELT-TO CATA-CAT 5 SH-5-MILL 1900 FE SH-5-	5		CATALOG S 150-200 MSU	\$0.00	E	34%	\$0.00	\$33,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,138.00
S   CRIAMONTO   CATACOR S													
S. CHAMBATTO   CATACOUS BIST													
\$ CR. MAN 111 CATALOR S RO-100 MB)													
S CHAMBATT   CATALOG S STACK MARKET   SOLD F   SAN, SOLD S SOLD													
S. CEL-MENT-14   CATALOG S SEN-600 MBU   50.00   50.						34%							
S. CH. TRATES -	5	CSL-MSU-T13	CATALOG S 501-550 MSU				\$0.00	\$61,425.00	\$0.00	\$0.00	\$0.00	\$0.00	
Color   Colo													
S CTX-XXM-99M ONLY S0125 FIRSE PARKE LCC LO 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LCC 10 METER  1 10 CTX XXM-32M ONLY S0125 FIRSE PARKE LCC LCC LC 10													
S CITICADE-TON   ON SYNTESTREPACE LEC LOT UNIFEER   \$20,000   E 34h   \$111-60   \$0.0													
CTCACAS-MAN   CAN SOLD \$FRIER CALLE I.C. I.C. METER   STANDO   F. 344, \$151.00 \$10.00 \$0.00 \$10.00													
CT-CAM-SM   CMS 59178 FIRST CABLE IL CL 12 METER   \$200.00   \$340   \$340   \$300   \$3	-												
STANDAMS   CANADAM   CAN	5		OM3 50/125 FIBER CABLE LC- LC 30 METER			34%	\$204.60	\$0.00	\$0.00	\$0.00			\$0.00
5 CTR-CAMISM   OM 5910'S FIRER, CREAR LEG-LG SMETTER   \$880.00   E 345, \$171.60   \$0.00   \$0													
STX-CM-190M   CM-50725 MICROR OPPICEL ILL CLC 100M   \$20.00   \$3.00													
STROMM-10M   OM-S012 MIRRON POPTICAL CILLICACI MI													
CTRCOMM-1M													
CTY-CMM-3M	5		OM4 50/125 MICRON OPTICAL CBL LC-LC 1M			34%							
CTYCOM-59M	5	CTX-OM4-30M	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M	\$465.00	E	34%	\$306.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CTYLOMIN-5M													
S   CAL-EPPRICKAI   CAL-MUE PARMISION RACK (IPE (INCLUDED)   \$0.00   E   34%   \$0.00	-												
CAL-EXPRICIGAL   CAL-MOL EXPANSION PACK (INCLUDED)   \$0.00   E 34%   \$0.00													
DCA1-EXPRICAGING   DCA4-QUI EXPANSION RACK (INCLUDED)	-												
5   DCA2_AGGRESC  GP DCA 4011 AGGRESCATION RACK   \$0.00   E   34%   \$0.00	5	DCA1-EXPRCKB				34%							
5   DCA2_AGGREEGL   GP DCA 3ULUM AGGREGATION RACK UPG													
5   DCA2-AGRREGU   GP DCA 3011M AGGREGATION RACK UPG   \$0.00													
DCA2-AGGREGMU DCA 220ME AGGREGATION RACK UPG													
S   DCA2-AGGREGATION RACK UPG   S0.00   E   34%   \$0.00   \$0	-												
5   DCA2-ASTL-15   GP DCA-1F 30A BTTM RTC LCPSL 56FA32 INCL   \$0.00   E 34%   \$0.00													
5   DCAZ-CBL10   GP DCA EXPANSION PACK CABLE 10M   50.00   E   34%   50.00	5	DCA2-AGGREG-U	GP DCA 40U AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5   DCAZ-CBIENDIL   OP DCA EXPANSION RACK CABLE 30M   \$0.00   E   34%   \$0.00   \$0.0													
DCA2-CSF-HDD   GP DCA TWINX CRIL BNDL DWRIS-MU-UPPER RCK   S0.00   E 34%   S0.00   S													
DCA2-CSF-HD   GP DCA HD FLD SVR \$4GB MEM 300G HD DGL   \$0.00													
5         DCAZ-CSFHIDBOL 5         CPCA HO FLO SVR 84GB MEM 3000 HDD CBL 6P DCA HD FLO SVR 84GB MEM 3000 HDD CBL 5D CAZ-CSF-HD-U 6P DCA HD CLOWPTE SVR 84GB MEM 3000G HDD 5D CAZ-CS-HDB 6P DCA HD COMPUTE SVR 84GB MEM 3000G HDD 5D CAZ-CS-HDB 6P DCA HD COMPUTE SVR 84GB MEM 300G HDD 5D CAZ-CS-HDB 6P DCA HD COMPUTE SVR 84GB MEM 300G HDD 6P DCA HD SVR 84GB MEM 300G HD 6P DCA H	-												
5   DCA2-CSS-HD-L  GP DCA HD FLD SVR 64GB MEM 300GB HDD						34%							
5 DCA2-CS+HDBDLU GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD S0.00 E 34% \$0.00 \$	5					34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5   DCA2-CS-HDBDL   GP DCA HD COMP SVR 84G8 MEM 300G HDD CBL   \$0.00   E   34%   \$0.00   \$0.													
5         DCA2-CS-HDBDLU         GP DCA HD COMPS SYR 64GB MEM 300G HDD CBL         \$0.00         \$0.													
Foundation   Fou													
5         DCA2-DIAD/2MA         GP DIA 256GBMEM MOD 300GB HD UPG FCT         \$125,000.00         E         34%         \$82,500.00         \$6,250.00         \$													
5         DCA2-DIA02MU         GP DIA 256GBMEM MOD 300GB HD UPG FLD         \$125,000.0         E         34%         \$82,500.0         \$6,250.00         \$0.0													
5         DCA2-DS-HDBDL         GP DCA HD SVR 64GB MEM 3TB HDD CBL         \$0.00         E         34%         \$0.00	-		GP DIA 256GBMEM MOD 300GB HD UPG FLD	\$125,000.00	E	34%	\$82,500.00	\$6,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5         DCA2_DSHDBDLU         GP DCA HD SVR 64GB MEM 3TB HDD CBL         \$0.00         E         34%         \$0.00	-												
5         DCA2_DS-HD-U         GP DCA HD SVR 64GB MEM 3TB HDD         \$0.00	-						7						
5         DCA2-EXPANDL         GP DCA 40U EXPANSION RACK         \$0.00         E         34%         \$0.00	-					0170							
5         DCA2-EXPANDL         GP DCA 30ULIM EXPANSION RACK         \$0.00         E         34%         \$0.00         \$0	-												
5         DCA2-EXPANDLU         GP DCA 30ULIM EXPANSION RACK UPG         \$0.00         E         34%         \$0.00         <	5												
5 DCA2-EXPANDMU DA 3ZONE EXPANSION RACK UPG \$0.00 E 34% \$0.00 \$0.0	5	DCA2-EXPANDLU		\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         DCA2-EXPAND-Li         GP DCA 40U EXPANSION RACK UPG         \$0.00         E         34%         \$0.00 <td< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	-												
5 DCA2-LEC3-15 GP DCA-1P 30A BTTM RX IEC309-332P6 INCL \$0.00 E 34% \$0.00	-												
5 DCA2-MS GP DCA MSTR SRVR 8X8 MEM; 300GB HDD \$0.00 E 34% \$0.00 \$0													
5 DCA2-MS2 GP DCA 2CNA MASTER SERVER \$0.00 E 34% \$0.00													
5 DCA2-RUS-15 GP DCA-1P 30A BTTM RK RUSS 3750DP INCL \$0.00 E 34% \$0.00 \$													
5 DCA2-SS GP DCA GPDB COM SVR 64GB MEM 300GB HDD \$0.00 E 34% \$0.00	-												
5 DCA2-SS-BDLU GP DCA GPDB COM SVR 64G MEM 300G HDD CBL \$0.00 E 34% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00					E								
3 DUAZ-55-C GP DUA GPUB DAP 51D 5VK 04G MEM 900G HDD \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	5	DUAZ-00-U	GE DON GEND UNE STU SYK 046 MEM 9006 HDD	\$0.00	=	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCA2-SSC-BDL	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCA2-SSC-BDLU DCA2-SS-CU	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCA2-SSM	GP GPDB SVR 256GB MEM 24X300GB HDD	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM-BDL	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCA2-SSM-BDLU DCA2-SSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD CBL GP GPDB SVR 256GB MEM 24X300GB HDD	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCA2-SSM-0 DCA2-SS-U	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SWADM	GP DCA ADMIN SWITCH	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SWADM-U DCA2-SWAGG	GP DCA ADMIN SWITCH	\$0.00	E E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCAETL-SS2TBT	GP DCA INTERCONNECT SWITCH AGGREGATION GP DCA DIA SERVER (2TB)	\$0.00 \$0.00	Ē	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCAETLSS2TBTU	GP DCA DIA SERVER (2TB) UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-16EB48G	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	\$0.00	E	34% 34%	\$0.00	\$23,004.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,004.00
5 5	DCX-16EB48G-CF DCX4S-FIC-CUP	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC DCX-4S FICON CUP LICENSE	\$127,800.00 \$0.00	E E	34%	\$84,348.00 \$0.00	\$23,004.00 \$4,464.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$23,004.00 \$4,464.00
5	DCX4S-FIC-CUP-CF	DCX-4S FICON CUP LICENSE	\$24,800.00	Ē	34%	\$16,368.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	DCX-4S-IR	DCX-4S INTEGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5 5	DCX-4S-IR-CF DCX-CUP-LIC	DCX-4S INTEGRATED ROUTING LICENSE DCX FICON CUP LICENSE	\$32,700.00 \$0.00	E E	34% 34%	\$21,582.00 \$0.00	\$5,886.00 \$6,084.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,886.00 \$6,084.00
5	DCX-CUP-LIC-CF	DCX FICON CUP LICENSE	\$33,800.00	Ē	34%	\$22,308.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,084.00
5	DCX-FCIP-LIC	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE	\$0.00	E	34%	\$0.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5 5	DCX-FCIP-LIC-CF DIA2-CS	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE GP DIA COMP SVR 64GB MEM 300GB HDD	\$23,500.00 \$0.00	E E	34% 34%	\$15,510.00 \$0.00	\$4,230.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,230.00 \$0.00
5	DIA2-CS-BDL	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CS-BDLU	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DIA2-CSF DIA2-CSF-BDL	GP DIA FLD SVR 64GB MEM 300GB HDD GP DIA FLD SVR 64GB MEM 300GB HDD CBL	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DIA2-CSF-BDLU	GP DIA FLD SVR 64GB MEM 300GB HDD CBL	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSF-U	GP DIA FLD SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DIA2-CSM DIA2-CSM-BDL	GP DIA SVR 256GB MEM 24X300GB HDD GP DIA SVR 256GB MEM 24X300GB HDD CBL	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DIA2-CSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DIA2-CS-U	GP DIA COMP SVR 64GB MEM 300GB HDD	\$0.00	E E	34% 34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-DS DIA2-DS-BDL	GP DIA SVR 64GB MEM 12x3TB HDD GP DIA SVR 64GB MEM 12x3TB HDD CBL	\$0.00 \$0.00	Ē	34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DIA2-DS-BDLU	GP DIA SVR 64GB MEM 12x3TB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-DS-U DL6-A/ACTIVE	GP DIA SVR 64GB MEM 12x3TB HDD DL6000 A/Active Failover	\$0.00 \$40,000.00	E E	34% 34%	\$0.00 \$26,400.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$7,200.00
5 5	DL6-IPCOPY	DL6000 DL Copy	\$20,000.00	Ē	34%	\$26,400.00	\$7,200.00 \$3,600.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$3,600.00
5	DL6-MEDIAMGR	DL6000 NetBackupMedia	\$7,500.00	Ē	34%	\$4,950.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DL6-NODEMGR	DL6000 NetworkerNode	\$7,500.00	E	34% 34%	\$4,950.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5 5	DL6-STKACSLS DS-16B2-00	DL6000 STK-ACSLS DS-16B2 2G SWL Switch	\$15,000.00 \$0.00	E E	34%	\$9,900.00 \$0.00	\$2,700.00 \$700.00	\$0.00 \$490.00	\$0.00 \$0.00	\$0.00 \$210.00	\$0.00 \$0.00	\$2,700.00 \$700.00
5	DS-16B3-FF-0	DS16B3 16-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$515.00	\$360.50	\$0.00	\$154.50	\$0.00	\$515.00
5	DS-16B3-FF-0U	DS16B3US 16-PORT FULL FAB	\$0.00	E	34% 34%	\$0.00	\$670.00	\$469.00	\$0.00	\$201.00	\$0.00	\$670.00
5 5	DS16B-ENT DS16B-ENTC	ENT SW BNDL - DS-16B2/3 ENT SW BNDL - DS-16B2/3	\$0.00 \$5,200.00	E E	34%	\$0.00 \$3,432.00	\$864.00 \$936.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$864.00 \$936.00
5	DS16B-FW	FAB WATCH FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS16B-PM	PERF MON FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.00
5 5	DS16B-QL DS16B-QLC	QLOOP LIC-2GB DS PROD DS-16B2 Quickloop Lic	\$0.00 \$2,000.00	E E	34% 34%	\$0.00 \$1,320.00	\$360.00 \$360.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$360.00
5	DS16B-TR	TRUNKING FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5 5	DS16B-TRC DS16B-XF	TRUNKING FOR DS-16B2/3 EXT FABRIC FOR DS-16B2/3	\$3,200.00 \$0.00	E E	34% 34%	\$2,112.00 \$0.00	\$576.00 \$468.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$576.00 \$468.00
5 5	DS16B-XFC	EXT FABRIC FOR DS-16B2/3 EXT FABRIC FOR DS-16B2/3	\$2,600.00	Ē	34%	\$1,716.00	\$468.00 \$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00 \$468.00
5	DS-16M-STG	SANTEGRITY LIC 16M	\$0.00	E	34%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	DS-16M-TRK	OPEN TRNK SW LIC DS-16M	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	DS200B-4U-00 DS200B-FW	4Gb 4FC ports Upgrade Kit FABRIC WATCH FOR DS-2X0B	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$70.00 \$432.00	\$49.00 \$0.00	\$0.00 \$0.00	\$21.00 \$0.00	\$0.00 \$0.00	\$70.00 \$432.00
5	DS200B-PM	PERF. MONITOR FOR DS-2X0B	\$0.00	Ē	34%	\$0.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00
5	DS200B-TR	TRUNKING FOR DS-2X0B	\$0.00	E	34%	\$0.00	\$486.00	\$0.00	\$0.00	\$0.00	\$0.00	\$486.00
5 5	DS-220B-FF-0 DS-220B-XF	4GB 8/16 port FC Switch SW32XX/38XX/2X0E EXT FABRIC LIC	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$225.00 \$234.00	\$157.50 \$0.00	\$0.00 \$0.00	\$67.50 \$0.00	\$0.00 \$0.00	\$225.00 \$234.00
5	DS-24M2-08	2GB 8 FC port base kit	\$0.00	Ē	34%	\$0.00	\$205.00	\$143.50	\$0.00	\$61.50	\$0.00	\$205.00
5	DS-24M2-AUT	SANTERGRITY AUTH DS-24M2	\$0.00	E	34%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5 5	DS-24M-KT8 DS-24M-KT8-U	2Gb 8 FC port expansion kit 2Gb 8 FC port upgrade kit	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$185.00 \$185.00	\$129.50 \$129.50	\$0.00 \$0.00	\$55.50 \$55.50	\$0.00 \$0.00	\$185.00 \$185.00
5	DS-24M-STG	SANTEGRITY LIC DS24M	\$0.00	Ē	34%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.00
5	DS-24M-TRK	OPEN TRNK SW LIC DS-24M	\$0.00	E	34%	\$0.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5 5	DS-300B DS300B 4G8BH	DS-300B 8/24P BASE SWITCH	\$0.00	E E	34% 34%	\$0.00	\$165.00 \$150.00	\$115.50 \$105.00	\$0.00	\$49.50 \$45.00	\$0.00	\$165.00 \$150.00
5	DS300B-4G8PU DS-300B-8G	DS-300B 4G 8PORT UPGRADE KIT DS-300B 8/24P 8G BASE SWITCH	\$0.00 \$4,200.00	E	34% 34%	\$0.00 \$2,772.00	\$150.00 \$210.00	\$105.00 \$147.00	\$0.00 \$0.00	\$45.00 \$63.00	\$0.00 \$0.00	\$150.00 \$210.00
5	DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT	\$2,940.00	E	34%	\$1,940.40	\$147.00	\$102.90	\$0.00	\$44.10	\$0.00	\$147.00
5 5	DS-300B-AN DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE DS-300B ADAPTIVE NETWORKING LICENSE	\$0.00 \$3,040.00	E E	34% 34%	\$0.00	\$547.20 \$547.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$547.20 \$547.20
5	DS-300B-AN-CF DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC	\$3,040.00 \$590.00	E	34%	\$2,006.40 \$389.40	\$547.20 \$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$547.20 \$106.20
5	DS-300B-ENT	DS-300B ENTERPRISE SW BUNDLE	\$0.00	Е	34%	\$0.00	\$1,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,040.40

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS-300B-ENT-CF	DS-300B ENTERPRISE SW BUNDLE	\$5,780.00	E	34%	\$3,814.80	\$1,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,040.40
5 5	DS-300B-ENTEP DS-300B-ENTEP-CF	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	\$0.00 \$5,000.00		34% 34%	\$0.00 \$3,300.00	\$900.00 \$900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$900.00 \$900.00
5	DS-300B-ENTEF-CF	DS-300B 8G 24/24P ENTERPRISE SWITCH	\$10,100.00		34%	\$6,666.00	\$505.00	\$353.50	\$0.00	\$151.50	\$0.00	\$505.00
5	DS-300B-FV	DS-300B FABRIC VISION LICENSE =MA	\$0.00	Ē	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA	\$5,600.00	E	34%	\$3,696.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5 5	DS-300B-FW DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE DS-300B FABRIC WATCH LICENSE	\$0.00 \$2,400.00	E E	34% 34%	\$0.00 \$1,584.00	\$432.00 \$432.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$432.00 \$432.00
5	DS-300B-PM	DS-300B PERFORMANCE MONITOR LICENSE	\$2,400.00		34%	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE	\$2,500.00	E	34%	\$1,650.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	DS-300B-TR	DS-300B TRUNKING LICENSE	\$0.00	Ē	34%	\$0.00	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.00
5 5	DS-300B-TR-CF DS-300B-XF	DS-300B TRUNKING LICENSE DS-300B EXTENDED FABRIC LICENSE	\$4,800.00 \$0.00	E E	34% 34%	\$3,168.00 \$0.00	\$864.00 \$216.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$864.00 \$216.00
5	DS-300B-XF-CF	DS-300B EXTENDED FABRIC LICENSE	\$1,200.00	Ē	34%	\$792.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	DS-32B2-00	32-PORT 2GB DEPARTMENTAL SWITCH	\$0.00	E	34%	\$0.00	\$1,360.00	\$952.00	\$0.00	\$408.00	\$0.00	\$1,360.00
5	DS32B-CU	FICON/CUP - DS32B	\$0.00	Ē	34%	\$0.00	\$1,287.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.90
5 5	DS32B-ENT DS32B-ENTC	ENT SW BNDL FOR DS-32B2 ENT SW BNDL FOR DS-32B2	\$0.00 \$7,250.00	E E	34% 34%	\$0.00 \$4,785.00	\$1,278.90 \$1,305.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,278.90 \$1,305.00
5	DS32B-FW	FABRIC WATCH FOR DS-32B2	\$0.00	Ē	34%	\$0.00	\$688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$688.50
5	DS32B-FWC	FABRIC WATCH FOR DS-32B2	\$3,900.00	E	34%	\$2,574.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS32B-PM	PERF MONITOR FOR DS-32B2	\$0.00		34%	\$0.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5 5	DS32B-PMC DS32B-TR	PERF MONITOR FOR DS-32B2 TRUNKING FOR DS-32B2	\$4,350.00 \$0.00		34% 34%	\$2,871.00 \$0.00	\$783.00 \$981.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$783.00 \$981.00
5	DS32B-TRC	TRUNKING FOR DS-32B2	\$5,450.00		34%	\$3,597.00	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$981.00
5	DS32B-XF	EXT FABRIC FOR DS-32B2	\$0.00	E	34%	\$0.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5	DS32B-XFC	EXT FABRIC FOR DS-32B2	\$4,350.00		34%	\$2,871.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5 5	DS-32M2-00 DS-32M2-A0D	32-port Switch w/optics SANTEGRITY AUTHENTICATION	\$0.00 \$2,200.00		34% 34%	\$0.00 \$1,452.00	\$1,375.00 \$396.00	\$962.50 \$0.00	\$0.00 \$0.00	\$412.50 \$0.00	\$0.00 \$0.00	\$1,375.00 \$396.00
5	DS-32M-AUT	SANTERGRITY AUTH DS-32M	\$0.00		34%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-32M-STG	SANTEGRITY LIC 32M	\$0.00		34%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-32M-TRK	OPEN TRNK SW LIC	\$0.00		34%	\$0.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5 5	DS-4100B-00 DS4100B-8U-00	4GB 16/32 port FC Switch 4Gb 8 FC port upgrade Kit	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$710.00 \$265.00	\$497.00 \$185.50	\$0.00 \$0.00	\$213.00 \$79.50	\$0.00 \$0.00	\$710.00 \$265.00
5	DS4100B-CU	FICON CUP-32B2 & 4100B	\$0.00		34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	\$0.00		34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4100B-FW	FABRIC WATCH - 4100B	\$0.00		34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5 5	DS4100B-PM DS4100B-TR	PERFORM MONITOR - 4100B TRUNKING - 4100B	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$792.00 \$972.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$792.00 \$972.00
5	DS4100B-XF	EXTENDED FABRIC - 4100B	\$0.00		34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS-4400M-08	4Gb 8/16 FC port shortwave	\$0.00		34%	\$0.00	\$190.00	\$133.00	\$0.00	\$57.00	\$0.00	\$190.00
5 5	DS-4400M-FLV	FULL VOLATILITY KEYI	\$0.00		34% 34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS-4400M-KT4 DS-4400M-SUI	4Gb 4 port UPG Kit DS-4400M SECURITY BUNDLE	\$0.00 \$0.00	Ē	34%	\$0.00 \$0.00	\$95.00 \$1,008.00	\$66.50 \$0.00	\$0.00 \$0.00	\$28.50 \$0.00	\$0.00 \$0.00	\$95.00 \$1,008.00
5	DS-4400M-TRK	DS-4400M OPEN TRK LIC	\$0.00	Ē	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS-4700M-16	4Gb 16/32 FC port shortwave	\$0.00	E	34%	\$0.00	\$500.00	\$350.00	\$0.00	\$150.00	\$0.00	\$500.00
5	DS-4700M-KT8	4Gb 8 port flex kit	\$0.00		34% 34%	\$0.00	\$235.00	\$164.50	\$0.00	\$70.50	\$0.00	\$235.00
5 5	DS-4700M-KT8U DS-4900B-00	DS-4700 8PORT UPKIT 4Gb 32/64 port FC Switch	\$0.00 \$0.00		34%	\$0.00 \$0.00	\$245.00 \$1,830.00	\$171.50 \$1,281.00	\$0.00 \$0.00	\$73.50 \$549.00	\$0.00 \$0.00	\$245.00 \$1,830.00
5	DS4900B-16U-0	4Gb 16 FC port upgrade Kit	\$0.00		34%	\$0.00	\$710.00	\$497.00	\$0.00	\$213.00	\$0.00	\$710.00
5	DS-4900B-CU	DS-4900B FICON CUP LICENSE	\$0.00		34%	\$0.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5 5	DS4900B-ENT DS4900B-FW	ENT BUNDLE FOR DS-4900B	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$2,322.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,322.00
5 5	DS4900B-PM	FABRIC WATCH FOR DS-4900B PERF MONITOR FOR DS-4900B	\$0.00		34%	\$0.00	\$1,314.00 \$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00 \$1,314.00
5	DS4900B-TR	TRUNKING FOR DS-4900B	\$0.00		34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	DS4900B-XF	EXT FABRIC FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5 5	DS-5000B-00 DS5000B-8U-00	BRCD 32-PORTS W/16 ACTIVE 5000B 8-PORT UPGRADE	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$700.00 \$275.00	\$490.00 \$192.50	\$0.00 \$0.00	\$210.00 \$82.50	\$0.00 \$0.00	\$700.00 \$275.00
5	DS-5000B-8U-00 DS-5000B-CU	DS-5000B FICON CUP LICENSE	\$0.00 \$0.00		34% 34%	\$0.00	\$275.00	\$192.50 \$0.00	\$0.00	\$82.50 \$0.00	\$0.00	\$2,124.00
5	DS5000B-ENT	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	\$0.00		34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS5000B-FW	DS-5000B FABRIC WATCH LICENSE	\$0.00		34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS5000B-PM DS5000B-TR	DS-5000B PERFORMANCE MONITOR LICENSE	\$0.00		34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5 5	DS5000B-TR DS5000B-XF	DS-5000B ISL TRUNKING LICENSE DS-5000B EXTENDED FABRIC LICENSE	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$990.00 \$792.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$990.00 \$792.00
5	DS-5100B	DS-5100B 24P/40P BASE SWITCH	\$0.00		34%	\$0.00	\$925.00	\$647.50	\$0.00	\$277.50	\$0.00	\$925.00
5	DS5100B-4G8PU	DS-5100B 4G 8PORT UPGRADE KIT	\$0.00		34%	\$0.00	\$275.00	\$192.50	\$0.00	\$82.50	\$0.00	\$275.00
5	DS-5100B-8G	DS-5100B 24P/40P 8G BASE SWITCH	\$0.00	Ē	34%	\$0.00	\$945.00	\$661.50	\$0.00	\$283.50	\$0.00	\$945.00
5	DS5100B-8G8PU DS-5100B-AN	DS-5100B 8G 8PORT UPGRADE KIT DS-5100B ADAPTIVE NETWORKING LICENSE	\$5,390.00 \$0.00	E	34% 34%	\$3,557.40 \$0.00	\$269.50 \$900.00	\$188.65 \$0.00	\$0.00 \$0.00	\$80.85 \$0.00	\$0.00 \$0.00	\$269.50 \$900.00
5	DS-5100B-AN-CF	DS-5100B ADAPTIVE NETWORKING LICENSE	\$5,000.00		34%	\$3,300.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DS-5100B-CU	DS-5100B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5100B-CU-CF	DS-5100B FICON CUP LICENSE	\$7,300.00		34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5 5	DS-5100B-EGM DS-5100B-ENT	DS-5100B ENHANCED GROUP MANAGMENT LIC DS-5100B ENTERPRISE SW BUNDLE	\$1,570.00 \$0.00		34% 34%	\$1,036.20 \$0.00	\$282.60 \$1,764.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$282.60 \$1,764.00
5	DS-5100B-ENT-CF	DS-5100B ENTERPRISE SW BUNDLE DS-5100B ENTERPRISE SW BUNDLE	\$9,800.00		34%	\$6,468.00	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,764.00
5	DS-5100B-ENTE	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$0.00	E	34%	\$0.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$8,600.00		34%	\$5,676.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5 5	DS-5100B-EP DS-5100B-FV	DS-5100B 8G 40P/40P ENTERPRISE SWITCH DS-5100B FABRIC VISION LICENSE =MA	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$1,500.00 \$1,614.60	\$1,050.00 \$0.00	\$0.00 \$0.00	\$450.00 \$0.00	\$0.00 \$0.00	\$1,500.00 \$1,614.60
5	DS-5100B-FV-CF	DS-5100B FABRIC VISION LICENSE =MA	\$8,970.00		34%	\$5,920.20	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,614.60
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS-5100B-FW	DS-5100B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5 5	DS-5100B-FW-CF DS-5100B-IR	DS-5100B FABRIC WATCH LICENSE DS-5100B INTERGRATED ROUTING LICENSE	\$3,900.00 \$0.00	E E	34% 34%	\$2,574.00 \$0.00	\$702.00 \$2,840.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$702.00 \$2,840.40
5	DS-5100B-IR-CF	DS-5100B INTERGRATED ROUTING LICENSE	\$15,780.00	Ē	34%	\$10,414.80	\$2,840.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,840.40
5	DS-5100B-PM	DS-5100B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5	DS-5100B-PM-CF	DS-5100B PERFORMANCE MONITOR LICENSE	\$4,310.00	E	34%	\$2,844.60	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5 5	DS-5100B-TR DS-5100B-TR-CF	DS-5100B TRUNKING LICENSE DS-5100B TRUNKING LICENSE	\$0.00 \$5,500.00	E E	34% 34%	\$0.00 \$3,630.00	\$990.00 \$990.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$990.00 \$990.00
5	DS-5100B-TR-CI	DS-5100B FRONKING EIGENGE DS-5100B EXTENDED FABRIC LICENSE	\$0.00	Ē	34%	\$0.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5	DS-5100B-XF-CF	DS-5100B EXTENDED FABRIC LICENSE	\$4,310.00	E	34%	\$2,844.60	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5	DS-5300B	DS-5300B 48P/80P BASE SWITCH	\$0.00	Ē	34%	\$0.00	\$2,485.00	\$1,739.50	\$0.00	\$745.50	\$0.00	\$2,485.00
5 5	DS5300B4G16PU DS-5300B-8G	DS-5300B 4G 16PORT UPGRADE KIT DS-5300B 48P/80P 8G BASE SWITCH	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$765.00 \$2,645.00	\$535.50 \$1,851.50	\$0.00 \$0.00	\$229.50 \$793.50	\$0.00 \$0.00	\$765.00 \$2,645.00
5	DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT	\$14,700.00	Ē	34%	\$9,702.00	\$735.00	\$514.50	\$0.00	\$220.50	\$0.00	\$735.00
5	DS-5300B-AN	DS-5300B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,481.40
5 5	DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE DS-5300B FICON CUP LICENSE	\$8,230.00	E E	34% 34%	\$5,431.80 \$0.00	\$1,481.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,481.40
5	DS-5300B-CU DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE	\$0.00 \$11,800.00	Ē	34%	\$7,788.00	\$2,124.00 \$2,124.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,124.00 \$2,124.00
5	DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGMENT LIC	\$3,135.00	E	34%	\$2,069.10	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$564.30
5	DS-5300B-ENT	DS-5300B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5 5	DS-5300B-ENT-CF DS-5300B-ENTE	DS-5300B ENTERPRISE SW BUNDLE DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$19,010.00	E E	34% 34%	\$12,546.60	\$3,421.80 \$3,024.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,421.80 \$3,024.00
5	DS-5300B-ENTE-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$0.00 \$16,800.00	Ē	34%	\$0.00 \$11,088.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,024.00
5	DS-5300B-EP	DS-5300B 8G 80P/80P ENTERPRISE SWITCH	\$0.00	E	34%	\$0.00	\$4,145.00	\$2,901.50	\$0.00	\$1,243.50	\$0.00	\$4,145.00
5	DS-5300B-FV	DS-5300B FABRIC VISION LICENSE =MA	\$0.00	Ē	34%	\$0.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5 5	DS-5300B-FV-CF DS-5300B-FW	DS-5300B FABRIC VISION LICENSE =MA DS-5300B FABRIC WATCH LICENSE	\$15,720.00 \$0.00	E E	34% 34%	\$10,375.20 \$0.00	\$2,829.60 \$1,314.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,829.60 \$1,314.00
5	DS-5300B-FW-CF	DS-5300B FABRIC WATCH LICENSE	\$7,300.00	Ē	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5300B-IR	DS-5300B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$4,268.70	\$0.00	\$0.00	\$0.00	\$0.00	\$4,268.70
5	DS-5300B-IR-CF	DS-5300B INTERGRATED ROUTING LICENSE	\$23,715.00	Ē	34%	\$15,651.90	\$4,268.70	\$0.00	\$0.00	\$0.00	\$0.00	\$4,268.70
5 5	DS-5300B-PM DS-5300B-PM-CF	DS-5300B PERFORMANCE MONITOR LICENSE DS-5300B PERFORMANCE MONITOR LICENSE	\$0.00 \$7,300.00	E E	34% 34%	\$0.00 \$4,818.00	\$1,314.00 \$1,314.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,314.00 \$1,314.00
5	DS-5300B-T M-CI	DS-5300B TRUNKING LICENSE	\$0.00	Ē	34%	\$0.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE	\$8,800.00	E	34%	\$5,808.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	DS-5300B-XF	DS-5300B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5 5	DS-5300B-XF-CF DS6505-16G12P	DS-5300B EXTENDED FABRIC LICENSE DS-6505B 16G 12PORT UPGRADE KIT	\$5,800.00 \$6,472.00	E E	34% 34%	\$3,828.00 \$4,271.52	\$1,044.00 \$323.60	\$0.00 \$226.52	\$0.00 \$0.00	\$0.00 \$97.08	\$0.00 \$0.00	\$1,044.00 \$323.60
5	DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT	\$6,200.00	Ē	34%	\$4,092.00	\$310.00	\$217.00	\$0.00	\$93.00	\$0.00	\$310.00
5	DS-6505B-AN	DS-6505B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE	\$3,600.00	E E	34% 34%	\$2,376.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5 5	DS-6505B-ENT DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE DS-6505B ENTERPRISE SW BUNDLE	\$0.00 \$6,800.00	E	34% 34%	\$0.00 \$4,488.00	\$1,224.00 \$1,224.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,224.00 \$1,224.00
5	DS-6505B-FV	DS-6505B FABRIC VISION LICENSE =MA	\$0.00	Ē	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA	\$5,600.00	E	34%	\$3,696.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5 5	DS-6505B-FW DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE DS-6505B FABRIC WATCH LICENSE	\$0.00 \$2,900.00	E E	34% 34%	\$0.00 \$1,914.00	\$522.00 \$522.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$522.00 \$522.00
5	DS-6505B-PM	DS-6505B PERFORMANCE MONITOR LICENSE	\$2,900.00	Ē	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE	\$3,000.00	Ē	34%	\$1,980.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	DS-6505B-TR	DS-6505B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5 5	DS-6505B-TR-CF DS-6505B-XF	DS-6505B TRUNKING LICENSE DS-6505B EXTENDED FABRIC LICENSE	\$5,700.00 \$0.00	E E	34% 34%	\$3,762.00 \$0.00	\$1,026.00 \$270.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,026.00 \$270.00
5	DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE	\$1,500.00	Ē	34%	\$990.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH	\$7,891.00	E	34%	\$5,208.06	\$394.55	\$276.19	\$0.00	\$118.37	\$0.00	\$394.55
5	DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH	\$7,600.00	E	34%	\$5,016.00	\$380.00	\$266.00	\$0.00	\$114.00	\$0.00	\$380.00
5 5	DS-6505R-B-EP DS6510-16G8PU	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH DS-6510B 16G 12PORT UPGRADE KIT	\$19,235.00 \$9,782.00	E E	34% 34%	\$12,695.10 \$6,456.12	\$961.75 \$489.10	\$673.23 \$342.37	\$0.00 \$0.00	\$288.53 \$146.73	\$0.00 \$0.00	\$961.75 \$489.10
5	DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT	\$8,300.00	Ē	34%	\$5,478.00	\$415.00	\$290.50	\$0.00	\$124.50	\$0.00	\$415.00
5	DS-6510B-10G	DS-6510B 10G FC LICENSE	\$0.00	E	34%	\$0.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	DS-6510B-10G-CF	DS-6510B 10G FC LICENSE	\$20,400.00	E	34%	\$13,464.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5 5	DS-6510B-AN DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE DS-6510B ADAPTIVE NETWORKING LICENSE	\$0.00 \$5,600.00	E E	34% 34%	\$0.00 \$3,696.00	\$1,008.00 \$1,008.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,008.00 \$1,008.00
5	DS-6510B-CU	DS-6510B FICON CUP LICENSE	\$0.00	Ē	34%	\$0.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00
5	DS-6510B-ENT	DS-6510B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,980.00
5	DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE	\$11,000.00	Ē	34%	\$7,260.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,980.00
5 5	DS-6510B-FV DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA DS-6510B FABRIC VISION LICENSE =MA	\$0.00 \$8,970.00	E E	34% 34%	\$0.00 \$5,920.20	\$1,614.60 \$1,614.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,614.60 \$1,614.60
5	DS-6510B-FW	DS-6510B FABRIC WATCH LICENSE	\$0.00	Ē	34%	\$0.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE	\$4,200.00	E	34%	\$2,772.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	DS-6510B-IR	DS-6510B INTERGRATED ROUTING LICENSE DS-6510B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,186.00
5 5	DS-6510B-IR-CF DS-6510B-PM	DS-6510B INTERGRATED ROUTING LICENSE DS-6510B PERFORMANCE MONITOR LICENSE	\$17,700.00 \$0.00	E E	34% 34%	\$11,682.00 \$0.00	\$3,186.00 \$846.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,186.00 \$846.00
5	DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE	\$4,700.00	Ē	34%	\$3,102.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	DS-6510B-SAO	DS-6510B SERVER APPL OPT LICENSE	\$0.00	E	34%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE	\$2,200.00	E	34%	\$1,452.00		\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5 5	DS-6510B-TR DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE DS-6510B TRUNKING LICENSE	\$0.00 \$5,900.00	E E	34% 34%	\$0.00 \$3,894.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,062.00 \$1,062.00
5	DS-6510B-XF	DS-6510B EXTENDED FABRIC LICENSE	\$0.00	Ē	34%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE	\$4,700.00	E	34%	\$3,102.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	DS-6510F-8GB	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH	\$19,300.00	Е	34%	\$12,738.00	\$965.00	\$675.50	\$0.00	\$289.50	\$0.00	\$965.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS-6510F-B	DS-6510F-B 24P/48P 16GB FTR BASE SWITCH	\$20,020.00	E	34%	\$13,213.20	\$1,001.00	\$700.70	\$0.00	\$300.30	\$0.00	\$1,001.00
5 5	DS-6510R-8GB DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH DS-6510R-B 24P/48P 8GB RTF DC PWR Switch	\$19,300.00 \$19,190.00		34% 34%	\$12,738.00 \$12,665.40	\$965.00 \$959.50	\$675.50 \$671.65	\$0.00 \$0.00	\$289.50 \$287.85	\$0.00 \$0.00	\$965.00 \$959.50
5	DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH	\$20,020.00		34%	\$13,213.20	\$1,001.00	\$700.70	\$0.00	\$300.30	\$0.00	\$1,001.00
5	DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH	\$47,561.00	E	34%	\$31,390.26	\$2,378.05	\$1,664.64	\$0.00	\$713.42	\$0.00	\$2,378.05
5	DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT	\$600.00	E	34%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DS6520-16G24P DS6520-8G24PU	DS-6520B 16G 24Port Upgrade Kit DS-6520B 8G 24Port Upgrade Kit	\$23,712.00 \$22,110.00	E E	34% 34%	\$15,649.92 \$14,592.60	\$1,185.60 \$1,105.50	\$829.92 \$773.85	\$0.00 \$0.00	\$355.68 \$331.65	\$0.00 \$0.00	\$1,185.60 \$1,105.50
5	DS-6520B-10G	DS-6520B 10G FC License	\$0.00	Ē	34%	\$0.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	DS-6520B-10G-CF	DS-6520B 10G FC License	\$21,200.00		34%	\$13,992.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5 5	DS-6520B-ENT DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle DS-6520B Enterprise SW Bundle	\$0.00 \$18,320.00	E E	34% 34%	\$0.00 \$12,091.20	\$3,297.60 \$3,297.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,297.60 \$3,297.60
5	DS-6520B-FV	DS-6520B FABRIC VISION LICENSE =MA	\$0.00	Ē	34%	\$0.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA	\$15,720.00	E	34%	\$10,375.20	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5 5	DS-6520B-FW DS-6520B-FW-CF	DS-6520B Fabric Watch License	\$0.00	E E	34% 34%	\$0.00	\$1,360.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,360.80
5	DS-6520B-FW-CF	DS-6520B Fabric Watch License DS-6520B Intergrated Routing License	\$7,560.00 \$0.00	Ē	34%	\$4,989.60 \$0.00	\$1,360.80 \$4,593.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.80 \$4,593.60
5	DS-6520B-IR-CF	DS-6520B Intergrated Routing License	\$25,520.00	E	34%	\$16,843.20	\$4,593.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,593.60
5	DS-6520B-PM	DS-6520B Performance Monitor License	\$0.00	Ē	34%	\$0.00	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.80
5 5	DS-6520B-PM-CF DS-6520B-TR	DS-6520B Performance Monitor License DS-6520B Trunking License	\$7,560.00 \$0.00	E E	34% 34%	\$4,989.60 \$0.00	\$1,360.80 \$1,632.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,360.80 \$1,632.60
5	DS-6520B-TR-CF	DS-6520B Trunking License	\$9,070.00		34%	\$5,986.20	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,632.60
5	DS-6520B-XF	DS-6520B Extended Fabric License	\$0.00		34%	\$0.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5 5	DS-6520B-XF-CF DS-6520F-8GB	DS-6520B Extended Fabric License	\$6,050.00 \$54,950.00	E E	34% 34%	\$3,993.00 \$36,267.00	\$1,089.00 \$2,747.50	\$0.00 \$1,923.25	\$0.00	\$0.00 \$824.25	\$0.00 \$0.00	\$1,089.00 \$2,747.50
5	DS-6520F-8GB DS-6520F-B	DS-6520F-B-8G 48/96P 8GB FTR Base Switch DS-6520F-B 48P/96P 16GB FTR Base Switch	\$54,950.00 \$56,866.00	_	34%	\$30,267.00 \$37,531.56	\$2,747.50	\$1,923.25	\$0.00 \$0.00	\$852.99	\$0.00	\$2,747.50
5	DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch	\$54,950.00	E	34%	\$36,267.00	\$2,747.50	\$1,923.25	\$0.00	\$824.25	\$0.00	\$2,747.50
5	DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch	\$56,866.00		34%	\$37,531.56	\$2,843.30	\$1,990.31	\$0.00	\$852.99	\$0.00	\$2,843.30
5 5	DS-6520R-B-EP DS-65XXPWRSUP	DS-6520R-B 96P/96P 16GB RTF Ent Switch DS-6505R ADD ON PWR SUPPLY	\$111,690.00 \$2,500.00	E E	34% 34%	\$73,715.40 \$1,650.00	\$5,584.50 \$125.00	\$3,909.15 \$87.50	\$0.00 \$0.00	\$1,675.35 \$37.50	\$0.00 \$0.00	\$5,584.50 \$125.00
5	DS6610-16G8PU	DS-6610B 8Port 16G SFP Upgrade Kit	\$4,460.00	Ē	34%	\$2,943.60	\$223.00	\$156.10	\$0.00	\$66.90	\$0.00	\$223.00
5	DS-6610B-8PODLIC	DS-6610B 8Port SFP POD Lic - 0 SFPs =MA	\$4,560.00	E	34%	\$3,009.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$820.80
5 5	DS-6610B-ENT DS-6610R-B-0	DS-6610B Enterprise SW Bundle =MA DS-6610R-B 8/24P RTF 0 SFP Switch	\$5,490.00 \$5,320.00		34% 34%	\$3,623.40 \$3,511.20	\$988.20 \$266.00	\$0.00 \$186.20	\$0.00 \$0.00	\$0.00 \$79.80	\$0.00 \$0.00	\$988.20 \$266.00
5	DS-6610R-B-8	DS-6610R-B 8/24P RTF W/8 16G SFP Swtch	\$5,780.00		34%	\$3,814.80	\$289.00	\$202.30	\$0.00	\$86.70	\$0.00	\$289.00
5	DS-6610R-B-EP	DS-6610R-B 24/24P W/16GB RTF ENT Switch	\$17,780.00		34%	\$11,734.80	\$889.00	\$622.30	\$0.00	\$266.70	\$0.00	\$889.00
5	DS6620-12PODLIC	DS-6620B 12Port SFP POD Lic - 0 SFPs =MA	\$10,560.00		34%	\$6,969.60	\$1,900.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,900.80
5 5	DS6620-16QSFPLIC DS6620-32G12PU	DS-6620B 16Port QSFP POD Lic 0 QSFPs =MA DS-6620B 32G 12Port 32G SFP Upgrade Kit	\$14,080.00 \$11,820.00	E E	34% 34%	\$9,292.80 \$7,801.20	\$2,534.40 \$591.00	\$0.00 \$413.70	\$0.00 \$0.00	\$0.00 \$177.30	\$0.00 \$0.00	\$2,534.40 \$591.00
5	DS6620-32GX4QSFP	DS-6620B 16Port 4X32G QSFP Upg Kit	\$23,640.00	Ē	34%	\$15,602.40	\$1,182.00	\$827.40	\$0.00	\$354.60	\$0.00	\$1,182.00
5	DS-6620B-ENT	DS-6620B ENTERPRISE SW BUNDLE=MA	\$12,134.00	E	34%	\$8,008.44	\$2,184.12	\$0.00	\$0.00	\$0.00	\$0.00	\$2,184.12
5 5	DS-6620B-IR DS-6620B-MF	DS-6620B INTEGRATED ROUTING LICENSE=MA DS-6620B Main Frame Enterprise Lic =MA	\$17,700.00 \$17,770.00	E E	34% 34%	\$11,682.00 \$11,728.20	\$3,186.00 \$3,198.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,186.00 \$3,198.60
5	DS-6620F-B-0	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch	\$20,992.00	Ē	34%	\$13,854.72	\$1,049.60	\$734.72	\$0.00	\$314.88	\$0.00	\$1,049.60
5	DS-6620F-B-24	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch	\$24,604.00	E	34%	\$16,238.64	\$1,230.20	\$861.14	\$0.00	\$369.06	\$0.00	\$1,230.20
5	DS-6620F-B-EP DS-6620R-B-0	DS-6620F-B 48P/48P 32GB FTR Ent Switch	\$53,649.00	E E	34% 34%	\$35,408.34	\$2,682.45 \$1,049.60	\$1,877.72 \$734.72	\$0.00	\$804.74 \$314.88	\$0.00 \$0.00	\$2,682.45 \$1,049.60
5 5	DS-6620R-B-24	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch DS-6620R-B 24P/48P 32GB RTF 24SFP Switch	\$20,992.00 \$24,604.00		34%	\$13,854.72 \$16,238.64	\$1,230.20	\$734.72 \$861.14	\$0.00 \$0.00	\$369.06	\$0.00	\$1,049.60
5	DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch	\$53,649.00		34%	\$35,408.34	\$2,682.45	\$1,877.72	\$0.00	\$804.74	\$0.00	\$2,682.45
5	DS-8B2-00	8 PORT 2GB FC SWITCH	\$0.00		34%	\$0.00	\$335.00	\$234.50	\$0.00	\$100.50	\$0.00	\$335.00
5 5	DS-8B2-00L DS-8B3-FF-0	8 PORT SWITCH W SINGLE E DS8B3 8-PORT FULL FAB	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$245.00 \$285.00	\$171.50 \$199.50	\$0.00 \$0.00	\$73.50 \$85.50	\$0.00 \$0.00	\$245.00 \$285.00
5	DS-8B3-FF-0U	DS8B3US 8-PORT FULL FAB	\$0.00		34%	\$0.00	\$330.00	\$231.00	\$0.00	\$99.00	\$0.00	\$330.00
5	DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC	\$3,800.00		34%	\$2,508.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5 5	DS8B-ENT DS8B-EP8	ENT SW BNDL FOR DS-8B2/3 FW Lic E-Port Expansion	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$378.00 \$155.00	\$0.00 \$108.50	\$0.00 \$0.00	\$0.00 \$46.50	\$0.00 \$0.00	\$378.00 \$155.00
5	DS8B-FW	FABRIC WATCH FOR DS-8B2/3	\$0.00	Ē	34%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	DS8B-PM	PERF MONITOR FOR DS8B2/3	\$0.00	E	34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	DS8B-QL	QUICKLOOP FOR DS-8B2	\$0.00		34% 34%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5 5	DS8B-QLC DS8B-TR	QUICKLOOP FOR DS-8B2 TRUNKING FOR DS-8B2/3	\$1,450.00 \$0.00		34%	\$957.00 \$0.00	\$261.00 \$369.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.00 \$369.00
5	DS8B-XF	EXT FABRIC DS-8B2/3	\$0.00		34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	DSB2-LWKT	10km LW optic for CNTRX 2Gb B-Series	\$200.00		34%	\$132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DSBQLP-0D DSBXFAB-0D	QLOOP LIC FOR DSB XFAB LIC FOR DSB	\$2,900.00 \$1,175.00	E E	34% 34%	\$1,914.00 \$775.50	\$522.00 \$211.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$522.00 \$211.50
5	DS-CUPSW-32M2	CUP LIC DS32M2	\$0.00	Ē	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DS-CUPSW-4700	CUP LIC FOR THE DS-4700M	\$5,200.00	E	34%	\$3,432.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$936.00
5	ED-10KM-AUT	SANTEGRITY AUTH ED-10000M I10K FICON LIC KEY	\$0.00		34% 34%	\$0.00	\$4,572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,572.00
5 5	ED-10KM-CUP ED-10KM-TRK	ED-10K OPEN TRUNKING LICENSE	\$0.00 \$0.00		34%	\$0.00 \$0.00	\$6,246.00 \$8,370.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,246.00 \$8,370.00
5	ED-140M-AUT	SANTEGRITY AUTH ED-140M	\$0.00		34%	\$0.00	\$2,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,736.00
5	ED-140M-STG	SANTEGRITY LIC ED140M	\$0.00		34%	\$0.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,718.00
5 5	ED-140M-TRK ED-64M-AUT	OPEN TRNK SW LIC SANTEGRITY AUTH ED-64M	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$5,004.00 \$1,638.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,004.00 \$1,638.00
5	ED-64M-FCZ	FICON CUP ZONING ED-64M	\$0.00		34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64M-STG	SANTEGRITY LIC ED64M	\$0.00	E	34%	\$0.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,638.00
5 5	ED-64M-TRK ED-CUPSW-140M	OPEN TRNK SW LICENSE CUP LIC ED140M	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$2,520.00 \$3,222.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,520.00 \$3,222.00
5	ED-CUPSW-64M	CUP LIC ED64M	\$0.00		34%	\$0.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.00

					NVP LEVEL 1			NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ED-DCX6-IR-LIC	ED-DCX6 INTEGRATED ROUTING LICENSE =MA	\$38,452.00	E	34%	\$25,378.32	\$6,921.36	\$0.00	\$0.00	\$0.00	\$0.00	\$6,921.36
5 5	ED-DCX-B-IR ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE ED-DCX-B INTEGRATED ROUTING LICENSE	\$0.00 \$38,810.00		34% 34%	\$0.00 \$25,614.60	\$6,985.80 \$6,985.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,985.80 \$6,985.80
5	EM-1007	CTX MGR VERSION 7	\$0.00		34%	\$0.00	\$2,367.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,367.00
5	EM-1007-UPG	CTX MGR V 7.X UPGRADE	\$0.00		34%	\$0.00	\$2,367.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,367.00
5 5	EM-1009-ENT EM-1009-STD	CTX MGR ENTERPRISE BASE CTX MGR STANDARD	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$2,394.00 \$918.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,394.00 \$918.00
5	EM-1010-ENT	CTX MGR 31ANDARD CTX MGR 10;X DATACTRED ENTERPRISE	\$0.00		34%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	EM-1010-PLUS	CTX MGR 10.X DATACTRED - PRO PLUS	\$0.00		34%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	EM1010PLUSUPG	CTX MGR 10.X CMDCE PRO PLUS TO ENT UPG	\$0.00		34%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5 5	EM-10KM-ENT EM-10KM-FIC	ENTERPRISE OS SW PACKAGED-10000 ENTERPRISE FICON SW PACKAGED-10000	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$19,542.60 \$17,604.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,542.60 \$17,604.00
5	EM-10KM-OPT	OPTIMIZER SW PACKAGED-10000	\$0.00		34%	\$0.00	\$16,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,164.00
5	EM-10KM-SEC	SECURITY SW PACKAGED-10000	\$0.00		34%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5 5	EM-140M-ENT EM-140M-FIC	ED-140M ENT SW+FW BNDL FICON BUNDLE LICENSE ED-140M	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$12,654.00 \$16,443.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,654.00 \$16,443.00
5	EM-140M-OPT	ED-140M OPT SW+FW BNDL	\$0.00		34%	\$0.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,920.00
5	EM-140M-SEC	EM-140M SEC BUNDLE	\$0.00	E	34%	\$0.00	\$6,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,336.00
5 5	EM-16M2-ENT	DS-16M2 ENT SW+FW BNDL	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$1,332.00 \$846.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,332.00
5	EM-16M2-OPT EM-16M2-SEC	ED-16M2 OPT SW+FW BNDL EM-16M2 SEC BNDL	\$0.00		34%	\$0.00	\$666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00 \$666.00
5	EM-24M2-ENT	DS-24M2- ENT SW+FW BNDL	\$0.00		34%	\$0.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,016.00
5	EM-24M2-OPT	EM-24M2-OPT	\$0.00		34%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5 5	EM-24M2-SEC EM-32M2-ENT	EM-24M2 SEC BNDL DS-32M2 ENT SW+FW BNDL	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$1,008.00 \$2,682.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,008.00 \$2,682.00
5	EM-32M2-FIC	FICON BUNDLE LICENSE DS-32M2	\$0.00		34%	\$0.00	\$3,418.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,418.20
5	EM-32M2-OPT	ED-32M2 OPT SW+FW BNDL	\$0.00		34%	\$0.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00
5	EM-32M2-SEC	EM-32M2 SECY BNDL	\$0.00		34%	\$0.00	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.00
5 5	EM-4400M-ENT EM-4400M-OPT	DS-4400M ENT SW&FW BLD DS-4400M OPT SW+FW BNDL	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$2,016.00 \$1,260.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,016.00 \$1,260.00
5	EM-4400M-SEC	DS-4400M SEC BNDL	\$0.00		34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	EM-4700M-ENT	DS-4700M ENT SW&FW BLD	\$0.00		34%	\$0.00	\$2,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,664.00
5 5	EM-4700M-FIC EM-4700M-OPT	FICON BUNDLE LICENSE ED-140M DS-4700M OPT SW+FW BNDL	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$3,418.20 \$1,674.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,418.20 \$1,674.00
5	EM-4700M-SEC	DS-4700 SEC BNDL	\$0.00		34%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	EM-64M-ENT	ED-64M ENT SW+FW BND	\$0.00	E	34%	\$0.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,850.00
5	EM-64M-FIC	FICON BUNDLE LICENSE ED-64M	\$0.00		34%	\$0.00	\$7,495.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,495.20
5 5	EM-64M-OPT EM-64M-SEC	ED-64M OPTSW+FW BNDL EM-64M SECURITY BUNDLE	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$3,654.00 \$2,916.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,654.00 \$2,916.00
5	EM-ADVMOD-256	CTX MGR ADVANCED MODULE - 256 PORTS	\$0.00		34%	\$0.00	\$9,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,270.00
5	EM-ADVMOD-32	CTX MGR ADVANCED MODULE - 32 PORTS	\$0.00		34%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5 5	EM-ADVMOD-512 EM-ADVMOD-64	CTX MGR ADVANCED MODULE - 512 PORTS	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$17,532.00 \$2,448.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,532.00
5	EM-ADVINOD-04 EM-ADVSANRTG	CTX MGR ADVANCED MODULE - 64 PORTS CTX MGR ADVANCED SAN ROUTING	\$0.00		34%	\$0.00	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,448.00 \$1,332.00
5	EM-CMS-CME-U	CTX MGR ENTERPRISE BASE UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-EVTMGR-512	EVENT MGR LICENSE 512 PORTS P/O CTX MGR	\$0.00		34%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5 5	EM-EVTMGR-64 EM-GRPCFG-512	EVENT MGR LICENSE 64 PORTS P/O CTX MGR GRP CONFIG MNG 512	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$846.00 \$5,454.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$846.00 \$5,454.00
5	EM-GRPCFG-64	GRP CONFIG MNG 64	\$0.00		34%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	EM-PRFEVT-512	PERFRMNCE-EVENT 512 PRT BUNDL LICNSE P/O	\$0.00		34%	\$0.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,370.00
5 5	EM-PRFEVT-64 EM-PRFMON-512	PERFRMNCE-EVENT 64 PRT BUNDL LICNSE P/O PERF MNTR 512 PORTS	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$2,556.00 \$11,475.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,556.00 \$11,475.00
5	EM-PRFMON-64	PERF MNTR 64 PORTS	\$0.00		34%	\$0.00	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	EM-SECCTL-512	SANTEG SEC CM 512 PORTS	\$0.00	E	34%	\$0.00	\$10,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,926.00
5	EM-SECCTL-64	SANTEG SEC CM 64 PORTS	\$0.00		34%	\$0.00	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,602.00
5 5	EM-STD-ENT-U EM-SVGE-CME-U	CTX MGR STANDARD TO ENTERPRISE UPGRADE SANV ENT/CTX MGR TO CTX MGR ENT UPGR	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$1,548.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,548.00 \$0.00
5	EM-SVGE-CMS-U	SANVERGENCE ENT TO CTX MGR STAN UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SVGS-CMS-U	SANVERGENCE STAND TO CTX MGR STAN UPGR	\$0.00		34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ENCSMRTCRDS EOC-AIX-DEP	ES-5832B + PB-DCX-16EB SMART CARDS10-PK TRANSFER AGENT AIX DEPT	\$393.00 \$0.00		34% 34%	\$259.38 \$0.00	\$19.65 \$1,080.00	\$13.76 \$0.00	\$0.00 \$0.00	\$5.90 \$0.00	\$0.00 \$0.00	\$19.65 \$1,080.00
5	EOC-AIX-DEF	TRANSFER AGENT AIX DEFT	\$0.00		34%	\$0.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	EOC-AIX-GLBL	TRANSFER AGENT AIX GLB	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	EOC-AIX-WGP	TRANSFER AGENT AIX WKGP	\$0.00		34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	EOC-HPUX-DEP EOC-HPUX-ENT	EMC ONCOURSE TA HPUX DEP EMC ONCOURSE TA HPUX ENT	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$1,080.00 \$1,782.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,080.00 \$1,782.00
5	EOC-HPUX-GLBL	EMC ONCOURSE TA HPUX GLB	\$0.00		34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	EOC-HPUX-WGP	EMC ONCOURSE TA HPUX WGR	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	EOC-LNX-DEP EOC-LNX-ENT	EMC ONCOURSE TA LNX DEP EMC ONCOURSE TA LNX ENT	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$540.00 \$891.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$540.00 \$891.00
5	EOC-LNX-TMGR	EMC ONCOURSE I'A ENX ENT EMC ONCOURSE LNX TRAN MGR	\$0.00		34%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	EOC-LNX-WGP	EMC ONCOURSE TA LNX WGR	\$0.00	E	34%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	EOC-SLNX-DEP	TRANSFER AGENT SUSE DPT	\$0.00		34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	EOC-SLNX-ENT EOC-SLNX-WGP	TRANSFER AGENT SUSE ENT TRANSFER AGNT SUSE WKGP	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$891.00 \$270.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$891.00 \$270.00
5	EOC-SUNUX-DEP	EMC ONCOURSE TA SUN DEP	\$0.00		34%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	EOC-SUNUX-ENT	EMC ONCOURSE TA SUN ENT	\$0.00		34%	\$0.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5 5	EOC-SUNUX-GBL EOC-SUNUX-WGP	EMC ONCOURSE TA SUN GLB EMC ONCOURSE TA SUN WGR	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$2,340.00 \$540.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,340.00 \$540.00
Э	LOC-SUNUX-WGP	LINIO ONGOUNGE TA SUN WON	φ0.00	_	3470	\$0.00	\$540.00	φυ.00	φυ.υ0	φυ.υυ	φυ.00	φ340.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EOC-WIN-DEP	EMC ONCOURSE TA WIN DEP	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	EOC-WIN-ENT EOC-WIN-TMGR	EMC ONCOURSE TA WIN ENT EMC ONCOURSE WIN TRAN MGR	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$891.00 \$5,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$891.00 \$5,400.00
5	EOC-WIN-WGP	EMC ONCOURSE TA WIN WGP	\$0.00	Ē	34%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	ES-5832B	ES-5832B 32P ENCRYPT SWITCH BASE 48G EB	\$0.00	E	34%	\$0.00	\$5,720.00	\$3,846.50	\$0.00	\$1,648.50	\$0.00	\$5,720.00
5 5	ES5832B-48GBW	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	\$0.00 \$93,200.00	E E	34% 34%	\$0.00 \$61,512.00	\$16,776.00 \$16,776.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,776.00
5 5	ES5832B-48GBW-CF ES-5832B-AN	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE ES-5832B ADAPTIVE NETWORKING LICENSE	\$93,200.00	Ē	34%	\$0.00	\$16,776.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$16,776.00 \$1,481.40
5	ES-5832B-AN-CF	ES-5832B ADAPTIVE NETWORKING LICENSE	\$8,230.00	Ē	34%	\$5,431.80	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,481.40
5	ES-5832B-ENT	ES-5832B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$2,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,412.00
5 5	ES-5832B-ENT-CF	ES-5832B ENTERPRISE SW BUNDLE	\$13,400.00	E E	34%	\$8,844.00	\$2,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,412.00
5	ES-5832B-FV ES-5832B-FV-CF	ES-5823B FABRIC VISION LICENSE =MA ES-5823B FABRIC VISION LICENSE =MA	\$0.00 \$15,720.00	Ē	34% 34%	\$0.00 \$10,375.20	\$2,829.60 \$2,829.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,829.60 \$2,829.60
5	ES-5832B-FW	ES-5832B FABRIC WATCH LICENSE	\$0.00	Ē	34%	\$0.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	ES-5832B-FW-CF	ES-5832B FABRIC WATCH LICENSE	\$7,055.00	E	34%	\$4,656.30	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5 5	ES-5832B-IR ES-5832B-IR-CF	ES-5832B INTERGRATED ROUTING LICENSE ES-5832B INTERGRATED ROUTING LICENSE	\$0.00	E E	34% 34%	\$0.00 \$15,972.00	\$4,356.00 \$4,356.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,356.00 \$4,356.00
5	ES-5832B-PM	ES-5832B PERFORMANCE MONITOR LICENSE	\$24,200.00 \$0.00	Ē	34%	\$15,972.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	ES-5832B-PM-CF	ES-5832B PERFORMANCE MONITOR LICENSE	\$7,055.00	Ē	34%	\$4,656.30	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	ES-5832B-TR	ES-5832B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5 5	ES-5832B-TR-CF	ES-5832B TRUNKING LICENSE	\$8,600.00	E E	34% 34%	\$5,676.00	\$1,548.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,548.00
5	ES-5832B-XF ES-5832B-XF-CF	ES-5832B EXTENDED FABRIC LICENSE ES-5832B EXTENDED FABRIC LICENSE	\$0.00 \$5,700.00	Ē	34%	\$0.00 \$3,762.00	\$1,026.00 \$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00 \$1,026.00
5	FX8-24-10GBE	ED-DCX FX8-24 2P 10GBE LICENSE	\$0.00	Ē	34%	\$0.00	\$5,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,544.00
5	FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE	\$30,800.00	E	34%	\$20,328.00	\$5,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,544.00
5 5	FX8-24-ADVEXT FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	\$0.00 \$14,100.00	E E	34% 34%	\$0.00 \$9,306.00	\$2,538.00 \$2,538.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,538.00 \$2,538.00
5	GEN6-10GBE-CO	10GBE COPPER SLIC (ROCKSLIDE)	\$14,100.00	Ē	34%	\$825.00	\$2,536.00	\$87.50	\$0.00 \$0.00	\$12.50	\$0.00	\$2,536.00 \$125.00
5	GEN6-10GBE-CO-U	10GB COPPER SLIC (ROCKSLIDE) UPG	\$1,250.00	Ē	34%	\$825.00	\$125.00	\$87.50	\$0.00	\$12.50	\$0.00	\$125.00
5	GEN6-10GBE-FI	10GBE OPTICAL SLIC (LANDSLIDE)	\$750.00	E	34%	\$495.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$75.00
5 5	GEN6-10GBE-FI-U GEN6-10GB-SFP	10GB OPTICAL SLIC (LANDSLIDE) UPG 10GBE OPTICAL SFP (MULTI-MODE)	\$750.00 \$375.00	E E	34% 34%	\$495.00 \$247.50	\$75.00 \$37.50	\$52.50 \$26.25	\$0.00	\$7.50 \$3.75	\$0.00 \$0.00	\$75.00 \$37.50
5 5	GEN6-16GBFC	6GB FC 4-PORT SLIC (VORTEX-Q)	\$375.00	Ē	34%	\$247.50	\$0.00	\$0.00	\$0.00 \$0.00	\$3.75	\$0.00	\$0.00
5	GEN6-16GBSFP	16GB SFP	\$750.00	Ē	34%	\$495.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$75.00
5	GEN6-8GBSFC	8GB SFP	\$250.00	E	34%	\$165.00	\$25.00	\$17.50	\$0.00	\$2.50	\$0.00	\$25.00
5 5	KAZ-ECS	KAZ ECS SERVER NODE (INTL)	\$0.00	E E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$1,600.00
5	KAZ-FI KAZ-FIE	KAZ FI SERVER NODE (INTL) KAZ FIE SERVER NODE (INTL)	\$0.00 \$0.00	Ē	34% 34%	\$0.00 \$0.00	\$1,600.00 \$1,600.00	\$1,120.00 \$1,120.00	\$0.00 \$0.00	\$320.00 \$320.00	\$0.00 \$0.00	\$1,600.00 \$1,600.00
5	KAZ-IC-ECS	KAZ ECS INFOCNTR SERVER NODE (INTL)	\$0.00	Ē	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$1,600.00
5	KAZ-IC-FI	KAZ FI INFOCNTR SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$1,600.00
5	KAZ-IC-FIE	KAZ FIE INFOCNTR SERVER NODE (INTL)	\$0.00	Ē	34% 34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00 \$0.00	\$1,600.00
5 5	MDS-10GE-SFPL MDS-10GE-SFPS	MDS 10GbE LW Switch Optic MDS 10GbE SW Switch Optic	\$3,230.00 \$800.00	E E	34%	\$2,131.80 \$528.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic	\$2,990.00	Ē	34%	\$1,973.40	\$149.50	\$104.65	\$0.00	\$44.85	\$0.00	\$149.50
5	MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic	\$268.00	E	34%	\$176.88	\$13.40	\$9.38	\$0.00	\$4.02	\$0.00	\$13.40
5	MDS-9120-00	2Gb 20-port FC Switch	\$0.00	E	34%	\$0.00	\$815.00	\$570.50	\$0.00	\$244.50	\$0.00	\$815.00
5 5	MDS-9124 MDS-9124-0D	4GB 8-PORT FC SWITCH 24 PORT 4GB SWITCH W/8 ACTIVE PORTS	\$0.00 \$5,200.00	E E	34% 34%	\$0.00 \$3,432.00	\$160.00 \$260.00	\$112.00 \$182.00	\$0.00 \$0.00	\$48.00 \$78.00	\$0.00 \$0.00	\$160.00 \$260.00
5	MDS-9124-8	4GB 8-PORT FC OPTIC KIT	\$1,900.00	Ē	34%	\$1,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9124-8D	4GB 8-PORT FC OPTIC KIT	\$3,000.00	E	34%	\$1,980.00	\$150.00	\$105.00	\$0.00	\$45.00	\$0.00	\$150.00
5	MDS-9134	4 GB 32 FC/2 10GB PORT SWITCH	\$0.00	E	34%	\$0.00	\$675.00	\$472.50	\$0.00	\$202.50	\$0.00	\$675.00
5 5	MDS-9134-2 MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE 2-PORT 10GB ACTIVATION LICENSE	\$0.00 \$1,600.00	E E	34% 34%	\$0.00 \$1,056.00	\$0.00 \$288.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$288.00
5	MDS-9134-8	8-PORT 4GB ACTIVATION LICENSE	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE	\$3,100.00	E	34%	\$2,046.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	MDS-9140-00	2Gb 40-port FC Switch	\$0.00	E	34%	\$0.00	\$1,520.00	\$1,064.00	\$0.00	\$456.00	\$0.00	\$1,520.00
5 5	MDS-9148-POD MDS-9148S-12	CISCO 9148 8-PORT POD LICENSE MDS-9148S 16Gb Switch - 12 active ports	\$6,400.00 \$4,580.00	E E	34% 34%	\$4,224.00 \$3,022.80	\$0.00 \$229.00	\$0.00 \$160.30	\$0.00 \$0.00	\$0.00 \$68.70	\$0.00 \$0.00	\$0.00 \$229.00
5	MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA	\$4,500.00	Ē	34%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9148S-POD-CF	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA	\$4,500.00	E	34%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	MDS-9216-00	CISCO DEPARTMENTAL SWITCH	\$0.00	Ē	34%	\$0.00	\$1,460.00	\$1,022.00	\$0.00	\$438.00	\$0.00	\$1,460.00
5 5	MDS-9216A-00 MDS-9216I-00	2Gb 16-Port FC Switch 2Gb 14-Port FC+ 2-Port IP Switch	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$1,250.00 \$1,725.00	\$875.00 \$1,207.50	\$0.00 \$0.00	\$375.00 \$517.50	\$0.00 \$0.00	\$1,250.00 \$1,725.00
5	MDS-9222I	4 GB 18 FC/4 GE PORT SWITCH	\$0.00	Ē	34%	\$0.00	\$1,955.00	\$1,368.50	\$0.00	\$586.50	\$0.00	\$1,955.00
5	MDS-9250I	16Gb, 50-Port 9250i, 20 active ports	\$53,900.00	E	34%	\$35,574.00	\$2,695.00	\$1,886.50	\$0.00	\$808.50	\$0.00	\$2,695.00
5	MDS-9250I-20	16Gb, 20-Port 9250i port upg license=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-9250I-20-CF MDS-9250I-IOA	16Gb, 20-Port 9250i port upg license=MA MDS IOA License for 9250i=MA	\$15,710.00 \$47,720.00	E E	34% 34%	\$10,368.60 \$31,495.20	\$0.00 \$8,589.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$8,589.60
5	MDS-9250I-IOA-CF	MDS IOA LICENSE FOR 9250I=MA	\$47,720.00	Ē	34%	\$31,495.20	\$8,589.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,589.60
5	MDS-9396S-48	MDS-9396S 16Gb Switch - 48 active ports	\$36,941.00	E	34%	\$24,381.06	\$1,847.05	\$1,292.94	\$0.00	\$554.12	\$0.00	\$1,847.05
5	MDS-9396S-48-I	MDS-9396S 16Gb Switch 48 act ports PSI	\$37,210.00	E	34%	\$24,558.60	\$1,860.50	\$1,302.35	\$0.00	\$558.15	\$0.00	\$1,860.50
5	MDS-9396S-POD	Connectrix 9396S 16G FC 12P Upg Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-9396S-POD-CF MDS-9Q20-00	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA 4Gb 20-Port FC Switch	\$7,621.00 \$0.00	E E	34% 34%	\$5,029.86 \$0.00	\$0.00 \$540.00	\$0.00 \$378.00	\$0.00 \$0.00	\$0.00 \$162.00	\$0.00 \$0.00	\$0.00 \$540.00
5	MDS-DCNM-91	DCNM SAN LICENSE FOR MDS 9100	\$0.00	Ē	34%	\$0.00	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16
5	MDS-DCNM-91-CF	DCNM SAN LICENSE FOR MDS 9100	\$7,012.00	E	34%	\$4,627.92	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16
5	MDS-DCNM-91X	DCNM SAN Lic MDS 9100 Switch based=MA DCNM SAN LIC MDS 9100 SWITCH BASED=MA	\$0.00	E	34%	\$0.00	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16
5 5	MDS-DCNM-91X-CF MDS-DCNM-92	DCNM SAN LICENSE FOR MDS 9200	\$7,012.00 \$0.00	E E	34% 34%	\$4,627.92 \$0.00	\$1,262.16 \$1,262.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,262.16 \$1,262.16
3	50-5014101-32	Some of the Elocator I of this object	φυ.υυ	_	U-# /U	Ψ0.00	ψ1,202.10	φυ.υυ	ψυ.00	ψυ.00	ψυ.00	ψ1,202.10

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-DCNM-92-CF	DCNM SAN LICENSE FOR MDS 9200	\$7,012.00	E	34%	\$4,627.92	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16
5 5	MDS-DCNM-92X MDS-DCNM-92X-CF	DCNM SAN Lic MDS 9200 Switch based=MA DCNM SAN LIC MDS 9200 SWITCH BASED=MA	\$0.00 \$7,012.00	E E	34% 34%	\$0.00 \$4,627.92	\$1,262.16 \$1,262.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,262.16 \$1,262.16
5	MDS-DCNM-93	DCNM 9300 SAN License Server based=MA	\$0.00	Ē	34%	\$0.00	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.52
5	MDS-DCNM-93-CF	DCNM 9300 SAN LICENSE SERVER BASED=MA	\$7,014.00	E	34%	\$4,629.24	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.52
5 5	MDS-DCNM-93X	DCNM 9300 SAN License Switch based=MA	\$0.00	E E	34% 34%	\$0.00	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.52
5	MDS-DCNM-93X-CF MDS-DCNM-95	DCNM 9300 SAN LICENSE SWITCH BASED=MA DCNM SAN LICENSE FOR MDS 9500	\$7,014.00 \$0.00	Ē	34%	\$4,629.24 \$0.00	\$1,262.52 \$3,785.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,262.52 \$3,785.76
5	MDS-DCNM-95-CF	DCNM SAN LICENSE FOR MDS 9500	\$21,032.00	Ē	34%	\$13,881.12	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76
5	MDS-DCNM-95X	DCNM SAN Lic MDS 9500 Switch based=MA	\$0.00	E	34%	\$0.00	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76
5 5	MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA	\$21,032.00	Ē	34% 34%	\$13,881.12	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76
5	MDS-DCNM-97 MDS-DCNM-97-CF	DCNM SAN License for MDS 9700 DCNM SAN License for MDS 9700	\$0.00 \$21,032.00	E E	34%	\$0.00 \$13,881.12	\$3,785.76 \$3,785.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,785.76 \$3,785.76
5	MDS-DCNM-97X	DCNM SAN Lic MDS 9700 Switch based=MA	\$0.00	Ē	34%	\$0.00	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76
5	MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA	\$21,032.00	E	34%	\$13,881.12	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76
5 5	MDS-EDCNM-93 MDS-EDCNM-93-CF	Ent + DCNM MDS 9300 Lic Server based=MA	\$0.00	E E	34% 34%	\$0.00	\$1,655.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,655.64
5	MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 LIC SERVER BASED=MA Ent + DCNM MDS 9300 Lic Switch based=MA	\$9,198.00 \$0.00	Ē	34%	\$6,070.68 \$0.00	\$1,655.64 \$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,655.64 \$1,655.64
5	MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA	\$9,198.00	Ē	34%	\$6,070.68	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,655.64
5	MDS-ENT-9100	ENTERPRISE LIC KEY 9100	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5 5	MDS-ENT-9200 MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200 ENTERPRISE LIC KEY 9200	\$0.00 \$8,100.00	E E	34% 34%	\$0.00 \$5,346.00	\$1,458.00 \$1,458.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,458.00 \$1,458.00
5	MDS-ENT-9300	MDS 9300 Enterprise License=MA	\$0.00	Ē	34%	\$0.00	\$1,189.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.80
5	MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA	\$6,610.00	E	34%	\$4,362.60	\$1,189.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.80
5 5	MDS-ENT-9500	ENTERPRISE LIC KEY 9500	\$0.00	E E	34% 34%	\$0.00	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	MDS-ENT-9500-CF MDS-ENT-97	ENTERPRISE LIC KEY 9500 Enterprise License for MDS 9700	\$27,800.00 \$0.00	Ē	34%	\$18,348.00 \$0.00	\$5,004.00 \$4,905.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,004.00 \$4,905.00
5	MDS-ENT-97-CF	Enterprise License for MDS 9700	\$27,250.00	Ē	34%	\$17,985.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,905.00
5	MDS-EXT92-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$0.00	E	34%	\$0.00	\$4,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,302.00
5 5	MDS-EXT92-SSN-CF MDS-EXT95-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$23,900.00	E E	34% 34%	\$15,774.00	\$4,302.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,302.00
5	MDS-EXT95-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$0.00 \$23,900.00	Ē	34%	\$0.00 \$15,774.00	\$4,302.00 \$4,302.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$4,302.00 \$4,302.00
5	MDS-FCIP2-9200	2 PT FCIP LIC KEY BLADES	\$0.00	Ē	34%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	MDS-FCIP2-9500	LICENSE KEY FOR 2 PT FCIP	\$0.00	E	34%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5 5	MDS-FCIP4-9200 MDS-FCIP4-9500	SAN EXT LIC 4PORT IP 92xx SAN EXT LIC 4PORT IP 95xx	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$1,818.00 \$1,944.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,818.00 \$1,944.00
5	MDS-FCIP-9200	SAN EXT LIC 8PORT IP 92xx	\$0.00	Ē	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	MDS-FCIP92-4	MDS 9200 SAN EXT FOR 18/4 MSM M	\$0.00	Ē	34%	\$0.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,808.00
5	MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M	\$15,600.00	E	34%	\$10,296.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,808.00
5 5	MDS-FCIP-9500 MDS-FCIP95-4	SAN EXT LIC 8PORT IP 95xx MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$2,520.00 \$2,808.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,520.00 \$2,808.00
5	MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$15,600.00	Ē	34%	\$10,296.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,808.00
5	MDS-FMS-9100	FABRIC MGR SVR LIC 91xx	\$0.00	E	34%	\$0.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx	\$6,800.00	E	34%	\$4,488.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5 5	MDS-FMS-9200 MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx FABRIC MGR SVR LIC 92xx	\$0.00 \$7,100.00	E E	34% 34%	\$0.00 \$4,686.00	\$1,278.00 \$1,278.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,278.00 \$1,278.00
5	MDS-FMS-9500	FABRIC MGR SVR LIC 95xx	\$0.00	Ē	34%	\$0.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx	\$21,200.00	E	34%	\$13,992.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	MDS-IO92I-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00	Ē	34%	\$0.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5 5	MDS-IO92I-MSM-CF MDS-IOA92-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00 \$0.00	E E	34% 34%	\$36,300.00 \$0.00	\$9,900.00 \$9,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,900.00 \$9,900.00
5	MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00	Ē	34%	\$36,300.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	MDS-IOA92-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0.00	E	34%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600.00	E E	34% 34%	\$36,036.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5 5	MDS-IOA95-MSM MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00 \$55,000.00	E	34% 34%	\$0.00 \$36,300.00	\$9,900.00 \$9,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,900.00 \$9,900.00
5	MDS-IOA95-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0.00	Ē	34%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600.00	E	34%	\$36,036.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5 5	MDS-MAIN-9100	MAINFRAME LIC KEY 9100	\$12,600.00	E E	34% 34%	\$8,316.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5 5	MDS-MAIN-9200 MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200 MAINFRAME LIC KEY 9200	\$0.00 \$12,000.00	E	34% 34%	\$0.00 \$7,920.00	\$2,160.00 \$2,160.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,160.00 \$2,160.00
5	MDS-MAIN-9500	MAINFRAME LIC KEY 9500	\$0.00	Ē	34%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500	\$25,000.00	E	34%	\$16,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	MDS-MAIN-9700	Connectrix MDS Mainframe Lic Key 9700=MA	\$0.00	E	34%	\$0.00	\$4,523.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,523.40
5 5	MDS-MAIN-9700-CF MDS-PW2-EU	Connectrix MDS Mainframe Lic Key 9700=MA Qty 2 9509 Power Cord Europe	\$25,130.00 \$0.00	E E	34% 34%	\$16,585.80 \$0.00	\$4,523.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,523.40 \$0.00
5	MDS-PW2-INT	Qty 2 9509 Power Cord International	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-SA	Qty 2 9509 Power Cord South Africa	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-SW	Qty 2 9509 Power Cord Switzerland	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5 5	MDS-PW2-TWST MDS-PW2-US	Qty 2 9509 Twist Lock Power Cord US Qty 2 9509 Power Cord US	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00
5	MDS-PW2-US MDS-PW8-ARGIN	Qty 2 9100 9200 Power Cord Argentina	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-AUS	Qty 2 9100 9200 Power Cord Australia	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-EU	Qty 2 9100 9200 Power Cord Europe	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5 5	MDS-PW8-ISR MDS-PW8-ITALY	Israel Power Cord for 9200/9100 switch Qty 2 9100 9200 Power Cord Italy	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00
5	MDS-PW8-SA	Qty 2 9100 9200 Power Cord Kary  Qty 2 9100 9200 Power Cord S Africa	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	MDS-PW8-UK	Qty 2 9216 9120 9124 9140 Power Cord UK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-PW8-US	Qty 2 9216 9120 9124 9140 Power Cord US	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MDS-SFP-8GER MDS-SFP-8GLW	MDS 8G FC EXT Range Switch Optic 2/4/8-GBPS FC LONGWAVE SWITCH SFP LC	\$6,500.00 \$1,800.00	E E	34% 34%	\$4,290.00 \$1,188.00	\$325.00 \$90.00	\$227.50 \$63.00	\$0.00 \$0.00	\$97.50 \$27.00	\$0.00 \$0.00	\$325.00 \$90.00
5	MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC	\$158.00	Ē	34%	\$104.28	\$7.90	\$5.53	\$0.00	\$2.37	\$0.00	\$7.90
5	MDS-SFP-GE-T	MDS-9250i 1Gb Copper SFP	\$324.00	E	34%	\$213.84	\$16.20	\$11.34	\$0.00	\$4.86	\$0.00	\$16.20
5 5	MDS-SME-9200 MDS-SME-9200-CF	MDS 9200 SME LICENSE FOR MDS- MDS 9200 SME LICENSE FOR MDS-	\$0.00 \$15,900.00	E E	34% 34%	\$0.00 \$10,494.00	\$2,862.00 \$2,862.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,862.00 \$2,862.00
5	MDS-SME-9200E	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$0.00	Ē	34%	\$0.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$15,900.00	E	34%	\$10,494.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5 5	MDS-SME92-SSN MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH SME LICENSE (1 ENGINE) FOR TH	\$0.00 \$17,900.00	E E	34% 34%	\$0.00 \$11,814.00	\$3,222.00 \$3,222.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,222.00 \$3,222.00
5	MDS-SME-9500	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$0.00	Ē	34%	\$0.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME-9500-CF	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$15,900.00	E	34%	\$10,494.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5 5	MDS-SME95-SSN MDS-SME95-SSN-CF	SME LIC (1 ENGINE) FOR T SME LIC (1 ENGINE) FOR T	\$0.00 \$17,900.00	E E	34% 34%	\$0.00 \$11,814.00	\$3,222.00 \$3,222.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,222.00 \$3,222.00
5	MDS-SSE-9200	SOT SOL ENABLER LIC 9200	\$0.00	Ē	34%	\$0.00	\$3,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,798.00
5	MDS-SSE-9200F	MDS 9200 STORAGE SERVICES ENABLER LICENS	\$0.00	E	34%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5 5	MDS-SSE-9222I MDS-SSE-92MSM	CISCO SSE LICENSE ON MDS 9222I CISCO SSE LICENSE FOR 18/4 ON MDS 9200	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$5,616.00 \$5,616.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,616.00 \$5,616.00
5	MDS-SSE-9500	STOR SOL ENABLR LIC 9500	\$0.00	Ē	34%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	MDS-SSE-9500F	MDS 9500 STORAGE SERVICES ENABLER LICENS	\$0.00	E	34%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	MDS-SSE-95MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9500	\$0.00	E E	34% 34%	\$0.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,616.00
5 5	MP-1620M MP-1620M-EN	1Gb 2 FC 2 GE MP Router ENT EXPANDED FUNCT	\$0.00 \$0.00	Ē	34%	\$0.00 \$0.00	\$580.00 \$2,700.00	\$406.00 \$0.00	\$0.00 \$0.00	\$174.00 \$0.00	\$0.00 \$0.00	\$580.00 \$2,700.00
5	MP-1620M-IF	IFCP SW MP-1620M	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	MP-1620M-MGR	ENT MGR SW MP-1620M	\$0.00	E	34%	\$0.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.00
5 5	MP-2211 MP-2212	CWDM 1610NM 100K CWDM 1590NM 100K	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$2,165.00 \$2,165.00	\$1,515.50 \$1,515.50	\$0.00 \$0.00	\$649.50 \$649.50	\$0.00 \$0.00	\$2,165.00 \$2,165.00
5	MP-2213	CWDM 1570NM 100K	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00
5	MP-2214	CWDM 1550NM 100K	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00
5 5	MP-2640M MP-7500B	2Gb 8 FC 4GE MP Router MP-7500B FC/IP SAN ROUTER	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$2,305.00 \$1,945.00	\$1,613.50 \$1,361.50	\$0.00 \$0.00	\$691.50 \$583.50	\$0.00 \$0.00	\$2,305.00 \$1,945.00
5	MP7500B-FCIP	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	\$0.00	Ē	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	MP7500B-FCIP-CF	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5 5	MP7500B-FW MP7500B-FW-CF	MP-7500B FABRIC WATCH LICENSE MP-7500B FABRIC WATCH LICENSE	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$702.00 \$702.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$702.00 \$702.00
5	MP7500B-PM	MP-7500B PERFORMANCE MONITOR LICENSE	\$0.00	Ē	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	MP7500B-PM-CF	MP-7500B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5 5	MP7500B-TR MP7500B-TR-CF	MP-7500B ISL TRUNKING LICENSE MP-7500B ISL TRUNKING LICENSE	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$990.00 \$990.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$990.00 \$990.00
5	MP7500-CU	MP-7500 FICON CUP	\$7,055.00	Ē	34%	\$4,656.30	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	MP-7800B	MP-7800B BASE 4P FC 2P 1GBE MP SWITCH	\$13,900.00	E	34%	\$9,174.00	\$695.00	\$486.50	\$0.00	\$208.50	\$0.00	\$695.00
5 5	MP-7800B-ADVX MP-7800B-ADVX-CF	MP-7800B ADVANCED EXTENSION LICENSE MP-7800B ADVANCED EXTENSION LICENSE	\$0.00 \$9,505.00	E E	34% 34%	\$0.00 \$6,273.30	\$1,710.90 \$1,710.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,710.90 \$1,710.90
5	MP-7800B-AN	MP-7800B ADAPTIVE NETWORKING LICENSE	\$0.00	Ē	34%	\$0.00	\$758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$758.70
5	MP-7800B-AN-CF	MP-7800B ADAPTIVE NETWORKING LICENSE	\$4,215.00	E	34%	\$2,781.90	\$758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$758.70
5 5	MP-7800B-ENT MP-7800B-ENT-CF	MP-7800B ENTERPRISE SW BUNDLE MP-7800B ENTERPRISE SW BUNDLE	\$0.00 \$11,565.00	E E	34% 34%	\$0.00 \$7,632.90	\$2,081.70 \$2,081.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,081.70 \$2,081.70
5	MP7800B-ENTFC	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPS	\$44,700.00	Ē	34%	\$29,502.00	\$2,235.00	\$1,564.50	\$0.00	\$670.50	\$0.00	\$2,235.00
5	MP-7800B-FIC	MP-7800B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$935.10	\$0.00	\$0.00	\$0.00	\$0.00	\$935.10
5 5	MP-7800B-FIC-CF MP-7800B-FV	MP-7800B FICON CUP LICENSE MP-7800B FABRIC VISION LICENSE =MA	\$5,195.00 \$0.00	E F	34% 34%	\$3,428.70 \$0.00	\$935.10 \$1,047.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$935.10 \$1,047.60
5	MP-7800B-FV-CF	MP-7800B FABRIC VISION LICENSE =MA	\$5,820.00	Ē	34%	\$3,841.20	\$1,047.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,047.60
5	MP-7800B-FW	MP-7800B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5 5	MP-7800B-FW-CF MP-7800B-IR	MP-7800B FABRIC WATCH LICENSE MP-7800B INTERGRATED ROUTING LICENSE	\$2,550.00 \$0.00	E E	34% 34%	\$1,683.00 \$0.00	\$459.00 \$2,223.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$459.00 \$2,223.00
5	MP-7800B-IR-CF	MP-7800B INTERGRATED ROUTING LICENSE	\$12,350.00	Ē	34%	\$8,151.00	\$2,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,223.00
5	MP-7800B-PM	MP-7800B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$512.10
5 5	MP-7800B-PM-CF MP-7800B-SAO	MP-7800B PERFORMANCE MONITOR LICENSE MP-7800B SERVER APPLICATION OPTIMIZA LIC	\$2,845.00 \$0.00	E E	34% 34%	\$1,877.70 \$0.00	\$512.10 \$247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$512.10 \$247.50
5	MP-7800B-SAO-CF	MP-7800B SERVER APPLICATION OPTIMIZA LIC	\$1,375.00	Ē	34%	\$907.50	\$247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$247.50
5	MP-7800B-TR	MP-7800B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$758.70
5 5	MP-7800B-TR-CF MP-7800B-XF	MP-7800B TRUNKING LICENSE MP-7800B EXTENDED FABRIC LICENSE	\$4,215.00 \$0.00	E E	34% 34%	\$2,781.90 \$0.00	\$758.70 \$512.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$758.70 \$512.10
5	MP-7800B-XF-CF	MP-7800B EXTENDED FABRIC LICENSE	\$2,845.00	Ē	34%	\$1,877.70	\$512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$512.10
5	MP-7840B	MP-7840B Base 24P FC 2P 1GbE MP Switch	\$88,650.00	E	34%	\$58,509.00	\$4,432.50	\$3,102.75	\$0.00	\$1,329.75	\$0.00	\$4,432.50
5 5	MP-7840B-CU MP-7840B-CU-CF	MP-7840B FICON CUP Lic=MA MP-7840B FICON CUP Lic=MA	\$7,800.00 \$7,800.00	E E	34% 34%	\$5,148.00 \$5,148.00	\$1,404.00 \$1,404.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,404.00 \$1,404.00
5	MP-7840B-CU-CF MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA	\$7,800.00 \$17,700.00	E	34%	\$5,148.00 \$11,682.00	\$1,404.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,404.00 \$3,186.00
5	MP-7840B-IR-CF	MP-7840B Intergrated Routing Lic=MA	\$17,700.00	E	34%	\$11,682.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,186.00
5	MP-7840B-WU1	MP-7840B Wan Upgrade1 Lic=MA	\$36,580.00	E	34%	\$24,142.80	\$6,584.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,584.40
5 5	MP-7840B-WU1-CF MP-7840B-WU2	MP-7840B Wan Upgrade1 Lic=MA MP-7840B Wan Upgrade2 Lic=MA	\$36,580.00 \$59,030.00	E E	34% 34%	\$24,142.80 \$38,959.80	\$6,584.40 \$10,625.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,584.40 \$10,625.40
5	MP-7840B-WU2-CF	MP-7840B Wan Upgrade2 Lic=MA	\$59,030.00	E	34%	\$38,959.80	\$10,625.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,625.40
5 5	MP-8000B MP-8000B-FW	MP-8000B 8FC / 0-24P CEE BASE MP SWITCH MP-8000B FABRIC WATCH LICENSE	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$1,775.00 \$738.00	\$1,242.50 \$0.00	\$0.00 \$0.00	\$532.50 \$0.00	\$0.00 \$0.00	\$1,775.00
5	MP-8000B-FW-CF	MP-8000B FABRIC WATCH LICENSE MP-8000B FABRIC WATCH LICENSE	\$0.00 \$4,100.00	E	34%	\$2,706.00	\$738.00 \$738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$738.00 \$738.00
5	MP-8000B-PM	MP-8000B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	MP-8000B-PM-CF	MP-8000B PERFORMANCE MONITOR LICENSE	\$4,500.00	Е	34%	\$2,970.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MP-8000B-TR	MP-8000B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5 5	MP-8000B-TR-CF MP-CWDM-2114	MP-8000B TRUNKING LICENSE CWDM 8 STARTERPCK 4/100KM	\$5,700.00 \$0.00		34% 34%	\$3,762.00 \$0.00	\$1,026.00 \$13,405.00	\$0.00 \$9,383.50	\$0.00 \$0.00	\$0.00 \$4,021.50	\$0.00 \$0.00	\$1,026.00 \$13,405.00
5	MP-CWDM-2118	CWDM 8 STARTERPCK 4/100KM CWDM 8 STARTER PAK 8/100K	\$0.00		34%	\$0.00	\$22,065.00	\$15,445.50	\$0.00	\$6,619.50	\$0.00	\$22,065.00
5	MP-CWDM-2215	SFP PAIR 1530NM DD 100KM	\$0.00		34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00
5	MP-CWDM-2216	SFP PAIR 1510NM DD 100KM	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00
5	MP-CWDM-2217	SFP PAIR 1490NM DD 100KM	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00
5 5	MP-CWDM-2218 MP-CWDM-2220	SFP PAIR 1470NM DD 100KM PRISM MODULE 1 SLOT PASSI	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$2,165.00 \$2,265.00	\$1,515.50 \$1,585.50	\$0.00 \$0.00	\$649.50 \$679.50	\$0.00 \$0.00	\$2,165.00 \$2,265.00
5	MP-CWDM-2229	MP-CWDM CARRIER 4 SLOT 1U	\$0.00		34%	\$0.00	\$105.00	\$73.50	\$0.00	\$31.50	\$0.00	\$105.00
5	MP-CWDM-2230	CWDM CABLE PAIR MU TO LC	\$0.00	Ē	34%	\$0.00	\$80.00	\$56.00	\$0.00	\$24.00	\$0.00	\$80.00
5	M-PREHW-E-002	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	E	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-E-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	E	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PS-HW-E-002 M-PSM-HW-E-002	PROSUPPORT W/NBD-HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00 \$99,827.00	E E	34% 34%	\$65,885.82 \$65,885.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-SW-E-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	Ē	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-E-002	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	E	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-E-002	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	E	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-E-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	Ē	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NEX-5010 NEX-5020	NEXUS 5010 1RU CHASSIS STORAGE SERVICES NEXUS 5020 2RU CHASSIS INCLUDES STORAGE	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$1,340.00 \$6,540.00	\$938.00 \$1,879.50	\$0.00 \$0.00	\$402.00 \$805.50	\$0.00 \$0.00	\$1,340.00 \$6,540.00
5	NEX-5K-4E4FC	4-PORT 10GE / 4-PORT FC MODULE	\$0.00		34%	\$0.00	\$570.00	\$199.50	\$0.00	\$85.50	\$0.00	\$570.00
5	NEX-5K-4E4FCU	4-PORT 10GE / 4-PORT FC MODULE	\$0.00		34%	\$0.00	\$741.00	\$259.35	\$0.00	\$111.15	\$0.00	\$741.00
5	NEX-5K-4GSW	4GB 4 SW OPTICS	\$0.00		34%	\$0.00	\$25.00	\$17.50	\$0.00	\$7.50	\$0.00	\$25.00
5	NEX-5K-6E	6-PORT 10GB ENET MODULE	\$0.00		34%	\$0.00	\$590.00	\$206.50	\$0.00	\$88.50	\$0.00	\$590.00
5 5	NEX-5K-6EU NEX-5K-6FC-8G	6-PORT 10GB ENET MODULE NEXUS 5000 6-PORT 8GB FC MODULE	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$767.00 \$165.00	\$268.45 \$115.50	\$0.00 \$0.00	\$115.05 \$49.50	\$0.00 \$0.00	\$767.00 \$165.00
5	NEX-5K-6FC8GU	NEXUS 5000 6-PORT 8GB FC MODULE UPGRADE	\$0.00		34%	\$0.00	\$214.50	\$150.15	\$0.00		\$0.00	\$214.50
5	NEX-5K-8FC	8-PORT 4GB FC MODULE	\$0.00	E	34%	\$0.00	\$175.00	\$122.50	\$0.00	\$52.50	\$0.00	\$175.00
5	NEX-5K-8FCU	8-PORT 4GB FC MODULE	\$0.00	E	34%	\$0.00	\$286.00	\$200.20	\$0.00	\$85.80	\$0.00	\$286.00
5	NEX-8G-LW	NEXUS 2/4/8-GBPS FC LONGWAVE SFP LC	\$0.00	E	34%	\$0.00	\$125.00	\$87.50	\$0.00	\$37.50	\$0.00	\$125.00
5 5	NEX-8G-SW NEX-FMS-5000	NEXUS 2/4/8-GBPS FC SHORTWAVE SFP LC NEXUS 5000 FABRIC MANAGER SERVER	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$10.00 \$810.00	\$7.00 \$0.00	\$0.00 \$0.00	\$3.00 \$0.00	\$0.00 \$0.00	\$10.00 \$810.00
5	NS2-AREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/A	\$0.00		34%	\$0.00	\$4,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,365.00
5	NS2-SREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/S	\$0.00		34%	\$0.00	\$4,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,545.00
5	NS-CX-ES01	NS-CNX ENCRYPTION SOLUTION	\$0.00	E	34%	\$0.00	\$14,035.00	\$9,824.50	\$0.00	\$4,210.50	\$0.00	\$14,035.00
5 5	OBN-RPHW3-G6T OBN-RPHW3-G6T-D	RPA GEN 6 FOR UNITY	\$19,250.00	E E	34% 34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	PERE-MSU-T00	Dell RPA GEN6 for Unity PERF ESS BASE-3 MSU	\$19,250.00 \$0.00		34%	\$12,705.00 \$0.00	\$1,925.00 \$12,798.00	\$1,347.50 \$0.00	\$0.00 \$0.00	\$192.50 \$0.00	\$0.00 \$0.00	\$1,925.00 \$12,798.00
5	PERE-MSU-T01	PERF ESS 4-25 MSU	\$0.00		34%	\$0.00	\$19,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,098.00
5	PERE-MSU-T02	PERF ESS 26-50 MSU	\$0.00	E	34%	\$0.00	\$25,398.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,398.00
5	PERE-MSU-T03	PERF ESS 51-75 MSU	\$0.00		34%	\$0.00	\$31,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,698.00
5 5	PERE-MSU-T04 PERE-MSU-T05	PERF ESS 76-100 MSU PERF ESS 101-150 MSU	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$37,998.00 \$43,398.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37,998.00 \$43,398.00
5	PERE-MSU-T06	PERF ESS 151-200 MSU	\$0.00	Ē	34%	\$0.00	\$48,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,798.00
5	PERE-MSU-T07	PERF ESS 201-250 MSU	\$0.00		34%	\$0.00	\$54,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,198.00
5	PERE-MSU-T08	PERF ESS 251-300 MSU	\$0.00		34%	\$0.00	\$59,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,598.00
5	PERE-MSU-T09	PERF ESS 301-350 MSU	\$0.00		34%	\$0.00	\$64,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,998.00
5 5	PERE-MSU-T10 PERE-MSU-T11	PERF ESS 351-400 MSU PERF ESS 401-450 MSU	\$0.00 \$0.00		34% 34%	\$0.00 \$0.00	\$70,398.00 \$75,798.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70,398.00 \$75,798.00
5	PERE-MSU-T12	PERF ESS 451-500 MSU	\$0.00		34%	\$0.00	\$81,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,198.00
5	PERE-MSU-T13	PERF ESS 501-550 MSU	\$0.00		34%	\$0.00	\$86,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,598.00
5	PERE-MSU-T14	PERF ESS 551-600 MSU	\$0.00		34%	\$0.00	\$91,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91,998.00
5 5	PERE-T0-T03-U PERE-T4-T14-U	PERF ESS UPG T00 - T03 PERF ESS UPG T04-T14	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$6,300.00 \$5,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,300.00 \$5,400.00
5	PM-4400M	DS-4400M ELEMENT MANAGER	\$0.00	Ē	34%	\$0.00	\$5,400.00 \$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00 \$450.00
5	PM-DS16	PRODUCT MGR SW FOR DS-16M	\$2,900.00	Ē	34%	\$1,914.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	PM-DS24M	PRODUCT MANAGER - DS-24M2	\$0.00		34%	\$0.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	PM-DS32	PRODUCT MGR SW FOR DS32M	\$3,400.00		34%	\$2,244.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5 5	PM-DS32M PM-ED140M	PROD MNGR SW LIC DS32M PRODUCT MGR FOR ED-140M	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$612.00 \$2,403.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$612.00 \$2,403.00
5	PM-ED64M	PROD MGR SW LIC ED64M	\$0.00	Ē	34%	\$0.00	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,193.40
5	PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP	\$17,880.00	Ē	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	PP-RPHWP-G6T	RPA FOR PROTECTPOINT	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	PP-RPHWP-G6T-D	Dell RPA for ProtectPoint	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5 5	PP-RSAE-AIX PP-RSAE-SUN	POWERPATH ENCRYPTION WITH RSA FOR AIX POWERPATH ENCRYPTION BY RSA FOR SUN	\$0.00 \$0.00	E	34% 34%	\$0.00 \$0.00	\$1,851.30 \$1,851.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,851.30 \$1,851.30
5	RKM-SWITCH18	RKM LICENSE UP TO 18 ENCRYPTED PORTS	\$0.00	Ē	34%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	RKM-SWITCH4	RKM LIC 1-4 ENCRYPT DEVICES 1PER DEV	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	RKM-SWITCH5	RKM LIC 5-99 ENCRYPT DEVICES 1PER DEV	\$0.00		34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	RKM-SWITCH54	RKM LICENSE UP TO 54 ENCRYPTED PORTS	\$0.00		34%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5 5	RKM-SWITCH55 ROAM-1TB	RKM LICENSE UNLIMITED PORTS ROAM MIGRATION LIC - 1TB	\$0.00 \$6,800.00		34% 34%	\$0.00 \$4,488.00	\$7,200.00 \$1,224.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,200.00 \$1,224.00
5	ROAM-30DAYEXT	ROAM 30 DAY TIME EXTENSION	\$0.00		34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-3TB	ROAM MIGRATION LIC 3TB	\$18,400.00	E	34%	\$12,144.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,312.00
5	ROAM-5TB	ROAM MIGRATION LIC 5TB	\$27,290.00		34%	\$18,011.40	\$4,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,912.20
5 5	ROAM-ASM RP-DR	ROAM ASSESSMENT LICENSE RECOVERPOINT 1.2TB DRIVE	\$9,100.00 \$1,165.00		34% 34%	\$6,006.00 \$768.90	\$1,638.00 \$116.50	\$0.00 \$81.55	\$0.00 \$0.00	\$0.00 \$11.65	\$0.00 \$0.00	\$1,638.00 \$116.50
5	RP-HW-1U	RP 1U APPLIANCE	\$1,165.00		34%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	\$1,100.00
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					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RP-HW-1U-GEN4	RP 1U APPLIANCE GEN4	\$0.00	E	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$1,283.50
5 5	RP-HW-G5 RP-PS	GEN5 RPA FOR RP RECOVERPOINT POWER SUPPLY	\$0.00 \$385.00	E E	34% 34%	\$0.00 \$254.10	\$1,283.50 \$38.50	\$898.45 \$26.95	\$0.00 \$0.00	\$128.35 \$3.85	\$0.00 \$0.00	\$1,283.50 \$38.50
5	S1-ECS	ECS SERVER FOR SOURCEONE EDISCOVERY	\$0.00	Ē	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$1,600.00
5	S1-FI	FILE INTELLIGENCE SERVER FOR S1	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$1,600.00
5 5	S1-FIE	S1-FI-ENT SERVER	\$0.00	E E	34% 34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$1,600.00
5	S1-IC-ECS S1-IC-FI	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV INFOCTR FILE INT ENT SERVER S1 KAZEON	\$0.00 \$0.00	Ē	34%	\$0.00 \$0.00	\$1,600.00 \$1,600.00	\$1,120.00 \$1,120.00	\$0.00 \$0.00	\$320.00 \$320.00	\$0.00 \$0.00	\$1,600.00 \$1,600.00
5	S1-IC-FIE	S1-IC-FI-ENT SERVER	\$0.00	Ē	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$1,600.00
5	SCAP-APPL	SCA SERVER	\$0.00	E	34%	\$0.00	\$1,500.00	\$1,050.00	\$0.00	\$150.00	\$0.00	\$1,500.00
5 5	SIO-RPHW-G6T SIO-RPHW-G6T-D	RPA FOR SCALEIO Dell ScaleIO-RP Appliance GEN6	\$19,250.00 \$19,250.00	E E	34% 34%	\$12,705.00 \$12,705.00	\$1,925.00 \$1,925.00	\$1,347.50 \$1,347.50	\$0.00 \$0.00	\$192.50 \$192.50	\$0.00 \$0.00	\$1,925.00 \$1,925.00
5	SMA-VCO-PCI	ITOI NCM PCI ADVISOR	\$0.00	Ē	34%	\$0.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	SW-12000B-CU	FICON/CUP - SW12000B	\$0.00	E	34%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,690.00
5	SW-12000B-PM	PERF MONITOR ED-12000B	\$0.00	E	34%	\$0.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5 5	SW-12000B-TR SW-12000B-XF	TRUNKING ED-12000B EXT FABRIC LIC ED-12000B	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$4,248.00 \$3,402.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,248.00 \$3,402.00
5	SW-24000B-CU	FICON/CUP - SW24000B	\$0.00	Ē	34%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,690.00
5	SW-24000B-FW	FABRIC WATCH FOR ED-24000	\$0.00	E	34%	\$0.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	SW-24000B-TR	TRUNKING FOR ED-24000B	\$0.00	E	34%	\$0.00	\$4,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,248.00
5 5	SW-48000B-CU SW-48000B-CU-CF	FICON CUP-ED-48000B FICON CUP-ED-48000B	\$0.00 \$29,400.00	E E	34% 34%	\$0.00 \$19,404.00	\$5,292.00 \$5,292.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,292.00 \$5,292.00
5	SW-48000B-CO-CI	ENT SW BNDL FOR ED-48000B	\$0.00	Ē	34%	\$0.00	\$8,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,136.00
5	SW-48000B-ENT-CF	ENT SW BNDL FOR ED-48000B	\$45,200.00	E	34%	\$29,832.00	\$8,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,136.00
5	SW-48000B-FW	FAB WATCH FOR ED-48000B	\$0.00	Ē	34%	\$0.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5 5	SW-48000B-FW-CF SW-48000B-IP	FAB WATCH FOR ED-48000B FCIP LICENSE FOR THE 18I BLADE	\$24,400.00 \$0.00	E E	34% 34%	\$16,104.00 \$0.00	\$4,392.00 \$4,392.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,392.00 \$4,392.00
5	SW-48000B-IP-CF	FCIP LICENSE FOR THE 18I BLADE	\$24,400.00	Ē	34%	\$16,104.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	SW-48000B-PM	PERF MONITOR ED-48000B	\$0.00	E	34%	\$0.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	SW-48000B-PM-CF	PERF MONITOR ED-48000B	\$27,100.00	Ē	34%	\$17,886.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5 5	SW-48000B-TR SW-48000B-TR-CF	TRUNKING FOR ED-48000B TRUNKING FOR ED-48000B	\$0.00 \$33,900.00	E E	34% 34%	\$0.00 \$22,374.00	\$6,102.00 \$6,102.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,102.00 \$6,102.00
5	SW-48000B-TK-OI	EXT FABRIC FOR ED-48000B	\$0.00	Ē	34%	\$0.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	SW-48000B-XF-CF	EXT FABRIC FOR ED-48000B	\$27,100.00	E	34%	\$17,886.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	VDX6740-2P40G	VDX-6740 2X40GBE POD Upgrade Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VDX6740-2P40G-CF VDX6740-8P10G	VDX-6740 2X40GBE POD Upgrade Lic=MA VDX-6740 8X10GBE POD Upgrade Lic=MA	\$4,800.00 \$0.00	E E	34% 34%	\$3,168.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VDX6740-8P10G-CF	VDX-6740 8X10GBE POD Upgrade Lic=MA	\$4,400.00	Ē	34%	\$2,904.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX-6740B-24F	VDX-6740B 24P/48P 10GbE Switch FTR Air	\$15,995.00	E	34%	\$10,556.70	\$799.75	\$559.83	\$0.00	\$239.93	\$0.00	\$799.75
5	VDX-6740B-24R	VDX-6740B 24P/48P 10GbE Switch RTF Air	\$15,995.00	E	34% 34%	\$10,556.70	\$799.75	\$559.83	\$0.00	\$239.93	\$0.00	\$799.75
5 5	VDX-6740B-64F VDX-6740B-64R	VDX-6740B 48P 10GbE 4-40GbE Switch FTR VDX-6740B 48P 10GbE 4-40GbE Switch RTF	\$34,995.00 \$34,995.00	E E	34%	\$23,096.70 \$23,096.70	\$1,749.75 \$1,749.75	\$1,224.83 \$1,224.83	\$0.00 \$0.00	\$524.93 \$524.93	\$0.00 \$0.00	\$1,749.75 \$1,749.75
5	VDX6740-FCOE	VDX-6740 FCoE Lic=MA	\$0.00	Ē	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-FCOE-CF	VDX-6740 FCoE Lic=MA	\$12,000.00	E	34%	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VDX6740RCKMNT VDXSFP-10G-SR	VDX-6740 27-31 Rack Mount Kit VDX SFP 10GbE SR OPTIC 1 PACK	\$175.00 \$750.00	E E	34% 34%	\$115.50 \$495.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VDXSFP-10G-SR VDXSFP-10GSR8	VDX SFP 10GbE SR OPTIC 1 PACK VDX SFP 10GbE SR OPTIC 8 PACK	\$3,400.00	Ē	34%	\$2,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VM2-RPHW-G6T	RPA FOR VMAX AF250	\$19,250.00	Ē	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	VM2-RPHW-G6T-D	Dell RPA for VMAX AF250	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5 5	VM4-RPHW-G6T VM4-RPHW-G6T-D	RPA for VMAX AF450/850/950 Dell RPA for VMAX AF450/850/950	\$19,250.00 \$19,250.00	E E	34% 34%	\$12,705.00 \$12,705.00	\$1,925.00 \$1,925.00	\$1,347.50 \$1,347.50	\$0.00 \$0.00	\$192.50 \$192.50	\$0.00 \$0.00	\$1,925.00 \$1,925.00
5	VMAX3-RPHW-G6T	RPA FOR VMAX3	\$19,250.00	Ē	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	VMAX3-RPHW-G6T-D	Dell RPA for VMAX3	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	VME-RPHW-G5	RPA GENS-Non TAA FOR VMAX10K	\$0.00	E	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$1,283.50
5 5	VME-RPHW-G5T VME-RPHW-G6T	RPA GEN5-TAA FOR VMAX10K RPA FOR VMAX10K	\$17,880.00 \$19,250.00	E E	34% 34%	\$11,800.80 \$12,705.00	\$1,788.00 \$1,925.00	\$1,251.60 \$1,347.50	\$0.00 \$0.00	\$178.80 \$192.50	\$0.00 \$0.00	\$1,788.00 \$1,925.00
5	VMX-RPHW-G5	RPA GEN5-Non TAA FOR VMAX20K & VMAX40K	\$0.00	Ē	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$1,283.50
5	VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K	\$17,880.00	E	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5 5	VMX-RPHW-G6T	RPA FOR VMAX20K/VMAX40K	\$19,250.00	E E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50 \$179.90	\$0.00	\$1,925.00
5 5	VNX-RPHW7-G5T VNX-RPHW7-G6T	RPA GEN5-TAA FOR VNX UM DC RPA FOR VNX2, VNXe3200	\$17,880.00 \$19,250.00	E	34% 34%	\$11,800.80 \$12,705.00	\$1,788.00 \$1,925.00	\$1,251.60 \$1,347.50	\$0.00 \$0.00	\$178.80 \$192.50	\$0.00 \$0.00	\$1,788.00 \$1,925.00
5	VPLX-RPHW-G5T	RPA GEN5-TAA FOR VPLEX	\$23,880.00	Ē	34%	\$15,760.80	\$2,388.00	\$1,671.60	\$0.00	\$238.80	\$0.00	\$2,388.00
5	VPLX-RPHW-G6T	RPA FOR VPLEX	\$23,750.00	E	34%	\$15,675.00	\$2,375.00	\$1,662.50	\$0.00	\$237.50	\$0.00	\$2,375.00
5	VPLX-RPHW-G6T-D	Dell RPA for VPLEX	\$23,750.00	Ē	34%	\$15,675.00	\$2,375.00	\$1,662.50	\$0.00	\$237.50	\$0.00	\$2,375.00
5 5	VPX-RPHW-G5 VPX-RPHW-G5T	RPA GEN5 FOR VPLEX RPA GEN5 TAA FOR RP VPLEX	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$1,283.50 \$1,788.00	\$898.45 \$1,251.60	\$0.00 \$0.00	\$128.35 \$178.80	\$0.00 \$0.00	\$1,283.50 \$1,788.00
5	VSA-MSU-T00	VSAM A BASE-3-MSU	\$0.00	Ē	34%	\$0.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	VSA-MSU-T01	VSAM A 4-25 MSU	\$0.00	E	34%	\$0.00	\$5,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,688.00
5	VSA-MSU-T02	VSAM A 26-50 MSU	\$0.00	Ē	34%	\$0.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,488.00
5 5	VSA-MSU-T03 VSA-MSU-T04	VSAM A 51-75 MSU VSAM A 76-100 MSU	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$9,288.00 \$11,088.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,288.00 \$11,088.00
5	VSA-MSU-T05	VSAM A 101-150 MSU	\$0.00	Ē	34%	\$0.00	\$12,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,438.00
5	VSA-MSU-T06	VSAM A 151-200 MSU	\$0.00	E	34%	\$0.00	\$13,788.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,788.00
5	VSA-MSU-T07	VSAM A 201-250 MSU	\$0.00	E	34%	\$0.00	\$15,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,138.00
5 5	VSA-MSU-T08 VSA-MSU-T09	VSAM A 251-300 MSU VSAM A 301-350 MSU	\$0.00 \$0.00	E E	34% 34%	\$0.00 \$0.00	\$16,488.00 \$17,838.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,488.00 \$17,838.00
5	VSA-MSU-T10	VSAM A 351-400 MSU	\$0.00	Ē	34%	\$0.00	\$19,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,188.00
5	VSA-MSU-T11	VSAM A 401-450 MSU	\$0.00	E	34%	\$0.00	\$20,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,538.00
5	VSA-MSU-T12	VSAM A 451-500 MSU	\$0.00	E	34%	\$0.00	\$21,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,888.00

Dec						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	sкu	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Company													
1	-												
1	-												
Company			VSAM CP BASE-3 MSU	\$21,600.00	E		\$14,256.00	\$3,888.00	\$0.00	\$0.00		\$0.00	\$3,888.00
VICENSEARED   1906													
1													
Color	-												
5   Victorial							\$56.10						
S													
S.   SEPT-MENT TO VALAN FF SIGNEY   100													
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S.   SIGN-MAD-1951   V-SAM CP 19 TON ISSUE   1.00						0170							
S. VERY-MENT-TO													
S.   WINTAMS-1719   VANACO 291-290 MBI   S.   S.   S.   S.   S.   S.   S.   S		VSCP-MSU-T05			E								
Company   Comp													
S.   CHECK													
\$ VICE-MINITED VINAMOC PRES 1-600 MSUS   \$0.00													
S   VICE-PRINTED	5												
S VSCPANSULTY VAAAC PUPE NO. 100 100 100 100 100 100 100 100 100 10	-												
S VSCP-MSUTT-14 VSAM CP ST ROX MSU													
S. VISCH-MIGULES   VAMACP LIPS   TO TITLE	-												
5 VSID-MINI-TITE VSAM CP UPS TIRST TITE SO TO E 34% \$10.00 \$1.000 \$10.00	5					34%							
5 VSQ-MSUTTO VSAM QI BASES MSU \$0.00 E 34% \$0.00 \$2,916.00 \$0.00 \$													
5 V924-MSL-TRI VSAM 01-25-MSU													
5 VSQL-MSU-T02 VSAM (0.25-00 MSU 5.00 M													
SOURCE   VISIAMS   VISIA	5	VSQI-MSU-T02			E				\$0.00		\$0.00	\$0.00	
5 VSGLMSUTOS VSAMCI (101-15) MSU S 200 S 2													
SQL-MSLI-TION   VSALM Q1 191-200 MSU													
Sign=1,													
5 VSGI-MSU-TIO VSGI-MSU-TIO (MSU) (	-												
5 VSCH-MBU-T10 VSAM 01361-160 MBU 50.00 E 34% S0.00 \$13,716.00 \$0.00 \$0.00 \$0.00 \$13,716.00 \$13,716.00 \$10.00 \$13,716.00 \$10.00 \$13,716.00 \$10.00 \$13,716.00 \$10.00 \$13,716.00 \$10.00 \$13,716.00 \$10.00 \$13,716.00 \$10.00 \$13,716.00 \$10.00 \$10.00 \$13,716.00 \$10.00	-												
5 VSOLMSU-T11 VSAM Q140-1450 MSU S0.00 E 34% \$0.00 \$14,616.00 \$0.00 \$0.00 \$0.00 \$14,616.00 \$0.00 \$15,161.00 \$15,161.00 \$													
5 VSCHMSU-T13 VSAM 0151-590 MSU S0.00 E 34% \$0.00 \$16,416.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,6416.00 \$0.00													
SQLMSULTIA													
System   S													
Solid   Soli													
5   X02_FC-10M   XtermIO - FC Cable 10m   \$20,00   E   34%   \$133,322   \$30,00   \$													
5   X02-FC-1M   XtremIO -FC Cable 1m   \$160.00   E   34%   \$105.60   \$0.00													
S   X02-FC-3M													
5   X02-IBSW	-												
5         X02_IBSW-U         XTREMIO - IB SWITCH UPG         \$20,900.00         E         34%         \$13,794.00         \$1,045.00         \$0.00	-												
5         X02_SICS_I-10M         XtremIO - ISCSI Cable 1m         \$202_00         E         34%         \$133.32         \$0.00													
5         X02-ISCSI-1M         XtremIO - ISCSI Cable tm         \$160.00         £         3.4%         \$105.60         \$0.00         \$													
5         X02-ISCSI-3M         XremIO - ISCSI Cable 3m         \$174.00         E         34%         \$114.84         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,500.00         <													
S   X2-HD-SWITCH-FD   XtremIO X2-R InfiniBand Switch Kif Fac   \$30,000.00   E   34%   \$1,900.00   \$1,500.00   \$0,00   \$45,000   \$0,00   \$1,500.00   \$0,00   \$1,500.00   \$0,00   \$1,500.00   \$0,00		X02-ISCSI-3M	XtremIO - iSCSI Cable 3m	\$174.00	E	34%	\$114.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         X2-HD-SWITCH-KIT         XtremIO X2-R InfiniBand Switch Kit Fac         \$0.00	-												
5         X2-HD-SWITCH+KIT-U         Xz-Incline Mand Switch Kit FD/UG         \$0.00         E         34%         \$0.00													
5         X2-IB-SINGLE         X2-Single X-Brick IB Cbl Kit-Fact Inst         \$0.00         E         34%         \$0.00													
5         X2-IB-XB1         X2 - X-Brick 1 IB Cable Kit-Fact Inst         \$0.00         E         34%         \$0.00	5												
5         X2-IB-XB1-U         X2 - X-Brick 1 IB Cable Kit - Fleid/Upg         \$0.00 E         34%         \$0.00	-												
5 X2-IB-XB2	-									7			
5 X2-IB-XB2-U X2 - X-Brick 2 IB Cable Kit - Field/Upg \$0.00 E 34% \$0.00	5 5				Ē	i		11.11			1	1	
5 X2-IB-XB3	5		X2 - X-Brick 2 IB Cable Kit - Field/Upg		Ē								
5 X2-IB-XB4 X2 - X-Brick 4 IB Cable Kit-Fact Inst				\$0.00	E		\$0.00		\$0.00	\$0.00		\$0.00	
5         X2-IB-XB4-U         X2 - X-Brick 4 IB Cable Kit - Field/Upg         \$0.00 <td></td>													
5         X2-SD-SWITCH         XtremIO X2-S InfiniBand Switch Fac         \$13,500.00         E         34%         \$8,910.00         \$675.00         \$472.50         \$0.00         \$202.50         \$0.00         \$675.00           5         X2-SD-SWITCH-HIT         XtremIO X2-S InfiniBand Switch Kit Fac         \$0.00         E         34%         \$0.00													
5         X2-SD-SWITCH-FD         XtremIO X2-S InfiniBand Switch Fld         \$13,500.00         E         34%         \$8,910.00         \$675.00         \$472.50         \$0.00         \$202.50         \$0.00         \$675.00           5         X2-SD-SWITCH-KIT         XtremIO X2-S InfiniBand Switch Kit Fac         \$0.00         E         34%         \$0.00													
5 X2-SD-SWITCH-KIT-U XtemIO X2-S InfiniBand Switch Kit FD/UG \$0.00 E 34% \$0.00	5	X2-SD-SWITCH-FD	XtremIO X2-S InfiniBand Switch Fld	\$13,500.00	E	34%	\$8,910.00	\$675.00	\$472.50	\$0.00	\$202.50	\$0.00	\$675.00
5 XELOR32E ROLEX ENGINE \$0.00 E 34% \$0.00 \$7,200.00 \$0.00 \$0.00 \$0.00 \$0.00 \$7,200.00 5 XELORDTS ROLEX DATA TAP SOLARIS \$0.00 E 34% \$0.00 \$900.00 \$0.0													
5 XELORDTS ROLEX DATA TAP SOLARIS \$0.00 \$0.00 E 34% \$0.00 \$900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
	5	XELORDTW	ROLEX DATA TAP WINDOWS	\$0.00	Е	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	XIO-RP-HW-G6T-D	Dell XIO-RP Appliance GEN6-TAA	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5 5	XIO-RPHWX-G5T XIO-RPHWX-G6T	RPA GEN5-TAA FOR XtremIO XT DC RPA FOR XTREMIO	\$17,880.00 \$19,250.00	E E	34% 34%	\$11,800.80 \$12,705.00	\$1,788.00 \$1,925.00	\$1,251.60 \$1,347.50	\$0.00 \$0.00	\$178.80 \$192.50	\$0.00 \$0.00	\$1,788.00 \$1,925.00
5	AA47220001B	VMAX 10K 4Gb 7_2K 2000GB DRIVE	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5	AA47220001BTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AA47220001BU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5 5	AA47220005B AA47220005BTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(3+1) VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	\$1,665.00 \$2,330.00	EN-H EN-H	36% 36%	\$1,065.60 \$1,491.20	\$249.75 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$199.80 \$199.70
5	AA47220005BT0	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AA47220006B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(6+2)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5	AA47220006BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5 5	AA47220006BU AA47220007B	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG VMAX 10K 4Gb 7 2K 2000GB DRIVE R5(7+1)	\$2,330.00 \$1,665.00	EN-H EN-H	36% 36%	\$1,491.20 \$1,065.60	\$249.54 \$249.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$199.70 \$199.80
5	AA47220007BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AA47220007BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AA4722000FB	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(14+2)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5 5	AA4722000FBTU AA4722000FBU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG	\$2,330.00 \$2,330.00	EN-H EN-H	36% 36%	\$1,491.20 \$1,491.20	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$199.70 \$199.70
5	AA47220001 BO	VMAX 10K 4Gb 7 2K 2000GB DRIVE SPARE	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5	AA4722000SBTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AA4722000SBU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5 5	AF4106001B AF4106001BTU	VMAX 10K 4Gb 10K 600 DRIVE VMAX 10K 4Gb 10K 600 DRIVE UPG	\$1,710.00 \$2,395.00	EN-H EN-H	36% 36%	\$1,094.40 \$1,532.80	\$256.50 \$256.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$205.20 \$205.28
5	AF4106001BT0	VMAX 10K 4Gb 10K 600 DRIVE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.28
5	AF4106005B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	AF4106005BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.28
5 5	AF4106005BU AF4106006B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)	\$2,395.00 \$1,710.00	EN-H EN-H	36% 36%	\$1,532.80 \$1,094.40	\$256.50 \$256.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$205.28 \$205.20
5	AF4106006BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.28
5	AF4106006BU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.28
5	AF4106007B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5 5	AF4106007BTU AF4106007BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	\$2,395.00	EN-H EN-H	36% 36%	\$1,532.80	\$256.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$205.28
5 5	AF4106007BU AF410600FB	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG VMAX 10K 4Gb 10K 600 GB DRIVE R6(14+2)	\$2,395.00 \$1,710.00	EN-H EN-H	36%	\$1,532.80 \$1,094.40	\$256.50 \$256.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$205.28 \$205.20
5	AF410600FBTU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.28
5	AF410600FBU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.28
5	AF410600SB	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5 5	AF410600SBTU AF410600SBU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	\$2,395.00 \$2,395.00	EN-H EN-H	36% 36%	\$1,532.80 \$1,532.80	\$256.50 \$256.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$205.28 \$205.28
5	AF4153001B	VMAX 10K 4GB 15K 300 GB DRIVE R1	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	AF4153001BTU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5	AF4153001BU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5 5	AF4153005B AF4153005BTU	VMAX 10K 4GB 15K 300 GB DRIVE R5(3+1) VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	\$1,380.00 \$1,935.00	EN-H EN-H	36% 36%	\$883.20 \$1,238.40	\$207.00 \$207.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$165.60 \$165.85
5	AF4153005BU	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5	AF4153006B	VMAX 10K 4GB 15K 300 GB DRIVE R6(6+2)	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	AF4153006BTU	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5 5	AF4153006BU AF4153007B	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG VMAX 10K 4GB 15K 300 GB DRIVE R5(7+1)	\$1,935.00 \$1,380.00	EN-H EN-H	36% 36%	\$1,238.40 \$883.20	\$207.24 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$165.85 \$165.60
5	AF4153007BTU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5	AF4153007BU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5	AF415300FB	VMAX 10K 4GB 15K 300 GB DRIVE R6(14+2)	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5 5	AF415300FBTU AF415300FBU	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	\$1,935.00 \$1,935.00	EN-H EN-H	36% 36%	\$1,238.40 \$1,238.40	\$207.24 \$207.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$165.85 \$165.85
5	AF415300SB	VMAX 10K 4GB 15K 300 GB DRIVE SPARE	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	AF415300SBTU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5 5	AF415300SBU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$165.85
5 5	AF4154501B AF4154501BTU	VMAX 10K 4Gb 15K 450GB DRIVE VMAX 10K 4Gb 15K 450GB DRIVE UPG	\$1,815.00 \$2,540.00	EN-H EN-H	36% 36%	\$1,161.60 \$1,625.60	\$272.25 \$272.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.80 \$217.70
5	AF4154501BU	VMAX 10K 4Gb 15K 450GB DRIVE UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5	AF4154505B	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1)	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	AF4154505BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5 5	AF4154505BU AF4154506B	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2)	\$2,540.00 \$1,815.00	EN-H EN-H	36%	\$1,625.60	\$272.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.70 \$217.80
5	AF4154506BU	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	\$2,540.00	EN-H	36% 36%	\$1,161.60 \$1,625.60	\$272.25 \$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5	AF4154506TBU	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5	AF4154507B	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1)	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	AF4154507BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5 5	AF4154507BU AF415450FB	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG VMAX 10K 4Gb 15K 450GB DRIVE R6(14+2)	\$2,540.00 \$1,815.00	EN-H EN-H	36% 36%	\$1,625.60 \$1,161.60	\$272.03 \$272.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.70 \$217.80
5	AF415450FBTU	VMAX 10K 4Gb 15K 450GB DRIVE R0(14+2) VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5	AF415450FBU	VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5	AF415450SB	VMAX 10K 4Gb 15K 450GB DRIVE SPARE	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	AF415450SBTU AF415450SBU	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$217.70
5 5	AF415450SBU AF4156001B	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG VMAX 10K 4GB 15K 600 GB DRIVE R1	\$2,540.00 \$2,245.00	EN-H EN-H	36% 36%	\$1,625.60 \$1,436.80	\$272.03 \$336.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.70 \$269.40
5	AF4156001BTU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$269.56
5	AF4156001BU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$269.56
5	AF4156005B	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$269.40

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AF4156005BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$269.56
5 5	AF4156005BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	\$3,145.00 \$2,245.00	EN-H EN-H	36% 36%	\$2,012.80 \$1,436.80	\$336.83 \$336.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AF4156006B AF4156006BTU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2) VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	\$2,245.00	EN-H	36%	\$1,430.80	\$336.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$269.40 \$269.56
5	AF4156006BU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$269.56
5	AF4156007B	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$269.40
5	AF4156007BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$269.56
5	AF4156007BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$269.56
5 5	AF415600FB AF415600FBTU	VMAX 10K 4GB 15K 600 GB DRIVE R6(14+2) VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	\$2,245.00 \$3,145.00	EN-H EN-H	36% 36%	\$1,436.80 \$2,012.80	\$336.75 \$336.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AF415600FBU	VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	
5	AF415600SB	VMAX 10K 4GB 15K 600 GB DRIVE SPARE	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	AF415600SBTU	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AF415600SBU AF4F11001B	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	\$3,145.00	EN-H EN-H	36% 36%	\$2,012.80	\$336.83 \$474.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$269.56
5	AF4F11001B AF4F11001BFP	VMAX 10K 4GB FLASH 100GB DRIVE R1 VMAX 10K 4G FLASH 100GB DRV R1 FP	\$3,165.00 \$0.00	EN-H	36%	\$2,025.60 \$0.00	\$944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80 \$944.00
5	AF4F11001BTU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5	AF4F11001BU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5	AF4F11005B	VMAX 10K 4GB FLASH 100GB DRIVE R5(3+1)	\$3,165.00	EN-H	36%	\$2,025.60	\$474.75	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AF4F11005BFP AF4F11005BTU	VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	\$0.00 \$4,355.00	EN-H EN-H	36% 36%	\$0.00 \$2,787.20	\$944.00 \$466.42	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$944.00 \$373.27
5	AF4F11005BU	VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$373.27
5	AF4F11007B	VMAX 10K 4GB FLASH 100GB DRIVE R5(7+1)	\$3,165.00	EN-H	36%	\$2,025.60	\$474.75	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	AF4F11007BFP	VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	\$0.00	EN-H	36%	\$0.00	\$944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$944.00
5	AF4F11007BTU	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AF4F11007BU AF4F1100SB	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG VMAX 10K 4GB FLASH 100GB DRIVE SPARE	\$4,355.00	EN-H EN-H	36% 36%	\$2,787.20	\$466.42 \$474.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AF4F1100SBTU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	\$3,165.00 \$4,355.00	EN-H	36%	\$2,025.60 \$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	
5	AF4F1100SBU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5	AF4F12001B	VMAX 10K 4Gb FLASH 200GB DRIVE	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$671.40
5	AF4F12001BTU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AF4F12001BU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5 5	AF4F12005B AF4F12005BTU	VMAX 10K 4Gb FLASH 200GB DRIVE R5(3+1) VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	\$5,595.00 \$7,830.00	EN-H EN-H	36% 36%	\$3,580.80 \$5,011.20	\$839.25 \$838.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$671.40 \$671.11
5	AF4F12005BU	VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	
5	AF4F12007B	VMAX 10K 4Gb FLASH 200GB DRIVE R5(7+1)	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$671.40
5	AF4F12007BTU	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AF4F12007BU AF4F1200SB	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG VMAX 10K 4Gb FLASH 200GB DRIVE SPARE	\$7,830.00 \$5,595.00	EN-H EN-H	36% 36%	\$5,011.20 \$3,580.80	\$838.59 \$839.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$671.11 \$671.40
5	AF4F1200SBTU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AF4F1200SBU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AF4F14001B	VMAX 10K 4GB FLASH 400GB DRIVE R1	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.80
5	AF4F14001BU	VMAX 10K 4GB FLASH 400GB DRIVE R1 UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5 5	AF4F14005B AF4F14005BU	VMAX 10K 4GB FLASH 400GB DRIVE R5(3+1) VMAX 10K 4GB FLASH 400GB DRV R5(3+1)UPG	\$10,615.00 \$14,855.00	EN-H EN-H	36% 36%	\$6,793.60 \$9,507.20	\$1,592.25 \$1,590.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,273.80 \$1,273.22
5	AF4F1400SB	VMAX 10K 4GB FLASH 400GB DRIVE SPARE	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.80
5	AF4F1400SBU	VMAX 10K 4GB FLASH 400GB DRIVE SPARE UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	
5	AL41012001B	VMAX 10K 1200GB 10K SAS DRV R1	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5 5	AL41012001BTU AL41012001BU	VMAX 10K 1200GB 10K SAS DRV R1 UPG VMAX 10K 1200GB 10K SAS DRV R1 UPG	\$2,980.00 \$2,980.00	EN-H EN-H	36% 36%	\$1,907.20 \$1,907.20	\$319.16 \$319.16	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$255.42
5	AL41012001B0 AL41012005B	VMAX 10K 1200GB 10K SAS DRV RT 0PG VMAX 10K 1200GB 10K SAS DRV R5(3+1)	\$2,980.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	AL41012005BTU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	
5	AL41012005BU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AL41012006B	VMAX 10K 1200GB 10K SAS DRV R6(6+2)	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5 5	AL41012006BTU AL41012006BU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,980.00 \$2,980.00	EN-H EN-H	36% 36%	\$1,907.20 \$1,907.20	\$319.16 \$319.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$255.42 \$255.42
5	AL41012000B0	VMAX 10K 1200GB 10K SAS DRV R6(012) 01 G	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5	AL41012007BTU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AL41012007BU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	
5	AL4101200FB	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AL4101200FBTU AL4101200FBU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980.00 \$2,980.00	EN-H EN-H	36% 36%	\$1,907.20 \$1,907.20	\$319.16 \$319.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$255.42 \$255.42
5	AL4101200FB0 AL4101200SB	VMAX 10K 1200GB 10K SAS DRV R0(14+2) 0FG VMAX 10K 1200GB 10K SAS DRV SPARE	\$2,980.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	AL4101200SBTU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AL4101200SBU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AL4103001B	VMAX 10K 300GB 10K SAS DRV R1	\$835.00	EN-H	36%	\$534.40	\$125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$100.20
5 5	AL4103001BTU AL4103001BU	VMAX 10K 300GB 10K SAS DRV R1 UPG VMAX 10K 300GB 10K SAS DRV R1 UPG	\$1,170.00 \$1,170.00	EN-H EN-H	36% 36%	\$748.80 \$748.80	\$125.31 \$125.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AL4103001BU AL4103005B	VMAX 10K 300GB 10K SAS DRV R1 0PG VMAX 10K 300GB 10K SAS DRV R5(3+1)	\$1,170.00 \$835.00	EN-H EN-H	36% 36%	\$748.80 \$534.40	\$125.31 \$125.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	AL4103005BTU	VMAX 10K 300GB 10K SAS DRV R5(3+1) VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	\$1,170.00	EN-H	36%	\$748.80	\$125.23	\$0.00	\$0.00	\$0.00	\$0.00	
5	AL4103005BU	VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	\$1,170.00	EN-H	36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5	AL4103006B	VMAX 10K 300GB 10K SAS DRV R6(6+2)	\$835.00	EN-H	36%	\$534.40		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AL4103006BTU AL4103006BU	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG	\$1,170.00 \$1,170.00	EN-H EN-H	36% 36%	\$748.80 \$748.80	\$125.31 \$125.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AL4103006BU AL4103007B	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG VMAX 10K 300GB 10K SAS DRV R5(7+1)	\$1,170.00 \$835.00	EN-H EN-H	36% 36%	\$748.80 \$534.40		\$0.00	\$0.00	\$0.00	\$0.00	
5	AL4103007BTU	VMAX 10K 300GB 10K SAS DRV R5(7+1) VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	\$1,170.00	EN-H	36%	\$748.80	\$125.23	\$0.00	\$0.00	\$0.00	\$0.00	
5	AL4103007BU	VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	\$1,170.00	EN-H	36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5 5	AL410300FB AL410300FBTU	VMAX 10K 300GB 10K SAS DRV R6(14+2)	\$835.00	EN-H EN-H	36% 36%	\$534.40		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	AL4 IUSUUFBIU	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	\$1,170.00	⊏IN-Π	30%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AL410300FBU	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	\$1,170.00	EN-H	36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5 5	AL410300SB	VMAX 10K 300GB 10K SAS DRV SPARE	\$835.00	EN-H EN-H	36% 36%	\$534.40 \$748.80	\$125.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$100.20
5	AL410300SBTU AL410300SBU	VMAX 10K 300GB 10K SAS DRV SPARE UPG VMAX 10K 300GB 10K SAS DRV SPARE UPG	\$1,170.00 \$1,170.00	EN-H	36%	\$748.80	\$125.31 \$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28 \$100.28
5	AL4106001B	VMAX 10K 600GB 10K SAS DRV R1	\$1,445.00	EN-H	36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5	AL4106001BTU	VMAX 10K 600GB 10K SAS DRV R1 UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AL4106001BU	VMAX 10K 600GB 10K SAS DRV R1 UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5 5	AL4106005B AL4106005BTU	VMAX 10K 600GB 10K SAS DRV R5(3+1) VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	\$1,445.00 \$2,025.00	EN-H EN-H	36% 36%	\$924.80 \$1,296.00	\$216.75 \$216.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.40 \$173.56
5	AL4106005BU	VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AL4106006B	VMAX 10K 600GB 10K SAS DRV R6(6+2)	\$1,445.00	EN-H	36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5	AL4106006BTU	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5 5	AL4106006BU AL4106007B	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG VMAX 10K 600GB 10K SAS DRV R5(7+1)	\$2,025.00 \$1,445.00	EN-H EN-H	36% 36%	\$1,296.00 \$924.80	\$216.88 \$216.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.56 \$173.40
5	AL4106007BTU	VMAX 10K 600GB 10K SAS DRV R5(7+1) VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AL4106007BU	VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AL410600FB	VMAX 10K 600GB 10K SAS DRV R6(14+2)	\$1,445.00	EN-H	36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5 5	AL410600FBTU AL410600FBU	VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG	\$2,025.00 \$2,025.00	EN-H EN-H	36% 36%	\$1,296.00 \$1,296.00	\$216.88 \$216.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.56 \$173.56
5	AL410600FB0 AL410600SB	VMAX 10K 600GB 10K SAS DRV R0(14+2) 0FG VMAX 10K 600GB 10K SAS DRV SPARE	\$1,445.00	EN-H	36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5	AL410600SBTU	VMAX 10K 600GB 10K SAS DRV SPARE UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AL410600SBU	VMAX 10K 600GB 10K SAS DRV SPARE UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AL4109001B	VMAX 10K 900GB 10K SAS DRV R1	\$1,900.00	EN-H	36%	\$1,216.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5 5	AL4109001BTU AL4109001BU	VMAX 10K 900GB 10K SAS DRV R1 UPG VMAX 10K 900GB 10K SAS DRV R1 UPG	\$2,660.00 \$2,660.00	EN-H EN-H	36% 36%	\$1,702.40 \$1,702.40	\$284.89 \$284.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$227.99 \$227.99
5	AL4109005B	VMAX 10K 900GB 10K SAS DRV R5(3+1)	\$1,900.00	EN-H	36%	\$1,216.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5	AL4109005BTU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AL4109005BU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5 5	AL4109006B AL4109006BTU	VMAX 10K 900GB 10K SAS DRV R6(6+2)	\$1,900.00 \$2,660.00	EN-H EN-H	36% 36%	\$1,216.00 \$1,702.40	\$285.00 \$284.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$228.00 \$227.99
5	AL4109006BU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AL4109007B	VMAX 10K 900GB 10K SAS DRV R5(7+1)	\$1,900.00	EN-H	36%	\$1,216.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5	AL4109007BTU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AL4109007BU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5 5	AL410900FB AL410900FBTU	VMAX 10K 900GB 10K SAS DRV R6(14+2) VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	\$1,900.00 \$2,660.00	EN-H EN-H	36% 36%	\$1,216.00 \$1,702.40	\$285.00 \$284.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$228.00 \$227.99
5	AL410900FBU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AL410900SB	VMAX 10K 900GB 10K SAS DRV SPARE	\$1,900.00	EN-H	36%	\$1,216.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5	AL410900SBTU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5 5	AL410900SBU AL4153001B	VMAX 10K 900GB 10K SAS DRV SPARE UPG VMAX 10K 300GB 15K SAS DRV R1	\$2,660.00 \$2,150.00	EN-H EN-H	36% 36%	\$1,702.40 \$1,376.00	\$284.89 \$322.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$227.99 \$258.00
5	AL4153001BTU	VMAX 10K 300GB 15K SAS DRV R1 UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5	AL4153001BU	VMAX 10K 300GB 15K SAS DRV R1 UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5	AL4153005B	VMAX 10K 300GB 15K SAS DRV R5(3+1)	\$2,150.00	EN-H	36%	\$1,376.00	\$322.50	\$0.00	\$0.00	\$0.00	\$0.00	\$258.00
5 5	AL4153005BTU AL4153005BU	VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG	\$3,010.00 \$3,010.00	EN-H EN-H	36% 36%	\$1,926.40 \$1,926.40	\$322.37 \$322.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$257.99 \$257.99
5	AL4153005B0 AL4153006B	VMAX 10K 300GB 15K SAS DRV R6(6+2)	\$2,150.00	EN-H	36%	\$1,376.00	\$322.50	\$0.00	\$0.00	\$0.00	\$0.00	\$258.00
5	AL4153006BTU	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5	AL4153006BU	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5 5	AL4153007B AL4153007BTU	VMAX 10K 300GB 15K SAS DRV R5(7+1) VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	\$2,150.00 \$3,010.00	EN-H EN-H	36% 36%	\$1,376.00 \$1,926.40	\$322.50 \$322.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$258.00 \$257.99
5	AL4153007BT0	VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5	AL415300FB	VMAX 10K 300GB 15K SAS DRV R6(14+2)	\$2,150.00	EN-H	36%	\$1,376.00	\$322.50	\$0.00	\$0.00	\$0.00	\$0.00	\$258.00
5	AL415300FBTU	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5 5	AL415300FBU AL415300SB	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG VMAX 10K 300GB 15K SAS DRV SPARE	\$3,010.00 \$2,150.00	EN-H EN-H	36% 36%	\$1,926.40 \$1,376.00	\$322.37 \$322.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$257.99 \$258.00
5	AL415300SBTU	VMAX 10K 300GB 15K SAS DRV SPARE UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5	AL415300SBU	VMAX 10K 300GB 15K SAS DRV SPARE UPG	\$3,010.00	EN-H	36%	\$1,926.40	\$322.37	\$0.00	\$0.00	\$0.00	\$0.00	\$257.99
5	AL4156001B	VMAX 10K 600GB 15K SAS DRV R1	\$3,806.00	EN-H	36%	\$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5	AL4156001BTU	VMAX 10K 600GB 15K SAS DRV R1 UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5 5	AL4156001BU AL4156005B	VMAX 10K 600GB 15K SAS DRV R1 UPG VMAX 10K 600GB 15K SAS DRV R5(3+1)	\$5,328.00 \$3,806.00	EN-H EN-H	36% 36%	\$3,409.92 \$2,435.84	\$570.63 \$570.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$456.66 \$456.72
5	AL4156005BTU	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AL4156005BU	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AL4156006B	VMAX 10K 600GB 15K SAS DRV R5(7+1)	\$3,806.00	EN-H	36%	\$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5	AL4156006BTU AL4156006BU	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328.00 \$5,328.00	EN-H EN-H	36% 36%	\$3,409.92 \$3,409.92	\$570.63 \$570.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$456.66 \$456.66
5	AL4156007B	VMAX 10K 600GB 15K SAS DRV R5(7+1) 0PG VMAX 10K 600GB 15K SAS DRV R6(6+2)	\$3,806.00	EN-H	36%	\$3,409.92 \$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5	AL4156007BTU	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AL4156007BU	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AL415600FB	VMAX 10K 600GB 15K SAS DRV R6(14+2)	\$3,806.00	EN-H	36%	\$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5 5	AL415600FBTU AL415600FBU	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	\$5,328.00 \$5,328.00	EN-H EN-H	36% 36%	\$3,409.92 \$3,409.92	\$570.63 \$570.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$456.66 \$456.66
5	AL415600SB	VMAX 10K 600GB 15K SAS DRV SPARE	\$3,806.00	EN-H	36%	\$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5	AL415600SBTU	VMAX 10K 600GB 15K SAS DRV SPARE UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AL415600SBU	VMAX 10K 600GB 15K SAS DRV SPARE UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5 5	AL47210001B AL47210001BTU	VMAX 10K 1000GB 7_2K DRIVE R1 VMAX 10K 1000GB 7_2K DRIVE R1 UPG	\$1,580.00 \$2,215.00	EN-H EN-H	36% 36%	\$1,011.20 \$1,417.60	\$237.00 \$237.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.60 \$189.85
5	AL47210001BT0	VMAX 10K 1000GB 7_2K DRIVE R1 UPG	\$2,215.00	EN-H	36%	\$1,417.60	\$237.23	\$0.00	\$0.00	\$0.00	\$0.00	\$189.85
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					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AL47210005B	VMAX 10K 1000GB 7_2K DRIVE R5(3+1)	\$1,580.00	EN-H	36%	\$1,011.20	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.60
5 5	AL47210005BTU AL47210005BU	VMAX 10K 1000GB 7_2K DRIVE R5(3+1) UPG VMAX 10K 1000GB 7_2K DRIVE R5(3+1) UPG	\$2,215.00 \$2,215.00	EN-H EN-H	36% 36%	\$1,417.60 \$1,417.60	\$237.23 \$237.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.85 \$189.85
5	AL47210006B	VMAX 10K 1000GB 7_2K DRIVE R6(6+2)	\$1,580.00	EN-H	36%	\$1,011.20	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.60
5	AL47210006BTU	VMAX 10K 1000GB 7_2K DRIVE R6(6+2) UPG	\$2,215.00	EN-H	36%	\$1,417.60	\$237.23	\$0.00	\$0.00	\$0.00	\$0.00	\$189.85
5 5	AL47210006BU	VMAX 10K 1000GB 7_2K DRIVE R6(6+2) UPG VMAX 10K 1000GB 7_2K DRIVE R5(7+1)	\$2,215.00	EN-H EN-H	36% 36%	\$1,417.60	\$237.23 \$237.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.85
5	AL47210007B AL47210007BTU	VMAX 10K 1000GB 7_2K DRIVE R3(7+1) VMAX 10K 1000GB 7_2K DRIVE R5(7+1) UPG	\$1,580.00 \$2,215.00	EN-H	36%	\$1,011.20 \$1,417.60	\$237.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$189.60 \$189.85
5	AL47210007BU	VMAX 10K 1000GB 7_2K DRIVE R5(7+1) UPG	\$2,215.00	EN-H	36%	\$1,417.60	\$237.23	\$0.00	\$0.00	\$0.00	\$0.00	\$189.85
5	AL4721000FB	VMAX 10K 1000GB 7_2K DRIVE R6(14+2)	\$1,580.00	EN-H	36%	\$1,011.20	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.60
5 5	AL4721000FBTU AL4721000FBU	VMAX 10K 1000GB 7_2K DRIVE R6(14+2) UPG VMAX 10K 1000GB 7_2K DRIVE R6(14+2) UPG	\$2,215.00 \$2,215.00	EN-H EN-H	36% 36%	\$1,417.60 \$1,417.60	\$237.23 \$237.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.85 \$189.85
5	AL47210001B0	VMAX 10K 1000GB 7 2K DRIVE SPARE	\$1,580.00	EN-H	36%	\$1,011.20	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.60
5	AL4721000SBTU	VMAX 10K 1000GB 7_2K DRIVE SPARE UPG	\$2,215.00	EN-H	36%	\$1,417.60	\$237.23	\$0.00	\$0.00	\$0.00	\$0.00	\$189.85
5 5	AL4721000SBU	VMAX 10K 1000GB 7_2K DRIVE SPARE UPG	\$2,215.00 \$3,165.00	EN-H EN-H	36% 36%	\$1,417.60 \$2,025.60	\$237.23 \$474.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.85
5	AL4F11001B AL4F11001BFP	VMAX 10K 100GB FLASH DRIVE R1 VMAX 10K 4G FLASH 100GB DRV RIVE R1 FP	\$0.00	EN-H	36%	\$0.00	\$944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80 \$944.00
5	AL4F11001BTU	VMAX 10K 100GB FLASH DRIVE R1 UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5	AL4F11001BU	VMAX 10K 100GB FLASH DRIVE R1 UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5 5	AL4F11005B AL4F11005BFP	VMAX 10K 100GB FLASH DRIVE R5(3+1) VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP	\$3,165.00 \$0.00	EN-H EN-H	36% 36%	\$2,025.60 \$0.00	\$474.75 \$944.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$379.80 \$944.00
5	AL4F11005BTU	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5	AL4F11005BU	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5 5	AL4F11007B AL4F11007BFP	VMAX 10K 100GB FLASH DRIVE R5(7+1) VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	\$3,165.00 \$0.00	EN-H EN-H	36% 36%	\$2,025.60 \$0.00	\$474.75 \$944.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$379.80 \$944.00
5	AL4F11007BTU	VMAX 10K 40 FLASH 1000B DRV R3(7+1) PP VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5	AL4F11007BU	VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$373.27
5	AL4F1100SB	VMAX 10K 100GB FLASH DRIVE SPARE	\$3,165.00	EN-H	36%	\$2,025.60	\$474.75	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5 5	AL4F1100SBTU AL4F1100SBU	VMAX 10K 100GB FLASH DRIVE SPARE UPG VMAX 10K 100GB FLASH DRIVE SPARE UPG	\$4,355.00 \$4,355.00	EN-H EN-H	36% 36%	\$2,787.20 \$2,787.20	\$466.42 \$466.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$373.27 \$373.27
5	AL4FM2001B	VMAX 10K 200GB FLASH DRIVE R1	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$671.40
5	AL4FM2001BFP	VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	\$0.00	EN-H	36%	\$0.00	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,794.00
5 5	AL4FM2001BTU AL4FM2001BU	VMAX 10K 200GB FLASH DRIVE R1 UPG VMAX 10K 200GB FLASH DRIVE R1 UPG	\$7,830.00 \$7,830.00	EN-H EN-H	36% 36%	\$5,011.20 \$5,011.20	\$838.59 \$838.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$671.11 \$671.11
5	AL4FM2005B	VMAX 10K 200GB FLASH DRIVE R5(3+1)	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$671.40
5	AL4FM2005BFP	VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	\$0.00	EN-H	36%	\$0.00	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,794.00
5	AL4FM2005BTU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5 5	AL4FM2005BU AL4FM2007B	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG VMAX 10K 200GB FLASH DRIVE R5(7+1)	\$7,830.00 \$5,595.00	EN-H EN-H	36% 36%	\$5,011.20 \$3,580.80	\$838.59 \$839.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$671.11 \$671.40
5	AL4FM2007BFP	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP	\$0.00	EN-H	36%	\$0.00	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,794.00
5	AL4FM2007BTU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5 5	AL4FM2007BU AL4FM200SB	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG VMAX 10K 200GB FLASH DRIVE SPARE	\$7,830.00 \$5,595.00	EN-H EN-H	36% 36%	\$5,011.20 \$3,580.80	\$838.59 \$839.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$671.11 \$671.40
5	AL4FM200SBTU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AL4FM200SBU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5 5	AL4FM4001B AL4FM4001BFP	VMAX 10K 400GB FLASH DRIVE R1 VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	\$10,615.00 \$0.00	EN-H EN-H	36% 36%	\$6,793.60 \$0.00	\$1,592.25 \$3,402.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,273.80 \$3,402.00
5	AL4FM4001BTU	VMAX 10K 40 FLASH 400GB DRV RIVE RT FF	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5	AL4FM4001BU	VMAX 10K 400GB FLASH DRIVE R1 UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5	AL4FM4005B	VMAX 10K 400GB FLASH DRIVE R5(3+1)	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.80
5 5	AL4FM4005BFP AL4FM4005BTU	VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$0.00 \$14,855.00	EN-H EN-H	36% 36%	\$0.00 \$9,507.20	\$3,402.00 \$1,590.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,402.00 \$1,273.22
5	AL4FM4005BU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5	AL4FM4007B	VMAX 10K 400GB FLASH DRIVE R5(7+1)	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.80
5 5	AL4FM4007BFP AL4FM4007BTU	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	\$0.00 \$14,855.00	EN-H EN-H	36% 36%	\$0.00 \$9,507.20	\$3,402.00 \$1,590.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,402.00 \$1,273.22
5	AL4FM4007BU	VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5	AL4FM400SB	VMAX 10K 400GB FLASH DRIVE SPARE	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.80
5 5	AL4FM400SBTU AL4FM400SBU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	\$14,855.00	EN-H EN-H	36% 36%	\$9,507.20	\$1,590.97 \$1,590.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,273.22
5	AL4FM8001B	VMAX 10K 400GB FLASH DRIVE SPARE UPG VMAX 10K 800GB FLASH DRIVE R1	\$14,855.00 \$18,750.00	EN-H	36%	\$9,507.20 \$12,000.00	\$2,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22 \$2,250.00
5	AL4FM8001BFP	VMAX 10K 800GB FLASH DRIVE R1 FP	\$0.00	EN-H	36%	\$0.00	\$6,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,464.00
5	AL4FM8001BTU	VMAX 10K 800GB FLASH DRIVE R1 UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5 5	AL4FM8001BU AL4FM8005B	VMAX 10K 800GB FLASH DRIVE R1 UPG VMAX 10K 800GB FLASH DRIVE R5(3+1)	\$26,250.00 \$18,750.00	EN-H EN-H	36% 36%	\$16,800.00 \$12,000.00	\$2,811.38 \$2,812.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,249.89 \$2,250.00
5	AL4FM8005BFP	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP	\$0.00	EN-H	36%	\$0.00	\$6,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,464.00
5	AL4FM8005BTU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5 5	AL4FM8005BU AL4FM8007B	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG VMAX 10K 800GB FLASH DRIVE R5(7+1)	\$26,250.00 \$18,750.00		36% 36%	\$16,800.00 \$12,000.00	\$2,811.38 \$2,812.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,249.89 \$2,250.00
5	AL4FM8007BFP	VMAX 10K 800GB FLASH DRIVE R5(7+1) VMAX 10K 800GB FLASH DRIVE R5(7+1) FP	\$18,750.00	EN-H	36%	\$12,000.00	\$2,812.50 \$6,463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00 \$6,463.50
5	AL4FM8007BTU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5	AL4FM8007BU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5 5	AL4FM800SB AL4FM800SBTU	VMAX 10K 800GB FLASH DRIVE SPARE VMAX 10K 800GB FLASH DRIVE SPARE UPG	\$18,750.00 \$26,250.00	EN-H EN-H	36% 36%	\$12,000.00 \$16,800.00	\$2,812.50 \$2,811.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,250.00 \$2,249.89
5	AL4FM800SBU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5	AS41012001B	VMAX 10K 1200GB 10K SAS DRV R1	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5 5	AS41012001BTU AS41012001BU	VMAX 10K 1200GB 10K SAS DRV R1 UPG VMAX 10K 1200GB 10K SAS DRV R1 UPG	\$2,980.00 \$2,980.00	EN-H EN-H	36% 36%	\$1,907.20 \$1,907.20	\$319.16 \$319.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$255.42 \$255.42
5	AS41012001B0 AS41012005B	VMAX 10K 1200GB 10K SAS DRV R5(3+1)	\$2,130.00		36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AS41012005BTU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5 5	AS41012005BU AS41012006B	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG VMAX 10K 1200GB 10K SAS DRV R6(6+2)	\$2,980.00 \$2,130.00		36% 36%	\$1,907.20 \$1,363.20	\$319.16 \$319.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$255.42 \$255.60
5	AS41012006B AS41012006BTU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,130.00		36%	\$1,363.20 \$1,907.20	\$319.50 \$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AS41012006BU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AS41012007B	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5	AS41012007BTU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AS41012007BU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980.00		36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5 5	AS4101200FB	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	\$2,130.00		36% 36%	\$1,363.20	\$319.50 \$319.16	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$255.60 \$255.42
5	AS4101200FBTU AS4101200FBU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980.00 \$2,980.00		36%	\$1,907.20 \$1,907.20	\$319.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$255.42 \$255.42
5	AS4101200SB	VMAX 10K 1200GB 10K SAS DRV SPARE	\$2,130.00		36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5	AS4101200SBTU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$2,980.00		36%	\$1,907.20	\$319.16		\$0.00	\$0.00	\$0.00	\$255.42
5	AS4101200SBU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$2,980.00		36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$255.42
5	AS4103001B	VMAX 10K 4G 10K 300GB SAS DRV R1	\$835.00		36%	\$534.40	\$125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$100.20
5 5	AS4103001BTU AS4103001BU	VMAX 10K 4G 10K 300GB SAS DRV R1 UPG VMAX 10K 4G 10K 300GB SAS DRV R1 UPG	\$1,170.00 \$1,170.00		36% 36%	\$748.80 \$748.80	\$125.31 \$125.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$100.28
5	AS4103001B0 AS4103005B	VMAX 10K 4G 10K 300GB SAS DRV RT 0FG VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)	\$835.00		36%	\$534.40	\$125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28 \$100.20
5	AS4103005BTU	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	\$1,170.00		36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5	AS4103005BU	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	\$1,170.00		36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5	AS4103006B	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)	\$835.00		36%	\$534.40	\$125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$100.20
5	AS4103006BTU	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	\$1,170.00		36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5 5	AS4103006BU AS4103007B	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	\$1,170.00		36% 36%	\$748.80 \$534.40	\$125.31 \$125.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$100.28 \$100.20
5	AS4103007B AS4103007BTU	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1) VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	\$835.00 \$1,170.00		36%	\$748.80	\$125.25 \$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5	AS4103007BU	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	\$1,170.00		36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5	AS410300FB	VMAX 10K 4G 10K 300GB SAS DRV R6(14+2)	\$835.00		36%	\$534.40	\$125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$100.20
5	AS410300FBTU	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	\$1,170.00		36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5	AS410300FBU	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	\$1,170.00		36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5 5	AS410300SB AS410300SBTU	VMAX 10K 4G 10K 300GB SAS DRV SPARE VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	\$835.00 \$1,170.00	EN-H EN-H	36% 36%	\$534.40 \$748.80	\$125.25 \$125.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$100.20 \$100.28
5	AS410300SBT0	VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	\$1,170.00		36%	\$748.80	\$125.31	\$0.00	\$0.00	\$0.00	\$0.00	\$100.28
5	AS4106001B	VMAX 10K 4G 10K 600GB SAS DRV R1	\$1,445.00		36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5	AS4106001BTU	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AS4106001BU	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	\$2,025.00		36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AS4106005B	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)	\$1,445.00		36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5 5	AS4106005BTU AS4106005BU	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG	\$2,025.00 \$2,025.00		36% 36%	\$1,296.00 \$1,296.00	\$216.88 \$216.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.56 \$173.56
5	AS4106006B	VMAX 10K 4G 10K 600GB SAS DRV R3(3+1)0FG	\$1,445.00		36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5	AS4106006BTU	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	\$2,025.00		36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AS4106006BU	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	\$2,025.00	EN-H	36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AS4106007B	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)	\$1,445.00		36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5	AS4106007BTU	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG	\$2,025.00		36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5 5	AS4106007BU AS410600FB	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG VMAX 10K 4G 10K 600GB SAS DRV R6(14+2)	\$2,025.00 \$1,445.00		36% 36%	\$1,296.00 \$924.80	\$216.88 \$216.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.56 \$173.40
5	AS410600FBTU	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	\$2,025.00		36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AS410600FBU	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	\$2,025.00		36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AS410600SB	VMAX 10K 4G 10K 600GB SAS DRV SPARE	\$1,445.00		36%	\$924.80	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$173.40
5	AS410600SBTU	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	\$2,025.00		36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5	AS410600SBU	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	\$2,025.00		36%	\$1,296.00	\$216.88	\$0.00	\$0.00	\$0.00	\$0.00	\$173.56
5 5	AS4109001B AS4109001BTU	VMAX 10K 900GB 10K SAS DRV R1 VMAX 10K 900GB 10K SAS DRV R1 UPG	\$1,900.00 \$2,660.00		36% 36%	\$1,216.00 \$1,702.40	\$285.00 \$284.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$228.00 \$227.99
5	AS4109001B10 AS4109001BU	VMAX 10K 900GB 10K SAS DRV R1 0FG VMAX 10K 900GB 10K SAS DRV R1 UPG	\$2,660.00		36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AS4109005B	VMAX 10K 900GB 10K SAS DRV R5(3+1)	\$1,900.00		36%	\$1,216.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5	AS4109005BTU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AS4109005BU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$2,660.00	EN-H	36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AS4109006B	VMAX 10K 900GB 10K SAS DRV R6(6+2)	\$1,900.00	EN-H	36%	\$1,216.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5 5	AS4109006BTU AS4109006BU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	\$2,660.00 \$2,660.00		36% 36%	\$1,702.40 \$1,702.40	\$284.89 \$284.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$227.99 \$227.99
5	AS4109000B0 AS4109007B	VMAX 10K 900GB 10K SAS DRV R0(0+2) 0+G VMAX 10K 900GB 10K SAS DRV R5(7+1)	\$1,900.00		36%	\$1,702.40	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5	AS4109007BTU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$2,660.00		36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AS4109007BU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$2,660.00		36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AS410900FB	VMAX 10K 900GB 10K SAS DRV R6(14+2)	\$1,900.00		36%	\$1,216.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5	AS410900FBTU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	\$2,660.00		36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5 5	AS410900FBU AS410900SB	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG VMAX 10K 900GB 10K SAS DRV SPARE	\$2,660.00		36% 36%	\$1,702.40 \$1,216.00	\$284.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$227.99
5 5	AS410900SB AS410900SBTU	VMAX 10K 900GB 10K SAS DRV SPARE VMAX 10K 900GB 10K SAS DRV SPARE UPG	\$1,900.00 \$2,660.00	EN-H EN-H	36%	\$1,216.00 \$1,702.40	\$285.00 \$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00 \$227.99
5	AS410900SBU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	\$2,660.00		36%	\$1,702.40	\$284.89	\$0.00	\$0.00	\$0.00	\$0.00	\$227.99
5	AS4156001B	VMAX 10K 600GB 15K SAS DRV R1	\$3,806.00	EN-H	36%	\$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5	AS4156001BTU	VMAX 10K 600GB 15K SAS DRV R1 UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AS4156001BU	VMAX 10K 600GB 15K SAS DRV R1 UPG	\$5,328.00		36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AS4156005B	VMAX 10K 600GB 15K SAS DRV R5(3+1)	\$3,806.00		36%	\$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5 5	AS4156005BTU	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	\$5,328.00 \$5,328.00		36% 36%	\$3,409.92	\$570.63 \$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66 \$456.66
5	AS4156005BU AS4156006B	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG VMAX 10K 600GB 15K SAS DRV R5(7+1)	\$5,328.00 \$3,806.00		36%	\$3,409.92 \$2,435.84	\$570.63 \$570.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$456.66 \$456.72
5	AS4156006BTU	VMAX 10K 600GB 15K SAS DRV R5(1+1) VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	\$5,328.00		36%	\$3,409.92			\$0.00	\$0.00	\$0.00	\$456.66
5	AS4156006BU	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AS4156007B	VMAX 10K 600GB 15K SAS DRV R6(6+2)	\$3,806.00	EN-H	36%	\$2,435.84	\$570.90		\$0.00	\$0.00	\$0.00	\$456.72
5	AS4156007BTU	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AS4156007BU	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	\$5,328.00	EN-H	36%	\$3,409.92		\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5 5	AS415600FB AS415600FBTU	VMAX 10K 600GB 15K SAS DRV R6(14+2) VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	\$3,806.00 \$5,328.00	EN-H EN-H	36% 36%	\$2,435.84 \$3,409.92	\$570.90 \$570.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$456.72 \$456.66
5	AS415600FBU	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5	AS415600SB	VMAX 10K 600GB 15K SAS DRV SPARE	\$3,806.00	EN-H	36%	\$2,435.84	\$570.90	\$0.00	\$0.00	\$0.00	\$0.00	\$456.72
5	AS415600SBTU	VMAX 10K 600GB 15K SAS DRV SPARE UPG	\$5,328.00	EN-H	36%	\$3,409.92	\$570.63	\$0.00	\$0.00	\$0.00	\$0.00	\$456.66
5 5	AS415600SBU AS4FM2001B	VMAX 10K 600GB 15K SAS DRV SPARE UPG VMAX 10K 200GB FLASH DRIVE R1	\$5,328.00 \$5,595.00	EN-H EN-H	36% 36%	\$3,409.92 \$3,580.80	\$570.63 \$839.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$456.66 \$671.40
5	AS4FM2001BFP	VMAX 10K 200GB PLASH DRIVE R1 VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	\$0.00	EN-H	36%	\$0.00	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,794.00
5	AS4FM2001BTU	VMAX 10K 200GB FLASH DRIVE R1 UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AS4FM2001BU	VMAX 10K 200GB FLASH DRIVE R1 UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5 5	AS4FM2005B AS4FM2005BFP	VMAX 10K 200GB FLASH DRIVE R5(3+1) VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	\$5,595.00 \$0.00	EN-H EN-H	36% 36%	\$3,580.80 \$0.00	\$839.25 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$671.40 \$1,794.00
5	AS4FM2005BTU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AS4FM2005BU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AS4FM2007B	VMAX 10K 200GB FLASH DRIVE R5(7+1)	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$671.40
5 5	AS4FM2007BFP AS4FM2007BTU	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	\$0.00 \$7,830.00	EN-H EN-H	36% 36%	\$0.00 \$5,011.20	\$1,794.00 \$838.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,794.00 \$671.11
5	AS4FM2007BU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5	AS4FM200SB	VMAX 10K 200GB FLASH DRIVE SPARE	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$671.40
5	AS4FM200SBTU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$671.11
5 5	AS4FM200SBU AS4FM4001B	VMAX 10K 200GB FLASH DRIVE SPARE UPG VMAX 10K 400GB FLASH DRIVE R1	\$7,830.00 \$10,615.00	EN-H EN-H	36% 36%	\$5,011.20 \$6,793.60	\$838.59 \$1,592.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$671.11 \$1,273.80
5	AS4FM4001BFP	VMAX 10K 4000BT EAST BRIVE RT VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	\$0.00	EN-H	36%	\$0.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5	AS4FM4001BTU	VMAX 10K 400GB FLASH DRIVE R1 UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5	AS4FM4001BU	VMAX 10K 400GB FLASH DRIVE R1 UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5 5	AS4FM4005B AS4FM4005BFP	VMAX 10K 400GB FLASH DRIVE R5(3+1) VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP	\$10,615.00 \$0.00	EN-H EN-H	36% 36%	\$6,793.60 \$0.00	\$1,592.25 \$3,402.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,273.80 \$3,402.00
5	AS4FM4005BTU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5	AS4FM4005BU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5	AS4FM4007B	VMAX 10K 400GB FLASH DRIVE R5(7+1)	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.80
5	AS4FM4007BFP AS4FM4007BTU	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	\$0.00	EN-H EN-H	36% 36%	\$0.00	\$3,402.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,402.00 \$1,273.22
5 5	AS4FM4007BU	VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	\$14,855.00 \$14,855.00	EN-H	36%	\$9,507.20 \$9,507.20	\$1,590.97 \$1,590.97	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,273.22
5	AS4FM400SB	VMAX 10K 400GB FLASH DRIVE SPARE	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.80
5	AS4FM400SBTU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.22
5 5	AS4FM400SBU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,273.22
5 5	AS4FM8001B AS4FM8001BFP	VMAX 10K 800GB FLASH DRIVE R1 VMAX 10K 800GB FLASH DRIVE R1 FP	\$18,750.00 \$20,470.00	EN-H EN-H	36% 36%	\$12,000.00 \$13,100.80	\$2,812.50 \$6,464.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$2,250.00 \$6.464.00
5	AS4FM8001BTU	VMAX 10K 800GB FLASH DRIVE R1 UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5	AS4FM8001BU	VMAX 10K 800GB FLASH DRIVE R1 UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5 5	AS4FM8005B AS4FM8005BFP	VMAX 10K 800GB FLASH DRIVE R5(3+1)	\$18,750.00 \$20,470.00	EN-H EN-H	36% 36%	\$12,000.00 \$13,100.80	\$2,812.50 \$6,464.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,250.00 \$6,464.00
5	AS4FM8005BTU	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	\$26,250.00	EN-H	36%	\$15,100.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5	AS4FM8005BU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5	AS4FM8007B	VMAX 10K 800GB FLASH DRIVE R5(7+1)	\$18,750.00	EN-H	36%	\$12,000.00	\$2,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5 5	AS4FM8007BFP AS4FM8007BTU	VMAX 10K 800GB FLASH DRIVE R5(7+1) FP VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$20,470.00 \$26,250.00	EN-H EN-H	36% 36%	\$13,100.80 \$16,800.00	\$6,464.00 \$2,811.38	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,464.00 \$2,249.89
5	AS4FM8007BU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,249.89
5	AS4FM800SB	VMAX 10K 800GB FLASH DRIVE SPARE	\$18,750.00	EN-H	36%	\$12,000.00	\$2,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	AS4FM800SBTU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	\$26,250.00	EN-H	36%	\$16,800.00	\$2,811.38	\$0.00	\$0.00	\$0.00	\$0.00	\$2,249.89
5 5	AS4FM800SBU AT47220001B	VMAX 10K 800GB FLASH DRIVE SPARE UPG VMAX 10K 2000GB 7_2K DRIVE R1	\$26,250.00 \$1,665.00	EN-H EN-H	36% 36%	\$16,800.00 \$1,065.60	\$2,811.38 \$249.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,249.89 \$199.80
5	AT47220001B AT47220001BTU	VMAX 10K 2000GB 7_2K DRIVE K1 VMAX 10K 2000GB 7_2K DRIVE R1 UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.73	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AT47220001BU	VMAX 10K 2000GB 7_2K DRIVE R1 UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AT47220005B	VMAX 10K 2000GB 7_2K DRIVE R5(3+1)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5	AT47220005BTU AT47220005BU	VMAX 10K 2000GB 7_2K DRIVE R5(3+1) UPG	\$2,330.00 \$2,330.00	EN-H EN-H	36% 36%	\$1,491.20 \$1,491.20	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$199.70
5 5	AT47220005B0 AT47220006B	VMAX 10K 2000GB 7_2K DRIVE R5(3+1) UPG VMAX 10K 2000GB 7_2K DRIVE R6(6+2)	\$2,330.00	EN-H	36%	\$1,065.60	\$249.54 \$249.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$199.70 \$199.80
5	AT47220006BTU	VMAX 10K 2000GB 7_2K DRIVE R6(6+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AT47220006BU	VMAX 10K 2000GB 7_2K DRIVE R6(6+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AT47220007B AT47220007BTU	VMAX 10K 2000GB 7_2K DRIVE R5(7+1)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5 5	AT47220007BTU AT47220007BU	VMAX 10K 2000GB 7_2K DRIVE R5(7+1) UPG VMAX 10K 2000GB 7_2K DRIVE R5(7+1) UPG	\$2,330.00 \$2,330.00	EN-H EN-H	36% 36%	\$1,491.20 \$1,491.20	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$199.70 \$199.70
5	AT4722000FB	VMAX 10K 2000GB 7_2K DRIVE R6(14+2)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5	AT4722000FBTU	VMAX 10K 2000GB 7_2K DRIVE R6(14+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AT4722000FBU	VMAX 10K 2000GB 7_2K DRIVE R6(14+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5 5	AT4722000SB AT4722000SBTU	VMAX 10K 2000GB 7_2K DRIVE SPARE VMAX 10K 2000GB 7_2K DRIVE SPARE UPG	\$1,665.00 \$2,330.00	EN-H EN-H	36% 36%	\$1,065.60 \$1,491.20	\$249.75 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$199.80 \$199.70
5	AT4722000SBU	VMAX 10K 2000GB 7_2K DRIVE SPARE UPG VMAX 10K 2000GB 7_2K DRIVE SPARE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$199.70
5	AT47230001B	VMAX 10K 4G 7_2K 3000GB SAS DRV R1	\$2,345.00	EN-H	36%	\$1,500.80	\$351.75	\$0.00	\$0.00	\$0.00	\$0.00	\$281.40
5	AT47230001BTU	VMAX 10K 4G 7_2K 3000GB SAS DRV R1 UPG	\$3,285.00	EN-H	36%	\$2,102.40		\$0.00	\$0.00	\$0.00	\$0.00	\$281.56
5 5	AT47230001BU	VMAX 10K 4G 7_2K 3000GB SAS DRV R1 UPG	\$3,285.00 \$2,345.00	EN-H EN-H	36% 36%	\$2,102.40		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$281.56
5	AT47230005B AT47230005BTU	VMAX 10K 4G 7_2K 3000GB SAS DRV R5(3+1) VMAX 10K 4G 7_2K 3000GB SAS R5(3+1)UPG	\$2,345.00 \$3,285.00	EN-H	36%	\$1,500.80 \$2,102.40		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$281.40 \$281.56
5	AT47230005BU	VMAX 10K 4G 7_2K 3000GB SAS R5(3+1)UPG	\$3,285.00	EN-H	36%	\$2,102.40		\$0.00	\$0.00	\$0.00	\$0.00	\$281.56
5	AT47230006B	VMAX 10K 4G 7_2K 3000GB SAS DRV R6(6+2)	\$2,345.00	EN-H	36%	\$1,500.80	\$351.75	\$0.00	\$0.00	\$0.00	\$0.00	\$281.40
5 5	AT47230006BTU	VMAX 10K 4G 7_2K 3000GB SAS R6(6+2)UPG	\$3,285.00	EN-H EN-H	36% 36%	\$2,102.40		\$0.00	\$0.00	\$0.00	\$0.00	\$281.56
э	AT47230006BU	VMAX 10K 4G 7_2K 3000GB SAS R6(6+2)UPG	\$3,285.00	□IN-Π	3070	\$2,102.40	\$351.82	\$0.00	\$0.00	\$0.00	\$0.00	\$281.56

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AT47230007B	VMAX 10K 4G 7_2K 3000GB SAS DRV R5(7+1)	\$2,345.00	EN-H	36%	\$1,500.80	\$351.75	\$0.00	\$0.00	\$0.00	\$0.00	\$281.40
5 5	AT47230007BTU AT47230007BU	VMAX 10K 4G 7_2K 3000GB SAS R5(7+1)UPG	\$3,285.00 \$3,285.00		36% 36%	\$2,102.40 \$2,102.40	\$351.82 \$351.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$281.56 \$281.56
5	AT47230007B0 AT4723000FB	VMAX 10K 4G 7_2K 3000GB SAS R5(7+1)UPG VMAX 10K 4G 7 2K 3000GB SAS DRV R6(14+2)	\$2,345.00		36%	\$1,500.80	\$351.75	\$0.00	\$0.00	\$0.00	\$0.00	\$281.40
5	AT4723000FBTU	VMAX 10K 4G 7 2K 3000GB SAS R6(14+2)UPG	\$3,285.00	EN-H	36%	\$2,102.40	\$351.82	\$0.00	\$0.00	\$0.00	\$0.00	\$281.56
5	AT4723000FBU	VMAX 10K 4G 7_2K 3000GB SAS R6(14+2)UPG	\$3,285.00	EN-H	36%	\$2,102.40	\$351.82	\$0.00	\$0.00	\$0.00	\$0.00	\$281.56
5	AT4723000SB	VMAX 10K 4G 7_2K 3000GB SAS DRV SPARE	\$2,345.00	EN-H	36%	\$1,500.80	\$351.75	\$0.00	\$0.00	\$0.00	\$0.00	\$281.40
5	AT4723000SBTU	VMAX 10K 4G 7_2K 3000GB SAS SPARE UPG	\$3,285.00		36%	\$2,102.40	\$351.82	\$0.00	\$0.00	\$0.00	\$0.00	\$281.56
5	AT4723000SBU AT47240001B	VMAX 10K 4G 7_2K 3000GB SAS SPARE UPG	\$3,285.00		36%	\$2,102.40	\$351.82	\$0.00	\$0.00	\$0.00	\$0.00	\$281.56
5 5	AT47240001B AT47240001BTU	VMAX 10K 4G 7.2K 4000GB DRV R1 VMAX 10K 4G 7.2K 4000GB SAS DRV R1 TAAUP	\$2,890.00 \$4,045.00		36% 36%	\$1,849.60 \$2,588.80	\$433.50 \$433.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$346.80 \$346.70
5	AT47240001BT0	VMAX 10K 4G 7.2K 4000GB DRV R1 UPG	\$4,045.00		36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5	AT47240005B	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1)	\$2,890.00		36%	\$1,849.60	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$346.80
5	AT47240005BTU	VMAX 10K 4G 7_2K 4000GB SAS R5(3+1)TAAUP	\$4,045.00		36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5	AT47240005BU	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1) UPG	\$4,045.00		36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5 5	AT47240006B AT47240006BTU	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2) VMAX 10K 4G 7 2K 4000GB SAS R6(6+2)TAAUP	\$2,890.00 \$4,045.00		36% 36%	\$1,849.60 \$2,588.80	\$433.50 \$433.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$346.80 \$346.70
5	AT47240006BU	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2) UPG	\$4,045.00	EN-H	36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5	AT47240007B	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1)	\$2,890.00	EN-H	36%	\$1,849.60	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$346.80
5	AT47240007BTU	VMAX 10K 4G 7_2K 4000GB SAS R5(7+1)TAAUP	\$4,045.00	EN-H	36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5	AT47240007BU	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1) UPG	\$4,045.00		36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5	AT4724000FB	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2)	\$2,890.00		36%	\$1,849.60	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$346.80
5 5	AT4724000FBTU AT4724000FBU	VMAX 10K 4G 7_2K 4000GB SASR6(14+2)TAAUP VMAX 10K 4G 7.2K 4000GB DRV R6(14+2) UPG	\$4,045.00 \$4,045.00		36% 36%	\$2,588.80 \$2,588.80	\$433.22 \$433.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$346.70 \$346.70
5	AT47240001B0	VMAX 10K 4G 7.2K 4000GB DRV NO(1412) 01 G	\$2,890.00		36%	\$1,849.60	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$346.80
5	AT4724000SBTU	VMAX 10K 4G 7_2K 4000GB SAS SPARE TAA UP	\$4,045.00		36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5	AT4724000SBU	VMAX 10K 4G 7.2K 4000GB DRV SPARE UPG	\$4,045.00		36%	\$2,588.80	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$346.70
5	BA-10GE-FCOE	VMAX 10K 10Gb FCOE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128ED-ENG	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT	\$151,000.00		36%	\$96,640.00	\$22,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,120.00
5 5	BA-128ED-ENGU BA-128E-ENG	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT UPG VMAX 10K ENGINE 128GB 2.8GHZ	\$196,300.00 \$126,000.00	EN-H EN-H	36% 36%	\$125,632.00 \$80,640.00	\$22,653.02 \$18,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,118.49 \$15,120.00
5	BA-128E-ENGU	VMAX 10K ENGINE 128GB 2.8GHZ UPG	\$163.800.00	EN-H	36%	\$104,832.00	\$18,902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$15,118.74
5	BA-128-ENG	VMAX 10K ENGINE - 128GB	\$0.00	EN-H	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,120.00
5	BA-128-ENGU	VMAX 10K UPG ENGINE - 128GB	\$0.00		36%	\$0.00	\$24,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,656.00
5	BA-128GB-E	VMAX 10K MEMCONV TO 128GB 2.8GHZ	\$70,255.00		36%	\$44,963.20	\$10,538.25	\$0.00	\$0.00	\$0.00	\$0.00	\$8,430.60
5 5	BA-1UF-3PUFD BA-2UF-3PUFD	VMAX 10K 3RD PARTY 1-1U FILLER KIT VMAX 10K 3RD PARTY 2-2U FILLER KIT	\$75.00 \$75.00		36% 36%	\$48.00 \$48.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-2UR	VMAX 10K 5KD PARTY 2-20 FILLER KIT VMAX 10K FACTORY KIT; 2.5 DAE RAIL	\$75.00 \$240.00		36%	\$46.00 \$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-3P-UFD	VMAX 10K 3RD PARTY KIT: 2.5 DAE RAIL	\$240.00		36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-RET	VMAX 10K 3P FAC KIT; 2.5 DAE RAIL RETURN	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-UFD	VMAX 10K FIELD UPG KIT; 2.5 DAE RAIL	\$240.00		36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-UPG	VMAX 10K FACTORY UPG KIT; 2.5 DAE RAIL	\$240.00		36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PDB-RET BA-3P-SB	VMAX 10K 3P SHIPPING RACK RETURN DB VMAX 10K 3RD PARTY DRIVE BAY	\$0.00 \$16,870.00	EN-H	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-3PSB1-RET	VMAX 10K 3RD PARTY DRIVE BAY VMAX 10K 3P SHIPPING RACK RETURN SB1	\$10,070.00	EN-H EN-H	36%	\$10,796.80 \$0.00	\$2,530.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,024.40 \$0.00
5	BA-3PSB2-RET	VMAX 10K 3P SHIPPING RACK RETURN SB1	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSB34-RET	VMAX 10K 3P SHIPPING RACK RETURN SB34	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SBU	VMAX 10K 3RD PARTY DRIVE BAY UPG	\$16,870.00		36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5	BA-3PSR-SYS1	VMAX 10K 3RD PARTY SHIPPING RACK SB1	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-3PSR-SYS2 BA-3PSR-SYS34	VMAX 10K 3RD PARTY SHIPPING RACK SB2 VMAX 10K 3RD PARTY SHIPPING RACK SB34	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-3P-SYS1	VMAX 10K 3RD PARTY SHIFFING RACK 3B34 VMAX 10K 3RD PARTY SB1	\$30,880.00		36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3P-SYS2	VMAX 10K 3RD PARTY SB2	\$30,880.00		36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3P-SYS2U	VMAX 10K 3RD PARTY SB2 UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3P-SYS3	VMAX 10K 3RD PARTY SB3	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3P-SYS3SEP	VMAX 10K 3RD PARTY SB3 SEPARATED	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BA-3PSYS3SEPU BA-3P-SYS3U	VMAX 10K 3RD PARTY SB3 SEPARATED UPG VMAX 10K 3RD PARTY SB3 UPG	\$30,880.00 \$30,880.00	EN-H EN-H	36% 36%	\$19,763.20 \$19,763.20	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5 5	BA-3P-SYS4	VMAX 10K 3RD PARTY SB3 0PG VMAX 10K 3RD PARTY SB4	\$30,880.00		36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3P-SYS4SEP	VMAX 10K 3RD PARTY SB4 SEPARATED	\$30,880.00		36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3PSYS4SEPU	VMAX 10K 3RD PARTY SB4 SEPARATED UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3P-SYS4U	VMAX 10K 3RD PARTY SB4 UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-3UR	VMAX 10K FACTORY KIT; 3.5 DAE RAIL	\$240.00		36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3UR-3P-UFD	VMAX 10K 3RD PARTY KIT; 3.5 DAE RAIL VMAX 10K 3P FAC KIT: 3.5 DAE RAIL RETURN	\$240.00 \$0.00	EN-H EN-H	36% 36%	\$153.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	BA-3UR-RET BA-3UR-UFD	VMAX 10K 5P FAC KIT; 3.5 DAE RAIL RETURN  VMAX 10K FIELD UPG KIT; 3.5 DAE RAIL	\$240.00		36%	\$0.00 \$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	BA-3UR-UPG	VMAX 10K FACTORY UPG KIT; 3.5 DAE RAIL	\$240.00	EN-H	36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-8GB-MM-OPT	8GB MM OPTIC	\$470.00		36%	\$300.80	\$70.50	\$0.00	\$0.00	\$0.00	\$0.00	\$56.40
5	BA-8GB-SM-OPT	8GB SM OPTIC	\$940.00	EN-H	36%	\$601.60	\$141.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.80
5	BA-96ED-ENG	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT	\$130,000.00		36%	\$83,200.00	\$19,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,600.00
5	BA-96ED-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT UPG	\$169,000.00		36%	\$108,160.00	\$19,502.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,598.70
5	BA-96E-ENG	VMAX 10K ENGINE 96GB 2.8GHZ VMAX 10K ENGINE 96GB 2.8GHZ UPG	\$105,000.00 \$136,500.00		36% 36%	\$67,200.00 \$87,360.00	\$15,750.00 \$15,752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00 \$12,508.05
5 5	BA-96E-ENGU BA-96-ENG	VMAX 10K ENGINE 96GB 2.8GHZ 0PG VMAX 10K ENGINE - 96GB	\$136,500.00 \$0.00		36% 36%	\$87,360.00 \$0.00	\$15,752.10 \$15,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,598.95 \$12,600.00
5	BA-96-ENGU	VMAX 10K ENGINE - 90GB VMAX 10K ENGINE - 96GB UPG	\$0.00		36%	\$0.00	\$15,752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$12,598.95
5	BA-96GB-E-RET	VMAX 10K 96GB MEMORY RETURN 2.8GHZ	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-ACON3P-50	VMAX 10K AC 3PH 50A W3-4IN CONDUIT ADPTR	\$455.00		36%	\$291.20	\$68.25	\$0.00	\$0.00	\$0.00	\$0.00	\$54.60
5	BA-BC-VFP1-10K	PROMO 100GB VFP10K 32	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP1-10KU	PROMO 100GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5 5	BA-BC-VFP2-10K BA-BC-VFP2-10KU	PROMO 100GB VFP10K 48 PROMO 100GB VFP10K 48U	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	BA-BC-VFP3-10KU	PROMO 100GB VFP10K 480 PROMO 200GB VFP10K 32	\$0.00	EN-H	36%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-BC-VFP3-10KU	PROMO 200GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP4-10K	PROMO 200GB VFP10K 48	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-BC-VFP4-10KU BA-BC-VFP5-10K	PROMO 200GB VFP10K 48U PROMO 400GB VFP10K 32	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-BC-VFP5-10KU	PROMO 400GB VFP 10K 32 PROMO 400GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP6-10K	PROMO 400GB VFP10K 48	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP6-10KU	PROMO 400GB VFP10K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-CONFIG BA-DCH1-3PUFD	VMAX 10K CONFIGURATION VMAX 10K 3RD PARTY KIT; DAISY 1 METER	\$0.00 \$740.00	EN-H EN-H	36% 36%	\$0.00 \$473.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-DCH4-3PUFD	VMAX 10K 3RD PARTY KIT; DAISY 4 METER	\$770.00	EN-H	36%	\$492.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHKIT1E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M	\$740.00	EN-H	36%	\$473.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHKIT4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	\$770.00	EN-H	36%	\$492.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-DCHKITU1E BA-DCHKITU4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	\$740.00 \$770.00	EN-H EN-H	36% 36%	\$473.60 \$492.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-DCHUFD1E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 1M	\$960.00	EN-H	36%	\$614.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHUFD4E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 4M	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-DE15-3P	VMAX 10K 15 SLOT DAE HE 3RD PARTY	\$3,150.00	EN-H EN-H	36% 36%	\$2,016.00	\$472.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$378.00
5	BA-DE15-3PUFD BA-DE15-3PUPG	VMAX 10K 15 SLOT DAE HE UFD 3RD PARTY VMAX 10K 15 SLOT DAE HE UPG 3RD PARTY	\$3,150.00 \$3,150.00	EN-H EN-H	36%	\$2,016.00 \$2,016.00	\$472.50 \$472.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$378.00 \$378.00
5	BA-DE15DCHE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	BA-DE15DCHUE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	BA-DE15DCHUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	BA-DE15DIRE BA-DE15DIRUE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$472.50 \$472.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$378.00 \$378.00
5	BA-DE15DIRUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	BA-DE15E	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	BA-DE15EUFD	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	BA-DE15EUPG BA-DE25	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG VMAX 10K 25 SLOT DAE	\$3,150.00 \$5,930.00	EN-H EN-H	36% 36%	\$2,016.00 \$3,795.20	\$472.50 \$889.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$378.00 \$711.60
5	BA-DE25-3P	VMAX 10K 25 SLOT DAE 3RD PARTY	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5	BA-DE25-3PUFD	VMAX 10K 25 SLOT DAE UFD 3RD PARTY	\$5,930.00		36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5	BA-DE25-3PUPG	VMAX 10K 25 SLOT DAE UPG 3RD PARTY	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5 5	BA-DE25UFD BA-DE25UPG	VMAX 10K 25 SLOT DAE UFD VMAX 10K 25 SLOT DAE UPG	\$5,930.00 \$5,930.00	EN-H EN-H	36% 36%	\$3,795.20 \$3,795.20	\$889.50 \$889.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$711.60 \$711.60
5	BA-FABE-UFD	VMAX 10K FABRIC CONNECTION - E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FC-FTS	VMAX 10K FTS TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400	VMAX 10K 1Gb 4MM GIGE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-FE00400T BA-FE00400TU	VMAX 10K 10Gb 4MM GIGE PORTS VMAX 10K 10Gb 4MM GIGE PORTS-UPG	\$3,755.00 \$4,880.00	EN-H EN-H	36% 36%	\$2,403.20 \$3,123.20	\$563.25 \$563.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$450.60 \$450.42
5	BA-FE00400TUF	VMAX 10K 10Gb 4MM GIGE PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.20
5	BA-FE00400U	VMAX 10K 1Gb 4MM GIGE PORTS-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-FE00400UFD BA-FE08000E	VMAX 10K 1Gb 4MM GIGE PORTS-CONVERSION VMAX 10K 8GB 8SM FC PORTS	\$11,735.00 \$7,510.00	EN-H EN-H	36% 36%	\$7,510.40 \$4,806.40	\$1,760.25 \$1,126.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,408.20 \$901.20
5	BA-FE08000EU	VMAX 10K 8GB 8SM FC PORTS-UPG	\$9,765.00	EN-H	36%	\$6,249.60	\$1,126.88	\$0.00	\$0.00	\$0.00	\$0.00	\$901.31
5	BAFE08000EUF	VMAX 10K 8Gb 8SM FC PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.20
5	BA-FE40000S	VMAX 10K 16GB 4MM FC PORTS	\$5,990.00	EN-H	36%	\$3,833.60	\$898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$718.80
5 5	BA-FE40000SU BA-FE40000SUF	VMAX 10K 16GB 4MM FC PORTS-UPG VMAX 10K 16GB 4MM FC PORTS-CONVERSION	\$7,787.00 \$12,980.00	EN-H EN-H	36% 36%	\$4,983.68 \$8,307.20	\$898.62 \$1,947.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$718.74 \$1,557.60
5	BA-FE44000E	VMAX 10K 10GB 4MM FC PORTS-CONVERSION VMAX 10K 8GB 4MM 4SM FC PORTS	\$5,635.00	EN-H	36%	\$3,606.40	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$676.20
5	BA-FE44000EU	VMAX 10K 8GB 4MM 4SM FC PORTS-UPG	\$7,320.00	EN-H	36%	\$4,684.80	\$844.73	\$0.00	\$0.00	\$0.00	\$0.00	\$675.64
5	BAFE44000EUF	VMAX 10K 8GB 4MM 4SM FC PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.20
5 5	BA-FE62000E BA-FE62000EU	VMAX 10K 8GB 6MM 2SM FC PORTS VMAX 10K 8GB 6MM 2SM FC PORTS-UPG	\$4,695.00 \$6,100.00	EN-H EN-H	36% 36%	\$3,004.80 \$3,904.00	\$704.25 \$703.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$563.40 \$563.03
5	BAFE62000EUF	VMAX 10K 8GB 6MM 2SM FC PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.20
5	BA-FE80000E	VMAX 10K 8Gb 8MM FC PORTS	\$3,755.00	EN-H	36%	\$2,403.20	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$450.60
5	BA-FE80000EU	VMAX 10K 8Gb 8MM FC PORTS-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$450.42
5 5	BA-FE80000EUF BA-ISERIES	VMAX 10K 8Gb 8MM FC PORTS-CONVERSION VMAX 10K ISERIES TRACKING MODEL	\$11,735.00 \$0.00	EN-H EN-H	36% 36%	\$7,510.40 \$0.00	\$1,760.25 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,408.20 \$0.00
5	BA-ISERIESU	VMAX 10K ISERIES TRACKING MODEL  VMAX 10K ISERIES UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-MODEM	VMAX 10K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PC3YAFLA	VMAX 10K 32A 3P WYE CORD SET IEC309-AMER	\$2,255.00	EN-H	36%	\$1,443.20	\$338.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.60
5	BA-PC3YAFLE	VMAX 10K 32A 3P WYE CRD SET FLY LEAD EUR	\$3,920.00	EN-H	36% 36%	\$2,508.80	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.40
5 5	BA-PCBL3DHH BA-PCBL3DHR	VMAX 10K PWR CBL HBL-HBL 3D VMAX 10K PWR CBL HBL-RSTOL 3D	\$2,255.00 \$2,255.00	EN-H EN-H	36%	\$1,443.20 \$1,443.20	\$338.25 \$338.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.60 \$270.60
5	BA-PCBL3YAG	VMAX 10K INTL 3P 32 AMP IEC309 TO GARO	\$3,920.00		36%	\$2,508.80	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.40
5	BA-PCBL3YL23P	VMAX 10K 24A 3PH WYE L22-30P	\$3,920.00	EN-H	36%	\$2,508.80	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.40
5	BA-PW40UASTLE	VMAX 10K 30A 1PH CLIPSAL 56PA332 AUS - E VMAX 10K 30A 1PH IEC309-332P6 INTL - E	\$1,410.00	EN-H	36%	\$902.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-PW40UIEC3E BA-PW40URUSE	VMAX 10K 30A 1PH IEC309-332P6 INTL - E VMAX 10K 30A 1PH RUSSELLSTOLL 3750DP - E	\$270.00 \$1,670.00	EN-H EN-H	36% 36%	\$172.80 \$1,068.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-PW40U-USE	VMAX 10K 30A 1PH ROSSELLSTOLL 3750DF - E VMAX 10K 30A 1PH L6-30P NA; JAPAN - E	\$270.00	EN-H	36%	\$1,000.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SB	VMAX 10K STORAGE BAY	\$0.00	EN-H	36%	\$0.00	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5	BA-SBE	VMAX 10K STORAGE BAY - E 1P	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5 5	BA-SBE-3D BA-SBE-3Y	VMAX 10K STORAGE BAY - E 3D VMAX 10K STORAGE BAY - E 3Y	\$16,870.00 \$16,870.00	EN-H EN-H	36% 36%	\$10,796.80 \$10,796.80	\$2,530.50 \$2,530.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,024.40 \$2,024.40
5	BA-SBEU	VMAX 10K STORAGE BAY - E 31 VMAX 10K STORAGE BAY - E 1P UPG	\$16,875.00	EN-H	36%	\$10,790.80	\$2,531.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	BA-SBEU-3D	VMAX 10K STORAGE BAY - E 3D UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BA-SBEU-3Y	VMAX 10K STORAGE BAY - E 3Y UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5 5	BA-SBU BA-SECURE	VMAX 10K STORAGE BAY UPG VMAX 10K SECURE BRACK KIT SYS & STOR BAY	\$0.00 \$5,015.00	EN-H EN-H	36% 36%	\$0.00 \$3,209.60	\$2,530.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,024.40 \$0.00
5	BA-SECUREJK	VMAX 10K SECURE BRKT JNG KIT	\$2,050.00	EN-H	36%	\$1,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SPSR-DB	VMAX 10K 3RD PARTY SHIPPING RACK DB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS1E	VMAX 10K BASE INFRASTRUCTURE 1E 1P	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BA-SYS1E-3D	VMAX 10K BASE INFRASTRUCTURE 1E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00 \$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$3,705.60
5	BA-SYS1E-3Y BA-SYS2	VMAX 10K BASE INFRASTRUCTURE 1E 3Y VMAX 10K SCALE INFRASTRUCTURE 2	\$30,880.00 \$0.00	EN-H EN-H	36% 36%	\$19,763.20 \$0.00	\$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,705.60 \$3,705.60
5	BA-SYS2E	VMAX 10K SCALE INFRASTRUCTURE 2E 1P	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS2E-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS2E-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS2EU	VMAX 10K SCALE INFRASTRUCTURE 2E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BA-SYS2EU-3D BA-SYS2EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3D UPG VMAX 10K SCALE INFRASTRUCTURE 2E 3Y UPG	\$30,880.00 \$30,880.00	EN-H EN-H	36% 36%	\$19,763.20 \$19,763.20	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5	BA-SYS2U	VMAX 10K SCALE INFRASTRUCTURE 2 UPG	\$0.00	EN-H	36%	\$19,703.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3COPKIT	VMAX 10K SCALE INFRSTRCTRE 3 COP CNV KIT	\$940.00	EN-H	36%	\$601.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3E	VMAX 10K SCALE INFRASTRUCTURE 3E 1P	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3E-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BA-SYS3E-3Y BA-SYS3E-SEP	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y VMAX 10K SCALE INFRASTRUCTURE 3E 1P SEP	\$30,880.00 \$30,880.00	EN-H EN-H	36% 36%	\$19,763.20 \$19,763.20	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5	BA-SYS3E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 1F 3EF  VMAX 10K SCALE INFRASTRUCTURE 3E 3D SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3E-SEPU	VMAX 10K SCALE INFRSTRCTRE 3E 1P SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3E-SEPU-3D	VMAX 10K SCALE INFRSTRCTRE 3E 3D SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 3E 3Y SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3EU	VMAX 10K SCALE INFRASTRUCTURE 3E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BA-SYS3EU-3D BA-SYS3EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3D UPG VMAX 10K SCALE INFRASTRUCTURE 3E 3Y UPG	\$30,880.00 \$30,880.00	EN-H EN-H	36% 36%	\$19,763.20 \$19,763.20	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5	BA-SYS3OPTKIT	VMAX 10K SCALE INFRSTRCTRE 3 OPT CNV KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3-SEPU	VMAX 10K SCALE INFRASTRUCTURE 3 SEP UPG	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS3U	VMAX 10K SCALE INFRASTRUCTURE 3 UPG	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4COPKIT	VMAX 10K SCALE INFRSTRCTRE 4 COP CNV KIT	\$850.00	EN-H	36%	\$544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BA-SYS4E BA-SYS4E-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 1P VMAX 10K SCALE INFRASTRUCTURE 4E 3D	\$30,880.00 \$30,880.00	EN-H EN-H	36% 36%	\$19,763.20 \$19,763.20	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5	BA-SYS4E-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4E-SEP	VMAX 10K SCALE INFRASTRUCTURE 4E 1P SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4E-SEPU	VMAX 10K SCALE INFRSTRCTRE 4E 1P SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BA-SYS4E-SEPU-3D BA-SYS4E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 4E 3D SEP UPG VMAX 10K SCALE INFRSTRCTRE 4E 3Y SEP UPG	\$30,880.00 \$30,880.00	EN-H EN-H	36% 36%	\$19,763.20 \$19,763.20	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5	BA-SYS4EU	VMAX 10K SCALE INFRASTRUCTURE 4E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4EU-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BA-SYS4OPTKIT	VMAX 10K SCALE INFRSTRCTRE 4 OPT CNV KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BA-SYS4-SEPU BA-SYS4U	VMAX 10K SCALE INFRASTRUCTURE 4 SEP UPG VMAX 10K SCALE INFRASTRUCTURE 4 UPG	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5	BA-TELCO	VMAX 10K ZBA INTL TELCO KIT	\$85.00	EN-H	36%	\$54.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-TOP-KIT	VMAX 10K TOP ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-128-ENG	VMAX 10K ENGINE - 128GB	\$0.00	EN-H	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,120.00
5	BC-24-ENG	VMAX 10K ENGINE - 24GB	\$0.00	EN-H	36%	\$0.00	\$13,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$11,117.40
5 5	BC-96-ENG	VMAX 10K ENGINE - 96GB	\$0.00	EN-H	36%	\$0.00	\$15,750.00 \$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	BC-DE15DCH BC-DE15DCHE	VMAX 10K 15 SLOT DAE VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$472.50 \$472.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$378.00 \$378.00
5	BC-DE15DIR	VMAX 10K 13 SLOT DAE	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	BC-DE15DIRE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	BC-SB	VMAX 10K STORAGE BAY	\$0.00	EN-H	36%	\$0.00	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5	BC-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BC-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	BC-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5 5	BC-SYS3-SEP BC-SYS4	VMAX 10K SCALE INFRASTRUCTURE 3 SEP VMAX 10K SCALE INFRASTRUCTURE 4	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$4,632.00 \$4,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,705.60 \$3,705.60
5	BC-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 VMAX 10K SCALE INFRASTRUCTURE 4 SEP	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.60
5	DRIVEPACK-240	DRIVE BULK PACK 2.5 AND 3.5 240	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRIVEPACK-420	DRIVE BULK PACK 2.5 420	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA3F12001B	VMAX 20K 4G FLASH 200GB DRV	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$691.80
5	MA3F12001BTU	VMAX 20K 3G FLASH 200GB DRV UPG TAA	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$692.11
5	MA3F12001BU	VMAX 20K 3G FLASH 200GB DRV UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$692.11
5 5	MA3F12001C MA3F12001CU	VMAX 20K 3G FLASH 200GB DRV FOR IBM-I VMAX 20K 3G FLASH 200GB DRV IBM-IUPG	\$5,765.00 \$8,075.00	EN-H EN-H	36% 36%	\$3,689.60 \$5,168.00	\$864.75 \$864.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$691.80 \$692.11
5 5	MA3F12001C0 MA3F12002BFP	VMAX 20K 3G FLASH 200GB DRV IBM-IOPG VMAX 20K 4G FLASH 200GB DRV FP	\$8,075.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	MA47210001B	VMAX 20K 4G 7_2K1000GB DRV	\$1,105.00	EN-H	36%	\$707.20	\$165.75	\$0.00	\$0.00	\$0.00	\$0.00	\$132.60
5	MA47210001BTU	VMAX 20K 4G 7_2K1000GB DRV UPG TAA	\$1,545.00	EN-H	36%	\$988.80	\$165.47	\$0.00	\$0.00	\$0.00	\$0.00	\$132.42

Decomposition   Decompositio						NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
B. MATERIORIE   MAY 12 FOR 1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Metabolity   Met													
Section   Management   Manage													
S. MAZIGOROFI   MANAGEMENT													
Column													
1   1   1   1   1   1   1   1   1   1	5									\$0.00			
Section   Column													
1													
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S. METHORITON   1,000   1,00													
S	5		VMAX 20K 4G 10K300GB DRVSi UPG	\$1,580.00			\$1,011.20			\$0.00			
S													
1													
S													
S													
Second Column													
1	5	MF4104501BU	VMAX 20K 4G 10K450GB DRV UPG	\$2,070.00	EN-H		\$1,324.80		\$0.00	\$0.00		\$0.00	
MAY HISTORICUS   MAY AREA & SPACESTORING ENVIRONMENT   \$2,750.00   \$1,774.20													
5 Met-40000FIT													
MATERIOR   MAY CORN   G. DORONO DEPROY FLY   MAY CORN   G. DORONO DEPROY													
S. MER-HISTORIUS   VALAX 2004 de 19000000 DEPOU PER 17 A.   3715-00   Phi-1   300   \$1,000													
MAY 1000 CTT	5												
Methodolicy													
March   Marc													
Method   M													
Miles   Mile													
Miles   Mile													
Mid-1516/101   VAMAZ 2024 G1 1516/000   PINT   VAMAZ 2024 G1	5				EN-H								
MF415001B													
MF415001BTU   VAMAX 20X 46 195X000B DRV   UFG													
MF415001FBU   VMAX 20X 40 1540006B DRV UPG   \$1,965.00   \$1,076.00   \$21,006   \$30.00   \$30	-												
MF415001CL													
MF415001CL1	-												
February   Ministry	5		VMAX 20K 4G 15K300GB DRVSi UPG TAA										
S   MF415407BITU													
Formal   Mind													
5 MF41540TCT													
5 MF415401CLU   VMAX 20K 4G ISK490GB RIVS   UPG   \$2,200													
5 MF415001ETU WAAX 20K 4G 15K600GB DRY UPG TAA													
5   MF4156011BU   VMAX 20X 4G 15K600CB DRV UPG	5	MF4154501CU	VMAX 20K 4G 15K450GB DRVSi UPG	\$2,620.00	EN-H	36%	\$1,676.80	\$280.60	\$0.00	\$0.00	\$0.00	\$0.00	
5         MF416601BU         MMX 20K 4G 15K600GB DRV UPG         \$3,240.00         ENH         36%         \$2,073.00         \$30.00         \$0.00													
5 MF4156001C VMAX 20K 4G 15K600GB DRVSI UPG TAA													
5         MF4158001CTU         VMAX 20K 46 15K600GB DRVS UPG TAA         \$3,240.00         ENH         30%         \$2,073.60         \$347.00         \$0.00 <td>-</td> <td></td>	-												
5         MF4156001CU         VMAX 20K 46 [FASK000GB DRVS] LIPG         \$3.240.00         ENH         36%         \$2.073.00         \$47.00         \$0.00         \$0.00         \$0.00         \$27.77.0           5         MF4F11001BU         VMAX 20K 46 FLASH 1100GB DRV UPG         \$4.480.00         ENH         36%         \$2.882.02         \$478.81         \$0.00         \$0.00         \$0.00         \$30.06           5         MF4F11001EU         VMAX 20K 46 FLASH 1100GB drive IBM I         \$3.255.00         ENH         36%         \$2.882.02         \$478.81         \$0.00         \$0.00         \$0.00         \$30.00         \$0.00         \$30.00         \$0.00         \$30.00         \$0.00         \$30.00         \$0.00         \$30.00         \$0.00         \$30.00         \$0.00         \$30.00         \$0.00         \$30.00	-												
5         MF4F11001BU         VMAX 20K 4G FLASH 100GB DRV UPG         \$4.480.00         ENH         36%         \$2.2857.20         \$479.81         \$0.00         \$0.00         \$0.00         \$30.00<													
5 MF4F11001C VMAX 20K 46 FLASH 1000GB drive IBMH UPG \$44,800.00 ENH 36% \$2,083.20 \$488.25 \$0.00 \$0.00 \$0.00 \$0.00 \$30.00 \$30.80 \$383.99 \$0.00 \$0	5	MF4F11001B			EN-H		\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	
5         MF4F11010CU         VMAX 20K 4G FLASH 100GB DRV FP         \$4,80.00         EN-H         38%         \$2,867.20         \$478.81         \$0.00													
5         MF4F11002EFP         VMAX 20K 46 FLASH 100GB DRV FP         \$0.00         EN-H         36%         \$0.00         \$972.00         \$0.00         \$0.00         \$0.00         \$972.00           5         MF4F11002EFP         VMAX 20K 46 FLASH 100GB DRV FP         \$0.00         EN-H         36%         \$0.00													
5 MF4F11002CFP VMAX 20K 4G FLASH 100GB DRV FP S 0.0 EN-H 36% \$0.00 \$972.00 \$0.00 \$0.00 \$0.00 \$0.00 \$972.00 \$0.00 \$0.00 \$0.00 \$0.00 \$972.00 \$0.00 \$0.00 \$0.00 \$0.00 \$972.00 \$0.													
5         MF4F1100ABP         1 of 10X100GB EFD FOR VMAX 20K FF PROMO         \$0.0         EN.H         36%         \$0.0         \$882.00         \$0.00													
5         MF4F12001BU         VMAX 20K 200GB FLASH 4GB FC UPG         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00         \$0.00         \$0.00         \$692.11           5         MF4F12001CU         VMAX 20K 4G FLASH 20GB DRVSI         \$5,765.00         EN-H         36%         \$3,689.60         \$864.75         \$0.00         \$0.00         \$0.00         \$600.0         \$602.11           5         MF4F12001CU         VMAX 20K 20GB FLASH 4GB FC SI UPG         \$8,075.00         EN-H         36%         \$3,689.60         \$864.83         \$0.00													
5         MF4F1201C         VMAX 20K 4G FLASH 200GB DRVSI         \$5,765.00         EN-H         36%         \$3,889.60         \$884.75         \$0.00         \$0.00         \$0.00         \$0.00         \$691.80           5         MF4F12001CU         VMAX 20K 200GB FLASH 4GB FC SI UPG         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00         \$0.00         \$0.00         \$691.80           5         MF4F14001B         VMAX 20K 4G FLASH 400GB DRV         \$10,940.00         EN-H         36%         \$7,001.60         \$1,641.00         \$0.00	5	MF4F12001B	VMAX 20K 4G FLASH 200GB DRV	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00		\$691.80
5         MF4F12001CU         VMAX 20K 200GB FLASH 4GB FC SI UPG         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00 </td <td></td>													
5         MF4F1200SBP         1 of 5x200GB EFD FOR VMAX 20K FPROMO         \$5,765.00         EN-H         36%         \$3,689.60         \$2,131.50         \$0.00         \$0.	-												
5         MF4F14001B         VMAX 20K 4G FLASH 400GB DRV         \$10,940.00         EN-H         36%         \$7,001.60         \$1,641.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,312.80           5         MF4F14001BU         VMAX 20K 400GB FLASH 4GB FC UPG         \$15,310.00         EN-H         36%         \$9,798.40         \$1,639.70         \$0.00         \$0.00         \$0.00         \$1,00         \$1,00         \$1,00         \$0.00         \$0.00         \$0.00         \$1,00         \$1,00         \$1,00         \$0.00         \$0.00         \$0.00         \$1,00         \$1,00         \$1,00         \$0.00         \$0.00         \$0.00         \$1,00         \$1,00         \$1,00         \$1,00         \$1,00         \$0.00         \$0.00         \$0.00         \$1,312.20         \$1,00         \$1,00         \$1,00         \$1,00         \$0.00         \$0.00         \$0.00         \$1,00													
5 MF4F14001BU VMAX 20K 40GB FLASH 40GB FC IPG \$15,310.00 EN-H 36% \$9,798.40 \$1,639.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,312.22 \$1,312.22 \$1,312.22 \$1,312.22 \$1,312.22 \$1,312.22 \$1,312.30 \$1,312.30 \$1,016.00													
5         MF4F14001CU         VMAX 20K 400GB FLASH 4GB FC Si UPG         \$15,310.00         EN-H         36%         \$9,798.40         \$1,639.70         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,312.22           5         MF4F22001BTU         VMAX 20K 4G FLASH 200GBS DRV         \$5,765.00         EN-H         36%         \$3,689.60         \$864.75         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$692.10           5         MF4F22001BTU         VMAX 20K 4G FLASH 200GBS DRV UPG         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00         \$0.00         \$0.00         \$0.00         \$692.11           5         MF4F22001CU         VMAX 20K 4G FLASH 200GBS DRV UPG         \$8,075.00         EN-H         36%         \$3,689.60         \$864.83         \$0.00	5												
5 MF4F2201B VMAX 20K 4G FLASH 200GBS DRV \$5,765.00 EN-H 36% \$3,689.60 \$864.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$691.80 \$691.80 \$5 MF4F22001BU VMAX 20K 200GB FLASH 4GB FC UPG TAA \$8,075.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$6 MF4F22001CU VMAX 20K 4G FLASH 200GBS DRV UBM \$5,765.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$6 MF4F22001CU VMAX 20K 4G FLASH 200GBS drive IBM-i \$5,765.00 EN-H 36% \$3,689.60 \$864.75 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$6 MF4F22001CU VMAX 20K 4G FLASH 200GBS drive IBM-i \$6,765.00 EN-H 36% \$3,689.60 \$864.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$6 MF4F22001CU VMAX 20K 200GB FLASH 4GB FC Si UPG TAA \$8,075.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$6 MF4F22001CU VMAX 20K 4G FLASH 200GBS driv IBM-i UPG \$8,075.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$6 MF4F22002BFP VMAX 20K 4G FLASH 200GB DRV FP \$0.00 EN-H 36% \$0.00 \$1,850.00 \$0	5	MF4F14001C	VMAX 20K 4G FLASH 400GB DRVSi	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,312.80
5         MF4F2201BTU         VMAX 20K 200GB FLASH 4GB FC LPG TAA         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00         \$0.00         \$0.00         \$0.00         \$692.11           5         MF4F22001BU         VMAX 20K 4G FLASH 200GBS DRV UPG         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00         \$0.00         \$0.00         \$0.00         \$692.11           5         MF4F22001CU         VMAX 20K 4G FLASH 200GBS drive IBM-I         \$5,765.00         EN-H         36%         \$5,168.00         \$864.75         \$0.00         \$0.00         \$0.00         \$0.00         \$692.11           5         MF4F22001CU         VMAX 20K 4G FLASH 40GB FC ISH 4GB FC SI UPG TAA         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00         \$0.00         \$0.00         \$0.00         \$692.11           5         MF4F22001CTU         VMAX 20K 4G FLASH 40GBS dr IBM-I UPG         \$8,075.00         EN-H         36%         \$5,168.00         \$864.83         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00 </td <td></td>													
5 MF4F2201BU VMAX 20K 4G FLASH 200GBS DRV UPG \$8,075.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$5 MF4F2201CU VMAX 20K 4G FLASH 200GBS drive IBM-i \$5,655.00 EN-H 36% \$5,168.00 \$864.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$5 MF4F2201CU VMAX 20K 4G FLASH 200GBS drive IBM-i UPG \$8,075.00 EN-H 36% \$5,168.00 \$864.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$5 MF4F2201CU VMAX 20K 4G FLASH 200GBS drive IBM-i UPG \$8,075.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$5 MF4F22002BFP VMAX 20K 4G FLASH 200GB DRV FP \$0.00 EN-H 36% \$0.00 \$1,850.00 \$1,850.00 \$0.00													
5 MF4F22001C VMAX 20K 4G FLASH 200GBS drive IBM-i \$5,765.00 EN-H 36% \$3,689.60 \$864.75 \$0.00 \$0.00 \$0.00 \$0.00 \$691.80 \$0.00 \$													
5 MF4F2201CTU VMAX 20K 20GB FLASH 4GB FC Si UPG TAA \$8,075.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$0.00 \$0.00 \$0.00 \$692.11 \$692.													
5 MF4F2201CU VMAX 20K 4G FLASH 200GBS drv IBM-I UPG \$8,075.00 EN-H 36% \$5,168.00 \$864.83 \$0.00 \$													
5 MF4F22002BFP VMAX 20K 4G FLASH 200GB DRV FP \$0.00 EN-H 36% \$0.00 \$1,850.00 \$													
5 MF4F24001B VMAX 20K 4G FLASH 400GBS DRV \$10,940.00 EN-H 36% \$7,001.60 \$1,641.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,312.80	-	MF4F22002BFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%			\$0.00		\$0.00	\$0.00	\$1,850.00
0 MF4F24001610 VMAA 20A 40006 FLASH 400 FC 0FG 1AA \$13,310.00 EN-H 35% \$84,798.40 \$1,639.70 \$0.00 \$0.00 \$0.00 \$1,312.22													
	J	WII 41 2400 IDTU	VINIT OF 2011 TOUGHT I LAOTT TOUT OF UT AT	φ10,010.00	L14-∏	JU 70	φ <del>3</del> ,130.40	φ1,039.70	φυ.00	φυ.00	φυ.00	φυ.00	22.21 قرا پ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MF4F24001BU	VMAX 20K 4G FLASH 400GBS DRV UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,312.22
5 5	MF4F24001C MF4F24001CTU	VMAX 20K 4G FLASH 400GBS drive IBM-i VMAX 20K 400GB FLASH 4GB FC Si UPG TAA	\$10,940.00 \$15,310.00		36% 36%	\$7,001.60 \$9,798.40	\$1,641.00 \$1,639.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,312.80 \$1,312.22
5	MF4F24001CU	VMAX 20K 4G FLASH 400GBS drive IBM-i UPG	\$15,310.00		36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,312.22
5	MF4F24002BFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	MF4F24002CFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	ML4103001B	VMAX 20K 4G 10K 300GB SAS DRIVE	\$860.00	EN-H	36%	\$550.40	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.20
5 5	ML4103001BTU ML4103001BU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG TAA VMAX 20K 4G 10K 300GB SAS DRIVE UPG	\$1,205.00 \$1,205.00		36% 36%	\$771.20 \$771.20	\$129.06 \$129.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.28 \$103.28
5	ML4103001BG	VMAX 20K 4G 10K 300GB SAS DRIVE 0F G	\$860.00		36%	\$550.40	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.20
5	ML4103001CTU	VMAX 20K4G 10K 300GB SAS DRVIBMI UPGTAA	\$1,205.00		36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5	ML4103001CU	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$1,205.00		36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5 5	ML4106001B	VMAX 20K 4G 10K 600GB SAS DRIVE VMAX 20K 4G 10K 600GB SAS DRIVE UPG TAA	\$1,490.00 \$2,085.00		36% 36%	\$953.60 \$1,334.40	\$223.50 \$223.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178.80 \$178.71
5 5	ML4106001BTU ML4106001BU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG	\$2,085.00		36%	\$1,334.40 \$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71 \$178.71
5	ML4106001C	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-I	\$1,490.00		36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178.80
5	ML4106001CTU	VMAX 20K4G 10K 600GB SAS DRV IBMIUPGTAA	\$2,085.00		36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71
5	ML4106001CU	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71
5 5	ML4109001B ML4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVE VMAX 20K 4G 10K 900GB SAS DRIVE UPG TAA	\$1,960.00 \$2,745.00	EN-H EN-H	36% 36%	\$1,254.40 \$1,756.80	\$294.00 \$293.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$235.20 \$235.27
5	ML4109001BT0	VMAX 20K 4G 10K 900GB SAS DRIVE UPG	\$2,745.00		36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$235.27
5	ML4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960.00		36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.20
5	ML4109001CTU	VMAX 20K4G 10K 900GB SAS DRVIBMI UPGTAA	\$2,745.00		36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$235.27
5	ML4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00		36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$235.27
5 5	ML4151461B ML4151461BTU	VMAX 20K 4G 15K 146GB SAS DRIVE VMAX 20K 4G 15k 146GB SAS DRVUPG TAA	\$1,515.00 \$2,120.00		36% 36%	\$969.60 \$1,356.80	\$227.25 \$227.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$181.71
5	ML4151461BU	VMAX 20K 4G 15K 146GB SAS DRIVE	\$2,120.00		36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$181.71
5	ML4151461C	VMAX 20K 4G 15K 146GB SAS DRIVE IBM-i	\$1,515.00	EN-H	36%	\$969.60	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	ML4151461CTU	VMAX 20K4G 15K 146GB SAS DRVIBMI UPGTAA	\$2,120.00		36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$181.71
5 5	ML4151461CU ML4153001B	VMAX 20K 4G 15K 146GB SAS DRV IBM-I UPG VMAX 20K 4G 15K 300GB SAS DRIVE	\$2,120.00	EN-H EN-H	36% 36%	\$1,356.80 \$1,417.60	\$227.05 \$332.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.71 \$265.80
5	ML4153001B ML4153001BTU	VMAX 20K 4G 15K 300GB SAS DRIVE VMAX 20K 4G 15K 300GB SAS DRIVE TAA	\$2,215.00 \$3,100.00	EN-H	36%	\$1,984.00	\$332.23	\$0.00	\$0.00	\$0.00	\$0.00	\$265.70
5	ML4153001BU	VMAX 20K 4G 15K 300GB SAS DRIVE	\$3,100.00		36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$265.70
5	ML4153001C	VMAX 20K 4G 15K 300GB SAS DRIVE IBM-i	\$2,215.00		36%	\$1,417.60	\$332.25	\$0.00	\$0.00	\$0.00	\$0.00	\$265.80
5	ML4153001CTU	VMAX 20K4G 15K 300GB SAS DRVIBMI UPGTAA	\$3,100.00		36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$265.70
5 5	ML4153001CU ML47210001B	VMAX 20K 4G 15K 300GB SAS DRV IBM-I UPG VMAX 20K 4G 7_2K 1000GB SAS DRIVE	\$3,100.00 \$1,630.00		36% 36%	\$1,984.00 \$1,043.20	\$332.01 \$244.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$265.70 \$195.60
5	ML47210001B ML47210001BTU	VMAX 20K 4G 7_2K 1000GB SAS DRIVEUPGTAA	\$2,280.00		36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$195.42
5	ML47210001BU	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	\$2,280.00		36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$195.42
5	ML47210001C	VMAX 20K 4G 7_2K 1000GB SAS DRIVE IBM-i	\$1,630.00		36%	\$1,043.20	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$195.60
5 5	ML47210001CTU ML47210001CU	VMAX20K4G 7_2K 1000GB SASDRV IBMIUPGTAA	\$2,280.00		36% 36%	\$1,459.20	\$244.19 \$244.19	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$195.42 \$195.42
5	ML4F11001B	VMAX 20K 4G 7_2K 1000GB SAS DRV IBMI UPG VMAX 20K 4G SSD 100GB SAS DRIVE	\$2,280.00 \$3,255.00	EN-H	36%	\$1,459.20 \$2,083.20	\$488.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$390.60
5	ML4F11001BU	VMAX 20K 4G SSD 100GB SAS DRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$383.98
5	ML4F11001C	VMAX 20K 4G SSD 100GB SAS DRIVE IBM-i	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	ML4F11001CU	VMAX 20K 4G SSD 100GB SAS DRV IBM-i UPG	\$4,480.00		36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$383.98
5 5	ML4F11002BFP ML4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP VMAX 20K 4G FLASH 100GB DRV FP	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$972.00 \$972.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$972.00 \$972.00
5	ML4F12001B	VMAX 20K 4G SSD 200GB SAS DRIVE	\$5,765.00		36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$691.80
5	ML4F12001BU	VMAX 20K 4G SSD 200GB SAS DRIVE UPG	\$8,075.00		36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$692.11
5	ML4F12001C	VMAX 20K 4G SSD 200GB SAS DRV IBM-i	\$5,765.00		36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$691.80
5 5	ML4F12001CU ML4F12002BFP	VMAX 20K 4G SSD 200GB SAS DRV UPG IBM-i VMAX 20K 4G FLASH 200GB DRV FP	\$8,075.00 \$0.00		36% 36%	\$5,168.00 \$0.00	\$864.83 \$1,850.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$692.11 \$1,850.00
5	ML4F12002BFF ML4F12002CFP	VMAX 20K 4G FLASH 200GB DRV FP VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	ML4F14001B	VMAX 20K 4G SSD 400GB SAS DRIVE	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,312.80
5	ML4F14001BU	VMAX 20K 4G SSD 400GB SAS DRIVE UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,312.22
5	ML4F14001C	VMAX 20K 4G SSD 400GB SAS DRIVE IBM-i	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,312.80
5 5	ML4F14001CU ML4F14002BFP	VMAX 20K 4G SSD 400GB SAS DRV UPG IBM-i VMAX 20K 4G FLASH 400GB DRV FP	\$15,310.00 \$0.00		36% 36%	\$9,798.40 \$0.00	\$1,639.70 \$3,507.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,312.22 \$3,507.00
5	ML4F14002CFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	MS4103001B	VMAX 20K 4G 10K 300GB SAS DRV	\$860.00	EN-H	36%	\$550.40	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.20
5	MS4103001BTU	VMAX 20K 4G 10K 300GB SAS DRV UPG TAA	\$1,205.00		36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5	MS4103001BU	VMAX 20K 4G 10K 300GB SAS DRV UPG VMAX 20K 4G 10k 300GB SAS drive IBM-i	\$1,205.00		36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5 5	MS4103001C MS4103001CTU	VMAX 20K 4G 10K 300GB SAS drive IBM-I VMAX 20K4G 10K 300GB SAS drive IBM UPGTAA	\$860.00 \$1,205.00		36% 36%	\$550.40 \$771.20	\$129.00 \$129.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.20 \$103.28
5	MS4103001CU	VMAX 20K 4G 10k 300GB SAS dry IBM-i UPG	\$1,205.00		36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5	MS4104501B	VMAX 20K 4G 10K 450GB SAS DRV	\$1,250.00	EN-H	36%	\$800.00	\$187.50	\$0.00	\$0.00	\$0.00	\$0.00	\$150.00
5	MS4104501BTU	VMAX 20K 4G 10K 450GB SAS DRV UPG TAA	\$1,750.00		36%	\$1,120.00	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$149.99
5 5	MS4104501BU MS4104501C	VMAX 20K 4G 10K 450GB SAS DRV UPG VMAX 20K 4G 10k 450GB SAS drive IBM-i	\$1,750.00 \$1,250.00		36% 36%	\$1,120.00 \$800.00	\$187.43 \$187.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$149.99 \$150.00
5	MS4104501C MS4104501CTU	VMAX 20K 4G 10K 450GB SAS drive IBM-I VMAX 20K4G 10K 450GB SAS dry IBMi UPGTAA	\$1,250.00 \$1,750.00		36%	\$800.00	\$187.50 \$187.43	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$150.00 \$149.99
5	MS4104501CU	VMAX 20K 4G 10k 450GB SAS drv IBM-i UPG	\$1,750.00		36%	\$1,120.00	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$149.99
5	MS4106001B	VMAX 20K 4G 10K 600GB SAS DRV	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178.80
5	MS4106001BTU	VMAX 20K 4G 10K 600GB SAS DRV UPG TAA	\$2,085.00		36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71
5 5	MS4106001BU MS4106001C	VMAX 20K 4G 10K 600GB SAS DRV UPG VMAX 20K 4G 10k 600GB SAS drive IBM-i	\$2,085.00 \$1,490.00		36% 36%	\$1,334.40 \$953.60	\$223.30 \$223.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178.71 \$178.80
5	MS4106001C MS4106001CTU	VMAX 20K 4G 10K 600GB SAS drive IBM-I VMAX 20K4G 10K 600GB SAS driv IBMi UPGTAA	\$2,085.00		36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71
5	MS4106001CU	VMAX 20K 4G 10k 600GB SAS drv IBM-i UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71
5	MS4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.20

					NVP LEVEL 1			NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MS4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVEUPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$235.27
5 5	MS4109001BU MS4109001C	VMAX 20K 4G 10K 900GB SAS DRIVEUPG VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$2,745.00 \$1,960.00	EN-H EN-H	36% 36%	\$1,756.80 \$1,254.40	\$293.99 \$294.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$235.27 \$235.20
5	MS4109001CTU	VMAX 20K 4G 10K 900GB SAS DRIVESIUPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$235.27
5	MS4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$235.27
5	MT47230001B	VMAX 20K 4G 72K 3000GB DRV	\$2,420.00	EN-H	36%	\$1,548.80	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$290.40
5 5	MT47230001BTU MT47230001BU	VMAX 20K 4G 72K 3000GB DRV UPG TAA VMAX 20K 4G 72K 3000GB DRV UPG	\$3,390.00 \$3,390.00	EN-H EN-H	36% 36%	\$2,169.60 \$2,169.60	\$508.50 \$363.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$406.80 \$290.56
5	MT47230001D0	VMAX 20K 4G 72K 3000GB DRVSI	\$2,420.00	EN-H	36%	\$1,548.80	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$290.40
5	MT47230001CTU	VMAX 20K 4G 7_2K3000GB DRV UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$290.56
5	MT47230001CU	VMAX 20K 4G 72K 3000GB DRVSI UPGRADE	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$290.56
5 5	S2-00004-RET S2-00040-RET	VMAX 20K 4Gb 4S FIC RETURN VMAX 20K 4Gb 4M FIC RETURN	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-0040-RET	VMAX 20K 4M GIGE RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-08000-RET	VMAX 20K 4Gb 8S FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-128-BASE	VMAX 20K BASE-128GB	\$213,500.00	EN-H	36%	\$136,640.00	\$32,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,620.00
5 5	S2-128-BASEC S2-128D-BASE	VMAX 20K BASE -128GB-C VMAX 20K BASE-128GB with Encryption	\$213,500.00 \$241,295.00	EN-H EN-H	36% 36%	\$136,640.00 \$154,428.80	\$32,025.00 \$36,194.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,620.00 \$28,955.40
5	S2-128D-BASEC	VMAX 20K BASE-128GB-C with Encryption	\$241,295.00	EN-H	36%	\$154,428.80	\$36,194.25	\$0.00	\$0.00	\$0.00	\$0.00	\$28,955.40
5	S2-128-RET	VMAX 20K MEMORY RETURN 128GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-1P	VMAX 20K 1P INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-32-128UFD S2-32-64UFD	VMAX 20K MEMCONV 2X16 to 2X64 GB VMAX 20K MEMCONV 2X16 to 2X32 GB	\$98,295.00 \$28,485.00	EN-H EN-H	36% 36%	\$62,908.80 \$18,230.40	\$11,343.24 \$3,287.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,072.63 \$2,629.17
5	S2-32-BASE	VMAX 20K BASE-32GB	\$148,215.00	EN-H	36%	\$94,857.60	\$22,232.25	\$0.00	\$0.00	\$0.00	\$0.00	\$17,785.80
5	S2-32-BASEC	VMAX 20K BASE-32GB-C	\$148,215.00	EN-H	36%	\$94,857.60	\$22,232.25	\$0.00	\$0.00	\$0.00	\$0.00	\$17,785.80
5	S2-32D-BASE	VMAX 20K BASE-32GB with Encryption	\$176,010.00	EN-H	36%	\$112,646.40	\$26,401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$21,121.20
5 5	S2-32D-BASEC S2-32-RET	VMAX 20K BASE-32GB-C with Encryption	\$176,010.00 \$0.00	EN-H EN-H	36% 36%	\$112,646.40	\$26,401.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$21,121.20
5	S2-3Z-RE1 S2-3D	VMAX 20K MEMORY RETURN 32GB VMAX 20K DELTA INFRAST	\$0.00	EN-H	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-3Y	VMAX 20K WYE INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-44000-RET	VMAX 20K 4Gb 4M4S FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-62000-RET	VMAX 20K 4Gb 6M2S FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-64-128UFD S2-64-BASE	VMAX 20K MEMCONV 2X32 to 2X64 GB VMAX 20K BASE-64GB	\$90,650.00 \$165,515.00	EN-H EN-H	36% 36%	\$58,016.00 \$105,929.60	\$10,461.01 \$24,827.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,367.00 \$19,861.80
5	S2-64-BASEC	VMAX 20K BASE -64GB-C	\$165,515.00	EN-H	36%	\$105,929.60	\$24,827.25	\$0.00	\$0.00	\$0.00	\$0.00	\$19,861.80
5	S2-64D-BASE	VMAX 20K BASE-64GB with Encryption	\$193,310.00	EN-H	36%	\$123,718.40	\$28,996.50	\$0.00	\$0.00	\$0.00	\$0.00	\$23,197.20
5	S2-64D-BASEC	VMAX 20K BASE -64GB-C with Encryption	\$193,310.00	EN-H	36%	\$123,718.40	\$28,996.50	\$0.00	\$0.00	\$0.00	\$0.00	\$23,197.20
5 5	S2-64-RET S2-80000-RET	VMAX 20K MEMORY RETURN 64GB VMAX 20K 4Gb 8M FC RETURN	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	S2-ACON3P-50	ADPTR AC 3PH 50A W/3/4IN CONDUIT ADPTR	\$0.00 \$455.00	EN-H	36%	\$291.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	S2-AD128DNDCU	VMAX 20K UPG ENGINE-128GB-C with Encryp	\$267,750.00	EN-H	36%	\$171,360.00	\$30,898.35	\$0.00	\$0.00	\$0.00	\$0.00	\$24,713.33
5	S2-AD128NDECU	VMAX 20K UPG ENGINE-128GB-C	\$231,620.00	EN-H	36%	\$148,236.80	\$26,728.95	\$0.00	\$0.00	\$0.00	\$0.00	\$21,378.53
5 5	S2-ADD128DNDC S2-ADD128DNDE	VMAX 20K ADD ENGINE-128GB-C with Encryp VMAX 20K ADD ENGINE-128GB with Encryp	\$205,960.00	EN-H EN-H	36% 36%	\$131,814.40 \$131,814.40	\$30,894.00 \$30,894.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,715.20
5 5	S2-ADD128DNDU	VMAX 20K ADD ENGINE-126GB with Encryp  VMAX 20K UPG ENGINE-128GB with Encryp	\$205,960.00 \$267,750.00	EN-H	36%	\$171,360.00	\$30,898.35	\$0.00	\$0.00	\$0.00	\$0.00	\$24,715.20 \$24,713.33
5	S2-ADD128NDE	VMAX 20K ADD ENGINE-128GB	\$178,165.00	EN-H	36%	\$114,025.60	\$26,724.75	\$0.00	\$0.00	\$0.00	\$0.00	\$21,379.80
5	S2-ADD128NDEC	VMAX 20K ADD ENGINE-128GB-C	\$178,165.00	EN-H	36%	\$114,025.60	\$26,724.75	\$0.00	\$0.00	\$0.00	\$0.00	\$21,379.80
5	S2-ADD128NDEU	VMAX 20K UPG ENGINE-128GB	\$231,620.00	EN-H	36%	\$148,236.80	\$26,728.95	\$0.00	\$0.00	\$0.00	\$0.00	\$21,378.53
5 5	S2-ADD32DNDCU S2-ADD32DNDE	VMAX 20K UPG ENGINE-32GB-C with Encryp VMAX 20K ADD ENGINE-32GB with Encryption	\$181,070.00 \$139,280.00	EN-H EN-H	36% 36%	\$115,884.80 \$89,139.20	\$20,895.48 \$20,892.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,712.76 \$16,713.60
5	S2-ADD32DNDEC	VMAX 20K ADD ENGINE-32GB-C with Encryp	\$139,280.00	EN-H	36%	\$89,139.20	\$20,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,713.60
5	S2-ADD32DNDEU	VMAX 20K UPG ENGINE-32GB with Encryption	\$181,070.00	EN-H	36%	\$115,884.80	\$20,895.48	\$0.00	\$0.00	\$0.00	\$0.00	\$16,712.76
5	S2-ADD32NDE	VMAX 20K ADD ENGINE-32GB	\$111,490.00	EN-H	36%	\$71,353.60	\$16,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13,378.80
5 5	S2-ADD32NDEC S2-ADD32NDECU	VMAX 20K ADD ENGINE-32GB-C VMAX 20K UPG ENGINE-32GB-C	\$111,490.00 \$144,935.00	EN-H EN-H	36% 36%	\$71,353.60 \$92,758.40	\$16,723.50 \$16,725.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,378.80 \$13,377.50
5	S2-ADD32NDECU S2-ADD32NDEU	VMAX 20K UPG ENGINE-32GB-C VMAX 20K UPG ENGINE-32GB	\$144,935.00	EN-H	36%	\$92,758.40	\$16,725.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13,377.50
5	S2-ADD64DNDCU	VMAX 20K UPG ENGINE-64GB-C with Encryp	\$201,285.00	EN-H	36%	\$128,822.40	\$23,228.29	\$0.00	\$0.00	\$0.00	\$0.00	\$18,578.61
5	S2-ADD64DNDE	VMAX 20K ADD ENGINE-64GB with Encryption	\$154,835.00	EN-H	36%	\$99,094.40	\$23,225.25	\$0.00	\$0.00	\$0.00	\$0.00	\$18,580.20
5 5	S2-ADD64DNDEC S2-ADD64DNDEU	VMAX 20K ADD ENGINE-64GB-C with Encryp VMAX 20K UPG ENGINE-64GB with Encryption	\$154,835.00 \$201,285.00	EN-H EN-H	36% 36%	\$99,094.40 \$128,822.40	\$23,225.25 \$23,228.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,580.20 \$18,578.61
5	S2-ADD64NDE0	VMAX 20K ADD ENGINE-64GB	\$201,265.00	EN-H	36%	\$81,305.60	\$19,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,244.80
5	S2-ADD64NDEC	VMAX 20K ADD ENGINE-64GB-C	\$127,040.00	EN-H	36%	\$81,305.60	\$19,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,244.80
5	S2-ADD64NDECU	VMAX 20K UPG ENGINE-64GB-C	\$165,155.00	EN-H	36%	\$105,699.20	\$19,058.89	\$0.00	\$0.00	\$0.00	\$0.00	\$15,243.81
5 5	S2-ADD64NDEU S2-ASSETTG-MS	VMAX 20K UPG ENGINE-64GB CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	\$165,155.00 \$0.00	EN-H EN-H	36% 36%	\$105,699.20 \$0.00	\$19,058.89 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,243.81 \$0.00
5	S2-ASSETTG-MS S2-CNV-3DU	VMAX 20K CONV TO 3D INFRA/STOR BAY MISC	\$2,680.00	EN-H EN-H	36%	\$0.00 \$1,715.20	\$402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$321.60
5	S2-CNV-3YU	VMAX 20K CONV TO 3Y INFRA/STOR BAY MISC	\$2,680.00	EN-H	36%	\$1,715.20	\$402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$321.60
5	S2-CNVDB-1PU	VMAX 20K CONV TO 1P STORAGE BAY MISC	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CNVINF-1PU	VMAX 20K CONV TO 1P INFRASTRUCTURE MISC	\$2,680.00		36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-COMPRSUFD S2-CONFIG01	VMAX 20K UPG CMPR ENABLED VMAX 20K CONFIG 01	\$10,165.00 \$0.00	EN-H EN-H	36% 36%	\$6,505.60 \$0.00	\$1,173.04 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$938.23 \$0.00
5	S2-CONFIG01-E	VMAX 20K CONFIG 01E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG02	VMAX 20K CONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG02-E	VMAX 20K CONFIG 02E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG03	VMAX 20K CONFIG 03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG03-E S2-CONFIG04	VMAX 20K CONFIG 03E VMAX 20K CONFIG 04	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG04-E	VMAX 20K CONFIG 04E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG05	VMAX 20K CONFIG 05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-CONFIG05-E	VMAX 20K CONFIG 05E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG06 S2-CONFIG06-E	VMAX 20K CONFIG 06 VMAX 20K CONFIG 06E	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG07	VMAX 20K CONFIG 07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG07-E	VMAX 20K CONFIG 07E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG08	VMAX 20K CONFIG 08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG08-E S2-CONFIG09	VMAX 20K CONFIG 08E VMAX 20K CONFIG 09	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG09-E	VMAX 20K CONFIG 09E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG10	VMAX 20K CONFIG 10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG10-E	VMAX 20K CONFIG 10E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG11 S2-CONFIG11-E	VMAX 20K CONFIG 11 VMAX 20K CONFIG 11E	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG12	VMAX 20K CONFIG 12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG12-E	VMAX 20K CONFIG 12E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG13 S2-CONFIG13-E	VMAX 20K CONFIG 13 VMAX 20K CONFIG 13E	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG14	VMAX 20K CONFIG 14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG14-E	VMAX 20K CONFIG 14E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG15	VMAX 20K CONFIG 15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG15-E S2-CONFIG16	VMAX 20K CONFIG 15E VMAX 20K CONFIG 16	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG16 S2-CONFIG16-E	VMAX 20K CONFIG 16E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG17	VMAX 20K CONFIG 17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG17-E	VMAX 20K CONFIG 17E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG18 S2-CONFIG18-E	VMAX 20K CONFIG 18 VMAX 20K CONFIG 18E	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG19	VMAX 20K CONFIG 19	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG19-2	VMAX 20K CONFIG 19-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG20	VMAX 20K CONFIG 20	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG21 S2-CONFIG22	VMAX 20K CONFIG 21 VMAX 20K CONFIG 22	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG22-2	VMAX 20K CONFIG 22-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG23	VMAX 20K CONFIG 23	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG24	VMAX 20K CONFIG 24	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG25 S2-CONFIG26	VMAX 20K CONFIG 25 VMAX 20K CONFIG 26	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG27	VMAX 20K CONFIG 27	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG28	VMAX 20K CONFIG 28	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG29	VMAX 20K CONFIG 29	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG30 S2-CONFIG31	VMAX 20K CONFIG 30 VMAX 20K CONFIG 31	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG32	VMAX 20K CONFIG 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG32-2	VMAX 20K CONFIG 32-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG33 S2-CONFIG34	VMAX 20K CONFIG 33 VMAX 20K CONFIG 34	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG34 S2-CONFIG35	VMAX 20K CONFIG 34 VMAX 20K CONFIG 35	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG36	VMAX 20K CONFIG 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG36-2	VMAX 20K CONFIG 36-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG37 S2-CONFIG38	VMAX 20K CONFIG 37 VMAX 20K CONFIG 38	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG39	VMAX 20K CONFIG 39	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG39-2	VMAX 20K CONFIG 39-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG40	VMAX 20K CONFIG 40	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG40-2 S2-CONFIG41	VMAX 20K CONFIG 40-2 VMAX 20K CONFIG 41	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-CONFIG41 S2-CONFIG41-2	VMAX 20K CONFIG 41 VMAX 20K CONFIG 41-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG42	VMAX 20K CONFIG 42	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-CONFIG43	VMAX 20K CONFIG 43	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-CONFIG44 S2-DB-BOT-KIT	VMAX 20K CONFIG 44 VMAX 20K BOT ROUTING KIT	\$0.00 \$665.00	EN-H EN-H	36% 36%	\$0.00 \$425.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-DB-DC-1P	VMAX 20K SB DCH 1 PHASE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00		\$0.00	\$0.00	\$2,024.40
5	S2-DB-DC-1PP	VMAX 20K SB DCH 1 PHASE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00		\$0.00	\$0.00	\$2,024.40
5	S2-DB-DC-1PPU	VMAX 20K DCH 1 PHASE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00		\$0.00	\$0.00	\$2,024.40
5 5	S2-DB-DC-1PU S2-DB-DC-3D	VMAX 20K SB DCH 1 PHASE UPG VMAX 20K SB DCH DELTA	\$16,870.00 \$16,870.00	EN-H EN-H	36% 36%	\$10,796.80 \$10,796.80	\$2,530.50 \$2,530.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2,024.40 \$2,024.40
5	S2-DB-DC-3DP	VMAX 20K SB DCH DELTA VMAX 20K SB DCH DELTA PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5	S2-DB-DC-3DPU	VMAX 20K SB DCH DELTA UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5	S2-DB-DC-3DU	VMAX 20K SB DCH DELTA UPG VMAX 20K SB DCH WYE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00		\$0.00	\$0.00	\$2,024.40
5 5	S2-DB-DC-3PY S2-DB-DC-3Y	VMAX 20K SB DCH WYE PERF REAR DOOR VMAX 20K SB DCH WYE	\$16,870.00 \$16,870.00	EN-H EN-H	36% 36%	\$10,796.80 \$10,796.80	\$2,530.50 \$2,530.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2,024.40 \$2,024.40
5	S2-DB-DC-3YPU	VMAX 20K SB DCH WYE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80		\$0.00		\$0.00	\$0.00	\$2,024.40
5	S2-DB-DC-3YU	VMAX 20K SB DCH WYE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5	S2-DBDC-SPS	VMAX 20K SB DCH SPS	\$2,100.00		36%	\$1,344.00		\$0.00			\$0.00	\$252.00
5 5	S2-DBDC-SPS-U S2-DBDCSPS-UF	VMAX 20K SB DCH SPS UPG VMAX 20K SB DCH SPS UFD	\$2,100.00 \$2,100.00	EN-H EN-H	36% 36%	\$1,344.00 \$1,344.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$252.00 \$252.00
5	S2-DBDCSI 3-01	VMAX 20K SPSV DCH	\$2,100.00	EN-H	36%	\$1,344.00		\$0.00		\$0.00	\$0.00	\$252.00
5	S2-DBDCVSPS-U	VMAX 20K SPSV DCH UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	S2DBDCVSPS-UF	VMAX 20K SPSV DCH UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-DB-DIR-1P	VMAX 20K SB DIR 1 PHASE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5 5	S2-DB-DIR-1PP S2-DB-DIR1PPU	VMAX 20K SB DIR 1 PHASE PERF REAR DOOR VMAX 20K DIR 1 PHASE UPG PERF REAR DOOR	\$16,870.00 \$16,870.00	EN-H EN-H	36% 36%	\$10,796.80 \$10,796.80	\$2,530.50 \$2,530.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DB-DIR-1PU	VMAX 20K SB DIR 1 PHASE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DB-DIR-3D	VMAX 20K SB DIR DELTA	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5	S2-DB-DIR-3DP	VMAX 20K SB DIR DELTA PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-DB-DIR3DPU S2-DB-DIR-3DU	VMAX 20K SB DIR DELTA UPG PERF REAR DOOR VMAX 20K SB DIR DELTA UPG	\$16,870.00 \$16,870.00	EN-H EN-H	36% 36%	\$10,796.80 \$10,796.80	\$2,530.50 \$2,530.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DB-DIR-3Y	VMAX 20K SB DIR WYE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DB-DIR-3YP	VMAX 20K SB DIR WYE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DB-DIR3YPU	VMAX 20K SB DIR WYE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,024.40
5 5	S2-DB-DIR-3YU S2-DB-SPS	VMAX 20K SB DIR WYE UPG VMAX 20K SB SPS	\$16,870.00 \$2,100.00	EN-H EN-H	36% 36%	\$10,796.80 \$1,344.00	\$2,530.50 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,024.40 \$252.00
5	S2-DB-SPS-U	VMAX 20K SB SPS UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	S2-DB-SPS-UFD	VMAX 20K SB SPS UFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	S2-DB-TOP-KIT	VMAX 20K Storage Bay Top Routing Kit	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-DBV-DC-1P S2-DBV-DC-1PU	VMAX 20K DBV DIR 1 PHASE VMAX 20K DBV DIR 1 PHASE UPG	\$16,255.00 \$16,255.00	EN-H EN-H	36% 36%	\$10,403.20 \$10,403.20	\$2,438.25 \$2,438.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DBV-DC-11 G S2-DBV-DC-3D	VMAX 20K DBV DCH DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DBV-DC-3DU	VMAX 20K DBV DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DBV-DC-3Y	VMAX 20K DBV DCH WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-DBV-DC-3YU S2-DBV-DIR-1P	VMAX 20K DBV DCH WYE UPG VMAX 20K DBV DIR 1 PHASE	\$16,255.00 \$16,255.00	EN-H EN-H	36% 36%	\$10,403.20 \$10,403.20	\$2,438.25 \$2,438.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DBV-DIR1PU	VMAX 20K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DBV-DIR-3D	VMAX 20K DBV DIR DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DBV-DIR3DU	VMAX 20K DBV DIR DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-DBV-DIR-3Y S2-DBV-DIR3YU	VMAX 20K DBV DIR WYE VMAX 20K DBV DIR WYE UPG	\$16,255.00 \$16,255.00	EN-H EN-H	36% 36%	\$10,403.20 \$10,403.20	\$2,438.25 \$2,438.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,950.60 \$1,950.60
5	S2-DBV-BRSTO	VMAX 20K SPSV	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DBV-SPS-U	VMAX 20K SPSV-UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DBVSPS-UF	VMAX 20K SPSV UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-DDB-DC-1P S2-DDB-DC-1PP	VMAX 20K SEP SB 1PHASE VMAX 20K SEP SB 1PH PERF REAR DOOR	\$30,715.00	EN-H EN-H	36% 36%	\$19,657.60	\$4,607.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DDB-DC-1PP S2-DDB-DC1PPU	VMAX 20K SEP SB 1PH PERF REAR DOOR VMAX 20K SEP SB 1PH PERF REAR DOOR UPG	\$30,715.00 \$30,715.00	EN-H EN-H	36% 36%	\$19,657.60 \$19,657.60	\$4,607.25 \$4,607.25	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	S2-DDB-DC-1PU	VMAX 20K SEP SB 1PHASE UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DDB-DC-3D	VMAX 20K SEP SB DELTA	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DDB-DC-3DP	VMAX 20K SEP SB DELTA PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-DDB-DC3DPU S2-DDB-DC-3DU	VMAX 20K SEP SB DELTA UPG PERF REAR DOOR VMAX 20K SEP SB DELTA UPG	\$30,715.00 \$30,715.00	EN-H EN-H	36% 36%	\$19,657.60 \$19,657.60	\$4,607.25 \$4,607.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,685.80 \$3,685.80
5	S2-DDB-DC-3Y	VMAX 20K SEP SB WYE	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$3,685.80
5	S2-DDB-DC-3YP	VMAX 20K SEP SB WYE PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DDB-DC3YPU	VMAX 20K SEP SB WYE UPG PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-DDB-DC-3YU S2-DDBV-DC-1P	VMAX 20K SEP SB WYE UPG VMAX 20K DDBV DCH 1 PHASE	\$30,715.00 \$30,100.00	EN-H EN-H	36% 36%	\$19,657.60 \$19,264.00	\$4,607.25 \$4,515.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DDBV-DC-1PU	VMAX 20K DDBV DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DDBV-DC-3D	VMAX 20K DDBV DCH DELTA	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DDBVDC-3DU	VMAX 20K DDBV DCH DELTA UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-DDBV-DC-3Y S2-DDBVDC-3YU	VMAX 20K DDBV DCH WYE VMAX 20K DDBV DCH WYE UPG	\$30,100.00 \$30,100.00	EN-H EN-H	36% 36%	\$19,264.00 \$19,264.00	\$4,515.00 \$4,515.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DDDVDC-510 S2-DE15DCH	VMAX 20K 15SLT DR ENCL	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	S2-DE15DCHU	VMAX 20K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	S2-DE15DCHUFD	VMAX 20K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	S2-DE15-DIR S2-DE15-DIRU	VMAX 20K 15SLT DR ENCL VMAX 20K 15SLT DR ENCL UPG	\$3,150.00 \$3,150.00	EN-H EN-H	36% 36%	\$2,016.00 \$2,016.00	\$472.50 \$472.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$378.00 \$378.00
5	S2-DE15DIRUFD	VMAX 20K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	S2-DE25-DCH	VMAX 20K 25SLT DR ENCL	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5	S2-DE25-DCHU	VMAX 20K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5 5	S2-DE25DCHUFD S2-DE25-DIR	VMAX 20K 25SLT DR ENCL UFD VMAX 20K 25SLT DR ENCL	\$5,930.00 \$5,930.00	EN-H EN-H	36% 36%	\$3,795.20 \$3,795.20	\$889.50 \$889.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-DE25-DIRU	VMAX 20K 25SLT DR ENGL VMAX 20K 25SLT DR ENGL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-DE25DIRUFD	VMAX 20K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5	S2-FC-FTS	VMAX 20K FED TRD STRG PORT TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE00004	VMAX 20K 4Gb 4S FIC	\$1,880.00	EN-H	36%	\$1,203.20	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.60
5 5	S2-FE00004E S2-FE00004EU	VMAX 20K 8Gb 4S FIC VMAX 20K 8Gb 4S FIC-UPG	\$5,635.00 \$7,320.00	EN-H EN-H	36% 36%	\$3,606.40 \$4,684.80	\$845.25 \$844.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$676.20 \$675.64
5	S2FE00004EUF	VMAX 20K 8Gb 4S FIC-OPG VMAX 20K 8Gb 4S FIC-CV	\$11,735.00	EN-H	36%	\$4,664.60 \$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-FE00004U	VMAX 20K 4Gb 4S FIC-UPG	\$2,440.00	EN-H	36%	\$1,561.60	\$281.58	\$0.00	\$0.00	\$0.00	\$0.00	\$225.21
5	S2-FE00004UFD	VMAX 20K 4Gb 4S FIC-CV	\$11,735.00		36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-FE00040	VMAX 20K 4Gb 4M FIC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-FE00040E S2-FE00040EU	VMAX 20K 8Gb 4M FIC VMAX 20K 8Gb 4M FIC-UPG	\$3,755.00 \$4,880.00	EN-H EN-H	36% 36%	\$2,403.20 \$3,123.20	\$563.25 \$563.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2FE00040EUF	VMAX 20K 8Gb 4M FIC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-FE00040U	VMAX 20K 4Gb 4M FIC-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE00040UFD	VMAX 20K 4Gb 4M FIC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S2-FE00400 S2-FE00400T	VMAX 20K 4M GIGE VMAX 20K 10Gb 4M GIGE	\$0.00 \$3,755.00	EN-H EN-H	36% 36%	\$0.00 \$2,403.20	\$0.00 \$563.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S2-FE00400TU	VMAX 20K 10Gb 4M GIGE-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-FE00400TUF	VMAX 20K 10Gb 4M GIGE-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	S2-FE00400U	VMAX 20K 4M GIGE-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-FE00400UFD	VMAX 20K 4M GIGE-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,083.14
5 5	S2-FE08000 S2-FE08000E	VMAX 20K 4Gb 8S FC VMAX 20K 8Gb 8S FC	\$3,755.00 \$7,510.00	EN-H EN-H	36% 36%	\$2,403.20 \$4,806.40	\$563.25 \$1,126.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$450.60 \$901.20
5	S2-FE08000EU	VMAX 20K 8Gb 8S FC-UPG	\$9,765.00	EN-H	36%	\$6,249.60	\$1,126.88	\$0.00	\$0.00	\$0.00	\$0.00	\$901.31
5	S2FE08000EUF	VMAX 20K 8Gb 8S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.20
5	S2-FE08000U	VMAX 20K 4Gb 8S FC-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$450.42
5 5	S2-FE08000UFD S2-FE44000	VMAX 20K 4Gb 8S FC-CV VMAX 20K 4Gb 4M4S FC	\$11,735.00 \$1,880.00	EN-H EN-H	36% 36%	\$7,510.40 \$1,203.20	\$1,354.22 \$282.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,083.14 \$225.60
5	S2-FE44000E	VMAX 20K 4GB 4M4S FC	\$5,635.00	EN-H	36%	\$3,606.40	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$676.20
5	S2-FE44000EU	VMAX 20K 8Gb 4M4S FC-UPG	\$7,320.00	EN-H	36%	\$4,684.80	\$844.73	\$0.00	\$0.00	\$0.00	\$0.00	\$675.64
5	S2FE44000EUF	VMAX 20K 8Gb 4M4S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.20
5 5	S2-FE44000U S2-FE44000UFD	VMAX 20K 4Gb 4M4S FC-UPG VMAX 20K 4Gb 4M4S FC-CV	\$2,440.00 \$11,735.00	EN-H EN-H	36% 36%	\$1,561.60 \$7,510.40	\$281.58 \$1,354.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$225.21 \$1,083.14
5	S2-FE62000	VMAX 20K 4Gb 6M2S FC	\$940.00	EN-H	36%	\$601.60	\$141.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.80
5	S2-FE62000E	VMAX 20K 8Gb 6M2S FC	\$4,695.00	EN-H	36%	\$3,004.80	\$704.25	\$0.00	\$0.00	\$0.00	\$0.00	\$563.40
5 5	S2-FE62000EU S2FE62000EUF	VMAX 20K 8Gb 6M2S FC-UPG	\$6,100.00	EN-H EN-H	36% 36%	\$3,904.00	\$703.94	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$563.03
5	S2-FE62000U	VMAX 20K 8Gb 6M2S FC-CV VMAX 20K 4Gb 6M2S FC-UPG	\$11,735.00 \$1,220.00	EN-H	36%	\$7,510.40 \$780.80	\$1,760.25 \$140.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,408.20 \$112.61
5	S2-FE62000UFD	VMAX 20K 4Gb 6M2S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,083.14
5	S2-FE80000	VMAX 20K 4Gb 8M FC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE80000E	VMAX 20K 8Gb 8M FC	\$3,755.00	EN-H	36%	\$2,403.20	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$450.60
5 5	S2-FE80000EU S2-FE80000EUF	VMAX 20K 8Gb 8M FC-UPG VMAX 20K 8Gb 8M FC-CV	\$4,880.00 \$11,735.00	EN-H EN-H	36% 36%	\$3,123.20 \$7,510.40	\$563.15 \$1,760.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$450.42 \$1,408.20
5	S2-FE80000U	VMAX 20K 4Gb 8M FC-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE80000UFD	VMAX 20K 4Gb 8M FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,083.14
5 5	S2-GE-FCOE S2-GE-ISCSI	VMAX 20K GIGE FCOE PORTS VMAX 20K GIGE ISCSI PORTS	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-GE-ISCSI S2-GE-SRDF	VMAX 20K GIGE ISCSI PORTS VMAX 20K GIGE SRDF PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-INTBKVKIT	VMAX 20K INTERNAL CABLE BRACKET TITAN	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-INTBRK-KIT	VMAX 20K INTERNAL CABLE BRKT	\$110.00	EN-H	36%	\$70.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-INT-BRK-KIT S2-ISERIESU	VMAX 20K INTERNAL CABLE BRKT VMAX 20K ISERIES UPG TRACKING MODEL	\$110.00 \$0.00	EN-H EN-H	36% 36%	\$70.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MAINFRAMEU	VMAX 20K ISENIES OF G TRACKING MODEL  VMAX 20K MAINFRAME UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG01	VMAX 20K MIXED CONFIG M01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG02	VMAX 20K MIXED CONFIG M02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MDCONFIG03 S2-MDCONFIG04	VMAX 20K MIXED CONFIG M03 VMAX 20K MIXED CONFIG M04	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MDCONFIG05	VMAX 20K MIXED CONFIG M05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG06	VMAX 20K MIXED CONFIG M06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG07	VMAX 20K MIXED CONFIG M07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MDCONFIG08 S2-MDCONFIG09	VMAX 20K MIXED CONFIG M08 VMAX 20K MIXED CONFIG M09	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MDCONFIG10	VMAX 20K MIXED CONFIG M10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG11	VMAX 20K MIXED CONFIG M11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG12	VMAX 20K MIXED CONFIG M12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MDCONFIG13 S2-MDCONFIG14	VMAX 20K MIXED CONFIG M13 VMAX 20K MIXED CONFIG M14	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MDCONFIG15	VMAX 20K MIXED CONFIG M15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG16	VMAX 20K MIXED CONFIG M16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MDCONFIG17	VMAX 20K MIXED CONFIG M17	\$0.00 \$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MDCONFIG18 S2-MDCONFIGA4	VMAX 20K MIXED CONFIG M18 VMAX 20K MIXED CONFIG MDA4	\$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MDCONFIGA6	VMAX 20K MIXED CONFIG MDA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIGD6	VMAX 20K MIXED CONFIG MD6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MDCONFIGD8 S2-MODEM	VMAX 20K MIXED CONFIG MD8 VMAX 20K ZBA MODEM LEAD FREE	\$0.00 \$1,545.00	EN-H EN-H	36% 36%	\$0.00 \$988.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MVCONFIG01	VMAX 20K MIXED CONFIG V01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG02	VMAX 20K MIXED CONFIG V02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG03	VMAX 20K MIXED CONFIG V03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MVCONFIG04 S2-MVCONFIG05	VMAX 20K MIXED CONFIG V04 VMAX 20K MIXED CONFIG V05	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MVCONFIG05 S2-MVCONFIG06	VMAX 20K MIXED CONFIG V05 VMAX 20K MIXED CONFIG V06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG07	VMAX 20K MIXED CONFIG V07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG08	VMAX 20K MIXED CONFIG V08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MVCONFIG09 S2-MVCONFIG10	VMAX 20K MIXED CONFIG V09 VMAX 20K MIXED CONFIG V10	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MVCONFIG10	VMAX 20K MIXED CONFIG V10 VMAX 20K MIXED CONFIG V11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG12	VMAX 20K MIXED CONFIG V12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG13	VMAX 20K MIXED CONFIG V13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG14 S2-MVCONFIG15	VMAX 20K MIXED CONFIG V14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MVCONFIG15 S2-MVCONFIG16	VMAX 20K MIXED CONFIG V15 VMAX 20K MIXED CONFIG V16	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MVCONFIG17	VMAX 20K MIXED CONFIG V10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG18	VMAX 20K MIXED CONFIG V18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIGA4	VMAX 20K MIXED CONFIG MVA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-MVCONFIGA6 S2-MVCONFIGD6	VMAX 20K MIXED CONFIG MVA6 VMAX 20K MIXED CONFIG MV6	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-MVCONFIGD8	VMAX 20K MIXED CONFIG MV6 VMAX 20K MIXED CONFIG MV8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-NOCMPRSRET	VMAX 20K NON-CMPR RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-OM3-10M S2-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	\$320.00 \$255.00		36% 36%	\$204.80 \$163.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	\$465.00		36%	\$297.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	\$630.00	EN-H	36%	\$403.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-OM3-5M S2-PC3YAFLA	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M 32A 3PH WYE IEC309 N.AMER	\$290.00 \$2,255.00	EN-H EN-H	36% 36%	\$185.60 \$1,443.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-PC3YAFLE	32A 3PH WYE FLYING LEAD INTL	\$3,920.00		36%	\$2,508.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-PCBL3DHH	50A 3PH DELTA HBL-HBL	\$2,255.00		36%	\$1,443.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-PCBL3DHR S2-PCBL3YAG	50A 3PH DELTA HBL-RSTOL	\$2,255.00		36% 36%	\$1,443.20 \$2,508.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-PCBLSTAG S2-PERFREARDR	32A 3PH WYE IEC309-GARO INTL VMAX 20K STORAGE BAY PERFORATED REARDOOR	\$3,920.00 \$865.00		36%	\$2,506.60 \$553.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	\$1,410.00	EN-H	36%	\$902.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	\$270.00		36%	\$172.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-PW40URUS S2-PW40U-US	30A 1PH RUSSELLSTOLL 3750DP 30A 1PH L6-30P N.AMER; JAPAN	\$1,670.00 \$270.00		36% 36%	\$1,068.80 \$172.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-SECURE	VMAX 20K SEISMIC BRKT SYSBAY	\$5,015.00		36%	\$3,209.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-SECUREDB	VMAX 20K SEISMIC BRKT STORBAY	\$1,975.00		36%	\$1,264.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-SECUREJK	VMAX 20K SEIS BRKT JNG KIT	\$2,050.00	EN-H	36%	\$1,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-SECURETDB S2-SECURETM	VMAX 20K SEISMIC BRKT STORBAY TITAN VMAX 20K SEIS BRKT JNG KIT	\$665.00 \$665.00		36% 36%	\$425.60 \$425.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-SILENCER	STORAGE BAY SILENCER KIT	\$1,235.00		36%	\$790.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-TELCO	VMAX 20K ZBA INTL TELCO KIT	\$85.00		36%	\$54.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG01 S2-VCONFIG02	VMAX 20K VCONFIG 01	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG02 S2-VCONFIG05	VMAX 20K VCONFIG 02 VMAX 20K VCONFIG 05	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG06	VMAX 20K VCONFIG 06	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG07	VMAX 20K VCONFIG 07	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG08 S2-VCONFIG09	VMAX 20K VCONFIG 08 VMAX 20K VCONFIG 09	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG09 S2-VCONFIG10	VMAX 20K VCONFIG 10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG11	VMAX 20K VCONFIG 11	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG12	VMAX 20K VCONFIG 12	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG13 S2-VCONFIG14	VMAX 20K VCONFIG 13 VMAX 20K VCONFIG 14	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG15	VMAX 20K VCONFIG 15	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG16	VMAX 20K VCONFIG 16	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG17	VMAX 20K VCONFIG 17 VMAX 20K VCONFIG 18	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG18 S2-VCONFIG19	VMAX 20K VCONFIG 18 VMAX 20K VCONFIG 19	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG192	VMAX 20K VCONFIG 19-2	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG20	VMAX 20K VCONFIG 20	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG21 S2-VCONFIG22	VMAX 20K VCONFIG 21 VMAX 20K VCONFIG 22	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG23	VMAX 20K VCONFIG 23	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG24	VMAX 20K VCONFIG 24	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG25	VMAX 20K VCONFIG 25	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG26 S2-VCONFIG27	VMAX 20K VCONFIG 26 VMAX 20K VCONFIG 27	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG28	VMAX 20K VCONFIG 28	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG29	VMAX 20K VCONFIG 29	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG30 S2-VCONFIG31	VMAX 20K VCONFIG 30 VMAX 20K VCONFIG 31	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG32	VMAX 20K VCONFIG 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VCONFIG33	VMAX 20K VCONFIG 33	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2-VCONFIG34 S2-VCONFIG35	VMAX 20K VCONFIG 34 VMAX 20K VCONFIG 35	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VCONFIG35 S2-VCONFIG36	VMAX 20K VCONFIG 35 VMAX 20K VCONFIG 36	\$0.00 \$0.00		36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5	S2VDBPERDOR1P	VMAX 20K DRIVE BAY PERF DOOR 1P	\$620.00		36%	\$396.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2VDBPERFDOOR	VMAX 20K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S2VDBSOLDOOR S2VDBSOLDOR1P	VMAX 20K DRIVE BAY SOLID DOOR 37.3220K DRIVE BAY SOLID DOOR 1P	\$620.00 \$620.00		36% 36%	\$396.80 \$396.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VFP1-20K	PROMO 100GB VFP20K 96	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VFP1-20KU	PROMO 100GB VFP20K 32U	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VFP2-20K	PROMO 100GB VFP20K 192	\$0.00		36%	\$0.00	\$0.00	\$0.00	1	\$0.00	\$0.00	\$0.00
5 5	S2-VFP2-20KU S2-VFP3-20K	PROMO 100GB VFP20K 48U PROMO 200GB VFP20K 96	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VFP3-20KU	PROMO 200GB VFP20K 96 PROMO 100GB VFP20K 96U	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VFP4-20K	PROMO 200GB VFP20K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP4-20KU	PROMO 200GB VFP20K 32U	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VFP5-20K S2-VFP5-20KU	PROMO 400GB VFP20K 96 PROMO 200GB VFP20K 48U	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S2-VFP6-20KU	PROMO 200GB VFP20K 460 PROMO 400GB VFP20K 192	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	S2-VFP6-20KU	PROMO 200GB VFP20K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP7-20KU	PROMO 400GB VFP20K 32U	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	S2-VFP8-20KU S2-VFP9-20KU	PROMO 400GB VFP20K 48U PROMO 400GB VFP20K 96U	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-00004-RET	VMAX 40K 4SM 8G FIC RETURN	\$0.00		36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-00040-RET	VMAX 40K 4MM 8G FIC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-00400-RET SD-00400T-RET	VMAX 40K 4MM GIGE RETURN VMAX 40K 4MM 10 GIGE RETURN	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-08000E-RET	VMAX 40K 8SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192-256UFD	VMAX 40K MEMCONV 2X96 to 2X128 GB	\$238,590.00	EN-H	36%	\$152,697.60	\$27,533.29	\$0.00	\$0.00	\$0.00	\$0.00	\$22,021.86
5 5	SD-192-BASE	VMAX 40K BASE-192GB	\$262,630.00	EN-H	36%	\$168,083.20	\$39,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31,515.60
5	SD-192-BASEC SD-192DBASECE	VMAX 40K BASE-192GB-C VMAX 40K BASE-192GB-C with Encryption	\$262,630.00 \$278,645.00	EN-H EN-H	36% 36%	\$168,083.20 \$178,332.80	\$39,394.50 \$41,796.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31,515.60 \$33,437.40
5	SD-192D-BASEE	VMAX 40K BASE-192GB with Encryption	\$278,645.00	EN-H	36%	\$178,332.80	\$41,796.75	\$0.00	\$0.00	\$0.00	\$0.00	\$33,437.40
5	SD-192-RET	VMAX 40K MEMORY RETURN 192GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-1P	VMAX 40K 1P INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-1P-D SD-1P-DU	VMAX 40K 1P INFRAST DISP VMAX 40K 1P INFRAST DISP UPG	\$46,325.00 \$46,325.00	EN-H EN-H	36% 36%	\$29,648.00 \$29,648.00	\$6,948.75 \$6,948.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,559.00 \$5,559.00
5	SD-256-BASE	VMAX 40K BASE-256GB	\$354,095.00	EN-H	36%	\$226,620.80	\$53,114.25	\$0.00	\$0.00	\$0.00	\$0.00	\$42,491.40
5	SD-256-BASEC	VMAX 40K BASE-256GB-C	\$354,095.00	EN-H	36%	\$226,620.80	\$53,114.25	\$0.00	\$0.00	\$0.00	\$0.00	\$42,491.40
5	SD-256DBASECE	VMAX 40K BASE-256GB-C WITH ENCRYPTION	\$370,105.00	EN-H	36%	\$236,867.20	\$55,515.75	\$0.00	\$0.00	\$0.00	\$0.00	\$44,412.60
5 5	SD-256D-BASEE SD-3D	VMAX 40K BASE-256GB WITH ENCRYPTION VMAX 40K 3D INFRAST	\$370,105.00 \$0.00	EN-H EN-H	36% 36%	\$236,867.20 \$0.00	\$55,515.75 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$44,412.60 \$0.00
5	SD-3D-D	VMAX 40K 3D INFRAST DISP	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,559.00
5	SD-3D-DU	VMAX 40K 3D INFRAST DISP UPG	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,559.00
5	SD-3Y	VMAX 40K 3Y INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-3Y-D SD-3Y-DU	VMAX 40K 3Y INFRAST DISP VMAX 40K 3Y INFRAST DISP UPG	\$46,325.00 \$46,325.00	EN-H EN-H	36% 36%	\$29,648.00 \$29,648.00	\$6,948.75 \$6,948.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,559.00 \$5,559.00
5	SD-40000S-RET	VMAX 40K 4MM 16G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-44000E-RET	VMAX 40K 4MM4SS 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-192UFD SD-48-256UFD	VMAX 40K MEMCONV 2X24 TO 2X96 GB	\$198,610.00	EN-H	36%	\$127,110.40	\$22,919.59	\$0.00	\$0.00	\$0.00	\$0.00	\$18,331.70
5 5	SD-48-256UFD SD-48-96UFD	VMAX 40K MEMCONV 2X24 to 2X128 GB VMAX 40K MEMCONV 2X24 to 2X48 GB	\$333,190.00 \$56,470.00	EN-H EN-H	36% 36%	\$213,241.60 \$36,140.80	\$38,450.13 \$6,516.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,753.44 \$5,212.18
5	SD-48-BASE	VMAX 40K BASE-48GB	\$211,910.00	EN-H	36%	\$135,622.40	\$31,786.50	\$0.00	\$0.00	\$0.00	\$0.00	\$25,429.20
5	SD-48-BASEC	VMAX 40K BASE-48GB-C	\$211,910.00	EN-H	36%	\$135,622.40	\$31,786.50	\$0.00	\$0.00	\$0.00	\$0.00	\$25,429.20
5	SD-48D-BASECE	VMAX 40K BASE-48GB-C with Encryption	\$227,915.00	EN-H	36%	\$145,865.60	\$34,187.25	\$0.00	\$0.00	\$0.00	\$0.00	\$27,349.80
5 5	SD-48D-BASEE SD-48-RET	VMAX 40K BASE-48GB with Encryption VMAX 40K MEMORY RETURN 48GB	\$227,915.00 \$0.00	EN-H EN-H	36% 36%	\$145,865.60 \$0.00	\$34,187.25 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,349.80 \$0.00
5	SD-62000E-RET	VMAX 40K 6MM2SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-80000E-RET	VMAX 40K 8MM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96-192UFD	VMAX 40K MEMCONV 2X48 to 2X96 GB	\$176,175.00	EN-H	36%	\$112,752.00	\$20,330.60	\$0.00	\$0.00	\$0.00	\$0.00	\$16,260.95
5 5	SD-96-256UFD SD-96-BASE	VMAX 40K MEMCONV 2X48 to 2X128 GB VMAX 40K BASE-96GB	\$310,755.00 \$231,490.00	EN-H EN-H	36% 36%	\$198,883.20 \$148.153.60	\$35,861.13 \$34,723.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,682.69 \$27,778.80
5	SD-96-BASEC	VMAX 40K BASE-96GB-C	\$231,490.00	EN-H	36%	\$148,153.60	\$34,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$27,778.80
5	SD-96D-BASECE	VMAX 40K BASE-96GB-C with Encryption	\$247,500.00	EN-H	36%	\$158,400.00	\$37,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,700.00
5	SD-96D-BASEE	VMAX 40K BASE-96GB with Encryption	\$247,500.00	EN-H	36%	\$158,400.00	\$37,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,700.00
5 5	SD-96-RET SD-ACON3P-50	VMAX 40K MEMORY RETURN 96GB ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0.00 \$455.00	EN-H EN-H	36% 36%	\$0.00 \$291.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-ADD192	VMAX 40K ADD ENGINE-192GB	\$249,450.00	EN-H	36%	\$159,648.00	\$37,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$29,934.00
5	SD-ADD192C	VMAX 40K ADD ENGINE-192GB-C	\$249,450.00	EN-H	36%	\$159,648.00	\$37,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$29,934.00
5	SD-ADD192CU	VMAX 40K UPG ENGINE-192GB-C	\$324,285.00	EN-H	36%	\$207,542.40	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$29,931.51
5 5	SD-ADD192CUF SD-ADD192DCE	VMAX 40K UPG ENGINE-192GB-C VMAX 40K ADD ENGINE-192GB-C with Encryp	\$324,285.00 \$274,460.00	EN-H EN-H	36% 36%	\$207,542.40 \$175,654.40	\$37,422.49 \$41,169.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,931.51 \$32,935.20
5	SD-ADD192DCEU	VMAX 40K UPG ENGINE-192GB-C with Encryp	\$356,800.00	EN-H	36%	\$228,352.00	\$41,174.72	\$0.00	\$0.00	\$0.00	\$0.00	\$32,932.64
5	SDADD192DCEUF	VMAX 40K UPG ENGINE-192GB-C with Encryp	\$356,800.00	EN-H	36%	\$228,352.00	\$41,174.72	\$0.00	\$0.00	\$0.00	\$0.00	\$32,932.64
5 5	SD-ADD192DE SD-ADD192DEU	VMAX 40K ADD ENGINE 193GB with Encryp	\$274,460.00 \$356,800.00	EN-H EN-H	36% 36%	\$175,654.40	\$41,169.00 \$41,174.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32,935.20
5	SD-ADD192DEU SD-ADD192DEUF	VMAX 40K UPG ENGINE-192GB with Encryp VMAX 40K UPG ENGINE-192GB with Encryp	\$356,800.00	EN-H EN-H	36%	\$228,352.00 \$228,352.00	\$41,174.72 \$41,174.72	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$32,932.64 \$32,932.64
5	SD-ADD192U	VMAX 40K UPG ENGINE-192GB	\$324,285.00	EN-H	36%	\$207,542.40	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$29,931.51
5	SD-ADD192UF	VMAX 40K UPG ENGINE-192GB	\$324,285.00	EN-H	36%	\$207,542.40	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$29,931.51
5	SD-ADD256	VMAX 40K ADD ENGINE 256CB C	\$392,355.00	EN-H	36%	\$251,107.20	\$58,853.25	\$0.00	\$0.00	\$0.00	\$0.00	\$47,082.60
5 5	SD-ADD256C SD-ADD256CU	VMAX 40K ADD ENGINE-256GB-C VMAX 40K UPG ENGINE-256GB-C	\$392,355.00 \$510,060.00	EN-H EN-H	36% 36%	\$251,107.20 \$326,438.40	\$58,853.25 \$58,860.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47,082.60 \$47,078.54
5	SD-ADD256CUF	VMAX 40K UPG ENGINE-256GB-C	\$510,060.00	EN-H	36%	\$326,438.40	\$58,860.92	\$0.00	\$0.00	\$0.00	\$0.00	\$47,078.54
5	SD-ADD256DCE	VMAX 40K ADD ENGINE-256GB-C with Encryp	\$417,370.00	EN-H	36%	\$267,116.80	\$62,605.50	\$0.00	\$0.00	\$0.00	\$0.00	\$50,084.40
5	SD-ADD256DCEU	VMAX 40K UPG ENGINE-256GB-C with Encryp	\$542,580.00	EN-H	36%	\$347,251.20	\$62,613.73	\$0.00	\$0.00	\$0.00	\$0.00	\$50,080.13
5 5	SDADD256DCEUF SD-ADD256DE	VMAX 40K UPG ENGINE-256GB-C with Encryp VMAX 40K ADD ENGINE-256GB with Encryp	\$542,580.00 \$417.370.00	EN-H EN-H	36% 36%	\$347,251.20 \$267,116.80	\$62,613.73 \$62,605.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$50,080.13 \$50,084.40
5	SD-ADD256DEU	VMAX 40K ADD ENGINE-256GB with Encryp  VMAX 40K UPG ENGINE-256GB with Encryp	\$542,580.00	EN-H	36%	\$347,251.20	\$62,613.73	\$0.00	\$0.00	\$0.00	\$0.00	\$50,084.40 \$50,080.13
5	SD-ADD256DEUF	VMAX 40K UPG ENGINE-256GB with Encryp	\$542,580.00	EN-H	36%	\$347,251.20	\$62,613.73	\$0.00	\$0.00	\$0.00	\$0.00	\$50,080.13
5	SD-ADD256U	VMAX 40K UPG ENGINE-256GB	\$510,060.00	EN-H	36%	\$326,438.40	\$58,860.92	\$0.00	\$0.00	\$0.00	\$0.00	\$47,078.54
5 5	SD-ADD256UF SD-ADD48	VMAX 40K UPG ENGINE-256GB VMAX 40K ADD ENGINE-48GB	\$510,060.00 \$170,190.00	EN-H EN-H	36% 36%	\$326,438.40 \$108,921.60	\$76,509.00 \$25,528.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$61,207.20 \$20,422.80
5 5	SD-ADD48C	VMAX 40K ADD ENGINE-48GB-C	\$170,190.00	EN-H	36%	\$108,921.60	\$25,528.50	\$0.00	\$0.00	\$0.00	\$0.00	\$20,422.80
5	SD-ADD48CU	VMAX 40K UPG ENGINE-48GB-C	\$221,245.00	EN-H	36%	\$141,596.80	\$25,531.67	\$0.00	\$0.00	\$0.00	\$0.00	\$20,420.91
5	SD-ADD48CUF	VMAX 40K UPG ENGINE-48GB-C	\$221,245.00	EN-H	36%	\$141,596.80	\$25,531.67	\$0.00	\$0.00	\$0.00	\$0.00	\$20,420.91
5 5	SD-ADD48DCE	VMAX 40K ADD ENGINE 48GB C with Encryp	\$195,205.00 \$253,765.00	EN-H EN-H	36% 36%	\$124,931.20 \$162,400.60	\$29,280.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$23,424.60 \$23,422.51
5	SD-ADD48DCEU SD-ADD48DCEUF	VMAX 40K UPG ENGINE-48GB-C with Encryp VMAX 40K UPG ENGINE-48GB-C with Encryp	\$253,765.00 \$253,765.00	EN-H EN-H	36%	\$162,409.60 \$162,409.60	\$29,284.48 \$29,284.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$23,422.51 \$23,422.51
5	SD-ADD48DE	VMAX 40K OF G ENGINE-48GB with Encryp	\$195,205.00	EN-H	36%	\$124,931.20	\$29,280.75	\$0.00	\$0.00	\$0.00	\$0.00	\$23,424.60
5	SD-ADD48DEU	VMAX 40K UPG ENGINE-48GB with Encryp	\$253,765.00	EN-H	36%	\$162,409.60	\$29,284.48	\$0.00	\$0.00	\$0.00	\$0.00	\$23,422.51
5 5	SD-ADD48DEUF SD-ADD48U	VMAX 40K UPG ENGINE-48GB with Encryp	\$253,765.00	EN-H EN-H	36% 36%	\$162,409.60	\$29,284.48	\$0.00	\$0.00	\$0.00	\$0.00	\$23,422.51
5	SD-ADD48UF	VMAX 40K UPG ENGINE-48GB VMAX 40K UPG ENGINE-48GB	\$221,245.00 \$221,245.00	EN-H EN-H	36%	\$141,596.80 \$141,596.80	\$25,531.67 \$25,531.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,420.91 \$20,420.91
	-5.05.001		Ψ <u></u> 2 1,2 <del>7</del> 0.00		3070	ψ1-1,030.00	Q20,001.01	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ20, F20.01

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-ADD96	VMAX 40K ADD ENGINE-96GB	\$200,785.00	EN-H	36%	\$128,502.40	\$30,117.75	\$0.00	\$0.00	\$0.00	\$0.00	\$24,094.20
5 5	SD-ADD96C SD-ADD96CU	VMAX 40K ADD ENGINE-96GB-C VMAX 40K UPG ENGINE-96GB-C	\$200,785.00 \$261,020.00	EN-H EN-H	36% 36%	\$128,502.40 \$167,052.80	\$30,117.75 \$30,121.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,094.20 \$24,092.15
5	SD-ADD96CUF	VMAX 40K UPG ENGINE-96GB-C	\$261,020.00	EN-H	36%	\$167,052.80	\$30,121.71	\$0.00	\$0.00	\$0.00	\$0.00	\$24,092.15
5	SD-ADD96DCE	VMAX 40K ADD ENGINE-96GB-C with Encryp	\$225,800.00	EN-H	36%	\$144,512.00	\$33,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,096.00
5	SD-ADD96DCEU	VMAX 40K UPG ENGINE-96GB-C with Encryp	\$293,540.00	EN-H	36%	\$187,865.60	\$33,874.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27,093.74
5 5	SD-ADD96DCEUF SD-ADD96DE	VMAX 40K UPG ENGINE-96GB-C with Encryp VMAX 40K ADD ENGINE-96GB with Encryp	\$293,540.00 \$225,800.00	EN-H EN-H	36% 36%	\$187,865.60 \$144,512.00	\$33,874.52 \$33,870.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,093.74 \$27,096.00
5	SD-ADD96DEU	VMAX 40K ADD ENGINE-96GB with Encryp	\$293,540.00	EN-H	36%	\$187,865.60	\$33,874.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27,093.74
5	SD-ADD96DEUF	VMAX 40K UPG ENGINE-96GB with Encryp	\$293,540.00	EN-H	36%	\$187,865.60	\$33,874.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27,093.74
5	SD-ADD96U	VMAX 40K UPG ENGINE-96GB	\$261,020.00 \$261,020.00	EN-H	36%	\$167,052.80	\$30,121.71	\$0.00	\$0.00	\$0.00	\$0.00	\$24,092.15
5 5	SD-ADD96UF SD-ASSETTG-MS	VMAX 40K UPG ENGINE-96GB CUST SPECFD ASSET TAG - MICROSOFT IT	\$261,020.00	EN-H EN-H	36% 36%	\$167,052.80 \$0.00	\$30,121.71 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,092.15 \$0.00
5	SD-CNV-3DU	VMAX 40K CONV TO 3D INFRA/STORAGE BAY	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CNV-3YU	VMAX 40K CONV TO 3Y INFRA/STORAGE BAY	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CNVDB-1PU SD-CNVINF-1PU	VMAX 40K CONV TO 1P STORAGE BAY VMAX 40K CONV TO 1P INFRASTRUCTURE	\$2,680.00 \$2,680.00	EN-H EN-H	36% 36%	\$1,715.20 \$1,715.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-COMPRSUFD	VMAX 40K UPG CMPRESSION ENABLED	\$10,165.00	EN-H	36%	\$6,505.60	\$1,173.04	\$0.00	\$0.00	\$0.00	\$0.00	\$938.23
5	SD-CONFIG01	VMAX 40K CONFIG 01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG02	VMAX 40K CONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG03 SD-CONFIG04	VMAX 40K CONFIG 03 VMAX 40K CONFIG 04	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG05	VMAX 40K CONFIG 04 VMAX 40K CONFIG 05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG06	VMAX 40K CONFIG 06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG07	VMAX 40K CONFIG 07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG08 SD-CONFIG09	VMAX 40K CONFIG 08 VMAX 40K CONFIG 09	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG10	VMAX 40K CONFIG 10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG11	VMAX 40K CONFIG 11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG12	VMAX 40K CONFIG 12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG13 SD-CONFIG14	VMAX 40K CONFIG 13 VMAX 40K CONFIG 14	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG15	VMAX 40K CONFIG 15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG16	VMAX 40K CONFIG 16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG17	VMAX 40K CONFIG 17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG18 SD-CONFIG19	VMAX 40K CONFIG 18 VMAX 40K CONFIG 19	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG19-2	VMAX 40K CONFIG 19-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG20	VMAX 40K CONFIG 20	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG21	VMAX 40K CONFIG 21	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG22 SD-CONFIG22-2	VMAX 40K CONFIG 22 VMAX 40K CONFIG 22-2	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG23	VMAX 40K CONFIG 23	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG24	VMAX 40K CONFIG 24	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG25 SD-CONFIG26	VMAX 40K CONFIG 25 VMAX 40K CONFIG 26	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG26 SD-CONFIG27	VMAX 40K CONFIG 27	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG28	VMAX 40K CONFIG 28	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG29	VMAX 40K CONFIG 29	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG30 SD-CONFIG31	VMAX 40K CONFIG 30 VMAX 40K CONFIG 31	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG32	VMAX 40K CONFIG 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG32-2	VMAX 40K CONFIG 32-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG33	VMAX 40K CONFIG 33	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG34 SD-CONFIG35	VMAX 40K CONFIG 34 VMAX 40K CONFIG 35	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG36	VMAX 40K CONFIG 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG36-2	VMAX 40K CONFIG 36-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG37	VMAX 40K CONFIG 37	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG38 SD-CONFIG39	VMAX 40K CONFIG 38 VMAX 40K CONFIG 39	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG39-2	VMAX 40K CONFIG 39-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG40	VMAX 40K CONFIG 40	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG40-2	VMAX 40K CONFIG 40-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-CONFIG41 SD-CONFIG41-2	VMAX 40K CONFIG 41 VMAX 40K CONFIG 41-2	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-CONFIG41-2 SD-CONFIG42	VMAX 40K CONFIG 41-2 VMAX 40K CONFIG 42	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG43	VMAX 40K CONFIG 43	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG44	VMAX 40K CONFIG 44	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-DB-BOT-KIT SD-DB-DC-1P	VMAX 40K BOT ROUTING KIT VMAX 40K DB DCH 1 PHASE	\$665.00 \$16,255.00	EN-H EN-H	36% 36%	\$425.60 \$10,403.20	\$0.00 \$2,438.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,950.60
5	SD-DB-DC-1PU	VMAX 40K DB DCH 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20		\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5	SD-DB-DC-3D	VMAX 40K DB DCH DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5	SD-DB-DC-3DU	VMAX 40K DB DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20		\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5 5	SD-DB-DC-3Y SD-DB-DC-3YU	VMAX 40K DB DCH WYE VMAX 40K DB DCH WYE UPG	\$16,255.00 \$16,255.00	EN-H EN-H	36% 36%	\$10,403.20 \$10,403.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,950.60 \$1,950.60
5	SD-DB-DC-SPS	VMAX 40K DB DCH WYE 0FG VMAX 40K SPS DCH SPS	\$2,100.00	EN-H	36%	\$1,344.00		\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	SD-DBDC-SPS-U	VMAX 40K SPS DCH -UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	SD-DBDCSPS-UF	VMAX 40K SPS DCH-UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-DBDCV-SPS	VMAX 40K SPSV DCH	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5 5	SD-DBDCVSPS-U SDDBDCVSPS-UF	VMAX 40K SPSV DCH UPG VMAX 40K SPSV DCH UPGFD	\$2,100.00 \$2,100.00	EN-H EN-H	36% 36%	\$1,344.00 \$1,344.00	\$315.00 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$252.00 \$252.00
5	SD-DB-DIR-1P	VMAX 40K DB DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-DB-DIR-1PU	VMAX 40K DB DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5	SD-DB-DIR-3D	VMAX 40K DB DIR DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-DB-DIR-3DU SD-DB-DIR-3Y	VMAX 40K DB DIR DELTA UPG VMAX 40K DB DIR WYE	\$16,255.00 \$16,255.00	EN-H EN-H	36% 36%	\$10,403.20 \$10,403.20	\$2,438.25 \$2,438.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-DB-DIR-3YU	VMAX 40K DB DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	SDDBPRFDOOR	VMAX 40K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBPRFDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SDDBSOLIDOOR SDDBSOLIDOR1P	VMAX 40K DRIVE BAY SOLID DOOR VMAX 40K DRIVE BAY SOLID DOOR 1P	\$620.00 \$620.00	EN-H EN-H	36% 36%	\$396.80 \$396.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-DB-SPS	VMAX 40K SPS	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	SD-DB-SPS-U	VMAX 40K SPS UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	SD-DBSPS-UF	VMAX 40K SPS UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5 5	SD-DB-TOP-KIT SD-DBTTOPKIT	VMAX 40K TOP ROUTING KIT VMAX 40K DENSE TOP ROUTING KIT	\$665.00 \$665.00	EN-H EN-H	36% 36%	\$425.60 \$425.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-DBV-DC-1P	VMAX 40K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5	SD-DBV-DC-1PU	VMAX 40K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5	SD-DBV-DC-3D	VMAX 40K DBV DCH DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-DBV-DC-3DU SD-DBV-DC-3Y	VMAX 40K DBV DCH DELTA UPG VMAX 40K DBV DCH WYE	\$16,255.00 \$16,255.00	EN-H EN-H	36% 36%	\$10,403.20 \$10,403.20	\$2,438.25 \$2,438.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-DBV-DC-3YU	VMAX 40K DBV DCH WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-DBV-DIR-1P	VMAX 40K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-DBV-DIR1PU	VMAX 40K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5 5	SD-DBV-DIR-3D SD-DBV-DIR3DU	VMAX 40K DBV DIR DELTA VMAX 40K DBV DIR DELTA UPG	\$16,255.00 \$16,255.00	EN-H EN-H	36% 36%	\$10,403.20 \$10,403.20	\$2,438.25 \$2,438.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-DBV-DIR-3Y	VMAX 40K DBV DIR WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-DBV-DIR3YU	VMAX 40K DBV DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.60
5	SD-DBV-SPS	VMAX 40K SPSV	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-DBV-SPS-U SD-DBVSPS-UF	VMAX 40K SPSV-UPG VMAX 40K SPSV UPGFD	\$2,100.00 \$2,100.00	EN-H EN-H	36% 36%	\$1,344.00 \$1,344.00	\$315.00 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-DDV3F3-0F SD-DDB-DC-1P	VMAX 40K DDB DCH 1 PHASE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-DDB-DC-1PU	VMAX 40K DDB DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-DDB-DC-3D	VMAX 40K DDB DCH DELTA	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,612.00
5 5	SD-DDB-DC-3DU SD-DDB-DC-3Y	VMAX 40K DDB DCH DELTA UPG VMAX 40K DDB DCH WYE	\$30,100.00 \$30,100.00	EN-H EN-H	36% 36%	\$19,264.00 \$19,264.00	\$4,515.00 \$4,515.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,612.00 \$3,612.00
5	SD-DDB-DC-3YU	VMAX 40K DDB DCH WYE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,612.00
5	SD-DDBV-DC-1P	VMAX 40K DDBV DCH 1 PHASE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,612.00
5	SD-DDBVDC-1PU	VMAX 40K DDBV DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,612.00
5 5	SD-DDBV-DC-3D SD-DDBVDC-3DU	VMAX 40K DDBV DCH DELTA VMAX 40K DDBV DCH DELTA UPG	\$30,100.00 \$30,100.00	EN-H EN-H	36% 36%	\$19,264.00 \$19,264.00	\$4,515.00 \$4,515.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-DDBV-DC-3Y	VMAX 40K DDBV DCH WYE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,612.00
5	SD-DDBVDC-3YU	VMAX 40K DDBV DCH WYE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,612.00
5	SD-DE15-DCH	VMAX 40K 15SLT DR ENCL	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-DE15-DCHU SD-DE15DCHUFD	VMAX 40K 15SLT DR ENCL UPG VMAX 40K 15SLT DR ENCL UFD	\$3,150.00 \$3,150.00	EN-H EN-H	36% 36%	\$2,016.00 \$2,016.00	\$472.50 \$472.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-DE15-DIR	VMAX 40K 15SLT DR ENCL	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	SD-DE15-DIRU	VMAX 40K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	SD-DE15DIRUFD	VMAX 40K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	SD-DE25-DCH SD-DE25-DCHU	VMAX 40K 25SLT DR ENCL VMAX 40K 25SLT DR ENCL UPG	\$5,930.00 \$5,930.00	EN-H EN-H	36% 36%	\$3,795.20 \$3,795.20	\$889.50 \$889.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$711.60 \$711.60
5	SD-DE25DCHUFD	VMAX 40K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5	SD-DE25-DIR	VMAX 40K 25SLT DR ENCL	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5	SD-DE25-DIRU	VMAX 40K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$711.60
5 5	SD-DE25DIRUFD SD-DSCABL3-8	VMAX 40K 25SLT DR ENCL UFD VMAX 40K DSP BAY ENGINE 3-8 CABLE KIT	\$5,930.00 \$37,060.00	EN-H EN-H	36% 36%	\$3,795.20 \$23,718.40	\$889.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-DSCABL5-8	VMAX 40K DSP BAY ENGINE 5-8 CABLE KIT	\$24,705.00	EN-H	36%	\$15,811.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-DSCABL7-8	VMAX 40K DSP BAY ENGINE 7-8 CABLE KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSOPTICKT	VMAX 40K SINGLE ENGINE OPTIC KIT	\$18,530.00	EN-H	36%	\$11,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-DSP-3 SD-DSP-3U	VMAX 40K DSP ENG LOCATION 3 VMAX 40K DSP ENG LOCATION 3 UPG	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-DSP-5	VMAX 40K DSP ENG LOCATION 5	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-5U	VMAX 40K DSP ENG LOCATION 5 UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-7	VMAX 40K DSP ENG LOCATION 7	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-DSP-7U SD-FC-FTS	VMAX 40K DSP ENG LOCATION 7 UPG VMAX 40K FED TRD STRG PORT TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FC-F1S SD-FE00004E	VMAX 40K 45M 8G FICON	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-FE00004EU	VMAX 40K 45M 8G FICON-UPG	\$3,210.00	EN-H	36%	\$2,054.40	\$370.43	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-FE00004EUF	VMAX 40K 4SM 8G FICON-CONV	\$11,120.00	EN-H	36%	\$7,116.80	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-FE00040E	VMAX 40K 4MM 8G FICON LIPC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-FE00040EU SD-FE00040EUF	VMAX 40K 4MM 8G FICON -UPG VMAX 40K 4MM 8G FICON-CONV	\$0.00 \$7,905.00	EN-H EN-H	36% 36%	\$0.00 \$5,059.20	\$0.00 \$912.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-FE00400	VMAX 40K 4M GIGE	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-FE00400T	VMAX 40K 4MM 10 GIGE	\$1,235.00	EN-H	36%	\$790.40	\$185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$148.20
5	SD-FE00400TU	VMAX 40K 4MM 10 GIGE-UPG	\$1,605.00	EN-H	36%	\$1,027.20	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-FE00400TUF SD-FE00400U	VMAX 40K- 4MM 10 GIGE-CONV VMAX 40K 4M GIGE-UPG	\$8,830.00 \$0.00	EN-H EN-H	36% 36%	\$5,651.20 \$0.00	\$1,324.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
3	33-1 E00-000	THE DECEMBER OF THE OFFICE OF THE OFFI	φυ.υυ	E14-11	JJ /0	φ0.00	φυ.υυ	ψυ.υυ	ψυ.00	ψυ.00	φυ.υυ	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-FE00400UFD	VMAX40K 4M GIGE-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$729.63
5 5	SD-FE080000E SD-FE080000EU	VMAX 40K 8SM 8G FIBRE VMAX 40K 8SM 8G FIBRE-UPG	\$4,940.00 \$6,425.00	EN-H EN-H	36% 36%	\$3,161.60 \$4,112.00	\$741.00 \$741.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-FE08000EUF	VMAX 40K 8SM 8G FIBRE-CONV	\$14,330.00	EN-H	36%	\$9,171.20	\$1,653.68	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-FE40000S	VMAX 40K 4MM? 16G FC?	\$2,235.00	EN-H	36%	\$1,430.40	\$335.25	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	SD-FE40000SU	VMAX 40K 4MM 16G FC -UPG	\$2,906.00	EN-H	36%	\$1,859.84	\$335.35	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-FE40000SUF SD-FE44000E	VMAX 40K 4MM 16G FC -CONV VMAX 40K 4MM4SM 8G FIBRE	\$8,205.00 \$2,470.00	EN-H EN-H	36% 36%	\$5,251.20 \$1,580.80	\$946.86 \$370.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-FE44000EU	VMAX 40K 4MM4SM 8G FIBRE-UPG	\$3,210.00	EN-H	36%	\$2,054.40	\$370.43	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-FE44000EUF	VMAX 40K 4MM4SM 8G FIBRE-CONV	\$11,120.00	EN-H	36%	\$7,116.80	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-FE62000E	VMAX 40K 6MM2SM 8G FIBRE	\$1,235.00	EN-H	36%	\$790.40	\$185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$148.20
5 5	SD-FE62000EU SD-FE62000UF	VMAX 40K 6MM2SM 8G FIBRE-UPG VMAX 40K 6MM2SM 8G FIBRE-CONV	\$1,605.00 \$9,510.00	EN-H EN-H	36% 36%	\$1,027.20 \$6,086.40	\$185.22 \$1,097.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148.14 \$877.77
5	SD-FE80000E	VMAX 40K 8MM 8G FIBRE	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE80000EU	VMAX 40K 8MM 8G FIBRE-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE80000EUF	VMAX 40K 8MM 8G FIBRE-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$1,185.75	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5 5	SD-GE-FCOE SD-GE-ISCSI	VMAX 40K FCOE PORTS VMAX 40K GIGE ISCSI PORTS	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-GE-SRDF	VMAX 40K GIGE SRDF PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-INTBKVKIT	VMAX 40K INTERNAL CABLE BRACKET TITAN	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-INTBRK-KIT	VMAX 40K INTERNAL CABLE BRKT	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-ISERIESU SD-MAINFRAMEU	VMAX 40K ISERIES UPG TRACKING MODEL VMAX 40K MAINFRAME UPG TRACKING MODEL	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-MDCONFIG01	VMAX 40K MIXED CONFIG M01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-MDCONFIG02	VMAX 40K MIXED CONFIG M02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG03	VMAX 40K MIXED CONFIG M03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG04	VMAX 40K MIXED CONFIG M04	\$0.00	EN-H EN-H	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-MDCONFIG05 SD-MDCONFIG06	VMAX 40K MIXED CONFIG M05 VMAX 40K MIXED CONFIG M06	\$0.00 \$0.00	EN-H	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-MDCONFIG07	VMAX 40K MIXED CONFIG M07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG08	VMAX 40K MIXED CONFIG M08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG09	VMAX 40K MIXED CONFIG M09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-MDCONFIG10 SD-MDCONFIG11	VMAX 40K MIXED CONFIG M10 VMAX 40K MIXED CONFIG M11	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-MDCONFIG11	VMAX 40K MIXED CONFIG MIT  VMAX 40K MIXED CONFIG MIT	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-MDCONFIG13	VMAX 40K MIXED CONFIG M13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG14	VMAX 40K MIXED CONFIG M14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG15 SD-MDCONFIG16	VMAX 40K MIXED CONFIG M15 VMAX 40K MIXED CONFIG M16	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	SD-MDCONFIG 16 SD-MDCONFIG 17	VMAX 40K MIXED CONFIG M16 VMAX 40K MIXED CONFIG M17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG18	VMAX 40K MIXED CONFIG M18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIGA4	VMAX 40K MIXED CONFIG MDA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-MDCONFIGA6 SD-MDCONFIGD6	VMAX 40K MIXED CONFIG MDA6	\$0.00 \$0.00	EN-H	36% 36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	SD-MDCONFIGD8	VMAX 40K MIXED CONFIG MD6 VMAX 40K MIXED CONFIG MD8	\$0.00	EN-H EN-H	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	SD-MODEM	VMAX 40K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-MVCONFIG01	VMAX 40K MIXED CONFIG V01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-MVCONFIG02	VMAX 40K MIXED CONFIG V02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-MVCONFIG03 SD-MVCONFIG04	VMAX 40K MIXED CONFIG V03 VMAX 40K MIXED CONFIG V04	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-MVCONFIG05	VMAX 40K MIXED CONFIG V05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG06	VMAX 40K MIXED CONFIG V06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-MVCONFIG07	VMAX 40K MIXED CONFIG V07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-MVCONFIG08 SD-MVCONFIG09	VMAX 40K MIXED CONFIG V08 VMAX 40K MIXED CONFIG V09	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-MVCONFIG10	VMAX 40K MIXED CONFIG V10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG11	VMAX 40K MIXED CONFIG V11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-MVCONFIG12	VMAX 40K MIXED CONFIG V12	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-MVCONFIG13 SD-MVCONFIG14	VMAX 40K MIXED CONFIG V13 VMAX 40K MIXED CONFIG V14	\$0.00	EN-H EN-H	36%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-MVCONFIG15	VMAX 40K MIXED CONFIG V15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG16	VMAX 40K MIXED CONFIG V16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG17	VMAX 40K MIXED CONFIG V17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-MVCONFIG18 SD-MVCONFIGA4	VMAX 40K MIXED CONFIG V18 VMAX 40K MIXED CONFIG MVA4	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-MVCONFIGA4	VMAX 40K MIXED CONFIG MVA4 VMAX 40K MIXED CONFIG MVA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIGD6	VMAX 40K MIXED CONFIG MV6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIGD8	VMAX 40K MIXED CONFIG MV8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-NOCMPRSRET	VMAX 40K NON-COMPRESSION RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-PC3YAFLA SD-PC3YAFLE	32A 3PHASE WYE CORD SET IEC309-AMER 32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$2,255.00 \$3,920.00	EN-H EN-H	36% 36%	\$1,443.20 \$2,508.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-PCSTAFLE SD-PCBL3DHH	PWR CBL HBL-HBL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-PCBL3DHR	PWR CBL HBL-RSTOL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$3,920.00	EN-H	36%	\$2,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SD-PW40UASTL SD-PW40UIEC3	30A 1PHASE AUSIP57 CLIPSAL 56PA332 30A 1PHASE INTERNATNL IEC309-332P6	\$1,410.00 \$270.00	EN-H EN-H	36% 36%	\$902.40 \$172.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SD-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	EN-H	36%	\$1,068.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-PW40U-US	30A 1PHASE NAMER JAPAN I6-30P	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SD-SECURE	VMAX 40K SEISMIC BRKT SYSBAY	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-SECUREA	VMAX 40K SE SEISMIC BRKT KIT	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-SECUREDB SD-SECUREJK	VMAX 40K SEISMIC BRKT STORBAY VMAX 40K SEIS BRKT JNG KIT	\$1,975.00 \$2,050.00	EN-H EN-H	36% 36%	\$1,264.00 \$1,312.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-SECURETDB	VMAX 40K SEISMIC BRKT STORBAY TITAN	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SECURETM	VMAX 40K SEIS BRKT JNG KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SILENCERM	VMAX 40K SILENCER KIT SYS/STOR 3.5" BAY	\$1,235.00	EN-H	36%	\$790.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-SILENCERT SD-TELCO	VMAX 40K SILENCER KIT STOR DENSE BAY ZBA WW TELCO KIT (INTERNATIONAL)	\$1,235.00 \$85.00	EN-H EN-H	36% 36%	\$790.40 \$54.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFG19-2	VMAX 40K VCONFIG 19-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG01	VMAX 40K VCONFIG 01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG02	VMAX 40K VCONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VCONFIG05 SD-VCONFIG06	VMAX 40K VCONFIG 05 VMAX 40K VCONFIG 06	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFIG07	VMAX 40K VCONFIG 07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG08	VMAX 40K VCONFIG 08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VCONFIG09 SD-VCONFIG10	VMAX 40K VCONFIG 09 VMAX 40K VCONFIG 10	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFIG10	VMAX 40K VCONFIG 11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG12	VMAX 40K VCONFIG 12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG13	VMAX 40K VCONFIG 13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VCONFIG14 SD-VCONFIG15	VMAX 40K VCONFIG 14 VMAX 40K VCONFIG 15	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFIG15 SD-VCONFIG16	VMAX 40K VCONFIG 16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG17	VMAX 40K VCONFIG 17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG18	VMAX 40K VCONFIG 18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VCONFIG19 SD-VCONFIG20	VMAX 40K VCONFIG 19 VMAX 40K VCONFIG 20	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFIG20	VMAX 40K VCONFIG 21	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG22	VMAX 40K VCONFIG 22	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG23	VMAX 40K VCONFIG 23	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VCONFIG24 SD-VCONFIG25	VMAX 40K VCONFIG 24 VMAX 40K VCONFIG 25	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFIG26	VMAX 40K VCONFIG 26	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG27	VMAX 40K VCONFIG 27	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG28	VMAX 40K VCONFIG 28	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VCONFIG29 SD-VCONFIG30	VMAX 40K VCONFIG 29 VMAX 40K VCONFIG 30	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFIG31	VMAX 40K VCONFIG 31	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG32	VMAX 40K VCONFIG 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG33	VMAX 40K VCONFIG 33	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VCONFIG34 SD-VCONFIG35	VMAX 40K VCONFIG 34 VMAX 40K VCONFIG 35	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VCONFIG36	VMAX 40K VCONFIG 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP1-40K	PROMO 100GB VFP40K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VFP1-40KU SD-VFP2-40K	PROMO 100GB VFP40K 32U PROMO 100GB VFP40K 192	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VFP2-40KU	PROMO 100GB VFF40K 192 PROMO 100GB VFP40K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP3-40K	PROMO 200GB VFP40K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP3-40KU	PROMO 100GB VFP40K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VFP4-40K SD-VFP4-40KU	PROMO 200GB VFP40K 192 PROMO 200GB VFP40K 32U	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VFP5-40K	PROMO 400GB VFP40K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP5-40KU	PROMO 200GB VFP40K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP6-40K	PROMO 400GB VFP40K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SD-VFP6-40KU SD-VFP7-40KU	PROMO 200GB VFP40K 96U PROMO 400GB VFP40K 32U	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SD-VFP8-40KU	PROMO 400GB VFP40K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP9-40KU	PROMO 400GB VFP40K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBPERDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SVDBPERFDOOR SVDBSOLDOOR	VMAX 40K DRIVE BAY PERF DOOR VMAX 40K DRIVE BAY SOLID DOOR	\$620.00 \$620.00	EN-H EN-H	36% 36%	\$396.80 \$396.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SVDBSOLDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-100M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-10M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$320.00	EN-H	36%	\$204.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SYM-OM4-1M SYM-OM4-30M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC; OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$255.00 \$465.00	EN-H EN-H	36% 36%	\$163.20 \$297.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SYM-OM4-3M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-50M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$630.00	EN-H	36%	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-5M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$290.00	EN-H	36%	\$185.60 \$733.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VF4103001B VF4103001BTU	VMAX 40K 4G 10K 300GB DRIVE VMAX 40K 4G 10K 300GB DRIVE UPG TAA	\$1,130.00 \$1,580.00	EN-H EN-H	36% 36%	\$723.20 \$1,011.20	\$169.50 \$169.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135.60 \$135.42
5	VF4103001BU	VMAX 40K 4G 10K 300GB DRIVE UPG	\$1,580.00	EN-H	36%	\$1,011.20		\$0.00	\$0.00	\$0.00	\$0.00	\$135.42
5	VF4103001C	VMAX 40K 4G 10K 300GB DRIVE IBM-i	\$1,130.00	EN-H	36%	\$723.20	\$169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$135.60
5	VF4103001CTU	VMAX 40K 4G 10K 300GB DRIVE IBMI UPG TAA	\$1,580.00	EN-H	36%	\$1,011.20		\$0.00	\$0.00		\$0.00	\$135.42
5 5	VF4103001CU VF4106001B	VMAX 40K 4G 10K 300GB DRIVE IBM-i UPG VMAX 40K 4G 10K 600GB DRIVE	\$1,580.00 \$1,765.00	EN-H EN-H	36% 36%	\$1,011.20 \$1,129.60		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135.42 \$211.80
5	VF4106001BTU	VMAX 40K 4G 10K 600GB DRIVE UPG TAA	\$2,470.00	EN-H	36%	\$1,580.80	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$211.70
5	VF4106001BU	VMAX 40K 4G 10K 600GB DRIVE UPG	\$2,470.00	EN-H	36%	\$1,580.80	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$211.70
5	VF4106001C	VMAX 40K 4G 10K 600GB DRIVE IBM-i	\$1,765.00	EN-H	36%	\$1,129.60	\$264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$211.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VF4106001CTU	VMAX 40K 4G 10K 600GB DRIVE IBMI UPG TAA	\$2,470.00	EN-H	36%	\$1,580.80	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$211.70
5 5	VF4106001CU VF4153001B	VMAX 40K 4G 10K 600GB DRIVE IBM-i UPG VMAX 40K 4G 15K 300GB DRIVE	\$2,470.00 \$1,425.00	EN-H EN-H	36% 36%	\$1,580.80 \$912.00	\$264.54 \$213.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211.70 \$171.00
5	VF4153001BTU	VMAX 40K 4G 15K 300GB DRIVE VMAX 40K 4G 15K 300GB DRIVE UPG TAA	\$1,995.00	EN-H	36%	\$1,276.80	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4153001BU	VMAX 40K 4G 15K 300GB DRIVE UPG	\$1,995.00	EN-H	36%	\$1,276.80	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4153001C	VMAX 40K 4G 15K 300GB DRIVE IBM-i	\$1,425.00	EN-H	36%	\$912.00	\$213.75	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VF4153001CTU VF4153001CU	VMAX 40K 4G 15K 300GB DRIVE IBMi UPG TAA VMAX 40K 4G 15K 300GB DRIVE IBM-i UPG	\$1,995.00 \$1,995.00	EN-H EN-H	36% 36%	\$1,276.80 \$1,276.80	\$213.66 \$213.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VF4156001B	VMAX 40K 4G 15K 500GB DRIVE 16M-1 0FG  VMAX 40K 4G 15K 600GB DRIVE	\$2,315.00	EN-H	36%	\$1,481.60	\$347.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4156001BTU	VMAX 40K 4G 15K 600GB DRIVE UPG TAA	\$3,240.00	EN-H	36%	\$2,073.60	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4156001BU	VMAX 40K 4G 15K 600GB DRIVE UPG	\$3,240.00	EN-H	36%	\$2,073.60	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VF4156001C VF4156001CTU	VMAX 40K 4G 15K 600GB DRIVE IBM-i VMAX 40K 4G 15K 600GB DRIVE IBMi UPG TAA	\$2,315.00 \$3,240.00	EN-H EN-H	36% 36%	\$1,481.60 \$2,073.60	\$347.25 \$347.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$277.80 \$277.70
5	VF4156001CTU	VMAX 40K 4G 15K 600GB DRIVE IBMI OFG TAX	\$3,240.00	EN-H	36%	\$2,073.60	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4F11001B	VMAX 40K 4G FLASH 100GBDRIVE	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	VF4F11001BU	VMAX 40K 4G FLASH 100GBDRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VF4F11001C VF4F11001CU	VMAX 40K 4G FLASH 100GBDRIVE IBM-i VMAX 40K 4G FLASH 100GBDRIVE IBM-I UPG	\$3,255.00 \$4,480.00	EN-H EN-H	36% 36%	\$2,083.20 \$2,867.20	\$488.25 \$479.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VF4F11002BFP	VMAX 40K 4G FLASH 100GBDRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4F11002CFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	VF4F12001B	VMAX 40K 4G FLASH 200GBDRIVE	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VF4F12001BU VF4F12001C	VMAX 40K 4G FLASH 200GBDRIVE UPG VMAX 40K 4G FLASH 200GBDRIVE IBM-i	\$8,075.00 \$5,765.00	EN-H EN-H	36% 36%	\$5,168.00 \$3,689.60	\$864.83 \$864.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VF4F12001CU	VMAX 40K 4G FLASH 200GBDRIVE IBM-I UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4F12002BFP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	VF4F12002CFP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VF4F14001B VF4F14001BU	VMAX 40K 4G FLASH 400GB DRIVE VMAX 40K 4G FLASH 400GB DRIVE UPG	\$10,940.00 \$15,310.00	EN-H EN-H	36% 36%	\$7,001.60 \$9,798.40	\$1,641.00 \$1,639.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VF4F14001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-i	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4F14001CU	VMAX 40K 4G FLASH 400GB DRIVE IBM-iUPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,312.22
5	VF4F14002BFP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VF4F14002CFP VF4FM8001B	VMAX 40K 4G FLASH 400GB DRV FP VMAX 40K 4G FLASH 800GB DRIVE	\$0.00 \$19,330.00	EN-H EN-H	36% 36%	\$0.00 \$12,371.20	\$3,507.00 \$2,899.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VF4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE VMAX 40K 4G FLASH 800GB DRIVE UPG	\$27,060.00	EN-H	36%	\$12,371.20	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4FM8001BU	VMAX 40K 4G FLASH 800GB DRIVE UPG	\$27,060.00	EN-H	36%	\$17,318.40	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	
5	VF4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	\$29,540.00	EN-H	36%	\$18,905.60	\$9,329.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VG10-DCD-10 VG10-DCD-20	VNX File and Software for VG10=IC VNX File and Software for VG10=IC	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VG10-DCD-20 VG10-DCD-40	VNX File and Software for VG10=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DM	VNX NAS GATEWAY 1 VG10 DATA MOVER	\$13,100.00	EN-H	36%	\$8,384.00	\$1,965.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,572.00
5	VG10-DME	VNX NAS GATEWAY ENCL 1 VG10 DATA MOVER	\$17,030.00	EN-H	36%	\$10,899.20	\$2,554.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VG10-DM-U VG50-2-DOC-DB	VNX NAS GATEWAY 1 VG10 DATA MOVER-UPG PTT FOR 2 DM VG50 GATEWAY IN DRIVE BAY	\$17,030.00 \$0.00	EN-H EN-H	36% 36%	\$10,899.20 \$0.00	\$1,965.26 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,571.87 \$0.00
5	VG50-2-DOC-SY	PTT for 2 DM VG50 Gateway in System Bay	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-3-DOC-DB	PTT for 3 DM VG50 Gateway in Drive Bay	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-3-DOC-SY	PTT for 3 DM VG50 Gateway in System Bay	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VG50-4-DOC-DB VG50-4-DOC-SY	PTT FOR 4 DM VG50 GATEWAY IN DRIVE BAY PTT FOR 4 DM VG50 GATEWAY IN SYSTEM BAY	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VG50-DCD-10	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VG50-DCD-20	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DCD-40	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VG50-DM VG50-DME0	VNX NAS GATEWAY 1 VG50 DATA MOVER VNX NAS GATEWAY ENCL 2 VG50 DATA MOVER	\$55,000.00 \$98,250.00	EN-H EN-H	36% 36%	\$35,200.00 \$62,880.00	\$8,250.00 \$14,737.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VG50-DMEX	VNX NAS GATEWAY EMPTY ENCLOSURE	\$45,000.00	EN-H	36%	\$28,800.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VG50-DMEX-U	VNX NAS GATEWAY EMPTY ENCLOSURE-UPG	\$58,500.00	EN-H	36%	\$37,440.00	\$6,750.90	\$0.00	\$0.00	\$0.00	\$0.00	\$5,399.55
5	VG50-DM-U	VNX NAS GATEWAY VG50 DATA MOVER-UPG	\$71,500.00	EN-H	36%	\$45,760.00	\$8,251.10	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VG-CS VG-CS2	Gateway Control Station 8GB MEM 2nd Gateway Control Station 8 GB MEM	\$8,695.00 \$8,695.00	EN-H EN-H	36% 36%	\$5,564.80 \$5,564.80	\$1,304.25 \$1,304.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VG-CS2-U	2nd Gateway Control Station 8 GB MEM-UPG	\$11,305.00	EN-H	36%	\$7,235.20	\$1,304.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	VG-FCOE-OP	2 port FCoE optical IO module	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	VG-FCOE-TW	2 port FCoE Twinax IO module	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VG-M1GCU-A	4 port 1GbE CU Factory 4 port 1GbE CU Upgrade	\$1,815.00	EN-H	36% 36%	\$1,161.60	\$272.25	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VG-M1GCU-U VG-M8GF-A	4 port 8G FC W/4 SFPs Factory	\$2,360.00 \$4,095.00	EN-H EN-H	36%	\$1,510.40 \$2,620.80	\$272.34 \$614.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$217.83 \$491.40
5	VG-MXG2OP-A	2 port 10GbE Opt Factory	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,230.00
5	VG-MXG2OP-U	2 port 10GbE Opt Upgrade	\$13,325.00	EN-H	36%	\$8,528.00	\$1,537.71	\$0.00	\$0.00	\$0.00	\$0.00	
5	VG-MXG2TW-A	2 port 10GbE Twin Ax Factory	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VG-MXG2TW-U VG-MXGT-A	2 port 10GbE Twin Ax Upgrade 2 port 10GBaseT Factory	\$2,360.00 \$10,250.00		36% 36%	\$1,510.40 \$6,560.00	\$272.34 \$1,537.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VG-MXGT-U	2 port 10GBaseT Pactory 2 port 10GBaseT Upgrade	\$10,250.00	EN-H	36%	\$8,528.00	\$1,537.71	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL41012001B	VMAX 40K 4G 10K 1200GB 2.5" DRIVE	\$2,195.00	EN-H	36%	\$1,404.80	\$329.25	\$0.00	\$0.00	\$0.00	\$0.00	\$263.40
5	VL41012001BTU	VMAX 40K 4G 10K 1200GB 2.5" DRV TAA UPG	\$3,075.00	EN-H	36%	\$1,968.00	\$329.33	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VL41012001BU VL4103001B	VMAX 40K 4G 10K 1200GB 2.5" DRIVE UPG	\$3,075.00	EN-H EN-H	36% 36%	\$1,968.00	\$329.33	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4103001B VL4103001BTU	VMAX 40K 4G 10K 300GB SAS DRIVE VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	\$860.00 \$1,205.00	EN-H	36% 36%	\$550.40 \$771.20	\$129.00 \$129.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VL4103001BT0	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4103001C	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	\$860.00	EN-H	36%	\$550.40	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4103001CTU	VMAX 40K4G 10K 300GB SAS DRIVE IBM ILIDC	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VL4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178.80
5 5	VL4106001BTU VL4106001BU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA VMAX 40K 4G 10K 600GB SAS DRIVE UPG	\$2,085.00 \$2,085.00	EN-H EN-H	36% 36%	\$1,334.40 \$1,334.40	\$223.30 \$223.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178.71 \$178.71
5	VL4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178.80
5	VL4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71
5 5	VL4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36% 36%	\$1,334.40	\$223.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	VL4109001B VL4109001BTU	VMAX 40K 4G 10K 900GB SAS DRIVE VMAX 40K 4G 10K 900GB SAS DRIVE UPG TAA	\$1,960.00 \$2,745.00	EN-H EN-H	36%	\$1,254.40 \$1,756.80	\$294.00 \$293.99	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	VL4109001BU	VMAX 40K 4G 10K 900GB SAS DRIVE UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4109001C	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VL4109001CTU VL4109001CU	VMAX 40 4G 10K 900GB SAS DRV IBMI UPGTAA VMAX 40K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00 \$2,745.00	EN-H EN-H	36% 36%	\$1,756.80 \$1,756.80	\$293.99 \$293.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$235.27 \$235.27
5	VL4151461B	VMAX 40K 4G 15K 146GB SAS DRIVE	\$1,515.00	EN-H	36%	\$969.60	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	VL4151461BTU	VMAX 40K 4G 15k 146GB SAS DRV UPG TAA	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$181.71
5	VL4151461BU	VMAX 40K 4G 15K 146GB SAS DRIVE	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$181.71
5 5	VL4151461C VL4151461CTU	VMAX 40K 4G 15K 146GB SAS DRIVE IBM-i VMAX 40K4G 15K 146GB SAS DRV IBMI UPGTAA	\$1,515.00 \$2,120.00	EN-H EN-H	36% 36%	\$969.60 \$1,356.80	\$227.25 \$227.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$181.71
5	VL4151461CU	VMAX 40K 4G 15K 146GB SAS DRV IBM-I UPG	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$181.71
5	VL4153001B	VMAX 40K 4G 15K 300GB SAS DRIVE	\$2,215.00	EN-H	36%	\$1,417.60	\$332.25	\$0.00	\$0.00	\$0.00	\$0.00	\$265.80
5 5	VL4153001BTU	VMAX 40K 4G 15K 300GB SAS DRIVE	\$3,100.00	EN-H EN-H	36% 36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$265.70
5	VL4153001BU VL4153001C	VMAX 40K 4G 15K 300GB SAS DRIVE VMAX 40K 4G 15K 300GB SAS DRIVE IBM-i	\$3,100.00 \$2,215.00	EN-H EN-H	36%	\$1,984.00 \$1,417.60	\$332.01 \$332.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	VL4153001CTU	VMAX 40K4G 15K 300GB SAS DRV IBMI UPGTAA	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4153001CU	VMAX 40K 4G 15K 300GB SAS DRV IBM-I UPG	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$265.70
5	VL4156001B	VMAX 40K 600GB 15K SAS DRV	\$3,924.00	EN-H	36%	\$2,511.36	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$470.88
5 5	VL4156001BTU VL4156001BU	VMAX 40K 600GB 15K SAS DRV TAA UPG VMAX 40K 600GB 15K SAS DRV UPG	\$5,493.00 \$5,493.00	EN-H EN-H	36% 36%	\$3,515.52 \$3,515.52	\$588.30 \$588.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$470.81 \$470.81
5	VL47210001B	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	\$1,630.00	EN-H	36%	\$1,043.20	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$195.60
5	VL47210001BTU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$195.42
5	VL47210001BU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$195.42
5 5	VL47210001C VL47210001CTU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE IBM-i VMAX40K4G 7_2K 1000GB SASDRV IBMI UPGTAA	\$1,630.00 \$2,280.00	EN-H EN-H	36% 36%	\$1,043.20 \$1,459.20	\$244.50 \$244.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VL47210001CU	VMAX 40K 4G 7 2K 1000GB SASDRV IBM-I UPG	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4FM1001B	VMAX 40K 4G FLASH 100GB DRIVE	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4FM1001BU	VMAX 40K 4G FLASH 100GB DRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VL4FM1001C VL4FM1001CTU	VMAX 40K 4G FLASH 100GB DRIVE IBM-I VMAX 40K 4G FLASH 100GB DRV IBMI UPG TAA	\$3,255.00 \$4,480.00	EN-H EN-H	36% 36%	\$2,083.20 \$2,867.20	\$488.25 \$479.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$390.60 \$383.98
5	VL4FM1001CU	VMAX 40K 4G FLASH 100GB DRIVE IBM-I UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$383.98
5	VL4FM1002BFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4FM1002CFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36% 36%	\$0.00	\$972.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$972.00
5 5	VL4FM2001B VL4FM2001BU	VMAX 40K 4G FLASH 200GB DRIVE VMAX 40K 4G FLASH 200GB DRIVE UPG	\$5,765.00 \$8,075.00	EN-H EN-H	36%	\$3,689.60 \$5,168.00	\$864.75 \$864.83	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$691.80 \$692.11
5	VL4FM2001C	VMAX 40K 4G FLASH 200GB DRIVE IBM-I	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4FM2001CU	VMAX 40K 4G FLASH 200GB DRIVE IBM-I UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$692.11
5 5	VL4FM2002BFP VL4FM2002CFP	VMAX 40K 4G FLASH 200GB DRV FP VMAX 40K 4G FLASH 200GB DRV FP	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$1,850.00 \$1,850.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VL4FM4001B	VMAX 40K 4G FLASH 400GB DRIVE	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4FM4001BU	VMAX 40K 4G FLASH 400GB DRIVE UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4FM4001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-I	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VL4FM4001CU VL4FM4002BFP	VMAX 40K 4G FLASH 400GB DRIVE IBM-I-UPG VMAX 40K 4G FLASH 400GB DRV FP	\$15,310.00 \$0.00	EN-H EN-H	36% 36%	\$9,798.40 \$0.00	\$1,639.70 \$3,507.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,312.22 \$3,507.00
5	VL4FM4002CFP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VL4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	\$19,330.00	EN-H	36%	\$12,371.20	\$2,899.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,319.60
5	VL4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE PG	\$27,060.00	EN-H	36%	\$17,318.40	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VL4FM8001BU VL4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE UPG VMAX 40K 4G FLASH 800GB DRIVE FP	\$27,060.00 \$0.00	EN-H EN-H	36% 36%	\$17,318.40 \$0.00	\$2,898.13 \$6,663.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,319.31 \$6,663.00
5	VMAX2SP-UPGRADE	V2 SERVICE PROCESSOR UPG WIN 7	\$600.00	EN-H	36%	\$384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS41012001B	VMAX 40K 4G 10K 1200GB 3.5" DRIVE	\$2,195.00	EN-H	36%	\$1,404.80	\$329.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VS41012001BTU VS41012001BU	VMAX 40K 4G 10K 1200GB 3.5" DRV TAA UPG	\$3,075.00	EN-H EN-H	36% 36%	\$1,968.00	\$329.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VS4103001B0	VMAX 40K 4G 10K 1200GB 3.5" DRV UPG VMAX 40K 4G 10K 300GB SAS DRIVE	\$3,075.00 \$860.00	EN-H	36%	\$1,968.00 \$550.40	\$329.33 \$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$263.56 \$103.20
5	VS4103001BTU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5	VS4103001BU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5 5	VS4103001C VS4103001CTU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I VMAX 40K4G 10K 300GB SAS DRV IBMI UPGTAA	\$860.00 \$1,205.00	EN-H EN-H	36% 36%	\$550.40 \$771.20	\$129.00 \$129.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.20 \$103.28
5	VS4103001CTU VS4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$103.28
5	VS4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00		\$0.00	\$178.80
5	VS4106001BTU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$178.71
5 5	VS4106001BU VS4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE UPG VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	\$2,085.00 \$1,490.00	EN-H EN-H	36% 36%	\$1,334.40 \$953.60	\$223.30 \$223.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	VS4106001C VS4106001CTU	VMAX 40K 40K 600GB SAS DRIVE IBM-I VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	\$1,490.00 \$2,085.00	EN-H EN-H	36% 36%	\$953.60 \$1,334.40	\$223.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VS4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	VS4109001B	VMAX 40K 4G 10K 900GB SAS Drive	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.20
5	VS4109001BTU	VMAX 40K 4G 10K 900GB SAS Drive UPG TAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VS4109001BU VS4109001C	VMAX 40K 4G 10K 900GB SAS Drive UPG VMAX 40K 4G 10K 900GB SAS Drive IBM-I	\$2,745.00 \$1,960.00	EN-H EN-H	36% 36%	\$1,756.80 \$1,254.40	\$293.99 \$294.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VS4109001CTU	VMAX 40K 4G 10K 900GB SASDRV IBMI UPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	
5	VS4109001CU	VMAX 40K 4G 10K 900GB SASDrive IBM-I UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	
5	VS4156001B	VMAX 40K 600GB 15K SAS DRV	\$3,924.00	EN-H	36%	\$2,511.36	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$470.88

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS4156001BTU	VMAX 40K 600GB 15K SAS DRV TAA UPG	\$5,493.00	EN-H	36%	\$3,515.52	\$588.30	\$0.00	\$0.00	\$0.00	\$0.00	\$470.81
5 5	VS4156001BU VT47220001B	VMAX 40K 600GB 15K SAS DRV UPG VMAX 40K 4G 7.2K 2000GB DRIVE	\$5,493.00 \$1,715.00	EN-H EN-H	36% 36%	\$3,515.52 \$1,097.60	\$588.30 \$257.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$470.81 \$205.80
5	VT47220001B VT47220001BTU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG TAA	\$2,400.00	EN-H	36%	\$1,536.00	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$205.70
5	VT47220001BU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG	\$2,400.00	EN-H	36%	\$1,536.00	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$205.70
5	VT47220001C	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I	\$1,715.00	EN-H	36%	\$1,097.60	\$257.25	\$0.00	\$0.00	\$0.00	\$0.00	\$205.80
5 5	VT47220001CTU VT47220001CU	VMAX 40 4G 7.2K 2000GB DRIVE IBMI UPGTAA VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I UPG	\$2,400.00 \$2,400.00	EN-H EN-H	36% 36%	\$1,536.00 \$1,536.00	\$257.04 \$257.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$205.70 \$205.70
5	VT47230001B	VMAX 40K 4G 7_2K 3000GB DRIVE	\$2,420.00	EN-H	36%	\$1,548.80	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$290.40
5	VT47230001BTU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$290.56
5	VT47230001BU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$290.56
5 5	VT47230001C VT47230001CTU	VMAX 40K 4G 7_2K 3000GB DRIVE IBM-I VMAX 40K 4G 7_2K 3000GB DRV IBMI UPGTAA	\$2,420.00 \$3,390.00	EN-H EN-H	36% 36%	\$1,548.80 \$2,169.60	\$363.00 \$363.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$290.40 \$290.56
5	VT47230001CU	VMAX 40K 4G 7 2K 3000GB DRIVE I-IBMUPG	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$290.56
5	VT47240001B	VMAX 40K 4G 7.2K 4000GB DRIVE	\$2,980.00	EN-H	36%	\$1,907.20	\$447.00	\$0.00	\$0.00	\$0.00	\$0.00	\$357.60
5	VT47240001BTU	VMAX 40K 4G 7.2K 4000GB DRIVE TAA UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$357.41
5 5	VT47240001BU VT47240001C	VMAX 40K 4G 7.2K 4000GB DRIVE UPG VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I	\$4,175.00 \$2,980.00	EN-H EN-H	36% 36%	\$2,672.00 \$1,907.20	\$447.14 \$447.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$357.84 \$357.60
5	VT47240001CTU	VMAX 40K 4G 7.2K 4000GB IBM-i TAA UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$357.41
5	VT47240001CU	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I UPG	\$4,175.00	EN-H	36%	\$2,672.00	\$447.14	\$0.00	\$0.00	\$0.00	\$0.00	\$357.84
5	VX10-M1GCU-A	4 port 1GbE CU Factory	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5 5	VX10-M1GCU-U VX10-M8GF-A	4 port 1GbE CU Upgrade 4 port 8G FC W/4 SFPs Factory	\$2,360.00 \$0.00	EN-H EN-H	36% 36%	\$1,510.40 \$0.00	\$272.34 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.83 \$0.00
5	VX10-MXG2OP-A	2 port 10GbE Opt Factory	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,230.00
5	VX10-MXG2OP-U	2 port 10GbE Opt Upgrade	\$13,330.00	EN-H	36%	\$8,531.20	\$1,538.28	\$0.00	\$0.00	\$0.00	\$0.00	\$1,230.36
5	VX10-MXGT-A	2 port 10GBaseT Factory	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,230.00
5 5	VX10-MXGT-U VX10VG50-DM	2 port 10GBaseT Upgrade VMAX10K NAS GTWY 1 VG50 DM	\$13,330.00 \$55,000.00	EN-H EN-H	36% 36%	\$8,531.20 \$35,200.00	\$1,538.28 \$8,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,230.36 \$6,600.00
5	VX10VG50DME0	VMAX10K NAS GTWY ENCL 2 VG50 DM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50DMEX	VMAX10K NAS GTWY EMPTY ENCLOSURE	\$45,000.00	EN-H	36%	\$28,800.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	VX10VG50DMEXU	VMAX10K NAS GTWY EMPTY ENCLOSURE-UPG	\$58,500.00	EN-H	36%	\$37,440.00	\$6,750.90	\$0.00	\$0.00	\$0.00	\$0.00	\$5,399.55
5	VX10VG50-DMU	VMAX10K NAS GTWY VG50 DM-UPG	\$71,500.00	EN-H	36%	\$45,760.00	\$8,251.10	\$0.00	\$0.00	\$0.00	\$0.00	\$6,599.45
5 5	VX10VG50-KIT VX10VG50-KIT-3D	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 1P VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3D	\$0.00 \$0.00	EN-H EN-H	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VX10VG50-KIT-3Y	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3Y	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG-CS	VMAX10k NAS GTWY CS 8GB MEM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG-CS2	VMAX10k NAS GTWY 2nd CS 8GB MEM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PREHW-012 M-PSM-HW-012	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE PROSUPPORT W/NBD-HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00 \$99,827.00	EN-HM EN-HM	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-HW-012	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	EN-HM	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-023	VMAX10K BASE SW SATA CAP 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	450-000-024	VMAX10K BASE SW NON-SATA CAP 1TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5 5	450-000-025 450-000-026	VMAX10K ADV SW SATA CAP 1TB=CB VMAX10K ADV SW NON-SATA CAP 1TB=CB	\$1,035.00 \$2,070.00	EN-S EN-S	36% 36%	\$662.40 \$1,324.80	\$186.30 \$372.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$186.30 \$372.60
5	450-000-029	VMAX10K ENGNTY PKG SATA CAP 1TB=CB	\$555.00	EN-S	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	450-000-030	VMAX10K ENGNTY PKG NON-SATA CAP 1TB=CB	\$1,230.00	EN-S	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	450-000-033	VMAX10K BASIC SRDF NON-SATA CAP 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5 5	450-000-034 450-000-035	VMAX10K BASIC SRDF SATA CAP 1TB=CB VMAX10K BASIC SRDF REG CAP 1TB=CA	\$825.00 \$1,905.00	EN-S EN-S	36% 36%	\$528.00 \$1,219.20	\$148.50 \$342.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148.50 \$342.90
5	450-000-036	VMAX10K BASIC SRDF XTRN CAP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	450-000-041	VMAX10K BASE SW II SATA CAP 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	450-000-042	VMAX10K BASE SW II NON-SATA CAP 1TB=CB	\$1,484.00	EN-S	36%	\$949.76	\$267.12	\$0.00	\$0.00	\$0.00	\$0.00	\$267.12
5 5	450-000-044 450-000-045	VMAX40K MGMT PKG SATA 1001TB+=CB VMAX40K MGMT PKG NON-SATA 1000TB+=CB	\$335.00 \$665.00	EN-S EN-S	36% 36%	\$214.40 \$425.60	\$60.30 \$119.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$60.30 \$119.70
5	450-000-053	VMAX10K ADVANCED SW NON-SATA CAP 1TB=CB	\$2,192.00	EN-S	36%	\$1,402.88	\$394.56	\$0.00	\$0.00	\$0.00	\$0.00	\$394.56
5	450-000-054	VMAX10K ADVANCED SW SATA CAP 1TB=CB	\$1,096.00	EN-S	36%	\$701.44	\$197.28	\$0.00	\$0.00	\$0.00	\$0.00	\$197.28
5	450-000-059	VMAX10K REMPROT F+B N-SATA CAP 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5 5	450-000-060 450-000-061	VMAX10K REMPROT F+B SATA CAP 1TB=CB VMAX10K REMPROT F+B REG CAP 1TB=CA	\$825.00 \$1,905.00	EN-S EN-S	36% 36%	\$528.00 \$1,219.20	\$148.50 \$342.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148.50 \$342.90
5	450-000-062	VMAX10K REMPROT F+B XTRN CAP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	450-000-070	VMAX40K ADV SW PKG N-SATA 0-14TB=CB	\$5,880.00	EN-S	36%	\$3,763.20	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	450-000-071	VMAX40K ADV SW PKG N-SATA 15-25TB=CB	\$5,520.00	EN-S	36%	\$3,532.80	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5 5	450-000-072 450-000-073	VMAX40K ADV SW PKG N-SATA 26-40TB=CB VMAX40K ADV SW PKG N-SATA 41-60TB=CB	\$4,860.00	EN-S EN-S	36% 36%	\$3,110.40	\$874.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$874.80 \$813.60
5 5	450-000-073	VMAX40K ADV SW PKG N-SATA 41-601B=CB	\$4,520.00 \$4,340.00	EN-S	36%	\$2,892.80 \$2,777.60	\$813.60 \$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$781.20
5	450-000-075	VMAX40K ADV SW PKG N-SATA 101-150TB=CB	\$3,900.00	EN-S	36%	\$2,496.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	450-000-076	VMAX40K ADV SW PKG N-SATA 151-250TB=CB	\$3,480.00	EN-S	36%	\$2,227.20	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	450-000-077	VMAX40K ADV SW PKG N-SATA 251-400TB=CB	\$3,010.00	EN-S	36%	\$1,926.40	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5 5	450-000-078 450-000-079	VMAX40K ADV SW PKG N-SATA 401-600TB=CB VMAX40K ADV SW PKG N-SATA 601-1000TB=CB	\$2,610.00 \$2,280.00	EN-S EN-S	36% 36%	\$1,670.40 \$1,459.20	\$469.80 \$410.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$469.80 \$410.40
5	450-000-079	VMAX40K ADV SW PKG N-SATA 001-10001B-CB	\$1,980.00	EN-S	36%	\$1,267.20	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	450-000-081	VMAX40K ADV SW PKG SATA 0-14TB=CB	\$2,930.00	EN-S	36%	\$1,875.20	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40
5	450-000-082	VMAX40K ADV SW PKG SATA 15-25TB=CB	\$2,750.00	EN-S	36%	\$1,760.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	450-000-083	VMAX40K ADV SW PKG SATA 44 SOTB-CB	\$2,430.00	EN-S	36%	\$1,555.20		\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5 5	450-000-084 450-000-085	VMAX40K ADV SW PKG SATA 41-60TB=CB VMAX40K ADV SW PKG SATA 61-100TB=CB	\$2,260.00 \$2,160.00	EN-S EN-S	36% 36%	\$1,446.40 \$1,382.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$406.80 \$388.80
5	450-000-086	VMAX40K ADV SW PKG SATA 101-150TB=CB	\$1,950.00	EN-S	36%	\$1,248.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5	450-000-087	VMAX40K ADV SW PKG SATA 151-250TB=CB	\$1,730.00	EN-S	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	450-000-088	VMAX40K ADV SW PKG SATA 251-400TB=CB	\$1,510.00	EN-S	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-089	VMAX40K ADV SW PKG SATA 401-600TB=CB	\$1,310.00	EN-S	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5 5	450-000-090 450-000-091	VMAX40K ADV SW PKG SATA 601-1000TB=CB VMAX40K ADV SW PKG SATA 1001+TB=CB	\$1,140.00 \$990.00	EN-S EN-S	36% 36%	\$729.60 \$633.60	\$205.20 \$178.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$205.20 \$178.20
5	450-000-091	VMAX40K ADV SW PKG SATA 1001+16=CB VMAX40K MGMT PKG NON-SATA 0-14TB=CB	\$2,010.00	EN-S	36%	\$1,286.40	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	450-000-181	VMAX40K MGMT PKG NON-SATA 15-25TB=CB	\$1,890.00	EN-S	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	450-000-182	VMAX40K MGMT PKG N-SATA 26-40TB=CB	\$1,665.00	EN-S	36%	\$1,065.60	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	450-000-183	VMAX40K MGMT PKG NON-SATA 41-60TB=CB	\$1,550.00	EN-S	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	450-000-184	VMAX40K MGMT PKG NON-SATA 61-100TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	450-000-185	VMAX40K MGMT PKG NON-SATA 101-150TB=CB	\$1,335.00	EN-S	36%	\$854.40	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5 5	450-000-186 450-000-187	VMAX40K MGMT PKG NON-SATA 151-250TB=CB VMAX40K MGMT PKG NON-SATA 251-400TB=CB	\$1,185.00 \$1,020.00	EN-S EN-S	36% 36%	\$758.40 \$652.80	\$213.30 \$183.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$213.30 \$183.60
5	450-000-107	VMAX40K MGMT PKG NON-SATA 401-600TB=CB	\$890.00	EN-S	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-189	VMAX40K MGMT PKG NON-SATA 601-1000TB=CB	\$775.00	EN-S	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	450-000-190	VMAX40K MGMT PKG SATA 0-14TB=CB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	450-000-191	VMAX40K MGMT PKG SATA 15-25TB=CB	\$945.00	EN-S	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5 5	450-000-192 450-000-193	VMAX40K MGMT PKG SATA 26-40TB=CB VMAX40K MGMT PKG SATA 41-60TB=CB	\$830.00 \$775.00	EN-S EN-S	36% 36%	\$531.20 \$496.00	\$149.40 \$139.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$149.40
5	450-000-193	VMAX40K MGMT PKG SATA 41-00TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$139.50 \$133.20
5	450-000-195	VMAX40K MGMT PKG SATA 101-150TB=CB	\$665.00	EN-S	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-196	VMAX40K MGMT PKG SATA 151-250TB=CB	\$590.00	EN-S	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-197	VMAX40K MGMT PKG SATA 251-400TB=CB	\$515.00	EN-S	36%	\$329.60	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	450-000-198	VMAX40K MGMT PKG SATA 401-600TB=CB	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	450-000-199	VMAX40K MGMT PKG SATA 601-1000TB=CB	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5 5	450-000-290 450-000-291	VMAX20K ENGNTY PKG N-SATA 0-14TB=CB VMAX20K ENGNTY PKG N-SATA 15-25TB=CB	\$2,020.00 \$1,940.00	EN-S EN-S	36% 36%	\$1,292.80 \$1,241.60	\$141.40 \$135.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$141.40 \$135.80
5	450-000-291	VMAX20K ENGNTY PKG N-SATA 26-40TB=CB	\$1,860.00	EN-S	36%	\$1,190.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	450-000-293	VMAX20K ENGNTY PKG N-SATA 41-60TB=CB	\$1,790.00	EN-S	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	450-000-294	VMAX20K ENGNTY PKG N-SATA 61-100TB=CB	\$1,710.00	EN-S	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-295	VMAX20K ENGNTY PKG N-SATA 101-150TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	450-000-296	VMAX20K ENGNTY PKG N-SATA 151-250TB=CB	\$1,580.00	EN-S	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5 5	450-000-297	VMAX20K ENGNTY PKG N-SATA 251-400TB=CB	\$1,520.00	EN-S	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$106.40
5	450-000-298 450-000-299	VMAX20K ENGNTY PKG N-SATA 401-600TB=CB VMAX20K ENGNTY PKG N-SATA 601-1000TB=CB	\$1,460.00 \$1,400.00	EN-S EN-S	36% 36%	\$934.40 \$896.00	\$102.20 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$102.20 \$98.00
5	450-000-299	VMAX20K ENGNTY PKG N-SATA 1001+TB=CB	\$1,340.00	EN-S	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	450-000-301	VMAX20K ENGNTY PKG SATA 0-14TB=CB	\$910.00	EN-S	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	450-000-302	VMAX20K ENGNTY PKG SATA 15-25TB=CB	\$870.00	EN-S	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	450-000-303	VMAX20K ENGNTY PKG SATA 26-40TB=CB	\$840.00	EN-S	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	450-000-304	VMAX20K ENGNTY PKG SATA 41-60TB=CB	\$800.00	EN-S	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5 5	450-000-305 450-000-306	VMAX20K ENGNTY PKG SATA 61-100TB=CB VMAX20K ENGNTY PKG SATA 101-150TB=CB	\$770.00 \$740.00	EN-S EN-S	36% 36%	\$492.80 \$473.60	\$53.90 \$51.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$53.90 \$51.80
5	450-000-307	VMAX20K ENGNTY PKG SATA 101-1301B-CB VMAX20K ENGNTY PKG SATA 151-250TB=CB	\$740.00	EN-S	36%	\$473.00 \$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	450-000-308	VMAX20K ENGNTY PKG SATA 251-400TB=CB	\$680.00	EN-S	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	450-000-309	VMAX20K ENGNTY PKG SATA 401-600TB=CB	\$660.00	EN-S	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	450-000-310	VMAX20K ENGNTY PKG SATA 601-1000TB=CB	\$630.00	EN-S	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	450-000-311	VMAX20K ENGNTY PKG SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	450-000-312	VMAX20K SRDF PKG N-SATA 0-14TB=CB	\$4,380.00	EN-S	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5 5	450-000-313 450-000-314	VMAX20K SRDF PKG N-SATA 15-25TB=CB VMAX20K SRDF PKG N-SATA 26-40TB=CB	\$4,120.00 \$3,630.00	EN-S EN-S	36% 36%	\$2,636.80 \$2,323.20	\$741.60 \$653.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$741.60 \$653.40
5	450-000-315	VMAX20K SRDF PKG N-SATA 41-60TB=CB	\$3,240.00	EN-S	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	450-000-316	VMAX20K SRDF PKG N-SATA 61-100TB=CB	\$2,890.00	EN-S	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	450-000-317	VMAX20K SRDF PKG N-SATA 101-150TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	450-000-318	VMAX20K SRDF PKG N-SATA 151-250TB=CB	\$2,200.00	EN-S	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	450-000-319	VMAX20K SRDF PKG N-SATA 251-400TB=CB	\$1,880.00	EN-S	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5 5	450-000-320	VMAX20K SRDF PKG N-SATA 401-600TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	450-000-321 450-000-322	VMAX20K SRDF PKG N-SATA 601-1000TB=CB VMAX20K SRDF PKG N-SATA 1001+TB=CB	\$1,390.00 \$1,190.00	EN-S EN-S	36% 36%	\$889.60 \$761.60	\$250.20 \$214.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$250.20 \$214.20
5	450-000-322	VMAX20K SRDF PKG SATA 0-14TB=CB	\$2,190.00	EN-S	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	450-000-324	VMAX20K SRDF PKG SATA 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	450-000-325	VMAX20K SRDF PKG SATA 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	450-000-326	VMAX20K SRDF PKG SATA 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	450-000-327	VMAX20K SRDF PKG SATA 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5 5	450-000-328	VMAX20K SRDF PKG SATA 454 350TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	450-000-329 450-000-330	VMAX20K SRDF PKG SATA 151-250TB=CB VMAX20K SRDF PKG SATA 251-400TB=CB	\$1,100.00 \$940.00	EN-S EN-S	36% 36%	\$704.00 \$601.60	\$198.00 \$169.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198.00 \$169.20
5	450-000-330	VMAX20K SRDF PKG SATA 401-600TB=CB	\$940.00	EN-S	36%	\$518.40	\$169.20 \$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20 \$145.80
5	450-000-332	VMAX20K SRDF PKG SATA 601-1000TB=CB	\$690.00	EN-S	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	450-000-333	VMAX20K SRDF PKG SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	450-000-334	VMAX20K SRDF PKG REG 0-14TB=CA	\$4,395.00	EN-S	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	450-000-335	VMAX20K SRDF PKG REG 15-25TB=CA	\$3,647.00	EN-S	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	450-000-336	VMAX20K SRDF PKG REG 26-40TB=CA	\$3,660.00	EN-S	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	450-000-337	VMAX20K SRDF PKG REG 41-60TB=CA	\$2,990.00	EN-S	36% 36%	\$1,913.60	\$538.20 \$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20 \$467.10
5 5	450-000-338 450-000-339	VMAX20K SRDF PKG REG 61-100TB=CA VMAX20K SRDF PKG REG 101-150TB=CA	\$2,595.00 \$2,205.00	EN-S EN-S	36% 36%	\$1,660.80 \$1,411.20	\$467.10 \$396.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$467.10 \$396.90
5	450-000-339	VMAX20K SRDF PKG REG 151-250TB=CA	\$2,090.00	EN-S	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	450-000-341	VMAX20K SRDF PKG REG 251-400TB=CA	\$1,915.00	EN-S	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	450-000-342	VMAX20K SRDF PKG REG 401-600TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	450-000-343	VMAX20K SRDF PKG REG 601-1000TB=CA	\$1,505.00	EN-S	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	450-000-344	VMAX20K SRDF PKG REG 1001+TB=CA	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	450-000-345	VMAX20K SRDF PKG XTRN 0-14TB=CB	\$2,190.00	EN-S	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-346	VMAX20K SRDF PKG XTRN 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5 5	450-000-347 450-000-348	VMAX20K SRDF PKG XTRN 26-40TB=CB VMAX20K SRDF PKG XTRN 41-60TB=CB	\$1,810.00	EN-S EN-S	36% 36%	\$1,158.40 \$1,036.80	\$325.80 \$291.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$325.80 \$291.60
5	450-000-346	VMAX20K SRDF PKG XTRN 41-00TB=CB VMAX20K SRDF PKG XTRN 61-100TB=CB	\$1,620.00 \$1,450.00	EN-S	36%	\$1,030.80	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	450-000-350	VMAX20K SRDF PKG XTRN 101-150TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-000-351	VMAX20K SRDF PKG XTRN 151-250TB=CB	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	450-000-352	VMAX20K SRDF PKG XTRN 251-400TB=CB	\$940.00	EN-S	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	450-000-353	VMAX20K SRDF PKG XTRN 401-600TB=CB	\$810.00	EN-S	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	450-000-354	VMAX20K SRDF PKG XTRN 601-1000TB=CB	\$690.00	EN-S	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5 5	450-000-355 450-000-400	VMAX20K SRDF PKG XTRN 1001+TB=CB VMAX20K MGMT PKG NON-SATA 0-14TB=CB	\$600.00 \$2,010.00	EN-S EN-S	36% 36%	\$384.00 \$1,286.40	\$108.00 \$361.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.00 \$361.80
5	450-000-401	VMAX20K MGMT PKG NON-SATA 15-25TB=CB	\$1,890.00	EN-S	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	450-000-402	VMAX20K MGMT PKG NON-SATA 26-40TB=CB	\$1,665.00	EN-S	36%	\$1,065.60	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	450-000-403	VMAX20K MGMT PKG NON-SATA 41-60TB=CB	\$1,550.00	EN-S	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	450-000-404	VMAX20K MGMT PKG NON-SATA 61-100TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5 5	450-000-405 450-000-406	VMAX20K MGMT PKG NON-SATA 101-150TB=CB VMAX20K MGMT PKG NON-SATA 151-250TB=CB	\$1,335.00 \$1,185.00	EN-S EN-S	36% 36%	\$854.40 \$758.40	\$240.30 \$213.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$240.30 \$213.30
5	450-000-400	VMAX20K MGMT PKG NON-SATA 151-2501B=CB VMAX20K MGMT PKG NON-SATA 251-400TB=CB	\$1,020.00	EN-S	36%	\$652.80	\$183.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$183.60
5	450-000-408	VMAX20K MGMT PKG NON-SATA 401-600TB=CB	\$890.00	EN-S	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-409	VMAX20K MGMT PKG NON-SATA 601-1000TB=CB	\$775.00	EN-S	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	450-000-410	VMAX20K MGMT PKG NON-SATA 1001+TB=CB	\$665.00	EN-S	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-411	VMAX20K MGMT PKG SATA 0-14TB=CB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	450-000-412	VMAX20K MGMT PKG SATA 26 40TP-CP	\$945.00	EN-S	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5 5	450-000-413 450-000-414	VMAX20K MGMT PKG SATA 26-40TB=CB VMAX20K MGMT PKG SATA 41-60TB=CB	\$830.00 \$775.00	EN-S EN-S	36% 36%	\$531.20 \$496.00	\$149.40 \$139.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$149.40 \$139.50
5	450-000-415	VMAX20K MGMT PKG SATA 41-00TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	450-000-416	VMAX20K MGMT PKG SATA 101-150TB=CB	\$665.00	EN-S	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-417	VMAX20K MGMT PKG SATA 151-250TB=CB	\$590.00	EN-S	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-418	VMAX20K MGMT PKG SATA 251-400TB=CB	\$515.00	EN-S	36%	\$329.60	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	450-000-419	VMAX20K MGMT PKG SATA 401-600TB=CB	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5 5	450-000-420	VMAX20K MGMT PKG SATA 601-1000TB=CB VMAX20K MGMT PKG SATA 1001+TB=CB	\$385.00 \$335.00	EN-S	36%	\$246.40 \$214.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$69.30
5 5	450-000-421 450-000-422	VMAX20K TF PKG NON-SATA 0-14TB=CB	\$2,540.00	EN-S EN-S	36% 36%	\$214.40 \$1,625.60	\$60.30 \$457.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$60.30 \$457.20
5	450-000-423	VMAX20K TF PKG NON-SATA 15-25TB=CB	\$2,385.00	EN-S	36%	\$1,526.40	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	450-000-424	VMAX20K TF PKG NON-SATA 26-40TB=CB	\$2,100.00	EN-S	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	450-000-425	VMAX20K TF PKG NON-SATA 41-60TB=CB	\$1,955.00	EN-S	36%	\$1,251.20	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	450-000-426	VMAX20K TF PKG NON-SATA 61-100TB=CB	\$1,880.00	EN-S	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	450-000-427	VMAX20K TF PKG NON-SATA 101-150TB=CB	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5 5	450-000-428 450-000-429	VMAX20K TF PKG NON-SATA 151-250TB=CB VMAX20K TF PKG NON-SATA 251-400TB=CB	\$1,500.00	EN-S EN-S	36% 36%	\$960.00 \$832.00	\$270.00 \$234.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$234.00
5	450-000-429	VMAX20K TF PKG NON-SATA 231-400TB=CB VMAX20K TF PKG NON-SATA 401-600TB=CB	\$1,300.00 \$1,135.00	EN-S	36%	\$726.40	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	450-000-431	VMAX20K TF PKG NON-SATA 601-1000TB=CB	\$985.00	EN-S	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	450-000-432	VMAX20K TF PKG NON-SATA 1001+TB=CB	\$860.00	EN-S	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	450-000-433	VMAX20K TF PKG SATA 0-14TB=CB	\$1,270.00	EN-S	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	450-000-434	VMAX20K TF PKG SATA 15-25TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	450-000-435	VMAX20K TF PKG SATA 26-40TB=CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5 5	450-000-436 450-000-437	VMAX20K TF PKG SATA 41-60TB=CB VMAX20K TF PKG SATA 61-100TB=CB	\$975.00 \$935.00	EN-S EN-S	36% 36%	\$624.00 \$598.40	\$175.50 \$168.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$175.50 \$168.30
5	450-000-438	VMAX20K TF PKG SATA 01-150TB=CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-439	VMAX20K TF PKG SATA 151-250TB=CB	\$745.00	EN-S	36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	450-000-440	VMAX20K TF PKG SATA 251-400TB=CB	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	450-000-441	VMAX20K TF PKG SATA 401-600TB=CB	\$565.00	EN-S	36%	\$361.60	\$101.70		\$0.00	\$0.00	\$0.00	\$101.70
5	450-000-442	VMAX20K TF PKG SATA 601-1000TB=CB	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5 5	450-000-443	VMAX20K TF PKG SATA 1001+TB=CB	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	450-000-444 450-000-445	VMAX20K TF PKG REG 0-14TB=CA VMAX20K TF PKG REG 15-25TB=CA	\$4,425.00 \$3,850.00	EN-S EN-S	36% 36%	\$2,832.00 \$2,464.00	\$796.50 \$693.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$796.50 \$693.00
5	450-000-446	VMAX20K TF PKG REG 26-40TB=CA	\$3,350.00	EN-S	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	450-000-447	VMAX20K TF PKG REG 41-60TB=CA	\$2,730.00	EN-S	36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	450-000-448	VMAX20K TF PKG REG 61-100TB=CA	\$2,290.00	EN-S	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	450-000-449	VMAX20K TF PKG REG 101-150TB=CA	\$2,135.00	EN-S	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	450-000-450	VMAX20K TF PKG REG 151-250TB=CA	\$1,985.00	EN-S	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5 5	450-000-451 450-000-452	VMAX20K TF PKG REG 251-400TB=CA VMAX20K TF PKG REG 401-600TB=CA	\$1,840.00 \$1,675.00	EN-S EN-S	36% 36%	\$1,177.60 \$1,072.00	\$331.20 \$301.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$331.20 \$301.50
5	450-000-452	VMAX20K TF FKG REG 401-000TB=CA VMAX20K TF PKG REG 601-1000TB=CA	\$1,560.00	EN-S	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	450-000-454	VMAX20K TF PKG REG 1001+TB=CA	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	450-000-455	VMAX20K TF PKG XTRN 0-14TB=CB	\$1,270.00	EN-S	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	450-000-456	VMAX20K TF PKG XTRN 15-25TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	450-000-457	VMAX20K TF PKG XTRN 26-40TB=CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	450-000-458	VMAX20K TF PKG XTRN 41-60TB=CB	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5 5	450-000-459 450-000-460	VMAX20K TF PKG XTRN 61-100TB=CB VMAX20K TF PKG XTRN 101-150TB=CB	\$935.00	EN-S	36% 36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30 \$153.00
5	450-000-460 450-000-461	VMAX20K TF PKG XTRN 101-1501B=CB VMAX20K TF PKG XTRN 151-250TB=CB	\$850.00 \$745.00	EN-S EN-S	36%	\$544.00 \$476.80	\$153.00 \$134.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.00 \$134.10
5	450-000-462	VMAX20K TF PKG XTRN 151-250TB-CB VMAX20K TF PKG XTRN 251-400TB=CB	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	450-000-463	VMAX20K TF PKG XTRN 401-600TB=CB	\$565.00	EN-S	36%	\$361.60	\$101.70		\$0.00	\$0.00	\$0.00	\$101.70
5	450-000-464	VMAX20K TF PKG XTRN 601-1000TB=CB	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	450-000-465	VMAX20K TF PKG XTRN 1001+TB=CB	\$430.00		36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	450-000-466	VMAX20K FASTTR PKG N-SATA 0-14TB=CB	\$2,054.00	EN-S	36%	\$1,314.56	\$369.72		\$0.00	\$0.00	\$0.00	\$369.72
5 5	450-000-467	VMAX20K FASTTR PKG N-SATA 25-25TB=CB	\$1,926.00	EN-S	36%	\$1,232.64	\$346.68		\$0.00	\$0.00	\$0.00	\$346.68
э	450-000-468	VMAX20K FASTTR PKG N-SATA 26-40TB=CB	\$1,696.00	EN-S	36%	\$1,085.44	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-469	VMAX20K FASTTR PKG N-SATA 41-60TB=CB	\$1,578.00	EN-S	36%	\$1,009.92	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5 5	450-000-470 450-000-471	VMAX20K FASTTR PKG N-SATA 61-100TB=CB VMAX20K FASTTR PKG N-SATA 101-150TB=CB	\$1,509.00 \$1,358.00	EN-S EN-S	36% 36%	\$965.76 \$869.12	\$271.62 \$244.44	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$271.62 \$244.44
5	450-000-471	VMAX20K FASTTR PKG N-SATA 101-1301B=CB VMAX20K FASTTR PKG N-SATA 151-250TB=CB	\$1,220.00	EN-S	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	450-000-472	VMAX20K FASTTR PKG N-SATA 251-400TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	450-000-474	VMAX20K FASTTR PKG N-SATA 401-600TB=CB	\$906.00	EN-S	36%	\$579.84	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	450-000-475	VMAX20K FASTTR PKG N-SATA 601-1000TB=CB	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	450-000-476	VMAX20K FASTTR PKG N-SATA 1001+TB=CB	\$695.00	EN-S	36%	\$444.80	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	450-000-477	VMAX20K FASTTR PKG SATA 0-14TB=CB	\$1,026.00	EN-S	36%	\$656.64 \$616.96	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5 5	450-000-478 450-000-479	VMAX20K FASTTR PKG SATA 15-25TB=CB VMAX20K FASTTR PKG SATA 26-40TB=CB	\$964.00 \$846.00	EN-S EN-S	36% 36%	\$541.44	\$173.52 \$152.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.52 \$152.28
5	450-000-479	VMAX20K FASTTR PKG SATA 41-60TB=CB	\$787.00	EN-S	36%	\$503.68	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	450-000-481	VMAX20K FASTTR PKG SATA 61-100TB=CB	\$754.00	EN-S	36%	\$482.56	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	450-000-482	VMAX20K FASTTR PKG SATA 101-150TB=CB	\$679.00	EN-S	36%	\$434.56	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	450-000-483	VMAX20K FASTTR PKG SATA 151-250TB=CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5 5	450-000-484 450-000-485	VMAX20K FASTTR PKG SATA 251-400TB=CB VMAX20K FASTTR PKG SATA 401-600TB=CB	\$528.00 \$453.00	EN-S EN-S	36% 36%	\$337.92 \$289.92	\$95.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.04 \$81.54
5	450-000-486	VMAX20K FASTTR PKG SATA 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$81.54 \$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	450-000-487	VMAX20K FASTTR PKG SATA 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	450-000-488	VMAX20K FASTTR PKG REG 0-14TB=CA	\$2,474.00	EN-S	36%	\$1,583.36	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	450-000-489	VMAX20K FASTTR PKG REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	450-000-490	VMAX20K FASTTR PKG REG 26-40TB=CA	\$1,908.00	EN-S	36%	\$1,221.12	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5 5	450-000-491 450-000-492	VMAX20K FASTTR PKG REG 41-60TB=CA VMAX20K FASTTR PKG REG 61-100TB=CA	\$1,656.00 \$1,455.00	EN-S EN-S	36% 36%	\$1,059.84 \$931.20	\$298.08 \$261.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.08 \$261.90
5	450-000-492	VMAX20K FASTTR PKG REG 101-150TB=CA	\$1,455.00 \$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	450-000-494	VMAX20K FASTTR PKG REG 151-250TB=CA	\$1,253.00	EN-S	36%	\$801.92	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	450-000-495	VMAX20K FASTTR PKG REG 251-400TB=CA	\$1,148.00	EN-S	36%	\$734.72	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	450-000-496	VMAX20K FASTTR PKG REG 401-600TB=CA	\$1,093.00	EN-S	36%	\$699.52	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	450-000-497	VMAX20K FASTTR PKG REG 601-1000TB=CA	\$1,014.00	EN-S	36%	\$648.96	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5 5	450-000-498 450-000-499	VMAX20K FASTTR PKG REG 1001+TB=CA VMAX20K FASTTR PKG XTRN 0-14TB=CB	\$923.00 \$1,028.00	EN-S EN-S	36% 36%	\$590.72 \$657.92	\$166.14 \$185.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$166.14 \$185.04
5	450-000-499	VMAX20K FASTTR PKG XTRN 15-141B-CB	\$964.00	EN-S	36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	450-000-501	VMAX20K FASTTR PKG XTRN 26-40TB=CB	\$848.00	EN-S	36%	\$542.72	\$152.64	\$0.00	\$0.00		\$0.00	\$152.64
5	450-000-502	VMAX20K FASTTR PKG XTRN 41-60TB=CB	\$788.00	EN-S	36%	\$504.32	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	450-000-503	VMAX20K FASTTR PKG XTRN 61-100TB=CB	\$756.00	EN-S	36%	\$483.84	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	450-000-504	VMAX20K FASTTR PKG XTRN 101-150TB=CB	\$680.00	EN-S	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5 5	450-000-505 450-000-506	VMAX20K FASTTR PKG XTRN 151-250TB=CB VMAX20K FASTTR PKG XTRN 251-400TB=CB	\$612.00 \$528.00	EN-S EN-S	36% 36%	\$391.68 \$337.92	\$110.16 \$95.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$110.16 \$95.04
5	450-000-507	VMAX20K FASTTR PKG XTRN 401-600TB=CB	\$452.00	EN-S	36%	\$289.28	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	450-000-508	VMAX20K FASTTR PKG XTRN 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	450-000-509	VMAX20K FASTTR PKG XTRN 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	450-000-510	VMAX20K ADV SW PKG N-SATA 0-14TB=CB	\$5,880.00	EN-S	36%	\$3,763.20	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	450-000-511	VMAX20K ADV SW PKG N-SATA 15-25TB=CB	\$5,520.00	EN-S	36%	\$3,532.80	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5 5	450-000-512 450-000-513	VMAX20K ADV SW PKG N-SATA 26-40TB=CB VMAX20K ADV SW PKG N-SATA 41-60TB=CB	\$4,860.00 \$4,520.00	EN-S EN-S	36% 36%	\$3,110.40 \$2,892.80	\$874.80 \$813.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$874.80 \$813.60
5	450-000-514	VMAX20K ADV SW PKG N-SATA 61-100TB=CB	\$4,340.00	EN-S	36%	\$2,777.60	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$781.20
5	450-000-515	VMAX20K ADV SW PKG N-SATA 101-150TB=CB	\$3,900.00	EN-S	36%	\$2,496.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	450-000-516	VMAX20K ADV SW PKG N-SATA 151-250TB=CB	\$3,480.00	EN-S	36%	\$2,227.20	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	450-000-517	VMAX20K ADV SW PKG N-SATA 251-400TB=CB	\$3,010.00	EN-S	36%	\$1,926.40	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	450-000-518	VMAX20K ADV SW PKG N-SATA 401-600TB=CB	\$2,610.00	EN-S	36%	\$1,670.40	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$469.80
5 5	450-000-519 450-000-520	VMAX20K ADV SW PKG N-SATA 601-1000TB=CB VMAX20K ADV SW PKG N-SATA 1001+TB=CB	\$2,280.00 \$1,980.00	EN-S EN-S	36% 36%	\$1,459.20 \$1,267.20	\$410.40 \$356.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$410.40 \$356.40
5	450-000-521	VMAX20K ADV SW PKG N-SATA 1001+15-CB	\$2,930.00	EN-S	36%	\$1,875.20	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40
5	450-000-522	VMAX20K ADV SW PKG SATA 15-25TB=CB	\$2,750.00	EN-S	36%	\$1,760.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	450-000-523	VMAX20K ADV SW PKG SATA 26-40TB=CB	\$2,430.00	EN-S	36%	\$1,555.20	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	450-000-524	VMAX20K ADV SW PKG SATA 41-60TB=CB	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	450-000-525	VMAX20K ADV SW PKG SATA 61-100TB=CB	\$2,160.00	EN-S	36%	\$1,382.40	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$388.80
5 5	450-000-526 450-000-527	VMAX20K ADV SW PKG SATA 101-150TB=CB VMAX20K ADV SW PKG SATA 151-250TB=CB	\$1,950.00 \$1,730.00	EN-S EN-S	36% 36%	\$1,248.00 \$1,107.20	\$351.00 \$311.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$351.00 \$311.40
5	450-000-527	VMAX20K ADV SW PKG SATA 151-230TB-CB	\$1,730.00	EN-S	36%	\$966.40	\$271.80	\$0.00	\$0.00		\$0.00	\$271.80
5	450-000-529	VMAX20K ADV SW PKG SATA 401-600TB=CB	\$1,310.00	EN-S	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	450-000-530	VMAX20K ADV SW PKG SATA 601-1000TB=CB	\$1,140.00	EN-S	36%	\$729.60	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	450-000-531	VMAX20K ADV SW PKG SATA 1001+TB=CB	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	450-000-942	RP/EX FOR VMAX10K SATA CAP=CB	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5 5	450-000-943	RP/EX FOR VMAX10K N-SATA CAP=CB	\$1,600.00	EN-S	36% 36%	\$1,024.00 \$512.00	\$288.00 \$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00 \$144.00
5 5	450-000-944 450-001-191	RP/EX FOR VMAX10K EXTRN CAP=CB VMAX 10K ADV SW SUITE NON-SATA 1TB	\$800.00 \$2,070.00	EN-S EN-S	36%	\$512.00 \$1,324.80	\$144.00 \$372.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.00 \$372.60
5	450-001-191	VMAX 10K ADV SW SUITE NORGATA TTB	\$1,035.00	EN-S	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-000-623	VMAX40K ENGINUITY SATA 0-14TB=CB	\$910.00	EN-S	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-000-624	VMAX40K ENGINUITY SATA 15-25TB=CB	\$870.00	EN-S	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-000-625	VMAX40K ENGINUITY SATA 26-40TB=CB	\$840.00	EN-S	36%	\$537.60	\$58.80	\$0.00	\$0.00			\$58.80
5	456-000-626	VMAX40K ENGINUITY SATA 41-60TB=CB	\$800.00	EN-S	36%	\$512.00	\$56.00	\$0.00	\$0.00		\$0.00	\$56.00
5 5	456-000-627	VMAX40K ENGINUITY SATA 61-100TB=CB VMAX40K ENGINUITY SATA 101-150TB=CB	\$770.00 \$740.00	EN-S EN-S	36% 36%	\$492.80 \$473.60	\$53.90 \$51.80	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$53.90 \$51.80
5	456-000-628 456-000-629	VMAX40K ENGINUITY SATA 101-1501B=CB VMAX40K ENGINUITY SATA 151-250TB=CB	\$740.00 \$710.00	EN-S	36%	\$473.60 \$454.40	\$51.80 \$49.70	\$0.00 \$0.00	\$0.00			\$51.80 \$49.70
5	456-000-630	VMAX40K ENGINUITY SATA 151-2501B-CB	\$680.00		36%	\$435.20	\$47.60	\$0.00	\$0.00			\$47.60
5	456-000-631	VMAX40K ENGINUITY SATA 401-600TB=CB	\$660.00	EN-S	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-000-632	VMAX40K ENGINUITY SATA 601-1000TB=CB	\$630.00	EN-S	36%	\$403.20	\$44.10	\$0.00	\$0.00			\$44.10
5	456-000-633	VMAX40K ENGINUITY SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-634	VMAX40K ENGINUITY N-SATA 0-14TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	456-000-635	VMAX40K ENGINUITY N-SATA 15-25TB=CB	\$1,940.00		36%	\$1,241.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5 5	456-000-636 456-000-637	VMAX40K ENGINUITY N-SATA 44 SOTB-CB	\$1,860.00		36% 36%	\$1,190.40	\$130.20 \$125.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$130.20
5	456-000-637 456-000-638	VMAX40K ENGINUITY N-SATA 41-60TB=CB VMAX40K ENGINUITY N-SATA 61-100TB=CB	\$1,790.00 \$1,710.00	EN-S	36%	\$1,145.60 \$1,094.40	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30 \$119.70
5	456-000-639	VMAX40K ENGINUITY N-SATA 01-100TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-000-640	VMAX40K ENGINUITY N-SATA 151-250TB=CB	\$1,580.00		36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-000-641	VMAX40K ENGINUITY N-SATA 251-400TB=CB	\$1,520.00		36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-000-642	VMAX40K ENGINUITY N-SATA 401-600TB=CB	\$1,460.00	EN-S	36%	\$934.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-000-643	VMAX40K ENGINUITY N-SATA 601-1000TB=CB	\$1,400.00	EN-S	36%	\$896.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-000-644	VMAX40K ENGINUITY N-SATA 1001+TB=CB	\$1,340.00		36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-000-656	SYMM MGMT SUITE FOR 40K SATA 0-14TB	\$0.00		36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-000-657	SYMM MGMT SUITE FOR 40K SATA 15-25TB	\$0.00		36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5 5	456-000-658 456-000-659	SYMM MGMT SUITE FOR 40K SATA 26-40TB SYMM MGMT SUITE FOR 40K SATA 41-60TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$149.40 \$139.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$149.40 \$139.50
5	456-000-660	SYMM MGMT SUITE FOR 40K SATA 41-00TB	\$0.00		36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-000-661	SYMM MGMT SUITE FOR 40K SATA 01-100TB	\$0.00		36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-000-662	SYMM MGMT SUITE FOR 40K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-000-663	SYMM MGMT SUITE FOR 40K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-000-664	SYMM MGMT SUITE FOR 40K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-000-665	SYMM MGMT SUITE FOR 40K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-000-666	SYMM MGMT SUITE FOR 40K SATA 1000TB +	\$0.00		36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-000-667	SYMM MGMT SUITE FOR 40K NON-SATA 0-14TB	\$0.00		36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	456-000-668	SYMM MGMT SUITE FOR 40K NON-SATA 15-25TB	\$0.00		36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-000-669	SYMM MGMT SUITE FOR 40K NON-SATA 26-40TB	\$0.00		36%	\$0.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5 5	456-000-670	SYMM MGMT SUITE FOR 40K NON-SATA 41-60TB SYMM MGMT SUITE 40K NON-SATA 61-100TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$279.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$279.00
5	456-000-671 456-000-672	SYMM MGMT SUITE 40K NON-SATA 01-1001B SYMM MGMT SUITE 40K NON-SATA 101-150TB	\$0.00		36%	\$0.00	\$267.30 \$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30 \$240.30
5	456-000-673	SYMM MGMT SUITE 40K NON-SATA 151-250TB	\$0.00		36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-000-674	SYMM MGMT SUITE 40K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	456-000-675	SYMM MGMT SUITE 40K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-000-676	SYMM MGMT SUITE 40K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-000-677	SYMM MGMT SUITE FOR 40K NON-SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-000-680	SYMM MGMT Q2 FAST COMBO TIER VMAX40K	\$226,505.00	EN-S	36%	\$144,963.20	\$40,770.90	\$0.00	\$0.00	\$0.00	\$0.00	\$40,770.90
5	456-000-689	VMAX40K TIMEFINDR SATA 0-14TB=CB	\$1,270.00		36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-000-690	VMAX40K TIMEFINDR SATA 15-25TB=CB	\$1,185.00		36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-000-691	VMAX40K TIMEFINDR SATA 26-40TB=CB	\$1,050.00		36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-000-692	VMAX40K TIMEFINDR SATA 41-60TB=CB	\$975.00		36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5 5	456-000-693 456-000-694	VMAX40K TIMEFINDR SATA 61-100TB=CB VMAX40K TIMEFINDR SATA 101-150TB=CB	\$935.00 \$850.00		36% 36%	\$598.40 \$544.00	\$168.30 \$153.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$168.30 \$153.00
5	456-000-695	VMAX40K TIMEFINDR SATA 101-1301B-CB	\$745.00		36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$133.00
5	456-000-696	VMAX40K TIMEFINDR SATA 151-250TB=CB	\$650.00		36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-000-697	VMAX40K TIMEFINDR SATA 401-600TB=CB	\$565.00		36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-000-698	VMAX40K TIMEFINDR SATA 601-1000TB=CB	\$495.00		36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-000-699	VMAX40K TIMEFINDR SATA 1001+TB=CB	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-000-700	VMAX40K TIMEFINDR N-SATA 0-14TB=CB	\$2,540.00	EN-S	36%	\$1,625.60	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-000-701	VMAX40K TIMEFINDR N-SATA 15-25TB=CB	\$2,385.00		36%	\$1,526.40	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	456-000-702	VMAX40K TIMEFINDR N-SATA 26-40TB=CB	\$2,100.00		36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-000-703	VMAX40K TIMEFINDR N-SATA 41-60TB=CB	\$1,955.00		36%	\$1,251.20	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5 5	456-000-704	VMAX40K TIMEFINDR N-SATA 61-100TB=CB	\$1,880.00		36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-000-705 456-000-706	VMAX40K TIMEFINDR N-SATA 101-150TB=CB VMAX40K TIMEFINDR N-SATA 151-250TB=CB	\$1,690.00 \$1,500.00		36% 36%	\$1,081.60 \$960.00	\$304.20 \$270.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$304.20 \$270.00
5	456-000-707	VMAX40K TIMEFINDR N-SATA 151-2501B=CB	\$1,300.00		36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-000-708	VMAX40K TIMEFINDR N-SATA 401-600TB=CB	\$1,135.00		36%	\$726.40	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	456-000-709	VMAX40K TIMEFINDR N-SATA 601-1000TB=CB	\$985.00	EN-S	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	456-000-710	VMAX40K TIMEFINDR N-SATA 1001+TB=CB	\$860.00	EN-S	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-000-711	VMAX40K TIMEFINDR XTRN 0-14TB=CB	\$1,270.00		36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-000-712	VMAX40K TIMEFINDR XTRN 15-25TB=CB	\$1,185.00		36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-000-713	VMAX40K TIMEFINDR XTRN 26-40TB=CB	\$1,050.00		36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-000-714	VMAX40K TIMEFINDR XTRN 41-60TB=CB	\$975.00		36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-000-715	VMAX40K TIMEFINDR XTRN 61-100TB=CB	\$935.00		36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-000-716	VMAX40K TIMEFINDR XTRN 101-150TB=CB	\$850.00		36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-000-717	VMAX40K TIMEFINDR XTRN 151-250TB=CB	\$745.00		36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-000-718	VMAX40K TIMEFINDR XTRN 251-400TB=CB	\$650.00		36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	456-000-719 456-000-720	VMAX40K TIMEFINDR XTRN 401-600TB=CB VMAX40K TIMEFINDR XTRN 601-1000TB=CB	\$565.00 \$405.00		36% 36%	\$361.60 \$316.80	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70 \$80.10
5	456-000-720 456-000-721	VMAX40K TIMEFINDR XTRN 601-1000TB=CB VMAX40K TIMEFINDR XTRN 1001+TB=CB	\$495.00 \$430.00	EN-S EN-S	36%	\$316.80 \$275.20	\$89.10 \$77.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$89.10 \$77.40
5	456-000-721	VMAX40K TIMEFINDR REG 0-14TB=CA	\$4,425.00		36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40 \$796.50
5	456-000-723	VMAX40K TIMEFINDR REG 15-25TB=CA	\$3,850.00		36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-000-724	VMAX40K TIMEFINDR REG 26-40TB=CA	\$3,350.00		36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-000-725	VMAX40K TIMEFINDR REG 41-60TB=CA	\$2,730.00		36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-000-726	VMAX40K TIMEFINDR REG 61-100TB=CA	\$2,290.00		36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-000-727	VMAX40K TIMEFINDR REG 101-150TB=CA	\$2,135.00		36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-000-728	VMAX40K TIMEFINDR REG 151-250TB=CA	\$1,985.00		36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-000-729	VMAX40K TIMEFINDR REG 251-400TB=CA	\$1,840.00		36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-000-730	VMAX40K TIMEFINDR REG 401-600TB=CA	\$1,675.00		36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-000-731	VMAX40K TIMEFINDR REG 601-1000TB=CA	\$1,560.00		36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-000-732	VMAX40K TIMEFINDR REG 1001+TB=CA	\$1,100.00		36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-000-733	VMAX40K FAST_TIER SATA 0-14TB=CB	\$1,026.00	EN-S	36%	\$656.64	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-734	VMAX40K FAST_TIER SATA 15-25TB=CB	\$964.00	EN-S	36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5 5	456-000-735 456-000-736	VMAX40K FAST_TIER SATA 44 SOTE-CE	\$846.00 \$787.00		36% 36%	\$541.44 \$503.68	\$152.28 \$141.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.28 \$141.66
5	456-000-737	VMAX40K FAST_TIER SATA 41-60TB=CB VMAX40K FAST_TIER SATA 61-100TB=CB	\$754.00		36%	\$303.66 \$482.56	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-000-737	VMAX40K FAST TIER SATA 101-150TB=CB	\$679.00		36%	\$434.56	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-000-739	VMAX40K FAST_TIER SATA 151-250TB=CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-000-740	VMAX40K FAST_TIER SATA 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-000-741	VMAX40K FAST_TIER SATA 401-600TB=CB	\$453.00		36%	\$289.92	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-000-742	VMAX40K FAST_TIER SATA 601-1000TB=CB	\$400.00		36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-000-743	VMAX40K FAST_TIER SATA 1001+TB=CB	\$348.00		36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-000-744	VMAX40K FAST_TIER N-SATA 16 25TR-CR	\$2,054.00		36%	\$1,314.56	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5 5	456-000-745 456-000-746	VMAX40K FAST_TIER N-SATA 15-25TB=CB VMAX40K FAST_TIER N-SATA 26-40TB=CB	\$1,926.00 \$1,696.00		36% 36%	\$1,232.64 \$1,085.44	\$346.68 \$305.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$346.68 \$305.28
5	456-000-747	VMAX40K FAST_TIER N-SATA 41-60TB=CB	\$1,578.00		36%	\$1,009.92	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-000-748	VMAX40K FAST_TIER N-SATA 61-100TB=CB	\$1,509.00		36%	\$965.76	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-000-749	VMAX40K FAST_TIER N-SATA 101-150TB=CB	\$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-000-750	VMAX40K FAST_TIER N-SATA 151-250TB=CB	\$1,220.00		36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-000-751	VMAX40K FAST_TIER N-SATA 251-400TB=CB	\$1,056.00		36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-000-752	VMAX40K FAST_TIER N-SATA 401-600TB=CB	\$906.00		36%	\$579.84	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5 5	456-000-753 456-000-754	VMAX40K FAST_TIER N-SATA 601-1000TB=CB VMAX40K FAST_TIER N-SATA 1001TB+=CB	\$800.00 \$695.00	EN-S EN-S	36% 36%	\$512.00 \$444.80	\$144.00 \$125.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.00 \$125.10
5	456-000-755	VMAX40K FAST_TIER XTRN 0-14TB=CB	\$1,028.00		36%	\$657.92	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-000-756	VMAX40K FAST_TIER XTRN 15-25TB=CB	\$964.00		36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-000-757	VMAX40K FAST_TIER XTRN 26-40TB=CB	\$848.00		36%	\$542.72	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	456-000-758	VMAX40K FAST_TIER XTRN 41-60TB=CB	\$788.00	EN-S	36%	\$504.32	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-000-759	FAST SUITE FOR 40K FTS 61-100TB	\$756.00		36%	\$483.84	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	456-000-760	VMAX40K FAST_TIER XTRN 101-150TB=CB	\$680.00		36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-000-761	FAST SUITE FOR 40K FTS 151-250TB	\$612.00		36%	\$391.68	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5 5	456-000-762 456-000-763	VMAX40K FAST_TIER XTRN 251-400TB=CB VMAX40K FAST_TIER XTRN 401-600TB=CB	\$528.00 \$452.00	EN-S EN-S	36% 36%	\$337.92 \$289.28	\$95.04 \$81.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.04 \$81.36
5	456-000-763	VMAX40K FAST_TIER XTRN 401-0001B=CB	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-000-765	VMAX40K FAST_TIER XTRN 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-000-766	VMAX40K FAST_TIER REG 0-14TB=CA	\$2,474.00		36%	\$1,583.36	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-000-767	VMAX40K FAST_TIER REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-000-768	VMAX40K FAST_TIER REG 26-40TB=CA	\$1,908.00		36%	\$1,221.12	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-000-769	VMAX40K FAST_TIER REG 41-60TB=CA	\$1,656.00		36%	\$1,059.84	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-000-770 456-000-771	VMAX40K FAST_TIER REG 61-100TB=CA VMAX40K FAST_TIER REG 101-150TB=CA	\$1,455.00		36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90 \$244.44
5 5	456-000-771	VMAX40K FAST_TIER REG 101-1501B=CA VMAX40K FAST_TIER REG 151-250TB=CA	\$1,358.00 \$1,253.00		36% 36%	\$869.12 \$801.92	\$244.44 \$225.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$244.44 \$225.54
5	456-000-772	VMAX40K FAST_TIER REG 251-400TB=CA	\$1,148.00		36%	\$734.72	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-000-774	VMAX40K FAST_TIER REG 401-600TB=CA	\$1,093.00		36%	\$699.52	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-000-775	VMAX40K FAST_TIER REG 601-1000TB=CA	\$1,014.00		36%	\$648.96	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-000-776	VMAX40K FAST_TIER REG 1001+TB=CA	\$923.00		36%	\$590.72	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-000-777	VMAX40K SRDF REP SATA 0-14TB=CB	\$2,190.00		36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-000-778	VMAX40K SRDF REP SATA 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5 5	456-000-779 456-000-780	VMAX40K SRDF REP SATA 26-40TB=CB VMAX40K SRDF REP SATA 41-60TB=CB	\$1,810.00		36% 36%	\$1,158.40	\$325.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$325.80 \$291.60
5	456-000-781	VMAX40K SRDF REP SATA 61-100TB=CB	\$1,620.00 \$1,450.00		36%	\$1,036.80 \$928.00	\$291.60 \$261.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$261.00
5	456-000-782	VMAX40K SRDF REP SATA 101-150TB=CB	\$1,280.00		36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-783	VMAX40K SRDF REP SATA 151-250TB=CB	\$1,100.00		36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-000-784	VMAX40K SRDF REP SATA 251-400TB=CB	\$940.00	EN-S	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-000-785	VMAX40K SRDF REP SATA 401-600TB=CB	\$810.00		36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-000-786	VMAX40K SRDF REP SATA 601-1000TB=CB	\$690.00		36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5 5	456-000-787 456-000-788	VMAX40K SRDF REP SATA 1001+TB=CB VMAX40K SRDF REP N-SATA 0-14TB=CB	\$600.00	EN-S EN-S	36% 36%	\$384.00	\$108.00 \$788.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.00 \$788.40
5	456-000-788 456-000-789	VMAX40K SRDF REP N-SATA 0-141B=CB VMAX40K SRDF REP N-SATA 15-25TB=CB	\$4,380.00 \$4,120.00	EN-S	36%	\$2,803.20 \$2,636.80	\$788.40 \$741.60	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$788.40 \$741.60
5	456-000-769	VMAX40K SRDF REP N-SATA 26-40TB=CB	\$3,630.00	EN-S	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-000-791	VMAX40K SRDF REP N-SATA 41-60TB=CB	\$3,240.00		36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-000-792	VMAX40K SRDF REP N-SATA 61-100TB=CB	\$2,890.00	EN-S	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-000-793	VMAX40K SRDF REP N-SATA 101-150TB=CB	\$2,560.00		36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-000-794	VMAX40K SRDF REP N-SATA 151-250TB=CB	\$2,200.00		36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-000-795	VMAX40K SRDF REP N-SATA 251-400TB=CB	\$1,880.00		36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5 5	456-000-796 456-000-797	VMAX40K SRDF REP N-SATA 401-600TB=CB VMAX40K SRDF REP N-SATA 601-1000TB=CB	\$1,620.00 \$1,390.00		36% 36%	\$1,036.80 \$889.60	\$291.60 \$250.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$291.60 \$250.20
5 5	456-000-797 456-000-798	VMAX40K SRDF REP N-SATA 601-10001B=CB VMAX40K SRDF REP N-SATA 1001+TB=CB	\$1,390.00 \$1,190.00		36%	\$889.60 \$761.60	\$250.20 \$214.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$250.20 \$214.20
5	456-000-799	VMAX40K SRDF REP XTRN 0-14TB=CB	\$2,190.00		36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-000-800	VMAX40K SRDF REP XTRN 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-000-801	VMAX40K SRDF REP XTRN 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-000-802	VMAX40K SRDF REP XTRN 41-60TB=CB	\$1,620.00		36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-000-803	VMAX40K SRDF REP XTRN 61-100TB=CB	\$1,450.00		36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-000-804	VMAX40K SRDF REP XTRN 101-150TB=CB	\$1,280.00		36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	456-000-805 456-000-806	VMAX40K SRDF REP XTRN 151-250TB=CB VMAX40K SRDF REP XTRN 251-400TB=CB	\$1,100.00 \$940.00		36% 36%	\$704.00 \$601.60	\$198.00 \$160.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198.00 \$169.20
5	456-000-807	VMAX40K SRDF REP XTRN 251-4001B=CB VMAX40K SRDF REP XTRN 401-600TB=CB	\$810.00		36%	\$518.40	\$169.20 \$145.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$145.80
5	456-000-808	VMAX40K SRDF REP XTRN 601-1000TB=CB	\$690.00		36%	\$316.40 \$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-000-809	VMAX40K SRDF REP XTRN 1001+TB=CB	\$600.00		36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-000-810	VMAX40K SRDF REP REG 0-14TB=CA	\$4,395.00	EN-S	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-000-811	VMAX40K SRDF REP REG 15-25TB=CA	\$3,647.00		36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-000-812	VMAX40K SRDF REP REG 26-40TB=CA	\$3,660.00	EN-S	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-813	SRDF SUITE FOR 40K REG 41-60TB	\$2,990.00	EN-S	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-000-814	VMAX40K SRDF REP REG 61-100TB=CA	\$2,595.00	EN-S	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5 5	456-000-815	VMAX40K SRDF REP REG 101-150TB=CA	\$2,205.00	EN-S EN-S	36% 36%	\$1,411.20	\$396.90 \$376.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$396.90
5	456-000-816 456-000-817	VMAX40K SRDF REP REG 151-250TB=CA VMAX40K SRDF REP REG 251-400TB=CA	\$2,090.00 \$1,915.00	EN-S	36%	\$1,337.60 \$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20 \$344.70
5	456-000-818	VMAX40K SRDF REP REG 401-600TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-000-819	VMAX40K SRDF REP REG 601-1000TB=CA	\$1,505.00	EN-S	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-000-820	VMAX40K SRDF REP REG 1001+TB=CA	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-000-821	VMAX40K ADV SRDF SATA 0-14TB=CB	\$1,725.00	EN-S	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-000-822	VMAX40K ADV SRDF SATA 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-000-823	VMAX40K ADV SRDF SATA 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-000-824	VMAX40K ADV SRDF SATA 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-825	VMAX40K ADV SRDF SATA 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5 5	456-000-826 456-000-827	VMAX40K ADV SRDF SATA 101-150TB=CB VMAX40K ADV SRDF SATA 151-250TB=CB	\$1,010.00 \$870.00	EN-S EN-S	36% 36%	\$646.40 \$556.80	\$181.80 \$156.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$156.60
5	456-000-828	VMAX40K ADV SRDF SATA 151-2501B-CB VMAX40K ADV SRDF SATA 251-400TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-000-829	VMAX40K ADV SRDF SATA 401-600TB=CB	\$635.00	EN-S	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-000-830	VMAX40K ADV SRDF SATA 601-1000TB=CB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-000-831	VMAX40K ADV SRDF SATA 1001+TB=CB	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-000-832	VMAX40K ADV SRDF N-SATA 0-14TB=CB	\$3,460.00	EN-S	36%	\$2,214.40	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$622.80
5	456-000-833	VMAX40K ADV SRDF N-SATA 15-25TB=CB	\$3,250.00	EN-S	36%	\$2,080.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	456-000-834	VMAX40K ADV SRDF N-SATA 26-40TB=CB	\$2,865.00	EN-S	36%	\$1,833.60	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	456-000-835	VMAX40K ADV SRDF N-SATA 41-60TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-000-836	VMAX40K ADV SRDF N-SATA 61-100TB=CB	\$2,275.00	EN-S	36%	\$1,456.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	456-000-837	VMAX40K ADV SRDF N-SATA 101-150TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5 5	456-000-838	VMAX40K ADV SRDF N-SATA 151-250TB=CB VMAX40K ADV SRDF N-SATA 251-400TB=CB	\$1,740.00	EN-S EN-S	36% 36%	\$1,113.60 \$953.60	\$313.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$313.20 \$268.20
5 5	456-000-839 456-000-840	VMAX40K ADV SRDF N-SATA 251-400TB=CB VMAX40K ADV SRDF N-SATA 401-600TB=CB	\$1,490.00 \$1,280.00	EN-S	36%	\$819.20	\$268.20 \$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-841	VMAX40K ADV SRDF N-SATA 601-1000TB=CB	\$1,095.00	EN-S	36%	\$700.80	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	456-000-842	VMAX40K ADV SRDF N-SATA 1001+TB=CB	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-000-843	VMAX40K ADV SRDF XTRN 0-14TB=CB	\$1,725.00	EN-S	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-000-844	VMAX40K ADV SRDF XTRN 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-000-845	VMAX40K ADV SRDF XTRN 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-000-846	VMAX40K ADV SRDF XTRN 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-847	VMAX40K ADV SRDF XTRN 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-000-848	VMAX40K ADV SRDF XTRN 101-150TB=CB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-000-849	VMAX40K ADV SRDF XTRN 151-250TB=CB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-000-850	VMAX40K ADV SRDF XTRN 251-400TB=CB VMAX40K ADV SRDF XTRN 401-600TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5 5	456-000-851 456-000-852	VMAX40K ADV SRDF XTRN 401-600TB=CB VMAX40K ADV SRDF XTRN 601-1000TB=CB	\$635.00 \$545.00	EN-S EN-S	36% 36%	\$406.40 \$348.80	\$114.30 \$98.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$114.30 \$98.10
5	456-000-853	VMAX40K ADV SRDF XTRN 1001+10001B-CB	\$470.00	EN-S	36%	\$340.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-000-854	VMAX40K ADV SRDF REG 0-14TB=CB=CA	\$1,425.00	EN-S	36%	\$912.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	456-000-855	VMAX40K ADV SRDF REG 15-25TB=CA	\$1,155.00	EN-S	36%	\$739.20	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$207.90
5	456-000-856	VMAX40K ADV SRDF REG 26-40TB=CA	\$1,203.00	EN-S	36%	\$769.92	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$216.54
5	456-000-857	VMAX40K ADV SRDF REG 41-60TB=CA	\$1,073.00	EN-S	36%	\$686.72	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$193.14
5	456-000-858	VMAX40K ADV SRDF REG 61-100TB=CA	\$917.00	EN-S	36%	\$586.88	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-000-859	VMAX40K ADV SRDF REG 101-150TB=CA	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-000-860	VMAX40K ADV SRDF REG 151-250TB=CA	\$749.00	EN-S	36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	456-000-861	VMAX40K ADV SRDF REG 251-400TB=CA	\$668.00	EN-S	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5 5	456-000-862	VMAX40K ADV SRDF REG 401-600TB=CA	\$555.00 \$449.00	EN-S	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5 5	456-000-863 456-000-864	VMAX40K ADV SRDF REG 601-1000TB=CA VMAX40K ADV SRDF REG 1001+TB=CA	\$285.00 \$285.00	EN-S EN-S	36% 36%	\$287.36 \$182.40	\$80.82 \$51.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$80.82 \$51.30
5	456-000-865	PROSPHERE-CC 40K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-000-866	PROSPHERE-CC 40K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-000-867	PROSPHERE-CC 40K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	456-000-868	PROSPHERE-CC 40K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-000-869	PROSPHERE-CC 40K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-000-870	PROSPHERE-CC 40K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-000-871	PROSPHERE-CC 40K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-000-872	PROSPHERE-CC 40K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-000-873	PROSPHERE-CC 40K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-000-874	PROSPHERE-CC 40K SATA 4000TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-000-875	PROSPHERE-CC 40K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5 5	456-000-876 456-000-877	PROSPHERE-CC 40K NON-SATA 0-14TB PROSPHERE-CC 40K NON-SATA 15-25TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$948.60 \$887.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$948.60 \$887.40
5	456-000-877 456-000-878	PROSPHERE-CC 40K NON-SATA 15-25TB PROSPHERE-CC 40K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$887.40 \$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40 \$793.80
5	456-000-879	PROSPHERE-CC 40K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-000-880	PROSPHERE-CC 40K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-000-881	PROSPHERE-CC 40K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	456-000-882	PROSPHERE-CC 40K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-000-883	PROSPHERE-CC 40K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-000-884	PROSPHERE-CC 40K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-000-885	PROSPHERE-CC 40K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-000-886	PROSPHERE-CC 40K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-000-898	VMAX40K OR-DM SATA 0-14TB=CB	\$1,971.00	EN-S	36%	\$1,261.44	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$354.78
5	456-000-899	VMAX40K OR-DM SATA 15-25TB=CB	\$1,854.00	EN-S	36%	\$1,186.56	\$333.72	\$0.00	\$0.00	\$0.00	\$0.00	\$333.72
5	456-000-900	VMAX40K OR-DM SATA 26-40TB=CB	\$1,629.00	EN-S	36%	\$1,042.56	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$293.22
5	456-000-901	VMAX40K OR-DM SATA 41-60TB=CB	\$1,458.00	EN-S	36%	\$933.12	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-000-902	VMAX40K OR-DM SATA 61-100TB=CB	\$1,305.00	EN-S	36%	\$835.20	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$234.90

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-903	VMAX40K OR-DM SATA 101-150TB=CB	\$1,152.00	EN-S	36%	\$737.28	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5 5	456-000-904 456-000-905	VMAX40K OR-DM SATA 151-250TB=CB VMAX40K OR-DM SATA 251-400TB=CB	\$990.00 \$846.00	EN-S EN-S	36% 36%	\$633.60 \$541.44	\$178.20 \$152.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	456-000-905 456-000-906	VMAX40K OR-DM SATA 251-400TB=CB VMAX40K OR-DM SATA 401-600TB=CB	\$646.00 \$729.00	EN-S	36%	\$341.44 \$466.56	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$132.26 \$131.22
5	456-000-907	VMAX40K OR-DM SATA 601-1000TB=CB	\$621.00	EN-S	36%	\$397.44	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$111.78
5	456-000-908	VMAX40K OR-DM SATA 1001+TB=CB	\$540.00	EN-S	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-000-909	VMAX40K OR-DM N-SATA 0-14TB=CB	\$3,942.00	EN-S	36%	\$2,522.88	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$709.56
5	456-000-910	VMAX40K OR-DM N-SATA 15-25TB=CB	\$3,708.00	EN-S	36%	\$2,373.12	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$667.44
5	456-000-911	VMAX40K OR-DM N-SATA 44 60TE-CB	\$3,267.00	EN-S	36%	\$2,090.88	\$588.06	\$0.00	\$0.00	\$0.00	\$0.00	\$588.06
5 5	456-000-912 456-000-913	VMAX40K OR-DM N-SATA 41-60TB=CB VMAX40K OR-DM N-SATA 61-100TB=CB	\$2,916.00 \$2,601.00	EN-S EN-S	36% 36%	\$1,866.24 \$1,664.64	\$524.88 \$468.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$524.88 \$468.18
5	456-000-914	VMAX40K OR-DM N-SATA 101-150TB=CB	\$2,304.00	EN-S	36%	\$1,474.56	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$414.72
5	456-000-915	VMAX40K OR-DM N-SATA 151-250TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-000-916	VMAX40K OR-DM N-SATA 251-400TB=CB	\$1,692.00	EN-S	36%	\$1,082.88	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-000-917	VMAX40K OR-DM N-SATA 401-600TB=CB	\$1,458.00	EN-S	36%	\$933.12	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-000-918	VMAX40K OR-DM N-SATA 601-1000TB=CB VMAX40K OR-DM N-SATA 1001+TB=CB	\$1,251.00 \$1,071.00	EN-S EN-S	36% 36%	\$800.64 \$685.44	\$225.18 \$192.78	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$225.18 \$192.78
5	456-000-919 456-005-500	VMAX 10K ADV SW SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$372.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$372.60
5	456-005-501	VMAX 10K ADV SW SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-005-502	VMAX 10K ENGINUITY NON-SATA 1TB	\$1,230.00	EN-S	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-005-503	VMAX 10K ENGINUITY SATA 1TB	\$555.00	EN-S	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-005-753	VMAX10K OR-DM NON-SATA 1TB=CB	\$2,580.00	EN-S	36%	\$1,651.20	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$464.40
5 5	456-005-754 456-005-759	VMAX10K OR-DM SATA 1TB=CB AFS Q2 FAST COMBO TIER VMAX 40K	\$1,290.00	EN-S EN-S	36% 36%	\$825.60	\$232.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-005-901	VMAX10K FAST VP FTS EXT 1TB=CB	\$240,155.00 \$530.00	EN-S	36%	\$153,699.20 \$339.20	\$43,227.90 \$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$43,227.90 \$95.40
5	456-005-903	VMAX10K TIMEFINDER FTS EXT 1TB=CB	\$1,380.00	EN-S	36%	\$883.20	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-005-906	VMAX 10K SRDF-A FTS EXT 1TB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-005-907	VMAX10K SRDF-A FTS EXT AP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-005-909	VMAX10K SRDF-S FTS EXT 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5 5	456-005-910 456-005-912	VMAX10K SRDF-S FTS EXT AP 1TB=CB VMAX10K SRDF-STAR FTS EXT 1TB=CB	\$825.00 \$330.00	EN-S EN-S	36% 36%	\$528.00 \$211.20	\$148.50 \$59.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148.50 \$59.40
5	456-005-913	VMAX10K SRDF-STAR FTS EXT TTB=CB	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-005-914	VMAX10K ADV SRDF REG CAP 1TB=CA	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	456-005-915	VMAX10K ADV SRDF SATA CAP 1TB=CB	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-005-916	VMAX10K ADV SRDF NON-SATA CAP 1TB=CB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-005-917	VMAX10K ADV SRDF XTRN CAP 1TB=CB	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5 5	456-006-020 456-006-021	VMAX20K ADV SRDF XTRN 0-14TB=CB VMAX20K ADV SRDF XTRN 15-25TB=CB	\$1,725.00 \$1,630.00	EN-S EN-S	36% 36%	\$1,104.00 \$1,043.20	\$310.50 \$293.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$310.50 \$293.40
5	456-006-022	VMAX20K ADV SRDF XTRN 13-231B-CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-023	VMAX20K ADV SRDF XTRN 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-024	VMAX20K ADV SRDF XTRN 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-006-025	VMAX20K ADV SRDF XTRN 101-150TB=CB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-026	VMAX20K ADV SRDF XTRN 151-250TB=CB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5 5	456-006-027 456-006-028	VMAX20K ADV SRDF XTRN 251-400TB=CB VMAX20K ADV SRDF XTRN 401-600TB=CB	\$740.00 \$635.00	EN-S EN-S	36% 36%	\$473.60 \$406.40	\$133.20 \$114.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133.20 \$114.30
5	456-006-029	VMAX20K ADV SRDF XTRN 601-1000TB=CB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-006-030	VMAX20K ADV SRDF XTRN 1001+TB=CB	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-006-031	VMAX20K ADV SRDF N-SATA 0-14TB=CB	\$3,460.00	EN-S	36%	\$2,214.40	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$622.80
5	456-006-032	VMAX20K ADV SRDF N-SATA 15-25TB=CB	\$3,250.00	EN-S	36%	\$2,080.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	456-006-033	VMAX20K ADV SRDF N-SATA 26-40TB=CB	\$2,865.00	EN-S	36%	\$1,833.60	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5 5	456-006-034 456-006-035	VMAX20K ADV SRDF N-SATA 41-60TB=CB VMAX20K ADV SRDF N-SATA 61-100TB=CB	\$2,560.00 \$2,275.00	EN-S EN-S	36% 36%	\$1,638.40 \$1,456.00	\$460.80 \$409.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-006-036	VMAX20K ADV SRDF N-SATA 101-1001B=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-037	VMAX20K ADV SRDF N-SATA 151-250TB=CB	\$1,740.00	EN-S	36%	\$1,113.60	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-006-038	VMAX20K ADV SRDF N-SATA 251-400TB=CB	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	456-006-039	VMAX20K ADV SRDF N-SATA 401-600TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-006-040	VMAX20K ADV SRDF N-SATA 601-1000TB=CB	\$1,095.00	EN-S	36%	\$700.80	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5 5	456-006-041 456-006-042	VMAX20K ADV SRDF N-SATA 1001+TB=CB VMAX20K ADV SRDF SATA 0-14TB=CB	\$935.00 \$1,725.00	EN-S EN-S	36% 36%	\$598.40 \$1,104.00	\$168.30 \$310.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$168.30 \$310.50
5	456-006-042	VMAX20K ADV SRDF SATA 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-006-044	VMAX20K ADV SRDF SATA 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-006-045	VMAX20K ADV SRDF SATA 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-006-046	VMAX20K ADV SRDF SATA 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-006-047	VMAX20K ADV SRDF SATA 101-150TB=CB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-006-048	VMAX20K ADV SRDF SATA 151-250TB=CB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5 5	456-006-049 456-006-050	VMAX20K ADV SRDF SATA 251-400TB=CB VMAX20K ADV SRDF SATA 401-600TB=CB	\$740.00 \$635.00	EN-S EN-S	36% 36%	\$473.60 \$406.40	\$133.20 \$114.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133.20 \$114.30
5	456-006-051	VMAX20K ADV SRDF SATA 401-000TB=CB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-006-052	VMAX20K ADV SRDF SATA 1001+TB=CB	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-053	VMAX20K ADV SRDF REG 0-14TB=CA	\$1,425.00	EN-S	36%	\$912.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	456-006-054	VMAX20K ADV SRDF REG 15-25TB=CA	\$1,155.00	EN-S	36%	\$739.20	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-055	VMAX20K ADV SRDF REG 26-40TB=CA	\$1,203.00	EN-S	36%	\$769.92	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-006-056 456-006-057	VMAX20K ADV SRDF REG 61 100TR=CA	\$1,073.00	EN-S	36% 36%	\$686.72 \$586.88	\$193.14 \$165.06	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-057 456-006-058	VMAX20K ADV SRDF REG 61-100TB=CA VMAX20K ADV SRDF REG 101-150TB=CA	\$917.00 \$850.00	EN-S EN-S	36% 36%	\$586.88 \$544.00	\$165.06 \$153.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-006-059	VMAX20K ADV SRDF REG 101-1301B-CA VMAX20K ADV SRDF REG 151-250TB=CA	\$749.00	EN-S	36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-006-060	VMAX20K ADV SRDF REG 251-400TB=CA	\$668.00	EN-S	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	456-006-061	VMAX20K ADV SRDF REG 401-600TB=CA	\$555.00	EN-S	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	456-006-062	VMAX20K ADV SRDF REG 601-1000TB=CA	\$449.00	EN-S	36%	\$287.36	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$80.82

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-063	VMAX20K ADV SRDF REG 1001+TB=CA	\$285.00	EN-S	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-006-064	ENGINUITY FOR VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5 5	456-006-065	ENGINUITY FOR VMAX 20K N-S 15-25TB ENGINUITY FOR VMAX 20K N-S 26-40TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$135.80 \$130.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135.80 \$130.30
5	456-006-066 456-006-067	ENGINUITY FOR VMAX 20K N-S 20-401B  ENGINUITY FOR VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20 \$125.30
5	456-006-068	ENGINUITY FOR VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-006-069	ENGINUITY FOR VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-006-070	ENGINUITY FOR VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-006-071	ENGINUITY FOR VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-006-072	ENGINUITY FOR VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-006-073	ENGINUITY FOR VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-006-074	ENGINUITY FOR VMAX 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-006-075	ENGINUITY FOR VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5 5	456-006-076 456-006-077	ENGINUITY FOR VMAX 20K SATA 15-25TB ENGINUITY FOR VMAX 20K SATA 26-40TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$60.90 \$58.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$60.90 \$58.80
5	456-006-077	ENGINUITY FOR VMAX 20K SATA 20-401B ENGINUITY FOR VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-006-079	ENGINUITY FOR VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-006-080	ENGINUITY FOR VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	456-006-081	ENGINUITY FOR VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	456-006-082	ENGINUITY FOR VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-006-083	ENGINUITY FOR VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-006-084	ENGINUITY FOR VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-006-085	ENGINUITY FOR VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	456-006-086	FAST TIERING SUITE 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5 5	456-006-087 456-006-088	FAST TIERING SUITE 20K SATA 15-25TB FAST TIERING SUITE 20K SATA 26-40TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$173.52 \$152.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.52 \$152.28
5	456-006-089	FAST TIERING SUITE 20K SATA 20-401B	\$0.00	EN-S	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-006-090	FAST TIERING SUITE 20K SATA 41-001B	\$0.00	EN-S	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-006-091	FAST TIERING SUITE 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-006-092	FAST TIERING SUITE 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-006-093	FAST TIERING SUITE 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-006-094	FAST TIERING SUITE 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-006-095	FAST TIERING SUITE 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-006-096	FAST TIERING SUITE 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-006-097	FAST TIERING SUITE 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-006-098	FAST TIERING SUITE 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-006-099	FAST TIERING SUITE 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5 5	456-006-100 456-006-101	FAST TIERING SUITE 20K N-S 41-60TB FAST TIERING SUITE 20K N-S 61-100TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$284.04 \$271.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$284.04 \$271.62
5	456-006-101	FAST TIERING SUITE 20K N-S 01-1001B FAST TIERING SUITE 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$271.62 \$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$271.02 \$244.44
5	456-006-103	FAST TIERING SUITE 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-006-104	FAST TIERING SUITE 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-006-105	FAST TIERING SUITE 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-006-106	FAST TIERING SUITE 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-006-107	FAST TIERING SUITE 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-006-108	FAST TIERING SUITE 20K FTS EXT 0-14TB	\$0.00	EN-S	36%	\$0.00	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-006-109	FAST TIERING SUITE 20K FTS EXT 15-25TB	\$0.00	EN-S	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-006-110	FAST TIERING SUITE 20K FTS EXT 26-40TB	\$0.00	EN-S	36%	\$0.00	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5 5	456-006-111	FAST TIERING SUITE 20K FTS EXT 41-60TB	\$0.00	EN-S EN-S	36%	\$0.00	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-006-112 456-006-113	FAST TIERING SUITE 20K FTS EXT 61-100TB FAST TIERING SUITE 20K FTS EXT 101-150TB	\$0.00 \$0.00	EN-S	36% 36%	\$0.00 \$0.00	\$136.08 \$122.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$136.08 \$122.40
5	456-006-114	FAST TIERING SUITE 20K FTS EXT 151-250TB	\$0.00	EN-S	36%	\$0.00	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5	456-006-115	FAST TIERING SUITE 20K FTS EXT 251-400TB	\$0.00	EN-S	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-006-116	FAST TIERING SUITE 20K FTS EXT 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	456-006-117	FAST TIERING SUITE 20K FTSEXT 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-006-118	FAST TIERING SUITE 20K FTS EXT 1000TB+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-006-119	FAST TIERING REG 20K 0-14TB	\$0.00	EN-S	36%	\$0.00	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-006-120	FAST TIERING REG 20K 15-25TB	\$0.00	EN-S	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-006-121	FAST TIERING REG 20K 26-40TB	\$0.00	EN-S	36%	\$0.00	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-006-122	FAST TIERING REG 20K 41-60TB	\$0.00	EN-S	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-006-123 456-006-124	FAST TIERING REG 20K 61-100TB FAST TIERING REG 20K 101-150TB	\$0.00	EN-S	36% 36%	\$0.00	\$261.90 \$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90 \$244.44
5 5	456-006-124 456-006-125	FAST TIERING REG 20K 101-1501B FAST TIERING REG 20K 151-250TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$244.44 \$225.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$244.44 \$225.54
5	456-006-125 456-006-126	FAST TIERING REG 20K 151-2501B FAST TIERING REG 20K 251-400TB	\$0.00	EN-S	36%	\$0.00 \$0.00	\$225.54 \$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54 \$206.64
5	456-006-126 456-006-127	FAST TIERING REG 20K 251-4001B FAST TIERING REG 20K 401-600TB	\$0.00	EN-S	36%	\$0.00	\$206.64 \$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64 \$196.74
5	456-006-128	FAST TIERING REG 20K 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-006-129	FAST TIERING REG 20K 1000TB+	\$0.00	EN-S	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-006-130	VMAX20K OR-DM REG 0-14TB=CA	\$3,516.00	EN-S	36%	\$2,250.24	\$632.88	\$0.00	\$0.00	\$0.00	\$0.00	\$632.88
5	456-006-131	VMAX20K OR-DM REG 15-25TB=CA	\$2,917.00	EN-S	36%	\$1,866.88	\$525.06	\$0.00	\$0.00	\$0.00	\$0.00	\$525.06
5	456-006-132	VMAX20K OR-DM REG 26-40TB=CA	\$2,928.00	EN-S	36%	\$1,873.92	\$527.04	\$0.00	\$0.00	\$0.00	\$0.00	\$527.04
5	456-006-133	VMAX20K OR-DM REG 41-60TB=CA	\$2,392.00	EN-S	36%	\$1,530.88	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$430.56
5	456-006-134	VMAX20K OR-DM REG 61-100TB=CA	\$2,076.00	EN-S	36%	\$1,328.64	\$373.68	\$0.00	\$0.00	\$0.00	\$0.00	\$373.68
5	456-006-135	VMAX20K OR-DM REG 101-150TB=CA	\$1,764.00	EN-S	36%	\$1,128.96	\$317.52	\$0.00	\$0.00	\$0.00	\$0.00	\$317.52
5	456-006-136	VMAX20K OR-DM REG 151-250TB=CA	\$1,672.00	EN-S	36%	\$1,070.08	\$300.96	\$0.00	\$0.00	\$0.00	\$0.00	\$300.96
5	456-006-137	VMAX20K OR-DM REG 251-400TB=CA	\$1,532.00	EN-S	36%	\$980.48	\$275.76	\$0.00	\$0.00	\$0.00	\$0.00	\$275.76
5	456-006-138	VMAX20K OR-DM REG 401-600TB=CA	\$1,372.00	EN-S	36%	\$878.08	\$246.96	\$0.00	\$0.00	\$0.00	\$0.00	\$246.96
5 5	456-006-139 456-006-140	VMAX20K OR-DM REG 601-1000TB=CA	\$1,204.00	EN-S EN-S	36% 36%	\$770.56	\$216.72	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$216.72
5	456-006-140 456-006-141	VMAX20K OR-DM REG 1001TB+=CA VMAX40K OR-DM REG 0-14TB=CA	\$780.00 \$3,956.00	EN-S	36%	\$499.20 \$2,531.84	\$140.40 \$712.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$140.40 \$712.08
J	-50-000-141	VINITATION ON TUNINED OF 141 DEOM	<b>ფა,ფა</b> დ.00	LIN-O	30 70	φ∠,∪∪ 1.04	φ112.U0	φυ.00	φυ.υυ	φυ.00	φυ.00	ψ112.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-142	VMAX40K OR-DM REG 15-25TB=CA	\$3,282.00	EN-S	36%	\$2,100.48	\$590.76	\$0.00	\$0.00	\$0.00	\$0.00	\$590.76
5 5	456-006-143 456-006-144	VMAX40K OR-DM REG 26-40TB=CA VMAX40K OR-DM REG 41-60TB=CA	\$3,294.00 \$2,691.00	EN-S EN-S	36% 36%	\$2,108.16 \$1,722.24	\$592.92 \$484.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$592.92 \$484.38
5	456-006-144 456-006-145	VMAX40K OR-DM REG 61-100TB=CA VMAX40K OR-DM REG 61-100TB=CA	\$2,336.00	EN-S	36%	\$1,722.24 \$1,495.04	\$420.48	\$0.00	\$0.00	\$0.00	\$0.00	\$420.48
5	456-006-146	VMAX40K OR-DM REG 101-150TB=CA	\$1,985.00	EN-S	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-006-147	VMAX40K OR-DM REG 151-250TB=CA	\$1,881.00	EN-S	36%	\$1,203.84	\$338.58	\$0.00	\$0.00	\$0.00	\$0.00	\$338.58
5	456-006-148	VMAX40K OR-DM REG 251-400TB=CA	\$1,724.00	EN-S	36%	\$1,103.36	\$310.32	\$0.00	\$0.00	\$0.00	\$0.00	\$310.32
5	456-006-149	VMAX40K OR-DM REG 401-600TB=CA	\$1,544.00	EN-S	36%	\$988.16	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$277.92
5	456-006-150 456-006-151	VMAX40K OR-DM REG 601-1000TB=CA	\$1,355.00	EN-S	36%	\$867.20	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5 5	456-006-151 456-006-152	VMAX40K OR-DM REG 1001+TB=CA PROSPHERE VMAX 20K SATA 0-14TB	\$878.00 \$0.00	EN-S EN-S	36% 36%	\$561.92 \$0.00	\$158.04 \$475.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$158.04 \$475.20
5	456-006-153	PROSPHERE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-006-154	PROSPHERE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	456-006-155	PROSPHERE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-006-156	PROSPHERE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5 5	456-006-157 456-006-158	PROSPHERE VMAX 20K SATA 101-150TB PROSPHERE VMAX 20K SATA 151-250TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$261.00 \$219.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.00
5	456-006-159	PROSPHERE VMAX 20K SATA 151-2501B	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$219.60 \$185.40
5	456-006-160	PROSPHERE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-006-161	PROSPHERE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-006-162	PROSPHERE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-006-163	PROSPHERE VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-006-164	PROSPHERE VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5 5	456-006-165 456-006-166	PROSPHERE VMAX 20K NON-SATA 26-40TB PROSPHERE VMAX 20K NON-SATA 41-60TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$793.80 \$684.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$793.80 \$684.00
5	456-006-167	PROSPHERE VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-006-168	PROSPHERE VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	456-006-169	PROSPHERE VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-006-170	PROSPHERE VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-006-171	PROSPHERE VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5 5	456-006-172 456-006-173	PROSPHERE VMAX 20K NON-SATA 601-1000TB PROSPHERE VMAX 20K NON-SATA 1000TB+	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$250.20 \$217.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$250.20 \$217.80
5	456-006-174	SRDF REP SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-006-175	SRDF REP SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-006-176	SRDF REP SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-006-177	SRDF REP SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-006-178	SRDF REP SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-006-179	SRDF REP SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	456-006-180 456-006-181	SRDF REP SUITE VMAX 20K SATA 151-250TB SRDF REP SUITE VMAX 20K SATA 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$198.00 \$169.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198.00 \$169.20
5	456-006-182	SRDF REP SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-006-183	SRDF REP SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-006-184	SRDF REP SUITE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-006-185	SRDF REP SUITE VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-006-186	SRDF REP SUITE VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5 5	456-006-187 456-006-188	SRDF REP SUITE VMAX 20K N-S 26-40TB SRDF REP SUITE VMAX 20K N-S 41-60TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$653.40 \$583.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$653.40 \$583.20
5	456-006-189	SRDF REP SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$520.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$520.20
5	456-006-190	SRDF REP SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-006-191	SRDF REP SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-006-192	SRDF REP SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-006-193	SRDF REP SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-006-194	SRDF REP SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5 5	456-006-195 456-006-196	SRDF REP SUITE VMAX 20K N-S 1000TB+ SRDF REP SUITE VMAX 20K FTS EXT 0-14TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$214.20 \$394.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$214.20 \$394.20
5	456-006-197	SRDF REP SUITE VMAX 20K FTS EXT 15-25TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-006-198	SRDF REP SUITE VMAX 20K FTS EXT 26-40TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-006-199	SRDF REP SUITE VMAX 20K FTS EXT 41-60TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-006-200	SRDF REP SUITE VMAX 20K FTS EXT 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-006-201	SRDF REP SUITE VMAX 20K FTSEXT 101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	456-006-202 456-006-203	SRDF REP SUITE VMAX 20K FTSEXT 151-250TB SRDF REP SUITE VMAX 20K FTSEXT 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$198.00 \$169.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198.00 \$169.20
5	456-006-204	SRDF REP SUITE VMAX 20K FTSEXT 201-400TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-006-205	SRDF REP SUITE VMAX20K FTSEXT 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-006-206	SRDF REP SUITE VMAX 20K FTS EXT 1000TB+	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-006-207	SRDF REP SUITE VMAX 20K REG 0-14TB	\$0.00	EN-S	36%	\$0.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-006-208	SRDF REP SUITE VMAX 20K REG 15-25TB	\$0.00	EN-S	36%	\$0.00	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-006-209 456-006-210	SRDF REP SUITE VMAX 20K REG 26-40TB	\$0.00	EN-S	36%	\$0.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5 5	456-006-210 456-006-211	SRDF REP SUITE VMAX 20K REG 41-60TB SRDF REP SUITE VMAX 20K REG 61-100TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$538.20 \$467.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$538.20 \$467.10
5	456-006-211	SRDF REP SUITE VMAX 20K REG 01-1001B SRDF REP SUITE VMAX 20K REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-006-213	SRDF REP SUITE VMAX 20K REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-006-214	SRDF REP SUITE VMAX 20K REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-006-215	SRDF REP SUITE VMAX 20K REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-006-216	SRDF REP SUITE VMAX 20K REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-006-217	SRDF REP SUITE VMAX 20K REG 1000TB+	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5 5	456-006-218 456-006-219	SYMM MGMT SUITE VMAX 20K SATA 0-14TB SYMM MGMT SUITE VMAX 20K SATA 15-25TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$180.00 \$170.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$180.00 \$170.10
5	456-006-219 456-006-220	SYMM MGMT SUITE VMAX 20K SATA 15-251B SYMM MGMT SUITE VMAX 20K SATA 26-40TB	\$0.00		36%	\$0.00 \$0.00	\$170.10 \$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10 \$149.40
5	.50-000-220	STANDARD GOTTE VINE ON CONTINUE TO THE	ψ0.00	L.14-0	30 /0	Ψ0.00	ψ143.40	ψυ.00	ψ0.00	ψυ.υυ	ψυ.00	ψ140.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-221	SYMM MGMT SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-006-222	SYMM MGMT SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5 5	456-006-223 456-006-224	SYMM MGMT SUITE VMAX 20K SATA 101-150TB SYMM MGMT SUITE VMAX 20K SATA 151-250TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$119.70 \$106.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$119.70 \$106.20
5	456-006-225	SYMM MGMT SUITE VMAX 20K SATA 151-2501B SYMM MGMT SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-006-226	SYMM MGMT SUITE VMAX 20K SATA 201-400TB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-006-227	SYMM MGMT SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-006-228	SYMM MGMT SUITE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-006-229	SYMM MGMT SUITE VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	456-006-230	SYMM MGMT SUITE VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-006-231	SYMM MGMT SUITE VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5 5	456-006-232 456-006-233	SYMM MGMT SUITE VMAX 20K N-S 41-60TB SYMM MGMT SUITE VMAX 20K N-S 61-100TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$279.00 \$267.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$279.00 \$267.30
5	456-006-234	SYMM MGMT SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-006-235	SYMM MGMT SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-006-236	SYMM MGMT SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	456-006-237	SYMM MGMT SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-006-238	SYMM MGMT SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-006-239	SYMM MGMT SUITE VMAX 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5 5	456-006-240 456-006-241	TIMEFINDER SUITE VMAX 20K SATA 0-14TB TIMEFINDER SUITE VMAX 20K SATA 15-25TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$228.60 \$213.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$228.60 \$213.30
5	456-006-242	TIMEFINDER SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-006-243	TIMEFINDER SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-006-244	TIMEFINDER SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-006-245	TIMEFINDER SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-006-246	TIMEFINDER SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-006-247	TIMEFINDER SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	456-006-248	TIMEFINDER SUITE VMAX 20K SATA 401-600TB TIMEFINDER SUITE VMAX 20K SATA601-1000TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$101.70 \$89.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$101.70 \$89.10
5	456-006-249 456-006-250	TIMEFINDER SUITE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$77.40
5	456-006-251	TIMEFINDER SUITE VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-006-252	TIMEFINDER SUITE VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	456-006-253	TIMEFINDER SUITE VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-006-254	TIMEFINDER SUITE VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	456-006-255	TIMEFINDER SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-006-256	TIMEFINDER SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5 5	456-006-257 456-006-258	TIMEFINDER SUITE VMAX 20K N-S 151-250TB TIMEFINDER SUITE VMAX 20K N-S 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$270.00 \$234.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$234.00
5	456-006-259	TIMEFINDER SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	456-006-260	TIMEFINDER SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	456-006-261	TIMEFINDER SUITE VMAX 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-006-262	TIMEFINDER SUITE VMAX 20K FTS 0-14TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-006-263	TIMEFINDER SUITE VMAX 20K FTS 15-25TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-006-264	TIMEFINDER SUITE VMAX 20K FTS 26-40TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5 5	456-006-265 456-006-266	TIMEFINDER SUITE VMAX 20K FTS 41-60TB TIMEFINDER SUITE VMAX 20K FTS 61-100TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$175.50 \$168.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$175.50 \$168.30
5	456-006-267	TIMEFINDER SUITE VMAX 20K FTS 101-150TB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-006-268	TIMEFINDER SUITE VMAX 20K FTS 151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-006-269	TIMEFINDER SUITE VMAX 20K FTS 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-006-270	TIMEFINDER SUITE VMAX 20K FTS 401-600TB	\$0.00	EN-S	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-006-271	TIMEFINDER SUITE VMAX 20K FTS 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5 5	456-006-272 456-006-273	TIMEFINDER SUITE VMAX 20K FTS 1000TB+ TIMEFINDER SUITE VMAX 20K REG 0-14TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$77.40 \$796.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.40 \$796.50
5	456-006-274	TIMEFINDER SUITE VMAX 20K REG 0-141B TIMEFINDER SUITE VMAX 20K REG 15-25TB	\$0.00	EN-S	36%	\$0.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-006-275	TIMEFINDER SUITE VMAX 20K REG 26-40TB	\$0.00	EN-S	36%	\$0.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-006-276	TIMEFINDER SUITE VMAX 20K REG 41-60TB	\$0.00	EN-S	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-006-277	TIMEFINDER SUITE VMAX 20K REG 61-100TB	\$0.00	EN-S	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-006-278	TIMEFINDER SUITE VMAX 20K REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5 5	456-006-279 456-006-280	TIMEFINDER SUITE VMAX 20K REG 151-250TB	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$357.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$357.30 \$331.20
5	456-006-280 456-006-281	TIMEFINDER SUITE VMAX 20K REG 251-400TB TIMEFINDER SUITE VMAX 20K REG 401-600TB	\$0.00 \$0.00	EN-S	36%	\$0.00 \$0.00	\$331.20 \$301.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$331.20 \$301.50
5	456-006-282	TIMEFINDER SUITE VMAX 20K REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-006-283	TIMEFINDER SUITE VMAX 20K REG 1000TB+	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-000	SYMM MGMT SUITE 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-007-001	SYMM MGMT SUITE 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-007-002	SYMM MGMT SUITE 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-007-003	SYMM MGMT SUITE 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50 \$133.30
5 5	456-007-004 456-007-005	SYMM MGMT SUITE 20K SATA 61-100TB SYMM MGMT SUITE 20K SATA 101-150TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$133.20 \$119.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133.20 \$119.70
5	456-007-005	SYMM MGMT SUITE 20K SATA 101-1501B SYMM MGMT SUITE 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70 \$106.20
5	456-007-007	SYMM MGMT SUITE 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-007-008	SYMM MGMT SUITE 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-007-009	SYMM MGMT SUITE 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-007-010	SYMM MGMT SUITE 20K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-007-011	SYMM MGMT SUITE 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5 5	456-007-012 456-007-013	SYMM MGMT SUITE 20K NON-SATA 15-25TB SYMM MGMT SUITE 20K NON-SATA 26-40TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$340.20 \$299.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$340.20 \$299.70
5	456-007-013 456-007-014	SYMM MGMT SUITE 20K NON-SATA 20-401B SYMM MGMT SUITE 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	456-007-015	SYMM MGMT SUITE 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
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BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-016	SYMM MGMT SUITE 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5 5	456-007-017 456-007-018	SYMM MGMT SUITE 20K NON-SATA 151-250TB SYMM MGMT SUITE 20K NON-SATA 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$213.30 \$183.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$213.30 \$183.60
5	456-007-018 456-007-019	SYMM MGMT SUITE 20K NON-SATA 251-4001B SYMM MGMT SUITE 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-007-020	SYMM MGMT SUITE 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-007-021	SYMM MGMT SUITE 20K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-007-022	SYMM PACK ENH VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-007-023	SYMM PACK ENH VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$416.70
5	456-007-024	SYMM PACK ENH VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5 5	456-007-025 456-007-026	SYMM PACK ENH VMAX 20K SATA 41-60TB SYMM PACK ENH VMAX 20K SATA 61-100TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$329.40 \$296.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$329.40 \$296.10
5	456-007-027	SYMM PACK ENH VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	456-007-028	SYMM PACK ENH VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-007-029	SYMM PACK ENH VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	456-007-030	SYMM PACK ENH VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5 5	456-007-031 456-007-032	SYMM PACK ENH VMAX 20K SATA 601-1000TB SYMM PACK ENH VMAX 20K SATA 1000TB +	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$138.60 \$120.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$138.60
5	456-007-032	SYMM PACK ENH VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$889.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$120.60 \$889.20
5	456-007-034	SYMM PACK ENH VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$833.40	\$0.00	\$0.00	\$0.00	\$0.00	\$833.40
5	456-007-035	SYMM PACK ENH VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-007-036	SYMM PACK ENH VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-007-037	SYMM PACK ENH VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	456-007-038	SYMM PACK ENH VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$530.10	\$0.00	\$0.00	\$0.00	\$0.00	\$530.10
5 5	456-007-039 456-007-040	SYMM PACK ENH VMAX 20K N-S 151-250TB SYMM PACK ENH VMAX 20K N-S 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$457.20 \$388.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$457.20 \$388.80
5	456-007-041	SYMM PACK ENH VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$327.60	\$0.00	\$0.00	\$0.00	\$0.00	\$327.60
5	456-007-042	SYMM PACK ENH VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-007-043	SYMM PACK ENH VMAX 20K N-S 1000TB +	\$0.00	EN-S	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-007-044	ADV FAST SUITE VMAX 20K EXT 0-14TB	\$0.00	EN-S	36%	\$0.00	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-007-045	ADV FAST SUITE VMAX 20K EXT 15-25TB	\$0.00	EN-S	36%	\$0.00	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5 5	456-007-046	ADV FAST SUITE VMAX 20K EXT 26-40TB ADV FAST SUITE VMAX 20K EXT 41-60TB	\$0.00 \$0.00	EN-S	36%	\$0.00	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5	456-007-047 456-007-048	ADV FAST SUITE VMAX 20K EXT 41-00TB	\$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$81.36 \$62.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.36 \$62.64
5	456-007-049	ADV FAST SUITE VMAX 20K EXT 101-150TB	\$0.00	EN-S	36%	\$0.00	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	456-007-050	ADV FAST SUITE VMAX 20K EXT 151-250TB	\$0.00	EN-S	36%	\$0.00	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-007-051	ADV FAST SUITE VMAX 20K EXT 251-400TB	\$0.00	EN-S	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-007-052	ADV FAST SUITE VMAX 20K EXT 401-600TB	\$0.00	EN-S	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-007-053	ADV FAST SUITE VMAX 20K EXT 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5 5	456-007-054 456-007-055	ADV FAST SUITE VMAX 20K EXT 1001TB+ SRDF-A VMAX 20K EXTERNAL 0 - 14TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$173.52 \$394.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$173.52 \$394.20
5	456-007-056	SRDF-A VMAX 20K EXTERNAL 0 - 141B SRDF-A VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-057	SRDF-A VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-007-058	SRDF-A VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-059	SRDF-A VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-007-060	SRDF-A VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-061	SRDF-A VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5 5	456-007-062 456-007-063	SRDF-A VMAX 20K EXTERNAL 251-400TB SRDF-A VMAX 20K EXTERNAL 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$169.20 \$145.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$169.20 \$145.80
5	456-007-064	SRDF-A VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-007-065	SRDF-A VMAX 20K EXTERNAL 1001TB+	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-007-066	SRDF-S VMAX 20K EXTERNAL 0 - 14TB	\$0.00	EN-S	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-007-067	SRDF-S VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-068	SRDF-S VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5 5	456-007-069 456-007-070	SRDF-S VMAX 20K EXTERNAL 41-60TB SRDF-S VMAX 20K EXTERNAL 61-100TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$291.60 \$261.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$291.60 \$261.00
5	456-007-070 456-007-071	SRDF-S VMAX 20K EXTERNAL 101-1001B SRDF-S VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$201.00
5	456-007-072	SRDF-S VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-073	SRDF-S VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-074	SRDF-S VMAX 20K EXTERNAL 401-600TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-007-075	SRDF-S VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5 5	456-007-076 456-007-077	SRDF-S VMAX 20K EXTERNAL 1001TB+ SRDF-STAR VMAX 20K EXTERNAL 0 - 14TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$108.00 \$310.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.00 \$310.50
5	456-007-077 456-007-078	SRDF-STAR VMAX 20K EXTERNAL 0 - 141B SRDF-STAR VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-007-079	SRDF-STAR VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-007-080	SRDF-STAR VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-081	SRDF-STAR VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-007-082	SRDF-STAR VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-007-083	SRDF-STAR VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5 5	456-007-084 456-007-085	SRDF-STAR VMAX 20K EXTERNAL 251-400TB SRDF-STAR VMAX 20K EXTERNAL 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$133.20 \$114.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133.20 \$114.30
5	456-007-086	SRDF-STAR VMAX 20K EXTERNAL 401-000TB	\$0.00	EN-S	36%	\$0.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-007-087	SRDF-STAR VMAX 20K EXTERNAL 001-10001B	\$0.00	EN-S	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-007-088	TF-CLONE VMAX 20K EXTERNAL 0-14TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-007-089	TF-CLONE VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-007-090	TF-CLONE VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-007-091	TF-CLONE VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5 5	456-007-092 456-007-093	TF-CLONE VMAX 20K EXTERNAL 61-100TB TF-CLONE VMAX 20K EXTERNAL 101-150TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$168.30 \$153.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$168.30 \$153.00
5	456-007-093 456-007-094	TF-CLONE VMAX 20K EXTERNAL 101-1501B TF-CLONE VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
J			ψ0.00	2.1-0	5070	ψ0.00	ψ10-7.10	ψ0.00	ψ0.00	ψ0.00	ψ0.00	₩ 10 <del>4</del> .10

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-095	TF-CLONE VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	456-007-096 456-007-097	TF-CLONE VMAX 20K EXTERNAL 401-600TB TF-CLONE VMAX 20K EXTERNAL 601-1000TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$101.70 \$89.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$101.70 \$89.10
5	456-007-098	TF-CLONE VMAX 20K EXTERNAL 1001-10001B	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-007-099	TF-SNAP VMAX 20K EXTERNAL 0 - 14TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-007-100	TF-SNAP VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-007-101	TF-SNAP VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-007-102	TF-SNAP VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-007-103	TF-SNAP VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5 5	456-007-104 456-007-105	TF-SNAP VMAX 20K EXTERNAL 101-150TB TF-SNAP VMAX 20K EXTERNAL 151-250TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$153.00 \$134.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.00 \$134.10
5	456-007-106	TF-SNAP VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-007-107	TF-SNAP VMAX 20K EXTERNAL 401-600TB	\$0.00	EN-S	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-007-108	TF-SNAP VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-007-109	TF-SNAP VMAX 20K EXTERNAL 1001TB+	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5 5	456-007-132	VMAX20K OR-DM N-SATA 0-14TB=CB VMAX20K OR-DM N-SATA 15-25TB=CB	\$3,942.00 \$3,708.00	EN-S EN-S	36% 36%	\$2,522.88 \$2,373.12	\$709.56 \$667.44	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$709.56 \$667.44
5	456-007-133 456-007-134	VMAX20K OR-DM N-SATA 13-231B=CB VMAX20K OR-DM N-SATA 26-40TB=CB	\$3,267.00	EN-S	36%	\$2,090.88	\$588.06	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$588.06
5	456-007-135	VMAX20K OR-DM N-SATA 41-60TB=CB	\$2,916.00	EN-S	36%	\$1,866.24	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$524.88
5	456-007-136	VMAX20K OR-DM N-SATA 61-100TB=CB	\$2,601.00	EN-S	36%	\$1,664.64	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$468.18
5	456-007-137	VMAX20K OR-DM N-SATA 101-150TB=CB	\$2,304.00	EN-S	36%	\$1,474.56	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$414.72
5	456-007-138	VMAX20K OR-DM N-SATA 151-250TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5 5	456-007-139 456-007-140	VMAX20K OR-DM N-SATA 251-400TB=CB	\$1,692.00	EN-S EN-S	36% 36%	\$1,082.88 \$933.12	\$304.56 \$262.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$304.56 \$262.44
5	456-007-141	VMAX20K OR-DM N-SATA 401-600TB=CB VMAX20K OR-DM N-SATA 601-1000TB=CB	\$1,458.00 \$1,251.00	EN-S	36%	\$800.64	\$202.44	\$0.00	\$0.00	\$0.00	\$0.00	\$202.44
5	456-007-142	VMAX20K OR-DM N-SATA 1001TB+=CB	\$1,071.00	EN-S	36%	\$685.44	\$192.78	\$0.00	\$0.00	\$0.00	\$0.00	\$192.78
5	456-007-143	VMAX20K OR-DM SATA 0-14TB=CB	\$1,971.00	EN-S	36%	\$1,261.44	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$354.78
5	456-007-144	VMAX20K OR-DM SATA 15-25TB=CB	\$1,854.00	EN-S	36%	\$1,186.56	\$333.72	\$0.00	\$0.00	\$0.00	\$0.00	\$333.72
5	456-007-145	VMAX20K OR-DM SATA 26-40TB=CB	\$1,629.00	EN-S	36%	\$1,042.56	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$293.22
5 5	456-007-146 456-007-147	VMAX20K OR-DM SATA 41-60TB=CB VMAX20K OR-DM SATA 61-100TB=CB	\$1,458.00 \$1,305.00	EN-S EN-S	36% 36%	\$933.12 \$835.20	\$262.44 \$234.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$262.44 \$234.90
5	456-007-147	VMAX20K OR-DM SATA 101-1001B=CB	\$1,152.00	EN-S	36%	\$737.28	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5	456-007-149	VMAX20K OR-DM SATA 151-250TB=CB	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-007-150	VMAX20K OR-DM SATA 251-400TB=CB	\$846.00	EN-S	36%	\$541.44	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-007-151	VMAX20K OR-DM SATA 401-600TB=CB	\$729.00	EN-S	36%	\$466.56	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$131.22
5	456-007-152	VMAX20K OR-DM SATA 601-1000TB=CB	\$621.00	EN-S	36%	\$397.44	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$111.78
5 5	456-007-153 456-007-176	VMAX20K OR-DM SATA 1001TB+=CB FAST VMAX 20K REGISTERED 0-14TB	\$540.00 \$0.00	EN-S EN-S	36% 36%	\$345.60 \$0.00	\$97.20 \$445.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$97.20 \$445.32
5	456-007-176	FAST VMAX 20K REGISTERED 15-141B	\$0.00	EN-S	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-007-178	FAST VMAX 20K REGISTERED 26-40TB	\$0.00	EN-S	36%	\$0.00	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-007-179	FAST VMAX 20K REGISTERED 41-60TB	\$0.00	EN-S	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-007-180	FAST VMAX 20K REGISTERED 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-007-181	FAST VMAX 20K REGISTERED 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5 5	456-007-182 456-007-183	FAST VMAX 20K REGISTERED 151-250TB FAST VMAX 20K REGISTERED 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$225.54 \$206.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$225.54 \$206.64
5	456-007-184	FAST VMAX 20K REGISTERED 401-600TB	\$0.00	EN-S	36%	\$0.00	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-007-185	FAST VMAX 20K REGISTERED 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-007-186	FAST VMAX 20K REGISTERED 1001+	\$0.00	EN-S	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-007-187	VMAX20K FAST VP REG 0-14TB=CA	\$2,474.00	EN-S	36%	\$1,583.36	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-007-188	VMAX20K FAST VP REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5 5	456-007-189 456-007-190	VMAX20K FAST VP REG 26-40TB=CA VMAX20K FAST VP REG 41-60TB=CA	\$1,908.00 \$1,656.00	EN-S EN-S	36% 36%	\$1,221.12 \$1,059.84	\$343.44 \$298.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$343.44 \$298.08
5	456-007-191	VMAX20K FAST VP REG 61-100TB=CA	\$1,455.00	EN-S	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-007-192	VMAX20K FAST VP REG 101-150TB=CA	\$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-007-193	VMAX20K FAST VP REG 151-250TB=CA	\$1,253.00	EN-S	36%	\$801.92	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-007-194	VMAX20K FAST VP REG 251-400TB=CA	\$1,148.00	EN-S	36%	\$734.72	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-007-195	VMAX20K FAST VP REG 401-600TB=CA	\$1,093.00	EN-S	36%	\$699.52	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5 5	456-007-196 456-007-197	VMAX20K FAST VP REG 601-1000TB=CA VMAX20K FAST VP REG 1001+=CA	\$1,014.00 \$923.00	EN-S EN-S	36% 36%	\$648.96 \$590.72	\$182.52 \$166.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$182.52 \$166.14
5	456-007-198	VMAX20K OPTIMIZER N-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-199	VMAX20K OPTIMIZER N-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-200	VMAX20K OPTIMIZER N-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-201	VMAX20K OPTIMIZER N-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-202	VMAX20K OPTIMIZER N-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-203	VMAX20K OPTIMIZER N-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-204 456-007-205	VMAX20K OPTIMIZER N-SATA 151-250TB=CB VMAX20K OPTIMIZER N-SATA 251-400TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-206	VMAX20K OPTIMIZER N-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-207	VMAX20K OPTIMIZER N-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-208	VMAX20K OPTIMIZER N-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-209	VMAX20K OPTIMIZER SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-210	VMAX20K OPTIMIZER SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-211 456-007-212	VMAX20K OPTIMIZER SATA 41 60TB-CB	\$0.00	EN-S	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-007-212 456-007-213	VMAX20K OPTIMIZER SATA 41-60TB=CB VMAX20K OPTIMIZER SATA 61-100TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-213	VMAX20K OPTIMIZER SATA 01-1001B=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-215	VMAX20K OPTIMIZER SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-216	VMAX20K OPTIMIZER SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	456-007-217	VMAX20K OPTIMIZER SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Section   Sect						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1.	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
6   660   200   ATTOM MAN OF													
1													
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Section													
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\$ 0500 727	5	456-007-225	ATSM VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5   Marie	5												
6 0607 230 - ATMANANAZ GENÉN-SATA SEGUEL - SEGUE													
5   05-007-200   ATMANASA SERICIA-SATE STORY   10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0													
Section   Column													
5 00-07-07-07-07-07-07-07-07-07-07-07-07-0													
5   65-07-233	-												
5 950-072-20 ATSWARD CRAFT PLOTON TO THE PROPERTY OF THE PROPE	5			\$0.00	EN-S	36%							
6 66007.202   ATS MANA SER SATA HIS POTES   20.0	5	456-007-234	ATSM VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S.   465-07-272   ATTAY WAX STATE AT \$1-2077   100													
Section   Company   Comp													
\$ 66007-2504 ATM MAY 200 6ATA 640070													
5 #66007-260   ATAM WARAY 206 SAFA REFLOORING   50.00													
Column   C													
6													
\$ 456,007-246 TEM MANAZON KINDASTATA 24-0TIB	5	456-007-242	TSM VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 85-907-267 TSM YMAN-200 NOVE-AFATA 4-61/97T													
5 464-007-267 TBM VMAX ZER FORN-SATE 61-00TB	-												
5 46-007-247 TSM VMAX SER FAIN - 15-007 SER ALL STATES SER ALL STA	-												
5   466-007-26   TEM MAKEY SEN PANS SET PANS S													
5 455-007-269 TSM VMAX 20K NOR-SATA 21-400TB													
5 455-07-207 TSM VMAX 20K MCN-SATA 40-HOUTE \$10.00 EN-S 30% \$50.00 \$50.0													
\$4.6007.252   TSM VMAX 20N KNATA 1001+													
5 45-007-225 TEM VAMAX 20X SATA 10-2TTB	5	456-007-251	TSM VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5   456-007-256   TSM VMAX ZIK SATA S-ESTE   \$0.00   EN-S   \$9%   \$0.00   \$0	5												
\$46,007-256   TSM VMAX QIS SATA 26-0TB													
5 456-007-259 TSM/WAX 200 KSATA 41-00TB \$0.00 EN-S 39% \$0.00													
Section   Sect													
5 455-007-289 TSM VMAX 20R SATA 101-160TB	-												
5 485-007-269 TSM VMAX 200K SATA 151-2070TB 50.00 EN-S 39% S0.00 5													
5 456-07-261 TSM VMAX ZOK SATA 401-000TB \$0.00 EN-S 36% \$0.00 \$0.0													
5 456-007-262 TSM VMAX 20K SATA 601-1000TB \$0.00 EN-S 38% \$0.00 \$0	5	456-007-260	TSM VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6 486-007-263 TSM VMAX 20K SATA 1001+ 6 486-007-265 FAST SUITE WMAX 20K NON-SATA 10-18TB													
6   45-007-264   FAST SUITE VIANAZ 20N KNON-SATA 1-6-2TB   \$0.00   EN-S   38%   \$0.00   \$277.92   \$0.00   \$0.00   \$0.00   \$3.00   \$327.92   \$0.00   \$0.00   \$0.00   \$3.00   \$327.82   \$0.00   \$0.00   \$0.00   \$0.00   \$3.00   \$326.82   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$3.26 8.2   \$0.00													
6 465-007-286 FAST SUITE VMAX 20N KNON-SATA 15-25TB \$0.00 EN-S 38% \$0.00 \$250.82 \$0.00 \$0.00 \$0.00 \$0.00 \$250.82 \$28.92 \$20.00 \$0.00 \$0.00 \$0.00 \$250.82 \$28.92 \$20.00 \$0.00 \$0.00 \$0.00 \$250.82 \$28.92 \$20.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$25.92 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$252.83 \$20.00 \$0.00 \$250.83 \$20.00 \$20.00 \$250.00													
6 465-07-286 FAST SUITE WAX 20K NON-SATA 226-07B \$0.00 EN-S 38% \$0.00 \$229.32 \$0.00 \$0.00 \$0.00 \$0.00 \$229.32 \$1.48 \$0.00 \$0.00 \$0.00 \$0.00 \$2213.48 \$0.00 \$													
5 456-07-28F FAST SUITE WAX 20R NON-SATA 41-00TB \$0.00 EN-S 38% \$0.00 \$213.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$201.42 \$0.00 \$0.0													
5 486-007-288 FAST SUITE VMAX 20K NON-SATA 61-100TB \$0.00 EN-S 36% \$0.00 \$204.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3204.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3204.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$132.76 \$0.00 \$													
\$ 455-007-271 FAST SUITE WIMAX 20X NON-SATA 515-260TB \$0.00 EN-S 36% \$0.00 \$165.00 \$0.00 \$0.00 \$0.00 \$165.00 \$	5	456-007-268	FAST SUITE VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5 456-077-271 FAST SUITE VMAX 20K NON-SATA 261-400TB \$0.00 EN-S 36% \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$108.36 \$0.00 \$108.36 \$0.00 \$108.36 \$0.00 \$108.36 \$0.00	-												
5 456-007-272 FAST SUITE VMAX 20K NON-SATA 401-000TB \$0.00 EN-S 36% \$0.00 \$102.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$102.40 \$0.00 \$108.36 \$0.00 \$108.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$108.36 \$0.00	-												
5 456-007-273 FAST SUITE VMAX 20K NON-SATA 601-100TB \$0.00 ENS 36% \$0.00 \$108.36 \$0.00 \$0.													
5 456-007-274 FAST SUITE VMAX 20K NON-SATA 101+1 \$0.00 EN-S 36% \$0.00 \$130.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$130.32 \$0.00													
5         456-007-275         FAST SUITE WMAX 20K SATA 01-4TB         \$0.00         EN-S         36%         \$0.00         \$138.96         \$0.00         \$0.00         \$0.00         \$0.00         \$130.92           5         456-007-277         FAST SUITE WMAX 20K SATA 26-40TB         \$0.00         EN-S         36%         \$0.00         \$114.66         \$0.00         \$0.00         \$0.00         \$0.00         \$130.92           5         456-007-277         FAST SUITE WMAX 20K SATA 41-60TB         \$0.00         EN-S         36%         \$0.00         \$114.66         \$0.00													
5 456-007-276 FAST SUITE VMAX 20K SATA 15-25TB													
5 456-007-277 FAST SUITE VMAX 20K SATA 46-00TB \$0.00 EN-S 36% \$0.00 \$114.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$104.66 \$0.00 \$0.00 \$0.00 \$0.00 \$104.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$104.66 \$0.00 \$0	5												
5 456-007-280 FAST SUITE VMAX 20K SATA 61-100TB \$0.00 EN-S 36% \$0.00 \$102.06 \$0.00 \$	5		FAST SUITE VMAX 20K SATA 26-40TB										
\$ 456-007-280 FAST SUITE VMAX 20K SATA 101-150TB \$ 0.00 EN-S 36% \$ 0.00 \$ 91.80 \$ 0.00 \$ 0.00 \$ 0.00 \$ 0.00 \$ 91.80 \$ 0.0													
\$ 456-007-281 FAST SUITE VMAX 20K SATA 151-250TB \$ 0.00 EN-S 36% \$ 0.00 \$ 82.44 \$ 0.00													
\$ 456-007-282 FAST SUITE VMAX 20K SATA 251-400TB \$ 0.00 EN-S 36% \$ 0.00 \$ 71.46 \$ 0.00	-												
5 456-007-283 FAST SUITE VMAX 20K SATA 401-600TB \$0.00 EN-S 36% \$0.00 \$61.38 \$0.00 \$	-						*****		T				
5         456-007-284         FAST SUITE VMAX 20K SATA 601-1000TB         \$0.00         EN-S         36%         \$0.00         \$54.18         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$47.16           5         456-007-286         FAST SUITE VMAX 20K ADD ON NON-SATA 0-14TB         \$0.00         EN-S         36%         \$0.00         \$277.92         \$0.00         \$0.00         \$0.00         \$0.00         \$277.16           5         456-007-286         FAST VMAX 20K ADD ON NON-SATA 15-25TB         \$0.00         EN-S         36%         \$0.00         \$260.82         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$277.16         \$0.00	-			7			7	******	*****	+		*****	
5 456-007-285 FAST SUITE VMAX 20K ADD ON NON-SATA 1-4014B \$0.00 EN-S 36% \$0.00 \$47.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$277.92 \$0.00 \$0.00 \$0.00 \$0.00 \$277.92 \$0.00 \$0.00 \$0.00 \$0.00 \$277.92 \$0.00 \$0.0	5			1			1	11.11		1	1	1	1
5 456-007-286 FAST VMAX 20K ADD ON NON-SATA 0-14TB \$0.00 EN-S 36% \$0.00 \$277.92 \$0.00 \$0.00 \$0.00 \$0.00 \$277.92 \$0.00 \$0	5												
5       456-007-288       FAST VMAX 20K ADD ON NON-SATA 26-40TB       \$0.00       EN-S       36%       \$0.00       \$229.32       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$203.22         5       456-007-290       FAST VMAX 20K ADD ON NON-SATA 61-100TB       \$0.00       EN-S       36%       \$0.00       \$204.12       \$0.00       \$0.00       \$0.00       \$0.00       \$203.48         5       456-007-290       FAST VMAX 20K ADD ON NON-SATA 61-100TB       \$0.00       EN-S       36%       \$0.00       \$204.12       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$203.48         5       456-007-291       FAST VMAX 20K ADD ON NON-SATA 101-150TB       \$0.00       EN-S       36%       \$0.00       \$183.78       \$0.00       \$0.00       \$0.00       \$0.00       \$163.78         5       456-007-293       FAST VMAX 20K ADD ON NON-SATA 251-400TB       \$0.00       EN-S       36%       \$0.00       \$142.92       \$0.00       \$0.00       \$0.00       \$0.00       \$142.92         5       456-007-294       FAST VMAX 20K ADD ON NON-SATA 401-600TB       \$0.00       EN-S       36%       \$0.00       \$142.92       \$0.00       \$0.00       \$0.00       \$0.00       \$142.92         5 </td <td></td> <td>456-007-286</td> <td>FAST VMAX 20K ADD ON NON-SATA 0-14TB</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>\$0.00</td> <td>\$0.00</td> <td></td> <td>\$0.00</td> <td>\$277.92</td>		456-007-286	FAST VMAX 20K ADD ON NON-SATA 0-14TB						\$0.00	\$0.00		\$0.00	\$277.92
5 456-007-289 FAST VMAX 20K ADD ON NON-SATA 41-60TB \$0.00 EN-S 36% \$0.00 \$213.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$213.48 \$0.00 \$													
5 456-007-290 FAST VMAX 20K ADD ON NON-SATA 61-100TB \$0.00 EN-S 36% \$0.00 \$204.12 \$0.00 \$0													
5 456-007-291 FAST VMAX 20K ADD ON NON-SATA 101-150TB \$0.00 EN-S 36% \$0.00 \$183.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$183.78 5 456-007-292 FAST VMAX 20K ADD ON NON-SATA 151-250TB \$0.00 EN-S 36% \$0.00 \$165.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$165.06 5 456-007-293 FAST VMAX 20K ADD ON NON-SATA 251-400TB \$0.00 EN-S 36% \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 5 456-007-294 FAST VMAX 20K ADD ON NON-SATA 401-600TB \$0.00 EN-S 36% \$0.00 \$122.40 \$0.00 \$0.00 \$0.00 \$0.00 \$108.36 5 456-007-295 FAST VMAX 20K ADD ON NON-SATA 601-1000TB \$0.00 EN-S 36% \$0.00 \$108.36 \$0.00 \$108.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$108.36													
5 456-007-292 FAST VMAX 20K ADD ON NON-SATA 151-250TB \$0.00 EN-S 36% \$0.00 \$165.06 \$0.00 \$0.00 \$0.00 \$0.00 \$165.06 5 456-007-293 FAST VMAX 20K ADD ON NON-SATA 251-400TB \$0.00 EN-S 36% \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 5 456-007-294 FAST VMAX 20K ADD ON NON-SATA 401-600TB \$0.00 EN-S 36% \$0.00 \$122.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 5 456-007-295 FAST VMAX 20K ADD ON NON-SATA 601-1000TB \$0.00 EN-S 36% \$0.00 \$108.36 \$0.00													
5 456-007-293 FAST VMAX 20K ADD ON NON-SATA 251-400TB \$0.00 EN-S 36% \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.00 \$0.00 \$0.00 \$142.92 \$0.00 \$0.													
5 456-007-294 FAST VMAX 20K ADD ON NON-SATA 401-600TB \$0.00 EN-S 36% \$0.00 \$122.40 \$0.00 \$0.00 \$0.00 \$0.00 \$122.40 5 456-007-295 FAST VMAX 20K ADD ON NON-SATA 601-1000TB \$0.00 EN-S 36% \$0.00 \$108.36 \$0.00 \$0.00 \$0.00 \$0.00 \$108.36													
5 456-007-295 FAST VMAX 20K ADD ON NON-SATA 601-1000TB \$0.00 EN-S 36% \$0.00 \$108.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$108.36			FAST VMAX 20K ADD ON NON-SATA 401-600TB										
5 456-007-296 FAST VMAX 20K ADD ON NON-SATA 1001+ \$0.00 EN-S 36% \$0.00 \$94.14 \$0.00 \$0.00 \$0.00 \$0.00 \$94.14	5	456-007-295	FAST VMAX 20K ADD ON NON-SATA 601-1000TB			36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
	5	456-007-296	FAST VMAX 20K ADD ON NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-297	FAST VMAX 20K ADD ON SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$138.96
5 5	456-007-298	FAST VMAX 20K ADD ON SATA 15-25TB	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-299 456-007-300	FAST VMAX 20K ADD ON SATA 26-40TB FAST VMAX 20K ADD ON SATA 41-60TB	\$0.00 \$0.00	EN-S	36%	\$0.00 \$0.00	\$114.66 \$106.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$114.66 \$106.74
5	456-007-300	FAST VMAX 20K ADD ON SATA 41-00TB	\$0.00	EN-S	36%	\$0.00	\$100.74	\$0.00	\$0.00	\$0.00	\$0.00	\$100.74
5	456-007-302	FAST VMAX 20K ADD ON SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-007-303	FAST VMAX 20K ADD ON SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	456-007-304	FAST VMAX 20K ADD ON SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	456-007-305	FAST VMAX 20K ADD ON SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5 5	456-007-306 456-007-307	FAST VMAX 20K ADD ON SATA 601-1000TB FAST VMAX 20K ADD ON SATA 1001+	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$54.18 \$47.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54.18 \$47.16
5	456-007-308	ADV FAST SUITE VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-007-309	ADV FAST SUITE VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-310	ADV FAST SUITE VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-311	ADV FAST SUITE VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-007-312 456-007-313	ADV FAST SUITE VMAX 20K N-S 61-100TB ADV FAST SUITE VMAX 20K N-S 101-150TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$271.62 \$244.44	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$271.62 \$244.44
5	456-007-313 456-007-314	ADV FAST SUITE VMAX 20K N-S 101-1301B	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$219.60
5	456-007-315	ADV FAST SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-007-316	ADV FAST SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-007-317	ADV FAST SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-007-318	ADV FAST SUITE VMAX 20K NON-SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5 5	456-007-319 456-007-320	ADV FAST SUITE VMAX 20K SATA 0-14TB ADV FAST SUITE VMAX 20K SATA 15-25TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$184.68 \$173.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$184.68 \$172.52
5	456-007-320	ADV FAST SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52 \$152.28
5	456-007-322	ADV FAST SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-007-323	ADV FAST SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-007-324	ADV FAST SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-325	ADV FAST SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5 5	456-007-326 456-007-327	ADV FAST SUITE VMAX 20K SATA 251-400TB ADV FAST SUITE VMAX 20K SATA 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$95.04 \$81.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.04 \$81.54
5	456-007-328	ADV FAST SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-007-329	ADV FAST SUITE VMAX 20K SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-007-330	VMAX20K FAST VP AO N-SATA 0-14TB=CB	\$509.00	EN-S	36%	\$325.76	\$91.62	\$0.00	\$0.00	\$0.00	\$0.00	\$91.62
5	456-007-331	VMAX20K FAST VP AO N-SATA 15-25TB=CB	\$479.00	EN-S	36%	\$306.56	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	456-007-332	VMAX20K FAST VP AO N-SATA 44 COTP-CB	\$420.00	EN-S	36%	\$268.80	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5 5	456-007-333 456-007-334	VMAX20K FAST VP AO N-SATA 41-60TB=CB VMAX20K FAST VP AO N-SATA 61-100TB=CB	\$390.00 \$374.00	EN-S EN-S	36% 36%	\$249.60 \$239.36	\$70.20 \$67.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70.20 \$67.32
5	456-007-335	VMAX20K FAST VP AO N-SATA 101-150TB=CB	\$374.00	EN-S	36%	\$216.32	\$60.84	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-336	VMAX20K FAST VP AO N-SATA 151-250TB=CB	\$302.00	EN-S	36%	\$193.28	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5	456-007-337	VMAX20K FAST VP AO N-SATA 251-400TB=CB	\$262.00	EN-S	36%	\$167.68	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	456-007-338	VMAX20K FAST VP AO N-SATA 401-600TB=CB	\$223.00	EN-S	36%	\$142.72	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$40.14
5	456-007-339	VMAX20K FAST VP AO N-SATA 601-1000TB=CB	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5 5	456-007-340 456-007-341	VMAX20K FAST VP AO N-SATA 1001+=CB VMAX20K FAST VP AO SATA 0-14TB=CB	\$174.00 \$256.00	EN-S EN-S	36% 36%	\$111.36 \$163.84	\$31.32 \$46.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31.32 \$46.08
5	456-007-341	VMAX20K FAST VP AO SATA 15-14TB=CB	\$239.00	EN-S	36%	\$152.96	\$43.02	\$0.00	\$0.00	\$0.00	\$0.00	\$43.02
5	456-007-343	VMAX20K FAST VP AO SATA 26-40TB=CB	\$210.00	EN-S	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	456-007-344	VMAX20K FAST VP AO SATA 41-60TB=CB	\$197.00	EN-S	36%	\$126.08	\$35.46	\$0.00	\$0.00	\$0.00	\$0.00	\$35.46
5	456-007-345	VMAX20K FAST VP AO SATA 61-100TB=CB	\$187.00	EN-S	36%	\$119.68	\$33.66	\$0.00	\$0.00	\$0.00	\$0.00	\$33.66
5	456-007-346	VMAX20K FAST VP. AO SATA 101-150TB=CB	\$167.00	EN-S	36%	\$106.88	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$30.06
5 5	456-007-347 456-007-348	VMAX20K FAST VP AO SATA 151-250TB=CB VMAX20K FAST VP AO SATA 251-400TB=CB	\$151.00 \$131.00	EN-S EN-S	36% 36%	\$96.64 \$83.84	\$27.18 \$23.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.18 \$23.58
5	456-007-349	VMAX20K FAST VP AO SATA 231-4001B=CB	\$111.00		36%	\$71.04 \$71.04	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-350	VMAX20K FAST VP AO SATA 601-1000TB=CB	\$98.00	EN-S	36%	\$62.72	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$17.64
5	456-007-351	VMAX20K FAST VP AO SATA 1001+=CB	\$86.00	EN-S	36%	\$55.04	\$15.48	\$0.00	\$0.00	\$0.00	\$0.00	\$15.48
5	456-007-352	ADV FAST VMAX 20K AO NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-007-353	ADV FAST VMAX 20K AO NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5 5	456-007-354 456-007-355	ADV FAST VMAX 20K AO NON-SATA 26-40TB ADV FAST VMAX 20K AO NON-SATA 41-60TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$305.28 \$284.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$305.28 \$284.04
5	456-007-356	ADV FAST VMAX 20K AO NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-007-357	ADV FAST VMAX 20K AO NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-007-358	ADV FAST VMAX 20K AO NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-007-359	ADV FAST VMAX 20K AO NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-007-360	ADV FAST VMAX 20K AO NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-007-361	ADV FAST VMAX 20K AO NON-SATA 1001+	\$0.00	EN-S	36% 36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00 \$125.10
5 5	456-007-362 456-007-363	ADV FAST VMAX 20K AO NON-SATA 1001+ ADV FAST VMAX 20K ADD ON SATA 0-14TB	\$0.00 \$0.00	EN-S EN-S	36%	\$0.00 \$0.00	\$125.10 \$184.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$125.10 \$184.68
5	456-007-364	ADV FAST VMAX 20K ADD ON SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-365	ADV FAST VMAX 20K ADD ON SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-007-366	ADV FAST VMAX 20K ADD ON SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-007-367	ADV FAST VMAX 20K ADD ON SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-368	ADV FAST VMAX 20K ADD ON SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-007-369 456-007-370	ADV FAST VMAX 20K ADD ON SATA 151-250TB ADV FAST VMAX 20K ADD ON SATA 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$109.80 \$95.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-007-370 456-007-371	ADV FAST VMAX 20K ADD ON SATA 251-4001B ADV FAST VMAX 20K ADD ON SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$95.04 \$81.54	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-371	ADV FAST VMAX 20K ADD ON SATA 401-0001B	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-373	ADV FAST VMAX 20K ADD ON SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-007-374	VMAX20K DCP N-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-375	VMAX20K DCP N-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-376	VMAX20K DCP N-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-377	VMAX20K DCP N-SATA 41-60TB=CB	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-378 456-007-379	VMAX20K DCP N-SATA 61-100TB=CB VMAX20K DCP N-SATA 101-150TB=CB	\$0.00 \$0.00	EN-S	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-380	VMAX20K DCP N-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-381	VMAX20K DCP N-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-382	VMAX20K DCP N-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-383	VMAX20K DCP N-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-384	VMAX20K DCP N-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-385 456-007-386	VMAX20K DCP SATA 0-14TB=CB VMAX20K DCP SATA 15-25TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-387	VMAX20K DCP SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-388	VMAX20K DCP SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-389	VMAX20K DCP SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-390	VMAX20K DCP SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-391	VMAX20K DCP SATA 151-250TB=CB VMAX20K DCP SATA 251-400TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-392 456-007-393	VMAX20K DCP SATA 201-900TB-CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	456-007-394	VMAX20K DCP SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-395	VMAX20K DCP SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-396	SPC VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-397	SPC VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-398 456-007-399	SPC VMAX 20K NON-SATA 26-40TB SPC VMAX 20K NON-SATA 41-60TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-400	SPC VMAX 20K NON-SATA 41-001B	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-401	SPC VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-402	SPC VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-403	SPC VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-404	SPC VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-405 456-007-406	SPC VMAX 20K NON-SATA 601-1000TB SPC VMAX 20K NON-SATA 1001TB+	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-407	SPC VMAX 20K NON-SATA 10011B+ SPC VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-408	SPC VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-409	SPC VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-410	SPC VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-411	SPC VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-412 456-007-413	SPC VMAX 20K SATA 101-150TB SPC VMAX 20K SATA 151-250TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-413	SPC VMAX 20K SATA 151-250TB SPC VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-415	SPC VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-416	SPC VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-417	SPC VMAX 20K SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-418	RMT SYNC 20K-SRDFS CMPPEER REG 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5 5	456-007-419 456-007-420	RMT SYNC 20K-SRDFS CMPPEER REG 15-25 TB RMT SYNC 20K-SRDFS CMPPEER REG 26-40 TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$656.46 \$658.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$656.46 \$658.80
5	456-007-421	RMT SYNC 20K-SRDFS CMPPEER REG 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-007-422	RMT SYNC 20K-SRDFS CMPPEER REG 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-007-423	RMT SYNC 20K-SRDFS CMPPEER REG101-150 TB	\$0.00	EN-S	36%	\$0.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-007-424	RMT SYNC 20K-SRDFS CMPPEER REG151-250 TB	\$0.00	EN-S	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-007-425	RMT SYNC 20K-SRDFS CMPPEER REG251-400 TB	\$0.00	EN-S	36%	\$0.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5 5	456-007-426 456-007-427	RMT SYNC 20K-SRDFS CMPPEER REG401-600 TB RMT SYNC 20K-SRDFS CMPPEER REG601-1000TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$308.70 \$270.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-007-428	RMT SYNC 20K-SRDFS CMPPEER REG 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-429	RMT SYNC 20K-SRDFS CMPPEER N-S 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-007-430	RMT SYNC 20K-SRDFS CMPPEER N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-007-431	RMT SYNC 20K-SRDFS CMPPEER N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-007-432	RMT SYNC 20K-SRDFS CMPPEER N-S 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5 5	456-007-433 456-007-434	RMT SYNC 20K-SRDFS CMPPEER N-S 61-100TB RMT SYNC 20K-SRDFS CMPPEER N-S 101-150T	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$520.20 \$460.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$520.20 \$460.80
5	456-007-435	RMT SYNC 20K-SRDFS CMPPEER N-S 151-250T	\$0.00	EN-S	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-007-436	RMT SYNC 20K-SRDFS CMPPEER N-S 251-400T	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-007-437	RMT SYNC 20K-SRDFS CMPPEER N-S 401-600T	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-438	RMT SYNC 20K-SRDFS CMPPEER N-S 601-1000	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-007-439	RMT SYNC 20K-SRDFS CMPPEER N-S 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5 5	456-007-440 456-007-441	RMT SYNC 20K-SRDFS CMPPEER SATA 0-14 TB RMT SYNC 20K-SRDFS CMPPEER SATA 15-25 TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$394.20 \$370.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$394.20 \$370.80
5	456-007-441	RMT SYNC 20K-SRDFS CMPPEER SATA 13-23 TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-007-443	RMT SYNC 20K-SRDFS CMPPEER SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-444	RMT SYNC 20K-SRDFS CMPPEER SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-007-445	RMT SYNC 20K-SRDFS CMPPEER SATA101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-446	RMT SYNC 20K-SRDFS CMPPEER SATA151-250TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-447	RMT SYNC 20K-SRDFS CMPPEER SATA251-400TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-007-448 456-007-449	RMT SYNC 20K-SRDFS CMPPEER SATA401-600TB RMT SYNC 20KSRDFS CMPPEER SATA601-1000TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$145.80 \$124.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-007-449 456-007-450	RMT SYNC 20KSRDFS CMPPEER SATA601-10001B	\$0.00	EN-S	36%	\$0.00	\$124.20 \$108.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-451	RMT SYNC 20K-SATA-OPTOUT-TRSRDFS CMPPEER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-007-452	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-453	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 15-25T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-454	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 26-40T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-455	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 41-60T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-456	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S61-100T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-457	RMT SYNC 20K-ADDSRDFSCMPPEER N-S101-150T RMT SYNC 20K-ADDSRDFSCMPPEER N-S151-250T	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-458 456-007-459	RMT SYNC 20K-ADDSRDFSCMPPEER N-S151-2501	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-460	RMT SYNC 20K-ADDSRDFSCMPPEER N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-461	RMT SYNC 20K-ADDSRDFSCMPPEER N-S601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-462	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S1001+TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-463	RMT SYNC 20K-ADD-SRDFSCMPPEER SATA0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-464	RMT SYNC 20K-ADDSRDFSCMPPEER SATA15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-465	RMTSYNC 20KADDSRDFSCMPPEER SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-466 456-007-467	RMTSYNC 20KADDSRDFSCMPPEER SATA 41-60TB RMTSYNC 20KADDSRDFSCMPPEER SATA 61-100TB	\$0.00 \$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-468	RMTSYNC 20KADDSRDFSCMPPEER SATA 101-1001B	\$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-469	RMTSYNC 20KADDSRDFSCMPPEER SATA 151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-470	RMTSYNC 20KADDSRDFSCMPPEER SATA 251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-471	RMTSYNC 20KADDSRDFSCMPPEER SATA 401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-472	RMTSYNC 20KADDSRDFSCMPPEER SATA 601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-473	RMTSYNC 20KADDSRDFSCMPPEER SATA1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-474	RMTSYNC 20K-ADDOPT OUTSRDFSCMPPEERSATATR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-475	RMT ASYNC 20K-SRDFA CMPEXT REG 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5 5	456-007-476 456-007-477	RMT ASYNC 20K-SRDFA CMPEXT REG 15-25 TB RMT ASYNC 20K-SRDFA CMPEXT REG 26-40 TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$656.46 \$658.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$656.46 \$658.80
5	456-007-478	RMT ASYNC 20K-SRDFA CMPEXT REG 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-007-479	RMT ASYNC 20K-SRDFA CMPEXT REG 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-007-480	RMT ASYNC 20K-SRDFA CMPEXT REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-007-481	RMT ASYNC 20K-SRDFA CMPEXT REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-007-482	RMT ASYNC 20K-SRDFA CMPEXT REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-007-483	RMT ASYNC 20K-SRDFA CMPEXT REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-007-484	RMT ASYNC 20KSRDFA CMPEXT REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5 5	456-007-485 456-007-486	RMT ASYNC 20K-SRDFA CMPEXT REG 1001+ TB RMT ASYNC 20K-SRDFA CMPEXT N-S 0-14 TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$175.50 \$788.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$175.50 \$788.40
5	456-007-487	RMT ASYNC 20K-SRDFA CMPEXT N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-007-488	RMT ASYNC 20K-SRDFA CMPEXT N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-007-489	RMT ASYNC 20K-SRDFA CMPEXT N-S 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-007-490	RMT ASYNC 20K-SRDFA CMPEXT N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-007-491	RMT ASYNC 20K-SRDFA CMPEXT N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-007-492	RMT ASYNC 20K-SRDFA CMPEXT N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5 5	456-007-493	RMT ASYNC 20K-SRDFA CMPEXT N-S 251-400TB RMT ASYNC 20K-SRDFA CMPEXT N-S 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00	\$338.40 \$291.60	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$338.40
5	456-007-494 456-007-495	RMT ASYNC 20K-SRDFA CMPEXT N-S 401-0001B	\$0.00	EN-S	36%	\$0.00 \$0.00	\$250.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$291.60 \$250.20
5	456-007-496	RMT ASYNC 20K-SRDFA CMPEXT N-S 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-007-497	RMT ASYNC 20K-SRDFA CMPEXT SATA 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-007-498	RMT ASYNC 20K-SRDFA CMPEXT SATA 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-499	RMT ASYNC 20K-SRDFA CMPEXT SATA 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-007-500	RMT ASYNC 20K-SRDFA CMPEXT SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-501	RMT ASYNC 20K-SRDFA CMPEXT SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5 5	456-007-502 456-007-503	RMT ASYNC 20K-SRDFACMPEXT SATA 101-150TB RMT ASYNC 20K-SRDFACMPEXT SATA 151-250TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$230.40 \$198.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.40 \$198.00
5	456-007-504	RMT ASYNC 20K-SRDFACMPEXT SATA 151-2501B	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-505	RMT ASYNC 20K-SRDFACMPEXT SATA 201-4001B	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-007-506	RMT ASYNC 20K-SRDFACMPEXT SATA 601-1000T	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-007-507	RMT ASYNC 20K-SRDFA CMPEXT SATA 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-007-508	RMT ASYNC 20K-SATA-OPTOUTTR-SRDFA CMPEXT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-509	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-510 456-007-511	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 15-25T RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 26-40T	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	456-007-511	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 20-401 RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 41-60T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-512	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 41-001	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-514	RMT ASYNC 20K-ADDSRDFACMPEXT N-S101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-515	RMT ASYNC 20K-ADDSRDFACMPEXT N-S151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-516	RMT ASYNC 20K-ADDSRDFACMPEXT N-S251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-517	RMT ASYNC 20K-ADDSRDFACMPEXT N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-518	RMT ASYNC 20K-ADDSRDFACMPEXT N-S601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-519 456-007-520	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S1001+TB RMT ASYNC20KADD-SRDFA CMPEXT SATA 0-14TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-520 456-007-521	RMT ASYNC20KADD-SRDFA CMPEXT SATA 0-141B	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-522	RMT ASYNC20KADD-SRDFACMPEXT SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-523	RMT ASYNC20KADD-SRDFACMPEXT SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-524	RMT ASYNC20KADD-SRDFACMPEXT SATA61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-525	RMT ASYNC20KADD-SRDFACMPEXT SATA101-150T	\$0.00	EN-S	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-526	RMT ASYNC20KADD-SRDFACMPEXT SATA151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-527	RMT ASYNC20KADD-SRDFACMPEXT SATA251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-528	RMT ASYNC20KADD-SRDFACMPEXT SATA401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-529 456-007-530	RMT ASYNC20KADD-SRDFACMPEXT SATA601-1000 RMT ASYNC20KADD-SRDFACMPEXT SATA1001+ TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-530 456-007-531	RMT ASYNC20KADD-SRDFACMPEXT SATAT001+ TB  RMT ASYNC20KADD-SATAOPT OUTTRSRDFACMPEXT	\$0.00	EN-S	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-007-532	SRDF-STAR VMAX 20K REGISTERED 0-14TB	\$1,425.00	EN-S	36%	\$912.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	456-007-533	SRDF-STAR VMAX 20K REGISTERED 15-25TB	\$1,155.00		36%	\$739.20	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$207.90

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-534	SRDF-STAR VMAX 20K REGISTERED 26-40TB	\$1,203.00	EN-S	36%	\$769.92	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$216.54
5 5	456-007-535 456-007-536	SRDF-STAR VMAX 20K REGISTERED 41-60TB SRDF-STAR VMAX 20K REGISTERED 61-100TB	\$1,073.00 \$917.00		36% 36%	\$686.72 \$586.88	\$193.14 \$165.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$193.14 \$165.06
5	456-007-537	SRDF-STAR VMAX 20K REGISTERED 01-1001B SRDF-STAR VMAX 20K REGISTERED 101-150TB	\$850.00		36%	\$500.00 \$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-007-538	SRDF-STAR VMAX 20K REGISTERED 151-250TB	\$749.00		36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	456-007-539	SRDF-STAR VMAX 20K REGISTERED 251-400TB	\$668.00	EN-S	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	456-007-540	SRDF-STAR VMAX 20K REGISTERED 401-600TB	\$555.00	EN-S	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	456-007-541	SRDF-STAR VMAX 20K REGISTER 601-1000TB	\$449.00		36%	\$287.36	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$80.82
5	456-007-542	SRDF-STAR VMAX 20K REGISTERED 1001+	\$285.00		36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5 5	456-007-543 456-007-544	SRDF-STAR VMAX 20K NON-SATA 0-14TB SRDF-STAR VMAX 20K NON-SATA 15-25TB	\$3,460.00 \$3,250.00		36% 36%	\$2,214.40 \$2,080.00	\$622.80 \$585.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$622.80 \$585.00
5	456-007-545	SRDF-STAR VMAX 20K NON-SATA 26-40TB	\$2,865.00		36%	\$1,833.60	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	456-007-546	SRDF-STAR VMAX 20K NON-SATA 41-60TB	\$2,560.00		36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-007-547	SRDF-STAR VMAX 20K NON-SATA 61-100TB	\$2,275.00		36%	\$1,456.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	456-007-548	SRDF-STAR VMAX 20K NON-SATA 101-150TB	\$2,020.00		36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5 5	456-007-549 456-007-550	SRDF-STAR VMAX 20K NON-SATA 151-250TB SRDF-STAR VMAX 20K NON-SATA 251-400TB	\$1,740.00 \$1,490.00		36% 36%	\$1,113.60	\$313.20 \$268.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$313.20
5	456-007-551	SRDF-STAR VMAX 20K NON-SATA 201-4001B SRDF-STAR VMAX 20K NON-SATA 401-600TB	\$1,280.00	EN-S	36%	\$953.60 \$819.20	\$230.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$268.20 \$230.40
5	456-007-552	SRDF-STAR VMAX 20K NON-SATA 601-1000TB	\$1,095.00		36%	\$700.80	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	456-007-553	SRDF-STAR VMAX 20K NON-SATA 1001+	\$935.00		36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-007-554	SRDF-STAR VMAX 20K SATA 0-14TB	\$1,725.00		36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-007-555	SRDF-STAR VMAX 20K SATA 15-25TB	\$1,630.00		36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-007-556	SRDF-STAR VMAX 20K SATA 44 COTB	\$1,435.00		36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5 5	456-007-557 456-007-558	SRDF-STAR VMAX 20K SATA 41-60TB SRDF-STAR VMAX 20K SATA 61-100TB	\$1,280.00 \$1,145.00		36% 36%	\$819.20 \$732.80	\$230.40 \$206.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.40 \$206.10
5	456-007-559	SRDF-STAR VMAX 20K SATA 101-150TB	\$1,010.00		36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-007-560	SRDF-STAR VMAX 20K SATA 151-250TB	\$870.00		36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-007-561	SRDF-STAR VMAX 20K SATA 251-400TB	\$740.00		36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-007-562	SRDF-STAR VMAX 20K SATA 401-600TB	\$635.00		36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-007-563	SRDF-STAR VMAX 20K SATA 601-1000TB	\$545.00		36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5 5	456-007-564	SRDF-STAR VMAX 20K SATA 001+	\$470.00		36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$84.60
5	456-007-565 456-007-566	SRDF-STAR ADD SATA OPT OUT VMAX 20K TIER  LCL REP 20K-TFCLONECNFLASH REG 0-14 TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$796.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$796.50
5	456-007-567	LCL REP 20K-TFCLONECNFLASH REG 15-25 TB	\$0.00		36%	\$0.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-007-568	LCL REP 20K-TFCLONECNFLASH REG 26-40 TB	\$0.00		36%	\$0.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-007-569	LCL REP 20K-TFCLONECNFLASH REG 41-60 TB	\$0.00		36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-007-570	LCL REP 20K-TFCLONECNFLASH REG 61-100 TB	\$0.00		36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-007-571	LCL REP 20K-TFCLONECNFLASH REG 101-150TB	\$0.00		36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5 5	456-007-572 456-007-573	LCL REP 20K-TFCLONECNFLASH REG 151-250TB LCL REP 20K-TFCLONECNFLASH REG 251-400TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$357.30 \$331.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$357.30
5	456-007-574	LCL REP 20K-TFCLONECNFLASH REG 201-4001B	\$0.00		36%	\$0.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20 \$301.50
5	456-007-575	LCL REP 20K-TFCLONECNFLASH REG601-1000TB	\$0.00		36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-007-576	LCL REP 20K-TFCLONECNFLASH REG 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-577	LCL REP 20K-TFCLN CNFLASH N-S 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-007-578	LCL REP 20K-TFCLN CNFLASH N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	456-007-579	LCL REP 20K-TFCLN CNFLASH N-S 26-40 TB	\$0.00		36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	456-007-580 456-007-581	LCL REP 20K-TFCLN CNFLASH N-S 41-60 TB LCL REP 20K-TFCLN CNFLASH N-S 61-100TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$351.90 \$338.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$351.90 \$338.40
5	456-007-582	LCL REP 20K-TFCLN CNFLASH N-S 101-150T	\$0.00		36%	\$0.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-007-583	LCL REP 20K-TFCLN CNFLASH N-S 151-250T	\$0.00		36%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-007-584	LCL REP 20K-TFCLN CNFLASH N-S 251-400T	\$0.00	EN-S	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-007-585	LCL REP 20K-TFCLN CNFLASH N-S 401-600T	\$0.00		36%	\$0.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	456-007-586	LCL REP 20K-TFCLN CNFLASH N-S 601-1000TB	\$0.00		36%	\$0.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5 5	456-007-587	LCL REP 20K-TFCLN CNFLASH N-S 1001+ TB	\$0.00		36%	\$0.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-007-588 456-007-589	LCL REP 20K-TFCLONECNFLASH SATA 0-14 TB LCL REP 20K-TFCLONECNFLASH SATA 15-25 TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$228.60 \$213.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$228.60 \$213.30
5	456-007-599	LCL REP 20K-TFCLONECNFLASH SATA 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-007-591	LCL REP 20K-TFCLONECNFLASH SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-007-592	LCL REP 20K-TFCLONECNFLASH SATA 61-100TB	\$0.00		36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-007-593	LCL REP 20K-TFCLONECNFLASH SATA101-150TB	\$0.00		36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-007-594	LCL REP 20K-TFCLONECNFLASH SATA151-250TB	\$0.00		36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5 5	456-007-595 456-007-596	LCL REP 20K-TFCLONECNFLASHSATA 251-400TB LCL REP 20K-TFCLONECNFLASH SATA401-600TB	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$117.00 \$101.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$117.00 \$101.70
5	456-007-597	LCL REP 20K-TFCLN CNFLASH SATA601-1000TB	\$0.00		36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-007-598	LCL REP 20K-TFCLONECNFLASH SATA 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-007-599	LCL REP 20K-SATA-OPTOUTTR-TFCLONECNFLASH	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-600	LCL REP 20K-ADD-TFCLNCNFLASH N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-601	LCL REP 20K-ADD-TFCLNCNFLASH N-S 15-25T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-602	LCL REP 20K-ADD-TFCLNCNFLASH N-S 26-40T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-603 456-007-604	LCL REP 20K-ADD-TFCLNCNFLASH N-S 41-60T LCL REP 20K-ADD-TFCLNCNFLASH N-S61-100T	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-007-605	LCL REP 20K-ADD-TFCLNCNFLASH N-S61-1001 LCL REP 20K-ADD-TFCLNCNFLASH N-S101-150T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-007-606	LCL REP 20K-ADD-TFCLNCNFLASH N-S101-1301	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-607	LCL REP 20K-ADD-TFCLNCNFLASH N-S251-400T	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-608	LCL REP 20K-ADD-TFCLNCNFLASH N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-609	LCL REP 20K-ADD-TFCLNCNFLASH N-S601-1000	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-610	LCL REP 20K-ADD-TFCLNCNFLASH N-S 1001+TB	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-611	LCL REP 20K-ADD-TFCLNCNFLASH SATA15 25TR	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
э	456-007-612	LCL REP 20K-ADD-TFCLNCNFLASH SATA15-25TB	\$0.00	EIN-9	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-613	LCL REP 20K-ADD-TFCLNCNFLASH SATA26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-614	LCL REP 20K-ADD-TFCLNCNFLASH SATA41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-615 456-007-616	LCL REP 20K-ADDTFCLNCNFLASH SATA61-100TB LCL REP 20K-ADDTFCLNCNFLASH SATA101-150T	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-617	LCL REP 20K-ADDTFCLNCNFLASH SATA101-1301	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-618	LCL REP 20K-ADDTFCLNCNFLASH SATA251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-619	LCL REP 20K-ADDTFCLNCNFLASH SATA401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-620	LCL REP 20K-ADDTFCLNCNFLASHSATA 601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-621	LCL REP 20K-ADDTFCLNCNFLASH SATA1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-622	LCL REP 20K-ADDSATAOPTOUT-TRTFCLNCNFLASH	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-623	TF-SNAP VMAX 20K REGISTERED 0-14TB	\$0.00	EN-S	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5 5	456-007-624 456-007-625	TF-SNAP VMAX 20K REGISTERED 15-25TB TF-SNAP VMAX 20K REGISTERED 26-40TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$693.00 \$603.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$693.00 \$603.00
5	456-007-626	TF-SNAP VMAX 20K REGISTERED 20-40TB	\$0.00	EN-S	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-007-627	TF-SNAP VMAX 20K REGISTERED 61-100TB	\$0.00	EN-S	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-007-628	TF-SNAP VMAX 20K REGISTERED 101-150TB	\$0.00	EN-S	36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-007-629	TF-SNAP VMAX 20K REGISTERED 151-250TB	\$0.00	EN-S	36%	\$0.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-007-630	TF-SNAP VMAX 20K REGISTERED 251-400TB	\$0.00	EN-S	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-007-631	TF-SNAP VMAX 20K REGISTERED 401-600TB	\$0.00	EN-S	36%	\$0.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5 5	456-007-632 456-007-633	TF-SNAP VMAX 20K REGISTERED 601-1000TB TF-SNAP VMAX 20K REGISTERED 1001+	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$280.80 \$198.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$280.80
5	456-007-634	TF-SNAP VMAX 20K REGISTERED 1001+ TF-SNAP VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00 \$435.60
5	456-007-635	TF-SNAP VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	456-007-636	TF-SNAP VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-007-637	TF-SNAP VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-007-638	TF-SNAP VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-007-639	TF-SNAP VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-007-640	TF-SNAP VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5 5	456-007-641 456-007-642	TF-SNAP VMAX 20K NON-SATA 251-400TB TF-SNAP VMAX 20K NON-SATA 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$223.20 \$194.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$223.20 \$194.40
5	456-007-643	TF-SNAP VMAX 20K NON-SATA 401-000TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-644	TF-SNAP VMAX 20K NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	456-007-645	TF-SNAP VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-007-646	TF-SNAP VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	456-007-647	TF-SNAP VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-007-648	TF-SNAP VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-007-649	TF-SNAP VMAX 20K SATA 61-100TB TF-SNAP VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5 5	456-007-650 456-007-651	TF-SNAP VMAX 20K SATA 101-1501B	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$145.80 \$127.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145.80 \$127.80
5	456-007-652	TF-SNAP VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	456-007-653	TF-SNAP VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-007-654	TF-SNAP VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-007-655	TF-SNAP VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-007-656	TF-SNAP VMAX 20K SATA OPT OUT TIER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-657	TF-SNAP ADD VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-658 456-007-659	TF-SNAP ADD VMAX 20K NON-SATA 15-25TB TF-SNAP ADD VMAX 20K NON-SATA 26-40TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-660	TF-SNAP ADD VMAX 20K NON-SATA 20-401B	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-661	TF-SNAP ADD VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-662	TF-SNAP ADD VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-663	TF-SNAP ADD VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-664	TF-SNAP ADD VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-665	TF-SNAP ADD VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-666	TF-SNAP ADD VMAX 20K NON SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-667 456-007-668	TF-SNAP ADD VMAX 20K NON-SATA 1001+ TF-SNAP ADD VMAX 20K SATA 0-14TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-669	TF-SNAP ADD VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-670	TF-SNAP ADD VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-671	TF-SNAP ADD VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-672	TF-SNAP ADD VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-673	TF-SNAP ADD VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-674	TF-SNAP ADD VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-675 456-007-676	TF-SNAP ADD VMAX 20K SATA 251-400TB TF-SNAP ADD VMAX 20K SATA 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-677	TF-SNAP ADD VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-678	TF-SNAP ADD VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-679	TF-SNAP ADD VMAX 20K SATA OPT OUT TIER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-680	PROSPHERE-CC 20K AO NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-007-681	PROSPHERE-CC 20K AO NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-007-682	PROSPHERE-CC 20K AO NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-007-683 456-007-684	PROSPHERE-CC 20K AO NON-SATA 41-60TB	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$684.00 \$583.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$684.00 \$583.20
5 5	456-007-684 456-007-685	PROSPHERE-CC 20K AO NON-SATA 61-100TB PROSPHERE-CC 20K AO NON-SATA 101-150TB	\$0.00 \$0.00	EN-S	36%	\$0.00 \$0.00	\$522.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$583.20 \$522.00
5	456-007-686	PROSPHERE-CC 20K AO NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-007-687	PROSPHERE-CC 20K AO NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-007-688	PROSPHERE-CC 20K AO NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-007-689	PROSPHERE-CC 20K AO NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-007-690	PROSPHERE-CC 20K AO NON-SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-007-691	PROSPHERE-CC 20K AO SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-692	PROSPHERE-CC 20K AO SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5 5	456-007-694 456-007-695	PROSPHERE-CC 20K AO SATA 41-60TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$342.00 \$293.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$342.00
5	456-007-696	PROSPHERE-CC 20K AO SATA 61-100TB PROSPHERE-CC 20K AO SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$293.40 \$261.00
5	456-007-697	PROSPHERE-CC 20K AO SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-007-698	PROSPHERE-CC 20K AO SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-007-699	PROSPHERE-CC 20K AO SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-007-700	PROSPHERE-CC 20K AO SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5 5	456-007-701 456-007-702	PROSPHERE-CC 20K AO SATA 1001TB+ ENGINUITY VMAX 20K SATA 0-14TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$108.00 \$63.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.00 \$63.70
5	456-007-702	ENGINUITY VMAX 20K SATA 0-141B	\$0.00	EN-S	36%	\$0.00	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-007-704	ENGINUITY VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	456-007-705	ENGINUITY VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-007-706	ENGINUITY VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5 5	456-007-707 456-007-708	ENGINUITY VMAX 20K SATA 101-150TB ENGINUITY VMAX 20K SATA 151-250TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$51.80 \$49.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$51.80 \$49.70
5	456-007-709	ENGINUITY VMAX 20K SATA 131-2301B	\$0.00	EN-S	36%	\$0.00	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-007-710	ENGINUITY VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-007-711	ENGINUITY VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-007-712	ENGINUITY VMAX 20K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5 5	456-007-713 456-007-714	ENGINUITY VMAX 20K NON-SATA 0-14TB ENGINUITY VMAX 20K NON-SATA 15-25TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$141.40 \$135.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$141.40 \$135.80
5	456-007-715	ENGINUITY VMAX 20K NON-SATA 15-251B ENGINUITY VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	456-007-716	ENGINUITY VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-007-717	ENGINUITY VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-007-718	ENGINUITY VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5 5	456-007-719 456-007-720	ENGINUITY VMAX 20K NON-SATA 151-250TB ENGINUITY VMAX 20K NON-SATA 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$110.60 \$106.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$110.60 \$106.40
5	456-007-721	ENGINUITY VMAX 20K NON-SATA 251-4001B	\$0.00	EN-S	36%	\$0.00	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$100.40
5	456-007-722	ENGINUITY VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-007-723	ENGINUITY VMAX 20K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-007-724	ATSM 20K NON-SATA FOR REG FAST 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-725	ATSM 20K NON-SATA FOR REG FAST 15-25TB	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-726 456-007-727	ATSM 20K NON-SATA FOR REG FAST 26-40TB ATSM 20K NON-SATA FOR REG FAST 41-60TB	\$0.00 \$0.00	EN-S	36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-728	ATSM 20K NON-SATA FOR REG FAST 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-729	ATSM 20K NON-SATA FOR REG FAST 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-730	ATSM 20K NON-SATA FOR REG FAST 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-731 456-007-732	ATSM 20K NON-SATA FOR REG FAST 251-400TB ATSM 20K NON-SATA FOR REG FAST 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-007-732 456-007-733	ATSM 20K NON-SATA FOR REG FAST 401-6001B	\$0.00	EN-S	36%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-007-734	ATSM 20K NON-SATA FOR REG FAST 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-735	ATSM 20K SATA FOR REG FAST 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-736	ATSM 20K SATA FOR REG FAST 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-737	ATSM 20K SATA FOR REG FAST 26-40TB ATSM 20K SATA FOR REG FAST 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-738 456-007-739	ATSM 20K SATA FOR REG FAST 41-00TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-007-740	ATSM 20K SATA FOR REG FAST 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-741	ATSM 20K SATA FOR REG FAST 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-742	ATSM 20K SATA FOR REG FAST 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-007-743 456-007-744	ATSM 20K SATA FOR REG FAST 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	456-007-744 456-007-745	ATSM 20K SATA FOR REG FAST 601-1000TB ATSM 20K SATA FOR REG FAST 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-103-685	VMAX 10K CC / PROSPHERE PKG 1TB SATA	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-103-686	VMAX 10K CC / PROSPHERE PKG 1TB NON-SATA	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-103-756	VMAX10K FAST VP NON-SATA 1TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-103-757 456-103-764	VMAX10K FAST VP SATA 1TB=CB	\$528.00	EN-S	36% 36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5 5	456-103-765	VMAX10K FAST and SYMM MGMT PROMO TIER VMAX10K FAST and SYMM MGMT PROMO TIER AP	\$290,455.00 \$290,455.00	EN-S EN-S	36%	\$185,891.20 \$185,891.20	\$52,281.90 \$52,281.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$52,281.90 \$52,281.90
5	456-103-772	VMAX 10K BASE SW SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$267.12	\$0.00	\$0.00	\$0.00	\$0.00	\$267.12
5	456-103-773	VMAX 10K BASE SW SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-103-776	VMAX 10K TF SNAP NON-SATA 1TB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-103-777	VMAX 10K TF SNAP SATA FULL 1TB	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5 5	456-103-833 456-103-834	VMAX10K SRDF-A NON-SATA 1TB=CB VMAX10K SRDF-A REG 1TB=CA	\$1,650.00 \$1,905.00	EN-S EN-S	36% 36%	\$1,056.00 \$1,219.20	\$297.00 \$342.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$297.00 \$342.90
5	456-103-835	VMAX10K SRDF-A SATA 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-103-836	VMAX10K SRDF-S NON-SATA 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-103-837	VMAX10K SRDF-S REG 1TB=CA	\$1,905.00	EN-S	36%	\$1,219.20	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	456-103-838	VMAX10K SRDF-S SATA 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5 5	456-103-964 456-104-036	VMAX 10K SPA 2.2 SATA FULL 1TB VMAX 10K ENGINUITY NON-SATA 1TB	\$0.00	EN-S EN-S	36% 36%	\$0.00 \$787.20	\$0.00 \$86.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$86.10
5	456-104-036 456-104-037	VMAX 10K ENGINUITY NON-SATA 11B	\$1,230.00 \$555.00	EN-S	36%	\$787.20 \$355.20	\$38.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$86.10 \$38.85
5	456-104-102	VMAX 10K SYMM MGT SUITE NON SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-104-103	VMAX10K SYMM MGT SUITE SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$74.70
5	456-104-109	VMAX10K TIMEFINDER REG 1TB=CA	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	456-104-112	VMAX10K FAST VP SL NON SATA 1TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5 5	456-104-113 456-104-115	VMAX10K FAST VP SL SATA 1TB=CB VMAX10K FAST VP SL REG 1TB=CA	\$528.00 \$1,584.00	EN-S EN-S	36% 36%	\$337.92 \$1,013.76		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.04 \$285.12
5	456-104-118	VMAX10K SRDF-STAR NON-SATA 1TB=CB	\$660.00	EN-S	36%	\$422.40		\$0.00	\$0.00		\$0.00	\$118.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-119	VMAX10K SRDF-STAR SATA 1TB=CB	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5 5	456-104-121 456-104-349	VMAX10K SRDF-STAR REG 1TB=CA VMAX 10K BAS SRDF SUITE REG 1TB	\$840.00 \$0.00	EN-S EN-S	36% 36%	\$537.60 \$0.00	\$151.20 \$342.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$151.20 \$342.90
5	456-104-349	VMAX 10K BAS SRDF SUITE REG 11B VMAX 10K BAS SRDF SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90 \$148.50
5	456-104-351	VMAX 10K BAS SRDF SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-104-352	VMAX 10K BAS SRDF SUITE FTS EXT 1 TB	\$0.00	EN-S	36%	\$0.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-104-372	VMAX 10K ENGINUITY SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-104-373	VMAX 10K ENGINUITY SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-104-376	VMAX 10K ADV SW SUITE II SATA 1TB	\$0.00	EN-S	36% 36%	\$0.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5 5	456-104-377 456-104-378	VMAX 10K ADV SW SUITE II NON-SATA 1TB VMAX 10K BASE SW SUITE II SATA 1TB	\$0.00 \$0.00	EN-S EN-S	36%	\$0.00 \$0.00	\$372.60 \$133.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$372.60 \$133.20
5	456-104-379	VMAX 10K BASE SW SUITE II NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-104-380	VMAX10K SYMM MGT II PKG SATA 1TB=CB	\$415.00	EN-S	36%	\$265.60	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$74.70
5	456-104-381	VMAX10K SYMM MGT II PKG NON-SATA 1TB=CB	\$830.00	EN-S	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-104-386	VMAX10K OR-DM REG 1TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5 5	456-104-394 456-104-395	VMAX10K SRDF-A REG ADDON 1TB=CA VMAX10K SRDF-A SATA ADDON 1TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-104-396	VMAX10K SRDF-A NON-SATA ADDON 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-397	VMAX10K SRDF-S REG ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-398	VMAX10K SRDF-S SATA ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-399	VMAX10K SRDF-S NON-SATA ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-539	RP/EX LOC REG CAP VMAX20 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5 5	456-104-540 456-104-541	RP/EX LOC REG CAP VMAX20 (15-25TB) = CA	\$3,370.00	EN-S EN-S	36% 36%	\$2,156.80 \$2,048.00	\$606.60 \$576.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$606.60 \$576.00
5	456-104-542	RP/EX LOC REG CAP VMAX20 (26-40TB) = CA RP/EX LOC REG CAP VMAX20 (41-60TB) = CA	\$3,200.00 \$2,800.00	EN-S	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-543	RP/EX LOC REG CAP VMAX20 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-544	RP/EX LOC REG CAP VMAX20 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-545	RP/EX LOC REG CAP VMAX20 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-546	RP/EX LOC REG CAP VMAX20(251-400TB) = CA	\$1,835.00	EN-S	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5 5	456-104-547 456-104-548	RP/EX LOC REG CAP VMAX20 (401-600TB) = CA RP/EX LOC REG CAP VMAX20 (601-1000TB) = CA	\$1,700.00 \$1,430.00	EN-S EN-S	36% 36%	\$1,088.00 \$915.20	\$306.00 \$257.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$306.00 \$257.40
5	456-104-549	RP/EX LOC REG CAP VMAX20 (001-10001B)=CA	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-550	RP/EX REM REG CAP VMAX20 (0-14TB) = CA	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-551	RP/EX REM REG CAP VMAX20 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-552	RP/EX REM REG CAP VMAX20 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-553	RP/EX REM REG CAP VMAX20 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5 5	456-104-554 456-104-555	RP/EX REM REG CAP VMAX20 (61-100TB) =CA RP/EX REM REG CAP VMAX20 (101-150TB) =CA	\$2,575.00 \$2,125.00	EN-S EN-S	36% 36%	\$1,648.00 \$1,360.00	\$463.50 \$382.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$463.50 \$382.50
5	456-104-556	RP/EX REM REG CAP VMAX20 (101-1301B) = CA RP/EX REM REG CAP VMAX20 (151-250TB) = CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-557	RP/EX REM REG CAP VMAX20 (251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-558	RP/EX REM REG CAP VMAX20 (401-600TB) =CA	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-559	RP/EX REM REG CAP VMAX20 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-560	RP/EX REM REG CAP VMAX20 (1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5 5	456-104-561 456-104-562	RP/EX LOC REG CAP VMAX40 (0-14TB) =CA RP/EX LOC REG CAP VMAX40 (15-25TB) =CA	\$3,800.00 \$3,370.00	EN-S EN-S	36% 36%	\$2,432.00 \$2,156.80	\$684.00 \$606.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$684.00 \$606.60
5	456-104-563	RP/EX LOC REG CAP VMAX40 (10-2018) = CA	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-564	RP/EX LOC REG CAP VMAX40 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-565	RP/EX LOC REG CAP VMAX40 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-566	RP/EX LOC REG CAP VMAX40 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-567	RP/EX LOC REG CAP VMAX40 (151-250TB) = CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5 5	456-104-568 456-104-569	RP/EX LOC REG CAP VMAX40 (251-400TB) = CA RP/EX LOC REG CAP VMAX40 (401-600TB) = CA	\$1,835.00 \$1,700.00	EN-S EN-S	36% 36%	\$1,174.40 \$1,088.00	\$330.30 \$306.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$330.30 \$306.00
5	456-104-570	RP/EX LOC REG CAP VM/AX40 (401-0001B) = CA	\$1,430.00	EN-S	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-571	RP/EX LOC REG CAP VMAX40(1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-572	RP/EX REM REG CAP VMAX40 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-573	RP/EX REM REG CAP VMAX40 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-574	RP/EX REM REG CAP VMAX40 (26-40TB) =CA	\$3,200.00	EN-S	36% 36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5 5	456-104-575 456-104-576	RP/EX REM REG CAP VMAX40 (41-60TB) =CA RP/EX REM REG CAP VMAX40 (61-100TB) =CA	\$2,800.00 \$2,575.00	EN-S EN-S	36%	\$1,792.00 \$1,648.00	\$504.00 \$463.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$504.00 \$463.50
5	456-104-577	RP/EX REM REG CAP VMAX40 (01-1001B) = CA	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-578	RP/EX REM REG CAP VMAX40 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-579	RP/EX REM REG CAP VMAX40 (251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-580	RP/EX REM REG CAP VMAX40 (401-600TB)=CA	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-581	RP/EX REM REG CAP VMAX40 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5 5	456-104-582	RP/EX REM REG CAP VMAX40 (1001TB+) = CA	\$1,050.00	EN-S	36% 36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-583 456-104-584	RP/EX LOC REG CAP 1TB VMAX10 =CA RP/EX LOC REG CAP UG VMAX10 =CA	\$1,500.00 \$0.00	EN-S EN-S	36%	\$960.00 \$0.00	\$270.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$0.00
5	456-104-585	RP/EX REM REG CAP 1TB VMAX10 = CA	\$1,500.00	EN-S	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-104-586	RP/EX REM REG CAP UG VMAX10=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-587	RP/EX RAW 1TB SATA VMAX10=CB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-104-589	RP/EX RAW 1TB NSATA VMAX10=CB	\$0.00	EN-S	36%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	456-104-591	RP/EX FTS EXT CAP 1TB VMAX10 = CB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5 5	456-104-844 456-104-845	VMAX 10K SRDF-A FTS ADD ON	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-104-845 456-104-875	VMAX 10K SRDF-S FTS ADD ON AppSync: VG10 / VG50 = IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-104-901	Replication Manager: VG10 / VG50 = IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-962	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	\$530.00	EN-S	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-104-963	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	\$1,070.00	EN-S	36%	\$684.80	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-104-964	VMAX10K FILE BLOC UNISPHERE FTSEXT1TB=CB	\$530.00	EN-S	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-968	VMAX10K FILE BLOC LOCAL UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-969 456-104-970	VMAX10K LOCPROT F+B REG 1TB=CA VMAX10K FILE BLOC ADV SW SATA 1TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$341.10 \$197.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$341.10 \$197.28
5	456-104-971	VMAX10K FILE BLOC ADV SW NON SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$394.56	\$0.00	\$0.00	\$0.00	\$0.00	\$394.56
5	456-104-972	VMAX10K FILE BLOC ADV SW UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-973	VMAX10K FILE BLOC REMOTE SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-104-974	VMAX10K FILE BLOC REMOTE NON SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5 5	456-104-975 456-104-976	VMAX10K FILE BLOC REMOTE FTS EXT 1TB=CB VMAX10K FILE BLOC REMOTE UNL TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$148.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148.50 \$0.00
5	456-104-977	VMAX10K FILE BLOC REMOTE REG 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	456-105-320	SRMSUITE 10K 1TB =CB	\$0.00	EN-S	36%	\$0.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	456-105-321	SRMSUITE 20K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-105-322	SRMSUITE 20K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5 5	456-105-323 456-105-324	SRMSUITE 20K 26-40TB S = CB SRMSUITE 20K 41-60TB S = CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$397.80 \$342.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$397.80 \$342.00
5	456-105-325	SRMSUITE 20K 61-100TB S = CB	\$0.00	EN-S	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-105-326	SRMSUITE 20K 101-150TB S = CB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-105-327	SRMSUITE 20K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-105-328	SRMSUITE 20K 251-400TB S = CB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5 5	456-105-329 456-105-330	SRMSUITE 20K 401-600TB S =CB SRMSUITE 20K 601-1PB S =CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$151.20 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$151.20 \$126.00
5	456-105-331	SRMSUITE 20K 1001-1FB 3 -CB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$128.00
5	456-105-332	SRMSUITE 20K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-105-333	SRMSUITE 20K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-105-334	SRMSUITE 20K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-105-335 456-105-336	SRMSUITE 20K 41-60TB =CB	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5 5	456-105-337	SRMSUITE 20K 61-100TB =CB SRMSUITE 20K 101-150TB =CB	\$0.00 \$0.00	EN-S	36%	\$0.00 \$0.00	\$583.20 \$522.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$583.20 \$522.00
5	456-105-338	SRMSUITE 20K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-105-339	SRMSUITE 20K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-105-340	SRMSUITE 20K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-105-341	SRMSUITE 20K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5 5	456-105-342 456-105-343	SRMSUITE 20K 1001TB+ =CB SRMSUITE 40K 0-14TB S =CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$217.80 \$201.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.80 \$201.60
5	456-105-344	SRMSUITE 40K 15-25TB S = CB	\$0.00	EN-S	36%	\$0.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	456-105-345	SRMSUITE 40K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-105-346	SRMSUITE 40K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-105-347	SRMSUITE 40K 61-100TB S = CB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5 5	456-105-348 456-105-349	SRMSUITE 40K 101-150TB S = CB SRMSUITE 40K 151-250TB S = CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$176.40 \$174.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$176.40 \$174.60
5	456-105-350	SRMSUITE 40K 251-400TB S = CB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-105-351	SRMSUITE 40K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-105-352	SRMSUITE 40K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-105-353	SRMSUITE 40K 1001TB+ S = CB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5 5	456-105-354 456-105-355	SRMSUITE 40K 0-14TB =CB SRMSUITE 40K 15-25TB =CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$401.40 \$390.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$401.40 \$390.60
5	456-105-356	SRMSUITE 40K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-105-357	SRMSUITE 40K 41-60TB =CB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-105-358	SRMSUITE 40K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-105-359	SRMSUITE 40K 101-150TB = CB	\$0.00	EN-S	36%	\$0.00	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$352.80
5 5	456-105-360 456-105-361	SRMSUITE 40K 151-250TB =CB SRMSUITE 40K 251-400TB =CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$349.20 \$289.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$349.20 \$289.80
5	456-105-362	SRMSUITE 40K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-105-363	SRMSUITE 40K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-105-364	SRMSUITE 40K 1001TB+ =CB	\$0.00	EN-S	36%	\$0.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-105-421	SRMSUITE UPG 10K 1TB = CB	\$0.00	EN-S	36%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5 5	456-105-422 456-105-423	SRMSUITE UPG 20K 0-14TB S =CB SRMSUITE UPG 20K 15-25TB S =CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$124.20 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$124.20 \$115.20
5	456-105-424	SRMSUITE UPG 20K 15-251B 5 - CB SRMSUITE UPG 20K 26-40TB S = CB	\$0.00	EN-S	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	456-105-425	SRMSUITE UPG 20K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-105-426	SRMSUITE UPG 20K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-105-427	SRMSUITE UPG 20K 101-150TB S = CB	\$0.00	EN-S	36%	\$0.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	456-105-428	SRMSUITE UPG 20K 151-250TB S = CB	\$0.00	EN-S	36%	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5 5	456-105-429 456-105-430	SRMSUITE UPG 20K 251-400TB S = CB SRMSUITE UPG 20K 401-600TB S = CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$48.60 \$39.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48.60 \$39.60
5	456-105-431	SRMSUITE UPG 20K 401-0001B 3 - CB SRMSUITE UPG 20K 601-1PB S = CB	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	456-105-432	SRMSUITE UPG 20K 1001TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	456-105-433	SRMSUITE UPG 20K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	456-105-434	SRMSUITE UPG 20K 15-25TB = CB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	456-105-435 456-105-436	SRMSUITE UPG 20K 26-40TB = CB SRMSUITE UPG 20K 41-60TB = CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$207.00 \$178.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$207.00 \$178.20
5	456-105-437	SRMSUITE UPG 20K 41-00TB =CB SRMSUITE UPG 20K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$176.20 \$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$176.20 \$151.20
5	456-105-438	SRMSUITE UPG 20K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	456-105-439	SRMSUITE UPG 20K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-440	SRMSUITE UPG 20K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-105-441	SRMSUITE UPG 20K 401-600TB = CB	\$0.00	EN-S	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	456-105-442 456-105-443	SRMSUITE UPG 20K 601-1PB = CB SRMSUITE UPG 20K 1001TB+ = CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$64.80 \$57.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$64.80 \$57.60
5	456-105-444	SRMSUITE UPG 40K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-445	SRMSUITE UPG 40K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-446	SRMSUITE UPG 40K 26-40TB S = CB	\$0.00	EN-S	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5 5	456-105-447 456-105-448	SRMSUITE UPG 40K 41-60TB S = CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$90.00 \$75.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00
5	456-105-449	SRMSUITE UPG 40K 61-100TB S =CB SRMSUITE UPG 40K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60 \$68.40
5	456-105-450	SRMSUITE UPG 40K 151-250TB S = CB	\$0.00	EN-S	36%	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	456-105-451	SRMSUITE UPG 40K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	456-105-452	SRMSUITE UPG 40K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	456-105-453	SRMSUITE UPG 40K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	456-105-454	SRMSUITE UPG 40K 1001TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	456-105-455	SRMSUITE UPG 40K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	456-105-456	SRMSUITE UPG 40K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-105-457	SRMSUITE UPG 40K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5 5	456-105-458 456-105-459	SRMSUITE UPG 40K 41-60TB =CB SRMSUITE UPG 40K 61-100TB =CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$178.20 \$151.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178.20 \$151.20
5	456-105-460	SRMSUITE UPG 40K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	456-105-461	SRMSUITE UPG 40K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-462	SRMSUITE UPG 40K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-105-463	SRMSUITE UPG 40K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	456-105-464	SRMSUITE UPG 40K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	456-105-465	SRMSUITE UPG 40K 1001TB+ =CB	\$0.00	EN-S	36%	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	456-106-226	APPSYNC VMAX 10K 1TB =CB	\$1,250.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-106-227	APPSYNC VMAX 20K 0-14TB SATA =CB	\$1,150.00	EN-S	36%	\$736.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-228	APPSYNC VMAX 20K 15-25TB SATA =CB	\$1,070.00	EN-S	36%	\$684.80	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5 5	456-106-229 456-106-230	APPSYNC VMAX 20K 26-40TB SATA =CB APPSYNC VMAX 20K 41-60TB SATA =CB	\$950.00 \$880.00	EN-S EN-S	36% 36%	\$608.00 \$563.20	\$171.00 \$158.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$171.00 \$158.40
5	456-106-231	APPSYNC VMAX 20K 61-100TB SATA =CB	\$850.00	EN-S	36%	\$503.20 \$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-232	APPSYNC VMAX 20K 101-150TB SATA =CB	\$770.00	EN-S	36%	\$492.80	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	456-106-233	APPSYNC VMAX 20K 151-250TB SATA =CB	\$680.00	EN-S	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-106-234	APPSYNC VMAX 20K 251-400TB SATA =CB	\$590.00	EN-S	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-106-235	APPSYNC VMAX 20K 401-600TB SATA =CB	\$510.00	EN-S	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-236	APPSYNC VMAX 20K 601-1PB SATA =CB	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-106-237	APPSYNC VMAX 20K 1001TB+ SATA =CB	\$390.00	EN-S	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-106-238	APPSYNC VMAX 20K 0-14TB NOSATA =CB	\$2,290.00	EN-S	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-106-239	APPSYNC VMAX 20K 15-25TB NOSATA =CB	\$2,150.00	EN-S	36%	\$1,376.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	456-106-240	APPSYNC VMAX 20K 26-40TB NOSATA = CB	\$1,890.00	EN-S	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-241	APPSYNC VMAX 20K 41-60TB NOSATA = CB	\$1,760.00	EN-S	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5 5	456-106-242 456-106-243	APPSYNC VMAX 20K 61-100TB NOSATA =CB APPSYNC VMAX 20K 101-150TB NOSATA =CB	\$1,700.00 \$1,530.00	EN-S EN-S	36% 36%	\$1,088.00 \$979.20	\$306.00 \$275.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$306.00 \$275.40
5	456-106-244	APPSYNC VMAX 20K 101-1501B NOSATA =CB APPSYNC VMAX 20K 151-250TB NOSATA =CB	\$1,350.00	EN-S	36%	\$979.20 \$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-245	APPSYNC VMAX 20K 251-400TB NOSATA =CB	\$1,170.00	EN-S	36%	\$748.80	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-246	APPSYNC VMAX 20K 401-600TB NOSATA =CB	\$1,030.00	EN-S	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-106-247	APPSYNC VMAX 20K 601-1PB NOSATA =CB	\$890.00	EN-S	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-248	APPSYNC VMAX 20K 1001TB+ NOSATA =CB	\$780.00	EN-S	36%	\$499.20	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-106-249	APPSYNC VMAX 40K 0-14TB SATA =CB	\$1,150.00	EN-S	36%	\$736.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-250	APPSYNC VMAX 40K 15-25TB SATA =CB	\$1,070.00	EN-S	36%	\$684.80	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-251	APPSYNC VMAX 40K 26-40TB SATA =CB	\$950.00	EN-S	36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-252	APPSYNC VMAX 40K 41-60TB SATA =CB	\$880.00	EN-S	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5 5	456-106-253	APPSYNC VMAX 40K 61-100TB SATA =CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-254 456-106-255	APPSYNC VMAX 40K 101-150TB SATA =CB APPSYNC VMAX 40K 151-250TB SATA =CB	\$770.00 \$680.00	EN-S EN-S	36% 36%	\$492.80 \$435.20	\$138.60 \$122.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$138.60 \$122.40
5	456-106-256	APPSYNC VMAX 40K 251-400TB SATA =CB	\$590.00	EN-S	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-106-257	APPSYNC VMAX 40K 401-600TB SATA =CB	\$510.00	EN-S	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-258	APPSYNC VMAX 40K 601-1PB SATA =CB	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-106-259	APPSYNC VMAX 40K 1001TB+ SATA =CB	\$390.00	EN-S	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-106-260	APPSYNC VMAX 40K 0-14TB NOSATA =CB	\$2,290.00	EN-S	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-106-261	APPSYNC VMAX 40K 15-25TB NOSATA =CB	\$2,150.00	EN-S	36%	\$1,376.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	456-106-262	APPSYNC VMAX 40K 26-40TB NOSATA =CB	\$1,890.00	EN-S	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-263	APPSYNC VMAX 40K 41-60TB NOSATA =CB	\$1,760.00	EN-S	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	456-106-264	APPSYNC VMAX 40K 61-100TB NOSATA =CB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-106-265	APPSYNC VMAX 40K 101-150TB NOSATA = CB	\$1,530.00	EN-S	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-266	APPSYNC VMAX 40K 151-250TB NOSATA =CB	\$1,350.00	EN-S	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5 5	456-106-267 456-106-268	APPSYNC VMAX 40K 251-400TB NOSATA =CB APPSYNC VMAX 40K 401-600TB NOSATA =CB	\$1,170.00	EN-S EN-S	36% 36%	\$748.80 \$659.20	\$210.60 \$185.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$210.60 \$185.40
5 5	456-106-268 456-106-269	APPSYNC VMAX 40K 401-6001B NOSATA =CB APPSYNC VMAX 40K 601-1PB NOSATA =CB	\$1,030.00 \$890.00	EN-S EN-S	36% 36%	\$659.20 \$569.60	\$185.40 \$160.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$185.40 \$160.20
5	456-106-270	APPSYNC VMAX 40K 001-1PB NOSATA =CB  APPSYNC VMAX 40K 1001TB+ NOSATA =CB	\$780.00	EN-S	36%	\$499.20	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-106-293	APPSYNC VMAX 40K 100116+ NOSATA = CB APPSYNC VMAX 10K CAP UPG 1TB=CB	\$1,250.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-106-294	APPSYNC VMAX 20K CAP UPG 0-14TB S=CB	\$0.00	EN-S	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-295	APPSYNC VMAX 20K CAP UPG 15-25TB S=CB	\$0.00	EN-S	36%	\$0.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-296	APPSYNC VMAX 20K CAP UPG 26-40TB S=CB	\$0.00	EN-S	36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-297	APPSYNC VMAX 20K CAP UPG 41-60TB S=CB	\$0.00	EN-S	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-106-298	APPSYNC VMAX 20K CAP UPG 61-100TB S=CB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-299	APPSYNC VMAX 20K CAP UPG 101-150TB S=CB	\$0.00	EN-S	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	456-106-300	APPSYNC VMAX 20K CAP UPG 151-250TB S=CB	\$0.00	EN-S	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-106-301	APPSYNC VMAX 20K CAP UPG 251-400TB S=CB	\$0.00	EN-S	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-106-302	APPSYNC VMAX 20K CAP UPG 401-600TB S=CB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-303	APPSYNC VMAX 20K CAP UPG 601-1PB S=CB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5 5	456-106-304 456-106-305	APPSYNC VMAX 20K CAP UPG 1001TB+ S=CB APPSYNC VMAX 20K CAP UPG 0-14TB NS=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$70.20 \$412.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70.20 \$412.20
5	456-106-305	ALL OTTNO VIVIAN 2011 CAP OPG 0-1410 NO-CD	φ0.00	EIN-O	30 70	\$0.00	φ412.20	φ0.00	φυ.00	φ0.00	φ0.00	φ <del>4</del> 12.20

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-306	APPSYNC VMAX 20K CAP UPG 15-25TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5 5	456-106-307 456-106-308	APPSYNC VMAX 20K CAP UPG 26-40TB NS=CB	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-308 456-106-309	APPSYNC VMAX 20K CAP UPG 41-60TB NS=CB APPSYNC VMAX 20K CAP UPG 61-100TB NS=CB	\$0.00 \$0.00	EN-S	36%	\$0.00 \$0.00	\$316.80 \$306.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$316.80 \$306.00
5	456-106-310	APPSYNC VMAX 20K CAP UPG 101-150TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-311	APPSYNC VMAX 20K CAP UPG 151-250TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-312	APPSYNC VMAX 20K CAP UPG 251-400TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-313	APPSYNC VMAX 20K CAP UPG 401-600TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-106-314	APPSYNC VMAX 20K CAP UPG 601-1PB NS=CB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5 5	456-106-315 456-106-316	APPSYNC VMAX 20K CAP UPG 1001TB+ NS=CB APPSYNC VMAX 40K CAP UPG 0-14TB S=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$140.40 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$140.40 \$207.00
5	456-106-317	APPSYNC VMAX 40K CAP UPG 15-25TB S=CB	\$0.00	EN-S	36%	\$0.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-318	APPSYNC VMAX 40K CAP UPG 26-40TB S=CB	\$0.00	EN-S	36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-319	APPSYNC VMAX 40K CAP UPG 41-60TB S=CB	\$0.00	EN-S	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-106-320	APPSYNC VMAX 40K CAP UPG 61-100TB S=CB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-321	APPSYNC VMAX 40K CAP UPG 101-150TB S=CB	\$0.00	EN-S	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5 5	456-106-322 456-106-323	APPSYNC VMAX 40K CAP UPG 151-250TB S=CB APPSYNC VMAX 40K CAP UPG 251-400TB S=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$122.40 \$106.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$122.40 \$106.20
5	456-106-324	APPSYNC VMAX 40K CAP UPG 401-600TB S=CB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-325	APPSYNC VMAX 40K CAP UPG 601-1PB S=CB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-106-326	APPSYNC VMAX 40K CAP UPG 1001TB+ S=CB	\$0.00	EN-S	36%	\$0.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-106-327	APPSYNC VMAX 40K CAP UPG 0-14TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-106-328	APPSYNC VMAX 40K CAP UPG 15-25TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5 5	456-106-329	APPSYNC VMAX 40K CAP UPG 26-40TB NS=CB	\$0.00	EN-S EN-S	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-330 456-106-331	APPSYNC VMAX 40K CAP UPG 41-60TB NS=CB APPSYNC VMAX 40K CAP UPG 61-100TB NS=CB	\$0.00 \$0.00	EN-S	36% 36%	\$0.00 \$0.00	\$316.80 \$306.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$316.80 \$306.00
5	456-106-332	APPSYNC VMAX 40K CAP UPG 101-150TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-333	APPSYNC VMAX 40K CAP UPG 151-250TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-334	APPSYNC VMAX 40K CAP UPG 251-400TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-335	APPSYNC VMAX 40K CAP UPG 401-600TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-106-336	APPSYNC VMAX 40K CAP UPG 601-1PB NS=CB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-337 456-106-349	APPSYNC VMAX 40K CAP UPG 1001TB+ NS=CB	\$0.00	EN-S	36%	\$0.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5 5	456-106-349 456-106-350	APPSYNC VMAX 10K 1TB =CA APPSYNC VMAX 20K 0-14TB REG CAP =CA	\$1,710.00 \$3,990.00	EN-S EN-S	36% 36%	\$1,094.40 \$2,553.60	\$307.80 \$718.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$307.80 \$718.20
5	456-106-351	APPSYNC VMAX 20K 15-25TB REG CAP =CA	\$3,470.00	EN-S	36%	\$2,220.80	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-352	APPSYNC VMAX 20K 26-40TB REG CAP =CA	\$3,020.00	EN-S	36%	\$1,932.80	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-353	APPSYNC VMAX 20K 41-60TB REG CAP =CA	\$2,460.00	EN-S	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-354	APPSYNC VMAX 20K 61-100TB REG CAP =CA	\$2,070.00	EN-S	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-355	APPSYNC VMAX 20K 101-150TB REG CAP =CA	\$1,930.00	EN-S	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-356	APPSYNC VMAX 20K 151-250TB REG CAP =CA	\$1,790.00	EN-S	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5 5	456-106-357 456-106-358	APPSYNC VMAX 20K 251-400TB REG CAP =CA APPSYNC VMAX 20K 401-600TB REG CAP =CA	\$1,660.00 \$1,510.00	EN-S EN-S	36% 36%	\$1,062.40 \$966.40	\$298.80 \$271.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.80 \$271.80
5	456-106-359	APPSYNC VMAX 20K 601-1PB REG CAP =CA	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-360	APPSYNC VMAX 20K 1001TB+ REG CAP =CA	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-361	APPSYNC VMAX 40K 0-14TB REG CAP =CA	\$3,990.00	EN-S	36%	\$2,553.60	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-362	APPSYNC VMAX 40K 15-25TB REG CAP =CA	\$3,470.00	EN-S	36%	\$2,220.80	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-363	APPSYNC VMAX 40K 26-40TB REG CAP =CA	\$3,020.00	EN-S	36%	\$1,932.80	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5 5	456-106-364 456-106-365	APPSYNC VMAX 40K 41-60TB REG CAP =CA APPSYNC VMAX 40K 61-100TB REG CAP =CA	\$2,460.00 \$2,070.00	EN-S EN-S	36% 36%	\$1,574.40 \$1,324.80	\$442.80 \$372.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$442.80 \$372.60
5	456-106-366	APPSYNC VMAX 40K 011-150TB REG CAP =CA	\$1,930.00	EN-S	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-367	APPSYNC VMAX 40K 151-250TB REG CAP =CA	\$1,790.00	EN-S	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-368	APPSYNC VMAX 40K 251-400TB REG CAP =CA	\$1,660.00	EN-S	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-369	APPSYNC VMAX 40K 401-600TB REG CAP =CA	\$1,510.00	EN-S	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-370	APPSYNC VMAX 40K 601-1PB REG CAP =CA	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5 5	456-106-371 456-106-383	APPSYNC VMAX 40K 1001TB+ REG CAP =CA APPSYNC VMAX 10K CAP UPG 1TB=CA	\$990.00	EN-S EN-S	36% 36%	\$633.60	\$178.20 \$307.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178.20 \$307.80
5	456-106-384	APPSYNC VMAX TOK CAP UPG TTB=CA  APPSYNC VMAX 20K CAP UPG 0-14TB R=CA	\$1,710.00 \$0.00	EN-S	36%	\$1,094.40 \$0.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80 \$718.20
5	456-106-385	APPSYNC VMAX 20K CAP UPG 15-25TB R=CA	\$0.00	EN-S	36%	\$0.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-386	APPSYNC VMAX 20K CAP UPG 26-40TB R=CA	\$0.00	EN-S	36%	\$0.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-387	APPSYNC VMAX 20K CAP UPG 41-60TB R=CA	\$0.00	EN-S	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-388	APPSYNC VMAX 20K CAP UPG 61-100TB R=CA	\$0.00	EN-S	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-389	APPSYNC VMAX 20K CAP UPG 101-150TB R=CA	\$0.00	EN-S	36%	\$0.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-390	APPSYNC VMAX 20K CAP UPG 151-250TB R=CA	\$0.00	EN-S	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5 5	456-106-391 456-106-392	APPSYNC VMAX 20K CAP UPG 251-400TB R=CA APPSYNC VMAX 20K CAP UPG 401-600TB R=CA	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$298.80 \$271.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.80 \$271.80
5	456-106-393	APPSYNC VMAX 20K CAP UPG 601-1PB R=CA	\$0.00	EN-S	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-394	APPSYNC VMAX 20K CAP UPG 1001TB+ R=CA	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-395	APPSYNC VMAX 40K CAP UPG 0-14TB R=CA	\$0.00	EN-S	36%	\$0.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-396	APPSYNC VMAX 40K CAP UPG 15-25TB R=CA	\$0.00	EN-S	36%	\$0.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-397	APPSYNC VMAX 40K CAP UPG 26-40TB R=CA	\$0.00	EN-S	36%	\$0.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-398	APPSYNC VMAX 40K CAP UPG 41-60TB R=CA	\$0.00	EN-S	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5 5	456-106-399 456-106-400	APPSYNC VMAX 40K CAP UPG 61-100TB R=CA APPSYNC VMAX 40K CAP UPG 101-150TB R=CA	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$372.60 \$347.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$372.60 \$347.40
5	456-106-401	APPSYNC VMAX 40K CAP UPG 151-1501B R-CA APPSYNC VMAX 40K CAP UPG 151-250TB R=CA	\$0.00	EN-S	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-402	APPSYNC VMAX 40K CAP UPG 251-400TB R=CA	\$0.00	EN-S	36%	\$0.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-403	APPSYNC VMAX 40K CAP UPG 401-600TB R=CA	\$0.00	EN-S	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-404	APPSYNC VMAX 40K CAP UPG 601-1PB R=CA	\$0.00	EN-S	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-405	APPSYNC VMAX 40K CAP UPG 1001TB+ R=CA	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-446	ADV SW SUITE 40K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-447	ADV SW SUITE 40K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	456-106-448	ADV SW SUITE 40K SATA 44 COTP-CP	\$0.00	EN-S	36%	\$0.00	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5 5	456-106-449	ADV SW SUITE 40K SATA 41-60TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$406.80 \$388.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$406.80
5	456-106-450 456-106-451	ADV SW SUITE 40K SATA 61-100TB=CB ADV SW SUITE 40K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$388.80 \$351.00
5	456-106-452	ADV SW SUITE 40K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	456-106-453	ADV SW SUITE 40K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-454	ADV SW SUITE 40K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	456-106-455	ADV SW SUITE 40K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	456-106-456	ADV SW SUITE 40K SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-457	ADV SW SUITE 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	456-106-458	ADV SW SUITE 40K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5	456-106-459	ADV SW SUITE 40K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$874.80
5 5	456-106-460 456-106-461	ADV SW SUITE 40K NON-SATA 41-60TB=CB ADV SW SUITE 40K NON-SATA 61-100TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$813.60 \$781.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$813.60 \$781.20
5	456-106-462	ADV SW SUITE 40K NON-SATA 01-1001B=CB	\$0.00	EN-S	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	456-106-463	ADV SW SUITE 40K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	456-106-464	ADV SW SUITE 40K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	456-106-465	ADV SW SUITE 40K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$469.80
5	456-106-466	ADV SW SUITE 40K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	456-106-467	ADV SW SUITE 40K NON-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-106-468	ADV SW SUITE 20K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40
5	456-106-469	ADV SW SUITE 20K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	456-106-470	ADV SW SUITE 20K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	456-106-471	ADV SW SUITE 20K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5 5	456-106-472 456-106-473	ADV SW SUITE 20K SATA 61-100TB=CB ADV SW SUITE 20K SATA 101-150TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$388.80 \$351.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$388.80
5 5	456-106-473 456-106-474	ADV SW SUITE 20K SATA 101-1501B=CB ADV SW SUITE 20K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00 \$311.40
5	456-106-475	ADV SW SUITE 20K SATA 151-2501B-CB	\$0.00	EN-S	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-476	ADV SW SUITE 20K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	456-106-477	ADV SW SUITE 20K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	456-106-478	ADV SW SUITE 20K SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-479	ADV SW SUITE 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	456-106-480	ADV SW SUITE 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5	456-106-481	ADV SW SUITE 20K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$874.80
5	456-106-482	ADV SW SUITE 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$813.60
5	456-106-483	ADV SW SUITE 20K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$781.20
5	456-106-484	ADV SW SUITE 20K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5 5	456-106-485 456-106-486	ADV SW SUITE 20K NON-SATA 151-250TB=CB ADV SW SUITE 20K NON-SATA 251-400TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$626.40 \$541.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$626.40 \$541.80
5	456-106-487	ADV SW SUITE 20K NON-SATA 251-4001B-CB ADV SW SUITE 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$469.80
5	456-106-488	ADV SW SUITE 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	456-106-489	ADV SW SUITE 20K NON-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-106-901	APPSYNC 10K SW Suite SATA 1TB=CB	\$370.00	EN-S	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-902	APPSYNC 10K SW Suite Non-SATA 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-106-903	APPSYNC 10K SW CAP UPG Suite SATA=CB	\$370.00	EN-S	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-904	APPSYNC 10K SW Suite CAP UPG Non-SATA=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-107-217	ESA FOR 10K NON-SATA - PER TB AP=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-218	ESA FOR 10K SATA - PER TB AP=CB	\$0.00	EN-S	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5 5	456-107-219	ESA FOR 10K NON-SATA - PER TB WW=CB	\$0.00 \$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-220 456-107-221	ESA FOR 10K SATA - PER TB WW=CB ESA FOR 20K NON-SATA 0-14TB=CB	\$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$30.60 \$131.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30.60 \$131.40
5	456-107-221	ESA FOR 20K NON-SATA 0-141B-CB ESA FOR 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-223	ESA FOR 20K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-107-224	ESA FOR 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	456-107-225	ESA FOR 20K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-226	ESA FOR 20K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-227	ESA FOR 20K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	456-107-228	ESA FOR 20K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-107-229	ESA FOR 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	456-107-230	ESA FOR 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	456-107-231	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-232	ESA FOR 20K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5 5	456-107-233 456-107-234	ESA FOR 20K SATA 15-25TB=CB ESA FOR 20K SATA 26-40TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$61.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$61.20 \$54.90
5 5			*****	EN-S EN-S	36% 36%		\$54.90 \$47.70	*****	+		*****	
5	456-107-235 456-107-236	ESA FOR 20K SATA 41-60TB=CB ESA FOR 20K SATA 61-100TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$47.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.70 \$42.30
5	456-107-237	ESA FOR 20K SATA 01-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-107-238	ESA FOR 20K SATA 101-1301B-CB	\$0.00	EN-S	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$30.00
5	456-107-239	ESA FOR 20K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-107-240	ESA FOR 20K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-241	ESA FOR 20K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-107-242	ESA FOR 20K SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-107-243	ESA FOR 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	456-107-244	ESA FOR 40K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-245	ESA FOR 40K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-107-246	ESA FOR 40K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	456-107-247	ESA FOR 40K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-248	ESA FOR 40K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-249	ESA FOR 40K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5 5	456-107-250	ESA FOR 40K NON-SATA 251-400TB=CB	\$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$53.10	\$0.00		\$0.00	\$0.00	
5	456-107-251 456-107-252	ESA FOR 40K NON-SATA 401-600TB=CB ESA FOR 40K NON-SATA 601-1000TB=CB	\$0.00 \$0.00	EN-S	36%	\$0.00	\$45.90 \$39.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$45.90 \$39.60
5	456-107-253	ESA FOR 40K NON-SATA 001F10001B-CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-254	ESA FOR 40K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	456-107-255	ESA FOR 40K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-256	ESA FOR 40K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$54.90	\$0.00		\$0.00	\$0.00	\$54.90
5	456-107-257	ESA FOR 40K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$47.70	\$0.00		\$0.00	\$0.00	\$47.70
5 5	456-107-258 456-107-259	ESA FOR 40K SATA 61-100TB=CB ESA FOR 40K SATA 101-150TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$42.30 \$36.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$42.30 \$36.00
5	456-107-260	ESA FOR 40K SATA 101-130TB=CB	\$0.00	EN-S	36%	\$0.00	\$31.50	\$0.00		\$0.00	\$0.00	\$30.00
5	456-107-261	ESA FOR 40K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00		\$0.00	\$0.00	\$27.00
5	456-107-262	ESA FOR 40K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00		\$0.00	\$0.00	\$22.50
5	456-107-263	ESA FOR 40K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00		\$0.00	\$0.00	\$19.80
5 5	456-107-264	ESA FOR 40K SATA 1001TB-PLUS=CB ESA VMAX 10K WW N-S 1TB MPO=CB	\$0.00 \$240.00	EN-S EN-S	36% 36%	\$0.00 \$153.60	\$17.10	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$17.10
5	456-107-753 456-107-754	ESA VMAX 10K WW N-3 11B MPO=CB	\$120.00	EN-S	36%	\$76.80	\$43.20 \$21.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$43.20 \$21.60
5	456-107-755	ESA FOR VMAX 40K N-S 0-14TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-107-756	ESA FOR VMAX 40K N-S 15-25TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$86.40
5	456-107-757	ESA FOR VMAX 40K N-S 26-40TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	456-107-758	ESA FOR VMAX 40K N-S 41-60TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$67.50	\$0.00	\$0.00	\$0.00	\$0.00	\$67.50
5 5	456-107-759 456-107-760	ESA FOR VMAX 40K N-S 61-100TB MPO=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$58.50 \$51.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$58.50 \$51.30
5	456-107-761	ESA FOR VMAX 40K N-S 101-150TB MPO=CB ESA FOR VMAX 40K N-S 151-250TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$43.20	\$0.00		\$0.00	\$0.00	\$43.20
5	456-107-762	ESA FOR VMAX 40K N-S 251-400TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$36.90	\$0.00		\$0.00	\$0.00	\$36.90
5	456-107-763	ESA FOR VMAX 40K N-S 401-600TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	456-107-764	ESA FOR VMAX 40K N-S 601-1000TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$27.90	\$0.00		\$0.00	\$0.00	
5	456-107-765	ESA FOR VMAX 40K N-S 1001TB+ MPO=CB	\$0.00	EN-S	36%	\$0.00	\$23.40	\$0.00		\$0.00	\$0.00	\$23.40
5 5	456-107-766 456-107-767	ESA FOR VMAX 40K SATA 0-14TB MPO=CB ESA FOR VMAX 40K SATA 15-25TB MPO=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$45.90 \$43.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.90 \$43.20
5	456-107-768	ESA FOR VMAX 40K SATA 15-251B MPO-CB	\$0.00	EN-S	36%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-769	ESA FOR VMAX 40K SATA 41-60TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-770	ESA FOR VMAX 40K SATA 61-100TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$29.70
5	456-107-771	ESA FOR VMAX 40K SATA 101-150TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00		\$0.00	\$0.00	\$25.20
5	456-107-772	ESA FOR VMAX 40K SATA 151-250TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00		\$0.00	\$0.00	\$22.50
5 5	456-108-015 456-108-016	VMAX10K OR-DM BASE NEW LIC=IC VMAX10K OR-DM BASE REG NEW LIC=IC	\$23,060.00 \$19,910.00	EN-S EN-S	36% 36%	\$14,758.40 \$12,742.40	\$4,150.80 \$3,583.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	456-108-027	VMAX10K OK-DW BASE REG NEW LIC-IC VMAX10K TIMEFINDER REG NEW=IC	\$13,890.00	EN-S	36%	\$8,889.60	\$2,500.20	\$0.00		\$0.00	\$0.00	
5	456-108-032	VMAX10K FAST VP BASE NEW LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,310.92	\$0.00		\$0.00	\$0.00	
5	456-108-034	VMAX10K FAST VP SL REG NEW LIC=IC	\$22,570.00	EN-S	36%	\$14,444.80	\$4,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,062.60
5	456-108-035	VMAX10K FAST VP REG NEW AP=IC	\$22,570.00	EN-S	36%	\$14,444.80	\$4,062.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-036	VMAX10K FAST VP SL NEW LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-108-060 456-108-061	VMAX10K SRDF-A BASE NEW LIC=IC VMAX10K SRDF-A BASE REG NEW LIC=IC	\$10,000.00 \$22,120.00	EN-S EN-S	36% 36%	\$6,400.00 \$14,156.80	\$1,800.00 \$3,981.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,800.00 \$3,981.60
5	456-108-062	VMAX10K SRDF-A BASE NEW ADDON=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-108-063	VMAX10K SRDF-A REG BASE NEW ADDON=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	456-108-084	VMAX10K SRDF-S BASE NEW LIC=IC	\$10,000.00	EN-S	36%	\$6,400.00	\$1,800.00	\$0.00		\$0.00	\$0.00	
5	456-108-085	VMAX10K SRDF-S BASE REG NEW LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-108-086	VMAX10K SRDF-S BASE NEW ADDON=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	456-108-087 456-108-094	VMAX10K SRDF-S REG BASE NEW ADDON=IC VMAX10K SRDF-STAR REG BASE LIC=IC	\$0.00 \$9,000.00	EN-S EN-S	36% 36%	\$0.00 \$5,760.00	\$0.00 \$1,620.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,620.00
5	456-108-096	VMAX10K SRDF-STAR REG BASE LIC=IC  VMAX10K SRDF-STAR BASE LIC=IC	\$5,000.00	EN-S	36%	\$3,200.00	\$900.00	\$0.00		\$0.00	\$0.00	
5	456-108-102	VMAX10K BASE SW PKG BASE NEW LIC=IC	\$44,150.00	EN-S	36%	\$28,256.00	\$7,947.00	\$0.00		\$0.00	\$0.00	
5	456-108-103	VMAX10K ADV SW PKG BASE NEW LIC=IC	\$57,545.00	EN-S	36%	\$36,828.80	\$10,358.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,358.10
5	456-108-105	VMAX10K ENGNTY PKG BASE NEW LIC=IC	\$8,080.00	EN-S	36%	\$5,171.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	456-108-107 456-108-109	VMAX10K BASIC SRDF PKG BASE LIC=IC VMAX10K ADV SRDF PKG BASE LIC=IC	\$10,000.00	EN-S	36% 36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,800.00
5 5	456-108-111	VMAX10K ADV SRDF PKG BASE LIC=IC VMAX10K SYMM MGMT II PKG BASE LIC=IC	\$9,000.00 \$11,405.00	EN-S EN-S	36%	\$5,760.00 \$7,299.20	\$1,620.00 \$2,052.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,620.00 \$2,052.90
5	456-108-128	RP/EX LOC BASE FOR VMAX20K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00		\$0.00	\$0.00	\$4,374.00
5	456-108-129	RP/EX REM BASE FOR VMAX20K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-108-130	RP/EX LOC BASE FOR VMAX40K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00		\$0.00	\$0.00	
5	456-108-131	RP/EX REM BASE FOR VMAX40K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00		\$0.00	\$0.00	\$4,374.00
5	456-108-132	RP/EX BASE LOC FOR VMAX10K LIC=IC	\$27,000.00	EN-S	36%	\$17,280.00	\$4,860.00	\$0.00		\$0.00	\$0.00	
5 5	456-108-133 456-108-142	RP/EX BASE REM FOR VMAX10K LIC=IC	\$27,000.00	EN-S EN-S	36% 36%	\$17,280.00	\$4,860.00 \$4,446.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-108-143	VIPR SRM VMAX10K BASE =IC VIPR SRM VMAX20K BASE =IC	\$24,700.00 \$21,060.00	EN-S	36%	\$15,808.00 \$13,478.40	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	456-108-144	VIPR SRM VMAX40K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$3,790.80	\$0.00		\$0.00	\$0.00	
5	456-108-157	VIPR SRM UPG VMAX10K BASE =IC	\$6,410.00	EN-S	36%	\$4,102.40	\$1,153.80	\$0.00		\$0.00	\$0.00	
5	456-108-158	VIPR SRM UPG VMAX20K BASE =IC	\$5,460.00	EN-S	36%	\$3,494.40	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$982.80
5	456-108-159	VIPR SRM UPG VMAX40K BASE =IC	\$5,460.00	EN-S	36%	\$3,494.40		\$0.00		\$0.00	\$0.00	
5	456-108-196	VMAX40K ENGINUITY BASE NEW LIC=IC	\$8,080.00	EN-S	36%	\$5,171.20	\$565.60	\$0.00		\$0.00	\$0.00	
5 5	456-108-217 456-108-218	VMAX40K OR-DM REG BASE LIC=IC	\$19,908.00 \$18,684.00	EN-S EN-S	36% 36%	\$12,741.12 \$11,057.76		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	456-108-218 456-108-225	VMAX40K OR-DM BASE NEW LIC=IC VMAX40K ADV SW PKG BASE LIC=IC	\$18,684.00 \$45,540.00	EN-S	36%	\$11,957.76 \$29,145.60		\$0.00		\$0.00	\$0.00	
5	456-108-226	VMAX40K ADV SRDF PKG REG BASE LIC=IC	\$9,820.00	EN-S	36%	\$6,284.80		\$0.00		\$0.00	\$0.00	
5	456-108-227	VMAX40K ADV SRDF PKG BASE LIC=IC	\$16,370.00	EN-S	36%	\$10,476.80	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	456-108-228	VMAX40K SRDF REP PKG REG BASE LIC=IC	\$20,760.00	EN-S	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-229	VMAX40K SRDF REP PKG BASE LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-108-230	VMAX40K SYMM MGMT PKG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5 5	456-108-231	VMAX40K FAST_TIER REG BASE LIC=IC	\$16,928.00	EN-S EN-S	36% 36%	\$10,833.92	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-232 456-108-233	VMAX40K FAST_TIER BASE LIC=IC VMAX40K TIMEFINDER REP PKG REG BASE LIC	\$18,394.00 \$13,890.00	EN-S	36%	\$11,772.16 \$8,889.60	\$3,310.92 \$2,500.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,310.92 \$2,500.20
5	456-108-234	VMAX40K TIMEFINDER BASE LIC=IC	\$21,368.00	EN-S	36%	\$13,675.52	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	456-108-254	VMAX10K BASIC SRDF PKG REG BASE LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-108-256	VMAX10K ADV SRDF PKG REG BASE LIC=IC	\$9,000.00	EN-S	36%	\$5,760.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-108-272	VMAX20K FAST VP BASE NEW LIC=IC	\$4,562.00	EN-S	36%	\$2,919.68	\$821.16	\$0.00	\$0.00	\$0.00	\$0.00	\$821.16
5	456-108-273	VMAX20K OPTIMIZER BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-108-280 456-108-283	VMAX20K DCP BASE NEW LIC=IC VMAX20K OR-DM BASE NEW LIC=IC	\$0.00 \$18,684.00	EN-S EN-S	36% 36%	\$0.00 \$11,957.76	\$0.00 \$3,363.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,363.12
5	456-108-302	VMAX20K ENGINUITY PKG BASE LIC=IC	\$8,080.00	EN-S	36%	\$5,171.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	456-108-303	VMAX20K SRDF PKG REG BASE LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-304	VMAX20K SRDF PKG BASE LIC=IC	\$20,760.00	EN-S	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-305	VMAX20K ADV SRDF PKG REG BASE LIC=IC	\$16,370.00	EN-S	36%	\$10,476.80	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-108-306 456-108-307	VMAX20K ADV SRDF PKG BASE LIC=IC VMAX20K SYMM MGMT PKG BASE LIC=IC	\$9,820.00 \$0.00	EN-S EN-S	36% 36%	\$6,284.80	\$1,767.60 \$2,052.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-108-308	VMAX20K TIMEFINDER PKG BASE LIC=IC	\$21,368.00	EN-S	36%	\$0.00 \$13,675.52	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-309	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	\$13,890.00	EN-S	36%	\$8,889.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-310	VMAX20K FAST TIERING PKG BASE LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	456-108-311	VMAX20K FAST TIERING PKG REG BASE LIC=IC	\$16,928.00	EN-S	36%	\$10,833.92	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	456-108-312	VMAX20K ADV SW PKG BASE LIC=IC	\$45,540.00	EN-S	36%	\$29,145.60	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-108-316 456-108-360	VMAX20K OR-DM BASE REG NEW LIC=IC ESA FOR 20K BASE NEW LICENSE=IC	\$20,754.00 \$7,200.00	EN-S EN-S	36% 36%	\$13,282.56	\$3,735.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-108-653	VMAX10K ESA BASE LIC E=IC	\$7,200.00	EN-S	36%	\$4,608.00 \$4,608.00	\$1,296.00 \$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	456-108-660	VMAX10K BASE SW II PKG BASE NEW LIC=IC	\$44,150.00	EN-S	36%	\$28,256.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-678	ESA FOR 40K BASE NEW LICENSE=IC	\$7,200.00	EN-S	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	456-108-824	VMAX10K ESA BASE AP LIC=IC	\$7,200.00	EN-S	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-108-994	RP/EX FOR VMAX10K RAW BASE LIC=IC	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5 5	456-108-999 456-109-000	APPSYNC 10K SW Suite Base=IC APPSYNC VMAX20K BASE =IC	\$21,860.00 \$19,240.00	EN-S EN-S	36% 36%	\$13,990.40 \$12,313.60	\$3,934.80 \$3,463.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,934.80 \$3,463.20
5	456-109-000	APPSYNC VMAX20K BASE =IC  APPSYNC VMAX40K BASE =IC	\$19,240.00	EN-S	36%	\$12,313.60	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	456-109-002	APPSYNC 10K BASE =IC	\$12,510.00	EN-S	36%	\$8,006.40	\$2,251.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,251.80
5	456-109-030	VMAX20K FAST VP BASE REG NEW LIC=IC	\$16,928.00	EN-S	36%	\$10,833.92	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	456-109-036	VMAX10K ESA BASE NEW LIC MP ONLY WW=IC	\$5,040.00	EN-S	36%	\$3,225.60	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	456-109-098	VMS VMAX10K BASE=IC	\$0.00	EN-S	36%	\$0.00	\$5,671.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-109-099 456-109-264	VMS VMAX40K BASE=IC VIPR SRM 10K BASE =IC	\$0.00 \$24,700.00	EN-S EN-S	36% 36%	\$0.00 \$15,808.00	\$4,836.60 \$4,446.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,836.60 \$4,446.00
5	456-109-265	VIPR SRM 20K BASE =IC	\$24,700.00	EN-S	36%	\$13,478.40	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-109-266	VIPR SRM 40K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-031	ESA FOR VMAX 40K SATA 251-400TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$18.90
5	456-110-032	ESA FOR VMAX 40K SATA 401-600TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-110-033	ESA FOR VMAX 40K SATA 601-1000TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13.50
5 5	456-110-034 456-110-378	ESA FOR VMAX 40K SATA 1001TB+ MPO=CB VS VMAX 40K 1-14TB S=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$11.70 \$255.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11.70 \$255.60
5	456-110-379	VS VMAX 40K 15-25TB S=CB	\$0.00	EN-S	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-110-380	VS VMAX 40K 26-40TB S=CB	\$0.00	EN-S	36%	\$0.00	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-381	VS VMAX 40K 41-60TB S=CB	\$1,310.00	EN-S	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-382	VS VMAX 40K 61-100TB S=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	456-110-383	VS VMAX 40K 101-150TB S=CB	\$1,250.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5 5	456-110-384 456-110-385	VS VMAX 40K 151-250TB S=CB VS VMAX 40K 251-400TB S=CB	\$1,240.00 \$1,030.00	EN-S EN-S	36% 36%	\$793.60 \$659.20	\$223.20 \$185.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$223.20 \$185.40
5	456-110-386	VS VMAX 40K 201-400TB S-CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-387	VS VMAX 40K 601-1PBS S=CB	\$780.00	EN-S	36%	\$499.20	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-110-388	VS VMAX 40K 1001TB+ S=CB	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	456-110-389	VS VMAX 40K 1-14TB NS=CB	\$2,840.00	EN-S	36%	\$1,817.60	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$511.20
5	456-110-390	VS VMAX 40K 15-25TB NS=CB	\$2,760.00	EN-S	36%	\$1,766.40	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5 5	456-110-391 456-110-392	VS VMAX 40K 26-40TB NS=CB VS VMAX 40K 41-60TB NS=CB	\$2,680.00 \$2,620.00	EN-S EN-S	36% 36%	\$1,715.20 \$1,676.80	\$482.40 \$471.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$482.40 \$471.60
5	456-110-393	VS VMAX 40K 41-001B NS=CB	\$2,550.00	EN-S	36%	\$1,632.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5	456-110-394	VS VMAX 40K 101-150TB NS=CB	\$2,500.00	EN-S	36%	\$1,600.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	456-110-395	VS VMAX 40K 151-250TB NS=CB	\$2,480.00	EN-S	36%	\$1,587.20	\$446.40	\$0.00	\$0.00	\$0.00	\$0.00	\$446.40
5	456-110-396	VS VMAX 40K 251-400TB NS=CB	\$2,050.00	EN-S	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-110-397	VS VMAX 40K 401-600TB NS=CB	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5 5	456-110-398 456-110-399	VS VMAX 40K 601-1PBS NS=CB	\$1,550.00 \$1,530.00	EN-S EN-S	36% 36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5 5	456-110-399 456-110-400	VS VMAX 40K 1001TB+ NS=CB VS VMAX 10K CAPACITY=CB	\$1,520.00 \$0.00	EN-S	36%	\$972.80 \$0.00	\$273.60 \$330.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$273.60 \$330.66
5	456-110-432	VS VMAX 10K CAPACITI-CB VS VMAX 10K VIPRC LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-433	VS VMAX 40K VIPRC LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-593	VMAX 20K UNISPHERE360 BASE NEW=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-594	VMAX 10K UNISPHERE360 BASE NEW WW=IC	\$55,000.00	EN-S	36%	\$35,200.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-606	VMAX 40K UNISPHERE360 BASE NEW=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-110-719 456-110-720	VIPR SRM 10K 1TB =CB VIPR SRM 20K 1-14TB S =CB	\$1,440.00 \$2,640.00	EN-S EN-S	36% 36%	\$921.60 \$1,689.60	\$259.20 \$475.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-110-720 456-110-721	VIPR SRM 20K 1-141B S = CB VIPR SRM 20K 15-25TB S = CB	\$2,470.00	EN-S	36%	\$1,580.80	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-722	VIPR SRM 20K 26-40TB S = CB	\$2,210.00	EN-S	36%	\$1,414.40	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-723	VIPR SRM 20K 41-60TB S = CB	\$1,900.00	EN-S	36%	\$1,216.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-110-724	VIPR SRM 20K 61-100TB S = CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-725	VIPR SRM 20K 101-150TB S = CB	\$1,450.00	EN-S	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-726	VIPR SRM 20K 151-250TB S = CB	\$1,220.00	EN-S	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5 5	456-110-727 456-110-728	VIPR SRM 20K 251-400TB S = CB VIPR SRM 20K 401-600TB S = CB	\$1,030.00 \$840.00	EN-S EN-S	36% 36%	\$659.20 \$537.60	\$185.40 \$151.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$185.40 \$151.20
5	456-110-729	VIPR SRM 20K 601-1PB S = CB	\$700.00	EN-S	36%	\$337.00 \$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-110-730	VIPR SRM 20K 1001TB+ S = CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-110-731	VIPR SRM 20K 1-14TB =CB	\$5,270.00	EN-S	36%	\$3,372.80	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-110-732	VIPR SRM 20K 15-25TB =CB	\$4,930.00	EN-S	36%	\$3,155.20	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-110-733	VIPR SRM 20K 26-40TB = CB	\$4,410.00	EN-S	36%	\$2,822.40	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-110-734 456-110-735	VIPR SRM 20K 41-60TB = CB	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00 \$583.20
5 5	456-110-735 456-110-736	VIPR SRM 20K 61-100TB = CB VIPR SRM 20K 101-150TB = CB	\$3,240.00 \$2,900.00	EN-S EN-S	36% 36%	\$2,073.60 \$1,856.00	\$583.20 \$522.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$522.00
5	456-110-737	VIPR SRM 20K 151-250TB =CB	\$2,440.00	EN-S	36%	\$1,561.60	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-110-738	VIPR SRM 20K 251-400TB =CB	\$2,050.00	EN-S	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-110-739	VIPR SRM 20K 401-600TB =CB	\$1,670.00	EN-S	36%	\$1,068.80	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-110-740	VIPR SRM 20K 601-1PB =CB	\$1,390.00	EN-S	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5 5	456-110-741 456-110-742	VIPR SRM 20K 1001TB+ =CB VIPR SRM 40K 1-14TB S =CB	\$1,210.00 \$1,120.00	EN-S EN-S	36% 36%	\$774.40 \$716.80	\$217.80 \$201.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$217.80
5	456-110-743	VIPR SRM 40K 1-141B S -CB	\$1,090.00	EN-S	36%	\$697.60	\$196.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$201.60 \$196.20
5	456-110-744	VIPR SRM 40K 26-40TB S = CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-110-745	VIPR SRM 40K 41-60TB S =CB	\$1,030.00	EN-S	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-110-746	VIPR SRM 40K 61-100TB S =CB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-110-747	VIPR SRM 40K 101-150TB S = CB	\$980.00	EN-S	36%	\$627.20	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	456-110-748	VIPR SRM 40K 151-250TB S = CB	\$970.00	EN-S	36%	\$620.80	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$174.60
5 5	456-110-749 456-110-750	VIPR SRM 40K 251-400TB S = CB VIPR SRM 40K 401-600TB S = CB	\$810.00 \$660.00	EN-S EN-S	36% 36%	\$518.40 \$422.40	\$145.80 \$118.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145.80 \$118.80
5	456-110-751	VIPR SRM 40K 601-1PB S = CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-110-752	VIPR SRM 40K 1001TB+ S = CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-110-753	VIPR SRM 40K 1-14TB =CB	\$2,230.00	EN-S	36%	\$1,427.20	\$401.40	\$0.00	\$0.00	\$0.00	\$0.00	\$401.40
5	456-110-754	VIPR SRM 40K 15-25TB =CB	\$2,170.00	EN-S	36%	\$1,388.80	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	456-110-755	VIPR SRM 40K 26-40TB = CB	\$2,100.00	EN-S	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5 5	456-110-756	VIPR SRM 40K 41-60TB =CB	\$2,050.00	EN-S	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$369.00
5 5	456-110-757 456-110-758	VIPR SRM 40K 61-100TB =CB VIPR SRM 40K 101-150TB =CB	\$2,000.00 \$1,960.00	EN-S EN-S	36% 36%	\$1,280.00 \$1,254.40	\$360.00 \$352.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$360.00 \$352.80
5	456-110-759	VIPR SRM 40K 151-250TB =CB	\$1,940.00	EN-S	36%	\$1,241.60	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$349.20
5	456-110-760	VIPR SRM 40K 251-400TB =CB	\$1,610.00	EN-S	36%	\$1,030.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-110-761	VIPR SRM 40K 401-600TB =CB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-762	VIPR SRM 40K 601-1PB =CB	\$1,220.00	EN-S	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-110-763	VIPR SRM 40K 1001TB+ =CB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5 5	456-110-781 456-111-596	VIPR SRM LIC ENABLE VMAX =IA ESA FOR VMAX BASE NEW LIC 40K MPO=IC	\$0.00 \$5,040.00	EN-S EN-S	36% 36%	\$0.00 \$3,225.60	\$0.00 \$907.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$907.20
5	457-000-530	VMAX 10K ADV SW SUITE BASE NEW LIC	\$5,040.00	EN-S	36%	\$0.00	\$10,358.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,358.10
5	457-000-531	VMAX 10K ADV SW SUITE UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-535	VMAX 10K ENGINUITY BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-000-536	VMAX 10K ENGINUITY CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-668	VMAX 10K OR-DM BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.80
5	457-000-669	VMAX 10K OR-DM CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-000 457-001-001	SYMM MGMT SUITE VMAX 20K BASE NEW LIC SYMM MGMT SUITE VMAX 20K CAP UPG LIC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$2,052.90 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,052.90 \$0.00
5	457-001-001	SYMM PACK ENH VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,163.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,163.40
5	457-001-005	SYMM PACK ENH VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-013	OR-DM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12
5	457-001-014	OR-DM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-024	FAST VMAX 20K REG BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-025 457-001-026	FAST VMAX 20K REG BASE NEW LICENSE FAST VP VMAX 20K REG CAP UPG LICENSE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$3,047.04 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,047.04 \$0.00
5	457-001-026 457-001-027	FAST VP VMAX 20K REG CAP OPG LICENSE FAST VP VMAX 20K REG BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$3,047.04
5	457-001-027	OPTIMIZER VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-032	OPTIMIZER VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-035	ATSM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-036	ATSM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-039	TSM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-040 457-001-043	TSM VMAX 20K CAP UPG LICENSE FAST SUITE VMAX 20K BASE NEW LICENSE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$2,489.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,489.22
5 5	457-001-043	FAST SUITE VMAX 20K BASE NEW LICENSE FAST SUITE VMAX 20K BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,469.22	\$0.00	\$0.00	\$0.00	\$0.00	\$2,469.22
5	457-001-047	FAST VMAX 20K ADD ON BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5	457-001-048	FAST VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-051	ADV FAST SUITE VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-001-052	ADV FAST SUITE VMAX 20KCAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-055	FAST VP VMAX 20K ADD ON BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$821.16	\$0.00	\$0.00	\$0.00	\$0.00	\$821.16
5 5	457-001-056 457-001-059	FAST VP VMAX 20K ADD ON CAP UPG LICENSE ADV FAST VMAX 20K ADD ON BASE NEW LIC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$3,310.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,310.92
5	457-001-059	ADV FAST VMAX 20K ADD ON BASE NEW LIC ADV FAST VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-001-063	DCP VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-064	DCP VMAX 20K CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-067	SPC VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-068	SPC VMAX 20K CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-071 457-001-074	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE RMT SYNC 20K PROT-SRDFS CMPPEER-UPG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$3,736.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,736.80
5	457-001-074 457-001-075	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG RMT SYNC 20K PROT-SRDFS CMPPEER-BASE REG	\$0.00		36%	\$0.00 \$0.00	\$0.00 \$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$3,981.60
5	-01-001-010	TAWAY STATE ZUNT INCH-STADI S GIVILLE LEIN-BASE NEG	φυ.00	LIN-O	30 70	φ0.00	და, <del>ა</del> ი 1.00	φυ.00	φυ.υυ	φυ.00	φυ.00	φυ,901.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-001-076	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-077 457-001-078	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-BASE RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-UPG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-001-078	RMT SYNC 20K-OPT 00T-SRDFS CMPPEER-0PG RMT SYNC 20K-ADD ON-SRDFS CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-082	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-083	RMT SYNC 20K-ADDOPTOUT-SRDFSCMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-084	RMT SYNC 20K-ADDOPT OUT-SRDFSCMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-085	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-001-088	RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG	\$0.00 \$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-089 457-001-090	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE REG RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG REG	\$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$3,981.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,981.60 \$0.00
5	457-001-091	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-092	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-093	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-096	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-097 457-001-098	RMT ASYNC 20K-ADDOPTOUT-SRDFA CMPEXTBASE RMT ASYNC 20K-ADDOPTOUT-SRDFA CMPEXT-UPG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-001-098	SRDF-STAR VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,946.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,946.60
5	457-001-102	SRDF-STAR VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-103	SRDF-STAR VMAX 20K BASE REG NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	457-001-104	SRDF-STAR VMAX 20K REGISTER CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-105	SRDF-STAR ADD OPT OUT VMAX 20K NEW LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-106	SRDF-STAR ADD OPT OUT 20K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-107 457-001-110	LCL REP 20K PROT-TFCLONECNFLASH-BASE LCL REP 20K PROT-TFCLONECNFLASH-UPG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$3,846.24 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,846.24 \$0.00
5	457-001-110	LCL REP 20K PROT-TFCLONECNFLASH-BASE REG	\$0.00	EN-S	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-001-112	LCL REP 20K PROT-TFCLONECNFLASH-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-113	LCL REP 20K-OPTOUT-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-114	LCL REP 20K-OPTOUT-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-115	LCL REP 20K-ADD ON-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-117	LCL REP 20K-ADD ON-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-118 457-001-119	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-BASE LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-UPG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-001-119	TF-SNAP VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,663.00
5	457-001-123	TF-SNAP VMAX 20K BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-124	TF-SNAP VMAX 20K BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,381.40
5	457-001-125	TF-SNAP VMAX 20K REGISTERED CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-126	TF-SNAP VMAX 20K OPT OUT BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-127 457-001-128	TF-SNAP VMAX 20K OPT OUT CAP UPG LICENSE TF-SNAP VMAX 20K ADD ON BASE NEW LICENSE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-001-128	TF-SNAP VMAX 20K ADD ON BASE NEW LICENSE TF-SNAP VMAX 20K ADD CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-131	TF-SNAP VMAX 20K ADD OPT OUT NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-132	TF-SNAP VMAX 20K ADD OPT OUT CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-139	ENGINUITY VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-001-140	ENGINUITY VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-143	ATSM VMAX 20K BASE NEW LIC FOR REG FAST	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-001-144 457-001-228	ATSM VMAX 20K CAP UPG FOR REG FAST LIC VMAX 10K ADV SRDF SUITE REG CAP UPG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-001-229	VMAX 10K ADV SRDF SUITE REG BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	457-001-230	VMAX 10K ADV SRDF SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-231	VMAX 10K ADV SRDF SUITE BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	457-002-001	ADV SRDF REP SUITE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	457-002-002	ADV SRDF REP SUITE 20K REC CACUE ORT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-002-006	ADV SRDF REP SUITE 20K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-007 457-002-009	ADV SRDF REP SUITE 20K REG BASE LIC ADV SRDF REP SUITE 20K REG UPG LIC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$1,767.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,767.60 \$0.00
5	457-002-009	ENGINUITY FOR VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-002-012	ENGINUITY FOR VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-015	FAST TIERING SUITE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-002-016	FAST TIERING SUITE 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-020	FAST TIERING REG 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5 5	457-002-021 457-002-023	FAST TIERING REG 20K UPG LICENSE OR-DM VMAX 20K REG BASE LICENSE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$3,735.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,735.72
5	457-002-023	OR-DM VMAX 20K REG BASE LICENSE  OR-DM VMAX 20K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,735.72	\$0.00	\$0.00	\$0.00	\$0.00	\$3,735.72
5	457-002-024	OR-DM VMAX 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,583.44	\$0.00	\$0.00	\$0.00	\$0.00	\$3,583.44
5	457-002-027	OR-DM VMAX 40K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-033	SRDF REP SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-002-034	SRDF REP SUITE VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-038	SRDF REP SUITE VMAX 20K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-002-039 457-002-040	SRDF REP SUITE VMAX 20K REG BASE LIC SRDF REP SUITE VMAX 20K REG UPG LIC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$3,981.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,981.60
5	457-002-040 457-002-042	SRDF REP SUITE VMAX 20K REG OPG LIC SRDF REP SUITE VMAX 20K REG CACHE OPTOUT	\$0.00	EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	457-002-042 457-002-043	SYMM MGMT SUITE VMAX 20K REG CACHE OPTOUT SYMM MGMT SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-002-044	SYMM MGMT SUITE VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-047	TIMEFINDER SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	457-002-048	TIMEFINDER SUITE VMAX 20K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-052	TIMEFINDER SUITE VMAX 20K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-002-053	TIMEFINDER SUITE VMAX 20K REG BASE LIC	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
Э	457-002-054	TIMEFINDER SUITE VMAX 20K REG UPG LIC	\$0.00	EIN-9	30%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-002-056	TIMEFINDER SUITE VMAX 20K REG OPTOUT LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-760	VMAX 10K FAST VP BASE NEW LIC VMAX 10K FAST VP CAP UPG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-761 457-100-773	VMAX 10K PAST VP CAP UPG VMAX 10K BASE SW SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00 \$0.00	\$0.00 \$7,947.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$7,947.00
5	457-100-774	VMAX 10K BASE SW SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-777	VMAX 10K TF SNAP CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-796	AFS Q2 FAST COMBO VMAX 40K	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-823	VMAX 10K SRDF-A BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	457-100-824	VMAX 10K SRDF-A BASE REGISTERED NEW LIC	\$0.00		36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-825	VMAX 10K SRDF-A CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	457-100-826 457-100-830	VMAX 10K SRDF-A CAP UPG REGISTERED LIC VMAX 10K SRDF-S BASE NEW LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,800.00
5	457-100-831	VMAX 10K SRDF-S BASE REGISTERED NEW LIC	\$0.00		36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-100-832	VMAX 10K SRDF-S CAP UPG_LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-833	VMAX 10K SRDF-S CAP UPG REGISTERED LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-880	VMAX 10K SPA 2.2 CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-901	SYMM MGMT Q2 FAST COMBO VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-903	ENGINUITY FOR VMAX 40K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5 5	457-100-904 457-100-908	ENGINUITY FOR VMAX 40K CAP UPG LICENSE SYMM MGMT SUITE FOR VMAX 40K BASE LIC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$2,052.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,052.90
5	457-100-909	SYMM MGMT SUITE FOR 40K CAP UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-913	TF REP SUITE FOR VMAX 40K BASE LICENSE	\$0.00		36%	\$0.00	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	457-100-914	TF REP SUITE FOR VMAX 40K CAP UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-918	TF REP SUITE FOR VMAX 40K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-919	TF REP SUITE FOR VMAX 40K REG BASE LIC	\$0.00		36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-100-920	TF REP SUITE FOR VMAX 40K REG UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-922 457-100-923	TF REP SUITE FOR 40K REG CACHE OPT OUT FAST SUITE FOR VMAX 40K BASE LICENSE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$3,310.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,310.92
5	457-100-924	FAST SUITE FOR VMAX 40K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-928	FAST SUITE FOR VMAX 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-100-929	FAST SUITE FOR VMAX 40K REG UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-931	SRDF REP SUITE FOR VMAX 40K BASE LIC	\$0.00		36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-100-932	SRDF REP SUITE FOR VMAX 40K CAP UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-936	SRDF REP SUITE FOR VMAX 40K CACHE OPTOUT	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-937	SRDF REP SUITE FOR VMAX 40K REG BASE LIC SRDF REP SUITE FOR VMAX 40K REG UPG LIC	\$0.00 \$0.00		36% 36%	\$0.00	\$3,981.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	457-100-938 457-100-940	SRDF REP SUITE FOR VIMAX 40K REG OPG LIC SRDF REP SUITE FOR 40K REG CACHE OPT OUT	\$0.00		36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	457-100-941	ADV SRDF REP SUITE VMAX 40K BASE LIC	\$0.00		36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	457-100-942	ADV SRDF REP SUITE VMAX 40K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-946	ADV SRDF REP SUITE 40K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-947	ADV SRDF REP SUITE 40K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	457-100-948	ADV SRDF REP SUITE 40K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-100-950 457-100-956	ADV SRDF REP SUITE 40K REG CACHE OPT OUT FEDERATED TIERED STORAGE BASE LICENSE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-100-957	OR-DM VMAX 40K BASE NEW LICENSE	\$0.00		36%	\$0.00	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12
5	457-100-958	OR-DM VMAX 40K CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-976	VMAX 10K ENGINUITY BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-100-977	VMAX 10K ENGINUITY CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-984	VMAX 10K SYMM MGT SUITE NEW	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5 5	457-100-985 457-100-988	VMAX 10K SYMM MGT SUITE UPG VMAX 10K TIMEFINDER REG NEW	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$2,500.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,500.20
5	457-100-989	VMAX 10K TIMEFINDER REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.20
5	457-100-990	VMAX 10K FAST VP SL NEW	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-100-991	VMAX 10K FAST VP SL CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-992	VMAX 10K FAST VP SL REG NEW	\$0.00	EN-S	36%	\$0.00	\$4,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,062.60
5	457-100-993	VMAX 10K FAST VP SL REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-994	VMAX 10K SRDF-STAR BASE NEW LICENSE	\$0.00		36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5 5	457-100-995 457-100-996	VMAX 10K SRDF-STAR CAP UPG LICENSE VMAX 10K SRDF-STAR REG BASE NEW LICENSE	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$1,620.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,620.00
5	457-100-997	VMAX 10K SRDF-STAR REG CAP UPG LICENSE	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-028	VMAX 10K BAS SRDF SUITE REG CAP UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-029	VMAX 10K BAS SRDF SUITE REG BASE NEW	\$0.00		36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-101-030	VMAX 10K BAS SRDF SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-031	VMAX 10K BAS SRDF SUITE BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	457-101-051	VMAX 10K ENGINUITY SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-101-052 457-101-059	VMAX 10K ENGINUITY SUITE CAP UPG LIC VMAX 10K ADV SW SUITE II BASE NEW LIC	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00 \$10.358.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$10.358.10
5	457-101-059	VMAX 10K ADV SW SUITE II BASE NEW LIC VMAX 10K ADV SW SUITE II UPG LIC	\$0.00		36%	\$0.00	\$10,356.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-063	VMAX 10K BASE SW SUITE II BASE NEW LIC	\$0.00		36%	\$0.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-064	VMAX 10K BASE SW SUITE II CAP UPG LIC	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-067	VMAX 10K SYMM MGT SUITE II NEW	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-068	VMAX 10K SYMM MGT SUITE II UPG	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-079	VMAX 10K OR-DM BASE REGISTERED NEW LIC	\$0.00		36%	\$0.00	\$3,583.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	457-101-081 457-101-148	VMAX 10K OR-DM CAP UPG REGISTERED LIC RP/EX LOC BASE FOR VMAX 20 =CA	\$0.00 \$0.00		36% 36%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	457-101-148 457-101-149	RP/EX LOC BASE FOR VMAX 20 =CA RP/EX LOC REG CAP UG FOR VMAX20 =CA	\$0.00		36% 36%	\$0.00 \$0.00	\$4,374.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-149	RP/EX REM BASE FOR VMAX20 =CA	\$0.00		36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-151	RP/EX REM REG CAP UG FOR VMAX20 =CA	\$0.00		36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-152	RP/EX LOC BASE FOR VMAX40=CA	\$0.00	EN-S	36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-153	RP/EX LOC REG CAP UG FOR VMAX40 = CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-154 457-101-155	RP/EX REM BASE FOR VMAX40 =CA RP/EX REM REG CAP UG FOR VMAX40 =CA	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$4,374.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,374.00 \$0.00
5	457-101-156	RP/EX BASE LOC FOR VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-101-157	RP/EX BASE REM FOR VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5 5	457-101-158	RP/EX RAW BASE VMAX10 = CB	\$0.00	EN-S EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	457-101-159 457-101-190	RP/EX RAW CAP UG VMAX10 = CB VG10 Application Protection=IA	\$0.00 \$0.00	EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$4,367.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,367.70
5	457-101-191	VG50 Application Protection=IA	\$0.00	EN-S	36%	\$0.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	457-101-298	VMAX 10K SRDF-A BASE NEW ADD ON=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-299	VMAX 10K SRDF-A REG BASE NEW ADD ON=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-300 457-101-301	VMAX 10K SRDF-S BASE NEW ADD ON=CB VMAX 10K SRDF-S REG BASE NEW ADD ON=CA	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-101-306	Application Protection Suite for VG50=IA	\$0.00	EN-S	36%	\$0.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	457-101-311	VMAX10K FILE BLOC UNISPHERE BASE=CB	\$0.00	EN-S	36%	\$0.00	\$2,442.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,442.60
5	457-101-312	VMAX10K FILE BLOC UNISPHERE UPG=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-319 457-101-322	VMAX10K FILE BLOC LOCAL UNL BASE=CB VMAX10K FILE BLOC LOCAL REG BASE=CA	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$70,720.20 \$2,500.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70,720.20 \$2,500.20
5	457-101-323	VMAX10K FILE BLOC LOCAL REG UPG=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-325	VMAX10K FILE BLOC ADV SW BASE=CB	\$0.00	EN-S	36%	\$0.00	\$14,500.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,500.80
5	457-101-326	VMAX10K FILE BLOC ADV SW UPG=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-328 457-101-331	VMAX10K FILE BLOC ADV SW UNL BASE=CB VMAX10K FILE BLOC REMOTE BASE=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$73,195.20 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$73,195.20 \$1,800.00
5	457-101-332	VMAX10K FILE BLOC REMOTE UPG=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-334	VMAX10K FILE BLOC REMOTE UNL BASE=CB	\$0.00	EN-S	36%	\$0.00	\$73,056.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73,056.60
5	457-101-337	VMAX10K FILE BLOC REMOTE REG BASE=CA	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5 5	457-101-338 457-101-340	VMAX10K FILE BLOC REMOTE REG UPG=CA RP/EX LOC REG CAP UG VMAX 10 =CA	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-101-341	RP/EX REM REG CAP UG VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-377	SRMSUITE 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	457-101-378	SRMSUITE 10K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-379 457-101-380	SRMSUITE 20K BASE =IC SRMSUITE 20K CAP UPG =IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$3,790.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,790.80 \$0.00
5	457-101-381	SRMSUITE 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	457-101-382	SRMSUITE 40K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-404	SRMSUITE UPG 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$1,153.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,153.80
5 5	457-101-405 457-101-406	SRMSUITE UPG 20K BASE =IC SRMSUITE UPG 40K BASE =IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$982.80 \$982.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$982.80 \$982.80
5	457-101-644	APPSYNC 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$2,251.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,251.80
5	457-101-645	APPSYNC 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	457-101-646	APPSYNC 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5 5	457-101-648 457-101-649	APPSYNC 10K CAP UPG BASE=IC APPSYNC 20K CAP UPG BASE=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-101-650	APPSYNC 40K CAP UPG BASE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-697	ADV SW SUITE VMAX 40K BASE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,197.20
5	457-101-698	ADV SW SUITE VMAX 40K UPG LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-701 457-101-702	ADV SW SUITE VMAX 20K BASE LICENSE=CB ADV SW SUITE VMAX 20K UPG LICENSE=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$8,197.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,197.20 \$0.00
5	457-101-841	APPSYNC 10K SW Suite Base=IC	\$0.00	EN-S	36%	\$0.00	\$3,934.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,934.80
5	457-101-842	APPSYNC 10K SW Suite UPG Base=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-891	ESA FOR 10K BASE NEW LICENSE AP=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5 5	457-101-892 457-101-893	ESA FOR 10K CAPACITY UPG LICENSE AP=CB ESA FOR 10K BASE NEW LICENSE WW=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$1,296.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,296.00
5	457-101-894	ESA FOR 10K CAPACITY UPG LICENSE WW=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-895	ESA FOR 20K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	457-101-896	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-897 457-101-898	ESA FOR 40K BASE NEW LICENSE=CB ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$1,296.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,296.00 \$0.00
5	457-101-696	ESA VMAX BASE NEW LIC 10K WW MP ONLY=IC	\$0.00	EN-S	36%	\$0.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	457-102-006	ESA FOR VMAX BASE NEW LIC 40K MPO=IC	\$0.00	EN-S	36%	\$0.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	457-102-030	ESA VMAX CAP UPG LIC 10K WW MPO=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-102-031 457-102-116	ESA FOR VMAX CAP UPG LIC 40K MPO=IC VS VMAX 40K BASE=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$4,836.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,836.60
5	457-102-110	VS VMAX 40K DASE-IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,630.00
5	457-102-160	VS VMAX 10K UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-643	VIPR SRM 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5 5	457-102-644 457-102-645	VIPR SRM 10K CAP UPG =IC	\$0.00	EN-S	36% 36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-102-645 457-102-646	VIPR SRM 20K BASE =IC VIPR SRM 20K CAP UPG =IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$3,790.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,790.80 \$0.00
5	457-102-647	VIPR SRM 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	457-102-648	VIPR SRM 40K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-052	VMAX10K OR-DM PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-053 458-000-058	VMAX10K TIMEFINDER PRODUCT VMAX10K FAST VP	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-056	VMAX10K FAST VP VMAX10K SRDF-A PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-084	VMAX10K SRDF-S PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-089	VMAX10K SRDF-STAR PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-094	VMAX10K BASE SW PKG BASE NEW LIC-IC	\$0.00	EN-S	36%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-095	VMAX10K ADV SW PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-000-096	VMAX10K ADV FAST PKG BASE NEW AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-097 458-000-098	VMAX10K ENGNTY PKG BASE NEW LIC=IC VMAX10K ENGINUITY PKG BASE AP LIC=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-099	VMAX10K BASIC SRDF PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-100	VMAX10K BASIC SRDF PKG BASE AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-102	VMAX10K ADV SRDF PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-103 458-000-118	VMAX10K SYMM MAN/AGEMENT II PACKAGE VG10 Application Protection=IA	\$0.00 \$24,265.00	EN-S EN-S	36% 36%	\$0.00 \$15,529.60	\$0.00 \$4,367.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,367.70
5	458-000-119	VG50 Application Protection=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	458-000-120	VG50 Application Protection 10K Suite=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	458-000-157	RP/EX REM VMAX40K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-250 458-000-252	VMAX40K ENGINUITY PRODUCT VMAX10K SYMM MAN/AGEMENT PACKAGE AP	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-271	VMAX40K OR-DM PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-278	VMAX40K ADV SW PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-279	VMAX40K ADV SRDF REPLICATION PKG (STAR)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-281 458-000-283	VMAX40K SRDF REPLICATION PKG VMAX40K SYMM MGMT PKG BASE LIC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-284	VMAX40K FAST TIERING PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-286	VMAX40K TIMEFINDER REPLICATION PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-312	VMAX10K ADV SRDF PACKAGE (STAR)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-334 458-000-335	VMAX10K BASIC SRDF PKG REG BASE LIC=IC VMAX10K BASIC SRDF PKG REG BASE AP=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-352	VMAX20K FAST VP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-353	VMAX20K OPTIMIZER PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-356	VMAX10K SRDF-A PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-357	VMAX10K SRDF-S PRODUCT AP VMAX10K SRDF-STAR PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-358 458-000-360	VMAX20K DCP PRODUCT	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-363	VMAX20K OR-DM PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-382	VMAX20K ENGINUITY PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-383	VMAX20K SRDF PKG REG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-384 458-000-385	VMAX20K SRDF PKG BASE LIC=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	458-000-387	VMAX20K ADV SRDF REPLICATION PKG (STAR) VMAX20K SYMM MGMT PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-388	VMAX20K TIMEFINDER PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-389	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-390	VMAX20K FAST TIERING PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-391 458-000-392	VMAX20K FAST TIERING PKG REG BASE LIC=IC VMAX20K ADV SW PKG BASE LIC=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-393	VMAX10K OR-DM PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-394	VMAX10K TIMEFINDER PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-395	VMAX10K FAST VP AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-433 458-000-434	VMAX10K LOCPROT F+B NON-SATA 1TB=CB VMAX10K LOCPROT F+B SATA 1TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-444	VMAX10K LOCPROT F+B XTRN 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-446	VMAX10K LOCPROT F+B REG 1TB=CA	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	458-000-455	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-547 458-000-548	VMAX10K ESA PRODUCT VMAX20K ESA PRODUCT	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-549	VMAX40K ESA PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-550	VMAX10K BASE SW II PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-847	RP/EX LOCAL FOR VMAX10K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-848 458-000-849	RP/EX REMOTE FOR VMAX10K PRODUCT RP/EX FOR VMAX10K PRODUCT	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-854	RP/EX LOCAL FOR VMAX20K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-855	RP/EX REMOTE FOR VMAX20K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-856	RP/EX LOCAL FOR VMAX40K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-857 458-000-858	RP/EX REM FOR VMAX40K PRODUCT VIPR SRM for VMAX10K	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-859	VIPR SRM for VMAX20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-860	VIPR SRM for VMAX40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-862	VIPR SRM UPG for VMAX20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-863	VIPR SRM UPG for VMAX40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-864 458-000-865	APPSYNC VMAX10K APPSYNC VMAX10K Suite	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-866	APPSYNC VMAX20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-867	APPSYNC VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-993	VMS VMAX10K SUITE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-994 458-001-037	VIPR Suite for VMAX40K PRODUCT VIPR SRM LIC ENABLE VMAX	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-037	ESA FOR VMAX10K NON-SATA =CB	\$340.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	458-001-039	ESA FOR VMAX10K SATA=CB	\$170.00	EN-S	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	458-001-040	ESA FOR VMAX10K NON-SATA AP=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	458-001-041	ESA FOR VMAX10K SATA AP=CB	\$170.00	EN-S	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5 5	458-001-042 458-001-043	ESA FOR 20K NON-SATA 0-14TB=CB ESA FOR 20K NON-SATA 15-25TB=CB	\$730.00 \$685.00	EN-S EN-S	36% 36%	\$467.20 \$438.40	\$131.40 \$123.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$131.40 \$123.30
5	458-001-044	ESA FOR 20K NON-SATA 10-2315 = CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	458-001-045	ESA FOR 20K NON-SATA 41-60TB=CB	\$535.00	EN-S	36%	\$342.40	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-046	ESA FOR 20K NON-SATA 61-100TB=CB	\$465.00	EN-S	36%	\$297.60	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5 5	458-001-047 458-001-048	ESA FOR 20K NON-SATA 101-150TB=CB ESA FOR 20K NON-SATA 151-250TB=CB	\$405.00 \$345.00	EN-S EN-S	36% 36%	\$259.20 \$220.80	\$72.90 \$62.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$72.90
5	458-001-049	ESA FOR 20K NON-SATA 151-2501B=CB	\$345.00 \$295.00	EN-S	36%	\$220.80 \$188.80	\$53.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$62.10 \$53.10
5	458-001-050	ESA FOR 20K NON-SATA 401-600TB=CB	\$255.00	EN-S	36%	\$163.20	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	458-001-051	ESA FOR 20K NON-SATA 601-1000TB=CB	\$220.00	EN-S	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	458-001-052	ESA FOR 20K NON-SATA 1001TB+=CB	\$185.00	EN-S	36%	\$118.40	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	458-001-053	ESA FOR 20K SATA 0-14TB=CB	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5 5	458-001-054 458-001-055	ESA FOR 20K SATA 15-25TB=CB ESA FOR 20K SATA 26-40TB=CB	\$340.00 \$305.00	EN-S EN-S	36% 36%	\$217.60 \$195.20	\$61.20 \$54.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$61.20 \$54.90
5	458-001-056	ESA FOR 20K SATA 41-60TB=CB	\$265.00	EN-S	36%	\$169.60	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	458-001-057	ESA FOR 20K SATA 61-100TB=CB	\$235.00	EN-S	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	458-001-058	ESA FOR 20K SATA 101-150TB=CB	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	458-001-059	ESA FOR 20K SATA 151-250TB=CB	\$175.00	EN-S	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5 5	458-001-060 458-001-061	ESA FOR 20K SATA 251-400TB=CB ESA FOR 20K SATA 401-600TB=CB	\$150.00 \$125.00	EN-S EN-S	36% 36%	\$96.00 \$80.00	\$27.00 \$22.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.00 \$22.50
5	458-001-062	ESA FOR 20K SATA 601-1000TB=CB	\$120.00	EN-S	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-063	ESA FOR 20K SATA 1001TB+=CB	\$95.00	EN-S	36%	\$60.80	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	458-001-064	ESA FOR 40K NON-SATA 0-14TB=CB	\$730.00	EN-S	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	458-001-065	ESA FOR 40K NON-SATA 15-25TB=CB	\$685.00	EN-S	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5 5	458-001-066 458-001-067	ESA FOR 40K NON-SATA 26-40TB=CB ESA FOR 40K NON-SATA 41-60TB=CB	\$610.00 \$535.00	EN-S EN-S	36% 36%	\$390.40 \$342.40	\$109.80 \$96.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$109.80 \$96.30
5	458-001-068	ESA FOR 40K NON-SATA 41-00TB=CB	\$465.00	EN-S	36%	\$297.60	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	458-001-069	ESA FOR 40K NON-SATA 101-150TB=CB	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	458-001-070	ESA FOR 40K NON-SATA 151-250TB=CB	\$345.00	EN-S	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	458-001-071	ESA FOR 40K NON-SATA 251-400TB=CB	\$295.00	EN-S	36%	\$188.80	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5 5	458-001-072 458-001-073	ESA FOR 40K NON-SATA 401-600TB=CB ESA FOR 40K NON-SATA 601-1000TB=CB	\$255.00 \$220.00	EN-S EN-S	36% 36%	\$163.20 \$140.80	\$45.90 \$39.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.90 \$39.60
5	458-001-074	ESA FOR 40K NON-SATA 1001TB+CB	\$185.00	EN-S	36%	\$118.40	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	458-001-075	ESA FOR 40K SATA 0-14TB=CB	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	458-001-076	ESA FOR 40K SATA 15-25TB=CB	\$340.00	EN-S	36%	\$217.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	458-001-077	ESA FOR 40K SATA 26-40TB=CB	\$305.00	EN-S	36%	\$195.20	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5 5	458-001-078 458-001-079	ESA FOR 40K SATA 41-60TB=CB ESA FOR 40K SATA 61-100TB=CB	\$265.00 \$235.00	EN-S EN-S	36% 36%	\$169.60 \$150.40	\$47.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.70 \$42.30
5	458-001-079	ESA FOR 40K SATA 01-1001B=CB	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	458-001-081	ESA FOR 40K SATA 151-250TB=CB	\$175.00	EN-S	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-082	ESA FOR 40K SATA 251-400TB=CB	\$150.00	EN-S	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-083	ESA FOR 40K SATA 401-600TB=CB	\$125.00	EN-S	36%	\$80.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5 5	458-001-084 458-001-085	ESA FOR 40K SATA 601-1000TB=CB ESA FOR 40K SATA 1001TB+=CB	\$110.00	EN-S EN-S	36% 36%	\$70.40 \$60.80	\$19.80 \$17.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$17.10
5	458-001-119	VMAX40K ENGINUITY CAPACITY	\$95.00 \$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-123	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-168	VMAX10K ESA MGMT PACK ONLY WW PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-169	VMAX10K ESA MGMT PACK ONLY AP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-170 458-001-203	VMAX10K ESA AP PRODUCT VMAX10K ENGINUITY PRODUCT	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-303	VG50 Application Protection 10K Suite=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	458-001-310	VMAX10K UNISPHERE360 PRODUCT=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-312	VMAX20K UNISPHERE360 PRODUCT=IC	\$55,000.00	EN-S	36%	\$35,200.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	458-001-313	VMAX40K UNISPHERE360 PRODUCT=IC	\$55,000.00	EN-S	36%	\$35,200.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5 5	458-001-494 458-001-495	AFS FAST COMBO VMAX V1/20K/40K =IC SYMM MGMT FAST COMBO VMAX V1/20K/40K =IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-496	SRMSUITE FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-497	SRDF FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-498	TF FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-499	SRMSUITE FAST COMBO VMAX10K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-500 458-001-501	SRMSUITE FAST COMBO VMAX10K CN =IC VMAX10K FAST AND SYMM MGMT PROMO =IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-502	VMAX10K FAST AND SYMM MGMT PROMO FIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-503	VMAX 10K SRDF FAST COMBO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-504	VMAX 10K TF FAST COMBO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-505	VMAX 10K SRDF FAST COMBO AP =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-506 458-001-759	VMAX 10K TF FAST COMBO AP =IC ESA FOR VMAX 40K MPO PRODUCT	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	AUTOS1MSUBASE	AUTOSWAP 20K FOR MF BASE-3MSU	\$86,800.00	EN-S	36%	\$0.00 \$55,552.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$15,624.00
5	AUTOS1MSU-M00	AUTOSWAP 20K FOR MF 4-45 MSU	\$190.00	EN-S	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	AUTOS1MSU-M01	AUTOSWAP 20K FOR MF 46-175MSU	\$120.00	EN-S	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	AUTOS1MSU-M02	AUTOSWAP 20K MF 176-315 MSU	\$90.00	EN-S	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	AUTOS1MSU-M03	AUTOSWAP 20K MF 316-575 MSU	\$70.00	EN-S	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5 5	AUTOS1MSU-M04 AUTOS1MSU-M05	AUTOSWAP 20K MF 576-875 MSU AUTOSWAP 20K MF 876-1315 MSU	\$50.00 \$35.00	EN-S EN-S	36% 36%	\$32.00 \$22.40	\$9.00 \$6.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.00 \$6.30
5	AUTOS1MSU-M05 AUTOS1MSU-M06	AUTOSWAP 20K MF 676-1315 MSU AUTOSWAP 20K MF 1316-1975 MSU	\$35.00 \$18.00	EN-S	36%	\$22.40 \$11.52	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3.24
5	AUTOS1MSU-M07	AUTOSWAP 20K MF 1976 & UP MSU	\$4.00	EN-S	36%	\$2.56	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72
5	AUTOS1MSU-UPG	AUTOSWAP 20K FOR MF UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1ZVMBASE	AUTOSWAP 20K FOR ZVM BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUTOS2MSUBASE AUTOS2MSU-M00	AUTOSWAP 40K FOR MF BASE-3MSU AUTOSWAP 40K FOR MF 4-45 MSU	\$86,800.00 \$190.00	EN-S EN-S	36% 36%	\$55,552.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$15,624.00
5	AUTOS2MSU-M00 AUTOS2MSU-M01	AUTOSWAP 40K FOR MF 4-45 MSU AUTOSWAP 40K FOR MF 46-175MSU	\$120.00		36%	\$121.60 \$76.80	\$34.20 \$21.60	\$0.00	\$0.00		\$0.00 \$0.00	\$34.20 \$21.60
5	AUTOS2MSU-M02	AUTOSWAP 40K MF 176-315 MSU	\$90.00		36%	\$57.60	\$16.20	\$0.00	\$0.00		\$0.00	\$16.20

					NVP LEVEL 1						NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AUTOS2MSU-M03	AUTOSWAP 40K MF 316-575 MSU	\$70.00	EN-S	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5 5	AUTOS2MSU-M04 AUTOS2MSU-M05	AUTOSWAP 40K MF 576-875 MSU AUTOSWAP 40K MF 876-1315 MSU	\$50.00 \$35.00	EN-S EN-S	36% 36%	\$32.00 \$22.40	\$9.00 \$6.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.00 \$6.30
5	AUTOS2MSU-M06	AUTOSWAP 40K MF 1316-1975 MSU	\$18.00	EN-S	36%	\$11.52	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3.24
5	AUTOS2MSU-M07	AUTOSWAP 40K MF 1976 & UP MSU	\$4.00	EN-S	36%	\$2.56	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72
5 5	AUTOS2MSU-UPG AUTOS2ZVMBASE	AUTOSWAP 40K FOR MF UPG AUTOSWAP 40K FOR ZVM BASE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BA-CC-1TBC	VMAX 10K IONIX CTRLCTR PKG NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	BA-CC-1TBN	VMAX 10K IONIX CTRLCTR PKG SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	BA-CC-BASE	VMAX 10K IONIX CTRLCTR PKG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,475.00
5 5	CC-LS CC-LS-CAP	CC/ PROSPHERE CAP UPG LIC SOLUTION CC / PROSPHERE CAP LIC SOLUTION	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CMPEXT-1R01	CMPEXT REG 20K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	CMPEXT-1R02	CMPEXT REG 20K 1TB (15-25TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5 5	CMPEXT-1R03 CMPEXT-1R04	CMPEXT REG 20K 1TB (26-40TB) CMPEXT REG 20K 1TB (41-60TB)	\$2,810.00 \$2,620.00	EN-S EN-S	36% 36%	\$1,798.40 \$1,676.80	\$505.80 \$471.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$505.80 \$471.60
5	CMPEXT-1R05	CMPEXT REG 20K 1TB (41-001B)	\$2,510.00	EN-S	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPEXT-1R06	CMPEXT REG 20K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5 5	CMPEXT-1R07 CMPEXT-1R08	CMPEXT REG 20K 1TB (151-250TB) CMPEXT REG 20K 1TB (251-400TB)	\$2,020.00 \$1,750.00	EN-S EN-S	36% 36%	\$1,292.80 \$1,120.00	\$363.60 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$363.60 \$315.00
5	CMPEXT-1R09	CMPEXT REG 20K 1TB (201-4001B)  CMPEXT REG 20K 1TB (401-600TB)	\$1,730.00	EN-S	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-1R10	CMPEXT REG 20K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	CMPEXT-1R11	CMPEXT REG 20K1TB(1001TB or greater)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5 5	CMPEXT-1RBASE CMPEXT-1RUPG	CMPEXT REG 20K BASE LICENSE CMPEXT REG 20K BASE UPGRADE	\$18,215.00 \$0.00	EN-S EN-S	36% 36%	\$11,657.60 \$0.00	\$3,278.70 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,278.70 \$0.00
5	CMPEXT-2BASE	CMPEXT 40K BASE LICENSE	\$15,180.00	EN-S	36%	\$9,715.20	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,732.40
5	CMPEXT-2C01	CMPEXT 40K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5 5	CMPEXT-2C02 CMPEXT-2C03	CMPEXT 40K 1TB (15-25TB) CMPEXT 40K 1TB (26-40TB)	\$3,200.00 \$2,810.00	EN-S EN-S	36% 36%	\$2,048.00 \$1,798.40	\$576.00 \$505.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$576.00 \$505.80
5	CMPEXT-2C03	CMPEXT 40K 1TB (20-40TB)  CMPEXT 40K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$471.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$471.60
5	CMPEXT-2C05	CMPEXT 40K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPEXT-2C06	CMPEXT 40K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5 5	CMPEXT-2C07 CMPEXT-2C08	CMPEXT 40K 1TB (151-250TB) CMPEXT 40K 1TB (251-400TB)	\$2,020.00 \$1,750.00	EN-S EN-S	36% 36%	\$1,292.80 \$1,120.00	\$363.60 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$363.60 \$315.00
5	CMPEXT-2C09	CMPEXT 40K 1TB (401-600TB)	\$1,530.00	EN-S	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-2C10	CMPEXT 40K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5 5	CMPEXT-2C11 CMPEXT-2N01	CMPEXT 40K1TB(1001TB or greater) CMPEXT 40K 1TB (0-14TB) NLT3	\$1,160.00 \$1,700.00	EN-S EN-S	36% 36%	\$742.40 \$1,088.00	\$208.80 \$306.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$208.80 \$306.00
5	CMPEXT-2N02	CMPEXT 40K 1TB (0-141B) NET3	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	CMPEXT-2N03	CMPEXT 40K 1TB (26-40TB) NLT3	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5 5	CMPEXT-2N04 CMPEXT-2N05	CMPEXT 40K 1TB (41-60TB) NLT3 CMPEXT 40K 1TB (61-100TB) NLT3	\$1,310.00 \$1,260.00	EN-S EN-S	36% 36%	\$838.40 \$806.40	\$235.80 \$226.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$235.80 \$226.80
5	CMPEXT-2N05 CMPEXT-2N06	CMPEXT 40K 1TB (01-1001B) NLT3  CMPEXT 40K 1TB (101-150TB) NLT3	\$1,130.00	EN-S	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	CMPEXT-2N07	CMPEXT 40K 1TB (151-250TB) NLT3	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5 5	CMPEXT-2N08	CMPEXT 40K 1TB (251-400TB) NLT3	\$880.00	EN-S	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	CMPEXT-2N09 CMPEXT-2N10	CMPEXT 40K 1TB (401-600TB) NLT3 CMPEXT 40K 1TB (601-1000TB) NLT3	\$760.00 \$670.00	EN-S EN-S	36% 36%	\$486.40 \$428.80	\$136.80 \$120.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$136.80 \$120.60
5	CMPEXT-2N11	CMPEXT 40K1TB(1001TB or greater) NLT3	\$580.00	EN-S	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	CMPEXT-2R01	CMPEXT REG 40K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5 5	CMPEXT-2R02 CMPEXT-2R03	CMPEXT REG 40K 1TB (15-25TB) CMPEXT REG 40K 1TB (26-40TB)	\$3,200.00 \$2,810.00	EN-S EN-S	36% 36%	\$2,048.00 \$1,798.40	\$576.00 \$505.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$576.00 \$505.80
5	CMPEXT-2R04	CMPEXT REG 40K 1TB (20-40TB)  CMPEXT REG 40K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	CMPEXT-2R05	CMPEXT REG 40K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPEXT-2R06	CMPEXT REG 40K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5 5	CMPEXT-2R07 CMPEXT-2R08	CMPEXT REG 40K 1TB (151-250TB) CMPEXT REG 40K 1TB (251-400TB)	\$2,020.00 \$1,750.00	EN-S EN-S	36% 36%	\$1,292.80 \$1,120.00	\$363.60 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$363.60 \$315.00
5	CMPEXT-2R09	CMPEXT REG 40K 1TB (401-600TB)	\$1,530.00	EN-S	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-2R10	CMPEXT REG 40K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5 5	CMPEXT-2R11 CMPEXT-2RBASE	CMPEXT REG 40K1TB(1001TB or greater) CMPEXT REG 40K BASE LICENSE	\$1,160.00 \$18,215.00	EN-S EN-S	36% 36%	\$742.40 \$11,657.60	\$208.80 \$3,278.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$208.80 \$3,278.70
5	CMPEXT-2RUPG	CMPEXT REG 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2UPG	CMPEXT 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CMPEXTRMZ1BAS CMPEXTRMZ1C01	CMPEXT 20KRMZ BASE LICENSE COMPEXTRMZ 20K 1 TB (0-14 TB)	\$2,580.00 \$550.00	EN-S EN-S	36% 36%	\$1,651.20 \$352.00	\$464.40 \$99.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$464.40 \$99.00
5	CMPEXTRMZ1C01 CMPEXTRMZ1C02	COMPEXTRMZ 20K 1 TB (0-14 TB) COMPEXTRMZ 20K 1 TB (15-25 TB)	\$50.00 \$525.00	EN-S	36%	\$336.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50
5	CMPEXTRMZ1C03	COMPEXTRMZ 20K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	CMPEXTRMZ1C04	COMPEXTRMZ 20K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5 5	CMPEXTRMZ1C05 CMPEXTRMZ1C06	COMPEXTRMZ 20K 1 TB (61-100 TB) COMPEXTRMZ 20K 1 TB (101-150 TB)	\$450.00 \$425.00	EN-S EN-S	36% 36%	\$288.00 \$272.00	\$81.00 \$76.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.00 \$76.50
5	CMPEXTRMZ1C07	COMPEXTRMZ 20K 1 TB (151-130 TB)	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	CMPEXTRMZ1C08	COMPEXTRMZ 20K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5 5	CMPEXTRMZ1C09 CMPEXTRMZ1C10	COMPEXTRMZ 20K 1 TB (401-600 TB) COMPEXTRMZ 20K 1 TB (601-1000 TB)	\$365.00 \$345.00	EN-S EN-S	36% 36%	\$233.60 \$220.80	\$65.70 \$62.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$65.70 \$62.10
5	CMPEXTRMZ1C10 CMPEXTRMZ1C11	COMPEXTRMZ 20K 1 TB (601-1000 TB)  COMPEXTRMZ 20K 1 TB (1001 TB OR GREATER)	\$330.00	EN-S	36%	\$220.80 \$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	CMPEXTRMZ1N01	CMPEXTRMZ 20K 1 TB (0-14TB) NLT3	\$275.00	EN-S	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5 5	CMPEXTRMZ1N02	CMPEXTRMZ 20K 1 TB (15-25TB) NLT3 CMPEXTRMZ 20K 1 TB (26-40TB) NLT3	\$260.00	EN-S	36%	\$166.40	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	CMPEXTRMZ1N03 CMPEXTRMZ1N04	CMPEXTRMZ 20K 1 TB (26-401B) NLT3 CMPEXTRMZ 20K 1 TB (41-60TB) NLT3	\$250.00 \$235.00	EN-S EN-S	36% 36%	\$160.00 \$150.40	\$45.00 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.00 \$42.30
5	CMPEXTRMZ1N05	CMPEXTRMZ 20K 1 TB (61-100TB) NLT3	\$225.00	EN-S	36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50

Section						NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
CONTINUES   CONT	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1   Secretary   Company													
1   OPERATION   CONTINUE AND ADDRESS   100   1													
CONTRIVENION   CONTRIVENION   T	-												
Comparison of the Comparison													
Comparison   Com													
CAMPATTER   COMPATTER   COMP													
S. OURCTTEATH   S. OURCTTEAT	-		COMPEXTRMZ REG 20K 1 TB (26-40 TB)	\$495.00			\$316.80		\$0.00			\$0.00	\$89.10
Comparison													
STATEMENT   1997   1998   19													
AMERICAN   COMPETENDE   COMPETENDE   COMPETENDE   COMPETEND   CO	5												
STATEMENT   CONFERENCE   CONF													
SOURCEMENT   COMPENSION   Fig. 12   10   10   10   10   10   10   10													
COMPANY NUMBER   COMP		CMPEXTRMZ1R11											
Company   Comp													
STATEMENT   CONFERENCE   CONF													
S. CHEPETRACECCES   COMPARTMENT 641 TH 161-20 TH)   \$252.00 BMS   \$384.00 BMS   \$30.00 BMS   \$20.00 BMS   \$30.00 BMS   \$													
S OMPERTRACQUEST COMPETERME (44) TE (10-10) \$100 \$100 \$100 \$100 \$100 \$100 \$100 \$													
S. CAMPETRIZCO COMPETRIZA 64-TH IN													
S CUMPETRIAZZONE COMPETRIAZ 641 TEI (19-15) TEI)  SERVICE COMPETRIAZ 641 TEI (19-15) TEIN TEIN TEIN TEIN TEIN TEIN TEIN TEIN													
S   COMPENTING COMPETTING 401 TEG   61292 TEG													
COMPERTRAZION   COMPETANTIZION   COMPETANTIZIONI   CO													
COMPERTRIAZ-CORN   COMPERTRIAZ-CORN   TEL (401-90 TB)   SS6500													
S CHENTRIZCHI		CMPEXTRMZ2C09	COMPEXTRMZ 40K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
CHENTRIZENOI   CHENTRIZENOI TI 10-14TB) ATT   227500   ENS   39%   \$176.00   \$44.00   \$0.00   \$0.00   \$0.00   \$40.00   \$44.00   \$44.00   \$0.00   \$44.00   \$44.00   \$0.00   \$44.00													
Compartmentance													
Departmezement   Compertmezement   Compertmeze	5		CMPEXTRMZ 40K 1 TB (15-25TB) NLT3	\$260.00	EN-S	36%		\$46.80	\$0.00			\$0.00	
CAPENTRIAZION   CAPENTRIAZION   CAPENTRIAZION   CAPENTRIAZION   TIR (61-10078) N.T3													
S. CIMPEXTRAZZIND   CAMPEXTRAZZINT (11 (101-15078) N.13   \$210.00   \$30.0													
CMPEXTRAIZEND   CMPEXTRAIZEN			CMPEXTRMZ 40K 1 TB (101-150TB) NLT3										
CMPEXTRIAZ2NO   CMPEXTRIAZ2N													
CMPEKTRWZZPRIJ   COMPEKTRWZENE (APK 1 TB (601-1000TB) N.T3													
Compact Print Age													
Compact Permanage													
SOCK   Compexition   Compexi													
6 CMPEXTRIAZERS COMPEXTRIAZERS CANCE TRESCRIPTION SALSON ENS. 36% \$288.00 \$81.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$30													
Company													
CAMPEXTRAZ/28707   COMPEXTRAZ/2861   COMPEXTRAZ/28709   S000   \$0.00   \$0.00   \$0.00   \$0.00   \$72.90													
Comparation													
S													
S													
5 CMPEXTRIAZZRUP CMPEXTRIAZ GRASE LYGRADE \$0.00 EN-S 36% \$0.00 \$0.													
S													
5         CMPZHPF-IBAS         CMP HIGH PERFORMANCE FICON 20K BASE LIC         \$1,000.00         \$1,800.00         \$1,800.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,800.00           5         COMPAV/M-ICOI         COMPAV/M 20K BASE LICENSE         \$9,510.00         \$1,800.00         \$1,800.00         \$0.00<													
5 COMPAVM-1CO1 COM-PAV/M 20K 1TB (0-14TB) \$2,250,00 EN-S 36% \$1,440,00 \$405,00 \$0.00 \$0.00 \$0.00 \$0.00 \$405,00 \$0.00 \$405,00 \$0.00 \$405,00 \$0.00	-	CMPZHPF-1BAS	CMP HIGH PERFORMANCE FICON 20K BASE LIC										
S	-												
5 COMPAVM-1C03 COM-PAV/M 20K 1TB (26-40TB) \$1,860.00 EN-S 36% \$1,190.40 \$334.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$334.80 \$0.00 \$0													
5         COMPAV/M-1C05         COM-PAV/M 20K 1TB (101-150TB)         \$1,660.00         EN-S         36%         \$1,062.40         \$298.80         \$0.00         \$0.00         \$0.00         \$298.80           5         COMPAV/M-1C07         COM-PAV/M 20K 1TB (101-150TB)         \$1,490.00         EN-S         36%         \$953.60         \$268.20         \$0.00         \$0.00         \$0.00         \$0.00         \$269.20           5         COMPAV/M-1C07         COM-PAV/M 20K 1TB (151-250TB)         \$1,330.00         EN-S         36%         \$851.20         \$239.40         \$0.00         \$0.00         \$0.00         \$0.00         \$208.00           5         COMPAV/M-1C08         COM-PAV/M 20K 1TB (251-400TB)         \$1,160.00         EN-S         36%         \$742.40         \$208.80         \$0.00         \$0.00         \$0.00         \$0.00         \$208.80           5         COMPAV/M-1C10         COM-PAV/M 20K 1TB (401-600TB)         \$880.00         EN-S         36%         \$646.40         \$181.80         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.													
5         COMPAV/M-1C06         COM-PAV/M 20K 1TB (101-150TB)         \$1,490.00         EN-S         36%         \$953.60         \$268.20         \$0.00         \$0.00         \$0.00         \$268.20           5         COMPAV/M-1C07         COM-PAV/M 20K 1TB (151-250TB)         \$1,330.00         EN-S         36%         \$851.20         \$208.40         \$0.00         \$0.00         \$0.00         \$20.00         \$20.00         \$20.00         \$0.00         \$20.00         \$20.00         \$20.00         \$20.00         \$0.00         \$0.00         \$0.00         \$20.00													
5 COMPAV/M-1C07 COM-PAV/M 20K 1TB (151-250TB) \$1,330.00 EN-S 36% \$851.20 \$239.40 \$0.00 \$0.00 \$0.00 \$0.00 \$239.40 \$0.00 \$													
5 COMPAV/M-1C08 COM-PAV/M 20K 1TB (251-400TB) \$1,160.00 EN-S 36% \$742.40 \$208.80 \$0.00 \$0.00 \$0.00 \$0.00 \$208.80 \$0.00 \$0.00 \$208.80 \$0.00	5												
5 COMPAV/M-1C10 COM-PAV/M 20K 1TB (i01-1000TB) \$880.00 EN-S 36% \$563.20 \$158.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$158.40 \$0.00 \$0.00 \$158.40 \$0.00 \$0.00 \$0.00 \$158.40 \$0.00 \$0.00 \$0.00 \$0.00 \$158.40 \$0.00 \$0	5	COMPAV/M-1C08	COM-PAV/M 20K 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5 COMPAV/M-101 COM-PAV/M 20K 1TB (101-150TB) NLT3 \$76.00 EN-S 36% \$486.40 \$136.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$136.80 \$0.00 \$0.00 \$136.80 \$0.0													
5 COMPAV/M-1N01 COM-PAV/M 20K 1TB (10-14TB) NLT3 \$1,120.00 EN-S 36% \$716.80 \$201.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$201.60 \$0.0													
5 COMPAV/M-1N03 COM-PAV/M 20K 1TB (26-40TB) NLT3 \$93.00 EN-S 36% \$595.20 \$167.40 \$0.00 \$0.00 \$0.00 \$0.00 \$167.40 \$0.00 \$167.40 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$0.00 \$0.00 \$167.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 \$0.00 \$													
5 COMPAV/M-1N04 COM-PAV/M 20K 1TB (41-60TB) NLT3 \$860.00 EN-S 36% \$550.40 \$154.80 \$0.00 \$0.00 \$0.00 \$0.00 \$154.80 5 COMPAV/M-1N05 COM-PAV/M 20K 1TB (61-100TB) NLT3 \$830.00 EN-S 36% \$531.20 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 5 COMPAV/M-1N06 COM-PAV/M 20K 1TB (101-150TB) NLT3 \$750.00 EN-S 36% \$480.00 \$135.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$104.00 \$149.40 5 COMPAV/M-1N07 COM-PAV/M 20K 1TB (151-250TB) NLT3 \$670.00 EN-S 36% \$428.80 \$120.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$120.60 5 COMPAV/M-1N08 COM-PAV/M 20K 1TB (251-400TB) NLT3 \$580.00 EN-S 36% \$430.00 \$371.20 \$104.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$104.40				\$1,060.00				\$190.80	\$0.00			\$0.00	\$190.80
5 COMPAV/M-1N05 COM-PAV/M 20K 1TB (61-100TÉ) NLT3 \$83.00 EN-S 36% \$531.20 \$149.40 \$0.00 \$0.00 \$0.00 \$0.00 \$149.40 5 COMPAV/M-1N06 COM-PAV/M 20K 1TB (101-150TB) NLT3 \$750.00 EN-S 36% \$480.00 \$135.00 \$0.00 \$0.00 \$0.00 \$0.00 \$135.00 5 COMPAV/M-1N08 COM-PAV/M 20K 1TB (151-250TB) NLT3 \$670.00 EN-S 36% \$428.80 \$120.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$120.60 5 COMPAV/M-1N08 COM-PAV/M 20K 1TB (251-400TB) NLT3 \$580.00 EN-S 36% \$428.80 \$120.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$120.60 5 COMPAV/M-1N08 COM-PAV/M 20K 1TB (251-400TB) NLT3 \$580.00 EN-S 36% \$371.20 \$104.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$104.40 \$0.00 \$0													
5 COMPAV/M-1N06 COM-PAV/M 20K 1TB (101-150TÈ) NLT3 \$750.00 EN-S 36% \$480.00 \$135.00 \$0.00 \$0.00 \$0.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0.00 \$135.00 \$0													
5 COMPAV/M-1N08 COM-PAV/M 20K 1TB (251-400TB) NLT3 \$580.00 EN-S 36% \$371.20 \$104.40 \$0.00 \$0.00 \$0.00 \$0.00 \$104.40													

					NVP LEVEL 1			NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	COMPAV/M-1N10	COM-PAV/M 20K 1TB(601-1000TB) NLT3	\$440.00	EN-S	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	COMPAV/M-1N11 COMPAV/M-1UPG	COMPAV/M 20K 1TB(1001TB OR GREATER) NLT3 COM-PAV/M 20K BASE UPGRADE	\$380.00 \$0.00	EN-S EN-S	36% 36%	\$243.20 \$0.00	\$68.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$68.40 \$0.00
5	COM-PAV-1R01	COM-PAV/M 20K REG 1TB (0-14TB)	\$2,250.00	EN-S	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	COM-PAV-1R02	COM-PAV/M 20K REG 1TB (15-25TB)	\$2,110.00	EN-S	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COM-PAV-1R03	COM-PAV/M 20K REG 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5 5	COM-PAV-1R04 COM-PAV-1R05	COM-PAV/M 20K REG 1TB (41-60TB) COM-PAV/M 20K REG 1TB (61-100TB)	\$1,730.00 \$1,660.00	EN-S EN-S	36% 36%	\$1,107.20 \$1,062.40	\$311.40 \$298.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$311.40 \$298.80
5	COM-PAV-1R06	COM-PAV/M 20K REG 1TB (01-100TB)  COM-PAV/M 20K REG 1TB (101-150TB)	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	COM-PAV-1R07	COM-PAV/M 20K REG 1TB (151-250TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	COM-PAV-1R08	COM-PAV/M 20K REG 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5 5	COM-PAV-1R09 COM-PAV-1R10	COM-PAV/M 20K REG 1TB (401-600TB) COM-PAV/M 20K REG 1TB (601-1000TB)	\$1,010.00 \$880.00	EN-S EN-S	36% 36%	\$646.40 \$563.20	\$181.80 \$158.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$181.80 \$158.40
5	COM-PAV-1R11	COMPAV/M 20K REG 1TB (001-10001B) COMPAV/M 20K REG 1TB (1001 TB+)	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	COM-PAV-1RBAS	COM-PAV/M 20K REG BASE LICENSE	\$9,510.00	EN-S	36%	\$6,086.40	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,711.80
5	COM-PAV-1RUP	COM-PAV/M 20K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	COM-PAV-2R01 COM-PAV-2R02	COM-PAV/M 40K REG 1TB (0-14TB) COM-PAV/M 40K REG 1TB (15-25TB)	\$2,250.00 \$2,110.00	EN-S EN-S	36% 36%	\$1,440.00 \$1,350.40	\$405.00 \$379.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$405.00 \$379.80
5	COM-PAV-2R02 COM-PAV-2R03	COM-PAV/M 40K REG 1TB (13-231B) COM-PAV/M 40K REG 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,350.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COM-PAV-2R04	COM-PAV/M 40K REG 1TB (41-60TB)	\$1,730.00	EN-S	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	COM-PAV-2R05	COM-PAV/M 40K REG 1TB (61-100TB)	\$1,660.00	EN-S	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5 5	COM-PAV-2R06 COM-PAV-2R07	COM-PAV/M 40K REG 1TB (101-150TB) COM-PAV/M 40K REG 1TB (151-250TB)	\$1,490.00 \$1,330.00	EN-S EN-S	36% 36%	\$953.60 \$851.20	\$268.20 \$239.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$268.20 \$239.40
5	COM-PAV-2R08	COM-PAV/M 40K REG 1TB (151-200TB)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	COM-PAV-2R09	COM-PAV/M 40K REG 1TB (401-600TB)	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	COM-PAV-2R10	COM-PAV/M 40K REG 1TB (601-1000TB)	\$880.00	EN-S	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5 5	COM-PAV-2R11 COM-PAV-2RBAS	COMPAV/M 40K REG 1TB (1001 TB+) COM-PAV/M 40K REG BASE LICENSE	\$760.00 \$9,510.00	EN-S EN-S	36% 36%	\$486.40 \$6,086.40	\$136.80 \$1,711.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$136.80 \$1,711.80
5	COM-PAV-2RUP	COM-PAV/M 40K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-10K-BASE	ESA FOR 10K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	ESA-10K-C-UPG	ESA FOR 10K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESA-10K-N-S ESA-10K-SATA	ESA FOR 10K NON-SATA - PER TB=CB ESA FOR 10K SATA - PER TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$61.20 \$30.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$61.20 \$30.60
5	ESA-20K-BASE	ESA FOR 20K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	ESA-20K-C-UPG	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-NON1	ESA FOR 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5 5	ESA-20K-NON10 ESA-20K-NON11	ESA FOR 20K NON-SATA 601-1000TB=CB ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$39.60 \$33.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$39.60 \$33.30
5	ESA-20K-NON2	ESA FOR 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	ESA-20K-NON3	ESA FOR 20K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	ESA-20K-NON4	ESA FOR 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5 5	ESA-20K-NON5 ESA-20K-NON6	ESA FOR 20K NON-SATA 61-100TB=CB ESA FOR 20K NON-SATA 101-150TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$83.70 \$72.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$83.70 \$72.90
5	ESA-20K-NON7	ESA FOR 20K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	ESA-20K-NON8	ESA FOR 20K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	ESA-20K-NON9	ESA FOR 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5 5	ESA-20K-SAT1 ESA-20K-SAT10	ESA FOR 20K SATA 0-14TB=CB ESA FOR 20K SATA 601-1000TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$65.70 \$19.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$65.70 \$19.80
5	ESA-20K-SAT11	ESA FOR 20K SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	ESA-20K-SAT2	ESA FOR 20K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	ESA-20K-SAT3	ESA FOR 20K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5 5	ESA-20K-SAT4 ESA-20K-SAT5	ESA FOR 20K SATA 41-60TB=CB ESA FOR 20K SATA 61-100TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$47.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.70 \$42.30
5	ESA-20K-SAT6	ESA FOR 20K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	ESA-20K-SAT7	ESA FOR 20K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	ESA-20K-SAT8	ESA FOR 20K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	ESA-20K-SAT9 ESA-40K-BASE	ESA FOR 20K SATA 401-600TB=CB ESA FOR 40K BASE NEW LICENSE=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$22.50 \$1,296.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$1,296.00
5	ESA-40K-C-UPG	ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-40K-NON1	ESA FOR 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	ESA-40K-NON10	ESA FOR 40K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5 5	ESA-40K-NON11 ESA-40K-NON2	ESA FOR 40K NON-SATA 1001TB-PLUS=CB ESA FOR 40K NON-SATA 15-25TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$33.30 \$123.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33.30 \$123.30
5	ESA-40K-NON3	ESA FOR 40K NON-SATA 15-25TB-CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	ESA-40K-NON4	ESA FOR 40K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	ESA-40K-NON5	ESA FOR 40K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5 5	ESA-40K-NON6	ESA FOR 40K NON-SATA 101-150TB=CB	\$0.00 \$0.00	EN-S	36% 36%	\$0.00	\$72.90 \$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90 \$62.10
5 5	ESA-40K-NON7 ESA-40K-NON8	ESA FOR 40K NON-SATA 151-250TB=CB ESA FOR 40K NON-SATA 251-400TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$62.10 \$53.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$62.10 \$53.10
5	ESA-40K-NON9	ESA FOR 40K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	ESA-40K-SAT1	ESA FOR 40K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	ESA-40K-SAT10	ESA FOR 40K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5 5	ESA-40K-SAT11 ESA-40K-SAT2	ESA FOR 40K SATA 1001TB-PLUS=CB ESA FOR 40K SATA 15-25TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$17.10 \$61.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17.10 \$61.20
5	ESA-40K-SAT3	ESA FOR 40K SATA 15-251B=CB ESA FOR 40K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	ESA-40K-SAT4	ESA FOR 40K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	ESA-40K-SAT5	ESA FOR 40K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5 5	ESA-40K-SAT6 ESA-40K-SAT7	ESA FOR 40K SATA 101-150TB=CB ESA FOR 40K SATA 151-250TB=CB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$36.00 \$31.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36.00 \$31.50
υ	LOA-4UN-OATI	LOAT ON TON OATA 101-2001B-OB	φυ.00	LIN-O	JU 70	φ0.00	φ31.50	φυ.υυ	φυ.υυ	φυ.00	φυ.00	ψ31.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ESA-40K-SAT8	ESA FOR 40K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	ESA-40K-SAT9 ESP-1BASE	ESA FOR 40K SATA 401-600TB=CB ESP 20K BASE LICENSE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$22.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$0.00
5	ESP-1C01	ESP 20K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C02	ESP 20K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C03	ESP 20K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-1C04 ESP-1C05	ESP 20K 1TB (41-60TB) ESP 20K 1TB (61-100TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-1C06	ESP 20K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C07	ESP 20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C08	ESP 20K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-1C09 ESP-1C10	ESP 20K 1TB (401-600TB) ESP 20K 1TB (601-1000TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-1C11	ESP 20K 1TB (1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N01	ESP 20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N02	ESP 20K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-1N03 ESP-1N04	ESP 20K 1TB (26-40TB) NLT3 ESP 20K 1TB (41-60TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-1N05	ESP 20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N06	ESP 20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESP-1N07	ESP 20K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N08 ESP-1N09	ESP 20K 1TB (251-400TB) NLT3 ESP 20K 1TB (401-600TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESP-1N10	ESP 20K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N11	ESP 20K 1TB (1001TB OR GREATER) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1UPG	ESP 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EZSM-1ADDBASE EZSM-1ADD-C01	EZSM 20K BASE LIC & PROD ADD EZSM 20K 1TB (0-14TB) ADD	\$4,820.00 \$850.00	EN-S EN-S	36% 36%	\$3,084.80 \$544.00	\$867.60 \$153.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$867.60 \$153.00
5	EZSM-1ADD-C02	EZSM 20K 1TB (15-25TB) ADD	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	EZSM-1ADD-C03	EZSM 20K 1TB (26-40TB) ADD	\$700.00	EN-S	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-1ADD-C04	EZSM 20K 1TB (41-60TB) ADD	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	EZSM-1ADD-C05 EZSM-1ADD-C06	EZSM 20K 1TB (61-100TB) ADD EZSM 20K 1TB (101-150TB) ADD	\$630.00 \$560.00	EN-S EN-S	36% 36%	\$403.20 \$358.40	\$113.40 \$100.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$113.40 \$100.80
5	EZSM-1ADD-C07	EZSM 20K 1TB (101-1301B) ADD	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-1ADD-C08	EZSM 20K 1TB (251-400TB) ADD	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-1ADD-C09	EZSM 20K 1TB (401-600TB) ADD	\$380.00	EN-S	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5 5	EZSM-1ADD-C10 EZSM-1ADD-C11	EZSM 20K 1TB (601-1000TB) ADD EZSM 20K 1TB (1001TB OR GREATER) AD	\$330.00 \$280.00	EN-S EN-S	36% 36%	\$211.20 \$179.20	\$59.40 \$50.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59.40 \$50.40
5	EZSM-1ADD-N01	EZSM 20K ADD 1TB (0-14TB) NLT3	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-1ADD-N02	EZSM 20K ADD 1TB (15-25TB) NLT3	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	EZSM-1ADD-N03	EZSM 20K ADD 1TB (26-40TB) NLT3	\$350.00	EN-S	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5 5	EZSM-1ADD-N04 EZSM-1ADD-N05	EZSM 20K ADD 1TB (41-60TB) NLT3 EZSM 20K ADD 1TB (61-100TB) NLT3	\$330.00 \$310.00	EN-S EN-S	36% 36%	\$211.20 \$198.40	\$59.40 \$55.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59.40 \$55.80
5	EZSM-1ADD-N06	EZSM 20K ADD 1TB (01-150TB) NLT3	\$280.00	EN-S	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-1ADD-N07	EZSM 20K ADD 1TB (151-250TB) NLT3	\$250.00	EN-S	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	EZSM-1ADD-N08	EZSM 20K ADD 1TB (251-400TB) NLT3	\$220.00	EN-S	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5 5	EZSM-1ADD-N09 EZSM-1ADD-N10	EZSM 20K ADD 1TB (401-600TB) NLT3 EZSM 20K ADD 1TB (601-1000TB) NLT3	\$190.00 \$160.00	EN-S EN-S	36% 36%	\$121.60 \$102.40	\$34.20 \$28.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.20 \$28.80
5	EZSM-1ADD-N11	EZSM 20K ADD 1TB (001-1000TB) NLT3	\$140.00	EN-S	36%	\$89.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	EZSM-1ADD-R01	EZSM REG 20K 1TB (0-14TB) ADD	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-1ADD-R02	EZSM REG 20K 1TB (15-25TB) ADD	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5 5	EZSM-1ADD-R03 EZSM-1ADD-R04	EZSM REG 20K 1TB (26-40TB) ADD EZSM REG 20K 1TB (41-60TB) ADD	\$1,410.00 \$1,300.00	EN-S EN-S	36% 36%	\$902.40 \$832.00	\$253.80 \$234.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253.80 \$234.00
5	EZSM-1ADD-R05	EZSM REG 20K 1TB (41-00TB) ADD	\$1,250.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-1ADD-R06	EZSM REG 20K 1TB (101-150TB) ADD	\$1,130.00	EN-S	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-1ADD-R07	EZSM REG 20K 1TB (151-250TB) ADD	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5 5	EZSM-1ADD-R08 EZSM-1ADD-R09	EZSM REG 20K 1TB (251-400TB) ADD EZSM REG 20K 1TB (401-600TB) ADD	\$870.00 \$760.00	EN-S EN-S	36% 36%	\$556.80 \$486.40	\$156.60 \$136.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.60 \$136.80
5	EZSM-1ADD-R10	EZSM REG 20K 1TB (401-000TB) ADD	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-1ADD-R11	EZSM REG 20K 1TB (1001 TB+) ADD	\$570.00	EN-S	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM1ADD-RBAS	EZSM REG 20K BASE LICENSE	\$9,640.00	EN-S	36%	\$6,169.60	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5 5	EZSM-1ADD-RUP EZSM-1ADD-UPG	EZSM REG 20K BASE UPGRADE EZSM 20K ADD UPGRADE+C183	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EZSM-1BASE	EZSM 20K BASE LIC & PROD	\$9,640.00	EN-S	36%	\$6,169.60	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-1C01	EZSM 20K 1TB (0-14TB)	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-1C02	EZSM 20K 1TB (15-25TB)	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5 5	EZSM-1C03 EZSM-1C04	EZSM 20K 1TB (26-40TB) EZSM 20K 1TB (41-60TB)	\$1,410.00 \$1,300.00	EN-S EN-S	36% 36%	\$902.40 \$832.00	\$253.80 \$234.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253.80 \$234.00
5	EZSM-1C04 EZSM-1C05	EZSM 20K 1TB (41-601B) EZSM 20K 1TB (61-100TB)	\$1,300.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-1C06	EZSM 20K 1TB (101-150TB)	\$1,130.00	EN-S	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-1C07	EZSM 20K 1TB (151-250TB)	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5 5	EZSM-1C08	EZSM 20K 1TB (251-400TB)	\$870.00	EN-S EN-S	36% 36%	\$556.80 \$486.40	\$156.60 \$136.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$156.60 \$136.80
5	EZSM-1C09 EZSM-1C10	EZSM 20K 1TB (401-600TB) EZSM 20K 1TB (601-1000TB)	\$760.00 \$660.00	EN-S	36%	\$486.40 \$422.40	\$136.80 \$118.80	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$136.80 \$118.80
5	EZSM-1C11	EZSM 20K 1TB (001F1000TB)  EZSM 20K 1TB (1001TB OR GREATER)	\$570.00	EN-S	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM-1N01	EZSM 20K 1TB (0-14TB) NLT3	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5 5	EZSM-1N02 EZSM-1N03	EZSM 20K 1TB (15-25TB) NLT3	\$800.00 \$700.00	EN-S EN-S	36% 36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.00 \$126.00
5	EZSM-1N03 EZSM-1N04	EZSM 20K 1TB (26-40TB) NLT3 EZSM 20K 1TB (41-60TB) NLT3	\$650.00	EN-S	36%	\$448.00 \$416.00	\$126.00 \$117.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$126.00 \$117.00
•			ψ000.00		-570	<b>\$1.0.00</b>	Ψ	<b>40.00</b>	Ψ0.00	Ψ0.00	Ψ0.00	ŢO

					N <sup>1</sup>	VP LEVEL 1	NVP MAINTENANCE AN		NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EZSM-1N05	EZSM 20K 1TB (61-100TB) NLT3	\$630.00	EN-S	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5 5	EZSM-1N06 EZSM-1N07	EZSM 20K 1TB (101-150TB) NLT3 EZSM 20K 1TB (151-250TB) NLT3	\$560.00 \$500.00	EN-S EN-S	36% 36%	\$358.40 \$320.00	\$100.80 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$100.80 \$90.00
5	EZSM-1N08	EZSM 20K 11B (151-2501B) NLT3	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-1N09	EZSM 20K 1TB (401-600TB) NLT3	\$380.00	EN-S	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-1N10	EZSM 20K 1TB (601-1000TB) NLT3	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-1N11	EZSM 20K 1TB (1001TB OR GREATER) NLT3	\$280.00	EN-S	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-1R01	EZSM REG 20K 1TB (0-14TB)	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5 5	EZSM-1R02 EZSM-1R03	EZSM REG 20K 1TB (15-25TB) EZSM REG 20K 1TB (26-40TB)	\$800.00 \$700.00	EN-S EN-S	36% 36%	\$512.00 \$448.00	\$144.00 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$144.00 \$126.00
5	EZSM-1R04	EZSM REG 20K 1TB (20-40TB)  EZSM REG 20K 1TB (41-60TB)	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.00
5	EZSM-1R05	EZSM REG 20K 1TB (61-100TB)	\$630.00	EN-S	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-1R06	EZSM REG 20K 1TB (101-150TB)	\$560.00	EN-S	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-1R07	EZSM REG 20K 1TB (151-250TB)	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5 5	EZSM-1R08 EZSM-1R09	EZSM REG 20K 1TB (251-400TB)	\$430.00 \$380.00	EN-S EN-S	36% 36%	\$275.20 \$243.20	\$77.40 \$68.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.40 \$68.40
5	EZSM-1R10	EZSM REG 20K 1TB (401-600TB) EZSM REG 20K 1TB (601-1000TB)	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-1R11	EZSM REG 20K 1TB (1001 TB+)	\$280.00	EN-S	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-1RBAS	EZSM REG 20K BASE LICENSE	\$4,820.00	EN-S	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-1RUP	EZSM REG 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-1UPGRADE	EZSM 20K UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EZSM-2ADD-R01 EZSM-2ADD-R02	EZSM REG 40K 1TB (0-14TB) ADD EZSM REG 40K 1TB (15-25TB) ADD	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$153.00 \$144.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.00 \$144.00
5	EZSM-2ADD-R03	EZSM REG 40K 1TB (10-2015) ADD	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-2ADD-R04	EZSM REG 40K 1TB (41-60TB) ADD	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-2ADD-R05	EZSM REG 40K 1TB (61-100TB) ADD	\$0.00	EN-S	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-2ADD-R06	EZSM REG 40K 1TB (101-150TB) ADD	\$0.00	EN-S	36%	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5 5	EZSM-2ADD-R07 EZSM-2ADD-R08	EZSM REG 40K 1TB (151-250TB) ADD EZSM REG 40K 1TB (251-400TB) ADD	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$90.00 \$77.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$77.40
5	EZSM-2ADD-R09	EZSM REG 40K 1TB (201-400TB) ADD	\$0.00	EN-S	36%	\$0.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-2ADD-R10	EZSM REG 40K 1TB (601-1000TB) ADD	\$0.00	EN-S	36%	\$0.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-2ADD-R11	EZSM REG 40K 1TB (1001 TB+) ADD	\$0.00	EN-S	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM2ADD-RBAS	EZSM REG 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-2ADD-RUP	EZSM REG 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EZSM-2R01 EZSM-2R02	EZSM REG 40K 1TB (0-14TB) EZSM REG 40K 1TB (15-25TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$306.00 \$288.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$306.00 \$288.00
5	EZSM-2R03	EZSM REG 40K 1TB (13-23TB)  EZSM REG 40K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	EZSM-2R04	EZSM REG 40K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-2R05	EZSM REG 40K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-2R06	EZSM REG 40K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5 5	EZSM-2R07	EZSM REG 40K 1TB (151-250TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$180.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$180.00
5	EZSM-2R08 EZSM-2R09	EZSM REG 40K 1TB (251-400TB) EZSM REG 40K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$156.60 \$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60 \$136.80
5	EZSM-2R10	EZSM REG 40K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-2R11	EZSM REG 40K 1TB (1001 TB+)	\$0.00	EN-S	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM-2RBAS	EZSM REG 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-2RUP	EZSM REG 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GDDR1CAOPSMVS GDDR-1SITELIC	EMC GDDR 20K W/ CAOPSMVS LIC EMC GDDR 20K SITE LICENSE	\$210,000.00 \$175,000.00	EN-S EN-S	36% 36%	\$134,400.00 \$112,000.00	\$37,800.00 \$31,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37,800.00 \$31,500.00
5	GDDR2CAOPSMVS	EMC GDDR 40K W/ CAOPSMVS LIC	\$0.00	EN-S	36%	\$0.00	\$37,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,800.00
5	GDDR-2SITELIC	EMC GDDR 40K SITE LICENSE	\$0.00	EN-S	36%	\$0.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	LPS-VG10	VG10 Local Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$1,070.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,070.10
5	LPS-VG50	VG50 Local Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$1,892.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.70
5 5	LPS-VG50-10K MFE-1SW-KIT	VG50 Local Protection 10k Suite=IC MAINFRAME ENABLERS 20K RT KIT FOR ZOS	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PPAK-VG50-10K	VG50 Total Protection 10k Pack=IC	\$80,880.00	EN-S	36%	\$51,763.20	\$14,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,558.40
5	RPAKS390-1BAS	RESPAK FOR S/390 20K BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CDP-1TB	RPEX CDP 1TB PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$522.36	\$0.00	\$0.00	\$0.00	\$0.00	\$522.36
5	RPBA-CDP-BASE	RPEX CDP BASE LICENSE PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$3,409.02	\$0.00	\$0.00	\$0.00	\$0.00	\$3,409.02
5	RPBA-CDP-R01U	RPEX TO RPCL TIER 1 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$687.24	\$0.00	\$0.00	\$0.00	\$0.00	\$687.24
5 5	RPBA-CDP-R02U RPBA-CDP-R03U	RPEX TO RPCL TIER 2 CDP UPGD 1TB RPEX TO RPCL TIER 3 CDP UPGD 1TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$514.44 \$353.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$514.44 \$353.16
5	RPBA-CDP-R04U	RPEX TO RPCL TIER 4 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$236.52	\$0.00	\$0.00	\$0.00	\$0.00	\$236.52
5	RPBA-CDP-UPGD	RPEX CDP BASE TO RPCL CDP BASE UPGD	\$0.00	EN-S	36%	\$0.00	\$3,790.98	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.98
5	RPBA-CLR-BASE	RPEX CLR BASE LICENSE PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$937.44	\$0.00	\$0.00	\$0.00	\$0.00	\$937.44
5	RPBA-CLR-UPGD	RPEX CLR BASE TO RPCL CLR BASE UPGD	\$0.00	EN-S	36%	\$0.00	\$1,042.56	\$0.00	\$0.00	\$0.00	\$0.00	\$1,042.56
5 5	RPBA-CRR-1TB RPBA-CRR-BASE	RPEX CRR 1TB PER CLUSTER  PDEY CRR RASE LICENSE DED CLUSTED	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$547.20 \$2.250.00
5	RPBA-CRR-BASE RPBA-CRR-R01U	RPEX CRR BASE LICENSE PER CLUSTER RPEX TO RPCL TIER 1 CRR UPGD 1TB	\$0.00	EN-S	36% 36%	\$0.00 \$0.00	\$2,250.00 \$720.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,250.00 \$720.00
5	RPBA-CRR-R02U	RPEX TO RPCL TIER 2 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$466.56	\$0.00	\$0.00	\$0.00	\$0.00	\$466.56
5	RPBA-CRR-R03U	RPEX TO RPCL TIER 3 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$236.16	\$0.00	\$0.00	\$0.00	\$0.00	\$236.16
5	RPEX-1TBN	RECOVERPOINT EX 1TB NON-SATA	\$0.00	EN-S	36%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	RPS-VG10	VG10 Remote Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$2,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,766.60
5	RPS-VG50	VG50 Remote Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$4,658.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,658.40
5 5	RPS-VG50-10K SCS-VG10	VG50 Remote Protection 10k Suite=IC VG10 Events and Retention Suite=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$1,018.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,018.80
5	SCS-VG50	VG50 Events and Retention Suite=IC	\$0.00	EN-S	36%	\$0.00	\$2,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,038.50
5	SCS-VG50-10K	VG50 Events and Retention 10k Suite=IC	\$12,940.00	EN-S	36%	\$8,281.60	\$2,329.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,329.20
5	SRDF20KRNMFCG	SRDF MFCG RUNTIME NO CHRG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1	NVP MAINTENANCE AND WAR		RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF20KRNS390	SRDF S390 RUNTIME NO CHRG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF20KRNVOS SRDF20KRUNAS4	SRDF VOS RUNTIME NO CHRG SRDF AS4 RUNTIME NO CHRG	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDF20KRUNMSP	SRDF MSP RUNTIM NO CHRG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDF20KRUNOPN	SRDF OPEN RUNTIME NO CHRG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNTPF	SRDF TPF RUNTIME NO CHRG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFA20KRNZOS SRDFAR20K-C01	SRDF/A 20K RUNTIME FOR ZOS SRDFAR20K 1TB (0-14TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-C02	SRDFAR20K 1TB (0-14-15)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C03	SRDFAR20K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C04 SRDFAR20K-C05	SRDFAR20K 1TB (41-60TB) SRDFAR20K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFAR20K-C05 SRDFAR20K-C06	SRDFAR20K 1TB (01-100TB) SRDFAR20K 1TB (101-150TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-C07	SRDFAR20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C08	SRDFAR20K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFAR20K-C09 SRDFAR20K-C10	SRDFAR20K 1TB (401-600TB) SRDFAR20K 1TB (601-1000TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-C11	SRDFAR20K1TB (001-10001B) SRDFAR20K1TB (1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N01	SRDFAR20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N02	SRDFAR20K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDFAR20K-N03 SRDFAR20K-N04	SRDFAR20K 1TB (26-40TB) NLT3 SRDFAR20K 1TB (41-60TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-N05	SRDFAR20K 1TB (41-00TB) NLT3 SRDFAR20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N06	SRDFAR20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N07	SRDFAR20K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFAR20K-N08 SRDFAR20K-N09	SRDFAR20K 1TB (251-400TB) NLT3 SRDFAR20K 1TB (401-600TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-N10	SRDFAR20K 1TB (401-000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N11	SRDFAR20K1TB(1001TB OR GREATER) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-OBA	SRDFAR20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFAR20K-OPT SRDFAR20K-OUP	SRDFAR20K OPT OUT TB SRDFAR20K OPT OUT BASE UPGRADE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-R01	SRDFAR20K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R02	SRDFAR20K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R03	SRDFAR20K REPL 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFAR20K-R04 SRDFAR20K-R05	SRDFAR20K REPL 1TB (41-60TB) SRDFAR20K REPL 1TB (61-100TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-R06	SRDFAR20K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R07	SRDFAR20K REPL 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R08	SRDFAR20K REPL 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFAR20K-R09 SRDFAR20K-R10	SRDFAR20K REPL 1TB (401-600TB) SRDFAR20K REPL 1TB (601-1000TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFAR20K-R11	SRDFAR20K REPL 1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFAR20K-RBA	SRDFAR20K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SRDFAR20KRNZO SRDFAR20K-RUP	LIC FEAT CODE MF SRDFAR20K SRDFAR20K REPL BASE UPGRADE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFCE20KBASE	SRDF-CE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$203.40	\$0.00		\$0.00	\$0.00	\$203.40
5	SRDFCE20KC01	SRDF-CE 20K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00		\$0.00	\$0.00	\$45.00
5	SRDFCE20KC02	SRDF-CE 20K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00		\$0.00	\$0.00	\$39.60
5 5	SRDFCE20KC03 SRDFCE20KC04	SRDF-CE 20K 1TB (26-40TB) SRDF-CE 20K 1TB (41-60TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$36.00 \$32.40	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$36.00 \$32.40
5	SRDFCE20KC05	SRDF-CE 20K 1TB (41-00TB)	\$0.00	EN-S	36%	\$0.00	\$28.80	\$0.00		\$0.00	\$0.00	\$28.80
5	SRDFCE20KC06	SRDF-CE 20K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	SRDFCE20KC07	SRDF-CE 20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$23.40	\$0.00		\$0.00	\$0.00	\$23.40
5 5	SRDFCE20KC08 SRDFCE20KC09	SRDF-CE 20K 1TB (251-400TB) SRDF-CE 20K 1TB (401-600TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$19.80 \$14.40	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$14.40
5	SRDFCE20KC10	SRDF-CE 20K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDFCE20KC11	SRDF-CE 20K1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00		\$0.00	\$0.00	\$12.60
5	SRDFCE20KN01	SRDF-CE 20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00		\$0.00	\$0.00	\$21.60
5 5	SRDFCE20KN02 SRDFCE20KN03	SRDF-CE 20K 1TB (15-25TB) NLT3 SRDF-CE 20K 1TB (26-40TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$19.80 \$18.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$18.00
5	SRDFCE20KN04	SRDF-CE 20K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$16.20	\$0.00		\$0.00	\$0.00	\$16.20
5	SRDFCE20KN05	SRDF-CE 20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00		\$0.00	\$0.00	\$14.40
5	SRDFCE20KN06	SRDF-CE 20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00		\$0.00	\$0.00	\$12.60
5 5	SRDFCE20KN07 SRDFCE20KN08	SRDF-CE 20K 1TB (151-250TB) NLT3 SRDF-CE 20K 1TB (251-400TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$10.80 \$9.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$10.80 \$9.00
5	SRDFCE20KN09	SRDF-CE 20K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	SRDFCE20KN10	SRDF-CE 20K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$7.02
5	SRDFCE20KN11 SRDFCE20KOBAS	SRDF-CE 20K1TB(1001TB OR GREATER) NLT3 SRDF-CE 20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$6.30	\$0.00		\$0.00	\$0.00	\$6.30
5 5	SRDFCE20KOBAS SRDFCE20KOPT	SRDF-CE 20K OPT OUT BASE LICENSE SRDF-CE 20K OPT OUT TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFCE20KOUP	SRDF-CE 20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SRDFCE20KR01	SRDF-CE 20K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$50.58
5	SRDFCE20KR02	SRDF-CE 20K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$38.70	\$0.00		\$0.00	\$0.00	\$38.70
5 5	SRDFCE20KR03 SRDFCE20KR04	SRDF-CE 20K REPL 1TB (26-40TB) SRDF-CE 20K REPL 1TB (41-60TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$41.04 \$37.44	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$41.04 \$37.44
5	SRDFCE20KR05	SRDF-CE 20K REPL 1TB (41-00TB)	\$0.00	EN-S	36%	\$0.00	\$32.76	\$0.00		\$0.00	\$0.00	\$32.76
5	SRDFCE20KR06	SRDF-CE 20K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$29.34
5	SRDFCE20KR07	SRDF-CE 20K REPL 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$26.46

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFCE20KR08	SRDF-CE 20K REPL 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04
5 5	SRDFCE20KR09 SRDFCE20KR10	SRDF-CE 20K REPL 1TB (401-600TB) SRDF-CE 20K REPL 1TB (601-1000TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$19.80 \$15.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$15.84
5	SRDFCE20KR11	SRDF-CE 20K REPL 1TB (001F1000TB) SRDF-CE 20K REPL 1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	SRDFCE20KRBAS	SRDF-CE 20K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDFCE20KRUP	SRDF-CE 20K REPL BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KUPG	SRDF-CE 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRDF-CEM-2BAS SRDF-CEM-2C01	SRDF-CE 40K BASE LICENSE SRDF-CE 40K 1TB (0-14TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$203.40 \$45.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$203.40 \$45.00
5	SRDF-CEM-2C02	SRDF-CE 40K 1TB (0-141B) SRDF-CE 40K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-CEM-2C03	SRDF-CE 40K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDF-CEM-2C04	SRDF-CE 40K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SRDF-CEM-2C05	SRDF-CE 40K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5 5	SRDF-CEM-2C06 SRDF-CEM-2C07	SRDF-CE 40K 1TB (101-150TB) SRDF-CE 40K 1TB (151-250TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$25.20 \$23.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25.20 \$23.40
5	SRDF-CEM-2C08	SRDF-CE 40K 1TB (151-250TB) SRDF-CE 40K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-2C09	SRDF-CE 40K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-2C10	SRDF-CE 40K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-2C11	SRDF-CE 40K 1TB(1001TB or greater)	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5 5	SRDF-CEM-2N01 SRDF-CEM-2N02	SRDF-CE 40K 1TB (0-14TB) NLT3 SRDF-CE 40K 1TB (15-25TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$21.60 \$19.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21.60 \$19.80
5	SRDF-CEM-2N03	SRDF-CE 40K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SRDF-CEM-2N04	SRDF-CE 40K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDF-CEM-2N05	SRDF-CE 40K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5 5	SRDF-CEM-2N06 SRDF-CEM-2N07	SRDF-CE 40K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5 5	SRDF-CEM-2N07 SRDF-CEM-2N08	SRDF-CE 40K 1TB (151-250TB) NLT3 SRDF-CE 40K 1TB (251-400TB) NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$10.80 \$9.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10.80 \$9.00
5	SRDF-CEM-2N09	SRDF-CE 40K 1TB (2014001B) NET3	\$0.00	EN-S	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	SRDF-CEM-2N10	SRDF-CE 40K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$7.02
5	SRDF-CEM-2N11	SRDF-CE 40K 1TB(1001TB or greater) NLT3	\$0.00	EN-S	36%	\$0.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	SRDF-CEM-2R01	SRDF-CE 40K REPL 1TB (0-14TB) SRDF-CE 40K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$50.58
5 5	SRDF-CEM-2R02 SRDF-CEM-2R03	SRDF-CE 40K REPL 11B (15-251B) SRDF-CE 40K REPL 1TB (26-40TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$38.70 \$41.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38.70 \$41.04
5	SRDF-CEM-2R04	SRDF-CE 40K REPL 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$37.44	\$0.00	\$0.00	\$0.00	\$0.00	\$37.44
5	SRDF-CEM-2R05	SRDF-CE 40K REPL 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$32.76
5	SRDF-CEM-2R06	SRDF-CE 40K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$29.34
5 5	SRDF-CEM-2R07 SRDF-CEM-2R08	SRDF-CE 40K REPL 1TB (151-250TB) SRDF-CE 40K REPL 1TB (251-400TB)	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$26.46 \$23.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26.46 \$23.04
5 5	SRDF-CEM-2R09	SRDF-CE 40K REPL 11B (251-4001B) SRDF-CE 40K REPL 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$23.04 \$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04 \$19.80
5	SRDF-CEM-2R10	SRDF-CE 40K REPL 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$15.84	\$0.00	\$0.00	\$0.00	\$0.00	\$15.84
5	SRDF-CEM-2R11	SRDF-CE 40K REPL 1TB(1001TB or greater)	\$0.00	EN-S	36%	\$0.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	SRDF-CEM-2RBA	SRDF-CE 40K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5 5	SRDF-CEM-2RUP SRDF-CEM-2UPG	SRDF-CE 40K REPL BASE UPGRADE SRDF-CE 40K BASE UPGRADE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRDFSTR20KRNZ	SRDFSTAR RUNTIME FOR ZOS	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-HYPERPAV1	HYPERPAV 20K BASE LICENSE	\$28,000.00	EN-S	36%	\$17,920.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	SYMV2-MIGRBAS	SYMMETRIX 40K MIGRATION BUNDLE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC01	TF-EIM 20K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5 5	TF-EIM-20KC02 TF-EIM-20KC03	TF-EIM 20K 1TB 15-25TB TF-EIM 20K 1TB 26-40TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$102.60 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$102.60 \$90.00
5	TF-EIM-20KC04	TF-EIM 20K 1TB 20-40TB	\$0.00	EN-S	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-EIM-20KC05	TF-EIM 20K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-EIM-20KC06	TF-EIM 20K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5 5	TF-EIM-20KC07 TF-EIM-20KC08	TF-EIM 20K 1TB 151-250TB TF-EIM 20K 1TB 251-400TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$63.00 \$55.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00 \$55.80
5	TF-EIM-20KC09	TF-EIM 20K 1TB 201-400TB	\$0.00	EN-S	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-EIM-20KC10	TF-EIM 20K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-EIM-20KC11	TF-EIM 20K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-20KN01	TF-EIM 20K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5 5	TF-EIM-20KN02 TF-EIM-20KN03	TF-EIM 20K 1TB 15-25TB NLT3 TF-EIM 20K 1TB 26-40TB NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$50.40 \$45.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$50.40 \$45.00
5	TF-EIM-20KN04	TF-EIM 20K 1TB 20-40TB NLT3 TF-EIM 20K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00 \$41.40
5	TF-EIM-20KN05	TF-EIM 20K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-EIM-20KN06	TF-EIM 20K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-20KN07	TF-EIM 20K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5 5	TF-EIM-20KN08 TF-EIM-20KN09	TF-EIM 20K 1TB 251-400TB NLT3 TF-EIM 20K 1TB 401-600TB NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$27.00 \$25.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.00 \$25.20
5	TF-EIM-20KN10	TF-EIM 20K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-EIM-20KN11	TF-EIM 20K 1TB 1001TB OR GREATER NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-EIM-20KR01	TF-EIM 20K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-EIM-20KR02	TF-EIM 20K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5 5	TF-EIM-20KR03 TF-EIM-20KR04	TF-EIM 20K REG 1TB 26-40TB TF-EIM 20K REG 1TB 41-60TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$213.84 \$183.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$213.84 \$183.60
5	TF-EIM-20KR05	TF-EIM 20K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-EIM-20KR06	TF-EIM 20K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-EIM-20KR07	TF-EIM 20K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5 5	TF-EIM-20KR08 TF-EIM-20KR09	TF-EIM 20K REG 1TB 251-400TB TF-EIM 20K REG 1TB 401-600TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$113.40 \$96.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$113.40 \$96.48
5	TF-EIM-20KR10	TF-EIM 20K REG 1TB 401-000TB	\$0.00		36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
			ψ0.00	2.1-0	3070	ψ0.00	ψ042	ψ0.00	ψ0.00	ψ0.00	ψ0.00	Ψ07.72

BAND   SKU   DESCRIPTION   LIST PRICE USD   CODE   NVP LEVEL 1   DISCOUNT %   NVP LEVEL 1   DISCOUNT %   NVP LEVEL 1   LP MNT ANNUAL (STANDARD)   LP MART UPG (PREMIUM)   LP MART UPG (PREMIUM)   LP MART ANNUAL (STANDARD)   LP MART UPG (PREMIUM)	
5         TF-EIM-2C01         TF-EIM 40K 1TB 61-14TB         \$ 0.00         EN-S         38%         \$ 0.00         \$ 108.00         \$ 0.00	
5         TF-EIM-2C02         TF-EIM 40K 1TB 15-25TB         \$0.00         EN-S         36%         \$0.00<	0.00 \$52.74
5         TF-EIM-2C03         TF-EIM-2C04         TF-EIM-2C04         TF-EIM-2C04         TF-EIM-2C04         TF-EIM-2C05         S0.00         \$0.00	0.00 \$108.00 0.00 \$102.60
5         TF-EIM-2C05         TF-EIM 40K 1TB 61-100TB         \$0.00         EN-S         36%         \$0.00         \$79.20         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C06         TF-EIM 40K 1TB 101-150TB         \$0.00         EN-S         36%         \$0.00         \$72.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C07         TF-EIM 40K 1TB 151-250TB         \$0.00         EN-S         36%         \$0.00         \$63.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C08         TF-EIM 40K 1TB 251-400TB         \$0.00         EN-S         36%         \$0.00         \$55.80         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C09         TF-EIM 40K 1TB 401-600TB         \$0.00         EN-S         36%         \$0.00         \$55.80         \$0.00	0.00 \$90.00
5         TF-EIM-2C06         TF-EIM 40K 1TB 101-150TB         \$0.00         EN-S         36%         \$0.00         \$72.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C07         TF-EIM 40K 1TB 151-250TB         \$0.00         EN-S         36%         \$0.00         \$55.80         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C08         TF-EIM 40K 1TB 401-600TB         \$0.00         EN-S         36%         \$0.00         \$55.80         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C09         TF-EIM 40K 1TB 401-600TB         \$0.00         EN-S         36%         \$0.00         \$48.60         \$0.00         \$0.00         \$0.00           5         TF-EIM-2C10         TF-EIM 40K 1TB 601-1000TB         \$0.00         EN-S         36%         \$0.00         \$44.40         \$0.00	0.00 \$82.80
5         TF-EIM-ZCO7         TF-EIM-ZCO7         TF-EIM-ZCOT         TF-EIM-ZCOT         S0.00         \$0	0.00 \$79.20 0.00 \$72.00
5         TF-EIM-ZC08         TF-EIM-ZC08         TF-EIM-ZC00 TF-EIM 40K 1TB 251-400TB         \$0.00         EN-S         36%         \$0.00         \$55.80         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZC010         TF-EIM 40K 1TB 40H-600TB         \$0.00         EN-S         36%         \$0.00         \$41.40         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZC10         TF-EIM 40K 1TB 1001TB OR GREATER         \$0.00         EN-S         36%         \$0.00         \$41.40         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZC11         TF-EIM 40K 1TB 101TB OR GREATER         \$0.00         EN-S         36%         \$0.00         \$56.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-XN01         TF-EIM 40K 1TB 10-14TB NLT3         \$0.00         EN-S         36%         \$0.00         \$50.40         \$0.00         \$0.00         \$0.00           5         TF-EIM-XN02         TF-EIM 40K 1TB 12-25TB NLT3         \$0.00         EN-S         36%         \$0.00         \$50.40         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.	0.00 \$63.00
5 TF-EIM-2C10 TF-EIM 40K 1TB 601-1000TB \$0.00 EN-S 36% \$0.00 \$41.40 \$0.0	0.00 \$55.80
5         TF-EIM-ZC11         TF-EIM 40K 1TB 1011TB OR GREATER         \$0.00         EN-S         36%         \$0.00         \$36.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-NO1         TF-EIM 40K 1TB 10-14TB NLT3         \$0.00         EN-S         36%         \$0.00         \$54.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-NO2         TF-EIM 40K 1TB 15-25TB NLT3         \$0.00         EN-S         36%         \$0.00         \$50.40         \$0.00         \$0.00         \$0.00           5         TF-EIM-2N03         TF-EIM 40K 1TB 12-26TB NLT3         \$0.00         EN-S         36%         \$0.00         \$45.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-NO4         TF-EIM 40K 1TB 14-60TB NLT3         \$0.00         EN-S         36%         \$0.00         \$41.40         \$0.00         \$0.00         \$0.00           5         TF-EIM-NO4         TF-EIM 40K 1TB 161-100TB NLT3         \$0.00         EN-S         36%         \$0.00         \$39.60         \$0.00         \$0.00         \$0.00           5         TF-EIM-NO5         TF-EIM 40K 1TB 151-1250TB NLT3         \$0.00         EN-S         36%         \$0.00         \$36.00         \$0.00         \$0.00         \$0	0.00 \$48.60
5         TF-EIM-ZNO1         TF-EIM 40K 1TB 0-14TB NLT3         \$0.00         EN-S         36%         \$0.00         \$54.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZNO3         TF-EIM 40K 1TB 15-25TB NLT3         \$0.00         EN-S         36%         \$0.00         \$55.40         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZNO3         TF-EIM 40K 1TB 25-40TB NLT3         \$0.00         EN-S         36%         \$0.00         \$45.00         \$0.00         \$0.00           5         TF-EIM-ZNO4         TF-EIM 40K 1TB 14-16TB NLT3         \$0.00         EN-S         36%         \$0.00         \$41.40         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZNO5         TF-EIM 40K 1TB 16-1-10TB NLT3         \$0.00         EN-S         36%         \$0.00         \$9.00         \$0.00         \$0.00           5         TF-EIM-ZNO5         TF-EIM 40K 1TB 10-1-150TB NLT3         \$0.00         EN-S         36%         \$0.00         \$36.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZNO6         TF-EIM 40K 1TB 15-250TB NLT3         \$0.00         EN-S         36%         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.0	0.00 \$41.40 0.00 \$36.00
5         TF-EIM-ZNO3         TF-EIM 40K 1TB 26-40TB NLT3         \$0.00         EN-S         36%         \$0.00         \$45.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZNO4         TF-EIM 40K 1TB 41-60TB NLT3         \$0.00         EN-S         36%         \$0.00         \$39.60         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZNO5         TF-EIM 40K 1TB 61-100TB NLT3         \$0.00         EN-S         36%         \$0.00         \$39.60         \$0.00         \$0.00         \$0.00           5         TF-EIM-ZNO6         TF-EIM 40K 1TB 101-150TB NLT3         \$0.00         EN-S         36%         \$0.00         \$36.00         \$0.00         \$0.00         \$0.00           5         TF-EIM-NO7         TF-EIM 40K 1TB 151-250TB NLT3         \$0.00         EN-S         36%         \$0.00         \$32.40         \$0.00         \$0.00           5         TF-EIM-2NO8         TF-EIM 40K 1TB 251-400TB NLT3         \$0.00         EN-S         36%         \$0.00         \$27.00         \$0.00         \$0.00	0.00 \$54.00
5 TF-EIM-2N04 TF-EIM 40K 1TB 41-60TB NLT3 \$0.00 EN-S 36% \$0.00 \$41.40 \$0.00 \$0	0.00 \$50.40
5 TF-EIM-2N05 TF-EIM 40K 1TB 61-100TB NLT3 \$0.00 EN-S 36% \$0.00 \$39.60 \$0.00 \$	0.00 \$45.00 0.00 \$41.40
5 TF-EIM-2N07 TF-EIM-40K 1TB 151-250TB NLT3 \$0.00 EN-S 36% \$0.00 \$32.40 \$0.00	0.00 \$39.60
5 TF-EIM-2N08 TF-EIM 40K 1TB 251-400TB NLT3 \$0.00 EN-S 36% \$0.00 \$27.00 \$0.00 \$0.00 \$0.00	0.00 \$36.00
	0.00 \$32.40 0.00 \$27.00
5 TF-EIM-2N09 TF-EIM 40K 1TB 401-600TB NLT3 \$0.00 EN-S 36% \$0.00 \$25.20 \$0.00 \$0.00 \$0.00	0.00 \$27.00
5 TF-EIM-2N10 TF-EIM 40K 1TB 601-1000TB NLT3 \$0.00 EN-S 36% \$0.00 \$21.60 \$0.00 \$0.00 \$0.00	0.00 \$21.60
5 TF-EIM-2N11 TF-EIM-40K 1TB 1001TB NLT3 OR GREATER \$0.00 EN-S 36% \$0.00 \$18.00 \$0.00 \$0.00 \$0.00	0.00 \$18.00
5 TF-EIM-2R01 TF-EIM 40K REG 1TB 0-14TB \$0.00 EN-S 36% \$0.00 \$273.60 \$0.00 \$0.	0.00 \$273.60 0.00 \$242.64
5 TF-EIM-ZR03 TF-EIM 40K REG 1TB 26-40TB \$0.00 EN-S 36% \$0.00 \$213.84 \$0.00 \$0.00	0.00 \$213.84
5 TF-EIM-2R04 TF-EIM 40K REG 1TB 41-60TB \$0.00 EN-S 36% \$0.00 \$183.60 \$0.00 \$0.00 \$0.00	0.00 \$183.60
5 TF-EIM-2R05 TF-EIM 40K REG 1TB 61-100TB \$0.00 EN-S 36% \$0.00 \$163.80 \$0.00 \$	0.00 \$163.80 0.00 \$147.42
5 TF-EIM-2R06 TF-EIM 40K REG 1TB 101-150TB \$0.00 EN-S 36% \$0.00 \$147.42 \$0.00	0.00 \$147.42 0.00 \$131.04
5 TF-EIM-2R08 TF-EIM 40K REG 1TB 251-400TB \$0.00 EN-S 36% \$0.00 \$113.40 \$0.00 \$0.00 \$0.00	0.00 \$113.40
5 TF-EIM-2R09 TF-EIM 40K REG 1TB 401-600TB \$0.00 EN-S 36% \$0.00 \$96.48 \$0.00 \$0.00 \$0.00	0.00 \$96.48
5 TF-EIM-2R10 TF-EIM 40K REG 1TB 601-1000TB \$0.00 EN-S 36% \$0.00 \$84.42 \$0.00	0.00 \$84.42 0.00 \$52.74
5 TF-SIM-20KC01 TF-SIM 20K 1TB 0-14TB \$0.00 EN-S 36% \$0.00 \$108.00 \$0.00 \$0.00 \$0.00	0.00 \$108.00
5 TF-SIM-20KC02 TF-SIM 20K 1TB 15-25TB \$0.00 EN-S 36% \$0.00 \$102.60 \$0.00 \$0.00 \$0.00	0.00 \$102.60
5 TF-SIM-20KC03 TF-SIM 20K 1TB 26-40TB \$0.00 EN-S 36% \$0.00 \$90.00 \$0.00	0.00 \$90.00 0.00 \$82.80
5 TF-SIM-20KC05 TF-SIM 20K 17B 61-100TB \$0.00 EN-S 36% \$0.00 \$79.20 \$0.00 \$0.00	0.00 \$79.20
5 TF-SIM-20KC06 TF-SIM 20K 1TB 101-150TB \$0.00 EN-S 36% \$0.00 \$72.00 \$0.00 \$0.00 \$0.00	0.00 \$72.00
5 TF-SIM-20KC07 TF-SIM 20K 1TB 151-250TB \$0.00 EN-S 36% \$0.00 \$63.00 \$0.	0.00 \$63.00 0.00 \$55.80
5 TF-SIM-20KC08 TF-SIM 20K 1TB 251-400TB \$0.00 EN-S 36% \$0.00 \$55.80 \$0.00 \$0.	0.00 \$55.80 0.00 \$48.60
5 TF-SIM-20KC10 TF-SIM 20K 1TB 601-1000TB \$0.00 EN-S 36% \$0.00 \$41.40 \$0.00 \$0.00 \$0.00	0.00 \$41.40
5 TF-SIM-20KC11 TF-SIM 20K 1TB 1001TB OR GREATER \$0.00 EN-S 36% \$0.00 \$36.00 \$0.00 \$0.00 \$0.00	0.00 \$36.00
5 TF-SIM-20KN01 TF-SIM 20K 1TB 0-14TB NLT3 \$0.00 EN-S 36% \$0.00 \$54.00 \$0.00 \$	0.00 \$54.00 0.00 \$50.40
5 TF-SIM-20KN03 TF-SIM 20K 1TB 26-40TB NLT3 \$0.00 EN-S 36% \$0.00 \$45.00 \$0.00 \$0.00 \$0.00	0.00 \$45.00
5 TF-SIM-20KN04 TF-SIM 20K 1TB 41-60TB NLT3 \$0.00 EN-S 36% \$0.00 \$41.40 \$0.00 \$0.00 \$0.00	0.00 \$41.40
5 TF-SIM-20KN05 TF-SIM 20K 1TB 61-100TB NLT3 \$0.00 EN-S 36% \$0.00 \$39.60 \$0.00	0.00 \$39.60 0.00 \$36.00
5 TF-SIM-20KN07 TF-SIM 20K 17B 151-250TB NLT3 \$0.00 EN-S 36% \$0.00 \$32.40 \$0.00 \$0.00 \$0.00	0.00 \$32.40
5 TF-SIM-20KN08 TF-SIM 20K 1TB 251-400TB NLT3 \$0.00 EN-S 36% \$0.00 \$27.00 \$0.00 \$0.00 \$0.00	0.00 \$27.00
5 TF-SIM-20KN09 TF-SIM 20K 1TB 401-600TB NLT3 \$0.00 EN-S 36% \$0.00 \$25.20 \$0.00 \$0.00 \$0.00	0.00 \$25.20
5 TF-SIM-20K110 TF-SIM 20K 1TB 601-1000TB NLT3 \$0.00 EN-S 36% \$0.00 \$21.60 \$0.00 \$0.	0.00 \$21.60 0.00 \$18.00
5 TF-SIM-20KOBA TF-SIM 20K OPT OUT BASE LICENSE \$0.00 EN-S 36% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0.00 \$0.00
5 TF-SIM-20KOPT TF-SIM 20K OPT OUT TB \$0.00 EN-S 36% \$0.00 \$	0.00 \$0.00
5 TF-SIM-20KOUP TF-SIM 20K OPT OUT BASE UPGRADE \$0.00 EN-S 36% \$0.00 \$0.	0.00 \$0.00 0.00 \$273.60
5 TF-SIM-20KR02 TF-SIM 20K REG 1TB 15-25TB \$0.00 EN-S 36% \$0.00 \$242.64 \$0.00 \$0.00 \$0.00	0.00 \$242.64
5 TF-SIM-20KR03 TF-SIM 20K REG 1TB 26-40TB \$0.00 EN-S 36% \$0.00 \$213.84 \$0.00 \$0.00 \$0.00	0.00 \$213.84
5 TF-SIM-20KR04 TF-SIM 20K REG 1TB 41-60TB \$0.00 EN-S 36% \$0.00 \$183.60 \$0.00	0.00 \$183.60 0.00 \$163.80
5 IF-SIM-ZUNRO8 IF-SIM ZUN REG ITB 01-1015 \$0.00	0.00 \$163.60
5 TF-SIM-20KR07 TF-SIM 20K REG 1TB 151-250TB \$0.00 EN-S 36% \$0.00 \$131.04 \$0.00 \$0.00 \$0.00	0.00 \$131.04
5 TF-SIM-20KR08 TF-SIM-20K REG 1TB 251-400TB \$0.00 EN-S 36% \$0.00 \$113.40 \$0.00 \$0.00 \$0.00	0.00 \$113.40
5 TF-SIM-20KR09 TF-SIM 20K REG 1TB 401-600TB \$0.00 EN-S 36% \$0.00 \$96.48 \$0.00	0.00 \$96.48 0.00 \$84.42
5 TF-SIM-20KR11 TF-SIM 20K REG 1TB 1001TB OR GREATER \$0.00 EN-S 36% \$0.00 \$52.74 \$0.00 \$0.00 \$0.00	0.00 \$52.74
5 TF-SIM-2C01 TF-SIM 40K 1TB 0-14TB \$0.00 EN-S 36% \$0.00 \$108.00 \$0.00 \$0.00 \$0.00	0.00 \$108.00
5 TF-SIM-2C02 TF-SIM 40K 1TB 15-25TB \$0.00 EN-S 36% \$0.00 \$102.60 \$0.00	0.00 \$102.60 0.00 \$90.00
5 IF-SIM-ZOUS IF-SIM 40K ITB 41-60TB \$0.00 EN-S 36% \$0.00 \$90.00 \$	0.00 \$82.80
5 TF-SIM-2C05 TF-SIM 40K 1TB 61-100TB \$0.00 EN-S 36% \$0.00 \$79.20 \$0.00 \$0.00 \$0.00	0.00 \$79.20
5 TF-SIM-2C06 TF-SIM 40K 1TB 101-150TB \$0.00 EN-S 36% \$0.00 \$72.00 \$0.00	0.00 \$72.00
5 TF-SIM-2C07 TF-SIM 40K 1TB 151-250TB \$0.00 EN-S 36% \$0.00 \$63.00 \$0.00	0.00 \$63.00 0.00 \$55.80
5 TF-SIM-2C09 TF-SIM 40K 1TB 401-600TB \$0.00 EN-S 36% \$0.00 \$48.60 \$0.00 \$0.00 \$0.00	0.00 \$48.60

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-SIM-2C10	TF-SIM 40K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5 5	TF-SIM-2C11 TF-SIM-2N01	TF-SIM 40K 1TB 1001TB OR GREATER TF-SIM 40K 1TB 0-14TB NLT3	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$36.00 \$54.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36.00 \$54.00
5 5	TF-SIM-2N01 TF-SIM-2N02	TF-SIM 40K 1TB 0-141B NLT3	\$0.00	EN-S	36%	\$0.00	\$54.00 \$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-SIM-2N03	TF-SIM 40K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-SIM-2N04	TF-SIM 40K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-SIM-2N05	TF-SIM 40K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-SIM-2N06	TF-SIM 40K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-SIM-2N07	TF-SIM 40K 1TB 151-250TB NLT3	\$0.00 \$0.00	EN-S	36% 36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5 5	TF-SIM-2N08 TF-SIM-2N09	TF-SIM 40K 1TB 251-400TB NLT3 TF-SIM 40K 1TB 401-600TB NLT3	\$0.00	EN-S EN-S	36%	\$0.00 \$0.00	\$27.00 \$25.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.00 \$25.20
5	TF-SIM-2N10	TF-SIM 40K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-SIM-2N11	TF-SIM 40K 1TB 1001TB NLT3 OR GREATER	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-SIM-2R01	TF-SIM 40K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-SIM-2R02	TF-SIM 40K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5 5	TF-SIM-2R03 TF-SIM-2R04	TF-SIM 40K REG 1TB 26-40TB TF-SIM 40K REG 1TB 41-60TB	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$213.84 \$183.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$213.84 \$183.60
5	TF-SIM-2R05	TF-SIM 40K REG 1TB 41-00TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-SIM-2R06	TF-SIM 40K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-SIM-2R07	TF-SIM 40K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-SIM-2R08	TF-SIM 40K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-SIM-2R09	TF-SIM 40K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-SIM-2R10	TF-SIM 40K REG 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5 5	TF-SIM-2R11 UNISF-VG10	TF-SIM 40K REG 1TB 1001TB OR GREATER VG10 Unisphere File Suite=IC	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$52.74 \$291.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$52.74 \$291.60
5	UNISF-VG50	VG50 Unisphere File Suite=IC	\$0.00	EN-S	36%	\$0.00	\$2,911.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,911.50
5	UNISF-VG50-10K	VG50 Unisphere File 10k Suite=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V20K-MIGRBAS	VMAX 20K MIGRATION BUNDLE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-LPS	VG10 Local Protection Suite=IC	\$5,945.00	EN-S	36%	\$3,804.80	\$1,070.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,070.10
5	VG10-PPAK	VG10 Total Protection Pack=IC	\$36,460.00	EN-S	36%	\$23,334.40	\$6,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,562.80
5 5	VG10-RPS VG10-SCS	VG10 REMOTE Protection Suite=IC VG10 Events and Retention Suite=IC	\$15,370.00 \$5,660.00	EN-S EN-S	36% 36%	\$9,836.80 \$3,622.40	\$2,766.60 \$1,018.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,766.60 \$1,018.80
5	VG10-3C3 VG10-UNISF	VG10 Unisphere File Suite=IC	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	VG50-LPS	VG50 Local Protection Suite=IC	\$10,515.00	EN-S	36%	\$6,729.60	\$1,892.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.70
5	VG50-PPAK	VG50 Total Protection Pack=IC	\$56,295.00	EN-S	36%	\$36,028.80	\$10,133.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,133.10
5	VG50-RPS	VG50 REMOTE Protection Suite=IC	\$25,880.00	EN-S	36%	\$16,563.20	\$4,658.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,658.40
5	VG50-SCS	VG50 Events and Retention Suite=IC	\$11,325.00	EN-S	36%	\$7,248.00	\$2,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,038.50
5 5	VG50-UNISF	VG50 Unisphere File Suite=IC	\$16,175.00	EN-S	36%	\$10,352.00	\$2,911.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,911.50
5		VMAX10K ADVANCED SW FILE BLK PPAK=IC VMAX10K FILE BLK UNISPHERE PPAK=IC	\$80,560.00 \$13,570.00	EN-S EN-S	36% 36%	\$51,558.40 \$8,684.80	\$14,500.80 \$2,442.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,500.80 \$2,442.60
5		WMAX10K LOCAL PROT FILE BLK REG PPAK=IC	\$13,890.00	EN-S	36%	\$8,889.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5		IVMAX10K REM PROT FILE BLK REG PPAK=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5		VMAX10K REM PROT FILE BLK RAW PPAK=IC	\$10,000.00	EN-S	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	V-MF-1BAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	V-MF-1C01 V-MF-1C02	VMAX MNFRM PKG 20K SWR 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5 5	V-MF-1C02 V-MF-1C03	VMAX MNFRM PKG 20K SWR 1TB 15-25TB VMAX MNFRM PKG 20K SWR 1TB 26-40TB	\$2,415.00 \$2,125.00	EN-S EN-S	36% 36%	\$1,545.60 \$1,360.00	\$434.70 \$382.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$434.70 \$382.50
5	V-MF-1C04	VMAX MNFRM PKG 20K SWR 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	V-MF-1C05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	V-MF-1C06	VMAX MNFRM PKG 20K SWR 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-1C07	VMAX MNFRM PKG 20K SWR 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5 5	V-MF-1C08 V-MF-1C09	VMAX MNFRM PKG 20K SWR 1TB 251-400TB VMAX MNFRM PKG 20K SWR 1TB 401-600TB	\$1,320.00 \$1,145.00	EN-S EN-S	36% 36%	\$844.80 \$732.80	\$237.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$237.60 \$206.10
5	V-MF-1C09 V-MF-1C10	VMAX MNFRM PKG 20K SWR 1TB 401-6001B  VMAX MNFRM PKG 20K SWR 1TB 601-1000TB	\$1,145.00	EN-S	36%	\$636.80	\$206.10 \$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-1C11	VMAX MNFRM PKG 20K SWR 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$175.70
5	V-MF-1LBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	V-MF-1LC01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-1LC02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5 5	V-MF-1LC03 V-MF-1LC04	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB	\$2,125.00	EN-S	36% 36%	\$1,360.00	\$382.50 \$354.60	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$382.50 \$354.60
5	V-MF-1LC04 V-MF-1LC05	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB VMAX MNFRM PKGL 20K SWR 1TB 61-100TB	\$1,970.00 \$1,895.00	EN-S EN-S	36%	\$1,260.80 \$1,212.80	\$354.60 \$341.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$354.60 \$341.10
5	V-MF-1LC05 V-MF-1LC06	VMAX MNFRM PKGL 20K SWR 1TB 01-100TB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-1LC07	VMAX MNFRM PKGL 20K SWR 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-1LC08	VMAX MNFRM PKGL 20K SWR 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	V-MF-1LC09	VMAX MNFRM PKGL 20K SWR 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	V-MF-1LC10	VMAX MNFRM PKGL 20K SWR 1TB 601-1000TB	\$995.00	EN-S	36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-1LC11 V-MF-1LN01	VMAX MNFRM PKGL 20K SWR 1TB 1001 TB+ VMAX MNFRM PKGL 20K SWR 1TB 0-14TB NLT3	\$865.00 \$1,285.00	EN-S EN-S	36% 36%	\$553.60 \$822.40	\$155.70 \$231.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$155.70 \$231.30
5 5	V-MF-1LN02	VMAX MNFRM PKGL 20K SWR 1TB 0-141B NLT3  VMAX MNFRM PKGL 20K SWR 1TB 15-25TB NLT3	\$1,205.00	EN-S	36%	\$622.40 \$771.20	\$231.30 \$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$231.30 \$216.90
5	V-MF-1LN03	VMAX MNFRM PKGL 20K SWR 1TB 10-25TB NLT3	\$1,065.00	EN-S	36%	\$681.60	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5	V-MF-1LN04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB NLT3	\$985.00	EN-S	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	V-MF-1LN05	VMAX MNFRM PKGL 20K SW 1TB 61-100TB NLT3	\$945.00	EN-S	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	V-MF-1LN06	VMAX MFRM PKGL 20K SW 1TB 101-150TB NLT3	\$850.00		36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5		VMAX MFRM PKGL 20K SW 1TB 151-250TB NLT3	\$755.00	EN-S	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5 5		VMAX MFRM PKGL 20K SW 1TB 251-400TB NLT3 VMAX MFRM PKGL 20K SW 1TB 401-600TB NLT3	\$660.00 \$575.00	EN-S EN-S	36% 36%	\$422.40 \$368.00	\$118.80 \$103.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$118.80 \$103.50
5 5	V-MF-1LN10	VMAX MFRM PKGL 20K SW 11B 401-0001B NL13	\$575.00 \$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	V-MF-1LN11	VMAX MFRM PKGL 20K SW 1TB 1001TB OR GRTR	\$435.00	EN-S	36%	\$278.40	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$78.30
5	V-MF-1LR01	VMAX MNFRM PKGL 20K SWR REG 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70

					N	VP LEVEL 1	NVP MAINTENANCE AND		NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-1LR02	VMAX MNFRM PKGL 20K SWR REG 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5 5	V-MF-1LR03 V-MF-1LR04	VMAX MNFRM PKGL 20K SWR REG 1TB 26-40TB VMAX MNFRM PKGL 20K SWR REG 1TB 41-60TB	\$2,125.00 \$1,970.00	EN-S EN-S	36% 36%	\$1,360.00 \$1,260.80	\$382.50 \$354.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$382.50 \$354.60
5	V-MF-1LR05	VMAX MNFRM PKGL 20K SWR REG 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	V-MF-1LR06	VMAX MNFRM PKGL 20K SW REG 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-1LR07	VMAX MNFRM PKGL 20K SW REG 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5 5	V-MF-1LR08 V-MF-1LR09	VMAX MNFRM PKGL 20K SW REG 1TB 251-400TB VMAX MNFRM PKGL 20K SW REG 1TB 401-600TB	\$1,320.00 \$1,145.00	EN-S EN-S	36% 36%	\$844.80 \$732.80	\$237.60 \$206.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$237.60 \$206.10
5	V-MF-1LR10	VMAX MFRM PKGL 20K SW REG 1TB 401-000TB	\$995.00	EN-S	36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-1LR11	VMAX MNFRM PKGL 20K SWR REG 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	V-MF-1LRBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5 5	V-MF-1LRUP V-MF-1LUP	VMAX MNFRM PKGL 20K SWR BASE UPGRADE VMAX MNFRM PKGL 20K SWR BASE UPGRADE	\$0.00 \$0.00	EN-S EN-S	36% 36%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-MF-1N01	VMAX MNFRM PKG 20K SWR 1TB 0-14TB NLT3	\$1,285.00	EN-S	36%	\$822.40	\$231.30	\$0.00	\$0.00	\$0.00	\$0.00	\$231.30
5	V-MF-1N02	VMAX MNFRM PKG 20K SWR 1TB 15-25TB NLT3	\$1,205.00	EN-S	36%	\$771.20	\$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$216.90
5	V-MF-1N03	VMAX MNFRM PKG 20K SWR 1TB 26-40TB NLT3	\$1,065.00	EN-S	36%	\$681.60	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5 5	V-MF-1N04 V-MF-1N05	VMAX MNFRM PKG 20K SWR 1TB 41-60TB NLT3 VMAX MNFRM PKG 20K SWR 1TB 61-100TB NLT3	\$985.00 \$945.00	EN-S EN-S	36% 36%	\$630.40 \$604.80	\$177.30 \$170.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$177.30 \$170.10
5	V-MF-1N06	VMAX MNFRM PKG 20K SW 1TB 101-150TB NLT3	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	V-MF-1N07	VMAX MNFRM PKG 20K SW 1TB 151-250TB NLT3	\$755.00	EN-S	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	V-MF-1N08	VMAX MNFRM PKG 20K SW 1TB 251-400TB NLT3	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5 5	V-MF-1N09 V-MF-1N10	VMAX MNFRM PKG 20K SW 1TB 401-600TB NLT3 VMAX MNFRM PKG 20K SW 1TB 601-1000TBNLT3	\$575.00 \$500.00	EN-S EN-S	36% 36%	\$368.00 \$320.00	\$103.50 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.50 \$90.00
5	V-MF-1N10 V-MF-1N11	VMAX MNFRM PKG 20K SW 1TB 001-10001BNET3	\$435.00	EN-S	36%	\$278.40	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$78.30
5	V-MF-1R01	VMAX MNFRM PKG 20K SWR REG 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-1R02	VMAX MNFRM PKG 20K SWR REG 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5 5	V-MF-1R03 V-MF-1R04	VMAX MNFRM PKG 20K SWR REG 1TB 26-40TB	\$2,125.00	EN-S EN-S	36% 36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	V-MF-1R04 V-MF-1R05	VMAX MNFRM PKG 20K SWR REG 1TB 41-60TB VMAX MNFRM PKG 20K SWR REG 1TB 61-100TB	\$1,970.00 \$1,895.00	EN-S	36%	\$1,260.80 \$1,212.80	\$354.60 \$341.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$354.60 \$341.10
5	V-MF-1R06	VMAX MNFRM PKG 20K SWR REG 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-1R07	VMAX MNFRM PKG 20K SWR REG 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-1R08	VMAX MNFRM PKG 20K SWR REG 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5 5	V-MF-1R09 V-MF-1R10	VMAX MNFRM PKG 20K SWR REG 1TB 401-600TB VMAX MNFRM PKG 20K SW REG 1TB 601-1000TB	\$1,145.00 \$995.00	EN-S EN-S	36% 36%	\$732.80 \$636.80	\$206.10 \$179.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$206.10 \$179.10
5	V-MF-1R11	VMAX MNFRM PKG 20K SWR REG 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	V-MF-1RBAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	V-MF-1RUP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1UP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-MF-2BAS V-MF-2C01	VMAX MNFRM PKG 40K SWR BASE LICENSE VMAX MNFRM PKG 40K SWR 1TB 0-14TB	\$27,585.00 \$2,310.00	EN-S EN-S	36% 36%	\$17,654.40 \$1,478.40	\$4,965.30 \$415.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,965.30 \$415.80
5	V-MF-2C02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB	\$2,175.00	EN-S	36%	\$1,392.00	\$391.50	\$0.00	\$0.00	\$0.00	\$0.00	\$391.50
5	V-MF-2C03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB	\$1,915.00	EN-S	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	V-MF-2C04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB	\$1,775.00	EN-S	36%	\$1,136.00	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5 5	V-MF-2C05 V-MF-2C06	VMAX MNFRM PKG 40K SWR 1TB 61-100TB VMAX MNFRM PKG 40K SWR 1TB 101-150TB	\$1,705.00 \$1,530.00	EN-S EN-S	36% 36%	\$1,091.20 \$979.20	\$306.90 \$275.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$306.90 \$275.40
5	V-MF-2C07	VMAX MNFRM PKG 40K SWR 1TB 151-250TB	\$1,365.00	EN-S	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	V-MF-2C08	VMAX MNFRM PKG 40K SWR 1TB 251-400TB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	V-MF-2C09	VMAX MNFRM PKG 40K SWR 1TB 401-600TB	\$1,030.00	EN-S	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	V-MF-2C10	VMAX MNFRM PKG 40K SWR 1TB 601-1000TB	\$895.00	EN-S	36%	\$572.80	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$161.10
5 5	V-MF-2C11 V-MF-2N01	VMAX MNFRM PKG 40K SWR 1TB 1001 TB+ VMAX MNFRM PKG 40K SWR 1TB 0-14TB NLT3	\$780.00 \$1,155.00	EN-S EN-S	36% 36%	\$499.20 \$739.20	\$140.40 \$207.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$140.40 \$207.90
5	V-MF-2N02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB NLT3	\$1,085.00	EN-S	36%	\$694.40	\$195.30	\$0.00	\$0.00	\$0.00	\$0.00	\$195.30
5	V-MF-2N03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB NLT3	\$960.00	EN-S	36%	\$614.40	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$172.80
5	V-MF-2N04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB NLT3	\$885.00	EN-S	36%	\$566.40	\$159.30	\$0.00	\$0.00	\$0.00	\$0.00	\$159.30
5 5	V-MF-2N05 V-MF-2N06	VMAX MNFRM PKG 40K SWR 1TB 61-100TB NLT3 VMAX MNFRM PKG 40K SW 1TB 101-150TB NLT3	\$850.00 \$765.00	EN-S EN-S	36% 36%	\$544.00 \$489.60	\$153.00 \$137.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.00 \$137.70
5	V-MF-2N07	VMAX MNFRM PKG 40K SW 1TB 151-250TB NLT3	\$680.00	EN-S	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	V-MF-2N08	VMAX MNFRM PKG 40K SW 1TB 251-400TB NLT3	\$595.00	EN-S	36%	\$380.80	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10
5	V-MF-2N09	VMAX MNFRM PKG 40K SW 1TB 401-600TB NLT3	\$520.00	EN-S	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5 5	V-MF-2N10 V-MF-2N11	VMAX MNFRM PKG 40K SW 1TB 601-1000TBNLT3 VMAX MNFRM PKG 40K SW 1TB 1001TB OR GRTR	\$450.00 \$390.00	EN-S EN-S	36% 36%	\$288.00 \$249.60	\$81.00 \$70.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.00 \$70.20
5	V-MF-2R01	VMAX MNFRM PKG 40K SWR REG 1TB 0-14TB	\$2,310.00	EN-S	36%	\$1,478.40	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$415.80
5	V-MF-2R02	VMAX MNFRM PKG 40K SWR REG 1TB 15-25TB	\$2,175.00	EN-S	36%	\$1,392.00	\$391.50	\$0.00	\$0.00	\$0.00	\$0.00	\$391.50
5	V-MF-2R03	VMAX MNFRM PKG 40K SWR REG 1TB 26-40TB	\$1,915.00	EN-S	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	V-MF-2R04	VMAX MNFRM PKG 40K SWR REG 1TB 41-60TB	\$1,775.00	EN-S	36%	\$1,136.00	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5 5	V-MF-2R05 V-MF-2R06	VMAX MNFRM PKG 40K SWR REG 1TB 61-100TB VMAX MNFRM PKG 40K SWR REG 1TB 101-150TB	\$1,705.00 \$1,530.00	EN-S EN-S	36% 36%	\$1,091.20 \$979.20	\$306.90 \$275.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$306.90 \$275.40
5	V-MF-2R07	VMAX MNFRM PKG 40K SWR REG 1TB 151-250TB	\$1,365.00	EN-S	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	V-MF-2R08	VMAX MNFRM PKG 40K SWR REG 1TB 251-400TB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	V-MF-2R09	VMAX MNFRM PKG 40K SWR REG 1TB 401-600TB	\$1,030.00	EN-S	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	V-MF-2R10	VMAX MNFRM PKG 40K SWR REG 1TB 601-1000TB	\$895.00	EN-S	36%	\$572.80	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$161.10 \$140.40
5 5	V-MF-2R11 V-MF-2RBAS	VMAX MNFRM PKG 40K SWR REG 1TB 1001 TB+ VMAX MNFRM PKG 40K SWR BASE LICENSE	\$780.00 \$27,585.00	EN-S EN-S	36% 36%	\$499.20 \$17,654.40	\$140.40 \$4,965.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$140.40 \$4,965.30
5	V-MF-2RUP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2UP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOBAS	VMAX MNFRM ESS PLUS AO 40K SWR BASE=IC	\$20,690.00	EN-S	36%	\$13,241.60	\$3,724.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,724.20
5 5	V-MF-4AOC01 V-MF-4AOC02	VMAX MF ESS PLUS AO 40K SW 0-14TB=CB VMAX MF ESS PLUS AO 40K SW 15-25TB=CB	\$1,735.00 \$1,630.00	EN-S EN-S	36% 36%	\$1,110.40 \$1,043.20	\$312.30 \$293.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$312.30 \$293.40
5	V-MF-4AOC02 V-MF-4AOC03	VMAX MF ESS PLUS AO 40K SW 15-25TB-CB	\$1,435.00	EN-S	36%	\$918.40		\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
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					NVP LEVEL 1		NVP MAINTENANCE AND		NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-4AOC04	VMAX MF ESS PLUS AO 40K SW 41-60TB=CB	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5 5	V-MF-4AOC05 V-MF-4AOC06	VMAX MF ESS PLUS AO 40K SW 61-100TB=CB VMAX MF ESS PLUS AO 40K SW 101-150TB=CB	\$1,280.00 \$1,150.00	EN-S EN-S	36% 36%	\$819.20 \$736.00	\$230.40 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.40 \$207.00
5	V-MF-4AOC00 V-MF-4AOC07	VMAX MF ESS PLUS AO 40K SW 101-1301B=CB VMAX MF ESS PLUS AO 40K SW 151-250TB=CB	\$1,025.00	EN-S	36%	\$656.00	\$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$184.50
5	V-MF-4AOC08	VMAX MF ESS PLUS AO 40K SW 251-400TB=CB	\$895.00	EN-S	36%	\$572.80	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$161.10
5	V-MF-4AOC09	VMAX MF ESS PLUS AO 40K SW 401-600TB=CB	\$775.00	EN-S	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	V-MF-4AOC10	VMAX MF ESS PLUS AO 40K SW 601-1000TB=CB	\$670.00	EN-S	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	V-MF-4AOC11	VMAX MF ESS PLUS AO 40K SW 1001 TB+=CB	\$585.00	EN-S	36%	\$374.40	\$105.30	\$0.00	\$0.00	\$0.00	\$0.00	\$105.30
5 5	V-MF-4AOUP V-MF-4BAS	VMAX MF ESS PLUS AO 40K SW BASE UPG=IC	\$0.00	EN-S EN-S	36% 36%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	V-MF-4C01	VMAX MNFRM ESSENTLS PLUS 40K SWR BASE=IC VMAX MF ESS PLUS 40K SW 0-14TB=CB	\$48,275.00 \$4,045.00	EN-S	36%	\$30,896.00 \$2,588.80	\$8,689.50 \$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$8,689.50 \$728.10
5	V-MF-4C02	VMAX MF ESS PLUS 40K SW 15-25TB=CB	\$3,805.00	EN-S	36%	\$2,435.20	\$684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$684.90
5	V-MF-4C03	VMAX MF ESS PLUS 40K SW 26-40TB=CB	\$3,350.00	EN-S	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	V-MF-4C04	VMAX MF ESS PLUS 40K SW 41-60TB=CB	\$3,105.00	EN-S	36%	\$1,987.20	\$558.90	\$0.00	\$0.00	\$0.00	\$0.00	\$558.90
5	V-MF-4C05	VMAX MF ESS PLUS 40K SW 61-100TB=CB	\$2,985.00	EN-S	36%	\$1,910.40	\$537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$537.30
5 5	V-MF-4C06 V-MF-4C07	VMAX MF ESS PLUS 40K SW 101-150TB=CB VMAX MF ESS PLUS 40K SW 151-250TB=CB	\$2,680.00 \$2,390.00	EN-S EN-S	36% 36%	\$1,715.20 \$1,529.60	\$482.40 \$430.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$482.40 \$430.20
5	V-MF-4C08	VMAX MF ESS PLUS 40K SW 251-400TB=CB	\$2,085.00	EN-S	36%	\$1,334.40	\$375.30	\$0.00	\$0.00	\$0.00	\$0.00	\$375.30
5	V-MF-4C09	VMAX MF ESS PLUS 40K SW 401-600TB=CB	\$1,805.00	EN-S	36%	\$1,155.20	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$324.90
5	V-MF-4C10	VMAX MF ESS PLUS 40K SW 601-1000TB=CB	\$1,565.00	EN-S	36%	\$1,001.60	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	V-MF-4C11	VMAX MF ESS PLUS 40K SW 1001 TB+=CB	\$1,365.00	EN-S	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	V-MF-4N01	VMAX MF ESS PLUS 40K NLT3 0-14TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5 5	V-MF-4N02 V-MF-4N03	VMAX MF ESS PLUS 40K NLT3 15-25TB=CB VMAX MF ESS PLUS 40K NLT3 26-40TB=CB	\$1,900.00	EN-S EN-S	36% 36%	\$1,216.00 \$1,075.20	\$342.00 \$302.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$342.00 \$302.40
5	V-MF-4N03 V-MF-4N04	VMAX MF ESS PLUS 40K NLT3 20-401B=CB VMAX MF ESS PLUS 40K NLT3 41-60TB=CB	\$1,680.00 \$1,550.00	EN-S	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	V-MF-4N05	VMAX MF ESS PLUS 40K NLT3 61-100TB=CB	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	V-MF-4N06	VMAX MF ESS PLUS 40K NLT3 101-150TB=CB	\$1,340.00	EN-S	36%	\$857.60	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$241.20
5	V-MF-4N07	VMAX MF ESS PLUS 40K NLT3 151-250TB=CB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	V-MF-4N08	VMAX MF ESS PLUS 40K NLT3 251-400TB=CB	\$1,040.00	EN-S	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5 5	V-MF-4N09 V-MF-4N10	VMAX MF ESS PLUS 40K NLT3 401-600TB=CB VMAX MF ESS PLUS 40K NLT3 601-1000TB=CB	\$910.00 \$790.00	EN-S EN-S	36% 36%	\$582.40 \$505.60	\$163.80 \$142.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$163.80 \$142.20
5	V-MF-4N11	VMAX MF ESS PLUS 40K NLT3 1000TB+=CB	\$685.00	EN-S	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	V-MF-4R01	VMAX MF ESS PLUS 40K REG 0-14TB=CA	\$4,045.00	EN-S	36%	\$2,588.80	\$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$728.10
5	V-MF-4R02	VMAX MF ESS PLUS 40K REG 15-25TB=CA	\$3,805.00	EN-S	36%	\$2,435.20	\$684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$684.90
5	V-MF-4R03	VMAX MF ESS PLUS 40K REG 26-40TB=CA	\$3,350.00	EN-S	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	V-MF-4R04	VMAX MF ESS PLUS 40K REG 41-60TB=CA	\$3,105.00	EN-S	36%	\$1,987.20	\$558.90	\$0.00	\$0.00	\$0.00	\$0.00	\$558.90
5 5	V-MF-4R05 V-MF-4R06	VMAX MF ESS PLUS 40K REG 61-100TB=CA VMAX MF ESS PLUS 40K REG 101-150TB=CA	\$2,985.00 \$2,680.00	EN-S EN-S	36% 36%	\$1,910.40 \$1,715.20	\$537.30 \$482.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$537.30 \$482.40
5	V-MF-4R07	VMAX MF ESS PLUS 40K REG 101-1301B-CA	\$2,390.00	EN-S	36%	\$1,529.60	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$430.20
5	V-MF-4R08	VMAX MF ESS PLUS 40K REG 251-400TB=CA	\$2,085.00	EN-S	36%	\$1,334.40	\$375.30	\$0.00	\$0.00	\$0.00	\$0.00	\$375.30
5	V-MF-4R09	VMAX MF ESS PLUS 40K REG 401-600TB=CA	\$1,805.00	EN-S	36%	\$1,155.20	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$324.90
5	V-MF-4R10	VMAX MF ESS PLUS 40K REG 601-1000TB=CA	\$1,565.00	EN-S	36%	\$1,001.60	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	V-MF-4R11	VMAX MF ESS PLUS 40K REG 1000TB+=CA	\$1,365.00	EN-S	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5 5	V-MF-4RBAS V-MF-4RUP	VMAX MNFRM ESSENTLS PLUS 40K REG BASE=IC VMAX MNFRM ESSENTLS PLUS 40K REG UPG=IC	\$48,275.00 \$0.00	EN-S EN-S	36% 36%	\$30,896.00 \$0.00	\$8,689.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,689.50 \$0.00
5	V-MF-4ROF V-MF-4UP	VMAX MINFRIM ESSENTES FLOS 40K REG 0FG-IC VMAX MF ESS PLUS 40K SW BASE UPGRADE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Z-1COMPAV	Z8PAVMA 20K- NO CHRGE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-012	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	EN-SM	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-E12	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	EN-SM	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-012	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	EN-SM	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-SW-012 450-000-694	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC V100K ADVANCED UPG 0-50TB=CC	\$99,827.00 \$2,345.00	EN-SM ES-1	36% 14%	\$63,889.28	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	450-000-695	V100K ADVANCED UPG 0-501B=CC V100K ADVANCED UPG 51-150TB=CC	\$2,345.00	ES-1	14%	\$2,016.70 \$1,595.30	\$422.10 \$333.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$422.10 \$333.90
5	450-000-696	V100K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-697	V100K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-698	V100K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-699	V100K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5 5	450-000-700 450-000-701	V100K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1 ES-1	14% 14%	\$550.40	\$115.20 \$422.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.20
5 5	450-000-701	V200K ADVANCED UPG 0-50TB=CC V200K ADVANCED UPG 51-150TB=CC	\$2,345.00 \$1,855.00	ES-1	14%	\$2,016.70 \$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10 \$333.90
5	450-000-702	V200K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-704	V200K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-705	V200K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-706	V200K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-707	V200K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-708 450-000-709	V400K ADVANCED UPG 0-50TB=CC V400K ADVANCED UPG 51-150TB=CC	\$2,345.00 \$1,855.00	ES-1 ES-1	14%	\$2,016.70 \$1,595.30	\$422.10 \$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10 \$333.90
5 5	450-000-709	V400K ADVANCED UPG 51-1301B=CC V400K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14% 14%	\$1,380.30	\$288.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$288.90
5	450-000-710	V400K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-712	V400K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-713	V400K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-714	V400K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-715	V100K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5 5	450-000-716 450-000-717	V100K FOUNDATION UPG 51-150TB=CC V100K FOUNDATION UPG 151-300TB=CC	\$1,680.00 \$1,320.00	ES-1 ES-1	14% 14%	\$1,444.80 \$1,135.20	\$302.40 \$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40 \$237.60
5	450-000-717 450-000-718	V100K FOUNDATION UPG 151-300TB=CC V100K FOUNDATION UPG 301-450TB=CC	\$1,320.00	ES-1	14%	\$1,135.20 \$1,100.80	\$237.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$237.60 \$230.40
5	450-000-719	V100K FOUNDATION OF G 301-301B-CC	\$930.00	ES-1	14%	\$799.80	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	450-000-720	V100K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	450-000-721	V100K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-722	V200K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5 5	450-000-723 450-000-724	V200K FOUNDATION UPG 51-150TB=CC V200K FOUNDATION UPG 151-300TB=CC	\$1,680.00 \$1,320.00	ES-1 ES-1	14% 14%	\$1,444.80 \$1,135.20	\$302.40 \$237.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$302.40 \$237.60
5	450-000-725	V200K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-000-726	V200K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	450-000-727	V200K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5 5	450-000-728 450-000-729	V200K FOUNDATION UPG 1501+TB=CC V400K FOUNDATION UPG 0-50TB=CC	\$530.00 \$2,095.00	ES-1 ES-1	14% 14%	\$455.80 \$1,801.70	\$95.40 \$377.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-000-729	V400K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-000-731	V400K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	450-000-732	V400K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	450-000-733 450-000-734	V400K FOUNDATION UPG 451-750TB=CC V400K FOUNDATION UPG 751-1500TB=CC	\$930.00 \$700.00	ES-1 ES-1	14% 14%	\$799.80 \$602.00	\$167.40 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40 \$126.00
5	450-000-735	V400K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	450-000-770	V100K UNISPHERE PACKAGE=IC	\$5,715.00	ES-1	14%	\$4,914.90	\$1,028.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,028.70
5	450-000-771	V200K UNISPHERE PACKAGE=IC	\$17,145.00	ES-1	14%	\$14,744.70	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,086.10
5 5	450-000-772 450-000-780	V400K UNISPHERE PACKAGE=IC V100K LOC REP PACKAGE=IC	\$42,855.00 \$22,500.00	ES-1 ES-1	14% 14%	\$36,855.30 \$19,350.00	\$7,713.90 \$4,050.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-000-781	V200K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-000-782	V400K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-000-790	V100K ADVANCED PACKAGE=IC	\$10,715.00	ES-1	14%	\$9,214.90	\$1,928.70	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-000-791 450-000-792	V200K ADVANCED PACKAGE=IC V400K ADVANCED PACKAGE=IC	\$32,145.00 \$78,570.00	ES-1 ES-1	14% 14%	\$27,644.70 \$67,570.20	\$5,786.10 \$14,142.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-000-792	VMAX3 ADVANCED PKG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-000-794	VMAX3 ADVANCED PKG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-795	VMAX3 ADVANCED PKG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5 5	450-000-796 450-000-797	VMAX3 ADVANCED PKG 301-450TB=CC VMAX3 ADVANCED PKG 451-750TB=CC	\$1,545.00 \$1,120.00	ES-1 ES-1	14% 14%	\$1,328.70 \$963.20	\$278.10 \$201.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$278.10 \$201.60
5	450-000-798	VMAX3 ADVANCED PKG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-799	VMAX3 ADVANCED PKG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-810	V100K TOTAL PROD PACK=IC	\$53,735.00	ES-1	14%	\$46,212.10	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-000-811 450-000-812	V200K TOTAL PROD PACK=IC V400K TOTAL PROD PACK=IC	\$71,950.00 \$111,410.00	ES-1 ES-1	14% 14%	\$61,877.00 \$95,812.60	\$12,951.00 \$20,053.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-000-812	VMAX3 TOTAL PROD PACK 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-000-814	VMAX3 TOTAL PROD PACK 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.10	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-000-815	VMAX3 TOTAL PROD PACK 151-300TB=CC	\$2,595.00	ES-1	14%	\$2,231.70	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5 5	450-000-816 450-000-817	VMAX3 TOTAL PROD PACK 301-450TB=CC VMAX3 TOTAL PROD PACK 451-750TB=CC	\$2,300.00 \$1,800.00	ES-1 ES-1	14% 14%	\$1,978.00 \$1,548.00	\$414.00 \$324.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$414.00 \$324.00
5	450-000-818	VMAX3 TOTAL PROD PACK 451-750TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	450-000-819	VMAX3 TOTAL PROD PACK 1501+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	450-000-820	VMAX3 ADV UPG FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5 5	450-000-821 450-000-822	VMAX3 ADV UPG FROM FOUND 51-150TB=CC VMAX3 ADV UPG FROM FOUND 151-300TB=CC	\$175.00 \$285.00	ES-1 ES-1	14% 14%	\$150.50 \$245.10	\$31.50 \$51.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31.50 \$51.30
5	450-000-823	VMAX3 ADV UPG FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	450-000-824	VMAX3 ADV UPG FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	450-000-825	VMAX3 ADV UPG FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5 5	450-000-826	VMAX3 ADV UPG FROM FOUND 1501+TB=CC VMAX3 ADV FROM FOUND DLTA 0-50TB=CC	\$110.00 \$2,345.00	ES-1 ES-1	14% 14%	\$94.60 \$2,016.70	\$19.80 \$422.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$422.10
5	450-000-827 450-000-828	VMAX3 ADV FROM FOUND DLTA 5-301B-CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$333.90
5	450-000-829	VMAX3 ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-830	VMAX3 ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5 5	450-000-831 450-000-832	VMAX3 ADV FROM FOUND DLTA 451-750TB=CC VMAX3 ADV FROM FOUND DLTA 751-1500TB=CC	\$1,120.00 \$845.00	ES-1 ES-1	14% 14%	\$963.20 \$726.70	\$201.60 \$152.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$201.60 \$152.10
5	450-000-833	VMAX3 ADV FROM FOUND DLTA 751-15001B=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$115.20
5	450-000-841	VMAX3 ADV UPG FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-842	VMAX3 ADV UPG FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5 5	450-000-843 450-000-844	VMAX3 ADV UPG FROM UNI 151-300TB=CC VMAX3 ADV UPG FROM UNI 301-450TB=CC	\$500.00 \$590.00	ES-1 ES-1	14% 14%	\$430.00 \$507.40	\$90.00 \$106.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00
5	450-000-845	VMAX3 ADV UPG FROM UNI 301-4501B=CC VMAX3 ADV UPG FROM UNI 451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-000-846	VMAX3 ADV UPG FROM UNI 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	450-000-847	VMAX3 ADV UPG FROM UNI 1501+TB=CC	\$235.00	ES-1	14%	\$202.10	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	450-000-848	VMAX3 ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5 5	450-000-849 450-000-850	VMAX3 ADV FROM UNI DLTA 51-150TB=CC VMAX3 ADV FROM UNI DLTA 151-300TB=CC	\$1,855.00 \$1,605.00	ES-1 ES-1	14% 14%	\$1,595.30 \$1,380.30	\$333.90 \$288.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$333.90 \$288.90
5	450-000-851	VMAX3 ADV FROM UNI DLTA 131-300TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-852	VMAX3 ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-853	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-854	VMAX3 ADV FROM UNI DLTA 1501+TB=CC VMAX3 ADV UPG FROM BASE 0-50TB=CC	\$640.00	ES-1	14%	\$550.40 \$765.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-000-855 450-000-856	VMAX3 ADV UPG FROM BASE 0-50TB=CC VMAX3 ADV UPG FROM BASE 51-150TB=CC	\$890.00 \$660.00	ES-1 ES-1	14% 14%	\$765.40 \$567.60	\$160.20 \$118.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-000-857	VMAX3 ADV UPG FROM BASE 51-1301B-CC	\$685.00	ES-1	14%	\$589.10	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-000-858	VMAX3 ADV UPG FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-000-859	VMAX3 ADV UPG FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-000-860	VMAX3 ADV UPG FROM BASE 751-1500TB=CC VMAX3 ADV UPG FROM BASE 1501+TB=CC	\$355.00	ES-1	14%	\$305.30	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-000-861 450-000-862	VMAX3 ADV UPG FROM BASE 1501+1B=CC VMAX3 ADV FROM BASE DLTA 0-50TB=CC	\$245.00 \$2,345.00	ES-1 ES-1	14% 14%	\$210.70 \$2,016.70	\$44.10 \$422.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$44.10 \$422.10
5	450-000-863	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-000-864	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-865	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10

					N	VP LEVEL 1	NVP MAINTENANCE AI		NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-866	VMAX3 ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-867	VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5 5	450-000-868 450-000-898	VMAX3 ADV FROM BASE DLTA 1501+TB=CC VMAX3 ADVANCED FAST COMBO TIER=CC	\$640.00 \$0.00	ES-1 ES-1	14% 14%	\$550.40 \$0.00	\$115.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.20 \$0.00
5	450-000-920	V100K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	450-000-921	V200K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	450-000-922	V400K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	450-000-923	V100K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	450-000-924	V200K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5 5	450-000-925 450-000-945	V400K TIMEFINDER SNAPSURE REG PKG=IC V100K ADV FROM BASE 0-50TB=CC	\$25,140.00 \$890.00	ES-1 ES-1	14% 14%	\$21,620.40 \$765.40	\$4,525.20 \$160.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,525.20 \$160.20
5	450-000-946	V100K ADV FROM BASE 0-301B-CC V100K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-000-947	V100K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	14%	\$589.10	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	450-000-948	V100K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-000-949	V100K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5 5	450-000-950 450-000-951	V100K ADV FROM BASE 751-1500TB=CC V100K ADV FROM BASE 1501+TB=CC	\$355.00 \$245.00	ES-1 ES-1	14% 14%	\$305.30 \$210.70	\$63.90 \$44.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.90 \$44.10
5	450-000-951	V200K ADV FROM BASE 1301+1B-CC V200K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$160.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$160.20
5	450-000-953	V200K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-000-954	V200K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	14%	\$589.10	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	450-000-955	V200K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-000-956	V200K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5 5	450-000-957 450-000-958	V200K ADV FROM BASE 751-1500TB=CC V200K ADV FROM BASE 1501+TB=CC	\$355.00	ES-1 ES-1	14% 14%	\$305.30 \$210.70	\$63.90 \$44.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.90 \$44.10
5 5	450-000-959	V400K ADV FROM BASE 1501+16=CC V400K ADV FROM BASE 0-50TB=CC	\$245.00 \$890.00	ES-1	14%	\$210.70 \$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10 \$160.20
5	450-000-960	V400K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-000-961	V400K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	14%	\$589.10	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	450-000-962	V400K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-000-963	V400K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5 5	450-000-964 450-000-965	V400K ADV FROM BASE 751-1500TB=CC V400K ADV FROM BASE 1501+TB=CC	\$355.00 \$245.00	ES-1 ES-1	14% 14%	\$305.30 \$210.70	\$63.90 \$44.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.90 \$44.10
5	450-000-987	V100K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-988	V100K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-989	V100K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	14%	\$430.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	450-000-990	V100K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-991	V100K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5 5	450-000-992 450-000-993	V100K ADV FROM UNI 751-1500TB=CC V100K ADV FROM UNI 1501+TB=CC	\$315.00 \$235.00	ES-1 ES-1	14% 14%	\$270.90 \$202.10	\$56.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.70 \$42.30
5	450-000-993	V200K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-995	V200K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-996	V200K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	14%	\$430.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	450-000-997	V200K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-998	V200K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5 5	450-000-999 450-001-000	V200K ADV FROM UNI 751-1500TB=CC V200K ADV FROM UNI 1501+TB=CC	\$315.00 \$235.00	ES-1 ES-1	14% 14%	\$270.90 \$202.10	\$56.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.70 \$42.30
5	450-001-000	V400K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-001-002	V400K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-003	V400K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	14%	\$430.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	450-001-004	V400K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-001-005	V400K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	14% 14%	\$361.20	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5 5	450-001-006 450-001-007	V400K ADV FROM UNI 751-1500TB=CC V400K ADV FROM UNI 1501+TB=CC	\$315.00 \$235.00	ES-1 ES-1	14%	\$270.90 \$202.10	\$56.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.70 \$42.30
5	450-001-007	V100K ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-009	V100K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-010	V100K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-011	V100K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-012	V100K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	14% 14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	450-001-013 450-001-014	V100K ADV FROM BASE DLTA 751-1500TB=CC V100K ADV FROM BASE DLTA 1501+TB=CC	\$845.00 \$640.00	ES-1 ES-1	14%	\$726.70 \$550.40	\$152.10 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	450-001-015	V200K ADV FROM BASE DLTA 130111B=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-016	V200K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-017	V200K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-018	V200K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-019	V200K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	450-001-020 450-001-021	V200K ADV FROM BASE DLTA 751-1500TB=CC V200K ADV FROM BASE DLTA 1501+TB=CC	\$845.00 \$640.00	ES-1 ES-1	14% 14%	\$726.70 \$550.40	\$152.10 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	450-001-021	V400K ADV FROM BASE DLTA 1301+16-CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20 \$422.10
5	450-001-023	V400K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-024	V400K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-025	V400K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-026	V400K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-027	V400K ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70		\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5 5	450-001-028 450-001-029	V400K ADV FROM HALD TA 0.50TR-CC	\$640.00 \$2.345.00	ES-1 ES-1	14% 14%	\$550.40 \$2.016.70		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.20 \$422.10
5	450-001-029 450-001-030	V100K ADV FROM UNI DLTA 0-50TB=CC V100K ADV FROM UNI DLTA 51-150TB=CC	\$2,345.00 \$1,855.00	ES-1 ES-1	14%	\$2,016.70 \$1,595.30	\$422.10 \$333.90	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$422.10 \$333.90
5	450-001-030	V100K ADV FROM UNI DLTA 51-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30		\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-032	V100K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-033	V100K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-034	V100K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-035	V100K ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5 5	450-001-036 450-001-037	V200K ADV FROM UNI DLTA 0-50TB=CC V200K ADV FROM UNI DLTA 51-150TB=CC	\$2,345.00 \$1,855.00		14% 14%	\$2,016.70 \$1,595.30	\$422.10 \$333.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$422.10 \$333.90
5	450-001-037	V200K ADV FROM UNI DLTA 51-150TB=CC V200K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00		14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-039	V200K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-040	V200K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-041	V200K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-042	V200K ADV FROM UNI DLTA 1501+TB=CC	\$640.00		14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-043	V400K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00		14% 14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10 \$333.90
5 5	450-001-044 450-001-045	V400K ADV FROM UNI DLTA 51-150TB=CC V400K ADV FROM UNI DLTA 151-300TB=CC	\$1,855.00 \$1,605.00		14%	\$1,595.30 \$1,380.30	\$333.90 \$288.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$288.90
5	450-001-046	V400K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00		14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-047	V400K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00		14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-048	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00		14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-049	V400K ADV FROM UNI DLTA 1501+TB=CC	\$640.00		14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5 5	450-001-067	V100K REMOTE REP BASE LICEIC	\$30,000.00		14% 14%	\$25,800.00	\$5,400.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,400.00
5	450-001-068 450-001-069	V200K REMOTE REP BASE LIC=IC V400K REMOTE REP BASE LIC=IC	\$30,000.00 \$30,000.00	ES-1	14%	\$25,800.00 \$25,800.00	\$5,400.00 \$5,400.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$5,400.00 \$5,400.00
5	450-001-000	VMAX3 REMOTE REP PKG 0-50TB=CC	\$1,760.00		14%	\$1,513.60	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	450-001-071	VMAX3 REMOTE REP PKG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	450-001-072	VMAX3 REMOTE REP PKG 151-300TB=CC	\$890.00		14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-073	VMAX3 REMOTE REP PKG 301-450TB=CC	\$705.00		14%	\$606.30	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-074	VMAX3 REMOTE REP PKG 451-750TB=CC	\$605.00		14%	\$520.30	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5 5	450-001-075 450-001-076	VMAX3 REMOTE REP PKG 751-1500TB=CC VMAX3 REMOTE REP PKG 1501+TB=CC	\$520.00 \$440.00		14% 14%	\$447.20 \$378.40	\$93.60 \$79.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$93.60 \$79.20
5	450-001-079	V100K REMOTE REP UPG 301-450TB=CC	\$705.00		14%	\$606.30	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-080	V100K REMOTE REP UPG 451-750TB=CC	\$605.00		14%	\$520.30	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-081	V100K REMOTE REP UPG 751-1500TB=CC	\$520.00		14%	\$447.20	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-082	V100K REMOTE REP UPG 1500+TB=CC	\$440.00		14%	\$378.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	450-001-083 450-001-084	V200K REMOTE REP UPG 0-50TB=CC V200K REMOTE REP UPG 51-150TB=CC	\$1,760.00 \$1,260.00	ES-1 ES-1	14% 14%	\$1,513.60 \$1,083.60	\$316.80 \$226.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$316.80 \$226.80
5	450-001-085	V200K REMOTE REP UPG 31-130TB=CC V200K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-086	V200K REMOTE REP UPG 301-450TB=CC	\$705.00		14%	\$606.30	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-087	V200K REMOTE REP UPG 451-750TB=CC	\$605.00	ES-1	14%	\$520.30	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-088	V200K REMOTE REP UPG 751-1500TB=CC	\$520.00		14%	\$447.20	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-089	V200K REMOTE REP UPG 1500+TB=CC	\$440.00		14%	\$378.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	450-001-090 450-001-091	V400K REMOTE REP UPG 0-50TB=CC V400K REMOTE REP UPG 51-150TB=CC	\$1,760.00 \$1,260.00		14% 14%	\$1,513.60 \$1,083.60	\$316.80 \$226.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$316.80 \$226.80
5	450-001-091	V400K REMOTE REP UPG 51-300TB=CC	\$1,200.00		14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-093	V400K REMOTE REP UPG 301-450TB=CC	\$705.00		14%	\$606.30	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-094	V400K REMOTE REP UPG 451-750TB=CC	\$605.00		14%	\$520.30	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-095	V400K REMOTE REP UPG 751-1500TB=CC	\$520.00		14%	\$447.20	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-096	V400K REMOTE REP UPG 1500+TB=CC	\$440.00		14%	\$378.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	450-001-097 450-001-098	V100K REMOTE REP UPG 0-50TB=CC V100K REMOTE REP UPG 51-150TB=CC	\$1,760.00 \$1,260.00	ES-1 ES-1	14% 14%	\$1,513.60 \$1,083.60	\$316.80 \$226.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$316.80 \$226.80
5	450-001-099	V100K REMOTE REP UPG 151-300TB=CC	\$890.00		14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-121	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00		14%	\$3,805.50	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-001-122	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00		14%	\$2,911.10	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-001-123	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00		14%	\$2,231.70	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-124	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00		14%	\$1,978.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5 5	450-001-125 450-001-126	V100K TOTAL PROD PACK UPG 451-750TB=CC V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,800.00 \$1,455.00		14% 14%	\$1,548.00 \$1,251.30	\$324.00 \$261.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$324.00 \$261.90
5	450-001-120	V100K TOTAL PROD PACK UPG 751-15001B=CC V100K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00		14%	\$1,006.20	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.90
5	450-001-128	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00		14%	\$3,805.50	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-001-129	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.10	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-001-130	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00	ES-1	14%	\$2,231.70	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-131	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5 5	450-001-132 450-001-133	V200K TOTAL PROD PACK UPG 451-750TB=CC V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,800.00 \$1,455.00		14% 14%	\$1,548.00 \$1,251.30	\$324.00 \$261.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$324.00 \$261.90
5	450-001-134	V200K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00		14%	\$1,006.20	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	450-001-135	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00		14%	\$3,805.50	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-001-136	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00		14%	\$2,911.10	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-001-137	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00		14%	\$2,231.70	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-138	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00		14%	\$1,978.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-001-139	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00		14%	\$1,548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5 5	450-001-140 450-001-141	V400K TOTAL PROD PACK UPG 751-1500TB=CC V400K TOTAL PROD PACK UPG 1500+TB=CC	\$1,455.00 \$1,170.00	ES-1 ES-1	14% 14%	\$1,251.30 \$1,006.20	\$261.90 \$210.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.90 \$210.60
5	450-001-141	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00		14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-143	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00		14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-144	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-145	V100K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00		14%	\$1,328.70	\$278.10		\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-146	V100K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00		14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	450-001-147 450-001-148	V100K ADV FROM FOUND DLTA 751-1500TB=CC V100K ADV FROM FOUND DLTA 1501+TB=CC	\$845.00		14% 14%	\$726.70 \$550.40	\$152.10 \$115.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	450-001-148 450-001-149	V200K ADV FROM FOUND DLTA 1501+1B=CC V200K ADV FROM FOUND DLTA 0-50TB=CC	\$640.00 \$2,345.00		14%	\$550.40 \$2,016.70	\$115.20 \$422.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$115.20 \$422.10
5	450-001-149	V200K ADV FROM FOUND DLTA 0-30TB=CC	\$1,855.00		14%	\$1,595.30	\$333.90		\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-151	V200K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-152	V200K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10		\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-153	V200K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60

BAND	sku											
	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-154	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-155	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-156	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14% 14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5 5	450-001-157 450-001-158	V400K ADV FROM FOUND DLTA 51-150TB=CC V400K ADV FROM FOUND DLTA 151-300TB=CC	\$1,855.00 \$1,605.00	ES-1 ES-1	14%	\$1,595.30 \$1,380.30	\$333.90 \$288.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$333.90 \$288.90
5	450-001-159	V400K ADV FROM FOUND DLTA 131-3001B-CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-160	V400K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-161	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-162	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-163	V100K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-164	V100K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-165 450-001-166	V100K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	14% 14%	\$245.10	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5 5	450-001-166	V100K ADV FROM FOUND 301-450TB=CC V100K ADV FROM FOUND 451-750TB=CC	\$265.00 \$190.00	ES-1 ES-1	14%	\$227.90 \$163.40	\$47.70 \$34.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.70 \$34.20
5	450-001-168	V100K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	450-001-169	V100K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	450-001-170	V200K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-171	V200K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-172	V200K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	450-001-173	V200K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5 5	450-001-174 450-001-175	V200K ADV FROM FOUND 451-750TB=CC V200K ADV FROM FOUND 751-1500TB=CC	\$190.00 \$145.00	ES-1 ES-1	14% 14%	\$163.40 \$124.70	\$34.20 \$26.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.20 \$26.10
5	450-001-175	V200K ADV FROM FOUND 1501+TB=CC	\$145.00	ES-1	14%	\$94.60	\$19.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$19.80
5	450-001-177	V400K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-178	V400K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-179	V400K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	450-001-180	V400K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	450-001-181	V400K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	450-001-182	V400K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5 5	450-001-183 450-001-189	V400K ADV FROM FOUND 1501+TB=CC ESA FOR V200K BASE LIC=IA	\$110.00 \$5,145.00	ES-1 ES-1	14% 14%	\$94.60 \$4,424.70	\$19.80 \$926.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$926.10
5	450-001-103	V100K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-194	V200K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-195	V400K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-196	V100K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	14%	\$25,800.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-197	V200K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	14%	\$25,800.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-198	V100K TOTAL PROD PACK=IC	\$53,735.00	ES-1	14%	\$46,212.10	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$9,672.30
5 5	450-001-199 450-001-200	V200K TOTAL PROD PACK=IC V400K TOTAL PROD PACK=IC	\$71,950.00 \$111,410.00	ES-1 ES-1	14% 14%	\$61,877.00 \$95,812.60	\$12,951.00 \$20,053.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,951.00 \$20,053.80
5	450-001-200	V400K TOTAL PROD PACK=IC V400K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	14%	\$25,800.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-201	V100K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	450-001-212	V100K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	450-001-213	V100K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	450-001-214	V100K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-001-215	V100K FOUNDATION UPG451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	450-001-216	V100K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5 5	450-001-217 450-001-218	V100K FOUNDATION UPG 1501+TB=CC V100K UNISPHERE PACKAGE=IC	\$530.00 \$5,715.00	ES-1 ES-1	14% 14%	\$455.80 \$4,914.90	\$95.40 \$1,028.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.40 \$1,028.70
5	450-001-219	V100K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-220	V100K ADVANCED PACKAGE=IC	\$10,715.00	ES-1	14%	\$9,214.90	\$1,928.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,928.70
5	450-001-221	VMAX3 ADVANCED PKG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-222	VMAX3 ADVANCED PKG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-223	VMAX3 ADVANCED PKG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-224	VMAX3 ADVANCED PKG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5 5	450-001-225 450-001-226	VMAX3 ADVANCED PKG451-750TB=CC VMAX3 ADVANCED PKG 751-1500TB=CC	\$1,120.00 \$845.00	ES-1 ES-1	14% 14%	\$963.20 \$726.70	\$201.60 \$152.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$201.60 \$152.10
5	450-001-226	VMAX3 ADVANCED PKG 751-15001B=CC VMAX3 ADVANCED PKG 1501+TB=CC	\$640.00 \$640.00	ES-1	14%	\$726.70 \$550.40	\$152.10 \$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-228	V100K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-229	V100K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-230	V100K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-231	V100K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-232	V100K ADVANCED UPG451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-233	V100K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5 5	450-001-234 450-001-235	V100K ADVANCED UPG 1501+TB=CC V100K REMOTE REP BASE LIC=IC	\$640.00 \$30,000.00	ES-1 ES-1	14% 14%	\$550.40 \$25,800.00	\$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.20 \$5,400.00
5 5	450-001-236	VMAX3 REMOTE REP PKG 0-50TB=CC	\$1,760.00	ES-1	14%	\$25,800.00	\$5,400.00 \$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00 \$316.80
5	450-001-237	VMAX3 REMOTE REP PKG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	450-001-238	VMAX3 REMOTE REP PKG 151-300TB=CC	\$890.00	ES-1	14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-239	VMAX3 REMOTE REP PKG 301-450TB=CC	\$705.00	ES-1	14%	\$606.30	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-240	VMAX3 REMOTE REP PKG451-750TB=CC	\$605.00	ES-1	14%	\$520.30	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-241	VMAX3 REMOTE REP PKG 751-1500TB=CC	\$520.00	ES-1	14%	\$447.20	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-242	VMAX3 REMOTE REP PKG 1501+TB=CC	\$440.00	ES-1	14%	\$378.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 5	450-001-243 450-001-244	V100K REMOTE REP UPG 0-50TB=CC V100K REMOTE REP UPG 51-150TB=CC	\$1,760.00 \$1,260.00	ES-1 ES-1	14% 14%	\$1,513.60 \$1,083.60	\$316.80 \$226.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$316.80 \$226.80
5 5	450-001-244	V100K REMOTE REP OPG 51-150TB=CC V100K REMOTE REP UPG 151-300TB=CC	\$1,260.00	ES-1	14%	\$1,063.60 \$765.40	\$226.60 \$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80 \$160.20
5	450-001-246	V100K REMOTE REP UPG 301-450TB=CC	\$705.00	ES-1	14%	\$606.30	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-247	V100K REMOTE REP UPG451-750TB=CC	\$605.00	ES-1	14%	\$520.30	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-248	V100K REMOTE REP UPG 751-1500TB=CC	\$520.00	ES-1	14%	\$447.20	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-249	V100K REMOTE REP UPG 1500+TB=CC	\$440.00	ES-1	14%	\$378.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-250	V100K TOTAL PROD PACK=IC	\$53,735.00	ES-1	14%	\$46,212.10	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$9,672.30
5 5	450-001-251 450-001-252	VMAX3 TOTAL PROD PACK 0-50TB=CC VMAX3 TOTAL PROD PACK 51-150TB=CC	\$4,425.00 \$3,385.00	ES-1 ES-1	14% 14%	\$3,805.50 \$2,911.10	\$796.50 \$609.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$796.50 \$609.30
5	450-001-253	VMAX3 TOTAL PROD PACK 151-300TB=CC	\$2,595.00	ES-1	14%	\$2,231.70	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-254	VMAX3 TOTAL PROD PACK 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-001-255	VMAX3 TOTAL PROD PACK451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	450-001-256	VMAX3 TOTAL PROD PACK 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-257 450-001-258	VMAX3 TOTAL PROD PACK 1501+TB=CC V100K TOTAL PROD PACK UPG 0-50TB=CC	\$1,170.00 \$4,425.00	ES-1 ES-1	14% 14%	\$1,006.20 \$3,805.50	\$210.60 \$796.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-259	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.10	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-001-260	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00	ES-1	14%	\$2,231.70	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-261	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-001-262	V100K TOTAL PROD PACK UPG451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5 5	450-001-263 450-001-264	V100K TOTAL PROD PACK UPG 751-1500TB=CC V100K TOTAL PROD PACK UPG 1500+TB=CC	\$1,455.00 \$1,170.00	ES-1 ES-1	14% 14%	\$1,251.30 \$1,006.20	\$261.90 \$210.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.90 \$210.60
5	450-001-265	VMAX3 ADV UPG FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-266	VMAX3 ADV UPG FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-267	VMAX3 ADV UPG FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	450-001-268	VMAX3 ADV UPG FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5 5	450-001-269 450-001-270	VMAX3 ADV UPG FROM FOUND451-750TB=CC VMAX3 ADV UPG FROM FOUND 751-1500TB=CC	\$190.00 \$145.00	ES-1 ES-1	14% 14%	\$163.40 \$124.70	\$34.20 \$26.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.20 \$26.10
5	450-001-270	VMAX3 ADV UPG FROM FOUND 751-150015-CC VMAX3 ADV UPG FROM FOUND 1501+TB=CC	\$145.00	ES-1	14%	\$94.60	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	450-001-272	VMAX3 ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-273	VMAX3 ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-274	VMAX3 ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-275	VMAX3 ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14% 14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5 5	450-001-276 450-001-277	VMAX3 ADV FROM FOUND DLTA451-750TB=CC VMAX3 ADV FROM FOUND DLTA 751-1500TB=CC	\$1,120.00 \$845.00	ES-1 ES-1	14%	\$963.20 \$726.70	\$201.60 \$152.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$201.60 \$152.10
5	450-001-278	VMAX3 ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-279	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-280	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-281	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-282 450-001-283	V100K ADV FROM FOUND DLTA 301-450TB=CC V100K ADV FROM FOUND DLTA451-750TB=CC	\$1,545.00 \$1,120.00	ES-1 ES-1	14% 14%	\$1,328.70 \$963.20	\$278.10 \$201.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-284	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-285	V100K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-286	V100K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-287	V100K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5 5	450-001-288 450-001-289	V100K ADV FROM FOUND 151-300TB=CC V100K ADV FROM FOUND 301-450TB=CC	\$285.00 \$265.00	ES-1 ES-1	14% 14%	\$245.10 \$227.90	\$51.30 \$47.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$51.30 \$47.70
5	450-001-290	V100K ADV FROM FOUND451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	450-001-291	V100K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	450-001-292	V100K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	450-001-293	VMAX3 ADV UPG FROM UNI 0-50TB=CC	\$850.00	ES-1	14% 14%	\$731.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5 5	450-001-294 450-001-295	VMAX3 ADV UPG FROM UNI 51-150TB=CC VMAX3 ADV UPG FROM UNI 151-300TB=CC	\$640.00 \$500.00	ES-1 ES-1	14%	\$550.40 \$430.00	\$115.20 \$90.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.20 \$90.00
5	450-001-296	VMAX3 ADV UPG FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-001-297	VMAX3 ADV UPG FROM UNI451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	450-001-298	VMAX3 ADV UPG FROM UNI 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	450-001-299	VMAX3 ADV UPG FROM UNI 1501+TB=CC	\$235.00	ES-1	14%	\$202.10	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5 5	450-001-300 450-001-301	VMAX3 ADV FROM UNI DLTA 0-50TB=CC VMAX3 ADV FROM UNI DLTA 51-150TB=CC	\$2,345.00 \$1,855.00	ES-1 ES-1	14% 14%	\$2,016.70 \$1,595.30	\$422.10 \$333.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$422.10 \$333.90
5	450-001-302	VMAX3 ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-303	VMAX3 ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-304	VMAX3 ADV FROM UNI DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	450-001-305 450-001-306	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC VMAX3 ADV FROM UNI DLTA 1501+TB=CC	\$845.00 \$640.00	ES-1 ES-1	14% 14%	\$726.70 \$550.40	\$152.10 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5 5	450-001-306	VMAX3 ADV UPG FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-308	VMAX3 ADV UPG FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-309	VMAX3 ADV UPG FROM BASE 151-300TB=CC	\$685.00	ES-1	14%	\$589.10	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	450-001-310	VMAX3 ADV UPG FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-001-311	VMAX3 ADV UPG FROM BASE451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5 5	450-001-312 450-001-313	VMAX3 ADV UPG FROM BASE 751-1500TB=CC VMAX3 ADV UPG FROM BASE 1501+TB=CC	\$355.00 \$245.00	ES-1 ES-1	14% 14%	\$305.30 \$210.70	\$63.90 \$44.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.90 \$44.10
5	450-001-313	VMAX3 ADV GPG FROM BASE 1501+1B-CC VMAX3 ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-315	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-316	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-317	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-318 450-001-319	VMAX3 ADV FROM BASE DLTA451-750TB=CC VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	\$1,120.00 \$845.00	ES-1 ES-1	14% 14%	\$963.20 \$726.70	\$201.60 \$152.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-319	VMAX3 ADV FROM BASE DLTA 751-15001B=CC VMAX3 ADV FROM BASE DLTA 1501+TB=CC	\$640.00 \$640.00	ES-1	14%	\$726.70 \$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-321	V100K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-322	V100K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-001-323	V100K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	14%	\$589.10	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-324	V100K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	450-001-325 450-001-326	V100K ADV FROM BASE451-750TB=CC V100K ADV FROM BASE 751-1500TB=CC	\$475.00 \$355.00	ES-1 ES-1	14% 14%	\$408.50 \$305.30	\$85.50 \$63.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-327	V100K ADV FROM BASE 751-1500 BECC V100K ADV FROM BASE 1501+TB=CC	\$245.00	ES-1	14%	\$210.70	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	450-001-328	V100K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-329	V100K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5 5	450-001-330 450-001-331	V100K ADV FROM UNI 151-300TB=CC V100K ADV FROM UNI 301-450TB=CC	\$500.00 \$590.00	ES-1 ES-1	14% 14%	\$430.00 \$507.40	\$90.00 \$106.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$106.20
5	450-001-332	V100K ADV FROM UNI451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	450-001-333	V100K ADV FROM UNI 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	450-001-334	V100K ADV FROM UNI 1501+TB=CC	\$235.00	ES-1	14%	\$202.10	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5 5	450-001-335 450-001-336	V100K ADV FROM BASE DLTA 0-50TB=CC V100K ADV FROM BASE DLTA 51-150TB=CC	\$2,345.00 \$1,855.00	ES-1 ES-1	14% 14%	\$2,016.70 \$1,595.30	\$422.10 \$333.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$422.10 \$333.90
5	450-001-337	V100K ADV FROM BASE DLTA 51-1301B=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-338	V100K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-339	V100K ADV FROM BASE DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	450-001-340 450-001-341	V100K ADV FROM BASE DLTA 751-1500TB=CC V100K ADV FROM BASE DLTA 1501+TB=CC	\$845.00 \$640.00	ES-1 ES-1	14% 14%	\$726.70 \$550.40	\$152.10 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	450-001-341	V100K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-343	V100K ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-344	V100K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5 5	450-001-345 450-001-346	V100K ADV FROM UNI DLTA 301-450TB=CC V100K ADV FROM UNI DLTA451-750TB=CC	\$1,545.00	ES-1 ES-1	14% 14%	\$1,328.70 \$963.20	\$278.10 \$201.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$278.10 \$201.60
5	450-001-347	V100K ADV FROM UNI DLTA 751-1500TB=CC	\$1,120.00 \$845.00	ES-1	14%	\$726.70	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-348	V100K ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-349	VMAX3 ADVANCED FAST COMBO TIER=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-350	V100K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5 5	450-001-351 450-001-353	V100K TIMEFINDER SNAPSURE REG PKG=IC V400K FOUNDATION UPG 0-50TB=CC	\$25,140.00 \$2,095.00	ES-1 ES-1	14% 14%	\$21,620.40 \$1,801.70	\$4,525.20 \$377.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,525.20 \$377.10
5	450-001-354	V400K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	450-001-355	V400K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	450-001-356	V400K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	450-001-357	V400K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	14% 14%	\$799.80	\$167.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40
5	450-001-358 450-001-359	V400K FOUNDATION UPG 751-1500TB=CC V400K FOUNDATION UPG 1501+TB=CC	\$700.00 \$530.00	ES-1 ES-1	14%	\$602.00 \$455.80	\$126.00 \$95.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$126.00 \$95.40
5	450-001-360	V400K UNISPHERE PACKAGE=IC	\$42,855.00	ES-1	14%	\$36,855.30	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$7,713.90
5	450-001-361	V400K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-362	V400K ADVANCED PACKAGE=IC	\$78,570.00	ES-1	14%	\$67,570.20	\$14,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,142.60
5 5	450-001-363 450-001-364	V400K ADVANCED UPG 0-50TB=CC V400K ADVANCED UPG 51-150TB=CC	\$2,345.00 \$1,855.00	ES-1 ES-1	14% 14%	\$2,016.70 \$1,595.30	\$422.10 \$333.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$422.10 \$333.90
5	450-001-365	V400K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-366	V400K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-367	V400K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	450-001-368 450-001-369	V400K ADVANCED UPG 751-1500TB=CC V400K ADVANCED UPG 1501+TB=CC	\$845.00 \$640.00	ES-1 ES-1	14% 14%	\$726.70 \$550.40	\$152.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	450-001-309	V400K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	14%	\$25,800.00	\$115.20 \$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-371	V400K REMOTE REP UPG 0-50TB=CC	\$1,760.00	ES-1	14%	\$1,513.60	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	450-001-372	V400K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	450-001-373	V400K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5 5	450-001-374 450-001-375	V400K REMOTE REP UPG 301-450TB=CC V400K REMOTE REP UPG 451-750TB=CC	\$705.00 \$605.00	ES-1 ES-1	14% 14%	\$606.30 \$520.30	\$126.90 \$108.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$126.90 \$108.90
5	450-001-376	V400K REMOTE REP UPG 751-1500TB=CC	\$520.00	ES-1	14%	\$447.20	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-377	V400K REMOTE REP UPG 1500+TB=CC	\$440.00	ES-1	14%	\$378.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	450-001-378	V400K TOTAL PROD PACK-IC	\$111,410.00	ES-1	14%	\$95,812.60	\$20,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,053.80
5 5	450-001-379 450-001-380	V400K TOTAL PROD PACK UPG 0-50TB=CC V400K TOTAL PROD PACK UPG 51-150TB=CC	\$4,425.00 \$3,385.00	ES-1 ES-1	14% 14%	\$3,805.50 \$2,911.10	\$796.50 \$609.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$796.50 \$609.30
5	450-001-381	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00	ES-1	14%	\$2,231.70	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-382	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-001-383	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5 5	450-001-384 450-001-385	V400K TOTAL PROD PACK UPG 751-1500TB=CC V400K TOTAL PROD PACK UPG 1500+TB=CC	\$1,455.00 \$1,170.00	ES-1 ES-1	14% 14%	\$1,251.30 \$1,006.20	\$261.90 \$210.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$261.90 \$210.60
5	450-001-386	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-387	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00		\$0.00	\$333.90
5	450-001-388	V400K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-389	V400K ADV FROM FOUND DLTA 301-450TB=CC V400K ADV FROM FOUND DLTA 451-750TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5 5	450-001-390 450-001-391	V400K ADV FROM FOUND DLTA 451-750TB=CC V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$1,120.00 \$845.00	ES-1 ES-1	14% 14%	\$963.20 \$726.70	\$201.60 \$152.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$201.60 \$152.10
5	450-001-392	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-393	V400K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-394	V400K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-395 450-001-396	V400K ADV FROM FOUND 151-300TB=CC V400K ADV FROM FOUND 301-450TB=CC	\$285.00 \$265.00	ES-1 ES-1	14% 14%	\$245.10 \$227.90	\$51.30 \$47.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$51.30 \$47.70
5	450-001-397	V400K ADV FROM FOUND 301-4301B-CC V400K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40		\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	450-001-398	V400K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70		\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	450-001-399	V400K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	450-001-400	V400K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5 5	450-001-401 450-001-402	V400K ADV FROM BASE 51-150TB=CC V400K ADV FROM BASE 151-300TB=CC	\$660.00 \$685.00	ES-1 ES-1	14% 14%	\$567.60 \$589.10	\$118.80 \$123.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$118.80 \$123.30
5	450-001-403	V400K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-001-404	V400K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	450-001-405	V400K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	14%	\$305.30	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5 5	450-001-406 450-001-407	V400K ADV FROM BASE 1501+TB=CC V400K ADV FROM UNI 0-50TB=CC	\$245.00 \$850.00	ES-1 ES-1	14% 14%	\$210.70 \$731.00	\$44.10 \$153.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$44.10 \$153.00
5	450-001-408	V400K ADV FROM UNI 51-150TB=CC	\$640.00		14%	\$550.40		\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
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March   Dec						N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Manual And   William And American Land Section   1907	BAND	ѕки	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.													
2   Septiment	-												
6   1960-1-45   VIOLED   VIO	-												
6   40.04-14   March And Prinche Self Ed. 10.04   March 1970   March													
Company   Comp													
Control   Cont	5									\$0.00	\$0.00		
\$ 4000-440   VINDOR ADDRESS OF A 18   VINDOR A	-												
4													
\$ 400-400 WINDOWS DEED TO 100-100-100-100-100-100-100-100-100-100													
6   40.001-411   VARIAN CONTROLLED   \$22.000   \$2.00													
\$ 6600-142 WORK PROPOSED IN THE PROPOSED BY 1 1000 BY 1	5												
5   60001-42   VIEW PATER MANUAL PRINTING CO.   \$1,000   \$200	-												
5   Septiment   1   Septimen													
\$4,0001-420   WORK ANY PRINCH UND LY, THE 1-MODIFIED   \$86,000   \$61,000													
\$ 00000-00000 DEST													
4   45001-423   WORK SREPTER, CATCH PLEASE PROPRIED   5   45001-424   WORK FRANCH NOR PLEASE PROPRIED   6   45001-424   WORK FRANCH NOR PLEASE PROPRIED   6   45001-424   WORK FRANCH NOR PLEASE PROPRIED   6   45001-424   WORK FRANCH NOR PLEASE PROPRIED   7   45001-424   WORK FRANCH NOR PLEASE PROPRIED   7   45001-424   WORK FRANCH NOR PLEASE PROPRIED   8   45001-424   WORK FRANCH NOR PLEASE PROPRIED   9   45001-424   WORK FRANCH NOR PLEASE P													
\$ 6500-1-451 VOXNEROMERTON (IN SOFTE-CO.	5					14%							
\$ 4500-14-22 VOINT FOUNDATION LITTS SH-STREECC \$15,000 E5-1 Hrs. \$1,444.00 \$30.00 \$0.00 \$0.00 \$50.00 \$	5	450-001-429	V400K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00		14%	\$21,620.40	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
S 9800-1-35 VOINT FOUR FOUNDATION LOTS 15-900TH-CC													
\$ 60001-450   VOICE FOUNDATION LOS 301-400TH-CC   \$1,200.0   \$6.0   \$1,000   \$1,000   \$2,000   \$1,000   \$2,000   \$1,000													
S.   ASSOCIA-188													
S   450-01-49   VOINT POUNT TIES CO   STORE   14%   \$40.00   \$30.00   \$0.00	-												
\$ 45001-49 VIOLE FEDERATION LIPE 1091-TB-CC \$3000 ES1 14% \$4508 \$0 38.40 \$0.00 \$0.00 \$0.00 \$0.00 \$3.00													
\$ 450.01-48 V200K ANAMED PROFESS CONTROLLED SALES AND ANAMED PROFE	5												
5 450.01440 VOIDM.ADVANCEDURP SOFTWACTOR \$2,40.00 ES-1 14% \$77,64.77 St.776.10 St.00 \$5.00	5	450-001-438	V200K UNISPHERE PACKAGE=IC	\$17,145.00	ES-1	14%	\$14,744.70	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,086.10
6 460-001-441 V200X ADVANCED INFO STOTTINGC \$32,040.00 ES-1 14% \$3,000.00 \$40.00 \$40.00 \$40.00 \$40.00 \$33,330 \$40.00 \$40.	5												
6 44-001-442													
5 45-001-44 V2DX ADVANCED UPG 151-0078-CC \$1,050.00 ES-1 14% \$1,309.30 \$208.00 \$0.00 \$0.00 \$0.00 \$20													
5 45-001-44	-												
5 450-001-445 VOXDOK ADVANCEDIUP C1-100TBPCC													
5 450-001-447 VOXOK ADVANCED UPC 751-1500TB=CC \$84-00 ES-1 14% \$726.70 \$152.10 \$0.00 \$0.00 \$0.00 \$0.00 \$15.00 \$152.10 \$0.00 \$15.													
\$ 450-091-448	5												
5 49-001-469	5												
\$ 490-01-490	-												
5 450-001-451 V200K REMOTE REP UPG 151-30078-CC \$300.0 ES-1 14% \$500.0 \$10.00 \$0.00 \$30.00 \$180.00 \$180.00 \$40.00 \$30.00 \$180.00 \$40.00 \$30.00 \$180.00 \$40.00 \$30.00 \$180.00 \$40.00 \$30.00 \$180.00 \$40.00 \$30.00 \$180.00 \$40.00 \$30.00 \$180.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$30.00 \$40.00 \$													
5 450-01-482 V200K REMOTE REP UPG-301-140TB=CC S08.0 ES-1 14% \$20.30 \$108.00 \$30.0 \$													
5 450-01-453 V200K REMOTE REP UPG 451-750TB=CC \$20.00 ES-1 14% \$472 0 393.60 \$0.00 \$													
5 450-001-454 V200K FEMORTE REP UPG 751-1500TB=CC \$40.00 ES-1 14% \$375.40 \$93.00 \$0.													
5 450-001-45F V200K TOTAL PROOD PACK UPG 0-50TB=CC \$4.425.00 ES-1 14% \$3,85.50 \$5.00 \$0.00 \$0.00 \$0.00 \$0.00 \$30.0	5					14%							
469-001-457   V200K TOTAL PROD PACK UPG 6-1160TBECC   \$4,425.00   ES-1   14%   \$3,805.50   \$796.50   \$0.00   \$0.00   \$0.00   \$796.50   \$459-001-459   V200K TOTAL PROD PACK UPG 611-300TBECC   \$2,295.00   ES-1   14%   \$2,291.10   \$467.10   \$0.00   \$0.00   \$0.00   \$0.00   \$467.10   \$459-001-460   V200K TOTAL PROD PACK UPG 611-300TBECC   \$2,595.00   ES-1   14%   \$2,231.70   \$467.10   \$0.00   \$0.00   \$0.00   \$0.00   \$467.70   \$459-001-460   V200K TOTAL PROD PACK UPG 361-1500TBECC   \$1,800.00   ES-1   14%   \$1,548.00   \$324.00   \$0.00   \$0.00   \$0.00   \$30.00   \$3447.00   \$459-001-461   V200K TOTAL PROD PACK UPG 361-1500TBECC   \$1,800.00   ES-1   14%   \$1,548.00   \$324.00   \$0.00   \$0.00   \$0.00   \$0.00   \$324.00   \$0.00	5	450-001-455		\$440.00	ES-1	14%		\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5 450-001-459 V200K TOTAL PROD PACK UPG 51-150TB=CC \$3,385.00 ES-1 14% \$2,211.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$467.10 \$0.00 \$													
5 450-001-460 V200K TOTAL PROD PACK UPG 561-300TB=CC \$2,565.00 ES-1 14% \$1,978.00 \$414.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$414.00 \$0.00 \$0.00 \$0.00 \$0.00 \$414.00 \$0													
5 459-01-460 V200K TOTAL PROD PACK UPG 301-450TB=CC \$2,300.00 ES-1 14% \$1,978.00 \$414.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.00 \$													
6         450-01-461         V200K TOTAL PROD PACK UPG 451-750TB=CC         \$1,800.00         ES-1         14%         \$1,548.00         \$324.00         \$0.	-												
6         450-001-462         V200K TOTAL PROD PACK UPG 751-1800TB=CC         \$1,450.00         \$1,450.00         \$21,100         \$281,100         \$281,100         \$0.00													
5         450-001-464         V200K ADV FROM FROM DIND INTA 0-150TB=CC         \$2,345.00         ES-1         14%         \$2,016.70         \$422.10         \$0.00	5	450-001-462				14%			\$0.00	\$0.00	\$0.00	\$0.00	
5 450-001-465 V200K ADV FROM FOUND DLTA 51-150TB=CC \$1,855.00 ES-1 14% \$1,595.30 \$33.90 \$0.00 \$0.00 \$0.00 \$30.00 \$33.90 \$0.00 \$0.00 \$30.00 \$33.90 \$0.00 \$0.00 \$30.00 \$30.00 \$33.90 \$0.00 \$0.00 \$30.00													
5 450-001-466 V200K ADV FROM FOUND DLTA 151-300TB=CC \$1,805.00 ES-1 14% \$1,338.03 \$288.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288.90 \$450-001-488 V200K ADV FROM FOUND DLTA 351-350TB=CC \$1,120.00 ES-1 14% \$983.20 \$201.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$201.60 \$0.00													
\$ 450-001-487 \$ V200K ADV FROM FOUND DLTA 451-750TB=CC \$ \$1,545.00 \$ ES-1 \$ 14% \$ \$1,328.70 \$ \$278.10 \$ 0.0													
5 450-001-488 V200K ADV FROM FOUND DLTA 451-750TB=CC 5 450-001-489 V200K ADV FROM FOUND DLTA 451-1500TB=CC 5 450-001-470 V200K ADV FROM FOUND DLTA 1501-TB=CC 5 450-001-471 V200K ADV FROM FOUND DLTA 1501-TB=CC 5 450-001-471 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-471 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-472 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-472 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-473 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-473 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-473 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-475 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-476 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-477 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-478 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-479 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-479 V200K ADV FROM FOUND 5-150TB=CC 5 450-001-479 V200K ADV FROM BASE 5-1-50TB=CC 5 450-001-481 V200K ADV FROM BASE 5-1-50TB=CC 5 450-001-484 V200K ADV FROM BASE 5-1-50TB=CC 5 450-001-486 V200K ADV FROM BASE 5-1-50TB=CC 5 450-001-486 V200K ADV FROM BASE 5-1-50TB=													
5 450-011-469 V200K ADV FROM FOUND DLTA 751-1500TB=CC \$845.00 ES-1 14% \$726.70 \$152.10 \$0.00 \$0.00 \$0.00 \$0.00 \$152.10 \$0.00 \$0.00 \$0.00 \$152.10 \$0.00 \$0.00 \$0.00 \$0.00 \$152.10 \$0.00 \$0.00 \$0.00 \$0.00 \$152.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$152.10 \$0.00 \$0.00 \$0.00 \$0.00 \$152.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$152.00 \$0.00 \$	-												
\$ 450-001-470 V200K ADV FROM FOUND DLTA 1501+TB=CC \$640.00 ES-1 14% \$550.40 \$115.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$115.20 \$450-001-471 V200K ADV FROM FOUND 5-150TB=CC \$175.00 ES-1 14% \$215.00 \$45.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$45.00 \$0.00 \$115.20 \$0.00 \$0													
5         450-001-472         V200K ADV FROM FOUND 51-150TB=CC         \$175.00         ES-1         14%         \$150.50         \$31.50         \$0.00         \$0.00         \$0.00         \$0.00         \$30.00         \$0.00         \$31.50           5         450-001-473         V200K ADV FROM FOUND 51-300TB=CC         \$285.00         ES-1         14%         \$245.10         \$51.30         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1.30           5         450-001-474         V200K ADV FROM FOUND 451-750TB=CC         \$190.00         ES-1         14%         \$163.40         \$34.20         \$0.00         \$0.00         \$0.00         \$0.00         \$30.00         \$0													
\$ 450-001-473													
5         450-001-474         V200K ADV FROM FOUND 301-450TB=CC         \$265.00         ES-1         14%         \$227.90         \$47.70         \$0.00         \$0.00         \$0.00         \$0.00         \$34.70           5         450-001-476         V200K ADV FROM FOUND 451-750TB=CC         \$190.00         ES-1         14%         \$163.40         \$34.20         \$0.00 </td <td>-</td> <td></td>	-												
\$ 450-001-475	-								T				
\$ 450-001-476	-								*****	+		*****	
\$ 450-001-477	5					1111	i	111.11		1	1	1	1
\$ 450-001-478	5												
5 450-001-480 V200K ADV FROM BASE 151-300TB=CC \$865.00 ES-1 14% \$589.10 \$123.30 \$0.00 \$0.00 \$0.00 \$0.00 \$123.30 \$0.00 \$0.00 \$0.00 \$0.00 \$123.30 \$0.00 \$0.00 \$0.00 \$0.00 \$123.30 \$0.0			V200K ADV FROM BASE 0-50TB=CC										
5 450-001-481 V200K ADV FROM BASE 301-450TB=CC \$675.00 ES-1 14% \$580.50 \$121.50 \$0.00 \$0.00 \$0.00 \$0.00 \$121.50 \$0.00 \$0.00 \$0.00 \$121.50 \$0.00 \$0.00 \$0.00 \$121.50 \$0.00 \$0.00 \$0.00 \$0.00 \$121.50 \$0.00 \$0	5												
5 450-001-482 V200K ADV FROM BASE 451-750TB=CC \$475.00 ES-1 14% \$408.50 \$85.50 \$0.00 \$0.00 \$0.00 \$0.00 \$85.50 \$0.0													
5 450-001-483 V200K ADV FROM BASE 751-1500TB=CC \$35.00 ES-1 14% \$305.30 \$63.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$63.90 \$0.00 \$0.00 \$0.00 \$0.00 \$63.90 \$0.00 \$0.													
5 450-001-484 V200K ADV FROM BASE 1501+TB=CC \$245.00 ES-1 14% \$210.70 \$44.10 \$0.00 \$0.00 \$0.00 \$0.00 \$44.10 5 450-001-485 V200K ADV FROM UNI 05-0TB=CC \$850.00 ES-1 14% \$731.00 \$153.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$153.00 \$153.00 \$0.00 \$153.00 \$153.00 \$0.00													
5 450-001-485 V200K ADV FROM UNI 05-0TB=CC \$850.00 ES-1 14% \$731.00 \$153.00 \$0.00 \$0.00 \$0.00 \$0.00 \$153.00 \$153.00 \$0.00 \$0.00 \$153.00 \$0.00 \$153.00 \$0.00 \$153.00 \$0.00 \$0.00 \$153.00 \$0													
5 450-001-486 V200K ADV FROM UNI 51-150TB=CC \$640.00 ES-1 14% \$550.40 \$115.20 \$0.00 \$0.00 \$0.00 \$0.00 \$115.20 5 450-001-487 V200K ADV FROM UNI 151-300TB=CC \$500.00 ES-1 14% \$430.00 \$90.00 \$0.													
5 450-001-487 V200K ADV FROM UNI 151-300TB=CC \$500.00 ES-1 14% \$430.00 \$90.00 \$0.00 \$0.00 \$0.00 \$0.00 \$90.00													
5 450-001-488 V200K ADV FROM UNI 301-450TB=CC \$590.00 ES-1 14% \$507.40 \$106.20 \$0.00 \$0.00 \$0.00 \$0.00 \$106.20	5	450-001-487		\$500.00	ES-1		\$430.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
	5	450-001-488	V200K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-489	V200K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5 5	450-001-490 450-001-491	V200K ADV FROM UNI 751-1500TB=CC V200K ADV FROM UNI 1501+TB=CC	\$315.00 \$235.00	ES-1 ES-1	14% 14%	\$270.90 \$202.10	\$56.70 \$42.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.70 \$42.30
5	450-001-491	V200K ADV FROM ONI 1501+16=CC V200K ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30 \$422.10
5	450-001-493	V200K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-494	V200K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-495	V200K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-496	V200K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-497	V200K ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	14% 14%	\$726.70 \$550.40	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10 \$115.20
5 5	450-001-498 450-001-499	V200K ADV FROM BASE DLTA 1501+TB=CC V200K ADV FROM UNI DLTA 0-50TB=CC	\$640.00 \$2,345.00	ES-1 ES-1	14%	\$2,016.70	\$115.20 \$422.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.20 \$422.10
5	450-001-500	V200K ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-501	V200K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-502	V200K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-503	V200K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	450-001-504	V200K ADV FROM UNI DLTA 751-1500TB=CC V200K ADV FROM UNI DLTA 1501+TB=CC	\$845.00 \$640.00	ES-1 ES-1	14% 14%	\$726.70 \$550.40	\$152.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	450-001-505 450-001-506	V200K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$115.20 \$8,203.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$115.20 \$8,203.50
5	450-001-507	V200K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	450-001-508	ESA FOR V200K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	450-001-564	ViPR SUITE VMAX3 100K Base=IC	\$11,420.00	ES-1	14%	\$9,821.20	\$2,055.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,055.60
5	450-001-565	ViPR SUITE VMAX3 200K Base=IC	\$25,390.00	ES-1	14%	\$21,835.40	\$4,570.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,570.20
5	450-001-566	ViPR SUITE VMAX3 400K Base=IC	\$27,940.00	ES-1	14%	\$24,028.40	\$5,029.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,029.20
5 5	450-001-567 450-001-568	VIPR SUITE VMAX3 1-50TB=CC VIPR SUITE VMAX3 51-150TB=CC	\$1,690.00 \$1,674.00	ES-1 ES-1	14% 14%	\$1,453.40 \$1,439.64	\$304.20 \$301.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$304.20 \$301.32
5	450-001-569	VIPR SUITE VMAX3 51-130TB=CC	\$1,658.00	ES-1	14%	\$1,425.88	\$298.44	\$0.00	\$0.00	\$0.00	\$0.00	\$298.44
5	450-001-570	VIPR SUITE VMAX3 301-450TB=CC	\$1,595.00	ES-1	14%	\$1,371.70	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	450-001-571	VIPR SUITE VMAX3 451-750TB=CC	\$1,466.00	ES-1	14%	\$1,260.76	\$263.88	\$0.00	\$0.00	\$0.00	\$0.00	\$263.88
5	450-001-572	VIPR SUITE VMAX3 751-1500TB=CC	\$1,340.00	ES-1	14%	\$1,152.40	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$241.20
5	450-001-573	VIPR SUITE VMAX3 1501TB+=CC	\$1,274.00	ES-1	14%	\$1,095.64	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-105-633	VMAX3 BASE PKG 0-50TB=CC VMAX3 BASE PKG 51-150TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5 5	456-105-634 456-105-635	VMAX3 BASE PKG 51-150TB=CC VMAX3 BASE PKG 751-1500TB=CC	\$1,195.00 \$490.00	ES-1 ES-1	14% 14%	\$1,027.70 \$421.40	\$215.10 \$88.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$215.10 \$88.20
5	456-105-636	VMAX3 BASE PKG 151-300TB=CC	\$920.00	ES-1	14%	\$791.20	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	456-105-637	VMAX3 BASE PKG 1501+TB=CC	\$395.00	ES-1	14%	\$339.70	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-105-638	VMAX3 BASE PKG 301-450TB=CC	\$870.00	ES-1	14%	\$748.20	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-105-639	VMAX3 BASE PKG 451-750TB=CC	\$645.00	ES-1	14%	\$554.70	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$116.10
5	456-105-647	Unisphere for FILE e-RTU Card	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-649	SnapSure e-RTU Card	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-651 456-105-654	Replication for FILE e-RTU Card VMAX FOUNDATION SUITE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00 \$0.00	\$377.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$377.10
5	456-105-655	VMAX FOUNDATION SUITE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-105-656	VMAX FOUNDATION SUITE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-105-657	VMAX FOUNDATION SUITE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-105-658	VMAX FOUNDATION SUITE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-105-659	VMAX FOUNDATION SUITE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	456-105-660 456-105-668	VMAX FOUNDATION SUITE 451-750TB=CC SRDF STAR REM REP 0-50TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$167.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40 \$0.00
5	456-105-669	SRDF STAR REM REP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-670	SRDF STAR REM REP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-671	SRDF STAR REM REP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-672	SRDF STAR REM REP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-673	SRDF STAR REM REP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-674	SRDF STAR REM REP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-675 456-105-676	SRDF REM REP 0-50TB=CC SRDF REM REP 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-677	SRDF REM REP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-678	SRDF REM REP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-679	SRDF REM REP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-680	SRDF REM REP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-681	SRDF REM REP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-682	SRDF TPP 0-50TB=CC SRDF TPP 51-150TB=CC	\$0.00	ES-1 ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-683 456-105-684	SRDF TPP 751-1500TB=CC SRDF TPP 751-1500TB=CC	\$0.00 \$0.00	ES-1	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-685	SRDF TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-686	SRDF TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-687	SRDF TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-688	SRDF TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-689	VMAX3 SRDF STAR 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-690 456-105-691	VMAX3 SRDF STAR 51-150TB=CC VMAX3 SRDF STAR 751-1500TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-105-691 456-105-692	VMAX3 SRDF STAR 751-1500TB=CC VMAX3 SRDF STAR 151-300TB=CC	\$0.00	ES-1	14%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-105-693	VMAX3 SRDF STAR 151-3601B-CC VMAX3 SRDF STAR 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-694	VMAX3 SRDF STAR 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-695	VMAX3 SRDF STAR 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-696	TIMEFINDER LOC REP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-697	TIMEFINDER LOC REP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-698 456-105-699	TIMEFINDER LOC REP 751-1500TB=CC TIMEFINDER LOC REP 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
υ		TIME INDEX EOCINE 131-3001B-00	φυ.00	L3-1	1470	φ0.00	φυ.υυ	φυ.00	φυ.υυ	φυ.00	φυ.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-700	TIMEFINDER LOC REP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-701 456-105-702	TIMEFINDER LOC REP 301-450TB=CC TIMEFINDER LOC REP 451-750TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-702 456-105-703	TIMEFINDER TPP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-704	TIMEFINDER TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-705	TIMEFINDER TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-706	TIMEFINDER TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-707	TIMEFINDER TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-708	TIMEFINDER TPP 301-450TB=CC	\$0.00 \$0.00	ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-709 456-105-710	TIMEFINDER TPP 451-750TB=CC  VMAX ADVANCED SUITE 0-50TB=CC	\$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$0.00 \$422.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$422.10
5	456-105-711	VMAX ADVANCED SUITE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-105-712	VMAX ADVANCED SUITE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-105-713	VMAX ADVANCED SUITE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-105-714	VMAX ADVANCED SUITE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5 5	456-105-715 456-105-716	VMAX ADVANCED SUITE 301-450TB=CC VMAX ADVANCED SUITE 451-750TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$278.10 \$201.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$278.10
5	456-105-717	VMAX ADVANCED SUITE TPP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$201.60 \$0.00
5	456-105-718	VMAX ADVANCED SUITE TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-719	VMAX ADVANCED SUITE TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-720	VMAX ADVANCED SUITE TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-721	VMAX ADVANCED SUITE TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-722 456-105-722	VMAX ADVANCED SUITE TPP 461 750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-723 456-105-724	VMAX ADVANCED SUITE TPP 451-750TB=CC SRDF STAR TPP 0-50TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-105-725	SRDF STAR TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-726	SRDF STAR TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-727	SRDF STAR TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-728	SRDF STAR TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-729 456-105-730	SRDF STAR TPP 751-1500TB=CC SRDF STAR TPP 1501+TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-106-026	VIPR SRM VMAX3 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-106-027	VIPR SRM VMAX3 51-150TB =CC	\$0.00	ES-1	14%	\$0.00	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$236.34
5	456-106-028	VIPR SRM VMAX3 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-106-029	VIPR SRM VMAX3 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-106-030	VIPR SRM VMAX3 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$206.82
5 5	456-106-031 456-106-032	VIPR SRM VMAX3 751-1500TB=CC VIPR SRM VMAX3 1500+TB =CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$189.18 \$179.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.18 \$179.82
5	456-106-093	APPSYNC VMAX3 0-50TB=CC	\$990.00	ES-1	14%	\$851.40	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$179.62 \$178.20
5	456-106-094	APPSYNC VMAX3 51-150TB=CC	\$779.00	ES-1	14%	\$669.94	\$140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$140.22
5	456-106-095	APPSYNC VMAX3 151-300TB=CC	\$504.00	ES-1	14%	\$433.44	\$90.72	\$0.00	\$0.00	\$0.00	\$0.00	\$90.72
5	456-106-096	APPSYNC VMAX3 301-450TB=CC	\$410.00	ES-1	14%	\$352.60	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-106-097	APPSYNC VMAX3 451-750TB=CC	\$356.00	ES-1	14%	\$306.16	\$64.08	\$0.00	\$0.00	\$0.00	\$0.00	\$64.08
5 5	456-106-098 456-106-099	APPSYNC VMAX3 751-1500TB=CC APPSYNC VMAX3 1501+ =CC	\$315.00 \$266.00	ES-1 ES-1	14% 14%	\$270.90 \$228.76	\$56.70 \$47.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.70 \$47.88
5	456-106-425	VMAX3 HYPERMAX OS BASE 0-50TB=CC	\$1,425.00	ES-1	14%	\$1,225.50	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$99.75
5	456-106-426	VMAX3 HYPERMAX OS BASE 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-106-427	VMAX3 HYPERMAX OS BASE 151-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5	456-106-428	VMAX3 HYPERMAX OS BASE 301-450TB=CC	\$845.00	ES-1	14%	\$726.70	\$59.15	\$0.00	\$0.00	\$0.00	\$0.00	\$59.15
5	456-106-429	VMAX3 HYPERMAX OS BASE 451-750TB=CC	\$670.00	ES-1	14%	\$576.20	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$46.90
5 5	456-106-430 456-106-431	VMAX3 HYPERMAX OS BASE 751-1500TB=CC VMAX3 HYPERMAX OS BASE 1501+TB=CC	\$555.00 \$460.00	ES-1 ES-1	14% 14%	\$477.30 \$395.60	\$38.85 \$32.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38.85 \$32.20
5	456-106-432	UNISPHERE SUITE 0-50TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-106-433	UNISPHERE SUITE 51-150TB=CC	\$1,215.00	ES-1	14%	\$1,044.90	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	456-106-434	UNISPHERE SUITE 151-300TB=CC	\$1,105.00	ES-1	14%	\$950.30	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$198.90
5	456-106-435	UNISPHERE SUITE 301-450TB=CC	\$955.00	ES-1	14%	\$821.30	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-106-436	UNISPHERE SUITE 451-750TB=CC	\$700.00	ES-1	14%	\$602.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5 5	456-106-437 456-106-438	UNISPHERE SUITE 751-1500TB=CC UNISPHERE SUITE 1501+TB=CC	\$530.00 \$405.00	ES-1 ES-1	14% 14%	\$455.80 \$348.30	\$95.40 \$72.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.40 \$72.90
5	456-106-684	VMAX3 TIMEFINDER LOC REG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-106-685	VMAX3 TIMEFINDER LOC REG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-106-686	VMAX3 TIMEFINDER LOC REG 751-1500TB=CA	\$1,035.00	ES-1	14%	\$890.10	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-106-687	VMAX3 TIMEFINDER LOC REG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-106-688	VMAX3 TIMEFINDER LOC REG 1501+TB=CA	\$725.00	ES-1	14%	\$623.50	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$130.50
5	456-106-689	VMAX3 TIMEFINDER LOC REG 301-450TB=CA	\$1,355.00	ES-1	14% 14%	\$1,165.30	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5 5	456-106-690 456-106-691	VMAX3 TIMEFINDER LOC REG 451-750TB=CA VMAX3 SRDF REG 0-50TB=CA	\$1,265.00 \$2,665.00	ES-1 ES-1	14%	\$1,087.90 \$2,291.90	\$227.70 \$479.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$227.70 \$479.70
5	456-106-692	VMAX3 SRDF REG 51-150TB=CA	\$1,880.00	ES-1	14%	\$1,616.80	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-106-693	VMAX3 SRDF REG 751-1500TB=CA	\$955.00	ES-1	14%	\$821.30	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-106-694	VMAX3 SRDF REG 151-300TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-106-695	VMAX3 SRDF REG 1501+TB=CA	\$575.00	ES-1	14%	\$494.50	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-106-696	VMAX3 SRDF REG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5 5	456-106-697 456-106-608	VMAX3 SRDF REG 451-750TB=CA UNIS FAST COMBO TIER VMAX=CC	\$1,350.00	ES-1 ES-1	14% 14%	\$1,161.00 \$0.00	\$243.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$243.00
5	456-106-698 456-106-699	FOUND FAST COMBO TIER VMAX=CC	\$0.00 \$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-106-700	ADV SUITE FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-753	ESA FOR VMAX3 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-754	ESA FOR VMAX3 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-106-755	ESA FOR VMAX3 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-756	ESA FOR VMAX3 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	456-106-757 456-106-758	ESA FOR VMAX3 451-750TB=CC ESA FOR VMAX3 751-1500TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$22.50 \$19.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$19.80
5	456-106-759	ESA FOR VMAX3 751-15001B=CC ESA FOR VMAX3 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-761	ESA FOR 200K 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-762	ESA FOR 200K 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-106-763	ESA FOR 200K 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-106-764	ESA FOR 200K 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-106-765	ESA FOR 200K 451-750TB=CC	\$0.00 \$0.00	ES-1	14% 14%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5 5	456-106-766 456-106-767	ESA FOR 200K 751-1500TB=CC ESA FOR 200K 1501+TB=CC	\$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$19.80 \$18.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$18.00
5	456-106-769	ESA FOR 400K 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-770	ESA FOR 400K 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-106-771	ESA FOR 400K 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-106-772	ESA FOR 400K 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5 5	456-106-773 456-106-774	ESA FOR 400K 451-750TB=CC ESA FOR 400K 751-1500TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$22.50 \$19.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$19.80
5	456-106-775	ESA FOR 400K 751-15001B-CC ESA FOR 400K 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$18.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$18.00
5	456-106-805	TIMEFINDER FAST COMBO TIER VMAX=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-806	SRDF FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-831	FOUNDTN SUITE UPGFUS 0-50TB=CC	\$600.00	ES-1	14%	\$516.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-106-832	FOUNDTN SUITE UPGFUS 51-150TB=CC	\$465.00	ES-1	14%	\$399.90	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-106-833	FOUNDTN SUITE UPGFUS 151-300TB=CC	\$215.00	ES-1	14%	\$184.90	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5 5	456-106-834 456-106-835	FOUNDTN SUITE UPGFUS 301-450TB=CC FOUNDTN SUITE UPGFUS 451-750TB=CC	\$325.00 \$230.00	ES-1 ES-1	14% 14%	\$279.50 \$197.80	\$58.50 \$41.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$58.50 \$41.40
5	456-106-836	FOUNDTN SUITE UPGFUS 751-1500TB=CC	\$170.00	ES-1	14%	\$146.20	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-837	FOUNDTN SUITE UPGFUS 1501+TB=CC	\$125.00	ES-1	14%	\$107.50	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-106-838	FOUNDTN SUITE UPGFUS DELTA 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-106-839	FOUNDTN SUITE UPGFUS DELTA 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5 5	456-106-840 456-106-841	FOUNDTN SUITE UPGFUS DELTA 151-300TB=CC FOUNDTN SUITE UPGFUS DELTA 301-450TB=CC	\$1,320.00 \$1,280.00	ES-1 ES-1	14% 14%	\$1,135.20 \$1,100.80	\$237.60 \$230.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$237.60 \$230.40
5	456-106-842	FOUNDTN SUITE UPGFUS DELTA 301-430TB-CC	\$930.00	ES-1	14%	\$799.80	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-106-843	FOUNDTN SUITE UPGFUS DELTA 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-106-844	FOUNDTN SUITE UPGFUS DELTA 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-106-845	FOUNDTN SUITE UPGFB 0-50TB=CC	\$640.00	ES-1	14%	\$550.40	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-846	FOUNDTN SUITE UPGFB 51-150TB=CC	\$485.00	ES-1	14%	\$417.10	\$87.30	\$0.00	\$0.00	\$0.00	\$0.00	\$87.30
5 5	456-106-847 456-106-848	FOUNDTN SUITE UPGFB 151-300TB=CC FOUNDTN SUITE UPGFB 301-450TB=CC	\$400.00 \$410.00	ES-1 ES-1	14% 14%	\$344.00 \$352.60	\$72.00 \$73.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$72.00 \$73.80
5	456-106-849	FOUNDTN SUITE UPGFB 301-430TB=CC	\$285.00	ES-1	14%	\$352.00 \$245.10	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-106-850	FOUNDTN SUITE UPGFB 751-1500TB=CC	\$210.00	ES-1	14%	\$180.60	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	456-106-851	FOUNDTN SUITE UPGFB 1501+TB=CC	\$135.00	ES-1	14%	\$116.10	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-106-852	FOUNDTN SUITE UPGFB DELTA 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-106-853	FOUNDTN SUITE UPGFB DELTA 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5 5	456-106-854 456-106-855	FOUNDTN SUITE UPGFB DELTA 151-300TB=CC FOUNDTN SUITE UPGFB DELTA 301-450TB=CC	\$1,320.00 \$1,280.00	ES-1 ES-1	14% 14%	\$1,135.20 \$1,100.80	\$237.60 \$230.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$237.60 \$230.40
5	456-106-856	FOUNDTN SUITE UPGFB DELTA 451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-106-857	FOUNDTN SUITE UPGFB DELTA 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-106-858	FOUNDTN SUITE UPGFB DELTA 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-106-859	ADVANCED SUITE UPGFB 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-860	ADVANCED SUITE UPGFB 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5 5	456-106-861 456-106-862	ADVANCED SUITE UPGFB 151-300TB=CC ADVANCED SUITE UPGFB 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$123.30 \$121.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$123.30 \$121.50
5	456-106-863	ADVANCED SUITE UPGFB 301-4301B-CC ADVANCED SUITE UPGFB 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	456-106-864	ADVANCED SUITE UPGFB 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	456-106-865	ADVANCED SUITE UPGFB 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-106-866	ADVANCED SUITE UPGFB DELTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-106-867	ADVANCED SUITE UPGFB DELTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5 5	456-106-868 456-106-869	ADVANCED SUITE UPGFB DELTA 151-300TB=CC ADVANCED SUITE UPGFB DELTA 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$288.90 \$278.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$288.90 \$278.10
5	456-106-870	ADVANCED SUITE UPGFB DELTA 301-430TB-CC ADVANCED SUITE UPGFB DELTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-106-871	ADVANCED SUITE UPGFB DELTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-106-872	ADVANCED SUITE UPGFB DELTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-873	ADVANCED SUITE UPGFF 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-106-874	ADVANCED SUITE UPGFF 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5 5	456-106-875 456-106-876	ADVANCED SUITE UPGFF 151-300TB=CC ADVANCED SUITE UPGFF 301-450TB=CC	\$0.00	ES-1 ES-1	14% 14%	\$0.00	\$51.30 \$47.70	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$51.30 \$47.70
5 5	456-106-876 456-106-877	ADVANCED SUITE UPGFF 301-4501B=CC ADVANCED SUITE UPGFF 451-750TB=CC	\$0.00 \$0.00	ES-1	14%	\$0.00 \$0.00	\$47.70 \$34.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.70 \$34.20
5	456-106-878	ADVANCED SUITE UPGFF 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	456-106-879	ADVANCED SUITE UPGFF 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-106-880	ADVANCED SUITE UPGFF DELTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-106-881	ADVANCED SUITE UPGFF DELTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-106-882	ADVANCED SUITE UPGFF DELTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-106-883 456-106-884	ADVANCED SUITE UPGEF DELTA 301-450TB=CC	\$0.00	ES-1 ES-1	14%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5 5	456-106-885	ADVANCED SUITE UPGFF DELTA 451-750TB=CC ADVANCED SUITE UPGFF DELTA 751-1500TB=CC	\$0.00 \$0.00	ES-1	14% 14%	\$0.00 \$0.00	\$201.60 \$152.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$201.60 \$152.10
5	456-106-886	ADVANCED SUITE UPGFF DELTA 751-1500TB-CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$132.10
5	456-106-887	ADVANCED SUITE UPGFU 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-888	ADVANCED SUITE UPGFU 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-889	ADVANCED SUITE UPGFU 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-890	ADVANCED SUITE UPGFU 301-450TB=CC	\$0.00		14%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5 5	456-106-891 456-106-892	ADVANCED SUITE UPGFU 451-750TB=CC ADVANCED SUITE UPGFU 751-1500TB=CC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$75.60 \$56.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$75.60 \$56.70
5	456-106-893	ADVANCED SUITE UPGFU 751-15001B=CC ADVANCED SUITE UPGFU 1501+TB=CC	\$0.00		14%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	456-106-894	ADVANCED SUITE UPGFU DELTA 0-50TB=CC	\$0.00		14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-106-895	ADVANCED SUITE UPGFU DELTA 51-150TB=CC	\$0.00		14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-106-896	ADVANCED SUITE UPGFU DELTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-106-897	ADVANCED SUITE UPGFU DELTA 301-450TB=CC	\$0.00		14%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-106-898	ADVANCED SUITE UPGFU DELTA 451-750TB=CC	\$0.00		14% 14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	456-106-899 456-106-900	ADVANCED SUITE UPGFU DELTA 751-1500TB=CC ADVANCED SUITE UPGFU DELTA 1501+TB=CC	\$0.00 \$0.00		14%	\$0.00 \$0.00	\$152.10 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	456-106-915	APPSYNC VMAX3 0-50TB UPG=CC	\$990.00		14%	\$851.40	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-916	APPSYNC VMAX3 51-150TB UPG=CC	\$779.00		14%	\$669.94	\$140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$140.22
5	456-106-917	APPSYNC VMAX3 151-300TB UPG=CC	\$504.00		14%	\$433.44	\$90.72	\$0.00	\$0.00	\$0.00	\$0.00	\$90.72
5	456-106-918	APPSYNC VMAX3 301-450TB UPG=CC	\$410.00		14%	\$352.60	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5 5	456-106-919 456-106-920	APPSYNC VMAX3 451-750TB UPG=CC APPSYNC VMAX3 751-1500TB UPG=CC	\$356.00 \$315.00		14% 14%	\$306.16 \$270.90	\$64.08 \$56.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$64.08 \$56.70
5	456-106-921	APPSYNC VMAX3 1501+ UPG=CC	\$266.00		14%	\$270.90	\$47.88	\$0.00	\$0.00	\$0.00	\$0.00	\$47.88
5	456-106-947	VIPR SRM VMAX3 0-50TB UPG=CC	\$0.00		14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-106-948	VIPR SRM VMAX3 51-150TB UPG=CC	\$0.00		14%	\$0.00	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$236.34
5	456-106-949	VIPR SRM VMAX3 151-300TB UPG=CC	\$0.00		14%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-106-950	VIPR SRM VMAX3 301-450TB UPG=CC	\$0.00		14%	\$0.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-106-951	VIPR SRM VMAX3 451-750TB UPG=CC	\$0.00		14%	\$0.00	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$206.82
5 5	456-106-952 456-106-953	VIPR SRM VMAX3 751-1500TB UPG=CC VIPR SRM VMAX3 1501+ UPG=CC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$189.18 \$179.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.18 \$179.82
5	456-107-128	VIPR SRM FAST COMBO VMAX3 TIER TB=CC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-149	APPSYNC VMAX3 Reg 0-50TB=CA	\$1,917.00		14%	\$1,648.62	\$345.06	\$0.00	\$0.00	\$0.00	\$0.00	\$345.06
5	456-107-150	APPSYNC VMAX3 Reg 51-150TB=CA	\$1,485.00		14%	\$1,277.10	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-107-151	APPSYNC VMAX3 Reg 151-300TB=CA	\$1,422.00		14%	\$1,222.92	\$255.96	\$0.00	\$0.00	\$0.00	\$0.00	\$255.96
5	456-107-152	APPSYNC VMAX3 Reg 301-450TB=CA	\$1,220.00	ES-1	14%	\$1,049.20	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5 5	456-107-153 456-107-154	APPSYNC VMAX3 Reg 451-750TB=CA APPSYNC VMAX3 Reg 751-1500TB=CA	\$1,139.00 \$932.00	ES-1 ES-1	14% 14%	\$979.54 \$801.52	\$205.02 \$167.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$205.02 \$167.76
5	456-107-155	APPSYNC VMAX3 Reg 1501+ =CA  APPSYNC VMAX3 Reg 1501+ =CA	\$653.00		14%	\$561.58	\$117.54	\$0.00	\$0.00	\$0.00	\$0.00	\$117.54
5	456-107-156	APPSYNC VMAX3 Reg Upg 0-50TB=CA	\$1,917.00		14%	\$1,648.62	\$345.06	\$0.00	\$0.00	\$0.00	\$0.00	\$345.06
5	456-107-157	APPSYNC VMAX3 Reg Upg 51-150TB=CA	\$1,485.00		14%	\$1,277.10	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-107-158	APPSYNC VMAX3 Reg Upg 151-300TB=CA	\$1,422.00		14%	\$1,222.92	\$255.96	\$0.00	\$0.00	\$0.00	\$0.00	\$255.96
5	456-107-159	APPSYNC VMAX3 Reg Upg 301-450TB=CA	\$1,220.00		14%	\$1,049.20	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5 5	456-107-160	APPSYNC VMAX3 Reg Upg 451-750TB=CA	\$1,139.00		14%	\$979.54	\$205.02	\$0.00	\$0.00	\$0.00	\$0.00	\$205.02
5	456-107-161 456-107-162	APPSYNC VMAX3 Reg Upg 751-1500TB=CA APPSYNC VMAX3 Reg Upg 1501+ =CA	\$932.00 \$653.00		14% 14%	\$801.52 \$561.58	\$167.76 \$117.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.76 \$117.54
5	456-107-163	APPSYNC VMAX3 TPP 0-50TB=CC	\$842.00		14%	\$724.12	\$151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$151.56
5	456-107-164	APPSYNC VMAX3 TPP 51-150TB=CC	\$662.00		14%	\$569.32	\$119.16	\$0.00	\$0.00	\$0.00	\$0.00	\$119.16
5	456-107-165	APPSYNC VMAX3 TPP 151-300TB=CC	\$428.00	ES-1	14%	\$368.08	\$77.04	\$0.00	\$0.00	\$0.00	\$0.00	\$77.04
5	456-107-166	APPSYNC VMAX3 TPP 301-450TB=CC	\$348.00		14%	\$299.28	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-107-167	APPSYNC VMAX3 TPP 451-750TB=CC	\$302.00		14%	\$259.72	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5 5	456-107-168 456-107-169	APPSYNC VMAX3 TPP 751-1500TB=CC APPSYNC VMAX3 TPP 1501+ =CC	\$268.00 \$226.00		14% 14%	\$230.48 \$194.36	\$48.24 \$40.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48.24 \$40.68
5	456-107-109	APPSYNC VMAX3 TPP Upg 0-50TB=CC	\$842.00		14%	\$724.12	\$151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$151.56
5	456-107-171	APPSYNC VMAX3 TPP Upg 51-150TB=CC	\$662.00		14%	\$569.32	\$119.16	\$0.00	\$0.00	\$0.00	\$0.00	\$119.16
5	456-107-172	APPSYNC VMAX3 TPP Upg 151-300TB=CC	\$428.00		14%	\$368.08	\$77.04	\$0.00	\$0.00	\$0.00	\$0.00	\$77.04
5	456-107-173	APPSYNC VMAX3 TPP Upg 301-450TB=CC	\$348.00		14%	\$299.28	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-107-174	APPSYNC VMAX3 TPP Upg 451-750TB=CC	\$302.00		14%	\$259.72	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5	456-107-175	APPSYNC VMAX3 TPP Upg 751-1500TB=CC	\$268.00		14%	\$230.48	\$48.24	\$0.00	\$0.00	\$0.00	\$0.00	\$48.24
5 5	456-107-176 456-107-293	APPSYNC VMAX3 TPP Upg 1501+ =CC VMAX3 LOCAL REP REG 0-50TB=CA	\$226.00 \$2,130.00	ES-1	14% 14%	\$194.36 \$1,831.80	\$40.68 \$383.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40.68 \$383.40
5	456-107-293	VMAX3 LOCAL REP REG 0-501B=CA VMAX3 LOCAL REP REG 51-150TB=CA	\$2,130.00	ES-1	14%	\$1,631.60 \$1,419.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-295	VMAX3 LOCAL REP REG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-296	VMAX3 LOCAL REP REG 301-450TB=CA	\$1,355.00	ES-1	14%	\$1,165.30	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-107-297	VMAX3 LOCAL REP REG 451-750TB=CA	\$1,265.00		14%	\$1,087.90	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-107-298	VMAX3 LOCAL REP REG 751-1500TB=CA	\$1,035.00		14%	\$890.10	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5 5	456-107-299 456-107-300	VMAX3 LOCAL REP REG 1500+TB=CA	\$725.00 \$0.00		14% 14%	\$623.50 \$0.00	\$130.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$130.50 \$0.00
5	456-107-300 456-107-301	VMAX3 REG SNAPSURE ERTU CARD=IC VMAX3 REMOTE REP REG 0-50TB=CA	\$0.00 \$2,665.00		14%	\$0.00 \$2,291.90	\$0.00 \$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$479.70
5	456-107-302	VMAX3 REMOTE REP REG 51-150TB=CA	\$1,880.00		14%	\$1,616.80	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-107-303	VMAX3 REMOTE REP REG 151-300TB=CA	\$1,605.00		14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-304	VMAX3 REMOTE REP REG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-305	VMAX3 REMOTE REP REG 451-750TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-306	VMAX3 REMOTE REP REG 751-1500TB=CA	\$955.00		14%	\$821.30	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5 5	456-107-307 456-107-308	VMAX3 REMOTE REP REG 1500+TB=CA VMAX3 REG REPLICTN FOR FILE ERTU CARD=IC	\$575.00 \$0.00		14% 14%	\$494.50 \$0.00	\$103.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.50 \$0.00
5	456-107-350	ESA FOR 100K 0-50TB MP ONLY=CC	\$290.00		14%	\$0.00 \$249.40	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	456-107-351	ESA FOR 100K 0-30TB MF ONLY=CC	\$290.00		14%	\$249.40 \$184.90	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-352	ESA FOR 100K 151-300TB MP ONLY=CC	\$135.00		14%	\$116.10	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-107-353	ESA FOR 100K 301-450TB MP ONLY=CC	\$115.00	ES-1	14%	\$98.90	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$20.70
5	456-107-354	ESA FOR 100K 451-750TB MP ONLY=CC	\$95.00		14%	\$81.70	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-107-355	ESA FOR 100K 751-1500TB MP ONLY=CC	\$85.00		14%	\$73.10	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$15.30
5 5	456-107-356 456-107-358	ESA FOR 100K 1501+TB MP ONLY=CC ESA FOR 200K 0-50TB MP ONLY=CC	\$80.00 \$290.00		14% 14%	\$68.80 \$249.40	\$14.40 \$52.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14.40 \$52.20
5	456-107-358 456-107-359	ESA FOR 200K 0-501B MP ONLY=CC ESA FOR 200K 51-150TB MP ONLY=CC	\$290.00 \$215.00		14%	\$249.40 \$184.90	\$52.20 \$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20 \$38.70
5	.50-101-008	EST. ST. ESSINOT-1001D WIL ONET-OO	10.00 عب	LO-1	147/0	φ104.90	ψ30.70	φυ.υυ	ψυ.υυ	φυ.υυ	ψ0.00	ψ50.70

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-360	ESA FOR 200K 151-300TB MP ONLY=CC	\$135.00	ES-1	14%	\$116.10		\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-107-361	ESA FOR 200K 301-450TB MP ONLY=CC	\$115.00	ES-1	14%	\$98.90	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-107-362 456-107-363	ESA FOR 200K 451-750TB MP ONLY=CC ESA FOR 200K 751-1500TB MP ONLY=CC	\$95.00 \$85.00	ES-1 ES-1	14% 14%	\$81.70 \$73.10	\$17.10 \$15.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17.10 \$15.30
5	456-107-364	ESA FOR 200K 1501+TB MP ONLY=CC	\$80.00	ES-1	14%	\$68.80	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	456-107-366	ESA FOR 400K 0-50TB MP ONLY=CC	\$290.00	ES-1	14%	\$249.40	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	456-107-367	ESA FOR 400K 51-150TB MP ONLY=CC	\$215.00	ES-1	14%	\$184.90	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-368	ESA FOR 400K 151-300TB MP ONLY=CC	\$135.00	ES-1	14%	\$116.10	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-107-369	ESA FOR 400K 301-450TB MP ONLY=CC	\$115.00	ES-1	14%	\$98.90	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$20.70
5 5	456-107-370 456-107-371	ESA FOR 400K 451-750TB MP ONLY=CC ESA FOR 400K 751-1500TB MP ONLY=CC	\$95.00 \$85.00	ES-1 ES-1	14% 14%	\$81.70 \$73.10	\$17.10 \$15.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17.10 \$15.30
5	456-107-371	ESA FOR 400K 751-13001B MF ONLY=CC	\$80.00	ES-1	14%	\$68.80	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	456-107-374	V100K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	14%	\$1,225.50	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$99.75
5	456-107-375	V100K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-376	V100K HYPERMAX OS UPG 150-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5 5	456-107-377 456-107-378	V100K HYPERMAX OS UPG 301-450TB=CC V100K HYPERMAX OS UPG 451-750TB=CC	\$845.00 \$670.00	ES-1 ES-1	14% 14%	\$726.70	\$59.15 \$46.90	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59.15 \$46.90
5	456-107-379	V100K HYPERMAX OS UPG 451-7501B=CC V100K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	14%	\$576.20 \$477.30	\$38.85	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$38.85
5	456-107-380	V100K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	14%	\$395.60	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-381	V200K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	14%	\$1,225.50	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$99.75
5	456-107-382	V200K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-107-383	V200K HYPERMAX OS UPG 150-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5 5	456-107-384 456-107-385	V200K HYPERMAX OS UPG 301-450TB=CC V200K HYPERMAX OS UPG 451-750TB=CC	\$845.00 \$670.00	ES-1 ES-1	14% 14%	\$726.70 \$576.20	\$59.15 \$46.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59.15 \$46.90
5	456-107-386	V200K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	14%	\$477.30	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-107-387	V200K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	14%	\$395.60	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-388	V400K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	14%	\$1,225.50	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-389	V400K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-390	V400K HYPERMAX OS UPG 150-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5 5	456-107-391 456-107-392	V400K HYPERMAX OS UPG 301-450TB=CC V400K HYPERMAX OS UPG 451-750TB=CC	\$845.00 \$670.00	ES-1 ES-1	14% 14%	\$726.70 \$576.20	\$59.15 \$46.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59.15 \$46.90
5	456-107-392	V400K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	14%	\$477.30	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-107-394	V400K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	14%	\$395.60	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-395	V100K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-107-396	V100K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	14%	\$1,044.90	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	456-107-397	V100K UNISPHERE UPG 151-300TB=CC	\$1,105.00	ES-1	14%	\$950.30	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$198.90
5 5	456-107-398 456-107-399	V100K UNISPHERE UPG 301-450TB=CC V100K UNISPHERE UPG 451-750TB=CC	\$955.00 \$700.00	ES-1 ES-1	14% 14%	\$821.30 \$602.00	\$171.90 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$171.90 \$126.00
5	456-107-399	V100K UNISPHERE UPG 751-1500TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-401	V100K UNISPHERE UPG 1501+TB=CC	\$405.00	ES-1	14%	\$348.30	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-402	V200K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-107-403	V200K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	14%	\$1,044.90	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-404	V200K UNISPHERE UPG 151-300TB=CC	\$1,105.00	ES-1	14%	\$950.30	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$198.90
5 5	456-107-405 456-107-406	V200K UNISPHERE UPG 301-450TB=CC V200K UNISPHERE UPG 451-750TB=CC	\$955.00 \$700.00	ES-1 ES-1	14% 14%	\$821.30 \$602.00	\$171.90 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$171.90 \$126.00
5	456-107-407	V200K UNISPHERE UPG 751-1500TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-408	V200K UNISPHERE UPG 1501+TB=CC	\$405.00	ES-1	14%	\$348.30	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-409	V400K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-107-410	V400K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	14%	\$1,044.90	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5 5	456-107-411	V400K UNISPHERE UPG 151-300TB=CC	\$1,105.00	ES-1	14% 14%	\$950.30	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-107-412 456-107-413	V400K UNISPHERE UPG 301-450TB=CC V400K UNISPHERE UPG 451-750TB=CC	\$955.00 \$700.00	ES-1 ES-1	14%	\$821.30 \$602.00	\$171.90 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-107-414	V400K UNISPHERE UPG 751-1500TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-415	V400K UNISPHERE UPG 1501+TB=CC	\$405.00	ES-1	14%	\$348.30	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-416	V100K BASE UPG 0-50TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-107-417	V100K BASE UPG 51-150TB=CC	\$1,195.00	ES-1	14%	\$1,027.70	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	456-107-418 456-107-419	V100K BASE UPG 151-300TB=CC V100K BASE UPG 301-450TB=CC	\$920.00	ES-1	14%	\$791.20	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5 5	456-107-419 456-107-420	V100K BASE UPG 301-4501B=CC V100K BASE UPG 451-750TB=CC	\$870.00 \$645.00	ES-1 ES-1	14% 14%	\$748.20 \$554.70	\$156.60 \$116.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.60 \$116.10
5	456-107-421	V100K BASE UPG 751-1500TB=CC	\$490.00	ES-1	14%	\$421.40	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5	456-107-422	V100K BASE UPG 1501+TB=CC	\$395.00	ES-1	14%	\$339.70	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-107-423	V200K BASE UPG 0-50TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-107-424	V200K BASE UPG 51-150TB=CC	\$1,195.00	ES-1	14%	\$1,027.70	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	456-107-425	V200K BASE UPG 151-300TB=CC	\$920.00	ES-1	14%	\$791.20	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5 5	456-107-426 456-107-427	V200K BASE UPG 301-450TB=CC V200K BASE UPG 451-750TB=CC	\$870.00	ES-1 ES-1	14% 14%	\$748.20 \$554.70	\$156.60 \$116.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.60 \$116.10
5	456-107-428	V200K BASE UPG 751-1500TB=CC	\$645.00 \$490.00	ES-1	14%	\$421.40	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$116.10 \$88.20
5	456-107-429	V200K BASE UPG 1501+TB=CC	\$395.00	ES-1	14%	\$339.70	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-430	V400K BASE UPG 0-50TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-431	V400K BASE UPG 51-150TB=CC	\$1,195.00	ES-1	14%	\$1,027.70	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	456-107-432	V400K BASE UPG 151-300TB=CC	\$920.00	ES-1	14%	\$791.20	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-433	V400K BASE UPG 301-450TB=CC	\$870.00	ES-1	14%	\$748.20	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-107-434 456-107-435	V400K BASE UPG 451-750TB=CC	\$645.00 \$490.00	ES-1 ES-1	14% 14%	\$554.70 \$421.40		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-107-435 456-107-436	V400K BASE UPG 751-1500TB=CC V400K BASE UPG 1501+TB=CC	\$490.00 \$395.00	ES-1	14%	\$421.40 \$339.70		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-437	V100K FOUNDATION UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-438	V100K FOUNDATION UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-439	V100K FOUNDATION UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00		\$0.00	\$237.60
5	456-107-440	V100K FOUNDATION UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-441	V100K FOUNDATION UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5 5	456-107-442 456-107-443	V100K FOUNDATION UPG 751-1500TB=CC V100K FOUNDATION UPG 1501+TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$126.00 \$95.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$126.00 \$95.40
5	456-107-443 456-107-444	V200K FOUNDATION OPG 1501+1B=CC V200K FOUNDATION UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-445	V200K FOUNDATION UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-446	V200K FOUNDATION UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-107-447	V200K FOUNDATION UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-448	V200K FOUNDATION UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-107-449	V200K FOUNDATION UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-450	V200K FOUNDATION UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-451	V400K FOUNDATION UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-452	V400K FOUNDATION UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5 5	456-107-453 456-107-454	V400K FOUNDATION UPG 151-300TB=CC V400K FOUNDATION UPG 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$237.60 \$230.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$237.60 \$230.40
5	456-107-454 456-107-455	V400K FOUNDATION OPG 301-4501B=CC V400K FOUNDATION UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40 \$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40 \$167.40
5	456-107-456	V400K FOUNDATION OF G 45147501B=CC	\$0.00	ES-1	14%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-457	V400K FOUNDATION UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-458	V100K FOUND FROM BASE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-459	V100K FOUND FROM BASE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$87.30	\$0.00	\$0.00	\$0.00	\$0.00	\$87.30
5	456-107-460	V100K FOUND FROM BASE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-107-461	V100K FOUND FROM BASE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-107-462	V100K FOUND FROM BASE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-107-463	V100K FOUND FROM BASE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	456-107-464	V100K FOUND FROM BASE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5 5	456-107-465 456-107-466	V200K FOUND FROM BASE 0-50TB=CC V200K FOUND FROM BASE 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$115.20 \$87.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.20 \$87.30
5	456-107-467	V200K FOUND FROM BASE 51-1301B-CC V200K FOUND FROM BASE 151-3001B-CC	\$0.00	ES-1	14%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-107-468	V200K FOUND FROM BASE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-107-469	V200K FOUND FROM BASE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-107-470	V200K FOUND FROM BASE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	456-107-471	V200K FOUND FROM BASE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-107-472	V400K FOUND FROM BASE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-473	V400K FOUND FROM BASE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$87.30	\$0.00	\$0.00	\$0.00	\$0.00	\$87.30
5	456-107-474	V400K FOUND FROM BASE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-107-475	V400K FOUND FROM BASE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-107-476	V400K FOUND FROM BASE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-107-477	V400K FOUND FROM BASE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5 5	456-107-478 456-107-479	V400K FOUND FROM BASE 1501+TB=CC V100K FOUND FROM UNI 0-50TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$24.30 \$108.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24.30 \$108.00
5	456-107-479 456-107-480	V100K FOUND FROM UNI 0-501B=CC V100K FOUND FROM UNI 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-481	V100K FOUND FROM UNI 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-482	V100K FOUND FROM UNI 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$58.50	\$0.00	\$0.00	\$0.00	\$0.00	\$58.50
5	456-107-483	V100K FOUND FROM UNI 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-107-484	V100K FOUND FROM UNI 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-107-485	V100K FOUND FROM UNI 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-486	V200K FOUND FROM UNI 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-107-487	V200K FOUND FROM UNI 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-488	V200K FOUND FROM UNI 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5 5	456-107-489	V200K FOUND FROM UNI 301-450TB=CC	\$0.00	ES-1	14% 14%	\$0.00	\$58.50	\$0.00	\$0.00	\$0.00	\$0.00	\$58.50
5	456-107-490 456-107-491	V200K FOUND FROM UNI 451-750TB=CC V200K FOUND FROM UNI 751-1500TB=CC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$41.40 \$30.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41.40 \$30.60
5 5	456-107-491 456-107-492	V200K FOUND FROM UNI 751-15001B=CC V200K FOUND FROM UNI 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-493	V400K FOUND FROM UNI 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-107-494	V400K FOUND FROM UNI 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-495	V400K FOUND FROM UNI 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-496	V400K FOUND FROM UNI 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$58.50	\$0.00	\$0.00	\$0.00	\$0.00	\$58.50
5	456-107-497	V400K FOUND FROM UNI 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-107-498	V400K FOUND FROM UNI 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-107-499	V400K FOUND FROM UNI 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-500	V100K FOUND FROM BASE DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-501	V100K FOUND FROM BASE DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-502	V100K FOUND FROM BASE DLTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5 5	456-107-503 456-107-504	V100K FOUND FROM BASE DLTA 301-450TB=CC V100K FOUND FROM BASE DLTA 451-750TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$230.40 \$167.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.40 \$167.40
5 5	456-107-504 456-107-505	V100K FOUND FROM BASE DLTA 451-750TB=CC V100K FOUND FROM BASE DLTA 751-1500TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$167.40 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40 \$126.00
5 5	456-107-506	V100K FOUND FROM BASE DLTA 751-15001B=CC V100K FOUND FROM BASE DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-507	V200K FOUND FROM BASE DLTA 1501+1B-CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-508	V200K FOUND FROM BASE DLTA 0-00TB=CC	\$0.00	ES-1	14%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-509	V200K FOUND FROM BASE DLTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-107-510	V200K FOUND FROM BASE DLTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-511	V200K FOUND FROM BASE DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-107-512	V200K FOUND FROM BASE DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-513	V200K FOUND FROM BASE DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-514	V400K FOUND FROM BASE DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-515	V400K FOUND FROM BASE DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-516	V400K FOUND FROM BASE DLTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-107-517	V400K FOUND FROM BASE DLTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5 5	456-107-518 456-107-519	V400K FOUND FROM BASE DLTA 451-750TB=CC V400K FOUND FROM BASE DLTA 751-1500TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$167.40 \$126.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$167.40 \$126.00
Ü	400-107-018	VACOUNT COMP I NOW DAGE DETA 731-13001D-CC	φ0.00	E3-1	14 70	\$0.00	φ120.00	φ0.00	φυ.00	φ0.00	φ0.00	φ120.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-520	V400K FOUND FROM BASE DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-521	V100K FOUND FROM UNI DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00		\$0.00	\$0.00	
5 5	456-107-522 456-107-523	V100K FOUND FROM UNI DLTA 51-150TB=CC V100K FOUND FROM UNI DLTA 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$302.40 \$237.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$302.40 \$237.60
5	456-107-524	V100K FOUND FROM UNI DLTA 131-3001B=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-525	V100K FOUND FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-107-526	V100K FOUND FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-527	V100K FOUND FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00		\$0.00	\$0.00	\$95.40
5	456-107-528	V200K FOUND FROM UNI DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$377.10	\$0.00		\$0.00	\$0.00	\$377.10
5 5	456-107-529 456-107-530	V200K FOUND FROM UNI DLTA 51-150TB=CC V200K FOUND FROM UNI DLTA 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$302.40 \$237.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$302.40 \$237.60
5	456-107-531	V200K FOUND FROM UNI DLTA 131-3001B-CC V200K FOUND FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00		\$0.00	\$0.00	\$230.40
5	456-107-532	V200K FOUND FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$167.40	\$0.00		\$0.00	\$0.00	
5	456-107-533	V200K FOUND FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$126.00	\$0.00		\$0.00	\$0.00	
5	456-107-534	V200K FOUND FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00		\$0.00	\$0.00	
5 5	456-107-535 456-107-536	V400K FOUND FROM UNI DLTA 0-50TB=CC V400K FOUND FROM UNI DLTA 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$377.10 \$302.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$377.10
5	456-107-537	V400K FOUND FROM UNI DLTA 51-130TB=CC	\$0.00	ES-1	14%	\$0.00	\$237.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$302.40 \$237.60
5	456-107-538	V400K FOUND FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-539	V400K FOUND FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-107-540	V400K FOUND FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-541	V400K FOUND FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5 5	456-107-542 456-107-543	V100K ADVANCED LIPC 51 150TB-CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$422.10 \$333.90	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$422.10 \$333.90
5	456-107-544	V100K ADVANCED UPG 51-150TB=CC V100K ADVANCED UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00		\$0.00	\$0.00	\$288.90
5	456-107-545	V100K ADVANCED UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$278.10	\$0.00		\$0.00	\$0.00	
5	456-107-546	V100K ADVANCED UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-547	V100K ADVANCED UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00		\$0.00	\$0.00	
5	456-107-548	V100K ADVANCED UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5 5	456-107-549 456-107-550	V200K ADVANCED UPG 0-50TB=CC V200K ADVANCED UPG 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$422.10 \$333.90	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$422.10 \$333.90
5	456-107-551	V200K ADVANCED UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00		\$0.00	\$0.00	\$288.90
5	456-107-552	V200K ADVANCED UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$278.10	\$0.00		\$0.00	\$0.00	\$278.10
5	456-107-553	V200K ADVANCED UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-554	V200K ADVANCED UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00		\$0.00	\$0.00	\$152.10
5	456-107-555	V200K ADVANCED UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5 5	456-107-556 456-107-557	V400K ADVANCED UPG 0-50TB=CC V400K ADVANCED UPG 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$422.10 \$333.90	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	456-107-558	V400K ADVANCED UPG 31-1301B-CC V400K ADVANCED UPG 151-300TB-CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00		\$0.00	\$0.00	
5	456-107-559	V400K ADVANCED UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$278.10	\$0.00		\$0.00	\$0.00	
5	456-107-560	V400K ADVANCED UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-561	V400K ADVANCED UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00		\$0.00	\$0.00	
5	456-107-562	V400K ADVANCED UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5 5	456-107-563 456-107-564	V100K ADV FROM BASE 0-50TB=CC V100K ADV FROM BASE 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$160.20 \$118.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$118.80
5	456-107-565	V100K ADV FROM BASE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$123.30	\$0.00		\$0.00	\$0.00	\$123.30
5	456-107-566	V100K ADV FROM BASE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$121.50	\$0.00		\$0.00	\$0.00	\$121.50
5	456-107-567	V100K ADV FROM BASE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-107-568	V100K ADV FROM BASE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$63.90	\$0.00		\$0.00	\$0.00	\$63.90
5	456-107-569	V100K ADV FROM BASE 1501+TB=CC	\$0.00	ES-1	14% 14%	\$0.00	\$44.10	\$0.00		\$0.00	\$0.00	\$44.10
5 5	456-107-570 456-107-571	V200K ADV FROM BASE 0-50TB=CC V200K ADV FROM BASE 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$160.20 \$118.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$118.80
5	456-107-572	V200K ADV FROM BASE 31-130TB=CC	\$0.00	ES-1	14%	\$0.00	\$123.30	\$0.00		\$0.00	\$0.00	
5	456-107-573	V200K ADV FROM BASE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$121.50	\$0.00		\$0.00	\$0.00	\$121.50
5	456-107-574	V200K ADV FROM BASE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$85.50	\$0.00		\$0.00	\$0.00	\$85.50
5	456-107-575	V200K ADV FROM BASE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$63.90	\$0.00		\$0.00	\$0.00	\$63.90
5	456-107-576 456-107-577	V200K ADV FROM BASE 1501+TB=CC V400K ADV FROM BASE 0-50TB=CC	\$0.00	ES-1	14% 14%	\$0.00	\$44.10	\$0.00		\$0.00	\$0.00	\$44.10
5 5	456-107-577 456-107-578	V400K ADV FROM BASE 0-501B=CC V400K ADV FROM BASE 51-150TB=CC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$160.20 \$118.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$118.80
5	456-107-579	V400K ADV FROM BASE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$123.30	\$0.00		\$0.00	\$0.00	\$123.30
5	456-107-580	V400K ADV FROM BASE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$121.50	\$0.00		\$0.00	\$0.00	\$121.50
5	456-107-581	V400K ADV FROM BASE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	456-107-582	V400K ADV FROM BASE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$63.90	\$0.00		\$0.00	\$0.00	\$63.90
5	456-107-583	V400K ADV FROM BASE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5 5	456-107-584	V100K ADV FROM FOUND 0-50TB=CC V100K ADV FROM FOUND 51-150TB=CC	\$0.00	ES-1 ES-1	14% 14%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00 \$31.50
5 5	456-107-585 456-107-586	V100K ADV FROM FOUND 51-1501B=CC V100K ADV FROM FOUND 151-300TB=CC	\$0.00 \$0.00	ES-1	14%	\$0.00 \$0.00	\$31.50 \$51.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31.50 \$51.30
5	456-107-587	V100K ADV FROM FOUND 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$47.70	\$0.00		\$0.00	\$0.00	
5	456-107-588	V100K ADV FROM FOUND 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$34.20	\$0.00		\$0.00	\$0.00	\$34.20
5	456-107-589	V100K ADV FROM FOUND 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$26.10	\$0.00		\$0.00	\$0.00	\$26.10
5	456-107-590	V100K ADV FROM FOUND 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$19.80	\$0.00		\$0.00	\$0.00	
5	456-107-591	V200K ADV FROM FOUND 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$45.00	\$0.00		\$0.00	\$0.00	
5 5	456-107-592 456-107-593	V200K ADV FROM FOUND 51-150TB=CC V200K ADV FROM FOUND 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$31.50 \$51.30	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	456-107-594	V200K ADV FROM FOUND 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$47.70	\$0.00		\$0.00	\$0.00	
5	456-107-595	V200K ADV FROM FOUND 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$34.20	\$0.00		\$0.00	\$0.00	
5	456-107-596	V200K ADV FROM FOUND 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$26.10	\$0.00		\$0.00	\$0.00	\$26.10
5	456-107-597	V200K ADV FROM FOUND 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$19.80	\$0.00		\$0.00	\$0.00	
5	456-107-598	V400K ADV FROM FOUND 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-599	V400K ADV FROM FOUND 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5 5	456-107-600	V400K ADV FROM FOUND 151-300TB=CC	\$0.00	ES-1	14% 14%	\$0.00	\$51.30 \$47.70	\$0.00		\$0.00	\$0.00	\$51.30 \$47.70
5	456-107-601 456-107-602	V400K ADV FROM FOUND 301-450TB=CC V400K ADV FROM FOUND 451-750TB=CC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$47.70 \$34.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$47.70 \$34.20
5	456-107-603	V400K ADV FROM FOUND 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	456-107-604	V400K ADV FROM FOUND 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$19.80	\$0.00		\$0.00	\$0.00	\$19.80
5	456-107-605	V100K ADV FROM UNI 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-107-606	V100K ADV FROM UNI 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5	456-107-607	V100K ADV FROM UNI 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$90.00	\$0.00		\$0.00	\$0.00	\$90.00
5 5	456-107-608 456-107-609	V100K ADV FROM UNI 301-450TB=CC V100K ADV FROM UNI 451-750TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$106.20 \$75.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$106.20 \$75.60
5	456-107-610	V100K ADV FROM UNI 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$56.70	\$0.00		\$0.00	\$0.00	\$56.70
5	456-107-611	V100K ADV FROM UNI 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$42.30	\$0.00		\$0.00	\$0.00	\$42.30
5	456-107-612	V200K ADV FROM UNI 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$153.00	\$0.00		\$0.00	\$0.00	\$153.00
5	456-107-613	V200K ADV FROM UNI 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5 5	456-107-614 456-107-615	V200K ADV FROM UNI 151-300TB=CC V200K ADV FROM UNI 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$90.00 \$106.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$90.00 \$106.20
5	456-107-615 456-107-616	V200K ADV FROM UNI 351-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$75.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$106.20 \$75.60
5	456-107-617	V200K ADV FROM UNI 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$56.70	\$0.00		\$0.00	\$0.00	\$56.70
5	456-107-618	V200K ADV FROM UNI 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	456-107-619	V400K ADV FROM UNI 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$153.00	\$0.00		\$0.00	\$0.00	\$153.00
5	456-107-620	V400K ADV FROM UNI 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5 5	456-107-621 456-107-622	V400K ADV FROM UNI 151-300TB=CC V400K ADV FROM UNI 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$90.00 \$106.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$90.00
5	456-107-623	V400K ADV FROM UNI 351-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$75.60	\$0.00		\$0.00	\$0.00	\$106.20 \$75.60
5	456-107-624	V400K ADV FROM UNI 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$56.70	\$0.00		\$0.00	\$0.00	\$56.70
5	456-107-625	V400K ADV FROM UNI 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	456-107-626	V100K ADV FROM BASE DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00		\$0.00	\$0.00	\$422.10
5	456-107-627	V100K ADV FROM BASE DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00		\$0.00	\$0.00	\$333.90
5 5	456-107-628 456-107-629	V100K ADV FROM BASE DLTA 151-300TB=CC V100K ADV FROM BASE DLTA 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$288.90 \$278.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$288.90 \$278.10
5	456-107-630	V100K ADV FROM BASE DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-631	V100K ADV FROM BASE DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00		\$0.00	\$0.00	\$152.10
5	456-107-632	V100K ADV FROM BASE DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-633	V200K ADV FROM BASE DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00		\$0.00	\$0.00	\$422.10
5	456-107-634	V200K ADV FROM BASE DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00		\$0.00	\$0.00	\$333.90
5 5	456-107-635 456-107-636	V200K ADV FROM BASE DLTA 151-300TB=CC V200K ADV FROM BASE DLTA 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$288.90 \$278.10	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$288.90 \$278.10
5	456-107-637	V200K ADV FROM BASE DLTA 301-430TB-CC V200K ADV FROM BASE DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00		\$0.00	\$0.00	\$276.10
5	456-107-638	V200K ADV FROM BASE DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00		\$0.00	\$0.00	\$152.10
5	456-107-639	V200K ADV FROM BASE DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-640	V400K ADV FROM BASE DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-641	V400K ADV FROM BASE DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5 5	456-107-642 456-107-643	V400K ADV FROM BASE DLTA 151-300TB=CC V400K ADV FROM BASE DLTA 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$288.90 \$278.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$288.90 \$278.10
5	456-107-644	V400K ADV FROM BASE DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-645	V400K ADV FROM BASE DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-107-646	V400K ADV FROM BASE DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5	456-107-647	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-648	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$0.00	ES-1	14% 14%	\$0.00	\$333.90	\$0.00		\$0.00	\$0.00	\$333.90
5 5	456-107-649 456-107-650	V100K ADV FROM FOUND DLTA 151-300TB=CC V100K ADV FROM FOUND DLTA 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$288.90 \$278.10	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$288.90 \$278.10
5	456-107-651	V100K ADV FROM FOUND DLTA 301-4301B=CC V100K ADV FROM FOUND DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00		\$0.00	\$0.00	\$201.60
5	456-107-652	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00		\$0.00	\$0.00	\$152.10
5	456-107-653	V100K ADV FROM FOUND DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-654	V200K ADV FROM FOUND DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-655	V200K ADV FROM FOUND DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5 5	456-107-656 456-107-657	V200K ADV FROM FOUND DLTA 151-300TB=CC V200K ADV FROM FOUND DLTA 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$288.90 \$278.10	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$288.90 \$278.10
5	456-107-658	V200K ADV FROM FOUND DLTA 351-4-351B=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00		\$0.00	\$0.00	\$201.60
5	456-107-659	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-107-660	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00		\$0.00	\$0.00	\$115.20
5	456-107-661	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00		\$0.00	\$0.00	\$422.10
5	456-107-662	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5 5	456-107-663 456-107-664	V400K ADV FROM FOUND DLTA 151-300TB=CC V400K ADV FROM FOUND DLTA 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$288.90 \$278.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$288.90 \$278.10
5	456-107-665	V400K ADV FROM FOUND DLTA 351-4551B-CC V400K ADV FROM FOUND DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$276.10
5	456-107-666	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10	\$0.00		\$0.00	\$0.00	\$152.10
5	456-107-667	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-668	V100K ADV FROM UNI DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00		\$0.00	\$0.00	\$422.10
5	456-107-669	V100K ADV FROM UNI DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00		\$0.00	\$0.00	\$333.90
5	456-107-670	V100K ADV FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00		\$0.00	\$0.00	
5 5	456-107-671 456-107-672	V100K ADV FROM UNI DLTA 351-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$278.10 \$201.60	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$278.10
5	456-107-672 456-107-673	V100K ADV FROM UNI DLTA 451-750TB=CC V100K ADV FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$201.60 \$152.10	\$0.00		\$0.00	\$0.00	\$201.60 \$152.10
5	456-107-674	V100K ADV FROM UNI DLTA 751-15001B-CC V100K ADV FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$132.10	\$0.00		\$0.00	\$0.00	\$115.20
5	456-107-675	V200K ADV FROM UNI DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-676	V200K ADV FROM UNI DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00		\$0.00	\$333.90
5	456-107-677	V200K ADV FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-678	V200K ADV FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5 5	456-107-679 456-107-680	V200K ADV FROM UNI DLTA 451-750TB=CC V200K ADV FROM UNI DLTA 751-1500TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$201.60 \$152.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$201.60 \$152.10
5	456-107-681	V200K ADV FROM UNI DLTA 751-1500TB=CC V200K ADV FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$152.10 \$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-682	V400K ADV FROM UNI DLTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-683	V400K ADV FROM UNI DLTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-107-684	V400K ADV FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-685	V400K ADV FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-107-686	V400K ADV FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	14% 14%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5 5	456-107-687 456-107-688	V400K ADV FROM UNI DLTA 751-1500TB=CC V400K ADV FROM UNI DLTA 1501+TB=CC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$152.10 \$115.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152.10 \$115.20
5	456-107-689	V100K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-107-690	V100K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-691	V100K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-692	V100K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	14%	\$1,165.30	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5 5	456-107-693 456-107-694	V100K LOCAL REP REG UPG 451-750TB=CA V100K LOCAL REP REG UPG 751-1500TB=CA	\$1,265.00 \$1,035.00	ES-1 ES-1	14% 14%	\$1,087.90 \$890.10	\$227.70 \$186.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$227.70 \$186.30
5	456-107-695	V100K LOCAL REP REG UPG 751-15001B-CA V100K LOCAL REP REG UPG 1500+TB=CA	\$7,035.00	ES-1	14%	\$623.50	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$130.50
5	456-107-696	V200K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-107-697	V200K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-698	V200K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-699	V200K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	14%	\$1,165.30	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-107-700	V200K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	14%	\$1,087.90	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5 5	456-107-701 456-107-702	V200K LOCAL REP REG UPG 751-1500TB=CA V200K LOCAL REP REG UPG 1500+TB=CA	\$1,035.00 \$725.00	ES-1 ES-1	14% 14%	\$890.10 \$623.50	\$186.30 \$130.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$186.30 \$130.50
5	456-107-703	V400K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-107-704	V400K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-705	V400K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-706	V400K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	14%	\$1,165.30	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-107-707	V400K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	14%	\$1,087.90	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5 5	456-107-708	V400K LOCAL REP REG UPG 751-1500TB=CA V400K LOCAL REP REG UPG 1500+TB=CA	\$1,035.00	ES-1	14% 14%	\$890.10	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$186.30
5 5	456-107-709 456-107-710	V100K REMOTE REP REG UPG 0-50TB=CA	\$725.00 \$2,665.00	ES-1 ES-1	14%	\$623.50 \$2,291.90	\$130.50 \$479.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$130.50 \$479.70
5	456-107-711	V100K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	14%	\$1,616.80	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-107-712	V100K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-713	V100K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-714	V100K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-715	V100K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	14%	\$821.30	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5 5	456-107-716 456-107-717	V100K REMOTE REP REG UPG 1500+TB=CA V200K REMOTE REP REG UPG 0-50TB=CA	\$575.00 \$2,665.00	ES-1 ES-1	14% 14%	\$494.50 \$2,291.90	\$103.50 \$479.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.50 \$479.70
5	456-107-718	V200K REMOTE REP REG UPG 0-301B-CA V200K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	14%	\$1,616.80	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-107-719	V200K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-720	V200K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-721	V200K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-722	V200K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	14%	\$821.30	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-723	V200K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	14%	\$494.50	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5 5	456-107-724 456-107-725	V400K REMOTE REP REG UPG 0-50TB=CA V400K REMOTE REP REG UPG 51-150TB=CA	\$2,665.00 \$1,880.00	ES-1 ES-1	14% 14%	\$2,291.90 \$1,616.80	\$479.70 \$338.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$479.70 \$338.40
5	456-107-726	V400K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-727	V400K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-728	V400K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-729	V400K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	14%	\$821.30	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-730	V400K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	14%	\$494.50	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5 5	456-107-731	VMAX3 STAR TPP 0-50TB=CC	\$0.00	ES-1 ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-732 456-107-733	VMAX3 STAR TPP 51-150TB=CC VMAX3 STAR TPP 151-300TB=CC	\$0.00 \$0.00	ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-107-734	VMAX3 STAR TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-735	VMAX3 STAR TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-736	VMAX3 STAR TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-737	VMAX3 STAR TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-357	V100K HYPERMAX OS BASE LIC=IC	\$2,855.00	ES-1	14%	\$2,455.30	\$199.85	\$0.00	\$0.00	\$0.00	\$0.00	\$199.85
5 5	456-108-358 456-108-359	V200K HYPERMAX OS BASE LIC=IC V400K HYPERMAX OS BASE LIC=IC	\$11,430.00 \$28,570.00	ES-1 ES-1	14% 14%	\$9,829.80 \$24,570.20	\$800.10 \$1,999.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$800.10 \$1,999.90
5	456-108-359	V100K BASE PKG LIC=IC	\$4,285.00	ES-1	14%	\$3,685.10	\$771.30	\$0.00	\$0.00	\$0.00	\$0.00	\$771.30
5	456-108-379	V200K BASE PKG LIC=IC	\$12,855.00	ES-1	14%	\$11,055.30	\$2,313.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.90
5	456-108-380	V400K BASE PKG LIC=IC	\$35,715.00	ES-1	14%	\$30,714.90	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,428.70
5	456-108-409	V100K ADVANCED FROM BASE PKG UPG=IC	\$6,430.00	ES-1	14%	\$5,529.80	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,157.40
5	456-108-410	V200K ADVANCED FROM BASE PKG UPG=IC	\$19,290.00	ES-1	14%	\$16,589.40	\$3,472.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,472.20
5	456-108-411	V400K ADVANCED FROM BASE PKG UPG=IC	\$42,855.00	ES-1	14%	\$36,855.30	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$7,713.90
5	456-108-412 456-108-413	V100K ADVANCED FROM FNDATION PKG UPG=IC V200K ADVANCED FROM FNDATION PKG UPG=IC	\$2,145.00	ES-1	14% 14%	\$1,844.70	\$386.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$386.10
5 5	456-108-413 456-108-414	V200K ADVANCED FROM FNDATION PKG UPG=IC V400K ADVANCED FROM FNDATION PKG UPG=IC	\$6,430.00 \$21,425.00	ES-1 ES-1	14%	\$5,529.80 \$18,425.50	\$1,157.40 \$3,856.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,157.40 \$3,856.50
5	456-108-418	V100K ADVANCED FROM UNISPHERE UPG=IC	\$5,000.00	ES-1	14%	\$4,300.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-108-419	V200K ADVANCED FROM UNISPHERE UPG=IC	\$15,000.00	ES-1	14%	\$12,900.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-108-420	V400K ADVANCED FROM UNISPHERE UPG=IC	\$35,715.00	ES-1	14%	\$30,714.90	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,428.70
5	456-108-474	V100K UNISPHERE FAST COMBO LIC=IC	\$467,715.00		14%	\$402,234.90		\$0.00	\$0.00	\$0.00	\$0.00	\$84,188.70
5	456-108-475	V200K UNISPHERE FAST COMBO LIC=IC	\$479,145.00	ES-1	14%	\$412,064.70	\$86,246.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86,246.10
5 5	456-108-476	V400K UNISPHERE FAST COMBO LICEIC	\$504,855.00	ES-1 ES-1	14%	\$434,175.30	\$90,873.90	\$0.00	\$0.00	\$0.00	\$0.00	\$90,873.90
5	456-108-480	V100K ADVANCED FAST COMBO LIC=IC	\$749,915.00	E9-1	14%	\$644,926.90	\$134,984.70	\$0.00	\$0.00	\$0.00	\$0.00	\$134,984.70

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-108-481	V200K ADVANCED FAST COMBO LIC=IC	\$771,345.00	ES-1	14%	\$663,356.70	\$138,842.10	\$0.00	\$0.00	\$0.00	\$0.00	\$138,842.10
5 5	456-108-482 456-108-483	V400K ADVANCED FAST COMBO LIC=IC V100K SRDF FAST COMBO LIC=IC	\$817,770.00 \$277,810.00	ES-1 ES-1	14% 14%	\$703,282.20 \$238,916.60	\$147,198.60 \$50,005.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$147,198.60 \$50,005.80
5	456-108-484	V200K SRDF FAST COMBO LIC=IC V200K SRDF FAST COMBO LIC=IC	\$277,810.00	ES-1	14%	\$238,916.60	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	456-108-485	V400K SRDF FAST COMBO LIC=IC	\$277,810.00	ES-1	14%	\$238.916.60	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	456-108-486	V100K TIMEFINDER FAST COMBO LIC=IC	\$183,015.00	ES-1	14%	\$157,392.90	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	456-108-487	V200K TIMEFINDER FAST COMBO LIC=IC	\$183,015.00	ES-1	14%	\$157,392.90	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	456-108-488	V400K TIMEFINDER FAST COMBO LIC=IC	\$183,015.00	ES-1	14%	\$157,392.90	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	456-108-621	V100K ESA BASE LICEIC	\$5,145.00 \$5,145.00	ES-1	14% 14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$926.10
5 5	456-108-622 456-108-623	V200K ESA BASE LIC=IC V400K ESA BASE LIC=IC	\$5,145.00 \$5,145.00	ES-1 ES-1	14%	\$4,424.70 \$4,424.70	\$926.10 \$926.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$926.10 \$926.10
5	456-108-783	VIPR SRM VMAX3 BASE NEW 100K =CC	\$8,950.00	ES-1	14%	\$7,697.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,611.00
5	456-108-784	VIPR SRM VMAX3 BASE NEW 200K =CC	\$19,900.00	ES-1	14%	\$17,114.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	456-108-785	VIPR SRM VMAX3 BASE NEW 400K =CC	\$21,900.00	ES-1	14%	\$18,834.00	\$3,942.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,942.00
5	456-108-985	AppSync Base New VMAX3 Local Rep=IC	\$20,250.00	ES-1	14%	\$17,415.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5 5	456-108-986 456-108-987	AppSync Base New 200K=IC	\$20,250.00 \$20,250.00	ES-1 ES-1	14% 14%	\$17,415.00 \$17,415.00	\$3,645.00 \$3,645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,645.00 \$3,645.00
5	456-108-988	AppSync Base New 400K=IC AppSync Base New VMAX3 Reg=IC	\$20,230.00	ES-1	14%	\$17,415.00	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	456-108-989	AppSync Base Reg. New 200K=IC	\$22,626.00	ES-1	14%	\$19,458.36	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	456-108-990	AppSync Base Reg. New 400K=IC	\$22,626.00	ES-1	14%	\$19,458.36	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	456-108-991	AppSync Base New VMAX3 TPP=IC	\$17,213.00	ES-1	14%	\$14,803.18	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	456-108-992	AppSync Base TPP New 200K=IC	\$17,213.00	ES-1	14%	\$14,803.18	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	456-108-993	AppSync Base TPP New 400K=IC	\$17,213.00	ES-1	14%	\$14,803.18	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5 5	456-109-032 456-109-033	V100K DATA AT REST ENCRYPT OS LIC=IC V200K DATA AT REST ENCRYPT OS LIC=IC	\$35,000.00 \$100,000.00	ES-1 ES-1	14% 14%	\$30,100.00 \$86,000.00	\$2,450.00 \$7,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,450.00 \$7,000.00
5	456-109-034	V400K DATA AT REST ENCRYPT OS LIC=IC	\$192,000.00	ES-1	14%	\$165,120.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	456-109-039	V100K ESA BASE NEW LICENSE MPO =IC	\$5,145.00	ES-1	14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-109-040	V200K ESA BASE NEW LICENSE MPO =IC	\$5,145.00	ES-1	14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-109-041	V400K ESA BASE NEW LICENSE MPO =IC	\$5,145.00	ES-1	14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-109-074	V100K FAST.X CLOUDARRAY BASE NEW=IC	\$35,000.00	ES-1	14%	\$30,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5 5	456-109-075 456-109-076	V200K FAST.X CLOUDARRAY BASE NEW=IC V400K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-109-076	V100K FAST.X BASE NEW=IC	\$35,000.00	ES-1	14%	\$30,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-109-078	V200K FAST.X BASE NEW-IC	\$62,500.00	ES-1	14%	\$53,750.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,250.00
5	456-109-079	V400K FAST.X BASE NEW=IC	\$112,000.00	ES-1	14%	\$96,320.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,160.00
5	456-109-080	V100K SRDF METRO BASE NEW=IC	\$37,500.00	ES-1	14%	\$32,250.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-081	V200K SRDF METRO BASE NEW=IC	\$37,500.00	ES-1	14%	\$32,250.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-082	V400K SRDF METRO BASE NEW=IC	\$37,500.00	ES-1	14%	\$32,250.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5 5	456-109-083 456-109-084	V100K SRDF METRO REG BASE NEW=IC V200K SRDF METRO REG BASE NEW=IC	\$24,000.00 \$24,000.00	ES-1 ES-1	14% 14%	\$20,640.00 \$20,640.00	\$4,320.00 \$4,320.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,320.00 \$4,320.00
5	456-109-085	V400K SRDF METRO REG BASE NEW=IC	\$24,000.00	ES-1	14%	\$20,640.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	456-109-086	V100K SRDF METRO ADD ON BASE NEW=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-087	V200K SRDF METRO ADD ON BASE NEW=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-088	V400K SRDF METRO ADD ON BASE NEW=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-089	V100K SRDFM CNV BASE NEW=IC	\$13,500.00	ES-1	14%	\$11,610.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5 5	456-109-090 456-109-091	V200K SRDFM CNV BASE NEW=IC V400K SRDFM CNV BASE NEW=IC	\$13,500.00 \$13,500.00	ES-1 ES-1	14% 14%	\$11,610.00 \$11,610.00	\$2,430.00 \$2,430.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,430.00 \$2,430.00
5	456-109-095	V100K SRDF METRO FAST COMBO=IC	\$372,000.00	ES-1	14%	\$319,920.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	456-109-096	V200K SRDF METRO FAST COMBO=IC	\$372,000.00	ES-1	14%	\$319,920.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	456-109-097	V400K SRDF METRO FAST COMBO=IC	\$372,000.00	ES-1	14%	\$319,920.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	456-109-113	VMAX3 LOC REP PKG 0-50TB=CC	\$1,100.00	ES-1	14%	\$946.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-114	VMAX3 LOC REP PKG 51-150TB=CC	\$865.00	ES-1	14%	\$743.90	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5 5	456-109-115 456-100-116	VMAX3 LOC REP PKG 151-300TB=CC	\$560.00	ES-1 ES-1	14% 14%	\$481.60 \$391.30	\$100.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$100.80
5	456-109-116 456-109-117	VMAX3 LOC REP PKG 301-450TB=CC VMAX3 LOC REP PKG451-750TB=CC	\$455.00 \$395.00	ES-1	14%	\$391.30 \$339.70	\$81.90 \$71.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$81.90 \$71.10
5	456-109-118	VMAX3 LOC REP PKG 751-1500TB=CC	\$350.00	ES-1	14%	\$301.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-119	VMAX3 LOC REP PKG 1501+TB=CC	\$295.00	ES-1	14%	\$253.70	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-109-120	V100K LOCAL REP UPG 0-50TB=CC	\$1,100.00	ES-1	14%	\$946.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-121	V100K LOCAL REP UPG 51-150TB=CC	\$865.00	ES-1	14%	\$743.90	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	456-109-122	V100K LOCAL REP UPG 151-300TB=CC	\$560.00	ES-1	14%	\$481.60	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5 5	456-109-123 456-109-124	V100K LOCAL REP UPG 301-450TB=CC V100K LOCAL REP UPG451-750TB=CC	\$455.00 \$395.00	ES-1 ES-1	14% 14%	\$391.30 \$339.70	\$81.90 \$71.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81.90 \$71.10
5	456-109-125	V100K LOCAL REP UPG 751-750TB=CC	\$350.00	ES-1	14%	\$301.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-126	V100K LOCAL REP UPG 1501+TB=CC	\$295.00	ES-1	14%	\$253.70	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-109-127	V200K LOCAL REP UPG 0-50TB=CC	\$1,100.00	ES-1	14%	\$946.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-128	V200K LOCAL REP UPG 51-150TB=CC	\$865.00	ES-1	14%	\$743.90	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	456-109-129	V200K LOCAL REP UPG 151-300TB=CC	\$560.00	ES-1	14%	\$481.60	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	456-109-130 456-100-131	V200K LOCAL REP UPG 301-450TB=CC	\$455.00	ES-1	14% 14%	\$391.30	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5 5	456-109-131 456-109-132	V200K LOCAL REP UPG451-750TB=CC V200K LOCAL REP UPG 751-1500TB=CC	\$395.00 \$350.00	ES-1 ES-1	14% 14%	\$339.70 \$301.00	\$71.10 \$63.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$71.10 \$63.00
5	456-109-133	V200K LOCAL REP UPG 751-15001B-CC V200K LOCAL REP UPG 1501+TB=CC	\$295.00	ES-1	14%	\$253.70	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-109-134	V400K LOCAL REP UPG 0-50TB=CC	\$1,100.00	ES-1	14%	\$946.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-135	V400K LOCAL REP UPG 51-150TB=CC	\$865.00	ES-1	14%	\$743.90	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	456-109-136	V400K LOCAL REP UPG 151-300TB=CC	\$560.00	ES-1	14%	\$481.60	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	456-109-137	V400K LOCAL REP UPG 301-450TB=CC	\$455.00	ES-1	14%	\$391.30	\$81.90		\$0.00	\$0.00	\$0.00	\$81.90
5 5	456-109-138	V400K LOCAL REP UPG451-750TB=CC	\$395.00	ES-1 ES-1	14% 14%	\$339.70	\$71.10		\$0.00 \$0.00	\$0.00	\$0.00	\$71.10
5	456-109-139 456-109-140	V400K LOCAL REP UPG 751-1500TB=CC V400K LOCAL REP UPG 1501+TB=CC	\$350.00 \$295.00	ES-1	14%	\$301.00 \$253.70	\$63.00 \$53.10		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00 \$53.10
5	456-109-206	VMWARE ESA FOR VMAX3 IN PKG=IA	\$0.00	ES-1	14%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00
•			ψ5.00			\$0.00	<b>\$0.00</b>	<b>\$3.00</b>	ψ0.00	ψ0.00	Ψ5.00	<b>40.00</b>

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-207	ESA FOR V100K IN PKG=IA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-209 456-109-261	ESA FOR V400K IN PKG=IA VIPR SRM VMAX3 BASE NEW 100K =IC	\$0.00 \$8,950.00	ES-1 ES-1	14% 14%	\$0.00 \$7,697.00	\$0.00 \$1,611.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-109-262	VIPR SRM VMAX3 BASE NEW 100K =IC	\$19,900.00	ES-1	14%	\$17,114.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	456-109-263	VIPR SRM VMAX3 BASE NEW 400K =IC	\$21,900.00	ES-1	14%	\$18,834.00	\$3,942.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,942.00
5	456-109-367	V100K DATA AT REST ENCRYPT OS UPG LIC=IC	\$35,000.00	ES-1	14%	\$30,100.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00
5	456-109-368	V200K DATA AT REST ENCRYPT OS UOG LIC=IC	\$100,000.00	ES-1	14%	\$86,000.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	456-109-369	V400K DATA AT REST ENCRYPT OS UPG LIC=IC	\$192,000.00	ES-1	14%	\$165,120.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	456-110-000 456-110-035	FAST.X SYSTEM=IC	\$0.00	ES-1	14% 14%	\$0.00	\$0.00 \$396.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$396.00
5 5	456-110-036	VMAX SRDF METRO 0-50TB=CC VMAX SRDF METRO 51-150TB=CC	\$2,200.00 \$1,575.00	ES-1 ES-1	14%	\$1,892.00 \$1,354.50	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	456-110-037	VMAX SRDF METRO 151-300TB=CC	\$1,115.00	ES-1	14%	\$958.90	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-038	VMAX SRDF METRO 301-450TB=CC	\$880.00	ES-1	14%	\$756.80	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-039	VMAX SRDF METRO 451-750TB=CC	\$755.00	ES-1	14%	\$649.30	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-040	VMAX SRDF METRO 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-110-041 456-110-042	VMAX SRDF METRO 1501+TB=CC V100K SRDF METRO UPG 0-50TB=CC	\$550.00 \$2,200.00	ES-1 ES-1	14% 14%	\$473.00	\$99.00 \$396.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$99.00 \$396.00
5	456-110-043	V100K SRDF METRO UPG 5-301B-CC V100K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	14%	\$1,892.00 \$1,354.50	\$283.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$283.50
5	456-110-044	V100K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	14%	\$958.90	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-045	V100K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	14%	\$756.80	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-046	V100K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	14%	\$649.30	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	456-110-047	V100K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	456-110-048 456-110-049	V100K SRDF METRO UPG 1501+TB=CC V200K SRDF METRO UPG 0-50TB=CC	\$550.00 \$2,200.00	ES-1 ES-1	14% 14%	\$473.00 \$1,892.00	\$99.00 \$396.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$99.00 \$396.00
5	456-110-050	V200K SRDF METRO UPG 5-301B-CC V200K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	14%	\$1,354.50	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	456-110-051	V200K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	14%	\$958.90	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-052	V200K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	14%	\$756.80	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-053	V200K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	14%	\$649.30	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-054	V200K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	456-110-055 456-110-056	V200K SRDF METRO UPG 1501+TB=CC V400K SRDF METRO UPG 0-50TB=CC	\$550.00 \$2,200.00	ES-1 ES-1	14% 14%	\$473.00 \$1,892.00	\$99.00 \$396.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$99.00 \$396.00
5	456-110-057	V400K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	14%	\$1,354.50	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	456-110-058	V400K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	14%	\$958.90	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-059	V400K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	14%	\$756.80	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-060	V400K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	14%	\$649.30	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	456-110-061	V400K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5 5	456-110-062 456-110-210	V400K SRDF METRO UPG 1501+TB=CC FAST.X CLOUDARRAY TIER=IC	\$550.00 \$0.00	ES-1 ES-1	14% 14%	\$473.00 \$0.00	\$99.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$99.00 \$0.00
5	456-110-235	VMAX3 SRDF METRO REG 0-50TB=CA	\$1,800.00	ES-1	14%	\$1.548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-236	VMAX3 SRDF METRO REG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-237	VMAX3 SRDF METRO REG 151-300TB=CA	\$2,270.00	ES-1	14%	\$1,952.20	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	456-110-238	VMAX3 SRDF METRO REG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-239	VMAX3 SRDF METRO REG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5 5	456-110-240 456-110-241	VMAX3 SRDF METRO REG 751-1500TB=CA VMAX3 SRDF METRO REG 1501+TB=CA	\$1,580.00 \$1,345.00	ES-1 ES-1	14% 14%	\$1,358.80 \$1,156.70	\$284.40 \$242.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$284.40 \$242.10
5	456-110-242	V100K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	14%	\$1,548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-110-243	V100K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	456-110-244	V100K SRDF METRO REG UPG 151-300TB=CA	\$2,575.00	ES-1	14%	\$2,214.50	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-245	V100K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-246	V100K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5 5	456-110-247 456-110-248	V100K SRDF METRO REG UPG 751-1500TB=CA V100K SRDF METRO REG UPG 1501+TB=CA	\$1,580.00 \$1,345.00	ES-1 ES-1	14% 14%	\$1,358.80 \$1,156.70	\$284.40 \$242.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$284.40 \$242.10
5	456-110-249	V200K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	14%	\$1,548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-250	V200K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	456-110-251	V200K SRDF METRO REG UPG 151-300TB=CA	\$2,575.00	ES-1	14%	\$2,214.50	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-110-252	V200K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-253	V200K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5 5	456-110-254 456-110-255	V200K SRDF METRO REG UPG 751-1500TB=CA V200K SRDF METRO REG UPG 1501+TB=CA	\$1,580.00 \$1,345.00	ES-1 ES-1	14% 14%	\$1,358.80 \$1,156.70	\$284.40 \$242.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$284.40 \$242.10
5	456-110-256	V400K SRDF METRO REG UPG 0-50TH B=CA	\$1,800.00	ES-1	14%	\$1,548.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-110-257	V400K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	456-110-258	V400K SRDF METRO REG UPG 151-300TB=CA	\$2,575.00	ES-1	14%	\$2,214.50	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-110-259	V400K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-260	V400K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-110-261	V400K SRDF METRO REG UPG 751-1500TB=CA	\$1,580.00	ES-1	14% 14%	\$1,358.80	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5 5	456-110-262 456-110-263	V400K SRDF METRO REG UPG 1501+TB=CA VMAX3 SRDF METRO ADD ON 0-50TB=CC	\$1,345.00 \$1,320.00	ES-1 ES-1	14%	\$1,156.70 \$1,135.20	\$242.10 \$237.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$242.10 \$237.60
5	456-110-264	VMAX3 SRDF METRO ADD ON 0-501B=CC VMAX3 SRDF METRO ADD ON 51-150TB=CC	\$1,320.00	ES-1	14%	\$812.70	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-265	VMAX3 SRDF METRO ADD ON 151-300TB=CC	\$670.00	ES-1	14%	\$576.20	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-266	VMAX3 SRDF METRO ADD ON 301-450TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-110-267	VMAX3 SRDF METRO ADD ON 451-750TB=CC	\$455.00	ES-1	14%	\$391.30	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-268	VMAX3 SRDF METRO ADD ON 751-1500TB=CC	\$390.00	ES-1	14%	\$335.40	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-110-269 456-110-270	VMAX3 SRDF METRO ADD ON LIBC 0 50TR-CC	\$330.00	ES-1 ES-1	14% 14%	\$283.80 \$1,135.20	\$59.40 \$237.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-110-270 456-110-271	V100K SRDF METRO ADD ON UPG 0-50TB=CC V100K SRDF METRO ADD ON UPG 51-150TB=CC	\$1,320.00 \$945.00	ES-1	14%	\$1,135.20 \$812.70	\$237.60 \$170.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-271	V100K SRDF METRO ADD ON OFG 51-130TB-CC V100K SRDF METRO ADD ON UPG 151-300TB-CC	\$670.00	ES-1	14%	\$576.20	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-110-273	V100K SRDF METRO ADD ON UPG 301-450TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-110-274	V100K SRDF METRO ADD ON UPG 451-750TB=CC	\$455.00	ES-1	14%	\$391.30	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-110-275	V100K SRDF MET ADD ON UPG 751-1500TB=CC	\$390.00	ES-1	14%	\$335.40	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-276	V100K SRDF METRO ADD ON UPG 1501+TB=CC	\$330.00	ES-1	14%	\$283.80	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5 5	456-110-277 456-110-278	V200K SRDF METRO ADD ON UPG 0-50TB=CC V200K SRDF METRO ADD ON UPG 51-150TB=CC	\$1,320.00 \$945.00	ES-1 ES-1	14% 14%	\$1,135.20 \$812.70	\$237.60 \$170.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$237.60 \$170.10
5	456-110-279	V200K SRDF METRO ADD ON UPG 151-300TB=CC	\$670.00	ES-1	14%	\$576.20	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	456-110-280	V200K SRDF METRO ADD ON UPG 301-450TB=CC	\$530.00	ES-1	14%	\$455.80	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-110-281	V200K SRDF METRO ADD ON UPG 451-750TB=CC	\$455.00	ES-1	14%	\$391.30	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5 5	456-110-282 456-110-283	V200K SRDF MET ADD ON UPG 751-1500TB=CC V200K SRDF METRO ADD ON UPG 1501+TB=CC	\$390.00 \$330.00	ES-1 ES-1	14% 14%	\$335.40 \$283.80	\$70.20 \$59.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70.20 \$59.40
5	456-110-284	V400K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-285	V400K SRDF METRO ADD ON UPG 51-150TB=CC	\$945.00	ES-1	14%	\$812.70	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-110-286	V400K SRDF METRO ADD ON UPG 151-300TB=CC	\$670.00	ES-1	14%	\$576.20	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5 5	456-110-287 456-110-288	V400K SRDF METRO ADD ON UPG 301-450TB=CC V400K SRDF METRO ADD ON UPG 451-750TB=CC	\$530.00 \$455.00	ES-1 ES-1	14% 14%	\$455.80 \$391.30	\$95.40 \$81.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$95.40 \$81.90
5	456-110-289	V400K SRDF MET ADD ON UPG 751-1500TB=CC	\$390.00	ES-1	14%	\$335.40	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-110-290	V400K SRDF METRO ADD ON UPG 1501+TB=CC	\$330.00	ES-1	14%	\$283.80	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-110-291	SRDFM FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-434 456-110-435	V100K SRDFM CNV UPG 0-50TB=CC V100K SRDFM CNV UPG 51-150TB=CC	\$400.00 \$350.00	ES-1 ES-1	14% 14%	\$344.00 \$301.00	\$72.00 \$63.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$72.00 \$63.00
5	456-110-436	V100K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	14%	\$258.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	456-110-437	V100K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	14%	\$236.50	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-110-438	V100K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5 5	456-110-439 456-110-440	V100K SRDFM CNV UPG 751-1500TB=CC V100K SRDFM CNV UPG 1501TB+=CC	\$225.00 \$200.00	ES-1 ES-1	14% 14%	\$193.50 \$172.00	\$40.50 \$36.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40.50 \$36.00
5	456-110-441	V200K SRDFM CNV UPG 0-50TB=CC	\$400.00	ES-1	14%	\$344.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-110-442	V200K SRDFM CNV UPG 51-150TB=CC	\$350.00	ES-1	14%	\$301.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-110-443	V200K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	14%	\$258.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5 5	456-110-444 456-110-445	V200K SRDFM CNV UPG 301-450TB=CC V200K SRDFM CNV UPG 451-750TB=CC	\$275.00 \$250.00	ES-1 ES-1	14% 14%	\$236.50 \$215.00	\$49.50 \$45.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$49.50 \$45.00
5	456-110-446	V200K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	14%	\$193.50	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	456-110-447	V200K SRDFM CNV UPG 1501TB+=CC	\$200.00	ES-1	14%	\$172.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-110-448	V400K SRDFM CNV UPG 0-50TB=CC	\$400.00	ES-1	14%	\$344.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5 5	456-110-449 456-110-450	V400K SRDFM CNV UPG 51-150TB=CC V400K SRDFM CNV UPG 151-300TB=CC	\$350.00 \$300.00	ES-1 ES-1	14% 14%	\$301.00 \$258.00	\$63.00 \$54.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.00 \$54.00
5	456-110-451	V400K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	14%	\$236.50	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-110-452	V400K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	14%	\$215.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-110-453	V400K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	14%	\$193.50	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5 5	456-110-454 456-110-514	V400K SRDFM CNV UPG 1501TB+=CC VS SRM VMAX3 1-50TB=CC	\$200.00 \$1,690.00	ES-1 ES-1	14% 14%	\$172.00 \$1,453.40	\$36.00 \$304.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36.00 \$304.20
5	456-110-521	VS SRM VMAX3 1-301B-CC VS SRM VMAX3 CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-522	VS SRM VMAX3 CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-523	VS SRM VMAX3 CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-524 456-110-525	VS SRM VMAX3 1-50TB UPG=CC VS SRM VMAX3 51-150TB UPG=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$304.20 \$301.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$304.20 \$301.32
5	456-110-526	VS SRM VMAX3 151-300TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$298.44	\$0.00	\$0.00	\$0.00	\$0.00	\$298.44
5	456-110-527	VS SRM VMAX3 301-450TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	456-110-528	VS SRM VMAX3 451-750TB?UPG=CC	\$0.00	ES-1	14%	\$0.00	\$263.88	\$0.00	\$0.00	\$0.00	\$0.00	\$263.88
5 5	456-110-529 456-110-530	VS SRM VMAX3 751-1500TB UPG=CC VS SRM VMAX3 1501+TB UPG=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$241.20 \$229.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$241.20 \$229.32
5	456-110-580	VMAX3UNISPHERE360 BASE NEW 100KPROMO=IC	\$50,000.00	ES-1	14%	\$43,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-110-581	VMAX3UNISPHERE360 BASE NEW 200KPROMO=IC	\$50,000.00	ES-1	14%	\$43,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-110-582	VMAX3UNISPHERE360 BASE NEW 400KPROMO=IC	\$50,000.00	ES-1	14%	\$43,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5 5	456-110-629 456-110-631	VMAX3 MF ESSENTIALS BASE NEW=IC VMAX3 MF ESSENTIALS 0-50TB=CA	\$27,585.00 \$2,135.00	ES-1 ES-1	14% 14%	\$23,723.10 \$1,836.10	\$4,965.30 \$384.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,965.30 \$384.30
5	456-110-632	VMAX3 MF ESSENTIALS 0-501B=CA VMAX3 MF ESSENTIALS 51-150TB=CA	\$1,670.00	ES-1	14%	\$1,436.20	\$300.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$300.60
5	456-110-633	VMAX3 MF ESSENTIALS 151-300TB=CA	\$1,365.00	ES-1	14%	\$1,173.90	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	456-110-634	VMAX3 MF ESSENTIALS 301-450TB=CA	\$1,190.00	ES-1	14%	\$1,023.40	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5 5	456-110-635 456-110-636	VMAX3 MF ESSENTIALS 451-750TB=CA VMAX3 MF ESSENTIALS 751-1500TB=CA	\$1,030.00	ES-1 ES-1	14% 14%	\$885.80 \$769.70	\$185.40 \$161.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$185.40 \$161.10
5 5	456-110-637	VMAX3 MF ESSENTIALS 751-15001B=CA VMAX3 MF ESSENTIALS 1501+TB=CA	\$895.00 \$780.00	ES-1	14%	\$670.80	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-110-638	VMAX3 MF ESSENTIALS PLUS BASE NEW=IC	\$48,275.00	ES-1	14%	\$41,516.50	\$8,689.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,689.50
5	456-110-640	VMAX3 MF ESSENTIALS PLUS 0-50TB=CA	\$3,735.00	ES-1	14%	\$3,212.10	\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$672.30
5	456-110-641	VMAX3 MF ESSENTIALS PLUS 51-150TB=CA	\$2,925.00	ES-1	14%	\$2,515.50	\$526.50	\$0.00	\$0.00	\$0.00	\$0.00	\$526.50
5 5	456-110-642 456-110-643	VMAX3 MF ESSENTIALS PLUS 151-300TB=CA VMAX3 MF ESSENTIALS PLUS 301-450TB=CA	\$2,390.00 \$2,085.00	ES-1 ES-1	14% 14%	\$2,055.40 \$1,793.10	\$430.20 \$375.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$430.20 \$375.30
5	456-110-644	VMAX3 MF ESSENTIALS PLOS 301-4501B-CA	\$1,805.00	ES-1	14%	\$1,793.10	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$375.30
5	456-110-645	VMAX3 MF ESSENTIALS PLUS 751-1500TB=CA	\$1,565.00	ES-1	14%	\$1,345.90	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	456-110-646	VMAX3 MF ESSENTIALS PLUS 1501+TB=CA	\$1,365.00	ES-1	14%	\$1,173.90	\$245.70	\$0.00	\$0.00		\$0.00	\$245.70
5	456-110-647	VMAX3 AUTOSWAP BASE NEW=ZD	\$86,800.00	ES-1	14%	\$74,648.00		\$0.00	\$0.00	\$0.00	\$0.00	\$15,624.00
5 5	456-110-649 456-110-650	VMAX3 AUTOSWAP 1-45 MSU=ZD VMAX3 AUTOSWAP 46-175 MSU=ZD	\$190.00 \$120.00	ES-1 ES-1	14% 14%	\$163.40 \$103.20	\$34.20 \$21.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.20 \$21.60
5	456-110-651	VMAX3 AUTOSWAF 176-315 MSU=ZD	\$90.00	ES-1	14%	\$77.40	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-110-652	VMAX3 AUTOSWAP 316-575 MSU=ZD	\$70.00	ES-1	14%	\$60.20	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-110-653	VMAX3 AUTOSWAP 576-875 MSU=ZD	\$50.00	ES-1	14%	\$43.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5 5	456-110-654 456-110-655	VMAX3 AUTOSWAP 876-1315 MSU=ZD VMAX3 AUTOSWAP 1316+ MSU=ZD	\$35.00 \$18.00	ES-1 ES-1	14% 14%	\$30.10 \$15.48	\$6.30 \$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30 \$3.24
5	456-110-656 456-110-656	VMAX3 ZDP FOR MF BASE NEW=IC	\$18.00 \$12,570.00	ES-1	14%	\$15.48 \$10,810.20	\$3.24 \$2,262.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3.24 \$2,262.60
5	456-110-658	VMAX3 ZDP FOR MF 0-50TB=CA	\$1,065.00	ES-1	14%	\$915.90	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5	456-110-659	VMAX3 ZDP FOR MF 51-150TB=CA	\$825.00	ES-1	14%	\$709.50	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-110-660	VMAX3 ZDP FOR MF 151-300TB=CA	\$790.00	ES-1	14%	\$679.40	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-661	VMAX3 ZDP FOR MF 301-450TB=CA	\$680.00	ES-1	14%	\$584.80	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5 5	456-110-662 456-110-663	VMAX3 ZDP FOR MF 451-750TB=CA VMAX3 ZDP FOR MF 751-1500TB=CA	\$635.00 \$520.00		14% 14%	\$546.10 \$447.20	\$114.30 \$93.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$114.30 \$93.60
5	456-110-664	VMAX3 ZDP FOR MF 751-15001B=CA VMAX3 ZDP FOR MF 1501+TB=CA	\$365.00		14%	\$447.20 \$313.90	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	456-110-665	VMAX3 GDDR BASE NEW=MD	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-667	VMAX3 GDDR TIER=MD	\$175,000.00	ES-1	14%	\$150,500.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	456-110-784	VIPR SRM VMAX3 0-50TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-785	VIPR SRM VMAX3 51-150TB =CC	\$1,313.00		14%	\$1,129.18	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$236.34
5 5	456-110-786 456-110-787	VIPR SRM VMAX3 151-300TB=CC	\$1,300.00		14% 14%	\$1,118.00	\$234.00 \$225.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$234.00 \$225.00
5	456-110-788	VIPR SRM VMAX3 301-450TB=CC VIPR SRM VMAX3 451-750TB=CC	\$1,250.00 \$1,149.00		14%	\$1,075.00 \$988.14	\$225.00 \$206.82	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$225.00 \$206.82
5	456-110-789	VIPR SRM VMAX3 751-1500TB=CC	\$1,051.00		14%	\$903.86	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$189.18
5	456-110-790	VIPR SRM VMAX3 1500+TB =CC	\$999.00		14%	\$859.14	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$179.82
5	456-110-817	VIPR SRM VMAX3 1-50TB UPG=CC	\$0.00		14%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-818	VIPR SRM VMAX3 51-150TB UPG=CC	\$0.00		14%	\$0.00	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$236.34
5 5	456-110-819 456-110-820	VIPR SRM VMAX3 151-300TB UPG=CC VIPR SRM VMAX3 301-450TB UPG=CC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$234.00 \$225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$234.00 \$225.00
5	456-110-821	VIPR SRM VMAX3 451-750TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$206.82
5	456-110-822	VIPR SRM VMAX3 751-1500TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$189.18
5	456-110-823	VIPR SRM VMAX3 1501+ UPG=CC	\$0.00	ES-1	14%	\$0.00	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$179.82
5	456-111-315	VS VIPRC VMAX3 LIC=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-943	RP/EX LOC BASE FOR VMAX3=IC	\$24,300.00		14%	\$20,898.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-111-944	RP/EX LOC FOR VMAX3 (0-50TB)=CA	\$3,090.00		14%	\$2,657.40	\$556.20	\$0.00	\$0.00	\$0.00	\$0.00	\$556.20
5 5	456-111-945 456-111-946	RP/EX LOC FOR VMAX3 (51-150TB)=CA RP/EX LOC FOR VMAX3 (151-300TB)=CA	\$2,020.00 \$1,675.00		14% 14%	\$1,737.20 \$1,440.50	\$363.60 \$301.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$363.60 \$301.50
5	456-111-947	RP/EX LOC FOR VMAX3 (101-5001B)=CA	\$1,555.00		14%	\$1,337.30	\$279.90	\$0.00	\$0.00	\$0.00	\$0.00	\$279.90
5	456-111-948	RP/EX LOC FOR VMAX3 (451-750TB)=CA	\$1,380.00		14%	\$1,186.80	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-111-949	RP/EX LOC FOR VMAX3 (751-1,500TB)=CA	\$970.00		14%	\$834.20	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$174.60
5	456-111-950	RP/EX LOC FOR VMAX3 (1,501TB+)=CA	\$585.00		14%	\$503.10	\$105.30	\$0.00	\$0.00	\$0.00	\$0.00	\$105.30
5	456-111-951	RP/EX REM BASE FOR VMAX3=IC	\$24,300.00	ES-1	14%	\$20,898.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5 5	456-111-952 456-111-953	RP/EX REM FOR VMAX3 (0-50TB)=CA RP/EX REM FOR VMAX3 (51-150TB)=CA	\$3,090.00 \$2,020.00	ES-1 ES-1	14% 14%	\$2,657.40 \$1,737.20	\$556.20 \$363.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$556.20 \$363.60
5	456-111-954	RP/EX REM FOR VMAX3 (31-1301B)=CA	\$1,675.00		14%	\$1,737.20	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$303.00
5	456-111-955	RP/EX REM FOR VMAX3 (301-450TB)=CA	\$1,555.00		14%	\$1,337.30	\$279.90	\$0.00	\$0.00	\$0.00	\$0.00	\$279.90
5	456-111-956	RP/EX REM FOR VMAX3 (451-750TB)=CA	\$1,380.00		14%	\$1,186.80	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-111-957	RP/EX REM FOR VMAX3 (751-1,500TB)=CA	\$970.00		14%	\$834.20	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$174.60
5	456-111-958	RP/EX REM FOR VMAX3 (1,501TB+)=CA	\$585.00		14%	\$503.10	\$105.30	\$0.00	\$0.00	\$0.00	\$0.00	\$105.30
5	457-101-423	VMAX BASE SUITE NEW 100K=IC	\$0.00		14%	\$0.00	\$771.30	\$0.00	\$0.00	\$0.00	\$0.00	\$771.30
5 5	457-101-424 457-101-425	VMAX BASE SUITE NEW 200K=IC VMAX BASE SUITE NEW 400K=IC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$2,313.90 \$6,428.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,313.90 \$6,428.70
5	457-101-426	VMAX BASE SUITE CAP UPGRADE 100K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-427	VMAX BASE SUITE CAP UPGRADE 200K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-428	VMAX BASE SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-432	VMAX FOUNDATION SUITE BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$1,542.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,542.60
5	457-101-433	VMAX FOUNDATION SUITE BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,628.70	\$0.00	\$0.00	\$0.00	\$0.00	\$4,628.70
5 5	457-101-434 457-101-435	VMAX FOUNDATION SUITE BASE NEW 400K=IC VMAX FOUNDATION SUITE CAP UPG 100K=IC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$10,286.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,286.10 \$0.00
5	457-101-436	VMAX FOUNDATION SUITE CAP UPG 100K-IC	\$0.00		14%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-437	VMAX FOUNDATION SUITE CAP UPG 400K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-441	LOC REP SUITE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	457-101-442	LOC REP SUITE 51-150TB=CC	\$0.00		14%	\$0.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	457-101-443	LOC REP SUITE 751-1500TB=CC	\$0.00		14%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5 5	457-101-444 457-101-445	LOC REP SUITE 151-300TB=CC	\$0.00 \$0.00		14% 14%	\$0.00	\$100.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$100.80
5	457-101-445 457-101-446	LOC REP SUITE 1501+TB=CC LOC REP SUITE 301-450TB=CC	\$0.00		14%	\$0.00 \$0.00	\$53.10 \$81.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$53.10 \$81.90
5	457-101-447	LOC REP SUITE 451-750TB=CC	\$0.00		14%	\$0.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	457-101-448	LOC REP SUITE BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-101-449	LOC REP SUITE BASE NEW 200K=IC	\$0.00		14%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-101-450	LOC REP SUITE BASE NEW 400K=IC	\$0.00		14%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-101-451	LOC REP SUITE CAP UPGRADE 100K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-452 457-101-453	LOC REP SUITE CAP UPGRADE 200K=IC LOC REP SUITE CAP UPGRADE 400K=IC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-101 <del>-4</del> 53 457-101-457	REM REP SUITE 0-50TB=CC	\$0.00		14%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	457-101-458	REM REP SUITE 51-150TB=CC	\$0.00		14%	\$0.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	457-101-459	REM REP SUITE 751-1500TB=CC	\$0.00		14%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-460	REM REP SUITE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	457-101-461	REM REP SUITE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-462 457-101-462	REM REP SUITE 301-450TB=CC	\$0.00		14%	\$0.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5 5	457-101-463 457-101-464	REM REP SUITE 451-750TB=CC REM REP SUITE BASE NEW 100K=IC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$108.90 \$5,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108.90 \$5,400.00
5	457-101 <del>-464</del> 457-101-465	REM REP SUITE BASE NEW 100K=IC	\$0.00		14%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-466	REM REP SUITE BASE NEW 400K=IC	\$0.00		14%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-467	REM REP SUITE CAP UPGRADE 100K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-468	REM REP SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-469	REM REP SUITE CAP UPGRADE 400K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-473	STAR BASE NEW 100K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-474 457-101-475	STAR BASE NEW 200K=IC STAR BASE NEW 400K=IC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-101-475 457-101-476	STAR CAP UPGRADE 100K=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
J			ψ0.00	20-1	. 770	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

March   1900   Profession   1900   Professio						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.													
\$   \$154-449													
1.	-												
\$ 450-14-88 WART TOTAL PROOP WIS ENTER CALLED STATES AND PART TOTA	5												
1													
1													
Company	-												
5   671-11-050	-												
5   2-70-0-002   MANA CONTROL (RICHARD FORCE)   50.00   50.0													
S	5	457-101-491						\$20,053.80		\$0.00			\$20,053.80
6   45-10-1-16   VIANA FORCE (INFORMATION CORPORATION CORPORATIO													
S													
6   471-01-019   WAX-APPANED SATE ROSE NEW TOWN-TOWN TOWN TOWN TOWN TOWN TOWN TOWN TOWN													
2													
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S ST-01-6170 WINDOWN AND TOTAL PRICE PARTY OF THE PRICE PRIC													
Column   C	-						****						
S													
S   457-10-151   TOTAL PROD PAX SEPTEMENT CO.   \$10.0   \$20.	5	457-101-509		\$0.00	ES-1	14%	\$0.00				\$0.00	\$0.00	
S 467-101-517 TOTAL PROD PACE 31 1670THCCC													
5 457-01-50 TOTAL PROD PAS 15 SOTTINECT													
S. 467-101-507   TOTAL PRODUM AS 1-770TH-CCCCCC   50.0   Est   14%   50.0   5													
5 457-191-572 VIPP SRM VANAD SEX EVEN VIDE COLOR 100 SEX 1 149, 100 SEX 100 SE													
5 45-110-1576 VIPPI SIRM YAMAN SARE NEW 2004 CCC 100 EB-1 14% 100 00 \$3,542.00 \$0.00	5	457-101-522		\$0.00		14%	\$0.00	\$324.00			\$0.00		
6 45-19-575 VIPPS SIM VIANAS ALEK MEN VIPPS SIM VIPPS SIM VIPAS SIM VIPPS SI													
5 437-101-579 VIPR SERIA VALANZA CAP LIPERAGE 2000 (~CC 50.00 ES-1 14% \$0.00 \$													
5 45-101-577 VIPR SRIN VAMAS CAP LIPPIGRADE 2000 FCC 5 45-101-570 VIPR SRIN VAMAS CAP	-												
47-101-578   VIPP. SRIN VMAXS QAP LIPP. GRADE 400K ~ CC	-												
5   457-101-887   Applym. Call Uptomide 1000-ICC   S0.00   ES-1   14%   S0.00   S0.0													
5 477-101-888													
457-101-589   AppSymc Case   Daysine 2004FeIC   \$0.00   ES-1													
5 457-101-590 AppSyre Basis Approx Cas Digrated Application													
5 457-101-981													
5 457-101-611 VIPR CONTROLLER NEW 400K 50.0 ES-1 14% 50.00 \$													
5 457-101-612 VIPE CONTROLLER INEW 400K													
6   457-101-613   VIPR CONTROLLER UPGRADE 100K   \$0.00   ES-1   14%   \$0.00													
5 457-101-614 VIPR CONTROLLER UPGRADE 200K													
6 457-101-815 VIPR CONTROLLER UPGRADE 400K \$0.00 ES-1 14% \$0.00 \$0	-						****						
6 457-101-617 VADOK REM REP SUITE CAP UPG-IC SD.00 ES-1 14% SD.00 S.00.0 SD.00													
5 457-101-618 V200K REM REP SUITE CAP UPG=IC													
5   457-101-519   V400K REM REP SUITE CAP UPG-ICC   S0.00   ES-1   14%   S0.00   \$3.00   S0.00   \$0.													
5   457-101-820   REM REP SUITE 6-150TB=CC   \$0.00   ES-1   14%   \$0.00   \$316.80   \$0.00   \$0.00   \$0.00   \$0.00   \$326.80   \$0.00   \$0.00   \$0.00   \$326.80   \$0.00   \$0.00   \$0.00   \$326.80   \$0.00   \$0.00   \$0.00   \$326.80   \$0.00   \$0.00   \$0.00   \$326.80   \$0.00   \$0.00   \$0.00   \$0.00   \$326.80   \$0.0													
5   457-101-821   REM REP SUITE 51-150TB=CC   \$0.00   ES-1   14%   \$0.00   \$226.80   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$106.20   \$106.20   \$10													
5 457-101-823 REM REP SUITE 301-450TB=CC \$0.00 ES-1 14% \$0.00 \$128.90 \$0.00 \$0.00 \$0.00 \$0.00 \$108.90 \$0.00 \$108.90 \$0.00 \$0.00 \$0.00 \$0.00 \$108.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$108.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$108.90 \$0.0	5					14%							
5 457-101-824 REM REP SUITE 451-750TB=CC     \$0.00 ES-1 14% \$0.00 \$108.90 \$0.0													
5         457-101-825         REM REP SUITE 151-1500TB=CC         \$0.00         ES-1         14%         \$0.00         \$93.80         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5 457-101-826 REM REP SUITE 1501+TB=CC 5 457-101-827 V100 REM REP SUITE 1501+TB=CC 5 457-101-829 V100 REM REP SUITE CAP LIPG=IC 5 457-101-829 V100 REM REP SUITE CAP LIPG=IC 5 457-101-829 V100 REM REP SUITE CAP LIPG=IC 5 457-101-821 V100 REM REP SUITE CAP LIPG=IC 5 457-101-829 V100 REM REP SUITE CAP LIPG=IC 5 457-101-829 V100 REM REP SUITE RAPE LIPG=IC 5 457-101-829 V100 REM REP SUITE RAPE LIPG=IC 5 457-101-831 V100 RWAX TOTAL PROD PAK BASE NEW=IC 5 457-101-831 V100 RWAX TOTAL PROD PAK BASE NEW=IC 5 457-101-834 FOUNDATION SUITE BASE LIPG FBS 100K=IC 5 457-101-835 FOUNDATION SUITE BASE LIPG FBS 100K=IC 5 457-101-836 FOUNDATION SUITE BASE LIPG FBS 100K=IC 5 457-101-836 FOUNDATION SUITE BASE LIPG FBS 100K=IC 5 457-101-838 ADVANCED SUITE BASE LIPG FBS 200K=IC 5 457-101-836 ADVANCED SUITE BASE LIPG FBS 200K=IC 5 457-101-838 ADVANCED SUITE BASE LIPG FBS 200K=IC 5 457-101-838 ADVANCED SUITE BASE LIPG FBS 200K=IC 5 457-101-838 ADVANCED SUITE BASE LIPG FBS 200K=IC 5 457-101-836 ADVANCED SUITE BASE LIPG FBS 200K=IC 5 457-101-840 ADVANCED SUITE BASE LIPG FBS 200K=IC 5 457-101-860 HYPERMAX OS BASE NEW 100K=IC 5 457-101-860 HYPERMAX OS BASE NEW 200K=IC 5 457-101-860 HYPERMAX OS CAP LIPGRADE 100K=IC 5 457-101-860 HYPERMAX OS CAP LIPGRADE 100K=IC 5 457-101-860 HYPERMAX OS CAP LIPGRADE 100K=IC 5 457-101-860 H													
5 457-101-627 V100 REM REP SUITE BASE NEW=IC \$0.00 ES-1 14% \$0.00 \$5,400.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,400.00 \$0.00 \$5,400.00 \$0.00	-												
5         457-101-829         V100K TOTAL PROD PAK CAP UPG=IC         \$0.00         ES-1         14%         \$0.00         <	5												
\$ 457-101-631 V100K VMAX TOTAL PROD PAK BASE NEW=IC \$0.00 ES-1 14% \$0.00 \$9,672.30 \$0.00 \$0.00 \$0.00 \$0.00 \$9,672.30 \$0.00 \$0.00 \$0.00 \$9,672.30 \$0.00	5	457-101-628		\$0.00	ES-1	14%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	
\$ 457-101-634 FOUNDATION SUITE BASE UPG FBS 100K=IC \$0.00 ES-1 14% \$0.00 \$771.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.01 \$3.00 \$3.01 \$5.00 \$3.01 \$5.00 \$5.01 \$5.00 \$5.													
\$ 457-101-835 FOUNDATION SUITE BASE UPG FBS 200K=IC \$0.00 ES-1 14% \$0.00 \$2,314.80 \$0.00 \$													
\$ 457-101-636 FOUNDATION SUITE BASE UPG FBS 400K=IC \$0.00 ES-1 14% \$0.00 \$3.857.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3.857.40 \$0.00 \$1.157.40 \$0.00													
5 457-101-637 ADVANCED SUITE BASE UPG FBS 100K=IC \$0.00 ES-1 14% \$0.00 \$3,175.740 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,472.00 \$0.00 \$0.00 \$0.00 \$3,472.00 \$0.00	5												
5 457-101-638 ADVANCED SUITE BASE UPG FBS 200K=IC \$0.00 ES-1 14% \$0.00 \$3,472.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,472.20 \$0.00	5												
5 457-101-640 ADVANCED SUITE BASE UPG FFS 100K=IC \$0.00 ES-1 14% \$0.00 \$386.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$386.10 \$0.00 \$386.10 \$0.00 \$									\$0.00				
5 457-101-641 ADVANCED SUITE BASE UPG FFS 200K=IC \$0.00 ES-1 14% \$0.00 \$1,157.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,157.40 \$0.00 \$1,157.40 \$0.00 \$													
5 457-101-642 ADVANCED SUITE BASE UPG FFS 400K=IC \$0.00 ES-1 14% \$0.00 \$3,856.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,856.50 \$0.00													
5 457-101-658 HYPERMAX OS BASE NEW 100K=IC \$0.00 ES-1 14% \$0.00 \$199.85 \$0.00 \$0.00 \$0.00 \$0.00 \$199.85 \$0.00 \$0.00 \$0.00 \$0.00 \$199.85 \$0.00 \$0													
5 457-101-660 HYPERMAX OS BASE NEW 400K=IC \$0.00 ES-1 14% \$0.00 \$1,999.90 \$0.00 \$0.00 \$0.00 \$0.00 \$1,999.90 \$0.00													
5 457-101-861 HYPERMAX OS CAP UPGRADE 100K=IC \$0.00 ES-1 14% \$0.00 \$0.0													
5 457-101-662 HYPERMAX OS CAP UPGRADE 200K=IC \$0.00 ES-1 14% \$0.00													
5 457-101-663 HYPERMAX OS CAP UPGRADE 400K=IC \$0.00 ES-1 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	5	457-101-667	UNISPHERE SUITE NEW 100K=IC	\$0.00		14%		\$1,028.70					

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-668	UNISPHERE SUITE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,086.10
5 5	457-101-669 457-101-670	UNISPHERE SUITE NEW 400K=IC UNISPHERE SUITE CAP UPGRADE 100K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$7,713.90 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,713.90 \$0.00
5	457-101-671	UNISPHERE SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-672	UNISPHERE SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-676	TOTAL PROD PAK 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-677	TOTAL PROD PAK 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5 5	457-101-688	FOUNDATION UPG FRM UNISPHERE 100K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00	\$513.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$513.90
5	457-101-689 457-101-690	FOUNDATION UPG FRM UNISPHERE 200K=IC FOUNDATION UPG FRM UNISPHERE 400K=IC	\$0.00	ES-1	14%	\$0.00 \$0.00	\$1,542.60 \$2,572.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,542.60 \$2,572.20
5	457-101-691	ADVANCED UPG FRM UNISPHERE 100K=CC	\$0.00	ES-1	14%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	457-101-692	ADVANCED UPG FRM UNISPHERE 200K=CC	\$0.00	ES-1	14%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	457-101-693	ADVANCED UPG FRM UNISPHERE 400K=CC	\$0.00	ES-1	14%	\$0.00	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,428.70
5	457-101-778	TIMEFINDER REG BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5 5	457-101-779 457-101-780	TIMEFINDER REG BASE NEW 200K=IC TIMEFINDER REG BASE NEW 400K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$4,525.20 \$4,525.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,525.20 \$4,525.20
5	457-101-780	TIMEFINDER REG CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-782	TIMEFINDER REG CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-783	TIMEFINDER REG CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-794	SRDF REG BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-795	SRDF REG BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5 5	457-101-796 457-101-797	SRDF REG BASE NEW 400K=IC SRDF REG CAP UPGRADE 100K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$8,203.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,203.50 \$0.00
5	457-101-798	SRDF REG CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-799	SRDF REG CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-810	UNIS FAST COMBO VMAX 100K=IC	\$0.00	ES-1	14%	\$0.00	\$84,188.70	\$0.00	\$0.00	\$0.00	\$0.00	\$84,188.70
5	457-101-811	UNIS FAST COMBO VMAX 200K=IC	\$0.00	ES-1	14%	\$0.00	\$86,246.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86,246.10
5	457-101-812	UNIS FAST COMBO VMAX 400K=IC	\$0.00 \$0.00	ES-1	14%	\$0.00	\$90,873.90	\$0.00	\$0.00	\$0.00	\$0.00	\$90,873.90
5 5	457-101-816 457-101-817	ADV SUITE FAST COMBO VMAX 100K=IC ADV SUITE FAST COMBO VMAX 200K=IC	\$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$134,984.70 \$138,842.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$134,984.70 \$138.842.10
5	457-101-818	ADV SUITE FAST COMBO VMAX 200K-IC	\$0.00	ES-1	14%	\$0.00	\$147,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147,198.60
5	457-101-823	ESA FOR V100K BASE LIC=IA	\$0.00	ES-1	14%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-824	ESA FOR V100K UPG LIC=IA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-825	ESA FOR V200K BASE LIC=IA	\$0.00	ES-1	14%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-826	ESA FOR V200K UPG LIC=IA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-827 457-101-828	ESA FOR V400K BASE LIC=IA ESA FOR V400K UPG LIC=IA	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$926.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$926.10 \$0.00
5	457-101-829	TIMEFINDER FAST COMBO VMAX 100K=IC	\$0.00	ES-1	14%	\$0.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	457-101-830	TIMEFINDER FAST COMBO VMAX 200K=IC	\$0.00	ES-1	14%	\$0.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	457-101-831	TIMEFINDER FAST COMBO VMAX 400K=IC	\$0.00	ES-1	14%	\$0.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	457-101-832	SRDF FAST COMBO VMAX 100K=IC	\$0.00	ES-1	14%	\$0.00	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5 5	457-101-833 457-101-834	SRDF FAST COMBO VMAX 200K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$50,005.80 \$50,005.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$50,005.80 \$50,005.80
5	457-101-870	SRDF FAST COMBO VMAX 400K=IC AppSync Base Reg New 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	457-101-871	AppSync Cap Upg Reg 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-872	AppSync Base Reg New 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	457-101-873	AppSync Cap Upg Reg 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-874	AppSync Base Reg New 400K=IC	\$0.00	ES-1	14%	\$0.00	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5 5	457-101-875 457-101-876	AppSync Cap Upg Reg 400K=IC AppSync Base TPP New 100K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$3,098.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,098.34
5	457-101-877	AppSync Cap TPP Upgrade 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-878	AppSync Base TPP New 200K=IC	\$0.00	ES-1	14%	\$0.00	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	457-101-879	AppSync Cap TPP Upgrade 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-880	AppSync Base TPP New 400K=IC	\$0.00	ES-1	14%	\$0.00	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5 5	457-101-881 457-101-882	AppSync Cap TPP Upgrade 400K=IC DATA AT REST ENCRYPT OS NEW LIC 100K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2.450.00
5	457-101-882 457-101-883	DATA AT REST ENCRYPT OS NEW LIC 100K=IC	\$0.00	ES-1	14%	\$0.00	\$2,450.00 \$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00 \$2,450.00
5	457-101-884	DATA AT REST ENCRYPT OS DEG 100R-IC	\$0.00	ES-1	14%	\$0.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	457-101-885	DATA AT REST ENCRYPT OS UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	457-101-886	DATA AT REST ENCRYPT OS NEW LIC 400K=IC	\$0.00	ES-1	14%	\$0.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	457-101-887	DATA AT REST ENCRYPT OS UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	457-101-914	V100K LOCAL REP REG BASE LIC-IC	\$0.00	ES-1	14%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5 5	457-101-915 457-101-916	V200K LOCAL REP REG BASE LIC=IC V400K LOCAL REP REG BASE LIC=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$4,525.20 \$4,525.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,525.20 \$4,525.20
5	457-101-916	V100K LOCAL REP REG BASE LIC=IC V100K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	14%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	457-101-918	V200K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-919	V400K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-920	V100K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-921	V200K REMOTE REP REG BASE LIC=IC V400K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5 5	457-101-922 457-101-923	V400K REMOTE REP REG BASE LIC=IC V100K REMOTE REP REG CAP UPGRADE=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$8,203.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,203.50 \$0.00
5	457-101-923 457-101-924	V200K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-925	V400K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-926	ESA FOR 100K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-927	ESA FOR 200K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-928	ESA FOR 400K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-929	ESA FOR 100K CAP UPG LICENSE MP ONLY=IC ESA FOR 200K CAP UPG LIC MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-930 457-101-931	ESA FOR 200K CAP UPG LIC MP ONLY=IC ESA FOR 400K CAP UPG LIC MP ONLY=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
J	701-101-001	CONTROL TOUR ON GEIGINIF ONETHO	φυ.00	LO-1	14 70	φ0.00	φυ.00	φυ.00	φυ.υυ	φυ.00	φυ.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-932	V100K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	457-101-933	V100K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$226.80	\$0.00		\$0.00	\$0.00	\$226.80
5 5	457-101-934 457-101-935	V100K REMOTE REP UPG 151-300TB=CC V100K REMOTE REP UPG 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$160.20 \$126.90	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$126.90
5	457-101-936	V100K REMOTE REP OFG 301-430TB-CC V100K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$128.90
5	457-101-937	V100K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-938	V100K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-939	V200K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$316.80	\$0.00		\$0.00	\$0.00	\$316.80
5	457-101-940	V200K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$226.80	\$0.00		\$0.00	\$0.00	\$226.80
5 5	457-101-941 457-101-942	V200K REMOTE REP UPG 151-300TB=CC V200K REMOTE REP UPG 301-450TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$160.20 \$126.90	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$126.90
5	457-101-942	V200K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$108.90	\$0.00		\$0.00	\$0.00	\$108.90
5	457-101-944	V200K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$93.60	\$0.00		\$0.00	\$0.00	\$93.60
5	457-101-945	V200K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$79.20	\$0.00		\$0.00	\$0.00	\$79.20
5	457-101-946	V400K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$316.80	\$0.00		\$0.00	\$0.00	\$316.80
5 5	457-101-947	V400K REMOTE REP UPG 51-150TB=CC V400K REMOTE REP UPG 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$226.80 \$160.20	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$226.80
5	457-101-948 457-101-949	V400K REMOTE REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$126.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$160.20 \$126.90
5	457-101-950	V400K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	457-101-951	V400K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-952	V400K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-953	V100K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$198.00	\$0.00		\$0.00	\$0.00	\$198.00
5 5	457-101-954 457-101-955	V100K LOCAL REP UPG 51-150TB=CC V100K LOCAL REP UPG 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$155.70 \$100.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$155.70 \$100.80
5	457-101-956	V100K LOCAL REP UPG 131-3001B-CC V100K LOCAL REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$81.90	\$0.00		\$0.00	\$0.00	\$81.90
5	457-101-957	V100K LOCAL REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$71.10	\$0.00		\$0.00	\$0.00	\$71.10
5	457-101-958	V100K LOCAL REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	457-101-959	V100K LOCAL REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$53.10	\$0.00		\$0.00	\$0.00	\$53.10
5	457-101-960	V200K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$198.00	\$0.00		\$0.00	\$0.00	\$198.00
5 5	457-101-961 457-101-962	V200K LOCAL REP UPG 51-150TB=CC V200K LOCAL REP UPG 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$155.70 \$100.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$155.70 \$100.80
5	457-101-963	V200K LOCAL REP UPG 131-3001B-CC V200K LOCAL REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$81.90	\$0.00		\$0.00	\$0.00	\$81.90
5	457-101-964	V200K LOCAL REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$71.10	\$0.00		\$0.00	\$0.00	\$71.10
5	457-101-965	V200K LOCAL REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	457-101-966	V200K LOCAL REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$53.10	\$0.00		\$0.00	\$0.00	\$53.10
5	457-101-967	V400K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$198.00	\$0.00		\$0.00	\$0.00	\$198.00
5 5	457-101-968 457-101-969	V400K LOCAL REP UPG 51-150TB=CC V400K LOCAL REP UPG 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$155.70 \$100.80	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$155.70 \$100.80
5	457-101-909	V400K LOCAL REP UPG 131-3001B-CC V400K LOCAL REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$81.90	\$0.00		\$0.00	\$0.00	\$81.90
5	457-101-971	V400K LOCAL REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$71.10	\$0.00		\$0.00	\$0.00	\$71.10
5	457-101-972	V400K LOCAL REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	457-101-973	V400K LOCAL REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$53.10	\$0.00		\$0.00	\$0.00	\$53.10
5	457-101-974	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5 5	457-101-975 457-101-976	V100K TOTAL PROD PACK UPG 51-150TB=CC V100K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$609.30 \$467.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$609.30 \$467.10
5	457-101-977	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	457-101-978	V100K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-101-979	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-980	V100K TOTAL PROD PACK UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	457-101-981	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	14% 14%	\$0.00	\$796.50	\$0.00		\$0.00	\$0.00	\$796.50
5 5	457-101-982 457-101-983	V200K TOTAL PROD PACK UPG 51-150TB=CC V200K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$609.30 \$467.10	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$609.30 \$467.10
5	457-101-984	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$414.00	\$0.00		\$0.00	\$0.00	\$414.00
5	457-101-985	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$324.00	\$0.00		\$0.00	\$0.00	\$324.00
5	457-101-986	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-987	V200K TOTAL PROD PACK UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	457-101-988 457-101-989	V400K TOTAL PROD PACK UPG 0-50TB=CC V400K TOTAL PROD PACK UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5 5	457-101-969	V400K TOTAL PROD PACK UPG 51-1501B=CC V400K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$609.30 \$467.10	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$609.30 \$467.10
5	457-101-991	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$414.00	\$0.00		\$0.00	\$0.00	\$414.00
5	457-101-992	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-101-993	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-994	V400K TOTAL PROD PACK UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$210.60	\$0.00		\$0.00	\$0.00	\$210.60
5	457-101-995	VMAX3 STAR TPP BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-101-996 457-101-997	VMAX3 STAR TPP BASE NEW 200K=IC VMAX3 STAR TPP BASE NEW 400K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-101-997	VMAX3 STAR TPP CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-999	VMAX3 STAR TPP CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	457-102-000	VMAX3 STAR TPP CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-018	FAST.X BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	457-102-019	FAST.X BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$11,250.00	\$0.00		\$0.00	\$0.00	\$11,250.00
5	457-102-020	FAST X LIPC 100K=IC	\$0.00	ES-1	14%	\$0.00	\$20,160.00	\$0.00		\$0.00	\$0.00	\$20,160.00
5 5	457-102-021 457-102-022	FAST X LIPG 200K-IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$6,300.00 \$11,250.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$6,300.00 \$11,250.00
5	457-102-022 457-102-023	FAST.X UPG 200K=IC FAST.X UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$11,250.00 \$20,160.00	\$0.00		\$0.00	\$0.00	\$11,250.00 \$20,160.00
5	457-102-023	VMAX SRDF METRO BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$6,750.00	\$0.00		\$0.00	\$0.00	\$6,750.00
5	457-102-033	VMAX SRDF METRO BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-102-034	VMAX SRDF METRO BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$6,750.00	\$0.00			\$0.00	\$6,750.00
5	457-102-038	VMAX SRDF METRO CAP UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-102-039	VMAX SRDF METRO CAP UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-102-040 457-102-045	VMAX SRDF METRO CAP UPG 400K=IC V100K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	457-102-045 457-102-046	V200K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-047	V400K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-048	V100K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-049	V200K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-050	V400K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-074	VMAX3 SRDF METRO REG BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	457-102-075	VMAX3 SRDF METRO REG BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5 5	457-102-076 457-102-077	VMAX3 SRDF METRO REG BASE NEW 400K=IC VMAX3 SRDF METRO REG CAP UPG 100K=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$4,320.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,320.00 \$0.00
5	457-102-077	VMAX3 SRDF METRO REG CAP UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-079	VMAX3 SRDF METRO REG CAP UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-080	VMAX3 SRDF METRO ADD ON BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-102-081	VMAX3 SRDF METRO ADD ON BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-102-082	VMAX3 SRDF METRO ADD ON BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-102-083	VMAX3 SRDF METRO ADD ON CAP UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	457-102-084	VMAX3 SRDF METRO ADD ON CAP UPG 200K=IC VMAX3 SRDF METRO ADD ON CAP UPG 400K=IC	\$0.00	ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-085 457-102-086	SRDFM FAST COMBO VMAX 100K=IC	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$0.00 \$66,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$66,960.00
5	457-102-087	SRDFM FAST COMBO VMAX 100K=IC	\$0.00	ES-1	14%	\$0.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	457-102-088	SRDFM FAST COMBO VMAX 400K=IC	\$0.00	ES-1	14%	\$0.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	457-102-127	VMAX SRDFM CNV BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-102-128	VMAX SRDFM CNV BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-102-129	VMAX SRDFM CNV BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-102-661	VIPR SRM VMAX3 BASE NEW 100K =IC	\$0.00	ES-1	14%	\$0.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,611.00
5 5	457-102-662	VIPR SRM VMAX3 BASE NEW 200K =IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00	\$3,582.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,582.00
5	457-102-663 457-102-664	VIPR SRM VMAX3 BASE NEW 400K =IC VIPR SRM VMAX3 CAP UPGRADE 100K =IC	\$0.00	ES-1	14%	\$0.00 \$0.00	\$3,942.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$3,942.00 \$0.00
5	457-102-665	VIPR SRM VMAX3 CAP UPGRADE 200K =IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-666	VIPR SRM VMAX3 CAP UPGRADE 400K =IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-785	VMAX3 HYPERMAX OS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-786	VMAX3 BASE PKG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-787	V100K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-789	V400K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-790 458-000-792	V100K ADVANCED FROM UNISPHERE UPG=IC V400K ADVANCED FROM UNISPHERE UPG=IC	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-792 458-000-793	V100K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-795	V400K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-802	VMAX3 UNISPHERE FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-808	VMAX3 ADVANCED FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-811	VMAX3 SRDF FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-814	VMAX3 TIMEFINDER FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-817	V100K ESA PRODUCT	\$0.00	ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-819 458-000-823	V400K ESA PRODUCT VMAX3 SRDF REPFILE REG CAP=CA	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-824	V100K SRDF REPFILE REG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	458-000-825	V200K SRDF REPFILE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-826	V400K SRDF REPFILE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-830	VMAX3 TF SNAPSURE REG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-831	V100K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-832	V200K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-833 458-000-839	V400K TFSNAPSURE REG UPG CAP=CA VIPR SRM VMAX3 PRODUCT	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-843	APPSYNC FOR VMAX3 PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-844	APPSYNC FOR VMAX3 REG PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-845	APPSYNC FOR VMAX3 TPP PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-951	VMAX3 DATA AT REST ENCRYPTION PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-965	V100K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-966	V200K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-967	V400K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-980 458-000-981	VMAX3 FAST.X CLOUDARRAY PRODUCT VMAX3 FAST.X PRODUCT	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-982	VMAX3 SRDF METRO PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-983	VMAX3 SRDF METRO REGISTERED PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-984	VMAX3 SRDF METRO ADD ON PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-985	VMAX3 SRDF METRO CONV REG TO FULL PROD	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-990	VMAX3 SRDF METRO FAST COMBO PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-086	V100K ESA 0-50TB=CC	\$370.00	ES-1	14%	\$318.20	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	458-001-087	V100K ESA 51-150TB=CC	\$275.00	ES-1	14%	\$236.50	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5 5	458-001-088 458-001-089	V100K ESA 151-300TB=CC V100K ESA 301-450TB=CC	\$175.00 \$150.00	ES-1 ES-1	14% 14%	\$150.50 \$129.00	\$31.50 \$27.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31.50 \$27.00
5	458-001-089	V100K ESA 301-4301B=CC V100K ESA 451-750TB=CC	\$125.00	ES-1	14%	\$129.00 \$107.50	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00 \$22.50
5	458-001-090	V100K ESA 451-7501B=CC V100K ESA 751-1500TB=CC	\$125.00	ES-1	14%	\$94.60	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-092	V100K ESA 1501+TB=CC	\$100.00	ES-1	14%	\$86.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	458-001-093	V200K ESA 0-50TB=CC	\$370.00	ES-1	14%	\$318.20	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	458-001-094	V200K ESA 51-150TB=CC	\$275.00	ES-1	14%	\$236.50	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	458-001-095	V200K ESA 151-300TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-096	V200K ESA 301-450TB=CC	\$150.00	ES-1	14%	\$129.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-097	V200K ESA 451-750TB=CC	\$125.00		14%	\$107.50	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-098 458-001-099	V200K ESA 751-1500TB=CC V200K ESA 1501+TB=CC	\$110.00 \$100.00		14% 14%	\$94.60 \$86.00	\$19.80 \$18.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.80 \$18.00
5	458-001-109	V400K ESA 1501F1B-CC V400K ESA 0-50TB=CC	\$370.00	ES-1	14%	\$318.20	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	458-001-101	V400K ESA 51-150TB=CC	\$275.00	ES-1	14%	\$236.50	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	458-001-102	V400K ESA 151-300TB=CC	\$175.00	ES-1	14%	\$150.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-103	V400K ESA 301-450TB=CC	\$150.00	ES-1	14%	\$129.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-104	V400K ESA 451-750TB=CC	\$125.00		14%	\$107.50	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-105	V400K ESA 751-1500TB=CC	\$110.00		14%	\$94.60	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-106	V400K ESA 1501+TB=CC	\$100.00		14%	\$86.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5 5	458-001-115 458-001-116	VMAX3 LOC REPLICATION PKG CAPACITY VMAX3 UNISPHERE PKG CAPACITY	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-110	VMAX3 HYPERMAX OS CAPACITY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-163	ESA FOR VMAX3 CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-274	VMAX3 UNISPHERE360 PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-275	VMAX3 MF ESSENTIALS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-276	VMAX3 MF ESSENTIALS PLUS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-277	VMAX3 AUTOSWAP PRODUCT	\$0.00	ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-279 458-001-331	VMAX3 GDDR PRODUCT ESA FOR V100K BASE LIC=IA	\$0.00 \$5,145.00	ES-1 ES-1	14%	\$0.00 \$4,424.70	\$0.00 \$926.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$926.10
5	458-001-332	ESA FOR V100K BASE LIC-IA ESA FOR V200K BASE LIC-IA	\$5,145.00 \$5,145.00		14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-333	ESA FOR V400K BASE LIC=IA	\$5,145.00		14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-534	VMAX3 HYPERMAX OS PRODUCT	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-535	VMAX3 HYPERMAX OS CAPACITY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-536	VMAX3 BASE PKG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-537	VMAX3 UNISPHERE PKG CAPACITY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-538	VMAX3 LOC REPLICATION PKG CAPACITY	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-539 458-001-540	V100K ADVANCED FROM FNDATION PKG UPG=IC V100K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-541	V100K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-542	VMAX3 UNISPHERE FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-543	VMAX3 ADVANCED FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-544	VMAX3 SRDF FAST COMBO	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-545	VMAX3 TIMEFINDER FAST COMBO LIC=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-546	V100K ESA MGMT PACK ONLY PRODUCT VMAX3 SRDF REPFILE REG CAP=CA	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-547 458-001-548	V100K SRDF REPFILE REG UPG CAP=CA	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-549	VMAX3 TF SNAPSURE REG CAP=CA	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-550	V100K TFSNAPSURE REG UPG CAP=CA	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-551	VMAX3 DATA AT REST ENCRYPTION PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-552	VMAX3 FAST.X CLOUDARRAY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-553	VMAX3 FAST.X PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-554	VMAX3 SRDF METRO PRODUCT	\$0.00	ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-555 458-001-556	VMAX3 SRDF METRO REGISTERED PRODUCT VMAX3 SRDF METRO ADD ON PRODUCT	\$0.00 \$0.00	ES-1 ES-1	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-557	VMAX3 SRDF METRO FAST COMBO PRODUCT	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-558	VMAX3 SRDF METRO CONV REG TO FULL PROD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-559	VMAX3 ESA CAPACITY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-560	VMAX3 UNISPHERE360 PRODUCT	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-561	VMAX3 MF ESSENTIALS PRODUCT	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-562	VMAX3 MF ESSENTIALS PLUS PRODUCT	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-563 458-001-564	VMAX3 AUTOSWAP PRODUCT	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-565	VMAX3 ZDP FOR MF PRODUCT VMAX3 GDDR PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-611	V400K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-612	V400K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-613	V400K ADVANCED FROM BASE PKG UPG=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-614	V400K ESA MGMT PACK ONLY PRODUCT	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-615	V400K SRDF REPFILE REG UPG CAP=CA	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-616 458-001-617	V400K TFSNAPSURE REG UPG CAP=CA V200K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-618	V200K ADVANCED FROM INISPHERE UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-619	V200K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-620	V200K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-621	V200K SRDF REPFILE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-622	V200K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-651	VS SRM VMAX3 Base=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-652	VS VIPRC VMAX3 Base=IC	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-653 458-001-654	VS SRM VMAX3 TBu=CC VS VIPRC VMAX3 TBu=CC	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	458-001-654 458-001-753	VIPR SRM FAST COMBO VMAX3 PRODUCT=CC	\$0.00 \$780,900.00		14%	\$0.00 \$671,574.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-900	RP/EX LOCAL FOR VMAX3	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-901	RP/EX REMOTE FOR VMAX3	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-938	ESA FOR V200K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	458-001-939	ESA FOR V400K BASE LIC=IA	\$5,145.00		14%	\$4,424.70		\$0.00	\$0.00	\$0.00	\$0.00	
5	APPSYNC-3-LS	AppSync License Solution for VMAX3=CB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-100K-UPG E-10GE-CSRDF	VMAX 100K UPGRADE TRACKING VMAX VG 10 GIGE COM SRDF PT TRKNG MODEL	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
υ	L-10GL-GORDF	VINDO VO 10 GIGE COM GIADI 1 1 HAMING MICDEL	φυ.υυ	LO-1	14 70	φ0.00	φυ.00	φυ.00	φυ.υυ	φυ.00	φυ.00	φ <b>υ.υ</b> υ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-10GE-SRDF	VMAX VG 10 GIGE SRDF PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-13UF-UFD-3P E-1400MOD	VMAX VG 1U/3U FILLER PANEL KIT 3RD PARTY VMAX VG FLASH MOD 1400	\$285.00 \$34,930.00	ES-1 ES-1	14% 14%	\$245.10 \$30,039.80	\$0.00 \$5,239.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-1400MODCONV	VMAX VG FLASH MOD 1400 CONVERSION	\$34,930.00	ES-1	14%	\$30,039.80	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-1400MODU	VMAX VG FLASH MOD 1400 UPG	\$34,930.00	ES-1	14%	\$30,039.80	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-1400MODUF E-1600MODS	VMAX VG FLASH MOD 1400 FD UPG VMAX VG FLASH MODS 1600	\$34,930.00 \$34,930.00	ES-1 ES-1	14% 14%	\$30,039.80 \$30,039.80	\$5,239.50 \$5,239.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-1600MODSCONV	VMAX VG FLASH MOD 1600 CONVERSION	\$34,930.00	ES-1	14%	\$30,039.80	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-1600MODSU	VMAX VG FLASH MODS 1600 UPG	\$34,930.00	ES-1	14%	\$30,039.80	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-1600MODSUF E-16FC-CSRDF	VMAX VG FLASH MODS 1600 FD UPG	\$34,930.00	ES-1 ES-1	14%	\$30,039.80	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$4,030.92
5	E-16FC-CSRDF E-16FC-FASTX	VMAX VG 16G FC COM SRDF PT TRKNG MODEL FASTX 16G PORTS TRACKING MODEL	\$0.00 \$0.00	ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-16FC-PTP	PROTECTPNT PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-SRDF E-1ENG	VMAX VG 16G FC SRDF PORT TRACKING MODEL VMAX VG SINGLE ENGINE SYS BAY	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	E-1ENG E-1ENG-3P	VMAX VG SINGLE ENGINE SYS BAY	\$0.00	ES-1	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	E-1ENGU	VMAX VG SINGLE ENGINE SYS BAY UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENGU-3P	VMAX VG SINGLE ENGINE SYS BAY UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-200K-UPG E-2ENG	VMAX 200K UPGRADE TRACKING VMAX VG DUAL ENGINE SYS BAY	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-2ENG-3P	VMAX VG DUAL ENGINE SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENGBEZ-3P	VMAX VG DUAL ENGINE BEZEL KIT 3RD PARTY	\$570.00	ES-1	14%	\$490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-2ENGU E-2ENGU-3P	VMAX VG DUAL ENGINE SYS BAY UPG VMAX VG DUAL ENGINE SYS BAY UPG	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-2ME1-3PUFD	VMAX VG ENG 1 IB CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ME2DUAL-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-2MENG2CBLUF E-2METERCBL	VMAX VG 2 MTR 2ND ENG CONTIBÐ CBL UPG VMAX VG 2 METER CONTIGIB ETH CABLE	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-2METERCBLU	VMAX VG 2 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2UF-UFD-3P	VMAX VG 2U FILLER PANEL KIT 3RD PARTY	\$285.00	ES-1	14%	\$245.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-350MOD E-350MODRET	VMAX VG FLASH MOD 350 VMAX VG FLASH MOD 350	\$9,320.00 \$0.00	ES-1 ES-1	14% 14%	\$8,015.20 \$0.00	\$1,398.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,398.00 \$0.00
5	E-350MODU	VMAX VG FLASH MOD 350 UPG	\$9,320.00	ES-1	14%	\$8,015.20	\$1,075.53	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-350MODUF	VMAX VG FLASH MOD 350 FD UPG	\$9,320.00	ES-1	14%	\$8,015.20	\$1,075.53	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-3ME2-3P E-3ME2-3PUFD	VMAX VG ENG 2 IB/ETH CABLE KIT 3RD PARTY VMAX VG ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-3ME3-3P	VMAX VG ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME3-3PUFD	VMAX VG ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-3ME4DUAL-3P E-3ME6DUAL-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 2ENG 3P VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-3MENG4CBLUF	VMAX VG 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3MENG6CBLUF	VMAX VG 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-3METERCBL E-3METERCBLU	VMAX VG 3 METER CONTIGIB ETH CABLE VMAX VG 3 METER CONTIGIB ETH CABLE UPG	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-3MX1X2-3PU	VMAX VG 3MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-400K-UPG	VMAX 400K UPGRADE TRACKING	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-5ME4-3P E-5ME4-3PUFD	VMAX VG ENG 4 IB/ETH CABLE KIT 3RD PARTY VMAX VG ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-5ME5-3P	VMAX VG ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME5-3PUFD	VMAX VG ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-5ME6DUAL-3P E-5ME8DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P VMAX VG ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-5MENG6CBLUF	VMAX VG 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5MENG8CBLUF	VMAX VG 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-5METERCBL E-5METERCBLU	VMAX VG 5 METER CONTIGIB ETH CABLE VMAX VG 5 METER CONTIGIB ETH CABLE UPG	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-5MX3X4-3PU	VMAX VG 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-700MOD E-700MODCONV	VMAX VG FLASH MOD 700 VMAX VG FLASH MOD 700 CONVERSION	\$17,860.00 \$17,860.00	ES-1 ES-1	14% 14%	\$15,359.60 \$15,359.60	\$2,679.00 \$2,061.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-700MODRET	VMAX VG FLASH MOD 700 CONVERSION VMAX VG FLASH MOD 700	\$0.00	ES-1	14%	\$0.00	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.04
5	E-700MODU	VMAX VG FLASH MOD 700 UPG	\$17,860.00	ES-1	14%	\$15,359.60	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.04
5	E-700MODUF	VMAX VG FLASH MOD 700 FD UPG	\$17,860.00	ES-1	14%	\$15,359.60	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.04
5 5	E-8FC-CSRDF E-8FC-FASTX	VMAX VG 8G FC COM SRDF PT TRKNG MODEL FASTX 8G PORTS TRACKING MODEL	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-8FC-FASTXCAP	FASTX CAPACITY TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-SRDF	VMAX VG 8G FC SRDF PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-8ME6-3P E-8ME6-3PUFD	VMAX VG ENG 6 IB/ETH CABLE KIT 3RD PARTY VMAX VG ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-8ME7-3P	VMAX VG ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME7-3PUFD	VMAX VG ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-8ME8-3P E-8ME8-3PUFD	VMAX VG ENG 8 IB/ETH CABLE KIT 3RD PARTY VMAX VG ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-8ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 2 ENG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-8MENG8CBLUF	VMAX VG 8 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-8METERCBL E-8METERCBLU	VMAX VG 8 METER CONTIGIB ETH CABLE VMAX VG 8 METER CONTIGIB ETH CABLE UPG	\$1,250.00 \$1,250.00	ES-1 ES-1	14% 14%	\$1,075.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E8MX5X6X7-3PU	VMAX VG 8MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024-2048UFD	VMAX 200K MEMCONV 2X512 to 2X1024 GB	\$348,215.00	ES-1	14%	\$299,464.90	\$40,184.01	\$0.00	\$0.00	\$0.00	\$0.00	
5	EA-1024ADD	VMAX 200K ADD 1024GB	\$324,570.00	ES-1	14%	\$279,130.20	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$48,685.50

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EA-1024ADD3P	VMAX 200K ADD 1024GB 3RD PARTY	\$324,570.00	ES-1	14%	\$279,130.20	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$48,685.50
5 5	EA-1024ADDU EA-1024ADDU3P	VMAX 200K ADD 1024GB UPG VMAX 200K ADD 1024GB UPG 3RD PARTY	\$421,940.00 \$421,940.00	ES-1 ES-1	14% 14%	\$362,868.40 \$362,868.40	\$48,691.88 \$48,691.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48,691.88 \$48,691.88
5	EA-1024ADDUFD	VMAX 200K ADD 1024GB UPG FIELD	\$421,940.00	ES-1	14%	\$362,868.40	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$48,691.88
5	EA1024ADUFD3P	VMAX 200K ADD 1024GB UPG FIELD 3RD PARTY	\$421,940.00	ES-1	14%	\$362,868.40	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$48,691.88
5 5	EA-1024BASE	VMAX 200K BASE 1024GB	\$324,570.00 \$324,570.00	ES-1 ES-1	14% 14%	\$279,130.20 \$279,130.20	\$48,685.50 \$48,685.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48,685.50
5	EA-1024BASE3P EA-1024-RET	VMAX 200K BASE 1024GB 3RD PARTY VMAX 200K 1024GB MEMORY RETURN	\$324,570.00	ES-1	14%	\$279,130.20	\$40,005.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$48,685.50 \$0.00
5	EA-2048ADD	VMAX 200K ADD 2048GB	\$617,210.00	ES-1	14%	\$530,800.60	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$92,581.50
5	EA-2048ADD3P	VMAX 200K ADD 2048GB 3RD PARTY	\$617,210.00	ES-1	14%	\$530,800.60	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$92,581.50
5 5	EA-2048ADDU EA-2048ADDU3P	VMAX 200K ADD 2048GB UPG VMAX 200K ADD 2048GB UPG 3RD PARTY	\$802,375.00 \$802,375.00	ES-1 ES-1	14% 14%	\$690,042.50 \$690,042.50	\$92,594.08 \$92,594.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$92,594.08 \$92,594.08
5	EA-2048ADDUFD	VMAX 200K ADD 2048GB UPG FIELD	\$802,375.00	ES-1	14%	\$690,042.50	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$92,594.08
5	EA2048ADUFD3P	VMAX 200K ADD 2048GB UPG FIELD 3RD PARTY	\$802,375.00	ES-1	14%	\$690,042.50	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$92,594.08
5 5	EA-2048BASE EA-2048BASE3P	VMAX 200K BASE 2048GB	\$617,210.00	ES-1	14% 14%	\$530,800.60	\$92,581.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$92,581.50
5	EA-512-1024UFD	VMAX 200K BASE 2048GB 3RD PARTY VMAX 200K MEMCONV 2X256 to 2X512 GB	\$617,210.00 \$87,730.00	ES-1 ES-1	14%	\$530,800.60 \$75,447.80	\$92,581.50 \$10,124.04	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$92,581.50 \$10,124.04
5	EA-512-2048UFD	VMAX 200K MEMCONV 2X256 to 2X1024 GB	\$348,215.00	ES-1	14%	\$299,464.90	\$40,184.01	\$0.00	\$0.00	\$0.00	\$0.00	\$40,184.01
5	EA-512ADD	VMAX 200K ADD 512GB	\$253,220.00	ES-1	14%	\$217,769.20	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,983.00
5 5	EA-512ADD3P EA-512ADDU	VMAX 200K ADD 512GB 3RD PARTY VMAX 200K ADD 512GB UPG	\$253,220.00 \$329,190.00	ES-1 ES-1	14% 14%	\$217,769.20 \$283,103.40	\$37,983.00 \$37,988.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37,983.00 \$37,988.53
5	EA-512ADDU3P	VMAX 200K ADD 512GB UPG 3RD PARTY	\$329,190.00	ES-1	14%	\$283,103.40	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$37,988.53
5	EA-512ADDUFD	VMAX 200K ADD 512GB UPG FIELD	\$329,190.00	ES-1	14%	\$283,103.40	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$37,988.53
5 5	EA512ADDUFD3P	VMAX 200K ADD 512GB UPG FIELD 3RD PARTY	\$329,190.00 \$253,220.00	ES-1 ES-1	14% 14%	\$283,103.40	\$37,988.53 \$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,988.53
5	EA-512BASE EA-512BASE3P	VMAX 200K BASE 512GB VMAX 200K BASE 512GB 3RD PARTY	\$253,220.00	ES-1	14%	\$217,769.20 \$217,769.20	\$37,983.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37,983.00 \$37,983.00
5	EA-512-RET	VMAX 200K 256GB MEMORY RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-AFA200K	VMAX 200K All Flash	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-ACON3P-50 EA-DATAMOVER	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR VMAX 200K DATA MOVER FOR NAS	\$400.00 \$0.00	ES-1 ES-1	14% 14%	\$344.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EA-DATAMOVERU	VMAX 200K DATA MOVER FOR NAS UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-ISERIES	VMAX 200K ISERIES TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EA-NAS-SN EA-NAS-SNU	Embedded NAS Base OE for VMAX 200K EMBEDDED NAS BASE OE FOR VMAX 200K UPG	\$115,000.00 \$115,000.00	ES-1 ES-1	14% 14%	\$98,900.00 \$98,900.00	\$20,700.00 \$20,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,700.00 \$20,700.00
5	E-ASSETTG-MS	CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	\$1.15,000.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP1-200K	PROMO 200GB VFP200K 96	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP1-200KU	PROMO 200GB VFP200K 32U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EA-VFP2-200K EA-VFP2-200KU	PROMO 200GB VFP200K 192 PROMO 200GB VFP200K 48U	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EA-VFP3-200K	PROMO 400GB VFP200K 96	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP3-200KU	PROMO 400GB VFP200K 32U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EA-VFP4-200K EA-VFP4-200KU	PROMO 400GB VFP200K 192 PROMO 400GB VFP200K 48U	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EA-VFP5-200K	PROMO 800GB VFP200K 48	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP5-200KU	PROMO 800GB VFP200K 16U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EA-VFP6-200K	PROMO 800GB VFP200K 96	\$0.00	ES-1 ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP6-200KU EA-VFP7-200K	PROMO 800GB VFP200K 24U PROMO 1600GB VFP200K 24 Tracking Model	\$0.00 \$0.00	ES-1	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EA-VFP7-200KU	PROMO 1600GB VFP200K 8U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP8-200K	PROMO 1600GB VFP200K 48 Tracking Model	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EA-VFP8-200KU E-BK40000E	PROMO 1600GB VFP200K 12U VMAX VG FC BACKUP I/O FOR NAS	\$0.00 \$2,100.00	ES-1 ES-1	14% 14%	\$0.00 \$1,806.00	\$0.00 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$315.00
5	E-BK40000EU	VMAX VG FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-1	14%	\$4,695.60	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$630.08
5	E-BK40000EUF	VMAX VG FC BACKUP I/O FOR NAS CONV	\$19,110.00	ES-1	14%	\$16,434.60	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,866.50
5 5	E-BLNK-SKINS E-BLNK-SKINSU	VMAX VG SIDE PANELS BLANK VMAX VG SIDE PANELS BLANK UPG	\$645.00 \$645.00	ES-1 ES-1	14% 14%	\$554.70 \$554.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-BOT-KIT	VMAX VG SIDE PANELS BLANK OFG VMAX VG BOT ROUTING KIT	\$500.00	ES-1	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CHANGERATELRP	VMAX CHANGE RATE LREP TRACKING	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-CNVINF-1PU	VMAX VG SINGLE PHASE PDU CONVERSION	\$3,000.00	ES-1 ES-1	14% 14%	\$2,580.00 \$2,580.00	\$450.00 \$450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$450.00 \$450.00
5	E-CNVINF-3DU E-CNVINF-3YU	VMAX VG 3 PHASE DELTA PDU CONVERSION VMAX VG 3 PHASE WYE PDU CONVERSION	\$3,000.00 \$3,000.00	ES-1	14%	\$2,580.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00 \$450.00
5	E-COMPRESS	HDW COMPRESSION	\$8,095.00	ES-1	14%	\$6,961.70	\$1,214.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,214.25
5	E-COMPRESSU	HDW COMPRESSION UPG	\$10,525.00	ES-1	14%	\$9,051.50	\$1,214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,214.59
5 5	E-COMPRESSUF E-DCH3MCBL	HDW COMPRESSION FD UPG VMAX VG DAISY CHAIN 3 METER	\$27,605.00 \$1,285.00	ES-1 ES-1	14% 14%	\$23,740.30 \$1,105.10	\$3,185.62 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,185.62 \$0.00
5	E-DCH3MCBLU	VMAX VG DAIST CHAIN 3 METER UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCH3MCBLUF	VMAX VG DAISY CHAIN 3 METER FD UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120	VMAX VG 120 SLT DR ENCL 2RD DARTY	\$25,300.00		14%	\$21,758.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5 5	E-DE120-3P E-DE120U	VMAX VG 120 SLT DR ENCL 3RD PARTY VMAX VG 120 SLT DR ENCL UPG	\$25,300.00 \$25,300.00	ES-1 ES-1	14% 14%	\$21,758.00 \$21,758.00	\$3,795.00 \$3,795.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,795.00 \$3,795.00
5	E-DE120U-3P	VMAX VG 120 SLT DR ENCL UPG 3RD PARTY	\$25,300.00	ES-1	14%	\$21,758.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	E-DE120UFD	VMAX VG 120 SLT DR ENCL UFD	\$25,300.00	ES-1	14%	\$21,758.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5 5	E-DE120UFD-3P E-DE60	VMAX VG 120 SLT DR ENCL UFD 3RD PARTY VMAX VG 60 SLT DR ENCL	\$25,300.00 \$18,920.00	ES-1 ES-1	14% 14%	\$21,758.00 \$16,271.20	\$3,795.00 \$2,838.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,795.00 \$2,838.00
5	E-DE60-3P	VMAX VG 60 SLT DR ENCL VMAX VG 60 SLT DR ENCL 3RD PARTY	\$18,920.00	ES-1	14%	\$16,271.20 \$16,271.20	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
5	E-DE60U	VMAX VG 60 SLT DR ENCL UPG	\$18,920.00	ES-1	14%	\$16,271.20	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
5 5	E-DE60U-3P E-DE60UFD	VMAX VG 60 SLT DR ENCL UPG 3RD PARTY VMAX VG 60 SLT DR ENCL UFD	\$18,920.00 \$18,920.00	ES-1 ES-1	14% 14%	\$16,271.20 \$16,271.20	\$2,838.00 \$2,838.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,838.00 \$2,838.00
5	E-DE60UFD-3P	VMAX VG 60 SLT DR ENCL OFD  VMAX VG 60 SLT DR ENCL UFD 3RD PARTY	\$18,920.00		14%	\$16,271.20 \$16,271.20	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-DIR3MCBL	VMAX VG DIRECT CONNECT 3 METER	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-DIR3MCBLU E-DIR3MCBLUF	VMAX VG DIRECT CONNECT 3 METER UPG DIRECT CONNECT 3 METER FD UPG	\$1,285.00 \$1,285.00	ES-1 ES-1	14% 14%	\$1,105.10 \$1,105.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-DIR3MCBLUF1	VMAX VG DIRECT CONNECT 3 MTR DAE1 FD UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF2	VMAX VG DIRECT CONNECT 3 MTR DAE2 FD UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-DIR3MCBLUF3	VMAX VG Std 1 Eng DAE3 (Direct A) Upgr VMAX VG Std 1 Eng DAE 4 (Direct B) Upgr	\$1,285.00	ES-1 ES-1	14% 14%	\$1,105.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	E-DIR3MCBLUF4 E-DSOPTICE2	VMAX VG Std 1 Eng DAE 4 (Direct B) Opgr VMAX VG SYS BAY 2 DSP CBLOPTICS KIT	\$1,285.00 \$15,285.00	ES-1	14%	\$1,105.10 \$13.145.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	E-DSOPTICE2U	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-DSOPTICE3	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-DSOPTICE3U E-DSOPTICE4	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT UPG VMAX VG SYS BAY 4 DSP CBLOPTICS KIT	\$15,285.00 \$15,285.00	ES-1 ES-1	14% 14%	\$13,145.10 \$13,145.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-DSOPTICE4U	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE5	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE5U	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-DSOPTICE6 E-DSOPTICE6U	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT VMAX VG SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,285.00 \$15,285.00	ES-1 ES-1	14% 14%	\$13,145.10 \$13,145.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-DSOPTICE7	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE7U	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-DSOPTICE8	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT	\$15,285.00	ES-1 ES-1	14% 14%	\$13,145.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	E-DSOPTICE8U E-DSP-1U	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT UPG VMAX VG DSP SINGLE ENG SYS BAY	\$15,285.00 \$0.00	ES-1	14%	\$13,145.10 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-DSP-2U	VMAX VG DSP DUAL ENG SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FABLA	VMAX 100K/200K FABRIC	\$27,350.00	ES-1	14%	\$23,521.00	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FABLA-3P	VMAX 100K/200K FABRIC 3RD PARTY	\$27,350.00	ES-1	14%	\$23,521.00	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-FABLA-UFD E-FABLAUFD-3P	VMAX 100K/200K FABRIC UPGRADE VMAX 100K/200K FABRIC UPGRADE 3RD PARTY	\$27,350.00 \$27,350.00	ES-1 ES-1	14% 14%	\$23,521.00 \$23,521.00	\$4,102.50 \$4,102.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,102.50 \$4,102.50
5	E-FABR	VMAX 400K FABRIC	\$46,560.00	ES-1	14%	\$40,041.60	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,984.00
5	E-FABR-3P	VMAX 400K FABRIC 3RD PARTY	\$46,560.00	ES-1	14%	\$40,041.60	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FABR-UFD E-FABR-UFD-3P	VMAX 400K FABRIC UPGRADE	\$46,560.00	ES-1	14%	\$40,041.60	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-FC-FTS	VMAX 400K FABRIC UPGRADE 3RD PARTY FTS PORTS TRACKING MODEL	\$46,560.00 \$0.00	ES-1 ES-1	14% 14%	\$40,041.60 \$0.00	\$6,984.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-FC-PTP	PROTECTPNT PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FDOORDB	VMAX VG Drive Bay Hex Door Pair	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FDOORDBKEY	VMAX VG Drive Bay Key Door Pair	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-FDOORDBU E-FDOORS1DKEYE	Drive Bay Hex Door Pair Upg SB1 DUAL ENGINE KEY DELL DOOR	\$3,000.00 \$3,000.00	ES-1 ES-1	14% 14%	\$2,580.00 \$2,580.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-FDOORS1KEYE	SB1 SINGLE ENGINE KEY DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORS28DKEYE	SB2-8 DUAL ENGINE KEY DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORS28KEYE	SB2-8 SINGLE ENGINE KEY DELL DOOR VMAX VG SB1 Single Engine Hex Door Pair	\$3,000.00	ES-1	14% 14%	\$2,580.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	E-FDOORSYS1 E-FDOORSYS1D	VMAX VG SB1 Single Engine Hex Door Pair  VMAX VG SB1 Dual Engine Hex Door Pair	\$3,000.00 \$3,000.00	ES-1 ES-1	14%	\$2,580.00 \$2,580.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	E-FDOORSYS1DE	SB1 DUAL ENGINE HEX DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FDOORSYS1E	SB1 SINGLE ENGINE HEX DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-FDOORSYS28 E-FDOORSYS28D	VMAX VG SB2-8 Single Engine Hex DoorPair VMAX VG SB2-8 Dual Engine Hex Door Pair	\$3,000.00 \$3,000.00	ES-1 ES-1	14% 14%	\$2,580.00 \$2,580.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-FDOORSYS28DE	SB2-8 DUAL ENGINE HEX DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS28DUE	SB2-8 DUAL ENGINE HEX DELL DOOR UPG	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-FDOORSYS28E E-FDOORSYS28U	SB2-8 SINGLE ENGINE HEX DELL DOOR SB2-8 Single Engine Hex Door Pair Upg	\$3,000.00 \$3,000.00	ES-1 ES-1	14% 14%	\$2,580.00 \$2,580.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-FDOORSYS28UE	SB2-8 SINGLE ENGINE HEX DELL DOOR UPG	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FE00008S	VMAX VG 8SM 16G FICON	\$15,575.00	ES-1	14%	\$13,394.50	\$2,336.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FE00080S	VMAX VG 8MM 16G FICON	\$7,150.00	ES-1 ES-1	14%	\$6,149.00	\$1,072.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-FE00200TC E-FE00200TCRT	VMAX VG 2PT 10 GBE BASE T VMAX VG 2PT 10 GBE BASE T RETURN	\$2,200.00 \$0.00	ES-1	14% 14%	\$1,892.00 \$0.00	\$330.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$330.00 \$0.00
5	E-FE00200TO	VMAX VG 2PT 10 GBE OPTICAL	\$2,100.00	ES-1	14%	\$1,806.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	E-FE00200TORT	VMAX VG 2PT 10 GBE OPTICAL RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-FE00200TOU E-FE00200TOUF	VMAX VG 2PT 10 GBE OPTICAL CONV	\$5,460.00	ES-1 ES-1	14% 14%	\$4,695.60	\$630.08 \$1,433.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-FE00200TU	VMAX VG 2PT 10 GBE OPTICAL CONV VMAX VG 2PT 10 GBE BASE T UPG	\$9,555.00 \$5,720.00	ES-1	14%	\$8,217.30 \$4,919.20	\$660.09	\$0.00	\$0.00	\$0.00	\$0.00	\$1,433.25 \$660.09
5	E-FE00200TUF	VMAX VG 2PT 10 GBE BASE T CONV	\$20,020.00	ES-1	14%	\$17,217.20	\$3,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,003.00
5	E-FE00400C	VMAX VG 4PT GBE BASE T	\$2,000.00	ES-1	14%	\$1,720.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$300.00
5	E-FE00400C4	VMAX VG 4MM4 COPR GIGE VMAX VG 4MM4 COPR GIGE UPG	\$1,980.00 \$2,575.00	ES-1 ES-1	14% 14%	\$1,702.80 \$2,214.50	\$297.00 \$297.16	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$297.00 \$297.16
5 5	E-FE00400C4U E-FE00400C4UF	VMAX VG 4MM4 COPR GIGE OPG VMAX VG 4MM4 COPR GIGE CONV	\$2,575.00	ES-1	14%	\$2,214.50	\$1,350.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	E-FE00400CU	VMAX VG 4PT GBE BASE T UPG	\$5,200.00	ES-1	14%	\$4,472.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	E-FE00400CUF	VMAX VG 4PT GBE BASE T CONV	\$18,200.00	ES-1	14%	\$15,652.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,730.00
5	E-FE00400T	VMAX VG 4MM 10 GIGE ORTICAL CONV	\$3,650.00	ES-1	14%	\$3,139.00		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-FE00400TOUF E-FE00400TU	VMAX VG 4MM 10 GIGE OPTICAL CONV VMAX VG 4MM 10 GIGE UPG	\$19,110.00 \$4,745.00	ES-1 ES-1	14% 14%	\$16,434.60 \$4,080.70		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-FE00400TUF	VMAX VG 4MM 10 GIGE ONV	\$16,600.00	ES-1	14%	\$14,276.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FE00800T	VMAX VG 8MM 10GIGE	\$5,475.00	ES-1	14%	\$4,708.50	\$821.25	\$0.00	\$0.00	\$0.00	\$0.00	\$821.25
5	E-FE08000E	VMAX VG 8SM 8G FIBRE	\$4,140.00	ES-1	14%	\$3,560.40		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-FE08000EU E-FE08000EUF	VMAX VG 8SM 8G FIBRE UPG VMAX VG 8SM 8G FIBRE CONV	\$5,385.00 \$18,250.00	ES-1 ES-1	14% 14%	\$4,631.10 \$15,695.00	\$621.43 \$2,106.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-FE08000S	VMAX VG 85M 16G FC	\$10,805.00	ES-1	14%	\$9,292.30		\$0.00	\$0.00	\$0.00	\$0.00	
5	E-FE08000SUF	VMAX VG 8SM 16G FC CONV	\$32,410.00	ES-1	14%	\$27,872.60	\$3,740.11	\$0.00	\$0.00	\$0.00	\$0.00	\$3,740.11
5	E-FE44000E	VMAX VG 4MM4SM 8G FIBRE	\$3,315.00	ES-1	14%	\$2,850.90	\$497.25	\$0.00	\$0.00	\$0.00	\$0.00	\$497.25

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-FE44000EU	VMAX VG 4MM4SM 8G FIBRE UPG	\$4,310.00	ES-1	14%	\$3,706.60	\$497.37	\$0.00	\$0.00	\$0.00	\$0.00	\$497.37
5 5	E-FE44000EUF E-FE62000E	VMAX VG 4MM4SM 8G FIBRE CONV VMAX VG 6MM2SM 8G FIBRE	\$13,270.00 \$2,395.00		14% 14%	\$11,412.20 \$2,059.70	\$1,531.36 \$359.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,531.36 \$359.25
5	E-FE62000EU	VMAX VG 6MM2SM 8G FIBRE UPG	\$3,115.00		14%	\$2,678.90	\$359.47	\$0.00	\$0.00	\$0.00	\$0.00	\$359.47
5	E-FE62000EUF	VMAX VG 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5	E-FE62000UF	VMAX VG 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5 5	E-FE80000E E-FE80000EU	VMAX VG 8MM 8G FIBRE VMAX VG 8MM 8G FIBRE UPG	\$2,070.00 \$2,690.00	ES-1 ES-1	14% 14%	\$1,780.20 \$2,313.40	\$310.50 \$310.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$310.50 \$310.43
5	E-FE80000EUF	VMAX VG 8MM 8G FIBRE CONV	\$8,285.00		14%	\$7,125.10	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$956.09
5	E-FE80000S	VMAX VG 8MM 16G FC	\$5,400.00		14%	\$4,644.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	E-FE80000SUF	VMAX VG 8MM 16G FC CONV	\$21,645.00		14%	\$18,614.70	\$2,497.83	\$0.00	\$0.00	\$0.00	\$0.00	\$2,497.83
5 5	E-GE-CSRDF E-GE-SRDF	VMAX VG GIGE COM SRDF PT TRKNG MODEL VMAX VG GIGE SRDF PORT TRACKING MODEL	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EL-1024ADD	V100K ADD2 1024GB	\$112,000.00		14%	\$96,320.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,800.00
5	EL-1024ADD-3P	V100K ADD2 1024GB 3RD PARTY	\$112,000.00		14%	\$96,320.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,800.00
5 5	EL-1024ADDU	V100K ADD2 1024GB UPG V100K ADD2 1024GB UPG 3RD PARTY	\$145,600.00		14% 14%	\$125,216.00	\$16,802.24	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,802.24
5	EL-1024ADDU3P EL-1024ADDUFD	V100K ADD2 1024GB OPG 3RD PARTY V100K ADD2 1024GB UPG FIELD	\$145,600.00 \$145,600.00		14%	\$125,216.00 \$125,216.00	\$16,802.24 \$16,802.24	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$16,802.24 \$16,802.24
5	EL1024ADUFD3P	V100K ADD2 1024GB UPG FIELD 3RD PARTY	\$145,600.00		14%	\$125,216.00	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$16,802.24
5	EL-1024BASE	VMAX 100K BASE 1024GB	\$58,800.00		14%	\$50,568.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,820.00
5	EL-1024BASE3P	VMAX 100K BASE 1024GB 3RD PARTY	\$58,800.00		14%	\$50,568.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,820.00
5 5	EL-512-1024UFD EL-512ADD	VMAX 100K MEMCONV 2X256 to 2X512 GB V100K ADD2 512GB	\$42,275.00 \$43,710.00		14% 14%	\$36,356.50 \$37,590.60	\$4,878.54 \$6,556.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,878.54 \$6,556.50
5	EL-512ADD-3P	V100K ADD2 512GB 3RD PARTY	\$43,710.00		14%	\$37,590.60	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,556.50
5	EL-512ADDU	V100K ADD2 512GB UPG	\$56,825.00		14%	\$48,869.50	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$6,557.61
5 5	EL-512ADDU-3P	V100K ADD2 512GB UPG 3RD PARTY V100K ADD2 512GB UPG FIELD	\$56,825.00		14% 14%	\$48,869.50	\$6,557.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$6,557.61
5 5	EL-512ADDUFD EL512ADDUFD3P	V100K ADD2 512GB UPG FIELD V100K ADD2 512GB UPG FIELD 3RD PARTY	\$56,825.00 \$56,825.00		14%	\$48,869.50 \$48,869.50	\$6,557.61 \$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$6,557.61 \$6,557.61
5	EL-512BASE	VMAX 100K BASE 512GB	\$43,710.00		14%	\$37,590.60	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,556.50
5	EL-512BASE-3P	VMAX 100K BASE 512GB 3RD PARTY	\$43,710.00	ES-1	14%	\$37,590.60	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,556.50
5	EL-512-RET	VMAX 100K 512GB MEMORY RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EL61012001B EL61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	\$1,665.00 \$2,330.00	ES-1 ES-1	14% 14%	\$1,431.90 \$2,003.80	\$249.75 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.75 \$249.54
5	EL61012001B10	VMAX VG 1200GB 10K SAS DRV R1 IPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	\$1,665.00	ES-1	14%	\$1,431.90	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	EL61012005BU EL61012006B	VMAX VG 1200GB 10K SAS DRV R5(3+1) UPG VMAX VG 1200 10K SAS DRV R6(6+2)	\$2,330.00 \$1,665.00		14% 14%	\$2,003.80 \$1,431.90	\$249.54 \$249.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.75
5	EL61012006BTU	VMAX VG 1200 10K SAS DRV R6(6+2)TAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	\$1,665.00		14%	\$1,431.90	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5 5	EL61012007BTU EL61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG VMAX VG 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00 \$2,330.00		14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	EL61012007B0	VMAX VG 1200GB 10K SAS DRV R6(14+2)	\$1,665.00		14%	\$1,431.90	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL6101200FBTU	VMAX VG 1200GB 10K SASDRV R6(14+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL6101200FBU	VMAX VG 1200GB 10K SAS DRV R6(14+2) UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	EL6101200SB EL6101200SBTU	VMAX VG 1200GB 10K SAS DRV SPARE VMAX VG 1200GB 10K SAS DRV SPARE TAA UPG	\$1,665.00 \$2,330.00		14% 14%	\$1,431.90 \$2,003.80	\$249.75 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.75 \$249.54
5	EL6101200SBU	VMAX VG 1200GB 10K SAS DRV SPARE UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL6103001B	VMAX VG 300GB 10K SAS DRV R1	\$575.00	ES-1	14%	\$494.50	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL6103001BTU	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	EL6103001BU EL6103005B	VMAX VG 300GB 10K SAS DRV R1 UPG VMAX VG 300GB 10K SAS DRV R5(3+1)	\$805.00 \$575.00		14% 14%	\$692.30 \$494.50	\$86.22 \$86.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$86.25
5	EL6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAA UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103006B	VMAX VG 300GB 10K SAS DRV R6(6+2)	\$575.00		14%	\$494.50	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5 5	EL6103006BTU EL6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2)TAA UPG VMAX VG 300GB 10K SAS DRV R6(6+2) UPG	\$805.00 \$805.00	ES-1 ES-1	14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$86.22
5	EL6103007B	VMAX VG 300GB 10K SAS DRV R5(6+2) 0PG VMAX VG 300GB 10K SAS DRV R5(7+1)	\$575.00		14%	\$692.30 \$494.50	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAA UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103007BU	VMAX VG 300GB 10K SAS DRV R5(7+1) UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	EL610300FB EL610300FBTU	VMAX VG 300GB 10K SAS DRV R6(14+2) VMAX VG 300GB 10K SAS DRV R6(14+2)TAAUPG	\$575.00 \$805.00		14% 14%	\$494.50 \$692.30	\$86.25 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.25 \$86.22
5	EL610300FB10	VMAX VG 300GB 10K SAS DRV R6(14+2)1AA0PG VMAX VG 300GB 10K SAS DRV R6(14+2) UPG	\$805.00		14%	\$692.30 \$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL610300SB	VMAX VG 300GB 10K SAS DRV SPARE	\$575.00	ES-1	14%	\$494.50	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL610300SBTU	VMAX VG 300GB 10K SAS DRV SPARE TAA UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	EL610300SBU	VMAX VG 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1 ES-1	14% 14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22 \$162.00
5	EL6106001B EL6106001BTU	VMAX VG 600GB 10K SAS DRV R1 VMAX VG 600GB 10K SAS DRV R1 TAA UPG	\$1,080.00 \$1,510.00		14%	\$928.80 \$1,298.60	\$162.00 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$162.00 \$161.72
5	EL6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	\$1,080.00	ES-1	14%	\$928.80	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	EL6106005BTU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	EL6106005BU EL6106006B	VMAX VG 600GB 10K SAS DRV R5(3+1) UPG VMAX VG 600GB 10K SAS DRV R6(6+2)	\$1,510.00 \$1,080.00		14% 14%	\$1,298.60 \$928.80	\$161.72 \$162.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$162.00
5	EL6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	\$1,080.00		14%	\$928.80	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5 5	EL6106007BTU EL6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG VMAX VG 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00 \$1,510.00		14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
э	LL0100007BU	טאט (ו+ו) טאט באס און פטטטט פין אהואוא	\$1,510.00	E9-1	1470	\$1,298.60	\$101.72	φυ.00	φυ.υ0	φυ.00	φυ.υ0	φ101./2

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EL610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	\$1,080.00		14%	\$928.80	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5 5	EL610600FBTU EL610600FBU	VMAX VG 600GB 10K SAS DRV R6(14+2)TAAUPG VMAX VG 600GB 10K SAS DRV R6(14+2) UPG	\$1,510.00 \$1,510.00		14% 14%	\$1,298.60 \$1,298.60	\$161.72	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL610600SB	VMAX VG 600GB 10K SAS DRV RO(14+2) 0FG VMAX VG 600GB 10K SAS DRV SPARE	\$1,080.00		14%	\$928.80	\$161.72 \$162.00	\$0.00 \$0.00		\$0.00	\$0.00	
5	EL610600SBTU	VMAX VG 600GB 10K SAS DRV SPARE TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL610600SBU	VMAX VG 600GB 10K SAS DRV SPARE UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6153001BTU	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00		\$0.00	\$0.00	\$221.16
5	EL6153001BU	VMAX VG 300GB 15K SAS DRV R1 UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00		\$0.00	\$0.00	\$221.16
5 5	EL6153005BTU EL6153005BU	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00 \$2,065.00		14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL6153006BTU	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00		\$0.00	\$0.00	
5	EL6153006BU	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00		\$0.00	\$0.00	
5	EL6153007BTU	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00		\$0.00	\$0.00	
5 5	EL6153007BU EL615300FBTU	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG	\$2,065.00 \$2,065.00		14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	EL615300FBU	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00		\$0.00	\$0.00	\$221.16
5	EL615300SBTU	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00		\$0.00	\$0.00	\$221.16
5	EL615300SBU	VMAX VG 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	EL6F319201BT0	VMAX3 1920GB FLASH R1 1-15	\$22,775.00		14% 14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	\$3,416.25
5 5	EL6F319201BT1 EL6F319201BT10	VMAX3 1920GB FLASH R1 1-31 VMAX3 1920GB FLASH R1 128+	\$22,775.00 \$16,465.00		14%	\$19,586.50 \$14,159.90	\$3,416.25 \$2,469.75	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$3,416.25 \$2,469.75
5	EL6F319201BT2	VMAX3 1920GB FLASH R1 1-47	\$22,775.00		14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	
5	EL6F319201BT3	VMAX3 1920GB FLASH R1 16-31	\$19,935.00		14%	\$17,144.10	\$2,990.25	\$0.00		\$0.00	\$0.00	
5	EL6F319201BT4	VMAX3 1920GB FLASH R1 32-47	\$18,400.00		14%	\$15,824.00	\$2,760.00	\$0.00		\$0.00	\$0.00	\$2,760.00
5 5	EL6F319201BT5 EL6F319201BT6	VMAX3 1920GB FLASH R1 48+	\$18,770.00		14% 14%	\$16,142.20	\$2,815.50	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL6F319201BT7	VMAX3 1920GB FLASH R1 48-95 VMAX3 1920GB FLASH R1 48-63	\$17,455.00 \$16,465.00		14%	\$15,011.30 \$14,159.90	\$2,618.25 \$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F319201BT8	VMAX3 1920GB FLASH R1 64-95	\$16,465.00		14%	\$14,159.90	\$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F319201BT9	VMAX3 1920GB FLASH R1 96-127	\$16,465.00	ES-1	14%	\$14,159.90	\$2,469.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,469.75
5	EL6F319205BT0	VMAX3 1920GB FLASH R5(3+1) 1-15	\$22,775.00	ES-1	14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	
5 5	EL6F319205BT1 EL6F319205BT10	VMAX3 1920GB FLASH R5(3+1) 1-31	\$22,775.00		14% 14%	\$19,586.50	\$3,416.25	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,416.25 \$2,469.75
5	EL6F319205BT10	VMAX3 1920GB FLASH R5(3+1) 128+ VMAX3 1920GB FLASH R5(3+1) 1-47	\$16,465.00 \$22,775.00		14%	\$14,159.90 \$19,586.50	\$2,469.75 \$3,416.25	\$0.00		\$0.00	\$0.00	
5	EL6F319205BT3	VMAX3 1920GB FLASH R5(3+1) 16-31	\$19,935.00		14%	\$17,144.10	\$2,990.25	\$0.00		\$0.00	\$0.00	
5	EL6F319205BT4	VMAX3 1920GB FLASH R5(3+1) 32-47	\$18,400.00		14%	\$15,824.00	\$2,760.00	\$0.00		\$0.00	\$0.00	
5	EL6F319205BT5	VMAX3 1920GB FLASH R5(3+1) 48+	\$18,770.00		14%	\$16,142.20	\$2,815.50	\$0.00		\$0.00	\$0.00	
5 5	EL6F319205BT6 EL6F319205BT7	VMAX3 1920GB FLASH R5(3+1) 48-95 VMAX3 1920GB FLASH R5(3+1) 48-63	\$17,455.00 \$16,465.00		14% 14%	\$15,011.30 \$14,159.90	\$2,618.25 \$2,469.75	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL6F319205BT8	VMAX3 1920GB FLASH R5(3+1) 64-95	\$16,465.00		14%	\$14,159.90	\$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F319205BT9	VMAX3 1920GB FLASH R5(3+1) 96-127	\$16,465.00		14%	\$14,159.90	\$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F319206BT0	VMAX3 1920GB FLASH R6(6+2) 1-15	\$22,775.00	ES-1	14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	
5	EL6F319206BT1	VMAX3 1920GB FLASH R6(6+2) 1-31	\$22,775.00	ES-1	14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	
5 5	EL6F319206BT10 EL6F319206BT2	VMAX3 1920GB FLASH R6(6+2) 128+ VMAX3 1920GB FLASH R6(6+2) 1-47	\$16,465.00 \$22,775.00	ES-1 ES-1	14% 14%	\$14,159.90 \$19,586.50	\$2,469.75 \$3,416.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,469.75 \$3,416.25
5	EL6F319206BT3	VMAX3 1920GB FLASH R6(6+2) 16-31	\$19,935.00		14%	\$17,144.10	\$2,990.25	\$0.00		\$0.00	\$0.00	\$2,990.25
5	EL6F319206BT4	VMAX3 1920GB FLASH R6(6+2) 32-47	\$18,400.00	ES-1	14%	\$15,824.00	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	EL6F319206BT5	VMAX3 1920GB FLASH R6(6+2) 48+	\$18,770.00		14%	\$16,142.20	\$2,815.50	\$0.00		\$0.00	\$0.00	
5 5	EL6F319206BT6 EL6F319206BT7	VMAX3 1920GB FLASH R6(6+2) 48-95 VMAX3 1920GB FLASH R6(6+2) 48-63	\$17,455.00 \$16,465.00	ES-1 ES-1	14% 14%	\$15,011.30 \$14,159.90	\$2,618.25 \$2,469.75	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2,618.25 \$2,469.75
5	EL6F319206BT8	VMAX3 1920GB FLASH R6(6+2) 64-95	\$16,465.00		14%	\$14,159.90	\$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F319206BT9	VMAX3 1920GB FLASH R6(6+2) 96-127	\$16,465.00		14%	\$14,159.90	\$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F319207BT0	VMAX3 1920GB FLASH R5(7+1) 1-15	\$22,775.00		14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	
5	EL6F319207BT1	VMAX3 1920GB FLASH R5(7+1) 1-31	\$22,775.00		14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	
5 5	EL6F319207BT10 EL6F319207BT2	VMAX3 1920GB FLASH R5(7+1) 128+ VMAX3 1920GB FLASH R5(7+1) 1-47	\$16,465.00 \$22,775.00	ES-1 ES-1	14% 14%	\$14,159.90 \$19,586.50	\$2,469.75 \$3,416.25	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL6F319207BT3	VMAX3 1920GB FLASH R5(7+1) 16-31	\$19,935.00		14%	\$17,144.10	\$2,990.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,990.25
5	EL6F319207BT4	VMAX3 1920GB FLASH R5(7+1) 32-47	\$18,400.00	ES-1	14%	\$15,824.00	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	EL6F319207BT5	VMAX3 1920GB FLASH R5(7+1) 48+	\$18,770.00		14%	\$16,142.20	\$2,815.50	\$0.00		\$0.00	\$0.00	
5 5	EL6F319207BT6 EL6F319207BT7	VMAX3 1920GB FLASH R5(7+1) 48-95 VMAX3 1920GB FLASH R5(7+1) 48-63	\$17,455.00		14% 14%	\$15,011.30	\$2,618.25	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL6F319207BT8	VMAX3 1920GB FLASH R5(7+1) 40-03 VMAX3 1920GB FLASH R5(7+1) 64-95	\$16,465.00 \$16,465.00		14%	\$14,159.90 \$14,159.90	\$2,469.75 \$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F319207BT9	VMAX3 1920GB FLASH R5(7+1) 96-127	\$16,465.00		14%	\$14,159.90	\$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F31920FBT0	VMAX3 1920GB FLASH R6(14+2 1-15	\$22,775.00		14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	\$3,416.25
5	EL6F31920FBT1	VMAX3 1920GB FLASH R6(14+2 1-31	\$22,775.00	ES-1	14%	\$19,586.50	\$3,416.25	\$0.00		\$0.00	\$0.00	\$3,416.25
5 5	EL6F31920FBT10 EL6F31920FBT2	VMAX3 1920GB FLASH R6(14+2 128+ VMAX3 1920GB FLASH R6(14+2 1-47	\$16,465.00 \$22,775.00	ES-1 ES-1	14% 14%	\$14,159.90 \$19,586.50	\$2,469.75 \$3,416.25	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2,469.75 \$3,416.25
5	EL6F31920FBT3	VMAX3 1920GB FLASH R6(14+2 16-31	\$19,935.00		14%	\$17,144.10	\$2,990.25	\$0.00		\$0.00	\$0.00	
5	EL6F31920FBT4	VMAX3 1920GB FLASH R6(14+2 32-47	\$18,400.00		14%	\$15,824.00	\$2,760.00	\$0.00		\$0.00	\$0.00	
5	EL6F31920FBT5	VMAX3 1920GB FLASH R6(14+2 48+	\$18,770.00		14%	\$16,142.20	\$2,815.50	\$0.00		\$0.00	\$0.00	
5	EL6F31920FBT6	VMAX3 1920GB FLASH R6(14+2 48-95	\$17,455.00		14%	\$15,011.30	\$2,618.25	\$0.00		\$0.00	\$0.00	
5 5	EL6F31920FBT7 EL6F31920FBT8	VMAX3 1920GB FLASH R6(14+2 48-63 VMAX3 1920GB FLASH R6(14+2 64-95	\$16,465.00 \$16,465.00		14% 14%	\$14,159.90 \$14,159.90	\$2,469.75 \$2,469.75	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL6F31920FBT9	VMAX3 1920GB FLASH R6(14+2 96-127	\$16,465.00		14%	\$14,159.90	\$2,469.75	\$0.00		\$0.00	\$0.00	
5	EL6F31920SBT0	VMAX3 1920GB FLASH SPARE	\$22,775.00	ES-1	14%	\$19,586.50	\$3,416.25	\$0.00	\$0.00	\$0.00	\$0.00	\$3,416.25
5	EL6F39601BT0	VMAX3 960GB FLASH R1 1-31	\$13,195.00		14%	\$11,347.70	\$1,979.25	\$0.00		\$0.00	\$0.00	
5 5	EL6F39601BT1 EL6F39601BT2	VMAX3 960GB FLASH R1 1-63 VMAX3 960GB FLASH R1 1-95	\$13,195.00 \$13,195.00		14% 14%	\$11,347.70 \$11,347.70	\$1,979.25 \$1,979.25	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	EL6F39601BT3	VMAX3 960GB FLASH R1 1-95 VMAX3 960GB FLASH R1 32-63	\$13,195.00 \$11,220.00		14%	\$11,347.70	\$1,683.00	\$0.00		\$0.00	\$0.00	
5	EL6F39601BT4	VMAX3 960GB FLASH R1 64-95	\$10,660.00		14%	\$9,167.60	\$1,599.00	\$0.00		\$0.00	\$0.00	

BAND	SKU				1							
		DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EL6F39601BT5	VMAX3 960GB FLASH R1 96+	\$10,660.00	ES-1	14%	\$9,167.60	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,599.00
5 5	EL6F39601BT6 EL6F39601BT7	VMAX3 960GB FLASH R1 96-127 VMAX3 960GB FLASH R1 128-191	\$10,100.00 \$9,540.00	ES-1 ES-1	14% 14%	\$8,686.00 \$8,204.40	\$1,515.00 \$1,431.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,515.00 \$1,431.00
5	EL6F39601BT8	VMAX3 960GB FLASH R1 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5	EL6F39601BT9	VMAX3 960GB FLASH R1 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5 5	EL6F39605BT0 EL6F39605BT1	VMAX3 960GB FLASH R5(3+1) 1-31 VMAX3 960GB FLASH R5(3+1) 1-63	\$13,195.00 \$13,195.00	ES-1 ES-1	14% 14%	\$11,347.70 \$11,347.70	\$1,979.25 \$1,979.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,979.25 \$1,979.25
5	EL6F39605BT2	VMAX3 960GB FLASH R5(3+1) 1-95	\$13,195.00	ES-1	14%	\$11,347.70	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,979.25
5	EL6F39605BT3	VMAX3 960GB FLASH R5(3+1) 32-63	\$11,220.00	ES-1	14%	\$9,649.20	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	EL6F39605BT4	VMAX3 960GB FLASH R5(3+1) 64-95	\$10,660.00	ES-1	14%	\$9,167.60	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,599.00
5 5	EL6F39605BT5 EL6F39605BT6	VMAX3 960GB FLASH R5(3+1) 96+ VMAX3 960GB FLASH R5(3+1) 96-127	\$10,660.00 \$10,100.00	ES-1 ES-1	14% 14%	\$9,167.60 \$8,686.00	\$1,599.00 \$1,515.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,599.00 \$1,515.00
5	EL6F39605BT7	VMAX3 960GB FLASH R5(3+1) 128-191	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5	EL6F39605BT8	VMAX3 960GB FLASH R5(3+1) 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5 5	EL6F39605BT9 EL6F39606BT0	VMAX3 960GB FLASH R5(3+1) 256+ VMAX3 960GB FLASH R6(6+2) 1-31	\$9,540.00 \$13,195.00	ES-1 ES-1	14% 14%	\$8,204.40 \$11,347.70	\$1,431.00 \$1,979.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,431.00 \$1,979.25
5	EL6F39606BT1	VMAX3 960GB FLASH R6(6+2) 1-63	\$13,195.00	ES-1	14%	\$11,347.70	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,979.25
5	EL6F39606BT2	VMAX3 960GB FLASH R6(6+2) 1-95	\$13,195.00	ES-1	14%	\$11,347.70	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,979.25
5 5	EL6F39606BT3 EL6F39606BT4	VMAX3 960GB FLASH R6(6+2) 32-63 VMAX3 960GB FLASH R6(6+2) 64-95	\$11,220.00 \$10,660.00	ES-1 ES-1	14% 14%	\$9,649.20 \$9,167.60	\$1,683.00 \$1,599.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,683.00 \$1,599.00
5	EL6F39606BT5	VMAX3 960GB FLASH R6(6+2) 96+	\$10,660.00	ES-1	14%	\$9,167.60	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,599.00
5	EL6F39606BT6	VMAX3 960GB FLASH R6(6+2) 96-127	\$10,100.00	ES-1	14%	\$8,686.00	\$1,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,515.00
5	EL6F39606BT7	VMAX3 960GB FLASH R6(6+2) 128-191	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5 5	EL6F39606BT8 EL6F39606BT9	VMAX3 960GB FLASH R6(6+2) 192-255 VMAX3 960GB FLASH R6(6+2) 256+	\$9,540.00 \$9,540.00	ES-1 ES-1	14% 14%	\$8,204.40 \$8,204.40	\$1,431.00 \$1,431.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,431.00 \$1,431.00
5	EL6F39607BT0	VMAX3 960GB FLASH R5(7+1) 1-31	\$13,195.00	ES-1	14%	\$11,347.70	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,979.25
5	EL6F39607BT1	VMAX3 960GB FLASH R5(7+1) 1-63	\$13,195.00	ES-1	14%	\$11,347.70	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,979.25
5 5	EL6F39607BT2 EL6F39607BT3	VMAX3 960GB FLASH R5(7+1) 1-95	\$13,195.00	ES-1	14%	\$11,347.70	\$1,979.25 \$1,683.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,979.25
5	EL6F39607BT4	VMAX3 960GB FLASH R5(7+1) 32-63 VMAX3 960GB FLASH R5(7+1) 64-95	\$11,220.00 \$10,660.00	ES-1 ES-1	14% 14%	\$9,649.20 \$9,167.60	\$1,599.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,683.00 \$1,599.00
5	EL6F39607BT5	VMAX3 960GB FLASH R5(7+1) 96+	\$10,660.00	ES-1	14%	\$9,167.60	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,599.00
5	EL6F39607BT6	VMAX3 960GB FLASH R5(7+1) 96-127	\$10,100.00	ES-1	14%	\$8,686.00	\$1,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,515.00
5 5	EL6F39607BT7 EL6F39607BT8	VMAX3 960GB FLASH R5(7+1) 128-191 VMAX3 960GB FLASH R5(7+1) 192-255	\$9,540.00 \$9,540.00	ES-1 ES-1	14% 14%	\$8,204.40 \$8,204.40	\$1,431.00 \$1,431.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,431.00 \$1,431.00
5	EL6F39607BT9	VMAX3 960GB FLASH R5(7+1) 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5	EL6F3960FBT0	VMAX3 960GB FLASH R6(14+2) 1-31	\$13,195.00	ES-1	14%	\$11,347.70	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,979.25
5 5	EL6F3960FBT1 EL6F3960FBT2	VMAX3 960GB FLASH R6(14+2) 1-63 VMAX3 960GB FLASH R6(14+2) 1-95	\$13,195.00 \$13,195.00	ES-1 ES-1	14% 14%	\$11,347.70 \$11,347.70	\$1,979.25 \$1,979.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,979.25 \$1,979.25
5	EL6F3960FBT3	VMAX3 960GB FLASH R6(14+2) 1-93 VMAX3 960GB FLASH R6(14+2) 32-63	\$11,220.00	ES-1	14%	\$9,649.20	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	EL6F3960FBT4	VMAX3 960GB FLASH R6(14+2) 64-95	\$10,660.00	ES-1	14%	\$9,167.60	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,599.00
5	EL6F3960FBT5 EL6F3960FBT6	VMAX3 960GB FLASH R6(14+2) 96+	\$10,660.00	ES-1 ES-1	14% 14%	\$9,167.60	\$1,599.00 \$1,515.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,599.00
5 5	EL6F3960FBT7	VMAX3 960GB FLASH R6(14+2) 96-127 VMAX3 960GB FLASH R6(14+2) 128-191	\$10,100.00 \$9,540.00	ES-1	14%	\$8,686.00 \$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,515.00 \$1,431.00
5	EL6F3960FBT8	VMAX3 960GB FLASH R6(14+2) 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5	EL6F3960FBT9	VMAX3 960GB FLASH R6(14+2) 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,431.00
5 5	EL6F3960SBT0 EL6FM16001B	VMAX3 960GB FLASH SPARE VMAX 1600GB FLASH DRIVE R1	\$13,195.00 \$22,600.00	ES-1 ES-1	14% 14%	\$11,347.70 \$19,436.00	\$1,979.25 \$3,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,979.25 \$3,390.00
5	EL6FM16001BFP	VMAX VG PROMO 1600GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$7,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,290.00
5	EL6FM16001BTU	VMAX 1600GB FLASH DRIVE R1 TAA UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5 5	EL6FM16001BU EL6FM16005B	VMAX 1600GB FLASH DRIVE R1 UPG	\$31,640.00 \$22,600.00	ES-1 ES-1	14% 14%	\$27,210.40 \$19,436.00	\$3,388.64 \$3,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,388.64 \$3,390.00
5	EL6FM16005BFP	VMAX 1600GB FLASH DRIVE R5(3+1) VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5	EL6FM16005BTU	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	EL6FM16005BU	VMAX 1600GB FLASH DRIVE R5(3+1) UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5 5	EL6FM16006B EL6FM16006BTU	VMAX VG 1600GB FLASH DRIVE R6(6+2) VMAX VG 1600GB FLASH DRIVE R6(6+2)TAAUPG	\$22,600.00 \$31,640.00	ES-1 ES-1	14% 14%	\$19,436.00 \$27,210.40	\$3,390.00 \$3,388.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,390.00 \$3,388.64
5	EL6FM16006BU	VMAX VG 1600GB FLASH DRIVE R6(6+2)UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	EL6FM16006FBTU	VMAX VG 1600GB FLASH DRV R6(14+2)TAAUPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5 5	EL6FM16007B EL6FM16007BFP	VMAX 1600GB FLASH DRIVE R5(7+1) VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	\$22,600.00 \$0.00	ES-1 ES-1	14% 14%	\$19,436.00 \$0.00	\$3,390.00 \$7,672.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,390.00 \$7,672.50
5	EL6FM16007BTU	VMAX 1600GB FLASH DRIVE R5(7+1)TAAUPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	EL6FM16007BU	VMAX 1600GB FLASH DRIVE R5(7+1)UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	EL6FM1600FB	VMAX VG 1600GB FLASH DRIVE R6(14+2)	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	EL6FM1600FBU EL6FM1600SB	VMAX VG 1600GB FLASH DRIVE R6(14+2)UPG VMAX 1600GB FLASH DRIVE SPARE	\$31,640.00 \$22,600.00	ES-1 ES-1	14% 14%	\$27,210.40 \$19,436.00	\$3,388.64 \$3,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,388.64 \$3,390.00
5	EL6FM1600SBFP	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5	EL6FM1600SBTU	VMAX 1600GB FLASH DRIVE SPARE TAA UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5 5	EL6FM1600SBU EL6FM2001B	VMAX 1600GB FLASH DRIVE SPARE UPG VMAX VG 200GB FLASH DRIVE R1	\$31,640.00 \$3,905.00	ES-1 ES-1	14% 14%	\$27,210.40 \$3,358.30	\$3,388.64 \$585.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,388.64 \$585.75
5	EL6FM2001BFP	VMAX VG 200GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	EL6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	EL6FM2001BU EL6FM2005B	VMAX VG 200GB FLASH DRIVE R1 UPG	\$5,475.00	ES-1 ES-1	14% 14%	\$4,708.50	\$586.37	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$586.37
5	EL6FM2005BFP	VMAX VG 200GB FLASH DRIVE R5(3+1) VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	\$3,905.00 \$0.00	ES-1	14%	\$3,358.30 \$0.00	\$585.75 \$1,189.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$585.75 \$1,189.50
5	EL6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	EL6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	EL6FM2006B EL6FM2006BTU	VMAX VG 200GB FLASH DRIVE R6(6+2) VMAX VG 200GB FLASH DRIVE R6(6+2)TAAUPG	\$3,905.00 \$5,475.00	ES-1 ES-1	14% 14%	\$3,358.30 \$4,708.50	\$585.75 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.75 \$586.37
5	EL6FM2006BU	VMAX VG 200GB FLASH DRIVE R6(6+2)UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EL6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	EL6FM2007BFP EL6FM2007BTU	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1) VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	\$0.00 \$5,475.00	ES-1 ES-1	14% 14%	\$0.00 \$4,708.50	\$1,189.50 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,189.50 \$586.37
5	EL6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	EL6FM200FB	VMAX VG 200GB FLASH DRIVE R6(14+2)	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	EL6FM200FBTU	VMAX VG 200GB FLASH DRIVE R6(14+2)TAAUPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	EL6FM200FBU EL6FM200SB	VMAX VG 200GB FLASH DRIVE R6(14+2)UPG VMAX VG 200GB FLASH DRIVE SPARE	\$5,475.00 \$3,905.00	ES-1 ES-1	14% 14%	\$4,708.50 \$3,358.30	\$586.37 \$585.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$585.75
5	EL6FM200SBFP	VMAX VG PROMO 200GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	EL6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	EL6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	EL6FM4001B EL6FM4001BFP	VMAX VG 400GB FLASH DRIVE R1 VMAX VG PROMO 400GB FLASH DRIVE R1	\$7,425.00 \$0.00	ES-1 ES-1	14% 14%	\$6,385.50 \$0.00	\$1,113.75 \$2,262.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$2,262.00
5	EL6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	EL6FM4005BFP EL6FM4005BTU	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1) VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	\$0.00 \$10,395.00	ES-1 ES-1	14% 14%	\$0.00 \$8,939.70	\$2,262.00 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,262.00 \$1,113.30
5	EL6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4006B	VMAX VG 400GB FLASH DRIVE R6(6+2)	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM4006BTU	VMAX VG 400GB FLASH DRIVE R6(6+2)TAAUPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	EL6FM4006BU EL6FM4007B	VMAX VG 400GB FLASH DRIVE R6(6+2)UPG VMAX VG 400GB FLASH DRIVE R5(7+1)	\$10,395.00 \$7,425.00	ES-1 ES-1	14% 14%	\$8,939.70 \$6,385.50	\$1,113.30 \$1,113.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$1,113.75
5	EL6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	14%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	EL6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAAUPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1)UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	EL6FM400FB EL6FM400FBTU	VMAX VG 400GB FLASH DRIVE R6(14+2) VMAX VG 400GB FLASH DRIVE R6(14+2)TAAUPG	\$7,425.00 \$10,395.00	ES-1 ES-1	14% 14%	\$6,385.50 \$8,939.70	\$1,113.75 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$1,113.30
5	EL6FM400FBU	VMAX VG 400GB FLASH DRIVE R6(14+2)UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5 5	EL6FM400SBTU EL6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG VMAX VG 400GB FLASH DRIVE SPARE UPG	\$10,395.00 \$10,395.00	ES-1 ES-1	14% 14%	\$8,939.70 \$8,939.70	\$1,113.30 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$1,113.30
5	EL6FM8001B	VMAX VG 800GB FLASH DRIVE R1	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	EL6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5 5	EL6FM8001BU EL6FM8005B	VMAX VG 800GB FLASH DRIVE R1 UPG VMAX VG 800GB FLASH DRIVE R5(3+1)	\$18,335.00 \$13,095.00	ES-1 ES-1	14% 14%	\$15,768.10 \$11,261.70	\$1,963.68 \$1,964.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,963.68 \$1,964.25
5	EL6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	EL6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5 5	EL6FM8006B EL6FM8006BTU	VMAX VG 800GB FLASH DRIVE R6(6+2) VMAX VG 800GB FLASH DRIVE R6(6+2)TAAUPG	\$13,095.00 \$18,335.00	ES-1 ES-1	14% 14%	\$11,261.70 \$15,768.10	\$1,964.25 \$1,963.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,964.25 \$1,963.68
5	EL6FM8006BU	VMAX VG 800GB FLASH DRIVE R6(6+2)UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	14%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5 5	EL6FM8007BTU EL6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAAUPG VMAX VG 800GB FLASH DRIVE R5(7+1)UPG	\$18,335.00 \$18,335.00	ES-1 ES-1	14% 14%	\$15,768.10 \$15,768.10	\$1,963.68 \$1,963.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,963.68 \$1,963.68
5	EL6FM800FB	VMAX VG 800GB FLASH DRIVE R6(14+2)	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM800FBTU	VMAX VG 800GB FLASH DRIVE R6(14+2)TAAUPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM800FBU	VMAX VG 800GB FLASH DRIVE R6(14+2)UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5 5	EL6FM800SB EL6FM800SBFP	VMAX VG 800GB FLASH DRIVE SPARE VMAX VG PROMO 800GB FLASH DRIVE SPARE	\$13,095.00 \$0.00	ES-1 ES-1	14% 14%	\$11,261.70 \$0.00	\$1,964.25 \$4,288.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,964.25 \$4,288.50
5	EL6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL-AFA100K	VMAX 100K All Flash	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EL-DATAMOVER EL-DATAMOVERU	VMAX 100K DATA MOVER FOR NAS VMAX 100K DATA MOVER FOR NAS UPG	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EL-ISERIES	VMAX 100K BATA MOVERT OK NAS OF G	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-NAS-SN	Embedded NAS Base OE for VMAX 100K	\$85,000.00	ES-1	14%	\$73,100.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	EL-NAS-SNU	EMBEDDED NAS BASE OE FOR VMAX 100K UPG	\$85,000.00	ES-1	14%	\$73,100.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5 5	E-LREPCCMCAP EL-VFP1-100K	LOCAL REP CCM TRACKING MODEL PROMO 200GB VFP100K 32	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EL-VFP1-100KU	PROMO 200GB VFP100K 32U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP2-100K	PROMO 200GB VFP100K 48	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP2-100KU	PROMO 200GB VFP100K 48U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EL-VFP3-100K EL-VFP3-100KU	PROMO 400GB VFP100K 32 PROMO 400GB VFP100K 32U	\$0.00	ES-1 ES-1	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5 5	EL-VFP3-100KU EL-VFP4-100K	PROMO 400GB VFP100K 32U PROMO 400GB VFP100K 48	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EL-VFP4-100KU	PROMO 400GB VFP100K 48U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP5-100K	PROMO 800GB VFP100K 16	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP5-100KU	PROMO 800GB VFP100K 16U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EL-VFP6-100K EL-VFP6-100KU	PROMO 800GB VFP100K 24 PROMO 800GB VFP100K 24U	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EL-VFP7-100KU	PROMO 1600GB VFP100K 240 PROMO 1600GB VFP100K 8 Tracking Model	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP7-100KU	PROMO 1600GB VFP100K 8U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP8-100K	PROMO 1600GB VFP100K 12 Tracking Model	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EL-VFP8-100KU E-MANCONFIG	PROMO 1600GB VFP100K 12U VMAX VG MANUAL CONFIG TRKNG MODEL	\$0.00 \$0.00	ES-1 ES-1	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
υ	LIVIAINCOINTIG	VINITAL VO INIVINOUS COURT IS TRIVING MICHEL	φυ.υυ	LO-1	14 70	φ0.00	φυ.υυ	φυ.υυ	φυ.υυ	φυ.00	φυ.00	φυ.υυ

March   Dec   De						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	sкu	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
S. ORGEL   MARCH   PROPERTY   MARCH													
SOURCE   MANY OFFET LEGISLATER   100   251   145   160   100   1													
Description   Control													
STATE   VALVE OF STATE STATE   STATE	-												
STATES   NAV. OF PRETAMENT   STATES													
STATEMENT   STAT													
S   FEFTWARE   20 MANGE WITE CORD SETT SEXUAL MARKER   31,150.00   50.1   140,	-												
Color													
Color   Colo													
S													
S. FERGELLES   S. SAMPHYRE (12.99)   S. SA	5												
S. PETRUMP   MAX VO BRUILE PROME PETAL SEP PARTY   \$4.44.00 EM   \$1.44.00 EM   \$1.44													
S   E-PUILEE, IM A WAY OF 3 MINES DELT   POIL   P													
SEPTIMENDED    SEPTIMENDED  SEPTIMENDED    SEPTIMENDED    SEPTIMENDED    SEPTIM													
\$ FEWWALEST AND STATES													
\$ E-WARRIANT.2 SAS-THANES ALBERTS CIPPES STATES  \$ 2. E-WARRIANT.2 SAS													
S   E-PANAGE   VALAN COSTA PHANES INTERNATION (EXPANAGE)   \$30.00   \$5.01   \$5.00	-												
F-PANCALIS    MAX VOID OR PHYMER ANABER APPAILS SUPP   1930   1900   1	5												
S. P. PARTALLES   VARACY SIZE OF PRINTING STATE   \$30.00 E51   149, \$10.00 \$1													
S. E. F. F. C.													
Feb-1004-003   VAMA- MORA DE 1002-068   PORTY   SSM_COOK   E-1   1-60   SE-1   1-60													
Separate	5	ER-1024ADD	VMAX 400K ADD 1024GB		ES-1			\$42,663.00	\$0.00				
S													
S													
Per-Contack													
Feb-10004ASCEPT   VAMA 4000 FBSE (DAGG STD PARTY   \$90.00   EB-1   14%   \$30.00   \$90.00	5		VMAX 400K ADD 1024GB UPG FIELD 3RD PARTY		ES-1			\$42,669.15	\$0.00		\$0.00	\$0.00	\$42,669.15
FR-1024-RET	-												
FR. CAMPADO   VIALAY MOK AND 20480B   S42,2800   ES-1   14%   \$383,24680   833,357.00   \$0.0													
FR. CHARADDUR   VAIAX 400K ADD 2004GBU UPG STD PARTY													
FR.2014ADQUEP  VMAX.400K.AD 20460B UPG SEID   \$149, \$472,277.40 \$183,344.99 \$10.00 \$10.00 \$10.00 \$10.00 \$10.33,344.99 \$10.00 \$													
FR. SPIANDAIDURED	-												
FROMBADUPEN   WAX 400K ADD 24960B UPF FIELD 3RD PARTY   \$540,000.0   E3-1   44%   \$542,2217.0   \$53,344.9   \$50.0   \$50.0   \$50.0   \$30.0   \$38,384.99   \$50.0   \$50.0   \$30.0   \$38,384.99   \$50.0   \$50.0   \$30.0   \$30.0   \$38,384.99   \$50.0   \$50.0   \$30.0   \$													
Fig.   BR-2048BASES    VAMA 400K BASE 2048GB 38TD PARTY   \$1,178,340.00   ES-1   14%   \$988,652.40   \$16,951.00   \$0.00   \$0.00   \$0.00   \$0.00   \$10.00		ER2048ADUFD3P	VMAX 400K ADD 2048GB UPG FIELD 3RD PARTY	\$549,090.00	ES-1	14%	\$472,217.40	\$63,364.99	\$0.00	\$0.00	\$0.00	\$0.00	\$63,364.99
Fig. 5   Fig. 51-204UFD   WAMA 400K MEMCONV 22266 to 2X512 GB   \$119,8500   ES-1   14%   \$190,228 of 2X511.09   \$0.0   \$0.0   \$0.0   \$0.00   \$0.00   \$12,223.07   \$1.00   \$1													
S													
ER-STANDD-9   WIANA 400K ADD S12GB RPP FARTY   \$259,130													
S													
S													
S													
S													
S													
Feb-10a   Feb-10a   Feb-10a   Feb-10a   Feb-11   Feb-10a   Feb-10a   Feb-11   Feb-10a   Feb-11   Feb-10a   Feb-11   Feb-10a   Feb-10a   Feb-11   Feb-10a   Feb-11   Feb-10a   Feb-11   Feb-10a   Feb-11   Feb-10a   Feb-10a   Feb-11   Feb-10a   Feb-11   Feb-10a   Feb-11   Feb-10a   Feb-10a   Feb-11   Feb-10a   Feb-10a   Feb-10a   Feb-10a   Feb-10a   Feb-10a   Feb-10a   Feb-10a   Feb-10a   Feb-11   Feb-10a	-												
FENDATAMOVER   VMAX 400K DATA MOVER FOR NAS   S0.00   ES-1   14%   S0.00   S													
FERDATAMOVERU   MAX 400K DATA MOVER FOR NAS UPG   \$0.00   \$0													
F. ERDFCAP   RDF ADDL MEM TRACKING MODEL   \$0.00   E5-1   14%   \$0.00   \$0.0	-												
Facilities   MMAX 400K ISERIES TRACKING MODEL   \$0.00   \$0.0	-												
FR-NAS-SNU	5						****						
5 ER-VFP1-400K PROMO 200GB VFP400K 96 \$0.00 ES-1 14% \$0.00 \$													
5 ER-VFP1-400KU PROMO 200GB VFP400K 32U \$0.00 ES-1 14% \$0.00													
5 ER-VFP2-400K PROMO 200GB VFP400K 192 \$0.00 ES-1 14% \$0.00													
FR-VFP3-400K													
5 ER-VFP3-400KU PROMO 400GB VFP400K 32U \$0.00 ES-1 14% \$0.00	5												
5 ER-VFP4-400K PROMO 400GB VFP400K 192 \$0.00 ES-1 14% \$0.00	5												
FR-VFP4-400KU													
5 ER-VFP5-400KU PROMO 800GB VFP400K 16U \$0.00 ES-1 14% \$0.00	5	ER-VFP4-400KU	PROMO 400GB VFP400K 48U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 ER-VFP6-400K PROMO 800GB VFP400K 96 \$0.00 \$0.0	-												
5 ER-VFP6-400KU PROMO 800GB VFP400K 24U \$0.00 ES-1 14% \$0.00													
5 ER-VFP7-400K PROMO 1600GB VFP400K 24 Tracking Model \$0.00 ES-1 14% \$0.00 \$0.													
5 ER-VFP8-400K PROMO 1600GB VFP400K 48 Tracking Model \$0.00 ES-1 14% \$0.00 \$0.	5	ER-VFP7-400K	PROMO 1600GB VFP400K 24 Tracking Model	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 ER-VFP8-400KU PROMO 1600GB VFP400K 12U \$0.00 ES-1 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
0 E3010120010 VIMAA VO 120000 DIA 3A3 DRV KI \$1,000.0U \$0.0U \$0.0U \$0.0U \$0.0U \$0.0U \$0.0U \$0.0U \$249./5	5	ES61012001B	VMAX VG 1200GB 10K SAS DRV R1	\$1,665.00	ES-1	14%	\$1,431.90	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	ES61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	\$2,330.00		14% 14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012005B ES61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1) VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$1,665.00 \$2,330.00		14%	\$1,431.90 \$2,003.80	\$249.75 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.75 \$249.54
5	ES61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012006B	VMAX VG 1200GB 10K SAS DRV R6(6+2)	\$1,665.00	ES-1	14%	\$1,431.90	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	\$2,330.00	ES-1	14% 14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	ES61012006BU ES61012007B	VMAX VG 1200GB 10K SAS DRV R6(6+2)UPG VMAX VG 1200GB 10K SAS DRV R5(7+1)	\$2,330.00 \$1,665.00		14%	\$2,003.80 \$1,431.90	\$249.54 \$249.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.75
5	ES61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1)UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	\$1,665.00		14%	\$1,431.90	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5 5	ES6101200FBTU ES6101200FBU	VMAX VG 1200GB 10K SAS R6(14+2)TAAUPG VMAX VG 1200GB 10K SAS R6(14+2)UPG	\$2,330.00 \$2,330.00		14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	ES6101200SB	VMAX VG 1200GB 10K SAS DRV SPARE	\$1,665.00		14%	\$1,431.90	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES6101200SBTU	VMAX VG 1200GB 10K SAS SPARE TAA UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES6101200SBU	VMAX VG 1200GB 10K SAS SPARE UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	ES6103001B ES6103001BTU	VMAX VG 300GB 10K SAS DRV R1 VMAX VG 300GB 10K SAS DRV R1 TAA UPG	\$575.00 \$805.00	ES-1 ES-1	14% 14%	\$494.50 \$692.30	\$86.25 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.25 \$86.22
5	ES6103001BU	VMAX VG 300GB 10K SAS DRV R1 TAA OFG VMAX VG 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103005B	VMAX VG 300GB 10K SAS DRV R5(3+1)	\$575.00		14%	\$494.50	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1)UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	ES6103006B ES6103006BTU	VMAX VG 300GB 10K SAS DRV R6(6+2) VMAX VG 300GB 10K SAS DRV R6(6+2)TAAUPG	\$575.00 \$805.00		14% 14%	\$494.50 \$692.30	\$86.25 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.25 \$86.22
5	ES6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2)UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103007B	VMAX VG 300GB 10K SAS DRV R5(7+1)	\$575.00		14%	\$494.50	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	ES6103007BU ES610300FB	VMAX VG 300GB 10K SAS DRV R5(7+1)UPG	\$805.00	ES-1 ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	ES610300FBTU	VMAX VG 300GB 10K SAS DRV R6(14+2) VMAX VG 300GB 10K SAS DR R6(14+2)TAAUPG	\$575.00 \$805.00	ES-1	14% 14%	\$494.50 \$692.30	\$86.25 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.25 \$86.22
5	ES610300FBU	VMAX VG 300GB 10K SAS DR R6(14+2)UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES610300SB	VMAX VG 300GB 10K SAS DRV SPARE	\$575.00		14%	\$494.50	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES610300SBTU	VMAX VG 300GB 10K SAS DR SPARE TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	ES610300SBU ES6106001B	VMAX VG 300GB 10K SAS DR SPARE UPG VMAX VG 600GB 10K SAS DRV R1	\$805.00 \$1,080.00		14% 14%	\$692.30 \$928.80	\$86.22 \$162.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$162.00
5	ES6106001BTU	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	\$1,080.00		14%	\$928.80	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5 5	ES6106005BTU ES6106005BU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG VMAX VG 600GB 10K SAS DRV R5(3+1)UPG	\$1,510.00		14% 14%	\$1,298.60	\$161.72	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	ES6106006B	VMAX VG 600GB 10K SAS DRV R6(6+2)	\$1,510.00 \$1,080.00		14%	\$1,298.60 \$928.80	\$161.72 \$162.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	\$1,080.00		14% 14%	\$928.80	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5 5	ES6106007BTU ES6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG VMAX VG 600GB 10K SAS DRV R5(7+1)UPG	\$1,510.00 \$1,510.00		14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	ES610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	\$1,080.00		14%	\$928.80	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES610600FBTU	VMAX VG 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES610600FBU	VMAX VG 600GB 10K SAS R6(14+2)UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	ES610600SB ES610600SBTU	VMAX VG 600GB 10K SAS DRV SPARE VMAX VG 600GB 10K SAS SPARE TAA UPG	\$1,080.00 \$1,510.00		14% 14%	\$928.80 \$1,298.60	\$162.00 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$162.00 \$161.72
5	ES610600SBU	VMAX VG 600GB 10K SAS SPARE UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6153001BTU	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153001BU	VMAX VG 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	ES6153005BTU ES6153005BU	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	ES6153006BTU	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153006BU	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153007BTU	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153007BU	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00		14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	ES615300FBTU ES615300FBU	VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00 \$2,065.00		14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	ES615300SBTU	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES615300SBU	VMAX VG 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6FM16001B	VMAX 1600GB FLASH DRIVE R1	\$22,600.00		14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM16001BFP	VMAX VG PROMO 1600GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5 5	ES6FM16001BTU ES6FM16001BU	VMAX 1600GB FLASH DRIVE R1 TAA UPG VMAX 1600GB FLASH DRIVE R1 UPG	\$31,640.00 \$31,640.00		14% 14%	\$27,210.40 \$27,210.40	\$3,388.64 \$3,388.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,388.64 \$3,388.64
5	ES6FM16005B	VMAX 1600GB FLASH DRIVE RT 01 G	\$22,600.00		14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM16005BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5	ES6FM16005BTU	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	\$31,640.00		14%	\$27,210.40		\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5 5	ES6FM16005BU ES6FM16006B	VMAX 1600GB FLASH DRIVE R5(3+1) UPG VMAX VG 1600GB FLASH DRIVE R6(6+2)	\$31,640.00 \$22,600.00		14% 14%	\$27,210.40 \$19,436.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,388.64 \$3,390.00
5	ES6FM16006BTU	VMAX VG 1600GB FLASH DRIVE R6(6+2) TAA UPG	\$22,600.00		14%	\$19,436.00		\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16006BU	VMAX VG 1600GB FLASH DRIVE R6(6+2) UPG	\$31,640.00	ES-1	14%	\$27,210.40		\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16007B	VMAX 1600GB FLASH DRIVE R5(7+1)	\$22,600.00		14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	ES6FM16007BFP ES6FM16007BTU	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1) VMAX 1600GB FLASH DRIVE R5(7+1) TAA UPG	\$0.00 \$31,640.00		14% 14%	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,672.50 \$3,388.64
J	LOUI WITOUU/DIU	VINITAL TOUGHE LEADER DISTRICT TOUR TAN OF G	φ31,040.00	LO-1	14 70	\$27,210.40	ψ3,300.04	φυ.00	φυ.00	φυ.00	φυ.00	\$3,388.64

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES6FM16007BU	VMAX 1600GB FLASH DRIVE R5(7+1) UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5 5	ES6FM1600FB ES6FM1600FBTU	VMAX VG 1600GB FLASH DRIVE R6(14+2) VMAX VG 1600GB FLASH DRV R6(14+2) TAAUPG	\$22,600.00 \$31,640.00		14% 14%	\$19,436.00 \$27,210.40	\$3,390.00 \$3,388.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,390.00 \$3,388.64
5	ES6FM1600FBU	VMAX VG 1600GB FLASH DRIVE R6(14+2) UPG	\$31,640.00		14%	\$27,210.40	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM1600SB	VMAX 1600GB FLASH DRIVE SPARE	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM1600SBFP	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5 5	ES6FM1600SBTU ES6FM1600SBU	VMAX 1600GB FLASH DRIVE SPARE TAA UPG VMAX 1600GB FLASH DRIVE SPARE UPG	\$31,640.00 \$31,640.00	ES-1 ES-1	14% 14%	\$27,210.40 \$27,210.40	\$3,388.64 \$3,388.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,388.64 \$3,388.64
5	ES6FM2001B	VMAX VG 200GB FLASH DRIVE R1	\$3,905.00		14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM2001BFP	VMAX VG PROMO 200GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	ES6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	ES6FM2001BU ES6FM2005B	VMAX VG 200GB FLASH DRIVE R1 UPG VMAX VG 200GB FLASH DRIVE R5(3+1)	\$5,475.00 \$3,905.00		14% 14%	\$4,708.50 \$3,358.30	\$586.37 \$585.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$585.75
5	ES6FM2005BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	\$0.00		14%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	ES6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	ES6FM2006B ES6FM2006BTU	VMAX VG 200GB FLASH DRIVE R6(6+2) VMAX VG 200GB FLASH DRV R6(6+2) TAA UPG	\$3,905.00 \$5,475.00	ES-1 ES-1	14% 14%	\$3,358.30 \$4,708.50	\$585.75 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.75 \$586.37
5	ES6FM2006BU	VMAX VG 200GB FLASH DRIVE R6(6+2) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM2007BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	\$0.00		14%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5 5	ES6FM2007BTU ES6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	\$5,475.00 \$5,475.00		14% 14%	\$4,708.50 \$4,708.50	\$586.37 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$586.37
5	ES6FM200FB	VMAX VG 200GB FLASH DRIVE R6(14+2)	\$3,905.00		14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM200FBTU	VMAX VG 200GB FLASH DRV R6(14+2) TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM200FBU	VMAX VG 200GB FLASH DRIVE R6(14+2) UPG	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	ES6FM200SB ES6FM200SBFP	VMAX VG 200GB FLASH DRIVE SPARE VMAX VG PROMO 200GB FLASH DRIVE SPARE	\$3,905.00 \$0.00	ES-1 ES-1	14% 14%	\$3,358.30 \$0.00	\$585.75 \$1,189.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.75 \$1,189.50
5	ES6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM4001B	VMAX VG 400GB FLASH DRIVE R1	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	ES6FM4001BFP ES6FM4001BTU	VMAX VG PROMO 400GB FLASH DRIVE R1 VMAX VG 400GB FLASH DRIVE R1 TAA UPG	\$0.00 \$10,395.00	ES-1 ES-1	14% 14%	\$0.00 \$8,939.70	\$2,262.00 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,262.00 \$1,113.30
5	ES6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	\$10,395.00		14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	\$7,425.00		14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5 5	ES6FM4005BTU ES6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	\$10,395.00 \$10,395.00		14% 14%	\$8,939.70 \$8,939.70	\$1,113.30 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$1,113.30
5	ES6FM4006B	VMAX VG 400GB FLASH DRIVE R6(6+2)	\$7,425.00		14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM4006BTU	VMAX VG 400GB FLASH DRV R6(6+2) TAA UPG	\$10,395.00		14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4006BU	VMAX VG 400GB FLASH DRIVE R6(6+2) UPG	\$10,395.00	ES-1 ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,113.30
5 5	ES6FM4007B ES6FM4007BFP	VMAX VG 400GB FLASH DRIVE R5(7+1) VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	\$7,425.00 \$0.00	ES-1	14% 14%	\$6,385.50 \$0.00	\$1,113.75 \$2,262.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,113.75 \$2,262.00
5	ES6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM400FB	VMAX VG 400GB FLASH DRIVE R6(14+2)	\$7,425.00		14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	ES6FM400FBTU ES6FM400FBU	VMAX VG 400GB FLASH DRV R6(14+2) TAA UPG VMAX VG 400GB FLASH DRIVE R6(14+2) UPG	\$10,395.00 \$10,395.00		14% 14%	\$8,939.70 \$8,939.70	\$1,113.30 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$1,113.30
5	ES6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	\$7,425.00		14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	ES6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	\$10,395.00		14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	ES6FM400SBU ES6FM8001B	VMAX VG 400GB FLASH DRIVE SPARE UPG VMAX VG 800GB FLASH DRIVE R1	\$10,395.00 \$13,095.00		14% 14%	\$8,939.70 \$11,261.70	\$1,113.30 \$1,964.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$1,964.25
5	ES6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	ES6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG VMAX VG 800GB FLASH DRIVE R5(3+1)	\$18,335.00	ES-1	14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5 5	ES6FM8005B ES6FM8005BFP	VMAX VG 800GB FLASH DRIVE R5(3+1) VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	\$13,095.00 \$0.00	ES-1 ES-1	14% 14%	\$11,261.70 \$0.00	\$1,964.25 \$4,288.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,964.25 \$4,288.50
5	ES6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	\$18,335.00		14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	\$18,335.00		14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8006B	VMAX VG 800GB FLASH DRIVE R6(6+2)	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5 5	ES6FM8006BTU ES6FM8006BU	VMAX VG 800GB FLASH DRV R6(6+2) TAA UPG VMAX VG 800GB FLASH DRIVE R6(6+2) UPG	\$18,335.00 \$18,335.00		14% 14%	\$15,768.10 \$15,768.10	\$1,963.68 \$1,963.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,963.68 \$1,963.68
5	ES6FM8007B	VMAX VG 800GB FLASH DRIVE R6(012) 01 G	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	ES6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVÉ R5(7+1)	\$0.00	ES-1	14%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	ES6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAA UPG	\$18,335.00		14%	\$15,768.10	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5 5	ES6FM8007BU ES6FM800FB	VMAX VG 800GB FLASH DRIVE R5(7+1) UPG VMAX VG 800GB FLASH DRIVE R6(14+2)	\$18,335.00 \$13,095.00	ES-1 ES-1	14% 14%	\$15,768.10 \$11,261.70	\$1,963.68 \$1,964.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,963.68 \$1,964.25
5	ES6FM800FBTU	VMAX VG 800GB FLASH DRIVE R6(14+2) VMAX VG 800GB FLASH DRV R6(14+2) TAA UPG	\$13,095.00		14%	\$11,261.70		\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	ES6FM800FBU	VMAX VG 800GB FLASH DRIVE R6(14+2) UPG	\$18,335.00		14%	\$15,768.10		\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	\$13,095.00		14%	\$11,261.70		\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	ES6FM800SBFP ES6FM800SBTU	VMAX VG PROMO 800GB FLASH DRIVE SPARE VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	\$0.00		14% 14%	\$0.00 \$15.768.10		\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50 \$1,063,68
5 5	ES6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE TAA OPG VMAX VG 800GB FLASH DRIVE SPARE UPG	\$18,335.00 \$18,335.00		14%	\$15,768.10 \$15,768.10		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,963.68 \$1,963.68
5	E-SECURE	VMAX VG SECURE KIT SINGLE BAY	\$2,570.00		14%	\$2,210.20		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SECUREADD	VMAX VG SECURE JOINING KIT	\$2,570.00	ES-1	14%	\$2,210.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-SKINS	VMAX VG SIDE PANELS	\$645.00		14%	\$554.70 \$554.70		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SKINSU E-SMOD	VMAX VG SIDE PANELS UPG SZR CONFIG TRACKING MODEL	\$645.00 \$0.00		14% 14%	\$554.70 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-SOURCECAP	VMAX SOURCE CAPACITY TRACKING	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-PWRKIT-1P ES-PWRKIT-1PU	SINGLE PHASE PDU/PDP KIT SINGLE PHASE PDU/PDP KIT UPG	\$1,575.00 \$1,575.00	ES-1 ES-1	14% 14%	\$1,354.50 \$1,354.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-PWRKIT-3D	3P DELTA PHASE PDU/PDP KIT	\$1,870.00	ES-1	14%	\$1,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-3DU	3P DELTA PHASE PDU/PDP KIT UPG	\$1,870.00	ES-1	14%	\$1,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-PWRKIT-3Y ES-PWRKIT-3YU	3WYE PHASE PDU/PDP KIT 3WYE PHASE PDU/PDP KIT UPG	\$1,960.00 \$1,960.00	ES-1 ES-1	14% 14%	\$1,685.60 \$1,685.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-SYS13RDPT	VMAX VG 1ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-SYS1A-1P	VMAX 200K SYS BAY1 1P	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1A-3D	VMAX 200K SYS BAY1 3D	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-SYS1A-3P-1P E-SYS1A-3P-3D	VMAX 200K SYS BAY1 1P 3RD PARTY VMAX 200K SYS BAY1 3D 3RD PARTY	\$33,360.00 \$33,360.00	ES-1 ES-1	14% 14%	\$28,689.60 \$28,689.60	\$5,004.00 \$5,004.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,004.00 \$5,004.00
5	E-SYS1A-3P-3Y	VMAX 200K SYS BAY1 3Y 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1A-3PE-1P	VMAX 200K DELL SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5 5	E-SYS1A-3PE-3D E-SYS1A-3PE-3Y	VMAX 200K DELL SYS BAY1 3D 3RD PARTY VMAX 200K DELL SYS BAY1 3Y 3RD PARTY	\$33,360.00 \$33,360.00	ES-1 ES-1	14% 14%	\$28,689.60 \$28,689.60	\$5,004.00 \$5,004.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,004.00 \$5,004.00
5	E-SYS1A-3Y	VMAX 200K SYS BAY1 3Y	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-SYS1L-1P	VMAX 100K SYS BAY1 1P	\$20,390.00	ES-1	14%	\$17,535.40	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-SYS1L-3D E-SYS1L-3P-1P	VMAX 100K SYS BAY1 3D VMAX 100K SYS BAY1 1P 3RD PARTY	\$20,390.00 \$20,390.00	ES-1 ES-1	14% 14%	\$17,535.40 \$17,535.40	\$3,058.50 \$3,058.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,058.50 \$3,058.50
5	E-SYS1L-3P-3D	VMAX 100K SYS BAY1 IP SRD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-SYS1L-3P-3Y	VMAX 100K SYS BAY1 3Y 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1L-3PE-1P	VMAX 100K DELL SYS BAY1 1P 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-SYS1L-3PE-3D E-SYS1L-3PE-3Y	VMAX 100K DELL SYS BAY1 3D 3RD PARTY VMAX 100K DELL SYS BAY1 3Y 3RD PARTY	\$20,390.00 \$20,390.00	ES-1 ES-1	14% 14%	\$17,535.40 \$17,535.40	\$3,058.50 \$3,058.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-SYS1L-3Y	VMAX 100K SYS BAY1 3Y	\$20,390.00	ES-1	14%	\$17,535.40	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1R-1P	VMAX 400K SYS BAY1 1P	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-SYS1R-3D E-SYS1R-3P-1P	VMAX 400K SYS BAY1 3D VMAX 400K SYS BAY1 1P 3RD PARTY	\$33,360.00 \$33,360.00	ES-1 ES-1	14% 14%	\$28,689.60 \$28,689.60	\$5,004.00 \$5,004.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,004.00 \$5,004.00
5	E-SYS1R-3P-3D	VMAX 400K SYS BAY1 IP 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-SYS1R-3P-3Y	VMAX 400K SYS BAY1 3Y 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5 5	E-SYS1R-3PE-1P	VMAX 400K DELL SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-SYS1R-3PE-3D E-SYS1R-3PE-3Y	VMAX 400K DELL SYS BAY1 3D 3RD PARTY VMAX 400K DELL SYS BAY1 3Y 3RD PARTY	\$33,360.00 \$33,360.00	ES-1 ES-1	14% 14%	\$28,689.60 \$28,689.60	\$5,004.00 \$5,004.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	E-SYS1R-3Y	VMAX 400K SYS BAY1 3Y	\$33,360.00	ES-1	14%	\$28,689.60	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS23RDPT	VMAX VG 2ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-SYSADD1P E-SYSADD1P-3P	VMAX VG ADD SYS BAY 1P VMAX VG ADD SYS BAY 1P 3RD PARTY	\$13,890.00 \$13,890.00	ES-1 ES-1	14% 14%	\$11,945.40 \$11,945.40	\$2,083.50 \$2,083.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,083.50 \$2,083.50
5	E-SYSADD1P-3PE	VMAX VG ADD DELL SYS BAY 1P 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD1PU	VMAX VG ADD SYS BAY 1P UPG	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5 5	E-SYSADD1PU3P E-SYSADD1PU3PE	VMAX VG ADD SYS BAY 1P UPG 3RD PARTY VMAX VG ADD DELL SYS BAY 1P UPG 3RD PART	\$13,890.00 \$13,890.00	ES-1 ES-1	14% 14%	\$11,945.40 \$11,945.40	\$2,083.50 \$2,083.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,083.50 \$2,083.50
5	E-SYSADD11 031 L	VMAX VG ADD BEECSTS BAT THE GROUND FAIRT	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-SYSADD3D-3P	VMAX VG ADD SYS BAY 3D 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5 5	E-SYSADD3D-3PE E-SYSADD3DU	VMAX VG ADD DELL SYS BAY 3D 3RD PARTY VMAX VG ADD SYS BAY 3D UPG	\$13,890.00	ES-1 ES-1	14% 14%	\$11,945.40 \$11,945.40	\$2,083.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,083.50 \$2,083.50
5	E-SYSADD3DU3P	VMAX VG ADD SYS BAY 3D UPG VMAX VG ADD SYS BAY 3D UPG 3RD PARTY	\$13,890.00 \$13,890.00	ES-1	14%	\$11,945.40 \$11,945.40	\$2,083.50 \$2,083.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	E-SYSADD3DU3PE	VMAX VG ADD DELL SYS BAY 3D UPG 3RD PART	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-SYSADD3Y	VMAX VG ADD SYS BAY 3Y	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	E-SYSADD3Y-3P E-SYSADD3Y-3PE	VMAX VG ADD SYS BAY 3Y 3RD PARTY VMAX VG ADD DELL SYS BAY 3Y 3RD PARTY	\$13,890.00 \$13,890.00	ES-1 ES-1	14% 14%	\$11,945.40 \$11,945.40	\$2,083.50 \$2,083.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,083.50 \$2,083.50
5	E-SYSADD3YU	VMAX VG ADD SYS BAY 3Y UPG	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	E-SYSADD3YU3P	VMAX VG ADD SYS BAY 3Y UPG 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5 5	E-SYSADD3YU3PE ET67220001B	VMAX VG ADD DELL SYS BAY 3Y UPG 3RD PART VMAX VG 2000GB 7_2K DRIVE R1	\$13,890.00 \$1,140.00	ES-1 ES-1	14% 14%	\$11,945.40 \$980.40	\$2,083.50 \$171.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,083.50 \$171.00
5	ET67220001BTU	VMAX VG 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220001BU	VMAX VG 2000GB 7_2K DRIVE R1 UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	ET67220005B ET67220005BTU	VMAX VG 2000GB 7_2K DRIVE R5(3+1) VMAX VG 2000GB 7_2K DRIVE R5(3+1)TAA UPG	\$1,140.00 \$1,595.00	ES-1 ES-1	14% 14%	\$980.40 \$1,371.70	\$171.00 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ET67220005BU	VMAX VG 2000GB 7_2K DRIVE R5(3+1) IAA 0FG VMAX VG 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	
5	ET67220006B	VMAX VG 2000GB 7_2K DRIVE R6(6+2)	\$1,140.00	ES-1	14%	\$980.40	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET67220006BTU	VMAX VG 2000GB 7_2K DRIVE R6(6+2)TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	ET67220006BU ET67220007B	VMAX VG 2000GB 7_2K DRIVE R6(6+2) UPG VMAX VG 2000GB 7_2K DRIVE R5(7+1)	\$1,595.00 \$1,140.00	ES-1 ES-1	14% 14%	\$1,371.70 \$980.40	\$170.82 \$171.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$171.00
5	ET67220007BTU	VMAX VG 2000GB 7_2K DRIVE R5(7+1)TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220007BU	VMAX VG 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	ET6722000FB ET6722000FBTU	VMAX VG 2000GB 7_2K DRIVE R6(14+2) VMAX VG 2000GB 7_2K DRIVE R6(14+2)TAAUPG	\$1,140.00 \$1,595.00	ES-1 ES-1	14% 14%	\$980.40 \$1,371.70	\$171.00 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$171.00 \$170.82
5	ET6722000FBIU	VMAX VG 2000GB 7_2K DRIVE R6(14+2)TAAOPG VMAX VG 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	14%	\$1,371.70		\$0.00	\$0.00	\$0.00	\$0.00	
5	ET6722000SB	VMAX VG 2000GB 7_2K DRIVE SPARE	\$1,140.00	ES-1	14%	\$980.40	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET6722000SBTU	VMAX VG 2000GB 7_2K DRIVE SPARE TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ET6722000SBU ET67240001B	VMAX VG 2000GB 7_2K DRIVE SPARE UPG VMAX VG 4000GB 7_2K DRV R1	\$1,595.00 \$1,990.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,711.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ET67240001BTU	VMAX VG 4000GB 7_2K DRV R1 TAA UPG	\$2,790.00	ES-1	14%	\$2,399.40		\$0.00	\$0.00	\$0.00	\$0.00	
5	ET67240001BU	VMAX VG 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5 5	ET67240005B ET67240005BTU	VMAX VG 4000GB 7_2K DRV R5(3+1) VMAX VG 4000GB 7_2K DRV R5(3+1)TAAUPG	\$1,990.00 \$2,790.00	ES-1 ES-1	14% 14%	\$1,711.40 \$2,399.40	\$298.50 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ET67240005BU	VMAX VG 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40		\$0.00	\$0.00	\$0.00	\$0.00	
5	ET67240006B	VMAX VG 4000GB 7_2K DRV R6(6+2)	\$1,990.00	ES-1	14%	\$1,711.40	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ET67240006BTU	VMAX VG 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240006BU	VMAX VG 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00		14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5 5	ET67240007B ET67240007BTU	VMAX VG 4000GB 7_2K DRV R5(7+1) VMAX VG 4000GB 7_2K DRV R5(7+1)TAAUPG	\$1,990.00 \$2,790.00		14% 14%	\$1,711.40 \$2,399.40	\$298.50 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.50 \$298.81
5	ET67240007BT0	VMAX VG 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET6724000FB	VMAX VG 4000GB 7_2K DRV R6(14+2)	\$1,990.00	ES-1	14%	\$1,711.40	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5	ET6724000FBTU	VMAX VG 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET6724000FBU	VMAX VG 4000GB 7_2K DRV R6(14+2)UPG	\$2,790.00		14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET6724000SB	VMAX VG 4000GB 7_2K DRV SPARE	\$1,990.00		14%	\$1,711.40	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5 5	ET6724000SBTU ET6724000SBU	VMAX VG 4000GB 7_2K DRV SPARE TAAUPG VMAX VG 4000GB 7_2K DRV SPARE UPG	\$2,790.00 \$2,790.00		14% 14%	\$2,399.40 \$2,399.40	\$298.81 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.81 \$298.81
5	E-TELCO	VMAX VG ZBA WW Telco Kit (International)	\$70.00		14%	\$60.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMC-RDY	E-TRACKINGC-RDY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMG10-RDY	E-TRACKINGG10-RDY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMG-RDY	E-TRACKINGG-RDY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-TM-RDY E-TOP-KIT	E-TRACKING-RDY VMAX VG TOP ROUTING KIT	\$0.00 \$500.00		14% 14%	\$0.00 \$430.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-TOP-POWER	VMAX3 TOP POWER ROUTING TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00008SU	VMAX 100K 8SM 16G FICON UPG	\$20,250.00	ES-1	14%	\$17,415.00	\$2,336.85	\$0.00	\$0.00	\$0.00	\$0.00	\$2,336.85
5	FFE00008SUF	VMAX 100K 8SM 16G FICON CONV	\$68,660.00	ES-1	14%	\$59,047.60	\$10,299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,299.00
5	FFE00080SU	VMAX 100K 8MM 16G FICON UPG	\$9,295.00		14%	\$7,993.70	\$1,072.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,072.64
5 5	FFE00080SUF FFE00200TOU	VMAX 100K 8MM 16G FICON CONV VMAX 100K 2PT 10 GBE OPTICAL UPG	\$31,520.00 \$2,730.00		14% 14%	\$27,107.20 \$2,347.80	\$4,728.00 \$315.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,728.00 \$315.04
5	FFE00200TU	VMAX 100K 2FT 10 GBE OF HOAL OF G VMAX 100K 2FT 10 GBE BASE T UPG	\$2,730.00		14%	\$2,459.60	\$330.04	\$0.00	\$0.00	\$0.00	\$0.00	\$330.04
5	FFE00400C4U	VMAX 100K 4MM4 COPR GIGE UPG	\$2,575.00		14%	\$2,214.50	\$297.16	\$0.00	\$0.00	\$0.00	\$0.00	\$297.16
5	FFE00400C4UF	VMAX 100K 4MM4 COPR GIGE CONV	\$9,000.00		14%	\$7,740.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	FFE00400CU	VMAX 100K 4PT GBE BASE T UPG	\$2,600.00		14%	\$2,236.00	\$300.04	\$0.00	\$0.00	\$0.00	\$0.00	\$300.04
5	FFE00400CUF	VMAX 100K 4M GIGE COPPER CONV	\$9,100.00		14%	\$7,826.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5 5	FFE00400TOUF FFE00400TU	VMAX 100K 4MM 10 GIGE OPTICAL CONV VMAX 100K 4MM 10 GIGE UPG	\$9,555.00 \$4,745.00	ES-1 ES-1	14% 14%	\$8,217.30 \$4,080.70	\$1,433.25 \$547.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,433.25 \$547.57
5	FFE00400TUF	VMAX 100K 4MM 10 GIGE CONV	\$16,600.00	ES-1	14%	\$14,276.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,490.00
5	FFE00800TU	VMAX 100K 8MM 10 GIGE UPG	\$7,120.00	ES-1	14%	\$6,123.20	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$821.65
5	FFE00800TUF	VMAX 100K 8MM 10 GIGE CONV	\$24,920.00		14%	\$21,431.20	\$3,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,738.00
5	FFE08000EU	VMAX 100K 8SM 8G FIBRE UPG	\$5,380.00		14%	\$4,626.80	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	\$620.85
5	FFE08000EUF	VMAX 100K 8SM 8G FIBRE CONV	\$18,250.00		14%	\$15,695.00	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.05
5 5	FFE08000SU FFE08000SUF	VMAX 100K 8SM 16G FC UPG VMAX 100K 8SM 16G FC CONV	\$14,045.00 \$63,565.00		14% 14%	\$12,078.70 \$54,665.90	\$1,620.79 \$9,534.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,620.79 \$9,534.75
5	FFE44000EUF	VMAX 100K 4MM4SM 8G FIBRE CONV	\$13,270.00		14%	\$11,412.20	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.36
5	FFE62000EUF	VMAX 100K 6MM2SM 8G FIBRE CONV	\$9,335.00		14%	\$8,028.10	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5	FFE80000EU	VMAX 100K 8MM 8G FIBRE UPG	\$2,690.00		14%	\$2,313.40	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$310.43
5	FFE80000EUF	VMAX 100K 8MM 8G FIBRE CONV	\$8,285.00		14%	\$7,125.10	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$956.09
5 5	FFE80000SU FFE80000SUF	VMAX 100K 8MM 16G FC UPG VMAX 100K 8MM 16G FC CONV	\$14,045.00 \$21,645.00		14% 14%	\$12,078.70 \$18,614.70	\$1,620.79 \$3,246.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,620.79 \$3,246.75
5	FL61012001BTU	VMAX 100K 6MM 16G FC CONV VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,246.75 \$249.54
5	FL61012001BU	VMAX 100K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012005BTU	VMAX 100K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012005BU	VMAX 100K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012006BTU	VMAX 100K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	FL61012006BU FL61012007BTU	VMAX 100K 1200GB 10K SAS DRV R6(6+2) UPG VMAX 100K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00 \$2,330.00		14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	FL61012007BU	VMAX 100K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6101200FBTU	VMAX 100K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6101200FBU	VMAX 100K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6101200SBTU	VMAX 100K 1200GB 10K SAS DRV SPARETAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	FL6101200SBU FL6103001BTU	VMAX 100K 1200GB 10K SAS DRV SPARE UPG VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	\$2,330.00 \$805.00	ES-1 ES-1	14% 14%	\$2,003.80 \$692.30	\$249.54 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$86.22
5	FL6103001B10	VMAX 100K 300GB 10K SAS DRV R1 TAA 0PG VMAX 100K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30 \$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103005BTU	VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103005BU	VMAX 100K 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103006BTU	VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103006BU	VMAX 100K 300GB 10K SAS DRV R6(6+2) UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	FL6103007BTU FL6103007BU	VMAX 100K 300GB 10K SAS DRVR5(7+1)TAAUPG VMAX 100K 300GB 10K SAS DRV R5(7+1) UPG	\$805.00 \$805.00		14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$86.22
5	FL6103007BU	VMAX 100K 300GB 10K SAS DRV K3(7+1) 0FG VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL610300FBU	VMAX 100K 300GB 10K SAS DRV R6(14+2) UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL610300SBTU	VMAX 100K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL610300SBU	VMAX 100K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	FL6106001BU FL6106005BTU	VMAX 100K 600GB 10K SAS DRV R1 UPG VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510.00 \$1,510.00		14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72 \$161.72
5	FL6106005BTU	VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAOPG VMAX 100K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00 \$1,510.00		14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	FL6106006BTU	VMAX 100K 600GB 10K SAS DRV K3(3+1) 0FG VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106006BU	VMAX 100K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106007BTU	VMAX 100K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106007BU	VMAX 100K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL610600FBTU	VMAX 100K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	FL610600FBU FL610600SBTU	VMAX 100K 600GB 10K SAS DRV R6(14+2) UPG VMAX 100K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	FL610600SBU	VMAX 100K 600GB 10K SAS DRV SPARE TAAOPG  VMAX 100K 600GB 10K SAS DRV SPARE UPG	\$1,510.00		14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
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					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6153001BTU	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	FL6153001BU FL6153005BTU	VMAX 100K 300GB 15K SAS DRV R1 UPG VMAX 100K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	FL6153005BU	VMAX 100K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153006BTU	VMAX 100K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153006BU	VMAX 100K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153007BTU	VMAX 100K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	FL6153007BU FL615300FBTU	VMAX 100K 300GB 15K SAS DRV R5(7+1) UPG VMAX 100K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	FL615300FBU	VMAX 100K 300GB 15K SAS DRX6(14+2)1AAOFG VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL615300SBTU	VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL615300SBU	VMAX 100K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6F319201BTUT0	VMAX100K 1920GB FLASH R1 TAA UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5 5	FL6F319201BTUT1	VMAX100K 1920GB FLASH R1 TAA UPG 8-11 VMAX100K 1920GB FLASH R1 TAA UPG 12+	\$27,910.00 \$25,760.00	ES-1 ES-1	14% 14%	\$24,002.60 \$22,153.60	\$2,989.16 \$2,758.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,989.16 \$2,758.90
5	FL6F319201BTUT2 FL6F319201BUT0	VMAX100K 1920GB FLASH R1 TAX 0FG 12+ VMAX100K 1920GB FLASH R1 UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319201BUT1	VMAX100K 1920GB FLASH R1 UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319201BUT2	VMAX100K 1920GB FLASH R1 UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F319205BTUT0	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319205BTUT1	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5 5	FL6F319205BTUT2 FL6F319205BUT0	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 12+ VMAX100K 1920GB FLASH R5(3+1) UPG 1-7	\$25,760.00 \$31,885.00	ES-1 ES-1	14% 14%	\$22,153.60 \$27,421.10	\$2,758.90 \$3,414.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,758.90 \$3,414.88
5	FL6F319205BUT1	VMAX100K 1920GB F LASH R5(3+1) UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319205BUT2	VMAX100K 1920GB FLASH R5(3+1) UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F319206BTUT0	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319206BTUT1	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5 5	FL6F319206BTUT2	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 12+ VMAX100K 1920GB FLASH R6(6+2)UPG 1-7	\$25,760.00	ES-1 ES-1	14% 14%	\$22,153.60 \$27,421.10	\$2,758.90 \$3,414.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,758.90 \$3,414.88
5	FL6F319206BUT0 FL6F319206BUT1	VMAX100K 1920GB FLASH R6(6+2)UPG 8-11	\$31,885.00 \$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319206BUT2	VMAX100K 1920GB FLASH R6(6+2)UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F319207BTUT0	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319207BTUT1	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319207BTUT2	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5 5	FL6F319207BUT0 FL6F319207BUT1	VMAX100K 1920GB FLASH R5(7+1) UPG 1-7 VMAX100K 1920GB FLASH R5(7+1) UPG 8-11	\$31,885.00 \$27,910.00	ES-1 ES-1	14% 14%	\$27,421.10 \$24,002.60	\$3,414.88 \$2,989.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,414.88 \$2,989.16
5	FL6F319207BUT2	VMAX100K 1920GB FLASH R5(7+1) UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F31920FBTUT0	VMAX100K 1920GB FLASH R6(14+2)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F31920FBTUT1	VMAX100K 1920GB FLASH R6(14+2)TAAUPG8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F31920FBTUT2	VMAX100K 1920GB FLASH R6(14+2)TAAUPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5 5	FL6F31920FBUT0	VMAX100K 1920GB FLASH R6(14+2)UPG 1-7 VMAX100K 1920GB FLASH R6(14+2)UPG 8-11	\$31,885.00	ES-1 ES-1	14% 14%	\$27,421.10	\$3,414.88 \$2,989.16	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,414.88
5	FL6F31920FBUT1 FL6F31920FBUT2	VMAX100K 1920GB FLASH R6(14+2)UPG 12+	\$27,910.00 \$25,760.00	ES-1	14%	\$24,002.60 \$22,153.60	\$2,758.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$2,989.16 \$2,758.90
5	FL6F31920SBTUT0	VMAX100K 1920GB FLASH SPARE TAAUPG	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F31920SBUT0	VMAX100K 1920GB FLASH SAS DRV SPARE UPG	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F39601BTUT0	VMAX100K 960GB FLASH R1 TAA UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	FL6F39601BTUT1	VMAX100K 960GB FLASH R1 TAA UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5 5	FL6F39601BTUT2 FL6F39601BUT0	VMAX100K 960GB FLASH R1 TAA UPG 12+ VMAX100K 960GB FLASH R1 UPG 1-7	\$14,925.00 \$18,475.00	ES-1 ES-1	14% 14%	\$12,835.50 \$15,888.50	\$1,598.47 \$1,978.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,598.47 \$1,978.67
5	FL6F39601BUT1	VMAX100K 960GB FLASH R1 UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6F39601BUT2	VMAX100K 960GB FLASH R1 UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	FL6F39605BTUT0	VMAX100K 960GBFLASH R5(3+1)TAAUPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5 5	FL6F39605BTUT1	VMAX100K 960GBFLASH R5(3+1)TAAUPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6F39605BTUT2 FL6F39605BUT0	VMAX100K 960GBFLASH R5(3+1)TAAUPG 12+ VMAX100K 960GB FLASH R5(3+1) UPG 1-7	\$14,925.00 \$18,475.00	ES-1 ES-1	14% 14%	\$12,835.50 \$15,888.50	\$1,598.47 \$1,978.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,598.47 \$1,978.67
5	FL6F39605BUT1	VMAX100K 960GB FLASH R5(3+1) UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6F39605BUT2	VMAX100K 960GB FLASH R5(3+1) UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	FL6F39606BTUT0	VMAX100K 960GBFLASH R6(6+2)TAAUPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	FL6F39606BTUT1	VMAX100K 960GBFLASH R6(6+2)TAAUPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6F39606BTUT2	VMAX100K 960GBFLASH R6(6+2)TAAUPG 12+	\$14,925.00 \$18,475.00	ES-1 ES-1	14% 14%	\$12,835.50 \$15,888.50	\$1,598.47 \$1,078.67	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,598.47 \$1,078.67
5 5	FL6F39606BUT0 FL6F39606BUT1	VMAX100K 960GB FLASH R6(6+2)UPG 1-7 VMAX100K 960GB FLASH R6(6+2)UPG 8-11	\$18,475.00 \$15,710.00	ES-1	14%	\$13,510.60	\$1,978.67 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,978.67 \$1,682.54
5	FL6F39606BUT2	VMAX100K 960GB FLASH R6(6+2)UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	FL6F39607BTUT0	VMAX100K 960GBFLASH R5(7+1)TAAUPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	FL6F39607BTUT1	VMAX100K 960GBFLASH R5(7+1)TAAUPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6F39607BTUT2	VMAX100K 960GBFLASH R5(7+1)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	FL6F39607BUT0 FL6F39607BUT1	VMAX100K 960GB FLASH R5(7+1) UPG 1-7 VMAX100K 960GB FLASH R5(7+1) UPG 8-11	\$31,885.00 \$15.710.00	ES-1 ES-1	14% 14%	\$27,421.10 \$13,510.60	\$3,414.88 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,414.88 \$1,682.54
5	FL6F39607BUT2	VMAX100K 960GB FLASH R5(7+1) UPG 12+	\$13,710.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	FL6F3960FBTUT0	VMAX100K 960GB FLASH R6(14+2)TAAUPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	FL6F3960FBTUT1	VMAX100K 960GB FLASH R6(14+2)TAAUPG8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6F3960FBTUT2	VMAX100K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	FL6F3960FBUT0	VMAX100K 960GB FLASH R6(14+2)UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50 \$13,510.60	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5 5	FL6F3960FBUT1 FL6F3960FBUT2	VMAX100K 960GB FLASH R6(14+2)UPG 8-11 VMAX100K 960GB FLASH R6(14+2)UPG 12+	\$15,710.00 \$14,925.00	ES-1 ES-1	14% 14%	\$13,510.60 \$12,835.50	\$1,682.54 \$1,598.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,682.54 \$1,598.47
5 5	FL6F3960SBTUT0	VMAX100K 960GB FLASH R0(14+2)0PG 12+ VMAX100K 960GB FLASH SPARE TAAUPG	\$14,925.00 \$18,475.00	ES-1	14%	\$12,835.50 \$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.47
5	FL6F3960SBUT0	VMAX100K 960GB FLASH SAS DRV SPARE UPG	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	FL6FM16001BT0	VMAX100K 1600GB FLASH R1 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FL6FM16001BT1	VMAX100K 1600GB FLASH R1 8-15	\$19,370.00	ES-1	14%	\$16,658.20	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FL6FM16001BT2	VMAX100K 1600GB FLASH R1 16-23	\$16,950.00	ES-1	14%	\$14,577.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6FM16001BT3	VMAX100K 1600GB FLASH R1 24+	\$16,140.00	ES-1	14%	\$13,880.40	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5 5	FL6FM16001BTUT0 FL6FM16001BTUT1	VMAX100K 1600GB FLASH R1 TAA UPG 1-7 VMAX100K 1600GB FLASH R1 TAA UPG 8-15	\$31,805.00 \$20,600.00	ES-1 ES-1	14% 14%	\$27,352.30 \$17,716.00	\$3,406.32 \$2,206.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,406.32 \$2,206.26
5	FL6FM16001BTUT2	VMAX100K 1600GB FLASH R1 TAA UPG 6-15 VMAX100K 1600GB FLASH R1 TAA UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FL6FM16001BTUT3	VMAX100K 1600GB FLASH R1 TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM16001BUT0	VMAX100K 1600GB FLASH R1 UPG 1-7	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	FL6FM16001BUT1 FL6FM16001BUT2	VMAX100K 1600GB FLASH R1 UPG 8-15 VMAX100K 1600GB FLASH R1 UPG 16-23	\$20,600.00 \$19,200.00	ES-1 ES-1	14% 14%	\$17,716.00 \$16,512.00	\$2,206.26 \$2,056.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,206.26 \$2,056.32
5	FL6FM16001BUT3	VMAX100K 1600GB FLASH R1 UPG 16-23 VMAX100K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FL6FM16005BT0	VMAX100K 1600GB FLASH R5(3+1) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FL6FM16005BT1	VMAX100K 1600GB FLASH R5(3+1) 8-15	\$19,370.00	ES-1	14%	\$16,658.20	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5 5	FL6FM16005BT2 FL6FM16005BT3	VMAX100K 1600GB FLASH R5(3+1) 16-23 VMAX100K 1600GB FLASH R5(3+1) 24+	\$16,950.00 \$16,140.00	ES-1 ES-1	14% 14%	\$14,577.00 \$13,880.40	\$2,542.50 \$2,421.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,542.50 \$2,421.00
5	FL6FM16005BTUT0	VMAX100K 1000GB FLASH R5(3+1) Z4+ VMAX100K 1600GB FLASH R5(3+1) TAA UPG 1-7	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM16005BTUT1	VMAX100K 1600GB FLASH R5(3+1)TAAUPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FL6FM16005BTUT2	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5 5	FL6FM16005BTUT3 FL6FM16005BUT0	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+ VMAX100K 1600GB FLASH R5(3+1) UPG 1-7	\$22,600.00 \$31,805.00	ES-1 ES-1	14% 14%	\$19,436.00 \$27,352.30	\$2,420.46 \$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,420.46 \$3,406.32
5	FL6FM16005BUT1	VMAX100K 1000GB FLASH R5(3+1) UPG 1-7 VMAX100K 1600GB FLASH R5(3+1) UPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FL6FM16005BUT2	VMAX100K 1600GB FLASH R5(3+1) UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FL6FM16005BUT3	VMAX100K 1600GB FLASH R5(3+1) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5 5	FL6FM16006BT0 FL6FM16006BT1	VMAX100K 1600GB FLASH R6(6+2) 1-7 VMAX100K 1600GB FLASH R6(6+2) 8-15	\$22,600.00 \$19,370.00	ES-1 ES-1	14% 14%	\$19,436.00 \$16,658.20	\$3,390.00 \$2,905.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,390.00 \$2,905.50
5	FL6FM16006BT2	VMAX100K 1600GB FLASH R6(6+2) 16-23	\$16,950.00	ES-1	14%	\$14,577.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FL6FM16006BT3	VMAX100K 1600GB FLASH R6(6+2) 24+	\$16,140.00	ES-1	14%	\$13,880.40	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FL6FM16006BTUT0	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 1-7	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	FL6FM16006BTUT1 FL6FM16006BTUT2	VMAX100K 1600GBFLASH R6(6+2)TAA UPG 8-15 VMAX100K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$27,120.00 \$23,730.00	ES-1 ES-1	14% 14%	\$23,323.20 \$20,407.80	\$2,904.55 \$2,541.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,904.55 \$2,541.48
5	FL6FM16006BTUT3	VMAX100K 1600GBI EASH R6(6+2)TAAUFG 16-25 VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM16006BUT0	VMAX100K 1600GB FLASH R6(6+2) UPG 1-7	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM16006BUT1	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5 5	FL6FM16006BUT2 FL6FM16006BUT3	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23 VMAX100K 1600GB FLASH R6(6+2) UPG 24+	\$23,730.00 \$22,600.00	ES-1 ES-1	14% 14%	\$20,407.80 \$19,436.00	\$2,541.48 \$2,420.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,541.48 \$2,420.46
5	FL6FM16007BT0	VMAX100K 1600GB FLASH R5(0+2) 0+G 24+ VMAX100K 1600GB FLASH R5(7+1) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FL6FM16007BT1	VMAX100K 1600GB FLASH R5(7+1) 8-15	\$19,370.00	ES-1	14%	\$16,658.20	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FL6FM16007BT2	VMAX100K 1600GB FLASH R5(7+1) 16-23	\$16,950.00	ES-1	14%	\$14,577.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5 5	FL6FM16007BT3 FL6FM16007BTUT0	VMAX100K 1600GB FLASH R5(7+1) 24+ VMAX100K 1600GB FLASH R5(7+1)TAA UPG 1-7	\$16,140.00 \$31,805.00	ES-1 ES-1	14% 14%	\$13,880.40 \$27,352.30	\$2,421.00 \$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,421.00 \$3,406.32
5	FL6FM16007BTUT1	VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FL6FM16007BTUT2	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FL6FM16007BTUT3	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5 5	FL6FM16007BUT0 FL6FM16007BUT1	VMAX100K 1600GB FLASH R5(7+1) UPG 1-7 VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	\$31,805.00 \$20,600.00	ES-1 ES-1	14% 14%	\$27,352.30 \$17,716.00	\$3,406.32 \$2,206.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,406.32 \$2,206.26
5	FL6FM16007BUT2	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FL6FM16007BUT3	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM1600FBT0	VMAX100K 1600GB FLASH R6(14+2) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	FL6FM1600FBT1 FL6FM1600FBT2	VMAX100K 1600GB FLASH R6(14+2) 8-15 VMAX100K 1600GB FLASH R6(14+2) 16-23	\$19,370.00 \$16,950.00	ES-1 ES-1	14% 14%	\$16,658.20 \$14,577.00	\$2,905.50 \$2,542.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,905.50 \$2,542.50
5	FL6FM1600FBT3	VMAX100K 1600GB FLASH R6(14+2) 16-25 VMAX100K 1600GB FLASH R6(14+2) 24+	\$16,140.00	ES-1	14%	\$13,880.40	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FL6FM1600FBTUT0	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPG1-7	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM1600FBTUT1	VMAX100K 1600GB FLSHDRVR6(14+2TAAUPG8-11	\$27,120.00	ES-1	14%	\$23,323.20	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5 5	FL6FM1600FBTUT2 FL6FM1600FBTUT3	V100K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23 VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPGA	\$23,730.00 \$22,600.00	ES-1 ES-1	14% 14%	\$20,407.80 \$19,436.00	\$2,541.48 \$2,420.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,541.48 \$2,420.46
5	FL6FM1600FBUT0	VMAX100K 1600GB FLASH R6(14+2) UPG 1-7	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM1600FBUT1	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5	FL6FM1600FBUT2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.80	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5 5	FL6FM1600FBUT3 FL6FM1600SB	VMAX100K 1600GB FLASH R6(14+2) UPG 24+ VMAX100K 1600GB FLASH SPARE	\$22,600.00 \$22,600.00	ES-1 ES-1	14% 14%	\$19,436.00 \$19,436.00	\$2,420.46 \$3,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,420.46 \$3,390.00
5	FL6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FL6FM2001BT1	VMAX100K 200GB FLASH R1 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5 5	FL6FM2001BT2 FL6FM2001BT3	VMAX100K 200GB FLASH R1 128-191 VMAX100K 200GB FLASH R1192+	\$3,065.00 \$2,930.00	ES-1 ES-1	14% 14%	\$2,635.90 \$2,519.80	\$459.75 \$439.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$459.75 \$439.50
5	FL6FM2001BTUT0	VMAX100K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2001BTUT1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2001BTUT2	VMAX100K 200GB FLASH R1 TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5 5	FL6FM2001BUT0	VMAX100K 200GB FLASH R1 UPG 1-63 VMAX100K 200GB FLASH R1 UPG 64-95	\$5,475.00 \$5,106.00	ES-1 ES-1	14% 14%	\$4,708.50 \$4,301.16	\$586.37 \$546.85	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$586.37 \$546.85
5 5	FL6FM2001BUT1 FL6FM2001BUT2	VMAX100K 200GB FLASH R1 UPG 64-95 VMAX100K 200GB FLASH R1 UPG 96+	\$5,106.00 \$4,257.00	ES-1 ES-1	14% 14%	\$4,391.16 \$3,661.02	\$546.85 \$455.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.85 \$455.92
5	FL6FM2005BT0	VMAX100K 200GB FLASH R5(3+1) 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FL6FM2005BT1	VMAX100K 200GB FLASH R5(3+1) 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FL6FM2005BT2	VMAX100K 200GB FLASH R5(3+1) 128-191	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5 5	FL6FM2005BT3 FL6FM2005BTUT0	VMAX100K 200GB FLASH R5(3+1) 192+ VMAX100K 200GB FLASHR5(3+1)TAAUPG 1-63	\$2,930.00 \$5,475.00	ES-1 ES-1	14% 14%	\$2,519.80 \$4,708.50	\$439.50 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$439.50 \$586.37
5	FL6FM2005BTUT1	VMAX100K 200GB FLASHR5(3+1)TAAUPG 1-03 VMAX100K 200GB FLASHR5(3+1)TAAUPG 64-95	\$5,475.00 \$5,106.00	ES-1	14%	\$4,706.50 \$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2005BTUT2	VMAX100K 200GB FLASHR5(3+1)TAAUPG 96+	\$4,257.00		14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2005BUT0	VMAX100K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	FL6FM2005BUT1 FL6FM2005BUT2	VMAX100K 200GB FLASH R5(3+1) UPG 64-95 VMAX100K 200GB FLASH R5(3+1) UPG 96+	\$5,106.00 \$4,257.00	ES-1 ES-1	14% 14%	\$4,391.16 \$3,661.02	\$546.85 \$455.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.85 \$455.92
J	I LUI IVIZUUJDU IZ	VINITO COURT 20000 I EMOIT NO(011) OF 0 30T	φ4,237.00	LO-1	14 70	φ3,001.02	φ455.92	φυ.00	φυ.υυ	φυ.00	φυ.00	ψ+υυ.⊎∠

Decoration   Dec						N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
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Fig.   Part													
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Company of the Comp	5		VMAX100K 200GBFLASH R6(6+2)TAAUPG 1-63		ES-1	14%					\$0.00		
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5   Part August   17   March 1960   16   16   16   16   16   16   16													
1	5	FL6FM2006BUT2				14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00		\$455.92
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S   1.45   1.4	5	FL6FM2007BTUT0	VMAX100K 200GB FLASHR5(7+1)TAAUPG 1-63		ES-1		\$4,708.50	\$586.37	\$0.00		\$0.00	\$0.00	\$586.37
S. PLANSCORTUTO													
S.   ELPHANDOUTH   WANTON ZOUGH FLANN RECKNIF   FLORE 64.50   \$1,000   \$1													
A MATRICE CONTROL   MATRICE													
S. P. FERRODOTT   VALANTING SCOOP FLASH RIGH (1-2) 4-157   10.05   1	5					14%							
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S   FERFERGERETET   WAXANDOSCOGER LANGE PRESENT FOR STATE   12,000   10,0	-												
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FEFFENDERFIEIT   WAAX-1000 ZOOD FLASH RIGHT-12/JUFG 1-63   50.00 E.   50.00													
F. FEFFENDERFELT   MACKING FOODER FLASH PRICE "ALP SHEEP S													
FERNINGORPEATE   MACHINIC COURT FLASH PRINT CO													
S. FLEPHONDOR   VANATION (2006 FLASH PINT) EPARE UPTO   S. 17.00   S. 10.00													
Fig-Made	5	FL6FM200SB		\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00		\$0.00	\$0.00	
FLEFMANDTETT	-												
FLEFMODITET  VIALATION (ADDRE PLASH R1 64-96   \$55.85.00   Eb.1   149,													
F. FLEFMODITTTO   VAIANTOK-RODE FLASH RT 164-   145-   1	-												
FIRPHMODISTUTY   MAXIXON 4000B FLASH RIT AAL IPC 49+   \$7,700.00   ES-1   14%   \$8,000   \$0.													
FIRSTMODISTRIT   VALANTION FLOOR FLASH RT I AT LIPE 4:13   150.00   150.0													
Fige-Mindollari													
F. FLEFMONDSTIT   VIALXY100K-000GB FLASH R LUPR 30-47   S0,860.00   ES-1   14%   S3,070   S1,034-59   S0,00													
F. F.EFMADGSBT1													
F. FLEFMANDSET1		FL6FM4001BUT2	VMAX100K 400GB FLASH R1 UPG 48+	\$7,790.00	ES-1		\$6,699.40	\$834.31		\$0.00		\$0.00	\$834.31
F. FLEFMADGETT													
FILEPHANOGENTI													
F. FLEFMAGGETUT   VMAXTOKI 400GB FLASHRE(3*1)TAUPG 3:31   \$10.395.00   ES-1   14%   \$8,039.70   \$1,113.30   \$0.00   \$0.00   \$0.00   \$1,034.59   \$1.70   \$1.7	-												
5         FL6FMA00SBUTU Defacing         VMAX100K 400GB FLASH RR(3-1) IPG-31         \$1,0350.00         \$5.00	5					14%			\$0.00		\$0.00	\$0.00	
5         FLEFMA00SBUT1 VMAXYXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX													
5 FLEFMADOBEUT VMAXTOK ADDOE FLASH RR(3-1) UPG 32-7  5 FLEFMADOBEUT VMAXTOK ADDOE FLASH RR(3-1) UPG 48-7  5 FLEFMADOBEUT VMAXTOK ADDOE FLASH RR(3-1) UPG 32-17  5 FLE													
5         FLEFMMODBETUZ         VMAX100K 400GB FLASH RG(6+2) 1-31         \$7,790.0         ES-1         14%         \$6,994.0         \$834.31         \$0.00 <td></td>													
5         FLEFM4000BBT1 MMX100K 400GB FLASH Re(Re+2) 24-95         \$6,900.00         ES-1         14%         \$5,934.00         \$1,005.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,005.00         \$0.00													
5         FLEFMM006BT2 VMAX100K 400GB FLASH R6(6+2) 64-95         \$5,565.00         ES-1         14%         \$4,765.20         \$579.575         \$0.00         \$0.00         \$0.00         \$0.00         \$50.00													
5 FLEFMMOOBBTUT VMAXYOW 400GB FLASH RR(6+2)90+ 5 FLEFMMOOBBTUT VMAXYOW 400GB FLASH RR(6+2)7AUPG 1:31 5 FLEFMMOOBBTUT VMAXYOW 400GB FLASHRR(6+2)7AUPG 32-47 5 FLEFMMOOBBTUT VMAXYOW 400GB FLASHRR(6+2)7AUPG 32-47 5 FLEFMMOOBBTUT VMAXYOW 400GB FLASHRR(6+2)7AUPG 32-47 5 FLEFMMOOBBTUT VMAXYOW 400GB FLASHRR(6+2)7AUPG 49+ 5 FLEFMMOOBBUT VMAXYOW 400GB FLASHRR(6+2)1PG 49+ 5 FLEFMMOOPBUT VMAXYOW 400GB FLASHRR(6+1)1PG 49+ 5 FLEFMMOOPBUT V													
5         FLEFMA008BTUTO         VMAX100K 40006 B FLASHR8(θe/2)TAAUPG 3-31         \$10,385.00         ES-1         14%         \$8,939.70         \$1,113.30         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FLEFMA008BTUT2         VMAX100K 400GB FLASHR8(θe/2)TAAUPG 49+         \$7,790.00         ES-1         14%         \$8,689.40         \$8,33.15         \$0.00													
FILEFMA00BETUT1													
FLEFMA00BUT1 VMAX100K 400GB FLASH R6(6-2)UPG 3-31 \$10.395.00 ES-1 14% \$8.393.70 \$1.113.30 \$0.00 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$0.00 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$0.00 \$0.00 \$0.00 \$1.03.459 \$1.113.30 \$1		FL6FM4006BTUT1		\$9,660.00	ES-1	14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5         FL6FM4006BUT1         VMAX100K 400GB FLASH R6(6+2)JUPG 48+         \$9,660.00         ES-1         14%         \$6,699.40         \$3,034.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FL6FM4006BUT2         VMAX100K 400GB FLASH R6(6+2)JUPG 48+         \$7,790.00         ES-1         14%         \$6,699.40         \$834.31         \$0.00	-												
5         FL6FM4007BT7         VMAX100K 400GB FLASH R6[r+2]UPG 48+         \$7.790.00         ES-1         14%         \$6,699.40         \$834.31         \$0.00													
5         FL6FM4007BT0         VMAX100K 400GB FLASH RS(7+1) 1-31         \$7,425.00         ES-1         14%         \$6,385.50         \$1,113.75         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,113.75           5         FL6FM4007BT2         VMAX100K 400GB FLASH RS(7+1) 32-63         \$6,900.00         \$5,565.00         ES-1         14%         \$5,934.00         \$1,035.00         \$0.00<													
5         FL6FM4007BTZ         VMAX100K 400GB FLASH RS(7+1) 64-95         \$5,565.00         ES-1         14%         \$4,785.90         \$834.75         \$0.00<		FL6FM4007BT0	VMAX100K 400GB FLASH R5(7+1) 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5         FL6FM4007BT3         VMAX100K 400GB FLASH R5(7+1) 9e+         \$5,305.00         ES-1         14%         \$4,562.30         \$795.75         \$0.00         \$0.00         \$0.00         \$0.00         \$705.75           5         FL6FM4007BTUT0         VMAX100K 400GB FLASHRS(7+1)TAAUPG 1-31         \$10,395.00         ES-1         14%         \$8,307.60         \$1,034.59         \$0.00         \$0.00         \$0.00         \$10.00         \$1,034.59           5         FL6FM4007BTUT1         VMAX100K 400GB FLASHRS(7+1)TAAUPG 48+         \$7,790.00         ES-1         14%         \$6,699.40         \$834.31         \$0.00 <td>-</td> <td></td>	-												
5         FL6FM4007BTUT0         VMAX100K 400GB FLASHRS(7+1)TAAUPG 3-247         \$1,035.00         ES-1         14%         \$8,397.0         \$1,113.30         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.30           5         FL6FM4007BTUT1         VMAX100K 400GB FLASHRS(7+1)TAAUPG 32-47         \$9,660.00         ES-1         14%         \$8,397.60         \$1,034.59         \$0.00	-												
5         FL6FM4007BTUT1         VMAX100K 400GB FLASHRS(7+1)TAQUPG 32-47         \$9,660.00         ES-1         14%         \$8,307.60         \$1,034.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FL6FM4007BUT2         VMAX100K 400GB FLASHRS(7+1)TAQUPG 48+         \$7,790.00         ES-1         14%         \$6,699.40         \$834.31         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FL6FM4007BUT0         VMAX100K 400GB FLASH RS(7+1) UPG 1-31         \$10,395.00         ES-1         14%         \$8,997.0         \$1,113.30         \$0.00         \$0.00         \$0.00         \$0.00         \$1,013.30           5         FL6FM4007BUT1         VMAX100K 400GB FLASH RS(7+1) UPG 22-47         \$9,660.00         ES-1         14%         \$8,397.60         \$1,034.59         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FL6FM4007BUT2         VMAX100K 400GB FLASH RS(7+1) UPG 48+         \$7,790.00         ES-1         14%         \$6,699.40         \$834.31         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00	5												
5         FL6FM4007BUT2         VMAX100K 400GB FLASHRS(7+1)TAQUPG 48+         \$7,790.00         ES-1         14%         \$8,699.40         \$834.31         \$0.00         \$0.00         \$0.00         \$0.00         \$10.00         \$10.00         \$10.00         \$0.00         \$0.00         \$0.00         \$10.30         \$10.30         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1.33.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1.03.59         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1.03.59         \$0.00	5		VMAX100K 400GB FLASHR5(7+1)TAAUPG 32-47										
5         FL6FM4007BUT1         VMAX100K 400GB FLASH R5(7+1) UPG 32-47         \$9,660.00         ES-1         14%         \$8,307.60         \$1,034.59         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FL6FM4007BUT2         VMAX100K 400GB FLASH R5(7+1) UPG 48+         \$7,790.00         ES-1         14%         \$6,699.40         \$834.31         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FL6FM400FBT0         VMAX100K 400GB FLASH R6(14+2) 1-31         \$7,425.00         ES-1         14%         \$6,385.50         \$1,113.75         \$0.00         \$0.00         \$0.00         \$0.00         \$1,034.59           5         FL6FM400FBT1         VMAX100K 400GB FLASH R6(14+2) 1-31         \$7,425.00         ES-1         14%         \$5,934.00         \$1,035.00         \$0.00	-	FL6FM4007BTUT2	VMAX100K 400GB FLASHR5(7+1)TAAUPG 48+	\$7,790.00	ES-1		\$6,699.40	\$834.31		\$0.00	\$0.00	\$0.00	\$834.31
5 FL6FM4007BUT2 VMAX100K 400GB FLASH R6(7+1) UPG 48+ \$7,790.00 ES-1 14% \$6,699.40 \$834.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$834.31 5 FL6FM400FBT0 VMAX100K 400GB FLASH R6(14+2) 1-31 \$7,425.00 ES-1 14% \$6,395.50 \$1,113.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,113.75 \$1,010 \$1,010 \$1,013.75 \$1,010 \$1,013.75 \$1,010 \$1,013.75 \$1,010 \$1,013.75 \$1,010 \$1,010 \$1,013.75 \$1,010 \$	-												
5         FL6FM400FBT0         VMAX100K 400GB FLASH R6[(14+2) 1-31         \$7,425.00         ES-1         14%         \$6,385.50         \$1,113.75         \$0.00         \$0.00         \$0.00         \$0.00         \$1,035.75           5         FL6FM400FBT1         VMAX100K 400GB FLASH R6[(14+2) 32-63         \$6,900.00         ES-1         14%         \$5,934.00         \$1,035.00         \$0.00<	-												
5       FL6FM400FBT1       VMAX100K 400GB FLASH R6(14+2) 32-63       \$6,900.00       ES-1       14%       \$5,934.00       \$1,035.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$0.00       \$1,035.00       \$0.00													
5 FL6FM400FBT3 VMAX100K 400GB FLASH R6(14+2) 60+ \$5,305.00 ES-1 14% \$4,562.30 \$795.75 \$0.00 \$0.00 \$0.00 \$705.75 \$ FL6FM400FBTUT0 VMAX100K 400GBFLASH R6(14+2) TAAUPG 32-47 \$9,660.00 ES-1 14% \$8,307.60 \$1,113.30 \$0.00 \$0.00 \$0.00 \$0.00 \$1,103.45 \$ FL6FM400FBTUT1 VMAX100K 400GBFLASH R6(14+2) TAAUPG 32-47 \$9,660.00 ES-1 14% \$8,307.60 \$1,034.59 \$0.00 \$0.00 \$0.00 \$0.00 \$1,034.59		FL6FM400FBT1	VMAX100K 400GB FLASH R6(14+2) 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 FL6FM400FBTUT0 VMAX100K 400GBFLASH R6(14+2)TAAUPG 1-31 \$10,395.00 ES-1 14% \$8,939.70 \$1,113.30 \$0.00 \$0.00 \$0.00 \$0.00 \$1,113.30 5 FL6FM400FBTUT1 VMAX100K400GBFLASH R6(14+2)TAAUPG 32-47 \$9,660.00 ES-1 14% \$8,307.60 \$1,034.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,034.59													
5 FL6FM400FBTUT1 VMAX100K400GBFLASH R6(14+2)TAAUPG 32-47 \$9,660.00 ES-1 14% \$8,307.60 \$1,034.59 \$0.00 \$0.00 \$0.00 \$0.00 \$1,034.59													

Dec     Dec     Dec   Decomproy     Decomproy   Deco						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1   Proposed Part	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Part													
1	-												
Part	-												
Paymone   Paym													
Part													
Column													
Page													
Page	5					14%						\$0.00	
PRINTED   VALUE   1.000   1.													
Part													
S. P. PERMONDETTY   VALANDOS CORDE PLANET   1972													
S   FLEMMORDER   11   12   12   13   13   13   13   13		FL6FM8001BUT2											
S. PERFERONDETT   MACKOOK GROUPS   FLABSHERS   FLABS													
A PLEANMOND TO A MAN CONTROL PLANE (1974)   1.322.70   1.00   1													
SEPTIMENSIERT   MACROS GROSS   LANGES   1,000   1,00													
S. P. PRAMORENTITE													
STATEMENSON_TITED													
S   FLAFFANCORULTI													
S   FERFENDENTITY   VALANTON GOOD FLASH PROPEY   1982   11   1982   11   1982   10   10   10   10   10   10   10   1													
S   Furthermoorning   MANATOM ROBGE FLASH Right-1 (0.31)   1.02   1.00													
FigFARESSTREET  VAMANDES ROOGE FLASH RIGHT  53-67   93,580.0   E5-1 Hrs   F0,014 D0   51,022 PS   50,00   50,00   50,00   50,00   51,022 PS   51,022													
S. FERFANDERST3	-												
F. FERFENDERFORT   MANATONI KOOGE PLASHING-17 AUMP 12-22   17-70	-												
FERFENDMENTITY   MAANTING MOOR PLASHERGY-TIALAND 19-23   \$15,700   ES-1   \$14,6   \$15,310.00   \$1,000   \$0.00   \$0.00   \$0.00   \$1,000													
Feffendent   Fef	5		VMAX100K 800GB FLASHR6(6+2)TAAUPG 16-23										
Full-PlaceMode/Till   MAKK100 RODGE FLASH Reje-Zilling 19-23   \$15,710.00   ES-1   44%   \$11,155.00   \$1,360.00   \$0													
F.F.FFH8000EBUTZ													
F.F.FMR0079T0   VMAX100 R0000 FLASH R57*1]-1-15   \$1,000   \$1,000   \$3,00													
Fightheonotity													
FLEFHMODTETTO													
FIREMAND/TEUTING   MAX.YGOR, RODGE FLASHEQ?**IT/AMUPG 1-12   114%   1157500   13,1922.61   80.00   5													
FIRSTMOOTPITUT   VMAXTOOR ROODE FLASHRQ(**)*TAAUPC 16-23   \$15,70.00   \$5.7 1.04%   \$13,810.00   \$3,00.0	-												
F. FLEFMBOOTBUTT  VAMAYION KOOGE FLASH RQT-Y-IJPPC 1-15   \$18,25.00   \$1,962.61   \$1,00   \$0,00   \$0,00   \$1,962.61   \$1,00   \$1,962.61   \$1,00   \$1													
F. FLEFMODTPUT   VMAX100X 000GB FLASH RQT+71)PG 16-23   \$15,710.00   ES-1   14%   \$13,510.00   \$1,682.24   \$0.00   \$0.00   \$0.00   \$1,082.04   \$13,080.00   \$1,082.04   \$1,0													
F. FLEFMBOOFBIT   VALAX100K BOOGE FLASH RR(14-2) 16-51   \$13,096.00   ES-1   14%   \$11,079.06   \$1,090.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$1,090.06													
F. FLEFMROOFETT  VMAX100K BOOGE FLASH Re[14-2] 1-15													
FLEFMBORPET2 WMAX100K BOOGB FLASH RR(14-2) 22-47													
FLEFMBOREFITION VIAMATION RODGE FLASH RR[14-2]*AUPC 1-15	5									\$0.00			
F. FLEFMBOEFBILTI VIDACINON BOOGBFLASH RR(14-2)TAAUPG 1-52 S15,710.00 E9-1 14% \$15,796.90 \$1,982.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,982.61 \$1,980.90 \$1													
For   FLGFM800FBTUT1   VMAXTOK 800GBFLASH RR[44*2]TAAUPG 42.29   \$15,770.00   ES-1   14%   \$11,679.6   \$1,390.80   \$0.00   \$0.00   \$0.00   \$3,00.80   \$5.00   \$3,00.80   \$5.00   \$5.													
5         FLGFMR00FDBUTO         VMAX100K 800GB FLASH R6(14+2) µPG 1-1623         \$18,325.00         ES-1         14%         \$15,759.50         \$1,982.61         \$0.00         \$0.00         \$0.00         \$0.00         \$1,982.61           5         FLGFMR00FBUT2         VMAX100K 800GB FLASH R6(14+2) µPG 61+2         \$12,986.00         ES-1         14%         \$11,167.96         \$1,380.80         \$0.00         \$1,984.25         \$0.00         \$0.00         \$0.00         \$0.00         \$1,984.26         \$0.00 </td <td></td>													
FIGH-MODFBIUT	-												
FILEMBRONSB	-												
5 FLEFMBOOSB VMAX100K 800GF FLASH SPÄRE' \$13,095.00 ES-1 14% \$11,261.70 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$16.95 FLEFMBOOSBU VMAX 100K 800GF FLASH DRIVE SPARE UPG \$18,325.00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$10.00 \$0.00 \$0.00 \$0.00 \$249.54 \$10.00 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$10.00 \$0													
5 FLEFMBOOSBU VMAX 100K 1200GB 10K SAS DRV R1 UPG 5 FS610122001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS610122001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS610122001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS610122001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS610122001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS61012001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS61012001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS61012001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS61012001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS61012001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS61012001BU VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG 5 FS6103001BU VMAX 100K 1200GB 10K													
5 FS61012001BU VMAX 100K 1200GB 10K SAS DRV R1 UPG \$2,330.00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0	5		VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$18,325.00			\$15,759.50	\$1,962.61		\$0.00			
FS61012005BTU													
5 F\$61012005BU VMAX 100K 1200GB 10K SAS DRY R5(3+1)UPG \$2,330.00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.0													
5 F\$61012006BTU VMAX 100K 12006B 10K SAS DRR8(6+2)TÄAUPG \$2,330.00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5.00 \$0													
5         FS61012007BTU         VMAX 100K 1200GB 10K SAS DRRS(7+1)TAUPG         \$2,330.00         ES-1         14%         \$2,003.80         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$20.03         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$249.54         \$0.00													
5         FS61012007BU         VMAX 100K 1200GB 10K SAS DRV R6(7+1)UPG         \$2,330.00         ES-1         14%         \$2,003.80         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$20.05         \$0.00         \$20.03.80         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$2.003.80         \$249.54         \$0.00													
5 FS6101200FBTU VMAX 100K 1200GB 10K SAS RR(14+2)TAAUPG \$2,330.00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 5 FS6101200FBU VMAX 100K 1200GB 10K SAS RR(14+2)UPG \$2,330.00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 5 FS6101200SBTU VMAX 100K 1200GB 10K SAS SPARE TAA UPG \$2,330.00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$0.00 \$0	-												
5         FS6101200FBU         VMAX 100K 1200GB 10K SAS R6[14+2]UPG         \$2,330.00         ES-1         14%         \$2,003.80         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$20.95.4           5         FS6101200SBU         VMAX 100K 1200GB 10K SAS SPARE TAA UPG         \$2,330.00         ES-1         14%         \$2,003.80         \$249.54         \$0.00         \$0.00         \$0.00         \$0.00         \$20.00         \$20.00         \$20.00         \$0.00	-									7			
5 FS6103001BU VMAX 1000 3006B 10K SAS SPARE UPG \$2,330 00 ES-1 14% \$2,003.80 \$249.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$249.54 \$5 FS6103001BU VMAX 100K 3006B 10K SAS DRV R1 TAA UPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$80.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$	5					1111					1	1	
5 FS6103001BTU VMAX 100K 300GB 10K SAS DRV R1 TAA UPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.													
5         FS6103001BU         VMAX 100K 300GB 10K SAS DRV R1 UPG         \$805.00         ES-1         14%         \$692.30         \$86.22         \$0.00         \$0.00         \$0.00         \$0.00         \$86.22           5         FS6103005BU         VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG         \$805.00         ES-1         14%         \$692.30         \$86.22         \$0.00         \$0.00         \$0.00         \$0.00         \$86.22           5         FS6103006BTU         VMAX 100K 300GB 10K SAS DRV R5(3+1)TAAUPG         \$805.00         ES-1         14%         \$692.30         \$86.22         \$0.00 </td <td></td>													
5 FS6103005BTU VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.0													
5 F\$6103006BU VMAX 100K 300GB 10K SAS DRV R5(3+1)UPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$80.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00													
5 FS6103006BTU VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$80.20 \$86.22 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.													
5 FS6103007BTU VMAX 100K 300GB 10K SAS DRVRS(7+1)TAUPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 \$0.00 \$0.0													
5 FS6103007BU VMAX 100K 300GB 10K SAS DRV RS(7+1)UPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22 5 FS610300FBTU VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22													
5 FS610300FBTU VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG \$805.00 ES-1 14% \$692.30 \$86.22 \$0.00 \$0.00 \$0.00 \$0.00 \$86.22													
	-												
	5	FS610300FBU	VMAX 100K 300GB 10K SAS DR R6(14+2)UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22

BAND   SKU   DESCRIPTION   LIST PRICE USD   CATEGORY CODE   NVP LEVEL 1   DISCOUNT %   NVP LEVEL 1 NET PRICE   LP MNT ANNUAL (STANDARD)   LP WAR UP (REMIUM) (BASIC)	0 \$0.00 \$880 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$201 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5         FS610300SBU         VMAX 100K 300GB 10K SAS DR SPARE UPG         \$805.00         ES-1         14%         \$92.30         \$86.22         \$9.00         \$0.00	0 \$0.00 \$880 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$201 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5         FS6106001BTU         VMAX 100K 600GB 10K SAS DRV R1 TAA UPG         \$1,510.00         ES-1         14%         \$1,298.60         \$161.72         \$0.00         \$0	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 F\$6106001BU VMAX 100K 600GB 10K SAS DRV R5(3+1)UPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$201 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5         FS6106005BTU         VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAUPG         \$1,510.00         ES-1         14%         \$1,298.60         \$161.72         \$0.00	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$201 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS616606BTU VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00 \$0.0	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS6106006BU VMAX 100K 600GB 10K SAS DRV R6(6+2)UPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS6106007BTU VMAX 100K 600GB 10K SAS DRVR5(7+1)TAAUPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00 \$0.	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS6106007BU VMAX 100K 600GB 10K SAS DRV R5(7+1)UPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS610600FBU VMAX 100K 600GB 10K SAS R6(14+2)UPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00 \$0.00 \$0.00	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
	0 \$0.00 \$161 0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
	0 \$0.00 \$161 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS610600SBTU VMAX 100K 600GB 10K SAS SPARE TAA UPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00	0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS6153001BTU VMAX 100K 300GB 15K SAS DRV R1 TAA UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00	0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS6153001BU VMAX 100K 300GB 15K SAS DRV R1 UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00	0 \$0.00 \$221 0 \$0.00 \$221 0 \$0.00 \$221
5 FS6153005BTU VMAX 100K 300GB 15K SAS DRVR5(3+1)TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.	0 \$0.00 \$221 0 \$0.00 \$221
5 FS6153005BU VMAX 100K 300GB 15K SAS DRV R5(3+1) UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00	0 \$0.00 \$221
5 FS6153006BU VMAX 100K 300GB 15K SAS DRV R6(6-2) UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00	n \$0.00 ¢221
5 FS6153007BTU VMAX 100K 300GB 15K SAS DRVR5(7+1)TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00	
5 FS6153007BU VMAX 100K 300GB 15K SAS DRV R5(7+1) UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00	
5 FS615300FBTU VMAX 100K 300GB 15K SAS DRR6(14+2)TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.	
5 FS615300SBTU VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$	
5 FS615300SBU VMAX 100K 300GB 15K SAS DRV SPARE UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00	
5 FS6FM16001BT1 VMAX100K 1600GB FLASH R1 1-7 \$22,600.00 ES-1 14% \$19,436.00 \$3,390.00 \$0.0	
5 FS6FM16001BT2 VMAX100K 1600GB FLASH R1 16-23 \$16,950.00 ES-1 14% \$14,577.00 \$2,542.50 \$0.00 \$0	
5 F56FM16001BTUTO VMAX100K 1600GB FLASH R1 TAA UPG 1-7 \$31,805.00 ES-1 14% \$27,352.30 \$3,406.32 \$0.00 \$0.00 \$	
5 FS6FM16001BTUT1 VMAX100K 1600GB FLASH R1 TAA UPG 8-15 \$20,600.00 ES-1 14% \$17,716.00 \$2,206.26 \$0.00 \$0.00 \$0.00	0 \$0.00 \$2,206
5 FS6FM16001BTUT2 VMAX100K 1600GB FLASH R1 TAA UPG 16-23 \$19,200.00 ES-1 14% \$16,512.00 \$2,056.32 \$0.00 \$0.00 \$0.00	
5 FS6FM16001BTUT3 VMAX100K 1600GB FLASH R1 TAA UPG 24+ \$22,600.00 ES-1 14% \$19,436.00 \$2,420.46 \$0.00	
5 FS6FM16001BUT1 VMAX100X1600GB FLASH R1 UPG 8-15 \$20,600.00 ES-1 14% \$17,716.00 \$2,206.26 \$0.00 \$0.00 \$	
5 FS6FM16001BUT2 VMAX100K 1600GB FLASH R1 UPG 16-23 \$19,200.00 ES-1 14% \$16,512.00 \$2,056.32 \$0.00 \$0.00 \$0.00	0 \$0.00 \$2,056
5 FS6FM6001BUT3 VMAX100K 1600GB FLASH R1 UPG 24+ \$22,600.00 ES-1 14% \$19,436.00 \$2,420.46 \$0.00	
5 FS6FM16005BT0 VMAX100K 1600GB FLASH R5(3+1) 1-7 \$22,600.00 ES-1 14% \$19,436.00 \$3,390.00 \$0.00	
5 FS6FM16005BT2 VMAX100K 1600GB FLASH R5(3+1) 16-23 \$16,950.00 ES-1 14% \$14,577.00 \$2,542.50 \$0.00 \$0.00 \$0.00	
5 FS6FM16005BT3 VMAX100K 1600GB FLASH R5(3+1) 24+ \$16,140.00 ES-1 14% \$13,880.40 \$2,421.00 \$0.00	
5 FS6FM16005BTUT0 VMAX100K 1600GBFLASH R5(3+1)TAAUPG 1-7 \$31,805.00 ES-1 14% \$27,352.30 \$3,406.32 \$0.00 \$0.0	
5 FS6FM16005BTUT2 VMAX100K 1600GBFLASH R5(3+1)TAAUPG 16-23 \$19,200.00 ES-1 14% \$15,512.00 \$2,056.32 \$0.00 \$0.00 \$5	
5 FS6FM16005BTUT3 VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+ \$22,600.00 ES-1 14% \$19,436.00 \$2,420.46 \$0.00 \$0.00 \$0.00	
5 FS6FM16005BUT0 VMAX100K 1600GB FLASH R5(3+1) UPG 1-7 \$31,805.00 ES-1 14% \$27,352.30 \$3,406.32 \$0.00	
5 FS6FM16005BUT1 VMAX100K 1600GB FLASH R5(3+1) UPG 8-15 \$20,600.00 ES-1 14% \$17,716.00 \$2,206.26 \$0.00	
5 FS6FM16005BUT3 VMAX100K 1600GB FLASH R5(3+1) UPG 24+ \$22,600.00 ES-1 14% \$19,436.00 \$2,420.46 \$0.00 \$0.00 \$0.00	
5 FS6FM16006BT0 VMAX100K 1600GB FLASH R6(6+2) 1-7 \$22,600.00 ES-1 14% \$19,436.00 \$3,390.00 \$0.00 \$0.00 \$0.00	
5 FS6FM16006BT1 VMAX100K 1600GB FLASH R6(6+2) 8-15 \$19,370.00 ES-1 14% \$16,658.20 \$2,905.50 \$0.0	
5 F S56FM16000B13 VMAX100X 16000B FLASH R6(6+2) 24+ \$10,900.00 ES-1 14% \$13,077.00 \$2,042.00 \$0.	
5 FS6FM16006BTUT0 VMAX100K 1600GBFLASH R6(6+2)TAAUPG 1-7 \$31,805.00 ES-1 14% \$27,352.30 \$3,406.32 \$0.00 \$0.00 \$0.00	
5 FS6FM16006BTUT1 VMAX100K 1600GB FLASH R6(6+2)TAAUPG 8-15 \$27,120.00 ES-1 14% \$23,323.20 \$2,904.55 \$0.00 \$0.00 \$0.00	
5 FS6FM16006BTUT2 VMAX100K 1600GBFLASH R6(6+2)TAAUPG 16-23 \$23,730.00 ES-1 14% \$20,407.80 \$2,541.48 \$0.00 \$0	
5 FS6FM16006BUT0 VMAX100X 1600GB FLASH R6(6+2)UPG 1-7 \$21,805.00 ES-1 14% \$27,352.30 \$3,406.32 \$0.00 \$0.00 \$5	
5 FS6FM16006BUT1 VMAX100K 1600GB FLASH R6(6+2) UPG 8-15 \$27,120.00 ES-1 14% \$23,323.20 \$2,904.55 \$0.00 \$0.00 \$0.00	
5 FS6FM16006BUT2 VMAX100K 1600GB FLASH R6(6+2) UPG 16-23 \$23,730.00 ES-1 14% \$20,407.80 \$2,541.48 \$0.00 \$0.00 \$0.00	
5 FS6FM16006BUT3 VMAX100K 1600GB FLASH R6(6+2) UPG 24+ \$22,600.00 ES-1 14% \$19,436.00 \$2,420.46 \$0.00	
5 FS6FM16007BT1 VMAX100X 1600GB FLASH R5(7+1) 8-15 \$19,370.00 ES-1 14% \$16,658.20 \$2,905.50 \$0.00 \$0.00 \$0.00	
5 FS6FM16007BT2 VMAX100K 1600GB FLASH R5(7+1) 16-23 \$16,950.00 ES-1 14% \$14,577.00 \$2,542.50 \$0.00 \$0.00 \$0.00	
5 FS6FM16007BT3 VMAX100K 1600GB FLASH R5(7+1) 24+ \$16,140.00 ES-1 14% \$13,880.40 \$2,421.00 \$0.00 \$0.00 \$0.00	
5 FS6FM16007BTUT0 VMAX100K 1600GBFLASH R5(7+1)TAAUPG 1-7 \$31,805.00 ES-1 14% \$27,352.30 \$3,406.32 \$0.00 \$0.0	
5 FS6FM16007BTUT1 VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15 \$20,600.00 ES-1 14% \$17,716.00 \$2,206.26 \$0.00 \$0	
5 FS6FM16007BTUT3 VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+ \$22,600.00 ES-1 14% \$19,436.00 \$2,420.46 \$0.00 \$0.00 \$0.00	0 \$0.00 \$2,420
5 FS6FM16007BUT0 VMAX100K 1600GB FLASH R5(7+1) UPG 1-7 \$31,805.00 ES-1 14% \$27,352.30 \$3,406.32 \$0.00 \$0.00 \$0.00	
5 FS6FM16007BUT1 VMAX100K 1600GB FLASH R5(7+1) UPG 8-15 \$20,600.00 ES-1 14% \$17,716.00 \$2,206.26 \$0.00	
5 FS6FM16007BUT2 VMAX100K 1600GB FLASH R5(7+1) UPG 16-23 \$19,200.00 ES-1 14% \$16,512.00 \$2,056.32 \$0.00 \$0.0	
5 FS6FM1600FBT0 VMAX100K 1600GB FLASH R6(14+2) 1-7 \$22,600.00 ES-1 14% \$19,436.00 \$3,390.00 \$0.00 \$0.00 \$0.00	
5 FS6FM1600FBT1 VMAX100K 1600GB FLASH R6(14+2) 8-15 \$19,370.00 ES-1 14% \$16,658.20 \$2,905.50 \$0.00 \$0.00 \$0.00	
5 FS6FM1600FBT2 VMAX100K 1600GB FLASH R6(14+2) 16-23 \$16,950.00 ES-1 14% \$14,577.00 \$2,542.50 \$0.00 \$0	
5 F-56FM1600FBTUT0 VMAX100X16000GBFLASH R6(14+2)TA4UPG 1-7 \$10,140.00 ES-1 14% \$13,600.40 \$2,421.00 \$0	
5 FS6FM1600FBTUT1 VMAX100K 1600GBFLASH R6(14+2)TAAUPG 8-15 \$27,120.00 ES-1 14% \$23,323.20 \$2,904.55 \$0.00 \$0.00 \$0.00	

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FS6FM1600FBTUT2	VMAX100K 1600GBFLASH R6(14+2)TAAUPG16-23	\$23,730.00	ES-1	14%	\$20,407.80	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FS6FM1600FBTUT3	VMAX100K 1600GB FLASH R6(14+2)TAAUPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5 5	FS6FM1600FBUT0 FS6FM1600FBUT1	VMAX100K 1600GB FLASH R6(14+2)UPG 1-7 VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$31,805.00 \$27,120.00	ES-1 ES-1	14% 14%	\$27,352.30 \$23,323.20	\$3,406.32 \$2,904.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,406.32 \$2,904.55
5	FS6FM1600FBUT2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.80	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FS6FM1600FBUT3	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM1600SB	VMAX100K 1600GB FLASH SPARE	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FS6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	FS6FM2001BT1 FS6FM2001BT2	VMAX100K 200GB FLASH R1 64-127 VMAX100K 200GB FLASH R1 128-191	\$3,625.00 \$3,065.00	ES-1 ES-1	14% 14%	\$3,117.50 \$2,635.90	\$543.75 \$459.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.75 \$459.75
5	FS6FM2001BT3	VMAX100K 200GB FLASH R1192+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FS6FM2001BTUT0	VMAX100K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM2001BTUT1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2001BTUT2	VMAX100K 200GB FLASH R1 TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5 5	FS6FM2001BUT0 FS6FM2001BUT1	VMAX100K 200GB FLASH R1 UPG 1-63 VMAX100K 200GB FLASH R1 UPG 64-95	\$5,475.00 \$5,106.00	ES-1 ES-1	14% 14%	\$4,708.50 \$4,391.16	\$586.37 \$546.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$546.85
5	FS6FM2001BUT2	VMAX100K 200GB FLASH R1 UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM2005BT0	VMAX100K 200GB FLASH R5(3+1) 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FS6FM2005BT1	VMAX100K 200GB FLASH R5(3+1) 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FS6FM2005BT2	VMAX100K 200GB FLASH R5(3+1) 128-191	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FS6FM2005BT3	VMAX100K 200GB FLASH R5(3+1) 192+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5 5	FS6FM2005BTUT0 FS6FM2005BTUT1	VMAX100K 200GB FLASH R5(3+1)TAA UPG 1-63	\$5,475.00	ES-1 ES-1	14% 14%	\$4,708.50 \$4,391.16	\$586.37 \$546.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$546.85
5	FS6FM2005BTUT2	VMAX100K 200GB FLASH R5(3+1)TAAUPG 64-95 VMAX100K 200GB FLASH R5(3+1)TAA UPG 96+	\$5,106.00 \$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM2005BUT0	VMAX100K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM2005BUT1	VMAX100K 200GB FLASH R5(3+1) UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2005BUT2	VMAX100K 200GB FLASH R5(3+1) UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM2006BT0	VMAX100K 200GB FLASH R6(6+2) 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	FS6FM2006BT1 FS6FM2006BT2	VMAX100K 200GB FLASH R6(6+2) 64-127 VMAX100K 200GB FLASH R6(6+2) 128-191	\$3,625.00 \$3,065.00	ES-1 ES-1	14% 14%	\$3,117.50 \$2,635.90	\$543.75 \$459.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.75 \$459.75
5	FS6FM2006BT3	VMAX100K 200GB FLASH R6(6+2)192+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FS6FM2006BTUT0	VMAX100K 200GB FLASH R6(6+2)TAA UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM2006BTUT1	VMAX100K 200GBFLASH R6(6+2)TAAUPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2006BTUT2	VMAX100K 200GB FLASH R6(6+2)TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM2006BUT0	VMAX100K 200GB FLASH R6(6+2) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	FS6FM2006BUT1 FS6FM2006BUT2	VMAX100K 200GB FLASH R6(6+2) UPG 64-95 VMAX100K 200GB FLASH R6(6+2) UPG 96+	\$5,106.00 \$4,257.00	ES-1 ES-1	14% 14%	\$4,391.16 \$3,661.02	\$546.85 \$455.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.85 \$455.92
5	FS6FM2007BT0	VMAX100K 200GB FLASH R5(7+1) 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FS6FM2007BT1	VMAX100K 200GB FLASH R5(7+1) 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FS6FM2007BT2	VMAX100K 200GB FLASH R5(7+1) 128-191	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FS6FM2007BT3	VMAX100K 200GB FLASH R5(7+1) 192+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FS6FM2007BTUT0	VMAX100K 200GB FLASH R5(7+1)TAA UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	FS6FM2007BTUT1 FS6FM2007BTUT2	VMAX100K 200GB FLASH R5(7+1)TAAUPG 64-95 VMAX100K 200GB FLASH R5(7+1)TAA UPG 96+	\$5,106.00 \$4,257.00	ES-1 ES-1	14% 14%	\$4,391.16 \$3,661.02	\$546.85 \$455.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.85 \$455.92
5	FS6FM2007BUT0	VMAX100K 200GB FLASH R5(7+1) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM2007BUT1	VMAX100K 200GB FLASH R5(7+1) UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2007BUT2	VMAX100K 200GB FLASH R5(7+1) UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM200FBT0	VMAX100K 200GB FLASH R6(14+2) 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FS6FM200FBT1	VMAX100K 200GB FLASH R6(14+2) 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5 5	FS6FM200FBT2 FS6FM200FBT3	VMAX100K 200GB FLASH R6(14+2) 128-191 VMAX100K 200GB FLASH R6(14+2) 192+	\$3,065.00 \$2,930.00	ES-1 ES-1	14% 14%	\$2,635.90 \$2,519.80	\$459.75 \$439.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$459.75 \$439.50
5	FS6FM200FBTUT0	VMAX100K 200GB FLASH R6(14+2) 192+ VMAX100K 200GB FLASH R6(14+2)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM200FBTUT1	VMAX100K 200GBFLASH R6(14+2)TAAUPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM200FBTUT2	VMAX100K 200GB FLASH R6(14+2TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM200FBUT0	VMAX100K 200GB FLASH R6(14+2) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM200FBUT1	VMAX100K 200GB FLASH R6(14+2) UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5 5	FS6FM200FBUT2 FS6FM200SB	VMAX100K 200GB FLASH R6(14+2) UPG 96+ VMAX100K 200GB FLASH SPARE	\$4,257.00 \$3,905.00	ES-1 ES-1	14% 14%	\$3,661.02 \$3,358.30	\$455.92 \$585.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$455.92 \$585.75
5	FS6FM200SBU	VMAX 100K 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM4001BT0	VMAX100K 400GB FLASH R1 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FS6FM4001BT1	VMAX100K 400GB FLASH R1 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	FS6FM4001BT2	VMAX100K 400GB FLASH R1 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FS6FM4001BT3	VMAX100K 400GB FLASH R1 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5 5	FS6FM4001BTUT0 FS6FM4001BTUT1	VMAX100K 400GB FLASH R1 TAA UPG 1-31 VMAX100K 400GB FLASH R1 TAA UPG 32-47	\$10,395.00	ES-1 ES-1	14% 14%	\$8,939.70	\$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30
5	FS6FM4001BTUT2	VMAX100K 400GB FLASH R1 TAA UPG 32-47 VMAX100K 400GB FLASH R1 TAA UPG 48+	\$9,660.00 \$7,790.00	ES-1	14%	\$8,307.60 \$6,699.40	\$1,034.59 \$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59 \$834.31
5	FS6FM4001BUT0	VMAX100K 400GB FLASH R1 UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FS6FM4001BUT1	VMAX100K 400GB FLASH R1 UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FS6FM4001BUT2	VMAX100K 400GB FLASH R1 UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FS6FM4005BT0	VMAX100K 400GB FLASH R5(3+1) 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FS6FM4005BT1	VMAX100K 400GB FLASH R5(3+1) 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5 5	FS6FM4005BT2 FS6FM4005BT3	VMAX100K 400GB FLASH R5(3+1) 64-95 VMAX100K 400GB FLASH R5(3+1) 96+	\$5,565.00 \$5,305.00	ES-1 ES-1	14% 14%	\$4,785.90 \$4,562.30	\$834.75 \$795.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$834.75 \$795.75
5 5	FS6FM4005BTUT0	VMAX100K 400GB FLASHR5(3+1)TAAUPG 1-31	\$5,305.00 \$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FS6FM4005BTUT1	VMAX100K 400GB FLASHR5(3+1)TAAUPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FS6FM4005BTUT2	VMAX100K 400GB FLASHR5(3+1)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FS6FM4005BUT0	VMAX100K 400GB FLASH R5(3+1) UPG1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FS6FM4005BUT1	VMAX100K 400GB FLASH R5(3+1) UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FS6FM4005BUT2	VMAX100K 400GB FLASH R5(3+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5 5	FS6FM4006BT0 FS6FM4006BT1	VMAX100K 400GB FLASH R6(6+2) 1-31 VMAX100K 400GB FLASH R6(6+2) 32-63	\$7,425.00 \$6,900.00	ES-1 ES-1	14% 14%	\$6,385.50 \$5,934.00	\$1,113.75 \$1,035.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$1,035.00
5	FS6FM4006BT2	VMAX100K 400GB FLASH R6(6+2) 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FS6FM4006BT3	VMAX100K 400GB FLASH R6(6+2) 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FS6FM4006BTUT0	VMAX100K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	FS6FM4006BTUT1 FS6FM4006BTUT2	VMAX100K 400GB FLASHR6(6+2)TAAUPG 32-47 VMAX100K 400GB FLASHR6(6+2)TAAUPG 48+	\$9,660.00 \$7,790.00	ES-1 ES-1	14% 14%	\$8,307.60 \$6,699.40	\$1,034.59 \$834.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,034.59 \$834.31
5	FS6FM4006BUT0	VMAX100K 400GB FLASH R6(6+2)UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FS6FM4006BUT1	VMAX100K 400GB FLASH R6(6+2)UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FS6FM4006BUT2	VMAX100K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5 5	FS6FM4007BT0 FS6FM4007BT1	VMAX100K 400GB FLASH R5(7+1) 1-31 VMAX100K 400GB FLASH R5(7+1) 32-63	\$7,425.00 \$6,900.00	ES-1 ES-1	14% 14%	\$6,385.50 \$5,934.00	\$1,113.75 \$1,035.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$1,035.00
5	FS6FM4007BT2	VMAX100K 400GB FLASH R5(7+1) 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FS6FM4007BT3	VMAX100K 400GB FLASH R5(7+1) 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FS6FM4007BTUT0	VMAX100K 400GB FLASHR5(7+1)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	FS6FM4007BTUT1 FS6FM4007BTUT2	VMAX100K 400GB FLASHR5(7+1)TAAUPG 32-47 VMAX100K 400GB FLASHR5(7+1)TAAUPG 48+	\$9,660.00 \$7,790.00	ES-1 ES-1	14% 14%	\$8,307.60 \$6,699.40	\$1,034.59 \$834.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,034.59 \$834.31
5	FS6FM4007BUT0	VMAX100K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FS6FM4007BUT1	VMAX100K 400GB FLASH R5(7+1) UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FS6FM4007BUT2	VMAX100K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5 5	FS6FM400FBT0 FS6FM400FBT1	VMAX100K 400GB FLASH R6(14+2) 1-31 VMAX100K 400GB FLASH R6(14+2) 32-63	\$7,425.00 \$6,900.00	ES-1 ES-1	14% 14%	\$6,385.50 \$5,934.00	\$1,113.75 \$1,035.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$1,035.00
5	FS6FM400FBT2	VMAX100K 400GB FLASH R6(14+2) 62-03 VMAX100K 400GB FLASH R6(14+2) 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FS6FM400FBT3	VMAX100K 400GB FLASH R6(14+2) 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FS6FM400FBTUT0	VMAX100K 400GBFLASH R6(14+2)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FS6FM400FBTUT1	VMAX100K400GBFLASH R6(14+2)TAAUPG 32-47	\$9,660.00	ES-1	14% 14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5 5	FS6FM400FBTUT2 FS6FM400FBUT0	VMAX100K400GBFLASHR6(14+2)TAAUPG 48+ VMAX100K 400GB FLASH R6(14+2) UPG 1-31	\$7,790.00 \$10,395.00	ES-1 ES-1	14%	\$6,699.40 \$8,939.70	\$834.31 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$834.31 \$1,113.30
5	FS6FM400FBUT1	VMAX100K 400GB FLASH R6(14+2) UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FS6FM400FBUT2	VMAX100K 400GB FLASH R6(14+2) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FS6FM400SB	VMAX100K 400GB FLASH SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	FS6FM400SBU FS6FM8001BT0	VMAX 100K 400GB FLASH DRIVE SPARE UPG VMAX100K 800GB FLASH R1 1-15	\$10,395.00 \$13,095.00	ES-1 ES-1	14% 14%	\$8,939.70 \$11,261.70	\$1,113.30 \$1,964.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$1,964.25
5	FS6FM8001BT1	VMAX100K 800GB FLASH R1 16-31	\$11,220.00	ES-1	14%	\$9,649.20	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FS6FM8001BT2	VMAX100K 800GB FLASH R1 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FS6FM8001BT3	VMAX100K 800GB FLASH R1 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM8001BTUT0	VMAX100K 800GB FLASH R1 TAA UPG 1-15	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5 5	FS6FM8001BTUT1 FS6FM8001BTUT2	VMAX100K 800GB FLASH R1 TAA UPG 16-23 VMAX100K 800GB FLASH R1 TAA UPG 24+	\$15,710.00 \$12,986.00	ES-1 ES-1	14% 14%	\$13,510.60 \$11,167.96	\$1,682.54 \$1,390.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,682.54 \$1,390.80
5	FS6FM8001BUT0	VMAX100K 800GB FLASH R1 UPG 1-15	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8001BUT1	VMAX100K 800GB FLASH R1 UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8001BUT2	VMAX100K 800GB FLASH R1 UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5 5	FS6FM8005BT0 FS6FM8005BT1	VMAX100K 800GB FLASH R5(3+1) 1-15 VMAX100K 800GB FLASH R5(3+1) 16-31	\$13,095.00 \$11,220.00	ES-1 ES-1	14% 14%	\$11,261.70 \$9,649.20	\$1,964.25 \$1,683.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,964.25 \$1,683.00
5	FS6FM8005BT2	VMAX100K 800GB FLASH R5(3+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FS6FM8005BT3	VMAX100K 800GB FLASH R5(3+1) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM8005BTUT0	VMAX100K 800GB FLASHR5(3+1)TAAUPG 1-15	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5 5	FS6FM8005BTUT1 FS6FM8005BTUT2	VMAX100K 800GB FLASHR5(3+1)TAAUPG 16-23 VMAX100K 800GB FLASHR5(3+1)TAAUPG 24+	\$15,710.00 \$12,986.00	ES-1 ES-1	14% 14%	\$13,510.60 \$11,167.96	\$1,682.54 \$1,390.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,682.54 \$1,390.80
5	FS6FM8005BUT0	VMAX100K 800GB FLASHR5(3+1) UPG 1-15	\$12,960.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8005BUT1	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8005BUT2	VMAX100K 800GB FLASH R5(3+1) UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8006BT0	VMAX100K 800GB FLASH R6(6+2) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5 5	FS6FM8006BT1 FS6FM8006BT2	VMAX100K 800GB FLASH R6(6+2) 16-31 VMAX100K 800GB FLASH R6(6+2) 32-47	\$11,220.00 \$9,350.00	ES-1 ES-1	14% 14%	\$9,649.20 \$8,041.00	\$1,683.00 \$1,402.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,683.00 \$1,402.50
5	FS6FM8006BT3	VMAX100K 800GB FLASH R6(6+2) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM8006BTUT0	VMAX100K 800GB FLASHR6(6+2)TAAUPG 1-15	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8006BTUT1	VMAX100K 800GB FLASHR6(6+2)TAAUPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5 5	FS6FM8006BTUT2 FS6FM8006BUT0	VMAX100K 800GB FLASHR6(6+2)TAAUPG 24+ VMAX100K 800GB FLASH R6(6+2)UPG 1-15	\$12,986.00 \$18,325.00	ES-1 ES-1	14% 14%	\$11,167.96 \$15,759.50	\$1,390.80 \$1,962.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,390.80 \$1,962.61
5	FS6FM8006BUT1	VMAX100K 800GB FLASH R6(6+2)UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8006BUT2	VMAX100K 800GB FLASH R6(6+2)UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8007BT0	VMAX100K 800GB FLASH R5(7+1) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5 5	FS6FM8007BT1 FS6FM8007BT2	VMAX100K 800GB FLASH R5(7+1) 16-31 VMAX100K 800GB FLASH R5(7+1) 32-47	\$11,220.00 \$9,350.00	ES-1 ES-1	14% 14%	\$9,649.20 \$8,041.00	\$1,683.00 \$1,402.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,683.00 \$1,402.50
5	FS6FM8007BT3	VMAX100K 800GB FLASH R5(7+1) 32-47 VMAX100K 800GB FLASH R5(7+1)48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FS6FM8007BTUT0	VMAX100K 800GB FLASHR5(7+1)TAAUPG 1-15	\$18,325.00		14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8007BTUT1	VMAX100K 800GB FLASHR5(7+1)TAAUPG 16-23	\$15,710.00		14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8007BTUT2	VMAX100K 800GB FLASHR5(7+1)TAAUPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5 5	FS6FM8007BUT0 FS6FM8007BUT1	VMAX100K 800GB FLASH R5(7+1)UPG 1-15 VMAX100K 800GB FLASH R5(7+1)UPG 16-23	\$18,325.00 \$15,710.00	ES-1 ES-1	14% 14%	\$15,759.50 \$13,510.60	\$1,962.61 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,682.54
5	FS6FM8007BUT2	VMAX100K 800GB FLASH R5(7+1)UPG 10-25 VMAX100K 800GB FLASH R5(7+1)UPG 24+	\$12,986.00	ES-1	14%	\$13,510.00	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM800FBT0	VMAX100K 800GB FLASH R6(14+2) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FS6FM800FBT1	VMAX100K 800GB FLASH R6(14+2) 16-31	\$11,220.00	ES-1	14%	\$9,649.20	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5 5	FS6FM800FBT2 FS6FM800FBT3	VMAX100K 800GB FLASH R6(14+2) 32-47 VMAX100K 800GB FLASH R6(14+2) 48+	\$9,350.00 \$8,885.00	ES-1 ES-1	14% 14%	\$8,041.00 \$7,641.10	\$1,402.50 \$1,332.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,402.50 \$1,332.75
5	FS6FM800FBTUT0	VMAX100K 800GBFLASH R6(14+2) 48+ VMAX100K 800GBFLASH R6(14+2)TAAUPG 1-15	\$8,885.00 \$18,325.00	ES-1	14%	\$7,641.10 \$15,759.50	\$1,332.75 \$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75 \$1,962.61
5	FS6FM800FBTUT1	VMAX100K 800GBFLASH R6(14+2)TAAUPG 16-23	\$15,710.00		14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FS6FM800FBTUT2	VMAX100K 800GBFLASH R6(14+2)TAAUPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5 5	FS6FM800FBUT0 FS6FM800FBUT1	VMAX100K 800GB FLASH R6(14+2) UPG 1-15 VMAX100K 800GB FLASH R6(14+2) UPG 16-23	\$18,325.00 \$15,710.00	ES-1 ES-1	14% 14%	\$15,759.50 \$13,510.60	\$1,962.61 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,682.54
5	FS6FM800FBUT2	VMAX100K 800GB FLASH R6(14+2) UPG 24+	\$12,986.00	ES-1	14%	\$13,310.00	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	FS6FM800SB	VMAX100K 800GB FLASH SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FS6FM800SBU	VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FT67220001BTU FT67220001BU	VMAX 100K 2000GB 7_2K DRIVE R1 TAA UPG VMAX 100K 2000GB 7_2K DRIVE R1 UPG	\$1,595.00 \$1,595.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,371.70	\$170.82 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FT67220001B0	VMAX 100K 2000GB 7_2K DRIVE KT 0F G VMAX 100K 2000GB 7_2K DRIVER5(3+1)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	
5	FT67220005BU	VMAX 100K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220006BTU	VMAX 100K 2000GB 7_2K DRIVER6(6+2)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	FT67220006BU FT67220007BTU	VMAX 100K 2000GB 7_2K DRIVE R6(6+2) UPG VMAX 100K 2000GB 7_2K DRIVER5(7+1)TAAUPG	\$1,595.00 \$1,595.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,371.70	\$170.82 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$170.82
5	FT67220007BU	VMAX 100K 2000GB 7 _2K DRIVE R5(7+1) LPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT6722000FBTU	VMAX 100K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT6722000FBU	VMAX 100K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	FT6722000SBTU FT6722000SBU	VMAX 100K 2000GB 7_2K DRV SPARE TAAUPG VMAX 100K 2000GB 7_2K DRIVE SPARE UPG	\$1,595.00 \$1,595.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,371.70	\$170.82 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$170.82
5	FT67240001BTU	VMAX 100K 2000GB 7 _ 2K DRV R1 TAA UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240001BU	VMAX 100K 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240005BTU	VMAX 100K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FT67240005BU FT67240006BTU	VMAX 100K 4000GB 7_2K DRV R5(3+1)UPG VMAX 100K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790.00 \$2,790.00	ES-1 ES-1	14% 14%	\$2,399.40 \$2,399.40	\$298.81 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.81 \$298.81
5	FT67240006BU	VMAX 100K 4000GB 7 _2K DRV R6(6+2)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240007BTU	VMAX 100K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240007BU	VMAX 100K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5 5	FT6724000FBTU FT6724000FBU	VMAX 100K 4000GB 7_2K DRV R6(14+2)TAAUPG VMAX 100K 4000GB 7_2K DRV R6(14+2)UPG	\$2,790.00 \$2,790.00	ES-1 ES-1	14% 14%	\$2,399.40 \$2,399.40	\$298.81 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.81 \$298.81
5	FT6724000SBTU	VMAX 100K 4000GB 7_2K DRV RO(1412)01 G VMAX 100K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT6724000SBU	VMAX 100K 4000GB 7_2K DRV SPARE UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	G-FE00008SU	VMAX 200K 8SM 16G FICON UPG	\$20,250.00	ES-1	14%	\$17,415.00	\$2,336.85	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	G-FE00008SUF G-FE00080SU	VMAX 200K 8SM 16G FICON CONV VMAX 200K 8MM 16G FICON UPG	\$68,660.00 \$9,295.00	ES-1 ES-1	14% 14%	\$59,047.60 \$7,993.70	\$10,299.00 \$1,072.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	G-FE00080SUF	VMAX 200K 8MM 16G FICON OPG VMAX 200K 8MM 16G FICON CONV	\$31,520.00	ES-1	14%	\$27,107.20	\$4,728.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	G-FE00200TOU	VMAX 200K 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-1	14%	\$4,695.60	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$630.08
5	G-FE00200TU	VMAX 200K 2PT 10 GBE BASE T UPG	\$5,720.00	ES-1	14%	\$4,919.20	\$660.09	\$0.00	\$0.00	\$0.00	\$0.00	\$660.09
5 5	G-FE00400C4U G-FE00400C4UF	VMAX 200K 4MM4 COPR GIGE UPG VMAX 200K 4MM4 COPR GIGE CONV	\$2,575.00 \$9,000.00	ES-1 ES-1	14% 14%	\$2,214.50 \$7,740.00	\$297.16 \$1,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$297.16 \$1,350.00
5	G-FE00400C40F	VMAX 200K 4NIM4 COPK GIGE CONV VMAX 200K 4PT GBE BASE T UPG	\$5,200.00	ES-1	14%	\$4,472.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	G-FE00400CUF	VMAX 200K 4M GIGE COPPER CONV	\$18,200.00	ES-1	14%	\$15,652.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,730.00
5	G-FE00400TOUF	VMAX 200K 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-1	14%	\$16,434.60	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,866.50
5 5	G-FE00400TU G-FE00400TUF	VMAX 200K 4MM 10 GIGE UPG VMAX 200K 4MM 10 GIGE CONV	\$4,745.00 \$16,600.00	ES-1 ES-1	14% 14%	\$4,080.70 \$14,276.00	\$547.57 \$2,490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$547.57 \$2,490.00
5	G-FE00800TU	VMAX 200K 4MM 10 GIGE CONV VMAX 200K 8MM 10 GIGE UPG	\$7,120.00	ES-1	14%	\$6,123.20	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$821.65
5	G-FE00800TUF	VMAX 200K 8MM 10 GIGE CONV	\$24,920.00	ES-1	14%	\$21,431.20	\$3,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,738.00
5	G-FE08000EU	VMAX 200K 8SM 8G FIBRE UPG	\$5,380.00	ES-1	14%	\$4,626.80	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	G-FE08000EUF G-FE08000SU	VMAX 200K 8SM 8G FIBRE CONV VMAX 200K 8SM 16G FC UPG	\$18,250.00 \$14,045.00	ES-1 ES-1	14% 14%	\$15,695.00 \$12,078.70	\$2,106.05 \$1,620.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	G-FE08000SUF	VMAX 200K 8SM 16G FC CONV	\$63,565.00	ES-1	14%	\$54,665.90	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	G-FE44000EUF	VMAX 200K 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-1	14%	\$11,412.20	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	
5	G-FE62000EUF	VMAX 200K 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5 5	G-FE80000EU G-FE80000EUF	VMAX 200K 8MM 8G FIBRE UPG VMAX 200K 8MM 8G FIBRE CONV	\$2,690.00 \$8,285.00	ES-1 ES-1	14% 14%	\$2,313.40 \$7,125.10	\$310.43	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$310.43
5	G-FE80000SU	VMAX 200K 8MM 16G FC UPG	\$14,045.00	ES-1	14%	\$12,078.70	\$956.09 \$1,620.79	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$956.09 \$1,620.79
5	G-FE80000SUF	VMAX 200K 8MM 16G FC CONV	\$21,645.00	ES-1	14%	\$18,614.70	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,246.75
5	GL61012001BTU	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	GL61012001BU	VMAX 200K 1200GB 10K SAS DRV R1 UPG VMAX 200K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1 ES-1	14% 14%	\$2,003.80	\$249.54 \$249.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$249.54
5 5	GL61012005BTU GL61012005BU	VMAX 200K 1200GB 10K SAS DRR5(3+1)TAAUPG VMAX 200K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00 \$2,330.00	ES-1 ES-1	14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GL61012006BTU	VMAX 200K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	
5	GL61012006BU	VMAX 200K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012007BTU	VMAX 200K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	GL61012007BU GL6101200FBTU	VMAX 200K 1200GB 10K SAS DRV R5(7+1) UPG VMAX 200K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330.00 \$2,330.00	ES-1 ES-1	14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	GL6101200FBU	VMAX 200K 1200GB 10K SASDKR0(14+2)1AA0FG VMAX 200K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6101200SBTU	VMAX 200K 1200GB 10K SAS DRV SPARETAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6101200SBU	VMAX 200K 1200GB 10K SAS DRV SPARE UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6103001BTU	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GL6103001BU GL6103005BTU	VMAX 200K 300GB 10K SAS DRV R1 UPG VMAX 200K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805.00 \$805.00	ES-1 ES-1	14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GL6103005BU	VMAX 200K 300GB 10K SAS DRVR3(3+1)TAAGFG VMAX 200K 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	
5	GL6103006BTU	VMAX 200K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	
5	GL6103006BU	VMAX 200K 300GB 10K SAS DRV R6(6+2) UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	
5	GL6103007BTU	VMAX 200K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GL6103007BU GL610300FBTU	VMAX 200K 300GB 10K SAS DRV R5(7+1) UPG VMAX 200K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00 \$805.00	ES-1 ES-1	14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GL610300FBU	VMAX 200K 300GB 10K SAS DRV R6(14+2) UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	
5	GL610300SBTU	VMAX 200K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL610300SBU	VMAX 200K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6106001BTU	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106001BU	VMAX 200K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	GL6106005BTU GL6106005BU	VMAX 200K 600GB 10K SAS DRVR5(3+1)TAAUPG VMAX 200K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	GL6106006BTU	VMAX 200K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106006BU	VMAX 200K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106007BTU	VMAX 200K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106007BU	VMAX 200K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL610600FBTU	VMAX 200K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	GL610600FBU GL610600SBTU	VMAX 200K 600GB 10K SAS DRV R6(14+2) UPG VMAX 200K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	GL610600SBU	VMAX 200K 600GB 10K SAS DRV SPARE TAAOPG VMAX 200K 600GB 10K SAS DRV SPARE UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6153001BTU	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153001BU	VMAX 200K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153005BTU	VMAX 200K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	GL6153005BU GL6153006BTU	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG VMAX 200K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	GL6153006BU	VMAX 200K 300GB 15K SAS DRVR0(0+2)TAAOFG VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153007BTU	VMAX 200K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153007BU	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL615300FBTU	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL615300FBU	VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	GL615300SBTU GL615300SBU	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	GL6F319201BTUT0	VMAX 200K 300GB 15K SAS DRV SPARE UPG VMAX200K 1920GB FLASH R1 TAA UPG 1-7	\$2,065.00 \$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319201BTUT1	VMAX200K 1920GB FLASH R1 TAA UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319201BTUT2	VMAX200K 1920GB FLASH R1 TAA UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319201BUT0	VMAX200K 1920GB FLASH R1 UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319201BUT1	VMAX200K 1920GB FLASH R1 UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5 5	GL6F319201BUT2 GL6F319205BTUT0	VMAX200K 1920GB FLASH R1 UPG 12+ VMAX200K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$25,760.00 \$31,885.00	ES-1 ES-1	14% 14%	\$22,153.60 \$27,421.10	\$2,758.90 \$3,414.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,758.90 \$3,414.88
5	GL6F319205BTUT1	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319205BTUT2	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319205BUT0	VMAX200K 1920GB FLASH R5(3+1) UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319205BUT1	VMAX200K 1920GB FLASH R5(3+1) UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319205BUT2	VMAX200K 1920GB FLASH R5(3+1) UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5 5	GL6F319206BTUT0 GL6F319206BTUT1	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 1-7 VMAX200K 1920GBFLASH R6(6+2)TAAUPG 8-11	\$31,885.00 \$27,910.00	ES-1 ES-1	14% 14%	\$27,421.10 \$24,002.60	\$3,414.88 \$2,989.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,414.88 \$2,989.16
5	GL6F319206BTUT2	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 12+	\$27,910.00	ES-1	14%	\$24,002.00	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319206BUT0	VMAX200K 1920GB FLASH R6(6+2)UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319206BUT1	VMAX200K 1920GB FLASH R6(6+2)UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319206BUT2	VMAX200K 1920GB FLASH R6(6+2)UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319207BTUT0	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5 5	GL6F319207BTUT1 GL6F319207BTUT2	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 8-11 VMAX200K 1920GBFLASH R5(7+1)TAAUPG 12+	\$27,910.00 \$25,760.00	ES-1 ES-1	14% 14%	\$24,002.60 \$22,153.60	\$2,989.16 \$2,758.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,989.16 \$2,758.90
5	GL6F319207BUT0	VMAX200K 1920GB FLASH R5(7+1) UPG 1-7	\$31,885.00		14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319207BUT1	VMAX200K 1920GB FLASH R5(7+1) UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319207BUT2	VMAX200K 1920GB FLASH R5(7+1) UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F31920FBTUT0	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F31920FBTUT1	VMAX200K 1920GB FLASH R6(14+2)TAAUPG8-11	\$27,910.00	ES-1	14% 14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5 5	GL6F31920FBTUT2 GL6F31920FBUT0	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 12+ VMAX200K 1920GB FLASH R6(14+2)UPG 1-7	\$25,760.00 \$31,885.00	ES-1 ES-1	14%	\$22,153.60 \$27,421.10	\$2,758.90 \$3,414.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,758.90 \$3,414.88
5	GL6F31920FBUT1	VMAX200K 1920GB FLASH R6(14+2)UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F31920FBUT2	VMAX200K 1920GB FLASH R6(14+2)UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F31920SBTUT0	VMAX200K 1920GB FLASH SPARE TAA UPG	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F31920SBUT0	VMAX200K 1920GB FLASH SAS DRV SPARE UPG	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F39601BTUT0	VMAX200K 960GB FLASH R1 TAA UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5 5	GL6F39601BTUT1 GL6F39601BTUT2	VMAX200K 960GB FLASH R1 TAA UPG 8-11 VMAX200K 960GB FLASH R1 TAA UPG 12+	\$15,710.00 \$14,925.00	ES-1 ES-1	14% 14%	\$13,510.60 \$12,835.50	\$1,682.54 \$1,598.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,682.54 \$1,598.47
5	GL6F39601BUT0	VMAX200K 960GB FLASH R1 UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39601BUT1	VMAX200K 960GB FLASH R1 UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39601BUT2	VMAX200K 960GB FLASH R1 UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39605BTUT0	VMAX200K 960GBFLASH R5(3+1)TAAUPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39605BTUT1	VMAX200K 960GBFLASH R5(3+1)TAAUPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5 5	GL6F39605BTUT2	VMAX200K 960GBFLASH R5(3+1)TAAUPG 12+	\$14,925.00	ES-1 ES-1	14% 14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5 5	GL6F39605BUT0 GL6F39605BUT1	VMAX200K 960GB FLASH R5(3+1) UPG 1-7 VMAX200K 960GB FLASH R5(3+1) UPG 8-11	\$18,475.00 \$15,710.00	ES-1	14%	\$15,888.50 \$13,510.60	\$1,978.67 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,978.67 \$1,682.54
5	GL6F39605BUT2	VMAX200K 960GB FLASH R5(3+1) UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39606BTUT0	VMAX200K 960GBFLASH R6(6+2)TAAUPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39606BTUT1	VMAX200K 960GBFLASH R6(6+2)TAAUPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39606BTUT2	VMAX200K 960GBFLASH R6(6+2)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39606BUT0	VMAX200K 960GB FLASH R6(6+2)UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50		\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5 5	GL6F39606BUT1	VMAX200K 960GB FLASH R6(6+2)UPG 8-11	\$15,710.00	ES-1 ES-1	14% 14%	\$13,510.60 \$12,835.50		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,682.54 \$1,508.47
5	GL6F39606BUT2 GL6F39607BTUT0	VMAX200K 960GB FLASH R6(6+2)UPG 12+ VMAX200K 960GBFLASH R5(7+1)TAAUPG 1-7	\$14,925.00 \$18,475.00	ES-1 ES-1	14%	\$12,835.50 \$15,888.50		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47 \$1,978.67
5	GL6F39607BTUT1	VMAX200K 960GBFLASH R5(7+1)TAAUPG 8-11	\$15,710.00		14%	\$13,510.60		\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39607BTUT2	VMAX200K 960GBFLASH R5(7+1)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39607BUT0	VMAX200K 960GB FLASH R5(7+1) UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39607BUT1	VMAX200K 960GB FLASH R5(7+1) UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6F39607BUT2	VMAX200K 960GB FLASH R5(7+1) UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5 5	GL6F3960FBTUT0 GL6F3960FBTUT1	VMAX200K 960GB FLASH R6(14+2)TAAUPG 1-7 VMAX200K 960GB FLASH R6(14+2)TAAUPG8-11	\$18,475.00 \$15,710.00	ES-1 ES-1	14% 14%	\$15,888.50 \$13,510.60	\$1,978.67 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,978.67 \$1,682.54
5	GL6F3960FBTUT2	VMAX200K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F3960FBUT0	VMAX200K 960GB FLASH R6(14+2)UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5 5	GL6F3960FBUT1	VMAX200K 960GB FLASH R6(14+2)UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F3960FBUT2 GL6F3960SBTUT0	VMAX200K 960GB FLASH R6(14+2)UPG 12+ VMAX200K 960GB FLASH SPARE TAA UPG	\$14,925.00 \$18,475.00	ES-1 ES-1	14% 14%	\$12,835.50 \$15,888.50	\$1,598.47 \$1,978.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,598.47 \$1,978.67
5	GL6F3960SBUT0	VMAX200K 960GB FLASH SAS DRV SPARE UPG	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6FM16001BT0	VMAX200K 1600GB FLASH R1 1-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	GL6FM16001BT1 GL6FM16001BT2	VMAX200K 1600GB FLASH R1 16-23 VMAX200K 1600GB FLASH R1 24-31	\$16,140.00	ES-1 ES-1	14%	\$13,880.40	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM16001BT3	VMAX200K 1600GB FLASH R1 24-31 VMAX200K 1600GB FLASH R1 32-63	\$15,335.00 \$14,525.00	ES-1	14% 14%	\$13,188.10 \$12,491.50	\$2,300.25 \$2,178.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.25 \$2,178.75
5	GL6FM16001BT4	VMAX200K 1600GB FLASH R1 64+	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GL6FM16001BTUT0	VMAX200K 1600GB FLASH R1 TAA UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16001BTUT1	VMAX200K 1600GB FLASH R1 TAA UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5 5	GL6FM16001BTUT2 GL6FM16001BUT0	VMAX200K 1600GB FLASH R1 TAA UPG 24+ VMAX200K 1600GB FLASH R1 UPG 1-15	\$19,200.00 \$31,805.00	ES-1 ES-1	14% 14%	\$16,512.00 \$27,352.30	\$2,056.32 \$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,056.32 \$3,406.32
5	GL6FM16001BUT1	VMAX200K 1600GB FLASH R1 UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16001BUT2	VMAX200K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM16005BT0	VMAX200K 1600GB FLASH R5(3+1) 1-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	GL6FM16005BT1 GL6FM16005BT2	VMAX200K 1600GB FLASH R5(3+1) 16-23 VMAX200K 1600GB FLASH R5(3+1) 24-31	\$16,140.00 \$15,335.00	ES-1 ES-1	14% 14%	\$13,880.40 \$13,188.10	\$2,421.00 \$2,300.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,421.00 \$2,300.25
5	GL6FM16005BT3	VMAX200K 1600GB FLASH R5(3+1) 32-63	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GL6FM16005BT4	VMAX200K 1600GB FLASH R5(3+1) 64+	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GL6FM16005BTUT0	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	GL6FM16005BTUT1 GL6FM16005BTUT2	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23 VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	\$20,600.00 \$19,200.00	ES-1 ES-1	14% 14%	\$17,716.00 \$16,512.00	\$2,206.26 \$2,056.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,206.26 \$2,056.32
5	GL6FM16005BUT0	VMAX200K 1600GB FLASH R5(3+1) UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16005BUT1	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16005BUT2	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5 5	GL6FM16006BT0 GL6FM16006BT1	VMAX200K 1600GB FLASH R6(6+2) 1-15 VMAX200K 1600GB FLASH R6(6+2) 16-23	\$22,600.00 \$16,140.00	ES-1 ES-1	14% 14%	\$19,436.00 \$13,880.40	\$3,390.00 \$2,421.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,390.00 \$2,421.00
5	GL6FM16006BT2	VMAX200K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GL6FM16006BT3	VMAX200K 1600GB FLASH R6(6+2) 32-63	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GL6FM16006BT4	VMAX200K 1600GB FLASH R6(6+2) 64+	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5 5	GL6FM16006BTUT0 GL6FM16006BTUT1	VMAX200K 1600GB FLASH R6(6+2)TAAUPG 1-15 VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$31,805.00 \$22,595.00	ES-1 ES-1	14% 14%	\$27,352.30 \$19,431.70	\$3,406.32 \$2,419.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,406.32 \$2,419.92
5	GL6FM16006BTUT2	VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+	\$21,470.00	ES-1	14%	\$18,464.20	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GL6FM16006BUT0	VMAX200K 1600GB FLASH R6(6+2) UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16006BUT1	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	\$22,595.00	ES-1	14%	\$19,431.70	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5 5	GL6FM16006BUT2 GL6FM16007BT0	VMAX200K 1600GB FLASH R6(6+2) UPG 24+ VMAX200K 1600GB FLASH R5(7+1) 1-15	\$21,470.00 \$22,600.00	ES-1 ES-1	14% 14%	\$18,464.20 \$19,436.00	\$2,299.44 \$3,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,299.44 \$3,390.00
5	GL6FM16007BT1	VMAX200K 1600GB FLASH R5(7+1) 16-23	\$16,140.00	ES-1	14%	\$13,880.40	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM16007BT2	VMAX200K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GL6FM16007BT3	VMAX200K 1600GB FLASH R5(7+1) 32-63	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5 5	GL6FM16007BT4 GL6FM16007BTUT0	VMAX200K 1600GB FLASH R5(7+1) 64+ VMAX200K 1600GB FLASH R5(7+1)TAAUPG 1-15	\$13,720.00 \$31,805.00	ES-1 ES-1	14% 14%	\$11,799.20 \$27,352.30	\$2,058.00 \$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,058.00 \$3,406.32
5	GL6FM16007BTUT1	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16007BTUT2	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM16007BUT0	VMAX200K 1600GB FLASH R5(7+1) UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	GL6FM16007BUT1 GL6FM16007BUT2	VMAX200K 1600GB FLASH R5(7+1) UPG 16-23 VMAX200K 1600GB FLASH R5(7+1) UPG 24+	\$20,600.00 \$19,200.00	ES-1 ES-1	14% 14%	\$17,716.00 \$16,512.00	\$2,206.26 \$2,056.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,206.26 \$2,056.32
5	GL6FM1600FBT0	VMAX200K 1600GB FLASH R6(14+2) 1-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM1600FBT1	VMAX200K 1600GB FLASH R6(14+2) 16-23	\$16,140.00	ES-1	14%	\$13,880.40	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM1600FBT2	VMAX200K 1600GB FLASH R6(14+2) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5 5	GL6FM1600FBT3 GL6FM1600FBT4	VMAX200K 1600GB FLASH R6(14+2) 32-63 VMAX200K 1600GB FLASH R6(14+2) 64+	\$14,525.00 \$13,720.00	ES-1 ES-1	14% 14%	\$12,491.50 \$11,799.20	\$2,178.75 \$2,058.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,178.75 \$2,058.00
5	GL6FM1600FBTUT0	V200K 1600GB FLSHDRVR6(14+2)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM1600FBTUT1	VMAX200K 1600GB FLSHDRVR6(14+2TAAUPG8-11	\$22,595.00	ES-1	14%	\$19,431.70	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GL6FM1600FBTUT2	V200K 1600GB FLSHDRVR6(14+2)TAAUPG 24+	\$21,470.00	ES-1	14%	\$18,464.20	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GL6FM1600FBUT0	VMAX200K 1600GB FLASH R6(14+2) UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	GL6FM1600FBUT1 GL6FM1600FBUT2	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23 VMAX200K 1600GB FLASH R6(14+2) UPG 24+	\$22,595.00 \$21,470.00	ES-1 ES-1	14% 14%	\$19,431.70 \$18,464.20	\$2,419.92 \$2,299.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,419.92 \$2,299.44
5	GL6FM1600SB	VMAX200K 1600GB FLASH SPARE	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM1600SBU	VMAX 200K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM2001BT0	VMAX200K 200GB FLASH R1 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	GL6FM2001BT1 GL6FM2001BT2	VMAX200K 200GB FLASH R1 128-191 VMAX200K 200GB FLASH R1 192-255	\$3,625.00 \$3,350.00	ES-1 ES-1	14% 14%	\$3,117.50 \$2,881.00	\$543.75 \$502.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.75 \$502.50
5	GL6FM2001BT2 GL6FM2001BT3	VMAX200K 200GB FLASH R1 192-255 VMAX200K 200GB FLASH R1 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GL6FM2001BT4	VMAX200K 200GB FLASH R1 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GL6FM2001BT5	VMAX200K 200GB FLASH R1 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM2001BTUT0	VMAX200K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	GL6FM2001BTUT1 GL6FM2001BTUT2	VMAX200K 200GB FLASH R1 TAA UPG 64-95 VMAX200K 200GB FLASH R1 TAA UPG 96+	\$5,866.00 \$5,514.00	ES-1 ES-1	14% 14%	\$5,044.76 \$4,742.04	\$628.25 \$590.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$628.25 \$590.55
5	GL6FM2001BT012	VMAX200K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2001BUT1	VMAX200K 200GB FLASH R1 UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2001BUT2	VMAX200K 200GB FLASH R1 UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2005BT0	VMAX200K 200GB FLASH R5(3+1) 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6FM2005BT1	VMAX200K 200GB FLASH R5(3+1) 128-191	\$3,625.00	ES-1	14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5 5	GL6FM2005BT2 GL6FM2005BT3	VMAX200K 200GB FLASH R5(3+1) 192-255 VMAX200K 200GB FLASH R5(3+1) 256-383	\$3,350.00 \$3,210.00		14% 14%	\$2,881.00 \$2,760.60	\$502.50 \$481.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$502.50 \$481.50
5	GL6FM2005BT4	VMAX200K 200GB FLASH R5(3+1) 384-511	\$3,065.00		14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GL6FM2005BT5	VMAX200K 200GB FLASH R5(3+1) 512+	\$2,930.00		14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM2005BTUT0	VMAX200K 200GB FLASH R5(3+1)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2005BTUT1	VMAX200K 200GB FLASH R5(3+1)TAAUPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2005BTUT2	VMAX200K 200GB FLASH R5(3+1) TAA UPG 96+	\$5,514.00		14% 14%	\$4,742.04	\$590.55 \$586.37	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$590.55 \$586.37
5 5	GL6FM2005BUT0 GL6FM2005BUT1	VMAX200K 200GB FLASH R5(3+1) UPG 1-63 VMAX200K 200GB FLASH R5(3+1) UPG 64-95	\$5,475.00 \$5,866.00		14%	\$4,708.50 \$5,044.76	\$628.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2005BUT2	VMAX200K 200GB FLASH R5(3+1) UPG 96+	\$5,514.00		14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2006BT0	VMAX200K 200GB FLASH R6(6+2) 1-127	\$3,905.00		14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GL6FM2006BT1	VMAX200K 200GB FLASH R6(6+2) 128-191	\$3,625.00		14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5 5	GL6FM2006BT2	VMAX200K 200GB FLASH R6(6+2) 192-255	\$3,350.00		14% 14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	GL6FM2006BT3 GL6FM2006BT4	VMAX200K 200GB FLASH R6(6+2) 256-383 VMAX200K 200GB FLASH R6(6+2) 384-511	\$3,210.00 \$3,065.00		14%	\$2,760.60 \$2,635.90	\$481.50 \$459.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$481.50 \$459.75
5	GL6FM2006BT5	VMAX200K 200GB FLASH R6(6+2) 512+	\$2,930.00		14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM2006BTUT0	VMAX200K 200GB FLASH R6(6+2)TAAUPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2006BTUT1	VMAX200K 200GB FLASH R6(6+2)TAAUPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2006BTUT2	VMAX200K 200GB FLASH R6(6+2)TAAUPG 96+	\$5,514.00		14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2006BUT0	VMAX200K 200GB FLASH R6(6+2)UPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	GL6FM2006BUT1 GL6FM2006BUT2	VMAX200K 200GB FLASH R6(6+2)UPG 64-95 VMAX200K 200GB FLASH R6(6+2)UPG 96+	\$5,866.00 \$5,514.00		14% 14%	\$5,044.76 \$4,742.04	\$628.25 \$590.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$628.25 \$590.55
5	GL6FM2007BT0	VMAX200K 200GB FLASH R5(7+1) 1-127	\$3,905.00		14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GL6FM2007BT1	VMAX200K 200GB FLASH R5(7+1) 128-191	\$3,625.00		14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	GL6FM2007BT2	VMAX200K 200GB FLASH R5(7+1) 192-255	\$3,350.00		14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	GL6FM2007BT3	VMAX200K 200GB FLASH R5(7+1) 256-383	\$3,210.00		14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GL6FM2007BT4	VMAX200K 200GB FLASH R5(7+1) 384-511	\$3,065.00		14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5 5	GL6FM2007BT5 GL6FM2007BTUT0	VMAX200K 200GB FLASH R5(7+1) 512+ VMAX200K 200GB FLASH R5(7+1)TAAUPG 1-63	\$2,930.00 \$5,475.00		14% 14%	\$2,519.80 \$4,708.50	\$439.50 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$439.50 \$586.37
5	GL6FM2007BTUT1	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2007BTUT2	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+	\$5,514.00		14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2007BUT0	VMAX200K 200GB FLASH R5(7+1) UPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2007BUT1	VMAX200K 200GB FLASH R5(7+1) UPG 64-95	\$5,866.00		14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2007BUT2 GL6FM200FBT0	VMAX200K 200GB FLASH R5(7+1) UPG 96+	\$5,514.00		14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5 5	GL6FM200FBT1	VMAX200K 200GB FLASH R6(14+2) 1-127 VMAX200K 200GB FLASH R6(14+2) 128-191	\$3,905.00 \$3,625.00		14% 14%	\$3,358.30 \$3,117.50	\$585.75 \$543.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.75 \$543.75
5	GL6FM200FBT2	VMAX200K 200GB FLASH R6(14+2) 192-255	\$3,350.00		14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	GL6FM200FBT3	VMAX200K 200GB FLASH R6(14+2) 256-383	\$3,210.00		14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GL6FM200FBT4	VMAX200K 200GB FLASH R6(14+2) 384-511	\$3,065.00		14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GL6FM200FBT5	VMAX200K 200GB FLASH R6(14+2) 512+	\$2,930.00		14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5 5	GL6FM200FBTUT0 GL6FM200FBTUT1	VMAX200K 200GBFLASH R6(14+2)TAAUPG 1-63 VMAX200K 200GBFLASH R6(14+2)TAAUPG 64-95	\$5,475.00 \$5,866.00		14% 14%	\$4,708.50 \$5,044.76	\$586.37 \$628.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$628.25
5	GL6FM200FBTUT2	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	\$5,514.00		14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM200FBUT0	VMAX200K 200GB FLASH R6(14+2)UPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM200FBUT1	VMAX200K 200GB FLASH R6(14+2)UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM200FBUT2	VMAX200K 200GB FLASH R6(14+2)UPG 96+	\$5,514.00		14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM200SB	VMAX200K 200GB FLASH SPARE	\$3,905.00		14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	GL6FM200SBU GL6FM4001BT0	VMAX 200K 200GB FLASH DRIVE SPARE UPG VMAX200K 400GB FLASH R1 1-63	\$5,475.00 \$7,425.00		14% 14%	\$4,708.50 \$6,385.50	\$586.37 \$1,113.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$1,113.75
5	GL6FM4001BT1	VMAX200K 400GB F LASH R1 64-95	\$6,100.00		14%	\$5,246.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GL6FM4001BT2	VMAX200K 400GB FLASH R1 96-127	\$5,830.00		14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GL6FM4001BT3	VMAX200K 400GB FLASH R1 128-191	\$5,565.00		14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GL6FM4001BT4	VMAX200K 400GB FLASH R1 192-255	\$5,305.00		14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GL6FM4001BT5	VMAX200K 400GB FLASH R1 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5 5	GL6FM4001BTUT0 GL6FM4001BTUT1	VMAX200K 400GB FLASH R1 TAA UPG 1-31 VMAX200K 400GB FLASH R1 TAA UPG 32-47	\$10,395.00 \$8,472.00	ES-1 ES-1	14% 14%	\$8,939.70 \$7,285.92	\$1,113.30 \$907.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$907.35
5	GL6FM4001BTUT2	VMAX200K 400GB FLASH R1 TAA UPG 32-47 VMAX200K 400GB FLASH R1 TAA UPG 48+	\$8,540.00		14%	\$7,344.40	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4001BUT0	VMAX200K 400GB FLASH R1 UPG 1-31	\$10,395.00		14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4001BUT1	VMAX200K 400GB FLASH R1 UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4001BUT2	VMAX200K 400GB FLASH R1 UPG 48+	\$8,540.00		14%	\$7,344.40	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4005BT0	VMAX200K 400GB FLASH R5(3+1) 1-63	\$7,425.00		14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	GL6FM4005BT1 GL6FM4005BT2	VMAX200K 400GB FLASH R5(3+1) 64-95 VMAX200K 400GB FLASH R5(3+1) 96-127	\$6,100.00 \$5,830.00		14% 14%	\$5,246.00 \$5,013.80	\$915.00 \$874.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$915.00 \$874.50
5	GL6FM4005BT3	VMAX200K 400GB FLASH R5(3+1) 96-127 VMAX200K 400GB FLASH R5(3+1) 128-191	\$5,830.00 \$5,565.00		14%	\$5,013.80 \$4,785.90	\$874.50 \$834.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$874.50 \$834.75
5	GL6FM4005BT4	VMAX200K 400GB FLASH R5(3+1) 192-255	\$5,305.00		14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GL6FM4005BT5	VMAX200K 400GB FLASH R5(3+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GL6FM4005BTUT0	VMAX200K 400GB FLASHR5(3+1)TAAUPG 1-31	\$10,395.00		14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4005BTUT1	VMAX200K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,472.00		14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4005BTUT2	VMAX200K 400GB FLASHR5(3+1)TAAUPG 48+	\$8,540.00		14%	\$7,344.40	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5 5	GL6FM4005BUT0 GL6FM4005BUT1	VMAX200K 400GB FLASH R5(3+1) UPG 1-31 VMAX200K 400GB FLASH R5(3+1) UPG 32-47	\$10,395.00 \$8,472.00		14% 14%	\$8,939.70 \$7,285.92	\$1,113.30 \$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30 \$907.35
5	GL6FM4005BUT2	VMAX200K 400GB FLASH R5(3+1) UPG 32-47 VMAX200K 400GB FLASH R5(3+1) UPG 48+	\$8,540.00		14%	\$7,265.92 \$7,344.40	\$907.35 \$914.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$914.63
5	GL6FM4006BT0	VMAX200K 400GB FLASH R6(6+2) 1-63	\$7,425.00		14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GL6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 64-95	\$6,100.00	ES-1	14%	\$5,246.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GL6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830.00		14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GL6FM4006BT3	VMAX200K 400GB FLASH R6(6+2) 128-191	\$5,565.00 \$5,305.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5 5	GL6FM4006BT4 GL6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 192-255 VMAX200K 400GB FLASH R6(6+2) 256+	\$5,305.00 \$5,040.00		14% 14%	\$4,562.30 \$4,334.40	\$795.75 \$756.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$795.75 \$756.00
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BAND   SKU   DESCRIPTION   EUC   LIST PROCES   MODE   LIST PROCES   MODE   MO
CLEPHMODESTITI   VANACION GROED FLASHRIGN-27/TALPIC 34-7
CLEFMONDSTITUT   VANACOOK AGGIE PLASH PROPUZED 4-13   19.356.00   ES-1   14%   \$7.344.00   \$9.148.50   \$0.00
S   GLEFMONDSUIT   VANACOUK ACODE FLASH REGISCRIPTE 34   \$1,035.00   ES-1   14%   \$3,839.70   \$1,113.00   \$0
G. GLEPMOORDITO   CAMAZOOR MOORE FLASH ROJE************************************
5   GLEPHAND7FIT   VAMAZONE ANDRE FLASH RG(7**) 1-465   \$3,100   \$50.0   \$50
S   GLEFMAD/PRIT   VIANZOUR ADDIS RASH RE(7+1) 94-95
S. GLEPHADOTRITI
S   GLEFHMOOTBIT   VMAXZDOK 400GB FLASH REY(**) 192:255   \$5,00.00   ES-1   14%   \$4,368.20   \$785.75   \$0.00   \$0.00   \$0.00   \$0.00   \$70.00
S   GLEFMAGTETTI
S   GLEFMOOTPIUT    VMAZDOK 4000B FLASHREQ*(11)TALIPC 3:31   \$10,398.00   ES-1   14%   \$2,785.92   \$907.35   \$0.00
S   CLEPHMOPTETITY   VIAA>200K 400GB FLASHRS(7+T)TAALIPG 324-7   \$8,472.00   ES-1   14%   \$7,285.92   \$907.35   \$5.00   \$5.0
5 GLEFMOOTBUT VIANAZOUK 4000GB FLASH RR[7+1] UPG 3:31 5 GLEFMOOTBUT VIANAZOUK 4000GB FLASH RR[7+1] UPG 3:47 5 GLEFMOOTBUT VIANAZOUK 4000GB FLASH RR[7+1] UPG 4:4+ 5 SLAD SAME SAME SAME SAME SAME SAME SAME SAME
5 GLEFMAODPILIT VMAX200X 4000E FLASH REQ****  UPG 32-47  5 GLEFMAODPILIT VMAX200X 4000E FLASH REQ***  UPG 32-47  5 GLEFMAODPILIT VMAX200X 4000E FLASH REQ**  UPG 32-47  5 GLEFMAODPILIT VMAX200X 400
S   GLEFMOOFBIT   VMAZZOK A00GB FLASH RR(1+12) L63   S5,040   S5,00   S0,00
5 GLEFMOOFBTO VMAX200K 400GB FLASH RQ(14-2) 1-83
S
S
S   GLEFMA00FBTA
S
5 GL6FM400FBTUT1 VMAX200K 400GBFLASH R6(14+2) IPG 42+7  5 GL6FM400FBUT2 VMAX200K 400GBFLASH R6(14+2) IPG 32+7  5 GL6FM400FBUT0 VMAX200K 400GBF LASH R6(14+2) IPG 32+7  5 GL6FM400FBUT1 VMAX200K 400GB FLASH R6(14+2) IPG 32+7  5 GL6FM400FBUT1 VMAX200K 400GB FLASH R6(14+2) IPG 32+7  5 GL6FM400FBUT2 VMAX200K 400GB FLASH R6(14+2) IPG 48+  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R6(14+2) IPG 48+  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 12-31  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 12-31  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 12-34+  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 12-34+  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT1 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT1 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT1 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT2 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT1 VMAX200K 800GB FLASH R1 14-9-5  5 GL6FM400FBUT2 VMAX200K 800GB F
5   GL6FMM00FBTUT2   VMAX200K 4000G FLASH RR(14+2) IPG 1-21   14%   \$7,344.40   \$914.63   \$0.00   \$0
For   Substandore   Substand
5 GL6FM40DFBUT1 VMAX200K 400GB FLASH R8(14-2) UPG 32-47  5 GL6FM40DFBUT2 VMAX200K 400GB FLASH R8(14-2) UPG 32-47  5 GL6FM40DSB VMAX200K 400GB FLASH R8(14-2) UPG 48+  5 GL6FM40DSB VMAX200K 400GB FLASH R8(14-2) UPG 48+  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 48+  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 400GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R154 UPG 58-78 UPG  5 GL6FM40DSB VMAX200K 800GB FLASH R156 UPG  5 GL6FM40D
5         GLEFMADOSB         VMAX200K 400GB FLASH SPÄRE         \$7,425.00         ES-1         14%         \$6,385.50         \$1,113.75         \$0.00
5 GL6FM8001BT0 VMAX200K 800GB FLASH DRIVE SPARE UPG 5 GL6FM8001BT1 VMAX200K 800GB FLASH R1 1-31 \$13,095.00 ES-1 14% \$11,261.70 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.
5 GL6FM8001BT0 VMAX200K 800GB FLASH R1 1.31 \$13,095.00 ES-1 14% \$11,261.70 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,966 5 GL6FM8001BT1 VMAX200K 800GB FLASH R1 32-47 \$9,350.00 ES-1 14% \$8,041.00 \$1,402.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,000 \$1,
5         GL6FM8001BT1         VMAX200K 800GB FLASH R1 32-47         \$9,350.00         ES-1         14%         \$8,041.00         \$1,402.50         \$0.00
5 GL6FM8001BT3 VMAX200K 800GB FLASH R1 96-127 \$\$,415.00 ES-1 14% \$7,236.90 \$1,262.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,265 \$0.00 \$0.00 \$0.00 \$1,265 \$0.00 \$0.
5 GL6FM8001BTUT VMAX200K 800GB FLASH R1 128+ \$7,950.00 ES-1 14% \$6,837.00 \$1,192.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,192.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,192.50 \$1,962.61 \$1,192.50 \$1,962.61 \$1,192.50 \$1,962.61 \$1,192.50 \$1,962.61 \$1,192.50 \$1,192
5 GL6FM8001BTUT0 VMAX200K 800GB FLASH R1 TAA UPG 1-23 \$18,325.00 ES-1 14% \$15,759.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,960 \$1
5 GL6FM8001BTUT1 VMAX200K 800GB FLASH R1 TAA UPG 24-31 \$13,090.00 ES-1 14% \$11,257.40 \$1,401.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30 \$0.00 \$1,30
5 GL6FM8001BUT1 VMAX200K 800GB FLASH R1 UPG 1-23 \$18,325.00 ES-1 14% \$15,759.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,962.61 \$0.00 \$0.00 \$0.00 \$1,962.61 \$0.00 \$0.00 \$0.00 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,962.61 \$1,9
5         GL6FM8001BUT1         VMAX200K 800GB FLASH R1 UPG 24-31         \$13,090.00         ES-1         14%         \$11,257.40         \$1,401.94         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,32         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,32         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,32         \$0.00         \$0
5 GL6FM8001BUT2 VMAX200K 800GB FLASH R1 UPG 32+ \$12,440.00 ES-1 14% \$10,698.40 \$1,332.32 \$0.00 \$0.00 \$0.00 \$0.00 \$1,332 \$0.00 \$0.00 \$0.00 \$1,332 \$0.00 \$0.00 \$0.00 \$0.00 \$1,332 \$0.00 \$0.0
5 GL6FM8005BT0 VMAX200K 800GB FLASH R5(3+1) 1-31 \$13,095.00 ES-1 14% \$11,261.70 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,964.25 \$0.00 \$0
5 GL6FM8005BT2 VMAX200K 800GB FLASH R5(3+1) 48-95 \$8,885.00 ES-1 14% \$7,641.10 \$1,332.75 \$0.00 \$0.00 \$0.00 \$0.00 \$1,33   5 GL6FM8005BT3 VMAX200K 800GB FLASH R5(3+1) 96-127 \$8,415.00 ES-1 14% \$7,236.90 \$1,262.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,26
5 GL6FM8005BT3 VMAX200K 800GB FLASH R5(3+1) 96-127 \$8,415.00 ES-1 14% \$7,236.90 \$1,262.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,262.25
5 GL6FM8005BTUT0 VMAX200K 800GB FLASH R5(3+1)TAAUPG 1-23 \$18,325.00 ES-1 14% \$15,759.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,962.61
5 GL6FM8005BTUT1 VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31 \$13,090.00 ES-1 14% \$11,257.40 \$1,401.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.401.
5 GL6FM8005BTUT2 VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+ \$12,440.00 ES-1 14% \$10,698.40 \$1,332.32 \$0.00 \$0.00 \$0.00 \$0.00 \$1,332 \$0.00 \$0.00 \$0.00 \$0.00 \$1,332 \$0.00 \$0.00 \$0.00 \$0.00 \$1,332 \$0.00
5 GL6FM8005BUT1 VMAX200K 800GB FLASH R5(3+1) UPG 24-31 \$13,090.00 ES-1 14% \$11,257.40 \$1,401.94 \$0.00 \$0.00 \$0.00 \$0.00 \$1.40
5 GL6FM8005BUT2 VMAX200K 800GB FLASH R5(3+1) UPG 32+ \$12,440.00 ES-1 14% \$10,698.40 \$1,332.32 \$0.00 \$0.00 \$0.00 \$0.00 \$1,33
5 GL6FM8006BT0 VMAX200K 800GB FLASH R6(6+2) 1-31 \$13,095.00 ES-1 14% \$11,261.70 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,096.00 \$1
5 GL6FM8006BT1 VMAX200K 800GB FLASH R6(6+2) 32-47 \$9,350.00 ES-1 14% \$8,041.00 \$1,402.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1,400.50 \$0.00 \$0.00 \$0.00 \$1,400.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1,400.50 \$
5 GL6FM8006BT3 VMAX200K 800GB FLASH R6(6+2) 96-127 \$8,415.00 ES-1 14% \$7,236.90 \$1,262.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,262.25
5 GL6FM8006BT4 VMAX200K 800GB FLASH R6(6+2) 128+ \$7,950.00 ES-1 14% \$6,837.00 \$1,192.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1,19
5 GL6FM8006BTUT0 VMAX200K 800GB FLASH R6(6+2)TAAUPG 1-23 \$18,325.00 ES-1 14% \$15,759.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$1.96
5 GL6FM8006BTUT1 VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31 \$13,090.00 ES-1 14% \$11,257.40 \$1,401.94 \$0.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$1,
5 GL6FM8006BUT0 VMAX200K 800GB FLASH R6(6+2) UPG 1-23 \$18,325.00 ES-1 14% \$15,759.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$1.96
5 GL6FM8006BUT1 VMAX200K 800GB FLASH R6(6+2) UPG 24-31 \$13,090.00 ES-1 14% \$11,257.40 \$1,401.94 \$0.00 \$0.00 \$0.00 \$0.00 \$1,40
5 GL6FM8006BUT2 VMAX200K 800GB FLASH R6(6+2) UPG 32+ \$12,440.00 ES-1 14% \$10,698.40 \$1,332.32 \$0.00 \$0.00 \$0.00 \$0.00 \$1
5 GL6FM8007BT0 VMAX200K 800GB FLASH R5(7+1) 1-31 \$13,095.00 ES-1 14% \$11,261.70 \$1,964.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,965 GL6FM8007BT1 VMAX200K 800GB FLASH R5(7+1) 32-47 \$9,350.00 ES-1 14% \$8,041.00 \$1,402.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1,405 GL6FM8007BT1 \$1,405 GL6FM80
5 GL6FM8007BT2 VMAX200K 800GB FLASH RS(7+1) 48-95 \$8,885.00 ES-1 14% \$7,641.10 \$1,332.75 \$0.00 \$0.00 \$0.00 \$1.33
5 GL6FM8007BT3 VMAX200K 800GB FLASH R5(7+1) 96-127 \$8,415.00 ES-1 14% \$7,236.90 \$1,262.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,26
5 GL6FM8007BT4 VMAX200K 800GB FLASH R5(7+1) 129+ \$7,950.00 ES-1 14% \$6,837.00 \$1,192.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1.00 \$0.00 \$1.00 \$0
5 GL6FM8007BTUT0 VMAX200K 800GBFLASH R5(7+1)TAAUPG 1-23 \$18,325.00 ES-1 14% \$15,759.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,965
5 GL9FM8007BTUT2 VMAX200K 800GB FLASH RS(7+1)TAA UPG 32+ \$13,090.00 ES-1 14% \$11,698.40 \$1,332.32 \$0.00 \$0.00 \$0.00 \$0.00 \$1,300
5 GL6FM8007BUT0 VMAX200K 800GB FLASH R5(7+1) UPG 1-23 \$18,325.00 ES-1 14% \$15,759.50 \$1,962.61 \$0.00 \$0.00 \$0.00 \$0.00 \$1,962.61
5 GL6FM8007BUT1 VMAX200K 800GB FLASH R5(7+1) UPG 24-31 \$13,090.00 ES-1 14% \$11,257.40 \$1,401.94 \$0.00 \$0.00 \$0.00 \$0.00 \$1,401.94
5 GL6FM8007BUT2 VMAX200K 800GB FLASH R5(7+1) UPG 32+ \$12,440.00 ES-1 14% \$10,698.40 \$1,332.32 \$0.00 \$0.00 \$0.00 \$0.00 \$1,33
5 GL6FM800FBT VMAX200K 800GB FLASH RR[14+2] 5-1 \$15,095.00 ES-1 14% \$11,201.70 \$1,304.25 \$0.00 \$0.00 \$0.00 \$0.00 \$1,30 \$1,402.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,40 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$1,402.50 \$0.00 \$0.00 \$1,402.50 \$0.00 \$1,402.
5 GL6FM800FBT2 VMAX200K 800GB FLASH R6(14+2) 48-95 \$8,885.00 ES-1 14% \$7,641.10 \$1,332.75 \$0.00 \$0.00 \$0.00 \$0.00 \$1,33

					N	IVP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6FM800FBT3	VMAX200K 800GB FLASH R6(14+2) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5 5	GL6FM800FBT4 GL6FM800FBTUT0	VMAX200K 800GB FLASH R6(14+2) 128+ VMAX200K 800GB FLASH R6(14+2)TAAUPG 1-23	\$7,950.00 \$18,325.00	ES-1 ES-1	14% 14%	\$6,837.00 \$15,759.50	\$1,192.50 \$1,962.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,192.50 \$1,962.61
5	GL6FM800FBTUT1	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GL6FM800FBTUT2	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5 5	GL6FM800FBUT0	VMAX200K 800GB FLASH R6(14+2) UPG 1-23 VMAX200K 800GB FLASH R6(14+2) UPG 24-31	\$18,325.00	ES-1 ES-1	14% 14%	\$15,759.50	\$1,962.61 \$1,401.94	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61
5 5	GL6FM800FBUT1 GL6FM800FBUT2	VMAX200K 800GB FLASH R6(14+2) UPG 32+	\$13,090.00 \$12,440.00	ES-1	14%	\$11,257.40 \$10,698.40	\$1,332.32	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,401.94 \$1,332.32
5	GL6FM800SB	VMAX200K 800GB FLASH SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GL6FM800SBU	VMAX 200K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5 5	GS61012001BTU GS61012001BU	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG VMAX 200K 1200GB 10K SAS DRV R1 UPG	\$2,330.00 \$2,330.00	ES-1 ES-1	14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	GS61012005BTU	VMAX 200K 1200GB 10K 3A3 DRV KT 01 G VMAX 200K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GS61012005BU	VMAX 200K 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GS61012006BTU	VMAX 200K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	GS61012006BU GS61012007BTU	VMAX 200K 1200GB 10K SAS DRV R6(6+2)UPG VMAX 200K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00 \$2,330.00	ES-1 ES-1	14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	GS61012007BU	VMAX 200K 1200GB 10K SAS DRV R5(7+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GS6101200FBTU	VMAX 200K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	GS6101200FBU	VMAX 200K 1200GB 10K SAS R6(14+2)UPG	\$2,330.00	ES-1 ES-1	14% 14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$249.54
5 5	GS6101200SBTU GS6101200SBU	VMAX 200K 1200GB 10K SAS SPARE TAA UPG VMAX 200K 1200GB 10K SAS SPARE UPG	\$2,330.00 \$2,330.00	ES-1	14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	GS6103001BTU	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GS6103001BU	VMAX 200K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GS6103005BTU	VMAX 200K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	GS6103005BU GS6103006BTU	VMAX 200K 300GB 10K SAS DRV R5(3+1)UPG VMAX 200K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805.00 \$805.00	ES-1 ES-1	14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$86.22
5	GS6103006BU	VMAX 200K 300GB 10K SAS DRV R6(6+2)UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GS6103007BTU	VMAX 200K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GS6103007BU	VMAX 200K 300GB 10K SAS DRV R5(7+1)UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	GS610300FBTU GS610300FBU	VMAX 200K 300GB 10K SAS DRR6(14+2)TAAUPG VMAX 200K 300GB 10K SAS DR R6(14+2)UPG	\$805.00 \$805.00	ES-1 ES-1	14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$86.22
5	GS610300SBTU	VMAX 200K 300GB 10K SAS DR SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GS610300SBU	VMAX 200K 300GB 10K SAS DR SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GS6106001BTU	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	GS6106001BU GS6106005BTU	VMAX 200K 600GB 10K SAS DRV R1 UPG VMAX 200K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	GS6106005BU	VMAX 200K 600GB 10K SAS DRV R5(3+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GS6106006BTU	VMAX 200K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GS6106006BU	VMAX 200K 600GB 10K SAS DRV R6(6+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	GS6106007BTU GS6106007BU	VMAX 200K 600GB 10K SAS DRVR5(7+1)TAAUPG VMAX 200K 600GB 10K SAS DRV R5(7+1)UPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	GS610600FBTU	VMAX 200K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GS610600FBU	VMAX 200K 600GB 10K SAS R6(14+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5 5	GS610600SBTU GS610600SBU	VMAX 200K 600GB 10K SAS SPARE TAA UPG VMAX 200K 600GB 10K SAS SPARE UPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	GS6153001BTU	VMAX 200K 000GB 10K SAS SPACE UPG VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153001BU	VMAX 200K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153005BTU	VMAX 200K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	GS6153005BU GS6153006BTU	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG VMAX 200K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	GS6153006BU	VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153007BTU	VMAX 200K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153007BU	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 5	GS615300FBTU GS615300FBU	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	GS615300SBTU	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS615300SBU	VMAX 200K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6FM16001BT0	VMAX200K 1600GB FLASH R1 1-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	GS6FM16001BT1 GS6FM16001BT2	VMAX200K 1600GB FLASH R1 16-23 VMAX200K 1600GB FLASH R1 24-31	\$16,140.00 \$15,335.00	ES-1 ES-1	14% 14%	\$13,880.40 \$13,188.10	\$2,421.00 \$2,300.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,421.00 \$2,300.25
5	GS6FM16001BT3	VMAX200K 1600GB FLASH R1 32-63	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM16001BT4	VMAX200K 1600GB FLASH R1 64+	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16001BTUT0	VMAX200K 1600GB FLASH R1 TAA UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	GS6FM16001BTUT1 GS6FM16001BTUT2	VMAX200K 1600GB FLASH R1 TAA UPG 16-23 VMAX200K 1600GB FLASH R1 TAA UPG 24+	\$20,600.00 \$19,200.00	ES-1 ES-1	14% 14%	\$17,716.00 \$16,512.00	\$2,206.26 \$2,056.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$2,206.26 \$2,056.32
5	GS6FM16001B1U12	VMAX200K 1600GB FLASH RT TAA OPG 24+ VMAX200K 1600GB FLASH R1 UPG 1-15	\$19,200.00	ES-1	14%	\$10,512.00	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$3,406.32
5	GS6FM16001BUT1	VMAX200K 1600GB FLASH R1 UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GS6FM16001BUT2	VMAX200K 1600GB FLASH R1 UPG 24+	\$19,200.00		14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5 5	GS6FM16005BT0	VMAX200K 1600GB FLASH R5(3+1) 1-15	\$22,600.00 \$16,140.00	ES-1	14% 14%	\$19,436.00 \$13,880,40	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	GS6FM16005BT1 GS6FM16005BT2	VMAX200K 1600GB FLASH R5(3+1) 16-23 VMAX200K 1600GB FLASH R5(3+1) 24-31	\$16,140.00 \$15,335.00	ES-1 ES-1	14% 14%	\$13,880.40 \$13,188.10	\$2,421.00 \$2,300.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,421.00 \$2,300.25
5	GS6FM16005BT3	VMAX200K 1600GB FLASH R5(3+1) 32-63	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM16005BT4	VMAX200K 1600GB FLASH R5(3+1) 64+	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16005BTUT0	VMAX200K 1600GB FLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	GS6FM16005BTUT1 GS6FM16005BTUT2	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23 VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	\$20,600.00 \$19,200.00	ES-1 ES-1	14% 14%	\$17,716.00 \$16,512.00	\$2,206.26 \$2,056.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,206.26 \$2,056.32
5	GS6FM16005B1012	VMAX200K 1600GB FLASH R5(3+1) IPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16005BUT1	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6FM16005BUT2	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5 5	GS6FM16006BT0 GS6FM16006BT1	VMAX200K 1600GB FLASH R6(6+2) 1-15 VMAX200K 1600GB FLASH R6(6+2) 16-23	\$22,600.00 \$16,140.00	ES-1 ES-1	14% 14%	\$19,436.00 \$13,880.40	\$3,390.00 \$2,421.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,390.00 \$2,421.00
5	GS6FM16006BT2	VMAX200K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GS6FM16006BT3	VMAX200K 1600GB FLASH R6(6+2) 32-63	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM16006BT4	VMAX200K 1600GB FLASH R6(6+2) 64+	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16006BTUT0	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	GS6FM16006BTUT1 GS6FM16006BTUT2	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23 VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+	\$22,595.00 \$21,470.00	ES-1 ES-1	14% 14%	\$19,431.70 \$18,464.20	\$2,419.92 \$2,299.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,419.92 \$2,299.44
5	GS6FM16006BUT0	VMAX200K 1600GB FLASH R6(6+2) UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16006BUT1	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	\$22,595.00	ES-1	14%	\$19,431.70	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GS6FM16006BUT2	VMAX200K 1600GB FLASH R6(6+2) UPG 24+	\$21,470.00	ES-1	14%	\$18,464.20	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GS6FM16007BT0	VMAX200K 1600GB FLASH R5(7+1) 1-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	GS6FM16007BT1 GS6FM16007BT2	VMAX200K 1600GB FLASH R5(7+1) 16-23 VMAX200K 1600GB FLASH R5(7+1) 24-31	\$16,140.00 \$15,335.00	ES-1 ES-1	14% 14%	\$13,880.40 \$13,188.10	\$2,421.00 \$2,300.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,421.00 \$2,300.25
5	GS6FM16007BT3	VMAX200K 1600GB FLASH R5(7+1) 24-51 VMAX200K 1600GB FLASH R5(7+1) 32-63	\$14,525.00	ES-1	14%	\$13,166.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GS6FM16007BT4	VMAX200K 1600GB FLASH R5(7+1) 64+	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16007BTUT0	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16007BTUT1	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5 5	GS6FM16007BTUT2 GS6FM16007BUT0	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+ VMAX200K 1600GB FLASH R5(7+1) UPG 1-15	\$19,200.00	ES-1 ES-1	14% 14%	\$16,512.00 \$27,352.30	\$2,056.32 \$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,056.32
5	GS6FM16007BUT1	VMAX200K 1600GB FLASH R5(7+1) UPG 15-13 VMAX200K 1600GB FLASH R5(7+1) UPG 16-23	\$31,805.00 \$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32 \$2,206.26
5	GS6FM16007BUT2	VMAX200K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GS6FM1600FBT0	VMAX200K 1600GB FLASH R6(14+2) 1-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GS6FM1600FBT1	VMAX200K 1600GB FLASH R6(14+2) 16-23	\$16,140.00	ES-1	14%	\$13,880.40	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5 5	GS6FM1600FBT2 GS6FM1600FBT3	VMAX200K 1600GB FLASH R6(14+2) 24-31	\$15,335.00	ES-1 ES-1	14% 14%	\$13,188.10	\$2,300.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.25 \$2,178.75
5 5	GS6FM1600FBT4	VMAX200K 1600GB FLASH R6(14+2) 32-63 VMAX200K 1600GB FLASH R6(14+2) 64+	\$14,525.00 \$13,720.00	ES-1	14%	\$12,491.50 \$11,799.20	\$2,178.75 \$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,176.75
5	GS6FM1600FBTUT0	VMAX200K 1600GBFLASH R6(14+2)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM1600FBTUT1	VMAX200K 1600GBFLASH R6(14+2)TAAUPG16-23	\$22,595.00	ES-1	14%	\$19,431.70	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GS6FM1600FBTUT2	VMAX200K 1600GBFLASH R6(14+2)TAAUPG 24+	\$21,470.00	ES-1	14%	\$18,464.20	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5 5	GS6FM1600FBUT0	VMAX200K 1600GB FLASH R6(14+2) UPG 1-15	\$31,805.00	ES-1	14% 14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$3,406.32
5	GS6FM1600FBUT1 GS6FM1600FBUT2	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23 VMAX200K 1600GB FLASH R6(14+2) UPG 24+	\$22,595.00 \$21,470.00	ES-1 ES-1	14%	\$19,431.70 \$18,464.20	\$2,419.92 \$2,299.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$2,419.92 \$2,299.44
5	GS6FM1600SB	VMAX200K 1600GB FLASH SPARE	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GS6FM1600SBU	VMAX 200K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM2001BT0	VMAX200K 200GB FLASH R1 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	GS6FM2001BT1 GS6FM2001BT2	VMAX200K 200GB FLASH R1 128-191 VMAX200K 200GB FLASH R1 192-255	\$3,625.00 \$3,350.00	ES-1 ES-1	14% 14%	\$3,117.50 \$2,881.00	\$543.75 \$502.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.75 \$502.50
5	GS6FM2001BT3	VMAX200K 200GB FLASH R1 192-255 VMAX200K 200GB FLASH R1 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GS6FM2001BT4	VMAX200K 200GB FLASH R1 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GS6FM2001BT5	VMAX200K 200GB FLASH R1 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GS6FM2001BTUT0	VMAX200K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	GS6FM2001BTUT1 GS6FM2001BTUT2	VMAX200K 200GB FLASH R1 TAA UPG 64-95 VMAX200K 200GB FLASH R1 TAA UPG 96+	\$5,866.00 \$5,514.00	ES-1 ES-1	14% 14%	\$5,044.76 \$4,742.04	\$628.25 \$590.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$628.25 \$590.55
5	GS6FM2001BUT0	VMAX200K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GS6FM2001BUT1	VMAX200K 200GB FLASH R1 UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GS6FM2001BUT2	VMAX200K 200GB FLASH R1 UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GS6FM2005BT0	VMAX200K 200GB FLASH R5(3+1) 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	GS6FM2005BT1 GS6FM2005BT2	VMAX200K 200GB FLASH R5(3+1) 128-191 VMAX200K 200GB FLASH R5(3+1) 192-255	\$3,625.00 \$3,350.00	ES-1 ES-1	14% 14%	\$3,117.50 \$2,881.00	\$543.75 \$502.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.75 \$502.50
5	GS6FM2005BT3	VMAX200K 200GB FLASH R5(3+1) 256-383	\$3,210.00		14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GS6FM2005BT4	VMAX200K 200GB FLASH R5(3+1) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GS6FM2005BT5	VMAX200K 200GB FLASH R5(3+1) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GS6FM2005BTUT0	VMAX200K 200GBFLASH R5(3+1) TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	GS6FM2005BTUT1 GS6FM2005BTUT2	VMAX200K 200GBFLASH R5(3+1)TAAUPG 64-95 VMAX200K 200GB FLASH R5(3+1) TAA UPG 96+	\$5,866.00 \$5,514.00	ES-1 ES-1	14% 14%	\$5,044.76 \$4,742.04	\$628.25 \$590.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$628.25 \$590.55
5	GS6FM2005BUT0	VMAX200K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GS6FM2005BUT1	VMAX200K 200GB FLASH R5(3+1) UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GS6FM2005BUT2	VMAX200K 200GB FLASH R5(3+1) UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GS6FM2006BT0	VMAX200K 200GB FLASH R6(6+2) 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	GS6FM2006BT1 GS6FM2006BT2	VMAX200K 200GB FLASH R6(6+2) 128-191 VMAX200K 200GB FLASH R6(6+2) 192-255	\$3,625.00 \$3,350.00	ES-1 ES-1	14% 14%	\$3,117.50 \$2,881.00	\$543.75 \$502.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.75 \$502.50
5	GS6FM2006BT2	VMAX200K 200GB FLASH R6(6+2) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GS6FM2006BT4	VMAX200K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GS6FM2006BT5	VMAX200K 200GB FLASH R6(6+2) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GS6FM2006BTUT0	VMAX200K 200GB FLASH R6(6+2)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	GS6FM2006BTUT1 GS6FM2006BTUT2	VMAX200K 200GB FLASH R6(6+2)TAAUPG 64-95 VMAX200K 200GB FLASH R6(6+2) TAA UPG 96+	\$5,866.00 \$5,514.00	ES-1 ES-1	14% 14%	\$5,044.76 \$4,742.04	\$628.25 \$590.55	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$628.25 \$590.55
5	GS6FM2006BUT0	VMAX200K 200GB FLASH R6(6+2) TAA OPG 96+ VMAX200K 200GB FLASH R6(6+2) UPG 1-63	\$5,514.00 \$5,475.00	ES-1	14%	\$4,742.04 \$4,708.50	\$590.55 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$590.55 \$586.37
5	GS6FM2006BUT1	VMAX200K 200GB FLASH R6(6+2) UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GS6FM2006BUT2	VMAX200K 200GB FLASH R6(6+2) UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GS6FM2007BT0	VMAX200K 200GB FLASH R5(7+1) 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GS6FM2007BT1	VMAX200K 200GB FLASH R5(7+1) 128-191	\$3,625.00	ES-1	14%	\$3,117.50	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5 5	GS6FM2007BT2 GS6FM2007BT3	VMAX200K 200GB FLASH R5(7+1) 192-255 VMAX200K 200GB FLASH R5(7+1) 256-383	\$3,350.00 \$3,210.00	ES-1 ES-1	14% 14%	\$2,881.00 \$2,760.60	\$502.50 \$481.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$502.50 \$481.50
5	GS6FM2007BT4	VMAX200K 200GB FLASH R5(7+1) 250-363 VMAX200K 200GB FLASH R5(7+1) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GS6FM2007BT5	VMAX200K 200GB FLASH R5(7+1) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GS6FM2007BTUT0	VMAX200K 200GB FLASH R5(7+1)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6FM2007BTUT1	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5 5	GS6FM2007BTUT2 GS6FM2007BUT0	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+ VMAX200K 200GB FLASH R5(7+1) UPG 1-63	\$5,514.00 \$5,475.00	ES-1 ES-1	14% 14%	\$4,742.04 \$4,708.50	\$590.55 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$590.55 \$586.37
5	GS6FM2007BUT1	VMAX200K 200GB FLASH R5(7+1) UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GS6FM2007BUT2	VMAX200K 200GB FLASH R5(7+1) UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5 5	GS6FM200FBT0	VMAX200K 200GB FLASH R6(14+2) 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GS6FM200FBT1 GS6FM200FBT2	VMAX200K 200GB FLASH R6(14+2) 128-191 VMAX200K 200GB FLASH R6(14+2) 192-255	\$3,625.00 \$3,350.00	ES-1 ES-1	14% 14%	\$3,117.50 \$2,881.00	\$543.75 \$502.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$543.75 \$502.50
5	GS6FM200FBT3	VMAX200K 200GB FLASH R6(14+2) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GS6FM200FBT4	VMAX200K 200GB FLASH R6(14+2) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5 5	GS6FM200FBT5	VMAX200K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1 ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GS6FM200FBTUT0 GS6FM200FBTUT1	VMAX200K 200GB FLASH R6(14+2)TAAUPG 1-63 VMAX200K 200GBFLASH R6(14+2)TAAUPG 64-95	\$5,475.00 \$5,866.00	ES-1	14% 14%	\$4,708.50 \$5,044.76	\$586.37 \$628.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$628.25
5	GS6FM200FBTUT2	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GS6FM200FBUT0	VMAX200K 200GB FLASH R6(14+2) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GS6FM200FBUT1	VMAX200K 200GB FLASH R6(14+2) UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5 5	GS6FM200FBUT2 GS6FM200SB	VMAX200K 200GB FLASH R6(14+2) UPG 96+ VMAX200K 200GB FLASH SPARE	\$5,514.00 \$3,905.00	ES-1 ES-1	14% 14%	\$4,742.04 \$3,358.30	\$590.55 \$585.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$590.55 \$585.75
5	GS6FM200SBU	VMAX 200K 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GS6FM4001BT0	VMAX200K 400GB FLASH R1 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GS6FM4001BT1	VMAX200K 400GB FLASH R1 64-95	\$6,100.00	ES-1	14%	\$5,246.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5 5	GS6FM4001BT2 GS6FM4001BT3	VMAX200K 400GB FLASH R1 96-127 VMAX200K 400GB FLASH R1 128-191	\$5,830.00 \$5,565.00	ES-1 ES-1	14% 14%	\$5,013.80 \$4,785.90	\$874.50 \$834.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$874.50 \$834.75
5	GS6FM4001BT4	VMAX200K 400GB FLASH R1 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GS6FM4001BT5	VMAX200K 400GB FLASH R1 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GS6FM4001BTUT0	VMAX200K 400GB FLASH R1 TAA UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	GS6FM4001BTUT1 GS6FM4001BTUT2	VMAX200K 400GB FLASH R1 TAA UPG 32-47 VMAX200K 400GB FLASH R1 TAA UPG 48+	\$8,472.00 \$8,160.00	ES-1 ES-1	14% 14%	\$7,285.92 \$7,017.60	\$907.35 \$873.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$907.35 \$873.94
5	GS6FM4001BUT0	VMAX200K 400GB FLASH R1 UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM4001BUT1	VMAX200K 400GB FLASH R1 UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4001BUT2	VMAX200K 400GB FLASH R1 UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5 5	GS6FM4005BT0 GS6FM4005BT1	VMAX200K 400GB FLASH R5(3+1) 1-63 VMAX200K 400GB FLASH R5(3+1) 64-95	\$7,425.00 \$6,100.00	ES-1 ES-1	14% 14%	\$6,385.50 \$5,246.00	\$1,113.75 \$915.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$915.00
5	GS6FM4005BT2	VMAX200K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GS6FM4005BT3	VMAX200K 400GB FLASH R5(3+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GS6FM4005BT4	VMAX200K 400GB FLASH R5(3+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5 5	GS6FM4005BT5 GS6FM4005BTUT0	VMAX200K 400GB FLASH R5(3+1) 256+ VMAX200K 400GB FLASHR5(3+1)TAAUPG 1-31	\$5,040.00 \$10,395.00	ES-1 ES-1	14% 14%	\$4,334.40 \$8,939.70	\$756.00 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$756.00 \$1,113.30
5	GS6FM4005BTUT1	VMAX200K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4005BTUT2	VMAX200K 400GB FLASHR5(3+1)TAAUPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM4005BUT0	VMAX200K 400GB FLASH R5(3+1) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	GS6FM4005BUT1 GS6FM4005BUT2	VMAX200K 400GB FLASH R5(3+1) UPG 32-47 VMAX200K 400GB FLASH R5(3+1) UPG 48+	\$8,472.00 \$8,160.00	ES-1 ES-1	14% 14%	\$7,285.92 \$7,017.60	\$907.35 \$873.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$907.35 \$873.94
5	GS6FM4006BT0	VMAX200K 400GB FLASH R6(6+2) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GS6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 64-95	\$6,100.00	ES-1	14%	\$5,246.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GS6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5 5	GS6FM4006BT3 GS6FM4006BT4	VMAX200K 400GB FLASH R6(6+2) 128-191 VMAX200K 400GB FLASH R6(6+2) 192-255	\$5,565.00 \$5,305.00	ES-1 ES-1	14% 14%	\$4,785.90 \$4,562.30	\$834.75 \$795.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$834.75 \$795.75
5	GS6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GS6FM4006BTUT0	VMAX200K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM4006BTUT1	VMAX200K 400GB FLASHR6(6+2)TAAUPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5 5	GS6FM4006BTUT2 GS6FM4006BUT0	VMAX200K 400GB FLASHR6(6+2)TAAUPG 48+ VMAX200K 400GB FLASH R6(6+2)UPG 1-31	\$8,160.00 \$10,395.00	ES-1 ES-1	14% 14%	\$7,017.60 \$8,939.70	\$873.94 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$873.94 \$1,113.30
5	GS6FM4006BUT1	VMAX200K 400GB FLASH R6(6+2)UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4006BUT2	VMAX200K 400GB FLASH R6(6+2)UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM4007BT0	VMAX200K 400GB FLASH R5(7+1) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	GS6FM4007BT1 GS6FM4007BT2	VMAX200K 400GB FLASH R5(7+1) 64-95 VMAX200K 400GB FLASH R5(7+1) 96-127	\$6,100.00 \$5,830.00	ES-1 ES-1	14% 14%	\$5,246.00 \$5,013.80	\$915.00 \$874.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$915.00 \$874.50
5	GS6FM4007BT3	VMAX200K 400GB FLASH R5(7+1) 96-127 VMAX200K 400GB FLASH R5(7+1) 128-191	\$5,830.00 \$5,565.00	ES-1	14%	\$5,013.80 \$4,785.90	\$874.50 \$834.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$874.50 \$834.75
5	GS6FM4007BT4	VMAX200K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GS6FM4007BT5	VMAX200K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GS6FM4007BTUT0	VMAX200K 400GB FLASHR5(7+1)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	GS6FM4007BTUT1 GS6FM4007BTUT2	VMAX200K 400GB FLASHR5(7+1)TAAUPG 32-47 VMAX200K 400GB FLASHR5(7+1)TAAUPG 48+	\$8,472.00 \$8,160.00	ES-1 ES-1	14% 14%	\$7,285.92 \$7,017.60	\$907.35 \$873.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$907.35 \$873.94
5	GS6FM4007BUT0	VMAX200K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM4007BUT1	VMAX200K 400GB FLASH R5(7+1) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4007BUT2	VMAX200K 400GB FLASH R5(7+1) UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5 5	GS6FM400FBT0 GS6FM400FBT1	VMAX200K 400GB FLASH R6(14+2) 1-63 VMAX200K 400GB FLASH R6(14+2) 64-95	\$7,425.00 \$6,100.00		14% 14%	\$6,385.50 \$5,246.00	\$1,113.75 \$915.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$915.00
5	GS6FM400FBT2	VMAX200K 400GB FLASH R6(14+2) 64-95 VMAX200K 400GB FLASH R6(14+2) 96-127	\$6,100.00 \$5,830.00	ES-1	14%	\$5,246.00 \$5,013.80	\$915.00 \$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00 \$874.50
5	GS6FM400FBT3	VMAX200K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GS6FM400FBT4	VMAX200K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GS6FM400FBT5	VMAX200K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5 5	GS6FM400FBTUT0 GS6FM400FBTUT1	VMAX200K 400GBFLASH R6(14+2)TAAUPG 1-31 VMAX200K 400GBFLASH R6(14+2)TAAUPG 32-47	\$10,395.00 \$8,472.00	ES-1 ES-1	14% 14%	\$8,939.70 \$7,285.92	\$1,113.30 \$907.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$907.35
5	GS6FM400FBTUT2	VMAX200K 400GBFLASH R6(14+2)TAAUPG 32-47 VMAX200K 400GBFLASH R6(14+2)TAAUPG 48+	\$8,472.00 \$8,160.00	ES-1	14%	\$7,285.92 \$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35 \$873.94
5	GS6FM400FBUT0	VMAX200K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM400FBUT1	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM400FBUT2	VMAX200K 400GB FLASH R6(14+2) UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6FM400SB	VMAX200K 400GB FLASH SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	GS6FM400SBU GS6FM8001BT0	VMAX 200K 400GB FLASH DRIVE SPARE UPG VMAX200K 800GB FLASH R1 1-31	\$10,395.00 \$13,095.00	ES-1 ES-1	14% 14%	\$8,939.70 \$11,261.70	\$1,113.30 \$1,964.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$1,964.25
5	GS6FM8001BT1	VMAX200K 800GB FLASH R1 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM8001BT2	VMAX200K 800GB FLASH R1 48-95	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	GS6FM8001BT3	VMAX200K 800GB FLASH R1 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5 5	GS6FM8001BT4 GS6FM8001BTUT0	VMAX200K 800GB FLASH R1 128+ VMAX200K 800GB FLASH R1 TAA UPG 1-23	\$7,950.00 \$18,325.00	ES-1 ES-1	14% 14%	\$6,837.00 \$15,759.50	\$1,192.50 \$1,962.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,192.50 \$1,962.61
5	GS6FM8001BTUT1	VMAX200K 800GB FLASH R1 TAA 0FG 1-23 VMAX200K 800GB FLASH R1 TAA UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8001BTUT2	VMAX200K 800GB FLASH R1 TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8001BUT0	VMAX200K 800GB FLASH R1 UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5 5	GS6FM8001BUT1 GS6FM8001BUT2	VMAX200K 800GB FLASH R1 UPG 24-31 VMAX200K 800GB FLASH R1 UPG 32+	\$13,090.00 \$12,440.00	ES-1 ES-1	14% 14%	\$11,257.40 \$10,698.40	\$1,401.94 \$1,332.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,401.94 \$1,332.32
5	GS6FM8005BT0	VMAX200K 800GB FLASH R5(3+1) 1-31	\$13,095.00	ES-1	14%	\$10,090.40	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM8005BT1	VMAX200K 800GB FLASH R5(3+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM8005BT2	VMAX200K 800GB FLASH R5(3+1) 48-95	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5 5	GS6FM8005BT3 GS6FM8005BT4	VMAX200K 800GB FLASH R5(3+1) 96-127 VMAX200K 800GB FLASH R5(3+1) 128+	\$8,415.00 \$7,950.00	ES-1 ES-1	14% 14%	\$7,236.90 \$6,837.00	\$1,262.25 \$1,192.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,262.25 \$1,192.50
5	GS6FM8005BTUT0	VMAX200K 800GB FLASH R5(3+1)TAAUPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8005BTUT1	VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8005BTUT2	VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5 5	GS6FM8005BUT0 GS6FM8005BUT1	VMAX200K 800GB FLASH R5(3+1) UPG 1-23 VMAX200K 800GB FLASH R5(3+1) UPG 24-31	\$18,325.00 \$13,090.00	ES-1 ES-1	14% 14%	\$15,759.50 \$11,257.40	\$1,962.61 \$1,401.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,401.94
5	GS6FM8005BUT2	VMAX200K 800GB FLASH R5(3+1) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8006BT0	VMAX200K 800GB FLASH R6(6+2) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM8006BT1	VMAX200K 800GB FLASH R6(6+2) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5 5	GS6FM8006BT2 GS6FM8006BT3	VMAX200K 800GB FLASH R6(6+2) 48-95	\$8,885.00	ES-1 ES-1	14% 14%	\$7,641.10	\$1,332.75	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$1,332.75
5	GS6FM8006BT4	VMAX200K 800GB FLASH R6(6+2) 96-127 VMAX200K 800GB FLASH R6(6+2) 128+	\$8,415.00 \$7,950.00	ES-1	14%	\$7,236.90 \$6,837.00	\$1,262.25 \$1,192.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,262.25 \$1,192.50
5	GS6FM8006BTUT0	VMAX200K 800GB FLASH R6(6+2)TAAUPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8006BTUT1	VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8006BTUT2	VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5 5	GS6FM8006BUT0 GS6FM8006BUT1	VMAX200K 800GB FLASH R6(6+2) UPG 1-23 VMAX200K 800GB FLASH R6(6+2) UPG 24-31	\$18,325.00	ES-1 ES-1	14% 14%	\$15,759.50	\$1,962.61 \$1,401.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61
5	GS6FM8006BUT2	VMAX200K 800GB FLASH R6(6+2) UPG 24-31 VMAX200K 800GB FLASH R6(6+2) UPG 32+	\$13,090.00 \$12,440.00	ES-1	14%	\$11,257.40 \$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94 \$1,332.32
5	GS6FM8007BT0	VMAX200K 800GB FLASH R5(7+1) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM8007BT1	VMAX200K 800GB FLASH R5(7+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM8007BT2	VMAX200K 800GB FLASH R5(7+1) 48-95	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5 5	GS6FM8007BT3 GS6FM8007BT4	VMAX200K 800GB FLASH R5(7+1) 96-127 VMAX200K 800GB FLASH R5(7+1) 128+	\$8,415.00 \$7,950.00	ES-1 ES-1	14% 14%	\$7,236.90 \$6,837.00	\$1,262.25 \$1,192.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,262.25 \$1,192.50
5	GS6FM8007BTUT0	VMAX200K 800GBFLASH R5(7+1)TAAUPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8007BTUT1	VMAX200K 800GBFLASH R5(7+1)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8007BTUT2	VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5 5	GS6FM8007BUT0 GS6FM8007BUT1	VMAX200K 800GB FLASH R5(7+1) UPG 1-23 VMAX200K 800GB FLASH R5(7+1) UPG 24-31	\$18,325.00 \$13,090.00	ES-1 ES-1	14% 14%	\$15,759.50 \$11,257.40	\$1,962.61 \$1,401.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,401.94
5	GS6FM8007BUT2	VMAX200K 800GB FLASH R5(7+1) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM800FBT0	VMAX200K 800GB FLASH R6(14+2) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM800FBT1	VMAX200K 800GB FLASH R6(14+2) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM800FBT2	VMAX200K 800GB FLASH R6(14+2) 48-95	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5 5	GS6FM800FBT3 GS6FM800FBT4	VMAX200K 800GB FLASH R6(14+2) 96-127 VMAX200K 800GB FLASH R6(14+2) 128+	\$8,415.00 \$7,950.00	ES-1 ES-1	14% 14%	\$7,236.90 \$6,837.00	\$1,262.25 \$1,192.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,262.25 \$1,192.50
5	GS6FM800FBTUT0	VMAX200K 800GBFLASH R6(14+2)TAAUPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM800FBTUT1	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM800FBTUT2	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5 5	GS6FM800FBUT0 GS6FM800FBUT1	VMAX200K 800GB FLASH R6(14+2) UPG 1-23 VMAX200K 800GB FLASH R6(14+2) UPG 24-31	\$18,325.00 \$13,090.00	ES-1 ES-1	14% 14%	\$15,759.50 \$11,257.40	\$1,962.61 \$1,401.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,401.94
5	GS6FM800FBUT2	VMAX200K 800GB FLASH R6(14+2) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM800SB	VMAX200K 800GB FLASH SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM800SBU	VMAX 200K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5 5	GT67220001BTU GT67220001BU	VMAX 200K 2000GB 7_2K DRIVE R1 TAA UPG VMAX 200K 2000GB 7_2K DRIVE R1 UPG	\$1,595.00 \$1,595.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,371.70	\$170.82 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$170.82
5	GT67220001B0	VMAX 200K 2000GB 7_2K DRIVE RT 01 G VMAX 200K 2000GB 7_2K DRIVER5(3+1)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220005BU	VMAX 200K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220006BTU	VMAX 200K 2000GB 7_2K DRIVER6(6+2)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220006BU	VMAX 200K 2000GB 7_2K DRIVE R6(6+2) UPG VMAX 200K 2000GB 7 2K DRIVER5(7+1)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	GT67220007BTU GT67220007BU	VMAX 200K 2000GB 7_2K DRIVER5(7+1)TAAUPG VMAX 200K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00 \$1,595.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,371.70	\$170.82 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$170.82
5	GT6722000FBTU	VMAX 200K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,595.00		14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT6722000FBU	VMAX 200K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT6722000SBTU	VMAX 200K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	GT6722000SBU GT67240001BTU	VMAX 200K 2000GB 7_2K DRIVE SPARE UPG VMAX 200K 4000GB 7 2K DRV R1 TAA UPG	\$1,595.00 \$2,790.00	ES-1 ES-1	14% 14%	\$1,371.70 \$2,399.40	\$170.82 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$298.81
5	GT67240001B10	VMAX 200K 4000GB 7 _ 2K DRV R1 TAA 0FG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240005BTU	VMAX 200K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240005BU	VMAX 200K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5 5	GT67240006BTU GT67240006BU	VMAX 200K 4000GB 7_2K DRV R6(6+2)TAAUPG VMAX 200K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00 \$2,790.00	ES-1 ES-1	14% 14%	\$2,399.40 \$2,399.40	\$298.81 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.81 \$298.81
5	GT67240006BU GT67240007BTU	VMAX 200K 4000GB 7 2K DRV R6(6+2)UPG VMAX 200K 4000GB 7 2K DRV R5(7+1)TAAUPG	\$2,790.00		14%	\$2,399.40 \$2,399.40	\$298.81 \$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81 \$298.81
5	GT67240007BU	VMAX 200K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00		14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81

Section						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Company	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Company													
1													
February   Part   Par	-												
Property													
March   Marc													
MERCONTON													
March   Marc	-												
1													
Printendon													
FEBRUATIC													
Fig.													
5   H-PRODUCTIFF   VAAA-400-MART 10 CIDE CROW													
No.     No.     No.     No.     No.     No.     No.													
S													
S	5		VMAX 400K 8MM 10 GIGE CONV									\$0.00	
S													
S	-												
S													
S   H-FERROCKEUL   VAMAX AGO, RAM SEPTIME LIPST   2,900.00   E3.0   S.   S.   S.   S.   S.   S.   S.	5	H-FE44000EUF	VMAX 400K 4MM4SM 8G FIBRE CONV	\$13,270.00		14%	\$11,412.20				\$0.00		
S													
S   H-FEROMORDIU   VMAA-6000 BM 106 FC UPG													
Fig.   Hard													
S	5	H-FE80000SUF			ES-1	14%			\$0.00	\$0.00	\$0.00	\$0.00	
5   Hadro (12000EPTU   VAMAX 4000; 12000EPT   VAMAX 4000; 1200EPT   VAMAX 4000; 1200EP													
Second Column   Mark and Coloro (100 Second Color (100 Second Co													
Second Processed Content													
Fig.	5												
S   Ha.6107207BIL   VAMA 400K 1200061 10K SAS ERRY REFT*  LIPER   \$2,330.00   ES-1   14%   \$2,003.00   \$249.64   \$0.00   \$0.00   \$0.00   \$3.													
S													
Hight State   Mink Control (1900)   Mink C													
Hight   Ministration   Ministratio	5		VMAX 400K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00			\$0.00	\$249.54
Second													
HE10000FBIU   VMAX 400K 300GB 10K SAS DRYR ILPG   \$805.00													
Fig.   HE10300SBIT   VMAX 400K 300GB 10K SAS DRYRGG-1/PAUPG													
Fig.   High   Strong   High   Strong			VMAX 400K 300GB 10K SAS DRVR5(3+1)TAAUPG										
Fig.   High 10300/BBU   VMAX 400K 300GB 10K SAS DRV R6(P-2) UPG   \$805.00   ES-1   14%   \$802.20   \$86.22   \$0.00   \$0.00   \$0.00   \$80.22   \$0.00   \$0.00   \$0.00   \$80.22   \$0.00   \$0.00   \$0.00   \$80.22   \$0.00   \$0.00   \$0.00   \$0.00   \$80.22   \$0.00   \$0.0													
Fig.   His103007FIU   VMAX 400K 300GB 10K SAS DRV RE(7+1)TAALIPG   \$805.00   E8-1   14%   \$802.20   \$86.22   \$0.00   \$0.00   \$0.00   \$88.22   \$0.00   \$0.00   \$0.00   \$88.22   \$0.00   \$0.00   \$0.00   \$0.00   \$88.22   \$0.00   \$0.0													
Fig. 10,000   Filt   Vinax 4000 3000   Sin NS SD RRG(14-2)TA ALIPG   Sin So													
5   High (1930)   High (1930													
5   HL610300SBIU   VMAX 400K 300GB 10K SAS DRV SPARE LPG   \$805.00   ES-1   14%   \$802.30   \$86.22   \$0.00   \$0.00   \$0.00   \$0.00   \$86.22   \$0.00   \$0.00   \$0.00   \$0.00   \$86.22   \$0.00   \$0.00   \$0.00   \$0.00   \$86.22   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$86.22   \$0.00   \$0.													
5   HL610300SBU   VMAX 400K 500GB 10K SAS DRY SPARE UPG													
5         HL61060001BU         VMAX 400K 600GB 10K SAS DRV REI UPC         \$1,510.00         ES-1         14%         \$1,298.00         \$161.72         \$0.00         \$0.0													
5 HL6106005BTU VMAX 400K 600GB 10K SAS DRV R5(3+1)TAQUPG 5 HL6106005BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106005BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106005BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106005BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106005BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106005BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+2) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG 5 HL6106007BTU VMAX 400K 600GB 10K SAS DRV R1 17AL UPG 6 \$2,065.00 ES-1 14% 6 \$1,775.90 \$221.16 6 \$0.00	5												
5 HL6108008BU VMAX 400K 8000B 10K SAS DRV R\$(3+1) UPG 5 HL6108008BU VMAX 400K 8000B 10K SAS DRV R\$(6+2) UPG 5 HL6108008BU VMAX 400K 8000B 10K SAS DRV R\$(6+2) UPG 5 HL6108008BU VMAX 400K 8000B 10K SAS DRV R\$(6+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(6+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+1) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+1) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+1) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+1) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6108007BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+2) UPG 5 HL6153001BU VMAX 400K 8000B 10K SAS DRV R\$(7+													
5         HL6 1060006BTU         VMAX 400K 6000GB 10K SAS DRVRR(6-2)TAJUPG         \$1,510.00         ES-1         14%         \$1,288.60         \$161.72         \$0.00													
5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R6[6-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[7-1] TAUPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[7-1] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[7-1] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[7-1] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[7-1] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[7-1] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[7-1] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 HL6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMAX 400K 600GB 10K SAS DRV R5[14-2] UPG 5 LH6106007BU VMA								\$161.72					\$161.72
5   HL6106007BU   VMAX 400K 600GB 10K SAS DRY R6(7+1) UPG	-												
5   HL610600FBTU													
5         HL610600FBU         VMAX 400K 600GB 10K SAS DRV SPARE TAAUPG         \$1,510.00         ES-1         14%         \$1,298.60         \$161.72         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$10.00         \$161.72           5         HL610600SBU         VMAX 400K 600GB 10K SAS DRV SPARE TAAUPG         \$1,510.00         ES-1         14%         \$1,298.60         \$161.72         \$0.00         \$0.00         \$0.00         \$0.00         \$10.00         \$161.72           5         HL6153001BTU         VMAX 400K 600GB 10K SAS DRV SPARE UPG         \$1,510.00         ES-1         14%         \$1,298.60         \$161.72         \$0.00 <td></td>													
5 HL616800SBU VMAX 400K 800GB 10K SAS DRV SPARE UPG \$1,510.00 ES-1 14% \$1,298.60 \$161.72 \$0.00 \$													
5         HL6153001BTU         VMAX 400K 300GB 15K SAS DRV R1 TAA UPG         \$2,065.00         ES-1         14%         \$1,775.90         \$221.16         \$0.00         \$0.00         \$0.00         \$0.00         \$20.16           5         HL6153001BTU         VMAX 400K 300GB 15K SAS DRV R1 UPG         \$2,065.00         ES-1         14%         \$1,775.90         \$221.16         \$0.00         \$0.00         \$0.00         \$0.00         \$20.16           5         HL6153005BTU         VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG         \$2,065.00         ES-1         14%         \$1,775.90         \$221.16         \$0.00	5												
5 HL6153001BU VMAX 400K 300GB 15K SAS DRV R1 UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 \$0.00	5												
5 HL6153005BTU VMAX 400K 300GB 15K SAS DRVR5(3+1)TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 \$1.00 \$0.00 \$	5		VMAX 400K 300GB 15K SAS DRV R1 TAA UPG VMAX 400K 300GB 15K SAS DRV R1 LIPG										
5 HL6153005BU VMAX 400K 300GB 15K SAS DRV R6(6+2)TAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153006BU VMAX 400K 300GB 15K SAS DRV R6(6+2)AUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV R6(6+2)AUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV R6(7+1)TAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV R5(7+1)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRR (614-2)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRR (614-2)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV R6(14+2)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV R6(14+2)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV R6(14+2)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00	5												
5 HL6153006BU VMAX 400K 300GB 15K SAS DRV R6(9-2) LPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 \$0.00 \$0.	5	HL6153005BU	VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5 HL6153007BTU VMAX 400K 300GB 15K SAS DRVRS(7+1)TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL6153007BTU VMAX 400K 300GB 15K SAS DRV SR(7+1)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL615300FBTU VMAX 400K 300GB 15K SAS DRR (614-2)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.													
5 HL6153007BU VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 \$0.00 \$0.													
5 HL615300FBTU VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL615300FBU VMAX 400K 300GB 15K SAS DRV SR6(14+2)UPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 5 HL615300SBTU VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00													
5 HL615300SBTU VMAX 400K 300GB 15K SAS DRV SPÄRE TÄAUPG \$2,065.00 ES-1 14% \$1,775.90 \$221.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$221.16 \$0.00 \$		HL615300FBTU											
5 HL615300SBU VMAX 400K 300GB 15K SAS DRV SPARE UPG \$2,065.00 ES-1 14% \$1,775.90 \$21.16 \$0.00 \$0.00 \$0.00 \$0.00 \$21.16 5 HL6F319201BTUT0 VMAX400K 1920GB FLASH R1 TAA UPG 1-7 \$31,885.00 ES-1 14% \$27,421.10 \$3,414.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,414.88			VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00			\$1,775.90						\$221.16
5 HL6F319201BTUT0 VMAX400K 1920GB FLASH R1 TAA UPG 1-7 \$31,885.00 ES-1 14% \$27,421.10 \$3,414.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,414.88													

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6F319201BTUT2	VMAX400K 1920GB FLASH R1 TAA UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F319201BUT0	VMAX400K 1920GB FLASH R1 UPG 1-7	\$31,885.00 \$27,910.00	ES-1 ES-1	14% 14%	\$27,421.10	\$3,414.88 \$2,989.16	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6F319201BUT1 HL6F319201BUT2	VMAX400K 1920GB FLASH R1 UPG 8-11 VMAX400K 1920GB FLASH R1 UPG 12+	\$25,760.00	ES-1	14%	\$24,002.60 \$22,153.60	\$2,758.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	HL6F319205BTUT0	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F319205BTUT1	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319205BTUT2	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F319205BUT0	VMAX400K 1920GB FLASH R5(3+1) UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5 5	HL6F319205BUT1 HL6F319205BUT2	VMAX400K 1920GB FLASH R5(3+1) UPG 8-11 VMAX400K 1920GB FLASH R5(3+1) UPG 12+	\$27,910.00 \$25,760.00	ES-1 ES-1	14% 14%	\$24,002.60 \$22,153.60	\$2,989.16 \$2,758.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	HL6F319206BTUT0	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F319206BTUT1	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F319206BTUT2	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F319206BUT0 HL6F319206BUT1	VMAX400K 1920GB FLASH R6(6+2)UPG 1-7 VMAX400K 1920GB FLASH R6(6+2)UPG 8-11	\$31,885.00 \$27,910.00	ES-1 ES-1	14% 14%	\$27,421.10 \$24,002.60	\$3,414.88 \$2,989.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6F319206BUT2	VMAX400K 1920GB FLASH R6(6+2)UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F319207BTUT0	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F319207BTUT1	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319207BTUT2	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 12+	\$25,760.00	ES-1	14% 14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F319207BUT0 HL6F319207BUT1	VMAX400K 1920GB FLASH R5(7+1) UPG 1-7 VMAX400K 1920GB FLASH R5(7+1) UPG 8-11	\$31,885.00 \$27,910.00	ES-1 ES-1	14%	\$27,421.10 \$24,002.60	\$3,414.88 \$2,989.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,414.88 \$2,989.16
5	HL6F319207BUT2	VMAX400K 1920GB FLASH R5(7+1) UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F31920FBTUT0	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F31920FBTUT1	VMAX400K 1920GB FLASH R6(14+2)TAAUPG8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F31920FBTUT2	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 12+	\$25,760.00	ES-1 ES-1	14% 14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	HL6F31920FBUT0 HL6F31920FBUT1	VMAX400K 1920GB FLASH R6(14+2)UPG 1-7 VMAX400K 1920GB FLASH R6(14+2)UPG 8-11	\$31,885.00 \$27,910.00	ES-1	14%	\$27,421.10 \$24,002.60	\$3,414.88 \$2,989.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	HL6F31920FBUT2	VMAX400K 1920GB FLASH R6(14+2)UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F31920SBTUT0	VMAX400K 1920GB FLASH SPARE TAA UPG	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F31920SBUT0	VMAX400K 1920GB FLASH SAS DRV SPARE UPG	\$31,885.00	ES-1	14%	\$27,421.10	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F39601BTUT0 HL6F39601BTUT1	VMAX400K 960GB FLASH R1 TAA UPG 1-7 VMAX400K 960GB FLASH R1 TAA UPG 8-11	\$18,475.00 \$15,710.00	ES-1 ES-1	14% 14%	\$15,888.50	\$1,978.67	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,978.67 \$1,682.54
5	HL6F39601BTUT2	VMAX400K 960GB FLASH R1 TAA UPG 6-11 VMAX400K 960GB FLASH R1 TAA UPG 12+	\$14,925.00	ES-1	14%	\$13,510.60 \$12,835.50	\$1,682.54 \$1,598.47	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	HL6F39601BUT0	VMAX400K 960GB FLASH R1 UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39601BUT1	VMAX400K 960GB FLASH R1 UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F39601BUT2	VMAX400K 960GB FLASH R1 UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F39605BTUT0 HL6F39605BTUT1	VMAX400K 960GBFLASH R5(3+1)TAAUPG 1-7 VMAX400K 960GBFLASH R5(3+1)TAAUPG 8-11	\$18,475.00 \$15,710.00	ES-1 ES-1	14% 14%	\$15,888.50 \$13,510.60	\$1,978.67 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6F39605BTUT2	VMAX400K 960GBFLASH R5(3+1)TAAUPG 12+	\$14,925.00	ES-1	14%	\$13,510.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39605BUT0	VMAX400K 960GB FLASH R5(3+1) UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39605BUT1	VMAX400K 960GB FLASH R5(3+1) UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39605BUT2	VMAX400K 960GB FLASH R5(3+1) UPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F39606BTUT0 HL6F39606BTUT1	VMAX400K 960GBFLASH R6(6+2)TAAUPG 1-7 VMAX400K 960GBFLASH R6(6+2)TAAUPG 8-11	\$18,475.00 \$15,710.00	ES-1 ES-1	14% 14%	\$15,888.50 \$13,510.60	\$1,978.67 \$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,978.67 \$1,682.54
5	HL6F39606BTUT2	VMAX400K 960GBFLASH R6(6+2)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39606BUT0	VMAX400K 960GB FLASH R6(6+2)UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39606BUT1	VMAX400K 960GB FLASH R6(6+2)UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F39606BUT2 HL6F39607BTUT0	VMAX400K 960GB FLASH R6(6+2)UPG 12+ VMAX400K 960GBFLASH 5(7+1)TAAUPG 1-7	\$14,925.00 \$18,475.00	ES-1 ES-1	14% 14%	\$12,835.50 \$15,888.50	\$1,598.47 \$1,978.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6F39607BTUT1	VMAX400K 960GBFLASH 5(7+1)TAAUFG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39607BTUT2	VMAX400K 960GBFLASH 5(7+1)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39607BUT0	VMAX400K 960GB FLASH R5(7+1) UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F39607BUT1	VMAX400K 960GB FLASH R5(7+1) UPG 8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F39607BUT2 HL6F3960FBTUT0	VMAX400K 960GB FLASH R5(7+1) UPG 12+ VMAX400K 960GB FLASH R6(14+2)TAAUPG 1-7	\$14,925.00 \$18,475.00	ES-1 ES-1	14% 14%	\$12,835.50 \$15,888.50	\$1,598.47 \$1,978.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6F3960FBTUT1	VMAX400K 960GB FLASH R6(14+2)TAAUPG8-11	\$15,710.00	ES-1	14%	\$13,510.60	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F3960FBTUT2	VMAX400K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925.00	ES-1	14%	\$12,835.50	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F3960FBUT0	VMAX400K 960GB FLASH R6(14+2)UPG 1-7	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6F3960FBUT1 HL6F3960FBUT2	VMAX400K 960GB FLASH R6(14+2)UPG 8-11	\$15,710.00	ES-1 ES-1	14% 14%	\$13,510.60	\$1,682.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6F3960SBTUT0	VMAX400K 960GB FLASH R6(14+2)UPG 12+ VMAX400K 960GB FLASH SPARE TAA UPG	\$14,925.00 \$18,475.00	ES-1	14%	\$12,835.50 \$15,888.50	\$1,598.47 \$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6F3960SBUT0	VMAX400K 960GB FLASH SAS DRV SPARE UPG	\$18,475.00	ES-1	14%	\$15,888.50	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6FM16001BT0	VMAX400K 1600GB FLASH R1 1-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6FM16001BT1	VMAX400K 1600GB FLASH R1 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6FM16001BT2 HL6FM16001BT3	VMAX400K 1600GB FLASH R1 32-47 VMAX400K 1600GB FLASH R1 48-63	\$14,525.00 \$13,720.00	ES-1 ES-1	14% 14%	\$12,491.50 \$11,799.20	\$2,178.75 \$2,058.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6FM16001BT4	VMAX400K 1600GB F LASH R1 64+	\$12,915.00	ES-1	14%	\$11,106.90	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6FM16001BTUT0	VMAX400K 1600GB FLASH R1 TAA UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6FM16001BTUT1	VMAX400K 1600GB FLASH R1 TAA UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6FM16001BTUT2	VMAX400K 1600GB FLASH R1 TAA UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6FM16001BUT0 HL6FM16001BUT1	VMAX400K 1600GB FLASH R1 UPG 1-15 VMAX400K 1600GB FLASH R1 UPG 16-23	\$31,805.00 \$20,600.00	ES-1 ES-1	14% 14%	\$27,352.30 \$17,716.00	\$3,406.32 \$2,206.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6FM16001BUT2	VMAX400K 1600GB FLASH R1 UPG 16-23 VMAX400K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6FM16005BT0	VMAX400K 1600GB FLASH R5(3+1) 1-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM16005BT1	VMAX400K 1600GB FLASH R5(3+1) 24-31	\$15,335.00	ES-1	14%	\$13,188.10		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HL6FM16005BT2 HL6FM16005BT3	VMAX400K 1600GB FLASH R5(3+1) 32-47 VMAX400K 1600GB FLASH R5(3+1) 48-63	\$14,525.00 \$13,720.00	ES-1 ES-1	14% 14%	\$12,491.50 \$11,799.20	\$2,178.75 \$2,058.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HL6FM16005BT4	VMAX400K 1600GB FLASH R5(3+1) 46-03 VMAX400K 1600GB FLASH R5(3+1) 64+	\$13,720.00 \$12,915.00	ES-1	14%	\$11,799.20 \$11,106.90	\$2,056.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HL6FM16005BTUT0	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM16005BTUT1	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5 5	HL6FM16005BTUT2 HL6FM16005BUT0	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 24+ VMAX400K 1600GB FLASH R5(3+1) UPG 1-15	\$19,200.00 \$31,805.00		14% 14%	\$16,512.00 \$27,352.30	\$2,056.32 \$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,056.32 \$3,406.32
5	HL6FM16005BUT1	VMAX400K 1600GB FLASH R5(3+1) UPG 1-15 VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00		14%	\$27,352.30 \$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16005BUT2	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM16006BT0	VMAX400K 1600GB FLASH R6(6+2) 1-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM16006BT1	VMAX400K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HL6FM16006BT2	VMAX400K 1600GB FLASH R6(6+2) 32-47	\$14,525.00		14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5 5	HL6FM16006BT3	VMAX400K 1600GB FLASH R6(6+2) 48-63	\$13,720.00		14% 14%	\$11,799.20	\$2,058.00 \$1,937.25	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,058.00
5	HL6FM16006BT4 HL6FM16006BTUT0	VMAX400K 1600GB FLASH R6(6+2) 64+ VMAX400K 1600GBFLASH R6(6+2)TAAUPG 1-15	\$12,915.00 \$31,805.00		14%	\$11,106.90 \$27,352.30	\$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,937.25 \$3,406.32
5	HL6FM16006BTUT1	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$21,599.00		14%	\$18,575.14	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HL6FM16006BTUT2	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 24+	\$20,174.00		14%	\$17,349.64	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HL6FM16006BUT0	VMAX400K 1600GB FLASH R6(6+2)UPG 1-15	\$31,805.00		14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16006BUT1	VMAX400K 1600GB FLASH R6(6+2)UPG 16-23	\$21,599.00		14%	\$18,575.14	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5 5	HL6FM16006BUT2 HL6FM16007BT0	VMAX400K 1600GB FLASH R6(6+2)UPG 24+ VMAX400K 1600GB FLASH R5(7+1) 1-23	\$20,174.00 \$22,600.00		14% 14%	\$17,349.64 \$19,436.00	\$2,160.64 \$3,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,160.64 \$3,390.00
5	HL6FM16007BT1	VMAX400K 1600GB FLASH R5(7+1) 1-23 VMAX400K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HL6FM16007BT2	VMAX400K 1600GB FLASH R5(7+1) 32-47	\$14,525.00		14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HL6FM16007BT3	VMAX400K 1600GB FLASH R5(7+1) 48-63	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HL6FM16007BT4	VMAX400K 1600GB FLASH R5(7+1) 64+	\$12,915.00		14%	\$11,106.90	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HL6FM16007BTUT0	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 1-15	\$31,805.00		14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	HL6FM16007BTUT1 HL6FM16007BTUT2	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 16-23	\$20,600.00		14% 14%	\$17,716.00	\$2,206.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,206.26 \$2,056.32
5	HL6FM16007BUT0	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 24+ VMAX400K 1600GB FLASH R5(7+1) UPG 1-15	\$19,200.00 \$31,805.00		14%	\$16,512.00 \$27,352.30	\$2,056.32 \$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16007BUT1	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600.00		14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16007BUT2	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00		14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM1600FBT0	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$22,600.00		14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM1600FBT1	VMAX400K 1600GB FLASH R6(14+2) 24-31	\$15,335.00		14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5 5	HL6FM1600FBT2 HL6FM1600FBT3	VMAX400K 1600GB FLASH R6(14+2) 32-47 VMAX400K 1600GB FLASH R6(14+2) 48-63	\$14,525.00 \$13,720.00	ES-1 ES-1	14% 14%	\$12,491.50 \$11,799.20	\$2,178.75 \$2,058.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,178.75 \$2,058.00
5	HL6FM1600FBT4	VMAX400K 1600GB FLASH R6(14+2) 46-65 VMAX400K 1600GB FLASH R6(14+2) 64+	\$12,915.00	ES-1	14%	\$11,799.20	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HL6FM1600FBTUT0	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 1-15	\$31,805.00		14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM1600FBTUT1	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23	\$21,599.00		14%	\$18,575.14	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HL6FM1600FBTUT2	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 24+	\$20,174.00		14%	\$17,349.64	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HL6FM1600FBUT0	VMAX400K 1600GB FLASH R6(14+2)UPG 1-15	\$31,805.00		14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	HL6FM1600FBUT1 HL6FM1600FBUT2	VMAX400K 1600GB FLASH R6(14+2)UPG 16-23 VMAX400K 1600GB FLASH R6(14+2)UPG 24+	\$21,599.00 \$20,174.00		14% 14%	\$18,575.14 \$17,349.64	\$2,313.25 \$2,160.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,313.25 \$2,160.64
5	HL6FM1600SB	VMAX400K 1600GB FLASH R6(14+2)0FG 24+ VMAX400K 1600GB FLASH SPARE	\$22,600.00		14%	\$17,349.04	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM1600SBU	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00		14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM2001BT0	VMAX400K 200GB FLASH R1 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM2001BT1	VMAX400K 200GB FLASH R1 192-255	\$3,350.00		14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HL6FM2001BT2	VMAX400K 200GB FLASH R1 256-383	\$3,210.00		14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5 5	HL6FM2001BT3 HL6FM2001BT4	VMAX400K 200GB FLASH R1 384-511 VMAX400K 200GB FLASH R1 512+	\$3,065.00 \$2,930.00		14% 14%	\$2,635.90 \$2,519.80	\$459.75 \$439.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$459.75 \$439.50
5	HL6FM2001BTUT0	VMAX400K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2001BTUT1	VMAX400K 200GB FLASH R1 TAA UPG 64-95	\$4,718.00		14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2001BTUT2	VMAX400K 200GB FLASH R1 TAA UPG 96+	\$4,458.00		14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2001BUT0	VMAX400K 200GB FLASH R1 UPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2001BUT1	VMAX400K 200GB FLASH R1 UPG 64-95	\$4,718.00		14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5 5	HL6FM2001BUT2 HL6FM2005BT0	VMAX400K 200GB FLASH R1 UPG 96+ VMAX400K 200GB FLASH R5(3+1) 1-191	\$4,458.00 \$3,905.00		14% 14%	\$3,833.88 \$3,358.30	\$477.45 \$585.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$477.45 \$585.75
5	HL6FM2005BT1	VMAX400K 200GB FLASH R5(3+1) 192-255	\$3,350.00		14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HL6FM2005BT2	VMAX400K 200GB FLASH R5(3+1) 256-383	\$3,210.00		14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HL6FM2005BT3	VMAX400K 200GB FLASH R5(3+1) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HL6FM2005BT4	VMAX400K 200GB FLASH R5(3+1) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HL6FM2005BTUT0	VMAX400K 200GB FLASHR5(3+1)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	HL6FM2005BTUT1 HL6FM2005BTUT2	VMAX400K 200GB FLASHR5(3+1)TAAUPG 64-95 VMAX400K 200GB FLASHR5(3+1)TAAUPG 96+	\$4,718.00 \$4,458.00		14% 14%	\$4,057.48 \$3,833.88	\$505.30 \$477.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$505.30 \$477.45
5	HL6FM2005BUT0	VMAX400K 200GB FLASHR5(3+1) UPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718.00		14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2006BT0	VMAX400K 200GB FLASH R6(6+2) 1-191	\$3,905.00		14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350.00		14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5 5	HL6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210.00		14% 14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$481.50 \$450.75
5	HL6FM2006BT3 HL6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 384-511 VMAX400K 200GB FLASH R6(6+2) 512+	\$3,065.00 \$2,930.00	ES-1	14%	\$2,635.90 \$2,519.80	\$459.75 \$439.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$459.75 \$439.50
5	HL6FM2006BTUT0	VMAX400K 200GB FLASH R0(0+2) 312+ VMAX400K 200GB FLASHR6(6+2)TAAUPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2006BTUT1	VMAX400K 200GB FLASHR6(6+2)TAAUPG 64-95	\$4,718.00		14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2006BTUT2	VMAX400K 200GB FLASHR6(6+2)TAAUPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2006BUT0	VMAX400K 200GB FLASH R6(6+2)UPG 1-63	\$5,475.00		14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2006BUT1	VMAX400K 200GB FLASH R6(6+2)UPG 64-95	\$4,718.00		14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5 5	HL6FM2006BUT2 HL6FM2007BT0	VMAX400K 200GB FLASH R6(6+2)UPG 96+	\$4,458.00		14% 14%	\$3,833.88 \$3,358.30	\$477.45 \$585.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$477.45 \$585.75
5 5	HL6FM2007BT0 HL6FM2007BT1	VMAX400K 200GB FLASH R5(7+1) 1-191 VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,905.00 \$3,350.00		14%	\$3,358.30 \$2,881.00	\$585.75 \$502.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$585.75 \$502.50
5	HL6FM2007BT2	VMAX400K 200GB FLASH R5(7+1) 192-255 VMAX400K 200GB FLASH R5(7+1) 256-383	\$3,210.00		14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HL6FM2007BT3	VMAX400K 200GB FLASH R5(7+1) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HL6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HL6FM2007BTUT0	VMAX400K 200GB FLASHR5(7+1)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37

					NVP LEVEL 1			NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM2007BTUT1	VMAX400K 200GB FLASHR5(7+1)TAAUPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5 5	HL6FM2007BTUT2 HL6FM2007BUT0	VMAX400K 200GB FLASHR5(7+1)TAAUPG 96+ VMAX400K 200GB FLASH R5(7+1) UPG 1-63	\$4,458.00 \$5,475.00	ES-1 ES-1	14% 14%	\$3,833.88 \$4,708.50	\$477.45 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$477.45 \$586.37
5	HL6FM2007BUT1	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2007BUT2	VMAX400K 200GB FLASH R5(7+1) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM200FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	HL6FM200FBT1 HL6FM200FBT2	VMAX400K 200GB FLASH R6(14+2) 192-255 VMAX400K 200GB FLASH R6(14+2) 256-383	\$3,350.00 \$3,210.00	ES-1 ES-1	14% 14%	\$2,881.00 \$2,760.60	\$502.50 \$481.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$502.50 \$481.50
5	HL6FM200FBT3	VMAX400K 200GB FLASH R6(14+2) 394-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HL6FM200FBT4	VMAX400K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HL6FM200FBTUT0	VMAX400K 200GBFLASH R6(14+2)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	HL6FM200FBTUT1 HL6FM200FBTUT2	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95 VMAX400K 200GBFLASH R6(14+2)TAAUPG 96+	\$4,718.00 \$4,458.00	ES-1 ES-1	14% 14%	\$4,057.48 \$3,833.88	\$505.30 \$477.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$505.30 \$477.45
5	HL6FM200FBUT0	VMAX400K 200GB FLASH R6(14+2)UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM200FBUT1	VMAX400K 200GB FLASH R6(14+2)UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM200FBUT2	VMAX400K 200GB FLASH R6(14+2)UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5 5	HL6FM200SB HL6FM200SBU	VMAX400K 200GB FLASH SPARE VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$3,905.00 \$5,475.00	ES-1 ES-1	14% 14%	\$3,358.30 \$4,708.50	\$585.75 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.75 \$586.37
5	HL6FM4001BT0	VMAX400K 200GB FLASH R1 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HL6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5 5	HL6FM4001BT3 HL6FM4001BT4	VMAX400K 400GB FLASH R1 192-255 VMAX400K 400GB FLASH R1 256+	\$5,305.00 \$5,040.00	ES-1 ES-1	14% 14%	\$4,562.30 \$4,334.40	\$795.75 \$756.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$795.75 \$756.00
5	HL6FM4001BTUT0	VMAX400K 400GB FLASH R1 TAA UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$7,300.00	ES-1	14%	\$6,278.00	\$781.83	\$0.00	\$0.00	\$0.00	\$0.00	\$781.83
5	HL6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5 5	HL6FM4001BUT0 HL6FM4001BUT1	VMAX400K 400GB FLASH R1 UPG 1-31 VMAX400K 400GB FLASH R1 UPG 32-47	\$10,395.00 \$8,097.00	ES-1 ES-1	14% 14%	\$8,939.70 \$6,963.42	\$1,113.30 \$867.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$867.19
5	HL6FM4001BUT2	VMAX400K 400GB FLASH R1 UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	HL6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5 5	HL6FM4005BT2 HL6FM4005BT3	VMAX400K 400GB FLASH R5(3+1) 128-191 VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,565.00 \$5,305.00	ES-1 ES-1	14% 14%	\$4,785.90 \$4,562.30	\$834.75 \$795.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$834.75 \$795.75
5	HL6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 192-255 VMAX400K 400GB FLASH R5(3+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM4005BTUT0	VMAX400K 400GB FLASHR5(3+1)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4005BTUT1	VMAX400K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5 5	HL6FM4005BTUT2 HL6FM4005BUT0	VMAX400K 400GB FLASHR5(3+1)TAAUPG 48+ VMAX400K 400GB FLASH R5(3+1) UPG 1-31	\$7,790.00 \$10,395.00	ES-1 ES-1	14% 14%	\$6,699.40 \$8,939.70	\$834.31 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$834.31 \$1,113.30
5	HL6FM4005BUT1	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4005BUT2	VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	HL6FM4006BT1 HL6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 96-127 VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,830.00 \$5,565.00	ES-1 ES-1	14% 14%	\$5,013.80 \$4,785.90	\$874.50 \$834.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$874.50 \$834.75
5	HL6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM4006BT4	VMAX400K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM4006BTUT0	VMAX400K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	HL6FM4006BTUT1 HL6FM4006BTUT2	VMAX400K 400GB FLASHR6(6+2)TAAUPG 32-47 VMAX400K 400GB FLASHR6(6+2)TAAUPG 48+	\$8,097.00 \$7,790.00	ES-1 ES-1	14% 14%	\$6,963.42 \$6,699.40	\$867.19 \$834.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$867.19 \$834.31
5	HL6FM4006BUT0	VMAX400K 400GB FLASHR0(0+2)1AA0FG 46+ VMAX400K 400GB FLASHR6(6+2)UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4006BUT1	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4006BUT2	VMAX400K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5 5	HL6FM4007BT0 HL6FM4007BT1	VMAX400K 400GB FLASH R5(7+1) 1-95 VMAX400K 400GB FLASH R5(7+1) 96-127	\$7,425.00 \$5,830.00	ES-1 ES-1	14% 14%	\$6,385.50 \$5,013.80	\$1,113.75 \$874.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$874.50
5	HL6FM4007BT2	VMAX400K 400GB FLASH R5(7+1) 90-127 VMAX400K 400GB FLASH R5(7+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HL6FM4007BT3	VMAX400K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM4007BT4	VMAX400K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5 5	HL6FM4007BTUT0 HL6FM4007BTUT1	VMAX400K 400GB FLASHR5(7+1)TAAUPG 1-31	\$10,395.00	ES-1 ES-1	14% 14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,113.30
5	HL6FM4007BTUT2	VMAX400K 400GB FLASHR5(7+1)TAAUPG 32-47 VMAX400K 400GB FLASHR5(7+1)TAAUPG 48+	\$8,097.00 \$7,790.00	ES-1	14%	\$6,963.42 \$6,699.40	\$867.19 \$834.31	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$867.19 \$834.31
5	HL6FM4007BUT0	VMAX400K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4007BUT1	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4007BUT2	VMAX400K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5 5	HL6FM400FBT0 HL6FM400FBT1	VMAX400K 400GB FLASH R6(14+2) 1-95 VMAX400K 400GB FLASH R6(14+2) 96-127	\$7,425.00 \$5,830.00	ES-1 ES-1	14% 14%	\$6,385.50 \$5,013.80	\$1,113.75 \$874.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$874.50
5	HL6FM400FBT2	VMAX400K 400GB FLASH R6(14+2) 30-127 VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HL6FM400FBT3	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM400FBT4	VMAX400K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM400FBTUT0	VMAX400K 400GBFLASH R6(14+2)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	HL6FM400FBTUT1 HL6FM400FBTUT2	VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47 VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+	\$8,097.00 \$7,790.00	ES-1 ES-1	14% 14%	\$6,963.42 \$6,699.40	\$867.19 \$834.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$867.19 \$834.31
5	HL6FM400FBUT0	VMAX400K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM400FBUT1	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM400FBUT2	VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5 5	HL6FM400SB HL6FM400SBU	VMAX400K 400GB FLASH SPARE VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$7,425.00 \$10,395.00	ES-1 ES-1	14% 14%	\$6,385.50 \$8,939.70	\$1,113.75 \$1,113.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$1,113.30
5	HL6FM8001BT0	VMAX 400K 400GB FLASH DRIVE SPARE UPG VMAX400K 800GB FLASH R1 1-47	\$10,395.00 \$13,095.00	ES-1	14%	\$8,939.70 \$11,261.70	\$1,113.30 \$1,964.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,113.30 \$1,964.25
5	HL6FM8001BT1	VMAX400K 800GB FLASH R1 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8001BT2	VMAX400K 800GB FLASH R1 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HL6FM8001BT3	VMAX400K 800GB FLASH R1 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM8001BT4	VMAX400K 800GB FLASH R1 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5 5	HL6FM8001BTUT0 HL6FM8001BTUT1	VMAX400K 800GB FLASH R1 TAA UPG 1-23 VMAX400K 800GB FLASH R1 TAA UPG 24-31	\$18,325.00 \$12,340.00		14% 14%	\$15,759.50 \$10,612.40	\$1,962.61 \$1,321.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,321.61
5	HL6FM8001BTUT2	VMAX400K 800GB FLASH R1 TAA UPG 32+	\$11,780.00		14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8001BUT0	VMAX400K 800GB FLASH R1 UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8001BUT1	VMAX400K 800GB FLASH R1 UPG 24-31	\$12,340.00	ES-1	14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5 5	HL6FM8001BUT2 HL6FM8005BT0	VMAX400K 800GB FLASH R1 UPG 32+ VMAX400K 800GB FLASH R5(3+1) 1-47	\$11,780.00 \$13,095.00	ES-1 ES-1	14% 14%	\$10,130.80 \$11,261.70	\$1,261.64 \$1,964.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,261.64 \$1,964.25
5	HL6FM8005BT1	VMAX400K 800GB FLASH R5(3+1) 48-63	\$8,885.00		14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8005BT2	VMAX400K 800GB FLASH R5(3+1) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HL6FM8005BT3	VMAX400K 800GB FLASH R5(3+1) 96-127	\$7,950.00		14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5 5	HL6FM8005BT4 HL6FM8005BTUT0	VMAX400K 800GB FLASH R5(3+1) 128+ VMAX400K 800GBFLASH R5(3+1) TAA UPG 1-23	\$7,950.00 \$18,325.00		14% 14%	\$6,837.00 \$15,759.50	\$1,192.50 \$1,962.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,192.50 \$1,962.61
5	HL6FM8005BTUT1	VMAX400K 800GBFLASH R5(3+1) TAAUPG 24-31	\$12,340.00		14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8005BTUT2	VMAX400K 800GB FLASH R5(3+1) TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8005BUT0	VMAX400K 800GB FLASH R5(3+1) UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5 5	HL6FM8005BUT1 HL6FM8005BUT2	VMAX400K 800GB FLASH R5(3+1) UPG 24-31 VMAX400K 800GB FLASH R5(3+1) UPG 32+	\$12,340.00 \$11,780.00	ES-1 ES-1	14% 14%	\$10,612.40 \$10,130.80	\$1,321.61 \$1,261.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,321.61 \$1,261.64
5	HL6FM8006BT0	VMAX400K 800GB FLASH R6(6+2) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM8006BT1	VMAX400K 800GB FLASH R6(6+2) 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8006BT2	VMAX400K 800GB FLASH R6(6+2) 64-95	\$8,415.00		14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5 5	HL6FM8006BT3 HL6FM8006BT4	VMAX400K 800GB FLASH R6(6+2) 96-127 VMAX400K 800GB FLASH R6(6+2) 128+	\$7,950.00 \$7,950.00		14% 14%	\$6,837.00 \$6,837.00	\$1,192.50 \$1,192.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,192.50 \$1,192.50
5	HL6FM8006BTUT0	VMAX400K 800GBFLASH R6(6+2) TAA UPG 1-23	\$18,325.00		14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8006BTUT1	VMAX400K 800GBFLASH R6(6+2)TAAUPG 24-31	\$12,340.00		14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8006BTUT2	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	\$11,780.00		14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5 5	HL6FM8006BUT0 HL6FM8006BUT1	VMAX400K 800GB FLASH R6(6+2) UPG 1-23 VMAX400K 800GB FLASH R6(6+2) UPG 24-31	\$18,325.00 \$12,340.00		14% 14%	\$15,759.50 \$10,612.40	\$1,962.61 \$1,321.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,321.61
5	HL6FM8006BUT2	VMAX400K 800GB FLASH R6(6+2) UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8007BT0	VMAX400K 800GB FLASH R5(7+1) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM8007BT1	VMAX400K 800GB FLASH R5(7+1) 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8007BT2	VMAX400K 800GB FLASH R5(7+1) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5 5	HL6FM8007BT3 HL6FM8007BT4	VMAX400K 800GB FLASH R5(7+1) 96-127 VMAX400K 800GB FLASH R5(7+1) 128+	\$7,950.00 \$7,950.00		14% 14%	\$6,837.00 \$6,837.00	\$1,192.50 \$1,192.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,192.50 \$1,192.50
5	HL6FM8007BTUT0	VMAX400K 800GBFLASH R5(7+1) TAA UPG 1-23	\$18,325.00		14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8007BTUT1	VMAX400K 800GBFLASH R5(7+1) TAAUPG 24-31	\$12,340.00		14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8007BTUT2	VMAX400K 800GB FLASH R5(7+1) TAA UPG 32+	\$11,780.00		14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5 5	HL6FM8007BUT0 HL6FM8007BUT1	VMAX400K 800GB FLASH R5(7+1) UPG 1-23 VMAX400K 800GB FLASH R5(7+1) UPG 24-31	\$18,325.00 \$12,340.00		14% 14%	\$15,759.50 \$10,612.40	\$1,962.61 \$1,321.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,321.61
5	HL6FM8007BUT2	VMAX400K 800GB FLASH R5(7+1) UPG 32+	\$11,780.00		14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM800FBT0	VMAX400K 800GB FLASH R6(14+2) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM800FBT1	VMAX400K 800GB FLASH R6(14+2) 48-63	\$8,885.00		14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5 5	HL6FM800FBT2 HL6FM800FBT3	VMAX400K 800GB FLASH R6(14+2) 64-95 VMAX400K 800GB FLASH R6(14+2) 96-127	\$8,415.00 \$7,950.00	ES-1 ES-1	14% 14%	\$7,236.90 \$6,837.00	\$1,262.25 \$1,192.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,262.25 \$1,192.50
5	HL6FM800FBT4	VMAX400K 800GB FLASH R6(14+2) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM800FBTUT0	VMAX400K 800GB FLASH R6(14+2)TAAUPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM800FBTUT1	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	\$12,340.00		14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5 5	HL6FM800FBTUT2 HL6FM800FBUT0	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+ VMAX400K 800GB FLASH R6(14+2) UPG 1-23	\$11,780.00 \$18,325.00		14% 14%	\$10,130.80 \$15,759.50	\$1,261.64 \$1,962.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,261.64 \$1,962.61
5	HL6FM800FBUT1	VMAX400K 800GB FLASH R6(14+2) UPG 24-31	\$12,340.00		14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM800FBUT2	VMAX400K 800GB FLASH R6(14+2) UPG 32+	\$11,780.00		14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM800SB	VMAX400K 800GB FLASH SPARE	\$13,095.00		14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5 5	HL6FM800SBU	VMAX 400K 800GB FLASH DRIVE SPARE UPG VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	\$18,325.00 \$2,330.00	ES-1 ES-1	14% 14%	\$15,759.50 \$2,003.80	\$1,962.61 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$249.54
5	HS61012001BTU HS61012001BU	VMAX 400K 1200GB 10K SAS DRV K1 1AA 0FG VMAX 400K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012005BTU	VMAX 400K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012005BU	VMAX 400K 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012006BTU HS61012006BU	VMAX 400K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00 \$2,330.00		14% 14%	\$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5 5	HS61012006BU HS61012007BTU	VMAX 400K 1200GB 10K SAS DRV R6(6+2)UPG VMAX 400K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00 \$2,330.00		14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$249.54 \$249.54
5	HS61012007BU	VMAX 400K 1200GB 10K SAS DRV R5(7+1)UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS6101200FBTU	VMAX 400K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS6101200FBU	VMAX 400K 1200GB 10K SAS R6(14+2)UPG	\$2,330.00		14%	\$2,003.80	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5 5	HS6101200SBTU HS6101200SBU	VMAX 400K 1200GB 10K SAS SPARE TAA UPG VMAX 400K 1200GB 10K SAS SPARE UPG	\$2,330.00 \$2,330.00		14% 14%	\$2,003.80 \$2,003.80	\$249.54 \$249.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.54 \$249.54
5	HS6103001BTU	VMAX 400K 300GB 10K SAS DRV R1 TAA UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103001BU	VMAX 400K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103005BTU	VMAX 400K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	HS6103005BU HS6103006BTU	VMAX 400K 300GB 10K SAS DRV R5(3+1)UPG VMAX 400K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805.00 \$805.00		14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$86.22
5	HS6103006BU	VMAX 400K 300GB 10K SAS DRVR0(0+2)TAAOPG VMAX 400K 300GB 10K SAS DRV R6(6+2)UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103007BTU	VMAX 400K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103007BU	VMAX 400K 300GB 10K SAS DRV R5(7+1)UPG	\$805.00	ES-1	14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS610300FBTU	VMAX 400K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5 5	HS610300FBU HS610300SBTU	VMAX 400K 300GB 10K SAS DR R6(14+2)UPG VMAX 400K 300GB 10K SAS DR SPARE TAAUPG	\$805.00 \$805.00		14% 14%	\$692.30 \$692.30	\$86.22 \$86.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.22 \$86.22
5	HS610300SBU	VMAX 400K 300GB 10K SAS DR SPARE IPAGOFG  VMAX 400K 300GB 10K SAS DR SPARE UPG	\$805.00		14%	\$692.30	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6106001BTU	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106001BU	VMAX 400K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6106005BTU	VMAX 400K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72		\$0.00	\$0.00	\$0.00	\$161.72
5 5	HS6106005BU HS6106006BTU	VMAX 400K 600GB 10K SAS DRV R5(3+1)UPG VMAX 400K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	HS6106006BU	VMAX 400K 600GB 10K SAS DRV R6(6+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72		\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106007BTU	VMAX 400K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72		\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106007BU	VMAX 400K 600GB 10K SAS DRV R5(7+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS610600FBTU	VMAX 400K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72		\$0.00	\$0.00	\$0.00	\$161.72
5 5	HS610600FBU HS610600SBTU	VMAX 400K 600GB 10K SAS R6(14+2)UPG VMAX 400K 600GB 10K SAS SPARE TAA UPG	\$1,510.00 \$1,510.00	ES-1 ES-1	14% 14%	\$1,298.60 \$1,298.60	\$161.72 \$161.72		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.72 \$161.72
5	HS610600SBU	VMAX 400K 600GB 10K SAS SPARE 17A 0FG VMAX 400K 600GB 10K SAS SPARE UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$161.72		\$0.00	\$0.00	\$0.00	\$161.72
5	HS6153001BTU	VMAX 400K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153001BU	VMAX 400K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153005BTU	VMAX 400K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5 5	HS6153005BU HS6153006BTU	VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG VMAX 400K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	HS6153006BU	VMAX 400K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153007BTU	VMAX 400K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153007BU	VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5	HS615300FBTU	VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5	HS615300FBU	VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$221.16		\$0.00	\$0.00	\$0.00	\$221.16
5 5	HS615300SBTU HS615300SBU	VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG VMAX 400K 300GB 15K SAS DRV SPARE UPG	\$2,065.00 \$2,065.00	ES-1 ES-1	14% 14%	\$1,775.90 \$1,775.90	\$221.16 \$221.16		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$221.16 \$221.16
5	HS6FM16001BT0	VMAX 400K 300GB FLASH R1 1-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00		\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM16001BT1	VMAX400K 1600GB FLASH R1 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25		\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM16001BT2	VMAX400K 1600GB FLASH R1 32-47	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75		\$0.00	\$0.00	\$0.00	\$2,178.75
5	HS6FM16001BT3	VMAX400K 1600GB FLASH R1 48-63	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00		\$0.00	\$0.00	\$0.00	\$2,058.00
5 5	HS6FM16001BT4 HS6FM16001BTUT0	VMAX400K 1600GB FLASH R1 64+ VMAX400K 1600GB FLASH R1 TAA UPG 1-15	\$12,915.00	ES-1 ES-1	14% 14%	\$11,106.90 \$27,352.30	\$1,937.25 \$3,406.32		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,937.25 \$3,406.32
5	HS6FM16001BTUT1	VMAX400K 1600GB FLASH R1 TAA PG 1-15 VMAX400K 1600GB FLASH R1 TAA PG 16-23	\$31,805.00 \$20,600.00	ES-1	14%	\$27,352.30 \$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16001BTUT2	VMAX400K 1600GB FLASH R1 TAA UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16001BUT0	VMAX400K 1600GB FLASH R1 UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32		\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16001BUT1	VMAX400K 1600GB FLASH R1 UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16001BUT2	VMAX400K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32		\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16005BT0	VMAX400K 1600GB FLASH R5(3+1) 1-23	\$22,600.00	ES-1	14% 14%	\$19,436.00	\$3,390.00		\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	HS6FM16005BT1 HS6FM16005BT2	VMAX400K 1600GB FLASH R5(3+1) 24-31 VMAX400K 1600GB FLASH R5(3+1) 32-47	\$15,335.00 \$14,525.00	ES-1 ES-1	14%	\$13,188.10 \$12,491.50	\$2,300.25 \$2,178.75		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.25 \$2,178.75
5	HS6FM16005BT3	VMAX400K 1600GB FLASH R5(3+1) 48-63	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00		\$0.00	\$0.00	\$0.00	\$2,058.00
5	HS6FM16005BT4	VMAX400K 1600GB FLASH R5(3+1) 64+	\$12,915.00	ES-1	14%	\$11,106.90	\$1,937.25		\$0.00	\$0.00	\$0.00	\$1,937.25
5	HS6FM16005BTUT0	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32		\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16005BTUT1	VMAX400K 1600GBFLASH R5(3+1)TAAUPG16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26		\$0.00	\$0.00	\$0.00	\$2,206.26
5 5	HS6FM16005BTUT2 HS6FM16005BUT0	VMAX400K 1600GB FLASH R5(3+1)TAAUPG 24+ VMAX400K 1600GB FLASH R5(3+1) UPG 1-15	\$19,200.00 \$31,805.00	ES-1 ES-1	14% 14%	\$16,512.00 \$27,352.30	\$2,056.32 \$3,406.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,056.32 \$3,406.32
5	HS6FM16005BUT1	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16005BUT2	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16006BT0	VMAX400K 1600GB FLASH R6(6+2) 1-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00		\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM16006BT1	VMAX400K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25		\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM16006BT2	VMAX400K 1600GB FLASH R6(6+2) 32-47	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75		\$0.00	\$0.00	\$0.00	\$2,178.75
5 5	HS6FM16006BT3 HS6FM16006BT4	VMAX400K 1600GB FLASH R6(6+2) 48-63 VMAX400K 1600GB FLASH R6(6+2) 64+	\$13,720.00 \$12,915.00	ES-1 ES-1	14% 14%	\$11,799.20 \$11,106.90	\$2,058.00 \$1,937.25		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,058.00 \$1,937.25
5	HS6FM16006BTUT0	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16006BTUT1	VMAX400K 1600GBFLASH R6(6+2)TAAUPG16-23	\$21,599.00	ES-1	14%	\$18,575.14	\$2,313.25		\$0.00	\$0.00	\$0.00	\$2,313.25
5	HS6FM16006BTUT2	VMAX400K 1600GBFLASH R6(6+2)TAA UPG 24+	\$20,174.00	ES-1	14%	\$17,349.64	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HS6FM16006BUT0	VMAX400K 1600GB FLASH R6(6+2) UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32		\$0.00	\$0.00	\$0.00	\$3,406.32
5 5	HS6FM16006BUT1	VMAX400K 1600GB FLASH R6(6+2) UPG 16-23	\$21,599.00	ES-1 ES-1	14%	\$18,575.14 \$17,340.64	\$2,313.25 \$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HS6FM16006BUT2 HS6FM16007BT0	VMAX400K 1600GB FLASH R6(6+2) UPG 24+ VMAX400K 1600GB FLASH R5(7+1) 1-23	\$20,174.00 \$22,600.00	ES-1	14% 14%	\$17,349.64 \$19,436.00	\$2,160.64 \$3,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,160.64 \$3,390.00
5	HS6FM16007BT1	VMAX400K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM16007BT2	VMAX400K 1600GB FLASH R5(7+1) 32-47	\$14,525.00	ES-1	14%	\$12,491.50	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HS6FM16007BT3	VMAX400K 1600GB FLASH R5(7+1) 48-63	\$13,720.00	ES-1	14%	\$11,799.20	\$2,058.00		\$0.00	\$0.00	\$0.00	\$2,058.00
5	HS6FM16007BT4	VMAX400K 1600GB FLASH R5(7+1) 64+	\$12,915.00	ES-1	14%	\$11,106.90	\$1,937.25		\$0.00	\$0.00	\$0.00	\$1,937.25
5 5	HS6FM16007BTUT0 HS6FM16007BTUT1	VMAX400K 1600GBFLASH R5(7+1)TAAUPG 1-15	\$31,805.00	ES-1 ES-1	14% 14%	\$27,352.30 \$17,716.00	\$3,406.32		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,406.32 \$2,206.26
5 5	HS6FM16007BTUT2	VMAX400K 1600GBFLASH R5(7+1)TAAUPG16-23 VMAX400K 1600GBFLASH R5(7+1)TAA UPG 24+	\$20,600.00 \$19,200.00	ES-1	14%	\$17,716.00 \$16,512.00	\$2,206.26 \$2,056.32		\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16007BUT0	VMAX400K 1600GB FLASH R5(7+1) UPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32		\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16007BUT1	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,206.26		\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16007BUT2	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM1600FBT0	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5 5	HS6FM1600FBT1 HS6FM1600FBT2	VMAX400K 1600GB FLASH R6(14+2) 24-31 VMAX400K 1600GB FLASH R6(14+2) 32-47	\$15,335.00 \$14,525.00	ES-1 ES-1	14% 14%	\$13,188.10 \$12,491.50	\$2,300.25 \$2,178.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,300.25 \$2,178.75
5	HS6FM1600FBT3	VMAX400K 1600GB FLASH R6(14+2) 32-47 VMAX400K 1600GB FLASH R6(14+2) 48-63	\$14,525.00 \$13,720.00	ES-1	14%	\$12,491.50 \$11,799.20	\$2,178.75 \$2,058.00		\$0.00	\$0.00 \$0.00	\$0.00	\$2,178.75 \$2,058.00
5	HS6FM1600FBT4	VMAX400K 1600GB FLASH R6(14+2) 64+	\$12,915.00	ES-1	14%	\$11,106.90	\$1,937.25		\$0.00	\$0.00	\$0.00	\$1,937.25
5	HS6FM1600FBTUT0	VMAX400K 1600GBFLASH R6(14+2)TAAUPG 1-15	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32		\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM1600FBTUT1	VMAX400K 1600GBFLASH R6(14+2)TAAUPG16-23	\$21,599.00	ES-1	14%	\$18,575.14	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HS6FM1600FBTUT2	VMAX400K 1600GB FLASH R6(14+2TAA UPG 24+	\$20,174.00	ES-1	14%	\$17,349.64	\$2,160.64		\$0.00	\$0.00	\$0.00	\$2,160.64
5 5	HS6FM1600FBUT0 HS6FM1600FBUT1	VMAX400K 1600GB FLASH R6(14+2) UPG 1-15 VMAX400K 1600GB FLASH R6(14+2)UPG 16-23	\$31,805.00 \$21,599.00	ES-1 ES-1	14% 14%	\$27,352.30 \$18.575.14	\$3,406.32 \$2,313.25		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,406.32 \$2,313.25
5 5	HS6FM1600FBUT2	VMAX400K 1600GB FLASH R6(14+2)UPG 16-23 VMAX400K 1600GB FLASH R6(14+2) UPG 24+	\$21,599.00 \$22,600.00	ES-1	14%	\$18,575.14 \$19,436.00	\$2,313.25 \$2,420.46		\$0.00 \$0.00	\$0.00	\$0.00	\$2,313.25 \$2,420.46
5	HS6FM1600SB	VMAX400K 1600GB FLASH SPARE	\$22,600.00	ES-1	14%	\$19,436.00	\$3,390.00		\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM1600SBU	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$3,406.32		\$0.00	\$0.00	\$0.00	\$3,406.32

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6FM2001BT0	VMAX400K 200GB FLASH R1 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5 5	HS6FM2001BT1 HS6FM2001BT2	VMAX400K 200GB FLASH R1 192-255 VMAX400K 200GB FLASH R1 256-383	\$3,350.00 \$3,210.00	ES-1 ES-1	14% 14%	\$2,881.00 \$2,760.60	\$502.50 \$481.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HS6FM2001BT3	VMAX400K 200GB FLASH R1 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HS6FM2001BT4	VMAX400K 200GB FLASH R1 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HS6FM2001BTUT0	VMAX400K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	HS6FM2001BTUT1 HS6FM2001BTUT2	VMAX400K 200GB FLASH R1 TAA UPG 64-95 VMAX400K 200GB FLASH R1 TAA UPG 96+	\$4,718.00 \$4,458.00	ES-1 ES-1	14% 14%	\$4,057.48 \$3,833.88	\$505.30 \$477.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$505.30 \$477.45
5	HS6FM2001BUT0	VMAX400K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2001BUT1	VMAX400K 200GB FLASH R1 UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2001BUT2	VMAX400K 200GB FLASH R1 UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HS6FM2005BT0 HS6FM2005BT1	VMAX400K 200GB FLASH R5(3+1) 1-191 VMAX400K 200GB FLASH R5(3+1) 192-255	\$3,905.00 \$3,350.00	ES-1 ES-1	14% 14%	\$3,358.30 \$2,881.00	\$585.75 \$502.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.75 \$502.50
5	HS6FM2005BT2	VMAX400K 200GB FLASH R5(3+1) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM2005BT3	VMAX400K 200GB FLASH R5(3+1) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM2005BT4	VMAX400K 200GB FLASH R5(3+1) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5 5	HS6FM2005BTUT0 HS6FM2005BTUT1	VMAX400K 200GBFLASH R5(3+1) TAAUPG 1-63 VMAX400K 200GBFLASH R5(3+1)TAAUPG 64-95	\$5,475.00 \$4,718.00	ES-1 ES-1	14% 14%	\$4,708.50 \$4,057.48	\$586.37 \$505.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$505.30
5	HS6FM2005BTUT2	VMAX400K 200GB FLASH R5(3+1) TAAUPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2005BUT0	VMAX400K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5 5	HS6FM2005BUT2 HS6FM2006BT0	VMAX400K 200GB FLASH R5(3+1) UPG 96+ VMAX400K 200GB FLASH R6(6+2) 1-191	\$4,458.00 \$3,905.00	ES-1 ES-1	14% 14%	\$3,833.88 \$3,358.30	\$477.45 \$585.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$477.45 \$585.75
5	HS6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HS6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HS6FM2006BT3	VMAX400K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HS6FM2006BT4 HS6FM2006BTUT0	VMAX400K 200GB FLASH R6(6+2) 512+ VMAX400K 200GBFLASH R6(6+2) TAA UPG 1-63	\$2,930.00 \$5,475.00	ES-1 ES-1	14% 14%	\$2,519.80 \$4,708.50	\$439.50 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HS6FM2006BTUT1	VMAX400K 200GBFLASH R6(6+2) TAAUPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2006BTUT2	VMAX400K 200GB FLASH R6(6+2) TAA UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2006BUT0	VMAX400K 200GB FLASH R6(6+2) UPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5 5	HS6FM2006BUT1 HS6FM2006BUT2	VMAX400K 200GB FLASH R6(6+2) UPG 64-95 VMAX400K 200GB FLASH R6(6+2) UPG 96+	\$4,718.00 \$4,458.00	ES-1 ES-1	14% 14%	\$4,057.48 \$3,833.88	\$505.30 \$477.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$505.30 \$477.45
5	HS6FM2007BT0	VMAX400K 200GB FLASH R5(7+1) 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HS6FM2007BT1	VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HS6FM2007BT2	VMAX400K 200GB FLASH R5(7+1) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5 5	HS6FM2007BT3 HS6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 384-511 VMAX400K 200GB FLASH R5(7+1) 512+	\$3,065.00 \$2,930.00	ES-1 ES-1	14% 14%	\$2,635.90 \$2,519.80	\$459.75 \$439.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$459.75 \$439.50
5	HS6FM2007BTUT0	VMAX400K 200GBFLASH R5(7+1) TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM2007BTUT1	VMAX400K 200GBFLASH R5(7+1)TAAUPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HS6FM2007BTUT2	VMAX400K 200GBFLASH R5(7+1) TAA UPG 96+	\$4,458.00	ES-1 ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2007BUT0 HS6FM2007BUT1	VMAX400K 200GB FLASH R5(7+1) UPG 1-63 VMAX400K 200GB FLASH R5(7+1) UPG 64-95	\$5,475.00 \$4,718.00	ES-1	14% 14%	\$4,708.50 \$4,057.48	\$586.37 \$505.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$586.37 \$505.30
5	HS6FM2007BUT2	VMAX400K 200GB FLASH R5(7+1) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM200FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HS6FM200FBT1	VMAX400K 200GB FLASH R6(14+2) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5 5	HS6FM200FBT2 HS6FM200FBT3	VMAX400K 200GB FLASH R6(14+2) 256-383 VMAX400K 200GB FLASH R6(14+2) 394-511	\$3,210.00 \$3,065.00	ES-1 ES-1	14% 14%	\$2,760.60 \$2,635.90	\$481.50 \$459.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$481.50 \$459.75
5	HS6FM200FBT4	VMAX400K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HS6FM200FBTUT0	VMAX400K 200GB FLASH R6(14+2)TAAUPG 1-63	\$5,475.00	ES-1	14%	\$4,708.50	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM200FBTUT1	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HS6FM200FBTUT2 HS6FM200FBUT0	VMAX400K 200GB FLASH R6(14+2)TAA UPG 96+ VMAX400K 200GB FLASH R6(14+2) UPG 1-63	\$4,458.00 \$5,475.00	ES-1 ES-1	14% 14%	\$3,833.88 \$4,708.50	\$477.45 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HS6FM200FBUT1	VMAX400K 200GB FLASH R6(14+2) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM200FBUT2	VMAX400K 200GB FLASH R6(14+2) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5 5	HS6FM200SB HS6FM200SBU	VMAX400K 200GB FLASH SPARE VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$3,905.00 \$5,475.00	ES-1 ES-1	14% 14%	\$3,358.30 \$4,708.50	\$585.75 \$586.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$585.75 \$586.37
5	HS6FM4001BT0	VMAX400K 400GB FLASH R1 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HS6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM4001BT3	VMAX400K 400GB FLASH R1 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5 5	HS6FM4001BT4 HS6FM4001BTUT0	VMAX400K 400GB FLASH R1 256+ VMAX400K 400GB FLASH R1 TAA UPG 1-31	\$5,040.00 \$10,395.00	ES-1 ES-1	14% 14%	\$4,334.40 \$8,939.70	\$756.00 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$756.00 \$1,113.30
5	HS6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4001BUT0	VMAX400K 400GB FLASH R1 UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HS6FM4001BUT1 HS6FM4001BUT2	VMAX400K 400GB FLASH R1 UPG 32-47 VMAX400K 400GB FLASH R1 UPG 48+	\$8,097.00 \$7,790.00	ES-1 ES-1	14% 14%	\$6,963.42 \$6,699.40	\$867.19 \$834.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$867.19 \$834.31
5	HS6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	\$7,790.00 \$7,425.00	ES-1	14%	\$6,099.40 \$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM4005BT2	VMAX400K 400GB FLASH R5(3+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM4005BT3 HS6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,305.00 \$5,040.00	ES-1 ES-1	14%	\$4,562.30	\$795.75 \$756.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5 5	HS6FM4005BTUT0	VMAX400K 400GB FLASH R5(3+1) 256+ VMAX400K 400GB FLASHR5(3+1)TAAUPG 1-31	\$5,040.00 \$10,395.00	ES-1	14% 14%	\$4,334.40 \$8,939.70		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	HS6FM4005BTUT1	VMAX400K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42		\$0.00	\$0.00	\$0.00	\$0.00	
5	HS6FM4005BTUT2	VMAX400K 400GB FLASHR5(3+1)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4005BUT0	VMAX400K 400GB FLASH R5(3+1) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HS6FM4005BUT1 HS6FM4005BUT2	VMAX400K 400GB FLASH R5(3+1) UPG 32-47 VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$8,097.00 \$7,790.00	ES-1 ES-1	14% 14%	\$6,963.42 \$6,699.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
J			ψ1,130.00	25-1	. 470	ψ0,009.40	Ψ00-1.01	ψ0.00	ψ0.00	ψ0.00	ψ0.00	Ψ304.01

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5 5	HS6FM4006BT1 HS6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 96-127 VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,830.00 \$5,565.00	ES-1 ES-1	14% 14%	\$5,013.80 \$4,785.90	\$874.50 \$834.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$874.50 \$834.75
5	HS6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HS6FM4006BT4	VMAX400K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HS6FM4006BTUT0	VMAX400K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	HS6FM4006BTUT1 HS6FM4006BTUT2	VMAX400K 400GB FLASHR6(6+2)TAAUPG 32-47 VMAX400K 400GB FLASHR6(6+2)TAAUPG 48+	\$8,097.00 \$7,790.00	ES-1 ES-1	14% 14%	\$6,963.42 \$6,699.40	\$867.19 \$834.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$867.19 \$834.31
5	HS6FM4006BUT0	VMAX400K 400GB FLASH R6(6+2)UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4006BUT1	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4006BUT2	VMAX400K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5 5	HS6FM4007BT0 HS6FM4007BT1	VMAX400K 400GB FLASH R5(7+1) 1-95 VMAX400K 400GB FLASH R5(7+1) 96-127	\$7,425.00 \$5,830.00	ES-1 ES-1	14% 14%	\$6,385.50 \$5,013.80	\$1,113.75 \$874.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.75 \$874.50
5	HS6FM4007BT2	VMAX400K 400GB FLASH R5(7+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM4007BT3	VMAX400K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HS6FM4007BT4	VMAX400K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5 5	HS6FM4007BTUT0 HS6FM4007BTUT1	VMAX400K 400GB FLASHR5(7+1)TAAUPG 1-31 VMAX400K 400GB FLASHR5(7+1)TAAUPG 32-47	\$10,395.00 \$8,097.00	ES-1 ES-1	14% 14%	\$8,939.70 \$6,963.42	\$1,113.30 \$867.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,113.30 \$867.19
5	HS6FM4007BTUT2	VMAX400K 400GB FLASHR5(7+1)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4007BUT0	VMAX400K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4007BUT1	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5 5	HS6FM4007BUT2 HS6FM400FBT0	VMAX400K 400GB FLASH R5(7+1) UPG 48+ VMAX400K 400GB FLASH R6(14+2) 1-95	\$7,790.00 \$7,425.00	ES-1 ES-1	14% 14%	\$6,699.40 \$6,385.50	\$834.31 \$1,113.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$834.31 \$1,113.75
5	HS6FM400FBT1	VMAX400K 400GB FLASH R6(14+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HS6FM400FBT2	VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM400FBT3	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5 5	HS6FM400FBT4 HS6FM400FBTUT0	VMAX400K 400GB FLASH R6(14+2) 256+ VMAX400K 400GBFLASH R6(14+2)TAAUPG 1-31	\$5,040.00 \$10,395.00	ES-1 ES-1	14% 14%	\$4,334.40 \$8,939.70	\$756.00 \$1,113.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$756.00 \$1,113.30
5	HS6FM400FBTUT1	VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM400FBTUT2	VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM400FBUT0	VMAX400K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5 5	HS6FM400FBUT1 HS6FM400FBUT2	VMAX400K 400GB FLASH R6(14+2) UPG 32-47 VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$8,097.00 \$7,790.00	ES-1 ES-1	14% 14%	\$6,963.42 \$6,699.40	\$867.19 \$834.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$867.19 \$834.31
5	HS6FM400SB	VMAX400K 400GB FLASH SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HS6FM400SBU	VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM8001BT0	VMAX400K 800GB FLASH R1 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5 5	HS6FM8001BT1 HS6FM8001BT2	VMAX400K 800GB FLASH R1 48-63 VMAX400K 800GB FLASH R1 64-95	\$8,885.00 \$8,415.00	ES-1 ES-1	14% 14%	\$7,641.10 \$7,236.90	\$1,332.75 \$1,262.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,332.75 \$1,262.25
5	HS6FM8001BT3	VMAX400K 800GB FLASH R1 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,202.25
5	HS6FM8001BT4	VMAX400K 800GB FLASH R1 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8001BTUT0	VMAX400K 800GB FLASH R1 TAA UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5 5	HS6FM8001BTUT1 HS6FM8001BTUT2	VMAX400K 800GB FLASH R1 TAA UPG 24-31 VMAX400K 800GB FLASH R1 TAA UPG 32+	\$12,340.00 \$11,780.00	ES-1 ES-1	14% 14%	\$10,612.40 \$10,130.80	\$1,321.61 \$1,261.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,321.61 \$1,261.64
5	HS6FM8001BUT0	VMAX400K 800GB FLASH R1 UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8001BUT1	VMAX400K 800GB FLASH R1 UPG 24-31	\$12,340.00	ES-1	14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8001BUT2	VMAX400K 800GB FLASH R1 UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5 5	HS6FM8005BT0 HS6FM8005BT1	VMAX400K 800GB FLASH R5(3+1) 1-47 VMAX400K 800GB FLASH R5(3+1) 48-63	\$13,095.00 \$8,885.00	ES-1 ES-1	14% 14%	\$11,261.70 \$7,641.10	\$1,964.25 \$1,332.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,964.25 \$1,332.75
5	HS6FM8005BT2	VMAX400K 800GB FLASH R5(3+1) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM8005BT3	VMAX400K 800GB FLASH R5(3+1) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8005BT4	VMAX400K 800GB FLASH R5(3+1) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5 5	HS6FM8005BTUT0 HS6FM8005BTUT1	VMAX400K 800GBFLASH R5(3+1)TAA UPG 1-23 VMAX400K 800GBFLASH R5(3+1)TAAUPG 24-31	\$18,325.00 \$12,340.00	ES-1 ES-1	14% 14%	\$15,759.50 \$10,612.40	\$1,962.61 \$1,321.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,321.61
5	HS6FM8005BTUT2	VMAX400K 800GBFLASH R5(3+1) TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8005BUT0	VMAX400K 800GB FLASH R5(3+1) UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8005BUT1	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	\$12,340.00	ES-1	14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5 5	HS6FM8005BUT2 HS6FM8006BT0	VMAX400K 800GB FLASH R5(3+1) UPG 32+ VMAX400K 800GB FLASH R6(6+2) 1-47	\$11,780.00 \$13,095.00	ES-1 ES-1	14% 14%	\$10,130.80 \$11,261.70	\$1,261.64 \$1,964.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,261.64 \$1,964.25
5	HS6FM8006BT1	VMAX400K 800GB FLASH R6(6+2) 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HS6FM8006BT2	VMAX400K 800GB FLASH R6(6+2) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM8006BT3	VMAX400K 800GB FLASH R6(6+2) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5 5	HS6FM8006BT4	VMAX400K 800GB FLASH R6(6+2) 128+ VMAX400K 800GB FLASHR6(6+2) TAA UPG 1-23	\$7,950.00	ES-1 ES-1	14% 14%	\$6,837.00	\$1,192.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,192.50
5 5	HS6FM8006BTUT0 HS6FM8006BTUT1	VMAX400K 800GBFLASHR6(6+2) TAAUPG 1-23 VMAX400K 800GBFLASH R6(6+2) TAAUPG 24-31	\$18,325.00 \$12,340.00	ES-1	14%	\$15,759.50 \$10,612.40	\$1,962.61 \$1,321.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,962.61 \$1,321.61
5	HS6FM8006BTUT2	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8006BUT0	VMAX400K 800GB FLASH R6(6+2) UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8006BUT1	VMAX400K 800GB FLASH R6(6+2) UPG 24-31	\$12,340.00	ES-1	14%	\$10,612.40		\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5 5	HS6FM8006BUT2 HS6FM8007BT0	VMAX400K 800GB FLASH R6(6+2) UPG 32+ VMAX400K 800GB FLASH R5(7+1) 1-47	\$11,780.00 \$13,095.00	ES-1 ES-1	14% 14%	\$10,130.80 \$11,261.70		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,261.64 \$1,964.25
5	HS6FM8007BT1	VMAX400K 800GB FLASH R5(7+1) 1-47 VMAX400K 800GB FLASH R5(7+1) 48-63	\$13,095.00	ES-1	14%	\$11,261.70 \$7,641.10		\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25 \$1,332.75
5	HS6FM8007BT2	VMAX400K 800GB FLASH R5(7+1) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM8007BT3	VMAX400K 800GB FLASH R5(7+1) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8007BT4	VMAX400K 800GB FLASH R5(7+1) 128+	\$7,950.00	ES-1	14%	\$6,837.00 \$15,750.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5 5	HS6FM8007BTUT0 HS6FM8007BTUT1	VMAX400K 800GBFLASH R5(7+1) TAAUPG 1-23 VMAX400K 800GBFLASH R5(7+1)TAAUPG 24-31	\$18,325.00 \$12,340.00	ES-1 ES-1	14% 14%	\$15,759.50 \$10,612.40	\$1,962.61 \$1,321.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,962.61 \$1,321.61
5	HS6FM8007BTUT2	VMAX400K 800GBFLASH R5(7+1)TAAOFG 24-31 VMAX400K 800GBFLASH R5(7+1) TAAUPG 32+	\$12,340.00	ES-1	14%	\$10,012.40	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8007BUT0	VMAX400K 800GB FLASH R5(7+1) UPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8007BUT1	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	\$12,340.00	ES-1	14%	\$10,612.40		\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8007BUT2	VMAX400K 800GB FLASH R5(7+1) UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6FM800FBT0	VMAX400K 800GB FLASH R6(14+2) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5 5	HS6FM800FBT1 HS6FM800FBT2	VMAX400K 800GB FLASH R6(14+2) 48-63 VMAX400K 800GB FLASH R6(14+2) 64-95	\$8,885.00 \$8,415.00	ES-1 ES-1	14% 14%	\$7,641.10 \$7,236.90	\$1,332.75 \$1,262.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,332.75 \$1,262.25
5	HS6FM800FBT3	VMAX400K 800GB FLASH R6(14+2) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM800FBT4	VMAX400K 800GB FLASH R6(14+2) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM800FBTUT0	VMAX400K 800GB FLASH R6(14+2)TAAUPG 1-23	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM800FBTUT1	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	\$12,340.00	ES-1	14%	\$10,612.40	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM800FBTUT2	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM800FBUT0	VMAX400K 800GB FLASH R6(14+2) UPG 1-23	\$18,325.00	ES-1	14% 14%	\$15,759.50 \$10,612.40	\$1,962.61	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,962.61
5 5	HS6FM800FBUT1 HS6FM800FBUT2	VMAX400K 800GB FLASH R6(14+2) UPG 24-31 VMAX400K 800GB FLASH R6(14+2) UPG 32+	\$12,340.00 \$11,780.00	ES-1 ES-1	14%	\$10,612.40 \$10,130.80	\$1,321.61 \$1,261.64	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,321.61 \$1,261.64
5	HS6FM800SB	VMAX400K 800GB FLASH SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HS6FM800SBU	VMAX 400K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HT67220001BTU	VMAX 400K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220001BU	VMAX 400K 2000GB 7_2K DRIVE R1 UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	HT67220005BTU HT67220005BU	VMAX 400K 2000GB 7_2K DRIVER5(3+1)TAAUPG VMAX 400K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00 \$1,595.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,371.70	\$170.82 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$170.82
5	HT67220006BTU	VMAX 400K 2000GB 7 _2K DRIVE R3(311) 01 G	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220006BU	VMAX 400K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220007BTU	VMAX 400K 2000GB 7_2K DRIVER5(7+1)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220007BU	VMAX 400K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT6722000FBTU	VMAX 400K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5 5	HT6722000FBU HT6722000SBTU	VMAX 400K 2000GB 7_2K DRIVE R6(14+2) UPG VMAX 400K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595.00 \$1,595.00	ES-1 ES-1	14% 14%	\$1,371.70 \$1,371.70	\$170.82 \$170.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$170.82 \$170.82
5	HT6722000SBU	VMAX 400K 2000GB 7 2K DRIVE SPARE UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67240001BTU	VMAX 400K 4000GB 7_2K DRV R1 TAA UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240001BU	VMAX 400K 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240005BTU	VMAX 400K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240005BU	VMAX 400K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5 5	HT67240006BTU HT67240006BU	VMAX 400K 4000GB 7_2K DRV R6(6+2)TAAUPG VMAX 400K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00 \$2,790.00	ES-1 ES-1	14% 14%	\$2,399.40 \$2,399.40	\$298.81 \$298.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.81 \$298.81
5	HT67240007BTU	VMAX 400K 4000GB 7 2K DRV R5(7+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240007BU	VMAX 400K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT6724000FBTU	VMAX 400K 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT6724000FBU	VMAX 400K 4000GB 7_2K DRV R6(14+2)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5 5	HT6724000SBTU	VMAX 400K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT6724000SBU IRS-200K-U	VMAX 400K 4000GB 7_2K DRV SPARE UPG IRS - 200K Upg Tracking	\$2,790.00 \$0.00	ES-1 ES-1	14% 14%	\$2,399.40 \$0.00	\$298.81 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.81 \$0.00
5	M-PREHW-016	PREMIUM HARDWARE SUPPORT V - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	ES-1	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-016	PREMIUM SOFTWARE SUPPORT V - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	ES-1	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-016	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	ES-1	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-016	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	ES-1	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-HW-016 M-PSP-SW-016	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00 \$99,827.00	ES-1 ES-1	14% 14%	\$85,851.22 \$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PCBL3YAG-T	INTL 3PHASE 32 AMP ABL TO GARO	\$2,000.00	ES-1	14%	\$1,720.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SCA-SUITE-RTU	Events and Retention Suite for File=CB	\$15,000.00	ES-1	14%	\$12,900.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	SYMX-LS	SYMM LICENSE SOLUTION MODEL UPGRADES	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-BAL	VMAX VG WORKPROFILE BALANCED	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-BE	VMAX VG WORKPROFILE BACK-END	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	WKPROFILE-FE WU-PSP-HW-ES1-001	VMAX VG WORKPROFILE FRONT-END PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARR.	\$0.00 \$99,827.00	ES-1 ES-1	14% 14%	\$0.00 \$85,851.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	450-001-202	VMAX FX SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-204	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-205	VMAX FLASH F SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-206	VMAX FLASH F SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-207	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	450-001-208 450-001-599	VMAX FLASH FX SUITE BASE=IC VIPR SUITE for VMAX 450 FLASH=CC	\$0.00 \$2,360.00	ES-AF ES-AF	14% 14%	\$0.00 \$2,029.60	\$0.00 \$424.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$424.80
5	450-001-599	VIPR SUITE for VMAX 850 FLASH=CC	\$2,360.00	ES-AF	14%	\$2,029.60	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00	\$424.80
5	450-001-601	VIPR SUITE for VMAX 250 FLASH=CC	\$2,360.00	ES-AF	14%	\$2,029.60	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00	\$424.80
5	450-001-610	VMAX FLASH zF SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-611	VMAX FLASH zFX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-612	VMAX FLASH zFX SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-623	VMAX FLASH zF SUITE BASE=IC VMAX FLASH zFX SUITE BASE=IC	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	450-001-624 450-001-640	VIPR Suite For VMAX950 Flash=CC	\$2,360.00	ES-AF	14%	\$0.00 \$2,029.60	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$424.80
5	450-001-641	VMAX Flash zFX Suite Enabler 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-642	VMAX Flash FX Suite Enabler Mixed 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-650	VMAX All Flash FX Suite Base=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-651	VMAX All Flash zFX Suite Base=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-363	VMAX FLASH FX POWERPATH LIC=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-107 456-112-108	RP/EX Local for VMAX 450/850/950 LIC=CC RP/EX Rem for VMAX 450/850/950 LIC=CC	\$2,700.00 \$2,700.00	ES-AF ES-AF	14% 14%	\$2,322.00 \$2,322.00	\$270.00 \$270.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.00 \$270.00
5	456-112-109	RP/EX LOCAL FOR VMAX 250 LIC=CC	\$2,700.00	ES-AF	14%	\$2,322.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-112-110	RP/EX REMOTE FOR VMAX 250 LIC=CC	\$2,700.00	ES-AF	14%	\$2,322.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-112-948	VMAX F to FX Conversion Add Cap=CC	\$4,255.00	ES-AF	14%	\$3,659.30	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$425.50
5	456-112-949	VMAX zF to zFX Conversion Add Cap=CC	\$4,315.00	ES-AF	14%	\$3,710.90	\$431.50	\$0.00	\$0.00	\$0.00	\$0.00	\$431.50
5 5	456-112-977	VMAX F to FX Existing Capacity = CC	\$5,660.00 \$5,740.00	ES-AF ES-AF	14%	\$4,867.60		\$0.00	\$0.00	\$0.00	\$0.00	\$566.00 \$574.00
э	456-112-978	VMAX zF to zFX Existing Capacity =CC	\$5,740.00	E3-AF	14%	\$4,936.40	\$574.00	\$0.00	\$0.00	\$0.00	\$0.00	\$574.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-382	VMAX FLASH F SUITE OS 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-384 458-001-385	VMAX F SUITE BASE=IC VMAX FLASH LOCAL REP PRODUCT 1TB=CC	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-386	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-387	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100.00	ES-AF	14%	\$2,666.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	458-001-388	VMAXF FLASH REM REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-389	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275.00	ES-AF	14%	\$2,816.50	\$589.50	\$0.00	\$0.00	\$0.00	\$0.00	\$589.50
5 5	458-001-390 458-001-391	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC VMAX FLASH UNISPHERE360 PRODUCT=IC	\$1,475.00 \$50,000.00	ES-AF ES-AF	14% 14%	\$1,268.50 \$43,000.00	\$265.50 \$9,000.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$265.50 \$9,000.00
5	458-001-395	VMAX FLASH CHOUD.X PRODUCT 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-397	VMAX FLASH FX SUITE OS 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-441	APPSYNC STR PK FOR VMAX F SUITE=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-442	APPSYNC STR PK FOR VMAX FX SUITE=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	458-001-445 458-001-508	VMAX FLASH VIPR CONTROLLER PRODUCT=IC VMAX FLASH F SUITE OS 1TB=CC	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-509	VMAX FLASH F SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-510	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-511	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100.00	ES-AF	14%	\$2,666.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	458-001-512	VMAX FLASH REM REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-513	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275.00	ES-AF ES-AF	14% 14%	\$2,816.50	\$589.50	\$0.00	\$0.00	\$0.00	\$0.00	\$589.50
5 5	458-001-514 458-001-515	VMAX850 FLASH ENCRYPTION PRODUCT=IC VMAX FLASH UNISPHERE360 PRODUCT=IC	\$288,000.00 \$50,000.00	ES-AF	14%	\$247,680.00 \$43,000.00	\$51,840.00 \$9,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$51,840.00 \$9,000.00
5	458-001-516	VMAX FLASH FX SUITE OS 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-517	VMAX FLASH CLOUDARRAY PRODUCT 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-518	APPSYNC FOR VMAX F SUITE STR PK=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-519	APPSYNC FOR VMAX FX SUITE STR PK=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	458-001-520 458-001-525	VMAX FLASH VIPR CONTROLLER ENABLER=CC APPSYNC FULL FOR VMAX 450/850F STE =CC	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$107.10	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$107.10
5 5	458-001-526	APPSYNC FULL FOR VMAX 450/850FX STE =CC  APPSYNC FULL FOR VMAX 450/850FX STE =CC	\$0.00	ES-AF	14%	\$0.00	\$107.10	\$0.00		\$0.00	\$0.00	\$107.10
5	458-001-533	VMAX FLASH ESA PRODUCT=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-598	VMAX850 FLASH ESA PRODUCT=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-605	APPSYNC FOR VMAX F SUITE =CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-606	APPSYNC FOR VMAX FX SUITE =CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-607	VMAX450 FLASH ESA PRODUCT=CC VMAX850 FLASH ESA PRODUCT=CC	\$0.00	ES-AF ES-AF	14% 14%	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00
5 5	458-001-608 458-001-609	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$0.00 \$150,000.00	ES-AF	14%	\$0.00 \$129,000.00	\$0.00 \$27,000.00	\$0.00		\$0.00 \$0.00	\$0.00	\$0.00 \$27,000.00
5	458-001-610	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000.00	ES-AF	14%	\$129,000.00	\$27,000.00	\$0.00		\$0.00	\$0.00	\$27,000.00
5	458-001-636	VMAX850 FLASH ENCRYPTION PRODUCT=IC	\$288,000.00	ES-AF	14%	\$247,680.00	\$51,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,840.00
5	458-001-686	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000.00		14%	\$12,900.00	\$2,700.00	\$0.00		\$0.00	\$0.00	\$2,700.00
5	458-001-690	APPSYNC STR PK FOR VMAX F SUITE =CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	458-001-691 458-001-694	APPSYNC STR PK FOR VMAX FX SUITE =CC VMAX ALL FLASH EVENTS AND RET PROD=IC	\$0.00 \$15,000.00	ES-AF ES-AF	14% 14%	\$0.00 \$12,900.00	\$0.00 \$2,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,700.00
5	458-001-711	VMAX FLASH FX POWERPATH PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-765	VMAX FLASH REM REP MF ENABLER=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-766	VMAX FLASH AUTOSWAP PRODUCT=IC	\$550,000.00	ES-AF	14%	\$473,000.00	\$99,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99,000.00
5	458-001-767	VMAX FLASH zDP PRODUCT 1TB=CC	\$950.00	ES-AF	14%	\$817.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5 5	458-001-770 458-001-771	VMAX FLASH GDDR PRODUCT=IC ViPR SRM for VMAX 250 TB=CC	\$175,000.00	ES-AF ES-AF	14% 14%	\$150,500.00	\$31,500.00 \$333.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$31,500.00 \$333.00
5	458-001-771	VIPR SRM for VMAX 450 TB=CC	\$1,850.00 \$1,850.00	ES-AF	14%	\$1,591.00 \$1,591.00	\$333.00	\$0.00		\$0.00	\$0.00	\$333.00
5	458-001-773	ViPR SRM for VMAX 850 TB=CC	\$1,850.00	ES-AF	14%	\$1,591.00	\$333.00	\$0.00		\$0.00	\$0.00	\$333.00
5	458-001-774	VMAX250 FLASH ESA PRODUCT=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-775	VMAX250 FLASH ENCRYPTION PRODUCT=IC	\$52,500.00	ES-AF	14%	\$45,150.00	\$9,450.00	\$0.00		\$0.00	\$0.00	\$9,450.00
5	458-001-859	APPSYNC FULL FOR VMAX 250F SUITE =CC	\$595.00	ES-AF	14%	\$511.70	\$107.10	\$0.00		\$0.00	\$0.00	\$107.10
5 5	458-001-860 458-001-871	APPSYNC FULL FOR VMAX 250FX SUITE =CC  VMAX FLASH F SUITE OS UPG 1TB=CC	\$595.00 \$0.00	ES-AF ES-AF	14% 14%	\$511.70 \$0.00	\$107.10 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$107.10 \$0.00
5	458-001-872	VMAX FLASH FX SUITE OS UPG 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-902	APPSYNC FULL FOR VMAX 450/850F SUITE=CC	\$595.00	ES-AF	14%	\$511.70	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10
5	458-001-903	APPSYNC FULL FOR VMAX 450/850FX SUITE=CC	\$595.00	ES-AF	14%	\$511.70	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10
5	458-001-978	VMAX FLASH MNFRM ESS PLUS PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	,	\$0.00	\$0.00	\$0.00
5	458-001-979	VMAX FLASH MNFRM ESS PLUS CAP 1TB=CC	\$1,515.00	ES-AF	14%	\$1,302.90	\$272.70	\$0.00		\$0.00	\$0.00	\$272.70
5 5	458-001-983 458-001-984	RP/EX Local for VMAX 450/850/950 F/FX=CC RP/EX Rem for VMAX 450/850/950 F/FX=CC	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-985	RP/EX LOCAL FOR VMAX 250 F/FX=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-001-986	RP/EX REMOTE FOR VMAX 250 F/FX=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	458-002-157	VMAX950 Flash ESA Product=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-158	VMAX950 Flash Encryption Product=IC	\$288,000.00	ES-AF	14%	\$247,680.00	\$51,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,840.00
5	458-002-159	ViPR SRM For VMAX950 TB=CC	\$1,850.00	ES-AF	14%	\$1,591.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	458-002-160	VMAX F to FX Conversion	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	458-002-161 458-002-192	VMAX zF to zFX Conversion VMAX Flash zFX Suite Enab zDP Mix 1TB=CC	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-002-197	VMAX Flash FX Suite Enab OSO Mixd 1TB=CC	\$0.00	ES-AF	14%	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00
5	EAF-1024-2048UFD	VMAX 450 MEMCONV 2X512 to 2X1024 GB	\$1,080,000.00		14%	\$928,800.00		\$0.00		\$0.00	\$0.00	
5	EAF-1024ADD	VMAX 450 ADD 1024GB	\$0.00	ES-AF	14%	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00
5	EAF-1024ADD-3P	VMAX 450 ADD 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00
5	EAF-1024ADDU	VMAX 450 ADD 1024GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	EAF-1024ADDU-3P EAF-1024ADDUFD	VMAX 450 ADD 1024GB UPG 3RD PARTY VMAX 450 ADD 1024GB UPG FIELD	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EAF1024ADUFD3P	VMAX 450 ADD 1024GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00
5	EAF-1024BASE	VMAX 450 BASE 1024GB	\$0.00		14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EAF-1024BASE-3P	VMAX 450 BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EAF-2048ADD EAF-2048ADD-3P	VMAX 450 ADD 2048GB VMAX 450 ADD 2048GB 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EAF-2048ADDU	VMAX 450 ADD 2048GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048ADDU-3P	VMAX 450 ADD 2048GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EAF-2048ADDUFD EAF2048ADUFD3P	VMAX 450 ADD 2048GB UPG FIELD VMAX 450 ADD 2048GB FD UPG 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EAF-2048BASE	VMAX 450 ADD 2046GB PD 0PG SRD PARTT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048BASE-3P	VMAX 450 BASE 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512ADD	VMAX 450 ADD 512GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EAF-512ADD-3P EAF-512ADDU	VMAX 450 ADD 512GB 3RD PARTY VMAX 450 ADD 512GB UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EAF-512ADDU-3P	VMAX 450 ADD 512GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512ADDUFD	VMAX 450 ADD 512GB UPG FIELD VMAX 450 ADD 512GB FD UPG 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EAF512ADDUFD3P EAF-512BASE	VMAX 450 ADD 512GB FD OFG 3RD PARTY VMAX 450 BASE 512GB	\$0.00	ES-AF	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EAF-512BASE-3P	VMAX 450 BASE 512GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-DATAMOVER	VMAX 450 DATA MOVER FOR NAS	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EAF-DATAMOVERU EAF-NAS-SN	VMAX 450 DATA MOVER FOR NAS UPG Embedded NAS Base OE for VMAX 450	\$0.00 \$115,000.00	ES-AF ES-AF	14% 14%	\$0.00 \$98,900.00	\$0.00 \$20,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$20,700.00
5	EAF-NAS-SNU	Embedded NAS Base OE for VMAX 450 UPG	\$115,000.00	ES-AF	14%	\$98,900.00	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,700.00
5	EAFX-NAS-SN	Embedded NAS Base OE for VMAX 450 FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EAFX-NAS-SNU E-CONV-AENG-3P	Embedded NAS Base OE for VMAX 450 FX UPG VMAX EMC TO 3P ADD ENG CONV	\$0.00 \$5,735.00	ES-AF ES-AF	14% 14%	\$0.00 \$4,932.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-CONV-BENG-3P	VMAX EMC TO 3P BASE ENG CONV	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CONV-DAE-3P	VMAX EMC TO 3P DAE CONV	\$2,520.00	ES-AF	14%	\$2,167.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-CONV-FABR-3P E-CONV-PDU-3P	VMAX EMC TO 3P FAB CONV VMAX EMC TO 3P PDU CONV	\$6,270.00 \$3,165.00	ES-AF ES-AF	14% 14%	\$5,392.20 \$2,721.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	E-CONV-SYS1-3P	VMAX EMC TO 3P SYS1 CONV	\$36,605.00	ES-AF	14%	\$31,480.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CONV-SYS1-3PE	VMAX DELL EMC TO 3P SYS1 CONV	\$36,605.00	ES-AF	14%	\$31,480.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	E-CONV-SYSA-3P E-CONV-SYSA-3PE	VMAX EMC TO 3P SYS ADD CONV VMAX DELL EMC TO 3P SYS ADD CONV	\$22,545.00 \$22,545.00	ES-AF ES-AF	14% 14%	\$19,388.70 \$19,388.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-13UF-UFD-3P	VMAX AF 1U/3U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MOD	VMAX AF FLASH MOD 1400	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-1400MODCONV EF-1400MODS	VMAX AF FLASH MOD 1400 CONVERSION VMAX AF FLASH MODS 1400	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-1400MODSCONV	VMAX AF FLASH MODS 1400 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODSU	VMAX AF FLASH MODS 1400 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-1400MODSUF EF-1400MODU	VMAX AF FLASH MODS 1400 FD UPG VMAX AF FLASH MOD 1400 UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-1400MODUF	VMAX AF FLASH MOD 1400 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODS	VMAX AF FLASH MODS 1600	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-1600MODSCONV EF-1600MODSU	VMAX AF FLASH MODS 1600 CONVERSION VMAX AF FLASH MODS 1600 UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-1600MODSUF	VMAX AF FLASH MODS 1600 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1UF-3PUFD	VMAX AF 3RD PARTY 1-1U FILLER KIT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-2ENGBEZ-3P EF-2ME1-3P	VMAX AF DUAL ENGINE BEZEL KIT 3RD PARTY VMAX AF ENG 1 IB CABLE KIT 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-2ME1-3PUFD	VMAX AF ENG 1 IB CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ME2DUAL-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-2MENG2CBLUF EF-2METERCBL	VMAX AF 2 MTR 2ND ENG CONTIBÐ CBL UPG VMAX AF 2 METER CONTIGIB ETH CABLE	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-2METERCBLU	VMAX AF 2 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2UF-UFD-3P	VMAX AF 2U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-350MOD EF-350MODS	VMAX AF FLASH MOD 350 VMAX AF FLASH MODS 350	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-350MODSCONV	VMAX AF FLASH MODSS 350 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-350MODSU EF-350MODSUF	VMAX AF FLASH MODS 350 UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-350MODSUF	VMAX AF FLASH MODS 350 FD UPG VMAX AF FLASH MOD 350 UPG	\$0.00	ES-AF	14%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODUF	VMAX AF FLASH MOD 350 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME2-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-3ME2-3PUFD EF-3ME3-3P	VMAX AF ENG 2 IB/ETH CABLE KIT FD UPG 3P VMAX AF ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-3ME3-3PUFD	VMAX AF ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME4DUAL-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-3ME6DUAL-3P EF-3MENG4CBLUF	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P VMAX AF 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-3MENG6CBLUF	VMAX AF 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3METERCBL	VMAX AF 3 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-3METERCBLU EF-3MX1X2-3PU	VMAX AF 3 METER CONTIGIB ETH CABLE UPG VMAX AF 3MET IB/ETH CABLE KIT NEW/UPG 3P	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-5ME4-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME4-3PUFD	VMAX AF ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-5ME5-3P EF-5ME5-3PUFD	VMAX AF ENG 5 IB/ETH CABLE KIT 3RD PARTY VMAX AF ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-5ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5MENG6CBLUF	VMAX AF 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EF-5MENG8CBLUF	VMAX AF 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-5METERCBL EF-5METERCBLU	VMAX AF 5 METER CONTIGIB ETH CABLE VMAX AF 5 METER CONTIGIB ETH CABLE UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-5MX3X4-3PU	VMAX AF 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MOD	VMAX AF FLASH MOD 700	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-700MODCONV EF-700MODS	VMAX AF FLASH MOD 700 CONVERSION VMAX AF FLASH MODS 700	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-700MODSCONV	VMAX AF FLASH MODS 700 VMAX AF FLASH MODS 700 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-700MODSU	VMAX AF FLASH MODS 700 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODSUF	VMAX AF FLASH MODS 700 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-700MODU EF-700MODUF	VMAX AF FLASH MOD 700 UPG VMAX AF FLASH MOD 700 FD UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-8ME6-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME6-3PUFD EF-8ME7-3P	VMAX AF ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF ES-AF	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-8ME7-3PUFD	VMAX AF ENG 7 IB/ETH CABLE KIT 3RD PARTY VMAX AF ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$0.00 \$0.00	ES-AF	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-8ME8-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME8-3PUFD	VMAX AF ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-8ME8DUAL-3P EF-8MENG8CBLUF	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P VMAX AF 8 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-8METERCBL	VMAX AF 8 METER CONTIGIBÐ CABLE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8METERCBLU	VMAX AF 8 METER CONTIGIBÐ CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-8MX5X6X7-3PU EF-ACON3P-50	VMAX AF 8MET IB/ETH CABLE KIT NEW/UPG 3P ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-BEDIR	VMAX AF DIR F	\$9,750.00	ES-AF	14%	\$8,385.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.00
5	EF-BEDIRU	VMAX AF DIR F UPG	\$9,750.00	ES-AF	14%	\$8,385.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.00
5 5	EF-BEDIRUFD EF-BK40000E	VMAX AF DIR F FD UPG VMAX AF FC BACKUP I/O FOR NAS	\$9,750.00 \$2,100.00	ES-AF ES-AF	14% 14%	\$8,385.00 \$1,806.00	\$975.00 \$210.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$975.00 \$210.00
5	EF-BK80000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100.00	ES-AF	14%	\$1,806.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.00
5	EF-BLNK-SKINS	VMAX AF SIDE PANELS BLANK	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-BLNK-SKINSU	VMAX AF SIDE PANELS BLANK UPG VMAX AF SINGLE PHASE PDU CONVERSION	\$0.00 \$700.00	ES-AF ES-AF	14% 14%	\$0.00 \$602.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	EF-CNVINF-1PU EF-CNVINF-3DU	VMAX AF SINGLE PHASE PDU CONVERSION VMAX AF 3 PHASE DELTA PDU CONVERSION	\$995.00	ES-AF ES-AF	14%	\$855.70	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	EF-CNVINF-3YU	VMAX AF 3 PHASE WYE PDU CONVERSION	\$1,085.00	ES-AF	14%	\$933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-COMPRESS	VMAX AF HDW COMPRESSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-COMPRESSF EF-COMPRESSU	VMAX AF HDW COMPRESSION FD UPG VMAX AF HDW COMPRESSION UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-CONV-FDOORSYS10	SB1 Dual Engine Hex Front Door CONV	\$3,100.00	ES-AF	14%	\$2,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-CONV-SKINS	VMAX VG SIDE PANELS CONV	\$630.00	ES-AF	14%	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-CONV-SKINSU EF-CONV-SYS1-3P	VMAX VG SIDE PANELS CONV UPG VMAX AF EMC TO 3P SYS1 CONV	\$630.00 \$36,605.00	ES-AF ES-AF	14% 14%	\$541.80 \$31,480.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-CONV-SYS1-3PE	VMAX AF DELL EMC TO 3P SYS1 CONV	\$36,605.00	ES-AF	14%	\$31,480.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-CONV-SYS1A-1P	VMAX 450 3P TO EMC SYS BAY1 1P CONV	\$42,630.00	ES-AF	14%	\$36,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-CONV-SYS1A-3D EF-CONV-SYS1A-3Y	VMAX 450 3P TO EMC SYS BAY1 3D CONV VMAX 450 3P TO EMC SYS BAY1 3Y CONV	\$42,630.00 \$42,630.00	ES-AF ES-AF	14% 14%	\$36,661.80 \$36,661.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-CONV-SYS1R-1P	VMAX 850 3P TO EMC SYS BAY1 1P CONV	\$42,630.00	ES-AF	14%	\$36,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-CONV-SYS1R-3D	VMAX 850 3P TO EMC SYS BAY1 3D CONV	\$42,630.00	ES-AF	14%	\$36,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-CONV-SYS1R-3Y EF-CONV-SYSA-3P	VMAX 850 3P TO EMC SYS BAY1 3Y CONV VMAX AF EMC TO 3P SYS ADD CONV	\$42,630.00 \$22,545.00	ES-AF ES-AF	14% 14%	\$36,661.80 \$19,388.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		VMAX AF DELL EMC TO 3P SYS ADD CONV	\$22,545.00	ES-AF	14%	\$19,388.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VMAX VG ADD 3P TO EMC SYS BAY 1P CONV	\$42,630.00	ES-AF	14%	\$36,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		VMAX VG ADD 3P TO EMC SYS BAY 1P CONV U VMAX VG ADD 3P TO EMC SYS BAY 3D CONV	\$42,630.00 \$42,630.00	ES-AF ES-AF	14% 14%	\$36,661.80 \$36,661.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		VMAX VG ADD 3P TO EMC SYS BAY 3D CONV UP	\$42,630.00	ES-AF	14%	\$36,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV	\$42,630.00	ES-AF	14%	\$36,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		VMAX VG ADD 3P TO EMC SYS BAY 3Y CONV UP SB2-8 Dual Engine Hex Front Door CONV	\$42,630.00 \$3,100.00	ES-AF ES-AF	14% 14%	\$36,661.80 \$2,666.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		J SB2-8 Dual Engine Hex Door Pair Upg CONV	\$3,100.00	ES-AF	14%	\$2,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-DE120	VMAX AF 120 SLT DR ENCL	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-DE120-3P EF-DE120U	VMAX AF 120 SLT DR ENCL 3RD PARTY VMAX AF 120 SLT DR ENCL UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-DE120U-3P	VMAX AF 120 SLT DR ENCL UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DE120UFD	VMAX AF 120 SLT DR ENCL UFD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-DE120UFD-3P EF-DIR3MCBI	VMAX AF 120 SLT DR ENCL UFD 3RD PARTY VMAX AF DIRECT CONNECT 3 METER	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-DIR3MCBLU	VMAX AF DIRECT CONNECT 3 METER VMAX AF DIRECT CONNECT 3 METER UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DIR3MCBLUF1	VMAX AF DIRECT CONNECT 3 MTR DAE1 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-DIR3MCBLUF2 EF-DIR3MCBLUF3	VMAX AF DIRECT CONNECT 3 MTR DAE2 FD UPG VMAX AF Std 1 Eng DAE3 (Direct A) Upgr	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-DIR3MCBLUF4	VMAX AF Std 1 Eng DAE 3 (Direct A) Opgr VMAX AF Std 1 Eng DAE 4 (Direct B) Upgr	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-DSOPTICE2	VMAX AF ENG 2 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-DSOPTICE2U	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG VMAX AF ENG 3 DSP CBLOPTICS KIT	\$15,285.00 \$15,285.00	ES-AF ES-AF	14% 14%	\$13,145.10 \$13,145.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	EF-DSOPTICE3 EF-DSOPTICE3U	VMAX AF ENG 3 DSP CBLOPTICS KIT VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	\$15,285.00 \$15,285.00	ES-AF ES-AF	14%	\$13,145.10 \$13,145.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	EF-DSOPTICE4	VMAX AF ENG 4 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-DSOPTICE4U EF-DSOPTICE5	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG VMAX AF ENG 5 DSP CBLOPTICS KIT	\$15,825.00	ES-AF ES-AF	14% 14%	\$13,609.50 \$13,145.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-DSOPTICE5U	VMAX AF ENG 5 DSP CBLOPTICS KIT VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	\$15,285.00 \$15,825.00	ES-AF ES-AF	14%	\$13,145.10 \$13,609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-DSOPTICE6	VMAX AF ENG 6 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EF-DSOPTICE6U	VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	14%	\$13,609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE7	VMAX AF ENG 7 DSP CBLOPTICS KIT	\$15,285.00		14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-DSOPTICE7U EF-DSOPTICE8	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG VMAX AF ENG 8 DSP CBLOPTICS KIT	\$15,825.00 \$15,285.00		14% 14%	\$13,609.50 \$13,145.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-DSOPTICE8U	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG	\$15,825.00		14%	\$13,609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FABLA	VMAX 450 FABRIC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FABLA-3P	VMAX 450 FABRIC 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-FABLA-UFD	VMAX 450 FABRIC UPGRADE	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FABLAUFD-3P EF-FABR	VMAX 450 FABRIC UPGRADE 3RD PARTY VMAX 850 FABRIC	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-FABR-3P	VMAX 850 FABRIC 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FABR-UFD	VMAX 850 FABRIC UPGRADE	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABR-UFD-3P	VMAX 850 FABRIC UPGRADE 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-FDOORS1DKEY EF-FDOORS1DKEYE	SB1 DUAL ENGINE KEY DELL DOOR SB1 DUAL ENGINE KEY DELL DOOR	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-FDOORS28DKEY	SB2-8 DUAL ENGINE KEY DELL DOOR	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FDOORS28DKEYE	SB2-8 DUAL ENGINE KEY DELL DOOR	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FDOORSYS1D	SB1 Dual Engine Hex Front Door	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-FDOORSYS1DE	SB1 DUAL ENGINE HEX DELL DOOR	\$0.00 \$0.00		14% 14%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-FDOORSYS28D EF-FDOORSYS28DE	SB2-8 Dual Engine Hex Front Door SB2-8 DUAL ENGINE HEX DELL DOOR	\$0.00	ES-AF ES-AF	14%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	EF-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FDOORSYS28DUE	SB2-8 DUAL ENGINE HEX DELL DOOR UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FE00008S	VMAX AF 8SM 16G FICON	\$15,575.00		14%	\$13,394.50	\$1,557.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-FE00080S EF-FE00200TC	VMAX AF 8MM 16G FICON VMAX AF 2PT 10 GBE BASE T	\$7,150.00 \$2,200.00		14% 14%	\$6,149.00 \$1,892.00	\$715.00 \$220.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-FE00200TO	VMAX AF 2PT 10 GBE DAGE T	\$2,100.00		14%	\$1,806.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FE00400	VMAX AF 4M GIGE	\$5,310.00		14%	\$4,566.60	\$531.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FE00400C	VMAX AF 4PT GBE BASE T	\$2,000.00		14%	\$1,720.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-FE00400C4 EF-FE00400C4UFX	VMAX AF 4MM4 COPR GIGE VMAX VG 4MM4COPR FD UPG	\$1,980.00 \$0.00		14% 14%	\$1,702.80	\$198.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-FE00400C4UFX	VMAX VG 4MM4COPR PD UPG VMAX VG 4MM4COPR UPG	\$0.00		14%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	EF-FE00400T	VMAX AF 4MM 10 GIGE	\$3,650.00		14%	\$3,139.00	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$365.00
5	EF-FE00400TUFX	VMAX VG 4MM 10 GIGE FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FE00400TUX	VMAX VG 4MM 10 GIGE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-FE00800T EF-FE00800TUFX	VMAX AF 8MM 10GIGE VMAX VG 8MM 10 GIGE FD UPG	\$5,475.00 \$0.00		14% 14%	\$4,708.50 \$0.00	\$547.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$547.50 \$0.00
5	EF-FE00800TUX	VMAX VG 8MM 10 GIGE UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FE08000E	VMAX AF 8SM 8G FIBRE	\$4,140.00		14%	\$3,560.40	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FE08000S	VMAX AF 8SM 16G FC	\$10,805.00		14%	\$9,292.30	\$1,080.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-FE44000E EF-FE62000E	VMAX VG 4MM4SM 8G FIBRE VMAX AF 6MM2SM 8G FIBRE	\$3,315.00 \$2,395.00		14% 14%	\$2,850.90 \$2,059.70	\$331.50 \$239.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-FE80000E	VMAX AF 8MM 8G FIBRE	\$2,070.00		14%	\$1,780.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FE80000EUFX	VMAX VG 8MM 8G FIBRE FD UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FE80000EUX	VMAX VG 8MM 8G FIBRE UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-FE80000S	VMAX AF 8MM 16G FC	\$5,400.00		14% 14%	\$4,644.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5 5	EF-FE80000SUFX EF-FE80000SUX	VMAX VG 8MM 16G FIBRE FD UPG VMAX VG 8MM 16G FIBRE UPG	\$0.00 \$0.00	ES-AF ES-AF	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3DHH	VMAX VG PWR CBL HBL-HBL 3D	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-PCBL3DHR EF-PCBL3YAG	VMAX VG PWR CBL HBL-RSTOL 3D INTL 3PHASE 32 AMP IEC309 TO GARO	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-PCBL3YL23P	24A 3PH WYE L22-30P	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-PDU1P	VMAX AF SINGLE PHASE PDU 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-PDUDELTA	VMAX AF 3 PHASE DELTA PDU 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-PDUWYE EF-PW40UASTL	VMAX AF 3 PHASE WYE PDU 3RD PARTY 30A 1PHASE AUSIP57 CLIPSAL 56PA332	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-PW40UIEC3	VMAX VG30A 1PHASE INTERNATNLIEC309-332P6	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN 16-30P	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-SKINS	VMAX AF SIDE PANELS	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-SKINSU EF-SYS13RDPT	VMAX AF SIDE PANELS UPG VMAX AF 1ENG SYSTEM BAY SHIPPING RACK	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-SYS1A-1P	VMAX 450 SYS BAY1 1P	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3D	VMAX 450 SYS BAY1 3D	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3P-1P	VMAX 450 SYS BAY1 1P 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-SYS1A-3P-3D EF-SYS1A-3P-3Y	VMAX 450 SYS BAY1 3D 3RD PARTY VMAX 450 SYS BAY1 3Y 3RD PARTY	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-SYS1A-3PE-1P	VMAX 450 DELL SYS BAY1 1P 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-SYS1A-3PE-3D	VMAX 450 DELL SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3PE-3Y	VMAX 450 DELL SYS BAY1 3Y 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-SYS1A-3Y EF-SYS1R-1P	VMAX 450 SYS BAY1 3Y VMAX 850 SYS BAY1 1P	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EF-SYS1R-3D	VMAX 850 SYS BAY1 1P	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-SYS1R-3P-1P	VMAX 850 SYS BAY1 1P 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EF-SYS1R-3P-3D	VMAX 850 SYS BAY1 3D 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EF-SYS1R-3P-3Y EF-SYS1R-3PE-1P	VMAX 850 SYS BAY1 3Y 3RD PARTY VMAX 850 DELL SYS BAY1 1P 3RD PARTY	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
J	E1-01011K-0FE-1F	VINITAL GOOD DELLE GTO DATT IT GIAD LAIATT	φυ.00	LO-AF	1+70	φ0.00	φυ.υυ	φυ.00	φυ.υυ	φυ.υυ	φυ.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EF-SYS1R-3PE-3D	VMAX 850 DELL SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-SYS1R-3PE-3Y EF-SYS1R-3Y	VMAX 850 DELL SYS BAY1 3Y 3RD PARTY VMAX 850 SYS BAY1 3Y	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-SYS23RDPT	VMAX AF 2ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P	VMAX AF ADD SYS BAY 1P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P-3P	VMAX AF ADD SYS BAY 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P-3PE	VMAX AF ADD DELL SYS BAY 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-SYSADD1PU EF-SYSADD1PU3P	VMAX AF ADD SYS BAY 1P UPG VMAX AF ADD SYS BAY 1P UPG 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-SYSADD1PU3PE	VMAX AF ADD DELL SYS BAY 1P UPG 3RD PART	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3D	VMAX AF ADD SYS BAY 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3D-3P	VMAX AF ADD SYS BAY 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3D-3PE	VMAX AF ADD DELL SYS BAY 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-SYSADD3DU EF-SYSADD3DU3P	VMAX AF ADD SYS BAY 3D UPG VMAX AF ADD SYS BAY 3D UPG 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-SYSADD3DU3PE	VMAX AF ADD DELL SYS BAY 3D UPG 3RD PART	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3Y	VMAX AF ADD SYS BAY 3Y	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3Y-3P	VMAX AF ADD SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3Y-3PE	VMAX AF ADD DELL SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EF-SYSADD3YU EF-SYSADD3YU3P	VMAX AF ADD SYS BAY 3Y UPG VMAX AF ADD SYS BAY 3Y UPG 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EF-SYSADD3YU3PE	VMAX AF ADD DELL SYS BAY 3Y UPG 3RD PART	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEDIR	VMAX AF DIR FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEDIRU	VMAX AF DIR FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEDIRUFD	VMAX AF DIR FX FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F33840SBT0	VMAX3 3840GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERF-1024-2048UFD ERF-1024ADD	VMAX 850 MEMCONV 2X512 to 2X1024 GB VMAX 850 ADD 1024GB	\$1,080,000.00 \$0.00	ES-AF ES-AF	14% 14%	\$928,800.00 \$0.00	\$108,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108,000.00 \$0.00
5	ERF-1024ADD-3P	VMAX 850 ADD 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDU	VMAX 850 ADD 1024GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDU3P	VMAX 850 ADD 1024GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDUFD	VMAX 850 ADD 1024GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERF1024ADUFD3P ERF-1024BASE	VMAX 850 ADD 1024GB FD UPG 3RD PARTY VMAX 850 BASE 1024GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ERF-1024BASE-3P	VMAX 850 BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADD	VMAX 850 ADD 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADD-3P	VMAX 850 ADD 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADDU	VMAX 850 ADD 2048GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERF-2048ADDU3P ERF-2048ADDUFD	VMAX 850 ADD 2048GB UPG 3RD PARTY VMAX 850 ADD 2048GB UPG FIELD	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ERF2048ADUFD3P	VMAX 850 ADD 2048GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048BASE	VMAX 850 BASE 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048BASE-3P	VMAX 850 BASE 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADD	VMAX 850 ADD 512GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERF-512ADD-3P ERF-512ADDU	VMAX 850 ADD 512GB 3RD PARTY VMAX 850 ADD 512GB UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ERF-512ADDU3P	VMAX 850 ADD 512GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADDUFD	VMAX 850 ADD 512GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF512ADDUFD3P	VMAX 850 ADD 512GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512BASE	VMAX 850 BASE 512GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERF-512BASE-3P ERF-DATAMOVER	VMAX 850 BASE 512GB 3RD PARTY VMAX 850 DATA MOVER FOR NAS	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ERF-DATAMOVERU	VMAX 850 DATA MOVER FOR NAS VMAX 850 DATA MOVER FOR NAS UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-NAS-SN	Embedded NAS Base OE for VMAX 850	\$150,000.00	ES-AF	14%	\$129,000.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERF-NAS-SNU	Embedded NAS Base OE for VMAX 850 UPG	\$150,000.00	ES-AF	14%	\$129,000.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERFX-NAS-SN	Embedded NAS Base OE for VMAX 850 FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERFX-NAS-SNU ERT-1024-2048UFD	Embedded NAS Base OE for VMAX 850 FXUPG VMAX 950 MEMCONV 2X512 to 2X1024 GB	\$0.00 \$878,760.00	ES-AF ES-AF	14% 14%	\$0.00 \$755,733.60	\$0.00 \$87,876.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$87,876.00
5	ERT-1024-20460FD	VMAX 950 MEMICONV 2X512 to 2X1024 GB VMAX 950 ADD 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADD-3P	VMAX 950 ADD 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADDU	VMAX 950 ADD 1024GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADDU3P	VMAX 950 ADD 1024GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADDUFD	VMAX 950 ADD 1024GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERT-1024ADUFD-3P ERT-1024BASE	VMAX 950 ADD 1024GB FD UPG 3RD PARTY VMAX 950 BASE 1024GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ERT-1024BASE-3P	VMAX 950 BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADD	VMAX 950 ADD 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADD-3P	VMAX 950 ADD 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADDU	VMAX 950 ADD 2048GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERT-2048ADDU3P ERT-2048ADDUFD	VMAX 950 ADD 2048GB UPG 3RD PARTY VMAX 950 ADD 2048GB UPG FIELD	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ERT-2048ADUFD-3P	VMAX 950 ADD 2048GB OPG FIELD VMAX 950 ADD 2048GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048BASE	VMAX 950 BASE 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048BASE-3P	VMAX 950 BASE 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-DATAMOVER	VMAX 950 DATA MOVER FOR NAS	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ERT-DATAMOVERU ERT-NAS-SN	VMAX 950 DATA MOVER FOR NAS UPG Embedded NAS Base OE for VMAX 950	\$0.00 \$150,000.00	ES-AF ES-AF	14% 14%	\$0.00 \$129,000.00	\$0.00 \$27,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$27,000.00
5	ERT-NAS-SNU	Embedded NAS Base OE for VMAX 950 Embedded NAS Base OE for VMAX 950 UPG	\$150,000.00	ES-AF ES-AF	14%	\$129,000.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERTX-NAS-SN	Embedded NAS Base OE for VMAX 950 FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ERTX-NAS-SNU	Embedded NAS Base OE for VMAX 950 FX UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-1024-2048UFD ES-1024ADD	VMAX 250F MEMCONV 2X512 to 2X1024 GB VMAX 250F ADD 1024GB	\$409,600.00 \$0.00		14% 14%	\$352,256.00 \$0.00	\$40,960.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40,960.00 \$0.00
5	ES-1024ADD-3P	VMAX 250F ADD 1024GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADD-3PE	VMAX 250 DELL ADD 1024GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDE	VMAX 250 DELL ADD 1024GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU	VMAX 250F ADD 1024GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU-3P	VMAX 250F ADD 1024GB 3RD PARTY UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU-3PE	VMAX 250 DELL ADD 1024GB 3RD PARTY UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUE	VMAX 250 DELL ADD 1024GB UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUFD	VMAX 250F ADD 1024GB UPG FIELD VMAX 250F ADD 1024GB 3RD PARTY UPG FIELD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-1024ADDUFD-3P ES-1024ADDUFD-3PE		\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	ES-1024ADDUFDE	VMAX 250 DELL ADD 1024GB 3RD PART UPG FD VMAX 250 DELL ADD 1024GB UPG FD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	ES-1024RASE	VMAX 250F BASE 1024GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASE-3P	VMAX 250F BASE 1024GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASE-3PE	VMAX 250 DELL BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASEE	VMAX 250 DELL BASE 1024GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024-RET	VMAX 250F 1024GB MEMORY RETURN	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MOD	VMAX 250F FLASH MOD 1600	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MODCONV	VMAX 250 FLASH MOD 1600 CONVERSION	\$0.00		14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-1600MODU ES-1600MODUF	VMAX 250F FLASH MOD 1600 UPG VMAX 250F FLASH MOD 1600 CONV	\$0.00 \$0.00		14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-2048ADD	VMAX 250F PLASH MOD 1000 CONV VMAX 250F ADD 2048GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADD-3P	VMAX 250F ADD 2048GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADD-3PE	VMAX 250 DELL ADD 2048GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDE	VMAX 250 DELL ADD 2048GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDU	VMAX 250F ADD 2048GB UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDU-3P	VMAX 250F ADD 2048GB 3RD PARTY UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-2048ADDU-3PE ES-2048ADDUE	VMAX 250 DELL ADD 2048GB 3RD PARTY UPG	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	ES-2048ADDUFD	VMAX 250 DELL ADD 2048GB UPG VMAX 250F ADD 2048GB UPG FIELD	\$0.00		14%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	ES-2048ADDUFD-3P	VMAX 250F ADD 2048GB 3RD PARTY UPG FIELD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VMAX 250 DELL ADD 2048GB 3RD PART UPG FD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUFDE	VMAX 250 DELL ADD 2048GB UPG FD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASE	VMAX 250F BASE 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASE-3P	VMAX 250F BASE 2048GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASE-3PE	VMAX 250 DELL BASE 2048GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASEE	VMAX 250 DELL BASE 2048GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-256ADD ES-256ADD-3P	VMAX 250F ADD 256GB VMAX 250F ADD 256GB 3RD PARTY	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-256ADD-3PE	VMAX 250 DELL ADD 256GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDE	VMAX 250 DELL ADD 256GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDU	VMAX 250F ADD 256GB UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDU-3P	VMAX 250F ADD 256GB 3RD PARTY UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDU-3PE	VMAX 250 DELL ADD 256GB 3RD PARTY UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDUE	VMAX 250 DELL ADD 256GB UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-256ADDUFD	VMAX 250F ADD 256GB UPG FIELD	\$0.00 \$0.00		14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	ES-256ADDUFD-3P ES-256ADDUFD-3PE	VMAX 250F ADD 256GB 3RD PARTY UPG FIELD VMAX 250 DELL ADD 256GB 3RD PARTY UPG FD	\$0.00		14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-256ADDUFDE	VMAX 250 DELL ADD 256GB UPG FD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256BASE	VMAX 250F BASE 256GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256BASE-3P	VMAX 250F BASE 256GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256BASE-3PE	VMAX 250 DELL BASE 256GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256BASEE	VMAX 250 DELL BASE 256GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256-RET	VMAX 250F 256GB MEMORY RETURN	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-2METERCBL ES-2METERCBL-3P	VMAX 250F 2M CONTIGIB CABLE VMAX 250F 2M CONTIGIB CABLE 3RD PARTY	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-2METERCBL-3PU	VMAX 250F 2M CONTIGIB CABLE 3RD PARTY UP	\$0.00 \$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	ES-2METERCBLUF	VMAX 250F 2M CONTIGIB CABLE 5RD FARTH OF	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2UF-UFD-3P	VMAX 250 2U FILLER PANEL KIT 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512-1024UFD	VMAX 250F MEMCONV 2X256 to 2X512 GB	\$204,800.00	ES-AF	14%	\$176,128.00	\$20,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,480.00
5	ES-512-2048UFD	VMAX 250F MEMCONV 2X256 to 2X1024 GB	\$614,400.00		14%	\$528,384.00	\$61,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,440.00
5	ES-512ADD	VMAX 250F ADD 512GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADD-3P	VMAX 250F ADD 512GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADD-3PE ES-512ADDE	VMAX 250 DELL ADD 512GB 3RD PARTY VMAX 250 DELL ADD 512GB	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	ES-512ADDE ES-512ADDU	VMAX 250F ADD 512GB UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDU-3P	VMAX 250F ADD 512GB 3RD PARTY UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDU-3PE	VMAX 250 DELL ADD 512GB 3RD PARTY UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDUE	VMAX 250 DELL ADD 512GB UPG	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDUFD	VMAX 250F ADD 512GB UPG FIELD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDUFD-3P	VMAX 250F ADD 512GB 3RD PARTY UPG FIELD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDUFD-3PE	VMAX 250 DELL ADD 512GB 3RD PARTY UPG FD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDUFDE	VMAX 250 DELL ADD 512GB UPG FD	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-512BASE ES-512BASE-3P	VMAX 250F BASE 512GB VMAX 250F BASE 512GB 3RD PARTY	\$0.00 \$0.00		14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-512BASE-3PE	VMAX 250 DELL BASE 512GB 3RD PARTY	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512BASEE	VMAX 250 DELL BASE 512GB	\$0.00		14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
												****

SES-512-RET   WMAX 250F 512GB MEMORY RETURN   SS.00   ES-AF   14%   SS.00							N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
S	SKU	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
5         ES-800MODUL         VMAX 250F FLASH MOD 800 UPG         \$0.00         ES-AF         14%         \$0.00														\$0.00
5 ES-800MODUF WMAX 250F FLASKH MOD 800 CONV \$ 0.00 ES-AF 14% \$ 0.00 \$ 0.														\$0.00 \$0.00
5 ES-BIKHORODE VMAX 250F FC BACKUP I/O FOR NAS UPG \$2,100.0 ES-AF 14% \$4,995.60 \$5,646.00 \$0.00														\$0.00
5         ES-BHA0000ELU         VMAX 250F FC BACKUP I/O FOR NAS UPG         \$5,460.00         ES-BH 44000ELU         \$1,460.00         \$0.00														\$0.00
S														\$210.00 \$546.00
5         ES-BLIKK-SKINS         VMAX 250F SIDE PANELS BLANK         \$0.00         ES-BL Y         \$0.00														\$1,911.00
5         ES-BOT-KIT         BOT ROUTING KIT         \$500.00         \$500.00         \$0.00 </td <td></td> <td></td> <td></td> <td>VMAX 250F SIDE PANELS BLANK</td> <td>\$0.00</td> <td></td> <td></td> <td>\$0.00</td> <td>\$0.00</td> <td></td> <td></td> <td></td> <td></td> <td>\$0.00</td>				VMAX 250F SIDE PANELS BLANK	\$0.00			\$0.00	\$0.00					\$0.00
5         ES-CAPF         VMAX 250F CAPACITY         \$12,990.00         ES-AF         14%         \$11,171.40         \$1,299.00         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>\$0.00</td></td<>														\$0.00
5         ES-CAPFU         VMAX 250F CAPACITY UPG         \$15,590.00         ES-AF         14%         \$13,407.40         \$15,590.00         \$0.00														\$0.00 \$1,299.00
5 ES-CAXU VMAX 250X CAPACITY UPG \$20,695.00 ES-AF 14% \$17,797.70 \$2,069.50 \$0.00 \$0.														\$1,559.00
5         ES-CRVINF-1PU         VMAX 250 SINGLE PHASE PDP CONVERSION         \$700.00         ES-AF         14%         \$802.00         \$0.00 <td></td> <td>\$1,724.50</td>														\$1,724.50
5         ES-CMVINF-3DU         VMAX 250 3P Delta PHASE PDP CONVERSION         \$995.00         ES-AF         14%         \$855.70         \$0.00<														\$2,069.50 \$0.00
5         ES-COMPRESS         VMAX 250F HDW COMPRESSION         \$0.00         ES-AF         14%         \$0.00         \$0														\$0.00
5 ES-COMPRESSU VMAX 250F HDW COMPRESSION UPG \$0.00 ES-AF 14% \$0.00														\$0.00
5         ES-COMPRESSUF         VMAX 250F HDW COMPRESSION CONV         \$0.00         ES-AF         14%         \$0.00														\$0.00 \$0.00
5 ES-CONV-AENG-3P VMAX 250 EMC TO 3P ADD ENG CONV \$10,915.00 \$10,915.00 ES-AF 14% \$9,386.90 \$0.0														\$0.00
5 ES-CONV-SKINS VMAX 250F SIDE PANELS CONV \$1,295.00 ES-AF 14% \$1,113.70 \$0.00						ES-AF	14%	****				\$0.00		\$0.00
5 ES-CONV-SKINSU VMAX 250F SIDE PANELS CONV UPG \$1,295.00 ES-AF 14% \$1,113.70 \$0.00														\$0.00
5 ES-CONV-SYS1-1P VMAX 250F 3P TO EMC SYS BAY1 1P CONV \$16,000.00 ES-AF 14% \$13,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														\$0.00 \$0.00
5 FS_CONV_SYS1.3D VMAY 250F 3P TO FMC SYS RAY1 3D CONV \$16 A45 DO FS_AE 1404 \$14 447 70 \$0 DO \$0 DO \$0 DO \$0 DO \$0 DO \$0 DO														\$0.00
			ES-CONV-SYS1-3D	VMAX 250F 3P TO EMC SYS BAY1 3D CONV	\$16,445.00	ES-AF	14%	\$14,142.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 ES-CONV-SYS1-3Y VMAX 250F 3P TO EMC SYS BAY1 3Y CONV \$16,620.00 ES-AF 14% \$14,293.20 \$0.00 \$0.														\$0.00
5 ES-DATAMOVER VMAX 250 DATA MOVER FOR NAS \$0.00 ES-AF 14% \$0.00 \$								****						\$0.00 \$0.00
5 ES-DE25-3P VMAX 250F DAISY 25 SLT DR ENCL 3RD PARTY \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	DE25-3P	5 ES	ES-DE25-3P		\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 ES-DE25-DC VMAX 250F DAISY 25 SLT DR ENCL \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														\$0.00
5 ES-DE25-DIR VMAX 250F DIRECT 25 SLT DR ENCL \$0.00 ES-AF 14% \$0.00 \$0.0														\$0.00 \$0.00
5 ES-DE25-DIR-UFD VMAX 250F 25 SLT DR ENCL FIELD UPG \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														\$0.00
5 ES-DE25-DIR-UFD-3P VMAX 250 DIRECT 25 SLT DR ENCL 3RD P UPG \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														\$0.00
5 ES-DE25-UFD VMAX 250F 25 SLT DR ENCL FIELD UPG \$0.00 ES-AF 14% \$0.00 \$														\$0.00 \$975.00
														\$975.00
														\$975.00
														\$220.00 \$210.00
														\$546.00
5 ES-FE00200TOUF VMAX 250F 2PT 10 GBE OPTICAL CONV \$9,555.00 ES-AF 14% \$8,217.30 \$955.50 \$0.00 \$0.00 \$0.00 \$0.00			ES-FE00200TOUF	VMAX 250F 2PT 10 GBE OPTICAL CONV		ES-AF	14%		\$955.50				\$0.00	\$955.50
														\$572.00
<del></del>														\$2,002.00 \$200.00
														\$198.00
														\$257.50
5 ES-FE00400C4UF VMAX 250 4MM4 COPR GIGE CONV \$9,000.00 ES-AF 14% \$7,740.00 \$900.00 \$0.00														\$900.00 \$0.00
5 ES-FE00400CFUX VMAX VG2 HIMM4COPR UPG \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														\$0.00
														\$520.00
														\$1,820.00 \$365.00
														\$1,911.00
5 ES-FE00400TU VMAX 250 4MM 10 GIGE UPG \$4,745.00 ES-AF 14% \$4,080.70 \$474.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	E00400TU	5 ES	ES-FE00400TU	VMAX 250 4MM 10 GIGE UPG	\$4,745.00	ES-AF	14%	\$4,080.70	\$474.50	\$0.00	\$0.00	\$0.00	\$0.00	\$474.50
														\$1,660.00
														\$547.50 \$712.00
														\$2,492.00
5 ES-FE00800TUFX VMAX VG2 8MM 10 GIGE FD UPG \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														\$0.00
5 ES-FE0800TUX VMAX VG2 8MM 10 GIGE UPG \$0.00 ES-AF 14% \$0.00 \$0.0														\$0.00 \$414.00
														\$414.00 \$538.50
5 ES-FE08000EUF VMAX 250F 8SM 8G FIBRE CONV \$18,250.00 ES-AF 14% \$15,695.00 \$1,825.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.0	E08000EUF	5 ES	ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE CONV	\$18,250.00	ES-AF	14%	\$15,695.00	\$1,825.00	\$0.00		\$0.00	\$0.00	\$1,825.00
														\$1,080.50
														\$1,404.50 \$3,241.00
														\$331.50
														\$431.00
														\$1,327.00 \$239.50
														\$239.50 \$311.50
5 ES-FE6200UF VMAX 250F 6MM2SM 8G FIBRE CONV \$9,335.00 ES-AF 14% \$8,028.10 \$933.50 \$0.00 \$0.00 \$0.00 \$0.00	E62000UF	5 ES	ES-FE62000UF	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	14%	\$8,028.10	\$933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$933.50
														\$207.00
														\$269.00 \$828.50
5 ES-FE80000EUFX VMAX VG2 8MM 8G FIBRE FD UPG \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES-FE80000EUX	VMAX VG2 8MM 8G FIBRE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-FE80000S ES-FE80000SU	VMAX 250F 8MM 16G FC VMAX 250F 8MM 16G FC UPG	\$5,400.00 \$14,045.00	ES-AF ES-AF	14% 14%	\$4,644.00 \$12,078.70	\$540.00 \$1,404.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$540.00 \$1,404.50
5	ES-FE80000SUF	VMAX 250F 8MM 16G FC CONV	\$21,645.00	ES-AF	14%	\$18,614.70	\$2,164.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,164.50
5	ES-FE80000SUFX	VMAX VG2 8MM 16G FIBRE FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-FE80000SUX ESF-NAS-SN	VMAX VG2 8MM 16G FIBRE UPG	\$0.00 \$85,000.00	ES-AF ES-AF	14% 14%	\$0.00 \$73,100.00	\$0.00 \$15,300.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	ESF-NAS-SNU	Embedded NAS Base OE for VMAX 250F Embedded NAS Base OE for VMAX 250F UPG	\$85,000.00	ES-AF	14%	\$73,100.00	\$15,300.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$15,300.00 \$15,300.00
5	ES-IB	VMAX 250F FABRIC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-IBU	VMAX 250F FABRIC UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-IBUFD ES-MODEM	VMAX 250F FABRIC CONV VMAX 250 ZBA MODEM LEAD FREE	\$0.00 \$1,105.00	ES-AF ES-AF	14% 14%	\$0.00 \$950.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-PCBL3DHH ES-PCBL3DHR	PWR CBL HBL-HBL 3D PWR CBL HBL-RSTOL 3D	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3YL23P	24A 3PH WYE L22-30P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-1P	VMAX 250F SYS BAY1 1P PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-PSNT-3D ES-PSNT-3P-1P	VMAX 250F SYS BAY1 3D PSNT VMAX 250F SYS BAY1 1P 3RD PARTY PSNT	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-PSNT-3P-3D	VMAX 250F SYS BAY1 3D 3RD PARTY PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3P-3Y	VMAX 250F SYS BAY1 3Y 3RD PARTY PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-PSNT-3Y ES-PW40UASTL	VMAX 250F SYS BAY1 3Y PSNT 30A 1PHASE AUSIP57 CLIPSAL 56PA332	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-PW40UIEC3	VMAX VG30A 1PHASE INTERNATNLIEC309-332P6	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-SECURE ES-SECUREJK	SECURE KIT SINGLE BAY SECURE JOINING KIT	\$2,570.00 \$1,685.00	ES-AF ES-AF	14% 14%	\$2,210.20 \$1,449.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-SKINS	VMAX 250F SIDE PANELS	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SKINSU	VMAX 250F SIDE PANELS UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-SYS1-1P ES-SYS1-3D	VMAX 250F SYS BAY1 1P VMAX 250F SYS BAY1 3D	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES-SYS1-3Y	VMAX 250F SYS BAY1 3Y	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-TELCO	VMAX 250 ZBA INTL TELCO KIT	\$70.00	ES-AF	14%	\$60.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-TOP-KIT	TOP ROUTING KIT	\$500.00	ES-AF	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES-VBF-1024 ES-VBF-1024-ADD	VMAX 250F VBRCK BASE 1024GB VMAX 250F VBRCK ADD 1024GB	\$384,115.00 \$384,115.00	ES-AF ES-AF	14% 14%	\$330,338.90 \$330,338.90	\$38,411.50 \$38,411.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38,411.50 \$38,411.50
5	ES-VBF-1024-ADDU	VMAX 250F VBRCK ADD 1024GB UPG	\$460,940.00	ES-AF	14%	\$396,408.40	\$46,094.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,094.00
5	ES-VBF-1024-ADDUFD	VMAX 250F VBRCK ADD 1024GB UFD	\$460,940.00	ES-AF	14%	\$396,408.40	\$46,094.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,094.00
5 5	ES-VBF-2048 ES-VBF-2048-ADD	VMAX 250F VBRCK BASE 2048GB VMAX 250F VBRCK ADD 2048GB	\$643,770.00 \$643,770.00	ES-AF ES-AF	14% 14%	\$553,642.20 \$553,642.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$64,377.00 \$64,377.00
5	ES-VBF-2048-ADDU	VMAX 250F VBRCK ADD 2048GB UPG	\$772,525.00	ES-AF	14%	\$664,371.50	\$77,252.50	\$0.00	\$0.00	\$0.00	\$0.00	\$77,252.50
5	ES-VBF-2048-ADDUFD	VMAX 250F VBRCK ADD 2048GB UFD	\$772,525.00	ES-AF	14%	\$664,371.50	\$77,252.50	\$0.00	\$0.00	\$0.00	\$0.00	\$77,252.50
5	ES-VBF-512	VMAX 250F VBRCK BASE 512GB	\$356,250.00	ES-AF	14%	\$306,375.00	\$35,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,625.00
5 5	ES-VBF-512-ADD ES-VBF-512-ADDU	VMAX 250F VBRCK ADD 512GB VMAX 250F VBRCK ADD 512GB UPG	\$356,250.00 \$427,500.00	ES-AF ES-AF	14% 14%	\$306,375.00 \$367,650.00	\$35,625.00 \$42,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,625.00 \$42,750.00
5	ES-VBF-512-ADDUFD	VMAX 250F VBRCK ADD 512GB UFD	\$427,500.00	ES-AF	14%	\$367,650.00	\$42,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,750.00
5	ES-VBX-1024	VMAX 250FX VBRICK BASE 1024GB	\$430,920.00	ES-AF	14%	\$370,591.20	\$43,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,092.00
5 5	ES-VBX-1024-ADD ES-VBX-1024-ADDU	VMAX 250FX VBRCK ADD 1024GB VMAX 250FX VBRCK ADD 1024GB UPG	\$430,920.00 \$517,105.00	ES-AF ES-AF	14% 14%	\$370,591.20 \$444,710.30	\$43,092.00 \$51,710.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$43,092.00 \$51,710.50
5		VMAX 250FX VBRCK ADD 1024GB UFD	\$517,105.00	ES-AF	14%	\$444,710.30	\$51,710.50	\$0.00	\$0.00	\$0.00	\$0.00	\$51,710.50
5	ES-VBX-2048	VMAX 250FX VBRCK BASE 2048GB	\$690,575.00	ES-AF	14%	\$593,894.50		\$0.00	\$0.00	\$0.00	\$0.00	\$69,057.50
5 5	ES-VBX-2048-ADD ES-VBX-2048-ADDU	VMAX 250FX VBRCK ADD 2048GB	\$690,575.00 \$828,690.00	ES-AF ES-AF	14% 14%	\$593,894.50 \$712,673.40	\$69,057.50 \$82,869.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$69,057.50 \$82,869.00
5		VMAX 250FX VBRCK ADD 2048GB UPG VMAX 250FX VBRCK ADD 2048GB UFD	\$828,690.00	ES-AF ES-AF	14%	\$712,673.40 \$712,673.40	\$82,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82,869.00
5	ES-VBX-512	VMAX 250FX VBRCK BASE 512GB	\$403,055.00	ES-AF	14%	\$346,627.30	\$40,305.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,305.50
5	ES-VBX-512-ADD	VMAX 250FX VBRCK ADD 512GB	\$403,055.00	ES-AF	14%	\$346,627.30	\$40,305.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,305.50
5 5	ES-VBX-512-ADDU ES-VBX-512-ADDUFD	VMAX 250FX VBRCK ADD 512GB UPG VMAX 250FX VBRCK ADD 512GB UFD	\$483,665.00 \$483,665.00	ES-AF ES-AF	14% 14%	\$415,951.90 \$415,951.90	\$48,366.50 \$48,366.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$48,366.50 \$48,366.50
5	ESX-BEDIR	VMAX 250 DIR FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-BEDIRU	VMAX 250 DIR FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ESX-BEDIRUFD ESX-NAS-SN	VMAX 250 DIR FX FD UPG Embedded NAS Base OE for VMAX 250X	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ESX-NAS-SNU	Embedded NAS Base OE for VMAX 250X Embedded NAS Base OE for VMAX 250X UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-13UF-UFD-3P	VMAX 950 1U3U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-1600MOD	VMAX 950 FLASH MOD 1600	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-1600MODU ET-1600MODUF	VMAX 950 FLASH MOD 1600 UPG VMAX 950 FLASH MOD 1600 FD UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-1UF-3PUFD	VMAX 950 3RD PARTY 1-1U FILLER KIT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2ENGBEZ-3P	VMAX 950 DUAL ENGINE BEZEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2ME2DUAL-3P	VMAX 950 ENG 2 IB/ETH 2M CBL KIT 2ENG 3P VMAX 950 2 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-2MENG2CBLUF ET-2METERCBL	VMAX 950 2 METER CONTIGUE TH CABLE	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-2METERCBLU	VMAX 950 2 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2UF-UFD-3P	VMAX 950 2U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-3ME3-3P ET-3ME3-3PUFD	VMAX 950 ENG 3 IB/ETH 3M CBL KIT 3P VMAX 950 ENG 3 IB/ETH 3M CBL KIT UPG 3P	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ET-3ME4DUAL-3P	VMAX 950 ENG 4 IB/ETH 3M CBL KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-3ME5-3P ET-3ME5-3PUFD	VMAX 950 ENG 5 IB/ETH 3M CBL KIT 3P VMAX 950 ENG 5 IB/ETH 3M CBL KIT UPG 3P	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-3ME6DUAL-3P	VMAX 950 ENG 6 IB/ETH 3M CBL KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3MENG4CBLUF	VMAX 950 3 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3MENG6CBLUF	VMAX 950 3 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-3METERCBL ET-3METERCBLU	VMAX 950 3 METER CONTIGIB ETH CABLE VMAX 950 3 METER CONTIGIB ETH CABLE UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-3MX2-X6-3PU	VMAX 950 3 METER CONTIGIO ETT CABLE OF G	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-5ME7-3P	VMAX 950 ENG 7 IB/ETH 5M CBL KIT 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-5ME7-3PUFD	VMAX 950 ENG 7 IB/ETH 5M CBL KIT UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-5ME8DUAL-3P ET-5MENG8CBLUF	VMAX 950 ENG 8 IB/ETH 5M CBL KIT 2ENG 3P VMAX 950 5 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-5METERCBL	VMAX 950 5 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-5METERCBLU	VMAX 950 5 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-5MX7X8-3PU	VMAX 950 5M IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-ACON3P-50 ET-BEDIR	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR VMAX 950 DIR F	\$0.00 \$9,750.00	ES-AF ES-AF	14% 14%	\$0.00 \$8,385.00	\$0.00 \$975.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$975.00
5	ET-BEDIRU	VMAX 950 DIR F UPG	\$9,750.00	ES-AF	14%	\$8,385.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.00
5	ET-BEDIRUFD	VMAX 950 DIR F FD UPG	\$9,750.00	ES-AF	14%	\$8,385.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.00
5	ET-BK40000E	VMAX 950 FC BACKUP I/O FOR NAS	\$2,100.00	ES-AF	14%	\$1,806.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.00
5 5	ET-BK40000EU ET-BK40000EUF	VMAX 950 FC BACKUP I/O FOR NAS UPG VMAX 950 FC BACKUP I/O FOR NAS CONV	\$5,460.00 \$19,110.00	ES-AF ES-AF	14% 14%	\$4,695.60 \$16,434.60	\$546.00 \$1,911.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.00 \$1,911.00
5	ET-CAPF	VMAX 950F CAPACITY	\$13,090.00	ES-AF	14%	\$10,434.00	\$1,309.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,309.00
5	ET-CAPFU	VMAX 950F CAPACITY UPG	\$15,710.00	ES-AF	14%	\$13,510.60	\$1,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,571.00
5	ET-CAPX	VMAX 950X CAPACITY	\$18,390.00	ES-AF	14%	\$15,815.40	\$1,839.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,839.00
5 5	ET-CAPXU ET-CNVINF-1PU	VMAX 950X CAPACITY UPG VMAX 950 SINGLE PHASE PDU CONVERSION	\$22,070.00 \$700.00	ES-AF ES-AF	14% 14%	\$18,980.20	\$2,207.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,207.00
5	ET-CNVINF-1PU ET-CNVINF-3DU	VMAX 950 3 PHASE DELTA PDU CONVERSION	\$995.00	ES-AF	14%	\$602.00 \$855.70	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	ET-CNVINF-3YU	VMAX 950 3 PHASE WYE PDU CONVERSION	\$1,085.00	ES-AF	14%	\$933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-COMPRESS	VMAX 950 HDW COMPRESSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-COMPRESSF	VMAX 950 HDW COMPRESSION FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-COMPRESSU ET-DE120	VMAX 950 HDW COMPRESSION UPG VMAX 950 120 SLT DR ENCL	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-DE120-3P	VMAX 950 120 SLT DR ENGL VMAX 950 120 SLT DR ENGL 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120U	VMAX 950 120 SLT DR ENCL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120U-3P	VMAX 950 120 SLT DR ENCL UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-DE120UFD ET-DE120UFD-3P	VMAX 950 120 SLT DR ENCL UFD VMAX 950 120 SLT DR ENCL UFD 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-DE1200FD-3F	VMAX 950 DIRECT CONNECT 3 METER	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBLU	VMAX 950 DIRECT CONNECT 3 METER UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBLUF1	VMAX 950 DC 3 METER DAE1 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-DIR3MCBLUF2 ET-DIR3MCBLUF3	VMAX 950 DC 3 METER DAE2 FD UPG VMAX 950 STD 1 ENG DAE3 (DIRECT A) UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-DIR3MCBLUF4	VMAX 950 STD 1 ENG DAE3 (DIRECT A) OF G	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE2	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE2U	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-DSOPTICE3 ET-DSOPTICE3U	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,285.00 \$15,285.00	ES-AF ES-AF	14% 14%	\$13,145.10 \$13,145.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-DSOPTICE4	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE4U	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	14%	\$13,609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE5	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-DSOPTICE5U ET-DSOPTICE6	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT UPG VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT	\$15,825.00 \$15,285.00	ES-AF ES-AF	14% 14%	\$13,609.50 \$13,145.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-DSOPTICE6U	VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,265.00	ES-AF	14%	\$13,145.10 \$13,609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE7	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE7U	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	14%	\$13,609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-DSOPTICE8 ET-DSOPTICE8U	VMAX 950 SYS BAY 8 DSP CBLOPTICS KIT VMAX 950 SYS BAY 8 DSP CBLOPTICS KIT UPG	\$15,285.00 \$15,825.00	ES-AF ES-AF	14% 14%	\$13,145.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5	ET-FABR	VMAX 950 SYS BAY 8 DSP CBLOPTICS KIT UPG  VMAX 950 FABRIC	\$15,825.00	ES-AF	14%	\$13,609.50 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	ET-FABR-3P	VMAX 950 FABRIC 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-FABR-UFD	VMAX 950 FABRIC UPGRADE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-FABR-UFD-3P	VMAX 950 FABRIC UPGRADE 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-FDOORS1DKEY ET-FDOORS1DKEYE	SB1 950 Dual Engine Key Front Door SB1 Dual Engine Key Dell Door	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-FDOORS28DKEY	SB2-8 950 Dual Engine Key Front Door	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-FDOORS28DKEYE	SB2-8 Dual Engine Key Dell Door	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-FDOORSYS1D	SB1 950 Dual Engine Hex Front Door	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-FDOORSYS1DE ET-FDOORSYS28D	SB1 Dual Engine Hex Dell Door SB2-8 950 Dual Engine Hex Front Door	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	ET-FDOORSYS28DE	SB2-8 950 Dual Engine Hex Front Door SB2-8 Dual Engine Hex Dell Door	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	ET-FDOORSYS28DU	SB2-8 950 Dual Engine Hex Door Pair Upg	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-FDOORSYS28DUE	SB2-8 Dual Engine Hex Dell Door Upg	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-FE00008S	VMAX 950 8SM 16G FICON	\$15,575.00		14%	\$13,394.50		\$0.00	\$0.00	\$0.00	\$0.00	\$1,557.50
5 5	ET-FE00008SU ET-FE00008SUF	VMAX 950 8SM 16G FICON UPG VMAX 950 8SM 16G FICON CONV	\$20,250.00 \$18,250.00	ES-AF ES-AF	14% 14%	\$17,415.00 \$15,695.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,025.00 \$1,825.00
5	ET-FE00080S	VMAX 950 85M 16G FICON CONV	\$7,150.00	ES-AF	14%	\$6,149.00	\$7,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,825.00
5	ET-FE00080SU	VMAX 950 8MM 16G FICON UPG	\$9,295.00	ES-AF	14%	\$7,993.70	\$929.50	\$0.00	\$0.00	\$0.00	\$0.00	\$929.50
5	ET-FE00080SUF	VMAX 950 8MM 16G FICON CONV	\$31,520.00	ES-AF	14%	\$27,107.20	\$3,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,152.00

Sect						N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Print	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
F. FERRONNELL   MARKED STATE COV.   19.07 100   25.07   14.07   10.0													
1	-												
STATEMENT   STAT	-												
TEMPORATION   1900													
EMERSIANCH   1521-00   1500													
STREAMSON   1907.00   15.00													
Fig.	-												
Column   C													
Fig.													
STATEMENT   1.000													
S   FF-ENGEDIUS   VAXA VISIA MART 19 GROUND   10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0													
Figure   F	-												
S   FFFFRROMEN   MAX 608 BAS FREE PICH   \$3,000   EAP   446   \$4,000   \$0.00													
S   FFERDINGUE   VAX-90 SBM 96 FREECON													
S   FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF													
S   EFFERDINGUE   MAX 600 BM MSCT COMM   \$2,74100   \$2,64100   \$													
F. FERSONOSE   MAY NO SOMEON METERS   S. 1.1 COL.   S. 1.4													
F. FEFFERDERILLY   MAX. YES AMALES NET PIECE   19.1000   10.													
F. F.F.FERDOODE   VIAX. 508 BAIL/200 KG 1989E   12.0 KG 1980   10.0 KG 1980   1													
S ETFERSORULY VIAVA SOC MANDS NO FIRSE LIPS	5	ET-FE44000EUF		\$13,270.00		14%	\$11,412.20	\$1,327.00	\$0.00	\$0.00	\$0.00		\$1,327.00
S   EFFERDINGE   WAAK SEG-MANDER OF FIRE COM   33,350   65,47   149, \$10,000   500	-												
S   EFFERDOME   VAMA 500 MM of PRIBE   \$2,0700   \$2,070   \$2,070   \$2,00   \$2,00   \$3,00   \$	-												
S   EFFERDODELY   WANN 500 BMM AFF PRINE COMP.   SAC   SAF   HA   S231.40   S200   S00	-									+			
FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF													
S   ET-FEDIONE  X   MIAX VOL BMM 60 FIRE (UP)													
F. FEFFEOTONS   VIALX SSG MM 16G FC   S.4,400   S.4,405   S.5,400   S.4,405   S.4,40													
FFFERONOSIUM   VAMAX SS MM 166 FG CIPM   \$1,045.00   \$3.00	-												
S ETFERGOODSUPY   VAMA \$50 BMM REF CORN)													
FIFEBROODSIAN   MAX VOL SMIN 166 PIBRE LIPIC   100	5												
F.													
FFFFCWAFILE   324 SPHASE WYC CAND SET FLY LEAD EUROPE   \$0.00   E9-AF   14%   \$0.00													
FFFPERLISHEN	-												+
FIF-CRISYAGE   NITL SPHASE 23 AMP HICCIDOTO GARO   50.00   5	5			\$0.00		14%	\$0.00						
FEFFCHINTLEST													
ET-PUIDE													
FT-PUIDELTA							******						
ET-PMQUIACT  SOLAR SAURISPT CLIPSAL 56PA322   SOLOR ES-AF   14%   SOLOR SOLO													
5         ET-PWIQUIECS         30.0 A 1PHASE INTERNATNILEG309-332PB         \$0.0 ES.AF         14%         \$0.0 0         \$0.00													
ET-MOURUS   30A 1PH RUSSELLSTOLL 3750DP   \$0.00   ES-AF   14%   \$0.00   \$0.0													
6         ET-PW40U-US         MMX 950 301 PPI-ASE NAMER IAPAN I6-30P         \$0.00         ES-AF         14%         \$0.00													
E FI-SKINSU WAX 950 SIDE PANELS UPG E FI-SYS1R-IP WAX 950 SIDE PANELS UPG E FI-SYS1R-IP WAX 950 SYS BAY 1P SRD PARTY SOLO ES-AF WAX 950 SYS BAY 1P SRD PARTY SOLO ES-AF WAX 950 SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOLO ES-AF WAX 950 SYD SRD SYS BAY 1D SRD PARTY SOL	-												
5         ET-SYS1RPT         VMAX 800 ISNG SYSTEM BAY SHIPPING RACK         \$0.00         ES-AF         14%         \$0.00	-												
Feature   May 590 Sys Bay1 19   May 590 Sys Bay1 19   Store   Store   May 590 Sys Bay1 19   Store   Store   Store   Store   May 590 Sys Bay1 19   Store   St	-												
5 ET-SYS1R-3D													
5 ET-SYSTR-3P-1P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 39 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 39 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 39 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 39 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 39 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 3RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR-3P-3P VMAX 950 ADD SYS BAY1 19 1RD PARTY 5 CH-SYSTR													
5 ET-SYS1R-3P-3Y WMX 950 SYS BAY1 IP 3RD PARTY		ET-SYS1R-3P-1P	VMAX 950 SYS BAY1 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         ET-SYS1R-3PE-1P         VMAX 950 SYS BAY1 19 3RD PARTY         \$0.00         ES-AF         14%         \$0.00	-												
5 ET-SYS1R-3PE-3D VMAX 950 SYS BAY1 3D 3RD PARTY 5 ET-SYS1R-3PE-3Y VMAX 950 SYS BAY1 3Y 3RD PARTY 5 ET-SYS1R-3PE-3Y VMAX 950 SYS BAY1 3Y 3RD PARTY 5 ET-SYS1R-3PE-3Y VMAX 950 SYS BAY1 3Y 3RD PARTY 5 ET-SYS1R-3PE-3Y VMAX 950 SYS BAY1 3Y CMAX 950 SYS BAY1 9R PARTY 5 ET-SYSADDIP VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY1 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 9R PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D 3RD PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D 3RD PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP PARTY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP SATY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP SATY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP SATY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP SATY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP SATY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP SATY 5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 3D JRP SA													
5         ET-SYSIR-3PE-3Y         VMAX 950 SYS BAY1 3Y 3RD PARTY         \$0.00         ES-AF         14%         \$0.00													
5         ETSYS23RDPT         VMAX 950 2ENG SYSTEM BAY SHIPPING RACK         \$0.00         ES-AF         14%         \$0.00													
5 ET-SYSADDIP VMAX 950 ADD SYS BAY 1P	-												
5 ET-SYSADDIP-3P WMAX 950 ADD SYS BAY 1P 3RD PARTY 5 ET-SYSADDIP-3P WMAX 950 ADD SYS BAY 1P 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 5 ET-SYSADDIP-1D WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDIDJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDIDJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDIDJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSADDISJUP WMAX 950 ADD SYS BAY 3D UPG 3RD PARTY 5 ET-SYSAD	-								T				+
5 ET-SYSADDIP-3PE VMAX 950 ADD SYS BAY 1P 3RD PARTY 5 ET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 1P UFG 5 ET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 1P UFG 3RD PARTY 5 ET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 1P UFG 3RD PARTY 5 ET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 1P UFG 3RD PARTY 5 ET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 1P UFG 3RD PARTY 5 ET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 1P UFG 3RD PARTY 6 ET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 1P UFG 3RD PARTY 7 SET-SYSADDIP-13PE VMAX 950 ADD SYS BAY 3D SRD PARTY 8 SET-SYSADDID-13PE VMAX 950 ADD SYS BAY 3D SRD PARTY 8 SET-SYSADDID-3PE VMAX 950 ADD SYS BAY 3D SRD PARTY 8 SET-SYSADDID-3PE VMAX 950 ADD SYS BAY 3D SRD PARTY 8 SET-SYSADDID-3PE VMAX 950 ADD SYS BAY 3D SRD PARTY 8 SET-SYSADDID-3PE VMAX 950 ADD SYS BAY 3D UFG 3RD PARTY 8 SET-SYSADDID-3PE VMAX 950	-			****					*****	+		7	
5 ET-SYSADDIPUJ VMAX 950 ADD SYS BAY 1P UPG 5 ET-SYSADDIPUJPE VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 6 ET-SYSADDIPUJPE VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY 7 SOLO ES-AF 14% 7 SOLO SOLO SOLO SOLO SOLO SOLO SOLO SOL	5			i			i			1	11.11		
5 ET-SYSADD1PU3PE VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY \$0.00 ES-AF 14% \$0.00			VMAX 950 ADD SYS BAY 1P UPG	\$0.00	ES-AF		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 ET-SYSADD3D VMAX 950 ADD SYS BAY 3D SQ ADD SYS	-												
5 ET-SYSADD3D-3P VMAX 950 ADD SYS BAY 3D 3RD PARTY \$0.00 ES-AF 14% \$0.00													
5 ET-SYSADD3U-3PE VMAX 950 ADD SYS BAY 3D 3RD PARTY \$0.00 ES-AF 14% \$0.00 \$0.0													
5 ET-SYSADD3U VMAX 950 ADD SYS BAY 3D UPG \$0.00 ES-AF 14% \$0.00 \$0													
5 ET-SYSADD3U3PE VMAX 950 ADD SYS BAY 3D UPG 3RD PARTY \$0.00 ES-AF 14% \$0.00 \$			VMAX 950 ADD SYS BAY 3D UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 ET-SYSADD3Y VMAX 950 ADD SYS BAY 3Y \$0.00 ES-AF 14% \$0.00	-												
5 ET-SYSADD3Y-3P VMAX 950 ADD SYS BAY 3Y 3RD PARTY \$0.00 ES-AF 14% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
	5	ET-SYSADD3Y-3PE	VMAX 950 ADD SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	эки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ET-SYSADD3YU	VMAX 950 ADD SYS BAY 3Y UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ET-SYSADD3YU3P ET-SYSADD3YU3PE	VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ET-VBF-1024	VMAX 950 VBRICK BASE 1024GB	\$1,159,120.00	ES-AF	14%	\$996,843.20	\$115,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115,912.00
5	ET-VBF-1024-ADD	VMAX 950 VBRICK ADD 1024GB	\$1,159,120.00	ES-AF	14%	\$996,843.20	\$115,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115,912.00
5 5	ET-VBF-1024-ADDU ET-VBF-1024-ADDUFD	VMAX 950 VBRICK ADD 1024GB UPG VMAX 950 VBRICK ADD 1024GB UFD	\$1,390,945.00 \$1,390,945.00	ES-AF ES-AF	14% 14%	\$1,196,212.70 \$1,196,212.70	\$139,094.50 \$139,094.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$139,094.50 \$139,094.50
5	ET-VBF-2048	VMAX 950 VBRICK ADD 1024GB 01 D	\$1,891,420.00	ES-AF	14%	\$1,626,621.20	\$189,142.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189,142.00
5	ET-VBF-2048-ADD	VMAX 950 VBRICK ADD 2048GB	\$1,891,420.00	ES-AF	14%	\$1,626,621.20	\$189,142.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189,142.00
5	ET-VBF-2048-ADDU	VMAX 950 VBRICK ADD 2048GB UPG	\$2,269,705.00	ES-AF	14%	\$1,951,946.30	\$226,970.50	\$0.00	\$0.00	\$0.00	\$0.00	\$226,970.50
5 5	ET-VBF-2048-ADDUFD ET-VBX-1024	VMAX 950 VBRICK ADD 2048GB UFD VMAX 950 VBRICK BASE 1024GB	\$2,269,705.00 \$1,384,635.00	ES-AF ES-AF	14% 14%	\$1,951,946.30 \$1,190,786.10	\$226,970.50 \$138,463.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$226,970.50 \$138,463.50
5	ET-VBX-1024-ADD	VMAX 950 VBRICK ADD 1024GB	\$1,384,635.00	ES-AF	14%	\$1,190,786.10	\$138,463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$138,463.50
5	ET-VBX-1024-ADDU	VMAX 950 VBRICK ADD 1024GB UPG	\$1,661,560.00	ES-AF	14%	\$1,428,941.60	\$166,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166,156.00
5 5	ET-VBX-1024-ADDUFD ET-VBX-2048	VMAX 950 VBRICK ADD 1024GB UFD VMAX 950 VBRICK BASE 2048GB	\$1,661,560.00 \$2,116,935.00	ES-AF ES-AF	14% 14%	\$1,428,941.60 \$1,820,564.10	\$166,156.00 \$211,693.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$166,156.00 \$211,693.50
5	ET-VBX-2048-ADD	VMAX 950 VBRICK ADD 2048GB	\$2,116,935.00	ES-AF	14%	\$1,820,564.10	\$211,693.50	\$0.00	\$0.00	\$0.00	\$0.00	\$211,693.50
5	ET-VBX-2048-ADDU	VMAX 950 VBRICK ADD 2048GB UPG	\$2,540,320.00	ES-AF	14%	\$2,184,675.20	\$254,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$254,032.00
5 5	ET-VBX-2048-ADDUFD ETX-BEDIR	VMAX 950 VBRICK ADD 2048GB UFD VMAX 950 DIR FX	\$2,540,320.00 \$0.00	ES-AF ES-AF	14% 14%	\$2,184,675.20 \$0.00	\$254,032.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$254,032.00 \$0.00
5	ETX-BEDIRU	VMAX 950 DIR FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ETX-BEDIRUFD	VMAX 950 DIR FX FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-ZBF-1024	VMAX 950 MF VBRICK BASE 1024GB	\$796,035.00	ES-AF	14%	\$684,590.10	\$79,603.50	\$0.00	\$0.00	\$0.00	\$0.00	\$79,603.50
5 5	ET-ZBF-1024-ADD ET-ZBF-1024-ADDU	VMAX 950 MF VBRICK ADD 1024GB VMAX 950 MF VBRICK ADD 1024GB UPG	\$796,035.00 \$955,240.00	ES-AF ES-AF	14% 14%	\$684,590.10 \$821,506.40	\$79,603.50 \$95,524.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$79,603.50 \$95,524.00
5		VMAX 950 MF VBRICK ADD 1024GB UFD	\$955,240.00	ES-AF	14%	\$821,506.40	\$95,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,524.00
5	ET-ZBF-2048	VMAX 950 MF VBRICK BASE 2048GB	\$1,528,335.00	ES-AF	14%	\$1,314,368.10	\$152,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$152,833.50
5 5	ET-ZBF-2048-ADD ET-ZBF-2048-ADDU	VMAX 950 MF VBRICK ADD 2048GB VMAX 950 MF VBRICK ADD 2048GB UPG	\$1,528,335.00 \$1,834,000.00	ES-AF ES-AF	14% 14%	\$1,314,368.10 \$1,577,240.00	\$152,833.50 \$183,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$152,833.50 \$183,400.00
5		VMAX 950 MF VBRICK ADD 2048GB UFD	\$1,834,000.00	ES-AF	14%	\$1,577,240.00	\$183,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183,400.00
5	ET-ZBX-1024	VMAX 950 MF VBRICK BASE 1024GB	\$852,140.00	ES-AF	14%	\$732,840.40	\$85,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85,214.00
5	ET-ZBX-1024-ADD	VMAX 950 MF VBRICK ADD 1024GB	\$852,140.00	ES-AF	14%	\$732,840.40	\$85,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85,214.00
5 5	ET-ZBX-1024-ADDU ET-ZBX-1024-ADDUED	VMAX 950 MF VBRICK ADD 1024GB UPG VMAX 950 MF VBRICK ADD 1024GB UFD	\$1,022,570.00 \$1,022,570.00	ES-AF ES-AF	14% 14%	\$879,410.20 \$879,410.20	\$102,257.00 \$102,257.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$102,257.00 \$102,257.00
5	ET-ZBX-2048	VMAX 950 MF VBRICK BASE 2048GB	\$1,584,440.00	ES-AF	14%	\$1,362,618.40	\$158,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158,444.00
5	ET-ZBX-2048-ADD	VMAX 950 MF VBRICK ADD 2048GB	\$1,584,440.00	ES-AF	14%	\$1,362,618.40	\$158,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158,444.00
5 5	ET-ZBX-2048-ADDU ET-ZBX-2048-ADDUFD	VMAX 950 MF VBRICK ADD 2048GB UPG VMAX 950 MF VBRICK ADD 2048GB UFD	\$1,901,330.00 \$1,901,330.00	ES-AF ES-AF	14% 14%	\$1,635,143.80 \$1,635,143.80	\$190,133.00 \$190,133.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$190,133.00 \$190,133.00
5	ET-ZCAPF	VMAX 950F MF CAPACITY	\$12,810.00	ES-AF	14%	\$11,016.60	\$1,281.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,281.00
5	ET-ZCAPFU	VMAX 950F MF CAPACITY UPG	\$15,370.00	ES-AF	14%	\$13,218.20	\$1,537.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.00
5 5	ET-ZCAPX	VMAX 950X MF CAPACITY LIPC	\$17,970.00	ES-AF ES-AF	14% 14%	\$15,454.20 \$18,545.00	\$1,797.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,797.00
5	ET-ZCAPXU F-2-FX-TRIM	VMAX 950X MF CAPACITY UPG FX TRIM UPGRADE	\$21,565.00 \$0.00	ES-AF	14%	\$18,545.90 \$0.00	\$2,156.50 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,156.50 \$0.00
5	F-2-ZFX-TRIM	ZFX TRIM UPGRADE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-BK40000EU	VMAX 450 FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-AF	14%	\$4,695.60	\$546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.00
5 5	GF-BK40000EUF GF-BK80000EF	VMAX 450 FC BACKUP I/O FOR NAS CONV VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555.00 \$9,555.00	ES-AF ES-AF	14% 14%	\$8,217.30 \$8,217.30	\$955.50 \$955.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$955.50 \$955.50
5	GF-COMPRESSF	VMAX 450 HDW COMPRESSION FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-COMPRESSU	VMAX 450 HDW COMPRESSION UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GF-FE00008SU GF-FE00008SUF	VMAX 450 8SM 16G FICON UPG VMAX 450 8SM 16G FICON CONV	\$20,250.00 \$68,660.00	ES-AF ES-AF	14% 14%	\$17,415.00 \$59,047.60	\$2,025.00 \$6,866.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,025.00 \$6,866.00
5	GF-FE00080SU	VMAX 450 8MM 16G FICON UPG	\$9,295.00	ES-AF	14%	\$7,993.70	\$929.50	\$0.00	\$0.00	\$0.00	\$0.00	\$929.50
5	GF-FE00080SUF	VMAX 450 8MM 16G FICON CONV	\$31,520.00	ES-AF	14%	\$27,107.20	\$3,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,152.00
5	GF-FE00200TCU	VMAX 450 2PT 10 GBE BASE T UPG	\$5,720.00	ES-AF	14%	\$4,919.20	\$572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$572.00
5 5	GF-FE00200TCUF GF-FE00200TOU	VMAX 450 2PT 10 GBE BASE T CONV VMAX 450 2PT 10 GBE OPTICAL UPG	\$10,010.00 \$5,460.00	ES-AF ES-AF	14% 14%	\$8,608.60 \$4,695.60	\$1,001.00 \$546.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,001.00 \$546.00
5	GF-FE00200TOUF	VMAX 450 2PT 10 GIGE OPTICAL CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$955.50
5 5	GF-FE00400C4UE	VMAX 450 4MM4 COPR GIGE UPG	\$2,575.00	ES-AF ES-AF	14% 14%	\$2,214.50 \$7,740.00	\$257.50 \$900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$257.50 \$900.00
5	GF-FE00400C4UF GF-FE00400CU	VMAX 450 4MM4 COPR GIGE CONV VMAX 450 4PT GBE BASE T UPG	\$9,000.00 \$5,200.00	ES-AF ES-AF	14%	\$7,740.00 \$4,472.00	\$520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.00
5	GF-FE00400CUF	VMAX 450 4M GIGE COPPER CONV	\$9,100.00	ES-AF	14%	\$7,826.00	\$910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$910.00
5	GF-FE00400TOUF	VMAX 450 4MM 10 GIGE OPTICAL CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$955.50
5 5	GF-FE00400TU GF-FE00400TUF	VMAX 450 4MM 10 GIGE UPG VMAX 450 4MM 10 GIGE CONV	\$4,745.00 \$16,600.00	ES-AF ES-AF	14% 14%	\$4,080.70 \$14,276.00	\$474.50 \$1,660.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$474.50 \$1,660.00
5	GF-FE00400UF	VMAX 450 4M GIGE CONV	\$24,160.50	ES-AF	14%	\$20,778.03	\$2,416.05	\$0.00	\$0.00	\$0.00	\$0.00	\$2,416.05
5	GF-FE00800TU	VMAX 450 8MM 10GIGE UPG	\$7,120.00	ES-AF	14%	\$6,123.20	\$712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.00
5	GF-FE00800TUF	VMAX 450 8MM 10GIGE CONV	\$24,920.00	ES-AF	14%	\$21,431.20	\$2,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,492.00
5 5	GF-FE08000EU GF-FE08000EUF	VMAX 450 8SM 8G FIBRE UPG VMAX 450 8SM 8G FIBRE CONV	\$5,380.00 \$18,250.00	ES-AF ES-AF	14% 14%	\$4,626.80 \$15,695.00	\$538.00 \$1,825.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$538.00 \$1,825.00
5	GF-FE08000SU	VMAX 450 8SM 16G FC UPG	\$14,045.00	ES-AF	14%	\$12,078.70	\$1,404.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.50
5	GF-FE08000SUF	VMAX 450 8SM 16G FC CONV	\$32,410.00	ES-AF	14%	\$27,872.60	\$3,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,241.00
5 5	GF-FE44000EUF GF-FE62000UF	VMAX 450 4MM4SM 8G FIBRE CONV VMAX 450 6MM2SM 8G FIBRE CONV	\$13,270.00 \$9,335.00	ES-AF ES-AF	14% 14%	\$11,412.20 \$8,028.10	\$1,327.00 \$933.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,327.00 \$933.50
5	GF-FE80000EU	VMAX 450 8MM 8G FIBRE CONV	\$2,690.00	ES-AF ES-AF	14%	\$2,313.40	\$269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.00
5	GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	\$8,285.00	ES-AF	14%	\$7,125.10	\$828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$828.50
5	GF-FE80000SU	VMAX 450 8MM 16G FC UPG	\$14,045.00	ES-AF	14% 14%	\$12,078.70	\$1,404.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.50
5 5	GF-FE80000SUF HF-BK40000EU	VMAX 450 8MM 16G FC CONV VMAX 850 FC BACKUP I/O FOR NAS UPG	\$21,645.00 \$5,460.00	ES-AF ES-AF	14%	\$18,614.70 \$4,695.60	\$2,164.50 \$546.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,164.50 \$546.00
5	HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$955.50

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HF-BK80000EF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$955.50
5 5	HF-COMPRESSF HF-COMPRESSU	VMAX 850 HDW COMPRESSION FD UPG VMAX 850 HDW COMPRESSION UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HF-FE00008SU	VMAX 850 RDW COMPRESSION OPG VMAX 850 8SM 16G FICON UPG	\$20,250.00	ES-AF	14%	\$17,415.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	HF-FE00008SUF	VMAX 850 8SM 16G FICON CONV	\$68,660.00	ES-AF	14%	\$59,047.60	\$6,866.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,866.00
5	HF-FE00080SU	VMAX 850 8MM 16G FICON UPG	\$9,295.00	ES-AF	14%	\$7,993.70	\$929.50	\$0.00	\$0.00	\$0.00	\$0.00	\$929.50
5	HF-FE00080SUF	VMAX 850 8MM 16G FICON CONV	\$31,520.00	ES-AF	14%	\$27,107.20	\$3,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,152.00
5	HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	\$5,720.00	ES-AF	14%	\$4,919.20	\$572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$572.00
5	HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	\$10,010.00	ES-AF ES-AF	14% 14%	\$8,608.60	\$1,001.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$1,001.00
5 5	HF-FE00200TOU HF-FE00200TOUF	VMAX 850 2PT 10 GBE OPTICAL UPG VMAX 850 2PT 10 GIGE OPTICAL CONV	\$5,460.00 \$9,555.00	ES-AF	14%	\$4,695.60 \$8,217.30	\$546.00 \$955.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.00 \$955.50
5	HF-FE00400C4U	VMAX 850 4MM4 COPR GIGE UPG	\$2,575.00	ES-AF	14%	\$2,214.50	\$257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$257.50
5	HF-FE00400C4UF	VMAX 850 4MM4 COPR GIGE CONV	\$9,000.00	ES-AF	14%	\$7,740.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	\$5,200.00	ES-AF	14%	\$4,472.00	\$520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.00
5	HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	\$9,100.00	ES-AF	14%	\$7,826.00	\$910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$910.00
5 5	HF-FE00400TOUF HF-FE00400TU	VMAX 850 4MM 10 GIGE OPTICAL CONV VMAX 850 4MM 10 GIGE UPG	\$9,555.00 \$4,745.00	ES-AF ES-AF	14% 14%	\$8,217.30 \$4,080.70	\$955.50 \$474.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$955.50 \$474.50
5	HF-FE00400TUF	VMAX 850 4MM 10 GIGE CONV	\$16,600.00	ES-AF	14%	\$14,276.00	\$1,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,660.00
5	HF-FE00400UF	VMAX 850 4M GIGE CONV	\$24,160.50	ES-AF	14%	\$20,778.03	\$2,416.05	\$0.00	\$0.00	\$0.00	\$0.00	\$2,416.05
5	HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	\$7,120.00	ES-AF	14%	\$6,123.20	\$712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.00
5	HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	\$24,920.00	ES-AF	14%	\$21,431.20	\$2,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,492.00
5	HF-FE08000EU	VMAX 850 8SM 8G FIBRE UPG	\$5,380.00	ES-AF	14%	\$4,626.80	\$538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$538.00
5 5	HF-FE08000EUF HF-FE08000SU	VMAX 850 8SM 8G FIBRE CONV VMAX 850 8SM 16G FC UPG	\$18,250.00	ES-AF ES-AF	14% 14%	\$15,695.00 \$12,078.70	\$1,825.00 \$1,404.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,825.00 \$1,404.50
5	HF-FE08000SUF	VMAX 850 8SM 16G FC CONV	\$14,045.00 \$32,410.00	ES-AF	14%	\$27,872.60	\$3,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,241.00
5	HF-FE44000EUF	VMAX 850 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-AF	14%	\$11,412.20	\$1,327.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,327.00
5	HF-FE62000UF	VMAX 850 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	14%	\$8,028.10	\$933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$933.50
5	HF-FE80000EU	VMAX 850 8MM 8G FIBRE UPG	\$2,690.00	ES-AF	14%	\$2,313.40	\$269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.00
5	HF-FE80000EUF	VMAX 850 8MM 8G FIBRE CONV	\$8,285.00	ES-AF	14%	\$7,125.10	\$828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$828.50
5 5	HF-FE80000SU HF-FE80000SUF	VMAX 850 8MM 16G FC UPG VMAX 850 8MM 16G FC CONV	\$14,045.00 \$21,645.00	ES-AF ES-AF	14% 14%	\$12,078.70 \$18,614.70	\$1,404.50 \$2,164.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,404.50 \$2,164.50
5	JLCF3015T51	VMAX 250 RAID5(3+1) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3015T51TU	VMAX 250 RAID5(3+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3015T51U	VMAX 250 RAID5(3+1) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3015T61	VMAX 250 RAID6(6+2) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3015T61TU	VMAX 250 RAID6(6+2) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF3015T61U JLCF3015T71	VMAX 250 RAID6(6+2) 15360GB UPG VMAX 250 RAID5(7+1) 15360GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF3015171 JLCF3015T71TU	VMAX 250 RAID5(7+1) 15360GB VMAX 250 RAID5(7+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3015T71U	VMAX 250 RAID5(7+1) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3015TR1	VMAX 250 15360GB FLASH ADD SPARE	\$259,120.00	ES-AF	14%	\$222,843.20	\$25,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,912.00
5	JLCF3015TR1TU	VMAX 250 15360GB FLASH ADD SPARE TAA UPG	\$336,855.00	ES-AF	14%	\$289,695.30	\$33,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$33,685.50
5	JLCF3015TR1U	VMAX 250 15360GB FLASH ADD SPARE UPG	\$336,855.00	ES-AF	14%	\$289,695.30	\$33,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$33,685.50
5 5	JLCF3015TS1 JLCF3015TS1TU	VMAX 250 15360GB FLASH SPARE VMAX 250 15360GB FLASH SPARE TAA UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF3015TS1U	VMAX 250 15360GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3192051	VMAX 250 RAID5(3+1) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3192051TU	VMAX 250 RAID5(3+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3192051U	VMAX 250 RAID5(3+1) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3192061	VMAX 250 RAID6(6+2) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF3192061TU JLCF3192061U	VMAX 250 RAID6(6+2) 1920GB TAA UPG VMAX 250 RAID6(6+2) 1920GB UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF31920010 JLCF3192071	VMAX 250 RAID6(0+2) 1920GB 0+G VMAX 250 RAID5(7+1) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3192071TU	VMAX 250 RAID5(7+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3192071U	VMAX 250 RAID5(7+1) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF31920R1	VMAX 250 1920GB FLASH ADD SPARE	\$32,390.00	ES-AF	14%	\$27,855.40	\$3,239.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,239.00
5	JLCF31920R1TU	VMAX 250 1920GB FLASH ADD SPARE TAA UPG	\$42,105.00	ES-AF	14%	\$36,210.30	\$4,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,210.50
5 5	JLCF31920R1U JLCF31920S1	VMAX 250 1920GB FLASH ADD SPARE UPG VMAX 250 1920GB FLASH SPARE	\$42,105.00 \$0.00	ES-AF ES-AF	14% 14%	\$36,210.30 \$0.00	\$4,210.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,210.50 \$0.00
5	JLCF31920S1TU	VMAX 250 1920GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF31920S1U	VMAX 250 1920GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3384051	VMAX 250 RAID5(3+1) 3840GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3384051TU	VMAX 250 RAID5(3+1) 3840GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3384051U	VMAX 250 RAID5(3+1) 3840GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF3384061	VMAX 250 RAID6(6+2) 3840GB	\$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	JLCF3384061TU JLCF3384061U	VMAX 250 RAID6(6+2) 3840GB TAA UPG VMAX 250 RAID6(6+2) 3840GB UPG	\$0.00 \$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF3384071	VMAX 250 RAID5(0+2) 3840GB 0FG VMAX 250 RAID5(7+1) 3840GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3384071TU	VMAX 250 RAID5(7+1) 3840GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3384071U	VMAX 250 RAID5(7+1) 3840GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF33840R1	VMAX 250 3840GB FLASH ADD SPARE	\$64,780.00	ES-AF	14%	\$55,710.80	\$6,478.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,478.00
5	JLCF33840R1TU	VMAX 250 3840GB FLASH ADD SPARE TAA UPG	\$84,215.00	ES-AF	14%	\$72,424.90	\$8,421.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,421.50
5 5	JLCF33840R1U JLCF33840S1	VMAX 250 3840GB FLASH ADD SPARE UPG VMAX 250 3840GB FLASH SPARE	\$84,215.00	ES-AF ES-AF	14% 14%	\$72,424.90 \$0.00	\$8,421.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,421.50
5	JLCF33840S1 JLCF33840S1TU	VMAX 250 3840GB FLASH SPARE VMAX 250 3840GB FLASH SPARE TAA UPG	\$0.00 \$0.00	ES-AF	14%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	JLCF33840S1U	VMAX 250 3840GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3768051	VMAX 250 RAID5(3+1) 7680GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3768051TU	VMAX 250 RAID5(3+1) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3768051U	VMAX 250 RAID5(3+1) 7680GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	JLCF3768061	VMAX 250 RAID6(6+2) 7680GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF3768061TU JLCF3768061U	VMAX 250 RAID6(6+2) 7680GB TAA UPG VMAX 250 RAID6(6+2) 7680GB UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF3768071	VMAX 250 RAID5(7+1) 7680GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3768071TU	VMAX 250 RAID5(7+1) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF3768071U JLCF37680R1	VMAX 250 RAID5(7+1) 7680GB UPG VMAX 250 7680GB FLASH ADD SPARE	\$0.00 \$129,560.00	ES-AF ES-AF	14% 14%	\$0.00 \$111,421.60	\$0.00 \$12,956.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$12,956.00
5	JLCF37680R1TU	VMAX 250 7680GB FLASH ADD SPARE TAA UPG	\$168,430.00	ES-AF	14%	\$144,849.80	\$16,843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,843.00
5	JLCF37680R1U	VMAX 250 7680GB FLASH ADD SPARE UPG	\$168,430.00	ES-AF	14%	\$144,849.80	\$16,843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,843.00
5	JLCF37680S1	VMAX 250 7680GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF37680S1TU JLCF37680S1U	VMAX 250 7680GB FLASH SPARE TAA UPG VMAX 250 7680GB FLASH SPARE UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF396051	VMAX 250 RAID5(3+1) 960GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF396051TU	VMAX 250 RAID5(3+1) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF396051U JLCF396061	VMAX 250 RAID5(3+1) 960GB UPG VMAX 250 RAID6(6+2) 960GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF396061TU	VMAX 250 RAID6(6+2) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF396061U	VMAX 250 RAID6(6+2) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	JLCF396071 JLCF396071TU	VMAX 250 RAID5(7+1) 960GB VMAX 250 RAID5(7+1) 960GB TAA UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	JLCF3960711U	VMAX 250 RAID5(7+1) 900GB TAA OPG VMAX 250 RAID5(7+1) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3960R1	VMAX 250 960GB FLASH ADD SPARE	\$16,195.00	ES-AF	14%	\$13,927.70	\$1,619.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,619.50
5	JLCF3960R1TU	VMAX 250 960GB FLASH ADD SPARE TAA UPG	\$21,055.00	ES-AF	14%	\$18,107.30	\$2,105.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,105.50
5 5	JLCF3960R1U JLCF3960S1	VMAX 250 960GB FLASH ADD SPARE UPG VMAX 250 960GB FLASH SPARE	\$21,055.00 \$0.00	ES-AF ES-AF	14% 14%	\$18,107.30 \$0.00	\$2,105.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,105.50 \$0.00
5	JLCF3960S1TU	VMAX 250 960GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLCF3960S1U	VMAX 250 960GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	KL6F3015TR1	VMAX AF 15360GB FLASH ADD SPARE	\$259,120.00	ES-AF ES-AF	14% 14%	\$222,843.20	\$25,912.00 \$33,685.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,912.00
5	KL6F3015TR1TU KL6F3015TR1U	VMAX AF 15360GB FLASH ADD SPARE TAA UPG VMAX AF 15360GB FLASH ADD SPARE UPG	\$336,855.00 \$336,855.00	ES-AF	14%	\$289,695.30 \$289,695.30	\$33,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$33,685.50 \$33,685.50
5	KL6F3192078	VMAX 450F RAID5(7+1) 1.92Q8 13TB	\$170,165.00	ES-AF	14%	\$146,341.90	\$17,016.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,016.50
5	KL6F3192078TU	VMAX 450F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$204,200.00	ES-AF	14%	\$175,612.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,420.00
5 5	KL6F3192078U KL6F31920F16	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG VMAX 450F RAID6(14+2) 1.92Q16 26TB	\$204,200.00 \$340,330.00	ES-AF ES-AF	14% 14%	\$175,612.00 \$292,683.80	\$20,420.00 \$34,033.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,420.00 \$34,033.00
5	KL6F31920F16TU	VMAX 450F RAID6(14+2) 1.92Q16 26TB TAAUP	\$408,395.00	ES-AF	14%	\$351,219.70	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,839.50
5	KL6F31920F16U	VMAX 450F RAID6(14+2) 1.92Q16 26TB UPG	\$408,395.00	ES-AF	14%	\$351,219.70	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,839.50
5 5	KL6F31920R1 KL6F31920R1TU	VMAX AF 1920GB FLASH ADD SPARE VMAX AF 1920GB FLASH ADD SPARE TAA UPG	\$32,390.00 \$42,105.00	ES-AF ES-AF	14% 14%	\$27,855.40 \$36,210.30	\$3,239.00 \$4,210.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,239.00 \$4,210.50
5	KL6F31920R1U	VMAX AF 1920GB FLASH ADD SPARE UPG	\$42,105.00	ES-AF	14%	\$36,210.30	\$4,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,210.50
5	KL6F31920S1	VMAX AF 1920GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	KL6F31920S1TU KL6F31920S1U	VMAX AF 1920GB FLASH SPARE TAA UPG VMAX AF 1920GB FLASH SPARE UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	KL6F3384078	VMAX AF 19200B FLASH SPARE UFG VMAX 450F RAID5(7+1) 3.84Q8 26TB	\$340,330.00	ES-AF	14%	\$292,683.80	\$34,033.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,033.00
5	KL6F3384078TU	VMAX 450F RAID5(7+1) 3.84Q8 26TB TAA UPG	\$408,395.00	ES-AF	14%	\$351,219.70	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,839.50
5 5	KL6F3384078U	VMAX 450F RAID5(7+1) 3.84Q8 26TB UPG	\$408,395.00	ES-AF	14%	\$351,219.70	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,839.50
5	KL6F33840F16 KL6F33840F16TU	VMAX 450F RAID6(14+2) 3.84Q16 52TB VMAX 450F RAID6(14+2) 3.84Q16 52TB TAAUP	\$693,755.00 \$832,505.00	ES-AF ES-AF	14% 14%	\$596,629.30 \$715,954.30	\$69,375.50 \$83,250.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$69,375.50 \$83,250.50
5	KL6F33840F16U	VMAX 450F RAID6(14+2) 3.84Q16 52TB UPG	\$832,505.00	ES-AF	14%	\$715,954.30	\$83,250.50	\$0.00	\$0.00	\$0.00	\$0.00	\$83,250.50
5	KL6F33840R1	VMAX AF 3840GB FLASH ADD SPARE	\$64,780.00	ES-AF	14%	\$55,710.80	\$6,478.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,478.00
5 5	KL6F33840R1TU KL6F33840R1U	VMAX AF 3840GB FLASH ADD SPARE TAA UPG VMAX AF 3840GB FLASH ADD SPARE UPG	\$84,215.00 \$84,215.00	ES-AF ES-AF	14% 14%	\$72,424.90 \$72,424.90	\$8,421.50 \$8,421.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,421.50 \$8,421.50
5	KL6F33840S1	VMAX AF 3840GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F33840S1TU	VMAX AF 3840GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F33840S1U	VMAX AF 3840GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	KL6F37680R1 KL6F37680R1TU	VMAX AF 7680GB FLASH ADD SPARE VMAX AF 7680GB FLASH ADD SPARE TAA UPG	\$129,560.00 \$168,430.00	ES-AF ES-AF	14% 14%	\$111,421.60 \$144,849.80	\$12,956.00 \$16,843.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,956.00 \$16,843.00
5	KL6F37680R1U	VMAX AF 7680GB FLASH ADD SPARE UPG	\$168,430.00	ES-AF	14%	\$144,849.80	\$16,843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,843.00
5 5	KL6F3960F16	VMAX 450F RAID6(14+2) .96Q16 13TB	\$170,165.00	ES-AF	14%	\$146,341.90 \$175,612.00	\$17,016.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,016.50
5 5	KL6F3960F16TU KL6F3960F16U	VMAX 450F RAID6(14+2) .96Q16 13TB TAA UP VMAX 450F RAID6(14+2) .96Q16 13TB UPG	\$204,200.00 \$204,200.00	ES-AF ES-AF	14% 14%	\$175,612.00 \$175,612.00	\$20,420.00 \$20,420.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,420.00 \$20,420.00
5	KL6F3960R1	VMAX AF 960GB FLASH ADD SPARE	\$16,195.00	ES-AF	14%	\$13,927.70	\$1,619.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,619.50
5	KL6F3960R1TU	VMAX AF 960GB FLASH ADD SPARE TAA UPG	\$21,055.00	ES-AF	14%	\$18,107.30	\$2,105.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,105.50
5 5	KL6F3960R1U KL6F3960S1	VMAX AF 960GB FLASH ADD SPARE UPG VMAX AF 960GB FLASH SPARE	\$21,055.00 \$0.00	ES-AF ES-AF	14% 14%	\$18,107.30 \$0.00	\$2,105.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,105.50 \$0.00
5	KL6F3960S1TU	VMAX AF 9000B FLASH SPARE VMAX AF 960GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F3960S1U	VMAX AF 960GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KML6F3192078	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB	\$166,500.00	ES-AF	14%	\$143,190.00	\$16,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,650.00
5 5	KML6F3192078TU KML6F3192078U	VMAX MF450F R5(7+1) 1.92Q8 13TB TAA UPG VMAX MF 450F RAID5(7+1) 1.92Q8 13TB UPG	\$199,800.00 \$199,800.00	ES-AF ES-AF	14% 14%	\$171,828.00 \$171,828.00	\$19,980.00 \$19,980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,980.00 \$19,980.00
5	KML6F31920F16	VMAX MF 450F RAID6(14+2) 1.92Q16 26TB	\$333,000.00	ES-AF	14%	\$286,380.00	\$33,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,300.00
5	KML6F31920F16TU	VMAX MF450F R6(14+2) 1.92Q16 26TB TAA UP	\$399,600.00	ES-AF	14%	\$343,656.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,960.00
5 5	KML6F31920F16U KML6F3384078	VMAX MF 450F RAID6(14+2) 1.92Q16 26TB UP VMAX MF 450F RAID5(7+1) 3.84Q8 26TB	\$399,600.00 \$333,000.00	ES-AF ES-AF	14% 14%	\$343,656.00 \$286,380.00	\$39,960.00 \$33,300.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$39,960.00 \$33,300.00
5	KML6F3384078TU	VMAX MF 450F R5(7+1) 3.84Q8 26TB TAA UPG	\$333,000.00	ES-AF	14%	\$343,656.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,960.00
5	KML6F3384078U	VMAX MF 450F RAID5(7+1) 3.84Q8 26TB UPG	\$399,600.00	ES-AF	14%	\$343,656.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,960.00
5	KML6F33840F16 KML6F33840F16TU	VMAX MF 450F RAID6(14+2) 3.84Q16 52TB VMAX MF450F R6(14+2) 3.84Q16 52TB TAA UP	\$678,810.00	ES-AF	14%	\$583,776.60	\$67,881.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,881.00
5 5	KML6F33840F16TU	VMAX MF450F R6(14+2) 3.84Q16 52TB TAA UP VMAX MF 450F RAID6(14+2) 3.84Q16 52TB UP	\$814,570.00 \$814,570.00	ES-AF ES-AF	14% 14%	\$700,530.20 \$700,530.20	\$81,457.00 \$81,457.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81,457.00 \$81,457.00
5	KML6F3960F16	VMAX MF 450F RAID6(14+2) .96Q16 13TB	\$166,500.00	ES-AF	14%	\$143,190.00	\$16,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,650.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	KML6F3960F16TU	VMAX MF450F R6(14+2) .96Q16 13TB TAA UP	\$199,800.00	ES-AF	14%	\$171,828.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,980.00
5	KML6F3960F16U	VMAX MF 450F RAID6(14+2) .96Q16 13TB UPG	\$199,800.00		14% 14%	\$171,828.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,980.00
5 5	KMXL6F3192078 KMXL6F3192078TU	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB VMAX MF450FX R5(7+1) 1.92Q8 13TB TAA UPG	\$233,630.00 \$280,355.00		14%	\$200,921.80 \$241,105.30	\$23,363.00 \$28,035.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,363.00 \$28,035.50
5	KMXL6F3192078U	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB UPG	\$280,355.00		14%	\$241,105.30	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28,035.50
5	KMXL6F31920F16	VMAX MF 450FX RAID6(14+2) 1.92Q16 26TB	\$467,260.00		14%	\$401,843.60	\$46,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,726.00
5	KMXL6F31920F16TU	VMAX MF450FX R6(14+2) 1.92Q16 26TB TA AU	\$560,710.00	ES-AF	14%	\$482,210.60	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,071.00
5	KMXL6F31920F16U	VMAX MF 450FX RAID6(14+2) 1.92Q16 26TB U	\$560,710.00		14%	\$482,210.60	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,071.00
5	KMXL6F3384078	VMAX MF 450FX RAID5(7+1) 3.84Q8 26TB	\$467,260.00		14%	\$401,843.60	\$46,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,726.00
5 5	KMXL6F3384078TU KMXL6F3384078U	VMAX MF450FX R5(7+1) 3.84Q8 26TB TAA UPG VMAX MF 450FX RAID5(7+1) 3.84Q8 26TB UPG	\$560,710.00 \$560,710.00		14% 14%	\$482,210.60 \$482,210.60	\$56,071.00 \$56,071.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56,071.00 \$56,071.00
5	KMXL6F33840F16	VMAX MF 450FX RAID6(14+2) 3.84Q16 52TB	\$962,940.00		14%	\$828,128.40	\$96,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96,294.00
5	KMXL6F33840F16TU	VMAX MF450FX R6(14+2) 3.84Q16 52TB TAA U	\$1,155,530.00		14%	\$993,755.80	\$115,553.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115,553.00
5	KMXL6F33840F16U	VMAX MF 450FX RAID6(14+2) 3.84Q16 52TB U	\$1,155,530.00		14%	\$993,755.80	\$115,553.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115,553.00
5	KMXL6F3960F16	VMAX MF 450FX RAID6(14+2) .96Q16 13TB	\$233,630.00		14%	\$200,921.80	\$23,363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,363.00
5 5	KMXL6F3960F16TU	VMAX MF450FX R6(14+2) .96Q16 13TB TAA UP VMAX MF 450FX RAID6(14+2) .96Q16 13TB UP	\$280,355.00		14% 14%	\$241,105.30 \$241,105.30	\$28,035.50 \$28,035.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,035.50
5	KMXL6F3960F16U KXL6F3192078	VMAX MF 450FX RAID5(14+2) .96Q16 131B 0P VMAX 450FX RAID5(7+1) 1.92Q8 13TB	\$280,355.00 \$239,065.00		14%	\$241,105.30	\$23,906.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$28,035.50 \$23,906.50
5	KXL6F3192078TU	VMAX 450FX RAID5(7+1) 1.92Q8 13TB TAA UP	\$286,880.00		14%	\$246,716.80	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,688.00
5	KXL6F3192078U	VMAX 450FX RAID5(7+1) 1.92Q8 13TB UPG	\$286,880.00		14%	\$246,716.80	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,688.00
5	KXL6F31920F16	VMAX 450FX RAID6(14+2) 1.92Q16 26TB	\$478,130.00	ES-AF	14%	\$411,191.80	\$47,813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,813.00
5	KXL6F31920F16TU	VMAX 450FX RAID6(14+2) 1.92Q16 26TB TAAU	\$573,755.00		14%	\$493,429.30	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57,375.50
5	KXL6F31920F16U	VMAX 450FX RAID6(14+2) 1.92Q16 26TB UPG	\$573,755.00		14%	\$493,429.30	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57,375.50
5 5	KXL6F3384078 KXL6F3384078TU	VMAX 450FX RAID5(7+1) 3.84Q8 26TB VMAX 450FX RAID5(7+1) 3.84Q8 26TB TAA UP	\$478,130.00 \$573,755.00		14% 14%	\$411,191.80 \$493,429.30	\$47,813.00 \$57,375.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47,813.00 \$57,375.50
5	KXL6F3384078U	VMAX 450FX RAID5(7+1) 3.84Q8 26TB TAX 0F VMAX 450FX RAID5(7+1) 3.84Q8 26TB UPG	\$573,755.00		14%	\$493,429.30	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57,375.50
5	KXL6F33840F16	VMAX 450FX RAID6(14+2) 3.84Q16 52TB	\$974,655.00		14%	\$838,203.30	\$97,465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$97,465.50
5	KXL6F33840F16TU	VMAX 450FX RAID6(14+2) 3.84Q16 52TB TAAU	\$1,169,585.00		14%	\$1,005,843.10	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$116,958.50
5	KXL6F33840F16U	VMAX 450FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,169,585.00		14%	\$1,005,843.10	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$116,958.50
5	KXL6F3960F16	VMAX 450FX RAID6(14+2) .96Q16 13TB	\$239,065.00		14%	\$205,595.90	\$23,906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$23,906.50
5 5	KXL6F3960F16TU KXL6F3960F16U	VMAX 450FX RAID6(14+2) .96Q16 13TB TAAUP VMAX 450FX RAID6(14+2) .96Q16 13TB UPG	\$286,880.00 \$286,880.00		14% 14%	\$246,716.80 \$246,716.80	\$28,688.00 \$28,688.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,688.00 \$28,688.00
5	LL6F3192078	VMAX 450FX RAID5(14+2) .96Q 10 131B 0FG VMAX 850F RAID5(7+1) 1.92Q8 13TB	\$170.165.00		14%	\$146.341.90	\$17,016.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,016.50
5	LL6F3192078TU	VMAX 850F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$204,200.00		14%	\$175,612.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,420.00
5	LL6F3192078U	VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	\$204,200.00	ES-AF	14%	\$175,612.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,420.00
5	LL6F31920F16	VMAX 850F RAID6(14+2) 1.92Q16 26TB	\$340,330.00		14%	\$292,683.80	\$34,033.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,033.00
5	LL6F31920F16TU	VMAX 850F RAID6(14+2) 1.92Q16 26TB TAAUP	\$408,395.00		14%	\$351,219.70	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,839.50
5 5	LL6F31920F16U LL6F3384078	VMAX 850F RAID6(14+2) 1.92Q16 26TB UPG VMAX 850F RAID5(7+1) 3.84Q8 26TB	\$408,395.00 \$340,330.00		14% 14%	\$351,219.70 \$292,683.80	\$40,839.50 \$34,033.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40,839.50 \$34,033.00
5	LL6F3384078TU	VMAX 850F RAID5(7+1) 3.84Q8 26TB TAA UPG	\$408,395.00		14%	\$351,219.70	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,839.50
5	LL6F3384078U	VMAX 850F RAID5(7+1) 3.84Q8 26TB UPG	\$408,395.00		14%	\$351,219.70	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40,839.50
5	LL6F33840F16	VMAX 850F RAID6(14+2) 3.84Q16 52TB	\$693,755.00		14%	\$596,629.30	\$69,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$69,375.50
5	LL6F33840F16TU	VMAX 850F RAID6(14+2) 3.84Q16 52TB TAAUP	\$832,505.00		14%	\$715,954.30	\$83,250.50	\$0.00	\$0.00	\$0.00	\$0.00	\$83,250.50
5 5	LL6F33840F16U	VMAX 850F RAID6(14+2) 3.84Q16 52TB UPG	\$832,505.00		14% 14%	\$715,954.30	\$83,250.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$83,250.50
5	LL6F3960F16 LL6F3960F16TU	VMAX 850F RAID6(14+2) .96Q16 13TB VMAX 850F RAID6(14+2) .96Q16 13TB TAA UP	\$170,165.00 \$204,200.00		14%	\$146,341.90 \$175,612.00	\$17,016.50 \$20,420.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$17,016.50 \$20,420.00
5	LL6F3960F16U	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	\$204,200.00		14%	\$175,612.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,420.00
5	LML6F3192078	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB	\$166,500.00		14%	\$143,190.00	\$16,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,650.00
5	LML6F3192078TU	VMAX MF850F R5(7+1) 1.92Q8 13TB TAA UPG	\$199,800.00		14%	\$171,828.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,980.00
5	LML6F3192078U	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB UPG	\$199,800.00		14%	\$171,828.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,980.00
5	LML6F31920F16	VMAX MF 850F RAID6(14+2) 1.92Q16 26TB	\$333,000.00		14%	\$286,380.00	\$33,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,300.00
5 5	LML6F31920F16TU LML6F31920F16U	VMAX MF850F R6(14+2) 1.92Q16 26TB TAA UP VMAX MF 850F RAID6(14+2) 1.92Q16 26TB UP	\$399,600.00 \$399,600.00		14% 14%	\$343,656.00 \$343,656.00	\$39,960.00 \$39,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$39,960.00 \$39,960.00
5	LML6F3384078	VMAX MF 850F RAID5(7+1) 3.84Q8 26TB	\$333,000.00		14%	\$286,380.00	\$33,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,300.00
5	LML6F3384078TU	VMAX MF850F R5(7+1) 3.84Q8 26TB TAA UPG	\$399,600.00		14%	\$343,656.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,960.00
5	LML6F3384078U	VMAX MF 850F RAID5(7+1) 3.84Q8 26TB UPG	\$399,600.00		14%	\$343,656.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,960.00
5	LML6F33840F16	VMAX MF 850F RAID6(14+2) 3.84Q16 52TB	\$678,810.00		14%	\$583,776.60	\$67,881.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,881.00
5	LML6F33840F16TU	VMAX MF850F R6(14+2) 3.84Q16 52TB TAA UP	\$814,570.00		14%	\$700,530.20	\$81,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,457.00
5 5	LML6F33840F16U LML6F3960F16	VMAX MF 850F RAID6(14+2) 3.84Q16 52TB UP VMAX MF 850F RAID6(14+2) .96Q16 13TB	\$814,570.00 \$166,500.00		14% 14%	\$700,530.20 \$143,190.00	\$81,457.00 \$16,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$81,457.00 \$16,650.00
5	LML6F3960F16TU	VMAX MF 850F R6(14+2) .96Q16 13TB TAA UP	\$199,800.00		14%	\$171,828.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,980.00
5	LML6F3960F16U	VMAX MF 850F RAID6(14+2) .96Q16 13TB UPG	\$199,800.00		14%	\$171,828.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,980.00
5	LMXL6F3192078	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB	\$233,630.00		14%	\$200,921.80	\$23,363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,363.00
5	LMXL6F3192078TU	VMAX MF850FX R5(7+1) 1.92Q8 13TB TAA UP	\$280,355.00	ES-AF	14%	\$241,105.30	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28,035.50
5	LMXL6F3192078U	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB UPG	\$280,355.00		14%	\$241,105.30	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28,035.50
5	LMXL6F31920F16 LMXL6F31920F16TU	VMAX MF 850FX RAID6(14+2) 1.92Q16 26TB	\$467,260.00 \$560.710.00		14% 14%	\$401,843.60 \$482,210.60	\$46,726.00 \$56,071.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46,726.00 \$56,071.00
5	LMXL6F31920F16TU	VMAX MF850FX R6(14+2) 1.92Q16 26TB TAA U VMAX MF 850FX RAID6(14+2) 1.92Q16 26TB U	\$560,710.00 \$560,710.00		14%	\$482,210.60 \$482,210.60	\$56,071.00 \$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,071.00 \$56,071.00
5	LMXL6F3384078	VMAX MF 850FX RAID5(7+1) 3.84Q8 26TB	\$467,260.00		14%	\$401,843.60	\$46,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,726.00
5	LMXL6F3384078TU	VMAX MF850FX R5(7+1) 3.84Q8 26TB TAA UP	\$560,710.00		14%	\$482,210.60	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,071.00
5	LMXL6F3384078U	VMAX MF 850FX RAID5(7+1) 3.82Q8 26TB UPG	\$560,710.00	ES-AF	14%	\$482,210.60	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,071.00
5	LMXL6F33840F16	VMAX MF 850FX RAID6(14+2) 3.84Q16 52TB	\$962,940.00	ES-AF	14%	\$828,128.40	\$96,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96,294.00
5	LMXL6F33840F16TU	VMAX MF850FX R6(14+2) 3.84Q16 52TB TAA U	\$1,155,530.00		14%	\$993,755.80	\$115,553.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115,553.00
5	LMXL6F33840F16U	VMAX MF 850FX RAID6(14+2) 3.84Q16 52TB U	\$1,155,530.00		14%	\$993,755.80	\$115,553.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115,553.00
5 5	LMXL6F3960F16 LMXL6F3960F16TU	VMAX MF 850FX RAID6(14+2) .96Q16 13TB VMAX MF850FX R6(14+2) .96Q16 13TB TAA UP	\$233,630.00 \$280,355.00		14% 14%	\$200,921.80 \$241,105.30	\$23,363.00 \$28,035.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,363.00 \$28,035.50
5	LMXL6F3960F16U	VMAX MF 850FX RAID6(14+2) .96Q16 13TB UP	\$280,355.00		14%	\$241,105.30	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28,035.50
5	LXL6F3192078	VMAX 850FX RAID5(7+1) 1.92Q8 13TB	\$239,065.00		14%	\$205,595.90	\$23,906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$23,906.50
5	LXL6F3192078TU	VMAX 850FX RAID5(7+1) 1.92Q8 13TB TAA UP	\$286,880.00		14%	\$246,716.80	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,688.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	LXL6F3192078U	VMAX 850FX RAID5(7+1) 1.92Q8 13TB UPG	\$286,880.00	ES-AF	14%	\$246,716.80	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,688.00
5 5	LXL6F31920F16 LXL6F31920F16TU	VMAX 850FX RAID6(14+2) 1.92Q16 26TB VMAX 850FX RAID6(14+2) 1.92Q16 26TB TAAU	\$478,130.00 \$573,755.00	ES-AF ES-AF	14% 14%	\$411,191.80 \$493,429.30	\$47,813.00 \$57,375.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47,813.00 \$57,375.50
5	LXL6F31920F16U	VMAX 850FX RAID6(14+2) 1.92Q16 26TB UPG	\$573,755.00	ES-AF	14%	\$493,429.30	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57,375.50
5	LXL6F3384078	VMAX 850FX RAID5(7+1) 3.84Q8 26TB	\$478,130.00	ES-AF	14%	\$411,191.80	\$47,813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,813.00
5 5	LXL6F3384078TU LXL6F3384078U	VMAX 850FX RAID5(7+1) 3.84Q8 26TB TAA UP	\$573,755.00 \$573,755.00	ES-AF ES-AF	14% 14%	\$493,429.30 \$493,429.30	\$57,375.50 \$57,375.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$57,375.50
5 5	LXL6F33840F16	VMAX 850FX RAID5(7+1) 3.84Q8 26TB UPG VMAX 850FX RAID6(14+2) 3.84Q16 52TB	\$974,655.00	ES-AF ES-AF	14%	\$838,203.30	\$97,465.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$57,375.50 \$97,465.50
5	LXL6F33840F16TU	VMAX 850FX RAID6(14+2) 3.84Q16 52TB TAAU	\$1,169,585.00	ES-AF	14%	\$1,005,843.10	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$116,958.50
5	LXL6F33840F16U	VMAX 850FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,169,585.00	ES-AF	14%	\$1,005,843.10	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$116,958.50
5 5	LXL6F3960F16 LXL6F3960F16TU	VMAX 850FX RAID6(14+2) .96Q16 13TB VMAX 850FX RAID6(14+2) .96Q16 13TB TAAUP	\$239,065.00 \$286.880.00	ES-AF ES-AF	14% 14%	\$205,595.90 \$246,716.80	\$23,906.50 \$28,688.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,906.50 \$28,688.00
5	LXL6F3960F16U	VMAX 850FX RAID6(14+2) .96Q16 13TB UPG	\$286,880.00	ES-AF	14%	\$246,716.80	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,688.00
5	M-PREHW-018	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	ES-AF	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PRESW-018 M-PSM-HW-018	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00 \$99,827.00	ES-AF ES-AF	14% 14%	\$85,851.22 \$85,851.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-SW-018	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	ES-AF	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-018	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00	ES-AF	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-018	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	ES-AF	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PS-SW-018 PLCF3015T71	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI VMAX 950 RAID5(7+1) 15360GB	\$99,827.00 \$0.00	ES-AF ES-AF	14% 14%	\$85,851.22 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF3015T71TU	VMAX 950 RAID5(7+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015T71U	VMAX 950 RAID5(7+1) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF3015TF1 PLCF3015TF1TU	VMAX 950 RAID6(14+2) 15360GB VMAX 950 RAID6(14+2) 15360GB TAA UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF3015TF110	VMAX 950 RAID6(14+2) 15360GB TAA 0FG VMAX 950 RAID6(14+2) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TS1	VMAX 950 15360GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TS1TU	VMAX 950 15360GB FLASH SPARE TAA UPG VMAX 950 15360GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF3015TS1U PLCF3192071	VMAX 950 15360GB FLASH SPARE UPG VMAX 950 RAID5(7+1) 1920GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF3192071TU	VMAX 950 RAID5(7+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3192071U	VMAX 950 RAID5(7+1) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF31920F1 PLCF31920F1TU	VMAX 950 RAID6(14+2) 1920GB VMAX 950 RAID6(14+2) 1920GB TAA UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF31920F1U	VMAX 950 RAID6(14+2) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF31920S1	VMAX 950 1920GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF31920S1TU	VMAX 950 1920GB FLASH SPARE TAA UPG VMAX 950 1920GB FLASH SPARE UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF31920S1U PLCF3384071	VMAX 950 1920GB FLASH SPARE OPG VMAX 950 RAID5(7+1) 3840GB	\$0.00	ES-AF ES-AF	14%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3384071TU	VMAX 950 RAID5(7+1) 3840GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3384071U	VMAX 950 RAID5(7+1) 3840GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF33840F1 PLCF33840F1TU	VMAX 950 RAID6(14+2) 3840GB VMAX 950 RAID6(14+2) 3840GB TAA UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF33840F1U	VMAX 950 RAID6(14+2) 3840GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF33840S1	VMAX 950 3840GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF33840S1TU PLCF33840S1U	VMAX 950 3840GB FLASH SPARE TAA UPG VMAX 950 3840GB FLASH SPARE UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF3768071	VMAX 950 RAID5(7+1) 7680GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3768071TU	VMAX 950 RAID5(7+1) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF3768071U PLCF37680F1	VMAX 950 RAID5(7+1) 7680GB UPG VMAX 950 RAID6(14+2) 7680GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF37680F1TU	VMAX 950 RAID6(14+2) 7680GB VMAX 950 RAID6(14+2) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680F1U	VMAX 950 RAID6(14+2) 7680GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680S1	VMAX 950 7680GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF37680S1TU PLCF37680S1U	VMAX 950 7680GB FLASH SPARE TAA UPG VMAX 950 7680GB FLASH SPARE UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF396071	VMAX 950 RAID5(7+1) 960GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF396071TU	VMAX 950 RAID5(7+1) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF396071U PLCF3960F1	VMAX 950 RAID5(7+1) 960GB UPG VMAX 950 RAID6(14+2) 960GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PLCF3960F1TU	VMAX 950 RAID6(14+2) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960F1U	VMAX 950 RAID6(14+2) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960S1	VMAX 950 960GB FLASH SPARE	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PLCF3960S1TU PLCF3960S1U	VMAX 950 960GB FLASH SPARE TAA UPG VMAX 950 960GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF3015T71	VMAX 950 MF RAID5(7+1) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015T71TU	VMAX 950 MF RAID5(7+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	PMLCF3015T71U PMLCF3015TF1	VMAX 950 MF RAID5(7+1) 15360GB UPG VMAX 950 MF RAID6(14+2) 15360GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF3015TF1TU	VMAX 950 MF RAID6(14+2) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015TF1U	VMAX 950 MF RAID6(14+2) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PMLCF3015TS1 PMLCF3015TS1TU	VMAX 950 MF 15360GB FLASH SPARE VMAX 950 MF 15360GB FLASH SPARE TAA UPG	\$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	PMLCF3015TS1TU PMLCF3015TS1U	VMAX 950 MF 15360GB FLASH SPARE UPG VMAX 950 MF 15360GB FLASH SPARE UPG	\$0.00 \$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF3192071	VMAX 950 MF RAID5(7+1) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3192071TU	VMAX 950 MF RAID5(7+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PMLCF3192071U PMLCF31920F1	VMAX 950 MF RAID5(7+1) 1920GB UPG VMAX 950 MF RAID6(14+2) 1920GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF31920F1TU	VMAX 950 MF RAID6(14+2) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PMLCF31920F1U	VMAX 950 MF RAID6(14+2) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PMLCF31920S1 PMLCF31920S1TU	VMAX 950 MF 1920GB FLASH SPARE VMAX 950 MF 1920GB FLASH SPARE TAA UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF31920S1U	VMAX 950 MF 1920GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3384071	VMAX 950 MF RAID5(7+1) 3840GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3384071TU	VMAX 950 MF RAID5(7+1) 3840GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3384071U	VMAX 950 MF RAID5(7+1) 3840GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF33840F1	VMAX 950 MF RAID6(14+2) 3840GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PMLCF33840F1TU PMLCF33840F1U	VMAX 950 MF RAID6(14+2) 3840GB TAA UPG VMAX 950 MF RAID6(14+2) 3840GB UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF33840S1	VMAX 950 MF 3840GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF33840S1TU	VMAX 950 MF 3840GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF33840S1U	VMAX 950 MF 3840GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3768071	VMAX 950 MF RAID5(7+1) 7680GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3768071TU	VMAX 950 MF RAID5(7+1) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PMLCF3768071U PMLCF37680F1	VMAX 950 MF RAID5(7+1) 7680GB UPG VMAX 950 MF RAID6(14+2) 7680GB	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF37680F1TU	VMAX 950 MF RAID6(14+2) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680F1U	VMAX 950 MF RAID6(14+2) 7680GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680S1	VMAX 950 MF 7680GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680S1TU	VMAX 950 MF 7680GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680S1U	VMAX 950 MF 7680GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PMLCF396071 PMLCF396071TU	VMAX 950 MF RAID5(7+1) 960GB VMAX 950 MF RAID5(7+1) 960GB TAA UPG	\$0.00 \$0.00	ES-AF ES-AF	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PMLCF39607110	VMAX 950 MF RAID5(7+1) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960F1	VMAX 950 MF RAID6(14+2) 960GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960F1TU	VMAX 950 MF RAID6(14+2) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960F1U	VMAX 950 MF RAID6(14+2) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960S1	VMAX 950 MF 960GB FLASH SPARE	\$0.00	ES-AF	14% 14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PMLCF3960S1TU PMLCF3960S1U	VMAX 950 MF 960GB FLASH SPARE TAA UPG VMAX 950 MF 960GB FLASH SPARE UPG	\$0.00 \$0.00	ES-AF ES-AF	14%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VB1-450F-1TB-2R57	VBRICK1 450F 1TB RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VB1-450F-1TB-2R614	VBRICK1 450F 1TB RAID6(14+2)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VB1-450F-1TB-4R57	VBRICK1 450F 1TB 4RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VB1-450F-2TB-2R57	VBRICK1 450F 2TB RAID5(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VB1-450F-2TB-2R614 VB1-450F-2TB-4R57	VBRICK1 450F 2TB RAID6(14+2) VBRICK1 450F 2TB 4RAID5(7+1)	\$1,984,350.00 \$1,984,350.00	ES-AF ES-AF	14% 14%	\$1,706,541.00	\$198,435.00 \$198,435.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198,435.00 \$198,435.00
5 5	VB1-450F-21B-4R57 VB1-450X-1TB-2R57	VBRICK1 450FX 1TB RAID5(7+1)	\$1,358,035.00	ES-AF ES-AF	14%	\$1,706,541.00 \$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$135,803.50
5	VB1-450X-1TB-2R614	VBRICK1 450FX 1TB RAID6(14+2)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$135,803.50
5	VB1-450X-1TB-4R57	VBRICK1 450FX 1TB 4RAID5(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$135,803.50
5	VB1-450X-2TB-2R57	VBRICK1 450FX 2TB RAID5(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$225,803.50
5	VB1-450X-2TB-2R614	VBRICK1 450FX 2TB RAID6(14+2)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$225,803.50
5 5	VB1-450X-2TB-4R57 VB1-850F-1TB-2R57	VBRICK1 450FX 2TB 4RAID5(7+1) VBRICK1 850F 1TB RAID5(7+1)	\$2,258,035.00 \$1,214,330.00	ES-AF ES-AF	14% 14%	\$1,941,910.10 \$1,044,323.80	\$225,803.50 \$121,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$225,803.50 \$121,433.00
5	VB1-850F-1TB-2R614	VBRICK1 850F 1TB RAID6(14+2)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB1-850F-1TB-4R57	VBRICK1 850F 1TB 4RAID5(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB1-850F-2TB-2R57	VBRICK1 850F 2TB RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB1-850F-2TB-2R614	VBRICK1 850F 2TB RAID6(14+2)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB1-850F-2TB-4R57	VBRICK1 850F 2TB 4RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5 5	VB1-850X-1TB-2R57 VB1-850X-1TB-2R614	VBRICK1 850FX 1TB RAID5(7+1) VBRICK1 850FX 1TB RAID6(14+2)	\$1,489,930.00 \$1,489,930.00	ES-AF ES-AF	14% 14%	\$1,281,339.80 \$1,281,339.80	\$148,993.00 \$148,993.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148,993.00 \$148,993.00
5	VB1-850X-1TB-4R57	VBRICK1 850FX 1TB 4RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5	VB1-850X-2TB-2R57	VBRICK1 850FX 2TB RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB1-850X-2TB-2R614	VBRICK1 850FX 2TB RAID6(14+2)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB1-850X-2TB-4R57	VBRICK1 850FX 2TB 4RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5 5	VB2-450F-1TB-2R57 VB2-450F-1TB-2R57U	VBRICK2 450F 1TB RAID5(7+1) VBRICK2 450F 1TB RAID5(7+1) UPG	\$1,084,350.00	ES-AF ES-AF	14% 14%	\$932,541.00 \$1,119,049.20	\$108,435.00 \$130,122.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108,435.00 \$130,122.00
5	VB2-450F-1TB-2R570 VB2-450F-1TB-2R614	VBRICK2 450F 1TB RAID5(7+1) UPG VBRICK2 450F 1TB RAID6(14+2)	\$1,301,220.00 \$1,084,350.00	ES-AF	14%	\$1,119,049.20 \$932,541.00	\$130,122.00 \$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VB2-450F-1TB-2R64U	VBRICK2 450F 1TB RAID6(14+2) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VB2-450F-1TB-4R57	VBRICK2 450F 1TB 4RAID5(7+1)	\$1,084,350.00		14%	\$932,541.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VB2-450F-1TB-4R57U	VBRICK2 450F 1TB 4RAID5(7+1) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130,122.00
5	VB2-450F-2TB-2R57	VBRICK2 450F 2TB RAID5(7+1)	\$1,984,350.00		14%	\$1,706,541.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,435.00
5 5		VBRICK2 450F 2TB RAID5(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5	VB2-450F-2TB-2R614 VB2-450F-2TB-2R64U	VBRICK2 450F 2TB RAID6(14+2) VBRICK2 450F 2TB RAID6(14+2) UPG	\$1,984,350.00 \$2,381,220.00	ES-AF ES-AF	14% 14%	\$1,706,541.00 \$2,047,849.20	\$198,435.00 \$238,122.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198,435.00 \$238,122.00
5	VB2-450F-2TB-4R57	VBRICK2 450F 2TB 4RAID5(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VB2-450F-2TB-4R57U	VBRICK2 450F 2TB 4RAID5(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5		VBRICK2 450FX 1TB RAID5(7+1)	\$1,358,035.00		14%	\$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	
5		VBRICK2 450FX 1TB RAID5(7+1) UPG	\$1,629,640.00		14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		VBRICK2 450FX 1TB RAID6(14+2)	\$1,358,035.00		14%	\$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		VBRICK2 450FX 1TB RAID6(14+2) UPG	\$1,629,640.00		14% 14%	\$1,401,490.40 \$1,167,010,10	\$162,964.00 \$135.803.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		VBRICK2 450FX 1TB 4RAID5(7+1) VBRICK2 450FX 1TB 4RAID5(7+1) UPG	\$1,358,035.00 \$1,629,640.00		14%	\$1,167,910.10 \$1,401,490.40	\$135,803.50 \$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,803.50 \$162,964.00
5		VBRICK2 450FX 2TB RAID5(7+1)	\$2,258,035.00		14%	\$1,941,910.10	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	
5		VBRICK2 450FX 2TB RAID5(7+1) UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		VBRICK2 450FX 2TB RAID6(14+2)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$225,803.50	\$0.00	\$0.00	\$0.00		\$225,803.50
5		VBRICK2 450FX 2TB RAID6(14+2) UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00	\$0.00	\$0.00	\$0.00		
5 5		VBRICK2 450FX 2TB 4RAID5(7+1) VBRICK2 450FX 2TB 4RAID5(7+1) UPG	\$2,258,035.00 \$2,709,640.00		14% 14%	\$1,941,910.10 \$2,330,290.40	\$225,803.50 \$270,964.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
3	. 32-100/-2 I D-41/0/ U	TOTAL TOTAL TOTAL TOTAL OF THE	Ψ2,103,040.00	LO-AI	1-17-70	φ2,000,200.40	ψ210,304.00	φυ.00	ψ0.00	φυ.υυ	φυ.00	Ψ210,304.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		VBRICK2 450F 1TB RAID5(7+1) TAA UPG	\$1,301,220.00		14%	\$1,119,049.20	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130,122.00
5 5		VBRICK2 450F 1TB RAID6(14+2) TAA UPG VBRICK2 450F 1TB 4RAID5(7+1) TAA UPG	\$1,301,220.00 \$1,301,220.00		14% 14%	\$1,119,049.20 \$1,119,049.20	\$130,122.00 \$130,122.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$130,122.00 \$130,122.00
5		VBRICK2 450F 2TB RAID5(7+1) TAA UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238.122.00		\$0.00	\$0.00	\$0.00	\$238,122.00
5		VBRICK2 450F 2TB RAID6(14+2) TAA UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5		VBRICK2 450F 2TB 4RAID5(7+1) TAA UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5	VB2-45TX-1TB-2R57U	VBRICK2 450FX 1TB RAID5(7+1) TAA UPG	\$1,629,640.00		14%	\$1,401,490.40	\$162,964.00		\$0.00	\$0.00	\$0.00	\$162,964.00
5 5	VB2-45TX-1TB-2R64U VB2-45TX-1TB-4R57U	VBRICK2 450FX 1TB RAID6(14+2) TAA UPG VBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,629,640.00 \$1,629,640.00		14% 14%	\$1,401,490.40 \$1,401,490.40	\$162,964.00 \$162,964.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$162,964.00 \$162,964.00
5	VB2-45TX-1TB-4R57U	VBRICK2 450FX 2TB RAID5(7+1) TAA UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00		\$0.00	\$0.00	\$0.00	\$270,964.00
5	VB2-45TX-2TB-2R64U	VBRICK2 450FX 2TB RAID6(14+2) TAA UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00		\$0.00	\$0.00	\$0.00	\$270,964.00
5		VBRICK2 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00		\$0.00	\$0.00	\$0.00	\$270,964.00
5	VB2-850F-1TB-2R57	VBRICK2 850F 1TB RAID5(7+1)	\$1,214,330.00		14%	\$1,044,323.80	\$121,433.00		\$0.00	\$0.00	\$0.00	\$121,433.00
5 5	VB2-850F-1TB-2R57U VB2-850F-1TB-2R614	VBRICK2 850F 1TB RAID5(7+1) UPG VBRICK2 850F 1TB RAID6(14+2)	\$1,457,195.00 \$1,214,330.00		14% 14%	\$1,253,187.70 \$1,044,323.80	\$145,719.50 \$121,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$121,433.00
5	VB2-850F-1TB-2R64U	VBRICK2 850F 1TB RAID6(14+2) UPG	\$1,457,195.00		14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB2-850F-1TB-4R57	VBRICK2 850F 1TB 4RAID5(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB2-850F-1TB-4R57U	VBRICK2 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00		14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB2-850F-2TB-2R57	VBRICK2 850F 2TB RAID5(7+1)	\$2,114,330.00		14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5 5	VB2-850F-2TB-2R57U VB2-850F-2TB-2R614	VBRICK2 850F 2TB RAID5(7+1) UPG VBRICK2 850F 2TB RAID6(14+2)	\$2,537,195.00 \$2,114,330.00		14% 14%	\$2,181,987.70 \$1,818,323.80	\$253,719.50 \$211,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253,719.50 \$211,433.00
5	VB2-850F-2TB-2R64U	VBRICK2 850F 2TB RAID6(14+2) UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50		\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB2-850F-2TB-4R57	VBRICK2 850F 2TB 4RAID5(7+1)	\$2,114,330.00		14%	\$1,818,323.80	\$211,433.00		\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB2-850F-2TB-4R57U	VBRICK2 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB2-850X-1TB-2R57	VBRICK2 850FX 1TB RAID5(7+1)	\$1,489,930.00		14%	\$1,281,339.80	\$148,993.00		\$0.00	\$0.00	\$0.00	\$148,993.00
5 5		VBRICK2 850FX 1TB RAID5(7+1) UPG VBRICK2 850FX 1TB RAID6(14+2)	\$1,787,915.00 \$1,489,930.00		14% 14%	\$1,537,606.90 \$1,281,339.80	\$178,791.50 \$148,993.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$148,993.00
5		VBRICK2 850FX 1TB RAID6(14+2) VBRICK2 850FX 1TB RAID6(14+2) UPG	\$1,787,915.00		14%	\$1,537,606.90	\$178,791.50		\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB2-850X-1TB-4R57	VBRICK2 850FX 1TB 4RAID5(7+1)	\$1,489,930.00		14%	\$1,281,339.80	\$148,993.00		\$0.00	\$0.00	\$0.00	\$148,993.00
5		VBRICK2 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00		14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB2-850X-2TB-2R57	VBRICK2 850FX 2TB RAID5(7+1)	\$2,389,930.00		14%	\$2,055,339.80	\$238,993.00		\$0.00	\$0.00	\$0.00	\$238,993.00
5 5	VB2-850X-2TB-2R57U VB2-850X-2TB-2R614	VBRICK2 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00		14% 14%	\$2,466,406.90 \$2,055,339.80	\$286,791.50 \$238,993.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$286,791.50
5		VBRICK2 850FX 2TB RAID6(14+2) VBRICK2 850FX 2TB RAID6(14+2) UPG	\$2,389,930.00 \$2,867,915.00		14%	\$2,466,406.90	\$286,791.50		\$0.00 \$0.00	\$0.00	\$0.00	\$238,993.00 \$286,791.50
5	VB2-850X-2TB-4R57	VBRICK2 850FX 2TB 4RAID5(7+1)	\$2,389,930.00		14%	\$2,055,339.80	\$238,993.00		\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB2-850X-2TB-4R57U	VBRICK2 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB2-85TF-1TB-2R57U	VBRICK2 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195.00		14%	\$1,253,187.70	\$145,719.50		\$0.00	\$0.00	\$0.00	\$145,719.50
5 5		VBRICK2 850F 1TB RAID6(14+2) TAA UPG VBRICK2 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00 \$1,457,195.00		14% 14%	\$1,253,187.70 \$1,253,187.70	\$145,719.50 \$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$145,719.50
5		VBRICK2 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB2-85TF-2TB-2R64U	VBRICK2 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB2-85TF-2TB-4R57U	VBRICK2 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB2-85TX-1TB-2R57U	VBRICK2 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915.00		14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5 5	VB2-85TX-1TB-2R64U VB2-85TX-1TB-4R57U	VBRICK2 850FX 1TB RAID6(14+2) TAA UPG VBRICK2 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00 \$1,787,915.00		14% 14%	\$1,537,606.90 \$1,537,606.90	\$178,791.50 \$178,791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$178,791.50
5	VB2-85TX-2TB-2R57U	VBRICK2 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50		\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB2-85TX-2TB-2R64U	VBRICK2 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50		\$0.00	\$0.00	\$0.00	\$286,791.50
5		VBRICK2 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50		\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB3-450F-1TB-2R57	VBRICK3 450F 1TB RAID5(7+1)	\$1,084,350.00		14%	\$932,541.00	\$108,435.00		\$0.00	\$0.00	\$0.00	\$108,435.00
5 5	VB3-450F-1TB-2R57U VB3-450F-1TB-2R614	VBRICK3 450F 1TB RAID5(7+1) UPG VBRICK3 450F 1TB RAID6(14+2)	\$1,301,220.00 \$1,084,350.00		14% 14%	\$1,119,049.20 \$932,541.00	\$130,122.00 \$108,435.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$130,122.00 \$108,435.00
5		VBRICK3 450F 1TB RAID6(14+2) UPG	\$1,301,220.00		14%	\$1,119,049.20	\$130,122.00		\$0.00	\$0.00	\$0.00	\$130,122.00
5	VB3-450F-1TB-4R57	VBRICK3 450F 1TB 4RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$108,435.00		\$0.00	\$0.00	\$0.00	\$108,435.00
5		VBRICK3 450F 1TB 4RAID5(7+1) UPG	\$1,301,220.00		14%	\$1,119,049.20	\$130,122.00		\$0.00	\$0.00	\$0.00	\$130,122.00
5 5	VB3-450F-2TB-2R57 VB3-450F-2TB-2R57U	VBRICK3 450F 2TB RAID5(7+1) VBRICK3 450F 2TB RAID5(7+1) UPG	\$1,984,350.00 \$2,381,220.00		14% 14%	\$1,706,541.00 \$2,047,849.20	\$198,435.00 \$238,122.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198,435.00 \$238,122.00
5 5	VB3-450F-2TB-2R614	VBRICK3 450F 2TB RAID5(7+1) 0PG VBRICK3 450F 2TB RAID6(14+2)	\$1,984,350.00		14%	\$1,706,541.00	\$198,435.00		\$0.00	\$0.00	\$0.00	\$198,435.00
5	VB3-450F-2TB-2R64U	VBRICK3 450F 2TB RAID6(14+2) UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00		\$0.00	\$0.00	\$0.00	\$238,122.00
5	VB3-450F-2TB-4R57	VBRICK3 450F 2TB 4RAID5(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,435.00
5	VB3-450F-2TB-4R57U	VBRICK3 450F 2TB 4RAID5(7+1) UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00		\$0.00	\$0.00	\$0.00	\$238,122.00
5 5	VB3-450X-1TB-2R57 VB3-450X-1TB-2R57U	VBRICK3 450FX 1TB RAID5(7+1) VBRICK3 450FX 1TB RAID5(7+1) UPG	\$1,358,035.00 \$1,629,640.00		14% 14%	\$1,167,910.10 \$1,401,490.40	\$135,803.50 \$162,964.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135,803.50 \$162,964.00
5 5	VB3-450X-1TB-2R614	VBRICKS 450FX 1TB RAID5(7+1) 0PG VBRICKS 450FX 1TB RAID6(14+2)	\$1,358,035.00		14%	\$1,401,490.40	\$135,803.50		\$0.00	\$0.00	\$0.00	\$135,803.50
5		VBRICK3 450FX 1TB RAID6(14+2) UPG	\$1,629,640.00		14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,964.00
5	VB3-450X-1TB-4R57	VBRICK3 450FX 1TB 4RAID5(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$135,803.50
5		VBRICK3 450FX 1TB 4RAID5(7+1) UPG	\$1,629,640.00		14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,964.00
5 5	VB3-450X-2TB-2R57	VBRICK3 450FX 2TB RAID5(7+1) VBRICK3 450FX 2TB RAID5(7+1) UPG	\$2,258,035.00		14% 14%	\$1,941,910.10	\$225,803.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$225,803.50 \$270.964.00
5 5		VBRICK3 450FX 2TB RAID6(7+1) 0PG VBRICK3 450FX 2TB RAID6(14+2)	\$2,709,640.00 \$2,258,035.00		14%	\$2,330,290.40 \$1,941,910.10	\$270,964.00 \$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$270,964.00 \$225,803.50
5		VBRICK3 450FX 2TB RAID6(14+2) UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00		\$0.00	\$0.00	\$0.00	\$270,964.00
5	VB3-450X-2TB-4R57	VBRICK3 450FX 2TB 4RAID5(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$225,803.50
5		VBRICK3 450FX 2TB 4RAID5(7+1) UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00		\$0.00	\$0.00	\$0.00	\$270,964.00
5 5		VBRICK3 450F 1TB RAID5(7+1) TAA UPG VBRICK3 450F 1TB RAID6(14+2) TAA UPG	\$1,301,220.00 \$1,301,220.00		14% 14%	\$1,119,049.20 \$1,119,049.20	\$130,122.00 \$130,122.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$130,122.00 \$130,122.00
5 5		VBRICK3 450F 1TB RAID5(74+2) TAA UPG VBRICK3 450F 1TB 4RAID5(7+1) TAA UPG	\$1,301,220.00		14%	\$1,119,049.20 \$1,119,049.20	\$130,122.00		\$0.00	\$0.00	\$0.00	\$130,122.00 \$130,122.00
5		VBRICKS 450F 11B 4RAID5(7+1) TAA UPG VBRICKS 450F 2TB RAID5(7+1) TAA UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00		\$0.00	\$0.00	\$0.00	\$238,122.00
5	VB3-45TF-2TB-2R64U	VBRICK3 450F 2TB RAID6(14+2) TAA UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5		VBRICK3 450F 2TB 4RAID5(7+1) TAA UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00		\$0.00	\$0.00		\$238,122.00
5	VD3-431A-11B-2K5/U	VBRICK3 450FX 1TB RAID5(7+1) TAA UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,964.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB3-45TX-1TB-2R64U	VBRICK3 450FX 1TB RAID6(14+2) TAA UPG	\$1,629,640.00		14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,964.00
5 5		VBRICK3 450FX 1TB 4RAID5(7+1) TAA UPG VBRICK3 450FX 2TB RAID5(7+1) TAA UPG	\$1,629,640.00 \$2,709,640.00		14% 14%	\$1,401,490.40 \$2,330,290.40	\$162,964.00 \$270,964.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$162,964.00 \$270,964.00
5		VBRICK3 450FX 2TB RAID6(14+2) TAA UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270,964.00
5		VBRICK3 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270,964.00
5	VB3-850F-1TB-2R57	VBRICK3 850F 1TB RAID5(7+1)	\$1,214,330.00		14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB3-850F-1TB-2R57U	VBRICK3 850F 1TB RAID5(7+1) UPG	\$1,457,195.00		14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5	VB3-850F-1TB-2R614 VB3-850F-1TB-2R64U	VBRICK3 850F 1TB RAID6(14+2) VBRICK3 850F 1TB RAID6(14+2) UPG	\$1,214,330.00 \$1,457,195.00		14% 14%	\$1,044,323.80 \$1,253,187.70	\$121,433.00 \$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$121,433.00 \$145,719.50
5	VB3-850F-1TB-4R57	VBRICK3 850F 1TB 4RAID5(7+1)	\$1,214,330.00		14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB3-850F-1TB-4R57U	VBRICK3 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00		14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB3-850F-2TB-2R57	VBRICK3 850F 2TB RAID5(7+1)	\$2,114,330.00		14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5		VBRICK3 850F 2TB RAID5(7+1) UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5 5	VB3-850F-2TB-2R614 VB3-850F-2TB-2R64U	VBRICK3 850F 2TB RAID6(14+2) VBRICK3 850F 2TB RAID6(14+2) UPG	\$2,114,330.00 \$2,537,195.00		14% 14%	\$1,818,323.80 \$2,181,987.70	\$211,433.00 \$253,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211,433.00 \$253,719.50
5	VB3-850F-2TB-4R57	VBRICK3 850F 2TB 4RAID5(7+1)	\$2,114,330.00		14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5		VBRICK3 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB3-850X-1TB-2R57	VBRICK3 850FX 1TB RAID5(7+1)	\$1,489,930.00		14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5	VB3-850X-1TB-2R57U	VBRICK3 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00		14% 14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5 5	VB3-850X-1TB-2R614 VB3-850X-1TB-2R64U	VBRICK3 850FX 1TB RAID6(14+2) VBRICK3 850FX 1TB RAID6(14+2) UPG	\$1,489,930.00 \$1,787,915.00		14%	\$1,281,339.80 \$1,537,606.90	\$148,993.00 \$178,791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148,993.00 \$178,791.50
5	VB3-850X-1TB-4R57	VBRICK3 850FX 1TB 104ID5(14-12) 61-61 VBRICK3 850FX 1TB 4RAID5(7+1)	\$1,489,930.00		14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5	VB3-850X-1TB-4R57U	VBRICK3 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB3-850X-2TB-2R57	VBRICK3 850FX 2TB RAID5(7+1)	\$2,389,930.00		14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5 5		VBRICK3 850FX 2TB RAID5(7+1) UPG VBRICK3 850FX 2TB RAID6(14+2)	\$2,867,915.00 \$2,389,930.00		14% 14%	\$2,466,406.90 \$2,055,339.80	\$286,791.50 \$238,993.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$286,791.50 \$238,993.00
5		VBRICK3 850FX 2TB RAID6(14+2) VBRICK3 850FX 2TB RAID6(14+2) UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5		VBRICK3 850FX 2TB 4RAID5(7+1)	\$2,389,930.00		14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5		VBRICK3 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5		VBRICK3 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195.00		14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5		VBRICK3 850F 1TB RAID6(14+2) TAA UPG VBRICK3 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00 \$1,457,195.00		14% 14%	\$1,253,187.70 \$1,253,187.70	\$145,719.50 \$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$145,719.50
5	VB3-85TF-2TB-2R57U	VBRICKS 850F 1TB 4RAID5(7+1) TAA UPG VBRICKS 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5		VBRICK3 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB3-85TF-2TB-4R57U	VBRICK3 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00		14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB3-85TX-1TB-2R57U	VBRICK3 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915.00		14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5 5		VBRICK3 850FX 1TB RAID6(14+2) TAA UPG VBRICK3 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00 \$1,787,915.00		14% 14%	\$1,537,606.90 \$1,537,606.90	\$178,791.50 \$178,791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$178,791.50
5		VBRICK3 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5		VBRICK3 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5		VBRICK3 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5 5	VB4-450F-1TB-2R57 VB4-450F-1TB-2R57U	VBRICK4 450F 1TB RAID5(7+1) VBRICK4 450F 1TB RAID5(7+1) UPG	\$1,084,350.00		14% 14%	\$932,541.00	\$108,435.00 \$130,122.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$108,435.00
5	VB4-450F-1TB-2R614	VBRICK4 450F 1TB RAID5(7+1) 0PG VBRICK4 450F 1TB RAID6(14+2)	\$1,301,220.00 \$1,084,350.00		14%	\$1,119,049.20 \$932,541.00	\$108,435.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$130,122.00 \$108,435.00
5	VB4-450F-1TB-2R64U	VBRICK4 450F 1TB RAID6(14+2) UPG	\$1,301,220.00		14%	\$1,119,049.20	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130,122.00
5	VB4-450F-1TB-4R57	VBRICK4 450F 1TB 4RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108,435.00
5	VB4-450F-1TB-4R57U	VBRICK4 450F 1TB 4RAID5(7+1) UPG	\$1,301,220.00		14%	\$1,119,049.20	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130,122.00
5 5	VB4-450F-2TB-2R57 VB4-450F-2TB-2R57U	VBRICK4 450F 2TB RAID5(7+1) VBRICK4 450F 2TB RAID5(7+1) UPG	\$1,984,350.00 \$2,381,220.00		14% 14%	\$1,706,541.00 \$2,047,849.20	\$198,435.00 \$238,122.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198,435.00 \$238,122.00
5	VB4-450F-2TB-2R614	VBRICK4 450F 2TB RAID6(14+2)	\$1,984,350.00		14%	\$1,706,541.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,435.00
5		VBRICK4 450F 2TB RAID6(14+2) UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5	VB4-450F-2TB-4R57	VBRICK4 450F 2TB 4RAID5(7+1)	\$1,984,350.00		14%	\$1,706,541.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,435.00
5		VBRICK4 450F 2TB 4RAID5(7+1) UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5 5	VB4-450X-1TB-2R57 VB4-450X-1TB-2R57U	VBRICK4 450FX 1TB RAID5(7+1) VBRICK4 450FX 1TB RAID5(7+1) UPG	\$1,358,035.00 \$1,629,640.00		14% 14%	\$1,167,910.10 \$1,401,490.40	\$135,803.50 \$162,964.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$135,803.50 \$162,964.00
5		VBRICK4 450FX 1TB RAID6(14+2)	\$1,358,035.00		14%	\$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$135,803.50
5	VB4-450X-1TB-2R64U	VBRICK4 450FX 1TB RAID6(14+2) UPG	\$1,629,640.00		14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,964.00
5	VB4-450X-1TB-4R57	VBRICK4 450FX 1TB 4RAID5(7+1)	\$1,358,035.00		14%	\$1,167,910.10	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$135,803.50
5 5	VB4-450X-1TB-4R57U VB4-450X-2TB-2R57	VBRICK4 450FX 1TB 4RAID5(7+1) UPG VBRICK4 450FX 2TB RAID5(7+1)	\$1,629,640.00 \$2,258,035.00		14% 14%	\$1,401,490.40 \$1,941,910.10	\$162,964.00 \$225,803.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$162,964.00 \$225,803.50
5 5	VB4-450X-2TB-2R57U	VBRICK4 450FX 2TB RAID5(7+1) VBRICK4 450FX 2TB RAID5(7+1) UPG	\$2,256,035.00		14%	\$2,330,290.40	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270,964.00
5	VB4-450X-2TB-2R614	VBRICK4 450FX 2TB RAID6(14+2)	\$2,258,035.00		14%	\$1,941,910.10	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$225,803.50
5		VBRICK4 450FX 2TB RAID6(14+2) UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270,964.00
5	VB4-450X-2TB-4R57	VBRICK4 450FX 2TB 4RAID5(7+1)	\$2,258,035.00		14%	\$1,941,910.10	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$225,803.50
5 5		VBRICK4 450FX 2TB 4RAID5(7+1) UPG VBRICK4 450F 1TB RAID5(7+1) TAA UPG	\$2,709,640.00 \$1,301,220.00		14% 14%	\$2,330,290.40 \$1,119,049.20	\$270,964.00 \$130,122.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270,964.00 \$130,122.00
5		VBRICK4 450F 1TB RAID6(14+2) TAA UPG	\$1,301,220.00		14%	\$1,119,049.20	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130,122.00
5	VB4-45TF-1TB-4R57U	VBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130,122.00
5		VBRICK4 450F 2TB RAID5(7+1) TAA UPG	\$2,381,220.00		14%	\$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5 5		VBRICK4 450F 2TB RAID6(14+2) TAA UPG VBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	\$2,381,220.00		14%	\$2,047,849.20 \$2,047,849.20	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,122.00
5		VBRICK4 450FX 1TB RAID5(7+1) TAA UPG VBRICK4 450FX 1TB RAID5(7+1) TAA UPG	\$2,381,220.00 \$1,629,640.00		14% 14%	\$2,047,849.20 \$1,401,490.40	\$238,122.00 \$162,964.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$238,122.00 \$162,964.00
5		VBRICK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,629,640.00		14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,964.00
5	VB4-45TX-1TB-4R57U	VBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,964.00
5		VBRICK4 450FX 2TB RAID5(7+1) TAA UPG	\$2,709,640.00		14%	\$2,330,290.40	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270,964.00
5 5		VBRICK4 450FX 2TB RAID6(14+2) TAA UPG VBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,709,640.00 \$2,709,640.00		14% 14%	\$2,330,290.40 \$2,330,290.40	\$270,964.00 \$270,964.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270,964.00 \$270,964.00
5		VBRICK4 450F 1TB RAID5(7+1)	\$1,214,330.00		14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5		VBRICK4 850F 1TB RAID5(7+1) UPG	\$1,457,195.00		14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB4-850F-1TB-2R614	VBRICK4 850F 1TB RAID6(14+2)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5 5	VB4-850F-1TB-2R64U VB4-850F-1TB-4R57	VBRICK4 850F 1TB RAID6(14+2) UPG VBRICK4 850F 1TB 4RAID5(7+1)	\$1,457,195.00 \$1,214,330.00	ES-AF ES-AF	14% 14%	\$1,253,187.70 \$1,044,323.80	\$145,719.50 \$121,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$121,433.00
5		VBRICK4 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145.719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB4-850F-2TB-2R57	VBRICK4 850F 2TB RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB4-850F-2TB-2R57U	VBRICK4 850F 2TB RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB4-850F-2TB-2R614	VBRICK4 850F 2TB RAID6(14+2)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5 5	VB4-850F-2TB-2R64U VB4-850F-2TB-4R57	VBRICK4 850F 2TB RAID6(14+2) UPG VBRICK4 850F 2TB 4RAID5(7+1)	\$2,537,195.00 \$2,114,330.00	ES-AF ES-AF	14% 14%	\$2,181,987.70 \$1,818,323.80	\$253,719.50 \$211,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253,719.50 \$211,433.00
5	VB4-850F-2TB-4R57U	VBRICK4 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB4-850X-1TB-2R57	VBRICK4 850FX 1TB RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5		VBRICK4 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5		VBRICK4 850FX 1TB RAID6(14+2)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5 5	VB4-850X-1TB-2R64U VB4-850X-1TB-4R57	VBRICK4 850FX 1TB RAID6(14+2) UPG VBRICK4 850FX 1TB 4RAID5(7+1)	\$1,787,915.00 \$1,489,930.00	ES-AF ES-AF	14% 14%	\$1,537,606.90 \$1,281,339.80	\$178,791.50 \$148,993.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$148,993.00
5		VBRICK4 850FX 1TB 4R4ID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178.791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB4-850X-2TB-2R57	VBRICK4 850FX 2TB RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5		VBRICK4 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB4-850X-2TB-2R614	VBRICK4 850FX 2TB RAID6(14+2)	\$2,389,930.00	ES-AF	14% 14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5 5	VB4-850X-2TB-2R64U VB4-850X-2TB-4R57	VBRICK4 850FX 2TB RAID6(14+2) UPG VBRICK4 850FX 2TB 4RAID5(7+1)	\$2,867,915.00 \$2,389,930.00	ES-AF ES-AF	14%	\$2,466,406.90 \$2,055,339.80	\$286,791.50 \$238,993.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$286,791.50 \$238,993.00
5	VB4-850X-2TB-4R57U	VBRICK4 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5		VBRICK4 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5		VBRICK4 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5		VBRICK4 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF ES-AF	14% 14%	\$1,253,187.70	\$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$145,719.50
5 5		VBRICK4 850F 2TB RAID5(7+1) TAA UPG VBRICK4 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00 \$2,537,195.00	ES-AF	14%	\$2,181,987.70 \$2,181,987.70	\$253,719.50 \$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$253,719.50 \$253,719.50
5		VBRICK4 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB4-85TX-1TB-2R57U	VBRICK4 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5		VBRICK4 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5 5		VBRICK4 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF ES-AF	14% 14%	\$1,537,606.90	\$178,791.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$178,791.50
5 5	VB4-85TX-2TB-2R57U VB4-85TX-2TB-2R64U	VBRICK4 850FX 2TB RAID5(7+1) TAA UPG VBRICK4 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00 \$2,867,915.00	ES-AF	14%	\$2,466,406.90 \$2,466,406.90	\$286,791.50 \$286,791.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$286,791.50 \$286,791.50
5	VB4-85TX-2TB-4R57U	VBRICK4 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB5-850F-1TB-2R57	VBRICK5 850F 1TB RAID5(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB5-850F-1TB-2R57U	VBRICK5 850F 1TB RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5	VB5-850F-1TB-2R614 VB5-850F-1TB-2R64U	VBRICK5 850F 1TB RAID6(14+2) VBRICK5 850F 1TB RAID6(14+2) UPG	\$1,214,330.00	ES-AF ES-AF	14% 14%	\$1,044,323.80 \$1,253,187.70	\$121,433.00 \$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$121,433.00 \$145,719.50
5	VB5-850F-1TB-4R57	VBRICK5 850F 1TB 4RAID5(14+2) UPG VBRICK5 850F 1TB 4RAID5(7+1)	\$1,457,195.00 \$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5		VBRICK5 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB5-850F-2TB-2R57	VBRICK5 850F 2TB RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB5-850F-2TB-2R57U	VBRICK5 850F 2TB RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5 5	VB5-850F-2TB-2R614 VB5-850F-2TB-2R64U	VBRICK5 850F 2TB RAID6(14+2) VBRICK5 850F 2TB RAID6(14+2) UPG	\$2,114,330.00 \$2,537,195.00	ES-AF ES-AF	14% 14%	\$1,818,323.80 \$2,181,987.70	\$211,433.00 \$253,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211,433.00 \$253,719.50
5	VB5-850F-2TB-4R57	VBRICK5 850F 2TB 4RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB5-850F-2TB-4R57U	VBRICK5 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB5-850X-1TB-2R57	VBRICK5 850FX 1TB RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5 5	VB5-850X-1TB-2R57U	VBRICK5 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14% 14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB5-850X-1TB-2R614 VB5-850X-1TB-2R64U	VBRICK5 850FX 1TB RAID6(14+2) VBRICK5 850FX 1TB RAID6(14+2) UPG	\$1,489,930.00 \$1,787,915.00	ES-AF ES-AF	14%	\$1,281,339.80 \$1,537,606.90	\$148,993.00 \$178,791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$148,993.00 \$178,791.50
5	VB5-850X-1TB-4R57	VBRICK5 850FX 1TB 4RAID5(14-2) 61-6 VBRICK5 850FX 1TB 4RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5	VB5-850X-1TB-4R57U	VBRICK5 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB5-850X-2TB-2R57	VBRICK5 850FX 2TB RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5 5		VBRICK5 850FX 2TB RAID5(7+1) UPG VBRICK5 850FX 2TB RAID6(14+2)	\$2,867,915.00 \$2,389,930.00	ES-AF ES-AF	14% 14%	\$2,466,406.90 \$2,055,339.80	\$286,791.50 \$238,993.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$286,791.50 \$238,993.00
5		VBRICKS 850FX 2TB RAID6(14+2) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB5-850X-2TB-4R57	VBRICK5 850FX 2TB 4RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB5-850X-2TB-4R57U	VBRICK5 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB5-85TF-1TB-2R57U	VBRICK5 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5	VB5-85TF-1TB-2R64U VB5-85TF-1TB-4R57U	VBRICK5 850F 1TB RAID6(14+2) TAA UPG VBRICK5 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00 \$1,457,195.00	ES-AF ES-AF	14% 14%	\$1,253,187.70 \$1,253,187.70	\$145,719.50 \$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$145,719.50
5		VBRICK5 850F 2TB RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5		VBRICK5 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB5-85TF-2TB-4R57U	VBRICK5 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5		VBRICK5 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5 5	VB5-85TX-1TB-2R64U VB5-85TX-1TB-4R57U	VBRICK5 850FX 1TB RAID6(14+2) TAA UPG VBRICK5 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00 \$1,787,915.00	ES-AF ES-AF	14% 14%	\$1,537,606.90 \$1.537.606.90	\$178,791.50 \$178,791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$178,791.50
5		VBRICKS 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB5-85TX-2TB-2R64U	VBRICK5 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5		VBRICK5 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00		14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB6-850F-1TB-2R57	VBRICK6 850F 1TB RAID5(7+1)	\$1,214,330.00		14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5 5		VBRICK6 850F 1TB RAID5(7+1) UPG VBRICK6 850F 1TB RAID6(14+2)	\$1,457,195.00 \$1,214,330.00		14% 14%	\$1,253,187.70 \$1,044,323.80	\$145,719.50 \$121,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$121,433.00
5		VBRICK6 850F 1TB RAID6(14+2) UPG	\$1,457,195.00		14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB6-850F-1TB-4R57	VBRICK6 850F 1TB 4RAID5(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5		VBRICK6 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5		VBRICK6 850F 2TB RAID5(7+1) VBRICK6 850F 2TB RAID5(7+1) UPG	\$2,114,330.00		14% 14%	\$1,818,323.80 \$2,181,087,70	\$211,433.00 \$253,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$211,433.00 \$253.710.50
5 5		VBRICK6 850F 2TB RAID5(7+1) 0PG VBRICK6 850F 2TB RAID6(14+2)	\$2,537,195.00 \$2,114,330.00		14%	\$2,181,987.70 \$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$253,719.50 \$211,433.00
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB6-850F-2TB-2R64U	VBRICK6 850F 2TB RAID6(14+2) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70		\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB6-850F-2TB-4R57	VBRICK6 850F 2TB 4RAID5(7+1)	\$2,114,330.00	ES-AF ES-AF	14%	\$1,818,323.80		\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5 5	VB6-850F-2TB-4R57U VB6-850X-1TB-2R57	VBRICK6 850F 2TB 4RAID5(7+1) UPG VBRICK6 850FX 1TB RAID5(7+1)	\$2,537,195.00 \$1,489,930.00	ES-AF ES-AF	14% 14%	\$2,181,987.70 \$1,281,339.80		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253,719.50 \$148.993.00
5	VB6-850X-1TB-2R57U	VBRICK6 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB6-850X-1TB-2R614	VBRICK6 850FX 1TB RAID6(14+2)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80		\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5	VB6-850X-1TB-2R64U	VBRICK6 850FX 1TB RAID6(14+2) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90		\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB6-850X-1TB-4R57	VBRICK6 850FX 1TB 4RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80		\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5 5	VB6-850X-1TB-4R57U	VBRICK6 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00 \$2,389,930.00	ES-AF ES-AF	14% 14%	\$1,537,606.90		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$238,993.00
5	VB6-850X-2TB-2R57 VB6-850X-2TB-2R57U	VBRICK6 850FX 2TB RAID5(7+1) VBRICK6 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,055,339.80 \$2,466,406.90	\$238,993.00 \$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB6-850X-2TB-2R614	VBRICK6 850FX 2TB RAID6(14+2)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB6-850X-2TB-2R64U	VBRICK6 850FX 2TB RAID6(14+2) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB6-850X-2TB-4R57	VBRICK6 850FX 2TB 4RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB6-850X-2TB-4R57U	VBRICK6 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5 5	VB6-85TF-1TB-2R57U VB6-85TF-1TB-2R64U	VBRICK6 850F 1TB RAID5(7+1) TAA UPG VBRICK6 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195.00 \$1,457,195.00	ES-AF ES-AF	14% 14%	\$1,253,187.70 \$1,253,187.70	\$145,719.50 \$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$145,719.50
5	VB6-85TF-1TB-4R57U	VBRICK6 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB6-85TF-2TB-2R57U	VBRICK6 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB6-85TF-2TB-2R64U	VBRICK6 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70		\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB6-85TF-2TB-4R57U	VBRICK6 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70		\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB6-85TX-1TB-2R57U	VBRICK6 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5 5	VB6-85TX-1TB-2R64U VB6-85TX-1TB-4R57U	VBRICK6 850FX 1TB RAID6(14+2) TAA UPG VBRICK6 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00 \$1,787,915.00	ES-AF ES-AF	14% 14%	\$1,537,606.90 \$1,537,606.90	\$178,791.50 \$178,791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$178,791.50
5	VB6-85TX-2TB-2R57U	VBRICK6 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB6-85TX-2TB-2R64U	VBRICK6 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB6-85TX-2TB-4R57U	VBRICK6 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB7-850F-1TB-2R57	VBRICK7 850F 1TB RAID5(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB7-850F-1TB-2R57U VB7-850F-1TB-2R614	VBRICK7 850F 1TB RAID5(7+1) UPG VBRICK7 850F 1TB RAID6(14+2)	\$1,457,195.00	ES-AF	14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5	VB7-850F-1TB-2R64U	VBRICK7 850F 1TB RAID6(14+2) VBRICK7 850F 1TB RAID6(14+2) UPG	\$1,214,330.00 \$1,457,195.00	ES-AF ES-AF	14% 14%	\$1,044,323.80 \$1,253,187.70	\$121,433.00 \$145,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$121,433.00 \$145,719.50
5	VB7-850F-1TB-4R57	VBRICK7 850F 1TB 4RAID5(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB7-850F-1TB-4R57U	VBRICK7 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB7-850F-2TB-2R57	VBRICK7 850F 2TB RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80		\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB7-850F-2TB-2R57U	VBRICK7 850F 2TB RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70		\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5 5	VB7-850F-2TB-2R614 VB7-850F-2TB-2R64U	VBRICK7 850F 2TB RAID6(14+2) VBRICK7 850F 2TB RAID6(14+2) UPG	\$2,114,330.00 \$2,537,195.00	ES-AF ES-AF	14% 14%	\$1,818,323.80 \$2,181,987.70	\$211,433.00 \$253,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211,433.00 \$253,719.50
5	VB7-850F-2TB-4R57	VBRICK7 850F 2TB 4RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211,433.00
5	VB7-850F-2TB-4R57U	VBRICK7 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB7-850X-1TB-2R57	VBRICK7 850FX 1TB RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5	VB7-850X-1TB-2R57U	VBRICK7 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB7-850X-1TB-2R614	VBRICK7 850FX 1TB RAID6(14+2)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5 5	VB7-850X-1TB-2R64U VB7-850X-1TB-4R57	VBRICK7 850FX 1TB RAID6(14+2) UPG VBRICK7 850FX 1TB 4RAID5(7+1)	\$1,787,915.00 \$1,489,930.00	ES-AF ES-AF	14% 14%	\$1,537,606.90 \$1,281,339.80	\$178,791.50 \$148,993.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$148,993.00
5	VB7-850X-1TB-4R57U	VBRICK7 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90		\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB7-850X-2TB-2R57	VBRICK7 850FX 2TB RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80		\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB7-850X-2TB-2R57U	VBRICK7 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90		\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB7-850X-2TB-2R614	VBRICK7 850FX 2TB RAID6(14+2)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80		\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5 5	VB7-850X-2TB-2R64U VB7-850X-2TB-4R57	VBRICK7 850FX 2TB RAID6(14+2) UPG VBRICK7 850FX 2TB 4RAID5(7+1)	\$2,867,915.00 \$2,389,930.00	ES-AF ES-AF	14% 14%	\$2,466,406.90 \$2,055,339.80	\$286,791.50 \$238,993.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$286,791.50 \$238,993.00
5	VB7-850X-2TB-4R57U	VBRICK7 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB7-85TF-1TB-2R57U	VBRICK7 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB7-85TF-1TB-2R64U	VBRICK7 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB7-85TF-1TB-4R57U	VBRICK7 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5 5	VB7-85TF-2TB-2R57U VB7-85TF-2TB-2R64U	VBRICK7 850F 2TB RAID5(7+1) TAA UPG VBRICK7 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00 \$2,537,195.00	ES-AF ES-AF	14% 14%	\$2,181,987.70	\$253,719.50 \$253,719.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253,719.50 \$253,719.50
5	VB7-85TF-2TB-2R64U VB7-85TF-2TB-4R57U	VBRICK7 850F 21B RAID5(14+2) TAA UPG VBRICK7 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF ES-AF	14%	\$2,181,987.70 \$2,181,987.70		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50 \$253,719.50
5	VB7-85TX-1TB-2R57U	VBRICK7 850FX 1TB RAID5(7+1) TAX 0FG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB7-85TX-1TB-2R64U	VBRICK7 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90		\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB7-85TX-1TB-4R57U	VBRICK7 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90		\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB7-85TX-2TB-2R57U	VBRICK7 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5 5	VB7-85TX-2TB-2R64U	VBRICK7 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF ES-AF	14% 14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$286,791.50
5 5	VB7-85TX-2TB-4R57U VB8-850F-1TB-2R57	VBRICK7 850FX 2TB 4RAID5(7+1) TAA UPG VBRICK8 850F 1TB RAID5(7+1)	\$2,867,915.00 \$1,214,330.00	ES-AF ES-AF	14% 14%	\$2,466,406.90 \$1,044,323.80	\$286,791.50 \$121,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$286,791.50 \$121,433.00
5	VB8-850F-1TB-2R57U	VBRICK8 850F 1TB RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB8-850F-1TB-2R614	VBRICK8 850F 1TB RAID6(14+2)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80		\$0.00	\$0.00	\$0.00	\$0.00	\$121,433.00
5	VB8-850F-1TB-2R64U	VBRICK8 850F 1TB RAID6(14+2) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB8-850F-1TB-4R57	VBRICK8 850F 1TB 4RAID5(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80		\$0.00	\$0.00	\$0.00	\$0.00	
5	VB8-850F-1TB-4R57U	VBRICK8 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB8-850F-2TB-2R57	VBRICK8 850F 2TB RAID5(7+1) VBRICK8 850F 2TB RAID5(7+1) UPG	\$2,114,330.00 \$2,537,195,00	ES-AF ES-AF	14% 14%	\$1,818,323.80 \$2,181,987,70		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$211,433.00 \$253,719.50
5 5	VB8-850F-2TB-2R57U VB8-850F-2TB-2R614	VBRICK8 850F 21B RAID5(7+1) UPG VBRICK8 850F 2TB RAID6(14+2)	\$2,537,195.00 \$2,114,330.00	ES-AF ES-AF	14%	\$2,181,987.70 \$1,818,323.80		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$253,719.50 \$211,433.00
5	VB8-850F-2TB-2R64U	VBRICK8 850F 2TB RAID6(14+2) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70		\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB8-850F-2TB-4R57	VBRICK8 850F 2TB 4RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80		\$0.00	\$0.00	\$0.00	\$0.00	
5	VB8-850F-2TB-4R57U	VBRICK8 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB8-850X-1TB-2R57	VBRICK8 850FX 1TB RAID5(7+1)	\$1,489,930.00		14%	\$1,281,339.80		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VB8-850X-1TB-2R57U	VBRICK8 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90		\$0.00	\$0.00	\$0.00	\$0.00	
5	VB8-850X-1TB-2R614 VB8-850X-1TB-2R64U	VBRICK8 850FX 1TB RAID6(14+2) VBRICK8 850X 1TB RAID6(14+2) UPG	\$1,489,930.00 \$1,787,915.00	ES-AF ES-AF	14% 14%	\$1,281,339.80 \$1,537,606.90		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
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BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB8-850X-1TB-4R57	VBRICK8 850FX 1TB 4RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148,993.00
5	VB8-850X-1TB-4R57U	VBRICK8 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90		\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5 5	VB8-850X-2TB-2R57 VB8-850X-2TB-2R57U	VBRICK8 850FX 2TB RAID5(7+1) VBRICK8 850FX 2TB RAID5(7+1) UPG	\$2,389,930.00 \$2,867,915.00	ES-AF ES-AF	14% 14%	\$2,055,339.80 \$2,466,406.90		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$238,993.00 \$286,791.50
5	VB8-850X-2TB-2R614	VBRICK8 850FX 2TB RAID6(14+2)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB8-850X-2TB-2R64U	VBRICK8 850FX 2TB RAID6(14+2) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB8-850X-2TB-4R57	VBRICK8 850FX 2TB 4RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,993.00
5	VB8-850X-2TB-4R57U	VBRICK8 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90		\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5 5	VB8-85TF-1TB-2R57U VB8-85TF-1TB-2R64U	VBRICK8 850F 1TB RAID5(7+1) TAA UPG VBRICK8 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195.00 \$1,457,195.00	ES-AF ES-AF	14% 14%	\$1,253,187.70 \$1,253,187.70		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$145,719.50 \$145,719.50
5	VB8-85TF-1TB-4R57U	VBRICK8 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70		\$0.00	\$0.00	\$0.00	\$0.00	\$145,719.50
5	VB8-85TF-2TB-2R57U	VBRICK8 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB8-85TF-2TB-2R64U	VBRICK8 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5	VB8-85TF-2TB-4R57U	VBRICK8 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$253,719.50
5 5	VB8-85TX-1TB-2R57U VB8-85TX-1TB-2R64U	VBRICK8 850FX 1TB RAID5(7+1) TAA UPG VBRICK8 850X 1TB RAID6(14+2) TAA UPG	\$1,787,915.00 \$1,787,915.00	ES-AF ES-AF	14% 14%	\$1,537,606.90 \$1,537,606.90	\$178,791.50 \$178,791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$178,791.50 \$178,791.50
5	VB8-85TX-1TB-4R57U	VBRICK8 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$178,791.50
5	VB8-85TX-2TB-2R57U	VBRICK8 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB8-85TX-2TB-2R64U	VBRICK8 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5	VB8-85TX-2TB-4R57U	VBRICK8 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF ES-AF	14% 14%	\$2,466,406.90	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$286,791.50
5 5	ZB1-450F-1TB-2R57 ZB1-450F-1TB-2R614	ZBRICK1 450F 1TB RAID5(7+1) ZBRICK1 450F 1TB RAID6(14+2)	\$1,192,035.00 \$1,192,035.00	ES-AF	14%	\$1,025,150.10 \$1,025,150.10		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$119,203.50 \$119,203.50
5	ZB1-450F-1TB-4R57	ZBRICK1 450F 1TB 4RAID5(7+1)	\$1,192,035.00	ES-AF	14%	\$1,025,150.10		\$0.00	\$0.00	\$0.00	\$0.00	\$119,203.50
5	ZB1-450F-2TB-2R57	ZBRICK1 450F 2TB RAID5(7+1)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10		\$0.00	\$0.00	\$0.00	\$0.00	\$209,203.50
5	ZB1-450F-2TB-2R614	ZBRICK1 450F 2TB RAID6(14+2)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10		\$0.00	\$0.00	\$0.00	\$0.00	\$209,203.50
5 5	ZB1-450F-2TB-4R57 ZB1-450X-1TB-2R57	ZBRICK1 450F 2TB 4RAID5(7+1) ZBRICK1 450FX 1TB RAID5(7+1)	\$2,092,035.00	ES-AF ES-AF	14% 14%	\$1,799,150.10		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$209,203.50
5	ZB1-450X-1TB-2R614	ZBRICK1 450FX 1TB RAID5(7+1) ZBRICK1 450FX 1TB RAID6(14+2)	\$1,465,725.00 \$1,465,725.00	ES-AF	14%	\$1,260,523.50 \$1,260,523.50		\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50 \$146,572.50
5	ZB1-450X-1TB-4R57	ZBRICK1 450FX 1TB 4RAID5(7+1)	\$1,465,725.00	ES-AF	14%	\$1,260,523.50		\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50
5	ZB1-450X-2TB-2R57	ZBRICK1 450FX 2TB RAID5(7+1)	\$2,365,725.00	ES-AF	14%	\$2,034,523.50		\$0.00	\$0.00	\$0.00	\$0.00	\$236,572.50
5	ZB1-450X-2TB-2R614	ZBRICK1 450FX 2TB RAID6(14+2)	\$2,365,725.00	ES-AF	14%	\$2,034,523.50		\$0.00	\$0.00	\$0.00	\$0.00	\$236,572.50
5 5	ZB1-450X-2TB-4R57 ZB1-850F-1TB-2R57	ZBRICK1 450FX 2TB 4RAID5(7+1) ZBRICK1 850F 1TB RAID5(7+1)	\$2,365,725.00 \$1,338,220.00	ES-AF ES-AF	14% 14%	\$2,034,523.50 \$1,150,869.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$236,572.50 \$133,822.00
5	ZB1-850F-1TB-2R614	ZBRICK1 850F 1TB RAIDS(7+1) ZBRICK1 850F 1TB RAID6(14+2)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20		\$0.00	\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB1-850F-1TB-4R57	ZBRICK1 850F 1TB 4RAID5(7+1)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20		\$0.00	\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB1-850F-2TB-2R57	ZBRICK1 850F 2TB RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223,822.00
5 5	ZB1-850F-2TB-2R614	ZBRICK1 850F 2TB RAID6(14+2)	\$2,238,220.00	ES-AF ES-AF	14% 14%	\$1,924,869.20	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223,822.00
5	ZB1-850F-2TB-4R57 ZB1-850X-1TB-2R57	ZBRICK1 850F 2TB 4RAID5(7+1) ZBRICK1 850FX 1TB RAID5(7+1)	\$2,238,220.00 \$1,613,825.00	ES-AF	14%	\$1,924,869.20 \$1,387,889.50	\$223,822.00 \$161,382.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$223,822.00 \$161,382.50
5	ZB1-850X-1TB-2R614	ZBRICK1 850FX 1TB RAID6(14+2)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50		\$0.00	\$0.00	\$0.00	\$0.00	\$161,382.50
5	ZB1-850X-1TB-4R57	ZBRICK1 850FX 1TB 4RAID5(7+1)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50		\$0.00	\$0.00	\$0.00	\$0.00	\$161,382.50
5	ZB1-850X-2TB-2R57	ZBRICK1 850FX 2TB RAID5(7+1)	\$2,513,825.00	ES-AF	14%	\$2,161,889.50		\$0.00	\$0.00	\$0.00	\$0.00	\$251,382.50
5 5	ZB1-850X-2TB-2R614 ZB1-850X-2TB-4R57	ZBRICK1 850FX 2TB RAID6(14+2) ZBRICK1 850FX 2TB 4RAID5(7+1)	\$2,513,825.00 \$2,513,825.00	ES-AF ES-AF	14% 14%	\$2,161,889.50 \$2,161,889.50	\$251,382.50 \$251,382.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$251,382.50 \$251,382.50
5	ZB2-450F-1TB-2R57	ZBRICK1 630FX 21B 4RAID3(1+1) ZBRICK2 450F 1TB RAID5(7+1)	\$1,192,035.00	ES-AF	14%	\$1,025,150.10		\$0.00	\$0.00	\$0.00	\$0.00	\$119,203.50
5	ZB2-450F-1TB-2R57U	ZBRICK2 450F 1TB RAID5(7+1) UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40		\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB2-450F-1TB-2R614	ZBRICK2 450F 1TB RAID6(14+2)	\$1,192,035.00	ES-AF	14%	\$1,025,150.10		\$0.00	\$0.00	\$0.00	\$0.00	\$119,203.50
5 5	ZB2-450F-1TB-2R64U	ZBRICK2 450F 1TB RAID6(14+2) UPG	\$1,430,440.00	ES-AF	14% 14%	\$1,230,178.40		\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5 5	ZB2-450F-1TB-4R57 ZB2-450F-1TB-4R57U	ZBRICK2 450F 1TB 4RAID5(7+1) ZBRICK2 450F 1TB 4RAID5(7+1) UPG	\$1,192,035.00 \$1,430,440.00	ES-AF ES-AF	14%	\$1,025,150.10 \$1,230,178.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$119,203.50 \$143,044.00
5	ZB2-450F-2TB-2R57	ZBRICK2 450F 2TB RAID5(7+1)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10		\$0.00	\$0.00	\$0.00	\$0.00	\$209,203.50
5	ZB2-450F-2TB-2R57U	ZBRICK2 450F 2TB RAID5(7+1) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB2-450F-2TB-2R614	ZBRICK2 450F 2TB RAID6(14+2)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10		\$0.00	\$0.00	\$0.00	\$0.00	\$209,203.50
5 5	ZB2-450F-2TB-2R64U ZB2-450F-2TB-4R57	ZBRICK2 450F 2TB RAID6(14+2) UPG ZBRICK2 450F 2TB 4RAID5(7+1)	\$2,510,440.00 \$2,092,035.00	ES-AF ES-AF	14% 14%	\$2,158,978.40 \$1,799,150.10		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$251,044.00 \$209,203.50
5	ZB2-450F-2TB-4R57U	ZBRICK2 450F 2TB 4RAID5((+1) ZBRICK2 450F 2TB 4RAID5(7+1) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40		\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB2-450X-1TB-2R57	ZBRICK2 450FX 1TB RAID5(7+1)	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50
5	ZB2-450X-1TB-2R57U	ZBRICK2 450FX 1TB RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20		\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB2-450X-1TB-2R614	ZBRICK2 450FX 1TB RAID6(14+2) ZBRICK2 450FX 1TB RAID6(14+2) LIPG	\$1,465,725.00	ES-AF	14%	\$1,260,523.50 \$1,512,628.20		\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50 \$175.887.00
5 5	ZB2-450X-1TB-2R64U ZB2-450X-1TB-4R57	ZBRICK2 450FX 1TB RAID6(14+2) UPG ZBRICK2 450FX 1TB 4RAID5(7+1)	\$1,758,870.00 \$1,465,725.00	ES-AF ES-AF	14% 14%	\$1,512,628.20 \$1,260,523.50	\$175,887.00 \$146.572.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$175,887.00 \$146,572.50
5	ZB2-450X-1TB-4R57U	ZBRICK2 450FX 1TB 4RAID5(7+1) ZBRICK2 450FX 1TB 4RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB2-450X-2TB-2R57	ZBRICK2 450FX 2TB RAID5(7+1)	\$2,365,725.00	ES-AF	14%	\$2,034,523.50	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$236,572.50
5	ZB2-450X-2TB-2R57U	ZBRICK2 450FX 2TB RAID5(7+1) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00
5	ZB2-450X-2TB-2R614	ZBRICK2 450FX 2TB RAID6(14+2) ZBRICK2 450FX 2TB RAID6(14+2) UPG	\$2,365,725.00	ES-AF	14% 14%	\$2,034,523.50	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$236,572.50
5 5	ZB2-450X-2TB-2R64U ZB2-450X-2TB-4R57	ZBRICK2 450FX 2TB RAID5(14+2) UPG ZBRICK2 450FX 2TB 4RAID5(7+1)	\$2,838,870.00 \$2,365,725.00	ES-AF ES-AF	14%	\$2,441,428.20 \$2,034,523.50		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$283,887.00 \$236,572.50
5		ZBRICK2 450FX 2TB 4RAID5(7+1) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20		\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00
5	ZB2-45TF-1TB-2R57U	ZBRICK2 450F 1TB RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB2-45TF-1TB-2R64U	ZBRICK2 450F 1TB RAID6(14+2) TAA UPG	\$1,430,440.00		14%	\$1,230,178.40		\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB2-45TF-1TB-4R57U	ZBRICK2 450F 1TB 4RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40		\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5 5	ZB2-45TF-2TB-2R57U ZB2-45TF-2TB-2R64U	ZBRICK2 450F 2TB RAID5(7+1) TAA UPG ZBRICK2 450F 2TB RAID6(14+2) TAA UPG	\$2,510,440.00 \$2,510,440.00	ES-AF ES-AF	14% 14%	\$2,158,978.40 \$2,158,978.40		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$251,044.00 \$251,044.00
5	ZB2-45TF-2TB-4R57U	ZBRICK2 450F 2TB 4RAID5(7+1) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40		\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB2-45TX-1TB-2R57U	ZBRICK2 450FX 1TB RAID5(7+1) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB2-45TX-1TB-2R64U	ZBRICK2 450FX 1TB RAID6(14+2) TAA UPG	\$1,758,870.00		14%	\$1,512,628.20		\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5 5		ZBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG ZBRICK2 450FX 2TB RAID5(7+1) TAA UPG	\$1,758,870.00 \$2,838,870.00		14% 14%	\$1,512,628.20 \$2,441,428.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$175,887.00 \$283,887.00
5		ZBRICK2 450FX 2TB RAID6(14+2) TAA UPG	\$2,838,870.00		14%	\$2,441,428.20		\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ZB2-45TX-2TB-4R57U	ZBRICK2 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,838,870.00		14%	\$2,441,428.20	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00
5 5	ZB2-850F-1TB-2R57 ZB2-850F-1TB-2R57U	ZBRICK2 850F 1TB RAID5(7+1) ZBRICK2 850F 1TB RAID5(7+1) UPG	\$1,338,220.00 \$1,605,865.00		14% 14%	\$1,150,869.20 \$1,381,043.90	\$133,822.00 \$160,586.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133,822.00 \$160,586.50
5	ZB2-850F-1TB-2R614	ZBRICK2 850F 1TB RAID6(14+2)	\$1,338,220.00		14%	\$1,150,869.20	\$133.822.00		\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB2-850F-1TB-2R64U	ZBRICK2 850F 1TB RAID6(14+2) UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB2-850F-1TB-4R57	ZBRICK2 850F 1TB 4RAID5(7+1)	\$1,338,220.00		14%	\$1,150,869.20	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB2-850F-1TB-4R57U	ZBRICK2 850F 1TB 4RAID5(7+1) UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50		\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB2-850F-2TB-2R57	ZBRICK2 850F 2TB RAID5(7+1)	\$2,238,220.00		14%	\$1,924,869.20	\$223,822.00		\$0.00	\$0.00	\$0.00	\$223,822.00
5 5	ZB2-850F-2TB-2R57U ZB2-850F-2TB-2R614	ZBRICK2 850F 2TB RAID5(7+1) UPG ZBRICK2 850F 2TB RAID6(14+2)	\$2,685,865.00 \$2,238,220.00		14% 14%	\$2,309,843.90 \$1,924,869.20	\$268,586.50 \$223,822.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$268,586.50 \$223,822.00
5	ZB2-850F-2TB-2R64U	ZBRICK2 850F 2TB RAID6(14+2) UPG	\$2,685,865.00		14%	\$2,309,843,90	\$268,586.50		\$0.00	\$0.00	\$0.00	\$268,586,50
5	ZB2-850F-2TB-4R57	ZBRICK2 850F 2TB 4RAID5(7+1)	\$2,238,220.00		14%	\$1,924,869.20	\$223,822.00		\$0.00	\$0.00	\$0.00	\$223,822.00
5	ZB2-850F-2TB-4R57U	ZBRICK2 850F 2TB 4RAID5(7+1) UPG	\$2,685,865.00		14%	\$2,309,843.90	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
5	ZB2-850X-1TB-2R57	ZBRICK2 850FX 1TB RAID5(7+1)	\$1,613,825.00		14%	\$1,387,889.50	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$161,382.50
5	ZB2-850X-1TB-2R57U	ZBRICK2 850FX 1TB RAID5(7+1) UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5 5	ZB2-850X-1TB-2R614 ZB2-850X-1TB-2R64U	ZBRICK2 850FX 1TB RAID6(14+2) ZBRICK2 850FX 1TB RAID6(14+2) UPG	\$1,613,825.00 \$1,936,590.00		14% 14%	\$1,387,889.50 \$1,665,467.40	\$161,382.50 \$193,659.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161,382.50 \$193,659.00
5	ZB2-850X-1TB-4R57	ZBRICK2 850FX 1TB 4RAID5(7+1)	\$1,613,825.00		14%	\$1,387,889,50	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$161.382.50
5	ZB2-850X-1TB-4R57U	ZBRICK2 850FX 1TB 4RAID5(7+1) UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB2-850X-2TB-2R57	ZBRICK2 850FX 2TB RAID5(7+1)	\$2,513,825.00		14%	\$2,161,889.50	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$251,382.50
5	ZB2-850X-2TB-2R57U	ZBRICK2 850FX 2TB RAID5(7+1) UPG	\$3,016,590.00		14%	\$2,594,267.40	\$301,659.00		\$0.00	\$0.00	\$0.00	\$301,659.00
5	ZB2-850X-2TB-2R614	ZBRICK2 850FX 2TB RAID6(14+2)	\$2,513,825.00		14%	\$2,161,889.50	\$251,382.50		\$0.00	\$0.00	\$0.00	\$251,382.50
5 5	ZB2-850X-2TB-2R64U ZB2-850X-2TB-4R57	ZBRICK2 850FX 2TB RAID6(14+2) UPG ZBRICK2 850FX 2TB 4RAID5(7+1)	\$3,016,590.00 \$2,513,825.00		14% 14%	\$2,594,267.40 \$2,161,889.50	\$301,659.00 \$251,382.50		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$301,659.00 \$251,382.50
5	ZB2-850X-2TB-4R57U	ZBRICK2 850FX 2TB 4RAID5(7+1) ZBRICK2 850FX 2TB 4RAID5(7+1) UPG	\$3,016,590.00		14%	\$2,594,267.40	\$301,659.00		\$0.00	\$0.00	\$0.00	\$301,659.00
5	ZB2-85TF-1TB-2R57U	ZBRICK2 850F 1TB RAID5(7+1) TAA UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB2-85TF-1TB-2R64U	ZBRICK2 850F 1TB RAID6(14+2) TAA UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB2-85TF-1TB-4R57U	ZBRICK2 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50		\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB2-85TF-2TB-2R57U ZB2-85TF-2TB-2R64U	ZBRICK2 850F 2TB RAID5(7+1) TAA UPG ZBRICK2 850F 2TB RAID6(14+2) TAA UPG	\$2,685,865.00		14%	\$2,309,843.90	\$268,586.50		\$0.00	\$0.00	\$0.00	\$268,586.50
5 5	ZB2-85TF-2TB-2R64U ZB2-85TF-2TB-4R57U	ZBRICK2 850F 2TB 4RAID5(7+1) TAA UPG ZBRICK2 850F 2TB 4RAID5(7+1) TAA UPG	\$2,685,865.00 \$2,685,865.00		14% 14%	\$2,309,843.90 \$2,309,843.90	\$268,586.50 \$268,586.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$268,586.50 \$268,586.50
5	ZB2-85TX-1TB-2R57U	ZBRICK2 850FX 1TB RAID5(7+1) TAA UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00		\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB2-85TX-1TB-2R64U	ZBRICK2 850FX 1TB RAID6(14+2) TAA UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00		\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB2-85TX-1TB-4R57U	ZBRICK2 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB2-85TX-2TB-2R57U	ZBRICK2 850FX 2TB RAID5(7+1) TAA UPG	\$3,016,590.00		14%	\$2,594,267.40	\$301,659.00		\$0.00	\$0.00	\$0.00	\$301,659.00
5 5	ZB2-85TX-2TB-2R64U	ZBRICK2 850FX 2TB RAID6(14+2) TAA UPG	\$3,016,590.00		14% 14%	\$2,594,267.40	\$301,659.00 \$301,659.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$301,659.00 \$301,659.00
5	ZB2-85TX-2TB-4R57U ZB3-450F-1TB-2R57	ZBRICK2 850FX 2TB 4RAID5(7+1) TAA UPG ZBRICK3 450F 1TB RAID5(7+1)	\$3,016,590.00 \$1,192,035.00		14%	\$2,594,267.40 \$1,025,150.10	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$119,203.50
5	ZB3-450F-1TB-2R57U	ZBRICK3 450F 1TB RAID5(7+1) UPG	\$1,430,440.00		14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB3-450F-1TB-2R614	ZBRICK3 450F 1TB RAID6(14+2)	\$1,192,035.00		14%	\$1,025,150.10	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$119,203.50
5	ZB3-450F-1TB-2R64U	ZBRICK3 450F 1TB RAID6(14+2) UPG	\$1,430,440.00		14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB3-450F-1TB-4R57	ZBRICK3 450F 1TB 4RAID5(7+1)	\$1,192,035.00		14%	\$1,025,150.10	\$119,203.50		\$0.00	\$0.00	\$0.00	\$119,203.50
5 5	ZB3-450F-1TB-4R57U ZB3-450F-2TB-2R57	ZBRICK3 450F 1TB 4RAID5(7+1) UPG ZBRICK3 450F 2TB RAID5(7+1)	\$1,430,440.00 \$2,092,035.00		14% 14%	\$1,230,178.40 \$1,799,150.10	\$143,044.00 \$209,203.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$143,044.00 \$209,203.50
5	ZB3-450F-2TB-2R57U	ZBRICK3 450F 2TB RAID5(7+1) UPG	\$2,510,440.00		14%	\$2,158,978.40	\$251,044.00		\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB3-450F-2TB-2R614	ZBRICK3 450F 2TB RAID6(14+2)	\$2,092,035.00		14%	\$1,799,150.10	\$209,203.50		\$0.00	\$0.00	\$0.00	\$209,203.50
5	ZB3-450F-2TB-2R64U	ZBRICK3 450F 2TB RAID6(14+2) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB3-450F-2TB-4R57	ZBRICK3 450F 2TB 4RAID5(7+1)	\$2,092,035.00		14%	\$1,799,150.10	\$209,203.50		\$0.00	\$0.00	\$0.00	\$209,203.50
5	ZB3-450F-2TB-4R57U	ZBRICK3 450F 2TB 4RAID5(7+1) UPG	\$2,510,440.00		14%	\$2,158,978.40	\$251,044.00		\$0.00	\$0.00	\$0.00	\$251,044.00
5 5	ZB3-450X-1TB-2R57 ZB3-450X-1TB-2R57U	ZBRICK3 450FX 1TB RAID5(7+1) ZBRICK3 450FX 1TB RAID5(7+1) UPG	\$1,465,725.00 \$1,758,870.00		14% 14%	\$1,260,523.50 \$1,512,628.20	\$146,572.50 \$175,887.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$146,572.50 \$175,887.00
5	ZB3-450X-1TB-2R614	ZBRICK3 450FX 1TB RAID5(7+1) 0FG ZBRICK3 450FX 1TB RAID6(14+2)	\$1,465,725.00		14%	\$1,260,523.50	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50
5	ZB3-450X-1TB-2R64U	ZBRICK3 450FX 1TB RAID6(14+2) UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00		\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB3-450X-1TB-4R57	ZBRICK3 450FX 1TB 4RAID5(7+1)	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50
5	ZB3-450X-1TB-4R57U	ZBRICK3 450FX 1TB 4RAID5(7+1) UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5 5	ZB3-450X-2TB-2R57 ZB3-450X-2TB-2R57U	ZBRICK3 450FX 2TB RAID5(7+1) ZBRICK3 450FX 2TB RAID5(7+1) UPG	\$2,365,725.00		14% 14%	\$2,034,523.50 \$2,441,428.20	\$236,572.50 \$283,887.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$236,572.50 \$283,887.00
5	ZB3-450X-2TB-2R614	ZBRICK3 450FX 21B RAID5(7+1) UPG ZBRICK3 450FX 2TB RAID6(14+2)	\$2,838,870.00 \$2,365,725.00		14%	\$2,441,428.20 \$2,034,523.50	\$283,887.00		\$0.00	\$0.00	\$0.00	\$283,887.00 \$236,572.50
5	ZB3-450X-2TB-2R64U	ZBRICK3 450FX 2TB RAID6(14+2) UPG	\$2,838,870.00		14%	\$2,441,428.20	\$283,887.00		\$0.00	\$0.00	\$0.00	\$283,887.00
5	ZB3-450X-2TB-4R57	ZBRICK3 450FX 2TB 4RAID5(7+1)	\$2,365,725.00		14%	\$2,034,523.50	\$236,572.50		\$0.00	\$0.00	\$0.00	\$236,572.50
5	ZB3-450X-2TB-4R57U	ZBRICK3 450FX 2TB 4RAID5(7+1) UPG	\$2,838,870.00		14%	\$2,441,428.20	\$283,887.00		\$0.00	\$0.00	\$0.00	\$283,887.00
5	ZB3-45TF-1TB-2R57U	ZBRICK3 450F 1TB RAID5(7+1) TAA UPG	\$1,430,440.00		14%	\$1,230,178.40	\$143,044.00		\$0.00	\$0.00	\$0.00	\$143,044.00
5 5	ZB3-45TF-1TB-2R64U	ZBRICK3 450F 1TB RAID6(14+2) TAA UPG	\$1,430,440.00		14% 14%	\$1,230,178.40	\$143,044.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$143,044.00
5 5	ZB3-45TF-1TB-4R57U ZB3-45TF-2TB-2R57U	ZBRICK3 450F 1TB 4RAID5(7+1) TAA UPG ZBRICK3 450F 2TB RAID5(7+1) TAA UPG	\$1,430,440.00 \$2,510,440.00		14%	\$1,230,178.40 \$2,158,978.40	\$143,044.00 \$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00 \$251,044.00
5	ZB3-45TF-2TB-2R64U	ZBRICK3 450F 2TB RAID5(1+1) TAA UPG	\$2,510,440.00		14%	\$2,158,978.40	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB3-45TF-2TB-4R57U	ZBRICK3 450F 2TB 4RAID5(7+1) TAA UPG	\$2,510,440.00		14%	\$2,158,978.40	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5		ZBRICK3 450FX 1TB RAID5(7+1) TAA UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB3-45TX-1TB-2R64U	ZBRICK3 450FX 1TB RAID6(14+2) TAA UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB3-45TX-1TB-4R57U	ZBRICK3 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00		\$0.00	\$0.00	\$0.00	\$175,887.00
5 5	ZB3-45TX-2TB-2R57U ZB3-45TX-2TB-2R64U	ZBRICK3 450FX 2TB RAID5(7+1) TAA UPG ZBRICK3 450FX 2TB RAID6(14+2) TAA UPG	\$2,838,870.00 \$2,838,870.00		14% 14%	\$2,441,428.20 \$2,441,428.20	\$283,887.00 \$283.887.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$283,887.00 \$283,887.00
5	ZB3-45TX-2TB-4R57U	ZBRICK3 450FX 2TB RAID6(14+2) TAA 0PG ZBRICK3 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,838,870.00		14%	\$2,441,428.20	\$283,887.00		\$0.00	\$0.00	\$0.00	\$283,887.00
5	ZB3-850F-1TB-2R57	ZBRICK3 850F 1TB RAID5(7+1)	\$1,338,220.00		14%	\$1,150,869.20	\$133,822.00		\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB3-850F-1TB-2R57U	ZBRICK3 850F 1TB RAID5(7+1) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB3-850F-1TB-2R614	ZBRICK3 850F 1TB RAID6(14+2)	\$1,338,220.00		14%	\$1,150,869.20	\$133,822.00		\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB3-850F-1TB-2R64U	ZBRICK3 850F 1TB RAID6(14+2) UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50		\$0.00	\$0.00	\$0.00	\$160,586.50
5 5	ZB3-850F-1TB-4R57 ZB3-850F-1TB-4R57U	ZBRICK3 850F 1TB 4RAID5(7+1) ZBRICK3 850F 1TB 4RAID5(7+1) UPG	\$1,338,220.00 \$1,605,865.00		14% 14%	\$1,150,869.20 \$1,381,043.90	\$133,822.00 \$160,586.50		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133,822.00 \$160,586.50
J			ψ.,300,003.00	20-711	. 770	ψ1,001,040.30	ψ.00,000.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ.00,000.00

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ZB3-850F-2TB-2R57	ZBRICK3 850F 2TB RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223,822.00
5	ZB3-850F-2TB-2R57U	ZBRICK3 850F 2TB RAID5(7+1) UPG	\$2,685,865.00		14%	\$2,309,843.90	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
5 5	ZB3-850F-2TB-2R614 ZB3-850F-2TB-2R64U	ZBRICK3 850F 2TB RAID6(14+2) ZBRICK3 850F 2TB RAID6(14+2) UPG	\$2,238,220.00 \$2,685,865.00		14% 14%	\$1,924,869.20 \$2,309,843.90	\$223,822.00 \$268,586.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$223,822.00 \$268,586.50
5	ZB3-850F-2TB-4R57	ZBRICK3 850F 2TB 4RAID5(14+2) 0FG ZBRICK3 850F 2TB 4RAID5(7+1)	\$2,003,003.00		14%	\$1,924,869.20	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223,822.00
5	ZB3-850F-2TB-4R57U	ZBRICK3 850F 2TB 4RAID5(7+1) UPG	\$2,685,865.00	ES-AF	14%	\$2,309,843.90	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
5	ZB3-850X-1TB-2R57	ZBRICK3 850FX 1TB RAID5(7+1)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$161,382.50
5	ZB3-850X-1TB-2R57U	ZBRICK3 850FX 1TB RAID5(7+1) UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB3-850X-1TB-2R614	ZBRICK3 850FX 1TB RAID6(14+2)	\$1,613,825.00		14%	\$1,387,889.50	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$161,382.50
5 5	ZB3-850X-1TB-2R64U ZB3-850X-1TB-4R57	ZBRICK3 850FX 1TB RAID6(14+2) UPG ZBRICK3 850FX 1TB 4RAID5(7+1)	\$1,936,590.00 \$1,613,825.00		14% 14%	\$1,665,467.40 \$1,387,889.50	\$193,659.00 \$161,382.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$193,659.00 \$161,382.50
5	ZB3-850X-1TB-4R57U	ZBRICK3 850FX 1TB 4RAID5(7+1) UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB3-850X-2TB-2R57	ZBRICK3 850FX 2TB RAID5(7+1)	\$2,513,825.00		14%	\$2,161,889.50	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$251,382.50
5	ZB3-850X-2TB-2R57U	ZBRICK3 850FX 2TB RAID5(7+1) UPG	\$3,016,590.00		14%	\$2,594,267.40	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301,659.00
5	ZB3-850X-2TB-2R614	ZBRICK3 850FX 2TB RAID6(14+2)	\$2,513,825.00		14%	\$2,161,889.50	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$251,382.50
5 5	ZB3-850X-2TB-2R64U ZB3-850X-2TB-4R57	ZBRICK3 850FX 2TB RAID6(14+2) UPG ZBRICK3 850FX 2TB 4RAID5(7+1)	\$3,016,590.00 \$2,513,825.00		14% 14%	\$2,594,267.40 \$2,161,889.50	\$301,659.00 \$251,382.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$301,659.00 \$251,382.50
5	ZB3-850X-2TB-4R57U	ZBRICK3 850FX 2TB 4RAID5(7+1) ZBRICK3 850FX 2TB 4RAID5(7+1) UPG	\$3,016,590.00		14%	\$2,594,267.40	\$301.659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301,659.00
5	ZB3-85TF-1TB-2R57U	ZBRICK3 850F 1TB RAID5(7+1) TAA UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB3-85TF-1TB-2R64U	ZBRICK3 850F 1TB RAID6(14+2) TAA UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB3-85TF-1TB-4R57U	ZBRICK3 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB3-85TF-2TB-2R57U	ZBRICK3 850F 2TB RAID5(7+1) TAA UPG	\$2,685,865.00		14%	\$2,309,843.90	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
5 5	ZB3-85TF-2TB-2R64U ZB3-85TF-2TB-4R57U	ZBRICK3 850F 2TB RAID6(14+2) TAA UPG	\$2,685,865.00 \$2,685,865.00		14% 14%	\$2,309,843.90	\$268,586.50 \$268,586.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$268,586.50 \$268,586.50
5	ZB3-85TX-1TB-2R57U	ZBRICK3 850F 2TB 4RAID5(7+1) TAA UPG ZBRICK3 850FX 1TB RAID5(7+1) TAA UPG	\$1,936,590.00		14%	\$2,309,843.90 \$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB3-85TX-1TB-2R64U	ZBRICK3 850FX 1TB RAID6(14+2) TAA UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB3-85TX-1TB-4R57U	ZBRICK3 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936,590.00		14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB3-85TX-2TB-2R57U	ZBRICK3 850FX 2TB RAID5(7+1) TAA UPG	\$3,016,590.00		14%	\$2,594,267.40	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301,659.00
5	ZB3-85TX-2TB-2R64U	ZBRICK3 850FX 2TB RAID6(14+2) TAA UPG	\$3,016,590.00		14%	\$2,594,267.40	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301,659.00
5 5	ZB3-85TX-2TB-4R57U ZB4-450F-1TB-2R57	ZBRICK3 850FX 2TB 4RAID5(7+1) TAA UPG ZBRICK4 450F 1TB RAID5(7+1)	\$3,016,590.00 \$1,192,035.00	ES-AF ES-AF	14% 14%	\$2,594,267.40 \$1,025,150.10	\$301,659.00 \$119,203.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$301,659.00 \$119,203.50
5	ZB4-450F-1TB-2R57U	ZBRICK4 450F 1TB RAID5(7+1) UPG	\$1,430,440.00		14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB4-450F-1TB-2R614	ZBRICK4 450F 1TB RAID6(14+2)	\$1,192,035.00		14%	\$1,025,150.10	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$119,203.50
5	ZB4-450F-1TB-2R64U	ZBRICK4 450F 1TB RAID6(14+2) UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB4-450F-1TB-4R57	ZBRICK4 450F 1TB 4RAID5(7+1)	\$1,192,035.00		14%	\$1,025,150.10	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$119,203.50
5	ZB4-450F-1TB-4R57U	ZBRICK4 450F 1TB 4RAID5(7+1) UPG	\$1,430,440.00		14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5 5	ZB4-450F-2TB-2R57 ZB4-450F-2TB-2R57U	ZBRICK4 450F 2TB RAID5(7+1) ZBRICK4 450F 2TB RAID5(7+1) UPG	\$2,092,035.00 \$2,510,440.00		14% 14%	\$1,799,150.10 \$2,158,978.40	\$209,203.50 \$251,044.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$209,203.50 \$251.044.00
5	ZB4-450F-2TB-2R614	ZBRICK4 450F 2TB RAID5((71) 0FG ZBRICK4 450F 2TB RAID6(14+2)	\$2,092,035.00		14%	\$1,799,150.10	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$209,203.50
5	ZB4-450F-2TB-2R64U	ZBRICK4 450F 2TB RAID6(14+2) UPG	\$2,510,440.00		14%	\$2,158,978.40	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB4-450F-2TB-4R57	ZBRICK4 450F 2TB 4RAID5(7+1)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$209,203.50
5	ZB4-450F-2TB-4R57U	ZBRICK4 450F 2TB 4RAID5(7+1) UPG	\$2,510,440.00		14%	\$2,158,978.40	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB4-450X-1TB-2R57	ZBRICK4 450FX 1TB RAID5(7+1)	\$1,465,725.00		14%	\$1,260,523.50	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50
5 5	ZB4-450X-1TB-2R57U ZB4-450X-1TB-2R614	ZBRICK4 450FX 1TB RAID5(7+1) UPG ZBRICK4 450FX 1TB RAID6(14+2)	\$1,758,870.00 \$1,465,725.00		14% 14%	\$1,512,628.20 \$1,260,523.50	\$175,887.00 \$146,572.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$175,887.00 \$146,572.50
5	ZB4-450X-1TB-2R64U	ZBRICK4 450FX 1TB RAID6(14+2) UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB4-450X-1TB-4R57	ZBRICK4 450FX 1TB 4RAID5(7+1)	\$1,465,725.00		14%	\$1,260,523.50	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$146,572.50
5	ZB4-450X-1TB-4R57U	ZBRICK4 450FX 1TB 4RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB4-450X-2TB-2R57	ZBRICK4 450FX 2TB RAID5(7+1)	\$2,365,725.00		14%	\$2,034,523.50	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$236,572.50
5 5	ZB4-450X-2TB-2R57U	ZBRICK4 450FX 2TB RAID5(7+1) UPG	\$2,838,870.00		14%	\$2,441,428.20	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00
5	ZB4-450X-2TB-2R614 ZB4-450X-2TB-2R64U	ZBRICK4 450FX 2TB RAID6(14+2) ZBRICK4 450FX 2TB RAID6(14+2) UPG	\$2,365,725.00 \$2,838,870.00		14% 14%	\$2,034,523.50 \$2,441,428.20	\$236,572.50 \$283,887.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$236,572.50 \$283,887.00
5	ZB4-450X-2TB-4R57	ZBRICK4 450FX 2TB 4RAID5(1+12) 01 G	\$2,365,725.00		14%	\$2,034,523.50	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$236,572.50
5	ZB4-450X-2TB-4R57U	ZBRICK4 450FX 2TB 4RAID5(7+1) UPG	\$2,838,870.00		14%	\$2,441,428.20	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00
5	ZB4-45TF-1TB-2R57U	ZBRICK4 450F 1TB RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB4-45TF-1TB-2R64U	ZBRICK4 450F 1TB RAID6(14+2) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5	ZB4-45TF-1TB-4R57U	ZBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	\$1,430,440.00		14%	\$1,230,178.40	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,044.00
5 5	ZB4-45TF-2TB-2R57U ZB4-45TF-2TB-2R64U	ZBRICK4 450F 2TB RAID5(7+1) TAA UPG ZBRICK4 450F 2TB RAID6(14+2) TAA UPG	\$2,510,440.00 \$2,510,440.00		14% 14%	\$2,158,978.40 \$2,158,978.40	\$251,044.00 \$251,044.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$251,044.00 \$251,044.00
5	ZB4-45TF-2TB-4R57U	ZBRICK4 450F 2TB KAID5(14+2) TAA UPG ZBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	\$2,510,440.00		14%	\$2,158,978.40	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,044.00
5	ZB4-45TX-1TB-2R57U	ZBRICK4 450FX 1TB RAID5(7+1) TAA UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB4-45TX-1TB-2R64U	ZBRICK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB4-45TX-1TB-4R57U	ZBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,758,870.00		14%	\$1,512,628.20	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175,887.00
5	ZB4-45TX-2TB-2R57U	ZBRICK4 450FX 2TB RAID5(7+1) TAA UPG	\$2,838,870.00		14%	\$2,441,428.20	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00
5 5	ZB4-45TX-2TB-2R64U ZB4-45TX-2TB-4R57U	ZBRICK4 450FX 2TB RAID6(14+2) TAA UPG ZBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,838,870.00		14% 14%	\$2,441,428.20	\$283,887.00 \$283,887.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$283,887.00
5 5	ZB4-451X-21B-4R57U ZB4-850F-1TB-2R57	ZBRICK4 450FX 21B 4RAID5(7+1) TAA UPG ZBRICK4 850F 1TB RAID5(7+1)	\$2,838,870.00 \$1,338,220.00	ES-AF ES-AF	14%	\$2,441,428.20 \$1,150,869.20	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283,887.00 \$133,822.00
5	ZB4-850F-1TB-2R57U	ZBRICK4 850F 1TB RAID5(7+1) UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB4-850F-1TB-2R614	ZBRICK4 850F 1TB RAID6(14+2)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB4-850F-1TB-2R64U	ZBRICK4 850F 1TB RAID6(14+2) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5	ZB4-850F-1TB-4R57	ZBRICK4 850F 1TB 4RAID5(7+1)	\$1,338,220.00		14%	\$1,150,869.20	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133,822.00
5	ZB4-850F-1TB-4R57U	ZBRICK4 850F 1TB 4RAID5(7+1) UPG	\$1,605,865.00		14%	\$1,381,043.90	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$160,586.50
5 5	ZB4-850F-2TB-2R57	ZBRICK4 850F 2TB RAID5(7+1) ZBRICK4 850F 2TB RAID5(7+1) UPG	\$2,238,220.00		14% 14%	\$1,924,869.20 \$2,309,843.90	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223,822.00
5 5	ZB4-850F-2TB-2R57U ZB4-850F-2TB-2R614	ZBRICK4 850F 2TB RAID5(7+1) UPG ZBRICK4 850F 2TB RAID6(14+2)	\$2,685,865.00 \$2,238,220.00		14%	\$2,309,843.90 \$1,924,869.20	\$268,586.50 \$223.822.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$268,586.50 \$223,822.00
5	ZB4-850F-2TB-2R64U	ZBRICK4 850F 2TB RAID6(14+2) ZBRICK4 850F 2TB RAID6(14+2) UPG	\$2,685,865.00		14%	\$2,309,843.90	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
5	ZB4-850F-2TB-4R57	ZBRICK4 850F 2TB 4RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223,822.00
5	ZB4-850F-2TB-4R57U	ZBRICK4 850F 2TB 4RAID5(7+1) UPG	\$2,685,865.00		14%	\$2,309,843.90	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
5	ZB4-850X-1TB-2R57	ZBRICK4 850FX 1TB RAID5(7+1)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$161,382.50

Part						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
March 1987   Mar	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
\$ 244800 TH 24400 ZH													\$193,659.00
1.1   1.1   1.2													\$161,382.50
1.0													\$161,382.50
\$ 24-00-00-00-00-00-00-00-00-00-00-00-00-00													\$193,659.00
Section   Proceed	5		ZBRICK4 850FX 2TB RAID5(7+1)			14%							\$251,382.50
Column   C	5			\$3,016,590.00					\$0.00	\$0.00	\$0.00	\$0.00	\$301,659.00
Section   Company   Comp													\$251,382.50
Pre-Note-Time   Pro-Note and Pro-Note   Pr													\$301,659.00 \$251,382.50
2 Part													\$301,659.00
Section   Company   Comp	-												\$160,586.50
Color	5	ZB4-85TF-1TB-2R64U	ZBRICK4 850F 1TB RAID6(14+2) TAA UPG	\$1,605,865.00									\$160,586.50
2   20-607-17-18-2000   20-00-200-200-200-200-200-200-200-200-2	-												\$160,586.50
2 Martin File Medical   1 Ma	-												\$268,586.50
5 7 A-6-87T-173-6F3U 7 375CLA 688TY TERRAD(FF) 174-14 LPC													\$268,586.50
Color													\$193,659.00
2 Med 67 KT 12 SPICE	5	ZB4-85TX-1TB-2R64U	ZBRICK4 850FX 1TB RAID6(14+2) TAA UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
Description													\$193,659.00
Section   Column													\$301,659.00
State Service   Teacher													\$301,659.00 \$301,659.00
Secretary   Company   Co													\$133,822.00
Second Column   Col													\$160,586.50
5 ZB-6400F-178-6477 ZBB-0500 600F-178-6470-179-179-179-179-179-179-179-179-179-179	5		ZBRICK5 850F 1TB RAID6(14+2)			14%			\$0.00	\$0.00	\$0.00	\$0.00	\$133,822.00
5 ZSS-SSF-11-MERTY ZBMC-CS SSF-11 REPROEPLY-1) UPG 12-ZBMC-CS SSF-11 REPROEPLY-1) UPG 12-ZBMC-CS SSF-11 REPROEPLY-2) 12-ZBMC	-												\$160,586.50
5 ZBS-SSP-TR-PERT ZBBCC SSP-TE PERBEC**11	-												\$133,822.00
5 Z88-590-72-2-2673 Z8FNCKS 597 T2 FRANCY (**) UPG \$2,285,2600 ES-AF 14% \$2,308,643.0 \$20,0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$													\$160,586.50 \$223,822.00
5 284-5867-78-78-78-78-78  2784-5867-78-78-78-78-78  2784-5867-78-78-78-78-78  2784-5867-78-78-78-78-78  2784-5867-78-78-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78-78  2784-5867-78-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-5867-78-78-78  2784-586	-												\$268,586.50
STER-SED-TITE-SETTED   TRANSPORT   TRANS													\$223,822.00
Separation   Sep	5	ZB5-850F-2TB-2R64U			ES-AF	14%		\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
Separate													\$223,822.00
SB-SENT-TE-PRIVE   ZBIRCKS SERVIT TE PRINCY   ZBIRCKS SERVIT TE PRINCY   ZBIRCKS SERVIT TE PRINCY   SBIRCKS SERVIT TE PRINCY													\$268,586.50
SB-980X-TE-RP640  ZBIGKS-980YX TB RANDE(14-2)   \$1,618,850   ES-AF   14%   \$1,878,880.00   \$1,00   \$0,00   \$	-												\$161,382.50 \$193,659.00
\$288-80X-T19-ARD   ZBRICKS 859K-T18 TARMOX****  JUPG	-												\$161,382.50
5 ZBS-80X-TB-4R977 ZBRICKS 80FX TB FARDS(7+1)   CS 25.13.82.50   CS-AF   14%   \$1.666,467.40   \$10.365.00   S0.00   \$0	5												\$193,659.00
S   ZBS-800X-ZTB-2877	5				ES-AF			\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$161,382.50
5 ZES-SEX-ZET-ZETRAU ZERICKÉ SEXPEX TER RADIGK(+12*) S21518-SEX ES-AF 14% \$2,944.207 40 \$301,659.00 \$0													\$193,659.00
S													\$251,382.50
5 ZB5-650X-71B-ARR91 ZBRICKS 850FX ZTR BADB(7+1) UPG \$3.016,590.0													\$251,382.50
5 ZB6-580X ZTB-4R57 ZBRICKS 680FX ZTB 4RAID(FY+1) UPG \$3.16.50.00 ES-AF 14% \$2.51.82.5.00 \$0.00 \$0.00 \$0.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00 \$0.00 \$30.00	-												\$301,659.00
5 ZB6-SFT-T-IB-2RS/U ZBRICKS 800F ITB RAID(F(+1) TAA UPG	5					14%							\$251,382.50
5 ZBS-58TF-TB-R3R6U ZBRICKS 800F TIB RAIDQF(*1) TAA UPG \$1,005,865.00 S.0.00 S.													\$301,659.00
5 ZBS-58TF-TB-18RSTU ZBRICKS 800F TB 18RDG(7+1) TAA UPG \$1,005,005.00 S0.00 \$0													\$160,586.50
5 ZB6-S8TF-Z1B7-R8F01 ZBRICKG 890F ZTB RADIO[17-1] TAA UPG	-												\$160,586.50
5 ZBS-85TF-ZTB-2R640 ZBRICKS 850F ZTB RANDE(Y+2) TAA UPG \$2,868,865.00 ES-AF 14% \$2,309,843.90 \$268,865.50 \$0.00 \$	-												\$268,586.50
5 ZBS-83FT-ZF12-R457U ZBRICKS 850F ZTB RANDS(7+1) TAA UPG \$1,985.000 ES-AF 14% \$2,09,843.90 \$286,586.50 \$0.0	-												\$268,586.50
5 ZB5-85TX-1TB-2R8-U ZBTICKS 850FX 1TB RAIDS(7+1) TAA UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.00	5				ES-AF								\$268,586.50
5 ZBS-65TX-1TB-4R57U ZBRICKS 890FX TIB ARAIDS(7+1) TAA UPG				\$1,936,590.00	ES-AF								\$193,659.00
5 ZB8-85TX_ZTB-2677U ZBRICK6 850FX ZTB RAIDS(7+1) TAA UPG \$3,016,590.00 ES-AF 14% \$2,594,267.40 \$301,659.00 \$0.00	-												\$193,659.00
5 ZBB-8BTX_ZEB-RSHU ZBRICKS 850FX ZTB RAIDE(14+2) TAA UPG \$3.016,59.0.0 \$0.00													\$193,659.00 \$301,659.00
5 ZBS-86FX-ZTB-4RS7U ZBRICKS 650FX ZTB ARAIDS(7+1) TAA UPG \$3,016,590.00 ES-AF 14% \$1,50,889.20 \$301,659.00 \$0.00													\$301,659.00
5 ZB8-850F-1TB-ZR57U ZBRICK6 850F 1TB RAID5(7+1) UPG \$1,338,22.00 ES-AF 14% \$1,150,869.20 \$13,382.20 \$0.00 \$0.00 \$0.00 \$10.05 \$160.55 ZB8-850F-1TB-ZR614 ZBRICK6 850F 1TB RAID5(1+1) UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00 \$0.00 \$0.00 \$0.00 \$10.05 \$160.55 ZB8-850F-1TB-ZR644 ZBRICK6 850F 1TB RAID5(1+1) UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00 \$0.00 \$0.00 \$0.00 \$10.05 \$1													\$301,659.00
5 ZB6-850F-1TB-ZR614 ZBRICK6 850F 1TB RAIDB(14-½) CBRICK6 850F 1TB RAIDB(1													\$133,822.00
5 ZB6-850F-1TB-2R64U ZBRICK6 850F 1TB RAIDE(14-2) UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$133.8 \$133.8 \$100,586.50 \$0.00 \$0	-												\$160,586.50
5 ZB6-850F-1TB-4R57 ZBRICK6 850F 1TB 4RAID5(7+1) UPG \$1,338,22.00 ES-AF 14% \$1,150,869.20 \$133,822.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$133,8 \$2.00 \$0.00 \$133,8 \$2.00 \$0.00 \$0.00 \$0.00 \$0.00 \$133,8 \$2.00 \$0.	-												\$133,822.00
5 ZB6-850F-ZTB-ZR57U ZBRICK6 850F 1TB 4RAID5(7+1) UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.0	-												\$160,586.50
5 ZB6-850F-ZTB-ZR577 ZBRICK6 850F ZTB RAID5(7+1)	-												\$133,822.00 \$160,586.50
5 ZB6-850F-ZTB-ZR67U ZBRICK6 850F ZTB RAID5(7+1) UPG \$2,685,865.00 ES-AF 14% \$1,924,869.20 \$223,822.00 \$0.00	-												\$223.822.00
5 ZB6-850F-2TB-2R64U ZBRICK6 850F 2TB RAID6(14+2) UPG \$2.685,865.00 ES-AF 14% \$2.309,843.90 \$268,586.50 \$0.0	5												\$268,586.50
5 ZB6-850F-ZTB-4R57 ZBRICK6 850F ZTB 4RAID5(7+1) \$2,238,220,00 ES-AF 14% \$1,924,869,20 \$223,822.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$223,8 \$0.00 \$0													\$223,822.00
5 ZB6-850K-7IB-2R57/ ZBRICK6 850F ZIB 4RAID5(7+1) UPG \$2,685,885.00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$0.0	-												\$268,586.50
5 ZB6-850X-1TB-2R57 ZBRICK6 850FX 1TB RAID5(7+1) \$1,613,825.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161.3 \$1,000													\$223,822.00
5 ZB6-850X-1TB-ZR57U ZBRICK6 850FX 1TB RAID5(7+1) UPG \$1,936,590.00 ES-AF 14% \$1,685,467.40 \$193,659.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$193,650.00 \$10.00 \$1,936,590.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161,382.50 \$161,38													\$268,586.50 \$161,382.50
5 ZB6-850X-1TB-2R614 ZBRICK6 850FX 1TB RAID6(14+2) \$1,613,825.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161,3 \$161,382.50 \$0.00													\$193,659.00
5 ZB6-850X-1TB-2R64U ZBRICK6 850FX 1TB RAIDe(14+2) UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$193,65 \$268-850X-1TB-4R57U ZBRICK6 850FX 1TB RAID5(7+1) \$1,613,825.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00 \$0.00 \$0.00 \$0.00 \$193,65 \$193,65 \$10,00 \$1,00													\$161,382.50
5 ZB6-850X-1TB-4R57 ZBRICK6 850FX 1TB 4RAID5(7+1) \$1,613,825.00 ES-AF 14% \$1,387,899.50 \$161,382.50 \$0.00 \$0.00 \$0.00 \$0.00 \$161,382.50 \$0.00 \$0		ZB6-850X-1TB-2R64U	ZBRICK6 850FX 1TB RAID6(14+2) UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5 ZB6-850X-2TB-2R57 ZBRICK6 850FX 2TB RAID5(7+1) \$2,513,825.00 ES-AF 14% \$2,161,889.50 \$251,382.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-			\$1,613,825.00	ES-AF		\$1,387,889.50	\$161,382.50					\$161,382.50
				\$1,936,590.00	ES-AF								\$193,659.00
5 200-000-21-0-10 25-10-10 000 A 21-0 MID((1-1) 01 0 90,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													\$251,382.50 \$301,659.00
	3	250-050A-215-21070	25/110/10 000/ X 215 (MIDO(7+1) OF G	φυ,υ τυ,υσυ.υυ	LO-AI	1-4 /0	Ψ2,004,207.40	φου 1,009.00	\$0.00	ψυ.υυ	ψ0.00	Ψ0.00	ψου 1,000.00

BAND   SKU   DESCRIPTION   LEMC   LIST PRICE US   CATEGORY   NVP LEVEL 1 NET PRICE   LANNULL (STANDARD)	\$0.00	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5 ZBB-650X.ZTB-ARGJU ZBRICK6 890FX ZTB RAIDG(14+2) UPG \$2,518,895.00 ES-AF 14% \$2,594,267.40 \$301,690.00 \$0.	\$0.00	n nø		
5 ZB6-850X.ZTB-4RS7 ZBRICK6 850FX ZTB 4RAIDS(7+1) TOS \$3.016.590.00 ES-AF 14% \$2.618.285.00 \$50.00 \$				
5 ZB6.850X.ZTB4-RS7U ZBRICKS 850FX ZTB RANDE(7+1) IVPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$1605,686.50 S0.0	φυ.υυ			
5 ZBB-85TT-11B-2R57U ZBRICK6 850F IT B RAIDS(7+1)TAA UPG	\$0.00			
5 ZB8-85TF-11B-4R57U ZBRICK8 850F ZT BAIDS(7+1) TAA UPG \$2.88.865.00 ES.AF 14% \$2.30,843.90 \$268.865.00 \$0.65.85 \$0.65.8				
5         ZB8-BSTF-ZTB-SZRJU         ZBRICK6 850F 2TB RAIDS(7+1) TAA UPG         \$2,885,865.00         ES-AF         14%         \$2,309,843.90         \$286,586.50         \$0.00           5         ZB8-BSTF-ZTB-SZRJU         ZBRICK6 850F 2TB RAIDS(7+1) TAA UPG         \$2,885,865.00         ES-AF         14%         \$2,309,843.90         \$286,586.50         \$0.00           5         ZB8-BSTF-ZTB-SZTU         ZBRICK6 850F 2TB RAIDS(7+1) TAA UPG         \$1,986,590.00         ES-AF         14%         \$2,309,843.90         \$286,586.50         \$0.00           5         ZB8-BSTA-TIB-SRSU         ZBRICK6 850F XTB RAIDS(7+1) TAA UPG         \$1,936,590.00         ES-AF         14%         \$1,685,467.40         \$193,659.00         \$0.00           5         ZB8-BSTA-TIB-SRSU         ZBRICK6 850F XTB RAIDS(7+1) TAA UPG         \$1,936,590.00         ES-AF         14%         \$1,685,467.40         \$193,659.00         \$0.00           5         ZBB-BSTA-ZTB-SRSU         ZBRICK6 850F XTB RAIDS(7+1) TAA UPG         \$3,016,590.00         ES-AF         14%         \$2,594,267.40         \$30,1659.00         \$0.00           5         ZBB-BSTA-TBR-SRSU         ZBRICK6 850F XTB RAIDS(7+1) TAA UPG         \$3,016,590.00         ES-AF         14%         \$2,594,267.40         \$30,1659.00         \$0.00         \$0.00         \$0.00         \$0.00<				
5 ZB6-85TF-ZTB-ZR64U ZBRICK6 850F ZTB RAID6[(4+2) TAA UPG \$2,685,685.00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$9.00 \$0.50 \$268,586.50 \$1.00 \$2,685,586.50 \$1.0				
5 ZB8-85T-ZTB-2R67U ZBRICK6 850F ZTB RAIDS(7+1) TAA UPG \$1,936,590.00 ES-AF 14% \$1,865,467.40 \$193,659.00 \$0				
5 ZB8-85TX-1TB-ZR63U ZBRICK6 850FX 1TB RAID5(7+1) TAA UPG \$1,936,590.00 ES-AF 14% \$1,665,467-40 \$193,659.00 \$0.00				
5 ZB6-85TX-1TB-RR64U ZBRICK6 850FX 1TB RAID5(7+1) TAA UPG \$1,936,590.00 ES-AF 14% \$1,665,667.40 \$193,659.00 \$0.00 ES-AF 14% \$2,594,267.40 \$0.00 ES-AF 14% \$1,50,695.00				
\$ 286-85TX-2TB-2R57U ZBRICK6 850FX ZTB RAID5(7+1) TAA UPG \$ 3,016,590.00 ES-AF 14% \$ 2,594,267.40 \$ 301,659.00 \$ 0				
5 ZB6-85TX-ZTB-2R84U ZBRICK6 850FX ZTB RAID6(14+2) TAA UPG \$3,016,590,00 ES-AF 14% \$2,594,267.40 \$301,659.00 \$0.00				
5         ZB6-B5TX-2TB-4RS7U         ZBRICKR 850FX 2TB 4RAID5(7+1) TAA UPG         \$3,016,590.00         ES-AF         14%         \$2,594,267.40         \$301,659.00         \$0.00           5         ZB7-850F-1TB-2R57U         ZBRICKR 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,150,869.20         \$133,822.00         \$0.00           5         ZB7-850F-1TB-2R64U         ZBRICKR 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,381,043.90         \$160,586.50         \$0.00           5         ZB7-850F-1TB-2R64U         ZBRICKR 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,381,043.90         \$160,586.50         \$0.00           5         ZB7-850F-1TB-2R64U         ZBRICKR 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,381,043.90         \$160,586.50         \$0.00           5         ZB7-850F-1TB-4R57U         ZBRICKR 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,381,043.90         \$160,586.50         \$0.00           5         ZB7-850F-1TB-4R57U         ZBRICKR 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,381,043.90         \$160,5865.00         \$0.00         \$1,057,865.00         \$1,005,865.00         ES-AF<				
5 ZB7-850F-1TB-2R57 ZBRICK7 850F 1TB RAID5(7+1) CPG \$1,338,22.00 ES-AF 14% \$1,150,869.20 \$133,822.00 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0				
5         ZB7-850F-1TB-2R57U         ZBRICK7 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,381,043.90         \$160,586.50         \$0.00           5         ZB7-850F-1TB-2R64U         ZBRICK7 850F 1TB RAID6(14+2)         \$1,338,220.00         ES-AF         14%         \$1,315,089.20         \$13,382.20         \$0.00           5         ZB7-850F-1TB-4R57U         ZBRICK7 850F 1TB RAID5(7+1)         \$1,605,865.00         ES-AF         14%         \$1,310,043.90         \$160,586.50         \$0.00           5         ZB7-850F-1TB-4R57U         ZBRICK7 850F 1TB RAID5(7+1)         \$1,338,220.00         ES-AF         14%         \$1,150,869.20         \$133,822.00         \$0.00           5         ZB7-850F-1TB-4R57U         ZBRICK7 850F 1TB RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,150,869.20         \$133,822.00         \$0.0           5         ZB7-850F-2TB-2R57U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,238,220.00         ES-AF         14%         \$1,934,869.20         \$223,822.00         \$0.0           5         ZB7-850F-2TB-2R57U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,238,220.00         ES-AF         14%         \$1,934,869.20         \$223,822.00         \$0.0           5         ZB7-850F-2TB-2R614U         ZBRICK7 850F 2T				
5 ZB7-850F-1TB-2R614 ZBRICK7 850F 1TB RAID6(14+2)				
5         ZB7-850F-1TB-4R57         ZBRICK7 850F 1TB 4RAID5(7+1)         \$1,338,22.00         ES-AF         14%         \$1,150,869.20         \$133,822.00         \$0.1           5         ZB7-850F-1TB-4R57         ZBRICK7 850F 1TB 4RAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,321,043.90         \$160,586.50         \$0.1           5         ZB7-850F-2TB-2R57         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,238,220.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-2R57U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,685,865.00         ES-AF         14%         \$2,309,843.90         \$268,586.50         \$0.1           5         ZB7-850F-2TB-2R541         ZBRICK7 850F 2TB RAID6(14+2) UPG         \$2,685,865.00         ES-AF         14%         \$2,309,843.90         \$268,586.50         \$0.1           5         ZB7-850F-2TB-4R57U         ZBRICK7 850F 2TB RAID6(14+2) UPG         \$2,685,865.00         ES-AF         14%         \$2,309,843.90         \$268,586.50         \$0.1           5         ZB7-850F-2TB-4R57U         ZBRICK7 850F 2TB RAID6(14+2) UPG         \$2,685,865.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850X-1TB-4R57         ZBRICK7 850F				
5         ZB7-850F-1TB-4R57U         ZBRICK7 850F 1TB ARAID5(7+1) UPG         \$1,605,865.00         ES-AF         14%         \$1,381,043.90         \$160,586.50         \$0.1           5         ZB7-850F-2TB-2R57U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,238,220.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-2R64U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,238,220.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-2R64U         ZBRICK7 850F 2TB RAID5(7+1)         \$2,238,220.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-2R64U         ZBRICK7 850F 2TB RAID5(7+1)         \$2,685,865.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-4R57         ZBRICK7 850F 2TB RAID5(7+1)         \$2,238,220.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-4R57         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,685,865.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850X-1TB-2R517         ZBRICK7 850F XTB RAID	\$0.00	\$0.00	\$0.00	\$160,586.50
5         ZB7-850F-2TB-2R57         ZBRICK7 850F 2TB RAID5(7+1)         \$2,238,220.0         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-2R57U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,685,865.00         ES-AF         14%         \$2,309,843.90         \$268,586.50         \$0.1           5         ZB7-850F-2TB-2R64U         ZBRICK7 850F 2TB RAID6(14+2) UPG         \$2,238,220.00         ES-AF         14%         \$2,309,843.90         \$223,822.00         \$0.1           5         ZB7-850F-2TB-2R64U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,685,865.00         ES-AF         14%         \$2,309,843.90         \$268,586.50         \$0.1           5         ZB7-850F-2TB-4R57         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,238,220.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-4R57U         ZBRICK7 850F 2TB RAID5(7+1) UPG         \$2,685,865.00         ES-AF         14%         \$1,924,869.20         \$223,822.00         \$0.1           5         ZB7-850X-1TB-2R57         ZBRICK7 850F X TB RAID5(7+1) UPG         \$1,613,825.00         ES-AF         14%         \$1,387,889.50         \$161,382.50         \$0.1           5         ZB7-850X-1TB-2R51U         ZBRICK7 850FX				
5 ZB7-850F-ZTB-2R57U ZBRICK7 850F ZTB RAID5(7+1) UPG \$2,865,865.00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$0.00				
5 ZB7-850F-2TB-2R614 ZBRICK7 850F 2TB RAIDB(14+2)				
5         ZB7-850F-2TB-2R84U         ZBRICK7 850F 2TB RAIDE(14+2) UPG         \$2,685,865.00         ES-AF         14%         \$2,309,843.90         \$268,586.50         \$0.1           5         ZB7-850F-2TB-4R57U         ZBRICK7 850F 2TB 4RAID5(7+1) UPG         \$2,238,220.00         ES-AF         14%         \$1,924,689.20         \$223,822.00         \$0.1           5         ZB7-850F-2TB-4R57U         ZBRICK7 850F 2TB 4RAID5(7+1) UPG         \$2,685,865.00         ES-AF         14%         \$1,387,889.50         \$66,566.50         \$0.1           5         ZB7-850X-1TB-2R57U         ZBRICK7 850FX 1TB RAID5(7+1) UPG         \$1,613,825.00         ES-AF         14%         \$1,387,889.50         \$161,382.50         \$0.1           5         ZB7-850X-1TB-2R51U         ZBRICK7 850FX 1TB RAID6(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,387,889.50         \$161,382.50         \$0.1           5         ZB7-850X-1TB-2R61U         ZBRICK7 850FX 1TB RAID6(14+2)         \$1,613,825.00         ES-AF         14%         \$1,366,467.40         \$193,659.00         \$0.1           5         ZB7-850X-1TB-2R64U         ZBRICK7 850FX 1TB RAID6(14+2) UPG         \$1,936,590.00         ES-AF         14%         \$1,665,467.40         \$193,659.00         \$0.1           5         ZB7-850X-1TB-4R57U         ZBRI				
5         ZB7-850F-2TB-4R57U         ZBRICK7 850F ZTB 4RAID5(7+1) UPG         \$2,685,865.00         ES-AF         14%         \$2,309,843.90         \$268,586.50         \$0.1           5         ZB7-850X-1TB-2R57U         ZBRICK7 850FX 1TB RAID5(7+1)         \$1,613,825.00         ES-AF         14%         \$1,387,889.50         \$161,382.50         \$0.1           5         ZB7-850X-1TB-2R61U         ZBRICK7 850FX 1TB RAID5(7+1) UPG         \$1,613,825.00         ES-AF         14%         \$1,387,889.50         \$161,382.50         \$0.1           5         ZB7-850X-1TB-2R61U         ZBRICK7 850FX 1TB RAID5(14+2)         \$1,613,825.00         ES-AF         14%         \$1,685,467.40         \$193,659.00         \$0.1           5         ZB7-850X-1TB-2R64U         ZBRICK7 850FX 1TB RAID5(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,685,467.40         \$193,659.00         \$0.1           5         ZB7-850X-1TB-4R57U         ZBRICK7 850FX 1TB RAID5(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,685,467.40         \$193,659.00         \$0.1           5         ZB7-850X-1TB-4R57U         ZBRICK7 850FX 1TB RAID5(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,685,467.40         \$193,659.00         \$0.1           5         ZB7-850X-1TB-4R57U         ZBRICK7				
5         ZB7-850X-1TB-2R57         ZBRICK7 850FX 1TB RAID5(7+1)         \$1,613,825.00         ES-AF         14%         \$1,387,889.50         \$161,382.50         \$0.0           5         ZB7-850X-1TB-2R51U         ZBRICK7 850FX 1TB RAID5(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,665,467.40         \$193,659.00         \$0.0           5         ZB7-850X-1TB-2R61U         ZBRICK7 850FX 1TB RAID6(14+2)         \$1,936,590.00         ES-AF         14%         \$1,665,467.40         \$193,659.00         \$0.0           5         ZB7-850X-1TB-2R84U         ZBRICK7 850FX 1TB RAID6(14+2) UPG         \$1,936,590.00         ES-AF         14%         \$1,665,467.40         \$193,659.00         \$0.0           5         ZB7-850X-1TB-4R57U         ZBRICK7 850FX 1TB RAID5(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,665,467.40         \$193,659.00         \$0.0           5         ZB7-850X-1TB-4R57U         ZBRICK7 850FX 1TB ARAID5(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,665,467.40         \$193,659.00         \$0.0           5         ZB7-850X-1TB-4R57U         ZBRICK7 850FX 1TB ARAID5(7+1) UPG         \$1,936,590.00         ES-AF         14%         \$1,665,467.40         \$193,659.00         \$0.0           5         ZB7-850X-1TB-4R57U         ZBRICK	\$0.00			\$223,822.00
5 ZB7-850X-1TB-2R57U ZBRICK7 850FX 1TB RAID5(7+1) UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.0				
5 ZB7-850X-1TB-2R614 ZBRICK7 850FX 1TB RAID6(14+2) \$1,613,825.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00 ES-AF 14% \$1,685,467.40 \$193,659.00 \$0.00 ES-AF 14% \$1,685,467.40 \$1,685,467.				
5     ZB7-850X-1TB-2R64U     ZBRICK7 850FX 1TB RAID6(14-2) UPG     \$1,936,590.00     ES-AF     14%     \$1,665,467.40     \$193,659.00     \$0.1       5     ZB7-850X-1TB-4R57U     ZBRICK7 850FX 1TB 4RAID5(7+1)     \$1,655,467.40     \$1,387,889.50     \$161,382.50     \$0.1       5     ZB7-850X-1TB-4R57U     ZBRICK7 850FX 1TB 4RAID5(7+1) UPG     \$1,936,590.00     ES-AF     14%     \$1,665,467.40     \$193,659.00     \$0.1				
5 ZB7-850X-1TB-4R57 ZBRICK7 850FX 1TB 4RAID5(7+1) \$1,613,825.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00				
	\$0.00	0 \$0.00	\$0.00	\$193,659.00
5 ZB7-850X-2TB-2R57 ZBRICK7 850FX 2TB RAID5(7+1) \$2,513,825.00 ES-AF 14% \$2,161,889.50 \$251,382.50 \$0.00				
5 ZB7-850X-2TB-2R57U ZBRICK7 850FX 2TB RAID5(7+1) UPG \$3,016,590.00 ES-AF 14% \$2,594,267.40 \$301,659.00 \$0.0				
5 ZDF-650X-F1B2R614 ZBRICK7 650FA Z1 B RAID6 (14+2)				
5 ZB7-850X-2TB-4R57 ZBRICK7 850FX 2TB 4RAID5(7+1) \$2,213,825.00 ES-AF 14% \$2,161,889.50 \$251,382.50 \$0.0				
5 ZB7-850X-2TB-4R57U ZBRICK7 850FX 2TB 4RAID5(7+1) UPG \$3,016,590.00 ES-AF 14% \$2,594,267.40 \$301,659.00 \$0.0				
5 ZB7-85TF-1TB-2R57U ZBRICK7 850F 1TB RAID5(7+1) TAA UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00				
5 ZB7-85TF-1TB-2R64U ZBRICK7 850F 1TB RAID6(14+2) TAA UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00				
5 ZB7-85TF-1TB-4R57U ZBRICK7 850F 1TB 4RAID5(7+1) TAA UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00				
5 ZB7-85TF-2TB-2R64U ZBRICK7 850F ZTB RAID6(14+2) TAA UPG \$2,885,885,00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$0.1				
5 ZB7-85TF-2TB-4R57U ZBRICK7 850F 2TB 4RAID5(7+1) TAA UPG \$2,685,865.00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$0.0				
5 ZB7-85TX-1TB-2R57U ZBRICK7 850FX 1TB RAID5(7+1) TAA UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.0	\$0.00	\$0.00	\$0.00	\$193,659.00
5 ZB7-85TX-1TB-2R64U ZBRICK7 850FX 1TB RAID6(14+2) TAA UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.00				
5 ZB7-85TX-1TB-4R57U ZBRICK7 850FX 1TB 4RAID5(7+1) TAA UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.00				
5 ZB7-85TX-2TB-2R57U ZBRICK7 850FX 2TB RAID5(7+1) TAA UPG \$3,016,590.00 ES-AF 14% \$2,594,267.40 \$301,659.00 \$0.00				
5 ZBF-65TX-2TB-4R57U ZBRICK7 805FX 2TB 4RAID(1472) 1AA UPG \$3,016,590.00 ES-AF 14% \$2,594,207.40 \$301,659.00 \$0.1				
5 ZB8-850F-1TB-2R57 ZBRICK8 850F 1TB RAID5(7+1) \$1,338,220.00 ES-AF 14% \$1,150,869.20 \$133,822.00 \$0.00				
5 ZB8-850F-1TB-2R57U ZBRICK8 850F 1TB RAID5(7+1) UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00	\$0.00	0.00\$		\$160,586.50
5 ZB8-850F-1TB-2R614 ZBRICK8 850F 1TB RAID6(14+2) \$1,338,220.00 ES-AF 14% \$1,150,869.20 \$133,822.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1				
5 ZB8-850F-1TB-2R64U ZBRICK8 850F 1TB RAID6(14+2) UPG \$1,605,665.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.0				
5 ZB8-850F-1TB-4R57 ZBRICK8 850F 1TB 4RAID5(7+1) \$1,338,220.00 ES-AF 14% \$1,150,869.20 \$133,822.00 \$0.				
5 ZBB-850F-2TB-2R57 ZBRICK8 850F-2TB RAID5(7+1) \$2,238,220.00 ES-AF 14% \$1,924,869.20 \$223,822.00 \$0.0				
5 ZB8-850F-2TB-2R57U ZBRICK8 850F 2TB RAID5(7+1) UPG \$2,685,865.00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$0.00				
5 ZB8-850F-2TB-2R614 ZBRICK8 850F 2TB RAID6(14+2) \$2,238,220.00 ES-AF 14% \$1,924,869.20 \$223,822.00 \$0.00				
5 ZB8-850F-2TB-2R64U ZBRICK8 850F ZTB RAID6(14+2) UPG \$2,685,685.00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$0.0				
5 ZB8-850F-2TB-4R57 ZBRICK8 850F 2TB 4RAID5(7+1) \$2,238,220.00 ES-AF 14% \$1,924,869.20 \$223,822.00 \$0.				
5 ZB8-850F-2TB-4R57U ZBRICK8 850F 2TB 4RAID5(7+1) UPG \$2,685,865.00 ES-AF 14% \$2,309,843.90 \$268,586.50 \$0.0				
5 ZB8-850X-1TB-2R57U ZBRICK8 850FX 1TB RAID5(7+1) UPG \$1,936.590.00 ES-AF 14% \$1,665.467.40 \$193.659.00 \$0.1				
5 ZB8-850X-1TB-2R614 ZBRICK8 850FX 1TB RAID6(14+2) \$1,613,825.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00				
5 ZB8-850X-1TB-2R64U ZBRICK8 850X 1TB RAID6(14+2) UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.0				
5 ZB8-850X-1TB-4R57 ZBRICK8 850FX 1TB 4RAID5(7+1) \$1,613,825.00 ES-AF 14% \$1,387,889.50 \$161,382.50 \$0.00				
5 ZB8-850X-1TB-4R57U ZBRICK8 850FX 1TB 4RAID5(7+1) UPG \$1,936,590.00 ES-AF 14% \$1,665,467.40 \$193,659.00 \$0.15				
5 ZB8-850X-2TB-2R57 ZBRICK8 850FX 2TB RAID5(7+1) \$2,513,825.00 ES-AF 14% \$2,161,889.50 \$251,382.50 \$0.00 \$0.				
5 ZBB-650X-Z1B-ZR617 ZBRICKB 650FX Z1B RAIDS(7+1) DPG \$5,010,590,00 ES-AP 14% \$2,944,207.40 \$501,559.00 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0				
5 ZB8-850X-2TB-2R64U ZBRICK8 850FX 2TB RAID6(14+2) UPG \$3,016,590.00 ES-AF 14% \$2,594,267.40 \$301,659.00 \$0.1				
5 ZB8-850X-2TB-4R57 ZBRICK8 850FX 2TB 4RAID5(7+1) \$2,513,825.00 ES-AF 14% \$2,161,889.50 \$251,382.50 \$0.0	\$0.00	\$0.00	\$0.00	\$251,382.50
5 ZB8-850X-2TB-4R57U ZBRICK8 850FX 2TB 4RAID5(7+1) UPG \$3,016,590.00 ES-AF 14% \$2,594,267.40 \$301,659.00 \$0.00				\$301,659.00
5 ZB8-85TF-1TB-2R57U ZBRICK8 850F 1TB RAID5(7+1) TAA UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00 \$1,000,0				
5 ZB8-85TF-1TB-2R64U ZBRICK8 850F 1TB RAID6(14+2) TAA UPG \$1,605,865.00 ES-AF 14% \$1,381,043.90 \$160,586.50 \$0.00			\$0.00	\$160,586.50
5 255 557 115 115 115 115 115 115 115 115 1				

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ZB8-85TF-2TB-2R57U	ZBRICK8 850F 2TB RAID5(7+1) TAA UPG	\$2,685,865.00	ES-AF	14%	\$2,309,843.90	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$268,586.50
5 5	ZB8-85TF-2TB-2R64U ZB8-85TF-2TB-4R57U	ZBRICK8 850F 2TB RAID6(14+2) TAA UPG ZBRICK8 850F 2TB 4RAID5(7+1) TAA UPG	\$2,685,865.00 \$2,685,865.00	ES-AF ES-AF	14% 14%	\$2,309,843.90 \$2,309,843.90	\$268,586.50 \$268,586.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$268,586.50 \$268,586.50
5 5		ZBRICK8 850FX 1TB RAID5(7+1) TAA UPG	\$2,065,065.00	ES-AF ES-AF	14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB8-85TX-1TB-2R64U	ZBRICK8 850X 1TB RAID6(14+2) TAA UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB8-85TX-1TB-4R57U	ZBRICK8 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,659.00
5	ZB8-85TX-2TB-2R57U	ZBRICK8 850FX 2TB RAID5(7+1) TAA UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301,659.00
5		ZBRICK8 850FX 2TB RAID6(14+2) TAA UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301,659.00
5 5	ZB8-85TX-2TB-4R57U PS-BAS-2HAIE	ZBRICK8 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,016,590.00	ES-AF F1	14% 2%	\$2,594,267.40 \$2,920.40	\$301,659.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$301,659.00
5	PS-BAS-2FIAIE PS-BAS-3PRACK	VMAX Implementation for 2 Host VMAX 10K Re-Rack Installation	\$2,980.00 \$4,620.00	F1	2%	\$2,920.40 \$4,527.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PS-BAS-4HAIE	VMAX Implementation for 4 Host	\$6,270.00	F1	2%	\$6,144.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-4HSME	SME CLARIION SAN 4HOST QS	\$7,630.00	F1	2%	\$7,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AD10N	Installation of upto 10 Isilon nodes	\$2,880.00	F1	2%	\$2,822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	\$430.00	F1	2%	\$421.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ADBKLG PS-BAS-ADBKREP	ADD BLOCK HOST LARGE Block Replication Deployment VNXe32000	\$5,350.00 \$2,000.00	F1 F1	2% 2%	\$5,243.00 \$1,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	\$3,020.00	F1	2%	\$2,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	\$2,850.00	F1	2%	\$2,793.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADDAE	RACK & STACK OF UPTO 2 DAE	\$370.00	F1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	\$2,900.00	F1	2%	\$2,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADFSLG	ADD FILESYSTEM LARGE	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ADFSSM PS-BAS-ADINIQ	ADD FILESYSTEM SMALL CONFIGURE INSIGHTIQ	\$2,250.00	F1 F1	2% 2%	\$2,205.00 \$1,264.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Impl. for CloudBoost for AV with hyb cld	\$1,290.00 \$2,980.00	F1	2%	\$2,920.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Implementation for ADMe CloudBoost Addon	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMN	DATA STORE MULTI-NODE BASE IMP	\$8,920.00	F1	2%	\$8,741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740.00	F1	2%	\$4,645.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ADMVW PS-BAS-ADREP	MIRRORVIEW QUICKSTART MODULE UNIFIED QS: REPLICATOR MODULE	\$4,050.00 \$6,180.00	F1 F1	2% 2%	\$3,969.00 \$6,056.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSMLK	Configure upto 10 SmartLock Folders	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	\$5,990.00	F1	2%	\$5,870.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSNA	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500.00	F1	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	\$2,360.00	F1	2%	\$2,312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ADSPOL PS-BAS-ADSPV	CONFIGURE UPTO 5 SMARTPOOLS SNAPVIEW QUICKSTART MODULE	\$1,050.00 \$2,240.00	F1 F1	2% 2%	\$1,029.00 \$2,195.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ADSQLG	ADD OF 25 SMARTQUOTAS	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSSLG	ADD OF 25 SNAPSHOTIQ	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSYIQ	Configure upto 5 SynclQ Policies	\$1,570.00	F1	2%	\$1,538.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADVMTR	VPLEX IMPLEMENT METRO CLUSTER ADDER	\$1,940.00	F1	2%	\$1,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADVPRO	VIRTUAL PROVISIONING FOR BLOCK MODU	\$2,810.00	F1	2%	\$2,753.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ADVRCK PS-BAS-ADVSI	VPLEX INSTALL IN CUSTOMER RACK Virtual Storage Integrator (VSI) Impl	\$2,750.00 \$1,770.00	F1 F1	2% 2%	\$2,695.00 \$1,734.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ADVSRV	VPLEX QUICKSTART: ADD SERVER MODULE	\$1,770.00	F1	2%	\$1,362.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADVSTG	VPLEX QUICKSTART: ADD ARRAY MODULE	\$1,390.00	F1	2%	\$1,362.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ANCEE	VMAX File Event Enabler	\$2,850.00	F1	2%	\$2,793.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	\$4,020.00	F1	2%	\$3,939.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ANFSSM	VMAX File Add up to 5 CIFX/NFS FS	\$2,740.00	F1	2%	\$2,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ANREP PS-BAS-APIMOZ	VMAX File Replicator PS MOZY API WORKSHOP	\$6,180.00 \$2,900.00	F1 F1	2% 2%	\$6,056.40 \$2,842.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-APPOLRP	DESIGN & IMPLMT ORCLE LOCAL REP APPSYNC	\$4,300.00	F1	2%	\$4,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	\$730.00	F1	2%	\$715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	\$4,910.00	F1	2%	\$4,811.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	\$1,930.00	F1	2%	\$1,891.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	\$13,010.00	F1	2%	\$12,749.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ATDE PS-BAS-ATMIG	EMC DATA ERASURE FOR ATMOS Atmos Migration Design & Implementation	\$4,000.00 \$9,080.00	F1 F1	2% 2%	\$3,920.00 \$8,898.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ATMIGA	Atmos Migration Add-On	\$2,170.00	F1	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATPLM	Atmos Policy Migration	\$7,190.00	F1	2%	\$7,046.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATSD	Atmos Solution Design	\$5,340.00	F1	2%	\$5,233.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATSR	Atmos Solutions Review	\$6,190.00	F1	2%	\$6,066.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	\$10,970.00	F1	2%	\$10,750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-AVBSNR PS-BAS-AVDD	Avamar BE Single Node Remote Imp AVAMAR IMPLEMENTATION FOR DD BOOST	\$3,220.00 \$9,880.00	F1 F1	2% 2%	\$3,155.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	\$9,880.00 \$4,000.00	F1	2%	\$9,682.40 \$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890.00	F1	2%	\$2,832.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300.00	F1	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	\$5,510.00	F1	2%	\$5,399.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVEA	MPLEMENTATION FOR AVE ADD-ON	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVEIA	Implementation Assistance for AVE	\$4,310.00	F1	2%	\$4,223.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-AVERA PS-BAS-AVHC	IMPL AVAMAR VIRT ED REMOTE ADDON	\$3,780.00 \$11,370.00	F1 F1	2%	\$3,704.40 \$11,142.60	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	PS-BAS-AVHCS	HEALTH CHECK FOR AVAMAR QS EMC HEALTH CHECK FOR AVAMAR SUBS	\$11,370.00 \$28,425.00	F1	2% 2%	\$11,142.60 \$27,856.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360.00	F1	2%	\$8,192.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740.00	F1	2%	\$4,645.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	\$11,250.00	F1	2%	\$11,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	\$3,740.00	F1	2%	\$3,665.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	\$15,860.00	F1	2%	\$15,542.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-AVVADP PS-BAS-AVVBLK	AV VADP Integration QS Avamar Integration with Vsphere	\$9,640.00 \$10,810.00		2% 2%	\$9,447.20 \$10,593.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-AVVDPM	Avamar Migration for VMware VDP	\$12,450.00		2%	\$12,201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-AVVMPK	AV VMware Proxy Server 5Pk Add-on Q	\$4,980.00		2%	\$4,880.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-AVXIMP PS-BAS-AVXINS	AVAMAR NODE REBALANCE QUICKSTART  AVAMAR EXP NODE INSTALL QUICKSTART	\$4,420.00 \$720.00		2% 2%	\$4,331.60 \$705.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-AVXIING	IMP FOR AVAMAR EXT RETENTION	\$11,130.00		2%	\$10,907.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-AVXRI	INSTALL FOR AVAMAR EXT RETENTION	\$1,590.00	F1	2%	\$1,558.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-BATCHSOL PS-BAS-BATCHSUP	ECD CONS SOL BatchPrint	\$50,000.00		2% 2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-BDVW	ECD CONS SOLSUP BatchPrint Big Data Vision Workshop	\$11,500.00 \$87,010.00		2%	\$11,270.00 \$85,269.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-BDVWL1	L1 Big data vision servicce	\$87,010.00	F1	2%	\$85,269.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BSOPT	EMC SAN Optimization for Connectrix B-Se	\$22,580.00		2%	\$22,128.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-BSOPTC PS-BAS-BSOPTD	SAN Opt for B-Series Ctx Mgr Add-On SAN Opt for B-Series Director Add-On	\$3,860.00 \$890.00		2% 2%	\$3,782.80 \$872.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-BSOPTP	SAN Optimization for B-Series Policy Add	\$890.00	F1	2%	\$872.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CADSOL	ECD CONS SOL CADRender	\$25,000.00		2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CADSUP PS-BAS-CAP-DO	ECD CONS SOLSUP CADRender CAPTIVA DIGITAL OFFICE	\$5,750.00 \$21,700.00		2% 2%	\$5,635.00 \$21,266.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		S CARS WS APP & INFR READINESS VPLEX METRO	\$49,550.00		2%	\$48,559.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CBAPPHY	CloudBoost 2.0 Physical Installation L1	\$3,030.00		2%	\$2,969.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CBAPVRT PS-BAS-CBAV	Install of CloudBoost Virtual Appliance Impl for CloudBoost Appliance for AV	\$2,130.00 \$5,390.00		2% 2%	\$2,087.40 \$5,282.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-CBNBU	Impl. for CloudBoost Appliance for NBU	\$5,140.00		2%	\$5,037.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBNW	Impl for CloudBoost Appliance for NW	\$5,140.00	F1	2%	\$5,037.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-CBSOL1 PS-BAS-CBSOL2	ECD CONS SOL ContentBridge 1 Instance ECD CONS SOL ContentBridge 2 Instances	\$40,000.00 \$60,000.00		2% 2%	\$39,200.00 \$58,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-CBSOL3	ECD CONS SOL ContentBridge 3 Instances	\$75,000.00		2%	\$73,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CBSOL4	ECD CONS SOL ContentBridge 4 Instances	\$90,000.00	F1	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-CBSOL5 PS-BAS-CBSUP1	ECD CONS SOL ContentBridge Add On>4 ECD CONS SOLSUP ContentBridge 1 Instance	\$10,000.00 \$9,200.00		2% 2%	\$9,800.00 \$9,016.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	PS-BAS-CBSUP2	ECD CONS SOLSUP ContentBridge 1 Instance ECD CONS SOLSUP ContentBridge 2Instances	\$9,200.00		2%	\$9,016.00 \$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CBSUP3	ECD CONS SOLSUP ContentBridge 3Instances	\$17,250.00	F1	2%	\$16,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSUP4	ECD CONS SOLSUP ContentBridge 4Instances	\$20,700.00		2%	\$20,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CBSUP5 PS-BAS-CENDEL	ECD CONS SOLSUP ContentBridge Add On>4 CENTERA PARTIAL FILE DELETION	\$2,300.00 \$6,470.00		2% 2%	\$2,254.00 \$6,340.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-CENI	Installation for Centera Base	\$3,020.00	F1	2%	\$2,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CENNDE	Data Erasure for Centera Nodes	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CENXI PS-BAS-CICM	Installation for Centera Expansion CENTERA INTRA-CLUSTER MIGRATION	\$1,450.00 \$5,730.00		2% 2%	\$1,421.00 \$5,615.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-CICMR	Centera Reconciliation: Add-on	\$3,940.00		2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CIS	IMPL FOR CENTERA	\$10,500.00		2%	\$10,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CISRMD PS-BAS-CISRME	Imp for VMware SRM for Converged Imp for VMware SRM for Converged Add-on	\$18,830.00 \$2,080.00		2% 2%	\$18,453.40 \$2,038.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-CLA	CloudArray configuration (post-install)	\$810.00		2%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CLAI	CloudArray install (HW or virtual)	\$2,620.00		2%	\$2,567.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CLRWTS PS-BAS-CLSVMIMP	VPLEX WITNESS IMPLEMENTATION Implementation for CloudLink SecureVM	\$2,700.00 \$5,280.00		2% 2%	\$2,646.00 \$5,174.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-CNSTGL	Guru Live for Constellation Impl	\$1,520.00		2%	\$1,489.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CNSTIMP	Constellation Implementation	\$3,890.00	F1	2%	\$3,812.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-CONSBBAWS PS-BAS-CSEASD	Blueprint Backup Architecture Intro Adv ASD CSE - block of time	\$81,720.00 \$1,020.00		2% 2%	\$80,085.60 \$999.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-CSEESD	ESD CSE - block of time	\$1,020.00		2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	\$1,020.00		2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CSEUSD PS-BAS-CTASW	USD CSE - block of time Cloud Tiering Software Implementation	\$1,020.00 \$4,050.00		2% 2%	\$999.60 \$3,969.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-CTXHW	Connectrix Installation Director/Switch	\$2,240.00		2%	\$2,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CTXHWABLD	Connectrix Installation for Blades Adder	\$440.00		2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-CTXHWADS PS-BAS-CTXHWUBLD	Connectrix Install Adder Director/Switch Connectrix Blade Upgrade	\$870.00 \$1,590.00	F1 F1	2% 2%	\$852.60 \$1,558.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-CTXOPRES	Residency for Connectrix - OP	\$30,800.00		2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CTXTRRES	Residency for Connectrix - TR	\$39,000.00	F1	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-CUA PS-BAS-CXDE	IMPL FOR CUA SINGLE OR EA PAIR DATA ERASURE FOR CLARIION	\$5,900.00 \$4,900.00		2% 2%	\$5,782.00 \$4,802.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	\$48,240.00		2%	\$47,275.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	\$26,780.00		2%	\$26,244.40	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	PS-BAS-DCAIRA PS-BAS-DCTMRPT1	DCA Adder Rack for New or Upgrade ECD CONS SOL Dctm Rpts 50 users	\$5,910.00 \$105.00		2% 2%	\$5,791.80 \$102.90		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DCTMRPT1 PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts 50 users ECD CONS SOL Dctm Rpts Server	\$105.00 \$70.00		2% 2%	\$102.90 \$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	\$62.00	F1	2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DCTMRPT4 PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 501-1250 users	\$53.00 \$40.00		2% 2%	\$51.94 \$39.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	PS-BAS-DCTMRP15 PS-BAS-DCTMSUP1	ECD CONS SOL Dctm Rpts 1251+ users ECD CONS SOLSUP Dctm Rpts 50 users	\$40.00 \$24.00		2% 2%	\$39.20 \$23.52	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	PS-BAS-DCTMSUP2	ECD CONS SOLSUP Dctm Rpts Server	\$16.00	F1	2%	\$15.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DCTMSUP3 PS-BAS-DCTMSUP4	ECD CONS SOLSUP Dctm Rpts 251-500 users ECD CONS SOLSUP Dctm Rpts 501-1250 users	\$14.00 \$12.00		2%	\$13.72 \$11.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DCTMSUP4 PS-BAS-DCTMSUP5	ECD CONS SOLSUP Dctm Rpts 501-1250 users ECD CONS SOLSUP Dctm Rpts 1251+ users	\$12.00 \$9.00		2% 2%	\$11.76	\$0.00	\$0.00	\$0.00		\$0.00	
5	PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	\$2,500.00		2%	\$2,450.00		\$0.00	\$0.00		\$0.00	

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-DDBDBA	Impl DDBoost DB Appl	\$3,820.00	F1	2%	\$3,743.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DDBMSA PS-BAS-DDBT	Impl DDBoost MS Appl IMPL DD BOOST NBU ADD-ON QS	\$3,060.00 \$7,710.00		2% 2%	\$2,998.80 \$7,555.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	\$1,450.00		2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDCDRB	DDCDR Remote Implementation Service	\$7,730.00		2%	\$7,575.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-DDCT PS-BAS-DDCU	DD CLOUD TIER DD SYSTEM CONTROLLER UPGRADE	\$2,810.00 \$2,500.00		2% 2%	\$2,753.80 \$2,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	PS-BAS-DDC0 PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	\$2,500.00		2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDDSA	Install Add-on for Data Domain DS Shelf	\$880.00		2%	\$862.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDDSP	Capacity Disk Pak Expansion for DD	\$2,220.00		2%	\$2,175.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-DDDSX PS-BAS-DDDX	Install for Data Domain DS Expansion DiskXtender to DD Migration QS	\$2,480.00 \$16,300.00	F1 F1	2% 2%	\$2,430.40 \$15,974.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DDER	DD Extend Retention Converstion QS	\$9,560.00	F1	2%	\$9,368.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDESA	Install Add-on for Data Domain ES Shelf	\$440.00		2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDESX	Install New DD ES Shelf	\$2,050.00		2%	\$2,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DDGP PS-BAS-DDHA	GP DCA Integration with DD IMPLE DD WITH HA CONFIGURATION	\$4,390.00 \$5,620.00		2% 2%	\$4,302.20 \$5,507.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DDHC	HealthCheck for DD QS	\$10,120.00		2%	\$9,917.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDHCS	HealthCheck for DD Subscription	\$33,440.00	F1	2%	\$32,771.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDIB	Impl Data Domain (Base)	\$6,540.00		2%	\$6,409.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DDIBMI PS-BAS-DDIR	IMPL DD BOOST WITH IBM ISERIES QS Implement IR Air-Gap Scripting	\$2,170.00 \$17,610.00		2% 2%	\$2,126.60 \$17,257.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DDIK PS-BAS-DDMC	DD Mgmt Center Configuration QS	\$4,620.00		2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	\$6,330.00	F1	2%	\$6,203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DDSM PS-BAS-DDSMT	DD SHELF MIGRATION DD Secure Multi-Tenancy Design QS	\$4,340.00 \$3,940.00	F1 F1	2% 2%	\$4,253.20 \$3,861.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-DDSR	DD STAGING AND RELOCATION QS	\$10,650.00		2%	\$10,437.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVE	DD VE CONFIGURATION	\$2,390.00		2%	\$2,342.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$2,000.00		2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-DLM PS-BAS-DLM00	IMPLEMENTATION FOR DLM SA BLOCK IMPLE DD FOR DLM NO SHELF SYS QS	\$1,970.00 \$5,710.00		2% 2%	\$1,930.60 \$5,595.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DLM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480.00		2%	\$9,290.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DLM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,960.00		2%	\$9,760.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DLM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410.00	F1	2%	\$11,181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-DLMD PS-BAS-DLMHC	IMPL FOR DLM DESIGN QS HealthCheck for DLm QS	\$21,120.00 \$14,900.00	F1 F1	2% 2%	\$20,697.60 \$14,602.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DLMR	IMPL DLM REPLICATION QS	\$16,630.00	F1	2%	\$16,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBDA	Migration Architect Block Add	\$3,660.00	F1	2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBDB	Migration Architect Block Base	\$10,120.00		2%	\$9,917.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DMBEE PS-BAS-DMEQS	Data Migration Block Event Migration Impl Test	\$11,490.00 \$3,780.00		2% 2%	\$11,260.20 \$3,704.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DMFDA	Migration Architect File Add	\$2,530.00		2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DMFDB	Data Migration Architect File Base	\$5,620.00		2%	\$5,507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DMFEE	Migration File: Event	\$8,320.00		2%	\$8,153.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DPA PS-BAS-DPACI	DPA BASIC QUICKSTART CUSTOMIZATION FOR DPA QS	\$6,270.00 \$8,150.00		2% 2%	\$6,144.60 \$7,987.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DPADPS	DPA Implementation for DPS Base	\$4,580.00		2%	\$4,488.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	\$1,970.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DPAFR	DPA Federated Reporting Implementation	\$7,670.00	F1	2%	\$7,516.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-DPAHCS PS-BAS-DPAR	EMC HEALTH CHECK FOR DPA SUB IMPLEMENT FOR DPA REMOTE	\$23,330.00 \$1,490.00	F1 F1	2% 2%	\$22,863.40 \$1,460.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	\$17,150.00		2%	\$16,807.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPCISS	Impl Search for Isilon	\$3,080.00		2%	\$3,018.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-DPECV PS-BAS-DPMBLK	UNIFIED DPE CONVERSION DATABASE PM BLOCK 4 HOURS	\$3,860.00 \$1,970.00		2% 2%	\$3,782.80 \$1,930.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	\$7,190.00		2%	\$7,046.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DPSCDM	Impl for Enterprise Copy Data Management	\$3,670.00		2%	\$3,596.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-DPSI	Impl Data Protection Search	\$11,130.00		2%	\$10,907.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-DPSVMI PS-BAS-DPSVMR	Impl for DPS for VM	\$26,580.00		2%	\$26,048.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-DPSVMR PS-BAS-DSABLK	Impl for DPS for VM Replication Add-On DATABASE SA BLOCK 4 HOURS	\$14,370.00 \$1,970.00		2% 2%	\$14,082.60 \$1,930.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990.00	F1	2%	\$10,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECS4N	Implementation for ECS Node Expansion	\$8,140.00		2%	\$7,977.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ECSATEXP	Atmos to ECS Expansion	\$4,220.00		2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ECSCASEXP PS-BAS-ECSCI	ECS CAS Transformation EMC Workshop for ECS Cloud Assessment	\$14,620.00 \$17,310.00		2% 2%	\$14,327.60 \$16,963.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ECSCRA	ECS Installation in a Customer Rack	\$3,060.00		2%	\$2,998.80		\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ECSDE	Data Erasure for ECS	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ECSDRA PS-BAS-ECSIMP	ECS 60 Drive Expansion Add-on	\$3,400.00		2%	\$3,332.00		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-ECSIMP PS-BAS-ECSINS	ECS Appliance Implementation ECS Appliance Install	\$5,400.00 \$17,340.00		2% 2%	\$5,292.00 \$16,993.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-ECSMIG	EMC OBJECT MIGRATION DESING & IMPLEMENT	\$15,810.00		2%	\$15,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400.00		2%	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-EMASOL PS-BAS-EPCWSF	ECD CONS SOL EMA Ent Priv Cloud Foundation Workshop	\$50,000.00 \$30,580.00		2% 2%	\$49,000.00 \$29,968.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-EPCWST	Ent Priv Cloud Transform Workshop	\$42,620.00		2%	\$41,767.60		\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	\$2,030.00		2%	\$1,989.40		\$0.00	\$0.00	\$0.00	\$0.00	

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010.00	F1	2%	\$41,169.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-EX360 PS-BAS-EXCOS	INSTALL FOR 360 RACK EXPAND ONE RACK TO FULL RACK	\$5,020.00 \$3,310.00		2% 2%	\$4,919.60 \$3,243.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	\$2,010.00		2%	\$1,969.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	\$2,590.00		2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FCIA	FC Infra Assessment	\$16,750.00		2%	\$16,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-FCREP PS-BAS-FMAQS	EVALUATE NETWORK FOR FC REPLICATION CTA QuickStart Implementation	\$10,690.00 \$8,560.00		2% 2%	\$10,476.20 \$8,388.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-FMAVE	CTA-VE QuickStart Implementation	\$4,580.00		2%	\$4,488.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310.00		2%	\$7,163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-GPEXA PS-BAS-GPIHC	GP DCA IN-RACK EXPANSION ADD-ON GP INFRAS HEALTH CHECK	\$2,530.00 \$11,240.00		2% 2%	\$2,479.40 \$11,015.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	\$1,240.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$3,810.00		2%	\$3,733.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GSABLK	GREENPLUM SA BLOCK 4 HOURS	\$1,970.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-HANA	2 hrs PM effort for SAP HANA oversight	\$570.00		2%	\$558.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	PS-BAS-HCBET PS-BAS-HCBST	HEALTH CHECK FOR BLOCK/U - EVENT HEALTH CHECK FOR BLOCK - SUBS	\$9,460.00 \$23,650.00		2% 2%	\$9,270.80 \$23,177.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PS-BAS-HCIACDU	EMC Install for VxRail Cache Drives	\$3,260.00		2%	\$3,194.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIACIMP	Implementation for VxRail Cluster	\$7,720.00		2%	\$7,565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAG2IMP	Implementation for VXRail G410X Cluster	\$7,720.00		2%	\$7,565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-HCIAG2INS PS-BAS-HCIAINS	Installation for VxRail G410X Installation for VxRAIL Single Appliance	\$810.00 \$7,580.00		2% 2%	\$793.80 \$7,428.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-HCIANCE	Install VxRail Cluster Expansion Node Ad	\$3,270.00		2%	\$3,204.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANHE	Install for VxRail Node Hardware Upgrade	\$4,060.00		2%	\$3,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANINS	Installation for VxRail Node	\$520.00		2%	\$509.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANSE PS-BAS-HCIASDU	Install VxRail Node Disk Group Upgrade	\$3,560.00		2%	\$3,488.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-HCIASMIG	EMC Install for VxRail Hardware Drives EMC Migration for VSPEX BLUE to VxRail	\$2,970.00 \$16,160.00		2% 2%	\$2,910.60 \$15,836.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-HCIASNU	EMC Install for VxRail Hardware Node	\$4,200.00		2%	\$4,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIASUPG	EMC Impl for VxRail Software 3.0 Upgrade	\$7,970.00	F1	2%	\$7,810.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	\$10,890.00		2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-HCUST PS-BAS-HCVP	HEALTH CHECK FOR FILE/U - SUBS	\$27,230.00		2% 2%	\$26,685.40 \$13,386.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-HDIS	Health Check for VPLEX Implem for Hadoop on Isilon Starter Kit	\$13,660.00 \$11,610.00		2%	\$13,360.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IAUX	Customer Implementation Assistance	\$1,450.00		2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IAUXV	UnityVSA Implementation Assistance	\$1,450.00		2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ICDM PS-BAS-IDMBA	ICDM:AppSync Install+1 replica on 1 host IDM Data Migration Block Add-on	\$1,790.00 \$2,080.00		2% 2%	\$1,754.20 \$2,038.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-IDMBB	IDM Data Migration Block Base	\$3,670.00		2%	\$3,596.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMBE	IDM Data Migration Block, Event	\$3,810.00		2%	\$3,733.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMFA	IDM Data Migration File Add-on	\$4,770.00		2%	\$4,674.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-IDMFB PS-BAS-IDMFE	IDM Data Migration File Base IDM Data Migration File, Event	\$7,050.00 \$3,940.00		2% 2%	\$6,909.00 \$3,861.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-IDMVA	IDM Data Migration Virtual, Add-On	\$1,075.00		2%	\$1,053.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMVB	IDM Data Migration Virtual, Base	\$1,750.00		2%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMVE	IDM Data Migration Virtual, Event	\$2,150.00		2%	\$2,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDPAAE	Impl Int DP Appliance DP5x Series	\$6,330.00		2%	\$6,203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-IDPAAV PS-BAS-IDSBLK	Impl Int DP Appliance DP8x Series EMC IDS 4Hr Block	\$7,520.00 \$1,690.00		2% 2%	\$7,369.60 \$1,656.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	\$1,690.00		2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	\$1,690.00		2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSUSD	USD IDS - block of time	\$1,690.00		2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-IMAPSY PS-BAS-IMBS	EMC UNIFIED IMPLEMENT APPSYNC QS ISILON BASE IMPLEMENTATION	\$6,020.00 \$6,310.00		2% 2%	\$5,899.60 \$6,183.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	\$8,600.00		2%	\$8,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMFAST	DESIGN AND IMPLEMENT FAST VP/CACHE	\$7,870.00		2%	\$7,712.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-IMFILE	IMPLEMENT FILE VNX	\$5,350.00		2% 2%	\$5,243.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	PS-BAS-IMLEND PS-BAS-IMPRM	2 HOST OR 3 FILE IMPLEMENTATION ISILON PREMIUM IMPLEMENTATION	\$1,870.00 \$10,890.00		2%	\$1,832.60 \$10,672.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	\$2,250.00		2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810.00		2%	\$7,653.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INIS2U	Isilon 2U Installation Base	\$3,290.00		2%	\$3,224.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-INIS4U PS-BAS-INSW	Isilon 4U Installation Base GENERIC SWITCH OR BLADE INSTAL	\$3,870.00 \$2,030.00		2% 2%	\$3,792.60 \$1,989.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-INSWIP	Installation for IP Switch	\$2,030.00		2%	\$1,989.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INTNBU	DD INTEGRATION WITH NBU	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INVNX	VNX INSTALLATION	\$2,160.00		2%	\$2,116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300.00		2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IPSANEXT PS-BAS-IPTORSWC	Implementation for FCIP SAN Extension VxRail TOR Switch Configuration	\$11,050.00 \$3,510.00		2% 2%	\$10,829.00 \$3,439.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ISASD	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	\$1,690.00		2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISBRS	BRS IS BLOCK	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-ISESD PS-BAS-ISIIDMA	ESD IS - block of time Isilon IDM Data Migration File, Add-on	\$1,690.00 \$4,770.00		2% 2%	\$1,656.20 \$4,674.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-ISIIDMB	Isilon IDM Data Migration File, Add-on	\$7,050.00		2%	\$6,909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIDME	Isilon IDM Data Migration File, Event	\$3,940.00		2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Description						NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1   1   1   1   1   1   1   1   1   1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.													
Part													
September   Part   Pa													
Part													
Part													
A													
September   Content   Co	-	PS-BAS-ISTECH		\$7,960.00		2%	\$7,800.80		\$0.00			\$0.00	\$0.00
Fig. 50.4 Legs													
Fig. 50.5 Company   1.00   1													
Septiment   Sept	5	PS-BAS-LTDAWKSHP											
P-9-8-A-SERION   VILLE MET INCOPORT AND PERMANENT   \$100000000000000000000000000000000000													
Septiment													
S. PRASA-MATER   Application of English May					F1	2%			\$0.00		\$0.00	\$0.00	
S. P. SIGN-SCAPE   S. P. S.													
S   PR-SAGAMENT   May   Search Lang and Trail   S   100   F   74   S   S   S   S   S   S   S   S   S													
S. PRESASSAMM   Proceedings   Proceeding													
Figh-As-Marcolar   Figh-As-Mar													
S													
S. PER-RA-MEZOC   EMC Mary Selection Researcement   17,190.00   F1   25,													
Fig.													
S P   BAN-NIMC   PES   PS   LANK   POR   PS   LANK   POR   PS   LANK   POR   PS   LANK													
Fig.   Sept.													
S P PB.ABA-MANESQUA   MP-NETWORKER MINCONCETT MOULE SQL   \$0.00   \$1			EMC IMP FOR NMDA FOR MYSQL	\$11,090.00	F1	2%	\$10,868.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S PS-BAS-NS   S NATIGIANTED INFORMS   S SECON   S SECO													
S PS-BAS-WILLED   S PS-BAS-W													
5 PS-BAS-WIGE FVT   Implementation for MelWorker CloudBoard   \$3,8,80.00   F1   2%   \$3,72.20   \$0.0	-				F1	2%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 PS-BAS-WINCL   Remote Implementation Design & Guidalines   \$13,600.00   F1   2½   \$1,184.02   \$0.00   \$0.0													
5 PS-BAS-WINCE   HALTH CHECK FOR NETWORKER GS   \$12,000   F1   2%   \$11,046.20   \$3.00   \$0.													
5 PS-8AS-NVIAP     PS-8			HEALTH CHECK FOR NETWORKER QS										
5 PS-8AS-NWMOSMARY   Save Process Patients   Standard   Framework   Standard   Framework   Standard   Framework   Standard   Framework   Standard   Stan													
5 PS-8AS-NWOSHIRD NO Server (*Cross Piletform* OS Migration* S. 10,400.00 FT   2½ \$3,006.80.0 \$0.00 \$0													
PS-BAS-WINSHEWARD   Remote implicementation for SMB Add-on   \$1,770.00   F1   2%   \$1,734.00   \$0.00													
PS-BAS-NWIPCIANT No.   The Common   PS-BAS-NWIPCIANT NO.   The C													
Fig. 8-38-NW-UPIME   W Client Upgrade Add-On 10pk   \$3,880.00   F1   2%   \$3,802.40   \$0.00													
PS-BAS-HWUPMIND   NV NIMU Upgrade Add-On   \$0,270.00   F1   2%   \$0,144.00   \$0.00													
PS-BAS-NNUJPM   NN NMM Upgrade Add-On   \$8,270.00   F1   2%   \$1,146.00   \$0													
PS-BAS-NWUPP   NetWorker Upgrade Planning OS   \$11,530.00   F1   2%   \$11,299.40   \$0.00   \$													
PREBAS-NWIPVMW   NV Upgrade Add-On for VMware Backup													
PREAS-OPSC   OPENSCALE IMPLEMENTATION   S.5.510.00   F1   2%   S.5.399.80   S.0.00													
Feature   Pasta-Sorral Services   S64,760,00   F1   2%   S63,464,80   S0.00													
5         PS-BAS-ORDEPF Des-BAS-ORLIC         Oracle database Part Accelerator         \$13,210.00         F1         2%         \$12,945.80         \$0.00													
5         PS-BAS-ORUC 5         Assessment for Oracle Licensing 5         18,750.0         \$1         2%         \$18,375.00         \$0.00													
5         PS-BAS-ORVPRO PS-BAS-OSUPCETU         Prototype for Oracle Virtualization         \$35,330.00         \$1         2%         \$34,623.40         \$0.00													
5         PS-BAS-OSUPISITU         Onsite Uplift for Local IS 1 site visit         \$770.00         F1         2%         \$754.60         \$0.00<			Prototype for Oracle Virtualization										
5         PS-BAS-OSUPPM1U         Onsite Uplit for Local PM 1 site visit         \$890.00         F1         2%         \$872.20         \$0.00         \$0.00         \$0.00         \$0.00           5         PS-BAS-OSUPSATU         Onsite Uplit for Local SA 1 site visit         \$890.00         F1         2%         \$872.20         \$0.00         \$0.00         \$0.00         \$0.00           5         PS-BAS-OTSTOPAGE         Level 1 bundled pricing for VNX Out-Task         \$97,500.00         F1         2%         \$95,550.00         \$0	-												
5         PS-BAS-OSUPSA1U         Onsite Uplit for Local SA 1 site visit         \$89.00         F1         2%         \$872.20         \$0.00 <td></td>													
5         PS-BAS-OTSSTORAGE Level 1 bundled pricing for VNX Out-Task         \$97,500.00         F1         2%         \$95,550.00         \$0.00													
5         PS-BAS-PCF-APTR-2L         PS PCF APP TRANS - 2 WEEKS LARGE         \$110,000.00         F1         2%         \$107,800.00         \$0.													
5         PS-BAS-PCF-APTR-2M         PS PCF APP TRANS - 2 WEEKS MEDIUM         \$84,000.00         F1         2%         \$82,320.00         \$0.0													
5         PS-BAS-PCF-APTR2.29         PS PCF APP TRANS - 2 WEEKS SMALL         \$58,000.00         F1         2%         \$56,840.00         \$0.0	5												
5         PS-BAS-PCF-DJ-2L         PS DOJO FOR PCF - 2 WEEKS LARGE         \$110,000.00         F1         2%         \$107,800.00         \$0.00<	5	PS-BAS-PCF-APTR-2S	PS PCF APP TRANS - 2 WEEKS SMALL	\$58,000.00	F1	2%	\$56,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         PS-BAS-PCF-DJ-2M         PS DOJO FOR PCF - 2 WEEKS MEDIUM         \$84,000.00         F1         2%         \$82,320.00         \$0.00 </td <td></td>													
5         PS-BAS-PCF-DJ-2S         PS DOJO FOR PCF - 2 WEEKS SMALL         \$58,000.00         F1         2%         \$56,840.00         \$0.00 <td></td>													
5         PS-BAS-PEBASE         PS Project Engagement Base         \$2,830.0         F1         2%         \$2,773.40         \$0.00	5	PS-BAS-PCF-DJ-2S	PS DOJO FOR PCF - 2 WEEKS SMALL	\$58,000.00	F1	2%	\$56,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 PS-BAS-PMASD ASD Project Manager - block of time \$1,970.00 F1 2% \$1,930.60 \$0.00 \$													
5 PS-BAS-PMBLK COMMÉRCIAL PMGMT 4HRS QS \$1,970.00 F1 2% \$1,930.60 \$0.00													
5 PS-BAS-PMDLM PM BLOCK FOR DLM \$1,970.00 F1 2% \$1,930.60 \$0.00 \$0	5	PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 PS-BAS-PMESD ESD Project Manager - block of time \$1,970.00 F1 2% \$1,930.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	\$1,970.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-PMUSD PS-BAS-PP1	USD Project Manager - block of time POWERPATH 1HOST QS	\$1,970.00 \$770.00		2% 2%	\$1,930.60 \$754.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-PP4	POWERPATH HIGST QS	\$2,490.00		2%	\$2,440.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	\$1,010.00		2%	\$989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	\$2,740.00	F1	2%	\$2,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-PROF PS-BAS-PSGSOL	EMC AMERICAS ONLY APP PROFILING ADVISOR ECD CONS SOL PSG Modules (Single PROD)	\$100,000.00 \$20,000.00	F1 F1	2% 2%	\$98,000.00 \$19,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-PSGSOL2	ECD CONS SOL PSG Modules (Single PROD)	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PSGSUP	ECD CONS SOLSUP PSG Modules	\$7,200.00		2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RCSEUSD	Remote CSE 4 hr Block	\$870.00		2%	\$852.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-RCVRPT PS-BAS-RISUSD	RECOVERPOINT FIXED Remote Implemt Specialist 4 hr Block	\$18,720.00 \$1,020.00		2% 2%	\$18,345.60 \$999.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490.00		2%	\$480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490.00		2%	\$480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPADD	Install 2 addl RPAs to existing cluster	\$2,900.00		2%	\$2,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-RPHCE PS-BAS-RPHCR	Health Check for RecoverPoint Remote RPA Health Check No Performance	\$9,670.00 \$3,780.00		2% 2%	\$9,476.60 \$3,704.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-RPMUSD	Remote Project Management 4 hr Block	\$1,180.00	F1	2%	\$1,156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPSIO	RecoverPoint Implementation for ScaleIO	\$7,320.00	F1	2%	\$7,173.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950.00		2%	\$5,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-RPVMAX PS-BAS-RPVMGL	EMC RECOVERPOINT IMP FOR VMAX QS RP FOR VMS IMPLEMENTATION ASSISTANCE	\$10,930.00 \$1,450.00		2% 2%	\$10,711.40 \$1,421.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-RPVMLR	Implement RPVM Local on 1 host as POC	\$2,840.00		2%	\$2,783.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMRR	Implement RPVM Remote on 1 CG as POC	\$3,920.00		2%	\$3,841.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMXE	RecoverPoint Implementation for VMAX	\$6,730.00		2%	\$6,595.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-RPVPLX PS-BAS-RSAUSD	RECOVERPOINT IMPLE WITH VPLEX SPLITTER Remote Solutions Architect 4 hr Block	\$10,930.00 \$1,180.00		2% 2%	\$10,711.40 \$1,156.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-RSBASE	EMC RaaS Subscription Base	\$53,930.00		2%	\$52,851.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	\$1,200.00	F1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-RSIM PS-BAS-RSOB1A	RAAS BASE IMPLEMENTATION EMC RaaS: 1 Object Adder	\$12,320.00 \$1,560.00	F1 F1	2% 2%	\$12,073.60 \$1,528.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	\$7,800.00		2%	\$7,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSU1A	EMC RaaS: 1 User Adder	\$1,200.00	F1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSU5A	EMC RaaS: 5 User Adder	\$6,000.00		2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-RSVXED PS-BAS-RUPSW	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED Remote Software Installation & Upgrades	\$1,250.00 \$870.00		2% 2%	\$1,225.00 \$852.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230.00		2%	\$16,885.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820.00	F1	2%	\$2,763.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630.00		2%	\$5,517.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-S1DM PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: BASE T1 EMC S1 DM IMPLEMENTATION: Add-on T1	\$12,770.00 \$2,530.00		2% 2%	\$12,514.60 \$2,479.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210.00	F1	2%	\$20,785.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750.00		2%	\$16,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-S1DRA PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T1 EMC S1 DR IMPLEMENTATION: Add-on T2	\$2,530.00 \$7,760.00		2% 2%	\$2,479.40 \$7,604.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100.00		2%	\$24,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1ES	Impl S1 Elastic Search	\$9,160.00	F1	2%	\$8,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1FI10	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	\$16,270.00		2%	\$15,944.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-S1FI30 PS-BAS-S1FI50	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$21,730.00 \$30,800.00		2% 2%	\$21,295.40 \$30,184.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	\$14,300.00		2%	\$14,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590.00	F1	2%	\$27,038.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1SH10	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	\$16,270.00	F1	2%	\$15,944.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-S1SH30 PS-BAS-S1SH50	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	\$21,730.00 \$30,800.00	F1 F1	2% 2%	\$21,295.40 \$30,184.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	\$12,770.00		2%	\$12,514.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	\$30,000.00	F1	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270.00		2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-S1UPT2 PS-BAS-SAASD	SOURCEONE EM 7.X UPGRADE TIER 2 ASD Solutions Architect - block of time	\$29,040.00 \$1,970.00		2% 2%	\$28,459.20 \$1,930.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	\$1,970.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	\$1,970.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SAESD	ESD Solutions Architect - block of time	\$1,970.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SAFL PS-BAS-SAISI	ETPD SA - 4 HR BLOCK	\$1,970.00	F1 F1	2% 2%	\$1,930.60 \$1,930.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PS-BAS-SAISI PS-BAS-SAPESI	ISILON SA BLOCK 4 HOURS Implementation for ESI with SAP-LVM	\$1,970.00 \$29,790.00		2% 2%	\$1,930.60 \$29,194.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PS-BAS-SAUSD	USD Solutions Architect - block of time	\$1,970.00		2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SDSWKS	SOFTWARE DEFINED STORGE WORKSHOP	\$10,770.00		2%	\$10,554.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SIOADDES PS-BAS-SIOADOS	Add Design for ScaleIO Node Install	\$2,050.00 \$6,370.00		2% 2%	\$2,009.00 \$6,242.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	PS-BAS-SIOIMP	Install OS for ScaleIO Ready Node EMC Standard Implementation for ScaleIO	\$6,370.00 \$6,180.00		2%	\$6,056.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-SIOINS	ScaleIO Node Install or Expand	\$5,850.00	F1	2%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMAIMP	Imp for ViPR SRM Oper Readiness Add-on	\$10,370.00		2%	\$10,162.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SRMCACB PS-BAS-SRMCDPC	VIPR SRM CONFIG APP CHARGEBACK REPORTING VIPR SRM CONFIG DATA PROT COMPLIANCE	\$21,920.00 \$24,170.00		2% 2%	\$21,481.60 \$23,686.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-SRMCPER	VIPR SRM CONFIG PERF TREND REPORTING	\$25,860.00		2%	\$25,342.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					NVP LEVEL 1			NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-SRMCSAC	VIPR SRM CONFIG STORAGE CAPACITY TRENDS	\$21,920.00	F1	2%	\$21,481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SRMCSCM PS-BAS-SRMCSLA	VIPR SRM CONFIG STRG CFG MGT VIPR SRM CONFIG SLA REPORTING	\$24,170.00 \$21,920.00	F1 F1	2% 2%	\$23,686.60 \$21,481.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-SRMEIMP	Expanded Implementation for ViPR SRM	\$85,050.00	F1	2%	\$83,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMESI	EMC Storage M&R Implementation.	\$2,840.00	F1	2%	\$2,783.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMESUP	EMC Storage M&R Upgrade	\$3,100.00	F1	2%	\$3,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SRMEXP PS-BAS-SRMIIMP	SRM Expansion Service Introductory Implementation for ViPR SRM	\$13,280.00 \$15,500.00	F1 F1	2% 2%	\$13,014.40 \$15,190.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-SRMRD	EMC Assessment for ViPR SRM Reporting D	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMSIMP	Standard Implementation for ViPR SRM	\$43,050.00	F1	2%	\$42,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMSR	ViPR SRM Solution Review	\$15,840.00	F1	2%	\$15,523.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SRMUPG PS-BAS-SYMAAD	SINGLE DEPLOYMENT UPGRADE FOR VIPR SRM VMAX Additional Array Deployment	\$21,050.00 \$9,760.00	F1 F1	2% 2%	\$20,629.00 \$9,564.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-SYMADP	VMAX Additional Array Deployment	\$21,770.00	F1	2%	\$21,334.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMDE	DATA ERASURE FOR SYMM	\$6,500.00	F1	2%	\$6,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMHDP	VMAX Host Deployment	\$5,570.00	F1	2%	\$5,458.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SYMMIE PS-BAS-SYMNAS	VMAX Data Migration Event VMAX File Implementation	\$12,970.00 \$8,600.00	F1 F1	2% 2%	\$12,710.60 \$8,428.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-TAM10F	TAM RMT 10 HR 12 MO PIVOTAL	\$110,000.00	F1	2%	\$107,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-TAM10H	TAM RMT 10 HR 6 MO PIVOTAL	\$55,000.00	F1	2%	\$53,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UCBASE	PS Upgrade Coordination Base	\$600.00	F1	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-UPBASE PS-BAS-UPCONF	REQD UNIFIED STOR UPGRADE BASE CONFIG UPDATE	\$1,970.00 \$2,740.00	F1 F1	2% 2%	\$1,930.60 \$2,685.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	\$1,740.00	F1	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPCT10	HW UPGRADES FOR UP TO 10 NODES	\$3,860.00	F1	2%	\$3,782.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPCT20	HW UPGRADES FOR UP TO 20 NODES	\$5,720.00	F1	2%	\$5,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-UPCT3 PS-BAS-UPDAE	HW UPGRADES FOR UP TO 3 NODES STANDARD DAE/DISK UPGRADE MODULE	\$2,710.00	F1 F1	2%	\$2,655.80 \$352.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE MODULE STANDARD DAE/DISK UPGRADE QUICKSTAR	\$360.00 \$1,870.00	F1	2% 2%	\$1,832.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPDM	EMC UNIFIED DATA MOVER UPGRADE	\$2,310.00	F1	2%	\$2,263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPGDIR	GENERIC DIRECTOR UPGRADE	\$16,070.00	F1	2%	\$15,748.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPGSW	GENERIC SWITCH OR BLADE UPGRADE	\$10,970.00	F1	2%	\$10,750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-UPHW PS-BAS-UPISSW	Hardware Upgrades	\$1,090.00 \$1,970.00	F1 F1	2% 2%	\$1,068.20 \$1,930.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-USDMFA	REQD Isilon Software Expansion Base EMC Select File Migration Add-on	\$1,470.00	F1	2%	\$1,440.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-USDMFB	EMC Select File Migration Base	\$9,540.00	F1	2%	\$9,349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-USDMFE	EMC Select File Migration Event Add-on	\$3,490.00	F1	2%	\$3,420.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-UXADHLG	Add Host Large	\$2,160.00	F1 F1	2%	\$2,116.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	PS-BAS-UXADHSM PS-BAS-UXADSELG	Add Host Small Add Share/Export Large	\$1,355.00 \$1,905.00	F1	2% 2%	\$1,327.90 \$1,866.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-UXADSESM	Add Share/Export Small	\$1,355.00	F1	2%	\$1,327.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXHC1	Unity Health Check	\$2,130.00	F1	2%	\$2,087.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXHWIN	Hardware Installation	\$1,895.00	F1	2%	\$1,857.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-UXIMAV PS-BAS-UXIMB	CAVA Implementation Base Implementation	\$1,315.00 \$2,500.00	F1 F1	2% 2%	\$1,288.70 \$2,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-UXIMBP	Base Plus Implementation	\$3,640.00	F1	2%	\$3,567.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMFAST	FAST Implementation	\$1,870.00	F1	2%	\$1,832.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMREP	Remote Replication Implementation	\$4,280.00	F1	2%	\$4,194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-UXIMSNAP PS-BAS-V2B2UCV	Snap Implementation VNX Block to Unified Upgrade	\$2,925.00 \$4,240.00	F1 F1	2% 2%	\$2,866.50 \$4,155.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-V2DMCV	VNX Data Mover Conversion	\$940.00	F1	2%	\$921.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2F2UCV	VNX File to Unified Upgrade	\$3,150.00	F1	2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2FBRUPA	VMAX 250F V-Brick Upg Add-On	\$4,940.00	F1	2%	\$4,841.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-V2FRAC PS-BAS-V2IMVDMMS	VMAX 250F Racking Essentials VDM MetroSync Implementation	\$3,110.00 \$6,670.00	F1 F1	2% 2%	\$3,047.80 \$6,536.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-V2SPCV	VNX Storage Processor Conversion	\$3,460.00	F1	2%	\$3,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFCAPUA	VMAX AF Capacity Pack Upgrade Add-On	\$220.00	F1	2%	\$215.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFCOME	Impl for VMAX AF Compression Enablement	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VAFMEMUA PS-BAS-VAFUPGB	VMAX AF Memory Upgrade Add-On VMAX AF Base Upgrade	\$1,090.00 \$2,510.00	F1 F1	2% 2%	\$1,068.20 \$2,459.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-VAFVBBA	VMAX AF Base Opgrade VMAX AF V-Brick Bay Upgrade Add-On	\$4,660.00	F1	2%	\$4,566.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFVBFLA	VMAX AF V-Brick Upgrade Add-On	\$10,080.00	F1	2%	\$9,878.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFVBWFA	VMAX AF V-Brick with Fabr Upgrade Add-On	\$11,820.00	F1	2%	\$11,583.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VAFVFMUA PS-BAS-VBVMAX	VMAX AF Vault Flash Upgrade Add-On VBLOCK VMAX IMPLEMENTATION	\$660.00 \$89,236.00	F1 F1	2% 2%	\$646.80 \$87,451.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-VBVNX	VBLOCK VNX IMPLEMENTATION  VBLOCK VNX IMPLEMENTATION	\$81,890.00	F1	2%	\$80,252.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VCAC	Infra Automation Service for EPC	\$44,270.00	F1	2%	\$43,384.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VCEAVED	EMC Imp for VCE AVE and DD	\$7,520.00		2%	\$7,369.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VCENWDD	EMC Integration for VCE NW and DD EMC Imp for VCE PP DD for 740/TE VMAX	\$13,120.00	F1	2%	\$12,857.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VCEPPVX PS-BAS-VIPRAFA	IMPLEMENTATION FOR VIPR-C WITH AFA BUNDL	\$15,050.00 \$15,160.00	F1 F1	2% 2%	\$14,749.00 \$14,856.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-VIPRIIMP	INTRODUCTORY STORAGE AUTOMATION FOR VIPR	\$18,550.00	F1	2%	\$14,630.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRIUIM	Transition vBlock customers UIM to ViPR	\$23,170.00	F1	2%	\$22,706.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR VIPR	\$34,130.00	F1	2%	\$33,447.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VIPRSUIM PS-BAS-VIPRVCO	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR ViPR V-Center Orchestrator	\$32,970.00 \$5,430.00	F1 F1	2% 2%	\$32,310.60 \$5,321.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-VIPRVPLEX	Integration service for ViPR and VPLEX	\$11,370.00	F1	2%	\$11,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMAXSPUPG	EMC Service Processor Upgrade for VMAX	\$1,810.00	F1	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMFFEIOMA	VMAX AF FEIO Module Upgrade Add-On	\$685.00	F1	2%	\$671.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-VMN	VMAX Installation	\$4,440.00	F1	2%	\$4,351.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VMN3PR PS-BAS-VMN3PRA	VMAX Racking Essentials VMAX RACKING ESSENTIALS ADD-ON	\$2,900.00 \$1,740.00		2% 2%	\$2,842.00 \$1,705.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VMNA	VMAX Installation Add-On	\$580.00		2%	\$568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMNAAD	VMAX Additional Array Deployment	\$7,030.00	F1	2%	\$6,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMNADP	VMAX Array Deployment	\$12,650.00		2%	\$12,397.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VMNBASEU PS-BAS-VMNDAEUA	VMAX Base Upgrade VMAX DAE Upgrade Add-On	\$2,510.00 \$1,960.00	F1 F1	2% 2%	\$2,459.80 \$1,920.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-VMNDRVUA	VMAX Drive Upgrade Add-On	\$220.00		2%	\$215.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNEMGMT	Install eMgmt for VMAX3	\$2,330.00		2%	\$2,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMNENGUA	VMAX Engine Upgrade Add-On	\$9,210.00		2%	\$9,025.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VMNFABUA PS-BAS-VMNFEMUA	VMAX Fabric Upgrade Add-On VMAX FE IO Module Upgrade Add-On	\$1,740.00 \$685.00		2% 2%	\$1,705.20 \$671.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-VMNFST	Impl for VMAX Storage Group Provisioning	\$8,430.00		2%	\$8,261.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Impl for VMAX3 FAST.X with Single SRP	\$7,030.00		2%	\$6,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Impl for VMAX upgrade with MSRPs Config Impl for FAST.X Upg for Single SRP	\$9,050.00 \$9,050.00		2% 2%	\$8,869.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Implementation for File Auto Recovery	\$5,220.00		2%	\$8,869.00 \$5,115.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMNMEMUA	VMAX Memory Upgrade Add-On	\$1,090.00		2%	\$1,068.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Impl for VMAX3 CKD and FBA Cap Reconfig	\$2,720.00	F1	2%	\$2,665.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNSLA	VMAX Service Level Add-On	\$1,540.00		2%	\$1,509.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VMNSLB PS-BAS-VMNSRP	VMAX Service Level Base VMAX Storage Resource Pool Design / Impl	\$6,860.00 \$5,690.00		2% 2%	\$6,722.80 \$5,576.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VMNSYSUA	VMAX System Bay Upgrade Add-On	\$4,660.00		2%	\$4,566.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	\$5,910.00		2%	\$5,791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VMNVFMUA PS-BAS-VMOPRES	VMAX Vault Flash Upgrade Add-On	\$660.00 \$30,800.00		2% 2%	\$646.80 \$30,184.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VMTRRES	Residency for VMware - Operational Residency for VMware - Transitional	\$39,000.00		2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMXENAS	Install eNAS on VMAX3 and VMAX AF	\$1,020.00		2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMXESA	Implement Storage Analytics	\$2,070.00		2%	\$2,028.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VMXFST PS-BAS-VMXHAN	VMAX Implementation for FAST QS SAP HANA Impl Planning for VMAX	\$10,280.00 \$2,810.00	F1 F1	2% 2%	\$10,074.40 \$2,753.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	\$4,220.00		2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	\$15,180.00		2%	\$14,876.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXNDMA	VMAX NDM with SRDF Event Add-On	\$1,270.00		2%	\$1,244.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VMXNDMB PS-BAS-VMXORSA	VMAX NDM with SRDF Base VMAX Data Migration with OR Add-on	\$2,740.00 \$9,870.00		2% 2%	\$2,685.20 \$9,672.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VMXORSB	VMAX Data Migration with OR Base	\$14,130.00		2%	\$13,847.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	\$11,000.00	F1	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXUPGD	VMAX Upgrade Design	\$3,380.00		2%	\$3,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VMXVI PS-BAS-VNXDE	EMC VI Enablement for VMAX VNX DATA ERASURE	\$2,270.00 \$4,900.00		2% 2%	\$2,224.60 \$4,802.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	\$2,250.00		2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VP1ECR	Single Engine VPLEX 1 host Cust Rack	\$5,210.00	F1	2%	\$5,105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		INTALL & IMPLEMENT VPLEX CLUSTER UPG	\$11,380.00	F1	2%	\$11,152.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-VPENC1 PS-BAS-VPENC5	VPLEX ENCAPSULATE 10-HOST MAX 8-HR VPLEX ENCAPSULATE 50-HOST MAX 40-HR.	\$5,750.00 \$19,560.00		2% 2%	\$5,635.00 \$19,168.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VPGHWA	VS2-to-VS6 Upgrade Additional Engine	\$3,230.00		2%	\$3,165.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VPGHWB	VS2-to-VS6 Local Upgrade 1st Engine	\$10,630.00		2%	\$10,417.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VPGHWM PS-BAS-VPLEX	VS2-to-VS6 Metro Upgrade 1st Engine EMC DESIGN AND IMPL FOR V-PLEX QS	\$7,660.00 \$5,130.00		2% 2%	\$7,506.80 \$5,027.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PS-BAS-VPLEX PS-BAS-VPMADD	VPLEX Migration 20 Host Adder	\$9,450.00		2%	\$5,027.40 \$9,261.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	PS-BAS-VPMBASE	VPLEX Migration Service Base	\$16,960.00		2%	\$16,620.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VPVEGL	VPLEX/VE REMOTE GURU LIVE IMPL ASSISTANC	\$1,450.00		2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VPXINS PS-BAS-VPXIPL	VPLEX INSTALL ONLY (NO D&I)	\$1,590.00		2% 2%	\$1,558.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VSBINS	IMPL FOR V-PLEX QUICKSTART Installation for VSPEX BLUE Appliance	\$4,040.00 \$2,450.00	F1	2%	\$3,959.20 \$2,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSBINSA	Installation for VSPEX BLUE Add-on	\$970.00		2%	\$950.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXE2HDA	VNXe Deployment Storage Adder	\$2,050.00		2%	\$2,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXEBD PS-BAS-VXEDMH	VNXe1600 Deployment	\$5,350.00		2%	\$5,243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-VXEDMHA	VNXe Host Based Data Migration VNXe Host Based Data Migration Adder	\$8,070.00 \$3,340.00		2% 2%	\$7,908.60 \$3,273.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VXEUD	VNXe3200 Deployment	\$6,350.00		2%	\$6,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXEUPS	VNXe Storage Upgrade	\$3,660.00		2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-VXRLDE	Data Erasure for VxRail	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXVDX PS-BAS-W4NWSK	Implementation for Connectrix for VxRail ViPR SRM Reporting Design	\$5,330.00 \$12.370.00	F1 F1	2% 2%	\$5,223.40 \$12,122.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-XTAD1B	INSTALL 1 ADDL BRICK IN CUST CAB	\$370.00		2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-XTDE	XTREMIO UP TO 4 BRICK DATA ERASURE	\$4,900.00	F1	2%	\$4,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTEPIC	Epic Solution for deployed XtremIO	\$15,740.00		2%	\$15,425.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-XTHBEX PS-BAS-XTHC	10TB Starter Brk 5TB Expansion Disk Inst Remote Delivered Health Check Event	\$1,580.00 \$1,890.00		2% 2%	\$1,548.40 \$1,852.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-XTIMAR	REMOTE IMPL ADDITIONAL 5 HOSTS	\$1,190.00		2%	\$1,166.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-XTIMBR	REMOTE IMPL ARRAY WITH 5 HOSTS	\$2,800.00	F1	2%	\$2,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	\$4,220.00		2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-XTIMPM PS-BAS-XTINBS	IMPL ADDITIONAL 5 HOSTS  XtremIO Install Single Xbrick or EMC Cab	\$1,730.00 \$3,440.00		2% 2%	\$1,695.40 \$3,371.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-XTINGS PS-BAS-XTINCA	XtremIO Install of Additional EMC Cabinet	\$2,250.00		2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-XTINX2	Install Full X2cab or 1st brk in CustCab	\$5,560.00		2%	\$5,448.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	\$11,930.00	F1	2%	\$11,691.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-BAS-XTMIB PS-BAS-XTOLRP	XTREMIO BASE MIGR 5 HOSTS 1 EVENT XtremIO Snapshots for Oracle - 1 DB inst	\$20,200.00 \$13,770.00		2% 2%	\$19,796.00 \$13,494.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-XTUPAB	Add'l Xbrick after 1st Xbrick Expansion	\$1,230.00		2%	\$1,205.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPSB	Cluster Expansion from 1 Xbrick only	\$7,170.00	F1	2%	\$7,026.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPXB	Cluster Expansion from 2 or more Xbricks	\$6,370.00		2%	\$6,242.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-COP-AVAENA PS-COP-DPA	AVAMAR ENABLE BNDLE PRICED IN CART Coop Implementation for DPA	\$0.00 \$980.00	F1 F1	2% 2%	\$0.00 \$960.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-COP-ECSDIG	ECS Cooperative Service	\$2,250.00		2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-HCIADIG	Cooperative Guidance for VxRAIL	\$1,372.00		2%	\$1,344.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-ISIDIG	Isilon Design Implement Guidance	\$1,530.00		2%	\$1,499.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-COP-ITTW PS-COP-NWDIG	COOPERATIVE IT TRANSFORMATION WORKSHOP  Coop Design & Implementation for NW	\$1,000.00 \$980.00		2% 2%	\$980.00 \$960.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-COP-VMNDIG	Design and Implement Guidance for VMAX	\$2,260.00		2%	\$2,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VPDIG	GUIDANCE SERVICE FOR VPLEX PARTNERS	\$1,070.00	F1	2%	\$1,048.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ADAPT	Custom Subscription Adaptivity 5user (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-ADVSVC PS-CUS-ANLYT	PS ADVANCED SERVICES (Custom Quoted) ANALYTICS LAB+DATA LOAD CUSTOMIZED (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-APPTAS	APPLICATION TECH ACCELERATION SVCS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASD	ASD GENERIC MODEL CODE (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASDTAS	ASD TECHNOLOGY ACCELERATED SERVICE (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-AVAM PS-CUS-AXEXPN	AVAMAR-PS (Custom Quoted) APPXTENDER CUSTOM EXPENSE SERVICES (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-BLKLGT	Custom Legato Bulk PS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BRS	CUSTOM SERVICE BRS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BURASW	EMC BURA SOFTWARE CUSTOM SERVICES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-BUSTEC PS-CUS-CCH	CUSTOM SERVICES - BUS TECH (Custom Quoted) CONTROL CENTER HEALTH CHECK (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-CMARES	CMA RESIDENCY SERVICES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CNTERA	CUSTOM CENTERA SERVICES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CPY	CUST COPYCROSS ENG (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-CTO PS-CUS-CTRX	Generic Custom for CTO (Custom Quoted) Custom Service, Connectrix/Connectivity (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-CTX	Custom Service, Connectrix/Connectivity (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DBT	PS CUSTOM DBTUNER (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DBU	DBTUNER PERF TUNE US (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-DBXIMP PS-CUS-DC	DBXTENDER IMPLEMENT SVC (Custom Quoted) CUSTOM SERVICE - DATA COMPUTING (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-DCITAS	DCI TECH ACCELERATION SVCS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DD	SERVICE FOR DATA DOMAIN (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DECDE2	SINGLE DISK DE: 2 YRSVC (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-DECDE3 PS-CUS-DL	SINGLE DISK DE: 3 YRSVC (Custom Quoted) IMPLEMENTATION FOR DISK LIBRARY (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-DLM	DISK LIBRARY FOR MAINFRAME (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DMBC	CUSTOM DATA MIGRATE BC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DMNS	CUSTOM DATA MIGRATE NS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-DOCSCI PS-CUS-DPA	CUSTOM SERVICES DOCSCI (Custom Quoted) DATA PROTECTION ADVISOR CUSTOM SVCS (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-DPARA	DPA REPLICATION ANALYSIS CUSTOM (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPC	Generic Custom for DPC (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPCRES	Residency for DPC (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-DSKCDE PS-CUS-DTSPD	REPLACED DISK ERASURE APPLIANCE/SINGLE D (Custom Quoted) Dell Technologies Select Program Directo (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-ECCOPE	EMC CONTROL CENTER 5.0 (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ECS	EMC CONSULTING SERVICE (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ECSVMW	CONSULTING SERVICES W/VMWARE (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-ENE PS-CUS-ENESOL	Energy and Engineering Labor (Custom Quoted) Energy and Engineering Solutions (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-ENESUP	Energy and Engineering Support (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ESA	Storage Mgt Strat Analys (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ESD	CUSTOM SERVICE, ESD (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-ESGCAP PS-CUS-ESGDCM	CUSTOM CAPTIVA PS ESG (Custom Quoted) Custom Documentum PS ESG (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-EX	CUSTOM SCOPED SERVICES FOR EMAILXTENDER (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPBT	REBILLABLE EXPENSE - BUS TECH (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPDC	DATA COMPUTING EXPENSE BILL BACK (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-EXPGP PS-CUS-EXPISL	GREENPLUM REBILLABLE EXPENSE (Custom Quoted) ISILON REBILLABLE EXPENSE (Custom Quoted)	\$0.00 \$0.00	F1 F1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		App Transformation Expense (Custom Quoted)	\$0.00		2% 2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PS-CUS-EXP-PV-DATA	PS CUSTOM EXPENSES FOR PIVOTAL DATA (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		PS CUSTOM EXPENSES FOR PIVOTAL DATA SCI (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		PS CUSTOM EXPENSES FOR PIVOTAL LABS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-EXP-PV-PCF PS-CUS-FEDASD	PS CUSTOM EXPENSES FOR PIVOTAL CF (Custom Quoted) ASD GENERIC MODEL CODE(Federal Div Only) (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-FEDBRS	CUSTOM SERVICE BRS (Federal Div Only) (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTO	Federal Custom Service for CTO (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTX	Federal Custom Connectrix/Connectivity (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-FEDDPC PS-CUS-FEDDPCRES	Federal Custom Service for DPC (Custom Quoted) Federal Custom Residency for DPC (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
3	. 3-000-1 LDDF ONES	. 343.4. 343.311 (Coldenoy for Dr O (Oddiotti Quoted)	Ψ0.00		∠ /0	Ψ0.00	ψ0.00	ψυ.00	ψ0.00	ψυ.υυ	ψυ.00	ψυ.υυ

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-CUS-FEDECS	EMC CONSULTING SERVICE (Federal Div) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-FEDECSVMW PS-CUS-FEDESD	CONSULTING SERVICES W/VMWARE (Fed Div) (Custom Quoted) CUSTOM SERVICE, ESD (Federal Div Only) (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-FEDISILON	ISILON SERVICES (Federal Div Only) (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDPC213	Federal Custom Service for CloudLink (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency: EMC Deliverd Shared VMw Port (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PS-CUS-FEDUSD	VCE Residency (Custom Quoted) CUSTOM SERVICE, USD (Federal Div Only) (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDVCEECS	CONSULTING SERVICES FOR VCE(Federal Div) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDXTREM	EMC DESIGN & IMP FOR XTREMIO CUSTOM(Fed) (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-GEOM PS-CUS-GP	CUSTOM GEOSPAN MCSFT (Custom Quoted) CUSTOM GREENPLUM TS SERVICE (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-IIGCAP	IIG CAPTURE LABOR (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGCOL	IIG COLLABORATION LABOR (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-IIGDCS PS-CUS-IIGECM	IIG CUSTOMER COMMUNICATIONS LABOR (Custom Quoted) IIG CONTENT MANAGEMENT LABOR (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-IIGECIVI PS-CUS-IIGOND	IIG ONDEMAND LABOR (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGOND2	IIG ONDEMAND LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Renewal for OnDemand Hosting Serv (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-IIGONDREN2 PS-CUS-IIGPVG	RENEWAL FOR ONDEMAND HOSTING SERV (Custom Quoted) IIG PERVASIVE GOVERNANCE LABOR (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-IIGSOL	IIG SOLUTIONS IP (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		APx Solution BRT (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-IIGSUP PS-CUS-IIGSUPAPX	IIG SOLUTIONS SUPPORT (Custom Quoted) APx Solution Support BRT (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-IIGSUPAPA PS-CUS-IIGXCP	IIG PROCESS MANAGEMENT LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-INFSEC	SERVICES FOR INFO SEC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-INVECS	EMC CONSULTING INVESTMENT (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-ISILON PS-CUS-KZN	ISILON SERVICES (Custom Quoted) SOURCEONE KAZEON CUSTOM INSTALLATION SER (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-LCLREP	CUSTOM LOCAL REP SERVICE (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-LS	IIG LIFE SCIENCES LABOR (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-LSSOL PS-CUS-LSSUP	IIG LIFE SCIENCES LABOR SOLUTIONS (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-MOZY	IIG LIFE SCIENCES LABOR SOLUTION SUPPORT (Custom Quoted) EMC Implementation for Mozy Custom (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-NETCON	A NETWORK CONSULTING SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-NW	NETWORKER CUSTOM SERVICES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-ORCL PS-CUS-OSS	Oracle Services (Custom Quoted) CUSTOM OPEN STORAGE SW SVC (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-OT	Custom Services for OpenText (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-OTS	OUTTASKING INFRASTRUCTURE MGMT SVC (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-PC213 PS-CUS-PIVLBS	Custom Implementation Services (Custom Quoted) PIVOTAL LABS CUSTOM PS (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-PV-APP-TR	App Transformation (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-PV-DATA	PS CUSTOM FOR PIVOTAL DATA (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		PS CUSTOM FOR PIVOTAL DATA SCIENCE (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-PV-LABS PS-CUS-PV-PCF	PS CUSTOM FOR PIVOTAL LABS (Custom Quoted) PS CUSTOM FOR PIVOTAL CLOUD FOUNDRY (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-RAIN	CTA Custom Service Offering (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RCVRPT	RECOVERPOINT CUSTOM SRVC (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-RESCAP PS-CUS-RESCOL	CAPTIVA RESIDENCY SERVICES (Custom Quoted) IIG COLLABORATION RESIDENCY (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-RESDCS	DOCSCI RESIDENCY SERVICES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESECM	IIG CONTENT MANAGEMENT RESIDENCY (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-RESKZN PS-CUS-RESOND	KAZEON RESIDENCY SERVICES (Custom Quoted) IIG ONDEMAND RESIDENCY (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-RESOND2	IIG ONDEMAND RESIDENCY (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Renewal for Application Mgmt Serv (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RENEWAL FOR APPLICATION MGMT SERV (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESPVG PS-CUS-RESVAC	IIG PERVASIVE GOVERNANCE RESIDENCY (Custom Quoted) RESIDENCY FOR VMWARE SERVICES (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-RESVCE	RES for VCE Vblock (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESXCP	IIG PROCESS MANAGEMENT RESIDENCY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-RFFVA PS-CUS-RMTREP	RAINFINITY FVA DESIGN & IMPLEMENT (Custom Quoted) CUSTOM REMOTE REPLICATION (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-RPCE	IMPLEMENT FOR RECOVERPOINT/CE (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-S1HC	SOURCEONE CUSTOMER HEALTHCHECK (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-S1MIG	CUSTOM EX TO S1 MIGRATION PS ESG (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-S1UPG PS-CUS-SMSMSS	SOURCEONE CUSTOM UPGRADE (Custom Quoted) MANAGED STORAGE SERVICE (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-SMSUPP	RMSG CUSTOM SUPPORT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SMVO	ENGAGEMENT FOR VOYENCE PRODUCTS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-SOL PS-CUS-SOLSUP	IIG SOLUTION IP AND FRAMEWORKS (Custom Quoted) IIG SOLUTION SUPPORT HOURS (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-SOLSUP PS-CUS-SRC1	SOURCEONE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-STS	STORAGESCOPE CUSTOM ENGAGEMENT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-USD PS-CUS-VAC	CUSTOM SERVICE, USD (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PS-CUS-VAC PS-CUS-VCE	VMWARE SERVICE (Custom Quoted) SERVICES FOR VCE (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
•			Ψ3.00		-70	φ0.00	<b>\$0.50</b>	\$5.00	Ψ0.00	Ψ0.00	Ψ0.00	ψ0.00

					NVP LEVEL 1			NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-CUS-VCEECS	CONSULTING SERVICES FOR VCE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-VPHAS PS-CUS-XHIVE	VPLEX High Availability Readiness (Custom Quoted) X-HIVE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	\$0.00 \$0.00	F1 F1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-XTREM	EMC DESIGN & IMP FOR XTREMIO CUSTOM (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ESRES-NWL1	US ONLY-EMC NETWORKER IP RESIDENCY	\$25,600.00	F1	2%	\$25,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-ANARES	30DAY ANALYSIS RESIDENT	\$26,000.00	F1	2%	\$25,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-EXP-AVNDMP PS-EXP-CI4	AVAMAR EXPANDED NDMPQUICKSTART IMPL FOR CENTERA 4-NODE	\$5,750.00 \$5,500.00	F1 F1	2% 2%	\$5,635.00 \$5,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-EXP-DPABU	DPA BACKUP EXTENDED IMPLEMENTATION	\$15,420.00	F1	2%	\$15,111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-DPRA	ADV IMPLMENTATION FOR DPA	\$16,100.00	F1	2%	\$15,778.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-FTSFVP	FTS FAST VP INTEGRATION	\$16,430.00	F1	2%	\$16,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-EXP-HCSYS PS-EXP-MSIPW	Health Check for VMAX (Sub) MS INFRASTRUCTURE PROTECTION WRKSHP	\$31,300.00 \$35,410.00	F1 F1	2% 2%	\$30,674.00 \$34,701.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-EXP-RDFIQE	VMAX Implementation for SRDF QS	\$12,730.00	F1	2%	\$12,475.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-SNADD	ADDITION OF 4 HOSTSAN SET UP	\$5,990.00	F1	2%	\$5,870.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-SPA	Health Check for VMAX (Event)	\$12,520.00	F1	2%	\$12,269.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-EXP-TMFIQE PS-EXP-VMNFSTXCA	VMAX Implementation for TimeFinder QS Impl for VMAX with MSRPs	\$9,440.00 \$9,930.00	F1 F1	2% 2%	\$9,251.20 \$9,731.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-GP	ZERO DOLLAR IMPLEMENTATION MODEL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-VMAX	ZERO DOLLAR VMAX INSTALL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PSINST-VMNA	VMAX INSTALL ADD-ON VPLEX VE Environment Validation	\$580.00	F1 F1	2% 2%	\$568.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PSINST-VPVE PS-L1-PV-ADVISORY	PS L1 ADVISORY FOR PIVOTAL DATA	\$0.00 \$14,000.00	F1	2%	\$13,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-BDS-ONB	PS L1 BDS ONBOARDING FOR PIVOTAL DATA	\$32,000.00	F1	2%	\$31,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		PS L1 DE ARCH REVIEW FOR PIVOTAL DATA	\$15,500.00	F1	2%	\$15,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DE-SA	PS L1 DE SOLUTION ASSUR FOR PIVOTAL DATA	\$95,000.00	F1 F1	2%	\$93,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-L1-PV-DOJO-4L PS-L1-PV-DOJO-4M	PS L1 DOJO FOR PCF - 4 WEEKS LARGE PS L1 DOJO FOR PCF - 4 WEEKS MEDIUM	\$265,000.00 \$200,000.00	F1	2% 2%	\$259,700.00 \$196,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-L1-PV-DOJO-4S	PS L1 DOJO FOR PCF - 4 WEEKS SMALL	\$140,000.00	F1	2%	\$137,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DOJO-6L	PS L1 DOJO FOR PCF - 6 WEEKS LARGE	\$400,000.00	F1	2%	\$392,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DOJO-6M	PS L1 DOJO FOR PCF - 6 WEEKS MEDIUM	\$300,000.00	F1	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-L1-PV-PCF-SA-6 PS-OEM-INVNX	PS L1 SOLUTION ASSUR FOR PCF - 6 MONTHS OEM VNX Installation	\$180,000.00 \$2,950.00	F1 F1	2% 2%	\$176,400.00 \$2,891.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-OEM-PRGM2	OEM Program Manager 2 hour adder	\$650.00	F1	2%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DDAV	AV AND DD INTEGRATED SOLUTION	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DDPPMX	ProtectPoint with VMAX Solution Package	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-PKG-DDPPXO PS-PKG-DDSAP	DPSAPPS w XtremIO Solution Package IMP FOR DD WITH SAP HANA STUDIO SOL	\$570.00 \$1,290.00	F1 F1	2%	\$558.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-PKG-DDSAP PS-PKG-DMBDE	Architect & Impl Test Block Pkg	\$1,290.00	F1	2% 2%	\$1,264.20 \$13,622.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DMFDE	Architect & Impl Test File Pkg	\$9,400.00	F1	2%	\$9,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DPS	DPS Solution Package	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-PKG-IMAPE PS-PKG-IMFSB	APP PROTECT IMPLEMENT PKG - VNXE	\$3,000.00 \$6,150.00	F1 F1	2% 2%	\$2,940.00 \$6,027.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	PS-PKG-IMFSU	FAST Implementation Block Only FAST IMPLEMENT	\$6,150.00	F1	2%	\$6,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PS-PKG-IMFSVE	DESIGN AND IMP FOR VNXE FAST SUITE	\$1,810.00	F1	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMLPB	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$2,730.00	F1	2%	\$2,675.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMLPE	VNXE - SNAPSURE IMPLEMENT	\$1,280.00	F1	2%	\$1,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-PKG-IMLPU PS-PKG-IMMGTU	VNX - SNAPVIEW SNAPSURE IMPLEMENT IMPLEMENT USM SUITE	\$5,580.00 \$3,220.00	F1 F1	2% 2%	\$5,468.40 \$3,155.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-PKG-IMMGVE	IMP FOR UNIFIED VNXE MGMT SUITE	\$5,310.00	F1	2%	\$5,203.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRPB	VNX BLOCK - MIRRORVIEW IMPLEMENT	\$3,210.00	F1	2%	\$3,145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRPE	VNXE - REPLICATOR IMPLEMENT	\$3,210.00	F1	2%	\$3,145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-PKG-IMRPU PS-PKG-IMSCE	VNX - MIRRORVIEW REPLICATOR IMP SECURITY & COMP IMPLEMENT PKG-VNXE	\$11,550.00 \$3,290.00	F1 F1	2% 2%	\$11,319.00 \$3,224.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-PKG-IMSCU	SECURITY & COMP IMPLEMENT PRG-VNX	\$5,510.00	F1	2%	\$5,399.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMSCVE	IMP 4 VNXE SECURITY & COMPLIANCE SUITE	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-LEBD	VNX - BASIC INSTALL-IMPLEMENT BLOCK	\$5,260.00	F1	2%	\$5,154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-PKG-MRBDE PS-PKG-MRUD	VNX BLOCK INSTALL & IMPLEMENT VNX - BASIC INSTALL-IMPLEMENT	\$8,620.00 \$8,080.00	F1 F1	2% 2%	\$8,447.60 \$7,918.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-PKG-MRUDE	INSTALL IMPLEMENT VNX ENHANCED	\$11,290.00	F1	2%	\$11,064.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-ORSS	EMC Oracle Replatforming Services Suite	\$129,150.00	F1	2%	\$126,567.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPDESCDP	RECOVERPOINT DESIGN FOR CDP	\$3,800.00	F1	2%	\$3,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-PKG-RPDESDR PS-PKG-RPIMPCDP	RECOVERPOINT DESIGN FOR DR RECOVERPOINT IMPLE CDP REPLICATION	\$1,970.00 \$2,880.00	F1 F1	2% 2%	\$1,930.60 \$2,822.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PS-PKG-RPIMPDR	RECOVERPOINT IMPLE CDP REPLICATION RECOVERPOINT IMPLE DR REPLICATION	\$1,750.00	F1	2%	\$2,822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPINSPRPA	RECOVERPOINT PRPA INSTALL	\$550.00	F1	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPINSSVMX3	EMC RECOVERPOINT INSTL/CNFG VMAX3 SPLITR	\$1,810.00		2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RECOVERPOINT VRPA INSTALL	\$610.00	F1	2%	\$597.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-PKG-RPXIOIMPS PS-PKG-VXEUD	RECOVERPOINT IMPLE RP/XTREMIO SOLN IMPLEMENTATION FOR UNIFIED VNXE	\$1,010.00 \$3,110.00	F1 F1	2% 2%	\$989.80 \$3,047.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RECOVERPOINT CFG XTREMIO CONNECTOR	\$290.00	F1	2%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PPD-SERV	Deposit on PS Services	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-DMX	ZERO DOLLAR SYMM UPGRADE	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PSUPGD-ESRS PSUPGD-VMAX	ZERO DOLLAR ESRSUPGRADE ZERO DOLLAR VMAX UPGRADE	\$0.00 \$0.00	F1 F1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PSUPGD-VMNDARU	VMAX DARE Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGR-GP	ZERO DOLLAR UPGRADE MODEL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-ARC-RES	RSA Archer Residency	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100-100198-MA	SEL MA VW Srvr Ent Lic Ann'l	\$5,506.00		2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100199-MA	SEL MA VW Srvr Dep Lic Ann'l	\$2,965.00		2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100202-MA	SEL MA FCX-0402 Lic Ann'I	\$2,753.00		2% 2%	\$2,697.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100203-MA 100-100205-MA	SEL MA FCX-0408 Lic Ann'l SEL MA RBL-024 Lic Ann'l	\$8,259.00 \$1,641.00		2%	\$8,093.82 \$1,608.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100205-MA	SEL MA ProbeSW-024 Lic Ann'l	\$360.00		2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100207-MA	SEL MA ProbeSW-032 Lic Ann'l	\$476.00		2%	\$466.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100208-MA	SEL MA ProbeSW-192 Lic Ann'l	\$2,859.00		2%	\$2,801.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100209-MA	SEL MA ProbeSW-256 Lic Ann'I	\$3,759.00		2%	\$3,683.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100210-MA	SEL MA ProbeSW-336 Lic Ann'I	\$4,871.00		2%	\$4,773.58 \$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	100-100211-MA 100-100212-MA	SEL MA ProbeSW-384 Lic Ann'l SEL MA ProbeSW-528 Lic Ann'l	\$5,506.00 \$7,412.00		2% 2%	\$5,395.66 \$7,263.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	100-100213-MA	SEL MA vSphere-001 Lic Ann I	\$209.00		2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100214-MA	SEL MA ProbeVM-010 Lic Ann'l	\$2,382.00		2%	\$2,334.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100215-MA	SEL MA ProbeVM-050 Lic Ann'l	\$11,647.00		2%	\$11,414.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100216-MA	SEL MA vSphere-100 Lic Ann I	\$20,965.00		2% 2%	\$20,545.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	100-100217-MA 100-100257-MA	SEL MA ProbeVM-500 Lic Ann'l SEL MA ProbeFCX-E2 Bld Ann'l	\$108,635.00 \$2,965.00		2%	\$106,462.30 \$2,905.70	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	100-100257-MA 100-100258-MA	SEL MA ProbeFCX-E2 Ann'I	\$5,294.00		2%	\$5,188.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100259-MA	SEL MA ProbeFCX-E8 Ann'l	\$12,494.00		2%	\$12,244.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100263-MA	SEL MA E24 Ann'I	\$3,865.00		2%	\$3,787.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100264-MA	SEL MA E72 Ann'I	\$6,247.00		2%	\$6,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100265-MA	SEL MA E24-04MM Ann'I	\$4,182.00		2%	\$4,098.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100267-MA 100-100288-MA	SEL MA E24-04SM Ann'I SEL MA TCV-008LFLFLF-57-RP Ann'I	\$3,018.00 \$233.00		2% 2%	\$2,957.64 \$228.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100289-MA	SEL MA TCV-000ELFELF-67-RP Ann'I	\$233.00		2%	\$228.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100290-MA	SEL MA TCV-012LRLFLF-57-RP Ann'I	\$349.00		2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100292-MA	SEL MA TCV-012MRLFLF-57-OB Ann'l	\$349.00		2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100293-MA	SEL MA TCV-024MRLFMR-57-OB Ann'I	\$699.00		2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100294-MA	SEL MA TPP-016A-57 Ann'I	\$911.00		2% 2%	\$892.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100295-MA 100-100296-MA	SEL MA TPP-016A-67 Ann'I SEL MA TPP-024B-57 Ann'I	\$911.00 \$1,334.00		2%	\$892.78 \$1,307.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100298-MA	SEL MA TPP-024C-57 Ann'I	\$1,355.00		2%	\$1,327.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100299-MA	SEL MA TPP-048D-57 Ann'I	\$2,753.00		2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100300-MA	SEL MA TPS-010F Ann'I	\$39.00		2%	\$38.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100301-MA	SEL MA TPS-010S Ann'I	\$27.00		2%	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100302	SEL PS SOS-4-IPM SEL PS SOS-4-IPM Addtl Wk Onsite	\$83,529.00 \$42,941.00		2% 2%	\$81,858.42 \$42,082.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	100-100303 100-100304	SEL PS SOS-4-IPM Addit Wk Offsite SEL PS SOS-4-IPM Addit Wk Rem	\$42,941.00 \$29,118.00		2%	\$42,062.16 \$28,535.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	100-100305	SEL PS Expert Svcs 5 Days	\$15,882.00		2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100306	SEL PS Expert Svcs 20 Days	\$63,529.00	F2	2%	\$62,258.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100308	SEL PS PAK Addtl Wk Onsite	\$14,412.00		2%	\$14,123.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100309	SEL PS Crit Infr Audit (CIA)	\$57,059.00		2%	\$55,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100310 100-100311	SEL PS CIA Addtl Wk Onsite SEL PS CIA Addtl Wk Rem	\$28,824.00 \$19,412.00	F2 F2	2% 2%	\$28,247.52 \$19,023.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100311	SEL PS CIA Addit WK Reill SEL PS Baseline ProbeSW-FC8	\$28,824.00		2%	\$28,247.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100312	SEL PS Baseline ProbeSW	\$19,118.00		2%	\$18,735.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100346-MA	SEL MA ProbeFC8 MM Ann'I	\$5,082.00		2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100402	SEL PS SOS-4-IPM Adv	\$118,235.00		2%	\$115,870.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100408-MA	SEL MA TCV-012LFLFMR-57-RP Ann'I	\$349.00		2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100426-MA 100-100599-MA	SEL MA TPP-024D-57 Ann'I SEL MA RC-024 Ann'I	\$1,355.00 \$1,504.00		2% 2%	\$1,327.90 \$1,473.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100599-MA 100-100600-MA	SEL MA RC-024 AIIIII	\$3,441.00		2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100601-MA	SEL MA RB-024-08MM Ann'I	\$8,047.00		2%	\$7,886.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100602-MA	SEL MA FC8-0802 Lic Ann'l	\$2,965.00	F2	2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100603-MA	SEL MA FC8-0808 Lic Ann'l	\$11,859.00		2%	\$11,621.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100604-MA	SEL MA RCH-0808 Lic Annl	\$7,624.00		2%	\$7,471.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100617-MA 100-100618-MA	SEL MA ProbeSWAG-24 Lic Ann'l SEL MA ProbeSWAG-192 Lic Ann'l	\$180.00 \$1,429.00		2% 2%	\$176.40 \$1,400.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100619-MA	SEL MA ProbeSWAG-192 Etc Alliti SEL MA ProbeSWAG-528 Lic Ann'l	\$3,706.00		2%	\$3,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100695-MA	SEL MA FC8-0402 Lic Ann'l	\$2,541.00		2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100696-MA	SEL MA FC8-0408 Lic Ann'l	\$9,953.00		2%	\$9,753.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100744-MA	SEL MA ProbeFC8 MM R Ann'l	\$5,082.00		2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100824-MA	SEL MA RCH-0402 Lic Ann'I	\$974.00		2%	\$954.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100825-MA	SEL MA RCH-0404 Lic Ann'I	\$1,641.00		2%	\$1,608.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100826-MA 100-100827-MA	SEL MA RCH-0408 Lic Ann'l SEL MA RCH-0416 Lic Ann'l	\$2,700.00 \$4,659.00	F2 F2	2% 2%	\$2,646.00 \$4,565.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100827-WA 100-100828-MA	SEL MA RCH-0802 Lic Anni	\$3,071.00		2%	\$3,009.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100829-MA	SEL MA RCH-0804 Lic Anni	\$4,500.00		2%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100830-MA	SEL MA RCH-0816 Lic AnnI	\$14,612.00	F2	2%	\$14,319.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100842-MA	SEL MA ProbeFC8 SM R Ann'I	\$5,506.00		2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100843-MA	SEL MA ProbeFC8 SM Ann'I	\$5,506.00		2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-100848-MA 100-100851-MA	SEL MA TCH-048LFLFMR-47-RP Ann'I	\$1,715.00		2% 2%	\$1,680.70 \$685.02	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	100-100851-MA 100-100852-MA	SEL MA TCV-024FFFFFF-47-TE Ann'I SEL MA TCC-024LRLFMR-57-RP Ann'I	\$699.00 \$699.00		2% 2%	\$685.02 \$685.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-100632-MA 100-100934-MA	SEL MA 100-024EREPWK-57-RF AIIITI SEL MA E24-08MM Ann'I	\$8,788.00		2%	\$8,612.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101037-MA	SEL MA RO-024 MM Ann'l	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101038-MA	SEL MA RO-072 MM Ann'l	\$11,647.00	F2	2%	\$11,414.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101043-MA	SEL MA RO-024 SM Ann'I	\$10,165.00	F2	2%	\$9,961.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100-101044-MA	SEL MA RO-072 SM Ann'I	\$12,494.00	F2	2%	\$12,244.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-101047-MA 100-101231-MA	SEL MA RB024-08SM Ann'I SEL MA ProbeFC8-HD MM Ann'I	\$8,788.00 \$7,200.00	F2 F2	2% 2%	\$8,612.24 \$7,056.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-101231-MA	SEL MA ProbeFC8-HD SM Ann'I	\$7,941.00	F2	2%	\$7,782.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101330	SEL PS QuickStart ProbeSW-VM-FC8	\$61,059.00	F2	2%	\$59,837.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101331	SEL PS QuickStart ProbeSW-VM	\$48,118.00	F2	2%	\$47,155.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-101343-MA 100-101377-MA	SEL MA FC8HD-0816 Lic Ann'I SEL MA TCV-012MRLRLF-57-UP Ann'I	\$16,518.00 \$349.00	F2 F2	2% 2%	\$16,187.64 \$342.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-101377-MA 100-101426-MA	SEL MA TCV-012MREREF-57-UP Ann'I	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101545-MA	SEL MA TCV-012LRLFLF-52-RP Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101753-MA	SEL MA VW Srvr Ent DR Lic Ann'I	\$2,753.00	F2	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-101804-MA 100-101925-MA	SEL MA ProbeFC8-HD48 MM Ann'I SEL MA TCV-012MRLFLF-57-EB Ann'I	\$20,329.00 \$349.00	F2 F2	2% 2%	\$19,922.42 \$342.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-101929-MA	SEL MA TCV-012MREFEF-57-PD Ann'I	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101930-MA	SEL MA TCV-012LRLRLF-57-RP Ann'I	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102036	SEL PS VIMS Mngd Svc Ent 12 Mnth	\$576,471.00	F2	2%	\$564,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102037 100-102038	SEL PS VIMS Mngd Svc Ent 6 Mnth SEL PS VIMS Mngd Svc Std 12 Mnth	\$352,941.00 \$352,941.00	F2 F2	2% 2%	\$345,882.18 \$345,882.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102039	SEL PS VIMS Mingd Svc Std 12 Minth	\$205,882.00	F2	2%	\$201,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102043-MA	SEL MA ProbeFC8-HD48 SM Ann'I	\$22,235.00	F2	2%	\$21,790.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102046-MA	SEL MA FC8HD48-0848 Lic Ann'l	\$33,459.00	F2	2%	\$32,789.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102048-MA 100-102064-MA	SEL MA TCV-024MRFRLF-57-UP Ann'I SEL MA TCV-024MRLFMR-57-EB Ann'I	\$699.00 \$699.00	F2 F2	2% 2%	\$685.02 \$685.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102004-MA 100-102065-MA	SEL MA FC8HD48-0824 Lic Ann'I	\$21,600.00	F2	2%	\$21,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102069-MA	SEL MA PItfrm Appl 4210 Ann'l	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102070-MA	SEL MA VW Mgmt Ent Ed Ann'l	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102071-MA 100-102072-MA	SEL MA VW Mgmt Virt Ed Ann'l SEL MA VW Mgmt Ent DR Ed Ann'l	\$5,082.00 \$4,659.00	F2 F2	2% 2%	\$4,980.36 \$4,565.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102072-WA 100-102091-MA	SEL MA ProbeFC8-HD Chass Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102092-MA	SEL MA ProbeFC8-HD48 Chass Ann'l	\$15,247.00	F2	2%	\$14,942.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102218	SEL TR 2500 Units VI Univ	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102219 100-102220	SEL TR 5000 Units VI Univ SEL TR 7500 Units VI Univ	\$5,882.00 \$8,824.00	F2 F2	2% 2%	\$5,764.36 \$8,647.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102220	SEL TR 20000 Units VI Univ	\$23,529.00	F2	2%	\$23,058.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102267-MA	SEL MA ProbeSW-010 Lic Ann'I	\$156.00	F2	2%	\$152.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102268-MA	SEL MA ProbeSW-100 Lic Ann'I	\$1,567.00	F2	2%	\$1,535.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102269-MA 100-102270-MA	SEL MA ProbeSWAG-010 Lic Ann'l SEL MA ProbeSWAG-100 Lic Ann'l	\$79.00 \$784.00	F2 F2	2% 2%	\$77.42 \$768.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102270-MA 100-102271-MA	SEL MA ProbeNTAP-001 Lic Ann'i	\$244.00	F2	2%	\$239.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102272-MA	SEL MA ProbeNTAP-100 Lic Ann'l	\$24,353.00	F2	2%	\$23,865.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102375-MA	SEL MA ProbeFC-16G24 Chass Ann'l	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102389 100-102390	SEL PS Expert Svcs 5 Days Onsite SEL PS Expert Svcs 20 Days Onsite	\$28,235.00 \$88,235.00	F2 F2	2% 2%	\$27,670.30 \$86,470.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102050	SEL TR 100 Units VI Univ	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102460	SEL PS Expert Svcs 5 Days Remote	\$15,882.00	F2	2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102461	SEL PS Expert Svcs 20 Days Remote	\$63,529.00	F2	2%	\$62,258.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102490-MA 100-102491-MA	SEL MA TCV-008LFLFLF-58-RP Ann'I SEL MA TCV-012LRLFLF-58-RP Ann'I	\$254.00 \$381.00	F2 F2	2% 2%	\$248.92 \$373.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102-51-MA	SEL MA TCV-012LRLFLF-97 Ann'l	\$299.00	F2	2%	\$293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102579-MA	SEL MA SFP 4-Link Kit 8G MM HS	\$424.00	F2	2%	\$415.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102580-MA	SEL MA SFP 4-Link Kit 8G SM SR	\$593.00	F2	2%	\$581.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102581-MA 100-102582-MA	SEL MA Link Lic 8G 4-Link Kit SEL MA Link Lic 8G Full FC8-HD48	\$3,388.00 \$27,953.00	F2 F2	2% 2%	\$3,320.24 \$27,393.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102583-MA	SEL MA Link Lic 8G Full 16G24	\$13,765.00	F2	2%	\$13,489.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102584-MA	SEL MA Link Lic 8G Full FC8-HD	\$11,859.00	F2	2%	\$11,621.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102595-MA	SEL MA LnkLic 16G 4Lnk Kit Ann'l SEL MA LnkLic 16G FC16G24 Ann'l	\$5,082.00 \$19,059.00	F2 F2	2% 2%	\$4,980.36 \$18,677.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102596-MA 100-102614-MA	SEL MA SFP 4Lnk Kit 16G MM Ann'I	\$19,059.00	F2 F2	2%	\$10,077.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102615-MA	SEL MA SFP 4Lnk Kit 16G SM Ann'l	\$1,016.00	F2	2%	\$995.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102618-MA	SEL MA SFP 16GFC 1310NM SM Ann'I	\$127.00	F2	2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102645-MA	SEL MA ProbeVM-001 Hyper-V Lic1Y	\$104.00	F2 F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102646-MA 100-102647-MA	SEL MA ProbeVM-100 Hyper-V Lic1Y SEL MA ProbeVM-001 PowerVM Lic1Y	\$10,376.00 \$105.00	F2 F2	2% 2%	\$10,168.48 \$102.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102648-MA	SEL MA ProbeVM-100 PowerVM Lic1Y	\$10,482.00	F2	2%	\$10,272.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102697-MA	SEL MA ProbeFC16G12 Chass Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102698-MA	SEL MA ProbeNAS10G16 Chass Ann'l	\$14,824.00	F2	2%	\$14,527.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102711 100-102712	SEL VI Managed Svc (VIMS) 3 M Activation SEL VI Managed Svc (VIMS) 6 M Activation	\$29,412.00 \$35,294.00	F2 F2	2% 2%	\$28,823.76 \$34,588.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102712	SEL VI Managed Svc (VIMS) 1 Year Activa	\$47,059.00	F2	2%	\$46,117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102714	SEL VI Managed Svc PM VM100 Month Sub	\$3,529.00	F2	2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102715	SEL VI Managed Svc PM VM500 Month Sub	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102716 100-102717	SEL VI Managed Svc PM SW10K Month Sub SEL VI Managed Svc PM SW25K Month Sub	\$4,118.00 \$9,412.00	F2 F2	2% 2%	\$4,035.64 \$9,223.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102717	SEL VI Managed Svc PM SW25K Month Sub	\$9,412.00 \$16,471.00	F2 F2	2%	\$9,223.76 \$16,141.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102719	SEL VI Managed Svc PM HW192L Month Sub	\$23,294.00	F2	2%	\$22,828.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102751-MA	SEL MA TCV-008LFLFLF-97-RP Ann'I	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102752-MA 100-102753-MA	SEL MA TCV-012MRLFLF-97-OB Ann'I SEL MA TCV-012MRLFLF-97-EB Ann'I	\$254.00 \$254.00	F2 F2	2% 2%	\$248.92 \$248.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102753-MA 100-102754-MA	SEL MA TCV-012MRLFRE-97-EB Ann'I	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
-			<del></del>	_			72.30		+50	+1.00	+1.00	*****

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100-102755-MA	SEL MA TCV-024MRLFMR-97-EB Ann'I	\$254.00	F2	2%	\$248.92		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102791-MA	SEL MA LinkLic 10G 1Lnk Actv Annl	\$953.00	F2 F2	2%	\$933.94	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	100-102792-MA 100-102793-MA	SEL MA LnkLic 10G 1Lnk Pasv Annl SEL MA LnkLic 10G NAS10G16 Ann'l	\$254.00 \$12,918.00	F2 F2	2% 2%	\$248.92 \$12,659.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102794-MA	SEL MA TgtLic 10G 4Tgt Kit Ann'l	\$1,271.00	F2	2%	\$1,245.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102795-MA	SEL MA LnkLic 10G 4Lnk Kit Ann'l	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102796-MA	SEL MA LnkLic 10G FCoE10G24 Annl	\$20,965.00	F2	2%	\$20,545.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102797-MA	SEL MA LinkLic 8G FC16G12 Ann'I	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100-102798-MA 100-102799-MA	SEL MA LnkLic 16G FC16G12 Ann'l SEL MA ProbeFCoE10G24 Chass Annl	\$12,706.00 \$10,588.00	F2 F2	2% 2%	\$12,451.88 \$10,376.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	100-102799-MA 100-103010-MA	SEL MA Pitfrm Appl 4220 Ann'l	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100FCSSP	SEL IDU FRAMEWORKCONNECTOR100 SS SUPPORT	\$7,088.00	F2	2%	\$6,946.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100FCSSP2-1	SEL SECOND YEAR SS SP FOR V100FCSSP2	\$1,334.00	F2	2%	\$1,307.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1000DL1PRSSP2	SEL SS&SuprenDAODLite 100+1DAPb/Col50SL	\$1,835.00	F2	2%	\$1,798.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	100SPLO1PRSSP2 11-1174-M1P	SEL SS&SuprenDASPOnLite100+1DAPb/Col50SL SEL: VU4-THINCLA-P-SSS-F	\$1,835.00 \$58.30	F2 F2	2% 2%	\$1,798.30 \$57.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1227-M1G	SEL: VF-DIR-25VM-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1227-M1P	SEL: VF-DIR-25VM-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1229-M1P	SEL: VU5-P500-P-SSS-FPRO	\$34,375.00	F2	2%	\$33,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1232-M1G	SEL: VU5-EN-A10-G-SSS-F	\$207.90	F2	2%	\$203.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1232-M1P	SEL: VU5-EN-A10-P-SSS-F	\$247.50 \$2,079.00	F2 F2	2% 2%	\$242.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	11-1233-M1G 11-1233-M1P	SEL: VU5-EN-A100-G-SSS-F SEL: VU5-EN-A100-P-SSS-F	\$2,475.00	F2	2%	\$2,037.42 \$2,425.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-1234-M1G	SEL: VU5-EN-STR-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1234-M1P	SEL: VU5-EN-STR-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1235-M1G	SEL: VU5-EN-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1235-M1P	SEL: VU5-EN-100-P-SSS-F SEL: VU5-EN-10-G-SSS-F	\$4,125.00	F2 F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	11-1236-M1G 11-1236-M1P	SEL: VU5-EN-10-G-555-F SEL: VU5-EN-10-P-SSS-F	\$346.50 \$412.50	F2	2% 2%	\$339.57 \$404.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1237-M1G	SEL: VU5-PR-STR-G-SSS-F	\$577.50	F2	2%	\$565.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1237-M1P	SEL: VU5-PR-STR-P-SSS-F	\$687.50	F2	2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1238-M1G	SEL: VU5-PR-100-G-SSS-F	\$5,775.00	F2	2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1238-M1P	SEL: VU5-PR-100-P-SSS-F	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1239-M1G	SEL: VU5-PR-10-G-SSS-F	\$577.50	F2 F2	2% 2%	\$565.95 \$673.75	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	11-1239-M1P 11-1240-M1G	SEL: VU5-PR-10-P-SSS-F SEL: VU5-PR-A10-G-SSS-F	\$687.50 \$438.90	F2	2%	\$430.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1240-M1P	SEL: VU5-PR-A10-P-SSS-F	\$522.50	F2	2%	\$512.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1241-M1G	SEL: VU5-PR-A100-G-SSS-F	\$4,389.00	F2	2%	\$4,301.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1241-M1P	SEL: VU5-PR-A100-P-SSS-F	\$5,225.00	F2	2%	\$5,120.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1244-M1G 11-1244-M1P	SEL: VU5-THINCLA-G-SSS-F SEL: VU5-THINCLA-P-SSS-F	\$48.40 \$58.30	F2 F2	2% 2%	\$47.43 \$57.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1244-M1F 11-1265-M1G	SEL: VF-HYPM-G-SSS-F	\$83.60	F2	2%	\$81.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1265-M1P	SEL: VF-HYPM-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1291-M1G	SEL: VF-APM-G-SSS-F	\$83.60	F2	2%	\$81.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1291-M1P	SEL: VF-APM-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1293-M1P 11-1446-M1G	SEL: VU5-P250-P-SSS-FPRO	\$17,187.50 \$14,427.50	F2 F2	2% 2%	\$16,843.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	11-1440-M1G	SEL: VU5-P250-G-SSS-FPRO SEL: VU5-P500-G-SSS-FPRO	\$14,437.50 \$28,875.00	F2	2%	\$14,148.75 \$28,297.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-1569-M1G	SEL: VF-APM5-G-SSS-F	\$82.50	F2	2%	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1569-M1P	SEL: VF-APM5-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1572-M1G	SEL: VF-DD2-5VM-G-SSS-F	\$866.80	F2	2%	\$849.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1572-M1P 11-1576-M1G	SEL: VF-DD2-5VM-P-SSS-F SEL: VF-ADPRV25-G-SSS-F	\$1,031.80 \$1,446.50	F2 F2	2% 2%	\$1,011.16 \$1,417.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1576-M1P	SEL: VF-ADPRV25-G-5555-F SEL: VF-ADPRV25-P-SSS-F	\$1,721.50	F2	2%	\$1,417.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1577-M1G	SEL: VF-ADRAU25-G-SSS-F	\$2,167.00	F2	2%	\$2,123.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1577-M1P	SEL: VF-ADRAU25-P-SSS-F	\$2,579.50	F2	2%	\$2,527.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM1GT1	SEL: VF-HYP5-G-TLSS-T1-F	\$163.90	F2	2%	\$160.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	111581LICM1GT2 111581LICM1GT3	SEL: VF-HYP5-G-TLSS-T2-F SEL: VF-HYP5-G-TLSS-T3-F	\$123.20 \$82.50	F2 F2	2% 2%	\$120.74 \$80.85	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	111581LICM1G13 111581LICM1GT4	SEL: VF-HYP5-G-TLSS-T3-F SEL: VF-HYP5-G-TLSS-T4-F	\$82.50 \$40.70	F2 F2	2% 2%	\$80.85 \$39.89	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	111581LICM1PT1	SEL: VF-HYP5-P-TLSS-T1-F	\$196.90	F2	2%	\$192.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM1PT2	SEL: VF-HYP5-P-TLSS-T2-F	\$147.40	F2	2%	\$144.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM1PT3	SEL: VF-HYP5-P-TLSS-T3-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM1PT4	SEL: VF-HYP5-P-TLSS-T4-F	\$49.50	F2	2%	\$48.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	111581LICM2GT1 111581LICM2GT2	SEL: VF-HYP5-2G-TLSS-T1-F SEL: VF-HYP5-2G-TLSS-T2-F	\$327.80 \$246.40	F2 F2	2% 2%	\$321.24 \$241.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	111581LICM2GT2 111581LICM2GT3	SEL: VF-HYP5-2G-TLSS-T2-F SEL: VF-HYP5-2G-TLSS-T3-F	\$246.40 \$165.00	F2 F2	2%	\$241.47 \$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM2GT4	SEL: VF-HYP5-2G-TLSS-T4-F	\$81.40	F2	2%	\$79.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM2PT1	SEL: VF-HYP5-2P-TLSS-T1-F	\$393.80	F2	2%	\$385.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM2PT2	SEL: VF-HYP5-2P-TLSS-T2-F	\$294.80	F2	2%	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM2PT3	SEL: VF-HYP5-2P-TLSS-T3-F	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	111581LICM2PT4 111581LICM3GT1	SEL: VF-HYP5-2P-TLSS-T4-F SEL: VF-HYP5-3G-TLSS-T1-F	\$99.00 \$491.70	F2 F2	2% 2%	\$97.02 \$481.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	111581LICM3GT2	SEL: VF-HYP5-3G-TLSS-T1-F SEL: VF-HYP5-3G-TLSS-T2-F	\$369.60	F2	2%	\$362.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM3GT3	SEL: VF-HYP5-3G-TLSS-T3-F	\$247.50	F2	2%	\$242.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM3GT4	SEL: VF-HYP5-3G-TLSS-T4-F	\$122.10	F2	2%	\$119.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	111581LICM3PT1	SEL: VF-HYP5-3P-TLSS-T1-F	\$590.70	F2	2%	\$578.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	111581LICM3PT2 111581LICM3PT3	SEL: VF-HYP5-3P-TLSS-T2-F SEL: VF-HYP5-3P-TLSS-T3-F	\$442.20 \$297.00	F2 F2	2% 2%	\$433.36 \$291.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	111581LICM3PT4	SEL: VF-HYP5-3P-TLSS-T4-F	\$148.50	F2	2%	\$145.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1597-M1G	SEL: HZ-STE-10-G-SSS-F	\$693.00		2%	\$679.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-1597-M1P 11-1598-M1G	SEL: HZ-STE-10-P-SSS-F SEL: HZ-STE-100-G-SSS-F	\$825.00 \$6,930.00		2% 2%	\$808.50 \$6,791.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1598-M1P	SEL: HZ-STE-100-0-0004 SEL: HZ-STE-100-P-SSS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1599-M1G	SEL: HZ-WSP-10-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1599-M1P	SEL: HZ-WSP-10-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1600-M1G	SEL: HZ-WSP-100-G-SSS-F	\$3,465.00		2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1600-M1P	SEL: HZ-WSP-100-P-SSS-F	\$4,125.00		2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1609-M1G 11-1609-M1P	SEL: HZ-ST-20-G-SSS-F SEL: HZ-ST-20-P-SSS-F	\$1,386.00 \$1,650.00		2% 2%	\$1,358.28 \$1,617.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1610-M1G	SEL: HZ-ST-200-G-SSS-F	\$13,860.00		2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1610-M1P	SEL: HZ-ST-200-P-SSS-F	\$16,500.00		2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1660-M1G	SEL: HZ-ST-250-G-SSS-F	\$17,325.00	F2	2%	\$16,978.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1660-M1P	SEL: HZ-ST-250-P-SSS-F	\$20,625.00	F2	2%	\$20,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-1661-M1G 11-1661-M1P	SEL: HZ-ST-500-G-SSS-F SEL: HZ-ST-500-P-SSS-F	\$34,650.00 \$41,250.00	F2 F2	2% 2%	\$33,957.00 \$40,425.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1663-M1G	SEL: HZ-ST-1000-G-SSS-F	\$69,300.00	F2	2%	\$67,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1663-M1P	SEL: HZ-ST-1000-P-SSS-F	\$82,500.00	F2	2%	\$80,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1690-M1G	SEL: HZ-STC-10-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1690-M1P	SEL: HZ-STC-10-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1691-M1G	SEL: HZ-STC-100-G-SSS-F	\$11,550.00		2%	\$11,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1691-M1P 11-1692-M1G	SEL: HZ-STC-100-P-SSS-F	\$13,750.00		2% 2%	\$13,475.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1692-M1P	SEL: HZ-STC-250-G-SSS-F SEL: HZ-STC-250-P-SSS-F	\$28,875.00 \$34,375.00		2%	\$28,297.50 \$33,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1693-M1G	SEL: HZ-STC-500-G-SSS-F	\$57,750.00		2%	\$56,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1693-M1P	SEL: HZ-STC-500-P-SSS-F	\$68,750.00		2%	\$67,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1707-M1G	SEL: VC-LIS-25-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1707-M1P	SEL: VC-LIS-25-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-1790-M1G 11-1790-M1P	SEL: THIN5-STE-G-SSS-F SEL: THIN5-STE-P-SSS-F	\$1,155.00 \$1,375.00	F2 F2	2% 2%	\$1,131.90 \$1,347.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1790-M3G	SEL: THIN5-STE-3G-SSS-F	\$3,049.20	F2	2%	\$2,988.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1790-M3P	SEL: THIN5-STE-3P-SSS-F	\$3,630.00		2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1791-M1G	SEL: THIN5-100PK-G-SSS-F	\$438.90	F2	2%	\$430.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1791-M1P	SEL: THIN5-100PK-P-SSS-F	\$522.50		2%	\$512.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1791-M3G	SEL: THIN5-100PK-3G-SSS-F	\$1,158.70		2%	\$1,135.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-1791-M3P 11-1820-M1P	SEL: THIN5-100PK-3P-SSS-F SEL Production Sns Vsan 5 1 Cpu	\$1,379.40 \$686.40	F2 F2	2% 2%	\$1,351.81 \$672.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1822-M1G	SEL M1G Vsan 5 Desktop 10P Ccu	\$116.00		2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1822-M1P	SEL M1P Vsan 5 Desktop 10P Ccu	\$138.00		2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1823-M1G	SEL M1G Vsan 5 Desktop 100P Ccu	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1823-M1P	SEL Vsan 5 Desktop 100P Ccu M1P	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1829-M1G	SEL Hor Adv: 10P Ccu M1G	\$924.00	F2	2%	\$905.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-1829-M1P 11-1830-M1G	SEL Hor Adv: 10P Ccu M1P SEL Hor Adv: 100P Ccu M1G	\$1,100.00 \$9,240.00	F2 F2	2% 2%	\$1,078.00 \$9,055.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1830-M1P	SEL Hor Adv: 100P Ccu M1P	\$11,000.00		2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1831-M1G	SEL Hor Adv: 10P (Nus) M1G	\$578.00		2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1831-M1P	SEL Hor Adv: 10P (Nus) M1P	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1832-M1G	SEL Hor Adv: 100P (Nus) M1G	\$5,775.00		2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1832-M1P	SEL Hor Adv: 100P (Nus) M1P	\$6,875.00		2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-1833-M1G 11-1833-M1P	SEL Ent: 10P Ccu M1G SEL Ent: 10P Ccu M1P	\$1,329.00 \$1,582.00		2% 2%	\$1,302.42 \$1,550.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1834-M1G	SEL Ent: 100P Ccu M1G	\$13,283.00		2%	\$13,017.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1834-M1P	SEL Ent: 100P Ccu M1P	\$15,813.00		2%	\$15,496.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1835-M1G	SEL Ent: 10P (Nus) -M1G	\$809.00	F2	2%	\$792.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1835-M1P	SEL Ent: 10P (Nus) -M1P	\$963.00	F2	2%	\$943.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1836-M1G	SEL Ent: 100P (Nus) -M1G	\$8,085.00	F2	2%	\$7,923.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1836-M1P 11-1863-M1G	SEL Ent: 100P (Nus) -M1P SEL: VC-LIS-CPU-G-SSS-F	\$9,625.00 \$346.50		2% 2%	\$9,432.50 \$339.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1863-M1P	SEL: VC-LIS-CPU-P-SSS-F	\$412.50		2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M1G	SEL View Std 10P Ccu -M1G	\$578.00		2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M1P	SEL View Std 10P Ccu -M1P	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M1G	SEL View Std 100P Ccu -M1G	\$5,775.00		2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M1P	SEL View Std 100P Ccu -M1P	\$6,875.00		2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1868-M1G 11-1868-M1P	SEL View Std Add 10P Ccu -M1G SEL View Std Add 10P Ccu -M1P	\$439.00 \$523.00		2% 2%	\$430.22 \$512.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1869-M1G	SEL View Std Add 100P Ccu -M1P	\$4,389.00	F2	2%	\$4,301.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1869-M1P	SEL View Std Add 100P Ccu -M1P	\$5,225.00		2%	\$5,120.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1951-M1G	SEL: VR-OIST-BUN-G-SSS-F	\$462.00	F2	2%	\$452.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1951-M1P	SEL: VR-OIST-BUN-P-SSS-F	\$550.00		2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1954-M1G	SEL: VR-CMP-ADV-G-SSS-F	\$3,320.90		2%	\$3,254.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1954-M1P	SEL: VR-CMP-ADV-P-SSS-F	\$3,953.40		2%	\$3,874.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-1955-M1G 11-1955-M1P	SEL: VR-CMP-ENT-G-SSS-F SEL: VR-CMP-ENT-P-SSS-F	\$5,746.40 \$6,840.90		2% 2%	\$5,631.47 \$6,704.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	11-1968-M1G	SEL: VR-AT-ADV25-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1968-M1P	SEL: VR-AT-ADV25-P-SSS-F	\$1,375.00		2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1969-M1G	SEL: VR-AT-ENT25-G-SSS-F	\$2,281.40	F2	2%	\$2,235.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1969-M1P	SEL: VR-AT-ENT25-P-SSS-F	\$2,715.90		2%	\$2,661.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-1980-M1G	SEL: VR6-OSTD25-G-SSS-F	\$722.00	F2	2%	\$707.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-1980-M1P	SEL: VR6-OSTD25-P-SSS-F	\$859.00		2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M2MG	SEL: VR6-OADV-2M-GSSS-F	\$265.00		2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1980-M2MP	SEL: VR6-OADV-2M-PSSS-F	\$316.00		2% 2%	\$309.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M3G 11-1980-M3P	SEL: VR6-OSTD25-3G-SSS-F SEL: VR6-OSTD25-3P-SSS-F	\$1,905.00 \$2,268.00		2%	\$1,866.90 \$2,222.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1981-M1G	SEL: VR6-OADV25-G-SSS-F	\$1,588.00		2%	\$1,556.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1981-M1P	SEL: VR6-OADV25-P-SSS-F	\$1,891.00		2%	\$1,853.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1981-M3G	SEL: VR6-OADV25-3G-SSS-F	\$4,193.00		2%	\$4,109.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1981-M3P	SEL: VR6-OADV25-3P-SSS-F	\$4,992.00		2%	\$4,892.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M1G	SEL: VR6-OENT25-G-SSS-F	\$4,014.00		2%	\$3,933.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M1P	SEL: VR6-OENT25-P-SSS-F	\$4,778.00		2%	\$4,682.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1982-M2MG 11-1982-M2MP	SEL: VR6-OENT-2M-GSSS-F	\$669.00 \$796.00		2% 2%	\$655.62 \$780.08	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	11-1982-M2MP 11-1982-M3G	SEL: VR6-OENT-2M-PSSS-F SEL: VR6-OENT25-3G-SSS-F	\$10,597.00		2%	\$10,385.06	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-1982-M3P	SEL: VR6-OENT25-3P-SSS-F	\$12,615.00		2%	\$12,362.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1986-M1G	SEL: VR6-ADVAD-P-SSS-F	\$413.00		2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1986-M1P	SEL: VR6-ADVAD-G-SSS-F	\$347.00		2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1987-M1G	SEL: VR6-PCADV25-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1987-M1P	SEL: VR6-PCADV25-P-SSS-F	\$1,375.00		2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1988-M1G	SEL: VR6-PCENT25-G-SSS-F	\$2,281.00		2%	\$2,235.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-1988-M1P 11-1998-M1G	SEL: VR6-PCENT25-P-SSS-F SEL: VR6-VU10-G-SSS-F	\$2,716.00 \$174.00		2% 2%	\$2,661.68 \$170.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-1998-M1P	SEL: VR6-VU10-9-333-F SEL: VR6-VU10-P-SSS-F	\$207.00		2%	\$202.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1998-M3G	SEL: VR6-VU10-3G-SSS-F	\$459.00		2%	\$449.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1998-M3P	SEL: VR6-VU10-3P-SSS-F	\$546.00		2%	\$535.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M1G	SEL: VR6-VU100-G-SSS-F	\$1,733.00	F2	2%	\$1,698.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M1P	SEL: VR6-VU100-P-SSS-F	\$2,063.00		2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M3G	SEL: VR6-VU100-3G-SSS-F	\$4,574.00		2%	\$4,482.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M3P	SEL: VR6-VU100-3P-SSS-F	\$5,445.00		2%	\$5,336.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2006-M1G 11-2006-M1P	SEL: VR6-BSTD-G-SSS-F SEL: VR6-BSTD-P-SSS-F	\$347.00 \$413.00		2% 2%	\$340.06 \$404.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2009-M1G	SEL: VR6-BSTD25-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2009-M1P	SEL: VR6-BSTD25-P-SSS-F	\$1,375.00		2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2013-M1G	SEL: VR-CODE-OSI-G-SSS-F	\$289.00		2%	\$283.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2013-M1P	SEL: VR-CODE-OSI-P-SSS-F	\$344.00		2%	\$337.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2014-M1G	SEL: VR-CODE-CPU-G-SSS-F	\$1,733.00		2%	\$1,698.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2014-M1P	SEL: VR-CODE-CPU-P-SSS-F	\$2,063.00		2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2015-M1G 11-2015-M1P	SEL: HZ-FLX-10-G-SSS-F SEL: HZ-FLX-10-P-SSS-F	\$578.00 \$688.00		2% 2%	\$566.44 \$674.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2015-M1P 11-2015-M3G	SEL: HZ-FLX-10-F-555-F SEL: HZ-FLX-10-3G-SSS-F	\$1,525.00		2%	\$074.24 \$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2015-M3P	SEL: HZ-FLX-10-3P-SSS-F	\$1,815.00		2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M1G	SEL: HZ-FLX-1-G-SSS-F	\$57.00		2%	\$55.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M1P	SEL: HZ-FLX-1-P-SSS-F	\$69.00		2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M2MG	SEL: HZ-FLX-2M-GSSS-F	\$9.00		2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M2MP	SEL: HZ-FLX-2M-PSSS-F	\$12.00		2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M3G	SEL: HZ-FLX-1-3G-SSS-F	\$151.00		2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2018-M3P 11-2053-M1G	SEL: HZ-FLX-1-3P-SSS-F SEL: VR-STE-ADV-G-SSS-F	\$183.00 \$3,898.40		2% 2%	\$179.34 \$3,820.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2053-M1P	SEL: VR-STE-ADV-P-SSS-F	\$4,641.00		2%	\$4,548.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2109-M1G	SEL: ST6-VF-A100-G-SSS-F	\$693.00		2%	\$679.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2109-M1P	SEL: ST6-VF-A100-P-SSS-F	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2110-M1G	SEL: ST6-VF-A10-G-SSS-F	\$69.30		2%	\$67.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2110-M1P	SEL: ST6-VF-A10-P-SSS-F	\$82.50		2%	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2111-M1G	SEL: ST6-VF-AD-G-SSS-F	\$345.40		2% 2%	\$338.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2111-M1P 11-2112-M1G	SEL: ST6-VF-AD-P-SSS-F SEL: ST6-VSAN-G-SSS-F	\$411.40 \$576.00		2% 2%	\$403.17 \$564.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2112-M1P	SEL: ST6-VSAN-P-SSS-F	\$686.00		2%	\$672.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M3G	SEL: ST6-VSAN-3G-SSS-F	\$1,522.00		2%	\$1,491.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M3P	SEL: ST6-VSAN-3P-SSS-F	\$1,812.00	F2	2%	\$1,775.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M1G	SEL: ST6-VSAN-BN-G-SSS-F	\$3,458.00		2%	\$3,388.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M1P	SEL: ST6-VSAN-BN-P-SSS-F	\$4,118.00		2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M2MG	SEL: ST6-VSANBN-2M-GSSS-F	\$576.00		2%	\$564.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2113-M2MP 11-2113-M3G	SEL: ST6-VSANBN-2M-PSSS-F SEL: ST6-VSAN-BN-3G-SSS-F	\$686.00		2%	\$672.28 \$8.947.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2113-M3G 11-2113-M3P	SEL: ST6-VSAN-BN-3G-SSS-F SEL: ST6-VSAN-BN-3P-SSS-F	\$9,130.00 \$10,873.00		2% 2%	\$8,947.40 \$10,655.54	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	11-2114-M1G	SEL: ST6-VSDT100-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2114-M1P	SEL: ST6-VSDT100-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2114-M3G	SEL: ST6-VSDT100-3G-SSS-F	\$3,049.00		2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2114-M3P	SEL: ST6-VSDT100-3P-SSS-F	\$3,630.00		2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2115-M1G	SEL: ST6-VSDT10-G-SSS-F	\$116.00		2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2115-M1P	SEL: ST6-VSDT10-P-SSS-F	\$138.00		2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2115-M3G 11-2115-M3P	SEL: ST6-VSDT10-3G-SSS-F SEL: ST6-VSDT10-3P-SSS-F	\$305.00 \$363.00		2% 2%	\$298.90 \$355.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2115-M3P 11-2244-M1G	SEL: HZ-LXC-10-G-SSS-F	\$363.00 \$347.00		2%	\$355.74 \$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2244-W1G	SEL: HZ-LXC-10-G-333-F SEL: HZ-LXC-10-P-SSS-F	\$413.00		2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M1G	SEL: HZ-LXC-100-G-SSS-F	\$3,465.00		2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M1P	SEL: HZ-LXC-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M1G	SEL: VR6-MEDI-G-SSS-F	\$13,860.00		2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M1P	SEL: VR6-MEDI-P-SSS-F	\$16,500.00	F2	2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-2248-M3G	SEL: VR6-MEDI-3G-SSS-F	\$36,590.00	F2	2%	\$35,858.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M3P	SEL: VR6-MEDI-3P-SSS-F	\$43,560.00		2%	\$42,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2270-M1G	SEL: VR-LIS3-25-G-SSS-F	\$1,155.00		2% 2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2270-M1P 11-2271-M1G	SEL: VR-LIS3-25-P-SSS-F SEL: VR-LIS3-CPU-G-SSS-F	\$1,375.00 \$346.50	F2 F2	2%	\$1,347.50 \$339.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2271-M1G 11-2271-M1P	SEL: VR-LIS3-CPU-9-SSS-F SEL: VR-LIS3-CPU-P-SSS-F	\$412.50		2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M1G	SEL: HZ-FLX-AD10-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M1P	SEL: HZ-FLX-AD10-P-SSS-F	\$412.50		2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M3G	SEL: HZ-FLX-AD10-3G-SSS-F	\$914.76		2%	\$896.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M3P	SEL: HZ-FLX-AD10-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2315-M1G	SEL: VR7-BSTD25-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2315-M1P	SEL: VR7-BSTD25-P-SSS-F	\$1,375.00		2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2316-M1G 11-2316-M1P	SEL: VR7-BPSTD-G-SSS-F	\$346.50		2%	\$339.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	11-2316-M1P 11-2317-M1G	SEL: VR7-BPSTD-P-SSS-F SEL: VR7-ATAD25-G-SSS-F	\$412.50 \$1,588.40		2% 2%	\$404.25 \$1,556.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-2317-M1G	SEL: VR7-ATAD25-0-000-1	\$1,890.90	F2	2%	\$1,853.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2317-M3G	SEL: VR7-ATAD25-3G-SSS-F	\$4,193.38		2%	\$4,109.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2317-M3P	SEL: VR7-ATAD25-3P-SSS-F	\$4,991.98	F2	2%	\$4,892.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M1G	SEL: VR7-ATEN25-G-SSS-F	\$2,743.40	F2	2%	\$2,688.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M1P	SEL: VR7-ATEN25-P-SSS-F	\$3,265.90	F2	2%	\$3,200.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M2MG	SEL: VR7-ATEN25-2M-GSSS-F	\$457.23		2%	\$448.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M2MP	SEL: VR7-ATEN25-2M-PSSS-F	\$544.32		2%	\$533.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2318-M3G 11-2318-M3P	SEL: VR7-ATEN25-3G-SSS-F SEL: VR7-ATEN25-3P-SSS-F	\$7,242.58 \$8,621.98		2% 2%	\$7,097.73 \$8,449.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2319-M1G	SEL: VR7-ATPCA25-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2319-M1P	SEL: VR7-ATPCA25-P-SSS-F	\$1,375.00		2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2320-M1G	SEL: VR7-ATPCE25-G-SSS-F	\$2,281.40		2%	\$2,235.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2320-M1P	SEL: VR7-ATPCE25-P-SSS-F	\$2,715.90		2%	\$2,661.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M1G	SEL: VR7-AUTDT25-G-SSS-F	\$768.90		2%	\$753.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M1P	SEL: VR7-AUTDT25-P-SSS-F	\$914.10	F2	2%	\$895.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M2MG	SEL: VR7-AUT10-G-SSS-F	\$924.00	F2	2%	\$905.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2321-M2MP	SEL: VR7-AUT10-P-SSS-F	\$1,100.00	F2	2%	\$1,078.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	11-2321-M3G 11-2321-M3P	SEL: VR7-AUTDT25-3G-SSS-F SEL: VR7-AUTDT25-3P-SSS-F	\$2,029.90 \$2,413.22		2% 2%	\$1,989.30 \$2,364.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2358-M1G	SEL: HZ7-ADC-10-G-SSS-F	\$924.00		2%	\$905.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M1P	SEL: HZ7-ADC-10-P-SSS-F	\$1,100.00		2%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M2MG	SEL: HZ7-ADC-10-2M-GSSS-F	\$154.00		2%	\$150.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M2MP	SEL: HZ7-ADC-10-2M-PSSS-F	\$183.33	F2	2%	\$179.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M3G	SEL: HZ7-ADC-10-3G-SSS-F	\$2,439.36	F2	2%	\$2,390.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M3P	SEL: HZ7-ADC-10-3P-SSS-F	\$2,904.00		2%	\$2,845.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2359-M1G	SEL: HZ7-ADC-100-G-SSS-F	\$9,240.00		2% 2%	\$9,055.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2359-M1P 11-2359-M2MG	SEL: HZ7-ADC-100-P-SSS-F SEL: HZ7-ADC-100-2M-GSSS-F	\$11,000.00 \$1,540.00	F2	2%	\$10,780.00 \$1,509.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2359-M2MP	SEL: HZ7-ADC-100-2M-GGGG-1 SEL: HZ7-ADC-100-2M-PSSS-F	\$1,833.33	F2	2%	\$1,796.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2359-M3G	SEL: HZ7-ADC-100-3G-SSS-F	\$24,393.60	F2	2%	\$23,905.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2359-M3P	SEL: HZ7-ADC-100-3P-SSS-F	\$29,040.00	F2	2%	\$28,459.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2362-M1G	SEL: HZ7-ADN-10-G-SSS-F	\$577.50		2%	\$565.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2362-M1P	SEL: HZ7-ADN-10-P-SSS-F	\$687.50		2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2362-M2MG	SEL: HZ7-ADN-10-2M-GSSS-F	\$96.25		2%	\$94.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2362-M2MP 11-2362-M3G	SEL: HZ7-ADN-10-2M-PSSS-F SEL: HZ7-ADN-10-3G-SSS-F	\$114.58 \$1,524.60		2% 2%	\$112.29 \$1,494.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2362-M3P	SEL: HZ7-ADN-10-30-000-1 SEL: HZ7-ADN-10-3P-SSS-F	\$1,815.00		2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2363-M1G	SEL: HZ7-ADN-100-G-SSS-F	\$5,775.00		2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2363-M1P	SEL: HZ7-ADN-100-P-SSS-F	\$6,875.00		2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2363-M2MG	SEL: HZ7-ADN-100-2M-GSSS-F	\$962.50	F2	2%	\$943.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2363-M2MP	SEL: HZ7-ADN-100-2M-PSSS-F	\$1,145.83	F2	2%	\$1,122.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2363-M3G	SEL: HZ7-ADN-100-3G-SSS-F	\$15,246.00	F2	2%	\$14,941.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2363-M3P 11-2380-M1G	SEL: HZ7-ADN-100-3P-SSS-F SEL: HZ7-ENC-10-G-SSS-F	\$18,150.00 \$1,328.80		2% 2%	\$17,787.00 \$1,302.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2380-M1G 11-2380-M1P	SEL: HZ7-ENC-10-G-SSS-F SEL: HZ7-ENC-10-P-SSS-F	\$1,328.80 \$1,581.80		2% 2%	\$1,302.22 \$1,550.16	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-2380-M1F 11-2380-M2MG	SEL: HZ7-ENC-10-F-333-F SEL: HZ7-ENC-10-2M-GSSS-F	\$221.47	F2	2%	\$1,550.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2380-M2MP	SEL: HZ7-ENC-10-2M-PSSS-F	\$263.63	F2	2%	\$258.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2380-M3G	SEL: HZ7-ENC-10-3G-SSS-F	\$3,508.03		2%	\$3,437.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2380-M3P	SEL: HZ7-ENC-10-3P-SSS-F	\$4,175.95	F2	2%	\$4,092.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2381-M1G	SEL: HZ7-ENC-100-G-SSS-F	\$13,282.50		2%	\$13,016.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2381-M1P	SEL: HZ7-ENC-100-P-SSS-F	\$15,812.50		2%	\$15,496.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2381-M2MG	SEL: HZ7-ENC-100-2M-GSSS-F	\$2,213.75	F2	2%	\$2,169.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2381-M2MP 11-2381-M3G	SEL: HZ7-ENC-100-2M-PSSS-F SEL: HZ7-ENC-100-3G-SSS-F	\$2,635.42 \$35,065.80		2% 2%	\$2,582.71 \$34,364.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2381-M3G 11-2381-M3P	SEL: HZ7-ENC-100-3G-SSS-F SEL: HZ7-ENC-100-3P-SSS-F	\$35,065.80 \$41,745.00		2% 2%	\$34,364.48 \$40,910.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-2382-M1G	SEL: HZ7-ENC-100-3F-333-F SEL: HZ7-ENN-10-G-SSS-F	\$808.50		2%	\$792.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2382-M1P	SEL: HZ7-ENN-10-P-SSS-F	\$962.50		2%	\$943.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2382-M2MG	SEL: HZ7-ENN-10-2M-GSSS-F	\$134.75		2%	\$132.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2382-M2MP	SEL: HZ7-ENN-10-2M-PSSS-F	\$160.42		2%	\$157.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2382-M3G	SEL: HZ7-ENN-10-3G-SSS-F	\$2,134.44	F2	2%	\$2,091.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2382-M3P	SEL: HZ7-ENN-10-3P-SSS-F	\$2,541.00		2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2383-M1G	SEL: HZ7-ENN-100-G-SSS-F	\$8,085.00		2%	\$7,923.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2383-M1P 11-2383-M2MG	SEL: HZ7-ENN-100-P-SSS-F SEL: HZ7-ENN-100-2M-GSSS-F	\$9,625.00 \$1,347.50		2% 2%	\$9,432.50 \$1,320.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
υ	I 1-2000-IVIZIVIO	OLE. 1121-L1114-100-2191-0000-1	φ1,341.5U	1-2	∠70	φ1,320.55	φυ.00	φυ.00	φυ.υυ	φυ.00	φυ.υυ	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-2383-M2MP	SEL: HZ7-ENN-100-2M-PSSS-F	\$1,604.17	F2	2%	\$1,572.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-2383-M3G 11-2383-M3P	SEL: HZ7-ENN-100-3G-SSS-F SEL: HZ7-ENN-100-3P-SSS-F	\$21,344.40		2% 2%	\$20,917.51	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2388-M1G	SEL: HZ7-ENN-100-3F-555-F SEL: HZ7-LXC-10-G-SSS-F	\$25,410.00 \$346.50		2%	\$24,901.80 \$339.57	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2388-M1P	SEL: HZ7-LXC-10-P-SSS-F	\$412.50		2%	\$404.25	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2388-M3G	SEL: HZ7-LXC-10-3G-SSS-F	\$914.76		2%	\$896.46	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2388-M3P	SEL: HZ7-LXC-10-3P-SSS-F	\$1,089.00		2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-2389-M1G	SEL: HZ7-LXC-100-G-SSS-F	\$3,465.00		2%	\$3,395.70	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2389-M1P 11-2389-M3G	SEL: HZ7-LXC-100-P-SSS-F SEL: HZ7-LXC-100-3G-SSS-F	\$4,125.00 \$9,147.60		2% 2%	\$4,042.50 \$8,964.65	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2389-M3P	SEL: HZ7-LXC-100-3G-3GS-F	\$10,890.00		2%	\$10,672.20	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2416-M1G	SEL: HZ7-STD-10-G-SSS-F	\$577.50		2%	\$565.95	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2416-M1P	SEL: HZ7-STD-10-P-SSS-F	\$687.50		2%	\$673.75	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2416-M2MG	SEL: HZ7-STD-10-2M-GSSS-F	\$96.25		2%	\$94.33	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2416-M2MP 11-2416-M3G	SEL: HZ7-STD-10-2M-PSSS-F SEL: HZ7-STD-10-3G-SSS-F	\$114.58 \$1,524.60		2% 2%	\$112.29 \$1,494.11	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2416-M3P	SEL: HZ7-STD-10-39-SSS-F	\$1,815.00		2%	\$1,778.70	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2417-M1G	SEL: HZ7-STD-100-G-SSS-F	\$5,775.00		2%	\$5,659.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2417-M1P	SEL: HZ7-STD-100-P-SSS-F	\$6,875.00		2%	\$6,737.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2417-M2MG	SEL: HZ7-STD-100-2M-GSSS-F	\$962.50		2%	\$943.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	11-2417-M2MP 11-2417-M3G	SEL: HZ7-STD-100-2M-PSSS-F SEL: HZ7-STD-100-3G-SSS-F	\$1,145.83		2% 2%	\$1,122.91	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2417-M3P	SEL: HZ7-STD-100-30-333-F SEL: HZ7-STD-100-3P-SSS-F	\$15,246.00 \$18,150.00		2%	\$14,941.08 \$17,787.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2418-M1G	SEL: HZ7-STD-A10-G-SSS-F	\$438.90		2%	\$430.12	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2418-M1P	SEL: HZ7-STD-A10-P-SSS-F	\$522.50		2%	\$512.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2418-M2MG	SEL: HZ7-STDA10-2M-GSSS-F	\$73.15		2%	\$71.69	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2418-M2MP 11-2418-M3G	SEL: HZ7-STDA10-2M-PSSS-F	\$87.08		2%	\$85.34	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	11-2418-M3P	SEL: HZ7-STD-A10-3G-SSS-F SEL: HZ7-STD-A10-3P-SSS-F	\$1,158.70 \$1,379.40		2% 2%	\$1,135.53 \$1,351.81	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2419-M1G	SEL: HZ7-STD-A100-G-SSS-F	\$4,389.00		2%	\$4,301.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2419-M1P	SEL: HZ7-STD-A100-P-SSS-F	\$5,225.00		2%	\$5,120.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2419-M2MG	SEL: HZ7-STDA100-2M-GSSS-F	\$731.50		2%	\$716.87	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2419-M2MP	SEL: HZ7-STDA100-2M-PSSS-F	\$870.83		2%	\$853.41	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2419-M3G	SEL: HZ7-STD-A100-3G-SSS-F	\$11,586.96		2%	\$11,355.22	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	
5 5	11-2419-M3P 11-2431-M1G	SEL: HZ7-STD-A100-3P-SSS-F SEL: ST6-AD-D10-G-SSS-F	\$13,794.00 \$231.00		2% 2%	\$13,518.12 \$226.38	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2431-M1P	SEL: ST6-AD-D10-P-SSS-F	\$275.00		2%	\$269.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2431-M2MG	SEL: ST6-AD-D10-2M-GSSS-F	\$38.50	F2	2%	\$37.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2431-M2MP	SEL: ST6-AD-D10-2M-PSSS-F	\$45.83		2%	\$44.91	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2431-M3G	SEL: ST6-AD-D10-3G-SSS-F	\$609.84		2%	\$597.64	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2431-M3P 11-2432-M1G	SEL: ST6-AD-D10-3P-SSS-F SEL: ST6-AD-D100-G-SSS-F	\$726.00 \$2,310.00		2% 2%	\$711.48 \$2,263.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2432-M1P	SEL: ST6-AD-D100-G-SSS-F	\$2,750.00		2%	\$2,695.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2432-M2MG	SEL: ST6-AD-D100-2M-GSSS-F	\$385.00		2%	\$377.30	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2432-M2MP	SEL: ST6-AD-D100-2M-PSSS-F	\$458.33		2%	\$449.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	11-2432-M3G	SEL: ST6-AD-D100-3G-SSS-F	\$6,098.40		2%	\$5,976.43	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2432-M3P 11-2434-M1G	SEL: ST6-AD-D100-3P-SSS-F SEL: ST6-AD-G-SSS-F	\$7,260.00 \$922.90		2% 2%	\$7,114.80 \$904.44	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2434-M1P	SEL: ST6-AD-P-SSS-F	\$1,098.90		2%	\$1,076.92	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2434-M2MG	SEL: ST6-AD-2M-GSSS-F	\$153.82		2%	\$150.74	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2434-M2MP	SEL: ST6-AD-2M-PSSS-F	\$183.15		2%	\$179.49	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2434-M3G	SEL: ST6-AD-3G-SSS-F	\$2,436.46		2%	\$2,387.73	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2434-M3P 11-2437-M1G	SEL: ST6-AD-3P-SSS-F SEL: ST6-EN-D10-G-SSS-F	\$2,901.10 \$277.20		2% 2%	\$2,843.08 \$271.66	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2437-M1B	SEL: ST6-EN-D10-G-333-F SEL: ST6-EN-D10-P-SSS-F	\$330.00		2%	\$323.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2437-M2MG	SEL: ST6-EN-D10-2M-GSSS-F	\$46.20		2%	\$45.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2437-M2MP	SEL: ST6-EN-D10-2M-PSSS-F	\$55.00	F2	2%	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2437-M3G	SEL: ST6-EN-D10-3G-SSS-F	\$731.81	F2	2%	\$717.17	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2437-M3P	SEL: ST6-EN-D10-3P-SSS-F	\$871.20		2%	\$853.78	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2438-M1G 11-2438-M1P	SEL: ST6-EN-D100-G-SSS-F SEL: ST6-EN-D100-P-SSS-F	\$2,772.00 \$3,300.00		2% 2%	\$2,716.56 \$3,234.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2438-M2MG	SEL: ST6-EN-D100-1-5555-F	\$462.00		2%	\$452.76	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2438-M2MP	SEL: ST6-EN-D100-2M-PSSS-F	\$550.00		2%	\$539.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2438-M3G	SEL: ST6-EN-D100-3G-SSS-F	\$7,318.08		2%	\$7,171.72	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2438-M3P	SEL: ST6-EN-D100-3P-SSS-F	\$8,712.00		2%	\$8,537.76	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2439-M1G 11-2439-M1P	SEL: ST6-EN-G-SSS-F	\$1,269.40		2%	\$1,244.01	\$0.00	\$0.00	1	\$0.00	\$0.00	
5	11-2439-M1F 11-2439-M2MG	SEL: ST6-EN-P-SSS-F SEL: ST6-EN-2M-GSSS-F	\$1,511.40 \$211.57	F2 F2	2% 2%	\$1,481.17 \$207.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2439-M2MP	SEL: ST6-EN-2M-PSSS-F	\$251.90		2%	\$246.86	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2439-M3G	SEL: ST6-EN-3G-SSS-F	\$3,351.22	F2	2%	\$3,284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2439-M3P	SEL: ST6-EN-3P-SSS-F	\$3,990.10		2%	\$3,910.30	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2446-M1G	SEL: VR-BCLADVC-G-SSS-F	\$693.00		2%	\$679.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	11-2446-M1P 11-2446-M3G	SEL: VR-BCLADVC-P-SSS-F SEL: VR-BCLADVC-3G-SSS-F	\$825.00 \$1,829.52		2% 2%	\$808.50 \$1,792.93	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	11-2446-M3P	SEL: VR-BCLADVC-3G-SSS-F SEL: VR-BCLADVC-3P-SSS-F	\$1,629.52		2%	\$1,792.93		\$0.00		\$0.00	\$0.00	
5	11-2447-M1G	SEL: VR-BCLADVO-25-G-SSS-F	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00		\$0.00	\$0.00	
5	11-2447-M1P	SEL: VR-BCLADVO-25-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50		\$0.00		\$0.00	\$0.00	
5	11-2447-M3G	SEL: VR-BCLADVO-25-3G-SSS-F	\$3,049.20		2%	\$2,988.22		\$0.00		\$0.00	\$0.00	
5	11-2447-M3P	SEL: VR-BCLADVO-25-3P-SSS-F	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-2448-M1G	SEL: VR-CODE2C-G-SSS-F	\$1,259.50	F2	2%	\$1,234.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2448-M1P	SEL: VR-CODE2C-P-SSS-F	\$1,499.30		2%	\$1,469.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2448-M3G	SEL: VR-CODE2C-3G-SSS-F	\$3,325.08		2% 2%	\$3,258.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2448-M3P 11-2449-M1G	SEL: VR-CODE2C-3P-SSS-F SEL: VR-CODE2O-G-SSS-F	\$3,958.15 \$125.40		2%	\$3,878.99 \$122.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2449-M1P	SEL: VR-CODE20-9-SSS-F	\$149.60		2%	\$146.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2449-M3G	SEL: VR-CODE20-3G-SSS-F	\$331.06		2%	\$324.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2449-M3P	SEL: VR-CODE2O-3P-SSS-F	\$394.94		2%	\$387.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2450-M1G	SEL: VR-OAMAD-G-SSS-F	\$346.50		2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2450-M1P	SEL: VR-OAMAD-P-SSS-F	\$412.50		2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2450-M3G	SEL: VR-OAMAD-3G-SSS-F	\$914.76		2%	\$896.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2450-M3P 11-2454-M1G	SEL: VR-OAMAD-3P-SSS-F SEL: VR7-ADV-G-SSS-F	\$1,089.00 \$1,442.10		2% 2%	\$1,067.22 \$1,413.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2454-M1P	SEL: VR7-ADV-0-333-F	\$1,717.10		2%	\$1,413.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2454-M2MG	SEL: VR7-ADV-2M-GSSS-F	\$240.35		2%	\$235.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2454-M2MP	SEL: VR7-ADV-2M-PSSS-F	\$286.20		2%	\$280.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2454-M3G	SEL: VR7-ADV-3G-SSS-F	\$3,807.14		2%	\$3,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2454-M3P	SEL: VR7-ADV-3P-SSS-F	\$4,533.14	F2	2%	\$4,442.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2460-M1G	SEL: VR7-ENT-G-SSS-F	\$1,788.60	F2	2%	\$1,752.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2460-M1P 11-2460-M2MG	SEL: VR7-ENT-P-SSS-F SEL: VR7-ENT-2M-GSSS-F	\$2,129.60	F2 F2	2%	\$2,087.01 \$292.14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	11-2460-M2MP	SEL: VR7-ENT-2M-GSSS-F SEL: VR7-ENT-2M-PSSS-F	\$298.10 \$354.95		2% 2%	\$292.14 \$347.85	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-2460-M3G	SEL: VR7-ENT-3G-SSS-F	\$4,721.90		2%	\$4,627.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2460-M3P	SEL: VR7-ENT-3P-SSS-F	\$5,622.14		2%	\$5,509.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2484-M1G	SEL: VR7-STD-G-SSS-F	\$864.60		2%	\$847.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2484-M1P	SEL: VR7-STD-P-SSS-F	\$1,029.60		2%	\$1,009.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2484-M2MG	SEL: VR7-STD-2M-GSSS-F	\$144.10		2%	\$141.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2484-M2MP	SEL: VR7-STD-2M-PSSS-F	\$171.60	F2 F2	2% 2%	\$168.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2484-M3G 11-2484-M3P	SEL: VR7-STD-3G-SSS-F SEL: VR7-STD-3P-SSS-F	\$2,282.54 \$2,718.14		2%	\$2,236.89 \$2,663.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2505-M1G	SEL: HZ7-ADN-A10-G-SSS-F	\$462.00	F2	2%	\$452.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2505-M1P	SEL: HZ7-ADN-A10-P-SSS-F	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2505-M3G	SEL: HZ7-ADN-A10-3G-SSS-F	\$1,219.68	F2	2%	\$1,195.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2505-M3P	SEL: HZ7-ADN-A10-3P-SSS-F	\$1,452.00		2%	\$1,422.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2506-M1G	SEL: HZ7-ADN-A100-G-SSS-F	\$4,620.00		2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2506-M1P	SEL: HZ7-ADN-A100-P-SSS-F	\$5,500.00		2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2506-M3G 11-2506-M3P	SEL: HZ7-ADN-A100-3G-SSS-F SEL: HZ7-ADN-A100-3P-SSS-F	\$12,196.80 \$14,520.00		2% 2%	\$11,952.86 \$14,229.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2500-M3F 11-2507-M1G	SEL: HZ7-A100-AERC-G-SSS-F	\$6,930.00		2%	\$6,791.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2507-M1P	SEL: HZ7-A100-AERC-P-SSS-F	\$8,250.00		2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2507-M3G	SEL: HZ7-A100-AERC-3G-SSS-F	\$18,295.20	F2	2%	\$17,929.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2507-M3P	SEL: HZ7-A100-AERC-3P-SSS-F	\$21,780.00		2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2508-M1G	SEL: HZ7-A10-AERC-G-SSS-F	\$693.00	F2	2%	\$679.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2508-M1P	SEL: HZ7-A10-AERC-P-SSS-F	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2508-M3G 11-2508-M3P	SEL: HZ7-A10-AERC-3G-SSS-F SEL: HZ7-A10-AERC-3P-SSS-F	\$1,829.52 \$2,178.00	F2 F2	2% 2%	\$1,792.93 \$2,134.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2509-M1G	SEL: HZ7-E100-AERC-G-SSS-F	\$9,817.50		2%	\$9,621.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2509-M1P	SEL: HZ7-E100-AERC-P-SSS-F	\$11,687.50		2%	\$11,453.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2509-M2MG	SEL: HZ7-E100-AERC-2M-GSSS-F	\$1,636.25		2%	\$1,603.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2509-M2MP	SEL: HZ7-E100-AERC-2M-PSSS-F	\$1,947.92		2%	\$1,908.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2509-M3G	SEL: HZ7-E100-AERC-3G-SSS-F	\$25,918.20		2%	\$25,399.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2509-M3P 11-2511-M1G	SEL: HZ7-E100-AERC-3P-SSS-F SEL: HZ7-E10-AERC-G-SSS-F	\$30,855.00		2% 2%	\$30,237.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2511-M1P	SEL: HZ7-E10-AERC-G-SSS-F SEL: HZ7-E10-AERC-P-SSS-F	\$982.30 \$1,169.30	F2 F2	2%	\$962.65 \$1,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2511-M1F 11-2511-M2MG	SEL: HZ7-E10-AERC-P-333-F SEL: HZ7-E10-AERC-2M-GSSS-F	\$1,169.30		2%	\$1,143.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2511-M2MP	SEL: HZ7-E10-AERC-2M-PSSS-F	\$194.88	F2	2%	\$190.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2511-M3G	SEL: HZ7-E10-AERC-3G-SSS-F	\$2,593.27	F2	2%	\$2,541.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2511-M3P	SEL: HZ7-E10-AERC-3P-SSS-F	\$3,086.95		2%	\$3,025.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2513-M1G	SEL: HZ7-ENN-A100-G-SSS-F	\$6,583.50		2%	\$6,451.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2513-M1P 11-2513-M2MG	SEL: HZ7-ENN-A100-P-SSS-F	\$7,837.50		2%	\$7,680.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2513-M2MP	SEL: HZ7-ENN-A100-2M-GSSS-F SEL: HZ7-ENN-A100-2M-PSSS-F	\$1,097.25 \$1,306.25		2% 2%	\$1,075.31 \$1,280.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2513-M3G	SEL: HZ7-ENN-A100-3G-SSS-F	\$17,380.44	F2	2%	\$17,032.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2513-M3P	SEL: HZ7-ENN-A100-3P-SSS-F	\$20,691.00		2%	\$20,277.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2515-M1G	SEL: HZ7-ENN-A10-G-SSS-F	\$658.90		2%	\$645.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2515-M1P	SEL: HZ7-ENN-A10-P-SSS-F	\$784.30	F2	2%	\$768.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2515-M2MG	SEL: HZ7-ENN-A10-2M-GSSS-F	\$109.82	F2	2%	\$107.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2515-M2MP	SEL: HZ7-ENN-A10-2M-PSSS-F	\$130.72		2%	\$128.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2515-M3G 11-2515-M3P	SEL: HZ7-ENN-A10-3G-SSS-F SEL: HZ7-ENN-A10-3P-SSS-F	\$1,739.50 \$2,070.55		2% 2%	\$1,704.71 \$2,029.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-2530-M1G	SEL: VR6-OSTC-G-SSS-F	\$2,070.55 \$289.30		2%	\$2,029.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2530-M1G	SEL: VR6-OSTC-P-SSS-F	\$344.30		2%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2530-M3G	SEL: VR6-OSTC-3G-SSS-F	\$763.75		2%	\$748.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2530-M3P	SEL: VR6-OSTC-3P-SSS-F	\$908.95		2%	\$890.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2535-M1G	SEL: VR-NI-ANXC-G-SSS-F	\$287.10	F2	2%	\$281.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2535-M1P	SEL: VR-NI-ANXC-P-SSS-F	\$342.10		2%	\$335.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-2535-M3G	SEL: VR-NI-ANXC-3G-SSS-F SEL: VR-NI-ANXC-3P-SSS-F	\$757.94 \$003.14		2%	\$742.78 \$885.08	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	11-2535-M3P 11-521-M1PACKG	SEL: VR-NI-ANXC-3P-SSS-F SEL: THIN4-PACK-G-SSS-F	\$903.14 \$656.04		2% 2%	\$885.08 \$642.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
3	UZ I-WITI AUNU	SEE THAT PROPOSED	φ030.04	1.4	∠ /0	ψ042.92	φυ.00	φυ.υυ	ψυ.υυ	φυ.υυ	φυ.υυ	ψυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-521-M1PACKP	SEL: THIN4-PACK-P-SSS-F	\$781.00	F2	2%	\$765.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-521-MNYBUNG 11-521-MNYBUNP	SEL: THIN4-NYBUN-G-SSS-F SEL: THIN4-NYBUN-P-SSS-F	\$808.50 \$918.50	F2 F2	2% 2%	\$792.33 \$900.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-522-M1G	SEL 11-522-M1G THIN4-STE-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-522-M1P	SEL 11-522-M1P THIN4-STE-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-523-M1G	SEL 11-523-M1G THIN4-CL-G-SSS-F	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-523-M1P	SEL 11-523-M1P THIN4-CL-P-SSS-F	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-572-M1G	SEL: VU4-EN-10-G-SSS-F	\$346.50	F2 F2	2%	\$339.57	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	11-572-M1P 11-574-M1G	SEL: VU4-EN-10-P-SSS-F SEL: VU4-EN-100-G-SSS-F	\$412.50 \$3,465.00	F2 F2	2% 2%	\$404.25 \$3,395.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-574-M1P	SEL: VU4-EN-100-G-3334 SEL: VU4-EN-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-578-M1G	SEL: VU4-EN-STR-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-578-M1P	SEL: VU4-EN-STR-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-579-M1G	SEL: VU4-PR-10-G-SSS-F	\$577.50	F2	2%	\$565.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-579-M1P	SEL: VU4-PR-10-P-SSS-F	\$687.50	F2 F2	2%	\$673.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	11-581-M1G 11-585-M1G	SEL: VU4-PR-100-G-SSS-F SEL: VU4-PR-STR-G-SSS-F	\$5,775.00 \$577.50	F2 F2	2% 2%	\$5,659.50 \$565.95	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-585-M1P	SEL: VU4-PR-STR-P-SSS-F	\$687.50	F2	2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-586-M1G	SEL: VU4-PR-U10-G-SSS-F	\$231.00	F2	2%	\$226.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-586-M1P	SEL: VU4-PR-U10-P-SSS-F	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-587-M1G	SEL: VU4-PR-U100-G-SSS-F	\$2,310.00	F2	2%	\$2,263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-587-M1P	SEL: VU4-PR-U100-P-SSS-F	\$2,750.00	F2 F2	2% 2%	\$2,695.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	11-591-M1G 11-592-M1P	SEL: VU4-THINCLA-G-SSS-F SEL: VU4-PR-100-P-SSS-F	\$48.40 \$6,875.00	F2 F2	2%	\$47.43 \$6,737.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	11-593-M1IN	SEL: WS-SUP-1PAK-F	\$53.90	F2	2%	\$52.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-M3IN	SEL: WS-SUP-3PAK-F	\$141.90	F2	2%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-M5IN	SEL: WS-SUP-5PAK-F	\$218.90	F2	2%	\$214.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-MWS3G	SEL: WS-3G-SSS-F	\$151.01	F2	2%	\$147.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-MWS3P	SEL: WS-3P-SSS-F	\$180.05	F2	2%	\$176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	11-593-MWSG 11-593-MWSP	SEL: WS-G-SSS-F SEL: WS-P-SSS-F	\$57.20 \$68.20	F2 F2	2% 2%	\$56.06 \$66.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	11-837-LIC-T1	SEL: S2-ERS4-P-TLSS-T1-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-901-M1P	SEL: VU4-PR-A50-P-SSS-F	\$2,062.50	F2	2%	\$2,021.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1241-M2MG	SEL 1241-M2MG VU5-PRA100-2M-GSSS-F	\$731.50	F2	2%	\$716.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1241-M2MP	SEL 1241-M2MP VU5-PRA100-2M-PSSS-F	\$871.00	F2	2%	\$853.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1271-M1G	SEL 1271-M1G THIN-100PK-G-SSS-F SEL 1271-M1P THIN-100PK-P-SSS-F	\$439.00	F2	2%	\$430.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	1271-M1P 1433-M1G	SEL 1433-M1G VF-DD2-25VM-G-SSS-F	\$523.00 \$4,332.00	F2 F2	2% 2%	\$512.54 \$4,245.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	1433-M1P	SEL 1433-M1P VF-DD2-25VM-P-SSS-F	\$5,157.00	F2	2%	\$5,053.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M3G	SEL 1433-M3G VF-DD2-25VM-3G-SSS-F	\$11,436.00	F2	2%	\$11,207.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M3P	SEL 1433-M3P VF-DD2-25VM-3P-SSS-F	\$13,614.00	F2	2%	\$13,341.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M1G	SEL 1568-M1G VF-HYPM5-G-SSS-F	\$82.50	F2	2%	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M1P	SEL 1568-M1P VF-HYPM5-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	1568-M3G 1568-M3P	SEL 1568-M3G VF-HYPM5-3G-SSS-F SEL 1568-M3P VF-HYPM5-3P-SSS-F	\$218.00 \$261.00	F2 F2	2% 2%	\$213.64 \$255.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	1601-M1G	SEL 1601-M1G HZ-MRG-10-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1601-M1P	SEL 1601-M1P HZ-MRG-10-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M1G	SEL 1602-M1G HZ-MRG-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M1P	SEL 1602-M1P HZ-MRG-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250FCSSP	SEL IDU FRAMEWORK CONNECTOR250 1YSS SP	\$10,924.00	F2	2%	\$10,705.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	250FCSSP2-1 250ODL1PRSSP2	SEL SECOND YEAR SS SP FOR V250FCSSP2 SEL SS&SuprenDAODLite 250+1DAPb/Col50SL	\$2,083.00 \$2,868.00	F2 F2	2% 2%	\$2,041.34 \$2,810.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	250SPLO1PRSSP2	SEL SS&SuprenDASPOnLite250+1DAPb/Col50SL	\$2,868.00	F2	2%	\$2,810.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25FCSSP	SEL IDU FRAMEWORKCONNECTOR25 SS SUPPORT	\$3,345.00	F2	2%	\$3,278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25FCSSP2-1	SEL SS&SUPPORTRENEWIDUFRAMEWORKCONNECT25	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25ODL1PRSSP2	SEL SS⋑ ren DAODLite 25+1DAPb/Col50SL	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25SPLO1PRSSP2	SEL SS&SuprenDASPOnLite25+1DAPb/Col50SL	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300003-002 300003-002R	SELECT 1YR-GOLD-GMS-10 - MAINT SELECT 1YR-GOLD-GMS-10 - MAINT RENEW	\$1,899.00 \$1,899.00	F2 F2	2% 2%	\$1,861.02 \$1,861.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300003-002K	SELECT 1YR-GOLD-GMS-50 - MAINT SELECT 1YR-GOLD-GMS-50 - MAINT	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-005R	SELECT 1YR-GOLD-GMS-50 - MAINT RENEW	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-013	SELECT 1YR-GOLD-GMS-25 - MAINT	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-013R	SELECT 1YR-GOLD-GMS-25 - MAINT RENEW	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300011-001R	SEL NX-2600 - RENEWAL 1YR - PLAT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300011-002R	SELNX-2600 - RENEWAL 1YR - GOLD	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300012-001R 300012-002R	SEL NX-2610 - RENEWAL 1YR - PLAT	\$4,179.00	F2	2%	\$4,095.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300012-002R 300016-001R	SEL NX-2610 - RENEWAL 1YR - GOLD SEL NX-5600 - RENEWAL 1YR - PLAT	\$2,670.00 \$8,605.00	F2 F2	2% 2%	\$2,616.60 \$8,432.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300016-002R	SEL NX-5600 - RENEWAL 1YR - GOLD	\$5,811.00	F2	2%	\$5,694.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300017-001R	SEL NX-7600 - RENEWAL 1YR - PLAT	\$13,522.00	F2	2%	\$13,251.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300017-002R	SEL NX-7600 - RENEWAL 1YR - GOLD	\$9,052.00	F2	2%	\$8,870.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300018-001R	SEL NX-8600 - RENEWAL 1YR - PLAT	\$27,605.00	F2	2%	\$27,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300018-002R	SEL NX-8600 - RENEWAL 1YR - GOLD	\$24,140.00	F2	2%	\$23,657.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300019-001 300032-001R	SELECT WANSTART 10 HRS - BUNDLED SEL NX-9610 - RENEWAL 1YR - PLAT	\$4,118.00 \$44,593.00	F2 F2	2% 2%	\$4,035.64 \$43,701.14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300032-001R 300032-002R	SEL NX-9610 - RENEWAL 1YR - PLAT SEL NX-9610 - RENEWAL 1YR - GOLD	\$44,593.00 \$40,234.00	F2 F2	2% 2%	\$43,701.14 \$39,429.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300036-001R	SEL NX-3600 - RENEWAL 1YR - PLAT	\$5,408.00	F2	2%	\$5,299.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300036-002R	SEL NX-3600 - RENEWAL 1YR - GOLD	\$3,017.00	F2	2%	\$2,956.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-001	SELECT 1YR-PLAT-NX-1700 - MAINT	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	300039-001R	SELECT 1YR-PLAT-NX-1700 - MAINT	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-002	SELECT 1YR-GOLD-NX-1700 -MAINT	\$664.00	F2	2%	\$650.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300039-002R 300040-001	SELECT 1YR-GOLD-NX-1700 -MAINT SELECT 1YR-PLAT-NX-5700-MAINT	\$949.00 \$6,638.00	F2 F2	2% 2%	\$930.02 \$6,505.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300040-001R	SELECT 1YR-PLAT-NX-5700-MAINT	\$6,638.00	F2	2%	\$6,505.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-002	SELECT 1YR-GOLD-NX-5700-MAINT	\$4,525.00	F2	2%	\$4,434.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-002R	SELECT 1YR-GOLD-NX-5700-MAINT	\$4,525.00	F2	2%	\$4,434.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-001	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,827.00	F2	2%	\$2,770.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-001R	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,827.00	F2	2%	\$2,770.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300044-002 300044-002R	SELECT 1YR-GOLD-NX-2700-MAINT SELECT 1YR-GOLD-NX-2700-MAINT	\$1,798.00 \$1,798.00	F2 F2	2% 2%	\$1,762.04 \$1,762.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300044-002R 300044-003R	SELECT 17R-GOLD-INA-2700-MAINT SELECT 1YR-PLAT-NX-2700-MAINT	\$2,670.00	F2	2%	\$2,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-004R	SELECT 1YR-GOLD-NX-2700-MAINT	\$1,698.00	F2	2%	\$1,664.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-001	SELECT 1YR-PLAT-NX-3700-MAINT	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-001R	SELECT 1YR-PLAT-NX-3700-MAINT	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300045-002 300045-002R	SELECT 1YR-GOLD-NX-3700-MAINT SELECT 1YR-GOLD-NX-3700-MAINT	\$2,681.00 \$2,681.00	F2 F2	2% 2%	\$2,627.38 \$2,627.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300045-002K 300046-001	SELECT 1YR-GOLD-NX-3700-MAINT SELECT 1YR-PLAT-NX-7700-MAINT	\$13,522.00	F2	2%	\$2,027.36 \$13,251.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300046-001R	SELECT 1YR-PLAT-NX-7700-MAINT	\$13,522.00	F2	2%	\$13,251.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300046-002	SELECT 1YR-GOLD-NX-7700-MAINT	\$9,052.00	F2	2%	\$8,870.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300046-002R	SELECT 1YR-GOLD-NX-7700-MAINT	\$9,052.00	F2	2%	\$8,870.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300047-001	SELECT NX-9700 MAINT 1YR PLAT	\$38,222.00	F2	2%	\$37,457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300047-001R 300047-002	SELECT NX-9700 MAINT 1YR PLAT SELECT NX-9700 MAINT 1YR GOLD	\$38,222.00	F2 F2	2% 2%	\$37,457.56 \$33,515.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300047-002 300047-002R	SELECT NX-9700 MAINT 1YR GOLD SELECT NX-9700 MAINT 1YR GOLD	\$34,199.00 \$34,199.00	F2 F2	2%	\$33,515.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-001	SELECT 1YR-PLAT-NX-8700 - MAINT	\$27,605.00	F2	2%	\$27,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-001R	SELECT 1YR-PLAT-NX-8700 - MAINT	\$27,605.00	F2	2%	\$27,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-002	SELECT 1YR-GOLD-NX-8700-MAINT	\$24,140.00	F2	2%	\$23,657.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-002R	SELECT 1YR-GOLD-NX-8700-MAINT	\$24,140.00	F2	2%	\$23,657.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300053-001 300053-001R	SELECT VX-5000 - MAINT 1YR - PLATINUM SELECT VX-5000 - MAINT 1YR - PLATI	\$5,654.00 \$5,654.00	F2 F2	2% 2%	\$5,540.92 \$5,540.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300053-0011	SELECT VX-5000 - MAINT 1YR - GOLD	\$3,855.00	F2	2%	\$3,777.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300053-002R	SELECT VX-5000 - MAINT 1YR - GOLD	\$3,855.00	F2	2%	\$3,777.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300054-001	SELECT VX-1000 - MAINT 1YR - PLATINUM	\$491.00	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300054-001R	SELECT VX-1000 - MAINT 1YR - PLAT	\$491.00	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300054-002	SELECT VX-1000 - MAINT 1YR - GOLD	\$379.00	F2	2%	\$371.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300054-002R 300055-001	SELECT VX-1000 - MAINT 1YR - GOLD SELECT VX-2000 - MAINT 1YR - PLATINUM	\$379.00 \$1,966.00	F2 F2	2% 2%	\$371.42 \$1,926.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300055-002	SELECT VX-2000 - MAINT TYR - PLATINOW SELECT VX-2000 - MAINT TYR - GOLD	\$1,251.00	F2	2%	\$1,225.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300055-003R	SELECT VX-2000 - MAINT 1YR - PLAT	\$1,966.00	F2	2%	\$1,926.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300055-004R	SELECT VX-2000 - MAINT 1YR - GOLD	\$1,251.00	F2	2%	\$1,225.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300056-001	SELECT VX-3000 - MAINT 1YR - PLATINUM	\$3,933.00	F2	2%	\$3,854.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300056-001R	SELECT VX-3000 - MAINT 1YR - PLAT	\$3,933.00	F2	2%	\$3,854.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300056-002 300056-002R	SELECT VX-3000 - MAINT 1YR - GOLD SELECT VX-3000 - MAINT 1YR - GOLD	\$2,145.00 \$2,145.00	F2 F2	2% 2%	\$2,102.10 \$2,102.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300057-001	SELECT 1YR-PLAT- VIRTUAL-GMS-10 - MAINT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-001R	SEL 1YR-PLAT- VIRTUAL-GMS-10 - MAINT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-002	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-002R	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-005	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT	\$2,849.00	F2	2%	\$2,792.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300057-005R 300057-006	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT SELECT 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	\$2,849.00 \$3,687.00	F2 F2	2% 2%	\$2,792.02 \$3,613.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300057-006R	SEL 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	\$3,687.00	F2	2%	\$3,613.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-013	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-013R	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-014	SELECT 1YR-PLAT-VIRTUAL-GMS-25 - MAINT	\$4,916.00	F2	2%	\$4,817.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-014R 300060-001	SELT1YR-PLAT-VIRTUAL-GMS-25 - MAINT	\$4,916.00	F2	2%	\$4,817.68	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	300060-001 300060-001R	SEL GMS-10 ON GX-1100 - MAINT 1YR - PLAT SEL GMS-10 - GX-1100 - MAINT - PLAT-R	\$2,458.00 \$2,458.00	F2 F2	2% 2%	\$2,408.84 \$2,408.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300060-0011	SEL GMS-10 ON GX-1100 - MAINT 1YR -GOLD	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-002R	SEL GMS-10 ON GX-1100 - MAINT GOLD- R	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-005	SEL GMS-50 ON GX-1100 - MAINT 1YR -GOLD	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-005R	SEL GMS-50 ON GX-1100 - MAINT GOLD- R	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-006	SEL GMS-50 ON GX-1100 - MAINT 1YR -PLAT	\$7,375.00	F2	2%	\$7,227.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300060-006R	SEL GMS-50 ON GX-1100 - MAINT PLAT-R	\$7,375.00	F2 F2	2% 2%	\$7,227.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-007 300060-007R	SEL GMS-100 ON GX-1100 - MAINT 1YR -GOLD SEL GMS-100 ON GX-1100 - MAINT GOLD-R	\$9,499.00 \$9,499.00	F2 F2	2% 2%	\$9,309.02 \$9,309.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300060-007K	SEL GMS-100 ON GX-1100 - MAINT 190-LD-R SEL GMS-100 ON GX-1100 - MAINT 1YR -PLAT	\$12,293.00	F2	2%	\$12,047.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-008R	SEL GMS-100 ON GX-1100 - MAINT PLAT-R	\$12,293.00	F2	2%	\$12,047.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-009	SEL GMS-200 ON GX-1100 - MAINT 1YR -GOLD	\$15,199.00	F2	2%	\$14,895.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-009R	SEL GMS-200 ON GX-1100 - MAINT GOLD -R	\$15,199.00	F2	2%	\$14,895.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-010	SEL GMS-200 ON GX-1100 - MAINT1YR - PLAT	\$19,669.00	F2	2%	\$19,275.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	300060-010R	SEL GMS-200 ON GX-1100 - MAINT PLAT-R	\$19,669.00	F2 F2	2%	\$19,275.62	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	300060-011 300060-011R	SEL GMS-500 ON GX-1100 - MAINT 1YR -GOLD SEL GMS-500 ON GX-1100 - MAINT GOLD-R	\$28,499.00 \$28,499.00	F2 F2	2% 2%	\$27,929.02 \$27,929.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	300060-0112	SEL GMS-500 ON GX-1100 - MAINT GGLD-R SEL GMS-500 ON GX-1100 - MAINT 1YR -PLAT	\$36,881.00	F2	2%	\$36,143.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-012R	SEL GMS-500 ON GX-1100 - MAINT PLAT-R	\$36,881.00	F2	2%	\$36,143.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-013	SEL GMS-25 ON GX-1100 - MAINT 1YR -GOLD	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-013R	SEL GMS-25 ON GX-1100 - MAINT- GOLD- R	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

December						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
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5 3000F-020R SEL W-700-RENEWAL CONTRACT YN-GOLD 57968 00 F2 2% \$1,000 \$0.00 \$0	-												
5 300099-001 SEL VX-200-MANT CONTRACT TYR-PLAT 5 31721100 P2 2% \$16,866.78 \$0.00 \$0.													
5 300099-002 SEL VX-5000 AMATI CONTRACT, TYR-GOLD \$13,290.00 F2 2% \$13,033.02 \$9.00	5						\$16,866.78	\$0.00	\$0.00	\$0.00			\$0.00
5 30009-9007 SELV-8000 - RENEWAL CONTRACT IYR - GOLD \$13,299.00 F2 2% \$13,030.02 \$0.00 \$0.													
5 300100-001 SEL VA-5000 - MAINT CONTRACT IYR - PLAT 324,587.00 F2 Z/h \$24,085.20 \$0.00 \$0													
5 300100-001R SEL W-5000 - RENEWAL CONTRACT, TYR -FLAT 5 300100-002 SEL W-5000 - RENEWAL CONTRACT, TYR -GOLD 5 300100-002R SEL W-5000 - RENEWAL CONTRACT, TYR -GOLD 5 18399500 F2 2 2% \$18,61902 \$0.00													
5 30010-002R SEL VX-2000 - RENEWAL CONTRACT IYR -GOLD 5 30010-001 SEL VR-22 - MAINT CONTRACT IYR -PLAT 5 1228 00 F2 21/6 \$1,203.44 \$30.00 \$30.													
5 30010-001 SEL VRX-2-AMANT CONTRACT, 1YR-PLAT \$1228.00 F2 2'% \$1,303.44 \$0.00	5	300100-002		\$18,999.00			\$18,619.02	\$0.00		\$0.00			\$0.00
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5 30010-1002 SEL WR.2- MAINT CONTRACT, YR. GOLD S815.00 F2 2% 5798.70 \$0.00 \$0													
5 30010-002R SEL WRX-2- RENEWAL CONTRACT, 1YR-GOLD \$815.00 F2 2% \$79877 \$0.00	-												
5 300102-001R SEL VRX-4 - RENEWAL CONTRACT, 1YR - PLAT													
5 300102-002 SEL WRX-4 - MAINT CONTRACT, 1YR - GOLD \$2.491.00 F2 2% \$2.441.18 \$0.00													
5   300102-002R   SEL VRX-4 - RENEWAL CONTRACT, IYR - GOLD   \$2,491.00   \$2,294   \$32,441.18   \$0.00													
5 30011+001 SEL NX-11700 - ARLWIN CONTRACT 1YR - PLAT S84,940.00 F2 2% \$83,241.20 \$0.00 \$0													
5 30011+001R SEL NX-11700 - RENEW CONTRACT 1YR - PCAT 5 30011+002 SEL NX-11700 - MAINT CONTRACT 1YR - GOLD 5 30011+002R SEL NX-11700 - RENEW CONTRACT 1YR - GOLD 5 30011+002R SEL NX-11700 - RENEW CONTRACT 1YR - GOLD 5 300116-001 SEL NX-200 - MAINT CONTRACT 1YR - GOLD 5 300116-001 SEL NX-200 - MAINT CONTRACT, 1YR - PCAT 5 30012-0012R SEL NX-200 - MAINT CONTRACT, 1YR - GOLD 5 30012-0012 SEL NX-200 - MAINT CONTRACT, 1YR - PCAT 5 30012-0012R SEL NX-200 - MAINT CONTRACT, 1YR - PCAT 5 30012-0012R SEL VRX-6 - RENEWAL CONTRACT, 1YR - PCAT 5 30012-0012R SEL VRX-6 - RENEWAL CONTRACT, 1YR - PCAT 5 30012-0012R SEL VRX-6 - RENEWAL CONTRACT, 1YR - PCAT 5 30012-0012R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 30012-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50047-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50040-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50040-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50040-001 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 50040-001													
5 30011+002R SEL NX-11700 - RENEW CONTRACT 1YR - GOLD 575,999,00 F2 2% \$9,155.16 \$0.00 \$0.	5												
5 300116-001 SELNX-6700 - MAINT CONTRACT, 1YR - PLAT													
5 300116-002 SEL NX-6700 - MAINT CONTRACT, 1YR - GOLD													
5 300129-0011 SEL VRX-6 - RAINIT CONTRACT, 1YR - PLAT													
5 300129-001R SEL VRX-6 - RENEWAL CONTRACT, 1YR - PLAT 5 300129-002 SEL VRX-6 - MAINT CONTRACT, 1YR - GOLD 5 300129-002 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 300129-002 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 300129-002 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 300129-002 SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD 5 456-112-120 Bandwidth Overage For DC SUB=MA 5 25 F2 2% 5 5,420.38 5 0.00 5 0													
5 300129-002R SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD \$5,531.00 F2 2% \$5,420.38 \$0.00 \$0.	5												
5         456-112-120         Bandwidth Overage For DC SUB=MA         \$5.25         F2         2%         \$5.15         \$0.00													
5         456-112-122         Bandwidth For DC SUB-MA         \$0.00         \$0													
5         500047-001         SELECT VX-2000; VIRTUAL; 10Mbps         \$10,127.00         F2         2%         \$9,924.46         \$0.00													
5         50FCSSP         SEL IDU FRAMEWORKCONNECTÖR 50 SS SUPPORT         \$5,018.00         F2         2%         \$4,917.64         \$0.00	-									+			
5         50FCSSP2-1         SEL SECOND YEAR SS SP FOR V50FCSSP2         \$953.00         F2         2%         \$933.94         \$0.00													
5         50SPLO1PRSSP2         SEL S8&SuprenDASPOnLite50+1 DAPb/Col50SL         \$1,290.00         F2         2%         \$1,264.20         \$0.0	5												
5 6430-SVL-SUPLFT1 SEL SECURE UPLIFT SUPPORT, 6430 \$150.00 F2 2% \$147.00 \$0.00													
5         6430-SVL-SUPLFT2         SEL-SECURE UPLIFT SUPPORT, 6430         \$285.00         F2         2%         \$279.30         \$0.00	-												
5 6430-SVL-SUPLFT3 SEL-SECURE UPLIFT SUPPORT, 6430 \$413.00 F2 2% \$404.74 \$0.00	-												
5     6430-SVL-SUPLFT4     SEL-SECURE UPLIFT SUPPORT, 6430     \$55,00     F2     2%     \$539,00     \$0.0	-												
5 6430-SVL-SUPLFT5 SEL-SECURE UPLIFT SUPPORT, 6430 \$688.00 F2 2% \$674.24 \$0.00	-				F2								
5         90940502SL         SEL: PS_EXPN FRM INSTL,W-BASE,T950         \$3,800.00         F2         2%         \$3,724.00         \$0.00		6430-SVL-SUPLFT5	SEL-SECURE UPLIFT SUPPORT, 6430	\$688.00	F2								\$0.00
5 90940503SL SEL: PS,EXPN FRM INSTL,UPGRD,T950 \$7,250.00 F2 2% \$7,105.00 \$0.00													
5 90940504SL SEL: PS,ONSITE TRAIN-CNSLT DAY,T950 \$3,200.00 F2 2% \$3,136.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	90940511SL	SEL: PS,RELO-RECONNECT BUSINESS HRS	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90940523 90940523Z2	SEL: ENCRYPTION;PROF;SUPPORT;T950 SEL: ENCRYPTION,PROF,SUPPORT,T950,Z2	\$1,064.00 \$1,177.00	F2 F2	2% 2%	\$1,042.72 \$1,153.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90940535SL	SEL: PS,ENCRYPTION EXPRESS PRO,T950	\$7,600.00	F2	2%	\$7,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940538SL	SEL: PS,ANNUAL PREVENT MNTCE,T950	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90940557SL 90940558SL	SEL: PS,ONSITE INSTALL,BASE,TFIN SEL: PS,EX-SRV FRM INST,W-BASE,TFIN	\$13,900.00	F2 F2	2% 2%	\$13,622.00 \$4,655.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	90940559SL	SEL: PS,EX-SRV FRM INST,UPGRD,TFIN	\$4,750.00 \$9,200.00	F2	2%	\$4,655.00 \$9,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940560SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,TFIN	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940561SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,TFIN	\$14,400.00	F2	2%	\$14,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90940567SL 90940570	SEL: PS,ANNUAL PREVENT MNTCE,TFIN SEL: ENCRYPTION;PROF;SUPPORT;TFIN	\$6,000.00 \$1,064.00	F2 F2	2% 2%	\$5,880.00 \$1,042.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90940570Z2	SEL: ENCRYPTION, PROF, SUPPORT, TFIN, Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940572SL	SEL: PS,BS12 UPG 1 PREV MAINT VISIT	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90940573SL 90940574SL	SEL: PS,SINGLE PREVENT MNTCE,T950 SEL: PS,SINGLE PREVENT MNTCE,TFIN	\$2,400.00 \$2,400.00	F2 F2	2% 2%	\$2,352.00 \$2,352.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90940590	SEL: PS, POWER RAIL INSTALL	\$3,800.00	F2	2%	\$3,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950511	SEL: PS;T120 INSTALL-INTEGRATE	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950516	SEL: ENCRYPTION;PROF;SUPPORT;T120	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90950516Z2 90950524SL	SEL: ENCRYPTION,PROF,SUPPORT,T120,Z2 SEL: PS,DBA-TBA INSTALL	\$1,177.00 \$3,200.00	F2 F2	2% 2%	\$1,153.46 \$3,136.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90950530SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T120	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950532SL	SEL: PS,ANNUAL PREVENT MNTCE,T120	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90950538SL 90970522	SEL: PS,SINGLE PREVENT MNTCE,T120 SEL: ENCRYPTION SUPPORT;PROF;T50	\$2,400.00 \$1,064.00	F2 F2	2% 2%	\$2,352.00 \$1,042.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90970522Z2	SEL: ENCRYPTION SUPPORT, PROF, T50 SEL: ENCRYPTION SUPPORT, PROF, T50, Z2	\$1,004.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90970531SL	SEL: PS,2-HOUR PHONE CONSULT,T50E	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90970534	SEL: PS,PHONE CONSULT/PREP,INSTALL	\$800.00	F2	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90970535 90PCPSQLM1001	SEL: PS,ONSITE TRAIN/CNSLT DAY,T50E SEL PC Perp SQL 1yr Maint 1 Unit	\$3,200.00 \$133.00	F2 F2	2% 2%	\$3,136.00 \$130.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90PCPSQLM1002	SEL PC Perp SQL 1yr Maint 2-5 Units	\$123.00	F2	2%	\$120.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1003	SEL PC Perp SQL 1yr Maint 6-10 Units	\$103.00	F2	2%	\$100.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90PCPSQLM1004 90PCPSQLM1005	SEL PC Perp SQL 1yr Maint 11-20 Units SEL PC Perp SQL 1yr Maint 21-35 Units	\$77.00 \$56.00	F2 F2	2% 2%	\$75.46 \$54.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90PCPSQLM1005	SEL PC Perp SQL 1yr Maint 21-33 Units SEL PC Perp SQL 1yr Maint 36-50 Units	\$45.00 \$45.00	F2	2%	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1007	SEL PC Perp SQL 1yr Maint 51-100 Units	\$30.00	F2	2%	\$29.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1008	SEL PC Perp SQL 1yr Maint 101-200 Units	\$22.00	F2	2%	\$21.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90PCPSQLM1009 90PCPSQLM1010	SEL PC Perp SQL 1yr Maint 201-300 Units SEL PC Perp SQL 1yr Maint 301-400 Units	\$18.00 \$16.00	F2 F2	2% 2%	\$17.64 \$15.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90PCPSQLM1011	SEL PC Perp SQL 1yr Maint 401-500 Units	\$14.00	F2	2%	\$13.72		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1012	SEL PC Perp SQL 1yr Maint 501-600 Units	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90PCPSQLM1013 90PCPSQLM1014	SEL PC Perp SQL 1yr Maint 601-700 Units SEL PC Perp SQL 1yr Maint 701-800 Units	\$12.00 \$12.00	F2 F2	2% 2%	\$11.76 \$11.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90PCPSQLM1015	SEL PC Perp SQL 1yr Maint 701-900 Units	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1016	SEL PC Perp SQL 1yr Maint 901-1000 Units	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90PCPSQLM1017	SEL PC Perp SQL 1yr Maint 1001+ Units	\$9.00	F2 F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM1035U 90PCREXM1U	SEL PC Perp EXPP Maintenance 11-35 Units SEL PC Perp EXPP Maintenance 1 Unit	\$109.00 \$284.00	F2 F2	2% 2%	\$106.82 \$278.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90PCREXM210U	SEL PC Perp EXPP Maintenance 2-10 Units	\$166.00	F2	2%	\$162.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM3650U	SEL PC Perp EXPP Maintenance 36-50 Units	\$82.00	F2	2%	\$80.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90PCREXM51U 90PCRSPM1035URBS	SEL PC Perp EXPP Maintenance 51+ Units SEL PC Perp SP+RBS 1yr Maint 11-35 TBs	\$69.00 \$299.00	F2 F2	2% 2%	\$67.62 \$293.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	90PCRSPM1URBS	SEL PC Perp SP+RBS 1yr Maint 1 TB	\$611.00	F2	2%	\$598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSPM210URBS	SEL PC Perp SP+RBS 1yr Maint 2-10 TBs	\$428.00	F2	2%	\$419.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	90PCRSPM3650URBS 90PCRSPM51URBS	SEL PC Perp SP+RBS 1yr Maint 36-50 TBs SEL PC Perp SP+RBS 1yr Maint 51+ TBs	\$209.00 \$168.00	F2 F2	2% 2%	\$204.82 \$164.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	91010507	SEL: ENCRYPTION SUPPORT;PROF;T380	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010507Z2	SEL: ENCRYPTION SUPPORT,PROF,T380,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	91010508	SEL: PS;T380 INSTALL-INTEGRATE	\$7,200.00	F2 F2	2% 2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010516 91010516Z2	SEL: ENCRYPTION SUPPORT;PROF;T200 SEL: ENCRYPTION SUPPORT,PROF,T200,Z2	\$1,064.00 \$1,177.00	F2	2%	\$1,042.72 \$1,153.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	91010517	SEL: PS;T200 INSTALL-INTEGRATE	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010525	SEL: ENCRYPTION SUPPORT;PROF;T680	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	91010525Z2 91010526	SEL: ENCRYPTION SUPPORT,PROF,T680,Z2 SEL: PS;T680 INSTALL-INTEGRATE	\$1,177.00 \$7,200.00	F2 F2	2% 2%	\$1,153.46 \$7,056.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	91010526 91010533SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T200	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010535SL	SEL: PS,ANNUAL PREVENT MNTCE,T200	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010543SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T380	\$3,200.00	F2	2%	\$3,136.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	91010545SL 91010553SL	SEL: PS,ANNUAL PREVENT MNTCE,T380 SEL: PS,ONSITE TRAIN-CNSLT DAY,T680	\$6,000.00 \$3,200.00	F2 F2	2% 2%	\$5,880.00 \$3,136.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	91010555SL	SEL: PS,ANNUAL PREVENT MNTCE,T680	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010565SL	SEL: PS,SINGLE PREVENT MNTCE,T200	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010566SL	SEL: PS,SINGLE PREVENT MNTCE,T380	\$2,400.00	F2 F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	91010567SL ADD-SSDA	SEL: PS,SINGLE PREVENT MNTCE,T680 SEL SS DA ANALYTICS ENGINE ADDON	\$2,400.00 \$1,721.00	F2 F2	2% 2%	\$2,352.00 \$1,686.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ADD-SSIDU-DR	SEL AnnSoftwSubsc Add-On IDU Dis Rec	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSIDU-PR	SEL AnnSoftwSubsc Add-On IDU AddiProdEnv	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ADD-SSIDU-TS ADD-SSPDA	SEL AnnSoftwSubsc Add-On IDU Test Envir SEL SS SUPPORT DAANALYTICSADDON	\$1,721.00 \$2,294.00	F2 F2	2% 2%	\$1,686.58 \$2,248.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
J		SEE SS SS. S. S. S. SANIVE I HOUNDOON	ψ2,234.00	12	270	Ψ2,240.12	ψ0.00	φ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ADD-SSPIDU-DR	SEL AnnSoftwSubsc⋑ Add-On IDU DisRec	\$2,294.00		2%	\$2,248.12		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ADD-SSPIDU-PR	SEL AnnSoftwSubsc&SupAddOnIDUAddiProdEnv	\$2,294.00		2%	\$2,248.12		\$0.00	\$0.00	\$0.00	\$0.00	
5	ADD-SSPIDU-TS AE-0-50M	SEL AnnSoftwSubsc⋑ Add-On IDU TestEnv SEL Automation Engine M	\$2,294.00 \$17.21	F2 F2	2% 2%	\$2,248.12 \$16.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AE-0-50MS	SEL Automation Engine MS	\$22.83		2%	\$22.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-1001-1500M	SEL Automation Engine M	\$4.93		2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-1001-1500MS	SEL Automation Engine MS	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-100K-150KM	SEL Automation Engine M	\$2.64	F2	2%	\$2.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-100K-150KMC	SEL Automation Engine M24*7	\$6.08		2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AE-100K-150KMS AE-101-250M	SEL Automation Engine MS SEL Automation Engine M	\$3.44 \$9.41	F2 F2	2% 2%	\$3.37 \$9.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AE-101-250MS	SEL Automation Engine MS	\$12.50		2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-10K-20KM	SEL Automation Engine M	\$3.10		2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-10K-20KMC	SEL Automation Engine M24*7	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-10K-20KMS	SEL Automation Engine MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AE-1501-2000M AE-1501-2000MS	SEL Automation Engine M SEL Automation Engine MS	\$4.47 \$5.96	F2 F2	2% 2%	\$4.38 \$5.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AE-150K-M	SEL Automation Engine M	\$2.52		2%	\$2.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-150K-MC	SEL Automation Engine M24*7	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-150K-MS	SEL Automation Engine MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-2001-2500M	SEL Automation Engine M	\$4.13		2%	\$4.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-2001-2500MS	SEL Automation Engine MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AE-20K-35KM	SEL Automation Engine M SEL Automation Engine M24*7	\$2.87 \$6.65	F2 F2	2% 2%	\$2.81 \$6.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AE-20K-35KMC AE-20K-35KMS	SEL Automation Engine MS	\$3.79		2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-2501-4000M	SEL Automation Engine M	\$3.90		2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-2501-4000MS	SEL Automation Engine MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-251-500M	SEL Automation Engine M	\$7.23		2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-251-500MS	SEL Automation Engine MS	\$9.52		2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AE-35K-50KM AE-35K-50KMC	SEL Automation Engine M SEL Automation Engine M24*7	\$2.75 \$6.42		2% 2%	\$2.70 \$6.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AE-35K-50KMS	SEL Automation Engine MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-4001-6000M	SEL Automation Engine M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-4001-6000MC	SEL Automation Engine M24*7	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-4001-6000MS	SEL Automation Engine MS	\$4.82		2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-501-750M	SEL Automation Engine M	\$5.85		2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AE-501-750MS AE-50K-100KM	SEL Automation Engine MS SEL Automation Engine M	\$7.69 \$2.75		2% 2%	\$7.54 \$2.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AE-50K-100KMC	SEL Automation Engine M SEL Automation Engine M24*7	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-50K-100KMS	SEL Automation Engine MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-51-100M	SEL Automation Engine M	\$12.04		2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-51-100MS	SEL Automation Engine MS	\$15.94	F2	2%	\$15.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-6001-8000M	SEL Automation Engine M	\$3.44		2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AE-6001-8000MC AE-6001-8000MS	SEL Automation Engine M24*7 SEL Automation Engine MS	\$7.91 \$4.47	F2 F2	2% 2%	\$7.75 \$4.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AE-751-1000M	SEL Automation Engine M	\$5.39		2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-751-1000MS	SEL Automation Engine MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-8001-10KM	SEL Automation Engine M	\$3.21	F2	2%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-8001-10KMC	SEL Automation Engine M24*7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AE-8001-10KMS	SEL Automation Engine MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AMP-SVC-SECUP-1 AMP-SVC-SECUP-2	SEL-SECURE UPLIFT SUPPORT, AMP-1yr SEL-SECURE UPLIFT SUPPORT, AMP-2yr	\$750.00 \$1,425.00		2% 2%	\$735.00 \$1,396.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AMP-SVC-SECUP-3	SEL-SECURE UPLIFT SUPPORT, AMP-2yr	\$2,063.00		2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVC-SECUP-4	SEL-SECURE UPLIFT SUPPORT, AMP-4yr	\$2,750.00		2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVC-SECUP-5	SEL-SECURE UPLIFT SUPPORT, AMP-5yr	\$3,438.00		2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-4OS-1	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 1yr	\$37,500.00		2%	\$36,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-4OS-2	SEL ESSENTIAL 4HR ONSITE SUPPORT AMP 2/2	\$71,250.00	F2	2%	\$69,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AMP-SVS-4OS-3 AMP-SVS-4OS-4	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 3yr SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 4yr	\$103,125.00 \$137,500.00		2% 2%	\$101,062.50 \$134,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AMP-SVS-4OS-5	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 5yr	\$171,875.00		2%	\$168,437.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-4P-1	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 1yr	\$30,000.00		2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-4P-2	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 2yr	\$57,000.00		2%	\$55,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-3	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 3yr	\$82,500.00		2%	\$80,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-4P-4	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 4yr	\$110,000.00		2%	\$107,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AMP-SVS-4P-5 AMP-SVS-NDO-1	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 5yr SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 1yr	\$137,500.00 \$23,440.00		2% 2%	\$134,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AMP-SVS-NDO-1	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 2yr	\$44,536.00	F2	2%	\$22,971.20 \$43,645.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDO-3	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 3yr	\$64,460.00		2%	\$63,170.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-NDO-4	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 4yr	\$85,947.00	F2	2%	\$84,228.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-NDO-5	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 5yr	\$107,433.00	F2	2%	\$105,284.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDP-1	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 1yr	\$18,750.00		2%	\$18,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-NDP-2	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 2yr	\$35,625.00		2%	\$34,912.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AMP-SVS-NDP-3 AMP-SVS-NDP-4	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 3yr SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 4yr	\$51,563.00 \$68,750.00		2% 2%	\$50,531.74 \$67,375.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AMP-SVS-NDP-5	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 5yr	\$85,938.00		2%	\$84,219.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-RTF-1	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 1yr	\$15,940.00		2%	\$15,621.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-RTF-2	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 2yr	\$30,286.00	F2	2%	\$29,680.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-RTF-3	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 3yr	\$43,835.00		2%	\$42,958.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMP-SVS-RTF-4	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 4yr	\$58,447.00	F2	2%	\$57,278.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AMP-SVS-RTF-5	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 5yr	\$73,058.00	F2	2%	\$71,596.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	APPLXTNDR-5-E	DSE - REMOTE 5HR - APPLXTENDER FAMILY	\$45,000.00		2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AS-CSM-DAY-E-AN AS-CSM-DAY-E-AP	SEL Splunk Adv Svcs CSM Daily Rate noT&E SEL Splunk Adv Svcs CSM DailyRate noT&E	\$2,941.00 \$2,941.00		2% 2%	\$2,882.18 \$2,882.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AS-CSM-DAY-EM	SEL Splunk Adv Svos CSM DailyRate no T&E	\$2,706.00	F2	2%	\$2,651.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-CSM-DAY-R-US	SEL Splunk Adv Svcs CSM Daily Rate (R)	\$2,941.00		2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-CSM-DAY-US	SEL Splunk Adv Svcs - CSM - Daily Rate	\$3,529.00	F2	2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-PM-DAY-E-AN	SEL Splunk AdvSvcs PrgMgr-DailyRte noT&E	\$2,353.00		2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-PM-DAY-E-AP	SEL Splunk Adv Svcs PrgMgrDailyRte noT&E	\$2,353.00		2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AS-PM-DAY-EM AS-PM-DAY-R-US	SEL Splunk Adv Svcs-PrgMgr-DayRatenoT&E SEL Splunk Adv Svcs PM Daily Rate (R)	\$2,353.00 \$2,353.00		2% 2%	\$2,305.94 \$2,305.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AS-PM-DAY-US	SEL Splunk Adv Svcs - PM - Daily Rate	\$2,941.00		2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVC1003GC	SEL AV-ADVC-100-3G-SSS-C )	\$8,316.00		2%	\$8,149.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVC1003GC-I	SEL AV-ADVC-100-3G-SSS-C)	\$8,690.22		2%	\$8,516.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVC1003GC-K	SEL AV-ADVC-100-3G-SSS-C )	\$8,913.00		2%	\$8,734.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AVADVC1003PC AVADVC1003PC-I	SEL AV-ADVC-100-3P-SSS-C ) SEL AV-ADVC-100-3P-SSS-C )	\$9,900.00 \$10,345.50	F2 F2	2% 2%	\$9,702.00 \$10,138.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AVADVC1003PC-I	SEL AV-ADVC-100-3F-333-C ) SEL AV-ADVC-100-3F-3SS-C )	\$10,610.72	F2	2%	\$10,130.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVC100GC	SEL AV-ADVC-100-G-SSS-C )	\$3,150.00	F2	2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100GC-I	SEL AV-ADVC-100-G-SSS-C )	\$3,291.75		2%	\$3,225.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100GC-K	SEL AV-ADVC-100-G-SSS-C)	\$3,376.14	F2	2%	\$3,308.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVC100PC	SEL AV-ADVC-100-P-SSS-C )	\$3,750.00		2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AVADVC100PC-I	SEL AV-ADVC-100-P-SSS-C )	\$3,918.75		2% 2%	\$3,840.38	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	AVADVC100PC-K AVADVC103GC	SEL AV-ADVC-100-P-SSS-C ) SEL AV-ADVC-10-3G-SSS-C )	\$4,019.22 \$831.60		2%	\$3,938.84 \$814.97	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	AVADVC103GC-I	SEL AV-ADVC-10-3G-SSS-C )	\$869.02		2%	\$851.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVC103GC-K	SEL AV-ADVC-10-3G-SSS-C )	\$891.30	F2	2%	\$873.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC103PC	SEL AV-ADVC-10-3P-SSS-C)	\$990.00		2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVC103PC-I	SEL AV-ADVC-10-3P-SSS-C )	\$1,034.55		2%	\$1,013.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AVADVC103PC-K AVADVC10GC	SEL AV-ADVC-10-3P-SSS-C ) SEL AV-ADVC-10-G-SSS-C )	\$1,061.07 \$315.00	F2 F2	2% 2%	\$1,039.85 \$308.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVADVC10GC AVADVC10GC-I	SEL AV-ADVC-10-G-SSS-C )	\$329.18		2%	\$300.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10GC-K	SEL AV-ADVC-10-G-SSS-C )	\$337.61	F2	2%	\$330.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10PC	SEL AV-ADVC-10-P-SSS-C )	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10PC-I	SEL AV-ADVC-10-P-SSS-C )	\$391.88		2%	\$384.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10PC-K	SEL AV-ADVC-10-P-SSS-C )	\$401.92		2%	\$393.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AVADVN1003GC AVADVN1003GC-I	SEL AV-ADVN-100-3G-SSS-C ) SEL AV-ADVN-100-3G-SSS-C )	\$5,544.00 \$5,793.48		2% 2%	\$5,433.12 \$5,677.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AVADVN1003GC-I	SEL AV-ADVN-100-3G-SSS-C )	\$5,793.46		2%	\$5,823.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN1003PC	SEL AV-ADVN-100-3P-SSS-C )	\$6,600.00		2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN1003PC-I	SEL AV-ADVN-100-3P-SSS-C )	\$6,897.00	F2	2%	\$6,759.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN1003PC-K	SEL AV-ADVN-100-3P-SSS-C)	\$7,073.81	F2	2%	\$6,932.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN100GC	SEL AV-ADVN-100-G-SSS-C )	\$2,100.00	F2	2%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AVADVN100GC-I AVADVN100GC-K	SEL AV-ADVN-100-G-SSS-C ) SEL AV-ADVN-100-G-SSS-C )	\$2,194.50 \$2,250.76	F2 F2	2% 2%	\$2,150.61 \$2,205.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVADVN100GC-R	SEL AV-ADVN-100-0-353-C )	\$2,500.00		2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN100PC-I	SEL AV-ADVN-100-P-SSS-C )	\$2,612.50	F2	2%	\$2,560.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN100PC-K	SEL AV-ADVN-100-P-SSS-C )	\$2,679.47	F2	2%	\$2,625.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN103GC	SEL AV-ADVN-10-3G-SSS-C)	\$554.40	F2	2%	\$543.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN103GC-I	SEL AV-ADVN-10-3G-SSS-C )	\$579.35		2%	\$567.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AVADVN103GC-K AVADVN103PC	SEL AV-ADVN-10-3G-SSS-C ) SEL AV-ADVN-10-3P-SSS-C )	\$594.20 \$660.00		2% 2%	\$582.32 \$646.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AVADVN103PC-I	SEL AV-ADVN-10-3/ -033-C )	\$689.70		2%	\$675.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN103PC-K	SEL AV-ADVN-10-3P-SSS-C)	\$707.38	F2	2%	\$693.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVADVN10GC	SEL AV-ADVN-10-G-SSS-C )	\$210.00	F2	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10GC-I	SEL AV-ADVN-10-G-SSS-C)	\$219.45		2%	\$215.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10GC-K	SEL AV-ADVN-10-G-SSS-C )	\$225.08	F2	2%	\$220.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVADVN10PC AVADVN10PC-I	SEL AV-ADVN-10-P-SSS-C ) SEL AV-ADVN-10-P-SSS-C )	\$250.00 \$261.25		2% 2%	\$245.00 \$256.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVADVN10PC-K	SEL AV-ADVN-10-P-SSS-C )	\$267.95		2%	\$262.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003GC	SEL AV-ENTC-100-3G-SSS-C )	\$9,979.20	F2	2%	\$9,779.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003GC-I	SEL AV-ENTC-100-3G-SSS-C )	\$10,428.26	F2	2%	\$10,219.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003GC-K	SEL AV-ENTC-100-3G-SSS-C)	\$10,695.60		2%	\$10,481.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003PC	SEL AV-ENTC-100-3P-SSS-C)	\$11,880.00		2%	\$11,642.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVENTC1003PC-I AVENTC1003PC-K	SEL AV-ENTC-100-3P-SSS-C ) SEL AV-ENTC-100-3P-SSS-C )	\$12,414.60 \$12,732.86	F2 F2	2% 2%	\$12,166.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVENTC1003FC-R	SEL AV-ENTC-100-3F-333-0 )	\$3,780.00	F2	2%	\$12,478.20 \$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100GC-I	SEL AV-ENTC-100-G-SSS-C )	\$3,950.10		2%	\$3,871.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVENTC100GC-K	SEL AV-ENTC-100-G-SSS-C )	\$4,051.36	F2	2%	\$3,970.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100PC	SEL AV-ENTC-100-P-SSS-C )	\$4,500.00		2%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100PC-I	SEL AV-ENTC-100-P-SSS-C)	\$4,702.50		2%	\$4,608.45		\$0.00	\$0.00	\$0.00	\$0.00	
5	AVENTC100PC-K AVENTC103GC	SEL AV-ENTC-100-P-SSS-C )	\$4,823.05		2%	\$4,726.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AVENTC103GC AVENTC103GC-I	SEL AV-ENTC-10-3G-SSS-C) SEL AV-ENTC-10-3G-SSS-C)	\$997.92 \$1,042.83		2% 2%	\$977.96 \$1,021.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AVENTC103GC-I	SEL AV-ENTC-10-3G-SSS-C )	\$1,042.63		2%	\$1,048.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVENTC103PC	SEL AV-ENTC-10-3P-SSS-C )	\$1,188.00		2%	\$1,164.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVENTC103PC-I	SEL AV-ENTC-10-3P-SSS-C )	\$1,241.46	F2	2%	\$1,216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC103PC-K	SEL AV-ENTC-10-3P-SSS-C)	\$1,273.28		2%	\$1,247.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AVENTC10GC	SEL AV-ENTC-10-G-SSS-C )	\$378.00	F2	2%	\$370.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AVENTC10GC-I	SEL AV-ENTC-10-G-SSS-C )	\$395.01	F2	2%	\$387.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC10GC-K	SEL AV-ENTC-10-G-SSS-C )	\$405.13		2%	\$397.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVENTC10PC AVENTC10PC-I	SEL AV-ENTC-10-P-SSS-C ) SEL AV-ENTC-10-P-SSS-C )	\$450.00 \$470.25		2% 2%	\$441.00 \$460.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVENTC10PC-K	SEL AV-ENTC-10-P-SSS-C )	\$482.31	F2	2%	\$472.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003GC	SEL AV-ENTN-100-3G-SSS-C )	\$6,652.80	F2	2%	\$6,519.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003GC-I	SEL AV-ENTN-100-3G-SSS-C )	\$6,952.18	F2	2%	\$6,813.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003GC-K	SEL AV-ENTN-100-3G-SSS-C )	\$7,130.40		2%	\$6,987.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003PC	SEL AV-ENTN-100-3P-SSS-C)	\$7,920.00		2%	\$7,761.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVENTN1003PC-I AVENTN1003PC-K	SEL AV-ENTN-100-3P-SSS-C ) SEL AV-ENTN-100-3P-SSS-C )	\$8,276.40 \$8,488.58		2% 2%	\$8,110.87 \$8,318.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVENTN100GC	SEL AV-ENTN-100-3F-333-C ) SEL AV-ENTN-100-G-SSS-C )	\$2,520.00		2%	\$2,469.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100GC-I	SEL AV-ENTN-100-G-SSS-C )	\$2,633.40		2%	\$2,580.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100GC-K	SEL AV-ENTN-100-G-SSS-C)	\$2,700.91	F2	2%	\$2,646.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100PC	SEL AV-ENTN-100-P-SSS-C)	\$3,000.00		2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100PC-I	SEL AV-ENTN-100-P-SSS-C )	\$3,135.00	F2 F2	2%	\$3,072.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	AVENTN100PC-K AVENTN103GC	SEL AV-ENTN-100-P-SSS-C ) SEL AV-ENTN-10-3G-SSS-C )	\$3,215.37 \$665.28	F2 F2	2% 2%	\$3,151.06 \$651.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	AVENTN103GC-I	SEL AV-ENTN-10-3G-SSS-C )	\$695.22	F2	2%	\$681.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103GC-K	SEL AV-ENTN-10-3G-SSS-C )	\$713.04	F2	2%	\$698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103PC	SEL AV-ENTN-10-3P-SSS-C)	\$792.00		2%	\$776.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103PC-I	SEL AV-ENTN-10-3P-SSS-C )	\$827.64		2%	\$811.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103PC-K	SEL AV-ENTN-10-3P-SSS-C )	\$848.86		2%	\$831.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVENTN10GC AVENTN10GC-I	SEL AV-ENTN-10-G-SSS-C ) SEL AV-ENTN-10-G-SSS-C )	\$252.00 \$263.34		2% 2%	\$246.96 \$258.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVENTN10GC-I	SEL AV-ENTN-10-G-SSS-C )	\$270.09		2%	\$264.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10PC	SEL AV-ENTN-10-P-SSS-C )	\$300.00		2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10PC-I	SEL AV-ENTN-10-P-SSS-C )	\$313.50		2%	\$307.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10PC-K	SEL AV-ENTN-10-P-SSS-C)	\$321.54		2%	\$315.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003GC	SEL AV-STDC-100-3G-SSS-C )	\$4,989.60	F2	2%	\$4,889.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVSTDC1003GC-I AVSTDC1003GC-K	SEL AV-STDC-100-3G-SSS-C ) SEL AV-STDC-100-3G-SSS-C )	\$5,214.13 \$5,347.80	F2 F2	2% 2%	\$5,109.85 \$5,240.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVSTDC1003GC-R	SEL AV-STDC-100-3G-SSS-C )	\$5,940.00		2%	\$5,821.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003PC-I	SEL AV-STDC-100-3P-SSS-C )	\$6,207.30		2%	\$6,083.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003PC-K	SEL AV-STDC-100-3P-SSS-C )	\$6,366.43		2%	\$6,239.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100GC	SEL AV-STDC-100-G-SSS-C)	\$1,890.00		2%	\$1,852.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVSTDC100GC-I	SEL AV-STDC-100-G-SSS-C)	\$1,975.05		2% 2%	\$1,935.55 \$1,985.17	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	AVSTDC100GC-K AVSTDC100PC	SEL AV-STDC-100-G-SSS-C ) SEL AV-STDC-100-P-SSS-C )	\$2,025.68 \$2,250.00		2%	\$1,965.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	AVSTDC100PC-I	SEL AV-STDC-100-P-SSS-C)	\$2,351.25		2%	\$2,304.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100PC-K	SEL AV-STDC-100-P-SSS-C )	\$2,411.53		2%	\$2,363.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103GC	SEL AV-STDC-10-3G-SSS-C)	\$498.96		2%	\$488.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103GC-I	SEL AV-STDC-10-3G-SSS-C)	\$521.41	F2	2%	\$510.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVSTDC103GC-K	SEL AV-STDC-10-3G-SSS-C)	\$534.78 \$594.00		2% 2%	\$524.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103PC AVSTDC103PC-I	SEL AV-STDC-10-3P-SSS-C ) SEL AV-STDC-10-3P-SSS-C )	\$620.73		2%	\$582.12 \$608.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVSTDC103PC-K	SEL AV-STDC-10-3P-SSS-C )	\$636.65		2%	\$623.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10GC	SEL AV-STDC-10-G-SSS-C)	\$189.00		2%	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10GC-I	SEL AV-STDC-10-G-SSS-C)	\$197.51	F2	2%	\$193.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10GC-K	SEL AV-STDC-10-G-SSS-C)	\$202.57	F2	2%	\$198.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVSTDC10PC	SEL AV-STDC-10-P-SSS-C ) SEL AV-STDC-10-P-SSS-C )	\$225.00 \$235.13		2% 2%	\$220.50 \$230.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVSTDC10PC-I AVSTDC10PC-K	SEL AV-STDC-10-P-SSS-C ) SEL AV-STDC-10-P-SSS-C )	\$235.13		2%	\$236.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003GC	SEL AV-STDN-100-3G-SSS-C)	\$3,326.40		2%	\$3,259.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003GC-I	SEL AV-STDN-100-3G-SSS-C )	\$3,476.09		2%	\$3,406.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003GC-K	SEL AV-STDN-100-3G-SSS-C)	\$3,565.20	F2	2%	\$3,493.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003PC	SEL AV-STDN-100-3P-SSS-C )	\$3,960.00	F2	2%	\$3,880.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVSTDN1003PC-I	SEL AV-STDN-100-3P-SSS-C ) SEL AV-STDN-100-3P-SSS-C )	\$4,138.20		2% 2%	\$4,055.44 \$4,159.39	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVSTDN1003PC-K AVSTDN100GC	SEL AV-STDN-100-G-SSS-C )	\$4,244.28 \$1,260.00		2%	\$1,234.80	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100GC-I	SEL AV-STDN-100-G-SSS-C )	\$1,316.70		2%	\$1,290.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100GC-K	SEL AV-STDN-100-G-SSS-C )	\$1,350.45		2%	\$1,323.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100PC	SEL AV-STDN-100-P-SSS-C )	\$1,500.00	F2	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100PC-I	SEL AV-STDN-100-P-SSS-C)	\$1,567.50	F2	2%	\$1,536.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100PC-K	SEL AV-STDN-100-P-SSS-C )	\$1,607.68		2%	\$1,575.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVSTDN103GC AVSTDN103GC-I	SEL AV-STDN-10-3G-SSS-C ) SEL AV-STDN-10-3G-SSS-C )	\$332.64 \$347.61	F2 F2	2% 2%	\$325.99 \$340.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVSTDN103GC-K	SEL AV-STDN-10-3G-SSS-C )	\$356.52		2%	\$349.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103PC	SEL AV-STDN-10-3P-SSS-C )	\$396.00		2%	\$388.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103PC-I	SEL AV-STDN-10-3P-SSS-C )	\$413.82	F2	2%	\$405.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103PC-K	SEL AV-STDN-10-3P-SSS-C)	\$424.43		2%	\$415.94	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AVSTDN10GC	SEL AV-STDN-10-G-SSS-C )	\$126.00		2%	\$123.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVSTDN10GC-I	SEL AV-STDN-10-G-SSS-C ) SEL AV-STDN-10-G-SSS-C )	\$131.67 \$135.04		2%	\$129.04 \$133.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	AVSTDN10GC-K AVSTDN10PC	SEL AV-STDN-10-G-SSS-C ) SEL AV-STDN-10-P-SSS-C )	\$135.04 \$150.00		2% 2%	\$132.34 \$147.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVSTDN10PC-I	SEL AV-STDN-10-P-SSS-C )	\$156.75		2%	\$153.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN10PC-K	SEL AV-STDN-10-P-SSS-C )	\$160.77	F2	2%	\$157.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-1	SEL ESS SPPT24X7, Flow Optimizer 1yr	\$900.00		2%	\$882.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-2	SEL ESS SPPT24X7, Flow Optimizer 2yr	\$1,710.00	F2	2%	\$1,675.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BFOSML-SVL-SW-3	SEL ESS SPPT24X7, Flow Optimizer 3yr	\$2,475.00		2%	\$2,425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-4	SEL ESS SPPT24X7, Flow Optimizer 4yr	\$3,300.00		2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-5	SEL ESS SPPT24X7, Flow Optimizer 5yr	\$4,125.00		2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS10-80V4-75-32	SEL 3Yrs Bronze supprt for Bullion HW	\$22,164.00		2%	\$21,720.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS10-90V4-10-64	SEL 3Yrs Bronze supprt for Bullion HW	\$37,262.00		2%	\$36,516.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS10-90V4-75-32	SEL 3Yrs Bronze supprt for Bullion HW	\$23,974.00		2%	\$23,494.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS12-80V4-9-32	SEL 3Yrs Bronze supprt for Bullion HW	\$25,671.00		2%	\$25,157.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS12-90V4-12-64	SEL 3Yrs Bronze supprt for Bullion HW	\$43,788.00		2%	\$42,912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS12-90V4-9-32	SEL 3Yrs Bronze supprt for Bullion HW	\$27,842.00		2%	\$27,285.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS14-80V4-10-32	SEL 3Yrs Bronze supprt for Bullion HW	\$29,177.00		2%	\$28,593.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS14-90V4-10-32	SEL 3Yrs Bronze supprt for Bullion HW	\$31,711.00		2%	\$31,076.78	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	BS14-90V4-14-64	SEL 3Yrs Bronze supprt for Bullion HW	\$50,314.00		2%	\$49,307.72	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	BS16-80V4-12-32 BS16-90V4-12-32	SEL 3Yrs Bronze supprt for Bullion HW	\$32,684.00		2% 2%	\$32,030.32 \$34,867.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BS16-90V4-12-64	SEL 3Yrs Bronze supprt for Bullion HW SEL 3Yrs Bronze supprt for Bullion HW	\$35,579.00 \$47,916.00		2%	\$46,957.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS16-90V4-16-64	SEL 3Yrs Bronze supprt for Bullion HW	\$56,840.00		2%	\$55,703.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-1-32	SEL 3Yrs Bronze supprt for Bullion HW	\$2,818.00		2%	\$2,761.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-15-32	SEL 3Yrs Bronze supprt for Bullion HW	\$3,163.00		2%	\$3,099.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-512-32	SEL 3Yrs Bronze supprt for Bullion HW	\$2,379.00		2%	\$2,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-768-32	SEL 3Yrs Bronze supprt for Bullion HW	\$2,551.00		2%	\$2,499.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-90V4-2-64	SEL 3Yrs Bronze supprt for Bullion HW	\$5,579.00		2%	\$5,467.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-1-32	SEL 3Yrs Bronze supprt for Bullion HW	\$4,509.00		2%	\$4,418.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-15-32	SEL 3Yrs Bronze supprt for Bullion HW	\$4,854.00		2%	\$4,756.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-2-32	SEL 3Yrs Bronze supprt for Bullion HW	\$5,388.00		2%	\$5,280.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-3-32	SEL 3Yrs Bronze supprt for Bullion HW	\$6,078.00		2%	\$5,956.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-90V4-4-64	SEL 3Yrs Bronze supprt for Bullion HW	\$10,909.00		2%	\$10,690.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS6-80V4-45-32	SEL 3Yrs Bronze supprt for Bullion HW	\$8,919.00		2%	\$8,740.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS6-90V4-6-64	SEL 3Yrs Bronze supprt for Bullion HW	\$16,181.00		2%	\$15,857.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-80V4-3-32	SEL 3Yrs Bronze supprt for Bullion HW	\$9,292.00		2%	\$9,106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-80V4-4-32	SEL 3Yrs Bronze supprt for Bullion HW	\$10,359.00	F2	2%	\$10,151.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-80V4-6-32	SEL 3Yrs Bronze supprt for Bullion HW	\$11,739.00		2%	\$11,504.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-90V4-6-32	SEL 3Yrs Bronze supprt for Bullion HW	\$12,897.00	F2	2%	\$12,639.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-90V4-8-64	SEL 3Yrs Bronze supprt for Bullion HW	\$21,402.00	F2	2%	\$20,973.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC	SEL CA6-DEVK-3G-SSS-C )	\$11,088.00	F2	2%	\$10,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC-I	SEL CA6-DEVK-3G-SSS-C)	\$12,972.96	F2	2%	\$12,713.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC-K	SEL CA6-DEVK-3G-SSS-C )	\$12,464.23	F2	2%	\$12,214.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC	SEL CA6-DEVK-3P-SSS-C )	\$13,200.00	F2	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC-I	SEL CA6-DEVK-3P-SSS-C)	\$15,444.00	F2	2%	\$15,135.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC-K	SEL CA6-DEVK-3P-SSS-C )	\$14,838.37	F2	2%	\$14,541.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC	SEL CA6-DEVK-G-SSS-C)	\$4,200.00	F2	2%	\$4,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC-I	SEL CA6-DEVK-G-SSS-C)	\$4,914.00		2%	\$4,815.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC-K	SEL CA6-DEVK-G-SSS-C)	\$4,721.30		2%	\$4,626.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC	SEL CA6-DEVK-P-SSS-C )	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC-I	SEL CA6-DEVK-P-SSS-C )	\$5,850.00		2%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC-K	SEL CA6-DEVK-P-SSS-C )	\$5,620.59		2%	\$5,508.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3GC	SEL CL7-ADV-3G-SSS-C)	\$4,432.56		2%	\$4,343.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3GC-I	SEL CL7-ADV-3G-SSS-C)	\$5,186.10		2%	\$5,082.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3GC-K	SEL CL7-ADV-3G-SSS-C)	\$4,982.72		2%	\$4,883.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3PC	SEL CL7-ADV-3P-SSS-C)	\$5,277.36		2%	\$5,171.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3PC-I	SEL CL7-ADV-3P-SSS-C )	\$6,174.51	F2 F2	2%	\$6,051.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3PC-K	SEL CL7-ADV-3P-SSS-C )	\$5,932.38		2% 2%	\$5,813.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CL7ADVGC CL7ADVGC-I	SEL CL7-ADV-G-SSS-C )	\$1,679.00 \$1,964.43		2%	\$1,645.42 \$1,925.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CL7ADVGC-I CL7ADVGC-K	SEL CL7-ADV-G-SSS-C ) SEL CL7-ADV-G-SSS-C )	\$1,887.40		2%	\$1,849.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVGC-K CL7ADVPC	SEL CL7-ADV-P-SSS-C ) SEL CL7-ADV-P-SSS-C )	\$1,007.40		2%	\$1,049.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVPC CL7ADVPC-I	SEL CL7-ADV-P-SSS-C ) SEL CL7-ADV-P-SSS-C )	\$1,999.00		2%	\$1,959.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVPC-K	SEL CL7-ADV-P-SSS-C )	\$2,330.03	F2	2%	\$2,202.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3GC	SEL CL7-ADV4 - 333-0 ) SEL CL7-ENT-3G-SSS-C )	\$5,264.16		2%	\$5,158.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3GC-I	SEL CL7-ENT-3G-SSS-C )	\$6,159.07	F2	2%	\$6,035.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3GC-K	SEL CL7-ENT-3G-SSS-C )	\$5,917.55		2%	\$5,799.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3PC	SEL CL7-ENT-3P-SSS-C )	\$6,267.36		2%	\$6,142.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3PC-I	SEL CL7-ENT-3P-SSS-C )	\$7,332.81	F2	2%	\$7,186.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3PC-K	SEL CL7-ENT-3P-SSS-C )	\$7,045.26		2%	\$6,904.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTGC	SEL CL7-ENT-G-SSS-C )	\$1,994.00		2%	\$1,954.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTGC-I	SEL CL7-ENT-G-SSS-C )	\$2,332.98		2%	\$2,286.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTGC-K	SEL CL7-ENT-G-SSS-C )	\$2,241.50		2%	\$2,196.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTPC	SEL CL7-ENT-P-SSS-C )	\$2,374.00		2%	\$2,326.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTPC-I	SEL CL7-ENT-P-SSS-C )	\$2,777.58		2%	\$2,722.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTPC-K	SEL CL7-ENT-P-SSS-C )	\$2,668.66	F2	2%	\$2,615.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3GC	SEL CL7-STD-3G-SSS-C )	\$3,046.43		2%	\$2,985.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3GC-I	SEL CL7-STD-3G-SSS-C )	\$3,564.32		2%	\$3,493.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3GC-K	SEL CL7-STD-3G-SSS-C )	\$3,424.55		2%	\$3,356.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3PC	SEL CL7-STD-3P-SSS-C )	\$3,627.36		2%	\$3,554.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3PC-I	SEL CL7-STD-3P-SSS-C )	\$4,244.01	F2	2%	\$4,159.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3PC-K	SEL CL7-STD-3P-SSS-C )	\$4,077.58	F2	2%	\$3,996.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDGC	SEL CL7-STD-G-SSS-C)	\$1,153.95	F2	2%	\$1,130.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDGC-I	SEL CL7-STD-G-SSS-C)	\$1,350.12		2%	\$1,323.12		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDGC-K	SEL CL7-STD-G-SSS-C)	\$1,297.18		2%	\$1,271.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDPC	SEL CL7-STD-P-SSS-C )	\$1,374.00	F2	2%	\$1,346.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Description						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
Control	BAND	sкu	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Column   C													
Controlled   Con													
Collection	-												
Color	5	CS-BAS-CSA-DPS			F2	2%							
Column   C													
Selection   Company   Co													
Colsection   Col	-												
Company	5	CS-BAS-DSE-ASD12M	DESIGNATED SUPPORT ENG ASD .25FTE -12M	\$80,000.00		2%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S. GREAGES EPRONE DESIGNATED SUPPORT FIRST PS. 2000   50.0   50													
S. CARLO DESCRIPTION   1800													
Section   Sect													
S. CRANGE SERIAL DESCANDED SERVICE SER	5	CS-BAS-DSE-ESD6M	DESIGNATED SUPPORT ENG ESD .25FTE -6M		F2	2%		\$0.00	\$0.00	\$0.00			\$0.00
S. CHARLES STATEMENT   SERVICE STATEMENT   S	-												
S. CEAR-SPECIAL PRINCIPLE STREET STREET AND STREET AN													
S GONG GONG COLOR AND AND SERVICE SUPPORT REGION OF THE TANK SERVICE OF THE TANK SERVI													
S CREATION ACT MARKET AND STITL 19 STOCK 100 P2 P3 P5	5	CS-BAS-DSE-XIO12M	DESIGNATED SUPPORT ENG XIO .25FTE -12M		F2	2%	\$78,400.00				\$0.00	\$0.00	
S CSAME FAMOURS  FERRORICAL ACCID MANAGER DEPTE STIFFL STAM  SOCIOLO 17 2 19 9800000 18 00 10 00 00 00 00 00 10 00 00 00 00 00													
S CREAR-TAM-SED TECHNICAL ACT HAMAGER SISTE-CIM SOCIAL PROPERTY OF THE PROPERT													
S C-S-S-S-T-MISSION   TECHNICA, ACT IMMAGERS STEEL M   \$10,000   F2   75   \$40,0000   \$10,00   \$0.00													
S CS-68-T-MINION TICHNICAL ACCT MANGER SI SIFTE TAIL  100,00000 7 72 2% \$80,0000 30.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0													
S CS-BAST-PARSILLOHN TICHNELLA ACCT MANAGER SIGNET 2014 S CS-BAST-PARSILLOHN TICHNELLA COT MANAGER SIGNET 2014 S CS-BAST-	-												
S CS-BASTANIASD TECHNICAL ACCT MANGER USD 33FTE-TIM \$10,000.000 F2 2h \$80,000 10 00 500 \$3.00 \$3	-												
S. CS-BAS-MAND   TECHNICAL ACT MANGER NO.SETE-TEM   \$100,000   F2   2%   \$80,000   \$0.00   \$	-									,			
6 C. G. G. G. F. C. MATA-L. 19 C. S. B. C. G. B. G. F. Priorial Data 17 morehis (10,000.00) F2 2h, \$40,000.00 \$1.0													
C.C.D.S.F.P.MATA_B   C.S.D.C.D.S.F.P.MATA_B   C.S.D.C.D.S.F.P.MATA_B   C.S.D.C.D.S.F.P.MATA_B   C.S.D.C.D.F.P.MATA_B   C.S.D.C.D.F.P.P.MATA_B   C.S.D.C.D.F.P.MATA_B   C.S.D.C.D.F.P.MATA_B   C.S.D.C.D.F.P.MATA_B   C.S.D.C.D.F.P.				\$0.00			\$0.00						
C-DS-FW-PCF-12   CS SD SDE F Prival PCF 12 norms													
5 C3-D8F-PV-CF-60 C3-D8C-SPN-ECF-60 C3-D8C-SPN-E	-												
C SONALCO-SUP   LAD ACCESS IN TECH SUPPORT   \$240,000   F2   2%   \$3,000   \$0.00   \$	-												
S. CS-PARTIT-IJSG	5												
S C-SREMENT-CL   REMOTE 60 DAY CELEBRA START UP SERVICE   \$11,250.00   F2   2%   \$11,250.00   \$0.00													
S. SARRICAP-01   SUPPORT READNESS REVIEW (COLUMENTUM)   \$12,000.0   F2   2½   \$11,780.0   \$0.00   \$0													
C.SSRRDOC-01   SUPPORT READNESS REVIEW (DOCUMENTUM)   \$12,000.00   F2   2%   \$13,000.00   \$0.00	-												
SC-374M-PV-PC-PENT   CS 1   CSD FOR DATA-12   S130,0000   F2   2%   S127,400.00   S0.00   S0	5	CS-SRRDOC-01	SUPPORT READINESS REVIEW (DOCUMENTUM)		F2	2%							
SCATAMPHPEPER   SCATAMPHPEPE													
STAMP-PPCF-ENT   SI 1 CS IT													
S	-												
CS-ZH1-BASSAM-PS  SERVICE ACCT MOR PDS 3M-FULL MM-HALF ZN1													
CS-ZH1-BASSAM-DPS   SERVICE ACCT MIGR BPS 3M-FULL 6M-HALF ZPI													
6 CS-ZNI-BASSAM-ISS SERVICE ACCT MGR ISS MF-LUL BM-HALF ZNI \$80,000 0 F2 2% \$78,400 0 \$0.0													
CS-ZNI-BASSAM-ISI   SERVICE ACCT MGR ISI SIM-FULL 6M-HAIF ZNI   \$80,000.00   F2   2%   \$78,400.00   \$0.00													
CSZM-1-FAM-SED   SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN1   \$80,000,00   F2   2%   \$116,424.00   \$0.	-												
S	-												
S	-												
5 CS-ZNI-TAM-ISIN TECHNICAL ACCT MGR ISI 33FTE-12M ZN1													
5   CS-ZNI-TAM-ISIGM   TECHNICAL ACCT MGR ISI .35FTE-6M ZNI   \$9,000   F2   2%   \$88,212.00   \$0.00													
5   CS-ZN1-TAM-ISILON   TECHNICAL ACCT MGR ISI 33FTE-12M ZN1   \$118,800.00   F2   2%   \$116,424.00   \$0.00				\$59,400.00			\$58,212.00						
5   CS-ZN1-TAM-ISLONH   TECHNICAL ACCT MGR ISI.50FTE-12M ZN1   \$180,000.00   F2   2%   \$176,400.00   \$0.00	-												
5         CS-ZN1-TAM-SOLF         ENG SOLUTIONS TAM - 1FTE - 12M ZN1         \$340,000.00         F2         2%         \$333,200.00         \$0.0	-												
S													
5         CS-ZNI-TAM-XIO         TECHNICAL ACCT MGR XIO .33FTE-12M ZNI         \$118,800.00         F2         2%         \$116,424.00         \$0	5	CS-ZN1-TAM-SOLH	ENG SOLUTIONS TAM50FTE - 12M ZN1	\$170,000.00	F2	2%	\$166,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 CS-ZN2-BASSAM-ASD SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN2 \$70,000.00 F2 2% \$86,600.00 \$	-												
5         CS-ZN2-BASSAM-PS         SERVICE ACCT MGR DP3 M-FULL 6M-HALF ZN2         \$70,000.00         F2         2%         \$88,600.00         \$0.00	-												
5 CS-ZN2-BASSAM-ISI CS-ZN2-BASSAM-ISI SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN2 \$70,000.00 F2 2% \$88,600.00 \$	-								*****	,		*****	
5 CS-ZN2-BASSAM-UD SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN2 \$70,000.00 F2 2% \$88,600.00 \$0	5	CS-ZN2-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN2		F2	2%	\$68,600.00	1		1	11.11	1	
5 CS-ZN2-FAM-SDI SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN2 \$70,000.00 F2 2% \$86,600.00 \$0.0													
5         CS-ZNZ-TAM-ASD         TECHNICAL ACCT MGR ASD .33FTE-12M ZN2         \$92,400.00         F2         2%         \$90,552.00         \$0.0	-												
5         CS-ZNZ-TAM-DPS         TECHNICAL ACCT MGR DPS .33FTE-12M ZN2         \$92,400.00         F2         2%         \$90,552.00         \$0.0													
5 CS-ZN2-TAM-ISBD TECHNICAL ACCT MGR ESD. 33FTE-12M ZN2 \$92,400.00 F2 2% \$90,552.00 \$0.00													
5 CS-ZN2-TAM-ISIH6M TECHNICAL ACCT MGR ISI .50FTE-6M ZN2 \$70,000.00 F2 2% \$86,600.00 \$0.00		CS-ZN2-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN2	\$92,400.00	F2	2%	\$90,552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 CS-ZN2-TAM-ISILON TECHNICAL ACCT MGR ISI .33FTE-12M ZN2 \$92,400.00 F2 2% \$90,552.00 \$0.0													
5 CS-ZN2-TAM-ISILONH TECHNICAL ACCT MGR ISI .50FTE-12M AN2 \$140,000.00 F2 2% \$137,200.00 \$	-												
5 CS-ZN2-TAM-SOLF ENG SOLUTIONS TAM - 1FTE - 12M ZN2 \$320,000.00 F2 2% \$313,600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
		CS-ZN2-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN2		F2	2%	\$313,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5	CS-ZN2-TAM-SOLH	ENG SOLUTIONS TAM50FTE - 12M ZN2	\$160,000.00	F2	2%	\$156,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dec     Dec   De						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Col-Special Color	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1													
Control   Cont	-												
Color   Colo	-												
Company   Comp		CS-ZN3-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN3	\$57,500.00	F2		\$56,350.00		\$0.00	\$0.00			
Color   Colo													
C-25-25-24-24-24-25													
Control   Cont													
Comparison			TECHNICAL ACCT MGR DPS .33FTE-12M ZN3	\$75,900.00	F2		\$74,382.00						
Comparison													
S C23-01 FMIRED.  TOPIC MACE AND THE PRINT A													
S   C-25-N-T-MARGEL   March													
S CREATMANDUM PROFESSION TO STANDARD THE TAXA THE TAX THE STANDARD STANDARD TO STANDARD THE TAXA THE T	-												
STANS-PART-PART-PART   FEW PART													
S CS-NS-TAMANO     THE PROMOTE ACCOUNTS PER SEPTEMBER													
S. CEP-MARSAMERS   SETTION CATCL MORE BATELLI MALASE PTAN   \$45,000.0   72   75   75   75   75   75   75   75													
S. CS-MARASANEED   STROKE ACT MENT BY STROKE ACT													
S. CE-MA-BRANCH   SERVICE ACCT WAS 13 MILE ALL AND A													
S   C2-TM-SEGRALIED   SHOULD SHAPLL MAN-MAY   TETHER ACT MAY 100   SHAPL NO.													
S   CC-PM-FAM-SARD   TECHNICAL ACT MRR 98 30 FET 1/12 AM   \$50,000 F7   7%   \$50,000 \$0.00 \$0.00 \$1.													
S C2-NH-TMA-GPB TECHNICAL ACCT MRG PES 3FTE 120 ZHH  S C2-NH-TMA-GPB TECHNICAL ACCT M	-												
5 CS-724-FAM-ED TECHNICAL ACCT MORE 93 SETT- VAN 794  1 CS-724-FAM-SOLD TECHNICAL ACCT MORE 93 SETT- VAN 794  1 CS-724-FAM-SOLD TECHNICAL ACCT MORE 93 SETT- VAN 794  1 CS-724-FAM-SOLD TECHNICAL ACCT MORE 93 SETT- VAN 794  1 CS-724-FAM-SOLD TECHNICAL ACCT MORE 93 SETT- VAN 794  1 CS-724-FAM-SOLD TECHNICAL ACCT MORE 93 SETT- VAN 794  2 CS-724-FAM-SOLD TECHNICAL ACCT MORE 93 SETT- VAN 794  3 CS-724-FAM-SOLD TECHNICAL TECHNICAL ACCT MORE 93 SETT- VAN 794  3 CS-724-FAM-SOLD TECH													
5 CS-2N-TAM-SIGNUT TECHNICAL ACCT MINES SIGN 1900 \$200 \$200 \$200 \$200 \$200 \$200 \$200 \$	-												
5 CS-2N-FAM-SILON TECHNICAL ACTOR (SIS SIFT-12A Z2H)  5 CS-2N-FAM-SILON TECHNICAL ACTOR (SIS SIS SIFT-12A Z2H)  5 CS-2N-FAM-SILON TECHNICA	5												
5 C2-74-TRANSLOPM FEGNERICAL ACCT MORN SIDUPTION 1911 - 112 APP FEGN													
C													
S CS24H-TAM-SQLH													
S													
5 C 27-06-BASSAM-MPS SERVICE ACCT MIGR SD SPIFL (LAH-HLE ZHE S) 31 Z0000 F2 Zh, \$30,625.00 \$0.00													
S C SZMS-BASANAPO   SERVICE ACCT MAR DE SIM-FLILE MAH-LE 785   \$31,250.00   F2   2%   \$30,625.00   \$0.00   \$													
5 CS2MS-RASAMASIMA ISPUTCA ACCT MIGR ISPUT AMPLILIS HALLE ZINE SI 31:250.00 F2 2% \$30,625.00 \$0.													
5 CS-ZNS-BASSAM-MIO SERVICE ACCT MGR USD 3M-FULL (MAH-ME ZNS 51,200.0 F2 Z% 530,625.00 50.0 50.0 50.0 50.0 50.0 50.0 50.0	5	CS-ZN5-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN5	\$31,250.00	F2	2%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 CS-ZNS-BASSMAN, VIO.  5 CS-ZNS-TAM-SBO TECHNICAL ACCT MGR AGO 38TE-12M ZNS	-												
S													
CS-ZNE-TAM-ISBD   TECHNICAL ACCT MIGR   E30 33FTE-12M ZNS   \$41,250.00   F2   21/4   \$30,025.00   \$0													
CS-ZNE-TAM-ISIM   TECHNICAL ACT MIGN RIS ISSPTE-EMZ 755   \$20,000   \$0.00													
F C CS-ZHS-TAM-SILDN   TECHNICAL ACCT MGR ISI SOFTE-BM ZNS													
FC-S-246-FAM-SILON   FC-HONCA ACCT MGR ISI, SSPEE-12M ZNS   \$41,250.00   F2   2%   \$40,425.00   \$0.0													
CS-ZNS-TAM-JSD   FINS SOLUTIONS TAM - 50FTE - 12M ZNS   \$95,000 0													
CS-ZNS-TAM-NISD   TECHNICAL ACCT MOR USD 33FTE-12M ZMS													
CSZNS-TAM-XIO    TECHNICAL ACCT MGR XIO 3FTE-12M ZNS													
5         DADS-0-50M         SEL DelAdvantage - DS M         \$22.25         F2         2%         \$221.81         \$0.00													
5   DADS-101-1500M   SEL DatAdvantage   DS M   S6.42   F2   2%   S6.29   S0.00   S0.	-												
5         DADS-1001-1500MS         SEL DatAdvantage - DS M         \$8.49         F2         2%         \$8.32         \$0.00         \$0.													
5         DADS-100K-150KM         SEL DatAdvantage - DS M247         \$ 3.33         F 2         2%         \$ 3.26         \$ 0.00													
5         DADS-100K-150KMC         SEL DatAdvantage - DS M2477         \$7.60         \$7.20         \$9.00         \$0.00													
5 DADS-101-250M   SEL DatAdvantage - DS M   \$12.16   F2   2%   \$11.92   \$0.00   \$0.0		DADS-100K-150KMC	SEL DatAdvantage - DS M24*7										
5         DADS-101-250MS         SEL DatAdvantage - DS M         \$16,29         F2         2%         \$15,96         \$0.00         \$0.													
S													
5         DADS-10K-20KMC         SEL DatAdvantage - DS M24*7         \$9.18         F2         2%         \$9.00         \$0.00         \$													
5         DADS-1501-2000M         SEL DatAdvantage - DS M         \$5.74         F2         2%         \$5.63         \$0.00         \$0.0													
5         DADS-1501-2000MS         SEL DatAdvantage - DS MS         \$7.69         F2         2%         \$7.54         \$0.00         \$0	-		SEL DatAdvantage - DS MS										
5         DADS-150K-M         SEL DatAdvantage - DS M         \$3.33         F2         2%         \$3.26         \$0.00 <td>-</td> <td></td>	-												
5 DADS-150K-MC SEL DatAdvantage - DS M24+7 5 DADS-150K-MC SEL DatAdvantage - DS MS 5 DADS-2001-2500M SEL DatAdvantage - DS MS 5 DADS-2001-2500M SEL DatAdvantage - DS MS 6 DADS-2001-2500M SEL DatAdvantage - DS MS 7 P2 7 P2 8 P3	5 5						1	11.11			11.11		
5         DADS-201-2500M         SEL DatAdvantage - DS M         \$5.29         F2         2%         \$5.28         \$0.00	5												
5 DADS-201-250MS SEL DatAdvantage - DS MS \$7.11 F2 2% \$6.97 \$0.00		DADS-150K-MS	SEL DatAdvantage - DS MS	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 DADS-20K-35KM SEL DatAdvantage - DS M \$3.67 F2 2% \$3.60 \$0.00 \$0													
5 DADS-20K-35KMC SEL DatAdvantage - DS M2447 \$8.60 F2 2% \$8.43 \$0.00 \$0.													
5 DADS-20K-35KMS SEL DatAdvantage - DS MS \$4.93 F2 2% \$4.83 \$0.00													
5 DADS-2501-4000MS SEL DatAdvantage - DS MS \$6.77 F2 2% \$6.63 \$0.00 \$0.0		DADS-20K-35KMS	SEL DatAdvantage - DS MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 DADS-251-500M SEL DatAdvantage - DS M \$9.29 F2 2% \$9.10 \$0.00 \$0													
5 DADS-251-500MS SEL DatAdvantage - DS MS \$12.39 F2 2% \$12.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	5	DADS-35K-50KM									\$0.00		

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DADS-35K-50KMC	SEL DatAdvantage - DS M24*7	\$8.37	F2	2%	\$8.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	DADS-35K-50KMS DADS-4001-6000M	SEL DatAdvantage - DS MS SEL DatAdvantage - DS M	\$4.82 \$4.70		2% 2%	\$4.72 \$4.61	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DADS-4001-6000MC	SEL DatAdvantage - DS M24*7	\$4.70 \$11.01	F2	2%	\$10.79	\$0.00	\$0.00		\$0.00	\$0.00	
5	DADS-4001-6000MS	SEL DatAdvantage - DS MS	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00		\$0.00	\$0.00	
5	DADS-501-750M	SEL DatAdvantage - DS M	\$7.46		2%	\$7.31	\$0.00	\$0.00		\$0.00	\$0.00	
5	DADS-501-750MS	SEL DatAdvantage - DS MS	\$9.98		2%	\$9.78	\$0.00	\$0.00		\$0.00	\$0.00	
5	DADS-50K-100KM	SEL DatAdvantage - DS M	\$3.44		2%	\$3.37	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DADS-50K-100KMC DADS-50K-100KMS	SEL DatAdvantage - DS M24*7 SEL DatAdvantage - DS MS	\$8.14 \$4.59		2% 2%	\$7.98 \$4.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DADS-51-100M	SEL DatAdvantage - DS M	\$15.60		2%	\$15.29	\$0.00	\$0.00		\$0.00	\$0.00	
5	DADS-51-100MS	SEL DatAdvantage - DS MS	\$20.76	F2	2%	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DADS-6001-8000M	SEL DatAdvantage - DS M	\$4.36		2%	\$4.27	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DADS-6001-8000MC DADS-6001-8000MS	SEL DatAdvantage - DS M24*7 SEL DatAdvantage - DS MS	\$10.21 \$5.85	F2 F2	2% 2%	\$10.01 \$5.73	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DADS-751-1000M	SEL DatAdvantage - DS M	\$6.88		2%	\$6.74	\$0.00	\$0.00		\$0.00	\$0.00	
5	DADS-751-1000MS	SEL DatAdvantage - DS MS	\$9.29		2%	\$9.10		\$0.00		\$0.00	\$0.00	
5	DADS-8001-10KM	SEL DatAdvantage - DS M	\$4.13		2%	\$4.05	\$0.00	\$0.00		\$0.00	\$0.00	
5	DADS-8001-10KMC	SEL DatAdvantage - DS M24*7	\$9.64		2%	\$9.45	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DADS-8001-10KMS DAEL-0-50M	SEL DatAdvantage - DS MS SEL DatAdvantage - EX Lite M	\$5.51 \$17.09	F2 F2	2% 2%	\$5.40 \$16.75	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEL-0-50MS	SEL DatAdvantage - EX Lite MS	\$22.83		2%	\$22.37	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-1001-1500M	SEL DatAdvantage - EX Lite M	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-1001-1500MS	SEL DatAdvantage - EX Lite MS	\$6.54		2%	\$6.41	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEL-100K-150KM	SEL DatAdvantage - EX Lite M	\$2.64	F2 F2	2%	\$2.59	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00	
5	DAEL-100K-150KMC DAEL-100K-150KMS	SEL DatAdvantage - EX Lite M24x7 SEL DatAdvantage - EX Lite MS	\$6.08 \$3.44		2% 2%	\$5.96 \$3.37	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	
5	DAEL-101-250M	SEL DatAdvantage - EX Lite M	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-101-250MS	SEL DatAdvantage - EX Lite MS	\$12.50		2%	\$12.25	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-10K-20KM	SEL DatAdvantage - EX Lite M	\$2.98		2%	\$2.92	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEL-10K-20KMC DAEL-10K-20KMS	SEL DatAdvantage - EX Lite M24x7	\$7.00 \$4.01	F2 F2	2%	\$6.86	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	DAEL-10N-20NMS DAEL-1501-2000M	SEL DatAdvantage - EX Lite MS SEL DatAdvantage - EX Lite M	\$4.01 \$4.47		2% 2%	\$3.93 \$4.38	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-1501-2000MS	SEL DatAdvantage - EX Lite MS	\$5.96		2%	\$5.84	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-150K-M	SEL DatAdvantage - EX Lite M	\$2.52		2%	\$2.47	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-150K-MC	SEL DatAdvantage - EX Lite M24x7	\$5.96		2%	\$5.84	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEL-150K-MS DAEL-2001-2500M	SEL DatAdvantage - EX Lite MS SEL DatAdvantage - EX Lite M	\$3.44 \$4.13		2% 2%	\$3.37 \$4.05	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEL-2001-2500MS	SEL DatAdvantage - EX Lite MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-20K-35KM	SEL DatAdvantage - EX Lite M	\$2.87	F2	2%	\$2.81	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-20K-35KMC	SEL DatAdvantage - EX Lite M24x7	\$6.65		2%	\$6.52	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEL-20K-35KMS DAEL-2501-4000M	SEL DatAdvantage - EX Lite MS SEL DatAdvantage - EX Lite M	\$3.79 \$3.90		2% 2%	\$3.71 \$3.82	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEL-2501-4000MS	SEL DatAdvantage - EX Lite MS	\$5.90 \$5.16		2%	\$5.06 \$5.06	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-251-500M	SEL DatAdvantage - EX Lite M	\$7.11		2%	\$6.97	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-251-500MS	SEL DatAdvantage - EX Lite MS	\$9.52		2%	\$9.33	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-35K-50KM	SEL DatAdvantage - EX Lite M	\$2.75		2%	\$2.70		\$0.00		\$0.00	\$0.00	
5 5	DAEL-35K-50KMC DAEL-35K-50KMS	SEL DatAdvantage - EX Lite M24x7 SEL DatAdvantage - EX Lite MS	\$6.42 \$3.67		2% 2%	\$6.29 \$3.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEL-4001-6000M	SEL DatAdvantage - EX Lite M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-4001-6000MC	SEL DatAdvantage - EX Lite M24x7	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-4001-6000MS	SEL DatAdvantage - EX Lite MS	\$4.82		2%	\$4.72	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEL-501-750M DAEL-501-750MS	SEL DatAdvantage - EX Lite M SEL DatAdvantage - EX Lite MS	\$5.74 \$7.69		2% 2%	\$5.63 \$7.54	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEL-50K-100KM	SEL DatAdvantage - EX Lite MS SEL DatAdvantage - EX Lite M	\$2.64		2%	\$2.59	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-50K-100KMC	SEL DatAdvantage - EX Lite M24x7	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	DAEL-50K-100KMS	SEL DatAdvantage - EX Lite MS	\$3.56		2%	\$3.49	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-51-100M	SEL DatAdvantage - EX Lite M	\$11.93		2%	\$11.69	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEL-51-100MS DAEL-6001-8000M	SEL DatAdvantage - EX Lite MS SEL DatAdvantage - EX Lite M	\$15.94 \$3.33		2% 2%	\$15.62 \$3.26	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEL-6001-8000MC	SEL DatAdvantage - EX Lite M24x7	\$7.80		2%	\$7.64	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-6001-8000MS	SEL DatAdvantage - EX Lite MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-751-1000M	SEL DatAdvantage - EX Lite M	\$5.39		2%	\$5.28	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEL-751-1000MS	SEL DatAdvantage - EX Lite MS	\$7.11 \$3.21	F2 F2	2% 2%	\$6.97 \$3.15	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEL-8001-10KM DAEL-8001-10KMC	SEL DatAdvantage - EX Lite M SEL DatAdvantage - EX Lite M24x7	\$7.46		2%	\$7.31	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEL-8001-10KMS	SEL DatAdvantage - EX Lite MS	\$4.24		2%	\$4.16		\$0.00		\$0.00	\$0.00	
5	DAEX-0-50M	SEL DatAdvantage - EX M	\$34.30		2%	\$33.61	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEX-0-50MS	SEL DatAdvantage - EX MS	\$45.65		2%	\$44.74		\$0.00		\$0.00	\$0.00	
5 5	DAEX-1001-1500M DAEX-1001-1500MS	SEL DatAdvantage - EX M SEL DatAdvantage - EX MS	\$9.86 \$13.08		2% 2%	\$9.66 \$12.82		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEX-1001-1500MS	SEL DatAdvantage - EX MS SEL DatAdvantage - EX M	\$13.06 \$5.16		2%	\$5.06		\$0.00		\$0.00	\$0.00	
5	DAEX-100K-150KMC	SEL DatAdvantage - EX M24x7	\$12.04	F2	2%	\$11.80		\$0.00		\$0.00	\$0.00	
5	DAEX-100K-150KMS	SEL DatAdvantage - EX MS	\$6.88		2%	\$6.74	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	DAEX-101-250M DAEX-101-250MS	SEL DatAdvantage - EX M	\$18.81	F2 F2	2% 2%	\$18.43 \$24.51	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	
5	DAEX-101-250MS DAEX-10K-20KM	SEL DatAdvantage - EX MS SEL DatAdvantage - EX M	\$25.01 \$6.08		2% 2%	\$24.51 \$5.96	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAEX-10K-20KMC	SEL DatAdvantage - EX M24x7	\$14.11		2%	\$13.83	\$0.00	\$0.00		\$0.00	\$0.00	
5	DAEX-10K-20KMS	SEL DatAdvantage - EX MS	\$8.03		2%	\$7.87	\$0.00	\$0.00		\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAEX-1501-2000M	SEL DatAdvantage - EX M	\$8.83		2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-1501-2000MS	SEL DatAdvantage - EX MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAEX-150K-M DAEX-150K-MC	SEL DatAdvantage - EX M SEL DatAdvantage - EX M24x7	\$5.05 \$11.81	F2 F2	2% 2%	\$4.95 \$11.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAEX-150K-MS	SEL DatAdvantage - EX MS	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-2001-2500M	SEL DatAdvantage - EX M	\$8.26		2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-2001-2500MS	SEL DatAdvantage - EX MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-20K-35KM	SEL DatAdvantage - EX M	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-20K-35KMC	SEL DatAdvantage - EX M24x7	\$13.31		2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAEX-20K-35KMS DAEX-2501-4000M	SEL DatAdvantage - EX MS SEL DatAdvantage - EX M	\$7.57 \$7.80		2% 2%	\$7.42 \$7.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAEX-2501-4000MS	SEL DatAdvantage - EX MS	\$10.32		2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-251-500M	SEL DatAdvantage - EX M	\$14.34		2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-251-500MS	SEL DatAdvantage - EX MS	\$19.04		2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAEX-35K-50KM DAEX-35K-50KMC	SEL DatAdvantage - EX M	\$5.51	F2 F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-35K-50KMC DAEX-35K-50KMS	SEL DatAdvantage - EX M24x7 SEL DatAdvantage - EX MS	\$12.85 \$7.34		2% 2%	\$12.59 \$7.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAEX-4001-6000M	SEL DatAdvantage - EX M	\$7.23		2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-4001-6000MC	SEL DatAdvantage - EX M24x7	\$16.86		2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-4001-6000MS	SEL DatAdvantage - EX MS	\$9.64		2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-501-750M	SEL DatAdvantage - EX M	\$11.59		2%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-501-750MS	SEL DatAdvantage - EX MS	\$15.37		2%	\$15.06	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	DAEX-50K-100KM DAEX-50K-100KMC	SEL DatAdvantage - EX M SEL DatAdvantage - EX M24x7	\$5.39 \$12.50		2% 2%	\$5.28 \$12.25	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DAEX-50K-100KMS	SEL DatAdvantage - EX MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-51-100M	SEL DatAdvantage - EX M	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-51-100MS	SEL DatAdvantage - EX MS	\$31.89		2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-6001-8000M	SEL DatAdvantage - EX M	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-6001-8000MC	SEL DatAdvantage - EX M24x7	\$15.71	F2 F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAEX-6001-8000MS DAEX-751-1000M	SEL DatAdvantage - EX MS SEL DatAdvantage - EX M	\$8.95 \$10.67		2% 2%	\$8.77 \$10.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAEX-751-1000MS	SEL DatAdvantage - EX MS	\$14.22		2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-8001-10KM	SEL DatAdvantage - EX M	\$6.42		2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-8001-10KMC	SEL DatAdvantage - EX M24x7	\$14.91		2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-8001-10KMS	SEL DatAdvantage - EX MS	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD 0 50MS	SEL DatAdvantage - OD M SEL DatAdvantage - OD MS	\$34.30 \$45.65		2% 2%	\$33.61 \$44.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOD-0-50MS DAOD-1001-1500M	SEL DatAdvantage - OD MS	\$9.86		2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-1001-1500MS	SEL DatAdvantage - OD MS	\$13.08		2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-100K-150KM	SEL DatAdvantage - OD M	\$5.16		2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-100K-150KMC	SEL DatAdvantage - OD M24*7	\$12.04		2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-100K-150KMS	SEL DatAdvantage - OD MS	\$6.88		2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD-101-250M DAOD-101-250MS	SEL DatAdvantage - OD M SEL DatAdvantage - OD MS	\$18.81 \$25.01	F2 F2	2% 2%	\$18.43 \$24.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOD-101-230MS	SEL DatAdvantage - OD M	\$6.08		2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-10K-20KMC	SEL DatAdvantage - OD M24*7	\$14.11		2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-10K-20KMS	SEL DatAdvantage - OD MS	\$8.03		2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-1501-2000M	SEL DatAdvantage - OD M	\$8.83		2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD-1501-2000MS DAOD-150K-M	SEL DatAdvantage - OD MS SEL DatAdvantage - OD M	\$11.81 \$5.05		2% 2%	\$11.57 \$4.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOD-150K-MC	SEL DatAdvantage - OD M24*7	\$11.81		2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-150K-MS	SEL DatAdvantage - OD MS	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-2001-2500M	SEL DatAdvantage - OD M	\$8.26		2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-2001-2500MS	SEL DatAdvantage - OD MS	\$11.01		2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD-20K-35KM	SEL DatAdvantage - OD M SEL DatAdvantage - OD M24*7	\$5.74 \$13.31		2% 2%	\$5.63 \$13.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOD-20K-35KMC DAOD-20K-35KMS	SEL DatAdvantage - OD MS	\$7.57		2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-2501-4000M	SEL DatAdvantage - OD M	\$7.80		2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-2501-4000MS	SEL DatAdvantage - OD MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-251-500M	SEL DatAdvantage - OD M	\$14.34		2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-251-500MS	SEL DatAdvantage - OD MS	\$19.04		2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD-35K-50KM DAOD-35K-50KMC	SEL DatAdvantage - OD M SEL DatAdvantage - OD M24*7	\$5.51 \$12.85	F2 F2	2% 2%	\$5.40 \$12.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOD-35K-50KMS	SEL DatAdvantage - OD MS	\$7.34		2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-4001-6000M	SEL DatAdvantage - OD M	\$7.23		2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-4001-6000MC	SEL DatAdvantage - OD M24*7	\$16.86		2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-4001-6000MS	SEL DatAdvantage - OD MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-501-750M	SEL DatAdvantage - OD M	\$11.59		2%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD-501-750MS DAOD-50K-100KM	SEL DatAdvantage - OD MS SEL DatAdvantage - OD M	\$15.37 \$5.39		2% 2%	\$15.06 \$5.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOD-50K-100KMC	SEL DatAdvantage - OD M SEL DatAdvantage - OD M24*7	\$5.39 \$12.50		2%	\$5.26 \$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-50K-100KMS	SEL DatAdvantage - OD MS	\$7.11		2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-51-100M	SEL DatAdvantage - OD M	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-51-100MS	SEL DatAdvantage - OD MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-6001-8000M	SEL DatAdvantage - OD M	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD-6001-8000MC DAOD-6001-8000MS	SEL DatAdvantage - OD M24*7 SEL DatAdvantage - OD MS	\$15.71		2% 2%	\$15.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	DAOD-751-1000M	SEL DatAdvantage - OD MS SEL DatAdvantage - OD M	\$8.95 \$10.67		2%	\$8.77 \$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5	DAOD-751-1000MS	SEL DatAdvantage - OD MS	\$14.22		2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAOD-8001-10KM	SEL DatAdvantage - OD M	\$6.42		2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOD-8001-10KMC	SEL DatAdvantage - OD M24*7	\$14.91	F2 F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-8001-10KMS DAOS-0-50M	SEL DatAdvantage - OD MS SEL DatAdvantage - SPOL & OD M	\$8.49 \$51.39		2% 2%	\$8.32 \$50.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOS-0-50MS	SEL DatAdvantage - SPOL & OD MS	\$68.48		2%	\$67.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-1001-1500M	SEL DatAdvantage - SPOL & OD M	\$14.68		2%	\$14.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-1001-1500MS	SEL DatAdvantage - SPOL & OD MS	\$19.61	F2	2%	\$19.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-100K-150KM	SEL DatAdvantage - SPOL & OD M	\$7.80		2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-100K-150KMC	SEL DatAdvantage - SPOL & OD M24*7	\$18.12		2%	\$17.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOS-100K-150KMS DAOS-101-250M	SEL DatAdvantage - SPOL & OD MS SEL DatAdvantage - SPOL & OD M	\$10.32 \$28.10		2% 2%	\$10.11 \$27.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOS-101-250MS	SEL DatAdvantage - SPOL & OD MS	\$37.51		2%	\$36.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-10K-20KM	SEL DatAdvantage - SPOL & OD M	\$9.06		2%	\$8.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-10K-20KMC	SEL DatAdvantage - SPOL & OD M24*7	\$21.11		2%	\$20.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-10K-20KMS	SEL DatAdvantage - SPOL & OD MS	\$12.04		2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOS-1501-2000M DAOS-1501-2000MS	SEL DatAdvantage - SPOL & OD M SEL DatAdvantage - SPOL & OD MS	\$13.31 \$17.78	F2 F2	2% 2%	\$13.04 \$17.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOS-1501-2000WS	SEL DatAdvantage - SPOL & OD MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-150K-MC	SEL DatAdvantage - SPOL & OD M24*7	\$17.78		2%	\$17.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-150K-MS	SEL DatAdvantage - SPOL & OD MS	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-2001-2500M	SEL DatAdvantage - SPOL & OD M	\$12.39		2%	\$12.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-2001-2500MS	SEL DatAdvantage - SPOL & OD MS	\$16.52		2%	\$16.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOS-20K-35KM DAOS-20K-35KMC	SEL DatAdvantage - SPOL & OD M	\$8.49 \$19.84		2% 2%	\$8.32 \$19.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOS-20K-35KMS	SEL DatAdvantage - SPOL & OD M24*7 SEL DatAdvantage - SPOL & OD MS	\$11.36		2%	\$11.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-2501-4000M	SEL DatAdvantage - SPOL & OD M	\$11.59		2%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-2501-4000MS	SEL DatAdvantage - SPOL & OD MS	\$15.49	F2	2%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-251-500M	SEL DatAdvantage - SPOL & OD M	\$21.45		2%	\$21.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-251-500MS	SEL DatAdvantage - SPOL & OD MS	\$28.56		2%	\$27.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOS-35K-50KM DAOS-35K-50KMC	SEL DatAdvantage - SPOL & OD M SEL DatAdvantage - SPOL & OD M24*7	\$8.26 \$19.27		2% 2%	\$8.09 \$18.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOS-35K-50KMS	SEL DatAdvantage - SPOL & OD MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-4001-6000M	SEL DatAdvantage - SPOL & OD M	\$10.90		2%	\$10.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-4001-6000MC	SEL DatAdvantage - SPOL & OD M24*7	\$25.35	F2	2%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-4001-6000MS	SEL DatAdvantage - SPOL & OD MS	\$14.45		2%	\$14.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-501-750M	SEL DatAdvantage - SPOL & OD M	\$17.32		2%	\$16.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOS-501-750MS DAOS-50K-100KM	SEL DatAdvantage - SPOL & OD MS SEL DatAdvantage - SPOL & OD M	\$23.06 \$8.03		2% 2%	\$22.60 \$7.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOS-50K-100KMC	SEL DatAdvantage - SPOL & OD M SEL DatAdvantage - SPOL & OD M24*7	\$18.70		2%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-50K-100KMS	SEL DatAdvantage - SPOL & OD MS	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-51-100M	SEL DatAdvantage - SPOL & OD M	\$35.90		2%	\$35.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-51-100MS	SEL DatAdvantage - SPOL & OD MS	\$47.83		2%	\$46.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-6001-8000M	SEL DatAdvantage - SPOL & OD M	\$10.09		2%	\$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOS-6001-8000MC DAOS-6001-8000MS	SEL DatAdvantage - SPOL & OD M24*7 SEL DatAdvantage - SPOL & OD MS	\$23.51 \$13.42	F2 F2	2% 2%	\$23.04 \$13.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAOS-751-1000M	SEL DatAdvantage - SPOL & OD M	\$16.06		2%	\$15.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-751-1000MS	SEL DatAdvantage - SPOL & OD MS	\$21.34		2%	\$20.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-8001-10KM	SEL DatAdvantage - SPOL & OD M	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-8001-10KMC	SEL DatAdvantage - SPOL & OD M24*7	\$22.25		2%	\$21.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAOS-8001-10KMS	SEL DatAdvantage - SPOL & OD MS	\$12.73		2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-0-50M DASO-0-50MS	SEL DatAdvantage - SPOL M SEL DatAdvantage - SPOL MS	\$34.30 \$45.65		2% 2%	\$33.61 \$44.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASO-1001-1500M	SEL DatAdvantage - SPOL M	\$9.86		2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-1001-1500MS	SEL DatAdvantage - SPOL MS	\$13.08		2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-100K-150KM	SEL DatAdvantage - SPOL M	\$5.16		2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-100K-150KMC	SEL DatAdvantage - SPOL M24*7	\$12.04		2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-100K-150KMS	SEL DatAdvantage - SPOL MS SEL DatAdvantage - SPOL M	\$6.88		2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-101-250M DASO-101-250MS	SEL DatAdvantage - SPOL M SEL DatAdvantage - SPOL MS	\$18.81 \$25.01	F2 F2	2% 2%	\$18.43 \$24.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASO-10K-20KM	SEL DatAdvantage - SPOL M	\$6.08		2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-10K-20KMC	SEL DatAdvantage - SPOL M24*7	\$14.11		2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-10K-20KMS	SEL DatAdvantage - SPOL MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-1501-2000M	SEL DatAdvantage - SPOL M	\$8.83		2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-1501-2000MS	SEL DatAdvantage - SPOL MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-150K-M	SEL DatAdvantage - SPOL M24*7	\$5.05 \$11.81	F2 F2	2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-150K-MC DASO-150K-MS	SEL DatAdvantage - SPOL M24*7 SEL DatAdvantage - SPOL MS	\$11.81 \$6.77	F2 F2	2% 2%	\$11.57 \$6.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASO-2001-2500M	SEL DatAdvantage - SPOL M	\$8.26		2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-2001-2500MS	SEL DatAdvantage - SPOL MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-20K-35KM	SEL DatAdvantage - SPOL M	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-20K-35KMC	SEL DatAdvantage - SPOL M24*7	\$13.31		2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-20K-35KMS	SEL DatAdvantage - SPOL MS	\$7.57		2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-2501-4000M DASO-2501-4000MS	SEL DatAdvantage - SPOL M SEL DatAdvantage - SPOL MS	\$7.80 \$10.32		2% 2%	\$7.64 \$10.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DASO-2501-4000MS DASO-251-500M	SEL DatAdvantage - SPOL MS SEL DatAdvantage - SPOL M	\$10.32 \$14.34		2% 2%	\$10.11 \$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DASO-251-500MS	SEL DatAdvantage - SPOL MS	\$19.04		2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-35K-50KM	SEL DatAdvantage - SPOL M	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-35K-50KMC	SEL DatAdvantage - SPOL M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-35K-50KMS	SEL DatAdvantage - SPOL MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DASO-4001-6000M	SEL DatAdvantage - SPOL M	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-4001-6000MC	SEL DatAdvantage - SPOL M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-4001-6000MS DASO-501-750M	SEL DatAdvantage - SPOL MS SEL DatAdvantage - SPOL M	\$9.64 \$11.59	F2 F2	2% 2%	\$9.45 \$11.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASO-501-750MS	SEL DatAdvantage - SPOL MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-50K-100KM	SEL DatAdvantage - SPOL M	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-50K-100KMC	SEL DatAdvantage - SPOL M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-50K-100KMS	SEL DatAdvantage - SPOL MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-51-100M	SEL DatAdvantage - SPOL MC	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-51-100MS DASO-6001-8000M	SEL DatAdvantage - SPOL MS SEL DatAdvantage - SPOL M	\$31.89 \$6.77	F2 F2	2% 2%	\$31.25 \$6.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASO-6001-8000MC	SEL DatAdvantage - SPOL M SEL DatAdvantage - SPOL M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-6001-8000MS	SEL DatAdvantage - SPOL MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-751-1000M	SEL DatAdvantage - SPOL M	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-751-1000MS	SEL DatAdvantage - SPOL MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASO-8001-10KM DASO-8001-10KMC	SEL DatAdvantage - SPOL M SEL DatAdvantage - SPOL M24*7	\$6.42 \$14.91	F2 F2	2% 2%	\$6.29 \$14.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASO-8001-10KMS	SEL DatAdvantage - SPOL MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-0-50M	SEL DatAdvantage - SP M	\$34.30	F2	2%	\$33.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-0-50MS	SEL DatAdvantage - SP MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-1001-1500M	SEL DatAdvantage - SP M	\$9.86	F2	2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-1001-1500MS	SEL DatAdvantage - SP MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASP-100K-150KM DASP-100K-150KMC	SEL DatAdvantage - SP M SEL DatAdvantage - SP M24*7	\$5.16 \$12.04	F2 F2	2% 2%	\$5.06 \$11.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASP-100K-150KMS	SEL DatAdvantage - SP MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-101-250M	SEL DatAdvantage - SP M	\$18.81	F2	2%	\$18.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-101-250MS	SEL DatAdvantage - SP MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-10K-20KM	SEL DatAdvantage - SP M	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-10K-20KMC	SEL DatAdvantage - SP M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASP-10K-20KMS DASP-1501-2000M	SEL DatAdvantage - SP MS SEL DatAdvantage - SP M	\$8.03 \$8.83	F2 F2	2% 2%	\$7.87 \$8.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASP-1501-2000MS	SEL DatAdvantage - SP MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-150K-M	SEL DatAdvantage - SP M	\$5.05	F2	2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-150K-MC	SEL DatAdvantage - SP M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-150K-MS	SEL DatAdvantage - SP MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-2001-2500M	SEL DatAdvantage - SP M	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASP-2001-2500MS DASP-20K-35KM	SEL DatAdvantage - SP MS SEL DatAdvantage - SP M	\$11.01 \$5.74	F2 F2	2% 2%	\$10.79 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASP-20K-35KMC	SEL DatAdvantage - SP M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-20K-35KMS	SEL DatAdvantage - SP MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-2501-4000M	SEL DatAdvantage - SP M	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-2501-4000MS	SEL DatAdvantage - SP MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-251-500M	SEL DatAdvantage - SP M	\$14.34	F2	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASP-251-500MS DASP-35K-50KM	SEL DatAdvantage - SP MS SEL DatAdvantage - SP M	\$19.04 \$5.51	F2 F2	2% 2%	\$18.66 \$5.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASP-35K-50KMC	SEL DatAdvantage - SP M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-35K-50KMS	SEL DatAdvantage - SP MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-4001-6000M	SEL DatAdvantage - SP M	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-4001-6000MC	SEL DatAdvantage - SP M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASP-4001-6000MS DASP-501-750M	SEL DatAdvantage - SP MS SEL DatAdvantage - SP M	\$9.64 \$11.59	F2 F2	2% 2%	\$9.45 \$11.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASP-501-750MS	SEL DatAdvantage - SP MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-50K-100KM	SEL DatAdvantage - SP M	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-50K-100KMC	SEL DatAdvantage - SP M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-50K-100KMS	SEL DatAdvantage - SP MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-51-100M	SEL DatAdvantage - SP M	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASP-51-100MS DASP-6001-8000M	SEL DatAdvantage - SP MS SEL DatAdvantage - SP M	\$31.89 \$6.77	F2 F2	2% 2%	\$31.25 \$6.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DASP-6001-8000MC	SEL DatAdvantage - SP M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-6001-8000MS	SEL DatAdvantage - SP MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-751-1000M	SEL DatAdvantage - SP M	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-751-1000MS	SEL DatAdvantage - SP MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-8001-10KM	SEL DatAdvantage - SP M	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DASP-8001-10KMC	SEL DatAdvantage - SP M24*7	\$14.91 \$8.49	F2 F2	2%	\$14.61 \$8.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DASP-8001-10KMS DAUX-0-50M	SEL DatAdvantage - SP MS SEL DatAdvantage - NIX M	\$8.49 \$34.30	F2 F2	2% 2%	\$8.32 \$33.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAUX-0-50MS	SEL DatAdvantage - NIX MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-1001-1500M	SEL DatAdvantage - NIX M	\$9.86	F2	2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-1001-1500MS	SEL DatAdvantage - NIX MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-100K-150KM	SEL DatAdvantage - NIX M	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-100K-150KMC	SEL DatAdvantage - NIX M24*7	\$12.04	F2	2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAUX-100K-150KMS DAUX-101-250M	SEL DatAdvantage - NIX MS SEL DatAdvantage - NIX M	\$6.88 \$18.81	F2 F2	2% 2%	\$6.74 \$18.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DAUX-101-250MS	SEL DatAdvantage - NIX MS	\$25.01	F2	2%	\$10.43 \$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-10K-20KM	SEL DatAdvantage - NIX M	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-10K-20KMC	SEL DatAdvantage - NIX M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-10K-20KMS	SEL DatAdvantage - NIX MS	\$8.03		2%	\$7.87		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-1501-2000M	SEL DatAdvantage - NIX M	\$8.83	F2	2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-1501-2000MS	SEL DatAdvantage - NIX MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAUX-150K-M	SEL DatAdvantage - NIX M	\$5.05		2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-150K-MC	SEL DatAdvantage - NIX M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-150K-MS	SEL DatAdvantage - NIX MS	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAUX-2001-2500M	SEL DatAdvantage - NIX M	\$8.26	F2 F2	2%	\$8.09	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	DAUX-2001-2500MS DAUX-20K-35KM	SEL DatAdvantage - NIX MS SEL DatAdvantage - NIX M	\$11.01 \$5.74		2% 2%	\$10.79 \$5.63	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	DAUX-20K-35KMC	SEL DatAdvantage - NIX M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-20K-35KMS	SEL DatAdvantage - NIX MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-2501-4000M	SEL DatAdvantage - NIX M	\$7.80		2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-2501-4000MS	SEL DatAdvantage - NIX MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-251-500M	SEL DatAdvantage - NIX M	\$14.34		2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-251-500MS	SEL DatAdvantage - NIX MS	\$19.04		2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-35K-50KM	SEL DatAdvantage - NIX M	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-35K-50KMC	SEL DatAdvantage - NIX M24*7	\$12.85		2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAUX-35K-50KMS DAUX-4001-6000M	SEL DatAdvantage - NIX MS SEL DatAdvantage - NIX M	\$7.34 \$7.23		2% 2%	\$7.19 \$7.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAUX-4001-6000MC	SEL DatAdvantage - NIX M SEL DatAdvantage - NIX M24*7	\$7.23 \$16.86		2%	\$7.09 \$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-4001-6000MS	SEL DatAdvantage - NIX MS	\$9.64		2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-501-750M	SEL DatAdvantage - NIX M	\$11.59		2%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-501-750MS	SEL DatAdvantage - NIX MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-50K-100KM	SEL DatAdvantage - NIX M	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-50K-100KMC	SEL DatAdvantage - NIX M24*7	\$12.50		2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-50K-100KMS	SEL DatAdvantage - NIX MS	\$7.11		2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-51-100M	SEL DatAdvantage - NIX M	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-51-100MS	SEL DatAdvantage - NIX MS	\$31.89		2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAUX-6001-8000M DAUX-6001-8000MC	SEL DatAdvantage - NIX M SEL DatAdvantage - NIX M24*7	\$6.77 \$15.71		2% 2%	\$6.63 \$15.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAUX-6001-8000MS	SEL DatAdvantage - NIX MS	\$8.95		2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-751-1000M	SEL DatAdvantage - NIX M	\$10.67		2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-751-1000MS	SEL DatAdvantage - NIX MS	\$14.22		2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAUX-8001-10KM	SEL DatAdvantage - NIX M	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-8001-10KMC	SEL DatAdvantage - NIX M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-8001-10KMS	SEL DatAdvantage - NIX MS	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-0-50M	SEL DatAdvantage - WIN M	\$34.30		2%	\$33.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-0-50MS	SEL DatAdvantage - WIN MS	\$45.65		2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAW-1001-1500M	SEL DatAdvantage - WIN M	\$9.86		2%	\$9.66	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAW-1001-1500MS DAW-100K-150KM	SEL DatAdvantage - WIN MS SEL DatAdvantage - WIN M	\$13.08 \$5.16		2% 2%	\$12.82 \$5.06	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	DAW-100K-150KMC	SEL DatAdvantage - WIN M24*7	\$12.04		2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-100K-150KMS	SEL DatAdvantage - WIN MS	\$6.88		2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-101-250M	SEL DatAdvantage - WIN M	\$18.81	F2	2%	\$18.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-101-250MS	SEL DatAdvantage - WIN MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-10K-20KM	SEL DatAdvantage - WIN M	\$6.08		2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-10K-20KMC	SEL DatAdvantage - WIN M24*7	\$14.11		2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-10K-20KMS	SEL DatAdvantage - WIN MS	\$8.03		2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAW-1501-2000M DAW-1501-2000MS	SEL DatAdvantage - WIN M SEL DatAdvantage - WIN MS	\$8.83 \$11.81	F2 F2	2% 2%	\$8.65 \$11.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAW-150K-M	SEL DatAdvantage - WIN MS SEL DatAdvantage - WIN M	\$5.05		2%	\$11.57 \$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-150K-MC	SEL DatAdvantage - WIN M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-150K-MS	SEL DatAdvantage - WIN MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-2001-2500M	SEL DatAdvantage - WIN M	\$8.26		2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-2001-2500MS	SEL DatAdvantage - WIN MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-20K-35KM	SEL DatAdvantage - WIN M	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-20K-35KMC	SEL DatAdvantage - WIN M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-20K-35KMS	SEL DatAdvantage - WIN MS	\$7.57	F2	2%	\$7.42		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAW-2501-4000M DAW-2501-4000MS	SEL DatAdvantage - WIN M SEL DatAdvantage - WIN MS	\$7.80 \$10.32		2% 2%	\$7.64 \$10.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAW-251-500M	SEL DatAdvantage - WIN MS SEL DatAdvantage - WIN M	\$10.32 \$14.34		2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-251-500MS	SEL DatAdvantage - WIN MS	\$19.04		2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-35K-50KM	SEL DatAdvantage - WIN M	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-35K-50KMC	SEL DatAdvantage - WIN M24*7	\$12.85		2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-35K-50KMS	SEL DatAdvantage - WIN MS	\$7.34		2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-4001-6000M	SEL DatAdvantage - WIN M	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-4001-6000MC	SEL DatAdvantage - WIN M24*7	\$16.86		2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-4001-6000MS	SEL DatAdvantage - WIN MS	\$9.64		2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-501-750M	SEL DatAdvantage - WIN M	\$11.59		2%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-501-750MS	SEL DatAdvantage - WIN MS	\$15.37		2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAW-50K-100KM DAW-50K-100KMC	SEL DatAdvantage - WIN M SEL DatAdvantage - WIN M24*7	\$5.39 \$12.50		2% 2%	\$5.28 \$12.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAW-50K-100KMC	SEL DatAdvantage - WIN MZ4-7 SEL DatAdvantage - WIN MS	\$12.50 \$7.11		2% 2%	\$12.25 \$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-51-100M	SEL DatAdvantage - WIN MS SEL DatAdvantage - WIN M	\$23.97	F2	2%	\$23.49		\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-51-100MS	SEL DatAdvantage - WIN MS	\$31.89		2%	\$31.25		\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-6001-8000M	SEL DatAdvantage - WIN M	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-6001-8000MC	SEL DatAdvantage - WIN M24*7	\$15.71		2%	\$15.40		\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-6001-8000MS	SEL DatAdvantage - WIN MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-751-1000M	SEL DatAdvantage - WIN M	\$10.67		2%	\$10.46		\$0.00	\$0.00	\$0.00	\$0.00	
5	DAW-751-1000MS	SEL DatAdvantage - WIN MS	\$14.22		2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAW-8001-10KM DAW-8001-10KMC	SEL DatAdvantage - WIN M SEL DatAdvantage - WIN M24*7	\$6.42 \$14.91		2% 2%	\$6.29 \$14.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
υ	DAVE-000 I- TURIVIC	OLL Data tartallage - WIIV WIZ4 /	φ14.91	1.7	∠ 70	φ14.01	φυ.00	φυ.00	φυ.υυ	φυ.00	φυ.00	φυ.υυ

But						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1													
1													
S.   DATA- 1995-1999   March	-												
S. D. CALL, 1985, 1984, 1985													
S.   Control													
Section	5												
Section													
S.   CAMA-190-200344   File Dubbourney													
Section   Control   Cont													
Section   Continue													
Standard   Control   Con													
Color													
Section   Company   Comp	-												
Section   Continue													
S.   Charles	5			\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
S   DWL_SET_SDOCK   SEL   Definemence - Will List M   S   S   S   S   S   S   S   S   S													
Column   C													
S. OWAL LOCK LOCK LOCK LOCK LOCK LOCK LOCK LOC													
S. Down-201-40004  S. Down-201													
S   DAM-S-S-MINE ST. DEMONTANCE WITH UN PRO-													
S DWL-25/30ME  SEL Conformage-WN Line MS   50.02   72   24   50.00													
S DWW-306-00001   SE Devidencings - Will be Michael   September													
S. D.W 506-080AC   S. D. D.W 506-080A													
S. D.A.MJ.C. SERVALES   S. D.A.MJ.C. SERV	-												
S. D.WM01-K000MS													
S DW4-07-000MS   SEL Deli-dentemps - Wil Le MS													
DAWL-501-700M  SEL DeMontanger, VMN Lie MS													
5 DAWL-501-760MB   SEL Dark-damings-WIN Link MS   57.69   F2   2%   \$7.54   \$0.00													
DAVIS-SPI-CORDAN   SEL Dend-devertings - VNN LIAM MAY   SEA   F2   2%   \$3.29   \$0.00   \$0.0													
DAWL-50F-100MAN   SEL Dark/vortinger - WIN LIM MC24/7   St 10   F2   2%   \$8.00   \$0													
5 DAWL-5-110MA   SEL Dark-dwaringe- WN Line M   \$11.93   F2   2½   \$11.69   \$30.0   \$0.00			SEL DatAdvantage - WIN Lite M24x7										
DAWL-91-100MS   SEL Darkdwrings - WIN Lib MS   \$15.94   F2   2½   \$15.62   \$0.00   \$													
DAVIL-0001-000001   SEL DeAf-Arimage - VINI Lile M													
DAVIL_0001-8000MS   SL DavIA/currings - WIN Line M24-7													
DAWL_751-1000M   SEL Dark/durstrage-WNI Lie M   S.39   F2   2½   S.39   S.00													
DAWL_751-1000MS   SEL DathArmanage - WNN Lies MS   \$7.11   \$7.2   \$9.5   \$8.97   \$0.00   \$0.													
5 DAML-8001-10KM   SEL DarkAvarniage - VINI LIB M   \$3.21   F2   2%   \$3.16   \$0.00													
5   DAWL-8001-10/MC    SEL DatA/varbange-VIN Lile MS   \$4.24   F2   2%   \$7.31   \$9.00   \$9.													
DAVIL-8001-10KMS   SEL Data/varhange- VINI LIM MS   S4.24   F2   2%   S4.16   S0.00													
S   DBMC-MCD-055   SEL Migrate service Centeral Almos-to-All   \$1,098.00   F2   2%   \$1,076.04   \$0.00   \$0.													
DBM-MN-F-004   SEL Dariadobi Dally Rate for Islion   \$2,941.00   \$2,245   \$2,882.18   \$0.00													
DBM-MNT-002   SELT Ire: 317B-12TR Node Capacity Mm													
5   DBMI-MNT-003   SEL Tier 3 : 13TB-108TB Note Capacity Mtm   \$201.00   F2   2%   \$330.82   \$3.00   \$0.00													
5   DBM.HNNT-004   SEL Tier 4 109TB-144TB Node Capacity Mtn   \$2,873.00   F2   2%   \$1,971.76   \$0.00   \$0.0													
5         DBMI-MIT-06         SEL Tire fo ≥216TB (236-34) Node Cap Mm         \$4,707.00         F2         2%         \$4,612.86         \$0.00<	5	DBMI-MNT-004		\$2,012.00		2%	\$1,971.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         DBM/NX-INS-004         SEL Datacloal Daily Rate for VNX/Unity         \$2,941.00         \$2.2%         \$2,882.18         \$0.00 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>													
5         DCF-0-S0M         SEL Data Classification M         \$24.66         F2         2%         \$24.17         \$0.00         \$0.00         \$0.00         \$0.00           5         DCF-0-S0MS         SEL Data Classification M         \$7.11         F2         2%         \$6.97         \$0.00													
5         DCF-05MS         SEL Data Classification MS         \$32.92         F2         2%         \$32.26         \$0.00<													
5   DCF-1011-1500M   SEL Data Classification M   SEL Data Classification MS   SPA1   F2   2%   SPA1   F2   2%   SPA1													
5         DCF-100K-150KM         SEL Data Classification M         \$3.67         F2         2%         \$3.60         \$0.00         \$0.	5												
5         DCF-100K-150KMC         SEL Data Classification M24x7         \$8.72         F2         2%         \$8.55         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
SEL   Data Classification MS   SEL   Data Classification M247   SEL   Data Classification MS   SEL   Data Classification M247   SEL   Data Classification MS   SEL   Data Classification M247   SEL   Data Classif													
5         DCF-101-250M         SEL Data Classification M         \$13.54         F2         2%         \$13.27         \$0.00         \$0.													
SEL Data Classification MS   SEL Data Class	-												
5         DCF-10K-20KM         SEL Data Classification M         \$4.36         F2         2%         \$4.27         \$0.00	-												
5         DCF-10K-20KMS         SEL Data Classification MS         \$5.74         F2         2%         \$5.63         \$0.00         \$0.	5									\$0.00	\$0.00	\$0.00	
5         DCF-1501-2000M         SEL Data Classification M         \$6.42         F2         2%         \$6.29         \$0.00         \$0.													
5         DCF-150f-2000MS         SEL Data Classification MS         \$8.49         F2         2%         \$8.32         \$0.00         \$													
5         DCF-150K-M         SEL Data Classification M         SEL Data Classification M24x7         \$3.67         F2         2%         \$3.60         \$0.00<													
5         DCF-150K-MC         SEL Data Classification M24x7         \$8.49         F2         2%         \$8.32         \$0.00         \$0			SEL Data Classification M										
5 DCF-2001-2500M SEL Data Classification M \$5.96 F2 2% \$5.84 \$0.00	5	DCF-150K-MC	SEL Data Classification M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 DCF-2001-2500MS SEL Data Classification MS \$7.91 F2 2% \$7.75 \$0.00 \$0.													
5 DCF-20K-35KM SEL Data Classification M \$4.13 F2 2% \$4.05 \$0.00 \$													
5 DCF-20K-35KMC SEL Data Classification M24x7 \$9.52 F2 2% \$9.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	5	DCF-20K-35KMS	SEL Data Classification MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

				N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCF-2501-4000M	SEL Data Classification M	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCF-2501-4000MS DCF-251-500M	SEL Data Classification MS SEL Data Classification M	\$7.46 \$10.32	F2 F2	2% 2%	\$7.31 \$10.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCF-251-500MS	SEL Data Classification MS	\$13.76	F2	2%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-35K-50KM	SEL Data Classification M	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-35K-50KMC	SEL Data Classification M24x7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCF-35K-50KMS DCF-4001-6000M	SEL Data Classification MS SEL Data Classification M	\$5.28 \$5.16	F2 F2	2% 2%	\$5.17 \$5.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCF-4001-6000MC	SEL Data Classification M24x7	\$12.16	F2	2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-4001-6000MS	SEL Data Classification MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCF-501-750M	SEL Data Classification M	\$8.26	F2 F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-501-750MS DCF-50K-100KM	SEL Data Classification MS SEL Data Classification M	\$11.01 \$3.79	F2	2% 2%	\$10.79 \$3.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCF-50K-100KMC	SEL Data Classification M24x7	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-50K-100KMS	SEL Data Classification MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCF-51-100M DCF-51-100MS	SEL Data Classification M SEL Data Classification MS	\$17.21 \$22.94	F2 F2	2% 2%	\$16.87 \$22.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCF-6001-8000M	SEL Data Classification M	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-6001-8000MC	SEL Data Classification M24x7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-6001-8000MS	SEL Data Classification MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCF-751-1000M DCF-751-1000MS	SEL Data Classification M SEL Data Classification MS	\$7.69 \$10.21	F2 F2	2% 2%	\$7.54 \$10.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCF-8001-10KM	SEL Data Classification M	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-8001-10KMC	SEL Data Classification M24x7	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCF-8001-10KMS	SEL Data Classification MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-0-50M DCFU-0-50MS	SEL Data Classification - Unix M SEL Data Classification - Unix MS	\$24.66 \$32.92	F2 F2	2% 2%	\$24.17 \$32.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-1001-1500M	SEL Data Classification - Unix M	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-1001-1500MS	SEL Data Classification - Unix MS	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-100K-150KM	SEL Data Classification - Unix M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-100K-150KMC DCFU-100K-150KMS	SEL Data Classification - Unix M24x7 SEL Data Classification - Unix MS	\$8.72 \$4.93	F2 F2	2% 2%	\$8.55 \$4.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-101-250M	SEL Data Classification - Unix M	\$13.54	F2	2%	\$13.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-101-250MS	SEL Data Classification - Unix MS	\$18.01	F2	2%	\$17.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-10K-20KM	SEL Data Classification - Unix M	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-10K-20KMC DCFU-10K-20KMS	SEL Data Classification - Unix M24x7 SEL Data Classification - Unix MS	\$10.09 \$5.74	F2 F2	2% 2%	\$9.89 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-1501-2000M	SEL Data Classification - Unix M	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-1501-2000MS	SEL Data Classification - Unix MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-150K-M	SEL Data Classification - Unix M	\$3.67	F2 F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-150K-MC DCFU-150K-MS	SEL Data Classification - Unix M24x7 SEL Data Classification - Unix MS	\$8.49 \$4.82	F2 F2	2% 2%	\$8.32 \$4.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-2001-2500M	SEL Data Classification - Unix M	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-2001-2500MS	SEL Data Classification - Unix MS	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-20K-35KM DCFU-20K-35KMC	SEL Data Classification - Unix M SEL Data Classification - Unix M24x7	\$4.13 \$9.52	F2 F2	2% 2%	\$4.05 \$9.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-20K-35KMS	SEL Data Classification - Unix MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-2501-4000M	SEL Data Classification - Unix M	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-2501-4000MS	SEL Data Classification - Unix MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-251-500M DCFU-251-500MS	SEL Data Classification - Unix M SEL Data Classification - Unix MS	\$10.32 \$13.76	F2 F2	2% 2%	\$10.11 \$13.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-35K-50KM	SEL Data Classification - Unix M	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-35K-50KMC	SEL Data Classification - Unix M24x7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-35K-50KMS	SEL Data Classification - Unix MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-4001-6000M DCFU-4001-6000MC	SEL Data Classification - Unix M SEL Data Classification - Unix M24x7	\$5.16 \$12.16	F2 F2	2% 2%	\$5.06 \$11.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-4001-6000MS	SEL Data Classification - Unix MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-501-750M	SEL Data Classification - Unix M	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-501-750MS	SEL Data Classification - Unix MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-50K-100KM DCFU-50K-100KMC	SEL Data Classification - Unix M SEL Data Classification - Unix M24x7	\$3.79 \$8.95	F2 F2	2% 2%	\$3.71 \$8.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-50K-100KMS	SEL Data Classification - Unix MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-51-100M	SEL Data Classification - Unix M	\$17.21	F2	2%	\$16.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-51-100MS	SEL Data Classification - Unix MS	\$22.94	F2	2%	\$22.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-6001-8000M DCFU-6001-8000MC	SEL Data Classification - Unix M SEL Data Classification - Unix M24x7	\$4.82 \$11.24	F2 F2	2% 2%	\$4.72 \$11.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-6001-8000MC	SEL Data Classification - Unix MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCFU-751-1000M	SEL Data Classification - Unix M	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-751-1000MS	SEL Data Classification - Unix MS SEL Data Classification - Unix M	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCFU-8001-10KM DCFU-8001-10KMC	SEL Data Classification - Unix M SEL Data Classification - Unix M24x7	\$4.59 \$10.67	F2 F2	2% 2%	\$4.50 \$10.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCFU-8001-10KMS	SEL Data Classification - Unix MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCOD-0-50M	SEL Data Classification - OD M	\$24.66	F2	2%	\$24.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-0-50MS	SEL Data Classification - OD MS	\$32.92	F2	2%	\$32.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DCOD-1001-1500M DCOD-1001-1500MS	SEL Data Classification - OD M SEL Data Classification - OD MS	\$7.11 \$9.41	F2 F2	2% 2%	\$6.97 \$9.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DCOD-100K-150KM	SEL Data Classification - OD M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DCOD-100K-150KMC	SEL Data Classification - OD M24x7	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-100K-150KMS	SEL Data Classification - OD MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCOD-101-250M	SEL Data Classification - OD M	\$13.54	F2	2%	\$13.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOD-101-250MS	SEL Data Classification - OD MS SEL Data Classification - OD M	\$18.01	F2	2%	\$17.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOD-10K-20KM DCOD-10K-20KMC	SEL Data Classification - OD M SEL Data Classification - OD M24x7	\$4.36 \$10.09	F2 F2	2% 2%	\$4.27 \$9.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOD-10K-20KMS	SEL Data Classification - OD MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-1501-2000M	SEL Data Classification - OD M	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-1501-2000MS	SEL Data Classification - OD MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-150K-M	SEL Data Classification - OD M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-150K-MC	SEL Data Classification - OD M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-150K-MS	SEL Data Classification - OD MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-2001-2500M	SEL Data Classification - OD M	\$5.96	F2	2%	\$5.84 \$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOD-2001-2500MS DCOD-20K-35KM	SEL Data Classification - OD MS SEL Data Classification - OD M	\$7.91 \$4.13	F2 F2	2% 2%	\$7.75 \$4.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOD-20K-35KMC	SEL Data Classification - OD M24x7	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-20K-35KMS	SEL Data Classification - OD MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-2501-4000M	SEL Data Classification - OD M	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-2501-4000MS	SEL Data Classification - OD MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-251-500M	SEL Data Classification - OD M	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-251-500MS	SEL Data Classification - OD MS	\$13.76	F2	2%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOD-35K-50KM DCOD-35K-50KMC	SEL Data Classification - OD M SEL Data Classification - OD M24x7	\$4.01 \$9.29	F2 F2	2% 2%	\$3.93 \$9.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOD-35K-50KMS	SEL Data Classification - OD MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-4001-6000M	SEL Data Classification - OD M	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-4001-6000MC	SEL Data Classification - OD M24x7	\$12.16	F2	2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-4001-6000MS	SEL Data Classification - OD MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-501-750M	SEL Data Classification - OD M	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-501-750MS	SEL Data Classification - OD MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOD-50K-100KM DCOD-50K-100KMC	SEL Data Classification - OD M SEL Data Classification - OD M24x7	\$3.79 \$8.95	F2 F2	2% 2%	\$3.71 \$8.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOD-50K-100KMS	SEL Data Classification - OD MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-51-100M	SEL Data Classification - OD M	\$17.21	F2	2%	\$16.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-51-100MS	SEL Data Classification - OD MS	\$22.94	F2	2%	\$22.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-6001-8000M	SEL Data Classification - OD M	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-6001-8000MC	SEL Data Classification - OD M24x7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-6001-8000MS	SEL Data Classification - OD MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOD-751-1000M DCOD-751-1000MS	SEL Data Classification - OD M SEL Data Classification - OD MS	\$7.69 \$10.21	F2 F2	2% 2%	\$7.54 \$10.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOD-8001-10KM	SEL Data Classification - OD MS	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-8001-10KMC	SEL Data Classification - OD M24x7	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-8001-10KMS	SEL Data Classification - OD MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-0-50M	SEL Data Classification - SPOL M	\$36.94	F2	2%	\$36.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-0-50MS	SEL Data Classification - SPOL MS	\$49.32	F2	2%	\$48.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-1001-1500M	SEL Data Classification - SPOL M	\$10.55	F2	2%	\$10.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOS-1001-1500MS DCOS-100K-150KM	SEL Data Classification - SPOL MS SEL Data Classification - SPOL M	\$14.11 \$5.62	F2 F2	2% 2%	\$13.83 \$5.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DCOS-100K-150KMC	SEL Data Classification - SPOL M SEL Data Classification - SPOL M24x7	\$5.62 \$12.96	F2 F2	2%	\$5.51 \$12.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-100K-150KMS	SEL Data Classification - SPOL MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-101-250M	SEL Data Classification - SPOL M	\$20.30	F2	2%	\$19.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-101-250MS	SEL Data Classification - SPOL MS	\$26.96	F2	2%	\$26.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-10K-20KM	SEL Data Classification - SPOL M	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-10K-20KMC	SEL Data Classification - SPOL M24x7	\$15.14	F2	2%	\$14.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOS-10K-20KMS DCOS-1501-2000M	SEL Data Classification - SPOL MS SEL Data Classification - SPOL M	\$8.72 \$9.52	F2 F2	2% 2%	\$8.55 \$9.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOS-1501-2000MS	SEL Data Classification - SPOL MS	\$12.73	F2	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-150K-M	SEL Data Classification - SPOL M	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-150K-MC	SEL Data Classification - SPOL M24x7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-150K-MS	SEL Data Classification - SPOL MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-2001-2500M	SEL Data Classification - SPOL M	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOS-2001-2500MS	SEL Data Classification - SPOL MS SEL Data Classification - SPOL M	\$11.93 \$6.08	F2 F2	2% 2%	\$11.69 \$5.96	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOS-20K-35KM DCOS-20K-35KMC	SEL Data Classification - SPOL M SEL Data Classification - SPOL M24x7	\$6.06 \$14.34	F2 F2	2%	\$5.96 \$14.05	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DCOS-20K-35KMS	SEL Data Classification - SPOL MS	\$8.14	F2	2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-2501-4000M	SEL Data Classification - SPOL M	\$8.37	F2	2%	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-2501-4000MS	SEL Data Classification - SPOL MS	\$11.13	F2	2%	\$10.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-251-500M	SEL Data Classification - SPOL M	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-251-500MS	SEL Data Classification - SPOL MS	\$20.53	F2	2%	\$20.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-35K-50KM DCOS-35K-50KMC	SEL Data Classification - SPOL M SEL Data Classification - SPOL M24x7	\$5.96 \$13.88	F2 F2	2% 2%	\$5.84 \$13.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DCOS-35K-50KMC	SEL Data Classification - SPOL M24X/ SEL Data Classification - SPOL MS	\$13.88 \$7.91	F2 F2	2% 2%	\$13.60 \$7.75	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DCOS-4001-6000M	SEL Data Classification - SPOL M	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-4001-6000MC	SEL Data Classification - SPOL M24x7	\$18.24	F2	2%	\$17.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-4001-6000MS	SEL Data Classification - SPOL MS	\$10.44	F2	2%	\$10.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-501-750M	SEL Data Classification - SPOL M	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-501-750MS	SEL Data Classification - SPOL MS	\$16.63	F2	2%	\$16.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-50K-100KM	SEL Data Classification - SPOL M SEL Data Classification - SPOL M24x7	\$5.74	F2	2%	\$5.63 \$12.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOS-50K-100KMC DCOS-50K-100KMS	SEL Data Classification - SPOL M24x7 SEL Data Classification - SPOL MS	\$13.42 \$7.69	F2 F2	2% 2%	\$13.15 \$7.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOS-51-100M	SEL Data Classification - SPOL MS SEL Data Classification - SPOL M	\$7.09 \$25.81	F2 F2	2%	\$7.54 \$25.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-51-100MS	SEL Data Classification - SPOL MS	\$34.41		2%	\$33.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					NVP LEVEL 1			NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCOS-6001-8000M	SEL Data Classification - SPOL M	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOS-6001-8000MC DCOS-6001-8000MS	SEL Data Classification - SPOL M24x7 SEL Data Classification - SPOL MS	\$16.86 \$9.64	F2 F2	2% 2%	\$16.52 \$9.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCOS-751-1000M	SEL Data Classification - SPOL M	\$11.47	F2	2%	\$11.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-751-1000MS	SEL Data Classification - SPOL MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-8001-10KM	SEL Data Classification - SPOL M	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-8001-10KMC	SEL Data Classification - SPOL M24x7	\$16.06	F2	2%	\$15.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCOS-8001-10KMS	SEL Data Classification - SPOL MS	\$9.18	F2 F2	2%	\$9.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	DCSO-0-50M DCSO-0-50MS	SEL Data Classification - SPOL M SEL Data Classification - SPOL MS	\$24.66 \$32.92	F2 F2	2% 2%	\$24.17 \$32.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCSO-1001-1500M	SEL Data Classification - SPOL M	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-1001-1500MS	SEL Data Classification - SPOL MS	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-100K-150KM	SEL Data Classification - SPOL M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-100K-150KMC	SEL Data Classification - SPOL M24x7 SEL Data Classification - SPOL MS	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCSO-100K-150KMS DCSO-101-250M	SEL Data Classification - SPOL MS SEL Data Classification - SPOL M	\$4.93 \$13.54	F2 F2	2% 2%	\$4.83 \$13.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCSO-101-250MS	SEL Data Classification - SPOL MS	\$18.01	F2	2%	\$17.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-10K-20KM	SEL Data Classification - SPOL M	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-10K-20KMC	SEL Data Classification - SPOL M24x7	\$10.09	F2	2%	\$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-10K-20KMS	SEL Data Classification - SPOL MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCSO-1501-2000M	SEL Data Classification - SPOL M SEL Data Classification - SPOL MS	\$6.42 \$8.49	F2 F2	2% 2%	\$6.29 \$8.32	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	DCSO-1501-2000MS DCSO-150K-M	SEL Data Classification - SPOL MS SEL Data Classification - SPOL M	\$3.67	F2 F2	2%	\$3.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCSO-150K-MC	SEL Data Classification - SPOL M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-150K-MS	SEL Data Classification - SPOL MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-2001-2500M	SEL Data Classification - SPOL M	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-2001-2500MS	SEL Data Classification - SPOL MS	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCSO-20K-35KM DCSO-20K-35KMC	SEL Data Classification - SPOL M SEL Data Classification - SPOL M24x7	\$4.13 \$9.52	F2 F2	2% 2%	\$4.05 \$9.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCSO-20K-35KMS	SEL Data Classification - SPOL MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-2501-4000M	SEL Data Classification - SPOL M	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-2501-4000MS	SEL Data Classification - SPOL MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-251-500M	SEL Data Classification - SPOL M	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-251-500MS	SEL Data Classification - SPOL MS	\$13.76	F2	2%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCSO-35K-50KM DCSO-35K-50KMC	SEL Data Classification - SPOL M SEL Data Classification - SPOL M24x7	\$4.01 \$9.29	F2 F2	2% 2%	\$3.93 \$9.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCSO-35K-50KMS	SEL Data Classification - SPOL MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-4001-6000M	SEL Data Classification - SPOL M	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-4001-6000MC	SEL Data Classification - SPOL M24x7	\$12.16	F2	2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-4001-6000MS	SEL Data Classification - SPOL MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-501-750M	SEL Data Classification - SPOL MS	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	DCSO-501-750MS DCSO-50K-100KM	SEL Data Classification - SPOL MS SEL Data Classification - SPOL M	\$11.01 \$3.79	F2 F2	2% 2%	\$10.79 \$3.71	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DCSO-50K-100KMC	SEL Data Classification - SPOL M24x7	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-50K-100KMS	SEL Data Classification - SPOL MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-51-100M	SEL Data Classification - SPOL M	\$17.21	F2	2%	\$16.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-51-100MS	SEL Data Classification - SPOL MS	\$22.94	F2 F2	2%	\$22.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCSO-6001-8000M DCSO-6001-8000MC	SEL Data Classification - SPOL M SEL Data Classification - SPOL M24x7	\$4.82 \$11.24	F2 F2	2% 2%	\$4.72 \$11.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DCSO-6001-8000MS	SEL Data Classification - SPOL MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-751-1000M	SEL Data Classification - SPOL M	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-751-1000MS	SEL Data Classification - SPOL MS	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-8001-10KM	SEL Data Classification - SPOL M	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DCSO-8001-10KMC DCSO-8001-10KMS	SEL Data Classification - SPOL M24x7 SEL Data Classification - SPOL MS	\$10.67 \$6.08	F2 F2	2% 2%	\$10.46 \$5.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DFXB1TBSPMM1	SELECT DFX 10-80TB Spt/Mnt 1Mo (per TB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB1TBSPMT1	SELECT DFX 10-80TB Spt/Mnt 1Yr (per TB)	\$132.94	F2	2%	\$130.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB1TBSPMT3	SELECT DFX 10-80TB Spt/Mnt 3Yr (per TB)	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB1TBSPMT5	SELECT DFX 10-80TB Spt/Mnt 5Yr (per TB)	\$667.06	F2	2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB2TBSPMM1	SELECT DFX 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59	F2	2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DFXB2TBSPMT1 DFXB2TBSPMT3	SELECT DFX 81-240TB Spt/Mnt 1Yr (per TB) SELECT DFX 81-240TB Spt/Mnt 3Yr (per TB)	\$125.88 \$377.65	F2 F2	2% 2%	\$123.36 \$370.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DFXB2TBSPMT5	SELECT DFX 81-240TB Spt/Mnt 5Yr (per TB)	\$630.59	F2	2%	\$617.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB3TBSPMM1	SELECT DFX 241-500TB Spt/Mnt 1Mo (perTB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB3TBSPMT1	SELECT DFX 241-500TB Spt/Mnt 1Yr (perTB)	\$120.00	F2	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB3TBSPMT3	SELECT DFX 241-500TB Spt/Mnt 3Yr (perTB)	\$357.65	F2	2%	\$350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB3TBSPMT5	SELECT DFX 241-500TB Spt/Mnt 5Yr (perTB)	\$596.47	F2	2%	\$584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DFXB4TBSPMM1 DFXB4TBSPMT1	SELECT DFX 501-750TB Spt/Mnt 1Mo (perTB) SELECT DFX 501-750TB Spt/Mnt 1Yr (perTB)	\$9.41 \$111.76	F2 F2	2% 2%	\$9.22 \$109.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DFXB4TBSPMT3	SELECT DFX 501-750TB Spt/Mnt 3Yr (perTB) SELECT DFX 501-750TB Spt/Mnt 3Yr (perTB)	\$111.76 \$335.29	F2 F2	2% 2%	\$109.52 \$328.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DFXB4TBSPMT5	SELECT DFX 501-750TB Spt/Mnt 5Yr (perTB)	\$558.82	F2	2%	\$547.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSPMM1	SELECT DFX 751-1024TB Spt/Mnt 1Mo (prTB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSPMT1	SELECT DFX 751-1024TB Spt/Mnt 1Yr (prTB)	\$104.71	F2	2%	\$102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSPMT3	SELECT DFX 751-1024TB Spt/Mnt 3Yr (prTB)	\$315.29	F2	2%	\$308.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSPMT5	SELECT DFX 751-1024TB Spt/Mnt 5Yr (prTB)	\$524.71	F2	2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DFXTRAIN2DBHD DL-0-50M	SELECT NTPS DFX Onsite Training (2-Day) SEL DatAlert M	\$10,058.82 \$15.37	F2 F2	2% 2%	\$9,857.64 \$15.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-0-50MS	SEL DatAlert MS	\$20.53	F2	2%	\$20.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-1001-1500M	SEL DatAlert M	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DL-1001-1500MS	SEL DatAlert MS	\$5.85	F2	2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-100K-150KM DL-100K-150KMC	SEL DatAlert M SEL DatAlert M24x7	\$2.29 \$5.39	F2 F2	2% 2%	\$2.24 \$5.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-100K-150KMS	SEL DatAlert MS	\$3.10	F2	2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-101-250M	SEL DatAlert M	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-101-250MS	SEL DatAlert MS	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-10K-20KM DL-10K-20KMC	SEL DatAlert M SEL DatAlert M24x7	\$2.75 \$6.31	F2 F2	2% 2%	\$2.70 \$6.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-10K-20KMS	SEL DatAlert MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-1501-2000M	SEL DatAlert M	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-1501-2000MS	SEL DatAlert MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-150K-M DL-150K-MC	SEL DatAlert M SEL DatAlert M24x7	\$2.29 \$5.28	F2 F2	2% 2%	\$2.24 \$5.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-150K-MS	SEL DatAlert MS	\$3.10	F2	2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-2001-2500M	SEL DatAlert M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-2001-2500MS	SEL DatAlert MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-20K-35KM DL-20K-35KMC	SEL DatAlert M SEL DatAlert M24x7	\$2.52 \$5.96	F2 F2	2% 2%	\$2.47 \$5.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-20K-35KMS	SEL DatAlert MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-2501-4000M	SEL DatAlert M	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-2501-4000MS	SEL DatAlert MS	\$4.70	F2	2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-251-500M DL-251-500MS	SEL DatAlert M SEL DatAlert MS	\$6.42 \$8.60	F2 F2	2% 2%	\$6.29 \$8.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-35K-50KM	SEL DatAlert M	\$2.52	F2	2%	\$2.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-35K-50KMC	SEL DatAlert M24x7	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-35K-50KMS	SEL DatAlert MS	\$3.33	F2	2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-4001-6000M DL-4001-6000MC	SEL DatAlert M SEL DatAlert M24x7	\$3.21 \$7.57	F2 F2	2% 2%	\$3.15 \$7.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-4001-6000MS	SEL DatAlert MS	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-501-750M	SEL DatAlert M	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-501-750MS	SEL DatAlert MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-50K-100KM DL-50K-100KMC	SEL DatAlert M SEL DatAlert M24x7	\$2.41 \$5.62	F2 F2	2% 2%	\$2.36 \$5.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-50K-100KMS	SEL DatAlert MS	\$3.02	F2	2%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-51-100M	SEL DatAlert M	\$10.78	F2	2%	\$10.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-51-100MS	SEL DatAlert MS	\$14.34	F2	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-6001-8000M DL-6001-8000MC	SEL DatAlert M SEL DatAlert M24x7	\$2.98 \$7.00	F2 F2	2% 2%	\$2.92 \$6.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-6001-8000MS	SEL DatAlert MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-751-1000M	SEL DatAlert M	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-751-1000MS	SEL DatAlert MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DL-8001-10KM DL-8001-10KMC	SEL DatAlert M SEL DatAlert M24x7	\$2.87 \$6.65	F2 F2	2% 2%	\$2.81 \$6.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DL-8001-10KMS	SEL DatAlert MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-0-50M	SEL DatAlert Suite M	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-0-50MS	SEL DatAlert Suite MS	\$32.00	F2	2%	\$31.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-1001-1500M DLS-1001-1500MS	SEL DatAlert Suite M SEL DatAlert Suite MS	\$6.88 \$9.18	F2 F2	2% 2%	\$6.74 \$9.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-100K-150KM	SEL DatAlert Suite M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-100K-150KMC	SEL DatAlert Suite M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-100K-150KMS	SEL DatAlert Suite MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-101-250M DLS-101-250MS	SEL DatAlert Suite M SEL DatAlert Suite MS	\$13.08 \$17.55	F2 F2	2% 2%	\$12.82 \$17.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-10K-20KM	SEL DatAlert Suite M	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-10K-20KMC	SEL DatAlert Suite M24x7	\$9.86	F2	2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-10K-20KMS	SEL DatAlert Suite MS	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-1501-2000M DLS-1501-2000MS	SEL DatAlert Suite M SEL DatAlert Suite MS	\$6.19 \$8.26	F2 F2	2% 2%	\$6.07 \$8.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-150K-M	SEL DatAlert Suite M	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-150K-MC	SEL DatAlert Suite M24x7	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-150K-MS	SEL DatAlert Suite MS	\$4.70	F2	2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-2001-2500M DLS-2001-2500MS	SEL DatAlert Suite M SEL DatAlert Suite MS	\$5.74 \$7.69	F2 F2	2% 2%	\$5.63 \$7.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-20K-35KM	SEL DatAlert Suite M	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-20K-35KMC	SEL DatAlert Suite M24x7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-20K-35KMS	SEL DatAlert Suite MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-2501-4000M DLS-2501-4000MS	SEL DatAlert Suite M SEL DatAlert Suite MS	\$5.39 \$7.23	F2 F2	2% 2%	\$5.28 \$7.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-2501-4000MS DLS-251-500M	SEL DatAlert Suite MS SEL DatAlert Suite M	\$7.23 \$9.98	F2 F2	2%	\$9.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-251-500MS	SEL DatAlert Suite MS	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-35K-50KM	SEL DatAlert Suite M	\$3.90	F2	2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-35K-50KMC	SEL DatAlert Suite M24x7 SEL DatAlert Suite MS	\$8.95 \$5.16	F2 F2	2% 2%	\$8.77 \$5.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-35K-50KMS DLS-4001-6000M	SEL Datalert Suite MS SEL DatAlert Suite M	\$5.16 \$5.05	F2 F2	2% 2%	\$5.06 \$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DLS-4001-6000MC	SEL DatAlert Suite M24x7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-4001-6000MS	SEL DatAlert Suite MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-501-750M DLS-501-750MS	SEL DatAlert Suite M SEL DatAlert Suite MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-501-750MS DLS-50K-100KM	SEL DatAlert Suite MS SEL DatAlert Suite M	\$10.78 \$3.79	F2 F2	2% 2%	\$10.56 \$3.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
-			ψ0.10			ψ0.71	<b>\$5.00</b>	<b>\$0.00</b>	Ψ0.00	Ψ0.00	Ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLS-50K-100KMC	SEL DatAlert Suite M24x7	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-50K-100KMS	SEL DatAlert Suite MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-51-100M DLS-51-100MS	SEL DatAlert Suite M SEL DatAlert Suite MS	\$16.75 \$22.37	F2 F2	2% 2%	\$16.42 \$21.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-6001-8000M	SEL DatAlert Suite M	\$4.70	F2	2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-6001-8000MC	SEL DatAlert Suite M24x7	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-6001-8000MS	SEL DatAlert Suite MS	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-751-1000M	SEL DatAlert Suite M	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-751-1000MS	SEL DatAlert Suite MS	\$9.98	F2	2%	\$9.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLS-8001-10KM DLS-8001-10KMC	SEL DatAlert Suite M SEL DatAlert Suite M24x7	\$4.47 \$10.44	F2 F2	2% 2%	\$4.38 \$10.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLS-8001-10KMS	SEL DatAlert Suite MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-0-50M	SEL DatAlert Analytics M	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-0-50MS	SEL DatAlert Analytics MS	\$13.65	F2	2%	\$13.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-1001-1500M	SEL DatAlert Analytics M	\$2.98	F2	2%	\$2.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLX-1001-1500MS DLX-100K-150KM	SEL DatAlert Analytics MS SEL DatAlert Analytics M	\$3.90 \$1.61	F2 F2	2% 2%	\$3.82 \$1.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLX-100K-150KMC	SEL DatAlert Analytics M SEL DatAlert Analytics M24*7	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-100K-150KMS	SEL DatAlert Analytics MS	\$2.06	F2	2%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-101-250M	SEL DatAlert Analytics M	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-101-250MS	SEL DatAlert Analytics MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-10K-20KM	SEL DatAlert Analytics M	\$1.84	F2	2%	\$1.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLX-10K-20KMC DLX-10K-20KMS	SEL DatAlert Analytics M24*7 SEL DatAlert Analytics MS	\$4.24 \$2.41	F2 F2	2% 2%	\$4.16 \$2.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLX-1501-2000M	SEL DatAlert Analytics M	\$2.41	F2	2%	\$2.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-1501-2000MS	SEL DatAlert Analytics MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-150K-M	SEL DatAlert Analytics M	\$1.49	F2	2%	\$1.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-150K-MC	SEL DatAlert Analytics M24*7	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-150K-MS	SEL DatAlert Analytics MS	\$2.06	F2	2%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLX-2001-2500M DLX-2001-2500MS	SEL DatAlert Analytics M SEL DatAlert Analytics MS	\$2.52 \$3.33	F2 F2	2% 2%	\$2.47 \$3.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLX-20K-35KM	SEL DatAlert Analytics M	\$1.72	F2	2%	\$1.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-20K-35KMC	SEL DatAlert Analytics M24*7	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-20K-35KMS	SEL DatAlert Analytics MS	\$2.29	F2	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-2501-4000M	SEL DatAlert Analytics M	\$2.29	F2	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-2501-4000MS	SEL DatAlert Analytics MS	\$3.10	F2	2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLX-251-500M DLX-251-500MS	SEL DatAlert Analytics M SEL DatAlert Analytics MS	\$4.24 \$5.74	F2 F2	2% 2%	\$4.16 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLX-35K-50KM	SEL DatAlert Analytics M	\$3.74 \$1.61	F2	2%	\$1.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-35K-50KMC	SEL DatAlert Analytics M24*7	\$3.90	F2	2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-35K-50KMS	SEL DatAlert Analytics MS	\$2.18	F2	2%	\$2.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-4001-6000M	SEL DatAlert Analytics M	\$2.18	F2	2%	\$2.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-4001-6000MC	SEL DatAlert Analytics M24*7	\$5.05	F2	2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLX-4001-6000MS DLX-501-750M	SEL DatAlert Analytics MS SEL DatAlert Analytics M	\$2.87 \$3.44	F2 F2	2% 2%	\$2.81 \$3.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLX-501-750MS	SEL DatAlert Analytics MS	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-50K-100KM	SEL DatAlert Analytics M	\$1.61	F2	2%	\$1.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-50K-100KMC	SEL DatAlert Analytics M24*7	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-50K-100KMS	SEL DatAlert Analytics MS	\$2.18	F2	2%	\$2.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-51-100M	SEL DatAlert Analytics M	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLX-51-100MS DLX-6001-8000M	SEL DatAlert Analytics MS SEL DatAlert Analytics M	\$9.52 \$2.06	F2 F2	2% 2%	\$9.33 \$2.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLX-6001-8000MC	SEL DatAlert Analytics M24*7	\$4.70	F2	2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-6001-8000MS	SEL DatAlert Analytics MS	\$2.64	F2	2%	\$2.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-751-1000M	SEL DatAlert Analytics M	\$3.21	F2	2%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-751-1000MS	SEL DatAlert Analytics MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-8001-10KM	SEL DatAlert Analytics M	\$1.95	F2	2%	\$1.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLX-8001-10KMC DLX-8001-10KMS	SEL DatAlert Analytics M24*7 SEL DatAlert Analytics MS	\$4.47 \$2.52	F2 F2	2% 2%	\$4.38 \$2.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DN-0-50M	SEL DatAnywhere M	\$27.41	F2	2%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-0-50MS	SEL DatAnywhere MS	\$36.48	F2	2%	\$35.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-1001-1500M	SEL DatAnywhere M	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-1001-1500MS	SEL DatAnywhere MS	\$10.44	F2	2%	\$10.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-100K-150KM	SEL DatAnywhere M	\$4.13	F2	2%	\$4.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DN-100K-150KMC DN-100K-150KMS	SEL DatAnywhere M24*7 SEL DatAnywhere MS	\$9.64 \$5.51	F2 F2	2% 2%	\$9.45 \$5.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DN-100K-150KMS DN-101-250M	SEL DatAnywhere MS SEL DatAnywhere M	\$5.51 \$15.03	F2 F2	2% 2%	\$5.40 \$14.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DN-101-250MS	SEL DatAnywhere MS	\$19.96	F2	2%	\$19.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-10K-20KM	SEL DatAnywhere M	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-10K-20KMC	SEL DatAnywhere M24*7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-10K-20KMS	SEL DatAnywhere MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-1501-2000M	SEL DatAnywhere M	\$7.11 \$0.41	F2 F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5 5	DN-1501-2000MS DN-150K-M	SEL DatAnywhere MS SEL DatAnywhere M	\$9.41 \$4.01	F2 F2	2% 2%	\$9.22 \$3.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DN-150K-MC	SEL DatAnywhere M24*7	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-150K-MS	SEL DatAnywhere MS	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-2001-2500M	SEL DatAnywhere M	\$6.65	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-2001-2500MS	SEL DatAnywhere MS	\$8.83	F2	2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-20K-35KM	SEL DatAnywhere M	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DN-20K-35KMC	SEL DatAnywhere M24*7	\$10.55	F2	2%	\$10.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DN-20K-35KMS DN-2501-4000M	SEL DatAnywhere MS SEL DatAnywhere M	\$6.08 \$6.19	F2 F2	2% 2%	\$5.96 \$6.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DN-2501-4000MS	SEL DatAnywhere MS	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-251-500M	SEL DatAnywhere M	\$11.47	F2	2%	\$11.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-251-500MS	SEL DatAnywhere MS	\$15.26	F2	2%	\$14.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-35K-50KM	SEL DatAnywhere M	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DN-35K-50KMC	SEL DatAnywhere M24*7	\$10.32	F2 F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-35K-50KMS DN-4001-6000M	SEL DatAnywhere MS SEL DatAnywhere M	\$5.85 \$5.74	F2 F2	2% 2%	\$5.73 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DN-4001-6000MC	SEL DatAnywhere M24*7	\$13.54	F2	2%	\$13.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-4001-6000MS	SEL DatAnywhere MS	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-501-750M	SEL DatAnywhere M	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-501-750MS	SEL DatAnywhere MS	\$12.27	F2	2%	\$12.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DN-50K-100KM DN-50K-100KMC	SEL DatAnywhere M SEL DatAnywhere M24*7	\$4.24 \$9.98	F2 F2	2% 2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	DN-50K-100KMS	SEL DatAnywhere MS	\$9.96 \$5.74	F2 F2	2%	\$9.78 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DN-51-100M	SEL DatAnywhere M	\$19.16	F2	2%	\$18.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-51-100MS	SEL DatAnywhere MS	\$25.46	F2	2%	\$24.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-6001-8000M	SEL DatAnywhere M	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-6001-8000MC	SEL DatAnywhere M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DN-6001-8000MS	SEL DatAnywhere MS	\$7.11 \$8.49	F2 F2	2%	\$6.97 \$8.32	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	DN-751-1000M DN-751-1000MS	SEL DatAnywhere M SEL DatAnywhere MS	\$6.49 \$11.36	F2 F2	2% 2%	\$0.32 \$11.13	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DN-8001-10KM	SEL DatAnywhere M	\$5.05	F2	2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-8001-10KMC	SEL DatAnywhere M24*7	\$11.93	F2	2%	\$11.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DN-8001-10KMS	SEL DatAnywhere MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNM-MS	SEL DatAnywhere Mobile Editor MS	\$2.29	F2	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-11-15M	SEL DatAnywhere Server M	\$929.00	F2	2%	\$910.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNS-11-15MC DNS-11-15MS	SEL DatAnywhere Server MC SEL DatAnywhere Server MS	\$2,167.74 \$1,238.71	F2 F2	2% 2%	\$2,124.39 \$1,213.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNS-1-3M	SEL DatAnywhere Server M	\$1,204.41	F2	2%	\$1,180.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-1-3MC	SEL DatAnywhere Server MC	\$2,810.29	F2	2%	\$2,754.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-1-3MS	SEL DatAnywhere Server MS	\$1,605.88	F2	2%	\$1,573.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-16-M	SEL DatAnywhere Server M	\$837.35	F2	2%	\$820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-16-MC	SEL DatAnywhere Server MC	\$1,953.68	F2	2%	\$1,914.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNS-16-MS DNS-4-5M	SEL DatAnywhere Server MS SEL DatAnywhere Server M	\$1,116.43 \$1,146.83	F2 F2	2% 2%	\$1,094.10 \$1,123.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNS-4-5MC	SEL DatAnywhere Server MC	\$2,675.80	F2	2%	\$2,622.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-4-5MS	SEL DatAnywhere Server MS	\$1,529.03	F2	2%	\$1,498.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-6-10M	SEL DatAnywhere Server M	\$1,032.24	F2	2%	\$1,011.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-6-10MC	SEL DatAnywhere Server MC	\$2,408.42	F2	2%	\$2,360.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNS-6-10MS	SEL DatAnywhere Server MS	\$1,376.24	F2	2%	\$1,348.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNX-0-50M DNX-0-50MS	SEL DatAnywhere - Ext Users M SEL DatAnywhere - Ext Users MS	\$13.65 \$18.24	F2 F2	2% 2%	\$13.38 \$17.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNX-1001-1500M	SEL DatAnywhere - Ext Users M	\$3.90	F2	2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-1001-1500MS	SEL DatAnywhere - Ext Users MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-100K-150KM	SEL DatAnywhere - Ext Users M	\$2.06	F2	2%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-100K-150KMC	SEL DatAnywhere - Ext Users M24*7	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-100K-150KMS	SEL DatAnywhere - Ext Users MS	\$2.75	F2	2%	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNX-101-250M DNX-101-250MS	SEL DatAnywhere - Ext Users M SEL DatAnywhere - Ext Users MS	\$7.46 \$9.98	F2 F2	2% 2%	\$7.31 \$9.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNX-101-230M3 DNX-10K-20KM	SEL DatAnywhere - Ext Users M	\$2.41	F2	2%	\$2.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-10K-20KMC	SEL DatAnywhere - Ext Users M24*7	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-10K-20KMS	SEL DatAnywhere - Ext Users MS	\$3.21	F2	2%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-1501-2000M	SEL DatAnywhere - Ext Users M	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-1501-2000MS	SEL DatAnywhere - Ext Users MS	\$4.70	F2	2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNX-150K-M DNX-150K-MC	SEL DatAnywhere - Ext Users M SEL DatAnywhere - Ext Users M24*7	\$2.06 \$4.70	F2 F2	2% 2%	\$2.02 \$4.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNX-150K-MS	SEL DatAnywhere - Ext Users MS	\$2.75	F2	2%	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-2001-2500M	SEL DatAnywhere - Ext Users M	\$3.33	F2	2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-2001-2500MS	SEL DatAnywhere - Ext Users MS	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-20K-35KM	SEL DatAnywhere - Ext Users M	\$2.29	F2	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-20K-35KMC	SEL DatAnywhere - Ext Users M24*7	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-20K-35KMS	SEL DatAnywhere - Ext Users MS	\$2.98	F2	2%	\$2.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-2501-4000M DNX-2501-4000MS	SEL DatAnywhere - Ext Users M SEL DatAnywhere - Ext Users MS	\$3.10 \$4.13	F2 F2	2% 2%	\$3.04 \$4.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNX-251-500M	SEL DatAnywhere - Ext Users M	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-251-500MS	SEL DatAnywhere - Ext Users MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-35K-50KM	SEL DatAnywhere - Ext Users M	\$2.18	F2	2%	\$2.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-35K-50KMC	SEL DatAnywhere - Ext Users M24*7	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-35K-50KMS	SEL DatAnywhere - Ext Users MS	\$2.98	F2	2%	\$2.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNX-4001-6000M	SEL DatAnywhere - Ext Users M	\$2.87	F2 F2	2%	\$2.81 \$6.63	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	DNX-4001-6000MC DNX-4001-6000MS	SEL DatAnywhere - Ext Users M24*7 SEL DatAnywhere - Ext Users MS	\$6.77 \$3.90	F2 F2	2% 2%	\$6.63 \$3.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNX-501-750M	SEL DatAnywhere - Ext Users M	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-501-750MS	SEL DatAnywhere - Ext Users MS	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-50K-100KM	SEL DatAnywhere - Ext Users M	\$2.18		2%	\$2.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-50K-100KMC	SEL DatAnywhere - Ext Users M24*7	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DNX-50K-100KMS	SEL DatAnywhere - Ext Users MS	\$2.87	F2	2%	\$2.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-51-100M DNX-51-100MS	SEL DatAnywhere - Ext Users M	\$9.52		2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNX-51-100MS DNX-6001-8000M	SEL DatAnywhere - Ext Users MS SEL DatAnywhere - Ext Users M	\$12.73 \$2.64		2% 2%	\$12.48 \$2.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DNX-6001-8000MC	SEL DatAnywhere - Ext Users M24*7	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-6001-8000MS	SEL DatAnywhere - Ext Users MS	\$3.56		2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-751-1000M	SEL DatAnywhere - Ext Users M	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-751-1000MS	SEL DatAnywhere - Ext Users MS	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DNX-8001-10KM	SEL DatAnywhere - Ext Users M	\$2.52		2%	\$2.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DNX-8001-10KMC DNX-8001-10KMS	SEL DatAnywhere - Ext Users M24*7 SEL DatAnywhere - Ext Users MS	\$5.96 \$3.44		2% 2%	\$5.84 \$3.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DP-0-50M	SEL DATAPRIVILEGE M	\$22.25		2%	\$3.37 \$21.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-0-50MS	SEL DATAPRIVILEGE MS	\$29.71	F2	2%	\$29.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-1001-1500M	SEL DATAPRIVILEGE M	\$6.42		2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-1001-1500MS	SEL DATAPRIVILEGE MS	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DP-100K-150KM DP-100K-150KMC	SEL DATAPRIVILEGE M SEL DATAPRIVILEGE M24X7	\$3.33 \$7.80		2% 2%	\$3.26 \$7.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DP-100K-150KMS	SEL DATAPRIVILEGE MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-101-250M	SEL DATAPRIVILEGE M	\$12.16		2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-101-250MS	SEL DATAPRIVILEGE MS	\$16.29		2%	\$15.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-10K-20KM	SEL DATAPRIVILEGE M	\$3.90		2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-10K-20KMC	SEL DATAPRIVILEGE M24X7	\$9.18		2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DP-10K-20KMS DP-1501-2000M	SEL DATAPRIVILEGE MS SEL DATAPRIVILEGE M	\$5.28 \$5.74		2% 2%	\$5.17 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DP-1501-2000MS	SEL DATAPRIVILEGE MS	\$7.69		2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-150K-M	SEL DATAPRIVILEGE M	\$3.33		2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-150K-MC	SEL DATAPRIVILEGE M24X7	\$7.69		2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-150K-MS	SEL DATAPRIVILEGE MS	\$4.36		2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-2001-2500M	SEL DATAPRIVILEGE M	\$5.39		2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DP-2001-2500MS DP-20K-35KM	SEL DATAPRIVILEGE MS SEL DATAPRIVILEGE M	\$7.11 \$3.67	F2 F2	2% 2%	\$6.97 \$3.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DP-20K-35KMC	SEL DATAPRIVILEGE M24X7	\$8.60		2%	\$8.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-20K-35KMS	SEL DATAPRIVILEGE MS	\$4.93		2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-2501-4000M	SEL DATAPRIVILEGE M	\$5.05		2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-2501-4000MS	SEL DATAPRIVILEGE MS	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-251-500M	SEL DATAPRIVILEGE M	\$9.29		2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DP-251-500MS DP-35K-50KM	SEL DATAPRIVILEGE MS SEL DATAPRIVILEGE M	\$12.39 \$3.56		2% 2%	\$12.14 \$3.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DP-35K-50KMC	SEL DATAPRIVILEGE M24X7	\$8.37	F2	2%	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-35K-50KMS	SEL DATAPRIVILEGE MS	\$4.82		2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-4001-6000M	SEL DATAPRIVILEGE M	\$4.70		2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-4001-6000MC	SEL DATAPRIVILEGE M24X7	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-4001-6000MS	SEL DATAPRIVILEGE MS	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DP-501-750M DP-501-750MS	SEL DATAPRIVILEGE M SEL DATAPRIVILEGE MS	\$7.46 \$9.98		2% 2%	\$7.31 \$9.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DP-50K-100KM	SEL DATAPRIVILEGE M	\$3.44		2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-50K-100KMC	SEL DATAPRIVILEGE M24X7	\$8.14		2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-50K-100KMS	SEL DATAPRIVILEGE MS	\$4.59		2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-51-100M	SEL DATAPRIVILEGE M	\$15.60		2%	\$15.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DP-51-100MS DP-6001-8000M	SEL DATAPRIVILEGE MS SEL DATAPRIVILEGE M	\$20.76 \$4.36		2% 2%	\$20.34 \$4.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DP-6001-8000MC	SEL DATAPRIVILEGE M24X7	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-6001-8000MS	SEL DATAPRIVILEGE MS	\$5.85		2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-751-1000M	SEL DATAPRIVILEGE M	\$6.88		2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-751-1000MS	SEL DATAPRIVILEGE MS	\$9.29		2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-8001-10KM	SEL DATAPRIVILEGE M	\$4.13		2%	\$4.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DP-8001-10KMC DP-8001-10KMS	SEL DATAPRIVILEGE M24X7 SEL DATAPRIVILEGE MS	\$9.64 \$5.51	F2 F2	2% 2%	\$9.45 \$5.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DPS-0-50M	SEL DATAPRIVILEGE MS SEL DATAPRIVILEGE - SP M	\$22.25		2%	\$21.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-0-50MS	SEL DATAPRIVILEGE - SP MS	\$29.71	F2	2%	\$29.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-1001-1500M	SEL DATAPRIVILEGE - SP M	\$6.42		2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-1001-1500MS	SEL DATAPRIVILEGE - SP MS	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-100K-150KM	SEL DATAPRIVILEGE - SP M	\$3.33		2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPS-100K-150KMC	SEL DATAPRIVILEGE - SP M24X7	\$7.80 \$4.47	F2 F2	2%	\$7.64 \$4.38	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5 5	DPS-100K-150KMS DPS-101-250M	SEL DATAPRIVILEGE - SP MS SEL DATAPRIVILEGE - SP M	\$4.47 \$12.16		2% 2%	\$4.38 \$11.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DPS-101-250MS	SEL DATAPRIVILEGE - SP MS	\$16.29	F2	2%	\$15.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-10K-20KM	SEL DATAPRIVILEGE - SP M	\$3.90		2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-10K-20KMC	SEL DATAPRIVILEGE - SP M24X7	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-10K-20KMS	SEL DATAPRIVILEGE - SP MS	\$5.28		2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-1501-2000M	SEL DATAPRIVILEGE - SP M	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPS-1501-2000MS DPS-150K-M	SEL DATAPRIVILEGE - SP MS SEL DATAPRIVILEGE - SP M	\$7.69 \$3.33		2% 2%	\$7.54 \$3.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DPS-150K-MC	SEL DATAPRIVILEGE - SP M SEL DATAPRIVILEGE - SP M24X7	\$3.33 \$7.69		2%	\$3.26 \$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-150K-MS	SEL DATAPRIVILEGE - SP MS	\$4.36		2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-2001-2500M	SEL DATAPRIVILEGE - SP M	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-2001-2500MS	SEL DATAPRIVILEGE - SP MS	\$7.11		2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPS-20K-35KM	SEL DATAPRIVILEGE - SP M	\$3.67		2% 2%	\$3.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
э	DPS-20K-35KMC	SEL DATAPRIVILEGE - SP M24X7	\$8.60	r2	∠70	\$8.43	φυ.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DPS-20K-35KMS	SEL DATAPRIVILEGE - SP MS	\$4.93		2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPS-2501-4000M	SEL DATAPRIVILEGE - SP M	\$5.05 \$6.77		2% 2%	\$4.95 \$6.63	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	DPS-2501-4000MS DPS-251-500M	SEL DATAPRIVILEGE - SP MS SEL DATAPRIVILEGE - SP M	\$9.29		2%	\$9.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DPS-251-500MS	SEL DATAPRIVILEGE - SP MS	\$12.39		2%	\$12.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-35K-50KM	SEL DATAPRIVILEGE - SP M	\$3.56		2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-35K-50KMC	SEL DATAPRIVILEGE - SP M24X7	\$8.37	F2	2%	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-35K-50KMS	SEL DATAPRIVILEGE - SP MS	\$4.82		2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPS-4001-6000M DPS-4001-6000MC	SEL DATAPRIVILEGE - SP M	\$4.70 \$11.01		2% 2%	\$4.61 \$10.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DPS-4001-6000MC	SEL DATAPRIVILEGE - SP M24X7 SEL DATAPRIVILEGE - SP MS	\$6.31	F2 F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-501-750M	SEL DATAPRIVILEGE - SP M	\$7.46		2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-501-750MS	SEL DATAPRIVILEGE - SP MS	\$9.98	F2	2%	\$9.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-50K-100KM	SEL DATAPRIVILEGE - SP M	\$3.44		2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-50K-100KMC	SEL DATAPRIVILEGE - SP M24X7	\$8.14		2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPS-50K-100KMS DPS-51-100M	SEL DATAPRIVILEGE - SP MS SEL DATAPRIVILEGE - SP M	\$4.59 \$15.60		2% 2%	\$4.50 \$15.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DPS-51-100MS	SEL DATAPRIVILEGE - SP MS	\$20.76		2%	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-6001-8000M	SEL DATAPRIVILEGE - SP M	\$4.36		2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-6001-8000MC	SEL DATAPRIVILEGE - SP M24X7	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-6001-8000MS	SEL DATAPRIVILEGE - SP MS	\$5.85		2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-751-1000M	SEL DATAPRIVILEGE - SP M	\$6.88		2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DPS-751-1000MS DPS-8001-10KM	SEL DATAPRIVILEGE - SP MS SEL DATAPRIVILEGE - SP M	\$9.29 \$4.13		2% 2%	\$9.10 \$4.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DPS-8001-10KMC	SEL DATAPRIVILEGE - SP M24X7	\$9.64		2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-8001-10KMS	SEL DATAPRIVILEGE - SP MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-AN	SEL Splunk PS Daily-AN	\$2,118.00		2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-AP	SEL Splunk PS Daily-AP	\$2,118.00		2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-EM	SEL Splunk PS Daily no T&E-EM	\$2,353.00		2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D-PS-DAY-USR D-PS-PM-DAY-AN	SEL Splunk PS Daily Rate (Remote) SEL Splunk Pro Svcs ProMgmt Daily-AN	\$2,353.00 \$1,412.00		2% 2%	\$2,305.94 \$1,383.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D-PS-PM-DAY-AP	SEL Splunk ProSvcs ProMamtDaily-AP	\$1,412.00		2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PM-DAY-EM	SEL Splunk ProSvcs PM Daily noT&E-EM	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PM-DAY-R-US	SEL Splunk PS Pro Mgmt-Daily(R)-US	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PMDAY-US	SEL Splunk PS Pro Mgmt-Daily-US	\$2,353.00		2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PREM-E-AN D-PS-PREM-E-AP	SEL Splunk Pro Svcs Prem Daily noT&E-AN	\$2,706.00		2% 2%	\$2,651.88	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	D-PS-PREM-E-AP	SEL Splunk ProSvcs PremDaily noT&E-AP SEL Splunk ProSvcs PremDailly noT&E-EM	\$2,706.00 \$3,529.00		2%	\$2,651.88 \$3,458.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D-PS-PREM-R-US	SEL Splunk PS - Premium Daily(R)-US	\$3,529.00		2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-SVEG-DAY-AN	SEL Splunk PS EngPostDply Daily(R)-AN	\$1,412.00		2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-SVEG-DAY-AP	SEL Splunk PS EngPostDplyDaily(R)-AP	\$1,412.00		2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-SVEG-DAY-EM	SEL Splunk SvcsEngPstDpl-Daily noT&E-EM	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D-PS-SVEGDAY-US DTE-0-50M	SEL Splunk PS Eng PstDpl-Daily(R)-US SEL Data Transport Engine M	\$1,765.00 \$20.53		2% 2%	\$1,729.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DTE-0-50MS	SEL Data Transport Engine MS	\$20.53 \$27.41	F2 F2	2%	\$20.12 \$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-1001-1500M	SEL Data Transport Engine M	\$5.85		2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-1001-1500MS	SEL Data Transport Engine MS	\$7.80		2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-100K-150KM	SEL Data Transport Engine M	\$3.10		2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-100K-150KMC	SEL Data Transport Engine M24x7	\$7.23		2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DTE-100K-150KMS DTE-101-250M	SEL Data Transport Engine MS SEL Data Transport Engine M	\$4.13 \$11.24		2% 2%	\$4.05 \$11.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DTE-101-250MS	SEL Data Transport Engine MS	\$15.03		2%	\$14.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-10K-20KM	SEL Data Transport Engine M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-10K-20KMC	SEL Data Transport Engine M24x7	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-10K-20KMS	SEL Data Transport Engine MS	\$4.82		2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-1501-2000M	SEL Data Transport Engine M	\$5.28		2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DTE-1501-2000MS DTE-150K-M	SEL Data Transport Engine MS SEL Data Transport Engine M	\$7.11 \$3.10	F2 F2	2% 2%	\$6.97 \$3.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DTE-150K-MC	SEL Data Transport Engine M SEL Data Transport Engine M24x7	\$3.10 \$7.11	F2 F2	2%	\$3.04 \$6.97	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	DTE-150K-MS	SEL Data Transport Engine MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-2001-2500M	SEL Data Transport Engine M	\$4.93		2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-2001-2500MS	SEL Data Transport Engine MS	\$6.65	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-20K-35KM	SEL Data Transport Engine M	\$3.44		2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-20K-35KMC	SEL Data Transport Engine M24x7	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DTE-20K-35KMS DTE-2501-4000M	SEL Data Transport Engine MS SEL Data Transport Engine M	\$4.59 \$4.70		2% 2%	\$4.50 \$4.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DTE-2501-4000MS	SEL Data Transport Engine MS	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-251-500M	SEL Data Transport Engine M	\$8.60		2%	\$8.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-251-500MS	SEL Data Transport Engine MS	\$11.47	F2	2%	\$11.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-35K-50KM	SEL Data Transport Engine M	\$3.33		2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-35K-50KMC	SEL Data Transport Engine M24x7	\$7.69		2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DTE-35K-50KMS DTE-4001-6000M	SEL Data Transport Engine MS SEL Data Transport Engine M	\$4.36 \$4.36		2% 2%	\$4.27 \$4.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DTE-4001-6000MC	SEL Data Transport Engine M SEL Data Transport Engine M24x7	\$4.36 \$10.09		2%	\$4.27 \$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-4001-6000MS	SEL Data Transport Engine MS	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-501-750M	SEL Data Transport Engine M	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-501-750MS	SEL Data Transport Engine MS	\$9.18		2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-50K-100KM	SEL Data Transport Engine M	\$3.21		2%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-50K-100KMC	SEL Data Transport Engine M24x7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DTE-50K-100KMS	SEL Data Transport Engine MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-51-100M DTE-51-100MS	SEL Data Transport Engine M	\$14.34		2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DTE-6001-8000M	SEL Data Transport Engine MS SEL Data Transport Engine M	\$19.16 \$4.01	F2 F2	2% 2%	\$18.78 \$3.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DTE-6001-8000MC	SEL Data Transport Engine M24x7	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-6001-8000MS	SEL Data Transport Engine MS	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-751-1000M	SEL Data Transport Engine M	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-751-1000MS	SEL Data Transport Engine MS	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-8001-10KM	SEL Data Transport Engine M	\$3.79		2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DTE-8001-10KMC DTE-8001-10KMS	SEL Data Transport Engine M24x7 SEL Data Transport Engine MS	\$8.95 \$5.05		2% 2%	\$8.77 \$4.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DW-0-50M	SEL DATANSWERS - WIN M	\$34.30		2%	\$33.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-0-50MS	SEL DATANSWERS - WIN MS	\$45.65		2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-1001-1500M	SEL DATANSWERS - WIN M	\$9.86		2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-1001-1500MS	SEL DATANSWERS - WIN MS	\$13.08		2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DW-100K-150KM DW-100K-150KMC	SEL DATANSWERS - WIN M SEL DATANSWERS - WIN M24*7	\$5.16 \$12.04		2% 2%	\$5.06 \$11.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DW-100K-150KMS	SEL DATANSWERS - WIN MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-101-250M	SEL DATANSWERS - WIN M	\$18.81	F2	2%	\$18.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-101-250MS	SEL DATANSWERS - WIN MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-10K-20KM	SEL DATANSWERS - WIN M	\$6.08		2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-10K-20KMC	SEL DATANSWERS - WIN M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DW-10K-20KMS DW-1501-2000M	SEL DATANSWERS - WIN MS SEL DATANSWERS - WIN M	\$8.03 \$8.83		2% 2%	\$7.87 \$8.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DW-1501-2000MS	SEL DATANSWERS - WIN MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-150K-M	SEL DATANSWERS - WIN M	\$5.05		2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-150K-MC	SEL DATANSWERS - WIN M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-150K-MS	SEL DATANSWERS - WIN MS	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-2001-2500M	SEL DATANSWERS - WIN M	\$8.26		2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DW-2001-2500MS DW-20K-35KM	SEL DATANSWERS - WIN MS SEL DATANSWERS - WIN M	\$11.01 \$5.74	F2 F2	2% 2%	\$10.79 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DW-20K-35KMC	SEL DATANSWERS - WIN M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-20K-35KMS	SEL DATANSWERS - WIN MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-2501-4000M	SEL DATANSWERS - WIN M	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-2501-4000MS	SEL DATANSWERS - WIN MS	\$10.32		2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-251-500M	SEL DATANSWERS - WIN M	\$14.34		2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DW-251-500MS DW-35K-50KM	SEL DATANSWERS - WIN MS SEL DATANSWERS - WIN M	\$19.04 \$5.51	F2 F2	2% 2%	\$18.66 \$5.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DW-35K-50KMC	SEL DATANSWERS - WIN M24*7	\$12.85		2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-35K-50KMS	SEL DATANSWERS - WIN MS	\$7.34		2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-4001-6000M	SEL DATANSWERS - WIN M	\$7.23		2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-4001-6000MC	SEL DATANSWERS - WIN M24*7	\$16.86		2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-4001-6000MS	SEL DATANSWERS - WIN MS	\$9.64		2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DW-501-750M DW-501-750MS	SEL DATANSWERS - WIN M SEL DATANSWERS - WIN MS	\$11.59 \$15.37	F2 F2	2% 2%	\$11.36 \$15.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DW-50K-100KM	SEL DATANSWERS - WIN M	\$5.39		2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-50K-100KMC	SEL DATANSWERS - WIN M24*7	\$12.50		2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-50K-100KMS	SEL DATANSWERS - WIN MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-51-100M	SEL DATANSWERS - WIN M	\$23.97		2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DW-51-100MS	SEL DATANSWERS - WIN MS	\$31.89		2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-6001-8000M DW-6001-8000MC	SEL DATANSWERS - WIN M SEL DATANSWERS - WIN M24*7	\$6.77 \$15.71	F2 F2	2% 2%	\$6.63 \$15.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DW-6001-8000MS	SEL DATANSWERS - WIN MS	\$8.95		2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-751-1000M	SEL DATANSWERS - WIN M	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-751-1000MS	SEL DATANSWERS - WIN MS	\$14.22		2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-8001-10KM	SEL DATANSWERS - WIN M	\$6.42		2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DW-8001-10KMC DW-8001-10KMS	SEL DATANSWERS - WIN M24*7	\$14.91 \$8.49	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	DWOD-0-50M	SEL DATANSWERS - WIN MS SEL DATANSWERS - OD M	\$34.30		2% 2%	\$8.32 \$33.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOD-0-50MS	SEL DATANSWERS - OD MS	\$45.65		2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-1001-1500M	SEL DATANSWERS - OD M	\$9.86		2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-1001-1500MS	SEL DATANSWERS - OD MS	\$13.08		2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-100K-150KM	SEL DATANSWERS - OD M	\$5.16		2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-100K-150KMC	SEL DATANSWERS - OD M24*7	\$12.04		2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOD-100K-150KMS	SEL DATANSWERS - OD MS SEL DATANSWERS - OD M	\$6.88	F2 F2	2% 2%	\$6.74 \$18.43	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	DWOD-101-250M DWOD-101-250MS	SEL DATANSWERS - OD MS	\$18.81 \$25.01	F2 F2	2% 2%	\$18.43 \$24.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DWOD-10K-20KM	SEL DATANSWERS - OD M	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-10K-20KMC	SEL DATANSWERS - OD M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-10K-20KMS	SEL DATANSWERS - OD MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-1501-2000M	SEL DATANSWERS - OD M	\$8.83		2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-1501-2000MS	SEL DATANSWERS - OD MS	\$11.81		2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOD-150K-M DWOD-150K-MC	SEL DATANSWERS - OD M SEL DATANSWERS - OD M24*7	\$5.05 \$11.81		2% 2%	\$4.95 \$11.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOD-150K-MS	SEL DATANSWERS - OD M24 // SEL DATANSWERS - OD MS	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-2001-2500M	SEL DATANSWERS - OD M	\$8.26		2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-2001-2500MS	SEL DATANSWERS - OD MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-20K-35KM	SEL DATANSWERS - OD M	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-20K-35KMC	SEL DATANSWERS - OD M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DWOD-20K-35KMS	SEL DATANSWERS - OD MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOD-2501-4000M DWOD-2501-4000MS	SEL DATANSWERS - OD M SEL DATANSWERS - OD MS	\$7.80 \$10.32	F2 F2	2% 2%	\$7.64 \$10.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOD-251-500M	SEL DATANSWERS - OD M	\$14.34	F2	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-251-500MS	SEL DATANSWERS - OD MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-35K-50KM	SEL DATANSWERS - OD M	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOD-35K-50KMC DWOD-35K-50KMS	SEL DATANSWERS - OD M24*7 SEL DATANSWERS - OD MS	\$12.85 \$7.34	F2 F2	2% 2%	\$12.59 \$7.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOD-4001-6000M	SEL DATANSWERS - OD MIS	\$7.23	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-4001-6000MC	SEL DATANSWERS - OD M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-4001-6000MS	SEL DATANSWERS - OD MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOD-501-750M DWOD-501-750MS	SEL DATANSWERS - OD M SEL DATANSWERS - OD MS	\$11.59 \$15.37	F2 F2	2% 2%	\$11.36 \$15.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOD-50K-100KM	SEL DATANSWERS - OD MIS	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-50K-100KMC	SEL DATANSWERS - OD M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-50K-100KMS	SEL DATANSWERS - OD MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOD-51-100M DWOD-51-100MS	SEL DATANSWERS - OD M SEL DATANSWERS - OD MS	\$23.97 \$31.89	F2 F2	2% 2%	\$23.49 \$31.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOD-6001-8000M	SEL DATANSWERS - OD M	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-6001-8000MC	SEL DATANSWERS - OD M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-6001-8000MS	SEL DATANSWERS - OD MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOD-751-1000M DWOD-751-1000MS	SEL DATANSWERS - OD M SEL DATANSWERS - OD MS	\$10.67 \$14.22	F2 F2	2% 2%	\$10.46 \$13.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOD-8001-10KM	SEL DATANSWERS - OD M	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-8001-10KMC	SEL DATANSWERS - OD M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-8001-10KMS	SEL DATANSWERS - OD MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-0-50M DWOS-0-50MS	SEL DATANSWERS - OD & SPOL M SEL DATANSWERS - OD & SPOL MS	\$51.50 \$68.48	F2 F2	2% 2%	\$50.47 \$67.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-0-30MS DWOS-1001-1500M	SEL DATANSWERS - OD & SPOL M	\$14.80	F2	2%	\$14.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-1001-1500MS	SEL DATANSWERS - OD & SPOL MS	\$19.61	F2	2%	\$19.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-100K-150KM	SEL DATANSWERS - OD & SPOL M	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-100K-150KMC DWOS-100K-150KMS	SEL DATANSWERS - OD & SPOL M24*7 SEL DATANSWERS - OD & SPOL MS	\$18.12 \$10.32	F2 F2	2% 2%	\$17.76 \$10.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-100K-150KWS DWOS-101-250M	SEL DATANSWERS - OD & SPOL MS SEL DATANSWERS - OD & SPOL M	\$28.22	F2	2%	\$27.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-101-250MS	SEL DATANSWERS - OD & SPOL MS	\$37.51	F2	2%	\$36.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-10K-20KM	SEL DATANSWERS - OD & SPOL M	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-10K-20KMC DWOS-10K-20KMS	SEL DATANSWERS - OD & SPOL M24*7 SEL DATANSWERS - OD & SPOL MS	\$21.22 \$12.04	F2 F2	2% 2%	\$20.80 \$11.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-1501-2000M	SEL DATANSWERS - OD & SPOL M	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-1501-2000MS	SEL DATANSWERS - OD & SPOL MS	\$17.78	F2	2%	\$17.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-150K-M	SEL DATANSWERS - OD & SPOL M	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-150K-MC DWOS-150K-MS	SEL DATANSWERS - OD & SPOL M24*7 SEL DATANSWERS - OD & SPOL MS	\$17.78 \$10.21	F2 F2	2% 2%	\$17.42 \$10.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-2001-2500M	SEL DATANSWERS - OD & SPOL M	\$12.39	F2	2%	\$12.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-2001-2500MS	SEL DATANSWERS - OD & SPOL MS	\$16.52	F2	2%	\$16.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-20K-35KM	SEL DATANSWERS - OD & SPOL M	\$8.60	F2	2%	\$8.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-20K-35KMC DWOS-20K-35KMS	SEL DATANSWERS - OD & SPOL M24*7 SEL DATANSWERS - OD & SPOL MS	\$19.96 \$11.36	F2 F2	2% 2%	\$19.56 \$11.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-2501-4000M	SEL DATANSWERS - OD & SPOL M	\$11.70	F2	2%	\$11.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-2501-4000MS	SEL DATANSWERS - OD & SPOL MS	\$15.49	F2	2%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-251-500M	SEL DATANSWERS - OD & SPOL M	\$21.56	F2	2%	\$21.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-251-500MS DWOS-35K-50KM	SEL DATANSWERS - OD & SPOL MS SEL DATANSWERS - OD & SPOL M	\$28.56 \$8.26	F2 F2	2% 2%	\$27.99 \$8.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-35K-50KMC	SEL DATANSWERS - OD & SPOL M24*7	\$19.27	F2	2%	\$18.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-35K-50KMS	SEL DATANSWERS - OD & SPOL MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-4001-6000M	SEL DATANSWERS - OD & SPOL M SEL DATANSWERS - OD & SPOL M24*7	\$10.90 \$25.35	F2 F2	2% 2%	\$10.68 \$24.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	DWOS-4001-6000MC DWOS-4001-6000MS	SEL DATANSWERS - OD & SPOL M24 7 SEL DATANSWERS - OD & SPOL MS	\$25.35 \$14.45	F2	2%	\$24.64 \$14.16	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-501-750M	SEL DATANSWERS - OD & SPOL M	\$17.44	F2	2%	\$17.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-501-750MS	SEL DATANSWERS - OD & SPOL MS	\$23.06	F2	2%	\$22.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-50K-100KM	SEL DATANSWERS - OD & SPOL M	\$8.14	F2	2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-50K-100KMC DWOS-50K-100KMS	SEL DATANSWERS - OD & SPOL M24*7 SEL DATANSWERS - OD & SPOL MS	\$18.81 \$10.67	F2 F2	2% 2%	\$18.43 \$10.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-51-100M	SEL DATANSWERS - OD & SPOL M	\$36.02	F2	2%	\$35.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-51-100MS	SEL DATANSWERS - OD & SPOL MS	\$47.83	F2	2%	\$46.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-6001-8000M	SEL DATANSWERS - OD & SPOL M	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-6001-8000MC DWOS-6001-8000MS	SEL DATANSWERS - OD & SPOL M24*7 SEL DATANSWERS - OD & SPOL MS	\$23.63 \$13.42	F2 F2	2% 2%	\$23.16 \$13.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWOS-6001-6000MS	SEL DATANSWERS - OD & SPOL MS SEL DATANSWERS - OD & SPOL M	\$13.42 \$16.06	F2	2%	\$15.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-751-1000MS	SEL DATANSWERS - OD & SPOL MS	\$21.34	F2	2%	\$20.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-8001-10KM	SEL DATANSWERS - OD & SPOL M	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWOS-8001-10KMC	SEL DATANSWERS - OD & SPOL M24*7	\$22.37 \$12.73	F2 F2	2% 2%	\$21.92 \$12.48	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	DWOS-8001-10KMS DWS-0-50M	SEL DATANSWERS - OD & SPOL MS SEL DATANSWERS - SP M	\$12.73 \$34.30	F2 F2	2% 2%	\$12.48 \$33.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWS-0-50MS	SEL DATANSWERS - SP MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-1001-1500M	SEL DATANSWERS - SP M	\$9.86	F2	2%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-1001-1500MS DWS-100K-150KM	SEL DATANSWERS - SP MS SEL DATANSWERS - SP M	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWS-100K-150KM DWS-100K-150KMC	SEL DATANSWERS - SP M SEL DATANSWERS - SP M24*7	\$5.16 \$12.04	F2 F2	2% 2%	\$5.06 \$11.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
J			Ψ12.04		- 70	ψ11.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DWS-100K-150KMS	SEL DATANSWERS - SP MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWS-101-250M DWS-101-250MS	SEL DATANSWERS - SP M SEL DATANSWERS - SP MS	\$18.81 \$25.01	F2 F2	2% 2%	\$18.43 \$24.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWS-10K-20KM	SEL DATANSWERS - SP MS SEL DATANSWERS - SP M	\$6.08		2%	\$24.51 \$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-10K-20KMC	SEL DATANSWERS - SP M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-10K-20KMS	SEL DATANSWERS - SP MS	\$8.03		2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-1501-2000M	SEL DATANSWERS - SP M	\$8.83	F2	2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-1501-2000MS	SEL DATANSWERS - SP MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWS-150K-M DWS-150K-MC	SEL DATANSWERS - SP M	\$5.05 \$11.81	F2 F2	2% 2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	DWS-150K-MS	SEL DATANSWERS - SP M24*7 SEL DATANSWERS - SP MS	\$6.77	F2	2%	\$11.57 \$6.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DWS-2001-2500M	SEL DATANSWERS - SP M	\$8.26		2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-2001-2500MS	SEL DATANSWERS - SP MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-20K-35KM	SEL DATANSWERS - SP M	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-20K-35KMC	SEL DATANSWERS - SP M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWS-20K-35KMS DWS-2501-4000M	SEL DATANSWERS - SP MS SEL DATANSWERS - SP M	\$7.57 \$7.80	F2 F2	2% 2%	\$7.42 \$7.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWS-2501-4000MS	SEL DATANSWERS - SP MS	\$10.32		2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-251-500M	SEL DATANSWERS - SP M	\$14.34	F2	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-251-500MS	SEL DATANSWERS - SP MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-35K-50KM	SEL DATANSWERS - SP M	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-35K-50KMC	SEL DATANSWERS - SP M24*7	\$12.85		2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWS-35K-50KMS DWS-4001-6000M	SEL DATANSWERS - SP MS SEL DATANSWERS - SP M	\$7.34 \$7.23		2% 2%	\$7.19 \$7.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWS-4001-6000MC	SEL DATANSWERS - SP M24*7	\$16.86		2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-4001-6000MS	SEL DATANSWERS - SP MS	\$9.64		2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-501-750M	SEL DATANSWERS - SP M	\$11.59		2%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-501-750MS	SEL DATANSWERS - SP MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-50K-100KM	SEL DATANSWERS - SP M	\$5.39		2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWS-50K-100KMC DWS-50K-100KMS	SEL DATANSWERS - SP M24*7 SEL DATANSWERS - SP MS	\$12.50 \$7.11	F2 F2	2% 2%	\$12.25 \$6.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWS-51-100M	SEL DATANSWERS - SP M	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-51-100MS	SEL DATANSWERS - SP MS	\$31.89		2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-6001-8000M	SEL DATANSWERS - SP M	\$6.77		2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-6001-8000MC	SEL DATANSWERS - SP M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-6001-8000MS	SEL DATANSWERS - SP MS SEL DATANSWERS - SP M	\$8.95		2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWS-751-1000M DWS-751-1000MS	SEL DATANSWERS - SP MS	\$10.67 \$14.22	F2 F2	2% 2%	\$10.46 \$13.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWS-8001-10KM	SEL DATANSWERS - SP M	\$6.42		2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-8001-10KMC	SEL DATANSWERS - SP M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWS-8001-10KMS	SEL DATANSWERS - SP MS	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-0-50M	SEL DATANSWERS - SPOL M	\$34.30		2%	\$33.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWSO-0-50MS	SEL DATANSWERS - SPOL MS SEL DATANSWERS - SPOL M	\$45.65 \$9.86	F2 F2	2% 2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-1001-1500M DWSO-1001-1500MS	SEL DATANSWERS - SPOL M SEL DATANSWERS - SPOL MS	\$9.00 \$13.08		2%	\$9.66 \$12.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWSO-100K-150KM	SEL DATANSWERS - SPOL M	\$5.16		2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-100K-150KMC	SEL DATANSWERS - SPOL M24*7	\$12.04		2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-100K-150KMS	SEL DATANSWERS - SPOL MS	\$6.88		2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-101-250M	SEL DATANSWERS - SPOL M	\$18.81	F2	2%	\$18.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWSO-101-250MS DWSO-10K-20KM	SEL DATANSWERS - SPOL MS SEL DATANSWERS - SPOL M	\$25.01 \$6.08	F2 F2	2% 2%	\$24.51 \$5.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWSO-10K-20KMC	SEL DATANSWERS - SPOL MI SEL DATANSWERS - SPOL M24*7	\$0.06 \$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-10K-20KMS	SEL DATANSWERS - SPOL MS	\$8.03		2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-1501-2000M	SEL DATANSWERS - SPOL M	\$8.83	F2	2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-1501-2000MS	SEL DATANSWERS - SPOL MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-150K-M	SEL DATANSWERS - SPOL M	\$5.05		2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWSO-150K-MC DWSO-150K-MS	SEL DATANSWERS - SPOL M24*7 SEL DATANSWERS - SPOL MS	\$11.81 \$6.77	F2 F2	2% 2%	\$11.57 \$6.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWSO-150K-MS DWSO-2001-2500M	SEL DATANSWERS - SPOL MS SEL DATANSWERS - SPOL M	\$6.77 \$8.26		2% 2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	DWSO-2001-2500MS	SEL DATANSWERS - SPOL MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-20K-35KM	SEL DATANSWERS - SPOL M	\$5.74		2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-20K-35KMC	SEL DATANSWERS - SPOL M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-20K-35KMS	SEL DATANSWERS - SPOL MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-2501-4000M	SEL DATANSWERS - SPOL M	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWSO-2501-4000MS DWSO-251-500M	SEL DATANSWERS - SPOL MS SEL DATANSWERS - SPOL M	\$10.32 \$14.34		2% 2%	\$10.11 \$14.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWSO-251-500MS	SEL DATANSWERS - SPOL MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-35K-50KM	SEL DATANSWERS - SPOL M	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-35K-50KMC	SEL DATANSWERS - SPOL M24*7	\$12.85		2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-35K-50KMS	SEL DATANSWERS - SPOL MS	\$7.34		2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-4001-6000M	SEL DATANSWERS - SPOL M	\$7.23		2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWSO-4001-6000MC DWSO-4001-6000MS	SEL DATANSWERS - SPOL M24*7 SEL DATANSWERS - SPOL MS	\$16.86 \$9.64		2% 2%	\$16.52 \$9.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWSO-501-750M	SEL DATANSWERS - SPOL MS SEL DATANSWERS - SPOL M	\$9.04 \$11.59		2%	\$9.45 \$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-501-750MS	SEL DATANSWERS - SPOL MS	\$15.37		2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-50K-100KM	SEL DATANSWERS - SPOL M	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-50K-100KMC	SEL DATANSWERS - SPOL M24*7	\$12.50		2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-50K-100KMS	SEL DATANSWERS - SPOL MS	\$7.11		2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-51-100M	SEL DATANSWERS - SPOL M	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DWSO-51-100MS	SEL DATANSWERS - SPOL MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWSO-6001-8000M DWSO-6001-8000MC	SEL DATANSWERS - SPOL M SEL DATANSWERS - SPOL M24*7	\$6.77 \$15.71	F2 F2	2% 2%	\$6.63 \$15.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DWSO-6001-8000MS	SEL DATANSWERS - SPOL MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-751-1000M	SEL DATANSWERS - SPOL M	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWSO-751-1000MS	SEL DATANSWERS - SPOL MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DWSO-8001-10KM DWSO-8001-10KMC	SEL DATANSWERS - SPOL M SEL DATANSWERS - SPOL M24*7	\$6.42 \$14.91	F2 F2	2% 2%	\$6.29 \$14.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DWSO-8001-10KMS	SEL DATANSWERS - SPOL MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB16TBSPMM1	SELECT ARC ECS 10-80TB Spt 1Mo-prTB	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB16TBSPMT1	SELECT ARC ECS 10-80TB Spt 1Yr-prTB	\$111.00	F2	2%	\$108.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ECSB16TBSPMT3 ECSB16TBSPMT5	SELECT ARC ECS 10-80TB Spt 3Yr-prTB SELECT ARC ECS 10-80TB Spt 5Yr-prTB	\$329.00 \$549.00	F2 F2	2% 2%	\$322.42 \$538.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECSB17TBSPMM1	SELECT ARC ECS 81-240TB Spt 1Mo-prTB	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSB17TBSPMT1	SELECT ARC ECS 81-240TB Spt 1Yr-prTB	\$102.00	F2	2%	\$99.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ECSB17TBSPMT3 ECSB17TBSPMT5	SELECT ARC ECS 81-240TB Spt 3Yr-prTB SELECT ARC ECS 81-240TB Spt 5Yr-prTB	\$309.00 \$514.00	F2 F2	2% 2%	\$302.82 \$503.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECSB18TBSPMM1	SELECT ARC ECS 241-500TB Spt 1Mo-prTB	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSB18TBSPMT1	SELECT ARC ECS 241-500TB Spt 1Yr-prTB	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB18TBSPMT3	SELECT ARC ECS 241-500TB Spt 3Yr-prTB	\$288.00	F2	2%	\$282.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECSB18TBSPMT5 ECSB19TBSPMM1	SELECT ARC ECS 241-500TB Spt 5Yr-prTB SELECT ARC ECS 501-750TB Spt 1Mo-prTB	\$481.00 \$7.00	F2 F2	2% 2%	\$471.38 \$6.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECSB19TBSPMT1	SELECT ARC ECS 501-750TB Spt 1Wo-prTB	\$89.00	F2	2%	\$87.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSB19TBSPMT3	SELECT ARC ECS 501-750TB Spt 3Yr-prTB	\$267.00	F2	2%	\$261.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB19TBSPMT5	SELECT ARC ECS 501-750TB Spt 5Yr-prTB	\$445.00	F2	2%	\$436.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECSB20TBSPMM1 ECSB20TBSPMT1	SELECT ARC ECS 751-1024TB Spt 1Mo-prTB SELECT ARC ECS 751-1024TB Spt 1Yr-prTB	\$6.00 \$82.00	F2 F2	2% 2%	\$5.88 \$80.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ECSB20TBSPMT3	SELECT ARC ECS 751-1024TB Spt 171-pr1B	\$247.00	F2	2%	\$242.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSB20TBSPMT5	SELECT ARC ECS 751-1024TB Spt 5Yr-prTB	\$411.00	F2	2%	\$402.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSB21TBSPMM1	SELECT ARC ECS 1025-1500TB Spt 1Mo-prTB	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECSB21TBSPMT1 ECSB21TBSPMT3	SELECT ARC ECS 1025-1500TB Spt 1Yr-prTB SELECT ARC ECS 1025-1500TB Spt 3Yr-prTB	\$75.00 \$225.00	F2 F2	2% 2%	\$73.50 \$220.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECSB21TBSPMT5	SELECT ARC ECS 1025-1500TB Spt 5Yr-prTB	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB22TBSPMM1	SELECT ARC ECS 1501-2048TB Spt 1Mo-prTB	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB22TBSPMT1	SELECT ARC ECS 1501-2048TB Spt 1Yr-prTB	\$68.00	F2	2%	\$66.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECSB22TBSPMT3 ECSB22TBSPMT5	SELECT ARC ECS 1501-2048TB Spt 3Yr-prTB SELECT ARC ECS 1501-2048TB Spt 5Yr-prTB	\$205.00 \$340.00	F2 F2	2% 2%	\$200.90 \$333.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ECSB23TBSPMM1	SELECT ARC ECS 2049-2500TB Spt 1Mo-prTB	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB23TBSPMT1	SELECT ARC ECS 2049-2500TB Spt 1Yr-prTB	\$61.00	F2	2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ECSB23TBSPMT3	SELECT ARC ECS 2049-2500TB Spt 3Yr-prTB	\$185.00	F2 F2	2%	\$181.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ECSB23TBSPMT5 ECSB24TBSPMM1	SELECT ARC ECS 2049-2500TB Spt 5Yr-prTB SELECT ARC ECS 2501-3072TB Spt 1Mo-prTB	\$307.00 \$5.00	F2 F2	2% 2%	\$300.86 \$4.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECSB24TBSPMT1	SELECT ARC ECS 2501-3072TB Spt 1Yr-prTB	\$54.00	F2	2%	\$52.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB24TBSPMT3	SELECT ARC ECS 2501-3072TB Spt 3Yr-prTB	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECSB24TBSPMT5 EDU-ACLAB-1	SELECT ARC ECS 2501-3072TB Spt 5Yr-prTB	\$271.00 \$1,176.00	F2 F2	2% 2%	\$265.58 \$1,152.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	EDU-ACLAB-1 EDU-ADSRPT-1	SEL Splunk Arch Cert Lab V6 1 student SEL Adv Search&Rptng Splunk V6.2 1 stdnt	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	EDU-ADSRPT-4	SEL ADSRPT Splunk V6.2 DedVirtClassMax12	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EDUADSRPTONSITE	SEL ADSRPT Splunk V6.2 OnsiteMax12noT&E	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EDU-ARCH-1-A EDU-ARCHCERT-1-A	SEL Splunk Arch series V6 no lab 1 stdnt SEL Splunk Arch Series&Cert lab V6 1 stu	\$9,412.00 \$10,588.00	F2 F2	2% 2%	\$9,223.76 \$10,376.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-BSAP	SEL Splunk Build Splunk Apps V6, 1	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EDU-BSAP-DV	SEL Build Splunk Apps V6 DVirtClassMax12	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BSAP-ONSITE	SEL Build Splunk Apps V6 O Max12 no T&E	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EDU-BUSER-ELRN EDU-CLSR-1-D	SEL Using Splunk V6 eLearn PY sin domain SEL Splunk Cluster Admin V6.3, 1 Student	\$29,412.00 \$1,765.00	F2 F2	2% 2%	\$28,823.76 \$1,729.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-CLSR-DV-1-D	SEL Splunk ClstrAdmin V6.3, DedVirtMax12	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CLSR-ON-1-D	SEL Splunk ClstrAdmin V6.3, OnMax12noT&E	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Splunk Custom Course Del, per day	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-CUSTOM-ED EDU-CUSTOMONSITE	SEL Splunk Custom Edu Day 1 Student SEL Custom Course Del p day max12 no T&E	\$588.00 \$4,706.00	F2 F2	2% 2%	\$576.24 \$4,611.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-DADM	SEL Data Administration 1 Student	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EDU-DADM-DV	SEL Data Admin DVirtClassMax12	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DADM-ONSITE	SEL Data Admin Ons Class Max 12 stdnts	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-DASH EDU-DASH-DV	SEL Splunk Adv. D & Vis V6, 1 SEL Adv. D & Vis V6 DVirTClassMax12	\$1,765.00 \$8,824.00	F2 F2	2% 2%	\$1,729.70 \$8,647.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-DASH-ONSITE	SEL Adv. D & Vis V6 Onsite Max12 no T&E	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DATA-B	SEL Splunk Alytcs & DataScV6 1	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EDU-DATA-DV-B	SEL Splunk Alytes& DataScV6 DVirtClMax12	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EDU-DATA-ONSI-B EDU-DEPL-1	SEL Splunk Alytcs& DataScV6OMax12 no T&E SEL Arch&Deploying Splunk V6 1 student	\$14,118.00 \$1,765.00	F2 F2	2% 2%	\$13,835.64 \$1,729.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EDU-DEPL-4	SEL Arch&Depl Splunk V6 DVirtCourseMax12	\$8,824.00	F2	2%	\$8,647.52		\$0.00	\$0.00	\$0.00	\$0.00	
5	EDU-DEPL-ONSITE	SEL Arch&Depl Splunk V6 OnsiteMax12noT&E	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEVSDK-1	SEL Splunk Dev Java&Python SDKs 1 stu	\$1,176.00	F2	2%	\$1,152.48		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	EDU-DEVSDK-4 EDUDEVSDKONSITE	SEL Splunk DevSDK Java&Python DVirtMax12 SEL Splunk DevSDKs J&P OnsiteMax12noT&E	\$7,059.00 \$9,412.00	F2 F2	2% 2%	\$6,917.82 \$9,223.76		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	EDU-ELRN-EXT	SEL eLearning Lab Setup	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	EDU-FUN1-D	SEL Fundamentals 1, Single Student	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-FUN1-DV-D	SEL Fundamentals 1, DedVirt Max12	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EDU-FUN1-ON-D	SEL Fundamentals 1, Onsite Max12 noT&E	\$9,412.00		2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-FUN2-D EDU-FUN2-DV-D	SEL Fundamentals 2, Single Student SEL Fundamentals 2, DedVirt Max12	\$2,353.00 \$14,118.00		2% 2%	\$2,305.94 \$13,835.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-FUN2-IOD-D	SEL Fund2,IODSub1Yr,singledom-1per-30day	\$105,882.00		2%	\$103,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-FUN2-ON-D	SEL Fundamentals 2, Onsite Max12 noT&E	\$18,824.00		2%	\$18,447.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-ICESS-1 EDU-ICESS-4	SEL Splunk Admin Ent Security V4 1 Stdnt SEL Spk Adm Ent Sec V4 DedVirtClassMax12	\$1,765.00 \$8,824.00		2% 2%	\$1,729.70 \$8,647.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-ICESS-4 EDU-ICESS-ONSITE	SEL Splunk AdmEntSecV4OnsiteMax12NoT&E	\$12,353.00		2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICPCI-1	SEL Cnfgr Splunk App PCI Compl V2 1 stud	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICPCI-4	SEL Splk CnfgrAppPCIComplV2DVirtClsMax12	\$8,824.00		2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-ICPCI-ONSITE EDU-ITSI	SEL Splk CnfgrAppPCIComplV2OnsMax12NoT&E SEL Impl. ITSI 1	\$12,353.00 \$1,765.00		2% 2%	\$12,105.94 \$1,729.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-ITSI-DV	SEL Impl. ITSI DVirtClass Max12	\$10,588.00		2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ITSI-ONSITE	SEL Impl. ITSI O Max12 no T&E	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-LABDAY	SEL Splunk Lab SandBox 1 day	\$176.00		2%	\$172.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-PRV-1D-16MAX EDU-PRV-1D-6MAX	SEL Trning- 1 Day- 16 Students max SEL Trning- 1 Day- 6 Students max	\$9,412.00 \$5,882.00		2% 2%	\$9,223.76 \$5,764.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-PRV-ADD1-1D	SEL Training 1 Add Student for 1dayclass	\$588.00		2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SADM	SEL Sys Admin 1 Student	\$1,176.00		2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-SADM-DV	SEL Sys Admin Ded Virt Class Max12	\$7,059.00		2% 2%	\$6,917.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	EDU-SADM-ONSITE EDU-SUPP-1	SEL Sys Admin Ons Class Max 12 SEL Supporting Splunk V6 1 student	\$9,412.00 \$1,765.00		2% 2%	\$9,223.76 \$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	EDU-SUPP-4	SEL Sup Splunk V6 DedVirtualClassMax12	\$8,824.00		2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SUPP-ONSITE	SEL Sup Splunk V6 Onsite Max12 NoT&E	\$10,588.00		2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-TRBL	SEL Troubleshting Splunk Enterpr 1	\$1,176.00		2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-TRBL-DV EDU-TRBL-ONSITE	SEL Trbleshtg Splk Enterpr DVirtClMax12 SEL Trbleshg Splk Enterpr OnClMax12	\$7,059.00 \$9,412.00		2% 2%	\$6,917.82 \$9,223.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-UESS-1-B	SEL Using Splunk Ent Sec V4.5 1 stdnt	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-UESS-4-B	SEL UsingSplunkUESS V4.5 DVirtClassMax12	\$10,588.00		2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-UESS-ONSI-B	SEL Splunk UESS V4.5 Onsite Max12 NoT&E	\$14,118.00		2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EDU-UITSI-D EDU-UITSI-DV-D	SEL Using ITSI, 1 Student SEL Using ITSI, DedVirt, Max12	\$588.00 \$3,529.00		2% 2%	\$576.24 \$3,458.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EDU-UITSI-ON-D	SEL Using ITSI, Onsite, Max12noT&E	\$4,706.00		2%	\$4,611.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-UNIT-1	SEL Splunk Education service Unit	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-0032PEM1-14	SEL EyeGlass clstr kit E-2pack maint 1yr	\$1,384.00		2%	\$1,356.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EGL-0032PEM3-14 EGL-0032PEM5-14	SEL EyeGlass clstr kit E-2pack maint 3yr SEL EyeGlass clstr kit E-2pack maint 5yr	\$4,151.00 \$6,916.00		2% 2%	\$4,067.98 \$6,777.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EGL2-SRM-LIC-1Y	SEL Cluster Storage Monitor 1YR v2	\$1,412.00		2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL2-SRM-LIC-3Y	SEL Cluster Storage Monitor 3YR v2	\$4,235.00		2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL2-SRM-LIC-5Y EGL-AUD-LIC-1Y	SEL Cluster Storage Monitor 5YR v2 SEL Eyeglass Easy Auditor Agent 1YR	\$7,059.00		2%	\$6,917.82	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	EGL-AUD-LIC-11	SEL Eyeglass Easy Auditor Agent 111R SEL Eyeglass Easy Auditor Agent 3YR	\$1,059.00 \$3,176.00		2% 2%	\$1,037.82 \$3,112.48	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	EGL-AUD-LIC-5Y	SEL Eyeglass Easy Auditor Agent 5YR	\$5,294.00		2%	\$5,188.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-EDGE-C1-1Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-1YR	\$191.00		2%	\$187.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EGL-EDGE-C1-3Y EGL-EDGE-C1-5Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-3YR SEL ISILONSD EDGE CLUSTER DISCOVERY-5YR	\$574.00 \$956.00		2% 2%	\$562.52 \$936.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EGL-ENT-NODE-1Y	SEL MAINT EYEGLASS DR MANAGER Ent 1YR	\$166.00		2%	\$162.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-ENT-NODE-3Y	SEL MAINT EYEGLASS DR MANAGER Ent 3YR	\$499.00	F2	2%	\$489.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-ENT-NODE-5Y	SEL MAINT EYEGLASS DR MANAGER Ent 5YR	\$832.00		2%	\$815.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EGL-RAND-LIC-1Y EGL-RAND-LIC-3Y	SEL Ransomware Defender Agent 1YR SEL Ransomware Defender Agent 3YR	\$588.00 \$1,765.00		2% 2%	\$576.24 \$1,729.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EGL-RAND-LIC-5Y	SEL Ransomware Defender Agent 5YR	\$2,941.00		2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC-SEL-BTSS-1YR	SEL BlueTalon Support Regular AIM 1Y	\$68,627.00	F2	2%	\$67,254.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC-SEL-BTSS-2YR	SEL BlueTalon Support Regular AIM 2Y	\$117,647.00		2%	\$115,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EMC-SEL-BTSS-3YR EOL-0-50M	SEL BlueTalon Support Regular AIM 3Y SEL DatAdvantage - EXOL Lite M	\$147,059.00 \$17.09		2% 2%	\$144,117.82 \$16.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EOL-0-50MS	SEL DatAdvantage - EXOL Lite MS	\$22.83		2%	\$22.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-1001-1500M	SEL DatAdvantage - EXOL Lite M	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-1001-1500MS	SEL DatAdvantage - EXOL Lite MS	\$6.54		2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-100K-150KM EOL-100K-150KMC	SEL DatAdvantage - EXOL Lite M SEL DatAdvantage - EXOL Lite M24x7	\$2.64 \$6.08		2% 2%	\$2.59 \$5.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EOL-100K-150KMS	SEL DatAdvantage - EXOL Lite MS	\$3.44		2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-101-250M	SEL DatAdvantage - EXOL Lite M	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-101-250MS	SEL DatAdvantage - EXOL Lite MS	\$12.50		2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-10K-20KM	SEL DatAdvantage - EXOL Lite M SEL DatAdvantage - EXOL Lite M24x7	\$2.98		2% 2%	\$2.92 \$6.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EOL-10K-20KMC EOL-10K-20KMS	SEL DatAdvantage - EXOL Lite M24x7 SEL DatAdvantage - EXOL Lite MS	\$7.00 \$4.01		2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-1501-2000M	SEL DatAdvantage - EXOL Lite M	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-1501-2000MS	SEL DatAdvantage - EXOL Lite MS	\$5.96		2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-150K-M EOL-150K-MC	SEL DatAdvantage - EXOL Lite M SEL DatAdvantage - EXOL Lite M24x7	\$2.52 \$5.96		2% 2%	\$2.47 \$5.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EOL-150K-MS	SEL DatAdvantage - EXOL Lite MS	\$3.44		2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-2001-2500M	SEL DatAdvantage - EXOL Lite M	\$4.13	F2	2%	\$4.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-2001-2500MS	SEL DatAdvantage - EXOL Lite MS	\$5.51		2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-20K-35KM EOL-20K-35KMC	SEL DatAdvantage - EXOL Lite M SEL DatAdvantage - EXOL Lite M24x7	\$2.87 \$6.65		2%	\$2.81 \$6.52	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	EOL-20K-35KMC EOL-20K-35KMS	SEL DatAdvantage - EXOL Lite M24x7 SEL DatAdvantage - EXOL Lite MS	\$3.79		2% 2%	\$6.52 \$3.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EOL-2501-4000M	SEL DatAdvantage - EXOL Lite M	\$3.90	F2	2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-2501-4000MS	SEL DatAdvantage - EXOL Lite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EOL-251-500M	SEL DatAdvantage - EXOL Lite M	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-251-500MS EOL-35K-50KM	SEL DatAdvantage - EXOL Lite MS SEL DatAdvantage - EXOL Lite M	\$9.52 \$2.75		2% 2%	\$9.33 \$2.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EOL-35K-50KMC	SEL DatAdvantage - EXOL Lite M SEL DatAdvantage - EXOL Lite M24x7	\$2.75 \$6.42		2%	\$2.70 \$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-35K-50KMS	SEL DatAdvantage - EXOL Lite MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-4001-6000M	SEL DatAdvantage - EXOL Lite M	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-4001-6000MC	SEL DatAdvantage - EXOL Lite M24x7	\$8.49		2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-4001-6000MS	SEL DatAdvantage - EXOL Lite MS	\$4.82		2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-501-750M	SEL DatAdvantage - EXOL Lite M	\$5.74 \$7.69		2%	\$5.63 \$7.54	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	EOL-501-750MS EOL-50K-100KM	SEL DatAdvantage - EXOL Lite MS SEL DatAdvantage - EXOL Lite M	\$2.64		2% 2%	\$7.54 \$2.59	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	EOL-50K-100KMC	SEL DatAdvantage - EXOL Lite M24x7	\$6.19		2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-50K-100KMS	SEL DatAdvantage - EXOL Lite MS	\$3.56		2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-51-100M	SEL DatAdvantage - EXOL Lite M	\$11.93		2%	\$11.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-51-100MS	SEL DatAdvantage - EXOL Lite MS	\$15.94		2%	\$15.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-6001-8000M EOL-6001-8000MC	SEL DatAdvantage - EXOL Lite M SEL DatAdvantage - EXOL Lite M24x7	\$3.33 \$7.80		2% 2%	\$3.26 \$7.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EOL-6001-8000MS	SEL DatAdvantage - EXOL Lite MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-751-1000M	SEL DatAdvantage - EXOL Lite M	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-751-1000MS	SEL DatAdvantage - EXOL Lite MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-8001-10KM	SEL DatAdvantage - EXOL Lite M	\$3.21	F2	2%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOL-8001-10KMC	SEL DatAdvantage - EXOL Lite M24x7	\$7.46		2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EOL-8001-10KMS ETS-CONF	SEL DatAdvantage - EXOL Lite MS	\$4.24 \$2,095.00		2% 2%	\$4.16 \$2,053.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EYEGL-003UA2EM3	EMC WORLD CONFERENCE SEL IGLS KIT B-A2E UPGRD 3YR	\$1,244.00		2%	\$1,219.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGL-003UA2EM5	SEL IGLS KIT B-A2E UPGRD 5YR	\$2,073.00		2%	\$2,031.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGL-0101PEM1	SEL EyeGlass VB kit E-1pack Maint 1yr	\$882.00		2%	\$864.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGL-0101PEM3	SEL EyeGlass VB kit E-1pack Maint 3yr	\$2,647.00		2%	\$2,594.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLASS-B4-2	SEL 4 hour block Dr Plan Hours	\$2,353.00		2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EYEGLASS-DI02 EYEGLASS-P012	SEL Basic - EyeGlass Isilon D&I Ent SEL-EyeGlass DR Plan-Design-lab-v2	\$2,353.00 \$9,804.00		2% 2%	\$2,305.94 \$9,607.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EYEGLASS-P012	SEL-EyeGlass DR Plati-Design-lab-v2 SEL-EyeGlass DR Design-Implement-v1	\$16,667.00		2%	\$16,333.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLASS-P015	SEL-SUPERNA-EYEGLASS DR QUICK START	\$7,059.00		2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLASS-P016	SEL-EyeGlass RNSW&Auditor Basic Install	\$4,314.00		2%	\$4,227.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLASS-P032	SEL IGLS IsilonSD Design&Install-10site	\$9,804.00		2%	\$9,607.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB1TBSPMM1	SELECT FA 10-80TB Spt/Mnt 1Mo (per TB)	\$11.76		2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAB1TBSPMT1 FAB1TBSPMT3	SELECT FA 10-80TB Spt/Mnt 1Yr (per TB) SELECT FA 10-80TB Spt/Mnt 3Yr (per TB)	\$132.94 \$400.00		2% 2%	\$130.28 \$392.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAB1TBSPMT5	SELECT FA 10-80TB Spt/Mnt 5Yr (per TB)	\$667.06		2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMM1	SELECT FA 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59		2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMT1	SELECT FA 81-240TB Spt/Mnt 1Yr (per TB)	\$125.88		2%	\$123.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMT3	SELECT FA 81-240TB Spt/Mnt 3Yr (per TB)	\$377.65		2%	\$370.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMT5	SELECT FA 81-240TB Spt/Mnt 5Yr (per TB)	\$630.59		2%	\$617.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAB3TBSPMM1 FAB3TBSPMT1	SELECT FA 241-500TB Spt/Mnt 1Mo (per TB) SELECT FA 241-500TB Spt/Mnt 1Yr (per TB)	\$9.41 \$120.00	F2 F2	2% 2%	\$9.22 \$117.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAB3TBSPMT3	SELECT FA 241-500TB Spt/Mnt 3Yr (per TB)	\$357.65		2%	\$350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB3TBSPMT5	SELECT FA 241-500TB Spt/Mnt 5Yr (per TB)	\$596.47		2%	\$584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB4TBSPMM1	SELECT FA 501-750TB Spt/Mnt 1Mo (per TB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB4TBSPMT1	SELECT FA 501-750TB Spt/Mnt 1Yr (per TB)	\$111.76		2%	\$109.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB4TBSPMT3	SELECT FA 501-750TB Spt/Mnt 3Yr (per TB)	\$335.29		2%	\$328.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAB4TBSPMT5 FAB5TBSPMM1	SELECT FA 501-750TB Spt/Mnt 5Yr (per TB) SELECT FA 751-1024TB Spt/Mnt 1Mo (perTB)	\$558.82 \$8.24		2% 2%	\$547.64 \$8.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAB5TBSPMT1	SELECT FA 751-1024TB Spt/Mnt 1Yr (perTB)	\$104.71		2%	\$102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB5TBSPMT3	SELECT FA 751-1024TB Spt/Mnt 3Yr (perTB)	\$315.29		2%	\$308.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB5TBSPMT5	SELECT FA 751-1024TB Spt/Mnt 5Yr (perTB)	\$524.71	F2	2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FATRAIN2DBHD	SELECT NTPS FA ONSITE TRAINING (2-DAY)	\$10,059.00		2%	\$9,857.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB1TBSPMM1	SELECT FR 10-80TB Spt/Mnt 1Mo (per TB)	\$11.76		2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FRB1TBSPMT1 FRB1TBSPMT3	SELECT FR 10-80TB Spt/Mnt 1Yr (per TB) SELECT FR 10-80TB Spt/Mnt 3Yr (per TB)	\$132.94 \$400.00		2% 2%	\$130.28 \$392.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FRB1TBSPMT5	SELECT FR 10-80TB Spt/Mnt 5Yr (per TB)	\$400.00 \$667.06		2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMM1	SELECT FR 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59		2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMT1	SELECT FR 81-240TB Spt/Mnt 1Yr (per TB)	\$125.88	F2	2%	\$123.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMT3	SELECT FR 81-240TB Spt/Mnt 3Yr (per TB)	\$377.65		2%	\$370.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMT5	SELECT FR 81-240TB Spt/Mnt 5Yr (per TB)	\$630.59		2%	\$617.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FRB3TBSPMM1 FRB3TBSPMT1	SELECT FR 241-500TB Spt/Mnt 1Mo (per TB)	\$9.41	F2 F2	2% 2%	\$9.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	FRB3TBSPMT3	SELECT FR 241-500TB Spt/Mnt 1Yr (per TB) SELECT FR 241-500TB Spt/Mnt 3Yr (per TB)	\$120.00 \$357.65	F2 F2	2%	\$117.60 \$350.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	FRB3TBSPMT5	SELECT FR 241-500TB Spt/Mnt 5Yr (per TB)	\$596.47	F2	2%	\$584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMM1	SELECT FR 501-750TB Spt/Mnt 1Mo (per TB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMT1	SELECT FR 501-750TB Spt/Mnt 1Yr (per TB)	\$111.76	F2	2%	\$109.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMT3	SELECT FR 501-750TB Spt/Mnt 3Yr (per TB)	\$335.29		2%	\$328.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMT5	SELECT FR 501-750TB Spt/Mnt 5Yr (per TB)	\$558.82		2%	\$547.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FRB5TBSPMM1	SELECT FR 751-1024TB Spt/Mnt 1Mo (perTB) SELECT FR 751 1024TB Spt/Mnt 1Vr (perTB)	\$8.24 \$104.71		2% 2%	\$8.08	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	FRB5TBSPMT1 FRB5TBSPMT3	SELECT FR 751-1024TB Spt/Mnt 1Yr (perTB) SELECT FR 751-1024TB Spt/Mnt 3Yr (perTB)	\$104.71 \$315.29		2%	\$102.62 \$308.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FRB5TBSPMT5	SELECT FR 751-10241B Spt/Mnt 5Yr (perTB)	\$524.71		2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRTRAIN2DBHD	SELECT NTPS FR ONSITE TRAINING (2-DAY)	\$10,059.00	F2	2%	\$9,857.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3GC	SEL FUS-PRO-3G-SSS-C)	\$89.76	F2	2%	\$87.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3GC-I	SEL FUS-PRO-3G-SSS-C )	\$91.56	F2	2%	\$89.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FUSPRO3GC-K	SEL FUS-PRO-3G-SSS-C)	\$92.63	F2	2%	\$90.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3PC	SEL FUS-PRO-3P-SSS-C )	\$105.60	F2	2%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FUSPRO3PC-I FUSPRO3PC-K	SEL FUS-PRO-3P-SSS-C ) SEL FUS-PRO-3P-SSS-C )	\$107.71 \$108.97	F2 F2	2% 2%	\$105.56 \$106.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FUSPROGC	SEL FUS-PRO-G-SSS-C )	\$34.00	F2	2%	\$33.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROGC-I	SEL FUS-PRO-G-SSS-C )	\$34.68	F2	2%	\$33.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROGC-K	SEL FUS-PRO-G-SSS-C )	\$35.08	F2	2%	\$34.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROPC	SEL FUS-PRO-P-SSS-C )	\$40.00	F2	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROPC-I	SEL FUS-PRO-P-SSS-C )	\$40.80	F2	2%	\$39.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FUSPROPC-K H7AADC1003GC	SEL FUS-PRO-P-SSS-C ) SEL HZ7-AP-ADC100-3G-SSS-C )	\$41.28 \$18,018.00	F2 F2	2% 2%	\$40.45 \$17,657.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	H7AADC1003GC-I	SEL HZ7-AP-ADC100-3G-SSS-C )	\$18,828.81	F2	2%	\$17,057.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7AADC1003GC-K	SEL HZ7-AP-ADC100-3G-SSS-C )	\$19,311.51	F2	2%	\$18,925.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7APAC1003PC	SEL HZ7-AP-ADC100-3P-SSS-C )	\$21,450.00	F2	2%	\$21,021.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7APAC1003PC-I	SEL HZ7-AP-ADC100-3P-SSS-C)	\$22,415.25	F2	2%	\$21,966.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	H7APAC1003PC-K H7APAN1003GC	SEL HZ7-AP-ADC100-3P-SSS-C ) SEL HZ7-AP-ADN100-3G-SSS-C )	\$22,989.89 \$11,088.00	F2 F2	2% 2%	\$22,530.09 \$10,866.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	H7APAN1003GC-I	SEL HZ7-AP-ADN100-3G-SSS-C )	\$11,586.96	F2	2%	\$10,860.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7APAN1003GC-K	SEL HZ7-AP-ADN100-3G-SSS-C )	\$11,884.00	F2	2%	\$11,646.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7APST1003GC	SEL HZ7-AP-STN100-3G-SSS-C )	\$6,930.00	F2	2%	\$6,791.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7APST1003GC-I	SEL HZ7-AP-STN100-3G-SSS-C)	\$7,241.85	F2	2%	\$7,097.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7APST1003GC-K	SEL HZ7-AP-STN100-3G-SSS-C )	\$7,427.51	F2	2%	\$7,278.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	H7APST1003PC H7APST1003PC-I	SEL HZ7-AP-STN100-3P-SSS-C )	\$8,250.00 \$8,621.25	F2 F2	2% 2%	\$8,085.00 \$8,448.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	H7APST1003PC-K	SEL HZ7-AP-STN100-3P-SSS-C ) SEL HZ7-AP-STN100-3P-SSS-C )	\$8,842.27	F2	2%	\$8,665.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7ASTC1003GC	SEL HZ7-AP-STC100-3G-SSS-C )	\$11,088.00	F2	2%	\$10,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7ASTC1003GC-I	SEL HZ7-AP-STC100-3G-SSS-C )	\$11,586.96	F2	2%	\$11,355.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7ASTC1003GC-K	SEL HZ7-AP-STC100-3G-SSS-C)	\$11,884.00	F2	2%	\$11,646.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7ASTC1003PC	SEL HZ7-AP-STC100-3P-SSS-C )	\$13,200.00	F2	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	H7ASTC1003PC-I H7ASTC1003PC-K	SEL HZ7-AP-STC100-3P-SSS-C ) SEL HZ7-AP-STC100-3P-SSS-C )	\$13,794.00 \$14,147.62	F2 F2	2% 2%	\$13,518.12 \$13,864.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	H7PADN1003PC	SEL HZ7-AP-ADN100-3P-SSS-C )	\$13,200.00	F2	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7PADN1003PC-I	SEL HZ7-AP-ADN100-3P-SSS-C )	\$13,794.00	F2	2%	\$13,518.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H7PADN1003PC-K	SEL HZ7-AP-ADN100-3P-SSS-C )	\$14,147.62	F2	2%	\$13,864.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIADVCU3GC	SEL HCI-ADV-CPU-3G-SSS-C )	\$4,152.72	F2	2%	\$4,069.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIADVCU3GC-I	SEL HCI-ADV-CPU-3G-SSS-C )	\$4,858.68	F2	2%	\$4,761.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HCIADVCU3GC-K HCIADVCUGC	SEL HCI-ADV-CPU-3G-SSS-C ) SEL HCI-ADV-CPU-G-SSS-C )	\$4,668.15 \$1,573.00	F2 F2	2% 2%	\$4,574.79 \$1,541.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HCIADVCUGC-I	SEL HCI-ADV-CPU-G-SSS-C )	\$1,840.41	F2	2%	\$1,803.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIADVCUGC-K	SEL HCI-ADV-CPU-G-SSS-C )	\$1,768.24	F2	2%	\$1,732.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIAVCPUPC	SEL HCI-ADV-CPU-P-SSS-C)	\$1,873.00	F2	2%	\$1,835.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIAVCPUPC-I	SEL HCI-ADV-CPU-P-SSS-C )	\$2,191.41	F2	2%	\$2,147.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HCIAVCPUPC-K HCIDVCPU3PC	SEL HCI-ADV-CPU-P-SSS-C ) SEL HCI-ADV-CPU-3P-SSS-C )	\$2,105.48 \$4,944.72	F2 F2	2% 2%	\$2,063.37 \$4,845.83	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	HCIDVCPU3PC-I	SEL HCI-ADV-CPU-3P-SSS-C )	\$4,944.72 \$5,785.32	F2 F2	2%	\$4,645.63 \$5,669.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	HCIDVCPU3PC-K	SEL HCI-ADV-CPU-3P-SSS-C )	\$5,558.45	F2	2%	\$5,447.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIENTCP3GC	SEL HCI-ENT-CPU-3G-SSS-C )	\$5,483.28	F2	2%	\$5,373.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIENTCP3GC-I	SEL HCI-ENT-CPU-3G-SSS-C )	\$6,415.44	F2	2%	\$6,287.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIENTCP3GC-K	SEL HCI-ENT-CPU-3G-SSS-C )	\$6,163.86	F2	2%	\$6,040.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HCIENTCU3PC HCIENTCU3PC-I	SEL HCI-ENT-CPU-3P-SSS-C ) SEL HCI-ENT-CPU-3P-SSS-C )	\$6,528.72 \$7,638.60	F2 F2	2% 2%	\$6,398.15 \$7,485.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HCIENTCU3PC-K	SEL HCI-ENT-CPU-3P-SSS-C )	\$7,339.06	F2	2%	\$7,463.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIENTCUGC	SEL HCI-ENT-CPU-G-SSS-C )	\$2,077.00	F2	2%	\$2,035.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIENTCUGC-I	SEL HCI-ENT-CPU-G-SSS-C )	\$2,430.09	F2	2%	\$2,381.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIENTCUGC-K	SEL HCI-ENT-CPU-G-SSS-C )	\$2,334.79	F2	2%	\$2,288.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIENTPUPC	SEL HCI-ENT-CPU-P-SSS-C )	\$2,473.00	F2	2%	\$2,423.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HCIENTPUPC-I HCIENTPUPC-K	SEL HCI-ENT-CPU-P-SSS-C ) SEL HCI-ENT-CPU-P-SSS-C )	\$2,893.41 \$2,779.95	F2 F2	2%	\$2,835.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HCIRA25VM3GC	SEL HCI-ENT-CPO-P-5SS-C ) SEL HCI-RBAD-25VM-3G-SSS-C )	\$2,779.95 \$13,582.80	F2 F2	2% 2%	\$2,724.35 \$13,311.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRA25VM3GC-I	SEL HCI-RBAD-25VM-3G-SSS-C )	\$15,891.88	F2	2%	\$15,574.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRA25VM3GC-K	SEL HCI-RBAD-25VM-3G-SSS-C )	\$15,268.68	F2	2%	\$14,963.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRA25VM3PC	SEL HCI-RBAD-25VM-3P-SSS-C )	\$16,170.00	F2	2%	\$15,846.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRA25VM3PC-I	SEL HCI-RBAD-25VM-3P-SSS-C )	\$18,918.90	F2	2%	\$18,540.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HCIRA25VM3PC-K	SEL HCI-RBAD-25VM-3P-SSS-C )	\$18,177.00	F2	2%	\$17,813.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HCIRBA25VGC HCIRBA25VGC-I	SEL HCI-RBAD-25VM-G-SSS-C ) SEL HCI-RBAD-25VM-G-SSS-C )	\$5,145.00 \$6,019.65	F2 F2	2% 2%	\$5,042.10 \$5,899.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRBA25VGC-K	SEL HCI-RBAD-25VM-G-SSS-C )	\$5,783.59	F2	2%	\$5,667.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRBST25VGC	SEL HCI-RBST-25VM-G-SSS-C )	\$3,255.00	F2	2%	\$3,189.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRBST25VGC-I	SEL HCI-RBST-25VM-G-SSS-C )	\$3,808.35	F2	2%	\$3,732.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRBST25VGC-K	SEL HCI-RBST-25VM-G-SSS-C )	\$3,659.01	F2	2%	\$3,585.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRBST25VMPC	SEL HCI-RBST-25VM-P-SSS-C )	\$3,875.00	F2	2%	\$3,797.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5 5	HCIRBST25VMPC-I HCIRBST25VMPC-K	SEL HCI-RBST-25VM-P-SSS-C ) SEL HCI-RBST-25VM-P-SSS-C )	\$4,533.75 \$4,355.96	F2 F2	2% 2%	\$4,443.08 \$4,268.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HCIRS25VM3GC	SEL HCI-RBST-25VM-P-555-C ) SEL HCI-RBST-25VM-3G-SSS-C )	\$8,593.20	F2 F2	2%	\$4,200.04 \$8,421.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRS25VM3GC-I	SEL HCI-RBST-25VM-3G-SSS-C )	\$10,054.04	F2	2%	\$9,852.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRS25VM3GC-K	SEL HCI-RBST-25VM-3G-SSS-C )	\$9,659.78	F2	2%	\$9,466.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRS25VM3PC	SEL HCI-RBST-25VM-3P-SSS-C )	\$10,230.00	F2	2%	\$10,025.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRS25VM3PC-I	SEL HCI-RBST-25VM-3P-SSS-C )	\$11,969.10	F2	2%	\$11,729.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCIRS25VM3PC-K	SEL HCI-RBST-25VM-3P-SSS-C )	\$11,499.74	F2	2%	\$11,269.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HCRBA25VMPC	SEL HCI-RBAD-25VM-P-SSS-C )	\$6,125.00	F2	2%	\$6,002.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HCRBA25VMPC-I	SEL HCI-RBAD-25VM-P-SSS-C ) SEL HCI-RBAD-25VM-P-SSS-C )	\$7,166.25	F2	2%	\$7,022.93		\$0.00	\$0.00	\$0.00	\$0.00	
5	HCRBA25VMPC-K HDP-CONS-JUMP	SEL HDP JumpStart Services	\$6,885.23 \$17,647.00	F2 F2	2% 2%	\$6,747.53 \$17,294.06		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7A100AERCGC	SEL HZ7-A100-AERC-G-SSS-C )	\$6,300.00	F2	2%	\$6,174.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A100AERCGC-I	SEL HZ7-A100-AERC-G-SSS-C )	\$6,583.50	F2	2%	\$6,451.83		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A100AERCGC-K	SEL HZ7-A100-AERC-G-SSS-C )	\$6,752.28	F2	2%	\$6,617.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100AERCPC	SEL HZ7-A100-AERC-P-SSS-C)	\$7,500.00	F2	2%	\$7,350.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A100AERCPC-I	SEL HZ7-A100-AERC-P-SSS-C )	\$7,837.50	F2	2%	\$7,680.75		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A100AERCPC-K HZ7A100ER3PC	SEL HZ7-A100-AERC-P-SSS-C ) SEL HZ7-A100-AERC-3P-SSS-C )	\$8,038.42 \$19,800.00	F2 F2	2% 2%	\$7,877.65 \$19,404.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7A100ER3PC-I	SEL HZ7-A100-AERC-3F-333-0 ) SEL HZ7-A100-AERC-3P-SSS-C )	\$20,691.00	F2	2%	\$20,277.18		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A100ER3PC-K	SEL HZ7-A100-AERC-3P-SSS-C )	\$21,221.44	F2	2%	\$20,797.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A100ERC3C	SEL HZ7-A100-AERC-3G-SSS-C)	\$16,632.00	F2	2%	\$16,299.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A100ERC3C-I	SEL HZ7-A100-AERC-3G-SSS-C)	\$17,380.44	F2	2%	\$17,032.83		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HZ7A100ERC3C-K HZ7A10AERC3GC	SEL HZ7-A100-AERC-3G-SSS-C )	\$17,826.00	F2 F2	2% 2%	\$17,469.48		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A10AERC3GC-I	SEL HZ7-A10-AERC-3G-SSS-C ) SEL HZ7-A10-AERC-3G-SSS-C )	\$1,663.20 \$1,738.04	F2 F2	2%	\$1,629.94 \$1,703.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7A10AERC3GC-K	SEL HZ7-A10-AERC-3G-SSS-C )	\$1,782.60	F2	2%	\$1,746.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A10AERC3PC	SEL HZ7-A10-AERC-3P-SSS-C)	\$1,980.00	F2	2%	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A10AERC3PC-I	SEL HZ7-A10-AERC-3P-SSS-C )	\$2,069.10	F2	2%	\$2,027.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERC3PC-K	SEL HZ7-A10-AERC-3P-SSS-C)	\$2,122.14	F2	2%	\$2,079.70		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A10AERCGC	SEL HZ7-A10-AERC-G-SSS-C )	\$630.00	F2	2%	\$617.40		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A10AERCGC-I HZ7A10AERCGC-K	SEL HZ7-A10-AERC-G-SSS-C ) SEL HZ7-A10-AERC-G-SSS-C )	\$658.35 \$675.23	F2 F2	2% 2%	\$645.18 \$661.73		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7A10AERCGC-R	SEL HZ7-A10-AERC-0-3535-C ) SEL HZ7-A10-AERC-P-SSS-C )	\$750.00	F2	2%	\$735.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A10AERCPC-I	SEL HZ7-A10-AERC-P-SSS-C )	\$783.75	F2	2%	\$768.08		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7A10AERCPC-K	SEL HZ7-A10-AERC-P-SSS-C )	\$803.85	F2	2%	\$787.77		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC1003GC	SEL HZ7-ADC-100-3G-SSS-C)	\$22,176.00	F2	2%	\$21,732.48		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC1003GC-I	SEL HZ7-ADC-100-3G-SSS-C )	\$23,173.92	F2	2%	\$22,710.44		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HZ7ADC1003GCV2-K HZ7ADC1003PC	SEL HZ7-ADC-100-3G-SSS-C ) SEL HZ7-ADC-100-3P-SSS-C )	\$23,768.01 \$26,400.00	F2 F2	2% 2%	\$23,292.65 \$25,872.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7ADC1003PC-I	SEL HZ7-ADC-100-31-030-0 ) SEL HZ7-ADC-100-3P-SSS-C )	\$27,588.00	F2	2%	\$27,036.24		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC1003PCV2-K	SEL HZ7-ADC-100-3P-SSS-C )	\$28,295.25	F2	2%	\$27,729.35		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC100GC	SEL HZ7-ADC-100-G-SSS-C )	\$8,400.00	F2	2%	\$8,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC100GC-I	SEL HZ7-ADC-100-G-SSS-C)	\$8,778.00	F2	2%	\$8,602.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HZ7ADC100GCV2-K	SEL HZ7-ADC-100-G-SSS-C ) SEL HZ7-ADC-100-P-SSS-C )	\$9,003.03	F2 F2	2% 2%	\$8,822.97	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	HZ7ADC100PC HZ7ADC100PC-I	SEL HZ7-ADC-100-P-SSS-C ) SEL HZ7-ADC-100-P-SSS-C )	\$10,000.00 \$10,450.00	F2 F2	2%	\$9,800.00 \$10,241.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	HZ7ADC100PCV2-K	SEL HZ7-ADC-100-P-SSS-C )	\$10,717.90	F2	2%	\$10,503.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC103GC	SEL HZ7-ADC-10-3G-SSS-C )	\$2,217.60	F2	2%	\$2,173.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC103GC-I	SEL HZ7-ADC-10-3G-SSS-C)	\$2,317.39	F2	2%	\$2,271.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC103GCV2-K	SEL HZ7-ADC-10-3G-SSS-C)	\$2,376.80	F2	2%	\$2,329.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HZ7ADC103PC HZ7ADC103PC-I	SEL HZ7-ADC-10-3P-SSS-C ) SEL HZ7-ADC-10-3P-SSS-C )	\$2,640.00 \$2,758.80	F2 F2	2% 2%	\$2,587.20 \$2,703.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7ADC103PC-1	SEL HZ7-ADC-10-3P-SSS-C ) SEL HZ7-ADC-10-3P-SSS-C )	\$2,829.53	F2	2%	\$2,772.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC10GC	SEL HZ7-ADC-10-G-SSS-C )	\$840.00	F2	2%	\$823.20		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC10GC-I	SEL HZ7-ADC-10-G-SSS-C )	\$877.80	F2	2%	\$860.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC10GCV2-K	SEL HZ7-ADC-10-G-SSS-C)	\$900.31	F2	2%	\$882.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC10PC	SEL HZ7-ADC-10-P-SSS-C )	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HZ7ADC10PC-I	SEL HZ7-ADC-10-P-SSS-C ) SEL HZ7-ADC-10-P-SSS-C )	\$1,045.00 \$1,071.79	F2 F2	2% 2%	\$1,024.10 \$1,050.35		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7ADC10PCV2-K HZ7ADC2502MGSSSF	SEL: HZ7-ADC-250-2M-GSSS-F	\$3,850.00	F2	2%	\$3,773.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC2502MPSSSF	SEL: HZ7-ADC-250-2M-PSSS-F	\$4,583.33	F2	2%	\$4,491.66		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC5002MGSSSF	SEL: HZ7-ADC-500-2M-GSSS-F	\$7,700.00	F2	2%	\$7,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADC5002MPSSSF	SEL: HZ7-ADC-500-2M-PSSS-F	\$9,166.67	F2	2%	\$8,983.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN1003GC	SEL HZ7-ADN-100-3G-SSS-C )	\$13,860.00	F2	2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN1003GC-I HZ7ADN1003GCV2-K	SEL HZ7-ADN-100-3G-SSS-C ) SEL HZ7-ADN-100-3G-SSS-C )	\$14,483.70 \$14,855.00	F2 F2	2% 2%	\$14,194.03 \$14,557.90		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7ADN1003GCV2-K	SEL HZ7-ADN-100-3G-3SS-C ) SEL HZ7-ADN-100-3P-SSS-C )	\$14,833.00	F2	2%	\$14,557.90		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN1003PC-I	SEL HZ7-ADN-100-3P-SSS-C )	\$17,242.50	F2	2%	\$16,897.65		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN1003PCV2-K	SEL HZ7-ADN-100-3P-SSS-C )	\$17,684.53	F2	2%	\$17,330.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN100GC	SEL HZ7-ADN-100-G-SSS-C )	\$5,250.00	F2	2%	\$5,145.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN100GC-I	SEL HZ7-ADN-100-G-SSS-C)	\$5,486.25	F2	2%	\$5,376.53		\$0.00	\$0.00		\$0.00	
5 5	HZ7ADN100GCV2-K	SEL HZ7-ADN-100-G-SSS-C ) SEL HZ7-ADN-100-P-SSS-C )	\$5,626.90	F2 F2	2% 2%	\$5,514.36		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN100PC HZ7ADN100PC-I	SEL HZ7-ADN-100-P-SSS-C ) SEL HZ7-ADN-100-P-SSS-C )	\$6,250.00 \$6,531.25	F2 F2	2%	\$6,125.00 \$6,400.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ADN100PCV2-K	SEL HZ7-ADN-100-P-SSS-C )	\$6,698.69	F2	2%	\$6,564.72		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN103GC	SEL HZ7-ADN-10-3G-SSS-C )	\$1,386.00	F2	2%	\$1,358.28		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN103GC-I	SEL HZ7-ADN-10-3G-SSS-C )	\$1,448.37	F2	2%	\$1,419.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN103GCV2-K	SEL HZ7-ADN-10-3G-SSS-C )	\$1,485.50	F2	2%	\$1,455.79		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN103PC	SEL HZ7-ADN-10-3P-SSS-C )	\$1,650.00	F2	2%	\$1,617.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7ADN103PC-I	SEL HZ7-ADN-10-3P-SSS-C ) SEL HZ7-ADN-10-3P-SSS-C )	\$1,724.25 \$1,768.46	F2 F2	2% 2%	\$1,689.77 \$1,733.00		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	HZ7ADN103PCV2-K HZ7ADN10GC	SEL HZ7-ADN-10-3P-SSS-C ) SEL HZ7-ADN-10-G-SSS-C )	\$1,768.46 \$525.00	F2 F2	2% 2%	\$1,733.09 \$514.50		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	HZ7ADN10GC-I	SEL HZ7-ADN-10-G-SSS-C )	\$548.63	F2	2%	\$537.66		\$0.00	\$0.00		\$0.00	
5	HZ7ADN10GCV2-K	SEL HZ7-ADN-10-G-SSS-C )	\$562.69	F2	2%	\$551.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN10PC	SEL HZ7-ADN-10-P-SSS-C )	\$625.00	F2	2%	\$612.50		\$0.00	\$0.00		\$0.00	\$0.00
5	HZ7ADN10PC-I	SEL HZ7-ADN-10-P-SSS-C )	\$653.13	F2	2%	\$640.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	ARR UPG NDARD)  \$0.00 \$0
MITACHNINGKOSSEP   SELECTA/ADMACRASSEP   \$9,000   \$0.00   \$0	\$0.00 \$ \$0.00
FITA/DININGRIPPISSES   SELETA/ADM-TAX-PROSSES   \$11,685.33   F2	\$0.00 \$ \$0.00
FITZ/ADM/COMPRESSES   SEL 1977.ADM, 2003-DESSES   SEL 19	\$0.00 \$ \$0.00
FITALINGOLOMESSES   SELLET/ADM-200-20A-9FSSS-F   192.09   72   2%   11868   100.00	\$0.00 \$ \$0.00
	\$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$ \$0.00 \$ \$ \$ \$
HZPAPMSONDMESSSS   SEL. HZT-ADM-R002-AM-SSS-2F   \$4.812.00   \$2.00   \$0.00	\$0.00 \$ \$0.00
Fig.   HZPARMY000CF   SEL   HZPARMY000C   SEL   HZPARMY000CF   SEL   H	\$0.00 \$ \$0.00
F   HZ/ADA/H000CC  SEI, HZ/ADA/H000CSSSC    \$11,080.0   F2   2%   \$11,080.0   \$0.00	\$0.00 \$ \$0.00
F   FZ/ADAN 1000C    SEL   FZ/ADAN 1000   SSSSC     S1   1,886   FZ   2%   S1   1,855   2   80.00   \$0.00	\$0.00 \$0.00
6   HZZADNA100GC   SEL HZZ-ADNA100S-SSS-SS-C   \$11,894.00   F2   Z%   \$11,694.02   \$9.00   \$	\$0.00 \$ \$0.00
Fig.   HZTADNA1009PC-L   SEL HZT-ADNA100-SSSSC)	\$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$0.00 \$ \$ \$ \$
For   HZ7ADNA1009CK   SEL   HZ7ADNA100G-SSSC   \$4,200   F2   2%   \$11,884.67   \$0.00	\$0.00 \$ \$0.00 \$
5 HZ7ADNA100GC   SEL HZ7ADNA10G-SSSC   S4,300   F2	\$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$
5   HZTADNA100GCL   SEL HZTADNA100G-SSSC   S4,399.00   F2   2%   \$4,411.9   \$0.00	\$0.00 \$1 \$0.00 \$1 \$0.00 \$1 \$0.00 \$1 \$0.00 \$1 \$0.00 \$1 \$0.00 \$1 \$0.00 \$1
5   HZ7ADN4109CC   SEL HZ7_ADNA10DP-SSS-C   S0.000   \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
S	\$0.00 \$1 \$0.00 \$2 \$0.00 \$3 \$0.00 \$1 \$0.00 \$1 \$0.00 \$3 \$0.00 \$3
5 HZ7ADN4100FC-K 5 HZ7ADN4100FC-K 5 HZ7ADN4103GC J 5 HZ7ADN410GC J 5 HZ7ADN10GC J	\$0.00 \$\ \$\ \$0.00 \$\ \$0.00 \$\ \$0.00 \$\ \$0.00 \$\ \$0.00 \$\ \$0.00 \$\ \$0.00 \$\ \$0.00 \$\ \$\ \$0.00 \$\ \$\ \$0.00 \$\ \$\ \$0.00 \$\ \$\ \$\ \$\ \$0.00 \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\
5 HZ7ADNA103GC SEL HZ7ADNA103GC SEL HZ7ADNA103GC-SSC () \$1,108.00 F2 2% \$1,108.62 \$0.00 \$0	\$0.00 \$ \$0.00 \$ \$0.00 \$ \$0.00 \$
5 HZ7ADNA10SGC-I SEL HZ7ADNA10SGC-SSSC) 5 HZ7ADNA10SGC-I SEL HZ7ADNA10SGC-SSSC) 5 HZ7ADNA10SGC-I SEL HZ7ADNA10SGC-SSC) 5 HZ7ADNA10SGC-I SEL HZ7ADNA10SGC-SSC) 5 HZ7ADNA10SGC-I SEL HZ7ADNA10SGC-SSCC) 5 HZ7ADNA10SGC-I SEL HZ7ADNA10SG-SSSCC) 5 HZ7ADNA10SGC-I SEL HZZADNA10SG-SSSCC) 5 SSZSSSC-I SSZSCC-I SSZSSCC-I SSZSSCC	\$0.00 \$ \$0.00 \$ \$0.00 \$
5 HZ7ADNA109GCK   SEL HZ7ADNA103-GSSS-C)   \$1,184.60   F2   2%   \$1,194.63   \$0.00   \$0.00   \$0.00   \$0.00   5 HZ7ADNA109FC-I   \$1,27ADNA109FC-I   \$1,27ADNA109FC-I   \$1,379.40   F2   2%   \$1,393.60   \$0.0	\$0.00 \$0.00 \$0.00
5 HZ7ADNA109PC   SEL HZ7ADNA10PC   SEL HZZADNA10PC   SE	\$0.00 \$
5 HZ7ADNA103PC-I SEL HZ7-ADNA-103P-SSS-C)	
5         HZ7ADNA1GC         SEL HZ7-ADNA1GC-SSSS-C)         \$420.00         F2         2%         \$411.60         \$0.0	
5         HZZADNA1GGCI         SEL HZZ-ADNA1GG-SSSC)         \$438.90         F2         2%         \$430.12         \$0.00         \$0.00         \$0.00           5         HZZADNA1GGC         SEL HZZ-ADNA1GG-SSSC.)         \$450.15         F2         2%         \$441.15         \$0.00         \$0.00         \$0.00           5         HZZADNA1GGCI         SEL HZZ-ADNA1GG-SSSC.)         \$500.00         F2         2%         \$490.00         \$0.00         \$0.00         \$0.00           5         HZZADNA1GGCI         SEL HZZ-ADNA1GG-SSSC.)         \$522.50         F2         2%         \$512.05         \$0.00         \$0.00         \$0.00           5         HZZADNA1GGCI         SEL HZZ-APADC10GG-SSSC.)         \$535.89         F2         2%         \$568.50         \$0.00         \$0.00         \$0.00           5         HZZAPADC10GGCI         SEL HZZ-APADC10G-SSSC.)         \$7,132.13         F2         2%         \$6,898.49         \$0.00         \$0.00         \$0.00           5         HZZAPADC10GGCI         SEL HZZ-APADC10GG-SSSC.)         \$7,134.96         F2         2%         \$6,899.49         \$0.00         \$0.00         \$0.00           5         HZZAPADC10GGCI         SEL HZZ-APADC10GG-SSSC.)         \$8,125.00         F2 <t< td=""><td>\$0.00 \$</td></t<>	\$0.00 \$
5 HZ7ADNA10GC-K SEL HZ7-ADN-A10-G-SSS-C) \$450.15 F2 2% \$441.15 \$0.00 \$0.	\$0.00 \$
5 HZ7ADNA10PC   SEH HZ7-ADNA10P-SSS-C   \$50.00   F2   2%   \$49.00   \$0.00	\$0.00
5 HZ7ADNA10PC-K SEL HZ7-ADN-A10-P-SSS-C) \$52.50 F2 2% \$512.05 \$0.00 \$0.0	\$0.00 \$0.00 \$0.00 \$0.00
5         HZ7ADNA10PCK         SEL HZ7-ADNA-10P-SSS-C)         \$535.89         F2         2%         \$525.17         \$0.00         \$0.	\$0.00 \$
5         HZ7APADC100GC-I         SEL HZ7-AP-ADC100-G-SSS-C)         \$7,132.13         F2         2%         \$6,989.49         \$0.00         \$0.00         \$0.00           5         HZ7APADC100PC-I         SEL HZ7-AP-ADC100-G-SSS-C)         \$7,314.96         F2         2%         \$7,168.66         \$0.00         \$0.00         \$0.00           5         HZ7APADC100PC-I         SEL HZ7-AP-ADC100-P-SSS-C)         \$8,490.63         F2         2%         \$8,20.82         \$0.00         \$0.00         \$0.00           5         HZ7APADC100PC-I         SEL HZ7-AP-ADC100-P-SSS-C)         \$8,490.63         F2         2%         \$8,520.82         \$0.00         \$0.00         \$0.00           5         HZ7APADC103GC         SEL HZ7-APADC10-SSS-C)         \$8,708.29         F2         2%         \$8,532.082         \$0.00         \$0.00         \$0.00           5         HZ7APADC103GC         SEL HZ7-APADC10-G-SSS-C)         \$1,803.12         F2         2%         \$1,767.06         \$0.00         \$0.00         \$0.00           5         HZ7APADC103GC         SEL HZ7-APADC10-3G-SSS-C)         \$1,884.26         F2         2%         \$1,883.91         \$0.00         \$0.00         \$0.00           5         HZ7APADC103GC-K         SEL HZ7-APADC10-3F-SSS-C)	\$0.00
5         HZ7APADC10GGC-K         SEL HZ7-AP-ADC100-SSS-C)         \$7,314.96         F2         2%         \$7,168.66         \$0.00         \$0.00         \$0.00           5         HZ7APADC10DPC         SEL HZ7-AP-ADC100P-SSS-C)         \$8,125.00         \$2.2%         \$7,962.50         \$0.00         \$0.00         \$0.00           5         HZ7APADC10DPC-L         SEL HZ7-AP-ADC100P-SSS-C)         \$8,490.63         F2         2%         \$8,320.82         \$0.00         \$0.00         \$0.00           5         HZ7APADC10GC-K         SEL HZ7-AP-ADC103-G-SSS-C)         \$8,708.29         F2         2%         \$8,534.12         \$0.00         \$0.00         \$0.00         \$0.00           5         HZ7APADC103GC-SEL EHZ7-AP-ADC10-3G-SSS-C)         \$1,803.12         F2         2%         \$1,865.67         \$0.00         \$0.0	\$0.00
5         HZ7APADC100PC         SEL HZ7-AP-ADC100-SSS-C)         \$8,125.00         F2         2%         \$7,962.50         \$0.00         <	\$0.00 \$
5         HZ7APADC100PC-I         SEL HZ7-AP-ADC100P-SSS-C)         \$8,490.63         F2         2%         \$8,320.82         \$0.00	\$0.00 \$0.00 \$0.00 \$0.00
5         HZ7APADC100PC-K         SEL HZ7-AP-ADC100P-SSS-C)         \$8,708.29         F2         2%         \$8,534.12         \$0.00	\$0.00 \$
5         HZ7APADC103GC         SEL HZ7-AP-ADC10-3G-SSS-C)         \$1,803.12         F2         2%         \$1,767.06         \$0.00	\$0.00
5         HZ7APADC103GC-K         SEL HZ7-AP-ADC10-3G-SSS-C)         \$1,932.56         F2         2%         \$1,893.91         \$0.00         \$0.00         \$0.00           5         HZ7APADC103PC-L         SEL HZ7-AP-ADC10-3P-SSS-C)         \$2,146.32         F2         2%         \$2,103.39         \$0.00         \$0.00         \$0.00           5         HZ7APADC103PC-L         SEL HZ7-AP-ADC10-3P-SSS-C)         \$2,242.90         F2         2%         \$2,198.04         \$0.00         \$0.00         \$0.00         \$0.00           5         HZ7APADC10GPC-K         SEL HZ7-AP-ADC10-G-SSS-C)         \$2,300.41         F2         2%         \$2,684.00         \$0.00	\$0.00 \$
5         HZ7APADC103PC         SEL HZ7-AP-ADC10-3P-SSS-C)         \$2,146.32         F2         2%         \$2,103.39         \$0.00         \$0.00         \$0.00           5         HZ7APADC103PC-I         SEL HZ7-AP-ADC10-3P-SSS-C)         \$2,242.90         F2         2%         \$2,198.04         \$0.00         \$0.00         \$0.00           5         HZ7APADC103PC-K         SEL HZ7-AP-ADC10-3P-SSS-C)         \$2,300.41         F2         2%         \$2,254.40         \$0.00         \$0.00         \$0.00           5         HZ7APADC10GC         SEL HZ7-AP-ADC10-G-SSS-C)         \$683.00         F2         2%         \$669.34         \$0.00         \$0.00         \$0.00           5         HZ7APADC10GC-I         SEL HZ7-AP-ADC10-G-SSS-C)         \$713.74         F2         2%         \$699.47         \$0.00         \$0.00         \$0.00           5         HZ7APADC10GC-I         SEL HZ7-AP-ADC10-G-SSS-C)         \$713.74         F2         2%         \$717.39         \$0.00         \$0.00         \$0.00           5         HZ7APADC10PC-I         SEL HZ7-AP-ADC10-P-SSS-C)         \$813.00         F2         2%         \$796.74         \$0.00         \$0.00         \$0.00           5         HZ7APADC10PC-I         SEL HZ7-AP-ADC10-P-SSS-C)         \$813.00 <td>\$0.00 \$</td>	\$0.00 \$
5         HZ7APADC103PC-I         SEL HZ7-AP-ADC10-3P-SSS-C)         \$2,242.00         F2         2%         \$2,188.04         \$0.00	\$0.00
5       HZ7APADC103PC-K       SEL HZ7-AP-ADC10-3P-SSS-C)       \$2,300.41       F2       2%       \$2,254.40       \$0.00	\$0.00 \$0.00 \$0.00 \$0.00
5     HZ7APADC10GC     SEL HZ7-AP-ADC10-G-SSS-C)     \$883.00     F2     2%     \$669.34     \$0.00     \$0.00     \$0.00       5     HZ7APADC10GC-I     SEL HZ7-AP-ADC10-G-SSS-C)     \$713.74     F2     2%     \$699.47     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADC10GC-K     SEL HZ7-AP-ADC10-G-SSS-C)     \$732.03     F2     2%     \$717.39     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADC10PC     SEL HZ7-AP-ADC10-P-SSS-C)     \$813.00     F2     2%     \$796.74     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADC10PC-I     SEL HZ7-AP-ADC10-P-SSS-C)     \$845.99     F2     2%     \$832.60     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     SEL HZ7-AP-ADN100-F-SSS-C)     \$871.37     F2     2%     \$832.60     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     SEL HZ7-AP-ADN100-G-SSS-C)     \$871.37     F2     2%     \$83.94     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     SEL HZ7-AP-ADN100-G-SSS-C)     \$4,380.00     F2     2%     \$4,116.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     SEL HZ7-AP-ADN100-G-SSS-C)     \$4	\$0.00 \$
5     HZ7APADC10GC-K     \$EL HZ7-AP-ADC10-G-SSS-C)     \$732.03     F2     2%     \$717.39     \$0.00     \$0.00     \$0.00       5     HZ7APADC10PC     \$EL HZ7-AP-ADC10-P-SSS-C)     \$813.00     F2     2%     \$796.74     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADC10PC-I     \$EL HZ7-AP-ADC10-P-SSS-C)     \$849.59     F2     2%     \$832.60     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADC10PC-K     \$EL HZ7-AP-ADC10-P-SSS-C)     \$871.37     F2     2%     \$853.94     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC     \$EL HZ7-AP-ADN100-G-SSS-C)     \$4,200.00     F2     2%     \$4,116.00     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-I     \$EL HZ7-AP-ADN100-G-SSS-C)     \$4,389.00     F2     2%     \$4,301.22     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     \$EL HZ7-AP-ADN100-G-SSS-C)     \$4,501.52     F2     2%     \$4,301.22     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     \$EL HZ7-AP-ADN100-G-SSS-C)     \$4,501.52     F2     2%     \$4,301.22     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     \$EL HZ7-	\$0.00
5         HZ7APADC10PC         SEL HZ7-AP-ADC10-P-SSS-C)         \$813.00         F2         2%         \$796.74         \$0.00         \$	\$0.00 \$
5     HZ7APADC10PC-I     SEL HZ7-AP-ADC10-P-SSS-C)     \$849.59     F2     2%     \$832.60     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADC10PC-K     SEL HZ7-AP-ADC10-P-SSS-C)     \$871.37     F2     2%     \$853.94     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC     SEL HZ7-AP-ADN100-G-SSS-C)     \$4,200.00     F2     2%     \$4,116.00     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-I     SEL HZ7-AP-ADN100-G-SSS-C)     \$4,389.00     F2     2%     \$4,301.22     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     SEL HZ7-AP-ADN100-G-SSS-C)     \$4,501.52     F2     2%     \$4,411.49     \$0.00     \$0.00     \$0.00     \$0.00	\$0.00
5     HZ7APADC10PC-K     SEL HZ7-AP-ADC10-P-SSS-C)     \$871.37     F2     2%     \$853.94     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC     SEL HZ7-AP-ADN100-G-SSS-C)     \$4,200.00     F2     2%     \$4,116.00     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-I     SEL HZ7-AP-ADN100-G-SSS-C)     \$4,389.00     F2     2%     \$4,301.22     \$0.00     \$0.00     \$0.00     \$0.00       5     HZ7APADN100GC-K     SEL HZ7-AP-ADN100-G-SSS-C)     \$4,501.52     F2     2%     \$4,411.49     \$0.00     \$0.00     \$0.00     \$0.00	\$0.00 \$0.00 \$0.00 \$0.00
5 HZ7APADN100GC SEL HZ7-AP-ADN100-G-SSS-C) \$4,200.00 F2 2% \$4,116.00 \$0.	\$0.00 \$
5 HZ7APADN100GC-I SEL HZ7-AP-ADN100-G-SSS-C) \$4,389.00 F2 2% \$4,301.22 \$0.00 \$	\$0.00
	\$0.00 \$
5 H77ADADNIADDC SELH77ADADNIADAD SSS C \	\$0.00
	\$0.00
5 HZ7APADN100PC-I SEL HZ7-AP-ADN100-P-SSS-C) \$5,225.00 F2 2% \$5,120.50 \$0.00 \$	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
5 HZ/APADNI00FC-N SEL HZ/-AP-ADNI100FC-SSS-C)	\$0.00 \$
5 HZ7APADN103GC-I SEL HZ7-AP-ADN10-3G-SSS-C) \$1,158.70 F2 2% \$1,135.53 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APADN103GC-K SEL HZ7-AP-ADN10-3G-SSS-C) \$1,188.40 F2 2% \$1,164.63 \$0.00 \$0.00 \$0.00	\$0.00
5 HZ7APADN103PC SEL HZ7-AP-ADN10-3P-SSS-C) \$1,320.00 F2 2% \$1,293.60 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APADN103PC-I SELHZ7-AP-ADN10-3P-SSS-C) \$1,379.0 F2 2% \$1,351.81 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
5 HZ7APADN103PC-K SEL HZ7-AP-ADN10-3P-SSS-C) \$1,414.76 F2 2% \$1,386.46 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
5 HZ7APADN10GC SEL HZ7-AP-ADN10-G-SSS-C) \$420.00 F2 2% \$411.60 \$0.00 \$0.	\$0.00 \$0.00 \$0.00 \$0.00
5 HZ7APADN10GC-K SEL HZ7-AP-ADN10-G-SSS-C) \$450.15 F2 2% \$441.15 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APADN10PC SEL HZ7-AP-ADN10-P-SSS-C ) \$500.00 F2 2% \$490.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APADN10PC-I SEL HZ7-AP-ADN10-P-SSS-C ) \$522.50 F2 2% \$512.05 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APADN10PC-K SEL HZ7-AP-ADN10-P-SSS-C) \$535.89 F2 2% \$525.17 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
5 HZ7APSTC100GC SEL HZ7AP-STC100-G-SSS-C) \$4,200.00 F2 2% \$4,116.00 \$0.0	\$0.00 \$
5 HZ7APSTC100GC-I SEL HZ7-AP-STC100-G-SSS-C) \$4,389.00 F2 2% \$4,301.22 \$0.00 \$	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
5 HZ/APST01009C SEL HZ/-APST0100C9-SSS-C) \$4,001.92 FZ 2% \$4,411.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APSTC100PC-I SEL HZ7-AP-STC100-P-SSS-C) \$5,225.00 F2 2% \$5,120.50 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APSTC100PC-K SEL HZ7-AP-STC100-P-SSS-C) \$5,358.95 F2 2% \$5,251.77 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APSTC103GC SEL HZ7-AP-STC10-3G-SSS-C) \$1,108.00 F2 2% \$1,086.62 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$
5 HZ7APSTC103GC-I SEL HZ7-AP-STC10-3G-SSS-C) \$1,158.70 F2 2% \$1,135.53 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
5 HZ7APSTC103GC-K SEL HZ7-AP-STC10-3G-SSS-C) \$1,188.40 F2 2% \$1,164.63 \$0.00 \$	\$0.00 \$0.00 \$0.00 \$0.00
91,025,000 12 2,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	φυ.ου φ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZ7APSTC103PC-I	SEL HZ7-AP-STC10-3P-SSS-C )	\$1,379.40	F2	2%	\$1,351.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTC103PC-K	SEL HZ7-AP-STC10-3P-SSS-C )	\$1,414.76		2%	\$1,386.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7APSTC10GC	SEL HZ7-AP-STC10-G-SSS-C )	\$420.00 \$438.90		2% 2%	\$411.60 \$430.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7APSTC10GC-I HZ7APSTC10GC-K	SEL HZ7-AP-STC10-G-SSS-C ) SEL HZ7-AP-STC10-G-SSS-C )	\$450.15		2%	\$430.12 \$441.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTC10GC-K	SEL HZ7-AP-STC10-0-033-C )	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTC10PC-I	SEL HZ7-AP-STC10-P-SSS-C )	\$522.50	F2	2%	\$512.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTC10PC-K	SEL HZ7-AP-STC10-P-SSS-C)	\$535.89		2%	\$525.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN100GC	SEL HZ7-AP-STN100-G-SSS-C)	\$2,625.00	F2	2%	\$2,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN100GC-I	SEL HZ7-AP-STN100-G-SSS-C)	\$2,743.13		2%	\$2,688.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN100GC-K	SEL HZ7-AP-STN100-G-SSS-C)	\$2,813.45		2%	\$2,757.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN100PC	SEL HZ7-AP-STN100-P-SSS-C )	\$3,125.00		2%	\$3,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7APSTN100PC-I HZ7APSTN100PC-K	SEL HZ7-AP-STN100-P-SSS-C ) SEL HZ7-AP-STN100-P-SSS-C )	\$3,265.63 \$3,349.34		2% 2%	\$3,200.32 \$3,282.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7APSTN100FC-K	SEL HZ7-AP-STN100-P-SSS-C ) SEL HZ7-AP-STN10-3G-SSS-C )	\$694.32		2%	\$680.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN103GC-I	SEL HZ7-AP-STN10-3G-SSS-C )	\$725.56	F2	2%	\$711.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN103GC-K	SEL HZ7-AP-STN10-3G-SSS-C )	\$744.16		2%	\$729.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN103PC	SEL HZ7-AP-STN10-3P-SSS-C )	\$826.32	F2	2%	\$809.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN103PC-I	SEL HZ7-AP-STN10-3P-SSS-C)	\$863.50	F2	2%	\$846.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN103PC-K	SEL HZ7-AP-STN10-3P-SSS-C)	\$885.64	F2	2%	\$867.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN10GC	SEL HZ7-AP-STN10-G-SSS-C)	\$263.00		2%	\$257.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN10GC-I	SEL HZ7-AP-STN10-G-SSS-C )	\$274.84		2%	\$269.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7APSTN10GC-K	SEL HZ7-AP-STN10-G-SSS-C )	\$281.88		2%	\$276.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7APSTN10PC HZ7APSTN10PC-I	SEL HZ7-AP-STN10-P-SSS-C ) SEL HZ7-AP-STN10-P-SSS-C )	\$313.00 \$327.09		2% 2%	\$306.74 \$320.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7APSTN10PC-K	SEL HZ7-AP-STN10-P-SSS-C )	\$335.47	F2	2%	\$328.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCGC	SEL HZ7-E100-AERC-G-SSS-C )	\$8,925.00		2%	\$8,746.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCGC-I	SEL HZ7-E100-AERC-G-SSS-C )	\$9,326.63		2%	\$9,140.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCGC-K	SEL HZ7-E100-AERC-G-SSS-C)	\$9,565.72	F2	2%	\$9,374.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCPC	SEL HZ7-E100-AERC-P-SSS-C)	\$10,625.00	F2	2%	\$10,412.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCPC-I	SEL HZ7-E100-AERC-P-SSS-C)	\$11,103.13	F2	2%	\$10,881.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCPC-K	SEL HZ7-E100-AERC-P-SSS-C)	\$11,387.76		2%	\$11,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ER3PC	SEL HZ7-E100-AERC-3P-SSS-C )	\$28,050.00		2%	\$27,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7E100ER3PC-I	SEL HZ7-E100-AERC-3P-SSS-C )	\$29,312.25	F2 F2	2% 2%	\$28,726.01	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	HZ7E100ER3PC-K HZ7E100ERC3C	SEL HZ7-E100-AERC-3P-SSS-C ) SEL HZ7-E100-AERC-3G-SSS-C )	\$30,063.71 \$23,562.00		2%	\$29,462.44 \$23,090.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7E100ERC3C-I	SEL HZ7-E100-AERC-3G-SSS-C )	\$24,622.29		2%	\$24,129.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ERC3C-K	SEL HZ7-E100-AERC-3G-SSS-C )	\$25,253.51	F2	2%	\$24,748.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3GC	SEL HZ7-E10-AERC-3G-SSS-C )	\$2,357.52		2%	\$2,310.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3GC-I	SEL HZ7-E10-AERC-3G-SSS-C )	\$2,463.61	F2	2%	\$2,414.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3GC-K	SEL HZ7-E10-AERC-3G-SSS-C)	\$2,526.76	F2	2%	\$2,476.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3PC	SEL HZ7-E10-AERC-3P-SSS-C)	\$2,806.32		2%	\$2,750.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3PC-I	SEL HZ7-E10-AERC-3P-SSS-C)	\$2,932.60	F2	2%	\$2,873.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7E10AERC3PC-K HZ7E10AERCGC	SEL HZ7-E10-AERC-3P-SSS-C ) SEL HZ7-E10-AERC-G-SSS-C )	\$3,007.78 \$893.00	F2 F2	2% 2%	\$2,947.62 \$875.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7E10AERCGC-I	SEL HZ7-E10-AERC-G-SSS-C )	\$933.19		2%	\$914.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERCGC-K	SEL HZ7-E10-AERC-G-SSS-C )	\$957.11	F2	2%	\$937.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERCPC	SEL HZ7-E10-AERC-P-SSS-C )	\$1,063.00		2%	\$1,041.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERCPC-I	SEL HZ7-E10-AERC-P-SSS-C )	\$1,110.84	F2	2%	\$1,088.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERCPC-K	SEL HZ7-E10-AERC-P-SSS-C )	\$1,139.31	F2	2%	\$1,116.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003GC	SEL HZ7-ENC-100-3G-SSS-C)	\$31,878.00		2%	\$31,240.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003GC-I	SEL HZ7-ENC-100-3G-SSS-C )	\$33,312.51	F2	2%	\$32,646.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003GCV2-K	SEL HZ7-ENC-100-3G-SSS-C )	\$34,166.51	F2	2%	\$33,483.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENC1003PC HZ7ENC1003PC-I	SEL HZ7-ENC-100-3P-SSS-C ) SEL HZ7-ENC-100-3P-SSS-C )	\$37,950.00	F2 F2	2% 2%	\$37,191.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENC1003PC-I	SEL HZ7-ENC-100-3P-SSS-C ) SEL HZ7-ENC-100-3P-SSS-C )	\$39,657.75 \$40,674.43	F2 F2	2%	\$38,864.60 \$39,860.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100GC	SEL HZ7-ENC-100-G-SSS-C )	\$12,075.00	F2	2%	\$11,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100GC-I	SEL HZ7-ENC-100-G-SSS-C )	\$12,618.38		2%	\$12,366.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100GCV2-K	SEL HZ7-ENC-100-G-SSS-C )	\$12,941.86	F2	2%	\$12,683.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100PC	SEL HZ7-ENC-100-P-SSS-C)	\$14,375.00		2%	\$14,087.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100PC-I	SEL HZ7-ENC-100-P-SSS-C)	\$15,021.88		2%	\$14,721.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100PCV2-K	SEL HZ7-ENC-100-P-SSS-C )	\$15,406.98		2%	\$15,098.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103GC	SEL HZ7-ENC-10-3G-SSS-C )	\$3,189.12		2%	\$3,125.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENC103GC-I	SEL HZ7-ENC-10-3G-SSS-C ) SEL HZ7-ENC-10-3G-SSS-C )	\$3,332.63 \$3,418.07	F2 F2	2% 2%	\$3,265.98 \$3,349.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENC103GCV2-K HZ7ENC103PC	SEL HZ7-ENC-10-3G-555-C ) SEL HZ7-ENC-10-3G-555-C )	\$3,796.32		2%	\$3,720.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103PC-I	SEL HZ7-ENC-10-3P-SSS-C )	\$3,967.15	F2	2%	\$3,887.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103PCV2-K	SEL HZ7-ENC-10-3P-SSS-C )	\$4,068.86		2%	\$3,987.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10GC	SEL HZ7-ENC-10-G-SSS-C )	\$1,208.00		2%	\$1,183.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10GC-I	SEL HZ7-ENC-10-G-SSS-C )	\$1,262.36		2%	\$1,237.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10GCV2-K	SEL HZ7-ENC-10-G-SSS-C)	\$1,294.72		2%	\$1,268.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10PC	SEL HZ7-ENC-10-P-SSS-C)	\$1,438.00		2%	\$1,409.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10PC-I	SEL HZ7-ENC-10-P-SSS-C )	\$1,502.71		2%	\$1,472.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10PCV2-K	SEL HZ7-ENC-10-P-SSS-C )	\$1,541.24		2%	\$1,510.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL: HZ7-ENC-250-2M-GSSS-F	\$5,534.47		2%	\$5,423.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		SEL: HZ7-ENC-250-2M-PSSS-F SEL: HZ7-ENC-500-2M-GSSS-F	\$6,588.63 \$11,069.75		2%	\$6,456.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5		SEL: HZ7-ENC-500-2M-GSSS-F SEL: HZ7-ENC-500-2M-PSSS-F	\$11,068.75 \$13,177.08		2% 2%	\$10,847.38 \$12,913.54	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	HZ7ENN1003GC	SEL HZ7-ENN-100-3G-SSS-C )	\$19,404.00		2%	\$19,015.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
•			\$10,10 <i>7</i> .00		-70	ψ.0,0.0.0 <u>2</u>	Ψ3.30	<b>40.00</b>	ψ0.50	ψ0.00	Ψ5.00	ψ0.00

					N <sup>1</sup>	VP LEVEL 1	NVP MAINTENANCE AND WARRANTY UPGRADE NET PR			NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZ7ENN1003GC-I	SEL HZ7-ENN-100-3G-SSS-C)	\$20,277.18	F2	2%	\$19,871.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENN1003GCV2-K HZ7ENN1003PC	SEL HZ7-ENN-100-3G-SSS-C )	\$20,797.01	F2 F2	2% 2%	\$20,381.07	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	HZ7ENN1003PC-I	SEL HZ7-ENN-100-3P-SSS-C ) SEL HZ7-ENN-100-3P-SSS-C )	\$23,100.00 \$24,139.50	F2	2%	\$22,638.00 \$23,656.71	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	HZ7ENN1003PCV2-K	SEL HZ7-ENN-100-3P-SSS-C )	\$24,758.34	F2	2%	\$24,263.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100GC	SEL HZ7-ENN-100-G-SSS-C)	\$7,350.00	F2	2%	\$7,203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100GC-I	SEL HZ7-ENN-100-G-SSS-C )	\$7,680.75	F2	2%	\$7,527.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100GCV2-K	SEL HZ7-ENN-100-G-SSS-C )	\$7,877.66	F2	2%	\$7,720.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENN100PC HZ7ENN100PC-I	SEL HZ7-ENN-100-P-SSS-C) SEL HZ7-ENN-100-P-SSS-C)	\$8,750.00 \$9,143.75	F2 F2	2% 2%	\$8,575.00 \$8,960.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENN100PCV2-K	SEL HZ7-ENN-100-P-SSS-C )	\$9,378.16	F2	2%	\$9,190.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103GC	SEL HZ7-ENN-10-3G-SSS-C )	\$1,940.40	F2	2%	\$1,901.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103GC-I	SEL HZ7-ENN-10-3G-SSS-C )	\$2,027.72	F2	2%	\$1,987.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENN103GCV2-K HZ7ENN103PC	SEL HZ7-ENN-10-3G-SSS-C ) SEL HZ7-ENN-10-3P-SSS-C )	\$2,079.70 \$2,310.00	F2 F2	2% 2%	\$2,038.11 \$2,263.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENN103PC-I	SEL HZ7-ENN-10-31-333-6 )	\$2,413.95	F2	2%	\$2,365.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103PCV2-K	SEL HZ7-ENN-10-3P-SSS-C )	\$2,475.84	F2	2%	\$2,426.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN10GC	SEL HZ7-ENN-10-G-SSS-C )	\$735.00	F2	2%	\$720.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN10GC-I	SEL HZ7-ENN-10-G-SSS-C )	\$768.08 \$797.76	F2	2%	\$752.72	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	HZ7ENN10GCV2-K HZ7ENN10PC	SEL HZ7-ENN-10-G-SSS-C ) SEL HZ7-ENN-10-P-SSS-C )	\$787.76 \$875.00	F2 F2	2% 2%	\$772.00 \$857.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	HZ7ENN10PC-I	SEL HZ7-ENN-10-P-SSS-C )	\$914.38	F2	2%	\$896.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN10PCV2-K	SEL HZ7-ENN-10-P-SSS-C )	\$937.82	F2	2%	\$919.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN1K2MGSSSF	SEL: HZ7-ENN-1K-2M-GSSS-F	\$13,475.00	F2	2%	\$13,205.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENN1K2MPSSSF HZ7ENN2002MGSSSF	SEL: HZ7-ENN-1K-2M-PSSS-F SEL: HZ7-ENN-200-2M-GSSS-F	\$16,041.67 \$2,695.00	F2 F2	2% 2%	\$15,720.84 \$2,641.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENN2002MPSSSF	SEL: HZ7-ENN-200-2M-PSSS-F	\$3,208.33	F2	2%	\$3,144.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN202MGSSSF	SEL: HZ7-ENN-20-2M-GSSS-F	\$269.50	F2	2%	\$264.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN202MPSSSF	SEL: HZ7-ENN-20-2M-PSSS-F	\$320.83	F2	2%	\$314.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN5002MGSSSF	SEL: HZ7-ENN-500-2M-GSSS-F	\$6,737.50	F2	2%	\$6,602.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENN5002MPSSSF HZ7ENNA1003GC	SEL: HZ7-ENN-500-2M-PSSS-F SEL HZ7-ENN-A100-3G-SSS-C )	\$8,020.83 \$15,800.40	F2 F2	2% 2%	\$7,860.41 \$15,484.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENNA1003GC-I	SEL HZ7-ENN-A100-3G-SSS-C )	\$16,511.42	F2	2%	\$16,181.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003GC-K	SEL HZ7-ENN-A100-3G-SSS-C )	\$16,934.71	F2	2%	\$16,596.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003PC	SEL HZ7-ENN-A100-3P-SSS-C)	\$18,810.00	F2	2%	\$18,433.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENNA1003PC-I	SEL HZ7-ENN-A100-3P-SSS-C )	\$19,656.45	F2 F2	2% 2%	\$19,263.32	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	HZ7ENNA1003PC-K HZ7ENNA100GC	SEL HZ7-ENN-A100-3P-SSS-C ) SEL HZ7-ENN-A100-G-SSS-C )	\$20,160.37 \$5,985.00	F2 F2	2%	\$19,757.16 \$5,865.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	HZ7ENNA100GC-I	SEL HZ7-ENN-A100-G-SSS-C )	\$6,254.33	F2	2%	\$6,129.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100GC-K	SEL HZ7-ENN-A100-G-SSS-C )	\$6,414.66	F2	2%	\$6,286.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100PC	SEL HZ7-ENN-A100-P-SSS-C )	\$7,125.00	F2	2%	\$6,982.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENNA100PC-I HZ7ENNA100PC-K	SEL HZ7-ENN-A100-P-SSS-C ) SEL HZ7-ENN-A100-P-SSS-C )	\$7,445.63 \$7,636.50	F2 F2	2% 2%	\$7,296.72 \$7,483.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENNA103GC	SEL HZ7-ENN-A10-3G-SSS-C )	\$1,581.36	F2	2%	\$1,549.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103GC-I	SEL HZ7-ENN-A10-3G-SSS-C )	\$1,652.52	F2	2%	\$1,619.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103GC-K	SEL HZ7-ENN-A10-3G-SSS-C )	\$1,694.88	F2	2%	\$1,660.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103PC HZ7ENNA103PC-I	SEL HZ7-ENN-A10-3P-SSS-C ) SEL HZ7-ENN-A10-3P-SSS-C )	\$1,882.32 \$1,967.02	F2 F2	2% 2%	\$1,844.67 \$1,927.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENNA103PC-K	SEL HZ7-ENN-A10-3P-SSS-C )	\$2,017.45	F2	2%	\$1,977.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GC	SEL HZ7-ENN-A10-G-SSS-C )	\$599.00	F2	2%	\$587.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GC-I	SEL HZ7-ENN-A10-G-SSS-C)	\$625.96	F2	2%	\$613.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENNA10GC-K	SEL HZ7-ENN-A10-G-SSS-C )	\$642.00 \$713.00	F2 F2	2% 2%	\$629.16 \$698.74	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	HZ7ENNA10PC HZ7ENNA10PC-I	SEL HZ7-ENN-A10-P-SSS-C ) SEL HZ7-ENN-A10-P-SSS-C )	\$745.09	F2	2%	\$730.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	HZ7ENNA10PC-K	SEL HZ7-ENN-A10-P-SSS-C )	\$764.19	F2	2%	\$748.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5			\$21,344.40	F2	2%	\$20,917.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNW1003PSSSF	SEL: HZ7-ENN-W100-3P-SSS-F	\$25,410.00	F2	2%	\$24,901.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNW100GSSSF HZ7ENNW100PSSSF	SEL: HZ7-ENN-W100-G-SSS-F SEL: HZ7-ENN-W100-P-SSS-F	\$8,085.00 \$9,625.00	F2 F2	2% 2%	\$7,923.30 \$9,432.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7ENNW103GSSSF	SEL: HZ7-ENN-W10-3G-SSS-F	\$2,134.44	F2	2%	\$2,091.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNW103PSSSF	SEL: HZ7-ENN-W10-3P-SSS-F	\$2,541.00	F2	2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNW10GSSSF	SEL: HZ7-ENN-W10-G-SSS-F	\$808.50	F2	2%	\$792.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7ENNW10PSSSF	SEL: HZ7-ENN-W10-P-SSS-F SEL: HZ7-ENN-WS10-P-SSS-F	\$962.50	F2 F2	2% 2%	\$943.25 \$943.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	HZ7ENNWS10PSSSF HZ7LXC1003GC	SEL HZ7-ENN-WS10-P-555-P SEL HZ7-LXC-100-3G-SSS-C )	\$962.50 \$8,316.00	F2 F2	2%	\$943.25 \$8,149.68	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	HZ7LXC1003GC-I	SEL HZ7-LXC-100-3G-SSS-C )	\$9,147.60	F2	2%	\$8,964.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003GC-K	SEL HZ7-LXC-100-3G-SSS-C)	\$9,068.46	F2	2%	\$8,887.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003PC	SEL HZ7-LXC-100-3P-SSS-C )	\$9,900.00	F2	2%	\$9,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7LXC1003PC-I HZ7LXC1003PC-K	SEL HZ7-LXC-100-3P-SSS-C ) SEL HZ7-LXC-100-3P-SSS-C )	\$10,890.00 \$10,795.79	F2 F2	2% 2%	\$10,672.20 \$10,579.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7LXC100GC	SEL HZ7-LXC-100-3F-333-C ) SEL HZ7-LXC-100-G-SSS-C )	\$3,150.00	F2	2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100GC-I	SEL HZ7-LXC-100-G-SSS-C )	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100GC-K	SEL HZ7-LXC-100-G-SSS-C)	\$3,435.03	F2	2%	\$3,366.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7LXC100PC HZ7LXC100PC-I	SEL HZ7-LXC-100-P-SSS-C )	\$3,750.00	F2 F2	2% 2%	\$3,675.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZ7LXC100PC-I HZ7LXC100PC-K	SEL HZ7-LXC-100-P-SSS-C ) SEL HZ7-LXC-100-P-SSS-C )	\$4,125.00 \$4,089.32	F2 F2	2%	\$4,042.50 \$4,007.53	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	HZ7LXC103GC	SEL HZ7-LXC-10-3G-SSS-C )	\$831.60	F2	2%	\$814.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103GC-I	SEL HZ7-LXC-10-3G-SSS-C)	\$914.76	F2	2%	\$896.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103GC-K	SEL HZ7-LXC-10-3G-SSS-C)	\$906.85	F2	2%	\$888.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZ7LXC103PC	SEL HZ7-LXC-10-3P-SSS-C)	\$990.00	F2	2%	\$970.20		\$0.00	\$0.00		\$0.00	
5	HZ7LXC103PC-I	SEL HZ7-LXC-10-3P-SSS-C )	\$1,089.00	F2	2%	\$1,067.22		\$0.00	\$0.00		\$0.00	
5 5	HZ7LXC103PC-K HZ7LXC10GC	SEL HZ7-LXC-10-3P-SSS-C ) SEL HZ7-LXC-10-G-SSS-C )	\$1,079.58 \$315.00	F2 F2	2% 2%	\$1,057.99 \$308.70		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7LXC10GC-I	SEL HZ7-LXC-10-G-SSS-C )	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00		\$0.00	
5	HZ7LXC10GC-K	SEL HZ7-LXC-10-G-SSS-C )	\$343.50	F2	2%	\$336.63		\$0.00	\$0.00		\$0.00	
5	HZ7LXC10PC	SEL HZ7-LXC-10-P-SSS-C )	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC10PC-I	SEL HZ7-LXC-10-P-SSS-C)	\$412.50	F2	2%	\$404.25		\$0.00	\$0.00		\$0.00	
5	HZ7LXC10PC-K	SEL HZ7-LXC-10-P-SSS-C )	\$408.93	F2	2%	\$400.75		\$0.00	\$0.00		\$0.00	
5	HZ7STA1003GV2-K HZ7STA1003PV2-K	SEL HZ7-STD-A100-3G-SSS-C ) SEL HZ7-STD-A100-3P-SSS-C )	\$11,289.80 \$13,440.25	F2 F2	2% 2%	\$11,064.00 \$13,171.45		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7STD1003FV2-K	SEL HZ7-STD-100-3G-SSS-C )	\$13,860.00	F2	2%	\$13,582.80		\$0.00	\$0.00		\$0.00	
5	HZ7STD1003GC-I	SEL HZ7-STD-100-3G-SSS-C )	\$14,483.70	F2	2%	\$14,194.03		\$0.00	\$0.00		\$0.00	
5	HZ7STD1003GCV2-K	SEL HZ7-STD-100-3G-SSS-C )	\$14,855.00	F2	2%	\$14,557.90	\$0.00	\$0.00	\$0.00		\$0.00	
5	HZ7STD1003PC	SEL HZ7-STD-100-3P-SSS-C)	\$16,500.00	F2	2%	\$16,170.00		\$0.00	\$0.00		\$0.00	
5 5	HZ7STD1003PC-I	SEL HZ7-STD-100-3P-SSS-C )	\$17,242.50	F2 F2	2% 2%	\$16,897.65		\$0.00	\$0.00		\$0.00	
5	HZ7STD1003PCV2-K HZ7STD100GC	SEL HZ7-STD-100-3P-SSS-C ) SEL HZ7-STD-100-G-SSS-C )	\$17,684.53 \$5,250.00	F2 F2	2%	\$17,330.84 \$5,145.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7STD100GC-I	SEL HZ7-STD-100-G-SSS-C )	\$5,486.25	F2	2%	\$5,376.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7STD100GCV2-K	SEL HZ7-STD-100-G-SSS-C)	\$5,626.90	F2	2%	\$5,514.36		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7STD100PC	SEL HZ7-STD-100-P-SSS-C)	\$6,250.00	F2	2%	\$6,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD100PC-I	SEL HZ7-STD-100-P-SSS-C)	\$6,531.25	F2	2%	\$6,400.63		\$0.00	\$0.00		\$0.00	
5	HZ7STD100PCV2-K	SEL HZ7-STD-100-P-SSS-C)	\$6,698.69	F2	2%	\$6,564.72		\$0.00	\$0.00		\$0.00	
5	HZ7STD103GC	SEL HZ7-STD-10-3G-SSS-C )	\$1,386.00	F2	2%	\$1,358.28		\$0.00	\$0.00		\$0.00	
5 5	HZ7STD103GC-I HZ7STD103GCV2-K	SEL HZ7-STD-10-3G-SSS-C ) SEL HZ7-STD-10-3G-SSS-C )	\$1,448.37 \$1,485.50	F2 F2	2% 2%	\$1,419.40 \$1,455.79		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7STD103CCVZ-R	SEL HZ7-STD-10-39-SSS-C )	\$1,650.00	F2	2%	\$1,617.00		\$0.00	\$0.00		\$0.00	
5	HZ7STD103PC-I	SEL HZ7-STD-10-3P-SSS-C )	\$1,724.25	F2	2%	\$1,689.77		\$0.00	\$0.00		\$0.00	
5	HZ7STD103PCV2-K	SEL HZ7-STD-10-3P-SSS-C )	\$1,768.46	F2	2%	\$1,733.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD10GC	SEL HZ7-STD-10-G-SSS-C )	\$525.00	F2	2%	\$514.50		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7STD10GC-I	SEL HZ7-STD-10-G-SSS-C )	\$548.63	F2	2%	\$537.66		\$0.00	\$0.00		\$0.00	
5 5	HZ7STD10GCV2-K HZ7STD10PC	SEL HZ7-STD-10-G-SSS-C ) SEL HZ7-STD-10-P-SSS-C )	\$562.69 \$625.00	F2 F2	2% 2%	\$551.44 \$612.50		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7STD10PC-I	SEL HZ7-STD-10-1-333-C )	\$653.13	F2	2%	\$640.07	\$0.00	\$0.00	\$0.00		\$0.00	
5	HZ7STD10PCV2-K	SEL HZ7-STD-10-P-SSS-C )	\$669.87	F2	2%	\$656.47	\$0.00	\$0.00	\$0.00		\$0.00	
5	HZ7STDA1003GC	SEL HZ7-STD-A100-3G-SSS-C )	\$10,533.60	F2	2%	\$10,322.93		\$0.00	\$0.00		\$0.00	
5	HZ7STDA1003GC-I	SEL HZ7-STD-A100-3G-SSS-C)	\$11,007.61	F2	2%	\$10,787.46		\$0.00	\$0.00		\$0.00	
5	HZ7STDA1003PC	SEL HZ7-STD-A100-3P-SSS-C )	\$12,540.00	F2	2%	\$12,289.20		\$0.00	\$0.00		\$0.00	
5 5	HZ7STDA1003PC-I HZ7STDA100GC	SEL HZ7-STD-A100-3P-SSS-C ) SEL HZ7-STD-A100-G-SSS-C )	\$13,104.30 \$3,990.00	F2 F2	2% 2%	\$12,842.21 \$3,910.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7STDA100GC HZ7STDA100GC-I	SEL HZ7-STD-A100-G-SSS-C ) SEL HZ7-STD-A100-G-SSS-C )	\$4,169.55	F2	2%	\$4,086.16		\$0.00	\$0.00		\$0.00	
5	HZ7STDA100GCV2-K	SEL HZ7-STD-A100-G-SSS-C )	\$4,276.44	F2	2%	\$4,190.91	\$0.00	\$0.00	\$0.00		\$0.00	
5	HZ7STDA100PC	SEL HZ7-STD-A100-P-SSS-C )	\$4,750.00	F2	2%	\$4,655.00	\$0.00	\$0.00	\$0.00		\$0.00	
5	HZ7STDA100PC-I	SEL HZ7-STD-A100-P-SSS-C )	\$4,963.75	F2	2%	\$4,864.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7STDA100PCV2-K	SEL HZ7-STD-A100-P-SSS-C )	\$5,091.01	F2	2%	\$4,989.19		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HZ7STDA103GC HZ7STDA103GC-I	SEL HZ7-STD-A10-3G-SSS-C ) SEL HZ7-STD-A10-3G-SSS-C )	\$1,053.36 \$1,100.76	F2 F2	2% 2%	\$1,032.29 \$1,078.74		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7STDA103GC-I	SEL HZ7-STD-A10-3G-SSS-C ) SEL HZ7-STD-A10-3G-SSS-C )	\$1,128.98	F2	2%	\$1,076.74		\$0.00	\$0.00		\$0.00	
5	HZ7STDA103PC	SEL HZ7-STD-A10-3P-SSS-C )	\$1,254.00	F2	2%	\$1,228.92		\$0.00	\$0.00		\$0.00	
5	HZ7STDA103PC-I	SEL HZ7-STD-A10-3P-SSS-C )	\$1,310.43	F2	2%	\$1,284.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA103PCV2-K	SEL HZ7-STD-A10-3P-SSS-C )	\$1,344.02	F2	2%	\$1,317.14		\$0.00	\$0.00		\$0.00	
5	HZ7STDA10GC	SEL HZ7-STD-A10-G-SSS-C )	\$399.00	F2	2%	\$391.02		\$0.00	\$0.00		\$0.00	
5 5	HZ7STDA10GC-I HZ7STDA10GCV2-K	SEL HZ7-STD-A10-G-SSS-C ) SEL HZ7-STD-A10-G-SSS-C )	\$416.96 \$427.64	F2 F2	2% 2%	\$408.62 \$419.09		\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZ7STDA10GCV2-K	SEL HZ7-STD-A10-G-333-C ) SEL HZ7-STD-A10-P-SSS-C )	\$475.00	F2	2%	\$465.50		\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ7STDA10PC-I	SEL HZ7-STD-A10-P-SSS-C )	\$496.38	F2	2%	\$486.45		\$0.00	\$0.00		\$0.00	
5	HZ7STDA10PCV2-K	SEL HZ7-STD-A10-P-SSS-C )	\$509.10	F2	2%	\$498.92		\$0.00	\$0.00		\$0.00	
5	HZFLX103GC	SEL HZ-FLX-10-3G-SSS-C)	\$1,386.00	F2	2%	\$1,358.28		\$0.00	\$0.00		\$0.00	
5	HZFLX103GC-I	SEL HZ-FLX-10-3G-SSS-C )	\$1,448.37	F2	2%	\$1,419.40		\$0.00	\$0.00		\$0.00	
5	HZFLX103GCV2-K	SEL HZ-FLX-10-3G-SSS-C )	\$1,485.50	F2	2%	\$1,455.79		\$0.00	\$0.00		\$0.00	
5 5	HZFLX103PC HZFLX103PC-I	SEL HZ-FLX-10-3P-SSS-C ) SEL HZ-FLX-10-3P-SSS-C )	\$1,650.00 \$1,724.25	F2 F2	2% 2%	\$1,617.00 \$1,689.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
5	HZFLX103PCV2-K	SEL HZ-FLX-10-3P-SSS-C )	\$1,768.46	F2	2%	\$1,733.09		\$0.00	\$0.00		\$0.00	
5	HZFLX10GC	SEL HZ-FLX-10-G-SSS-C )	\$525.00	F2	2%	\$514.50	\$0.00	\$0.00	\$0.00		\$0.00	
5	HZFLX10GC-I	SEL HZ-FLX-10-G-SSS-C )	\$548.63	F2	2%	\$537.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10GCV2-K	SEL HZ-FLX-10-G-SSS-C )	\$562.69	F2	2%	\$551.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10PC	SEL HZ-FLX-10-P-SSS-C )	\$625.00	F2	2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	HZFLX10PC-I HZFLX10PCV2-K	SEL HZ-FLX-10-P-SSS-C ) SEL HZ-FLX-10-P-SSS-C )	\$653.13 \$669.87	F2 F2	2% 2%	\$640.07 \$656.47		\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	
5	HZFLX10PCV2-K HZFLX13GC	SEL HZ-FLX-10-P-SSS-C ) SEL HZ-FLX-1-3G-SSS-C )	\$669.87 \$137.28	F2 F2	2% 2%	\$656.47 \$134.53	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00	
5	HZFLX13GC-I	SEL HZ-FLX-1-3G-3S3-C ) SEL HZ-FLX-1-3G-SSS-C )	\$143.46	F2	2%	\$134.53 \$140.59		\$0.00	\$0.00			
5	HZFLX13GC-K	SEL HZ-FLX-1-3G-SSS-C )	\$147.13	F2	2%	\$144.19		\$0.00	\$0.00			
5	HZFLX13PC	SEL HZ-FLX-1-3P-SSS-C)	\$166.32	F2	2%	\$162.99		\$0.00	\$0.00			
5	HZFLX13PC-I	SEL HZ-FLX-1-3P-SSS-C )	\$173.80	F2	2%	\$170.32		\$0.00	\$0.00			
5	HZFLX13PC-K	SEL HZ-FLX-1-3P-SSS-C)	\$178.26	F2	2%	\$174.69		\$0.00				
5 5	HZFLX1GC HZFLX1GC-I	SEL HZ-FLX-1-G-SSS-C ) SEL HZ-FLX-1-G-SSS-C )	\$52.00 \$54.34	F2 F2	2% 2%	\$50.96 \$53.25		\$0.00				
5	HZFLX1GC-I HZFLX1GC-K	SEL HZ-FLX-1-G-SSS-C ) SEL HZ-FLX-1-G-SSS-C )	\$54.34 \$55.73	F2 F2	2% 2%	\$53.25 \$54.62		\$0.00 \$0.00				
5	HZFLX1PC	SEL HZ-FLX-1-0-0303-C )	\$63.00	F2	2%	\$61.74		\$0.00				
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					N'	VP LEVEL 1	NVP MAINTENANCE AND WARRANTY UPGRADE NET PRI				NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZFLX1PC-I	SEL HZ-FLX-1-P-SSS-C )	\$65.84	F2	2%	\$64.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	HZFLX1PC-K HZFLXAD103GC	SEL HZ-FLX-1-P-SSS-C )	\$67.52 \$831.60	F2 F2	2% 2%	\$66.17 \$814.97	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	HZFLXAD103GC-I	SEL HZ-FLX-AD10-3G-SSS-C ) SEL HZ-FLX-AD10-3G-SSS-C )	\$869.02	F2	2%	\$851.64	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	HZFLXAD103GCV2-K	SEL HZ-FLX-AD10-3G-SSS-C )	\$891.30	F2	2%	\$873.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103PC	SEL HZ-FLX-AD10-3P-SSS-C )	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103PC-I	SEL HZ-FLX-AD10-3P-SSS-C )	\$1,034.55	F2	2%	\$1,013.86	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	HZFLXAD103PCV2-K	SEL HZ-FLX-AD10-3P-SSS-C )	\$1,061.07	F2	2%	\$1,039.85	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	HZFLXAD10GC HZFLXAD10GC-I	SEL HZ-FLX-AD10-G-SSS-C ) SEL HZ-FLX-AD10-G-SSS-C )	\$315.00 \$329.18	F2 F2	2% 2%	\$308.70 \$322.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	HZFLXAD10GCV2-K	SEL HZ-FLX-AD10-G-SSS-C )	\$337.61	F2	2%	\$330.86	\$0.00	\$0.00		\$0.00	\$0.00	
5	HZFLXAD10PC	SEL HZ-FLX-AD10-P-SSS-C )	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	HZFLXAD10PC-I	SEL HZ-FLX-AD10-P-SSS-C )	\$391.88	F2	2%	\$384.04	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	HZFLXAD10PCV2-K	SEL HZ-FLX-AD10-P-SSS-C ) SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$401.92	F2 F2	2% 2%	\$393.88 \$269.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	ICX6430-SVL-4OS1 ICX6430-SVL-4OS2	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 46P	\$275.00 \$523.00	F2	2%	\$512.54	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5	ICX6430-SVL-4OS3	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$756.00	F2	2%	\$740.88	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4OS4	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$1,008.00	F2	2%	\$987.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4OS5	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$1,260.00	F2	2%	\$1,234.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	ICX6430-SVL-4P-1 ICX6430-SVL-4P-2	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$220.00	F2 F2	2% 2%	\$215.60 \$409.64	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4P-3	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$418.00 \$605.00	F2	2%	\$592.90	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX6430-SVL-4P-4	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$807.00	F2	2%	\$790.86	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4P-5	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$1,008.00	F2	2%	\$987.84	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDO1	SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$165.00	F2	2%	\$161.70	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ICX6430-SVL-NDO2 ICX6430-SVL-NDO3	SEL ESS. NBD O/S SPPT 6430 24P & 48P SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$314.00	F2 F2	2% 2%	\$307.72 \$444.92	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	ICX6430-SVL-NDO3	SEL ESS. NBD 0/3 SPFT 6430 24P & 48P SEL ESS. NBD 0/S SPPT 6430 24P & 48P	\$454.00 \$605.00	F2	2%	\$592.90	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX6430-SVL-NDO5	SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$756.00	F2	2%	\$740.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP1	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$110.00	F2	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP2	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$209.00	F2	2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP3 ICX6430-SVL-NDP4	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$303.00	F2	2%	\$296.94	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	ICX6430-SVL-NDP4	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$403.00 \$504.00	F2 F2	2% 2%	\$394.94 \$493.92	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX6430-SVL-RMT1	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$85.00	F2	2%	\$83.30	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX6430-SVL-RMT2	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX6430-SVL-RMT3	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$234.00	F2	2%	\$229.32	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ICX6430-SVL-RMT4	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$312.00 \$390.00	F2 F2	2% 2%	\$305.76 \$382.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX6430-SVL-RMT5 ICX7250-SVL4OS-1	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$440.00	F2	2%	\$431.20	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7250-SVL4OS-2	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$836.00	F2	2%	\$819.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250-SVL4OS-3	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$1,210.00	F2	2%	\$1,185.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250-SVL4OS-4	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$1,613.00	F2	2%	\$1,580.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ICX7250-SVL4OS-5 ICX7250-SVL-4P-1	SEL-ESSN 4HR O/S, 7250 24p & 48p SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$2,017.00 \$350.00	F2 F2	2% 2%	\$1,976.66 \$343.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7250-SVL-4P-2	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$665.00	F2	2%	\$651.70	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250-SVL-4P-3	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$963.00	F2	2%	\$943.74	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250-SVL-4P-4	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$1,283.00	F2	2%	\$1,257.34	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	ICX7250-SVL-4P-5 ICX7250-SVLNDO-1	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$1,604.00 \$265.00	F2 F2	2% 2%	\$1,571.92 \$259.70	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7250-SVLNDO-1	SEL-ESSN NBD ONSITE, 7250 24p&48p SEL-ESSN NBD ONSITE, 7250 24p&48p	\$265.00 \$504.00	F2 F2	2%	\$493.92	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7250-SVLNDO-3	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$729.00	F2	2%	\$714.42	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7250-SVLNDO-4	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$972.00	F2	2%	\$952.56	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7250-SVLNDO-5	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$1,215.00	F2	2%	\$1,190.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ICX7250-SVLNDP-1 ICX7250-SVLNDP-2	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$175.00 \$333.00	F2 F2	2% 2%	\$171.50 \$326.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7250-SVLNDP-3	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$481.00	F2	2%	\$471.38	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDP-4	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$642.00	F2	2%	\$629.16	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDP-5	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$802.00	F2	2%	\$785.96	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7250-SVLRMT-1	SEL-ESSN REMOTE, 7250 24p&48p	\$130.00	F2	2%	\$127.40	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ICX7250-SVLRMT-2 ICX7250-SVLRMT-3	SEL-ESSN REMOTE, 7250 24p&48p SEL-ESSN REMOTE, 7250 24p&48p	\$247.00 \$358.00	F2 F2	2% 2%	\$242.06 \$350.84	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	ICX7250-SVLRMT-4	SEL-ESSN REMOTE, 7250 24p848p	\$477.00	F2	2%	\$467.46	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7250-SVLRMT-5	SEL-ESSN REMOTE, 7250 24p&48p	\$596.00	F2	2%	\$584.08	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250SVLSECUP1	SEL-SECURE UPLIFT 7250 24p&48p	\$150.00	F2	2%	\$147.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ICX7250SVLSECUP2	SEL-SECURE UPLIFT, 7250 24p&48p	\$285.00	F2	2%	\$279.30	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	ICX7250SVLSECUP3 ICX7250SVLSECUP4	SEL-SECURE UPLIFT, 7250 24p&48p SEL-SECURE UPLIFT, 7250 24p&48p	\$413.00 \$550.00	F2 F2	2% 2%	\$404.74 \$539.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7250SVLSECUP4	SEL-SECURE UPLIFT, 7250 24p&46p SEL-SECURE UPLIFT, 7250 24p&48p	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7450-SVL4OS-1	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$940.00	F2	2%	\$921.20	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7450-SVL4OS-2	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$1,786.00	F2	2%	\$1,750.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7450-SVL4OS-3	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$2,585.00	F2	2%	\$2,533.30	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ICX7450-SVL4OS-4 ICX7450-SVL4OS-5	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$3,447.00 \$4,308.00	F2 F2	2% 2%	\$3,378.06 \$4,221.84	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	ICX7450-SVL4OS-5	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$4,308.00 \$750.00	F2 F2	2%	\$4,221.64 \$735.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7450-SVL-4P-2	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$1,425.00	F2	2%	\$1,396.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	ICX7450-SVL-4P-3	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$2,063.00	F2	2%	\$2,021.74	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	ICX7450-SVL-4P-4	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$2,750.00	F2 F2	2% 2%	\$2,695.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00	
υ	ICX7450-SVL-4P-5	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$3,438.00	ГZ	∠ 70	\$3,369.24	\$0.00	\$0.00	\$0.00	φ0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ICX7450-SVLNDO-1	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$565.00	F2	2%	\$553.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ICX7450-SVLNDO-2 ICX7450-SVLNDO-3	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$1,074.00		2% 2%	\$1,052.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ICX7450-SVLNDO-3	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$1,554.00 \$2,072.00		2%	\$1,522.92 \$2,030.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDO-5	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-1	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-2	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$713.00	F2	2%	\$698.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-3	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$1,031.00		2%	\$1,010.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-4	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$1,375.00		2% 2%	\$1,347.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	ICX7450-SVLNDP-5 ICX7450-SVLRMT-1	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$1,719.00 \$280.00		2%	\$1,684.62 \$274.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7450-SVLRMT-2	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$532.00		2%	\$521.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7450-SVLRMT-3	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$770.00	F2	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRMT-4	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$1,027.00		2%	\$1,006.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7450-SVLRMT-5	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$1,283.00	F2 F2	2%	\$1,257.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ICX7450SVLSECUP1 ICX7450SVLSECUP2	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	\$150.00 \$285.00	F2 F2	2% 2%	\$147.00 \$279.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7450SVLSECUP3	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450SVLSECUP4	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450SVLSECUP5	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4OS-1	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$3,125.00		2%	\$3,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4OS-2	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$5,938.00		2%	\$5,819.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ICX7750-SVL4OS-3 ICX7750-SVL4OS-4	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$8,594.00 \$11,458.00	F2 F2	2% 2%	\$8,422.12 \$11,228.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7750-SVL4OS-5	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$14,323.00		2%	\$14,036.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL-4P-1	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$2,500.00		2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750-SVL-4P-2	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$4,750.00		2%	\$4,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750-SVL-4P-3	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$6,875.00		2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750-SVL-4P-4	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$9,167.00	F2	2%	\$8,983.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ICX7750-SVL-4P-5 ICX7750-SVLNDO-1	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$11,458.00 \$1,875.00	F2 F2	2% 2%	\$11,228.84 \$1,837.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7750-SVLNDO-2	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,826Q	\$3,563.00	F2	2%	\$3,491.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-3	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$5,156.00		2%	\$5,052.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-4	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$6,875.00		2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-5	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$8,594.00		2%	\$8,422.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ICX7750-SVLNDP-1	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,826Q	\$1,250.00		2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDP-2 ICX7750-SVLNDP-3	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	\$2,375.00 \$3,438.00		2% 2%	\$2,327.50 \$3,369.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ICX7750-SVLNDP-4	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,826Q	\$4,583.00		2%	\$4,491.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750-SVLNDP-5	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	\$5,729.00	F2	2%	\$5,614.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750-SVLRMT-1	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$940.00	F2	2%	\$921.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRMT-2	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$1,786.00	F2	2%	\$1,750.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ICX7750-SVLRMT-3 ICX7750-SVLRMT-4	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$2,585.00 \$3,447.00	F2 F2	2% 2%	\$2,533.30 \$3,378.06	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ICX7750-SVLRMT-4 ICX7750-SVLRMT-5	SEL-ESS REM SUPP, 7750 46F, 46C, & 26Q SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$3,447.00	F2 F2	2%	\$3,376.06 \$4,221.84	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750SVLSECUP1	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750SVLSECUP2	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$950.00		2%	\$931.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750SVLSECUP3	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$1,375.00		2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ICX7750SVLSECUP4	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$1,833.00		2%	\$1,796.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ICX7750SVLSECUP5 IDAPR-1P	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q SEL 1 DatAdvantage Pb/Collector 50SL	\$2,292.00 \$9,635.00		2% 2%	\$2,246.16 \$9,442.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IGL-0031PM1E	SEL EyeGlass DR 1 Cluster Lic Maint 1yr	\$599.00		2%	\$587.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IGL-0031PM3E	SEL EyeGlass DR 1 Cluster Lic Maint 3yr	\$1,798.00		2%	\$1,762.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IGL-0031PM5E	SEL EyeGlass DR 1 Cluster Lic Maint 5yr	\$2,996.00		2%	\$2,936.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-CA-010	SEL Eyeglass Isilon Probe-Basic 1yrM	\$274.00	F2	2%	\$268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-CA-011	SEL Eyeglass Isilon Probe-Basic 3yrM	\$824.00	F2	2%	\$807.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IGL-CA-013 IGL-CA-014	SEL Eyeglass Vblock Probe-Basic 1yrM SEL Eyeglass Vblock Probe-Basic 3yrM	\$539.00 \$1,618.00	F2 F2	2% 2%	\$528.22 \$1,585.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IGLS-TRAIN-1	SEL IGLS ILT DR Plan Cfg Execute Monitor	\$6,862.00		2%	\$6,724.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IMPL-M3000-1	SELECT DISTANCE EXT IMPL SERVICE; M300-1	\$8,100.00		2%	\$7,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-0-10	SEL IOMART BAAS 1Y 0-10	\$3,106.00		2%	\$3,043.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-1001+	SEL IOMART BAAS 1Y 1001+	\$1,412.00		2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-11-50	SEL IOMART BAAS 1Y 11-50	\$2,965.00		2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-BS1Y-151-250 IOM-BS1Y-251-400	SEL IOMART BAAS 1Y 151-250 SEL IOMART BAAS 1Y 251-400	\$2,541.00		2%	\$2,490.18	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	IOM-BS1Y-401-600	SEL IOMART BAAS 1Y 201-400 SEL IOMART BAAS 1Y 401-600	\$2,259.00 \$1,835.00		2% 2%	\$2,213.82 \$1,798.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-BS1Y-51-150	SEL IOMART BAAS 1Y 51-150	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-601-1K	SEL IOMART BAAS 1Y 601-1000	\$1,694.00		2%	\$1,660.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IOM-BS2Y-0-10	SEL IOMART BAAS 2Y 0-10	\$5,591.00		2%	\$5,479.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IOM-BS2Y-1001+	SEL IOMART BAAS 2Y 1001+	\$2,541.00		2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IOM-BS2Y-11-50	SEL IOMART BAAS 2Y 11-50	\$5,336.00		2%	\$5,229.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	IOM-BS2Y-151-250 IOM-BS2Y-251-400	SEL IOMART BAAS 2Y 151-250 SEL IOMART BAAS 2Y 251-400	\$4,574.00 \$4,066.00		2% 2%	\$4,482.52 \$3,984.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	IOM-BS2Y-401-600	SEL IOMART BAAS 2Y 401-600	\$3,304.00		2%	\$3,237.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IOM-BS2Y-51-150	SEL IOMART BAAS 2Y 51-150	\$5,082.00		2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IOM-BS2Y-601-1K	SEL IOMART BAAS 2Y 601-1000	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-0-10	SEL IOMART BAAS 3Y 0-10	\$7,920.00		2%	\$7,761.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	IOM-BS3Y-1001+	SEL IOMART BAAS 3Y 1001+	\$3,600.00		2%	\$3,528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
э	IOM-BS3Y-11-50	SEL IOMART BAAS 3Y 11-50	\$7,560.00	rZ	2%	\$7,408.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	IOM-BS3Y-151-250	SEL IOMART BAAS 3Y 151-250	\$6,480.00	F2	2%	\$6,350.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-BS3Y-251-400 IOM-BS3Y-401-600	SEL IOMART BAAS 3Y 251-400 SEL IOMART BAAS 3Y 401-600	\$5,760.00 \$4,680.00	F2 F2	2% 2%	\$5,644.80 \$4,586.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-BS3Y-51-150	SEL IOMART BAAS 3Y 51-150	\$7,200.00	F2	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-601-1K	SEL IOMART BAAS 3Y 601-1000	\$4,320.00	F2	2%	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-0-10	SEL IOMART MTC 1Y 0-10	\$1,900.00	F2	2%	\$1,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-M-1Y-1001+ IOM-M-1Y-11-50	SEL IOMART MTC 1Y 1001+ SEL IOMART MTC 1Y 11-50	\$400.00 \$1,800.00	F2 F2	2% 2%	\$392.00 \$1,764.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-M-1Y-151-250	SEL IOMART MTC 1Y 151-250	\$1,600.00		2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-251-400	SEL IOMART MTC 1Y 251-400	\$1,500.00	F2	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-401-600	SEL IOMART MTC 1Y 401-600	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-M-1Y-51-150 IOM-M-1Y-601-1K	SEL IOMART MTC 1Y 51-150 SEL IOMART MTC 1Y 601-1000	\$1,700.00 \$600.00	F2 F2	2% 2%	\$1,666.00 \$588.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-M-2Y-0-10	SEL IOMART MTC 2Y 0-10	\$3,230.00	F2	2%	\$3,165.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-1001+	SEL IOMART MTC 2Y 1001+	\$680.00	F2	2%	\$666.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-M-2Y-11-50 IOM-M-2Y-151-250	SEL IOMART MTC 2Y 11-50 SEL IOMART MTC 2Y 151-250	\$3,060.00 \$2,720.00	F2 F2	2% 2%	\$2,998.80 \$2,665.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-M-2Y-251-400	SEL IOMART MTC 21 131-230 SEL IOMART MTC 2Y 251-400	\$2,550.00	F2	2%	\$2,499.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-401-600	SEL IOMART MTC 2Y 401-600	\$1,700.00	F2	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-51-150	SEL IOMART MTC 2Y 51-150	\$2,890.00	F2	2%	\$2,832.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-M-2Y-601-1K IOM-M-3Y-0-10	SEL IOMART MTC 2Y 601-1000 SEL IOMART MTC 3Y 0-10	\$1,020.00 \$4,560.00	F2 F2	2% 2%	\$999.60 \$4,468.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-M-3Y-1001+	SEL IOMART MTC 3Y 10-10 SEL IOMART MTC 3Y 1001+	\$960.00	F2	2%	\$940.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-11-50	SEL IOMART MTC 3Y 11-50	\$4,320.00	F2	2%	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-151-250	SEL IOMART MTC 3Y 151-250	\$3,840.00	F2	2%	\$3,763.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-M-3Y-251-400 IOM-M-3Y-401-600	SEL IOMART MTC 3Y 251-400 SEL IOMART MTC 3Y 401-600	\$3,600.00 \$2,400.00	F2 F2	2% 2%	\$3,528.00 \$2,352.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-M-3Y-51-150	SEL IOMART MTC 37 401-000	\$4,080.00	F2	2%	\$3,998.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-601-1K	SEL IOMART MTC 3Y 601-1000	\$1,440.00	F2	2%	\$1,411.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-PS-4HR	SEL IOMART PS 4HR BLOCK	\$2,142.86	F2	2%	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-PS-INST-BLK IOM-SET1Y-001	SEL IOMART INSTALLATION PER DEVICE SEL IOMART Setup (one time) Set/1Y-001	\$2,857.14 \$82,353.00	F2 F2	2% 2%	\$2,800.00 \$80,705.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IOM-SET2Y-002	SEL IOMART Setup (one time) Set/2Y-002	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-SET3Y-003	SEL IOMART Setup (one time) Set/3Y-003	\$24,706.00	F2	2%	\$24,211.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-WL1Y-001	SEL IOM White Label (one time) WL/1Y-001	\$82,353.00	F2	2%	\$80,705.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IOM-WL2Y-002 IOM-WL3Y-003	SEL IOM White Label (one time) WL/2Y-002 SEL IOM White Label (one time) WL/3Y-003	\$41,176.00 \$24,706.00	F2 F2	2% 2%	\$40,352.48 \$24,211.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IPRS-1D	SEL 1Day Pro Ser(not to include expen)	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPTC-1D	SEL 1Day DA Tra (not to include expen)	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1000-AN IT-P-E-1000-AP	SEL Splunk ITSI E Sup Bucket \$1000	\$1,000.00	F2 F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IT-P-E-1000-AP	SEL Splunk ITSI E Sup Bucket \$1000 SEL Splunk ITSI E Sup Bucket \$1000	\$1,000.00 \$1,000.00	F2 F2	2% 2%	\$980.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IT-P-E-1000-US	SEL Splunk ITSI E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-100-AN	SEL Splunk ITSI E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IT-P-E-100-AP IT-P-E-100-EM	SEL Splunk ITSI E Sup Bucket \$100 SEL Splunk ITSI E Sup Bucket \$100	\$100.00 \$100.00	F2 F2	2% 2%	\$98.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IT-P-E-100-EW	SEL Splunk ITSI E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1-AN	SEL Splunk ITSI E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1-AP	SEL Splunk ITSI E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IT-P-E-1-EM IT-P-E-1-US	SEL Splunk ITSI E Sup Bucket \$1 SEL Splunk ITSI E Sup Bucket \$1	\$1.00 \$1.00	F2 F2	2% 2%	\$0.98 \$0.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IT-P-G-1000-AN	SEL Splunk ITSI G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1000-AP	SEL Splunk ITSI G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1000-EM	SEL Splunk ITSI G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IT-P-G-1000-US IT-P-G-100-AN	SEL Splunk ITSI G Sup Bucket \$1000 SEL Splunk ITSI G Sup Bucket \$100	\$1,000.00 \$100.00	F2 F2	2% 2%	\$980.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IT-P-G-100-AP	SEL Splunk ITSI G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-100-EM	SEL Splunk ITSI G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-100-US IT-P-G-1-AN	SEL Splunk ITSI G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	IT-P-G-1-AN	SEL Splunk ITSI G Sup Bucket \$1 SEL Splunk ITSI G Sup Bucket \$1	\$1.00 \$1.00	F2 F2	2% 2%	\$0.98 \$0.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IT-P-G-1-EM	SEL Splunk ITSI G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1-US	SEL Splunk ITSI G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-CAA-CAP2100 M-CAA-CAP4100	SEL CASCADE ANALYT SUPPORT STD PROFILER SEL CASCADE ANALYT SUPPORT ENT PROFILER	\$7,059.00 \$12,353.00	F2 F2	2% 2%	\$6,917.82 \$12,105.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-CAS-VE	SELECT SPT CASCADE VIRTUAL SENSOR	\$113.00	F2	2%	\$12,103.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-1	SELECT Support 10 pack CMC Lic (0-4)	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-2	SELECT Support 10 pack CMC Lic (5-19)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-CMC-H-10-3 M-CMC-H-10-4	SELECT Support 10 pack CMC Lic (20-44) SELECT Support 10 pack CMC Lic (45-94)	\$212.00 \$159.00	F2 F2	2% 2%	\$207.76 \$155.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-CMC-H-10-4 M-CMC-H-10-5	SELECT Support 10 pack CMC Lic (45-94) SELECT Support 10 pack CMC Lic (95-194)	\$132.00	F2 F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-6	SELECT Support 10 pack CMC Lic (195+)	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-1	SELECT SPT 10 pack CMC-VE Lic (0-9)	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-CMC-S-10-2 M-CMC-S-10-3	SELECT SPT 10 pack CMC-VE Lic (10-24) SELECT SPT 10 pack CMC-VE Lic (25-49)	\$353.00 \$212.00	F2 F2	2% 2%	\$345.94 \$207.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-CMC-S-10-3 M-CMC-S-10-4	SELECT SPT 10 pack CMC-VE Lic (25-49) SELECT SPT 10 pack CMC-VE Lic (50-99)	\$212.00 \$159.00	F2 F2	2% 2%	\$207.76 \$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-5	SELECT SPT 10 pack CMC-VE Lic 100-199	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-6	SELECT SPT 10 pack CMC-VE Lic (200+)	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-VE	SELECT SPT CMC-VE (Single Instance)	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-CMC-VE-INST	SEL SUPPORT VIRTUAL CMC LICENSE	\$265.00		2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNCLICU1-1	SEL Sup SteelCentPcktAnlyzConcLic1 (1-4)	\$791.00		2%	\$775.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-CSKCNCLICU1-2 M-CSKCNCLICU1-3	SEL Sup SteelCentPcktAnlyzConcLic1 (5-9) SEL SupSteelCentPackAnalyzCncLic1(10-24)	\$635.00 \$508.00		2% 2%	\$622.30 \$497.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-CSKCNCLICU1-4	SEL SupSteelCentPktAnlyzr1CncLic25-99999	\$438.00		2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR1	SEL Support Pilot Concurrent User 1-4	\$791.00		2%	\$775.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR2	SEL Support Pilot Concurrent User 5-9	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR3	SEL Support Pilot Concurrent User 10-24	\$508.00		2%	\$497.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR4	SEL Support Pilot Concurrent User 25+	\$438.00		2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-CSP-LICUSR1 M-CSP-LICUSR2	SEL SUPPORT CASCADE PILOT 1 USER 1-2 SEL SUPPORT CASCADE PILOT 1 USER 3-4	\$528.00 \$511.00		2% 2%	\$517.44 \$500.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-CSP-LICUSR3	SEL SUPPORT CASCADE PILOT 1 USER 3-4 SEL SUPPORT CASCADE PILOT 1 USER 5-9	\$421.00		2%	\$412.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR4	SEL SUPPORT CASCADE PILOT 1 USER 10-24	\$400.00		2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR5	SEL SUPPORT CASCADE PILOT 1 USER 25-49	\$380.00		2%	\$372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR6	SEL SUPPORT CASCADE PILOT 1 USER 50-99	\$361.00		2%	\$353.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-CSP-LICUSR7 M-EHR-2UA-CX	SEL SUPPORT CASCADE PILOT1USER 100-99999 SEL Disc/Mem Support-xx55 CX5055/GC3000	\$307.00 \$3,374.00		2% 2%	\$300.86 \$3,306.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-EHR-2UB-CX	SEL Disc/Memory Support-xx55 CX7055	\$8,471.00		2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-2U-EX1360	SEL Disc/Memory Support-xx60 EX1360	\$7,647.00		2%	\$7,494.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-1U	SEL DISC/MEMORY SUPPORT-CAS SHARK 1U	\$1,053.00		2%	\$1,031.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-2U	SEL DISC/MEMORY SUPPORT-CAS SHARK 2U	\$1,994.00		2%	\$1,954.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-3U	SEL DISC/MEMORY SUPPORT-CAS SHARK 3U	\$3,406.00		2%	\$3,337.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MESSAGING-5-E MESSAGING-DSE	DSE REMOTE 5HR-EMAIL MGMT & ARCHIVING	\$45,000.00 \$90,000.00		2% 2%	\$44,100.00 \$88,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MESSAGING-DSE	DSE REMOTE 10HR-EMAIL MGMT & ARCHIVING DSE - ONSITE - EMAIL MGMT & ARCHIVING	\$275,000.00		2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-CMC-8150	SELECT Gold SPT CMC (50 Steelheads)	\$3,488.00		2%	\$3,418.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-2	SEL Support Upg SCFG2270-F1 to F2 Gold	\$3,289.00	F2	2%	\$3,223.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Support Upg SCFG2270-F1 to F3 Gold	\$6,014.00		2%	\$5,893.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Support Upg SCFG2270-F1 to F4 Gold	\$8,344.00		2%	\$8,177.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		SEL Support Upg SCFG2270-F1 to F5 Gold SEL Support Upg SCFG2270-F1 to F6 Gold	\$10,461.00 \$18,226.00		2% 2%	\$10,251.78 \$17,861.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		SEL Support Upg SCFG2270-F1 to F3 Gold	\$2,711.00		2%	\$2,656.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-4	SEL Support Upg SCFG2270-F2 to F4 Gold	\$5,040.00		2%	\$4,939.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-5	SEL Support Upg SCFG2270-F2 to F5 Gold	\$7,158.00		2%	\$7,014.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-6	SEL Support Upg SCFG2270-F2 to F6 Gold	\$14,922.00		2%	\$14,623.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F3-4	SEL Support Upg SCFG2270-F3 to F4 Gold	\$2,329.00		2%	\$2,282.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MGDUSCFG2270F3-5 MGDUSCFG2270F3-6	SEL Support Upg SCFG2270-F3 to F5 Gold SEL Support Upg SCFG2270-F3 to F6 Gold	\$4,447.00 \$12,212.00		2% 2%	\$4,358.06 \$11,967.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MGDUSCFG2270F3-0	SEL Support Upg SCFG2270-F3 to F6 Gold	\$2,118.00		2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F4-6	SEL Support Upg SCFG2270-F4 to F6 Gold	\$9,882.00		2%	\$9,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Support Upg SCFG2270-F5 to F6 Gold	\$7,765.00		2%	\$7,609.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Support Upg SCNP2270-F1 to F2 Gold	\$8,329.00		2%	\$8,162.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		SEL Support Upg SCNP2270-F1 to F3 Gold	\$14,541.00		2%	\$14,250.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-4 MGDUSCNP2270F1-5	SEL Support Upg SCNP2270-F1 to F4 Gold SEL Support Upg SCNP2270-F1 to F5 Gold	\$19,962.00 \$24,424.00		2% 2%	\$19,562.76 \$23,935.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MGDUSCNP2270F2-3	SEL Support Upg SCNP2270-F2 to F3 Gold	\$6,198.00		2%	\$6,074.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-4	SEL Support Upg SCNP2270-F2 to F4 Gold	\$11,633.00		2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-5	SEL Support Upg SCNP2270-F2 to F5 Gold	\$16,094.00		2%	\$15,772.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F3-4	SEL Support Upg SCNP2270-F3 to F4 Gold	\$5,421.00		2%	\$5,312.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MGDUSCNP2270F3-5 MGDUSCNP2270F4-5	SEL Support Upg SCNP2270-F3 to F5 Gold SEL Support Upg SCNP2270-F4 to F5 Gold	\$9,882.00 \$4,461.00		2% 2%	\$9,684.36 \$4,371.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-G-LCG2260F1	SEL CAS GATEWAY CAG2260F1 GOLD SUPPORT	\$3,769.00		2%	\$3,693.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F2	SEL CAS GATEWAY CAG2260F2 GOLD SUPPORT	\$6,593.00		2%	\$6,461.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F3	SEL CAS GATEWAY CAG2260F3 GOLD SUPPORT	\$9,416.00	F2	2%	\$9,227.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F4	SEL CAS GATEWAY CAG2260F4 GOLD SUPPORT	\$12,240.00		2%	\$11,995.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F5	SEL CAS GATEWAY CAG2260F5 GOLD SUPPORT	\$15,064.00		2%	\$14,762.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-ARXDIR200 M-GLD-ARXDIR300	SEL AppRespDIR200 Gld Support(InclTrain)	\$9,459.00 \$9,106.00		2% 2%	\$9,269.82 \$8,923.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-ARXDIR300 M-GLD-ARXEXP200	SEL AppRespDIR300 Gld Support(InclTrain) SEL AppRespEXP200 Gld Support(InclTrain)	\$9,106.00 \$7,525.00		2%	\$6,923.66 \$7,374.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXEXP300	SEL AppRespEXP300 Gld Support(InclTrain)	\$10,758.00		2%	\$10,542.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F1	SEL CASCADE CAG-2100-F1 GOLD SUPPORT	\$4,574.00		2%	\$4,482.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F2	SEL CASCADE CAG-2100-F2 GOLD SUPPORT	\$8,160.00		2%	\$7,996.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F3	SEL CASCADE CAG-2100-F3 GOLD SUPPORT	\$11,619.00		2%	\$11,386.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F4	SEL CASCADE CAG-2100-F4 GOLD SUPPORT	\$15,078.00		2%	\$14,776.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-CAG-F5 M-GLD-CAP2120	SEL CASCADE CAG-2100-F5 GOLD SUPPORT SEL CASCADE PROFILER 2120 GOLD SUPPORT	\$18,536.00 \$11,492.00		2% 2%	\$18,165.28 \$11,262.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-CAP2140	SEL CASCADE PROFILER 2120 GOLD SUPPORT	\$18,536.00	F2	2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP2160	SEL CASCADE PROFILER 2160 GOLD SUPPORT	\$30,028.00		2%	\$29,427.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP4100	SEL CASCADE PROFILER 4100 GOLD SUPPORT	\$41,139.00	F2	2%	\$40,316.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP4110	SEL CAP-4110 EXP MOD GOLD SUPPORT	\$21,374.00		2%	\$20,946.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS2260	SEL CAS SENSOR CAS-2260 GOLD SUPPORT	\$7,031.00		2%	\$6,890.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-CAS-2LR M-GLD-CAS-2LX	SEL CAS-02100-2LR GOLD SUPPORT SEL CAS-02100-2LX GOLD SUPPORT	\$16,193.00 \$9,529.00		2% 2%	\$15,869.14 \$9,338.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-CAS-2LX M-GLD-CAS-2SR	SEL CAS-02100-2EA GOLD SUPPORT SEL CAS-02100-2SR GOLD SUPPORT	\$9,529.00 \$16,193.00		2%	\$9,336.42 \$15,869.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2SX	SEL CAS-02100-2SX GOLD SUPPORT	\$9,515.00		2%	\$9,324.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2TX	SEL CAS-02100-2TX GOLD SUPPORT	\$8,527.00	F2	2%	\$8,356.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-4SX	SEL CAS-02100-4SX GOLD SUPPORT	\$10,871.00		2%	\$10,653.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-4TX	SEL CAS-02100-4TX GOLD SUPPORT	\$9,882.00		2%	\$9,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX0100	SEL CASCADE EXPRESS 100 GOLD SUPPORT	\$9,021.00	r2	2%	\$8,840.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-GLD-CAX0200	SEL CASCADE EXPRESS 200 GOLD SUPPORT	\$13,835.00	F2	2%	\$13,558.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX0300	SEL CASCADE EXPRESS 300 GOLD SUPPORT	\$18,536.00		2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-CAX360H M-GLD-CAX360L	SEL CAS EXP CAX360-HIGH GOLD SUPPORT SEL CAS EXP CAX360-LOW GOLD SUPPORT	\$15,148.00 \$7,031.00		2% 2%	\$14,845.04 \$6,890.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-CAX360M	SEL CAS EXP CAX360-LOW GOLD SUPPORT	\$11,153.00		2%	\$10,929.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260H	SEL CAS PROF CAP-2260-HIGH GOLD SUPPORT	\$24,466.00		2%	\$23,976.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260L	SEL CAS PROF CAP-2260-LOW GOLD SUPPORT	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260M	SEL CAS PROF CAP-2260-MID GOLD SUPPORT	\$15,064.00		2%	\$14,762.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260AN	SEL CAS ENT PROF CAP4260-AN GOLD SUPPORT	\$23,534.00		2%	\$23,063.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLDCP4260DB M-GLDCP4260DP	SEL CAS ENT PROF CAP4260-DB GOLD SUPPORT SEL CAS ENT PROF CAP4260-DP GOLD SUPPORT	\$5,647.00 \$5,647.00		2% 2%	\$5,534.06 \$5,534.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLDCP4260EX	SEL CAS ENT PROF CAP4260-EX GOLD SUPPORT	\$17,407.00		2%	\$17,058.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260UI	SEL CAS ENT PROF CAP4260-UI GOLD SUPPORT	\$5,647.00		2%	\$5,534.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK1100	SEL CSK-01100 GOLD SUPPORT	\$4,976.00		2%	\$4,876.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK2100	SEL CSK-02100 GOLD SUPPORT	\$9,318.00		2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK2200	SEL CSK-02200 GOLD SUPPORT	\$11,965.00		2%	\$11,725.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-CSK3100 M-GLD-CSK3200	SEL CSK-03100 GOLD SUPPORT SEL CSK-03200 GOLD SUPPORT	\$16,624.00 \$21,071.00		2% 2%	\$16,291.52 \$20,649.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-CXA1555	SEL STEELHEAD CXA1555 GOLD SUPPORT	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA255	SEL Steelhead CXA255 Gold Support	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA5055	SEL Steelhead CXA 5055 Gold Support	\$12,240.00	F2	2%	\$11,995.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA555	SEL STEELHEAD CXA555 GOLD SUPPORT	\$1,948.00		2%	\$1,909.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA570	SEL Steelhead CXA570 Gold Support	\$1,553.00		2%	\$1,521.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA7055	SEL Steelhead CXA 7055 Gold Support	\$30,593.00		2%	\$29,981.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-CXA755 M-GLD-CXA770	SEL STEELHEAD CXA755 GOLD SUPPORT SEL Steelhead CXA770 Gold Support	\$2,555.00 \$2,513.00		2% 2%	\$2,503.90 \$2,462.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-EXA0560	SEL STEELHEAD EXA 560 GOLD SUPPORT	\$1,878.00		2%	\$1,840.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA0760	SEL STEELHEAD EXA 760 GOLD SUPPORT	\$2,922.00		2%	\$2,863.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA1360	SEL Steelhead EXA 1360 Gold Support	\$15,515.00		2%	\$15,204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-2170	SEL SCAN-02170 Gold Support	\$5,449.00		2%	\$5,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-4170	SEL SCAN-04170 Gold Support	\$17,449.00		2%	\$17,100.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-6170	SEL SCAN-06170 Gold Support	\$16,348.00	F2	2%	\$16,021.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-SCANSU48TB M-GLD-SCANSU72TB	SEL SCAN-SU-48TB Gold Support SEL SCAN-SU-72TB Gold Support	\$10,899.00 \$21,812.00		2% 2%	\$10,681.02 \$21,375.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-SCFG2270F1	SEL SteelCentrFlowGtwySCFG2270F1GoldSup	\$4,828.00		2%	\$4,731.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F2	SEL SteelCentrFlowGtwySCFG2270F2GoldSup	\$8,132.00		2%	\$7,969.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F3	SEL SteelCentrFlowGtwySCFG2270F3GoldSup	\$10,856.00		2%	\$10,638.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F4	SEL SteelCentrFlowGtwySCFG2270F4GoldSup	\$13,186.00		2%	\$12,922.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F5	SEL SteelCentrFlowGtwySCFG2270F5GoldSup	\$15,304.00		2%	\$14,997.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-SCFG2270F6 M-GLD-SCNE470-F1	SEL SteelCentrFlowGtwySCFG2270F6GoldSup	\$23,068.00		2% 2%	\$22,606.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	M-GLD-SCNE470-F1	SEL SteelCentralNetExp SCNE470F1 GoldSup SEL SteelCentralNetExp SCNE470F2 GoldSup	\$4,645.00 \$7,158.00		2%	\$4,552.10 \$7,014.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	M-GLD-SCNE470-F3	SEL SteelCentralNetExp SCNE470F3 GoldSup	\$11,435.00		2%	\$11,206.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F4	SEL SteelCentralNetExp SCNE470F4 GoldSup	\$15,304.00		2%	\$14,997.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F5	SEL SteelCentralNetExp SCNE470F5 GoldSup	\$18,791.00		2%	\$18,415.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP2270F1	SEL SteelCentNetProflerSCNP2270F1GoldSup	\$20,358.00		2%	\$19,950.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP2270F2	SEL SteelCentNetProflerSCNP2270F2GoldSup	\$28,687.00		2%	\$28,113.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-SCNP2270F3 M-GLD-SCNP2270F4	SEL SteelCentNetProflerSCNP2270F3GoldSup SEL SteelCentNetProflerSCNP2270F4GoldSup	\$34,899.00 \$40,320.00		2% 2%	\$34,201.02 \$39,513.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-SCNP2270F5	SEL SteelCentNetProflerSCNP2270F3GoldSup	\$44,781.00		2%	\$43,885.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270AN	SEL SteelCentNetProfEntSCNP4270ANGoldSup	\$29,661.00		2%	\$29,067.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270DB	SEL SteelCentNetProfEntSCNP4270DBGoldSup	\$12,395.00	F2	2%	\$12,147.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270DP	SEL SteelCentralDPEnterprProfilerGoldSup	\$10,278.00		2%	\$10,072.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270EX	SEL SteelCentNetProfEntSCNP4270EXGoldSup	\$29,661.00		2%	\$29,067.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-GLD-SCNP4270UI M-GLD-SFCR03500	SEL SteelCentNetProfEntSCNP4270UIGoldSup	\$9,106.00 \$8,471.00	F2 F2	2% 2%	\$8,923.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GLD-SFED02200	SEL SFCR 3500 Gold Support SEL SFED 2200 Gold Support	\$8,471.00 \$6,353.00	F2 F2	2%	\$8,301.58 \$6,225.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED03100	SEL SFED 3100 Gold Support	\$10,588.00		2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED03200	SEL SFED 3100 Gold Support	\$14,400.00		2%	\$14,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED05100	SEL SFED 5100 Gold Support	\$23,294.00	F2	2%	\$22,828.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED2100	SEL SFED 2100 Gold Support	\$4,235.00		2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-2	SEL Support Upg SCNE470-F1 to F2 Gold	\$2,513.00		2%	\$2,462.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MGLDUSCNE470F1-3 MGLDUSCNE470F1-4	SEL Support Upg SCNE470-F1 to F3 Gold	\$6,791.00		2%	\$6,655.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		SEL Support Upg SCNE470-F1 to F4 Gold SEL Support Upg SCNE470-F1 to F5 Gold	\$10,645.00 \$14,146.00		2% 2%	\$10,432.10 \$13,863.08	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5		SEL Support Upg SCNE470-F1 to F3 Gold	\$4,264.00		2%	\$4,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Support Upg SCNE470-F2 to F4 Gold	\$8,132.00	F2	2%	\$7,969.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F2-5	SEL Support Upg SCNE470-F2 to F5 Gold	\$11,633.00		2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F3-4	SEL Support Upg SCNE470-F3 to F4 Gold	\$3,854.00		2%	\$3,776.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F3-5	SEL Support Upg SCNE470-F3 to F5 Gold	\$7,355.00		2%	\$7,207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Support Upg SCNE470-F4 to F5 Gold	\$3,487.00		2%	\$3,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MGP1003GC MGP1003GC-I	SEL MGP-100-3G-SSS-C ) SEL MGP-100-3G-SSS-C )	\$8,316.00 \$8,690.22		2% 2%	\$8,149.68 \$8,516.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MGP1003GCV2-K	SEL MGP-100-3G-SSS-C ) SEL MGP-100-3G-SSS-C )	\$8,913.00		2%	\$8,734.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003GCV2-R	SEL MGP-100-3G-3GS-C )	\$9,900.00		2%	\$9,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003PC-I	SEL MGP-100-3P-SSS-C )	\$10,345.50		2%	\$10,138.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003PCV2-K	SEL MGP-100-3P-SSS-C )	\$10,610.72	F2	2%	\$10,398.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100GC	SEL MGP-100-G-SSS-C )	\$3,150.00		2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100GC-I	SEL MGP-100-G-SSS-C)	\$3,291.75	F2	2%	\$3,225.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MGP100GCV2-K	SEL MGP-100-G-SSS-C)	\$3,376.14		2%	\$3,308.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MGP100PC	SEL MGP-100-P-SSS-C )	\$3,750.00		2% 2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	MGP100PC-I MGP100PCV2-K	SEL MGP-100-P-SSS-C ) SEL MGP-100-P-SSS-C )	\$3,918.75 \$4,019.22		2% 2%	\$3,840.38 \$3,938.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MGP103GC	SEL MGP-10-3G-SSS-C )	\$832.00		2%	\$815.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103GC-I	SEL MGP-10-3G-SSS-C )	\$869.02		2%	\$851.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103GCV2-K	SEL MGP-10-3G-SSS-C )	\$891.30		2%	\$873.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103PC	SEL MGP-10-3P-SSS-C )	\$990.00		2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MGP103PC-I MGP103PCV2-K	SEL MGP-10-3P-SSS-C ) SEL MGP-10-3P-SSS-C )	\$1,034.55 \$1,061.07		2% 2%	\$1,013.86 \$1,039.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MGP103PCV2-K	SEL MGP-10-3-555-C ) SEL MGP-10-G-SSS-C )	\$1,061.07		2%	\$1,039.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10GC-I	SEL MGP-10-G-SSS-C )	\$329.18		2%	\$322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10GCV2-K	SEL MGP-10-G-SSS-C )	\$337.61	F2	2%	\$330.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10PC	SEL MGP-10-P-SSS-C )	\$375.00		2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10PC-I	SEL MGP-10-P-SSS-C )	\$391.88		2%	\$384.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MGP10PCV2-K M-GPL-SFCR03500	SEL MGP-10-P-SSS-C ) SEL SFCR 3500 Gold Plus Support	\$401.92 \$10,828.00		2% 2%	\$393.88 \$10,611.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-GPL-SFED02200	SEL SFED 2200 Gold Plus Support	\$8,118.00		2%	\$7,955.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED03100	SEL SFED 3100 Gold Plus Support	\$13,525.00	F2	2%	\$13,254.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED03200	SEL SFED 3100 Gold Plus Support	\$18,395.00	F2	2%	\$18,027.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED05100	SEL SFED 5100 Gold Plus Support	\$29,760.00		2%	\$29,164.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED2100	SEL SFED 2100 Gold Plus Support	\$5,407.00		2%	\$5,298.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-G-SMC-8500 M-G-SMC-8650	SEL Gold support SMC (30 users) SEL Gold support SMC (40 Users)	\$2,741.00 \$3,176.00		2% 2%	\$2,686.18 \$3,112.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-L-CAX360CAA	SEL CAS ANALY LIC CAS EXPRCAX360 SUPPORT	\$1,821.00		2%	\$1,784.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-CP2260CAA	SEL CAS ANALY LIC PROF CAP2260 SUPPORT	\$7,059.00		2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-CP4260CAA	SEL CAS ANALY LIC CAP4260-UI SUPPORT	\$12,353.00		2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-CAX460-SDN	SEL SDN Feature Lic for CAX-460 Support	\$353.00		2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-GRAN560	SEL SUPPORT - GRANITE LICENSE 560	\$529.00		2%	\$518.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-LICSCAN-SFED30 M-LICSCAN-SFED40	SEL SupprtNSharkVE StFusionEdg3100 SEL SupprtNSharkVE StFusionEdg3200, 5100	\$458.00 \$881.00		2% 2%	\$448.84 \$863.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-LIC-SCNE470SDN	SEL SupVirtSteelCntrlNetExpSDNLicSCNE470	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-SCNPVE-SDN	SEL Support SteelCentralVirt SCNP-VE-SDN	\$875.00		2%	\$857.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-SCPS009	SEL SCPS License on 5055 Series	\$2,202.00		2%	\$2,157.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-SCPS010	SEL SCPS License on 7055 Series	\$5,816.00		2%	\$5,699.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-SCNEVE470SDN	SEL Support StockControlSDN Lic SCNE-VE-0470	\$353.00 \$875.00		2%	\$345.94 \$857.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	M-L-SCNP2270SDN M-L-SCNP4270-SDN	SEL Support SteelCentralSDN Lic SCNP2270 SEL Support SteelCentSDN Lic Ent NetProf	\$875.00		2% 2%	\$857.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-AIA-1	SEL SUPSTEELCNTRLAPPINTAGENT(QTY1-24)	\$1,158.00		2%	\$1.134.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-2	SEL SUPSTEELCNTRLAPPINTAGENT(QTY25-49)	\$988.00		2%	\$968.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-3	SEL SUPSTEELCNTRLAPPINTAGENT(QTY50-99)	\$875.00		2%	\$857.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-4	SEL SUPSTEELCNTRLAPPINTAGENT(QTY100-249)	\$819.00		2%	\$802.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-AIA-5	SEL SUPSTEELCNTRLAPPINTAGENT(QTY250-499) SEL SUPSTEELCNTRLAPPINTAGENT(QTY500-999)	\$762.00 \$664.00		2% 2%	\$746.76 \$650.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-AIA-6 MNT-AIA-7	SEL SUPSTEELCNTRLAPPINTAGENT(QT7500-999) SEL SUPSTEELCNTRLAPPINTAGENT(1000-2499)	\$635.00		2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-8	SEL SUPSTEELCNTRLAPPINTAGENT(2500-4999)	\$579.00		2%	\$567.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-9	SEL SUPSTEELCNTRLAPPINTAGENT(5000-99999)	\$522.00		2%	\$511.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXBMX-40	SEL Supp AppRspXptBM10M Pg-Mth InclTrain	\$4,786.00		2%	\$4,690.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXBMX-50	SEL Supp AppRspXptBM100M Pg-MthInclTrain	\$40,659.00		2%	\$39,845.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-AIXBMX-60 MNT-AIXBMX-70	SEL Supp AppRspXpt BM1B Pg-Mth InclTrain SEL Supp AppRspXptBM10B Pg-Mth InclTrain	\$160,249.00 \$335,294.00		2% 2%	\$157,044.02 \$328,588.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-AIXCOL	SEL Support AppIntXpertColl(InclTrain)	\$720.00		2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXCON	SEL SupportAppIntXpertMgntSvr(InclTrain)	\$6,254.00		2%	\$6,128.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXCXT10	SEL Support CXTracer10Servers(InclTrain)	\$3,572.00	F2	2%	\$3,500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXCXT100	SEL Support CXTracer100 Serv (InclTrain)	\$23,915.00	F2	2%	\$23,436.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXCXT500	SEL Support CXTracer500 Serv (InclTrain)	\$59,788.00		2%	\$58,592.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-ARXDB MNT-ARXNTFLOW	SEL Supp AppRspXpt ModDB Perf(InclTrain) SEL SupportAppRspXprtModNetFL(InclTrain)	\$3,572.00 \$2,640.00	F2 F2	2% 2%	\$3,500.56 \$2,587.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-ARXINTELOW MNT-ARXROVR	SEL Support AppRespXpertRover(InclTrain)	\$2,640.00		2%	\$2,567.20 \$1,162.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-2000	SEL Shark Module AppResp2000 Support	\$1,115.00		2%	\$1,092.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-3000	SEL SharkModAppRsp 3000 Supp (InclTrain)	\$2,231.00		2%	\$2,186.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-4000	SEL SharkModAppRsp 4000 Supp (InclTrain)	\$3,995.00		2%	\$3,915.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-5000	SEL SharkModAppRsp 5000 Supp (InclTrain)	\$4,800.00		2%	\$4,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-6000	SEL SharkModAppRsp 6000 Supp (InclTrain)	\$7,694.00		2%	\$7,540.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-ARX-UCMM MNT-ARX-V2000	SEL Support AppRspXptUCMonMod(InclTrain) SEL AppRespVirt 2000 Support(InclTrain)	\$7,172.00 \$5,972.00		2% 2%	\$7,028.56 \$5,852.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-ARX-V2000 MNT-ARXVMON	SEL Support AppResp XprtVMon(Incl Train)	\$5,972.00	F2 F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXVOI1K	SEL SuppAppRspXptModVoIP1-1000 InclTrain	\$3,572.00		2%	\$3,500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXVOI250	SEL Supp AppRspXptModVoIP1-250 InclTrain	\$1,426.00	F2	2%	\$1,397.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXVOI500	SEL Supp AppRspXptModVoIP1-500 InclTrain	\$2,386.00		2%	\$2,338.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ASENX	SEL Support AppSens Xpert (Incl Train)	\$4,786.00		2%	\$4,690.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ASESNMP MNT-ATXP	SEL SupportAppSensSNMPAdptrPk(InclTrain)	\$1,115.00		2%	\$1,092.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-ATXS	SEL Support AppTransXpert PI (InclTrain) SEL Support AppTransXpertStd(InclTrain)	\$19,849.00 \$14,104.00		2% 2%	\$19,452.02 \$13,821.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-CAA-CAX	SEL CASCADE ANALYT SUPPORT EXPRESS	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-1U	SEL Non-returned Disc/Mem Support-1U	\$579.00	F2	2%	\$567.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-1U-CX	SEL DISC/MEMORY SUPPORT-XX55 CX1555	\$551.00		2%	\$539.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-2UB-DX	SEL Disc/Memory Support-DX8000	\$5,435.00		2%	\$5,326.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-3U	SEL Non-returned Disc/Mem Support-3U	\$3,191.00	F2	2%	\$3,127.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-EHR-7050	SELECT DISC/MEMORY SUPPORT- 7050	\$8,809.00	F2	2%	\$8,632.82		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-EHR-DL-EX MNT-EHR-DT	SEL DISC/MEMORY SUPPORT-XX60 EX560/760	\$607.00 \$311.00		2% 2%	\$594.86 \$304.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	MNT-EHR-DT-CX	SEL Non-returned Disc/Mem SupportDesk SEL Disc/MemSupxx55CX255/555/755/570/770	\$367.00		2%	\$304.78 \$359.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	MNT-ENH-1	SEL OT Enhanced Maintenance 1	\$1.00		2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-ENH-10	SEL OT Enhanced Maintenance 10	\$10.00		2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-ENH-100	SEL OT Enhanced Maintenance 100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-ENH-1000 MNT-FPS-003	SEL OT Enhanced Maintenance 1000 SEL Support FIPS License (CX555/EX560)	\$1,000.00 \$438.00		2% 2%	\$980.00 \$429.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-FPS-004	SEL Support FIPS License (CX755/EX760)	\$635.00		2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-FPS-005	SEL Support FIPS Lic (CX1555/EX models	\$720.00		2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-FPS-006	SEL Support FIPS License (CX5055)	\$1,327.00		2%	\$1,300.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-FPS-007 MNT-FSYNC-001	SEL Support FIPS License (CX7055) SEL Support FusionSync GCA2000	\$2,654.00 \$536.00		2% 2%	\$2,600.92 \$525.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-FSYNC-002	SEL Support FusionSync GCA2000	\$791.00		2%	\$775.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-FSYNC-003	SEL Support FusionSync VGC1000	\$325.00	F2	2%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-FSYNC-004	SEL Support FusionSync VGC1500	\$536.00		2%	\$525.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-FSYNC-005 MNT-GLD-1050	SEL Support FusionSync SFCR3500 SEL GOLD ANNUAL SUPPORT - SHA-1050	\$1,059.00 \$2,852.00	F2 F2	2% 2%	\$1,037.82 \$2,794.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-GLD-1000 MNT-GLD-150	SEL Steelhead 150 Gold Support	\$424.00	F2	2%	\$415.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-2050	SEL GOLD ANNUAL SUPPORT - SHA-2050	\$5,633.00		2%	\$5,520.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-250	SEL GOLD ANNUAL SUPPORT - SHA-250	\$776.00		2%	\$760.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-5050	SEL GOLD ANNUAL SUPPORT - SHA-5050	\$8,442.00		2%	\$8,273.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-GLD-550 MNT-GLD-6050	SEL GOLD ANNUAL SUPPORT - SHA-550 SEL GOLD ANNUAL SUPPORT - SHA-6050	\$1,976.00 \$27,162.00		2% 2%	\$1,936.48 \$26,618.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-GLD-7050	SEL GOLD ANNUAL SUPPORT - SHA-7050	\$45,402.00		2%	\$44,493.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-9350	SEL GOLD ANNUAL SUPPORT - INT-9350	\$7,412.00		2%	\$7,263.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-ARX1200	SEL AppResp1200 Gld Support (Incl Train)	\$2,033.00		2%	\$1,992.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-GLD-ARX2200	SEL AppResp2200 Gld Support (Incl Train)	\$7,468.00	F2 F2	2% 2%	\$7,318.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-GLD-ARX3200 MNT-GLD-ARX3300	SEL AppResp3200 Gld Support (Incl Train) SEL AppResp3300 Gld Support (Incl Train)	\$12,000.00 \$11,633.00	F2 F2	2%	\$11,760.00 \$11,400.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-GLD-ARX3700	SEL AppResp3700 Gld Support (Incl Train)	\$18,551.00	F2	2%	\$18,179.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3800	SEL AppResp3800 Gld Support (Incl Train)	\$18,424.00		2%	\$18,055.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-ARX4200	SEL AppResp4200 Gld Support (Incl Train)	\$25,454.00		2%	\$24,944.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-GLD-ARX4300 MNT-GLD-ARX5000	SEL AppResp4300 Gld Support (Incl Train) SEL AppResp5000 Gld Support(Incl Train)	\$24,240.00 \$30,791.00		2% 2%	\$23,755.20 \$30,175.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-GLD-ARX5100	SEL AppResp5100 Gld Support(Incl Train)	\$31,002.00		2%	\$30,381.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-ARX6000	SEL AppResp6000 Gld Support(Incl Train)	\$44,386.00	F2	2%	\$43,498.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-H	SEL Cascade Exp CAX460H Gold Support	\$15,120.00		2%	\$14,817.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-GLD-CAX460-L MNT-GLD-CAX460-M	SEL Cascade Exp CAX460L Gold Support SEL Cascade Exp CAX460M Gold Support	\$6,974.00 \$11,238.00	F2 F2	2% 2%	\$6,834.52 \$11,013.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-GLD-CAX460-W	SEL Cascade Exp CAX460U Gold Support	\$4,249.00		2%	\$4,164.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-CAX460VH	SEL Cascade Exp CAX460VH Gold Support	\$18,607.00	F2	2%	\$18,234.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-GLD-INT9600	SEL StHd Interceptor 9600 Gold Support	\$9,699.00	F2	2%	\$9,505.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-GLD-SCC-1000 MNT-GPL-INT9600	SEL SCC-1000 Gold Support SEL StHd Interceptor 9600 Gld PI Support	\$1,962.00 \$13,920.00	F2 F2	2% 2%	\$1,922.76 \$13,641.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-GPL-SCC-1000	SEL SCC-1000 Gold Plus Support	\$2,499.00		2%	\$2,449.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-PLT-INT9600	SEL StHd Interceptor 9600 Plat Support	\$16,348.00		2%	\$16,021.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-PLT-SCC-1000	SEL SCC-1000 Platinum Support	\$2,936.00	F2	2%	\$2,877.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-SCFG-VE-F1 MNT-SCFG-VE-F10	SEL Sup SteelCentFlowGate VirEd SCFGVEF1 SEL Sup SteelCentFlowGateVirEdSCFGVEF10	\$522.00 \$18,522.00		2% 2%	\$511.56 \$18,151.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-SCFG-VE-F10	SEL Sup SteelCentFlowGate VirEd SCFGVEF10	\$1,059.00		2%	\$1,037.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCFG-VE-F3	SEL Sup SteelCentFlowGate VirEd SCFGVEF3	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCFG-VE-F4	SEL Sup SteelCentFlowGate VirEd SCFGVEF4	\$2,640.00		2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCFG-VE-F5	SEL Sup SteelCentFlowGate VirEd SCFGVEF5	\$3,176.00		2%	\$3,112.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-SCFG-VE-F6 MNT-SCFG-VE-F7	SEL Sup SteelCentFlowGate VirEd SCFGVEF6 SEL Sup SteelCentFlowGate VirEd SCFGVEF7	\$5,816.00 \$8,471.00	F2 F2	2% 2%	\$5,699.68 \$8,301.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-SCFG-VE-F8	SEL Sup SteelCentFlowGate VirEd SCFGVEF8	\$10,588.00		2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCFG-VE-F9	SEL Sup SteelCentFlowGate VirEd SCFGVEF9	\$12,353.00		2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F1	SEL Sup SteelCentNetProf VirEd SCNPVEF1	\$1,581.00		2%	\$1,549.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-SCNP-VE-F10 MNT-SCNP-VE-F2	SEL Sup SteelCentNetProfiVirEdSCNPVEF10 SEL Sup SteelCentNetProf VirEd SCNPVEF2	\$58,235.00 \$3,176.00		2% 2%	\$57,070.30 \$3,112.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-SCNP-VE-F3	SEL Sup SteelCentNetProf VirEd SCNPVEF3	\$6,000.00		2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCNP-VE-F4	SEL Sup SteelCentNetProf VirEd SCNPVEF4	\$8,640.00		2%	\$8,467.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCNP-VE-F5	SEL Sup SteelCentNetProf VirEd SCNPVEF5	\$13,228.00		2%	\$12,963.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCNP-VE-F6 MNT-SCNP-VE-F7	SEL Sup SteelCentNetProf VirEd SCNPVEF6 SEL Sup SteelCentNetProf VirEd SCNPVEF7	\$19,412.00		2%	\$19,023.76 \$27,670.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F7	SEL Sup SteelCentNetProf VirEd SCNPVEF7 SEL Sup SteelCentNetProf VirEd SCNPVEF8	\$28,235.00 \$33,529.00	F2 F2	2% 2%	\$27,670.30 \$32,858.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-SCNP-VE-F9	SEL Sup SteelCentNetProf VirEd SCNPVEF9	\$38,824.00		2%	\$38,047.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCPRTL-FNDTN	SEL SteelCentral Portal Support	\$11,760.00		2%	\$11,524.80		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-001	SEL Support SCPS on Steelhid 250 Series	\$184.00		2%	\$180.32		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-SCPS-004 MNT-SCPS-005	SEL Support SCPS on Steelhd 2050 Series SEL Support SCPS on Steelhd 5050 Series	\$1,567.00 \$2,301.00		2% 2%	\$1,535.66 \$2,254.98		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-SCPS-005	SEL Support SCPS on Steelhid 5050 Series	\$4,504.00		2%	\$4,413.92		\$0.00	\$0.00	\$0.00	\$0.00	
5	MNT-SCPS-007	SEL Support SCPS on Steelhd 7050 Series	\$6,056.00	F2	2%	\$5,934.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-01A	SEL Support SCPS on Steelhd 150 Series	\$169.00		2%	\$165.62		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	MNT-SLV-1050 MNT-SLV-150	SEL SILVER ANNUAL SUPPORT - SHA-1050 SEL Steelhead 150 Silver Support	\$2,598.00 \$367.00		2% 2%	\$2,546.04 \$359.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MNT-SLV-150	SEL SILVER ANNUAL SUPPORT - SHA-2050	\$5,139.00		2%	\$5,036.22		\$0.00	\$0.00	\$0.00	\$0.00	
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-SLV-250	SEL SILVER ANNUAL SUPPORT - SHA-250	\$621.00	F2	2%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-SLV-5050 MNT-SLV-550	SEL SILVER ANNUAL SUPPORT - SHA-5050 SEL SILVER ANNUAL SUPPORT - SHA-550	\$7,708.00 \$1,736.00	F2 F2	2% 2%	\$7,553.84 \$1,701.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-SLV-6050	SEL SILVER ANNUAL SUPPORT - SHA-6050	\$21,911.00	F2	2%	\$21,472.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-7050	SEL SILVER ANNUAL SUPPORT - SHA-7050	\$32,922.00	F2	2%	\$32,263.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-9350	SEL SILVER ANNUAL SUPPORT - INT-9350	\$5,765.00	F2	2%	\$5,649.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-SLV-ARX1200 MNT-SLV-ARX2200	SEL AppResp1200 Slvr Support(Incl Train) SEL AppResp2200 Slvr Support(Incl Train)	\$1,849.00 \$6,748.00	F2 F2	2% 2%	\$1,812.02 \$6,613.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-SLV-ARX3200	SEL AppResp3200 Slvr Support(Incl Train)	\$10,786.00	F2	2%	\$10,570.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3300	SEL AppResp3300 Slvr Support(Incl Train)	\$10,532.00	F2	2%	\$10,321.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3700	SEL AppResp3700 Slvr Support(Incl Train)	\$16,856.00	F2	2%	\$16,518.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-SLV-ARX3800 MNT-SLV-ARX4200	SEL AppResp3800 Slvr Support(Incl Train) SEL AppResp4200 Slvr Support(Incl Train)	\$16,687.00 \$23,026.00	F2 F2	2% 2%	\$16,353.26 \$22,565.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-SLV-ARX4300	SEL AppResp4300 Slvr Support(Incl Train)	\$21,953.00	F2	2%	\$21,513.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX5000	SEL AppResp5000 Slvr Support(Incl Train)	\$27,882.00	F2	2%	\$27,324.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX5100	SEL AppResp5100 Slvr Support(Incl Train)	\$28,094.00	F2	2%	\$27,532.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-SLV-ARX6000 MNT-SLV-CAX460-H	SEL AppResp6000 Slvr Support(Incl Train) SEL Cascade Exp CAX460H Silver Support	\$40,235.00 \$13,694.00	F2 F2	2% 2%	\$39,430.30 \$13,420.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-SLV-CAX460-L	SEL Cascade Exp CAX460L Silver Support	\$6,325.00	F2	2%	\$6,198.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-M	SEL Cascade Exp CAX460M Silver Support	\$10,193.00	F2	2%	\$9,989.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-U	SEL Cascade Exp CAX460U Silver Support	\$3,854.00	F2	2%	\$3,776.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-SLV-CAX460VH	SEL Cas Exp CAX-460-VH Slvr Support	\$16,856.00	F2 F2	2%	\$16,518.88	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	MNT-SLV-INT9600 MNT-SLV-SCC-1000	SEL StHd Interceptor 9600 Silver Support SEL SCC-1000 Silver Support	\$8,781.00 \$1,525.00	F2	2% 2%	\$8,605.38 \$1,494.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	MNT-UCXPL-T-P	SEL STLCNTRLUCEXPENTPHONELICSUP-BASETIER	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-1555	SEL Virtual Steelhead 1555 Support	\$4,264.00	F2	2%	\$4,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-5055	SEL Virtual Steelhead 5055 Support	\$10,546.00	F2	2%	\$10,335.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-VCX-555	SEL Virtual Steelhead 555 Support	\$1,341.00	F2 F2	2% 2%	\$1,314.18 \$20,683.88	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	MNT-VCX-7055 MNT-VCX-755	SEL Virtual Steelhead 7055 Support SEL Virtual Steelhead 755 Support	\$21,106.00 \$2,075.00	F2	2%	\$2,033.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	MNT-VGC-1000	SEL Virtual SteelFusion Core VGC1000 Sup	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VGC-1500	SEL Virtual SteelFusion Core VGC1500 Sup	\$4,235.00	F2	2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-1050	SEL Virtual SH1050 Support	\$2,329.00	F2	2%	\$2,282.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-VSH-150 MNT-VSH-2050	SEL Virtual Steelhead 150 Support SEL Virtual SH2050 Support	\$198.00 \$4,899.00	F2 F2	2% 2%	\$194.04 \$4,801.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MNT-VSH-250	SEL Virtual SH250 Support	\$551.00	F2	2%	\$539.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-550	SEL Virtual SH550 Support	\$1,652.00	F2	2%	\$1,618.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSK-00050	SEL Virtual Cascade Shark VSK 50 Support	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MNT-VSK-00200 MNT-VSK-00400	SEL Virtual Cascade Shark VSK200 Support SEL Virtual Cascade Shark VSK400 Support	\$974.00 \$1,765.00	F2 F2	2% 2%	\$954.52 \$1,729.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PLT-SFCR03500	SEL SFCR 3500 Platinum Support	\$1,705.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED02200	SEL SFED 2200 Platinum Support	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED03100	SEL SFED 3100 Platinum Support	\$15,882.00	F2	2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED03200	SEL SFED 3100 Platinum Support	\$21,600.00	F2	2%	\$21,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PLT-SFED05100 M-PLT-SFED2100	SEL SFED 5100 Platinum Support SEL SFED 2100 Platinum Support	\$34,941.00 \$6,353.00	F2 F2	2% 2%	\$34,242.18 \$6,225.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-RSP-PCK-02	SEL SPT RSP multi-package license	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-H	SEL SCPS Protocol SPT 20+ Mbps lic	\$2,700.00	F2	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-L	SEL SCPS Protocol SPT 1/2 Mbps lic	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-RSP-SCP-M M-RSP-SMC-VE1	SEL SCPS Protocol SPT 6/10Mbps lic SELECT VIRTUAL SMC SUPPORT	\$882.00 \$1,144.00	F2 F2	2% 2%	\$864.36 \$1,121.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-RSP-WND-01	SELECT SUPPORT RSP WINDOWS PACKAGE	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-H	SEL CAS PROF CAP2260-HIGHSILVER SUPPORT	\$22,179.00	F2	2%	\$21,735.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-L	SEL CAS PROF CAP-2260-LOW SILVER SUPPORT	\$8,442.00	F2	2%	\$8,273.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-S-CAP2260-M M-S-CAP4260AN	SEL CAS PROF CAP-2260-MID SILVER SUPPORT SEL CAS ENTPROF CAP4260AN SILVER SUPPORT	\$13,652.00 \$21,318.00	F2 F2	2% 2%	\$13,378.96 \$20,891.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-S-CAP4260DB	SEL CAS ENTPROF CAP4260DB SILVER SUPPORT	\$21,318.00 \$5,111.00	F2	2%	\$20,891.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260DP	SEL CAS ENTPROF CAP4260DP SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260EX	SEL CAS ENTPROF CAP4260EX SILVER SUPPORT	\$15,784.00	F2	2%	\$15,468.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260UI	SEL CAS ENTPROF CAP4260UI SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-S-CAS2260 M-S-CAX360-H	SEL CAS SENSOR CAS-2260 SILVER SUPPORT SEL CAS EXP CAX360-HIGH SILVER SUPPORT	\$6,311.00 \$13,694.00	F2 F2	2% 2%	\$6,184.78 \$13,420.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-S-CAX360-L	SEL CAS EXP CAX360-LOW SILVER SUPPORT	\$6,311.00	F2	2%	\$6,184.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAX360-M	SEL CAS EXP CAX360-MID SILVER SUPPORT	\$10,179.00	F2	2%	\$9,975.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL SCC Appliance Mgmt Lic 10-pk Support	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL SCC Appliance Mgmt Lic 10-pk Support	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-3 M-SCC-HWAMGT10-4	SEL SCC Appliance Mgmt Lic 10-pk Support SEL SCC Appliance Mgmt Lic 10-pk Support	\$212.00 \$159.00	F2 F2	2% 2%	\$207.76 \$155.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		SEL SCC Appliance Mgmt Lic 10-pk Support	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-6	SEL SCC Appliance Mgmt Lic 10-pk Support	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CMC-8150	SELECT Silver SPT CMC (50 Steelheads)	\$2,712.00	F2	2%	\$2,657.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-SCNE-VE-470-F1 M-SCNE-VE-470-F2	SEL Sup SteelCentNetExp Virt Ed, 15K FPM SEL Sup SteelCentNetExp Virt Ed, 30K FPM	\$3,529.00 \$5,816.00	F2 F2	2% 2%	\$3,458.42 \$5,699.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-SCNE-VE-470-F2 M-SCNE-VE-470-F3	SEL Sup SteelCentNetExp Virt Ed, 30K FPM SEL Sup SteelCentNetExp Virt Ed, 60K FPM	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F4	SEL Sup SteelCentNetExp Virt Ed, 90K FPM	\$13,059.00	F2	2%	\$12,797.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F5	SEL Sup SteelCentNetExp Virt Ed, 120KFPM	\$15,529.00	F2	2%	\$15,218.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VCX003	SEL Support SCPS on Virtual Steelhd 555	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-SCPS-VCX004 M-SCPS-VCX005	SEL Support SCPS on Virtual Steelhd 755 SEL Support SCPS Virtual Steelhd 1555	\$621.00 \$1.496.00	F2 F2	2% 2%	\$608.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
э	IVI-30F3-V0AUU3	OLL Support SOFS VIItual Steeling 1999	\$1,496.00	۲Z	∠70	\$1,466.08	φυ.υ0	φυ.00	φυ.υ0	φυ.00	φυ.υφ	φυ.υυ

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-SCPS-VSH001	SEL Support SCPS on Virtual Steelhd 250	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SCPS-VSH002	SEL Support SCPS on Virtual Steelhd 550	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SCPS-VSH003 M-SCPS-VSH004	SEL Support SCPS Virtual Steelhd 1050 SEL Support SCPS Virtual Steelhd 2050	\$621.00 \$1,496.00	F2 F2	2% 2%	\$608.58 \$1,466.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SCPS-VSH01A	SEL Support SCPS on Virtual Steeling 2000	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-S-CXA1555	SEL STEELHEAD CXA1555 SILVER SUPPORT	\$4,602.00	F2	2%	\$4,509.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-S-CXA555	SEL STEELHEAD CXA555 SILVER SUPPORT	\$1,821.00	F2	2%	\$1,784.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CXA755	SEL STEELHEAD CXA755 SILVER SUPPORT	\$2,315.00	F2	2%	\$2,268.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLCG2260-F1	SEL CAS GATEWAY CAGGGGGG SULVER SUPPORT	\$3,416.00	F2	2%	\$3,347.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLCG2260-F2 M-SLCG2260-F3	SEL CAS GATEWAY CAG2260F2 SILVER SUPPORT SEL CAS GATEWAY CAG2260F3 SILVER SUPPORT	\$5,972.00 \$8,527.00	F2 F2	2% 2%	\$5,852.56 \$8,356.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLCG2260-F3	SEL CAS GATEWAY CAG2260F4 SILVER SUPPORT	\$11,082.00	F2	2%	\$10,860.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLCG2260-F5	SEL CAS GATEWAY CAG2260F5 SILVER SUPPORT	\$13,652.00	F2	2%	\$13,378.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-ARXDIR200	SEL AppRespDIR200 Slv Support(InclTrain)	\$8,485.00	F2	2%	\$8,315.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-ARXDIR300	SEL AppRespDIR300 Slv Support(InclTrain)	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-ARXEXP200 M-SLV-ARXEXP300	SEL AppRespEXP200 Slv Support(InclTrain) SEL AppRespEXP300 Slv Support(InclTrain)	\$6,791.00 \$9,755.00	F2 F2	2% 2%	\$6,655.18 \$9,559.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLV-CAG-F1	SEL CASCADE CAG-2100-F1 SILVER SUPPORT	\$3,713.00	F2	2%	\$3,638.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAG-F2	SEL CASCADE CAG-2100-F2 SILVER SUPPORT	\$6,551.00	F2	2%	\$6,419.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAG-F3	SEL CASCADE CAG-2100-F3 SILVER SUPPORT	\$9,275.00	F2	2%	\$9,089.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAG-F4	SEL CASCADE CAG-2100-F4 SILVER SUPPORT	\$12,113.00	F2	2%	\$11,870.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAG-F5	SEL CASCADE CAG-2100-F5 SILVER SUPPORT	\$14,951.00	F2	2%	\$14,651.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-CAP2120 M-SLV-CAP2140	SEL CASCADE PROFILER 2120 SILVER SUPPORT SEL CASCADE PROFILER 2140 SILVER SUPPORT	\$9,275.00 \$14,951.00	F2 F2	2% 2%	\$9,089.50 \$14,651.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLV-CAP2160	SEL CASCADE PROFILER 2160 SILVER SUPPORT	\$24,212.00	F2	2%	\$23,727.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAP4100	SEL CASCADE PROFILER 4100 SILVER SUPPORT	\$33,176.00	F2	2%	\$32,512.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAP4110	SEL CAP-4110 EXP MOD SILVER SUPPORT	\$17,181.00	F2	2%	\$16,837.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAS-2LR	SEL CAS-02100-2LR SILVER SUPPORT	\$13,101.00	F2	2%	\$12,838.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-CAS-2LX	SEL CAS-02100-2LX SILVER SUPPORT	\$7,676.00	F2	2%	\$7,522.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAS-2SR M-SLV-CAS-2SX	SEL CAS-02100-2SR SILVER SUPPORT SEL CAS-02100-2SX SILVER SUPPORT	\$13,101.00 \$7,666.00	F2 F2	2% 2%	\$12,838.98 \$7,512.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLV-CAS-2TX	SEL CAS-02100-2TX SILVER SUPPORT	\$6,918.00	F2	2%	\$6,779.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAS-4SX	SEL CAS-02100-4SX SILVER SUPPORT	\$8,781.00	F2	2%	\$8,605.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAS-4TX	SEL CAS-02100-4TX SILVER SUPPORT	\$8,033.00	F2	2%	\$7,872.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAX0100	SEL CASCADE EXPRESS 100 SILVER SUPPORT	\$7,299.00	F2	2%	\$7,153.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-CAX0200	SEL CASCADE EXPRESS 200 SILVER SUPPORT SEL CASCADE EXPRESS 300 SILVER SUPPORT	\$11,125.00	F2 F2	2%	\$10,902.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CAX0300 M-SLV-CSK1100	SEL CASCADE EXPRESS 300 SILVER SUPPORT SEL CSK-01100 SILVER SUPPORT	\$14,951.00 \$4,012.00	F2 F2	2% 2%	\$14,651.98 \$3,931.76	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLV-CSK2100	SEL CSK-02100 SILVER SUPPORT	\$7,506.00	F2	2%	\$7,355.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CSK2200	SEL CSK-02200 SILVER SUPPORT	\$9,641.00	F2	2%	\$9,448.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CSK3100	SEL CSK-03100 SILVER SUPPORT	\$13,388.00	F2	2%	\$13,120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CSK3200	SEL CSK-03200 SILVER SUPPORT	\$16,976.00	F2	2%	\$16,636.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-CXA255 M-SLV-CXA5055	SEL Steelhead CXA255 Silver Support SEL Steelhead CXA 5055 Silver Support	\$353.00 \$11,082.00	F2 F2	2% 2%	\$345.94 \$10,860.36	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLV-CXA5055 M-SLV-CXA570	SEL Steelhead CXA 5055 Silver Support	\$1,412.00	F2 F2	2%	\$1,383.76	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	M-SLV-CXA7055	SEL Steelhead CXA 7055 Silver Support	\$22,179.00	F2	2%	\$21,735.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-CXA770	SEL Steelhead CXA770 Silver Support	\$2,273.00	F2	2%	\$2,227.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-EXA0560	SEL STEELHEAD EXA 560 SILVER SUPPORT	\$1,708.00	F2	2%	\$1,673.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-EXA0760	SEL STEELHEAD EXA 760 SILVER SUPPORT	\$2,640.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-EXA1360 M-SLV-SCAN-2170	SEL Steelhead EXA 1360 Silver Support SEL SCAN-02170 Silver Support	\$14,061.00 \$4,405.00	F2 F2	2% 2%	\$13,779.78 \$4,316.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLV-SCAN-2170 M-SLV-SCAN-4170	SEL SCAN-04170 Silver Support	\$14,061.00	F2	2%	\$13,779.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCAN-6170	SEL SCAN-06170 Silver Support	\$13,186.00	F2	2%	\$12,922.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCANSU48TB	SEL SCAN-SU-48TB Silver Support	\$8,795.00	F2	2%	\$8,619.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCANSU72TB	SEL SCAN-SU-72TB Silver Support	\$17,576.00	F2	2%	\$17,224.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCFG2270F1	SEL SteelCentrlFlowGtwySCFG2270F1SlvrSup	\$4,391.00	F2	2%	\$4,303.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-SCFG2270F2 M-SLV-SCFG2270F3	SEL SteelCentrlFlowGtwySCFG2270F2SlvrSup SEL SteelCentrlFlowGtwySCFG2270F3SlvrSup	\$7,369.00 \$9,840.00	F2 F2	2% 2%	\$7,221.62 \$9,643.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-SLV-SCFG2270F4	SEL SteelCentrlFlowGtwySCFG2270F3SW3up	\$11,944.00	F2	2%	\$11,705.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCFG2270F5	SEL SteelCentrlFlowGtwySCFG2270F5SlvrSup	\$13,878.00	F2	2%	\$13,600.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCFG2270F6	SEL SteelCentrlFlowGtwySCFG2270F6SlvrSup	\$20,908.00	F2	2%	\$20,489.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCNE470-F1	SEL SteelCentNetExprSCNE470F1SilverSup	\$4,207.00	F2	2%	\$4,122.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCNE470-F2	SEL SteelCentNetExprSCNE470F2SilverSup	\$6,494.00	F2	2%	\$6,364.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-SCNE470-F3	SEL SteelCentNetExprSCNE470F3SilverSup SEL SteelCentNetExprSCNE470F4SilverSup	\$10,362.00	F2 F2	2%	\$10,154.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5 5	M-SLV-SCNE470-F4 M-SLV-SCNE470-F5	SEL SteelCentNetExprSCNE470F4SilverSup SEL SteelCentNetExprSCNE470F5SilverSup	\$13,878.00 \$17,040.00		2% 2%	\$13,600.44 \$16,699.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	M-SLV-SCNP2270F1	SEL SteelCentrNetProfSCNP2270F1SilverSup	\$18,452.00	F2	2%	\$18,082.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F2	SEL SteelCentrNetProfSCNP2270F2SilverSup	\$25,991.00	F2	2%	\$25,471.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCNP2270F3	SEL SteelCentrNetProfSCNP2270F3SilverSup	\$31,624.00	F2	2%	\$30,991.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCNP2270F4	SEL SteelCentrNetProfSCNP2270F4SilverSup	\$36,536.00	F2	2%	\$35,805.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCNP2270F5	SEL SteelCentrNetProfSCNP2270F5SilverSup	\$40,574.00	F2	2%	\$39,762.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-SCNP4270AN M-SLV-SCNP4270DB	SEL SteelCentNetProfEntSCNP4270AN SIvSup SEL SteelCentNetProfEntSCNP4270DB SIvSup	\$26,880.00 \$11,238.00	F2 F2	2% 2%	\$26,342.40 \$11,013.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	M-SLV-SCNP4270DB M-SLV-SCNP4270DP	SEL SteelCentNetProferitSCNP4270DB SivSup SEL SteelCentDispatch Ent Prof Silv Sup	\$9,304.00	F2	2%	\$11,013.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCNP4270EX	SEL SteelCentNetProfEntSCNP4270EX SlvSup	\$26,880.00	F2	2%	\$26,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-SLV-SCNP4270UI	SEL SteelCentNetProfEntSCNP4270UI SlvSup	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFCR03500	SEL SFCR 3500 Silver Support	\$6,819.00	F2	2%	\$6,682.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-SLV-SFED02200 M-SLV-SFED03100	SEL SFED 2200 Silver Support	\$5,111.00	F2 F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
э	W-3LV-3FEDU3100	SEL SFED 3100 Silver Support	\$8,527.00	۲Z	2%	\$8,356.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-SLV-SFED03200	SEL SFED 3100 Silver Support	\$11,605.00	F2	2%	\$11,372.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-SLV-SFED05100 M-SLV-SFED2100	SEL SFED 5100 Silver Support SEL SFED 2100 Silver Support	\$18,762.00 \$3,416.00		2% 2%	\$18,386.76 \$3,347.68	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MSLVUSCNE470F1-2	SEL Support Upg SCNE470-F1 toF2 Silver	\$2,273.00		2%	\$2,227.54	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F1-3	SEL Support Upg SCNE470-F1 toF3 Silver	\$6,141.00	F2	2%	\$6,018.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F1-4	SEL Support Upg SCNE470-F1 toF4 Silver	\$9,656.00		2%	\$9,462.88	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	MSLVUSCNE470F1-5 MSLVUSCNE470F2-3	SEL Support Upg SCNE470-F1 toF5 Silver SEL Support Upg SCNE470-F2 toF3 Silver	\$12,819.00 \$3,854.00		2% 2%	\$12,562.62 \$3,776.92	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MSLVUSCNE470F2-4	SEL Support Upg SCNE470-F2 toF3 Silver	\$7,384.00		2%	\$7,236.32	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F2-5	SEL Support Upg SCNE470-F2 toF5 Silver	\$10,532.00	F2	2%	\$10,321.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F3-4	SEL Support Upg SCNE470-F3 toF4 Silver	\$3,515.00		2%	\$3,444.70	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	MSLVUSCNE470F3-5 MSLVUSCNE470F4-5	SEL Support Upg SCNE470-F3 toF5 Silver SEL Support Upg SCNE470-F4 toF5 Silver	\$6,664.00 \$3,148.00		2% 2%	\$6,530.72 \$3,085.04	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-SMC-U-10-1	SEL Support SMC 10 user lic 0-1	\$352.00		2%	\$344.96	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-10	SEL Support SMC 10 user lic 1001-2000	\$208.00	F2	2%	\$203.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-11	SEL Support SMC 10 user lic 2001-5000	\$204.00		2%	\$199.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	M-SMC-U-10-2 M-SMC-U-10-3	SEL Support SMC 10 user lic 2-3 SEL Support SMC 10 user lic 4-10	\$348.00 \$345.00		2% 2%	\$341.04 \$338.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-SMC-U-10-4	SEL Support SMC 10 user lic 4-10	\$295.00		2%	\$289.10	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-5	SEL Support SMC 10 user lic 26-50	\$292.00	F2	2%	\$286.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-6	SEL Support SMC 10 user lic 51-100	\$282.00		2%	\$276.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	M-SMC-U-10-7 M-SMC-U-10-8	SEL Support SMC 10 user lic 101-200 SEL Support SMC 10 user lic 201-500	\$274.00 \$221.00		2% 2%	\$268.52 \$216.58	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-SMC-U-10-9	SEL Support SMC 10 user lic 201-300 SEL Support SMC 10 user lic 501-1000	\$212.00		2%	\$210.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-SMC-VRTV100	SEL Virtual SMC Support	\$1,059.00		2%	\$1,037.82	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-S-SMC-8500	SEL Silver support SMC (30 users)	\$2,129.00		2%	\$2,086.42	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-S-SMC-8650 MSVUSCFG2270F1-2	SEL Silver support SMC (40 Users)	\$2,559.00		2%	\$2,507.82	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	MSVUSCFG2270F1-3	SEL Support Upg SCFG2270-F1 toF2 Silver SEL Support Upg SCFG2270-F1 toF3 Silver	\$2,979.00 \$5,449.00		2% 2%	\$2,919.42 \$5,340.02	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MSVUSCFG2270F1-4	SEL Support Upg SCFG2270-F1 toF4 Silver	\$7,553.00		2%	\$7,401.94	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F1-5	SEL Support Upg SCFG2270-F1 toF5 Silver	\$9,487.00	F2	2%	\$9,297.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F1-6	SEL Support Upg SCFG2270-F1 toF6 Silver	\$16,518.00		2%	\$16,187.64	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	MSVUSCFG2270F2-3 MSVUSCFG2270F2-4	SEL Support Upg SCFG2270-F2 toF3 Silver SEL Support Upg SCFG2270-F2 toF4 Silver	\$2,471.00 \$4,574.00		2% 2%	\$2,421.58 \$4,482.52	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MSVUSCFG2270F2-5	SEL Support Upg SCFG2270-F2 tof 4 Silver	\$6,508.00		2%	\$6,377.84	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F2-6	SEL Support Upg SCFG2270-F2 toF6 Silver	\$13,525.00		2%	\$13,254.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F3-4	SEL Support Upg SCFG2270-F3 toF4 Silver	\$2,104.00		2%	\$2,061.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	MSVUSCFG2270F3-5 MSVUSCFG2270F3-6	SEL Support Upg SCFG2270-F3 toF5 Silver	\$4,038.00	F2	2%	\$3,957.24	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MSVUSCFG2270F3-6 MSVUSCFG2270F4-5	SEL Support Upg SCFG2270-F3 toF6 Silver SEL Support Upg SCFG2270-F4 toF5 Silver	\$11,054.00 \$1,934.00		2% 2%	\$10,832.92 \$1,895.32	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F4-6	SEL Support Upg SCFG2270-F4 toF6 Silver	\$8,951.00		2%	\$8,771.98	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F5-6	SEL Support Upg SCFG2270-F5 toF6 Silver	\$7,016.00		2%	\$6,875.68	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	MSVUSCNP2270F1-2 MSVUSCNP2270F1-3	SEL Support Upg SCNP2270-F1 toF2 Silver	\$7,539.00 \$13,172.00		2% 2%	\$7,388.22 \$12,908.56	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MSVUSCNP2270F1-3 MSVUSCNP2270F1-4	SEL Support Upg SCNP2270-F1 toF3 Silver SEL Support Upg SCNP2270-F1 toF4 Silver	\$13,172.00		2%	\$12,906.56	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F1-5	SEL Support Upg SCNP2270-F1 toF5 Silver	\$22,122.00		2%	\$21,679.56	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F2-3	SEL Support Upg SCNP2270-F2 toF3 Silver	\$5,619.00		2%	\$5,506.62	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	MSVUSCNP2270F2-4	SEL Support Upg SCNP2270-F2 toF4 Silver	\$10,532.00		2% 2%	\$10,321.36	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	MSVUSCNP2270F2-5 MSVUSCNP2270F3-4	SEL Support Upg SCNP2270-F2 toF5 Silver SEL Support Upg SCNP2270-F3 toF4 Silver	\$14,584.00 \$4,913.00	F2 F2	2%	\$14,292.32 \$4,814.74	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5	MSVUSCNP2270F3-5	SEL Support Upg SCNP2270-F3 toF5 Silver	\$8,951.00	F2	2%	\$8,771.98	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F4-5	SEL Support Upg SCNP2270-F4 toF5 Silver	\$4,038.00		2%	\$3,957.24	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	M-ZN1-BAS-SAM-F M-ZN1-BAS-SAM-H	SAM FULL 12M ZN1	\$320,000.00		2%	\$313,600.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00	\$0.00
5	M-ZN2-BAS-SAM-F	SAM HALF 12M ZN1 SAM FULL 12M ZN2	\$160,000.00 \$280,000.00		2% 2%	\$156,800.00 \$274,400.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-ZN2-BAS-SAM-H	SAM HALF 12M ZN2	\$140,000.00		2%	\$137,200.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-ZN3-BAS-SAM-F	SAM FULL 12M ZN3	\$230,000.00		2%	\$225,400.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-ZN3-BAS-SAM-H	SAM HALF 12M ZN3	\$115,000.00		2%	\$112,700.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	M-ZN4-BAS-SAM-F M-ZN4-BAS-SAM-H	SAM FULL 12M ZN4 SAM HALF 12M ZN4	\$180,000.00 \$90,000.00		2% 2%	\$176,400.00 \$88,200.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-ZN5-BAS-SAM-F	SAM FULL 12M ZN5	\$125,000.00		2%	\$122,500.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-ZN5-BAS-SAM-H	SAM HALF 12M ZN5	\$62,500.00		2%	\$61,250.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NIC-10G-2LR	SEL 2-PORT 10GBE LR NIC SPARE	\$16,994.00		2%	\$16,654.12		\$0.00		\$0.00	\$0.00	\$0.00
5 5	NIC-10G-2SR NIC-CSK-210G	SEL 2-PORT 10GBE SR MULT MODE NIC SP SEL 2P 10GBE FIBER NIC-CSK SPARE-REQ SFP	\$13,494.00 \$15,288.00		2% 2%	\$13,224.12 \$14,982.24	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NIC-CSK-2TX	SEL 2-PORT 1GBE TX CAPTURE NIC-CSK SPARE	\$2,347.00		2%	\$2,300.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NIC-CSK-4TX	SEL 4-PORT 1GBE TX CAPTURE NIC-CSK SPARE	\$3,524.00		2%	\$3,453.52	\$0.00	\$0.00			\$0.00	\$0.00
5	NXADV3GC	SEL NX-ADV-3G-SSS-C)	\$2,492.16	F2	2%	\$2,442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADV3GC-I	SEL NX-ADV-3G-SSS-C )	\$2,915.83		2%	\$2,857.51	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	NXADV3GC-K NXADV3PC	SEL NX-ADV-3G-SSS-C ) SEL NX-ADV-3P-SSS-C )	\$2,801.49 \$2,967.36		2% 2%	\$2,745.46 \$2,908.01	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXADV3PC-I	SEL NX-ADV-3P-SSS-C )	\$3,471.81	F2	2%	\$3,402.37	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NXADV3PC-K	SEL NX-ADV-3P-SSS-C )	\$3,335.67	F2	2%	\$3,268.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003GC	SEL NX-ADVC-100-3G-SSS-C )	\$4,989.60		2%	\$4,889.81	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	NXADVC1003GC-I NXADVC1003GC-K	SEL NX-ADVC-100-3G-SSS-C ) SEL NX-ADVC-100-3G-SSS-C )	\$5,837.83 \$5,608.90		2% 2%	\$5,721.07 \$5,496.72	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXADVC1003GC-K	SEL NX-ADVC-100-30-353-C ) SEL NX-ADVC-100-3P-SSS-C )	\$5,940.00		2%	\$5,821.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	NXADVC1003PC-I	SEL NX-ADVC-100-3P-SSS-C )	\$6,949.80	F2	2%	\$6,810.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003PC-K	SEL NX-ADVC-100-3P-SSS-C )	\$6,677.27	F2	2%	\$6,543.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NXADVC100GC	SEL NX-ADVC-100-G-SSS-C )	\$1,890.00	F2	2%	\$1,852.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXADVC100GC-I NXADVC100GC-K	SEL NX-ADVC-100-G-SSS-C ) SEL NX-ADVC-100-G-SSS-C )	\$2,211.30 \$2,124.59		2% 2%	\$2,167.07 \$2,082.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXADVC100GC-R	SEL NX-ADVC-100-G-SSS-C )	\$2,250.00		2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100PC-I	SEL NX-ADVC-100-P-SSS-C )	\$2,632.50		2%	\$2,579.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100PC-K	SEL NX-ADVC-100-P-SSS-C )	\$2,529.27	F2	2%	\$2,478.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC103GC	SEL NX-ADVC-10-3G-SSS-C)	\$498.96		2%	\$488.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXADVC103GC-I NXADVC103GC-K	SEL NX-ADVC-10-3G-SSS-C ) SEL NX-ADVC-10-3G-SSS-C )	\$583.78 \$560.89		2% 2%	\$572.10 \$549.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXADVC103GC-K NXADVC103PC	SEL NX-ADVC-10-3G-3S3-C ) SEL NX-ADVC-10-3P-SSS-C )	\$594.00		2%	\$549.07 \$582.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC103PC-I	SEL NX-ADVC-10-3P-SSS-C )	\$694.98		2%	\$681.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC103PC-K	SEL NX-ADVC-10-3P-SSS-C )	\$667.73		2%	\$654.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC10GC	SEL NX-ADVC-10-G-SSS-C)	\$189.00		2%	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXADVC10GC-I NXADVC10GC-K	SEL NX-ADVC-10-G-SSS-C ) SEL NX-ADVC-10-G-SSS-C )	\$221.13 \$212.46		2% 2%	\$216.71 \$208.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXADVC10GC-K NXADVC10PC	SEL NX-ADVC-10-G-333-C ) SEL NX-ADVC-10-P-SSS-C )	\$225.00		2%	\$200.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC10PC-I	SEL NX-ADVC-10-P-SSS-C )	\$263.25		2%	\$257.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC10PC-K	SEL NX-ADVC-10-P-SSS-C )	\$252.93	F2	2%	\$247.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVGC	SEL NX-ADV-G-SSS-C )	\$944.00		2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVGC-I	SEL NX-ADV-G-SSS-C )	\$1,104.48		2%	\$1,082.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXADVGC-K NXADVPC	SEL NX-ADV-G-SSS-C ) SEL NX-ADV-P-SSS-C )	\$1,061.17 \$1,124.00	F2 F2	2% 2%	\$1,039.95 \$1,101.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXADVPC-I	SEL NX-ADV-P-SSS-C )	\$1,315.08		2%	\$1,288.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVPC-K	SEL NX-ADV-P-SSS-C )	\$1,263.51	F2	2%	\$1,238.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3GC	SEL NX-ENT-3G-SSS-C )	\$3,878.16		2%	\$3,800.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3GC-I	SEL NX-ENT-3G-SSS-C )	\$4,537.45		2%	\$4,446.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXENT3GC-K NXENT3PC	SEL NX-ENT-3G-SSS-C ) SEL NX-ENT-3P-SSS-C )	\$4,359.52 \$4,617.36		2% 2%	\$4,272.33 \$4,525.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXENT3PC-I	SEL NX-ENT-3P-SSS-C )	\$5,402.31	F2	2%	\$5,294.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3PC-K	SEL NX-ENT-3P-SSS-C )	\$5,190.46	F2	2%	\$5,086.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003GC	SEL NX-ENTC-100-3G-SSS-C )	\$7,761.60	F2	2%	\$7,606.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003GC-I	SEL NX-ENTC-100-3G-SSS-C )	\$9,081.07	F2	2%	\$8,899.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003GC-K	SEL NX-ENTC-100-3G-SSS-C ) SEL NX-ENTC-100-3P-SSS-C )	\$8,724.96		2%	\$8,550.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXENTC1003PC NXENTC1003PC-I	SEL NX-ENTC-100-3P-SSS-C ) SEL NX-ENTC-100-3P-SSS-C )	\$9,240.00 \$10,810.80		2% 2%	\$9,055.20 \$10,594.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXENTC1003PC-K	SEL NX-ENTC-100-3P-SSS-C )	\$10,386.86	F2	2%	\$10,179.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100GC	SEL NX-ENTC-100-G-SSS-C)	\$2,940.00		2%	\$2,881.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100GC-I	SEL NX-ENTC-100-G-SSS-C )	\$3,439.80		2%	\$3,371.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXENTC100GC-K NXENTC100PC	SEL NX-ENTC-100-G-SSS-C )	\$3,304.91	F2 F2	2% 2%	\$3,238.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXENTC100PC-I	SEL NX-ENTC-100-P-SSS-C ) SEL NX-ENTC-100-P-SSS-C )	\$3,500.00 \$4,095.00		2%	\$3,430.00 \$4,013.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100PC-K	SEL NX-ENTC-100-P-SSS-C )	\$3,934.42		2%	\$3,855.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC103GC	SEL NX-ENTC-10-3G-SSS-C )	\$776.16		2%	\$760.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC103GC-I	SEL NX-ENTC-10-3G-SSS-C )	\$908.11	F2	2%	\$889.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXENTC103GC-K	SEL NX-ENTC-10-3G-SSS-C )	\$872.49	F2	2%	\$855.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC103PC NXENTC103PC-I	SEL NX-ENTC-10-3P-SSS-C ) SEL NX-ENTC-10-3P-SSS-C )	\$924.00 \$1,081.08		2% 2%	\$905.52 \$1,059.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXENTC103PC-K	SEL NX-ENTC-10-3P-SSS-C )	\$1,038.68		2%	\$1,017.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC10GC	SEL NX-ENTC-10-G-SSS-C)	\$294.00		2%	\$288.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC10GC-I	SEL NX-ENTC-10-G-SSS-C )	\$343.98		2%	\$337.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC10GC-K	SEL NX-ENTC-10-G-SSS-C )	\$330.49		2%	\$323.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXENTC10PC NXENTC10PC-I	SEL NX-ENTC-10-P-SSS-C ) SEL NX-ENTC-10-P-SSS-C )	\$350.00 \$409.50		2% 2%	\$343.00 \$401.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXENTC10PC-K	SEL NX-ENTC-10-P-SSS-C )	\$393.44	F2	2%	\$385.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTGC	SEL NX-ENT-G-SSS-C)	\$1,469.00	F2	2%	\$1,439.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTGC-I	SEL NX-ENT-G-SSS-C )	\$1,718.73		2%	\$1,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTGC-K	SEL NX-ENT-G-SSS-C )	\$1,651.33		2%	\$1,618.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXENTPC NXENTPC-I	SEL NX-ENT-P-SSS-C ) SEL NX-ENT-P-SSS-C )	\$1,749.00 \$2,046.33		2% 2%	\$1,714.02 \$2,005.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXENTPC-K	SEL NX-ENT-P-SSS-C )	\$2,046.33 \$1,966.08		2%	\$2,005.40 \$1,926.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VM3GC	SEL NX-RB-25VM-3G-SSS-C )	\$6,930.00		2%	\$6,791.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VM3GC-I	SEL NX-RB-25VM-3G-SSS-C )	\$8,108.10	F2	2%	\$7,945.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VM3GC-K	SEL NX-RB-25VM-3G-SSS-C )	\$7,790.15		2%	\$7,634.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VM3PC	SEL NX-RB-25VM-3P-SSS-C )	\$8,250.00		2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXRB25VM3PC-I NXRB25VM3PC-K	SEL NX-RB-25VM-3P-SSS-C ) SEL NX-RB-25VM-3P-SSS-C )	\$9,652.50 \$9,273.98		2% 2%	\$9,459.45 \$9,088.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXRB25VMGC	SEL NX-RB-25VM-G-SSS-C )	\$2,625.00	F2	2%	\$2,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VMGC-I	SEL NX-RB-25VM-G-SSS-C )	\$3,071.25		2%	\$3,009.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VMGC-K	SEL NX-RB-25VM-G-SSS-C )	\$2,950.81	F2	2%	\$2,891.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VMPC	SEL NX-RB-25VM-P-SSS-C )	\$3,125.00		2%	\$3,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXRB25VMPC-I	SEL NX-RB-25VM-P-SSS-C ) SEL NX-RB-25VM-P-SSS-C )	\$3,656.25		2%	\$3,583.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXRB25VMPC-K NXSTD3GC	SEL NX-STD-3G-SSS-C )	\$3,512.87 \$1,106.16		2% 2%	\$3,442.61 \$1,084.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NXSTD3GC-I	SEL NX-STD-3G-SSS-C )	\$1,294.21		2%	\$1,268.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3GC-K	SEL NX-STD-3G-SSS-C )	\$1,243.46	F2	2%	\$1,218.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3PC	SEL NX-STD-3P-SSS-C )	\$1,317.36		2%	\$1,291.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NXSTD3PC-I	SEL NX-STD-3P-SSS-C ) SEL NX-STD-3P-SSS-C )	\$1,541.31		2%	\$1,510.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3PC-K NXSTDGC	SEL NX-STD-3P-SSS-C ) SEL NX-STD-G-SSS-C )	\$1,480.87 \$419.00		2% 2%	\$1,451.25 \$410.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
3		522 .U. 5.2-5-666-6 )	φ413.00	1.4	∠ /∪	φ410.02	φυ.00	φυ.υυ	ψυ.υυ	φυ.υυ	φυ.υυ	φυ.υυ

March   Marc						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
STATEMENT   STAT	BAND	sкu	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
MORTING													
MAINTENEZ   SECTION   SOCIETY   SO													
1.	-												
Proceedings	5	NXSTDPC-K	SEL NX-STD-P-SSS-C)		F2	2%						\$0.00	
Principalities   Prin													
Proceedings													
Section   Proceedings   Proceedings   Proceded   Proc	-												
Control   Cont	5	P1Y-CS2400HAI	Select Prem S&M-1 Year- CS2400HA-ISLN		F2			\$0.00					\$0.00
F   PY   CSQCORM   Self-me MAX   Year   CSQCORM   East   Fine													
S													
Price   Control   Contro													
Price   Pric	5		Select Prem S&M-1 Year- ES100HA-ISLN		F2	2%							
S   PY-ES-SEMIN   Seek   Pers-SMA   Type   ES-SEMIN   \$1100.00   \$7   \$7   \$1500.00   \$0.0	-												
S													
S													
S   PKY-CESTORM   Sent Pres   SALES Var. CESTORM	5	P1Y-ES5000HAI	Select Prem S&M-1 Year- ES5000HA-ISLN	\$44,118.00	F2	2%	\$43,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S   PY/CSESOW  Scient Print (SAL) 4782   180													
S   PY-CS-SIGNIAN   Select Prime SAM-S Year C-SEARCH-SEN   \$42,641:00   \$72   \$24   \$17,100.00   \$10.00   \$20													
S PYC-GSS91MA Seeler Prime SAMA STREET, SEELER													
S   PYC C55000PM   Select Perm SMA1 7 year C500001   450.0   50													
Price: 10001044   Select Price: 1000144   Select Pri	-												
S PYNESTONIAL Sector Plant SAMA Year ESTONIA-SEAL PLANT SECTOR SAMA SECTION													
S   PY-ESTS-MAIN   Select Press SARAY Verse: ESTS-M-M-SIAN   \$12,577.00   F2   2%   \$32,011.68   \$0.00   \$0.00   \$0.00   \$10.00	-												
Sept. PSYMESONIAN Select Press SAM 54 Note 1500/AH-CLL N													
S   PY-ES-MAN   Sincer Prime SMALY vare: ESMAPH-ASIN   \$14,480.00   F2   2th   \$14,670.00   \$0.00	5	P3Y-ES2400HAI			F2	2%	\$93,388.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S PRICESSODINAL   Select Permission   Select													
Fig.	-												
S PRIS-ID													
5 PS-BAS-DADEE  Ingle for AV Data Magnation Export   \$10,650.00   F2   2%   \$10,437.00   \$0.													
5 PS-BAS-TAPRES   Residency for Data Availability - P													
S PS-8AS-CATREES   Recidency for Data Availability - TR													
S PS-BAS-DLAMTU   Dygrade Dum VTE   \$9,850.00   F2   2½   \$9,650.00   \$0.00													
5 P.S.ABAS-DPTREES   Realebery for Dalls Protection - TR	5												
5 PS-BAS-ECSOPRES Residency for Elastics Storage - OP \$30,000 0 F2 2% \$30,184.00 \$0.	-												
PS-BAS-ESDOPRES   Residency for Enterprise Storage - OP   PS-BAS-ESDOPRES   Residency for Enterprise Storage - TR   S30,000.00   F2   2%   S30,000.00   F2   2%   S30,000.00   F2   2%   S30,000.00   S0.00													
P-S-BAS-ESDTRES   Residency for Enterprise Stronge - TR   \$30,000.00   F2   2%   \$38,220.00   \$0.00	-												
PS-BAS-HSTRRES   Residency for Instinant TR   \$39,000.00   F2   2%   \$30,184.00   \$0													
PS-BAS-MFOPRES   Residency for Mainframe - OP   \$30,800.00   F2   2%   \$30,814.00   \$0.00													
FS-BAS-MFTRES   Residency for Dail Archive - OP   \$30,000 0   F2   2%   \$38,220.00   \$0.00													
PS-BAS-S1OPRES   Residency for Data Archive - OP   \$30,000.00   F2   2%   \$30,184.00   \$0.00													
Fig. 58.45.58.07   Fig. 58.5	-												
PREBAS-SINDPRES   Residency for VIPR SRM - OP   \$30,800.00   F2   2%   \$30,184.00   \$0.00													
PS-BAS-LINITREES   Residency for Unity - OP   \$30,000	-												
5         PS-BAS-UNITREES         Residency for Unity - TR         \$39,000.00         F2         2%         \$32,200.00         \$0.00	-												
5         PS-BAS-LISDOPRES         Residency for Midrange Storage - OP         \$30,800.00         F2         2%         \$30,184.00         \$0.0		PS-BAS-UNITRRES	Residency for Unity - TR										
5         PS-BAS-VADAPRES         VR for Dafa Availability Ops         \$11,500.00         F2         2%         \$11,270.00         \$0.00			Residency for Midrange Storage - OP	\$30,800.00			\$30,184.00						
5         PS-BAS-VDATRRES         VR for Data Availability Trans         \$12,500.00         \$2         2%         \$12,250.00         \$0.00	-												
5         PS-BAS-VDPORES         VR for Data Protection Ops         \$11,500.00         F2         2%         \$11,270.00         \$0.00													
5         PS-BAS-VIDTRRES         VR for Data Protection Trans         \$12,500.00         F2         2%         \$12,250.00         \$0.00													
5         PS-BAS-VISIDIRRES OF PS-BAS-VICORRES PS-BAS-VICORRES PS-BAS-VICORRES PS-BAS-VISIORRES PS-BAS-VISIORR	5	PS-BAS-VDPTRRES	VR for Data Protection Trans	\$12,500.00	F2	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         PS-BAS-VICOPRES PS-BAS-VISIORRES         Residency for VIPR Controller - OP         \$30,800.00         F2         2%         \$30,184.00         \$0.00	-												
5         PS-BAS-VISIOPRES VR for Isilion Ops         VR for Isilion Ops         \$11,500.00         F2         2%         \$11,270.00         \$0	-												
5         PS-BAS-VISITRRES         VR for Isilon Trans         \$12,500.00         F2         2%         \$12,250.00         \$0.00         <	-												
5         PS-BAS-VMNTOPRES PS-BAS-VMNOPRES PS-BAS-VRAOPRES         Residency for Network Virtualization OP         \$30,800.00         F2         2%         \$30,184.00         \$0.00	5	PS-BAS-VISITRRES	VR for Isilon Trans	\$12,500.00	F2	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         PS-BAS-VRAOPRES PS-BAS-VRAOPRES         Residency for VRealize Automation - OP         \$30,800.00         F2         2%         \$30,184.00         \$0.00 <td></td>													
5         PS-BAS-VUNIOPRES VR for Unity Ops         \$11,500.00         F2         2%         \$11,270.00         \$0.00													
5         PS-BAS-VUNITRRES         VR for Unity Trans         \$12,500.00         F2         2%         \$12,250.00         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5         PS-BAS-VUSDOPRES Not Midrange Storage Ops         \$11,500.00         F2         2%         \$11,270.00         \$0.00 <td></td>													
5         PS-BAS-XIOOPRES         Residency for XtremIO - OP         \$30,800.00         F2         2%         \$30,184.00         \$0.00		PS-BAS-VUSDOPRES	VR for Midrange Storage Ops	\$11,500.00	F2	2%	\$11,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 PS-BAS-XIOTRRES Residency for XtremIO - TR \$39,000.00 F2 2% \$38,220.00 \$0.00													
5 PS-BAS-XTVSI Virtual Infrastructure Module - XtremIO \$1,770.00 F2 2% \$1,734.60 \$0.00 \$0.	-												
5 PS-COP-AVADIG Avamar Design and Imp Guidance \$1,060.00 F2 2% \$1,038.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
	5	PS-COP-AVADIG	Avamar Design and Imp Guidance	\$1,060.00	F2	2%	\$1,038.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5	PS-COP-RPDIG	RecoverPoint Design & Imp Guidance	\$1,040.00	F2	2%	\$1,019.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-COP-SYMDIG	Symm Design and Implement Guidance	\$2,260.00	F2	2%	\$2,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-ASDRES PS-CUS-BRSRES	SRM SUITE RESIDENTS (Custom Quoted) CUSTOM RESIDENCY SERVICE, BRS (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-CUS-BURRES	BURA RESIDENCY (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-CUS-CSRESD	CSS PERSONALIZED SUPPORT SERVICES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-CUS-CTORES PS-CUS-CTXRES	RESIDENCY FOR SERVICE ASSURANCE SUITE (Custom Quoted)  EMC Residency for Connectrix - Custom (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	PS-CUS-DCDRES	DCD OPERATIONS RESIDENCY (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-CUS-ESDRES	CUSTOM RESIDENCY SERVICE, ESD (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-CUS-EXPECS	BILLABLE EXPENSE ECS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-CUS-EXPEMC PS-CUS-EXPIIG	BILLABLE EXPENSE EMC (Custom Quoted) IIG EXPENSE (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-CUS-EXPLS	IIG LIFE SCIENCES LABOR EXPENSES (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPSMA	BILLABLE EXPENSE SMARTS (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-CUS-EXPVAC PS-CUS-EXPXHV	BILLABLE EXPENSE FOR VMWARE (Custom Quoted) BILLABLE EXPENSE XHIVE (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		CUSTOM RESIDENCY SERVICE, ASD (Fed Div) (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		FEDERAL CUSTOM RESIDENCY FOR CTO (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		Federal Custom Connectivity Residency (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-CUS-FEDDCDRES PS-CUS-FEDDPRES	DCD Operations Residency (Fed Div) (Custom Quoted) All Inclusive Custom DPAD Residency (Fe (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Custom Residency Service, ESD (Fed Div) (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-CUS-FEDFLRES	Custom Residency Service, Flash (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-CUS-FEDISRES PS-CUS-FEDUSDRES	Operational Residency for Isilon (Fed D (Custom Quoted) CUSTOM RESIDENCY SERVICE, USD (Fed Div) (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-FLRES	Custom Residency Service Flash (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-CUS-ISRES	ISILON RESIDENCY CUSTOM OFFERING (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESAT	Atmos Custom Residency (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-CUS-RESS1 PS-CUS-SMTRES	SourceOne Custom Residency (Custom Quoted) SMARTS RESIDENCY (Custom Quoted)	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-CUS-TRARES	30DAY TRANSITION RESIDENT (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-CUS-USDRES	CUSTOM RESIDENCY SERVICE, USD (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-DAY-US PSJMPSTRTBASX	SEL Splunk Prof Services Daily Rate SELECT NTPS ONSITE IMPLEMNTN SVC (3-DAY)	\$2,941.00 \$9,529.00		2% 2%	\$2,882.18 \$9,338.42	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PSJUMPSTRTADX	SELECT NTPS ONSITE IMPLEMINING SVC (3-DAT)	\$2,647.00		2%	\$2,594.06	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-PREM-US	SEL Splunk PS Premium Daily Rate	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PSSABASEX	SELECT NTPS ONSITE STORASSMNT ENTERPRISE	\$26,471.00		2%	\$25,941.58	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PSTRAVELDAYX PS-ZN1A-BRRES	SELECT NTPS PROF SVC TRAVEL DAY (PR DAY) Backup RES IS 2-5yrs Exp	\$1,588.00 \$39,380.00	F2 F2	2% 2%	\$1,556.24 \$38,592.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for Data Availability: Ops. 1M	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		Residency for Data Availability: Ops. 3M	\$128,540.00		2%	\$125,969.20	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Residency for Data Protection: Ops. 1M Residency for Data Protection: Ops. 3M	\$45,100.00 \$128,540.00		2% 2%	\$44,198.00 \$125,969.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Operational Residency for ECS	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-ZN1B-ECSOPRES3M	Operational Residency for ECS	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD Block Only: Oper. 1M	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Residency for ESD Block Only: Oper. 3M Residency for ESD: Operational 1 Month	\$128,540.00 \$45,100.00		2% 2%	\$125,969.20 \$44,198.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ESD: Operational 3 Month	\$128,540.00		2%	\$125,969.20	\$0.00	\$0.00		\$0.00	\$0.00	
5		Isilon Sr IS Operational Resident - 1m	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		Isilon Sr IS Operational Resident - 3m Residency for Mainframe: Ops. 1M	\$128,540.00 \$45,100.00		2% 2%	\$125,969.20 \$44,198.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for Mainframe: Ops. 1M	\$128,540.00		2%	\$125,969.20	\$0.00	\$0.00		\$0.00	\$0.00	
5		Residency for Data Archive: Ops. 1M	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Residency for Data Archive: Ops. 3M Residency for Service Assurance Suite	\$128,540.00 \$45,100.00		2% 2%	\$125,969.20 \$44,198.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Service Assurance Suite	\$128,540.00		2%	\$125,969.20	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-ZN1B-SRMOPRES1N	MResidency for ViPR SRM - One Month	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Residency for ViPR SRM - Three Month Operational Residency for Unity - 1M	\$128,540.00		2% 2%	\$125,969.20	\$0.00	\$0.00		\$0.00	\$0.00	
5		Operational Residency for Unity - 1M Operational Residency for Unity - 3M	\$45,100.00 \$128.540.00		2%	\$44,198.00 \$125,969.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for USD Block Only: Oper. 1M	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		Residency for USD Block Only: Oper. 3M	\$128,540.00		2%	\$125,969.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-ZN1B-USUOPRES1N	I Residency for USD: Operational 1 Month I Residency for USD: Operational 3 Month	\$45,100.00 \$128,540.00		2% 2%	\$44,198.00 \$125,969.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-ZN1B-VICOPRES1M	Residency for ViPR Controller One Month	\$45,100.00		2%	\$44,198.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-ZN1B-VICOPRES3M	Residency for ViPR Controller 3 Month	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Network Virtualization 1M	\$51,700.00 \$139.370.00		2%	\$50,666.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Residency for Network Virtualization 3M VMware RES Sr IS 4-7yrs Exp	\$139,370.00 \$45,100.00		2% 2%	\$136,582.60 \$44,198.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-ZN1B-VRA1M	Residency for vRealize Automation - 1M	\$51,700.00		2%	\$50,666.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-ZN1B-VRA3M	Residency for vRealize Automation - 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for vRealize Operations - 1M Residency for vRealize Operations - 3M	\$51,700.00 \$139,370.00		2% 2%	\$50,666.00 \$136,582.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-ZN1-DLRES3	DLm RES 90 Day 4-7yrs Exp	\$139,370.00		2%	\$125,969.20	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-ZN1J-BRRES	Backup RES Assoc IS <2yr Exp	\$34,430.00	F2	2%	\$33,741.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Availably: Trans. 1M	\$51,700.00 \$130,370.00		2%	\$50,666.00 \$136.582.60	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Residency for Data Availabty: Trans. 3M Residency for Data Protection: Trans. 1M	\$139,370.00 \$51,700.00		2% 2%	\$136,582.60 \$50,666.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
ū		·	\$5.,.00.00		-70	<del>\$</del> 55,550.00	<b>\$0.50</b>	\$3.00	ψ0.00	Ψ0.00	Ψ5.00	40.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Residency for Data Protection: Trans. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for ESD Block Only: Tran. 1M	\$51,700.00	F2 F2	2% 2%	\$50,666.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ESD Block Only: Tran. 3M Residency for ESD: Transitional 1 Month	\$139,370.00 \$51,700.00	F2 F2	2%	\$136,582.60 \$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ESD: Transitional 3 Month	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN1S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Isilon Sr SA Transitional Resident - 3m	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Isilon Op RES Sr SA 7+yrs Exp Residency for Mainframe: Trans. 1M	\$51,700.00 \$51,700.00	F2 F2	2% 2%	\$50,666.00 \$50,666.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Mainframe: Trans. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN1S-S1TRRES1M	Residency for Data Archive: Trans. 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Archive: Trans. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for USD Block Only: Tran. 1M Residency for USD Block Only: Tran. 3M	\$51,700.00 \$139,370.00	F2 F2	2% 2%	\$50,666.00 \$136,582.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for USD: Transitional 1 Month	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN1S-USUTRRES3M	Residency for USD: Transitional 3 Month	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Transitional Residency for Unity - 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Transitional Residency for Unity - 3M VMware RES Sr SA 7+yrs Exp	\$139,370.00 \$51,700.00	F2 F2	2% 2%	\$136,582.60 \$50,666.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		VMware RES 90 Day 7+yrs Exp	\$147,350.00	F2	2%	\$144,403.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Backup RES IS 2-5yrs Exp	\$27,500.00	F2	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		BURA OPS RESIDENCY LVL1	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Backup RES, Sr IS, 4-7yrs Exp	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Data Availability: Ops. 1M Residency for Data Availability: Ops. 3M	\$30,800.00 \$87,780.00	F2 F2	2% 2%	\$30,184.00 \$86,024.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Data Availability. Ops. 5M Residency for Data Protection: Ops. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Protection: Ops. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Operational Residency for ECS	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Operational Residency for ECS	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for ESD Block Only: Oper. 1M Residency for ESD Block Only: Oper. 3M	\$30,800.00 \$87,780.00	F2 F2	2% 2%	\$30,184.00 \$86,024.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ESD: Operational 1 Month	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ESD: Operational 3 Month	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Isilon Sr IS Operational Resident - 1m	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Isilon Sr IS Operational Resident - 3m	\$87,780.00	F2 F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Mainframe: Ops. 1M Residency for Mainframe: Ops. 3M	\$30,800.00 \$87,780.00	F2 F2	2% 2%	\$30,184.00 \$86,024.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Data Archive: Ops. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Archive: Ops. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Service Assurance Suite	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Service Assurance Suite Residency for ViPR SRM - One Month	\$87,780.00 \$30,800.00	F2 F2	2% 2%	\$86,024.40 \$30,184.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ViPR SRM - Three Month	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN2B-UOPRES1M	Operational Residency for Unity - 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Operational Residency for Unity - 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for USD Block Only: Oper. 1M Residency for USD Block Only: Oper. 3M	\$30,800.00 \$87,780.00	F2 F2	2% 2%	\$30,184.00 \$86,024.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for USD: Operational 1 Month	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for USD: Operational 3 Month	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ViPR Controller One Month	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for ViPR Controller 3 Month	\$87,780.00	F2 F2	2% 2%	\$86,024.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Network Virtualization 1M Residency for Network Virtualization 3M	\$40,810.00 \$111,150.00		2%	\$39,993.80 \$108,927.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5		VMware RES Sr IS 4-7yrs Exp	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for vRealize Automation - 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for vRealize Automation - 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for vRealize Operations - 1M Residency for vRealize Operations - 3M	\$40,810.00 \$111,150.00	F2 F2	2% 2%	\$39,993.80 \$108,927.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Backup RES Assoc IS <2yr Exp	\$21,670.00	F2	2%	\$21,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN2S-DATRRES1M	Residency for Data Availabty:: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Availabty:: Trans. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Data Protection: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Protection: Trans. 3M Residency for ESD Block Only: Tran. 1M	\$111,150.00 \$40,810.00	F2 F2	2% 2%	\$108,927.00 \$39,993.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ESD Block Only: Tran. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ESD: Transitional 1 Month	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD: Transitional 3 Month	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Isilon Sr SA Transitional Resident - 1m Isilon Sr SA Transitional Resident - 3m	\$40,810.00 \$111,150.00	F2 F2	2% 2%	\$39,993.80 \$108,927.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5		Isilon of SA Transitional Resident - 3m Isilon of RES of SA 7+vrs Exp	\$111,150.00 \$40,810.00	F2 F2	2% 2%	\$108,927.00 \$39,993.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5		Residency for Mainframe: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN2S-MFTRRES3M	Residency for Mainframe: Trans. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Archive: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Data Archive: Trans. 3M Residency for USD Block Only: Tran. 1M	\$111,150.00 \$40,810.00	F2 F2	2% 2%	\$108,927.00 \$39,993.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for USD Block Only: Tran. 1M Residency for USD Block Only: Tran. 3M	\$111,150.00		2%	\$39,993.80 \$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN2S-USUTRRES1M	Residency for USD: Transitional 1 Month	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-USUTRRES3M	Residency for USD: Transitional 3 Month	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZNZS-UTRRES1M	Transitional Residency for Unity - 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Transitional Residency for Unity - 3M	\$111,150.00		2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		VMware RES Sr SA 7+yrs Exp	\$40,810.00 \$116,310.00		2% 2%	\$39,993.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		VMware RES 90 Day 7+yrs Exp Backup RES IS 2-5yrs Exp	\$22,660.00		2%	\$113,983.80 \$22,206.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		BURA OPS RESIDENCY LVL1	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Backup RES, Sr IS, 4-7yrs Exp	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Availability: Ops. 1M	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Data Availability: Ops. 3M Residency for Data Protection: Ops. 1M	\$76,380.00 \$26,800.00		2% 2%	\$74,852.40 \$26,264.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Data Protection: Ops. 3M	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Operational Residency for ECS	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Operational Residency for ECS	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for ESD Block Only: Oper. 1M Residency for ESD Block Only: Oper. 3M	\$26,800.00 \$76,380.00		2% 2%	\$26,264.00 \$74,852.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ESD: Operational 1 Month	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ESD: Operational 3 Month	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Isilon Sr IS Operational Resident - 1m	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Isilon Sr IS Operational Resident - 3m Residency for Mainframe: Ops. 1M	\$76,380.00 \$26,800.00		2% 2%	\$74,852.40 \$26,264.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Mainframe: Ops. 1M Residency for Mainframe: Ops. 3M	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Archive: Ops. 1M	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Archive: Ops. 3M	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Service Assurance Suite	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Service Assurance Suite IResidency for ViPR SRM - One Month	\$76,380.00 \$26,800.00		2% 2%	\$74,852.40 \$26,264.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for VIPR SRM - Three Month	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Operational Residency for Unity - 1M	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Operational Residency for Unity - 3M	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for USD Block Only: Oper. 1M	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for USD Block Only: Oper. 3M Residency for USD: Operational 1 Month	\$76,380.00 \$26,800.00		2% 2%	\$74,852.40 \$26,264.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for USD: Operational 3 Month	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ViPR Controller One Month	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ViPR Controller 3 Month	\$76,380.00		2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Network Virtualization 1M Residency for Network Virtualization 3M	\$31,240.00 \$86,360.00		2% 2%	\$30,615.20 \$84,632.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		VMware RES Sr IS 4-7yrs Exp	\$26,800.00		2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for vRealize Automation - 1M	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for vRealize Automation - 3M	\$86,360.00		2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for vRealize Operations - 1M	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for vRealize Operations - 3M Backup RES Assoc IS <2yr Exp	\$86,360.00 \$19,030.00		2% 2%	\$84,632.80 \$18,649.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Data Availabty: Trans. 1M	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Availabty: Trans. 3M	\$86,360.00		2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Protection: Trans. 1M	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Data Protection: Trans. 3M Residency for ESD Block Only: Tran. 1M	\$86,360.00 \$31,240.00		2% 2%	\$84,632.80 \$30,615.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ESD Block Only: Tran. 3M	\$86,360.00		2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ESD: Transitional 1 Month	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for ESD: Transitional 3 Month	\$86,360.00		2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Isilon Sr SA Transitional Resident - 1m Isilon Sr SA Transitional Resident - 3m	\$31,240.00 \$86,360.00		2% 2%	\$30,615.20 \$84,632.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Isilon Op RES Sr SA 7+yrs Exp	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Mainframe: Trans. 1M	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Mainframe: Trans. 3M	\$86,360.00		2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Archive: Trans. 1M	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Residency for Data Archive: Trans. 3M Residency for USD Block Only: Tran. 1M	\$86,360.00 \$31,240.00		2% 2%	\$84,632.80 \$30,615.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for USD Block Only: Tran. 3M	\$86,360.00		2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for USD: Transitional 1 Month	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for USD: Transitional 3 Month	\$86,360.00		2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Transitional Residency for Unity - 1M	\$31,240.00		2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Transitional Residency for Unity - 3M VMware RES Sr SA 7+yrs Exp	\$86,360.00 \$31,240.00		2% 2%	\$84,632.80 \$30,615.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		VMware RES 90 Day 7+yrs Exp	\$89,040.00		2%	\$87,259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN4A-BRRES	Backup RES IS 2-5yrs Exp	\$16,170.00	F2	2%	\$15,846.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		BURA OPS RESIDENCY LVL1	\$19,300.00		2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Backup RES, Sr IS, 4-7yrs Exp Residency for Data Availability: Ops. 1M	\$19,300.00		2% 2%	\$18,914.00 \$18,914.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for Data Availability: Ops. 1M Residency for Data Availability: Ops. 3M	\$19,300.00 \$55,010.00		2% 2%	\$18,914.00 \$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Residency for Data Protection: Ops. 1M	\$19,300.00		2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN4B-DPOPRES3M	Residency for Data Protection: Ops. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Operational Residency for ECS	\$19,300.00		2%	\$18,914.00		\$0.00	\$0.00	\$0.00	\$0.00	
5 5		Operational Residency for ECS Residency for ESD Block Only: Oper, 1M	\$55,010.00 \$19,300.00		2% 2%	\$53,909.80 \$18,914.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Residency for ESD Block Only: Oper. 1M Residency for ESD Block Only: Oper. 3M	\$55,010.00		2%	\$16,914.00 \$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN4B-ESUOPRES1M	Residency for ESD: Operational 1 Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ESUOPRES3M	Residency for ESD: Operational 3 Month	\$55,010.00		2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-ZN4B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Isilon Sr IS Operational Resident - 3m	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Mainframe: Ops. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for Mainframe: Ops. 3M Residency for Data Archive: Ops. 1M	\$55,010.00 \$19,300.00	F2 F2	2% 2%	\$53,909.80 \$18,914.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for Data Archive: Ops. 1M  Residency for Data Archive: Ops. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Service Assurance Suite	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Service Assurance Suite	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ViPR SRM - One Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ViPR SRM - Three Month	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Operational Residency for Unity - 1M Operational Residency for Unity - 3M	\$19,300.00 \$55,010.00	F2 F2	2% 2%	\$18,914.00 \$53,909.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for USD Block Only: Oper. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD Block Only: Oper. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD: Operational 1 Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD: Operational 3 Month	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ViPR Controller One Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for ViPR Controller 3 Month Residency for Network Virtualization 1M	\$55,010.00 \$22,990.00	F2 F2	2% 2%	\$53,909.80 \$22,530.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for Network Virtualization 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VMware RES Sr IS 4-7yrs Exp	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for vRealize Automation - 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for vRealize Automation - 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for vRealize Operations - 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for vRealize Operations - 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Backup RES Assoc IS <2yr Exp Residency for Data Availabty: Trans. 1M	\$14,630.00 \$22,990.00	F2 F2	2% 2%	\$14,337.40 \$22,530.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for Data Availabty: Trans. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Protection: Trans. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DPTRRES3M	Residency for Data Protection: Trans. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD Block Only: Tran. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD Block Only: Tran. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for ESD: Transitional 1 Month Residency for ESD: Transitional 3 Month	\$22,990.00 \$64,980.00	F2 F2	2% 2%	\$22,530.20 \$63,680.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Isilon Sr SA Transitional Resident - 1m	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Isilon Sr SA Transitional Resident - 3m	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Isilon Op RES Sr SA 7+yrs Exp	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Mainframe: Trans. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Mainframe: Trans. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for Data Archive: Trans. 1M Residency for Data Archive: Trans. 3M	\$22,990.00 \$64,980.00	F2 F2	2% 2%	\$22,530.20 \$63,680.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for USD Block Only: Tran. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD Block Only: Tran. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD: Transitional 1 Month	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD: Transitional 3 Month	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Transitional Residency for Unity - 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Transitional Residency for Unity - 3M VMware RES Sr SA 7+yrs Exp	\$64,980.00 \$22,990.00	F2 F2	2% 2%	\$63,680.40 \$22,530.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		VMware RES 90 Day 7+yrs Exp	\$65,530.00	F2	2%	\$64,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Backup RES IS 2-5yrs Exp	\$12,320.00	F2	2%	\$12,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		BURA OPS RESIDENCY LVL1	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Backup RES, Sr IS, 4-7yrs Exp	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Availability: Ops. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for Data Availability: Ops. 3M Residency for Data Protection: Ops. 1M	\$42,470.00 \$14,900.00	F2 F2	2% 2%	\$41,620.60 \$14,602.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for Data Protection: Ops. 1M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Operational Residency for ECS	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Operational Residency for ECS	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD Block Only: Oper. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD Block Only: Oper. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD: Operational 1 Month Residency for ESD: Operational 3 Month	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Isilon Sr IS Operational Resident - 1m	\$42,470.00 \$14,900.00	F2 F2	2% 2%	\$41,620.60 \$14,602.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Isilon Sr IS Operational Resident - 1111	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Mainframe: Ops. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Mainframe: Ops. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-S10PRES1M	Residency for Data Archive: Ops. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Archive: Ops. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Service Assurance Suite	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-ZNOB-SASUPKES3M PS-ZNSB-SRMOPRES1M	Residency for Service Assurance Suite Residency for ViPR SRM - One Month	\$42,470.00 \$14,900.00	F2 F2	2% 2%	\$41,620.60 \$14,602.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for ViPR SRM - Three Month	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Operational Residency for Unity - 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-UOPRES3M	Operational Residency for Unity - 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD Block Only: Oper. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD Block Only: Oper. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD: Operational 1 Month	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for USD: Operational 3 Month Residency for ViPR Controller One Month	\$42,470.00 \$14,900.00	F2 F2	2% 2%	\$41,620.60 \$14,602.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for VIPR Controller 3 Month	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Residency for Network Virtualization 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-ZN5B-VMNTWRK3M PS-ZN5B-VMRES	Residency for Network Virtualization 3M	\$50,160.00	F2 F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VMRES PS-ZN5B-VRA1M	VMware RES Sr IS 4-7yrs Exp Residency for vRealize Automation - 1M	\$14,900.00 \$17,270.00	F2 F2	2% 2%	\$14,602.00 \$16,924.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-ZN5B-VRA3M	Residency for vRealize Automation - 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VROPS1M	Residency for vRealize Operations - 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VROPS3M	Residency for vRealize Operations - 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5J-BRRES	Backup RES Assoc IS <2yr Exp	\$10,230.00	F2	2%	\$10,025.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Availabty: Trans. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Residency for Data Availabty: Trans. 3M Residency for Data Protection: Trans. 1M	\$50,160.00 \$17,270.00	F2 F2	2% 2%	\$49,156.80 \$16,924.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Residency for Data Protection: Trans. 1M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		I Residency for ESD Block Only: Tran. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD Block Only: Tran. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD: Transitional 1 Month	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for ESD: Transitional 3 Month	\$50,160.00	F2 F2	2% 2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Isilon Sr SA Transitional Resident - 1m Isilon Sr SA Transitional Resident - 3m	\$17,270.00 \$50,160.00	F2 F2	2%	\$16,924.60 \$49,156.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-ZN5S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Mainframe: Trans. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-MFTRRES3M	Residency for Mainframe: Trans. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Archive: Trans. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for Data Archive: Trans. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Residency for USD Block Only: Tran. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		I Residency for USD Block Only: Tran. 3M I Residency for USD: Transitional 1 Month	\$50,160.00 \$17,270.00	F2 F2	2% 2%	\$49,156.80 \$16,924.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		M Residency for USD: Transitional 3 Month	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Transitional Residency for Unity - 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Transitional Residency for Unity - 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-VMRES	VMware RES Sr SA 7+yrs Exp	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5-VMRES3	VMware RES 90 Day 7+yrs Exp	\$49,220.00	F2	2%	\$48,235.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PTC-1D	SEL 1DAY DA TRAINING EXCLUDE EXPEPENSE	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PTC-2D PTTRAIN2DBHD	SEL 2 DAYS DATRAINING EXCLUDE EXPENSES SELECT NTPS PTIERING ONSITE TRNG (2-DAY)	\$6,882.00 \$10,059.00	F2 F2	2% 2%	\$6,744.36 \$9,857.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVAPAHGC	SEL PV-APAH-G-SUP-C )	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHGC-I	SEL PV-APAH-G-SUP-C )	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHGC-K	SEL PV-APAH-G-SUP-C )	\$573.00	F2	2%	\$561.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHPC	SEL PV-APAH-P-SUP-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHPC-I	SEL PV-APAH-P-SUP-C)	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVAPAHPC-K	SEL PV-APAH-P-SUP-C )	\$859.00	F2 F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-APAH-P-SUP-F PVAPATCGC	SEL: PV-APAH-P-SUP-F SEL PV-APATC-G-SUP-C )	\$825.00 \$500.00	F2 F2	2% 2%	\$808.50 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVAPATCGC-I	SEL PV-APATC-G-SUP-C )	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCGC-K	SEL PV-APATC-G-SUP-C )	\$573.00	F2	2%	\$561.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCPC	SEL PV-APATC-P-SUP-C )	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCPC-I	SEL PV-APATC-P-SUP-C )	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCPC-K	SEL PV-APATC-P-SUP-C )	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVDEVSPC PVDEVSPC-I	SEL PV-DEVS-P-SUP-C ) SEL PV-DEVS-P-SUP-C )	\$3,000.00 \$3,300.00	F2 F2	2% 2%	\$2,940.00 \$3,234.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVDEVSPC-K	SEL PV-DEVS-P-SUP-C )	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOGC	SEL PV-RBMQOSS-G-SUP-C )	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOGC-I	SEL PV-RBMQOSS-G-SUP-C )	\$2,200.00	F2	2%	\$2,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOGC-K	SEL PV-RBMQOSS-G-SUP-C )	\$2,292.00	F2	2%	\$2,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOPC	SEL PV-RBMQOSS-P-SUP-C )	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVRMQOPC-I PVRMQOPC-K	SEL PV-RBMQOSS-P-SUP-C ) SEL PV-RBMQOSS-P-SUP-C )	\$3,300.00 \$3,438.00	F2 F2	2% 2%	\$3,234.00 \$3,369.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVSPGGC	SEL PV-RBMQUSS-P-SUP-C ) SEL PV-DEVS-G-SUP-C)	\$3,438.00 \$750.00	F2 F2	2%	\$3,369.24 \$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGGC-I	SEL PV-SPG-G-SUP-C )	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGGC-K	SEL PV-SPG-G-SUP-C)	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGLICC	SEL PV-SPG-LIC-C)	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGLICC-I	SEL PV-SPG-LIC-C )	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGLICC-K	SEL PV-SPG-LIC-C )	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVSPGPC PVSPGPC-I	SEL PV-SPG-P-SUP-C ) SEL PV-SPG-P-SUP-C )	\$1,125.00 \$1,238.00	F2 F2	2% 2%	\$1,102.50 \$1,213.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVSPGPC-I PVSPGPC-K	SEL PV-SPG-P-SUP-C ) SEL PV-SPG-P-SUP-C )	\$1,238.00 \$1,289.00	F2 F2	2% 2%	\$1,213.24 \$1,263.22	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVTCS3GTC	SEL PV-TCSS-3G-TLSS-C )	\$1,590.00	F2	2%	\$1,558.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCS3GTC-I	SEL PV-TCSS-3G-TLSS-C)	\$1,749.00	F2	2%	\$1,714.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCS3GTC-K	SEL PV-TCSS-3G-TLSS-C )	\$1,818.00	F2	2%	\$1,781.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCS3PTC	SEL PV-TCSS-3P-TLSS-C)	\$2,370.00	F2	2%	\$2,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCS3PTC-I	SEL PV-TCSS-3P-TLSS-C)	\$2,607.00	F2	2%	\$2,554.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCS3PTC-K	SEL PV-TCSS-3P-TLSS-C )	\$2,715.00	F2	2%	\$2,660.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVTCSGTC PVTCSGTC-I	SEL PV-TCSS-G-TLSS-C ) SEL PV-TCSS-G-TLSS-C )	\$530.00 \$583.00	F2 F2	2% 2%	\$519.40 \$571.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVTCSGTC-I	SEL PV-TCSS-G-TLSS-C )	\$607.00	F2	2%	\$571.34 \$594.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSPTC	SEL PV-TCSS-P-TLSS-C )	\$790.00	F2	2%	\$774.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSPTC-I	SEL PV-TCSS-P-TLSS-C)	\$869.00	F2	2%	\$851.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSPTC-K	SEL PV-TCSS-P-TLSS-C)	\$905.00	F2	2%	\$886.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSS3PC	SEL PV-TCSS-3P-SSS-C )	\$1,650.00	F2	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSS3PC-I	SEL PV-TCSS-3P-SSS-C)	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PVTCSS3PC-K	SEL PV-TCSS-3P-SSS-C)	\$1,891.00	F2	2%	\$1,853.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSSPSC	SEL PV-TCSS-P-SSS-C )	\$625.00		2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVTCSSPSC-I PVTCSSPSC-K	SEL PV-TCSS-P-SSS-C ) SEL PV-TCSS-P-SSS-C )	\$688.00 \$716.00		2% 2%	\$674.24 \$701.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVTCV3GTC	SEL PV-TCSV-3G-TLSS-C )	\$1,590.00		2%	\$1,558.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3GTC-I	SEL PV-TCSV-3G-TLSS-C )	\$1,749.00	F2	2%	\$1,714.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3GTC-K	SEL PV-TCSV-3G-TLSS-C )	\$1,818.00	F2	2%	\$1,781.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3PTC	SEL PV-TCSV-3P-TLSS-C )	\$2,370.00		2%	\$2,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3PTC-I	SEL PV-TCSV-3P-TLSS-C )	\$2,607.00		2%	\$2,554.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVTCV3PTC-K PVTCVPTC	SEL PV-TCSV-3P-TLSS-C ) SEL PV-TCSV-P-TLSS-C )	\$2,715.00 \$790.00		2% 2%	\$2,660.70 \$774.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PVTCVPTC-I	SEL PV-1CSV-P-1LSS-C )	\$869.00		2%	\$851.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVPTC-K	SEL PV-TCSV-P-TLSS-C )	\$905.00		2%	\$886.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVTLC	SEL PV-TCSV-G-TLSS-C)	\$530.00		2%	\$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVTLC-I	SEL PV-TCSV-G-TLSS-C )	\$583.00		2%	\$571.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PVTCVTLC-K QFSB1TBSPMM1	SEL PV-TCSV-G-TLSS-C ) SELECT QFS 10-80TB Spt/Mnt 1Mo (per TB)	\$607.00 \$11.76		2% 2%	\$594.86 \$11.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	QFSB1TBSPMT1	SELECT QFS 10-00TB Spt/Mnt 1W0 (per TB) SELECT QFS 10-80TB Spt/Mnt 1Yr (per TB)	\$132.94		2%	\$130.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB1TBSPMT3	SELECT QFS 10-80TB Spt/Mnt 3Yr (per TB)	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB1TBSPMT5	SELECT QFS 10-80TB Spt/Mnt 5Yr (per TB)	\$667.06		2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB2TBSPMM1	SELECT QFS 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59		2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB2TBSPMT1	SELECT QFS 81-240TB Spt/Mnt 1Yr (per TB)	\$125.88		2%	\$123.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	QFSB2TBSPMT3 QFSB2TBSPMT5	SELECT QFS 81-240TB Spt/Mnt 3Yr (per TB)	\$377.65 \$630.59		2% 2%	\$370.10 \$617.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	QFSB3TBSPMM1	SELECT QFS 81-240TB Spt/Mnt 5Yr (per TB) SELECT QFS 241-500TB Spt/Mnt 1Mo (perTB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB3TBSPMT1	SELECT QFS 241-500TB Spt/Mnt 1Yr (perTB)	\$120.00		2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB3TBSPMT3	SELECT QFS 241-500TB Spt/Mnt 3Yr (perTB)	\$357.65	F2	2%	\$350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB3TBSPMT5	SELECT QFS 241-500TB Spt/Mnt 5Yr (perTB)	\$596.47	F2	2%	\$584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB4TBSPMM1	SELECT QFS 501-750TB Spt/Mnt 1Mo (perTB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	QFSB4TBSPMT1 QFSB4TBSPMT3	SELECT QFS 501-750TB Spt/Mnt 1Yr (perTB) SELECT QFS 501-750TB Spt/Mnt 3Yr (perTB)	\$111.76 \$335.29	F2 F2	2% 2%	\$109.52 \$328.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	QFSB4TBSPMT5	SELECT QFS 501-750TB Spt/Mnt 5Yr (perTB)	\$558.82		2%	\$547.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPMM1	SELECT QFS 751-1024TB Spt/Mnt 1Mo (prTB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPMT1	SELECT QFS 751-1024TB Spt/Mnt 1Yr (prTB)	\$104.71	F2	2%	\$102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPMT3	SELECT QFS 751-1024TB Spt/Mnt 3Yr (prTB)	\$315.29		2%	\$308.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPMT5	SELECT QFS 751-1024TB Spt/Mnt 5Yr (prTB)	\$524.71	F2	2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	QFSTRAIN2BHD REMINST1DAY	SELECT NTPS QFS ONSITE TRAINING (2-DAY) SELECT NTPS Remote Install Sppt (1 Day)	\$10,059.00 \$1,906.00		2% 2%	\$9,857.82 \$1,867.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	REMPROFSVC	SELECT NTPS Remote Prof Svc (per Day)	\$1,905.88	F2	2%	\$1,867.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-1	SEL: T120 ASM BASIC YEAR 1	\$7,441.00		2%	\$7,292.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-1Z2	SEL: T120 ASM Basic Year 1,Z2	\$8,185.00	F2	2%	\$8,021.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-2	SEL: T120 ASM BASIC YEAR 2	\$2,975.00		2%	\$2,915.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-2Z2	SEL: T120 ASM Basic Year 2,Z2	\$3,272.00	F2	2%	\$3,206.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S120-ASMG-1 S120-ASMG-1Z2	SEL: T120 ASM GOLD YEAR 1 SEL: T120 ASM Gold Year 1,Z2	\$11,167.00 \$12,290.00	F2 F2	2% 2%	\$10,943.66 \$12,044.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S120-ASMG-122 S120-ASMG-2	SEL: T120 ASM GOLD YEAR 2	\$4,468.00		2%	\$4,378.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMG-2Z2	SEL: T120 ASM Gold Year 2 ,Z2	\$4,915.00		2%	\$4,816.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-4HR	SEL: T120 BASE;YEAR 1;4HR	\$971.00	F2	2%	\$951.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-4HRZ2	SEL: T120 Base,Year 1,4HR,Z2	\$1,068.00		2%	\$1,046.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S120-B-1-NBD	SEL: T120 BASE;YEAR 1;NBD	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-NBDZ2 S120-B-1-SBD	SEL: T120 Base, Year 1,NBD,Z2 SEL: T120 BASE; YEAR 1;SBD	\$0.00 \$877.00		2% 2%	\$0.00 \$859.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S120-B-1-SBDZ2	SEL: T120 BASE, TEAR 1,3BD	\$966.00		2%	\$946.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-4HR	SEL: T120 BASE;YEARS 2 ;4HR	\$1,278.00		2%	\$1,252.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-4HRZ2	SEL: T120 Base, Years 2,4HR,Z2	\$1,410.00	F2	2%	\$1,381.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-NBD	SEL: T120 BASE;YEARS 2 ;NBD	\$919.00	F2	2%	\$900.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S120-B-2-NBDZ2	SEL: T120 Base, Years 2, NBD, Z2 SEL: T120 BASE: YEARS 2 : SBD	\$1,019.00	F2	2%	\$998.62	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	S120-B-2-SBD S120-B-2-SBDZ2	SEL: 1120 BASE; YEARS 2; SBD SEL: T120 Base, Years 2, SBD,Z2	\$1,151.00 \$1,276.00		2% 2%	\$1,127.98 \$1,250.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S120-BL-1-4HR	SEL: T120 BLSCLIC;5 SLTS;Y1;4HO	\$65.00		2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-1-4HRZ2	SEL: T120 BIScLic.5 slts.Y1.4HO.Z2	\$72.00		2%	\$70.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-1-SBD	SEL: T120 BLSCLIC ;5 SLTS;Y1 ;SBD	\$56.00	F2	2%	\$54.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-1-SBDZ2	SEL: T120 BIScLic ,5 slts,Y1,SBD,Z2	\$62.00		2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-2-4HR	SEL: T120 BLSCLIC ;5 SLTS;Y2 ;4HR	\$92.00		2%	\$90.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S120-BL-2-4HRZ2 S120-BL-2-NBDSL	SEL: T120 BIScLic ,5 slts,Y2,4HR,Z2	\$101.00		2% 2%	\$98.98	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5 5	S120-BL-2-NBDSL S120-BL-2NBDZ2S1	SEL: T120 BIScLic ,5 slts,Y2,NBD SEL: T120 BLSCLIC ,5SLTS,Y2,NBD,Z2	\$65.00 \$74.00	F2 F2	2% 2%	\$63.70 \$72.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S120-BL-2-SBD	SEL: T120 BLSCLIC; SSLTS; Y2; SBD	\$79.00		2%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-2-SBDZ2	SEL: T120 BIScLic,5 slts,Y2 ,SBD,Z2	\$88.00	F2	2%	\$86.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-CT-100	SEL: 1 COTERM SUPPORT UNIT T120	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-1-4HR	SEL: T120 DRVS;YEAR 1;4HR	\$1,399.00		2%	\$1,371.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-1-4HRZ2	SEL: T120 Drvs, Year 1,4HR,Z2	\$1,540.00		2%	\$1,509.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S120-DR-1-SBD	SEL: T120 DRVS;YEAR 1;SBD SEL: T120 Drvs Voor 1 SBD 72	\$1,224.00		2%	\$1,199.52 \$1,310.08	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	S120-DR-1-SBDZ2 S120-DR-2-4HR	SEL: T120 Drvs, Year 1,SBD,Z2 SEL: T120 DRVS YEARS 2 :4HR	\$1,346.00 \$2,006.00		2% 2%	\$1,319.08 \$1,965.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S120-DR-2-4HRZ2	SEL: T120 Drvs Years 2,4HR,Z2	\$2,000.00		2%	\$2,162.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-NBD	SEL: T120 DRVS YEARS 2 ;NBD	\$1,330.00	F2	2%	\$1,303.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-NBDZ2	SEL: T120 Drvs Years 2,NBD,Z2	\$1,472.00	F2	2%	\$1,442.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-SBD	SEL: T120 DRVS YEARS 2 ;SBD	\$1,750.00	F2	2%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

December   Process						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
Section   Continue	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
S.													
Section   Column													
5   1570-76-2-688													
Section   Column													
\$ 150,000-24 MID													
5 STRIPPO-POMICY SELF-TOP SELF	-												
S. SINCAN-CARRECT   S	-	S120-DV-2-NBDZ2	SEL: T120DrvsYears2+,NBD,Z2	\$1,532.00		2%	\$1,501.36	\$0.00	\$0.00			\$0.00	\$0.00
STOCK-1-48   SEL   TEXT DEF SELVICION   STOCK   STOC													
5 STACA-SHO SHI T-20 GPF (A) FYRS 1-980 S 1 378 O 1 72 PK 1 315044 500 S 00 S 00 S 00 S 00 S 00 S 00 S													
STRONG 2-MINE SELF-TEXT OWNERS 2-MINE STRONG													
5 STAN-0-6-850 SB. Tr. 20 mg/s (A) MPS (C) MPS (A) STAN (B) SB. Tr. 20 mg/s (A) MPS (C) MPS (A) STAN (B) SB. Tr. 20 mg/s (A) MPS (C) MPS (A) STAN (B) SB. Tr. 20 mg/s (A) MPS (C) MPS (A) MPS (C) MPS (A) MPS	-												
5 SOX-AMB-12 SEL TOX AMB Selfer TV-Ref I \$10,825.00   F2 26 \$10,413.06 \$0.00   20.00 \$0.00													
SO-SON-SINE_F SEL_TOX AMM MARK TWAT 2 1 4,5200 P 72 5% \$4,6500 \$0.													
SERIOLASSIDE-272   SEL 7076 AMM RELEVE YEAR 2   SERIOL													
SEMPLANDERS   SELTION AND OLD YEART   120 2000   72   25   25   24   45   48   20   20   20   20   20   20   20   2	-												
SECON ASSIGNATION   SECO	-												
5   \$000-ASMIG-227   \$811.700 ASM FORD AND FOR	5				F2	2%			\$0.00		\$0.00	\$0.00	
5   5000-61-40R   SELT TOO BASE YEAR 1-40R   S													
\$200.00-1-400.000-20													
\$ 9000-H-MBD/Z2 SEL 1700 BASE, VEAR 1800 Z2 \$9.00 F2 Z5 \$9.00 F2 Z5 \$9.00 F2 Z5 \$9.00 \$9.0													
\$200-1-5800   \$200-1-5800   \$21,700   \$88,147   \$800   \$22,850   \$72   \$2 h   \$3,197,70   \$3,00   \$5	-												
\$ 3000-1-580022 SEL-T700 Base, Year J. \$100 22 SA 52050 F2 Z% \$4,645.00 F2 Z% \$4,645.00 \$0													
5 500-62-4-HRZ 5EL-T700 BASE-YEARS 2-HR 54,65-00 F2 2% 54,46-132 50.00 5													
S			SEL: T200 BASE; YEARS 2 4HR		F2	2%		\$0.00	\$0.00		\$0.00	\$0.00	
\$ \$200-82-XBD0Z\$ SEL TZ00 Bases Years ZMBD.Z\$ \$1,469.00 F2	-												
5 \$200-82-58D2 SEL: TOO BASELY TARE \$28D2 \$4,480.00 \$7.2 2% \$4,480.00 \$0	-												
\$ \$200-BL-14HRZ \$ \$1700 F2 2% \$88.00 \$0.00	-												
\$ \$200-BL-14HRZ \$ELT 7000 BISCLIC 10 HS Y1 4HR Z2 \$77.00 F2 216 \$75.46 \$0.00 \$													
5 \$200-BL-38B0Z \$ELT 7200 BISCLIC 10 SLTSY;15BD \$60.0 F2 2% \$58.80 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0													
5 \$200-BL-1-SBD2Z \$EL: 1720 BISELL; 0 bills, Y1-SBD.22 \$17400 F2 2% \$856.66 \$0.00 \$0													
5 \$200-BL-2HBZZSL SEL: 7200 BLSCLL(10 SLTS,YZ,4HR,Z2  \$124,00 F2  \$274 \$121.52  \$0.00 \$0.0						2%							
5 \$200-BL-2-NBD SEL T200 BLSCLIC-10 SLTSY-Z-NBD \$85.00 F2 Z% \$53.70 \$0.0													
5 \$200-BL-NBD0Z5EL \$ELT 2700 BISCLic 10 sths Y2, NBD. 22 \$11200 \$2 2% \$90.6 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$													
5 \$200-BL-25BDZ2SL SEL T200 BISCLe, 10 sile, 72, 5BD.22 \$112.00 F2 2% \$190.76 \$0.00	-	S200-BL-2NBDZ2SL	SEL: T200 BIScLic,10 slts,Y2,NBD,Z2	\$74.00	F2	2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 \$200-CH-1-400 SEL: 1 COTERM SUPPORT UNIT T200 \$10.00 F2 2% \$88.00 \$0.0	-												
5 S200-DR-1-HRR SEL: T200 DRV-SyErAR 1-HRR Z2 \$1.740.00 F2 2% \$1,750.20 \$0.00	-												
5 \$200-DR-1-SBD 2 \$EL: T200 DR/S YEAR 1:SBD 51,378.00	-												
5 \$200-DR-1-SBD2 \$EL: T200 DRVS Year 1,SBD 22 \$1,516.00 F2 2% \$1,485.68 \$0.00													
5 \$200-DR-2-4HRZ													
\$ 200-DR-2-HRZ2 \$EL: 7200 Drvs Years 2.4HR.Z2 \$2,489.00 \$2,489.00 \$2,000 \$0.00													
\$ \$200-DR-2-NBDZ2 \$EL: 7200 Drvs Years 2,NBD,Z2 \$1,655.00 \$F2 \$2% \$1,621.90 \$0.00 \$0	-			\$2,489.00		2%	\$2,439.22						
\$ \$200-DR-2-SBD \$EL: T200 DRVS YEARS 2;SBD \$1,967.00 F2 2% \$1,927.66 \$0.00 \$0.													
5         \$200-DR-2-SBDZ2         \$EL: T200 Drvs Years 2,SBD,Z2         \$2,170.0         F2         2%         \$2,126.60         \$0.00													
5 S200-DV-1-HRZ2 SEL: T200 Drvs, Year 1,4HR,Z2 \$1,480.0 F2 2% \$1,805.16 \$0.00	-	S200-DR-2-SBDZ2	SEL: T200 Drvs Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 \$200-DV-1-SBD \$EI: T200 Drvs, Year 1,SBD \$1,480.00 F2 2% \$1,450.40 \$0.00 \$0.													
5 S200_DV-2-HR SEL: T200 Drvs Years 2+,HR SEL: T200 Drvs Years 2+,NB SEL: T	-												
5 S200-DV-2-HRZ2 SEL: T200 Drvs Years 2+,HHR,Z2 \$2,690.0 F2 2% \$2,538.20 \$0.00	-												
5       \$200_DV-2_NBD       \$EL: 7200 Drvs Years 2+,NBD       \$1,596.00       \$2.0%       \$1,584.08       \$0.00 </td <td></td>													
5 S200-DV-2-NBDZ2 SEL: T200 Drvs Years 2+,NBD,Z2 \$1,757.00 F2 2% \$1,721.86 \$0.00 \$0.													
5     \$200-DV-2-SBD     \$EL: 7200 Drvs Years 2+,SBD     \$2,086.00     \$2,086.00     \$0.00	-												
5 \$200-Q-1-4HR \$EL: T200 QIP; YEAR 1;4HR \$1,4HR Z2 \$1,700 QIP; Year 1,4HR,Z2 \$1,700 QIP; Year 1,	-	S200-DV-2-SBD	SEL: T200 Drvs Years 2+,SBD	\$2,068.00	F2	2%	\$2,026.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 \$200-Q-1-4HRZ2 \$EL: 7200 QIP, Year 1,4HR,Z2 \$1,705.2 \$0.0 \$0.0 \$0.00 \$	5												
5 S200-Q-1-SBD SEL: T200 QIP;YEAR 1;SBD \$1,378.00 F2 2% \$1,350.44 \$0.00													
5 S200-Q-1-SBDZ2 SEL: T200 QIP, Year 1, SBD, Z2 \$1,516.00 F2 2% \$1,485.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-	S200-Q-1-SBD	SEL: T200 QIP;YEAR 1;SBD										\$0.00
5 S200-Q-2-4HR SEL: T200 QIP; YEARS 2;4HR \$2.261.00 F2 2% \$2,215.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												\$0.00
5 S200-Q-2-4HRZ2 SEL: T200 QIP, Years 2,4HR,72 \$2,489.00 F2 2% \$2,439.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
5 5200-02-4FRX22 SEL: 1200 QF; Teals 2,4FRX,22 \$2,000 \$0.00													
5 S200-Q-2-NBDZ2 SEL: T200 QIP, Years 2,NBD,Z2 \$1,655.00 F2 2% \$1,621.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	S200-Q-2-NBDZ2	SEL: T200 QIP, Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 \$200-Q-2-SBD \$EL: 7200 QIP;YEARS 2;SBD \$1,927.66 \$0.00 \$0.													
5 S200-Q-2-SBDZ2 SEL: T200 QIP, Years 2, SBD, Z2 \$2,170.00 F2 2% \$2,126.60 \$0.00 \$0.													
5 S380-ASMB-1Z2 SEL: T380 ASM Basic Year 1,Z2 \$11,702.00 F2 2% \$11,467.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	S380-ASMB-1Z2											

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S380-ASMB-2	SEL: T380 ASM BASIC YEAR 2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-ASMB-2Z2	SEL: T380 ASM Basic Year 2 ,Z2	\$4,682.00		2%	\$4,588.36	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	S380-ASMG-1 S380-ASMG-1Z2	SEL: T380 ASM GOLD YEAR 1 SEL: T380 ASM Gold Year 1,Z2	\$23,928.00 \$26,321.00		2% 2%	\$23,449.44 \$25,794.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-ASMG-2	SEL: T380 ASM GOLD YEAR 2	\$9,571.00	F2	2%	\$9,379.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMG-2Z2	SEL: T380 ASM Gold Year 2 ,Z2	\$10,538.00	F2	2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-4HR	SEL: T380 BASE; YEAR 1; 4HR	\$4,807.00		2%	\$4,710.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-4HRZ2	SEL: T380 Base, Year 1, 4HR,Z2	\$5,287.00		2%	\$5,181.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-B-1-NBD S380-B-1-NBDZ2	SEL: T380 BASE; YEAR 1; NBD SEL: T380 Base, Year 1, NBD,Z2	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-B-1-NBD22	SEL: T380 BASE; YEAR 1; SBD	\$4,244.00		2%	\$4,159.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-SBDZ2	SEL: T380 Base, Year 1, SBD,Z2	\$4,669.00		2%	\$4,575.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-4HR	SEL: T380 BASE;YEARS 2;4HR	\$6,637.00		2%	\$6,504.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-4HRZ2	SEL: T380 Base, Years 2,4HR,Z2	\$7,301.00		2%	\$7,154.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-B-2-NBD S380-B-2-NBDZ2	SEL: T380 BASE;YEARS 2;NBD SEL: T380 Base,Years 2,NBD,Z2	\$4,506.00		2% 2%	\$4,415.88	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-B-2-NBD22 S380-B-2-SBD	SEL: T380 BASE; YEARS 2;SBD	\$4,957.00 \$5,834.00		2%	\$4,857.86 \$5,717.32	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-SBDZ2	SEL: T380 Base, Years 2, SBD, Z2	\$6,416.00		2%	\$6,287.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-4HR	SEL: T380 BLSCLIC;10 SLTS;Y1;4HR	\$70.00		2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-4HRZ2	SEL: T380 BIScLic,10 slts,Y1,4HR,Z2	\$77.00		2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-SBD	SEL: T380 BLSCLIC;10 SLTS;Y1;SBD	\$60.00		2%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-BL-1-SBDZ2 S380-BL-2-4HRSL	SEL: T380 BIScLic,10 slts,Y1,SBD,Z2 SEL: T380 BIScLic,10 slts Y2,4HR	\$67.00 \$104.00		2% 2%	\$65.66 \$101.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-BL-2-4HRZ2	SEL: T380 BIScLic, 10 slts Y2,4HR,Z2	\$114.00		2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-NBD	SEL: T380 BLSCLIC;10 SLTS;Y2;NBD	\$65.00		2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-NBDZ2	SEL: T380 BIScLic,10 slts,Y2,NBD,Z2	\$74.00		2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-SBDSL	SEL: T380 BIScLic, 10 slts, Y2, SBD	\$92.00		2%	\$90.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-BL-2SBDZ2SL	SEL: T380 BIScLic, 10 slts, Y2, SBD, Z2	\$112.00		2% 2%	\$109.76	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	S380-CT-100 S380-DR-1-4HR	SEL: 1 COTERM SUPPORT UNIT T380 SEL: T380 DRVS:YEAR 1:4HR	\$100.00 \$1,583.00	F2 F2	2%	\$98.00 \$1,551.34	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	S380-DR-1-4HRZ2	SEL: T380 Drvs, Year 1,4HR,Z2	\$1,740.00		2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-SBD	SEL: T380 DRVS;YEAR 1;SBD	\$1,378.00		2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-SBDZ2	SEL: T380 Drvs,Year 1,SBD,Z2	\$1,516.00		2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-4HR	SEL: T380 DRVS YEARS 2;4HR	\$2,261.00		2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-4HRZ2	SEL: T380 Drvs Years 2,4HR,Z2 SEL: T380 DRVS YEARS 2:NBD	\$2,489.00		2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-DR-2-NBD S380-DR-2-NBDZ2	SEL: T380 Drvs Years 2,NBD.Z2	\$1,495.00 \$1,655.00		2% 2%	\$1,465.10 \$1,621.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-DR-2-SBD	SEL: T380 DRVS YEARS 2;SBD	\$1,967.00		2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-SBDZ2	SEL: T380 Drvs Years 2,SBD,Z2	\$2,170.00		2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-4HR	SEL: T380 Drvs,Year 1,4HR	\$1,684.00		2%	\$1,650.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-4HRZ2	SEL: T380 Drvs, Year 1,4HR,Z2	\$1,842.00		2%	\$1,805.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-DV-1-SBD S380-DV-1-SBDZ2	SEL: T380 Drvs, Year 1,SBD SEL: T380 Drvs, Year 1,SBD,Z2	\$1,480.00 \$1,618.00	F2 F2	2% 2%	\$1,450.40 \$1,585.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-DV-2-4HR	SEL: T380 Drvs Years 2+,4HR	\$2,362.00	F2	2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-4HRZ2	SEL: T380 Drvs Years 2+,4HR,Z2	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-NBD	SEL: T380 Drvs Years 2+,NBD	\$1,596.00		2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-NBDZ2	SEL: T380 Drvs Years 2+,NBD,Z2	\$1,757.00		2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-DV-2-SBD	SEL: T380 Drvs Years 2+,SBD SEL: T380 Drvs Years 2+,SBD,Z2	\$2,068.00		2% 2%	\$2,026.64 \$2,226.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-DV-2-SBDZ2 S380-JASMB-1	SEL: T380-J ASM BASIC YEAR 1	\$2,272.00 \$24,460.00		2%	\$23,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-1Z2	SEL: T380-J ASM BASIC YEAR 1,Z2	\$24,863.00		2%	\$24,365.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-2	SEL: T380-J ASM BASIC YEAR 2	\$9,785.00	F2	2%	\$9,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-2Z2	SEL: T380-J ASM BASIC YEAR 2 ,Z2	\$10,764.00		2%	\$10,548.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMG-1	SEL: T380-J ASM GOLD YEAR 1	\$37,751.00		2%	\$36,995.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-JASMG-1Z2 S380-JASMG-2	SEL: T380-J ASM GOLD YEAR 1,Z2 SEL: T380-J ASM GOLD YEAR 2	\$41,527.00 \$15,102.00	F2 F2	2% 2%	\$40,696.46 \$14,799.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-JASMG-2Z2	SEL: T380-J ASM GOLD YEAR 2 SEL: T380-J ASM GOLD YEAR 2 ,Z2	\$16,615.00		2%	\$14,799.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-4HR	SEL: T380 ENT DRVS,YEAR 1,4HR	\$3,294.00		2%	\$3,228.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-4HRZ2	SEL: T380 ENT DRVS,YEAR 1,4HR,Z2	\$3,624.00	F2	2%	\$3,551.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-SBD	SEL: T380 ENT DRVS,YEAR 1,SBD	\$3,019.00		2%	\$2,958.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-SBDZ2	SEL: T380 ENT DRVS,YEAR 1,SBD,Z2	\$3,322.00		2%	\$3,255.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-JDR-2-4HR S380-JDR-2-4HRZ2	SEL: T380 ENT DRVS YEARS 2,4HR SEL: T380 ENT DRVS YEARS 2,4HR,Z2	\$5,488.00 \$6,042.00		2% 2%	\$5,378.24 \$5,921.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-JDR-2-NBD	SEL: T380 ENT DRVS YEARS 2.NBD	\$3,664.00		2%	\$3,590.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-NBDZ2	SEL: T380 ENT DRVS YEARS 2,NBD,Z2	\$4,032.00		2%	\$3,951.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-SBD	SEL: T380 ENT DRVS YEARS 2,SBD	\$5,029.00	F2	2%	\$4,928.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-SBDZ2	SEL: T380 ENT DRVS YEARS 2,SBD,Z2	\$5,539.00	F2	2%	\$5,428.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-4HR S380-Q-1-4HRZ2	SEL: T380 QIP;YEAR 1;4HR	\$1,583.00		2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-Q-1-4HRZ2 S380-Q-1-SBD	SEL: T380 QIP,Year 1,4HR,Z2 SEL: T380 QIP;YEAR 1;SBD	\$1,740.00 \$1,378.00		2% 2%	\$1,705.20 \$1,350.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S380-Q-1-SBDZ2	SEL: T380 QIP, Year 1,SBD,Z2	\$1,516.00		2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-4HR	SEL: T380 QIP;YEARS 2 4HR	\$2,261.00		2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-4HRZ2	SEL: T380 QIP, Years 2 4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-NBD	SEL: T380 QIP;YEARS 2 ;NBD	\$1,495.00		2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-NBDZ2	SEL: T380 QIP,Years 2 ,NBD,Z2	\$1,655.00		2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S380-Q-2-SBD S380-Q-2-SBDZ2	SEL: T380 QIP;YEARS 2;SBD SEL: T380 QIP.Years 2.SBD.Z2	\$1,967.00 \$2,170.00		2% 2%	\$1,927.66 \$2,126.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S50-ASMB-1	SEL: T50E ASM BASIC YEAR 1	\$4,952.00		2%	\$2,120.00 \$4,852.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-1Z2	SEL: T50e ASM Basic Year 1,Z2	\$5,454.00		2%	\$5,344.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S50-ASMB-2	SEL: T50E ASM BASIC YEAR 2	\$1,979.00		2%	\$1,939.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S50-ASMB-2Z2	SEL: T50e ASM BASIC YEAR 2 ,Z2 SEL: T50E ASM GOLD YEAR 1	\$2,183.00		2%	\$2,139.34	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	S50-ASMG-1 S50-ASMG-1Z2	SEL: T50e ASM GOLD YEAR 1 SEL: T50e ASM GOLD YEAR 1,Z2	\$7,236.00 \$7,966.00		2% 2%	\$7,091.28 \$7,806.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S50-ASMG-2	SEL: T50E ASM GOLD YEAR 2	\$2,899.00		2%	\$2,841.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMG-2Z2	SEL: T50e ASM GOLD YEAR 2,Z2	\$3,199.00		2%	\$3,135.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-4HR	SEL: T50E Base, Year 1,4HR	\$1,064.00		2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-4HRZ2	SEL: T50E Base, Year 1,4HR,Z2	\$1,170.00		2%	\$1,146.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S50E-B-1-NBD S50E-B-1-NBDZ2	SEL: T50E Base, Year 1, NBD SEL: T50E Base, Year 1, NBD, Z2	\$0.00 \$0.00		2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S50E-B-1-SBD	SEL: T50E Base, Year 1, NDD, 22	\$905.00		2%	\$886.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-SBDZ2	SEL: T50E Base, Year 1,SBD,Z2	\$996.00		2%	\$976.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-4HR	SEL: T50E Base, Years 2 ,4HR	\$1,393.00		2%	\$1,365.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-4HRZ2	SEL: T50E Base, Years 2 ,4HR,Z2	\$1,546.00		2%	\$1,515.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S50E-B-2-NBD S50E-B-2-NBDZ2	SEL: T50E Base, Years 2, NBD	\$1,009.00		2% 2%	\$988.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S50E-B-2-NBD22	SEL: T50E Base, Years 2 ,NBD,Z2 SEL: T50E Base, Years 2 , SBD	\$1,115.00 \$1,177.00		2%	\$1,092.70 \$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-SBDZ2	SEL: T50E Base, Years 2 , SBD,Z2	\$1,300.00		2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-CT-50	SEL: 1 COTERM SUPPORT UNIT, T50e	\$50.00	F2	2%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-D-1-4HC	SEL: T50E,24HR ONSITE,1DR,UPG,1MT	\$107.00		2%	\$104.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-D-1-NBC	SEL: T50E,NBD ONSITE,1DR,UPG,1MT	\$69.00		2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S50E-D-1-SBC S50E-DR-1-4HR	SEL: T50E,SBD ONSITE,1DR,UPG,1MT SEL: T50E Drvs,Year 1,4HR	\$85.00 \$1,070.00		2% 2%	\$83.30 \$1,048.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S50E-DR-1-4HRZ2	SEL: T50E Drvs, Year 1,4HR,Z2	\$1,172.00		2%	\$1,148.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-SBD	SEL: T50E Drvs,Year 1,SBD	\$805.00		2%	\$788.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-SBDZ2	SEL: T50E Drvs,Year 1,SBD,Z2	\$879.00		2%	\$861.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-4HR	SEL: T50E Drvs Years 2 ,4HR	\$1,327.00		2%	\$1,300.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S50E-DR-2-4HRZ2	SEL: T50E Drvs Years 2 ,4HR,Z2	\$1,458.00		2% 2%	\$1,428.84	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S50E-DR-2-NBD S50E-DR-2-NBDZ2	SEL: T50E Drvs Years 2 ,NBD SEL: T50E Drvs Years 2 ,NBD,Z2	\$856.00 \$944.00		2%	\$838.88 \$925.12	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-SBD	SEL: T50E Drvs Years 2 ,SBD	\$1,058.00		2%	\$1,036.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-SBDZ2	SEL: T50E Drvs Years 2 ,SBD,Z2	\$1,164.00		2%	\$1,140.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-4HR	SEL: T50E Drvs, Year 1,4HR	\$1,130.00		2%	\$1,107.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-4HRZ2	SEL: T50E Drvs,Year 1,4HR,Z2	\$1,232.00		2%	\$1,207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-SBD	SEL: T50E Drvs,Year 1,SBD SEL: T50E Drvs,Year 1,SBD,Z2	\$865.00		2%	\$847.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S50E-DV-1-SBDZ2 S50E-DV-2-4HR	SEL: T50E Drvs Years 2+.4HR	\$939.00 \$1,387.00		2% 2%	\$920.22 \$1,359.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S50E-DV-2-4HRZ2	SEL: T50EDrvsYears2+,4HR,Z2	\$1,518.00		2%	\$1,487.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-NBD	SEL: T50E Drvs Years 2+,NBD	\$916.00		2%	\$897.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-NBDZ2	SEL: T50EDrvsYears2+,NBD,Z2	\$1,004.00		2%	\$983.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-SBD	SEL: T50E Drvs Years 2+,SBD	\$1,118.00		2%	\$1,095.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S50E-DV-2-SBDZ2 S680-ASMB-1	SEL: T50EDrvsYears2+,SBD,Z2 SEL: T680 ASM BASIC YEAR 1	\$1,224.00 \$10,632.00		2% 2%	\$1,199.52 \$10,419.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-ASMB-1Z2	SEL: T680 ASM Basic YEAR 1,Z2	\$10,032.00	F2	2%	\$11,467.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-2	SEL: T680 ASM BASIC YEAR 2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-2Z2	SEL: T680 ASM Basic Year 2 ,Z2	\$4,682.00		2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-1	SEL: T680 ASM GOLD YEAR 1	\$23,928.00		2%	\$23,449.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-ASMG-1Z2 S680-ASMG-2	SEL: T680 ASM Gold Year 1,Z2	\$26,321.00		2% 2%	\$25,794.58 \$9,379.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-ASMG-2Z2	SEL: T680 ASM GOLD YEAR 2 SEL: T680 ASM Gold Year 2 ,Z2	\$9,571.00 \$10,538.00		2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-4HR	SEL: T680 BASE; YEAR 1; 4HR	\$6,252.00		2%	\$6,126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-4HRZ2	SEL: T680 Base, Year 1, 4HR,Z2	\$6,877.00	F2	2%	\$6,739.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-NBD	SEL: T680 BASE; YEAR 1; NBD	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-NBDZ2	SEL: T680 Base, Year 1, NBD,Z2	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-B-1-SBD S680-B-1-SBDZ2	SEL: T680 BASE; YEAR 1; SBD SEL: T680 Base, Year 1, SBD,Z2	\$5,520.00 \$6,073.00		2% 2%	\$5,409.60 \$5,951.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-B-2-4HR	SEL: 1680 BASE; YEARS 2;4HR	\$8,627.00		2%	\$8,454.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-4HRZ2	SEL: T680 Base, Years 2,4HR,Z2	\$9,497.00		2%	\$9,307.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-NBD	SEL: T680 BASE;YEARS 2;NBD	\$5,872.00	F2	2%	\$5,754.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-NBDZ2	SEL: T680 Base, Years 2,NBD,Z2	\$6,470.00		2%	\$6,340.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-B-2-SBD S680-B-2-SBDZ2	SEL: T680 BASE; YEARS 2; SBD SEL: T680 Base, Years 2. SBD. Z2	\$7,595.00 \$8,358.00		2% 2%	\$7,443.10 \$8,190.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	S680-BL-1-4HR	SEL: 1660 BLSCLIC:10 SLTS:Y1:4HR	\$6,356.00 \$70.00		2%	\$6,190.64 \$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-4HRZ2	SEL: T680 BIScLic.10 slts.Y1.4HR.Z2	\$77.00		2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-SBD	SEL: T680 BLSCLIC;10 SLTS;Y1;SBD	\$60.00		2%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-SBDZ2	SEL: T680 BIScLic,10 slts,Y1,SBD,Z2	\$67.00	F2	2%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-4HRSL	SEL: T680 BIScLic,10 slts,Y2,4HR	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-24HRZ2SL	SEL: T680 BIScLic,10 slts,Y2,4HR,Z2 SEL: T680 BLSCLIC:10 SLTS:Y2:NBD	\$124.00		2%	\$121.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-BL-2-NBD S680-BL-2NBDZ2SL	SEL: 1680 BLSCLIC;10 SL1S;Y2;NBD SEL: T680 BlScLic.10 slts.Y2.NBD.Z2	\$65.00 \$74.00		2% 2%	\$63.70 \$72.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-BL-2-SBDSL	SEL: T680 BIScLic,10 slts,Y2,NBD,Z2 SEL: T680 BIScLic,10 slts,Y2,SBD	\$92.00		2%	\$90.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2SBDZ2SL	SEL: T680 BIScLic, 10 slts, Y2, SBD, Z2	\$112.00		2%	\$109.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-CT-100	SEL: 1 COTERM SUPPORT UNIT T680	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-4HR	SEL: T680 DRVS YEAR 1;4HR	\$1,583.00		2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	\$1,740.00		2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-DR-1-SBD S680-DR-1-SBDZ2	SEL: T680 DRVS;YEAR 1;SBD SEL: T680 Drvs,Year 1,SBD,Z2	\$1,378.00 \$1,516.00		2% 2%	\$1,350.44 \$1,485.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-DR-2-4HR	SEL: 1660 DRVS YEARS 2:4HR	\$2,261.00		2%	\$1,465.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-4HRZ2	SEL: T680 Drvs Years 2,4HR,Z2	\$2,489.00		2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S680-DR-2-NBD	SEL: T680 DRVS YEARS 2;NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-NBDZ2	SEL: T680 Drvs Years 2,NBD,Z2	\$1,655.00		2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-DR-2-SBD S680-DR-2-SBDZ2	SEL: T680 DRVS YEARS 2;SBD SEL: T680 Drvs Years 2,SBD,Z2	\$1,967.00 \$2,170.00		2% 2%	\$1,927.66 \$2,126.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-DV-1-4HR	SEL: T680 Drvs Year 1.4HR	\$1,684.00		2%	\$1,650.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	\$1,842.00		2%	\$1,805.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-SBD	SEL: T680 Drvs, Year 1,SBD	\$1,480.00		2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,618.00		2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-4HR	SEL: T680 Drvs Years 2+,4HR	\$2,362.00		2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-DV-2-4HRZ2 S680-DV-2-NBD	SEL: T680 Drvs Years 2+,4HR,Z2 SEL: T680 Drvs Years 2+,NBD	\$2,590.00 \$1,596.00		2% 2%	\$2,538.20 \$1,564.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-DV-2-NBDZ2	SEL: T680 Drvs Years 2+,NBD,Z2	\$1,757.00		2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-SBD	SEL: T680 Drvs Years 2+,SBD	\$2,068.00		2%	\$2,026.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-SBDZ2	SEL: T680 Drvs Years 2+,SBD,Z2	\$2,272.00		2%	\$2,226.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-1-4HR	SEL: T680 QIP;YEAR 1;4HR	\$1,583.00		2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-Q-1-4HRZ2 S680-Q-1-SBD	SEL: T680 QIP, Year 1,4HR,Z2 SEL: T680 QIP; YEAR 1;SBD	\$1,740.00 \$1,378.00		2% 2%	\$1,705.20 \$1,350.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S680-Q-1-SBDZ2	SEL: T680 QIP, Year 1,SBD, Z2	\$1,516.00	F2	2%	\$1,350.44 \$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-4HR	SEL: T680 QIP;YEARS 2;4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-4HRZ2	SEL: T680 QIP, Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-NBD	SEL: T680 QIP;YEARS 2;NBD	\$1,495.00		2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-NBDZ2	SEL: T680 QIP, Years 2, NBD, Z2	\$1,655.00		2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S680-Q-2-SBD S680-Q-2-SBDZ2	SEL: T680 QIP;YEARS 2;SBD SEL: T680 QIP,Years 2,SBD,Z2	\$1,967.00		2% 2%	\$1,927.66 \$2,126.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-ASMB-1	SEL: T950 ASM BASIC YEAR 1	\$2,170.00 \$10,632.00		2%	\$10,419.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-1Z2	SEL: T950 ASM Basic Year 1,Z2	\$11,702.00		2%	\$11,467.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-2	SEL: T950 ASM BASIC YEAR 2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-2Z2	SEL: T950 ASM Basic Year 2 ,Z2	\$4,682.00		2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-1	SEL: T950 ASM GOLD YEAR 1	\$23,928.00		2%	\$23,449.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-ASMG-1Z2 S950-ASMG-2	SEL: T950 ASM Gold Year 1,Z2 SEL: T950 ASM GOLD YEAR 2	\$26,321.00 \$9,571.00	F2 F2	2% 2%	\$25,794.58 \$9,379.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-ASMG-2Z2	SEL: T950 ASM GOLD TEAR 2 SEL: T950 ASM Gold Year 2 .Z2	\$10,538.00		2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-4HR	SEL: T950 BASE; YEAR 1; 4HR	\$7,219.00		2%	\$7,074.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-4HRZ2	SEL: T950 Base, Year 1, 4HR,Z2	\$7,940.00	F2	2%	\$7,781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-NBD	SEL: T950 BASE; YEAR 1; NBD	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S950-B-1-NBDZ2	SEL: T950 Base, Year 1, NBD,Z2	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-B-1-SBD S950-B-1-SBDZ2	SEL: T950 BASE; YEAR 1; SBD SEL: T950 Base, Year 1, SBD.Z2	\$6,382.00 \$7,020.00		2% 2%	\$6,254.36 \$6,879.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-B-2-4HR	SEL: T950 BASE; YEARS 2 4HR	\$9,967.00		2%	\$9,767.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-4HRZ2	SEL: T950 Base, Years 2 4HR,Z2	\$10,968.00		2%	\$10,748.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-NBD	SEL: T950 BASE;YEARS 2;NBD	\$6,778.00	F2	2%	\$6,642.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-NBDZ2	SEL: T950 Base, Years 2, NBD, Z2	\$7,463.00		2%	\$7,313.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-SBD	SEL: T950 BASE;YEARS 2;SBD	\$8,780.00	F2	2%	\$8,604.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-B-2-SBDZ2 S950-BL-1-4HR	SEL: T950 Base, Years 2,SBD,Z2 SEL: T950 BLSCLIC;100 SLTS;1;4HR	\$9,670.00 \$686.00	F2 F2	2% 2%	\$9,476.60 \$672.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-BL-1-4HRZ2	SEL: T950 BIScLic, 100 SE13, 1,411K SEL: T950 BIScLic, 100 slts, 1,41R,Z2	\$755.00		2%	\$739.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-SBD	SEL: T950 BLSCLIC;100 SLTS;Y1 SBD	\$596.00		2%	\$584.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-SBDZ2	SEL: T950 BIScLic,100 slts,Y1 SBD,Z2	\$658.00	F2	2%	\$644.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-4HR	SEL: T950 BLSCLIC;100 SLTS Y2;4HR	\$985.00		2%	\$965.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-BL-2-4HRZ2	SEL: T950 BISCLic,100 slts Y2,4HR,Z2	\$1,092.00		2%	\$1,070.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-BL-2-NBD S950-BL-2-NBDZ2	SEL: T950 BLSCLIC;100 SLTS;Y2;NBD SEL: T950 BlScLic,100 slts,Y2,NBD,Z2	\$640.00 \$712.00		2% 2%	\$627.20 \$697.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-BL-2-NBD22	SEL: T950 BLSCLIC;100 SLTS;Y2;SBD	\$857.00		2%	\$839.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-SBDZ2	SEL: T950 BIScLic,100 slts,Y2,SBD,Z2	\$944.00		2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-CT-100	SEL: 1 COTERM SUPPORT UNIT T950	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-4HR	SEL: T950 DRVS; YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-DR-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	\$1,740.00		2%	\$1,705.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	S950-DR-1-SBD S950-DR-1-SBDZ2	SEL: T950 DRVS;YEAR 1;SBD SEL: T950 Drvs,Year 1,SBD,Z2	\$1,378.00 \$1,516.00		2% 2%	\$1,350.44 \$1,485.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	S950-DR-2-4HR	SEL: T950 DRVS YEARS 2;4HR	\$2,261.00		2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-4HRZ2	SEL: T950 Drvs Years 2,4HR,Z2	\$2,489.00		2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-NBD	SEL: T950 DRVS YEARS 2;NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-NBDZ2	SEL: T950 Drvs Years 2,NBD,Z2	\$1,655.00		2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-SBD	SEL: T950 DRVS YEARS 2;SBD	\$1,967.00		2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-DR-2-SBDZ2	SEL: T950 Drvs Years 2,SBD,Z2	\$2,170.00		2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	S950-DV-1-4HR S950-DV-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR SEL: T950 Drvs, Year 1,4HR,Z2	\$1,684.00 \$1,842.00	F2 F2	2% 2%	\$1,650.32 \$1,805.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-DV-1-SBD	SEL: T950 Drvs, Year 1, SBD	\$1,480.00		2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-SBDZ2	SEL: T950 Drvs,Year 1,SBD,Z2	\$1,618.00	F2	2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-4HR	SEL: T950 Drvs Years 2+,4HR	\$2,362.00	F2	2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-4HRZ2	SEL: T950 Drvs Years 2+,4HR,Z2	\$2,590.00		2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-NBD	SEL: T950 Drvs Years 2+,NBD	\$1,596.00 \$1,757.00		2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-DV-2-NBDZ2	SEL: T950 Drvs Years 2+,NBD,Z2	\$1,757.00		2% 2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	S950-DV-2-SBD S950-DV-2-SBDZ2	SEL: T950 Drvs Years 2+,SBD SEL: T950 Drvs Years 2+,SBD.Z2	\$2,068.00 \$2,272.00		2% 2%	\$2,026.64 \$2,226.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-DV-2-3BDZ2 S950-DX-1-4HRSL	SEL: T950 DEX (ea), Year 1,4HR	\$1,594.00		2%	\$1,562.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S950-DX-14HRZ2SL	SEL: T950 DEX (ea), Year 1,4HR,Z2	\$1,758.00	F2	2%	\$1,722.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1-SBDSL	SEL: T950 DEX (ea),Year 1,SBD	\$1,280.00	F2	2%	\$1,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1SBDZ2SL	SEL: T950 DEX (ea),Year 1,SBD,Z2	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S950-DX-2-4HR	SEL: T950 DEX (EA);YEARS 2;4HR	\$2,657.00	F2	2%	\$2,603.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-4HRZ2	SEL: T950 DEX (ea), Years 2,4HR,Z2	\$2,930.00		2%	\$2,871.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-DX-2-NBD S950-DX-2-NBDZ2	SEL: T950 DEX (EA);YEARS 2;NBD SEL: T950 DEX (ea),Years 2,NBD,Z2	\$1,596.00 \$1,766.00		2% 2%	\$1,564.08 \$1,730.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-DX-2-NBD22	SEL: T950 DEX (EA); YEARS 2; SBD	\$2,132.00		2%	\$2,089.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-SBDZ2	SEL: T950 DEX (ea), Years 2,SBD,Z2	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMB-1	SEL: T950-J ASM BASIC YEAR 1	\$24,460.00	F2	2%	\$23,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMB-1Z2	SEL: T950-J ASM BASIC YEAR 1,Z2	\$24,863.00		2%	\$24,365.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMB-2	SEL: T950-J ASM BASIC YEAR 2	\$9,785.00		2%	\$9,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-JASMB-2Z2 S950-JASMG-1	SEL: T950-J ASM BASIC YEAR 2 ,Z2 SEL: T950-J ASM GOLD YEAR 1	\$10,764.00 \$37,751.00		2% 2%	\$10,548.72 \$36,995.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-JASMG-1Z2	SEL: T950-J ASM GOLD YEAR 1 SEL: T950-J ASM GOLD YEAR 1,Z2	\$41,527.00		2%	\$40,696.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMG-2	SEL: T950-J ASM GOLD YEAR 2	\$15,102.00		2%	\$14,799.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMG-2Z2	SEL: T950-J ASM GOLD YEAR 2 ,Z2	\$16,615.00		2%	\$16,282.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950JDR-1-4HR	SEL: T950 ENT DRVS,YEAR 1,4HR	\$3,294.00		2%	\$3,228.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-JDR-1-4HRZ2 S950JDR-1-SBD	SEL: T950 ENT DRVS,YEAR 1,4HR,Z2	\$3,624.00 \$3,019.00		2% 2%	\$3,551.52 \$2,958.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-JDR-1-SBDZ2	SEL: T950 ENT DRVS,YEAR 1,SBD SEL: T950 ENT DRVS,YEAR 1,SBD,Z2	\$3,322.00	F2	2%	\$3,255.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950JDR-2-4HR	SEL: T950 ENT DRVS YEARS 2,4HR	\$5,488.00	F2	2%	\$5,378.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-4HRZ2	SEL: T950 ENT DRVS YEARS 2,4HR,Z2	\$6,042.00	F2	2%	\$5,921.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950JDR-2-NBD	SEL: T950 ENT DRVS YEARS 2,NBD	\$3,664.00		2%	\$3,590.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-NBDZ2	SEL: T950 ENT DRVS YEARS 2,NBD,Z2	\$4,032.00		2%	\$3,951.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950JDR-2-SBD S950-JDR-2-SBDZ2	SEL: T950 ENT DRVS YEARS 2,SBD SEL: T950 ENT DRVS YEARS 2,SBD,Z2	\$5,029.00		2% 2%	\$4,928.42 \$5,428.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-JDR-2-3BD22 S950-Q-1-4HR	SEL: T950 QIP;YEAR 1;4HR	\$5,539.00 \$1,583.00		2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-1-4HRZ2	SEL: T950 QIP, Year 1,4HR,Z2	\$1,740.00		2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-1-SBD	SEL: T950 QIP;YEAR 1;SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-1-SBDZ2	SEL: T950 QIP,Year 1,SBD,Z2	\$1,516.00		2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-4HR	SEL: T950 QIP;YEARS 2;4HR	\$2,261.00		2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-Q-2-4HRZ2 S950-Q-2-NBD	SEL: T950 QIP, Years 2,4HR,Z2 SEL: T950 QIP; YEARS 2; NBD	\$2,489.00 \$1,495.00	F2 F2	2% 2%	\$2,439.22 \$1,465.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950-Q-2-NBDZ2	SEL: T950 QIP, Years 2, NBD, Z2	\$1,655.00		2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-SBD	SEL: T950 QIP;YEARS 2;SBD	\$1,967.00		2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-SBDZ2	SEL: T950 QIP, Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-1-4HR	SEL: T950;BULK;TAP;SVC;YEAR 1;4HR	\$4,411.00		2%	\$4,322.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-1-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,4HR,Z2	\$4,852.00		2%	\$4,754.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950TAP-1-SBD S950-TAP-1-SBDZ2	SEL: T950;BULK;TAP;SVC;YEAR 1;SBD SEL: T950.BULK,TAP.SVC.YEAR 1.SBD.Z2	\$3,677.00 \$4,044.00		2% 2%	\$3,603.46 \$3,963.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S950TAP-2-4HR	SEL: T950;BULK;TAP;SVC;YEAR 1;35D;22 SEL: T950;BULK;TAP;SVC;YEAR 2;4HR	\$6,126.00		2%	\$6,003.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,4HR,Z2	\$6,739.00		2%	\$6,604.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-NBD	SEL: T950;BULK;TAP;SVC;YEAR 2;NBD	\$4,136.00	F2	2%	\$4,053.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-NBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,NBD,Z2	\$4,559.00		2%	\$4,467.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-SBD	SEL: T950;BULK;TAP;SVC;YEAR 2;SBD	\$5,106.00	F2	2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S950-TAP-2-SBDZ2 SA-458-000-026	SEL: T950,BULK,TAP,SVC,YEAR 2,SBD,Z2 ECS DCS U SERIES D DC GROUP 1 1YR=MA	\$5,626.00 \$73,020.00	F2 F2	2% 2%	\$5,513.48 \$71,559.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-458-000-027	ECS DCS U SERIES D DC GROUP 2 1YR=MA	\$72,660.00		2%	\$71,206.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-028	ECS DCS U SERIES D DC GROUP 3 1YR=MA	\$37,090.00		2%	\$36,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-029	ECS DCS U SERIES D DC GROUP 4 1YR=MA	\$64,630.00	F2	2%	\$63,337.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-030	ECS DCS D SERIES D DC GROUP 1 1YR=MA	\$101,170.00		2%	\$99,146.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-031	ECS DCS D SERIES D DC GROUP 2 1YR=MA	\$101,740.00		2%	\$99,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-032 SA-458-000-033	ECS DCS D SERIES D DC GROUP 3 1YR=MA ECS DCS D SERIES D DC GROUP 4 1YR=MA	\$50,720.00 \$91,490.00		2% 2%	\$49,705.60 \$89,660.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-458-000-033	ECS DCS U SERIES D DC GROUP 1 17K-MA ECS DCS U SERIES D DC GROUP 1 3YR=MA	\$219,070.00		2%	\$214,688.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-035	ECS DCS U SERIES D DC GROUP 2 3YR=MA	\$217,970.00		2%	\$213,610.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-036	ECS DCS U SERIES D DC GROUP 3 3YR=MA	\$111,260.00	F2	2%	\$109,034.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-037	ECS DCS U SERIES D DC GROUP 4 3YR=MA	\$193,890.00	F2	2%	\$190,012.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-038	ECS DCS D SERIES D DC GROUP 1 3YR=MA ECS DCS D SERIES D DC GROUP 2 3YR=MA	\$303,500.00		2%	\$297,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-039 SA-458-000-040	ECS DCS D SERIES D DC GROUP 2 3YR=MA ECS DCS D SERIES D DC GROUP 3 3YR=MA	\$305,230.00 \$152,150.00		2% 2%	\$299,125.40 \$149,107.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-458-000-041	ECS DCS D SERIES D DC GROUP 4 3YR=MA	\$274,470.00		2%	\$268,980.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-042	Bandwidth Overage For DC SUB=MA	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-043	Bandwidth For DC SUB=MA	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-044	ECS DCS IMPL INSTALL A=MA	\$13,330.00		2%	\$13,063.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-083	ECS DCS U Series I DC Group 1 1YR=MA	\$84,870.00		2%	\$83,172.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-084	ECS DCS U Series I DC Group 2 1YR=MA	\$84,510.00		2%	\$82,819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-085 SA-458-000-086	ECS DCS U Series I DC Group 3 1YR=MA ECS DCS U Series I DC Group 4 1YR=MA	\$48,940.00 \$76,480.00		2% 2%	\$47,961.20 \$74,950.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-458-000-087	ECS DCS D Series I DC Group 1 1YR=MA	\$113,020.00		2%	\$110,759.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-088	ECS DCS D Series I DC Group 2 1YR=MA	\$113,590.00		2%	\$111,318.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-089	ECS DCS D Series I DC Group 3 1YR=MA	\$62,570.00	F2	2%	\$61,318.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-090	ECS DCS D Series I DC Group 4 1YR=MA	\$103,340.00		2%	\$101,273.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-091	ECS DCS U Series I DC Group 1 3YR=MA	\$254,640.00		2%	\$249,547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-092	ECS DCS U Series I DC Group 2 3YR=MA ECS DCS U Series I DC Group 3 3YR=MA	\$253,540.00 \$146.830.00		2% 2%	\$248,469.20 \$143.803.40	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5 5	SA-458-000-093 SA-458-000-094	ECS DCS U Series I DC Group 3 3YR=MA ECS DCS U Series I DC Group 4 3YR=MA	\$146,830.00 \$229,460.00		2% 2%	\$143,893.40 \$224,870.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-458-000-094 SA-458-000-095	ECS DCS D Series I DC Group 1 3YR=MA	\$339,070.00		2%	\$332,288.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-096	ECS DCS D Series I DC Group 2 3YR=MA	\$340,800.00	F2	2%	\$333,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-097	ECS DCS D Series I DC Group 3 3YR=MA	\$187,720.00	F2	2%	\$183,965.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-098	ECS DCS D Series I DC Group 4 3YR=MA	\$310,040.00	F2	2%	\$303,839.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-458-000-099	ECS DS U SERIES T2 D DC GROUP 1 1YR=MA	\$81,940.00	F2	2%	\$80,301.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-100 SA-458-000-101	ECS DS U SERIES T2 D DC GROUP 2 1YR=MA ECS DS U SERIES T2 D DC GROUP 3 1YR=MA	\$81,870.00 \$41,410.00	F2 F2	2% 2%	\$80,232.60 \$40,581.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-458-000-101 SA-458-000-102	ECS DS U SERIES 12 D DC GROUP 3 11R=MA ECS DS U SERIES 12 D DC GROUP 4 1YR=MA	\$73,130.00	F2 F2	2%	\$40,561.60 \$71,667.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-103	ECS DS U SERIES T2 D DC GROUP 1 3YR=MA	\$245,820.00	F2	2%	\$240,903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-104	ECS DS U SERIES T2 D DC GROUP 2 3YR=MA	\$245,600.00	F2	2%	\$240,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-105	ECS DS U SERIES T2 D DC GROUP 3 3YR=MA	\$124,220.00	F2	2%	\$121,735.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-106	ECS DS U SERIES T2 D DC GROUP 4 3YR=MA	\$219,400.00	F2	2%	\$215,012.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-107	ECS DS U SERIES T2 I DC GROUP 1 1YR=MA	\$93,790.00	F2	2% 2%	\$91,914.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	SA-458-000-108 SA-458-000-109	ECS DS U SERIES T2 I DC GROUP 2 1YR=MA ECS DS U SERIES T2 I DC GROUP 3 1YR=MA	\$93,720.00 \$53,260.00	F2 F2	2%	\$91,845.60 \$52,194.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-458-000-100	ECS DS U SERIES T2 I DC GROUP 4 1YR=MA	\$84,980.00	F2	2%	\$83,280.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-111	ECS DS U SERIES T2 I DC GROUP 1 3YR=MA	\$281,390.00	F2	2%	\$275,762.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-112	ECS DS U SERIES T2 I DC GROUP 2 3YR=MA	\$281,170.00	F2	2%	\$275,546.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-113	ECS DS U SERIES T2 I DC GROUP 3 3YR=MA	\$159,790.00	F2	2%	\$156,594.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-458-000-114 SAS10-80V4-75-32	ECS DS U SERIES T2 I DC GROUP 4 3YR=MA SEL 3Yrs Gold support for S/H Applnce	\$254,970.00 \$51,259.00	F2 F2	2% 2%	\$249,870.60 \$50,233.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAS10-90V4-10-64	SEL 3Yrs Gold support for S/H Applince	\$79,554.00	F2	2%	\$77,962.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS10-90V4-75-32	SEL 3Yrs Gold support for S/H Applince	\$54,275.00	F2	2%	\$53,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS12-80V4-9-32	SEL 3Yrs Gold support for S/H Applnce	\$58,829.00	F2	2%	\$57,652.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS12-90V4-12-64	SEL 3Yrs Gold support for S/H Applince	\$92,666.00	F2	2%	\$90,812.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS12-90V4-9-32	SEL 3Yrs Gold support for S/H Applnce	\$62,448.00	F2	2%	\$61,199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SAS14-80V4-10-32 SAS14-90V4-10-32	SEL 3Yrs Gold support for S/H Applice	\$66,663.00	F2 F2	2% 2%	\$65,329.74 \$69,467.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAS14-90V4-10-32	SEL 3Yrs Gold support for S/H Applnce SEL 3Yrs Gold support for S/H Applnce	\$70,885.00 \$105,361.00	F2	2%	\$103,253.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS16-80V4-12-32	SEL 3Yrs Gold support for S/H Applince	\$74,742.00	F2	2%	\$73,247.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS16-90V4-12-32	SEL 3Yrs Gold support for S/H Applnce	\$79,568.00	F2	2%	\$77,976.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS16-90V4-12-64	SEL 3Yrs Gold support for S/H Applnce	\$103,151.00	F2	2%	\$101,087.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS16-90V4-16-64	SEL 3Yrs Gold support for S/H Applince	\$118,134.00	F2	2%	\$115,771.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SAS2-80V4-1-32 SAS2-80V4-15-32	SEL 3Yrs Gold support for S/H Applnce SEL 3Yrs Gold support for S/H Applnce	\$11,892.00 \$12,467.00	F2 F2	2% 2%	\$11,654.16 \$12,217.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAS2-80V4-13-32	SEL 3Yrs Gold support for S/H Applince	\$12,467.00	F2	2%	\$10,935.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS2-80V4-768-32	SEL 3Yrs Gold support for S/H Applince	\$11,447.00	F2	2%	\$11,218.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS2-90V4-2-64	SEL 3Yrs Gold support for S/H Applince	\$16,493.00	F2	2%	\$16,163.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS4-80V4-1-32	SEL 3Yrs Gold support for S/H Applnce	\$14,676.00	F2	2%	\$14,382.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS4-80V4-15-32	SEL 3Yrs Gold support for S/H Applince	\$15,251.00	F2	2%	\$14,945.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SAS4-80V4-2-32 SAS4-80V4-3-32	SEL 3Yrs Gold support for S/H Applnce SEL 3Yrs Gold support for S/H Applnce	\$16,417.00 \$17,568.00	F2 F2	2% 2%	\$16,088.66 \$17,216.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAS4-90V4-4-64	SEL 3Yrs Gold support for S/H Applince	\$25,620.00	F2	2%	\$25,107.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS6-80V4-45-32	SEL 3Yrs Gold support for S/H Applnce	\$24,093.00	F2	2%	\$23,611.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS6-90V4-6-64	SEL 3Yrs Gold support for S/H Applnce	\$36,171.00	F2	2%	\$35,447.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS8-80V4-3-32	SEL 3Yrs Gold support for S/H Applnce	\$23,365.00	F2	2%	\$22,897.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS8-80V4-4-32	SEL 3Yrs Gold support for S/H Applince	\$25,143.00	F2	2%	\$24,640.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SAS8-80V4-6-32 SAS8-90V4-6-32	SEL 3Yrs Gold support for S/H Applnce SEL 3Yrs Gold support for S/H Applnce	\$28,951.00 \$30,882.00	F2 F2	2% 2%	\$28,371.98 \$30,264.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAS8-90V4-8-64	SEL 3Yrs Gold support for S/H Appline	\$46,647.00	F2	2%	\$45,714.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-AN	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-AP	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-EM	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-US	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SE-P-E-100-AN SE-P-E-100-AP	SEL Splunk Ent E Sup Bucket \$100 SEL Splunk Ent E Sup Bucket \$100	\$100.00 \$100.00	F2 F2	2% 2%	\$98.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SE-P-E-100-AP	SEL Splunk Ent E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-100-US	SEL Splunk Ent E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1-AN	SEL Splunk Ent E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1-AP	SEL Splunk Ent E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1-EM SE-P-E-1-US	SEL Splunk Ent E Sup Bucket \$1 SEL Splunk Ent E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	SE-P-E-1-US SE-P-G-1000-AN	SEL Splunk Ent E Sup Bucket \$1 SEL Splunk Ent G Sup Bucket \$1000	\$1.00 \$1,000.00	F2 F2	2% 2%	\$0.98 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SE-P-G-1000-AP	SEL Splunk Ent G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1000-EM	SEL Splunk Ent G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1000-US	SEL Splunk Ent G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-100-AN	SEL Splunk Ent G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-100-AP	SEL Splunk Ent G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SE-P-G-100-EM	SEL Splunk Ent G Sup Bucket \$100	\$100.00	F2 F2	2%	\$98.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	SE-P-G-100-US SE-P-G-1-AN	SEL Splunk Ent G Sup Bucket \$100 SEL Splunk Ent G Sup Bucket \$1	\$100.00 \$1.00	F2 F2	2% 2%	\$98.00 \$0.98	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SE-P-G-1-AP	SEL Splunk Ent G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1-EM	SEL Splunk Ent G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1-US	SEL Splunk Ent G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-AI-0001	SEL Archive Index to Tape	\$588.24	F2	2%	\$576.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-IR-0001	SEL Index Restoration	\$5,294.12		2%	\$5,188.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SERV-MS-0001 SERV-OA-0001	SEL Media Storage (per Tape) per Month	\$5.88 \$5,882.35	F2 F2	2% 2%	\$5.76 \$5,764.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SERV-0A-0001 SERV-0S-0001	SEL Online Access per Month SEL Onsite Services per Day	\$5,882.35 \$4,588.24	F2 F2	2% 2%	\$5,764.70 \$4,496.48	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SERV-RM-0001	SEL 1 HOUR REMOTE IE SERVICES	\$352.94	F2	2%	\$345.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMB-1	SEL: TFIN ASM BASIC YEAR 1	\$14,357.00	F2	2%	\$14,069.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMB-1Z2	SEL: TFIN ASM Basic Year 1,Z2	\$15,796.00	F2	2%	\$15,480.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMB-2	SEL: TFIN ASM BASIC YEAR 2	\$5,743.00	F2	2%	\$5,628.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SFIN-ASMB-2Z2	SEL: TFIN ASM Basic Year 2 ,Z2	\$6,324.00	F2	2%	\$6,197.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-ASMG-1 SFIN-ASMG-1Z2	SEL: TFIN ASM GOLD YEAR 1 SEL: TFIN ASM Gold Year 1,Z2	\$32,297.00 \$35,534.00		2% 2%	\$31,651.06 \$34,823.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-ASMG-2	SEL: TFIN ASM GOLD YEAR 2	\$12,928.00		2%	\$12,669.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMG-2Z2	SEL: TFIN ASM Gold Year 2 ,Z2	\$14,226.00	F2	2%	\$13,941.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-4HR	SEL: TFIN BASE; YEAR 1; 4HR	\$8,269.00		2%	\$8,103.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-B-1-4HRZ2 SFIN-B-1-NBD	SEL: TFIN Base, Year 1, 4HR,Z2 SEL: TFIN BASE; YEAR 1; NBD	\$9,096.00 \$0.00		2% 2%	\$8,914.08 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-B-1-NBDZ2	SEL: TFIN Base, Year 1, NBD,Z2	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-SBD	SEL: TFIN BASE; YEAR 1; SBD	\$6,892.00		2%	\$6,754.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-SBDZ2	SEL: TFIN Base, Year 1, SBD,Z2	\$7,582.00	F2	2%	\$7,430.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-B-2-4HR SFIN-B-2-4HRZ2	SEL: TFIN BASE; YEARS 2;4HR SEL: TFIN Base, Years 2,4HR,Z2	\$11,485.00 \$12,647.00	F2 F2	2% 2%	\$11,255.30 \$12,394.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-B-2-NBD	SEL: TFIN BASE; YEARS 2;NBD	\$7,760.00		2%	\$7,604.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-NBDZ2	SEL: TFIN Base, Years 2,NBD,Z2	\$8,542.00	F2	2%	\$8,371.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-SBD	SEL: TFIN BASE;YEARS 2;SBD	\$9,571.00		2%	\$9,379.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-B-2-SBDZ2 SFIN-BL-1-4HR	SEL: TFIN Base, Years 2, SBD, Z2 SEL: TFIN BLSCLIC;100 SLTS;1;4HR	\$10,538.00 \$686.00		2% 2%	\$10,327.24 \$672.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-BL-1-4HRZ2	SEL: TFIN BIScLic,100 slts,1,4HR,Z2	\$755.00		2%	\$739.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-1-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y1 SBD	\$596.00		2%	\$584.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-1-SBDZ2	SEL: TFIN BIScLic,100 slts,Y1 SBD,Z2	\$658.00		2%	\$644.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-BL-2-4HR SFIN-BL-2-4HRZ2	SEL: TFIN BLSCLIC;100 SLTS Y2;4HR SEL: TFIN BISCLic,100 slts Y2,4HR,Z2	\$985.00 \$1,092.00		2% 2%	\$965.30 \$1,070.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-BL-2-NBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;NBD	\$640.00		2%	\$627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-NBDZ2	SEL: TFIN BIScLic,100 slts,Y2,NBD,Z2	\$712.00		2%	\$697.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;SBD	\$857.00		2%	\$839.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-BL-2-SBDZ2 SFIN-CT-100	SEL: TFIN BIScLic,100 slts,Y2,SBD,Z2 SEL: 1 COTERM SUPPORT UNIT TFIN	\$944.00 \$100.00		2% 2%	\$925.12 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-DR-1-4HR	SEL: TFIN DRVS;YEAR 1;4HR	\$1,583.00		2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-1-4HRZ2	SEL: TFIN Drvs, Year 1,4HR,Z2	\$1,741.00		2%	\$1,706.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-1-SBD	SEL: TFIN DRVS;YEAR 1;SBD	\$1,378.00		2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-DR-1-SBDZ2 SFIN-DR-2-4HR	SEL: TFIN Drvs, Year 1,SBD,Z2 SEL: TFIN DRVS YEARS 2:4HR	\$1,516.00 \$2,261.00		2% 2%	\$1,485.68 \$2,215.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-DR-2-4HRZ2	SEL: TFIN DRVS YEARS 2,4HR SEL: TFIN Drvs Years 2,4HR,Z2	\$2,489.00		2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-2-NBD	SEL: TFIN DRVS YEARS 2;NBD	\$1,495.00		2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-2-NBDZ2	SEL: TFIN Drvs Years 2,NBD,Z2	\$1,655.00		2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-DR-2-SBD SFIN-DR-2-SBDZ2	SEL: TFIN DRVS YEARS 2;SBD SEL: TFIN Drvs Years 2,SBD,Z2	\$1,967.00 \$2,170.00		2% 2%	\$1,927.66 \$2,126.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-DV-1-4HR	SEL: TFIN DIVS Teals 2,3BD,22 SEL: TFIN DIVS, Year 1,4HR	\$1,685.00		2%	\$1,651.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-1-4HRZ2	SEL: TFIN Drvs, Year 1,4HR,Z2	\$1,843.00		2%	\$1,806.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-1-SBD	SEL: TFIN Drvs, Year 1, SBD	\$1,480.00		2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-DV-1-SBDZ2 SFIN-DV-2-4HR	SEL: TFIN Drvs, Year 1,SBD,Z2 SEL: TFIN Drvs Years 2+,4HR	\$1,618.00 \$2,362.00		2% 2%	\$1,585.64 \$2,314.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-DV-2-4HRZ2	SEL: TFIN Drvs Years 2+,4HR,Z2	\$2,590.00		2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-NBD	SEL: TFIN Drvs Years 2+,NBD	\$1,596.00	F2	2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-NBDZ2	SEL: TFIN Drvs Years 2+,NBD,Z2	\$1,757.00		2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-DV-2-SBD SFIN-DV-2-SBDZ2	SEL: TFIN Drvs Years 2+,SBD SEL: TFIN Drvs Years 2+,SBD,Z2	\$2,068.00 \$2,272.00		2% 2%	\$2,026.64 \$2,226.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-DX-1-4HR	SEL: TFIN DEX (EA);YEAR 1;4HR	\$2,075.00		2%	\$2,033.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-1-4HRZ2	SEL: TFIN DEX (ea), Year 1,4HR,Z2	\$2,282.00	F2	2%	\$2,236.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-1-SBD	SEL: TFIN DEX (EA);YEAR 1;SBD	\$1,660.00	F2	2%	\$1,626.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-DX-1-SBDZ2 SFIN-DX-2-4HR	SEL: TFIN DEX (ea), Year 1,SBD,Z2 SEL: TFIN DEX (EA); YEARS 2;4HR	\$1,826.00 \$3,461.00		2% 2%	\$1,789.48 \$3,391.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-DX-2-4HRZ2	SEL: TFIN DEX (ea), Years 2,4HR,Z2	\$3,811.00		2%	\$3,734.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-NBD	SEL: TFIN DEX (EA);YEARS 2;NBD	\$2,082.00	F2	2%	\$2,040.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-NBDZ2	SEL: TFIN DEX (ea), Years 2,NBD,Z2	\$2,292.00		2%	\$2,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-DX-2-SBD SFIN-DX-2-SBDZ2	SEL: TFIN DEX (EA);YEARS 2;SBD SEL: TFIN DEX (ea),Years 2,SBD,Z2	\$2,771.00 \$3,052.00		2% 2%	\$2,715.58 \$2,990.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-JASMB-1	SEL: TFIN-J ASM BASIC YEAR 1	\$24,460.00		2%	\$23,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMB-1Z2	SEL: TFIN-J ASM BASIC YEAR 1,Z2	\$24,863.00	F2	2%	\$24,365.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMB-2	SEL: TFIN-J ASM BASIC YEAR 2	\$9,785.00	F2	2%	\$9,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-JASMB-2Z2 SFIN-JASMG-1	SEL: TFIN-J ASM BASIC YEAR 2 ,Z2 SEL: TFIN-J ASM GOLD YEAR 1	\$10,764.00 \$37,751.00	F2 F2	2% 2%	\$10,548.72 \$36,995.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-JASMG-1Z2	SEL: TFIN-J ASM GOLD YEAR 1,Z2	\$41,527.00		2%	\$40,696.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMG-2	SEL: TFIN-J ASM GOLD YEAR 2	\$15,102.00		2%	\$14,799.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMG-2Z2	SEL: TFIN-J ASM GOLD YEAR 2 ,Z2	\$16,615.00		2%	\$16,282.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-1-4HR	SEL: TFIN ENT DRVS;YEAR 1;4HR	\$3,294.00		2%	\$3,228.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-JDR-1-4HRZ2 SFINJDR-1-SBD	SEL: TFIN ENT DRVS,YEAR 1,4HR,Z2 SEL: TFIN ENT DRVS;YEAR 1;SBD	\$3,624.00 \$3,019.00		2% 2%	\$3,551.52 \$2,958.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-JDR-1-SBDZ2	SEL: TFIN ENT DRVS, YEAR 1,SBD,Z2	\$3,322.00		2%	\$3,255.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-2-4HR	SEL: TFIN ENT DRVS YEARS 2;4HR	\$5,488.00	F2	2%	\$5,378.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JDR-2-4HRZ2	SEL: TFIN ENT DRVS YEARS 2,4HR,Z2	\$6,042.00		2%	\$5,921.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFINJDR-2-NBD SFIN-JDR-2-NBDZ2	SEL: TFIN ENT DRVS YEARS 2;NBD SEL: TFIN ENT DRVS YEARS 2,NBD,Z2	\$3,664.00 \$4,032.00		2% 2%	\$3,590.72 \$3,951.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFINJDR-2-NBDZZ SFINJDR-2-SBD	SEL: TFIN ENT DRVS YEARS 2,NBD,22 SEL: TFIN ENT DRVS YEARS 2;SBD	\$4,032.00 \$5,029.00		2%	\$3,951.36 \$4,928.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JDR-2-SBDZ2	SEL: TFIN ENT DRVS YEARS 2,SBD,Z2	\$5,539.00	F2	2%	\$5,428.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-1-4HR	SEL: TFIN QIP;YEAR 1;4HR	\$1,583.00		2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-Q-1-4HRZ2 SFIN-Q-1-SBD	SEL: TFIN QIP,Year 1,4HR,Z2 SEL: TFIN QIP;YEAR 1;SBD	\$1,741.00 \$1,378.00		2% 2%	\$1,706.18 \$1,350.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SFIN-Q-1-SBDZ2	SEL: TFIN QIP,Year 1,SBD,Z2	\$1,516.00		2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-Q-2-4HR SFIN-Q-2-4HRZ2	SEL: TFIN QIP;YEARS 2;4HR SEL: TFIN QIP.Years 2.4HR.Z2	\$2,261.00		2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-4HRZZ SFIN-Q-2-NBD	SEL: TFIN QIP, Years 2,4HR,ZZ SEL: TFIN QIP;YEARS 2;NBD	\$2,489.00 \$1,495.00		2% 2%	\$2,439.22 \$1,465.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-Q-2-NBDZ2	SEL: TFIN QIP, Years 2,NBD,Z2	\$1,655.00		2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-SBD	SEL: TFIN QIP;YEARS 2;SBD	\$1,967.00		2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-SBDZ2	SEL: TFIN QIP, Years 2,SBD,Z2	\$2,170.00		2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-1-4HR	SEL: TFIN ROBOT;YEAR 1;4HR	\$3,677.00		2%	\$3,603.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-1-4HRZ2	SEL: TFIN Robot, Year 1,4HR,Z2	\$4,044.00		2%	\$3,963.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-R-1-SBD SFIN-R-1-SBDZ2	SEL: TFIN ROBOT; YEAR 1; SBD SEL: TFIN Robot, Year 1. SBD. Z2	\$3,064.00 \$3,370.00		2% 2%	\$3,002.72 \$3,302.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-R-2-4HR	SEL: TFIN ROBOT; YEARS 2;4HR	\$5,106.00		2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-4HRZ2	SEL: TFIN Robot, Years 2,4HR,Z2	\$5,626.00		2%	\$5,513.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-NBD	SEL: TFIN ROBOT;YEARS 2;NBD	\$3,449.00		2%	\$3,380.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-NBDZ2	SEL: TFIN Robot, Years 2, NBD, Z2	\$3,799.00		2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-R-2-SBD SFIN-R-2-SBDZ2	SEL: TFIN ROBOT; YEARS 2; SBD SEL: TFIN Robot, Years 2, SBD, Z2	\$4,250.00 \$4,682.00		2% 2%	\$4,165.00 \$4,588.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFINSVB-1-4HR	SEL: TFIN SBAY;YEAR 1;4HR	\$3,677.00		2%	\$3,603.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-1-4HRZ2	SEL: TFIN SBay, Year 1,4HR,Z2	\$4,044.00		2%	\$3,963.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINSVB-1-SBD	SEL: TFIN SBAY;YEAR 1; BD	\$3,064.00		2%	\$3,002.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-1-SBDZ2	SEL: TFIN SBay, Year 1, BD, Z2	\$3,370.00		2%	\$3,302.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINSVB-2-4HR	SEL: TFIN SBAY;YEARS 2;4HR	\$5,106.00		2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-SVB-2-4HRZ2 SFINSVB-2-NBD	SEL: TFIN SBay,Years 2,4HR,Z2 SEL: TFIN SBAY;YEARS 2;NBD	\$5,626.00		2% 2%	\$5,513.48 \$3,380.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFIN-SVB-2-NBDZ2	SEL: TFIN SBAY, Years 2,NBD,Z2	\$3,449.00 \$3,799.00		2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINSVB-2-SBD	SEL: TFIN SBAY;YEARS 2;SBD	\$4,250.00		2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-2-SBDZ2	SEL: TFIN SBay, Years 2,SBD,Z2	\$4,682.00	F2	2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-1-4HR	SEL: SFIN;BULK;TAP;SVC;YEAR 1;4HR	\$4,411.00		2%	\$4,322.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-TAP-1-4HRZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 1,4HR,Z2	\$4,852.00		2%	\$4,754.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFINTAP-1-SBD SFIN-TAP-1-SBDZ2	SEL: SFIN;BULK;TAP;SVC;YEAR 1;SBD SEL: SFIN,BULK,TAP,SVC,YEAR 1,SBD,Z2	\$3,677.00 \$4,044.00		2% 2%	\$3,603.46 \$3,963.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFINTAP-2-4HR	SEL: SFIN:BULK:TAP:SVC:YEAR 2:4HR	\$6,126.00		2%	\$6,003.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-TAP-2-4HRZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 2,4HR,Z2	\$6,739.00		2%	\$6,604.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-NBD	SEL: SFIN;BULK;TA;SVC;YEAR 2;NBD	\$4,136.00	F2	2%	\$4,053.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-TAP-2-NBDZ2	SEL: SFIN,BULK,TA,SVC,YEAR 2,NBD,Z2	\$4,559.00		2%	\$4,467.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-SBD	SEL: SFIN;BULK;TAP;SVC;YEAR 2;SBD	\$5,106.00		2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SFIN-TAP-2-SBDZ2 SFP-CSK-LR	SEL: SFIN,BULK,TAP,SVC,YEAR 2,SBD,Z2 SEL 2 X LONG REACH SFP INSERT SPARE	\$5,626.00 \$2,941.00		2% 2%	\$5,513.48 \$2,882.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFP-CSK-SR	SEL 2 X SHORT REACH SFP INSERT SPARE	\$1,765.00		2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS10-80V4-75-32	SEL 3Yrs Gold supprt for Bullion HW	\$36,940.00		2%	\$36,201.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS10-90V4-10-64	SEL 3Yrs Gold supprt for Bullion HW	\$62,103.00	F2	2%	\$60,860.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS10-90V4-75-32	SEL 3Yrs Gold supprt for Bullion HW	\$39,956.00		2%	\$39,156.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS12-80V4-9-32	SEL 3Yrs Gold supprt for Bullion HW	\$42,784.00		2%	\$41,928.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SGS12-90V4-12-64 SGS12-90V4-9-32	SEL 3Yrs Gold supprt for Bullion HW SEL 3Yrs Gold supprt for Bullion HW	\$72,980.00 \$46,404.00	F2 F2	2% 2%	\$71,520.40 \$45,475.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SGS14-80V4-10-32	SEL 3Yrs Gold supprt for Bullion HW	\$48,629.00		2%	\$47,656.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS14-90V4-10-32	SEL 3Yrs Gold supprt for Bullion HW	\$52,851.00		2%	\$51,793.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS14-90V4-14-64	SEL 3Yrs Gold supprt for Bullion HW	\$83,857.00	F2	2%	\$82,179.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS16-80V4-12-32	SEL 3Yrs Gold supprt for Bullion HW	\$54,473.00		2%	\$53,383.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SGS16-90V4-12-32	SEL 3Yrs Gold supprt for Bullion HW	\$59,299.00		2%	\$58,113.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS16-90V4-12-64 SGS16-90V4-16-64	SEL 3Yrs Gold supprt for Bullion HW SEL 3Yrs Gold supprt for Bullion HW	\$79,860.00 \$94,734.00		2% 2%	\$78,262.80 \$92,839.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SGS2-80V4-1-32	SEL 3Yrs Gold supprt for Bullion HW	\$4,696.00		2%	\$4,602.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS2-80V4-15-32	SEL 3Yrs Gold supprt for Bullion HW	\$5,272.00		2%	\$5,166.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS2-80V4-512-32	SEL 3Yrs Gold supprt for Bullion HW	\$3,964.00		2%	\$3,884.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS2-80V4-768-32	SEL 3Yrs Gold supprt for Bullion HW	\$4,252.00		2%	\$4,166.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SGS2-90V4-2-64	SEL 3Yrs Gold supprt for Bullion HW SEL 3Yrs Gold supprt for Bullion HW	\$9,298.00	F2	2%	\$9,112.04	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SGS4-80V4-1-32 SGS4-80V4-15-32	SEL 3Yrs Gold supprt for Bullion HW SEL 3Yrs Gold supprt for Bullion HW	\$7,515.00 \$8,090.00		2% 2%	\$7,364.70 \$7,928.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	SGS4-80V4-2-32	SEL 3Yrs Gold supprt for Bullion HW	\$8,979.00		2%	\$8,799.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS4-80V4-3-32	SEL 3Yrs Gold supprt for Bullion HW	\$10,130.00		2%	\$9,927.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS4-90V4-4-64	SEL 3Yrs Gold supprt for Bullion HW	\$18,182.00		2%	\$17,818.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS6-80V4-45-32	SEL 3Yrs Gold supprt for Bullion HW	\$14,866.00		2%	\$14,568.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS6-90V4-6-64	SEL 3Yrs Gold supprt for Bullion HW	\$26,968.00		2%	\$26,428.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SGS8-80V4-3-32 SGS8-80V4-4-32	SEL 3Yrs Gold supprt for Bullion HW	\$15,487.00		2% 2%	\$15,177.26 \$16,010,70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	SGS8-80V4-4-32 SGS8-80V4-6-32	SEL 3Yrs Gold supprt for Bullion HW SEL 3Yrs Gold supprt for Bullion HW	\$17,265.00 \$19,565.00	F2 F2	2%	\$16,919.70 \$19,173.70	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	SGS8-90V4-6-32	SEL 3Yrs Gold supprt for Bullion HW	\$21,495.00		2%	\$21,065.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SGS8-90V4-8-64	SEL 3Yrs Gold supprt for Bullion HW	\$35,669.00	F2	2%	\$34,955.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIPS-3H	SEL Ser Inst Remote Prof Ser Up to 3 hrs	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIPS-5H	SEL Ser Inst Remote Prof Ser Up to 5 hrs	\$1,147.00		2%	\$1,124.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EAK3GSC-I	SEL VC-SRM5E-AK-3G-SSS-C )	\$20,398.00		2%	\$19,990.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRM5EAK3PSC-I SRM5EAKGSC-I	SEL VC-SRM5E-AK-3P-SSS-C ) SEL VC-SRM5E-AK-G-SSS-C )	\$24,283.00		2% 2%	\$23,797.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SRM5EAKGSC-I SRM5EAKPSC-I	SEL VC-SRM5E-AK-G-SSS-C ) SEL VC-SRM5E-AK-P-SSS-C )	\$7,999.00 \$9,523.00		2% 2%	\$7,839.02 \$9,332.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRM5EXP3GSC-I	SEL VC-SRM5E-AR-F-353-C) SEL VC-SRM5E-XP-3G-SSS-C)	\$17,456.00		2%	\$17,106.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EXP3PSC-I	SEL VC-SRM5E-XP-3P-SSS-C )	\$20,779.00	F2	2%	\$20,363.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EXPGSC-I	SEL VC-SRM5E-XP-G-SSS-C )	\$6,845.00	F2	2%	\$6,708.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5PAK3GSC-I	SEL VC-SRM5P-AK-3G-SSS-C)	\$22,586.00	F2	2%	\$22,134.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRM5PAK3PSC-I	SEL VC-SRM5P-AK-3P-SSS-C )	\$24,942.00	F2	2%	\$24,443.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRM5PAKPSC-I	SEL VC-SRM5P-AK-P-SSS-C )	\$9,781.00	F2	2%	\$9,585.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5PXP3GSC-I SRM5PXP3PSC-I	SEL VC-SRM5P-XP-3G-SSS-C ) SEL VC-SRM5P-XP-3P-SSS-C )	\$19,643.00 \$23,388.00	F2 F2	2% 2%	\$19,250.14 \$22,920.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRM5PXPGSC-I	SEL VC-SRM5P-XP-G-SSS-C )	\$7,703.00	F2	2%	\$7,548.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5PXPSSSC-I	SEL VC-SRM5P-XP-P-SSS-C )	\$9,172.00	F2	2%	\$8,988.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS10-80V4-75-32	SEL 3Yrs Silver supprt for Bullion HW	\$29,552.00	F2	2%	\$28,960.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS10-90V4-10-64	SEL 3Yrs Silver supprt for Bullion HW	\$49,682.00	F2	2%	\$48,688.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS10-90V4-75-32	SEL 3Yrs Silver supprt for Bullion HW	\$31,965.00	F2	2%	\$31,325.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SS12-80V4-9-32 SS12-90V4-12-64	SEL 3Yrs Silver supprt for Bullion HW SEL 3Yrs Silver supprt for Bullion HW	\$34,228.00 \$58,384.00	F2 F2	2% 2%	\$33,543.44 \$57,216.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SS12-90V4-12-04 SS12-90V4-9-32	SEL 3Yrs Silver supprt for Bullion HW	\$37,123.00	F2	2%	\$36,380.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS14-80V4-10-32	SEL 3Yrs Silver supprt for Bullion HW	\$38,903.00	F2	2%	\$38,124.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS14-90V4-10-32	SEL 3Yrs Silver supprt for Bullion HW	\$42,281.00	F2	2%	\$41,435.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS14-90V4-14-64	SEL 3Yrs Silver supprt for Bullion HW	\$67,085.00	F2	2%	\$65,743.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SS16-80V4-12-32 SS16-90V4-12-32	SEL 3Yrs Silver supprt for Bullion HW SEL 3Yrs Silver supprt for Bullion HW	\$43,579.00 \$47,439.00	F2 F2	2% 2%	\$42,707.42 \$46,490.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SS16-90V4-12-64	SEL 3Yrs Silver supprt for Bullion HW	\$63,888.00	F2	2%	\$62,610.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS16-90V4-16-64	SEL 3Yrs Silver supprt for Bullion HW	\$75,787.00	F2	2%	\$74,271.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS2-80V4-1-32	SEL 3Yrs Silver supprt for Bullion HW	\$3,757.00	F2	2%	\$3,681.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS2-80V4-15-32	SEL 3Yrs Silver supprt for Bullion HW	\$4,217.00	F2	2%	\$4,132.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS2-80V4-512-32	SEL 3Yrs Silver supprt for Bullion HW	\$3,171.00	F2	2%	\$3,107.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SS2-80V4-768-32 SS2-90V4-2-64	SEL 3Yrs Silver supprt for Bullion HW	\$3,402.00	F2 F2	2% 2%	\$3,333.96 \$7,289.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SS4-80V4-1-32	SEL 3Yrs Silver supprt for Bullion HW SEL 3Yrs Silver supprt for Bullion HW	\$7,438.00 \$6,012.00	F2	2%	\$5,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-80V4-15-32	SEL 3Yrs Silver supprt for Bullion HW	\$6,472.00	F2	2%	\$6,342.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-80V4-2-32	SEL 3Yrs Silver supprt for Bullion HW	\$7,184.00	F2	2%	\$7,040.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-80V4-3-32	SEL 3Yrs Silver supprt for Bullion HW	\$8,104.00	F2	2%	\$7,941.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-90V4-4-64	SEL 3Yrs Silver supprt for Bullion HW	\$14,545.00	F2	2%	\$14,254.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SS6-80V4-45-32 SS6-90V4-6-64	SEL 3Yrs Silver supprt for Bullion HW SEL 3Yrs Silver supprt for Bullion HW	\$11,893.00 \$21,574.00	F2 F2	2% 2%	\$11,655.14 \$21,142.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SS8-80V4-3-32	SEL 3Yrs Silver supprt for Bullion HW	\$12,389.00	F2	2%	\$12,141.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-80V4-4-32	SEL 3Yrs Silver supprt for Bullion HW	\$13,812.00	F2	2%	\$13,535.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-80V4-6-32	SEL 3Yrs Silver supprt for Bullion HW	\$15,652.00	F2	2%	\$15,338.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-90V4-6-32	SEL 3Yrs Silver supprt for Bullion HW	\$17,196.00	F2	2%	\$16,852.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-90V4-8-64	SEL 3Yrs Silver supprt for Bullion HW	\$28,535.00	F2	2%	\$27,964.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSDAPR1-10P SSDAPR1-15P	SEL 1YSS 10DATADVANTAGEPROBE SEL 1YSS 15DATADVANTAGEPROBE	\$5,420.00 \$7,317.00	F2 F2	2% 2%	\$5,311.60 \$7,170.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSDAPR1-19P	SEL 1YSS 1DATADVANTAGEPROBE	\$1,204.00	F2	2%	\$1,179.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSDAPR1-20P	SEL 1YSS 20DATADVANTAGEPROBE	\$8,780.00	F2	2%	\$8,604.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSDAPR1-5P	SEL 1YSS 5DATADVANTAGEPROBE	\$4,215.00	F2	2%	\$4,130.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDAPR1-10P	SEL 1YSS SP 10DATADVANTPROBE	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPDAPR1-15P SSPDAPR1-1P	SEL 1YSS SP 15DATADVANTPROBE SEL 1YSS SP 1DATADVANTPROBE	\$9,756.00 \$1,606.00	F2 F2	2% 2%	\$9,560.88 \$1,573.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPDAPR1-1P SSPDAPR1-20P	SEL 1YSS SP IDATADVANTPROBE SEL 1YSS SP 20DATADVANTPROBE	\$1,000.00	F2 F2	2%	\$1,573.66 \$11,472.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDAPR1-5P	SEL 1YSS SP 5DATADVANTPROBE	\$5,621.00	F2	2%	\$5,508.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-100KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 100000	\$309,706.00	F2	2%	\$303,511.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-10KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 10000	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-1500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 1500	\$7,805.00	F2	2%	\$7,648.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPFC1-150KL SSPFC1-15KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 150000 SEL 1YSS SPIDUFRAMEWORKCONNECTOR 15000	\$455,268.00 \$52,031.00	F2 F2	2% 2%	\$446,162.64 \$50,990.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPFC1-15KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 19000 SEL 1YSS SPIDUFRAMEWORKCONNECTOR 19000	\$5,853.00	F2	2%	\$5,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-20KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 20000	\$65,905.00	F2	2%	\$64,586.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-2500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2500	\$11,201.00	F2	2%	\$10,976.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-25KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 25000	\$82,382.00	F2	2%	\$80,734.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-2KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2000	\$9,394.00	F2	2%	\$9,206.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPFC1-3500L SSPFC1-35KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3500 SEL 1YSS SPIDUFRAMEWORKCONNECTOR 35000	\$15,681.00 \$113,559.00	F2 F2	2%	\$15,367.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPFC1-35KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3000	\$13,441.00	F2 F2	2% 2%	\$111,287.82 \$13,172.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-4500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4500	\$19,511.00	F2	2%	\$19,120.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-4KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4000	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 500	\$3,252.00	F2	2%	\$3,186.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-50KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 50000	\$160,015.00	F2	2%	\$156,814.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPFC1-5KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 5000	\$21,679.00	F2	2%	\$21,245.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	SSPFC1-6KL SSPFC1-750L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 6000 SEL 1YSS SPIDUFRAMEWORKCONNECTOR 750	\$22,980.00 \$4,646.00	F2 F2	2% 2%	\$22,520.40 \$4,553.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPFC1-750L SSPFC1-7KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 7000	\$26,810.00	F2	2%	\$26,273.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-8KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 8000	\$28,906.00	F2	2%	\$28,327.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-9KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 9000	\$32,519.00	F2	2%	\$31,868.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-1000L	SEL ANN SOFSUB&SUP DA ODLITE 1000	\$6,504.00	F2	2%	\$6,373.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-100KL	SEL ANN SOFSUB&SUP DA ODLITE 100000	\$344,118.00	F2	2%	\$337,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPODL1-10KL SSPODL1-1500L	SEL ANN SOFSUB&SUP DA ODLITE 10000 SEL ANN SOFSUB&SUP DA ODLITE 1500	\$38,541.00 \$8,672.00	F2 F2	2% 2%	\$37,770.18 \$8,498.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPODL1-1500L SSPODL1-150KL	SEL ANN SOFSUB&SUP DA ODLITE 1500 SEL ANN SOFSUB&SUP DA ODLITE 150000	\$505,853.00	F2 F2	2%	\$495,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-15KL	SEL ANN SOFSUB&SUP DA ODLITE 15000	\$57,812.00	F2	2%	\$56,655.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-2000L	SEL ANN SOFSUB&SUP DA ODLITE 2000	\$10,438.00	F2	2%	\$10,229.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-20KL	SEL ANN SOFSUB&SUP DA ODLITE 20000	\$73,228.00	F2	2%	\$71,763.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPODL1-25KL	SEL ANN SOFSUB&SUP DA ODLITE 25000 SEL ANN SOFSUB&SUP DA ODLITE 3000	\$91,535.00	F2 F2	2%	\$89,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
э	SSPODL1-3000L	OLE ANN OUTSUDAOUT DA ODEITE 3000	\$14,935.00	۲Z	2%	\$14,636.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPODL1-35KL	SEL ANN SOFSUB&SUP DA ODLITE 35000	\$126,176.00	F2	2%	\$123,652.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-4000L	SEL ANN SOFSUB&SUP DA ODLITE 4000	\$19,271.00	F2	2%	\$18,885.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPODL1-500L SSPODL1-50KL	SEL ANN SOFSUB&SUP DA ODLITE 500 SEL ANN SOFSUB&SUP DA ODLITE 50000	\$3,613.00 \$177,794.00	F2 F2	2% 2%	\$3,540.74 \$174,238.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPODL1-6000L	SEL ANN SOFSUB&SUP DA ODLITE 6000	\$25,534.00	F2	2%	\$25,023.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-750L	SEL ANN SOFSUB&SUP DA ODLITE 750	\$5,162.00	F2	2%	\$5,058.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-8000L	SEL ANN SOFSUB&SUP DA ODLITE 8000	\$32,118.00	F2	2%	\$31,475.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-1000L	SEL ANNSOFSUB&SUP DA SPONLITE 1000	\$6,504.00	F2	2%	\$6,373.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-100KL	SEL AnnSofSub⋑ DA SPOnLite 100000	\$344,118.00	F2	2%	\$337,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPSPLO1-10KL SSPSPLO1-1500L	SEL AnnSofSub⋑ DA SPOnLite 10000 SEL ANNSOFSUB&SUP DA SPONLITE 1500	\$38,541.00 \$8,672.00	F2 F2	2% 2%	\$37,770.18 \$8,498.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPSPLO1-150KL	SEL AnnSofSub⋑ DA SPOnLite 150000	\$505,853.00	F2	2%	\$495,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-15KL	SEL AnnSofSub⋑ DA SPOnLite 15000	\$57,812.00	F2	2%	\$56,655.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-2000L	SEL ANNSOFSUB&SUP DA SPONLITE 2000	\$10,438.00	F2	2%	\$10,229.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-20KL	SEL AnnSofSub⋑ DA SPOnLite 20000	\$73,228.00	F2	2%	\$71,763.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPSPLO1-25KL SSPSPLO1-3000L	SEL AnnSofSub⋑ DA SPOnLite 25000 SEL ANNSOFSUB&SUP DA SPONLITE 3000	\$91,535.00 \$14,935.00	F2 F2	2% 2%	\$89,704.30 \$14,636.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SSPSPLO1-35KL	SEL AnnSofSub⋑ DA SPONLITE 3000 SEL AnnSofSub⋑ DA SPONLITE 35000	\$126,176.00	F2	2%	\$123,652.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-4000L	SEL ANNSOFSUB&SUP DA SPONLITE 4000	\$19,271.00	F2	2%	\$18,885.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-500L	SEL ANNSOFSUB&SUP DA SPONLITE 500	\$3,613.00	F2	2%	\$3,540.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-50KL	SEL AnnSofSub⋑ DA SPOnLite 50000	\$177,794.00	F2	2%	\$174,238.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-6000L	SEL ANNSOFSUB&SUP DA SPONLITE 6000	\$25,534.00	F2	2%	\$25,023.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SSPSPLO1-750L SSPSPLO1-8000L	SEL ANNSOFSUB&SUP DA SPONLITE 750	\$5,162.00	F2 F2	2% 2%	\$5,058.76 \$31,475.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6AD3GC	SEL ANNSOFSUB&SUP DA SPONLITE 8000 SEL ST6-AD-3G-SSS-C )	\$32,118.00 \$2,214.96	F2	2%	\$2,170.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC-I	SEL ST6-AD-3G-SSS-C )	\$2,591.50	F2	2%	\$2,539.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC-K	SEL ST6-AD-3G-SSS-C)	\$2,489.88	F2	2%	\$2,440.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC	SEL ST6-AD-3P-SSS-C )	\$2,637.36	F2	2%	\$2,584.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC-I	SEL ST6-AD-3P-SSS-C )	\$3,085.71	F2	2%	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6AD3PC-K ST6ADD1003GC	SEL ST6-AD-3P-SSS-C ) SEL ST6-AD-D100-3G-SSS-C )	\$2,964.70 \$5,544.00	F2 F2	2% 2%	\$2,905.41 \$5,433.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6ADD1003GC-I	SEL ST6-AD-D100-3G-SSS-C )	\$6,486.48	F2	2%	\$6,356.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003GC-K	SEL ST6-AD-D100-3G-SSS-C )	\$6,232.12	F2	2%	\$6,107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC	SEL ST6-AD-D100-3P-SSS-C )	\$6,600.00	F2	2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC-I	SEL ST6-AD-D100-3P-SSS-C)	\$7,722.00	F2	2%	\$7,567.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC-K	SEL ST6-AD-D100-3P-SSS-C )	\$7,419.18	F2	2%	\$7,270.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6ADD100GC ST6ADD100GC-I	SEL ST6-AD-D100-G-SSS-C ) SEL ST6-AD-D100-G-SSS-C )	\$2,100.00 \$2,457.00	F2 F2	2% 2%	\$2,058.00 \$2,407.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6ADD100GC-I	SEL ST6-AD-D100-G-SSS-C )	\$2,457.00	F2	2%	\$2,313.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC	SEL ST6-AD-D100-P-SSS-C )	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC-I	SEL ST6-AD-D100-P-SSS-C )	\$2,925.00	F2	2%	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC-K	SEL ST6-AD-D100-P-SSS-C)	\$2,810.30	F2	2%	\$2,754.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103GC	SEL ST6-AD-D10-3G-SSS-C )	\$554.40	F2	2%	\$543.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6ADD103GC-I ST6ADD103GC-K	SEL ST6-AD-D10-3G-SSS-C ) SEL ST6-AD-D10-3G-SSS-C )	\$648.65 \$623.21	F2 F2	2% 2%	\$635.68 \$610.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6ADD103GC-R	SEL ST6-AD-D10-3P-SSS-C )	\$660.00	F2	2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103PC-I	SEL ST6-AD-D10-3P-SSS-C )	\$772.20	F2	2%	\$756.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103PC-K	SEL ST6-AD-D10-3P-SSS-C )	\$741.92	F2	2%	\$727.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10GC	SEL ST6-AD-D10-G-SSS-C)	\$210.00	F2	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6ADD10GC-I	SEL ST6-AD-D10-G-SSS-C )	\$245.70	F2	2%	\$240.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10GC-K ST6ADD10PC	SEL ST6-AD-D10-G-SSS-C ) SEL ST6-AD-D10-P-SSS-C )	\$236.06 \$250.00	F2 F2	2% 2%	\$231.34 \$245.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6ADD10PC-I	SEL ST6-AD-D10-P-SSS-C )	\$292.50	F2	2%	\$286.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10PC-K	SEL ST6-AD-D10-P-SSS-C)	\$281.03	F2	2%	\$275.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADGC	SEL ST6-AD-G-SSS-C)	\$839.00	F2	2%	\$822.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADGC-I	SEL ST6-AD-G-SSS-C)	\$981.63	F2	2%	\$962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADGC-K	SEL ST6-AD-G-SSS-C )	\$943.14	F2	2%	\$924.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6ADPC ST6ADPC-I	SEL ST6-AD-P-SSS-C ) SEL ST6-AD-P-SSS-C )	\$999.00 \$1,168.83	F2 F2	2% 2%	\$979.02 \$1,145.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6ADPC-K	SEL ST6-AD-P-SSS-C )	\$1,122.99	F2	2%	\$1,100.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA1003GC	SEL ST6-ED-HA100-3G-SSS-C )	\$1,829.52	F2	2%	\$1,792.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA1003GC-I	SEL ST6-ED-HA100-3G-SSS-C)	\$2,140.54	F2	2%	\$2,097.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA1003GC-K	SEL ST6-ED-HA100-3G-SSS-C)	\$2,056.60	F2	2%	\$2,015.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA1003PC	SEL ST6-ED-HA100-3P-SSS-C )	\$2,178.00	F2	2%	\$2,134.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6EDHA1003PC-I ST6EDHA1003PC-K	SEL ST6-ED-HA100-3P-SSS-C ) SEL ST6-ED-HA100-3P-SSS-C )	\$2,548.26 \$2,448.33	F2 F2	2% 2%	\$2,497.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	ST6EDHA1003PC-K	SEL ST6-ED-HA100-G-SSS-C )	\$2,448.33 \$693.00	F2 F2	2% 2%	\$2,399.36 \$679.14	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	ST6EDHA100GC-I	SEL ST6-ED-HA100-G-SSS-C )	\$810.81	F2	2%	\$794.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA100GC-K	SEL ST6-ED-HA100-G-SSS-C)	\$779.01	F2	2%	\$763.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA100PC	SEL ST6-ED-HA100-P-SSS-C )	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA100PC-I	SEL ST6-ED-HA100-P-SSS-C )	\$965.25	F2	2%	\$945.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA100PC-K	SEL ST6-ED-HA100-P-SSS-C )	\$927.40	F2	2%	\$908.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6EDHA103GC ST6EDHA103GC-I	SEL ST6-ED-HA10-3G-SSS-C ) SEL ST6-ED-HA10-3G-SSS-C )	\$182.16 \$213.13	F2 F2	2% 2%	\$178.52 \$208.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6EDHA103GC-I	SEL ST6-ED-HA10-3G-SSS-C )	\$213.13	F2	2%	\$200.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA103GC-R	SEL ST6-ED-HA10-39-SSS-C )	\$219.12	F2	2%	\$214.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA103PC-I	SEL ST6-ED-HA10-3P-SSS-C )	\$256.37	F2	2%	\$251.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA103PC-K	SEL ST6-ED-HA10-3P-SSS-C )	\$246.31	F2	2%	\$241.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA10GC	SEL ST6-ED-HA10-G-SSS-C )	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ST6EDHA10GC-I	SEL ST6-ED-HA10-G-SSS-C)	\$80.73		2%	\$79.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EDHA10GC-K	SEL ST6-ED-HA10-G-SSS-C )	\$77.57	F2	2%	\$76.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6EDHA10PC ST6EDHA10PC-I	SEL ST6-ED-HA10-P-SSS-C ) SEL ST6-ED-HA10-P-SSS-C )	\$83.00 \$97.11	F2 F2	2% 2%	\$81.34 \$95.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6EDHA10PC-K	SEL ST6-ED-HA10-P-SSS-C )	\$93.30	F2	2%	\$91.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3GC	SEL ST6-EN-3G-SSS-C )	\$3,046.56	F2	2%	\$2,985.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3GC-I	SEL ST6-EN-3G-SSS-C )	\$3,564.48	F2	2%	\$3,493.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3GC-K	SEL ST6-EN-3G-SSS-C)	\$3,424.69		2%	\$3,356.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3PC	SEL ST6-EN-3P-SSS-C )	\$3,627.36		2%	\$3,554.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6EN3PC-I ST6EN3PC-K	SEL ST6-EN-3P-SSS-C ) SEL ST6-EN-3P-SSS-C )	\$4,244.01 \$4,077.58	F2 F2	2% 2%	\$4,159.13 \$3,996.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6END1003GC	SEL ST6-EN-D100-3G-SSS-C )	\$6,652.80		2%	\$6,519.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003GC-I	SEL ST6-EN-D100-3G-SSS-C)	\$7,783.78		2%	\$7,628.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003GC-K	SEL ST6-EN-D100-3G-SSS-C)	\$7,478.54	F2	2%	\$7,328.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003PC	SEL ST6-EN-D100-3P-SSS-C)	\$7,920.00		2%	\$7,761.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6END1003PC-I ST6END1003PC-K	SEL ST6-EN-D100-3P-SSS-C ) SEL ST6-EN-D100-3P-SSS-C )	\$9,266.40 \$8,903.02	F2 F2	2% 2%	\$9,081.07 \$8,724.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6END100GC	SEL ST6-EN-D100-G-SSS-C )	\$2,520.00	F2	2%	\$2,469.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100GC-K	SEL ST6-EN-D100-G-SSS-C)	\$2,832.78	F2	2%	\$2,776.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100PC	SEL ST6-EN-D100-P-SSS-C)	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100PC-I	SEL ST6-EN-D100-P-SSS-C)	\$3,510.00		2%	\$3,439.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100PC-K	SEL ST6-EN-D100-P-SSS-C )	\$3,372.36		2%	\$3,304.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6END103GC ST6END103GC-I	SEL ST6-EN-D10-3G-SSS-C )	\$665.28 \$778.38		2% 2%	\$651.97 \$762.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6END103GC-K	SEL ST6-EN-D10-3G-SSS-C ) SEL ST6-EN-D10-3G-SSS-C )	\$747.85		2%	\$732.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103PC	SEL ST6-EN-D10-3P-SSS-C)	\$792.00		2%	\$776.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103PC-I	SEL ST6-EN-D10-3P-SSS-C )	\$926.64	F2	2%	\$908.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103PC-K	SEL ST6-EN-D10-3P-SSS-C)	\$890.30		2%	\$872.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10GC	SEL ST6-EN-D10-G-SSS-C)	\$252.00		2%	\$246.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6END10GC-I ST6END10GC-K	SEL ST6-EN-D10-G-SSS-C ) SEL ST6-EN-D10-G-SSS-C )	\$294.84 \$283.27	F2 F2	2% 2%	\$288.94 \$277.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6END10PC	SEL ST6-EN-D10-P-SSS-C )	\$300.00	F2	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10PC-I	SEL ST6-EN-D10-P-SSS-C )	\$351.00		2%	\$343.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10PC-K	SEL ST6-EN-D10-P-SSS-C )	\$337.24	F2	2%	\$330.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENGC	SEL ST6-EN-G-SSS-C )	\$1,154.00		2%	\$1,130.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENGC-I	SEL ST6-EN-G-SSS-C )	\$1,350.18		2%	\$1,323.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6ENGC-K ST6ENPC	SEL ST6-EN-G-SSS-C ) SEL ST6-EN-P-SSS-C )	\$1,297.23 \$1,374.00		2% 2%	\$1,271.29 \$1,346.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6ENPC-I	SEL ST6-EN-P-SSS-C )	\$1,607.58		2%	\$1,575.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENPC-K	SEL ST6-EN-P-SSS-C )	\$1,544.54		2%	\$1,513.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3GC	SEL ST6-RB-25VM-3G-SSS-C)	\$6,930.00		2%	\$6,791.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3GC-I	SEL ST6-RB-25VM-3G-SSS-C )	\$8,108.10		2%	\$7,945.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3GC-K	SEL ST6-RB-25VM-3G-SSS-C )	\$7,790.15	F2	2%	\$7,634.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6RB25VM3GSSSF ST6RB25VM3PC	SEL: ST6-RB-25VM-3G-SSS-F SEL ST6-RB-25VM-3P-SSS-C )	\$7,623.00 \$8,250.00	F2 F2	2% 2%	\$7,470.54 \$8,085.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6RB25VM3PC-I	SEL ST6-RB-25VM-3P-SSS-C )	\$9,652.50	F2	2%	\$9,459.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3PC-K	SEL ST6-RB-25VM-3P-SSS-C )	\$9,273.98		2%	\$9,088.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3PSSSF	SEL: ST6-RB-25VM-3P-SSS-F	\$9,075.00	F2	2%	\$8,893.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMGC	SEL ST6-RB-25VM-G-SSS-C)	\$2,625.00		2%	\$2,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6RB25VMGC-I	SEL ST6-RB-25VM-G-SSS-C )	\$3,071.25		2%	\$3,009.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMGC-K ST6RB25VMGSSSF	SEL ST6-RB-25VM-G-SSS-C ) SEL: ST6-RB-25VM-G-SSS-F	\$2,950.81 \$2,888.00	F2 F2	2% 2%	\$2,891.79 \$2,830.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6RB25VMPC	SEL ST6-RB-25VM-P-SSS-C )	\$3,125.00		2%	\$3,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMPC-I	SEL ST6-RB-25VM-P-SSS-C)	\$3,656.25	F2	2%	\$3,583.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMPC-K	SEL ST6-RB-25VM-P-SSS-C )	\$3,512.87	F2	2%	\$3,442.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMPSSSF	SEL: ST6-RB-25VM-P-SSS-F	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL: ST6-RBAD-25-2M-GSSS-F	\$770.00	F2	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6RBAD252MPSSSF ST6RBAD253GC	SEL: ST6-RBAD-25-2M-PSSS-F SEL ST6-RBAD-25-3G-SSS-C )	\$916.67 \$11,088.00	F2 F2	2% 2%	\$898.34 \$10,866.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6RBAD253GC-I	SEL ST6-RBAD-25-3G-SSS-C )	\$12,972.96		2%	\$12,713.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD253GC-K	SEL ST6-RBAD-25-3G-SSS-C )	\$12,464.23		2%	\$12,214.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD253GSSSF	SEL: ST6-RBAD-25-3G-SSS-F	\$12,196.80	F2	2%	\$11,952.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD253PC	SEL ST6-RBAD-25-3P-SSS-C)	\$13,200.00		2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD253PC-I	SEL ST6-RBAD-25-3P-SSS-C)	\$15,444.00	F2	2%	\$15,135.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6RBAD253PC-K ST6RBAD253PSSSF	SEL ST6-RBAD-25-3P-SSS-C ) SEL: ST6-RBAD-25-3P-SSS-F	\$14,838.37	F2 F2	2% 2%	\$14,541.60	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5 5	ST6RBAD253PSSSF ST6RBAD25GC	SEL: S16-RBAD-25-3P-SSS-F SEL ST6-RBAD-25-G-SSS-C )	\$14,520.00 \$4,200.00	F2 F2	2% 2%	\$14,229.60 \$4,116.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6RBAD25GC-I	SEL ST6-RBAD-25-G-SSS-C )	\$4,914.00		2%	\$4,815.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD25GC-K	SEL ST6-RBAD-25-G-SSS-C )	\$4,721.30	F2	2%	\$4,626.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD25GSSSF	SEL: ST6-RBAD-25-G-SSS-F	\$4,620.00	F2	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD25PC	SEL ST6-RBAD-25-P-SSS-C )	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBAD25PC-I	SEL ST6-RBAD-25-P-SSS-C )	\$5,850.00		2%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6RBAD25PC-K	SEL ST6-RBAD-25-P-SSS-C ) SEL: ST6-RBAD-25-P-SSS-F	\$5,620.59 \$5,500.00		2%	\$5,508.18 \$5,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	ST6RBAD25PSSSF ST6RBEN253GC	SEL: S16-RBAD-25-P-SSS-F SEL ST6-RBEN-25-3G-SSS-C )	\$5,500.00 \$15,246.00		2% 2%	\$5,390.00 \$14,941.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6RBEN253GC-I	SEL ST6-RBEN-25-3G-SSS-C )	\$17,837.82		2%	\$17,481.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBEN253GC-K	SEL ST6-RBEN-25-3G-SSS-C )	\$17,138.32	F2	2%	\$16,795.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBEN253PC	SEL ST6-RBEN-25-3P-SSS-C )	\$18,150.00	F2	2%	\$17,787.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBEN253PC-I	SEL ST6-RBEN-25-3P-SSS-C)	\$21,235.50	F2	2%	\$20,810.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ST6RBEN253PC-K	SEL ST6-RBEN-25-3P-SSS-C )	\$20,402.76	F2	2%	\$19,994.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6RBEN25GC ST6RBEN25GC-I	SEL ST6-RBEN-25-G-SSS-C ) SEL ST6-RBEN-25-G-SSS-C )	\$5,775.00 \$6,756.75	F2 F2	2% 2%	\$5,659.50 \$6,621.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6RBEN25GC-K	SEL ST6-RBEN-25-G-SSS-C )	\$6,491.79	F2	2%	\$6,361.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBEN25PC	SEL ST6-RBEN-25-P-SSS-C )	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RBEN25PC-I	SEL ST6-RBEN-25-P-SSS-C )	\$8,043.75	F2	2%	\$7,882.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6RBEN25PC-K ST6VSAN3GC	SEL ST6-RBEN-25-P-SSS-C ) SEL ST6-VSAN-3G-SSS-C )	\$7,728.32 \$1,383.00	F2 F2	2% 2%	\$7,573.75 \$1,355.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSAN3GC-I	SEL ST6-VSAN-3G-SSS-C )	\$1,618.53	F2	2%	\$1,586.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3GC-K	SEL ST6-VSAN-3G-SSS-C )	\$1,555.06	F2	2%	\$1,523.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3PC	SEL ST6-VSAN-3P-SSS-C )	\$1,647.00	F2	2%	\$1,614.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSAN3PC-I ST6VSAN3PC-K	SEL ST6-VSAN-3P-SSS-C ) SEL ST6-VSAN-3P-SSS-C )	\$1,927.41 \$1,851.83	F2 F2	2% 2%	\$1,888.86 \$1,814.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSANBN3GC	SEL ST6-VSAN-BN-3G-SSS-C )	\$8,300.16	F2	2%	\$8,134.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBN3GC-I	SEL ST6-VSAN-BN-3G-SSS-C )	\$9,711.19	F2	2%	\$9,516.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL ST6-VSAN-BN-3G-SSS-C )	\$9,330.36	F2	2%	\$9,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSANBN3PC ST6VSANBN3PC-I	SEL ST6-VSAN-BN-3P-SSS-C ) SEL ST6-VSAN-BN-3P-SSS-C )	\$9,884.16 \$11,564.47	F2 F2	2% 2%	\$9,686.48 \$11,333.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSANBN3PC-K	SEL ST6-VSAN-BN-3P-SSS-C )	\$11,110.97	F2	2%	\$10,888.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNGC	SEL ST6-VSAN-BN-G-SSS-C)	\$3,144.00	F2	2%	\$3,081.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNGC-I	SEL ST6-VSAN-BN-G-SSS-C)	\$3,678.48	F2	2%	\$3,604.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSANBNGC-K ST6VSANBNPC	SEL ST6-VSAN-BN-G-SSS-C ) SEL ST6-VSAN-BN-P-SSS-C )	\$3,534.23 \$3,744.00	F2 F2	2% 2%	\$3,463.55 \$3,669.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSANBNPC-I	SEL ST6-VSAN-BN-P-SSS-C )	\$4,380.48	F2	2%	\$4,292.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNPC-K	SEL ST6-VSAN-BN-P-SSS-C)	\$4,208.70	F2	2%	\$4,124.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANGC	SEL ST6-VSAN-G-SSS-C )	\$524.00	F2	2%	\$513.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSANGC-I ST6VSANGC-K	SEL ST6-VSAN-G-SSS-C ) SEL ST6-VSAN-G-SSS-C )	\$613.08 \$589.04	F2 F2	2% 2%	\$600.82 \$577.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSANPC	SEL ST6-VSAN-P-SSS-C )	\$624.00	F2	2%	\$611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANPC-I	SEL ST6-VSAN-P-SSS-C )	\$730.08	F2	2%	\$715.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANPC-K	SEL ST6-VSAN-P-SSS-C )	\$701.45	F2	2%	\$687.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSDT1003GC ST6VSDT1003GC-I	SEL ST6-VSDT100-3G-SSS-C ) SEL ST6-VSDT100-3G-SSS-C )	\$2,772.00 \$3,243.24	F2 F2	2% 2%	\$2,716.56 \$3,178.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSDT1003GC-I	SEL ST6-VSDT100-3G-SSS-C )	\$3,243.24	F2	2%	\$3,053.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003PC	SEL ST6-VSDT100-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003PC-I	SEL ST6-VSDT100-3P-SSS-C)	\$3,861.00	F2	2%	\$3,783.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSDT1003PC-K ST6VSDT100GC	SEL ST6-VSDT100-3P-SSS-C ) SEL ST6-VSDT100-G-SSS-C )	\$3,709.59 \$1,050.00	F2 F2	2% 2%	\$3,635.40 \$1,029.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSDT100GC-I	SEL ST6-VSDT100-G-SSS-C )	\$1,030.00	F2	2%	\$1,203.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100GC-K	SEL ST6-VSDT100-G-SSS-C)	\$1,180.32	F2	2%	\$1,156.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100PC	SEL ST6-VSDT100-P-SSS-C)	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSDT100PC-I ST6VSDT100PC-K	SEL ST6-VSDT100-P-SSS-C) SEL ST6-VSDT100-P-SSS-C)	\$1,462.50 \$1,405.15	F2 F2	2% 2%	\$1,433.25 \$1,377.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSDT103GC	SEL ST6-VSDT10-3G-SSS-C )	\$277.00	F2	2%	\$271.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103GC-I	SEL ST6-VSDT10-3G-SSS-C )	\$324.32	F2	2%	\$317.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103GC-K	SEL ST6-VSDT10-3G-SSS-C )	\$311.61	F2	2%	\$305.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSDT103PC ST6VSDT103PC-I	SEL ST6-VSDT10-3P-SSS-C) SEL ST6-VSDT10-3P-SSS-C)	\$330.00 \$386.10	F2 F2	2% 2%	\$323.40 \$378.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSDT103PC-K	SEL ST6-VSDT10-3P-SSS-C )	\$370.96	F2	2%	\$363.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC	SEL ST6-VSDT10-G-SSS-C)	\$105.00	F2	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC-I	SEL ST6-VSDT10-G-SSS-C )	\$122.85	F2	2%	\$120.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ST6VSDT10GC-K ST6VSDT10PC	SEL ST6-VSDT10-G-SSS-C ) SEL ST6-VSDT10-P-SSS-C )	\$118.04 \$125.00	F2 F2	2% 2%	\$115.68 \$122.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ST6VSDT10PC-I	SEL ST6-VSDT10-P-SSS-C)	\$146.25	F2	2%	\$143.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10PC-K	SEL ST6-VSDT10-P-SSS-C )	\$140.51	F2	2%	\$137.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STAM-LIB STAM-SITE	SEL: TAM, ADDITIONAL LIBRARY PER YR SEL: TAM. SINGLE SITE PER YEAR	\$5,118.00 \$25,588.00	F2 F2	2% 2%	\$5,015.64 \$25,076.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	SUPPORTRSTRT	SELECT NTPS CONTRACT REACTIVATION FEE	\$25,566.00 \$529.00	F2	2%	\$25,076.24 \$518.42	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		SEL SH STD IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL SH ADV IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0102PFPK0314	SEL SHI APP IMPLEMENTATION SERVICE	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SVCC0201PFPK0302 SVCC0325PFPK0301	SEL SF STD IMPLEMENTATION SERVICE SEL SCNP IMPLEMENTATION SERVICE	\$14,118.00 \$16,941.00	F2 F2	2% 2%	\$13,835.64 \$16,602.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SVC-EMC-ADDON	SEL installation S-head appliance	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EMC-BASE	SEL Install upto 4 S-head appliances	\$17,647.00	F2	2%	\$17,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EXP-00004	SEL CASCADE FIXED EXPENSES	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SVC-EXP-00009 SVC-EXP-00012	SEL Fixed Expenses SEL FIXED EXPENSES	\$588.00 \$588.00	F2 F2	2% 2%	\$576.24 \$576.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SVC-EXP-00012 SVC-HRY-00001	SEL Time and Mat. Consulting Hour(s)	\$353.00	F2 F2	2%	\$376.24 \$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-HRY-00002	SEL TIME AND MAT. CASCADE HOUR(S)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL Time and Materl Proj Mgmt Hours	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		SEL TIME AND MAT. CASCADE PROJ MGMT HOUR SEL Prof Svc per day (excluding T&E)	\$353.00	F2 F2	2% 2%	\$345.94 \$2,767.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		SEL Prof Svc per day (excluding T&E) SEL RIVERBED CASCADE PROF SVC/DAY-ONSITE	\$2,824.00 \$2,824.00	F2 F2	2%	\$2,767.52 \$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SVC-PSD-00213	SEL SF Time Materials Consult Day	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSDRMFPEXP5	SEL Fixed Exp SteelCentral Consulting	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL HrlyTimeMat StiCentralprimgtexcIT&E	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SVCPSDRPMPRMTM01 SVC-TRA-00173	SEL Hourly Time and Mat SteelCentral SEL CASCADE CONFIG/OPERATIONS-3DAYS PTNR	\$353.00 \$1,765.00		2% 2%	\$345.94 \$1,729.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
J	5.5.110.00110	SEE STOOTSE SST. TOTAL ENVIRONG-SEPTION THIN	ψ1,700.00	1.2	270	ψ1,723.70	Ψ5.00	Ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		SEL Training Credit Customer Student	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SVC-TRA-FEXP5	SEL T&E FOR TRAINING - FIXED EXPENSE	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	SVC-TRA-NPM200-D SVC-TRA-SD200-D	SEL NPM200 PME - DEDICATED TRAINING SEL SD200 - Dedicated Training	\$41,176.00 \$41,176.00	F2 F2	2% 2%	\$40,352.48 \$40,352.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-724-1-12	SEL: T50:24HR ONSITE:1 DRIVE:1YR	\$2,064.00	F2	2%	\$2,022.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-12Z2	SEL: T50,24HR ONSITE,1 DRIVE,1YR,Z2	\$2,271.00	F2	2%	\$2,225.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-24	SEL: T50;24HR ONSITE;1 DRIVE;2YR	\$4,762.00	F2	2%	\$4,666.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-24Z2	SEL: T50,24HR ONSITE,1 DRIVE,2YR,Z2	\$5,239.00	F2	2%	\$5,134.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-724-1-36 T50-724-1-36Z2	SEL: T50;24HR ONSITE;1 DRIVE;3YR SEL: T50,24HR ONSITE,1 DRIVE,3YR,Z2	\$7,460.00 \$8,206.00	F2 F2	2% 2%	\$7,310.80 \$8,041.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-724-1-3022	SEL: T50:24HR ONSITE:1 DRIVE:4YR	\$10,158.00	F2	2%	\$9,954.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-48Z2	SEL: T50,24HR ONSITE,1 DRIVE,4YR,Z2	\$11,174.00	F2	2%	\$10,950.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-60	SEL: T50;24HR ONSITE;1 DRIVE;5YR	\$12,857.00	F2	2%	\$12,599.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-60Z2	SEL: T50,24HR ONSITE,1 DRIVE,5YR,Z2	\$14,143.00	F2	2%	\$13,860.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-724-2-12	SEL: T50;24HR ONSITE;2 DRIVE;1YR SEL: T50,24HR ONSITE,2 DRIVE,1YR,Z2	\$3,069.00	F2 F2	2% 2%	\$3,007.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-724-2-12Z2 T50-724-2-24	SEL: T50;24HR ONSITE;2 DRIVE;1TR,22 SEL: T50;24HR ONSITE;2 DRIVE;2YR	\$3,377.00 \$7,090.00	F2	2%	\$3,309.46 \$6,948.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-24Z2	SEL: T50,24HR ONSITE,2 DRIVE,2YR,Z2	\$7,799.00	F2	2%	\$7,643.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-36	SEL: T50;24HR ONSITE;2 DRIVE;3YR	\$11,110.00	F2	2%	\$10,887.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-36Z2	SEL: T50,24HR ONSITE,2 DRIVE,3YR,Z2	\$12,222.00	F2	2%	\$11,977.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-48	SEL: T50;24HR ONSITE;2 DRIVE;4YR	\$15,131.00	F2	2%	\$14,828.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-724-2-48Z2 T50-724-2-60	SEL: T50,24HR ONSITE,2 DRIVE,4YR,Z2 SEL: T50;24HR ONSITE;2 DRIVE;5YR	\$16,645.00 \$19,152.00	F2 F2	2% 2%	\$16,312.10 \$18,768.96	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-724-2-60Z2	SEL: T50,24HR ONSITE,2 DRIVE,5YR, SEL: T50,24HR ONSITE,2 DRIVE,5YR,Z2	\$21,067.00	F2	2%	\$20,645.66	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-12	SEL: T50;24HR OS;3DR;1YR	\$4,074.00	F2	2%	\$3,992.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-12Z2	SEL: T50,24HR OS,3DR,1YR,Z2	\$4,482.00	F2	2%	\$4,392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-24	SEL: T50;24HR ONSITE;3 DRIVE;2YR	\$9,417.00	F2	2%	\$9,228.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-24Z2	SEL: T50,24HR ONSITE,3 DRIVE,2YR,Z2	\$10,359.00	F2	2%	\$10,151.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-724-3-36 T50-724-3-36Z2	SEL: T50;24HR ONSITE;3 DRIVE;3YR SEL: T50,24HR ONSITE.3 DRIVE.3YR.Z2	\$14,761.00 \$16,237.00	F2 F2	2% 2%	\$14,465.78 \$15,912.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-724-3-3022	SEL: T50;24HR ONSITE;3 DRIVE;37R,22 SEL: T50;24HR ONSITE;3 DRIVE;4YR	\$20,104.00	F2	2%	\$19,701.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-48Z2	SEL: T50,24HR ONSITE,3 DRIVE,4YR,Z2	\$22,114.00	F2	2%	\$21,671.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-60	SEL: T50;24HR ONSITE;3 DRIVE;5YR	\$25,447.00	F2	2%	\$24,938.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-60Z2	SEL: T50,24HR ONSITE,3 DRIVE,5YR,Z2	\$27,992.00	F2	2%	\$27,432.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-12	SEL: T50;24HR ONSITE;4 DRIVE;1YR	\$5,079.00	F2	2%	\$4,977.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-724-4-12Z2 T50-724-4-24	SEL: T50,24HR ONSITE,4 DRIVE,1YR,Z2 SEL: T50;24HR ONSITE;4 DRIVE;2YR	\$5,587.00 \$11,745.00	F2 F2	2% 2%	\$5,475.26 \$11,510.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-724-4-24 T50-724-4-24Z2	SEL: T50,24HR ONSITE,4 DRIVE,2YR,Z2	\$12,920.00	F2	2%	\$12,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-36	SEL: T50;24HR ONSITE;4 DRIVE;3YR	\$18,411.00	F2	2%	\$18,042.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-36Z2	SEL: T50,24HR ONSITE,4 DRIVE,3YR,Z2	\$20,253.00	F2	2%	\$19,847.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-48	SEL: T50;24HR ONSITE;4 DRIVE;4YR	\$25,077.00	F2	2%	\$24,575.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-724-4-48Z2 T50-724-4-60	SEL: T50,24HR ONSITE,4 DRIVE,4YR,Z2 SEL: T50;24HR ONSITE;4 DRIVE;5YR	\$27,586.00 \$31,743.00	F2 F2	2% 2%	\$27,034.28 \$31,108.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-724-4-60Z2	SEL: T50,24HR ONSITE,4 DRIVE,5YR SEL: T50,24HR ONSITE,4 DRIVE,5YR,Z2	\$34,918.00	F2	2%	\$31,100.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-12	SEL: T50;NBD ONSITE;1 DRIVE;1YR	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-12Z2	SEL: T50,NBD ONSITE,1 DRIVE,1YR,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-24	SEL: T50;NBD ONSITE;1 DRIVE;2YR	\$1,852.00	F2	2%	\$1,814.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-24Z2	SEL: T50,NBD ONSITE,1 DRIVE,2YR,Z2	\$2,038.00	F2	2%	\$1,997.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-NBD-1-36	SEL: T50;NBD ONSITE;1 DRIVE;3YR SEL: T50,NBD ONSITE,1 DRIVE,3YR,Z2	\$3,703.00	F2 F2	2% 2%	\$3,628.94 \$3,992.52	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	T50-NBD-1-36Z2 T50-NBD-1-48	SEL: T50;NBD ONSITE;1 DRIVE;3YR,22 SEL: T50;NBD ONSITE;1 DRIVE;4YR	\$4,074.00 \$5,556.00	F2 F2	2%	\$5,992.52 \$5,444.88	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	T50-NBD-1-48Z2	SEL: T50,NBD ONSITE,1 DRIVE,4YR,Z2	\$6,111.00	F2	2%	\$5,988.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-60	SEL: T50;NBD ONSITE;1 DRIVE;5YR	\$7,407.00	F2	2%	\$7,258.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-60Z2	SEL: T50,NBD ONSITE,1 DRIVE,5YR,Z2	\$8,147.00	F2	2%	\$7,984.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-24	SEL: T50;NBD ONSITE;2 DRIVE;2YR	\$2,699.00	F2	2%	\$2,645.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-NBD-2-24Z2 T50-NBD-2-36	SEL: T50,NBD ONSITE,2 DRIVE,2YR,Z2 SEL: T50;NBD ONSITE;2 DRIVE;3YR	\$2,969.00 \$5,397.00	F2 F2	2% 2%	\$2,909.62 \$5,289.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-NBD-2-36Z2	SEL: T50,NBD ONSITE,2 DRIVE,3TR SEL: T50,NBD ONSITE,2 DRIVE,3YR,Z2	\$5,938.00	F2	2%	\$5,819.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-48	SEL: T50;NBD ONSITE;2 DRIVE;4YR	\$8,095.00	F2	2%	\$7,933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-48Z2	SEL: T50,NBD ONSITE,2 DRIVE,4YR,Z2	\$8,904.00	F2	2%	\$8,725.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-60	SEL: T50;NBD ONSITE;2 DRIVE;5YR	\$10,793.00	F2	2%	\$10,577.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-60Z2	SEL: T50,NBD ONSITE,2 DRIVE,5YR,Z2	\$11,873.00	F2	2%	\$11,635.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-NBD-3-24 T50-NBD-3-24Z2	SEL: T50;NBD ONSITE;3 DRIVE;2YR SEL: T50,NBD ONSITE,3 DRIVE,2YR,Z2	\$3,545.00 \$3,900.00	F2 F2	2% 2%	\$3,474.10 \$3,822.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-NBD-3-2422	SEL: T50;NBD ONSITE;3 DRIVE;2YR,22 SEL: T50;NBD ONSITE;3 DRIVE;3YR	\$3,900.00	F2 F2	2%	\$5,822.00 \$6,948.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-36Z2	SEL: T50,NBD ONSITE,3 DRIVE,3YR,Z2	\$7,799.00	F2	2%	\$7,643.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-48	SEL: T50;NBD ONSITE;3 DRIVE;4YR	\$10,635.00	F2	2%	\$10,422.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-48Z2	SEL: T50,NBD ONSITE,3 DRIVE,4YR,Z2	\$11,698.00	F2	2%	\$11,464.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-60	SEL: T50;NBD ONSITE;3 DRIVE;5YR	\$14,178.00	F2	2%	\$13,894.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-60Z2	SEL: T50,NBD ONSITE,3 DRIVE,5YR,Z2	\$15,597.00	F2	2%	\$15,285.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-NBD-4-24 T50-NBD-4-24Z2	SEL: T50;NBD ONSITE;4 DRIVE;2YR SEL: T50,NBD ONSITE,4 DRIVE,2YR,Z2	\$4,391.00 \$4,831.00	F2 F2	2% 2%	\$4,303.18 \$4,734.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	T50-NBD-4-2422 T50-NBD-4-36	SEL: T50;NBD ONSITE;4 DRIVE;2YR,22 SEL: T50;NBD ONSITE;4 DRIVE;3YR	\$8,782.00	F2 F2	2%	\$4,734.36 \$8,606.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-36Z2	SEL: T50,NBD ONSITE,4 DRIVE,3YR,Z2	\$9,661.00	F2	2%	\$9,467.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-48	SEL: T50;NBD ONSITE;4 DRIVE;4YR	\$13,174.00	F2	2%	\$12,910.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-48Z2	SEL: T50,NBD ONSITE,4 DRIVE,4YR,Z2	\$14,491.00		2%	\$14,201.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	T50-NBD-4-60	SEL: T50;NBD ONSITE;4 DRIVE;5YR	\$17,565.00	F2	2%	\$17,213.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-60Z2 T50-SBD-1-12	SEL: T50,NBD ONSITE,4 DRIVE,5YR,Z2 SEL: T50;SBD ONSITE;1 DRIVE;1YR	\$19,321.00 \$1,641.00	F2 F2	2% 2%	\$18,934.58 \$1,608.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
J	100-000-1-12	OLL. 100,000 ONOTIL, I DINIVE, I III	φ1,041.00	1-2	∠70	φ1,000.10	φυ.00	φυ.00	φυ.υυ	φυ.00	φυ.00	φυ.υυ

Dec						N	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
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1	-	T50-SBD-1-60Z2	SEL: T50,SBD ONSITE,1 DRIVE,5YR,Z2	\$11,582.00	F2	2%	\$11,350.36	\$0.00	\$0.00			\$0.00	\$0.00
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8 1 TO SIGNEY AND SIGNATURE SIZE OF F2 TO THE SIZE OF F3 TO THE SIZE OF THE SIZE OF THE SIZE OF F3 TO THE SIZE OF													
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ST-05-880-54  SET   TO-05-880 CONTEST PIPEY   14   17   76   72   74   73   74   74   74   74   74   74	-												
S TR-Selb-3-28 SEL TO-SIGN ONNETTS DIRFC-YMP  11 TR-Selb-3-28 SEL TO-SIGN ONNETTS DIRFC-YMP  12 TR-Selb-3-28 SEL TO-SIGN ONNETTS DIRFC-YMP  12 TR-Selb-3-28 SEL TO-SIGN ONNETTS DIRFC-YMP  13 DR-Selb-3-28 SEL TO-SIGN ONNETTS DIRFC-YMP  13 DR-Selb-3-28 SEL TO-SIGN ONNETTS DIRFC-YMP  14 DR-Selb-3-28 SEL TO-SIGN ONNETTS DIRFC-YMP  15 TR-Selb-3-28 SEL TO-SIG	5				F2	2%					\$0.00	\$0.00	
\$ 170-880-5-322 SEL 10-500 ONNET DIFFE YIM 27 11-77-70 11-70-800-3-00 50.0 50.0 50.0 50.0 50.0 50.0 50.0 5													
S   TO-SIBST-244  SET TO-SIBST PRIME PAPE   \$16,786.00   72   75   \$15,786.80   \$10.00   \$20.00   \$1													
5   Tib-Sept-40   Set													
Fig. Sept.	-												
S   TOS.BID A-127   SELT-TOS.BID CASTER	-												
5 TRASSID-4122 SEL TOSSID ONNITE A LIPINCE YING 2													
5 TRA-SEM-2427 5 TRA-SEM-248 5	5				F2	2%		\$0.00	\$0.00		\$0.00	\$0.00	
5 T00-5810-492 SEL T00-880 (NSTEAL PRIVE SYPT 5 14 10 500 F2 2% \$11,750 F5 20 500 \$0.00 \$0	-												
5 TQ-58PL-58ZZ SEL TSQ-58D (NRFEL APRICE) YFF Z SEL TSQ-58D (NRFEL	-												
5 TO-SBID-4-4422 SEL-TROSBIO ORSTE A BRIVE AYR Z 5 TO-SBID-4-402 SEL-TROSBIO ORST AYR Z 5 TO-SBID-4-402 SEL-TROSBID ORST AYR Z 5 TO-SBID-4-402 SEL-TROSBIO ORST AYR Z 5 TO-SBI	-												
5   T50-880-400   T50-880-400   T50-880-400   T50-880-400   T50-880-4000   T50-880-40000   T50-880-400000   T50-880-40000   T50-880-40000   T50-880-40000   T50-880-400000   T50-880-4000000   T50-880-400000   T50-880-400000   T50-880-400000   T50-880-4000000   T50-880-4000000   T50-880-4000000   T50-880-4000000   T50-880-4000000   T50-880-4000000   T50-880-40000000   T50-880-40000000   T50-880-40000000   T50-880-40000000   T50-880-40000000   T50-880-400000000   T50-880-400000000   T50-880-4000000000   T50-880-4000000000   T50-880-4000000000   T50-880-400000000000000000000000000000000													
F5-SBN-46022   SEL TROSBO DANTE A BRIVE PRIZE   \$27,982.00   F2   2%   \$27,482.16   \$0.00													
5 TAMSUPPORTI SELECTIMPS TAM SUPPORT IYE													
5 TAP-1YR-0000100 SEL 1YR 1000-1999 TAPE ASSURANCE PACK 29.1 F 2 Zh	5					2%	\$77,823.76						
Far-Infraconceaded   Far-Inf													
5 TAP-1YR-0005000 SEL 1YR 1000-9999 TAPE ASSURANCE PACK \$22.06 F2 2% \$21.62 \$30.00 \$30													
F   THINSTOGGC   SEL THINSTOGRAG-SSS-C)   S1,083.00   F2   2%   S1,031.94   S0.00	5			\$22.06	F2	2%						\$0.00	
THINSTOGRACI   SELT HINS-TOPPC-SG-SSS-C   \$1,100.76   F2   2%   \$1,007.874   \$0.00	-												
THINSTOGREC   SELT HINSTOGREPS-SS-C   \$1,28 MB   F2   2%   \$1,106 MB   \$0.00	-												
5         THINSTOOPC/JA         SEL THINSTOOPC/JA         SEL THINSTOOPC/JA         \$1,341.02         F2         2%         \$1,324.22         \$0.00	-												
5         THIMSTOOPCVZ-K         SEL THIMSTOOPC-G-SSS-C)         \$1344.02         F2         2%         \$1,317.14         \$0.00													
5         THINSTORPCC         SELTHINS-TOPPKC-SSS-C)         \$399.00         F2         2%         \$391.02         \$0.00         \$0.													
5 THINSTOPPCC-I SEL THINS-10PK-G-SSS-C) \$416.96 F2 2% \$408.62 \$0.00 \$0.0													
5 THINSTOPPC SEL THINS-TIOPK-P-SSS-C) \$496.38 F2 2% \$486.56 \$0.00	5					2%							
5 THINSTOPPC-CL SEL THINS-TOPK-P-SSS-C)													
5 THINSTEGCV2-K SEL THINS-STE3-G-SSS-C) 5 THINSSTE3GC-SEL THINS-STE3-G-SSS-C) 5 THINSSTE3GC-SEL THINS-STE3-G-SSS-C) 5 THINSSTE3GC-SEL THINS-STE3-G-SSS-C) 5 THINSSTE3GCV3-K SEL THINS-STE3-G-SSS-C) 5 THINSSTE3GCV3-K SEL THINS-STE3-G-SSS-C) 5 THINSSTE3GCV3-K SEL THINS-STE3-G-SSS-C) 5 THINSSTE3CV3-K SEL THINS-STE3-G-SSS-C) 5 THINSSTE3P-C SEL THINS-STE3-G-SSS-C) 5 THINSSTE3-C SEL THINS-STE3-G-SSS-C SI STAR G-SSS-C S													
5 THINSSTEGCV2-K SEL THINS-STE-3C-SSS-C) \$2.986.74 F2 2% \$2.938.81 \$0.00	5	THIN5100PPCV2-K	SEL THIN5-100PK-P-SSS-C )	\$509.10	F2	2%	\$498.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 THINSSTESGCV2-K SEL THINS-STE-3-SSS-C) \$2,911.00 F2 2% \$2,911.58 \$0.00	-												
5         THINSSTE3PC         SEL THIN5-STE-3P-SSS-C)         \$3,300.00         F2         2%         \$3,234.00         \$0.00	-												
5 THINSSTE3PC-1 SEL THINS-STE-3P-SSS-C)	-												
5 THINSSTEGC SEL THINS-STE-G-SSS-C   \$1,050.00 F2 2% \$1,029.00 \$0.				\$3,448.50			\$3,379.53						
5         THINDSTEGC-I         SEL THINDSTEGC-ISS-C)         \$1,097.25         F2         2%         \$1,075.31         \$0.00         \$													
5 THINSSTEGCV2-K SEL THINS-STE-G-SSS-C) \$1,125.88 F2 2% \$1,102.87 \$0.00	-												
5 THINSSTEPC-I SEL THINS-STE-P-SSS-C) \$1,306.25 F2 2% \$1,280.13 \$0.00 \$0	5	THIN5STEGCV2-K	SEL THIN5-STE-G-SSS-C )	\$1,125.38	F2	2%	\$1,102.87	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 THIN5STEPCV2-K SEL THIN5-STE-P-SSS-C) \$1,339.74 F2 2% \$1,312.95 \$0.00	5												
5 TRV-1D SEL ONE DAY PROSER TRAVEL EXP \$57.400 F2 2% \$562.52 \$0.00													
5 TSP-1YR-0001000 SEL 1 YR 1000-1999 TAPE SERVICES PACK \$71.18 F2 2% \$69.76 \$0.00 \$0	-												
5 TSP-1YR-00002000 SEL 1 YR 2000-4999 TAPE SERVICES PACK \$58.2 F2 2% \$57.64 \$0.00 \$0	-												
5 TSP-1YR-00005000 SEL 1 YR 5000-9999 TAPE SERVICES PACK \$44.12 F2 2% \$43.24 \$0.00 \$	-												
5 TSP-1YR-00010000 SEL 1 YR 10000-24999 TAPE SERVICES PAC \$35.29 F2 2% \$34.58 \$0.00	-												
5 UEMCCU1003GC-I SEL UEM-CCU-100-3G-SSS-C) \$3,049.00 F2 2% \$2,988.02 \$0.00 \$0.	5	TSP-1YR-00010000	SEL 1 YR 10000-24999 TAPE SERVICES PAC	\$35.29	F2	2%	\$34.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 UEMCCU1003GC-K SELUEM-CCU-100-3G-SSS-C) \$2,999.25 F2 2% \$2,939.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	UEMCCU1003PC-I	SEL UEM-CCU-100-3P-SSS-C )	\$3,630.00		2%	\$3,557.40		\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMCCU1003PC-K UEMCCU100GC	SEL UEM-CCU-100-3P-SSS-C ) SEL UEM-CCU-100-G-SSS-C )	\$3,570.53 \$1,050.00		2% 2%	\$3,499.12 \$1,029.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMCCU100GC-I	SEL UEM-CCU-100-G-SSS-C )	\$1,155.00		2%	\$1,131.90	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMCCU100GC-K	SEL UEM-CCU-100-G-SSS-C )	\$1,136.08	F2	2%	\$1,113.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100PC	SEL UEM-CCU-100-P-SSS-C )	\$1,250.00		2%	\$1,225.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMCCU100PC-I UEMCCU100PC-K	SEL UEM-CCU-100-P-SSS-C ) SEL UEM-CCU-100-P-SSS-C )	\$1,375.00 \$1,352.47		2% 2%	\$1,347.50 \$1,325.42	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMCCU103GC	SEL UEM-CCU-10-3G-SSS-C )	\$277.00		2%	\$271.46	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMCCU103GC-I	SEL UEM-CCU-10-3G-SSS-C )	\$305.00		2%	\$298.90	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMCCU103GC-K UEMCCU103PC	SEL UEM-CCU-10-3G-SSS-C ) SEL UEM-CCU-10-3P-SSS-C )	\$299.92 \$330.00		2% 2%	\$293.92 \$323.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMCCU103PC-I	SEL UEM-CCU-10-3P-SSS-C )	\$363.00		2%	\$355.74	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMCCU103PC-K	SEL UEM-CCU-10-3P-SSS-C )	\$357.06		2%	\$349.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMCCU10GC UEMCCU10GC-I	SEL UEM-CCU-10-G-SSS-C )	\$105.00		2% 2%	\$102.90	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00	\$0.00
5	UEMCCU10GC-I	SEL UEM-CCU-10-G-SSS-C ) SEL UEM-CCU-10-G-SSS-C )	\$116.00 \$113.61	F2 F2	2%	\$113.68 \$111.34	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMCCU10PC	SEL UEM-CCU-10-P-SSS-C)	\$125.00		2%	\$122.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMCCU10PC-I	SEL UEM-CCU-10-P-SSS-C )	\$138.00		2%	\$135.24	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMCCU10PC-K UEMNU1003GC	SEL UEM-CCU-10-P-SSS-C ) SEL UEM-NU-100-3G-SSS-C )	\$135.25 \$1,663.00		2% 2%	\$132.55 \$1,629.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMNU1003GC-I	SEL UEM-NU-100-3G-SSS-C )	\$1,830.00		2%	\$1,793.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMNU1003GC-K	SEL UEM-NU-100-3G-SSS-C )	\$1,799.55		2%	\$1,763.56	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMNU1003PC	SEL UEM-NU-100-3P-SSS-C ) SEL UEM-NU-100-3P-SSS-C )	\$1,980.00		2% 2%	\$1,940.40 \$2,134.44	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMNU1003PC-I UEMNU1003PC-K	SEL UEM-NU-100-3P-SSS-C )	\$2,178.00 \$2,142.32		2%	\$2,134.44	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMNU100GC	SEL UEM-NU-100-G-SSS-C )	\$630.00	F2	2%	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100GC-I	SEL UEM-NU-100-G-SSS-C )	\$693.00		2%	\$679.14	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMNU100GC-K UEMNU100PC	SEL UEM-NU-100-G-SSS-C ) SEL UEM-NU-100-P-SSS-C )	\$681.65 \$750.00		2% 2%	\$668.02 \$735.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMNU100PC-I	SEL UEM-NU-100-P-SSS-C )	\$825.00		2%	\$808.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMNU100PC-K	SEL UEM-NU-100-P-SSS-C )	\$811.48		2%	\$795.25	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMNU103GC UEMNU103GC-I	SEL UEM-NU-10-3G-SSS-C ) SEL UEM-NU-10-3G-SSS-C )	\$166.00 \$183.00		2% 2%	\$162.68 \$179.34	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMNU103GC-K	SEL UEM-NU-10-3G-SSS-C )	\$179.96		2%	\$176.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMNU103PC	SEL UEM-NU-10-3P-SSS-C )	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMNU103PC-I	SEL UEM-NU-10-3P-SSS-C )	\$218.00		2%	\$213.64	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMNU103PC-K UEMNU10GC	SEL UEM-NU-10-3P-SSS-C ) SEL UEM-NU-10-G-SSS-C )	\$214.24 \$63.00		2% 2%	\$209.96 \$61.74	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMNU10GC-I	SEL UEM-NU-10-G-SSS-C )	\$69.00		2%	\$67.62	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UEMNU10GC-K	SEL UEM-NU-10-G-SSS-C )	\$68.17		2%	\$66.81	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	UEMNU10PC UEMNU10PC-I	SEL UEM-NU-10-P-SSS-C ) SEL UEM-NU-10-P-SSS-C )	\$75.00 \$83.00		2% 2%	\$73.50 \$81.34	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	UEMNU10PC-K	SEL UEM-NU-10-P-SSS-C )	\$81.15		2%	\$79.53	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	UPDAPR1P	SEL UP1 PROBE ADDITIONAL 50SERVERLICENSE	\$6,877.00		2%	\$6,739.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UP-SSDAPR1-1P UP-SSPDAPR11P	SEL SS 1DATADVANTAGEUPGRADED PROBE50SL	\$1,204.00		2%	\$1,179.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	V7ATA253GCV2-K	SEL SS SUPPORT1DATADVANTAGEUPPROBE50SL SEL VR7-ATAD25-3G-SSS-C )	\$1,606.00 \$4,285.32		2% 2%	\$1,573.88 \$4,199.61	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V7ATA253PCV2-K	SEL VR7-ATAD25-3P-SSS-C)	\$5,101.43		2%	\$4,999.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	V7ATA25GCV2-K	SEL VR7-ATAD25-G-SSS-C )	\$1,623.23		2%	\$1,590.77	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	V7ATA25PCV2-K V7ATE253GCV2-K	SEL VR7-ATAD25-P-SSS-C ) SEL VR7-ATEN25-3G-SSS-C )	\$1,932.36 \$7,401.38		2% 2%	\$1,893.71 \$7,253.35	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V7ATE253PCV2-K	SEL VR7-ATEN25-3P-SSS-C )	\$8,811.03		2%	\$8,634.81	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	V7ATE25GCV2-K	SEL VR7-ATEN25-G-SSS-C )	\$2,803.56		2%	\$2,747.49	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	V7ATE25PCV2-K VAWCLDDPC-K	SEL VR7-ATEN25-P-SSS-C ) SEL V-MAW-CLD-D-P-C )	\$3,337.51 \$7.50	F2 F2	2% 2%	\$3,270.76 \$7.35	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VAWD3PC-K	SEL V-MAW-SSS-D-3P-C)	\$8.49		2%	\$8.32	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VAWFDEVCV2-I	SEL V-AWT-MF-DEV-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAWTMEDEVC	SEL V-AWT-MF-DEV-C ) SEL V-AWT-MF-DEV-C )	\$4.00		2%	\$3.92	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00	\$0.00
5 5	VAWTMFDEVC-K VBCLADO253GC	SEL V-AVVI-MIP-DEV-C ) SEL VR-BCLADVO-25-3G-SSS-C )	\$3.45 \$2,772.00		2% 2%	\$3.38 \$2,716.56	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBCLADO253GC-I	SEL VR-BCLADVO-25-3G-SSS-C )	\$3,243.24		2%	\$3,178.38	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VBCLADO253GC-K	SEL VR-BCLADVO-25-3G-SSS-C )	\$3,116.06		2%	\$3,053.74	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VBCLADO253PC VBCLADO253PC-I	SEL VR-BCLADVO-25-3P-SSS-C ) SEL VR-BCLADVO-25-3P-SSS-C )	\$3,300.00 \$3,861.00		2% 2%	\$3,234.00 \$3,783.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBCLADO253PC-K	SEL VR-BCLADVO-25-3P-SSS-C )	\$3,709.59		2%	\$3,635.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VBMDGC-K	SEL V-MBM-SSS-D-G-C)	\$4.29	F2	2%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ENP25GS VC56ENP25GS-I	SEL VC56-ENTP25-G-SSS-C )	\$7,325.00		2%	\$7,178.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VC56ENP25GS-I VC56ENP25GS-K	SEL VC56-ENTP25-G-SSS-C ) SEL VC56-ENTP25-G-SSS-C )	\$8,058.00 \$9,819.00		2% 2%	\$7,896.84 \$9,622.62	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VC56ENP25PS	SEL VC56-ENTP25-P-SSS-C )	\$8,720.00		2%	\$8,545.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VC56ENP25PS-I	SEL VC56-ENTP25-P-SSS-C )	\$9,592.00		2%	\$9,400.16		\$0.00		\$0.00	\$0.00	\$0.00
5 5	VC56ENP25PS-K VC56MS3GSC	SEL VC56-ENTP25-P-SSS-C ) SEL VC56-MS-3G-SSS-C )	\$11,689.00 \$277.00		2% 2%	\$11,455.22 \$271.46	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VC56MS3GSC-I	SEL VC56-MS-3G-SSS-C )	\$305.00		2%	\$298.90	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VC56MS3GSC-K	SEL VC56-MS-3G-SSS-C )	\$372.00	F2	2%	\$364.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VC56MS3PSC VC56MS3PSC-I	SEL VC56-MS-3P-SSS-C ) SEL VC56-MS-3P-SSS-C )	\$330.00 \$363.00		2% 2%	\$323.40 \$355.74	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VC56MS3PSC-K	SEL VC56-MS-3P-SSS-C )	\$363.00 \$442.00		2%	\$433.16		\$0.00			\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VC56MSGSC	SEL VC56-MS-G-SSS-C)	\$105.00		2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VC56MSGSC-I VC56MSGSC-K	SEL VC56-MS-G-SSS-C) SEL VC56-MS-G-SSS-C)	\$116.00 \$141.00		2% 2%	\$113.68 \$138.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VC56MSPSC	SEL VC56-MS-P-SSS-C )	\$141.00 \$125.00		2%	\$130.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSPSC-I	SEL VC56-MS-P-SSS-C )	\$138.00		2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSPSC-K	SEL VC56-MS-P-SSS-C )	\$168.00		2%	\$164.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3GSC	SEL VC56-ND-3G-SSS-C)	\$34.00		2%	\$33.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3GSC-I	SEL VC56-ND-3G-SSS-C )	\$38.00		2%	\$37.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VC56ND3GSC-K	SEL VC56-ND-3G-SSS-C ) SEL VC56-ND-3P-SSS-C )	\$46.00 \$40.00		2% 2%	\$45.08 \$39.20	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VC56ND3PSC VC56ND3PSC-I	SEL VC56-ND-3P-SSS-C )	\$44.00		2%	\$43.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VC56ND3PSC-K	SEL VC56-ND-3P-SSS-C )	\$53.00		2%	\$51.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDGSC	SEL VC56-ND-G-SSS-C)	\$13.00		2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDGSC-I	SEL VC56-ND-G-SSS-C)	\$14.00		2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDGSC-K	SEL VC56-ND-G-SSS-C )	\$17.00		2%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VC56NDPSC VC56NDPSC-I	SEL VC56-ND-P-SSS-C ) SEL VC56-ND-P-SSS-C )	\$15.00 \$17.00		2% 2%	\$14.70 \$16.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VC56NDPSC-K	SEL VC56-ND-P-SSS-C )	\$20.00		2%	\$19.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253GSC	SEL VC56-STD25-3G-SSS-C )	\$1,742.00	F2	2%	\$1,707.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253GSC-I	SEL VC56-STD25-3G-SSS-C )	\$1,917.00	F2	2%	\$1,878.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253GSC-K	SEL VC56-STD25-3G-SSS-C)	\$2,336.00		2%	\$2,289.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253PSC	SEL VC56-STD25-3P-SSS-C )	\$2,072.00		2%	\$2,030.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VC56S253PSC-I VC56S253PSC-K	SEL VC56-STD25-3P-SSS-C ) SEL VC56-STD25-3P-SSS-C )	\$2,280.00		2% 2%	\$2,234.40 \$2,722.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VC56S25PSC-K	SEL VC50-STD25-SF-3S3-C ) SEL VC56-STD25-P-SSS-C )	\$2,778.00 \$785.00		2%	\$769.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S25PSC-I	SEL VC56-STD25-P-SSS-C )	\$864.00		2%	\$846.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S25PSC-K	SEL VC56-STD25-P-SSS-C )	\$1,052.00		2%	\$1,030.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ST25GSC	SEL VC56-STD25-G-SSS-C)	\$660.00		2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ST25GSC-I	SEL VC56-STD25-G-SSS-C )	\$726.00		2%	\$711.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VC56ST25GSC-K VC56TMGSC	SEL VC56-STD25-G-SSS-C ) SEL VC56-TM-G-SSS-C )	\$885.00 \$160.00		2% 2%	\$867.30 \$156.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VC56TMGSC-I	SEL VC56-TM-G-SSS-C )	\$176.00		2%	\$172.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMGSC-K	SEL VC56-TM-G-SSS-C )	\$214.00		2%	\$209.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMPSC	SEL VC56-TM-P-SSS-C )	\$190.00	F2	2%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMPSC-I	SEL VC56-TM-P-SSS-C)	\$209.00		2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMPSC-K	SEL VC56-TM-P-SSS-C )	\$255.00		2%	\$249.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCCMW3GSSSC VCCMW3GSSSC-I	SEL VC-CMW-3G-SSS-C) SEL VC-CMW-3G-SSS-C)	\$21.00 \$23.00		2% 2%	\$20.58 \$22.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCCMW3GSSSC-I	SEL VC-CMW-3-3-3-C)	\$18.70		2%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3PSSSC	SEL VC-CMW-3P-SSS-C)	\$26.00		2%	\$25.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3PSSSC-I	SEL VC-CMW-3P-SSS-C)	\$29.00		2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3PSSSC-K	SEL VC-CMW-P-SSS-C)	\$23.38		2%	\$22.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWGSSSC	SEL VC-CMW-G-SSS-C)	\$8.00		2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCCMWGSSSC-I VCCMWGSSSC-K	SEL VC-CMW-G-SSS-C) SEL VC-CMW-C)	\$9.00 \$7.09	F2 F2	2% 2%	\$8.82 \$6.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCCMWPSSSC	SEL VC-CMW-P-SSS-C)	\$10.00		2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWPSSSC-I	SEL VC-CMW-P-SSS-C)	\$11.00		2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWPSSSC-K	SEL VC-CMW-3G-SSS-C)	\$8.86	F2	2%	\$8.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC	SEL VC-EPIC-3G-SSS-C)	\$33,264.00		2%	\$32,598.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCEPIC3GC-I	SEL VC-EPIC-3G-SSS-C )	\$38,918.88		2%	\$38,140.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC-K VCEPIC3PC	SEL VC-EPIC-3G-SSS-C ) SEL VC-EPIC-3P-SSS-C )	\$37,392.69 \$39,600.00		2% 2%	\$36,644.84 \$38,808.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCEPIC3PC-I	SEL VC-EPIC-3P-SSS-C )	\$46,332.00		2%	\$45,405.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3PC-K	SEL VC-EPIC-3P-SSS-C )	\$44,515.11	F2	2%	\$43,624.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC	SEL VC-EPIC-G-SSS-C)	\$12,600.00	F2	2%	\$12,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC-I	SEL VC-EPIC-G-SSS-C)	\$14,742.00	F2	2%	\$14,447.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCEPICGC-K VCEPICPC	SEL VC-EPIC-G-SSS-C )	\$14,163.90	F2	2%	\$13,880.62	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	VCEPICPC-I	SEL VC-EPIC-P-SSS-C ) SEL VC-EPIC-P-SSS-C )	\$15,000.00 \$17,550.00		2% 2%	\$14,700.00 \$17,199.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCEPICPC-K	SEL VC-EPIC-P-SSS-C )	\$16,861.78		2%	\$16,524.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5SGSSSC	SEL VCS5-STD-G-SSS-C )	\$1,049.00		2%	\$1,028.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5SGSSSC-I	SEL VCS5-STD-G-SSS-C)	\$1,154.00	F2	2%	\$1,130.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5SGSSSC-K	SEL VCS5-STD-G-SSS-C)	\$1,334.00		2%	\$1,307.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5SPSSSC	SEL VCS5-STD-P-SSS-C )	\$1,249.00		2%	\$1,224.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCS5SPSSSC-I VCS5SPSSSC-K	SEL VCS5-STD-P-SSS-C ) SEL VCS5-STD-P-SSS-C )	\$1,374.00 \$1,588.00		2% 2%	\$1,346.52 \$1,556.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	VCS5SPSSSC-K VCS5STD3GSC	SEL VCS5-STD-P-SSS-C ) SEL VCS5-STD-3G-SSS-C )	\$1,588.00 \$2,769.00	F2 F2	2% 2%	\$1,556.24 \$2,713.62	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	VCS5STD3GSC-I	SEL VCS5-STD-3G-SSS-C )	\$3,046.00		2%	\$2,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3GSC-K	SEL VCS5-STD-3G-SSS-C)	\$3,521.00	F2	2%	\$3,450.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3PSC	SEL VCS5-STD-3P-SSS-C )	\$3,297.00		2%	\$3,231.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3PSC-I	SEL VCS5-STD-3P-SSS-C )	\$3,627.00		2%	\$3,554.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3PSC-K	SEL VCS5-STD-3P-SSS-C ) SEL VCS6-FND-3G-SSS-C )	\$4,193.00		2%	\$4,109.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCS6FND3GC VCS6FND3GC-I	SEL VCS6-FND-3G-SSS-C ) SEL VCS6-FND-3G-SSS-C )	\$1,439.00 \$1,683.40		2% 2%	\$1,410.22 \$1,649.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCS6FND3GC-I VCS6FND3GC-K	SEL VCS6-FND-3G-SSS-C )	\$1,694.77		2%	\$1,660.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC	SEL VCS6-FND-3P-SSS-C )	\$1,703.00		2%	\$1,668.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC-I	SEL VCS6-FND-3P-SSS-C)	\$1,992.28	F2	2%	\$1,952.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC-K	SEL VCS6-FND-3P-SSS-C )	\$2,005.73		2%	\$1,965.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDGC	SEL VCS6-FND-G-SSS-C)	\$545.00	F2	2%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VCS6FNDGC-I	SEL VCS6-FND-G-SSS-C)	\$637.65	F2	2%	\$624.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDGC-K	SEL VCS6-FND-G-SSS-C)	\$641.96		2%	\$629.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCS6FNDPC VCS6FNDPC-I	SEL VCS6-FND-P-SSS-C ) SEL VCS6-FND-P-SSS-C )	\$645.00 \$754.65		2% 2%	\$632.10 \$739.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCS6FNDPC-K	SEL VCS6-FND-P-SSS-C )	\$759.75		2%	\$744.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GC-I	SEL VCS6-STD-3G-SSS-C)	\$3,888.80	F2	2%	\$3,811.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GCV2	SEL VCS6-STD-3G-SSS-C )	\$3,323.76	F2	2%	\$3,257.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GCV2-K	SEL VCS6-STD-3G-SSS-C)	\$3,915.07	F2	2%	\$3,836.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3PC-I	SEL VCS6-STD-3P-SSS-C )	\$4,630.11	F2	2%	\$4,537.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCS6STD3PCV2 VCS6STD3PCV2-K	SEL VCS6-STD-3P-SSS-C ) SEL VCS6-STD-3P-SSS-C )	\$3,957.36 \$4,661.39		2% 2%	\$3,878.21 \$4,568.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCS6STDGC-I	SEL VCS6-STD-G-SSS-C )	\$1,473.03		2%	\$1,443.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGCV2	SEL VCS6-STD-G-SSS-C)	\$1,259.00		2%	\$1,233.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGCV2-K	SEL VCS6-STD-G-SSS-C)	\$1,482.98		2%	\$1,453.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDPC-I	SEL VCS6-STD-P-SSS-C)	\$1,753.83		2%	\$1,718.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCS6STDPCV2 VCS6STDPCV2-K	SEL VCS6-STD-P-SSS-C ) SEL VCS6-STD-P-SSS-C )	\$1,499.00 \$1,765.68	F2 F2	2% 2%	\$1,469.02 \$1,730.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCSRM625E3GC	SEL VC-SRM6-25E-3G-SSS-C )	\$6,861.00	F2	2%	\$6,723.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3GC-I	SEL VC-SRM6-25E-3G-SSS-C )	\$8,027.79	F2	2%	\$7,867.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3GC-K	SEL VC-SRM6-25E-3G-SSS-C )	\$7,712.99	F2	2%	\$7,558.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3PC	SEL VC-SRM6-25E-3P-SSS-C)	\$8,168.00		2%	\$8,004.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3PC-I	SEL VC-SRM6-25E-3P-SSS-C)	\$9,556.75		2%	\$9,365.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCSRM625E3PC-K VCSRM625EGC	SEL VC-SRM6-25E-3P-SSS-C ) SEL VC-SRM6-25E-G-SSS-C )	\$9,181.98		2% 2%	\$8,998.34 \$2,547.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCSRM625EGC-I	SEL VC-SRM6-25E-G-SSS-C )	\$2,599.00 \$3,040.83		2%	\$2,980.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EGC-K	SEL VC-SRM6-25E-G-SSS-C )	\$2,921.58		2%	\$2,863.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EPC	SEL VC-SRM6-25E-P-SSS-C )	\$3,094.00	F2	2%	\$3,032.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EPC-I	SEL VC-SRM6-25E-P-SSS-C )	\$3,619.98		2%	\$3,547.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EPC-K	SEL VC-SRM6-25E-P-SSS-C )	\$3,478.03		2%	\$3,408.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCSRM625S3GC VCSRM625S3GC-I	SEL VC-SRM6-25S-3G-SSS-C ) SEL VC-SRM6-25S-3G-SSS-C )	\$2,703.00 \$3,162.93	F2 F2	2% 2%	\$2,648.94 \$3,099.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCSRM625S3GC-K	SEL VC-SRM6-25S-3G-SSS-C )	\$3,038.90	F2	2%	\$2,978.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3PC	SEL VC-SRM6-25S-3P-SSS-C )	\$3,218.00		2%	\$3,153.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3PC-I	SEL VC-SRM6-25S-3P-SSS-C )	\$3,765.25		2%	\$3,689.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3PC-K	SEL VC-SRM6-25S-3P-SSS-C)	\$3,617.59		2%	\$3,545.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SGC	SEL VC-SRM6-25S-G-SSS-C )	\$1,024.00		2%	\$1,003.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCSRM625SGC-I VCSRM625SGC-K	SEL VC-SRM6-25S-G-SSS-C ) SEL VC-SRM6-25S-G-SSS-C )	\$1,198.08 \$1,151.10		2% 2%	\$1,174.12 \$1,128.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VCSRM625SPC	SEL VC-SRM6-25S-P-SSS-C )	\$1,219.00		2%	\$1,126.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SPC-I	SEL VC-SRM6-25S-P-SSS-C )	\$1,426.23		2%	\$1,397.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SPC-K	SEL VC-SRM6-25S-P-SSS-C)	\$1,370.30	F2	2%	\$1,342.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VELDLDDGC-K	SEL V-TEL-DLD-D-G-C )	\$25.70		2%	\$25.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV2MPSSC	SEL VF-ADV-2M-PSSS-C )	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFADV3GSSSC-I VFADV3GSSSC-K	SEL VF-ADV-3G-SSS-C ) SEL VF-ADV-3G-SSS-C )	\$1,525.00 \$1,588.00	F2 F2	2% 2%	\$1,494.50 \$1,556.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFADV3GSSSC-R VFADV3PSSSC-I	SEL VF-ADV-3P-SSS-C )	\$1,815.00		2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3PSSSC-K	SEL VF-ADV-3P-SSS-C )	\$1,891.00		2%	\$1,853.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADVGSSSC-I	SEL VF-ADV-G-SSS-C )	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADVGSSSC-K	SEL VF-ADV-G-SSS-C)	\$602.00		2%	\$589.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFADVPSSSC-I	SEL VF-ADV-P-SSS-C )	\$688.00		2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADVPSSSC-K VFD2253GSCV2-K	SEL VF-ADV-P-SSS-C ) SEL VF-DD2-25VM-3G-SSS-C )	\$716.00 \$11,686.70		2% 2%	\$701.68 \$11,452.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFD225GSCV2-K	SEL VF-DD2-25VM-G-SSS-C )	\$4,426.78		2%	\$4,338.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253GSC	SEL VF-DD2-25VM-3G-SSS-C )	\$10,396.00		2%	\$10,188.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253GSC-I	SEL VF-DD2-25VM-3G-SSS-C )	\$12,163.69	F2	2%	\$11,920.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253PSC	SEL VF-DD2-25VM-3P-SSS-C )	\$12,376.00	F2	2%	\$12,128.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253PSC-I	SEL VF-DD2-25VM-3P-SSS-C )	\$14,480.29	F2	2%	\$14,190.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFDD2253PSCV2-K VFDD225GSC	SEL VF-DD2-25VM-3P-SSS-C ) SEL VF-DD2-25VM-G-SSS-C )	\$13,912.46 \$3,938.00		2% 2%	\$13,634.21 \$3,859.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFDD225GSC-I	SEL VF-DD2-25VM-G-SSS-C )	\$4,607.46		2%	\$4,515.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225PSC	SEL VF-DD2-25VM-P-SSS-C )	\$4,688.00		2%	\$4,594.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225PSC-I	SEL VF-DD2-25VM-P-SSS-C )	\$5,484.96	F2	2%	\$5,375.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225PSCV2-K	SEL VF-DD2-25VM-P-SSS-C )	\$5,269.87	F2	2%	\$5,164.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDEVPREPSC	SEL VF-DEV-PRE-PSUP-C )	\$7,000.00		2%	\$6,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFDEVSTDGSC	SEL VF-DEV-STD-GSUP-C )	\$3,500.00		2% 2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5 5	VF-ERS-G-TLSST1F VFHYPM53GSC	SEL: S2-OERS-PSUP-F SEL VF-HYPM5-3G-SSS-C )	\$27,500.00 \$198.00	F2 F2	2% 2%	\$26,950.00 \$194.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFHYPM53GSC-I	SEL VF-HYPM5-3G-SSS-C )	\$231.66		2%	\$227.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53GSCV2-K	SEL VF-HYPM5-3G-SSS-C )	\$222.58	F2	2%	\$218.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PSC	SEL VF-HYPM5-3P-SSS-C )	\$237.60		2%	\$232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PSC-I	SEL VF-HYPM5-3P-SSS-C )	\$277.99		2%	\$272.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PSCV2-K	SEL VF-HYPM5-3P-SSS-C )	\$267.09		2%	\$261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFHYPM5GSC VFHYPM5GSC-I	SEL VF-HYPM5-G-SSS-C )	\$75.00 \$87.75		2%	\$73.50 \$86.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	VFHYPM5GSC-I VFHYPM5GSCV2-K	SEL VF-HYPM5-G-SSS-C ) SEL VF-HYPM5-G-SSS-C )	\$87.75 \$84.31		2% 2%	\$86.00 \$82.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFHYPM5PSC	SEL VF-HYPM5-9-SSS-C )	\$90.00		2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5PSC-I	SEL VF-HYPM5-P-SSS-C )	\$105.30	F2	2%	\$103.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5PSCV2-K	SEL VF-HYPM5-P-SSS-C )	\$101.17		2%	\$99.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPMM1	SELECT VFM 751-1024TB Spt/Mnt 1Mo (prTB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VFMB10TBSPMT1	SELECT VFM 751-1024TB Spt/Mnt 1Yr (prTB)	\$135.29	F2	2%	\$132.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFMB10TBSPMT3	SELECT VFM 751-1024TB Spt/Mnt 3Yr (prTB) SELECT VFM 751-1024TB Spt/Mnt 5Yr (prTB)	\$408.24 \$678.82	F2 F2	2% 2%	\$400.08 \$665.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFMB10TBSPMT5 VFMB6TBSPMM1	SELECT VFM 751-10241B Spt/Mnt 311 (pr1B) SELECT VFM 10-80TB Spt/Mnt 1Mo (per TB)	\$14.12	F2 F2	2%	\$13.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB6TBSPMT1	SELECT VFM 10-80TB Spt/Mnt 1Yr (per TB)	\$164.71	F2	2%	\$161.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB6TBSPMT3	SELECT VFM 10-80TB Spt/Mnt 3Yr (per TB)	\$491.76	F2	2%	\$481.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB6TBSPMT5	SELECT VFM 10-80TB Spt/Mnt 5Yr (per TB)	\$818.82	F2	2%	\$802.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB7TBSPMM1	SELECT VFM 81-240TB Spt/Mnt 1Mo (per TB)	\$12.94	F2	2%	\$12.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFMB7TBSPMT1 VFMB7TBSPMT3	SELECT VFM 81-240TB Spt/Mnt 1Yr (per TB) SELECT VFM 81-240TB Spt/Mnt 3Yr (per TB)	\$156.47 \$470.59	F2 F2	2% 2%	\$153.34 \$461.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFMB7TBSPMT5	SELECT VFM 81-240TB Spt/Mnt 5Yr (per TB)	\$783.53	F2	2%	\$767.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB8TBSPMM1	SELECT VFM 241-500TB Spt/Mnt 1Mo (perTB)	\$12.94	F2	2%	\$12.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB8TBSPMT1	SELECT VFM 241-500TB Spt/Mnt 1Yr (perTB)	\$149.41	F2	2%	\$146.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB8TBSPMT3	SELECT VFM 241-500TB Spt/Mnt 3Yr (perTB)	\$448.24	F2	2%	\$439.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFMB8TBSPMT5 VFMB9TBSPMM1	SELECT VFM 241-500TB Spt/Mnt 5Yr (perTB) SELECT VFM 501-750TB Spt/Mnt 1Mo (perTB)	\$747.06 \$11.76	F2 F2	2% 2%	\$732.12 \$11.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFMB9TBSPMT1	SELECT VFM 501-750TB Spt/Mnt 1Yr (perTB)	\$143.53	F2	2%	\$140.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB9TBSPMT3	SELECT VFM 501-750TB Spt/Mnt 3Yr (perTB)	\$429.41	F2	2%	\$420.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB9TBSPMT5	SELECT VFM 501-750TB Spt/Mnt 5Yr (perTB)	\$715.29	F2	2%	\$700.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFPSGRVM3GC-I	SEL VF-PSGR-VM-3G-SSS-C )	\$1,037.00	F2	2%	\$1,016.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFPSGRVM3PC-K VFPSGRVMGSC-I	SEL VF-PSGR-VM-3P-SSS-C ) SEL VF-PSGR-VM-G-SSS-C )	\$1,286.00 \$393.00	F2 F2	2% 2%	\$1,260.28 \$385.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFPSGRVMPSC-I	SEL VF-PSGR-VM-P-SSS-C )	\$468.00	F2	2%	\$458.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTD3GSSSC-I	SEL VF-STD-3G-SSS-C )	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTD3GSSSC-K	SEL VF-STD-3G-SSS-C )	\$953.00	F2	2%	\$933.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTD3PSSSC-I	SEL VF-STD-3P-SSS-C )	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VFSTD3PSSSC-K VFSTDGSSSC-I	SEL VF-STD-3P-SSS-C ) SEL VF-STD-G-SSS-C )	\$1,134.00 \$347.00	F2 F2	2% 2%	\$1,111.32 \$340.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VFSTDGSSSC-K	SEL VF-STD-G-SSS-C )	\$361.00	F2	2%	\$353.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTDPSSSC-I	SEL VF-STD-P-SSS-C )	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTDPSSSC-K	SEL VF-STD-P-SSS-C )	\$430.00	F2	2%	\$421.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAFSDAWCV2-I	SEL V-MAM-MF-SD-AW-C )	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMAFSDCV2-I VMAMMFSDAWC	SEL V-MAM-MF-SD-C ) SEL V-MAM-MF-SD-AW-C )	\$5.00 \$2.00	F2 F2	2% 2%	\$4.90 \$1.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMAMMFSDAWC-K	SEL V-MAM-MF-SD-AW-C )	\$1.72	F2	2%	\$1.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAMMFSDC	SEL V-MAM-MF-SD-C )	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAMMFSDC-K	SEL V-MAM-MF-SD-C )	\$4.30	F2	2%	\$4.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAW3GC-K	SEL V-MAW-SSS-D-3G-C)	\$5.66	F2	2%	\$5.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMAWCLDDC-K VMAWCLDDGC	SEL V-MAW-CLD-D-G-C ) SEL V-MAW-CLD-D-G-C )	\$6.43 \$6.00	F2 F2	2% 2%	\$6.30 \$5.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMAWCLDDGC-I	SEL V-MAW-CLD-D-G-C )	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDPC	SEL V-MAW-CLD-D-P-C )	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDPC-I	SEL V-MAW-CLD-D-P-C )	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3GC	SEL V-MAW-SSS-D-3G-C )	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMAWD3GC-I VMAWD3PC	SEL V-MAW-SSS-D-3G-C ) SEL V-MAW-SSS-D-3P-C )	\$5.28 \$7.92	F2 F2	2% 2%	\$5.17 \$7.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMAWD3PC-I	SEL V-MAW-SSS-D-3P-C )	\$7.92	F2	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDC-K	SEL V-MAW-SSS-D-G-C )	\$2.15	F2	2%	\$2.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDGC	SEL V-MAW-SSS-D-G-C)	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMAWDGC-I VMAWDLDDGC	SEL V-MAW-SSS-D-G-C ) SEL V-MAW-DLD-D-G-C )	\$2.00 \$6.00	F2 F2	2% 2%	\$1.96 \$5.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMAWDLDDGC-I	SEL V-MAW-DLD-D-G-C )	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC	SEL V-MAW-DLD-D-P-C )	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC-I	SEL V-MAW-DLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDPC-K	SEL V-MAW-DLD-D-P-C )	\$7.50	F2	2%	\$7.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMAWDPC VMAWDPC-I	SEL V-MAW-SSS-D-P-C ) SEL V-MAW-SSS-D-P-C )	\$3.00 \$3.00	F2 F2	2% 2%	\$2.94 \$2.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMAWLDDGC-K	SEL V-MAW-DLD-D-G-C )	\$6.43	F2	2%	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBD3GC-K	SEL V-MBM-SSS-D-3G-C)	\$11.32	F2	2%	\$11.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBFAWBCV2-I	SEL V-MBM-MF-AWB-C )	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDC-K	SEL V-MBM-CLD-D-P-C )	\$26.78	F2	2%	\$26.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDGC	SEL V-MBM-CLD-D-G-C )	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMBMCLDDGC-I VMBMCLDDG-K	SEL V-MBM-CLD-D-G-C ) SEL V-MBM-CLD-D-G-C )	\$24.00 \$25.70	F2 F2	2% 2%	\$23.52 \$25.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMBMCLDDPC	SEL V-MBM-CLD-D-P-C )	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDPC-I	SEL V-MBM-CLD-D-P-C )	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3GC	SEL V-MBM-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3GC-I	SEL V-MBM-SSS-D-3G-C ) SEL V-MBM-SSS-D-3P-C )	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMBMD3PC VMBMD3PC-I	SEL V-MBM-SSS-D-3P-C ) SEL V-MBM-SSS-D-3P-C )	\$13.20 \$13.20	F2 F2	2% 2%	\$12.94 \$12.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMBMDDDPC-K	SEL V-MBM-DLD-D-P-C )	\$39.65	F2	2%	\$38.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDGC	SEL V-MBM-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDGC-I	SEL V-MBM-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDGC	SEL V-MBM-DLD-D-G-C )	\$36.00	F2	2%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMBMDLDDGC-I VMBMDLDDPC	SEL V-MBM-DLD-D-G-C ) SEL V-MBM-DLD-D-P-C )	\$36.00 \$37.00	F2 F2	2% 2%	\$35.28 \$36.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMBMDLDDPC-I	SEL V-MBM-DLD-D-P-C )	\$37.00	F2	2%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDGC-K	SEL V-MBM-DLD-D-G-C )	\$38.58	F2	2%	\$37.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDPC	SEL V-MBM-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VMBMDPC-I	SEL V-MBM-SSS-D-P-C )	\$5.00		2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMBMDP-K VMBMMFAWBC	SEL V-MBM-SSS-D-P-C ) SEL V-MBM-MF-AWB-C )	\$5.36 \$4.00		2% 2%	\$5.25 \$3.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VMBMMFAWBC-K	SEL V-MBM-MF-AWB-C )	\$3.45		2%	\$3.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBSOP1YCV2-I	SEL V-MBSBOP-DEV1Y-C )	\$12.00		2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBSOPDE1YC	SEL V-MBSBOP-DEV1Y-C )	\$12.00		2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMMD3PC-K	SEL V-MBM-SSS-D-3P-C)	\$14.15		2%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMSCLDD2GC-K VMSCLDU3PC-K	SEL V-OMS-CLD-D-2G-C )	\$122.97 \$360.48	F2 F2	2% 2%	\$120.51 \$353.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VMSDLDU3GC-K	SEL V-OMS-CLD-U-3P-C ) SEL V-OMS-DLD-U-3G-C )	\$413.35		2%	\$405.08	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VMSOP1YCV2-I	SEL V-MASBOP-DEV1Y-C )	\$6.00		2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSOPDE1YC	SEL V-MASBOP-DEV1Y-C )	\$6.00		2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSOPDE1YC-K	SEL V-MASBOP-DEV1Y-C)	\$5.17	F2	2%	\$5.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VMWDPC-K	SEL V-MAW-SSS-D-P-C )	\$3.22		2%	\$3.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMCLDD3GC-K VOMCLDUPC-K	SEL V-OMS-CLD-D-3G-C ) SEL V-OMS-CLD-U-P-C )	\$173.54 \$135.99		2% 2%	\$170.07 \$133.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMDLDU2GC-K	SEL V-OMS-DLD-U-2G-C )	\$294.59		2%	\$288.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCDDGC-K	SEL V-OMS-CLD-D-G-C)	\$65.39		2%	\$64.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD2GC-K	SEL V-OMS-CLD-U-2G-C)	\$246.32		2%	\$241.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDD2GC	SEL V-OMS-CLD-D-2G-C )	\$115.00		2%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSCLDD2GC-I V-OMS-CLD-D-2G-F	SEL V-OMS-CLD-D-2G-C ) SEL: V-OMS-CLD-D-2G-F	\$115.00 \$126.50		2% 2%	\$112.70 \$123.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSCLDD2PC	SEL V-OMS-CLD-D-2P-C )	\$120.00		2%	\$118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDD2PC-I	SEL V-OMS-CLD-D-2P-C)	\$121.00		2%	\$118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-D-2P-F	SEL: V-OMS-CLD-D-2P-F	\$133.10		2%	\$130.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDD3GC	SEL V-OMS-CLD-D-3G-C)	\$162.00		2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSCLDD3GC-I V-OMS-CLD-D-3G-F	SEL V-OMS-CLD-D-3G-C ) SEL: V-OMS-CLD-D-3G-F	\$162.00 \$178.20		2% 2%	\$158.76 \$174.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSCLDD3PC	SEL V-OMS-CLD-D-30-P SEL V-OMS-CLD-D-3P-C )	\$169.00		2%	\$174.04 \$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDD3PC-I	SEL V-OMS-CLD-D-3P-C )	\$169.00		2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-D-3P-F	SEL: V-OMS-CLD-D-3P-F	\$185.90	F2	2%	\$182.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDDGC	SEL V-OMS-CLD-D-G-C)	\$61.00		2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDDGC-I	SEL V-OMS-CLD-D-G-C )	\$61.00		2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-OMS-CLD-D-G-F VOMSCLDDPC	SEL: V-OMS-CLD-D-G-F SEL V-OMS-CLD-D-P-C)	\$67.10 \$64.00		2% 2%	\$65.76 \$62.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSCLDDPC-I	SEL V-OMS-CLD-D-P-C )	\$64.00		2%	\$62.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-D-P-F	SEL: V-OMS-CLD-D-P-F	\$70.40		2%	\$68.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDPC-K	SEL V-OMS-CLD-D-P-C)	\$68.61	F2	2%	\$67.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2C-K	SEL V-OMS-CLD-U-2P-C )	\$256.28		2%	\$251.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSCLDU2GC VOMSCLDU2GC-I	SEL V-OMS-CLD-U-2G-C ) SEL V-OMS-CLD-U-2G-C )	\$230.00 \$230.00		2% 2%	\$225.40 \$225.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-OMS-CLD-U-2G-F	SEL: V-OMS-CLD-U-2G-F	\$253.00		2%	\$247.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2PC	SEL V-OMS-CLD-U-2P-C )	\$239.00		2%	\$234.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2PC-I	SEL V-OMS-CLD-U-2P-C)	\$239.00		2%	\$234.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-U-2P-F	SEL: V-OMS-CLD-U-2P-F	\$262.90	F2	2%	\$257.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSCLDU3GC VOMSCLDU3GC-I	SEL V-OMS-CLD-U-3G-C ) SEL V-OMS-CLD-U-3G-C )	\$323.00 \$323.00		2% 2%	\$316.54	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	V-OMS-CLD-U-3G-F	SEL: V-OMS-CLD-U-3G-F	\$355.30		2%	\$316.54 \$348.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSCLDU3G-K	SEL V-OMS-CLD-U-3G-C)	\$345.92		2%	\$339.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3PC	SEL V-OMS-CLD-U-3P-C)	\$336.00		2%	\$329.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3PC-I	SEL V-OMS-CLD-U-3P-C)	\$336.00		2%	\$329.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-OMS-CLD-U-3P-F VOMSCLDUGC	SEL: V-OMS-CLD-U-3P-F SEL V-OMS-CLD-U-G-C)	\$369.60 \$122.00		2% 2%	\$362.21 \$119.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSCLDUGC-I	SEL V-OMS-CLD-U-G-C )	\$122.00		2%	\$119.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-U-G-F	SEL: V-OMS-CLD-U-G-F	\$134.20		2%	\$131.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUPC	SEL V-OMS-CLD-U-P-C)	\$127.00		2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUPC-I	SEL V-OMS-CLD-U-P-C)	\$127.00		2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-U-P-F VOMSD3GC	SEL: V-OMS-CLD-U-P-F	\$139.70		2%	\$136.91	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	VOMSD3GC-I	SEL V-OMS-SSS-D-3G-C ) SEL V-OMS-SSS-D-3G-C )	\$39.60 \$39.60		2% 2%	\$38.81 \$38.81	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VOMSD3GCV2-K	SEL V-OMS-SSS-D-3G-C )	\$42.45		2%	\$41.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PC	SEL V-OMS-SSS-D-3P-C)	\$47.52		2%	\$46.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PC-I	SEL V-OMS-SSS-D-3P-C)	\$47.52		2%	\$46.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PCV2-K	SEL V-OMS-SSS-D-3P-C)	\$50.93		2%	\$49.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDC3U1YC	SEL V-OMSBDCL-3US1Y-C )	\$144.00		2%	\$141.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDC3U2YC VOMSDC3U3YC	SEL V-OMSBDCL-3US2Y-C ) SEL V-OMSBDCL-3US3Y-C )	\$288.00 \$432.00	F2 F2	2% 2%	\$282.24 \$423.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSDDD2PC-K	SEL V-OMS-DLD-D-2P-C )	\$153.62		2%	\$150.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDDUPC-K	SEL V-OMS-DLD-U-P-C)	\$162.04	F2	2%	\$158.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGC	SEL V-OMS-SSS-D-G-C )	\$15.00		2%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGC-I	SEL V-OMS-SSS-D-G-C )	\$15.00		2%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDGCV2-K	SEL V-OMS-SSS-D-G-C ) SEL V-OMS-DLD-D-3G-C )	\$16.07 \$206.48		2% 2%	\$15.75 \$202.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLD3GC-K VOMSDLDD2GC	SEL V-OMS-DLD-D-3G-C ) SEL V-OMS-DLD-D-2G-C )	\$206.48 \$138.00		2% 2%	\$202.35 \$135.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSDLDD2GC-I	SEL V-OMS-DLD-D-2G-C )	\$138.00		2%	\$135.24 \$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-D-2G-F	SEL: V-OMS-DLD-D-2G-F	\$151.80	F2	2%	\$148.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2PC	SEL V-OMS-DLD-D-2P-C )	\$143.00		2%	\$140.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDLDD2PC-I V-OMS-DLD-D-2P-F	SEL V-OMS-DLD-D-2P-C ) SEL: V-OMS-DLD-D-2P-F	\$143.00		2%	\$140.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Э	v-01VIO-DLD-D-ZP-F	JLL. V-UIVIO-DLD-D-ZF-F	\$157.30	rZ	2%	\$154.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VOMSDLDD3C-K	SEL V-OMS-DLD-D-3P-C)	\$215.68	F2	2%	\$211.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3GC VOMSDLDD3GC-I	SEL V-OMS-DLD-D-3G-C ) SEL V-OMS-DLD-D-3G-C )	\$193.00		2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-OMSDLDD3GC-I V-OMS-DLD-D-3G-F	SEL: V-OMS-DLD-D-3G-F	\$193.00 \$212.30		2% 2%	\$189.14 \$208.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSDLDD3PC	SEL V-OMS-DLD-D-3P-C )	\$201.00		2%	\$196.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3PC-I	SEL V-OMS-DLD-D-3P-C )	\$201.00		2%	\$196.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-D-3P-F	SEL: V-OMS-DLD-D-3P-F	\$221.10	F2	2%	\$216.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDC-K	SEL V-OMS-DLD-D-P-C)	\$81.60		2%	\$79.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDGC	SEL V-OMS-DLD-D-G-C )	\$73.00		2%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDLDDGC-I V-OMS-DLD-D-G-F	SEL V-OMS-DLD-D-G-C ) SEL: V-OMS-DLD-D-G-F	\$73.00 \$80.30		2% 2%	\$71.54 \$78.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSDLDDG-K	SEL V-OMS-DLD-D-G-P SEL V-OMS-DLD-D-G-C )	\$78.53		2%	\$76.96 \$76.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDPC	SEL V-OMS-DLD-D-P-C )	\$76.00		2%	\$74.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDPC-I	SEL V-OMS-DLD-D-P-C )	\$76.00		2%	\$74.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-D-P-F	SEL: V-OMS-DLD-D-P-F	\$83.60		2%	\$81.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDLDU2GC VOMSDLDU2GC-I	SEL V-OMS-DLD-U-2G-C ) SEL V-OMS-DLD-U-2G-C )	\$275.00 \$275.00		2% 2%	\$269.50 \$269.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-OMS-DLD-U-2G-F	SEL: V-OMS-DLD-U-2G-F	\$302.50		2%	\$296.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2PC	SEL V-OMS-DLD-U-2P-C )	\$284.00		2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2PC-I	SEL V-OMS-DLD-U-2P-C )	\$284.00		2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-U-2P-F	SEL: V-OMS-DLD-U-2P-F	\$312.40		2%	\$306.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3C-K	SEL V-OMS-DLD-U-3P-C)	\$427.90		2%	\$419.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDLDU3GC VOMSDLDU3GC-I	SEL V-OMS-DLD-U-3G-C )	\$386.00		2% 2%	\$378.28 \$378.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-OMS-DLD-U-3G-F	SEL V-OMS-DLD-U-3G-C ) SEL: V-OMS-DLD-U-3G-F	\$386.00 \$424.60		2%	\$416.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3PC	SEL V-OMS-DLD-U-3P-C )	\$399.00		2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3PC-I	SEL V-OMS-DLD-U-3P-C )	\$399.00	F2	2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-U-3P-F	SEL: V-OMS-DLD-U-3P-F	\$438.90		2%	\$430.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUGC	SEL V-OMS-DLD-U-G-C )	\$146.00		2%	\$143.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDLDUGC-I V-OMS-DLD-U-G-F	SEL V-OMS-DLD-U-G-C ) SEL: V-OMS-DLD-U-G-F	\$146.00 \$160.60		2% 2%	\$143.08 \$157.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSDLDUG-K	SEL V-OMS-DLD-U-G-C )	\$156.68		2%	\$153.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUPC	SEL V-OMS-DLD-U-P-C )	\$151.00		2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUPC-I	SEL V-OMS-DLD-U-P-C )	\$151.00		2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-U-P-F	SEL: V-OMS-DLD-U-P-F	\$166.10		2%	\$162.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDPC	SEL V-OMS-SSS-D-P-C )	\$18.00		2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSDPC-I VOMSDPCV2-K	SEL V-OMS-SSS-D-P-C ) SEL V-OMS-SSS-D-P-C )	\$18.00 \$19.29		2% 2%	\$17.64 \$18.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSLDD2GC-K	SEL V-OMS-DLD-D-2G-C )	\$148.25		2%	\$145.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSLDD3PC-K	SEL V-OMS-CLD-D-3P-C )	\$181.20		2%	\$177.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSMFDEVC	SEL V-OMS-MF-DEV-C )	\$14.00	F2	2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSMFVCV2-I	SEL V-OMS-MF-DEV-C)	\$14.00		2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-OPL-D-2G-F	SEL: V-OMS-OPL-D-2G-F	\$102.30		2%	\$100.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-OMS-OPL-D-2P-F V-OMS-OPL-D-3G-F	SEL: V-OMS-OPL-D-2P-F SEL: V-OMS-OPL-D-3G-F	\$107.80 \$143.00	F2 F2	2% 2%	\$105.64 \$140.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-OMS-OPL-D-3P-F	SEL: V-OMS-OPL-D-3P-F	\$151.80		2%	\$148.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-OPL-D-G-F	SEL: V-OMS-OPL-D-G-F	\$53.90		2%	\$52.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-OPL-D-P-F	SEL: V-OMS-OPL-D-P-F	\$57.20	F2	2%	\$56.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSC3U1YC	SEL V-OMSBSCL-3US1Y-C)	\$120.00		2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSSC3U2YC	SEL V-OMSBSCL-3US2Y-C )	\$240.00		2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSC3U3YC VOMSSCDEV1YC	SEL V-OMSBSCL-3US3Y-C ) SEL V-OMS-SB-CLDDEV-1Y-C )	\$360.00 \$60.00		2% 2%	\$352.80 \$58.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSSCDEV2YC	SEL V-OMS-SB-CLDDEV-1Y-C )	\$120.00		2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSCDEV3YC	SEL V-OMS-SB-CLDDEV-3Y-C )	\$180.00		2%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSDCDEV1YC	SEL V-OMS-SBDCLDDEV-1Y-C)	\$72.00		2%	\$70.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSDCDEV2YC	SEL V-OMS-SBDCLDDEV-2Y-C)	\$144.00		2%	\$141.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSSDCDEV3YC	SEL V-OMS-SBDCLDDEV-3Y-C )	\$216.00		2%	\$211.68	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	VOMSSODEV1YC VOMSSODEV2YC	SEL V-OMS-SB-OP-DEV-1Y-C ) SEL V-OMS-SB-OP-DEV-2Y-C )	\$48.00 \$96.00		2% 2%	\$47.04 \$94.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOMSSODEV3YC	SEL V-OMS-SB-OP-DEV-3Y-C )	\$144.00		2%	\$141.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-SSS-D-3G-F	SEL: V-OMS-SSS-D-3G-F	\$43.56		2%	\$42.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-SSS-D-3P-F	SEL: V-OMS-SSS-D-3P-F	\$52.27	F2	2%	\$51.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-SSS-D-G-F	SEL: V-OMS-SSS-D-G-F	\$16.50		2%	\$16.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-SSS-D-P-F	SEL: V-OMS-SSS-D-P-F	\$19.80		2%	\$19.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-OMS-SSS-U-G-F V-OMS-SSS-U-P-F	SEL: V-OMS-SSS-U-G-F SEL: V-OMS-SSS-U-P-F	\$31.90 \$38.50		2% 2%	\$31.26 \$37.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	V-UMS-SSS-U-P-F VOMSUGC	SEL V-OMS-SSS-U-P-F SEL V-OMS-SSS-U-G-C )	\$38.50 \$29.00	F2 F2	2% 2%	\$37.73 \$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VOMSUGC-I	SEL V-OMS-SSS-U-G-C )	\$29.00		2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUGCV2-K	SEL V-OMS-SSS-U-G-C )	\$31.08	F2	2%	\$30.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC	SEL V-OMS-SSS-U-P-C)	\$35.00		2%	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC-I	SEL V-OMS-SSS-U-P-C )	\$35.00		2%	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VOMSUPCV2-K VOSCLDD2PC-K	SEL V-OMS-SSS-U-P-C ) SEL V-OMS-CLD-D-2P-C )	\$37.51 \$129.87		2% 2%	\$36.76 \$127.27	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	VOSCLDUGC-K	SEL V-OMS-CLD-U-2P-C ) SEL V-OMS-CLD-U-G-C )	\$129.67 \$130.63		2%	\$127.27 \$128.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VOSDLDU2PC-K	SEL V-OMS-DLD-U-2P-C )	\$304.55		2%	\$298.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC2MGSSSF	SEL: VR6-OADVC-2M-GSSS-F	\$105.89		2%	\$103.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SEL: VR6-OADVC-2M-PSSS-F	\$126.04		2%	\$123.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3GC	SEL VR6-OADVC-3G-SSS-C)	\$1,525.92		2%	\$1,495.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3GC-I	SEL VR6-OADVC-3G-SSS-C)	\$1,785.33	F2	2%	\$1,749.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VR6OADVC3GC-K	SEL VR6-OADVC-3G-SSS-C )	\$1,715.32	F2	2%	\$1,681.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6OADVC3GSSSF VR6OADVC3PC	SEL: VR6-OADVC-3G-SSS-F SEL VR6-OADVC-3P-SSS-C)	\$1,678.51 \$1,816.32	F2 F2	2% 2%	\$1,644.94 \$1,779.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6OADVC3PC-I	SEL VR6-OADVC-3P-SSS-C )	\$2,125.09	F2	2%	\$2,082.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3PC-K	SEL VR6-OADVC-3P-SSS-C )	\$2,041.76	F2	2%	\$2,000.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3PSSSF	SEL: VR6-OADVC-3P-SSS-F	\$1,997.95	F2	2%	\$1,957.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6OADVCGC VR6OADVCGC-I	SEL VR6-OADVC-G-SSS-C ) SEL VR6-OADVC-G-SSS-C )	\$578.00 \$676.26	F2 F2	2% 2%	\$566.44 \$662.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6OADVCGC-K	SEL VR6-OADVC-G-SSS-C )	\$649.74	F2	2%	\$636.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVCGSSSF	SEL: VR6-OADVC-G-SSS-F	\$635.80	F2	2%	\$623.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVCPC	SEL VR6-OADVC-P-SSS-C)	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6OADVCPC-I VR6OADVCPC-K	SEL VR6-OADVC-P-SSS-C ) SEL VR6-OADVC-P-SSS-C )	\$804.96 \$773.39	F2 F2	2% 2%	\$788.86 \$757.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6OADVCPSSSF	SEL: VR6-OADVC-P-SSS-F	\$756.80	F2	2%	\$741.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3GC	SEL VR6-OSTC-3G-SSS-C)	\$694.32	F2	2%	\$680.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3GC-I	SEL VR6-OSTC-3G-SSS-C )	\$812.35	F2	2%	\$796.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6OSTC3GC-K VR6OSTC3PC	SEL VR6-OSTC-3G-SSS-C ) SEL VR6-OSTC-3P-SSS-C )	\$780.50 \$826.32	F2 F2	2% 2%	\$764.89 \$809.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6OSTC3PC-I	SEL VR6-OSTC-3P-SSS-C )	\$966.79	F2	2%	\$947.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3PC-K	SEL VR6-OSTC-3P-SSS-C )	\$928.88	F2	2%	\$910.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCGC	SEL VR6-OSTC-G-SSS-C)	\$263.00	F2	2%	\$257.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6OSTCGC-I VR6OSTCGC-K	SEL VR6-OSTC-G-SSS-C ) SEL VR6-OSTC-G-SSS-C )	\$307.71 \$295.64	F2 F2	2% 2%	\$301.56 \$289.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6OSTCPC	SEL VR6-OSTC-0-SSS-C )	\$313.00	F2	2%	\$306.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC-I	SEL VR6-OSTC-P-SSS-C )	\$366.21	F2	2%	\$358.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC-K	SEL VR6-OSTC-P-SSS-C )	\$351.85	F2	2%	\$344.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6OSTDCGSSSF VR6OSTDCPSSSF	SEL: VR6-OSTDC-G-SSS-F SEL: VR6-OSTDC-P-SSS-F	\$173.80 \$206.80	F2 F2	2% 2%	\$170.32 \$202.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6VU1003GC	SEL VR6-VU100-3G-SSS-C )	\$4,158.00	F2	2%	\$4,074.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003GC-I	SEL VR6-VU100-3G-SSS-C )	\$4,864.86	F2	2%	\$4,767.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003GC-K	SEL VR6-VU100-3G-SSS-C )	\$4,674.09	F2	2%	\$4,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6VU1003PC VR6VU1003PC-I	SEL VR6-VU100-3P-SSS-C ) SEL VR6-VU100-3P-SSS-C )	\$4,950.00 \$5,791.50	F2 F2	2% 2%	\$4,851.00 \$5,675.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6VU1003PC-K	SEL VR6-VU100-3F-3S3-C )	\$5,564.39	F2	2%	\$5,453.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC	SEL VR6-VU100-G-SSS-C)	\$1,575.00	F2	2%	\$1,543.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC-I	SEL VR6-VU100-G-SSS-C)	\$1,842.75	F2	2%	\$1,805.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6VU100GC-K VR6VU100PC	SEL VR6-VU100-G-SSS-C ) SEL VR6-VU100-P-SSS-C )	\$1,770.49 \$1,875.00	F2 F2	2% 2%	\$1,735.08 \$1,837.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6VU100PC-I	SEL VR6-VU100-P-SSS-C )	\$2,193.75	F2	2%	\$2,149.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100PC-K	SEL VR6-VU100-P-SSS-C)	\$2,107.72	F2	2%	\$2,065.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103GC	SEL VR6-VU10-3G-SSS-C)	\$417.00	F2	2%	\$408.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6VU103GC-I VR6VU103GC-K	SEL VR6-VU10-3G-SSS-C ) SEL VR6-VU10-3G-SSS-C )	\$488.03 \$468.89	F2 F2	2% 2%	\$478.27 \$459.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6VU103PC	SEL VR6-VU10-3P-SSS-C )	\$496.00	F2	2%	\$486.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103PC-I	SEL VR6-VU10-3P-SSS-C )	\$580.69	F2	2%	\$569.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103PC-K	SEL VR6-VU10-3P-SSS-C)	\$557.92	F2	2%	\$546.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6VU10GC VR6VU10GC-I	SEL VR6-VU10-G-SSS-C ) SEL VR6-VU10-G-SSS-C )	\$158.00 \$184.86	F2 F2	2% 2%	\$154.84 \$181.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR6VU10GC-K	SEL VR6-VU10-G-SSS-C )	\$177.61	F2	2%	\$174.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10PC	SEL VR6-VU10-P-SSS-C)	\$188.00	F2	2%	\$184.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10PC-I	SEL VR6-VU10-P-SSS-C )	\$219.96	F2	2%	\$215.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR6VU10PC-K VR7ADAM32MGSSSF	SEL VR6-VU10-P-SSS-C ) SEL: VR7-ADAM3-2M-GSSS-F	\$211.33 \$1,019.52	F2 F2	2% 2%	\$207.10 \$999.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7ADAM32MPSSSF	SEL: VR7-ADAM3-2M-PSSS-F	\$1,213.67	F2	2%	\$1,189.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADAM33GSSSF	SEL: VR7-ADAM3-3G-SSS-F	\$16,149.14	F2	2%	\$15,826.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ADAM33PSSSF	SEL: VR7-ADAM3-3P-SSS-F SEL: VR7-ADAM3-G-SSS-F	\$19,224.48	F2 F2	2% 2%	\$18,839.99 \$5,994.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VR7ADAM3GSSSF VR7ADAM3PSSSF	SEL: VR7-ADAM3-9-SSS-F	\$6,117.10 \$7,282.00	F2	2%	\$7,136.36	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VR7ADV22MGSSSF	SEL: VR7-ADV2-2M-GSSS-F	\$480.90	F2	2%	\$471.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV22MPSSSF	SEL: VR7-ADV2-2M-PSSS-F	\$572.55	F2	2%	\$561.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV23GSSSF	SEL: VR7-ADV2-3G-SSS-F	\$7,617.19	F2	2%	\$7,464.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ADV23PSSSF VR7-ADV2-G-SSS-F	SEL: VR7-ADV2-3P-SSS-F SEL: VR7-ADV2-G-SSS-F	\$9,069.19 \$2,885.30	F2 F2	2% 2%	\$8,887.81 \$2,827.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7-ADV2-P-SSS-F	SEL: VR7-ADV2-P-SSS-F	\$3,435.30	F2	2%	\$3,366.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3GC	SEL VR7-ADV-3G-SSS-C)	\$3,461.04	F2	2%	\$3,391.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3GC-I	SEL VR7-ADV-3G-SSS-C )	\$4,049.42	F2	2%	\$3,968.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ADV3GC-K VR7ADV3PC	SEL VR7-ADV-3G-SSS-C ) SEL VR7-ADV-3P-SSS-C )	\$3,890.62 \$4,121.04	F2 F2	2% 2%	\$3,812.81 \$4,038.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7ADV3PC-I	SEL VR7-ADV-3P-SSS-C )	\$4,121.04 \$4,821.62	F2 F2	2%	\$4,036.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3PC-K	SEL VR7-ADV-3P-SSS-C )	\$4,632.54	F2	2%	\$4,539.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVGC	SEL VR7-ADV-G-SSS-C)	\$1,311.00	F2	2%	\$1,284.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ADVGC-I	SEL VR7-ADV G-SSS-C )	\$1,533.87 \$1,473.72	F2 F2	2%	\$1,503.19 \$1,444.25	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	VR7ADVGC-K VR7ADVPC	SEL VR7-ADV-G-SSS-C ) SEL VR7-ADV-P-SSS-C )	\$1,473.72 \$1,561.00	F2 F2	2% 2%	\$1,444.25 \$1,529.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7ADVPC-I	SEL VR7-ADV-P-SSS-C )	\$1,826.37	F2	2%	\$1,789.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVPC-K	SEL VR7-ADV-P-SSS-C )	\$1,754.75	F2	2%	\$1,719.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD253GCV2	SEL VR7-ATAD25-3G-SSS-C )	\$3,812.16	F2	2%	\$3,735.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ATAD253GCV2-I VR7ATAD253PCV2	SEL VR7-ATAD25-3G-SSS-C ) SEL VR7-ATAD25-3P-SSS-C )	\$4,460.23 \$4,538.16	F2 F2	2% 2%	\$4,371.03 \$4,447.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
J		522 VIII VIII 523 SI -500-0 J	ψ+,000.10	1.2	270	ψ-,447.40	ψ0.00	Ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VR7ATAD253PCV2-I	SEL VR7-ATAD25-3P-SSS-C)	\$5,309.65	F2	2%	\$5,203.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD25GCV2	SEL VR7-ATAD25-G-SSS-C )	\$1,444.00		2%	\$1,415.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ATAD25GCV2-I VR7ATAD25PCV2	SEL VR7-ATAD25-G-SSS-C ) SEL VR7-ATAD25-P-SSS-C )	\$1,689.48 \$1,719.00		2% 2%	\$1,655.69 \$1,684.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7ATAD25FCV2-I	SEL VR7-ATAD25-P-SSS-C )	\$2,011.23	F2	2%	\$1,971.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253GCV2	SEL VR7-ATEN25-3G-SSS-C )	\$6,584.16	F2	2%	\$6,452.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253GCV2-I	SEL VR7-ATEN25-3G-SSS-C )	\$7,703.47	F2	2%	\$7,549.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253PCV2	SEL VR7-ATEN25-3P-SSS-C )	\$7,838.16		2%	\$7,681.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253PCV2-I	SEL VR7-ATEN25-3P-SSS-C )	\$9,170.65		2%	\$8,987.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ATEN25GCV2 VR7ATEN25GCV2-I	SEL VR7-ATEN25-G-SSS-C ) SEL VR7-ATEN25-G-SSS-C )	\$2,494.00 \$2,917.98		2% 2%	\$2,444.12 \$2,859.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7ATEN25GCV2-1	SEL VR7-ATEN25-G-033-G )	\$2,969.00		2%	\$2,909.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN25PCV2-I	SEL VR7-ATEN25-P-SSS-C )	\$3,473.73		2%	\$3,404.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATSTDGSSSF	SEL: VR7-ATSTD-G-SSS-F	\$1.10		2%	\$1.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATSTDPSSSF	SEL: VR7-ATSTD-P-SSS-F	\$1.10		2%	\$1.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7AUTDT253GC VR7AUTDT253GC-I	SEL VR7-AUTDT25-3G-SSS-C ) SEL VR7-AUTDT25-3G-SSS-C )	\$1,845.36 \$2,159.07	F2 F2	2% 2%	\$1,808.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7AUTDT253GC-I VR7AUTDT253GC-K	SEL VR7-AUTDT25-3G-SSS-C )	\$2,074.40	F2	2%	\$2,115.89 \$2,032.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253PC	SEL VR7-AUTDT25-3P-SSS-C )	\$2,193.84	F2	2%	\$2,149.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253PC-I	SEL VR7-AUTDT25-3P-SSS-C )	\$2,566.79	F2	2%	\$2,515.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253PC-K	SEL VR7-AUTDT25-3P-SSS-C )	\$2,466.14		2%	\$2,416.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25GC	SEL VR7-AUTDT25-G-SSS-C )	\$699.00		2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7AUTDT25GC-I	SEL VR7-AUTDT25-G-SSS-C )	\$817.83		2% 2%	\$801.47 \$770.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7AUTDT25GC-K VR7AUTDT25PC	SEL VR7-AUTDT25-G-SSS-C ) SEL VR7-AUTDT25-P-SSS-C )	\$785.76 \$831.00		2%	\$814.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25PC-I	SEL VR7-AUTDT25-P-SSS-C )	\$972.27	F2	2%	\$952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25PC-K	SEL VR7-AUTDT25-P-SSS-C )	\$934.14	F2	2%	\$915.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT22MGSSSF	SEL: VR7-ENT2-2M-GSSS-F	\$596.40		2%	\$584.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT22MPSSSF	SEL: VR7-ENT2-2M-PSSS-F	\$710.05		2%	\$695.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ENT23GSSSF VR7ENT23PSSSF	SEL: VR7-ENT2-3G-SSS-F SEL: VR7-ENT2-3P-SSS-F	\$9,446.71 \$11,247.19	F2 F2	2% 2%	\$9,257.78 \$11,022.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7-ENT2-G-SSS-F	SEL: VR7-ENT2-G-SSS-F	\$3,578.30	F2	2%	\$3,506.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7-ENT2-P-SSS-F	SEL: VR7-ENT2-P-SSS-F	\$4,260.30		2%	\$4,175.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT32MGSSSF	SEL: VR7-ENT3-2M-GSSS-F	\$894.50		2%	\$876.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT32MPSSSF	SEL: VR7-ENT3-2M-PSSS-F	\$1,065.00		2%	\$1,043.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT33GSSSF	SEL: VR7-ENT3-3G-SSS-F	\$14,168.62		2%	\$13,885.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ENT33PSSSF VR7ENT3GC	SEL: VR7-ENT3-3P-SSS-F SEL VR7-ENT-3G-SSS-C)	\$16,869.34 \$4,292.64	F2 F2	2% 2%	\$16,531.95 \$4,206.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7ENT3GC-I	SEL VR7-ENT-3G-SSS-C )	\$5,022.39		2%	\$4,200.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3GC-K	SEL VR7-ENT-3G-SSS-C )	\$4,825.44	F2	2%	\$4,728.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7-ENT3-G-SSS-F	SEL: VR7-ENT3-G-SSS-F	\$5,366.90	F2	2%	\$5,259.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3PC	SEL VR7-ENT-3P-SSS-C)	\$5,111.04		2%	\$5,008.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3PC-I	SEL VR7-ENT-3P-SSS-C )	\$5,979.92	F2	2%	\$5,860.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ENT3PC-K VR7-ENT3-P-SSS-F	SEL VR7-ENT-3P-SSS-C ) SEL: VR7-ENT3-P-SSS-F	\$5,745.42 \$6,389.90	F2 F2	2% 2%	\$5,630.51 \$6,262.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7ENTGC	SEL VR7-ENT-G-SSS-C )	\$1,626.00		2%	\$1,593.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTGC-I	SEL VR7-ENT-G-SSS-C )	\$1,902.42		2%	\$1,864.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTGC-K	SEL VR7-ENT-G-SSS-C )	\$1,827.82	F2	2%	\$1,791.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTPC	SEL VR7-ENT-P-SSS-C )	\$1,936.00		2%	\$1,897.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7ENTPC-I	SEL VR7-ENT-P-SSS-C )	\$2,265.12		2%	\$2,219.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTPC-K VR7STAM42MGSSSF	SEL VR7-ENT-P-SSS-C ) SEL: VR7-STAM4-2M-GSSS-F	\$2,176.29 \$634.52		2% 2%	\$2,132.76 \$621.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7STAM42MPSSSF	SEL: VR7-STAM4-2M-PSSS-F	\$755.35		2%	\$740.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STAM43GSSSF	SEL: VR7-STAM4-3G-SSS-F	\$10,050.74	F2	2%	\$9,849.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STAM43PSSSF	SEL: VR7-STAM4-3P-SSS-F	\$11,964.48	F2	2%	\$11,725.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STAM4GSSSF	SEL: VR7-STAM4-G-SSS-F	\$3,807.10	F2	2%	\$3,730.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STAM4PSSSF	SEL: VR7-STAM4-P-SSS-F	\$4,532.00	F2	2%	\$4,441.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7STD22MGSSSF VR7STD22MPSSSF	SEL: VR7-STD2-2M-GSSS-F SEL: VR7-STD2-2M-PSSS-F	\$288.40 \$343.40		2% 2%	\$282.63 \$336.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7STD23GSSSF	SEL: VR7-STD2-3G-SSS-F	\$4,567.99		2%	\$4,476.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD23PSSSF	SEL: VR7-STD2-3P-SSS-F	\$5,439.19		2%	\$5,330.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7-STD2-G-SSS-F	SEL: VR7-STD2-G-SSS-F	\$1,730.30		2%	\$1,695.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7-STD2-P-SSS-F	SEL: VR7-STD2-P-SSS-F	\$2,060.30		2%	\$2,019.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3GC	SEL VR7-STD-3G-SSS-C)	\$2,075.04	F2	2%	\$2,033.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7STD3GC-I	SEL VR7-STD-3G-SSS-C ) SEL VR7-STD-3G-SSS-C )	\$2,427.80 \$2,332.59		2% 2%	\$2,379.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	VR7STD3GC-K VR7STD3PC	SEL VR7-STD-3G-SSS-C ) SEL VR7-STD-3P-SSS-C )	\$2,332.59 \$2,471.04	F2 F2	2% 2%	\$2,285.94 \$2,421.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VR7STD3PC-I	SEL VR7-STD-3P-SSS-C )	\$2,891.12		2%	\$2,833.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3PC-K	SEL VR7-STD-3P-SSS-C )	\$2,777.74	F2	2%	\$2,722.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDGC	SEL VR7-STD-G-SSS-C )	\$786.00		2%	\$770.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDGC-I	SEL VR7-STD-G-SSS-C )	\$919.62		2%	\$901.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDGC-K	SEL VR7-STD-G-SSS-C )	\$883.56		2%	\$865.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VR7STDPC VR7STDPC-I	SEL VR7-STD-P-SSS-C ) SEL VR7-STD-P-SSS-C )	\$936.00 \$1,095.12		2% 2%	\$917.28 \$1,073.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VR7STDPC-K	SEL VR7-STD-P-SSS-C )	\$1,052.18		2%	\$1,073.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VRBCLADVC3GC	SEL VR-BCLADVC-3G-SSS-C )	\$1,663.20		2%	\$1,629.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VRBCLADVC3GC-I	SEL VR-BCLADVC-3G-SSS-C )	\$1,945.94		2%	\$1,907.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VRBCLADVC3GC-K	SEL VR-BCLADVC-3G-SSS-C )	\$1,869.64		2%	\$1,832.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VRBCLADVC3PC	SEL VR-BCLADVC-3P-SSS-C )	\$1,980.00	F2	2%	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VRBCLADVC3PC-I	SEL VR-BCLADVC-3P-SSS-C )	\$2,316.60	F2	2%	\$2,270.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRBCLADVC3PC-K	SEL VR-BCLADVC-3P-SSS-C )	\$2,225.76		2%	\$2,181.24	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	VRBCLADVCGC VRBCLADVCGC-I	SEL VR-BCLADVC-G-SSS-C ) SEL VR-BCLADVC-G-SSS-C )	\$630.00 \$737.10		2% 2%	\$617.40 \$722.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRBCLADVCGC-K	SEL VR-BCLADVC-G-SSS-C )	\$708.20	F2	2%	\$694.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCPC	SEL VR-BCLADVC-P-SSS-C )	\$750.00		2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCPC-I	SEL VR-BCLADVC-P-SSS-C)	\$877.50		2%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCPC-K	SEL VR-BCLADVC-P-SSS-C )	\$843.09		2%	\$826.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRBCLADVO25GC VRBCLADVO25GC-I	SEL VR-BCLADVO-25-G-SSS-C ) SEL VR-BCLADVO-25-G-SSS-C )	\$1,050.00 \$1,228.50		2% 2%	\$1,029.00 \$1,203.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRBCLADVO25GC-I	SEL VR-BCLADVO-25-G-SSS-C )	\$1,180.32		2%	\$1,203.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25PC	SEL VR-BCLADVO-25-P-SSS-C )	\$1,250.00		2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25PC-I	SEL VR-BCLADVO-25-P-SSS-C)	\$1,462.50		2%	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25PC-K	SEL VR-BCLADVO-25-P-SSS-C )	\$1,405.15		2%	\$1,377.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRCODE2C3GC	SEL VR-CODE2C-3G-SSS-C ) SEL VR-CODE2C-3G-SSS-C )	\$3,022.80 \$3,536.68	F2 F2	2% 2%	\$2,962.34	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRCODE2C3GC-I VRCODE2C3GC-K	SEL VR-CODE2C-3G-SSS-C )	\$3,397.98		2%	\$3,465.95 \$3,330.02	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3PC	SEL VR-CODE2C-3P-SSS-C )	\$3,598.32	F2	2%	\$3,526.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3PC-I	SEL VR-CODE2C-3P-SSS-C )	\$4,210.03	F2	2%	\$4,125.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3PC-K	SEL VR-CODE2C-3P-SSS-C)	\$4,044.94	F2	2%	\$3,964.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CGC	SEL VR-CODE2C-G-SSS-C )	\$1,145.00		2%	\$1,122.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRCODE2CGC-I VRCODE2CGC-K	SEL VR-CODE2C-G-SSS-C ) SEL VR-CODE2C-G-SSS-C )	\$1,339.65 \$1,287.11	F2 F2	2% 2%	\$1,312.86 \$1,261.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRCODE2CPC	SEL VR-CODE2C-P-SSS-C )	\$1,363.00		2%	\$1,335.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CPC-I	SEL VR-CODE2C-P-SSS-C )	\$1,594.71	F2	2%	\$1,562.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CPC-K	SEL VR-CODE2C-P-SSS-C )	\$1,532.17	F2	2%	\$1,501.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE203GC	SEL VR-CODE20-3G-SSS-C )	\$300.96		2%	\$294.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRCODE203GC-I VRCODE203GC-K	SEL VR-CODE20-3G-SSS-C )	\$352.12		2% 2%	\$345.08 \$331.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	VRCODE203GC-K VRCODE203PC	SEL VR-CODE20-3G-SSS-C ) SEL VR-CODE20-3P-SSS-C )	\$338.32 \$359.04		2%	\$351.86	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE203PC-I	SEL VR-CODE20-3P-SSS-C)	\$420.08	F2	2%	\$411.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE203PC-K	SEL VR-CODE20-3P-SSS-C )	\$403.60	F2	2%	\$395.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OGC	SEL VR-CODE2O-G-SSS-C)	\$114.00		2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OGC-I	SEL VR-CODE2O-G-SSS-C)	\$133.38		2%	\$130.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRCODE2OGC-K VRCODE2OPC	SEL VR-CODE2O-G-SSS-C ) SEL VR-CODE2O-P-SSS-C )	\$128.15		2%	\$125.59 \$133.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRCODE2OPC-I	SEL VR-CODE2O-P-SSS-C )	\$136.00 \$159.12		2% 2%	\$155.26 \$155.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OPC-K	SEL VR-CODE20-P-SSS-C )	\$152.88		2%	\$149.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPU3GC	SEL VR-LIS4-CPU-3G-SSS-C)	\$831.60		2%	\$814.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPU3GC-I	SEL VR-LIS4-CPU-3G-SSS-C)	\$972.97	F2	2%	\$953.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRLIS4CPU3GC-K VRLIS4CPU3GSSSF	SEL VR-LIS4-CPU-3G-SSS-C ) SEL: VR-LIS4-CPU-3G-SSS-F	\$934.81 \$914.76	F2 F2	2% 2%	\$916.11 \$896.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRLIS4CPU3PC	SEL VR-LIS4-CPU-3P-SSS-C )	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPU3PC-I	SEL VR-LIS4-CPU-3P-SSS-C )	\$1,158.30	F2	2%	\$1,135.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPU3PC-K	SEL VR-LIS4-CPU-3P-SSS-C )	\$1,112.88	F2	2%	\$1,090.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPU3PSSSF	SEL: VR-LIS4-CPU-3P-SSS-F	\$1,089.00		2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRLIS4CPUGC VRLIS4CPUGC-I	SEL VR-LIS4-CPU-G-SSS-C ) SEL VR-LIS4-CPU-G-SSS-C )	\$315.00 \$368.55		2% 2%	\$308.70 \$361.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRLIS4CPUGC-K	SEL VR-LIS4-CPU-G-SSS-C )	\$354.10		2%	\$347.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPUGSSSF	SEL: VR-LIS4-CPU-G-SSS-F	\$346.50		2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPUPC	SEL VR-LIS4-CPU-P-SSS-C )	\$375.00		2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4CPUPC-I	SEL VR-LIS4-CPU-P-SSS-C )	\$438.75		2%	\$429.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRLIS4CPUPC-K VRLIS4CPUPSSSF	SEL VR-LIS4-CPU-P-SSS-C ) SEL: VR-LIS4-CPU-P-SSS-F	\$421.54 \$412.50		2% 2%	\$413.11 \$404.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRLIS40253GC	SEL VR-LIS4O-25-3G-SSS-C )	\$2,772.00		2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4O253GC-I	SEL VR-LIS4O-25-3G-SSS-C )	\$3,243.24	F2	2%	\$3,178.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4O253GC-K	SEL VR-LIS4O-25-3G-SSS-C)	\$3,116.06		2%	\$3,053.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4O253PC	SEL VR-LIS4O-25-3P-SSS-C )	\$3,300.00		2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRLIS4O253PC-I	SEL VR-LIS40-25-3P-SSS-C )	\$3,861.00		2% 2%	\$3,783.78 \$3,635.40	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	VRLIS4O253PC-K VRLIS4O25GC	SEL VR-LIS4O-25-3P-SSS-C ) SEL VR-LIS4O-25-G-SSS-C )	\$3,709.59 \$1,050.00		2%	\$1,029.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRLIS4O25GC-I	SEL VR-LIS4O-25-G-SSS-C )	\$1,228.50		2%	\$1,203.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4O25GC-K	SEL VR-LIS4O-25-G-SSS-C )	\$1,180.32	F2	2%	\$1,156.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4O25PC	SEL VR-LIS4O-25-P-SSS-C)	\$1,250.00		2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS4O25PC-I	SEL VR-LIS4O-25-P-SSS-C )	\$1,462.50		2%	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRLIS4O25PC-K VRNIANX1003GC	SEL VR-LIS4O-25-P-SSS-C ) SEL VR-NI-ANX100-3G-SSS-C )	\$1,405.15 \$1,386.00	F2 F2	2% 2%	\$1,377.05 \$1,358.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRNIANX1003GC-I	SEL VR-NI-ANX100-3G-3SS-C )	\$1,621.62		2%	\$1,589.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX1003GC-K	SEL VR-NI-ANX100-3G-SSS-C )	\$1,558.03		2%	\$1,526.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX1003GSSSF	SEL: VR-NI-ANX100-3G-SSS-F	\$1,524.60	F2	2%	\$1,494.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX1003PC	SEL VR-NI-ANX100-3P-SSS-C )	\$1,650.00		2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX1003PC-I	SEL VR-NI-ANX100-3P-SSS-C )	\$1,930.50		2%	\$1,891.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRNIANX1003PC-K VRNIANX1003PSSSF	SEL VR-NI-ANX100-3P-SSS-C ) SEL: VR-NI-ANX100-3P-SSS-F	\$1,854.80 \$1,815.00		2% 2%	\$1,817.70 \$1,778.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	VRNIANX1003P355F VRNIANX100GC	SEL VR-NI-ANX100-3P-555-F SEL VR-NI-ANX100-G-SSS-C )	\$1,815.00 \$525.00		2%	\$1,776.70 \$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX100GC-I	SEL VR-NI-ANX100-G-SSS-C )	\$614.25		2%	\$601.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX100GC-K	SEL VR-NI-ANX100-G-SSS-C )	\$590.16	F2	2%	\$578.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX100GSSSF	SEL: VR-NI-ANX100-G-SSS-F	\$577.50		2%	\$565.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANX100PC	SEL VR-NI-ANX100-P-SSS-C )	\$625.00	F2	2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

BU   DOCUMPTON   BU   DOCUMPTON   PRINCE   PRI						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
MARCHESTER	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
MARKANON													
1	-												
1	-												
S. PRINKENSON   S. PRINKENSO													
S. VERNANCHICK   St. W. M. ANTHER SECTION   150.00   10													
Second Content	5												
March Conference   March Confe	-												
MARCHANTO-SCARPE   1.00													
Mean-American													
Separation   Sep													
Michael Confessor   Mich	5												
S. MIRRANCHE   S. M	-												
MARKETEPIC   St. Web-MARCE   ST. T. T	-												
S. PHINANCICK, M. P. PRINANCICK, M. P.	-												
S. WINNANCICES   SEL WINNANCISSES   SEL WINNANCIS	5												
STATEMENT   STAT													
S. WINIANCOCCIC: SEL VAN HANCOCCUSSIC:   177.60   72   76   179.07   30.00   10.00													
STATEMANCH   STATEMAN   STATEMA													
\$ WHINANCO-FILE SEL, VEH.MANCC-9858.C) \$20.0 \$20													
S   WHINNEXCCC   SET VERNAMCC-SESSC   SO   SO   SO   SO   SO   SO   SO	5												
S VINNANCECCI SELVIN ANCE-SESC   \$30.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.	-												
S. VINNAMONICIES   SELVERHANCE-SISSEC)   \$3100   \$200   \$300   \$000   \$300													
Section   Sect	-												
S. VIRINANCOPC-1   SELVER-MANCE PASSEC   120	-												
S. VINNENTOROC  SEL VEN-HENTOROC  SEL VEN-HENT													
S. VINNENTOROCAL   SEL VEN-HENTOROCASSESC	5												
VANISHON CODE   SEL VENNER (VALUE)   SEL VENNER (													
S. VINNENTODPC-1   SEL VEN-MENTODPC-1   SEL VEN-M	-												
VANIENTICIDECK   SEL VRH-ENKTIOSP-CSSC   SAUGH   SAU													
VANIENTINGCC  SEL VEN-ENRINGG-SESC    \$16,005 F2   2%   \$16,005 SEC   \$0.00													
VINIBER/INDGC-L   SEL VEN-BER/INDGC-SSSC-)   \$1,050.05   F2   2%   \$1,072.07   \$0.00	5	VRNIENX1003PC-K	SEL VR-NI-ENX100-3P-SSS-C )	\$3,303.02			\$3,236.96	\$0.00		\$0.00	\$0.00		
5 VRINEWTORCE SEL VRAILEWTORG-SSC) \$1,010.00 F2 Zh \$1,000.00 \$0.00													
VAILED/RICEPORT   SEL VRAILED/RICEPORT   SE	-												
Figure   Strict   S	-												
STATE   STAT													
5 VPNHENXIOSIC-L SEL VPN-HENXIOSICSSSC) \$277.00 F2 2% \$277.00 F2 2% \$277.00 F3.00 \$0	5							\$0.00		\$0.00	\$0.00		
5 VRNIEN/Y09C-K SEL VR-HENXY-09-SSS-C) \$270.0 F2 2% \$270.48 \$0.0 \$0.0 \$0.0 \$0.00 \$0.													
For   Virthern (1997C   SEL VRA-HENY(199-RSSE-C)   \$233.44   F2   2%   \$237.18   \$0.00   \$0.													
For   Vernice Name   Sel Lyra, HENNOSP-C   S342 86   F2   2%   S336.00   S0.00   S0.													
5   VANIENTINGC   SEL VR.NENXI-G-SSS-C)   \$93.00   F2   2%   \$91.14   \$0.00   \$0.0													
5   VRNIENXTOC-L   SEL VRAHENXTOG-SSS-C   \$108.81   F2   2%   \$106.63   \$0.00   \$0.0	5	VRNIENX103PC-K					\$322.82			\$0.00			
5   VRNIENXI (IDC-C   SELU R.NIE-IXI (IDC-SSSC )   \$104.54   F2   2%   \$102.45   \$0.00   \$	-												
5   VRNIENK10PC  SEL VR-NI-ENX10P-SSS-C)	-												
5 VRNIENXIOPC-I SEL VR-NIENXIO-P-SSS-C) \$129.87 F2 2% \$127.27 \$0.00 \$0.0	-												
5 VRNIENXCGGC SEL VR-NIENXCGG-SSSS-C) \$1,427.04 F2 2% \$1,395.46 50.00 \$0	5												
5 VRNIENXC3GC-I SEL VR.H.ENXC-3G-SSS-C) \$1,423.94 F2 2% \$1,395.46 \$0.00													
5         VRNIENXC3GC-K         SEL VR.NI-ENXC3G-SSS-C)         \$1,368.10         F2         2%         \$1,340.74         \$0.00													
5 VRNIENXC3PC SEL VR-NI-ENXC3-PSS-C) \$149.36 F2 2% \$1,40.37 \$0.00													
S													
5 VRNIENXCGC SEL VR.NI-ENXCG-SSS-C) \$461.00 F2 2% \$451.78 \$0.00 \$0	5												
5         VRNIENXCG-L         SEL VR.NI-ENXC-G-SSS-C )         \$539.37         F2         2%         \$528.58         \$0.00         \$0.	5												
5         VRNIENXCG-K         SEL VR-NIENXCG-SSS-C)         \$518.22         F2         2%         \$507.86         \$0.00<													
5         VRNIENXCPC         SEL VR-NIENXCP-SSS-C)         \$549.00         F2         2%         \$538.02         \$0.00 </td <td></td>													
5         VRNIENXCP-GI         SEL VR-NI-ENXCP-SSS-C)         \$642.33         F2         2%         \$629.48         \$0.00         \$0.0	-												
5         VRNIENXCP-K         SEL VRN-IENXCP-SSS-C)         \$617.14         F2         2%         \$604.80         \$0.00<	-									7			
5         VROADV253GC-I         SEL VR6-OADV25-3G-SSS-C)         \$4,460.23         F2         2%         \$4,371.03         \$0.00         <	5	VRNIENXCPC-K	SEL VR-NI-ENXC-P-SSS-C )		F2				\$0.00	\$0.00	\$0.00	\$0.00	
5 VROADV253GC-K SEL VR6-OADV25-3P-SSS-C) \$4,285.32 F2 2% \$4,199.61 \$0.00													
5         VROADVZ53PC         SEL VR6-OADVZ5-3P-SSS-C)         \$4,538.00         F2         2%         \$4,447.24         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5 VROADV25PC-I SEL VR6-OADV25-3P-SSS-C) \$5,309.65 F2 2% \$5,203.46 \$0.00													
5         VROADV258C-K         SEL VR6-OADV25-SP-SSS-C)         \$5,101.43         F2         2%         \$4,999.40         \$0.00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5 VROADV25GC-I SEL VR6-OADV25-G-SSS-C) \$1,689.48 F2 2% \$1,655.69 \$0.00 \$					F2								
5         VROADV25GC-K         SEL VR6-OADV25-G-SSS-C)         \$1,623.23         F2         2%         \$1,590.77         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5 VROADV25PC SEL VR6-OADV25-P-SSS-C) \$1,719.00 F2 2% \$1,684.62 \$0.00 \$0.													
5 VROADV25PC-I SEL VR6-OADV25-P-SSS-C ) \$2,011.23 F2 2% \$1,971.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	-												
	5		SEL VR6-OADV25-P-SSS-C )					\$0.00		\$0.00	\$0.00		

Decomposition   Decompositio						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
STATE	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
MONOMOTION   18													
MONAGREEF    1900   1900   1	-												
1.000   1.00	-												
S. MICHARDER   M. M. CAMADA-SELC   S. M. CAMADA SELC   S. M. CAM	-												
STANDARDE   STAN													
S. POSCAMECON   1500   1000													
MINISTERNOLL   MARCHEST   MARCH	5		SEL VR-OAMAD-G-SSS-C )										
S. MINAMERICAL ST. M. MARCHEN CONTROL (1985)   \$45,000   \$70.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.0000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.000   \$10.00000   \$1	5							\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
MICHANIFOR   MACAMAPAGRED    Service   Mac													
STATEMENT   STAT													
S. MICHATESTOCK   S. MICHATE													
WINDERTON-COLUMN   WINDERTON-C													
0	-												
S. VINCENTESCH: SEL V	5					2%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S. VINDETTICACE   SEL VINDETTICACHES    \$4.00   \$7.00   \$7.00   \$6.0													
S. VINCENTISCIC  SEL VINCENTISCIC   \$4,000.00   \$2,0													
S. WICHSTROCK   S. WICHSTROCK   S. WICH   S. WICK   S.	-												
5 WIRDERTSPOR SEL WIRDERTSPORSES () 5 WIRD													
5 WINDSTREAMS (P. 19.00) (1.00													
S. WINGERTEAPPLAK   SEL VISIOLATION   SEL VISIOLATION   SEC VISION													
S   VIGOSTACHE-LE-LE   SEL VICESTACK-LE-SSSC-)   \$770.11   77   78   \$770.11   77   78   \$770.11   79   \$10.00   \$10.0	5								\$0.00		\$0.00	\$0.00	
\$\frac{1}{2} \text{VIORTPACKSPC-KS_SC_1} \text{ \$273.85} \text{ \$172.17} \text{ \$250.0} \text{ \$20.0}  \$20	-												
S   WIRDSTACKHET   SEL VINCENTIAL	-												
Section   Sect	-												
VIOSITACKEPCK   SELVED   STATE   STA	-												
5 VINISTITIZENCE BEL VINISTITIZENCE SECTION STATES	-												
S													
NOSTICISPICAL   SELVIRGOSTICSS-SSSSSC)   SELVIRGOSTICSS-SSSSSC)   SELVIRGOSTICSS-SSSSSC)   SELVIRGOSTICSS-SSSSC)   SELVIRGOSTICSS-SSSSC)   SELVIRGOSTICSC-SSSSC)   SELVIRGOS	5	VROSTD253GC-I						\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SECOND   S	5												
VROSTIESSPICK   SEL VROSTIESSPICSSC   19277 5   72   2%   52.27													
5 VROSTIDSCIC SEL VROSTIDSCI-SESSC   \$950.00 F2 Zh \$842.88 \$0.00 \$													
S   WROSTIZSCIC  SEL   WROSTIZSCS-SSSC    \$771.52   F2   2%   \$772.67   \$0.00   \$0.0													
Fig. 17825FCFK   SEL   WRG-51702FG-SSSC   S771-02   F2   2%   S722-67   S0.00   S0.0													
For   Front   For   Front	-												
For   Property   Pro	5			\$781.00	F2			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
S	-												
Section   Sect	-												
5 VSSDT100VMSGC K SEL VSSD-T100VMSG-SSS-C)													
S   VSEDTION/MSPC   SEL VSEDTION/MSP-SSS-C   S   S   200.00   F2   2%   S   174.00   S   0.00   S	-												
S   VSEDTION/MSPC-I   SEL VSED-TION/MSPCSS-C   S6.177.60   F2   2%   S6.054.05   \$0.00   \$0.													
5 \( \text{S0DT100VMGC} \text{SELVSE-DT100VMGC-SSS-C} \)   \$1,880.00 \  F2 \  2% \  \$1,965.00 \  \$0.	5												
5 VSBDT100VMGC-I SEL VSB-DT100VMG-SSS-C) 5 VSBDT100VMG-SSS-C) 5 VSBDT100	5	VS6DT100VM3PC-K	SEL VS6-DT100VM-3P-SSS-C)	\$6,219.33			\$6,094.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 VSBDT100VMCCK SEL VSB-DT100VMC-SSS-C) \$1,978.88 F2 2% \$1,939.30 \$0.00	-												
5 VSB0T100VMPC SEL VSB-DT100VMP-SSS-C) \$2,200.00 F2 Z% \$1,960.00 \$	-												
S	-												
5 VS6DT100VMPCK SEL VS6-DT100VMPCSS-C) 5 VS6EPL3GC SEL VS6-DT100VMPCSS-C) 5 VS6EPL3GC SEL VS6-DT1-3G-SSS-C) 5 VS6EPL3PC SEL VS6-DT1-3G-SSS-C) 5 VS6EPL3PC SEL VS6-DT1-3G-SSS-C) 5 VS6EPL3PC SEL VS6-DT1-3G-SSS-C) 5 VS6EPL3PC SEL VS6-DT1-3P-SSS-C) 5 VS6EPL3PC SEL VS6-DT1-3P-SSS-C) 5 VS6EPL3PC-K 5 VS6EPL3PC-SSS-C) 5 VS6EPL3PC-K 5 VS6EPL3PC-SSS-C) 5 VS6EPL3PC-K 5 VS6EPL3PC-SSS-C) 5 VS6EPL3PC-K 5 V	-												
5 VSEPLAGC SEL VSE-PL-3G-SSS-C)	-												
5 VSEEPLAGC SEL VSE-EPL-3F-SSS-C)	5				F2						\$0.00		
5 VSEPL3PC SEL VSE-EPL-3P-SSS-C) \$2,307.36 F2 2% \$2,261.21 \$0.00 \$			SEL VS6-EPL-3G-SSS-C)	\$2,267.18		2%	\$2,221.84						
5 VSEPLASPCI SEL VSS-EPL-3P-SSS-C) \$2,899.61 F2 2% \$2,683.49 \$0.00													
5 VS6EPLASPCK SEL VS6-EPL-AK-G-SSS-C) \$2,717.85 F2 2% \$2,683.49 \$0.00 \$0	-												
5 VS6EPLAK3GC SEL VS6-EPL-AK-3G-SSS-C) \$14,955.60 F2 2% \$14,656.49 \$0.00													
5         VS6EPLAK/3GC-I         SEL VS6-EPLAK/3G-SSS-C)         \$17,480.05         F2         2%         \$17,148.09         \$0.00													
5         VS6EPLAK:3GC-K         SEL VS6-EPL-AK:3G-SSS-C)         \$17,616.26         F2         2%         \$17,263.93         \$0.00													
5         VS6EPLAK3PC-I         SEL VS6-EPL-AK-3P-SSS-C)         \$20,833.96         F2         2%         \$20,417.28         \$0.00	5	VS6EPLAK3GC-K	SEL VS6-EPL-AK-3G-SSS-C )	\$17,616.26	F2	2%	\$17,263.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         VS6EPLAK3PC-K         SEL VS6-EPL-AK-3P-SSS-C)         \$20,974.69         F2         2%         \$20,555.20         \$0.00	-												
5         VS6EPLAKGC         SEL VS6-EPL-AK-G-SSS-C)         \$5,665.00         F2         2%         \$5,551.70         \$0.00         \$	-												
5         VS6EPLAKGC-I         SEL VS6-EPL-AK-G-SSS-C)         \$6,628.05         F2         2%         \$6,495.49         \$0.00 <td< td=""><td>5</td><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td><td></td><td>1</td><td>1111</td><td>1</td><td></td></td<>	5							1		1	1111	1	
5         VS6EPLAKG-K         SEL VS6-EPL-AK-G-SSS-C)         \$6,672.82         F2         2%         \$6,539.36         \$0.00	5												
5         VS6EPLAKPC         SEL VS6-EPL-AK.P-SSS-C )         \$6,745.00         F2         2%         \$6,610.10         \$0.00													
5         VS6EPLAKPC-I         SEL VS6-EPL-AK-P-SSS-C)         \$7,891.65         F2         2%         \$7,733.82         \$0.00 <td< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	-												
5         VS6EPLGC         SEL VS6-EPL-G-SSS-C)         \$734.00         F2         2%         \$719.32         \$0.00	5			\$7,891.65	F2	2%		\$0.00	\$0.00	\$0.00		\$0.00	
5     VS6EPLGC-I     SEL VS6-EPL-G-SSS-C)     \$858.78     F2     2%     \$841.60     \$0.00     \$													
5     VS6EPLG-K     SEL VS6-EPL-G-SSS-C )     \$864.58     F2     2%     \$847.29     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00       5     VS6EPLPC     SEL VS6-EPL-P-SSS-C )     \$874.00     F2     2%     \$856.52     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00       5     VS6EPLPC-I     SEL VS6-EPL-P-SSS-C )     \$1,022.58     F2     2%     \$1,002.13     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00       5     VS6EPLPC-K     SEL VS6-EPL-P-SSS-C )     \$1,029.49     F2     2%     \$1,002.13     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00													
5 VS6EPLPC SEL VS6-EPL-P-SSS-C) \$874.00 F2 2% \$856.52 \$0.00													
5 VS6EPLPC-I SEL VS6-EPL-P-SSS-C) \$1,022.58 F2 2% \$1,002.13 \$0.00	-												
5 VS6EPLPC-K SEL VS6-EPL-P-SSS-C) \$1,029.49 F2 2% \$1,008.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
			SEL VS6-EPL-P-SSS-C )		F2								
	5	VS6ESPKIT3GC	SEL VS6-ESP-KIT-3G-SSS-C)	\$2,492.16	F2	2%	\$2,442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS6ESPKIT3GC-I	SEL VS6-ESP-KIT-3G-SSS-C)	\$2,492.16	F2	2%	\$2,442.32		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS6ESPKIT3GC-K VS6ESPKIT3PC	SEL VS6-ESP-KIT-3G-SSS-C ) SEL VS6-ESP-KIT-3P-SSS-C )	\$2,935.53 \$2,967.36		2% 2%	\$2,876.82 \$2,908.01	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS6ESPKIT3PC-I	SEL VS6-ESP-KIT-3P-SSS-C )	\$2,967.36	F2	2%	\$2,908.01	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3PC-K	SEL VS6-ESP-KIT-3P-SSS-C )	\$3,495.27	F2	2%	\$3,425.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKITGC	SEL VS6-ESP-KIT-G-SSS-C )	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VS6ESPKITGC-I VS6ESPKITGC-K	SEL VS6-ESP-KIT-G-SSS-C ) SEL VS6-ESP-KIT-G-SSS-C )	\$944.00 \$1,111.94	F2 F2	2% 2%	\$925.12 \$1,089.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS6ESPKITPC	SEL VS6-ESP-KIT-P-SSS-C )	\$1,124.00		2%	\$1,101.52		\$0.00		\$0.00	\$0.00	
5	VS6ESPKITPC-I	SEL VS6-ESP-KIT-P-SSS-C )	\$1,124.00		2%	\$1,101.52	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VS6ESPKITPC-K	SEL VS6-ESP-KIT-P-SSS-C )	\$1,323.97	F2 F2	2%	\$1,297.49	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VS6ESSL3SUBC VS6ESSL3SUBC-I	SEL VS6-ESSL-3SUB-C ) SEL VS6-ESSL-3SUB-C )	\$171.60 \$200.77	F2 F2	2% 2%	\$168.17 \$196.75	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS6ESSL3SUBC-K	SEL VS6-ESSL-3SUB-C )	\$202.13		2%	\$198.09	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6ESSLSUBC	SEL VS6-ESSL-SUB-C)	\$65.00		2%	\$63.70	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VS6ESSLSUBC-I VS6ESSLSUBC-K	SEL VS6-ESSL-SUB-C ) SEL VS6-ESSL-SUB-C )	\$76.05 \$76.56	F2 F2	2% 2%	\$74.53 \$75.03	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS60EPL3GC	SEL VS6-OEPL-3G-SSS-C)	\$2,436.72	F2	2%	\$2,387.99	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS60EPL3GC-I	SEL VS6-OEPL-3G-SSS-C)	\$2,850.96	F2	2%	\$2,793.94	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VS60EPL3GC-K	SEL VS6-OEPL-3G-SSS-C )	\$2,739.17	F2	2%	\$2,684.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS60EPL3PC VS60EPL3PC-I	SEL VS6-0EPL-3P-SSS-C ) SEL VS6-0EPL-3P-SSS-C )	\$2,901.36 \$3,394.59	F2 F2	2% 2%	\$2,843.33 \$3,326.70	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS60EPL3PC-K	SEL VS6-OEPL-3P-SSS-C )	\$3,261.48		2%	\$3,320.70	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS60EPLGC	SEL VS6-OEPL-G-SSS-C)	\$923.00	F2	2%	\$904.54	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VS60EPLGC-I	SEL VS6-OEPL-G-SSS-C)	\$1,079.91	F2	2%	\$1,058.31	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VS60EPLGC-K VS60EPLPC	SEL VS6-0EPL-G-SSS-C ) SEL VS6-0EPL-P-SSS-C )	\$1,037.57 \$1,099.00	F2 F2	2% 2%	\$1,016.82 \$1,077.02	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS60EPLPC-I	SEL VS6-OEPL-P-SSS-C )	\$1,285.83		2%	\$1,260.11	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS60EPLPC-K	SEL VS6-OEPL-P-SSS-C)	\$1,235.40	F2	2%	\$1,210.69	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6RBADV253GC	SEL VS6-RBADV25-3G-SSS-C)	\$2,494.80	F2	2%	\$2,444.90	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VS6RBADV253GC-I VS6RBADV253GC-K	SEL VS6-RBADV25-3G-SSS-C ) SEL VS6-RBADV25-3G-SSS-C )	\$2,918.92 \$2,938.64	F2 F2	2% 2%	\$2,860.54 \$2,879.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS6RBADV253PC	SEL VS6-RBADV25-39-SSS-C )	\$2,970.00		2%	\$2,910.60	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6RBADV253PC-I	SEL VS6-RBADV25-3P-SSS-C )	\$3,474.90	F2	2%	\$3,405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6RBADV253PC-K	SEL VS6-RBADV25-3P-SSS-C)	\$3,498.38		2%	\$3,428.41	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VS6RBADV25GC VS6RBADV25GC-I	SEL VS6-RBADV25-G-SSS-C ) SEL VS6-RBADV25-G-SSS-C )	\$945.00 \$1,105.65	F2 F2	2% 2%	\$926.10 \$1,083.54	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS6RBADV25GC-K	SEL VS6-RBADV25-G-SSS-C )	\$1,113.12		2%	\$1,090.86	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6RBADV25PC	SEL VS6-RBADV25-P-SSS-C )	\$1,125.00		2%	\$1,102.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6RBADV25PC-I	SEL VS6-RBADV25-P-SSS-C)	\$1,316.25		2%	\$1,289.93	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VS6RBADV25PC-K VS6RBSTD253GC	SEL VS6-RBADV25-P-SSS-C ) SEL VS6-RBSTD25-3G-SSS-C )	\$1,325.15 \$1,663.20	F2 F2	2% 2%	\$1,298.65 \$1,629.94	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS6RBSTD253GC-I	SEL VS6-RBSTD25-3G-SSS-C )	\$1,945.94	F2	2%	\$1,907.02	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VS6RBSTD253GC-K	SEL VS6-RBSTD25-3G-SSS-C )	\$1,959.09	F2	2%	\$1,919.91	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VS6RBSTD253PC VS6RBSTD253PC-I	SEL VS6-RBSTD25-3P-SSS-C ) SEL VS6-RBSTD25-3P-SSS-C )	\$1,980.00 \$2,316.60	F2 F2	2% 2%	\$1,940.40 \$2,270.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS6RBSTD253PC-K	SEL VS6-RBSTD25-3P-SSS-C )	\$2,332.25		2%	\$2,285.61	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6RBSTD25GC	SEL VS6-RBSTD25-G-SSS-C)	\$630.00		2%	\$617.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6RBSTD25GC-I	SEL VS6-RBSTD25-G-SSS-C)	\$737.10		2%	\$722.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VS6RBSTD25GC-K VS6RBSTD25PC	SEL VS6-RBSTD25-G-SSS-C ) SEL VS6-RBSTD25-P-SSS-C )	\$742.08 \$750.00		2% 2%	\$727.24 \$735.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS6RBSTD25PC-I	SEL VS6-RBSTD25-P-SSS-C )	\$877.50		2%	\$859.95	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6RBSTD25PC-K	SEL VS6-RBSTD25-P-SSS-C )	\$883.43		2%	\$865.76	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6STD3GC	SEL VS6-STD-3G-SSS-C)	\$720.72		2%	\$706.31	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VS6STD3GC-I VS6STD3GC-K	SEL VS6-STD-3G-SSS-C ) SEL VS6-STD-3G-SSS-C )	\$843.24 \$848.94	F2 F2	2% 2%	\$826.38 \$831.96	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS6STD3PC	SEL VS6-STD-3P-SSS-C)	\$852.72		2%	\$835.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6STD3PC-I	SEL VS6-STD-3P-SSS-C)	\$997.68	F2	2%	\$977.73	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6STD3PC-K	SEL VS6-STD-3P-SSS-C )	\$1,004.42		2%	\$984.33	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VS6STDAK3GC VS6STDAK3GC-I	SEL VS6-STD-AK-3G-SSS-C ) SEL VS6-STD-AK-3G-SSS-C )	\$6,639.60 \$7,768.33		2% 2%	\$6,506.81 \$7,612.96	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS6STDAK3GC-K	SEL VS6-STD-AK-3G-SSS-C)	\$7,820.81	F2	2%	\$7,664.39	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6STDAK3PC	SEL VS6-STD-AK-3P-SSS-C)	\$7,920.00		2%	\$7,761.60	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VS6STDAK3PC-I VS6STDAK3PC-K	SEL VS6-STD-AK-3P-SSS-C ) SEL VS6-STD-AK-3P-SSS-C )	\$9,266.40		2% 2%	\$9,081.07 \$9,142.42	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	VS6STDAK3PC-K VS6STDAKGC	SEL VS6-STD-AK-G-SSS-C )	\$9,329.00 \$2,515.00		2%	\$9,142.42 \$2,464.70	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VS6STDAKGC-I	SEL VS6-STD-AK-G-SSS-C )	\$2,942.55	F2	2%	\$2,883.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6STDAKGC-K	SEL VS6-STD-AK-G-SSS-C )	\$2,962.43		2%	\$2,903.18	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VS6STDAKPC VS6STDAKPC-I	SEL VS6-STD-AK-P-SSS-C ) SEL VS6-STD-AK-P-SSS-C )	\$3,000.00 \$3,510.00		2% 2%	\$2,940.00 \$3,439.80	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS6STDAKPC-I VS6STDAKPC-K	SEL VS6-STD-AK-P-SSS-C ) SEL VS6-STD-AK-P-SSS-C )	\$3,510.00 \$3,533.71	F2 F2	2%	\$3,439.80 \$3,463.04	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	VS6STDGC	SEL VS6-STD-G-SSS-C)	\$273.00	F2	2%	\$267.54	\$0.00	\$0.00		\$0.00	\$0.00	
5	VS6STDGC-I	SEL VS6-STD-G-SSS-C )	\$319.41	F2	2%	\$313.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS6STDGC-K VS6STDPC	SEL VS6-STD-G-SSS-C ) SEL VS6-STD-P-SSS-C )	\$321.57 \$323.00		2% 2%	\$315.14 \$316.54	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VS6STDPC-I	SEL VS6-STD-P-SSS-C ) SEL VS6-STD-P-SSS-C )	\$323.00 \$377.91		2% 2%	\$316.54 \$370.35		\$0.00		\$0.00	\$0.00	
5	VS6STDPC-K	SEL VS6-STD-P-SSS-C )	\$380.46	F2	2%	\$372.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTED3GCV2-K	SEL V-TEL-SSS-D-3G-C )	\$11.32		2%	\$11.09		\$0.00		\$0.00	\$0.00	
5	VTELCLDC-K	SEL V-TEL-CLD-D-P-C )	\$13.91	F2	2%	\$13.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VTELCLDDGC	SEL V-TEL-CLD-D-G-C )	\$12.00		2%	\$11.76		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VTELCLDDGC-I VTELCLDDPC	SEL V-TEL-CLD-D-G-C ) SEL V-TEL-CLD-D-P-C )	\$12.00 \$13.00		2% 2%	\$11.76 \$12.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VTELCLDDPC-I	SEL V-TEL-CLD-D-P-C )	\$13.00		2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3GC	SEL V-TEL-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3GC-I	SEL V-TEL-SSS-D-3G-C )	\$10.56		2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VTELD3PC VTELD3PC-I	SEL V-TEL-SSS-D-3P-C ) SEL V-TEL-SSS-D-3P-C )	\$13.20 \$13.20		2% 2%	\$12.94 \$12.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VTELD3PCV2-K	SEL V-TEL-SSS-D-3P-C )	\$14.15		2%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDGC	SEL V-TEL-SSS-D-G-C )	\$4.00		2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDGC-I	SEL V-TEL-SSS-D-G-C )	\$4.00		2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VTELDGCV2-K VTELDLDDGC	SEL V-TEL-SSS-D-G-C ) SEL V-TEL-DLD-D-G-C )	\$4.29 \$24.00		2% 2%	\$4.20 \$23.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VTELDLDDGC-I	SEL V-TEL-DLD-D-G-C )	\$24.00		2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDLDDPC	SEL V-TEL-DLD-D-P-C )	\$25.00		2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDLDDPC-I	SEL V-TEL-DLD-D-P-C )	\$25.00		2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VTELDLPC-K VTELDPC	SEL V-TEL-DLD-D-P-C ) SEL V-TEL-SSS-D-P-C )	\$26.78 \$5.00		2% 2%	\$26.24 \$4.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VTELDPC-I	SEL V-TEL-SSS-D-P-C )	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDPCV2-K	SEL V-TEL-SSS-D-P-C )	\$5.36	F2	2%	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELLDDGC-K	SEL V-TEL-CLD-D-G-C )	\$12.83		2%	\$12.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VTSOP1YCV2-I VTSOPDE1YC	SEL V-TCSBOP-DEV1Y-C ) SEL V-TCSBOP-DEV1Y-C )	\$12.00 \$12.00		2% 2%	\$11.76 \$11.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VVIDDGC	SEL V-VID-SSS-D-G-C )	\$6.00		2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDGC-I	SEL V-VID-SSS-D-G-C )	\$6.00		2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDGCV2-K	SEL V-VID-SSS-D-G-C )	\$6.43		2%	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VVIDDPC VVIDDPC-I	SEL V-VID-SSS-D-P-C ) SEL V-VID-SSS-D-P-C )	\$8.00 \$8.00		2% 2%	\$7.84 \$7.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VVIDDPCV2-K	SEL V-VID-SSS-D-P-C )	\$8.57	F2	2%	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3GC	SEL V-WOAA-SSS-D-3G-C )	\$13.20		2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3GC-I	SEL V-WOAA-SSS-D-3G-C )	\$13.79		2%	\$13.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAAD3GC-K VWOAAD3PC	SEL V-WOAA-SSS-D-3G-C ) SEL V-WOAA-SSS-D-3P-C )	\$14.15 \$15.84		2% 2%	\$13.87 \$15.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAAD3PC-I	SEL V-WOAA-SSS-D-3P-C )	\$16.55		2%	\$16.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3PC-K	SEL V-WOAA-SSS-D-3P-C )	\$16.98		2%	\$16.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADGC	SEL V-WOAA-SSS-D-G-C )	\$5.00		2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAADGC-I VWOAADGC-K	SEL V-WOAA-SSS-D-G-C ) SEL V-WOAA-SSS-D-G-C )	\$5.23 \$5.36		2% 2%	\$5.13 \$5.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAADPC	SEL V-WOAA-SSS-D-P-C )	\$6.00		2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADPC-I	SEL V-WOAA-SSS-D-P-C )	\$6.27	F2	2%	\$6.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAADPC-K	SEL V-WOAA-SSS-D-P-C )	\$6.43		2% 2%	\$6.30 \$87.96	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VWOAADU3GC VWOAADU3GC-I	SEL V-WOA-AD-SSS-U-3G-C ) SEL V-WOA-AD-SSS-U-3G-C )	\$89.76 \$93.80	F2 F2	2%	\$67.96 \$91.92	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VWOAADU3GC-K	SEL V-WOA-AD-SSS-U-3G-C )	\$96.21	F2	2%	\$94.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC	SEL V-WOA-AD-SSS-U-3P-C )	\$105.60	F2	2%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC-I	SEL V-WOA-AD-SSS-U-3P-C)	\$110.35		2%	\$108.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAADU3PC-K VWOAADUGC	SEL V-WOA-AD-SSS-U-3P-C ) SEL V-WOA-AD-SSS-U-G-C )	\$113.18 \$34.00		2% 2%	\$110.92 \$33.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAADUGC-I	SEL V-WOA-AD-SSS-U-G-C )	\$35.53		2%	\$34.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUGC-K	SEL V-WOA-AD-SSS-U-G-C )	\$36.44		2%	\$35.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAADUPC VWOAADUPC-I	SEL V-WOA-AD-SSS-U-P-C )	\$40.00 \$41.80		2%	\$39.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	VWOAADUPC-I	SEL V-WOA-AD-SSS-U-P-C ) SEL V-WOA-AD-SSS-U-P-C )	\$41.80 \$42.87	F2 F2	2% 2%	\$40.96 \$42.01	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAAU3GC	SEL V-WOAA-SSS-U-3G-C )	\$21.12		2%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3GC-I	SEL V-WOAA-SSS-U-3G-C)	\$22.07	F2	2%	\$21.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3GC-K	SEL V-WOAA-SSS-U-3G-C )	\$22.63		2%	\$22.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAAU3PC VWOAAU3PC-I	SEL V-WOAA-SSS-U-3P-C ) SEL V-WOAA-SSS-U-3P-C )	\$23.76 \$24.83		2% 2%	\$23.28 \$24.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAAU3PC-K	SEL V-WOAA-SSS-U-3P-C )	\$25.47		2%	\$24.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUGC	SEL V-WOAA-SSS-U-G-C)	\$8.00		2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUGC-I	SEL V-WOAA-SSS-U-G-C )	\$8.36		2%	\$8.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAAUGC-K VWOAAUPC	SEL V-WOAA-SSS-U-G-C ) SEL V-WOAA-SSS-U-P-C )	\$8.57 \$9.00	F2 F2	2% 2%	\$8.40 \$8.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAAUPC-I	SEL V-WOAA-SSS-U-P-C )	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUPC-K	SEL V-WOAA-SSS-U-P-C )	\$9.65		2%	\$9.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3GC	SEL V-WOA-SSS-D-3G-C )	\$50.16 \$52.42		2%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3GC-I VWOAD3GC-K	SEL V-WOA-SSS-D-3G-C ) SEL V-WOA-SSS-D-3G-C )	\$52.42 \$53.76	F2 F2	2% 2%	\$51.37 \$52.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAD3PC	SEL V-WOA-SSS-D-3P-C )	\$60.72		2%	\$59.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3PC-I	SEL V-WOA-SSS-D-3P-C )	\$63.45	F2	2%	\$62.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3PC-K	SEL V-WOA-SSS-D-3P-C )	\$65.08		2%	\$63.78		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOADGC VWOADGC-I	SEL V-WOA-SSS-D-G-C ) SEL V-WOA-SSS-D-G-C )	\$19.00 \$19.86		2% 2%	\$18.62 \$19.46		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOADGC-I VWOADGC-K	SEL V-WOA-333-D-G-C ) SEL V-WOA-SSS-D-G-C )	\$20.36		2%	\$19.40		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADPC	SEL V-WOA-SSS-D-P-C )	\$23.00	F2	2%	\$22.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADPC-I	SEL V-WOA-SSS-D-P-C )	\$24.04		2%	\$23.56		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOADPC-K VWOAU3GCV2	SEL V-WOA-SSS-D-P-C ) SEL V-WOA-SSS-U-3G-C )	\$24.65 \$100.32		2% 2%	\$24.16 \$98.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAU3GCV2-I	SEL V-WOA-333-0-3G-C ) SEL V-WOA-SSS-U-3G-C )	\$100.32		2%	\$102.73		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VWOAU3GCV2-K	SEL V-WOA-SSS-U-3G-C)	\$107.52		2%	\$105.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAU3PCV2	SEL V-WOA-SSS-U-3P-C ) SEL V-WOA-SSS-U-3P-C )	\$118.80		2%	\$116.42	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	VWOAU3PCV2-I VWOAU3PCV2-K	SEL V-WOA-SSS-U-3P-C ) SEL V-WOA-SSS-U-3P-C )	\$124.15 \$127.33		2% 2%	\$121.67 \$124.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOAUGCV2	SEL V-WOA-SSS-U-G-C )	\$38.00		2%	\$37.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGCV2-I	SEL V-WOA-SSS-U-G-C)	\$39.71	F2	2%	\$38.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGCV2-K	SEL V-WOA-SSS-U-G-C)	\$40.73		2%	\$39.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUPCV2	SEL V-WOA-SSS-U-P-C )	\$45.00		2%	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOAUPCV2-I VWOAUPCV2-K	SEL V-WOA-SSS-U-P-C ) SEL V-WOA-SSS-U-P-C )	\$47.03 \$48.23		2% 2%	\$46.09 \$47.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOE10U3GC	SEL V-WOE-SSS-10U-3G-C )	\$3,215.52		2%	\$3,151.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC-I	SEL V-WOE-SSS-10U-3G-C)	\$3,360.22		2%	\$3,293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC-K	SEL V-WOE-SSS-10U-3G-C )	\$3,446.36		2%	\$3,377.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3PC	SEL V-WOE-SSS-10U-3P-C)	\$3,828.00		2%	\$3,751.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOE10U3PC-I VWOE10U3PC-K	SEL V-WOE-SSS-10U-3P-C ) SEL V-WOE-SSS-10U-3P-C )	\$4,000.26	F2 F2	2% 2%	\$3,920.25	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOE10USFC-K	SEL V-WOE-333-100-3F-C ) SEL V-WOE-SSS-10U-3F-C )	\$4,102.81 \$1,218.00	F2	2%	\$4,020.75 \$1,193.64	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC-I	SEL V-WOE-SSS-10U-G-C )	\$1,272.81	F2	2%	\$1,247.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC-K	SEL V-WOE-SSS-10U-G-C )	\$1,305.44	F2	2%	\$1,279.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC	SEL V-WOE-SSS-10U-P-C)	\$1,450.00	F2	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC-I	SEL V-WOE-SSS-10U-P-C )	\$1,515.25	F2	2%	\$1,484.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOE10UPC-K VWOEU3GC	SEL V-WOE-SSS-10U-P-C ) SEL V-WOE-SSS-U-3G-C )	\$1,554.10 \$32,155.20		2% 2%	\$1,523.02 \$31,512.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOEU3GC-I	SEL V-WOE-SSS-U-3G-C )	\$33,602.18		2%	\$32,930.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3GC-K	SEL V-WOE-SSS-U-3G-C)	\$34,463.61	F2	2%	\$33,774.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3PC	SEL V-WOE-SSS-U-3P-C )	\$38,280.00		2%	\$37,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3PC-I	SEL V-WOE-SSS-U-3P-C)	\$40,002.60		2%	\$39,202.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOEUGC-K	SEL V-WOE-SSS-U-3P-C )	\$41,028.11	F2 F2	2% 2%	\$40,207.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VWOEUGC VWOEUGC-I	SEL V-WOE-SSS-U-G-C ) SEL V-WOE-SSS-U-G-C )	\$12,180.00 \$12,728.10	F2 F2	2%	\$11,936.40 \$12,473.54	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VWOEUGC-K	SEL V-WOE-SSS-U-G-C )	\$13,054.40	F2	2%	\$12,793.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEUPC	SEL V-WOE-SSS-U-P-C)	\$14,500.00	F2	2%	\$14,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEUPC-I	SEL V-WOE-SSS-U-P-C)	\$15,152.50	F2	2%	\$14,849.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEUPC-K	SEL V-WOE-SSS-U-P-C )	\$15,540.95		2%	\$15,230.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSD3GC VWOSD3GC-I	SEL V-WOS-SSS-D-3G-C )	\$29.04		2%	\$28.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOSD3GC-I VWOSD3GC-K	SEL V-WOS-SSS-D-3G-C ) SEL V-WOS-SSS-D-3G-C )	\$30.35 \$31.12		2% 2%	\$29.74 \$30.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOSD3PC	SEL V-WOS-SSS-D-3P-C )	\$34.32		2%	\$33.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSD3PC-I	SEL V-WOS-SSS-D-3P-C)	\$35.86		2%	\$35.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSD3PC-K	SEL V-WOS-SSS-D-3P-C)	\$36.78		2%	\$36.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSDGC	SEL V-WOS-SSS-D-G-C )	\$11.00		2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOSDGC-I VWOSDGC-K	SEL V-WOS-SSS-D-G-C ) SEL V-WOS-SSS-D-G-C )	\$11.50 \$11.79		2% 2%	\$11.27 \$11.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOSDGC-K	SEL V-WOS-5555-D-P-C )	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSDPC-I	SEL V-WOS-SSS-D-P-C )	\$13.59	F2	2%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSDPC-K	SEL V-WOS-SSS-D-P-C)	\$13.94		2%	\$13.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3GCV2	SEL V-WOS-SSS-U-3G-C)	\$50.16		2%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOSU3GCV2-I VWOSU3GCV2-K	SEL V-WOS-SSS-U-3G-C )	\$52.42 \$53.76		2%	\$51.37 \$52.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VWOSU3PCV2-K	SEL V-WOS-SSS-U-3G-C ) SEL V-WOS-SSS-U-3P-C )	\$60.72		2% 2%	\$59.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VWOSU3PCV2-I	SEL V-WOS-SSS-U-3P-C )	\$63.45		2%	\$62.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3PCV2-K	SEL V-WOS-SSS-U-3P-C )	\$65.08	F2	2%	\$63.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUGCV2	SEL V-WOS-SSS-U-G-C)	\$19.00		2%	\$18.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUGCV2-I	SEL V-WOS-SSS-U-G-C )	\$19.86		2%	\$19.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VWOSUGCV2-K VWOSUPCV2	SEL V-WOS-SSS-U-G-C ) SEL V-WOS-SSS-U-P-C )	\$20.36 \$23.00	F2 F2	2% 2%	\$19.95 \$22.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VWOSUPCV2-I	SEL V-WOS-SSS-U-P-C )	\$24.04	F2	2%	\$23.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUPCV2-K	SEL V-WOS-SSS-U-P-C )	\$24.65		2%	\$24.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PL3PCV2-K	SEL WS12-PLAY-3P-SSS-C )	\$100.80		2%	\$98.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLA3CV2-K	SEL WS12-PLAY-3G-SSS-C)	\$84.45		2%	\$82.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3GC	SEL WS12-PLAY-3G-SSS-C )	\$81.84		2%	\$80.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	WS12PLAY3GC-I WS12-PLAY-3GSSSF	SEL WS12-PLAY-3G-SSS-C ) SEL: WS12-PLAY-3GSSSF	\$83.48 \$90.02		2% 2%	\$81.81 \$88.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	WS12PLAY3PC	SEL WS12-PLAY-3P-SSS-C )	\$97.68	F2	2%	\$95.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3PC-I	SEL WS12-PLAY-3P-SSS-C)	\$99.63		2%	\$97.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12-PLAY-3PSSSF	SEL: WS12-PLAY-3PSSSF	\$107.00	F2	2%	\$104.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYGC	SEL WS12-PLAY-G-SSS-C )	\$31.00	F2	2%	\$30.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYGC-I	SEL WS12-PLAY-G-SSS-C )	\$31.62		2%	\$30.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	WS12-PLAY-G-SSSF WS12PLAYPC	SEL: WS12-PLAY-G-SSSF SEL WS12-PLAY-P-SSS-C )	\$34.00 \$37.00		2% 2%	\$33.32 \$36.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	WS12PLAYPC-I	SEL WS12-PLAY-P-SSS-C )	\$37.74		2%	\$36.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12-PLAY-P-SSSF	SEL: WS12-PLAY-P-SSSF	\$41.00		2%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLPCV2-K	SEL WS12-PLAY-P-SSS-C )	\$38.19	F2	2%	\$37.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLYCV2-K	SEL WS12-PLAY-G-SSS-C)	\$31.99		2%	\$31.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3GC	SEL WS-3G-SSS-C )	\$137.28		2%	\$134.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	WS3GC-I WS3GCV2-K	SEL WS-3G-SSS-C ) SEL WS-3G-SSS-C )	\$140.03 \$141.66		2% 2%	\$137.23 \$138.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	WS3PC	SEL WS-3P-SSS-C )	\$141.66 \$163.68		2%	\$130.03 \$160.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3PC-I	SEL WS-3P-SSS-C)	\$166.95		2%	\$163.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	WS3PCV2-K	SEL WS-3P-SSS-C)	\$168.91	F2	2%	\$165.53	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	WSGC	SEL WS-G-SSS-C ) SEL WS-G-SSS-C )	\$52.00 \$53.04	F2 F2	2% 2%	\$50.96 \$51.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	WSGC-I WSGCV2-K	SEL WS-G-SSS-C )	\$53.66	F2	2%	\$51.98 \$52.59	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	WSPC	SEL WS-P-SSS-C )	\$62.00	F2	2%	\$60.76	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	WSPC-I	SEL WS-P-SSS-C )	\$63.24	F2	2%	\$61.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WSPCV2-K	SEL WS-P-SSS-C)	\$63.98	F2	2%	\$62.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-BASHW-001	BASIC HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	M-ENHHW-001 M-ENHHWB-001	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	G G	14% 14%	\$85,851.22 \$85,851.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	M-ENHHWK-001	ENHANCED HARDWARE SUPPORT (ANDL) - REFER TO HW MODEL FOR MAINT PRICE ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PREHW-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	Ğ	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PREHWB-001	PREMIUM HARDWARE SUPPORT (ANDL) - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PREHWK-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	M-PSP-HW-001 W-ENHHW-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE ENHANCED HARDWARE WARRANTY - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00 \$99,827.00	G G	14% 14%	\$85,851.22 \$85,851.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	W-LTDHW-001	LIMITED HARDWARE WARRANTY - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	W-PS-HW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARR.	\$99,827.00	Ğ	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	W-PSM-HW-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY	\$99,827.00	Ğ	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	W-PSP-HW-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WAR	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-ENHHW-001	ENHANCED HARDWARE SUPPORT - WARR UPG - REFER TO HW MODEL FOR WARRA	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	WU-PREHW-001	PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW MODEL FOR WARRAN'	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	WU-PREHWB-00 WU-PREHWK-01	PREMIUM HARDWARE SUPPORT-WARR UPG(ANDL) - REFER TO HW MODEL FOR WAI PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW MODEL FOR WARRAN'	\$99,827.00	G G	14% 14%	\$85,851.22 \$85,851.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	WU-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARRAN	\$99,827.00 \$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	WU-PSP-HW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARR.	\$99,827.00	Ğ	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	WU-PSP-HWE-005	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	WU-SPMHW-E01	M HW 4HR SVC PARTNER SPT-EXCPTNL WARRUPG - REFER TO HW MODEL FOR WAI	\$99,827.00	G	14%	\$85,851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-BASSW-011	BASIC SOFTWARE SUPPORT (PLATFORM/ELM) - REFER TO SW MODEL FOR MAINT P	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-ENHSW-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-ENHSW-009 M-ENHSW-011	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE ENHANCED SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO SW MODEL FOR MA	\$99,827.00	H H	36% 36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00 \$0.00	\$0.00
5	M-ENHSWL-004	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	H	36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00	
5	M-ENHSWW-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PREAPL-G01	PREMIUM DCA APPLIANCE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	Н	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PRESW-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	Н	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PRESW-009	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	Н	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PRESW-011	PREMIUM SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO SW MODEL FOR MAIN	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	M-PRESW-014 M-PRESW-G01	PREMIUM SOFTWARE SUPPORT - OPEN/ELM - REFER TO SW MODEL FOR MAINT PRI PREMIUM SOFTWARE SUPPORT (GP) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	H H	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PRESWK-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-PRESWL-004	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-S01	PREMIUM SOFTWARE SUPPORT-SUBSCRIPTION - REFER TO SW MODEL FOR MAINT	\$99,827.00	Н	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWW-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	Н	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-PSM-SW-D1-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	Н	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PSM-SW-D2-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H H	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	M-PSP-SW-D1-001 M-PSP-SW-D2-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00 \$99,827.00	H	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	W-PSM-SW-001	PROSUPPORT W/MISSION CRITICAL-SW WARRANT - REFER TO SW MODEL FOR WAI	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	W-PS-SW-001	PROSUPPORT W/NBD SOFTWARE WARRANTY - REFER TO SW MODEL FOR WARRAN	\$99,827.00	H	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	WU-PSM-SW-001	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW - REFER TO SW MODEL FOR WA	\$99,827.00	Н	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-BASSW-004	BASIC OPEN SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-BASSWD-001	BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-BASSWD-002 M-BASSWL-002	BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	H3 H3	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-BASSWS-S01	BASIC SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAINT PF	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ENHSW-004	ENHANCED OPEN SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ENHSWD-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ENHSWD-002	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ENHSWK-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ENHSWL-002	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3 H3	36% 36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	M-ENHSWS-S01 M-ESGSEP-401	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAI S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	H3	36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-ESGSEP-402	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ESGSEP-501	S SW SVC PARTNER SPT-NONCOMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	M-ESGSEP-502	S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ESGSEP-503	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ESGSEP-602	S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-ESGSEP-603	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36% 36%	\$63,889.28 \$63,889.28	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	M-ESGSPC-410 M-PRESW-004	PIXTOOLS SDK SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PREMIUM SW SUPPORT - OPEN SW - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	H3 H3	36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	M-PRESWD-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PRESWD-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-PRESWL-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWS-S01	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAIN1	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	M-SPMSW-001	M SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	M-SPMSW-E01 M-SPMSWL-E01	M SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE M SW SVC PARTNER SPT-EXCEPTIONAL (BR) - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00 \$99,827.00	H3 H3	36% 36%	\$63,889.28 \$63,889.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
J	55	2 2 2 Take to the model of white the	\$55,5 <u>2</u> 1.00	.10	5570	ψ00,003.20	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

			NVP LEVEL 1					NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-SPSSWL-004	S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	H3	36%	\$63,889.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-SPSSWL-E04 AVATD-TRN	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE ADDITIONAL TRAINING-DOM	\$99,827.00 \$5,000.00	H3	36% 2%	\$63,889.28 \$4,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVATI-TRN	ADDITIONAL TRAINING-DOM	\$10,000.00	i	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		1 Training Unit Valid 1 Year (S-Credit)	\$100.00	1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEALLSUBCUSEV	Collection Sub VILTS 5 Titles=UC	\$0.00	!	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ATPIEVNX CE-ATPRIMPL	EMC ATP ONLY VNX UNIFIED STOR. IMPLEMENT EMC ATP ONLY RECOVERPOINT IMPLEMENTATION	\$1,000.00 \$1,000.00	- 1	2% 2%	\$980.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ATVTG	ADVTG Col PtrONLY VILTS 25 Titles=UD	\$15,000.00	i	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ATVTGBUILD	ADVTGBLD COL PTR ONLY VILTS 50 titles=UD	\$18,000.00	1	2%	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ATVTGGROW	ADVTGGW COL PTR ONLY VILTS 100 titles=UD	\$21,000.00	!	2% 2%	\$20,580.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ATVTGPLUS CE-AVAMAROS	ADVTG+ Col PtrONLY VILTS 200 Titles=UD AVAMAR ONSITE TRAINING	\$25,000.00 \$24,000.00	i	2%	\$24,500.00 \$23,520.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-AVAXIADMIN	EMC Avamar Administration ValuePak	\$3,300.00	i	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-AVAXIADV	EMCIE-Avamar Inst-Led Partner ONLY	\$2,500.00	1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-BCDIRREG CE-BCONSITE	Bootcamp: Seat Bootcamp: Dedicated Class	\$100.00 \$100.00	- !	2% 2%	\$98.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-BCSUBCUS01	Bootcamp: 1 Year Subscription	\$12,500.00	i	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BCTU0001	Bootcamp: 1 Training Unit	\$100.00	1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BCTU0100	Bootcamp: 100 Training Units	\$10,000.00	!	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-BDSADMIN CE-BDSADMINVILT	Big Data Solution Admin ILT - OILT Big Data Solution Admin VILT	\$2,000.00 \$1,200.00		2% 2%	\$1,960.00 \$1,176.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-BDSPRCT	Big Data Solution in Practice ILT - OILT	\$3,000.00	i	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BDSPRCTVILT	Big Data Solution in Practice VILT	\$1,800.00	1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRCDAFCAT	BROCADE ADV. FIBRE CHANNEL ADMIN	\$3,300.00	!	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-BRCDL2FCAT CE-BRTU001	BROCADE INTR.TO L2 FIBRE CHANNEL ADMIN 1 TRAINING UNIT VALID 1 YR (BRS0	\$3,000.00 \$100.00		2% 2%	\$2,940.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-BRTU0055	55 Training Units Valid 1yr (BRS)	\$5,500.00	i	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU0110	110 Training Units Valid 1yr (BRS)	\$11,000.00	1	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU0300	300 Training Units Valid 1yr (BRS)	\$30,000.00	!	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-BRTU050 CE-BRTU100	50 TRAINING UNITS VALID 1YR (BRS0 100 TRAINING UNITS VALID 1YR (BRS)	\$5,000.00 \$10,000.00		2% 2%	\$4,900.00 \$9,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-BRTU250	250 TRAINING UNITS VALID 1 YR (BRS0	\$25,000.00	i	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CISCODCNI	CISCO SYS: IMP CISCO DATA CENTER NET	\$3,500.00	i	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CISCOICASN	IMPLEMENTING CISCO ADVANCED STORAGE NWKG	\$3,500.00	1	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-CISCOICSNS CE-CISCOUCSI	IMPLEMENTING CISCO STORAGE NWKG SOL. CISCO SYS: DATA CENTER UNIFIED COMP IMP	\$3,500.00 \$3,500.00	- 1	2% 2%	\$3,430.00 \$3,430.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		CloudLink SecureVM Value Pak	\$300.00	i	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		CONCHANGO TRAINING ONLY	\$100.00	1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CORSUBFL1	Cust Sub-1 Person, 1 Year (COR)	\$12,500.00	!	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-CORSUBOD1 CE-CORTU0001	Vid Sub Exp 1yr (COR) VILTS 6 Titles=UC 1 Training Unit Valid 1yr (COR)	\$5,000.00 \$100.00	i	2% 2%	\$4,900.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-CSUBVSBASE	Video ILT-Stream Corp Sub - Base=UD	\$60,000.00	i	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Video ILT-Stream Corp Sub - Refill=UD	\$30,000.00	!	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-DDSUBCUS01 CE-DIFFAVAMAR	CUSTOMER SUBSCRIPTION-1 PERSON 1 YEAR (D EMC AVAMAR DIFFERENCES COURSE	\$12,500.00 \$1,000.00	!	2% 2%	\$12,250.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-DIFFCLNUNI	CLARIION AND UNISPHERE DIFFERENCES	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DIFFVMAX	SYMMETRIX VMAX SERIES DIFFERENCES COURSE	\$2,000.00	i	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DIRREG-GP	GP HD DIRECT REGISTRATION	\$100.00	1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-DLMONSITE CE-DPAOS	DLM ONSITE TRAINING DPA ONSITE TRAINING	\$100.00 \$100.00	- !	2% 2%	\$98.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-DPDSUBFL1	Cust Sub-1 Person, 1 Year (DP)	\$12,500.00	i	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DPDSUBOD1	Vid Sub Exp 1yr (DP) VILTS 6 Titles=UC	\$5,000.00	1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DPDTU0001	1 Training Unit Valid 1yr (DP)	\$100.00	!	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-DPMSTAR CE-ECOLLCUS1	Data Protection & Management StarterKit eLearning Collection Tier 1 Lmt 1000 =UD	\$600.00 \$55,000.00	- 1	2% 2%	\$588.00 \$53,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ECOLLCUS2	eLearning Collection Tier 2 Lmt 1500 =UD	\$67,500.00	i	2%	\$66,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECOLLCUS3	eLearning Collection Tier 3 Lmt 2000 =UD	\$80,000.00	1	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSDCAAS3	ECS Data Client Access Amazon S3	\$300.00	!	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ECSDCAHDFS CE-ECSDCANFSV3	ECS Data Client Access HDFS ECS Data Client Access NFSv3	\$300.00 \$300.00	- 1	2% 2%	\$294.00 \$294.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ECSDCAOSW	ECS Data Client Access OpenStack Swift	\$300.00	i	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSIMPLEMENT	ECS Implementation	\$2,000.00	1	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSVALPAK	ECS Management and Monitoring	\$1,800.00	!	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ECSVALPAKR2 CE-EDISONSITE	ECS Management and Monitoring ValuePak SOURCEONE EDISCOVERY ONSITE TRN PER DAY	\$3,000.00 \$6,000.00	- 1	2% 2%	\$2,940.00 \$5,880.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-EDUCAREBR2	EduCare Tier2	\$15,000.00	i	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EHCIL1DAY	Enterprise Hybrid Cloud 1-day (100 TU)	\$10,000.00	1	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EHCIL3DAY	Enterprise Hybrid Cloud 3-day (300 TU)	\$30,000.00	!	2%	\$29,400.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-EHCIL5DAY CE-ELP-VDC	Enterprise Hybrid Cloud 5-day (470 TU)  VDC USAGE FEE FOR EMC LEARNING PARTNERS	\$47,000.00 \$0.00	- 1	2% 2%	\$46,060.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-EMCDCAIADM	INFORMATION AVAILABILITY EMCDCA VALUEPAK	\$5,000.00	i	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EMCDCASNDM	STORAGE NETWORKING EMCDCA VALUEPAK	\$5,000.00	1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EMCPROEXVC	EMC PROVEN PROFESSIONAL EXAM VOUCHER	\$200.00	!	2%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ESVLVDC01 CE-ESVLVDC03	INDIVIDUAL ESVL SESSION - 1 MONTH INDIVIDUAL ESVL MONTHLY SESSION - 3 MOS	\$800.00 \$2,300.00	!	2% 2%	\$784.00 \$2,254.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ESVLVDC03	INDIVIDUAL ESVL MONTHLY SESSION - 5 MOS	\$4,400.00	i	2%	\$4,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ESVLVDC12	INDIVIDUAL ESVL MONTHLY SESSION - 12 MOS	\$8,200.00	1	2%	\$8,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVALPAKAPP	AppSync eValuePak	\$800.00	ı	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-EVALPAKBRS	BACKUP RECOVERY SYSTEMS EVALUEPAK	\$800.00	!	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-EVALPAKISM CE-EVALPAKVNXE	Info. Storage and Mgmt v2 eValuePak VNXe eLearning ValuePak	\$800.00 \$500.00	-	2% 2%	\$784.00 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-EVALPAKVPLXVE	VPLEX VE eValuePak	\$500.00	i	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVPBRINTG	Backup Recov. Sol. Integration eValuePak	\$1,500.00	!	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-EVPCEL2VNX CE-EVPCLN2VNX	CELERRA TO VNX EVALUEPAK CLARIION TO VNX EVALUEPAK	\$800.00 \$800.00	-	2% 2%	\$784.00 \$784.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-FEDVRDIRREG	Federation V Resell: Seat	\$100.00	i	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVRONSITE	Federation V Resell: Dedicated Class	\$100.00	!	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-FEDVRSUBCUS01 CE-FEDVRTU0001	Federation V Resell: 1 Year Subscription Federation V Resell: 1 Yr Training Unit	\$12,500.00 \$100.00	-	2% 2%	\$12,250.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-FEDVRTU0100	Federation V Resell: 100 Training Units	\$10,000.00	i	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVVDIRREG	Federation V VATC: Seat	\$100.00	!	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-FEDVVONSITE CE-FEDVVSUBCUS01	Federation V VATC: Dedicated Class Federation V VATC: 1 Year Subscription	\$100.00 \$12,500.00	i	2% 2%	\$98.00 \$12,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-FEDVVTU0001	Federation V VATC: 1 Training Unit	\$100.00	1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-FEDVVTU0100 CE-GPTU0001	Federation V VATC: 100 Training Units 1 TRAINING UNIT VALID 1 YR (GREENPLUM)	\$10,000.00 \$100.00	!	2% 2%	\$9,800.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-GPTU0055	55 TRAINING UNITS VALID 1 YR (GREENPLUM)	\$5,500.00	i	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-HCISUBFL1	Cust Sub-1 Person, 1 Year (HCI)	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-HCISUBOD1 CE-HCITU0001	Vid Sub Exp 1yr (HCI) VILTS 6 Titles=UC 1 Training Unit Valid 1yr (HCI)	\$5,000.00 \$100.00	!	2% 2%	\$4,900.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-IBIGDATABT	IntroDataScience-BizTran VILTS 1Title=UC	\$200.00	i	2%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ICLOUDBT	IntroCloudITaaS-BizTran VILTS 1 Title=UC	\$200.00	!	2%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ILCE-FEHC CE-ILIE-AVAE	EMCCE-Hybrid Cloud Sol Inst-Led PtrONLY EMCIE-Avamar Exp Inst-Led PartnerOnly	\$5,000.00 \$2,500.00	-	2% 2%	\$4,900.00 \$2,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ILIE-NW-E	EMCIE-NW Exp Inst-Led Partner ONLY	\$2,500.00	i	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILIE-VMAX3	EMCIE-VMAX3 Inst-Led Partner Only	\$2,500.00	!	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ILPE-ISIL CE-ILPE-VMAX3	EMCPE-ISIL INST-LED PARTNER ONLY EMCPE-VMAX3 Inst-Led Partner Only	\$2,500.00 \$2,500.00	-	2% 2%	\$2,450.00 \$2,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ILPTSIO	ScaleIO ILT Partner Only	\$2,500.00	i	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPTSIOR2	EMCPT-ScaleIO ILT Partner Only	\$3,000.00	ļ.	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ILPT-XIO CE-ILTA-BRSOL	EMCPT-XtremIO Inst Led PartnerONLY EMCTA-BR SOL. INST-LED PARTNER ONLY	\$1,500.00 \$4,000.00	-	2% 2%	\$1,470.00 \$3,920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ILTA-CLN	EMCTA-CLN SOL. INST-LED PARTNER ONLY	\$4,000.00	i	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-SBC	EMCTA-SYMM. SOL. INST-LED PARTNER ONLY	\$4,000.00	!	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ILTA-VNX CE-ILTBRSA	EMCTA-VNX SOL. INST-LED PARTNERS ONLY BACKUP-RECOVERY SYSTEMS & ARCH INST-LED	\$4,000.00 \$2,700.00	-	2% 2%	\$3,920.00 \$2,646.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ILTBTCLOUD	CLOUD ITAAS FOR BIZ TRANSF. ILT	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTBTDATA	DATA SCIENCE FOR BIZ TRANSF. ILT	\$1,000.00	!	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ILTCIS CE-ILTDSBDA	Cloud Infrastructure and Services v2 ILT Data Science and Big Data Analytics ILT	\$2,700.00 \$5,000.00	i i	2% 2%	\$2,646.00 \$4,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ILTITAAS	IT-AS-A-SERVICE PLANNING AND DESIGN ILT	\$5,000.00	1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ILTSONEEM CE-INFRATPKIT	SourceOne Email Management ILT INFRA ATP STUDENT DAY KIT FEE	\$3,000.00 \$100.00	!	2% 2%	\$2,940.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-INFRATPVDC	INFRA ATP 1 DAY VDC USAGE FEE	\$250.00	i	2%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRDIRREG	DIRECT REGISTRATION (INFRA)	\$100.00	!	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-INFRTC CE-INFRTRCOST	TRAINING CONSULTANT FOR 1 DAY (INFRA) INFRA TRAINING DELIVERY TRAVEL COST	\$1,650.00 \$0.00	-	2% 2%	\$1,617.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		R Isilon Administrators for NetApp Users	\$5,000.00	i	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISLSUBFL1	Cust Sub-1 Person, 1 Year (ISL)	\$12,500.00	!	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ISLSUBOD1 CE-ISTU0001	Vid Sub Exp 1yr (ISL) VILTS 6 Titles=UC 1 Training Unit Valid 1yr (Isilon)	\$5,000.00 \$100.00	-	2% 2%	\$4,900.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ISTU0055	55 Training Units Valid 1yr (Isilon)	\$5,500.00	i	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0110	110 Training Units Valid 1yr (Isilon)	\$11,000.00	!	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ISTU0300 CE-LGSUBCUS01	300 Training Units Valid 1yr (Isilon) CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$30,000.00 \$12,500.00	-	2% 2%	\$29,400.00 \$12,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-LGSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	i	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-LGSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	!	2% 2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUSEV CE-LGSUBPNR01	Video Sub Expire 1yr VILTS 6 Titles=UC Partner Subscription Expire 1yr from Inv	\$5,000.00 \$8,500.00	<u> </u>	2%	\$4,900.00 \$8,330.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-LGTU30	30 Training Units Valid 1 year (BR)	\$9,395.00	i	2%	\$9,207.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-MILESTU0001	1 Training Unit Valid 1 Year (MILES)	\$100.00	!	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-MILESTU0100 CE-NETWKR-LAB	100 Training Units Valid 1 Year (MILES) Networker 9 Implementation and Mgt Lab	\$10,000.00 \$2,500.00	i i	2% 2%	\$9,800.00 \$2,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-NETWKR-VALPAK	Networker 9 ILT ValuePak with Lab Access	\$7,300.00	İ	2%	\$7,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-NETWKR-VIDVPK	Networker 9 VILT ValuePak w/ Lab Access	\$5,300.00	!	2%	\$5,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ODLCFD10 CE-ODLCFD100	ODLC Foundation 12mo 10 Learners ODLC Foundation 12mo 100 Learners	\$50,000.00 \$300,000.00	! 	2% 2%	\$49,000.00 \$294,000.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ODLCFD22	ODLC Foundation 12mo 22 Learners	\$100,000.00	i	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFD50	ODLC Foundation 12mo 50 Learners	\$200,000.00	!	2%	\$196,000.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-ODLCFDNLG CE-ODLCFDNMD	ODLC Foundation 12mo 480 Registrations ODLC Foundation 12mo 220 Registrations	\$200,000.00 \$100,000.00	i I	2% 2%	\$196,000.00 \$98,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-ODLCFDNSM	ODLC Foundation 12mo 100 Registrations	\$50,000.00	i	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFDNXLG	ODLC Foundation 12mo 780 Registrations EMC Avamar Online Lab PARTNERS ONLY	\$300,000.00	!	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-OLIE-AV CE-OLIE-BR	NetWorker Online Lab PARTNERS ONLY	\$600.00 \$600.00		2% 2%	\$588.00 \$588.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-OLIE-DD	DATA DOMAIN IMP ONLINE LAB PARTNERS ONLY	\$600.00	1	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-ISIL	ISILON IMP. ONLINE LAB PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dec     Dec   De						N'	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Control   Cont	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
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C. CARRETTON   C. C					!								
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S. C. CONTENTION   CONTENT   CONTE					i								
S C CORRECTION   CORPORATION CONTINUES   12,000   12,00		CE-ONSITESND	SND ONSITE	\$42,000.00	i	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Security   Company   Com					!								
C.C. GORGLEID   C.C. GORGLEI					- 1								
C.C.   C.C.					i								
Confidence   Con				\$40,000.00	1	2%	\$39,200.00						
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CEMPATION   SPECIAL MANUFACTURE   SPECIAL STATES   SPEC					i								
S CEPHATHEA   EMPA PATTER NON YMER PRANIED WINNERSPER   \$1,000.00   1	5			\$35,000.00	1	2%		\$0.00					
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CEPTROPPICAL   MICHAEL CAN BEATMANN PRINTED PARTITION OF A 1 200   1 2					i								
CEPTRSPEAL   MICCA 2 Laws Self-Paced Printers Only   \$1,400.00   1	5	CE-PTRRPPD			1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CF-FTREPCAL   EMCCA   Lever Septimized Perfer Not 19   1,000.00   1   2%   \$888.00   50.00					!								
CFFRENCAL   EMCCA 2 Lead PEPCIN VILTO 2 Times—LIC   \$1,200.00   1 2%   \$1,750.00   1 2%   \$1,750.00   50.00					- 1								
CE-FIRESCAAL   EMCCA 3 town PFONLY VILES 3 Times-ILC   \$1,700.0   1 2%   \$1,660.0   \$0.0	-				i								
CE-RSAUDOT   TRAINNO UNIT VALID YR (RSA)   \$10.00   1   2%   \$98.00   \$0.00	5				i	2%							
CERTICAMENT   RTI Admin Instruction Leaf Training   \$2,000.00   1 2%   \$1,980.00   \$					1								
GEATEFULT   RTID Perclogue Instructural Led Training   \$2,00.00   1   2%   \$1,500.00   \$0.00					- !								
CE-SISSURPTI   Cust Such   Person, 1 Year (SDS)   S1,000   S1,000   S0,000   S0,00					i								
CE-SISTUMONI   Training Limit Valuel (Year (SDS)   \$100.00   1	5	CE-SDSSUBFL1	Cust Sub-1 Person, 1 Year (SDS)	\$12,500.00	1	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CE-SIOVAMPLMTGT   Scaled O-Victake Node Implement & \$5,000.00   1   2½   \$4,900.00   \$0.00					!								
CE-SIOVAMPH-MQ7TS   CE-SIAMPATCS-COR 2-Q-V NOSITE 12 STDNT MAX-SOW RED-SMARTS   318,000 0 1 2%   \$18,522 0 500   50.					- 1								
CE-SMARTIGS-G2					i								
CE-SMARTIGS-44	-		2-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS		1	2%	\$18,522.00						
CE-SMARTOS-05   S-DAY ONSITE 12 STIDMT MAX-SOW REQ-SMARTS   \$42,000.00   1	-				!								
CE-SMUBICUSION   CUSTOMER SUB EXPIREZ INFREON IN DATE   \$12,000.00   2%   \$12,250.00   \$0.00	-				i								
CE-SMSUBCUSEL   ELEARNING SUB EXPIRE 1YR FROM INV DATE   \$2,000.00   1   2%   \$1,800.00   \$0					i								
S					1								
S					!								
5 CE-SPIE-AVA EMCIE-Avamar Self-Paced PARTNERS ONLY \$1,200.0 1 2% \$1,176.0 \$0.00 \$0.					i								
5 CE-SPIE-CLN					i								
5 CE-SPIE-CILN EMCIE-CILN SOL. SELF-PACED PARTNERS ONLY 5 CE-SPIE-DATD EMCIE Databomain SEIF-Paced Partner Only 5 1,200.00 1 2% \$1,176.00 80.00					1								
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5 CE-SPIECI-LSIL EMCIE-ISIL Self-Paced Partner ONLY					i								
5 CE-SPIECU-BR NetWorker S-Paced W/Olab PARTNERS ONLY \$1,800.00   2% \$1,764.00 \$0.00					i								
5 CE-SPIECU-IDS DATA DOMAIN S-PACED WIOLAB PARTNERS ONLY \$1,800.00 I 2% \$1,764.00 \$0	-				I								
5 CE-SPIEOL-ISI ISILON IMP. S-PACED W/OLAB PARTNERS ONLY \$1,800.00 I 2% \$1,764.00 \$0					!								
5 CE-SPIEOL-RP   Recoverf'S-Peaced w/Olab PARTNERS ONLY   \$1,800.00   1   2%   \$1,764.00   \$0.00   \$					i								
5 CE-SPIEOL-VNX					i								
S	5				1								
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5 CE-SPIE-VMAX3   EMCIE-VMAX3 Self-Paced USB Ptr Only   \$1,200.00   1   2%   \$1,176.00   \$0.	5				- 1								
5 CE-SPIE-VNX EMCIE-VNX IMP. SELF-PACED PARTNERS ONLY \$1,200.00 I 2% \$1,176.00 \$0.00	5				i								
5         CE-SPIE-VPLEX         EMCIE-VPLEX Self-Paced Partner Only         \$1,200.00         I         2%         \$1,176.00         \$0.00	5	CE-SPIE-VNX	EMCIE-VNX IMP. SELF-PACED PARTNERS ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 CE-SPLIE-CAS EMCIE-CAS SELF-PACED PARTNERS ONLY \$1,200.00 I 2% \$1,176.00 \$0.	-				!								
5 CE-SPPE-ISIL EMCPE ISILON SELF-PACED PARTNER ONLY \$1,200.00   2% \$1,176.00 \$0.00 \$	-				!								
5 CE-SPPE-VMAX3 EMCPE-VMAX3 S-Paced USB Partner Only \$1,200.00 I 2% \$1,176.00 \$0.00	-				i								
5 CE-SPE-VNX EMCPE VNX SOL. SELF-PACED PARTNÉR ONLY \$1,200.00 I 2% \$1,176.00 \$0.00 \$					i								
5 CE-SPSIE-AVA EMCIE-Avamar PtrONLY VILTS 1 Title=UC \$1,000.00 I 2% \$980.00 \$0	-	CE-SPPE-VNX	EMCPE VNX SOL. SELF-PACED PARTNER ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 CE-SPSIE-AVAE EMCIE-Avamar Ex PtrONLY VILTS 1Title=UC \$1,000.00 I 2% \$980.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00					!								
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-SPSIE-CAS	EMCIE-CAS PtrONLY VILTS 1 Title=UC	\$1,000.00	l	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPSIE-DATD CE-SPSIE-ISIL	EMCIE DataDomain PtrONLY VILTS 1Title=UC EMCIE-ISIL PtrONLY VILTS 1 Title=UC	\$1,000.00 \$1,000.00	!	2% 2%	\$980.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPSIE-NW-E	EMCIE-NW Exp PtrONLY VILTS 1 Title=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-AV	Avamar w/Olab PtrONLY VILTS 1 Title=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-BR	Networker w/OlabPtrONLY VILTS 1 Title=UC	\$1,600.00	Į.	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPSIEOL-DD CE-SPSIEOLISI	Data Domain Stream w/Olab PartnerONLY=UC Isilon Imp w/OlabPtrONLY VILTS 1Title=UC	\$1,600.00 \$1,600.00	!	2% 2%	\$1,568.00 \$1,568.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPSIEOL-RP	RP w/Olab PartnerONLY VILTS 1 Title=UC	\$1,600.00	i	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOLRSE	RP/SE w/Olab PartnerONLY VILTS 1Title=UC	\$1,300.00	1	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOLSBC	Symm Sol w/Olab PtrONLY VILTS 1 Title=UC	\$2,200.00	1	2%	\$2,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPSIEOLVNX CE-SPSIE-RP	VNX Imp w/Olab PtrONLY VILTS 1 Title=UC EMCIE-RP PtrONLY VILTS 1 Title=UC	\$1,600.00 \$1,000.00	!	2% 2%	\$1,568.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPSIE-RPSE	EMCIE-RPSE PtrONLY VILTS 1 Title=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-SBC	EMCIE-Symm Sol PtrONLY VILTS 2 Titles=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-SYME	EMCIE-SymSol Exp PtrONLY VILTS 1Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPSIE-VIPR	VIPR Imp PtrONLY VILTS 1 Title=UC	\$1,000.00	!	2% 2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VMAX3 CE-SPSIE-VNX	EMCIE-VMAX3 Ptr Only VILTS 2TITLES=UC EMCIE-VNX Imp PtrONLY VILTS 1 Title=UC	\$1,000.00 \$1,000.00	<u> </u>	2%	\$980.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPSIE-VNXE	EMCIE-VNX ImpExp PrONLY VILTS 3Titles=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEVPLEX	EMCIE-VPLEX PtrONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-XIOSOL	EMCIE-XtremIO PtrOnly VILTS 1 Title=UC	\$1,000.00	!	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPSOLPT-XIO CE-SPSPE-ISIL	XtremIO w/Olab PtrONLY VILTS 1 Title=UC EMCPE Isilon PtrONLY VILTS 1 Title=UC	\$1,600.00 \$1,000.00	-	2% 2%	\$1,568.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPSPE-SYM	EMCPE-SYM Stream PartnerONLY=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPE-VMAX3	EMCPE-VMAX3 Ptr Only VILTS 1TITLE=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPE-VNX	EMCPE VNX Sol PtrONLY VILTS 1 Title=UC	\$1,000.00	!	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPSPT-SCALEIO CE-SPSPT-XIO	EMCPT-ScaleIO PtrONLY VILTS 1 Title=UC EMCPT-XtremIO PtrONLY VILTS 1 Title=UC	\$500.00 \$1,000.00	!	2% 2%	\$490.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPSTA-AVAILSOL	EMCTA-Avail Sol PtrOnly VILTS 1 Title=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-BR	EMCTA-BR Sol PtrONLY VILTS 2 Titles=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-ISIL	EMCTA-Isilon PtrONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPSTA-SBC CE-SPSTA-SYME	EMCTA Symm Sol PtrONLY VILTS 1 Title=UC	\$1,000.00	!	2% 2%	\$980.00 \$980.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPSTA-STME	EMCTA-Sym Exp SPaced Strm PartnerONLY=UC EMCTA-VMAX3 Ptr Only VILTS 2TITLES=UC	\$1,000.00 \$1,000.00	<u> </u>	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VNX	EMCTA VNX Sol PtrONLY VILTS 2 Titles=UC	\$1,000.00	i	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VNXE	EMCTA-VNX Exp PtrONLY VILT 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-XIOSOL CE-SPTA-ISIL	EMCTA-XtremIO PtrOnly VILTS 1 Title=UC	\$1,000.00	!	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SPTA-ISIL CE-SPTA-SYME	EMCTA ISILON SELF-PACED PARTNER ONLY EMCTA-Sym Sol Exp Spaced PartnerONLY	\$1,200.00 \$1,200.00	-	2% 2%	\$1,176.00 \$1,176.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SPTA-VNX	EMCTA-VNX SOL. SELF-PACED PARTNERS ONLY	\$1,200.00	i	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-VNXE	EMCTA-VNX Sol Exp Spaced PartnerONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-STRSUBFL1	Cust Sub-1 Person, 1 Year (STO)	\$12,500.00	!	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-STRSUBOD1 CE-STRTU0001	Vid Sub Exp 1yr (STO) VILTS 6 Titles=UC 1 Training Unit Valid 1yr (STO)	\$5,000.00 \$100.00	-	2% 2%	\$4,900.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500.00	i	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	I	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUSELN	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	!	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SUBCUSEV CE-SUBPNR01	Video Sub Expire 1yr VILTS 6 Titles=UC PARTNER SUB EXPIRE 1YR FROM INV DATE	\$5,000.00 \$9,000.00	!	2% 2%	\$4,900.00 \$8,820.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-SUBPNR02	PARTNER SUB EXPIRE 2YR FROM INV DATE	\$15,000.00	i	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBTRANSFM01	Trans.Sub Exp.1yr from invoice date	\$7,500.00	I	2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SVRSUBFL1	Cust Sub-1 Person, 1 Year (SRV)	\$12,500.00	!	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-SVRSUBOD1 CE-SVRTU0001	Vid Sub Exp 1yr (SRV) VILTS 6 Titles=UC 1 Training Unit Valid 1yr (SRV)	\$5,000.00 \$100.00	!	2% 2%	\$4,900.00 \$98.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CETRSUBCUSEV	MOJO PromoOnlyGFS ID ReqVILTS 6Titles=UC	\$2,500.00	i	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0001	1 TRAINING UNITS VALID 1YR (EMC)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0050	50 TRAINING UNITS VALID 1YR	\$5,000.00	!	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-TU0055 CE-TU0100	55 TRAINING UNITS VALID 1YR (EMC) 100 TRAINING UNITS VALID 1YR (EMC)	\$5,500.00 \$10,000.00	!	2% 2%	\$5,390.00 \$9,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-TU0110	110 TRAINING UNITS VALID 1YR (EMC)	\$11,000.00	i	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0250	250 TRAINING UNITS VALID 1YR	\$25,000.00	1	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0300	300 Training Units Valid 1yr (EMC)	\$30,000.00	1	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-UNITYDD CE-UNITYLRNCTR	Unity Deep Dive Unity Learning Ctr Video 1 Title=UC	\$4,000.00 \$600.00	!	2% 2%	\$3,920.00 \$588.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALCE-CAS	PARTNER ONLY CAS PE VALUEPAK	\$2,500.00	i	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-CLN	PARTNER ONLY CLARIION SOL. PE VALUEPAK	\$2,500.00	i	2%	\$2,450.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	CE-VALCE-NS	PARTNER ONLY NAS PE VALUEPAK	\$2,500.00	!	2%	\$2,450.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALCE-SYM CE-VALIE-CAS	PARTNER ONLY Symmetrix PE ValuePak EMCIE-CAS INSTRUCTOR-LED PARTNERS ONLY	\$4,000.00 \$2,500.00	!	2% 2%	\$3,920.00 \$2,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALIE-CAS CE-VALIE-CLN	EMCIE-CAS INSTRUCTOR-LED PARTNERS ONLY EMCIE-CLN SOL. INST-LED PARTNER ONLY	\$2,500.00	i	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-DATD	EMCIE Data Domain Inst-Led Partner Only	\$2,000.00	i	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-ISIL	EMCIE ISILON INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-RP	EMCIE-RP Instructor-Led Partner ONLY	\$2,000.00	!	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALIE-SBC CE-VALIE-SYME	EMCIE SYMM. SOL. INST-LED PARTNER ONLY EMCIE SYM SOL EXP INST-LED PARTNER ONLY	\$4,000.00 \$2,000.00		2% 2%	\$3,920.00 \$1,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALIE-VIPR	ViPR Imp Inst-Led PartnerOnly	\$1,500.00	i	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VNX	EMCIE-VNX SOL. INST-LED PARTNERS ONLY	\$2,500.00	1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VNXE	EMCIE-VNX SOL EXP INST-LED PARTNERS ONLY	\$4,000.00	ı	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-VALIEVPLEX	EMCIE-VPLEX Inst-Led PARTNER ONLY	\$2,500.00	!	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALIE-XIOSOL CE-VALPAKATMS	EMCIE-XtremIO Inst-Led PartnerOnly ATMOS VALUEPAK	\$2,000.00 \$2,000.00	-	2% 2%	\$1,960.00 \$1,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALPAKAX	CLARIION AX SERIES ELEARNING VALUEPAK	\$300.00	i	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKBC	BUS. CONT FOR SYMMETRIX VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKBR	NetWorker ValuePak	\$5,000.00	!	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALPAKCBC CE-VALPAKCC	CLARIION BUSINESS CONTINUITY VALUEPAK CONTROLCENTER VALUEPAK	\$5,500.00 \$5,500.00	-	2% 2%	\$5,390.00 \$5,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALPAKDD	Data Domain ValuePak	\$4,400.00	i	2%	\$4,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDLM	DISK LIBRARY FOR MAINFRAME VALUEPAK	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDPA	DATA PROTECTION ADVISOR (DPA) VALUEPAK	\$3,000.00	!	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALPAKDPROA CE-VALPAKDSAA	Data Protection Advisor 6.x ValuePak Advanced Analytics DSBD ValuePak	\$5,000.00 \$5,000.00	-	2% 2%	\$4,900.00 \$4,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALPAKDSS	INFO. STORAGE SECURITY EMCDCA VALUEPAK	\$5,500.00	i	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDX	DISKXTENDER VALUEPAK	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKEDL	EMC Disk Library 4000 ValuePak	\$2,000.00	!	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Est Serv Mgmt for ITaaS ValuePak GREENPLUM VALUEPAK	\$4,000.00 \$5,000.00	-	2% 2%	\$3,920.00 \$4,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALPAKNS	CELERRA VALUEPAK	\$5,500.00	i	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSAN	SAN VALUEPAK	\$5,500.00	i	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSAS	Service Assurance Suite ValuePak	\$4,000.00	1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALPAKSCA CE-VALPAKSMGT	Storage Config Adv VVPK VILTS 1 Title=UC SYMMETRIX MANAGEMENT VALUEPAK	\$1,800.00 \$5,500.00	!	2% 2%	\$1,764.00 \$5,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALPAKSO	SourceOne ValuePak	\$5,000.00	i	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		ViPR SRM 3.x Imp. And Maint. ValuePak	\$5,000.00	i	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		ViPR SRM Storage Administration ValuePak	\$3,000.00	1	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSTF	Information Storage and Management	\$2,700.00	!	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALPAKSYMP CE-VALPAKUIM	Symmetrix Performance ValuePak UNIFIED INFRA. MGR MGMT AND REPORTING	\$4,000.00 \$2,000.00		2% 2%	\$3,920.00 \$1,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALPAKVBL	VBLOCK VALUEPAK	\$5,000.00	i	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVI	VIRTUALIZED INFRA.EMCCA VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		ViPR Imp and Mgmt ValuePak	\$5,000.00	1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RVIPR SRM Advanced Reporting ValuePak VMAX3 Mgmt & Biz Cont ValuePak	\$5,000.00 \$5,000.00	!	2% 2%	\$4,900.00 \$4,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		VNX SOL. (FAST; LOCAL PROTECT) VALUEPAK	\$5,500.00	i	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VPLEX VALUEPAK	\$3,000.00	i	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Watch4net ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALPAKXTIO	XtremIO 3.x ValuePak XtremIO Solutions ValuePak	\$3,000.00 \$2,000.00	!	2%	\$2,940.00 \$1,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALPE-VNX	EMCPE VNX SOL INST-LED PARTNER ONLY	\$2,500.00	i	2% 2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VNX CA Solutions ValuePak	\$6,600.00	i	2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VNX File or Block Solutions ValuePak	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALPTDD CE-VALTABRSOL	DATADOMAIN INST-LED PARTNERS ONLY EMCTA-BR SOL. SLF-PACED PARTNER ONLY	\$2,000.00 \$1,200.00	!	2% 2%	\$1,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	CE-VALTA-CAS	EMCTA-CAS SELF-PACED PARTNER ONLY	\$1,200.00	i	2%	\$1,176.00 \$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	CE-VALTA-CLN	EMCTA-CLN SOL. SLF-PACED PARTNER ONLY	\$1,200.00	i	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-SBC	EMCTA SYMM. SOL. SLF-PACED PARTNER ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VALTA SYME	EMCTA-SI2 ENT. SLF-PACED PARTNER ONLY	\$1,200.00	!	2% 2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	CE-VALTA-SYME CE-VALTA-VNX	EMCTA-Symm Sol Exp Inst-Led PartnerOnly EMCTA-VNX SOL. INSTLED PARTNERS ONLY	\$2,000.00 \$4,000.00	<u> </u>	2%	\$1,960.00 \$3,920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VALTA-VNXE	EMCTA-VNX Sol. Exp Inst-Led PartnerOnly	\$2,500.00	i	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKDDD	Data Domain VVPK VILTS 1 Title=UC	\$2,400.00	1	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VIDPKVMAXE	Symm VMAXe Mgmt VVPK VILTS 1 Title=UC	\$3,000.00	!	2%	\$2,940.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5		VNX CA Sol VVPK VILTS 1 Title=UC VNX F Sol VVPK VILTS 1 Title=UC	\$3,600.00 \$1,800.00	<u> </u>	2% 2%	\$3,528.00 \$1,764.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		VNX FileOrBlock Sol VVPK VILTS 1Title=UC	\$1,800.00	i	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKAV	Avamar Mgmt VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VIDVPKBC CE-VIDVPKBR	Symmetrix BC VVPK VILTS 1 Title=UC	\$3,000.00	!	2% 2%	\$2,940.00 \$2,940.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VIDVPKBR CE-VIDVPKCAS	Networker VVPK VILTS 1 Title=UC CAS (Centera) VVPK VILTS 1 Title=UC	\$3,000.00 \$1,800.00	;	2%	\$2,940.00 \$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	CE-VIDVPKCBC	CLARIION BC VVPK VILTS 1 Title=UC	\$3,000.00	i	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCC	ControlCenter VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCLS	CLARIION BC VVPK VILTS 1 Title=UC	\$3,000.00	!	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VIDVPKCUF CE-VIDVPKDPROA	Celerra VVPK VILTS 1 Title=UC Data Prot Adv 6.x VVPK VILTS 1 Title=UC	\$3,000.00 \$3,000.00		2% 2%	\$2,940.00 \$2,940.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VIDVPKDSAA	Adv Analytics DSBD VVPK VILTS 1 TIILE=UC	\$3,000.00	i	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKDX	DISKXTENDER VIDEO VALUEPAK	\$1,800.00	i	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		EstServMgmtForITaas VVPK VILTS 1TITLE=UC	\$2,400.00	!	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VIDVPKFEHC CE-VIDVPKGP	FedEnt HybCloud Ops VVPK VILTS 1TITLE=UC Greenplum VVPK VILTS 1 Title=UC	\$3,000.00 \$3,000.00	!	2% 2%	\$2,940.00 \$2,940.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VIDVPKGP CE-VIDVPKISAM	Isilon Solution VVPK VILTS 1 Title=UC	\$3,000.00	i	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKMF	Mainframe Vid VVPK VITLS 1 Title=UC	\$1,800.00	i	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKMSG	Messaging VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKRM	Replication Mngr VVPK VILTS 1 Title=UC	\$3,000.00	!	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CE-VIDVPKRP CE-VIDVPKSAN	RecoverPoint VVPK VILTS 1 Title=UC SAN VVPK VILTS 1 Title=UC	\$1,800.00 \$3,000.00		2% 2%	\$1,764.00 \$2,940.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CE-VIDVPKSAN CE-VIDVPKSAS	Serv Assur Suite VVPK VILTS 1 Title=UC	\$2,400.00	i	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSMGT	Symmetrix Mgmt VVPK VILTS 1 Title=UC	\$3,000.00	1	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSMT	Smarts-IT Mgmt&Serv VVPK VILTS 1Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Description						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
Confidence	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
CONTROLLED   1000   1													
Contractions													
Confidence   March Age   Mar	-												
CONTINUES   CONT				\$3,000.00	1	2%	\$2,940.00		\$0.00				
Controlled   1.00					!								
Controlled March   M													
CONTROLLED   1,000													
Column   C	5			\$1,800.00	1			\$0.00	\$0.00	\$0.00	\$0.00		
CAN TERMAN,   CAN TERMAN,													
Controlled   Con					-								
Columbia   Columbia					i								
Column   C	-			\$2,400.00	1	2%	\$2,352.00						\$0.00
Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Controlled   Security   Secu					!								
STANLEY   Continue					-								
Control   Cont					i								
S CE-VITS-COM	5	CE-VILTSL150	License-Agree Form ReqVILTS 150Titles=UD	\$150,000.00	1	2%	\$147,000.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
\$ CCM_TEA_GLA_ ALI VLTSQL Incomes_approx from RespuiD \$ CCM_TEA_GLA_ ALI VLTSQL Incomes_approx from RespuiD \$ CCM_TEA_GLA_													
S. CE-MIT-SIAM   SEPTIMENT													
S. CE-MI-TSMID   Commonwealth   Co													
S. CEMANDEN, MARKER PART SALVERY   \$6,000   \$0.00													
C C-MANGEMENT   VARIAN E PROPERT E PORT   FOR													
C-MARGEMORPO	-												
S. CE-MANERSON   WANABE SERVICE MANGER AVE DESK AGAINN   10.00   1 2%   980.00   50.00   10.	-												
CE-MARCHANT   MANAGE SYM MARCH CONTEMN TERM LET CORPE (MR. 1800.00   1 2% \$980.00 \$0.00													
C.CMAYENTERP   MARKER VEW, TREATE, CENTER LANGER   \$1,000.00   1   2%   \$784.00   \$0.00	5	CE-VMSERMGRWT	VMWARE SVC MGR: WORKFLOW TEMPLATE DESIGN	\$1,000.00		2%	\$980.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
S. CE-MANURUM   VARIAMEN   VARI					1								
S. C. C. MANNENGERICH   MANNE SEPTICE MANAGE FOR PERFORMANCE   \$3,000,000   1													
C-V-MAPRE SERVICE MARKER   S5,000.00   1 2%   \$4,000.00   50													
S. CE-WANSPHOFF   VANAMER VSPHERER LYTOMATION FAST TRACK   \$1,700.00   1 2%   \$1,660.00   \$0													
CE-VMNSPHOUP   VAMARE VSPIREE EXERCISEN WORKSHOP   \$2,200.0   1   2%   \$3,265.0   \$0.00   \$0													
CE-MIN/SHIMOX   MIN/ARE VISHERE DESIGN VORKSHOP   \$2,200.00   1													
CE-MMYSPHMGS   MANAGE SCALABILITY	-												
CE-VMVSPHAPP   VMWARE VSPHREER: SELLS FOR DEFERTORS   \$1,500.0   1	-				i								
CE-VMVSPHSEP  VMWARE VEMPLER SIKUL S FOR OPERATORS		CE-VMVSPHMGS	VMWARE VSPHERE: MANAGE SCALABILITY	\$745.00			\$730.10						
CE-VMVVCMBUND   VMVARE VCLOUPS (AND EVENTER CONFIG MAGNE UNDUE)   S.500.00   1					!								
CE-VMWANCH   VMWARE CICUD-ARCHITECTING VMWARE COURS   S2,500.0   S.0.0   S.0					- 1								
CE-MWSRM					i								
CE-VMW/XR	5												\$0.00
6 CE-VOYENOS-01 10AY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE \$16,800.00 1 2% \$15,848.00 \$0.00													
CE-VOYENOS-02   ZDAY ONSITE 12 STDNT MAX-SOW REC-VOYENCE   \$25,200.0   1   2%   \$18,622.00   \$0.00													
CE-VOYENOS-93   ADAY ONSITE 12 STIDIN TMAX-SOW REC-VOYENCE   \$25,200.00   1 2%   \$24,606.00   \$0.00													
S		CE-VOYENOS-03	3DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$25,200.00	I	2%	\$24,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S	-												
S					- !								
S					i								
5   CE-VISUBTRANSPMO1   VTrans Sub Exp Tyr from invoice date   \$3,800.00   1   2%   \$3,830.00   \$0.0	5				1								
5         CE-VXRAIL-VILT         VxRail ASM VILT         S588.00         \$ 0.00													
5         CEXIOTU0010         1 Training Unit Valid 1 Year (XIO)         \$100.00         I         2%         \$98.00         \$0.00													
S													
\$ 200-0245 ENTERPRISE-SMARTPOOLS (Tier 1) \$ 0.00 IS 25% \$ 0.00 \$623.70 \$554.40 \$ 0.00 \$ 0.00 \$ 0.00 \$ 823.70 \$ 520-0245 CF Enterprise-Smartpools Tier 1 Gen5 =ID \$ 3,465.00 IS 25% \$ 2,598.75 \$ 623.70 \$ 554.40 \$ 0.00 \$ 0.00 \$ 0.00 \$ 0.00 \$ 823.70 \$ 520-0247 ENTERPRISE-SNAPSHOTIQ (Tier 1) \$ 0.00 IS 25% \$ 0.00 \$ 371.70 \$ 330.40 \$ 0.0													
5 200-0245-CF Enterprise-Smartpools Tier 1 Gen5 =ID	5												
\$ 200-0247 ENTERPRISE-SIAPSHOTIQ (Tier 1) \$ 0.00 IS 25% \$ 0.00 \$371.70 \$330.40 \$0.00 \$0.00 \$0.00 \$371.70 \$371.70 \$30.40 \$0.00 \$0.00 \$0.00 \$0.00 \$371.70 \$30.40 \$0.00 \$0.	-												
5 200-0248 ENTERPRISE-SMARTCONN ADV (Tier 1) \$2,065.00 IS 25% \$1,548.75 \$371.70 \$330.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$371.70 \$200.0248 ENTERPRISE-SMARTCONN ADV (Tier 1) \$0.00 IS 25% \$0.00 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$0.00 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$0.00 \$623.70 \$554.40 \$0.00 \$	-												
5 200-0249-CF Enterprise-Smartconn Adv Tier 1 Gen5 =ID \$3,465.00 IS 25% \$2,598.75 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$0.00 \$623.70 \$50.00 \$	5							1		1	11.11		
5 200-0248-CF Enterprise-Smartconn Adv Tier 1 Gen5=ID \$3,465.00 IS 25% \$2,598.75 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$0.00 \$623.70 \$50.00 \$0	5	200-0248	ENTERPRISE-SMARTCONN ADV (Tier 1)	\$0.00	IS	25%	\$0.00	\$623.70	\$554.40		\$0.00	\$0.00	\$623.70
5 200-0249-CF Enterprise-SymClQ Tier 1 Gen5 =1D \$3,465.00 IS 25% \$2,598.75 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$0.00 \$823.70 \$500-0250 ENTERPRISE-SYNCIQ/MIGIQ (LOW DENSITY) \$0.00 IS 25% \$0.00 \$623.70 \$554.40 \$0.00 \$0.00 \$0.00 \$0.00 \$823.70 \$500-0251 ENTERPRISE-SMARTQUOTAS (Tier 1) \$0.00 IS 25% \$0.00 \$245.70 \$218.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$245.70 \$218.40 \$0.00				\$3,465.00	IS								
5 200-0250 ENTERPRISE-SYNCIQ/MIGIQ (LOW DENSITY) \$ 0.00 IS 25% \$ 0.00 \$623.70 \$554.40 \$ 0.00													
5 200-0251 ENTERPRISE-SMARTQUOTAS (Tier 1) \$0.00 IS 25% \$0.00 \$245.70 \$218.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$245.70 \$218.40 \$0.00 \$0													
5 200-0251-CF Enterprise-Smartquotas Tier 1 Gen5 =ID \$1,365.00 IS 25% \$1,023.75 \$245.70 \$218.40 \$0.00 \$0.00 \$0.00 \$0.00 \$245.70 \$200-0252 ENTERPRISE-SMARTPOOLS (Tier 2) \$0.00 IS 25% \$0.00 \$837.90 \$744.80 \$0.00 \$0.00 \$0.00 \$0.00 \$837.90 \$744.80 \$0.00 \$0.00 \$0.00 \$0.00 \$837.90 \$10.00													
5 200-0252-CF Enterprise-Smartpools Tier 2 Gen5 =ID \$4,655.00 IS 25% \$3,491.25 \$837.90 \$744.80 \$0.00 \$0.00 \$0.00 \$0.00 \$837.90 \$0.00		200-0251-CF	Enterprise-Smartquotas Tier 1 Gen5 =ID	\$1,365.00	IS	25%	\$1,023.75	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5 200-0254 ENTERPRISE-SNAPSHOTIQ (Tier 2) \$0.00 IS 25% \$0.00 \$497.70 \$442.40 \$0.00 \$0.00 \$0.00 \$497.70 \$207.00 \$0.00 \$0.00 \$497.70 \$497.70 \$1.00 \$0.00													
5 200-0254-CF Enterprise-SnapshotIQ Tier 2 Gen5 =ID \$2,765.00 IS 25% \$2,073.75 \$497.70 \$442.40 \$0.00 \$0.00 \$0.00 \$497.70	-												
	-												
	5					25%		\$837.90		\$0.00	\$0.00		

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	200-0255-CF	Enterprise-Smartconn Adv Tier 2 Gen5=ID	\$4,655.00	IS	25%	\$3,491.25	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5 5	200-0256 200-0256-CF	ENTERPRISE-SYNCIQ (Tier 2) Enterprise-SyncIQ Tier 2 Gen5 =ID	\$0.00 \$4,655.00	IS IS	25% 25%	\$0.00 \$3,491.25	\$837.90 \$837.90	\$744.80 \$744.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$837.90 \$837.90
5	200-0257	ENTERPRISE-SYNCIQ/MIGIQ (MEDIUM DENSITY)	\$0.00	IS	25%	\$0.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0258	ENTERPRISE-SMARTQUOTAS (Tier 2)	\$0.00	IS	25%	\$0.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5 5	200-0258-CF	Enterprise-Smartquotas Tier 2 Gen5 =ID	\$1,855.00	IS IS	25%	\$1,391.25	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5 5	200-0259 200-0259-CF	ENTERPRISE-SMARTPOOLS (Tier 3) Enterprise-Smartpools Tier 3 Gen5 =ID	\$0.00 \$6,615.00	IS	25% 25%	\$0.00 \$4,961.25	\$1,190.70 \$1,190.70	\$1,058.40 \$1,058.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,190.70 \$1,190.70
5	200-0261	ENTERPRISE-SNAPSHOTIQ (Tier 3)	\$0.00	is	25%	\$0.00	\$699.30	\$621.60	\$0.00	\$0.00	\$0.00	\$699.30
5	200-0261-CF	Enterprise-SnapshotIQ Tier 3 Gen5 =ID	\$3,885.00	IS	25%	\$2,913.75	\$699.30	\$621.60	\$0.00	\$0.00	\$0.00	\$699.30
5	200-0262	ENTERPRISE-SMARTCONN ADV (Tier 3)	\$0.00	IS IS	25%	\$0.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5 5	200-0262-CF 200-0263	Enterprise-Smartconn Adv Tier 3 Gen5=ID ENTERPRISE-SYNCIQ (Tier 3)	\$6,615.00 \$0.00	IS	25% 25%	\$4,961.25 \$0.00	\$1,190.70 \$1,190.70	\$1,058.40 \$1,058.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,190.70 \$1,190.70
5	200-0263-CF	Enterprise-SyncIQ Tier 3 Gen5 =ID	\$6,615.00	is	25%	\$4,961.25	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0264	ENTERPRISE-SYNCIQ/MIGIQ (HIGH DENSITY)	\$0.00	IS	25%	\$0.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0265	ENTERPRISE-SMARTQUOTAS (Tier 3)	\$0.00	IS	25%	\$0.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10
5 5	200-0265-CF 200-0286	Enterprise-Smartquotas Tier 3 Gen5 =ID PLATFORM API	\$2,695.00 \$0.00	IS IS	25% 25%	\$2,021.25 \$0.00	\$485.10 \$0.00	\$431.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$485.10 \$0.00
5	200-0289	ENTERPRISE-VCENTER (Tier 1)	\$0.00	IS	25%	\$0.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0289-CF	Enterprise-Vcenter Tier 1 Gen5 =ID	\$1,365.00	IS	25%	\$1,023.75	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0290	ENTERPRISE-VCENTER (Tier 2)	\$0.00	IS	25%	\$0.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5 5	200-0290-CF 200-0291	Enterprise-Vcenter Tier 2 Gen5 =ID ENTERPRISE-VCENTER (Tier 3)	\$1,855.00 \$0.00	IS IS	25% 25%	\$1,391.25 \$0.00	\$333.90 \$485.10	\$296.80 \$431.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$333.90 \$485.10
5	200-0291-CF	Enterprise-Vcenter Tier 3 Gen5 =ID	\$2,695.00	is	25%	\$2,021.25	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0332-CF	HDFS For OneFS Gen5 =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0349	ENTERPRISE-SMARTQUOTAS (Tier 4)	\$0.00	IS	25%	\$0.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5 5	200-0349-CF 200-0350	Enterprise-Smartquotas Tier 4 Gen5 =ID ENTERPRISE-VCENTER (Tier 4)	\$3,480.00 \$0.00	IS IS	25% 25%	\$2,610.00 \$0.00	\$626.40 \$626.40	\$556.80 \$556.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$626.40 \$626.40
5	200-0350-CF	Enterprise-Vcenter Tier 4 Gen5 =ID	\$3,480.00	IS	25%	\$2,610.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0351	ENTERPRISE-SMARTLOCK (Tier 4)	\$0.00	IS	25%	\$0.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0351-CF	Enterprise-Smartlock Tier 4 Gen5 =ID	\$3,480.00	IS	25%	\$2,610.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5 5	200-0352 200-0352-CF	ENTERPRISE-SNAPSHOTIQ (Tier 4) Enterprise-SnapshotlQ Tier 4 Gen5 =ID	\$0.00 \$5,016.00	IS IS	25% 25%	\$0.00 \$3,762.00	\$902.88 \$902.88	\$802.56 \$802.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$902.88 \$902.88
5	200-0352-01	ENTERPRISE-SMARTCONN ADV (Tier 4)	\$0.00	IS	25%	\$0.00	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0353-CF	Enterprise-Smartconn Adv Tier 4 Gen5=ID	\$8,541.00	IS	25%	\$6,405.75	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0354	ENTERPRISE-SMARTPOOLS (Tier 4)	\$0.00	IS	25%	\$0.00	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5 5	200-0354-CF 200-0355	Enterprise-Smartpools Tier 4 Gen5 =ID ENTERPRISE-SYNCIQ (Tier 4)	\$8,541.00 \$0.00	IS IS	25% 25%	\$6,405.75 \$0.00	\$1,537.38 \$1,537.38	\$1,366.56 \$1,366.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,537.38 \$1,537.38
5	200-0355-CF	Enterprise-SyncIQ Tier 4 Gen5 =ID	\$8,541.00	IS	25%	\$6,405.75	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0357	ENTERPRISE-SMARTDEDUPE (Tier 1)	\$0.00	IS	25%	\$0.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0357-CF	Enterprise-Smartdedupe Tier 1 Gen5 =ID	\$3,465.00	IS	25%	\$2,598.75	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5 5	200-0358 200-0358-CF	ENTERPRISE-SMARTDEDUPE (Tier 2) Enterprise-Smartdedupe Tier 2 Gen5 =ID	\$0.00 \$4,655.00	IS IS	25% 25%	\$0.00 \$3,491.25	\$837.90 \$837.90	\$744.80 \$744.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$837.90 \$837.90
5	200-0359	ENTERPRISE-SMARTDEDUPE (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,562.04	\$1,388.48	\$0.00	\$0.00	\$0.00	\$1,562.04
5	200-0359-CF	Enterprise-Smartdedupe Tier 3 Gen5 =ID	\$8,678.00	IS	25%	\$6,508.50	\$1,562.04	\$1,388.48	\$0.00	\$0.00	\$0.00	\$1,562.04
5	200-0360	ENTERPRISE-SMARTDEDUPE (Tier 4)	\$0.00	IS	25%	\$0.00	\$2,217.06	\$1,970.72	\$0.00	\$0.00	\$0.00	\$2,217.06
5 5	200-0360-CF 200-0365	Enterprise-Smartdedupe Tier 4 Gen5 =ID SWIFT FOR ONEFS	\$12,317.00 \$0.00	IS IS	25% 25%	\$9,237.75 \$0.00	\$2,217.06 \$0.00	\$1,970.72 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,217.06 \$0.00
5	200-0365-CF	Swift For OneFS? Gen5 =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0368	ENTERPRISE-SMARTCONN ADV (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0368-CF	Enterprise-Smartconn Adv Tier 5 Gen5=ID	\$12,456.00	IS	25%	\$9,342.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5 5	200-0369 200-0369-CF	ENTERPRISE-SMARTCONN ADV (Tier 7) Enterprise-Smartconn Adv Tier 7 Gen5=ID	\$0.00 \$20,600.00	IS IS	25% 25%	\$0.00 \$15,450.00	\$3,708.00 \$3,708.00	\$3,296.00 \$3,296.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,708.00 \$3,708.00
5	200-0370	ENTERPRISE-SMARTLOCK (Tier 5)	\$0.00	IS	25%	\$0.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0370-CF	Enterprise-Smartlock Tier 5 Gen5 =ID	\$5,075.00	IS	25%	\$3,806.25	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0371	ENTERPRISE-SMARTLOCK (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5 5	200-0371-CF 200-0372	Enterprise-Smartlock Tier 7 Gen5 =ID ENTERPRISE-SMARTPOOLS (Tier 5)	\$8,394.00 \$0.00	IS IS	25% 25%	\$6,295.50 \$0.00	\$1,510.92 \$2,242.08	\$1,343.04 \$1,992.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,510.92 \$2,242.08
5	200-0372 200-0372-CF	Enterprise-Smartpools (Tier 5) Enterprise-Smartpools Tier 5 Gen5 =ID	\$12,456.00	IS	25%	\$9,342.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0373	ENTERPRISE-SMARTPOOLS (Tier 7)	\$0.00	IS	25%	\$0.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0373-CF	Enterprise-Smartpools Tier 7 Gen5 =ID	\$20,600.00	IS	25%	\$15,450.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5 5	200-0374 200-0374 CE	ENTERPRISE-SMARTQUOTAS (Tier 5) Enterprise Smartquotas Tier 5 Gep 5 -ID	\$0.00 \$5,075.00	IS IS	25% 25%	\$0.00	\$913.50 \$913.50	\$812.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$913.50 \$013.50
5	200-0374-CF 200-0375	Enterprise-Smartquotas Tier 5 Gen5 =ID ENTERPRISE-SMARTQUOTAS (Tier 7)	\$5,075.00	IS IS	25% 25%	\$3,806.25 \$0.00	\$913.50 \$1,510.92	\$812.00 \$1,343.04	\$0.00 \$0.00	\$0.00	\$0.00	\$913.50 \$1,510.92
5	200-0375-CF	Enterprise-Smartquotas Tier 7 Gen5 =ID	\$8,394.00	IS	25%	\$6,295.50	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0376	ENTERPRISE-SNAPSHOTIQ (Tier 5)	\$0.00	IS	25%	\$0.00	\$1,316.70	\$1,170.40	\$0.00	\$0.00	\$0.00	\$1,316.70
5	200-0376-CF	Enterprise-SnapshotIQ Tier 5 Gen5 =ID	\$7,315.00	IS	25%	\$5,486.25	\$1,316.70	\$1,170.40	\$0.00	\$0.00	\$0.00	\$1,316.70
5 5	200-0377 200-0377-CF	ENTERPRISE-SNAPSHOTIQ (Tier 7) Enterprise-SnapshotIQ Tier 7 Gen5 =ID	\$0.00 \$12,098.00	IS IS	25% 25%	\$0.00 \$9,073.50	\$2,177.64 \$2,177.64	\$1,935.68 \$1,935.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,177.64 \$2,177.64
5	200-0377-01	ENTERPRISE-SYNCIQ (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0378-CF	Enterprise-SynclQ Tier 5 Gen5 =ID	\$12,456.00	IS	25%	\$9,342.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0379	ENTERPRISE-SYNCIQ (Tier 7)	\$0.00	IS	25%	\$0.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5 5	200-0379-CF 200-0380	Enterprise-SyncIQ Tier 7 Gen5 =ID ENTERPRISE-SMARTDEDUPE (Tier 5)	\$20,600.00 \$0.00	IS IS	25% 25%	\$15,450.00 \$0.00	\$3,708.00 \$3,233.16	\$3,296.00 \$2,873.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,708.00 \$3,233.16
5	200-0380-CF	Enterprise-Smartdedupe Tier 5 Gen5 =ID	\$17,962.00	IS	25%	\$0.00 \$13,471.50	\$3,233.16	\$2,873.92	\$0.00	\$0.00	\$0.00	\$3,233.16
5	200-0381	ENTERPRISE-SMARTDEDUPE (Tier 7)	\$0.00	IS	25%	\$0.00	\$5,347.44	\$4,753.28	\$0.00	\$0.00	\$0.00	\$5,347.44
5	200-0381-CF	Enterprise-Smartdedupe Tier 7 Gen5 =ID	\$29,708.00	IS	25%	\$22,281.00	\$5,347.44	\$4,753.28	\$0.00	\$0.00	\$0.00	\$5,347.44
5 5	200-0384 200-0384-CF	ENTERPRISE-VCENTER (Tier 5) Enterprise-Vcenter Tier 5 Gen5 =ID	\$0.00 \$5,075.00	IS IS	25% 25%	\$0.00 \$3,806.25	\$913.50 \$913.50	\$812.00 \$812.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$913.50 \$913.50
Э	200-0304-CF	Enterprise-voeriter free 5 Gents -ID	φο,υ/ ο.00	10	∠570	<b>\$3,00</b> 6.25	9913.5U	\$01∠.UU	φυ.υ0	φυ.υ0	φυ.υφ	φ913.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	200-0385	ENTERPRISE-VCENTER (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5 5	200-0385-CF 200-0386	Enterprise-Vcenter Tier 7 Gen5 =ID STIG HARDENING FOR ONEFS	\$8,394.00 \$0.00	IS IS	25% 25%	\$6,295.50 \$0.00	\$1,510.92 \$0.00	\$1,343.04 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,510.92 \$0.00
5	200-0386-CF	Stig Hardening For OneFS? Gen5 =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0387	CLOUDPOOLS FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	200-0388 200-0388-CF	ENTERPRISE-SMARTCONN ADV (Tier 6) Enterprise-Smartconn Adv Tier 6 Gen5=ID	\$0.00 \$16,294.00	IS IS	25% 25%	\$0.00 \$12,220.50	\$2,932.92 \$2,932.92	\$2,607.04 \$2,607.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,932.92 \$2,932.92
5	200-0389	ENTERPRISE-SMARTLOCK (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0389-CF	Enterprise-Smartlock Tier 6 Gen5 =ID	\$6,639.00	IS	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0390	ENTERPRISE-SMARTPOOLS (Tier 6)	\$0.00	IS	25%	\$0.00	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5 5	200-0390-CF 200-0391	Enterprise-Smartpools Tier 6 Gen5 =ID ENTERPRISE-SMARTQUOTAS (Tier 6)	\$16,294.00 \$0.00	IS IS	25% 25%	\$12,220.50 \$0.00	\$2,932.92 \$1,195.02	\$2,607.04 \$1,062.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,932.92 \$1,195.02
5	200-0391-CF	Enterprise-Smartquotas Tier 6 Gen5 =ID	\$6,639.00	is	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0392	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,722.42	\$1,531.04	\$0.00	\$0.00	\$0.00	\$1,722.42
5 5	200-0392-CF 200-0393	Enterprise-SnapshotlQ Tier 6 Gen5 =ID ENTERPRISE-SYNCIQ (Tier 6)	\$9,569.00 \$0.00	IS IS	25% 25%	\$7,176.75 \$0.00	\$1,722.42 \$2,932.92	\$1,531.04 \$2,607.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,722.42 \$2,932.92
5	200-0393-CF	Enterprise-SyncIQ Tier 6 Gen5 =ID	\$16,294.00	is	25%	\$12,220.50	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0394	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$0.00	IS	25%	\$0.00	\$4,229.64	\$3,759.68	\$0.00	\$0.00	\$0.00	\$4,229.64
5 5	200-0394-CF 200-0395	Enterprise-Smartdedupe Tier 6 Gen5 =ID ENTERPRISE-VCENTER (Tier 6)	\$23,498.00 \$0.00	IS IS	25% 25%	\$17,623.50 \$0.00	\$4,229.64 \$1,195.02	\$3,759.68 \$1,062.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,229.64 \$1,195.02
5	200-0395 200-0395-CF	Enterprise-Vcenter Tier 6 Gen5 =ID	\$6,639.00	IS	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0396	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$0.00	IS	25%	\$0.00	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0396-CF	Enterprise-Smartconn Adv Tier 8 Gen5=ID	\$26,949.00	IS	25%	\$20,211.75	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5 5	200-0397 200-0397-CF	ENTERPRISE-SMARTLOCK (Tier 8) Enterprise-Smartlock Tier 8 Gen5 =ID	\$0.00 \$10,980.00	IS IS	25% 25%	\$0.00 \$8,235.00	\$1,976.40 \$1,976.40	\$1,756.80 \$1,756.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,976.40 \$1,976.40
5	200-0398	ENTERPRISE-SMARTPOOLS (Tier 8)	\$0.00	is	25%	\$0.00	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0398-CF	Enterprise-Smartpools Tier 8 Gen5 =ID	\$26,949.00	IS	25%	\$20,211.75	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5 5	200-0399	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$0.00 \$10,980.00	IS IS	25% 25%	\$0.00 \$8,235.00	\$1,976.40 \$1,976.40	\$1,756.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,976.40 \$1,976.40
5	200-0399-CF 200-0400	Enterprise-Smartquotas Tier 8 Gen5 =ID ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$10,980.00	IS	25%	\$0,235.00	\$2,848.86	\$1,756.80 \$2,532.32	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0400-CF	Enterprise-SnapshotIQ Tier 8 Gen5 =ID	\$15,827.00	IS	25%	\$11,870.25	\$2,848.86	\$2,532.32	\$0.00	\$0.00	\$0.00	\$2,848.86
5	200-0401	ENTERPRISE-SYNCIQ (Tier 8)	\$0.00	IS	25%	\$0.00	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5 5	200-0401-CF 200-0402	Enterprise-SyncIQ Tier 8 Gen5 =ID ENTERPRISE-SMARTDEDUPE (Tier 8)	\$26,949.00 \$0.00	IS IS	25% 25%	\$20,211.75 \$0.00	\$4,850.82 \$6,995.34	\$4,311.84 \$6,218.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,850.82 \$6,995.34
5	200-0402-CF	Enterprise-Smartdedupe Tier 8 Gen5 =ID	\$38,863.00	IS	25%	\$29,147.25	\$6,995.34	\$6,218.08	\$0.00	\$0.00	\$0.00	\$6,995.34
5	200-0403	ENTERPRISE-VCENTER (Tier 8)	\$0.00	IS	25%	\$0.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5 5	200-0403-CF 200-0404	Enterprise-Vcenter Tier 8 Gen5 =ID INSIGHTIQ FOR ONEFS	\$10,980.00 \$0.00	IS IS	25% 25%	\$8,235.00	\$1,976.40	\$1,756.80 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,976.40
5	200-0404 200-0404-CF	InsightIQ FOR ONEFS InsightIQ For OneFS Gen5 =ID	\$0.00	IS	25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	200-0405	OneFS OE Tier 2 Capacity	\$333.00	IS	25%	\$249.75	\$39.96	\$33.30	\$0.00	\$0.00	\$0.00	\$39.96
5	200-0406	OneFS OE Tier 3 Capacity	\$208.00	IS	25%	\$156.00	\$24.96	\$20.80	\$0.00	\$0.00	\$0.00	\$24.96
5 5	200-0410 200-0411	OneFS OE Tier 1 Base OneFS OE Tier 2 Base	\$68,750.00 \$12,500.00	IS IS	25% 25%	\$51,562.50 \$9,375.00	\$8,250.00 \$1,500.00	\$6,875.00 \$1,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,250.00 \$1,500.00
5	200-0411	OneFS OE Tier 3 Base	\$4,167.00	is	25%	\$3,125.25	\$500.04	\$416.70	\$0.00	\$0.00	\$0.00	\$500.04
5	200-0413	OneFS OE Tier 1 Capacity	\$333.00	IS	25%	\$249.75	\$39.96	\$33.30	\$0.00	\$0.00	\$0.00	\$39.96
5 5	200-0414	CloudPools for Third Party	\$0.00	IS IS	25% 25%	\$0.00	\$77.22 \$77.22	\$68.64 \$68.64	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.22
5	200-0414-CF 200-0422	Cloudpools For Third Party? Gen5 =ID OneFS OE Encryption Key Mgmt Tier 1 TRK	\$429.00 \$20,833.00	IS	25%	\$321.75 \$15,624.75	\$2,499.96	\$2,083.30	\$0.00 \$0.00	\$0.00	\$0.00	\$77.22 \$2,499.96
5	200-0423	OneFS OE Encryption Key Mgmt Tier 2 TRK	\$11,458.00	IS	25%	\$8,593.50	\$1,374.96	\$1,145.80	\$0.00	\$0.00	\$0.00	\$1,374.96
5	200-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,458.00	IS	25%	\$8,593.50	\$1,374.96	\$1,145.80	\$0.00	\$0.00	\$0.00	\$1,374.96
5 5	200-0983 200-0983-CF	ENTERPRISE-SMARTLOCK (Tier 1) Enterprise-Smartlock Tier 1 Gen5 =ID	\$0.00 \$1,365.00	IS IS	25% 25%	\$0.00 \$1,023.75	\$245.70 \$245.70	\$218.40 \$218.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$245.70 \$245.70
5	200-0984	ENTERPRISE-SMARTLOCK (Tier 2)	\$0.00	is	25%	\$0.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0984-CF	Enterprise-Smartlock Tier 2 Gen5 =ID	\$1,855.00	IS	25%	\$1,391.25	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5 5	200-0986 200-0986-CF	ENTERPRISE-SMARTLOCK (Tier 3) Enterprise-Smartlock Tier 3 Gen5 =ID	\$0.00 \$2,695.00	IS IS	25% 25%	\$0.00 \$2,021.25	\$485.10 \$485.10	\$431.20 \$431.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$485.10 \$485.10
5	201-0218	EAB01-SNAP/CONADV-Tier 1	\$0.00	IS	25%	\$0.00	\$895.86	\$796.32	\$0.00	\$0.00	\$0.00	\$895.86
5	201-0219	EAB02-SNAP/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$895.86	\$796.32	\$0.00	\$0.00	\$0.00	\$895.86
5 5	201-0220	EAB03-CONADV/SYNC-Tier 1	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$1,122.66	\$997.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,122.66
5	201-0221 201-0222	EAB04-SNAP/CONADV/SYNC-Tier 1 EAB06-SNAP/CONADV/SYNC/MIG -LOW	\$0.00	IS	25%	\$0.00	\$1,457.28 \$1,457.28	\$1,295.36 \$1,295.36	\$0.00	\$0.00	\$0.00	\$1,457.28 \$1,457.28
5	201-0223	EAB07-SNAP/CONADV/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0224	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-LOW	\$0.00	IS	25%	\$0.00	\$1,678.32	\$1,491.84	\$0.00	\$0.00	\$0.00	\$1,678.32
5 5	201-0225 201-0226	EAB09-SNAP/QUOTA-Tier 1 EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 1	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$555.66 \$1,678.32	\$493.92 \$1,491.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$555.66 \$1,678.32
5	201-0227	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 1	\$0.00	IS	25%	\$0.00	\$2,460.78	\$2,187.36	\$0.00	\$0.00	\$0.00	\$2,460.78
5	201-0228	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$1,899.54	\$1,688.48	\$0.00	\$0.00	\$0.00	\$1,899.54
5	201-0229	EAB13-POOL/CONADV-Tier 1 EAB14-POOL/CONADV/INS-Tier 1	\$0.00	IS	25%	\$0.00	\$1,122.66	\$997.92	\$0.00	\$0.00	\$0.00	\$1,122.66
5 5	201-0230 201-0231	EAB14-POOL/CONADV/INS-Tier 1 EAB01-SNAP/CONADV-Tier 2	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$1,343.88 \$1,202.04	\$1,194.56 \$1,068.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,343.88 \$1,202.04
5	201-0232	EAB02-SNAP/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$1,202.04	\$1,068.48	\$0.00	\$0.00	\$0.00	\$1,202.04
5	201-0233	EAB03-CONADV/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$1,508.22	\$1,340.64	\$0.00	\$0.00	\$0.00	\$1,508.22
5 5	201-0234 201-0235	EAB04-SNAP/CONADV/SYNC-Tier 2 EAB06-SNAP/CONADV/SYNC/MIG-MED	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$1,956.24 \$1,956.24	\$1,738.88 \$1,738.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,956.24 \$1,956.24
5	201-0235	EAB07-SNAP/CONADV/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$1,502.64	\$1,735.68	\$0.00	\$0.00	\$0.00	\$1,502.64
5	201-0237	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-MED	\$0.00	IS	25%	\$0.00	\$2,256.66	\$2,005.92	\$0.00	\$0.00	\$0.00	\$2,256.66
5 5	201-0238 201-0239	EAB09-SNAP/QUOTA-Tier 2 EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 2	\$0.00 \$0.00	IS IS	25% 25%	\$0.00	\$748.44 \$2,256.66	\$665.28 \$2,005.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$748.44 \$2,256.66
5	201-0239	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr2	\$0.00	IS	25%	\$0.00 \$0.00	\$3,311.28	\$2,005.92	\$0.00	\$0.00	\$0.00	\$2,250.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	201-0241	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$2,557.26	\$2,273.12	\$0.00	\$0.00	\$0.00	\$2,557.26
5 5	201-0242 201-0243	EAB13-POOL/CONADV-Tier 2 EAB14-POOL/CONADV/INS-Tier 2	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$1,508.22 \$1,808.82	\$1,340.64 \$1,607.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,508.22 \$1,808.82
5	201-0244	EAB01-SNAP/CONADV-Tier 3	\$0.00		25%	\$0.00	\$1,701.00	\$1,512.00	\$0.00	\$0.00	\$0.00	\$1,701.00
5	201-0245	EAB02-SNAP/SYNC-Tier 3	\$0.00		25%	\$0.00	\$1,701.00	\$1,512.00	\$0.00	\$0.00	\$0.00	\$1,701.00
5	201-0246	EAB03-CONADV/SYNC-Tier 3	\$0.00		25%	\$0.00	\$2,143.26	\$1,905.12	\$0.00	\$0.00	\$0.00	\$2,143.26
5	201-0247	EAB04-SNAP/CONADV/SYNC-Tier 3	\$0.00		25%	\$0.00	\$2,772.72	\$2,464.64	\$0.00	\$0.00	\$0.00	\$2,772.72
5 5	201-0248 201-0249	EAB06-SNAP/CONADV/SYNC/MIG-HIGH EAB07-SNAP/CONADV/QUOTA-Tier 3	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$2,772.72 \$2,137.68	\$2,464.64 \$1,900.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,772.72 \$2,137.68
5	201-0249	EAB08-SNAP/CONADV/QUOTA-TIBLS EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-HIGH	\$0.00		25%	\$0.00	\$3,209.22	\$2,852.64	\$0.00	\$0.00	\$0.00	\$3,209.22
5	201-0251	EAB09-SNAP/QUOTA-Tier 3	\$0.00		25%	\$0.00	\$1,065.96	\$947.52	\$0.00	\$0.00	\$0.00	\$1,065.96
5	201-0252	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 3	\$0.00		25%	\$0.00	\$3,209.22	\$2,852.64	\$0.00	\$0.00	\$0.00	\$3,209.22
5	201-0253	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 3	\$0.00		25%	\$0.00	\$4,717.44	\$4,193.28	\$0.00	\$0.00	\$0.00	\$4,717.44
5 5	201-0254 201-0255	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 3 EAB13-POOL/CONADV-Tier 3	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$3,645.90 \$2,143.26	\$3,240.80 \$1,905.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,645.90 \$2,143.26
5	201-0256	EAB13-POOL/CONADV/INS-Tier 3 EAB14-POOL/CONADV/INS-Tier 3	\$0.00	IS	25%	\$0.00	\$2,579.94	\$2,293.28	\$0.00	\$0.00	\$0.00	\$2,579.94
5	201-0282	EAB01-SNAP/CONADV-Tier 4	\$0.00		25%	\$0.00	\$2,196.36	\$1,952.32	\$0.00	\$0.00	\$0.00	\$2,196.36
5	201-0283	EAB02-SNAP/SYNC-Tier 4	\$0.00		25%	\$0.00	\$2,196.36	\$1,952.32	\$0.00	\$0.00	\$0.00	\$2,196.36
5	201-0284	EAB03-CONADV/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$2,767.32	\$2,459.84	\$0.00	\$0.00	\$0.00	\$2,767.32
5 5	201-0285 201-0287	EAB04-SNAP/CONADV/SYNC-Tier 4 EAB07-SNAP/CONADV/QUOTA-Tier 4	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$3,580.20 \$2,760.12	\$3,182.40 \$2,453.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,580.20 \$2,760.12
5	201-0289	EAB09-SNAP/QUOTA-Tier 4	\$0.00		25%	\$0.00	\$1,376.46	\$1,223.52	\$0.00	\$0.00	\$0.00	\$1,376.46
5	201-0290	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 4	\$0.00		25%	\$0.00	\$4,143.78	\$3,683.36	\$0.00	\$0.00	\$0.00	\$4,143.78
5	201-0291	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 4	\$0.00	IS	25%	\$0.00	\$6,091.20	\$5,414.40	\$0.00	\$0.00	\$0.00	\$6,091.20
5	201-0292	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 4	\$0.00		25%	\$0.00	\$4,707.54	\$4,184.48	\$0.00	\$0.00	\$0.00	\$4,707.54
5	201-0293	EAB13-POOL/CONADV-Tier 4	\$0.00		25%	\$0.00	\$2,767.32	\$2,459.84	\$0.00	\$0.00	\$0.00	\$2,767.32
5 5	201-0294 201-0295	EAB14-POOL/CONADV/INS-Tier 4 SW: Basic Bundle (Tier 1)	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$3,331.26 \$896.04	\$2,961.12 \$796.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,331.26 \$896.04
5	201-0295-CF	SW: Basic Bundle Tier 1 Gen5 =ID	\$4,978.00		25%	\$3,733.50	\$896.04	\$796.48	\$0.00	\$0.00	\$0.00	\$896.04
5	201-0296	SW: Basic Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$1,202.22	\$1,068.64	\$0.00	\$0.00	\$0.00	\$1,202.22
5	201-0296-CF	SW: Basic Bundle Tier 2 Gen5 =ID	\$6,679.00		25%	\$5,009.25	\$1,202.22	\$1,068.64	\$0.00	\$0.00	\$0.00	\$1,202.22
5	201-0297	SW: Basic Bundle (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,701.18	\$1,512.16	\$0.00	\$0.00	\$0.00	\$1,701.18
5 5	201-0297-CF 201-0298	SW: Basic Bundle Tier 3 Gen5 =ID	\$9,451.00 \$0.00		25% 25%	\$7,088.25 \$0.00	\$1,701.18 \$2,196.18	\$1,512.16 \$1,952.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,701.18 \$2,196.18
5	201-0298-CF	SW: Basic Bundle (Tier 4) SW: Basic Bundle Tier 4 Gen5 =ID	\$12,201.00		25%	\$9,150.75	\$2,196.18	\$1,952.16	\$0.00	\$0.00	\$0.00	\$2,196.18
5	201-0299	SW: Enterprise Bundle (Tier 1)	\$0.00		25%	\$0.00	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0299-CF	SW: Enterprise Bundle Tier 1 Gen5 =ID	\$6,206.00		25%	\$4,654.50	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0300	SW: Enterprise Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$1,502.64	\$1,335.68	\$0.00	\$0.00	\$0.00	\$1,502.64
5 5	201-0300-CF 201-0301	SW: Enterprise Bundle Tier 2 Gen5 =ID SW: Enterprise Bundle (Tier 3)	\$8,348.00 \$0.00	IS IS	25% 25%	\$6,261.00 \$0.00	\$1,502.64 \$2,137.68	\$1,335.68 \$1,900.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,502.64 \$2,137.68
5	201-0301-CF	SW: Enterprise Bundle (Ner 3) SW: Enterprise Bundle Tier 3 Gen5 =ID	\$11,876.00	IS	25%	\$8,907.00	\$2,137.68	\$1,900.16	\$0.00	\$0.00	\$0.00	\$2,137.68
5	201-0302	SW: Enterprise Bundle (Tier 4)	\$0.00	IS	25%	\$0.00	\$2,759.94	\$2,453.28	\$0.00	\$0.00	\$0.00	\$2,759.94
5	201-0302-CF	SW: Enterprise Bundle Tier 4 Gen5 =ID	\$15,333.00	IS	25%	\$11,499.75	\$2,759.94	\$2,453.28	\$0.00	\$0.00	\$0.00	\$2,759.94
5	201-0303	SW: Enterprise Advanced Bundle (Tier 1)	\$0.00	IS	25%	\$0.00	\$2,239.74	\$1,990.88	\$0.00	\$0.00	\$0.00	\$2,239.74
5 5	201-0303-CF 201-0304	SW: Enterprise Advenged Bundle (Tier 1)	\$12,443.00 \$0.00	IS IS	25% 25%	\$9,332.25 \$0.00	\$2,239.74 \$3,010.86	\$1,990.88 \$2,676.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,239.74 \$3,010.86
5	201-0304 201-0304-CF	SW: Enterprise Advanced Bundle (Tier 2) SW: Enterprise Adv Bundle Tier 2 Gen5=ID	\$0.00 \$16,727.00		25%	\$0.00 \$12,545.25	\$3,010.86	\$2,676.32	\$0.00	\$0.00	\$0.00	\$3,010.86
5	201-0305	SW: Enterprise Advanced Bundle (Tier 3)	\$0.00		25%	\$0.00	\$4,280.94	\$3,805.28	\$0.00	\$0.00	\$0.00	\$4,280.94
5	201-0305-CF	SW: Enterprise Adv Bundle Tier 3 Gen5=ID	\$23,783.00		25%	\$17,837.25	\$4,280.94	\$3,805.28	\$0.00	\$0.00	\$0.00	\$4,280.94
5	201-0306	SW: Enterprise Advanced Bundle (Tier 4)	\$0.00		25%	\$0.00	\$5,527.26	\$4,913.12	\$0.00	\$0.00	\$0.00	\$5,527.26
5 5	201-0306-CF 201-0307	SW: Enterprise Adv Bundle Tier 4 Gen5=ID SW: Elite Bundle (Tier 1)	\$30,707.00 \$0.00		25% 25%	\$23,030.25 \$0.00	\$5,527.26 \$3,170.16	\$4,913.12 \$2,817.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,527.26 \$3,170.16
5	201-0307	SW: Elite Bundle (Tier 1)	\$0.00		25%	\$0.00	\$4,262.58	\$3,788.96	\$0.00	\$0.00	\$0.00	\$4,262.58
5	201-0309	SW: Elite Bundle (Tier 3)	\$0.00		25%	\$0.00	\$6,377.58	\$5,668.96	\$0.00	\$0.00	\$0.00	\$6,377.58
5	201-0310	SW: Elite Bundle (Tier 4)	\$0.00	IS	25%	\$0.00	\$8,404.56	\$7,470.72	\$0.00	\$0.00	\$0.00	\$8,404.56
5	201-0311	SW: Basic Bundle (Tier 5)	\$0.00	IS	25%	\$0.00	\$3,202.74	\$2,846.88	\$0.00	\$0.00	\$0.00	\$3,202.74
5	201-0311-CF	SW: Basic Bundle Tier 5 Gen5 =ID	\$17,793.00	IS	25% 25%	\$13,344.75	\$3,202.74	\$2,846.88	\$0.00	\$0.00	\$0.00 \$0.00	\$3,202.74
5 5	201-0312 201-0312-CF	SW: Basic Bundle (Tier 7) SW: Basic Bundle Tier 7 Gen5 =ID	\$0.00 \$29,427.00		25% 25%	\$0.00 \$22,070.25	\$5,296.86 \$5,296.86	\$4,708.32 \$4,708.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$5,296.86 \$5,296.86
5	201-0313	SW: Enterprise Bundle (Tier 5)	\$0.00	is	25%	\$0.00	\$4,024.98	\$3,577.76	\$0.00	\$0.00	\$0.00	\$4,024.98
5	201-0313-CF	SW: Enterprise Bundle Tier 5 Gen5 =ID	\$22,361.00		25%	\$16,770.75	\$4,024.98	\$3,577.76	\$0.00	\$0.00	\$0.00	\$4,024.98
5	201-0314	SW: Enterprise Bundle (Tier 7)	\$0.00		25%	\$0.00	\$6,656.76	\$5,917.12	\$0.00	\$0.00	\$0.00	\$6,656.76
5	201-0314-CF	SW: Enterprise Bundle Tier 7 Gen5 =ID	\$36,982.00	IS	25%	\$27,736.50	\$6,656.76	\$5,917.12	\$0.00	\$0.00	\$0.00	\$6,656.76
5 5	201-0315 201-0315-CF	SW: Enterprise Advanced Bundle (Tier 5)	\$0.00 \$44,781.00	IS IS	25% 25%	\$0.00 \$33,585.75	\$8,060.58 \$8,060.58	\$7,164.96 \$7,164.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,060.58 \$8,060.58
5	201-0316	SW: Enterprise Adv Bundle Tier 5 Gen5=ID SW: Enterprise Advanced Bundle (Tier 7)	\$0.00	IS	25%	\$0.00	\$13,331.34	\$11,850.08	\$0.00	\$0.00	\$0.00	\$13,331.34
5	201-0316-CF	SW: Enterprise Adv Bundle Tier 7 Gen5=ID	\$74,063.00	is	25%	\$55,547.25	\$13,331.34	\$11,850.08	\$0.00	\$0.00	\$0.00	\$13,331.34
5	201-0319	EAB01-SNAP/CONADV-(Tier 5)	\$0.00	IS	25%	\$0.00	\$3,203.10	\$2,847.20	\$0.00	\$0.00	\$0.00	\$3,203.10
5	201-0320	EAB02-SNAP/SYNC-(Tier 5)	\$0.00		25%	\$0.00	\$3,203.10	\$2,847.20	\$0.00	\$0.00	\$0.00	\$3,203.10
5	201-0321	EAB03-CONADV/SYNC-(Tier 5)	\$0.00		25%	\$0.00	\$4,035.60	\$3,587.20	\$0.00	\$0.00	\$0.00	\$4,035.60
5 5	201-0322 201-0323	EAB04-SNAP/CONADV/SYNC-(Tier 5) EAB07-SNAP/CONADV/QUOTA-(Tier 5)	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$5,221.08 \$4,025.16	\$4,640.96 \$3,577.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,221.08 \$4,025.16
5	201-0323	EAB09-SNAP/QUOTA-(Tier 5)	\$0.00		25%	\$0.00	\$2,007.36	\$1,784.32	\$0.00	\$0.00	\$0.00	\$2,007.36
5	201-0325	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 5)	\$0.00		25%	\$0.00	\$6,042.96	\$5,371.52	\$0.00	\$0.00	\$0.00	\$6,042.96
5	201-0326	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC (T5)	\$0.00		25%	\$0.00	\$8,883.00	\$7,896.00	\$0.00	\$0.00	\$0.00	\$8,883.00
5	201-0327	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier5)	\$0.00		25%	\$0.00	\$6,865.20	\$6,102.40	\$0.00	\$0.00	\$0.00	\$6,865.20
5 5	201-0328 201-0329	EAB13-POOL/CONADV-(Tier 5) EAB14-POOL/CONADV/INS-(Tier 5)	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$4,035.60 \$4,858.02	\$3,587.20 \$4,318.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,035.60 \$4,858.02
5	201-0320	EAB01-SNAP/CONADV-(Tier 6)	\$0.00		25%	\$0.00	\$5,297.58	\$4,708.96	\$0.00	\$0.00	\$0.00	\$5,297.58
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					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	201-0331	EAB02-SNAP/SYNC-(Tier 6)	\$0.00	IS	25%	\$0.00	\$5,297.58	\$4,708.96	\$0.00	\$0.00	\$0.00	\$5,297.58
5 5	201-0332 201-0333	EAB03-CONADV/SYNC-(Tier 6) EAB04-SNAP/CONADV/SYNC-(Tier 6)	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$6,674.58 \$8,635.32	\$5,932.96 \$7,675.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,674.58 \$8,635.32
5	201-0334	EAB07-SNAP/CONADV/QUOTA-(Tier 6)	\$0.00	IS	25%	\$0.00	\$6,657.30	\$5,917.60	\$0.00	\$0.00	\$0.00	\$6,657.30
5	201-0335	EAB09-SNAP/QUOTA-(Tier 6)	\$0.00	IS	25%	\$0.00	\$3,319.92	\$2,951.04	\$0.00	\$0.00	\$0.00	\$3,319.92
5	201-0336	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 6)	\$0.00	IS	25%	\$0.00	\$9,994.50	\$8,884.00	\$0.00	\$0.00	\$0.00	\$9,994.50
5	201-0337	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-(T6)	\$0.00	IS	25%	\$0.00	\$14,691.60	\$13,059.20	\$0.00	\$0.00	\$0.00	\$14,691.60
5 5	201-0338 201-0339	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier6) EAB13-POOL/CONADV-(Tier 6)	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$11,354.40 \$6,674.58	\$10,092.80 \$5,932.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,354.40 \$6,674.58
5	201-0339	EAB14-POOL/CONADV/INS-(Tier 6)	\$0.00	IS	25%	\$0.00	\$8,034.84	\$7,142.08	\$0.00	\$0.00	\$0.00	\$8,034.84
5	201-0341	SW: Basic Bundle (Tier 6)	\$0.00	IS	25%	\$0.00	\$4,189.86	\$3,724.32	\$0.00	\$0.00	\$0.00	\$4,189.86
5	201-0341-CF	SW: Basic Bundle Tier 6 Gen5 =ID	\$23,277.00	IS	25%	\$17,457.75	\$4,189.86	\$3,724.32	\$0.00	\$0.00	\$0.00	\$4,189.86
5	201-0342	SW: Enterprise Bundle (Tier 6)	\$0.00	IS	25%	\$0.00	\$5,265.36	\$4,680.32	\$0.00	\$0.00	\$0.00	\$5,265.36
5 5	201-0342-CF 201-0343	SW: Enterprise Bundle Tier 6 Gen5 =ID SW: Enterprise Advanced Bundle (Tier 6)	\$29,252.00 \$0.00	IS IS	25% 25%	\$21,939.00 \$0.00	\$5,265.36 \$10,544.76	\$4,680.32 \$9,373.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,265.36 \$10,544.76
5	201-0343 201-0343-CF	SW: Enterprise Adv Bundle Tier 6 Gen5=ID	\$58,582.00	IS	25%	\$43,936.50	\$10,544.76	\$9,373.12	\$0.00	\$0.00	\$0.00	\$10,544.76
5	201-0344	SW: Basic Bundle (Tier 8)	\$0.00	IS	25%	\$0.00	\$6,929.64	\$6,159.68	\$0.00	\$0.00	\$0.00	\$6,929.64
5	201-0344-CF	SW: Basic Bundle Tier 8 Gen5 =ID	\$38,498.00	IS	25%	\$28,873.50	\$6,929.64	\$6,159.68	\$0.00	\$0.00	\$0.00	\$6,929.64
5	201-0345	SW: Enterprise Bundle (Tier 8)	\$0.00	IS	25%	\$0.00	\$8,708.40	\$7,740.80	\$0.00	\$0.00	\$0.00	\$8,708.40
5 5	201-0345-CF 201-0346	SW: Enterprise Bundle Tier 8 Gen5 =ID SW: Enterprise Advanced Bundle (Tier 8)	\$48,380.00 \$0.00	IS IS	25% 25%	\$36,285.00 \$0.00	\$8,708.40 \$17,440.02	\$7,740.80 \$15,502.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,708.40 \$17,440.02
5	201-0346 201-0346-CF	SW: Enterprise Advanced Buildle (fiel 6) SW: Enterprise Adv Bundle Tier 8 Gen5=ID	\$96,889.00	IS	25%	\$72,666.75	\$17,440.02	\$15,502.24	\$0.00	\$0.00	\$0.00	\$17,440.02
5	456-105-366	SRMSUITE ISILON LO DNSTY =ID	\$0.00	is	25%	\$0.00	\$707.40	\$628.80	\$0.00	\$0.00	\$0.00	\$707.40
5	456-105-367	SRMSUITE ISILON MED DNSTY =ID	\$0.00	IS	25%	\$0.00	\$950.40	\$844.80	\$0.00	\$0.00	\$0.00	\$950.40
5	456-105-368	SRMSUITE ISILON HI DNSTY =ID	\$0.00	IS	25%	\$0.00	\$1,351.80	\$1,201.60	\$0.00	\$0.00	\$0.00	\$1,351.80
5 5	456-105-945 456-110-166	SRMSUITE ISILON UPR DNSTY =ID IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$0.00 \$15,000.00	IS IS	25% 25%	\$0.00	\$1,920.60 \$3,450.00	\$1,707.20 \$3,150.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,920.60 \$3,450.00
5	456-110-765	VIPR SRM ISILON LO DNSTY =ID	\$15,000.00	IS	25%	\$11,250.00 \$2,947.50	\$707.40	\$628.80	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-110-766	VIPR SRM ISILON MED DNSTY =ID	\$5,280.00	is	25%	\$3,960.00	\$950.40	\$844.80	\$0.00	\$0.00	\$0.00	\$950.40
5	456-110-767	VIPR SRM ISILON HI DNSTY =ID	\$7,510.00	IS	25%	\$5,632.50	\$1,351.80	\$1,201.60	\$0.00	\$0.00	\$0.00	\$1,351.80
5	456-110-780	VIPR SRM ISILON UPR DNSTY =ID	\$10,670.00	IS	25%	\$8,002.50	\$1,920.60	\$1,707.20	\$0.00	\$0.00	\$0.00	\$1,920.60
5	456-111-305	ESA FOR ISILON TIER 1 LIC=ID	\$1,365.00	IS	25%	\$1,023.75	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5 5	456-111-306 456-111-307	ESA FOR ISILON TIER 2 LIC=ID ESA FOR ISILON TIER 3 LIC=ID	\$1,855.00 \$2,695.00	IS IS	25% 25%	\$1,391.25 \$2,021.25	\$333.90 \$485.10	\$296.80 \$431.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$333.90 \$485.10
5	456-111-308	ESA FOR ISILON TIER 4 LIC=ID	\$3,480.00	IS	25%	\$2,610.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	456-111-309	ESA FOR ISILON TIER 5 LIC=ID	\$5,075.00	IS	25%	\$3,806.25	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	456-111-310	ESA FOR ISILON TIER 6 LIC=ID	\$6,639.00	IS	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	456-111-311	ESA FOR ISILON TIER 7 LIC=ID	\$8,394.00	IS	25%	\$6,295.50	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5 5	456-111-312 456-111-509	ESA FOR ISILON TIER 8 LIC=ID OneFS Sub Gen5 Esntl Base Lic T1=ID	\$10,980.00 \$2,953.70	IS IS	25% 25%	\$8,235.00 \$2,215.28	\$1,976.40 \$0.00	\$1,756.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,976.40 \$0.00
5	456-111-510	OneFS Sub Gen5 Esntl Base Lic T2=ID	\$828.70	IS	25%	\$621.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-511	OneFS Sub Gen5 Esntl Base Lic T3=ID	\$513.89	IS	25%	\$385.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-512	OneFS Sub Gen5 Esntl Capacity T1=CB	\$15.27	IS	25%	\$11.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-513	OneFS Sub Gen5 Esntl Capacity T2=CB	\$15.27	IS IS	25%	\$11.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-514 456-111-515	OneFS Sub Gen5 Esntl Capacity T3=CB OneFS Sub Gen5 Esntl REN Base T1=ID	\$10.54 \$2,953.70	IS	25% 25%	\$7.91 \$2,215.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-516	OneFS Sub Gen5 Esntl REN Base T2=ID	\$828.70	IS	25%	\$621.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-517	OneFS Sub Gen5 Esntl REN Base T3=ID	\$513.89	IS	25%	\$385.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-518	OneFS Sub Gen5 Esntl REN Cap T1=CB	\$15.27	IS	25%	\$11.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-519	OneFS Sub Gen5 Esntl REN Cap T2=CB	\$15.27 \$10.54	IS IS	25% 25%	\$11.45	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-111-520 456-111-521	OneFS Sub Gen5 Esntl REN Cap T3=CB OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T1=ID	\$2,806.02	IS	25%	\$7.91 \$2,104.52	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-111-522	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T2=ID	\$787.27	is	25%	\$590.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-523	OneFS Sub Gen5 Esntl Bse Lic 2Y/PP T3=ID	\$488.19	IS	25%	\$366.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-524	OneFS Sub Gen5 Esntl Cap 2Y/PP T1=CB	\$14.50	IS	25%	\$10.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-525 456-111-526	OneFS Sub Gen5 Esntl Cap 2Y/PP T2=CB	\$14.50 \$10.02	IS IS	25% 25%	\$10.88 \$7.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-526 456-111-527	OneFS Sub Gen5 Esntl Cap 2Y/PP T3=CB OneFS Sub Gen5 Esntl REN Bse 2Y/PP T1=ID	\$10.02 \$2,806.02	IS IS	25% 25%	\$7.52 \$2,104.52	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	456-111-528	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T2=ID	\$787.27	IS	25%	\$590.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-529	OneFS Sub Gen5 Esntl REN Bse 2Y/PP T3=ID	\$488.19	IS	25%	\$366.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-530	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T1=CB	\$14.50	IS	25%	\$10.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-531	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T2=CB	\$14.50	IS	25%	\$10.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-532 456-111-533	OneFS Sub Gen5 Esntl REN Cap 2Y/PP T3=CB OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T1=ID	\$10.02 \$2,658.33	IS IS	25% 25%	\$7.52 \$1,993.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-534	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T2=ID	\$745.83	IS	25%	\$559.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-535	OneFS Sub Gen5 Esntl Bse Lic 3Y/PP T3=ID	\$462.50	IS	25%	\$346.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-536	OneFS Sub Gen5 Esntl Cap 3Y/PP T1=CB	\$13.74	IS	25%	\$10.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-537	OneFS Sub Gen5 Esntl Cap 3Y/PP T2=CB	\$13.74	IS	25%	\$10.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-538 456-111-539	OneFS Sub Gen5 Esntl Cap 3Y/PP T3=CB OneFS Sub Gen5 Esntl REN Bse 3Y/PP T1=ID	\$9.49 \$2,658.33	IS IS	25% 25%	\$7.12 \$1,993.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-539	OneFS Sub Gen5 Esnti REN Bse 3Y/PP 11=ID OneFS Sub Gen5 Esnti REN Bse 3Y/PP T2=ID	\$2,056.33 \$745.83	IS	25%	\$559.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-541	OneFS Sub Gen5 Esntl REN Bse 3Y/PP T3=ID	\$462.50	IS	25%	\$346.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-542	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T1=CB	\$13.74	IS	25%	\$10.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-543	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T2=CB	\$13.74	IS	25%	\$10.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-544	OneFS Sub Gen5 Esntl REN Cap 3Y/PP T3=CB	\$9.49	IS	25%	\$7.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-545 456-111-546	OneFS Sub Gen5 Adv Base Lic T1=ID OneFS Sub Gen5 Adv Base Lic T2=ID	\$3,666.67 \$1,541.67	IS IS	25% 25%	\$2,750.00 \$1,156.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-111-547	OneFS Sub Gen5 Adv Base Lic T3=ID	\$1,226.85	IS	25%	\$920.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-548	OneFS Sub Gen5 Adv Capacity T1=CB	\$19.72	IS	25%	\$14.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-549	OneFS Sub Gen5 Adv Capacity T2=CB	\$19.72		25%	\$14.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-550 456-111-551	OneFS Sub Gen5 Adv Capacity T3=CB OneFS Sub Gen5 Adv REN Base T1=ID	\$15.00 \$3,666.67	IS IS	25% 25%	\$11.25 \$2,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-552	OneFS Sub Gen5 Adv REN Base T1=ID  OneFS Sub Gen5 Adv REN Base T2=ID	\$3,000.07 \$1,541.67	IS	25%	\$2,750.00 \$1,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-553	OneFS Sub Gen5 Adv REN Base T3=ID	\$1,226.85	IS	25%	\$920.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-554	OneFS Sub Gen5 Adv REN Cap T1=CB	\$19.72		25%	\$14.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-555	OneFS Sub Gen5 Adv REN Cap T2=CB	\$19.72		25%	\$14.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-556	OneFS Sub Gen5 Adv REN Cap T3=CB	\$15.00		25%	\$11.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-557	OneFS Sub Gen5 Adv Base Lic 2Y/PP T1=ID	\$3,483.33		25%	\$2,612.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	456-111-558 456-111-559	OneFS Sub Gen5 Adv Base Lic 2Y/PP T2=ID OneFS Sub Gen5 Adv Base Lic 2Y/PP T3=ID	\$1,464.58 \$1,165.51	IS IS	25% 25%	\$1,098.44 \$874.13	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	456-111-560	OneFS Sub Gen5 Adv Capacity 2Y/PP T1=CB	\$18.74	IS	25%	\$14.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-561	OneFS Sub Gen5 Adv Capacity 2Y/PP T2=CB	\$18.74	IS	25%	\$14.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-562	OneFS Sub Gen5 Adv Capacity 2Y/PP T3=CB	\$14.25	IS	25%	\$10.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-563	OneFS Sub Gen5 Adv REN Base 2Y/PP T1=ID	\$3,483.33	IS	25%	\$2,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-564 456-111-565	OneFS Sub Gen5 Adv REN Base 2Y/PP T2=ID OneFS Sub Gen5 Adv REN Base 2Y/PP T3=ID	\$1,464.58 \$1,165.51	IS IS	25% 25%	\$1,098.44 \$874.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-566	OneFS Sub Gen5 Adv REN Cap 2Y/PP T1=CB	\$18.74	IS	25%	\$14.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-567	OneFS Sub Gen5 Adv REN Cap 2Y/PP T2=CB	\$18.74	IS	25%	\$14.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-568	OneFS Sub Gen5 Adv REN Cap 2Y/PP T3=CB	\$14.25		25%	\$10.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-569	OneFS Sub Gen5 Adv Base Lic 3Y/PP T1=ID	\$3,300.00	IS	25%	\$2,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-570	OneFS Sub Gen5 Adv Base Lic 3Y/PP T2=ID	\$1,387.50	IS	25%	\$1,040.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-571 456-111-572	OneFS Sub Gen5 Adv Base Lic 3Y/PP T3=ID OneFS Sub Gen5 Adv Capacity 3Y/PP T1=CB	\$1,104.17 \$17.75		25% 25%	\$828.13 \$13.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-573	OneFS Sub Gen5 Adv Capacity 3Y/PP T2=CB	\$17.75		25%	\$13.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-574	OneFS Sub Gen5 Adv Capacity 3Y/PP T3=CB	\$13.50		25%	\$10.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-575	OneFS Sub Gen5 Adv REN Base 3Y/PP T1=ID	\$3,300.00		25%	\$2,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-576	OneFS Sub Gen5 Adv REN Base 3Y/PP T2=ID	\$1,387.50		25%	\$1,040.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-577	OneFS Sub Gen5 Adv REN Base 3Y/PP T3=ID	\$1,104.17		25%	\$828.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-578 456-111-579	OneFS Sub Gen5 Adv REN Cap 3Y/PP T1=CB OneFS Sub Gen5 Adv REN Cap 3Y/PP T2=CB	\$17.75 \$17.75	IS IS	25% 25%	\$13.31 \$13.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-580	OneFS Sub Gen5 Adv REN Cap 3Y/PP T3=CB	\$13.50	IS	25%	\$10.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-588	OneFS Sub Gen5 Adv REN Encr 3Y/PP T1=ID	\$708.33		25%	\$531.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-589	OneFS Sub Gen5 Adv REN Encr 3Y/PP T2=ID	\$389.58	IS	25%	\$292.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-590	OneFS Sub Gen5 Adv REN Encr 3Y/PP T3=ID	\$389.58		25%	\$292.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-597	OneFS Sub Gen5 Esntl Encrypt T1=ID	\$787.04	IS IS	25% 25%	\$590.28	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-598 456-111-599	OneFS Sub Gen5 Esntl Encrypt T2=ID OneFS Sub Gen5 Esntl Encrypt T3=ID	\$432.87 \$432.87	IS	25%	\$324.65 \$324.65	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	456-111-600	OneFS Sub Gen5 Esntl REN Encr T1=ID	\$787.04	IS	25%	\$590.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-601	OneFS Sub Gen5 Esntl REN Encr T2=ID	\$432.87	IS	25%	\$324.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-602	OneFS Sub Gen5 Esntl REN Encr T3=ID	\$432.87	IS	25%	\$324.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-603	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T1=ID	\$747.69		25%	\$560.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-604	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T2=ID	\$411.23 \$411.23	IS IS	25% 25%	\$308.42 \$308.42	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-605 456-111-606	OneFS Sub Gen5 Esntl Encrypt 2Y/PP T3=ID OneFS Sub Gen5 Esntl REN Enc 2Y/PP T1=ID	\$411.23 \$747.69	IS	25%	\$500.42 \$560.77	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	456-111-607	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T2=ID	\$411.23		25%	\$308.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-608	OneFS Sub Gen5 Esntl REN Enc 2Y/PP T3=ID	\$411.23	IS	25%	\$308.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-609	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T1=ID	\$708.33		25%	\$531.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-610	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T2=ID	\$389.58	IS	25%	\$292.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-611 456-111-612	OneFS Sub Gen5 Esntl Encrypt 3Y/PP T3=ID OneFS Sub Gen5 Esntl REN Enc 3Y/PP T1=ID	\$389.58 \$708.33	IS IS	25% 25%	\$292.19 \$531.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-612 456-111-613	OneFS Sub Gen5 Eshti REN Enc 3Y/PP 11=ID  OneFS Sub Gen5 Eshti REN Enc 3Y/PP T2=ID	\$706.33 \$389.58	IS	25%	\$292.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-614	OneFS Sub Gen5 Esntl REN Enc 3Y/PP T3=ID	\$389.58	IS	25%	\$292.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-615	OneFS Sub Gen5 Adv Encrypt T1=ID	\$787.04	IS	25%	\$590.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-616	OneFS Sub Gen5 Adv Encrypt T2=ID	\$432.87	IS	25%	\$324.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-617	OneFS Sub Gen5 Adv Encrypt T3=ID	\$432.87	IS	25%	\$324.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-618 456-111-619	OneFS Sub Gen5 Adv REN Encr T1=ID OneFS Sub Gen5 Adv REN Encr T2=ID	\$787.04 \$432.87	IS IS	25% 25%	\$590.28 \$324.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-619 456-111-620	OneFS Sub Gen5 Adv REN Encr T3=ID  OneFS Sub Gen5 Adv REN Encr T3=ID	\$432.87 \$432.87	IS	25%	\$324.65 \$324.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-621	OneFS Sub Gen5 Adv Encrypt 2Y/PP T1=ID	\$747.69		25%	\$560.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-622	OneFS Sub Gen5 Adv Encrypt 2Y/PP T2=ID	\$411.23		25%	\$308.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-623	OneFS Sub Gen5 Adv Encrypt 2Y/PP T3=ID	\$411.23		25%	\$308.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-624	OneFS Sub Gen5 Adv REN Encr 2Y/PP T1=ID	\$747.69		25%	\$560.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-111-625	OneFS Sub Gen5 Adv REN Encr 2Y/PP T2=ID OneFS Sub Gen5 Adv REN Encr 2Y/PP T3=ID	\$411.23		25% 25%	\$308.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	456-111-626 456-111-627	OneFS Sub Gen5 Adv Rein End 27/PP T3=ID  OneFS Sub Gen5 Adv Encrypt 3Y/PP T1=ID	\$411.23 \$708.33		25%	\$308.42 \$531.25	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	456-111-628	OneFS Sub Gen5 Adv Encrypt 3Y/PP T2=ID	\$389.58	IS	25%	\$292.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-629	OneFS Sub Gen5 Adv Encrypt 3Y/PP T3=ID	\$389.58	IS	25%	\$292.19		\$0.00	\$0.00	\$0.00	\$0.00	
5	456-112-173	Isilon Search Gen5 0-9TB=CA	\$2,065.00	IS	25%	\$1,548.75	\$371.70	\$330.40	\$0.00	\$0.00	\$0.00	\$371.70
5	456-112-174	Isilon Search Gen5 10-12TB=CA	\$2,765.00		25%	\$2,073.75		\$442.40	\$0.00	\$0.00	\$0.00	
5	456-112-175	Isilon Search Gen5 13-108TB=CA	\$3,885.00		25%	\$2,913.75		\$621.60	\$0.00	\$0.00	\$0.00	
5 5	456-112-176 456-112-177	Isilon Search Gen5 109-144TB=CA Isilon Search Gen5 145-216TB=CA	\$5,016.00 \$7,315.00		25% 25%	\$3,762.00 \$5,486.25		\$802.56 \$1,170.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-112-177 456-112-178	Isilon Search Gen5 145-2101B=CA	\$9,569.00		25%	\$5,486.25 \$7,176.75		\$1,170.40 \$1,531.04	\$0.00	\$0.00	\$0.00	
5	456-112-179	Isilon Search Gen5 289-360TB=CA	\$12,098.00		25%	\$9,073.50	\$2,177.64	\$1,935.68	\$0.00	\$0.00	\$0.00	
5	456-112-180	Isilon Search Gen5 361+TB=CA	\$15,827.00	IS	25%	\$11,870.25	\$2,848.86	\$2,532.32	\$0.00	\$0.00	\$0.00	\$2,848.86
5	458-000-199	VIPR SRM for ISILON =ID	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-252	IsilonSD Edge =ID ESA FOR ISILON PRODUCT=ID	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
э	458-001-624	EOM FOR TOTAL PRODUCT - ID	\$0.00	19	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-002-009	Isilon Search Gen5	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	611-0004	12TB HDD/3.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0005 611-0006	11TB+200GB SSD/ 3.5in 6TB+1.2TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	
5	611-0007	24TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	611-0008	20TB+400GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0009	12TB+1.2TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0010	36TB HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0011 611-0012	27TB+600GB SSD/3.5in 18TB+1.2TB SSD/3.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0013	7.2TB HDD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0014	6.9TB+200GB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0015	5.4TB+1.2TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0016 611-0017	14.4TB HDD/2.5in 13.2TB+400GB SSD/2.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0018	10.8TB+1.2TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0037	3.5 30TB HDD / 200GB SSD	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0038	3.5 30TB HDD / 400GB SSD	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0041	1.2TB SSD; 3.5 IN	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0042 611-0044	2.4TB SSD; 3.5 IN 4.8TB SSD/2.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0045	36TB HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0046	72TB HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0047	108TB HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0051 611-0053	35TB HDD / 400GB SSD; 3.5 IN 68TB HDD / 800GB SSD; 3.5 IN	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0056	90TB/2.4TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0058	35TB HDD / 200GB SSD; 3.5 IN	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0059	70TB HDD / 400GB SSD; 3.5 IN	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	611-0060	70TB HDD / 200GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0061 611-0062	102TB HDD / 800GB SSD; 3.5 IN 105TB HDD / 400GB SSD; 3.5 IN	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	611-0063	144TB HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0064	128TB HDD / 1.6TB SSD; 3.5 IN	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0065	132TB HDD / 1.2TB SSD; 3.5 IN	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0066	136TB HDD / 800GB SSD; 3.5 IN	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0067 611-0068	140TB HDD / 400GB SSD; 3.5 IN 21.6TB HDD/2.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0070	20.7TB+400GB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0071	19.8TB HDD/800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0072	18.9TB+1.2TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0074 611-0075	34TB+800GB SSD/3.5in 66TB+1.2TB SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	611-0076	96TB+1.6TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0077	124TB HDD / 2TB SSD; 3.5 IN	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0078	19.8TB+400GB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0098	9.6TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0099 611-0101	120TB+2.4TB SSD/3.5in 13.2TB+800GB SSD/2.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0102	16.2TB+2.4TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0103	10.8TB/2.4TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0104	108TB SED HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0105 611-0106	36TB SED HDD/3.5in 5.5TB/400GB SSD/3.5IN	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0107	10TB/800GB SSD/3.5IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0108	60TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0109	120TB+4.8TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0110	62TB HDD /2TB SSD/3.5IN	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0111 611-0112	13.2TB+1.6TB SSD/2.5in 19.2TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	611-0113	26.4TB+1.6TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0115	48TB SED HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0116	144TB SED HDD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0118 611-0119	34TB+1.6TB SSD/3.5in 64TB+3.2TB SSD/3.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0120	90TB+4.8TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	611-0121	6.6TB/1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	611-0122	19.8TB HDD+1.6TB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0124	128TB+3.2TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0125 611-0126	25.2TB+2.4TB SSD/2.5in 24TB+3.2TB SSD/2.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	611-0128	6.6TB HDD/400GB SSD/2.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0129	64TB HDD/1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0130	99TB+2.4TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	611-0131	136TB+1.6TB SSD/3.5in	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00	
5	611-0132 611-0133	26.4TB+800GB SSD/2.5in 96TB+3.2TB SSD/3.5in	\$0.00		25% 25%	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	
5	611-0134	10TB+1.6TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	611-0135	20TB+1.6TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	611-0136	6TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0137 611-0138	16TB+3.2TB SSD/3.5in 12TB+4.8TB SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0139	33TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0140	11TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0141	22TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0142	30TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0143 611-0144	24TB+3.2TB SSD/3.5in 18TB+4.8TB SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0145	28.8TB HDD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0146	13.8TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0147	102TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0156	354TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0168 611-0169	21.6TB SED HDD/2.5in 20.7TB SED+800GB SED SSD/2.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0170	19.8TB SED+1.6T SED SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
-	611-0171	6.9TB+400GB SSD/2.5in	\$0.00	is	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0172	6.9TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0173	13.8TB+400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0174 611-0175	20.7TB+800GB SSD/2.5in 27.6TB+400GB SSD/2.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0176	27.6TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0177	70TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0178	68TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0179	136TB HDD+1.6TB SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0180 611-0181	136TB SED+1.6TB SED SSD/3.5in 128TB SED+3.2TB SED SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0182	120TB SED+3.2TB SED SSD/3.5in	\$0.00	IS	25% 25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
-	611-0183	33TB SED+800GB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0184	30TB SED+1.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0185	24TB SED+3.2TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0186	102TB SED+1.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0187 611-0188	96TB SED+3.2TB SED SSD/3.5in 105TB SED+800GB SED SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0189	140TB SED+800GB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0190	132TB SED HDD/2.4TB SED SSD/3.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0191	35TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0192 611-0195	132TB+2.4TB SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
	611-0196	16.2TB+4.8TB SSD/2.5in 18.9TB+2.4TB SSD/2.5in	\$0.00	IS	25% 25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
	611-0197	18TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0198	21.6TB+4.8TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0199	24T HDD+3.2T SSD/2.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0200 611-0201	25.2T HDD+2.4T SSD/2.5in. 6.6TB+1.6TB SSD/2.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0202	9.6T SSD/2.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0203	32TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0205	90TB SED+4.8TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0206	99TB SED HDD/2.4TB SED SSD/3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	611-0207 611-0208	210TB+800GB SSD/3.5in 140TB+800GB SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0210	48TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0211	44TB HDD + 800G SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0212	40TB HDD + 1.6T SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0213	44TB SED HDD + 800G SED SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0214 611-0215	40TB SED HDD + 1.6TB SED SSD 3.5in 32TB SED HDD /3.2TB SED SSD, 3.5in.	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0216	280TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0217	472TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0218	6.9TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0219	13.8TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	611-0220 611-0221	13.2TB+3.2TB SSD/2.5in 20.7TB+1.6TB SSD/2.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
-	611-0222	19.8TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0223	18.0TB+6.4TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0224	27.6TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0225	26.4TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	611-0226 611-0227	24.0TB+6.4TB SSD/2.5in 21.6TB+9.6TB SSD/2.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	611-0228	70TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0229	68TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0230	66TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	611-0231	64TB+6.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	611-0232 611-0233	60TB+9.6TB SSD/3.5in 140TB+1.6TB SSD/3.5in	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
	611-0233	136TB+3.2TB SSD/3.5in	\$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
	611-0235	132TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0236	128TB+6.4TB SSD/3.5in	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0237	120TB+9.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Description						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1	BAND	sкu	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1   10   10   10   10   10   10   10													
1	-												
1	-												
Color	5	611-0242	210TB SED+800TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1													
1.													
S   10.544   ST   2.78 SECOLAR   20.0   20													
1   1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-													
1													
10   11   12   13   13   13   13   13   13													
5   61-525   APPER   5-278 SEROCIAN   50.0   10.0													
\$   \$1.0500   \$2.07	-												
S	-												
S													
5   11-1-095   1977 REP1   1978 REP1   1													
1   1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-													
5   11-0801   Sept. Se													
S													
5   611-2003   1978 SEPT-27TH SEPS SEROLG													
1   1004   12TH SEP + 478 BED SENDS SS	-												
S													
5 011-0026 1279 SED - 9678 SED SSD1.56	-												
5 612-0002 1705 RAM 2600 180 279, 100 150 27	5												
5 612-0030													
5 612-0004 4608 RAM													
5 612-0005													
5 612-0006 12GB RVM	5												
5 612-0079 1900B RAM													
5 612-014 6 GBRAM													
5   612-0015   64-06 RAM													
5 612-0017 128GB RAM INSIGES PAM SOLO IS 25% \$0.00 \$0.	5	612-0015		\$0.00	IS	25%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 612-0018	-												
612-0019													
5   612-0022   NA 12GB RAM BOZG   \$0.00   \$0													
6 612-0022	5												
6 612-0023 24GB RAM (sext Gen) 50.00 IS 25% \$0.00 \$0.0													
6 612-0024 48GB RAM (Mext Gen) \$0.00 IS 25% \$0.00 \$0.0													
6 612-0027 24GB RAM (Next Gen)													
5 612-0028 480B RAM (Next Cem)													
6         612-0031         24GB RAM 3xBG Genf-HD         \$0.00         IS         25%         \$0.00	-												
5 613-0001 10BE BASE-T DUAL-PORT POIE	-												
5 613-0003 1GBE BASE-T DUAL-PORT FCIE X2 50.00 IS 25% 50.00 \$0.00	-												
5 613-0008 10GBE DUAL-PORT SFP WITHOUT OPTICS													
5 613-0009 10GBE DUAL-PORT SFP WO OPTICS HD400 \$0.00 IS 25% \$0.00													
5 800-0010 PWRCRD Z.NEMA 5-15A-C13.110 NORTH AMBER 5 800-0012 PWRCRD Z.IEC320 C1-C1-C13.20 WINFERSAL 5 800-0014 PWRCRD Z.BE31383-C13.240 V UKIRLND 5 800-0014 PWRCRD Z.BE31383-C13.240 V UKIRLND 5 800-0015 PWRCRD Z.CEET/R KSC305-C13.220 V UKIRLND 5 800-0017 PWRCRD Z.1ES 3630-C13.100 V JAPAN 5 800-0017 PWRCRD Z.SET 3630-C13.100 V JAPAN 5 800-0017 PWRCRD Z.SET 3630-C13.100 V JAPAN 5 800-0021 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0021 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0022 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0022 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0022 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0022 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0022 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0022 PWRCRD Z.SET 3630-C13.200 V UKIRLND 5 800-0022 PWRCRD Z.SET 20 C13.230 V ISRAEL 5 127.00 IS 25% 5 800-0024 PWRCRD Z.SET 10 C13.230 V ISRAEL 5 127.00 IS 25% 5 800-0025 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0026 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0027 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0028 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0029 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0026 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0027 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0028 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0029 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0029 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0039 PWRCRD Z.REST 10 C14.200 Z V UKIRLND 5 800-0039 PWRCRD Z.SET 10 V North AMER 5 110.00 IS 25% 5 802-003 PWRCRD Z.SET 10 V North AMER 5 110.00 IS 25% 5 802-003 PWRCRD Z.SET 10 C13.200 V UKIRLND 5 800-0032 PWRCRD Z.SET 10 Z Z Z V UKIRLND 5 800-0033 PWRCRD Z.SET 10 Z Z Z V UKIRLND 5 800-0035 PWRCRD Z.SET 10 Z Z Z V UKIRLND 5 800-0035 PWRCRD Z.SET 10 Z Z Z Z V UKIRLND 5 800-0035 PWRCRD Z.SET 10 L1 Z Z Z V UKIRLND 5 800-0038 PWRCRD Z.SET 10 11 C10 Z Z V UKIRLND 5 800-0038 PWRCRD Z.SET 10 11 C10 Z Z V UKIRLND 5 800-0038 PWRCRD Z.SET 10 11 C10 Z Z V UKIRLND 5 800-0038 PWRCRD Z.SET 10 11 C10 Z Z V UKIRLND 5 800-0038 PWRCRD Z.SET 10 11 C10 Z Z V UKIRLND 5 800-0038 PWRCRD Z.SET 10 11 C10 Z Z V UKIRLND 5 800-003													
5 800-0014 PWRCRD 2 B51363-C13.240V UK/RILND \$101.00 IS 25% \$75.75 \$0.00	5	800-0010	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	\$40.00	IS	25%	\$30.00		\$0.00			\$0.00	\$0.00
5 800-0015 PWRCRD_2_CEE77 KSC8305-C13_220V EUKREA \$88.00 IS 25% \$66.00 \$0.00 \$	-												
5         800-0017         PWRCRD 2_JIS 8303-C13,100V JAPAN         \$89.00         IS         25%         \$66.75         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5         800-0020         PWRCRD_2.SAS1112-C13,230V AUSNIZ         \$89.00         IS         25%         \$66.75         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5         800-0022         PWRCRD_2.SI-32 TO C13.230V ISRAEL         \$127.00         IS         25%         \$95.25         \$0.00         <	5		PWRCRD,2,AS3112-C13,230V AUS/NZ										
5         800-0024         PWRCRD_2.SEV 1011-C13,220V SWTZLAND         \$96.00         IS         25%         \$72.00         \$0.00	-												
5 800-0025 PWRCRD_ZIRAM_2073-C13,220V ARGENTINA \$86.00 IS 25% \$64.50 \$0.00 \$0.	-												
5         800-0026         PWRCRD_AFSNIT107-2-D1-C13_220V DENMRK         \$87.00         IS         25%         \$65.25         \$0.00	5						1	11111		1	1		
5 800-0030 PWRCRD_Z EC320 C14-C19_208-240V UNIVL \$110.0 IS 25% \$82.50 \$0.00 \$0	5	800-0026	PWRCRD,2,AFSNIT107-2-D1-C13,220V DENMRK	\$87.00	IS	25%	\$65.25	\$0.00	\$0.00		\$0.00	\$0.00	
5 800-0031 PWRCRD 2_CEE7/7 KSC8305-C19_220V EU/KREA \$96.00 IS 25% \$72.00 \$0.00													
5 800-0032 PWRCRD_2,PSE JIS 8303-C19,100V JAPAN \$118.00 IS 25% \$88.50 \$0.00 \$0													
5 800-0033 PWRCRD_2.BS 1363-C19_240V UK/IRLND \$112.00 IS 25% \$84.00 \$0.0													
5 800-0035 PWRCRD,2,IS1293-C19,240V INDIA/SA \$124.00 IS 25% \$93.00 \$0.00													
5 800-0037 PWRCRD_SI-32 TO C19_230V ISRAEL \$265.00 IS 25% \$198.75 \$0.00													
5 800-0038 PWRCRD,2,SEV 1011-C19,220V SWTZLAND \$218.00 IS 25% \$163.50 \$0.00 \$0													
5 800-0039 PWRCRD,2,AFSNIT107-2-D1-C19,220V DENMRK \$84.00 IS 25% \$63.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
5 800-0054 MOUNTING KIT; TITAN RACK; ANTI-TIP \$1,630.00 IS 25% \$1,222.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-				IS	25%		\$0.00					
	5	800-0054	MOUNTING KIT; TITAN RACK; ANTI-TIP	\$1,630.00	IS	25%	\$1,222.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	800-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	\$299.00	IS	25%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	800-0056 800-0057	MOUNTING KIT; TITAN RACK; SEISMIC TOP ROUTING KIT; TITAN RACK	\$1,702.00 \$830.00	IS IS	25% 25%	\$1,276.50 \$622.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	800-0061	PWRCRD,1,TITAN,15F,L6-30P,250V NO AM/JAP	\$268.00	IS	25%	\$201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	\$1,341.00	IS	25%	\$1,005.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0063	PWRCRD,1,TITAN,15F,IEC60309, 230V UNIVL	\$264.00	IS	25%	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	800-0064 800-0065	PWRCRD,1,TITAN,15F,56PA332,250V AU Deep Rack Installation Kit HD400	\$569.00 \$770.00	IS IS	25% 25%	\$426.75 \$577.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	800-0066	Normal Depth Rack Installation Kit HD400	\$975.00	is	25%	\$731.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$828.00	IS	25%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0068	PWRCRD 1 TITAN 3-PHASE 40A 15FT INTL	\$1,154.00	IS IS	25%	\$865.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	800-0069 800-0070	TITAN D RACK ANTI-TIP MOUNT KIT TITAN D RACK ANTI-MOVE MOUNT KIT	\$287.00 \$1,732.00	IS	25% 25%	\$215.25 \$1,299.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	800-0071	TITAN-D ANCHORING BRACKET KIT	\$2,749.00	IS	25%	\$2,061.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0072	TITAN-D TOP COVER ROUTING KIT	\$717.00	IS	25%	\$537.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	800-0073 800-0074	PWRCRD IEC60320 C13 TO C14 1M 15A/250V HD400 Pre-Racked Install Kit	\$52.00 \$11,835.00	IS IS	25% 25%	\$39.00 \$8,876.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	800-0075	PWRCRD 3-PHASE WYE 32A 15FT NO AM	\$750.00	IS	25%	\$562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0076	PWRCRD 3-PHASE WYE 32A 15FT INT'L	\$703.00	IS	25%	\$527.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	810-0021	KIT - 1 SPARE 400GB HD; SATA	\$426.00	IS	25%	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0006 811-0007	SPARES KIT, DUAL GIGABIT NIC, ROHS SPARES KIT, NVRAM	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0009	SPARES KIT, INFINIBAND HCA, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0011	SPARES KIT, 250GB HD, SATA	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0017	SPARES KIT, DIMM, 1GB	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0018 811-0022	SPARES KIT, RISER CARD, ROHS SPARES KIT, 500 GB HD, SATA II	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0023	SPARES KIT, 160GB HD, SATA II	\$0.00	is	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0025	SPARES KIT, CPU, XEON, 3.2GHZ, 2MB	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0028	SPARES KIT, FRONT PANEL ASSY, 1U, ACCEL	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0029 811-0031	SPARES KIT, PASSIVE RISER, 1U SPARES KIT, POWER SUPPLY, 1U	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0032	SPARES KIT, FRONT PANEL ASSY, EX6000	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0048	SPARES KIT, 750 GB HD, SATA, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0053	SPARES KIT, CPU, GRAHAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0058 811-0060	SPARES KIT, 160GB HD, SATA, ROHS SPARES KIT, 750 GB HD, SATA, ROHS	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0069	SPARES KIT, FRONT PANEL ASSY BU ACCEL	\$0.00	is	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0073	SPARES KIT, 300 GB HD, SAS, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0102	SPARES KIT, 2 TB HD, SATA, 5400RPM	\$0.00 \$0.00	IS	25% 25%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	811-0113 811-0117	SPARES KIT, NIC 10GESFP+ ACCEL-X W/OP SPARES KIT, NVRAM, 2010, ROHS	\$0.00	IS IS	25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	811-0120	SPARES KIT, POWER SUPPLY, BF	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0127	SPARES KIT, 100 GB SSD, WF, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0133 811-0138	SPARES KIT, 100 GB SSD, BF, ROHS SPARES KIT, SIDE RAIL SOLID BEAR SPECIAL	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0141	FRU, PS, QLOGIC 12800-XXX QDR IB SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0142	FRU, IN QLOGIC 12800-XXX QDR IB SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0144	FRU, LEAF QLOGIC 12800-XXX QDR IB SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0145 811-0152	FRU, EX QLOGIC 12800-XXX QDR IB SWITCH SPARES KIT, CABLE ASSY SATA 1.5G 0.5M	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0153	SPARES KIT, CABLE ASSY,SATA 1.5G,STR,1M	\$0.00	is	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0154	FRU, PS, MELLANOX MIS50XX QDR SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0155 811-0156	FRU, POWER DISTRIBUTION PANEL TITAN RACK FRU, POWER DISTRIBUTION UNIT, TITAN RACK	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0157	FRU, CABLE, MINI SAS TITAN RACK INTERCON	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0165	FRU, MANAGEMENT MODULE, QLOGIC, 12800	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0166	SPARES KIT, 4 TB HD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0168 811-0174	SPARES KIT, 250GB HD, SATA, ROHS ACCEL-X FRU, RACK INST KIT MELLANOX IS5022 CTR	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0175	FRU, RACK INSTALL KIT, MELLANOX, 1U GT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0190	SPARES KIT, BOOT DRIVE	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0192	FRU,QDR, INTEL,SWITCH, IB, 18 PORT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0193 811-0194	FRU,QDR, MELLANOX, SWITCH IB, 18 PORT FRU,QDR, INTEL,SWITCH, IB, 36 PORT	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0195	FRU,QDR, MELLANOX, SWITCH, IB 36 PORT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0201	SPARES KIT, 3TB SED HD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0202	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 1M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0203 811-0204	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 3M SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 5M	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0204	SPARE KIT CABLE IB DDR CX4-CX4 1M?	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0207	SPARE KIT CABLE IB DDR CX4-CX4 3M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0208	SPARE KIT CABLE IB DDR CX4-CX4 5M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0209 811-0210	SPARE KIT,SWITCH,IB QDR,36 PORT,2PS,1U SPARE KIT-CABLE-IB QDR-QSFP-ACT OPT-10M	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	811-0210 811-0224	SPARES KIT-CABLE-IB QUR-QSFP-ACT OPT-10M SPARES KIT-SAS CONTROLLER-S210/X410	\$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0225	SPARES KIT-BOOT DRIVE CARRIER-S210/X410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0226	SPARES KIT-INTRUSION SWCH ASSY-S210/X410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0227	SPARES KIT-BATTERY-S210/X410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	811-0229	SPARES KIT 900GB SED HDD 2.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0230 811-0231	SPARES KIT 800GB SED SSD 2.5 IN SPARES KIT 800GB SED SSD 3.5 IN	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0232	Spares Kit/Optic/SFP+/SR/ 40Gbe	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0233	SPARES KIT 6TB HDD 3.5 IN SATA	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0235	SPARE KIT, DIMM,16GB DDR3-1600,HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0236 811-0237	SPARE KIT, COVER SENSOR ASSEMBLY HD400 SPARE KIT, ASSY DISPLAY BOARD HD400	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0238	SPARE KIT, ASST DISPERT BOARD HD400 SPARE KIT, DENSE DPE SUITECASE HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0240	SPARE KIT, CHASSIS WITH BASEBOARD HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0241	SPARES KIT-DUAL SAS QUAD PORT HBA-GEN5	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0242 811-0243	SPARE KIT, CONNECT DUAL QDR IB HD400 SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0244	SPARE KIT, PCB M SATA CARR W/HOLD HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0245	SPARE KIT, MSATA DEVICES HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0248 811-0249	SPARE KIT, ASSY 4U FRONT DENSE DPE HD400 SPARE KIT, 1U CABLE NOR DEPTH RACK HD400	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0250	SPARE KIT, 10 CABLE NON DEPTH NACK HD400 SPARE KIT, 6TB SATA 512 ASSY HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0251	SPARE KIT, ASSY 800GB MLC 3.5 SAS HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0253	SPARES KIT 1.6TB SSD 3.5 IN ROHS	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0254 811-0255	SPARES KIT 1.6TB SSD 2.5 IN ROHS SPARES KIT, 800G eMLC+ SSD, 2.5 IN, ROHS	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0256	SPARES KIT, 800G eMLC+ SSD, 2.5 IN, ROHS SPARES KIT, 800G eMLC+ SSD, 3.5 IN, ROHS	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0257	SPARES KIT, 400G eMLC+ SSD, 2.5 IN, ROHS	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0258	SPARES KIT, 400G eMLC+ SSD, 3.5 IN, ROHS	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0259	SPARES KIT, 200G eMLC+ SSD, 2.5 IN, ROHS	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0260 811-0261	SPARES KIT, 200G eMLC+ SSD, 3.5 IN, ROHS SPARES KIT, 800G eMLC+ SSD SED, 2.5 ROHS	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0262	SPARES KIT, 800G eMLC+ SSD SED, 2.5 ROHS SPARES KIT, 800G eMLC+ SSD SED, 3.5 ROHS	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0263	SPARES KIT - 8TB HDD 3.5in NL-Series	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0264	SPARES KIT-FRONT PANEL ASSY-4U-NL410	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0265	SPARES KIT - FRONT PANEL ASSEMBLY-X210	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0266 811-0267	SPARES KIT - POWER SUPPLY MODULE NL410 SPARES KIT - PCB LOX PCIe NVRAM w/ MLC	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0268	SPARES KIT - DIMM 8GB DDR3-1600	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0269	SPARES KIT - SLIDE RAIL KIT 2U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0270	SPARES KIT - BATTERY PACK/LI-ION/18650	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0271	SPARES KIT DEEP RACK INSTALL KIT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0272 811-0273	SPARES KIT NORMAL DEPTH RACK INSTALL KIT SPARES KIT - 6TB HDD 3.5in 4kn NL-Series	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	811-0274	SPARES KIT - 6TB HDD 3.5in 4kn HD-Series	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0275	SPARES KIT - 6TB HDD SED 3.5in NL-Series	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0276	SPARES KIT - 6TB HDD SED 3.5in HD-Series	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	811-0277	SPARES KIT - 8TB HDD 3.5in HD-Series SPARE KIT - TITAN-D 3-PHASE WYE PDU	\$0.00 \$0.00		25% 25%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	811-0280 811-0281	SPARE KIT - 11TAN-D 3-PHASE WTE PDU SPARE KIT - 32G BOOT DRIVE GEN 4	\$0.00		25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	812-0006	ASSY, S200 CHASSIS, 2U, 2.5, QDR	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0007	ASSY, X200 CHASSIS, 2U, 3.5, QDR	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0021	S210 CHASSIS - 2U	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	812-0023 812-0024	X410 CHASSIS - 4U X210 CHASSIS - 2U	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	812-0026	NL410 CHASSIS - 4U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	820-0001	FIELD UPGRADE KIT; 100GB SSD FOR IQ5400S	\$4,868.00		25%	\$3,651.00	\$584.16	\$486.80	\$0.00	\$0.00	\$0.00	\$584.16
5	820-0002	FIELD UPGRADE KIT; 36000X TO 32000X-SSD	\$19,023.00		25%	\$14,267.25	\$2,282.76	\$1,902.30	\$0.00	\$0.00	\$0.00	\$2,282.76
5	820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373.00		25%	\$6,279.75	\$1,004.76	\$837.30	\$0.00	\$0.00	\$0.00	\$1,004.76
5 5	820-0004 820-0005	FLD UPGRD KIT X-Series 2 x 200GB SSD FLD UPGRD KIT X-Series 3 x 200GB SSD	\$16,731.00 \$25,515.00		25% 25%	\$12,548.25 \$19,136.25	\$2,007.72 \$3,061.80	\$1,673.10 \$2,551.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,007.72 \$3,061.80
5	820-0006	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$33,403.00	IS	25%	\$25,052.25	\$4,008.36	\$3,340.30	\$0.00	\$0.00	\$0.00	\$4,008.36
5	820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$41,738.00	IS	25%	\$31,303.50	\$5,008.56	\$4,173.80	\$0.00	\$0.00	\$0.00	\$5,008.56
5	820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074.00		25%	\$37,555.50	\$6,008.88	\$5,007.40	\$0.00	\$0.00	\$0.00	\$6,008.88
5	820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419.00		25%	\$6,314.25	\$1,010.28	\$841.90	\$0.00	\$0.00	\$0.00	\$1,010.28
5 5	820-0010 820-0011	FLD UPGRD KIT S-Series 2 x 200GB SSD FLD UPGRD KIT S-Series 4 x 200GB SSD	\$16,678.00 \$33,212.00	IS IS	25% 25%	\$12,508.50	\$2,001.36 \$3,985.44	\$1,667.80 \$3,321.20	\$0.00	\$0.00 \$0.00	\$0.00	\$2,001.36 \$3,085.44
5	820-0012	FLD UPGRD KIT S-Series 4 x 200GB SSD FLD UPGRD KIT S-Series 5 x 200GB SSD	\$33,212.00 \$41,500.00		25%	\$24,909.00 \$31,125.00	\$4,980.00	\$3,321.20 \$4,150.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$3,985.44 \$4,980.00
5	820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$49,788.00		25%	\$37,341.00	\$5,974.56	\$4,978.80	\$0.00	\$0.00	\$0.00	\$5,974.56
5	820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043.00	IS	25%	\$782.25	\$125.16	\$104.30	\$0.00	\$0.00	\$0.00	\$125.16
5	820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514.00		25%	\$1,885.50	\$301.68	\$251.40	\$0.00	\$0.00	\$0.00	\$301.68
5	820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,268.00		25%	\$3,201.00	\$512.16	\$426.80	\$0.00	\$0.00	\$0.00	\$512.16
5 5	820-0017 820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$4,947.00 \$9,039.00		25% 25%	\$3,710.25 \$6,779.25	\$593.64 \$1,084.68	\$494.70 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$593.64 \$1,084.68
5	820-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	\$1,203.00		25%	\$902.25	\$144.36	\$120.30	\$0.00	\$0.00	\$0.00	\$144.36
5	820-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	\$3,597.00	IS	25%	\$2,697.75	\$431.64	\$359.70	\$0.00	\$0.00	\$0.00	\$431.64
5	820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240.00		25%	\$16,680.00	\$2,668.80	\$2,224.00	\$0.00	\$0.00	\$0.00	\$2,668.80
5	820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	\$15,160.00	IS	25%	\$11,370.00	\$1,819.20	\$1,516.00	\$0.00	\$0.00	\$0.00	\$1,819.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	\$30,374.00	IS	25%	\$22,780.50	\$3,644.88	\$3,037.40	\$0.00	\$0.00	\$0.00	\$3,644.88
5 5	820-0035 820-0036	FLD UPGRD KIT X-Series 3 x 400GB SSD FLD UPGRD KIT X-Series 4 x 400GB SSD	\$45,479.00 \$60,639.00	IS IS	25% 25%	\$34,109.25 \$45,479.25	\$5,457.48 \$7,276.68	\$4,547.90 \$6,063.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$141,486.00	IS	25%	\$106,114.50	\$16,978.32	\$14,148.60	\$0.00	\$0.00	\$0.00	
5	820-0039	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	\$183,932.00	IS	25%	\$137,949.00	\$22,071.84	\$18,393.20	\$0.00	\$0.00	\$0.00	\$22,071.84
5	820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	\$18,604.00	IS	25%	\$13,953.00	\$2,232.48	\$1,860.40	\$0.00	\$0.00	\$0.00	
5 5	820-0044 820-0045	FLD UPGRD KIT X-Series 5 x 400GB SSD FLD UPGRD KIT S-Series 3 x 400GB SSD	\$75,799.00 \$44,345.00	IS IS	25% 25%	\$56,849.25 \$33,258.75	\$9,095.88 \$5,321.40	\$7,579.90 \$4,434.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$92,218.00	IS	25%	\$69,163.50	\$11,066.16	\$9,221.80	\$0.00	\$0.00	\$0.00	
5	820-0057	FLD UPGRD KIT S-Series 2 x 400GB SSD	\$29,633.00	IS	25%	\$22,224.75	\$3,555.96	\$2,963.30	\$0.00	\$0.00	\$0.00	
5	820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,689.00	IS	25%	\$3,516.75	\$562.68	\$468.90	\$0.00	\$0.00	\$0.00	\$562.68
5 5	820-0059 820-0060	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$2,733.00 \$9,247.00	IS IS	25% 25%	\$2,049.75 \$6,935.25	\$327.96 \$1,109.64	\$273.30 \$924.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$327.96 \$1,109.64
5	820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	\$58,038.00	IS	25%	\$43,528.50	\$6,964.56	\$5,803.80	\$0.00	\$0.00	\$0.00	
5	820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$173,972.00	IS	25%	\$130,479.00	\$20,876.64	\$17,397.20	\$0.00	\$0.00	\$0.00	\$20,876.64
5	820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$116,231.00	IS	25%	\$87,173.25	\$13,947.72	\$11,623.10	\$0.00	\$0.00	\$0.00	
5 5	820-0064 820-0065	FLD UPGRD KIT S-Series 1 x 800GB SSD FLD UPGRD KIT X-Series 2 x 800GB SSD	\$29,057.00 \$54,653.00	IS IS	25% 25%	\$21,792.75 \$40,989.75	\$3,486.84 \$6,558.36	\$2,905.70 \$5,465.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	\$27,326.00	IS	25%	\$20,494.50	\$3,279.12	\$2,732.60	\$0.00	\$0.00	\$0.00	
5	820-0067	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$81,429.00	IS	25%	\$61,071.75	\$9,771.48	\$8,142.90	\$0.00	\$0.00	\$0.00	\$9,771.48
5	820-0068	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,524.00	IS	25%	\$26,643.00	\$4,262.88	\$3,552.40	\$0.00	\$0.00	\$0.00	
5 5	820-0069 820-0070	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$71,048.00 \$106,573.00	IS IS	25% 25%	\$53,286.00 \$79,929.75	\$8,525.76 \$12,788.76	\$7,104.80 \$10,657.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$151,100.00	IS	25%	\$113,325.00	\$12,766.76	\$15,110.00	\$0.00	\$0.00	\$0.00	
5	820-0072	FLD UPGRD KIT 3.5 IN 6 x 800GB SED SSD	\$226,163.00	is	25%	\$169,622.25	\$27,139.56	\$22,616.30	\$0.00	\$0.00	\$0.00	
5	820-0073	Field Upgrade Kit, Memory 16x16GB	\$25,737.00	IS	25%	\$19,302.75	\$3,088.44	\$2,573.70	\$0.00	\$0.00	\$0.00	
5	820-0074	Field Upgrade Kit, Memory 8x16GB	\$12,869.00	IS	25%	\$9,651.75	\$1,544.28	\$1,286.90	\$0.00	\$0.00	\$0.00	
5 5	820-0075 820-0076	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	\$10,120.00 \$81,184.00	IS IS	25% 25%	\$7,590.00 \$60,888.00	\$1,214.40 \$9,742.08	\$1,012.00 \$8,118.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0077	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	\$108,219.00	IS	25%	\$81,164.25	\$12,986.28	\$10,821.90	\$0.00	\$0.00	\$0.00	
5	820-0078	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	\$5,227.00	IS	25%	\$3,920.25	\$627.24	\$522.70	\$0.00	\$0.00	\$0.00	\$627.24
5	820-0079	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	\$33,718.00	IS	25%	\$25,288.50	\$4,046.16	\$3,371.80	\$0.00	\$0.00	\$0.00	
5 5	820-0080 820-0081	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$67,497.00 \$134,999.00	IS IS	25% 25%	\$50,622.75 \$101,249.25	\$8,099.64 \$16,199.88	\$6,749.70 \$13,499.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0082	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$202,602.00	IS	25%	\$151,951.50	\$24,312.24	\$20,260.20	\$0.00	\$0.00	\$0.00	
5	820-0083	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	\$33,858.00	IS	25%	\$25,393.50	\$4,062.96	\$3,385.80	\$0.00	\$0.00	\$0.00	
5	820-0084	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	\$67,545.00	IS	25%	\$50,658.75	\$8,105.40	\$6,754.50	\$0.00	\$0.00	\$0.00	
5	820-0085	FLD UPGRD KIT 2.5IN 4x1.6TB SSD FLD UPGRD KIT 2.5IN 6x1.6TB SSD	\$134,979.00	IS	25%	\$101,234.25	\$16,197.48	\$13,497.90	\$0.00	\$0.00	\$0.00	\$16,197.48
5 5	820-0086 820-0087	FIELD UPGRADE KIT Z.SIN 6X1.61B SSD FIELD UPGRADE KIT MEMORY 8X8GB	\$202,412.00 \$6,782.00	IS IS	25% 25%	\$151,809.00 \$5,086.50	\$24,289.44 \$813.84	\$20,241.20 \$678.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,289.44 \$813.84
5	820-0088	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	\$100,102.00	is	25%	\$75,076.50	\$12,012.24	\$10,010.20	\$0.00	\$0.00	\$0.00	
5	820-0089	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	\$99,759.00	IS	25%	\$74,819.25	\$11,971.08	\$9,975.90	\$0.00	\$0.00	\$0.00	\$11,971.08
5	820-0090	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD SED	\$43,834.00	IS	25%	\$32,875.50	\$5,260.08	\$4,383.40	\$0.00	\$0.00	\$0.00	
5 5	820-0091 820-0092	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD SED FLD UPGRD KIT 3.5IN 3x1.6 TB SSD SED	\$87,746.00 \$130,132.00	IS IS	25% 25%	\$65,809.50 \$97,599.00	\$10,529.52 \$15,615.84	\$8,774.60 \$13,013.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0093	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD SED	\$175,499.00	is	25%	\$131,624.25	\$21,059.88	\$17,549.90	\$0.00	\$0.00	\$0.00	
5	820-0094	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD SED	\$263,383.00	IS	25%	\$197,537.25	\$31,605.96	\$26,338.30	\$0.00	\$0.00	\$0.00	
5	820-0095	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD SED	\$40,630.00	IS	25%	\$30,472.50	\$4,875.60	\$4,063.00	\$0.00	\$0.00	\$0.00	
5 5	820-0096 820-0097	FLD UPGRD KIT 2.5IN 2x1.6 TB SSD SED FLD UPGRD KIT 2.5IN 4x1.6 TB SSD SED	\$81,054.00 \$161,974.00	IS IS	25% 25%	\$60,790.50 \$121,480.50	\$9,726.48 \$19,436.88	\$8,105.40 \$16,197.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	820-0098	FLD UPGRD KIT 24GB MEMORY 3 X 8GB GEN5	\$2,866.00	is	25%	\$2,149.50	\$343.92	\$286.60	\$0.00	\$0.00	\$0.00	\$343.92
5	820-0099	FLD UPGRD KIT S210/X410 2X40GBE	\$6,349.00	IS	25%	\$4,761.75	\$761.88	\$634.90	\$0.00	\$0.00	\$0.00	\$761.88
5	851-0001	IQ 1920 GE SYSTEM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0002 851-0021	IQ 1920 IB SYSTEM IQ 6000 GE SYSTEM	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0023	IQ 6000 B SYSTEM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	851-0024	SWITCH, IB, 48 PORT, 7008P, CISCO	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	851-0053	R-SPR KIT - Legacy Node 2 x 250GB HDD	\$638.00	IS	25%	\$478.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	851-0055 851-0056	R-SPR KIT - Legacy Node 2 x 500GB HDD R-SPR KIT - Legacy Node 2 x 750GB HDD	\$758.00 \$1,242.00	IS IS	25% 25%	\$568.50 \$931.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	851-0057	IQ ACCELERATOR-X	\$1,242.00	IS	25%	\$0.00	\$1,407.00	\$973.98	\$0.00	\$0.00	\$0.00	
5	851-0058	IQ ACCELERATOR-X CX4-8	\$0.00	is	25%	\$0.00	\$2,209.00	\$1,529.46	\$0.00	\$0.00	\$0.00	
5	851-0059	IQ ACCELERATOR-X CX4-32	\$0.00	IS	25%	\$0.00	\$2,751.00	\$1,904.22	\$0.00	\$0.00	\$0.00	\$2,751.00
5	851-0062	R-SPR KIT - Legacy Node 2 x 1TB HDD	\$986.00	IS	25%	\$739.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0065 851-0066	IQ ACCELERATOR-X SR-8 SFP+ IQ ACCELERATOR-X SR-32 SFP+	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$2,249.00 \$2,869.00	\$1,556.82 \$1,986.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,249.00 \$2,869.00
5	851-0073-R	R-IQ36NL	\$9,227.00	IS	25%	\$6,920.25	\$1,107.24	\$922.70	\$0.00	\$0.00	\$0.00	
5	851-0074	IQ BACKUP ACCELERATOR	\$0.00	IS	25%	\$0.00	\$3,809.00	\$2,636.82	\$0.00	\$0.00	\$0.00	\$3,809.00
5	851-0074-R	R-Backup Accelerator	\$1,928.00	IS	25%	\$1,446.00	\$231.36	\$192.80	\$0.00	\$0.00	\$0.00	
5 5	851-0075-R 851-0084	R-IQ36000x R-SPR KIT - Legacy Node 2 x 450GB HDD	\$13,025.00 \$1,672.00	IS IS	25% 25%	\$9,768.75 \$1,254.00	\$1,563.00 \$0.00	\$1,302.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	851-0086-R	R-IQ10000xs	\$3,009.00	IS	25%	\$1,254.00	\$361.08	\$300.90	\$0.00	\$0.00	\$0.00	
5	851-0093-R	R-IQ72000x SFP+	\$20,920.00	IS	25%	\$15,690.00	\$2,510.40	\$2,092.00	\$0.00	\$0.00	\$0.00	
5	851-0095-R	R-IQ10000xs SFP+	\$3,009.00	IS	25%	\$2,256.75	\$361.08	\$300.90	\$0.00	\$0.00	\$0.00	\$361.08
5	851-0097-R	R-IQ5400s SFP+	\$6,563.00	IS	25%	\$4,922.25	\$787.56	\$656.30	\$0.00	\$0.00	\$0.00	
5 5	851-0098 851-0099	R-SPR KIT - Legacy Node 2 x 2TB HDD 2 SFP+ OPTICS KIT - 10GbE	\$1,669.00 \$498.00	IS IS	25% 25%	\$1,251.75 \$373.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	851-0100-R	R-IQ5000s	\$7,148.00		25%	\$5,361.00	\$857.76	\$714.80	\$0.00	\$0.00	\$0.00	
5	851-0101-R	R-IQ5000s CX4	\$7,624.00	IS	25%	\$5,718.00	\$914.88	\$762.40	\$0.00	\$0.00	\$0.00	\$914.88

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	851-0102-R	R-IQ5000s SFP+	\$7,624.00	IS	25%	\$5,718.00	\$914.88	\$762.40	\$0.00	\$0.00	\$0.00	\$914.88
5 5	851-0107-R 851-0131-R	R-IQ36NL SFP+ R-IQ108NL SFP+	\$9,730.00 \$19,459.00	IS IS	25% 25%	\$7,297.50 \$14,594.25	\$1,167.60 \$2,335.08	\$973.00 \$1,945.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,167.60 \$2,335.08
5	851-0148	R-SPR KIT - 108NL Node 2 x 3TB HDD	\$2,203.00	IS	25%	\$1,652.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	\$946.00	IS	25%	\$709.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	\$1,603.00	IS	25%	\$1,202.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0159 851-0160	R-SPR KIT - X/NL-Series 2 x 3TB HDD R-SPR KIT - S-Series 2 x 300GB HDD	\$2,189.00 \$1,089.00	IS IS	25% 25%	\$1,641.75 \$816.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	\$1,711.00	IS	25%	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0162	R-SPR KIT - X200 Node 2 x 500GB HDD	\$728.00	IS	25%	\$546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	\$3,683.00	IS	25%	\$2,762.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0164 851-0176	R-SPR KIT - S-Series 1 x 200GB SLC SSD FILLER PANEL KIT: 2U PANEL WITH CLIPS	\$3,685.00 \$35.00	IS IS	25% 25%	\$2,763.75 \$26.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0177	DB9 TO RJ45 CONNECTOR	\$35.00	IS	25%	\$26.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	\$2,264.00	IS	25%	\$1,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	\$6,465.00	IS	25%	\$4,848.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0194 851-0195	RACK ASSY,TITAN 40U,4 PDU, EMC/ISILON R-SPR KIT - X-Series 1 x 400GB SLC SSD	\$11,202.00 \$6,529.00	IS IS	25% 25%	\$8,401.50 \$4,896.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685.00	IS	25%	\$2,763.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	\$3,683.00	IS	25%	\$2,762.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,465.00	IS	25%	\$4,848.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0199 851-0202	R-SPR KIT - X-Series 1 x 400GB SSD R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$6,529.00 \$2,903.00	IS IS	25% 25%	\$4,896.75 \$2,177.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0202	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,065.00	IS	25%	\$2,298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,247.00	is	25%	\$9,185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247.00	IS	25%	\$9,185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,597.00	IS	25%	\$1,197.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0218 851-0219	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD R-SPR KIT - S210 2 x 900GB SED HDD	\$2,479.00 \$2,717.00	IS IS	25% 25%	\$1,859.25 \$2,037.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,696.00	IS	25%	\$11,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$15,921.00	IS	25%	\$11,940.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0222	Transceiver/Optic/SFP+/SR/ 40Gbe	\$2,369.00	IS	25%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	\$1,537.00	IS IS	25% 25%	\$1,152.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0224 851-0225	CABLE IB/40GBE MPO TRANSCEIVER 10M CABLE IB/40GBE MPO TRANSCEIVER 30M	\$468.00 \$991.00	IS	25%	\$351.00 \$743.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0226	CABLE IB/40GBE MPO TRANSCEIVER 50M	\$1,679.00	IS	25%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0227	CABLE IB/40GBE MPO TRANSCEIVER 100M	\$2,818.00	IS	25%	\$2,113.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	\$17,419.00	IS	25%	\$13,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0230 851-0231	RACK ASSY TITAN-D 40U 4PDU 3-PHASE DELTA R-SPR KIT - HD-Series 1 x 6TB HDD	\$19,908.00 \$1,596.00	IS IS	25% 25%	\$14,931.00 \$1,197.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	\$8,973.00	IS	25%	\$6,729.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0233	R-SPR KIT - S210 1 X 1.6TB SSD	\$10,847.00	IS	25%	\$8,135.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0234	R-SPR KIT - X410 1 X 1.6TB SSD	\$10,849.00	IS	25%	\$8,136.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0235 851-0236	R-SPR KIT - NL-Series 1 X 8TB HDD R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	\$1,684.00 \$1,304.00	IS IS	25% 25%	\$1,263.00 \$978.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	\$1,377.00	IS	25%	\$1,032.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0238	R-SPR KIT - NL-Series 1 x 6TB SED HDD	\$1,422.00	is	25%	\$1,066.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0239	R-SPR KIT - HD-Series 1 x 6TB SED HDD	\$1,499.00	IS	25%	\$1,124.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0240	R-SPR KIT - HD-Series 1 x 8TB HDD	\$1,472.00	IS	25%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0241 851-0242	R-SPR KIT - S210 1 x 1.6TB SED SSD R-SPR KIT - X410/NL410 1 x 1.6TB SED SSD	\$9,410.00 \$9,420.00	IS IS	25% 25%	\$7,057.50 \$7,065.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0243	RACK ASSY TITAN-D 40U 4 PDU 3-PHASE WYE	\$17,121.00	IS	25%	\$12,840.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0244	TITAN-D 40U 4 PDU 3-PHASE WYE CONVERSION	\$10,069.00	IS	25%	\$7,551.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0245	R-SPR KIT - NL-Series 1 x 8TB HDD SED	\$2,523.00	IS	25%	\$1,892.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0246 851-0247	R-SPR KIT - HD-Series 1 x 8TB HDD SED CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$2,801.00 \$303.00	IS IS	25% 25%	\$2,100.75 \$227.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0248	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$303.00	IS	25%	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0249	CABLE/IB QDR/QSFP-QSFP/3M ORANGE	\$787.00	IS	25%	\$590.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0250	CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$787.00	IS	25%	\$590.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0251	CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,525.00	IS	25%	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0252 851-0253	CABLE/IB QDR/QSFP-QSFP/5M GREEN CABLE, ETHERNET, 40G, PASS, HALFREE, 1M	\$1,525.00 \$224.00	IS IS	25% 25%	\$1,143.75 \$168.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0254	CABLE, ETHERNET, 40G, PASS, HALFREE, 3M	\$323.00	IS	25%	\$242.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0255	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893.00	IS	25%	\$669.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0256	CABLE, ETHERNET, 40GbE, ACT OPT, 10M	\$1,389.00	IS	25%	\$1,041.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0295 851-0301	R-SPR KIT - HD-Series 1 x 1.6TB SSD CABLE, ETHERNET, 40G, PASS, HALFREE, 4M	\$29,080.00 \$420.00	IS IS	25% 25%	\$21,810.00 \$315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00
5	861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	\$73,204.00	IS	25%	\$54,903.00	\$8,784.48	\$7,320.40	\$0.00		\$0.00	\$8,784.48
5	861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	\$95,222.00	is	25%	\$71,416.50	\$11,426.64	\$9,522.20	\$0.00		\$0.00	\$11,426.64
5	861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	\$114,830.00	IS	25%	\$86,122.50	\$13,779.60	\$11,483.00	\$0.00	\$0.00	\$0.00	\$13,779.60
5	861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	\$55,846.00	IS	25%	\$41,884.50	\$6,701.52	\$5,584.60	\$0.00	\$0.00	\$0.00	\$6,701.52
5 5	861-0027 861-0028	NL400-72TB 12GB 2X10GESFP+2X1GE NL400-108TB 12GB 2X10GESFP+2X1GE	\$72,471.00 \$90,518.00	IS IS	25% 25%	\$54,353.25 \$67,888.50	\$8,696.52 \$10,862.16	\$7,247.10 \$9,051.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,696.52 \$10,862.16
5	861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	\$138,315.00	IS	25%	\$103,736.25	\$16,597.80	\$13,831.50	\$0.00	\$0.00	\$0.00	\$16,597.80
5	861-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	\$107,986.00	IS	25%	\$80,989.50	\$12,958.32	\$10,798.60	\$0.00	\$0.00	\$0.00	\$12,958.32
5	861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$96,565.00	IS	25%	\$72,423.75	\$11,587.80	\$9,656.50	\$0.00	\$0.00	\$0.00	\$11,587.80
5 5	861-0032 861-0033	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	\$70,557.00 \$87,163.00	IS IS	25% 25%	\$52,917.75 \$65,372.25	\$8,466.84 \$10,459.56	\$7,055.70 \$8,716.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,466.84 \$10,459.56
5	861-0034	X200-24TB 6GB 4X1GE	\$38,957.00	IS	25%	\$65,372.25 \$29,217.75		\$3,895.70	\$0.00		\$0.00	\$4,674.84
•			-55,551.00		_5,0	Q20,2.11.10	÷ .,01 1.04	ψο,οσο.10	Ψ0.00	Ψ5.00	Ψ5.00	Ţ.,51 1.0 r

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	\$50,681.00	IS	25%	\$38,010.75	\$6,081.72	\$5,068.10	\$0.00	\$0.00	\$0.00	\$6,081.72
5 5	861-0036 861-0038	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE NL400-36TB 12GB 4x1GE	\$128,351.00 \$53,363.00	IS IS	25% 25%	\$96,263.25 \$40,022.25	\$15,402.12 \$6,403.56	\$12,835.10 \$5,336.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,402.12 \$6,403.56
5	861-0039	NL400-72TB 12GB 4x1GE	\$70,084.00	IS	25%	\$52,563.00	\$8,410.08	\$7,008.40	\$0.00	\$0.00	\$0.00	\$8,410.08
5	861-0040	NL400-108TB 12GB 4x1GE	\$88,824.00	IS	25%	\$66,618.00	\$10,658.88	\$8,882.40	\$0.00	\$0.00	\$0.00	\$10,658.88
5	861-0042	X400-36TB 24GB 4x1GE	\$71,260.00	IS	25%	\$53,445.00	\$8,551.20	\$7,126.00	\$0.00	\$0.00	\$0.00	\$8,551.20
5	861-0043	X400-72TB 24GB 4x1GE	\$93,014.00	IS	25%	\$69,760.50	\$11,161.68	\$9,301.40	\$0.00	\$0.00	\$0.00	\$11,161.68
5 5	861-0044 861-0046	X400-108TB 24GB RAM 4x1GE X400-34TB 800GBSSD 24GB 4X1GE	\$112,458.00 \$82,612.00	IS IS	25% 25%	\$84,343.50 \$61,959.00	\$13,494.96 \$9,913.44	\$11,245.80 \$8,261.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,494.96 \$9,913.44
5	861-0056	X400-341B 600GB33D 24GB 4X1GE X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	\$198,117.00	IS	25%	\$148,587.75	\$23,774.04	\$19,811.70	\$0.00	\$0.00	\$0.00	\$23,774.04
5	861-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	\$118,050.00	IS	25%	\$88,537.50	\$14,166.00	\$11,805.00	\$0.00	\$0.00	\$0.00	\$14,166.00
5	861-0058	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1	\$93,669.00	IS	25%	\$70,251.75	\$11,240.28	\$9,366.90	\$0.00	\$0.00	\$0.00	\$11,240.28
5	861-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE	\$40,423.00	IS	25%	\$30,317.25	\$4,850.76	\$4,042.30	\$0.00	\$0.00	\$0.00	\$4,850.76
5 5	861-0064 861-0065	NL400-108TB/24GB/2x10GE SFP+/2x1GE NL400-144TB/24GB/2x10GE SFP+/2x1GE	\$92,427.00 \$109,709.00	IS IS	25% 25%	\$69,320.25 \$82,281.75	\$11,091.24 \$13,165.08	\$9,242.70 \$10,970.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,091.24 \$13,165.08
5	861-0066	NL400-144TB/24GB/2x10GE SFP+/2x1GE NL400-144TB/48GB/2x10GE SFP+/2x1GE	\$110,914.00	IS	25%	\$83,185.50	\$13,309.68	\$11,091.40	\$0.00	\$0.00	\$0.00	\$13,309.68
5	861-0067	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE	\$156,952.00	is	25%	\$117,714.00	\$18,834.24	\$15,695.20	\$0.00	\$0.00	\$0.00	\$18,834.24
5	861-0112	X200-6TB 6GB 4X1GE	\$0.00	IS	25%	\$0.00	\$2,768.04	\$2,306.70	\$0.00	\$0.00	\$0.00	\$2,768.04
5	861-0112-R	R-X200 6TB 6GB	\$6,600.00	IS	25%	\$4,950.00	\$792.00	\$660.00	\$0.00	\$0.00	\$0.00	\$792.00
5	861-0113	X200-6TB 6GB 2X10GESFP+2X1GE	\$0.00	IS IS	25%	\$0.00	\$2,980.32	\$2,483.60	\$0.00	\$0.00	\$0.00	\$2,980.32
5 5	861-0113-HB 861-0113-R	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-HW R-X200 6TB 6GB SFP+	\$0.00 \$6,148.00	IS IS	25% 25%	\$0.00 \$4,611.00	\$1,287.96 \$737.76	\$1,073.30 \$614.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,287.96 \$737.76
5	861-0113-SB	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-SW	\$0.00	IS	25%	\$0.00	\$1,771.00	\$1,449.00	\$0.00	\$0.00	\$0.00	\$1,771.00
5	861-0114	X200-12TB 6GB 4X1GE	\$25,654.00	IS	25%	\$19,240.50	\$3,078.48	\$2,565.40	\$0.00	\$0.00	\$0.00	\$3,078.48
5	861-0115	X200-12TB 6GB 2X10GESFP+2X1GE	\$27,375.00	IS	25%	\$20,531.25	\$3,285.00	\$2,737.50	\$0.00	\$0.00	\$0.00	\$3,285.00
5	861-0116	X200-12TB 12GB 2X10GESFP+2X1GE	\$27,658.00	IS	25%	\$20,743.50	\$3,318.96	\$2,765.80	\$0.00	\$0.00	\$0.00	\$3,318.96
5 5	861-0116-R 861-0117	R-X200 12TB 12GB SFP+ X200-36TB 6GB 4X1GE	\$8,486.00 \$46,833.00	IS IS	25% 25%	\$6,364.50 \$35,124.75	\$1,018.32 \$5,619.96	\$848.60 \$4,683.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,018.32 \$5,619.96
5	861-0117-R	R-X200 36TB 6GB	\$46,633.00 \$13,536.00	IS	25%	\$35,124.75 \$10,152.00	\$1,624.32	\$1,353.60	\$0.00	\$0.00	\$0.00	\$1,624.32
5	861-0118	X200-36TB 12GB 4X1GE	\$47,182.00	IS	25%	\$35,386.50	\$5,661.84	\$4,718.20	\$0.00	\$0.00	\$0.00	\$5,661.84
5	861-0119	X200-36TB 6GB 2X10GESFP+2X1GE	\$48,953.00	IS	25%	\$36,714.75	\$5,874.36	\$4,895.30	\$0.00	\$0.00	\$0.00	\$5,874.36
5	861-0120	X200-36TB 12GB 2X10GESFP+2X1GE	\$49,306.00	IS	25%	\$36,979.50	\$5,916.72	\$4,930.60	\$0.00	\$0.00	\$0.00	\$5,916.72
5	861-0120-R	R-X200 36TB 12GB SFP+	\$14,490.00	IS	25%	\$10,867.50	\$1,738.80	\$1,449.00	\$0.00	\$0.00	\$0.00	\$1,738.80
5	861-0121 861-0121 B	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	\$39,703.00 \$11,780.00	IS	25%	\$29,777.25	\$4,764.36	\$3,970.30	\$0.00	\$0.00	\$0.00	\$4,764.36
5 5	861-0121-R 861-0122	R-X200 11TB 24GB SFP+ X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$11,789.00 \$50,398.00	IS IS	25% 25%	\$8,841.75 \$37,798.50	\$1,414.68 \$6,047.76	\$1,178.90 \$5,039.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,414.68 \$6,047.76
5	861-0122-R	R-X200 20TB 24GB SFP+	\$17,287.00	IS	25%	\$12,965.25	\$2,074.44	\$1,728.70	\$0.00	\$0.00	\$0.00	\$2,074.44
5	861-0123	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE	\$74,082.00	IS	25%	\$55,561.50	\$8,889.84	\$7,408.20	\$0.00	\$0.00	\$0.00	\$8,889.84
5	861-0123-R	R-X200 12TB 24GB SFP+	\$27,740.00	IS	25%	\$20,805.00	\$3,328.80	\$2,774.00	\$0.00	\$0.00	\$0.00	\$3,328.80
5	861-0124	X200-27TB 600GBSSD 24GB 2X10GESFP+2X1GE	\$62,168.00	IS	25%	\$46,626.00	\$7,460.16	\$6,216.80	\$0.00	\$0.00	\$0.00	\$7,460.16
5 5	861-0125 861-0125-R	S200-7.2TB 24GB 4X1GE R-S200 7.2TB 24GB	\$48,255.00 \$11,940.00	IS IS	25% 25%	\$36,191.25 \$8,955.00	\$5,790.60 \$1,432.80	\$4,825.50 \$1,194.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,790.60 \$1,432.80
5	861-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	\$50,320.00	IS	25%	\$37,740.00	\$6,038.40	\$5,032.00	\$0.00	\$0.00	\$0.00	\$6,038.40
5	861-0127	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE	\$52,767.00	IS	25%	\$39,575.25	\$6,332.04	\$5,276.70	\$0.00	\$0.00	\$0.00	\$6,332.04
5	861-0127-R	R-S200 6.9TB SFP+	\$16,698.00	IS	25%	\$12,523.50	\$2,003.76	\$1,669.80	\$0.00	\$0.00	\$0.00	\$2,003.76
5	861-0128	S200-14.4TB 24GB 4X1GE	\$61,598.00	IS	25%	\$46,198.50	\$7,391.76	\$6,159.80	\$0.00	\$0.00	\$0.00	\$7,391.76
5 5	861-0128-R 861-0129	R-S200 14.4TB S200-14.4TB 24GB 2X10GESFP+2X1GE	\$15,374.00 \$63,527.00	IS IS	25% 25%	\$11,530.50 \$47,645.25	\$1,844.88 \$7,623.24	\$1,537.40 \$6,352.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,844.88 \$7,623.24
5	861-0129-R	R-S200 14.4TB SFP+	\$16,022.00	IS	25%	\$12,016.50	\$1,922.64	\$1,602.20	\$0.00 \$0.00	\$0.00	\$0.00	\$1,922.64
5	861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	\$68,927.00	IS	25%	\$51,695.25	\$8,271.24	\$6,892.70	\$0.00	\$0.00	\$0.00	\$8,271.24
5	861-0130-R	R-S200 13.2TB SFP+ OneFS 6.5.1	\$22,662.00	IS	25%	\$16,996.50	\$2,719.44	\$2,266.20	\$0.00	\$0.00	\$0.00	\$2,719.44
5	985-0100	DOCUMENT - SPECIAL ORDER INSTRUCTION	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A100-BACKUP	A100 Backup 4x8GFC 4x1GE	\$36,158.00	IS	25%	\$27,118.50	\$4,338.96	\$3,615.80	\$0.00	\$0.00	\$0.00	\$4,338.96
5 5	A100-BACKUP-64 A100-PERF-256	A100 Backup Accelerator 64G 4x8GFC 4x1GE A100 Performance 256GB 2x10GE 4x1GE	\$39,183.00 \$42,750.00	IS IS	25% 25%	\$29,387.25 \$32,062.50	\$4,701.96 \$5,130.00	\$3,918.30 \$4,275.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,701.96 \$5,130.00
5	HD400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$213,810.00	IS	25%	\$160,357.50	\$25,657.20	\$21,381.00	\$0.00	\$0.00	\$0.00	\$25,657.20
5	HD400-RACK-S17-HO	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$138,514.00	IS	25%	\$103,885.50	\$16,621.68	\$13,851.40	\$0.00	\$0.00	\$0.00	\$16,621.68
5	HD400-RACK-S18	HD400 PRERACK-354T+800G SSD/48G/2x10GE	\$216,158.00	IS	25%	\$162,118.50	\$25,938.96	\$21,615.80	\$0.00	\$0.00	\$0.00	\$25,938.96
5	HD400-RACK-S18-HO	HD400 PRERACK-354T+800G SSD/48G/2x10G HO	\$139,191.00	IS	25%	\$104,393.25	\$16,702.92	\$13,919.10	\$0.00	\$0.00	\$0.00	\$16,702.92
5 5	HD400-RACK-S37 HD400-RACK-S37-HO	HD400 PRERACK-472T+1.6T SSD/24G/2x10GE HD400 PRERACK-472T+1.6T SSD/24G/2x10G HO	\$256,572.00 \$155,888.00	IS IS	25% 25%	\$192,429.00 \$116.916.00	\$30,788.64 \$18,706.56	\$25,657.20 \$15,588.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,788.64 \$18,706.56
5	HD400-RACK-S37-HO	HD400 PRERACK-472T+1.6T SSD/246/2x10G HO HD400 PRERACK-472T+1.6T SSD/48G/2x10GE	\$259,390.00	IS	25%	\$194,542.50	\$31,126.80	\$25,939.00	\$0.00	\$0.00	\$0.00	\$31,126.80
5	HD400-RACK-S38-HO	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$158,648.00	IS	25%	\$118,986.00	\$19,037.76	\$15,864.80	\$0.00	\$0.00	\$0.00	\$19,037.76
5	HD400-RACK-S39	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G	\$213,810.00	IS	25%	\$160,357.50	\$25,657.20	\$21,381.00	\$0.00	\$0.00	\$0.00	\$25,657.20
5	HD400-RACK-S39-HO	HD400 RACK-354T+800G SSD4kn/24G/2x10G HO	\$138,514.00	IS	25%	\$103,885.50	\$16,621.68	\$13,851.40	\$0.00	\$0.00	\$0.00	\$16,621.68
5	HD400-RACK-S40	HD400 PRERACK-354T+800G SSD4kn/48G/2x10G	\$216,158.00 \$130.101.00	IS	25%	\$162,118.50	\$25,938.96	\$21,615.80	\$0.00	\$0.00	\$0.00	\$25,938.96
5 5	HD400-RACK-S40-HO HD400-SATA-E07	HD400 RACK-354T+800G SSD4kn/48G/2x10G HO HD400-354T+800G SSD-SED/24G/2x10GE 2x1GE	\$139,191.00 \$277,953.00	IS IS	25% 25%	\$104,393.25 \$208,464.75	\$16,702.92 \$33,354.36	\$13,919.10 \$27,795.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,702.92 \$33,354.36
5	HD400-SATA-E07 HD400-SATA-E07-HO	HD400-3541+800G SSD-SED/24G/2X10GE 2X1GE HD400-354T+800G SSD-SED/24G/2X10GE/HO	\$277,953.00 \$186,993.00	IS	25%	\$206,464.75 \$140,244.75	\$22,439.16	\$18,699.30	\$0.00	\$0.00	\$0.00	\$22,439.16
5	HD400-SATA-E08	HD400-354T+800G SSD-SED/48G/2x10GE 2x1GE	\$281,006.00	is	25%	\$210,754.50	\$33,720.72	\$28,100.60	\$0.00	\$0.00	\$0.00	\$33,720.72
5	HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$187,908.00	IS	25%	\$140,931.00	\$22,548.96	\$18,790.80	\$0.00	\$0.00	\$0.00	\$22,548.96
5	HD400-SATA-E09	HD400-472T+1.6T SSD-SED/24G/2x10GE/2x1GE	\$333,543.00	IS	25%	\$250,157.25	\$40,025.16	\$33,354.30	\$0.00	\$0.00	\$0.00	\$40,025.16
5	HD400-SATA-E09-HO	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO	\$210,448.00	IS	25%	\$157,836.00	\$25,253.76	\$21,044.80	\$0.00	\$0.00	\$0.00	\$25,253.76
5 5	HD400-SATA-E10 HD400-SATA-E10-HO	HD400-472T+1.6T SSD-SED/48G/2x10GE/2x1GE HD400-472T+1.6T SSD-SED/48G/2x10GE/HO	\$337,207.00 \$214,175.00	IS IS	25% 25%	\$252,905.25 \$160,631.25	\$40,464.84 \$25,701.00	\$33,720.70 \$21,417.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40,464.84 \$25,701.00
5	HD400-SATA-E10-HO HD400-SATA-S17	HD400-4721+1.61 SSD-SED/48G/2x10GE/HO HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$214,175.00 \$213,810.00	IS IS	25% 25%	\$160,631.25 \$160,357.50	\$25,701.00	\$21,417.50 \$21,381.00	\$0.00	\$0.00	\$0.00	\$25,701.00 \$25,657.20
5	HD400-SATA-S17-HO	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$138,514.00	is	25%	\$103,885.50	\$16,621.68	\$13,851.40	\$0.00	\$0.00	\$0.00	\$16,621.68
5	HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$216,158.00	IS	25%	\$162,118.50	\$25,938.96	\$21,615.80	\$0.00	\$0.00	\$0.00	\$25,938.96
5	HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO	\$139,191.00	IS	25%	\$104,393.25	\$16,702.92	\$13,919.10	\$0.00	\$0.00	\$0.00	\$16,702.92

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HD400-SATA-S37	HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE	\$256,572.00	IS	25%	\$192,429.00	\$30,788.64	\$25,657.20	\$0.00	\$0.00	\$0.00	\$30,788.64
5 5	HD400-SATA-S37-HO HD400-SATA-S38	HD400-472TB+1.6TB SSD/24G/2x10GE/HO HD400-472TB+1.6TB SSD/48G/2x10GbE+2x1GE	\$155,888.00 \$259,390.00		25% 25%	\$116,916.00 \$194,542.50	\$18,706.56 \$31,126.80	\$15,588.80 \$25,939.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,706.56 \$31,126.80
5	HD400-SATA-S38-HO	HD400-472TB+1.6TB SSD/48G/2x10GE/HO	\$158,648.00		25%	\$118,986.00	\$19,037.76	\$15,864.80	\$0.00	\$0.00	\$0.00	\$19,037.76
5	HD400-SATA-S39	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	\$213,810.00	IS	25%	\$160,357.50	\$25,657.20	\$21,381.00	\$0.00	\$0.00	\$0.00	\$25,657.20
5	HD400-SATA-S39-HO	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	\$138,514.00		25%	\$103,885.50	\$16,621.68	\$13,851.40	\$0.00	\$0.00	\$0.00	\$16,621.68
5 5	HD400-SATA-S40 HD400-SATA-S40-HO	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE HD400-354T+800G SSD 4kn/48G/2x10GE/HO	\$216,158.00 \$139,191.00		25% 25%	\$162,118.50 \$104,393.25	\$25,938.96 \$16,702.92	\$21,615.80 \$13,919.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,938.96 \$16,702.92
5	LADDER	CUSTOMER SERVICE LADDER KIT-ISILON	\$200.00		25%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHHWI-001	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00		25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-ENHSWI-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAI	\$99,827.00		25% 25%	\$74,870.25 \$74,870.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	M-ENHSWI-S01 M-PREHWI-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00		25% 25%	\$74,870.25 \$74,870.25	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	M-PRESWI-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00		25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-HW-I-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00		25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-HW-I-001 M-PSM-SW-I-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00 \$99,827.00	IS IS	25% 25%	\$74,870.25 \$74,870.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-SW-I-004	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	IS	25%	\$74,870.25 \$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-I-S01	PROSUPPORT W/MISSION CRITICAL-SW SUBSCRI - REFER TO SW MODEL FOR MAIN	\$99,827.00		25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-I-SR1	PROSUPPORT W/MISSION CRITICAL STATEDRATE - REFER TO SW MODEL FOR MAIN	\$99,827.00		25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-HW-I-001 M-PSP-HW-I-002	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00 \$99,827.00		25% 25%	\$74,870.25 \$74,870.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-RW-I-002 M-PSP-SW-I-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO NW MODEL FOR MAINT PRIC	\$99,827.00		25%	\$74,870.25 \$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-004	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-S01	PROSUPPORT PLUS-SW SUBSCRIPTION SUPPORT - REFER TO SW MODEL FOR MAII	\$99,827.00		25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-SW-I-SR1 M-PSP-SW-IUE-001	PROSUPPORT SOFTWARE PLUS STATED RATE - REFER TO SW MODEL FOR MAINT F PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00 \$99,827.00	IS IS	25% 25%	\$74,870.25 \$74,870.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PS-SW-I-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00		25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-I-S01	PROSUPPORT W/NBD-SW SUBSCRIPTION SPPT - REFER TO SW MODEL FOR MAINT	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-I-SR1	PROSUPPORT W/NBD-SW STATED RATE - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NL400-SAS-E01 NL400-SAS-E02	NL400-108TB-SED/12G/4x1GE NL400-108TB-SED/12G/2x10GE SFP 2x1GE	\$115,472.00 \$117,673.00	IS IS	25% 25%	\$86,604.00 \$88,254.75	\$13,856.64 \$14,120.76	\$11,547.20 \$11,767.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,856.64 \$14,120.76
5	NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE NL400-108TB-SED/24G/4x1GE	\$117,875.00		25%	\$88,406.25	\$14,145.00	\$11,787.50	\$0.00	\$0.00	\$0.00	\$14,145.00
5	NL400-SAS-E04	NL400-108TB-SED/24G/2x10GE SFP 2x1GE	\$120,155.00	IS	25%	\$90,116.25	\$14,418.60	\$12,015.50	\$0.00	\$0.00	\$0.00	\$14,418.60
5	NL400-SAS-E05	NL400-108TB-SED/48G/4x1GE	\$119,490.00		25%	\$89,617.50	\$14,338.80	\$11,949.00	\$0.00	\$0.00	\$0.00	\$14,338.80
5 5	NL400-SAS-E06 NL400-SAS-E07	NL400-108TB-SED/48G/2x10GE SFP 2x1GE NL400-144TB-SED/12G/4x1GE	\$121,770.00 \$138,979.00		25% 25%	\$91,327.50 \$104,234.25	\$14,612.40 \$16,677.48	\$12,177.00 \$13,897.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,612.40 \$16,677.48
5	NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	\$140,382.00		25%	\$105,286.50	\$16,845.84	\$14,038.20	\$0.00	\$0.00	\$0.00	\$16,845.84
5	NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	\$140,410.00	IS	25%	\$105,307.50	\$16,849.20	\$14,041.00	\$0.00	\$0.00	\$0.00	\$16,849.20
5	NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	\$142,622.00		25%	\$106,966.50	\$17,114.64	\$14,262.20	\$0.00	\$0.00	\$0.00	\$17,114.64
5 5	NL400-SAS-E11 NL400-SAS-E12	NL400-144TB-SED/48G/4x1GE NL400-144TB-SED/48G/2x10GE SFP 2x1GE	\$141,977.00 \$144,188.00	IS IS	25% 25%	\$106,482.75 \$108,141.00	\$17,037.24 \$17,302.56	\$14,197.70 \$14,418.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,037.24 \$17,302.56
5	NL400-SAT-001	NL400-36T/24G/4x1GE	\$56,105.00	is	25%	\$42,078.75	\$6,732.60	\$5,610.50	\$0.00	\$0.00	\$0.00	\$6,732.60
5	NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	\$57,858.00		25%	\$43,393.50	\$6,942.96	\$5,785.80	\$0.00	\$0.00	\$0.00	\$6,942.96
5	NL400-SAT-003	NL400-36T/48G/4x1GE	\$57,347.00		25%	\$43,010.25	\$6,881.64	\$5,734.70	\$0.00	\$0.00	\$0.00	\$6,881.64
5 5	NL400-SAT-004 NL400-SAT-005	NL400-36T/48G/2x10GE SFP+2x1GE NL400-72T/24G/4x1GE	\$59,101.00 \$72,932.00		25% 25%	\$44,325.75 \$54,699.00	\$7,092.12 \$8,751.84	\$5,910.10 \$7,293.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,092.12 \$8,751.84
5	NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	\$74,633.00		25%	\$55,974.75	\$8,955.96	\$7,463.30	\$0.00	\$0.00	\$0.00	\$8,955.96
5	NL400-SAT-007	NL400-72T/48G/4x1GE	\$74,137.00		25%	\$55,602.75	\$8,896.44	\$7,413.70	\$0.00	\$0.00	\$0.00	\$8,896.44
5 5	NL400-SAT-008 NL400-SAT-009	NL400-72T/48G/2x10GE SFP+2x1GE	\$75,838.00	IS IS	25% 25%	\$56,878.50	\$9,100.56	\$7,583.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,100.56
5 5	NL400-SAT-009 NL400-SAT-010	NL400-108T/24G/4x1GE NL400-108T/24G/2x10GE SFP+2x1GE	\$90,673.00 \$95,285.00	IS	25%	\$68,004.75 \$71,463.75	\$10,880.76 \$11,434.20	\$9,067.30 \$9,528.50	\$0.00	\$0.00	\$0.00	\$10,880.76 \$11,434.20
5	NL400-SAT-011	NL400-108T/48G/4x1GE	\$91,915.00	IS	25%	\$68,936.25	\$11,029.80	\$9,191.50	\$0.00	\$0.00	\$0.00	\$11,029.80
5	NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	\$96,566.00	IS	25%	\$72,424.50	\$11,587.92	\$9,656.60	\$0.00	\$0.00	\$0.00	\$11,587.92
5 5	NL400-SAT-013 NL400-SAT-014	NL400-144T/12G/4x1GE NL400-144T/24G/4x1GE	\$106,907.00 \$108,008.00	IS IS	25% 25%	\$80,180.25 \$81,006.00	\$12,828.84 \$12,960.96	\$10,690.70 \$10,800.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,828.84 \$12,960.96
5	NL400-SAT-014 NL400-SAT-015	NL400-1441/24G/4x1GE NL400-144T/24G/2x10GE SFP+2x1GE	\$106,006.00		25%	\$87,450.00	\$12,960.96	\$10,600.80	\$0.00	\$0.00	\$0.00	\$13,992.00
5	NL400-SAT-016	NL400-144T/48G/4x1GE	\$109,213.00	IS	25%	\$81,909.75	\$13,105.56	\$10,921.30	\$0.00	\$0.00	\$0.00	\$13,105.56
5	NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	\$117,881.00		25%	\$88,410.75	\$14,145.72	\$11,788.10	\$0.00	\$0.00	\$0.00	\$14,145.72
5 5	NL400-SATA-E01 NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE NL400-140T/800G SSD-SED/12G/4x1GE	\$181,561.00 \$178,094.00		25% 25%	\$136,170.75 \$133,570.50	\$21,787.32 \$21,371.28	\$18,156.10 \$17,809.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,787.32 \$21,371.28
5	NL400-SATA-E02 NL400-SATA-E03	NL400-140T/800G SSD-SED/12G/4XTGE NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	\$176,094.00		25%	\$137,004.75	\$21,920.76	\$17,609.40 \$18,267.30	\$0.00	\$0.00	\$0.00	\$21,371.26
5	NL400-SATA-E04	NL400-140T/800G SSD-SED/24G/4x1GE	\$179,206.00	IS	25%	\$134,404.50	\$21,504.72	\$17,920.60	\$0.00	\$0.00	\$0.00	\$21,504.72
5	NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	\$185,715.00	IS	25%	\$139,286.25	\$22,285.80	\$18,571.50	\$0.00	\$0.00	\$0.00	\$22,285.80
5 5	NL400-SATA-E06 NL400-SATA-E19	NL400-140T/800G SSD-SED/48G/4x1GE NL400-105T/800G SSD-SED/12G/2Y10GE+2Y1GE	\$182,248.00		25% 25%	\$136,686.00 \$121,237,50	\$21,869.76 \$19,398.00	\$18,224.80 \$16,165.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,869.76 \$19,398.00
5 5	NL400-SATA-E19 NL400-SATA-E20	NL400-105T/800G-SSD-SED/12G/2X10GE+2X1GE NL400-105T/800G-SSD-SED/12G/4x1GE	\$161,650.00 \$158,432.00		25% 25%	\$121,237.50 \$118,824.00	\$19,398.00 \$19,011.84	\$15,165.00 \$15,843.20	\$0.00	\$0.00	\$0.00	\$19,398.00 \$19,011.84
5	NL400-SATA-E21	NL400-105T/800G-SSD-SED/24G/2X10GE+2X1GE	\$163,041.00		25%	\$122,280.75	\$19,564.92	\$16,304.10	\$0.00	\$0.00	\$0.00	\$19,564.92
5	NL400-SATA-E22	NL400-105T/800G-SSD-SED/24G/4x1GE	\$159,524.00		25%	\$119,643.00	\$19,142.88	\$15,952.40	\$0.00	\$0.00	\$0.00	\$19,142.88
5	NL400-SATA-E23	NL400-105T/800G-SSD-SED/48G/2X10GE+2X1GE	\$166,073.00		25%	\$124,554.75	\$19,928.76	\$16,607.30 \$16,355.70	\$0.00	\$0.00	\$0.00	\$19,928.76
5 5	NL400-SATA-E24 NL400-SATA-E31	NL400-105T/800G-SSD-SED/48G/4x1GE NL400-128T+3.2T SSD-SED/12G/2x10GE 2x1GE	\$162,557.00 \$266,403.00		25% 25%	\$121,917.75 \$199,802.25	\$19,506.84 \$31,968.36	\$16,255.70 \$26,640.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,506.84 \$31,968.36
5	NL400-SATA-E31	NL400-128T+3.2T SSD-SED/12G/2x10GE 2x1GE NL400-128T+3.2T SSD-SED/12G/4x1GE	\$263,149.00		25%	\$197,361.75	\$31,577.88	\$26,314.90	\$0.00	\$0.00	\$0.00	\$31,577.88
5	NL400-SATA-E33	NL400-128T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$267,923.00	IS	25%	\$200,942.25	\$32,150.76	\$26,792.30	\$0.00	\$0.00	\$0.00	\$32,150.76
5 5	NL400-SATA-E34 NL400-SATA-E35	NL400-128T+3.2T SSD-SED/24G/4x1GE	\$264,669.00		25% 25%	\$198,501.75	\$31,760.28	\$26,466.90	\$0.00	\$0.00	\$0.00	\$31,760.28
5	NL400-SATA-E35 NL400-SATA-E36	NL400-128T+3.2T SSD-SED/48G/2x10GE 2x1GE NL400-128T+3.2T SSD-SED/48G/4x1GE	\$276,825.00 \$267,779.00		25% 25%	\$207,618.75 \$200,834.25	\$33,219.00 \$32,133.48	\$27,682.50 \$26,777.90	\$0.00 \$0.00	\$0.00 \$0.00		\$33,219.00 \$32,133.48
5	NL400-SATA-E37	NL400-92T+2.4T SSD-SED/12G/2x10GE 2x1GE	\$245,625.00	IS	25%	\$184,218.75	\$29,475.00	\$24,562.50	\$0.00	\$0.00		\$29,475.00
5	NL400-SATA-E38	NL400-99T+2.4T SSD-SED/12G/4x1GE	\$242,037.00	IS	25%	\$181,527.75	\$29,044.44	\$24,203.70	\$0.00	\$0.00	\$0.00	\$29,044.44

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL400-SATA-E39	NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE	\$246,787.00	IS	25%	\$185,090.25	\$29,614.44	\$24,678.70	\$0.00	\$0.00	\$0.00	\$29,614.44
5 5	NL400-SATA-E40 NL400-SATA-E41	NL400-99T+2.4T SSD-SED/24G/4x1GE NL400-99T+2.4T SSD-SED/48G/2x10GE 2x1GE	\$243,198.00 \$249,949.00	IS IS	25% 25%	\$182,398.50 \$187,461.75	\$29,183.76 \$29,993.88	\$24,319.80 \$24,994.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,183.76 \$29,993.88
5	NL400-SATA-E41 NL400-SATA-E42	NL400-991+2.41 SSD-SED/48G/2x10GE 2x1GE NL400-99T+2.4T SSD-SED/48G/4x1GE	\$246,361.00	IS	25%	\$184,770.75	\$29,563.32	\$24,994.90	\$0.00	\$0.00	\$0.00	\$29,563.32
5	NL400-SATA-E43	NL400-96T+3.2T SSD-SED/12G/2x10GE 2x1GE	\$271,814.00	IS	25%	\$203,860.50	\$32,617.68	\$27,181.40	\$0.00	\$0.00	\$0.00	\$32,617.68
5	NL400-SATA-E44	NL400-96T+3.2T SSD-SED/12G/4x1GE	\$268,225.00	IS	25%	\$201,168.75	\$32,187.00	\$26,822.50	\$0.00	\$0.00	\$0.00	\$32,187.00
5	NL400-SATA-E45	NL400-96T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$272,975.00	IS	25%	\$204,731.25	\$32,757.00	\$27,297.50	\$0.00	\$0.00	\$0.00	\$32,757.00
5	NL400-SATA-E46	NL400-96T+3.2T SSD-SED/24G/4x1GE	\$269,387.00	IS	25%	\$202,040.25	\$32,326.44	\$26,938.70	\$0.00	\$0.00	\$0.00	\$32,326.44
5 5	NL400-SATA-E47 NL400-SATA-E48	NL400-96T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$276,138.00	IS IS	25% 25%	\$207,103.50	\$33,136.56	\$27,613.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,136.56
5	NL400-SATA-E46 NL400-SAT-S01	NL400-96T+3.2T SSD-SED/48G/4x1GE NL400-120T+2.4T SSD/12G/4x1GE	\$272,549.00 \$181.620.00	IS	25%	\$204,411.75 \$136,215.00	\$32,705.88 \$21,794.40	\$27,254.90 \$18,162.00	\$0.00	\$0.00	\$0.00	\$32,705.88 \$21,794.40
5	NL400-SAT-S02	NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE	\$183,659.00	IS	25%	\$137,744.25	\$22,039.08	\$18,365.90	\$0.00	\$0.00	\$0.00	\$22,039.08
5	NL400-SAT-S03	NL400-120T+2.4T SSD/24G/4x1GE	\$182,940.00	IS	25%	\$137,205.00	\$21,952.80	\$18,294.00	\$0.00	\$0.00	\$0.00	\$21,952.80
5	NL400-SAT-S04	NL400-120T+2.4T SSD/24G/2x10GE SFP+2x1GE	\$184,979.00	IS	25%	\$138,734.25	\$22,197.48	\$18,497.90	\$0.00	\$0.00	\$0.00	\$22,197.48
5	NL400-SAT-S05	NL400-120T+2.4T SSD/48G/4x1GE	\$184,385.00	IS IS	25%	\$138,288.75	\$22,126.20	\$18,438.50	\$0.00	\$0.00	\$0.00	\$22,126.20
5 5	NL400-SAT-S06 NL400-SAT-S07	NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE NL400-136T+800GB SSD/24G/4x1GE	\$186,424.00 \$150,245.00	IS IS	25% 25%	\$139,818.00 \$112,683.75	\$22,370.88 \$18,029.40	\$18,642.40 \$15,024.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,370.88 \$18,029.40
5	NL400-SAT-S08	NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE	\$152,348.00	IS	25%	\$114,261.00	\$18,281.76	\$15,234.80	\$0.00	\$0.00	\$0.00	\$18,281.76
5	NL400-SAT-S09	NL400-136T+800GB SSD/48G/4x1GE	\$151,735.00	is	25%	\$113,801.25	\$18,208.20	\$15,173.50	\$0.00	\$0.00	\$0.00	\$18,208.20
5	NL400-SAT-S10	NL400-136T+800GBSSD/48G/2x10GE SFP+2x1GE	\$151,735.00	IS	25%	\$113,801.25	\$18,208.20	\$15,173.50	\$0.00	\$0.00	\$0.00	\$18,208.20
5	NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	\$145,007.00	IS	25%	\$108,755.25	\$17,400.84	\$14,500.70	\$0.00	\$0.00	\$0.00	\$17,400.84
5	NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	\$147,175.00	IS	25%	\$110,381.25	\$17,661.00	\$14,717.50	\$0.00	\$0.00	\$0.00	\$17,661.00
5 5	NL400-SAT-S13 NL400-SAT-S14	NL400-140T+400GB SSD/48G/4x1GE NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	\$146,543.00 \$146,543.00	IS IS	25% 25%	\$109,907.25 \$109,907.25	\$17,585.16 \$17,585.16	\$14,654.30 \$14,654.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,585.16 \$17,585.16
5	NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$170,417.00	IS	25%	\$127,812.75	\$20,450.04	\$17,041.70	\$0.00	\$0.00	\$0.00	\$20,450.04
5	NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	\$96,071.00	is	25%	\$72,053.25	\$11,528.52	\$9,607.10	\$0.00	\$0.00	\$0.00	\$11,528.52
5	NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	\$133,617.00	IS	25%	\$100,212.75	\$16,034.04	\$13,361.70	\$0.00	\$0.00	\$0.00	\$16,034.04
5	NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	\$182,523.00	IS	25%	\$136,892.25	\$21,902.76	\$18,252.30	\$0.00	\$0.00	\$0.00	\$21,902.76
5	NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE NL400-210T+800G SSD/48G/4x1GE	\$161,750.00 \$159.269.00	IS	25%	\$121,312.50	\$19,410.00	\$16,175.00	\$0.00	\$0.00	\$0.00	\$19,410.00
5 5	NL400-SAT-S46 NL400-SAT-S47	NL400-210T+800G SSD/146G/4x1GE NL400-210T+800G SSD/12G/2x10GE 2x1GE	\$159,269.00	IS IS	25% 25%	\$119,451.75 \$118,110.00	\$19,112.28 \$18,897.60	\$15,926.90 \$15,748.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,112.28 \$18,897.60
5	NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	\$155,906.00	IS	25%	\$116,929.50	\$18,708.72	\$15,590.60	\$0.00	\$0.00	\$0.00	\$18,708.72
5	NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	\$159,993.00	IS	25%	\$119,994.75	\$19,199.16	\$15,999.30	\$0.00	\$0.00	\$0.00	\$19,199.16
5	NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	\$157,512.00	IS	25%	\$118,134.00	\$18,901.44	\$15,751.20	\$0.00	\$0.00	\$0.00	\$18,901.44
5	NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	\$136,995.00	IS	25%	\$102,746.25	\$16,439.40	\$13,699.50	\$0.00	\$0.00	\$0.00	\$16,439.40
5 5	NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	\$139,662.00	IS	25% 25%	\$104,746.50	\$16,759.44	\$13,966.20	\$0.00	\$0.00	\$0.00	\$16,759.44
5	NL400-SAT-S53 NL400-SAT-S54	NL400-140T+800G SSD/24G/4x1GE NL400-140T+800G SSD/24G/2x10GE 2x1GE	\$137,851.00 \$140,518.00	IS IS	25%	\$103,388.25 \$105,388.50	\$16,542.12 \$16,862.16	\$13,785.10 \$14,051.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,542.12 \$16,862.16
5	NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	\$140,190.00	IS	25%	\$105,142.50	\$16,822.80	\$14,019.00	\$0.00	\$0.00	\$0.00	\$16,822.80
5	NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	\$142,858.00	IS	25%	\$107,143.50	\$17,142.96	\$14,285.80	\$0.00	\$0.00	\$0.00	\$17,142.96
5	NL400-SAT-S57	NL400-105T+800G SSD/12G/4x1GE	\$131,029.00	IS	25%	\$98,271.75	\$15,723.48	\$13,102.90	\$0.00	\$0.00	\$0.00	\$15,723.48
5	NL400-SAT-S58	NL400-35T+800G SSD/12G/4x1GE	\$87,999.00	IS	25%	\$65,999.25	\$10,559.88	\$8,799.90	\$0.00	\$0.00	\$0.00	\$10,559.88
5 5	NL400-SAT-S59	NL400-35T+800G SSD/12G/2x10GE 2x1GE NL400-35T+800G SSD/24G/4x1GE	\$90,623.00	IS IS	25% 25%	\$67,967.25 \$66,777.00	\$10,874.76 \$10,684.32	\$9,062.30	\$0.00	\$0.00	\$0.00 \$0.00	\$10,874.76
5 5	NL400-SAT-S60 NL400-SAT-S61	NL400-35T+800G SSD/24G/4xTGE NL400-35T+800G SSD/24G/2x10GE 2x1GE	\$89,036.00 \$91,661.00	IS	25%	\$68,745.75	\$10,004.32	\$8,903.60 \$9,166.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$10,684.32 \$10,999.32
5	NL400-SAT-S62	NL400-35T+800G SSD/48G/4x1GE	\$91,299.00	IS	25%	\$68,474.25	\$10,955.88	\$9,129.90	\$0.00	\$0.00	\$0.00	\$10,955.88
5	NL400-SAT-S63	NL400-105T+800G SSD/12G/2x10GE 2x1GE	\$124,346.00	IS	25%	\$93,259.50	\$14,921.52	\$12,434.60	\$0.00	\$0.00	\$0.00	\$14,921.52
5	NL400-SAT-S64	NL400-105T+800G SSD/24G/4x1GE	\$122,711.00	IS	25%	\$92,033.25	\$14,725.32	\$12,271.10	\$0.00	\$0.00	\$0.00	\$14,725.32
5	NL400-SAT-S65	NL400-105T+800G SSD/24G/2x10GE 2x1GE	\$125,416.00	IS	25%	\$94,062.00	\$15,049.92	\$12,541.60	\$0.00	\$0.00	\$0.00	\$15,049.92
5 5	NL400-SAT-S66 NL400-SAT-S67	NL400-105T+800G SSD/48G/4x1GE NL400-105T+800G SSD/48G/2x10GE 2x1GE	\$125,044.00 \$127,749.00	IS IS	25% 25%	\$93,783.00 \$95,811.75	\$15,005.28 \$15,329.88	\$12,504.40 \$12,774.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,005.28 \$15,329.88
5	NL400-SAT-S68	NL400-70T+800G SSD/48G/2x10GE 2x1GE NL400-70T+800G SSD/12G/4x1GE	\$105,523.00	IS	25%	\$79,142.25	\$12,662.76	\$10,552.30	\$0.00	\$0.00	\$0.00	\$12,662.76
5	NL400-SAT-S69	NL400-70T+800G SSD/12G/2x10GE 2x1GE	\$108,229.00	is	25%	\$81,171.75	\$12,987.48	\$10,822.90	\$0.00	\$0.00	\$0.00	\$12,987.48
5	NL400-SAT-S70	NL400-70T+800G SSD/24G/4x1GE	\$106,593.00	IS	25%	\$79,944.75	\$12,791.16	\$10,659.30	\$0.00	\$0.00	\$0.00	\$12,791.16
5	NL400-SAT-S71	NL400-70T+800G SSD/24G/2x10GE 2x1GE	\$109,298.00	IS	25%	\$81,973.50	\$13,115.76	\$10,929.80	\$0.00	\$0.00	\$0.00	\$13,115.76
5	NL400-SAT-S72	NL400-70T+800G SSD/48G/4x1GE	\$108,926.00	IS	25%	\$81,694.50	\$13,071.12	\$10,892.60	\$0.00	\$0.00	\$0.00	\$13,071.12
5 5	NL400-SAT-S73 NL410-SAT-002	NL400-70T+800G SSD/48G/2x10GE 2x1GE NL410-72T/24G/2x10GE 2x1GE	\$111,631.00 \$71,678.00	IS IS	25% 25%	\$83,723.25 \$53,758.50	\$13,395.72	\$11,163.10 \$7,167.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,395.72 \$8,601.36
5 5	NL410-SAT-002 NL410-SAT-002-HO	NL410-721/24G/2x10GE 2x1GE NL410-72T/24G/2x10GE 2x1GE/HO	\$41,954.00	IS	25% 25%	\$33,756.50 \$31,465.50	\$8,601.36 \$5,034.48	\$4,195.40	\$0.00 \$0.00	\$0.00	\$0.00	\$5,034.48
5	NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	\$72,835.00	is	25%	\$54,626.25	\$8,740.20	\$7,283.50	\$0.00	\$0.00	\$0.00	\$8,740.20
5	NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	\$42,689.00	IS	25%	\$32,016.75	\$5,122.68	\$4,268.90	\$0.00	\$0.00	\$0.00	\$5,122.68
5	NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	\$105,365.00	IS	25%	\$79,023.75	\$12,643.80	\$10,536.50	\$0.00	\$0.00	\$0.00	\$12,643.80
5	NL410-SAT-005-HO	NL410-144T/24G/2x10GE 2x1GE/HO	\$49,072.00	IS	25%	\$36,804.00	\$5,888.64	\$4,907.20	\$0.00	\$0.00	\$0.00	\$5,888.64
5	NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	\$106,522.00	IS	25%	\$79,891.50	\$12,782.64	\$10,652.20	\$0.00	\$0.00	\$0.00	\$12,782.64
5 5	NL410-SAT-006-HO NL410-SAT-008	NL410-144T/48G/2x10GE 2x1GE/HO NL410-36T/24G/2x10GE 2x1GE	\$49,808.00 \$55,567.00	IS IS	25% 25%	\$37,356.00 \$41,675.25	\$5,976.96 \$6,668.04	\$4,980.80 \$5,556.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,976.96 \$6,668.04
5	NL410-SAT-008-HO	NL410-36T/24G/2x10GE 2x1GE/HO	\$39,129.00	IS	25%	\$29,346.75	\$4,695.48	\$3,912.90	\$0.00	\$0.00	\$0.00	\$4,695.48
5	NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	\$56,760.00	is	25%	\$42,570.00	\$6,811.20	\$5,676.00	\$0.00	\$0.00	\$0.00	\$6,811.20
5	NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	\$39,865.00	IS	25%	\$29,898.75	\$4,783.80	\$3,986.50	\$0.00	\$0.00	\$0.00	\$4,783.80
5	NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	\$88,767.00	IS	25%	\$66,575.25	\$10,652.04	\$8,876.70	\$0.00	\$0.00	\$0.00	\$10,652.04
5	NL410-SAT-011-HO	NL410-108T/24G/2x10GE 2x1GE/HO	\$47,467.00	IS	25%	\$35,600.25	\$5,696.04	\$4,746.70	\$0.00	\$0.00	\$0.00	\$5,696.04
5	NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE NL410-108T/48G/2x10GE 2x1GE/HO	\$89,960.00	IS IS	25%	\$67,470.00 \$36,152.25	\$10,795.20 \$5.784.36	\$8,996.00	\$0.00	\$0.00	\$0.00	\$10,795.20 \$5.784.36
5 5	NL410-SAT-012-HO NL410-SAT-E02	NL410-1081/48G/2X10GE 2X1GE/HO NL410-144T SED/24G/2x10GE 2x1GE	\$48,203.00 \$136,974.00	IS IS	25% 25%	\$36,152.25 \$102,730.50	\$5,784.36 \$16,436.88	\$4,820.30 \$13,697.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,784.36 \$16,436.88
5	NL410-SAT-E02-HO	NL410-144T SED/24G/2x10GE 2x1GE NL410-144T SED/24G/2x10GE 2x1GE/HO	\$66,247.00	IS	25%	\$49,685.25	\$7,949.64	\$6,624.70	\$0.00	\$0.00	\$0.00	\$7,949.64
5	NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	\$138,479.00	is	25%	\$103,859.25		\$13,847.90	\$0.00	\$0.00	\$0.00	\$16,617.48
5	NL410-SAT-E03-HO	NL410-144T SED/48G/2x10GE 2x1GE/HO	\$67,241.00	IS	25%	\$50,430.75	\$8,068.92	\$6,724.10	\$0.00	\$0.00	\$0.00	\$8,068.92
5	NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$181,561.00	IS	25%	\$136,170.75	\$21,787.32	\$18,156.10	\$0.00	\$0.00	\$0.00	\$21,787.32
5	NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$168,422.00	IS	25%	\$126,316.50	\$20,210.64	\$16,842.20	\$0.00	\$0.00	\$0.00	\$20,210.64

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL410-SAT-E05-HO	NL410-140T+800G SSD-SED/24G/2x10GE/HO	\$83,575.00	IS	25%	\$62,681.25	\$10,029.00	\$8,357.50	\$0.00	\$0.00	\$0.00	\$10,029.00
5 5	NL410-SAT-E06 NL410-SAT-E06-HO	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE NL410-140T+800G SSD-SED/48G/2x10GE/HO	\$171,226.00 \$84,650.00	IS IS	25% 25%	\$128,419.50 \$63,487.50	\$20,547.12 \$10,158.00	\$17,122.60 \$8,465.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,547.12 \$10,158.00
5	NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	\$115,397.00	IS	25%	\$86,547.75	\$13,847.64	\$11,539.70	\$0.00	\$0.00	\$0.00	\$13,847.64
5	NL410-SAT-E08-HO	NL410-108T SED/24G/2x10GE 2x1GE/HO	\$64,080.00	IS	25%	\$48,060.00	\$7,689.60	\$6,408.00	\$0.00	\$0.00	\$0.00	\$7,689.60
5	NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	\$116,948.00	IS	25%	\$87,711.00	\$14,033.76	\$11,694.80	\$0.00	\$0.00	\$0.00	\$14,033.76
5 5	NL410-SAT-E09-HO NL410-SAT-E11	NL410-108T SED/48G/2x10GE 2x1GE/HO NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$65,074.00 \$150,321.00	IS IS	25% 25%	\$48,805.50 \$112,740.75	\$7,808.88 \$18,038.52	\$6,507.40 \$15,032.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,808.88 \$18,038.52
5	NL410-SAT-E11-HO	NL410-105T+800G SSD-SED/24G/2x10GE/HO	\$81,428.00	IS	25%	\$61,071.00	\$9,771.36	\$8,142.80	\$0.00	\$0.00	\$0.00	\$9,771.36
5	NL410-SAT-E12	NL410-105T+800G SSD-SED/48G/2x10GE 2x1GE	\$153,117.00	IS	25%	\$114,837.75	\$18,374.04	\$15,311.70	\$0.00	\$0.00	\$0.00	\$18,374.04
5	NL410-SAT-E12-HO	NL410-105T+800G SSD-SED/48G/2x10GE/HO	\$82,483.00	IS	25%	\$61,862.25	\$9,897.96	\$8,248.30	\$0.00	\$0.00	\$0.00	\$9,897.96
5 5	NL410-SAT-E31 NL410-SAT-E31-HO	NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE NL410-210T+800G SSD-SED/24G/2x10GE/HO	\$191,764.00 \$111.025.00	IS IS	25% 25%	\$143,823.00 \$83,268.75	\$23,011.68 \$13,323.00	\$19,176.40 \$11,102.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,011.68 \$13,323.00
5	NL410-SAT-E32	NL410-210T+800G SSD-SED/48G/2x10GE 2x1GE	\$193,870.00	IS	25%	\$145,402.50	\$23,264.40	\$19,387.00	\$0.00	\$0.00	\$0.00	\$23,264.40
5	NL410-SAT-E32-HO	NL410-210T+800G SSD-SED/48G/2x10GE/HO	\$111,999.00	IS	25%	\$83,999.25	\$13,439.88	\$11,199.90	\$0.00	\$0.00	\$0.00	\$13,439.88
5	NL410-SAT-E33	NL410-280T+1.6T SSD SED/24G/2x10GE 2x1GE	\$230,116.00	IS	25%	\$172,587.00	\$27,613.92	\$23,011.60	\$0.00	\$0.00	\$0.00	\$27,613.92
5 5	NL410-SAT-E33-HO NL410-SAT-E34	NL410-280T+1.6T SSD SED/24G/2x10GE/HO NL410-280T+1.6T SSD SED/48G/2x10GE 2x1GE	\$120,477.00 \$232,644.00	IS IS	25% 25%	\$90,357.75 \$174.483.00	\$14,457.24 \$27,917.28	\$12,047.70 \$23,264.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,457.24 \$27,917.28
5	NL410-SAT-E34-HO	NL410-280T+1.6T SSD SED/48G/2x10GE/HO	\$120,882.00	IS	25%	\$90,661.50	\$14,505.84	\$12,088.20	\$0.00	\$0.00	\$0.00	\$14,505.84
5	NL410-SAT-S02	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	\$156,960.00	IS	25%	\$117,720.00	\$18,835.20	\$15,696.00	\$0.00	\$0.00	\$0.00	\$18,835.20
5	NL410-SAT-S03	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	\$159,202.00	IS	25%	\$119,401.50	\$19,104.24	\$15,920.20	\$0.00	\$0.00	\$0.00	\$19,104.24
5 5	NL410-SAT-S05 NL410-SAT-S05-HO	NL410-140T+800G SSD/24G/2x10GE 2x1GE NL410-140T+800G SSD/24G/2x10GE 2x1GE/HO	\$129,555.00 \$61,907.00	IS IS	25% 25%	\$97,166.25 \$46,430.25	\$15,546.60 \$7,428.84	\$12,955.50 \$6,190.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,546.60 \$7,428.84
5	NL410-SAT-S06	NL410-140T+800G SSD/48G/2x10GE 2x1GE/110	\$131,564.00	IS	25%	\$98,673.00	\$15,787.68	\$13,156.40	\$0.00	\$0.00	\$0.00	\$15,787.68
5	NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$62,703.00	IS	25%	\$47,027.25	\$7,524.36	\$6,270.30	\$0.00	\$0.00	\$0.00	\$7,524.36
5	NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$147,511.00	IS	25%	\$110,633.25	\$17,701.32	\$14,751.10	\$0.00	\$0.00	\$0.00	\$17,701.32
5 5	NL410-SAT-S08-HO NL410-SAT-S09	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$82,241.00 \$149,131.00	IS IS	25% 25%	\$61,680.75 \$111,848.25	\$9,868.92 \$17,895.72	\$8,224.10 \$14,913.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,868.92 \$17,895.72
5	NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$82,962.00	IS	25%	\$62,221.50	\$9,955.44	\$8,296.20	\$0.00	\$0.00	\$0.00	\$9,955.44
5	NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$177,013.00	IS	25%	\$132,759.75	\$21,241.56	\$17,701.30	\$0.00	\$0.00	\$0.00	\$21,241.56
5	NL410-SAT-S11-HO	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	\$89,243.00	IS	25%	\$66,932.25	\$10,709.16	\$8,924.30	\$0.00	\$0.00	\$0.00	\$10,709.16
5 5	NL410-SAT-S12 NL410-SAT-S12-HO	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$178,957.00 \$89,542.00	IS IS	25% 25%	\$134,217.75 \$67,156.50	\$21,474.84 \$10,745.04	\$17,895.70 \$8,954.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,474.84 \$10,745.04
5	NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$170,548.00	is	25%	\$127,911.00	\$20,465.76	\$17,054.80	\$0.00	\$0.00	\$0.00	\$20,465.76
5	NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$171,880.00	IS	25%	\$128,910.00	\$20,625.60	\$17,188.00	\$0.00	\$0.00	\$0.00	\$20,625.60
5	NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$82,214.00	IS	25%	\$61,660.50	\$9,865.68	\$8,221.40	\$0.00	\$0.00	\$0.00	\$9,865.68
5 5	NL410-SAT-S17 NL410-SAT-S17-HO	NL410-140T+400G SSD/24G/2x10GE 2x1GE NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$115,158.00 \$55,752.00	IS IS	25% 25%	\$86,368.50 \$41,814.00	\$13,818.96 \$6,690.24	\$11,515.80 \$5,575.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,818.96 \$6,690.24
5	NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$116,665.00	is	25%	\$87,498.75	\$13,999.80	\$11,666.50	\$0.00	\$0.00	\$0.00	\$13,999.80
5	NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$56,524.00	IS	25%	\$42,393.00	\$6,782.88	\$5,652.40	\$0.00	\$0.00	\$0.00	\$6,782.88
5	NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$89,898.00	IS IS	25% 25%	\$67,423.50	\$10,787.76	\$8,989.80	\$0.00	\$0.00	\$0.00	\$10,787.76
5 5	NL410-SAT-S21 NL410-SAT-S22	NL410-34T+800G SSD/48G/2x10GE 2x1GE NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$92,153.00 \$123,193.00	IS	25%	\$69,114.75 \$92,394.75	\$11,058.36 \$14,783.16	\$9,215.30 \$12,319.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,058.36 \$14,783.16
5	NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$157,122.00	is	25%	\$117,841.50	\$18,854.64	\$15,712.20	\$0.00	\$0.00	\$0.00	\$18,854.64
5	NL410-SAT-S24	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$140,462.00	IS	25%	\$105,346.50	\$16,855.44	\$14,046.20	\$0.00	\$0.00	\$0.00	\$16,855.44
5	NL410-SAT-S25	NL410-136T+800G SSD/48G/2x10GE 2x1GE	\$139,897.00	IS	25%	\$104,922.75	\$16,787.64	\$13,989.70	\$0.00	\$0.00	\$0.00	\$16,787.64
5 5	NL410-SAT-S26 NL410-SAT-S27	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	\$113,382.00 \$168,283.00	IS IS	25% 25%	\$85,036.50 \$126,212.25	\$13,605.84 \$20,193.96	\$11,338.20 \$16,828.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,605.84 \$20,193.96
5	NL410-SAT-S29	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	\$122,702.00	is	25%	\$92,026.50	\$14,724.24	\$12,270.20	\$0.00	\$0.00	\$0.00	\$14,724.24
5	NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$124,888.00	IS	25%	\$93,666.00	\$14,986.56	\$12,488.80	\$0.00	\$0.00	\$0.00	\$14,986.56
5	NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$139,951.00	IS	25%	\$104,963.25	\$16,794.12	\$13,995.10	\$0.00	\$0.00	\$0.00	\$16,794.12
5 5	NL410-SAT-S33 NL410-SAT-S34	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$190,016.00 \$196,329.00	IS IS	25% 25%	\$142,512.00 \$147,246.75	\$22,801.92 \$23,559.48	\$19,001.60 \$19,632.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,801.92 \$23,559.48
5	NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$82,810.00	is	25%	\$62,107.50	\$9,937.20	\$8,281.00	\$0.00	\$0.00	\$0.00	\$9,937.20
5	NL410-SAT-S37-HO	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	\$48,508.00	IS	25%	\$36,381.00	\$5,820.96	\$4,850.80	\$0.00	\$0.00	\$0.00	\$5,820.96
5	NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$84,125.00	IS IS	25% 25%	\$63,093.75	\$10,095.00	\$8,412.50	\$0.00	\$0.00	\$0.00 \$0.00	\$10,095.00
5 5	NL410-SAT-S38-HO NL410-SAT-S40	NL410-35T+200G SSD/46G/2x10GE 2x1GE/HO NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$49,279.00 \$64,111.00	IS	25%	\$36,959.25 \$48,083.25	\$5,913.48 \$7,693.32	\$4,927.90 \$6,411.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$5,913.48 \$7,693.32
5	NL410-SAT-S40-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$42,324.00	is	25%	\$31,743.00	\$5,078.88	\$4,232.40	\$0.00	\$0.00	\$0.00	\$5,078.88
5	NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$65,252.00	IS	25%	\$48,939.00	\$7,830.24	\$6,525.20	\$0.00	\$0.00	\$0.00	\$7,830.24
5	NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$43,078.00	IS	25%	\$32,308.50	\$5,169.36	\$4,307.80	\$0.00	\$0.00	\$0.00	\$5,169.36
5 5	NL410-SAT-S42 NL410-SAT-S42-HO	NL410-105T+800G SSD/24G/2x10GE 2x1GE NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	\$115,631.00 \$60,317.00	IS IS	25% 25%	\$86,723.25 \$45,237.75	\$13,875.72 \$7,238.04	\$11,563.10 \$6,031.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,875.72 \$7,238.04
5	NL410-SAT-S42-HO NL410-SAT-S43	NL410-105T+800G SSD/24G/2X10GE 2X1GE/HO NL410-105T+800G SSD/48G/2X10GE 2X1GE	\$117,782.00	IS	25%	\$88,336.50	\$14,133.84	\$11,778.20	\$0.00	\$0.00	\$0.00	\$14,133.84
5	NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$61,099.00	IS	25%	\$45,824.25	\$7,331.88	\$6,109.90	\$0.00	\$0.00	\$0.00	\$7,331.88
5	NL410-SAT-S44	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	\$147,511.00	IS	25%	\$110,633.25	\$17,701.32	\$14,751.10	\$0.00	\$0.00	\$0.00	\$17,701.32
5 5	NL410-SAT-S45 NL410-SAT-S47	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$149,131.00	IS IS	25% 25%	\$111,848.25	\$17,895.72 \$0,715.56	\$14,913.10	\$0.00	\$0.00	\$0.00	\$17,895.72 \$0,715.56
5	NL410-SA1-S47 NL800-0072	NL410-35T+800G SSD/24G/2x10GE 2x1GE Field Upgrade Kit,3.5in,6x800GB SED SSD	\$80,963.00 \$271,916.00	IS IS	25% 25%	\$60,722.25 \$203,937.00	\$9,715.56 \$32,629.92	\$8,096.30 \$27,191.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,715.56 \$32,629.92
5	NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB	\$69,722.00	IS	25%	\$52,291.50	\$8,366.64	\$6,972.20	\$0.00	\$0.00	\$0.00	\$8,366.64
5	NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,647.00	IS	25%	\$27,485.25	\$4,397.64	\$3,664.70	\$0.00	\$0.00	\$0.00	\$4,397.64
5	NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	\$52,274.00	IS	25%	\$39,205.50	\$6,272.88	\$5,227.40	\$0.00	\$0.00	\$0.00	\$6,272.88
5 5	NL820-0036 NL820-0056	NL400 GNA ENABLER KIT 4 X 400GB SSD NL400 GNA ENABLER KIT 6 x 400GB SSD	\$69,152.00 \$95,594.00	IS IS	25% 25%	\$51,864.00 \$71,695.50	\$8,298.24 \$11,471.28	\$6,915.20 \$9,559.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,298.24 \$11,471.28
5	NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	\$120,617.00	IS	25%	\$90,462.75	\$14,474.04	\$12,061.70	\$0.00	\$0.00	\$0.00	\$14,474.04
5	NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	\$30,816.00	IS	25%	\$23,112.00	\$3,697.92	\$3,081.60	\$0.00	\$0.00	\$0.00	\$3,697.92
5	NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	\$104,792.00	IS	25%	\$78,594.00	\$12,575.04	\$10,479.20	\$0.00	\$0.00	\$0.00	\$12,575.04
5 5	NL820-0068 NL820-0069	Field Upgrade Kit,3.5in,1x800GB SED SSD Field Upgrade Kit,3.5in,2x800GB SED SSD	\$46,182.00 \$90,639.00	IS IS	25% 25%	\$34,636.50 \$67,979.25	\$5,541.84 \$10,876.68	\$4,618.20 \$9,063.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,541.84 \$10,876.68
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					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	\$136,229.00	IS	25%	\$102,171.75		\$13,622.90	\$0.00	\$0.00	\$0.00	
5 5	NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	\$156,802.00 \$50,689.00	IS IS	25% 25%	\$117,601.50	\$18,816.24 \$6,082.68	\$15,680.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-001 S200-SAS-002	\$200-7.2T/48G/4x1GE \$200-7.2T/48G/2x10GE SFP+2x1GE	\$52,613.00	IS	25%	\$38,016.75 \$39,459.75	\$6,313.56	\$5,068.90 \$5,261.30	\$0.00 \$0.00	\$0.00	\$0.00	
5	S200-SAS-003	S200-7.2T/96G/4x1GE	\$52,982.00	IS	25%	\$39,736.50	\$6,357.84	\$5,298.20	\$0.00	\$0.00	\$0.00	
5	S200-SAS-004	S200-7.2T/96G/2x10GE SFP+2x1GE	\$54,905.00	IS	25%	\$41,178.75	\$6,588.60	\$5,490.50	\$0.00	\$0.00	\$0.00	\$6,588.60
5	S200-SAS-005	S200-14.4T/48G/4x1GE	\$63,583.00	IS	25%	\$47,687.25	\$7,629.96	\$6,358.30	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-006 S200-SAS-007	S200-14.4T/48G/2x10GE SFP+2x1GE	\$65,506.00	IS IS	25% 25%	\$49,129.50	\$7,860.72	\$6,550.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-007 S200-SAS-008	S200-14.4T/96G/4x1GE S200-14.4T/96G/2x10GE SFP+2x1GE	\$65,875.00 \$67,799.00	IS	25%	\$49,406.25 \$50,849.25	\$7,905.00 \$8,135.88	\$6,587.50 \$6,779.90	\$0.00	\$0.00	\$0.00	
5	S200-SAS-013	S200-21.6T/96G/4x1GE	\$79,759.00		25%	\$59,819.25	\$9,571.08	\$7,975.90	\$0.00	\$0.00	\$0.00	
5	S200-SAS-014	S200-21.6T/96G/2x10GE SFP+2x1GE	\$81,683.00	IS	25%	\$61,262.25	\$9,801.96	\$8,168.30	\$0.00	\$0.00	\$0.00	
5	S200-SAS-015	S200-21.6T/24G/4x1GE	\$76,104.00	IS	25%	\$57,078.00	\$9,132.48	\$7,610.40	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-016 S200-SAS-017	S200-21.6T/24G/2x10GE SFP+2x1GE S200-21.6T/48G/4x1GE	\$78,028.00 \$77,467.00	IS IS	25% 25%	\$58,521.00 \$58,100.25	\$9,363.36 \$9,296.04	\$7,802.80 \$7,746.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-017	S200-21.61/48G/2x10GE SFP+2x1GE	\$79,391.00	IS	25%	\$59,543.25	\$9,526.92	\$7,939.10	\$0.00	\$0.00	\$0.00	
5	S200-SAS-019	S200-28.8T/48G/2x10GE SFP+2x1GE	\$91,801.00	IS	25%	\$68,850.75	\$11,016.12	\$9,180.10	\$0.00	\$0.00	\$0.00	
5	S200-SAS-020	S200-28.8T/96G/2x10GE SFP+2x1GE	\$95,508.00	IS	25%	\$71,631.00	\$11,460.96	\$9,550.80	\$0.00	\$0.00	\$0.00	\$11,460.96
5	S200-SAS-S01 S200-SAS-S02	S200-6.9T+200G SSD/24G/4x1GE	\$50,215.00	IS IS	25% 25%	\$37,661.25	\$6,025.80	\$5,021.50 \$5,197.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	S200-SAS-S02 S200-SAS-S03	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE S200-6.9T+200G SSD/48G/4x1GE	\$51,975.00 \$51,462.00	IS	25%	\$38,981.25 \$38,596.50	\$6,237.00 \$6,175.44	\$5,197.50 \$5,146.20	\$0.00 \$0.00	\$0.00	\$0.00	\$6,237.00 \$6,175.44
5	S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	\$53,559.00	IS	25%	\$40,169.25	\$6,427.08	\$5,355.90	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S05	S200-6.9T+200G SSD/96G/2x10GE SFP+2x1GE	\$55,320.00	IS	25%	\$41,490.00	\$6,638.40	\$5,532.00	\$0.00	\$0.00	\$0.00	\$6,638.40
5	S200-SAS-S06	S200-5.4T+1.2T SSD/24G/4x1GE	\$75,281.00	IS	25%	\$56,460.75	\$9,033.72	\$7,528.10	\$0.00	\$0.00	\$0.00	\$9,033.72
5 5	S200-SAS-S07 S200-SAS-S08	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE S200-5.4T+1.2T SSD/48G/4x1GE	\$77,112.00 \$76,477.00	IS IS	25% 25%	\$57,834.00 \$57,357.75	\$9,253.44 \$9,177.24	\$7,711.20 \$7,647.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-S09	S200-5.4T+1.2T SSD/48G/4x1GE S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,308.00	IS	25%	\$57,337.73	\$9,396.96	\$7,830.80	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	\$78,206.00	is	25%	\$58,654.50	\$9,384.72	\$7,820.60	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$79,966.00	IS	25%	\$59,974.50	\$9,595.92	\$7,996.60	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	\$66,210.00	IS	25%	\$49,657.50	\$7,945.20	\$6,621.00	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S13 S200-SAS-S14	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE S200-13.2T+400G SSD/48G/4x1GE	\$67,970.00 \$67,457.00	IS IS	25% 25%	\$50,977.50 \$50,592.75	\$8,156.40 \$8,094.84	\$6,797.00 \$6,745.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,156.40 \$8,094.84
5	S200-SAS-S14 S200-SAS-S15	S200-13.2T+400G SSD/46G/4xTGE S200-13.2T+400G SSD/96G/4xTGE	\$69,554.00	IS	25%	\$50,592.75 \$52,165.50	\$8,346.48	\$6,955.40	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	\$84,488.00	is	25%	\$63,366.00		\$8,448.80	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$86,248.00	IS	25%	\$64,686.00		\$8,624.80	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	\$85,735.00	IS	25%	\$64,301.25	\$10,288.20	\$8,573.50	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S19 S200-SAS-S20	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$87,495.00 \$89,593.00	IS IS	25% 25%	\$65,621.25 \$67,194.75	\$10,499.40 \$10,751.16	\$8,749.50 \$8,959.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$99,562.00	IS	25%	\$74,671.50	\$11,947.44	\$9,956.20	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$100,713.00	IS	25%	\$75,534.75	\$12,085.56	\$10,071.30	\$0.00	\$0.00	\$0.00	\$12,085.56
5	S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	\$100,189.00	IS	25%	\$75,141.75	\$12,022.68	\$10,018.90	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S24 S200-SAS-S25	S200-6.9T+200G SSD/48G/2x1GE S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	\$105,140.00 \$102,330.00	IS IS	25% 25%	\$78,855.00 \$76,747.50	\$12,616.80 \$12,279.60	\$10,514.00 \$10,233.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,616.80 \$12,279.60
5	S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$104,126.00		25%	\$78,094.50	\$12,495.12	\$10,412.60	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S27	S200-19.8T+400G SSD/24G/4x1GE	\$77,841.00	IS	25%	\$58,380.75	\$9,340.92	\$7,784.10	\$0.00	\$0.00	\$0.00	\$9,340.92
5	S200-SAS-S28	S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	\$79,602.00	IS	25%	\$59,701.50	\$9,552.24	\$7,960.20	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	\$79,088.00	IS	25%	\$59,316.00	\$9,490.56	\$7,908.80	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S30 S200-SAS-S31	\$200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE \$200-19.8T+400G SSD/96G/4x1GE	\$80,849.00 \$81,186.00	IS IS	25% 25%	\$60,636.75 \$60,889.50	\$9,701.88 \$9,742.32	\$8,084.90 \$8,118.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,701.88 \$9,742.32
5	S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	\$82,946.00	IS	25%	\$62,209.50	\$9,953.52	\$8,294.60	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S33	S200-18.9T+1.2T SSD/24G/4x1GE	\$97,014.00	IS	25%	\$72,760.50	\$11,641.68	\$9,701.40	\$0.00	\$0.00	\$0.00	\$11,641.68
5	S200-SAS-S34	S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$98,855.00	IS	25%	\$74,141.25	\$11,862.60	\$9,885.50	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S35 S200-SAS-S36	S200-18.9T+1.2T SSD/48G/4x1GE S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$98,294.00 \$100,135.00	IS IS	25% 25%	\$73,720.50 \$75,101.25	\$11,795.28 \$12,016.20	\$9,829.40 \$10,013.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	\$100,135.00	IS	25%	\$75,101.25	\$12,062.52	\$10,052.10	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S38	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$102,361.00	IS	25%	\$76,770.75	\$12,283.32	\$10,236.10	\$0.00	\$0.00	\$0.00	\$12,283.32
5	S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	\$91,012.00	IS	25%	\$68,259.00	\$10,921.44	\$9,101.20	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S40 S200-SAS-S41	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE S200-13.2T 800G SSD/48G/4x1GE	\$145,651.00 \$75,998.00		25% 25%	\$109,238.25 \$56,998.50	\$17,478.12 \$9,119.76	\$14,565.10 \$7,599.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE S200-13.2T 800G SSD/24G/4x1GE	\$75,996.00 \$74,751.00		25%	\$56,996.50 \$56,063.25	\$8,970.12	\$7,599.60	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	\$76,511.00	IS	25%	\$57,383.25	\$9,181.32	\$7,651.10	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	\$78,096.00	IS	25%	\$58,572.00	\$9,371.52	\$7,809.60	\$0.00	\$0.00	\$0.00	\$9,371.52
5	S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	\$79,856.00	IS	25%	\$59,892.00	\$9,582.72	\$7,985.60	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S46 S200-SAS-S47	\$200-16.2T 2.4T \$SD/48G/4x1GE \$200-16.2T 2.4T \$SD/24G/4x1GE	\$122,600.00 \$121,322.00	IS IS	25% 25%	\$91,950.00 \$90,991.50	\$14,712.00 \$14,558.64	\$12,260.00 \$12,132.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	\$123,162.00		25%	\$90,991.50	\$14,779.44	\$12,316.20	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	\$124,818.00	IS	25%	\$93,613.50	\$14,978.16	\$12,481.80	\$0.00	\$0.00	\$0.00	\$14,978.16
5	S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	\$126,656.00		25%	\$94,992.00		\$12,665.60	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S51 S200-SAS-S52	S200-10.8TB/2.4 TB/96G/4x1GE S200-13.2T/1.6T SSD/48G/2X10GE SFP 2X1GE	\$121,122.00 \$98,991.00		25% 25%	\$90,841.50 \$74,243.25		\$12,112.20 \$9,899.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-S52 S200-SAS-S53	\$200-13.21/1.61 \$5D/48G/2X10GE \$FP 2X1GE \$200-26.4T/1.6T \$\$D/48G/4X1GE	\$130,542.00		25%	\$74,243.25 \$97,906.50		\$13,054.20	\$0.00 \$0.00	\$0.00	\$0.00	
5	S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$132,503.00		25%	\$99,377.25		\$13,250.30	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4X1GE	\$97,031.00	IS	25%	\$72,773.25	\$11,643.72	\$9,703.10	\$0.00	\$0.00	\$0.00	\$11,643.72
5	S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	\$136,210.00		25%	\$102,157.50		\$13,621.00	\$0.00	\$0.00	\$0.00	
5 5	S200-SAS-S57 S200-SAS-S58	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$150,536.00 \$164,862.00		25% 25%	\$112,902.00 \$123,646.50		\$15,053.60 \$16,486.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S200-SAS-S59	S200-26.4T/800G SSD/48G/2x10GE SFP 2x1GE S200-26.4T/800G SSD/48G/2x10GE 2x1GE	\$106,084.00		25%	\$79,563.00		\$10,460.20	\$0.00	\$0.00	\$0.00	
5	S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	\$66,005.00	IS	25%	\$49,503.75	\$7,920.60	\$6,600.50	\$0.00	\$0.00	\$0.00	\$7,920.60
5	S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	\$69,396.00	IS	25%	\$52,047.00	\$8,327.52	\$6,939.60	\$0.00	\$0.00	\$0.00	\$8,327.52

					NVP LEVEL 1			NVP MAINTENAI	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S200-SAS-S62	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$77,221.00	IS	25%	\$57,915.75	\$9,266.52	\$7,722.10	\$0.00	\$0.00	\$0.00	\$9,266.52
5 5	S200-SAS-S63 S200-SAS-S64	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	\$80,612.00 \$83,014.00	IS IS	25% 25%	\$60,459.00 \$62,260.50	\$9,673.44 \$9,961.68	\$8,061.20 \$8,301.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,673.44 \$9,961.68
5	S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	\$86,323.00	is	25%	\$64,742.25	\$10,358.76	\$8,632.30	\$0.00	\$0.00	\$0.00	\$10,358.76
5	S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	\$97,345.00	IS	25%	\$73,008.75	\$11,681.40	\$9,734.50	\$0.00	\$0.00	\$0.00	\$11,681.40
5	S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	\$100,654.00	IS	25%	\$75,490.50	\$12,078.48	\$10,065.40	\$0.00	\$0.00	\$0.00	\$12,078.48
5 5	S200-SAS-S68 S200-SAS-S69	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	\$106,392.00 \$110,037.00	IS IS	25% 25%	\$79,794.00 \$82,527.75	\$12,767.04 \$13,204.44	\$10,639.20 \$11,003.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,767.04 \$13,204.44
5	S200-SAS-S70	\$200-27.51/3000GB 33D/30G/2X10GE/2X1GE \$200-13.2T/1.6T \$\$D/96G/2x10GE/2X1GE	\$101,342.00	IS	25%	\$76,006.50	\$12,161.04	\$10,134.20	\$0.00	\$0.00	\$0.00	\$12,161.04
5	S200-SSD-001	S200-2.4T/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$12,699.12	\$10,582.60	\$0.00	\$0.00	\$0.00	\$12,699.12
5	S200-SSD-002	S200-2.4T/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$12,916.92	\$10,764.10	\$0.00	\$0.00	\$0.00	\$12,916.92
5 5	S200-SSD-003 S200-SSD-004	S200-2.4T/48G/4x1GE S200-2.4T/48G/2x10GE SFP+2x1GE	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$12,853.44 \$13,071.12	\$10,711.20 \$10,892.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,853.44 \$13,071.12
5	S200-SSD-004 S200-SSD-005	\$200-2.41/40G/2X10GE SIT 12X1GE \$200-2.4T/96G/4X1GE	\$0.00	IS	25%	\$0.00	\$13,112.88	\$10,927.40	\$0.00	\$0.00	\$0.00	\$13,112.88
5	S200-SSD-006	S200-2.4T/96G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$13,330.68	\$11,108.90	\$0.00	\$0.00	\$0.00	\$13,330.68
5	S200-SSD-007	\$200-4.8T/24G/4x1GE	\$166,839.00	IS	25%	\$125,129.25	\$20,020.68	\$16,683.90	\$0.00	\$0.00	\$0.00	\$20,020.68
5 5	S200-SSD-008 S200-SSD-009	\$200-4.8T/24G/2x10GE \$FP+2x1GE \$200-4.8T/48G/4x1GE	\$168,691.00 \$168,151.00	IS IS	25% 25%	\$126,518.25 \$126,113.25	\$20,242.92 \$20,178.12	\$16,869.10 \$16,815.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,242.92 \$20,178.12
5	S200-SSD-009	\$200-4.8T/48G/2x10GE SFP+2x1GE	\$170,002.00	IS	25%	\$127,501.50	\$20,400.24	\$17,000.20	\$0.00	\$0.00	\$0.00	\$20,400.24
5	S200-SSD-011	S200-4.8T/96G/4x1GE	\$170,357.00	IS	25%	\$127,767.75	\$20,442.84	\$17,035.70	\$0.00	\$0.00	\$0.00	\$20,442.84
5	S200-SSD-012	S200-4.8T/96G/2x10GE SFP+2x1GE	\$172,209.00	IS	25%	\$129,156.75	\$20,665.08	\$17,220.90	\$0.00	\$0.00	\$0.00	\$20,665.08
5 5	S200-SSD-013 S200-SSD-014	S200-9.6T/48G/2x10GE SFP+2x1GE S200-9.6T SSD/48G/4x1GE	\$346,609.00 \$294,280.00	IS IS	25% 25%	\$259,956.75 \$220,710.00	\$41,593.08 \$35,313.60	\$34,660.90 \$29,428.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41,593.08 \$35,313.60
5	S200-SSD-014 S200-SSD-015	S200-9.6T SSD/24G/4x1GE	\$292,969.00	IS	25%	\$219,726.75	\$35,156.28	\$29,296.90	\$0.00	\$0.00	\$0.00	\$35,156.28
5	S200-SSD-016	S200-9.6T SSD/24G/2x10GE SFP+2x1GE	\$294,820.00	IS	25%	\$221,115.00	\$35,378.40	\$29,482.00	\$0.00	\$0.00	\$0.00	\$35,378.40
5	S200-SSD-017	S200-9.6T SSD/96G/4x1GE	\$296,487.00	IS	25%	\$222,365.25	\$35,578.44	\$29,648.70	\$0.00	\$0.00	\$0.00	\$35,578.44
5 5	S200-SSD-018 S200-SSD-019	S200-9.6T SSD/96G/2x10GE SFP+2x1GE S200-19.2T/48G/2X10GE SFP 2X1GE	\$298,339.00 \$547,302.00	IS IS	25% 25%	\$223,754.25 \$410,476.50	\$35,800.68 \$65,676.24	\$29,833.90 \$54,730.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,800.68 \$65,676.24
5	S200-SSD-019 S200-SSD-020	S200-19.2T SSD/48G/4X1GE	\$544,905.00	IS	25%	\$408,678.75	\$65,388.60	\$54,490.50	\$0.00	\$0.00	\$0.00	\$65,388.60
5	S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	\$53,752.00	IS	25%	\$40,314.00	\$6,450.24	\$5,375.20	\$0.00	\$0.00	\$0.00	\$6,450.24
5	S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	\$55,899.00	IS	25%	\$41,924.25	\$6,707.88	\$5,589.90	\$0.00	\$0.00	\$0.00	\$6,707.88
5 5	S210-SAS-003 S210-SAS-004	S210-14.4TB/32G/2x10GE+2x1GE S210-14.4TB/64G/2x10GE+2x1GE	\$65,983.00 \$68,504.00	IS IS	25% 25%	\$49,487.25 \$51,378.00	\$7,917.96 \$8,220.48	\$6,598.30 \$6,850.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,917.96 \$8,220.48
5	S210-SAS-004 S210-SAS-005	S210-14.41B/04G/2x10GE+2x1GE S210-21.6TB/64G/2x10GE+2x1GE	\$76,789.00	IS	25%	\$57,591.75	\$9,214.68	\$7,678.90	\$0.00	\$0.00	\$0.00	\$9,214.68
5	S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	\$81,485.00	IS	25%	\$61,113.75	\$9,778.20	\$8,148.50	\$0.00	\$0.00	\$0.00	\$9,778.20
5	S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	\$92,218.00	IS	25%	\$69,163.50	\$11,066.16	\$9,221.80	\$0.00	\$0.00	\$0.00	\$11,066.16
5 5	S210-SAS-008 S210-SAS-009	S210-28.8TB/64G/2x10GE+2x1GE S210-28.8TB/128G/2x10GE+2x1GE	\$91,925.00 \$96,621.00	IS IS	25% 25%	\$68,943.75 \$72,465.75	\$11,031.00 \$11,594.52	\$9,192.50 \$9,662.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,031.00 \$11,594.52
5	S210-SAS-009 S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE S210-28.8TB/256G/2x10GE+2x1GE	\$107,354.00	IS	25%	\$80,515.50	\$12,882.48	\$10,735.40	\$0.00	\$0.00	\$0.00	\$12,882.48
5	S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	\$76,200.00	IS	25%	\$57,150.00	\$9,144.00	\$7,620.00	\$0.00	\$0.00	\$0.00	\$9,144.00
5	S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	\$87,214.00	IS	25%	\$65,410.50	\$10,465.68	\$8,721.40	\$0.00	\$0.00	\$0.00	\$10,465.68
5 5	S210-SAS-013 S210-SAS-014	S210-7.2T/128G/2x10GE/2x1GE S210-7.2T/256G/2x10GE/2x1GE	\$63,379.00 \$74,110.00	IS IS	25% 25%	\$47,534.25 \$55,582.50	\$7,605.48 \$8,893.20	\$6,337.90 \$7,411.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,605.48 \$8,893.20
5	S210-SAS-014 S210-SAS-015	S210-14.4T/128G/2x10GE/2x1GE	\$77,847.00	IS	25%	\$58,385.25	\$9,341.64	\$7,411.00	\$0.00	\$0.00	\$0.00	\$9,341.64
5	S210-SAS-016	S210-14.4T/256G/2x40GE/2x1GE	\$88,903.00	IS	25%	\$66,677.25	\$10,668.36	\$8,890.30	\$0.00	\$0.00	\$0.00	\$10,668.36
5	S210-SAS-017	S210-14.4T/64G/2x40GE/2x1GE	\$70,068.00	IS	25%	\$52,551.00	\$8,408.16	\$7,006.80	\$0.00	\$0.00	\$0.00	\$8,408.16
5 5	S210-SAS-018 S210-SAS-019	S210-21.6T/128G/2x40GE/2x1GE S210-21.6T/256G/2x40GE/2x1GE	\$83,117.00 \$93,885.00	IS IS	25% 25%	\$62,337.75 \$70,413.75	\$9,974.04 \$11,266.20	\$8,311.70 \$9,388.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,974.04 \$11,266.20
5	S210-SAS-019	S210-21.61/2506/2x40GE/2x1GE S210-21.6T/64G/2x40GE/2x1GE	\$78,406.00	IS	25%	\$58,804.50	\$9,408.72	\$7,840.60	\$0.00	\$0.00	\$0.00	\$9,408.72
5	S210-SAS-021	S210-28.8T/128G/2x40GE/2x1GE	\$98,368.00	IS	25%	\$73,776.00	\$11,804.16	\$9,836.80	\$0.00	\$0.00	\$0.00	\$11,804.16
5	S210-SAS-022	S210-28.8T/256G/2x40GE/2x1GE	\$109,122.00	IS	25%	\$81,841.50	\$13,094.64	\$10,912.20	\$0.00	\$0.00	\$0.00	\$13,094.64
5 5	S210-SAS-023 S210-SAS-024	S210-28.8T/64G/2x40GE/2x1GE S210-7.2T/128G/2x40GE/2x1GE	\$93,664.00 \$64,841.00	IS IS	25% 25%	\$70,248.00 \$48,630.75	\$11,239.68 \$7,780.92	\$9,366.40 \$6,484.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,239.68 \$7,780.92
5	S210-SAS-024 S210-SAS-025	S210-7.2T/126G/2x40GE/2x1GE S210-7.2T/256G/2x40GE/2x1GE	\$75,631.00	IS	25%	\$56,723.25	\$9,075.72	\$7,563.10	\$0.00	\$0.00	\$0.00	\$9,075.72
5	S210-SAS-026	S210-7.2T/64G/2x40GE/2x1GE	\$57,266.00	IS	25%	\$42,949.50	\$6,871.92	\$5,726.60	\$0.00	\$0.00	\$0.00	\$6,871.92
5	S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	\$96,056.00	IS	25%	\$72,042.00	\$11,526.72	\$9,605.60	\$0.00	\$0.00	\$0.00	\$11,526.72
5 5	S210-SAS-E01-HO S210-SAS-E02	S210-21.6T SED/64G/2x10GE 2x1GE/HO S210-21.6T SED/128G/2x10GE+2x1GE	\$46,070.00 \$101,737.00	IS IS	25% 25%	\$34,552.50 \$76,302.75	\$5,528.40 \$12,208.44	\$4,607.00 \$10,173.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,528.40 \$12,208.44
5	S210-SAS-E02-HO	S210-21.6T SED/128G/2X10GE+2X1GE S210-21.6T SED/128G/2X10GE 2X1GE/HO	\$49,050.00	IS	25%	\$76,302.75	\$5,886.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5	S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	\$114,722.00	is	25%	\$86,041.50	\$13,766.64	\$11,472.20	\$0.00	\$0.00	\$0.00	\$13,766.64
5	S210-SAS-E03-HO	S210-21.6T SED/256G/2x10GE 2x1GE/HO	\$55,789.00	IS	25%	\$41,841.75	\$6,694.68	\$5,578.90	\$0.00	\$0.00	\$0.00	\$6,694.68
5	S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	\$114,547.00	IS	25%	\$85,910.25	\$13,745.64	\$11,454.70	\$0.00	\$0.00	\$0.00	\$13,745.64
5 5	S210-SAS-E04-HO S210-SAS-E05	S210-20.7T/800G SSD-SED/64G/2x10GE/HO S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	\$55,615.00 \$120,417.00	IS IS	25% 25%	\$41,711.25 \$90,312.75	\$6,673.80 \$14,450.04	\$5,561.50 \$12,041.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,673.80 \$14,450.04
5	S210-SAS-E05-HO	S210-20.7T/800G SSD-SED/128G/2x10GEZX1GE S210-20.7T/800G SSD-SED/128G/2x10GE/HO	\$58,595.00	IS	25%	\$43,946.25	\$7,031.40	\$5,859.50	\$0.00	\$0.00	\$0.00	\$7,031.40
5	S210-SAS-E06	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	\$133,834.00	IS	25%	\$100,375.50	\$16,060.08	\$13,383.40	\$0.00	\$0.00	\$0.00	\$16,060.08
5	S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2x10GE/HO	\$65,334.00	IS	25%	\$49,000.50	\$7,840.08	\$6,533.40	\$0.00	\$0.00	\$0.00	\$7,840.08
5	S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$134,240.00		25%	\$100,680.00	\$16,108.80	\$13,424.00	\$0.00	\$0.00	\$0.00	\$16,108.80
5 5	S210-SAS-E07-HO S210-SAS-E08	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$65,267.00 \$140,110.00	IS IS	25% 25%	\$48,950.25 \$105,082.50	\$7,832.04 \$16,813.20	\$6,526.70 \$14,011.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,832.04 \$16,813.20
5	S210-SAS-E08-HO	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO	\$68,247.00	IS	25%	\$51,185.25	\$8,189.64	\$6,824.70	\$0.00	\$0.00	\$0.00	\$8,189.64
5	S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$153,526.00	IS	25%	\$115,144.50	\$18,423.12	\$15,352.60	\$0.00	\$0.00	\$0.00	\$18,423.12
5	S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	\$74,986.00	IS	25%	\$56,239.50	\$8,998.32	\$7,498.60	\$0.00	\$0.00	\$0.00	\$8,998.32
5 5	S210-SAS-E10 S210-SAS-E11	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	\$122,654.00 \$128,080.00	IS IS	25% 25%	\$91,990.50	\$14,718.48 \$15,369.60	\$12,265.40 \$12,808.00	\$0.00	\$0.00	\$0.00	\$14,718.48 \$15,360,60
5	S210-SAS-E11 S210-SAS-E12	S210-20.7T+1.6T SSD-SED/128G/2X10GE 2X1 S210-20.7T+1.6T SSD-SED/256G/2X10GE 2X1	\$128,080.00 \$140,481.00	IS IS	25% 25%	\$96,060.00 \$105,360.75	\$15,369.60 \$16,857.72	\$12,808.00 \$14,048.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,369.60 \$16,857.72
5	S210-SAS-E13	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$168,488.00	IS	25%	\$126,366.00	\$20,218.56	\$16,848.80	\$0.00	\$0.00	\$0.00	\$20,218.56
5	S210-SAS-E14	S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	\$174,123.00	IS	25%	\$130,592.25	\$20,894.76	\$17,412.30	\$0.00	\$0.00	\$0.00	\$20,894.76
5	S210-SAS-E15	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	\$187,003.00	IS	25%	\$140,252.25	\$22,440.36	\$18,700.30	\$0.00	\$0.00	\$0.00	\$22,440.36

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-E16	S210-18T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$269,025.00	IS	25%	\$201,768.75	\$32,283.00	\$26,902.50	\$0.00	\$0.00	\$0.00	\$32,283.00
5 5	S210-SAS-E17 S210-SAS-E18	S210-18T+6.4T SSD-SED/128G/2x10GE 2x1GE S210-18T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$277,612.00 \$297,047.00	IS IS	25% 25%	\$208,209.00 \$222,785.25	\$33,313.44 \$35,645.64	\$27,761.20 \$29,704.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,313.44 \$35,645.64
5	S210-SAS-E16 S210-SAS-E19	S210-18T+6.4T SSD-SED/250G/2X10GE 2X1GE S210-18T+6.4T SSD-SED/128G/2X40GE 2X1GE	\$280,322.00	IS	25%	\$210,241.50	\$33,638.64	\$29,704.70	\$0.00	\$0.00	\$0.00	\$33,638.64
5	S210-SAS-E20	S210-18T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$299,803.00	IS	25%	\$224,852.25	\$35,976.36	\$29,980.30	\$0.00	\$0.00	\$0.00	\$35,976.36
5	S210-SAS-E21	S210-18T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$271,716.00	IS	25%	\$203,787.00	\$32,605.92	\$27,171.60	\$0.00	\$0.00	\$0.00	\$32,605.92
5	S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	\$142,105.00	IS	25%	\$106,578.75	\$17,052.60	\$14,210.50	\$0.00	\$0.00	\$0.00	\$17,052.60
5	S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	\$155,557.00	IS	25%	\$116,667.75	\$18,666.84	\$15,555.70	\$0.00	\$0.00	\$0.00	\$18,666.84
5 5	S210-SAS-E24	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$136,221.00	IS IS	25% 25%	\$102,165.75	\$16,346.52	\$13,622.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,346.52
5	S210-SAS-E25 S210-SAS-E26	S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	\$176,399.00 \$189.286.00	IS	25%	\$132,299.25 \$141,964.50	\$21,167.88 \$22,714.32	\$17,639.90 \$18,928.60	\$0.00 \$0.00	\$0.00	\$0.00	\$21,167.88 \$22,714.32
5	S210-SAS-E27	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$170,763.00	is	25%	\$128,072.25	\$20,491.56	\$17,076.30	\$0.00	\$0.00	\$0.00	\$20,491.56
5	S210-SAS-E28	S210-20.7T/800G SSD-SED/128G/2x40GE2x1GE	\$122,302.00	IS	25%	\$91,726.50	\$14,676.24	\$12,230.20	\$0.00	\$0.00	\$0.00	\$14,676.24
5	S210-SAS-E29	S210-20.7T/800G SSD-SED/256G/2x40GE2x1GE	\$135,765.00	IS	25%	\$101,823.75	\$16,291.80	\$13,576.50	\$0.00	\$0.00	\$0.00	\$16,291.80
5	S210-SAS-E30	S210-20.7T/800G SSD-SED/64G/2x40GE/2x1GE	\$116,412.00	IS	25%	\$87,309.00	\$13,969.44	\$11,641.20	\$0.00	\$0.00	\$0.00	\$13,969.44
5 5	S210-SAS-E31 S210-SAS-E32	S210-20.7T+1.6T SSD-SED/128G/2x40GE 2x1G S210-20.7T+1.6T SSD-SED/256G/2x40GE 2x1G	\$130,110.00 \$142,532.00	IS IS	25% 25%	\$97,582.50 \$106,899.00	\$15,613.20 \$17,103.84	\$13,011.00 \$14,253.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,613.20
5	S210-SAS-E32	S210-20.7T+1.6T SSD-SED/250G/2x40GE 2x1G S210-20.7T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$124,677.00	IS	25%	\$93,507.75	\$14,961.24	\$12,467.70	\$0.00 \$0.00	\$0.00	\$0.00	\$17,103.84 \$14,961.24
5	S210-SAS-E34	S210-21.6T SED/128G/2x40GE/2x1GE	\$103,511.00	IS	25%	\$77,633.25	\$12,421.32	\$10,351.10	\$0.00	\$0.00	\$0.00	\$12,421.32
5	S210-SAS-E35	S210-21.6T SED/256G/2x40GE/2x1GE	\$116,550.00	IS	25%	\$87,412.50	\$13,986.00	\$11,655.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	S210-SAS-E36	S210-21.6T SED/64G/2x40GE/2x1GE	\$97,806.00	IS	25%	\$73,354.50	\$11,736.72	\$9,780.60	\$0.00	\$0.00	\$0.00	\$11,736.72
5	S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$98,086.00	IS	25%	\$73,564.50	\$11,770.32	\$9,808.60	\$0.00	\$0.00	\$0.00	\$11,770.32
5 5	S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$113,515.00	IS IS	25% 25%	\$85,136.25	\$13,621.80	\$11,351.50 \$5,604.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,621.80 \$6,724.92
5	S210-SAS-S02-HO S210-SAS-S03	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$56,041.00 \$63,539.00	IS	25%	\$42,030.75 \$47,654.25	\$6,724.92 \$7,624.68	\$6,353.90	\$0.00	\$0.00	\$0.00	\$7,624.68
5	S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	\$65,754.00	IS	25%	\$49,315.50	\$7,890.48	\$6,575.40	\$0.00	\$0.00	\$0.00	\$7,890.48
5	S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$67,488.00	IS	25%	\$50,616.00	\$8,098.56	\$6,748.80	\$0.00	\$0.00	\$0.00	\$8,098.56
5	S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$69,801.00	IS	25%	\$52,350.75	\$8,376.12	\$6,980.10	\$0.00	\$0.00	\$0.00	\$8,376.12
5	S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$73,203.00	IS	25%	\$54,902.25	\$8,784.36	\$7,320.30	\$0.00	\$0.00	\$0.00	\$8,784.36
5 5	S210-SAS-S07-SB-C S210-SAS-S08	S210-13.8T+400G/32G/2X10GE 2X1 BRZ-SW=ID S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$45,733.00 \$75,724.00	IS IS	25% 25%	\$34,299.75 \$56,793.00	\$5,030.63 \$9,086.88	\$4,115.97 \$7,572.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,030.63 \$9,086.88
5	S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	\$78,989.00	IS	25%	\$50,793.00 \$59,241.75	\$9,478.68	\$7,898.90	\$0.00	\$0.00	\$0.00	\$9,478.68
5	S210-SAS-S09-SB-C	S210-13.8T+800G/32G/2X10GE 2X1 BRZ-SW=ID	\$49,348.00	is	25%	\$37,011.00	\$5,428.25	\$4,441.30	\$0.00	\$0.00	\$0.00	\$5,428.25
5	S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$81,413.00	IS	25%	\$61,059.75	\$9,769.56	\$8,141.30	\$0.00	\$0.00	\$0.00	\$9,769.56
5	S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$106,272.00	IS	25%	\$79,704.00	\$12,752.64	\$10,627.20	\$0.00	\$0.00	\$0.00	\$12,752.64
5	S210-SAS-S101	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$98,086.00	IS	25%	\$73,564.50	\$11,770.32	\$9,808.60	\$0.00	\$0.00	\$0.00	\$11,770.32
5 5	S210-SAS-S102 S210-SAS-S103	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$103,394.00 \$113.515.00	IS IS	25% 25%	\$77,545.50 \$85,136.25	\$12,407.28 \$13,621.80	\$10,339.40 \$11,351.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,407.28 \$13,621.80
5	S210-SAS-S103	S210-13.61+1.61 S3D/230G/2x10GE 2x1GE S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$138,326.00	IS	25%	\$103,744.50	\$16,599.12	\$13,832.60	\$0.00	\$0.00	\$0.00	\$16,599.12
5	S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$144,638.00	is	25%	\$108,478.50	\$17,356.56	\$14,463.80	\$0.00	\$0.00	\$0.00	\$17,356.56
5	S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$158,925.00	IS	25%	\$119,193.75	\$19,071.00	\$15,892.50	\$0.00	\$0.00	\$0.00	\$19,071.00
5	S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$102,212.00	IS	25%	\$76,659.00	\$12,265.44	\$10,221.20	\$0.00	\$0.00	\$0.00	\$12,265.44
5	S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$106,733.00	IS	25%	\$80,049.75	\$12,807.96	\$10,673.30	\$0.00	\$0.00	\$0.00	\$12,807.96
5 5	S210-SAS-S109 S210-SAS-S11	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$117,067.00 \$96,636.00	IS IS	25% 25%	\$87,800.25 \$72,477.00	\$14,048.04 \$11,596.32	\$11,706.70 \$9,663.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,048.04 \$11,596.32
5	S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$140,407.00	IS	25%	\$105,305.25	\$16,848.84	\$14,040.70	\$0.00	\$0.00	\$0.00	\$16,848.84
5	S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$145,103.00	is	25%	\$108,827.25	\$17,412.36	\$14,510.30	\$0.00	\$0.00	\$0.00	\$17,412.36
5	S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$155,836.00	IS	25%	\$116,877.00	\$18,700.32	\$15,583.60	\$0.00	\$0.00	\$0.00	\$18,700.32
5	S210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$224,188.00	IS	25%	\$168,141.00	\$26,902.56	\$22,418.80	\$0.00	\$0.00	\$0.00	\$26,902.56
5	S210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$231,343.00	IS	25%	\$173,507.25	\$27,761.16	\$23,134.30	\$0.00	\$0.00	\$0.00	\$27,761.16
5 5	S210-SAS-S115 S210-SAS-S116	S210-18T+6.4T SSD/256G/2x10GE 2x1GE S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	\$247,539.00 \$120,976.00	IS IS	25% 25%	\$185,654.25 \$90,732.00	\$29,704.68 \$14,517.12	\$24,753.90 \$12,097.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,704.68 \$14,517.12
5	S210-SAS-S110	S210-27.61+1.61 SSD/04G/2x10GE 2x1GE S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$125,672.00	IS	25%	\$94,254.00	\$15,080.64	\$12,567.20	\$0.00	\$0.00	\$0.00	\$15,080.64
5	S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$136,405.00	IS	25%	\$102,303.75	\$16,368.60	\$13,640.50	\$0.00	\$0.00	\$0.00	\$16,368.60
5	S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$64,777.00	IS	25%	\$48,582.75	\$7,773.24	\$6,477.70	\$0.00	\$0.00	\$0.00	\$7,773.24
5	S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$160,347.00	IS	25%	\$120,260.25	\$19,241.64	\$16,034.70	\$0.00	\$0.00	\$0.00	\$19,241.64
5	S210-SAS-S11-HO	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO	\$50,931.00	IS	25%	\$38,198.25	\$6,111.72	\$5,093.10	\$0.00	\$0.00	\$0.00	\$6,111.72
5 5	S210-SAS-S12 S210-SAS-S120	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$83,838.00 \$165,265.00	IS IS	25% 25%	\$62,878.50 \$123,948.75	\$10,060.56 \$19,831.80	\$8,383.80 \$16,526.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,060.56 \$19,831.80
5	S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$176,507.00	IS	25%	\$132,380.25	\$21,180.84	\$17,650.70	\$0.00	\$0.00	\$0.00	\$21,180.84
5	S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$85,713.00	is	25%	\$64,284.75	\$10,285.56	\$8,571.30	\$0.00	\$0.00	\$0.00	\$10,285.56
5	S210-SAS-S122	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$238,864.00	IS	25%	\$179,148.00	\$28,663.68	\$23,886.40	\$0.00	\$0.00	\$0.00	\$28,663.68
5	S210-SAS-S123	S210-24T+6.4T SSD/128G/2x10GE 2x1GE	\$246,019.00	IS	25%	\$184,514.25	\$29,522.28	\$24,601.90	\$0.00	\$0.00	\$0.00	\$29,522.28
5	S210-SAS-S124	S210-24T+6.4T SSD/256G/2x10GE 2x1GE	\$262,216.00	IS	25%	\$196,662.00	\$31,465.92	\$26,221.60	\$0.00	\$0.00	\$0.00	\$31,465.92
5 5	S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$127,584.00	IS IS	25% 25%	\$95,688.00	\$15,310.08	\$12,758.40	\$0.00	\$0.00	\$0.00	\$15,310.08
5 5	S210-SAS-S125 S210-SAS-S126	S210-21.6T+9.6T SSD/64G/2x10GE 2x1GE S210-21.6T+9.6T SSD/128G/2x10GE 2x1GE	\$279,464.00 \$286,215.00	IS IS	25% 25%	\$209,598.00 \$214.661.25	\$33,535.68 \$34,345.80	\$27,946.40 \$28,621.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,535.68 \$34,345.80
5	S210-SAS-S127	S210-21.6T+9.6T SSD/256G/2x10GE 2x1GE	\$301,496.00	IS	25%	\$226,122.00	\$36,179.52	\$30,149.60	\$0.00	\$0.00	\$0.00	\$36,179.52
5	S210-SAS-S128	S210-10.8T+1.2T SSD/128/2x40GE 2x1GE	\$97,878.00	IS	25%	\$73,408.50	\$11,745.36	\$9,787.80	\$0.00	\$0.00	\$0.00	\$11,745.36
5	S210-SAS-S129	S210-10.8T+1.2T SSD/64G/2x40GE 2x1GE	\$92,802.00	IS	25%	\$69,601.50	\$11,136.24	\$9,280.20	\$0.00	\$0.00	\$0.00	\$11,136.24
5	S210-SAS-S13	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	\$88,534.00	IS	25%	\$66,400.50	\$10,624.08	\$8,853.40	\$0.00	\$0.00	\$0.00	\$10,624.08
5	S210-SAS-S130	S210-13.2T/1.6T SSD/128G/2x40GE/2x1GE	\$109,507.00	IS	25%	\$82,130.25	\$13,140.84	\$10,950.70	\$0.00	\$0.00	\$0.00	\$13,140.84
5 5	S210-SAS-S131 S210-SAS-S132	S210-13.2T/1.6T SSD/256G/2x40GE 2x1GE S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE	\$120,062.00	IS IS	25% 25%	\$90,046.50 \$77,068.50	\$14,407.44	\$12,006.20 \$10.305.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,407.44 \$12,474.06
5	S210-SAS-S132 S210-SAS-S133	S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE S210-13.2T+3.2T SSD/128G/2x40GE 2x1GE	\$103,958.00 \$152,737.00	IS IS	25% 25%	\$77,968.50 \$114,552.75	\$12,474.96 \$18,328.44	\$10,395.80 \$15,273.70	\$0.00	\$0.00	\$0.00	\$12,474.96 \$18,328.44
5	S210-SAS-S134	S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE	\$167,666.00	IS	25%	\$125,749.50	\$20,119.92	\$16,766.60	\$0.00	\$0.00	\$0.00	\$20,119.92
5	S210-SAS-S135	S210-13.2T+3.2T SSD/64G/2x40GE 2x1GE	\$146,141.00	IS	25%	\$109,605.75	\$17,536.92	\$14,614.10	\$0.00	\$0.00	\$0.00	\$17,536.92
5	S210-SAS-S136	S210-13.2T+400G SSD/128/2x40GE 2x1GE	\$81,757.00	IS	25%	\$61,317.75	\$9,810.84	\$8,175.70	\$0.00	\$0.00	\$0.00	\$9,810.84
5	S210-SAS-S137	S210-13.2T+400G SSD/64G/2x40GE 2x1GE	\$76,724.00	IS	25%	\$57,543.00	\$9,206.88	\$7,672.40	\$0.00	\$0.00	\$0.00	\$9,206.88

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S138	S210-13.2T+800G SSD/128/2x40GE 2x1GE	\$87,594.00	IS	25%	\$65,695.50	\$10,511.28	\$8,759.40	\$0.00	\$0.00	\$0.00	\$10,511.28
5 5	S210-SAS-S139 S210-SAS-S14	S210-13.2T+800G SSD/64G/2x40GE 2x1GE S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	\$82,711.00 \$99,267.00	IS IS	25% 25%	\$62,033.25 \$74,450.25	\$9,925.32 \$11,912.04	\$8,271.10 \$9,926.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,925.32 \$11,912.04
5	S210-SAS-S140	S210-13.8T/400GB SSD/128G/2x40GE/2x1GE	\$82,164.00	IS	25%	\$61,623.00	\$9,859.68	\$8,216.40	\$0.00	\$0.00	\$0.00	\$9,859.68
5	S210-SAS-S141	S210-13.8T/400GB SSD/256G/2x40GE/2x1GE	\$94,620.00	IS	25%	\$70,965.00	\$11,354.40	\$9,462.00	\$0.00	\$0.00	\$0.00	\$11,354.40
5	S210-SAS-S142	S210-13.8T/400GB SSD/64G/2x40GE/2x1GE	\$77,327.00	IS	25%	\$57,995.25	\$9,279.24	\$7,732.70	\$0.00	\$0.00	\$0.00	\$9,279.24
5 5	S210-SAS-S143 S210-SAS-S144	S210-13.8T/800GB SSD/128G/2x40GE/2x1GE S210-13.8T/800GB SSD/256G/2x40GE/2x1GE	\$85,418.00 \$98,295.00	IS IS	25% 25%	\$64,063.50 \$73,721.25	\$10,250.16 \$11,795.40	\$8,541.80 \$9,829.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,250.16 \$11,795.40
5	S210-SAS-S145	S210-13.8T/800GB SSD/64G/2x40GE/2x1GE	\$83,028.00	IS	25%	\$62,271.00	\$9,963.36	\$8,302.80	\$0.00	\$0.00	\$0.00	\$9,963.36
5	S210-SAS-S146	S210-13.8T+1.6T SSD/128G/2x40GE 2x1GE	\$109,514.00	IS	25%	\$82,135.50	\$13,141.68	\$10,951.40	\$0.00	\$0.00	\$0.00	\$13,141.68
5 5	S210-SAS-S147 S210-SAS-S148	S210-13.8T+1.6T SSD/256G/2x40GE 2x1GE S210-13.8T+1.6T SSD/64G/2x40GE 2x1GE	\$120,069.00 \$103,966.00	IS IS	25% 25%	\$90,051.75 \$77,974.50	\$14,408.28 \$12,475.92	\$12,006.90 \$10,396.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,408.28 \$12,475.92
5	S210-SAS-S149	S210-16.2T+2.4T SSD/128/2x40GE 2x1GE	\$131,310.00	is	25%	\$98,482.50	\$15,757.20	\$13,131.00	\$0.00	\$0.00	\$0.00	\$15,757.20
5	S210-SAS-S14-HO	S210-20.7T+400G SSD/256G/2x10GE 2x1GE/HO	\$50,223.00	IS	25%	\$37,667.25	\$6,026.76	\$5,022.30	\$0.00	\$0.00	\$0.00	\$6,026.76
5 5	S210-SAS-S15 S210-SAS-S150	S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE S210-16.2T+2.4T SSD/64G/2x40GE 2x1GE	\$87,375.00 \$126,223.00	IS IS	25% 25%	\$65,531.25 \$94,667.25	\$10,485.00 \$15,146.76	\$8,737.50 \$12,622.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,485.00 \$15,146.76
5	S210-SAS-S150	S210-16.2T+4.8T SSD/128/2x40GE 2x1GE	\$177,454.00	IS	25%	\$133,090.50	\$13,146.76	\$17,745.40	\$0.00	\$0.00	\$0.00	\$21,294.48
5	S210-SAS-S152	S210-16.2T+4.8T SSD/256/2x40GE 2x1GE	\$188,190.00	IS	25%	\$141,142.50	\$22,582.80	\$18,819.00	\$0.00	\$0.00	\$0.00	\$22,582.80
5	S210-SAS-S153	S210-16.2T+4.8T SSD/64G/2x40GE 2x1GE	\$172,759.00	IS IS	25% 25%	\$129,569.25	\$20,731.08	\$17,275.90	\$0.00	\$0.00	\$0.00	\$20,731.08
5 5	S210-SAS-S154 S210-SAS-S155	S210-18.9T+1.2T SSD/128/2x40GE 2x1GE S210-18.9T+1.2T SSD/64G/2x40GE 2x1GE	\$106,821.00 \$101,785.00	IS	25%	\$80,115.75 \$76,338.75	\$12,818.52 \$12,214.20	\$10,682.10 \$10,178.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,818.52 \$12,214.20
5	S210-SAS-S156	S210-18.9T+2.4T SSD/128/2x40GE 2x1GE	\$131,749.00	IS	25%	\$98,811.75		\$13,174.90	\$0.00	\$0.00	\$0.00	\$15,809.88
5	S210-SAS-S157	S210-18.9T+2.4T SSD/256/2x40GE 2x1GE	\$142,492.00	IS	25%	\$106,869.00	\$17,099.04	\$14,249.20	\$0.00	\$0.00	\$0.00	\$17,099.04
5 5	S210-SAS-S158 S210-SAS-S159	S210-18.9T+2.4T SSD/64G/2x40GE 2x1GE S210-18T+3.2T SSD/128/2x40GE 2x1GE	\$127,051.00 \$146,992.00	IS IS	25% 25%	\$95,288.25 \$110,244.00	\$15,246.12 \$17,639.04	\$12,705.10 \$14,699.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,246.12 \$17,639.04
5	S210-SAS-S16	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	\$91,896.00	IS	25%	\$68,922.00	\$11,027.52	\$9,189.60	\$0.00	\$0.00	\$0.00	\$11,027.52
5	S210-SAS-S160	S210-18T+3.2T SSD/256/2x40GE 2x1GE	\$157,732.00	IS	25%	\$118,299.00	\$18,927.84	\$15,773.20	\$0.00	\$0.00	\$0.00	\$18,927.84
5 5	S210-SAS-S161 S210-SAS-S162	S210-18T+3.2T SSD/64G/2x40GE 2x1GE	\$142,295.00	IS IS	25% 25%	\$106,721.25	\$17,075.40	\$14,229.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,075.40
5	S210-SAS-S162	S210-18T+6.4T SSD/128G/2x40GE 2x1GE S210-18T+6.4T SSD/256G/2x40GE 2x1GE	\$233,602.00 \$249,835.00	IS	25%	\$175,201.50 \$187,376.25	\$28,032.24 \$29,980.20	\$23,360.20 \$24,983.50	\$0.00 \$0.00	\$0.00	\$0.00	\$28,032.24 \$29,980.20
5	S210-SAS-S164	S210-18T+6.4T SSD/64G/2x40GE 2x1GE	\$226,430.00	IS	25%	\$169,822.50	\$27,171.60	\$22,643.00	\$0.00	\$0.00	\$0.00	\$27,171.60
5	S210-SAS-S165	S210-19.8T/1.6T SSD/128G/2x40GE/2x1GE	\$108,417.00	IS	25%	\$81,312.75	\$13,010.04	\$10,841.70	\$0.00	\$0.00	\$0.00	\$13,010.04
5 5	S210-SAS-S166 S210-SAS-S167	S210-19.8T/1.6T SSD/256G/2x40GE/2x1GE S210-19.8T/1.6T SSD/64G/2x40GE/2x1GE	\$118,770.00 \$103,890.00	IS IS	25% 25%	\$89,077.50 \$77,917.50	\$14,252.40 \$12,466.80	\$11,877.00 \$10,389.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,252.40 \$12,466.80
5	S210-SAS-S168	S210-19.8T+3.2T SSD/128G/2x40GE 2x1GE	\$146,999.00	is	25%	\$110,249.25	\$17,639.88	\$14,699.90	\$0.00	\$0.00	\$0.00	\$17,639.88
5	S210-SAS-S169	S210-19.8T+3.2T SSD/256G/2x40GE 2x1GE	\$157,738.00	IS	25%	\$118,303.50	\$18,928.56	\$15,773.80	\$0.00	\$0.00	\$0.00	\$18,928.56
5 5	S210-SAS-S16-HO S210-SAS-S17	S210-20.7T+800G SSD/128G/2x10GE 2x1GE/HO S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	\$48,829.00 \$102,230.00	IS IS	25% 25%	\$36,621.75 \$76,672.50	\$5,859.48 \$12,267.60	\$4,882.90 \$10,223.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,859.48 \$12,267.60
5	S210-SAS-S170	S210-19.8T+3.2T SSD/64G/2x40GE 2x1GE	\$142,303.00	IS	25%	\$106,727.25	\$17,076.36	\$14,230.30	\$0.00	\$0.00	\$0.00	\$17,076.36
5	S210-SAS-S171	S210-19.8T+400G SSD/128/2x40GE 2x1GE	\$90,965.00	IS	25%	\$68,223.75	\$10,915.80	\$9,096.50	\$0.00	\$0.00	\$0.00	\$10,915.80
5 5	S210-SAS-S172 S210-SAS-S173	S210-19.8T+400G SSD/64G/2x40GE 2x1GE S210-20.7T/400GB SSD/128G/2x40GE/2x1GE	\$85,901.00 \$90,194.00	IS IS	25% 25%	\$64,425.75 \$67,645.50	\$10,308.12 \$10,823.28	\$8,590.10 \$9,019.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,308.12 \$10,823.28
5	S210-SAS-S173	S210-20.7T/400GB SSD/126G/2x40GE/2x1GE S210-20.7T/400GB SSD/256G/2x40GE/2x1GE	\$100,958.00	IS	25%	\$75,718.50	\$10,623.26	\$10,095.80	\$0.00	\$0.00	\$0.00	\$12,114.96
5	S210-SAS-S175	S210-20.7T/400GB SSD/64G/2x40GE/2x1GE	\$85,486.00	IS	25%	\$64,114.50	\$10,258.32	\$8,548.60	\$0.00	\$0.00	\$0.00	\$10,258.32
5	S210-SAS-S176	S210-20.7T/800GB SSD/128G/2x40GE/2x1GE	\$93,517.00	IS	25%	\$70,137.75	\$11,222.04	\$9,351.70	\$0.00	\$0.00	\$0.00	\$11,222.04
5 5	S210-SAS-S177 S210-SAS-S178	S210-20.7T/800GB SSD/256G/2x40GE/2x1GE S210-20.7T/800GB SSD/64G/2x40GE/2x1GE	\$103,877.00 \$88,986.00	IS IS	25% 25%	\$77,907.75 \$66,739.50	\$12,465.24 \$10,678.32	\$10,387.70 \$8,898.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,465.24 \$10,678.32
5	S210-SAS-S179	S210-20.7T+1.6T SSD/128G/2x40GE 2x1GE	\$108,425.00	is	25%	\$81,318.75		\$10,842.50	\$0.00	\$0.00	\$0.00	\$13,011.00
5	S210-SAS-S17-HO	S210-20.7T+800G SSD/256G/2x10GE 2x1GE/HO	\$54,445.00	IS	25%	\$40,833.75	\$6,533.40	\$5,444.50	\$0.00	\$0.00	\$0.00	\$6,533.40
5 5	S210-SAS-S18 S210-SAS-S180	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE S210-20.7T+1.6T SSD/256G/2x40GE 2x1GE	\$102,212.00 \$118,777.00	IS IS	25% 25%	\$76,659.00 \$89,082.75	\$12,265.44 \$14,253.24	\$10,221.20 \$11,877.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,265.44 \$14,253.24
5	S210-SAS-S181	S210-20.7T+1.6T SSD/64G/2x40GE 2x1GE	\$103,898.00	IS	25%	\$77,923.50	\$12,467.76	\$10,389.80	\$0.00	\$0.00	\$0.00	\$12,467.76
5	S210-SAS-S182	S210-21.6T+4.8T SSD/128/2x40GE 2x1GE	\$188,932.00	IS	25%	\$141,699.00	\$22,671.84	\$18,893.20	\$0.00	\$0.00	\$0.00	\$22,671.84
5 5	S210-SAS-S183 S210-SAS-S184	S210-21.6T+4.8T SSD/256/2x40GE 2x1GE S210-21.6T+4.8T SSD/64G/2x40GE 2x1GE	\$199,664.00 \$184,238.00	IS IS	25% 25%	\$149,748.00 \$138,178.50	\$23,959.68 \$22,108.56	\$19,966.40 \$18,423.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,959.68 \$22,108.56
5	S210-SAS-S185	S210-21.6T+9.6T SSD/04G/2x40GE 2x1GE S210-21.6T+9.6T SSD/128G/2x40GE 2x1GE	\$288,374.00	IS	25%	\$216,280.50	\$34,604.88	\$28,837.40	\$0.00	\$0.00	\$0.00	\$34,604.88
5	S210-SAS-S186	S210-21.6T+9.6T SSD/256G/2x40GE 2x1GE	\$303,682.00	IS	25%	\$227,761.50	\$36,441.84	\$30,368.20	\$0.00	\$0.00	\$0.00	\$36,441.84
5 5	S210-SAS-S187 S210-SAS-S188	S210-21.6T+9.6T SSD/64G/2x40GE 2x1GE S210-24T+3.2T SSD/128/2x40GE 2x1GE	\$281,612.00 \$167,302.00	IS IS	25% 25%	\$211,209.00 \$125,476.50	\$33,793.44 \$20,076.24	\$28,161.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,793.44 \$20,076.24
5	S210-SAS-S189	S210-24T+3.2T SSD/256/2x40GE 2x1GE S210-24T+3.2T SSD/256/2x40GE 2x1GE	\$178,546.00	IS	25%	\$133,909.50	\$20,076.24	\$16,730.20 \$17,854.60	\$0.00	\$0.00	\$0.00	\$20,076.24
5	S210-SAS-S18-SB-C	S210-19.8T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$63,856.00	IS	25%	\$47,892.00	\$7,024.13	\$5,747.01	\$0.00	\$0.00	\$0.00	\$7,024.13
5	S210-SAS-S19	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE	\$106,733.00	IS	25%	\$80,049.75	\$12,807.96	\$10,673.30	\$0.00	\$0.00	\$0.00	\$12,807.96
5 5	S210-SAS-S190 S210-SAS-S191	S210-24T+3.2T SSD/64G/2x40GE 2x1GE S210-24T+6.4T SSD/128G/2x40GE 2x1GE	\$162,385.00 \$248,324.00	IS IS	25% 25%	\$121,788.75 \$186,243.00	\$19,486.20 \$29,798.88	\$16,238.50 \$24,832.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,486.20 \$29,798.88
5	S210-SAS-S192	S210-24T+6.4T SSD/256G/2x40GE 2x1GE	\$264,554.00	is	25%	\$198,415.50	\$31,746.48	\$26,455.40	\$0.00	\$0.00	\$0.00	\$31,746.48
5	S210-SAS-S193	S210-24T+6.4T SSD/64G/2x40GE 2x1GE	\$241,154.00	IS	25%	\$180,865.50	\$28,938.48	\$24,115.40	\$0.00	\$0.00	\$0.00	\$28,938.48
5 5	S210-SAS-S194 S210-SAS-S195	S210-25.2T+2.4T SSD/128/2x40GE 2x1GE S210-25.2T+2.4T SSD/256/2x40GE 2x1GE	\$153,064.00 \$164,389.00	IS IS	25% 25%	\$114,798.00 \$123.201.75	\$18,367.68 \$19,726.68	\$15,306.40 \$16,438.90	\$0.00	\$0.00 \$0.00	\$0.00	\$18,367.68 \$10,726.68
5	S210-SAS-S195 S210-SAS-S196	S210-25.2T+2.4T SSD/256/2x40GE 2x1GE S210-25.2T+2.4T SSD/64G/2x40GE 2x1GE	\$164,389.00 \$148,112.00	IS IS	25% 25%	\$123,291.75 \$111,084.00	\$19,726.68	\$16,438.90 \$14,811.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$19,726.68 \$17,773.44
5	S210-SAS-S197	S210-26.4T/1.6T SSD/128G/2x40GE/2x1GE	\$127,520.00	IS	25%	\$95,640.00	\$15,302.40	\$12,752.00	\$0.00	\$0.00	\$0.00	\$15,302.40
5	S210-SAS-S198	S210-26.4T/1.6T SSD/256G/2x40GE/2x1GE	\$138,263.00	IS	25%	\$103,697.25		\$13,826.30	\$0.00	\$0.00	\$0.00	\$16,591.56
5 5	S210-SAS-S199 S210-SAS-S20	S210-26.4T/1.6T SSD/64G/2x40GE/2x1GE S210-19.8TB+1.6TB SSD/256G/2x10GE+2x1GE	\$122,821.00 \$117,067.00	IS IS	25% 25%	\$92,115.75 \$87,800.25		\$12,282.10 \$11,706.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,738.52 \$14,048.04
5	S210-SAS-S200	S210-26.4T+3.2T SSD/128G/2x40GE 2x1GE	\$167,306.00	IS	25%	\$125,479.50		\$16,730.60	\$0.00	\$0.00	\$0.00	\$20,076.72
5	S210-SAS-S201	S210-26.4T+3.2T SSD/256G/2x40GE 2x1GE	\$178,550.00	IS	25%	\$133,912.50	\$21,426.00	\$17,855.00	\$0.00	\$0.00	\$0.00	\$21,426.00
5 5	S210-SAS-S202 S210-SAS-S203	S210-26.4T+3.2T SSD/64G/2x40GE 2x1GE S210-26.4T+800G SSD/64G/2x40GE 2x1GE	\$162,389.00 \$107,743.00	IS IS	25% 25%	\$121,791.75 \$80,807.25		\$16,238.90 \$10,774.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,486.68 \$12,929.16
5	S210-SAS-S204	S210-27.6T/400GB SSD/128G/2x40GE/2x1GE	\$104,560.00	IS	25%	\$78,420.00		\$10,456.00	\$0.00	\$0.00	\$0.00	\$12,547.20
5	S210-SAS-S205	S210-27.6T/400GB SSD/256G/2x40GE/2x1GE	\$115,313.00	IS	25%	\$86,484.75	\$13,837.56	\$11,531.30	\$0.00	\$0.00	\$0.00	\$13,837.56

					NVP LEVEL 1			NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S206	S210-27.6T/400GB SSD/64G/2x40GE/2x1GE	\$99,858.00	IS	25%	\$74,893.50	\$11,982.96	\$9,985.80	\$0.00	\$0.00	\$0.00	\$11,982.96
5 5	S210-SAS-S207 S210-SAS-S208	S210-27.6T/800GB SSD/128G/2x40GE/2x1GE S210-27.6T/800GB SSD/256G/2x40GE/2x1GE	\$112,774.00 \$123,522.00	IS IS	25% 25%	\$84,580.50 \$92,641.50	\$13,532.88 \$14,822.64	\$11,277.40 \$12,352.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,532.88 \$14,822.64
5	S210-SAS-S206 S210-SAS-S209	S210-27.6T/800GB SSD/64G/2x40GE/2x1GE S210-27.6T/800GB SSD/64G/2x40GE/2x1GE	\$108,074.00	IS	25%	\$92,641.50	\$14,822.84	\$12,352.20	\$0.00	\$0.00	\$0.00	\$12,968.88
5	S210-SAS-S20-HO	S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$62,488.00	IS	25%	\$46,866.00	\$7,498.56	\$6,248.80	\$0.00	\$0.00	\$0.00	\$7,498.56
5	S210-SAS-S21	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	\$98,105.00	IS	25%	\$73,578.75	\$11,772.60	\$9,810.50	\$0.00	\$0.00	\$0.00	\$11,772.60
5	S210-SAS-S210	S210-27.6T+1.6T SSD/128G/2x40GE 2x1GE	\$127,522.00	IS	25%	\$95,641.50	\$15,302.64	\$12,752.20	\$0.00	\$0.00	\$0.00	\$15,302.64
5	S210-SAS-S211	S210-27.6T+1.6T SSD/256G/2x40GE 2x1GE	\$138,265.00	IS	25%	\$103,698.75	\$16,591.80	\$13,826.50	\$0.00	\$0.00	\$0.00	\$16,591.80
5	S210-SAS-S212	S210-27.6T+1.6T SSD/64G/2x40GE 2x1GE	\$122,823.00	IS	25%	\$92,117.25	\$14,738.76	\$12,282.30	\$0.00	\$0.00	\$0.00	\$14,738.76
5 5	S210-SAS-S213 S210-SAS-S214	S210-5.4T+1.2T SSD/128/2x40GE 2x1GE S210-5.4T+1.2T SSD/64G/2x40GE 2x1GE	\$88,609.00 \$83,903.00	IS IS	25% 25%	\$66,456.75 \$62,927.25	\$10,633.08 \$10,068.36	\$8,860.90 \$8,390.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,633.08 \$10,068.36
5	S210-SAS-S215	S210-6.6T+1.6T SSD/128/2x40GE 2x1GE	\$97,205.00	IS	25%	\$72,903.75	\$11,664.60	\$9,720.50	\$0.00	\$0.00	\$0.00	\$11,664.60
5	S210-SAS-S216	S210-6.6T+1.6T SSD/256/2x40GE 2x1GE	\$107,965.00	IS	25%	\$80,973.75	\$12,955.80	\$10,796.50	\$0.00	\$0.00	\$0.00	\$12,955.80
5	S210-SAS-S217	S210-6.6T+1.6T SSD/64G/2x40GE 2x1GE	\$92,499.00	IS	25%	\$69,374.25	\$11,099.88	\$9,249.90	\$0.00	\$0.00	\$0.00	\$11,099.88
5	S210-SAS-S218	S210-6.9T/400GB SSD/128G/2x40GE/2x1GE	\$72,835.00	IS	25%	\$54,626.25	\$8,740.20	\$7,283.50	\$0.00	\$0.00	\$0.00	\$8,740.20
5 5	S210-SAS-S219 S210-SAS-S21-HO	S210-6.9T/400GB SSD/256G/2x40GE/2x1GE S210-27.6TB+400GB SSD/64G/2x10GE/HO	\$83,615.00 \$49,252.00	IS IS	25% 25%	\$62,711.25 \$36,939.00	\$10,033.80 \$5,910.24	\$8,361.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,033.80
5	S210-SAS-S21-HO	S210-27.6TB+400GB SSD/04G/2X10GE/HO S210-27.6TB+400GB SSD/128G/2X10GE+2x1GE	\$102,801.00	IS	25%	\$77,100.75	\$12,336.12	\$4,925.20 \$10,280.10	\$0.00	\$0.00	\$0.00	\$5,910.24 \$12,336.12
5	S210-SAS-S220	S210-6.9T/400GB SSD/64G/2x40GE/2x1GE	\$67,225.00	IS	25%	\$50,418.75	\$8,067.00	\$6,722.50	\$0.00	\$0.00	\$0.00	\$8,067.00
5	S210-SAS-S221	S210-6.9T/800GB SSD/128G/2x40GE/2x1GE	\$75,914.00	IS	25%	\$56,935.50	\$9,109.68	\$7,591.40	\$0.00	\$0.00	\$0.00	\$9,109.68
5	S210-SAS-S222	S210-6.9T/800GB SSD/256G/2x40GE/2x1GE	\$86,551.00	IS	25%	\$64,913.25	\$10,386.12	\$8,655.10	\$0.00	\$0.00	\$0.00	\$10,386.12
5	S210-SAS-S223	S210-6.9T/800GB SSD/64G/2x40GE/2x1GE	\$71,260.00	IS	25%	\$53,445.00	\$8,551.20	\$7,126.00	\$0.00	\$0.00	\$0.00	\$8,551.20
5 5	S210-SAS-S224 S210-SAS-S225	S210-6.9T+1.6T SSD/128G/2x40GE 2x1GE S210-6.9T+1.6T SSD/256G/2x40GE 2x1GE	\$97,222.00	IS IS	25% 25%	\$72,916.50 \$80,985.75	\$11,666.64	\$9,722.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,666.64 \$12,957.72
5	S210-SAS-S226	S210-6.9T+1.6T SSD/64G/2x40GE 2x1GE S210-6.9T+1.6T SSD/64G/2x40GE 2x1GE	\$107,981.00 \$92,517.00	IS	25%	\$69,387.75	\$12,957.72 \$11,102.04	\$10,798.10 \$9,251.70	\$0.00	\$0.00	\$0.00	\$11,102.04
5	S210-SAS-S227	S210-6.9T+200G SSD/128/2x40GE 2x1GE	\$63,700.00	IS	25%	\$47,775.00	\$7,644.00	\$6,370.00	\$0.00	\$0.00	\$0.00	\$7,644.00
5	S210-SAS-S228	S210-6.9T+200G SSD/64G/2x40GE 2x1GE	\$59,160.00	IS	25%	\$44,370.00	\$7,099.20	\$5,916.00	\$0.00	\$0.00	\$0.00	\$7,099.20
5	S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	\$113,534.00	IS	25%	\$85,150.50	\$13,624.08	\$11,353.40	\$0.00	\$0.00	\$0.00	\$13,624.08
5	S210-SAS-S23-HO	S210-27.6T+400G SSD/256G/2x10GE 2x1GE/HO	\$55,381.00	IS	25%	\$41,535.75	\$6,645.72	\$5,538.10	\$0.00	\$0.00	\$0.00	\$6,645.72
5 5	S210-SAS-S24 S210-SAS-S25	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	\$106,276.00 \$110,972.00	IS IS	25% 25%	\$79,707.00 \$83,229.00	\$12,753.12 \$13,316.64	\$10,627.60 \$11,097.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,753.12 \$13,316.64
5	S210-SAS-S26	S210-27.6TB+800GB SSD/126G/2x10GE+2x1GE S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	\$121,705.00	IS	25%	\$91,278.75	\$14,604.60	\$12,170.50	\$0.00	\$0.00	\$0.00	\$14,604.60
5	S210-SAS-S26-HO	S210-27.6T+800G SSD/256G/2x10GE 2x1GE/HO	\$59,602.00	IS	25%	\$44,701.50	\$7,152.24	\$5,960.20	\$0.00	\$0.00	\$0.00	\$7,152.24
5	S210-SAS-S27	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	\$120,976.00	IS	25%	\$90,732.00	\$14,517.12	\$12,097.60	\$0.00	\$0.00	\$0.00	\$14,517.12
5	S210-SAS-S27-SB-C	S210-26.4T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$75,579.00	IS	25%	\$56,684.25	\$8,313.69	\$6,802.11	\$0.00	\$0.00	\$0.00	\$8,313.69
5	S210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	\$125,672.00	IS	25%	\$94,254.00	\$15,080.64	\$12,567.20	\$0.00	\$0.00	\$0.00	\$15,080.64
5 5	S210-SAS-S29 S210-SAS-S29-HO	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$136,405.00 \$67,422.00	IS IS	25% 25%	\$102,303.75 \$50,566.50	\$16,368.60 \$8,090.64	\$13,640.50 \$6,742.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,368.60 \$8,090.64
5	S210-SAS-S29-HO S210-SAS-S30	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	\$92,933.00	IS	25%	\$69,699.75	\$11,151.96	\$9,293.30	\$0.00	\$0.00	\$0.00	\$11,151.96
5	S210-SAS-S30-HO	S210-13.8T+400G SSD/256G/2x10GE 2x1GE/HO	\$46,710.00	IS	25%	\$35,032.50	\$5,605.20	\$4,671.00	\$0.00	\$0.00	\$0.00	\$5,605.20
5	S210-SAS-S31	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	\$103,394.00	IS	25%	\$77,545.50	\$12,407.28	\$10,339.40	\$0.00	\$0.00	\$0.00	\$12,407.28
5	S210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$53,512.00	IS	25%	\$40,134.00	\$6,421.44	\$5,351.20	\$0.00	\$0.00	\$0.00	\$6,421.44
5	S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$96,112.00	IS	25%	\$72,084.00	\$11,533.44	\$9,611.20	\$0.00	\$0.00	\$0.00	\$11,533.44
5 5	S210-SAS-S33 S210-SAS-S34	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$80,543.00 \$83,832.00	IS IS	25% 25%	\$60,407.25 \$62,874.00	\$9,665.16 \$10,059.84	\$8,054.30 \$8,383.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,665.16 \$10,059.84
5	S210-SAS-S35	S210-13.51/300GB SSD/128G/2x10GE/2x1GE S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$71,323.00	IS	25%	\$53,492.25	\$8,558.76	\$7,132.30	\$0.00	\$0.00	\$0.00	\$8,558.76
5	S210-SAS-S36	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	\$82,054.00	IS	25%	\$61,540.50	\$9,846.48	\$8,205.40	\$0.00	\$0.00	\$0.00	\$9,846.48
5	S210-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$74,434.00	IS	25%	\$55,825.50	\$8,932.08	\$7,443.40	\$0.00	\$0.00	\$0.00	\$8,932.08
5	S210-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$85,024.00	IS	25%	\$63,768.00	\$10,202.88	\$8,502.40	\$0.00	\$0.00	\$0.00	\$10,202.88
5	S210-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	\$186,250.00	IS	25%	\$139,687.50 \$439,445.75	\$22,350.00	\$18,625.00	\$0.00	\$0.00	\$0.00	\$22,350.00
5 5	S210-SAS-S40 S210-SAS-S41	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	\$170,821.00 \$175,517.00	IS IS	25% 25%	\$128,115.75 \$131,637.75	\$20,498.52 \$21,062.04	\$17,082.10 \$17,551.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,498.52 \$21,062.04
5	S210-SAS-S42	S210-16.21+4.61 SSD/128/2x10GE 2x1GE S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	\$175,517.00	IS	25%	\$97,422.00	\$15,587.52	\$12,989.60	\$0.00	\$0.00	\$0.00	\$15,587.52
5	S210-SAS-S43	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	\$140,628.00	IS	25%	\$105,471.00	\$16,875.36	\$14,062.80	\$0.00	\$0.00	\$0.00	\$16,875.36
5	S210-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	\$125,200.00	IS	25%	\$93,900.00	\$15,024.00	\$12,520.00	\$0.00	\$0.00	\$0.00	\$15,024.00
5	S210-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	\$145,103.00	IS	25%	\$108,827.25	\$17,412.36	\$14,510.30	\$0.00	\$0.00	\$0.00	\$17,412.36
5	S210-SAS-S46 S210-SAS-S47	S210-18T+3.2T SSD/256/2x10GE 2x1GE	\$155,836.00	IS	25% 25%	\$116,877.00	\$18,700.32	\$15,583.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,700.32
5 5	S210-SAS-S47 S210-SAS-S48	S210-18T+3.2T SSD/64G/2x10GE 2x1GE S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	\$140,407.00 \$186,936.00	IS IS	25% 25%	\$105,305.25 \$140,202.00	\$16,848.84 \$22,432.32	\$14,040.70 \$18,693.60	\$0.00 \$0.00	\$0.00	\$0.00	\$16,848.84 \$22,432.32
5	S210-SAS-S49	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	\$197,669.00	IS	25%	\$148,251.75	\$23,720.28	\$19,766.90	\$0.00	\$0.00	\$0.00	\$23,720.28
5	S210-SAS-S49-HO	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	\$109,293.00	IS	25%	\$81,969.75	\$13,115.16	\$10,929.30	\$0.00	\$0.00	\$0.00	\$13,115.16
5	S210-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	\$182,240.00	IS	25%	\$136,680.00	\$21,868.80	\$18,224.00	\$0.00	\$0.00	\$0.00	\$21,868.80
5	S210-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$165,265.00	IS	25%	\$123,948.75	\$19,831.80	\$16,526.50	\$0.00	\$0.00	\$0.00	\$19,831.80
5	S210-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$176,507.00	IS	25%	\$132,380.25	\$21,180.84	\$17,650.70	\$0.00	\$0.00	\$0.00	\$21,180.84
5 5	S210-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$160,347.00	IS IS	25% 25%	\$120,260.25	\$19,241.64	\$16,034.70	\$0.00	\$0.00 \$0.00	\$0.00	\$19,241.64
5	S210-SAS-S54 S210-SAS-S55	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$151,041.00 \$162,360.00	IS	25%	\$113,280.75 \$121,770.00	\$18,124.92 \$19,483.20	\$15,104.10 \$16,236.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$18,124.92 \$19.483.20
5	S210-SAS-S56	S210-25.2T+2.4T SSD/250/2X10GE 2X1GE S210-25.2T+2.4T SSD/64G/2X10GE 2X1GE	\$146,088.00	IS	25%	\$109,566.00	\$17,530.56	\$14,608.80	\$0.00	\$0.00	\$0.00	\$17,530.56
5	S210-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$95,541.00	IS	25%	\$71,655.75	\$11,464.92	\$9,554.10	\$0.00	\$0.00	\$0.00	\$11,464.92
5	S210-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$106,272.00	IS	25%	\$79,704.00	\$12,752.64	\$10,627.20	\$0.00	\$0.00	\$0.00	\$12,752.64
5	S210-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$88,390.00	IS	25%	\$66,292.50	\$10,606.80	\$8,839.00	\$0.00	\$0.00	\$0.00	\$10,606.80
5	S210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$90,846.00	IS	25%	\$68,134.50	\$10,901.52	\$9,084.60	\$0.00	\$0.00	\$0.00	\$10,901.52
5 5	S210-SAS-S61	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$83,963.00	IS IS	25% 25%	\$62,972.25 \$61,730.25	\$10,075.56	\$8,396.30	\$0.00	\$0.00	\$0.00	\$10,075.56 \$0,876.84
5	S210-SAS-S62 S210-SAS-S63	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$82,307.00 \$86,999.00	IS IS	25% 25%	\$61,730.25 \$65,249.25	\$9,876.84 \$10,439.88	\$8,230.70 \$8,699.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,876.84 \$10,439.88
5	S210-SAS-S64	INA S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$99,912.00	IS	25%	\$74,934.00	\$11,989.44	\$9,991.20	\$0.00	\$0.00	\$0.00	\$11,989.44
5	S210-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$56,536.00	IS	25%	\$42,402.00	\$6,784.32	\$5,653.60	\$0.00	\$0.00	\$0.00	\$6,784.32
5	S210-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$57,807.00	IS	25%	\$43,355.25	\$6,936.84	\$5,780.70	\$0.00	\$0.00	\$0.00	\$6,936.84
5	S210-SAS-S66-HO	S210-6.9T+200G SSD/64G/2x10GE 2x1GE HO	\$35,026.00	IS	25%	\$26,269.50	\$4,203.12	\$3,502.60	\$0.00	\$0.00	\$0.00	\$4,203.12

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S67	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$62,321.00	IS	25%	\$46,740.75		\$6,232.10	\$0.00	\$0.00	\$0.00	
5 5	S210-SAS-S68 S210-SAS-S69	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$74,592.00 \$89,050.00	IS IS	25% 25%	\$55,944.00 \$66,787.50	\$8,951.04 \$10,686.00	\$7,459.20 \$8,905.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S210-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$91,113.00	IS	25%	\$68,334.75	\$10,933.56	\$9,111.30	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$96,172.00	IS	25%	\$72,129.00	\$11,540.64	\$9,617.20	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$109,933.00	IS	25%	\$82,449.75	\$13,191.96	\$10,993.30	\$0.00	\$0.00	\$0.00	\$13,191.96
5 5	S210-SAS-S73 S210-SAS-S74	S210-13.2T+400G SSD/32G/2x10GE/2x1GE S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$73,327.00 \$75,128.00	IS IS	25% 25%	\$54,995.25 \$56,346.00	\$8,799.24 \$9,015.36	\$7,332.70 \$7,512.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S210-SAS-S75	S210-13.2T+400G SSD/128G/2x10GE/2x1GE S210-13.2T+400G SSD/128G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$9,616.68	\$8,013.90	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S76	INA S210-13.2T+400G SSD/256G/2x10GE/2x1G	\$0.00	IS	25%	\$0.00	\$11,444.40	\$9,537.00	\$0.00	\$0.00	\$0.00	\$11,444.40
5	S210-SAS-S77	INA S210-13.2T+800G SSD/32G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$9,868.32	\$8,223.60	\$0.00	\$0.00	\$0.00	
5 5	S210-SAS-S78 S210-SAS-S79	S210-13.2T+800G SSD/64G/2x10GE/2x1GE S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$0.00 \$85,982.00	IS IS	25% 25%	\$0.00 \$64,486.50	\$9,734.04 \$10,317.84	\$8,111.70 \$8,598.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,734.04 \$10,317.84
5	S210-SAS-S80	INA S210-13.2T+800G SSD/128G/2x10GE/2x1G	\$101,105.00	IS	25%	\$75,828.75		\$10,110.50	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$122,415.00	IS	25%	\$91,811.25	\$14,689.80	\$12,241.50	\$0.00	\$0.00	\$0.00	\$14,689.80
5	S210-SAS-S82	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$124,398.00	IS	25%	\$93,298.50	\$14,927.76	\$12,439.80	\$0.00	\$0.00	\$0.00	
5 5	S210-SAS-S83 S210-SAS-S84	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G	\$129,476.00 \$153,020.00	IS IS	25% 25%	\$97,107.00 \$114,765.00	\$15,537.12 \$18,362.40	\$12,947.60 \$15,302.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,537.12 \$18,362.40
5	S210-SAS-S85	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$98,011.00	IS	25%	\$73,508.25	\$11,761.32	\$9,801.10	\$0.00	\$0.00	\$0.00	\$11,761.32
5	S210-SAS-S86	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	\$100,049.00	IS	25%	\$75,036.75	\$12,005.88	\$10,004.90	\$0.00	\$0.00	\$0.00	\$12,005.88
5	S210-SAS-S87	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$105,072.00	IS	25%	\$78,804.00	\$12,608.64	\$10,507.20	\$0.00	\$0.00	\$0.00	
5 5	S210-SAS-S88 S210-SAS-S89	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G S210-19.8T+400G SSD/32G/2x10GE/2x1GE	\$126,415.00 \$82,170.00	IS IS	25% 25%	\$94,811.25 \$61,627.50	\$15,169.80 \$9,860.40	\$12,641.50 \$8,217.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S210-SAS-S90	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$84,230.00	IS	25%	\$63,172.50	\$10,107.60	\$8,423.00	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S91	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$89,276.00	IS	25%	\$66,957.00	\$10,713.12	\$8,927.60	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S91-HO	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	\$44,584.00	IS	25%	\$33,438.00	\$5,350.08	\$4,458.40	\$0.00	\$0.00	\$0.00	
5 5	S210-SAS-S92	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	\$104,966.00	IS IS	25% 25%	\$78,724.50	\$12,595.92	\$10,496.60	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S93 S210-SAS-S94	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE S210-26.4T+800G SSD/64G/2x10GE/2x1GE	\$112,089.00 \$105,958.00	IS	25%	\$84,066.75 \$79,468.50	\$13,450.68 \$12,714.96	\$11,208.90 \$10,595.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S210-SAS-S95	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$120,342.00	IS	25%	\$90,256.50	\$14,441.04	\$12,034.20	\$0.00	\$0.00	\$0.00	
5	S210-SAS-S96	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	\$132,726.00	IS	25%	\$99,544.50	\$15,927.12	\$13,272.60	\$0.00	\$0.00	\$0.00	\$15,927.12
5	S210-SAS-S97	S210-21.6TB/32G/2x10GE 2x1GE	\$74,331.00	IS	25%	\$55,748.25	\$8,919.72	\$7,433.10	\$0.00	\$0.00	\$0.00	
5 5	S210-SAS-S98 S210-SAS-S99	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$90,846.00 \$95,541.00	IS IS	25% 25%	\$68,134.50 \$71,655.75		\$9,084.60 \$9,554.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S210-SSD-001	S210-0.91+1.01 S3D/126G/2X10GE 2X1GE S210-19.2TB SSD/32G/2X10GE+2X1GE	\$438,067.00	IS	25%	\$328,550.25		\$43,806.70	\$0.00 \$0.00	\$0.00	\$0.00	
5	S210-SSD-002	S210-19.2TB SSD/64G/2x10GE+2x1GE	\$440,523.00	IS	25%	\$330,392.25		\$44,052.30	\$0.00	\$0.00	\$0.00	
5	S210-SSD-002-SB-C	S210-19.2T SSD/64G/2X10GE 2X1 BRZ-SW=ID	\$275,212.00	IS	25%	\$206,409.00	\$30,273.32	\$24,769.08	\$0.00	\$0.00	\$0.00	
5	S210-SSD-003	S210-9.6T SSD/2.5in./128/2x10GE 2x1GE	\$301,254.00	IS	25%	\$225,940.50	\$36,150.48	\$30,125.40	\$0.00	\$0.00	\$0.00	
5 5	S210-SSD-004 S210-SSD-005	S210-9.6T SSD/2.5in./256/2x10GE 2x1GE S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$313,995.00 \$295,680.00	IS IS	25% 25%	\$235,496.25 \$221,760.00	\$37,679.40 \$35,481.60	\$31,399.50 \$29,568.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S210-SSD-005-HO	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$221,670.00	IS	25%	\$166,252.50	\$26,600.40	\$22,167.00	\$0.00	\$0.00	\$0.00	
5	S210-SSD-006	S210-19.2T SSD/128G/2x10GE/2x1GE	\$445,252.00	IS	25%	\$333,939.00	\$53,430.24	\$44,525.20	\$0.00	\$0.00	\$0.00	\$53,430.24
5	S210-SSD-007	S210-19.2T SSD/256G/2x10GE/2x1GE	\$455,945.00	IS	25%	\$341,958.75		\$45,594.50	\$0.00	\$0.00	\$0.00	\$54,713.40
5 5	S210-SSD-008 S210-SSD-009	INA S210-4.8T SSD/32G/2x10GE/2x1GE S210-4.8T SSD/64G/2x10GE/2x1GE	\$184,990.00 \$172,311.00	IS IS	25% 25%	\$138,742.50 \$129,233.25	\$22,198.80 \$20,677.32	\$18,499.00 \$17,231.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,198.80 \$20,677.32
5	S210-SSD-003	S210-4.8T SSD/128G/2x10GE/2x1GE	\$177,367.00	IS	25%	\$133,025.25		\$17,736.70	\$0.00	\$0.00	\$0.00	
5	S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$204,837.00	IS	25%	\$153,627.75	\$24,580.44	\$20,483.70	\$0.00	\$0.00	\$0.00	
5	S210-SSD-012	INA S210-9.6TB SSD/32G/2x10GE 2x1GE	\$317,534.00	IS	25%	\$238,150.50	\$38,104.08	\$31,753.40	\$0.00	\$0.00	\$0.00	
5 5	S210-SSD-013 S210-SSD-014	S210-19.2T SSD/128G/2x40GE/2x1GE S210-19.2T SSD/256G/2x40GE/2x1GE	\$447,365.00	IS IS	25% 25%	\$335,523.75 \$343,542.00	\$53,683.80 \$54,966.72	\$44,736.50 \$45,805.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S210-SSD-014 S210-SSD-015	S210-19.2T SSD/230G/2x40GE/2x1GE S210-19.2T SSD/64G/2x40GE/2x1GE	\$458,056.00 \$442,639.00	IS	25%	\$331,979.25	\$53,116.68	\$44,263.90	\$0.00	\$0.00	\$0.00	
5	S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	\$179,422.00	IS	25%	\$134,566.50	\$21,530.64	\$17,942.20	\$0.00	\$0.00	\$0.00	
5	S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	\$174,366.00	IS	25%	\$130,774.50	\$20,923.92	\$17,436.60	\$0.00	\$0.00	\$0.00	
5	S210-SSD-018	S210-9.6T SSD/2.5in./128/2x40GE 2x1GE	\$303,532.00	IS	25%	\$227,649.00	\$36,423.84	\$30,353.20	\$0.00	\$0.00	\$0.00	
5 5	S210-SSD-019 S210-SSD-020	S210-9.6T SSD/2.5in./256/2x40GE 2x1GE S210-9.6T SSD/2.5in./64G/2x40GE 2x1GE	\$316,276.00 \$297,957.00	IS IS	25% 25%	\$237,207.00 \$223,467.75	\$37,953.12 \$35,754.84	\$31,627.60 \$29,795.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37,953.12 \$35,754.84
5	SH-458-000-132	OneFS Subscript Gen5 Essential NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-133	OneFS Subscrip Gen5 Essential RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-134	OneFS Subscript Gen5 Esntl 2Y/PP NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-135 SH-458-000-136	OneFS Subscrip Gen5 Esntl 2Y/PP RENEW OneFS Subscript Gen5 Esntl 3Y/PP NEW	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-137	OneFS Subscrip Gen5 Esntl 3Y/PP RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SH-458-000-138	OneFS Subscript Gen5 Advanced NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SH-458-000-139	OneFS Subscrip Gen5 Advanced RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-140 SH-458-000-141	OneFS Subscript Gen5 Advanced 2Y/PP NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-141 SH-458-000-142	OneFS Subscrip Gen5 Advanced 2Y/PP RENEW OneFS Subscript Gen5 Advanced 3Y/PP NEW	\$0.00 \$0.00	IS IS	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-143	OneFS Subscrip Gen5 Advanced 3Y/PP RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SH-458-000-144	Cloudpools Gen5 Subscription 3Y/PP	\$16.52	IS	25%	\$12.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-145	Cloudpools Gen5 Subscription 2Y/PP	\$17.43	IS	25%	\$13.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SH-458-000-146 SP106-575-003	Cloudpools Gen5 Subscription SPARES KIT 2U SLIDE RAIL	\$18.35 \$233.00	IS IS	25% 25%	\$13.76 \$174.75		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	\$233.00 \$752.00	IS IS	25% 25%	\$174.75 \$564.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0013	R-SPR KIT - FAN MODULE ASSY	\$109.00	IS	25%	\$81.75		\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0026	R-SPR KIT - LG BLOWR - 1U - ACCELERATOR	\$120.00	IS	25%	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0027	R-SPR KIT - SM BLOWR - 1U	\$89.00	IS IS	25%	\$66.75		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0028 SP811-0029	R-SPR KIT - FRNT PANEL ASSY- 1U - ACCEL R-SPR KIT - PASSIVE RISER - 1U	\$297.00 \$0.00	IS IS	25% 25%	\$222.75 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	\$38.00	IS	25%	\$28.50		\$0.00	\$0.00	\$0.00	\$0.00	

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	\$102.00	IS	25%	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	\$441.00		25%	\$330.75		\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0034 SP811-0042	R-SPR KIT - CABLE ASSY - SATA R/A TO ST R-SPR KIT - SLIDE RAIL KIT - 1U	\$8.00 \$357.00		25% 25%	\$6.00 \$267.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 10	\$359.00	IS	25%	\$269.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	\$207.00	is	25%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$164.00	IS	25%	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	\$1,688.00		25%	\$1,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$318.00		25%	\$238.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0054 SP811-0055	R-SPR KIT - CPU - FAN MODULE R-SPR KIT - PWR SUPPLY - 1U/2U	\$72.00 \$641.00		25% 25%	\$54.00 \$480.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0062	R-SPR KIT - FBDIMM - 2GB	\$249.00		25%	\$186.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0063	R-SPR KIT - FBDIMM - 4GB	\$489.00	IS	25%	\$366.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$454.00	IS	25%	\$340.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0065	R-SPR KIT - INFINIBAND -1U - ACC-X	\$1,846.00	IS	25%	\$1,384.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0067 SP811-0069	R-SPR KIT - NIC -10GE-SR - 1U - ACC-X R-SPR KIT - FRNT PANEL ASSY BU ACCEL	\$1,724.00 \$423.00	IS IS	25% 25%	\$1,293.00 \$317.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0009	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$8,860.00	IS	25%	\$6,645.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$566.00	IS	25%	\$424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	\$766.00	IS	25%	\$574.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U -SILVER	\$453.00		25%	\$339.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	\$458.00		25%	\$343.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0077 SP811-0078	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,111.00 \$669.00		25% 25%	\$833.25 \$501.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0079	R-SPR KIT - SAS CONTRLR - 4U R-SPR KIT - DIMM - 1GB - SINGLE RANK	\$218.00		25%	\$163.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$24.00		25%	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$422.00		25%	\$316.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0105	R-SPR KIT - NIC - 10GE CX4	\$2,483.00		25%	\$1,862.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0106	R-SPR KIT - NIC - 10GE SFP+	\$1,699.00		25%	\$1,274.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0108 SP811-0110	R-SPR KIT - SFP+ OPTIC - 10GE R-SPR KIT -SLIDE RAIL-24 PORT-FLEX SWTCH	\$270.00 \$0.00	IS IS	25% 25%	\$202.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$2,231.00	IS	25%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	\$531.00		25%	\$398.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	\$530.00	IS	25%	\$397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0118	R-SPR KIT - 200/400 2x1GE	\$530.00		25%	\$397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,604.00		25%	\$1,203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0121 SP811-0122	R-SPR KIT - PWR SUPPLY - 1U - 750W R-SPR KIT - FAN MODULE ASSY - ROHS	\$582.00 \$71.00		25% 25%	\$436.50 \$53.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	\$162.00		25%	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	\$209.00		25%	\$156.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	\$342.00	IS	25%	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0126	R-SPR KIT - S/X/NL-Series 1 x BOOT DRVE	\$175.00	IS	25%	\$131.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	\$67.00	IS	25%	\$50.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0138 SP811-0140	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL R-SPR KIT - SAS CONTRLR - 108NL	\$237.00 \$683.00	IS IS	25% 25%	\$177.75 \$512.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	\$1,197.00		25%	\$897.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0147	R-SPR KIT - FAN MODULES & FAN GUARD - 4U	\$407.00		25%	\$305.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,109.00	IS	25%	\$831.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	\$283.00		25%	\$212.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	\$440.00		25%	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0157 SP811-0159	FRU - CBL - MINI SAS TITAN RACK INTERCON R-SPR KIT - FRNT PANEL - 4U - X400	\$160.00 \$754.00		25% 25%	\$120.00 \$565.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$734.00		25%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	\$165.00		25%	\$123.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	\$902.00	IS	25%	\$676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0176	INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	\$667.00	IS	25%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$792.00	IS	25%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0178 SP811-0182	R-SPR KIT - RACK INSTALL - INTEL - 12800 R-SPR KIT - HW KIT FOR SIDE RAIL 4U	\$0.00 \$54.00	IS IS	25% 25%	\$0.00 \$40.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0183	FRU - PDU TITAN PDU RACK	\$959.00		25%	\$719.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	\$963.00		25%	\$722.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	\$955.00	IS	25%	\$716.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$1,484.00		25%	\$1,113.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0235 SP811-0236	SPARE KIT, DIMM, 16GB DDR3-1600, HD400 R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$2,286.00	IS IS	25% 25%	\$1,714.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5 5	SP811-0236 SP811-0237	R-SPR KIT - ASSY DISPLAY BOARD HD400	\$185.00 \$480.00		25% 25%	\$138.75 \$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,016.00	IS	25%	\$4,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$172.00		25%	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,634.00	IS	25%	\$3,475.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$533.00		25%	\$399.75		\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,536.00		25%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0244 SP811-0246	R-SPR KIT - PCB M SATA CARR W/HOLD SPARE KIT, FAN MODULE ASSY HD400	\$273.00 \$964.00		25% 25%	\$204.75 \$723.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0246 SP811-0247	SPARE KIT, PAN MODULE ASST HD400 SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$964.00 \$1,310.00		25%	\$982.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0248	R-SPR KIT -ASSY 4U FRONT DENSE DPE HD400	\$257.00		25%	\$192.75		\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,030.00	IS	25%	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	\$480.00		25%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427.00		25%	\$320.25		\$0.00	\$0.00	\$0.00	\$0.00	
э	SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$499.00	19	25%	\$374.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SP811-0267	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC	\$1,207.00	IS	25%	\$905.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	\$298.00		25%	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SP811-0269 SP811-0270	R-SPR KIT - 2U SLIDE RAIL	\$244.00 \$68.00		25% 25%	\$183.00 \$51.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SP811-0270	R-SPR KIT - BATTERY PACK/LI-ION/18650 R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	\$9,483.00	IS	25%	\$7,112.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0274	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT	\$14,428.00	IS	25%	\$10,821.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0275	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$825.00	IS	25%	\$618.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$997.00	IS	25%	\$747.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,456.00		25%	\$1,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$997.00		25%	\$747.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0279	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	\$4,698.00		25%	\$3,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SP811-0280 SP811-0281	R-SPR KIT -TITAN-D 3-PHASE WYE PDU QTY 1 R-SPR KIT - 32G BOOT DRIVE GEN 4	\$3,971.00 \$772.00		25% 25%	\$2,978.25 \$579.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SP812-0002	IQX CHASSIS. 4U	\$17,445.00	IS	25%	\$13,083.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0003	IQ 108NL CHASSIS; 4U	\$17,640.00	is	25%	\$13,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0008	S200 CHASSIS; 2U	\$11,591.00	IS	25%	\$8,693.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0009	X200 CHASSIS; 2U	\$8,598.00	IS	25%	\$6,448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0010	X400 CHASSIS; 4U	\$17,045.00	IS	25%	\$12,783.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0013	NL400 CHASSIS; 4U	\$13,623.00	IS	25%	\$10,217.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SP812-0024 SP812-0026	R-SPR KIT - X210 CHASSIS - 2U R-SPR KIT - NL410 CHASSIS - 4U	\$11,422.00 \$10,995.00	IS IS	25% 25%	\$8,566.50 \$8,246.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SP812-0027	R-SPR KIT - NL410 CHASSIS - 40 R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,793.00		25%	\$15,594.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-HD	SRM SUITE WAN ISILON HI DENSITY =ID	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-LD	SRM SUITE W4N ISILON LO DENSITY =ID	\$0.00		25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-MD	SRM SUITE W4N ISILON MED DENSITY =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X200-SAS-E01	X200-36TB-SED/12G/4x1GE	\$64,666.00		25%	\$48,499.50	\$7,759.92	\$6,466.60	\$0.00	\$0.00	\$0.00	\$7,759.92
5	X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	\$65,168.00		25%	\$48,876.00	\$7,820.16	\$6,516.80	\$0.00	\$0.00	\$0.00	\$7,820.16
5	X200-SAS-E03	X200-36TB-SED/24G/4x1GE	\$65,524.00		25%	\$49,143.00	\$7,862.88	\$6,552.40	\$0.00	\$0.00	\$0.00	\$7,862.88
5 5	X200-SAS-E04 X200-SAS-E05	X200-36TB-SED/24G/2x10GE SFP 2x1GE X200-36TB-SED/48G/4x1GE	\$66,985.00 \$67,186.00	IS IS	25% 25%	\$50,238.75	\$8,038.20 \$8,062.32	\$6,698.50 \$6,718.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,038.20 \$8,062.32
5	X200-SAS-E06	X200-3616-3ED/46G/4x1GE X200-36TB-SED/48G/2x10GE SFP 2x1GE	\$70,059.00	IS	25%	\$50,389.50 \$52,544.25	\$8,407.08	\$7,005.90	\$0.00	\$0.00	\$0.00	\$8,407.08
5	X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE	\$88,619.00	IS	25%	\$66,464.25	\$10,634.28	\$8,861.90	\$0.00	\$0.00	\$0.00	\$10,634.28
5	X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	\$85,472.00	IS	25%	\$64,104.00	\$10,256.64	\$8,547.20	\$0.00	\$0.00	\$0.00	\$10,256.64
5	X200-SAS-E09	X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	\$90,571.00	IS	25%	\$67,928.25	\$10,868.52	\$9,057.10	\$0.00	\$0.00	\$0.00	\$10,868.52
5	X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	\$87,424.00		25%	\$65,568.00	\$10,490.88	\$8,742.40	\$0.00	\$0.00	\$0.00	\$10,490.88
5	X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	\$93,318.00	IS	25%	\$69,988.50	\$11,198.16	\$9,331.80	\$0.00	\$0.00	\$0.00	\$11,198.16
5	X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	\$90,171.00		25%	\$67,628.25	\$10,820.52	\$9,017.10	\$0.00	\$0.00	\$0.00	\$10,820.52
5 5	X200-SAS-E13 X200-SAS-E14	X200-301+1.61 SSD-SED/12G/2X10GE+2X1GE X200-30T+1.6T SSD-SED/12G/4x1GE	\$110,880.00 \$107,757.00		25% 25%	\$83,160.00 \$80.817.75	\$13,305.60 \$12,930.84	\$11,088.00 \$10,775.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,305.60 \$12,930.84
5	X200-SAS-E15	X200-301+1.01 3SD-SED/12G/4X1GE X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE	\$107,757.00	IS	25%	\$84,613.50	\$13,538.16	\$10,773.70	\$0.00	\$0.00	\$0.00	\$13,538.16
5	X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/4x1GE	\$109,694.00		25%	\$82,270.50	\$13,163.28	\$10,969.40	\$0.00	\$0.00	\$0.00	\$13,163.28
5	X200-SAS-E17	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$115,545.00		25%	\$86,658.75	\$13,865.40	\$11,554.50	\$0.00	\$0.00	\$0.00	\$13,865.40
5	X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/4x1GE	\$112,421.00	IS	25%	\$84,315.75	\$13,490.52	\$11,242.10	\$0.00	\$0.00	\$0.00	\$13,490.52
5	X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	\$155,402.00	IS	25%	\$116,551.50	\$18,648.24	\$15,540.20	\$0.00	\$0.00	\$0.00	\$18,648.24
5	X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	\$152,954.00	IS	25%	\$114,715.50	\$18,354.48	\$15,295.40	\$0.00	\$0.00	\$0.00	\$18,354.48
5	X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	\$154,552.00		25%	\$115,914.00	\$18,546.24	\$15,455.20 \$45,222.50	\$0.00	\$0.00	\$0.00	\$18,546.24
5 5	X200-SAS-E22 X200-SAS-E23	X200-24T+3.2T SSD-SED/24G/4x1GE X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$153,235.00 \$156,218.00		25% 25%	\$114,926.25 \$117,163.50	\$18,388.20 \$18,746.16	\$15,323.50 \$15,621.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,388.20 \$18,746.16
5	X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	\$153,701.00		25%	\$115,275.75	\$18,444.12	\$15,370.10	\$0.00	\$0.00	\$0.00	\$18,444.12
5	X200-SATA-001	X200-6T/12G/4x1GE	\$0.00		25%	\$0.00	\$2,982.72	\$2,485.60	\$0.00	\$0.00	\$0.00	\$2,982.72
5	X200-SATA-002	X200-6T/12G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$3,192.36	\$2,660.30	\$0.00	\$0.00	\$0.00	\$3,192.36
5	X200-SATA-003	X200-6T/24G/4x1GE	\$0.00		25%	\$0.00	\$3,059.88	\$2,549.90	\$0.00	\$0.00	\$0.00	\$3,059.88
5	X200-SATA-004	X200-6T/24G/2x10GE SFP+2x1GE	\$0.00		25%	\$0.00	\$3,269.52	\$2,724.60	\$0.00	\$0.00	\$0.00	\$3,269.52
5 5	X200-SATA-005	X200-6T/48G/4x1GE	\$0.00	IS IS	25% 25%	\$0.00	\$3,206.04	\$2,671.70	\$0.00	\$0.00	\$0.00	\$3,206.04
5	X200-SATA-006 X200-SATA-007	X200-6T/48G/2x10GE SFP+2x1GE X200-12T/12G/4x1GE	\$0.00 \$27,601.00	IS IS	25% 25%	\$0.00 \$20,700.75	\$3,415.44 \$3,312.12	\$2,846.20 \$2,760.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,415.44 \$3,312.12
5	X200-SATA-007 X200-SATA-008	X200-12T/12G/4X1GE X200-12T/24G/4X1GE	\$28,124.00	IS	25%	\$20,700.73	\$3,374.88	\$2,812.40	\$0.00	\$0.00	\$0.00	\$3,374.88
5	X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	\$29,876.00		25%	\$22,407.00	\$3,585.12	\$2,987.60	\$0.00	\$0.00	\$0.00	\$3,585.12
5	X200-SATA-010	X200-12T/48G/4x1GE	\$29,138.00	IS	25%	\$21,853.50	\$3,496.56	\$2,913.80	\$0.00	\$0.00	\$0.00	\$3,496.56
5	X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	\$30,889.00		25%	\$23,166.75	\$3,706.68	\$3,088.90	\$0.00	\$0.00	\$0.00	\$3,706.68
5	X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	\$40,043.00		25%	\$30,032.25	\$4,805.16	\$4,004.30	\$0.00	\$0.00	\$0.00	\$4,805.16
5 5	X200-SATA-013 X200-SATA-014	X200-24T/12G/4x1GE	\$40,796.00		25%	\$30,597.00	\$4,895.52	\$4,079.60	\$0.00	\$0.00	\$0.00	\$4,895.52
5	X200-SATA-014 X200-SATA-015	X200-24T/12G/2x10GE SFP+2x1GE X200-24T/24G/4x1GE	\$46,769.00	IS IS	25% 25%	\$35,076.75	\$5,612.28 \$4,971.12	\$4,676.90 \$4,142.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,612.28
5 5	X200-SATA-015 X200-SATA-016	X200-241/24G/4X1GE X200-24T/24G/2x10GE SFP+2x1GE	\$41,426.00 \$43,534.00		25% 25%	\$31,069.50 \$32,650.50	\$4,971.12 \$5,224.08	\$4,142.60 \$4,353.40	\$0.00	\$0.00 \$0.00	\$0.00	\$4,971.12 \$5,224.08
5	X200-SATA-010 X200-SATA-017	X200-241/246/2X10GE 311 12X1GE X200-24T/48G/4X1GE	\$42,646.00		25%	\$31,984.50	\$5,117.52	\$4,264.60	\$0.00	\$0.00	\$0.00	\$5,117.52
5	X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	\$44,754.00	is	25%	\$33,565.50	\$5,370.48	\$4,475.40	\$0.00	\$0.00	\$0.00	\$5,370.48
5	X200-SATA-019	X200-36T/24G/4x1GE	\$49,575.00		25%	\$37,181.25	\$5,949.00	\$4,957.50	\$0.00	\$0.00	\$0.00	\$5,949.00
5	X200-SATA-020	X200-36T/48G/4x1GE	\$50,833.00		25%	\$38,124.75	\$6,099.96	\$5,083.30	\$0.00	\$0.00	\$0.00	\$6,099.96
5	X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	\$53,006.00		25%	\$39,754.50	\$6,360.72	\$5,300.60	\$0.00	\$0.00	\$0.00	\$6,360.72
5	X200-SATA-023	X200-36T/12G/4x1GE	\$50,181.00		25%	\$37,635.75	\$6,021.72	\$5,018.10	\$0.00	\$0.00	\$0.00	\$6,021.72
5	X200-SATA-S01	X200-5.5T+200G SSD/6G/4x1GE X200 5.5T+200G SSD/6G/2x10GE SED+2x1GE	\$0.00		25%	\$0.00	\$4,145.76	\$3,454.80 \$3,667.10	\$0.00	\$0.00	\$0.00	\$4,145.76 \$4,400.52
5 5	X200-SATA-S02 X200-SATA-S03	X200-5.5T+200G SSD/6G/2x10GE SFP+2x1GE X200-5.5T+200G SSD/12G/4x1GE	\$0.00 \$0.00		25% 25%	\$0.00 \$0.00	\$4,400.52 \$4,223.64	\$3,667.10 \$3,519.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,400.52 \$4,223.64
5	X200-SATA-S03	X200-5.5T+200G SSD/12G/4x1GE X200-5.5T+200G SSD/12G/2x10GE SFP+2x1GE	\$0.00		25%	\$0.00	\$4,469.28	\$3,724.40	\$0.00	\$0.00	\$0.00	\$4,469.28
5	X200-SATA-S05	X200-5.5T+200G SSD/24G/4x1GE	\$0.00		25%	\$0.00	\$4,314.84	\$3,595.70	\$0.00	\$0.00	\$0.00	\$4,314.84
5	X200-SATA-S06	X200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$4,560.36	\$3,800.30	\$0.00	\$0.00	\$0.00	\$4,560.36
5	X200-SATA-S07	X200-5.5T+200G SSD/48G/4x1GE	\$0.00		25%	\$0.00	\$4,487.28	\$3,739.40	\$0.00	\$0.00	\$0.00	\$4,487.28
5	X200-SATA-S08	X200-5.5T+200G SSD/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$4,732.32	\$3,943.60	\$0.00	\$0.00	\$0.00	\$4,732.32

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X200-SATA-S09	X200-3T+1.2T SSD/6G/4x1GE	\$0.00	IS	25%	\$0.00	\$7,989.24	\$6,657.70	\$0.00	\$0.00	\$0.00	\$7,989.24
5	X200-SATA-S10	X200-3T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$0.00		25%	\$0.00	\$8,242.44	\$6,868.70	\$0.00	\$0.00	\$0.00	\$8,242.44
5 5	X200-SATA-S100 X200-SATA-S101	X200-12TB+4.8TB/12GB/4x1GE X200-12TB+4.8TB/24GB/2x10GE 2x1GE	\$156,437.00 \$156,807.00		25% 25%	\$117,327.75 \$117.605.25	\$18,772.44 \$18,816.84	\$15,643.70 \$15,680.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,772.44 \$18,816.84
5	X200-SATA-S101 X200-SATA-S102	X200-12TB+4.8TB/24GB/4x1GE X200-12TB+4.8TB/24GB/4x1GE	\$156,514.00		25%	\$117,385.50	\$18,781.68	\$15,651.40	\$0.00	\$0.00	\$0.00	\$18,781.68
5	X200-SATA-S102 X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	\$158,400.00		25%	\$118,800.00	\$19,008.00	\$15,840.00	\$0.00	\$0.00	\$0.00	\$19,008.00
5	X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	\$156,581.00		25%	\$117,435.75	\$18,789.72	\$15,658.10	\$0.00	\$0.00	\$0.00	\$18,789.72
5	X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	\$70,895.00	IS	25%	\$53,171.25	\$8,507.40	\$7,089.50	\$0.00	\$0.00	\$0.00	\$8,507.40
5	X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	\$68,743.00	IS	25%	\$51,557.25	\$8,249.16	\$6,874.30	\$0.00	\$0.00	\$0.00	\$8,249.16
5	X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	\$70,982.00	IS	25%	\$53,236.50	\$8,517.84	\$7,098.20	\$0.00	\$0.00	\$0.00	\$8,517.84
5	X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	\$69,359.00		25%	\$52,019.25	\$8,323.08	\$6,935.90	\$0.00	\$0.00	\$0.00	\$8,323.08
5	X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	\$72,703.00		25%	\$54,527.25	\$8,724.36	\$7,270.30	\$0.00	\$0.00	\$0.00	\$8,724.36
5 5	X200-SATA-S11 X200-SATA-S110	X200-3T+1.2T SSD/12G/4x1GE X200-33TB+800GB/48GB/4x1GE	\$0.00 \$70,547.00		25% 25%	\$0.00 \$52,910.25	\$8,093.76 \$8,465.64	\$6,744.80 \$7,054.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,093.76 \$8,465.64
5	X200-SATA-S110	X200-331B1000GB/43GGB/4X1GE X200-11T+800GB/12GB/2X10GE 2x1GE	\$55,129.00		25%	\$41,346.75	\$6,615.48	\$5,512.90	\$0.00	\$0.00	\$0.00	\$6,615.48
5	X200-SATA-S112	X200-11T+800GB/12GB/4x1GE	\$52,991.00		25%	\$39,743.25	\$6,358.92	\$5,299.10	\$0.00	\$0.00	\$0.00	\$6,358.92
5	X200-SATA-S113	X200-11T+800GB/24GB/2x10GE 2x1GE	\$54,892.00		25%	\$41,169.00	\$6,587.04	\$5,489.20	\$0.00	\$0.00	\$0.00	\$6,587.04
5	X200-SATA-S114	X200-11T+800GB/24GB/4x1GE	\$53,514.00		25%	\$40,135.50	\$6,421.68	\$5,351.40	\$0.00	\$0.00	\$0.00	\$6,421.68
5	X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	\$56,671.00		25%	\$42,503.25	\$6,800.52	\$5,667.10	\$0.00	\$0.00	\$0.00	\$6,800.52
5	X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	\$54,513.00		25%	\$40,884.75	\$6,541.56	\$5,451.30	\$0.00	\$0.00	\$0.00	\$6,541.56
5	X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	\$61,615.00	IS	25%	\$46,211.25	\$7,393.80	\$6,161.50	\$0.00	\$0.00	\$0.00	\$7,393.80
5 5	X200-SATA-S118 X200-SATA-S119	X200-22TB+800GB/12GB/4x1GE X200-22TB+800GB/24GB/2x10GE 2x1GE	\$59,538.00 \$62,111.00	IS IS	25% 25%	\$44,653.50 \$46,583.25	\$7,144.56 \$7,453.32	\$5,953.80 \$6,211.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,144.56 \$7,453.32
5	X200-SATA-S119 X200-SATA-S12	X200-2210+600GB/24GB/2X10GE 2X1GE X200-3T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$0.00		25%	\$0.00	\$8,346.96	\$6,955.80	\$0.00	\$0.00	\$0.00	\$8,346.96
5	X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	\$60,102.00		25%	\$45,076.50	\$7,212.24	\$6,010.20	\$0.00	\$0.00	\$0.00	\$7,212.24
5	X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	\$63,274.00		25%	\$47,455.50	\$7,592.88	\$6,327.40	\$0.00	\$0.00	\$0.00	\$7,592.88
5	X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	\$61,187.00	IS	25%	\$45,890.25	\$7,342.44	\$6,118.70	\$0.00	\$0.00	\$0.00	\$7,342.44
5	X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	\$88,704.00	IS	25%	\$66,528.00	\$10,644.48	\$8,870.40	\$0.00	\$0.00	\$0.00	\$10,644.48
5	X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	\$86,617.00	IS	25%	\$64,962.75	\$10,394.04	\$8,661.70	\$0.00	\$0.00	\$0.00	\$10,394.04
5 5	X200-SATA-S125 X200-SATA-S126	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	\$88,535.00	IS IS	25% 25%	\$66,401.25 \$65,326.50	\$10,624.20	\$8,853.50 \$8,710.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,624.20
5	X200-SATA-S126 X200-SATA-S127	X200-30TB+1.6TB/24GB/4x1GE X200-30TB+1.6TB/48GB/2x10GE 2x1GE	\$87,102.00 \$90,127.00	IS	25%	\$67,595.25	\$10,452.24 \$10,815.24	\$9,012.70	\$0.00	\$0.00	\$0.00	\$10,452.24 \$10,815.24
5	X200-SATA-S127 X200-SATA-S128	X200-30TB+1.6TB/48GB/2X10GE 2X1GE X200-30TB+1.6TB/48GB/4X1GE	\$88,018.00	IS	25%	\$66,013.50	\$10,562.16	\$8,801.80	\$0.00	\$0.00	\$0.00	\$10,562.16
5	X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	\$124,322.00	is	25%	\$93,241.50	\$14,918.64	\$12,432.20	\$0.00	\$0.00	\$0.00	\$14,918.64
5	X200-SATA-S13	X200-3T+1.2T SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$8,189.88	\$6,824.90	\$0.00	\$0.00	\$0.00	\$8,189.88
5	X200-SATA-S130	X200-24TB+3.2TB/12GB/4x1GE	\$122,364.00		25%	\$91,773.00	\$14,683.68	\$12,236.40	\$0.00	\$0.00	\$0.00	\$14,683.68
5	X200-SATA-S131	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	\$123,642.00		25%	\$92,731.50	\$14,837.04	\$12,364.20	\$0.00	\$0.00	\$0.00	\$14,837.04
5	X200-SATA-S132	X200-24TB+3.2TB/24GB/4x1GE	\$122,588.00		25%	\$91,941.00	\$14,710.56	\$12,258.80	\$0.00	\$0.00	\$0.00	\$14,710.56
5	X200-SATA-S133	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	\$124,974.00		25%	\$93,730.50	\$14,996.88	\$12,497.40	\$0.00	\$0.00	\$0.00	\$14,996.88
5 5	X200-SATA-S134 X200-SATA-S135	X200-24TB+3.2TB/48GB/4x1GE X200-18TB+4.8TB/12GB/2x10GE 2x1GE	\$122,961.00 \$163,770.00		25% 25%	\$92,220.75 \$122.827.50	\$14,755.32 \$19,652.40	\$12,296.10 \$16,377.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,755.32 \$19,652.40
5	X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE X200-18TB+4.8TB/12GB/4x1GE	\$161,908.00		25%	\$121,431.00	\$19,428.96	\$16,190.80	\$0.00	\$0.00	\$0.00	\$19,428.96
5	X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	\$163,913.00		25%	\$122,934.75	\$19,669.56	\$16,391.30	\$0.00	\$0.00	\$0.00	\$19,669.56
5	X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	\$162,031.00		25%	\$121,523.25	\$19,443.72	\$16,203.10	\$0.00	\$0.00	\$0.00	\$19,443.72
5	X200-SATA-S139	X200-18TB+4.8TB/48GB/2x10GE 2x1GE	\$164,108.00		25%	\$123,081.00	\$19,692.96	\$16,410.80	\$0.00	\$0.00	\$0.00	\$19,692.96
5	X200-SATA-S14	X200-3T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$8,442.96	\$7,035.80	\$0.00	\$0.00	\$0.00	\$8,442.96
5	X200-SATA-S140	X200-18TB+4.8TB/48GB/4x1GE	\$162,187.00	IS	25%	\$121,640.25	\$19,462.44	\$16,218.70	\$0.00	\$0.00	\$0.00	\$19,462.44
5	X200-SATA-S141 X200-SATA-S15	X200-30T+400G SSD/48G/2x10GE 2x1GE	\$60,735.00 \$0.00	IS IS	25% 25%	\$45,551.25	\$7,288.20	\$6,073.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,288.20
5 5	X200-SATA-S15 X200-SATA-S16	X200-3T+1.2T SSD/48G/4x1GE X200-3T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$0.00		25%	\$0.00 \$0.00	\$8,370.84 \$8,623.56	\$6,975.70 \$7,186.30	\$0.00	\$0.00	\$0.00	\$8,370.84 \$8,623.56
5	X200-SATA-S10 X200-SATA-S17	X200-11T-200G SSD/6G/4x1GE	\$37,420.00		25%	\$28,065.00	\$4,490.40	\$3,742.00	\$0.00	\$0.00	\$0.00	\$4,490.40
5	X200-SATA-S18	X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	\$39,470.00		25%	\$29,602.50	\$4,736.40	\$3,947.00	\$0.00	\$0.00	\$0.00	\$4,736.40
5	X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	\$38,280.00		25%	\$28,710.00	\$4,593.60	\$3,828.00	\$0.00	\$0.00	\$0.00	\$4,593.60
5	X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	\$40,330.00		25%	\$30,247.50	\$4,839.60	\$4,033.00	\$0.00	\$0.00	\$0.00	\$4,839.60
5	X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	\$38,892.00	IS	25%	\$29,169.00	\$4,667.04	\$3,889.20	\$0.00	\$0.00	\$0.00	\$4,667.04
5	X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	\$40,079.00		25%	\$30,059.25	\$4,809.48	\$4,007.90	\$0.00	\$0.00	\$0.00	\$4,809.48
5 5	X200-SATA-S23 X200-SATA-S24	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE X200-6T+1.2T SSD/6G/4x1GE	\$42,129.00 \$68,065.00	IS IS	25% 25%	\$31,596.75 \$51,048.75	\$5,055.48 \$8,167.80	\$4,212.90 \$6,806.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,055.48 \$8,167.80
5	X200-SATA-S24 X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$68,065.00 \$70,195.00	IS IS	25% 25%	\$51,048.75 \$52,646.25	\$8,167.80	\$6,806.50	\$0.00	\$0.00 \$0.00	\$0.00	\$8,167.80 \$8,423.40
5	X200-SATA-S25 X200-SATA-S26	X200-0111.2T SSD/10G/2X10GE ST112X1GE X200-6T+1.2T SSD/12G/4x1GE	\$68,548.00	IS	25%	\$52,040.25 \$51,411.00	\$8,225.76	\$6,854.80	\$0.00	\$0.00	\$0.00	\$8,225.76
5	X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$70,681.00		25%	\$53,010.75	\$8,481.72	\$7,068.10	\$0.00	\$0.00	\$0.00	\$8,481.72
5	X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	\$68,269.00	IS	25%	\$51,201.75	\$8,192.28	\$6,826.90	\$0.00	\$0.00	\$0.00	\$8,192.28
5	X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$70,319.00		25%	\$52,739.25	\$8,438.28	\$7,031.90	\$0.00	\$0.00	\$0.00	\$8,438.28
5	X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	\$69,455.00	IS	25%	\$52,091.25	\$8,334.60	\$6,945.50	\$0.00	\$0.00	\$0.00	\$8,334.60
5	X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$71,505.00	IS	25%	\$53,628.75	\$8,580.60	\$7,150.50	\$0.00	\$0.00	\$0.00	\$8,580.60
5	X200-SATA-S32 X200-SATA-S33	X200-20T+400G SSD/6G/4x1GE X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	\$48,177.00 \$50,165.00		25% 25%	\$36,132.75 \$37,623.75	\$5,781.24 \$6,019.80	\$4,817.70 \$5,016.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,781.24 \$6,019.80
5	X200-SATA-S33 X200-SATA-S34	X200-20T+400G SSD/0G/2X10GE SFP+2X1GE X200-20T+400G SSD/12G/4x1GE	\$49,011.00		25%	\$36,758.25	\$5,881.32	\$4,901.10	\$0.00	\$0.00	\$0.00	\$5,881.32
5	X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	\$51,000.00		25%	\$38,250.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	\$49,605.00		25%	\$37,203.75	\$5,952.60	\$4,960.50	\$0.00	\$0.00	\$0.00	\$5,952.60
5	X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	\$50,756.00		25%	\$38,067.00	\$6,090.72	\$5,075.60	\$0.00	\$0.00	\$0.00	\$6,090.72
5	X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	\$52,789.00	IS	25%	\$39,591.75	\$6,334.68	\$5,278.90	\$0.00	\$0.00	\$0.00	\$6,334.68
5	X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	\$72,110.00		25%	\$54,082.50	\$8,653.20	\$7,211.00	\$0.00	\$0.00	\$0.00	\$8,653.20
5	X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	\$74,227.00		25%	\$55,670.25	\$8,907.24	\$7,422.70	\$0.00	\$0.00	\$0.00	\$8,907.24
5	X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	\$72,985.00		25%	\$54,738.75	\$8,758.20	\$7,298.50	\$0.00	\$0.00	\$0.00	\$8,758.20
5 5	X200-SATA-S42 X200-SATA-S43	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE X200-12T+1200G SSD/24G/4x1GE	\$75,102.00 \$73,793.00		25% 25%	\$56,326.50 \$55,344.75	\$9,012.24 \$8,855.16	\$7,510.20 \$7,379.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,012.24 \$8,855.16
5	X200-SATA-S43 X200-SATA-S44	X200-12T+1200G SSD/24G/4xTGE X200-12T+1200G SSD/48G/4xTGE	\$75,793.00 \$75,320.00		25%	\$55,344.75 \$56,490.00	\$9,038.40	\$7,532.00	\$0.00	\$0.00	\$0.00	\$9,038.40
5	X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	\$77,432.00		25%	\$58,074.00	\$9,291.84	\$7,743.20	\$0.00	\$0.00	\$0.00	\$9,291.84

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	\$60,038.00	IS	25%	\$45,028.50	\$7,204.56	\$6,003.80	\$0.00	\$0.00	\$0.00	\$7,204.56
5 5	X200-SATA-S47 X200-SATA-S48	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE X200-27T+600G SSD/12G/4x1GE	\$62,088.00 \$60,898.00	IS IS	25% 25%	\$46,566.00 \$45,673.50	\$7,450.56 \$7,307.76	\$6,208.80 \$6,089.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,450.56 \$7,307.76
5	X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	\$62,948.00	IS	25%	\$47,211.00	\$7,553.76	\$6,294.80	\$0.00	\$0.00	\$0.00	\$7,553.76
5	X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	\$61,511.00	IS	25%	\$46,133.25	\$7,381.32	\$6,151.10	\$0.00	\$0.00	\$0.00	\$7,381.32
5	X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	\$62,697.00	IS	25%	\$47,022.75	\$7,523.64	\$6,269.70	\$0.00	\$0.00	\$0.00	\$7,523.64
5 5	X200-SATA-S52 X200-SATA-S53	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE X200-18T+1.2T SSD/6G/4x1GE	\$64,747.00 \$73,861.00	IS IS	25% 25%	\$48,560.25 \$55,395.75	\$7,769.64 \$8,863.32	\$6,474.70 \$7,386.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,769.64 \$8,863.32
5	X200-SATA-S54	X200-16111.21 SSD/6G/2x10GE SFP+2x1GE	\$75,999.00	IS	25%	\$56,999.25	\$9,119.88	\$7,599.90	\$0.00	\$0.00	\$0.00	\$9,119.88
5	X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	\$74,532.00	IS	25%	\$55,899.00	\$8,943.84	\$7,453.20	\$0.00	\$0.00	\$0.00	\$8,943.84
5	X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$74,589.00	IS	25%	\$55,941.75	\$8,950.68	\$7,458.90	\$0.00	\$0.00	\$0.00	\$8,950.68
5 5	X200-SATA-S57 X200-SATA-S58	X200-18T+1.2T SSD/24G/4x1GE X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$75,144.00 \$77,194.00	IS IS	25% 25%	\$56,358.00 \$57,895.50	\$9,017.28 \$9,263.28	\$7,514.40 \$7,719.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,017.28 \$9,263.28
5	X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	\$76,330.00	IS	25%	\$57,247.50	\$9,159.60	\$7,633.00	\$0.00	\$0.00	\$0.00	\$9,159.60
5	X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,380.00	IS	25%	\$58,785.00	\$9,405.60	\$7,838.00	\$0.00	\$0.00	\$0.00	\$9,405.60
5 5	X200-SATA-S71 X200-SATA-S72	X200-5.5TB+400GB SSD/6G/2X10GE SFP+2X1GE X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE	\$44,774.00 \$59,373.00	IS IS	25% 25%	\$33,580.50 \$44,529.75	\$5,372.88 \$7,124.76	\$4,477.40 \$5,937.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,372.88 \$7,124.76
5	X200-SATA-S72 X200-SATA-S73	X200-101B+600GB SSD/12G/2X10GE SFF+2X1GE X200-5.5TB 400GB SSD/6G/4X1GE	\$42,606.00	IS	25%	\$31,954.50	\$5,112.72	\$4,260.60	\$0.00	\$0.00	\$0.00	\$7,124.76 \$5,112.72
5	X200-SATA-S74	X200-10TB 800GB SSD/12G/4X1GE	\$57,205.00	IS	25%	\$42,903.75	\$6,864.60	\$5,720.50	\$0.00	\$0.00	\$0.00	\$6,864.60
5	X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	\$72,987.00	IS	25%	\$54,740.25	\$8,758.44	\$7,298.70	\$0.00	\$0.00	\$0.00	\$8,758.44
5 5	X200-SATA-S76 X200-SATA-S77	X200-10TB+1.6TB/12GB/4x1GE X200-10TB+1.6TB/24GB/2x10GE 2x1GE	\$70,892.00 \$72,339.00	IS IS	25% 25%	\$53,169.00 \$54,254.25	\$8,507.04 \$8,680.68	\$7,089.20 \$7,233.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,507.04 \$8,680.68
5	X200-SATA-S77 X200-SATA-S78	X200-101B+1.61B/24GB/2X10GE 2X1GE X200-101B+1.6TB/24GB/4x1GE	\$71,237.00	IS	25%	\$54,254.25 \$53,427.75	\$8,548.44	\$7,233.90	\$0.00	\$0.00	\$0.00	\$8,548.44
5	X200-SATA-S79	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	\$74,016.00	IS	25%	\$55,512.00	\$8,881.92	\$7,401.60	\$0.00	\$0.00	\$0.00	\$8,881.92
5	X200-SATA-S80	X200-10TB+1.6TB/48GB/4x1GE	\$71,870.00	IS	25%	\$53,902.50	\$8,624.40	\$7,187.00	\$0.00	\$0.00	\$0.00	\$8,624.40
5 5	X200-SATA-S81 X200-SATA-S82	X200-20TB+1.6TB/12GB/2x10GE 2x1GE X200-20TB+1.6TB/12GB/4x1GE	\$78,937.00 \$76,914.00	IS IS	25% 25%	\$59,202.75 \$57,685.50	\$9,472.44 \$9,229.68	\$7,893.70 \$7,691.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,472.44 \$9,229.68
5	X200-SATA-S83	X200-201B+1.61B/12GB/4X1GE X200-20TB+1.6TB/24GB/2x10GE 2x1GE	\$79,276.00	IS	25%	\$57,083.30	\$9,513.12	\$7,927.60	\$0.00	\$0.00	\$0.00	\$9,513.12
5	X200-SATA-S84	X200-20TB+1.6TB/24GB/4x1GE	\$77,336.00	IS	25%	\$58,002.00	\$9,280.32	\$7,733.60	\$0.00	\$0.00	\$0.00	\$9,280.32
5	X200-SATA-S85	X200-20TB+1.6TB/48GB/2x10GE 2x1GE	\$80,176.00	IS	25%	\$60,132.00	\$9,621.12	\$8,017.60	\$0.00	\$0.00	\$0.00	\$9,621.12
5 5	X200-SATA-S86 X200-SATA-S87	X200-20TB+1.6TB/48GB/4x1GE X200-6TB+4.8TB/12GB/2x10GE 2x1GE	\$78,124.00 \$156,780.00	IS IS	25% 25%	\$58,593.00 \$117,585.00	\$9,374.88 \$18,813.60	\$7,812.40 \$15,678.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,374.88 \$18,813.60
5	X200-SATA-S88	X200-6TB+4.8TB/12GB/4x1GE	\$154,950.00	IS	25%	\$116,212.50	\$18,594.00	\$15,495.00	\$0.00	\$0.00	\$0.00	\$18,594.00
5	X200-SATA-S89	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	\$156,872.00	IS	25%	\$117,654.00	\$18,824.64	\$15,687.20	\$0.00	\$0.00	\$0.00	\$18,824.64
5	X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	\$155,017.00	IS	25%	\$116,262.75		\$15,501.70	\$0.00	\$0.00	\$0.00	\$18,602.04
5 5	X200-SATA-S91 X200-SATA-S92	X200-6TB+4.8TB/48GB/2x10GE 2x1GE X200-6TB+4.8TB/48GB/4x1GE	\$156,965.00 \$155,063.00	IS IS	25% 25%	\$117,723.75 \$116,297.25	\$18,835.80 \$18,607.56	\$15,696.50 \$15,506.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,835.80 \$18,607.56
5	X200-SATA-S93	X200-16TB+3.2TB/12GB/2x10GE 2x1GE	\$119,345.00	IS	25%	\$89,508.75	\$14,321.40	\$11,934.50	\$0.00	\$0.00	\$0.00	\$14,321.40
5	X200-SATA-S94	X200-16TB+3.2TB/12GB/4x1GE	\$117,393.00	IS	25%	\$88,044.75	\$14,087.16	\$11,739.30	\$0.00	\$0.00	\$0.00	\$14,087.16
5	X200-SATA-S95 X200-SATA-S96	X200-16TB+3.2TB/24GB/2x10GE 2x1GE	\$119,724.00	IS	25%	\$89,793.00	\$14,366.88	\$11,972.40	\$0.00	\$0.00	\$0.00	\$14,366.88
5 5	X200-SATA-S96 X200-SATA-S97	X200-16TB+3.2TB/24GB/4x1GE X200-16TB+3.2TB/48GB/2x10GE 2x1GE	\$117,763.00 \$120,419.00	IS IS	25% 25%	\$88,322.25 \$90,314.25	\$14,131.56 \$14,450.28	\$11,776.30 \$12,041.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,131.56 \$14,450.28
5	X200-SATA-S98	X200-16TB+3.2TB/48GB/4x1GE	\$118,438.00	IS	25%	\$88,828.50	\$14,212.56	\$11,843.80	\$0.00	\$0.00	\$0.00	\$14,212.56
5	X200-SATA-S99	X200-12TB+4.8TB/12GB/2x10GE 2x1GE	\$158,189.00	IS	25%	\$118,641.75	\$18,982.68	\$15,818.90	\$0.00	\$0.00	\$0.00	\$18,982.68
5	X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$110,562.00	IS	25%	\$82,921.50	\$13,267.44	\$11,056.20	\$0.00	\$0.00	\$0.00	\$13,267.44
5 5	X210-SAS-E02-HO X210-SAS-E03	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1/HO X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$72,289.00 \$113,234.00	IS IS	25% 25%	\$54,216.75 \$84,925.50	\$8,674.68 \$13,588.08	\$7,228.90 \$11,323.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,674.68 \$13,588.08
5	X210-SAS-E03-HO	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1G/HO	\$73,570.00	is	25%	\$55,177.50	\$8,828.40	\$7,357.00	\$0.00	\$0.00	\$0.00	\$8,828.40
5	X210-SAS-E05	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$161,537.00	IS	25%	\$121,152.75	\$19,384.44	\$16,153.70	\$0.00	\$0.00	\$0.00	\$19,384.44
5 5	X210-SAS-E05-HO	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1/HO X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$109,307.00	IS IS	25% 25%	\$81,980.25	\$13,116.84 \$19,629.12	\$10,930.70	\$0.00	\$0.00	\$0.00 \$0.00	\$13,116.84
5 5	X210-SAS-E06 X210-SAS-E06-HO	X210-321+3.2T SSD-SED/46G/2x10GE 2x1GE X210-32T+3.2T SSD-SED/48G/2x10GE 2x1/HO	\$163,576.00 \$111,060.00	IS	25%	\$122,682.00 \$83,295.00	\$19,629.12	\$16,357.60 \$11,106.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$19,629.12 \$13,327.20
5	X210-SAS-E08	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	\$88,760.00	is	25%	\$66,570.00	\$10,651.20	\$8,876.00	\$0.00	\$0.00	\$0.00	\$10,651.20
5	X210-SAS-E08-HO	X210-33T+800G SSD-SED/24G/2x10GE 2x1/HO	\$54,955.00	IS	25%	\$41,216.25	\$6,594.60	\$5,495.50	\$0.00	\$0.00	\$0.00	\$6,594.60
5 5	X210-SAS-E09 X210-SAS-E09-HO	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO	\$91,452.00 \$56,170.00	IS IS	25% 25%	\$68,589.00 \$42,127.50	\$10,974.24 \$6,740.40	\$9,145.20 \$5,617.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,974.24 \$6,740.40
5	X210-SAS-E09-HO X210-SAS-E11	X210-36T SED/24G/2x10GE 2x17HO X210-36T SED/24G/2x10GE 2x1GE	\$65,645.00	IS	25%	\$42,127.30 \$49,233.75	\$7,877.40	\$6,564.50	\$0.00	\$0.00	\$0.00	\$7,877.40
5	X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	\$37,662.00	IS	25%	\$28,246.50	\$4,519.44	\$3,766.20	\$0.00	\$0.00	\$0.00	\$4,519.44
5	X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	\$68,657.00	IS	25%	\$51,492.75	\$8,238.84	\$6,865.70	\$0.00	\$0.00	\$0.00	\$8,238.84
5 5	X210-SAS-E12-HO X210-SAS-E14	X210-36T SED/48G/2x10GE 2x1GE/HO X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$38,770.00 \$115,949.00	IS IS	25% 25%	\$29,077.50 \$86,961.75	\$4,652.40	\$3,877.00 \$11,594.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,652.40 \$13,913.88
5	X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE X210-40T+1.6T SSD-SED /24G/2x10GE 2x1/HO	\$74,946.00	IS	25%	\$56,209.50	\$13,913.88 \$8,993.52	\$7,494.60	\$0.00	\$0.00	\$0.00	\$8,993.52
5	X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$117,982.00	IS	25%	\$88,486.50	\$14,157.84	\$11,798.20	\$0.00	\$0.00	\$0.00	\$14,157.84
5	X210-SAS-E15-HO	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1/HO	\$76,260.00	IS	25%	\$57,195.00	\$9,151.20	\$7,626.00	\$0.00	\$0.00	\$0.00	\$9,151.20
5 5	X210-SAS-E17 X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE X210-44T+800G SSD-SED/24G/2x10GE 2x1/HO	\$95,298.00 \$57,604.00	IS IS	25% 25%	\$71,473.50 \$43,203.00	\$11,435.76 \$6,912.48	\$9,529.80 \$5,760.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,435.76 \$6,912.48
5	X210-SAS-E17-HO X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x17HO X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$97,376.00	IS	25%	\$73,032.00	\$11,685.12	\$9,737.60	\$0.00	\$0.00	\$0.00	\$11,685.12
5	X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1/HO	\$58,860.00	IS	25%	\$44,145.00	\$7,063.20	\$5,886.00	\$0.00	\$0.00	\$0.00	\$7,063.20
5	X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$70,362.00	IS	25%	\$52,771.50	\$8,443.44	\$7,036.20	\$0.00	\$0.00	\$0.00	\$8,443.44
5 5	X210-SAS-E20-HO X210-SAS-E21	X210-48T SED/24G/2x10GE 2x1GE/HO X210-48T SED/48G/2x10GE 2x1GE	\$40,299.00 \$72,388.00	IS IS	25% 25%	\$30,224.25 \$54,291.00		\$4,029.90 \$7,238.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,835.88 \$8,686.56
5	X210-SAS-E21-HO	X210-48T SED/48G/2x10GE 2x1GE X210-48T SED/48G/2x10GE 2x1GE/HO	\$41,460.00	IS	25%	\$34,291.00 \$31,095.00		\$4,146.00	\$0.00	\$0.00	\$0.00	\$4,975.20
5	X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	\$29,278.00	IS	25%	\$21,958.50		\$2,927.80	\$0.00	\$0.00	\$0.00	\$3,513.36
5	X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$23,999.00	IS	25%	\$17,999.25		\$2,399.90	\$0.00	\$0.00	\$0.00	\$2,879.88
5 5	X210-SATA-004 X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE X210-12T/48G/2x10GE 2x1GE/HO	\$30,271.00 \$24,792.00	IS IS	25% 25%	\$22,703.25 \$18,594.00		\$3,027.10 \$2,479.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,632.52 \$2,975.04
5	X210-SATA-004-HO X210-SATA-006	X210-12T/48G/2x10GE 2x1GE/HO X210-24T/24G/2x10GE 2x1GE	\$42,663.00	IS	25%	\$10,594.00		\$4,266.30	\$0.00	\$0.00	\$0.00	\$2,975.04 \$5,119.56
5	X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$25,088.00	IS	25%	\$18,816.00	\$3,010.56	\$2,508.80	\$0.00	\$0.00	\$0.00	\$3,010.56
5	X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$43,859.00	IS	25%	\$32,894.25	\$5,263.08	\$4,385.90	\$0.00	\$0.00	\$0.00	\$5,263.08

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$25,883.00	IS	25%	\$19,412.25	\$3,105.96	\$2,588.30	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$26,827.00		25%	\$20,120.25	\$3,219.24	\$2,682.70	\$0.00	\$0.00	\$0.00	
5	X210-SATA-010 X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE X210-36T/24G/2x10GE 2x1GE/HO	\$49,667.00 \$30,130.00	IS IS	25% 25%	\$37,250.25 \$22,597.50	\$5,960.04 \$3,615.60	\$4,966.70 \$3,013.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-010-110	X210-36T/48G/2x10GE 2x1GE/110 X210-36T/48G/2x10GE 2x1GE	\$51,946.00	IS	25%	\$38,959.50	\$6,233.52	\$5,194.60	\$0.00	\$0.00	\$0.00	
5	X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	\$31,016.00	is	25%	\$23,262.00	\$3,721.92	\$3,101.60	\$0.00	\$0.00	\$0.00	
5	X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	\$47,974.00	IS	25%	\$35,980.50	\$5,756.88	\$4,797.40	\$0.00	\$0.00	\$0.00	\$5,756.88
5	X210-SATA-014	X210-48T/48G/2x10GE 2x1GE	\$57,910.00		25%	\$43,432.50	\$6,949.20	\$5,791.00	\$0.00	\$0.00	\$0.00	
5	X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE/HO	\$33,168.00		25%	\$24,876.00	\$3,980.16	\$3,316.80	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-015 X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE X210-48T/24G/2x10GE 2x1GE/HO	\$56,289.00 \$32,239.00	IS IS	25% 25%	\$42,216.75 \$24,179.25	\$6,754.68 \$3,868.68	\$5,628.90 \$3,223.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-015-HO X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$38,680.00	IS	25%	\$29,010.00	\$4,641.60	\$3,868.00	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$38,909.00	IS	25%	\$29,181.75		\$3,890.90	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S03-HO	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	\$27,553.00	IS	25%	\$20,664.75	\$3,306.36	\$2,755.30	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S04	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$41,286.00	IS	25%	\$30,964.50	\$4,954.32	\$4,128.60	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S04-HO X210-SATA-S07	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO X210-11T+800G SSD/24G/2x10GE 2x1GE	\$28,382.00 \$53,794.00	IS IS	25% 25%	\$21,286.50 \$40,345.50	\$3,405.84 \$6,455.28	\$2,838.20 \$5,379.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-S07-HO	X210-111+800G S3D/24G/2x10GE 2x1GE X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$37,807.00	IS	25%	\$28,355.25	\$4,536.84	\$3,780.70	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S08	X210-11T+800G SSD/48G/2x10GE 2x1GE	\$55,538.00	IS	25%	\$41,653.50	\$6,664.56	\$5,553.80	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$38,712.00	IS	25%	\$29,034.00	\$4,645.44	\$3,871.20	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S10	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	\$75,883.00	IS	25%	\$56,912.25	\$9,105.96	\$7,588.30	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$153,671.00	IS	25%	\$115,253.25	\$18,440.52	\$15,367.10	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S13 X210-SATA-S14	X210-12T+4.8T SSD/48G/2x10GE 2x1GE X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$155,232.00	IS IS	25% 25%	\$116,424.00	\$18,627.84 \$9,078.00	\$15,523.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-S14 X210-SATA-S15	X210-18T+1.2T SSD/24G/2x10GE 2x1GE X210-18T+1.2T SSD/48G/2x10GE 2x1GE	\$75,650.00 \$76,812.00	IS	25%	\$56,737.50 \$57,609.00	\$9,076.00	\$7,565.00 \$7,681.20	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S18	X210-20T+400G SSD/24G/2x10GE 2x1GE	\$49,390.00		25%	\$37,042.50	\$5,926.80	\$4,939.00	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S18-HO	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	\$32,267.00	IS	25%	\$24,200.25	\$3,872.04	\$3,226.70	\$0.00	\$0.00	\$0.00	\$3,872.04
5	X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$51,733.00		25%	\$38,799.75	\$6,207.96	\$5,173.30	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$33,133.00	IS	25%	\$24,849.75	\$3,975.96	\$3,313.30	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S21 X210-SATA-S21-HO	X210-22T+800G SSD/24G/2x10GE 2x1GE X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	\$60,869.00 \$38,898.00	IS IS	25% 25%	\$45,651.75 \$29,173.50	\$7,304.28 \$4,667.76	\$6,086.90 \$3,889.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-S22	X210-22T+800G SSD/48G/2x10GE 2x1GE/11G X210-22T+800G SSD/48G/2x10GE 2x1GE	\$62,008.00	IS	25%	\$46,506.00	\$7,440.96	\$6,200.80	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$39,803.00	IS	25%	\$29,852.25	\$4,776.36	\$3,980.30	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$60,846.00		25%	\$45,634.50	\$7,301.52	\$6,084.60	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S25	X210-27T+600G SSD/24G/2x10GE 2x1GE	\$60,924.00	IS	25%	\$45,693.00	\$7,310.88	\$6,092.40	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S26	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$63,452.00	IS	25%	\$47,589.00	\$7,614.24	\$6,345.20	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S26-HO X210-SATA-S28	X210-27T+600G SSD/48G/2x10GE 2x1GE X210-33T+800G SSD/24G/2x10GE 2x1GE	\$41,517.00 \$69,562.00	IS IS	25% 25%	\$31,137.75 \$52,171.50	\$4,982.04 \$8,347.44	\$4,151.70 \$6,956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-S28-HO	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	\$43,964.00	IS	25%	\$32,973.00	\$5,275.68	\$4,396.40	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S29	X210-33T+800G SSD/48G/2x10GE 2x1GE	\$71,249.00	is	25%	\$53,436.75	\$8,549.88	\$7,124.90	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S29-HO	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	\$44,936.00	IS	25%	\$33,702.00	\$5,392.32	\$4,493.60	\$0.00	\$0.00	\$0.00	\$5,392.32
5	X210-SATA-S32	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$68,912.00	IS	25%	\$51,684.00	\$8,269.44	\$6,891.20	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S32-HO	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$45,594.00	IS	25%	\$34,195.50	\$5,471.28	\$4,559.40	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S33 X210-SATA-S34	X210-6T+1.2T SSD/48G/2x10GE 2x1GE X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$70,075.00 \$129,229.00	IS IS	25% 25%	\$52,556.25 \$96,921.75	\$8,409.00 \$15,507.48	\$7,007.50 \$12,922.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$130,860.00	IS	25%	\$98,145.00	\$15,703.20	\$13,086.00	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S37	X210-20T+1.6T SSD/24G/2x10GE 2x1GE	\$77,691.00	IS	25%	\$58,268.25	\$9,322.92	\$7,769.10	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S38	X210-20T+1.6T SSD/48G/2x10GE 2x1GE	\$78,572.00	IS	25%	\$58,929.00	\$9,428.64	\$7,857.20	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S40	X210-30T+1.6T SSD/24G/2x10GE 2x1GE	\$86,765.00	IS	25%	\$65,073.75		\$8,676.50	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S41	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	\$88,324.00		25%	\$66,243.00	\$10,598.88	\$8,832.40	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S41-HO X210-SATA-S43	X210-30T+1.6T SSD/48G/2x10GE 2x1GE/HO X210-44T+800G SSD/24G/2x10GE 2x1GE	\$58,856.00 \$76,238.00		25% 25%	\$44,142.00 \$57,178.50	\$7,062.72 \$9,148.56	\$5,885.60 \$7,623.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X210-SATA-S43-HO	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	\$46,083.00		25%	\$34,562.25	\$5,529.96	\$4,608.30	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S44	X210-44T+800G SSD/48G/2x10GE 2x1GE	\$77,901.00	IS	25%	\$58,425.75	\$9,348.12	\$7,790.10	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S44-HO	X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	\$47,088.00	IS	25%	\$35,316.00	\$5,650.56	\$4,708.80	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S46	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$92,759.00	IS	25%	\$69,569.25	\$11,131.08	\$9,275.90	\$0.00	\$0.00	\$0.00	
5	X210-SATA-S47 X210-SATA-S49	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$94,385.00	IS	25%	\$70,788.75	\$11,326.20	\$9,438.50	\$0.00	\$0.00	\$0.00	
5 5	X210-SATA-S49 X210-SATA-S50	X210-10T+1.6T SSD/24G/2x10GE 2x1GE X210-10T+1.6T SSD/48G/2x10GE 2x1GE	\$70,892.00 \$72,536.00	IS IS	25% 25%	\$53,169.00 \$54,402.00	\$8,507.04 \$8,704.32	\$7,089.20 \$7,253.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X400-SAS-E01	X400-108TB-SED/48G/4x1GE	\$156,720.00		25%	\$117,540.00		\$15,672.00	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E02	X400-108TB-SED/48G/2x10GE SFP 2x1GE	\$159,537.00		25%	\$119,652.75		\$15,953.70	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E03	X400-108TB-SED/96G/4x1GE	\$160,077.00		25%	\$120,057.75		\$16,007.70	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E04	X400-108TB-SED/96G/2x10GE SFP 2x1GE	\$162,895.00		25%	\$122,171.25	\$19,547.40	\$16,289.50	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E05	X400-108TB-SED/192G/4x1GE	\$177,298.00		25%	\$132,973.50	\$21,275.76	\$17,729.80	\$0.00	\$0.00	\$0.00	
5 5	X400-SAS-E06 X400-SAS-E07	X400-108TB-SED/192G/2x10GE SFP 2x1GE X400-144TB-SED/48G/4x1GE	\$180,116.00 \$189,939.00		25% 25%	\$135,087.00	\$21,613.92	\$18,011.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X400-SAS-E07 X400-SAS-E08	X400-144TB-SED/46G/4xTGE X400-144TB-SED/48G/2x10GE SFP 2x1GE	\$192,757.00	IS	25%	\$142,454.25 \$144,567.75	\$22,792.68 \$23,130.84	\$18,993.90 \$19,275.70	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E09	X400-144TB-SED/96G/4x1GE	\$193,297.00		25%	\$144,972.75		\$19,329.70	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	\$196,115.00	IS	25%	\$147,086.25	\$23,533.80	\$19,611.50	\$0.00	\$0.00	\$0.00	\$23,533.80
5	X400-SAS-E11	X400-144TB-SED/192G/4x1GE	\$210,518.00		25%	\$157,888.50		\$21,051.80	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	\$213,336.00		25%	\$160,002.00		\$21,333.60	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E13	X400-102T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$208,723.00		25%	\$156,542.25		\$20,872.30	\$0.00	\$0.00	\$0.00	
5 5	X400-SAS-E14	X400-102T+1.6T SSD-SED/48G/4x1GE X400-102T+1.6T SSD-SED/06G/2X10GE+2X1GE	\$205,499.00		25% 25%	\$154,124.25 \$160,650,75		\$20,549.90	\$0.00	\$0.00 \$0.00	\$0.00	
5	X400-SAS-E15 X400-SAS-E16	X400-102T+1.6T SSD-SED/96G/2X10GE+2X1GE X400-102T+1.6T SSD-SED/192G/4x1GE	\$214,201.00 \$223,276.00		25% 25%	\$160,650.75 \$167,457.00		\$21,420.10 \$22,327.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	X400-SAS-E17	X400-1021+1.01 33D-3ED/1920/4X1GE X400-96T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$256,027.00		25%	\$192,020.25		\$25,602.70	\$0.00	\$0.00	\$0.00	
5	X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	\$252,803.00	IS	25%	\$189,602.25	\$30,336.36	\$25,280.30	\$0.00	\$0.00	\$0.00	\$30,336.36
5	X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$261,504.00	IS	25%	\$196,128.00	\$31,380.48	\$26,150.40	\$0.00	\$0.00	\$0.00	\$31,380.48
5	X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	\$258,280.00	IS	25%	\$193,710.00	\$30,993.60	\$25,828.00	\$0.00	\$0.00	\$0.00	\$30,993.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X400-SAS-E21	X400-96T+3.2T SSD-SED/192G/2X10GE+2X1GE	\$273,804.00	IS	25%	\$205,353.00	\$32,856.48	\$27,380.40	\$0.00	\$0.00	\$0.00	\$32,856.48
5	X400-SAS-E22	X400-96T+3.2T SSD-SED/192G/4x1GE X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$270,580.00		25%	\$202,935.00	\$32,469.60	\$27,058.00	\$0.00	\$0.00	\$0.00	\$32,469.60
5 5	X400-SAS-E23 X400-SAS-E24	X400-1361+1.61 SSD-SED/48G/2X10GE+2X1GE X400-136T+1.6T SSD-SED/48G/4x1GE	\$229,674.00 \$226,449.00		25% 25%	\$172,255.50 \$169,836.75	\$27,560.88 \$27,173.88	\$22,967.40 \$22,644.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,560.88 \$27,173.88
5	X400-SAS-E25	X400-136T+1.6T SSD-SED/46G/4X1GE X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$235,151.00	IS	25%	\$176,363.25	\$28,218.12	\$23,515.10	\$0.00	\$0.00	\$0.00	\$28,218.12
5	X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	\$231,926.00	is	25%	\$173,944.50	\$27,831.12	\$23,192.60	\$0.00	\$0.00	\$0.00	\$27,831.12
5	X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$247,451.00	IS	25%	\$185,588.25	\$29,694.12	\$24,745.10	\$0.00	\$0.00	\$0.00	\$29,694.12
5	X400-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	\$244,226.00		25%	\$183,169.50	\$29,307.12		\$0.00	\$0.00	\$0.00	\$29,307.12
5	X400-SAS-E29	X400-128T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$275,745.00		25%	\$206,808.75	\$33,089.40	\$27,574.50	\$0.00	\$0.00	\$0.00	\$33,089.40
5 5	X400-SAS-E30 X400-SAS-E31	X400-128T+3.2T SSD-SED/48G/4x1GE X400-128T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$272,520.00 \$281.222.00		25% 25%	\$204,390.00 \$210,916.50	\$32,702.40 \$33,746.64	\$27,252.00 \$28,122.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32,702.40 \$33,746.64
5	X400-SAS-E31 X400-SAS-E32	X400-1201+3.21 SSD-SED/90G/2X10GE+2X1GE X400-128T+3.2T SSD-SED/96G/4x1GE	\$277,997.00		25%	\$208,497.75	\$33,359.64	\$27,799.70	\$0.00	\$0.00	\$0.00	\$33,359.64
5	X400-SAS-E33	X400-128T+3.2T SSD-SED/192G/2X10GE+2X1GE	\$293,522.00		25%	\$220,141.50	\$35,222.64	\$29,352.20	\$0.00	\$0.00	\$0.00	\$35,222.64
5	X400-SAS-E34	X400-128T+3.2T SSD-SED/192G/4x1GE	\$290,297.00		25%	\$217,722.75	\$34,835.64	\$29,029.70	\$0.00	\$0.00	\$0.00	\$34,835.64
5	X400-SAS-E35	X400-120T+4.8T SSD-SED/48G/4x1GE	\$318,592.00	IS	25%	\$238,944.00	\$38,231.04	\$31,859.20	\$0.00	\$0.00	\$0.00	\$38,231.04
5 5	X400-SAS-E36 X400-SAS-E37	X400-120T+4.8T SSD-SED/48G/2X10GE+2X1GE X400-120T+4.8T SSD-SED/96G/2X10GE+2X1GE	\$321,816.00 \$327,293.00	IS IS	25% 25%	\$241,362.00 \$245,469.75	\$38,617.92 \$39,275.16	\$32,181.60 \$32,729.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38,617.92 \$39,275.16
5	X400-SAS-E38	X400-120T+4.8T SSD-SED/96G/4x1GE X400-120T+4.8T SSD-SED/96G/4x1GE	\$324,069.00	IS	25%	\$243,409.75	\$38,888.28	\$32,406.90	\$0.00	\$0.00	\$0.00	\$38,888.28
5	X400-SAS-E39	X400-120T+4.8T SSD-SED/192G/2X10GE+2X1GE	\$339,593.00	IS	25%	\$254,694.75	\$40,751.16	\$33,959.30	\$0.00	\$0.00	\$0.00	\$40,751.16
5	X400-SAS-E40	X400-120T+4.8T SSD-SED/192G/4x1GE	\$336,369.00	IS	25%	\$252,276.75	\$40,364.28	\$33,636.90	\$0.00	\$0.00	\$0.00	\$40,364.28
5	X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	\$210,976.00		25%	\$158,232.00	\$25,317.12	\$21,097.60	\$0.00	\$0.00	\$0.00	\$25,317.12
5	X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$226,500.00		25%	\$169,875.00	\$27,180.00	\$22,650.00	\$0.00	\$0.00	\$0.00	\$27,180.00
5 5	X400-SATA-001 X400-SATA-002	X400-108T/48G/4x1GE X400-408T/48C/3x40CE SEB+3x4CE	\$114,598.00 \$122,721.00		25% 25%	\$85,948.50 \$92,040.75	\$13,751.76	\$11,459.80 \$12,272.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,751.76 \$14,726.52
5	X400-SATA-002 X400-SATA-003	X400-108T/48G/2x10GE SFP+2x1GE X400-108T/96G/4x1GE	\$117,053.00		25%	\$87,789.75	\$14,726.52 \$14,046.36	\$12,272.10	\$0.00	\$0.00	\$0.00	\$14,046.36
5	X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	\$119,114.00		25%	\$89,335.50	\$14,293.68	\$11,911.40	\$0.00	\$0.00	\$0.00	\$14,293.68
5	X400-SATA-005	X400-108T/192G/4x1GE	\$129,646.00	IS	25%	\$97,234.50	\$15,557.52	\$12,964.60	\$0.00	\$0.00	\$0.00	\$15,557.52
5	X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	\$131,707.00		25%	\$98,780.25	\$15,804.84	\$13,170.70	\$0.00	\$0.00	\$0.00	\$15,804.84
5	X400-SATA-007	X400-36T/48G/4x1GE	\$73,984.00		25%	\$55,488.00	\$8,878.08	\$7,398.40	\$0.00	\$0.00	\$0.00	\$8,878.08
5 5	X400-SATA-008 X400-SATA-009	X400-36T/48G/2x10GE SFP+2x1GE X400-36T/96G/4x1GE	\$76,045.00 \$76,440.00	IS IS	25% 25%	\$57,033.75 \$57,330.00	\$9,125.40 \$9,172.80	\$7,604.50 \$7,644.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,125.40 \$9,172.80
5	X400-SATA-009 X400-SATA-010	X400-361/36G/2x10GE SFP+2x1GE	\$78,500.00	IS	25%	\$58,875.00	\$9,420.00	\$7,850.00	\$0.00	\$0.00	\$0.00	\$9,420.00
5	X400-SATA-011	X400-36T/192G/4x1GE	\$89,032.00		25%	\$66,774.00	\$10,683.84	\$8,903.20	\$0.00	\$0.00	\$0.00	\$10,683.84
5	X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	\$91,093.00	IS	25%	\$68,319.75	\$10,931.16	\$9,109.30	\$0.00	\$0.00	\$0.00	\$10,931.16
5	X400-SATA-013	X400-72T/48G/4x1GE	\$96,405.00	IS	25%	\$72,303.75	\$11,568.60	\$9,640.50	\$0.00	\$0.00	\$0.00	\$11,568.60
5	X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	\$98,465.00	IS	25%	\$73,848.75	\$11,815.80	\$9,846.50	\$0.00	\$0.00	\$0.00	\$11,815.80
5 5	X400-SATA-015 X400-SATA-016	X400-72T/96G/4x1GE X400-72T/96G/2x10GE SFP+2x1GE	\$98,860.00 \$100,920.00	IS IS	25% 25%	\$74,145.00 \$75,690.00	\$11,863.20 \$12,110.40	\$9,886.00 \$10,092.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,863.20 \$12,110.40
5	X400-SATA-016 X400-SATA-017	X400-72T/190G/2X10GE SFF+2X1GE X400-72T/192G/4x1GE	\$111,452.00		25%	\$83,589.00	\$13,374.24	\$10,092.00	\$0.00	\$0.00	\$0.00	\$13,374.24
5	X400-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	\$113,513.00		25%	\$85,134.75	\$13,621.56	\$11,351.30	\$0.00	\$0.00	\$0.00	\$13,621.56
5	X400-SATA-019	X400-144T/24G/4x1GE	\$137,430.00	IS	25%	\$103,072.50	\$16,491.60	\$13,743.00	\$0.00	\$0.00	\$0.00	\$16,491.60
5	X400-SATA-020	X400-144T/48G/4x1GE	\$138,889.00		25%	\$104,166.75	\$16,666.68	\$13,888.90	\$0.00	\$0.00	\$0.00	\$16,666.68
5	X400-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	\$140,950.00	IS	25%	\$105,712.50	\$16,914.00	\$14,095.00	\$0.00	\$0.00	\$0.00	\$16,914.00
5 5	X400-SATA-022 X400-SATA-023	X400-144T/96G/4x1GE X400-144T/96G/2x10GE SFP+2x1GE	\$141,345.00 \$143,405.00	IS IS	25% 25%	\$106,008.75 \$107,553.75	\$16,961.40 \$17,208.60	\$14,134.50 \$14,340.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,961.40 \$17,208.60
5	X400-SATA-023 X400-SATA-024	X400-1441/30G/2X10GE 3/112X1GE X400-144T/192G/4x1GE	\$153,937.00		25%	\$115,452.75	\$18,472.44	\$15,393.70	\$0.00	\$0.00	\$0.00	\$18,472.44
5	X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	\$155,998.00		25%	\$116,998.50	\$18,719.76	\$15,599.80	\$0.00	\$0.00	\$0.00	\$18,719.76
5	X400-SATA-S01	X400-34T+800G SSD/48G/4x1GE	\$97,080.00	IS	25%	\$72,810.00	\$11,649.60	\$9,708.00	\$0.00	\$0.00	\$0.00	\$11,649.60
5	X400-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	\$99,140.00	IS	25%	\$74,355.00	\$11,896.80	\$9,914.00	\$0.00	\$0.00	\$0.00	\$11,896.80
5 5	X400-SATA-S03	X400-34T+800G SSD/96G/4x1GE	\$99,535.00		25%	\$74,651.25	\$11,944.20	\$9,953.50	\$0.00	\$0.00	\$0.00	\$11,944.20
5 5	X400-SATA-S04 X400-SATA-S05	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE X400-34T+800G SSD/192G/4x1GE	\$101,595.00 \$112,128.00		25% 25%	\$76,196.25 \$84,096.00	\$12,191.40 \$13,455.36	\$10,159.50 \$11,212.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,191.40 \$13,455.36
5	X400-SATA-S05	X400-3411800G SSD/192G/2x10GE X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	\$114,188.00		25%	\$85,641.00	\$13,702.56	\$11,418.80	\$0.00	\$0.00	\$0.00	\$13,702.56
5	X400-SATA-S07	X400-66T+1.2T SSD/24G/4x1GE	\$127,332.00	IS	25%	\$95,499.00	\$15,279.84	\$12,733.20	\$0.00	\$0.00	\$0.00	\$15,279.84
5	X400-SATA-S08	X400-66T+1.2T SSD/48G/4x1GE	\$128,791.00	IS	25%	\$96,593.25	\$15,454.92	\$12,879.10	\$0.00	\$0.00	\$0.00	\$15,454.92
5	X400-SATA-S09	X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$130,852.00	IS	25%	\$98,139.00	\$15,702.24	\$13,085.20	\$0.00	\$0.00	\$0.00	\$15,702.24
5 5	X400-SATA-S10 X400-SATA-S11	X400-66T+1.2T SSD/96G/4x1GE	\$131,246.00	IS	25% 25%	\$98,434.50	\$15,749.52	\$13,124.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,749.52
5	X400-SATA-S11 X400-SATA-S12	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE X400-66T+1.2T SSD/192G/4x1GE	\$133,307.00 \$143,839.00		25%	\$99,980.25 \$107,879.25	\$15,996.84 \$17,260.68	\$13,330.70 \$14,383.90	\$0.00	\$0.00	\$0.00	\$15,996.84 \$17,260.68
5	X400-SATA-S12 X400-SATA-S13	X400-00111.21 SSD/192G/4x1GE X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE	\$145,900.00		25%	\$109,425.00	\$17,508.00	\$14,590.00	\$0.00	\$0.00	\$0.00	\$17,508.00
5	X400-SATA-S14	X400-96T+1.6T SSD/24G/4x1GE	\$153,305.00		25%	\$114,978.75	\$18,396.60	\$15,330.50	\$0.00	\$0.00	\$0.00	\$18,396.60
5	X400-SATA-S15	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	\$155,366.00	IS	25%	\$116,524.50	\$18,643.92	\$15,536.60	\$0.00	\$0.00	\$0.00	\$18,643.92
5	X400-SATA-S16	X400-96T+1.6T SSD/48G/4x1GE	\$154,765.00		25%	\$116,073.75	\$18,571.80	\$15,476.50	\$0.00	\$0.00	\$0.00	\$18,571.80
5	X400-SATA-S17	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$164,975.00		25%	\$123,731.25	\$19,797.00	\$16,497.50	\$0.00	\$0.00	\$0.00	\$19,797.00
5 5	X400-SATA-S18	X400-96T+1.6T SSD/96G/4x1GE	\$157,220.00		25% 25%	\$117,915.00	\$18,866.40	\$15,722.00	\$0.00	\$0.00 \$0.00	\$0.00	\$18,866.40
5 5	X400-SATA-S19 X400-SATA-S20	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE X400-96T+1.6T SSD/192G/4x1GE	\$159,281.00 \$169,813.00	IS IS	25% 25%	\$119,460.75 \$127,359.75	\$19,113.72 \$20,377.56	\$15,928.10 \$16,981.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,113.72 \$20.377.56
5	X400-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	\$171,873.00		25%	\$128,904.75	\$20,624.76	\$17,187.30	\$0.00	\$0.00	\$0.00	\$20,624.76
5	X400-SATA-S22	X400-32T+400G SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$10,429.80	\$8,691.50	\$0.00	\$0.00	\$0.00	\$10,429.80
5	X400-SATA-S23	X400-32T+400G SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$10,684.80	\$8,904.00	\$0.00	\$0.00	\$0.00	\$10,684.80
5	X400-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	\$161,689.00		25%	\$121,266.75	\$19,402.68	\$16,168.90	\$0.00	\$0.00	\$0.00	\$19,402.68
5	X400-SATA-S25	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	\$132,626.00		25%	\$99,469.50	\$15,915.12		\$0.00	\$0.00	\$0.00	\$15,915.12
5 5	X400-SATA-S27	X400-120T+2.4T SSD/24G/4x1GE X400-120T+2.4T SSD/48G/4x1GE	\$191,434.00 \$192,894,00		25% 25%	\$143,575.50 \$144,670.50	\$22,972.08	\$19,143.40 \$10,280.40	\$0.00	\$0.00 \$0.00	\$0.00	\$22,972.08 \$23,147,28
5	X400-SATA-S28 X400-SATA-S29	X400-1201+2.41 SSD/48G/4X1GE X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$192,894.00 \$194,954.00		25% 25%	\$144,670.50 \$146,215.50	\$23,147.28 \$23,394.48	\$19,289.40 \$19,495.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$23,147.28 \$23,394.48
5	X400-SATA-S29 X400-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE X400-120T+2.4T SSD/96G/4x1GE	\$195,349.00		25%	\$146,511.75		\$19,534.90	\$0.00	\$0.00	\$0.00	\$23,441.88
5	X400-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	\$197,409.00	IS	25%	\$148,056.75	\$23,689.08	\$19,740.90	\$0.00	\$0.00	\$0.00	\$23,689.08
5	X400-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE	\$207,942.00	IS	25%	\$155,956.50	\$24,953.04	\$20,794.20	\$0.00	\$0.00	\$0.00	\$24,953.04
5	X400-SATA-S33	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	\$210,002.00	IS	25%	\$157,501.50	\$25,200.24	\$21,000.20	\$0.00	\$0.00	\$0.00	\$25,200.24

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X400-SATA-S34	X400-32T+400G SSD/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$10,865.28	\$9,054.40	\$0.00	\$0.00	\$0.00	\$10,865.28
5 5	X400-SATA-S35 X400-SATA-S36	X400-32T+400G SSD/96G/2x10GE SFP+2x1GE X400-136T/800GB SSD/24G/4x1GE	\$0.00 \$161,843.00	IS IS	25% 25%	\$0.00 \$121,382.25	\$11,169.12 \$19,421.16	\$9,307.60 \$16,184.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,169.12 \$19,421.16
5	X400-SATA-S37	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	\$164,011.00	is	25%	\$123,008.25	\$19,681.32	\$16,401.10	\$0.00	\$0.00	\$0.00	\$19,681.32
5	X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	\$163,379.00	IS	25%	\$122,534.25	\$19,605.48	\$16,337.90	\$0.00	\$0.00	\$0.00	\$19,605.48
5	X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	\$165,546.00	IS	25%	\$124,159.50	\$19,865.52	\$16,554.60	\$0.00	\$0.00	\$0.00	\$19,865.52
5 5	X400-SATA-S40 X400-SATA-S41	X400-140T+400GB SSD/24G/4x1GE X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	\$151,959.00 \$154,126.00	IS IS	25% 25%	\$113,969.25 \$115,594.50	\$18,235.08 \$18,495.12	\$15,195.90 \$15,412.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,235.08 \$18,495.12
5	X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	\$153,494.00	is	25%	\$115,120.50	\$18,419.28	\$15,349.40	\$0.00	\$0.00	\$0.00	\$18,419.28
5	X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	\$155,662.00	IS	25%	\$116,746.50	\$18,679.44	\$15,566.20	\$0.00	\$0.00	\$0.00	\$18,679.44
5 5	X400-SATA-S44	X400-32T+400G SSD/48G/4x1GE	\$0.00	IS IS	25%	\$0.00	\$10,610.40	\$8,842.00	\$0.00	\$0.00	\$0.00	\$10,610.40
5	X400-SATA-S45 X400-SATA-S46	X400-32T+400G SSD/96G/4x1GE X400-32T+400G SSD/192G/4x1GE	\$0.00 \$0.00	IS	25% 25%	\$0.00 \$0.00	\$10,914.12 \$12,472.08	\$9,095.10 \$10,393.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,914.12 \$12,472.08
5	X400-SATA-S47	X400-32T+400G SSD/192G/2x10GE SFP+2x1GE	\$0.00	is	25%	\$0.00	\$12,726.96	\$10,605.80	\$0.00	\$0.00	\$0.00	\$12,726.96
5	X400-SATA-S48	X400-60T/4.8T SSD/48G/2X10GE SFP 2X1GE	\$227,680.00	IS	25%	\$170,760.00	\$27,321.60	\$22,768.00	\$0.00	\$0.00	\$0.00	\$27,321.60
5 5	X400-SATA-S49	X400-60T/4.8T SSD/48G/4X1GE X400-120T/4.8T SSD/06C/2X10CE SER 2X1CE	\$225,285.00	IS IS	25% 25%	\$168,963.75	\$27,034.20	\$22,528.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,034.20
5	X400-SATA-S50 X400-SATA-S51	X400-120T/4.8T SSD/96G/2X10GE SFP 2X1GE X400-120T/4.8T SSD/96G/4X1GE	\$271,920.00 \$269,468.00	IS	25%	\$203,940.00 \$202,101.00	\$32,630.40 \$32,336.16	\$27,192.00 \$26,946.80	\$0.00	\$0.00	\$0.00	\$32,630.40 \$32,336.16
5	X400-SATA-S52	X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE	\$155,658.00	is	25%	\$116,743.50	\$18,678.96	\$15,565.80	\$0.00	\$0.00	\$0.00	\$18,678.96
5	X400-SATA-S53	X400-120T/4.8T SSD/192G/2x10GE SFP 2x1GE	\$284,360.00	IS	25%	\$213,270.00	\$34,123.20	\$28,436.00	\$0.00	\$0.00	\$0.00	\$34,123.20
5	X400-SATA-S54	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$246,831.00	IS	25%	\$185,123.25	\$29,619.72	\$24,683.10	\$0.00	\$0.00	\$0.00	\$29,619.72
5 5	X400-SATA-S55 X400-SATA-S56	X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE X400-96T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$215,356.00 \$201,157.00	IS IS	25% 25%	\$161,517.00 \$150,867.75	\$25,842.72 \$24,138.84	\$21,535.60 \$20,115.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,842.72 \$24,138.84
5	X400-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	\$232,209.00	is	25%	\$174,156.75	\$27,865.08	\$23,220.90	\$0.00	\$0.00	\$0.00	\$27,865.08
5	X400-SATA-S58	X400-120T/4.8T SSD/48G/2x10GE/2x1GE	\$267,158.00	IS	25%	\$200,368.50	\$32,058.96	\$26,715.80	\$0.00	\$0.00	\$0.00	\$32,058.96
5 5	X400-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	\$253,370.00	IS	25%	\$190,027.50	\$30,404.40	\$25,337.00	\$0.00	\$0.00	\$0.00	\$30,404.40
5	X400-SATA-S60 X400-SATA-S61	X400-128T/3.2T SSD/48G/2x10GE/2x1GE X400-128T/3.2T SSD/96G/2x10GE/2x1GE	\$230,402.00 \$235,274.00	IS IS	25% 25%	\$172,801.50 \$176,455.50	\$27,648.24 \$28,232.88	\$23,040.20 \$23,527.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,648.24 \$28,232.88
5	X400-SATA-S62	X400-136T/1.6T SSD/48G/2x10GE/2x1GE	\$188,291.00	is	25%	\$141,218.25	\$22,594.92	\$18,829.10	\$0.00	\$0.00	\$0.00	\$22,594.92
5	X400-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE	\$193,144.00	IS	25%	\$144,858.00	\$23,177.28	\$19,314.40	\$0.00	\$0.00	\$0.00	\$23,177.28
5 5	X400-SATA-S64 X400-SATA-S65	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE X400-64T/3.2T SSD/96G/2x10GE/2x1GE	\$180,763.00	IS IS	25% 25%	\$135,572.25 \$138,877.50	\$21,691.56 \$22,220.40	\$18,076.30 \$18,517.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,691.56
5	X400-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE X400-68T/1.6T SSD/48G/2x10GE/2x1GE	\$185,170.00 \$141,645.00	IS	25%	\$106,233.75	\$16,997.40	\$14,164.50	\$0.00	\$0.00	\$0.00	\$22,220.40 \$16,997.40
5	X400-SATA-S67	X400-68T/1.6T SSD/96G/2x10GE/2x1GE	\$146,052.00	is	25%	\$109,539.00	\$17,526.24	\$14,605.20	\$0.00	\$0.00	\$0.00	\$17,526.24
5	X400-SATA-S68	X400-70T/800G SSD/48G/2x10GE/2x1GE	\$122,058.00	IS	25%	\$91,543.50	\$14,646.96	\$12,205.80	\$0.00	\$0.00	\$0.00	\$14,646.96
5 5	X400-SATA-S69 X400-SATA-S70	X400-70T/800G SSD/96G/2x10GE/2x1GE X400-132T+2.4T SSD/48G/2x10GE 2x1GE	\$126,465.00 \$209,505.00	IS IS	25% 25%	\$94,848.75 \$157,128.75	\$15,175.80 \$25,140.60	\$12,646.50 \$20,950.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,175.80 \$25,140.60
5	X400-SATA-S70 X400-SATA-S71	X400-1321+2.41 SSD/46G/2x10GE 2x1GE X400-132T+2.4T SSD/96G/2x10GE 2x1GE	\$214,358.00	IS	25%	\$160,768.50	\$25,722.96	\$20,930.30	\$0.00	\$0.00	\$0.00	\$25,722.96
5	X400-SATA-S72	X400-34TB+1.6T SSD/48G/2x10GE 2x1GE	\$119,054.00	IS	25%	\$89,290.50	\$14,286.48	\$11,905.40	\$0.00	\$0.00	\$0.00	\$14,286.48
5	X400-SATA-S73	X400-34TB+1.6T SSD/96G/2x10GE 2x1GE	\$123,291.00	IS	25%	\$92,468.25	\$14,794.92	\$12,329.10	\$0.00	\$0.00	\$0.00	\$14,794.92
5 5	X400-SATA-S74 X400-SATA-S75	X400-35T+800G SSD/48G/2x10GE 2x1GE X400-35T+800G SSD/96G/2x10GE 2x1GE	\$100,405.00 \$104,643.00	IS IS	25% 25%	\$75,303.75 \$78,482.25	\$12,048.60 \$12,557.16	\$10,040.50 \$10,464.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,048.60 \$12,557.16
5	X400-SATA-S76	X400-96T+3.2T SSD/48G/2x10GE 2x1GE	\$197,941.00	IS	25%	\$148,455.75	\$23,752.92	\$19,794.10	\$0.00	\$0.00	\$0.00	\$23,752.92
5	X400-SATA-S77	X400-99T+2.4T SSD/48G/2x10GE 2x1GE	\$178,135.00	IS	25%	\$133,601.25	\$21,376.20	\$17,813.50	\$0.00	\$0.00	\$0.00	\$21,376.20
5	X400-SATA-S78	X400-99T+2.4T SSD/96G/2x10GE 2x1GE	\$182,591.00	IS	25%	\$136,943.25	\$21,910.92	\$18,259.10	\$0.00	\$0.00	\$0.00	\$21,910.92
5 5	X400-SATA-S79 X400-SATA-S80	X400-102T+1.6T SSD/48G/2x10GE 2x1GE X400-102T+1.6T SSD/96G/2x10GE 2x1GE	\$158,200.00 \$163,207.00	IS IS	25% 25%	\$118,650.00 \$122,405.25	\$18,984.00 \$19,584.84	\$15,820.00 \$16,320.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,984.00 \$19,584.84
5	X400-SATA-S81	X400-102111.01 GSD/300/2X10GE 2X1GE X400-140T+1.6T SSD/96G/2X10GE 2X1GE	\$196,384.00	IS	25%	\$147,288.00	\$23,566.08	\$19,638.40	\$0.00	\$0.00	\$0.00	\$23,566.08
5	X400-YH-001	X400-102T+800G SSD/24G/4x1GE	\$142,156.00	IS	25%	\$106,617.00	\$17,058.72	\$14,215.60	\$0.00	\$0.00	\$0.00	\$17,058.72
5	X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	\$197,393.00	IS	25%	\$148,044.75	\$23,687.16	\$19,739.30	\$0.00	\$0.00	\$0.00	\$23,687.16
5 5	X410-SAS-E01-HO X410-SAS-E02	X410-144T SED/64G/2x10GE 2x1GE/HO X410-144T SED/32G/2x10GE+2x1GE	\$93,043.00 \$193,716.00	IS IS	25% 25%	\$69,782.25 \$145,287.00	\$11,165.16 \$23,245.92	\$9,304.30 \$19,371.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,165.16 \$23,245.92
5	X410-SAS-E02-HO	X410-1441 SED/32G/2x10GE 2x1GE/HO	\$94,937.00	IS	25%	\$71,202.75	\$11,392.44	\$9,493.70	\$0.00	\$0.00	\$0.00	\$11,392.44
5	X410-SAS-E03	X410-144T SED/128G/2x10GE+2x1GE	\$204,424.00	IS	25%	\$153,318.00	\$24,530.88	\$20,442.40	\$0.00	\$0.00	\$0.00	\$24,530.88
5 5	X410-SAS-E03-HO	X410-144T SED/128G/2x10GE 2x1GE/HO X410-144T SED/256G/2x10GE+2x1GE	\$99,185.00	IS IS	25%	\$74,388.75 \$165.360.00	\$11,902.20 \$26,459.04	\$9,918.50	\$0.00	\$0.00	\$0.00	\$11,902.20 \$26,450.04
5	X410-SAS-E04 X410-SAS-E04-HO	X410-144T SED/256G/2x10GE+2x1GE X410-144T SED/256G/2x10GE 2x1GE/HO	\$220,492.00 \$108,791.00	IS IS	25% 25%	\$165,369.00 \$81,593.25	\$26,459.04 \$13,054.92	\$22,049.20 \$10,879.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26,459.04 \$13,054.92
5	X410-SAS-E05	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	\$245,954.00	IS	25%	\$184,465.50	\$29,514.48	\$24,595.40	\$0.00	\$0.00	\$0.00	\$29,514.48
5	X410-SAS-E05-HO	X410-136T/1.6T SSD-SED/32G/2x10GE 2x1/HO	\$120,934.00	IS	25%	\$90,700.50	\$14,512.08	\$12,093.40	\$0.00	\$0.00	\$0.00	\$14,512.08
5 5	X410-SAS-E06	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$249,893.00	IS IS	25%	\$187,419.75	\$29,987.16	\$24,989.30	\$0.00	\$0.00	\$0.00	\$29,987.16
5 5	X410-SAS-E06-HO X410-SAS-E07	X410-136T/1.6T SSD-SED/64G/2x10GE 2x1/HO X410-136T+1.6T SSD-SED/128G/2x10GE+2x1GE	\$122,837.00 \$257,423.00	IS IS	25% 25%	\$92,127.75 \$193,067.25	\$14,740.44 \$30,890.76	\$12,283.70 \$25,742.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,740.44 \$30,890.76
5	X410-SAS-E07-HO	X410-136T/1.6T SSD-SED/128G/2x10GE/HO	\$127,105.00	IS	25%	\$95,328.75	\$15,252.60	\$12,710.50	\$0.00	\$0.00	\$0.00	\$15,252.60
5	X410-SAS-E08	X410-136T+1.6T SSD-SED/256G/2x10GE+2x1GE	\$274,635.00	IS	25%	\$205,976.25	\$32,956.20	\$27,463.50	\$0.00	\$0.00	\$0.00	\$32,956.20
5	X410-SAS-E08-HO	X410-136T/1.6T SSD-SED/256G/2x10GE/HO	\$136,757.00	IS	25%	\$102,567.75	\$16,410.84	\$13,675.70	\$0.00	\$0.00	\$0.00	\$16,410.84
5 5	X410-SAS-E09 X410-SAS-E09-HO	X410-128T+3.2T SSD-SED/32G/2x10GE+2x1GE X410-128T/3.2T SSD-SED/32G/2x10GE/HO	\$293,954.00 \$153,473.00	IS IS	25% 25%	\$220,465.50 \$115.104.75	\$35,274.48 \$18,416.76	\$29,395.40 \$15.347.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,274.48 \$18,416.76
5	X410-SAS-E10	X410-128T+3.2T SSD-SED/64G/2x10GE+120TGE	\$297,893.00	IS	25%	\$223,419.75	\$35,747.16	\$29,789.30	\$0.00	\$0.00	\$0.00	\$35,747.16
5	X410-SAS-E100	X410-144T SED/256G/2x40GE/2x1GE	\$222,925.00	IS	25%	\$167,193.75	\$26,751.00	\$22,292.50	\$0.00	\$0.00	\$0.00	\$26,751.00
5	X410-SAS-E101	X410-144T SED/64G/2x40GE/2x1GE	\$199,778.00	IS	25%	\$149,833.50	\$23,973.36	\$19,977.80	\$0.00	\$0.00	\$0.00	\$23,973.36
5 5	X410-SAS-E102 X410-SAS-E103	X410-90T+4.8T SSD-SED/128/2x40GE 2x1GE X410-90T+4.8T SSD-SED/256/2x40GE 2x1GE	\$325,477.00 \$341,462.00	IS IS	25% 25%	\$244,107.75 \$256,096.50	\$39,057.24 \$40,975.44	\$32,547.70 \$34,146.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$39,057.24 \$40,975.44
5	X410-SAS-E103 X410-SAS-E104	X410-90T+4.8T SSD-SED/250/2x40GE 2x1GE X410-90T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$341,462.00	IS	25%	\$238,779.75	\$38,204.76	\$34,146.20	\$0.00	\$0.00	\$0.00	\$38,204.76
5	X410-SAS-E105	X410-90T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$502,688.00	IS	25%	\$377,016.00	\$60,322.56	\$50,268.80	\$0.00	\$0.00	\$0.00	\$60,322.56
5	X410-SAS-E106	X410-90T+9.6T SSD-SED/256G/2x40GE 2x1GE	\$527,016.00	IS	25%	\$395,262.00	\$63,241.92	\$52,701.60	\$0.00	\$0.00	\$0.00	\$63,241.92
5 5	X410-SAS-E107 X410-SAS-E108	X410-90T+9.6T SSD-SED/64G/2x40GE 2x1GE X410-96T+3.2T SSD-SED/128/2x40GE 2x1GE	\$491,930.00	IS IS	25% 25%	\$368,947.50 \$207.682.50	\$59,031.60 \$33,229.20	\$49,193.00 \$27,691.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59,031.60 \$33,220,20
5	X410-SAS-E108 X410-SAS-E109	X410-96T+3.2T SSD-SED/128/2X40GE 2X1GE X410-96T+3.2T SSD-SED/256/2X40GE 2x1GE	\$276,910.00 \$294,366.00	IS IS	25% 25%	\$207,682.50 \$220,774.50	\$33,229.20 \$35,323.92	\$27,691.00 \$29,436.60	\$0.00	\$0.00	\$0.00	\$33,229.20 \$35,323.92
5	X410-SAS-E10-HO	X410-128T/3.2T SSD-SED/64G/2x10GE/HO	\$155,441.00	IS	25%	\$116,580.75	\$18,652.92	\$15,544.10	\$0.00	\$0.00	\$0.00	\$18,652.92

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SAS-E11	X410-128T+3.2T SSD-SED/128G/2x10GE+2x1GE	\$305,424.00	IS	25%	\$229,068.00	\$36,650.88	\$30,542.40	\$0.00	\$0.00	\$0.00	\$36,650.88
5 5	X410-SAS-E110 X410-SAS-E111	X410-96T+3.2T SSD-SED/64G/2x40GE 2x1GE X410-96T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$269,274.00 \$379,676.00	IS IS	25% 25%	\$201,955.50 \$284,757.00	\$32,312.88 \$45,561.12	\$26,927.40 \$37,967.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32,312.88 \$45,561.12
5	X410-SAS-E112	X410-96T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$402,006.00	IS	25%	\$301,504.50	\$48,240.72	\$40,200.60	\$0.00	\$0.00	\$0.00	\$48,240.72
5	X410-SAS-E113	X410-96T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$369,803.00	IS	25%	\$277,352.25	\$44,376.36	\$36,980.30	\$0.00	\$0.00	\$0.00	\$44,376.36
5	X410-SAS-E114	X410-99T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$327,575.00	IS	25%	\$245,681.25	\$39,309.00	\$32,757.50	\$0.00	\$0.00	\$0.00	\$39,309.00
5	X410-SAS-E115	X410-99T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$345,018.00	IS	25%	\$258,763.50	\$41,402.16	\$34,501.80	\$0.00	\$0.00	\$0.00	\$41,402.16
5	X410-SAS-E116	X410-99T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$319,945.00	IS	25%	\$239,958.75	\$38,393.40	\$31,994.50	\$0.00	\$0.00	\$0.00	\$38,393.40
5 5	X410-SAS-E11-HO X410-SAS-E12	X410-128T/3.2T SSD-SED/128G/2x10GE/HO X410-128T+3.2T SSD-SED/256G/2x10GE+2x1GE	\$159,853.00 \$322,635.00	IS IS	25% 25%	\$119,889.75 \$241,976.25	\$19,182.36 \$38,716.20	\$15,985.30 \$32,263.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,182.36 \$38,716.20
5	X410-SAS-E12-HO	X410-128T/3.2T SSD-SED/256G/2x10GE/2X1GE X410-128T/3.2T SSD-SED/256G/2x10GE/HO	\$169,831.00	IS	25%	\$127,373.25	\$20,379.72	\$16,983.10	\$0.00	\$0.00	\$0.00	\$20,379.72
5	X410-SAS-E13	X410-120T+4.8T SSD-SED/32G/2x10GE+2x1GE	\$341,955.00	is	25%	\$256,466.25	\$41,034.60	\$34,195.50	\$0.00	\$0.00	\$0.00	\$41,034.60
5	X410-SAS-E13-HO	X410-120T/4.8T SSD-SED/32G/2x10GE/HO	\$186,166.00	IS	25%	\$139,624.50	\$22,339.92	\$18,616.60	\$0.00	\$0.00	\$0.00	\$22,339.92
5	X410-SAS-E14	X410-120T+4.8T SSD-SED/64G/2x10GE+2x1GE	\$345,894.00	IS	25%	\$259,420.50	\$41,507.28	\$34,589.40	\$0.00	\$0.00	\$0.00	\$41,507.28
5	X410-SAS-E14-HO	X410-120T/4.8T SSD-SED/64G/2x10GE/HO	\$188,179.00	IS	25%	\$141,134.25	\$22,581.48	\$18,817.90	\$0.00	\$0.00	\$0.00	\$22,581.48
5 5	X410-SAS-E15 X410-SAS-E15-HO	X410-120T+4.8T SSD-SED/128G/2x10GE+2x1GE X410-120T/4.8T SSD-SED/128G/2x10GE/HO	\$353,424.00 \$192,694.00	IS IS	25% 25%	\$265,068.00 \$144,520.50	\$42,410.88 \$23,123.28	\$35,342.40 \$19,269.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$42,410.88 \$23,123.28
5	X410-SAS-E16	X410-120T+4.8T SSD-SED/256G/2x10GE+10GE X410-120T+4.8T SSD-SED/256G/2x10GE+2x1GE	\$370,635.00	IS	25%	\$277,976.25	\$44,476.20	\$37,063.50	\$0.00	\$0.00	\$0.00	\$44,476.20
5	X410-SAS-E16-HO	X410-120T/4.8T SSD-SED/256G/2x10GE/HO	\$202,905.00	IS	25%	\$152,178.75	\$24,348.60	\$20,290.50	\$0.00	\$0.00	\$0.00	\$24,348.60
5	X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	\$162,619.00	IS	25%	\$121,964.25	\$19,514.28	\$16,261.90	\$0.00	\$0.00	\$0.00	\$19,514.28
5	X410-SAS-E17-HO	X410-108T SED/32G/2x10GE 2x1GE/HO	\$75,869.00	IS	25%	\$56,901.75	\$9,104.28	\$7,586.90	\$0.00	\$0.00	\$0.00	\$9,104.28
5	X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	\$166,607.00	IS	25%	\$124,955.25	\$19,992.84	\$16,660.70	\$0.00	\$0.00	\$0.00	\$19,992.84
5 5	X410-SAS-E18-HO X410-SAS-E19	X410-108T SED/64G/2x10GE 2x1GE/HO X410-108T SED/128/2x10GE 2x1GE	\$77,459.00 \$174,232.00	IS IS	25% 25%	\$58,094.25 \$130,674.00	\$9,295.08 \$20,907.84	\$7,745.90 \$17,423.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,295.08 \$20,907.84
5	X410-SAS-E19-HO	X410-1001 SED/128/2x10GE 2x1GE/HO	\$81,025.00	IS	25%	\$60,768.75	\$9,723.00	\$8,102.50	\$0.00	\$0.00	\$0.00	\$9,723.00
5	X410-SAS-E20	X410-108T SED/256/2x10GE 2x1GE	\$191,657.00	IS	25%	\$143,742.75	\$22,998.84	\$19,165.70	\$0.00	\$0.00	\$0.00	\$22,998.84
5	X410-SAS-E20-HO	X410-108T SED/256/2x10GE 2x1GE/HO	\$89,091.00	IS	25%	\$66,818.25	\$10,690.92	\$8,909.10	\$0.00	\$0.00	\$0.00	\$10,690.92
5	X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	\$212,479.00	IS	25%	\$159,359.25	\$25,497.48	\$21,247.90	\$0.00	\$0.00	\$0.00	\$25,497.48
5	X410-SAS-E21-HO	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1/HO	\$103,174.00	IS	25%	\$77,380.50	\$12,380.88	\$10,317.40	\$0.00	\$0.00	\$0.00	\$12,380.88
5 5	X410-SAS-E22 X410-SAS-E22-HO	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE X410-102T+1.6T SSD-SED/64G/2x10GE 2x1/HO	\$216,467.00 \$104,832.00	IS IS	25% 25%	\$162,350.25 \$78,624.00	\$25,976.04 \$12,579.84	\$21,646.70 \$10,483.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,976.04 \$12,579.84
5	X410-SAS-E23	X410-102T+1.6T SSD-SED/128/2x10GE 2x11GE	\$224,091.00	IS	25%	\$168,068.25	\$26,890.92	\$22,409.10	\$0.00	\$0.00	\$0.00	\$26,890.92
5	X410-SAS-E23-HO	X410-102T+1.6T SSD-SED/128/2x10GE 2x1/HO	\$108,551.00	IS	25%	\$81,413.25	\$13,026.12	\$10,855.10	\$0.00	\$0.00	\$0.00	\$13,026.12
5	X410-SAS-E24	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE	\$241,517.00	IS	25%	\$181,137.75	\$28,982.04	\$24,151.70	\$0.00	\$0.00	\$0.00	\$28,982.04
5	X410-SAS-E24-HO	X410-102T+1.6T SSD-SED/256/2x10GE 2x1/HO	\$116,962.00	IS	25%	\$87,721.50	\$14,035.44	\$11,696.20	\$0.00	\$0.00	\$0.00	\$14,035.44
5 5	X410-SAS-E25 X410-SAS-E25-HO	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE X410-96T+3.2T SSD-SED/32G/2x10GE 2x1/HO	\$262,697.00 \$133,864.00	IS IS	25% 25%	\$197,022.75 \$100,398.00	\$31,523.64 \$16,063.68	\$26,269.70 \$13,386.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31,523.64 \$16,063.68
5 5	X410-SAS-E25-HO X410-SAS-E26	X410-961+3.2T SSD-SED/32G/2x10GE 2x1/HO X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$266,685.00	IS	25%	\$200,013.75	\$32,002.20	\$26,668.50	\$0.00	\$0.00	\$0.00	\$32,002.20
5	X410-SAS-E26-HO	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1/HO	\$135,501.00	IS	25%	\$101,625.75	\$16,260.12	\$13,550.10	\$0.00	\$0.00	\$0.00	\$16,260.12
5	X410-SAS-E27	X410-96T+3.2T SSD-SED/128/2x10GE 2x1GE	\$274,310.00	IS	25%	\$205,732.50	\$32,917.20	\$27,431.00	\$0.00	\$0.00	\$0.00	\$32,917.20
5	X410-SAS-E27-HO	X410-96T+3.2T SSD-SED/128/2x10GE 2x1/HO	\$139,174.00	IS	25%	\$104,380.50	\$16,700.88	\$13,917.40	\$0.00	\$0.00	\$0.00	\$16,700.88
5	X410-SAS-E28	X410-96T+3.2T SSD-SED/256/2x10GE 2x1GE	\$291,735.00	IS	25%	\$218,801.25	\$35,008.20	\$29,173.50	\$0.00	\$0.00	\$0.00	\$35,008.20
5 5	X410-SAS-E28-HO X410-SAS-E29	X410-96T+3.2T SSD-SED/256/2x10GE 2x1/HO X410-90T+4.8T SSD-SED/32G/2x10GE 2x1GE	\$147,481.00 \$311,914.00	IS IS	25% 25%	\$110,610.75 \$233,935.50	\$17,697.72 \$37,429.68	\$14,748.10 \$31,191.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,697.72 \$37,429.68
5	X410-SAS-E29-HO	X410-90T+4.8T SSD-SED/32G/2X10GE 2X1/HO	\$163,279.00	IS	25%	\$122,459.25	\$19,593.48	\$16,327.90	\$0.00	\$0.00	\$0.00	\$19,593.48
5	X410-SAS-E30	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$315,653.00	IS	25%	\$236,739.75	\$37,878.36	\$31,565.30	\$0.00	\$0.00	\$0.00	\$37,878.36
5	X410-SAS-E30-HO	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1/HO	\$165,067.00	IS	25%	\$123,800.25	\$19,808.04	\$16,506.70	\$0.00	\$0.00	\$0.00	\$19,808.04
5	X410-SAS-E31	X410-90T+4.8T SSD-SED/128/2x10GE 2x1GE	\$322,754.00	IS	25%	\$242,065.50	\$38,730.48	\$32,275.40	\$0.00	\$0.00	\$0.00	\$38,730.48
5	X410-SAS-E31-HO	X410-90T+4.8T SSD-SED/128/2x10GE 2x1/HO	\$169,079.00	IS	25%	\$126,809.25	\$20,289.48	\$16,907.90	\$0.00	\$0.00	\$0.00	\$20,289.48
5 5	X410-SAS-E32 X410-SAS-E32-HO	X410-90T+4.8T SSD-SED/256/2x10GE 2x1GE X410-90T+4.8T SSD-SED/256/2x10GE 2x1/HO	\$338,728.00 \$178,149.00	IS IS	25% 25%	\$254,046.00 \$133,611.75	\$40,647.36 \$21,377.88	\$33,872.80 \$17,814.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40,647.36 \$21,377.88
5	X410-SAS-E33	X410-102T+3.2T SSD-SED/64G/2x10GE 2x171G	\$266,685.00	IS	25%	\$200,013.75	\$32,002.20	\$26,668.50	\$0.00	\$0.00	\$0.00	\$32,002.20
5	X410-SAS-E34	X410-102T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$274,310.00	IS	25%	\$205,732.50	\$32,917.20	\$27,431.00	\$0.00	\$0.00	\$0.00	\$32,917.20
5	X410-SAS-E34-HO	X410-102T+3.2T SSD-SED/128G/2x10GE/HO	\$142,400.00	IS	25%	\$106,800.00	\$17,088.00	\$14,240.00	\$0.00	\$0.00	\$0.00	\$17,088.00
5	X410-SAS-E35	X410-102T+3.2T SSD-SED/256G/2x10GE 2x1GE	\$291,735.00	IS	25%	\$218,801.25	\$35,008.20	\$29,173.50	\$0.00	\$0.00	\$0.00	\$35,008.20
5 5	X410-SAS-E36 X410-SAS-E37	X410-105T+1.6T SSD-SED/64G/2x10GE 2x1GE X410-105T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$216,467.00	IS IS	25% 25%	\$162,350.25 \$168,068.25	\$25,976.04 \$26,890.92	\$21,646.70 \$22,409.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,976.04
5	X410-SAS-E37 X410-SAS-E38	X410-1051+1.6T SSD-SED/128G/2X10GE 2X1GE X410-105T+1.6T SSD-SED/256G/2X10GE 2X1GE	\$224,091.00 \$241,517.00	IS IS	25% 25%	\$168,068.25 \$181,137.75	\$26,890.92	\$22,409.10 \$24,151.70	\$0.00	\$0.00	\$0.00	\$26,890.92 \$28,982.04
5	X410-SAS-E39	X410-103111.01 GSD-SED/200G/2X10GE 2X1GE X410-120T+9.6T SSD-SED/64G/2x10GE 2x1GE	\$522,006.00	IS	25%	\$391,504.50	\$62,640.72	\$52,200.60	\$0.00	\$0.00	\$0.00	\$62,640.72
5	X410-SAS-E40	X410-120T+9.6T SSD-SED/128G/2x10GE 2x1GE	\$533,317.00	IS	25%	\$399,987.75	\$63,998.04	\$53,331.70	\$0.00	\$0.00	\$0.00	\$63,998.04
5	X410-SAS-E41	X410-120T+9.6T SSD-SED/256G/2x10GE 2x1GE	\$558,919.00	IS	25%	\$419,189.25	\$67,070.28	\$55,891.90	\$0.00	\$0.00	\$0.00	\$67,070.28
5	X410-SAS-E42	X410-128T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$407,274.00	IS	25%	\$305,455.50	\$48,872.88	\$40,727.40	\$0.00	\$0.00	\$0.00	\$48,872.88
5	X410-SAS-E43	X410-128T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$418,002.00	IS	25%	\$313,501.50	\$50,160.24	\$41,800.20	\$0.00	\$0.00	\$0.00	\$50,160.24
5 5	X410-SAS-E44 X410-SAS-E45	X410-128T+6.4T SSD-SED/256G/2x10GE 2x1GE X410-132T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$442,284.00 \$354,419.00	IS IS	25% 25%	\$331,713.00 \$265,814.25	\$53,074.08 \$42,530.28	\$44,228.40 \$35,441.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$53,074.08 \$42,530.28
5	X410-SAS-E46	X410-132T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$362,523.00	IS	25%	\$271,892.25	\$43,502.76	\$36,252.30	\$0.00	\$0.00	\$0.00	\$43,502.76
5	X410-SAS-E47	X410-132T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$381,044.00	IS	25%	\$285,783.00	\$45,725.28	\$38,104.40	\$0.00	\$0.00	\$0.00	\$45,725.28
5	X410-SAS-E48	X410-136T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$302,385.00	IS	25%	\$226,788.75	\$36,286.20	\$30,238.50	\$0.00	\$0.00	\$0.00	\$36,286.20
5	X410-SAS-E49	X410-136T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$329,010.00	IS	25%	\$246,757.50	\$39,481.20	\$32,901.00	\$0.00	\$0.00	\$0.00	\$39,481.20
5	X410-SAS-E50	X410-136T+3.2T SSD-SED/256G/2x10GE 2x1GE	\$310,489.00	IS	25%	\$232,866.75	\$37,258.68	\$31,048.90	\$0.00	\$0.00	\$0.00	\$37,258.68
5	X410-SAS-E51	X410-140T+1.6T SSD-SED/64G/2x10GE 2x1GE X410-140T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$250,193.00	IS IS	25%	\$187,644.75 \$103,722.00	\$30,023.16	\$25,019.30	\$0.00	\$0.00	\$0.00	\$30,023.16
5 5	X410-SAS-E52 X410-SAS-E52-HO	X410-1401+1.61 SSD-SED/128G/2x10GE 2x1GE X410-140T+1.6T SSD-SED/128G/2x10GE/HO	\$258,296.00 \$130,041.00	IS IS	25% 25%	\$193,722.00 \$97,530.75	\$30,995.52 \$15,604.92	\$25,829.60 \$13,004.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,995.52 \$15,604.92
5	X410-SAS-E53	X410-140T+1.6T SSD-SED/256G/2x10GE/110 X410-140T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$276,817.00	IS	25%	\$207,612.75	\$33,218.04	\$27,681.70	\$0.00	\$0.00	\$0.00	\$33,218.04
5	X410-SAS-E53-HO	X410-140T+1.6T SSD-SED/256G/2x10GE/HO	\$135,098.00	is	25%	\$101,323.50	\$16,211.76	\$13,509.80	\$0.00	\$0.00	\$0.00	\$16,211.76
5	X410-SAS-E54	X410-90T+9.6T SSD-SED/64G/2x10GE 2x1GE	\$488,574.00	IS	25%	\$366,430.50	\$58,628.88	\$48,857.40	\$0.00	\$0.00	\$0.00	\$58,628.88
5	X410-SAS-E55	X410-90T+9.6T SSD-SED/128G/2x10GE 2x1GE	\$499,315.00	IS	25%	\$374,486.25	\$59,917.80	\$49,931.50	\$0.00	\$0.00	\$0.00	\$59,917.80
5 5	X410-SAS-E56	X410-90T+9.6T SSD-SED/256G/2x10GE 2x1GE	\$523,604.00	IS IS	25% 25%	\$392,703.00	\$62,832.48	\$52,360.40	\$0.00	\$0.00 \$0.00		\$62,832.48
υ	X410-SAS-E57	X410-96T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$366,730.00	10	∠370	\$275,047.50	\$44,007.60	\$36,673.00	\$0.00	φυ.υυ	\$0.00	\$44,007.60

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SAS-E58	X410-96T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$376,584.00	IS	25%	\$282,438.00	\$45,190.08	\$37,658.40	\$0.00	\$0.00	\$0.00	\$45,190.08
5	X410-SAS-E59	X410-96T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$398,869.00	IS IS	25%	\$299,151.75	\$47,864.28	\$39,886.90	\$0.00	\$0.00	\$0.00	\$47,864.28
5 5	X410-SAS-E60 X410-SAS-E61	X410-99T+4.8T SSD-SED/64G/2x10GE 2x1GE X410-99T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$317,094.00 \$324,718.00	IS IS	25% 25%	\$237,820.50 \$243,538.50	\$38,051.28 \$38,966.16	\$31,709.40 \$32,471.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38,051.28 \$38,966.16
5	X410-SAS-E62	X410-99T+4.8T SSD-SED/128G/2X10GE 2X1GE X410-99T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$342,144.00	IS	25%	\$256,608.00	\$41,057.28	\$34,214.40	\$0.00	\$0.00	\$0.00	\$41,057.28
5	X410-SAS-E63	X410-102T+1.6T SSD-SED/128/2x40GE 2x1GE	\$226,514.00	is	25%	\$169,885.50	\$27,181.68	\$22,651.40	\$0.00	\$0.00	\$0.00	\$27,181.68
5	X410-SAS-E64	X410-102T+1.6T SSD-SED/256/2x40GE 2x1GE	\$243,984.00	IS	25%	\$182,988.00	\$29,278.08	\$24,398.40	\$0.00	\$0.00	\$0.00	\$29,278.08
5	X410-SAS-E65	X410-102T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$218,871.00	IS	25%	\$164,153.25	\$26,264.52	\$21,887.10	\$0.00	\$0.00	\$0.00	\$26,264.52
5	X410-SAS-E66	X410-102T+3.2T SSD-SED/128G/2x40GE 2x1GE	\$277,046.00	IS	25%	\$207,784.50	\$33,245.52	\$27,704.60	\$0.00	\$0.00	\$0.00	\$33,245.52
5 5	X410-SAS-E67 X410-SAS-E68	X410-102T+3.2T SSD-SED/256G/2x40GE 2x1GE X410-102T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$294,497.00 \$269.413.00	IS IS	25% 25%	\$220,872.75 \$202,059.75	\$35,339.64 \$32,329.56	\$29,449.70 \$26,941.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,339.64 \$32,329.56
5	X410-SAS-E69	X410-1021+3.21 33D-3ED/04G/2X40GE 2X1GE X410-105T+1.6T SSD-SED/128G/2X40GE 2X1GE	\$226,693.00	IS	25%	\$170,019.75	\$27,203.16	\$22,669.30	\$0.00	\$0.00	\$0.00	\$27,203.16
5	X410-SAS-E70	X410-105T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$244,156.00	IS	25%	\$183,117.00	\$29,298.72	\$24,415.60	\$0.00	\$0.00	\$0.00	\$29,298.72
5	X410-SAS-E70-HO	X410-105T+1.6T SSD-SED/256G/2x40GE-HO	\$119,547.00	IS	25%	\$89,660.25	\$14,345.64	\$11,954.70	\$0.00	\$0.00	\$0.00	\$14,345.64
5	X410-SAS-E71	X410-105T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$219,054.00	IS	25%	\$164,290.50	\$26,286.48	\$21,905.40	\$0.00	\$0.00	\$0.00	\$26,286.48
5 5	X410-SAS-E72 X410-SAS-E73	X410-108T SED/128/2x40GE 2x1GE X410-108T SED/256/2x40GE 2x1GE	\$176,426.00 \$193,918.00	IS IS	25% 25%	\$132,319.50 \$145,438.50	\$21,171.12 \$23,270.16	\$17,642.60 \$19,391.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,171.12
5	X410-SAS-E74	X410-108T SED/250/2X40GE 2X1GE X410-108T SED/64G/2x40GE 2X1GE	\$168,773.00	IS	25%	\$126,579.75	\$20,252.76	\$16,877.30	\$0.00	\$0.00	\$0.00	\$23,270.16 \$20,252.76
5	X410-SAS-E75	X410-120T/4.8T SSD-SED/128G/2x40GE/2x1GE	\$356,289.00	IS	25%	\$267,216.75	\$42,754.68	\$35,628.90	\$0.00	\$0.00	\$0.00	\$42,754.68
5	X410-SAS-E76	X410-120T/4.8T SSD-SED/256G/2x40GE/2x1GE	\$373,514.00	IS	25%	\$280,135.50	\$44,821.68	\$37,351.40	\$0.00	\$0.00	\$0.00	\$44,821.68
5	X410-SAS-E77	X410-120T/4.8T SSD-SED/64G/2x40GE/2x1GE	\$348,754.00	IS	25%	\$261,565.50	\$41,850.48	\$34,875.40	\$0.00	\$0.00	\$0.00	\$41,850.48
5	X410-SAS-E78	X410-120T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$536,871.00	IS	25%	\$402,653.25	\$64,424.52	\$53,687.10	\$0.00	\$0.00	\$0.00	\$64,424.52
5 5	X410-SAS-E79 X410-SAS-E80	X410-120T+9.6T SSD-SED/256G/2x40GE 2x1GE X410-120T+9.6T SSD-SED/64G/2x40GE 2x1GE	\$562,514.00	IS IS	25% 25%	\$421,885.50 \$394,156.50	\$67,501.68 \$63,065.04	\$56,251.40 \$52,554.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$67,501.68 \$63,065.04
5	X410-SAS-E81	X410-1201+9.01 33D-3ED/04G/2X40GE/2X1GE X410-128T/3.2T SSD-SED/128G/2X40GE/2X1GE	\$525,542.00 \$308,184.00	IS	25%	\$231,138.00	\$36,982.08	\$30,818.40	\$0.00	\$0.00	\$0.00	\$36,982.08
5	X410-SAS-E82	X410-128T/3.2T SSD-SED/256G/2x40GE/2x1GE	\$325,415.00	IS	25%	\$244,061.25	\$39,049.80	\$32,541.50	\$0.00	\$0.00	\$0.00	\$39,049.80
5	X410-SAS-E83	X410-128T/3.2T SSD-SED/64G/2x40GE/2x1GE	\$300,647.00	IS	25%	\$225,485.25	\$36,077.64	\$30,064.70	\$0.00	\$0.00	\$0.00	\$36,077.64
5	X410-SAS-E84	X410-128T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$421,375.00	IS	25%	\$316,031.25	\$50,565.00	\$42,137.50	\$0.00	\$0.00	\$0.00	\$50,565.00
5	X410-SAS-E85	X410-128T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$445,704.00	IS	25%	\$334,278.00	\$53,484.48	\$44,570.40	\$0.00	\$0.00	\$0.00	\$53,484.48
5 5	X410-SAS-E86 X410-SAS-E87	X410-128T+6.4T SSD-SED/64G/2x40GE 2x1GE X410-132T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$410,627.00 \$365,784.00	IS IS	25% 25%	\$307,970.25 \$274,338.00	\$49,275.24 \$43,894.08	\$41,062.70 \$36,578.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$49,275.24 \$43,894.08
5	X410-SAS-E88	X410-132T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$384,313.00	IS	25%	\$288,234.75	\$46,117.56	\$38,431.30	\$0.00	\$0.00	\$0.00	\$46,117.56
5	X410-SAS-E89	X410-132T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$357,679.00	IS	25%	\$268,259.25	\$42,921.48	\$35,767.90	\$0.00	\$0.00	\$0.00	\$42,921.48
5	X410-SAS-E90	X410-136T/1.6T SSD-SED/128G/2x40GE/2x1GE	\$260,052.00	IS	25%	\$195,039.00	\$31,206.24	\$26,005.20	\$0.00	\$0.00	\$0.00	\$31,206.24
5	X410-SAS-E91	X410-136T/1.6T SSD-SED/256G/2x40GE/2x1GE	\$277,292.00	IS	25%	\$207,969.00	\$33,275.04	\$27,729.20	\$0.00	\$0.00	\$0.00	\$33,275.04
5	X410-SAS-E92	X410-136T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$252,510.00	IS	25%	\$189,382.50	\$30,301.20	\$25,251.00	\$0.00	\$0.00	\$0.00	\$30,301.20
5 5	X410-SAS-E93 X410-SAS-E94	X410-136T+3.2T SSD-SED/128G/2x40GE 2x1GE X410-136T+3.2T SSD-SED/256G/2x40GE 2x1GE	\$313,667.00 \$332,201.00	IS IS	25% 25%	\$235,250.25 \$249,150.75	\$37,640.04 \$39,864.12	\$31,366.70 \$33,220.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37,640.04 \$39,864.12
5	X410-SAS-E94 X410-SAS-E95	X410-1301+3.2T SSD-SED/230G/2X40GE 2X1GE X410-136T+3.2T SSD-SED/64G/2X40GE 2X1GE	\$305,560.00	IS	25%	\$229,170.00	\$36,667.20	\$30,556.00	\$0.00	\$0.00	\$0.00	\$36,667.20
5	X410-SAS-E96	X410-140T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$261,350.00	is	25%	\$196,012.50	\$31,362.00	\$26,135.00	\$0.00	\$0.00	\$0.00	\$31,362.00
5	X410-SAS-E97	X410-140T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$279,894.00	IS	25%	\$209,920.50	\$33,587.28	\$27,989.40	\$0.00	\$0.00	\$0.00	\$33,587.28
5	X410-SAS-E98	X410-140T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$253,239.00	IS	25%	\$189,929.25	\$30,388.68	\$25,323.90	\$0.00	\$0.00	\$0.00	\$30,388.68
5	X410-SAS-E99	X410-144T SED/128G/2x40GE/2x1GE	\$206,822.00	IS	25%	\$155,116.50	\$24,818.64	\$20,682.20	\$0.00	\$0.00	\$0.00	\$24,818.64
5 5	X410-SATA-001 X410-SATA-002	X410-72T/32G/2x10GE+2x1GE X410-72T/64G/2x10GE+2x1GE	\$104,514.00 \$107,367.00	IS IS	25% 25%	\$78,385.50 \$80,525.25	\$12,541.68 \$12,884.04	\$10,451.40 \$10,736.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,541.68 \$12,884.04
5	X410-SATA-002 X410-SATA-003	X410-72T/128G/2x10GE+2x1GE X410-72T/128G/2x10GE+2x1GE	\$110,328.00	IS	25%	\$82,746.00	\$13,239.36	\$11,032.80	\$0.00	\$0.00	\$0.00	\$13,239.36
5	X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	\$151,841.00	IS	25%	\$113,880.75	\$18,220.92	\$15,184.10	\$0.00	\$0.00	\$0.00	\$18,220.92
5	X410-SATA-004-HO	X410-144T/64G/2x10GE 2x1GE HO	\$70,323.00	IS	25%	\$52,742.25	\$8,438.76	\$7,032.30	\$0.00	\$0.00	\$0.00	\$8,438.76
5	X410-SATA-005	X410-144T/32G/2x10GE+2x1GE	\$148,580.00	IS	25%	\$111,435.00	\$17,829.60	\$14,858.00	\$0.00	\$0.00	\$0.00	\$17,829.60
5 5	X410-SATA-006	X410-144T/128G/2x10GE+2x1GE	\$158,074.00	IS	25%	\$118,555.50	\$18,968.88	\$15,807.40	\$0.00	\$0.00	\$0.00	\$18,968.88
5 5	X410-SATA-006-HO X410-SATA-007	X410-144T/128G/2x10GE 2x1GE/HO X410-144T/256G/2x10GE+2x1GE	\$73,470.00 \$172,321.00	IS IS	25% 25%	\$55,102.50 \$129,240.75	\$8,816.40 \$20,678.52	\$7,347.00 \$17,232.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,816.40 \$20,678.52
5	X410-SATA-007 X410-SATA-007-HO	X410-144T/256G/2x10GE 2x1GE/HO	\$80,586.00	IS	25%	\$60,439.50	\$9,670.32	\$8,058.60	\$0.00	\$0.00	\$0.00	\$9,670.32
5	X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	\$125,908.00	IS	25%	\$94,431.00	\$15,108.96	\$12,590.80	\$0.00	\$0.00	\$0.00	\$15,108.96
5	X410-SATA-008-HO	X410-72T/256G/2x10GE 2x1GE/HO	\$60,367.00	IS	25%	\$45,275.25	\$7,244.04	\$6,036.70	\$0.00	\$0.00	\$0.00	\$7,244.04
5	X410-SATA-009	X410-108T/128G/2x40GE/2x1GE	\$135,960.00	IS	25%	\$101,970.00	\$16,315.20	\$13,596.00	\$0.00	\$0.00	\$0.00	\$16,315.20
5 5	X410-SATA-010 X410-SATA-011	X410-108T/256G/2x40GE/2x1GE	\$149,404.00	IS	25% 25%	\$112,053.00	\$17,928.48	\$14,940.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,928.48
5	X410-SATA-011 X410-SATA-012	X410-108T/64G/2x40GE/2x1GE X410-144T/128G/2x40GE/2x1GE	\$130,078.00 \$160,285.00	IS IS	25% 25%	\$97,558.50 \$120,213.75	\$15,609.36 \$19,234.20	\$13,007.80 \$16,028.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$15,609.36 \$19,234.20
5	X410-SATA-013	X410-144T/256G/2x40GE/2x1GE	\$174,562.00	is	25%	\$130,921.50	\$20,947.44	\$17,456.20	\$0.00	\$0.00	\$0.00	\$20,947.44
5	X410-SATA-014	X410-144T/64G/2x40GE/2x1GE	\$154,040.00	IS	25%	\$115,530.00	\$18,484.80	\$15,404.00	\$0.00	\$0.00	\$0.00	\$18,484.80
5	X410-SATA-015	X410-36T/128G/2x40GE/2x1GE	\$94,878.00	IS	25%	\$71,158.50	\$11,385.36	\$9,487.80	\$0.00	\$0.00	\$0.00	\$11,385.36
5	X410-SATA-016	X410-36T/256G/2x40GE/2x1GE	\$107,691.00	IS	25%	\$80,768.25	\$12,922.92	\$10,769.10	\$0.00	\$0.00	\$0.00	\$12,922.92
5	X410-SATA-017	X410-36T/64G/2x40GE/2x1GE	\$89,270.00	IS	25%	\$66,952.50	\$10,712.40	\$8,927.00	\$0.00	\$0.00	\$0.00	\$10,712.40
5 5	X410-SATA-018 X410-SATA-019	X410-72T/128G/2x40GE/2x1GE	\$112,061.00	IS IS	25% 25%	\$84,045.75	\$13,447.32	\$11,206.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,447.32
5	X410-SATA-019 X410-SATA-020	X410-72T/256G/2x40GE/2x1GE X410-72T/64G/2x40GE/2x1GE	\$127,732.00 \$109,122.00	IS	25%	\$95,799.00 \$81,841.50	\$15,327.84 \$13,094.64	\$12,773.20 \$10.912.20	\$0.00	\$0.00	\$0.00	\$15,327.84 \$13,094.64
5	X410-SATA-LP006	X410-144T/128G/2x10GE/2x1GE/LP	\$163,077.00	is	25%	\$122,307.75	\$19,569.24	\$16,307.70	\$0.00	\$0.00	\$0.00	\$19,569.24
5	X410-SATA-LP008	X410-72T/256G/2x10GE/2x1GE/LP	\$129,895.00	IS	25%	\$97,421.25	\$15,587.40	\$12,989.50	\$0.00	\$0.00	\$0.00	\$15,587.40
5	X410-SATA-LPS04	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	\$135,904.00	IS	25%	\$101,928.00	\$16,308.48	\$13,590.40	\$0.00	\$0.00	\$0.00	\$16,308.48
5	X410-SATA-LPS13	X410-136T/1.6T SSD/256G/2x10GE 2x1GE/LP	\$219,634.00		25%	\$164,725.50	\$26,356.08	\$21,963.40	\$0.00	\$0.00	\$0.00	\$26,356.08
5	X410-SATA-LPS37	X410-108T/256G/2x10GE/2x1GE/LP	\$152,087.00	IS	25%	\$114,065.25 \$144,772.50	\$18,250.44	\$15,208.70	\$0.00	\$0.00	\$0.00	\$18,250.44
5 5	X410-SATA-S01	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE X410-70T+800G SSD/32G/2x10GE+2x1GE	\$189,030.00 \$126,051.00	IS IS	25% 25%	\$141,772.50 \$05.213.25	\$22,683.60 \$15,234,12	\$18,903.00 \$12,605.10	\$0.00	\$0.00	\$0.00	\$22,683.60 \$15,234.12
5	X410-SATA-S02 X410-SATA-S03	X410-70T+800G SSD/32G/2x10GE+2x1GE X410-70T+800G SSD/64G/2x10GE+2x1GE	\$126,951.00 \$129,994.00		25% 25%	\$95,213.25 \$97,495.50	\$15,234.12 \$15,599.28	\$12,695.10 \$12,999.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,234.12 \$15,599.28
5	X410-SATA-S03 X410-SATA-S04	X410-701+800G SSD/04G/2X10GE+2X1GE X410-70T+800G SSD/128G/2X10GE+2X1GE	\$135,812.00		25%	\$101,859.00	\$16,297.44	\$13,581.20	\$0.00	\$0.00	\$0.00	\$16,297.44
5	X410-SATA-S04-HO	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	\$63,087.00	IS	25%	\$47,315.25	\$7,570.44	\$6,308.70	\$0.00	\$0.00	\$0.00	\$7,570.44
5	X410-SATA-S05	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	\$146,568.00	IS	25%	\$109,926.00	\$17,588.16	\$14,656.80	\$0.00	\$0.00	\$0.00	\$17,588.16
5	X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$149,612.00	IS	25%	\$112,209.00	\$17,953.44	\$14,961.20	\$0.00	\$0.00	\$0.00	\$17,953.44

Decomposition   Decompositio						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
March   Marc													
1.   Michael St.   Michael	-												
March Anne	_												
March   Control   Contro	5	X410-SATA-S09-HO	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$93,776.00			\$70,332.00	\$11,253.12	\$9,377.60	\$0.00			\$11,253.12
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S. MICHARLA-MUNICH MATERIAL REPORTATION   150,007 mm				\$92,473.00	IS								
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Section   Sect			X410-136T+3.2T SSD/64G/2x10GE 2x1GE HO				\$84,492.00						
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5 MIG-SATA-8113 MIN-SATA-8116 SATA-8107-14 MIN-SATA-8116 SATA-8107-14 MIN-SATA-8116 SATA-8107-14 MIN-SATA-8116 SATA-8116 SATA-	-												
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S   MIN-SAT-S-117   MIN-SAT-													
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5 MIO-SATI-S-1918 AUTO-STATE-STORMAN - 1918													
No.   Milo-SATA-S12   Milo-S	5	X410-SATA-S118			IS	25%							
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MID-SATA-9121-MID-10971-67 SSD072602-100E2 A1GEHO													
Name													
MILOSATA-9122	5	X410-SATA-S121			IS	25%		\$22,293.84				\$0.00	
\$\frac{5}{\frac{5}{1000}}\$\frac{5}{1000}\$\frac{5}{1	-										*****		
5 X410-SATA-5124 M4 (1-10271-32 TSD1/2802/A100E 2x1GEHO 5101250 S 25% S 55.946 S 21.100.70 S 0.00 S 0.00 S 25.320 A4 S 21.100.70 S 0.00 S 0.00 S 25.320 A4 S 21.100.70 S 0.00 S 0.00 S 25.320 A4 S 21.100.70 S 0.00 S 0.00 S 25.320 A4 S 21.100.70 S 0.00 S 0.00 S 0.00 S 25.320 A4 S 21.100.70 S 0.00 S													
5 X410-SATA-S122-H0 X416-10271-327 SSD/1280GZ4100E 241CEH0													
5 XHIO-SATIA-SIZE-HID   XHIO-DITA-ST SSID/SSG0/2/100E Z+GEHO   S108,911.0   S108,	5												
5 X410-SATA-S126 X410-SATA-S126 X410-SATA-S127 X410-SATA-S127 X410-SATA-S127 X410-SATA-S127 X410-SATA-S128 X410													
5 X410-SATA-S127 X410-SATA-S128 X410													
5         X410-SATA-S122HO         X410-SATA-S122HO         X410-SATA-S122HO         \$12,541.00         \$12,541.00         \$0.00<													
5 X410-SATA-S129 X410-9671-4 BT SD0/256G/X10GE Z+1GEMO \$131,740.00 IS 25% \$98,805.00 \$15,808.80 \$131,740.00 IS 25% \$98,805.00 \$15,808.80 \$131,740.00 IS 25% \$98,805.00 \$15,808.80 \$131,740.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$0.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$0.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$0.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$0.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$10,800.80 \$0.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$10,800.80 \$0.00 \$0.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$10,800.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$15,808.80 \$15,740.80 \$15,800.80 \$0.0													
5   X410-SATA-S129-HO   X410-98T-16 TS SDD/286G/Z10GE 241GEHO   S131/40.00   IS   25%   S98,805.00   S15,808.80   S13,714.00   S0.00   S0.00   S10,808.80   S13,714.00   S0.00   S0.00   S0.00   S10,808.80   S13,714.00   S0.00   S	-												
5         X410-SATA-S12-HO         X410-136T+16T SSD/1286/Zx10GE Zx1GEHO         \$94.152.00         IS         25%         \$706.14.00         \$11,289.24         \$9.00         \$0.00         \$0.00         \$0.00         \$0.00         \$25,552.44         \$2         \$15,970.27         \$2         \$55,552.44         \$2         \$2,978.72.00         IS         \$25%         \$15,900.00         \$33,464.00         \$22,872.00         \$0.00	-												
5         X410-SATA-S130         X410-96TH-64T SSD/32G/ZX10GE Zx1GE         \$278,72.00         IS         25%         \$20,000         \$33,446.40         \$27,872.00         \$0.00         \$30.00         \$0.00 <t< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	-												
5 X410-SATA-S131 X410-98T-64T SSD)/826/ZAT/0GE Z41GE													
5 X410-SATA-S132 X410-96T+64T SSD1/26G2/10GE Zx1GE \$306,823.00 IS 25% \$27,107.25 \$44,687.16 \$32,886.00 \$0.00 \$0.00 \$34,761.60 \$34,772.00 \$34,77													
5 X410-SATA-S13 X410-96T+6-4T SSD/Z66G/Z410GE Z41GE \$306,823.00 IS Z5% \$229,117.25 \$48,657.16 \$37,214.30 S0.00 \$0.00 \$0.00 \$36,816,57.16 \$37,014.30 IS Z5% \$229,117.25 \$44,657.16 \$37,214.30 S0.00 \$0.													
5 X410-SATA-S135 X410-90T+9.6T SSD/426/Zx10GE Zx1GE \$375,826.00 IS 25% \$281,889.50 \$45,099.12 \$37,822.60 \$0.00 \$0.00 \$0.00 \$45,099.56 \$34,083.25 \$34,083.25 \$34,083.25 \$34,083.25 \$34,083.25 \$34,090.2													
5 X410-SATA-S136 X410-90T+9.6T SSD1/28G/2x10GE 2x1GE \$402,772.00 IS 25% \$384,088.00 S40,095.66 \$38,408.00 \$0.00 \$0.00 \$46,832.64 \$5 X410-SATA-S137 X410-90T+9.6T SSD1/25GG/2x10GE 2x1GE \$402,772.00 IS 25% \$302,079.00 \$48,332.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$48,332.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$46,832.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$46,832.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$46,832.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$46,832.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$46,832.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$0.00 \$46,832.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$46,832.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$0.00 \$40,277.20 \$0.00 \$0.00 \$0.00 \$40,277.20 \$0.00 \$0.00 \$0.00 \$40,277.20 \$0.00 \$0.00 \$0.00 \$40,277.20 \$0.00 \$0.00 \$0.00 \$40,277.20 \$0.00	-												
5 X410-SATA-S137 X410-90T-9-0T SSD)/256/2/X10GE 2x1GE \$402,772.00 IS 25% \$302,079.00 \$48,332.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$0.00 \$48,332.64 \$40,277.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$14,332.64 \$40,277.20 \$12,405.70 \$12,													
5         X410-SATA-5138         X410-3ST+1.6T SSD/32G/Zx10GE 2x1GE         \$123,977.0         IS         25%         \$92,962.75         \$14,877.24         \$12,397.70         \$0.00         \$0.00         \$0.00         \$14,877.24           5         X410-SATA-S139         X410-16T SSD/32G/Zx10GE 2x1GE         \$126,893.00         IS         25%         \$95,169.75         \$12,156.12         \$10,130.10         \$0.00         \$0.00         \$0.00         \$10,271.16         \$12,156.12         \$10,130.10         \$0.00         \$0.00         \$0.00         \$0.00         \$10,271.16         \$12,156.12         \$10,130.10         \$0.00													
5         X410-SATA-S13-HO         X410-136T+1.6T SSD/256G/2x10GE 2x1GE/HO         \$101,301.00         IS         25%         \$75,975.75         \$12,156.12         \$101,301.00         \$0.00         \$0.00         \$0.00         \$0.00         \$101,301.00         \$101,301.00         IS         25%         \$75,975.75         \$12,156.12         \$103,01.00         \$0.00													
5 X410-SATA-S144 X410-12TH-6T SSD/128G/2x10GE 2x1GE \$22,943.00 IS 25% \$172,077.25 \$27,521.16 \$22,943.00 \$0.00 \$0.00 \$0.00 \$27,521.16	-												
5 X410-SATA-S140 X410-35T+1.6T SSD/128G/2x10GE 2x1GE \$13,246.90 IS 25% \$99,351.75 \$15,896.28 \$13,246.90 \$0.00 \$0.00 \$0.00 \$15,896.28 \$14,0-34T+3.11 X410-35T+1.6T SSD/126G/2x10GE 2x1GE \$145,213.00 IS 25% \$108,909.75 \$17,425.66 \$14,521.30 \$0.00 \$0.00 \$0.00 \$17,425.66 \$14,0-34T+3.11 SSD/126G/2x10GE 2x1GE \$14,0-34T+3.2T SSD/126G/2x10GE 2x1GE \$162,0-36.00 IS 25% \$12,119.50 \$19,539.12 \$16,282.60 \$0.00 \$0.	-										*****		
5 X410-SATA-S141 X410-35T+1.6T SSD/256G/2x10GE 2x1GE \$145,213.0 IS 25% \$108,909.75 \$17,425.56 \$14,521.30 \$0.00 \$0.00 \$17,425.56 \$141.55T+1.6T SSD/256G/2x10GE 2x1GE/HO \$71,584.00 IS 25% \$53,688.00 \$8,590.08 \$7,1584.00 \$0.00	5 5										1		
5 X410-SATA-S144	5	X410-SATA-S141											
5 X410-SATA-S144 X410-34T+3.2T SSD/128G/2x10GE 2x1GE \$165,742.00 IS 25% \$124,306.50 \$19,889.04 \$16,574.20 \$0.00 \$0		X410-SATA-S141-HO	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$71,584.00			\$53,688.00	\$8,590.08	\$7,158.40	\$0.00		\$0.00	\$8,590.08
5 X410-SATA-S144 X410-34T+3.2T SSD/128G/2x10GE 2x1GE \$17,318.00 IS 25% \$128,488.50 \$20,558.16 \$17,131.80 \$0.00 \$0.													
5 X410-SATA-S144-HO X410-34T+3_2T SSD/128G/2x10GE 2x1GE \$86,532.00 IS 25% \$64,899.00 \$10,383.84 \$8,653.20 \$0.00 \$0.00 \$0.00 \$0.00 \$10,383.84 \$10,381.84 \$1													
5 X410-SATA-S145 X410-102T/1.6T SSD/256G/2x1GE \$184,062.00 IS 25% \$138,046.50 \$22,087.44 \$18,406.20 \$0.00 \$0.00 \$0.00 \$0.00 \$22,087.44 \$18,406.20 \$0.0													
5 X410-SATA-S147 X410-102T/1.6T SSD/25GG/2x40GE/2x1GE \$187.88.9.0 IS 25% \$140.916.75 \$22.546.68 \$18.788.90 \$0.00 \$0.00 \$0.00 \$22.546.68 5 X410-SATA-S148 X410-102T/1.6T SSD/25GG/2x40GE/2x1GE \$168.585.00 IS 25% \$126,438.75 \$20,230.20 \$16.858.50 \$0.00 \$0.00 \$0.00 \$22.50.20 20 5 X410-SATA-S149 X410-102T/3.2T SSD/125G/2x40GE 2x1GE \$213,113.00 IS 25% \$159.534.75 \$25,573.56 \$21,311.30 \$0.00 \$0.00 \$0.00 \$25,573.56		X410-SATA-S145		\$184,062.00	IS	25%	\$138,046.50	\$22,087.44	\$18,406.20	\$0.00	\$0.00	\$0.00	\$22,087.44
5 X410-SATA-S148 X410-102T/1.6T SSD/64G/2x40GE/2x1GE \$168,585.00 IS 25% \$126,438.75 \$20,230.20 \$16,858.50 \$0.00 \$0.00 \$0.00 \$20,230.20 5 X410-SATA-S149 X410-102T+3.2T SSD/128G/2x40GE 2x1GE \$213,113.00 IS 25% \$159,834.75 \$25,573.56 \$21,311.30 \$0.00 \$0.00 \$0.00 \$20,230.20													
5 X410-SATA-S149 X410-102T+3.2T SSD/128G/2x40GE 2x1GE \$213,113.00 IS 25% \$159,834.75 \$25,573.56 \$21,311.30 \$0.00 \$0.00 \$0.00 \$0.00 \$25,573.56													
	-												
	5	X410-SATA-S15	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	\$232,604.00	IS	25%			\$23,260.40	\$0.00	\$0.00	\$0.00	\$27,912.48

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S150	X410-102T+3.2T SSD/256G/2x40GE 2x1GE	\$226,536.00	IS	25%	\$169,902.00	\$27,184.32	\$22,653.60	\$0.00	\$0.00	\$0.00	\$27,184.32
5 5	X410-SATA-S151 X410-SATA-S152	X410-102T+3.2T SSD/64G/2x40GE 2x1GE X410-105T+1.6T SSD/128G/2x40GE 2x1GE	\$207,241.00 \$174,379.00		25% 25%	\$155,430.75 \$130,784.25	\$24,868.92 \$20,925.48	\$20,724.10 \$17,437.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,868.92 \$20,925.48
5	X410-SATA-S152 X410-SATA-S153	X410-105T+1.6T SSD/126G/2x40GE 2x1GE X410-105T+1.6T SSD/256G/2x40GE 2x1GE	\$187,812.00		25%	\$140,859.00	\$22,537.44	\$17,437.90	\$0.00	\$0.00	\$0.00	\$20,925.46
5	X410-SATA-S154	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	\$168,503.00		25%	\$126,377.25	\$20,220.36	\$16,850.30	\$0.00	\$0.00	\$0.00	\$20,220.36
5	X410-SATA-S155	X410-120T/4.8T SSD/128G/2x40GE/2x1GE	\$281,373.00		25%	\$211,029.75	\$33,764.76	\$28,137.30	\$0.00	\$0.00	\$0.00	\$33,764.76
5	X410-SATA-S156	X410-120T/4.8T SSD/256G/2x40GE/2x1GE	\$295,626.00		25%	\$221,719.50	\$35,475.12	\$29,562.60	\$0.00	\$0.00	\$0.00	\$35,475.12
5 5	X410-SATA-S157 X410-SATA-S158	X410-120T/4.8T SSD/64G/2x40GE/2x1GE X410-120T+2.4T SSD/128/2x40GE 2x1GE	\$275,138.00 \$219,228.00		25% 25%	\$206,353.50 \$164,421.00	\$33,016.56 \$26,307.36	\$27,513.80 \$21,922.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,016.56 \$26,307.36
5	X410-SATA-S159	X410-1201-12.41 SSD/126/2x40GE 2x1GE X410-120T+2.4T SSD/256/2x40GE 2x1GE	\$234,193.00		25%	\$175,644.75	\$28,103.16	\$23,419.30	\$0.00	\$0.00	\$0.00	\$28,103.16
5	X410-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	\$238,838.00		25%	\$179,128.50	\$28,660.56	\$23,883.80	\$0.00	\$0.00	\$0.00	\$28,660.56
5	X410-SATA-S160	X410-120T+2.4T SSD/64G/2x40GE 2x1GE	\$209,126.00		25%	\$156,844.50	\$25,095.12	\$20,912.60	\$0.00	\$0.00	\$0.00	\$25,095.12
5	X410-SATA-S161	X410-120T+9.6T SSD/128G/2x40GE 2x1GE	\$412,977.00	IS	25%	\$309,732.75	\$49,557.24	\$41,297.70	\$0.00	\$0.00	\$0.00	\$49,557.24
5 5	X410-SATA-S162 X410-SATA-S163	X410-120T+9.6T SSD/256G/2x40GE 2x1GE X410-120T+9.6T SSD/64G/2x40GE 2x1GE	\$432,703.00 \$404,263.00	IS IS	25% 25%	\$324,527.25 \$303,197.25	\$51,924.36 \$48,511.56	\$43,270.30 \$40,426.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$51,924.36 \$48,511.56
5	X410-SATA-S164	X410-128T/3.2T SSD/128G/2x40GE/2x1GE	\$241,264.00		25%	\$180,948.00	\$28,951.68	\$24,126.40	\$0.00	\$0.00	\$0.00	\$28,951.68
5	X410-SATA-S165	X410-128T/3.2T SSD/256G/2x40GE/2x1GE	\$255,522.00		25%	\$191,641.50	\$30,662.64	\$25,552.20	\$0.00	\$0.00	\$0.00	\$30,662.64
5	X410-SATA-S166	X410-128T/3.2T SSD/64G/2x40GE/2x1GE	\$235,028.00		25%	\$176,271.00	\$28,203.36	\$23,502.80	\$0.00	\$0.00	\$0.00	\$28,203.36
5	X410-SATA-S167	X410-128T+6.4T SSD/128G/2x40GE 2x1GE	\$324,135.00		25%	\$243,101.25	\$38,896.20	\$32,413.50	\$0.00	\$0.00	\$0.00	\$38,896.20
5 5	X410-SATA-S168 X410-SATA-S169	X410-128T+6.4T SSD/256G/2x40GE 2x1GE X410-128T+6.4T SSD/64G/2x40GE 2x1GE	\$342,849.00 \$315,867.00		25% 25%	\$257,136.75 \$236,900.25	\$41,141.88 \$37,904.04	\$34,284.90 \$31,586.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41,141.88 \$37,904.04
5	X410-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$118,410.00		25%	\$88,807.50	\$14,209.20	\$11,841.00	\$0.00	\$0.00	\$0.00	\$14,209.20
5	X410-SATA-S17	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	\$253,085.00		25%	\$189,813.75	\$30,370.20	\$25,308.50	\$0.00	\$0.00	\$0.00	\$30,370.20
5	X410-SATA-S170	X410-132T/2.4T SSD/128G/2x40GE/2x1GE	\$236,027.00		25%	\$177,020.25	\$28,323.24	\$23,602.70	\$0.00	\$0.00	\$0.00	\$28,323.24
5	X410-SATA-S171	X410-132T/2.4T SSD/256G/2x40GE/2x1GE	\$251,235.00	IS	25%	\$188,426.25	\$30,148.20	\$25,123.50	\$0.00	\$0.00	\$0.00	\$30,148.20
5 5	X410-SATA-S172 X410-SATA-S173	X410-132T/2.4T SSD/64G/2x40GE/2x1GE X410-132T+4.8T SSD/128G/2x40GE 2x1GE	\$229,376.00 \$281.372.00	IS IS	25% 25%	\$172,032.00 \$211,029.00	\$27,525.12 \$33,764.64	\$22,937.60 \$28,137.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,525.12 \$33,764.64
5	X410-SATA-S173	X410-132T+4.8T SSD/128G/2X40GE 2X1GE X410-132T+4.8T SSD/256G/2X40GE 2X1GE	\$295.625.00		25%	\$21,718.75	\$35,475.00	\$29,562.50	\$0.00	\$0.00	\$0.00	\$35,475.00
5	X410-SATA-S175	X410-132T+4.8T SSD/64G/2x40GE 2x1GE	\$275,138.00		25%	\$206,353.50	\$33,016.56	\$27,513.80	\$0.00	\$0.00	\$0.00	\$33,016.56
5	X410-SATA-S176	X410-136T/1.6T SSD,256G/2x40GE/2x1GE	\$215,297.00		25%	\$161,472.75	\$25,835.64	\$21,529.70	\$0.00	\$0.00	\$0.00	\$25,835.64
5	X410-SATA-S177	X410-136T/1.6T SSD/128G/2x40GE/2x1GE	\$201,032.00		25%	\$150,774.00	\$24,123.84	\$20,103.20	\$0.00	\$0.00	\$0.00	\$24,123.84
5 5	X410-SATA-S178	X410-136T/1.6T SSD/64G/2x40GE/2x1GE X410-136T+3.2T SSD/128G/2x40GE 2x1GE	\$194,792.00 \$241.282.00		25% 25%	\$146,094.00 \$180,961.50	\$23,375.04 \$28,953.84	\$19,479.20	\$0.00	\$0.00	\$0.00 \$0.00	\$23,375.04
5 5	X410-SATA-S179 X410-SATA-S17-HO	X410-1361+3.21 SSD/126G/2x40GE 2x1GE X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$241,282.00		25%	\$160,961.50	\$15,096.00	\$24,128.20 \$12,580.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$28,953.84 \$15,096.00
5	X410-SATA-S18	X410-120T+4.8T SSD/32G/2x10GE+2x1GE	\$269,370.00		25%	\$202,027.50	\$32,324.40	\$26,937.00	\$0.00	\$0.00	\$0.00	\$32,324.40
5	X410-SATA-S180	X410-136T+3.2T SSD/256G/2x40GE 2x1GE	\$255,540.00		25%	\$191,655.00	\$30,664.80	\$25,554.00	\$0.00	\$0.00	\$0.00	\$30,664.80
5	X410-SATA-S181	X410-136T+3.2T SSD/64G/2x40GE 2x1GE	\$235,046.00		25%	\$176,284.50	\$28,205.52	\$23,504.60	\$0.00	\$0.00	\$0.00	\$28,205.52
5 5	X410-SATA-S182 X410-SATA-S183	X410-140T+1.6T SSD/128G/2x40GE 2x1GE X410-140T+1.6T SSD/256G/2x40GE 2x1GE	\$201,038.00	IS IS	25%	\$150,778.50	\$24,124.56 \$25,836.36	\$20,103.80	\$0.00	\$0.00	\$0.00	\$24,124.56
5 5	X410-SATA-S183 X410-SATA-S184	X410-140T+1.6T SSD/256G/2X40GE 2X1GE X410-140T+1.6T SSD/64G/2X40GE 2X1GE	\$215,303.00 \$194,799.00	IS	25% 25%	\$161,477.25 \$146,099.25	\$23,375.88	\$21,530.30 \$19,479.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,836.36 \$23,375.88
5	X410-SATA-S184-HO	X410-140T+1.6T SSD/64G/2x40GE 2x1GE HO	\$91,408.00		25%	\$68,556.00	\$10,968.96	\$9,140.80	\$0.00	\$0.00	\$0.00	\$10,968.96
5	X410-SATA-S185	X410-32T+3.2T SSD/128/2x40GE 2x1GE	\$173,195.00		25%	\$129,896.25	\$20,783.40	\$17,319.50	\$0.00	\$0.00	\$0.00	\$20,783.40
5	X410-SATA-S186	X410-32T+3.2T SSD/256/2x40GE 2x1GE	\$185,965.00		25%	\$139,473.75	\$22,315.80	\$18,596.50	\$0.00	\$0.00	\$0.00	\$22,315.80
5 5	X410-SATA-S187 X410-SATA-S188	X410-32T+3.2T SSD/64G/2x40GE 2x1GE X410-34T/1.6T SSD/128G/2x40GE/2x1GE	\$167,608.00 \$134,180.00		25% 25%	\$125,706.00 \$100,635.00	\$20,112.96 \$16,101.60	\$16,760.80 \$13,418.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,112.96 \$16,101.60
5	X410-SATA-S189	X410-34T/1.6T SSD/128G/2X40GE/2X1GE X410-34T/1.6T SSD/256G/2X40GE/2X1GE	\$146,965.00		25%	\$100,033.00	\$17,635.80	\$13,416.00	\$0.00	\$0.00	\$0.00	\$17,635.80
5	X410-SATA-S19	X410-120T+4.8T SSD/64G/2x10GE+2x1GE	\$272,630.00		25%	\$204,472.50	\$32,715.60	\$27,263.00	\$0.00	\$0.00	\$0.00	\$32,715.60
5	X410-SATA-S190	X410-34T/1.6T SSD/64G/2x40GE/2x1GE	\$128,586.00	IS	25%	\$96,439.50	\$15,430.32	\$12,858.60	\$0.00	\$0.00	\$0.00	\$15,430.32
5	X410-SATA-S191	X410-34T+3.2T SSD/128G/2x40GE 2x1GE	\$173,216.00		25%	\$129,912.00	\$20,785.92	\$17,321.60	\$0.00	\$0.00	\$0.00	\$20,785.92
5 5	X410-SATA-S192 X410-SATA-S193	X410-34T+3.2T SSD/256G/2x40GE 2x1GE X410-34T+3.2T SSD/64G/2x40GE 2x1GE	\$185,986.00 \$167,630.00	IS IS	25% 25%	\$139,489.50 \$125,722.50	\$22,318.32 \$20,115.60	\$18,598.60 \$16,763.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,318.32 \$20,115.60
5	X410-SATA-S193 X410-SATA-S194	X410-34T+8.0G SSD/128/2x40GE 2x1GE X410-34T+800G SSD/128/2x40GE 2x1GE	\$118,076.00	IS	25%	\$88,557.00	\$14,169.12	\$10,703.00	\$0.00	\$0.00	\$0.00	\$14,169.12
5	X410-SATA-S195	X410-34T+800G SSD/256/2x40GE 2x1GE	\$130,871.00		25%	\$98,153.25	\$15,704.52	\$13,087.10	\$0.00	\$0.00	\$0.00	\$15,704.52
5	X410-SATA-S196	X410-34T+800G SSD/64G/2x40GE 2x1GE	\$111,634.00		25%	\$83,725.50	\$13,396.08	\$11,163.40	\$0.00	\$0.00	\$0.00	\$13,396.08
5	X410-SATA-S197	X410-35T/800G-SSD/128G/2x40GE/2x1GE	\$119,079.00		25%	\$89,309.25	\$14,289.48	\$11,907.90	\$0.00	\$0.00	\$0.00	\$14,289.48
5 5	X410-SATA-S198	X410-35T/800G-SSD/256G/2x40GE/2x1GE X410-35T/800G-SSD/64G/2x40GE/2x1GE	\$131,872.00 \$113,481,00		25% 25%	\$98,904.00 \$85,110.75	\$15,824.64 \$13,617.72	\$13,187.20 \$11.348.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,824.64 \$13,617.72
5	X410-SATA-S199 X410-SATA-S20	X410-35T/800G-SSD/64G/2x40GE/2x1GE X410-120T+4.8T SSD/128G/2x10GE+2x1GE	\$113,481.00 \$278.864.00		25% 25%	\$85,110.75 \$209,148.00	\$13,617.72	\$11,348.10 \$27,886.40	\$0.00	\$0.00	\$0.00	\$13,617.72 \$33,463.68
5	X410-SATA-S200	X410-35T+1.6T SSD/128G/2x40GE 2x1GE	\$134,190.00		25%	\$100,642.50	\$16,102.80	\$13,419.00	\$0.00	\$0.00	\$0.00	\$16,102.80
5	X410-SATA-S201	X410-35T+1.6T SSD/256G/2x40GE 2x1GE	\$146,976.00		25%	\$110,232.00	\$17,637.12	\$14,697.60	\$0.00	\$0.00	\$0.00	\$17,637.12
5	X410-SATA-S202	X410-35T+1.6T SSD/64G/2x40GE 2x1GE	\$128,596.00		25%	\$96,447.00	\$15,431.52	\$12,859.60	\$0.00	\$0.00	\$0.00	\$15,431.52
5	X410-SATA-S203	X410-60T/4.8T SSD/128G/2x40GE/2x1GE	\$239,988.00		25%	\$179,991.00	\$28,798.56	\$23,998.80	\$0.00	\$0.00	\$0.00	\$28,798.56
5 5	X410-SATA-S204 X410-SATA-S205	X410-60T/4.8T SSD/256G/2x40GE/2x1GE X410-60T/4.8T SSD/64G/2x40GE/2x1GE	\$253,481.00 \$234,086.00	IS IS	25% 25%	\$190,110.75 \$175,564.50	\$30,417.72 \$28,090.32	\$25,348.10 \$23,408.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,417.72 \$28,090.32
5	X410-SATA-S206	X410-60T/4.6T SSD/04G/2X40GE/2X1GE X410-60T+9.6T SSD/128G/2X40GE 2x1GE	\$380,878.00		25%	\$285,658.50	\$45,705.36	\$38,087.80	\$0.00	\$0.00	\$0.00	\$45,705.36
5	X410-SATA-S207	X410-60T+9.6T SSD/256G/2x40GE 2x1GE	\$400,370.00		25%	\$300,277.50	\$48,044.40	\$40,037.00	\$0.00	\$0.00	\$0.00	\$48,044.40
5	X410-SATA-S208	X410-60T+9.6T SSD/64G/2x40GE 2x1GE	\$372,267.00		25%	\$279,200.25	\$44,672.04	\$37,226.70	\$0.00	\$0.00	\$0.00	\$44,672.04
5	X410-SATA-S209	X410-64T/3.2T SSD/128G/2x40GE/2x1GE	\$196,987.00		25%	\$147,740.25	\$23,638.44	\$19,698.70	\$0.00	\$0.00	\$0.00	\$23,638.44
5 5	X410-SATA-S20-HO X410-SATA-S21	X410-120T+4.8T SSD/128G/2x10GE 2x1GE/H0 X410-120T+4.8T SSD/256G/2x10GE+2x1GE	\$142,736.00 \$293,111.00		25% 25%	\$107,052.00 \$219,833.25	\$17,128.32 \$35,173.32	\$14,273.60 \$29,311.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,128.32 \$35,173.32
5	X410-SATA-S210	X410-1201+4.01 SSD/256G/2X10GE+2X1GE X410-64T/3.2T SSD/256G/2X40GE/2X1GE	\$210,302.00		25%	\$157,726.50	\$25,236.24	\$29,311.10	\$0.00	\$0.00	\$0.00	\$25,236.24
5	X410-SATA-S211	X410-64T/3.2T SSD/64G/2x40GE SFP 2x1GE	\$191,163.00		25%	\$143,372.25	\$22,939.56	\$19,116.30	\$0.00	\$0.00	\$0.00	\$22,939.56
5	X410-SATA-S212	X410-64T+6.4T SSD/128G/2x40GE 2x1GE	\$278,512.00	IS	25%	\$208,884.00	\$33,421.44	\$27,851.20	\$0.00	\$0.00	\$0.00	\$33,421.44
5	X410-SATA-S213	X410-64T+6.4T SSD/256G/2x40GE 2x1GE	\$296,106.00		25%	\$222,079.50	\$35,532.72	\$29,610.60	\$0.00	\$0.00	\$0.00	\$35,532.72
5 5	X410-SATA-S214	X410-64T+6.4T SSD/64G/2x40GE 2x1GE X410-66T+1-2T SSD/428/2x40GE 2x1GE	\$270,739.00		25% 25%	\$203,054.25 \$116,667,00	\$32,488.68 \$18,666.72	\$27,073.90 \$15.555.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32,488.68 \$18,666.72
5	X410-SATA-S215 X410-SATA-S216	X410-66T+1.2T SSD/128/2x40GE 2x1GE X410-66T+1.2T SSD/256/2x40GE 2x1GE	\$155,556.00 \$169,985.00		25% 25%	\$116,667.00 \$127,488.75	\$18,666.72 \$20,398.20	\$15,555.60 \$16,998.50	\$0.00 \$0.00	\$0.00	\$0.00	\$18,666.72 \$20,398.20
5	X410-SATA-S217	X410-66T+1.2T SSD/64G/2x40GE 2x1GE	\$145,357.00	IS	25%	\$109,017.75	\$17,442.84	\$14,535.70	\$0.00	\$0.00	\$0.00	\$17,442.84
5	X410-SATA-S218	X410-66T+4.8T SSD/128G/2x40GE 2x1GE	\$240,010.00	IS	25%	\$180,007.50	\$28,801.20	\$24,001.00	\$0.00	\$0.00	\$0.00	\$28,801.20

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S219	X410-66T+4.8T SSD/256G/2x40GE 2x1GE	\$253,502.00	IS	25%	\$190,126.50	\$30,420.24	\$25,350.20	\$0.00	\$0.00	\$0.00	\$30,420.24
5 5	X410-SATA-S21-HO X410-SATA-S22	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO X410-36T/32G/2x10GE+2x1GE	\$150,300.00 \$84,918.00	IS IS	25% 25%	\$112,725.00 \$63,688.50	\$18,036.00 \$10,190.16	\$15,030.00 \$8,491.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,036.00 \$10,190.16
5	X410-SATA-S220	X410-66T+4.8T SSD/64G/2x40GE 2x1GE	\$234,108.00	IS	25%	\$175,581.00	\$28,092.96	\$23,410.80	\$0.00	\$0.00	\$0.00	\$28,092.96
5	X410-SATA-S221	X410-68T/1.6T SSD/128G/2x40GE/2x1GE	\$157,437.00	IS	25%	\$118,077.75	\$18,892.44	\$15,743.70	\$0.00	\$0.00	\$0.00	\$18,892.44
5	X410-SATA-S222	X410-68T/1.6T SSD/256G/2x40GE/2x1GE	\$171,051.00	IS	25%	\$128,288.25	\$20,526.12	\$17,105.10	\$0.00	\$0.00	\$0.00	\$20,526.12
5 5	X410-SATA-S223 X410-SATA-S224	X410-68T/1.6T SSD/64G/2x40GE/2x1GE X410-68T+3.2T SSD/128G/2x40GE 2x1GE	\$151,607.00 \$197,005.00	IS IS	25% 25%	\$113,705.25 \$147,753.75	\$18,192.84 \$23,640.60	\$15,160.70 \$19,700.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,192.84 \$23,640.60
5	X410-SATA-S225	X410-68T+3.2T SSD/256G/2x40GE 2x1GE	\$210,319.00	is	25%	\$157,739.25	\$25,238.28	\$21,031.90	\$0.00	\$0.00	\$0.00	\$25,238.28
5	X410-SATA-S226	X410-68T+3.2T SSD/64G/2x40GE 2x1GE	\$191,181.00	IS	25%	\$143,385.75		\$19,118.10	\$0.00	\$0.00	\$0.00	\$22,941.72
5 5	X410-SATA-S227 X410-SATA-S228	X410-70T/800G SSD/128G/2x40GE/2x1GE X410-70T/800G SSD/256G/2x40GE/2x1GE	\$137,737.00 \$151,382.00	IS IS	25% 25%	\$103,302.75 \$113,536.50	\$16,528.44 \$18,165.84	\$13,773.70 \$15,138.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,528.44 \$18,165.84
5	X410-SATA-S229	X410-7017800G SSD/250G/2X40GE/2X1GE X410-70T/800G SSD/64G/2X40GE/2X1GE	\$131,904.00	IS	25%	\$98,928.00	\$15,828.48	\$13,190.40	\$0.00	\$0.00	\$0.00	\$15,828.48
5	X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	\$87,834.00	IS	25%	\$65,875.50	\$10,540.08	\$8,783.40	\$0.00	\$0.00	\$0.00	\$10,540.08
5	X410-SATA-S230	X410-70T+1.6T SSD/128G/2x40GE 2x1GE	\$157,451.00	IS	25%	\$118,088.25	\$18,894.12	\$15,745.10	\$0.00	\$0.00	\$0.00	\$18,894.12
5 5	X410-SATA-S231 X410-SATA-S232	X410-70T+1.6T SSD/256G/2x40GE 2x1GE X410-70T+1.6T SSD/64G/2x40GE 2x1GE	\$171,065.00 \$151,622.00	IS IS	25% 25%	\$128,298.75 \$113,716.50	\$20,527.80 \$18,194.64	\$17,106.50 \$15,162.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,527.80 \$18,194.64
5	X410-SATA-S233	X410-90T+4.8T SSD/128/2x40GE 2x1GE	\$252,059.00	is	25%	\$189,044.25	\$30,247.08	\$25,205.90	\$0.00	\$0.00	\$0.00	\$30,247.08
5	X410-SATA-S234	X410-90T+4.8T SSD/256/2x40GE 2x1GE	\$265,473.00	IS	25%	\$199,104.75	\$31,856.76	\$26,547.30	\$0.00	\$0.00	\$0.00	\$31,856.76
5 5	X410-SATA-S235 X410-SATA-S236	X410-90T+4.8T SSD/64G/2x40GE 2x1GE X410-90T+9.6T SSD/128G/2x40GE 2x1GE	\$246,192.00 \$386,683.00	IS IS	25% 25%	\$184,644.00 \$290,012.25	\$29,543.04 \$46,401.96	\$24,619.20 \$38,668.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,543.04 \$46,401.96
5	X410-SATA-S237	X410-90T+9.6T SSD/256G/2x40GE 2x1GE X410-90T+9.6T SSD/256G/2x40GE 2x1GE	\$405,397.00	IS	25%	\$304,047.75		\$40,539.70	\$0.00	\$0.00	\$0.00	\$48,647.64
5	X410-SATA-S238	X410-90T+9.6T SSD/64G/2x40GE 2x1GE	\$378,408.00	IS	25%	\$283,806.00	\$45,408.96	\$37,840.80	\$0.00	\$0.00	\$0.00	\$45,408.96
5	X410-SATA-S239	X410-96T/3.2T SSD/128G/2x40GE/2x1GE	\$213,200.00	IS	25%	\$159,900.00	\$25,584.00	\$21,320.00	\$0.00	\$0.00	\$0.00	\$25,584.00
5 5	X410-SATA-S24 X410-SATA-S240	X410-36T/128G/2x10GE+2x1GE X410-96T/3.2T SSD/256G/2x40GE/2x1GE	\$93,410.00 \$226,619.00	IS IS	25% 25%	\$70,057.50 \$169,964.25	\$11,209.20 \$27,194.28	\$9,341.00 \$22,661.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,209.20 \$27,194.28
5	X410-SATA-S241	X410-96T/3.2T SSD/64G/2x40GE/2x1GE	\$207,330.00	is	25%	\$155,497.50	\$24,879.60	\$20,733.00	\$0.00	\$0.00	\$0.00	\$24,879.60
5	X410-SATA-S242	X410-96T+1.6T SSD/128/2x40GE 2x1GE	\$178,425.00	IS	25%	\$133,818.75		\$17,842.50	\$0.00	\$0.00	\$0.00	\$21,411.00
5	X410-SATA-S243	X410-96T+1.6T SSD/256/2x40GE 2x1GE X410-96T+1.6T SSD/64G/2x40GE 2x1GE	\$192,891.00 \$168.567.00	IS	25%	\$144,668.25	\$23,146.92	\$19,289.10	\$0.00	\$0.00	\$0.00	\$23,146.92
5 5	X410-SATA-S244 X410-SATA-S245	X410-961+1.01 SSD/04G/2X40GE 2X1GE X410-96T+6.4T SSD/128G/2X40GE 2X1GE	\$292,059.00	IS IS	25% 25%	\$126,425.25 \$219,044.25	\$20,228.04 \$35,047.08	\$16,856.70 \$29,205.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,228.04 \$35,047.08
5	X410-SATA-S246	X410-96T+6.4T SSD/256G/2x40GE 2x1GE	\$309,235.00	IS	25%	\$231,926.25	\$37,108.20	\$30,923.50	\$0.00	\$0.00	\$0.00	\$37,108.20
5	X410-SATA-S247	X410-96T+6.4T SSD/64G/2x40GE 2x1GE	\$284,464.00	IS	25%	\$213,348.00	\$34,135.68	\$28,446.40	\$0.00	\$0.00	\$0.00	\$34,135.68
5 5	X410-SATA-S248 X410-SATA-S249	X410-99T+2.4T SSD/128G/2x40GE 2x1GE X410-99T+2.4T SSD/256G/2x40GE 2x1GE	\$193,838.00 \$207,262.00	IS IS	25% 25%	\$145,378.50 \$155,446.50	\$23,260.56 \$24,871.44	\$19,383.80 \$20,726.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23,260.56 \$24,871.44
5	X410-SATA-S24-HO	X410-36T/128G/2x10GE 2x1GE HO	\$51,425.00	IS	25%	\$38,568.75	\$6,171.00	\$5,142.50	\$0.00	\$0.00	\$0.00	\$6,171.00
5	X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	\$106,154.00	IS	25%	\$79,615.50	\$12,738.48	\$10,615.40	\$0.00	\$0.00	\$0.00	\$12,738.48
5	X410-SATA-S250	X410-99T+2.4T SSD/64G/2x40GE 2x1GE	\$187,967.00	IS	25%	\$140,975.25	\$22,556.04	\$18,796.70	\$0.00	\$0.00	\$0.00	\$22,556.04
5 5	X410-SATA-S251 X410-SATA-S252	X410-99T+4.8T SSD/128G/2x40GE 2x1GE X410-99T+4.8T SSD/256G/2x40GE 2x1GE	\$251,981.00 \$265,398.00	IS IS	25% 25%	\$188,985.75 \$199,048.50	\$30,237.72 \$31,847.76	\$25,198.10 \$26,539.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,237.72 \$31,847.76
5	X410-SATA-S253	X410-99T+4.8T SSD/64G/2x40GE 2x1GE	\$246,112.00	is	25%	\$184,584.00	\$29,533.44	\$24,611.20	\$0.00	\$0.00	\$0.00	\$29,533.44
5	X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	\$108,920.00	IS	25%	\$81,690.00	\$13,070.40	\$10,892.00	\$0.00	\$0.00	\$0.00	\$13,070.40
5 5	X410-SATA-S27 X410-SATA-S28	X410-35T+800G-SSD/64G/2x10GE+2x1GE X410-35T+800G-SSD/128G/2x10GE+2x1GE	\$111,836.00 \$117,412.00	IS IS	25% 25%	\$83,877.00 \$88,059.00	\$13,420.32 \$14,089.44	\$11,183.60 \$11,741.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,420.32 \$14,089.44
5	X410-SATA-S29	X410-35T+800G-SSD/256G/2X10GE+2X1GE X410-35T+800G-SSD/256G/2X10GE+2X1GE	\$130,156.00	IS	25%	\$97,617.00	\$15,618.72	\$13,015.60	\$0.00	\$0.00	\$0.00	\$15,618.72
5	X410-SATA-S29-HO	X410-35T+800G-SSD/256G/2x10GE 2x1GE/HO	\$66,216.00	IS	25%	\$49,662.00	\$7,945.92	\$6,621.60	\$0.00	\$0.00	\$0.00	\$7,945.92
5 5	X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE X410-34T+1.6T SSD/64C/3x10GE+3x1GE	\$123,977.00	IS IS	25% 25%	\$92,982.75		\$12,397.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,877.24
5	X410-SATA-S31 X410-SATA-S32	X410-34T+1.6T SSD/64G/2x10GE+2x1GE X410-34T+1.6T SSD/128G/2x10GE+2x1GE	\$126,893.00 \$132,469.00	IS	25%	\$95,169.75 \$99,351.75		\$12,689.30 \$13,246.90	\$0.00 \$0.00	\$0.00	\$0.00	\$15,227.16 \$15,896.28
5	X410-SATA-S32-HO	X410-34TB+1.6T SSD/128G/2x10GE 2x1GE HO	\$69,044.00	IS	25%	\$51,783.00	\$8,285.28	\$6,904.40	\$0.00	\$0.00	\$0.00	\$8,285.28
5	X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	\$145,213.00	IS	25%	\$108,909.75		\$14,521.30	\$0.00	\$0.00	\$0.00	\$17,425.56
5 5	X410-SATA-S33-HO X410-SATA-S34	X410-34T+1.6T SSD/256G/2x10GE 2x1GE/HO X410-108T/32G/2x10GE+2x1GE	\$75,018.00 \$125,092.00	IS IS	25% 25%	\$56,263.50 \$93,819.00	\$9,002.16 \$15,011.04	\$7,501.80 \$12,509.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,002.16 \$15,011.04
5	X410-SATA-S35	X410-108T/64G/2x10GE+2x1GE	\$128,159.00	is	25%	\$96,119.25	\$15,379.08	\$12,815.90	\$0.00	\$0.00	\$0.00	\$15,379.08
5	X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	\$134,024.00	IS	25%	\$100,518.00	\$16,082.88	\$13,402.40	\$0.00	\$0.00	\$0.00	\$16,082.88
5 5	X410-SATA-S37 X410-SATA-S38	X410-108T/256G/2x10GE+2x1GE X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$147,429.00 \$163,445.00	IS IS	25% 25%	\$110,571.75 \$122,583.75	\$17,691.48 \$19,613.40	\$14,742.90 \$16,344.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,691.48 \$19,613.40
5	X410-SATA-S36 X410-SATA-S39	X410-1021+1.6T SSD/32G/2X10GE+2X1GE X410-102T+1.6T SSD/64G/2X10GE+2X1GE	\$166,513.00	IS	25% 25%	\$124,884.75	\$19,981.56	\$16,651.30	\$0.00	\$0.00	\$0.00	\$19,981.56
5	X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$172,378.00	IS	25%	\$129,283.50	\$20,685.36	\$17,237.80	\$0.00	\$0.00	\$0.00	\$20,685.36
5	X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$80,408.00	IS	25%	\$60,306.00	\$9,648.96	\$8,040.80	\$0.00	\$0.00	\$0.00	\$9,648.96
5 5	X410-SATA-S41 X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE+2x1GE X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$185,782.00 \$86,639.00	IS IS	25% 25%	\$139,336.50 \$64,979.25	\$22,293.84 \$10,396.68	\$18,578.20 \$8,663.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,293.84 \$10,396.68
5	X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	\$182,760.00	IS	25%	\$137,070.00	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$21,931.20
5	X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$185,828.00	IS	25%	\$139,371.00	\$22,299.36	\$18,582.80	\$0.00	\$0.00	\$0.00	\$22,299.36
5	X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$191,693.00	IS	25%	\$143,769.75	\$23,003.16	\$19,169.30	\$0.00	\$0.00	\$0.00	\$23,003.16
5 5	X410-SATA-S44-HO X410-SATA-S45	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO X410-99T+2.4T SSD/256G/2x10GE+2x1GE	\$91,401.00 \$205,097.00	IS IS	25% 25%	\$68,550.75 \$153.822.75	\$10,968.12 \$24,611.64	\$9,140.10 \$20.509.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,968.12 \$24.611.64
5	X410-SATA-S45-HO	X410-99T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$97,775.00	IS	25%	\$73,331.25	\$11,733.00	\$9,777.50	\$0.00	\$0.00	\$0.00	\$11,733.00
5	X410-SATA-S46	X410-96T+3.2T SSD/32G/2x10GE+2x1GE	\$202,075.00	IS	25%	\$151,556.25	\$24,249.00	\$20,207.50	\$0.00	\$0.00	\$0.00	\$24,249.00
5	X410-SATA-S47 X410-SATA-S48	X410-96T+3.2T SSD/64G/2x10GE+2x1GE X410-96T+3.2T SSD/429C/2x10GE+3x1GE	\$205,142.00	IS	25% 25%	\$153,856.50	\$24,617.04	\$20,514.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,617.04
5 5	X410-SATA-S48 X410-SATA-S49	X410-96T+3.2T SSD/128G/2x10GE+2x1GE X410-96T+3.2T SSD/256G/2x10GE+2x1GE	\$211,007.00 \$224,412.00	IS IS	25% 25%	\$158,255.25 \$168,309.00		\$21,100.70 \$22,441.20	\$0.00 \$0.00	\$0.00	\$0.00	\$25,320.84 \$26,929.44
5	X410-SATA-S50	X410-132T/2.4T SSD/128G/2x10GE/2x1GE	\$233,478.00	IS	25%	\$175,108.50		\$23,347.80	\$0.00	\$0.00	\$0.00	\$28,017.36
5	X410-SATA-S50-HO	X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$106,270.00	IS	25%	\$79,702.50		\$10,627.00	\$0.00	\$0.00	\$0.00	\$12,752.40
5 5	X410-SATA-S51 X410-SATA-S51-HO	X410-132T/2.4T SSD/256G/2x10GE/2x1GE X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$248,671.00 \$113,551.00	IS IS	25% 25%	\$186,503.25 \$85,163.25		\$24,867.10 \$11,355.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,840.52 \$13,626.12
5	X410-SATA-S51	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	\$223,354.00	IS	25%	\$167,515.50		\$22,335.40	\$0.00	\$0.00	\$0.00	\$26,802.48
5	X410-SATA-S53	X410-132T/2.4T SSD/64G/2x10GE/2x1GE	\$226,831.00	IS	25%	\$170,123.25	\$27,219.72	\$22,683.10	\$0.00	\$0.00	\$0.00	\$27,219.72
5	X410-SATA-S54	X410-60T/4.8T SSD/128G/2x10GE/2x1GE	\$237,715.00	IS	25%	\$178,286.25	\$28,525.80	\$23,771.50	\$0.00	\$0.00	\$0.00	\$28,525.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S55	X410-60T/4.8T SSD/256G/2x10GE/2x1GE	\$251,197.00	IS	25%	\$188,397.75	\$30,143.64	\$25,119.70	\$0.00	\$0.00	\$0.00	\$30,143.64
5 5	X410-SATA-S56 X410-SATA-S57	X410-60T/4.8T SSD/32G/2x10GE/2x1GE X410-60T/4.8T SSD/64G/2x10GE/2x1GE	\$228,731.00 \$231,816.00	IS IS	25% 25%	\$171,548.25 \$173,862.00	\$27,447.72 \$27,817.92	\$22,873.10 \$23,181.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,447.72 \$27,817.92
5	X410-SATA-S58	X410-60174-01 SSB/04G/2X10GE/2X1GE X410-64T/3.2T SSD/256G/2X10GE/2X1GE	\$208,144.00	IS	25%	\$156,108.00	\$24,977.28	\$20,814.40	\$0.00	\$0.00	\$0.00	\$24,977.28
5	X410-SATA-S58-HO	X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$100,054.00	IS	25%	\$75,040.50	\$12,006.48	\$10,005.40	\$0.00	\$0.00	\$0.00	\$12,006.48
5	X410-SATA-S59	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	\$169,010.00	IS	25%	\$126,757.50	\$20,281.20	\$16,901.00	\$0.00	\$0.00	\$0.00	\$20,281.20
5	X410-SATA-S59-HO	X410-68T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$77,782.00	IS	25%	\$58,336.50	\$9,333.84	\$7,778.20	\$0.00	\$0.00	\$0.00	\$9,333.84
5 5	X410-SATA-S60 X410-SATA-S60-HO	X410-70T/800G SSD/256G/2x10GE/2x1GE X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$149,414.00 \$69,061.00	IS IS	25% 25%	\$112,060.50 \$51,795.75	\$17,929.68 \$8,287.32	\$14,941.40 \$6,906.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,929.68 \$8,287.32
5	X410-SATA-S61	X410-32T+3.2T SSD/128/2x10GE 2x1GE/110	\$171,318.00	IS	25%	\$128,488.50	\$20,558.16	\$17,131.80	\$0.00	\$0.00	\$0.00	\$20,558.16
5	X410-SATA-S62	X410-32T+3.2T SSD/256/2x10GE 2x1GE	\$184,062.00	IS	25%	\$138,046.50	\$22,087.44	\$18,406.20	\$0.00	\$0.00	\$0.00	\$22,087.44
5	X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$162,826.00	IS	25%	\$122,119.50	\$19,539.12	\$16,282.60	\$0.00	\$0.00	\$0.00	\$19,539.12
5 5	X410-SATA-S64 X410-SATA-S65	X410-32T+3.2T SSD/64G/2x10GE 2x1GE X410-90T+4.8T SSD/128/2x10GE 2x1GE	\$165,742.00 \$249,783.00	IS IS	25% 25%	\$124,306.50	\$19,889.04 \$29,973.96	\$16,574.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,889.04
5 5	X410-SATA-S65 X410-SATA-S66	X410-90T+4.8T SSD/126/2x10GE 2x1GE X410-90T+4.8T SSD/256/2x10GE 2x1GE	\$263,187.00	IS	25%	\$187,337.25 \$197,390.25	\$29,973.96	\$24,978.30 \$26,318.70	\$0.00	\$0.00	\$0.00	\$29,973.96 \$31,582.44
5	X410-SATA-S67	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	\$240,851.00	IS	25%	\$180,638.25	\$28,902.12	\$24,085.10	\$0.00	\$0.00	\$0.00	\$28,902.12
5	X410-SATA-S68	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	\$243,918.00	IS	25%	\$182,938.50	\$29,270.16	\$24,391.80	\$0.00	\$0.00	\$0.00	\$29,270.16
5	X410-SATA-S69	X410-34T+800G SSD/32G/2x10GE/2x1GE	\$107,940.00	IS	25%	\$80,955.00	\$12,952.80	\$10,794.00	\$0.00	\$0.00	\$0.00	\$12,952.80
5 5	X410-SATA-S70 X410-SATA-S70-HO	X410-34T+800G SSD/64G/2x10GE/2x1GE X410-34T+800G SSD/64G/2x10GE 2x1GE	\$110,024.00 \$57,981.00	IS IS	25% 25%	\$82,518.00 \$43,485.75	\$13,202.88 \$6,957.72	\$11,002.40 \$5,798.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,202.88 \$6,957.72
5	X410-SATA-S71	X410-34T-800G SSD/04G/2x10GE 2x1GE X410-34T-800G SSD/128G/2x10GE/2x1GE	\$116,432.00	IS	25%	\$87,324.00	\$13,971.84	\$11,643.20	\$0.00	\$0.00	\$0.00	\$13,971.84
5	X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE/2x1GE	\$129,176.00	IS	25%	\$96,882.00	\$15,501.12	\$12,917.60	\$0.00	\$0.00	\$0.00	\$15,501.12
5	X410-SATA-S73	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	\$142,977.00	IS	25%	\$107,232.75	\$17,157.24	\$14,297.70	\$0.00	\$0.00	\$0.00	\$17,157.24
5	X410-SATA-S74	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$143,369.00	IS	25%	\$107,526.75	\$17,204.28	\$14,336.90	\$0.00	\$0.00	\$0.00	\$17,204.28
5 5	X410-SATA-S74-HO X410-SATA-S75	X410-66T+1.2T SSD/64G/2x10GE 2x1GE X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$65,255.00 \$153,498.00	IS IS	25% 25%	\$48,941.25 \$115,123.50	\$7,830.60 \$18,419.76	\$6,525.50 \$15,349.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,830.60 \$18,419.76
5	X410-SATA-S75-HO	X410-66T+1.2T SSD/128/2x10GE 2x1GE/HO	\$67,897.00	IS	25%	\$50,922.75	\$8,147.64	\$6,789.70	\$0.00	\$0.00	\$0.00	\$8,147.64
5	X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$167,886.00	IS	25%	\$125,914.50	\$20,146.32	\$16,788.60	\$0.00	\$0.00	\$0.00	\$20,146.32
5	X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	\$166,291.00	IS	25%	\$124,718.25	\$19,954.92	\$16,629.10	\$0.00	\$0.00	\$0.00	\$19,954.92
5 5	X410-SATA-S78 X410-SATA-S79	X410-96T+1.6T SSD/64G/2x10GE/2x1GE X410-06T+1.6T SSD/428C/2x10GE/2x1GE	\$166,500.00	IS IS	25% 25%	\$124,875.00	\$19,980.00	\$16,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,980.00
5	X410-SATA-S79-HO	X410-96T+1.6T SSD/128G/2x10GE/2x1GE X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	\$176,301.00 \$85,466.00	IS	25%	\$132,225.75 \$64,099.50	\$21,156.12 \$10,255.92	\$17,630.10 \$8,546.60	\$0.00	\$0.00	\$0.00	\$21,156.12 \$10,255.92
5	X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$190,733.00	is	25%	\$143,049.75	\$22,887.96	\$19,073.30	\$0.00	\$0.00	\$0.00	\$22,887.96
5	X410-SATA-S80-HO	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	\$92,063.00	IS	25%	\$69,047.25	\$11,047.56	\$9,206.30	\$0.00	\$0.00	\$0.00	\$11,047.56
5	X410-SATA-S81	X410-120T+2.4T SSD/32G/2x10GE/2x1GE	\$206,122.00	IS	25%	\$154,591.50	\$24,734.64	\$20,612.20	\$0.00	\$0.00	\$0.00	\$24,734.64
5 5	X410-SATA-S82 X410-SATA-S83	X410-120T+2.4T SSD/64G/2x10GE/2x1GE X410-120T+2.4T SSD/128G/2x10GE/2x1GE	\$206,818.00 \$216,872.00	IS IS	25% 25%	\$155,113.50 \$162,654.00	\$24,818.16 \$26,024.64	\$20,681.80 \$21,687.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,818.16 \$26,024.64
5	X410-SATA-S84	X410-120112.41 GGD/120G/2X10GE/2X1GE X410-120T+2.4T SSD/256G/2X10GE/2X1GE	\$231.814.00	IS	25%	\$173,860.50	\$27,817.68	\$23,181.40	\$0.00	\$0.00	\$0.00	\$27,817.68
5	X410-SATA-S84-HO	X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO	\$124,518.00	IS	25%	\$93,388.50	\$14,942.16	\$12,451.80	\$0.00	\$0.00	\$0.00	\$14,942.16
5	X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$149,612.00	IS	25%	\$112,209.00	\$17,953.44	\$14,961.20	\$0.00	\$0.00	\$0.00	\$17,953.44
5 5	X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$155,429.00	IS IS	25% 25%	\$116,571.75	\$18,651.48 \$8,554.92	\$15,542.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,651.48
5	X410-SATA-S86-HO X410-SATA-S87	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$71,291.00 \$169,010.00	IS	25%	\$53,468.25 \$126,757.50	\$20,281.20	\$7,129.10 \$16,901.00	\$0.00 \$0.00	\$0.00	\$0.00	\$8,554.92 \$20,281.20
5	X410-SATA-S87-HO	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$77,782.00	IS	25%	\$58,336.50	\$9,333.84	\$7,778.20	\$0.00	\$0.00	\$0.00	\$9,333.84
5	X410-SATA-S88	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$189,030.00	IS	25%	\$141,772.50	\$22,683.60	\$18,903.00	\$0.00	\$0.00	\$0.00	\$22,683.60
5	X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$194,848.00	IS	25%	\$146,136.00	\$23,381.76	\$19,484.80	\$0.00	\$0.00	\$0.00	\$23,381.76
5 5	X410-SATA-S89-HO X410-SATA-S90	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO X410-68T+3.2T SSD/256G/2x10GE 2x1GE	\$92,848.00 \$208,144.00	IS IS	25% 25%	\$69,636.00 \$156,108.00	\$11,141.76 \$24,977.28	\$9,284.80 \$20,814.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,141.76 \$24,977.28
5	X410-SATA-S90-HO	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$100,054.00	IS	25%	\$75,040.50	\$12,006.48	\$10,005.40	\$0.00	\$0.00	\$0.00	\$12,006.48
5	X410-SATA-S91	X410-66T+4.8T SSD/64G/2x10GE 2x1GE	\$231,816.00	IS	25%	\$173,862.00	\$27,817.92	\$23,181.60	\$0.00	\$0.00	\$0.00	\$27,817.92
5	X410-SATA-S92	X410-66T+4.8T SSD/128G/2x10GE 2x1GE	\$237,715.00	IS	25%	\$178,286.25	\$28,525.80	\$23,771.50	\$0.00	\$0.00	\$0.00	\$28,525.80
5 5	X410-SATA-S93 X410-SATA-S94	X410-66T+4.8T SSD/256G/2x10GE 2x1GE X410-64T+6.4T SSD/64G/2x10GE 2x1GE	\$251,197.00 \$268,394.00	IS IS	25% 25%	\$188,397.75 \$201,295.50	\$30,143.64 \$32,207.28	\$25,119.70 \$26,839.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,143.64 \$32,207.28
5	X410-SATA-S95	X410-64T+6.4T SSD/128G/2x10GE 2x1GE X410-64T+6.4T SSD/128G/2x10GE 2x1GE	\$276,150.00	IS	25%	\$207,293.50	\$32,207.28	\$27,615.00	\$0.00	\$0.00	\$0.00	\$33,138.00
5	X410-SATA-S96	X410-64T+6.4T SSD/256G/2x10GE 2x1GE	\$293,705.00	IS	25%	\$220,278.75	\$35,244.60	\$29,370.50	\$0.00	\$0.00	\$0.00	\$35,244.60
5	X410-SATA-S97	X410-60T+9.6T SSD/64G/2x10GE 2x1GE	\$369,646.00	IS	25%	\$277,234.50	\$44,357.52	\$36,964.60	\$0.00	\$0.00	\$0.00	\$44,357.52
5	X410-SATA-S98	X410-60T+9.6T SSD/128G/2x10GE 2x1GE	\$378,242.00	IS	25%	\$283,681.50	\$45,389.04	\$37,824.20	\$0.00	\$0.00	\$0.00	\$45,389.04
5 5	X410-SATA-S99 X410-SAT-S18-SB-C	X410-60T+9.6T SSD/256G/2x10GE 2x1GE X410-120T+4.8T/32G/2X10GE 2X1 BRZ-SW=ID	\$397,699.00 \$164,920.00	IS IS	25% 25%	\$298,274.25 \$123,690.00	\$47,723.88 \$18,141.20	\$39,769.90 \$14,842.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47,723.88 \$18,141.20
5	X410-SAT-S19-SB-C	X410-120T+4.8T/64G/2X10GE 2X1 BRZ-SW=ID	\$166,916.00	is	25%	\$125,187.00	\$18,360.76	\$15,022.44	\$0.00	\$0.00	\$0.00	\$18,360.76
5	X410-SAT-S20-SB-C	X410-120T+4.8T/128G/2X10GE 2X1 BRZ-SW=ID	\$170,733.00	IS	25%	\$128,049.75	\$18,780.63	\$15,365.97	\$0.00	\$0.00	\$0.00	\$18,780.63
5	X410-SAT-S21-SB-C	X410-120T+4.8T/256G/2X10GE 2X1 BRZ-SW=ID	\$179,456.00	IS	25%	\$134,592.00	\$19,740.16	\$16,151.04	\$0.00	\$0.00	\$0.00	\$19,740.16
5	456-111-834	OneFS Base License Tier 1=ID	\$23,333.00	IS2	25%	\$17,499.75	\$2,333.30	\$1,866.64	\$0.00	\$0.00	\$0.00	\$2,333.30
5 5	456-111-835 456-111-836	OneFS Base License Tier 2=ID OneFS Base License Tier 3=ID	\$19,600.00 \$19,600.00	IS2 IS2	25% 25%	\$14,700.00 \$14,700.00	\$2,352.00 \$2,352.00	\$1,960.00 \$1,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,352.00 \$2,352.00
5	456-111-837	OneFS Base License Tier 4=ID	\$8,166.67	IS2	25%	\$6,125.00	\$980.00	\$816.67	\$0.00	\$0.00	\$0.00	\$980.00
5	456-111-838	OneFS Capacity License Tier 1 =CB	\$1,417.00	IS2	25%	\$1,062.75	\$141.70	\$113.36	\$0.00	\$0.00	\$0.00	\$141.70
5	456-111-839	OneFS Capacity License Tier 2 = CB	\$1,388.33	IS2	25%	\$1,041.25	\$166.60	\$138.83	\$0.00	\$0.00	\$0.00	\$166.60
5 5	456-111-840 456-111-841	OneFS Capacity License Tier 3 = CB OneFS Capacity License Tier 4 = CB	\$473.67 \$91.47	IS2 IS2	25% 25%	\$355.25 \$68.60	\$56.84 \$10.98	\$47.37 \$9.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.84 \$10.98
5	456-111-041 456-111-996	SmartPools Base License Tier 1=ID	\$4,167.00	IS2	25%	\$3,125.25	\$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06
5	456-111-997	SmartPools Base License Tier 2=ID	\$4,167.00	IS2	25%	\$3,125.25	\$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06
5	456-111-998	SmartPools Base License Tier 3=ID	\$1,667.00	IS2	25%	\$1,250.25	\$300.06	\$266.72	\$0.00	\$0.00	\$0.00	\$300.06
5	456-111-999	SmartPools Base License Tier 4=ID	\$1,192.00	IS2	25%	\$894.00	\$214.56	\$190.72	\$0.00	\$0.00	\$0.00	\$214.56
5 5	456-112-000 456-112-001	SmartPools Capacity License Tier 1 = CB SmartPools Capacity License Tier 2 = CB	\$50.00 \$50.00	IS2 IS2	25% 25%	\$37.50 \$37.50	\$9.00 \$9.00	\$8.00 \$8.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.00 \$9.00
5	456-112-002	SmartPools Capacity License Tier 3 = CB	\$27.00	IS2	25%	\$20.25	\$4.86	\$4.32	\$0.00	\$0.00	\$0.00	\$4.86
5	456-112-003	SmartPools Capacity License Tier 4 = CB	\$25.00	IS2	25%	\$18.75	\$4.50	\$4.00	\$0.00	\$0.00	\$0.00	\$4.50
5	456-112-004	SnapshotIQ Base License Tier 1=ID	\$2,458.00	IS2	25%	\$1,843.50	\$442.44	\$393.28	\$0.00	\$0.00	\$0.00	\$442.44

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-112-005	SnapshotIQ Base License Tier 2=ID	\$2,458.00	IS2	25%	\$1,843.50	\$442.44	\$393.28	\$0.00	\$0.00	\$0.00	\$442.44
5 5	456-112-006 456-112-007	SnapshotlQ Base License Tier 3=ID SnapshotlQ Base License Tier 4=ID	\$983.00 \$703.00	IS2 IS2	25% 25%	\$737.25 \$527.25	\$176.94 \$126.54	\$157.28 \$112.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$176.94 \$126.54
5	456-112-008	SnapshotIQ Capacity License Tier 1 = CB	\$30.00	IS2	25%	\$22.50	\$5.40	\$4.80	\$0.00	\$0.00	\$0.00	\$5.40
5	456-112-009	SnapshotIQ Capacity License Tier 2 = CB	\$30.00	IS2	25%	\$22.50	\$5.40	\$4.80	\$0.00	\$0.00	\$0.00	\$5.40
5	456-112-010	SnapshotIQ Capacity License Tier 3 = CB	\$16.00	IS2	25%	\$12.00	\$2.88	\$2.56	\$0.00	\$0.00	\$0.00	\$2.88
5	456-112-011	SnapshotIQ Capacity License Tier 4 =CB	\$15.00	IS2	25%	\$11.25	\$2.70	\$2.40	\$0.00	\$0.00	\$0.00	\$2.70
5 5	456-112-012	SmartConnect Base License Tier 1=ID	\$4,167.00	IS2	25% 25%	\$3,125.25	\$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06
5	456-112-013 456-112-014	SmartConnect Base License Tier 2=ID SmartConnect Base License Tier 3=ID	\$4,167.00 \$1,667.00	IS2 IS2	25%	\$3,125.25 \$1,250.25	\$750.06 \$300.06	\$666.72 \$266.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$750.06 \$300.06
5	456-112-015	SmartConnect Base License Tier 4=ID	\$1,192.00	IS2	25%	\$894.00	\$214.56	\$190.72	\$0.00	\$0.00	\$0.00	\$214.56
5	456-112-016	SmartConnect Capacity License Tier 1 =CB	\$50.00	IS2	25%	\$37.50	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00
5	456-112-017	SmartConnect Capacity License Tier 2 = CB	\$50.00	IS2	25%	\$37.50	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00
5	456-112-018	SmartConnect Capacity License Tier 3 = CB	\$27.00	IS2	25%	\$20.25	\$4.86	\$4.32	\$0.00	\$0.00	\$0.00	\$4.86
5	456-112-019 456-112-020	SmartConnect Capacity License Tier 4 = CB	\$25.00	IS2 IS2	25% 25%	\$18.75	\$4.50 \$750.06	\$4.00 \$666.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4.50
5 5	456-112-020 456-112-021	SyncIQ Base License Tier 1=ID SyncIQ Base License Tier 2=ID	\$4,167.00 \$4,167.00	IS2	25%	\$3,125.25 \$3,125.25	\$750.06 \$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06 \$750.06
5	456-112-022	SynclQ Base License Tier 3=ID	\$1,667.00	IS2	25%	\$1,250.25	\$300.06	\$266.72	\$0.00	\$0.00	\$0.00	\$300.06
5	456-112-023	SynclQ Base License Tier 4=ID	\$1,192.00	IS2	25%	\$894.00	\$214.56	\$190.72	\$0.00	\$0.00	\$0.00	\$214.56
5	456-112-024	SynclQ Capacity License Tier 1 = CB	\$50.00	IS2	25%	\$37.50	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00
5	456-112-025	SynclQ Capacity License Tier 2 = CB	\$50.00	IS2	25%	\$37.50	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00
5 5	456-112-026 456-112-027	SynclQ Capacity License Tier 3 = CB SynclQ Capacity License Tier 4 = CB	\$27.00 \$25.00	IS2 IS2	25% 25%	\$20.25 \$18.75	\$4.86 \$4.50	\$4.32 \$4.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4.86 \$4.50
5	456-112-02 <i>1</i> 456-112-028	SmartQuotas Base License Tier 1=ID	\$1,696.00	IS2	25%	\$1,272.00	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28
5	456-112-029	SmartQuotas Base License Tier 2=ID	\$1,696.00	IS2	25%	\$1,272.00	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28
5	456-112-030	SmartQuotas Base License Tier 3=ID	\$679.00	IS2	25%	\$509.25	\$122.22	\$108.64	\$0.00	\$0.00	\$0.00	\$122.22
5	456-112-031	SmartQuotas Base License Tier 4=ID	\$485.00	IS2	25%	\$363.75	\$87.30	\$77.60	\$0.00	\$0.00	\$0.00	\$87.30
5	456-112-032	SmartQuotas Capacity License Tier 1 = CB	\$20.00	IS2	25%	\$15.00	\$3.60	\$3.20	\$0.00	\$0.00	\$0.00	\$3.60
5 5	456-112-033 456-112-034	SmartQuotas Capacity License Tier 2 = CB	\$20.00 \$11.00	IS2 IS2	25% 25%	\$15.00 \$8.25	\$3.60 \$1.98	\$3.20 \$1.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3.60 \$1.98
5	456-112-035	SmartQuotas Capacity License Tier 3 = CB SmartQuotas Capacity License Tier 4 = CB	\$10.00	IS2	25%	\$7.50	\$1.80	\$1.60	\$0.00	\$0.00	\$0.00	\$1.80
5	456-112-036	SmartDedupe Base License Tier 1=ID	\$5,462.00	IS2	25%	\$4,096.50	\$983.16	\$873.92	\$0.00	\$0.00	\$0.00	\$983.16
5	456-112-037	SmartDedupe Base License Tier 2=ID	\$5,462.00	IS2	25%	\$4,096.50	\$983.16	\$873.92	\$0.00	\$0.00	\$0.00	\$983.16
5	456-112-038	SmartDedupe Base License Tier 3=ID	\$2,103.00	IS2	25%	\$1,577.25	\$378.54	\$336.48	\$0.00	\$0.00	\$0.00	\$378.54
5	456-112-039	SmartDedupe Base License Tier 4=ID	\$1,737.00	IS2	25%	\$1,302.75	\$312.66	\$277.92	\$0.00	\$0.00	\$0.00	\$312.66
5 5	456-112-040 456-112-041	SmartDedupe Capacity License Tier 1 = CB SmartDedupe Capacity License Tier 2 = CB	\$66.00 \$66.00	IS2 IS2	25% 25%	\$49.50 \$49.50	\$11.88 \$11.88	\$10.56 \$10.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11.88 \$11.88
5	456-112-042	SmartDedupe Capacity License Tier 3 = CB	\$37.00	IS2	25%	\$27.75	\$6.66	\$5.92	\$0.00	\$0.00	\$0.00	\$6.66
5	456-112-043	SmartDedupe Capacity License Tier 4 = CB	\$36.00	IS2	25%	\$27.00	\$6.48	\$5.76	\$0.00	\$0.00	\$0.00	\$6.48
5	456-112-044	SmartLock Base License Tier 1=ID	\$1,696.00	IS2	25%	\$1,272.00	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28
5	456-112-045	SmartLock Base License Tier 2=ID	\$1,696.00	IS2	25%	\$1,272.00	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28
5	456-112-046	SmartLock Base License Tier 3=ID	\$679.00	IS2	25%	\$509.25	\$122.22	\$108.64	\$0.00	\$0.00	\$0.00	\$122.22
5 5	456-112-047 456-112-048	SmartLock Base License Tier 4=ID SmartLock Capacity License Tier 1 =CB	\$485.00 \$20.00	IS2 IS2	25% 25%	\$363.75 \$15.00	\$87.30 \$3.60	\$77.60 \$3.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$87.30 \$3.60
5	456-112-049	SmartLock Capacity License Tier 1 = CB	\$20.00	IS2	25%	\$15.00	\$3.60	\$3.20	\$0.00	\$0.00	\$0.00	\$3.60
5	456-112-050	SmartLock Capacity License Tier 3 = CB	\$11.00	IS2	25%	\$8.25	\$1.98	\$1.76	\$0.00	\$0.00	\$0.00	\$1.98
5	456-112-051	SmartLock Capacity License Tier 4 =CB	\$10.00	IS2	25%	\$7.50	\$1.80	\$1.60	\$0.00	\$0.00	\$0.00	\$1.80
5	456-112-093	CloudPools Capacity License=CB	\$315.00	IS2	25%	\$236.25	\$56.70	\$50.40	\$0.00	\$0.00	\$0.00	\$56.70
5	456-112-345	Cloudpools Subscription Base 0.00=ID	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-346 456-112-347	Cloudpools Subscription Cap 2 YR =CB Cloudpools Subscription Cap 3 YR =CB	\$12.78 \$12.11	IS2 IS2	25% 25%	\$9.59 \$9.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-112-349	Cloudpools Subscription Cap 1 YR=CB	\$13.46	IS2	25%	\$10.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-496	CloudPools 0.00 Base License=ID	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-863	OneFS Product	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-864	Basic Bundle Tier 3=ID	\$2,385.00	IS2	25%	\$1,788.75	\$429.30	\$381.60	\$0.00	\$0.00	\$0.00	\$429.30
5	458-001-865	Basic Bundle Capacity Tier 3 Per TB=CB	\$38.00	IS2	25%	\$28.50	\$6.84	\$6.08	\$0.00	\$0.00	\$0.00	\$6.84
5 5	458-001-866 458-001-867	Enterprise Bundle Tier 3=ID Enterprise Bundle Capacity T3 Per TB=CB	\$2,996.00 \$48.00	IS2 IS2	25% 25%	\$2,247.00 \$36.00	\$539.28 \$8.64	\$479.36 \$7.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$539.28 \$8.64
5	458-001-868	Enterprise Advanced Bundle Tier 3=ID	\$5,996.00	IS2	25%	\$4,497.00	\$1,079.28	\$959.36	\$0.00	\$0.00	\$0.00	\$1,079.28
5	458-001-869	Enterprise Adv Bundle Cap T3 Per TB=CB	\$96.00	IS2	25%	\$72.00	\$17.28	\$15.36	\$0.00	\$0.00	\$0.00	\$17.28
5	458-001-941	SmartPools	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-942	SnapshotIQ	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-943	SmartConnect	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-944 458-001-945	SynclQ SmartQuotas	\$0.00 \$0.00	IS2 IS2	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-946	SmartDedupe	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-947	SmartLock	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	458-001-948	Basic Bundle Tier 2=ID	\$5,963.00	IS2	25%	\$4,472.25	\$1,073.34	\$954.08	\$0.00		\$0.00	\$1,073.34
5	458-001-949	Basic Bundle Capacity Tier 2 Per TB=CB	\$72.00	IS2	25%	\$54.00	\$12.96	\$11.52	\$0.00		\$0.00	\$12.96
5	458-001-950	Enterprise Bundle Tier 2=ID	\$7,489.00	IS2	25%	\$5,616.75	\$1,348.02	\$1,198.24	\$0.00	\$0.00	\$0.00	\$1,348.02
5 5	458-001-951 458-001-952	Enterprise Bundle Capacity T2 Per TB=CB	\$90.00	IS2 IS2	25% 25%	\$67.50 \$11.241.75	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$16.20
5	458-001-952 458-001-953	Enterprise Advanced Bundle Tier 2=ID Enterprise Adv Bundle Cap T2 Per TB=CB	\$14,989.00 \$180.00	IS2 IS2	25% 25%	\$11,241.75 \$135.00	\$2,698.02 \$32.40	\$2,398.24 \$28.80	\$0.00 \$0.00		\$0.00 \$0.00	\$2,698.02 \$32.40
5	458-001-954	Basic Bundle Tier 1=ID	\$5,963.00	IS2	25%	\$4,472.25	\$1,073.34	\$954.08	\$0.00		\$0.00	\$1,073.34
5	458-001-955	Basic Bundle Capacity Tier 1 Per TB=CB	\$72.00	IS2	25%	\$54.00	\$12.96	\$11.52	\$0.00		\$0.00	\$12.96
5	458-001-956	Enterprise Bundle Tier 1=ID	\$7,489.00	IS2	25%	\$5,616.75	\$1,348.02	\$1,198.24	\$0.00		\$0.00	\$1,348.02
5	458-001-957	Enterprise Bundle Capacity T1 Per TB=CB	\$90.00		25%	\$67.50	\$16.20	\$14.40	\$0.00		\$0.00	\$16.20
5 5	458-001-958	Enterprise Advanced Bundle Tier 1=ID	\$14,989.00		25%	\$11,241.75	\$2,698.02	\$2,398.24	\$0.00		\$0.00	\$2,698.02
5	458-001-959	Enterprise Adv Bundle Cap T1 Per TB=CB	\$180.00	IS2	25%	\$135.00	\$32.40	\$28.80	\$0.00	\$0.00	\$0.00	\$32.40

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-960	Basic Bundle Tier 4=ID	\$1,705.00	IS2	25%	\$1,278.75		\$272.80	\$0.00	\$0.00	\$0.00	\$306.90
5 5	458-001-961	Basic Bundle Capacity Tier 4 Per TB=CB	\$36.00	IS2	25%	\$27.00	\$6.48	\$5.76	\$0.00	\$0.00	\$0.00	\$6.48
5	458-001-962 458-001-963	Enterprise Bundle Tier 4=ID Enterprise Bundle Capacity T4 Per TB=CB	\$2,142.00 \$45.00	IS2 IS2	25% 25%	\$1,606.50 \$33.75	\$385.56 \$8.10	\$342.72 \$7.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$385.56 \$8.10
5	458-001-964	Enterprise Advanced Bundle Tier 4=ID	\$4,287.00	IS2	25%	\$3,215.25	\$771.66	\$685.92	\$0.00	\$0.00	\$0.00	\$771.66
5	458-001-965	Enterprise Adv Bundle Cap T4 Per TB=CB	\$90.00	IS2	25%	\$67.50	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$16.20
5	458-001-966	OneFS Conversion Materials	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-967	CloudPools for Third Party	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-968	CloudPools for EMC(\$0.00)	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-969 458-001-970	HDFS for OneFS (\$0.00) SWIFT for OneFS (\$0.00)	\$0.00 \$0.00	IS2 IS2	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-971	STIG Hardening for OneFS (\$0.00)	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0077	PWCRD KIT for Gen6 Deep Chassis	\$22.00	IS2	25%	\$16.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0078	PWCRD KIT for Gen6 Normal Chassis	\$23.00	IS2	25%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0262	CABLE ETHERNET 10G PASS SFP+ 1M	\$127.00	IS2	25%	\$95.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0263 851-0264	CABLE ETHERNET 10G PASS SFP+ 3M CABLE ETHERNET 10G PASS SFP+ 5M	\$151.00 \$143.00	IS2 IS2	25% 25%	\$113.25 \$107.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0265	CABLE ETHERNET 10G ACT OPT SFP+ 10M	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0266	CABLE ETHERNET 10G PASS OM4 LC-LC 10M	\$248.00	IS2	25%	\$186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0267	CABLE ETHERNET 10G PASS OM4 LC-LC 30M	\$311.00	IS2	25%	\$233.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0268	CABLE ETHERNET 10G PASS OM4 LC-LC 50M	\$374.00	IS2	25%	\$280.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0269	CABLE ETHERNET 10G PASS OM4 LC-LC 100M	\$527.00	IS2	25% 25%	\$395.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0270 851-0271	CABLE ETHERNET 10G PASS OM4 LC-LC 150M CABLE ETHERNET 10G PASS SFP+ 1M FLEX	\$696.00 \$127.00	IS2 IS2	25%	\$522.00 \$95.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0272	CABLE ETHERNET 10G PASS SFP+ 1.5M FLEX	\$99.00	IS2	25%	\$74.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0273	CABLE ETHERNET 10G PASS SFP+ 2M FLEX	\$119.00	IS2	25%	\$89.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0274	CABLE IB PASS OPT MPO TRANSCEIVER 1M	\$263.00	IS2	25%	\$197.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0275	CABLE IB PASS OPT MPO TRANSCEIVER 3M	\$289.00	IS2	25%	\$216.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0276	CABLE IB PASS OPT MPO TRANSCEIVER 5M	\$309.00	IS2	25%	\$231.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0277 851-0278	CABLE IB/40GBE PASS OPT MPO TRNSCVR 150M CABLE ETHERNET QSFP+-SFP+ BREAKOUT 1M	\$3,702.00 \$261.00	IS2 IS2	25% 25%	\$2,776.50 \$195.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0279	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 3M	\$369.00	IS2	25%	\$276.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0280	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 5M	\$495.00	IS2	25%	\$371.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0281	Step Up Transformer	\$14,419.00	IS2	25%	\$10,814.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0285	Transceiver/Optic/QSFP/SR/40GbE GEN6	\$1,717.00	IS2	25%	\$1,287.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0286 851-0287	R-SPR KIT - 8TB HDD GEN6 R-SPR KIT - 10TB HDD GEN6	\$1,531.00 \$1,942.00	IS2 IS2	25% 25%	\$1,148.25 \$1,456.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	851-0288	R-SPR KIT - 2TB HDD GEN6	\$1,942.00 \$490.00	IS2	25%	\$1,456.50 \$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0289	R-SPR KIT - 4TB HDD GEN6	\$627.00	IS2	25%	\$470.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0290	R-SPR KIT - 600GB HDD GEN6	\$496.00	IS2	25%	\$372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0291	R-SPR KIT - 1.2TB HDD GEN6	\$705.00	IS2	25%	\$528.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0292	R-SPR KIT - 1.6TB SSD GEN6	\$4,592.00	IS2	25%	\$3,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0293 851-0294	R-SPR KIT - 3.2TB SSD GEN6 R-SPR KIT - 15.4TB SSD GEN6	\$8,629.00 \$35,709.00	IS2 IS2	25% 25%	\$6,471.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	851-0294 851-0296	Transceiver/Optic/SFP+/SR/10Gbe GEN6	\$35,709.00	IS2	25%	\$26,781.75 \$138.75	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	851-0297	RACK ASSY TITAN-HD 40U 4PDU SINGLE PHASE	\$23,318.00	IS2	25%	\$17,488.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0298	RACK ASSY TITAN-HD 40U 4PDU 3PHASE DELTA	\$23,421.00	IS2	25%	\$17,565.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0299	RACK ASSY TITAN-HD 40U 4PDU 3PHASE WYE	\$28,317.00	IS2	25%	\$21,237.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA2000-10T-400G	A2000-2.2GHZ/2C/16G+20x10TB SAT/400GB	\$34,627.00	IS2	25%	\$25,970.25	\$4,155.24	\$3,462.70	\$0.00	\$0.00	\$0.00	\$4,155.24
5 5	IA200-2T-400G IA200-4T-400G	A200-2.2GHZ/2C/16G+15x2TB SAT/400GB A200-2.2GHZ/2C/16G+15x4TB SAT/400GB	\$15,320.00 \$18,619.00	IS2 IS2	25% 25%	\$11,490.00 \$13,964.25	\$1,838.40 \$2,234.28	\$1,532.00 \$1,861.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,838.40 \$2,234.28
5	IA200-41-400G	A200-2.2GHZ/2C/16G+15x81B SAT/400GB A200-2.2GHZ/2C/16G+15x8TB SAT/400GB	\$26,315.00	IS2	25%	\$19,736.25	\$3,157.80	\$2,631.50	\$0.00	\$0.00	\$0.00	\$3,157.80
5	IBEIO-10GBE	2x10GbE (SFP+)Back End	\$761.00	IS2	25%	\$570.75	\$91.32	\$76.10	\$0.00	\$0.00	\$0.00	\$91.32
5	IBEIO-40GBE	2x40GbE (QSFP+)Back End	\$977.00	IS2	25%	\$732.75	\$117.24	\$97.70	\$0.00	\$0.00	\$0.00	\$117.24
5	IBEIO-40GBE-F	2x40GbE (QSFP+)Back End - F800	\$997.00	IS2	25%	\$747.75	\$99.70	\$79.76	\$0.00	\$0.00	\$0.00	\$99.70
5	IBEIO-IB-40GBE	Infiniband Back End - 40GbE Mig Ready	\$3,346.00	IS2	25%	\$2,509.50	\$401.52	\$334.60	\$0.00	\$0.00	\$0.00	\$401.52
5 5	IBEIO-IB40GE-F IBEIO-IBQDR	Infiniband BackEnd - 40GbE Mig F800 Infiniband Back End - 10GbE Mig Ready	\$3,415.00 \$1,620.00	IS2 IS2	25% 25%	\$2,561.25 \$1,215.00	\$341.50 \$194.40	\$273.20 \$162.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$341.50 \$194.40
5	ICH-DEEP	Base Chassis - Deep	\$4,266.00	IS2	25%	\$3,199.50	\$511.92	\$426.60	\$0.00	\$0.00	\$0.00	\$511.92
5	ICH-DEEP-EMC	Base Chassis - Deep	\$4,266.00	IS2	25%	\$3,199.50	\$511.92	\$426.60	\$0.00	\$0.00	\$0.00	\$511.92
5	ICH-DEEP-RACK	Base Chassis - Deep - Pre-Racked	\$4,353.00	IS2	25%	\$3,264.75	\$522.36	\$435.30	\$0.00	\$0.00	\$0.00	\$522.36
5	ICH-NORM	Base Chassis - Normal	\$4,182.00	IS2	25%	\$3,136.50	\$501.84	\$418.20	\$0.00	\$0.00	\$0.00	\$501.84
5	ICH-NORM-EMC	Base Chassis - Normal	\$4,182.00	IS2	25%	\$3,136.50	\$501.84	\$418.20	\$0.00	\$0.00	\$0.00	\$501.84
5 5	ICH-NORM-EMC-F	Base Chassis - Normal EMC - F800	\$4,267.00	IS2	25% 25%	\$3,200.25	\$426.70	\$341.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$426.70
5 5	ICH-NORM-F800 IF800-1.6T	Base Chassis - Normal - F800 F800-2.6GHZ/16C/256G+15x1.6TB SSD	\$4,267.00 \$94,011.00	IS2 IS2	25%	\$3,200.25 \$70,508.25	\$426.70 \$9,401.10	\$341.36 \$7,520.88	\$0.00	\$0.00	\$0.00 \$0.00	\$426.70 \$9,401.10
5	IF800-1.6T-PR	F800-2.6GHZ/16C/256G+15x1.6TB SSD-PROMO	\$70.480.00	IS2	25%	\$52,860.00	\$7,048.00	\$5,638.40	\$0.00	\$0.00	\$0.00	\$7,048.00
5	IF800-15.4T	F800-2.6GHZ/16C/256G+15x15.4TB SSD	\$560,944.00	IS2	25%	\$420,708.00		\$44,875.52	\$0.00	\$0.00	\$0.00	\$56,094.40
5	IF800-15.4T-PR	F800-2.6GHZ/16C/256G+15x15.4TB SSD-PROMO	\$423,386.00	IS2	25%	\$317,539.50	\$42,338.60	\$33,870.88	\$0.00	\$0.00	\$0.00	\$42,338.60
5	IF800-3.2T	F800-2.6GHZ/16C/256G+15x3.2TB SSD	\$167,803.00	IS2	25%	\$125,852.25		\$13,424.24	\$0.00	\$0.00	\$0.00	\$16,780.30
5	IF800-3.2T-PR	F800-2.6GHZ/16C/256G+15x3.2TB SSD-PROMO	\$128,103.00		25%	\$96,077.25		\$10,248.24	\$0.00	\$0.00	\$0.00	\$12,810.30
5 5	IFEIO-10GBE IFEIO-10GBE-B	2x10GbE (SFP+) 2x10GbE (SFP+) L/M	\$759.00 \$223.00	IS2 IS2	25% 25%	\$569.25 \$167.25		\$75.90 \$22.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$91.08 \$26.76
5	IFEIO-10GBE-B	2x10GbE (SFP+) - F800	\$223.00 \$774.00	IS2	25%	\$580.50		\$22.30 \$61.92	\$0.00	\$0.00	\$0.00	\$26.76 \$77.40
5	IFEIO-40GBE	2x40GbE (QSFP+)	\$1,023.00	IS2	25%	\$767.25		\$102.30	\$0.00	\$0.00	\$0.00	\$122.76
5	IFEIO-40GBE-F	2x40GbE (QSFP+) - F800	\$1,044.00	IS2	25%	\$783.00	\$104.40	\$83.52	\$0.00	\$0.00	\$0.00	\$104.40
5	IH400-2T-1.6T	H400-2.2GHZ/4C/64G+15x2TB SAT/1.6TB	\$20,604.00	IS2	25%	\$15,453.00		\$2,060.40	\$0.00	\$0.00	\$0.00	\$2,472.48
5 5	IH400-2T-3.2T	H400-2.2GHZ/4C/64G+15x2TB SAT/3.2TB	\$24,638.00	IS2 IS2	25%	\$18,478.50		\$2,463.80	\$0.00	\$0.00	\$0.00	\$2,956.56
э	IH400-2T-800G	H400-2.2GHZ/4C/64G+15x2TB SAT/800GB	\$18,587.00	132	25%	\$13,940.25	\$2,230.44	\$1,858.70	\$0.00	\$0.00	\$0.00	\$2,230.44

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	IH400-4T-1.6T	H400-2.2GHZ/4C/64G+15x4TB SAT/1.6TB	\$22,919.00	IS2	25%	\$17,189.25	\$2,750.28	\$2,291.90	\$0.00	\$0.00	\$0.00	\$2,750.28
5 5	IH400-4T-3.2T IH400-4T-800G	H400-2.2GHZ/4C/64G+15x4TB SAT/3.2TB H400-2.2GHZ/4C/64G+15x4TB SAT/800GB	\$26,953.00 \$20,902.00	IS2 IS2	25% 25%	\$20,214.75 \$15,676.50	\$3,234.36 \$2,508.24	\$2,695.30 \$2,090.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,234.36 \$2,508.24
5	IH400-8T-1.6T	H400-2.2GHZ/4C/64G+15x8TB SAT/1.6TB	\$31,599.00	IS2	25%	\$23,699.25	\$3,791.88	\$3,159.90	\$0.00	\$0.00	\$0.00	\$3,791.88
5	IH400-8T-3.2T	H400-2.2GHZ/4C/64G+15x8TB SAT/3.2TB	\$35,633.00	IS2	25%	\$26,724.75	\$4,275.96	\$3,563.30	\$0.00	\$0.00	\$0.00	\$4,275.96
5 5	IH400-8T-800G	H400-2.2GHZ/4C/64G+15x8TB SAT/800GB	\$29,582.00	IS2	25%	\$22,186.50	\$3,549.84	\$2,958.20	\$0.00	\$0.00	\$0.00	\$3,549.84
5	IH500-2T-1.6T IH500-2T-3.2T	H500-2.2GHZ/10C/128G+15x2TB SAT/1.6TB H500-2.2GHZ/10C/128G+15x2TB SAT/3.2TB	\$28,268.00 \$32,302.00	IS2 IS2	25% 25%	\$21,201.00 \$24,226.50	\$3,392.16 \$3,876.24	\$2,826.80 \$3,230.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,392.16 \$3,876.24
5	IH500-4T-1.6T	H500-2.2GHZ/10C/128G+15x4TB SAT/1.6TB	\$30,583.00	IS2	25%	\$22,937.25	\$3,669.96	\$3,058.30	\$0.00	\$0.00	\$0.00	\$3,669.96
5	IH500-4T-3.2T	H500-2.2GHZ/10C/128G+15x4TB SAT/3.2TB	\$34,618.00	IS2	25%	\$25,963.50	\$4,154.16	\$3,461.80	\$0.00	\$0.00	\$0.00	\$4,154.16
5 5	IH500-8T-1.6T IH500-8T-3.2T	H500-2.2GHZ/10C/128G+15x8TB SAT/1.6TB H500-2.2GHZ/10C/128G+15x8TB SAT/3.2TB	\$39,263.00	IS2	25%	\$29,447.25	\$4,711.56	\$3,926.30	\$0.00	\$0.00	\$0.00	\$4,711.56
5	IH600-1.2T-1.6T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/1.6TB	\$43,297.00 \$49,099.00	IS2 IS2	25% 25%	\$32,472.75 \$36,824.25	\$5,195.64 \$5,891.88	\$4,329.70 \$4,909.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,195.64 \$5,891.88
5	IH600-1.2T-3.2T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/3.2TB	\$53,134.00	IS2	25%	\$39,850.50	\$6,376.08	\$5,313.40	\$0.00	\$0.00	\$0.00	\$6,376.08
5	IH600-600G-1.6T	H600-2.2GHZ/14C/256G+30x600GB SAS/1.6TB	\$42,647.00	IS2	25%	\$31,985.25	\$5,117.64	\$4,264.70	\$0.00	\$0.00	\$0.00	\$5,117.64
5	IH600-600G-3.2T	H600-2.2GHZ/14C/256G+30x600GB SAS/3.2TB	\$46,681.00	IS2	25%	\$35,010.75	\$5,601.72	\$4,668.10	\$0.00	\$0.00	\$0.00	\$5,601.72
5 5	ISSD-1.6TB ISSD-3.2TB	ISD - 1.6TB SSD ISD - 3.2TB SSD	\$4,592.00 \$8,708.00	IS2 IS2	25% 25%	\$3,444.00 \$6,531.00	\$551.04 \$1,044.96	\$459.20 \$870.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$551.04 \$1,044.96
5	ISSD-400GB	ISD - 400GB SSD	\$1,557.00	IS2	25%	\$1,167.75	\$186.84	\$155.70	\$0.00	\$0.00	\$0.00	\$186.84
5	ISSD-800GB	ISD - 800GB SSD	\$2,533.00	IS2	25%	\$1,899.75	\$303.96	\$253.30	\$0.00	\$0.00	\$0.00	\$303.96
5	M-ENHHWI-002	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	IS2	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-ENHSWI-002 M-PREHWI-002	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	IS2 IS2	25% 25%	\$74,870.25 \$74,870.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PRESWI-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	IS2	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-HW-I-002	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00	IS2	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-I-002	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	IS2	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-SW-I-002 M-PS-SW-I-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00 \$99,827.00	IS2 IS2	25% 25%	\$74,870.25 \$74,870.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-169	OneFS Sub Essential Base T1 w/HW=ID	\$1,162.96	IS2	25%	\$872.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-177	OneFS Sub Advanced Base T1 w/HW=ID	\$1,790.00	IS2	25%	\$1,342.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-178	OneFS Sub Advanced Base 2Y/PP T1 w/HW=ID	\$1,700.50	IS2	25%	\$1,275.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-179	OneFS Sub Advanced Base 3Y/PP T1 w/HW=ID	\$1,611.00	IS2	25%	\$1,208.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-180 SH-458-000-181	OneFS Sub Advanced Base T2 w/HW=ID OneFS Sub Advanced Base 2Y/PP T2 w/HW=ID	\$1,702.97 \$1,617.82	IS2 IS2	25% 25%	\$1,277.23 \$1,213.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-182	OneFS Sub Advanced Base 3Y/PP T2 w/HW=ID	\$1,532.67	IS2	25%	\$1,149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-183	OneFS Sub Advanced Base T3 w/HW=ID	\$1,131.04	IS2	25%	\$848.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-184	OneFS Sub Advanced Base 2Y/PP T3 w/HW=ID	\$1,074.49	IS2	25%	\$805.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-185 SH-458-000-186	OneFS Sub Advanced Base 3Y/PP T3 w/HW=ID OneFS Sub Advanced Base T4 w/HW=ID	\$1,017.93 \$593.25	IS2 IS2	25% 25%	\$763.45 \$444.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-187	OneFS Sub Advanced Base 2Y/PP T4 w/HW=ID	\$563.58	IS2	25%	\$422.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-188	OneFS Sub Advanced Base 3Y/PP T4 w/HW=ID	\$533.92	IS2	25%	\$400.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-189	OneFS Sub Advanced Cap T1 w/HW=CB	\$62.53	IS2	25%	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-190 SH-458-000-191	OneFS Sub Advanced Cap 2Y/PP T1 w/HW=CB OneFS Sub Advanced Cap 3Y/PP T1 w/HW=CB	\$59.40 \$56.27	IS2 IS2	25% 25%	\$44.55 \$42.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-192	OneFS Sub Advanced Cap T2 w/HW=CB	\$64.89	IS2	25%	\$48.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-193	OneFS Sub Advanced Cap 2Y/PP T2 w/HW=CB	\$61.64	IS2	25%	\$46.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-194	OneFS Sub Advanced Cap 3Y/PP T2 w/HW=CB	\$58.40	IS2	25%	\$43.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-195 SH-458-000-196	OneFS Sub Advanced Cap T3 w/HW=CB OneFS Sub Essentl Base 2Y/PP T1 w/HW=ID	\$24.41 \$1,104.81	IS2 IS2	25% 25%	\$18.31 \$828.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-197	OneFS Sub Advanced Cap 2Y/PP T3 w/HW=CB	\$23.19	IS2	25%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-198	OneFS Sub Advanced Cap 3Y/PP T3 w/HW=CB	\$21.97	IS2	25%	\$16.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-199	OneFS Sub Advanced Cap T4 w/HW=CB	\$9.33	IS2	25%	\$7.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-200 SH-458-000-201	OneFS Sub Advanced Cap 2Y/PP T4 w/HW=CB OneFS Sub Advanced Cap 3Y/PP T4 w/HW=CB	\$8.87 \$8.40	IS2 IS2	25% 25%	\$6.65 \$6.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-202	Cloudpools Subscription	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-203	Cloudpools Subscription 2Y/PP	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-204	Cloudpools Subscription 3Y/PP	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-205 SH-458-000-206	OneFS Sub Essentl Base 3Y/PP T1 w/HW=ID OneFS Sub Essential Base T2 w/HW=ID	\$1,046.66 \$1,075.92	IS2 IS2	25% 25%	\$785.00 \$806.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-207	OneFS Sub Essenti Base 2Y/PP T2 w/HW=ID	\$1,022.13	IS2	25%	\$766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-208	OneFS Sub Essenti Base 3Y/PP T2 w/HW=ID	\$968.33	IS2	25%	\$726.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-209	OneFS Sub Essential Base T3 w/HW=ID	\$883.70	IS2	25%	\$662.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-210 SH-458-000-211	OneFS Sub Essentl Base 2Y/PP T3 w/HW=ID OneFS Sub Essentl Base 3Y/PP T3 w/HW=ID	\$839.52 \$795.33	IS2 IS2	25% 25%	\$629.64 \$596.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-211	OneFS Sub Essential Base T4 w/HW=ID	\$406.44	IS2	25%	\$304.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-213	OneFS Sub Essentl Base 2Y/PP T4 w/HW=ID	\$386.12	IS2	25%	\$289.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-214	OneFS Sub Essentl Base 3Y/PP T4 w/HW=ID	\$365.80	IS2	25%	\$274.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-215 SH-458-000-216	OneFS Sub Essential Cap T1 w/HW=CB OneFS Sub Essential Cap 2Y/PP T1 w/HW=CB	\$55.00 \$52.25	IS2 IS2	25% 25%	\$41.25 \$39.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-216 SH-458-000-217	OneFS Sub Essential Cap 3Y/PP T1 W/HW=CB OneFS Sub Essential Cap 3Y/PP T1 W/HW=CB	\$52.25 \$49.50	IS2	25% 25%	\$39.19 \$37.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SH-458-000-218	OneFS Sub Essential Cap T2 w/HW=CB	\$57.36	IS2	25%	\$43.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-219	OneFS Sub Essential Cap 2Y/PP T2 w/HW=CB	\$54.49	IS2	25%	\$40.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-220	OneFS Sub Essential Cap 3Y/PP T2 w/HW=CB	\$51.63	IS2	25%	\$38.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SH-458-000-221 SH-458-000-222	OneFS Sub Essential Cap T3 w/HW=CB OneFS Sub Essential Cap 2Y/PP T3 w/HW=CB	\$20.31 \$19.29	IS2 IS2	25% 25%	\$15.23 \$14.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SH-458-000-223	OneFS Sub Essential Cap 3Y/PP T3 w/HW=CB	\$18.28	IS2	25%	\$13.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-224	OneFS Sub Essential Cap T4 w/HW=CB	\$5.45	IS2	25%	\$4.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-225	OneFS Sub Essential Cap 2Y/PP T4 w/HW=CB	\$5.18	IS2	25%	\$3.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-226	OneFS Sub Essential Cap 3Y/PP T4 w/HW=CB	\$4.90	IS2	25%	\$3.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SP811-0282	R-SPR KIT - LOW COMPUTE NODE FRU GEN6	\$10,237.00	IS2	25%	\$7,677.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0283 SP811-0284	R-SPR KIT - MEDIUM COMPUTE NODE FRU GEN6 R-SPR KIT - HIGH COMPUTE NODE FRU GEN6	\$10,806.00 \$12,415.00		25% 25%	\$8,104.50 \$9,311.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0285	R-SPR KIT - TURBO COMPUTE NODE FRU GEN6	\$12,415.00 \$18,961.00	IS2	25%	\$9,311.25 \$14,220.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0286	R-SPR KIT - ULTRA COMPUTE NODE FRU GEN6	\$17,062.00	IS2	25%	\$12,796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0287	R-SPR KIT - GEN2 CFF 1100W AC DC PSU AET	\$449.00	IS2	25%	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0288	R-SPR KIT - GEN2 CFF 1450W AC DC PSU AET	\$554.00	IS2	25%	\$415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0289	R-SPR KIT - DEEP ADJ RAIL ASSEMBLY GEN6	\$188.00		25%	\$141.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0290	R-SPR KIT - NORM ADJ RAIL ASSEMBLY GEN6	\$175.00		25%	\$131.25 \$102.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0291 SP811-0292	R-SPR KIT - FILLER DRIVE SLED DEEP GEN6 R-SPR KIT - FILLER DRIVE SLED NORM GEN6	\$137.00 \$95.00		25% 25%	\$102.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0293	R-SPR KIT - FILLER COMPUTE GEN6	\$22.00		25%	\$16.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0294	R-SPR KIT - FAN ASSEMBLY GEN6	\$81.00	IS2	25%	\$60.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0295	R-SPR KIT - 30% BATTERY/RISER FRU GEN6	\$1,710.00		25%	\$1,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SP811-0296	R-SPR KIT - CHASSIS FRU DEEP GEN6	\$15,833.00		25%	\$11,874.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SP811-0297 SP811-0298	R-SPR KIT - CHASSIS FRU NORM GEN6 R-SPR KIT - FRONT LCD DISPLAY GEN6	\$15,041.00 \$630.00	IS2 IS2	25% 25%	\$11,280.75 \$472.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SP811-0299	R-SPR KIT - FILLER 2.5 DRIVE SLOT GEN6	\$3.00	IS2	25%	\$2.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	3250-VL2E	EOU 8-PORT FOR AX100	\$3,000.00	J	23%	\$2,310.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	
5	3250-VL2EU	EOU 8-PORT (US) FOR AX100	\$3,000.00	J	23%	\$2,310.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	
5	456-105-133	EMC XtremCache software=IA	\$0.00		23%	\$0.00	\$871.20	\$774.40	\$677.60	\$0.00	\$0.00	
5	456-105-135	XtremCache Software - QTY 5=IA	\$0.00		23%	\$0.00	\$4,005.00	\$3,560.00	\$3,115.00	\$0.00	\$0.00	
5 5	456-105-155 456-110-954	X-Pack - XtremCache software=IA HCIA Software NFR =IB	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$652.32 \$0.00	\$579.84 \$0.00	\$507.36 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-210	HCIA SUI WAIE NEK -IB	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-101-344	EMC XtremCache software=IA	\$0.00	Ĵ	23%	\$0.00	\$180.00	\$160.00	\$140.00	\$0.00	\$0.00	
5	458-001-527	HCIA SW V3.5	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX100I-SPKIT	AX100I SPARES KIT	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX100I-SUIT	AX100I SUITCASE SPARE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AX100MEM AX100PFAN	SPARE - 512 MEM DIMM SPARE - Processor FAN	\$350.00 \$30.00	J	23% 23%	\$269.50 \$23.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AX100PPAIN AX100PS	SPARE - Power Supply	\$150.00	.l	23%	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX100SC-AX100	AX100SC TO AX100	\$11,000.00	Ĵ	23%	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX100SCI-AX100I	AX100SCI UPGRDE TO AX100I	\$11,000.00	J	23%	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX100SCI-SUIT	AX100SCI SUITCASE SPARE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AX100SC-SPKIT AX100SC-SUIT	AX100SC SPARES KIT AX100SC SUITCASE SPARE	\$4,000.00 \$2,700.00	J	23% 23%	\$3,080.00 \$2,079.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AX100SC-SUIT	SPARE - System FAN	\$2,700.00	J	23%	\$84.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100.00	Ĵ	23%	\$847.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX150-CHASSIS	SPARE AX150 CHASSIS	\$400.00	J	23%	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150I-SPKIT	SPARE KIT FOR AX150I	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX150I-SUIT	SPARE AX150I SP SUITCASE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AX150MEM AX150PFAN	SPARE AX150 512 MEM DIMM SPARE AX150 PROCESSOR FAN	\$350.00 \$150.00	J	23% 23%	\$269.50 \$115.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AX150-PS	SPARE AX150 POWER SUPPLY	\$400.00	J	23%	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	\$5,700.00	Ĵ	23%	\$4,389.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	
5	AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700.00		23%	\$4,389.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	
5	AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AX150SC-SPKIT AX150SC-SUIT	SPARE KIT FOR AX150SC FC SPARE - AX100SC SUITCASE	\$4,000.00 \$2,700.00	J	23% 23%	\$3,080.00 \$2,079.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AX150SC-S011 AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	\$5,600.00	J	23%	\$4,312.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	
5	AX150SFAN	SPARE AX150 SYSTEM FAN	\$175.00	Ĵ	23%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX150-SPKIT	SPARE KIT FOR AX150	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX150-SUIT	SPARE AX150 SUITCASE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AX-2SS10-300 AX4-5DAE	2.5 10K 300GB SAS DISK DRIVE 2U SAS/SATA 12 DRIVE DAE	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$1,535.00	\$0.00 \$1,065.00	\$0.00 \$0.00	\$0.00 \$1,350.00	\$0.00 \$0.00	
5	AX4-5DAEDC	2U SAS/SATA 12DRIVE DAE 2U SAS/SATA 12DRIVE DAE DC POWER	\$0.00		23%	\$0.00	\$1,535.00	\$1,065.00	\$0.00	\$1,350.00	\$0.00	
5	AX4-5D-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 DUAL SP	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX4-5-DP-504	AX4 DUAL SP FACT INST FLARE 504 & DOCS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX4-5-DP-703	AX4 DUAL SP FACT INST FLARE 703 & DOCS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX4-5-DP-705	AX4 DUAL SP FACT INST FLARE 705 + DOCS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AX4-5EXPAN AX4-5F	AX4-5 Expansion Pack 2U DUAL SP DPE FC FRONT END W 1U SPS	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	AX4-5F-12X1TB	AX4-5F DUAL WITH 12X1TB SATA	\$0.00	.l	23%	\$0.00	\$1,663.00 \$1,663.00	\$1,165.00 \$1,165.00	\$0.00	\$1,492.00 \$1,492.00	\$0.00	
5	AX4-5F-12X600	AX4-5F DUAL WITH 12X600GB SAS	\$0.00	Ĵ	23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	
5	AX4-5F-6X1TB	AX4-5F DUAL WITH 6X1TB SATA	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5F-6X600	AX4-5F DUAL WITH 6X600GB SAS	\$0.00	J	23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FC4IO	4 PORT FC I/O MODULE FOR AX4	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AX4-5FDC	2U DUAL SP DPE FC FRONT END & DC POWER	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	
5 5	AX4-5FDC-PPS AX4-5F-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488.00 \$7,687,00		23% 23%	\$6,535.76 \$5,018.00		\$1,165.00 \$1,165.00	\$0.00 \$0.00	\$1,492.00 \$1,492.00	\$0.00 \$0.00	
5	AX4-5F-PPS AX4-5FSC	2U SAS/SATA DPE - FC- PPS 2U SINGLE SP DPE FC FRONT END	\$7,687.00 \$0.00		23%	\$5,918.99 \$0.00	\$1,663.00 \$1,663.00	\$1,165.00	\$0.00		\$0.00	
5	AX4-5FSC-750	2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	\$7,133.00		23%	\$5,492.41	\$1,663.00	\$1,165.00	\$0.00		\$0.00	
5	AX4-5FSC-DP	AX4-5 FC SINGLE TO DUAL PROCESSOR HW U/G	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	\$4,916.00	J	23%	\$3,785.32	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FSCX	2U SINGLE SP DPEFC FRONT END - 4 FC PORT	\$0.00	J	23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	\$7,806.00		23%	\$6,010.62	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5 5	AX4-5FSCX-DP AX4-5FSCX-NEC	AX4-5F SING-SP W 4FC TO DUAL UPG 2U 1SP DPEFC FRONT END 4 FC PORT NEC	\$0.00 \$5,914.00		23% 23%	\$0.00 \$4,553.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589.00		23%	\$4,303.53	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FX	2U 2SP DPE FC FRONTEND 1U SPS 8 FC PORT	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	\$9,690.00		23%	\$7,461.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365.00		23%	\$7,211.05	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5 5	AX4-5I AX4-5I-12X1TB	2U DUAL SP DPE ISCSI FRONT END W 1U SPS AX4-5I DUAL WITH 12X1TB SATA	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$1,663.00 \$1,663.00	\$1,165.00 \$1,165.00	\$0.00 \$0.00	\$1,492.00 \$1,492.00	\$0.00 \$0.00	\$1,663.00 \$1,663.00
5	AX4-5I-12X11B	AX4-5I DUAL WITH 12X600GB SAS	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I-6X1TB	AX4-5I DUAL WITH 6X1TB SATA	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I-6X600	AX4-5I DUAL WITH 6X600GB SAS	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5IDC AX4-5IDC-PPS	2U DUAL SP DPE ISCSI FRONT END DC POWER AX4 2U DPE W DC SUPPLY ISCSI PPS	\$0.00		23% 23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00 \$0.00	\$1,663.00
5 5	AX4-5IDC-PPS AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	\$8,018.00 \$7,236.00		23%	\$6,173.86 \$5,571.72	\$1,663.00 \$1,663.00	\$1,165.00 \$1,165.00	\$0.00 \$0.00	\$1,492.00 \$1,492.00	\$0.00	\$1,663.00 \$1,663.00
5	AX4-5ISC	2U SINGLE SP DPE ISCSI FRONT END	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	\$7,133.00		23%	\$5,492.41	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5ISC-DP	AX4-5 ISCSI 1 TO 2 PROCESSOR HW UPGRADE	\$0.00		23%	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5 5	AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	\$4,681.00		23%	\$3,604.37	\$1,163.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,163.00
5	AX4-5S-FL AX4-5-SP-504	ASSY ICA/FLARE IMAGE FOR AX4-5 SINGLE SP AX4 1SP FACT INST FLARE IMG 504 & DOCS	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AX4-5-SP-703	AX4 1SP FACT INST FLARE IMG 703 & DOCS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-SP-705	AX4 1 SP FACT INST FLARE IMG 705 + DOCS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-250	250GB 7.2K SATA II DISK	\$325.00		23%	\$250.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-500	500GB SATA II 7.2K DISK	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AX-S207-750 AX-SA07-160	750GB 7200RPM SATA II DRIVE 160GB 7200RPM SATA	\$775.00 \$225.00		23% 23%	\$596.75 \$173.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AX-SA07-100 AX-SA07-250	250GB 7200RPM SATA	\$325.00		23%	\$250.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SA07-500	500GB 7200RPM SATA DISK	\$630.00		23%	\$485.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-010	1000GB 7200RPM SATA 3GB DRIVE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AX-SS07-750 AX-SS10-400	750GB 7200RPM SATA II DRIVE 400GB 10K SAS DRIVE	\$580.00 \$910.00		23% 23%	\$446.60 \$700.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AX-SS10-400 AX-SS10-600	600GB 10K 3GB SAS DISK DRIVE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-146	146GB 15K SAS DRIVE	\$485.00		23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-300	300GB 15K SAS 3GB DISK DRIVE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-450	450GB 15K 3GB SAS DISK DRIVE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AX-SS15-600 CAPHDD12TB10K25	600GB 15K 3GB SAS DISK DRIVE HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH	\$0.00 \$881.00		23% 23%	\$0.00 \$678.37	\$0.00 \$105.72	\$0.00 \$88.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$105.72
5	CAPHDD12TB10K25U	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH UPG	\$681.00		23%	\$524.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD20TB72K25	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH	\$1,049.00	J	23%	\$807.73	\$125.88	\$104.90	\$0.00	\$0.00	\$0.00	\$125.88
5		HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH UPG	\$1,014.00		23%	\$780.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CAPHDD40TB72K35 CAPHDD40TB72K35U	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH UPG	\$1,049.00 \$1,014.00		23% 23%	\$807.73 \$780.78	\$125.88 \$0.00	\$104.90 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$125.88 \$0.00
5	CAPSSD192TB1WPD	HCIA CAPACITY SSD 1.92TB 1WPD	\$4,341.00		23%	\$3,342.57	\$434.10	\$347.28	\$0.00	\$0.00	\$0.00	\$434.10
5		HCIA CAPACITY SSD 1.92TB 1WPD UPG	\$4,903.00		23%	\$3,775.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA CAPACITY SSD 3.84TB 1WPD	\$7,525.00		23%	\$5,794.25	\$752.50	\$602.00	\$0.00	\$0.00	\$0.00	\$752.50
5		HCIA CAPACITY SSD 3.84TB 1WPD UPG	\$9,805.00		23%	\$7,549.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		HCIA Combo Drop-in/Stab-in Kit 1U1N HCIA Combo Drop-in/Stab-in Kit 1U1NU	\$104.00 \$132.00		23% 23%	\$80.08 \$101.64	\$10.40 \$13.20	\$8.32 \$10.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10.40 \$13.20
5		HCIA Combo Drop-in/Stab-in Kit 201N	\$104.00		23%	\$80.08	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$10.40
5		HCIA Combo Drop-in/Stab-in Kit 2U1NU	\$132.00		23%	\$101.64	\$13.20	\$10.56	\$0.00	\$0.00	\$0.00	\$13.20
5		PHCIA Mod FSD SDIG 16Gb UHS IDSDM SP	\$52.00		23%	\$40.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		P HCIA HDD Sas 1.2TB 10K RPM 2.5 INCH SP	\$881.00		23%	\$678.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		P HCIA HDD Sas 2TB 7.2K RPM 2.5 INCH SP HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH SP	\$1,049.00 \$1,049.00		23% 23%	\$807.73 \$807.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		HCIA Capacity SSD 1.92TB 1WPD SP	\$4,341.00		23%	\$3,342.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA Capacity SSD 3.84TB 1WPD SP	\$7,525.00		23%	\$5,794.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		PHCIA Gpu Amd Firepro S7150 SP	\$4,724.00		23%	\$3,637.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		PHCIA Gpu Amd Firepro S7150X2 SP	\$8,099.00		23%	\$6,236.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		HCIA Gpu Nvidia Tesla M10 SP HCIA Gpu Nvidia Tesla M60 SP	\$8,099.00 \$12,824.00		23% 23%	\$6,236.23 \$9,874.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		PHCIA Mod Crd Ctl HBA330 Mini Card SP	\$286.00		23%	\$220.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		GHCIA Mod,Mod,PWA,RSR,IDSDM,13G SP	\$52.00		23%	\$40.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA Memory 16GB DIMM SP	\$567.00		23%	\$436.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA Memory 32GB DIMM SP	\$1,103.00	J	23%	\$849.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		FHCIA Memory 64GB DIMM SP HCIA Intel X550 LP Pcie 2X10GBE RJ45 SP	\$2,744.00 \$713.00	J J	23% 23%	\$2,112.88 \$549.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		HCIA Intel X530 EF FGE 2X 10GBE R345 SF	\$713.00		23%	\$557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-NICX520FHSFSP	HCIA Intel X520 FH Pcie 2X10GBE SFP+ SP	\$618.00	J	23%	\$475.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA Intel X520 LP Pcie 2X10GBE SFP+ SP	\$618.00		23%	\$475.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA Intel X540 DP 10Gb + I350 DP 1Gb SP	\$786.00		23%	\$605.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		HCIA Intel X540 LP Pcie 2X10GBE RJ45 SP HCIA Intel X540 FH Pcie 2X10GBE RJ45 SP	\$786.00 \$786.00		23% 23%	\$605.22 \$605.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		HCIA Intel X550 FH Pcie 2X10GBE RJ45 SP	\$713.00		23%	\$549.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-PS1100W110220SP	HCIA Dual Hotplg 1100W PS 100V-240VAC SP	\$824.00		23%	\$634.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SHCIA Mod,SSDR,64GB,SataDom,V2,INNOD	\$1,893.00		23%	\$1,457.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		PHCIA Cache SSD 1600GB 10WPD 2.5 INCH SP PHCIA Cache SSD 400GB 10WPD 2.5 INCH SP	\$5,922.00 \$1,045.00		23% 23%	\$4,559.94	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
э	DE-33D400GB10WPDS	TIOIA CACIE GOD 4000D TUVVED 2.0 INCH OF	\$1,945.00	J	∠370	\$1,497.65	φυ.υφ	\$0.00	\$0.00	φυ.00	\$0.00	φυ.υυ

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		PHCIA Cache SSD 800GB 10WPD 2.5 INCH SP	\$3,430.00	J	23%	\$2,641.10		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Intel Ethernet SFP+SR Optic-E10GSFPSR SP	\$304.00		23%	\$234.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA Disk Pack 1x200GB SSD 3x1.2TB HDD HCIA DISK PACK 1X200GB SSD 3X1.2TB HDD U	\$4,344.00 \$4,344.00		23% 23%	\$3,344.88 \$3,344.88	\$521.28 \$521.28	\$434.40 \$434.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$521.28 \$521.28
5		HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	\$5,236.00	J	23%	\$4,031.72	\$628.32	\$523.60	\$0.00	\$0.00	\$0.00	\$628.32
5		HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U	\$5,236.00	Ĵ	23%	\$4,031.72	\$628.32	\$523.60	\$0.00	\$0.00	\$0.00	\$628.32
5	DP-1X2SSD-5XHDD	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	\$6,127.00	J	23%	\$4,717.79	\$735.24	\$612.70	\$0.00	\$0.00	\$0.00	\$735.24
5		HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	\$6,127.00		23%	\$4,717.79	\$735.24	\$612.70	\$0.00	\$0.00	\$0.00	\$735.24
5		HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	\$11,934.00		23%	\$9,189.18		\$954.72	\$0.00	\$0.00	\$0.00	\$1,193.40
5 5		HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD	\$11,934.00 \$20,840.00		23% 23%	\$9,189.18 \$16,046.80	\$1,193.40 \$2,084.00	\$954.72 \$1,667.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,193.40 \$2,084.00
5		HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	\$20,840.00	J	23%	\$16,046.80	\$2,084.00	\$1,667.20	\$0.00	\$0.00	\$0.00	\$2,084.00
5		HCIA Disk Pack 1x400GB SSD 3x2TB HDD	\$7,652.00	Ĵ	23%	\$5,892.04	\$918.24	\$765.20	\$0.00	\$0.00	\$0.00	\$918.24
5		HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	\$7,652.00	J	23%	\$5,892.04	\$918.24	\$765.20	\$0.00	\$0.00	\$0.00	\$918.24
5		HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	\$29,746.00	J	23%	\$22,904.42	\$2,974.60	\$2,379.68	\$0.00	\$0.00	\$0.00	\$2,974.60
5 5		HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	\$29,746.00 \$5,702.00	J	23% 23%	\$22,904.42 \$4,390.54	\$2,974.60 \$684.24	\$2,379.68 \$570.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,974.60 \$684.24
5		HCIA Disk Pack 1x400GB SSD 3x1.21B HDD U	\$5,702.00	J	23%	\$4,390.54	\$684.24	\$570.20 \$570.20	\$0.00 \$0.00	\$0.00	\$0.00	\$684.24
5		HCIA Disk Pack 1x400GB SSD 4x2TB HDD	\$9,193.00	Ĵ	23%	\$7,078.61	\$1,103.16	\$919.30	\$0.00	\$0.00	\$0.00	\$1,103.16
5		HCIA Disk Pack 1x400GB SSD 4x2TB HDD U	\$9,193.00	Ĵ	23%	\$7,078.61	\$1,103.16	\$919.30	\$0.00	\$0.00	\$0.00	\$1,103.16
5		HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD	\$38,652.00	J	23%	\$29,762.04	\$3,865.20	\$3,092.16	\$0.00	\$0.00	\$0.00	\$3,865.20
5		HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD U	\$38,652.00		23%	\$29,762.04	\$3,865.20	\$3,092.16	\$0.00	\$0.00	\$0.00	\$3,865.20
5 5		HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	\$6,593.00	J	23% 23%	\$5,076.61 \$5,076.61	\$791.16 \$791.16	\$659.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$791.16 \$791.16
5		HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U HCIA Disk Pack 1x400GB SSD 5x2TB HDD	\$6,593.00 \$10,735.00	J	23%	\$5,076.61 \$8,265.95	\$1,288.20	\$659.30 \$1,073.50	\$0.00	\$0.00	\$0.00	\$1,288.20
5		HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	\$10,735.00		23%	\$8,265.95	\$1,288.20	\$1,073.50	\$0.00	\$0.00	\$0.00	\$1,288.20
5		HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD	\$47,559.00		23%	\$36,620.43	\$4,755.90	\$3,804.72	\$0.00	\$0.00	\$0.00	\$4,755.90
5		HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD U	\$47,559.00		23%	\$36,620.43	\$4,755.90	\$3,804.72	\$0.00	\$0.00	\$0.00	\$4,755.90
5		HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD	\$7,485.00	J	23%	\$5,763.45	\$898.20	\$748.50	\$0.00	\$0.00	\$0.00	\$898.20
5 5		HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD U HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD	\$7,485.00 \$14,232.00	J	23% 23%	\$5,763.45 \$10,958.64	\$898.20 \$1,423.20	\$748.50 \$1,138.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$898.20 \$1,423.20
5		HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD U	\$14,232.00	.l	23%	\$10,958.64 \$10,958.64	\$1,423.20	\$1,138.56	\$0.00	\$0.00	\$0.00	\$1,423.20
5		HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD	\$23,138.00	Ĵ	23%	\$17,816.26	\$2,313.80	\$1,851.04	\$0.00	\$0.00	\$0.00	\$2,313.80
5	DP-1X8SSD-2X38SSDU	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD U	\$23,138.00	J	23%	\$17,816.26	\$2,313.80	\$1,851.04	\$0.00	\$0.00	\$0.00	\$2,313.80
5		HCIA Disk Pack 1x800GB SSD 3x2TB HDD	\$9,950.00	J	23%	\$7,661.50	\$1,194.00	\$995.00	\$0.00	\$0.00	\$0.00	\$1,194.00
5		HCIA Disk Pack 1x800GB SSD 3x2TB HDD U	\$9,950.00	J	23%	\$7,661.50	\$1,194.00	\$995.00	\$0.00	\$0.00	\$0.00	\$1,194.00
5 5		HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U	\$32,044.00 \$32,044.00	J	23% 23%	\$24,673.88 \$24,673.88	\$3,204.40 \$3,204.40	\$2,563.52 \$2,563.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,204.40 \$3,204.40
5		HCIA Disk Pack 1x800GB SSD 3x3.81B SSD 0	\$8,000.00		23%	\$6,160.00	\$960.00	\$800.00	\$0.00	\$0.00	\$0.00	\$960.00
5		HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD U	\$8,000.00	Ĵ	23%	\$6,160.00	\$960.00	\$800.00	\$0.00	\$0.00	\$0.00	\$960.00
5		HCIA Disk Pack 1x800GB SSD 4x2TB HDD	\$11,491.00	J	23%	\$8,848.07	\$1,378.92	\$1,149.10	\$0.00	\$0.00	\$0.00	\$1,378.92
5		HCIA Disk Pack 1x800GB SSD 4x2TB HDD U	\$11,491.00	J	23%	\$8,848.07	\$1,378.92	\$1,149.10	\$0.00	\$0.00	\$0.00	\$1,378.92
5		HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD	\$40,950.00	J	23%	\$31,531.50	\$4,095.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,095.00
5 5		HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD	\$40,950.00 \$8,892.00	J	23% 23%	\$31,531.50 \$6,846.84	\$4,095.00 \$1,067.04	\$3,276.00 \$889.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,095.00 \$1,067.04
5		HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD U	\$8,892.00	J	23%	\$6,846.84	\$1,067.04	\$889.20	\$0.00	\$0.00	\$0.00	\$1,067.04
5		HCIA Disk Pack 1x800GB SSD 5x2TB HDD	\$13,033.00		23%	\$10,035.41	\$1,563.96	\$1,303.30	\$0.00	\$0.00	\$0.00	\$1,563.96
5		HCIA Disk Pack 1x800GB SSD 5x2TB HDD U	\$13,033.00		23%	\$10,035.41	\$1,563.96	\$1,303.30	\$0.00	\$0.00	\$0.00	\$1,563.96
5		HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	\$49,857.00		23%	\$38,389.89	\$4,985.70	\$3,988.56	\$0.00	\$0.00	\$0.00	\$4,985.70
5		HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	\$49,857.00		23%	\$38,389.89	\$4,985.70	\$3,988.56	\$0.00	\$0.00	\$0.00	\$4,985.70
5 5		HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	\$9,783.00 \$9,783.00		23% 23%	\$7,532.91 \$7,532.91	\$1,173.96 \$1,173.96	\$978.30 \$978.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,173.96 \$1,173.96
5		HCIA 1.2TB 2.5" 10K RPM SAS 512BPS U	\$1,070.00		23%	\$823.90	\$128.40	\$107.00	\$0.00	\$0.00	\$0.00	\$128.40
5		HCIA 2.0TB 2.5" 7.2K RPM SAS U	\$1,850.00	Ĵ	23%	\$1,424.50	\$222.00	\$185.00	\$0.00	\$0.00	\$0.00	\$222.00
5	DR-3800G-SSDU	HCIA 3.8TB SSD IN 2.5" U	\$10,688.00	J	23%	\$8,229.76	\$1,068.80	\$855.04	\$0.00	\$0.00	\$0.00	\$1,068.80
5	DR-400G-SSDU	HCIA 400GB SSD in 2.5" U	\$3,633.00	J	23%	\$2,797.41	\$363.30	\$290.64	\$0.00	\$0.00	\$0.00	\$363.30
5	DR-800G-SSDU	HCIA 800GB SSD in 2.5" U	\$6,391.00	J	23%	\$4,921.07	\$639.10	\$511.28	\$0.00	\$0.00	\$0.00	\$639.10
5 5	GPUAMDFPS7150 GPUAMDFPS7150U	HCIA GPU AMD FIREPRO S7150 HCIA GPU AMD FIREPRO S7150 U	\$4,724.00 \$5,213.00		23% 23%	\$3,637.48 \$4,014.01	\$472.40 \$0.00	\$377.92 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$472.40 \$0.00
5		HCIA GPU AMD FIREPRO S7150X2	\$8,099.00		23%	\$6,236.23	\$809.90	\$647.92	\$0.00	\$0.00	\$0.00	\$809.90
5		HCIA GPU AMD FIREPRO S7150X2 U	\$9,011.00	Ĵ	23%	\$6,938.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GPUNVDIATESLAM10	HCIA GPU NVIDIA TESLA M10	\$6,924.00	J	23%	\$5,331.48	\$692.40	\$553.92	\$0.00	\$0.00	\$0.00	\$692.40
5		HCIA GPU NVIDIA TESLA M10	\$7,640.00		23%	\$5,882.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HCIA GPU NVIDIA TESLA M60	\$12,824.00		23%	\$9,874.48	\$1,282.40	\$1,025.92	\$0.00	\$0.00	\$0.00	\$1,282.40
5 5		HCIA GPU NVIDIA TESLA M60 U HEAT SINK FILLERS E460 1PROC LO WATT	\$13,881.00 \$0.00	J	23% 23%	\$10,688.37 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		HEAT SINK FILLERS E460 2PROC HI WATT	\$0.00	.l	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HEAT SINK FILLERS E460 2PROC LO WATT	\$0.00	Ĵ	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-1S	HEAT SINK FILLERS 730 1PROC	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-2S	HEAT SINK FILLERS P470 S470 2PROC	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HEAT SINK FILLERS V470 GPU	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		USA	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		HCIA INSTALL KIT 10GBE RJ45 1U1N HCIA INSTALL KIT 10GBE SFP 1U1N	\$99.00		23% 23%	\$76.23 \$46.20	\$9.90 \$6.00	\$7.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.90 \$6.00
5		HCIA INSTALL KIT 10GBE SEP 101N HCIA INSTALL KIT 10GBE RJ45 2U1N	\$60.00 \$99.00		23%	\$46.20 \$76.23	\$6.00	\$4.80 \$7.92	\$0.00	\$0.00	\$0.00	\$6.00 \$9.90
5	INSTRITZUTING45	HCIA INSTALL KIT 10GBE R545 20 IN	\$60.00		23%	\$46.20	\$6.00	\$4.80	\$0.00	\$0.00	\$0.00	\$6.00
5	INSTLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	\$935.00	J	23%	\$719.95	\$93.50	\$74.80	\$0.00	\$0.00	\$0.00	\$93.50
5		HCIA Field Install Kit 10GE SFP+	\$706.00	J	23%	\$543.62	\$70.60	\$56.48	\$0.00	\$0.00	\$0.00	\$70.60
5	INSTLKIT-1GE-RJ45	HCIA Field Install Kit 1GE RJ45	\$1,067.00	J	23%	\$821.59	\$106.70	\$85.36	\$0.00	\$0.00	\$0.00	\$106.70

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-EMDL-ENHHW-1Y	ENHANCED HARDWARE SUPPORT 1 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-EMDL-ENHHW-2Y M-EMDL-ENHHW-3Y	ENHANCED HARDWARE SUPPORT 2 YEAR - REFER TO HW MODEL FOR WARRANTY I ENHANCED HARDWARE SUPPORT 3 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$99,827.00 \$99,827.00	J J	23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-EMDL-ENHHW-4Y	ENHANCED HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$99,827.00	Ĵ	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-ENHHW-5Y	ENHANCED HARDWARE SUPPORT 5 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$99,827.00	J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-PREHW-1Y	PREMIUM HARDWARE SUPPORT 1 YEAR - REFER TO HW MODEL FOR WARRANTY PF		J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-EMDL-PREHW-2Y M-EMDL-PREHW-3Y	PREMIUM HARDWARE SUPPORT 2 YEAR - REFER TO HW MODEL FOR WARRANTY PF PREMIUM HARDWARE SUPPORT 3 YEAR - REFER TO HW MODEL FOR WARRANTY PF	\$99,827.00 \$99,827.00		23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-EMDL-PREHW-4Y	PREMIUM HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR WARRANTY PF			23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-EMDL-PREHW-5Y	PREMIUM HARDWARE SUPPORT 5 YEAR - REFER TO HW MODEL FOR WARRANTY PF			23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GB	HCIA MEMORY 16GB RDIMM	\$566.00		23%	\$435.82	\$56.60	\$45.28	\$0.00	\$0.00	\$0.00	
5 5	MEMLDIMM16GBU MEMLDIMM32GB	HCIA MEMORY 16GB RDIMM U HCIA MEMORY 32GB RDIMM	\$567.00 \$1,103.00		23% 23%	\$436.59 \$849.31	\$0.00 \$110.30	\$0.00 \$88.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	MEMLDIMM32GBU	HCIA MEMORY 32GB RDIMM U	\$1,103.00	Ĵ	23%	\$849.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLRDIMM64GB	HCIA MEMORY 64GB LRDIMM	\$2,744.00	J	23%	\$2,112.88	\$274.40	\$219.52	\$0.00	\$0.00	\$0.00	\$274.40
5	MEMLRDIMM64GBU	HCIA MEMORY 64GB LRDIMM U	\$2,744.00	j	23%	\$2,112.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-ENHHWJ-001 M-ENHSWJ-001	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY PRICE ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	J	23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-ENHSW-J-002	ENHANCED SW SUPPORT (VMW for VxRail) - REFER TO SW MODEL FOR MAINT PRICE			23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWJ-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHW-JW-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PRESWJ-001 M-PRESW-J-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PREMIUM SW SUPPORT (VMW for VxRail) - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	J	23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PRESWJ-S01	PREMIUM SOFTWARE SUPPORT SUBSCRIPTION - REFER TO SW MODEL FOR MAINT	\$99,827.00	J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-HW-DE-1Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR - REFER TO HW MODEL FOR M/	\$99,827.00	Ĵ	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PS-HW-DE-2Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR - REFER TO HW MODEL FOR M/		J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PS-HW-DE-3Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT W/NBD-HARDWARE		J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PS-HW-DE-4Y M-PS-HW-DE-5Y	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR - REFER TO HW MODEL FOR M/PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR - REFER TO HW MODEL FOR M/		J	23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PS-HW-J-001	PROSUPPORT WINDD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00	j	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-DE-1Y	PROSUPPORT W/MISSION CRITICAL-HW 1 YEAR - REFER TO HW MODEL FOR MAINT	\$99,827.00	Ĵ	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-DE-2Y	PROSUPPORT W/MISSION CRITICAL-HW 2 YEAR - REFER TO HW MODEL FOR MAINT	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-DE-3Y	PROSUPPORT W/MISSION CRITICAL-HW 3 YEAR - REFER TO HW MODEL FOR MAINT	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSM-HW-DE-4Y M-PSM-HW-DE-5Y	PROSUPPORT W/MISSION CRITICAL-HW 4 YEAR - REFER TO HW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-HW 5 YEAR - REFER TO HW MODEL FOR MAINT	\$99,827.00 \$99,827.00		23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-PSM-HW-J-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSM-HW-JW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSM-SW-J-S01 M-PSP-HW-DE-1Y	PROSUPPORT W/MISSION CRITICAL-SW SUBSCRI - REFER TO SW MODEL FOR MAIN PROSUPPORT PLUS HARDWARE SUPPORT-1 YEAR - REFER TO HW MODEL FOR MAI	\$99,827.00 \$99,827.00	J	23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-PSP-HW-DE-2Y	PROSUPPORT PLUS HARDWARE SUPPORT-2 YEAR - REFER TO HW MODEL FOR MAI	\$99,827.00	Ĵ	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSP-HW-DE-3Y	PROSUPPORT PLUS HARDWARE SUPPORT-3 YEAR - REFER TO HW MODEL FOR MAI	\$99,827.00	J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-DE-4Y	PROSUPPORT PLUS HARDWARE SUPPORT-4 YEAR - REFER TO HW MODEL FOR MAI	\$99,827.00	J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-HW-DE-5Y M-PSP-HW-J-001	PROSUPPORT PLUS HARDWARE SUPPORT-5 YEAR - REFER TO HW MODEL FOR MAIN PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00		23% 23%	\$76,866.79 \$76,866.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-HW-JW-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSP-SW-J-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00		23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSP-SW-J-S01	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	J	23%	\$76,866.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PS-SW-J-001 MVAAX4-5	PROSUPPORT SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE MIRRORVIEW ASYNC FOR THE AX4-5	\$99,827.00 \$0.00	J	23% 23%	\$76,866.79	\$0.00 \$720.00	\$0.00 \$640.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$720.00
5	MVALAX4-5	MIRRORVIEW ASTNO FOR THE AX4-5	\$0.00	J	23%	\$0.00 \$0.00	\$1,188.00	\$1,056.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	MV-CEMAX4-5	MIRRORVIEW/CE SW APPLICATION FOR AX4-5	\$0.00	Ĵ	23%	\$0.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	
5	MVSAX4-5	MIRRORVIEW SYNC FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	
5	NA-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NA-2SS10-146H NA-2SS10-146U	2.5 146GB 10K SAS DISK DRIVE HOT SPARE 2.5 146GB 10K SAS DISK DRIVE UPGRADE	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NA-2SS10-300	2.5 300G 10K SAS DISK DRIVE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-2SS10-300H	2.5 300G 10K SAS DISK DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-2SS10-300U	2.5 300G 10K SAS DISK DRIVE UPGRADE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NA-3PDAE NA-3PDAE-FD	NX4 SAS/SATA DAE-FACTORY INSTALL NX4 SAS/SATA EXPANSION DAE-FIELD INSTALL	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$1,535.00 \$1,535.00	\$1,466.00 \$1,466.00	\$1,017.00 \$1,017.00	\$1,347.00 \$1,347.00	\$0.00 \$0.00	
5	NA-SS07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-SS07-010HS	1000GB 7200RPM SATA II DRIVE HS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-SS07-010U	1000GB 7200RPM SATA II DRIVE UPG	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NA-SS07-020HS NA-SS07-020U	2TB 7200RPM SATA II DISK DRIVE HOT SPARE 2TB 7200RPM SATA II DISK DRIVE UPGRADE	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NA-SS10-400	DISK 400GB 10K 520BPS 5/12V 3GB SAS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-SS10-400HS	DISK 400GB 10K 520BPS 5/12V 3GB SAS HS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS10-400U	DISK 400GB 10K 520BPS 5/12V 3GB SAS UPG	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NA-SS10-600 NA-SS10-600HS	600GB 10K RPM SAS DRIVE 600GB 10K RPM SAS DRIVE HOT SPARE	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NA-SS10-600HS NA-SS10-600U	600GB 10K RPM SAS DRIVE HOT SPARE	\$0.00		23%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-SS15-146	DISK ASSMBLY 146GB 15K SA	\$485.00		23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	\$485.00		23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	\$662.00		23%	\$509.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NA-SS15-300 NA-SS15-300HS	DISK 300GB 15K SAS SGT DISK 300GB 15K SAS SGT HS	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NA-SS15-300U	DISK 300GB 15K SAS SGT UPG	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		450GB 15K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		450GB 15K 3GB SAS DISK DRIVE HOT SPARE	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		600GB 15K 3G SAS NX DISK DRIVE 600GB 15K 3G SAS NX DISK DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		600GB 15K 3G SAS NX DISK DRIVE UPGRADE	\$0.00	Ĵ	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NAVI MANAGER AX100 SERIES	\$1,100.00	Ĵ	23%	\$847.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$198.00
5		NAVI MGR AX100 MEDIA	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NAVI MANAGER FOR AX4-5	\$0.00		23%	\$0.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5 5		NAVI ANALYZER FR AX4-5 2.5 146GB 10K SAS DISK DRIVE - NEBS	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$540.00 \$0.00	\$480.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		2.5 300GB 10K SAS - NEBS	\$0.00		23%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		146GB 15K SAS 3GB NEBS DISK DRIVE	\$485.00		23%	\$373.45	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		300GB 15K SAS 3GB NEBS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		450GB 15K NEBS COMPLIANT SAS DRIVE	\$0.00	J	23% 23%	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5		ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE U	\$11,414.00 \$11,414.00	.l	23%	\$8,788.78 \$8,788.78	\$1,369.68 \$1,369.68	\$1,141.40 \$1,141.40		\$0.00	\$0.00	
5		ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$10,007.00	Ĵ	23%	\$7,705.39	\$1,200.84	\$1,000.70	\$0.00	\$0.00	\$0.00	\$1,200.84
5		ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE U	\$10,007.00	J	23%	\$7,705.39	\$1,200.84	\$1,000.70		\$0.00	\$0.00	\$1,200.84
5		ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$21,734.00		23%	\$16,735.18	\$2,608.08	\$2,173.40		\$0.00	\$0.00	\$2,608.08
5 5		ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF U	\$21,734.00 \$21,734.00	J	23% 23%	\$16,735.18 \$16,735.18	\$2,173.40 \$2,173.40	\$1,738.72 \$1,738.72		\$0.00 \$0.00	\$0.00 \$0.00	\$2,173.40 \$2,173.40
5		ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 U	\$21,734.00	.l	23%	\$16,735.18	\$2,608.08	\$2,173.40	\$0.00	\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$21,734.00	Ĵ	23%	\$16,735.18	\$2,608.08	\$2,173.40		\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$21,734.00	J	23%	\$16,735.18	\$2,173.40	\$1,738.72		\$0.00	\$0.00	\$2,173.40
5		ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF U	\$21,734.00	J	23%	\$16,735.18	\$2,173.40	\$1,738.72		\$0.00	\$0.00	
5 5		ND 16C2.1GHZ 2XE5-2620V4 128GB SFP U ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$21,734.00	J J	23% 23%	\$16,735.18	\$2,608.08 \$3,036.00	\$2,173.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$25,300.00 \$25,300.00	J	23%	\$19,481.00 \$19,481.00	\$2,530.00	\$2,530.00 \$2,024.00	\$0.00	\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF U	\$25,300.00	Ĵ	23%	\$19,481.00	\$2,530.00	\$2,024.00	\$0.00	\$0.00	\$0.00	
5	ND16C21V4256RJU	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 U	\$25,300.00	J	23%	\$19,481.00	\$3,036.00	\$2,530.00	\$0.00	\$0.00	\$0.00	\$3,036.00
5		ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$25,300.00	J	23%	\$19,481.00	\$3,036.00	\$2,530.00	\$0.00	\$0.00	\$0.00	\$3,036.00
5		ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$25,300.00	J	23%	\$19,481.00	\$2,530.00	\$2,024.00	\$0.00	\$0.00	\$0.00	
5 5		ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF U ND 16C2.1GHZ 2XE5-2620V4 256GB SFP U	\$25,300.00 \$25,300.00		23% 23%	\$19,481.00 \$19,481.00	\$2,530.00 \$3,036.00	\$2,024.00 \$2,530.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$28,866.00	Ĵ	23%	\$22,226.82		\$2,886.60	\$0.00	\$0.00	\$0.00	
5	ND16C21V4384RJAF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$28,866.00	J	23%	\$22,226.82	\$2,886.60	\$2,309.28	\$0.00	\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF U	\$28,866.00	J	23%	\$22,226.82	\$2,886.60	\$2,309.28	\$0.00	\$0.00	\$0.00	
5 5		ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 U ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$28,866.00	J	23% 23%	\$22,226.82 \$22,226.82	\$3,463.92 \$3,463.92	\$2,886.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$28,866.00 \$28,866.00	-	23%	\$22,226.82	\$2,886.60	\$2,886.60 \$2,309.28	\$0.00	\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF U	\$28,866.00	Ĵ	23%	\$22,226.82	\$2,886.60	\$2,309.28	\$0.00	\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 384GB SFP U	\$28,866.00	J	23%	\$22,226.82	\$3,463.92	\$2,886.60	\$0.00	\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$32,432.00	J	23%	\$24,972.64	\$3,891.84	\$3,243.20	\$0.00	\$0.00	\$0.00	\$3,891.84
5 5		ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF U	\$32,432.00 \$32,432.00	J	23% 23%	\$24,972.64 \$24,972.64	\$3,243.20 \$3,243.20	\$2,594.56 \$2,594.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,243.20 \$3,243.20
5		ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 U	\$32,432.00	Ĵ	23%	\$24,972.64	\$3,891.84	\$3,243.20		\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$32,432.00	J	23%	\$24,972.64	\$3,891.84	\$3,243.20		\$0.00	\$0.00	
5		ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$32,432.00	J	23%	\$24,972.64	\$3,243.20	\$2,594.56	\$0.00	\$0.00	\$0.00	\$3,243.20
5 5		ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF U ND 16C2.1GHZ 2XE5-2620V4 512GB SFP U	\$32,432.00 \$32,432.00	J	23% 23%	\$24,972.64 \$24,972.64	\$3,243.20 \$3,891.84	\$2,594.56 \$3,243.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,243.20 \$3,891.84
5		ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$25,385.00	J	23%	\$24,972.04 \$19,546.45	\$3,046.20	\$2,538.50	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$25,385.00	Ĵ	23%	\$19,546.45	\$2,538.50	\$2,030.80	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF U	\$25,385.00	J	23%	\$19,546.45	\$2,538.50	\$2,030.80	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 U	\$25,385.00	J	23%	\$19,546.45	\$3,046.20	\$2,538.50	\$0.00	\$0.00	\$0.00	
5 5		ND 20C2.2GHZ 2XE5-2630V4 128GB SFP ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$25,385.00 \$25,385.00	J J	23% 23%	\$19,546.45 \$19,546.45	\$3,046.20 \$2,538.50	\$2,538.50 \$2,030.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,046.20 \$2,538.50
5		ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF U	\$25,385.00	Ĵ	23%	\$19,546.45	\$2,538.50	\$2,030.80	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 128GB SFP U	\$25,385.00	Ĵ	23%	\$19,546.45	\$3,046.20	\$2,538.50	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$29,213.00		23%	\$22,494.01	\$3,505.56	\$2,921.30	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$29,213.00		23%	\$22,494.01	\$2,921.30	\$2,337.04	\$0.00	\$0.00	\$0.00	
5 5		ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF U ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 U	\$29,213.00 \$29,213.00		23% 23%	\$22,494.01 \$22,494.01	\$2,921.30 \$3,505.56	\$2,337.04 \$2,921.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$29,213.00		23%	\$22,494.01	\$3,505.56	\$2,921.30	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$29,213.00	Ĵ	23%	\$22,494.01	\$2,921.30	\$2,337.04	\$0.00	\$0.00	\$0.00	
5	ND20C22V4256SFPAFU	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF U	\$29,213.00	J	23%	\$22,494.01	\$2,921.30	\$2,337.04	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 256GB SFP U	\$29,213.00	J	23%	\$22,494.01	\$3,505.56	\$2,921.30	\$0.00	\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$33,042.00 \$33,042.00		23% 23%	\$25,442.34 \$25,442.34	\$3,965.04 \$3,304.20	\$3,304.20 \$2,643.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5		ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF U	\$33,042.00		23%	\$25,442.34 \$25,442.34	\$3,304.20	\$2,643.36		\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 U	\$33,042.00		23%	\$25,442.34	\$3,965.04	\$3,304.20		\$0.00	\$0.00	
5	ND20C22V4384SFP	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$33,042.00	J	23%	\$25,442.34	\$3,965.04	\$3,304.20	\$0.00	\$0.00	\$0.00	\$3,965.04
5		ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$33,042.00		23%	\$25,442.34	\$3,304.20	\$2,643.36		\$0.00	\$0.00	
5 5		ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF U ND 20C2.2GHZ 2XE5-2630V4 384GB SFP U	\$33,042.00 \$33,042.00		23% 23%	\$25,442.34 \$25,442.34	\$3,304.20 \$3,965.04	\$2,643.36 \$3,304.20		\$0.00 \$0.00	\$0.00 \$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$33,042.00 \$36,871.00		23%	\$25,442.34 \$28,390.67	\$3,965.04 \$4,424.52	\$3,304.20 \$3,687.10		\$0.00	\$0.00	
5		ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$36,871.00		23%	\$28,390.67	\$3,687.10	\$2,949.68		\$0.00	\$0.00	
5	ND20C22V4512RJAFU	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF U	\$36,871.00	J	23%	\$28,390.67	\$3,687.10	\$2,949.68	\$0.00	\$0.00	\$0.00	\$3,687.10
5		ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 U	\$36,871.00		23%	\$28,390.67	\$4,424.52	\$3,687.10		\$0.00	\$0.00	
5	ND20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$36,871.00	J	23%	\$28,390.67	\$4,424.52	\$3,687.10	\$0.00	\$0.00	\$0.00	\$4,424.52

Description						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
MARCONSTRUMENT AND ADMINISTRATION OF THE PARTY OF THE P	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
MacControl of the Control of the C													
MINISTER OF PRINTED AND ADDRESS OF PRINTED	-												
MINISTER PROPERTY   19   19   19   19   19   19   19   1	-												
Secretary   Control   Co													
MARCH   MARC	5												
STATE   Control   Contro	5												
Section   Company   Comp	-												
Separate Content													
1.													
Color: Company   Color: Colo													
Migrocompose   Migr	5												
MacContestinate   MacContest	-												
STATE   Control   Contro	-												
SECONDAY CONTRACTOR   MAIN PROPERTY   100 2012 2012 2012 2012 2012 2012 201													
NAMESCAMPS   MARCH													
SECONDAY   1985   198													
SECOND CONTRACT   1985   198													
Second Content of the Content of t	5	ND28C24V4128SFPAFU	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF U	\$35,174.00	J	23%	\$27,083.98	\$3,517.40	\$2,813.92	\$0.00	\$0.00	\$0.00	\$3,517.40
S NOCICEA-MASSERPEN   No 2017-14-04-12   12-05-12   1													
SECTION   Control   Cont													
S   NODECZ-WANDERPORT NO PROCE AND CZ ZESANY SEGOS SPR A U SEGOS SPR A													
S   NOBICES/WEST-SEPFER   NO 2007-14   26500   30.00	-												
S   NOZCZYVI29SEPF## N   302.0 (142 DEE-5884) 42108 SPF #   30.0 (142 DE													
S   NIXECZYM1/08/FFFPA   10   220, 127, 187, 187, 187, 187, 187, 187, 187, 18	-												
S   NOSCEPTWENDERPART NO SECTION ZECENSES AND SECTION ZECONSES AND SEC	5					23%				\$0.00	\$0.00	\$0.00	\$3,611.50
S   NOSCETIVASSIFIER   NO SECTION ZEEL-SERON SHAGE SIFP AF   \$43,772.00   J   29%   \$33,774.44   \$43,772.00   S,501.76   \$0.00   \$0.00   \$0.00   \$0.00   \$43,772.00   J   27%   \$33,774.44   \$33,00   50.00													
5 NOSCEPHENSEPPER IN DISCUSSION SALES AND SALE													
S   NOSCEPTORE   NOSCEPTORE   NOSCEPTORE   SECRET   SEC													
NO.02CPURSIZERPEPT NO.02C2 16F2 EZES-2889Y 51/26 SP AF U   NO.02CPURSIZERPEPT NO.02C2 16F2 EZES-2													
NICATIOGRERUPPTH HIGH AITEL MASP PIPE CENTIOGRE RIAS   \$78.00   \$1.00   \$5.00   \$75.00   \$1.00   \$5.00   \$75.00   \$1													
S NICZYTICOREFUNCTER   HICHAINTEL XSSIGP PT CEST XTORGER ENAME   \$700.00   3 2%   \$800.223   \$700.00   \$500.00   \$													
5 NICZYIOSERPIPCH HICA NITEL XSDD IP DIG EXTIGGEE FIRST U \$880.0 J 25% \$475.88 \$802.23 \$0.00 \$0.	5												
5 NICZYTOGRSFPFCPH   HICANTEX, X20P FFCIZ YRIGHE SEPF   S818.00	5							\$78.60		\$0.00			\$78.60
S NICZYTOGRSFPPCCPH   CHA NITEL X220 PF COLE 2YTOGRS SPP-U	-							+		+			
5 NICZXTORRSFPPCPL HCIA NTELXSZOL PPCIE ZXTOGRES SPP-L	-												
Second Second													
5 NICZYEZYIGEZI WIS NIC NOC X540 PT 100E FLAS + 1350 DP 10B U \$78.80 J \$23% \$551.61 \$30.00 \$0.00													
5 NICZYEZYOIESPU NC NICXYSQU PT (DIGR PLM5 + 1950 PT (GB U 578.00 J 23% S18.00 + 30.00 S0.00 S0.													
NICZMIZZIGESPU   NIC NIC X520 IP 100 S 5PP + 1850 IP 106 U	5												
NICOPERJUSSOPPICH   NICIA INTEL XSSO PH FICIE ZYXIGGE RAIS	5							\$61.80		\$0.00			
NICDPRIXSSPORCHUM   HCIA INTEX X501 D PCIE ZY10GBE R145   \$13.00   J 23% \$589.10   \$0.00   \$													
NICDEPRIXESPOPCLP    HOLA NITEL X550 LP POICE ZYGOBE RIAFS   \$71.30   \$73.00   \$71.30   \$71													
5 NICDPRIXESPICHED   HICHAINTEL XISSI (LP PICIE 2X HOSBE RIAS U S830.00 J 23% \$575.07 \$575.07 \$575.00 \$0.0													
S NICOPSEPATIOPCEH   CICA INTEL XT10 EN POEL 4X10GBE SFP+   S975.00													
5 NORAILUIN   HCIA NO RAILKIT FOR TUNN   \$0.00   J   23%   \$0.00   \$	5												
5 NORAILQUIN   HCIA NO RAILKIT FOR ZUIN   HCIA NO TABLET TOR ZUIN   S0.00   J 23%   S0.00	5	NO-PWR-CRD	NO POWER CORD	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         NO-TPM 12 MOD         HOLA NO TPM 12 MODULE         \$0.00         J         23%         \$0.00 </td <td>5</td> <td>NORAIL1U1N</td> <td>HCIA NO RAILKIT FOR 1U1N</td> <td>\$0.00</td> <td>J</td> <td>23%</td> <td>\$0.00</td> <td>\$0.00</td> <td>\$0.00</td> <td>\$0.00</td> <td>\$0.00</td> <td>\$0.00</td> <td>\$0.00</td>	5	NORAIL1U1N	HCIA NO RAILKIT FOR 1U1N	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 NS-3GDAE NS20 CAPTIVE ARRAY AX DAE (FLD INST)													
5 NS-3GDAE-FD NS20 CAPTIVE ARRAY XX DAE ((FLD INST)													
5         NS-3GDAE-U         NS20 CAPTIVE ARRAY AX DAE (UPGRADÉ)         \$5,900.00         J         23%         \$4,543.00         \$0.00													
5         NS-SS10-600HS         600GB 10K SAS DRIVE - HOT SPARE         \$1,350.00         J         23%         \$1,039.50         \$0,00													
5 NX3-PC-BASE 2XSP: 16GB MEMORY; DISK PROCESSOR ENCLOS \$8.812.00 J 23% \$6.785.24 \$3.456.00 \$2.419.00 \$0.00 \$													
5         NX3-SSD         DPE 15GB SSD         \$1,449.00         J         23%         \$1,115.73         \$0.00	5												
5         NX4-1-2-NF-UL         NX4 ONE TO TWO BLADE NFS FIELD UPGRADE         \$0.00         J         23%         \$0.00	5	NX3-FC-DK	ASSY DISK 300GB 15K FC DISK				\$1,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         NX4-1-2-U         NX4 1TO 2 BLADE POST INSTALL UPGRADE         \$0.00         J         23%         \$0.00         <													
5         NX4-IBLADE-SW         NX4 SINGLE BLADE SW BUNDLE         \$0.00         J         23%         \$0.00         \$188.40         \$14.08         \$0.00         \$0.00         \$0.00         \$0.00         \$156.40           5         NX4-1C-ZC-U         NX4 BLADE UG - 2 10GEGOP 2 CU IGBE PORTS         \$0.00         J         23%         \$0.00	-						*****						
5         NX4-1C-2C-U         NX4 BLADE UG - 2 10GBEOP 2 CU 1GBE PORTS         \$0.00         J         23%         \$0.00	-						*****				7		
5         NX4-1C-A         NX4 NAS ENCLOSURE W (ONE BLADE - FACTORY)         \$0.00         J         23%         \$0.00         \$400.00         \$342.00         \$239.00         \$308.00         \$0.00         \$400.00           5         NX4-1C-A-FD         NX4 ENCLOSURE W (ONE BLADE - FIELD INSTALL)         \$0.00         J         23%         \$0.00         \$400.00         \$342.00         \$239.00         \$0.00	5				.l					1		1	
5 NX4-1C-A-FD NX4 ENCLOSURE W/1 BLADE - FIELD INSTALL \$0.00 J 23% \$0.00 \$400.00 \$342.00 \$239.00 \$308.00 \$0.00 \$0.00 \$400.00 \$0	5				Ĵ								
5 NX4-1-C-C NX4-1DM-4GB-2 OP 10GE 2 CU 1GE (FACTORY) \$0.00 J 23% \$0.00 \$													
5 NX4-1-CI-RYLT CELERRA NX4 SINGLE BLADE CIFS LICENSE \$0.00 J 23% \$0.00 \$750.00 \$0.16 \$0.00 \$0.00 \$0.00 \$0.00 \$750.00 \$0.00 \$750.00 \$0.00 \$750.00 \$0.0	5	NX4-1C-C	NX4-1DM-4GB-2 OP 10GE 2 CU 1GE (FACTORY)	\$0.00	J	23%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 NX4-1-UNIX-L CELERRA NX4 SINGLE BLADE UNIX NFS LICENS \$0.00 J 23% \$0.00 \$351.00 \$312.00 \$0.00													
5 NX4-2BLADE-SW NX4 DUAL BLADE SW BUNDLE \$0.00 J 23% \$0.00 \$202.50 \$180.00 \$0.00 \$0.00 \$0.00 \$0.00 \$202.50 \$180.00 \$0.00													
5 NX4-2C-A NX4 NAS ENCL W/ 2 BLADES - FACT INSTALL \$0.00 J 23% \$0.00 \$1,150.00 \$690.00 \$483.00 \$621.00 \$0.00 \$1,150.00 5 NX4-2C-A-FD NX4 NAS ENCL W/ TWO BLADES FLD INSTALL \$0.00 J 23% \$0.00 \$1,150.00 \$690.00 \$483.00 \$621.00 \$0.00 \$1,150.00 5 NX4-2C-C NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FACT \$0.00 J 23% \$0.00 \$1,150.00 \$805.00 \$0.00 \$1,035.00 \$0.00 \$1,150.00 5 NX4-2C-C-FD NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FACT \$0.00 J 23% \$0.00 \$1,150.00 \$805.00 \$0.00 \$1,035.00 \$0.00 \$1,150.00 5 NX4-2C-C-FD NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD \$0.00 J 23% \$0.00 \$1,150.00 \$805.00 \$0.00 \$1,035.00 \$0.00 \$1,150													
5 NX4-2C-A-FD NX4 NAS ENCL W/ TWO BLADES FLD INSTALL \$0.00 J 23% \$0.00 \$1,150.00 \$990.00 \$483.00 \$621.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,050.00 \$1,													
5 NX4-2C-C NX4 INT-2DM-4GB-2 OP 10GE 2CU 1GE FACT \$0.00 J 23% \$0.00 \$1,150.00 \$805.00 \$0.00 \$1,035.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,150.00 \$0.00 \$1,035.00 \$0.00 \$1,150.00 \$0.00 \$1													
5 NX4-2C-C-FD NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD \$0.00 J 23% \$0.00 \$1,150.00 \$805.00 \$0.00 \$1,035.00 \$0.00 \$1,150.00													
5 NX4-2-CI-RYLT CELERRA NX4 DUAL BLADE CIFS LICENSE \$0.00 J 23% \$0.00 \$750.00 \$0.16 \$0.00 \$0.00 \$0.00 \$750.00	-	NX4-2C-C-FD	NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD	\$0.00	J	23%	\$0.00	\$1,150.00	\$805.00	\$0.00	\$1,035.00	\$0.00	\$1,150.00
	5	NX4-2-CI-RYLT	CELERRA NX4 DUAL BLADE CIFS LICENSE	\$0.00	J	23%	\$0.00	\$750.00	\$0.16	\$0.00	\$0.00	\$0.00	\$750.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NX4-2-UNIX-L	CELERRA NX4 DUAL BLADE UNIX NFS LICENSE	\$0.00		23%	\$0.00	\$351.00	\$312.00	\$0.00	\$0.00	\$0.00	\$351.00
5 5	NX4-AUXF	NX4 CAPTIVE ARRAY - FACTORY INSTALLED	\$0.00		23%	\$0.00 \$0.00	\$1,805.00	\$1,399.00	\$980.00	\$1,256.00	\$0.00	\$1,805.00
5	NX4-AUXFCR NX4-BDL-CAP	NX4 CAPTIVE ARRAY - FIELD INSTALLED NX4 CAPACITY DUAL SP 12X1TB SATA	\$0.00 \$20,038.00		23% 23%	\$0.00 \$15,429.26	\$1,805.00 \$3,345.00	\$1,399.00 \$2,343.00	\$980.00 \$0.00	\$1,256.00 \$3,006.00	\$0.00 \$0.00	\$1,805.00 \$3,345.00
5	NX4-BDL-ENT	NX4 ENTRY SINGLE SP 6X1TB SATA	\$13,501.00		23%	\$10,395.77	\$2,595.00	\$1,818.00	\$0.00	\$2,331.00	\$0.00	\$2,595.00
5	NX4-BDL-PERF	NX4 PERF DUAL SP 12X300GB 15K	\$20,533.00		23%	\$15,810.41	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$3,345.00
5	NX4-BDL-PRFCP	NX4 PERF&CAP DUAL SP 12X600GB 15K	\$28,345.00		23%	\$21,825.65	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$3,345.00
5	NX4-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00		23%	\$0.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	\$297.00
5	NX4-CEE-L	NX4 CEL EVENT ENBLR FOR ADDON SERVER	\$0.00		23%	\$0.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	\$297.00
5 5	NX4-CS NX4-CS-FD	NX4 CONTROL STATION - FACTORY INSTALLED  NX4 CONTROL STATION - FIELD INSTALLED	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$390.00 \$390.00	\$234.00 \$234.00	\$164.00 \$164.00	\$211.00 \$211.00	\$0.00 \$0.00	\$390.00 \$390.00
5	NX4-EXPAN	NX4 EXPANSION ENABLER SAS/SATA DRIVES	\$0.00		23%	\$0.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	NX4-FASTVE	FAST FMA/VE FOR NX4	\$21,500.00	J	23%	\$16,555.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	NX4-FCOPT-L	NX4 FC PORT OPTION ENABLEMENT LICENSE	\$0.00		23%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	NX4-FCOPT-UL	FIBRE CHANNEL LICENCE FOR NX4 UPGRADE	\$0.00		23%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5 5	NX4-FLR-L NX4-FLR-L-U	NX4 FLR LICENSE NX4 FLR LICENSE POST INSTALL	\$0.00 \$3,250.00		23% 23%	\$0.00 \$2,502.50	\$900.00 \$585.00	\$800.00 \$520.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$900.00 \$585.00
5	NX4-ISCSI-L	CELERRA NX4 ISCSI LICENSE	\$0.00		23%	\$0.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NX4-NF-UL	NX4 ADD NFS POST INSTALL	\$0.00	J	23%	\$0.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NX4-REPV2-L	NX4 REPLICATOR V2 LICENSE	\$0.00		23%	\$0.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	\$877.50
5	NX4-REPV2-LU	NX4 REPLICATOR V2 UPGRADE LICENSE	\$0.00		23%	\$0.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	\$877.50
5 5	NX4-SPS NX4-SPS-FD	NX4 OPTIONAL 2ND SPS-FACTORY INSTALLED NX4 OPTIONAL 2ND SPS-FIELD INSTALLED	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PCIE-FF-L	VFCACHE FOR VIRTUAL ENV - FF PROMOTION	\$0.00		23%	\$0.00	\$1,850.00	\$1,295.00	\$0.00	\$1,665.00	\$0.02	\$1,850.00
5	PCIE-FF-M	VFCACHE FOR PHYSICAL ENV - FF PROMOTION	\$0.00		23%	\$0.00	\$1,850.00	\$1,295.00	\$0.05	\$1,665.00	\$0.02	\$1,850.00
5	PCIEHHM-1400M	EMC XtremSF Hardware 1400GB	\$0.00		23%	\$0.00	\$1,773.00	\$1,241.10	\$886.50	\$531.90	\$354.60	\$1,773.00
5	PCIEHHM-2200V	2.2TB MLC PCIE Card	\$0.00		23%	\$0.00	\$2,842.00	\$1,989.40	\$1,421.00	\$852.60	\$568.40	\$2,842.00
5	PCIEHHM-350M	350GB MLC PCIE CARD	\$0.00		23%	\$0.00	\$645.00	\$451.50	\$322.50	\$193.50	\$129.00	\$645.00
5 5	PCIEHHM-550V PCIEHHM-700M	550GB MLC PCIE Card EMC XtremSF Hardware 700GB	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$836.00 \$986.00	\$585.20 \$690.20	\$418.00 \$493.00	\$250.80 \$295.80	\$167.20 \$197.20	\$836.00 \$986.00
5	PCIEHHS-3XXL	EMC VFCACHE FOR VMWARE ENVIRONMENTS	\$0.00		23%	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$555.00	\$370.00	\$1,850.00
5	PCIEHHS-3XXL2	300GB SLC PCIE Card	\$0.00		23%	\$0.00	\$900.00	\$630.00	\$450.00	\$270.00	\$180.00	\$900.00
5	PCIEHHS-3XXL5	VFCACHE FOR VIRTUAL ENV - QTY 5	\$0.00		23%	\$0.00	\$8,500.00	\$5,950.00	\$4,250.00	\$2,550.00	\$1,700.00	\$8,500.00
5	PCIEHHS-3XXM	EMC VFCACHE FOR PHYSICAL ENVIRONMENTS	\$0.00		23%	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$555.00	\$370.00	\$1,850.00
5	PCIEHHS-3XXM2	300GB SLC PCIE Card	\$0.00		23%	\$0.00	\$900.00	\$630.00	\$450.00	\$270.00	\$180.00	\$900.00
5 5	PCIEHHS-3XXM5 PCIEHHS-7XXM	VFCACHE FOR PHYSICAL ENVIRONMENT - QTY 5 700GB SLC PCIE Card	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$8,500.00 \$1,940.00	\$5,950.00 \$1,358.00	\$4,250.00 \$970.00	\$2,550.00 \$582.00	\$1,700.00 \$388.00	\$8,500.00 \$1,940.00
5	PRE52603V406C17	HCIA PROC E5-2603 v4 6C 1.7GHZ 1ST	\$4,170.00		23%	\$3,210.90	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$500.40
5	PRE52609V408C17	HCIA PROC E5-2609 v4 8C 1.7GHZ 1ST	\$4,313.00		23%	\$3,321.01	\$431.30	\$345.04	\$0.00	\$0.00	\$0.00	\$431.30
5	PRE52620V408C-2	HCIA PROC E5-2620 v4 8C 2.1GHZ 2ND	\$5,426.00		23%	\$4,178.02	\$542.60	\$434.08	\$0.00	\$0.00	\$0.00	\$542.60
5	PRE52620V408C21	HCIA PROC E5-2620 v4 8C 2.1GHZ 1ST	\$5,426.00		23%	\$4,178.02	\$542.60	\$434.08	\$0.00	\$0.00	\$0.00	\$542.60
5 5	PRE52630V410C-2 PRE52630V410C22	HCIA PROC E5-2630 v4 10C 2.2GHZ 2ND HCIA PROC E5-2630 v4 10C 2.2GHZ 1ST	\$7,544.00 \$7,544.00		23% 23%	\$5,808.88 \$5,808.88	\$754.40 \$754.40	\$603.52 \$603.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$754.40 \$754.40
5	PRE52637V404C-2	HCIA PROC E5-2630 V4 10C 2.2GHZ 151 HCIA PROC E5-2637 V4 4C 3.5GHZ 2ND	\$6,245.00		23%	\$4,808.65	\$624.50	\$499.60	\$0.00	\$0.00	\$0.00	\$624.50
5	PRE52637V404C35	HCIA PROC E5-2637 v4 4C 3.5GHZ 1ST	\$6,245.00		23%	\$4,808.65	\$624.50	\$499.60	\$0.00	\$0.00	\$0.00	\$624.50
5	PRE52640V410C-2	HCIA PROC E5-2640 v4 10C 2.4GHZ 2ND	\$8,493.00		23%	\$6,539.61	\$849.30	\$679.44	\$0.00	\$0.00	\$0.00	\$849.30
5	PRE52640V410C24	HCIA PROC E5-2640 v4 10C 2.4GHZ 1ST	\$8,493.00		23%	\$6,539.61	\$849.30	\$679.44	\$0.00	\$0.00	\$0.00	\$849.30
5	PRE52650V412C-2	HCIA PROC E5-2650 v4 12C 2.2GHZ 2ND	\$9,486.00		23%	\$7,304.22	\$948.60	\$758.88	\$0.00	\$0.00	\$0.00	\$948.60
5 5	PRE52650V412C22 PRE52660V414C-2	HCIA PROC E5-2650 v4 12C 2.2GHZ 1ST HCIA PROC E5-2660 v4 14C 2.0GHZ 2ND	\$9,486.00 \$10,316.00		23% 23%	\$7,304.22 \$7,943.32	\$948.60 \$1,031.60	\$758.88 \$825.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$948.60 \$1,031.60
5	PRE52660V414C20	HCIA PROC E5-2660 v4 14C 2.0GHZ 1ST	\$10,316.00		23%	\$7,943.32	\$1,031.60	\$825.28	\$0.00	\$0.00	\$0.00	\$1,031.60
5	PRE52667V408C-2	HCIA PROC E5-2667 v4 8C 3.2GHZ 2ND	\$10,646.00		23%	\$8,197.42	\$1,064.60	\$851.68	\$0.00	\$0.00	\$0.00	\$1,064.60
5	PRE52667V408C32	HCIA PROC E5-2667 v4 8C 3.2GHZ 1ST	\$10,646.00	J	23%	\$8,197.42	\$1,064.60	\$851.68	\$0.00	\$0.00	\$0.00	\$1,064.60
5	PRE52680V414C-2	HCIA PROC E5-2680 v4 14C 2.4GHZ 2ND	\$12,518.00		23%	\$9,638.86	\$1,251.80	\$1,001.44	\$0.00	\$0.00	\$0.00	\$1,251.80
5 5	PRE52680V414C24 PRE52683V416C-2	HCIA PROC E5-2680 v4 14C 2.4GHZ 1ST HCIA PROC E5-2683 v4 16C 2.1GHZ 2ND	\$12,518.00 \$12,665.00		23% 23%	\$9,638.86 \$9,752.05	\$1,251.80 \$1,266.50	\$1,001.44 \$1,013.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,251.80 \$1,266.50
5	PRE52683V416C21	HCIA PROC E5-2663 v4 16C 2.1GHZ 2ND	\$12,665.00		23%	\$9,752.05	\$1,266.50	\$1,013.20	\$0.00	\$0.00	\$0.00	\$1,266.50
5	PRE52687WV412C-2	HCIA PROC E5-2687W v4 12C 3.0GHZ 2ND	\$13,679.00		23%	\$10,532.83	\$1,367.90	\$1,094.32	\$0.00	\$0.00	\$0.00	\$1,367.90
5	PRE52687WV412C30	HCIA PROC E5-2687W v4 12C 3.0GHZ 1ST	\$13,679.00		23%	\$10,532.83	\$1,367.90	\$1,094.32	\$0.00	\$0.00	\$0.00	\$1,367.90
5	PRE52690V414C-2	HCIA PROC E5-2690 v4 14C 2.6GHZ 2ND	\$13,860.00		23%	\$10,672.20	\$1,386.00	\$1,108.80	\$0.00	\$0.00	\$0.00	\$1,386.00
5	PRE52690V414C26	HCIA PROC E5-2690 v4 14C 2.6GHZ 1ST	\$13,860.00		23%	\$10,672.20	\$1,386.00	\$1,108.80	\$0.00	\$0.00	\$0.00	\$1,386.00
5 5	PRE52695V418C-2 PRE52695V418C21	HCIA PROC E5-2695 v4 18C 2.1GHZ 2ND HCIA PROC E5-2695 v4 18C 2.1GHZ 1ST	\$14,364.00 \$14,364.00		23% 23%	\$11,060.28 \$11,060.28	\$1,436.40 \$1,436.40	\$1,149.12 \$1,149.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,436.40 \$1,436.40
5	PRE52697AV416C-2	HCIA PROC E5-2697A v4 16C 2.1GHZ 131 HCIA PROC E5-2697A v4 16C 2.6GHZ 2ND	\$15,332.00		23%	\$11,805.64	\$1,533.20	\$1,226.56	\$0.00	\$0.00	\$0.00	\$1,533.20
5	PRE52697AV416C26	HCIA PROC E5-2697A v4 16C 2.6GHZ 1ST	\$15,332.00		23%	\$11,805.64	\$1,533.20	\$1,226.56	\$0.00	\$0.00	\$0.00	\$1,533.20
5	PRE52697V418C-2	HCIA PROC E5-2697 v4 18C 2.3GHZ 2ND	\$14,931.00		23%	\$11,496.87	\$1,493.10	\$1,194.48	\$0.00	\$0.00	\$0.00	\$1,493.10
5	PRE52697V418C23	HCIA PROC E5-2697 v4 18C 2.3GHZ 1ST	\$14,931.00	J	23%	\$11,496.87	\$1,493.10	\$1,194.48	\$0.00	\$0.00	\$0.00	\$1,493.10
5	PRE52698V420C-2	HCIA PROC E5-2698 v4 20C 2.2GHZ 2ND	\$16,013.00		23%	\$12,330.01	\$1,601.30	\$1,281.04	\$0.00	\$0.00	\$0.00	\$1,601.30
5 5	PRE52698V420C22 PRE52699V422C-2	HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST HCIA PROC E5-2699 v4 22C 2.2GHZ 2ND	\$16,013.00 \$17,483.00		23% 23%	\$12,330.01 \$13,461.91	\$1,601.30 \$1,748.30	\$1,281.04 \$1,398.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,601.30 \$1,748.30
5	PRE52699V422C-2 PRE52699V422C22	HCIA PROC E5-2699 V4 22C 2.2GHZ 2ND HCIA PROC E5-2699 V4 22C 2.2GHZ 1ST	\$17,483.00 \$17,483.00		23%	\$13,461.91 \$13,461.91	\$1,748.30	\$1,398.64 \$1,398.64	\$0.00	\$0.00	\$0.00	\$1,748.30 \$1,748.30
5	PR-NO-2ND-PROC	HCIA PROC E3-2099 V4 22C 2.2GHZ 131 HCIA NO SECOND PROCESSOR	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS1100W110220VAC	HCIA DUAL HOTPLG 1100W PS 100V-240VAC	\$824.00		23%	\$634.48		\$65.92	\$0.00	\$0.00	\$0.00	\$82.40
5	PWR13-14-2M-ARG	C13-C14 PDU RACK JUMPERCRD 2M ARGENTINA	\$12.00	J	23%	\$9.24	\$1.20	\$0.96	\$0.00	\$0.00	\$0.00	\$1.20
5	PWR13-14-2M-AUS	C13-C14 250V PDU RACK PWR CRD 2M AUS	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR13-14-2M-EMEA PWR13-14-2M-EURO	C13-C14 PDU RACK PWR CRD 2M EMEA C13-C14 PDU RACK JUMPERCRD 2M EURO STYLE	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	PWR13-14-2M-EURO PWR13-14-2M-IND	C13-C14 PDU RACK JUMPER CRD 2M EURO STYLE C13-C14 PDU RACK JUMPER CRD 2M INDIA	\$0.00 \$0.00		23%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PWR13-14-2M-JPN	C13-C14 PDU RACK PWR CRD 2M JPN	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PWR13-14-2M-N-AM	C13-C14PDU RACKJUMPERCRD 2M N AMER STYLE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR13-14-4M-ARG PWR13-14-4M-CH-K	C13-C14 PDU RACK JUMPERCRD 4M ARGENTINA C13-C14 PDU RACK JUMPER CRD 4M GR CH KOR	\$21.00 \$0.00		23% 23%	\$16.17 \$0.00	\$2.10 \$0.00	\$1.68 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2.10 \$0.00
5	PWR13-14-4M-EURO	C13-C14 PDU RACK JUMPERCRD 4M EURO STYLE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-14-4M-IND	C13-C14 PDU RACK JUMPER CRD 4M INDIA	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-14-4M-N-AM	C13-C14 PDURACKJUMPERCRD 4M N AMER STYLE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-BS1363-2M	C13 PWRCORD W/BS1363/SS145/A 250V 10A 2M	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-BS456 PWR13-BSI1363	C13 PWRCORD W/ BS546 PLUG 250V 10A	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	PWR13-CEE7-7	C13 PWRCORD W/ BSI 1363 250V 10A C13 PWRCORD W/ CEE7/7 PLUG 250V 10A	\$0.00		23%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PWR13-CEI23-16	C13 PWRCORD W/ CEI 23-16 250V 10A	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-CEI23-50-2M	C13 PWRCORD W/ CEI 23-50 250V 10A 2M	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-CNS690	C13 PWRCORD W/ CNS 690 125V,15A,3M,C13	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR13-GB1002	C13 PWRCORD W/ GB1002 250V 2M	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	PWR13-IN6SA3 PWR13-IRAM2073	C13 PWRCORD W/ IS 1293 1.8M INDIA C13 PWRCORD W/ IRSM 2073 250V 10 A 2.5M	\$0.00		23%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PWR13-JISC8303	C13 CORD JISC8303 125V 10A - NON DPE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-KSC8305	C13 PWRCORD W/ KS C 8305 220V 2M	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-NBR14136	C13 PWRCORD W/ NBR 14136 250V 10A	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		C13 PWRCORD W/ NEMA5-15P 125V 15A 3M	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PWR13-SAA3	C13 PWRCORD W/ SAA/3 PLUG 250V 10A	\$0.00 \$0.00		23% 23%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	PWR13-SEV1011 PWR13-SI-32	C13 PWRCORD W/ SEV1011 PLUG 250V 10A C13 PWRCORD W/ SI-32 PLUG 250V 10A	\$0.00		23%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	PWR200VRACK	C13-C14 PDU RACK PWR CRD 2M N. AM	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR400VRACK	C13-C14 PDU RACK PWR CRD 4M N. AM	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC13AFSNIT107	C13 CORD W/ AFSNIT 107-2-D1 250V 10A	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC13-NEMA5-15P	C13 CORD NEMA 5-15 125V 10A - NON DPE	\$0.00		23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-08C17V40128RJ Q-08C17V4064RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$7,963.00 \$6,556.00		23% 23%	\$6,131.51 \$5,048.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	Q-1200GB-HDD	HCIA 1.2TB 2.5" 10K RPM SAS 512bps	\$892.00	.l	23%	\$686.84	\$89.20	\$71.36	\$0.00	\$0.00	\$0.00	\$89.20
5	Q-1200PWR-SUPP	HCIA 1200W Power Supply	\$594.00	Ĵ	23%	\$457.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-12C128GB-RJ45	HCIA Node 12core CPU 128GBMem 10GE RJ45	\$10,474.00	J	23%	\$8,064.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-12C128GB-SFP+	HCIA Node 12core CPU 128GBMem 10GE SFP+	\$10,474.00		23%	\$8,064.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-12C192GB-RJ45	HCIA Node 12core CPU 192GBMem 10GE RJ45	\$12,013.00		23%	\$9,250.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-12C192GB-SFP+ Q-12C256GB-RJ45-12	HCIA Node 12core CPU 192GBMem 10GE SFP+ Node 12core CPU 256GBMem 10GE RJ45 12G	\$12,013.00 \$13,305.00		23% 23%	\$9,250.01 \$10,244.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Node 12core CPU 256GBMem 10GE SFP+ 12G	\$13,305.00		23%	\$10,244.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-1600PWR-SUPP	HCIA 1600W Power Supply	\$701.00		23%	\$539.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$12,991.00	J	23%	\$10,003.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$12,991.00		23%	\$10,003.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-16C21V4128SFP	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$12,991.00		23% 23%	\$10,003.07	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	Q-16C21V4128SFPAF Q-16C21V4256RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$12,991.00 \$16,557.00	J J	23%	\$10,003.07 \$12,748.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	Q-16C21V4256RJAF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$16,557.00	Ĵ	23%	\$12,748.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$16,557.00	J	23%	\$12,748.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$16,557.00		23%	\$12,748.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4384RJ	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$20,123.00		23%	\$15,494.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-16C21V4384RJAF Q-16C21V4384SFP	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$20,123.00 \$20,123.00		23% 23%	\$15,494.71 \$15,494.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	Q-16C21V4384SFPAF	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$20,123.00		23%	\$15,494.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4512RJ	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$23,689.00		23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4512RJAF	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$23,689.00		23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4512SFP	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$23,689.00		23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-16C21V4512SFPAF	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$23,689.00	J	23% 23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C256GB-RJ45 Q-16C256GB-RJ45-12	HCIA Node 16core CPU 256GBMem 10GE RJ45 Node 16core CPU 256GBMem 10GE RJ45 12G	\$20,483.00 \$20,146.00	.l	23%	\$15,771.91 \$15,512.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	Q-16C256GB-SFP+	HCIA Node 16core CPU 256GBMem 10GE SFP+	\$20,483.00	Ĵ	23%	\$15,771.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C256GB-SFP+-12	Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,146.00	J	23%	\$15,512.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C512GB-RJ45	HCIA Node 16core CPU 512GBMem 10GE RJ45	\$28,276.00		23%	\$21,772.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Node 16core CPU 512GBMem 10GE RJ45 12G	\$28,354.00		23%	\$21,832.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-16C512GB-SFP+ Q-16C512GB-SFP+-12	HCIA Node 16core CPU 512GBMem 10GE SFP+ Node 16core CPU 512GBMem 10GE SFP+ 12G	\$28,276.00 \$28,354.00		23% 23%	\$21,772.52 \$21,832.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	Q-2000GB-HDD	HCIA 2.0TB 2.5"" 7.2K RPM SAS	\$1,541.00		23%	\$1,186.57	\$154.10	\$123.28	\$0.00	\$0.00	\$0.00	\$154.10
5	Q-200G-SSD	2.5in 200GB SC+ HGST SSD QNTA	\$1,669.00	Ĵ	23%	\$1,285.13	\$166.90	\$133.52	\$0.00	\$0.00	\$0.00	\$166.90
5	Q-20C22V4128RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$15,997.00	J	23%	\$12,317.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4128RJAF	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$15,997.00	J	23%	\$12,317.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4128SFP	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$15,997.00	J	23%	\$12,317.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-20C22V4128SFPAF Q-20C22V4256RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$15,997.00 \$19,826.00		23% 23%	\$12,317.69 \$15,266.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	Q-20C22V4256RJ Q-20C22V4256RJAF	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$19,826.00 \$19,826.00		23%	\$15,266.02 \$15,266.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	Q-20C22V4256SFP	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$19,826.00		23%	\$15,266.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$19,826.00		23%	\$15,266.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4384RJ	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45	\$23,655.00	J	23%	\$18,214.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4384RJAF	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$23,655.00		23%	\$18,214.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	Q-20C22V4384SFP Q-20C22V4384SFPAF	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$23,655.00 \$23,655.00		23% 23%	\$18,214.35 \$18,214.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	Q-20C22V4384SFPAF Q-20C22V4512RJ	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$23,655.00 \$27,483.00		23%	\$18,214.35 \$21,161.91	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	Q-20C22V4512RJAF	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$27,483.00		23%	\$21,161.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$27,483.00		23%	\$21,161.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Description   Description						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
Confidence   Con	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Control of the Cont					-								
Control   Cont													
Conclosed Affirm   Analysis of Control   Con					-								
Controlled   Con	5	Q-20C256GB-SFP+-12	Node 20core CPU 256GBMem 10GE SFP+ 12G	\$27,214.00	J	23%	\$20,954.78	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
Section   Continue					J								
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A CACCOMPUTATION   A A PAIR OF COLUMN   A CACCOMPUTATION   A CACCOMP					j								
S. O-SCHOOLSTANDERFORM AND AND CONTRACT AND	5				J			\$0.00		\$0.00			\$0.00
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S CACCAPAGEMENT NO. 10 ACCAPAGE ACCAPAG	5	Q-24C22V4384SFPAF			Ĵ	23%	\$22,022.77		\$0.00	\$0.00	\$0.00	\$0.00	
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O GENERAL SERVICE   1	-				-								
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SOCIAL CONTROL SERVICE   Mode Statem CPU SESSEMENT (CESSEMENT (CESSEMENT) (C													
5 - C-2012 (1926-146-12) - Mode 20war CP1 (1976-148-170)					J								
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5 - C-302CTM-018SPERPAR   10 202C 104Z ZEPE-PSSW 102BS PEP AF   10 202C 202C ZEPE-PSSW 102BS PEP AF   10 202C 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102BS PEP AF   10 202C ZEPE-PSSW 102													
5 O - CACCET/MASSERFAR   30,255,00   3 22%   32,586.12   50,00													
5 C-32C714N175FFFF NO 32C7 16H2 27E5-48914 F1708 SPF AF S82.74 60 J 20 S80.0 S0.0 S0.0 S0.0 S0.0 S0.0 S0.0 S0					Ĵ								
0 - 0.8000C-SSED	-				J								
0.4006-085D   HCIA 40008-98D   2.5   40.00   30.00   50.00					J								
O-GO-GO-GR-ALMS	-				-								
C-CHAS-1800PS-FIVE HICK Classes wit 1050PS and Fan 12G					-								
Cycles   C					J								
C-CHARSIS-1400PS12 HICA Chassis w 1900 PS and Fan IZC													
Company   Comp	-												
FAILATTUINN													
6 RALIKTIZINI HOLB READ/PRAIS 2-4 POST PRACKS ZUN S880.0 J 22% \$35.0 \$4.08 \$0.0 \$0.00 \$0.00 \$5.10 \$0.0				\$51.00			\$39.27	\$5.10	\$4.08	\$0.00			\$5.10
FAILICTZUTNU   HCIA B ReadyRalia 24 Post Reads 201 H U   \$88.00													
FRAILIKTIUNICMA   CICLA AT READYMALS IN WITH CMA TUIN   \$186.00   J 23%   \$152.46   \$19.80   \$15.84   \$0.00					-								
FRALIKITILINAMAL   HCIA Cable Management Am Only IUIN U   \$98.00   J   23%   \$15.66   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$15.60   \$0.00   \$15.60   \$0.00   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$12.48   \$15.60   \$10.00   \$10.	-				-								
S   RRAILKTILINNOCMALI HCIA A7 ReadyRalis II Wifthout CMA UIN U   \$146.00 J   23%   \$112.42   \$0.00	5	RRAILKIT1U1NCMAU	HCIA Cable Management Arm Only 1U1N U	\$98.00	Ĵ				\$0.00		\$0.00	\$0.00	
S													
S													
S   RRAILKTZUINNOCMA   HOLA B READYFAILS I WITHOUT CMA ZUIN   \$146.00   J   23%   \$12.12   \$15.60   \$12.48   \$0.00													
5 SCA4-5 SAN COPY FÖR THE AXI-5 \$0.00 \$ J 23% \$1.000 \$870.00 \$0.00	5				J								
5 SCE100 SAN COPYIE ACTION SAN COPYIE MEDIA AXT00 \$2,000.00 J 23% \$1,640.00 \$360.00 \$300.00 \$0.00 \$0.00 \$0.00 \$300.00 \$0					-								
5 SCE100-KIT SAN COPY/E MEDIA AX100 \$0.00					J								
5 SH-488-000-165 EHC ON VARAIL SOFTWARE 24MONTHS=ZC \$428.00 J 23% \$329.66 \$0.00 \$0.0					J ,l								
5 SH-438-000-167 EHC ON V:RAIL SOFTWARE 36MONTHS=ZC \$406.00 J 23% \$312.62 \$0.00 \$0.0					Ĵ								
5 SSD1600GB 10WPD25A S470 CACHE SSD 1600GB 10WPD 2.5 INCH 5 SSD1600GB 10WPD25A S470 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB 10WPD25A S470 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB 10WPD25B LSAT 0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD160					J								
5 SSD1600GB10WPD25A S470 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 1600GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 400GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 400GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 400GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 400GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 400GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 400GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 400GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD1600GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD800GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD800GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD800GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD800GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD800GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SSD800GB10WPD25B USF0 CACHE SSD 800GB 10WPD 2.5 INCH UPG 5 SS	-				-								
5         SD1600GB10WPD25AUS470 CACHE SSD 1600GB 10WPD 2.5 INCH UPG         \$6,128.00         J         23%         \$4,718.56         \$0.00	-				-								
5         SD1600GB10WPD25U         HCIA CACHE SSD 1600GB 10WPD 2.5 INCH UPG         \$6,128.00         J         23%         \$1,718.56         \$0.00         \$													
5 SSD400GB10WPD25A S470 CACHE SSD 400GB 10WPD 2.5 INCH UPG \$2,043.00 J 23% \$1,975.61 \$0.00	5			\$6,128.00	J		\$4,718.56		\$0.00				
5         SSD400GB10WPD25AU LOGG         SY0.043.00         J         23%         \$1,573.11         \$0.00<	-												
5         SSD400GB10WPD25U HCIA CACHE SSD 400GB 10WPD 2.5 INCH UPG         \$2,043.00         J         23%         \$1,573.11         \$0.00	-												
5         SSD800GB10WPD25         HCIA CACHE SSD 800GB 10WPD 2.5 INCH         \$3,43.00         J         23%         \$2,641.10         \$343.00         \$274.40         \$0.00         \$0.00         \$0.00         \$343.00           5         SSD800GB10WPD25AU         S470 CACHE SSD 800GB 10WPD 2.5 INCH UPG         \$4,085.00         J         23%         \$2,641.10         \$343.00         \$274.40         \$0.0	5				Ĵ								
5         SSD800GB10WPD25A         X470 CACHE SSD 800GB 10WPD 2.5 INCH         \$3,430.00         J         23%         \$2,641.10         \$343.00         \$274.40         \$0.00         \$0.00         \$0.00         \$343.00           5         SSD800GB10WPD25A         X470 CACHE SSD 800GB 10WPD 2.5 INCH UPG         \$4,085.00         J         23%         \$3,145.45         \$0.00 </td <td>5</td> <td>SSD800GB10WPD25</td> <td>HCIA CACHE SSD 800GB 10WPD 2.5 INCH</td> <td></td> <td>Ĵ</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	5	SSD800GB10WPD25	HCIA CACHE SSD 800GB 10WPD 2.5 INCH		Ĵ								
5 SSD80GB10WPD25U HCIA CACHE SSD 800GB 10WPD 2.5 INCH UPG \$4,085.00 J 23% \$3,145.45 \$0.00	-				J <sub>.</sub>								
5         SVAX4-5         SNAPVIEW FOR THE AX4-5         \$0.00         \$0.00         \$400.00         \$0.00         \$0.00         \$400.00           5         SYS6301U1N10D         VXRAIL E460 SYSTEM 10X2.5 D-SLTS         \$4,029.00         J         23%         \$3,102.33         \$483.48         \$400.90         \$0.00         \$0.00         \$0.00         \$483.48           5         SYS6301U1N10DAF         VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF         \$6,858.00         J         23%         \$5,280.66         \$685.80         \$548.64         \$0.00         \$0.00         \$0.00         \$685.80           5         SYS7302U1N16DAF         VXRAIL P470 SYSTEM 16X2.5 D-SLTS         \$7,389.00         J         23%         \$5,689.53         \$886.68         \$738.90         \$0.00         \$0.00         \$0.00         \$0.00         \$80.68           5         SYS7302U1NG16DAF         VXRAIL P470F SYSTEM 16X2.5 D-SLTSAF         \$10,218.00         J         23%         \$7,867.86         \$1,021.80         \$817.44         \$0.00         \$0.00         \$0.00         \$1,021.80           5         SYS7302U1NG16DAF         VXRAIL P470F SYSTEM 16X2.5 D-SLTSAF         \$10,218.00         J         23%         \$5,689.53         \$886.68         \$738.90         \$0.00         \$0.00         \$0.00	-				j.								
5         SYS6301U1N10D         VXRAIL E460 SYSTEM 10X2.5 D-SLTS         \$4,029.00         J         23%         \$3,102.33         \$483.48         \$402.90         \$0.00         \$0.00         \$0.00         \$483.48           5         SYS6301U1N10DAF         VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF         \$6,868.00         J         23%         \$5,280.66         \$685.80         \$548.64         \$0.00         \$0.00         \$0.00         \$0.00         \$685.80           5         SYS7302U1N16DD         VXRAIL P470 SYSTEM 16X2.5 D-SLTS         \$7,389.00         J         23%         \$7,867.86         \$1,021.80         \$10.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$886.68           5         SYS7302U1NG16D         VXRAIL P470 SYSTEM 16X2.5 D-SLTSAF         \$10,218.00         J         23%         \$7,867.86         \$1,021.80         \$17.44         \$0.00         \$0.00         \$0.00         \$1,021.80           5         SYS7302U1NG16DAF         VXRAIL P470 SYSTEM 16X2.5 D-SLTS         \$1,021.80         \$7,867.86         \$1,021.80         \$81.44         \$0.00         \$0.00         \$0.00         \$0.00         \$886.68           5         SYS7302U1NG16DAF         VXRAIL P470 SYSTEM 16X2.5 D-SLTS         \$10,218.00         J         23%	-				-								
5 SYS6301U1N10DAF VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF \$6,858.00 J 23% \$5,280.66 \$685.80 \$548.64 \$0.00 \$0.00 \$0.00 \$685.80 \$585.80 \$5 SYS7302U1N16D VXRAIL P470 SYSTEM 16X2.5 D-SLTS \$7,389.00 J 23% \$5,689.53 \$886.68 \$738.90 \$0.00 \$0.00 \$0.00 \$0.00 \$886.68 \$7 SYST20U1N16DAF VXRAIL P470 SYSTEM 16X2.5 D-SLTSAF \$10,21.80 J 23% \$7,867.86 \$1,021.80 \$10,21.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$886.68 \$10,21.80 \$10,	-				-								
5 SYS7302U1NG16DAF VXRAIL P470F SYSTEM 16X2.5 D-SLTSAF \$10.218.00 J 23% \$7.867.86 \$1,021.80 \$817.44 \$0.00 \$0.00 \$0.00 \$1,021.80 \$15 SYS7302U1NG16DAF VXRAIL V470 SYSTEM 16X2.5 D-SLTS \$10,218.00 J 23% \$5,689.53 \$886.68 \$738.90 \$0.00 \$0.00 \$0.00 \$0.00 \$80.00 \$80.00 \$1,021.80 \$15 SYS7302U1NG16DAF VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF \$10,218.00 J 23% \$7,687.86 \$1,021.80 \$817.44 \$0.00 \$0.00 \$0.00 \$1,021.80 \$10,218.00 \$1,021.80 \$10,218.00 \$1,021.80 \$10,218.00 \$1,021.80 \$10,218.00 \$1,021.80 \$10,218.00 \$1,021.80 \$1,021.80 \$10,218.00 \$1,021.80 \$1,021.80 \$10,218.00 \$1,021.80 \$1,021.		SYS6301U1N10DAF	VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF	\$6,858.00	Ĵ	23%	\$5,280.66	\$685.80	\$548.64	\$0.00	\$0.00	\$0.00	
5 SYS7302U1NG16D VXRAIL V470 SYSTEM 16X2.5 D-SLTS \$7,389.00 J 23% \$5,689.53 \$886.68 \$738.90 \$0.00 \$0.00 \$0.00 \$886.68 5 SYS7302U1NG16DAF VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF \$10,218.00 J 23% \$7,867.86 \$1,021.80 \$817.44 \$0.00 \$0.00 \$0.00 \$1,021.80	-				J <sub>.</sub>								
5 \$Y\$7302U1NG16DAF VXRAIL V470F \$Y\$TEM 16X2.5 D-SLTS AF \$10,218.00 J 23% \$7,867.86 \$1,021.80 \$817.44 \$0.00 \$0.00 \$0.00 \$0.00 \$1,021.80	-				J								
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TPM1.2MODULE	HCIA TPM 1.2 MODULE	\$62.00	J	23%	\$47.74	\$6.20	\$4.96	\$0.00	\$0.00	\$0.00	\$6.20
5 5	TPM2.0MODULE UNIF4-NX4U	HCIA TPM 2.0 Module UNISPHERE UNIFIED UPG NX4	\$62.00 \$0.00	J	23% 23%	\$47.74 \$0.00	\$6.20 \$270.00	\$4.96 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6.20 \$270.00
5	UNIU4-NX4	UNISPHERE FOR UNIFIED ON NX4	\$0.00	Ĵ	23%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	VAX-2SS10-146	QTY 4 OF 146 GB 2.5 10K SAS FOR VAULT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2SS10146N	QTY 4 OF 146GB 2.5 10K NEBS FOR VAULT SW	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VAX-2SS10-300 VAX-2SS10300N	QTY 4 OF 300 GB 2.5 10K SAS FOR VAULT QTY 4 OF 300GB 2.5 10K NEBS FOR VAULT SW	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940.00	J	23%	\$1,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940.00	J	23%	\$1,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX451TB72K	4 - 1TB 7200K SATA W VAULT SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-AX452TB72K V-AX4530015K	QTY 4 2TB 7.2K RPM SATA DRIVE FOR VAULT 4 - 300 GB 15K SAS W VAULT SOFTWARE	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-AX4530015KN	AX4-5 4 NEBS 300 GB 15K SAS VAULT DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	\$3,640.00	Ĵ	23%	\$2,802.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4545015K	AX4-5 4 450 GB 15K SAS VAULT DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-AX4545015KN V-AX4560010K	450GB 15K SAS & NEBS DRIVES FOR VAULT SW QTY 4 OF 600GB 10KSAS FOR VAULT SOFTWARE	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V-AX4560015K	QTY 4 OF 600GB 15KSAS FOR VAULT SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	\$2,320.00	Ĵ	23%	\$1,786.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFC-MEZZ-SW	XtremSW Cache for UCS Mezzanine card	\$0.00	J	23%	\$0.00	\$1,113.00	\$1,016.00	\$871.00	\$0.00	\$0.00	\$1,113.00
5 5	VFC-SOFTWARE VFC-VOL-3XXM5	EMC XtremSW Cache software 300GB SLC PCIe Card - QTY 5	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$871.20 \$4,140.00	\$774.40 \$2,898.00	\$677.60 \$2,070.00	\$0.00 \$1,242.00	\$0.00 \$828.00	\$871.20 \$4,140.00
5	VFC-VOL-550V5	550GB MLC PCIe Card - QTY 5	\$0.00	J	23%	\$0.00	\$3,841.00	\$2,688.70	\$1,920.50	\$1,242.00	\$768.20	\$3,841.00
5	VFS-SOFTWARE	EMC XtremSF Drivers	\$0.00	Ĵ	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-1000ATA4	NX4 VAULT PACK 4X1000GB SATA DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-1000ATA5	NX4 VAULT PACK 5X1000GB SATA DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-NX4-14615K4 V-NX4-14615K5	NX4 VAULT PACK 4X146GB 15K SAS DISKS NX4 VAULT PACK 5X146GB 15K SAS DISKS	\$1,710.00 \$2,140.00	J	23% 23%	\$1,316.70 \$1,647.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX4-2000ATA4	NX4 VAULT PACK 4X 2TB 7200RPM SATA DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-2000ATA5	NX4 VAULT PACK 5X 2TB 7200RPM SATA DISKS	\$0.00	Ĵ	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-214610K4	NX4 DAE OS W4 2.5 146GB 10K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX4-214610K5 VNX4-230010K4	NX4 DAE OS W5 2.5 146GB 10K SAS DRIVES NX4 DAE OS W4 2.5 300GB 10K SAS DRIVES	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX4-230010K4 VNX4-230010K5	NX4 DAE OS W4 2.5 300GB 10K SAS DRIVES NX4 DAE OS W5 2.5 300GB 10K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-30015K4	NX4 VAULT PACK 4X300GB 15K SAS DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-30015K5	NX4 VAULT PACK 5X300GB 15K SAS DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-40010K4 V-NX4-40010K5	NX4 VAULT PACK 4X400GB 10K SAS DISKS NX4 VAULT PACK 5X400GB 10K SAS DISKS	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	V-NX4-45015K4	NX4 VAULT PACK 5X400GB TUK SAS DISKS NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 4	\$0.00	J	23%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-45015K5	NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 5	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-60010K4	NX4 4 600GB 10K CONTROL DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V-NX4-60010K5	NX4 5 600GB 10K CONTROL DRIVES NX4 DAE OS W 4 600GB 15K SAS DRIVES	\$0.00 \$0.00	J J	23% 23%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	V-NX4-60015K4 V-NX4-60015K5	NX4 DAE OS W 4 600GB 15K SAS DRIVES NX4 DAE OS W 5 600GB 15K SAS DRIVES	\$0.00	J	23%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	VXRAIL-OPTIC-LR	Intel Ethernet SFP+ LR Optic - E10GSFPLR	\$1,646.00	J	23%	\$1,267.42	\$164.60	\$131.68	\$0.00	\$0.00	\$0.00	\$164.60
5	VXRAIL-OPTIC-SR	Intel Ethernet SFP+ SR Optic - E10GSFPSR	\$526.00	J	23%	\$405.02	\$52.60	\$42.08	\$0.00	\$0.00	\$0.00	\$52.60
5	VXRAILVDSTKITSKU	Virtual Desktop Starter Kit	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VXR-HCIA-MGR-40 VXR-HCIA-MGR-DE-40	VXRAIL HCIA MANAGER V4.0=MA VXRAIL HCIA MANAGER EMDL V4.0=MA	\$0.00 \$0.00	J J	23% 23%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XCVRSFPSR1G10G	TRANSCEIVER SFP LC SR 1G 10G	\$303.00	Ĵ	23%	\$233.31	\$30.30	\$24.24	\$0.00	\$0.00	\$0.00	\$30.30
5	XPACK-HW-2200	XTREM PERF PACK 2200GB	\$0.00	J	23%	\$0.00	\$2,671.50	\$1,870.05	\$1,335.75		\$534.30	\$2,671.50
5	XSF-SOFTWARE	EMC XTREMSF DRIVERS=IA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XSF-VOL-3XXM5 XSF-VOL-550V5	300GB SLC PCIE CARD - QTY 5 550GB MLC PCIE CARD - QTY 5	\$0.00 \$0.00	J	23% 23%	\$0.00 \$0.00	\$4,140.00 \$3,841.00	\$2,898.00 \$2,688.70	\$2,070.00 \$1,920.50	\$1,242.00 \$1,152.30	\$828.00 \$768.20	\$4,140.00 \$3,841.00
5	XTRSWC-PHY1	XtremCache Phy Delivery=IA	\$0.00	Ĵ	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTRSWC-PHY5	XTREMSW CACHE PHY DELIVERY QTY 5=IA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMS2400FG4S	AVAMAR G4S S2400 BUSINESS EDITION	\$27,250.00	PE	17%	\$22,617.50	\$2,725.00	\$1,907.50	\$0.00	\$545.00	\$0.00	\$2,725.00
5 5	AVMS2400FG4ST C-2200XMEM	AVAMAR G4S S2400 BUSINESS EDITION RR OPTION CAP EXP KIT MORETHAN 14TB DD2200	\$27,250.00 \$1,500.00	PE PE	17% 17%	\$22,617.50 \$1,245.00	\$2,725.00 \$0.00	\$1,907.50 \$0.00	\$0.00 \$0.00	\$545.00 \$0.00	\$0.00 \$0.00	\$2,725.00 \$0.00
5	CB100	SYSTEM. CloudBoost 100	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CB100-36TB	SYSTEM, CB100-12x3HDD SAS 36TB	\$30,000.00	PE	17%	\$24,900.00	\$0.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-CB100XMEM	OPTION, MEMKIT, CB100	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-CB-10GMOP2P	OPTION, DUAL 10GbE LAN, OPTICAL	\$0.00 \$0.00	PE	17% 17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	C-CB-AES C-CB-DAE-45S	OPTION, CB ADD ES EXP KIT DUAL PATH OPTION, CB DAE SHELF 15X3TB SAS HDD	\$35,000.00	PE PE	17%	\$0.00 \$29,050.00	\$0.00 \$0.00	\$0.00 \$4,550.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-FLDIN2200	OPTION FIELD INSTALL KIT DD2200	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	C-FLDINCB100	OPTION,FIELD INSTALL KIT, CB100	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD2200	SYSTEM DD2200 NFS CIFS	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DD2200-14TB DD2200-24TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	\$7,964.00 \$14,344.00	PE PE	17% 17%	\$6,610.12 \$11,905.52	\$955.68 \$1,721.28	\$796.40 \$1,434.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$955.68 \$1,721.28
5	DD2200-241B DD2200-4TB	SYSTEM, DD2200-722,4TB,NFS,CIFS	\$4,620.00	PE	17%	\$3,834.60	\$554.40	\$462.00	\$0.00	\$0.00	\$0.00	\$554.40
5	M-ENHHWDD-E1	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	PE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWDD-E1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	PE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-HW-DD-E1	PROSUPPORT WINDD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI		PE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PS-HW-DP-E1 M-PSM-HW-DD-E1	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI PROSUPPORT W/MISSION CRITICAL -HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00 \$99,827.00	PE PE	17% 17%	\$82,856.41 \$82,856.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-HW-DP-E1	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT		PE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	M-PSP-HW-DD-E1	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	PE	17%	\$82,856.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	R-FACIN2200	OPTION FACTORY INSTALL KIT DD2200	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-160-AX U-2200-AX	DD160;INCL: LICENSE;5 HDD(2.5TB) ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$3,000.00 \$4,400.00	PE PE	17% 17%	\$2,490.00 \$3,652.00	\$360.00 \$528.00	\$300.00 \$440.00		\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$528.00
5	U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500.00	PE	17%	\$1,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-CB-10GMOP2P	DUAL 10GbE LAN, OPTICAL, UPGRADE	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-CB-AES U-CB-DAE-45S	OPTION, CB ADD ES EXP KIT DUAL PATH CB DAE SHELF, 15X3TB SAS HDD, UPGRADE	\$0.00 \$35,000.00	PE PE	17% 17%	\$0.00 \$29,050.00	\$0.00 \$0.00	\$0.00 \$4,550.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-160-CHAS1	SPARE,CHASSIS W/O HDD,DD160	\$5,040.00	PE	17%	\$4,183.20	\$0.00	\$4,550.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500.00	PE	17%	\$6,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	\$1,800.00	PE	17%	\$1,494.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	X-2UC-VLTBB XC-160SPKIT	SPARE DD BBU VAULT DD2200 SPARE KIT:1XFANTRAY:PWRSUP:500GB HDD:160	\$1,100.00 \$1,780.00	PE PE	17% 17%	\$913.00 \$1,477.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	\$2,325.00		17%	\$1,929.75	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	X-CB100-BEZEL	SPARE, BEZEL, CLOUDBOOST	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-MEM1X4G-2 3D4000	SPARE DD DIMM 4GB 1XDIMM DD2200 DL4000 DATA DEDUPE XPE MODULE	\$1,750.00 \$0.00	PE PH	17% 27%	\$1,452.50 \$0.00	\$0.00 \$9,769.00	\$0.00 \$6,838.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$9,769.00
5	C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	C-10GMCU2P	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000.00		27%	\$4,380.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	C-10GMOP2P C-10GMOP4P	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$5,000.00 \$6,000.00	PH PH	27% 27%	\$3,650.00 \$4,380.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-10G-S2PC	OPTION;NIC;10GBE;SP;PCIE;SFPP;DP;COP	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	C-10G-S2PO	OPTION;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	\$5,000.00		27%	\$3,650.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	C-16GFC-M2P C-1G-L2PC	DD 16GBIT FC IO MOD LC 2PORT OPTION OPTION;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$6,000.00 \$900.00	PH PH	27% 27%	\$4,380.00 \$657.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-1G-L2PC C-1G-L2PO	OPTION;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER OPTION;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700.00		27%	\$2,701.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	C-1G-L4PC1	OPTION;NIC;GBE;LP;PCIE;TX;4-PORT;COP	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	C-1GMCU4P	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	C-1GMCUOP4P C-1G-S2PO	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP OPTION; NIC;GBE;PCIE;FX;2-PORT;FIBER OPT	\$3,700.00 \$3,700.00	PH PH	27% 27%	\$2,701.00 \$2,701.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-1G-S4PC1	OPTION; NIC; GBE; SP; PCIE; TX; 4-PORT; COP	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-4GFC-2P	OPTION;HBA;4GBIT FC;PCIE;2-PORT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	C-4GFC-G2P	OPTION HBA 4GBIT FC PCIE 2-PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	C-8GFC-2P C-8GFC-G2P	OPTION;HBA;8GBIT FC;PCIE;2-PORT OPTION;FC HBA;8GBIT;PCIE;2 PORT	\$0.00 \$4,500.00	PH PH	27% 27%	\$0.00 \$3,285.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-8GFC-M2P	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500.00		27%	\$3,285.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000.00	PH	27%	\$21,900.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	C-990XMEM C-A12E30	OPTION;MEMKIT;DD990;MORE THAN 360TB OPTION;ADD 6 TO 12 ES30;8X2M CBLKIT	\$22,000.00 \$1,100.00	PH PH	27% 27%	\$16,060.00 \$803.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-A16E30	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	C-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	\$600.00 \$600.00	PH PH	27% 27%	\$438.00 \$438.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	C-A24E30-H C-A6E30	OPTION,ADD 17TO24 ES30 SAS CABLE KIT OPTION;ADD 1 TO 6 ES30;4X2M CBLKIT	\$600.00	PH PH	27%	\$438.00 \$438.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	C-A8E30-HN	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250.00	PH	27%	\$114,792.50	\$18,870.00	\$15,725.00		\$0.00	\$0.00	\$18,870.00
5 5	C-DS60-3-135SE C-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD E OPT DS60 SHELF 45X3TB SAS HDD	\$157,250.00 \$157,250.00	PH PH	27% 27%	\$114,792.50 \$114,792.50	\$18,870.00 \$18,870.00	\$15,725.00 \$15,725.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,870.00 \$18,870.00
5	C-DS60-3-135SR	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250.00	PH	27%	\$114,792.50	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$18,870.00
5	C-DS60-3-135SRE	OPT DS60 SHELF 45X3TB SAS HDD RETN E	\$157,250.00		27%	\$114,792.50	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$18,870.00
5 5	C-DS60-3-135SRN	OPT DS60 SHELF 45X3TB SAS HDD RETN OPT DS60 SHELF 60X3TB SAS HDD	\$157,250.00		27% 27%	\$114,792.50	\$18,870.00	\$15,725.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,870.00
5	C-DS60-3-180S C-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD E	\$209,000.00 \$209,000.00		27%	\$152,570.00 \$152,570.00	\$25,080.00 \$25,080.00	\$20,900.00 \$20,900.00	\$0.00 \$0.00	\$0.00	\$0.00	\$25,080.00 \$25,080.00
5	C-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000.00	PH	27%	\$152,570.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$25,080.00
5	C-DS60-3-180SR	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000.00	PH	27%	\$152,570.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$25,080.00
5 5	C-DS60-3-180SRE C-DS60-3-180SRN	OPT DS60 SHELF 60X3TB SAS HDD RETN E OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000.00 \$209,000.00	PH PH	27% 27%	\$152,570.00 \$152,570.00	\$25,080.00 \$25,080.00	\$20,900.00 \$20,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,080.00 \$25,080.00
5	C-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950.00	PH	27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5	C-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD E	\$55,950.00	PH	27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5	C-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950.00	PH	27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5 5	C-DS60-3-45SR C-DS60-3-45SRE	OPT DS60 SHELF 15X3TB SAS HDD RETN OPT DS60 SHELF 15X3TB SAS HDD RETN E	\$55,950.00 \$55,950.00	PH PH	27% 27%	\$40,843.50 \$40,843.50	\$6,714.00 \$6,714.00	\$5,595.00 \$5,595.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,714.00 \$6,714.00
5	C-DS60-3-45SRN	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950.00	PH	27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5	C-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950.00	PH	27%	\$76,613.50	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$12,594.00
5	C-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD E	\$104,950.00	PH	27%	\$76,613.50	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$12,594.00
5	C-DS60-3-90SN C-DS60-3-90SR	OPT DS60 SHELF 30X3TB SAS HDD OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950.00 \$104,950.00	PH PH	27% 27%	\$76,613.50 \$76,613.50	\$12,594.00 \$12,594.00	\$10,495.00 \$10,495.00		\$0.00 \$0.00	\$0.00 \$0.00	\$12,594.00 \$12.594.00
5	C-DS60-3-90SRE	OPT DS60 SHELF 30X3TB SAS HDD RETN E	\$104,950.00		27%	\$76,613.50	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$12,594.00
5	C-DS60-3-90SRN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950.00		27%	\$76,613.50	\$12,594.00	\$10,495.00		\$0.00	\$0.00	\$12,594.00
5 5	C-DS60-4-120S C-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD OPT DS60 SHELF 30X4TB SAS HDD E	\$127,200.00 \$127,200.00		27% 27%	\$92,856.00 \$92,856.00	\$15,264.00 \$15,264.00	\$12,720.00 \$12,720.00		\$0.00 \$0.00	\$0.00 \$0.00	\$15,264.00 \$15,264.00
5	C-DS60-4-120SE C-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD E OPT DS60 SHELF 30X4TB SAS HDD	\$127,200.00		27%	\$92,856.00	\$15,264.00 \$15,264.00	\$12,720.00		\$0.00	\$0.00	\$15,264.00 \$15,264.00
5	C-DS60-4-120SR	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200.00	PH	27%	\$92,856.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$15,264.00
5	C-DS60-4-120SRE	OPT DS60 SHELF 30X4TB SAS HDD RETN E	\$127,200.00		27%	\$92,856.00	\$15,264.00	\$12,720.00		\$0.00	\$0.00	\$15,264.00
5 5	C-DS60-4-120SRN C-DS60-4-180S	OPT DS60 SHELF 30X4TB SAS HDD RETN OPT DS60 SHELF 45X4TB SAS HDD	\$127,200.00 \$190,600.00		27% 27%	\$92,856.00 \$139,138.00	\$15,264.00 \$22,872.00	\$12,720.00 \$19,060.00		\$0.00 \$0.00	\$0.00 \$0.00	\$15,264.00 \$22,872.00
5	C-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD E	\$190,600.00		27%	\$139,138.00	\$22,872.00	\$19,060.00		\$0.00	\$0.00	\$22,872.00
5	C-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600.00	PH	27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5	C-DS60-4-180SR	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600.00	PH	27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	C-DS60-4-180SRE	OPT DS60 SHELF 45X4TB SAS HDD RETN E	\$190,600.00	PH	27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5 5	C-DS60-4-180SRN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600.00		27% 27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5	C-DS60-4-240S C-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD OPT DS60 SHELF 60X4TB SAS HDD E	\$253,300.00 \$253,300.00	PH PH	27%	\$184,909.00 \$184,909.00	\$30,396.00 \$30,396.00	\$25,330.00 \$25,330.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,396.00 \$30,396.00
5	C-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300.00	PH	27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5	C-DS60-4-240SR	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300.00	PH	27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5	C-DS60-4-240SRE	OPT DS60 SHELF 60X4TB SAS HDD RETN E	\$253,300.00	PH	27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5	C-DS60-4-240SRN	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300.00	PH	27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5 5	C-DS60-4-60S C-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD OPT DS60 SHELF 15X4TB SAS HDD E	\$67,850.00 \$67,850.00	PH PH	27% 27%	\$49,530.50 \$49,530.50	\$8,142.00 \$8,142.00	\$6,785.00 \$6,785.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,142.00 \$8,142.00
5	C-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850.00	PH	27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$8,142.00
5	C-DS60-4-60SR	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850.00	PH	27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$8,142.00
5	C-DS60-4-60SRE	OPT DS60 SHELF 15X4TB SAS HDD RETN E	\$67,850.00	PH	27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$8,142.00
5 5	C-DS60-4-60SRN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850.00	PH PH	27% 27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00 \$0.00	\$0.00	\$8,142.00
5	C-E16-DC C-E16-DC-B	OPTION; ES20 STORSHELF;16 TB; DUALCTRL OPTION; ES20 STORSHELF;16 TB; DUALCTRL	\$0.00 \$0.00	PH	27%	\$0.00 \$0.00	\$6,432.00 \$0.00	\$5,360.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$6,432.00 \$0.00
5	C-E32-DC	OPTION; ES20 STORSHELF; 32 TB; DUALCTRL	\$0.00	PH	27%	\$0.00	\$11,088.00	\$9,240.00	\$0.00	\$0.00	\$0.00	\$11,088.00
5	C-E32-DC-B	OPTION; ES20 STORSHELF;32 TB; DUALCTRL	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-E8-DC	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	\$0.00	PH	27%	\$0.00	\$4,200.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$4,200.00
5	C-E8-DC-B C-E8-SC	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-ES20-16A	OPTION;ES20;8TB SHELF;SINGLECTRL; REFURB OPTION;ES20 SHELF;16X1TB HDD;2XCTL;ARCHV	\$0.00 \$0.00	PH PH	27% 27%	\$0.00 \$0.00	\$3,840.00 \$4,824.00	\$3,200.00 \$4,020.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,840.00 \$4,824.00
5	C-ES20-32A	OPTION;ES20 SHELF;16X2TB HDD;2XCTL;ARCHV	\$0.00	PH	27%	\$0.00	\$8,316.00	\$6,930.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	C-ES30-15	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	\$26,250.00	PH	27%	\$19,162.50	\$3,150.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	C-ES30-15A	OPTION;ES30 SHELF;15X1T SATA HDD;EXTDRET	\$25,500.00	PH	27%	\$18,615.00	\$3,060.00	\$2,550.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	C-ES30-15-B	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-ES30-30 C-ES30-30A	OPTION;ES30 SHELF;15X2TB HDD;2XLCC OPTION;ES30 SHELF;15X2T SATA HDD;EXTDRET	\$36,400.00 \$36,400.00	PH PH	27% 27%	\$26,572.00 \$26,572.00	\$4,368.00 \$4,368.00	\$3,640.00 \$3,640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,368.00 \$4,368.00
5	C-ES30-30-B	OPTION,ES30 SHELF;15X2TB HDD;2XLCC	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD	\$36,400.00	PH	27%	\$26,572.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	C-ES30-30S-B	OPTION,ES30 SHELF,15X2TB SAS HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-30SE	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK E	\$36,400.00	PH	27%	\$26,572.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5 5	C-ES30-30SR C-ES30-30SRE	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN OPTION,ES30 SHELF,15X2TB SAS HDD,RETN E	\$36,400.00 \$36,400.00	PH PH	27% 27%	\$26,572.00 \$26,572.00	\$4,368.00 \$4,368.00	\$3,640.00 \$3,640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,368.00 \$4,368.00
5	C-ES30-303KE	OPTION,ES30 SHELF,15X2TB SATA HDD	\$53,150.00	PH	27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	C-ES30-45A	OPTION;ES30 SHELF;15X3TB SATA HDD;RETN	\$53,150.00	PH	27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	C-ES30-45-B	OPTION;ES30 SHELF;15X3TB SATA HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD	\$53,150.00	PH	27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5 5	C-ES30-45S-B C-ES30-45SE	OPTION,ES30 SHELF,15X3TB SAS HDD OPTION,ES30 SHELF,15X3TB SAS HDD E	\$0.00 \$53,150.00	PH PH	27% 27%	\$0.00 \$38,799.50	\$0.00 \$6,378.00	\$0.00 \$5,315.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$6,378.00
5	C-ES30-45SR	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	\$53,150.00	PH	27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	C-ES30-45SRE	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN E	\$53,150.00	PH	27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	C-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800.00	PH	27%	\$46,574.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$7,656.00
5	C-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800.00	PH	27%	\$46,574.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$7,656.00
5 5	C-ES30-60SR C-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800.00 \$63,800.00	PH PH	27% 27%	\$46,574.00 \$46,574.00	\$7,656.00 \$7,656.00	\$6,380.00 \$6,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,656.00 \$7,656.00
5	C-FLDIN7200	OPTION, FIELD INSTALL KIT, DD7200	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9500	OPTION FIELD INSTALL KIT DD9500	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDINS990	OPTION;FIELD INSTALL KIT;DD990	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-HA-DS60-SAS-3 C-HA-ES30-SAS-2	CABLE HA INTERCONNECT DS60 3M; CABLE HA INTERCONNECT ES30 2M	\$322.00 \$150.00		27% 27%	\$235.06 \$109.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 2M	\$380.00		27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M	\$500.00		27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS2-4P	OPTION;ARCHIVER;1X QUAD SAS HBA	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-L4P	OPTION;EXTENDED RETENTION;1X SAS HBA	\$3,200.00	PH	27%	\$2,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-SAS-M4P C-SAS-M4PMC	OPTION,DD 6G SAS,EXTD RETN,IO MOD,4PORT DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$4,500.00 \$5,000.00	PH PH	27% 27%	\$3,285.00 \$3,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D-BST-DOCS4N	DOCS, LICENSE, BOOST, S4	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD690-1E16	SYSTEM; DD690 CTRL+1ES16T;16TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$21,720.00	\$18,100.00	\$0.00	\$0.00	\$0.00	\$21,720.00
5	DD690-2E16	SYSTEM; DD690 CTRL+2ES16T;32TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$27,840.00	\$23,200.00	\$0.00	\$0.00	\$0.00	\$27,840.00
5	DD690-2E8	SYSTEM; DD690 CTRL+2ES8T;16TB;NFS;CIFS	\$0.00		27%	\$0.00	\$24,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$24,000.00
5 5	DD690-3E16 DD690-3E8	SYSTEM; DD690 CTRL+3ES16T;48TB;NFS;CIFS SYSTEM: DD690 CTRL+3ES8T:24TB:NFS:CIFS	\$0.00 \$0.00	PH PH	27% 27%	\$0.00 \$0.00	\$35,160.00 \$28,200.00	\$29,300.00 \$23,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35,160.00 \$28,200.00
5	DD690-3E8	SYSTEM; DD690 CTRL+3E361,241B,NF3,CIF3 SYSTEM: DD690 CTRL+4ES8T:32TB:NFS:CIFS	\$0.00	PH	27%	\$0.00	\$32,400.00	\$23,300.00	\$0.00	\$0.00	\$0.00	\$32,400.00
5	DD690-5E8	SYSTEM; DD690 CTRL+5ES8T;40TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$37,200.00	\$31,000.00	\$0.00	\$0.00	\$0.00	\$37,200.00
5	DD690-6E8	SYSTEM; DD690 CTRL+6ES8T;48TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$40,800.00	\$34,000.00	\$0.00	\$0.00	\$0.00	\$40,800.00
5	DD690-CTL	SYSTEM; DD690 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$15,600.00
5 5	DD690-CTL-B DD7200-10E45	SYSTEM; DD690 CTRL; NFS; CIFS - REFURB SYSTEM,DD7200+10ES30,3TB SASHDD,NFS,CIFS	\$0.00 \$803,900.00	PH PH	27% 27%	\$0.00 \$586,847.00	\$0.00 \$96,468.00	\$0.00 \$80,390.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$96,468.00
5	DD7200-10E45 DD7200-11E45	SYSTEM,DD7200+11ES30,3TB SASHDD,NFS,CIFS SYSTEM,DD7200+11ES30,3TB SASHDD,NFS,CIFS	\$857,000.00		27%	\$625,610.00		\$85,700.00	\$0.00	\$0.00	\$0.00	\$102,840.00
5	DD7200-11E45	SYSTEM,DD7200+12ES30,3TB SASHDD,NFS,CIFS	\$910,100.00		27%	\$664,373.00		\$91,010.00	\$0.00	\$0.00	\$0.00	\$109,212.00
5	DD7200-3E45	SYSTEM,DD7200+3ES30,3TB SAS HDD,NFS,CIFS	\$393,350.00	PH	27%	\$287,145.50	\$47,202.00	\$39,335.00	\$0.00	\$0.00	\$0.00	\$47,202.00
5	DD7200-4E45	SYSTEM,DD7200+4ES30,3TB SAS HDD,NFS,CIFS	\$446,450.00		27%	\$325,908.50		\$44,645.00	\$0.00	\$0.00	\$0.00	\$53,574.00
5 5	DD7200-5E45 DD7200-6E45	SYSTEM,DD7200+5ES30,3TB SAS HDD,NFS,CIFS SYSTEM,DD7200+6ES30,3TB SAS HDD,NFS,CIFS	\$499,550.00 \$552,650.00		27% 27%	\$364,671.50 \$403,434.50		\$49,955.00 \$55,265.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$59,946.00 \$66,318.00
5	DD7200-6E45 DD7200-7E45	SYSTEM,DD7200+6ES30,3TB SAS HDD,NFS,CIFS SYSTEM,DD7200+7ES30,3TB SAS HDD,NFS,CIFS	\$552,650.00 \$605,800.00		27%	\$403,434.50 \$442,234.00		\$55,265.00 \$60,580.00	\$0.00	\$0.00	\$0.00	\$72,696.00
5	DD7200-8E45	SYSTEM,DD7200+8ES30,3TB SAS HDD,NFS,CIFS	\$658,900.00		27%	\$480,997.00		\$65,890.00	\$0.00	\$0.00	\$0.00	\$79,068.00
5	DD7200-9E45	SYSTEM,DD7200+9ES30,3TB SAS HDD,NFS,CIFS	\$750,800.00	PH	27%	\$548,084.00	\$90,096.00	\$75,080.00	\$0.00	\$0.00	\$0.00	\$90,096.00
5	DD7200-CTL	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$234,000.00	PH	27%	\$170,820.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DD7200-CTL-B	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DD7200-CTLX DD7200-CTLX-B	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	\$255,450.00 \$0.00	PH PH	27% 27%	\$186,478.50 \$0.00	\$30,654.00 \$0.00	\$25,545.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,654.00 \$0.00
5	DD860-1E30	SYSTEM; DD860+1ES30;30TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$25,320.00	\$21,100.00	\$0.00	\$0.00	\$0.00	\$25,320.00
5	DD860-1E32	SYSTEM: DD860+1ES32:32TB:NFS:CIFS	\$0.00	PH	27%	\$0.00	\$30,288.00	\$25,240.00	\$0.00	\$0.00	\$0.00	\$30,288.00
5	DD860-2E30	SYSTEM; DD860+2ES30;60TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$35,040.00	\$29,200.00	\$0.00	\$0.00	\$0.00	\$35,040.00
5	DD860-2E32	SYSTEM; DD860+2ES32;64TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$41,376.00	\$34,480.00	\$0.00	\$0.00	\$0.00	\$41,376.00
5	DD860-3E30	SYSTEM; DD860+3ES30;90TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$48,360.00	\$40,300.00	\$0.00	\$0.00	\$0.00	\$48,360.00
5	DD860-3E32	SYSTEM; DD860+3ES32;96TB;NFS;CIFS	\$0.00 \$0.00	PH PH	27% 27%	\$0.00	\$57,264.00	\$47,720.00	\$0.00	\$0.00	\$0.00	\$57,264.00
5 5	DD860-4E30 DD860-4E32	SYSTEM; DD860+4ES30;120TB;NFS;CIFS SYSTEM: DD860+4ES32:128TB:NFS:CIFS	\$0.00	PH	27%	\$0.00 \$0.00	\$58,080.00 \$68,352.00	\$48,400.00 \$56,960.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$58,080.00 \$68,352.00
5	DD860-5E30	SYSTEM; DD860+5ES30;150TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$67,800.00	\$56,500.00	\$0.00	\$0.00	\$0.00	\$67,800.00
5	DD860-5E32	SYSTEM; DD860+5ES32;160TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$79,440.00	\$66,200.00	\$0.00	\$0.00	\$0.00	\$79,440.00
5	DD860-6E30	SYSTEM; DD860+6ES30;180TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$77,520.00	\$64,600.00	\$0.00	\$0.00	\$0.00	\$77,520.00
5	DD860-6E32	SYSTEM; DD860+6ES32;192TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$90,528.00	\$75,440.00	\$0.00	\$0.00	\$0.00	\$90,528.00
5 5	DD860-CTL DD860-CTL-B	SYSTEM; DD860; CTL; NFS; CIFS SYSTEM; DD860; CTL; NFS; CIFS	\$0.00 \$0.00	PH PH	27% 27%	\$0.00 \$0.00	\$15,600.00 \$0.00	\$13,000.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,600.00 \$0.00
5	DD860-CTX	SYSTEM; DD860; CTLX; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$15,600.00	\$13,000.00	\$0.00 \$0.00	\$0.00	\$0.00	\$15,600.00
5	DD860-CTX-B	SYSTEM; DD860;CTLX;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-12E16	SYSTEM;DD880 CTRL+12ES16T;192TB;NFS;CIFS	\$942,000.00	PH	27%	\$687,660.00	\$113,040.00	\$94,200.00	\$0.00	\$0.00	\$0.00	\$113,040.00
5	DD880-1E16	SYSTEM; DD880 CTRL+1ES16T;16TB;NFS;CIFS	\$331,000.00	PH	27%	\$241,630.00	\$39,720.00	\$33,100.00	\$0.00	\$0.00	\$0.00	\$39,720.00
5	DD880-1E32	SYSTEM;DD880CTRL+1ES32T;32TB;NFS;CIFS	\$368,000.00	PH	27%	\$268,640.00	\$44,160.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$44,160.00
5	DD880-2E16	SYSTEM; DD880 CTRL+2ES16T;32TB;NFS;CIFS	\$382,000.00	PH	27%	\$278,860.00	\$45,840.00	\$38,200.00	\$0.00	\$0.00	\$0.00	\$45,840.00
5 5	DD880-2E32 DD880-2GD	SYSTEM;DD880CTRL+2ES32T;64TB;NFS;CIFS SYSTEM; GD ARRAY;DD880;DUAL-CTRL	\$456,000.00 \$710,000.00	PH PH	27% 27%	\$332,880.00 \$518,300.00	\$54,720.00 \$85,200.00	\$45,600.00 \$71,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54,720.00 \$85,200.00
5	DD880-3E16	SYSTEM; DD880 CTRL+3ES16T;48TB;NFS;CIFS	\$433,000.00	PH	27%	\$316,090.00	\$51,960.00	\$43,300.00	\$0.00	\$0.00	\$0.00	\$51,960.00
5	DD880-3E32	SYSTEM;DD880CTRL+3ES32T;96TB;NFS;CIFS	\$544,000.00	PH	27%	\$397,120.00	\$65,280.00	\$54,400.00	\$0.00	\$0.00	\$0.00	\$65,280.00
5	DD880-4E16	SYSTEM; DD880 CTRL+4ES16T;64TB;NFS;CIFS	\$484,000.00	PH	27%	\$353,320.00	\$58,080.00	\$48,400.00	\$0.00	\$0.00	\$0.00	\$58,080.00
5	DD880-4E32	SYSTEM;DD880CTRL+4ES32T;128TB;NFS;CIFS	\$682,000.00	PH	27%	\$497,860.00	\$81,840.00	\$68,200.00	\$0.00	\$0.00	\$0.00	\$81,840.00
5	DD880-5E16	SYSTEM; DD880 CTRL+5ES16T;80TB;NFS;CIFS	\$535,000.00	PH	27%	\$390,550.00	\$64,200.00	\$53,500.00	\$0.00	\$0.00	\$0.00	\$64,200.00
5	DD880-5E32 DD880-6E16	SYSTEM;DD880CTRL+5ES32T;160TB;NFS;CIFS	\$770,000.00	PH	27%	\$562,100.00	\$92,400.00	\$77,000.00	\$0.00	\$0.00	\$0.00	\$92,400.00
5 5	DD880-6E16 DD880-6E32	SYSTEM; DD880 CTRL+6ES16T;96TB;NFS;CIFS SYSTEM;DD880CTRL+6ES32T;192TB;NFS;CIFS	\$586,000.00 \$858,000.00	PH PH	27% 27%	\$427,780.00 \$626,340.00	\$70,320.00 \$102,960.00	\$58,600.00 \$85,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70,320.00 \$102,960.00
5	DD880-CHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CTL	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$33,600.00	\$28,000.00	\$0.00	\$0.00	\$0.00	\$33,600.00
5	DD880-CTLHX	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$33,600.00	\$28,000.00	\$0.00	\$0.00	\$0.00	\$33,600.00
5	DD880-CTLHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DD880-CTLMX DD880-CTLMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$280,000.00 \$0.00	PH PH	27% 27%	\$204,400.00 \$0.00	\$33,600.00 \$0.00	\$28,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,600.00 \$0.00
5	DD880DLM	SYSTEM; DD880 FOR DLM;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD890-12E30	SYSTEM; DD890+12ES30;360TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$152,640.00	\$127,200.00	\$0.00	\$0.00	\$0.00	\$152,640.00
5	DD890-12E32	SYSTEM;DD890+12ES32;384TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$175,056.00	\$145,880.00	\$0.00	\$0.00	\$0.00	\$175,056.00
5	DD890-1E30	SYSTEM; DD890+1ES30;30TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$40,920.00	\$34,100.00	\$0.00	\$0.00	\$0.00	\$40,920.00
5	DD890-1E32	SYSTEM;DD890+1ES32;32TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$47,088.00	\$39,240.00	\$0.00	\$0.00	\$0.00	\$47,088.00
5	DD890-2E30	SYSTEM; DD890+2ES30;60TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$50,640.00	\$42,200.00	\$0.00	\$0.00	\$0.00	\$50,640.00
5 5	DD890-2E32 DD890-2GD	SYSTEM;DD890+2ES32;64TB;NFS;CIFS SYSTEM;GD ARRAY;DD890;DUAL-CTL	\$0.00 \$750,000.00	PH PH	27% 27%	\$0.00 \$547,500.00	\$58,176.00 \$90,000.00	\$48,480.00 \$75,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$58,176.00 \$90,000.00
5	DD890-3E30	SYSTEM; DD890+3ES30;90TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$60,360.00	\$50,300.00	\$0.00	\$0.00	\$0.00	\$60,360.00
5	DD890-3E32	SYSTEM;DD890+3ES32;96TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$69,264.00	\$57,720.00	\$0.00	\$0.00	\$0.00	\$69,264.00
5	DD890-4E30	SYSTEM; DD890+4ES30;120TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$70,080.00	\$58,400.00	\$0.00	\$0.00	\$0.00	\$70,080.00
5	DD890-4E32	SYSTEM;DD890+4ES32;128TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$80,352.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$80,352.00
5	DD890-5E30	SYSTEM; DD890+5ES30;150TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$79,800.00	\$66,500.00	\$0.00	\$0.00	\$0.00	\$79,800.00
5 5	DD890-5E32 DD890-6E30	SYSTEM;DD890+5ES32;160TB;NFS;CIFS SYSTEM; DD890+6ES30;180TB;NFS;CIFS	\$0.00 \$0.00	PH PH	27% 27%	\$0.00 \$0.00	\$91,440.00 \$89,520.00	\$76,200.00 \$74,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$91,440.00 \$89,520.00
5	DD890-6E32	SYSTEM; DD090+6ES30; 1601B;NFS;CIFS SYSTEM;DD890+6ES32;192TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$102,528.00	\$85,440.00	\$0.00	\$0.00	\$0.00	\$102,528.00
5	DD890-CTL	SYSTEM;DD890;CTL;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$31,200.00	\$26,000.00	\$0.00	\$0.00	\$0.00	\$31,200.00
5	DD890-CTL-B	SYSTEM;DD890;CTL;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD890-CTX	SYSTEM; DD890; CTLX; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$31,200.00	\$26,000.00	\$0.00	\$0.00	\$0.00	\$31,200.00
5	DD890-CTX-B	SYSTEM; DD890; CTLX; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DD9500 DD9500-10E45	SYSTEM DD9500 256GB NFS CIFS SYSTEM DD9500+10ES30 3TB SASHDD NFS CIFS	\$0.00 \$882,600.00	PH PH	27% 27%	\$0.00 \$644,298.00	\$0.00 \$105,912.00	\$0.00 \$88,260.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$105,912.00
5 5	DD9500-10E45 DD9500-11E45	SYSTEM DD9500+10ES30 3TB SASHDD NFS CIFS SYSTEM DD9500+11ES30 3TB SASHDD NFS CIFS	\$935,700.00	PH	27%	\$683,061.00	\$112,284.00	\$93,570.00	\$0.00	\$0.00	\$0.00	\$112,284.00
5	DD9500-12E45	SYSTEM DD9500+12ES30 3TB SASHDD NFS CIFS	\$988,800.00	PH	27%	\$721.824.00	\$118,656.00	\$98,880.00	\$0.00	\$0.00	\$0.00	\$118,656.00
5	DD9500-16E45	SYSTEM DD9500+16ES30 3TB SASHDD NFS CIFS	\$1,201,250.00	PH	27%	\$876,912.50	\$144,150.00	\$120,125.00	\$0.00	\$0.00	\$0.00	\$144,150.00
5	DD9500-20E45	SYSTEM DD9500+20ES30 3TB SASHDD NFS CIFS	\$1,413,650.00	PH	27%	\$1,031,964.50	\$169,638.00	\$141,365.00	\$0.00	\$0.00	\$0.00	\$169,638.00
5	DD9500-24E45	SYSTEM DD9500+24ES30 3TB SASHDD NFS CIFS	\$1,626,100.00	PH	27%	\$1,187,053.00	\$195,132.00	\$162,610.00	\$0.00	\$0.00	\$0.00	\$195,132.00
5	DD9500-4E45	SYSTEM DD9500+4ES30 3TB SAS HDD NFS CIFS SYSTEM DD9500+5ES30 3TB SAS HDD NFS CIFS	\$563,950.00	PH	27%	\$411,683.50	\$67,674.00	\$56,395.00	\$0.00	\$0.00	\$0.00	\$67,674.00
5 5	DD9500-5E45 DD9500-6E45	SYSTEM DD9500+5ES30 3TB SAS HDD NFS CIFS SYSTEM DD9500+6ES30 3TB SAS HDD NFS CIFS	\$617,050.00 \$670,150.00	PH PH	27% 27%	\$450,446.50 \$489,209.50	\$74,046.00 \$80,418.00	\$61,705.00 \$67,015.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$74,046.00 \$80,418.00
5	DD9500-6E45 DD9500-7E45	SYSTEM DD9500+6ES30 3TB SAS FIDD NFS CIFS SYSTEM DD9500+7ES30 3TB SAS HDD NFS CIFS	\$723,300.00	PH	27%	\$528,009.00	\$86,796.00	\$72,330.00	\$0.00	\$0.00	\$0.00	\$86,796.00
5	DD9500-8E45	SYSTEM DD9500+7EG50 3TB SAS HDD NFS CIFS	\$776,400.00	PH	27%	\$566,772.00	\$93,168.00	\$77,640.00	\$0.00	\$0.00	\$0.00	\$93,168.00
5	DD9500-9E45	SYSTEM DD9500+9ES30 3TB SAS HDD NFS CIFS	\$829,500.00	PH	27%	\$605,535.00	\$99,540.00		\$0.00	\$0.00	\$0.00	\$99,540.00
5	DD9500-CTL	SYSTEM DD9500 CTL 256GB NFS CIFS	\$351,500.00	PH	27%	\$256,595.00	\$42,180.00		\$0.00	\$0.00	\$0.00	\$42,180.00
5	DD9500-CTL-B	SYSTEM DD9500 CTL 256GB NFS CIFS	\$0.00	PH	27%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00
5	DD9500-CTL-HA	SYSTEM DD9500 CTL 256GB NFS CIFS;HA	\$351,500.00		27%	\$256,595.00	\$42,180.00		\$0.00	\$0.00	\$0.00	\$42,180.00
5 5	DD990 DD990-10E45	SYSTEM;DD990;NFS;CIFS SYSTEM DD990 10ES45 3TB SATA HDD NFS	\$0.00 \$874,100.00	PH PH	27% 27%	\$0.00 \$638,093.00	\$0.00 \$104,892.00	\$0.00 \$87,410.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$104,892.00
5	DD990-10E45 DD990-11E45	SYSTEM DD990 10ES45 3TB SATA HDD NFS SYSTEM DD990 11ES45 3TB SATA HDD NFS	\$927,200.00	PH	27%	\$676,856.00	\$111,264.00		\$0.00	\$0.00	\$0.00	
J			ψ321,200.00		-1 /0	ψο, ο,οοο.οο	ψ,20 <del>4</del> .00	ψ0Z,1 Z0.00	ψ0.00	ψ0.00	ψ0.00	ψ,20 <del>4</del> .00

Decompton   Deco						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.0													
1													
1	-												
Company													
15   15000-150													
5   Considered   Symptochouse factors factor and extended control of the contro													
Company	-												
Compared   Sympto Compared S													
0	5												
Company							, ,						
Control   Cont													
CONSIGNATION   PRINCE   PRIN	-												
Company	-												
STATE   CONTRACT   C			DATA DOMAIN MANAGEMENT CENTER	\$0.00						\$0.00			\$0.00
S. ORCHOCA-PPM   S. ORCHONAL COUNTRY   S.													
S   DOMOCK-9PT-07   MOKE DATE   DOWOCK-9PT-07   MOKE DAT													
S. DEPACK-PERFORM   Proc.													
S. DEMACK-SPY-CORP.   MACK DATA DOMANN OUT PWEEDCET.   \$4,000.0 PH													
S. DOMONI-SPECIAL PROCESS (1974)   1.000   1	5			\$4,200.00	PH		\$3,066.00	\$504.00		\$0.00			\$504.00
S   DREACH-BILL   RACK EATA COMMANUEL   FAME   1,2000   PH   77%   1,0000   1,000													
S   DOMON-ROLL PLAN DOMAN ALO SHOLE PLANE   \$4,200.00   PH   27%   \$5,000.00   \$64.00   \$40.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$54.00   \$54.00   \$56.00	-												
S   DICHAGN-MIN   PACK_ LATA (DICHAR) (COLOR)   \$4,700.00   \$4,700.00   \$4,700.00   \$4,0	-												
S   Dicking-12   SYSTEM, Dick 12000 BASELINIT ANS-GYSTEM   100   PH   27%   100   110,000   10	5												
STEEL DDX.100.00 SARCHITATISCUES   50.00 PH   27h   50.00 \$218,400.00 \$10.00 \$0.00													
S   DIX-REGIA   SYSTEM DIX. ADDIRECTORS   50.00   FH   27h   50.00   \$50.													
S DIX-SEC  5   SYSTEM DIX, XR000 BASE/HAT HS CORF   10.00   PH 27h   30.00 \$11.004 00 \$0.00 \$0													,
5 DDX-490-12 SYSTEM CDX: 123280 BASELINI THRS-CIPS 5.00 PH 27h; \$0.00 \$322,800.0 \$0.00 \$50.0 \$50													
DIX-880-4   SYSTEM DDX.4880 LASE(INT)NES/CIFS   S0.00   PH   27%   S0.00   \$212/800.00   \$3	5												
DOX-480-6   SYSTEM, DOX-69080 ASSELINITYNES/CIPS   50.00   PH   27%   30.00   \$2.00   \$0.00													
5   D.1000SSDAE   EDL.4G DAE WILT, 19100DE 72x SATA DISNES   \$0.00   PH   27h   \$0.00   \$2.750.00   \$0.00													
5 D. L1000S-DAE													
5 D. 1.1009/W.DAE   FULLY LOADED 4GB STILETTO DAE WWO FTG L.   50.00   FH   27%   50.00   \$2.580.00   50.00   \$0.00													
5 DL468ASE-DAE   DL460SE-DAE   DL400SE-DAE   DL400SE-DAE   DL400SE-DAE   DL400SE-DAE   DL400SE-DAE   DL400SE-DAE   DL400SE-BASE   DL400SE-B	5	DL1000S-DAEFD							\$0.00	\$0.00			\$3,072.50
5   Di2009-CAGE   EDI 4G DAE WI(15) 2000GB 72x SATA DIRKS   \$0.00   PH   27%   \$0.00													
Discriment   Dis													
DICHORACE   ANTISISCE BASE ARRAY FOR DICTO   PILL DISTA   \$0.00   PH   27%   \$0.00   \$2.500.00   \$0.													
5         DL2/10EXP2         AX169SC EXPANSION AFRAY FOR DL2/10         30.00         PH         27%         \$0.00         \$2,300.00         \$0.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$2,000.00         \$0.00         \$0.00         \$0.00         \$2,000.00         \$0.00													
DL2FEXP2-FD													
DLXS-ZTDRY													
DLZKS-DAEFD   EDL LLAYOU PERFADE HOT SPARES   S0.00   PH   27%   S0.00   S5.000.00   S0.00													
Dignormal   Dign													
5         Dizw.DAEPD         EDI LAXOB DAE WI15) ZFIS SATA DRIVES FIE         \$0.00         PH         27%         \$0.00         \$4,000         \$0.10         \$0.10         \$0.10         \$0.00         \$0.10         \$0.10         \$0.10         \$0.10         \$0.10         \$0.10         \$0.10         \$0.10         \$0.00         \$0.00         \$0.10         \$0.10         \$0.10         \$0.00         \$0.00         \$0.10         \$0.10         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00													
6         D.3.01500         D.3.01500 config argy CX3-10C clone         \$0.00         PH         27%         \$0.00         \$3.200.00         \$2.730.00         \$0.00         \$0.00         \$3.300.00           6         D.1.301500-CPD D.1.301500 config argy CX3-10C-FD clone         \$0.00         PH         27%         \$0.00         \$3.700.00         \$0.00													
5         D.3.315(0,0-D)         D.1.31 5(0,0 config aray CX3-10C-FD clone         \$0.00         PH         27%         \$0.00         \$3,900.00         \$0.00         \$0.00         \$3,900.00           5         D.3.31 DIKV/LIDAE         D.1.30 15(00 config yauth DAE with 9 SATA 1         \$0.00         PH         27%         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$3,176.00         \$2,223.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.0	-												
5         D.3D1KV/DAE-FD         DL3D 1500 config yautil DAE with 9 SATA 1         \$0.00         \$1,76.00         \$2,223.00         \$0.00         \$0.00         \$0.00         \$3,176.00           5         DL3D1KV/LTDAE         DL3D 1500 config yautil DAE with 9 SATA 1         \$0.00         \$1,776.00         \$43.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,776.00         \$43.00         \$0.00         \$0.00         \$0.00         \$1,775.00         \$43.00         \$0.00         \$0.00         \$0.00         \$1,775.00         \$0.00         \$0.00         \$0.00         \$0.00         \$1,775.00         \$0.00         \$1,00         \$													
5         DL3DIT-IPK         1 IS DRIVE DECUP TIER         \$0.00         PH         27%         \$0.00         \$775.00         \$543.00         \$0.00         \$0.00         \$0.00         \$775.00           5         DL3DIT-IPK-FD         DL3D S pack of 1TB SATA drives FD         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$0.00         \$1.00         \$1.00         \$1.00         \$0.00 <td< td=""><td>5</td><td>DL3D1KVDAE-FD</td><td>DL3D 1500 config vault DAE with 9 SATA 1</td><td>\$0.00</td><td>PH</td><td>27%</td><td>\$0.00</td><td>\$3,176.00</td><td>\$2,223.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$3,176.00</td></td<>	5	DL3D1KVDAE-FD	DL3D 1500 config vault DAE with 9 SATA 1	\$0.00	PH	27%	\$0.00	\$3,176.00	\$2,223.00	\$0.00	\$0.00	\$0.00	\$3,176.00
5													
5   DL3D1T-DRF-FD   DL3D 6 pack of 1TB SATA drives FD   S0.00   PH   27%   S0.00   S4,650.00   S3,258.00   S0.00   S	-												
5   DL3D1T-DAE   DL3D SÁTA DAE without disks   \$0.00   PH   27%   \$0.00   \$1.000.00   \$700.00   \$0.00   \$0.00   \$0.00   \$1.000.00   \$1.000.00   \$0.00   \$1.000.0													
5 DI.3D1TN-N3D													
5         DL3D3KBASEDAE         DL3D3 000 base DAE shelf for min config         \$0.00         PH         27%         \$0.00         \$5,250.00         \$0.00         \$0.00         \$0.00         \$5,250.00           5         DL3D3KVLT-DAE         DL3D3 000 Config valut DAE with 9 FC 300         \$0.00	5	DL3D1T-N3D					\$0.00						
5 DL3D3KVLT-DAE   DL3D 3000 Config sealt DAE with 9 FC \$\tilde{9}00   \$0.00	-												
5 DL3DENGINE   DL3D 1500 config server FD   DL3D 1500 config server FD   S0.00   PH   27%   S0.00   \$2,575.00   \$1,803.00   \$0.00   \$0.00   \$0.00   \$2,675.00   \$1,803.00   \$0.00   \$0.00   \$0.00   \$2,675.00   \$1,803.00   \$0.00   \$0.00   \$0.00   \$2,675.00   \$1,803.00   \$0.00   \$0.00   \$0.00   \$2,675.00   \$1,803.00   \$0.00   \$0.00   \$0.00   \$0.00   \$2,675.00   \$1,803.00   \$0.00   \$0.00   \$0.00   \$0.00   \$2,675.00   \$1,803.00   \$0.00	-												
5 DL3DENGINE   DL3D 1500 config server   \$0.00   PH   27%   \$0.00   \$2,575.00   \$1,803.00   \$0.00   \$0.00   \$0.00   \$2,675.00   \$1,000   \$0.	-									,		*****	
5 DL-3DFCSW DISK LIBRARY 3D FIBER CHANNEL SWITCH \$0.00 PH 27% \$0.00 \$200.00 \$140.00 \$0.00 \$0.00 \$0.00 \$0.00 \$200.00 \$100.00 \$0	5			i			1			1	1111	1	
5 DL3DHS-DAE DL3D 1500 config SATA DAE without disk d \$0.00 PH 27% \$0.00 \$590.00 \$413.00 \$0.00 \$0.00 \$0.00 \$0.00 \$590.00 \$590.00 \$0.													
5         DL4106         CX3-80 (RAID 6) ARRAY FOR SINGLE ENGINE         \$0.00         PH         27%         \$0.00         \$11,255.00         \$0.00         \$0.00         \$0.00         \$11,255.00           5         DL4206         CX3-80 (RAID 6) ARRAY FOR DUAL ENGINE DL         \$0.00         PH         27%         \$0.00         \$11,255.00         \$0.00         \$0.00         \$0.00         \$0.00         \$11,255.00           5         DL4406A         CX3-80 (RAID 6) ARRAY 1 OF 2 FOR 2X2 DL         \$0.00         PH         27%         \$0.00         \$11,378.00         \$0.00         \$0.00         \$0.00         \$11,378.00           5         DL4406B         CX3-80 (RAID 6) ARRAY 2 OF 2 FOR 2X2 DL         \$0.00         PH         27%         \$0.00         \$11,378.00         \$0.00         \$0.00         \$0.00         \$11,378.00           5         DL500B-DAE         FULLY LOADED DAE WISOGB         \$0.00         PH         27%         \$0.00         \$3,290.00         \$0.00													
5 DL4206 CX3-80 (RAID 6) ARRAY FOR DUAL ENGINE DL \$0.00 PH 27% \$0.00 \$11,255.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$11,255.00 \$0.00													
5 DL4406A CX3-80 (RAID 6) ARRAY 1 OF 2 FOR 2X2 DL \$0.00 PH 27% \$0.00 \$11,378.00 \$0.00 \$0.00 \$0.00 \$0.00 \$11,378.00 \$0.00 \$0.00 \$0.00 \$11,378.00 \$0.00 \$0.00 \$0.00 \$0.00 \$11,378.00 \$0.00 \$													
5 DL4406B CX3-80 (RAID 6) ARRAY 2 OF 2 FOR 2X2 DL \$0.00 PH 27% \$0.00 \$11,378.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$11,378.00 5 DL-500B-DAE FULLY LOADED DAE W/500GB FUND 1-PK -FLD INSTALL \$0.00 PH 27% \$0.00 \$3,290.00 \$0													
5 DL-500B-DAE-FD UPGRD DAE W/500GB \$0.00 PH 27% \$0.00 \$2,750.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,750.00 \$0.00 \$2,750.00 \$0.00													
5 DL500GB1PK-FD DL1500 500GB DRIVE 1-PK - FLD INSTALL \$0.00 PH 27% \$0.00 \$235.80 \$0.00 \$0.00 \$0.00 \$0.00 \$235.80 5 DL500GVDAE-FD DL1500 VAULT DAE 2 TB USEABLE - FLD INST \$0.00 PH 27% \$0.00 \$2,376.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,376.00	-												
5 DL500GVDAE-FD DL1500 VAULT DAE 2 TB USEABLE - FLD INST \$0.00 PH 27% \$0.00 \$2,376.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,376.00	-												
	5												

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DL-500S-DAE-FD	FIELD INSTALL FULL LOADED 4GB DAE W/500G	\$0.00	PH	27%	\$0.00	\$2,673.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,673.00
5 5	DL5100-1TB72 DL5100A240	EDL 5100 1TB 7.2K DRIVE DL5100 STORAGE ARRAY WITH 240 DISK DRIVE	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$198.60 \$7,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$198.60 \$7,500.00
5	DL5100-DAE	EMPTY EDL 4G DAE 1TB OR 2TB SATA DRIVES	\$0.00		27%	\$0.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.00
5	DL5100ENGINE	2U INTEL SERVER NEHALEM 12 FC PORTS	\$0.00		27%	\$0.00	\$7,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,250.00
5 5	DL5200A960	DISK LIBRARY DPE WITH 8GB I/O CLONE OF C	\$0.00		27% 27%	\$0.00	\$14,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,500.00
5	DL5200DREXP DL5200ENGINE	EDL DRIVE EXPANSION ADDITIONAL PAIR 4G F DL5200 2U SERVER NEHALEM 12 FC	\$0.00 \$0.00		27%	\$0.00 \$0.00	\$500.00 \$7,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$500.00 \$7,250.00
5	DL5VAULTDAE	DL5000 VAULT DAE WITH 7 FC DRIVES	\$0.00		27%	\$0.00	\$1,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.00
5	DL700-2GDAE	DL FC DAE	\$0.00		27%	\$0.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.00
5 5	DL700-710_UPG	UGRD KIT DL700 TO DL710	\$0.00		27%	\$0.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	DL-ENGINE2 DL-ENGINE210	DL Server Module SVR W/2 QUAD HBA & SCSI	\$0.00 \$0.00	PH	27% 27%	\$0.00 \$0.00	\$3,490.00 \$3,490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,490.00 \$3,490.00
5	DL-ENGINE210FD	SVR W/2 QUAD HBA & SCSI	\$0.00		27%	\$0.00	\$3,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.00
5	DL-ENGINE-5U	5U INTEL BASED SERVER W/3.2 GHZ CPU & 2G	\$0.00		27%	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5	DL-ENGINE-5UC	INTEL 5U SRV w/4GB RAM, (12) FC PRTS & H	\$0.00		27%	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
5 5	DLM-1000S-FD DLM-1000W-DAE	STORAGE SHELF FOR DLM FIELD INSTALLED FULLY LOADED 4GB STILETTO DAE	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$3,072.50 \$2,893.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,072.50 \$2,893.70
5	DLM-1000W-BAL	FIELD INSTALLED DLM-1000W-DAE	\$0.00		27%	\$0.00	\$2,893.70	\$0.00	\$0.00	\$0.00	\$0.00	\$2,893.70
5	DLM-10GB6740	DLm Brocade VDX6740 10GigE switch	\$15,995.00		27%	\$11,676.35	\$2,399.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,399.25
5	DLM120-2DM-A	DLM120 DUAL XBLADE STORAGE CONTROLLER	\$0.00		27%	\$0.00	\$1,342.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,342.50
5 5	DLM120-4PDAE DLM120-AUX	DLM120 VAULT DAE DLM120 AUX XPE - 1 FC SLIC PER SP	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$590.00 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$590.00 \$1,075.00
5	DLM120-CS	DLM120 CONTROL STATION	\$0.00		27%	\$0.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM120-CS2	DLM120 BACKUP CONTROL STATION	\$0.00	PH	27%	\$0.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM120-VAULT	DLM VAULT; 300GB; 15K; 4GB DRIVE; QTY: 5 DLM 2TB VIPER DAE	\$0.00	PH	27%	\$0.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,470.00
5 5	DLM-2000V-DAE DLM-2000V-FD	DLM 2TB VIPER DAE DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779.00 \$22,779.00		27% 27%	\$16,628.67 \$16,628.67	\$2,277.90 \$2,277.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,277.90 \$2,277.90
5	DLM2-ACPFD	DLM GEN II - ACP-FIELD DEPLOY	\$8,198.00		27%	\$5,984.54	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM3-10GES	DLM 10 GIGE SWITCH	\$39,667.00	PH	27%	\$28,956.91	\$5,950.05	\$0.00	\$0.00	\$0.00	\$0.00	\$5,950.05
5	DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00		27%	\$5,984.54	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5 5	DLM3-CS DLM3-CS2	DLM GEN3 CONTROL STATION DLM GEN3 2ND CONTROL STATION	\$0.00 \$5,000.00		27% 27%	\$0.00 \$3,650.00	\$0.00 \$500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$500.00
5	DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000.00		27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM3-DM	DLM3 STORAGE CONTROLLER	\$17,500.00		27%	\$12,775.00	\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.00
5	DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000.00	PH	27%	\$29,200.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00
5 5	DLM3-DMERES DLM3-DME-U	DLM3 SPACE RESERVE FOR DME DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$0.00 \$54,000.00	PH PH	27% 27%	\$0.00 \$39,420.00	\$0.00 \$4,001.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,001.40
5	DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402.00		27%	\$6,863.46	\$940.20	\$0.00	\$0.00	\$0.00	\$0.00	\$940.20
5	DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693.00	PH	27%	\$9,265.89	\$940.55	\$0.00	\$0.00	\$0.00	\$0.00	\$940.55
5	DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625.00		27%	\$17,246.25	\$1,750.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.61
5 5	DLM3-GES DLM3-RACKB	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL DLM GEN3 40U TITAN RACK SKINS & DOOR	\$7,625.00 \$12,000.00		27% 27%	\$5,566.25 \$8,760.00	\$1,143.75 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,143.75 \$0.00
5	DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	\$8,465.00		27%	\$6,179.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-SPE	DLM GEN3 SPE	\$85,347.00	PH	27%	\$62,303.31	\$8,534.70	\$0.00	\$0.00	\$0.00	\$0.00	\$8,534.70
5	DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	\$1,500.00		27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM3-STR-BASE DLM3-VAULTDAE	DLM GEN3 STORAGE RACK BASE DLM GEN3 DISK ARRAY ENCLOSURE	\$2,600.00 \$16,649.00		27% 27%	\$1,898.00 \$12,153.77	\$0.00 \$1,664.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,664.90
5	DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075.00	PH	27%	\$4,434.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000.00	PH	27%	\$2,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM3-VTEFMM DLM3-VTEFMMFD	DLM GEN3 - FICON MULTI-MODE VTE DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	\$120,000.00 \$162,000.00		27% 27%	\$87,600.00 \$118,260.00	\$12,000.00 \$12,004.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,000.00 \$12,004.20
5	DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000.00		27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000.00		27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	\$135.00		27%	\$98.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM4-7500BASE DLM4-7500-CS	DLm4 VNX7500 rack base DLm8100 VNX7500 Control Station	\$4,500.00 \$0.00		27% 27%	\$3,285.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLM4-7500-CS2	DLm8100 VNX7500 2nd Control Station	\$5,000.00		27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-7500-VLT	DLm8100 VNX7500 Vault DAE	\$16,649.00		27%	\$12,153.77	\$1,664.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,664.90
5	DLM4-8100FMM	DLm8100 FICON Multi-Mode VTE	\$0.00		27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5 5	DLM4-8100FMMU DLM4-8100FSM	DLm8100 FICON Multi-Mode VTE Upgrade DLm8100 FICON Single-Mode VTE	\$0.00 \$0.00	PH PH	27% 27%	\$0.00 \$0.00	\$13,004.55 \$13,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,004.55 \$13,000.00
5	DLM4-8100FSMU	DLm8100 FICON Single-Mode VTE DLm8100 FICON Single-Mode VTE Upgrade	\$0.00		27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM4-CA-BASE	DLM8100 CLOUD ARRAY BASE KIT	\$4,585.00		27%	\$3,347.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-DD890BAS	DLm4 DD rack base for DD890	\$5,000.00		27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5 5	DLM4-DD990BAS	DLm4 DD Pack Base for DD990	\$5,000.00		27% 27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00 \$500.00
5	DLM4-DDSTRBAS DLM4-RACK	DLm4 DD Rack Base for Expansion Storage DLm 4 40U Titan Rack skins/doors/blue	\$5,000.00 \$12,000.00		27%	\$3,650.00 \$8,760.00	\$500.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$500.00 \$0.00
5	DLM4-VNX-UPG	DLm4 Exp VNX upgrade rack base	\$6,075.00		27%	\$4,434.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-VTECBASE	DLm8100 VTEC rack base	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4VTECBASE2	DLm8100 VTEC rack base #2	\$6,800.00		27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM4VTECBASE3 DLM8K-10GES	DLM VTEC BASE KIT #3 DLM8000 10GIGE SWITCH	\$6,800.00 \$48,800.00		27% 27%	\$4,964.00 \$35,624.00	\$0.00 \$7,320.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$7,320.00
5	DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00		27%	\$5,984.54	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL	\$7,625.00	PH	27%	\$5,566.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,143.75
5	DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000.00		27%	\$8,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM8K-VTECBAS DLM8K-VTEFMM	DLM8000 VTEC RACK BASE DLM8000 - FICON MULTI-MODE VTE	\$6,800.00 \$120,000.00		27% 27%	\$4,964.00 \$87,600.00	\$0.00 \$12,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$12,000.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5 5	DLM8K-VTEFSM DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$120,000.00 \$162,000.00		27% 27%	\$87,600.00 \$118,260.00	\$12,000.00 \$12,004.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,000.00 \$12,004.20
5	DLM-BEZEL-DELL	DLM Dell EMC Bezel	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-BEZEL-EMC	DLM EMC Bezel	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$300.00	PH	27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM-CX4-CBLKT DLM-DOOR-DELL	CX4 CABLE KIT FOR VTES DIm VE Dell EMC Door Assy	\$619.00 \$0.00	PH PH	27% 27%	\$451.87 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLM-DOOR-EMC	DIm VE Front Door A Assy	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMP40U-60-AS	POWER KIT FOR AUSTRALIAN POWER	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLMP40U-60-IE DLMP40U-60-RS	EUROPEAN POWER KIT -RACK-40U-60 PWR COR Russellstoll 3750DP Power kit	\$1,150.00 \$2,200.00	PH PH	27% 27%	\$839.50 \$1,606.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLMP40U-60-US	POWER KIT FOR US POWER	\$1,150.00		27%	\$839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200.00		27%	\$3,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLMRK-SECURE	40U RACK STABILIZING KIT DLM OPTICAL SFP+	\$190.00	PH PH	27% 27%	\$138.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5	DLM-SFPP DLM-XFP-OPT	DLM OPTICAL SEPT	\$950.00 \$1,014.00	PH	27%	\$693.50 \$740.22	\$95.00 \$101.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$95.00 \$101.40
5	DL-STBY	STANDBY SERVER OPTION FOR DL4100	\$0.00	PH	27%	\$0.00	\$2,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL-STBYC	OPTIONAL STANDBY SERVER W/CMPRSS CRD FOR	\$0.00	PH	27%	\$0.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5 5	DL-STBYC-FD DL-STBY-FD	OPTN FLD INSTL STNBY SRVR W/CMPRSS CRD F FIELD INSTALL STANDBY SERVER OPTION FOR	\$0.00 \$0.00	PH PH	27% 27%	\$0.00 \$0.00	\$4,830.00 \$2,830.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,830.00 \$2,830.00
5	DL-VAULT-DAE	4GB VAULT DAE W/(6) 146GB FC DRIVES	\$0.00	PH	27%	\$0.00	\$1,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,202.00
5	L-890U384-B	LICENSE;DD890 CAP EXP KIT;MORE THAN 180T	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-ENHHWDD-01 M-ENHHWDD-H1	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	PH PH	27% 27%	\$72,873.71	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5	M-PREHWDD-01	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00		27%	\$72,873.71 \$72,873.71	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	M-PREHWDD-H1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	PH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWDP-H1	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	PH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PS-HW-DD-H1 M-PSM-HW-DD-H1	PROSUPPORT W/NBD-HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00 \$99,827.00	PH PH	27% 27%	\$72,873.71 \$72,873.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-HW-DP-H1	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	PH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-DD-H1	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	PH	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-DP-H1 PC-ARGENT-1	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC POWER CORD, DD ARGENTINA, IRAM2073, C13, 2M	\$99,827.00 \$0.00	PH PH	27% 27%	\$72,873.71	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PC-ARGENT-1 PC-ASTLNZ-1	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	\$0.00	PH	27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	PC-AUS-NZ	POWER CORD; AUSTRALIA-NZ;AS3112;C13;2.5M	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-EUROPE	POWER CORD;CONTENTEUROPE;CEE7/7;C13;2.5M	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-EUROPE-1 PC-ISRAEL-1	POWER CORD,DD EUROPE CONT,CEE7/7,C13,2M POWER CORD,DD ISRAEL,SI32,C13,2M	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-ITALY-1	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-JAPAN-1	POWER CORD,DD JAPAN,JIS8303,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-KOREA PC-KOREA-1	POWER CORD; KOREA;KSC8305;C13;2.5M POWER CORD,DD KOREA,KSC8305,C13,2M	\$0.00 \$0.00	PH PH	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-NA120V-1	POWER CORD NORAMERICA120V 5-15P C13 2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120VL-1	POWER CORD NORAMERICA120V L5-15P C13 2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA240V6-1	POWER CORD;DD NORAMERIC240V,6-15PC13,6FT	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-PDU-10F PC-PDU10F-1	POWER CORD; TO-PDU;C14;C13;10FT POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-PDU-1M	POWER CORD; TO-PDU;10A;C14;C13;1M	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU1M-1	POWER CORD,DD TO-PDU,10A,C14,C13,1M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-PDUJAP-1 PC-RK30ASTL	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M POWER CORD;AUSTRALIA;RACK;DUAL;TWISTLOCK	\$0.00 \$1,100.00	PH PH	27% 27%	\$0.00 \$803.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-RK30ASTL-1	POWER CORD SINGLE PHASE AUSTL RACK DUAL	\$1,100.00		27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTLN	POWER CORD,AUSTRALIA,RACK,DUAL,TWISTLOCK	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-RK30IEC3	POWER CORD; INTERNATIONAL; RK; DUAL; IEC309	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3-1 PC-RK30IEC3N	POWER CORD SINGLE PHASE INTL RACK DL POWER CORD INTERNATIONAL RK. DUAL JEC 309	\$575.00 \$575.00	PH PH	27% 27%	\$419.75 \$419.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-RK30-RS	POWER CORD;US;RACK;DUAL;R&S CONNECTOR	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100.00		27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-RK30-RSN PC-RK30-US	POWER CORD, US, RACK, DUAL, R&S CONNECTOR POWER CORD: US&JAP: RACK: DUAL: TWISTLOCK	\$1,100.00 \$575.00	PH PH	27% 27%	\$803.00 \$419.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3D50HH	POWER CORD, 3PH, 50A, DELTA, HBL-HBL, N.AMER	\$2,255.00	PH PH	27% 27%	\$1,646.15	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	PC-RK3D50HR PC-RK3DPPH-1	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$2,255.00 \$575.00		27%	\$1,646.15 \$419.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER	\$2,255.00		27%	\$1,646.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-RK3Y32IEC PC-RK3YFLA-1	POWER CORD,3PH,32A,WYE,IEC309-GARO,INTL POWER CORD 3PH 32A FLYINGLEAD N AMER	\$3,920.00 \$575.00		27% 27%	\$2,861.60 \$419.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-RK3YFLE-1	POWER CORD 3PH 32A FLYING LEAD IN AMER POWER CORD 3PH 32A FLYING LEAD INTL	\$575.00 \$575.00		27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YIEC-1	POWER CORD 3PH 32A WYE IEC309-GARO INTL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SAFR-IND	POWER CORD, S. AFRICA-INDIA; BS546; C13; 2.5M	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-SAFRIND-1 PC-SWITZ-1	POWER CORD,DD S AFRICA-INDIA,BS546C13,2M POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PC-TAIWAN	POWER CORD; TAIWAN; BSMI; C13; 6FT	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-TAIWAN-1	POWER CORD, DD TAIWAN, BSMI, C13,2M	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PC-UK PC-UK-1	POWER CORD; UK;BS1363;C13;2.5M POWER CORD,DD UK,BS1363,C13,2M	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	. 5-61(-1	. 5.12.1. 55.10,00 610,00 1000,010,2mi	φυ.υυ		∠1 /0	φ0.00	φυ.υυ	φυ.00	ψ0.00	φυ.υυ	φυ.υυ	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-A16E30 R-A16E30-CT	OPT/ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	\$600.00 \$0.00		27% 27%	\$438.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-A16E30-C1	PT/ADD 9TO16 ES30/2X2M2X3M/CBLKIT/40U CT OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00		27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30-CT	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U CT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A6E30	OPT;ADD1TO6ES30;2X2M;2X3M;CBLKT;FAC INS	\$600.00		27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-DS60-3-135S R-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250.00		27% 27%	\$114,792.50 \$114,792.50	\$18,870.00	\$15,725.00 \$15,725.00	\$0.00	\$0.00 \$0.00	\$0.00	\$18,870.00
5	R-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD RACK E OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250.00 \$157,250.00		27%	\$114,792.50 \$114,792.50	\$18,870.00 \$18,870.00	\$15,725.00 \$15,725.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$18,870.00 \$18,870.00
5	R-DS60-3-135SR	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250.00		27%	\$114,792.50	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$18,870.00
5	R-DS60-3-135SRE	OPT DS60 SHELF 45X3T SASHD RACK RETN E	\$157,250.00		27%	\$114,792.50	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$18,870.00
5	R-DS60-3-135SRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250.00		27%	\$114,792.50	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$18,870.00
5	R-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000.00		27%	\$152,570.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$25,080.00
5 5	R-DS60-3-180SE R-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD RACK E OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000.00 \$209,000.00	PH PH	27% 27%	\$152,570.00 \$152,570.00	\$25,080.00 \$25,080.00	\$20,900.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,080.00
5	R-DS60-3-180SR	OPT DS60 SHELF 60X3T SASHD RACK OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000.00	PH	27%	\$152,570.00	\$25,080.00	\$20,900.00 \$20,900.00	\$0.00 \$0.00	\$0.00	\$0.00	\$25,080.00 \$25,080.00
5	R-DS60-3-180SRE	OPT DS60 SHELF 60X3T SASHD RACK RETN E	\$209,000.00	PH	27%	\$152,570.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$25,080.00
5	R-DS60-3-180SRN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000.00	PH	27%	\$152,570.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$25,080.00
5	R-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950.00	PH	27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5	R-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD RACK E	\$55,950.00	PH	27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5 5	R-DS60-3-45SN R-DS60-3-45SR	OPT DS60 SHELF 15X3TB SAS HDD RACK OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950.00 \$55,950.00	PH PH	27% 27%	\$40,843.50 \$40,843.50	\$6,714.00 \$6,714.00	\$5,595.00 \$5,595.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,714.00 \$6,714.00
5	R-DS60-3-45SRE	OPT DS60 SHELF 15X3T SASHD RACK RETN E	\$55,950.00	PH	27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5	R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950.00		27%	\$40,843.50	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$6,714.00
5	R-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950.00		27%	\$76,613.50	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$12,594.00
5	R-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD RACK E	\$104,950.00		27%	\$76,613.50	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$12,594.00
5	R-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950.00	PH	27%	\$76,613.50	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$12,594.00
5 5	R-DS60-3-90SR R-DS60-3-90SRE	OPT DS60 SHELF 30X3T SASHD RACK RETN OPT DS60 SHELF 30X3T SASHD RACK RETN E	\$104,950.00 \$104,950.00	PH PH	27% 27%	\$76,613.50 \$76,613.50	\$12,594.00 \$12,594.00	\$10,495.00 \$10,495.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,594.00 \$12,594.00
5	R-DS60-3-90SRN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950.00	PH	27%	\$76,613.50	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$12,594.00
5	R-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200.00		27%	\$92,856.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$15,264.00
5	R-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD RACK E	\$127,200.00		27%	\$92,856.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$15,264.00
5	R-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200.00		27%	\$92,856.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$15,264.00
5	R-DS60-4-120SR	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200.00		27%	\$92,856.00	\$15,264.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$15,264.00
5 5	R-DS60-4-120SRE R-DS60-4-120SRN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN E OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200.00 \$127,200.00		27% 27%	\$92,856.00 \$92,856.00	\$15,264.00 \$15,264.00	\$12,720.00 \$12,720.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,264.00 \$15,264.00
5	R-DS60-4-1203KN R-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600.00		27%	\$139,138.00	\$22,872.00	\$12,720.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5	R-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD RACK E	\$190,600.00		27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5	R-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600.00	PH	27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5	R-DS60-4-180SR	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600.00		27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5	R-DS60-4-180SRE	OPT DS60 SHELF 45X4T SASHD RACK RETN E	\$190,600.00	PH	27%	\$139,138.00	\$22,872.00	\$19,060.00	\$0.00	\$0.00	\$0.00	\$22,872.00
5 5	R-DS60-4-180SRN R-DS60-4-240S	OPT DS60 SHELF 45X4T SASHD RACK RETN OPT DS60 SHELF 60X4TB SAS HDD RACK	\$190,600.00 \$253,300.00	PH PH	27% 27%	\$139,138.00 \$184,909.00	\$22,872.00 \$30,396.00	\$19,060.00 \$25,330.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22,872.00 \$30,396.00
5	R-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD RACK E	\$253,300.00	PH	27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5	R-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300.00		27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5	R-DS60-4-240SR	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300.00		27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5	R-DS60-4-240SRE	OPT DS60 SHELF 60X4T SASHD RACK RETN E	\$253,300.00		27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5	R-DS60-4-240SRN	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300.00		27%	\$184,909.00	\$30,396.00	\$25,330.00	\$0.00	\$0.00	\$0.00	\$30,396.00
5 5	R-DS60-4-60S R-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD RACK OPT DS60 SHELF 15X4TB SAS HDD RACK E	\$67,850.00 \$67,850.00		27% 27%	\$49,530.50 \$49,530.50	\$8,142.00 \$8,142.00	\$6,785.00 \$6,785.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,142.00 \$8,142.00
5	R-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850.00		27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$8,142.00
5	R-DS60-4-60SR	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850.00	PH	27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$8,142.00
5	R-DS60-4-60SRE	OPT DS60 SHELF 15X4T SASHD RACK RETN E	\$67,850.00	PH	27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$8,142.00
5	R-DS60-4-60SRN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850.00	PH	27%	\$49,530.50	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$8,142.00
5 5	R-ES30-15	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK OPTION:ES30 SHELF:15X1TSATAHD:RK:EXTDRET	\$26,250.00	PH	27% 27%	\$19,162.50	\$3,150.00	\$2,625.00	\$0.00	\$0.00 \$0.00	\$0.00	\$3,150.00
5	R-ES30-15A R-ES30-15A-B	OPTION;ES30 SHELF;15X1TSATAHD;RK;EXTDRET OPTION;ES30 SHELF;15X1T SATAHD;RACK;ARHV	\$26,250.00 \$0.00		27%	\$19,162.50 \$0.00	\$3,150.00 \$0.00	\$2,625.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,150.00 \$0.00
5	R-ES30-15A-B	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-30	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	\$36,400.00	PH	27%	\$26,572.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	R-ES30-30A	OPTION;ES30 SHELF;15X2TSATAHD;RK;EXTDRET	\$36,400.00		27%	\$26,572.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	R-ES30-30A-B	OPTION;ES30 SHELF;15X2T SATAHD;RACK;ARHV	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-30-B	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	\$36,400.00	PH PH	27% 27%	\$26,572.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00 \$0.00	\$0.00	\$4,368.00
5 5	R-ES30-30S-B R-ES30-30SE	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK OPTION,ES30 SHELF,15X2TB SAS HDD,RACK E	\$0.00 \$36,400.00	PH PH	27%	\$0.00 \$26,572.00	\$0.00 \$4,368.00	\$0.00 \$3,640.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,368.00
5	R-ES30-30SR	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK E OPTION,ES30 SHELF,15X2T SASHD,RACK,RETN	\$36,400.00		27%	\$26,572.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	R-ES30-30SRE	OPTION,ES30SHELF,15X2T SASHD,RACK,RETN E	\$36,400.00		27%	\$26,572.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	R-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	\$53,150.00	PH	27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	R-ES30-45A	OPTION;ES30 SHELF;15X3T SATAHD;RACK;RETN	\$53,150.00		27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	R-ES30-45-B	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-ES30-45S P ES30 45S B	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	\$53,150.00		27% 27%	\$38,799.50 \$0.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,378.00
5	R-ES30-45S-B R-ES30-45SE	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK OPTION,ES30 SHELF,15X3TB SAS HDD,RACK E	\$0.00 \$53,150.00		27%	\$38,799.50	\$0.00 \$6,378.00	\$0.00 \$5,315.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$6,378.00
5	R-ES30-455R	OPTION,ES30 SHELF, 15X3T SASHD,RACK,RETN	\$53,150.00		27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	R-ES30-45SRE	OPTION,ES30 SHELF,15X3TSASHD,RACK,RETN E	\$53,150.00	PH	27%	\$38,799.50	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$6,378.00
5	R-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800.00	PH	27%	\$46,574.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$7,656.00
5	R-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800.00	PH	27%	\$46,574.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$7,656.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	R-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800.00		27%	\$46,574.00	\$7,656.00	\$6,380.00		\$0.00	\$0.00	\$7,656.00
5 5	R-ES30-60SRE R-FACIN7200	OPTION ES30 SHELF 15X4TB SAS HDD RETN E OPTION,FACTORY INSTALL KIT,DD7200	\$63,800.00 \$0.00		27% 27%	\$46,574.00 \$0.00	\$7,656.00 \$0.00	\$6,380.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	R-FACIN/200 R-FACIN/200	OPTION FACTORY INSTALL KIT DD9500	\$0.00		27%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	R-FACINS2UA	OPTION;FACTORY INSTALL KIT;40U;860/890	\$0.00		27%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	R-FACINS990	OPTION;FACTORY INSTALL;KIT;40URACK;DD990	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;RACK	\$322.00		27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	R-HA-ES30-SAS-2 R-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 2M,RACK CABLE HA INTERCONNECT ES30 5M; RACK	\$150.00 \$380.00		27% 27%	\$109.50 \$277.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	R-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;RACK	\$500.00		27%	\$365.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	T-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPT	\$0.00		27%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000.00		27%	\$3,650.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-10G-L2PC	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;DP;COP	\$5,000.00		27% 27%	\$3,650.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	U-10G-L2PO U-10GMCU2P	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;LC;DP;OPT DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000.00 \$5,000.00		27% 27%	\$3,650.00 \$3,650.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000.00		27%	\$4,380.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000.00		27%	\$3,650.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000.00		27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-10G-S2PC U-10G-S2PO	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;DP;COP UPGRADE;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	\$5,000.00 \$5,000.00		27% 27%	\$3,650.00 \$3,650.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000.00		27%	\$4,380.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-1G-L2PC	UPGRADE;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	\$900.00		27%	\$657.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-1G-L2PO	UPGRADE;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700.00		27%	\$2,701.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	U-1G-L4PC U-1G-L4PC1	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500.00		27% 27%	\$1,825.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00	\$0.00
5 5	U-1G-L4PC1 U-1GMCU4P	NIC,GBE,LP,PCIE,TX,4-PORT,COP,UPGRADE DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	\$2,500.00 \$2,500.00		27%	\$1,825.00 \$1,825.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-1GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	\$3,700.00		27%	\$2,701.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-1G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	\$900.00	PH	27%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	\$3,700.00		27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-1G-S4PC U-1G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE NIC:GBE:SP:PCIE:TX:4-PORT:COP:UPGRADE	\$2,500.00 \$2,500.00		27% 27%	\$1,825.00 \$1,825.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-690AUP48T	UPG;DD690 EXPKIT;33TO48TB;2P;MULTPATH	\$10,000.00		27%	\$7,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-7200XMEM	DD MEMKIT, DD7200, MORE THAN 360TB, UPGRADE	\$22,000.00		27%	\$16,060.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-860AU192T	DD860 CAP EXP KIT;MORE THAN 60TB;UPG	\$9,700.00		27%	\$7,081.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	U-880AE97+T	DD880 EXPKIT;97TO192T;2P;MULTPATH;UPG	\$9,700.00		27% 27%	\$7,081.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	U-8GFC-2P U-8GFC-M2P	UPGRADE;HBA;8GBIT FC;PCIE;2-PORT DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	\$0.00 \$4,500.00		27%	\$0.00 \$3,285.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000.00		27%	\$21,900.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	U-990XMEM	MEMKIT;DD990;MORE THAN 360TB;UPGRADE	\$22,000.00		27%	\$16,060.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	U-A12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	\$1,100.00		27%	\$803.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	U-A16E30 U-A16E30-1	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	\$600.00 \$600.00		27% 27%	\$438.00 \$438.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-A16E30-H	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$578.00		27%	\$421.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$600.00		27%	\$438.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	U-A24E30-1	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE	\$600.00		27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-A24E30-H U-A6E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE ADD 1 TO 6 ES30 EXP;4X2M CBLKIT;UPGRADE	\$578.00 \$600.00		27% 27%	\$421.94 \$438.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-DS60-3-135S	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$196,550.00		27%	\$143,481.50	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	
5	U-DS60-3-135SE	DS60 SHELF 45X3TB SAS HDD UPGRADE E	\$196,550.00		27%	\$143,481.50	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	
5	U-DS60-3-135SR	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE	\$196,550.00		27% 27%	\$143,481.50	\$23,586.00	\$19,655.00	\$0.00	\$0.00 \$0.00	\$0.00	
5 5	U-DS60-3-135SRE U-DS60-3-180S	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE E DS60 SHELF 60X3TB SAS HDD UPGRADE	\$196,550.00 \$261,200.00		27%	\$143,481.50 \$190,676.00	\$23,586.00 \$31,344.00	\$19,655.00 \$26,120.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	U-DS60-3-180SE	DS60 SHELF 60X3TB SAS HDD UPGRADE E	\$261,200.00		27%	\$190,676.00	\$31,344.00	\$26,120.00	\$0.00	\$0.00	\$0.00	
5	U-DS60-3-180SR	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE	\$261,200.00		27%	\$190,676.00	\$31,344.00	\$26,120.00	\$0.00	\$0.00	\$0.00	
5	U-DS60-3-180SRE	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE E	\$261,200.00		27%	\$190,676.00	\$31,344.00	\$26,120.00	\$0.00	\$0.00	\$0.00	
5 5	U-DS60-3-45S U-DS60-3-45SE	DS60 SHELF 15X3TB SAS HDD UPGRADE DS60 SHELF 15X3TB SAS HDD UPGRADE E	\$69,950.00 \$69,950.00		27% 27%	\$51,063.50 \$51,063.50	\$8,394.00 \$8,394.00	\$6,995.00 \$6,995.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,394.00 \$8,394.00
5	U-DS60-3-45SR	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE	\$69,950.00		27%	\$51,063.50 \$51,063.50	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	
5	U-DS60-3-45SRE	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE E	\$69,950.00		27%	\$51,063.50	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	
5	U-DS60-3-90S	DS60 SHELF 30X3TB SAS HDD UPGRADE	\$131,150.00		27%	\$95,739.50	\$15,738.00	\$13,115.00		\$0.00	\$0.00	
5 5	U-DS60-3-90SE U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD UPGRADE E DS60 SHELF 30X3TB SAS HDD RETN UPGRADE	\$131,150.00 \$131,150.00		27% 27%	\$95,739.50 \$95,739.50	\$15,738.00 \$15,738.00	\$13,115.00 \$13,115.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-DS60-3-90SRE	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE E	\$131,150.00		27%	\$95,739.50	\$15,738.00	\$13,115.00		\$0.00	\$0.00	
5	U-DS60-3HDD-15	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$64,750.00		27%	\$47,267.50	\$7,770.00	\$6,475.00	\$0.00	\$0.00	\$0.00	
5	U-DS60-3HDD-15-CT	HDD EXP PACK 15X3TB SAS W/ DS60 CARR CT	\$1.00		27%	\$0.73	\$7,770.00	\$6,475.00	\$0.00	\$0.00	\$0.00	\$7,770.00
5	U-DS60-3HDD-15R	HDD EXP PACK 15X3TB SAS W/ DS60 CARR RET	\$64,750.00		27%	\$47,267.50	\$7,770.00	\$6,475.00		\$0.00	\$0.00	
5	U-DS60-4-120S U-DS60-4-120SE	DS60 SHELF 30X4TB SAS HDD UPGRADE DS60 SHELF 30X4TB SAS HDD UPGRADE E	\$159,000.00 \$159,000.00		27% 27%	\$116,070.00 \$116,070.00	\$19,080.00 \$19,080.00	\$15,900.00 \$15,900.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	U-DS60-4-120SR	DS60 SHELF 30X4TB SAS HDD OFGRADE E	\$159,000.00		27%	\$116,070.00	\$19,080.00	\$15,900.00		\$0.00	\$0.00	
5	U-DS60-4-120SRE	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE E	\$159,000.00	PH	27%	\$116,070.00	\$19,080.00	\$15,900.00	\$0.00	\$0.00	\$0.00	\$19,080.00
5	U-DS60-4-180S	DS60 SHELF 45X4TB SAS HDD UPGRADE	\$238,200.00		27%	\$173,886.00	\$28,584.00	\$23,820.00		\$0.00	\$0.00	
5 5	U-DS60-4-180SE	DS60 SHELF 45X4TB SAS HDD UPGRADE E DS60 SHELF 45X4TB SAS HDD RETN UPGRADE	\$238,200.00		27%	\$173,886.00	\$28,584.00	\$23,820.00		\$0.00	\$0.00	
5	U-DS60-4-180SR U-DS60-4-180SRE	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE E	\$238,200.00 \$238,200.00		27% 27%	\$173,886.00 \$173,886.00	\$28,584.00 \$28,584.00	\$23,820.00 \$23,820.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	U-DS60-4-240S	DS60 SHELF 60X4TB SAS HDD UPGRADE	\$316,600.00		27%	\$231,118.00	\$37,992.00	\$31,660.00		\$0.00	\$0.00	
5	U-DS60-4-240S-CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1.00	PH	27%	\$0.73	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	\$37,992.00
5	U-DS60-4-240SE	DS60 SHELF 60X4TB SAS HDD UPGRADE E	\$316,600.00		27%	\$231,118.00	\$37,992.00	\$31,660.00		\$0.00	\$0.00	
5 5	U-DS60-4-240SR U-DS60-4-240SRE	DS60 SHELF 60X4TB SAS HDD RETN UPGRADE DS60 SHELF 60X4TB SAS HDD RETN UPGRADE E	\$316,600.00 \$316,600.00		27% 27%	\$231,118.00 \$231,118.00	\$37,992.00 \$37,992.00	\$31,660.00 \$31,660.00		\$0.00 \$0.00	\$0.00 \$0.00	
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					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$84,800.00	PH	27%	\$61,904.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	\$10,176.00
5 5	U-DS60-4-60SE U-DS60-4-60SR	DS60 SHELF 15X4TB SAS HDD UPGRADE E DS60 SHELF 15X4TB SAS HDD RETN UPGRADE	\$84,800.00 \$84,800.00	PH PH	27% 27%	\$61,904.00 \$61,904.00	\$10,176.00 \$10,176.00	\$8,480.00 \$8,480.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,176.00 \$10,176.00
5	U-DS60-4-60SRE	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$84,800.00		27%	\$61,904.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	\$10,176.00
5	U-DS60-4HDD-15	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	\$79,750.00	PH	27%	\$58,217.50	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5	U-DS60-4HDD-15-CT	HDD EXP PACK 15X4TB SAS W/ DS60 CARR CT	\$1.00	PH	27%	\$0.73	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5	U-DS60-4HDD-15R	HDD EXP PACK 15X4TB SAS W/ DS60 CARR RET	\$79,750.00	PH	27%	\$58,217.50	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5 5	U-E16-DC U-E32-DC	UPGRADE; ES20 STORSHELF;16 TB; DUALCTRL UPGRADE; ES20 STORSHELF;32 TB; DUALCTRL	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$7,308.00 \$12,222.00	\$6,090.00 \$10,185.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,308.00 \$12,222.00
5	U-E8-DC	ES20;8TB STORSHLF;DUALCTL;REFURB;UPGRADE	\$0.00		27%	\$0.00	\$4,920.00	\$4,100.00	\$0.00	\$0.00	\$0.00	\$4,920.00
5	U-E8-SC	ES20;8TB SHELF;SINGLECTRL;REFURB;UPGRADE	\$38,000.00		27%	\$27,740.00	\$4,560.00	\$3,800.00	\$0.00	\$0.00	\$0.00	\$4,560.00
5	U-ES20-16A	ES20SHELF;16X1TB HDD;2XCTL;ARCHV;UPGRADE	\$0.00	PH	27%	\$0.00	\$5,484.00	\$4,570.00	\$0.00	\$0.00	\$0.00	\$5,484.00
5	U-ES20-32A	ES20SHELF;16X2TB HDD;2XCTL;ARCHV;UPGRADE	\$0.00	PH	27%	\$0.00	\$9,456.00	\$7,880.00	\$0.00	\$0.00	\$0.00	\$9,456.00
5 5	U-ES30-15 U-ES30-15A	ES30 SHELF;15X1TB HDD;2XLCC;UPGRADE ES30 SHELF;15X1TB HDD;2XLCC;ARCHVUPGRADE	\$27,450.00 \$27,450.00	PH PH	27% 27%	\$20,038.50 \$20,038.50	\$3,294.00 \$3,294.00	\$2,745.00 \$2,745.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,294.00 \$3,294.00
5	U-ES30-10A U-ES30-30	ES30 SHELF;15X2TB HDD;2XLCCUPGRADE	\$38,350.00	PH	27%	\$20,036.50	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$4,602.00
5	U-ES30-30A	ES30 SHELF;15X2TB HDD;2XLCC;ARCHVUPGRADE	\$38,350.00	PH	27%	\$27,995.50	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$4,602.00
5	U-ES30-30S	ES30 SHELF,15X2TB SAS HDD,UPGRADE	\$38,350.00	PH	27%	\$27,995.50	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$4,602.00
5	U-ES30-30SE	ES30 SHELF,15X2TB SAS HDD,UPGRADE E	\$38,350.00	PH	27%	\$27,995.50	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$4,602.00
5 5	U-ES30-30SR U-ES30-30SRE	ES30 SHELF,15X2TB SAS HDD,RETN,UPGRADE ES30 SHELF,15X2TB SAS HDD,RETN,UPGRADE E	\$38,350.00 \$38,350.00	PH PH	27% 27%	\$27,995.50 \$27,995.50	\$4,602.00 \$4,602.00	\$3,835.00 \$3,835.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,602.00 \$4,602.00
5	U-ES30-303RE U-ES30-45	ES30 SHELF;15X3TB SATA HDD;UPGRADE	\$69,150.00	PH	27%	\$50,479.50	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5	U-ES30-45A	ES30 SHELF;15X3TB SATA HDD;ARCHV;UPGRADE	\$69,150.00		27%	\$50,479.50	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5	U-ES30-45-CT	ES30 SHELF;15X3TB SATA HDD;UPGRADE CT	\$1.00	PH	27%	\$0.73	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5	U-ES30-45-CTDR	ES30 SHELF;15X3TB SATA HDD;UPGRADE CT	\$1.00	PH	27%	\$0.73	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5 5	U-ES30-45S U-ES30-45S-CT	ES30 SHELF,15X3TB SAS HDD,UPGRADE ES30 SHELF,15X3TB SAS HDD,UPGRADE CT	\$69,150.00 \$1.00		27% 27%	\$50,479.50 \$0.73	\$8,298.00 \$8,298.00	\$6,915.00 \$6,915.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,298.00 \$8,298.00
5	U-ES30-45S-CTDR	ES30 SHELF,15X3TB SAS HDD,UPGRADE CT	\$1.00		27%	\$0.73	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5	U-ES30-45SE	ES30 SHELF,15X3TB SAS HDD,UPGRADE E	\$69,150.00	PH	27%	\$50,479.50	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5	U-ES30-45SR	ES30 SHELF,15X3TB SAS HDD,RETN,UPGRADE	\$69,150.00	PH	27%	\$50,479.50	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5	U-ES30-45SRE	ES30 SHELF,15X3TB SAS HDD,RETN,UPGRADE E	\$69,150.00	PH	27%	\$50,479.50	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$8,298.00
5 5	U-ES30-60S U-ES30-60S-CT	ES30 SHELF 15X4TB SAS HDD UPGRADE ES30 SHELF 15X4TB SAS HDD UPGRADE CT	\$79,750.00	PH PH	27% 27%	\$58,217.50 \$0.73	\$9,570.00 \$9,570.00	\$7,975.00 \$7,975.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,570.00 \$9,570.00
5	U-ES30-60S-CTDR	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD CTDR	\$1.00 \$1.00	PH	27%	\$0.73	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5	U-ES30-60SE	ES30 SHELF 15X4TB SAS HDD UPGRADE E	\$79,750.00		27%	\$58,217.50	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5	U-ES30-60SR	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE	\$79,750.00	PH	27%	\$58,217.50	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5	U-ES30-60SRE	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$79,750.00		27%	\$58,217.50	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$9,570.00
5 5	U-FS15-15X800G-SSD U-HA-DS60-SAS-3	UPGRD - FS15 15x800GB SSD FIELD INSTL CABLE HA INTERCONNECT DS60 3M;UPGRADE	\$65,000.00 \$322.00		27% 27%	\$47,450.00 \$235.06	\$7,800.00 \$0.00	\$6,500.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,800.00 \$0.00
5	U-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M;UPGRADE	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;UPGRADE	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;UPGRADE	\$500.00		27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS2-4P	EXTENDED RETENTION;1X QUAD SAS HBA;UPGR	\$4,500.00	PH PH	27% 27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-SAS-M4P U-SAS-M4PMC	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR DD 6GBIT SAS IO MOD 4PORT ER UPG	\$4,500.00 \$5,000.00	PH	27%	\$3,285.00 \$3,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	U-VTL-4G-2P	UPGRADE;VTL;PCIE;4GB FC;DUALPORT;DD5XX/G	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-VTL-4GL2P	UPGRADE;VTL;LP;PCIE;4GB FC;DUALPORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-VTL-8G2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT	\$4,500.00		27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	U-VTL-8GL2P X-10GBTM4P	UPGRADE;VTL;LP;PCIE;8GB FC;DUALPORT SPARE DD 10GBASE T IO MODULE 4PORT	\$4,500.00 \$5,000.00	PH PH	27% 27%	\$3,285.00 \$3,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-10GBTW4F X-10GMCU2P	SPARE,DD 10GBA3E 110 MODULE,CU SFP,2PORT	\$5,000.00		27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000.00		27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000.00		27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-16GB-DIMM X-16GFC-M2P	SPARE 16GB DDR3-1600 RDIMM DD9500 DD 16GBIT FC IO MOD LC 2PORT SPARE	\$1,600.00 \$6,000.00	PH PH	27% 27%	\$1,168.00 \$4,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-1GMCU4P	SPARE,DD 1GBE,IO MODULE,CU,4PORT	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-1GMCUOP4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	\$3,700.00		27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2G-MNVRM	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500	\$2,000.00		27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200.00		27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-2UB-RISRPG X-4G-FC-L2P	SPARE RISER MODULE DD140 160 610 620 630 SPARE:PCIE:4GB FC:DUALPORT:3U/LP	\$2,200.00 \$4,500.00		27% 27%	\$1,606.00 \$3,285.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-4G-MNVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	\$2,000.00		27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100.00		27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200.00		27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-4UB-BEZEL-AF X-4UB-CHASS	SPARE BEZEL DD9500 WITH LOGO SPARE CHASS W/O HDD SP DD4200 4500 7200	\$200.00 \$6,000.00	PH PH	27% 27%	\$146.00 \$4,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000.00		27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	\$150.00		27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-FAN-A	SPARE FAN DD9500	\$250.00		27%	\$182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850.00		27%	\$1,350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-4UB-MNVBB X-4UB-PS	SPARE BBU NVRAM IO MOD DD4200 4500 7200 SPARE POWERSUPPLY DD3300	\$1,600.00 \$350.00		27% 27%	\$1,168.00 \$255.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-4UB-PS-A	SPARE POWERSUPPLY DD3500 SPARE POWER SUPPLY DD9500	\$350.00 \$350.00		27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300.00		27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350.00		27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-7200SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD7200	\$74,000.00		27%	\$54,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-860-CHAS1	SPARE,CHASSIS W/O HDD,DD860	\$50,000.00	PH	27%	\$36,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X-860-CHSX1	SPARE,CHASSIS W/O HDD,DD860	\$50,000.00	PH	27%	\$36,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-890-CHAS1 X-890-CHSX1	SPARE,CHASSIS W/O HDD,DD890 SPARE,CHASSIS W/O HDD,DD890	\$80,000.00 \$80,000.00	PH PH	27% 27%	\$58,400.00 \$58,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800.00	PH	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8GFC-2P-G	SPARE;8GBIT FC HBA;LP;PCIE;2-PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-8GFC-M2P X-9500-MEMR	SPARE,DD 8GBIT FC,IO MODULE,LC,2PORT SPARE MEM RISER DD9500	\$4,500.00 \$1,200.00	PH PH	27% 27%	\$3,285.00 \$876.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-9500-MEMT	SPARE IO MANAGEMENT MOD DD9500	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000.00	PH	27%	\$108,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-600GB	SPARE;HDD;600GB W/CARRIER;SAS;2.5;DD990	\$1,200.00	PH	27%	\$876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-990-BEZEL X-990-CHASS	SPARE;BEZEL;4U;DD990 SPARE:CHASSIS W/O HDD:DD990	\$100.00 \$145,000.00	PH PH	27% 27%	\$73.00 \$105,850.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-990-FAN	SPARE;FAN;DD990	\$240.00	PH	27%	\$175.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990INTSAS	SPARE;INTERNAL-SAS HBA;DD990	\$2,600.00	PH	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-990-MEMBD X-990-NVBB	SPARE;MEMORY BOARD;DD990 SPARE;BBU;NVRAM;DD990	\$1,150.00 \$1,850.00	PH PH	27% 27%	\$839.50 \$1,350.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-990-PS	SPARE; POWER SUPPLY;DD990	\$870.00	PH	27%	\$635.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-URAIL	SPARE;UNIV RAILKIT;DD990	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-10GBT15M XC-10GBT5M	CABLE 10GBASE-T 15 METER CABLE 10GBASE-T 5 METER	\$225.00 \$75.00	PH PH	27% 27%	\$164.25 \$54.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-10GCX-15	CABLE;10GBE;CX4;COPPER;15 METER	\$650.00	PH	27%	\$474.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-10GOP-15 XC-10GOP-30	CABLE;10GBE;LC;OPTICAL;15 METER SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$325.00 \$325.00	PH PH	27% 27%	\$237.25 \$237.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-10GSFP10	CABLE;10GBE;SFP+;COPPER;10 METER	\$400.00	PH	27%	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-10GSFP5MN XC-7200SPKT	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M SPARE,POWER SUPPLY,FAN,SDD,DD7200	\$325.00 \$1,700.00	PH PH	27% 27%	\$237.25 \$1,241.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-880-SHLF	SPARE; SHELF; 24+ IN; 0U	\$500.00	PH	27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-990-SPKT	SPARE KIT;DD990;2X FANS;PWRSUP;500GB HDD	\$2,500.00 \$50.00	PH PH	27% 27%	\$1,825.00 \$36.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	XC-BLANK-1U XC-BLANK-2U	SPARE;BLANKING PANEL;1U; DDRACK SPARE;BLANKING PANEL;2U; DDRACK	\$60.00	PH PH	27%	\$30.50 \$43.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	XC-BLANK-3U	SPARE;BLANKING PANEL;3U; DDRACK	\$70.00	PH	27%	\$51.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	XC-CBLJUMP-2 XC-CBLKT-11	CABLE 3PHASE PDU JUMPER CABLE:EXTD RETN.SAS MSHD-MS.KIT.25TO36ES	\$2,050.00 \$2,050.00	PH PH	27% 27%	\$1,496.50 \$1,496.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-CBLKT-12	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,500.00	PH	27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A1	CABLE;SAS CABLE KIT;EXTENDED RETENTION	\$3,300.00	PH	27%	\$2,409.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-CBLKTA10 XC-CBLKT-A2	CABLE;EXTD RET;MINISAS CABLEKIT;37TO56ES CABLE;SAS CABLE KIT;ARCHIVER;4TO5ES	\$1,500.00 \$1,000.00	PH PH	27% 27%	\$1,095.00 \$730.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-CBLKT-A3	CABLE;SAS CABLE KIT;EXTD RET;6TO12ES	\$1,300.00	PH	27%	\$949.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A4	CABLE;SAS CABLE KIT;EXTD RET;13T024ES	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-CBLKT-A5 XC-CBLKT-A6	CABLE;EXTD RETN;MINISAS CABLEKIT CABLE;EXTD RETN,MINISAS CABLEKIT;4T05ES	\$2,050.00 \$470.00	PH PH	27% 27%	\$1,496.50 \$343.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-CBLKT-A7	CABLE;EXTD RETN,MINISAS CABLEKIT;6TO12ES	\$700.00	PH	27%	\$511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A8	CABLE;EXTD RETN,MINISAS CABLEKT;13TO24ES	\$1,310.00	PH	27%	\$956.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-CBLKT-A9 XC-DS60-CBL160IN	CABLE;EXTD RET;MINISAS CABLEKIT;25TO36ES SPARE 160IN CABLE RA CONN	\$2,050.00 \$57.00	PH PH	27% 27%	\$1,496.50 \$41.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	\$57.00	PH	27%	\$41.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	\$31.00	PH	27%	\$22.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-DS60-CBL66IN-N XC-DS60-SAS-3M	SPARE 66IN CABLE RA CONN 3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$31.00 \$322.00	PH PH	27% 27%	\$22.63 \$235.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-DS60-SAS-3M-N	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608.00	PH	27%	\$443.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-DS60-SAS-4M-N XC-DS60-SAS-5M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE 5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608.00 \$731.00	PH PH	27% 27%	\$443.84 \$533.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-DS60-SAS-5M-N	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731.00	PH	27%	\$533.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	XC-DS60-SAS-7M	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841.00	PH	27%	\$613.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	XC-DS60-SAS-7M-N XC-RKPDP3DU	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$841.00 \$2,680.00	PH PH	27% 27%	\$613.93 \$1,956.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	XC-RKPDP3YU	PDP,3PHASE,WYE,N.AMER&INTL,DD RACK	\$2,680.00	PH	27%	\$1,956.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-SECUR-40N	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	XC-SECUREBAR X-DS60-3TBS	SECURING BAR KIT SPARE DD HDD 3TB SAS W/DS60 CARR	\$1,000.00 \$4,700.00	PH PH	27% 27%	\$730.00 \$3,431.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-DS60-31BS X-DS60-4TBS	SPARE DD HDD 4TB SAS W/DS60 CARR	\$5,700.00	PH	27%	\$4,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-BEZ-1U	SPARE CMA 1U BEZEL	\$52.00	PH	27%	\$37.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-BEZ-4U	SPARE DS60 4U BEZEL SPARE DS60 CHASSIS	\$71.00	PH	27%	\$51.83 \$12.042.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	X-DS60-CHAS X-DS60-CMA-1U	SPARE DS60 CHASSIS SPARE CMA 1U	\$17,866.00 \$1,931.00	PH PH	27% 27%	\$13,042.18 \$1,409.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X-DS60-CMA-1U-RAIL	SPARE CMA 1U RAIL (PAIR)	\$44.00	PH	27%	\$32.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CMA-REAR	SPARE CMA REAR	\$1,795.00	PH	27%	\$1,310.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	X-DS60-CTL X-DS60-FAN	SPARE DS60 CONTROLLER SPARE DS60 FAN	\$4,326.00 \$231.00	PH PH	27% 27%	\$3,157.98 \$168.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X-DS60-PS	SPARE DS60 PSU	\$2,287.00	PH	27%	\$1,669.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-RAIL	SPARE RAIL DS60 (PAIR)	\$1,435.00	PH	27%	\$1,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	X-ES30-1TB X-ES30-2TB	SPARE;DISK DRIVE;1TB W/ ES30 CARRIER SPARE;DISK DRIVE;2TB W/ ES30 CARRIER	\$1,700.00 \$2,600.00	PH PH	27% 27%	\$1,241.00 \$1,898.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	\$2,600.00	PH	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$3,500.00	PH	27%	\$2,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-ES30-3TBS X-ES30-4TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$3,500.00		27% 27%	\$2,555.00 \$786.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	X-ES30-BEZL	SPARE DD HDD 4TB SAS W/ES30 CARRIER SPARE;BEZEL;ES30	\$1,078.00 \$100.00	PH	27%	\$73.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	X-ES30-CHAS	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$10,100.00	PH	27%	\$7,373.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	\$3,000.00	PH	27%	\$2,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	\$2,000.00	PH	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-ES30-RAIL X-HA-DS60-SAS-3	SSPARE;UNIV RAILKIT;ES30 CABLE HA INTERCONNECT DS60 3M;SPARE	\$120.00 \$322.00	PH PH	27% 27%	\$87.60 \$235.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M; SPARE	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;SPARE	\$380.00		27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;SPARE	\$125.00	PH	27%	\$91.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-HA-INTER-5 X-MEM1X8G-1	CABLE HA INTERCONNECT CTLR 5M;SPARE SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	\$125.00 \$3,500.00	PH PH	27% 27%	\$91.25 \$2,555.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-NVRAM2GS	SPARE;NVRAM;SP;PCIE;2GB;DD990	\$2,300.00	PH	27%	\$1,679.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKCONSOLE	SPARE;CONSOLE KIT;40U DDRACK	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-RKCONSOLE-2 X-RKFRONTDOOR	SPARE,CONSOLE KIT,40U DDRACK V2 SPARE,FRONT DOOR KIT,40U DDRACK	\$1,000.00 \$1,000.00	PH PH	27% 27%	\$730.00 \$730.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-RK-PDP-SP	SPARE;PRONT DOOR KIT,400 DDRACK SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$450.00	PH	27%	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RK-PDU	SPARE;PDU;C13;DDRACK	\$450.00	PH	27%	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,680.00	PH	27%	\$1,956.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,680.00	PH	27%	\$1,956.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-RKPDUSP-1 X-RRDOOR-40	SPARE PDU SINGLE PHASE DDRACK SPARE:REAR DOOR:40U DDRACK	\$450.00 \$1,800.00	PH PH	27% 27%	\$328.50 \$1,314.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	\$220.00	PH	27%	\$160.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	\$220.00		27%	\$160.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	\$430.00		27%	\$313.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	X-SAS-HDMS1 X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$150.00 \$150.00	PH PH	27% 27%	\$109.50 \$109.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER  CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$200.00	PH	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000.00		27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-SAS-MSIB1 X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;1 METER CABLE: SAS:MINISAS-IB:2 METER	\$280.00 \$280.00	PH PH	27% 27%	\$204.40 \$204.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	\$350.00		27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	\$470.00	PH	27%	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS1	CABLE;SAS;MINISAS-MINISAS;1 METER	\$120.00		27%	\$87.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-SAS-MSMS2 X-SAS-MSMS3	CABLE;SAS;MINISAS-MINISAS;2 METER SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$150.00 \$200.00	PH PH	27% 27%	\$109.50 \$146.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X-SAS-MSMS4	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$310.00	PH	27%	\$226.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS5	CABLE;SAS;MINISAS-MINISAS;5 METER	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SIDEPNL40	SPARE;SIDE PANEL;40U DDRACK	\$1,800.00	PH	27%	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X-SSD-400GB X-SSD-4UB	SPARE SSD 400G 2.5 SATA 512 DV DD9500 SPARE DD 200GB SSD DD4200 4500 7200	\$1,900.00 \$1,200.00	PH PH	27% 27%	\$1,387.00 \$876.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	A2-12-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	A2-12-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	A2-12-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	A2-12-D15T3 A2-12-D15T3-X	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2 DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	A2-12-MSCSTAB	MISC BRACKET STABILIZATION QTY1 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	A2-12-RACK	RACK 44UD 12TRAY 6DROP HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-RE	ATMOS G2 PLATFORM BASE	\$21,207.00	PM	27%	\$15,481.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	A2-12-SVR3G A2-12-SVR3G-X	SVR 1U 1GBE HAPW MFG QTY2 G2 SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	A2-12-SVR6G	SVR 10 1GBE HAPW MFG QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-XE	ATMOS G2 PLATFORM EXPANSION	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	A2-8-D15T1 A2-8-D15T1-X	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2 DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	A2-8-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	A2-8-D15T3-X A2-8-RACK	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2 RACK 44UD 8TRAY 6DROP HAPW MFG QTY1 G2	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	A2-8-RE	ATMOS G2 PLATFORM BASE	\$24,310.00		27%	\$17,746.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	A2-8-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	A2-8-SVR6G A2-8-SVR6G-X	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00		27% 27%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5 5	A2-8-SWGB	SVR 1U 1GBE HAPW FLD QTY2 G2 SWCH 1GBE 24P HAPW MFG QTY1 G2	\$0.00 \$0.00		27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	A2-8-XE	ATMOS G2 PLATFORM EXPANSION	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	A2-ND15-T1	ATMOS G2 PLATFORM NODE 15 DISK 1T	\$0.00	PM	27%	\$0.00	\$1,430.00	\$1,001.00	\$0.00	\$429.00	\$0.00	\$1,430.00
5 5	A2-ND15-T2 A2-ND15-T3	ATMOS G2 PLATFORM NODE 15 DISK 2T ATMOS G2 PLATFORM NODE 15 DISK 3T	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$2,180.00	\$1,526.00 \$1,000.00	\$0.00 \$0.00	\$654.00 \$840.00	\$0.00 \$0.00	
5	A2-ND15-13 A2-ND60-T1	ATMOS G2 PLATFORM NODE 15 DISK 3T ATMOS G2 PLATFORM NODE 60 DISK 1T	\$0.00		27%	\$0.00	\$2,800.00 \$4,260.00	\$1,960.00 \$2,982.00	\$0.00	\$840.00 \$1,278.00	\$0.00	
			ψ0.00	. 141	2170	Ψ0.00	ψ F,200.00	Ψ2,502.00	ψ0.00	Ψ1,270.00	ψ0.00	ψ.,±00.00

March   Marc						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
A - A-PAIR   A -	BAND	ѕки	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
A-MANUART   CALL CAPTON ALC   CAPTON ALC													
A MARGANIAN   CHARLES AND AND AND AND AND AND AND AND AND AND	-												
A. A-FEACH   March	-												
2   2001   3   300   3	5	A2-P40U-US	CBLE CABPWR L6-30A US QTY2 G2					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
A 11 DOTS    DEF   15 STAT AT HAMP WIND GTYLOG   10.00 PM   27													
A - ACT-STEAL   MARKED   FOR   1900													
A TORTIX   CONTROL   CON	-												
2	5	A2-T-D15T3		\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
A THE													
A THE													
STATEMENT   STAT													
Section   Column	5			\$0.00						\$0.00	7		
5 ACT-09MED  SPIT UNDER-SHAPPY IN DITTY C2   10.00													
S. 42 SYMBE WORLD MINISTER STATE AND													
A STANDARY   SWIN (SIGE 2P) HOPP REPORT (CT   100													
5 A-5-Year   ATT-06-COP ATT-06-COP EXPANSION   50.00   FM   275   50.00   50	5		SWCH 1GBE 24P HAPW FLD QTY1 G2	\$0.00									
S. ARDIGUETT   D. CAR STORT STATE AND AND CONTROL   S.													
S ADE-03-TIX DUE 50T 18 AFA 7.2KHAW PLD DTYL GS 9.00 PM 27% 9.00 9.00 9.00 9.00 9.00 9.00 9.00 9.0													
S AD-DOD'T ALL DUE SYSTE SANT / ZEM HAW MIS COTY CO. 18.00 PM 27% \$10.00 \$0.00 \$0.00 \$0.00 \$10.00 \$10.00 \$0.													
S. ALDEDOTAL   De Bi-SH SATE 72 HAPPW RETORY COLD   10.00													
S. ALDERSON_TEXT   DUES PIEMER SIAT 72 MAPPEN FOR CITY 153   9.00   PM   27%   9.00													
S. ASCHRIFF   DEE OF HER SATE ZEY HAPPY MET CITYL GS	-									+			
S ALD DOG 1-LX	-												
S ADJESSED TIT DISK PROCK 02 TES SAT 2 XCOTY 1TA CS 50.00 PM 27% 50.00 \$1,940.00 \$5.20 \$0.00 \$2,244.00 \$0.00 \$2,145.00 \$0.00 \$1,975.00 \$1,975.00 \$1,975.00 \$1,975.00 \$1,975.00													
5 A3-DISSORT-17 DISS PEACK ON THE SATE ZYK CTYN TAY AG 3 5 A3-DISSORT-17 DISS PEACK ON THE SATE ZYK CTYN TAY	5												
5 A3-DIRESPATED DISK PACK RO BTS SATA 7.2K GTYL TAK GS \$0.0 PM 27h \$0.00 \$19,450.00 \$19,515.00 \$10.00 \$19,575.00 \$2,300.00 \$19,575.00 \$2,300.00 \$1,575.00 \$10.00 \$2,300.00 \$1,575.00 \$2,30													
5 ADD-0030-T1 ATMOS GSD PLATFORM NODE SD INSK TT													
S AD-MOSD-T2 ATMOS GOD PLATFORM NOCE 30 DISK 2T SSR 500 PM 27% SSR 500													
5 A3D-NB0-T1 ATMOS G3D PLATFORM NOCE 60 DISK 17 \$86,000 PM 27% \$86,000 \$4,260.00 \$2,982.00 \$0.00 \$1,786.00 \$0.00 \$3,986.00 \$1,	5												
5 A3D-MOD-T2 ATMOS G3D PLATFORM NOCE 60 DISK 2T 98,057.00 98,069.00 90.00 \$1,000 \$2,000 \$2,000 \$3,00													
5 A3D-NB0-73 ATMOS GSD PLATFORM NOCE 60 DISK ST 983,575.00 PM 27% 983,087.5 9 85,592.5 90.00 \$2,287.25 90.00 \$9,375.00 \$30,375.00 \$3													
5 ADANDO-14 ATMOS GSD PLATFORM MASE	-												
5 A3D-RC-10G ATMOS G3D PLATFORM BASE \$0.00 PM 27% \$0.00 \$0.0	5												
5 ASD-RE ATMOS GSD PLATFORM BASE \$0.00 PM 27% \$0.00 \$0													
5 A3D-RE-10G ATMOS G3 DENET PETATFORM BASE \$0.00 PM 27% \$0.00 \$0.0													
5 ASD-RE-HATOG ATMOS G3D ENAFFRM BASE  ASD-XC  ATMOS G3D ENAFFRM EXPANSION  \$0.00  PM  27%  \$0.00  \$													
5 ASD-XC ATMOS GSD PLATFORM EXPANSION \$0.0 PM 27% \$0.00 \$0.0													
5 ASF-CHS-B4 SVR 2U CHS 48L 1008E HAPPW REG CTY1 G3 \$0.00 PM 27% \$0.00 \$	5						\$0.00	\$0.00		\$0.00	\$0.00		\$0.00
5 A3F-CHS-B4-X SVR ZU CHS 4BL 10GBE HAPW FLD CIY1 G3 S0.00 PM Z7% \$0.00													
5 A3F-030-T1 DAE 30 1TB SATA 7,2K HAPP MFG OTY1 G3													
6         A3F-330-T12         DAE 30 ITE SATA 7.2K HAPW IFLO GYT IGS         \$0.00         PM         27%         \$0.00													
5 ASF-030-T2X DAE 30 2TB SATA 7.2K HAPW FLD 0TYl G3 S0.00 PM 27% S0.00 S	5						\$0.00			\$0.00	\$0.00		\$0.00
5 ASF-D30-T4X DAE 30 4TB SATA 7.2K HAPW MFG GTY1 G3 \$0.00 PM 27% \$0.00 \$	-												
5 A3F-D30-T1-X DAE 90 ITB SATA 72K HAPW JETO DTYL 93 S0.00 PM 27% S0.00													
5 A3F-D60-T1													
5 A3F-D60-12 DAE 60 2TB SATA 7.2K HAPW MFG QTY1 G3 \$0.00 PM 27% \$0.00 \$0	5	A3F-D60-T1	DAE 60 1TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 A3F-D80-T2-X DAE 60 2TB SATA 7.2K HAPW FLD CTY1 G3 \$0.00 PM 27% \$0.00													
5         ASF-D80-T4         DAE 60 4TB SATA 7.2K HAPW INFG OTYI G3         \$0.00         PM         27%         \$0.00													
5         A3F-D60-T4-X         DAE 60 4TB SATA 7.2K HAPW FLD GTY1 G3         \$0.00         PM         27%         \$0.00													
5         A3F-ND15-T2         ATMOS G3F PLATFORM NODE 15 DISK 2T         \$2,180.00         PM         27%         \$15,914.00         \$2,180.00         \$1,526.00         \$0.00         \$654.00         \$0.00         \$2,180.00           5         A3F-ND15-T4         ATMOS G3F PLATFORM NODE 15 DISK 4T         \$37,500.00         PM         27%         \$27,375.00         \$3,750.00         \$0.00         \$1,125.00         \$0.00         \$1,717.00         \$0.00         \$3,750.00           5         A3F-ND30-T1         ATMOS G3F PLATFORM NODE 30 DISK 4T         \$23,900.00         PM         27%         \$26,791.00         \$3,670.00         \$2,580.00         \$1,101.00         \$0.00         \$1,101.00         \$0.00         \$3,670.00           5         A3F-ND30-T2         ATMOS G3F PLATFORM NODE 30 DISK 4T         \$36,700.00         PM         27%         \$26,791.00         \$3,670.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,930.00         \$0.00         \$1,900.00	-												
5 A3F-ND15-T4 ATMOS G3F PLATFORM NODE 15 DISK 4T \$37,500.00 PM 27% \$27,375.00 \$3,750.00 \$2,625.00 \$0.00 \$1,125.00 \$0.00 \$3,750.00 \$0.00 \$3,750.00 \$0.00 \$3,750.00 \$0.00 \$3,750.00 \$0.00 \$3,750.00 \$0.00 \$3,750.00 \$0.00													
5         A3F-ND30-T1         ATMOS G3F PLATFORM NODE 30 DISK 1T         \$23,900.00         PM         27%         \$17,447.00         \$2,390.00         \$1,673.00         \$0.00         \$717.00         \$0.00         \$2,390.00           5         A3F-ND30-T2         ATMOS G3F PLATFORM NODE 30 DISK 4T         \$63,000.00         PM         27%         \$26,6791.00         \$3,670.00         \$2,689.00         \$1,101.00         \$0.00         \$3,670.00           5         A3F-ND30-T4         ATMOS G3F PLATFORM NODE 30 DISK 4T         \$63,100.00         PM         27%         \$46,603.00         \$6,310.00         \$4,417.00         \$0.00         \$1,893.00         \$0.00         \$63,100.00           5         A3F-RC         ATMOS G3F PLATFORM BASE         \$0.00         PM         27%         \$0.00         \$503.00	-									+	***************************************		
5         A3F-ND30-T2         ATMOS G3F PLATFORM NODE 30 DISK 2T         \$36,700.00         PM         27%         \$26,791.00         \$2,569.00         \$0.00         \$1,101.00         \$0.00         \$3,670.00           5         A3F-ND30-T4         ATMOS G3F PLATFORM NODE 30 DISK 4T         \$63,100.00         PM         27%         \$40,663.00         \$6,310.00         \$1,893.00         \$0.00         \$50,300.00           5         A3F-RC         ATMOS G3 FLEX PLATFORM BASE         \$0.00         PM         27%         \$0.00         \$941.50         \$659.05         \$0.00         \$503.00         \$503.00         \$362.10         \$0.00         \$165.90         \$0.00         \$503.00         \$0.00         \$165.90         \$0.00         \$503.00         \$0.00         \$165.90         \$0.00         \$503.00         \$0.00         \$165.90         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$503.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00	-												
5 A3F-NC ATMOS G3 FLEX PLATFORM BASE \$0.00 PM 27% \$46,063.00 \$6,310.00 \$4,417.00 \$0.00 \$1,893.00 \$0.00 \$63.10.00 \$503.	5									1		1	
5 A3F-RE ATMOS G3 FLEX PLATFORM BASE \$0.00 PM 27% \$0.00 \$941.50 \$650.05 \$0.00 \$282.45 \$0.00 \$941.50 \$5 A3F-RE-10G ATMOS G3 FLEX PLATFORM BASE \$0.00 PM 27% \$0.00 \$2,120.70 \$1,484.49 \$0.00 \$863.21 \$0.00 \$2,120.70 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$0.00 \$1,484.49 \$1,400 \$1,484.49 \$1,400 \$1,484.49 \$1,400 \$1,484.49 \$1,400 \$1,484.49 \$1,400 \$1,484.49 \$1,400 \$1,484.49 \$1,400 \$1,400 \$1,484.49 \$1,400 \$1,484.													
5 A3F-RE-10G ATMOS G3 FLEX PLATFORM BASE \$0.00 PM 27% \$0.00 \$2,120.70 \$1,484.49 \$0.00 \$836.21 \$0.00 \$2,120.70 \$1.484.49 \$0.00 \$836.21 \$0.00 \$2,120.70 \$1.484.49 \$0.00 \$836.21 \$0.00 \$2,120.70 \$1.484.49 \$0.00 \$1.484.49 \$0.00 \$1.484.49 \$0.00 \$1.484.49 \$1.484.4													
5 A3F-RE-HA10G ATMOS G3 FLEX PLATFORM BASE \$0.00 PM 27% \$0.00 \$3,299.90 \$2,309.93 \$0.00 \$989.97 \$0.00 \$3,299.90 \$2,309.93 \$0.00 \$989.97 \$0.00 \$3,299.90 \$0.0													
5 A3F-XC ATMOS G3F PLATFORM EXPANSION \$0.00 PM 27% \$0.00 \$0.													
5 A3F-XE ATMOS G3F PLATFORM EXPANSION \$0.00 PM 27% \$0.00 \$0.													
5 A3-SWGB SWCH 1GBE 48P HAPW MFG GTY1 G3 \$0.00 PM 27% \$0.00			ATMOS G3F PLATFORM EXPANSION	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 A-DAE-1T-HTX DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2 \$0.00 PM 27% \$0.00 \$683.60 \$478.52 \$0.00 \$205.08 \$0.00 \$683.60 5 A-DAE-1T-HX DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2 \$0.00 PM 27% \$0.00 \$1,688.00 \$1,181.60 \$0.00 \$506.40 \$0.00 \$1,688.00													
5 A-DAE-1T-HX DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2 \$0.00 PM 27% \$0.00 \$1,688.00 \$1,181.60 \$0.00 \$506.40 \$0.00 \$1,688.00													
	-												
	5	A-DAE-2H-H	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	A-DAE-2H-HD	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5 5	A-DAE-2H-HT A-DAE-2T-HTX	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2 DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$1,723.70 \$1,723.70	\$1,206.59 \$1,206.59	\$0.00 \$0.00	\$517.11 \$517.11	\$0.00 \$0.00	\$1,723.70 \$1,723.70
5	A-DAE-2T-HX	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5	A-DAE-2WG-H	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,328.40	\$2,329.88	\$0.00	\$998.52	\$0.00	\$3,328.40
5	A-DAE-2WG-HD	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,328.40	\$2,329.88	\$0.00	\$998.52	\$0.00	\$3,328.40
5 5	A-DAE-2WG-HT A-DAE-3H-H	DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2 DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$1,515.60 \$4,570.10	\$1,060.92 \$3,199.07	\$0.00 \$0.00	\$454.68 \$1,371.03	\$0.00 \$0.00	\$1,515.60 \$4,570.10
5	A-DAE-3H-HD	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$4,570.10	\$3,199.07	\$0.00	\$1,371.03	\$0.00	\$4,570.10
5	A-DAE-3H-HT	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,248.40	\$1,573.88	\$0.00	\$674.52	\$0.00	\$2,248.40
5	A-DAE-3T-HTX	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,248.40	\$1,573.88	\$0.00	\$674.52	\$0.00	\$2,248.40
5 5	A-DAE-3T-HX A-S-6G-1GH	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2 SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$4,570.10 \$1,246.40	\$3,199.07 \$872.48	\$0.00 \$0.00	\$1,371.03 \$373.92	\$0.00 \$0.00	\$4,570.10 \$1,246.40
5	A-S-6G-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-6G-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-6G-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5 5	A-S-DISK-C A-S-DP-1GH	ATMOS CRU R610 SERVER DISK REPLACEMENT SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$26.10 \$1,246.40	\$18.27 \$872.48	\$0.00 \$0.00	\$7.83 \$373.92	\$0.00 \$0.00	\$26.10 \$1,246.40
5	A-S-DP-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-DP-1GN	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5 5	A-S-HX AVM1200FG4S	SVR 1U 1GBE HAPW FLD QTY2 G2 AVAMAR G4S M1200 STORAGE NODE FLD INST	\$0.00 \$24,250.00	PM PM	27% 27%	\$0.00 \$17,702.50	\$1,246.40 \$2,425.00	\$872.48 \$1,697.50	\$0.00 \$0.00	\$373.92 \$727.50	\$0.00 \$0.00	\$1,246.40 \$2,425.00
5	AVM1200FG4ST	AVAMAR G4S M1200 STGNODE FLD INST RR	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200FG4T	AVAMAR G4T M1200 NODE FLD INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200FG4TD AVM1200MG4S	Avamar G4T M1200 Node Fld Instl	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5 5	AVM1200MG4S AVM1200MG4ST	AVAMAR G4S M1200 STORAGE NODE MFG INST AVAMAR GEN4S M1200 NODE MFG INST RR	\$24,250.00 \$24,250.00	PM PM	27% 27%	\$17,702.50 \$17,702.50	\$2,425.00 \$2,425.00	\$1,697.50 \$1,697.50	\$0.00 \$0.00	\$727.50 \$727.50	\$0.00 \$0.00	\$2,425.00 \$2,425.00
5	AVM1200MG4T	AVAMAR G4T M1200 NODE MANF INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200MG4TD	Avamar G4T M1200 Node Manf Instl	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200UG4T	AVAMAR G4T M1200 UPGRD FLD INSTL	\$30,313.00	PM	27%	\$22,128.49	\$3,031.30	\$2,121.91	\$0.00	\$909.39	\$0.00	\$3,031.30
5 5	AVM1200UG4TD AVM19CBINTG4S	Avamar G4T M1200 Upgrd Fld Instl AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$30,313.00 \$200.00	PM PM	27% 27%	\$22,128.49 \$146.00	\$3,031.30 \$0.00	\$2,121.91 \$0.00	\$0.00 \$0.00	\$909.39 \$0.00	\$0.00 \$0.00	\$3,031.30 \$0.00
5	AVM1NACC32FG2	AVAMAR GEN2 32GB ACCEL NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM1NLGACCFG4	Avamar Gen4 Large Acc Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM1NMAFG4 AVM1NODEFG1	AVAMAR GEN4 MEDIA ACCESS NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5 5	AVM1NODEFG1 AVM1NODEMG1	1 NODE FIELD INSTALLED AVAMAR GEN1 (2U) 1 NODE MFG INSTALLED AVAMAR GEN1 (2U)	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$1,300.00 \$1,300.00	\$910.00 \$910.00	\$0.00 \$0.00	\$390.00 \$390.00	\$0.00 \$0.00	\$1,300.00 \$1,300.00
5	AVM1NSTG1FG2	AVAMAR GEN2 1TB STG NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG1FG4	Avamar Gen4 1.3TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,125.00	\$787.50	\$0.00	\$337.50	\$0.00	\$1,125.00
5 5	AVM1NSTG1MG2	AVAMAR GEN2 1TB STRG NODE (MFG INST)	\$0.00	PM PM	27% 27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00 \$0.00	\$1,300.00
5	AVM1NSTG2FG2 AVM1NSTG2FG4	AVAMAR GEN2 2TB STRG NODE (FIELD INST) Avamar Gen4 2.6TB Stg Node (Fid Inst)	\$0.00 \$0.00	PM PM	27%	\$0.00 \$0.00	\$2,100.00 \$1,825.00	\$1,470.00 \$1,277.50	\$0.00 \$0.00	\$630.00 \$547.50	\$0.00	\$2,100.00 \$1,825.00
5	AVM1NSTG2MG2	AVAMAR GEN2 2TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$2,100.00	\$1,470.00	\$0.00	\$630.00	\$0.00	\$2,100.00
5	AVM1NSTG3FG4	Avamar Gen4 3.9TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1NSTG3MG4	Avamar Gen4 3.9TB Stg Node (Mfg Inst)	\$0.00	PM	27%	\$0.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5 5	AVM1NSTG7FG4 AVM1NSTG7MG4	Avamar Gen4 7.8TB Stg Node (Fld Inst) Avamar Gen4 7.8TB Stg Node (Mfg Inst)	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$4,525.00 \$4,525.00	\$3,167.50 \$3,167.50	\$0.00 \$0.00	\$1,357.50 \$1,357.50	\$0.00 \$0.00	\$4,525.00 \$4,525.00
5	AVM1NUTILFG2	AVAMAR GEN2 UTILITY/ACCEL NODE (FLD INST	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILFG4	Avamar Gen4 Utility/Acc Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILMG2	AVAMAR GEN2 UTILITY NODE (MFG INSTALLED)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5 5	AVM1NUTILMG4 AVM1TBRN	Avamar Gen4 Utility Node (Mfg Inst) TELCO RAIL FOR NODES	\$0.00 \$400.00	PM PM	27% 27%	\$0.00 \$292.00	\$1,100.00 \$0.00	\$770.00 \$0.00	\$0.00 \$0.00	\$330.00 \$0.00	\$0.00 \$0.00	\$1,100.00 \$0.00
5	AVM1TBRSW	TELCO RAIL FOR SWITCH	\$300.00	PM	27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM2400DG4S	AVAMAR G4S M2400 SNG NODE (DD IN INST)	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$0.00	\$0.00	\$0.00	\$5,430.00
5 5	AVM2400EG4S AVM2400FG4S	AVAMAR G4S M2400 SNG NODE (DD EX INST) AVAMAR G4S M2400 STORAGE NODE FLD INST	\$0.00 \$45,250.00	PM PM	27% 27%	\$0.00 \$33,032.50	\$5,430.00 \$4,525.00	\$4,525.00 \$3,167.50	\$0.00 \$0.00	\$0.00 \$1,357.50	\$0.00 \$0.00	\$5,430.00 \$4,525.00
5	AVM2400FG4S AVM2400FG4ST	AVAMAR G4S M2400 STORAGE NODE FLD INST AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250.00 \$45,250.00	PM PM	27% 27%	\$33,032.50 \$33,032.50	\$4,525.00 \$4,525.00	\$3,167.50	\$0.00	\$1,357.50 \$1,357.50	\$0.00	\$4,525.00 \$4,525.00
5	AVM2400FG4T	AVAMAR G4T M2400 NODE FLD INSTL	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400FG4TD	Avamar G4T M2400 Node Fld Insti	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5 5	AVM2400MG4S AVM2400MG4ST	AVAMAR G4S M2400 STORAGE NODE MFG INST	\$45,250.00 \$45,250.00	PM PM	27% 27%	\$33,032.50 \$33,032.50	\$4,525.00	\$3,167.50 \$3,167.50	\$0.00 \$0.00	\$1,357.50 \$1,357.50	\$0.00 \$0.00	\$4,525.00 \$4,525.00
5	AVM2400MG45T	AVAMAR GEN4S M2400 NODE MFG INST RR AVAMAR G4T M2400 NODE MANF INSTL	\$45,250.00 \$45,250.00	PM PM	27%	\$33,032.50	\$4,525.00 \$4,525.00	\$3,167.50	\$0.00	\$1,357.50 \$1,357.50	\$0.00	\$4,525.00 \$4,525.00
5	AVM2400MG4TD	Avamar G4T M2400 Node Manf Instl	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400UG4T	AVAMAR G4T M2400 UPGRD FLD INSTL	\$56,563.00	PM	27%	\$41,290.99	\$5,656.30	\$3,959.41	\$0.00	\$1,696.89	\$0.00	\$5,656.30
5	AVM2400UG4TD	Avamar G4T M2400 Upgrd Fld Insti	\$56,563.00	PM	27%	\$41,290.99	\$5,656.30	\$3,959.41	\$0.00	\$1,696.89	\$0.00	\$5,656.30
5	AVM-40UC-SECURE1 AVM-40UC-SECURE2	ANTI-TIP KIT, 12", TITAN ANTI-MOVE KIT, TITAN	\$2,500.00 \$1,000.00	PM PM	27% 27%	\$1,825.00 \$730.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVM-40UC-SEISMIC	SEISMIC KIT, TITAN	\$1,000.00	PM	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM600DG4S	AVAMAR G4S M600 SNG NODE (DD IN INST)	\$0.00	PM	27%	\$0.00	\$1,710.00	\$1,425.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	AVM600EG4S	AVAMAR G4S M600 SNG NODE (DD EX INST)	\$0.00	PM	27%	\$0.00	\$1,710.00	\$1,425.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5 5	AVM600FG4S AVM600FG4ST	AVAMAR G4S M600 STORAGE NODE FLD INST AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250.00 \$14,250.00	PM PM	27% 27%	\$10,402.50 \$10,402.50	\$1,425.00 \$1,425.00	\$997.50 \$997.50	\$0.00 \$0.00	\$427.50 \$427.50	\$0.00 \$0.00	\$1,425.00 \$1,425.00
5	AVM600FG45T	AVAMAR G45 M000 STG NODE FLD INSTLAND	\$14,250.00	PM	27%	\$10,402.50		\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600FG4TD	Avamar G4T M600 Node Fld Instl	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600MG4S	AVAMAR G4S M600 STORAGE NODE MFG INST	\$14,250.00	PM	27%	\$10,402.50		\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5 5	AVM600MG4ST AVM600MG4T	AVAMAR GEN4S M600 NODE MFG INST RR AVAMAR G4T M600 NODE MANF INSTL	\$14,250.00 \$14,250.00	PM PM	27% 27%	\$10,402.50 \$10,402.50		\$997.50 \$997.50	\$0.00 \$0.00	\$427.50 \$427.50	\$0.00 \$0.00	\$1,425.00 \$1,425.00
5	AVM600MG4TD	Avamar G4T M600 Node Manf Instl	\$14,250.00	PM	27%	\$10,402.50		\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
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					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AVM600UG4T	AVAMAR G4T M600 UPGRD FLD INSTL	\$17,813.00	PM PM	27% 27%	\$13,003.49	\$1,781.30	\$1,246.91	\$0.00	\$534.39 \$534.39	\$0.00	\$1,781.30
5 5	AVM600UG4TD AVM6CBLEXT	Avamar G4T M600 Upgrd Fld Instl 6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$17,813.00 \$150.00		27%	\$13,003.49 \$109.50	\$1,781.30 \$0.00	\$1,246.91 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,781.30 \$0.00
5		6 NODE SHORT CABLE BNDL INTERNAL ROUTING	\$100.00		27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMA1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$24,250.00		27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5 5	AVMA1200FG4ST AVMA1200FG4T	AVAMAR G4S M1200 STG NODE FLD INST RR AVAMAR G4T M1200 SVR FLD INSTL	\$24,250.00 \$24,250.00		27% 27%	\$17,702.50 \$17,702.50	\$2,425.00 \$2,425.00	\$1,697.50 \$1,697.50	\$0.00 \$0.00	\$727.50 \$727.50	\$0.00 \$0.00	\$2,425.00 \$2,425.00
5	AVMA1200FG4TD	Avamar G4T M1200 SVr Fld Instl	\$24,250.00		27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVMA2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVMA2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250.00		27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5 5	AVMA2400FG4T AVMA2400FG4TD	AVAMAR G4T M2400 SVR FLD INSTL Avamar G4T M2400 Svr Fld Instl	\$45,250.00 \$45,250.00	PM PM	27% 27%	\$33,032.50 \$33,032.50	\$4,525.00 \$4,525.00	\$3,167.50 \$3,167.50	\$0.00 \$0.00	\$1,357.50 \$1,357.50	\$0.00 \$0.00	\$4,525.00 \$4,525.00
5	AVMA600FG4S	AVAMAR G45 M600 STORAGE NODE FLD INST	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5		AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250.00		27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVMA600FG4T	AVAMAR G4T M600 SVR FLD INSTL	\$14,250.00		27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5 5		Avamar G4T M600 Svr Fld Instl AVAMAR G4S NDMP ACCEL 10GBE FLD INST	\$14,250.00 \$15,700.00		27% 27%	\$10,402.50 \$11,461.00	\$1,425.00 \$1,570.00	\$997.50	\$0.00 \$0.00	\$427.50 \$471.00	\$0.00 \$0.00	\$1,425.00 \$1,570.00
5	AVMACC10FG43	AVAMAR G45 NOME ACCEL 10GBE FLD INST	\$15,700.00		27%	\$10,220.00	\$1,400.00	\$1,099.00 \$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5		Avamar G4T Accelerator 10GB Fld Instl	\$14,000.00		27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMACCFG4S	AVAMAR G4S NDMP ACCELERATOR FLD INST	\$14,000.00		27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMACCFG4ST	AVAMAR G4S NDMP ACCELERATOR FLD INST RR	\$14,000.00		27% 27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5 5	AVMCOMFG4S AVMCOMG4S	Avamar Gen4S Int Comm Module (Fld Inst) AVAMAR G4S INTERNAL COMM MODULE	\$4,000.00 \$4,000.00		27%	\$2,920.00 \$2,920.00	\$400.00 \$400.00	\$280.00 \$280.00	\$0.00 \$0.00	\$120.00 \$120.00	\$0.00 \$0.00	\$400.00 \$400.00
5	AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,000.00		27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,000.00		27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5 5	AVMCOMG4TF AVMCOMG4TM	AVAMAR G4T COMM MODULE FLD INSTL AVAMAR G4T COMM MODULE MANF INSTL	\$4,000.00 \$4,000.00	PM PM	27% 27%	\$2,920.00 \$2,920.00	\$400.00 \$400.00	\$280.00 \$280.00	\$0.00 \$0.00	\$120.00 \$120.00	\$0.00 \$0.00	\$400.00 \$400.00
5		AVAMAR GEN4S COMM RAIL INSTALL KIT	\$4,000.00		27%	\$2,920.00 \$146.00	\$0.00	\$280.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	\$200.00		27%	\$146.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$20.00
5	AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	\$200.00		27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVMCONSOLEG4T	Avamar G4T Console Door	\$0.00 \$0.00		27% 27%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	AVMCONSOLEG4TD AVM-E-PC3YAFLA	Avamar G4T Console Door Cobranded 32A 3PHASE WYE CRD SET IEC309-AMER	\$0.00 \$1,155.00		27%	\$0.00 \$843.15	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	AVM-E-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$2,800.00		27%	\$2,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMFACTORYKITG4T		\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Avamar G4T Field Kit Cobranded	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AVMMAFG4S	Avamar G4T Field Kit Cobranded AVAMAR G4S MEDIA ACCESS FLD INST	\$45,250.00		27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVMMAFG4ST	AVAMAR G4S MEDIA ACCESS FLD INST RR	\$0.00		27%	\$0.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5		10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325.00		27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		PWR CORD 24A SP 15FT 56PA332 PWR CORD 24A SP 15FT IEC309P	\$2,485.00 \$1,468.00		27% 27%	\$1,814.05 \$1,071.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		POWER CORD SINGLE PHASE US&JAP RACK	\$470.00		27%	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP	\$2,194.00		27%	\$1,601.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		PWR CORD 3-PH DELTA, 40A, 15FT, Int'l	\$2,426.00		27%	\$1,770.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		PWR CORD 3-PH DELTA, 40A, 15FT, N. Am. PWR CORD 3-PH DELTA, 40A/RS 15FT, N.A.	\$1,754.00 \$3,175.00		27% 27%	\$1,280.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		PWR CORD 3-PH BELTA, 40A/RS 15FT, IN.A.  PWR CORD 3-PH WYE, 32A, 15FT, INT'L	\$838.00		27%	\$2,317.75 \$611.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		CABLE SINGLE PHASE PDU JUMPER	\$2,050.00		27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	\$4,200.00	PM	27%	\$3,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AVMRAILG4T AVMS2400FG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT AVAMAR G4T S2400 ABE FLD INSTL	\$200.00 \$27,000.00	PM PM	27% 27%	\$146.00 \$19,710.00	\$20.00 \$2,700.00	\$14.00 \$1,890.00	\$0.00 \$0.00	\$6.00 \$810.00	\$0.00 \$0.00	\$20.00 \$2,700.00
5		Avamar G4T S2400 ABE Fld Inst	\$27,000.00		27%	\$19,710.00	\$2,700.00	\$1,890.00	\$0.00	\$810.00	\$0.00	\$2,700.00
5	AVMSWITCHG1	CUBE SWITCH AVAMAR GEN1 (2U)	\$0.00	PM	27%	\$0.00	\$410.00	\$287.00	\$0.00	\$123.00	\$0.00	\$410.00
5	AVMSWITCHG4	Avamar Gen4 Internal Comm module	\$0.00		27%	\$0.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5 5	AVMTITAN1PHASE AVMTITAN1PHASED	AVAMAR G4T TITAN RACK SINGLE PHASE Avamar G4T Titan Rack Single Phase	\$4,200.00 \$4,200.00		27% 27%	\$3,066.00 \$3,066.00	\$420.00 \$420.00	\$294.00 \$294.00	\$0.00 \$0.00	\$126.00 \$126.00	\$0.00 \$0.00	\$420.00 \$420.00
5	AVMTITAN1PHASED AVMTITAN3DELTA	AVAMAR G4T TITAN RACK 3-PHASE DELTA	\$4,200.00 \$4,200.00		27%	\$3,066.00	\$420.00 \$420.00	\$294.00 \$294.00	\$0.00	\$126.00 \$126.00	\$0.00	\$420.00 \$420.00
5	AVMTITAN3DELTAD	Avamar G4T Titan Rack 3-Phase Delta	\$4,200.00	PM	27%	\$3,066.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3WYE	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,200.00	PM	27%	\$3,066.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3WYED AVMUTILFG4S	Avamar G4T Titan Rack 3-Phase WYE	\$4,200.00	PM PM	27%	\$3,066.00	\$420.00 \$1.100.00	\$294.00 \$770.00	\$0.00	\$126.00 \$330.00	\$0.00	\$420.00 \$1.100.00
5 5	AVMUTILFG4S AVMUTILFG4ST	AVAMAR G4S UTILITY NODE FLD INST AVAMAR G4S UTILITY NODE FLD INSTRR	\$11,000.00 \$11,000.00	PM PM	27% 27%	\$8,030.00 \$8,030.00	\$1,100.00 \$1,100.00	\$770.00 \$770.00	\$0.00 \$0.00	\$330.00 \$330.00	\$0.00 \$0.00	\$1,100.00 \$1,100.00
5	AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,000.00		27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMUTILFG4TD	Avamar G4T Utility Node Fld Instl	\$14,000.00	PM	27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMUTILMG4S	AVAMAR G4S UTILITY NODE MFG INST	\$11,000.00		27%	\$8,030.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5 5	AVMUTILMG4ST AVMUTILMG4T	AVAMAR GEN4S UTILITY NODE MFG INST RR AVAMAR G4T UTILITY NODE MANF INSTL	\$11,000.00 \$14,000.00		27% 27%	\$8,030.00 \$10,220.00	\$1,100.00 \$1,400.00	\$770.00 \$980.00	\$0.00 \$0.00	\$330.00 \$420.00	\$0.00 \$0.00	\$1,100.00 \$1,400.00
5	AVMUTILMG4TD	Avamar G4T Utility Node Manf Instl	\$14,000.00		27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM-XC-CBLJUMP-2	3P DELTA PDU TO PDU JMPR CABLE	\$2,050.00	PM	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		BULLET SAS DAE NON HA	\$0.00		27%	\$0.00	\$91.20	\$63.84	\$0.00	\$27.36	\$0.00	\$91.20
5 5		DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$0.00 \$0.00		27% 27%	\$0.00	\$1,688.00 \$1,688.00	\$1,181.60 \$1.181.60	\$0.00 \$0.00	\$506.40 \$506.40	\$0.00	\$1,688.00 \$1,688.00
5		DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1 DAE 15 1T SATA 7.2K HAPW MFG QTY1 G1	\$0.00 \$0.00		27%	\$0.00 \$0.00	\$1,688.00 \$683.60	\$1,181.60 \$478.52	\$0.00	\$506.40 \$205.08	\$0.00 \$0.00	\$1,688.00 \$683.60
5		BULLET DAE (QTY:2) W/30 1TB WD DRIVES HA	\$0.00		27%	\$0.00	\$1,968.30	\$1,377.81	\$0.00	\$590.49	\$0.00	\$1,968.30
5	BDX20K-DAE-WN	BULLET DAE (QTY:2) W/30 1TB WD DRIVES NO	\$0.00	PM	27%	\$0.00	\$1,955.20	\$1,368.64	\$0.00	\$586.56	\$0.00	\$1,955.20
5	BDX20K-S-1GH	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00		27%	\$0.00	\$978.30	\$684.81 \$765.24	\$0.00	\$293.49	\$0.00	\$978.30
5 5	BDX20K-S-1GHT BDX20K-S-1GN	SVR 1U 1GBE HAPW MFG QTY2 G1 SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$1,093.20 \$940.00	\$765.24 \$658.00	\$0.00 \$0.00	\$327.96 \$282.00	\$0.00 \$0.00	\$1,093.20 \$940.00
	22,201-0-1011	CT. CO. COSC. II. II IVIII O QLI IZ OL	Ψ0.00	1 171	21 /0	ψ0.00	ψυ-τυ.00	ψ000.00	ψ0.00	Ψ202.00	ψ0.00	ψυ-τυ.υυ

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BDX20K-SWCH-H	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$0.00	PM	27%	\$0.00	\$252.00	\$176.00	\$126.00	\$126.00	\$25.00	\$252.00
5 5	BDX20K-SW-HT BRSS1-ECS	SWCH 1GBE 24P HAPW MFG QTY1 G1 BRS S1 EDISC - ECS SERVER	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$233.00 \$1,600.00	\$139.00 \$1,120.00	\$116.00 \$0.00	\$116.00 \$480.00	\$23.00 \$0.00	\$233.00 \$1,600.00
5	BRSS1-ECSI	BRS S1 EDISC ECS SERVER (INTL)	\$0.00	PM	27%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00
5	BRSS1-IC-ECS	BRS S1 EDISCO INFOCTR ECS SRVR	\$0.00	PM	27%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00
5	BRSS1-IC-ECSI	BRS S1 EDISC INFOCTR ECS SRVR (INTL)	\$0.00	PM	27%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00
5	BTI-MAN-1300	MAN SR1300 ESCON	\$0.00	PM	27%	\$0.00	\$1,450.00	\$1,015.00	\$725.00	\$0.00	\$0.00	\$1,450.00
5 5	BTI-MAN-1450 BTI-ZDASD-E	MAN SR1450 ESCON ZDASD ESCON V4.0	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$1,450.00 \$3,750.00	\$1,015.00 \$2,625.00	\$725.00 \$1,875.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,450.00 \$3,750.00
5	BTI-ZDASD-E BTI-ZDASD-S	ZDASD SM FICON	\$0.00	PM	27%	\$0.00	\$5,480.00	\$3,836.00	\$2,740.00	\$0.00	\$0.00	\$5,480.00
5	BTI-ZSTOR-M	ZSTOR MM FICON	\$0.00	PM	27%	\$0.00	\$7,600.00	\$5,320.00	\$3,800.00	\$0.00	\$0.00	\$7,600.00
5	C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$3,750.00	PM	27%	\$2,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-2500-AES-B	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-2500XMEM C-2500XMEM-B	OPTION,MEMKIT,DD2500,MORE THAN 66TB OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$6,000.00 \$0.00	PM PM	27% 27%	\$4,380.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	C-640-AES-B	OPTION;MEMRIT,DD2500,MORE THAN 00TB  OPTION;DD640 ADD ES EXP KIT;DUAL PATH	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-670AUP76T	OPTION;DD670 CAP EXPKIT; 30TB TO 76TB	\$0.00	PM	27%	\$0.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	C-670AUP76T-B	OPTION;DD670 CAP EXP KIT; 36TB TO 76TB	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN2500	OPTION, FIELD INSTALL KIT, DD2500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C-FLDIN4200 C-FLDIN4500	OPTION,FIELD INSTALL KIT,DD4200 OPTION,FIELD INSTALL KIT,DD4500	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DD2500	SYSTEM,DD2500,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD2500-1E30	SYSTEM,DD2500+1ES30 SAS,66TB,NFS,CIFS	\$65,350.00	PM	27%	\$47,705.50	\$7,842.00	\$6,535.00	\$0.00	\$0.00	\$0.00	\$7,842.00
5	DD2500-1E45	SYSTEM,DD2500+1ES45 SAS,81TB,NFS,CIFS	\$71,450.00	PM	27%	\$52,158.50	\$8,574.00	\$7,145.00	\$0.00	\$0.00	\$0.00	\$8,574.00
5	DD2500-21TB	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	\$28,500.00	PM	27%	\$20,805.00	\$3,420.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	DD2500-2E30	SYSTEM,DD2500+2ES30 SAS,96TB,NFS,CIFS	\$78,450.00	PM	27%	\$57,268.50	\$9,414.00	\$7,845.00	\$0.00	\$0.00	\$0.00	\$9,414.00
5 5	DD2500-2E45 DD2500-36TB	SYSTEM,DD2500+2ES45 SAS,126TB,NFS,CIFS SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$90,600.00 \$52,250.00	PM PM	27% 27%	\$66,138.00 \$38,142.50	\$10,872.00 \$6,270.00	\$9,060.00 \$5,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,872.00 \$6,270.00
5	DD2500-36TB-B	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD2500-3E30	SYSTEM,DD2500+3ES30 SAS,126TB,NFS,CIFS	\$91,550.00	PM	27%	\$66,831.50	\$10,986.00	\$9,155.00	\$0.00	\$0.00	\$0.00	\$10,986.00
5	DD2500-3E45	SYSTEM,DD2500+3ES45 SAS,171TB,NFS,CIFS	\$109,750.00	PM	27%	\$80,117.50	\$13,170.00	\$10,975.00	\$0.00	\$0.00	\$0.00	\$13,170.00
5	DD2500-4E30	SYSTEM,DD2500+4ES30 SAS,156TB,NFS,CIFS	\$104,650.00	PM	27%	\$76,394.50	\$12,558.00	\$10,465.00	\$0.00	\$0.00	\$0.00	\$12,558.00
5 5	DD4200 DD4200-1E30	SYSTEM,DD4200,NFS,CIFS SYSTEM,DD4200+1ES30,2TB SAS HDD,NFS,CIFS	\$0.00 \$44,550.00	PM PM	27% 27%	\$0.00 \$32,521.50	\$0.00 \$5,346.00	\$0.00 \$4,455.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$5,346.00
5	DD4200-1E30 DD4200-1E45	SYSTEM,DD4200+1ES30,3TB SAS HDD,NFS,CIFS	\$60,900.00	PM	27%	\$44,457.00	\$7,308.00	\$6,090.00	\$0.00	\$0.00	\$0.00	\$7,308.00
5	DD4200-1E40 DD4200-2E30	SYSTEM,DD4200+2ES30,2TB SAS HDD,NFS,CIFS	\$80,550.00	PM	27%	\$58,801.50	\$9,666.00	\$8,055.00	\$0.00	\$0.00	\$0.00	\$9,666.00
5	DD4200-2E45	SYSTEM,DD4200+2ES30,3TB SAS HDD,NFS,CIFS	\$114,050.00	PM	27%	\$83,256.50	\$13,686.00	\$11,405.00	\$0.00	\$0.00	\$0.00	\$13,686.00
5	DD4200-3E45	SYSTEM,DD4200+3ES30,3TB SAS HDD,NFS,CIFS	\$186,550.00	PM	27%	\$136,181.50	\$22,386.00	\$18,655.00	\$0.00	\$0.00	\$0.00	\$22,386.00
5 5	DD4200-4E45 DD4200-5E45	SYSTEM,DD4200+4ES30,3TB SAS HDD,NFS,CIFS SYSTEM,DD4200+5ES30,3TB SAS HDD,NFS,CIFS	\$239,650.00 \$292,750.00	PM PM	27% 27%	\$174,944.50 \$213,707.50	\$28,758.00	\$23,965.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28,758.00
5	DD4200-5E45 DD4200-CTL	SYSTEM,DD4200,CTL,NFS,CIFS SYSTEM,DD4200,CTL,NFS,CIFS	\$49,500.00	PM PM	27%	\$36,135.00	\$35,130.00 \$5,940.00	\$29,275.00 \$4,950.00	\$0.00	\$0.00	\$0.00	\$35,130.00 \$5,940.00
5	DD4200-CTL-B	SYSTEM,DD4200,CTL,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD4500	SYSTEM,DD4500,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD4500-2E30	SYSTEM,DD4500+2ES30,2TB SAS HDD,NFS,CIFS	\$176,250.00	PM	27%	\$128,662.50	\$21,150.00	\$17,625.00	\$0.00	\$0.00	\$0.00	\$21,150.00
5	DD4500-2E45	SYSTEM,DD4500+2ES30,3TB SAS HDD,NFS,CIFS	\$209,750.00	PM PM	27% 27%	\$153,117.50	\$25,170.00	\$20,975.00	\$0.00	\$0.00	\$0.00	\$25,170.00
5 5	DD4500-3E45 DD4500-4E45	SYSTEM,DD4500+3ES30,3TB SAS HDD,NFS,CIFS SYSTEM,DD4500+4ES30,3TB SAS HDD,NFS,CIFS	\$262,850.00 \$315,950.00	PM	27%	\$191,880.50 \$230,643.50	\$31,542.00 \$37,914.00	\$26,285.00 \$31,595.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31,542.00 \$37,914.00
5	DD4500-5E45	SYSTEM,DD4500+5ES30,3TB SAS HDD,NFS,CIFS	\$398,150.00	PM	27%	\$290,649.50	\$47,778.00	\$39,815.00	\$0.00	\$0.00	\$0.00	\$47,778.00
5	DD4500-6E45	SYSTEM,DD4500+6ES30,3TB SAS HDD,NFS,CIFS	\$451,250.00	PM	27%	\$329,412.50	\$54,150.00	\$45,125.00	\$0.00	\$0.00	\$0.00	\$54,150.00
5	DD4500-7E45	SYSTEM,DD4500+7ES30,3TB SAS HDD,NFS,CIFS	\$504,400.00	PM	27%	\$368,212.00	\$60,528.00	\$50,440.00	\$0.00	\$0.00	\$0.00	\$60,528.00
5	DD4500-8E45	SYSTEM,DD4500+8ES30,3TB SAS HDD,NFS,CIFS	\$557,500.00	PM	27%	\$406,975.00	\$66,900.00	\$55,750.00	\$0.00	\$0.00	\$0.00	\$66,900.00
5 5	DD4500-CTL DD4500-CTL-B	SYSTEM,DD4500,CTL,NFS,CIFS SYSTEM,DD4500,CTL,NFS,CIFS	\$103,500.00 \$0.00	PM PM	27% 27%	\$75,555.00 \$0.00	\$12,420.00 \$0.00	\$10,350.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,420.00 \$0.00
5	DD565	SYSTEM; DD565 BASEUNIT; NFS; CIFS (ROHS)	\$0.00	PM	27%	\$0.00	\$10,800.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	DD620-12TB	SYSTEM; DD620-12X1;12T;NFS;CIFS	\$30,000.00	PM	27%	\$21,900.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DD620-7TB	SYSTEM;DD620-7X1;7T;NFS;CIFS	\$20,000.00	PM	27%	\$14,600.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	DD640-12TB	SYSTEM DD640-12X1;12T;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5 5	DD640-12T-B DD640-1E15	SYSTEM DD640-12X1;12T;NFS;CIFS SYSTEM;DD640+1ES15;27TB;NFS;CIFS	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$0.00 \$11,760.00	\$0.00 \$9,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$11,760.00
5	DD640-1E13	SYSTEM;DD640+1ES30;42TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$15,720.00	\$13,100.00	\$0.00	\$0.00	\$0.00	\$15,720.00
5	DD640-2E15	SYSTEM;DD640+2ES15;42TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$17,520.00	\$14,600.00	\$0.00	\$0.00	\$0.00	\$17,520.00
5	DD640-7TB	SYSTEM DD640-7X1;7T;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$4,200.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$4,200.00
5	DD660-12T-B	SYSTEM; DD660;12TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DD660-12TB-B DD670-12TB	SYSTEM; DD660;12TB;NFS;CIFS SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$0.00 \$7,200.00	\$0.00 \$6,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$7,200.00
5	DD670-12TB DD670-12T-B	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TB-B	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TX	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	DD670-12X-B	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-1E15	SYSTEM; DD670+1ES30;27TB;NFS;CIFS SYSTEM: DD670+1ES16:28TB:NFS:CIFS	\$0.00	PM	27%	\$0.00	\$12,960.00	\$10,800.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5 5	DD670-1E16 DD670-1E30	SYSTEM; DD670+1ES16;281B;NFS;CIFS SYSTEM; DD670+1ES30;42TB;NFS;CIFS	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$14,832.00 \$19,320.00	\$12,360.00 \$16,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14,832.00 \$19,320.00
5	DD670-1E30 DD670-1E32	SYSTEM; DD670+1ES30;421B;NFS;CIFS SYSTEM; DD670+1ES32;44TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$19,320.00	\$18,240.00	\$0.00	\$0.00	\$0.00	\$19,320.00
5	DD670-2E15	SYSTEM; DD670+2ES30;42TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$21,120.00	\$17,600.00	\$0.00	\$0.00	\$0.00	\$21,120.00
5	DD670-2E16	SYSTEM; DD670+2ES16;44TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$23,664.00	\$19,720.00	\$0.00	\$0.00	\$0.00	\$23,664.00
5	DD670-2E30	SYSTEM; DD670+2ES30;72TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$29,040.00	\$24,200.00	\$0.00	\$0.00	\$0.00	\$29,040.00
5 5	DD670-2E32 DD670-3E15	SYSTEM; DD670+2ES32;76TB;NFS;CIFS SYSTEM; DD670+3ES30;57TB;NFS;CIFS	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$32,976.00 \$26,880.00	\$27,480.00 \$22,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$32,976.00 \$26,880.00
5	DD670-3E16	SYSTEM; DD670+3ES16;60TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$30,096.00	\$25,080.00	\$0.00	\$0.00	\$0.00	\$30,096.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DD670-4E15	SYSTEM; DD670+4ES30;72TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$32,640.00	\$27,200.00	\$0.00	\$0.00	\$0.00	\$32,640.00
5 5	DD670-4E16 DLM2000-BASE	SYSTEM; DD670+4ES16;76TB;NFS;CIFS DLM2000 RACK BASE	\$0.00 \$5,000.00	PM PM	27% 27%	\$0.00 \$3,650.00	\$36,528.00 \$0.00	\$30,440.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36,528.00 \$0.00
5	DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,212.00	PM	27%	\$9,644.76	\$1,585.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1,585.44
5	DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$17,837.00	PM	27%	\$13,021.01	\$1,321.72	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.72
5 5	DLM2K-ACP DLM2K-CS	DLM2000 - ACCESS CONTROL POINT	\$8,198.00	PM PM	27% 27%	\$5,984.54	\$819.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$819.80 \$0.00
5 5	DLM2K-CS DLM2K-CS2	DLM2000 CONTROL STATION DLM2000 2ND CONTROL STATION	\$0.00 \$4,700.00	PM PM	27%	\$0.00 \$3,431.00	\$0.00 \$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM2K-DAE	DLM2000 2TB VIPER DAE	\$3,709.00	PM	27%	\$2,707.57	\$370.90	\$0.00	\$0.00	\$0.00	\$0.00	\$370.90
5	DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$3,709.00	PM	27%	\$2,707.57	\$370.90	\$0.00	\$0.00	\$0.00	\$0.00	\$370.90
5 5	DLM2K-DME-10G DLM2K-DPE	DLM2000 10G DUAL STORAGE CONTROLLER ENCL DLM2000 DPE W/ VAULT AND 2ND SPS	\$14,927.00 \$27,759.00	PM PM	27% 27%	\$10,896.71 \$20,264.07	\$1,492.70 \$2,775.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,492.70 \$2,775.90
5	DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	\$7,625.00	PM	27%	\$5,566.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,143.75
5	DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	\$8,465.00	PM	27%	\$6,179.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM2K-VTE2FMM DLM2KVTE2FMMU	DLM2000 DUAL FICON MULTI-MODE VTE DLM2000 DUAL FICON MM VTE UPGRADE	\$120,000.00 \$162,000.00	PM PM	27% 27%	\$87,600.00 \$118,260.00	\$12,000.00 \$12,004.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,000.00 \$12,004.20
5	DLM2K-VTE2FSM	DLM2000 DUAL FICON NIM VTE OPGRADE DLM2000 DUAL FICON SINGLE-MODE VTE	\$102,000.00	PM	27%	\$87,600.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	\$162,000.00	PM	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM42100DFM12	DLm2100 DD Ficon MM 1 Channel IVB	\$52,500.00	PM	27%	\$38,325.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5 5	DLM4-2100DFMM DLM42100DFMM1	DLm2100 DD Ficon Multi-Mode DLM2100 DD FICON MULTI-MODE 1 CHANNEL	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$13,000.00 \$7,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,000.00 \$7,000.00
5	DLM42100DFMM2	DLm2100 DD Ficon MM 2 Channel IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5	DLM42100DFS12	DLm2100 DD Ficon SM 1 Channel IVB	\$52,500.00	PM	27%	\$38,325.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5 5	DLM4-2100DFSM DLM42100DFSM1	DLm2100 DD Ficon Single-Mode DLM2100 DD FICON SINGLE-MODE 1 CHANNEL	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$13,000.00 \$7,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,000.00 \$7,000.00
5	DLM42100DFSM2	DLm2100 DD FICON SINGLE-MODE I CHANNEL  DLm2100 DD Ficon SM 2 Channel IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5	DLM4-2100VBAS	DLM2100V RACK BASE	\$5,000.00	PM	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-2100VFMM	DLM2100V FICON MULTI-MODE VTE	\$0.00	PM	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5 5	DLM42100VFMM2 DLM4-2100VFMU	DLm2100V FICON Multi-Mode VTE IVB DLM2100V FICON MULTI-MODE VTE UPGRADE	\$97,500.00 \$0.00	PM PM	27% 27%	\$71,175.00 \$0.00	\$9,750.00 \$12,745.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,750.00 \$12,745.20
5	DLM42100VFMU2	DLm2100V FICON Multi-Mode VTE Upg IVB	\$129,000.00	PM	27%	\$94,170.00	\$12,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,900.00
5	DLM4-2100VFSM	DLM2100V FICON SINGLE-MODE VTE	\$0.00	PM	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5 5	DLM42100VFSM2 DLM4-2100VFSU	DLm2100V FICON Single-Mode VTE IVB DLM2100V FICON SINGLE-MODE VTE UPGRADE	\$97,500.00 \$0.00	PM PM	27% 27%	\$71,175.00 \$0.00	\$9,750.00 \$12,745.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,750.00 \$12,745.20
5	DLM42100VFSU2	DLm2100V FICON Single-Mode VTE Upg IVB	\$129,000.00	PM	27%	\$94,170.00	\$12,745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,745.20
5	DLM4-5300-CS	DLM2100 VNX5300 CONTROL STATION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	\$4,700.00	PM	27%	\$3,431.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5 5	DLM4-5300-DPE DLM4-6510-KIT	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS DLm8100 S-6510-B Rack Mount Kit	\$27,818.00 \$600.00	PM PM	27% 27%	\$20,307.14 \$438.00	\$2,781.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,781.80 \$0.00
5	DLM4-6510R-8G	DLm8100 FC Switch DS-6510R-B 24P/48P 8GB	\$19,300.00	PM	27%	\$14,089.00	\$1,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,930.00
5	DLM4-8100FMM2	DLm8100 FICON Multi-Mode VTE IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5 5	DLM48100FMMU2 DLM4-8100FSM2	DLm8100 FICON Multi-Mode VTE Upg IVB DLm8100 FICON Single-Mode VTE IVB	\$131,625.00 \$97,500.00	PM PM	27% 27%	\$96,086.25 \$71,175.00	\$13,162.50 \$9,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,162.50 \$9,750.00
5	DLM48100FSMU2	DLm8100 FICON Single-Mode VTE Upg IVB	\$131,625.00	PM	27%	\$96,086.25	\$13,162.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13,162.50
5	DLM4-8G12PU	DLm8100 DS-6510B 8G 12Port Upgrade Kit	\$8,300.00	PM	27%	\$6,059.00	\$830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$830.00
5	DLM4-DD-BASE1	DLm4 Generic DD base kit1	\$5,000.00	PM PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM4-DD-BASE2 DLM4-VG8-BASE	DLm4 Generic DD base kit2 DLm4 VG8 rack base	\$5,000.00 \$5,200.00	PM PM	27% 27%	\$3,650.00 \$3,796.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLM4-VNXBRACK	DLm VNX2 40U rack with front panel	\$2,484.00	PM	27%	\$1,813.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-5100KIT	DLm8000 DS-5100B install kit	\$290.00	PM	27%	\$211.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM8K-8G8PU DLM8K-CSB	DLm8000 DS-5100B 8G 8Port Upgrade Kit DLm8000 Control Station	\$5,390.00 \$6,350.00	PM PM	27% 27%	\$3,934.70 \$4,635.50	\$808.50 \$635.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$808.50 \$635.00
5	DLM8K-CSB2	DLm8000 2nd Control Station	\$6,350.00	PM	27%	\$4,635.50	\$635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$635.00
5	DLM8K-DME0	DLm8000 Dual Storage Controller Enc	\$111,450.00	PM	27%	\$81,358.50	\$11,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,145.00
5 5	DLM8K-DS5100B DLM8K-VG8-DM	DLm8000 FC Switch DS-5100B	\$18,900.00 \$73,335,00	PM PM	27% 27%	\$13,797.00 \$53,527.25	\$2,835.00 \$7,332.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,835.00 \$7,332.50
5	DLM8K-VG8DMEX	DLm8000 VG8 Storage Controller DLm8000 VG8 Empty Storage Controller Enc	\$73,325.00 \$35,000.00	PM PM	27%	\$25,550.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,332.50 \$3,500.00
5	DLM8KVG8DMEXU	DLm8000 VG8 Empty SC Enclosure - Upg	\$47,250.00	PM	27%	\$34,492.50	\$3,501.23	\$0.00	\$0.00	\$0.00	\$0.00	\$3,501.23
5	DLM8K-VG8DM-U	DLm8000 VG8 Storage Controller Upgrade	\$98,990.00	PM	27%	\$72,262.70	\$7,335.16	\$0.00	\$0.00	\$0.00	\$0.00	\$7,335.16
5 5	DLM8K-VG8INST DLM8K-VG8RACK	DLm8000 Factory Service VG8 Cab Install DLm8000 VG8 RACK	\$0.00 \$5,200.00	PM PM	27% 27%	\$0.00 \$3,796.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLM-V54STR-BA	DLm2100 VNX5400 Storage rack base	\$2,600.00	PM	27%	\$1,898.00	\$260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$260.00
5	DLM-V76STR-BA	DLm VNX7600 Storage Rack Base	\$2,600.00	PM	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNX2-10PK	DLm VNX2 2TB Viper Drive 10-pack	\$8,950.00	PM PM	27% 27%	\$6,533.50	\$1,074.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,074.00
5 5	DLM-VNX210PKU DLM-VNX2-2TB	DLm VNX2 2TB Viper Drive 10-pack Upg DLm VNX2 2TB Viper Drive Hot Spare	\$12,150.00 \$895.00	PM PM	27% 27%	\$8,869.50 \$653.35	\$1,080.14 \$107.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,080.14 \$107.40
5	DLM-VNX2-2TBU	DLm VNX2 2TB Viper Drive Hot Spare Upg	\$1,215.00	PM	27%	\$886.95	\$108.01	\$0.00	\$0.00	\$0.00	\$0.00	\$108.01
5	DLM-VNX2-BASE	DLm Generic VNX2 Controller Rack Base	\$5,000.00	PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM-VNX2STRBA DLM-VNX3TBDAE	DLm Generic VNX2 Storage rack base DLm VNX 15x3.5" 3TB SAS DAE	\$2,600.00 \$21,713.00	PM PM	27% 27%	\$1,898.00 \$15,850.49	\$0.00 \$2,605.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,605.56
5	DLMVNX3TBDAEF	DLm VNX 15x3.5" 3TB SAS DAE DLm VNX 15x3.5" 3TB SAS DAE field	\$21,713.00	PM	27%	\$15,850.49	\$2,605.56	\$0.00	\$0.00	\$0.00	\$0.00	\$2,605.56
5	DLM-VNX4TBDAE	DLm VNX 15x3.5" 4TB SAS DAE	\$23,963.00	PM	27%	\$17,492.99	\$2,875.56	\$0.00	\$0.00	\$0.00	\$0.00	\$2,875.56
5	DLMVNX4TBDAEF DLM-VNX5400BA	DLm VNX 15x3.5" 4TB SAS DAE field	\$23,963.00	PM	27%	\$17,492.99	\$2,875.56	\$0.00	\$0.00	\$0.00	\$0.00	\$2,875.56
5 5	DLM-VNX5400BA DLM-VNX54-DAE	DLm2100 VNX5400 VTEC Base DLm VNX5400 15x3.5"" 2TB SAS DAE	\$5,000.00 \$3,488.00	PM PM	27% 27%	\$3,650.00 \$2,546.24	\$0.00 \$348.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$348.80
5	DLM-VNX54DAEF	DLm VNX5400 15x3.5"" 2TB SAS DAE Field	\$3,488.00	PM	27%	\$2,546.24	\$348.80	\$0.00	\$0.00	\$0.00	\$0.00	\$348.80
5	DLMVNX54DAEHS	DLm VNX5400 15x3.5"" 2TB Hot Spare DAE	\$7,963.00	PM	27%	\$5,812.99	\$796.30	\$0.00	\$0.00	\$0.00	\$0.00	\$796.30
5 5	DLM-VNX54DMEX DLMVNX54DMEXU	DLm VNX5400 Empty DM Enclosure DLm VNX5400 Empty DM Enclosure - upgrade	\$7,992.00 \$10,789.00	PM PM	27% 27%	\$5,834.16 \$7,875.97	\$799.20 \$1,078.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$799.20 \$1,078.90
Э	DEWINNAU4DINEAU	DEM VIVAS-100 EMPLY DIVI EMGIOSURE - upgrade	φ10,769.00	⊢IVI	∠170	\$1,015.97	φ1,070.90	φυ.00	φυ.υ0	φυ.00	φυ.00	φ1,076.90

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM-VNX54DPEM	DLm VNX5400 DPE w/ Vault - modular	\$16,121.00	PM	27%	\$11,768.33	\$1,612.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,612.10
5 5	DLM-VNX7600BA DLM-VNX7600BU	DLm VNX7600 Rack Base DLm Expansion VNX7600 Rack Base	\$4,500.00 \$4,500.00	PM PM	27% 27%	\$3,285.00 \$3,285.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLM-VNX76-DAE	DLm VNX7600 15x3.5"" 2TB SAS DAE	\$16,913.00	PM	27%	\$12,346.49	\$1,691.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,691.30
5	DLM-VNX76DAEF	DLm VNX7600 15x3.5"" 2TB SAS DAE Field	\$16,913.00	PM	27%	\$12,346.49	\$1,691.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,691.30
5 5	DLMVNX76DAEHS DLM-VNX76DME	DLm VNX7600 15x3.5"" 2TB Hot Spare DAE DLm VNX7600 DME: 2 DM+FC SLICs+cbls	\$8,858.00 \$21,776.00	PM PM	27% 27%	\$6,466.34 \$15,896.48	\$885.80 \$2,177.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$885.80 \$2,177.60
5	DLMVNX76DMEX	DLm VNX7600 Empty DM Enclosure	\$7,992.00	PM	27%	\$5,834.16	\$799.20	\$0.00	\$0.00	\$0.00	\$0.00	\$799.20
5	DLMVNX76DMEXU	DLm VNX7600 Empty DM Enclosure Upg	\$10,789.00	PM	27%	\$7,875.97	\$799.46	\$0.00	\$0.00	\$0.00	\$0.00	\$799.46
5	DLM-VNXB1UFIL	DLm 1U Solid Filler for VNX 40U rack	\$34.00	PM	27%	\$24.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DLM-VNXB2UFIL DLM-VNXB3UFIL	DLm 2U Solid Filler for VNX 40U rack DLm 3U Solid Filler for VNX 40U rack	\$38.00 \$43.00	PM PM	27% 27%	\$27.74 \$31.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DLM-VNXB54DM	DLm VNX5400 DM + SLICs + cables	\$7,741.00	PM	27%	\$5,650.93	\$774.10	\$0.00	\$0.00	\$0.00	\$0.00	\$774.10
5	DLM-VNXB54DME	DLm VNX5400 DME: 2 DM+SLICs+cbls	\$13,653.00	PM PM	27%	\$9,966.69	\$1,365.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.30
5 5	DLMVNXB54DMEM DLM-VNXB54DMU	DLm VNX5400 DME: 2 DM - Modular DLm VNX5400 DM + SLICs + cables upgrade	\$13,653.00 \$8,381.00	PM PM	27% 27%	\$9,966.69 \$6,118.13	\$1,365.30 \$838.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,365.30 \$838.10
5	DLM-VNXB54DPE	DLm VNX5400 DPE w/Vault	\$16,675.00	PM	27%	\$12,172.75	\$1,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,667.50
5	DLM-VNXB76DM	DLm VNX7600 Storage Controller	\$36,441.00	PM	27%	\$26,601.93	\$3,644.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,644.10
5 5	DLM-VNXB76DMU DLM-VNXB76DPE	DLm VNX7600 Storage Controller Upg DLm VNX7600 DPE 25X2.5" Vault	\$46,862.00 \$68,316.00	PM PM	27% 27%	\$34,209.26 \$49,870.68	\$3,472.47 \$8,197.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,472.47 \$8,197.92
5	DLM-VNXBCS	DLm VNX2 Control Station	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNXBCS2	DLm VNX2 2nd Control Station	\$1,935.00	PM	27%	\$1,412.55	\$193.50	\$0.00	\$0.00	\$0.00	\$0.00	\$193.50
5 5	DLM-VNXBCS2-M DLM-VNXBCS-M	DLm VNX2 2nd Control Station - Modular DLm VNX2 Control Station - Modular	\$1,935.00 \$0.00	PM PM	27% 27%	\$1,412.55 \$0.00	\$193.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$193.50 \$0.00
5	DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28.00	PM	27%	\$20.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$42.00	PM	27%	\$30.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DSKRTAV-4 DSKRTAV-5	DISK RETENTION UPLIFT 4YR-AVAMAR DISK RETENTION UPLIFT 5YR-AVAMAR	\$56.00 \$70.00	PM PM	27% 27%	\$40.88 \$51.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MAS-E4	MAS ESCON V4.0	\$0.00	PM	27%	\$0.00	\$4,300.00	\$3,010.00	\$2,150.00	\$0.00	\$0.00	\$4,300.00
5	MAS-E5	MAS ESCON V5.0	\$0.00	PM	27%	\$0.00	\$4,650.00	\$3,255.00	\$2,325.00	\$0.00	\$0.00	\$4,650.00
5 5	MAS-M4 MAS-M5	MAS MM FICON V4.0 MAS MM FICON V5.0	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$5,650.00 \$6,000.00	\$3,955.00 \$4,200.00	\$2,825.00 \$3,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,650.00 \$6,000.00
5	MAS-ME	MAS ENTRY MM FICON	\$0.00	PM	27%	\$0.00	\$3,850.00	\$2,695.00	\$1,925.00	\$0.00	\$0.00	\$3,850.00
5	MAS-S4	MAS SM FICON V4.0	\$0.00	PM	27%	\$0.00	\$5,650.00	\$3,955.00	\$2,825.00	\$0.00	\$0.00	\$5,650.00
5 5	MAS-S5 MAS-SE	MAS SM FICON V5.0 MAS ENTRY SM FICON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$6,000.00 \$3,850.00	\$4,200.00 \$2,695.00	\$3,000.00 \$1,925.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,000.00 \$3,850.00
5	MDL-1000-E	MDL-1000E ESCON	\$0.00	PM	27%	\$0.00	\$5,250.00	\$3,675.00	\$2,625.00	\$0.00	\$0.00	\$5,250.00
5	MDL-1000-EC	MDL-1000E ESCON CENTERA	\$0.00	PM	27%	\$0.00	\$5,250.00	\$3,675.00	\$2,625.00	\$0.00	\$0.00	\$5,250.00
5 5	MDL-1000-ED MDL-1000-M	MDL-1000 ESCON DEDUPE MDL-1000F MM FICON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$9,500.00 \$6,250.00	\$6,650.00 \$4,375.00	\$4,750.00 \$3,125.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,500.00 \$6,250.00
5	MDL-1000-M6	MDL-1000 MM FICON V6.0	\$0.00	PM	27%	\$0.00	\$4,500.00	\$3,150.00	\$2,250.00	\$0.00	\$0.00	\$4,500.00
5	MDL-1000-MC	MDL-1000F MM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$6,250.00
5 5	MDL-1000-MD MDL-1000-S	MDL-1000 MM FICON DEDUPE MDL-1000F SM FICON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$6,500.00 \$6,250.00	\$4,550.00 \$4,375.00	\$3,250.00 \$3,125.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,500.00 \$6,250.00
5	MDL-1000-S6	MDL-1000 SM FICON V6.0	\$0.00	PM	27%	\$0.00	\$4,500.00	\$3,150.00	\$2,250.00	\$0.00	\$0.00	\$4,500.00
5	MDL-1000-SC	MDL-1000F SM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$6,250.00
5 5	MDL-1000-SD MDL-100S-E	MDL-1000 SM FICON DEDUPE MDL-100S ESCON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$6,500.00 \$4,687.50	\$4,550.00 \$3,281.25	\$3,250.00 \$2,343.75	\$0.00 \$0.00	\$0.00 \$0.00	\$6,500.00 \$4,687.50
5	MDL-100S-E6	MDL-100S ESCON V6.0	\$0.00	PM	27%	\$0.00	\$4,350.00	\$3,045.00	\$2,175.00	\$0.00	\$0.00	\$4,350.00
5	MDL-100S-M	MDL-100S MM FICON	\$0.00	PM	27%	\$0.00	\$5,750.00	\$4,025.00	\$2,875.00	\$0.00	\$0.00	\$5,750.00
5 5	MDL-100S-MF MDL-100S-S	MM FICON UPGRADE FOR MDL-100S MDL-100S SM FICON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$1,850.00 \$5,750.00	\$1,295.00 \$4,025.00	\$925.00 \$2,875.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,850.00 \$5,750.00
5	MDL-100S-S6	MDL-100S SM FICON V6.0	\$0.00	PM	27%	\$0.00	\$4,350.00	\$3,045.00	\$2,175.00	\$0.00	\$0.00	\$4,350.00
5	MDL-100S-SF	SM FICON UPGRADE FOR MDL-100S	\$0.00	PM	27%	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$0.00	\$0.00	\$1,850.00
5 5	MDL-100U-E MDL-100U-M	MDL-100U ESCON MDL-100U MM FICON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$2,800.00 \$3,600.00	\$1,960.00 \$2,520.00	\$1,400.00 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,800.00 \$3,600.00
5	MDL-100U-MF	MM FICON UPGRADE FOR MDL-100U	\$0.00	PM	27%	\$0.00	\$1,638.50	\$1,146.95	\$819.25	\$0.00	\$0.00	\$1,638.50
5	MDL-100U-S	MDL-100U SM FICON	\$0.00	PM	27%	\$0.00	\$3,600.00	\$2,520.00	\$1,800.00	\$0.00	\$0.00	\$3,600.00
5 5	MDL-100U-SF MDL-100V-E	SM FICON UPGRADE FOR MDL-100U MDL-100V ESCON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$1,638.50 \$2,750.00	\$1,146.95 \$1,925.00	\$819.25 \$1,375.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,638.50 \$2,750.00
5	MDL-100V-M	MDL-100V MM FICON	\$0.00	PM	27%	\$0.00	\$3,500.00	\$2,450.00	\$1,750.00	\$0.00	\$0.00	\$3,500.00
5	MDL-100V-S	MDL-100V SM FICON	\$0.00	PM	27%	\$0.00	\$3,500.00	\$2,450.00	\$1,750.00	\$0.00	\$0.00	\$3,500.00
5 5	MDL-10GIG-CX4 MDL-10GIG-LR	CX4 XFP FOR MDL-4000 10 GIG SWITCH LR XFP FOR MDL-4000 10 GIG SWITCH	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$59.40 \$112.50	\$41.58 \$78.75	\$29.70 \$56.25	\$0.00 \$0.00	\$0.00 \$0.00	\$59.40 \$112.50
5	MDL-10GIG-SR	SR XFP FOR MDL-4000 10 GIG SWITCH	\$0.00	PM	27%	\$0.00	\$96.90	\$67.83	\$48.45	\$0.00	\$0.00	\$96.90
5	MDL-2000-3590	MDL-2000/1000 3590 TAPE DRIVE ATTACHMENT	\$0.00	PM	27%	\$0.00	\$1,059.40	\$741.58	\$529.70	\$0.00	\$0.00	\$1,059.40
5 5	MDL-2000-E MDL-2000-E6	MDL-2000E ESCON MDL-2000 ESCON V6.0	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$6,750.00 \$5,400.00	\$4,725.00 \$3,780.00	\$3,375.00 \$2,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,750.00 \$5,400.00
5	MDL-2000-EC	MDL-2000E ESCON CENTERA	\$0.00	PM	27%	\$0.00	\$6,750.00	\$4,725.00	\$3,375.00	\$0.00	\$0.00	\$6,750.00
5	MDL-2000-ESC	MDL-2000 ESCON CHNL INTERFACE	\$0.00	PM	27%	\$0.00	\$1,765.60	\$1,235.92	\$882.80	\$0.00	\$0.00	\$1,765.60
5 5	MDL-2000-HBA MDL-2000-M	MDL-2000 / 1000 FBR CHNL 2-PRT MM LC CON MDL-2000F MM FICON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$437.50 \$8,687.50	\$306.25 \$6,081.25	\$218.75 \$4,343.75	\$0.00 \$0.00	\$0.00 \$0.00	\$437.50 \$8,687.50
5	MDL-2000-M MDL-2000-M6	MDL-2000 MM FICON V6.0	\$0.00	PM	27%	\$0.00	\$6,950.00	\$4,865.00	\$3,475.00	\$0.00	\$0.00	\$6,950.00
5	MDL-2000-MC	MDL-2000F MM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$8,687.50
5 5	MDL-2000-MD MDL-2000-S	MDL-2000 MM FICON DEDUPE MDL-2000F SM FICON	\$0.00 \$0.00	PM PM	27% 27%	\$0.00 \$0.00	\$12,000.00 \$8,687.50	\$8,400.00 \$6,081.25	\$6,000.00 \$4,343.75	\$0.00 \$0.00	\$0.00 \$0.00	\$12,000.00 \$8,687.50
5	MDL-2000-S6	MDL-2000 SM FICON V6.0	\$0.00	PM	27%	\$0.00	\$6,950.00	\$4,865.00	\$3,475.00	\$0.00	\$0.00	\$6,950.00
5	MDL-2000-SC	MDL-2000F SM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$8,687.50
5	MDL-2000-SD	MDL-2000 SM FICON DEDUPE	\$0.00	PM	27%	\$0.00	\$12,000.00	\$8,400.00	\$6,000.00	\$0.00	\$0.00	\$12,000.00

Dec   Dec						N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.													
1.00   1.00	-												
1.   1.   1.   1.   1.   1.   1.   1.	-												
Column													
1.													
March   Color   Colo	5												
S. MICHORANIAN   M. A. 200 METORAN POLICY STORY (1907)   10.00   10.	-												
Section   Company   Comp													
S. NEL-2005													
5   Mil-1966   Mil-2006   Mil-2													
1	5	MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00		\$7,656.25	\$5,468.75	\$0.00	\$0.00	\$10,937.50
S. M.C2006   M.C2008   M	-												
S. MILL-GORDER   M. C. ALL-GORDER FOR CENTRES   50.00   FM   27%   50.00   10.01   1	-										7		
S   Mit.	-												
Mil-14990E   Mil													
S. MMACOFFEE   MIM-MORE SECTION NO.   50.00   70.00   71.000	5	MDL-4000-3590	MDL-4000 NODE 3590 ATTACHMENT	\$0.00		27%	\$0.00	\$1,059.40	\$741.58	\$529.70	\$0.00	\$0.00	\$1,059.40
No.													
S MAL-4003EC   M													
Mil-4000ESM   Mil-4000M   Mi													
Mil													
Discussion   Mil-2000 MM FEORY Was   1000 MM	5	MDL-4000-M	MDL-4000F MM FICON SYSTEM							\$10,531.25	\$0.00		\$21,062.50
MIL-4000-ME   MIL-4000 MFCCENTENA   10.00   19.00													
Mil-4000-MC   Mil-4000-MC	-												
MILL-JOB METALON SAN STORAGE	-												
MIL-4000 SH   MIL-4000 SM   FORM   MIL-4000 SM   FORM   MIL-4000 SM   FORM   MIL-4000 SM   MIL-400													
MIL-400 SAF   MIL-400 SAF   FICH   MIL-200 SAF   FICH   MIL-200 SAF   FICH   MIL-200 SAF   MIL-400	5	MDL-4000-S									\$0.00		\$21,062.50
MIDL-4000-Sep   MIDL-4000 SM FICKOW 19   MID													
MDL-4000-Sep   MDL-4000 SM FICON 160   S000   FM   Z7%   S000   \$11,95.00   \$10,05.00	-												
MIL-MOS-SAN   MIL-MOS-SAN   MIL-MOS SHEFORM STORAGE   \$0.00   FM   27%   \$0.00   \$21,062.00   \$17,007.00   \$21,062.00   \$17,007.00   \$21,062.00   \$17,007.00   \$21,062.00   \$17,007.00   \$21,062.00													
MIL-4000 SAN   MIL-4000 SAN   MIL-4000 SAN   MICON SAN STORAGE   \$0.00   PM   27%   \$0.00   \$25,000.00   \$17,000.00   \$17,00.00   \$10,000   \$0.00   \$0.00   \$0.00   \$35,200.00   \$37,789.00   \$32,830.00   \$30,000   \$													
Mil-6000-S10   MIL-6000 SH FICHN 1G GIGABIT   SUBJECT	5	MDL-4000-SSAN	MDL-4000 SM FICON SAN STORAGE				\$0.00	\$25,000.00			\$0.00		\$25,000.00
6 MENIHW-811   SHANCED HARDWARE SUPPORT. REFER TO HW MODEL FOR MANT PRICE   598 #270   PM   27%   572 #37.17   50.00													
M-PREHWD-MI   PREMUM HARDWARE SUPPORT REFER TO HW MODEL FOR MANT PRICE   599,827.00   PM   27%   \$72,873.71   \$0.00	-												
M-PREHNUD-MI   PREMIUM SYSTEM SUPPORT (TDD) - REFER TO HW MODEL FOR MAINT PRICE   S99.27 0.0 PM   27%   \$72.873.71   \$0.00	-										7		
MPS-HW-D9-MI   PROSUPPORT WINDIB-HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI   S98,827.00   PM   27%   \$72,873.71   \$0.00   \$													
5 M-PS-HW-DP-MI   PROSUPPORT WINSD HARDWARE SUPPORT. FEEFER TO HW MODEL FOR MAINT PRICE SUPPORT WINSD HARDWARE SUPPORT. FEEFER TO HW MODEL FOR MAINT SW8,827.00 PM 27% \$72,873.71 \$0.00	5	M-PREHWDP-M1						\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 M-PSM-HW-D-MI   PROSUPPORT WIMISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT   \$99,827.00   PM   27%   \$72,873.71   \$0.00													
5 M-PSM-HW-D-MI   PROSUPPORT WIMISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PRIC   \$98,827.00   PM   27%   \$72,873.71   \$0.00   \$													
M-PSP-HW-D-MIT   PROSUPPORT FILUS HARDWARE SUPPORT. REFER TO HW MODEL FOR MAINT FRIC   \$98,827.00   PM   27%   \$72,873.71   \$0.00													
5         R-FACINIZSOD         OPTIONIACTORYINSTALL KITJO4000         \$0.00         PM         27%         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5         R-FACINA200         OPTION FACTORY INSTALL KIT, D04200         \$0.00													
5         R-FACINAS00         OPTIONE/FACTORY INSTALL KIT_IDJAS00         \$0.00	-												
5         R-MDATA1         AVM GAS MI200 STORAGE NODE MFG INST         \$0.00         PM         27%         \$0.00         \$2,910.00         \$2,425.00         \$0.00         \$0.00         \$0.00         \$2,910.00           5         R-MEDACC1         DD MEDIA ACCESS NODE MFG INT         \$0.00         PM         27%         \$0.00         \$5,070.00         \$4,225.00         \$0.00         \$0.00         \$5,070.00           6         R-MEDACC1         DD MEDIA ACCESS NODE MFG INT         \$0.00         PM         27%         \$0.00         \$5,070.00         \$4,225.00         \$0.00         \$0.00         \$5,070.00           5         R-NDMPACL1         DD NDMP ACCELERATOR NODE MFG INST         \$0.00         PM         27%         \$0.00         \$1,880.00         \$0	-												
5         R-MIDATATA NO DD METADATA NODE MFG INST         \$0.00         PM         27%         \$0.00         \$2,415.00         \$0.00	-												
5         R.MEDACCIN         DD MEDIA ACCESS NODE MFGINT         \$0.00         PM         27%         \$0.00         \$5,70.00         \$4,225.00         \$0.00         <	5	R-MDATA1N		\$0.00	PM	27%	\$0.00	\$2,910.00	\$2,425.00	\$0.00	\$0.00	\$0.00	\$2,910.00
5         R-NDMPACL1         DD NDMP ACCELERATOR NODE MFG INST         \$0.00         \$1,800.00         \$1,800.00         \$1,400.00         \$0.00         \$0.00         \$1,800.00           5         R-NDMPACLIS         DD NDMP ACCELERATOR NODE MFG INST         \$0.00         <													
5         R.NDMPACL1N         DD NDMP ACCELERATOR NODE MFG INST         \$0.00         PM         27%         \$0.00         \$1,80.00         \$1,00.00         \$0.00													
5 U-2500-AES AD ES EXP KIT, DUAL, PATH, DD2500, UPGA 5 U-2500-XX ADD 5X3TB SAS HDD, 15TB, DD2500, UPGRADE \$2,250.00 PM 27% \$17,702.50 \$2,910.00 \$2,450.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 5 U-2500XMEM MEMIKIT, DD2500, MORE THAN 66TB, UPGRADE \$6,000.00 PM 27% \$4,380.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 5 U-510-AX UPGRADE; DD510; INCL: LICENSE; 6 HDD(15,TB) \$13,000.00 PM 27% \$9,490.00 \$1,560.00 \$1,300.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 5 U-530-AX DD530; INCL: LICENSE; 6 HDD(15,TB) \$13,000.00 PM 27% \$18,250.00 \$3,000.00 \$1,200.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,560.00 5 U-620-AX DD520; INCL: LICENSE; 6 HDD(15TB) \$10,000.00 PM 27% \$18,250.00 \$1,000.00 \$1,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,200.00 5 U-640-AX DD520; INCL: LICENSE; 6 HDD(15TB) \$10,000.00 PM 27% \$7,300.00 \$1,200.00 \$1,000.00 \$0													
5 U-2500-AX ADD 5X3TB SAS HDD, 15TB DD2500, UPGRADE \$24,250.0 PM 27% \$17,702.50 \$2,910.00 \$2,425.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,910.00 \$0.0													
5 U-510-AX   UPGRADE;DD510;INCL: LICENSE;6 HDD(1.5TB)   \$13,000.00   PM   27%   \$18,490.00   \$1,500.00   \$0.	5	U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,250.00	PM	27%	\$17,702.50	\$2,910.00	\$2,425.00	\$0.00	\$0.00	\$0.00	
5 U-530-AX DD530,INCL:LICENSE,6 HDD(3TB),REFURB,UPG \$25,000.00 PM 27% \$18,250.00 \$3,000.00 \$2,500.00 \$													
5 U-620_AX   DD620;INCL:_LICENSE;5 HDD/GTB)   \$1,000.00   PM   27%   \$7,300.00   \$1,200.00   \$0.00													
5 U-640-AES DD640 ADD ES EXP KIT; DUAL PATH; UPG \$7,500.00 PM 27% \$3,540.50 \$50.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$													
5         U-640-AX         Db640;ADD 5X1TBHDD(5TB);UPGRADE         \$4,850.00         PM         27%         \$3,540.50         \$52.00         \$485.00         \$0.00         \$0.00         \$0.00         \$582.00           5         U-670-AES         UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH;UPG         \$7,500.00         PM         27%         \$5,475.00         \$0.00         <	-												
5 U-670-AES30 DD670 ADD ES30 EXP KIT; DUAL PATH; UPG \$7,500.00 PM 27% \$5,475.00 \$0.0	5	U-640-AX			PM	27%		\$582.00		\$0.00	\$0.00	\$0.00	
5 U-670AUP76T UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB \$19,400.00 PM 27% \$14,162.00 \$2,328.00 \$1,940.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,328.00 \$1,000 PM 27% \$0.00 \$8,812.50 \$6,168.75 \$4,406.25 \$0.00 \$0.00 \$8,812.50 \$0.00 PM 27% \$0.00 \$8,812.50 \$0.00 \$0	5		UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH				\$5,475.00		\$0.00				\$0.00
5 U-MDL-200-E MDL-200E ESCON NODE \$0.00 PM 27% \$0.00 \$8,812.50 \$6,168.75 \$4,406.25 \$0.00 \$0.00 \$8,812.50 \$1.00 PM 27% \$0.00 \$8,812.50 \$6,168.75 \$4,406.25 \$0.00 \$0.00 \$8,812.50 \$1.00 PM 27% \$0.00 \$8,812.50 \$1.00 PM 27% \$0.00 PM 27													
5 U-MDL-200-EC MDL-200E ESC CENTERA \$0.00 PM 27% \$0.00 \$8,812.50 \$6,168.75 \$4,406.25 \$0.00 \$0.00 \$8,812.50 \$5 U-MDL-200F MM FICON NODE \$0.00 PM 27% \$0.00 \$10,218.80 \$7,153.16 \$5,109.40 \$0.00 \$10,937.50 \$10,937													
5 U-MDL-200-M MDL-200F MM FICON NODE \$0.00 PM 27% \$0.00 \$10,218.80 \$7,153.16 \$5,109.40 \$0.00 \$0.00 \$10,218.80 \$7.00 MDL-200F MM FICON NODE \$0.00 PM 27% \$0.00 \$10,937.50 \$7,656.25 \$5,468.75 \$0.00 \$0.00 \$10,218.80 \$7.00 MDL-200F MM FICON NODE SAN STORAGE \$0.00 PM 27% \$0.00 \$10,218.80 \$7,153.16 \$5,109.40 \$0.00 \$0.00 \$10,218.80 \$7.00 MDL-200F MM FICON NODE SAN STORAGE \$0.00 PM 27% \$0.00 \$10,218.80 \$7,153.16 \$5,109.40 \$0.00 \$0.00 \$10,218.80 \$7.00 MDL-200F MM FICON NODE SAN STORAGE \$0.00 PM 27% \$0.00 \$10,218.80 \$7,153.16 \$5,109.40 \$0.00 \$0.00 \$10,218.80 \$7.00 MDL-200F MDL-200F MDL-200F MDL-200F MDL-200F MDL-200F MDL-200F MDL-200F MDL-200F SM FICON NODE \$0.00 PM 27% \$0.00 \$10,218.80 \$7,153.16 \$5,109.40 \$0.00 \$0.00 \$12,093.8													
5 U-MDL-200-M10 MDL-200F MM FICO N 10 GIG IP NODE \$0.00 PM 27% \$0.00 \$10,937.50 \$7,656.25 \$5,468.75 \$0.00 \$0.00 \$10,937.50 \$0.00 \$10,937.50 \$0.00 \$10,937.50 \$0.00 \$10,937.50 \$1													
5 U-MDL-200-MS MDL-2009 MM FICON NODE SAN STORAGE \$0.00 PM 27% \$0.00 \$12,093.80 \$8,465.66 \$6,046.90 \$0.00 \$0.00 \$12,093.80 \$12,093.80 \$0.00 \$12,093.80 \$12	5	U-MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00	\$10,937.50	\$7,656.25	\$5,468.75	\$0.00	\$0.00	\$10,937.50
5 U-MDL-200-S MDL-200F SM FICON NODE \$0.00 PM 27% \$0.00 \$10,218.80 \$7,153.16 \$5,109.40 \$0.00 \$10,218.80 \$10,21													
5 U-MDL-200-S10 MDL-200F SM FICON 10 GIG IP NODE \$0.00 PM 27% \$0.00 \$10,937.50 \$7,656.25 \$5,468.75 \$0.00 \$10,937.50													
	5	U-MDL-200-SC	MDL-200F SM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80
5 U-MDL-200-SS MDL-2000 SM FICON NODE SAN STORAGE \$0.00 PM 27% \$0.00 \$12,093.80 \$8.465.66 \$6,046.90 \$0.00 \$12,093.80	5	U-MDL-200-SS	MDL-2000 SM FICON NODE SAN STORAGE	\$0.00	PM	27%	\$0.00	\$12,093.80	\$8,465.66	\$6,046.90	\$0.00	\$0.00	\$12,093.80

NUMBER-CALLON   PROJECT CONTROL   1907   1						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
No.     No.     No.     No.     No.     No.     No.     No.     No.     No.     No.     No.     No.     No.     No.     No.			ENHANCED HARDWARE SUPPORT-WARR UPG - REFER TO HW MODEL FOR WARRAN	\$99,827.00									\$0.00
No.     No.     No.     No.     No.     No.													
1.0													\$0.00
\$ 2.00 Feb. 20.00 \$0.00													\$0.00
\$ 2.00 APPEN   \$1.00 APPEN   \$	5												\$0.00
\$ 2.6 PARSELL SPENERGO-CONTROLLED \$ 1,000 PR \$ 275 \$ 100 PR \$ 275													\$0.00
S. CALICATION   S. CALICATIO													\$0.00
\$ 2.5 C. SECTED  970 C. DO PRICE CONTROL COURSES  1 1, 100 C. D. P. S. C. C. FORD  970 C. D. P. S. C. C. FORD  970 C. D. P. S. C. C. FORD  970 C. C. S. C.													
5 X. X. C. C. MARCE SPANEL DESIGN STORY AND ADDRESS STORY AND ADDR													\$0.00
1	-												\$0.00
S. PALLESPAND STANDARD	-	X-2UC-FAN											\$0.00
September   Sept													\$0.00
S. A.C. GARGERION DE SPANEL DE CONTRACE PROCESSION AND COMMAND DE SACROSCO PAIR 1776.00 PAIR 2776 STATE 11771.00 \$10.00 \$0.00 \$1													\$0.00
S. ACACCAMINED   PAPEL CHARGES WIN HID CODED   15.00													
S. HARLICHAEL   SPATE_CLASSES WITH COLORODO   S14 7000   PM   2776   \$1,721 0.00   \$													\$0.00
S. A.C.   CAMBER   TAPPE   CAMBER WINDOWN   TAPPE													\$0.00
SAME_TYPE_APPROXIMENTS   1.294.55   1.294.	5	X-670-CHAS1	SPARE,CHASSIS W/O HDD,DD670	\$40,000.00			\$29,200.00	\$0.00		\$0.00			\$0.00
S. M64000000000000000000000000000000000000													\$0.00
S. MC-600FMT   SPACE NET INFORTINPY PROPERTY ITS INCODOX   11,000   11,000   11,000   10,00													\$0.00
S XCHW-2000-12 SIGNOS OFFINE CHASSIS MAY 100/2009  ***STORMAN CHAS													\$0.00 \$0.00
S XCHA-000)-46   SPARE CHASS-SERGOD   STOCK 200   STOC													\$1,943.28
S. XAMMICLORISTS   MINISTRATE   STATE   STAT													\$1,886.64
S. XUNDERSPERION   DIVIDICENT (REFERENCE ASSAURCE)   S. XUNDERSPERIOR   S. XUNDERSPERIO													\$192.48
S. XERH-10GB-SRF   X-20-XED   X													\$293.28
FAN STREAMON_FRANCE_CONTROLL_TO GREEN LINE PORT   \$1,000   \$1,000   \$2,00													
S. X.ICANDO-100322   UN MODULE; TO GIGLE, DIALE, PORT   \$3,000.00   \$30,0													
S   X-IOMODI-16BWZ   VIOLUDILE GIES QUAP PORT   S   15,75 %   S   25,85 %   S   20,00													\$366.00
S. X.MEM.YORG-2   SPARED COMMARGES (XDMINE) (2022)   S. X. SPEAN, ALCARLE   S. X. PESA, M.C.ABLE   S. X. PESA, M	5	X-IOMOD-1GBX2	I/O DUAL GIG E										\$79.80
S   PEFFAMULTIM   PEFALP MULTIMODE FICON ADAPTER   \$60,020   \$0.00   \$0.00   \$722.65													\$258.96
S. MFEAL-WCABLE   SOUR SHAPE POLICY MCABLE   STROM													\$0.00
S. PRESAW-CABLE   SCON SPARE POLE WICKAELE   \$11,05.00   PM   27%   \$34,77.19   \$1,02.26   \$1,10.30   \$0.00   \$0.00   \$3.00   \$1,302.5   \$1,005.00   \$1,005.5   \$1,005.00   \$1,005.5   \$1	-												
S   X-PSILLY-TROUBLE   TRUE													
S. ARABLATNO   SPARE: FAIL EXTENDER   STANDARD   SALE AND   SALE	-												\$123.00
ADPRIOSCODIO Franch Network & IP Geo Location Feeds for OP Tem Princip part It Waser for quantities bet ADPRIOSCODIO ADPRIOSCODIO Franch Network & IP Geo Location Feeds for OP Tem Princip part It Waser for quantities bet ADPRIOSCODIO ADPRIOSCODIO ADPRIOSCODIO Franch Network & IP Geo Location Feeds for OP Tem Princip part It Waser for quantities bet ADPRIOSCODIO ADPRI	5												\$0.00
S   AADPEN00000   eFruit Network & IP Ceo Location Feeds for Or Perm Princip per If Kliens for quantities bet   \$228.50   RAMT   2%   \$324.21   \$0.00   \$0.0													\$0.00
S   AADPE000000   eFraud Network & IP Geo Location Feeds for On Pem Princing per IX Users for quantities bet   \$100.55   RAMT   2%   \$157.44   \$0.00													\$0.00
S   AADPI4000000   efraus Network & IP Goo Location Feeds for On Perm Princing per IX Ubers for quantities bet   \$183.00   R.MT   2%   \$179.93   \$0.00   \$0.													
5 AADF0600000   eFraud Network & IP Gea Location Feeds for On Perm Princip per 1K Users for quantifies bet   \$100.65   R.MT   2%   \$157.74   \$0.00													\$0.00
5 AADF1000000   eFraud Network & IP Geo Location Feeds for OP Perm Princip part I Users for quantities bet   \$132,32   R.MT   2%   \$10.21   \$0.00													\$0.00
S   AADF1500000   eFraud Network & IP Geo Location Feeds for On Prem Pricing per IK Users for quantities bet   \$103.28   R.MT   2%   \$78.72   \$50.00   \$0.00	5	AADF0800000			R-MT	2%	\$134.95	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 AADF2000000 eFraud Network & IP Geo Location Feeds for On Prem Printing per 1K Users for quantities bet 57.38 R.MT 2% \$56.23 \$0.00													\$0.00
5 AADF3000000   eFraud Network & IP Geo Location Feeds for On Prem Pricing per It Users for quantities bet   \$57.38   R.MT   2%   \$44.98   \$0.00   \$													\$0.00
S   AADF-1000000   eFraud Network & IP, Geo Location Feeds for On Prem Pricing per It (Users for quantities bet   \$50.49   R.MT   2%   \$49.48   \$0.00   \$0.0													\$0.00 \$0.00
S   AADF5000000													\$0.00
5 AADF75000000													\$0.00
SARITIPE/0004000		AADF7500000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$34.43	R-MT					\$0.00			\$0.00
SARITIPEONOSION   Firaud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 4,00   \$6,75   R-MT   2%   \$6,17   \$0,00   \$0													\$0.00
5 AAENTIPFO100000 eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 5.00 \$6.00 R.MT 2% \$5.29 \$0.00 \$0.0													\$0.00
S													\$0.00 \$0.00
S   ARNITPO0150000   eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 10.0   S   S   S   S   S   S   S   S   S													\$0.00
AAENTDF002000 eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 15,0 \$5.25 R.MT 2% \$5.15 \$0.00 \$0													\$0.00
5 AAENTDF0050000 eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 25,0 \$4,50 R.MT 2% \$4,41 \$0.00	-	AAENTDF0020000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 15,0	\$5.25	R-MT	2%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 AAENTDF0075000 eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 50.0 \$4.50 R.MT 2% \$3.461 \$0.00 \$0.0													\$0.00
5         AAENTDF0100000         eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 75.0         \$3.75         R-MT         2%         \$3.68         \$0.00<	-												\$0.00
5         AAENTOPO10000DP         eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities over 100,000         \$1.15         R-MT         2%         \$1.13         \$0.00	-												\$0.00 \$0.00
5 AAENTOP0003000E1 RSAAA ENT On Prem MAINT-Enh-1 \$1,04 R.MT 2% \$1.02 \$0.00 \$0.	-												\$0.00
5         AAENTOP0004000E1         R. SAAA ENT On Prem MAINT-Enh-1         \$0.94         R.MT         2%         \$0.92         \$0.00	5												\$0.00
5 AAENTOP0007500E1 RSAAA ENT On Prem MAINT-Enh-1 \$0.88 R-MT 2% \$0.86 \$0.00 \$0.	5		RSAAA ENT On Prem MAINT-Enh-1		R-MT	2%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 AAENTOP0010000E1 RSAAA ENT On Prem MAINT-Enh-1 \$0.75 R-MT 2% \$0.74 \$0.00 \$0.	-												\$0.00
5 AAENTOP0015000E1 RSAAA ENT On Prem MAINT-Enh-1 \$0.75 R-MT 2% \$0.74 \$0.00 \$0.													\$0.00
5 AAENTOP0020000E1 RSAAA ENT On Prem MAINT-Enh-1 \$0.73 R-MT 2% \$0.72 \$0.00 \$0.													\$0.00 \$0.00
5 AAENTOP0025000E1 RSAAA ENT On Prem MAINT-Enh-1 \$0.73 R-MT 2% \$0.72 \$0.00 \$0.													\$0.00 \$0.00
5 AAENTOP0050000E1 RSAAA ENT On Prem MAINT-Enh-1 \$0.63 R-MT 2% \$0.62 \$0.00 \$0.													\$0.00
5 AAENTOP0075000E1 RSAAA ENT On Prem MAINT-Enh-1 \$0.63 R-MT 2% \$0.62 \$0.00 \$0.	-												\$0.00
5 AAENTOP0100000PE1 RSAAA ENT On Prem MAINT-Enh-1 \$0.48 R-MT 2% \$0.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-	AAENTOP0075000E1				2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	-												\$0.00
3 AND TO TOUR OUT TO SULD SULD SULD SULD SULD SULD SULD SULD													\$0.00 \$0.00
	J	AND UU IUUUUUE I	No. 2 2 Com retire from per 11 Coope a Month 1-EIIII-1	φ17.53	I V-IVI I	∠70	φ17.10	φυ.υυ	φυ.υυ	φυ.υυ	φυ.00	φυ.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AAOP00100000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$31.88	R-MT	2%	\$31.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP001500000E1 AAOP002000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1 RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$14.34 \$11.16	R-MT R-MT	2% 2%	\$14.05 \$10.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP00200000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$28.69	R-MT	2%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0020000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$95.63	R-MT	2%	\$93.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP003000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$7.97	R-MT	2%	\$7.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP00400000E1 AAOP00400000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1 RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$7.01 \$25.50	R-MT R-MT	2% 2%	\$6.87 \$24.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP005000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$6.38	R-MT	2%	\$6.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0050000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$54.20	R-MT	2%	\$53.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP00600000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$22.30	R-MT	2%	\$21.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP007500000E1 AAOP00800000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1 RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$4.80 \$19.10	R-MT R-MT	2% 2%	\$4.70 \$18.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP2C001000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$5.21	R-MT	2%	\$5.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C00100000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$9.58	R-MT	2%	\$9.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$4.38	R-MT	2%	\$4.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP2C002000000E1 AAOP2C00200000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1 RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$3.33 \$8.54	R-MT R-MT	2% 2%	\$3.26 \$8.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP2C0020000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$28.75	R-MT	2%	\$28.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C003000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$2.29	R-MT	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C004000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$2.08	R-MT	2%	\$2.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP2C00400000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$7.71	R-MT	2%	\$7.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	AAOP2C005000000E1 AAOP2C0050000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1 RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$1.88 \$16.25	R-MT R-MT	2% 2%	\$1.84 \$15.93	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	AAOP2C00600000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$6.67	R-MT	2%	\$6.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C007500000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$1.46	R-MT	2%	\$1.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP2C00800000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$5.83	R-MT	2% 2%	\$5.71 \$0.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		AAOP ENT 2C MAINT-Enh-1 AAOP ENT 2C MAINT-Enh-1	\$0.21 \$0.15	R-MT R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		AAOP ENT 2C MAINT-Enh-1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-100-E1	RSAAA SAE Perp EnhMnt 30-100 1Mo	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-100K-E1	RSAAA SAE Perp EnhMnt 50005-100K 1Mo	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AA-SAE-P-10K-E1 AA-SAE-P-1500-E1	RSAAA SAE Perp EnhMnt 5005-10K 1Mo RSAAA SAE Perp EnhMnt 755-1500 1Mo	\$0.06 \$0.10	R-MT R-MT	2% 2%	\$0.06 \$0.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AA-SAE-P-150-E1	RSAAA SAE Perp Enhinit 755-1500 1M0	\$0.10	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-1M-E1	RSAAA SAE Perp EnhMnt 10K5-1M 1Mo	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-2500-E1	RSAAA SAE Perp EnhMnt 1505-2500 1Mo	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AA-SAE-P-250-E1 AA-SAE-P-25-E1	RSAAA SAE Perp EnhMnt 155-250 1Mo RSAAA SAE Perp EnhMnt 10-25 1Mo	\$0.17 \$0.24	R-MT R-MT	2% 2%	\$0.17 \$0.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AA-SAE-P-500-E1	RSAAA SAE Perp Enhint 10-25 1000	\$0.14	R-MT	2%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-50K-E1	RSAAA SAE Perp EnhMnt 10005-50K 1Mo	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-5K-E1	RSAAA SAE Perp EnhMnt 2505-5K 1Mo	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AA-SAE-P-750-E1 AATMOP001000000E1	RSAAA SAE Perp EnhMnt 505-750 1Mo RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$0.12 \$23.67	R-MT R-MT	2% 2%	\$0.12 \$23.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATMOP001000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$43.03	R-MT	2%	\$42.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP001500000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$19.36	R-MT	2%	\$18.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP002000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$15.06	R-MT	2%	\$14.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATMOP00200000E1 AATMOP0020000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1 RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$38.73 \$129.09	R-MT R-MT	2% 2%	\$37.96 \$126.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATMOP00300000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$10.76	R-MT	2%	\$10.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP004000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$9.47	R-MT	2%	\$9.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP00400000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$34.43	R-MT	2%	\$33.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATMOP005000000E1 AATMOP0050000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1 RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$8.61 \$73.15	R-MT R-MT	2% 2%	\$8.44 \$71.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATMOP0050000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$30.12	R-MT	2%	\$29.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP007500000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$6.45	R-MT	2%	\$6.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP00800000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$25.82	R-MT	2%	\$25.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ACM100000B1 ACM100000E1	ACM 50,001 to 100,000 User Basic Mnt 1MO ACM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.21 \$0.26	R-MT R-MT	2% 2%	\$0.21 \$0.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ACM100000E1	ACM 5,001 to 10,000 Users Basic Mnt 1MO	\$0.26	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM10000E1	ACM 5,001 to 10,000 Users Enh Mnt 1MO	\$0.46	R-MT	2%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM250000B1	ACM 100,001 to 250000 User Basic Mnt 1MO	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ACM250000E1 ACM250001B1	ACM 100,001 to 250,000 Users Enh Mnt 1MO ACM 250,001+ Users Basic Mnt 1MO	\$0.22 \$0.16	R-MT R-MT	2% 2%	\$0.22 \$0.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ACM250001E1	ACM 250,001+ Users Enh Mnt 1MO	\$0.20	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM25000B1	ACM 10,001 to 25,000 Users Basic Mnt 1MO	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM25000E1	ACM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM50000B1	ACM 25,001 to 50,000 Users Basic Mnt 1MO ACM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ACM50000E1 ACM5000B1	ACM 25,001 to 50,000 Users Enh Mnt 1MO ACM Up to 5,000 Users Basic Mnt 1MO	\$0.31 \$0.50	R-MT R-MT	2% 2%	\$0.30 \$0.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ACM5000E1	ACM Up to 5,000 Users Enh Mnt 1MO	\$0.63	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX100000B1	AFX 50,001 to 100,000 User Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX100000E1	AFX 50,001 to 100,000 Users Enh Mnt 1MO	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AFX10000B1 AFX10000E1	AFX 5,001 to 10,000 Users Basic Mnt 1MO AFX 5,001 to 10,000 Users Enh Mnt 1MO	\$0.25 \$0.31	R-MT R-MT	2% 2%	\$0.25 \$0.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AFX10000E1 AFX250000B1	AFX 100.001 to 250000 User Basic Mnt 1MO	\$0.31 \$0.12	R-MT	2%	\$0.30 \$0.12	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	AFX250000E1	AFX 100,001 to 250,000 Users Enh Mnt 1MO	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250001B1	AFX 250,001+ Users Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250001E1	AFX 250,001+ Users Enh Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AFX25000B1	AFX 10,001 to 25,000 Users Basic Mnt 1MO	\$0.20	R-MT	2%	\$0.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	AFX25000E1 AFX50000B1	AFX 10,001 to 25,000 Users Enh Mnt 1MO AFX 25,001 to 50,000 Users Basic Mnt 1MO	\$0.25 \$0.17	R-MT R-MT	2% 2%	\$0.25 \$0.17	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AFX50000E1	AFX 25,001 to 50,000 Users Enh Mnt 1MO	\$0.17	R-MT	2%	\$0.21	\$0.00	\$0.00		\$0.00	\$0.00	
5	AFX5000B1	AFX Up to 5,000 Users Basic Mnt 1MO	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	AFX5000E1	AFX Up to 5,000 Users Enh Mnt 1MO	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AI-EXT-INST-COM-E AI-EXT-INST-COM-M	Additional ARC Instance 1Prod 2NP Term E Mnt 1Mo (Custom Quoted) Additional ARC Instance 1Prod 2NP Term Mnt 1Mo (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AI-EXT-INST-COM-PE	Additional ARC Instance 1Prod 2NP Perp E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	AI-EXT-INST-COM-PM	Additional ARC Instance 1Prod 2NP Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-NP-INST-COM-E	Additional ARC Instance 1NP Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AI-NP-INST-COM-M AI-NP-INST-COM-P-E	Additional ARC Instance 1NP Term Mnt 1Mo (Custom Quoted) Additional ARC Instance 1NP Perp E Mnt 1Mo (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AI-NP-INST-COM-P-M	Additional ARC Instance 1NP Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	ARM100000B1	ARM 50,001 to 100,000 User Basic Mnt 1MO	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ARM100000E1	ARM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ARM10000B1 ARM10000E1	ARM 5,001 to 10,000 Users Basic Mnt 1MO ARM 5.001 to 10,000 Users Enh Mnt 1MO	\$0.31 \$0.39	R-MT R-MT	2% 2%	\$0.30 \$0.38	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ARM250000B1	ARM 100,001 to 250000 User Basic Mnt 1MO	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00		\$0.00	\$0.00	
5	ARM250000E1	ARM 100,001 to 250,000 Users Enh Mnt 1MO	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM250001B1	ARM 250,001+ Users Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ARM250001E1 ARM25000B1	ARM 250,001+ Users Enh Mnt 1MO ARM 10,001 to 25,000 Users Basic Mnt 1MO	\$0.17 \$0.25	R-MT R-MT	2% 2%	\$0.17 \$0.25	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	ARM25000E1	ARM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ARM50000B1	ARM 25,001 to 50,000 Users Basic Mnt 1MO	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00		\$0.00	\$0.00	
5	ARM50000E1	ARM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ARM5000B1 ARM5000E1	ARM Up to 5,000 Users Basic Mnt 1MO ARM Up to 5,000 Users Enh Mnt 1MO	\$0.43 \$0.54	R-MT R-MT	2% 2%	\$0.42 \$0.53	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUD-100K-P-MNT	Audit 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-100K-P-MNT-E	Audit 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	AUD-100K-P-MNT-UP	Audit 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUD-100K-T-MNT AUD-100K-T-MNT-E	Audit 40001-100000 Term Basic Maint [Per Month Pricing] Audit 40001-100000 Term Enh Maint [Per Month Pricing]	\$0.00 \$466.90	R-MT R-MT	2% 2%	\$0.00 \$457.56	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUD-1500-P-MNT	Audit 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-1500-P-MNT-E	Audit 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-1500-P-MNT-UP	Audit 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AUD-1500-T-MNT AUD-1500-T-MNT-E	Audit 0-1500 Term Basic Maint [Per Month Pricing] Audit 0-1500 Term Enh Maint [Per Month Pricing]	\$0.00 \$81.90	R-MT R-MT	2% 2%	\$0.00 \$80.26	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUD-40K-P-MNT	Audit 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-40K-P-MNT-E	Audit 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-40K-P-MNT-UP	Audit 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AUD-40K-T-MNT AUD-40K-T-MNT-E	Audit 5001-40000 Term Basic Maint [Per Month Pricing] Audit 5001-40000 Term Enh Maint [Per Month Pricing]	\$0.00 \$321.30	R-MT R-MT	2% 2%	\$0.00 \$314.87	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AUD-5K-P-MNT	Audit 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-5K-P-MNT-E	Audit 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-5K-P-MNT-UP	Audit 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AUD-5K-T-MNT AUD-5K-T-MNT-E	Audit 1501-5000 Term Basic Maint [Per Month Pricing] Audit 1501-5000 Term Enh Maint [Per Month Pricing]	\$0.00 \$233.80	R-MT R-MT	2% 2%	\$0.00 \$229.12	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUD-G100K-P-MNT	Audit G100000 Perm Erin Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	AUD-G100K-P-MNT-E	Audit G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-G100K-P-MNT-UP		\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AUD-G100K-T-MNT AUD-G100K-T-MNT-E	Audit G100000 Term Basic Maint [Per Month Pricing] Audit G100000 Term Enh Maint [Per Month Pricing]	\$0.00 \$641.90	R-MT R-MT	2% 2%	\$0.00 \$629.06	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUD-GT100K-P-B1	AUD>100KPerpBas w/10DA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-GT100K-P-E1	AUD>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	AUD-GT100K-P-UP	AUD>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	AUD-GT100K-T-E1 AUD-USER-P-MNT	AUD>100KTermEnh w/10DA cost /1Kemp /mo Audit User Perp Basic Maint [Per Month Pricing]	\$4.67 \$37.80	R-MT R-MT	2% 2%	\$4.58 \$37.04	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUD-USER-P-MNT-E	Audit User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUD-USER-P-MNT-UP	Audit User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-USER-T-MNT	Audit User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AUD-USER-T-MNT-E AUT0000025BE1-8	Audit User Term Enh Maint [Per Month Pricing] SID Access Base EnhMnt 1Mo	\$4.20 \$2.37	R-MT R-MT	2% 2%	\$4.12 \$2.32	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0000025EE1-8	SID Access Ent EnhMnt 1Mo	\$3.20	R-MT	2%	\$3.14	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUT0000025UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.83	R-MT	2%	\$0.81	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUT0000100BE1-8	SID Access Base EnhMnt 1Mo	\$1.49	R-MT	2%	\$1.46	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	AUT0000100EE1-8 AUT0000100UE1-8	SID Access Ent EnhMnt 1Mo SID Access B2EntUP EnhMnt 1Mo	\$2.01 \$0.52	R-MT R-MT	2% 2%	\$1.97 \$0.51	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AUT00001000E1-8 AUT0000150BE1-8	SID Access Base EnhMnt 1Mo	\$0.52 \$1.30	R-MT	2%	\$0.51 \$1.27	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUT0000150EE1-8	SID Access Ent EnhMnt 1Mo	\$1.75	R-MT	2%	\$1.72		\$0.00		\$0.00	\$0.00	
5	AUT0000150UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000250BE1-8	SID Access Base EnhMnt 1Mo	\$1.16	R-MT	2%	\$1.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AUT0000250EE1-8 AUT0000250UE1-8	SID Access Ent EnhMnt 1Mo SID Access B2EntUP EnhMnt 1Mo	\$1.56 \$0.40	R-MT R-MT	2% 2%	\$1.53 \$0.39	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT00002300E1-8	SID Access Base EnhMnt 1Mo	\$0.91	R-MT	2%	\$0.89	\$0.00	\$0.00		\$0.00	\$0.00	
5	AUT0000500EE1-8	SID Access Ent EnhMnt 1Mo	\$1.23	R-MT	2%	\$1.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000500UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.32	R-MT	2%	\$0.31	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	AUT0000750BE1-8 AUT0000750EE1-8	SID Access Base EnhMnt 1Mo SID Access Ent EnhMnt 1Mo	\$0.81 \$1.08	R-MT R-MT	2% 2%	\$0.79 \$1.06	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
J		OB A COSC EM EMMAR THO	φ1.00	I V-IVI I	270	ψ1.00	ψ0.00	φ0.00	ψ5.00	ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AUT0000750UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUT0001500BE1-8 AUT0001500EE1-8	SID Access Base EnhMnt 1Mo SID Access Ent EnhMnt 1Mo	\$0.67 \$0.90	R-MT R-MT	2% 2%	\$0.66 \$0.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AUT0001500LE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0002500BE1-8	SID Access Base EnhMnt 1Mo	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0002500EE1-8	SID Access Ent EnhMnt 1Mo	\$0.73	R-MT	2%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUT0002500UE1-8 AUT0005000BE1-8	SID Access B2EntUP EnhMnt 1Mo SID Access Base EnhMnt 1Mo	\$0.19 \$0.46	R-MT R-MT	2% 2%	\$0.19 \$0.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AUT0005000BE1-8	SID Access Ent EnhMnt 1Mo	\$0.40	R-MT	2%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0005000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0010000BE1-8	SID Access Base EnhMnt 1Mo	\$0.37	R-MT	2%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUT0010000EE1-8 AUT0010000EEP1-8	SID Access Ent EnhMnt 1Mo SID Access EntPl Mnt-Enh-1	\$0.50 \$0.88	R-MT R-MT	2% 2%	\$0.49 \$0.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AUT0010000LE1 1-6	SID Access B2EntUP EnhMnt 1Mo	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0050000BE1-8	SID Access Base EnhMnt 1Mo	\$0.26	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0050000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUT0050000EEP1-8 AUT0050000UE1-8	SID Access EntPl Mnt-Enh-1 SID Access B2EntUP EnhMnt 1Mo	\$0.70 \$0.10	R-MT R-MT	2% 2%	\$0.69 \$0.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AUT0100000BE1-8	SID Access Base EnhMnt 1Mo	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0100000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0100000EEP1-8	SID Access EntPl Mnt-Enh-1	\$0.56	R-MT	2%	\$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUT0100000UE1-8 AUT1000000BE1-8	SID Access B2EntUP EnhMnt 1Mo SID Access Base EnhMnt 1Mo	\$0.06 \$0.12	R-MT R-MT	2% 2%	\$0.06 \$0.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AUT1000000BE1-8	SID Access Ent EnhMnt 1Mo	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000EEP1-8	SID Access EntPl Mnt-Enh-1	\$0.53	R-MT	2%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AXM00001000E1 AXM00005000E1	RSA Access Manager Maint Enh - 1 RSA Access Manager Maint Enh - 1	\$0.54 \$0.44	R-MT R-MT	2% 2%	\$0.53 \$0.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AXM0001000E1	RSA Access Manager Maint Enh - 1	\$0.34	R-MT	2%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM00025000E1	RSA Access Manager Maint Enh - 1	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM00050000E1	RSA Access Manager Maint Enh - 1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AXM00100000E1 AXM00250000E1	RSA Access Manager Maint Enh - 1 RSA Access Manager Maint Enh - 1	\$0.15 \$0.10	R-MT R-MT	2% 2%	\$0.15 \$0.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AXM0050000E1	RSA Access Manager Maint Enh - 1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM00750000E1	RSA Access Manager Maint Enh - 1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM01000000E1	RSA Access Manager Maint Enh - 1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AXM05000000E1 AXM25000000E1	RSA Access Manager Maint Enh - 1 RSA Access Manager Maint Enh - 1	\$0.03 \$0.02	R-MT R-MT	2% 2%	\$0.03 \$0.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BCM-100K-P-MNT	BCM 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-100K-P-MNT-E	BCM 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-100K-P-MNT-UP	BCM 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BCM-100K-T-MNT BCM-100K-T-MNT-E	BCM 40001-100000 Term Basic Maint [Per Month Pricing] BCM 40001-100000 Term Enh Maint [Per Month Pricing]	\$0.00 \$466.90	R-MT R-MT	2% 2%	\$0.00 \$457.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BCM-1500-P-MNT	BCM 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-1500-P-MNT-E	BCM 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-1500-P-MNT-UP	BCM 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BCM-1500-T-MNT	BCM 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00 \$81.90	R-MT R-MT	2% 2%	\$0.00 \$80.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BCM-1500-T-MNT-E BCM-40K-P-MNT	BCM 0-1500 Term Enh Maint [Per Month Pricing] BCM 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-40K-P-MNT-E	BCM 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-40K-P-MNT-UP	BCM 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BCM-40K-T-MNT BCM-40K-T-MNT-E	BCM 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT R-MT	2% 2%	\$0.00 \$314.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BCM-5K-P-MNT	BCM 5001-40000 Term Enh Maint [Per Month Pricing] BCM 1501-5000 Perp Basic Maint [Per Month Pricing]	\$321.30 \$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-5K-P-MNT-E	BCM 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-5K-P-MNT-UP	BCM 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BCM-5K-T-MNT BCM-5K-T-MNT-E	BCM 1501-5000 Term Basic Maint [Per Month Pricing] BCM 1501-5000 Term Enh Maint [Per Month Pricing]	\$0.00 \$233.80	R-MT R-MT	2% 2%	\$0.00 \$229.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BCM-G100K-P-MNT	BCM G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$229.12 \$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		BCM G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		BCM G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-G100K-T-MNT	BCM G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BCM-G100K-T-MNT-E BCM-GT100K-P-B1	BCM G100000 Term Enh Maint [Per Month Pricing] BCM>100KPerpBas w/1ODA cost /1Kemp /mo	\$641.90 \$42.02	R-MT R-MT	2% 2%	\$629.06 \$41.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BCM-GT100K-P-E1	BCM>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-GT100K-P-UP	BCM>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-GT100K-T-E1	BCM>100KTermEnh w/10DA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BCM-USER-P-MNT BCM-USER-P-MNT-E	BCM User Perp Basic Maint [Per Month Pricing] BCM User Perp Enh Maint [Per Month Pricing]	\$37.80 \$52.50	R-MT R-MT	2% 2%	\$37.04 \$51.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		BCM User Perp Enn Maint [Per Month Pricing] BCM User Perp Maint Upg [Per Month Pricing]	\$52.50 \$14.70	R-MT	2%	\$51.45 \$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	BCM-USER-T-MNT	BCM User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-USER-T-MNT-E	BCM User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BLP-1M-PE-UP	OEM Perp Maint Upg [Per Month Pricing]	\$450.00	R-MT	2%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BRM100000B1 BRM100000E1	BRM 50,001 to 100,000 User Basic Mnt 1MO BRM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.13 \$0.16	R-MT R-MT	2% 2%	\$0.13 \$0.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BRM100000E1	BRM 5,001 to 10,000 Users Enn Mnt 1MO BRM 5,001 to 10,000 Users Basic Mnt 1M0	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	BRM10000E1	BRM 5,001 to 10,000 Users Enh Mnt 1MO	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRM250000B1	BRM 100,001 to 250000 User Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRM250000E1	BRM 100,001 to 250,000 Users Enh Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BRM250001B1	BRM 250,001+ Users Basic Mnt 1MO	\$0.10	R-MT	2%	\$0.10		\$0.00		\$0.00	\$0.00	\$0.00
5 5	BRM250001E1 BRM25000B1	BRM 250,001+ Users Enh Mnt 1MO BRM 10,001 to 25,000 Users Basic Mnt 1M0	\$0.13 \$0.18	R-MT R-MT	2% 2%	\$0.13 \$0.18		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	BRM25000E1	BRM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00		\$0.00	\$0.00	
5	BRM50000B1	BRM 25,001 to 50,000 Users Basic Mnt 1MO	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	BRM50000E1 BRM5000B1	BRM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.19 \$0.31	R-MT R-MT	2%	\$0.19 \$0.30	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	BRM5000E1	BRM Up to 5,000 Users Basic Mnt 1MO BRM Up to 5,000 Users Enh Mnt 1MO	\$0.39	R-MT	2% 2%	\$0.38	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-100K-P-MNT	Compliance 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06		\$0.00		\$0.00	\$0.00	
5	COM-100K-P-MNT-E	Compliance 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53		\$0.00		\$0.00	\$0.00	
5 5	COM-100K-P-MNT-UP COM-100K-T-MNT	Compliance 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15 \$0.00	R-MT R-MT	2% 2%	\$1,601.47 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	COM-100K-T-MNT-E	Compliance 40001-100000 Term Basic Maint [Per Month Pricing] Compliance 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-1500-P-MNT	Compliance 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-1500-P-MNT-E	Compliance 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	COM-1500-P-MNT-UP COM-1500-T-MNT	Compliance 0-1500 Perp Maint Upg [Per Month Pricing] Compliance 0-1500 Term Basic Maint [Per Month Pricing]	\$286.65 \$0.00	R-MT R-MT	2% 2%	\$280.92 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	COM-1500-T-MNT-E	Compliance 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-40K-P-MNT	Compliance 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	COM-40K-P-MNT-E	Compliance 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25 \$1,124.55	R-MT R-MT	2% 2%	\$3,935.93		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	COM-40K-P-MNT-UP COM-40K-T-MNT	Compliance 5001-40000 Perp Maint Upg [Per Month Pricing] Compliance 5001-40000 Term Basic Maint [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	COM-40K-T-MNT-E	Compliance 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-5K-P-MNT	Compliance 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92		\$0.00		\$0.00	\$0.00	
5 5	COM-5K-P-MNT-E COM-5K-P-MNT-UP	Compliance 1501-5000 Perp Enh Maint [Per Month Pricing] Compliance 1501-5000 Perp Maint Upg [Per Month Pricing]	\$2,992.50 \$818.30	R-MT R-MT	2% 2%	\$2,932.65 \$801.93		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	COM-5K-T-MNT	Compliance 1501-5000 Fern Maint Opg [Fer Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-5K-T-MNT-E	Compliance 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-G100K-P-MNT	Compliance G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56		\$0.00		\$0.00	\$0.00	
5 5	COM-G100K-P-MNT-E	Compliance G100000 Perp Enh Maint [Per Month Pricing] Compliance G100000 Perp Maint Upg [Per Month Pricing]	\$8,023.75 \$2,246.65	R-MT R-MT	2% 2%	\$7,863.28 \$2,201.72		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	COM-G100K-T-MNT	Compliance G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-G100K-T-MNT-E	Compliance G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06		\$0.00		\$0.00	\$0.00	
5 5	COM-GT100K-P-B1 COM-GT100K-P-E1	COM>100KPerpBas w/10DA cost /1Kemp /mo COM>100KPerpEnh w/10DA cost /1Kemp /mo	\$42.02 \$58.36	R-MT R-MT	2% 2%	\$41.18 \$57.19		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	COM-GT100K-P-UP	COM>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-GT100K-T-E1	COM>100KTermEnh w/10DA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-USER-P-MNT	Compliance User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	COM-USER-P-MNT-E COM-USER-P-MNT-UP	Compliance User Perp Enh Maint [Per Month Pricing] Compliance User Perp Maint Upg [Per Month Pricing]	\$52.50 \$14.70	R-MT R-MT	2% 2%	\$51.45 \$14.41	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	COM-USER-T-MNT	Compliance User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	COM-USER-T-MNT-E	Compliance User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12		\$0.00		\$0.00	\$0.00	
5 5	CS-AAOP EOPS Y1 CS-AAOP EOPS Y2	AA On Prem Extended Maintenance Year 1 (Custom Quoted) AA On Prem Extended Maintenance Year 2 (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CS-AM EOPS Y1	Auth Mgr Extended Maintenance - Year 1 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	CS-AM EOPS Y2	Auth Mgr Extended Maintenance - Year 2 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00		\$0.00		\$0.00	\$0.00	
5 5	CS-ARCH EOPS Y1	Extended Maintenance - Year 1 (* See notes above) (Custom Quoted)	\$0.00	R-MT	2%	\$0.00		\$0.00 \$0.00		\$0.00	\$0.00	
5 5	CS-ARCH EOPS Y2 CS-AXM EOPS Y1	Extended Maintenance - Year 2 (* See notes above) (Custom Quoted)  AXM Extended Maintenance - Year 1 (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CS-AXM EOPS Y2	AXM Extended Maintenance - Year 2 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	CS-BSAFE EOPS Y1	BSAFE Extended Year 1 Maint (* See notes above) (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	CS-BSAFE EOPS Y2 CS-CAS-SUPP-ABA	BSAFE Extended Year 2 Maint (*See notes above) (Custom Quoted) Support for PS Developed Bulk Admin 6.x (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CS-CAS-SUPP-ARCH	Support for PS Developed Solutions Archer (Custom Quoted)	\$0.00	R-MT	2%	\$0.00		\$0.00		\$0.00	\$0.00	
5	CS-CAS-SUPP-AVK	Support for PS Developed Solutions IMG (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	CS-CAS-SUPP-AXM	Support for PS Developed Solutions AXM (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2%	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	CS-CAS-SUPP-DCS CS-CAS-SUPP-DLP	Support for PS Developed Solutions DCS (Custom Quoted) Support for PS Developed Solutions DLP (Custom Quoted)	\$0.00	R-MT	2% 2%	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00	\$0.00	
5	CS-CAS-SUPP-ENV	Support for PS Developed Solutions enV (Custom Quoted)	\$0.00	R-MT	2%	\$0.00		\$0.00		\$0.00	\$0.00	
5	CS-CAS-SUPP-FIM	Support for PS Developed Solutions FIM (Custom Quoted)	\$0.00	R-MT	2%	\$0.00		\$0.00		\$0.00	\$0.00	
5 5	CS-CAS-SUPP-IPV CS-CAS-SUPP-NETW	Support for PS Developed Solutions IPV (Custom Quoted) Support for PS Developed Solutions SA (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CS-CAS-SUPP-RKM	Support for PS Developed Solutions DPM (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	CS-CAS-SUPP-SID	Support for PS Developed Solutions SID (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Cert Mgr Extended Maintenance - Year 1 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		Cert Mgr Extended Maintenance - Year 2 (Custom Quoted)  DLP Extended Year 1 Maint (* See notes above) (Custom Quoted)	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CS-DLP EOPS Y2	DLP Extended Year 2 Maint (*See notes above) (Custom Quoted)	\$0.00	R-MT	2%	\$0.00		\$0.00		\$0.00	\$0.00	
5	CS-DPM EOPS Y1	DPM Extended Maintenance Year 1 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	CS-DPM EOPS Y2	DPM Extended Maintenance Year 2 (Custom Quoted)	\$0.00	R-MT R-MT	2%	\$0.00		\$0.00		\$0.00	\$0.00	
5 5	CS-ENV EOPS Y2 CS-FIM EOPS Y1	enVision Extended Year 2 Maint (Custom Quoted) FIM Extended Maintenance (Custom Quoted)	\$0.00 \$0.00	R-MT	2% 2%	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	CS-FIM EOPS Y2	FIM Extended Maintenance - Year 2 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5			\$0.00	R-MT	2%	\$0.00		\$0.00		\$0.00	\$0.00	
5 5	CS-REGMGR EOPS Y2 DAG100000B1	Registration Mgr Extended Maintenance - Year 2 (Custom Quoted) DAG 50,001 to 100,000 User Basic Mnt 1MO	\$0.00 \$0.16	R-MT R-MT	2% 2%	\$0.00 \$0.16		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	DAG100000B1	DAG 50,001 to 100,000 Users Enh Mnt 1MO	\$0.16	R-MT	2%	\$0.20		\$0.00		\$0.00	\$0.00	
5	DAG10000B1	DAG 5,001 to 10,000 Users Basic Mnt 1MO	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG10000E1	DAG 5,001 to 10,000 Users Enh Mnt 1MO	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAG250000B1	DAG 100,001 to 250000 User Basic Mnt 1MO	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG250000E1	DAG 100,001 to 250,000 Users Enh Mnt 1MO	\$0.16		2%	\$0.16		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAG250001B1 DAG250001E1	DAG 250,001+ Users Basic Mnt 1MO DAG 250,001+ Users Enh Mnt 1MO	\$0.12 \$0.15		2% 2%	\$0.12 \$0.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAG25000TET	DAG 10,001 to 25,000 Users Basic Mnt 1MO	\$0.15		2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG25000E1	DAG 10,001 to 25,000 Users Enh Mnt 1MO	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG50000B1	DAG 25,001 to 50,000 Users Basic Mnt 1MO	\$0.19		2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG50000E1	DAG 25,001 to 50,000 Users Enh Mnt 1MO	\$0.23		2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG5000B1	DAG Up to 5,000 Users Basic Mnt 1MO	\$0.37	R-MT	2%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG5000E1	DAG Up to 5,000 Users Enh Mnt 1MO	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM100000B1	DAG AM 50,001 to 100K User Basic Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM100000E1	DAG AM 50,001 to 100K Users Enh Mnt 1MO	\$0.09		2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM10000B1	DAG AM 5,001 to 10K Users Basic Mnt 1MO	\$0.12		2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAGAM10000E1 DAGAM250000B1	DAG AM 100 001 to 350K Llorr Registret 1MO	\$0.16 \$0.06		2%	\$0.16 \$0.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAGAM250000B1 DAGAM250000E1	DAG AM 100,001 to 250K User BasicMnt 1MO DAG AM 100,001 to 250K Users Enh Mnt 1MO	\$0.06	R-MT	2% 2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM250000E1	DAG AM 100,001 to 250K Osers Entrimit 1MO	\$0.07		2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM250001B1	DAG AM 250,001+ Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM25000B1	DAG AM 10,001 to 25K Users Basic Mnt 1MO	\$0.10		2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM25000E1	DAG AM 10,001 to 25K Users Enh Mnt 1MO	\$0.12		2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM50000B1	DAG AM 25,001 to 50K Users Basic Mnt 1MO	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM50000E1	DAG AM 25,001 to 50K Users Enh Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM5000B1	DAG AM Up to 5K Users Basic Mnt 1MO	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM5000E1	DAG AM Up to 5K Users Enh Mnt 1MO	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW100000B1	DAGW 50,001 to 100000 User Basic Mnt 1MO	\$0.08		2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW100000E1	DAGW 50,001 to 100,000 Users Enh Mnt 1MO	\$0.10		2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAGW10000B1	DAGW 5,001 to 10,000 Users Basic Mnt 1MO	\$0.14	R-MT R-MT	2% 2%	\$0.14 \$0.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DAGW10000E1 DAGW250000B1	DAGW 5,001 to 10,000 Users Enh Mnt 1MO DAGW 100001 to 250000 User Basic Mnt 1MO	\$0.17 \$0.06		2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW250000B1 DAGW250000E1	DAGW 100001 to 250,000 Users EnhMnt 1MO	\$0.08		2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW250000E1	DAGW 250,001 Users Basic Mnt 1MO	\$0.06		2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		DAGW 250,001+ Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW25000B1	DAGW 10,001 to 25,000 User Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW25000E1	DAGW 10,001 to 25,000 Users Enh Mnt 1MO	\$0.14		2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW50000B1	DAGW 25,001 to 50,000 User Basic Mnt 1MO	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW50000E1	DAGW 25,001 to 50,000 Users Enh Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW5000B1	DAGW Up to 5,000 Users Basic Mnt 1MO	\$0.19		2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW5000E1	DAGW Up to 5,000 Users Enh Mnt 1MO	\$0.23		2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Designated Support Engineer for Hosted Adap Auth	\$90,000.00		2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Designated Support Engineer for OnPrem Adap Auth	\$90,000.00		2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EM1-HW-DLP-CONT	RSA DLP Cont App Mnt-Enh-1	\$166.67 \$291.67		2% 2%	\$163.34 \$285.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		1M Enh DLP Network Controller Appl Ser 2 RSA DLP ICAP Svr App Mnt-Enh-1	\$291.67 \$166.67	R-MT	2%	\$163.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		1M Enh DLP Network ICAP Srv Appl. Ser 2	\$291.67	R-MT	2%	\$285.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Enh-1	\$166.67	R-MT	2%	\$163.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HWDLP-INT-S2	1M Enh DLP Network Interceptor App Ser 2	\$291.67	R-MT	2%	\$285.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Enh-1	\$250.00	R-MT	2%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		1M Enh DLP Network Sensor Appl. Series 2	\$333.33		2%	\$326.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$1.17		2%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.89		2%	\$0.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.43		2%	\$0.42		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DCEDB SW-Mnt-Enh-1 RSA DLP DCEDB SW-Mnt-Enh-1	\$0.81 \$0.74	R-MT R-MT	2% 2%	\$0.79 \$0.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.74 \$1.07	R-MT	2%	\$0.73 \$1.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.68		2%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.62		2%	\$0.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$1.29		2%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.97	R-MT	2%	\$0.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.56		2%	\$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Enh-1	\$0.52		2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.94		2%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.68		2%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.33		2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.29		2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.62		2% 2%	\$0.61 \$0.54	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-20000 EM1SW-DLPDC-2500	RSA DLP DC SW Mnt-Enh-1 RSA DLP DC SW Mnt-Enh-1	\$0.55 \$0.84		2% 2%	\$0.54 \$0.82	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EM1SW-DLPDC-2000	RSA DLP DC SW Mnt-Enn-1 RSA DLP DC SW Mnt-Enh-1	\$0.84 \$0.50		2% 2%	\$0.82 \$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		RSA DLP DC SW Mnt-Enn-1 RSA DLP DC SW Mnt-Enh-1	\$0.50 \$0.45		2%	\$0.49 \$0.44	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.45 \$1.04		2%	\$1.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.76		2%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.40		2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Enh-1	\$0.36		2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP ED SW-Mnt-Enh-1	\$0.63		2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP ED SW-Mnt-Enh-1	\$0.50		2%	\$0.49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPED-100000	RSA DLP ED SW-Mnt-Enh-1	\$0.30		2%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP ED SW-Mnt-Enh-1	\$0.28		2%	\$0.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPED-15000	RSA DLP ED SW-Mnt-Enh-1	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		RSA DLP ED SW-Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP ED SW-Mnt-Enh-1 RSA DLP ED SW-Mnt-Enh-1	\$0.58 \$0.40	R-MT R-MT	2% 2%	\$0.57 \$0.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP ED SW-Mnt-Enh-1	\$0.38	R-MT	2%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPED-500	RSA DLP ED SW-Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP ED SW-Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP ED SW-Mnt-Enh-1 RSA DLP ED SW-Mnt-Enh-1	\$0.35 \$0.33	R-MT R-MT	2% 2%	\$0.34 \$0.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EM1SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.63	R-MT	2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Enh-1	\$0.30	R-MT	2%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP EDEE SW-Mnt-Enh-1 RSA DLP EDEE SW-Mnt-Enh-1	\$0.28 \$0.47	R-MT R-MT	2% 2%	\$0.27 \$0.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP EDEE SW-Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP EDEE SW-Mnt-Enh-1 RSA DLP EDEE SW-Mnt-Enh-1	\$0.38 \$0.67	R-MT R-MT	2% 2%	\$0.37 \$0.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP EDEE SW-Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.35	R-MT	2%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DLPSTE SW-Mnt-Enh-1 RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.11 \$1.02	R-MT R-MT	2% 2%	\$1.09 \$1.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.51	R-MT	2%	\$2.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.96	R-MT	2%	\$1.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.81	R-MT	2%	\$1.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DLPSTE SW-Mnt-Enh-1 RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.66 \$2.31	R-MT R-MT	2% 2%	\$1.63 \$2.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.53	R-MT	2%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.41	R-MT	2%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.73	R-MT	2%	\$2.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.13	R-MT	2%	\$2.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DLPSTE SW-Mnt-Enh-1 RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.30 \$1.20	R-MT R-MT	2% 2%	\$1.27 \$1.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.94	R-MT	2%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.75	R-MT	2%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP EDEEB SW-Mnt-Enh-1 RSA DLP EDEEB SW-Mnt-Enh-1	\$0.42 \$0.70	R-MT R-MT	2% 2%	\$0.41 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.65	R-MT	2%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.87	R-MT	2%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.61	R-MT	2%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP EDEEB SW-Mnt-Enh-1 RSA DLP EDEEB SW-Mnt-Enh-1	\$0.56 \$1.01	R-MT R-MT	2% 2%	\$0.55 \$0.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.81	R-MT	2%	\$0.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEEB SW-Mnt-Enh-1	\$0.49	R-MT	2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP NMEFB SW-Mnt-Enh-1 RSA DLP NMEFB SW-Mnt-Enh-1	\$1.08 \$0.87	R-MT R-MT	2% 2%	\$1.06 \$0.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP NMEFB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NMEFB SW-Mnt-Enh-1	\$0.49	R-MT	2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NMEFB SW-Mnt-Enh-1	\$0.60	R-MT	2%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP NMEFB SW-Mnt-Enh-1 RSA DLP NMEFB SW-Mnt-Enh-1	\$0.75 \$1.00	R-MT R-MT	2% 2%	\$0.74 \$0.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP NMEFB SW-Mnt-Enh-1	\$0.70	R-MT	2%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NMEFB SW-Mnt-Enh-1	\$0.65	R-MT	2%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Enh-1	\$1.16	R-MT	2%	\$1.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP NMEFB SW-Mnt-Enh-1	\$0.93	R-MT	2% 2%	\$0.91 \$0.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP NMEFB SW-Mnt-Enh-1 RSA DLP NMEFB SW-Mnt-Enh-1	\$0.60 \$0.56	R-MT R-MT	2% 2%	\$0.59 \$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		RSA DLP NWENF Mnt-Enh-1	\$0.77	R-MT	2%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWENF Mnt-Enh-1	\$0.62	R-MT	2%	\$0.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWENF Mnt-Enh-1	\$0.37	R-MT	2%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP NWENF Mnt-Enh-1 RSA DLP NWENF Mnt-Enh-1	\$0.35 \$0.58	R-MT R-MT	2% 2%	\$0.34 \$0.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP NWENF Mitt-Eith-1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWENF Mnt-Enh-1	\$0.72	R-MT	2%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWENF Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP NWENF Mnt-Enh-1 RSA DLP NWENF Mnt-Enh-1	\$0.46 \$0.83	R-MT R-MT	2% 2%	\$0.45 \$0.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP NWENF Mnt-enn-1 RSA DLP NWENF Mnt-enh-1	\$0.83 \$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWENF Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NWENF-75000	RSA DLP NWENF Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWMON Mnt-Enh-1	\$0.77	R-MT	2%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP NWMON Mnt-Enh-1 DRSA DLP NWMON Mnt-Enh-1	\$0.62 \$0.37	R-MT R-MT	2% 2%	\$0.61 \$0.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		1RSA DLP NWMON Mnt-Enh-1	\$0.37 \$0.35	R-MT	2%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NWMON-15000	RSA DLP NWMON Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NWMON-20000	RSA DLP NWMON Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		RSA DLP NWMON Mnt-Enh-1	\$0.72	R-MT	2%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP NWMON Mnt-Enh-1 RSA DLP NWMON Mnt-Enh-1	\$0.50 \$0.46	R-MT R-MT	2% 2%	\$0.49 \$0.45	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		RSA DLP NWMON Mnt-Enh-1	\$0.83	R-MT	2%	\$0.43	\$0.00	\$0.00		\$0.00	\$0.00	
5	EM1SW-NWMON-5000	RSA DLP NWMON Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWMON Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		RSA DLP NWMON Mnt-Enh-1 RSA DLP NWENFUG-Mnt-Enh-1	\$0.40 \$0.39	R-MT R-MT	2% 2%	\$0.39 \$0.38	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP NWENFUG-Mnt-Enh-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00		\$0.00	\$0.00	
5		RSA DLP NWENFUG-Mnt-Enh-1	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00		\$0.00	\$0.00	
5		RSA DLP NWENFUG-Mnt-Enh-1	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		RSA DLP NWENFUG-Mnt-Enh-1 RSA DLP NWENFUG-Mnt-Enh-1	\$0.29 \$0.27	R-MT R-MT	2% 2%	\$0.28 \$0.26	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		RSA DLP NWENFUG-Mnt-Enh-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00		\$0.00	\$0.00	
5	EM1UG-NWENF-30000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP NWENFUG-Mnt-Enh-1	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		RSA DLP NWENFUG-Mnt-Enh-1 RSA DLP NWENFUG-Mnt-Enh-1	\$0.41 \$0.33	R-MT R-MT	2% 2%	\$0.40 \$0.32	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		RSA DLP NWENFUG-Mnt-Enh-1	\$0.22	R-MT	2%	\$0.32	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	EM1UG-NWENF-75000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.20	R-MT	2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		DLP Controller Appl EOS 2014 EnhMnt 1Mo	\$166.67	R-MT	2%	\$163.34	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		DLP ICAP Appl EOS 2014 EnhMnt 1Mo	\$166.67	R-MT R-MT	2% 2%	\$163.34 \$163.34	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		DLP Inteceptor Appl EOS 2014 EnhMnt 1Mo DLP Sensor Appl EOS 2014 EnhMnt 1Mo	\$166.67 \$250.00	R-MT	2%	\$245.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-100K-P-MNT	Enterprise 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ENT-100K-P-MNT-E	Enterprise 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ENT-100K-P-MNT-UP	Enterprise 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT R-MT	2% 2%	\$1,601.47 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	ENT-100K-T-MNT ENT-100K-T-MNT-E	Enterprise 40001-100000 Term Basic Maint [Per Month Pricing] Enterprise 40001-100000 Term Enh Maint [Per Month Pricing]	\$0.00 \$466.90	R-MT	2%	\$0.00 \$457.56	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-1500-P-MNT	Enterprise 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-1500-P-MNT-E	Enterprise 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-1500-P-MNT-UP	Enterprise 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	ENT-1500-T-MNT ENT-1500-T-MNT-E	Enterprise 0-1500 Term Basic Maint [Per Month Pricing] Enterprise 0-1500 Term Enh Maint [Per Month Pricing]	\$0.00 \$81.90	R-MT R-MT	2% 2%	\$0.00 \$80.26	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ENT-40K-P-MNT	Enterprise 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-40K-P-MNT-E	Enterprise 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-40K-P-MNT-UP	Enterprise 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ENT-40K-T-MNT ENT-40K-T-MNT-E	Enterprise 5001-40000 Term Basic Maint [Per Month Pricing] Enterprise 5001-40000 Term Enh Maint [Per Month Pricing]	\$0.00 \$321.30	R-MT R-MT	2% 2%	\$0.00 \$314.87	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	ENT-5K-P-MNT	Enterprise 3001-40000 Fern Enri Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-5K-P-MNT-E	Enterprise 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENT-5K-P-MNT-UP	Enterprise 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ENT-5K-T-MNT ENT-5K-T-MNT-E	Enterprise 1501-5000 Term Basic Maint [Per Month Pricing] Enterprise 1501-5000 Term Enh Maint [Per Month Pricing]	\$0.00 \$233.80	R-MT R-MT	2% 2%	\$0.00 \$229.12	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ENT-G100K-P-MNT	Enterprise 1301-3000 Ferri Erin Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Enterprise G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00		\$0.00	\$0.00	
5		Enterprise G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ENT-G100K-T-MNT	Enterprise G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT R-MT	2%	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	
5 5	ENT-G100K-T-MNT-E ENT-GT100K-P-B1	Enterprise G100000 Term Enh Maint [Per Month Pricing] ENT>100KPerpBas w/10DA cost /1Kemp /mo	\$641.90 \$42.02	R-MT	2% 2%	\$629.06 \$41.18	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	ENT-GT100K-P-E1	ENT>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-GT100K-P-UP	ENT>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	ENT-GT100K-T-E1	ENT>100KTermEnh w/10DA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-USER-P-MNT ENT-USER-P-MNT-E	Enterprise User Perp Basic Maint [Per Month Pricing] Enterprise User Perp Enh Maint [Per Month Pricing]	\$37.80 \$52.50	R-MT R-MT	2% 2%	\$37.04 \$51.45	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Enterprise User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00		\$0.00	\$0.00	
5	ENT-USER-T-MNT	Enterprise User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	ENT-USER-T-MNT-E	Enterprise User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	FAA-100K-P-MNT FAA-100K-P-MNT-E	Fed Asmt Auth 40001-100K Perp BasicMaint Fed Asmt Auth 40001-100K Perp Enh Maint	\$4,202.10 \$5,836.25	R-MT R-MT	2% 2%	\$4,118.06 \$5,719.53	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Fed Asmt Auth 40001-100K Perp Maint Upg	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00		\$0.00	\$0.00	
5	FAA-100K-T-MNT	Fed Asmt Auth 40001-100K Term BasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	FAA-100K-T-MNT-E	Fed Asmt Auth 40001-100K Term Enh Maint	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	FAA-1500-P-MNT FAA-1500-P-MNT-E	Fed Asmt Auth 0-1500 Perp Basic Maint Fed Asmt Auth 0-1500 Perp Enh Maint	\$737.10 \$1,023.75	R-MT R-MT	2% 2%	\$722.36 \$1,003.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Fed Asmt Auth 0-1500 Perp Maint Upg	\$286.65	R-MT	2%	\$280.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FAA-1500-T-MNT	Fed Asmt Auth 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-1500-T-MNT-E	Fed Asmt Auth 0-1500 Term Enh Maint	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00		\$0.00	\$0.00	
5	FAA-40K-P-MNT	Fed Asmt Auth 5001-40K Perp Basic Maint	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	FAA-40K-P-MNT-E FAA-40K-P-MNT-UP	Fed Asmt Auth 5001-40K Perp Enh Maint Fed Asmt Auth 5001-40000 Perp Maint Upg	\$4,016.25 \$1,124.55	R-MT R-MT	2% 2%	\$3,935.93 \$1,102.06	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	FAA-40K-T-MNT	Fed Asmt Auth 5001-40000 Term BasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	FAA-40K-T-MNT-E	Fed Asmt Auth 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-5K-P-MNT	Fed Asmt Auth 1501-5K Perp Basic Maint	\$2,104.00	R-MT	2%	\$2,061.92		\$0.00		\$0.00	\$0.00	
5 5	FAA-5K-P-MNT-E FAA-5K-P-MNT-UP	Fed Asmt Auth 1501-5K Perp Enh Maint Fed Asmt Auth 1501-5000 Perp Maint Upg	\$2,992.50 \$818.30	R-MT R-MT	2% 2%	\$2,932.65 \$801.93	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	FAA-5K-P-MNT-UP	Fed Asmt Auth 1501-5000 Perp Maint Opg Fed Asmt Auth 1501-5000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	FAA-5K-T-MNT-E	Fed Asmt Auth 1501-5K Term Enh Maint	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-G100K-P-MNT	Fed Asmt Auth G100K Perp Basic Maint	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FAA-G100K-P-MNT-E	Fed Asmt Auth G100000 Perp Enh Maint	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAA-G100K-P-MNT-UP FAA-G100K-T-MNT	Fed Asmt Auth G100000 Perp Maint Upg Fed Asmt Auth G100000 Term Basic Maint	\$2,246.65 \$0.00	R-MT R-MT	2% 2%	\$2,201.72 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAA-G100K-T-MNT-E	Fed Asmt Auth G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FAA-GT100K-P-B1	FAA>100KPerpBas w/10DA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FAA-GT100K-P-E1	FAA>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36 \$16.34	R-MT R-MT	2% 2%	\$57.19 \$16.01	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	FAA-GT100K-P-UP FAA-GT100K-T-E1	FAA>100KPerpUpg w/10DA cost /1Kemp /mo FAA>100KTermEnh w/10DA cost /1Kemp /mo	\$16.34 \$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FAA-USER-P-MNT	Fed Asmt Auth User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FAA-USER-P-MNT-E	Fed Asmt Auth User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FAA-USER-P-MNT-UP FAA-USER-T-MNT	Fed Asmt Auth User Perp Maint Upg Fed Asmt Auth User Term Basic Maint	\$14.70 \$0.00	R-MT R-MT	2% 2%	\$14.41 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAA-USER-T-MNT-E	Fed Asmt Auth User Term Enh Maint	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-100K-P-MNT	Fed Cont Monitor40001-100K Perp BasicMnt	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-100K-P-MNT-E FCM-100K-P-MNT-UP	Fed Cont Monitor 40001-100K Perp Enh Mnt	\$5,836.25 \$1,634.15	R-MT R-MT	2% 2%	\$5,719.53 \$1,601.47	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FCM-100K-T-MNT	Fed Cont Monitor40001-100K Perp MaintUpg Fed Cont Monitor40001-100KTermBasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-100K-T-MNT-E	Fed Cont Monitor40001-100KTerm Enh Maint	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-1500-P-MNT	Fed Cont Monitor 0-1500 Perp Basic Maint	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-1500-P-MNT-E FCM-1500-P-MNT-UP	Fed Cont Monitor 0-1500 Perp Enh Maint Fed Cont Monitor 0-1500 Perp Maint Upg	\$1,023.75 \$286.65	R-MT R-MT	2% 2%	\$1,003.28 \$280.92	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FCM-1500-T-MNT	Fed Cont Monitor 0-1500 Ferp Maint Opg	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-1500-T-MNT-E	Fed Cont Monitor 0-1500 Term Enh Maint	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-40K-P-MNT	Fed Cont Monitor 5001-40K Perp Basic Mnt	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-40K-P-MNT-E FCM-40K-P-MNT-UP	Fed Cont Monitor 5001-40K Perp Enh Maint Fed Cont Monitor5001-40000Perp Maint Upg	\$4,016.25 \$1,124.55	R-MT R-MT	2% 2%	\$3,935.93 \$1,102.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FCM-40K-T-MNT	Fed Cont Monitor5001-40K Term BasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-40K-T-MNT-E	Fed Cont Monitor 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-5K-P-MNT FCM-5K-P-MNT-E	Fed Cont Monitor 1501-5K Perp Basic Mnt Fed Cont Monitor 1501-5K Perp Enh Maint	\$2,104.00 \$2,992.50	R-MT R-MT	2% 2%	\$2,061.92 \$2,932.65	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FCM-5K-P-MNT-UP	Fed Cont Monitor 1501-500Perp Maint Upg	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-5K-T-MNT	Fed Cont Monitor1501-5000Term BasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-5K-T-MNT-E	Fed Cont Monitor 1501-5K Term Enh Maint	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-G100K-P-MNT FCM-G100K-P-MNT-E	Fed Cont Monitor G100K Perp Basic Maint Fed Cont Monitor G100000 Perp Enh Maint	\$5,777.10 \$8,023.75	R-MT R-MT	2% 2%	\$5,661.56 \$7,863.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Fed Cont Monitor G100000 Perp Maint Upg	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-G100K-T-MNT	Fed Cont Monitor G100000Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-G100K-T-MNT-E FCM-GT100K-P-B1	Fed Cont Monitor G100000 Term Enh Maint	\$641.90	R-MT R-MT	2%	\$629.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-GT100K-P-E1	FCM>100KPerpBas w/10DA cost /1Kemp /mo FCM>100KPerpEnh w/10DA cost /1Kemp /mo	\$42.02 \$58.36	R-MT	2% 2%	\$41.18 \$57.19	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FCM-GT100K-P-UP	FCM>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-GT100K-T-E1	FCM>100KTermEnh w/10DA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-USER-P-MNT FCM-USER-P-MNT-E	Fed Cont Monitor User Perp Basic Maint Fed Cont Monitor User Perp Enh Maint	\$37.80 \$52.50	R-MT R-MT	2% 2%	\$37.04 \$51.45	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FCM-USER-P-MNT-UP	Fed Cont Monitor User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FCM-USER-T-MNT	Fed Cont Monitor User Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FCM-USER-T-MNT-E	Fed Cont Monitor User Term Enh Maint	\$4.20 \$520.83	R-MT R-MT	2% 2%	\$4.12 \$510.41	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FIM001E1 FIM001E1R	RSA Fed Identity Mgr Enh Maint -1 RSA Fed Identity Mgr Enh Maint -1	\$442.71	R-MT	2%	\$433.86	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FIM003E1	RSA Fed Identity Mgr Enh Maint -1	\$1,041.67	R-MT	2%	\$1,020.84	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FIM003E1R	RSA Fed Identity Mgr Enh Maint -1	\$885.42	R-MT	2%	\$867.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FIM010E1 FIM010E1R	RSA Fed Identity Mgr Enh Maint -1 RSA Fed Identity Mgr Enh Maint -1	\$2,083.33 \$1,770.83	R-MT R-MT	2% 2%	\$2,041.66 \$1,735.41	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FIM025E1	RSA Fed Identity Mgr Enh Maint -1	\$3,098.96	R-MT	2%	\$3,036.98	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FIM025E1R	RSA Fed Identity Mgr Enh Maint -1	\$2,634.08	R-MT	2%	\$2,581.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FIM050E1 FIM050E1R	RSA Fed Identity Mgr Enh Maint -1 RSA Fed Identity Mgr Enh Maint -1	\$5,000.00 \$4,250.00	R-MT R-MT	2% 2%	\$4,900.00 \$4,165.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FIM075E1	RSA Fed Identity Mgr Enh Maint -1	\$6,640.63	R-MT	2%	\$6,507.82	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FIM075E1R	RSA Fed Identity Mgr Enh Maint -1	\$5,644.54	R-MT	2%	\$5,531.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM100E1	RSA Fed Identity Mgr Enh Maint -1	\$8,020.83	R-MT	2%	\$7,860.41	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FIM100E1R FIM150E1	RSA Fed Identity Mgr Enh Maint -1 RSA Fed Identity Mgr Enh Maint -1	\$6,817.71 \$10,000.00	R-MT R-MT	2% 2%	\$6,681.36 \$9,800.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FIM150E1R	RSA Fed Identity Mgr Enh Maint -1	\$8,500.00	R-MT	2%	\$8,330.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FIMUNLE1	RSA Fed Identity Mgr Enh Maint -1	\$11,458.33	R-MT	2%	\$11,229.16	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FIMUNLE1R	RSA Fed Identity Mgr Enh Maint -1	\$9,739.58	R-MT	2%	\$9,544.79	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	FST1P-GT100K-B1 FST1P-GT100K-E1	FST1>100KPerpBas w/10DA cost /1Kemp /mo FST1>100KPerpEnh w/10DA cost /1Kemp /mo	\$21.00 \$29.17	R-MT R-MT	2% 2%	\$20.58 \$28.59	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST1P-MNT-100K	BASIC MAINT PERP 40001K-100K	\$2,100.00		2%	\$2,058.00		\$0.00		\$0.00	\$0.00	\$0.00
5	FST1P-MNT-1500	BASIC MAINT PERP 0-1500K	\$367.50	R-MT	2%	\$360.15		\$0.00		\$0.00	\$0.00	\$0.00
5 5	FST1P-MNT-40K FST1P-MNT-5K	BASIC MAINT PERP 5001K-40K BASIC MAINT PERP 1501K-5K	\$1,440.00 \$1,050.00	R-MT R-MT	2% 2%	\$1,411.20 \$1,029.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST1P-MNT-E-100K	ENH MAINT PERP 40001K-100K	\$2,916.67	R-MT	2%	\$2,858.34	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FST1P-MNT-E-1500	ENH MAINT PERP 0-1500K	\$510.42	R-MT	2%	\$500.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-E-40K FST1P-MNT-E-5K	ENH MAINT PERP 5001K-40K	\$2,000.00	R-MT	2%	\$1,960.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		ENH MAINT PERP 1501K-5K ENH MAINT PERP G100K	\$1,458.33 \$4,010.42	R-MT R-MT	2% 2%	\$1,429.16 \$3,930.21	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST1P-MNT-G100K	BASIC MAINT PERP G100K	\$2,887.50	R-MT	2%	\$2,829.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-GT100K-E1	FST1>100KTermEnh w/10DA cost /1Kemp /mo	\$2.33	R-MT	2%	\$2.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	FST1T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FST1T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FST1T-MNT-40K FST1T-MNT-5K	BASIC MAINT TERM PER MONTH 5001K-40K BASIC MAINT TERM PER MONTH 1501K-5K	\$0.00 \$0.00	R-MT R-MT	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST1T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	\$233.33	R-MT	2%	\$228.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	\$40.83	R-MT	2%	\$40.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	\$160.42	R-MT	2%	\$157.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FST1T-MNT-E-5K FST1T-MNT-E-G100K	ENH MAINT TERM PER MONTH 1501K-5K ENH MAINT TERM PER MONTH G100K	\$116.67 \$320.83	R-MT R-MT	2% 2%	\$114.34 \$314.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST1T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-GT100K-B1	FST2>100KPerpBas w/10DA cost /1Kemp /mo	\$10.50	R-MT	2%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-GT100K-E1	FST2>100KPerpEnh w/10DA cost /1Kemp /mo	\$14.58	R-MT	2%	\$14.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FST2P-MNT-100K FST2P-MNT-1500	BASIC MAINT PERP 40001K-100K BASIC MAINT PERP 0-1500K	\$1,050.00 \$183.75	R-MT R-MT	2% 2%	\$1,029.00 \$180.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST2P-MNT-40K	BASIC MAINT PERP 5001K-40K	\$720.00	R-MT	2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-5K	BASIC MAINT PERP 1501K-5K	\$525.00	R-MT	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FST2P-MNT-E-100K	ENH MAINT PERP 40001K-100K	\$1,458.33	R-MT	2%	\$1,429.16	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	FST2P-MNT-E-1500 FST2P-MNT-E-40K	ENH MAINT PERP 0-1500K ENH MAINT PERP 5001K-40K	\$255.21 \$1,000.00	R-MT R-MT	2% 2%	\$250.11 \$980.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	FST2P-MNT-E-5K	ENH MAINT PERP 1501K-5K	\$729.17	R-MT	2%	\$714.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-E-G100K	ENH MAINT PERP G100K	\$2,005.21	R-MT	2%	\$1,965.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-G100K	BASIC MAINT PERP G100K	\$1,443.75	R-MT	2%	\$1,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FST2T-GT100K-E1 FST2T-MNT-100K	FST2>100KTermEnh w/10DA cost /1Kemp /mo BASIC MAINT TERM PER MONTH 40001K-100K	\$1.17 \$0.00	R-MT R-MT	2% 2%	\$1.15 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST2T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FST2T-MNT-E-100K FST2T-MNT-E-1500	ENH MAINT TERM PER MONTH 40001K-100K	\$116.67 \$20.42	R-MT R-MT	2% 2%	\$114.34 \$20.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FST2T-MNT-E-1000	ENH MAINT TERM PER MONTH 0-1500K ENH MAINT TERM PER MONTH 5001K-40K	\$80.21	R-MT	2%	\$78.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	\$58.33	R-MT	2%	\$57.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	\$160.42	R-MT	2%	\$157.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FST2T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T1-B GRC-AUDENG-P-T1-E	Aud Eng & Wrkprs Perp Basic Maint \$/emp Aud Eng & Wrkpapers Perp Enh Maint \$/emp	\$1,872.50 \$2,340.63	R-MT R-MT	2% 2%	\$1,835.05 \$2,293.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDENG-P-T2-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T2-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T3-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDENG-P-T3-E GRC-AUDENG-P-T4-B	Aud Eng & Wrkpapers Perp Enh Maint \$/100 Aud Eng & Wrkprs Perp Basic Maint \$/100	\$23.88 \$12.73	R-MT R-MT	2% 2%	\$23.40 \$12.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDENG-P-T4-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T5-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T5-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDENG-P-T6-B GRC-AUDENG-P-T6-E	Aud Eng & Wrkprs Perp Basic Maint \$/100 Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$7.64 \$9.55	R-MT R-MT	2% 2%	\$7.49 \$9.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDENG-P-T7-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T7-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T8-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDENG-P-T8-E GRC-AUDPLN-P-T1-B	Aud Eng & Wrkpapers Perp Enh Maint \$/100 Audit Pln & Qlty Perp Basic Maint \$/emp	\$6.37 \$1,872.50	R-MT R-MT	2% 2%	\$6.24 \$1,835.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDPLN-P-T1-E	Audit Pln & Quality Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T2-B	Audit Pln & Qlty Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T2-E	Audit Pln & Quality Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDPLN-P-T3-B	Audit Pln & Olty Perp Basic Maint \$/100	\$19.10 \$23.88	R-MT R-MT	2% 2%	\$18.72 \$23.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDPLN-P-T3-E GRC-AUDPLN-P-T4-B	Audit Pln & Quality Perp Enh Maint \$/100 Audit Pln & Qlty Perp Basic Maint \$/100	\$23.00 \$12.73	R-MT	2%	\$23.40 \$12.48	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-AUDPLN-P-T4-E	Audit Pln & Quality Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T5-B	Audit Pln & Qlty Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDPLN-P-T5-E	Audit Pln & Quality Perp Enh Maint \$/100	\$12.73	R-MT R-MT	2% 2%	\$12.48 \$7.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDPLN-P-T6-B GRC-AUDPLN-P-T6-E	Audit Pln & Qlty Perp Basic Maint \$/100 Audit Pln & Quality Perp Enh Maint \$/100	\$7.64 \$9.55	R-MT	2% 2%	\$7.49 \$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-AUDPLN-P-T7-B	Audit Pln & Qlty Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T7-E	Audit Pln & Quality Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T8-B	Audit Pln & Qlty Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDPLN-P-T8-E GRC-BAC-P-T1-B	Audit Pln & Quality Perp Enh Maint \$/100 Business Asset Cat Perp Basic Mnt \$/emp	\$6.37 \$936.25	R-MT R-MT	2% 2%	\$6.24 \$917.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BAC-P-T1-E	Business Asset Cat Perp Basic Will Sterrip Business Asset Cat Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T2-B	Business Asset Cat Perp Basic Mnt \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T2-E	Business Asset Cat Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BAC-P-T3-B GRC-BAC-P-T3-E	Business Asset Cat Perp Basic Mnt \$/100 Business Asset Cat Perp Enh Maint \$/100	\$9.55 \$11.94	R-MT R-MT	2% 2%	\$9.36 \$11.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BAC-P-T3-E GRC-BAC-P-T4-B	Business Asset Cat Perp Enn Maint \$/100 Business Asset Cat Perp Basic Mnt \$/100	\$11.94 \$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T4-E	Business Asset Cat Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T5-B	Business Asset Cat Perp Basic Mnt \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T5-E	Business Asset Cat Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BAC-P-T6-B GRC-BAC-P-T6-E	Business Asset Cat Perp Basic Mnt \$/100 Business Asset Cat Perp Enh Maint \$/100	\$3.82 \$4.78	R-MT R-MT	2% 2%	\$3.74 \$4.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BAC-P-T0-E	Business Asset Cat Perp Enn Maint \$7100 Business Asset Cat Perp Basic Mnt \$/100	\$4.76 \$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T7-E	Business Asset Cat Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T8-B	Business Asset Cat Perp Basic Mnt \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

S.   Controlled Print   Control						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
STATEMENT   Control of the Control	BAND	sкu	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Section   Company   Comp													\$0.00
Company													\$0.00
STATEMENT CONTROL   CONT													\$0.00
Second Content	5	GRC-BCDR-P-T2-E											\$0.00
Controlled For Control													\$0.00
Control   Cont													\$0.00
September   Content													\$0.00
Company   Comp													\$0.00
Section   Control Co													\$0.00
Control Control First   Control Control First   Control Control First   Control Control First   Control Control First   Control Control First   Control Firs	5												\$0.00
See Control Teach   1.5	-												\$0.00
September   Company   Co													\$0.00
Control   Cont	-												
Control Cont													\$0.00
S. OKC-BAR-T-7-5													\$0.00
S. GRIC-SHA-FT-72E   Real Impair A sologia Pregris More 1970   \$19.00   \$10.00   \$	5												\$0.00
Concentration   Section													\$0.00
Company   Comp													\$0.00
Control   Cont													\$0.00 \$0.00
Concentration   Concentratio													\$0.00 \$0.00
Concentration   Concentratio													\$0.00
Section   Company   Comp	5	GRC-BIA-P-T5-B		\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GPC-SHA-T9-T9-E   Dist Impact Analysis Prince   Ten Mark ST 100   50.0													\$0.00
GRC-BIA-TT-F    But himped. Anypia Prep Fine Mant \$100   \$3.18   FAMT   \$24   \$3.30   \$0.00													\$0.00
GRC-BIA-T-T-E   But Impact Analysing Prog Enh Maint \$100   \$1.00   \$													
GRC_BILLP-TISED   But implicat Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Perp final Analysis Analysis Perp final Analysis Ana													\$0.00
GRC-SHAP-TREE   But Injury Rev. parts   Martin \$100   \$3.15   RATT   2%   \$3.12   \$0.00   \$0													\$0.00
GRO-ETILPRISE-PT-12   Boldy Risk Asserd Pep Ein Maint Simp	5	GRC-BIA-P-T8-E		\$3.18	R-MT		\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FRC-BIT-WIRRING-FT28   Booky fish Assamr Prop Base Mark \$1700   \$1.00   \$1.00   \$0.0													\$0.00
GRC-BTURNSK-PT-TE   Bottly Risk-Ammr Pep Eni Mants \$100   \$39.0   \$30.0   \$0.													\$0.00
For CRIC-STUPINSE-PT-38   Bo-Liv Base Assumed Page State Mart \$100   \$12.88   RAMT   2%   \$18.72   \$0.00   \$	-												
GRO-BIUPRISC-PT-18   Bol-Up Read-Assert Perg East Maris \$100   \$10.00   \$0.0													\$0.00
GRC-ETUPRISK-FT-4E   Bot-Up Reak Assumer Perp Emb Manut \$100   \$10.0   \$10.0   \$0.00	-												\$0.00
S   GRC-BTUPRENF-T3-B   Bo-Lip Rak Assumer Perp Base Maint \$100   \$10.19   R-MT   2½   \$9.99   \$0.00	5			\$12.73	R-MT		\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S   GRC-BTUPRISK-FT-E   Bol-Lip Risk Assemin Ferp Each Maint \$100   \$12.73   R.MT   2½   \$1.48   \$0.00   \$0.													\$0.00
S   GRC-STUPRISK-PT-R6   Bot-Up Risk Assemit Perg Basic Maint \$100   \$7.64   R.MT   2%   \$9.36   \$0.00   \$0.													\$0.00
S GRC-BTUPRISK-PT-RE BISULP Risk Assemt Perp Basic Maint \$100   \$9.05   R.MT   2½   \$9.38   \$0.00													
5 GRC-BTUPRSK-PT-TB BO-LUP Risk Assumit Perp Emisk Maint \$100 \$5.37 R.MT 2% \$5.24 \$3.00 \$3.00 \$0	-												\$0.00
5   GRC_BTUPRSK-PT-EB   Bol-Up Risk Assemt Perp Basic Maint \$100   \$5.00   \$0.00   \$													\$0.00
Second Company   Seco	5	GRC-BTUPRSK-P-T7-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 GRC-CTELMON-P-T1-B Ct Mon Prgm Mgmt Perp Basic Maint Siemp  5 GRC-CTELMON-P-T1-E Ct Mon Prgm Mgmt Perp Basic Maint Siemp  5 GRC-CTELMON-P-T2-B Ct Mon Prgm Mgmt Perp Basic Maint Si Mon  5 GRC-CTELMON-P-T2-B Ct Mon Prgm Mgmt Perp Basic Maint Si Mon  5 GRC-CTELMON-P-T2-B Ct Mon Prgm Mgmt Perp Basic Maint Si Mon  5 GRC-CTELMON-P-T2-B Ct Mon Prgm Mgmt Perp Basic Maint Si Mon  5 GRC-CTELMON-P-T2-B Ct Mon Prgm Mgmt Perp Basic Maint Si Mon  5 GRC-CTELMON-P-T3-B Ct Mon Prgm													\$0.00
Second Comment   Second Seco	-												\$0.00
Section   Control   Cont													
Sign   Cart   Mont   Prigin   Migra   Pep Ein   Maint   Stri00   Sign	-												\$0.00
S													\$0.00
5 GRC-CTRI,MON-P-T4-B Ctr Mon Pgm Mgmt Pep Basic Maint \$/100 \$15.92 R-MT 2% \$15.68 \$0.00 \$		GRC-CTRLMON-P-T3-B	Ctr Mon Prgm Mgmt Perp Basic Maint \$/100	\$19.10	R-MT					\$0.00			\$0.00
Second Comment   Figure   Fi	-												\$0.00
5 GRC-CTRILMON-P.T5-B. Ctr Mon Pgm Mgmt Perp Basic Maint \$/100 \$10.99 R.MT 2% \$9.99 \$0.00													\$0.00 \$0.00
6         GRC-CTRLMON-P-T-EB         Ctr Monit Prgm Mgmt Perp Basic Maint \$/100         \$12.73         R-MT         2%         \$1.248         \$0.00         \$													\$0.00 \$0.00
S GRC-CTRLMONP-T6-B C tr Mon Prgm Mgmt Perp Basic Maint \$/100													\$0.00
5 GRC-CTRLMON-P-T7-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T7-B Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Monit Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLMON-P-T8-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T1-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T2-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T2-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgmt Perp													\$0.00
5 GRC-CTRLMON-P-T3-E Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLMON-P-T3-E Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLMON-P-T3-E Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLMON-P-T3-E Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLMON-P-T3-E Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLMON-P-T3-E Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 5 GRC-CTRLPRG-P-T1-B Ctr Assn Prgm Mgt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T1-B Ctr Assn Prgm Mgt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T1-B Ctr Assn Prgm Mgt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T1-B Ctr Assn Prgm Mgt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T1-B Ctr Assn Prgm Mgt Perp Basic Maint \$/100 5 GRC-CTRLPRG-P-T3-B Ctr Assn Prgm Mgt Perp Basic Maint \$/100	-												\$0.00
5 GRC-CTRLMON-P-T8-B Ctr Mon Prgm Mgmt Perp Basic Maint \$/100 \$5.09 R-MT 2% \$4.99 \$0.00 \$0	-												\$0.00
5 GRC-CTRLMON-P-T8-E Ctr Monit Prgm Mgmt Perp Enh Maint \$/100 \$6.37 R.MT 2% \$6.24 \$0.00 \$0	-												\$0.00
5 GRC-CTRLPRG-P-T1-B Ctr Asm Prgm Mgt Perp Basic Maint \$(emp) \$1,872.50 R-MT 2% \$1,835.05 \$0.00	-												\$0.00 \$0.00
5 GRC-CTRLPRG-P-T1-E Ctr Asm Promodiffent Perp Enh Maint \$femp \$2,340.63 R-MT 2% \$2,293.82 \$0.00	-												\$0.00
5 GRC-CTRLPRG-P-T2-E Ctr Asm Prog Mgmt Perp Enh Maint \$/100 \$39.79 R.MT 2% \$38.99 \$0.00 \$0	5					2%					\$0.00	\$0.00	\$0.00
5 GRC-CTRLPRG-P-T3-B Ctr Asm Prgm Mgt Perp Basic Maint \$/100 \$19.10 R-MT 2% \$18.72 \$0.00 \$													\$0.00
5 GRC-CTRLPRG-P-T3-E Ctr Asm Prog Mgmt Perp Enh Maint \$/100 \$23.88 R-MT 2% \$23.40 \$0.00 \$0	-	GRC-CTRLPRG-P-T2-E	Ctr Asrn Prog Mgmt Perp Enh Maint \$/100										\$0.00
5 GRC-CTRLPRG-P-T4-B Ctr Asm Prgm Mgt Perp Basic Maint \$/100 \$12.73 R.MT 2% \$12.48 \$0.00 \$	-												\$0.00
5 GRC-CTRLPRG-P-T3-E Ctr Asm Prog Mgmt Perp Enh Maint \$/100 \$15.92 R-MT 2% \$15.60 \$0.00 \$0													\$0.00 \$0.00
5 GRC-CTRLPRG-P-T5-B Ctr Asrn Prgm Mgt Perp Basic Maint \$/100 \$10.19 R-MT 2% \$9.99 \$0.00 \$													\$0.00
5 GRC-CTRLPRG-P-T5-E Ctr Asrn Prog Mgmt Perp Enh Maint \$/100 \$12.73 R-MT 2% \$12.48 \$0.00 \$													\$0.00
5 GRC-CTRLPRG-P-T6-E Ctr Asm Prog Mgmt Perp Enh Maint \$/100 \$9.55 R-MT 2% \$9.36 \$0.00 \$0.0		GRC-CTRLPRG-P-T5-E	Ctr Asrn Prog Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 GRC-CTRLPRG-P-T7-B Ctr Asrn Prgm Mgt Perp Basic Maint \$/100 \$6.37 R-MT 2% \$6.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												\$0.00
													\$0.00
O CACO THE ACT - 17 E 37.00 90.00 90.00 90.00 90.00 90.00 90.00 90.00 90.00													\$0.00 \$0.00
	3	GRO-GINLI RG-1-17-E	On Asin't Toy myric t 6th Ellit Maint \$7100	φ1.90	IX-IVI I	2 /0	φ1.00	φυ.υυ	\$0.00	ψυ.00	Ψ0.00	Ψ0.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Ctr Asrn Prgm Mgt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-CTRLPRG-P-T8-E GRC-FEDAA-P-T1-B	Ctr Asrn Prog Mgmt Perp Enh Maint \$/100	\$6.37 \$1.872.50	R-MT R-MT	2% 2%	\$6.24 \$1,835.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDAA-P-T1-B GRC-FEDAA-P-T1-E	Fed Asmt & Auth Perp Basic Maint \$/emp Fed Asmt & Auth Perp Enh Maint \$/emp	\$1,872.50 \$2,340.63	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-FEDAA-P-T2-B	Fed Asmt & Auth Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T2-E	Fed Asmt & Auth Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T3-B	Fed Asmt & Auth Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T3-E	Fed Asmt & Auth Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-FEDAA-P-T4-B	Fed Asmt & Auth Perp Basic Maint \$/100	\$12.73	R-MT R-MT	2%	\$12.48	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	GRC-FEDAA-P-T4-E GRC-FEDAA-P-T5-B	Fed Asmt & Auth Perp Enh Maint \$/100 Fed Asmt & Auth Perp Basic Maint \$/100	\$15.92 \$10.19	R-MT	2% 2%	\$15.60 \$9.99	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-FEDAA-P-T5-E	Fed Asmt & Auth Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T6-B	Fed Asmt & Auth Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T6-E	Fed Asmt & Auth Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T7-B	Fed Asmt & Auth Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-FEDAA-P-T7-E	Fed Asmt & Auth Perp Enh Maint \$/100	\$7.96 \$5.09	R-MT R-MT	2% 2%	\$7.80 \$4.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDAA-P-T8-B GRC-FEDAA-P-T8-E	Fed Asmt & Auth Perp Basic Maint \$/100 Fed Asmt & Auth Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T1-B	Federal Cont Mon Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T1-E	Federal Cont Monit Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T2-B	Federal Cont Mon Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T2-E	Federal Cont Monit Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-FEDCM-P-T3-B	Federal Cont Mon Perp Basic Maint \$/100	\$19.10 \$23.88	R-MT R-MT	2%	\$18.72 \$23.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	GRC-FEDCM-P-T3-E GRC-FEDCM-P-T4-B	Federal Cont Monit Perp Enh Maint \$/100 Federal Cont Mon Perp Basic Maint \$/100	\$23.00 \$12.73	R-MT	2% 2%	\$23.40 \$12.48	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-FEDCM-P-T4-E	Federal Cont Monit Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T5-B	Federal Cont Mon Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T5-E	Federal Cont Monit Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T6-B	Federal Cont Mon Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T6-E	Federal Cont Monit Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-FEDCM-P-T7-B GRC-FEDCM-P-T7-E	Federal Cont Mon Perp Basic Maint \$/100 Federal Cont Monit Perp Enh Maint \$/100	\$6.37 \$7.96	R-MT R-MT	2% 2%	\$6.24 \$7.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDCM-P-T8-B	Federal Cont Mon Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T8-E	Federal Cont Monit Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T1-B	Incident Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T1-E	Incident Management Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T2-B	Incident Mgmt Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-INCD-P-T2-E GRC-INCD-P-T3-B	Incident Management Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-13-B GRC-INCD-P-T3-E	Incident Mgmt Perp Basic Maint \$/100 Incident Management Perp Enh Maint \$/100	\$19.10 \$23.88	R-MT R-MT	2% 2%	\$18.72 \$23.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-INCD-P-T4-B	Incident Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T4-E	Incident Management Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T5-B	Incident Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T5-E	Incident Management Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T6-B	Incident Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-INCD-P-T6-E GRC-INCD-P-T7-B	Incident Management Perp Enh Maint \$/100 Incident Mgmt Perp Basic Maint \$/100	\$9.55 \$6.37	R-MT R-MT	2% 2%	\$9.36 \$6.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-INCD-P-T7-E	Incident Management Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T8-B	Incident Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T8-E	Incident Management Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T1-B	Info Sec Mgmt Sys Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T1-E	Info Sec Mgmt Sys Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ISMS-P-T2-B GRC-ISMS-P-T2-E	Info Sec Mgmt Sys Perp Basic Maint \$/100	\$31.83 \$39.79	R-MT R-MT	2% 2%	\$31.19 \$38.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISMS-P-T2-E GRC-ISMS-P-T3-B	Info Sec Mgmt Sys Perp Enh Maint \$/100 Info Sec Mgmt Sys Perp Basic Maint \$/100	\$39.79 \$19.10	R-MT	2%	\$30.99 \$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-ISMS-P-T3-E	Info Sec Mgmt Sys Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T4-B	Info Sec Mgmt Sys Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T4-E	Info Sec Mgmt Sys Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T5-B	Info Sec Mgmt Sys Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T5-E	Info Sec Mgmt Sys Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ISMS-P-T6-B GRC-ISMS-P-T6-E	Info Sec Mgmt Sys Perp Basic Maint \$/100 Info Sec Mgmt Sys Perp Enh Maint \$/100	\$7.64 \$9.55	R-MT R-MT	2% 2%	\$7.49 \$9.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISMS-P-T0-E	Info Sec Mgmt Sys Perp Enn Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T7-E	Info Sec Mgmt Sys Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T8-B	Info Sec Mgmt Sys Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T8-E	Info Sec Mgmt Sys Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T1-B	Issues Management Perp Basic Maint \$/emp	\$936.25	R-MT	2%	\$917.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T1-E	Issues Management Perp Enh Maint \$/emp Issues Management Perp Basic Maint \$/100	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ISSUE-P-T2-B GRC-ISSUE-P-T2-E	Issues Management Perp Basic Maint \$/100 Issues Management Perp Enh Maint \$/100	\$15.92 \$19.90	R-MT R-MT	2% 2%	\$15.60 \$19.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISSUE-P-T2-E GRC-ISSUE-P-T3-B	Issues Management Perp Enn Maint \$/100 Issues Management Perp Basic Maint \$/100	\$19.90 \$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T3-E	Issues Management Perp Enh Maint \$/100	\$11.94	R-MT	2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T4-B	Issues Management Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T4-E	Issues Management Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T5-B	Issues Management Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T5-E	Issues Management Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ISSUE-P-T6-B GRC-ISSUE-P-T6-E	Issues Management Perp Basic Maint \$/100 Issues Management Perp Enh Maint \$/100	\$3.82 \$4.78	R-MT R-MT	2% 2%	\$3.74 \$4.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISSUE-P-T7-B	Issues Management Perp Enn Maint \$/100 Issues Management Perp Basic Maint \$/100	\$4.78 \$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
9	oooo	gomont orp basis maint \$1.00	ψ3.10		270	ψ3.12	ψ0.00	ψ0.00	ψ0.00	Ψ0.00	ψ0.00	ψ0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Issues Management Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.90	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		Issues Management Perp Basic Maint \$/100	\$2.55 \$3.18	R-MT	2% 2%	\$2.50 \$3.12	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Issues Management Perp Enh Maint \$/100 IT Asset Catalog Perp Basic Maint \$/emp	\$3.16 \$936.25	R-MT R-MT	2%	\$917.53	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Asset Catalog Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ITAC-P-T2-B	IT Asset Catalog Perp Basic Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Asset Catalog Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.50	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Asset Catalog Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Asset Catalog Perp Enh Maint \$/100 IT Asset Catalog Perp Basic Maint \$/100	\$11.94 \$6.37	R-MT R-MT	2% 2%	\$11.70 \$6.24	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Asset Catalog Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Asset Catalog Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ITAC-P-T5-E	IT Asset Catalog Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Asset Catalog Perp Basic Maint \$/100	\$3.82	R-MT	2%	\$3.74	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Asset Catalog Perp Enh Maint \$/100 IT Asset Catalog Perp Basic Maint \$/100	\$4.78 \$3.18	R-MT R-MT	2% 2%	\$4.68 \$3.12	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Asset Catalog Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.90	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Asset Catalog Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ITAC-P-T8-E	IT Asset Catalog Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		IT Cntrls Asrn Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Controls Asm Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Cntrls Asm Perp Basic Maint \$/100 IT Controls Asm Perp Enh Maint \$/100	\$31.83 \$39.79	R-MT R-MT	2% 2%	\$31.19 \$38.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Controls Asm Perp Enn Maint \$/100 IT Cntrls Asm Perp Basic Maint \$/100	\$39.79 \$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Controls Asrn Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Cntrls Asrn Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Controls Asrn Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Cntrls Asm Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Controls Asrn Perp Enh Maint \$/100 IT Cntrls Asrn Perp Basic Maint \$/100	\$12.73 \$7.64	R-MT R-MT	2% 2%	\$12.48 \$7.49	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Controls Asm Perp Easic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		IT Cntrls Asrn Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Controls Asm Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		IT Cntrls Asrn Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Controls Asrn Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Risk Mgmt Perp Basic Maint \$/emp IT Risk Management Perp Enh Maint \$/emp	\$1,872.50 \$2,340.63	R-MT R-MT	2% 2%	\$1,835.05 \$2,293.82	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Risk Mgmt Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Risk Management Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Risk Mgmt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Risk Management Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Risk Mgmt Perp Basic Maint \$/100 IT Risk Management Perp Enh Maint \$/100	\$12.73 \$15.92	R-MT R-MT	2% 2%	\$12.48 \$15.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Risk Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Risk Management Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Risk Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Risk Management Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Risk Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Risk Management Perp Enh Maint \$/100 IT Risk Mgmt Perp Basic Maint \$/100	\$7.96 \$5.09	R-MT R-MT	2% 2%	\$7.80 \$4.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Risk Management Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Ind Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-KEYIND-P-T1-E	Key Indicator Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Ind Mgmt Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Indicator Mgmt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Key Ind Mgmt Perp Basic Maint \$/100 Key Indicator Mgmt Perp Enh Maint \$/100	\$19.10 \$23.88	R-MT R-MT	2% 2%	\$18.72 \$23.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Key Ind Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Indicator Mgmt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Ind Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Indicator Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Ind Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Key Indicator Mgmt Perp Enh Maint \$/100	\$9.55 \$6.37	R-MT R-MT	2% 2%	\$9.36 \$6.24	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Key Ind Mgmt Perp Basic Maint \$/100 Key Indicator Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2% 2%	\$0.24 \$7.80	\$0.00	\$0.00		\$0.00	\$0.00	
5		Key Ind Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-KEYIND-P-T8-E	Key Indicator Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Loss Event Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00		\$0.00	\$0.00	
5		Loss Event Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Loss Event Mgmt Perp Basic Maint \$/100 Loss Event Mgmt Perp Enh Maint \$/100	\$31.83 \$39.79	R-MT R-MT	2% 2%	\$31.19 \$38.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Loss Event Mgmt Perp Enn Maint \$/100 Loss Event Mgmt Perp Basic Maint \$/100	\$39.79 \$19.10	R-MT	2%	\$38.99 \$18.72		\$0.00		\$0.00	\$0.00	
5		Loss Event Mgmt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-LSSEVNT-P-T4-B	Loss Event Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5		Loss Event Mgmt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00		\$0.00	\$0.00	
5		Loss Event Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		Loss Event Mgmt Perp Enh Maint \$/100 Loss Event Mgmt Perp Basic Maint \$/100	\$12.73	R-MT R-MT	2% 2%	\$12.48 \$7.49	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Loss Event Mgmt Perp Basic Maint \$/100 Loss Event Mgmt Perp Enh Maint \$/100	\$7.64 \$9.55	R-MT	2%	\$7.49 \$9.36	\$0.00	\$0.00		\$0.00	\$0.00	
ŭ		O	40.00		_,,	ψ5.00	ψ0.00	\$3.00	Ψ0.00	Ψ0.00	ψ3.00	<b>\$</b> 0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-LSSEVNT-P-T7-B		\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Loss Event Mgmt Perp Enh Maint \$/100	\$7.96 \$5.09	R-MT R-MT	2% 2%	\$7.80 \$4.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-LSSEVNT-P-T8-B GRC-LSSEVNT-P-T8-E	Loss Event Mgmt Perp Basic Maint \$/100 Loss Event Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OBLIGS-P-T1-B	Corp Oblig Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-P-T1-E	Corp Obligs Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-OBLIGS-P-T2-B GRC-OBLIGS-P-T2-E	Corp Oblig Mgmt Perp Basic Maint \$/100	\$31.83 \$39.79	R-MT R-MT	2% 2%	\$31.19 \$38.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OBLIGS-P-T3-B	Corp Obligs Mgmt Perp Enh Maint \$/100 Corp Oblig Mgmt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OBLIGS-P-T3-E	Corp Obligs Mgmt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OBLIGS-P-T4-B	Corp Oblig Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-OBLIGS-P-T4-E GRC-OBLIGS-P-T5-B	Corp Obligs Mgmt Perp Enh Maint \$/100 Corp Oblig Mgmt Perp Basic Maint \$/100	\$15.92 \$10.19	R-MT R-MT	2% 2%	\$15.60 \$9.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-OBLIGS-P-T5-E	Corp Obligs Mgmt Perp East Maint \$/100	\$10.19	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OBLIGS-P-T6-B	Corp Oblig Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OBLIGS-P-T6-E	Corp Obligs Mgmt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-OBLIGS-P-T7-B GRC-OBLIGS-P-T7-E	Corp Oblig Mgmt Perp Basic Maint \$/100 Corp Obligs Mgmt Perp Enh Maint \$/100	\$6.37 \$7.96	R-MT R-MT	2% 2%	\$6.24 \$7.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OBLIGS-P-T8-B	Corp Oblig Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OBLIGS-P-T8-E	Corp Obligs Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T1-B	On-Demand App Perp Basic Maint \$/emp	\$268.33	R-MT	2%	\$262.96	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-ODA-P-T1-E GRC-ODA-P-T2-B	On-Demand App Perp Enh Maint \$/emp On-Demand App Perp Basic Maint \$/100	\$335.41 \$4.55	R-MT R-MT	2% 2%	\$328.70 \$4.46	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-ODA-P-12-B GRC-ODA-P-T2-E	On-Demand App Perp Enh Maint \$/100	\$4.55 \$5.68	R-MT	2%	\$5.57	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T3-B	On-Demand App Perp Basic Maint \$/100	\$2.73	R-MT	2%	\$2.68	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ODA-P-T3-E	On-Demand App Perp Enh Maint \$/100	\$3.41	R-MT	2%	\$3.34	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ODA-P-T4-B	On-Demand App Perp Basic Maint \$/100	\$1.82	R-MT	2%	\$1.78	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-ODA-P-T4-E GRC-ODA-P-T5-B	On-Demand App Perp Enh Maint \$/100 On-Demand App Perp Basic Maint \$/100	\$2.27 \$1.46	R-MT R-MT	2% 2%	\$2.22 \$1.43	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-ODA-P-T5-E	On-Demand App Perp Enh Maint \$/100	\$1.82	R-MT	2%	\$1.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T6-B	On-Demand App Perp Basic Maint \$/100	\$1.09	R-MT	2%	\$1.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T6-E	On-Demand App Perp Enh Maint \$/100	\$1.36	R-MT	2%	\$1.33	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T7-B	On-Demand App Perp Basic Maint \$/100	\$0.91	R-MT	2%	\$0.89	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	GRC-ODA-P-T7-E GRC-ODA-P-T8-B	On-Demand App Perp Enh Maint \$/100 On-Demand App Perp Basic Maint \$/100	\$1.14 \$0.73	R-MT R-MT	2% 2%	\$1.12 \$0.72	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-ODA-P-T8-E	On-Demand App Perp Enh Maint \$/100	\$0.91	R-MT	2%	\$0.89	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OPSRSK-P-T1-B	Op Risk Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OPSRSK-P-T1-E	Op Risk Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-OPSRSK-P-T2-B GRC-OPSRSK-P-T2-E	Op Risk Mgmt Perp Basic Maint \$/100 Op Risk Mgmt Perp Enh Maint \$/100	\$31.83 \$39.79	R-MT R-MT	2% 2%	\$31.19 \$38.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-OPSRSK-P-T3-B	Op Risk Mgmt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OPSRSK-P-T3-E	Op Risk Mgmt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OPSRSK-P-T4-B	Op Risk Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	GRC-OPSRSK-P-T4-E GRC-OPSRSK-P-T5-B	Op Risk Mgmt Perp Enh Maint \$/100 Op Risk Mgmt Perp Basic Maint \$/100	\$15.92 \$10.19	R-MT R-MT	2% 2%	\$15.60 \$9.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OPSRSK-P-T5-E	Op Risk Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OPSRSK-P-T6-B	Op Risk Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-P-T6-E	Op Risk Mgmt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-OPSRSK-P-T7-B GRC-OPSRSK-P-T7-E	Op Risk Mgmt Perp Basic Maint \$/100 Op Risk Mgmt Perp Enh Maint \$/100	\$6.37 \$7.96	R-MT R-MT	2% 2%	\$6.24 \$7.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OPSRSK-P-T8-B	Op Risk Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-OPSRSK-P-T8-E	Op Risk Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-PCI-P-T1-B	PCI Management Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-PCI-P-T1-E GRC-PCI-P-T2-B	PCI Management Perp Enh Maint \$/emp PCI Management Perp Basic Maint \$/100	\$2,340.63 \$31.83	R-MT R-MT	2% 2%	\$2,293.82	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-PCI-P-12-B	PCI Management Perp Basic Maint \$/100 PCI Management Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$31.19 \$38.99	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T3-B	PCI Management Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T3-E	PCI Management Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T4-B	PCI Management Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-PCI-P-T4-E GRC-PCI-P-T5-B	PCI Management Perp Enh Maint \$/100 PCI Management Perp Basic Maint \$/100	\$15.92 \$10.19	R-MT R-MT	2% 2%	\$15.60 \$9.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-PCI-P-T5-E	PCI Management Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-PCI-P-T6-B	PCI Management Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-PCI-P-T6-E	PCI Management Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T7-B	PCI Management Perp Basic Maint \$/100	\$6.37	R-MT R-MT	2% 2%	\$6.24 \$7.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T7-E GRC-PCI-P-T8-B	PCI Management Perp Enh Maint \$/100 PCI Management Perp Basic Maint \$/100	\$7.96 \$5.09	R-MT	2%	\$7.80 \$4.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-PCI-P-T8-E	PCI Management Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-POAM-P-T1-B	Plan Action MS Perp Basic Maint \$/emp	\$936.25	R-MT	2%	\$917.53	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-POAM-P-T1-E	Plan Action Milestn Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-POAM-P-T2-B GRC-POAM-P-T2-E	Plan Action MS Perp Basic Maint \$/100 Plan Action Milestn Perp Enh Maint \$/100	\$15.92 \$19.90	R-MT R-MT	2% 2%	\$15.60 \$19.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-POAM-P-T3-B	Plan Action MS Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-POAM-P-T3-E	Plan Action Milestn Perp Enh Maint \$/100	\$11.94	R-MT	2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-P-T4-B	Plan Action MS Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-POAM-P-T4-E GRC-POAM-P-T5-B	Plan Action Milestn Perp Enh Maint \$/100 Plan Action MS Perp Basic Maint \$/100	\$7.96 \$5.09	R-MT R-MT	2% 2%	\$7.80 \$4.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-POAM-P-15-B GRC-POAM-P-T5-E	Plan Action MS Perp Basic Maint \$/100 Plan Action Milestn Perp Enh Maint \$/100	\$5.09 \$6.37	R-MT	2% 2%	\$4.99 \$6.24	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-POAM-P-T6-B	Plan Action MS Perp Basic Maint \$/100	\$3.82	R-MT	2%	\$3.74	\$0.00	\$0.00		\$0.00	\$0.00	

					NVP LEVEL 1			NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-POAM-P-T6-E	Plan Action Milestn Perp Enh Maint \$/100	\$4.78		2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-P-T7-B	Plan Action MS Perp Basic Maint \$/100	\$3.18		2%	\$3.12		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POAM-P-T7-E GRC-POAM-P-T8-B	Plan Action Milestn Perp Enh Maint \$/100 Plan Action MS Perp Basic Maint \$/100	\$3.98 \$2.55		2% 2%	\$3.90 \$2.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POAM-P-T8-E	Plan Action Milestn Perp Enh Maint \$/100	\$3.18		2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T1-B	Policy Prgm Mgmt Perp Basic Maint \$/emp	\$1,872.50		2%	\$1,835.05		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T1-E	Policy Program Mgmt Perp Enh Maint \$/emp	\$2,340.63		2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T2-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$31.83		2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T2-E	Policy Program Mgmt Perp Enh Maint \$/100	\$39.79		2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T3-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$19.10		2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T3-E	Policy Program Mgmt Perp Enh Maint \$/100	\$23.88		2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T4-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$12.73		2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T4-E	Policy Program Mgmt Perp Enh Maint \$/100	\$15.92		2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POLICY-P-T5-B GRC-POLICY-P-T5-E	Policy Prgm Mgmt Perp Basic Maint \$/100 Policy Program Mgmt Perp Enh Maint \$/100	\$10.19 \$12.73		2% 2%	\$9.99 \$12.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POLICY-P-T6-B	Policy Program Mgmt Perp Basic Maint \$/100	\$7.64		2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T6-E	Policy Program Mgmt Perp Enh Maint \$/100	\$9.55		2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T7-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T7-E	Policy Program Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T8-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$5.09		2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T8-E	Policy Program Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Basic Maint \$/emp	\$1,872.50		2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Enh Maint \$/emp	\$2,340.63		2%	\$2,293.82		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Basic Maint \$/100	\$31.83		2%	\$31.19 \$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Resiliency Mgmt Perp Enh Maint \$/100 Resiliency Mgmt Perp Basic Maint \$/100	\$39.79 \$19.10		2% 2%	\$30.99 \$18.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Resiliency Mgmt Perp Enh Maint \$/100	\$23.88		2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Basic Maint \$/100	\$12.73		2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Enh Maint \$/100	\$15.92		2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Enh Maint \$/100	\$12.73		2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Basic Maint \$/100	\$7.64		2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Enh Maint \$/100	\$9.55		2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Resiliency Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Resiliency Mgmt Perp Enh Maint \$/100	\$7.96 \$5.09		2%	\$7.80 \$4.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Resiliency Mgmt Perp Basic Maint \$/100 Resiliency Mgmt Perp Enh Maint \$/100	\$6.37		2% 2%	\$4.99 \$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Risk Catalog Perp Basic Maint \$/r00	\$936.25		2%	\$917.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Risk Catalog Perp Enh Maint \$/emp	\$1,170.31		2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Risk Catalog Perp Basic Maint \$/100	\$15.92		2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T2-E	Risk Catalog Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Risk Catalog Perp Basic Maint \$/100	\$9.55		2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Risk Catalog Perp Enh Maint \$/100	\$11.94		2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Risk Catalog Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Risk Catalog Perp Enh Maint \$/100 Risk Catalog Perp Basic Maint \$/100	\$7.96 \$5.09		2% 2%	\$7.80 \$4.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Risk Catalog Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T6-B	Risk Catalog Perp Basic Maint \$/100	\$3.82		2%	\$3.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Risk Catalog Perp Enh Maint \$/100	\$4.78		2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T7-B	Risk Catalog Perp Basic Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T7-E	Risk Catalog Perp Enh Maint \$/100	\$3.98		2%	\$3.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T8-B	Risk Catalog Perp Basic Maint \$/100	\$2.55		2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T8-E	Risk Catalog Perp Enh Maint \$/100	\$3.18		2%	\$3.12		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RSKINV-P-T1-B GRC-RSKINV-P-T1-E	Top-Dwn Rsk Assmt Perp Basic Maint \$/emp	\$1,872.50		2% 2%	\$1,835.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RSKINV-P-T1-E GRC-RSKINV-P-T2-B	Top-Down Risk Assmt Perp Enh Maint \$/emp Top-Dwn Rsk Assmt Perp Basic Maint \$/100	\$2,340.63 \$31.83		2% 2%	\$2,293.82 \$31.19	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	GRC-RSKINV-P-T2-E	Top-Down Risk Assmt Perp Enh Maint \$/100	\$39.79		2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T3-B	Top-Dwn Rsk Assmt Perp Basic Maint \$/100	\$19.10		2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T3-E	Top-Down Risk Assmt Perp Enh Maint \$/100	\$23.88		2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T4-B	Top-Dwn Rsk Assmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T4-E	Top-Down Risk Assmt Perp Enh Maint \$/100	\$15.92		2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T5-B	Top-Dwn Rsk Assmt Perp Basic Maint \$/100	\$10.19		2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T5-E	Top-Down Risk Assmt Perp Enh Maint \$/100	\$12.73		2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RSKINV-P-T6-B	Top-Dwn Rsk Assmt Perp Basic Maint \$/100	\$7.64 \$9.55		2%	\$7.49 \$9.36	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	GRC-RSKINV-P-T6-E GRC-RSKINV-P-T7-B	Top-Down Risk Assmt Perp Enh Maint \$/100 Top-Dwn Rsk Assmt Perp Basic Maint \$/100	\$9.55 \$6.37	R-MT	2% 2%	\$9.36 \$6.24	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RSKINV-P-T7-E	Top-Dwn Risk Assmt Perp Enh Maint \$/100	\$6.37 \$7.96		2%	\$0.24 \$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T8-B	Top-Down Risk Assmit Perp Basic Maint \$/100	\$5.09		2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Top-Down Risk Assmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgt Perp Basic Mnt \$/emp	\$1,872.50		2%	\$1,835.05		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgmt Perp Enh Maint \$/emp	\$2,340.63		2%	\$2,293.82		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T2-B	Sec Ops & Brch Mgt Perp Basic Mnt \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgmt Perp Enh Maint \$/100	\$39.79		2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgt Perp Basic Mnt \$/100	\$19.10		2%	\$18.72		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgmt Perp Enh Maint \$/100	\$23.88		2%	\$23.40		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgt Perp Basic Mnt \$/100	\$12.73		2%	\$12.48		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Sec Ops & Brch Mgmt Perp Enh Maint \$/100 Sec Ops & Brch Mgt Perp Basic Mnt \$/100	\$15.92 \$10.19		2% 2%	\$15.60 \$9.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Sec Ops & Brich Mgit Perp Basic Mrit \$/100 Sec Ops & Brich Mgmt Perp Enh Maint \$/100	\$10.19		2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
•		-1g	ψ. <u>2.</u> 70			\$12.40	<b>\$5.50</b>	<b>\$5.00</b>	ψ0.50	ψ0.00	ψ0.00	<b>\$</b> 0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Sec Ops & Brch Mgt Perp Basic Mnt \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Sec Ops & Brch Mgmt Perp Enh Maint \$/100 Sec Ops & Brch Mgt Perp Basic Mnt \$/100	\$9.55 \$6.37	R-MT R-MT	2% 2%	\$9.36 \$6.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Sec Ops & Brich Might Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgt Perp Basic Mnt \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Ops & Brch Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Sec Incdt Mgmt Perp Basic Maint \$/emp Sec Incident Mgmt Perp Enh Maint \$/emp	\$936.25 \$1,170.31	R-MT R-MT	2% 2%	\$917.53 \$1,146.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Sec Incident Might Perp Basic Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Incident Mgmt Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Incdt Mgmt Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Sec Incident Mgmt Perp Enh Maint \$/100 Sec Incdt Mgmt Perp Basic Maint \$/100	\$11.94 \$6.37	R-MT R-MT	2% 2%	\$11.70 \$6.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Sec Incident Mamt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Incdt Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Incident Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Sec Incdt Mgmt Perp Basic Maint \$/100 Sec Incident Mgmt Perp Enh Maint \$/100	\$3.82 \$4.78	R-MT R-MT	2% 2%	\$3.74 \$4.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Sec Incident wight 1 etp Erin Wahit \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T7-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sec Incdt Mgmt Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Sec Incident Mgmt Perp Enh Maint \$/100  Third Party Cat Party Page Maint \$/amp	\$3.18 \$936.25	R-MT R-MT	2% 2%	\$3.12 \$917.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Third Party Cat Perp Basic Maint \$/emp Third Party Catalog Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Cat Perp Basic Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Catalog Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Party Cat Perp Basic Maint \$/100	\$9.55	R-MT R-MT	2% 2%	\$9.36 \$11.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5		Third Party Catalog Perp Enh Maint \$/100 Third Party Cat Perp Basic Maint \$/100	\$11.94 \$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Catalog Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Cat Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Catalog Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Party Catalan Basic Maint \$/100	\$3.82 \$4.78	R-MT R-MT	2% 2%	\$3.74 \$4.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Third Party Catalog Perp Enh Maint \$/100 Third Party Cat Perp Basic Maint \$/100	\$4.76 \$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Catalog Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Cat Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Catalog Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Pty Engmgnt Perp Basic Maint \$/emp Third Pty Engmnt Perp Enh Maint \$/emp	\$1,872.50 \$2,340.63	R-MT R-MT	2% 2%	\$1,835.05 \$2,293.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Third Pty Engrint Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T2-E	Third Pty Engmnt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Pty Engmgnt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Pty Engmnt Perp Enh Maint \$/100 Third Pty Engmgnt Perp Basic Maint \$/100	\$23.88 \$12.73	R-MT R-MT	2% 2%	\$23.40 \$12.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Third Pty Enginght Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Pty Engmgnt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Pty Engmnt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Pty Engagnt Perp Basic Maint \$/100	\$7.64 \$9.55	R-MT R-MT	2% 2%	\$7.49 \$9.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Third Pty Engmnt Perp Enh Maint \$/100 Third Pty Engmgnt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Pty Engmnt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Pty Engmgnt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Pty Engmnt Perp Enh Maint \$/100 Third Party Cay Perp Regis Maint \$/omn	\$6.37 \$1.872.50	R-MT R-MT	2%	\$6.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5		Third Party Gov Perp Basic Maint \$/emp Third Party Gov Perp Enh Maint \$/emp	\$1,872.50 \$2,340.63	R-MT	2% 2%	\$1,835.05 \$2,293.82	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		Third Party Gov Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T2-E	Third Party Gov Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Gov Perp Basic Maint \$/100 Third Party Cov Perp Esh Maint \$/100	\$19.10	R-MT R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Party Gov Perp Enh Maint \$/100 Third Party Gov Perp Basic Maint \$/100	\$23.88 \$12.73	R-MT	2% 2%	\$23.40 \$12.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Third Party Gov Perp Enh Maint \$/100	\$12.73 \$15.92	R-MT	2%	\$12.46 \$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T5-B	Third Party Gov Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Gov Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Party Gov Perp Basic Maint \$/100 Third Party Gov Perp Enh Maint \$/100	\$7.64 \$9.55	R-MT R-MT	2% 2%	\$7.49 \$9.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-SUPGOV-P-T0-E	Third Party Gov Perp Enn Maint \$/100 Third Party Gov Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$9.36 \$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Gov Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Gov Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Third Party Gov Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Thrd Pty Rsk Mgmt Perp Basic Maint \$/emp Third Pty Risk Mgmt Perp Enh Maint \$/emp	\$1,872.50 \$2,340.63	R-MT R-MT	2% 2%	\$1,835.05 \$2,293.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Thrd Pty Risk Mightt Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T2-E	Third Pty Risk Mgmt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Thrd Pty Rsk Mgmt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		Third Pty Risk Mgmt Perp Enh Maint \$/100 Thrd Pty Rsk Mgmt Perp Basic Maint \$/100	\$23.88 \$12.73	R-MT R-MT	2% 2%	\$23.40 \$12.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Third Pty Risk Mgmt Perp Enh Maint \$/100 Third Pty Risk Mgmt Perp Enh Maint \$/100	\$12.73 \$15.92	R-MT	2%	\$12.46 \$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Thrd Pty Rsk Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-SUPRSK-P-T5-E	Third Pty Risk Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-SUPRSK-P-T6-B GRC-SUPRSK-P-T6-E	Thrd Pty Rsk Mgmt Perp Basic Maint \$/100 Third Pty Risk Mgmt Perp Enh Maint \$/100	\$7.64 \$9.55	R-MT R-MT	2% 2%	\$7.49 \$9.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPRSK-P-T7-B	Thrd Pty Rsk Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-SUPRSK-P-T7-E	Third Pty Risk Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T8-B	Thrd Pty Rsk Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-SUPRSK-P-T8-E GRC-VULMGT-P-T1-B	Third Pty Risk Mgmt Perp Enh Maint \$/100 IT Sec Vuln Prog Perp Basic Maint \$/emp	\$6.37 \$1,872.50	R-MT R-MT	2% 2%	\$6.24 \$1,835.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-VULMGT-P-T1-E	IT Sec Vuln Prog Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T2-B	IT Sec Vuln Prog Perp Basic Maint \$/100	\$31.83	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-VULMGT-P-T2-E	IT Sec Vuln Prog Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-VULMGT-P-T3-B GRC-VULMGT-P-T3-E	IT Sec Vuln Prog Perp Basic Maint \$/100 IT Sec Vuln Prog Perp Enh Maint \$/100	\$19.10 \$23.88	R-MT R-MT	2% 2%	\$18.72 \$23.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-VULMGT-P-T4-B	IT Sec Vuln Prog Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		IT Sec Vuln Prog Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		IT Sec Vuln Prog Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-VULMGT-P-T5-E GRC-VULMGT-P-T6-B	IT Sec Vuln Prog Perp Enh Maint \$/100 IT Sec Vuln Prog Perp Basic Maint \$/100	\$12.73 \$7.64	R-MT R-MT	2% 2%	\$12.48 \$7.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Sec Vuln Prog Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T7-B	IT Sec Vuln Prog Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		IT Sec Vuln Prog Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-VULMGT-P-T8-B GRC-VULMGT-P-T8-E	IT Sec Vuln Prog Perp Basic Maint \$/100 IT Sec Vuln Prog Perp Enh Maint \$/100	\$5.09 \$6.37	R-MT R-MT	2% 2%	\$4.99 \$6.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	IID100000B1	IID 50,001 to 100,000 User Basic Mnt 1M0	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IID100000E1	IID 50,001 to 100,000 Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IID10000B1	IID 5,001 to 10,000 Users Basic Mnt 1MO	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	IID10000E1 IID250000B1	IID 5,001 to 10,000 Users Enh Mnt 1MO	\$0.13 \$0.05	R-MT R-MT	2% 2%	\$0.13 \$0.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	IID250000B1	IID 100,001 to 250000 User Basic Mnt 1MO IID 100,001 to 250,000 Users Enh Mnt 1MO	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IID250001B1	IID 250,001+ Users Basic Mnt 1MO	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IID250001E1	IID 250,001+ Users Enh Mnt 1MO	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IID25000B1	IID 10,001 to 25,000 Users Basic Mnt 1MO	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	IID25000E1 IID50000B1	IID 10,001 to 25,000 Users Enh Mnt 1MO IID 25,001 to 50,000 Users Basic Mnt 1M0	\$0.10 \$0.07	R-MT R-MT	2% 2%	\$0.10 \$0.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	IID50000E1	IID 25,001 to 50,000 Users Enh Mnt 1MO	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IID5000B1	IID Up to 5,000 Users Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	IID5000E1	IID Up to 5,000 Users Enh Mnt 1MO	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	INC-100K-P-MNT INC-100K-P-MNT-E	Incident 40001-100000 Perp Basic Maint [Per Month Pricing] Incident 40001-100000 Perp Enh Maint [Per Month Pricing]	\$4,202.10 \$5,836.25	R-MT R-MT	2% 2%	\$4,118.06 \$5,719.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	INC-100K-P-MNT-UP	Incident 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INC-100K-T-MNT	Incident 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	INC-100K-T-MNT-E	Incident 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INC-1500-P-MNT INC-1500-P-MNT-E	Incident 0-1500 Perp Basic Maint [Per Month Pricing] Incident 0-1500 Perp Enh Maint [Per Month Pricing]	\$737.10 \$1,023.75	R-MT R-MT	2% 2%	\$722.36 \$1,003.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	INC-1500-P-MNT-UP	Incident 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-1500-T-MNT	Incident 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INC-1500-T-MNT-E	Incident 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	INC-40K-P-MNT INC-40K-P-MNT-E	Incident 5001-40000 Perp Basic Maint [Per Month Pricing] Incident 5001-40000 Perp Enh Maint [Per Month Pricing]	\$2,891.70 \$4,016.25	R-MT R-MT	2% 2%	\$2,833.87 \$3,935.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	INC-40K-P-MNT-UP	Incident 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-40K-T-MNT	Incident 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	INC-40K-T-MNT-E	Incident 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT R-MT	2% 2%	\$314.87 \$2,061.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	INC-5K-P-MNT INC-5K-P-MNT-E	Incident 1501-5000 Perp Basic Maint [Per Month Pricing] Incident 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,104.00 \$2,992.50	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INC-5K-P-MNT-UP	Incident 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INC-5K-T-MNT	Incident 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INC-5K-T-MNT-E	Incident 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	INC-G100K-P-MNT INC-G100K-P-MNT-E	Incident G100000 Perp Basic Maint [Per Month Pricing] Incident G100000 Perp Enh Maint [Per Month Pricing]	\$5,777.10 \$8,023.75	R-MT R-MT	2% 2%	\$5,661.56 \$7,863.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	INC-G100K-P-MNT-UP	Incident G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INC-G100K-T-MNT	Incident G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-G100K-T-MNT-E	Incident G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	INC-GT100K-P-B1 INC-GT100K-P-E1	INC>100KPerpBas w/10DA cost /1Kemp /mo INC>100KPerpEnh w/10DA cost /1Kemp /mo	\$42.02 \$58.36	R-MT R-MT	2% 2%	\$41.18 \$57.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	INC-GT100K-P-UP	INC>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-GT100K-T-E1	INC>100KTermEnh w/10DA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-USER-P-MNT	Incident User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-USER-P-MNT-E INC-USER-P-MNT-UP	Incident User Perp Enh Maint [Per Month Pricing]	\$52.50 \$14.70	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	INC-USER-P-MNT-UP	Incident User Perp Maint Upg [Per Month Pricing] Incident User Term Basic Maint [Per Month Pricing]	\$14.70 \$0.00	R-MT R-MT	2% 2%	\$14.41 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	INC-USER-T-MNT-E	Incident User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12		\$0.00	\$0.00	\$0.00	\$0.00	
5	KRMB1	RSA Key Recovery Mgr Basic Mnt-1	\$300.00	R-MT	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KRME1	RSA Key Recovery Mgr Enh Mnt -1	\$416.67	R-MT	2%	\$408.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M1-HW-DLP-CONT M1-HW-DLP-CONT-S2	RSA DLP Cont App Mnt-Bas-1 1M Bas DLP Network Controller Appl Ser 2	\$120.00 \$210.00	R-MT R-MT	2% 2%	\$117.60 \$205.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M1-HW-DLP-ICAP	RSA DLP Network Controller Appl Ser 2 RSA DLP ICAP Svr App Mnt-Bas-1	\$210.00 \$120.00	R-MT	2%	\$205.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M1-HW-DLP-ICAP-S2	1M Bas DLP Network ICAP Srv Appl. Ser 2	\$210.00	R-MT	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Bas-1	\$120.00	R-MT	2%	\$117.60		\$0.00	\$0.00	\$0.00	\$0.00	
5	M1-HW-DLP-INT-S2	1M Bas DLP Network Interceptor App Ser 2	\$210.00	R-MT	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Bas-1	\$180.00		2%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-HW-DLP-SENS-S2 M1-SW-DCEDB-1000	1M Bas DLP Network Sensor Appl. Series 2 RSA DLP DCEDB SW-Mnt-Bas-1	\$240.00 \$0.84		2% 2%	\$235.20 \$0.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP DCEDB SW-Mnt-Bas-1	\$0.64		2%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Bas-1	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Bas-1	\$0.58		2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-DCEDB-20000 M1-SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Bas-1 RSA DLP DCEDB SW-Mnt-Bas-1	\$0.53 \$0.77		2% 2%	\$0.52 \$0.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M1-SW-DCEDB-2000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.49		2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Bas-1	\$0.45		2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.93		2%	\$0.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.70 \$0.41	R-MT R-MT	2%	\$0.69 \$0.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5		RSA DLP DCEDB SW-Mnt-Bas-1 RSA DLP DCEDB SW-Mnt-Bas-1	\$0.41	R-MT	2% 2%	\$0.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	M1-SW-DLPDC-1000	RSA DLP DC SW Mnt-Bas-1	\$0.68	R-MT	2%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Bas-1	\$0.49	R-MT	2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DC SW Mnt-Bas-1	\$0.24	R-MT R-MT	2%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Bas-1 RSA DLP DC SW Mnt-Bas-1	\$0.21 \$0.44		2% 2%	\$0.21 \$0.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP DC SW Mnt-Bas-1	\$0.40		2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-2500	RSA DLP DC SW Mnt-Bas-1	\$0.61	R-MT	2%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Bas-1	\$0.36		2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-DLPDC-40000 M1-SW-DLPDC-500	RSA DLP DC SW Mnt-Bas-1 RSA DLP DC SW Mnt-Bas-1	\$0.32 \$0.75		2% 2%	\$0.31 \$0.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M1-SW-DLPDC-5000	RSA DLP DC SW Mnt-Bas-1	\$0.75		2%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Bas-1	\$0.29		2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DC SW Mnt-Bas-1	\$0.26	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-1000	RSA DLP ED SW-Mnt-Bas-1	\$0.45		2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP ED SW-Mnt-Bas-1 RSA DLP ED SW-Mnt-Bas-1	\$0.36 \$0.22		2% 2%	\$0.35 \$0.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP ED SW-Mnt-Bas-1	\$0.20		2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP ED SW-Mnt-Bas-1	\$0.34		2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP ED SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-DLPED-2500 M1-SW-DLPED-30000	RSA DLP ED SW-Mnt-Bas-1 RSA DLP ED SW-Mnt-Bas-1	\$0.42 \$0.29		2% 2%	\$0.41 \$0.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP ED SW-Mnt-Bas-1	\$0.29 \$0.27	R-MT	2%	\$0.26 \$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-500	RSA DLP ED SW-Mnt-Bas-1	\$0.48		2%	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-5000	RSA DLP ED SW-Mnt-Bas-1	\$0.39		2%	\$0.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP ED SW-Mnt-Bas-1	\$0.25		2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-DLPED-75000 M1-SW-DLPEE-1000	RSA DLP ED SW-Mnt-Bas-1 RSA DLP EDEE SW-Mnt-Bas-1	\$0.23 \$0.45		2% 2%	\$0.23 \$0.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M1-SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.36		2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Bas-1	\$0.22		2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Bas-1	\$0.20		2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-DLPEE-15000 M1-SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Bas-1 RSA DLP EDEE SW-Mnt-Bas-1	\$0.34 \$0.31	R-MT R-MT	2% 2%	\$0.33 \$0.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M1-SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Bas-1	\$0.42		2%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.29		2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Bas-1	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Bas-1	\$0.48 \$0.39		2% 2%	\$0.47 \$0.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M1-SW-DLPEE-5000 M1-SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Bas-1 RSA DLP EDEE SW-Mnt-Bas-1	\$0.39		2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEE SW-Mnt-Bas-1	\$0.23		2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.81	R-MT	2%	\$1.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DLPSTE SW-Mnt-Bas-1 RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.41 \$0.80	R-MT R-MT	2%	\$1.38 \$0.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		RSA DLP DLPSTE SW-Mnt-Bas-1 RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.80 \$0.74		2% 2%	\$0.78 \$0.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.30		2%	\$1.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.20	R-MT	2%	\$1.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.66		2%	\$1.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DLPSTE SW-Mnt-Bas-1 RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.10 \$1.02		2% 2%	\$1.08 \$1.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M1-SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.96	R-MT	2%	\$1.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.53		2%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.94		2%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.86 \$0.68	R-MT R-MT	2% 2%	\$0.84 \$0.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5		RSA DLP EDEEB SW-Mnt-Bas-1 RSA DLP EDEEB SW-Mnt-Bas-1	\$0.68 \$0.54		2% 2%	\$0.67 \$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5		RSA DLP EDEEB SW-Mnt-Bas-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEEB SW-Mnt-Bas-1	\$0.30	R-MT	2%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA DLP EDEEB SW-Mnt-Bas-1	\$0.50		2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-EDEEB-20000 M1-SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Bas-1 RSA DLP EDEEB SW-Mnt-Bas-1	\$0.47 \$0.63	R-MT R-MT	2% 2%	\$0.46 \$0.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5		RSA DLP EDEEB SW-Mnt-Bas-1	\$0.63 \$0.44		2%	\$0.62 \$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.41	R-MT	2%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.73		2%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M1-SW-EDEEB-5000 M1-SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Bas-1 RSA DLP EDEEB SW-Mnt-Bas-1	\$0.58 \$0.38		2% 2%	\$0.57 \$0.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
3		ASTRICTOR OF THIRD CO.	φυ.36	I V-IVI I	∠ /0	ψυ.σ/	φυ.00	φυ.υυ	φυ.υυ	φ0.00	φ0.00	φυ.υυ

March   1900						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Company   Comp	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Secondary   Company   Co													
March   Marc													
Company	-												
Second Content			RSA DLP NMEFB SW-Mnt-Bas-1	\$0.35		2%	\$0.34		\$0.00	\$0.00		\$0.00	\$0.00
Section   Company   Comp													
Second   Continue													
Second Column													
S. MINISTER 1000   S. MINISTER		M1-SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.47	R-MT	2%				\$0.00			
Second Content													
March   Marc													
Michael Angle   Michael													
M. STANKENST-COOLD IN SALE PROPRET MAGES   10.0	-												
Michanomic   Control   Michanomic   Control   Michanomic   Control   Michanomic   Control   Michanomic   Control   Michanomic   Micha													
19   M. 1999 MART   1900   20   20   20   20   20   20   20													
S AL 1999 WEEKE 2000 S S C LE PARTIE HANDES S C LE													
S. M. SANAWERS 2000   S. S. CLE NATE   No. 10.00   S. C.E. S													
Modern   March   Mar													
S													
S   MI-SWAMEN, 1900   S   D   D   D   D   D   D   D   D   D													
S   MI-SW-NWEEF-7000   SA QLP WWEEF FAME SECTION   SA QL	-												
S M SW-WINGOLD TRANSPORT CORRESPONDED No. 200   200   300													
Second Column	-												
S   M-SP-MWIGH-FORD   FRA CUE NAMEN Michael   1925   8.477   24   19.25   8.00   10.00   50.	5												
S   Mi-SV-MYMOX-1900   RS   DE PWMON Med Best   93.02   93.00   93.0													
Second Column   Second Colum													
S M - SW-N-WINCH-2007   SRA DLP WINCHOM ME-Bas-1   SRA DL SA DL													
S													
Second Column   Second Colum													
S   MI-SW-MWOM-19500   R5A   LP NWARON Inter-Bar-1   30.31   R-MT   2½   30.00   30.													
S													
5 MI-LIG-MENEN-FLOOD RAD LP PUNKPING-Mink-Bas-1	5	M1-SW-NWMON-50000		\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MI-LIG-MINENT-FLOOD   RSA DLP MINENT-GLOOD	-												
Milg-AWRENF-10000   RSA DLP NWENFELG-Mint-Bas-1   S0.12   R-MT   Z%   S0.21   S0.00													
MI-US-NWENF-1900   RATI													
MI_US_NWENF_2000   SAD UP_NWENF_UC-MentBas-1   SO 19 R.MT   2% SO 25 SO 00 SO SO SO SO SO SO SO SO SO SO SO SO SO	5												
MILICANWENF-9500   MILICANWENF													
Millon-Newer-10000   Millon-Newer-100000   Millon-Newer-10000   Millon-Newer-10000   Millon-Newer-100000   Millon-Newer-100000   Millon-Newer-100000   Millon-Newer-100000   Millon-Newer-100000   Millon-Newer-100000000   Millon-Newer-1000000000   Millon-Newer-1000000000000000000000000000000000000													
Section   Miles   Mi													
Social Millor-NewPice-Scote   RAD LP NWER-UG-Min-Bas-1   So.24   R.MT   2%   So.06   So.00													
Social Millor-New Note   Millor New Note   Mil													
S													
5         MAINT REINST FEE CL         Access Mgr Maintenance Reinstatement Fee (Custom Quoted)         \$0.00         R-MT         2%         \$0.00	-												
5         MAINT REINST FEE K         COMS Maintenance Reinstatement Fee (Custom Quoted)         \$0.00         R-MT         2%         \$0.00													
S   MAINT REINST FEE   S   Maintenance Reinstatement Fee (Custom Quoted)   S   O   RAMT   2   S   S   S   O													
5         M-HW-DLPEGS-CONT         LIP Controller Appl EOS 2014 Bss/Mrt 1Mo         \$120.00         R-MT         2%         \$117.60         \$0.00         \$0.													
5   M-HW-DLPEOS-INT   DIP Inteceptor Appl EOS 2014 BscMnt 1Mo   \$120.00   R-MT   2%   \$117.60   \$0.0													
Second Registration													
5         MNT REINST FEE AAE         ALSCOM Maintenance Reinstatement Fee (Custom Quoted)         \$0.00         R-MT         2%         \$0.00													
5         MNT REINST FEE AAD         AAH Maintenance Reinstatement Fee (Custom Quoted)         \$0.0         R-MT         2%         \$0.00         <													
5         MNT REINST FEE AIR MNT REINST FEE DLP MNT REINST FEE DLP MNT REINST FEE IMG MNT REINST FEE WITC MNT REINST FEE WITC M	5												
5         MNT REINST FEE DLP D. MINT REINST FEE IMG Model         UP Maintenance Reinstatement Fee (Custom Quoted)         \$0.00         R-MT         2%         \$0.00	-												
5         MNT REINST FEE IMG         IMG Maintenance Reinstatement Fee (Custom Quoted)         \$0.00         R-MT         2%         \$0.00	-												
5         MNT REINST FEE SA MINT REINST FEE WITD Maintenance Reinstatement Fee (Custom Quoted)         \$0.00         R-MT         2%         \$0.00         <	5		,							1			
5 ODA-100K-P-MNT ODA 40001-100000 Perp Basic Maint [Per Month Pricing] \$803.0 R-MT 2% \$888.29 \$0.00 \$0	5	MNT REINST FEE SA	SA Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 ODA-100K-P-MNT-E ODA 40001-100000 Perp Enh Maint [Per Month Pricing] \$33.45 R-MT 2% \$817.08 \$0.00 \$0													
5 ODA-100K-P-MNT-UP ODA 40001-100000 Perp Maint Upg [Per Month Pricing] \$233.45 R-MT 2% \$228.78 \$0.00													
5 ODA-100K-T-MNT ODA 40001-100000 Term Basic Maint [Per Month Pricing] \$0.00 R-MT 2% \$0.00													
5 ODA-1500-P-MNT ODA 0-1500 Perp Basic Maint [Per Month Pricing] \$67.20 R-MT 2% \$65.86 \$0.00 \$0.													
5 ODA-1500-P-MNT-E ODA 0-1500 Perip Enh Maint [Per Month Pricing] \$146.25 RMT 2% \$143.33 \$0.00			ODA 40001-100000 Term Enh Maint [Per Month Pricing]	\$67.20									
5 ODA-1500-P-MNT-UP ODA 0-1500 Perp Maint Upg [Per Month Pricing] \$40.95 R-MT 2% \$40.13 \$0.00 \$0													
5 ODA-1500-T-MNT ODA 0-1500 Term Basic Maint [Per Month Pricing] \$0.00 R-MT 2% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	-	ODA-1500-T-MNT			R-MT	2%		\$0.00					
	5				R-MT	2%	\$11.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ODA-40K-P-MNT	ODA 5001-40000 Perp Basic Maint [Per Month Pricing]	\$413.10	R-MT	2%	\$404.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ODA-40K-P-MNT-E ODA-40K-P-MNT-UP	ODA 5001-40000 Perp Enh Maint [Per Month Pricing] ODA 5001-40000 Perp Maint Upg [Per Month Pricing]	\$573.75 \$160.65	R-MT R-MT	2% 2%	\$562.28 \$157.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ODA-40K-T-MNT	ODA 5001-40000 Terp Maint Opg [Fel Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ODA-40K-T-MNT-E	ODA 5001-40000 Term Enh Maint [Per Month Pricing]	\$46.20	R-MT	2%	\$45.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ODA-5K-P-MNT	ODA 1501-5000 Perp Basic Maint [Per Month Pricing]	\$300.60	R-MT	2%	\$294.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ODA-5K-P-MNT-E ODA-5K-P-MNT-UP	ODA 1501-5000 Perp Enh Maint [Per Month Pricing] ODA 1501-5000 Perp Maint Upg [Per Month Pricing]	\$417.50 \$116.90	R-MT R-MT	2% 2%	\$409.15 \$114.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ODA-5K-T-MNT	ODA 1501-5000 Ferr Maint opg [Fer Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ODA-5K-T-MNT-E	ODA 1501-5000 Term Enh Maint [Per Month Pricing]	\$33.40	R-MT	2%	\$32.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ODA-G100K-P-MNT	ODA G100000 Perp Basic Maint [Per Month Pricing]	\$825.30	R-MT	2%	\$808.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		ODA G100000 Perp Enh Maint [Per Month Pricing] ODA G100000 Perp Maint Upg [Per Month Pricing]	\$1,146.25 \$320.95	R-MT R-MT	2% 2%	\$1,123.33 \$314.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ODA-G100K-T-MNT	ODA G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ODA-G100K-T-MNT-E	ODA G100000 Term Enh Maint [Per Month Pricing]	\$91.70	R-MT	2%	\$89.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ODA-GT100K-P-B1	ODA>100KPerpBas w/10DA cost /1Kemp /mo	\$6.00	R-MT	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ODA-GT100K-P-E1 ODA-GT100K-P-UP	ODA>100KPerpEnh w/10DA cost /1Kemp /mo ODA>100KPerpUpg w/10DA cost /1Kemp /mo	\$8.34 \$2.33	R-MT R-MT	2% 2%	\$8.17 \$2.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ODA-GT100K-T-E1	ODA>100KT erpopg w/10DA cost /1Kemp /mo	\$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ODA-USER-P-MNT	ODA User Perp Basic Maint [Per Month Pricing]	\$5.40	R-MT	2%	\$5.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ODA-USER-P-MNT-E	ODA User Perp Enh Maint [Per Month Pricing]	\$7.50	R-MT	2%	\$7.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ODA-USER-P-MNT-UP ODA-USER-T-MNT	ODA User Perp Maint Upg [Per Month Pricing]	\$2.10 \$0.00	R-MT R-MT	2% 2%	\$2.06 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		ODA User Term Basic Maint [Per Month Pricing] ODA User Term Enh Maint [Per Month Pricing]	\$0.60	R-MT	2%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-100K-P-MNT	Policy 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	POL-100K-P-MNT-E	Policy 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	POL-100K-P-MNT-UP	Policy 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	POL-100K-T-MNT POL-100K-T-MNT-E	Policy 40001-100000 Term Basic Maint [Per Month Pricing] Policy 40001-100000 Term Enh Maint [Per Month Pricing]	\$0.00 \$466.90	R-MT R-MT	2% 2%	\$0.00 \$457.56	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	POL-1500-P-MNT	Policy 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-1500-P-MNT-E	Policy 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	POL-1500-P-MNT-UP	Policy 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	POL-1500-T-MNT	Policy 0-1500 Term Basic Maint [Per Month Pricing] Policy 0-1500 Term Enh Maint [Per Month Pricing]	\$0.00 \$81.90	R-MT R-MT	2% 2%	\$0.00 \$80.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	POL-1500-T-MNT-E POL-40K-P-MNT	Policy 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-40K-P-MNT-E	Policy 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-40K-P-MNT-UP	Policy 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-40K-T-MNT	Policy 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	POL-40K-T-MNT-E POL-5K-P-MNT	Policy 5001-40000 Term Enh Maint [Per Month Pricing] Policy 1501-5000 Perp Basic Maint [Per Month Pricing]	\$321.30 \$2,104.00	R-MT R-MT	2% 2%	\$314.87 \$2,061.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	POL-5K-P-MNT-E	Policy 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-5K-P-MNT-UP	Policy 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-5K-T-MNT	Policy 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	POL-5K-T-MNT-E POL-G100K-P-MNT	Policy 1501-5000 Term Enh Maint [Per Month Pricing] Policy G100000 Perp Basic Maint [Per Month Pricing]	\$233.80 \$5,777.10	R-MT R-MT	2% 2%	\$229.12 \$5,661.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Policy G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Policy G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	POL-G100K-T-MNT	Policy G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	POL-G100K-T-MNT-E POL-GT100K-P-B1	Policy G100000 Term Enh Maint [Per Month Pricing] POL>100KPerpBas w/10DA cost /1Kemp /mo	\$641.90 \$42.02	R-MT R-MT	2% 2%	\$629.06 \$41.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	POL-GT100K-P-E1	POL>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	POL-GT100K-P-UP	POL>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	POL-GT100K-T-E1	POL>100KTermEnh w/10DA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	POL-USER-P-MNT POL-USER-P-MNT-E	Policy User Perp Basic Maint [Per Month Pricing] Policy User Perp Enh Maint [Per Month Pricing]	\$37.80 \$52.50	R-MT R-MT	2% 2%	\$37.04 \$51.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		Policy User Perp Entri Maint [rer Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	POL-USER-T-MNT	Policy User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Policy User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		A OAA Premium Tech Acct Mgr Support HostedAA Premium Tech Acct Mgr Support	\$60,000.00	R-MT R-MT	2% 2%	\$58,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PREM SUPPORT AVK		\$60,000.00 \$60,000.00	R-MT	2%	\$58,800.00 \$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		SA Tech Acct Manager	\$60,000.00	R-MT	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SilverTail Tech Acct Manager	\$60,000.00	R-MT	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SecurID Prem Tech Acct Mgr Support 1yr	\$60,000.00	R-MT	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RCM1000000B1 RCM1000000E1	RSA Cert Mgr Basic Maint - 1 RSA Cert Mgr Enhanced Maint - 1	\$0.07 \$0.09	R-MT R-MT	2% 2%	\$0.07 \$0.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RCM1000000E1	RSA Cert Mgr Basic Maint - 1	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCM100000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCM10000B1	RSA Cert Mgr Basic Maint - 1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RCM10000E1 RCM1000B1	RSA Cert Mgr Enhanced Maint - 1 RSA Cert Mgr Basic Maint - 1	\$0.30 \$0.39	R-MT R-MT	2% 2%	\$0.29 \$0.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RCM1000B1	RSA Cert Mgr Enhanced Maint - 1	\$0.59 \$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RCM1MILB1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RCM1MILE1	RSA Cert Mgr Enhanced Maint - 1	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCM200000B1	RSA Cert Mgr Basic Maint - 1	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RCM200000E1 RCM25000B1	RSA Cert Mgr Enhanced Maint - 1 RSA Cert Mgr Basic Maint - 1	\$0.15 \$0.17	R-MT R-MT	2% 2%	\$0.15 \$0.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RCM25000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.24	R-MT	2%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RCM300000B1	RSA Cert Mgr Basic Maint - 1	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RCM300000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RCM400000B1 RCM400000E1	RSA Cert Mgr Basic Maint - 1 RSA Cert Mgr Enhanced Maint - 1	\$0.09 \$0.12	R-MT R-MT	2% 2%	\$0.09 \$0.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RCM50000B1	RSA Cert Mgr Basic Maint - 1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RCM500000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCM50000B1	RSA Cert Mgr Basic Maint - 1	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RCM50000E1 RCM5000B1	RSA Cert Mgr Enhanced Maint - 1 RSA Cert Mgr Basic Maint - 1	\$0.21 \$0.24	R-MT R-MT	2% 2%	\$0.21 \$0.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RCM5000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.24	R-MT	2%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCM500B1	RSA Cert Mgr Basic Maint - 1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RCM500E1	RSA Cert Mgr Enhanced Maint - 1	\$0.63	R-MT	2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RCM600000B1 RCM600000E1	RSA Cert Mgr Basic Maint - 1 RSA Cert Mgr Enhanced Maint - 1	\$0.08 \$0.11	R-MT R-MT	2% 2%	\$0.08 \$0.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RCM700000B1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RCM700000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCM800000B1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RCM800000E1 RCM900000B1	RSA Cert Mgr Enhanced Maint - 1 RSA Cert Mgr Basic Maint - 1	\$0.10 \$0.07	R-MT R-MT	2% 2%	\$0.10 \$0.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RCM900000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.10	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RRMB1	RSA Registration Mgr Basic Mnt-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RRME1	RSA Registration Mgr Enh Mnt-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA0010810-AM25UT	RSA SecurID Access 25 User 90 Day Software Trial	\$0.00 \$166.67	R-MT R-MT	2% 2%	\$0.00 \$163.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-0028019 RSA-0028020	R320 Appliance Basic Mnt 1MO R620 Basic Mnt 1MO	\$416.67	R-MT	2%	\$408.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-0028024	R720 Basic Mnt 1MO	\$833.33	R-MT	2%	\$816.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0028025	R320 Appliance Enhanced Mnt 1MO	\$208.33	R-MT	2%	\$204.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-0028026	R620 Enhanced Mnt 1MO	\$520.83	R-MT R-MT	2% 2%	\$510.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-0028027 RSA-0028032	R720 Enhanced Mnt 1MO Software Bundle Basic Mnt 1MO	\$1,041.67 \$83.33	R-MT	2%	\$1,020.84 \$81.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-0028033	Software Bundle Enh Mnt 1MO	\$104.17	R-MT	2%	\$102.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-0028077	RSA R630 Basic Mnt 1MO	\$416.67	R-MT	2%	\$408.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-0028078	RSA R630 Enhanced Mnt 1MO	\$520.83	R-MT	2%	\$510.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-0028079 RSA-0028080	RSA R730 Basic Mnt 1MO RSA R730 Enhanced Mnt 1MO	\$833.33 \$1,041.67	R-MT R-MT	2% 2%	\$816.66 \$1,020.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-80020504	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 4	\$868.00	R-MT	2%	\$850.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-80020504INT	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 4	\$868.00	R-MT	2%	\$850.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-80020505	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 5	\$928.00	R-MT	2%	\$909.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-80020505INT RSA-80020514	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 5 RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 4	\$928.00 \$2,753.00	R-MT R-MT	2% 2%	\$909.44 \$2,697.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-80020514INT	RSA SecuriD AM8 Intel Appliance 250 Advanced Hardware Replacement Year 4	\$2,753.00	R-MT	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-80020515	RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 5	\$2,943.00	R-MT	2%	\$2,884.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-80020515INT	RSA SecurID AM8 Intel Appliance 250 Advanced Hardware Replacement Year 5	\$2,943.00	R-MT	2%	\$2,884.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-BRMLT-P-T1-B1 RSA-BRMLT-P-T1-E1	RSA BRMLT PERP 1-1,000 p/100uBMnt RSA BRMLT PERP 1-1,000 p/100uEMnt	\$4.65 \$5.81	R-MT R-MT	2% 2%	\$4.56 \$5.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BRMLT-P-T2-B1	RSA BRMLT PERP 1,001-2,500 p/100uBMnt	\$4.18	R-MT	2%	\$4.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T2-E1	RSA BRMLT PERP 1,001-2,500 p/100uEMnt	\$5.23	R-MT	2%	\$5.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T3-B1	RSA BRMLT PERP 2,501-5k p/100uBMnt	\$3.93	R-MT	2%	\$3.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-BRMLT-P-T3-E1 RSA-BRMLT-P-T4-B1	RSA BRMLT PERP 2,501-5k p/100uEMnt RSA BRMLT PERP 5,001-10k p/100uBMnt	\$4.92 \$2.87	R-MT R-MT	2% 2%	\$4.82 \$2.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-BRMLT-P-T4-E1	RSA BRMLT PERP 5,001-10k p/100uEMnt	\$3.58	R-MT	2%	\$3.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRMLT-P-T5-B1	RSA BRMLT PERP 10,001-25k p/100uBMnt	\$1.83	R-MT	2%	\$1.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRMLT-P-T5-E1	RSA BRMLT PERP 10,001-25k p/100uEMnt	\$2.29	R-MT	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-BRMLT-P-T6-B1 RSA-BRMLT-P-T6-E1	RSA BRMLT PERP 25,001-50k p/100uBMnt RSA BRMLT PERP 25,001-50k p/100uEMnt	\$1.72 \$2.15	R-MT R-MT	2% 2%	\$1.69 \$2.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-BRMLT-P-T7-B1	RSA BRMLT PERP 50,001-100k p/100uBMnt	\$1.63	R-MT	2%	\$1.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRMLT-P-T7-E1	RSA BRMLT PERP 50,001-100k p/100uEMnt	\$2.04	R-MT	2%	\$2.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRMLT-P-T8-B1	RSA BRMLT PERP 100,001-250k p/100uBMnt	\$1.55	R-MT	2%	\$1.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BRMLT-P-T8-E1 RSA-BRMLT-P-T9-B1	RSA BRMLT PERP 100,001-250k p/100uEMnt	\$1.94	R-MT R-MT	2% 2%	\$1.90 \$1.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BRMLT-P-19-B1	RSA BRMLT PERP >250k p/100uBMnt RSA BRMLT PERP >250k p/100uEMnt	\$1.47 \$1.83	R-MT	2%	\$1.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRM-P-T1-B1	RSA BRM PERP 1-1,000 p/100uBMnt	\$32.57	R-MT	2%	\$31.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRM-P-T1-E1	RSA BRM PERP 1-1,000 p/100uEMnt	\$40.71	R-MT	2%	\$39.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-BRM-P-T2-B1 RSA-BRM-P-T2-E1	RSA BRM PERP 1,001-2,500 p/100uBMnt RSA BRM PERP 1.001-2.500 p/100uEMnt	\$29.27 \$36.58	R-MT R-MT	2% 2%	\$28.68 \$35.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	RSA-BRM-P-T3-B1	RSA BRM PERP 2,501-5k p/100uBMnt	\$27.52	R-MT	2%	\$35.65 \$26.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRM-P-T3-E1	RSA BRM PERP 2,501-5k p/100uEMnt	\$34.40	R-MT	2%	\$33.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRM-P-T4-B1	RSA BRM PERP 5,001-10k p/100uBMnt	\$20.05	R-MT	2%	\$19.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-P-T4-E1	RSA BRM PERP 5,001-10k p/100uEMnt	\$25.06	R-MT	2%	\$24.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-BRM-P-T5-B1 RSA-BRM-P-T5-E1	RSA BRM PERP 10,001-25k p/100uBMnt RSA BRM PERP 10,001-25k p/100uEMnt	\$12.83 \$16.04	R-MT R-MT	2% 2%	\$12.57 \$15.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-BRM-P-T6-B1	RSA BRM PERP 10,001-25k p/100uEMINI RSA BRM PERP 25,001-50k p/100uBMnt	\$16.04 \$12.07	R-MT	2%	\$11.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRM-P-T6-E1	RSA BRM PERP 25,001-50k p/100uEMnt	\$15.08	R-MT	2%	\$14.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRM-P-T7-B1	RSA BRM PERP 50,001-100k p/100uBMnt	\$11.45	R-MT	2%	\$11.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-BRM-P-T7-E1 RSA-BRM-P-T8-B1	RSA BRM PERP 50,001-100k p/100uEMnt RSA BRM PERP 100,001-250k p/100uBMnt	\$14.31 \$10.88	R-MT R-MT	2% 2%	\$14.02 \$10.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-BRM-P-T8-B1	RSA BRM PERP 100,001-250k p/100uBMnt RSA BRM PERP 100,001-250k p/100uEMnt	\$10.88 \$13.60	R-MT	2% 2%	\$10.66 \$13.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BRM-P-T9-B1	RSA BRM PERP >250k p/100uBMnt	\$10.23	R-MT	2%	\$10.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-P-T9-E1	RSA BRM PERP >250k p/100uEMnt	\$12.79	R-MT	2%	\$12.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-BUGLLT-P-T1-B1	RSA Bd Gov&LifLT PERP 1-1,000 p/100uBMnt	\$21.38	R-MT	2%	\$20.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-BUGLLT-P-T1-E1	RSA Bd Gov&LifLT PERP 1-1,000 p/100uEMnt	\$26.73	R-MT	2%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGLLT-P-T2-B1 RSA-BUGLLT-P-T2-E1	RSA Bd Gov&LifLT PERP 1K-2500 p/100uBMnt RSA Bd Gov&LifLT PERP 1K-2500 p/100uEMnt	\$19.23 \$24.04	R-MT R-MT	2% 2%	\$18.85 \$23.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-P-T3-B1	RSA Bd Gov&LifLT PERP 2501-5k p/100uBMnt	\$24.04 \$18.07	R-MT	2%	\$17.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T3-E1	RSA Bd Gov&LifLT PERP 2501-5k p/100uEMnt	\$22.58	R-MT	2%	\$22.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T4-B1	RSA Bd Gov&LifLT PERP 5K-10k p/100uBMnt	\$13.17	R-MT	2%	\$12.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T4-E1	RSA Bd Gov&LifLT PERP 5K-10k p/100uEMnt	\$16.46	R-MT	2%	\$16.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGLLT-P-T5-B1	RSA Bd Gov&LifLT PERP 10K-25k p/100uBMnt	\$8.43	R-MT R-MT	2% 2%	\$8.26 \$10.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-P-T5-E1 RSA-BUGLLT-P-T6-B1	RSA Bd Gov&LifLT PERP 10K-25k p/100uEMnt RSA Bd Gov&LifLT PERP 25K-50k p/100uBMnt	\$10.54 \$7.92	R-MT	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T6-E1	RSA Bd Gov&LifLT PERP 25K-50k p/100uEMnt	\$9.90	R-MT	2%	\$9.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T7-B1	RSA Bd Gov&LifLT PERP 50K-100k 100uBMnt	\$7.53	R-MT	2%	\$7.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T7-E1	RSA Bd Gov&LifLT PERP 50K-100k 100uEMnt	\$9.42	R-MT	2%	\$9.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGLLT-P-T8-B1 RSA-BUGLLT-P-T8-E1	RSA Bd Gov&LifLT PERP 100K-250k 100uBMnt RSA Bd Gov&LifLT PERP 100K-250k 100uEMnt	\$7.15 \$8.94	R-MT R-MT	2% 2%	\$7.01 \$8.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-P-T9-B1	RSA Bd Gov&LifLT PERP 100R-250k 1000EMIN RSA Bd Gov&LifLT PERP >250k p/100uBMnt	\$6.94 \$6.72	R-MT	2%	\$6.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T9-E1	RSA Bd Gov&LifLT PERP >250k p/100uEMnt	\$8.40	R-MT	2%	\$8.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T1-B1	RSA Bd Gov&Lif PERP 1-1,000 p/100uBMnt	\$149.68	R-MT	2%	\$146.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T1-E1	RSA Bd Gov&Lif PERP 1-1,000 p/100uEMnt	\$187.10	R-MT	2%	\$183.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T2-B1	RSA Bd Gov&Lif PERP 1001-2500 p/100uBMnt	\$134.58	R-MT	2%	\$131.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGL-P-T2-E1 RSA-BUGL-P-T3-B1	RSA Bd Gov&Lif PERP 1,001-2,500 p/100uEMnt RSA Bd Gov&Lif PERP 2,501-5k p/100uBMnt	\$168.23 \$126.47	R-MT R-MT	2% 2%	\$164.87 \$123.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGL-P-T3-E1	RSA Bd Gov&Lif PERP 2,501-5k p/100uBMnt	\$158.08	R-MT	2%	\$154.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T4-B1	RSA Bd Gov&Lif PERP 5,001-10k p/100uBMnt	\$92.22	R-MT	2%	\$90.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T4-E1	RSA Bd Gov&Lif PERP 5,001-10k p/100uEMnt	\$115.27	R-MT	2%	\$112.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T5-B1	RSA Bd Gov&Lif PERP 10001-25k p/100uBMnt	\$59.02	R-MT	2%	\$57.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGL-P-T5-E1	RSA Bd Gov&Lif PERP 10001-25k p/100uEMnt	\$73.77	R-MT	2% 2%	\$72.29 \$54.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGL-P-T6-B1 RSA-BUGL-P-T6-E1	RSA Bd Gov&Lif PERP 25001-50k p/100uBMnt RSA Bd Gov&Lif PERP 25001-50k p/100uEMnt	\$55.47 \$69.33	R-MT R-MT	2%	\$54.36 \$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T7-B1	RSA Bd Gov&Lif PERP 50K-100k p/100uBMnt	\$52.70	R-MT	2%	\$51.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T7-E1	RSA Bd Gov&Lif PERP 50K-100k p/100uEMnt	\$65.88	R-MT	2%	\$64.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T8-B1	RSA Bd Gov&Lif PERP 100K-250k p/100uBMnt	\$50.07	R-MT	2%	\$49.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T8-E1	RSA Bd Gov&Lif PERP 100K-250k p/100uEMnt	\$62.58	R-MT	2%	\$61.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T9-B1 RSA-BUGL-P-T9-E1	RSA Bd Gov&Lif PERP >250k p/100uBMnt RSA Bd Gov&Lif PERP >250k p/100uEMnt	\$47.07	R-MT R-MT	2%	\$46.13 \$57.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-P-T1-B1	RSA DAG ActM PERP 2250k p/100uBMnt	\$58.83 \$17.60	R-MT	2% 2%	\$17.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGA-P-T1-E1	RSA DAG ActM PERP 1-1,000 p/100uEMnt	\$22.00	R-MT	2%	\$21.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T2-B1	RSA DAG ActM PERP 1,001-2,500 p/100uBMnt	\$15.83	R-MT	2%	\$15.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T2-E1	RSA DAG ActM PERP 1,001-2,500 p/100uEMnt	\$19.79	R-MT	2%	\$19.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T3-B1	RSA DAG ActM PERP 2,501-5k p/100uBMnt	\$14.88	R-MT	2%	\$14.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-P-T3-E1 RSA-DAGA-P-T4-B1	RSA DAG ActM PERP 2,501-5k p/100uEMnt RSA DAG ActM PERP 5,001-10k p/100uBMnt	\$18.60 \$10.85	R-MT R-MT	2% 2%	\$18.23 \$10.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGA-P-T4-E1	RSA DAG ActM PERP 5,001-10k p/100uEMnt	\$13.56	R-MT	2%	\$13.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T5-B1	RSA DAG ActM PERP 10,001-25k p/100uBMnt	\$6.95	R-MT	2%	\$6.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T5-E1	RSA DAG ActM PERP 10,001-25k p/100uEMnt	\$8.69	R-MT	2%	\$8.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T6-B1	RSA DAG ActM PERP 25,001-50k p/100uBMnt	\$6.52	R-MT	2%	\$6.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-P-T6-E1 RSA-DAGA-P-T7-B1	RSA DAG ActM PERP 50,001-50k p/100uEMnt	\$8.15 \$6.20	R-MT R-MT	2% 2%	\$7.99 \$6.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGA-P-T7-E1	RSA DAG ActM PERP 50,001-100k p/100uBMnt RSA DAG ActM PERP 50,001-100k p/100uEMnt	\$7.75	R-MT	2%	\$7.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T8-B1	RSA DAG ActM PERP 100001-250k p/100uBMnt	\$5.88	R-MT	2%	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T8-E1	RSA DAG ActM PERP 100001-250k p/100uEMnt	\$7.35	R-MT	2%	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T9-B1	RSA DAG ActM PERP >250k p/100uBMnt	\$5.53	R-MT	2%	\$5.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-P-T9-E1 RSA-DAGLT-P-T1-B1	RSA DAG ActM PERP >250k p/100uEMnt RSA DAGLT PERP 1-1,000 p/100uBMnt	\$6.92 \$5.53	R-MT R-MT	2% 2%	\$6.78 \$5.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-P-T1-E1	RSA DAGLT PERP 1-1,000 p/100uBMnt	\$6.92	R-MT	2%	\$6.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T2-B1	RSA DAGLT PERP 1,001-2,500 p/100uBMnt	\$4.98	R-MT	2%	\$4.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T2-E1	RSA DAGLT PERP 1,001-2,500 p/100uEMnt	\$6.23	R-MT	2%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T3-B1	RSA DAGLT PERP 2,501-5k p/100uBMnt	\$4.68	R-MT	2%	\$4.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T3-E1	RSA DAGLT PERP 5,501-5k p/100uEMnt	\$5.85	R-MT	2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGLT-P-T4-B1 RSA-DAGLT-P-T4-E1	RSA DAGLT PERP 5,001-10k p/100uBMnt RSA DAGLT PERP 5,001-10k p/100uEMnt	\$3.42 \$4.27	R-MT R-MT	2% 2%	\$3.35 \$4.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-P-T5-B1	RSA DAGLT PERP 10,001-10k p/100uBMnt	\$2.18	R-MT	2%	\$2.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T5-E1	RSA DAGLT PERP 10,001-25k p/100uEMnt	\$2.73	R-MT	2%	\$2.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T6-B1	RSA DAGLT PERP 25,001-50k p/100uBMnt	\$2.05	R-MT	2%	\$2.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T6-E1	RSA DAGLT PERP 25,001-50k p/100uEMnt	\$2.56	R-MT	2%	\$2.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T7-B1	RSA DAGLT PERP 50,001-100k p/100uBMnt	\$1.95	R-MT	2%	\$1.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T7-E1 RSA-DAGLT-P-T8-B1	RSA DAGLT PERP 50,001-100k p/100uEMnt RSA DAGLT PERP 100,001-250k p/100uBMnt	\$2.44 \$1.85	R-MT R-MT	2% 2%	\$2.39 \$1.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-P-T8-E1	RSA DAGLT PERP 100,001-250k p/100uBMnt	\$2.31	R-MT	2%	\$2.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T9-B1	RSA DAGLT PERP >250k p/100uBMnt	\$1.75	R-MT	2%	\$1.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T9-E1	RSA DAGLT PERP >250k p/100uEMnt	\$2.19	R-MT	2%	\$2.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T1-B1	RSA DAG PERP 1-1,000 p/100uBMnt	\$38.77	R-MT	2%	\$37.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T1-E1	RSA DAG PERP 1-1,000 p/100uEMnt	\$48.46	R-MT	2%	\$47.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-P-T2-B1 RSA-DAG-P-T2-E1	RSA DAG PERP 1,001-2,500 p/100uBMnt RSA DAG PERP 1,001-2,500 p/100uEMnt	\$34.87 \$43.58	R-MT R-MT	2% 2%	\$34.17 \$42.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAG-P-T3-B1	RSA DAG PERP 2,501-5k p/100uBMnt	\$32.77	R-MT	2%	\$32.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T3-E1	RSA DAG PERP 2,501-5k p/100uEMnt	\$40.96	R-MT	2%	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T4-B1	RSA DAG PERP 5,001-10k p/100uBMnt	\$23.90	R-MT	2%	\$23.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T4-E1	RSA DAG PERP 5,001-10k p/100uEMnt	\$29.88	R-MT	2%	\$29.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-DAG-P-T5-B1	RSA DAG PERP 10,001-25k p/100uBMnt	\$15.28	R-MT	2%	\$14.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-P-T5-E1 RSA-DAG-P-T6-B1	RSA DAG PERP 10,001-25k p/100uEMnt RSA DAG PERP 25,001-50k p/100uBMnt	\$19.10 \$14.37	R-MT R-MT	2% 2%	\$18.72 \$14.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-DAG-P-T6-E1	RSA DAG PERP 25,001-50k p/100uEMnt	\$17.96	R-MT	2%	\$17.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-DAG-P-T7-B1	RSA DAG PERP 50,001-100k p/100uBMnt	\$13.65	R-MT	2%	\$13.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T7-E1	RSA DAG PERP 50,001-100k p/100uEMnt	\$17.06	R-MT	2%	\$16.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-P-T8-B1 RSA-DAG-P-T8-E1	RSA DAG PERP 100,001-250k p/100uBMnt RSA DAG PERP 100,001-250k p/100uEMnt	\$12.97 \$16.21	R-MT R-MT	2% 2%	\$12.71 \$15.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAG-P-T9-B1	RSA DAG PERP >250k p/100uBMnt	\$12.20	R-MT	2%	\$11.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T9-E1	RSA DAG PERP >250k p/100uEMnt	\$15.25	R-MT	2%	\$14.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T1-B1	RSA DAGW PERP 1-1,000 p/100uBMnt	\$19.33	R-MT	2%	\$18.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-DAGW-P-T1-E1 RSA-DAGW-P-T2-B1	RSA DAGW PERP 1-1,000 p/100uEMnt RSA DAGW PERP 1,001-2,500 p/100uBMnt	\$24.17 \$17.42	R-MT R-MT	2% 2%	\$23.69 \$17.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-DAGW-P-T2-E1	RSA DAGW PERP 1,001-2,500 p/100uEMnt	\$21.77	R-MT	2%	\$21.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-DAGW-P-T3-B1	RSA DAGW PERP 2,501-5k p/100uBMnt	\$16.50	R-MT	2%	\$16.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T3-E1	RSA DAGW PERP 2,501-5k p/100uEMnt	\$20.63	R-MT	2%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-DAGW-P-T4-B1 RSA-DAGW-P-T4-E1	RSA DAGW PERP 5,001-10k p/100uBMnt RSA DAGW PERP 5,001-10k p/100uEMnt	\$11.88 \$14.85	R-MT R-MT	2% 2%	\$11.64 \$14.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-DAGW-P-T5-B1	RSA DAGW PERP 10,001-25k p/100uBMnt	\$7.58	R-MT	2%	\$7.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T5-E1	RSA DAGW PERP 10,001-25k p/100uEMnt	\$9.48	R-MT	2%	\$9.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T6-B1	RSA DAGW PERP 25,001-50k p/100uBMnt	\$7.17	R-MT	2%	\$7.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-DAGW-P-T6-E1 RSA-DAGW-P-T7-B1	RSA DAGW PERP 50,001-50k p/100uEMnt	\$8.96 \$6.75	R-MT R-MT	2% 2%	\$8.78 \$6.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-DAGW-P-T7-E1	RSA DAGW PERP 50,001-100k p/100uBMnt RSA DAGW PERP 50,001-100k p/100uEMnt	\$8.44	R-MT	2%	\$8.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-DAGW-P-T8-B1	RSA DAGW PERP 100,001-250k p/100uBMnt	\$6.50	R-MT	2%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-DAGW-P-T8-E1	RSA DAGW PERP 100,001-250k p/100uEMnt	\$8.13	R-MT	2%	\$7.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-DAGW-P-T9-B1	RSA DAGW PERP >250k p/100uBMnt	\$5.92	R-MT	2% 2%	\$5.80 \$7.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-DAGW-P-T9-E1 RSA-GOLT-P-T1-B1	RSA DAGW PERP >250k p/100uEMnt RSA GovLT PERP 1-1,000 p/100uBMnt	\$7.40 \$7.40	R-MT R-MT	2%	\$7.25 \$7.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-GOLT-P-T1-E1	RSA GovLT PERP 1-1,000 p/100uEMnt	\$9.25	R-MT	2%	\$9.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-P-T2-B1	RSA GovLT PERP 1,001-2,500 p/100uBMnt	\$6.65	R-MT	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-P-T2-E1	RSA GovLT PERP 1,001-2,500 p/100uEMnt	\$8.31	R-MT	2%	\$8.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GOLT-P-T3-B1 RSA-GOLT-P-T3-E1	RSA GovLT PERP 2,501-5k p/100uBMnt RSA GovLT PERP 2,501-5k p/100uEMnt	\$6.25 \$7.81	R-MT R-MT	2% 2%	\$6.13 \$7.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GOLT-P-T3-E1	RSA GovLT PERP 5,001-10k p/100uBMnt	\$4.57	R-MT	2%	\$4.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-P-T4-E1	RSA GovLT PERP 5,001-10k p/100uEMnt	\$5.71	R-MT	2%	\$5.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-GOLT-P-T5-B1	RSA GovLT PERP 10,001-25k p/100uBMnt	\$2.92	R-MT	2%	\$2.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-GOLT-P-T5-E1 RSA-GOLT-P-T6-B1	RSA GovLT PERP 10,001-25k p/100uEMnt RSA GovLT PERP 25,001-50k p/100uBMnt	\$3.65 \$2.75	R-MT R-MT	2% 2%	\$3.58 \$2.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-GOLT-P-T6-E1	RSA GoVLT PERP 25,001-50k p/100dBMnt	\$3.44	R-MT	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-GOLT-P-T7-B1	RSA GovLT PERP 50,001-100k p/100uBMnt	\$2.60	R-MT	2%	\$2.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-GOLT-P-T7-E1	RSA GovLT PERP 50,001-100k p/100uEMnt	\$3.25	R-MT	2%	\$3.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-GOLT-P-T8-B1 RSA-GOLT-P-T8-E1	RSA GovLT PERP 100,001-250k p/100uBMnt RSA GovLT PERP 100,001-250k p/100uEMnt	\$2.48 \$3.10	R-MT R-MT	2% 2%	\$2.43 \$3.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GOLT-P-T9-B1	RSA GovLT PERP >250k p/100uBMnt	\$2.33	R-MT	2%	\$2.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-P-T9-E1	RSA GovLT PERP >250k p/100uEMnt	\$2.92	R-MT	2%	\$2.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T1-B1	RSA Gov PERP 1-1,000 p/100uBMnt	\$51.78	R-MT	2%	\$50.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-GO-P-T1-E1 RSA-GO-P-T2-B1	RSA Gov PERP 1-1,000 p/100uEMnt RSA Gov PERP 1,001-2,500 p/100uBMnt	\$64.73 \$46.57	R-MT R-MT	2% 2%	\$63.44 \$45.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-GO-P-T2-E1	RSA Gov PERP 1,001-2,500 p/100uBMnt	\$58.21	R-MT	2%	\$57.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-GO-P-T3-B1	RSA Gov PERP 2,501-5k p/100uBMnt	\$43.75	R-MT	2%	\$42.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-GO-P-T3-E1	RSA Gov PERP 2,501-5k p/100uEMnt	\$54.69	R-MT	2%	\$53.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-GO-P-T4-B1 RSA-GO-P-T4-E1	RSA Gov PERP 5,001-10k p/100uBMnt RSA Gov PERP 5,001-10k p/100uEMnt	\$31.92 \$39.90	R-MT R-MT	2% 2%	\$31.28 \$39.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-GO-P-T5-B1	RSA Gov PERP 10,001-25k p/100uBMnt	\$20.42	R-MT	2%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T5-E1	RSA Gov PERP 10,001-25k p/100uEMnt	\$25.52	R-MT	2%	\$25.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T6-B1	RSA Gov PERP 25,001-50k p/100uBMnt	\$19.20	R-MT	2%	\$18.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GO-P-T6-E1	RSA Gov PERP 25,001-50k p/100uEMnt	\$24.00	R-MT	2% 2%	\$23.52 \$17.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GO-P-T7-B1 RSA-GO-P-T7-E1	RSA Gov PERP 50,001-100k p/100uBMnt RSA Gov PERP 50,001-100k p/100uEMnt	\$18.23 \$22.79	R-MT R-MT	2% 2%	\$17.87 \$22.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	RSA-GO-P-T8-B1	RSA Gov PERP 100,001-250k p/100uBMnt	\$17.33	R-MT	2%	\$16.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T8-E1	RSA Gov PERP 100,001-250k p/100uEMnt	\$21.67	R-MT	2%	\$21.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T9-B1	RSA Gov PERP >250k p/100uBMnt	\$16.28	R-MT	2%	\$15.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-GO-P-T9-E1 RSA-IID-P-T1-B1	RSA Gov PERP >250k p/100uEMnt RSA InactiveID PERP 1-1K p/100uBMnt	\$20.35 \$21.13	R-MT R-MT	2% 2%	\$19.94 \$20.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-IID-P-T1-E1	RSA InactiveID PERP 1-1,000 p/100uEMnt	\$26.42	R-MT	2%	\$25.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T2-B1	RSA InactiveID PERP 1001-2500 p/100uBMnt	\$19.00	R-MT	2%	\$18.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T2-E1	RSA InactiveID PERP 1001-2500 p/100uEMnt	\$23.75	R-MT	2%	\$23.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-IID-P-T3-B1 RSA-IID-P-T3-E1	RSA InactiveID PERP 2,501-5k p/100uBMnt RSA InactiveID PERP 2,501-5k p/100uEMnt	\$17.85 \$22.31	R-MT R-MT	2% 2%	\$17.49 \$21.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-IID-P-13-E1	RSA InactiveID PERP 2,501-5k p/100uEMnt RSA InactiveID PERP 5,001-10k p/100uBMnt	\$22.31 \$13.02	R-MT	2%	\$21.00 \$12.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-IID-P-T4-E1	RSA InactiveID PERP 5,001-10k p/100uEMnt	\$16.27	R-MT	2%	\$15.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-IID-P-T5-B1	RSA InactiveID PERP 10001-25k p/100uBMnt	\$8.33	R-MT	2%	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T5-E1	RSA InactiveID PERP 10001-25k p/100uEMnt	\$10.42	R-MT	2%	\$10.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	RSA-IID-P-T6-B1 RSA-IID-P-T6-E1	RSA InactiveID PERP 25001-50k p/100uBMnt RSA InactiveID PERP 25001-50k p/100uEMnt	\$7.83 \$9.79	R-MT R-MT	2% 2%	\$7.67 \$9.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-IID-P-T7-B1	RSA InactiveID PERP 20001-50k p/100uBMnt	\$9.79 \$7.45	R-MT	2%	\$7.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	RSA-IID-P-T7-E1	RSA InactiveID PERP 50K-100k p/100uEMnt	\$9.31	R-MT	2%	\$9.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T8-B1	RSA InactiveID PERP 100K-250k p/100uBMnt	\$7.07	R-MT	2%	\$6.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-IID-P-T8-E1	RSA InactiveID PERP 100K-250k p/100uEMnt	\$8.83	R-MT	2%	\$8.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-IID-P-T9-B1	RSA InactiveID PERP >250k p/100uBMnt	\$6.65	R-MT	2% 2%	\$6.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-IID-P-T9-E1 RSA-LILT-P-T1-B1	RSA InactiveID PERP >250k p/100uEMnt RSA LifLT PERP 1-1,000 p/100uBMnt	\$8.31 \$15.12	R-MT R-MT	2%	\$8.14 \$14.82	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T1-E1	RSA LifLT PERP 1-1,000 p/100uEMnt	\$18.90	R-MT	2%	\$18.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T2-B1	RSA LifLT PERP 1,001-2,500 p/100uBMnt	\$13.58	R-MT	2%	\$13.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-P-T2-E1 RSA-LILT-P-T3-B1	RSA LifLT PERP 1,001-2,500 p/100uEMnt RSA LifLT PERP 2,501-5k p/100uBMnt	\$16.98 \$12.77	R-MT R-MT	2% 2%	\$16.64 \$12.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-P-T3-E1	RSA LifLT PERP 2,501-5k p/100uBMnt	\$12.77 \$15.96	R-MT	2%	\$15.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T4-B1	RSA LifLT PERP 5,001-10k p/100uBMnt	\$9.32	R-MT	2%	\$9.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T4-E1	RSA LifLT PERP 5,001-10k p/100uEMnt	\$11.65	R-MT	2%	\$11.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-P-T5-B1 RSA-LILT-P-T5-E1	RSA LifLT PERP 10,001-25k p/100uBMnt RSA LifLT PERP 10,001-25k p/100uEMnt	\$5.97 \$7.46	R-MT R-MT	2% 2%	\$5.85 \$7.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-P-T6-B1	RSA LifLT PERP 25,001-20k p/100dEMIN	\$5.60	R-MT	2%	\$5.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T6-E1	RSA LifLT PERP 25,001-50k p/100uEMnt	\$7.00	R-MT	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T7-B1	RSA LifLT PERP 50,001-100k p/100uBMnt	\$5.32	R-MT	2%	\$5.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-P-T7-E1 RSA-LILT-P-T8-B1	RSA LifLT PERP 50,001-100k p/100uEMnt RSA LifLT PERP 100,001-250k p/100uBMnt	\$6.65 \$5.05	R-MT R-MT	2% 2%	\$6.52 \$4.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-P-T8-E1	RSA LifLT PERF 100,001-250k p/100uEMnt	\$6.31	R-MT	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T9-B1	RSA LifLT PERP >250k p/100uBMnt	\$4.75	R-MT	2%	\$4.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T9-E1	RSA LifLT PERP >250k p/100uEMnt	\$5.94	R-MT	2%	\$5.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LI-P-T1-B1 RSA-LI-P-T1-E1	RSA Lif PERP 1-1,000 p/100uBMnt RSA Lif PERP 1-1,000 p/100uEMnt	\$105.78 \$132.23	R-MT R-MT	2% 2%	\$103.66 \$129.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LI-P-T2-B1	RSA Lif PERP 1,001-2,500 p/100uBMnt	\$95.10	R-MT	2%	\$93.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T2-E1	RSA Lif PERP 1,001-2,500 p/100uEMnt	\$118.88	R-MT	2%	\$116.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T3-B1	RSA Lif PERP 2,501-5k p/100uBMnt	\$89.37	R-MT	2%	\$87.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LI-P-T3-E1 RSA-LI-P-T4-B1	RSA Lif PERP 2,501-5k p/100uEMnt RSA Lif PERP 5,001-10k p/100uBMnt	\$111.71 \$65.17	R-MT R-MT	2% 2%	\$109.48 \$63.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LI-P-T4-E1	RSA Lif PERP 5,001-10k p/100uEMnt	\$81.46	R-MT	2%	\$79.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T5-B1	RSA Lif PERP 10,001-25k p/100uBMnt	\$41.72	R-MT	2%	\$40.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T5-E1	RSA Lif PERP 10,001-25k p/100uEMnt	\$52.15	R-MT	2%	\$51.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LI-P-T6-B1 RSA-LI-P-T6-E1	RSA Lif PERP 25,001-50k p/100uBMnt RSA Lif PERP 25,001-50k p/100uEMnt	\$39.20 \$49.00	R-MT R-MT	2% 2%	\$38.42 \$48.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LI-P-T7-B1	RSA Lif PERP 50,001-100k p/100uBMnt	\$37.23	R-MT	2%	\$36.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T7-E1	RSA Lif PERP 50,001-100k p/100uEMnt	\$46.54	R-MT	2%	\$45.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T8-B1	RSA Lif PERP 100,001-250k p/100uBMnt	\$35.38	R-MT	2%	\$34.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LI-P-T8-E1 RSA-LI-P-T9-B1	RSA Lif PERP 100,001-250k p/100uEMnt RSA Lif PERP >250k p/100uBMnt	\$44.23 \$33.27	R-MT R-MT	2% 2%	\$43.35 \$32.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LI-P-T9-E1	RSA Lif PERP >250k p/100uBMnt	\$41.58	R-MT	2%	\$40.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-100K-P-MNT	Risk 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-100K-P-MNT-E	Risk 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSK-100K-P-MNT-UP RSK-100K-T-MNT	Risk 40001-100000 Perp Maint Upg [Per Month Pricing] Risk 40001-100000 Term Basic Maint [Per Month Pricing]	\$1,634.15 \$0.00	R-MT R-MT	2% 2%	\$1,601.47 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSK-100K-T-MNT-E	Risk 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-1500-P-MNT	Risk 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-1500-P-MNT-E	Risk 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSK-1500-P-MNT-UP RSK-1500-T-MNT	Risk 0-1500 Perp Maint Upg [Per Month Pricing] Risk 0-1500 Term Basic Maint [Per Month Pricing]	\$286.65 \$0.00	R-MT R-MT	2% 2%	\$280.92 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSK-1500-T-MNT-E	Risk 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-40K-P-MNT	Risk 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-40K-P-MNT-E	Risk 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSK-40K-P-MNT-UP RSK-40K-T-MNT	Risk 5001-40000 Perp Maint Upg [Per Month Pricing] Risk 5001-40000 Term Basic Maint [Per Month Pricing]	\$1,124.55 \$0.00	R-MT R-MT	2% 2%	\$1,102.06 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSK-40K-T-MNT-E	Risk 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-5K-P-MNT	Risk 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-5K-P-MNT-E	Risk 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSK-5K-P-MNT-UP RSK-5K-T-MNT	Risk 1501-5000 Perp Maint Upg [Per Month Pricing] Risk 1501-5000 Term Basic Maint [Per Month Pricing]	\$818.30 \$0.00	R-MT R-MT	2% 2%	\$801.93 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSK-5K-T-MNT-E	Risk 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-G100K-P-MNT	Risk G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-G100K-P-MNT-E	Risk G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSK-G100K-P-MNT-UP RSK-G100K-T-MNT	Risk G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT R-MT	2% 2%	\$2,201.72 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSK-G100K-T-MNT-E	Risk G100000 Term Basic Maint [Per Month Pricing] Risk G100000 Term Enh Maint [Per Month Pricing]	\$0.00 \$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-GT100K-P-B1	RSK>100KPerpBas w/10DA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-GT100K-P-E1	RSK>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-GT100K-P-UP	RSK>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSK-GT100K-T-E1 RSK-USER-P-MNT	RSK>100KTermEnh w/10DA cost /1Kemp /mo Risk User Perp Basic Maint [Per Month Pricing]	\$4.67 \$37.80	R-MT R-MT	2% 2%	\$4.58 \$37.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSK-USER-P-MNT-E	Risk User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-USER-P-MNT-UP	Risk User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-USER-T-MNT	Risk User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSK-USER-T-MNT-E RVC0000500B1	Risk User Term Enh Maint [Per Month Pricing] RSA Validation Client Mnt - Basic-1	\$4.20 \$0.15	R-MT R-MT	2% 2%	\$4.12 \$0.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVC0000500E1	RSA Validation Client Mnt - Basic-1	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0001000B1	RSA Validation Client Mnt - Basic-1	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0001000E1	RSA Validation Client Mnt - Enh-1	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RVC0005000B1 RVC0005000E1	RSA Validation Client Mnt - Basic-1 RSA Validation Client Mnt - Enh-1	\$0.09 \$0.13	R-MT R-MT	2% 2%	\$0.09 \$0.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RVC0010000B1	RSA Validation Client Mnt - Basic-1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RVC0010000E1 RVC0025000B1	RSA Validation Client Mnt - Enh-1 RSA Validation Client Mnt - Basic-1	\$0.10 \$0.06	R-MT R-MT	2% 2%	\$0.10 \$0.06	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVC0025000B1 RVC0025000E1	RSA Validation Client Writ - Basic-1 RSA Validation Client Mnt - Enh-1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC0050000B1	RSA Validation Client Mnt - Basic-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC0050000E1	RSA Validation Client Mnt - Enh-1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVC0100000B1 RVC0100000E1	RSA Validation Client Mnt - Basic-1 RSA Validation Client Mnt - Enh-1	\$0.04 \$0.05	R-MT R-MT	2% 2%	\$0.04 \$0.05	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVC0200000B1	RSA Validation Client Mrt - Emil-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC0200000E1	RSA Validation Client Mnt - Enh-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC0300000B1	RSA Validation Client Mnt - Basic-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVC0300000E1 RVC0400000B1	RSA Validation Client Mnt - Enh-1 RSA Validation Client Mnt - Basic-1	\$0.04 \$0.02	R-MT R-MT	2% 2%	\$0.04 \$0.02	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVC0400000B1	RSA Validation Client Writ - Basic-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC0500000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0500000E1	RSA Validation Client Mnt - Enh-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVC0600000B1 RVC0600000E1	RSA Validation Client Mnt - Basic-1 RSA Validation Client Mnt - Enh-1	\$0.02 \$0.03	R-MT R-MT	2% 2%	\$0.02 \$0.03	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVC0700000B1	RSA Validation Client Writ - Emil-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC0700000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0800000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC0800000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	RVC0900000B1 RVC0900000E1	RSA Validation Client Mnt - Basic-1 RSA Validation Client Mnt - Enh-1	\$0.01 \$0.02	R-MT R-MT	2% 2%	\$0.01 \$0.02	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5	RVC1000000B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC1000000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVC1000001B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVC1000001E1 RVM1000000B1	RSA Validation Client Mnt - Enh-1 RSA Valid Mgr Maint - Basic-1	\$0.02 \$0.03	R-MT R-MT	2% 2%	\$0.02 \$0.03	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVM1000000B1	RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM100000B1	RSA Valid Mgr Maint - Basic-1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM100000E1	RSA Valid Mgr Maint - Enh-1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVM10000B1	RSA Valid Mgr Maint - Basic-1	\$0.15	R-MT	2%	\$0.15 \$0.21	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVM10000E1 RVM1000B1	RSA Valid Mgr Maint - Enh-1 RSA Valid Mgr Maint - Basic-1	\$0.21 \$0.24	R-MT R-MT	2% 2%	\$0.24	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM1MILB1	RSA Valid Mgr Maint - Basic-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM1MILE1	RSA Valid Mgr Maint - Enh-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVM200000B1 RVM200000E1	RSA Valid Mgr Maint - Basic-1 RSA Valid Mgr Maint - Enh-1	\$0.06 \$0.08	R-MT R-MT	2% 2%	\$0.06 \$0.08	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVM25000B1	RSA Valid Mgr Maint - Basic-1	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM25000E1	RSA Valid Mgr Maint - Enh-1	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM300000B1	RSA Valid Mgr Maint - Basic-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVM300000E1 RVM400000B1	RSA Valid Mgr Maint - Enh-1 RSA Valid Mgr Maint - Basic-1	\$0.07 \$0.05	R-MT R-MT	2% 2%	\$0.07 \$0.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVM400000E1	RSA Valid Mgr Maint - Basic-1	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM500000B1	RSA Valid Mgr Maint - Basic-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM500000E1	RSA Valid Mgr Maint - Enh-1	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVM50000B1 RVM50000E1	RSA Valid Mgr Maint - Basic-1 RSA Valid Mgr Maint - Enh-1	\$0.10 \$0.14	R-MT R-MT	2% 2%	\$0.10 \$0.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVM5000B1	RSA Valid Mgr Maint - Enti-1	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM5000E1	RSA Valid Mgr Maint - Enh-1	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM500B1	RSA Valid Mgr Maint - Basic-1	\$0.30	R-MT	2%	\$0.29	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	RVM500E1	RSA Valid Mgr Maint - Enh-1	\$0.42 \$0.04	R-MT R-MT	2% 2%	\$0.41 \$0.04	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	RVM600000B1 RVM600000E1	RSA Valid Mgr Maint - Basic-1 RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5	RVM700000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM700000E1	RSA Valid Mgr Maint - Enh-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	RVM800000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT R-MT	2%	\$0.03	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	\$0.00
5 5	RVM800000E1 RVM900000B1	RSA Valid Mgr Maint - Enh-1 RSA Valid Mgr Maint - Basic-1	\$0.04 \$0.03	R-MT	2% 2%	\$0.04 \$0.03	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RVM900000E1	RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SAE0000025E1	Enhanced Maint for RSA SAE-1m 10-25	\$0.64	R-MT	2%	\$0.63	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SAE0000100E1	Enhanced Maint for RSA SAE-1m 30-100	\$0.60	R-MT	2%	\$0.59	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SAE0000150E1 SAE0000250E1	Enhanced Maint for RSA SAE-1m 105-150 Enhanced Maint for RSA SAE-1m 155-250	\$0.52 \$0.46	R-MT R-MT	2% 2%	\$0.51 \$0.45	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAE0000500E1	Enhanced Maint for RSA SAE-1m 255-500	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0000750E1	Enhanced Maint for RSA SAE-1m 505-750	\$0.32	R-MT	2%	\$0.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0001500E1	Enhanced Maint for RSA SAE-1m 755-1500	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SAE0002500E1 SAE0005000E1	Enhanced Maint for RSA SAE-1m 1505-2500 Enhanced Maint for RSA SAE-1m 2505-5K	\$0.22 \$0.18	R-MT R-MT	2% 2%	\$0.22 \$0.18	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAE0005000E1 SAE0010000E1	Enhanced Maint for RSA SAE-111 2505-5K Enhanced Maint for RSA SAE-1 m 5005-10K	\$0.15	R-MT	2%	\$0.15		\$0.00		\$0.00	\$0.00	\$0.00
5	SAE0050000E1	Enhanced Maint for RSA SAE-1m 10005-50K	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SAE0100000E1	Enhanced Maint for RSA SAE-1m 50005-100K	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SAE1000000E1	Enhanced Maint for RSA SAE-1m 100005-1M	\$0.05	R-MT R-MT	2% 2%	\$0.05 \$3,675.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		C 1 mo Svc Acct Mgr Gold - AA eComm 1 mo Svc Acct Mgr Gold - AA Hosted	\$3,750.00 \$3,750.00	R-MT	2%	\$3,675.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SAM-GOLD-SUPP-AAO	P 1 mo Svc Acct Mgr Gold - AA On-Prem	\$3,750.00	R-MT	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-GOLD-SUPP-WTD	1 mo Svc Acct Mgr Gold - Web Threat	\$3,750.00	R-MT	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		1 mo Svc Acct Mgr Platinum - AA eComm	\$5,000.00	R-MT	2%	\$4,900.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		1 mo Svc Acct Mgr Platinum - AA Hosted	\$5,000.00 \$5,000.00	R-MT R-MT	2% 2%	\$4,900.00 \$4,900.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		1 mo Svc Acct Mgr Platinum - AA On-Prem 1 mo Svc Acct Mgr Platinum - Web Threat	\$5,000.00 \$5,000.00	R-MT	2%	\$4,900.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		1 mo Svc Acct Mgr Silver - AA eComm	\$2,500.00	R-MT	2%	\$2,450.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		1 mo Svc Acct Mgr Silver - AA Hosted	\$2,500.00	R-MT	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		1 mo Svc Acct Mgr Silver - AA On-Prem 1 mo Svc Acct Mgr Silver - Web Threat	\$2,500.00 \$2,500.00	R-MT R-MT	2% 2%	\$2,450.00 \$2,450.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		NW Series 3 Ext Mon Hdwr Support Yr 1	\$500.00	R-MT	2%	\$490.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		NW Series 3 Ext Mon Hdwr Support Yr 2	\$550.00	R-MT	2%	\$539.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		NW S4SHeadUnit Archiver BscMnt1M	\$833.33	R-MT	2%	\$816.66	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		NW S4SHeadUnit Archiver EnhMnt 1M NW S4S HeadUnit Archiver w/96TB BscMnt1M	\$1,041.67 \$2,083.33	R-MT R-MT	2% 2%	\$1,020.84 \$2,041.66	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		NW HeadUnit Archiver w/96TB EnhMnt 1M	\$2,604.17	R-MT	2%	\$2,552.09	\$0.00	\$0.00		\$0.00	\$0.00	
5		NW S4S HeadUnit Archiver w/64TB BscMnt1M	\$1,666.67	R-MT	2%	\$1,633.34	\$0.00	\$0.00		\$0.00	\$0.00	
5		NW HeadUnit Archiver w/64TB EnhMnt 1M	\$2,083.33	R-MT	2%	\$2,041.66	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		NW S4S HeadUnit Archiver w/32TB BscMnt1M NW HeadUnit Archiver w/32TB EnhMnt 1M	\$1,250.00 \$1,562.50	R-MT R-MT	2% 2%	\$1,225.00 \$1,531.25	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NW S4S HeadUnit Archiver w/321B Eliniviti Niv	\$2,300.00	R-MT	2%	\$2,254.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		NW HeadUnit Archiver w/142TB EnhMnt 1M	\$2,875.00	R-MT	2%	\$2,817.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		NW S4SHeadUnit EvntStrmAnalysis BscMnt1M	\$1,000.00	R-MT	2%	\$980.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		NW S4SHeadUnit EvntStrmAnalysis EnhMnt1M	\$1,250.00	R-MT	2%	\$1,225.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		SECOPMgmt 40001-100K Perp Basic Mnt SECOPMgmt 40001-100K Perp Enh Mnt	\$4,202.10 \$5,836.25	R-MT R-MT	2% 2%	\$4,118.06 \$5,719.53	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		SECOPMgmt 40001-100K Perp Maint Upg	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOPMgmt40001-100KTerm Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	SECOP-100K-T-MNT-E	SECOPMgmt 40001-100K Term Enh Maint	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		SECOPMgmt 0-1500 Perp Basic Maint	\$737.10	R-MT R-MT	2% 2%	\$722.36	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5		SECOPMgmt 0-1500 Perp Enh Maint SECOPMgmt 0-1500 Perp Maint Upg	\$1,023.75 \$286.65	R-MT	2%	\$1,003.28 \$280.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5		SECOPMgmt 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SECOP-1500-T-MNT-E	SECOPMgmt 0-1500 Term Enh Maint	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOPMgmt 5001-40K Perp Basic Mnt	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		SECOPMgmt 5001-40K Perp Enh Maint SECOPMgmt 5001-40000 Perp Maint Upg	\$4,016.25 \$1,124.55	R-MT R-MT	2% 2%	\$3,935.93 \$1,102.06	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		SECOPMgmt5001-40000 Ferp Maint Opg	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOPMgmt 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOPMgmt 1501-5K Perp Basic Mnt	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		SECOPMent 1501-5K Perp Enh Maint	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOPMgmt 1501-5000 Perp Maint Upg SECOPMgmt 1501-5000Term Basic Maint	\$818.30 \$0.00	R-MT R-MT	2% 2%	\$801.93 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		SECOPMgmt 1501-5K Term Enh Maint	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00		\$0.00	\$0.00	
5	SECOP-G100KP-MNT	SECOPMgmt G100K Perp Basic Maint	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		SECOPMgmt G100000 Perp Enh Maint	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		SECOPMgmt G100000 Perp Maint Upg SECOPMgmt G100000 Term Basic Maint	\$2,246.65 \$0.00	R-MT R-MT	2% 2%	\$2,201.72 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		SECOPMgmt G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOP>100KPerpBas w/10DA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOP>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		SECOP>100KPerpUpg w/10DA cost /1Kemp /mo	\$16.34 \$4.67	R-MT R-MT	2% 2%	\$16.01 \$4.58	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		SECOP>100KTermEnh w/10DA cost /1Kemp /mo SECOPMgmt User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOPMgmt User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00		\$0.00	\$0.00	
5		SECOPMgmt User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		SECOPMent User Term Basic Maint	\$0.00	R-MT	2% 2%	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5		SECOPMgmt User Term Enh Maint WTD FM 1mo MT 7.5m-10m Reg Use (per1000)	\$4.20 \$4.41	R-MT R-MT	2% 2%	\$4.12 \$4.32	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5		WTD FM 1mo MT 7.5m-10m Visitors(per1000)	\$1.10	R-MT	2%	\$1.08	\$0.00	\$0.00		\$0.00	\$0.00	
5		WTD FM 1mo MT 800k-1m Reg Use (per1000)	\$19.52	R-MT	2%	\$19.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		WTD FM 1mo MT 800k-1m Visitors(per1000)	\$4.88	R-MT	2%	\$4.78	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		WTD FM 1mo MT 50k-100k Reg Use (per1000) WTD FM 1mo MT 50k-100k Visitors(per1000)	\$35.86 \$8.96	R-MT R-MT	2% 2%	\$35.14 \$8.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		WTD FM 1mo MT 30K-100K Visitors(per 1000) WTD FM 1mo MT 10m-15m Reg Use (per 1000)	\$3.48	R-MT	2%	\$3.41	\$0.00	\$0.00		\$0.00	\$0.00	
5		WTD FM 1mo MT 10m-15m Visitors(per1000)	\$0.87	R-MT	2%	\$0.85	\$0.00	\$0.00		\$0.00	\$0.00	
5		WTD FM 1mo MT 1m-1.5m Reg Use (per1000)	\$15.97	R-MT	2%	\$15.65	\$0.00	\$0.00		\$0.00	\$0.00	
5		WTD FM 1mo MT 1m-1.5m Visitors(per1000)	\$3.99	R-MT	2%	\$3.91	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		WTD FM 1mo MT 15m-20m Reg Use (per1000) WTD FM 1mo MT 15m-20m Visitors(per1000)	\$2.32 \$0.58	R-MT R-MT	2% 2%	\$2.27 \$0.57	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		WTD FM 1mo MT 15m-2m Reg Use (per1000)	\$12.42	R-MT	2%	\$12.17	\$0.00	\$0.00		\$0.00	\$0.00	
5	STFMOPP2000000VE1	WTD FM 1mo MT 1.5m-2m Visitors(per1000)	\$3.11	R-MT	2%	\$3.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM 1mo MT 100k-200k Reg Use (per1000)	\$28.69	R-MT	2%	\$28.12		\$0.00		\$0.00	\$0.00	
5		WTD FM 1mo MT 100k-200k Visitors(per1000)	\$7.17	R-MT	2%	\$7.03		\$0.00		\$0.00	\$0.00	
5 5		WTD FM 1mo MT 10-20k Reg Use (per1000) WTD FM 1mo MT 10-20k Visitors(per1000)	\$56.03 \$14.01	R-MT R-MT	2% 2%	\$54.91 \$13.73	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		WTD FM 1mo MT 20m-25m Reg Use (per1000)	\$1.86	R-MT	2%	\$1.82	\$0.00	\$0.00		\$0.00	\$0.00	
5	STFMOPP25000000VE1	WTD FM 1mo MT 20m-25m Visitors(per1000)	\$0.46	R-MT	2%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM 1mo MT 2m-3m Reg Use (per1000)	\$8.87	R-MT	2%	\$8.69	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	STEMOPP3000000VE1	WTD FM 1mo MT 2m-3m Visitors(per1000) WTD FM 1mo MT 3m-4m Reg Use (per1000)	\$2.22 \$7.81	R-MT R-MT	2% 2%	\$2.18 \$7.65	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
3	OTT WICHT 4000000RET	THE I'M INICIAN SIN-HILLING USE (per 1000)	\$7.01	I X-IVI I	∠ /0	\$7.03	φυ.υυ	\$0.00	ψ0.00	φ0.00	Ψ0.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		WTD FM 1mo MT 3m-4m Visitors(per1000)	\$1.95	R-MT	2%	\$1.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP400000RE1	WTD FM 1mo MT 200k-400k Reg Use (per1000)	\$28.39	R-MT	2%	\$27.82		\$0.00	\$0.00	\$0.00	\$0.00	
5	STFMOPP400000VE1	WTD FM 1mo MT 200k-400k Visitors(per1000)	\$7.10	R-MT	2%	\$6.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		WTD FM 1mo MT 4m-5m Reg Use (per1000)	\$7.10	R-MT	2%	\$6.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	STFMOPP500000VE1	WTD FM 1mo MT 4m-5m Visitors(per1000) WTD FM 1mo MT 20k-50k Reg Use (per1000)	\$1.77 \$44.82	R-MT R-MT	2% 2%	\$1.73 \$43.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	STFMOPP50000VE1	WTD FM 1mo MT 20k-30k Reg Ose (per1000) WTD FM 1mo MT 20k-50k Visitors(per1000)	\$11.21	R-MT	2%	\$10.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		WTD FM 1mo MT 400k-600k Reg Use (per1000)	\$24.84	R-MT	2%	\$24.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STFMOPP600000VE1	WTD FM 1mo MT 400k-600k Visitors(per1000)	\$6.21	R-MT	2%	\$6.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STFMOPP7500000RE1	WTD FM 1mo MT 5m-7.5m Reg Use (per1000)	\$5.32	R-MT	2%	\$5.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP7500000VE1	WTD FM 1mo MT 5m-7.5m Visitors(per1000)	\$1.33	R-MT	2%	\$1.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STFMOPP800000RE1	WTD FM 1mo MT 600k-800k Reg Use (per1000)	\$21.29	R-MT	2%	\$20.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STFMOPP800000VE1	WTD FM 1mo MT 600k-800k Visitors(per1000)	\$5.32	R-MT	2%	\$5.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STPLFME1	WTD FM Maintenance Fee [per month]	\$2,604.17	R-MT	2%	\$2,552.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	STSFMOPP10000RE1 STSFMOPP10000VE1	WTD FM 1mo MT 5-10k Reg Use (per1000) WTD FM 1mo MT 5-10k Visitors(per1000)	\$67.24 \$16.81	R-MT R-MT	2% 2%	\$65.90 \$16.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	STSFMOPP5000RE1	WTD FM 1ml0 MT 3-10k Visitols(per 1000) WTD FM 1mo MT 1-5000 Reg Use (per1000)	\$80.68	R-MT	2%	\$79.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPP5000VE1	WTD FM 1mo MT 1-5000 (keg ose (per1000))	\$20.17	R-MT	2%	\$19.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-100K-P-MNT	Threat 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-100K-P-MNT-E	Threat 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-100K-P-MNT-UP	Threat 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-100K-T-MNT	Threat 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-100K-T-MNT-E	Threat 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-1500-P-MNT	Threat 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	THR-1500-P-MNT-E	Threat 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2% 2%	\$1,003.28	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	THR-1500-P-MNT-UP THR-1500-T-MNT	Threat 0-1500 Perp Maint Upg [Per Month Pricing] Threat 0-1500 Term Basic Maint [Per Month Pricing]	\$286.65 \$0.00	R-MT R-MT	2%	\$280.92 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	THR-1500-T-MNT-E	Threat 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-40K-P-MNT	Threat 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-40K-P-MNT-E	Threat 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-40K-P-MNT-UP	Threat 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-40K-T-MNT	Threat 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-40K-T-MNT-E	Threat 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-5K-P-MNT	Threat 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-5K-P-MNT-E	Threat 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	THR-5K-P-MNT-UP THR-5K-T-MNT	Threat 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT R-MT	2% 2%	\$801.93 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	THR-5K-T-MNT-E	Threat 1501-5000 Term Basic Maint [Per Month Pricing] Threat 1501-5000 Term Enh Maint [Per Month Pricing]	\$0.00 \$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-G100K-P-MNT	Threat G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-G100K-P-MNT-E	Threat G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-G100K-P-MNT-UP	Threat G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72		\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-G100K-T-MNT	Threat G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-G100K-T-MNT-E	Threat G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-GT100K-P-B1	THR>100KPerpBas w/10DA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	THR-GT100K-P-E1	THR>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-GT100K-P-UP THR-GT100K-T-E1	THR>100KPerpUpg w/10DA cost /1Kemp /mo THR>100KTermEnh w/10DA cost /1Kemp /mo	\$16.34 \$4.67	R-MT R-MT	2% 2%	\$16.01 \$4.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	THR-USER-P-MNT	Threat User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-USER-P-MNT-E	Threat User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-USER-P-MNT-UP	Threat User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	THR-USER-T-MNT	Threat User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-USER-T-MNT-E	Threat User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12		\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP001000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$17.50	R-MT	2%	\$17.15		\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP00100000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$31.88	R-MT	2%	\$31.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TMOP001500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$14.38	R-MT R-MT	2% 2%	\$14.09 \$11.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TMOP002000000E1 TMOP00200000E1	RSA TM ONPREM per 1K users MAINT-Enh-1 RSA TM ONPREM per 1K users MAINT-Enh-1	\$11.25 \$28.75	R-MT	2%	\$28.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP0020000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$95.63	R-MT	2%	\$93.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP003000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$7.92	R-MT	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP004000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$7.08	R-MT	2%	\$6.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00400000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$25.42	R-MT	2%	\$24.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP005000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$6.46	R-MT	2%	\$6.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP0050000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$54.17	R-MT	2%	\$53.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP00600000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$22.29	R-MT	2%	\$21.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TMOP007500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$4.79	R-MT	2%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP00800000E1 VEN-100K-P-MNT	RSA TM ONPREM per 1K users MAINT-Enh-1	\$19.17	R-MT R-MT	2% 2%	\$18.79 \$4,118.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VEN-100K-P-MNT-E	Vendor 40001-100000 Perp Basic Maint [Per Month Pricing] Vendor 40001-100000 Perp Enh Maint [Per Month Pricing]	\$4,202.10 \$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VEN-100K-P-MNT-UP	Vendor 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-100K-T-MNT	Vendor 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VEN-100K-T-MNT-E	Vendor 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-P-MNT	Vendor 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-P-MNT-E	Vendor 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-P-MNT-UP	Vendor 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-T-MNT	Vendor 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-T-MNT-E	Vendor 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VEN-40K-P-MNT VEN-40K-P-MNT-E	Vendor 5001-40000 Perp Basic Maint [Per Month Pricing] Vendor 5001-40000 Perp Enh Maint [Per Month Pricing]	\$2,891.70 \$4,016.25	R-MT R-MT	2% 2%	\$2,833.87 \$3,935.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VEN-40K-P-MNT-UP	Vendor 5001-40000 Perp Erin Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
•			ψ.,.Σσσ		-70	Ψ1,102.00	<b>\$5.50</b>	<b>\$0.00</b>	ψ3.30	Ψ3.00	ψ0.00	<b>4</b> 0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VEN-40K-T-MNT	Vendor 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VEN-40K-T-MNT-E VEN-5K-P-MNT	Vendor 5001-40000 Term Enh Maint [Per Month Pricing] Vendor 1501-5000 Perp Basic Maint [Per Month Pricing]	\$321.30 \$2,104.00	R-MT R-MT	2% 2%	\$314.87 \$2,061.92	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VEN-5K-P-MNT-E	Vendor 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00		\$0.00	\$0.00	
5	VEN-5K-P-MNT-UP	Vendor 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VEN-5K-T-MNT VEN-5K-T-MNT-E	Vendor 1501-5000 Term Basic Maint [Per Month Pricing] Vendor 1501-5000 Term Enh Maint [Per Month Pricing]	\$0.00 \$233.80	R-MT R-MT	2% 2%	\$0.00 \$229.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VEN-G100K-P-MNT	Vendor G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00		\$0.00	\$0.00	
5	VEN-G100K-P-MNT-E	Vendor G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Vendor G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72		\$0.00		\$0.00	\$0.00	
5 5	VEN-G100K-T-MNT VEN-G100K-T-MNT-E	Vendor G100000 Term Basic Maint [Per Month Pricing] Vendor G100000 Term Enh Maint [Per Month Pricing]	\$0.00 \$641.90	R-MT R-MT	2% 2%	\$0.00 \$629.06	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VEN-GT100K-P-B1	VEN>100KPerpBas w/10DA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00		\$0.00	\$0.00	
5	VEN-GT100K-P-E1	VEN>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VEN-GT100K-P-UP VEN-GT100K-T-E1	VEN>100KPerpUpg w/10DA cost /1Kemp /mo VEN>100KTermEnh w/10DA cost /1Kemp /mo	\$16.34 \$4.67	R-MT R-MT	2% 2%	\$16.01 \$4.58	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VEN-USER-P-MNT	Vendor User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00		\$0.00	\$0.00	
5	VEN-USER-P-MNT-E	Vendor User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		Vendor User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VEN-USER-T-MNT VEN-USER-T-MNT-E	Vendor User Term Basic Maint [Per Month Pricing] Vendor User Term Enh Maint [Per Month Pricing]	\$0.00 \$4.20	R-MT R-MT	2% 2%	\$0.00 \$4.12	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRM-IP-100K-P-M-E	VRM 75001-100000 Perp Enh Maint PerMonth	\$16.36	R-MT	2%	\$16.03	\$0.00	\$0.00		\$0.00	\$0.00	
5	VRM-IP-100K-P-MNT	VRM 75001-100000 Perp Bas Maint PerMonth	\$11.78	R-MT	2%	\$11.54	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-100K-P-M-UP VRM-IP-100K-T-M-E	VRM 75001-100000 Perp Maint Upg PerMonth	\$4.58 \$1.31	R-MT R-MT	2% 2%	\$4.49 \$1.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRM-IP-100K-T-MNT	VRM 75001-100000 Term Per Month EnhMaint VRM 75001-100000 Term Per Month BasMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	VRM-IP-10K-P-MNT	VRM 5001-10000 Perp Basic Maint PerMonth	\$26.25	R-MT	2%	\$25.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VRM 5001-10000 Perp Enh Maint Per Month	\$36.46	R-MT	2%	\$35.73	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-10K-P-MNTUP VRM-IP-10K-T-MNT	VRM 5001-10000 Perp Maint Upg Per Month VRM 5001-10000 Term Per Month Bas Maint	\$10.21 \$0.00	R-MT R-MT	2% 2%	\$10.01 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		VRM 5001-10000 Term Per Month Enh Maint	\$2.92	R-MT	2%	\$2.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-20K-P-MNT	VRM 10001-20000 Perp Bas Maint PerMonth	\$22.97	R-MT	2%	\$22.51	\$0.00	\$0.00		\$0.00	\$0.00	
5		VRM 10001-20000 Perp Enh Maint Per Month	\$31.90	R-MT	2%	\$31.26	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-20K-P-MNTUP VRM-IP-20K-T-MNT	VRM 10001-20000 Perp Maint Upg Per Month VRM 10001-20000 Term Per Month Bas Maint	\$8.93 \$0.00	R-MT R-MT	2% 2%	\$8.75 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		VRM 10001-20000 Term Per Month Enh Maint	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	VRM-IP-2K-P-MNT	VRM 2000 Perp Basic Maint Per Month	\$600.00	R-MT	2%	\$588.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-2K-P-MNT-E VRM-IP-2K-P-MNTUP	VRM 2000 Perp Enh Maint Per Month VRM 2000 Perp Maint Upg Per Month	\$833.33 \$233.33	R-MT R-MT	2% 2%	\$816.66 \$228.66	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VRM-IP-2K-T-MNT	VRM 2000 Term Per Month Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	VRM-IP-2K-T-MNT-E	VRM 2000 Term Per Month Enh Maint	\$66.67	R-MT	2%	\$65.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VRM-IP-30K-P-MNT VRM-IP-30K-P-MNT-E	VRM 20001-30000 Perp Bas Maint PerMonth	\$20.10 \$27.91	R-MT R-MT	2% 2%	\$19.70 \$27.35	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		VRM 20001-30000 Perp Enh Maint Per Month VRM 20001-30000 Perp Maint Upg Per Month	\$7.82	R-MT	2%	\$27.35 \$7.66	\$0.00	\$0.00		\$0.00	\$0.00	
5	VRM-IP-30K-T-MNT	VRM 20001-30000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		VRM 20001-30000 Term Per Month Enh Maint	\$2.23	R-MT	2%	\$2.19	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-40K-P-MNT VRM-IP-40K-P-MNT-E	VRM 30001-40000 Perp Bas Maint PerMonth VRM 30001-40000 Perp Enh Maint Per Month	\$17.59 \$24.42	R-MT R-MT	2% 2%	\$17.24 \$23.93	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		VRM 30001-40000 Perp Maint Upg Per Month	\$6.84	R-MT	2%	\$6.70	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VRM-IP-40K-T-MNT	VRM 30001-40000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-40K-T-MNT-E VRM-IP-50K-P-MNT	VRM 30001-40000 Term Per Month Enh Maint	\$1.95	R-MT R-MT	2% 2%	\$1.91	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		VRM 40001-50000 Perp Bas Maint PerMonth VRM 40001-50000 Perp Enh Maint Per Month	\$15.39 \$21.37	R-MT	2%	\$15.08 \$20.94	\$0.00	\$0.00		\$0.00	\$0.00	
5		VRM 40001-50000 Perp Maint Upg Per Month	\$5.98	R-MT	2%	\$5.86	\$0.00	\$0.00		\$0.00	\$0.00	
5	VRM-IP-50K-T-MNT	VRM 40001-50000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VRM-IP-50K-T-MNT-E VRM-IP-5K-P-MNT	VRM 40001-50000 Term Per Month Enh Maint VRM 2001-5000 Perp Basic Maint Per Month	\$1.71 \$30.00	R-MT R-MT	2% 2%	\$1.68 \$29.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VRM-IP-5K-P-MNT-E	VRM 2001-5000 Perp Enh Maint Per Month	\$41.67	R-MT	2%	\$40.84	\$0.00	\$0.00		\$0.00	\$0.00	
5	VRM-IP-5K-P-MNTUP	VRM 2001-5000 Perp Maint Upg Per Month	\$11.67	R-MT	2%	\$11.44	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-5K-T-MNT VRM-IP-5K-T-MNT-E	VRM 2001-5000 Term Per Month Basic Maint VRM 2001-5000 Term Per Month Enh Maint	\$0.00 \$3.33	R-MT R-MT	2% 2%	\$0.00 \$3.26	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	VRM-IP-75K-P-MNT	VRM 50001-75000 Perp Bas Maint PerMonth	\$13.46	R-MT	2%	\$13.19	\$0.00	\$0.00		\$0.00	\$0.00	
5		VRM 50001-75000 Perp Enh Maint Per Month	\$18.70	R-MT	2%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VRM 50001-75000 Perp Maint Upg Per Month	\$5.24	R-MT	2%	\$5.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	VRM-IP-75K-T-MNT VRM-IP-75K-T-MNT-E	VRM 50001-75000 Term Per Month Bas Maint VRM 50001-75000 Term Per Month Enh Maint	\$0.00 \$1.50	R-MT R-MT	2% 2%	\$0.00 \$1.47	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		VRM 100,000+ Perp Enh Maint Per Month	\$14.32	R-MT	2%	\$14.03	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		VRM 100,000+ Perp Basic Maint Per Month	\$10.31	R-MT	2%	\$10.10		\$0.00		\$0.00	\$0.00	
5 5		VRM 100,000+ Perp Maint Upg Per Month	\$4.01 \$1.15	R-MT	2%	\$3.93 \$1.13	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		VRM 100,000+ Term Per Month Enh Maint VRM 100,000+ Term Per Month Bas Maint	\$1.15 \$0.00	R-MT R-MT	2% 2%	\$1.13 \$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	ADD-ON TOKEN FEE	RSA SecurID Select one time fee for qty's between 1 - 999	\$2,000.00	R-PS	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		ADDL Archer Inst 1Prod Perp (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		ADDL Archer Inst 1Prod Perp E Mnt 1Mo (Custom Quoted) ADDL Archer Inst 1Prod Perp Mnt 1Mo (Custom Quoted)	\$0.00 \$0.00	R-PS R-PS	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	AI-EXT-1P-COM-F-W	ADDL Archer Inst 1Prod Term (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	AI-EXT-1P-COM-T-EM	ADDL Archer Inst 1Prod Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AI-EXT-1P-COM-T-M CS-API-SUPP-SID	ADDL Archer Inst 1Prod Term Mnt 1Mo (Custom Quoted) Advanced API Support SecurID 1 Yr	\$0.00 \$10,000.00	R-PS R-PS	2% 2%	\$0.00 \$9,800.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
3	33-AI F-00/ F-01D	A Tanasa A Taupport Occurity 1 11	ψ10,000.00	11-10	2/0	φσ,000.00	φυ.00	00.00	ψ0.00	φ0.00	φ0.00	ψυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		Designated Support Engineer for 3DSecure	\$90,000.00	R-PS	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSE SUPP ARCHER	Designated Support Engineer for Archer	\$90,000.00		2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSE SUPP SECURID	Designated Support Engineer for SecurID	\$90,000.00		2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DSE SUPPORT AVK DSE SUPPORT SA	Designated Support Engineer IMG	\$90,000.00 \$90,000.00		2% 2%	\$88,200.00 \$88,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	DSE SUPPORT STS	Designated Supp Eng Security Analytics Designated Support Engineer Web Threat Detection	\$90,000.00		2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD CDW 210	RSA Cyber Defense Workshop	\$22,500.00		2%	\$22,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD IHR 210	RSA Incident Handling and Response	\$22,500.00		2%	\$22,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD MA 210	Malware Analysis dedicated	\$30,000.00		2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD TRAIN UNIT	RSA ACD Training Units	\$100.00		2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED AM ADM 210	Authentication Manager Administration	\$15,000.00		2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED AM CUSTOM ED AM INS 210	Auth Manager Custom Training (Custom Quoted) Auth Manager Install & config dedicated	\$0.00 \$15,000.00		2% 2%	\$0.00 \$14,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED AM TRAIN UNIT	RSA Auth Manager Training Units	\$100.00		2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC EUELN 210	Archer End User Training Services eLearning	\$40,000.00		2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC EUILT 210	Archer End User Training Services ILT	\$50,000.00	R-PS	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC EUTTT 210	Archer Custom End User Training Services TTT	\$30,000.00		2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC TRAIN UNIT	RSA Archer Training Units	\$100.00		2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED ARCADMIN210 ED ARCADVADM210	RSA Archer Administration (4 day class up to 10 students)	\$30,000.00 \$30,000.00		2% 2%	\$29,400.00 \$29,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED ARCHERCUSTOM	RSA Archer Advanced Administration (4 day class up to 10 students) Archer Custom Training (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SA CUSTOM	RSA NetWitness Logs and Packets Custom (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SA LOGS 210	RSA Security Analytics for Logs	\$30,000.00	R-PS	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SA TRAIN UNIT	RSA NetWitness Suite Training Units	\$100.00		2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SECOPS 210	RSA Security Ops Mgmt Sol Basics Onsite	\$15,000.00		2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED SIDHELPDESK210 ED SLCUSTOM	RSA SecurID Help Desk Basics Onsite (1 day class up to 10 students) Security Awareness Role-Based Custom (Custom Quoted)	\$7,500.00 \$0.00		2% 2%	\$7,350.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED STRS TRAIN UNIT	RSA CISSP Certification Boot Camp	\$100.00		2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SW CUSTOM	RSA Security Awareness Assessment Custom (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ACD-CUSTOM	RSA ACD Custom Training (Custom Quoted)	\$0.00		2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ACD-LAB-SOCPIM	RSA SOC Procedures & Incident Mgmt	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-ACD-OCI-210	RSA Operational Cyber Intelligence	\$30,000.00		2%	\$29,400.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	ED-ACD-OCI-ODC ED-ACD-XTRA-210	RSA Operational Cyber Intelligence ODC RSA ACD Add'l Student / day - onsite	\$4,000.00 \$750.00		2% 2%	\$3,920.00 \$735.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED-AM-ADM-ODC	RSA Auth Manager Admin OD Classroom	\$2,000.00		2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-AM-INS-ODC	RSA Auth Mgr Installation & Config ODC	\$2,000.00	R-PS	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-AM-XTRA-210	RSA AM Add'l Student / day - onsite	\$750.00		2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-AAPS-210	RSA Archer AA for Public Sector RSA Archer GRC 6 Administration I	\$15,000.00		2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-ARC-ADM6I-210 ED-ARC-ADM6II-210	RSA Archer GRC 6 Administration II	\$30,000.00 \$30,000.00		2% 2%	\$29,400.00 \$29,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED-ARC-ADM6II-ODC	RSA Archer GRC 6 Admin II OD Classroom	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-ADM6I-ODC	RSA Archer GRC 6 Admin I OD Classroom	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-AWN6-210	RSA Archer 6: Adv. Workflow & Navigation	\$7,500.00		2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-ARC-AWN6-ODC	RSA Archer Adv Workflow & Nav ODC	\$1,000.00		2%	\$980.00 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED-ARC-LAB-AUDIT ED-ARC-LAB-BUSRES	RSA Archer Audit Mgmt UC Deep Dive RSA Archer Bus. Resilcy UC Deep Dive	\$500.00 \$500.00		2% 2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-LAB-FUND	RSA Archer Fundtl UC Deep Dive	\$500.00	R-PS	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-LAB-IMBP	RSA Archer Infra & Maint Best Practices	\$500.00	R-PS	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-LAB-INSTALL	RSA Archer Public Installation (PARTNER ONLY)	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-LAB-ITSRM	RSA Archer ITSRM UC Deep Dive	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-ARC-LAB-OPRSK ED-ARC-LAB-PUBSEC	RSA Archer Ent & Op Risk UC Deep Dive RSA Archer Public Sector UC Deep Dive	\$500.00 \$500.00		2% 2%	\$490.00 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		P RSA Archer Reg&Corp Comp UC Deep Dive	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA NW SecOps Manager Implementation (PARTNER ONLY)	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA NW SecOps Manager Installation (PARTNER ONLY)	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA Archer 3rd Party Gov. UC Deep Dive	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-ARC-OD-SUB10 ED-ARC-PFB6-210	RSA Archer Subscription for up to \$10,000 USD (or Geo equivalent) for On-Demand courses RSA Archer 6: Plat Fund for Biz Users	\$6,000.00 \$7,500.00		2% 2%	\$5,880.00 \$7,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED-ARC-PFB6-ODC	RSA Archer Fund for Business Users ODC	\$1,000.00		2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-RNV6-210	RSA Archer 6: Reporting & Navigation	\$7,500.00		2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-RNV6-ODC	RSA Archer Reporting & Nav. OD Classroom	\$1,000.00		2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-XTRA-210	RSA Archer Add'l Student / day - onsite	\$750.00		2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ARC-XTRA-LAB	RSA Archer Extra Week virtual lab/pers	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-ASOC-HUNT-210 ED-ECAT-ANLY-210	RSA Hunting Workshop for Analysts RSA NetWitness Endpoint Analysis	\$15,000.00 \$15,000.00		2% 2%	\$14,700.00 \$14,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED-ECAT-ANLY-ODC	RSA NW Endpoint Analysis OD Classroom	\$2,000.00		2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ECAT-FND-210	RSA NetWitness Endpoint Foundations	\$7,500.00	R-PS	2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ECAT-FND-ODC	RSA NW Endpoint Foundations OD Classroom	\$1,000.00	R-PS	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-IGL-ADM-ODC	RSA Identity G&L Administration ODC	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-IGL-LAB-IMPACC ED-IGL-LAB-IMPENC	RSA Identity Governance and Lifecycle Implementation Scenario: Account Collectors RSA Identity Governance and Lifecycle Implementation Scenario: Entitlement Collectors	\$500.00 \$500.00		2% 2%	\$490.00 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED-IGL-LAB-IMPIDC	RSA Identity Governance and Lifecycle Implementation Scenario: Entitlement Collectors	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-IGL-LAB-INSHWLD	RSA Identity Governance and Lifecycle Installation Series: Hardware Appliance Reinstall with			2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-IGL-LAB-INSSWCD	RSA Identity Governance and Lifecycle Installation Series: Software Bundle with Customer St	\$500.00	R-PS	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-IGL-LAB-INSSWRD	RSA Identity Governance and Lifecycle Installation Series: Software Bundle with RSA Supplie			2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-IGL-LAB-INSWL ED-IGL-LAB-INSWS	RSA Identity Governance and Lifecycle Installation Series: WebLogic RSA Identity Governance and Lifecycle Installation Series: WebSphere	\$500.00 \$500.00		2% 2%	\$490.00 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ED-IGL-LAB-INSWS ED-IGL-LAB-QSSGOV	RSA IGE Quick Start Solution: Governance	\$500.00 \$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-IGL-LAB-QSSLC	RSA Identity Governance and Lifecycle Quick Start Solution - lifecycle	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					NVP LEVEL 1 NVP M				NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ED-NW-HUNTLP-210	RSA Hunting for NW Logs & Packets	\$7,500.00		2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-NW-LAB-EPADM	RSA NetWitness Endpoint Administration	\$500.00		2%	\$490.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-NW-LAB-EPINS	RSA NW Endpoint Installation	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ED-NW-LAB-EPTRBL	RSA NW Endpoint Troubleshooting	\$500.00 \$500.00		2% 2%	\$490.00 \$490.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		RSA NW Logs & Packets Install & Config RSA NW Logs & Packets Using REST API	\$500.00 \$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-NW-LAB-LPTUOP	RSA NW Logs & Packets Using REST API	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-NW-LAB-LPUCA	RSA NW Logs & Packets Use Case Analysis	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-NW-LAB-LUCA	RSA NW Logs Use Case Analysis	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-NW-LAB-PMALA	RSA NW Packets Malware Analysis	\$500.00	R-PS	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-NW-LAB-PUCA	RSA NW Packets Use Case Analysis	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-NW-OD-SUB10	RSA NetWitness Subscription for up to \$10,000 USD (or Geo equivalent) for On-Demand cou	\$6,000.00		2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-NW-XTRA-LAB	RSA NW Extra Week virtual lab/pers	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ED-SA-ANLY-210	RSA NetWitness Logs and Packets Analysis RSA NW L&P Analysis OD Classroom	\$15,000.00		2% 2%	\$14,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ED-SA-ANLY-ODC ED-SA-CORADM-210	RSA NetWitness Logs and Packets Core Administration	\$2,000.00 \$15,000.00		2%	\$1,960.00 \$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA NW L&P Core Admin OD Classroom	\$2,000.00		2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-SA-FND-210	RSA NetWitness Logs and Packets Foundations	\$22,500.00		2%	\$22,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-SA-FND-ODC	RSA NW L&P Foundations OD Classroom	\$3,000.00		2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-SA-LOGS-ODC	RSA NetWitness for Logs OD Classroom	\$4,000.00	R-PS	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-SA-XTRA-210	RSA NetWitness Suite Add'l Student / day - onsite	\$750.00		2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA SID Access EE Implementation	\$37,500.00		2%	\$36,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-SID-INSCFG-210	RSA SecurID Access Install & Config	\$22,500.00		2%	\$22,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA IGL & AM Integration - Collecting	\$500.00		2%	\$490.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5 5	ED-SID-LAB-PROVSN ED-SID-OD-SUB10	RSA IGL & AM Integration - Provisioning RSA SecurID Subscription for up to \$10,000 USD (or Geo equivalent) for On-Demand course	\$500.00 \$6,000.00		2% 2%	\$490.00 \$5,880.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ED-SID-XTRA-LAB	RSA SecurID Extra Week virtual lab/pers	\$500.00		2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA Access Training Units	\$100.00		2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-VLG-ADM-210	RSA Identity Governance and Lifecycle Administration	\$30,000.00		2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA Identity Governance and Lifecycle Training Unit	\$100.00		2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA SecurID Select Key Sheet Artwork	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		3DSecure Premium Tech Acct Mgr Support	\$60,000.00		2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Archer Premium Tech Acct Mgr Support	\$60,000.00		2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-APP-DPM-MSSQL PS-APP-SID-PRM10K	DPM EKM Crypto Provider for MS SQL - (Custom) Auth Mgr Prime Suite 10-50k Users	\$15,000.00 \$3.00		2% 2%	\$14,700.00 \$2.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-APP-SID-PRM50K	Auth Mgr Prime Suite 50-75k Users	\$1.80		2%	\$1.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-APP-SID-PRM5K	Auth Mgr Prime Suite 5-10k Users	\$4.20		2%	\$4.12		\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-APP-SID-PRMUL	Auth Mgr Prime Suite Unlimited Users	\$130,000.00		2%	\$127,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-1MEOD	RSA Archer Expert On Demand - One Use Case Solution (Federal Only)	\$72,500.00		2%	\$71,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-BLUEP	RSA Archer Implementation Blueprint	\$14,500.00		2%	\$14,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-INST1	RSA Archer Remote Install 1 Instance	\$2,000.00		2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-INST3	RSA Archer Remote Install 3 Instances	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		RSA Archer MinorConfg Imp: Foundation UC RSA Archer MinorConfg Imp: Managed UC	\$30,000.00 \$30,000.00		2% 2%	\$29,400.00 \$29,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		RSA Archer Optimization Assessment	\$45,500.00		2%	\$44,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-PRCH	RSA Archer Process Harmonization	\$41,500.00		2%	\$40,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA Archer QuickLaunch: Foundation Use Case	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-QLMNGD	RSA Archer QuickLaunch: Managed Use Case	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA Archer Platform SmartStart Installation Services - Remote only	\$10,000.00		2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA Archer SmartStart Installation for Hosted Environment	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA Archer EOD Subscription - SILVER	\$24,000.00		2%	\$23,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	PS-BAS-ARC-SUB20 PS-BAS-ARC-SUB40	RSA Archer EOD Subscription - GOLD RSA Archer EOD Subscription - PLATINUM	\$46,000.00 \$90,000.00		2% 2%	\$45,080.00 \$88,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-ARC-SUB5	RSA Archer EOD Subscription - PLATINOM RSA Archer EOD Subscription - BRONZE	\$12,500.00		2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-UPG1	RSA Archer Upgrade - 1 env	\$7,000.00		2%	\$6,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-ARC-UPG3	RSA Archer Upgrade - 3 env	\$15,000.00		2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA Archer Upgrade - 3 env & Readiness	\$18,500.00		2%	\$18,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		RSA Archer Upgrade Readiness	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVK-MIGR	RSA Identity Governance and Lifecycle Migration	\$25,000.00		2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-AVK-PSR	RSA Identity Governance and Lifecycle Periodic Solution Review	\$25,000.00		2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA ACD Expert On Demand-Bronze	\$35,000.00		2%	\$34,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		RSA ACD Expert On Demand-Silver RSA ACD Expert On Demand-Gold	\$70,000.00 \$140,000.00		2% 2%	\$68,600.00 \$137,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		RSA ACD Expert On Demand-Platinum	\$210,000.00		2%	\$205,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA ACD Gap Analyis & Roadmap	\$72,000.00		2%	\$70,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA ACD Use Case Dylpmnt, for NetWitness	\$35,000.00		2%	\$34,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-CON-CTIRMAP	RSA ACD Roadmap - Cyber Threat Intelligence	\$52,500.00	R-PS	2%	\$51,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-START	RSA START for Incident Response Handling, excludes T/E	\$50,000.00	R-PS	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Professional Services bundle start up	\$27,500.00		2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Professional Services bundle start up	\$27,500.00		2%	\$26,950.00		\$0.00	\$0.00	\$0.00	\$0.00	
5		DPM Single Data Center Deployment	\$17,500.00		2%	\$17,150.00		\$0.00	\$0.00	\$0.00	\$0.00	
5 5		RSA AA Ecommerce- 3DS Contact Info Change AA for eCommerce 40 hours Impl. Assist	\$5,000.00		2% 2%	\$4,900.00 \$9,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		RSA AA Ecommerce - 3DS Logo Change Service	\$10,000.00 \$3,000.00		2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA RiskAccMngt - EAA Silver - 1 Yr	\$85,000.00		2%	\$83,300.00		\$0.00	\$0.00	\$0.00	\$0.00	
5		12 Days ofAA for eCommerce changes	\$25,000.00		2%	\$24,500.00		\$0.00	\$0.00	\$0.00	\$0.00	
5		RSA AA Ecommerce- 3DS FAQ Text Change SVC	\$5,000.00		2%	\$4,900.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	PS-BAS-EAA-TEXTPP	RSA AA Ecommerce- 3DS Privacy Plcy Change	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-TEXTTOU	RSA AA Ecommerce- 3DS Terms of Use Change	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-HAA-CHALQ	RSA AA Hosted - Update Challenge Questions	\$7,200.00		2%	\$7,056.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		RSA AA Hosted - Add Generic Fields RSA AA Hosted- Add Client DFN Event Type	\$5,500.00 \$5,500.00		2% 2%	\$5,390.00 \$5,390.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		AA Hosted 40 hours Impl. Assistance	\$10,000.00		2%	\$9,800.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-HAA-PFOLIO	RSA AA Hosted- Add Portfolio-Secondary PF	\$5,500.00		2%	\$5,390.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		RSA RSA Fraud & RiskAccMngt - HAA Basic (1 Y - PS-BAS-HAA-RAMBAS	\$75,000.00		2% 2%	\$73,500.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5		AA Hosted Core Risk Engine Evaluation RSA Fraud & RiskAccMngt - HAA Gold (1 Yr)	\$10,000.00 \$150,000.00		2%	\$9,800.00 \$147,000.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		AA Hosted Rule Review	\$45,000.00		2%	\$44,100.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		RSA Fraud & RiskAccMngt - HAA Slvr (1 Yr)	\$100,000.00		2%	\$98,000.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-HAA-SUB12 PS-BAS-OAA-ENT	12 Days ofAA Hosted configuration changes RSA Consulting-AA OnPrem Enterprise	\$25,000.00 \$55,000.00		2% 2%	\$24,500.00 \$53,900.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		AAOP 40 hours Implementation Assistance	\$10,000.00		2%	\$9,800.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-OAA-PSRBRZ	AA On Premise Periodic Service Review (PSR) BRONZE; Semi-annually for one year	\$42,000.00	R-PS	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		AA On Premise Periodic Service Review (PSR) GOLD; Quarterly for one year and Recommer	\$120,000.00		2%	\$117,600.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		AA On Premise Periodic Service Review (PSR) SILVER; Quarterly for one year RSA RSA Fraud & RiskAccMngt - OAA Basic (1 Y - PS-BAS-OAA-RAMBAS	\$75,000.00 \$75,000.00		2% 2%	\$73,500.00 \$73,500.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		AAoP Core Risk Engine Evaluation	\$10,000.00		2%	\$9,800.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		RSA Fraud & RiskAccMngt - OAA Gold (1 Yr)	\$150,000.00		2%	\$147,000.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-OAA-RAMRUL		\$45,000.00		2% 2%	\$44,100.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	PS-BAS-SA-AUDIT	RSA Fraud & RiskAccMngt - OAA Slvr (1 Yr) RSA NetWitness Logs UDS Audit, includes 1 trip T/E.	\$100,000.00 \$7,000.00		2%	\$98,000.00 \$6,860.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00	
5	PS-BAS-SA-DISC	BASIC Incident Discovery Service, excludes T/E	\$55,000.00		2%	\$53,900.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SA-EIMPL	RSA NetWitness Endpoint Implementation Service	\$12,500.00		2%	\$12,250.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SA-ESUB10 PS-BAS-SA-ESUB3	RSA NetWitness Endpoint 40 Day Subscription Service RSA NetWitness Endpoint 10 Day Subscription Service	\$125,000.00 \$36,000.00		2% 2%	\$122,500.00 \$35,280.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SA-ESUB5	RSA NetWitness Endpoint 20 Day Subscription Service	\$65,000.00		2%	\$63,700.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SA-IMPLL	Large NW Packets &/or Logs implementation - Up to 30 components (5 NW servers, other NV	\$49,000.00	R-PS	2%	\$48,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-IMPLM	Medium NW Packets &/or Logs implementation - Up to 20 components (2 NW servers, other I	\$36,500.00		2%	\$35,770.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SA-IMPLS PS-BAS-SA-IRRAP	Small NW Packets &/or Logs implementation - Up to 10 components (1 NW server, other NW Incident Response - Rapid Deployment to start within 10 days of reciept of PO. Excludes T/E.	\$24,000.00 \$60,000.00		2% 2%	\$23,520.00 \$58,800.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-BAS-SA-JUMPAI	RSA Jumpstart for Analytic Intelligence, excludes T/E	\$27,500.00		2%	\$26,950.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SA-OPTM	RSA NetWitness Packets and Logs Optimization, includes 2 trips T/E	\$25,000.00		2%	\$24,500.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SA-RCONS1	Remote Consulting RSA NetWitness Suite	\$2,400.00		2%	\$2,352.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SA-RETB PS-BAS-SA-RETG	RSA IR Retainer-Bronze, excludes T/E RSA IR Retainer-Gold, excludes T/E	\$12,000.00 \$49,995.00		2% 2%	\$11,760.00 \$48,995.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SA-RETP	RSA IR Retainer-Platinum, excludes T/E	\$75,000.00		2%	\$73,500.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-RETS	RSA IR Retainer-Silver, excludes T/E	\$29,995.00		2%	\$29,395.10	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SA-SUB10 PS-BAS-SA-SUB3	40 day Subscription Service for NW Packets & Logs, delivered at quarterly intervals, schedule 10 day Subscription Service for NW Packets & Logs, delivered at quarterly intervals, schedule	\$120,000.00 \$35,000.00		2% 2%	\$117,600.00 \$34,300.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SA-SUB5	20 day Subscription Service for NW Packets & Logs, delivered at quarterly intervals, schedule	\$65,000.00		2%	\$63,700.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SA-SUB9AI	RSA Subscription Analytic Intelligence, excludes T/E	\$100,000.00	R-PS	2%	\$98,000.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SA-SUB9AIR	RSA Subscr Analytic Intellignc w Retainer, excludes T/E	\$120,000.00		2%	\$117,600.00	\$0.00	\$0.00		\$0.00	\$0.00 \$0.00	
5 5	PS-BAS-SA-UDS30 PS-BAS-SA-UPGR1	RSA NetWitness Logs UDS 30 Messages RSA NetWitness Log & Packet Upgrade Svc	\$13,000.00 \$27,500.00		2% 2%	\$12,740.00 \$26,950.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00	
5	PS-BAS-SID-AMPIM	RSA AM Prime Portals Implementation	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SID-ASMNT	RSA Assessment -SID Arch. Dsgn. & Plan.	\$17,500.00		2%	\$17,150.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SID-BEIMP PS-BAS-SID-BEIMR	RSA SID Access Base Edition Quick Start RSA SID Access Base Edition Remote QS	\$12,000.00 \$5,000.00		2% 2%	\$11,760.00 \$4,900.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SID-EEIMP	RSA SID Access Ent. Edition Quick Start	\$16,000.00		2%	\$15,680.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SID-EEIMR	RSA SID Access Ent. Edition Remote QS	\$8,000.00	R-PS	2%	\$7,840.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SID-GCURR	RSA GetCurrent - SID Server & Appliance	\$17,500.00		2% 2%	\$17,150.00 \$17,150.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SID-HEALTH PS-BAS-SID-IMPLSVC	RSA SecurID / Authentication Manager Health Check Service RSA SecurID Implementation Assistance; ADDITIONAL services to an existing engagement.	\$17,500.00 \$16,000.00		2%	\$17,130.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SID-MFAEX	RSA SID Access Cloud MFA Expansion	\$5,000.00		2%	\$4,900.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-BAS-SID-MIGR	RSA Assessment - SID Migr. Strat. & Plan.	\$17,500.00		2%	\$17,150.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-BAS-SID-MRDY PS-BAS-SID-PEIMP	AM Migration Readiness Assessment RSA SID Access Prem. Edition Quick Start	\$10,000.00 \$27,000.00		2% 2%	\$9,800.00 \$26,460.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SID-PEIMR	RSA SID Access Prem. Edition Remote QS	\$13,500.00		2%	\$13,230.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SID-RIMP	RSA AM Remote Implementation Assistance	\$4,000.00	R-PS	2%	\$3,920.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SID-RMIG	AM Remote Migration Assistance	\$4,000.00		2%	\$3,920.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-SID-SDI1500 PS-BAS-SID-SDI2500	RSA Authentication Manager Implementation Services for up to 1500 Users RSA Authentication Manager Implementation Services for up to 2500 Users	\$15,000.00 \$25,000.00		2% 2%	\$14,700.00 \$24,500.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SID-SDIRBA	RSA Authentication Manager RBA Impl.	\$15,000.00		2%	\$14,700.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SID-SMLEXP	RSA SID Access SAML Expansion	\$16,000.00	R-PS	2%	\$15,680.00	\$0.00	\$0.00		\$0.00	\$0.00	
5		RSA SID Access Remote SAML Expansion WTD 40 hours Implementation Assistance	\$8,000.00		2%	\$7,840.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-SVT-IMPLSVC PS-BAS-SVT-SMS10	Web Threat Detection Soln Mgmt Svcs 10 hrs/wk	\$10,000.00 \$45,000.00		2% 2%	\$9,800.00 \$44,100.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-SVT-SMS20	Web Threat Detection Soln Mgmt Svcs 10 firs/wk Web Threat Detection Soln Mgmt Svcs 20 hrs/wk	\$82,000.00		2%	\$80,360.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	PS-BAS-VIA-ACCIMP	RSA SID Access SSO Implementation	\$16,000.00		2%	\$15,680.00		\$0.00		\$0.00	\$0.00	
5	PS-BAS-VIA-ACCIMR	RSA SID Access SSO Remote Impl	\$8,000.00		2%	\$7,840.00		\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-VIA-LGSUB10 PS-BAS-VIA-LGSUB30	RSA Identity Governance and Lifecycle 10-Day Services Subscription RSA Identity Governance and Lifecycle 30-Day Services Subscription	\$20,000.00 \$55,000.00		2% 2%	\$19,600.00 \$53,900.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-BAS-VIA-SGOVIMP	RSA Identity Governance Quick Start	\$25,000.00		2%	\$24,500.00		\$0.00		\$0.00	\$0.00	
5	PS-BAS-VIA-SLIFIMP	RSA Identity Lifecycle Quick Start	\$35,000.00		2%	\$34,300.00		\$0.00		\$0.00	\$0.00	
5 5	PS-BAS-VIA-THC PS-CUS-ACD	RSA Identity Governance and Lifecycle Technical Health Check RSA Custom ACD Practice Services (Custom Quoted)	\$10,000.00 \$0.00		2% 2%	\$9,800.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	PS-CUS-ACD PS-CUS-ARC	RSA Prof Svcs Archer (Custom Quoted)	\$0.00		2%	\$0.00		\$0.00		\$0.00	\$0.00	
5	PS-CUS-ARC-P	RSA Archer Partner Quoted Services (Custom Quoted)	\$0.00		2%	\$0.00		\$0.00		\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-CUS-AVK	RSA Identity Governance and Lifecycle Custom PS (Custom Quoted)	\$0.00	R-PS	2%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PS-CUS-AVK-P PS-CUS-AXM	RSA Identity Governance and Lifecycle PS - Uniquely for Strategic Partner SubContracting bar RSA Prof Svcs Access Manager (Custom Quoted)	\$0.00 \$0.00	R-PS R-PS	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-DCS	RSA Prof Svcs DCS (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-CUS-DLP	RSA Prof Svcs DLP (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DSG	RSA Prof Svcs DSG (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-CUS-EAA PS-CUS-ENV	RSA Prof SvcsAA eCommerce (Custom Quoted) RSA Prof Svcs enVision (Custom Quoted)	\$0.00 \$0.00	R-PS R-PS	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-HAA	RSA Prof SvcsAA (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-CUS-IAP	RSA Custom Identity Assurance Practice (IAP) Services (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-CUS-IRD	RSA Incident Response (IR) Practice Services (Custom Quoted)	\$0.00	R-PS	2%	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-CUS-OAA PS-CUS-RMP	RSA Prof SvcsAA OnPrem (Custom Quoted) RSA Custom Risk Management Practice (RMP) Services (Custom Quoted)	\$0.00 \$0.00	R-PS R-PS	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-CUS-RSA	RSA Prof Svcs RSA Access (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-CUS-SA	RSA Prof Svcs NetWitness Packets, Logs & Endpoints (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SA-P	RSA Prof Svcs NetWitness Packets and Logs & Endpoints - Uniquely for Strategic Partner Su	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-CUS-SID PS-CUS-SVT	RSA Prof Svcs SecurID (Custom Quoted) RSA Prof Svcs Web Threat Detection (Custom Quoted)	\$0.00 \$0.00	R-PS R-PS	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-RES-ACD	RSA Residency Consulting ACD (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-RES-ARC	RSA Archer Residency (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-RES-AVK	RSA Identity Governance and Lifecycle Residency (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-RES-AXM	RSA Residency Access Manager (Custom Quoted)	\$0.00 \$0.00	R-PS R-PS	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-RES-DCS PS-RES-DLP	RSA Residency DCS (Custom Quoted) RSA Residency DLP (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-RES-DSG	RSA Residency DSG (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-RES-EAA	RSA ResidencyAA eCommerce (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-RES-ENV	RSA Residency enVision (Custom Quoted)	\$0.00	R-PS R-PS	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PS-RES-HAA PS-RES-OAA	RSA Residency HostedAA (Custom Quoted) RSA ResidencyAA OnPrem (Custom Quoted)	\$0.00 \$0.00	R-PS R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-RES-SA	RSA Residency NetWitness Packets, Logs & Endpoint (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-RES-SID	RSA Residency SecurID (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	PS-RES-SVT	RSA Residency Web Threat Detection (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	PS-TRAVEXP-RSA	RSA Travel & Expense (Custom Quoted) RSA SecurID Select per User for qty's between 1000 - 50000	\$0.00 \$2.00	R-PS R-PS	2% 2%	\$0.00 \$1.96	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-0010810-NFR	RSA Authentication Manager 50 User License, 25 SoftTokens, 25 SID700 3 yr, 5 SID800 3yr	\$995.00	R-PS	2%	\$975.10		\$0.00		\$0.00	\$0.00	\$0.00
5	RSA-0012000-NFR	Archer Partner NFR Bundle	\$5,164.00	R-PS	2%	\$5,060.72		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-80010500IN-NFR	RSA SecurID AM8 Intel 130 HW NFR Kit (includes Advanced Hardware Replacement for Yea	\$2,000.00	R-PS	2%	\$1,960.00		\$0.00		\$0.00	\$0.00	\$0.00
5 5	RSA-80010510IN-NFR SA-DP-8GB-SANHBA	RSA SecurID AM8 Intel 250 HW NFR Kit (includes Advanced Hardware Replacement for Yea EMULEX 2 PORT 8GB SAN HBA	\$6,000.00 \$4,500.00	R-PS R-PS	2% 2%	\$5,880.00 \$4,410.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDD-146GB-R620	146GB drive for R620 (2 Pack)	\$1,200.00	R-PS	2%	\$1,176.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SA-HDD-1TB-R620	1TB drive for R620 (2 Pack)	\$1,800.00	R-PS	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLHNFR	22TB High Density Direct Attach Capacity for Log Hybrid w/ lic (Not for Resale)	\$15,361.00	R-PS	2%	\$15,053.78	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SA-HDD22-LLNFR SA-HDD22-LPHNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes cap 22TB High Density Direct Attach Capacity for Packet Hybrid w/ lic (Not for Resale)	\$15,361.00 \$15,361.00	R-PS R-PS	2% 2%	\$15,053.78 \$15,053.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDD22-LPNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes cap	\$15,361.00	R-PS	2%	\$15,053.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPD12H1NFR	3U, High Performance Direct Attached Appliance Capacity, 1.1T, SSD & 11T HDD Useable fc	\$40,660.00	R-PS	2%	\$39,846.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SA-PWR-R620	R620 Power Supply	\$270.00	R-PS	2%	\$264.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SA-S4H-RAILKIT	S4 Replacement Railkit	\$250.00	R-PS R-PS	2%	\$245.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00	\$0.00
5 5	SA-SAW-CACH200 SA-SAW-FAN	2 Pack SSD cache 4 SA systems Spare Fan Module for SAW Switch	\$5,000.00 \$500.00	R-PS	2% 2%	\$4,900.00 \$490.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-SAW-PWR	Spare Power Supply for SAW Switch	\$850.00	R-PS	2%	\$833.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SA-ULTRA-RACK	SA Ultra Rack	\$7,169.00	R-PS	2%	\$7,025.62	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SMC-V31-DAE-N-15	Spare 3U-DAE Drive Encl for DAC 15	\$3,165.00	R-PS	2% 2%	\$3,101.70		\$0.00		\$0.00	\$0.00	\$0.00
5 5	SMC-VJ-DS07-030 SMC-VJ-VS07-020	Spare 3TB SAS 7.2K HDD 3.5" DAC 60 DAE Spare 2TB SAS 7.2K HDD 3.5"DAC 15 DAE	\$1,665.00 \$1,150.00	R-PS R-PS	2%	\$1,631.70 \$1,127.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-VJ-VS07-030	Spare 3TB SAS 7.2K HDD 3.5" DAC 15 DAE	\$1,665.00	R-PS	2%	\$1,631.70		\$0.00		\$0.00	\$0.00	\$0.00
5	SMC-VJ-VS6F-200	Spare 200GB SAS 2.5" SSD 3.5" DAC 15 DAE	\$5,930.00	R-PS	2%	\$5,811.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SMC-VNX6GSDAE60F	Spare 4U-DAE Drive Encl for DAC 60	\$12,600.00	R-PS	2% 14%	\$12,348.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-T10-E1 AAOP-TXS-T11-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1.5M-2M AAOP TrxSign EnhMnt 1Mo pr 1KU 2M-3M	\$31.61 \$26.87	R-SA R-SA	14%	\$27.18 \$23.11	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-T12-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 3M-4M	\$22.84	R-SA	14%	\$19.64	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T13-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 4M-5M	\$19.41	R-SA	14%	\$16.69	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T14-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 5M-7.5M	\$16.50	R-SA	14%	\$14.19		\$0.00		\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-T1-E1 AAOP-TXS-T2-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 10-20K AAOP TrxSign EnhMnt 1Mo pr 1KU 20K-50K	\$64.33 \$63.64	R-SA R-SA	14% 14%	\$55.32 \$54.73		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-T2-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 50K-100K	\$62.27	R-SA	14%	\$53.55	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T4-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 100K-200K	\$60.21	R-SA	14%	\$51.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T5-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 200K-400K	\$57.47	R-SA	14%	\$49.42		\$0.00		\$0.00	\$0.00	\$0.00
5	AAOP TXS-T6-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 400K-600K	\$54.04	R-SA	14%	\$46.47	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-T7-E1 AAOP-TXS-T8-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 600K-800K AAOP TrxSign EnhMnt 1Mo pr 1KU 800K-1M	\$48.90 \$43.75	R-SA R-SA	14% 14%	\$42.05 \$37.63		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-T9-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1M-1.5M	\$37.19	R-SA	14%	\$31.98		\$0.00		\$0.00	\$0.00	\$0.00
5	ARC-SWITCH-EM1	Warehouse Switch Enhanced Maint 1 month	\$312.50	R-SA	14%	\$268.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-SWITCH-M1	Warehouse Switch Basic Maint 1 month	\$250.00	R-SA	14%	\$215.00		\$0.00		\$0.00	\$0.00	\$0.00
5 5	ARC-WN-HW-EM1 ARC-WN-HW-M1	Warehouse Node H/W EnhancedMaint 1 month Warehouse Node H/W Basic Maint 1 month	\$1,770.83 \$1,416.76	R-SA R-SA	14% 14%	\$1,522.91 \$1,218.41	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ARC-WN-HW-M1 ARC-WN-SW-EM1	Warehouse Node H/W Basic Maint 1 month Warehouse Node w/10TB S/W EnhMnt1Mo	\$1,416.76	R-SA R-SA	14%	\$1,210.41		\$0.00		\$0.00	\$0.00	\$0.00
5	ARC-WN-SW-M1	Warehouse Node w/10TB S/W BscMnt1Mo	\$1,062.50	R-SA	14%	\$913.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-100000B1	1 Mon.Bas per Host for qty 75,001-100,000	\$0.04	R-SA	14%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BIT9-100000E1	1 Mon.Enh per Host for qty 75,001-100,000	\$0.05	R-SA	14%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BIT9-100001B1 BIT9-100001E1	1 Mon.Bas per Host for qty 100,000+ 1 Mon.Enh per Host for qty 100,000+	\$0.04 \$0.05	R-SA R-SA	14% 14%	\$0.03 \$0.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BIT9-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	\$0.07	R-SA	14%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-10000E1	1 Mon.Enh per Host for qty 5,001-10,000	\$0.09	R-SA	14%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-1000B1	1 Mon.Bas per Host for qty 501-1,000	\$0.08	R-SA	14%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BIT9-1000E1	1 Mon.Enh per Host for qty 501-1,000	\$0.10	R-SA R-SA	14% 14%	\$0.09	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	BIT9-15000B1 BIT9-15000E1	1 Mon.Bas per Host for qty 10,001-15,000 1 Mon.Enh per Host for qty 10,001-15,000	\$0.07 \$0.08	R-SA R-SA	14%	\$0.06 \$0.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BIT9-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	\$0.06	R-SA	14%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-20000E1	1 Mon.Enh per Host for qty 15,001-20,000	\$0.08	R-SA	14%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-2500B1	1 Mon.Bas per Host for qty 1,001-2,500	\$0.08	R-SA	14%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-2500E1	1 Mon.Enh per Host for qty 1,001-2,500	\$0.10	R-SA	14% 14%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BIT9-250B1 BIT9-250E1	1 Mon.Bas per Host for qty 50-250 1 Mon.Enh per Host for qty 50-250	\$0.09 \$0.11	R-SA R-SA	14%	\$0.08 \$0.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BIT9-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	\$0.06	R-SA	14%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	\$0.07	R-SA	14%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-40000B1	1 Mon.Bas per Host for qty 30,001-40,000	\$0.05	R-SA	14%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-40000E1	1 Mon.Enh per Host for qty 30,001-40,000	\$0.07	R-SA	14%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BIT9-50000B1 BIT9-50000E1	1 Mon.Bas per Host for qty 40,001-50,000 1 Mon.Enh per Host for qty 40,001-50,000	\$0.05 \$0.06	R-SA R-SA	14% 14%	\$0.04 \$0.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	BIT9-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	\$0.08	R-SA	14%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	\$0.09	R-SA	14%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-500B1	1 Mon.Bas per Host for qty 251-500	\$0.09	R-SA	14%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BIT9-500E1	1 Mon.Enh per Host for qty 251-500	\$0.11	R-SA	14%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	BIT9-75000B1 BIT9-75000E1	1 Mon.Bas per Host for qty 50,001-75,000 1 Mon.Enh per Host for qty 50,001-75,000	\$0.05 \$0.06	R-SA R-SA	14% 14%	\$0.04 \$0.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		1 Year Services Subscription for Remote Installation, Upgrade and Tuning Services. (All Serv	\$3,000.00	R-SA	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DATARETENLG1	Data Retention Support Large 1Mo	\$100.00	R-SA	14%	\$86.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Data Retention Support Medium 1Mo	\$75.00	R-SA	14%	\$64.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DATARETENSM1	Data Retention Support Small 1Mo	\$50.00	R-SA	14%	\$43.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DATARETENVLG1 DATARETENVSM1	Data Retention Support Very Large 1Mo Data Retention Support Very Small 1Mo	\$200.00 \$25.00	R-SA R-SA	14% 14%	\$172.00 \$21.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SRVR-SW-B1	1 Mon.Basic- ECAT Server Software	\$333.33	R-SA	14%	\$286.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SRVR-SW-E1	1 Mon.Enhan- ECAT Server Software	\$416.67	R-SA	14%	\$358.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T10-B1	Tier10 RNWE BscMnt p/Host 100K+ 1Mo	\$0.40	R-SA	14%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T10-E1	Tier10 RNWE EnhMnt p/Host 100K+ 1Mo	\$0.50	R-SA	14%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SW-P-T1-B1 ECAT-SW-P-T1-E1	Tier1 RNWE BscMnt p/Host 1-250 1Mo Tier1 RNWE EnhMnt p/Host 1-250 1Mo	\$2.35 \$2.93	R-SA R-SA	14% 14%	\$2.02 \$2.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SW-P-T2-B1	Tier2 RNWE BscMnt p/Host 251-500 1Mo	\$1.62	R-SA	14%	\$1.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Tier2 RNWE EnhMnt p/Host 251-500 1Mo	\$2.02	R-SA	14%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T3-B1	Tier3 RNWE BscMnt p/Host 501-1K 1Mo	\$1.22	R-SA	14%	\$1.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T3-E1	Tier3 RNWE EnhMnt p/Host 501-1K 1Mo	\$1.53	R-SA	14%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SW-P-T4-B1 ECAT-SW-P-T4-E1	Tier4 RNWE BscMnt p/Host 1001-2500 1Mo Tier4 RNWE EnhMnt p/Host 1001-2500 1Mo	\$0.96 \$1.20	R-SA R-SA	14% 14%	\$0.83 \$1.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SW-P-T5-B1	Tier5 RNWE BscMnt p/Host 2501-5K 1Mo	\$0.84	R-SA	14%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Tier5 RNWE EnhMnt p/Host 2501-5K 1Mo	\$1.05	R-SA	14%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T6-B1	Tier6 RNWE BscMnt p/Host 5001-10K 1Mo	\$0.75	R-SA	14%	\$0.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T6-E1	Tier6 RNWE EnhMnt p/Host 5001-10K 1Mo	\$0.94	R-SA	14%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SW-P-T7-B1 ECAT-SW-P-T7-E1	Tier7 RNWE BscMnt p/Host 10001-25K 1Mo Tier7 RNWE EnhMnt p/Host 10001-25K 1Mo	\$0.64 \$0.80	R-SA R-SA	14% 14%	\$0.55 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SW-P-T8-B1	Tier8 RNWE BscMnt p/Host 25001-50K 1Mo	\$0.55	R-SA	14%	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T8-E1	Tier8 RNWE EnhMnt p/Host 25001-50K 1Mo	\$0.68	R-SA	14%	\$0.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Tier9 RNWE BscMnt p/Host 50001-100K 1Mo	\$0.45	R-SA	14%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SW-P-T9-E1 NW 10G CardB1	Tier9 RNWE EnhMnt p/Host 50001-100K 1Mo NW 10G Card Basic Maint. 1 Mo.	\$0.56 \$33.33	R-SA R-SA	14% 14%	\$0.48 \$28.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NW 10G Card Basic Maint, 1 Mo. NW 10G Card Enhanced Maint, 1 Mo.	\$33.33 \$41.67	R-SA R-SA	14%	\$26.00 \$35.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NWA100-4i Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA100-4IE1	NWA100-4i Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NWA100-8b Basic Maint 1 Mo.	\$500.00	R-SA	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NWA100-8BE1 NWA100-8BUPB1	NWA100-8b Enhanced Maint 1 Mo.	\$625.00 \$500.00	R-SA R-SA	14% 14%	\$537.50 \$430.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NWA100-8BUPB1 NWA100-8BUPE1	S2 Bro Upgrd BscMnt 1Mo S2 Bro Upgrd EnhMnt 1Mo	\$625.00	R-SA R-SA	14%	\$430.00 \$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA100-8DB1	NWA100-8d Basic Maint 1 Mo.	\$416.67	R-SA	14%	\$358.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA100-8DE1	NWA100-8d Enhanced Maint 1 Mo.	\$520.83	R-SA	14%	\$447.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HybridNWA1200-32h Copper Basic Maint 1 Mo.	\$1,150.00	R-SA	14%	\$989.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NWA1200-32H-CE1 NWA1200-N-16D-CB1	HybridNWA1200-32h Copper Enhanced Maint 1 Mo. NWA1200-N-16D-C Basic Maint 1 Mo.	\$1,437.50 \$900.00	R-SA R-SA	14% 14%	\$1,236.25 \$774.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NWA1200-N-16D-C Enhanced Maint 1 Mo.	\$1,125.00	R-SA R-SA	14%	\$774.00 \$967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NWA1200-N-16D-F Basic Maint 1 Mo.	\$900.00	R-SA	14%	\$774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NWA1200-N-16D-F Enhanced Maint 1 Mo.	\$1,125.00	R-SA	14%	\$967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NWA1200-N-32c Basic Maint 1 Mo.	\$900.00	R-SA	14%	\$774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		NWA1200-N-32c Enhanced Maint 1 Mo. NWA1200-N-32CX Basic Maint 1 Mo.	\$1,125.00 \$958.33	R-SA R-SA	14% 14%	\$967.50 \$824.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NWA1200-N-32CX Basic Maint 1 Mo.	\$1,197.92	R-SA	14%	\$1,030.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		S3 Dec 1200 Upgrd w/Cpcty BscMnt 1Mo	\$900.00	R-SA	14%	\$774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA1200-NX-16DUPE1	S3 Dec 1200 Upgrd w/Cpcty EnhMnt 1Mo	\$1,125.00	R-SA	14%	\$967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW S3 1U Spectrum Appliance Upg - BMnt1M	\$833.33	R-SA	14%	\$716.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NVVAZUU-N-32-E-UPE1	NW S3 1U Spectrum Appliance Upg - EMnt1M	\$1,041.67	R-SA	14%	\$895.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NWA200-N-32HB1	NWA200-N-32H Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWA200-N-32HE1 NWA200-N-32M-EB1	NWA200-N-32H Enhanced Maint 1 Mo. NWA200-N-32M-E Basic Maint 1 Mo.	\$729.17 \$833.33	R-SA R-SA	14% 14%	\$627.09 \$716.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWA200-N-32M-EE1	NWA200-N-32M-E Enhanced Maint 1 Mo.	\$1,041.67	R-SA	14%	\$895.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA200-N-8BB1	NWA200-N-8B Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA200-N-8BE1	NWA200-N-8B Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA200-N-8IB1	NWA200-N-8I Basic Maint 1 Mo.	\$666.67	R-SA	14%	\$573.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWA200-N-8IE1 NWA200-NX-32HUPB1	NWA200-N-8I Enhanced Maint 1 Mo. S3 200 Hybrid Upgrd w/Cpcty BscMnt 1Mo	\$833.33 \$583.33	R-SA R-SA	14% 14%	\$716.66 \$501.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWA200-NX-32HUPE1	S3 200 Hybrid Upgrd w/Cpcty EnhMnt 1Mo	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA200-NX-8BUPB1	S3 Bro Upgrd BscMnt 1Mo	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA200-NX-8BUPE1	S3 Bro Upgrd EnhMnt 1Mo	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA2400-N-128CXB1	NWA2400-N-128CX Basic Maint 1 Mo.	\$1,583.33	R-SA	14%	\$1,361.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWA2400-N-128CXE1 NWA2400-N-32DB1	NWA2400-N-128CX Enhanced Maint 1 Mo. NWA2400-N-32D Basic Maint 1 Mo.	\$1,979.17 \$1,250.00	R-SA R-SA	14% 14%	\$1,702.09 \$1,075.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWA2400-N-32DE1	NWA2400-N-32D Enhanced Maint 1 Mo.	\$1,562.50	R-SA	14%	\$1,343.75		\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA2400-N-32D-FB1	NWA2400-N-32D-F Basic Maint 1 Mo.	\$1,250.00	R-SA	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA2400-N-32D-FE1	NWA2400-N-32D-F Enhanced Maint 1 Mo.	\$1,562.50	R-SA	14%	\$1,343.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA2400-N-64CXB1	NWA2400-N-64CX Basic Maint 1 Mo.	\$1,416.67	R-SA	14%	\$1,218.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA2400-N-64CXE1	NWA2400-N-64CX Enhanced Maint 1 Mo.	\$1,770.83	R-SA	14%	\$1,522.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWA2400-N-64M-EB1	NWA2400-N-64M-E Basic Maint 1 Mo.	\$1,250.00 \$1,562.50	R-SA R-SA	14% 14%	\$1,075.00 \$1,343.75	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWA2400-N-64M-EE1	NWA2400-N-64M-E Enhanced Maint 1 Mo. NW S3 2U Spectrum Appliance Upg - BMnt1M	\$1,250.00	R-SA	14%	\$1,075.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S3 2U Spectrum Appliance Upg - EMnt1M	\$1,562.50	R-SA	14%	\$1,343.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		S3 Dec 2400 Upgrd w/Cpcty BscMnt 1Mo	\$1,250.00	R-SA	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWA2400-NX-32DUPE1	S3 Dec 2400 Upgrd w/Cpcty EnhMnt 1Mo	\$1,562.50	R-SA	14%	\$1,343.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWASE1200B1	NWASE1200 Basic Maint. 1 Mo.	\$333.33	R-SA	14%	\$286.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWASE1200E1 NWASE1200UPB1	NWASE1200 Enhanced Maint. 1 Mo. HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$416.67 \$333.33	R-SA R-SA	14% 14%	\$358.34 \$286.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWASE1200UPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$416.67	R-SA	14%	\$358.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWASE2400B1	NWASE2400 Basic Maint. 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWASE2400E1	NWASE2400 Enhanced Maint. 1 Mo.	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWASE2400UPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWASE2400UPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWAX-NX-128CXUPB1 NWAX-NX-128CXUPE1	S3 Con 128CX Upgrd BscMnt 1Mo S3 Con 128CX Upgrd EnhMnt 1Mo	\$1,583.33 \$1,979.17	R-SA R-SA	14% 14%	\$1,361.66 \$1,702.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWAX-NX-32CXUPB1	S3 Con 32CX Upgrd Enrillent 1Mo	\$958.33	R-SA	14%	\$824.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWAX-NX-32CXUPE1	S3 Con 32CX Upgrd EnhMnt 1Mo	\$1,197.92	R-SA	14%	\$1,030.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWAX-NX-64CXUPB1	S3 Con 64CX Upgrd BscMnt 1Mo	\$1,416.67	R-SA	14%	\$1,218.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWAX-NX-64CXUPE1	S3 Con 64CX Upgrd EnhMnt 1Mo	\$1,770.83	R-SA	14%	\$1,522.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NW-EMU-S3B1	NW-EMU-S3 Basic Maint 1 Mo.	\$41.67	R-SA	14% 14%	\$35.84 \$44.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NW-EMU-S3E1 NWINFORMB1	NW-EMU-S3 Enhanced Maint 1 Mo. NWInform Basic Maint 1 Mo.	\$52.08 \$500.00	R-SA R-SA	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINFORME1	NWInform Enhanced Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWInvEnt10B1	NWInvEnt 10 pack Basic Maint 1 Mo.	\$800.00	R-SA	14%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWInvEnt10E1	NWInvEnt 10 pack Enhanced Maint 1 Mo.	\$1,000.00	R-SA	14%	\$860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWInvEnt5B1	NWInvEnt 5 pack Basic Maint 1 Mo.	\$450.00	R-SA	14%	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWInvEnt5E1 NWInvEntB1	NWInvEnt 5 pack Enhanced Maint 1 Mo.	\$562.50 \$100.00	R-SA R-SA	14% 14%	\$483.75 \$86.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWInvEntE1	NWInvEnt Basic Maint 1 Mo. NWInvEnt Enhanced Maint 1 Mo.	\$100.00	R-SA	14%	\$107.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINVFE-10B1	NWInvFE-10 Basic Maint 1 Mo.	\$1,200.00	R-SA	14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINVFE-10E1	NWInvFE-10 Enhanced Maint 1 Mo.	\$1,500.00	R-SA	14%	\$1,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWINVFE-5B1	NWInvFE-5 Basic Maint 1 Mo.	\$675.00	R-SA	14%	\$580.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINVFE-5E1	NWInvFE-5 Enhanced Maint 1 Mo.	\$843.75	R-SA	14%	\$725.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWINVFEADV-10B1 NWINVFEADV-10E1	NWInvFEAdv-10 Basic Maint 1 Mo. NWInvFEAdv-10 Enhanced Maint 1 Mo.	\$2,666.67 \$3,333.33	R-SA R-SA	14% 14%	\$2,293.34 \$2,866.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWINVFEADV-10E1	NWInvFEAdv-10 Enhanced Maint 1 Mo.	\$1,500.00	R-SA R-SA	14%	\$1,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINVFEADV-5E1	NWInvFEAdv-10 Enhanced Maint 1 Mo.	\$1,875.00	R-SA	14%	\$1,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINVFEADVB1	NWInvFEAdv Basic Maint 1 Mo.	\$333.33	R-SA	14%	\$286.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWINVFEADVE1	NWInvFEAdv Enhanced Maint 1 Mo.	\$416.67	R-SA	14%	\$358.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINVFE-B1	NWInvFE Basic Maint 1 Mo.	\$150.00	R-SA	14%	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWINVFE-E1 NWInvtEntUPB1	NWInvFE Enhanced Maint 1 Mo. Inv Upgrd BscMnt 1Mo	\$187.50 \$100.00	R-SA R-SA	14% 14%	\$161.25 \$86.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWInvtEntUPE1	Inv Upgrd EnhMnt 1Mo	\$125.00	R-SA	14%	\$107.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWP50-16DB1	NWP50-16D Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NWP50-16DE1	NWP50-16D Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWP55-8DB1	NWP55-8D Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWP55-8DE1	NWP55-8D Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWP55-8DUPB1 NWP55-8DUPE1	Eagle Dec Upgrd w/Cpcty BscMnt 1Mo Eagle Dec Upgrd w/Cpcty EnhMnt 1Mo	\$583.33 \$720.17	R-SA R-SA	14% 14%	\$501.66 \$627.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	NWP55-8DUPE1 NW-PWR-R510B1	NW-PWR-R510 Basic Maint 1 Mo.	\$729.17 \$4.50	R-SA R-SA	14%	\$627.09 \$3.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NW-PWR-R510E1	NW-PWR-R510 Enhanced Maint 1 Mo.	\$5.63	R-SA	14%	\$4.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NW-PWR-R610B1	NW-PWR-R610 Basic Maint 1 Mo.	\$3.08	R-SA	14%	\$2.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NW-PWR-R610E1	NW-PWR-R610 Enhanced Maint 1 Mo	\$3.85	R-SA	14%	\$3.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-R730-SVR-E1	NW Endpoint Server EnhMnt 1Mo	\$550.00	R-SA	14%	\$473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NWV 1.2 C.C-F-AE1 NWV 1.2 L.C-J-AB1	NWV 1.2 C.C-F-A Enhanced Maint 1 Mo.	\$44.06 \$44.17	R-SA R-SA	14% 14%	\$37.89 \$37.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	NWV 1.2 L.C-J-AB1 NWV 1.2 L.C-J-AE1	NWV 1.2 L.CJ-A Basic Maint 1 Mo. NWV 1.2 L.CJ-A Enhanced Maint 1 Mo.	\$44.17 \$55.21	R-SA R-SA	14%	\$37.99 \$47.48	\$0.00	\$0.00	\$0.00		\$0.00	
5	NWV 1.2 S.C-J-AB1	NWV 1.2 S.CJ-A Basic Maint 1 Mo.	\$39.17	R-SA	14%	\$33.69	\$0.00	\$0.00	\$0.00		\$0.00	
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NWV 1.2 S.C-J-AE1	NWV 1.2 S.CJ-A Enhanced Maint 1 Mo.	\$48.96	R-SA	14%	\$42.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	NWV 1.4 C.C-F-B1 NWV 1.4 C.C-F-E1	NWV 1.4 C.C-F-span Basic Maint 1 Mo NWV 1.4 C.C-F-span Enhanced Maint 1 Mo	\$35.83 \$44.79	R-SA R-SA	14% 14%	\$30.81 \$38.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		VNX2 5800 Ctrl Encrypt EnhMnt 1 Mo	\$123.53	R-SA	14%	\$106.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		VNX2 7600 Ctrl Encrypt EnhMnt 1 Mo	\$151.53	R-SA	14%	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		VNX2 5600 Ctrl Encrypt EnhMnt 1 Mo	\$97.73 \$375.00	R-SA R-SA	14% 14%	\$84.05 \$322.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5		NW 15TB Capacity 4logs S/W BscMnt1Mo NW 15TB Decoder Cpcty4logs S/W EMnt1Mo	\$375.00 \$468.75	R-SA R-SA	14%	\$403.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-15TB-CAP-P-SWB1	NW 15TB Capacity 4Pkts S/W BscMnt1Mo	\$375.00	R-SA	14%	\$322.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW 15TB Decoder Cpcty4Pkts S/W EMnt1Mo	\$468.75	R-SA	14%	\$403.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW 25TB Capacity 4logs S/W BscMnt1Mo NW 25TB Decoder Cpcty4logs S/W EMnt1Mo	\$500.00 \$625.00	R-SA R-SA	14% 14%	\$430.00 \$537.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW 25TB Capacity 4Pkts S/W BscMnt1Mo	\$500.00	R-SA	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW 25TB Decoder Cpcty4Pkts S/W EMnt1Mo	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW 30TB Warehouse Cpcty Add-onS/W BMnt1M NW 30TB Warehouse Cpcty S/WAdd-on EMnt1M	\$500.00 \$625.00	R-SA R-SA	14% 14%	\$430.00 \$537.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW 5TB Capacity 4logs S/W BscMnt1Mo	\$150.00	R-SA	14%	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-5TB-CAP-L-SWE1	NW 5TB Decoder Cpcty4logs S/W EMnt1Mo	\$187.50	R-SA	14%	\$161.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW 5TB Capacity 4Pkts S/W BscMnt1Mo	\$150.00	R-SA	14%	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-5TB-CAP-P-SWE1 SA-AIO-L-A-B1	NW 5TB Decoder Cpcty4lPkts S/W EMnt1Mo NW All-in-One Logs Appl BscMnt 1Mo	\$187.50 \$271.00	R-SA R-SA	14% 14%	\$161.25 \$233.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-AIO-L-A-E1	NW All-in-One Logs Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-AIO-LB1	NW All-in-One4Logs BscMnt1Mo	\$1,250.00	R-SA	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-AIO-LE1 SA-AIO-L-SWB1	NW All-in-One4Logs EnhMnt1Mo NW All-in-One for Logs S/W BscMnt1Mo	\$1,562.50 \$750.00	R-SA R-SA	14% 14%	\$1,343.75 \$645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-AIO-L-SWE1	NW All-in-One for Logs S/W EnhMnt1Mo	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-AIO-P-A-B1	NW All-in-One Pkt Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-AIO-P-A-E1	NW All-in-One Pkt Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-AIO-PB1 SA-AIO-PE1	NW All-in-One4Pkts BscMnt1Mo NW All-in-One4Pkts EnhMnt1Mo	\$1,250.00 \$1,562.50	R-SA R-SA	14% 14%	\$1,075.00 \$1,343.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-AIO-P-SWB1	NW All-in-One for Pkts S/W BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-AIO-P-SWE1	NW All-in-One for Pkts S/W EnhMnt1Mo	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW Anlyst Entrprise 5U or less BscMnt 1M	\$450.00 \$562.50	R-SA R-SA	14% 14%	\$387.00 \$483.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-ARCH-SW-B	NW Analyst Entrprse 5U or less EnhMnt 1M NW Archiver Software Offering BscMnt1Mo	\$583.33	R-SA R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-ARCH-SW-E	NW Archiver Software Enh Maint 1M	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-BRO-SWB1	NW Broker S/W BscMnt1Mo	\$562.50	R-SA	14%	\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-BRO-SWE1 SA-DACHD-L	NW Broker S/W EnhMnt1Mo NW 46TB HDDAC Decoder 4Log w/Lic	\$703.13 \$83,000.00	R-SA R-SA	14% 14%	\$604.69 \$71,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-DACHD-L TR	NW 46TB HDDAC Decoder 4Log w/LicTR	\$19,770.00	R-SA	14%	\$17,002.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-DACHD-L-B	NW 46TB HDDAC Decdr 4Log w/Lic BscMnt 1M	\$1,383.33	R-SA	14%	\$1,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-DACHD-L-E SA-DACHD-P	NW 46TB HDDAC Decoder 4Log w/Lic EMnt1M NW 46TB HDDAC Decoder 4Pkt w/Lic	\$1,729.17 \$83,000.00	R-SA R-SA	14% 14%	\$1,487.09 \$71,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-DACHD-P-B	NW 46TB HDDAC Decoder 41 kt w/Lic NW 46TB HDDAC Decdr 4Pkt w/Lic BscMnt 1M	\$1,383.33	R-SA	14%	\$1,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-DACHD-P-E	NW 46TB HDDAC Decoder 4Pkt w/Lic EMnt1M	\$1,729.17	R-SA	14%	\$1,487.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-DACHD-PTR	NW 46TB HDDAC Decoder 4Pkt w/Lic TR	\$19,770.00	R-SA R-SA	14%	\$17,002.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-DACHP SA-DACHP-B	NW 33TB HP Concentrator DAC NW 33TB HP Concentrator DAC BscMnt 1M	\$67,230.00 \$1,120.50	R-SA R-SA	14% 14%	\$57,817.80 \$963.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-DACHP-E	NW 33TB HP Concentrator DAC EnhMnt 1M	\$1,400.63	R-SA	14%	\$1,204.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-DACHPTR	NW 33TB HP Concentrator DAC TR	\$60,428.00	R-SA	14%	\$51,968.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		EMULEX 2 PORT 8GB SAN HBA BscMnt1Mo EMULEX 2 PORT 8GB SAN HBA EnhMnt1Mo	\$75.00 \$93.75	R-SA R-SA	14% 14%	\$64.50 \$80.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-ESA-SW-B1	NW Event Stream Analysis Sftwre BscMnt1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-ESA-SW-E1	NW EvntStrmAnalysis Sftwre EnhMaint 1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD142-ARCH SA-HDD142-ARCHB1	NW 142TB Archiver DAC NW 142TB Archiver DAC BscMnt1Mo	\$88,000.00 \$1,466.67	R-SA R-SA	14% 14%	\$75,680.00 \$1,261.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW 142TB Archiver DAC BSCWITCHWO	\$1,833.33	R-SA	14%	\$1,576.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD142-LL	NW 142TB HDDAC Decoder 4Log w/Lic	\$238,200.00	R-SA	14%	\$204,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD142-LLB1	NW 142TB HDDAC Decdr 4Log w/Lic BMnt 1M	\$3,970.00	R-SA	14%	\$3,414.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD142-LLE1 SA-HDD142-LLTR	NW 142TB HDDAC Decoder 4Log w/Lic EMnt1M NW 142TB HDDAC Decoder 4Log w/Lic TR	\$4,962.50 \$147,816.00	R-SA R-SA	14% 14%	\$4,267.75 \$127,121.76	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD142-LP	NW 142TB HDDAC Decoder 4Pkt w/Lic	\$238,200.00	R-SA	14%	\$204,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD142-LPB1	NW 142TB HDDAC Decdr 4Pkt w/Lic BMnt 1M	\$3,970.00	R-SA	14%	\$3,414.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD142-LPE1 SA-HDD142-LPTR	NW 142TB HDDAC Decoder 4Pkt w/Lic EMnt1M NW 142TB HDDAC Decoder 4Pkt w/Lic TR	\$4,962.50 \$147,816.00	R-SA R-SA	14% 14%	\$4,267.75 \$127,121.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		146GB drive for R620 BscMnt 1M (2 Pack)	\$20.00	R-SA	14%	\$17.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		146GB drive for R620 EnhMnt 1M (2 Pack)	\$25.00	R-SA	14%	\$21.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD180-LL	NW 180TB Hi Density UltraDAC 4Logs w/Lic	\$301,950.00	R-SA	14%	\$259,677.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW 180TB Hi Den UltraDAC 4Logs BMnt 1Mo NW 180TB Hi Den UltraDAC 4Logs EMnt 1Mo	\$5,032.50 \$6,290.63	R-SA R-SA	14% 14%	\$4,327.95 \$5,409.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD180-LLE1	NW 180TB Hi Density UltraDAC 4Pkt w/Lic	\$301,950.00	R-SA	14%	\$259,677.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW 180TB Hi Den UltraDAC 4Pkt BMnt 1Mo	\$5,032.50	R-SA	14%	\$4,327.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		NW 180TB Hi Den UltraDAC 4Pkt EMnt 1Mo	\$6,290.63	R-SA	14%	\$5,409.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		1TB drive for R620 BscMnt 1M (2 Pack) 1TB drive for R620 EnhMnt 1M (2 Pack)	\$30.00 \$37.50	R-SA R-SA	14% 14%	\$25.80 \$32.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD22-AIOLB1	NW 22TB HiDenDAC4Log All in One BMnt1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-AIOLE1	NW 22TB HDDAC 4Log All in One EMnt1Mo	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW 22TB HiDenDAC4Pkt All in One BMnt1Mo NW 22TB HDDAC 4Pkt All in One EMnt1Mo	\$750.00 \$937.50	R-SA R-SA	14% 14%	\$645.00 \$806.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-HDD22-LL	NW 22TB HDDAC Decoder 4Log w/Lic	\$36,900.00	R-SA	14%	\$31,734.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDD22-LLB1 SA-HDD22-LLE1	NW 22TB HDDAC Decdr 4Log w/Lic BscMnt 1M NW 22TB HDDAC Decoder 4Log w/Lic EMnt1M	\$615.00 \$768.75		14% 14%	\$528.90 \$661.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD22-LLH	NW 22TB HD DAC 4Log Hybrid w/ lic	\$45,000.00		14%	\$38,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD22-LLHB1	NW 22TB HDDAC 4Log Hybrid w/lic BMnt 1M	\$750.00		14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD22-LLHE1 SA-HDD22-LLHTR	NW 22TB HDDAC 4Log Hybrid w/lic EMnt 1M NW 22TB HD DAC 4Log Hybrid w/ lic TR	\$937.50 \$15,361.00		14% 14%	\$806.25 \$13,210.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD22-LLTR	NW 22TB HDDAC Decoder 4Log w/Lic TR	\$15,361.00		14%	\$13,210.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD22-LP	NW 22TB HDDAC Decoder 4Pkt w/Lic	\$36,900.00		14%	\$31,734.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD22-LPB1 SA-HDD22-LPE1	NW 22TB HDDAC Decdr 4Pkt w/Lic BscMnt 1M NW 22TB HDDAC Decoder 4Pkt w/Lic EMnt1M	\$615.00 \$768.75		14% 14%	\$528.90 \$661.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD22-LPH	NW 22TB HD DAC 4Pkts Hybrid w/ lic	\$45,000.00	R-SA	14%	\$38,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD22-LPHB1	NW 22TB HDDAC 4Pkt Hybrid w/lic BMnt 1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDD22-LPHE1 SA-HDD22-LPHTR	NW 22TB HDDAC 4Pkt Hybrid w/lic EMnt 1M NW 22TB HD DAC 4Pkts Hybrid w/ lic TR	\$937.50 \$15,361.00		14% 14%	\$806.25 \$13,210.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD22-LPTR	NW 22TB HDDAC Decoder 4Pkt w/Lic TR	\$15,361.00		14%	\$13,210.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-AIOLB1	NW 32TB HiDenDAC4Log All in One BMnt1Mo	\$1,200.00		14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD32-AIOLE1 SA-HDD32-AIOPB1	NW 32TB HDDAC 4Log All in One EMnt1Mo NW 32TB HiDenDAC4Pkt All in One BMnt1Mo	\$1,500.00 \$1,200.00		14% 14%	\$1,290.00 \$1,032.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDD32-AIOPE1	NW 32TB HDDAC 4Pkt All in One EMnt1Mo	\$1,500.00		14%	\$1,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-ARCH	NW 32TB Archiver DAC	\$35,599.00		14%	\$30,615.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD32-ARCH-B1 SA-HDD32-ARCH-E1	NW 32TB Archiver DAC BscMnt1Mo NW 32TB Archiver DAC Enh Maint 1M	\$593.32 \$741.65		14% 14%	\$510.26 \$637.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD32-ARCHTR	NW 32TB Archiver DAC TR	\$32,363.00		14%	\$27,832.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD32-LL	NW 32TB HDDAC Decoder 4Log w/Lic	\$58,700.00		14%	\$50,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDD32-LLB1 SA-HDD32-LLE1	NW 32TB HDDAC Decdr 4Log w/Lic BscMnt 1M NW 32TB HDDAC Decoder 4Log w/Lic EMnt1M	\$978.33 \$1,222.92		14% 14%	\$841.36 \$1,051.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDD32-LLH	NW 32TB HD DAC 4Log Hybrid w/ lic	\$72,000.00		14%	\$61,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-LLHB1	NW 32TB HDDAC 4Log Hybrid w/lic BMnt 1M	\$1,200.00		14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD32-LLHE1 SA-HDD32-LLHTR	NW 32TB HDDAC 4Log Hybrid w/lic EMnt 1M NW 32TB HD DAC 4Log Hybrid w/ lic TR	\$1,500.00 \$18,354.00		14% 14%	\$1,290.00 \$15,784.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD32-LLTR	NW 32TB HDDAC Decoder 4Log w/Lic TR	\$18,354.00		14%	\$15,784.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD32-LP	NW 32TB HDDAC Decoder 4Pkt w/Lic	\$58,700.00		14%	\$50,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD32-LPB1 SA-HDD32-LPE1	NW 32TB HDDAC Decdr 4Pkt w/Lic BscMnt 1M NW 32TB HDDAC Decoder 4Pkt w/Lic EMnt1M	\$978.33 \$1,222.92		14% 14%	\$841.36 \$1,051.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD32-LPH	NW 32TB HD DAC 4Pkts Hybrid w/ lic	\$72,000.00		14%	\$61,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDD32-LPHB1	NW 32TB HDDAC 4Pkt Hybrid w/lic BMnt 1M	\$1,200.00	R-SA	14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD32-LPHE1 SA-HDD32-LPHTR	NW 32TB HDDAC 4Pkt Hybrid w/lic EMnt 1M NW 32TB HD DAC 4Pkts Hybrid w/ lic TR	\$1,500.00 \$18,354.00	R-SA R-SA	14% 14%	\$1,290.00 \$15,784.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDD32-LPTR	NW 32TB HDDAC Decoder 4Pkt w/Lic TR	\$18,354.00		14%	\$15,784.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD46-ARCH	NW 46TB Archiver DAC	\$43,436.00		14%	\$37,354.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD46-ARCH-B SA-HDD46-ARCH-E	NW 46TB Archiver DAC BscMnt1Mo NW 46TB Archiver DAC Enh Maint 1M	\$723.93 \$904.92		14% 14%	\$622.58 \$778.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD46-ARCHTR	NW 46TB Archiver DAC TR	\$39,488.00		14%	\$33,959.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDD46-LLH	NW 46TB HDDAC 4 Log Hybrid w/lic	\$83,000.00		14% 14%	\$71,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD46-LLH-B1 SA-HDD46-LLH-E1	NW 46TB HDDAC 4Log Hybrid w/lic BMnt 1M NW 46TB HDDAC 4Log Hybrid w/lic EMnt 1M	\$1,383.33 \$1,729.17		14%	\$1,189.66 \$1,487.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDD46-LLHTR	NW 46TB HDDAC 4 Log Hybrid w/ lic TR	\$19,770.00	R-SA	14%	\$17,002.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDD46-LPH	NW 46TB HDDAC 4 Pkts Hybrid w/ lic	\$83,000.00		14%	\$71,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDD46-LPH-B1 SA-HDD46-LPH-E1	NW 46TB HDDAC 4Pkt Hybrid w/lic BMnt 1M NW 46TB HDDAC 4Pkt Hybrid w/lic EMnt 1M	\$1,383.33 \$1,729.17		14% 14%	\$1,189.66 \$1,487.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDD46-LPHTR	NW 46TB HDDAC 4 Pkts Hybrid w/ lic TR	\$19,770.00	R-SA	14%	\$17,002.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW 3TB High Den DAC 2pk for 60 drive DAE	\$2,430.00		14%	\$2,089.80	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	SA-HDS1050-LLB1	NW 4TB High Den DAC 2Pk for 60 drive DAE 2-40U Rack, HiDen 1050TB Logs BscMnt 1Mo	\$2,730.00 \$59,500.00		14% 14%	\$2,347.80 \$51,170.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	SA-HDS1050-LLE1	2-40U Rack, HiDen 1050TB Logs EnhMnt 1Mo	\$74,375.00	R-SA	14%	\$63,962.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDS1256-LLB1 SA-HDS1256-LLE1	1256TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month 1256TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$72,114.57 \$90,143.21	R-SA R-SA	14% 14%	\$62,018.53 \$77,523.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDS1256-LPB1	1256TB High Den SAN 4 Packet Decdr w/SA Lic Eminanced Maintenance 1 month	\$72,114.57	R-SA	14%	\$62,018.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDS1256-LPE1	1256TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$90,143.21	R-SA	14%	\$77,523.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDS1500-LLB1 SA-HDS1500-LLE1	1500TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month 1500TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$81,961.67 \$102,452.08	R-SA R-SA	14% 14%	\$70,487.04 \$88,108.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDS1500-LLE1	1500TB High Den SAN 4 Log Decor w/SA Lic Erinanced Maintenance 1 month	\$102,452.06	R-SA R-SA	14%	\$70,487.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDS1500-LPE1	1500TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$102,452.08	R-SA	14%	\$88,108.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDS209-LLB1 SA-HDS209-LLE1	200TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$12,325.00 \$15,406.25		14% 14%	\$10,599.50 \$13,249.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDS209-LPB1	209TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month 209TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$12,325.00		14%	\$10,599.50	\$0.00	\$0.00	\$0.00		\$0.00	
5	SA-HDS209-LPE1	209TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$15,406.25	R-SA	14%	\$13,249.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDS23-LLB1 SA-HDS23-LLE1	23TB HiDen SANCpcty AddOn 4 Log Decdr w/lic Basic Maintenance 1 month 23TB HiDen SANCpcty AddOn 4 Log Decdr w/lic Enhanced Maintenance 1 month	\$823.33		14% 14%	\$708.06 \$885.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDS23-LLE1 SA-HDS23-LPB1	23TB HiDen SANCpcty AddOn 4 Log Decdr Wilc Ennanced Maintenance 1 month 23TB HiDen SANCpcty AddOn 4 Packet Decdr Wilc Basic Maintenance 1 month	\$1,029.17 \$823.33		14%	\$708.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDS23-LPE1	23TB HiDen SANCpcty AddOn 4 Pkt Decdr w/lic Enhanced Maintenance 1 month	\$1,029.17	R-SA	14%	\$885.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDS395-LLB1	395TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month 395TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$22,406.67	R-SA	14% 14%	\$19,269.74	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	SA-HDS395-LLE1 SA-HDS395-LPB1	395TB High Den SAN 4 Log Decdr w/SA Lic Ennanced Maintenance 1 month 395TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$28,008.33 \$22,406.67	R-SA R-SA	14%	\$24,087.16 \$19,269.74	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	SA-HDS395-LPE1	395TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$28,008.33	R-SA	14%	\$24,087.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDS46-LLB1 SA-HDS46-LLE1	46TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$3,506.67 \$4,383,33		14% 14%	\$3,015.74 \$3,769.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDS46-LLE1 SA-HDS46-LPB1	46TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month 46TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$4,383.33 \$3,506.67		14%	\$3,769.66 \$3,015.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
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Section						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Control   Cont	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
September   Company   Co													
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Sept-100-115    1997													
Section   Column	5								\$0.00		\$0.00	\$0.00	\$0.00
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Color	5												
Separate   Company   Com													
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S. MA-HERPENSEN   1972   197													
S	5	SA-HPD12H1B1		\$705.88	R-SA		\$607.06	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
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S. APROZONTES  NO. Sign Pure Filed Researces ments    127,843.8   R6A   146   123,020   20.00   20		SA-HPS100H8.5B1	XL High Perf SAN Basic Maintenance 1 month	\$14,571.67	R-SA		\$12,531.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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S SH-PSIZE LEEF S SH High For GAM for Lyage Emissioned Marintensor I morth  5 SA-H-PSIZE LEEP S SA-H-P	5					14%	\$4,846.46		\$0.00		\$0.00	\$0.00	\$0.00
5 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Medical Internation (1997)  6 0A-HP3717G-281 MED injety Perf 40A National Me													
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5 SA-HYBRID-PSW 1 NV Hybrid-Phiss SW Endhart May 1985.07 SA-HYBRID	5					14%		\$0.00					
S A-HYSRIDPSWEIT  SA-HYBRIDPSWEIT  MY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SW EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SWR EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SWR EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SWR EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SWR EnthantIMs  SSE2, SA LOCK SWRIT  NY Log December SWR EnthantIMs  SSE2, SA LOCK SWRIT  NY LOG DECEMBER SWR EnthAntIMs  SSE2, SA LOCK SWRIT  NY LOG DECEMBER SWR EnthAntIMs  SSE2, SA LOCK SWRIT  NY LOG DECEMBER SWR EnthAntIMs  SSE2, SA LOCK SWR ENTHANTIMS  SSE2,													
S A-HYSRID-P-SWET No. Without Sept. 20 SA-HYSRID-P-SWET No. Without Se													
SAL-CON-SWEIT   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   R.S.A   14%   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og Decoder SW Reshmit MAN   SACE_DECONSITI   Will og													
SAL-DEC-SWEEN   NV Log Decoder SW Pershift IMO	5	SA-L-CON-SWB1		\$562.50	R-SA		\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SAL-DEC-SWET   NVLog Decoder SW Enhant Mo													
SALHTRID-A-E1   NW 54 Hybrid for Logs Appl Enshift 11Mo													
S SA-MAL-SWEI NV Malware SW Beschert M													
SAMEL-SWET   NV Malware SW Enhibit 1M   \$89.03   R-SA   14%   \$73.07   \$0.00													
SANETMONP-TI-81 NVT T., PET TB NeMB Beachint 1Mo \$800.00 R.SA 14% \$888.00 \$0.0													
SANETIMOR-PT-261   NVT 1, Per TB NeM Embirit 11Mo													
5         SA-NETMON-PT-2-EI         NV TZ, Per TB NeM Emblind 11Mo         \$84.00         R.S.A         14%         \$868.00         \$0.00													
5         SA-NETMON-P-73-BI         NV 13, Per TB NeM BackInst 1Mo         \$543.00         R-SA         14%         \$466.98         \$0.00													
S													
S   SANETMONP-T4-B1   NVT4, PerTB NeMB Bischint 1Mo													
5 SANETMONP-T5-B1 NV T5, Per TB NeME Schnt 1Mo \$43.00 R.SA 14% \$399.18 \$0.00 \$													
5         SA-NETMON-P-TS-E1         NW TS, Per TB Mal Beshmit 1Mo         \$579.00         R-SA         14%         \$4497.94         \$0.00			NW T4, Per TB NetM EnhMnt 1Mo										
5         SA-NETIMV-PT-1-B1         NW T1, Per TB Mal En/Mrt 1Mo         \$120.00         R-SA         14%         \$103.20         \$0.00													
5         SANETIMV-P-T-121         NW T1, Per TB Mal EnMnt 1Mo         \$15,000         R-SA         14%         \$129,00         \$0.00													
5 S.A.NETMW.P-T2-E1 NW T2, Per TB Mal EnhMnt 1Mo \$22.00 R-SA 14% \$104.06 \$0.00	-			\$150.00	R-SA		\$129.00		\$0.00			\$0.00	\$0.00
5 SA-NETMW-P-T3-B1 NW T3, Per TB Mail BscMnt 1Mo \$10.00 R-SA 14% \$87.72 \$0.00													
5 SA-NETMW-P-T3-E1 NW T3, Per TB Mal EnhMnt 1Mo \$102.00 R-SA 14% \$87.72 \$0.00													
5         SANETMW-P-T4-B1         NW T4, Per TB Mal BscMnt 1Mo         \$73.00         R-SA         14%         \$82.78         \$0.00													
5         SANETMW-P-T5-B1         NW T5, Per TB Mail BscMnt 1Mo         \$70.00         R-SA         14%         \$80.20         \$0.00	5		NW T4, Per TB Mal BscMnt 1Mo	\$73.00	R-SA	14%	\$62.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 SA-NLE400-6-ADD ISLICO 210TB ADDON 6TB nonSED BscMnt 1Mo \$88.00 R.SA 14% \$75.68 \$0.00 \$0	5												
5         SANL400-6-ADD         ISILON 210TB ADDON 6TB nonSED         \$180,240.00         R-SA         14%         \$155,006.40         \$0.00 <td>5 5</td> <td></td>	5 5												
5 SA-NL400-6-ADD-B1 ISILON 210TB ADDON 6TB nonSED BscMnt 1Mo \$1,502.00 R-SA 14% \$1,291.72 \$0.00	5												
5         SA-NL400-B-BSE         ISILON 3x2/10TB BASE6TB nonSED         \$574,624.00         R-SA         14%         \$494,176,64         \$0.00<	5	SA-NL400-6-ADD-B1	ISILON 210TB ADDON 6TB nonSED BscMnt 1Mo	\$1,502.00	R-SA	14%	\$1,291.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 SA-NL400-6-BASE-B1 ISILON 3x210TB BASE6TB nonSED BscMnt 1Mo \$4,788.53 R-SA 14% \$4,118.14 \$0.00													
5 SA-NL400-BASE-E1 ISILON 3x210TB BASE6TB ronSED EnhMnt 1Mo \$5,746.24 R-SA 14% \$4,941.77 \$0.00 \$	-												
5 SA-NL400-ADDON ISILON 144TB ADDON 4TB nonSED scMnt 1Mo \$123,894.00 R-SA 14% \$106,548.84 \$0.00													
5 SA-NL400-ADDON-E1 ISILON 144TB ADDON 4TB nonSED EnhMnt 1Mo \$1,238.94 R.SA 14% \$1,085.49 \$0.00		SA-NL400-ADDON											
5 SA-NL400-BASE ISILON 3x144TB BASE4TB nonSED \$405,586.00 R-SA 14% \$348,803.96 \$0.00		SA-NL400-ADDON-B1		\$1,032.45	R-SA		\$887.91						
5 SA-NL400-BASE-B1 ISILON 3x144TB BASE4TB nonSED BscMnt 1Mo \$3,379.88 R-SA 14% \$2,906.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	SA-NL400-BASE-E1	ISILON 3x144TB BASE4TB nonSED EnhMnt 1Mo	\$4,055.86		14%	\$3,488.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-NL400S-ADDON	ISILON 144TB ADDON 4TB SED	\$157,168.00	R-SA	14%	\$135,164.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		ISILON 144TB ADDON 4TB SED BscMnt 1Mo ISILON 144TB ADDON 4TB SED EnhMnt 1Mo	\$1,309.73 \$1,571.68	R-SA R-SA	14% 14%	\$1,126.37 \$1,351.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-NL400S-BASE	ISILON 3x144TB BASE4TB SED	\$505,408.00	R-SA	14%	\$434,650.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-NL400S-BASE-B1	ISILON 3x144TB BASE4TB SED BscMnt 1Mo	\$4,211.73	R-SA	14%	\$3,622.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-NL400S-BASE-E1 SA-P-CON-SWB1	ISILON 3x144TB BASE4TB SED EnhMnt 1Mo NW Pkt Concentrator S/W BscMnt1Mo	\$5,054.08 \$562.50	R-SA R-SA	14% 14%	\$4,346.51 \$483.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-P-CON-SWE1	NW Pkt Cnchtrtr S/W EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-P-DEC-SWB1	NW Pkt Decoder S/W BscMnt 1Mo	\$562.50	R-SA	14%	\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-P-DEC-SWE1	NW Pkt Decoder S/W EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-PHYBRID-A-B1 SA-PHYBRID-A-E1	NW S4 Hybrid for Pkts Appl BscMnt 1Mo NW S4 Hybrid for Pkts Appl EnhMnt 1Mo	\$271.00 \$325.00	R-SA R-SA	14% 14%	\$233.06 \$279.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-PWR-R620B1	R620 Power Supply BscMnt 1M	\$4.50	R-SA	14%	\$3.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-PWR-R620E1	R620 Power Supply EnhMnt 1M	\$5.63	R-SA	14%	\$4.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW S4 Archiver Appl BscMnt 1Mo NW S4 Archiver Appl EnhMnt 1Mo	\$221.00 \$265.00	R-SA R-SA	14% 14%	\$190.06 \$227.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S4H-AS-A-B1	NW S4 Analytic Svr Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S4H-AS-A-E1	NW S4 Analytic Svr Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S4H-ASB1 SA-S4H-ASE1	NW S4S Anlytics Svr 10U BscMnt1M NW S4S Anlytics Svr 10U EnhMnt1M	\$916.67 \$1,145.83	R-SA R-SA	14% 14%	\$788.34 \$985.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-S4H-BRO-A-B1	NW S4 Broker Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S4H-BRO-A-E1	NW S4 Broker Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S4H-BROB1	NW S4S Broker BscMnt1M	\$750.00	R-SA R-SA	14% 14%	\$645.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S4H-BROE1 SA-S4H-CON-A-B1	NW S4S Broker EnhMnt1M NW S4 Concentrator Appl BscMnt 1Mo	\$937.50 \$221.00	R-SA R-SA	14%	\$806.25 \$190.06	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	SA-S4H-CON-A-E1	NW S4 Concentrator Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ESA-A-B1	NW S4 Evnt Strm Anlysis Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S4H-ESA-A-E1 SA-S4H-L-CONB1	NW S4 Evt Str Analysis Appl EnhMnt 1Mo NW S4S Log Concentrator BscMnt 1M	\$325.00 \$750.00	R-SA R-SA	14% 14%	\$279.50 \$645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-S4H-L-CONE1	NW S4S Log Concentrator EnhMnt 1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S4H-LDEC-A-B1	NW S4 Log Decoder Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S4H-LDEC-A-E1 SA-S4H-L-DECB1	NW S4 Log Decoder Appl EnhMnt 1Mo NW S4S Log Decoder BscMnt1M	\$265.00 \$750.00	R-SA R-SA	14% 14%	\$227.90 \$645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S4H-L-DECE1	NW S4S Log Decoder EnhMnt1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S4H-MAL-A-B1	NW S4 Malware Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S4H-MAL-A-E1	NW S4 Malware Appl EnhMnt 1Mo	\$325.00	R-SA	14% 14%	\$279.50 \$788.34	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	SA-S4H-MALB1 SA-S4H-MALE1	NW S4S HeadUnit Malware BscMnt1M NW S4S HeadUnit Malware EnMnt1M	\$916.67 \$1,145.83	R-SA R-SA	14%	\$766.34 \$985.41	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	SA-S4H-P-CONB1	NW S4S Pkt Concentrator BscMnt 1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-P-CONE1	NW S4S Pkt Concentrator EnhMnt 1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		NW S4 Pkt Decoder Appl BscMnt 1Mo NW S4 Pkt Decoder Appl EnhMnt 1Mo	\$221.00 \$265.00	R-SA R-SA	14% 14%	\$190.06 \$227.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S4H-P-DECB1	NW S4S Pkt Decoder BscMnt1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S4H-P-DECE1	NW S4S Pkt Decoder EnhMnt1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S4H-RAILKITB1 SA-S4H-RAILKITE1	S4 Replacement Railkit BscMnt 1M S4 Replacement Railkit EnhMnt 1M	\$4.17 \$5.21	R-SA R-SA	14% 14%	\$3.59 \$4.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NW Series 4 Ext Mon Hdwr Support Yr 1	\$500.00	R-SA	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW Series 4 Ext Mon Hdwr Support Yr 2	\$550.00	R-SA	14%	\$473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW S5H 2M Mini SAS 15 Dr DAC Cables 2 PK NW S5H 5M Mini SAS 60 Dr DAC Cables 2 Pk	\$554.00 \$1,386.00	R-SA R-SA	14% 14%	\$476.44 \$1,191.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW S5H 10GB NDC FiberAdd-onCard BMnt1Mo	\$17.55	R-SA	14%	\$15.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW S5H 10GB NDC FiberAdd-onCard EMnt1Mo	\$21.05	R-SA	14%	\$18.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S5H-ARCHB1 SA-S5H-ARCH-B1	NW S5SHeadUnit Archiver BscMnt1M NW S5 Archiver TP Appl BscMnt 1Mo	\$916.67 \$229.17	R-SA R-SA	14% 14%	\$788.34 \$197.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S5H-ARCHE1	NW S5S HeadUnit Archiver EnhMnt 1M	\$1,145.83	R-SA	14%	\$985.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-ARCH-E1	NW S5 Archiver TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S5H-ASB1 SA-S5H-AS-B1	NW S5 Anlytics Svr 10U BscMnt1M NW S5 Analytic Svr TP Appl BscMnt 1Mo	\$953.33 \$229.17	R-SA R-SA	14% 14%	\$819.86 \$197.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S5H-ASE1	NW S5 Anlytics Svr 10U EnhMnt1M	\$229.17 \$1,191.67	R-SA R-SA	14%	\$1,024.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-AS-E1	NW S5 Analytic Svr TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-BROB1	NW S5 Broker BscMnt1M	\$780.00	R-SA	14%	\$670.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S5H-BRO-B1 SA-S5H-BROE1	NW S5 Broker TP Appl BscMnt 1Mo NW S5 Broker EnhMnt1M	\$229.17 \$975.00	R-SA R-SA	14% 14%	\$197.09 \$838.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-S5H-BRO-E1	NW S5 Broker TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-CON-B1	NW S5 Concentrator TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-CON-E1	NW S5 Concentrator TP Appl EnhMnt 1Mo NW S5SHeadUnit EvntStrmAnalysis BscMnt1M	\$275.00 \$1,100.00	R-SA R-SA	14% 14%	\$236.50 \$946.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S5H-ESAB1 SA-S5H-ESA-B1	NW S5 Evt Str Analysis TP Appl BscMnt 1M	\$298.33	R-SA R-SA	14%	\$256.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-ESAE1	NW S5SHeadUnit EvntStrmAnalysis EnhMnt1M	\$1,375.00	R-SA	14%	\$1,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-S5H-ESA-E1	NW S5 Evt Str Analysis TP Appl EnhMnt 1M NW S5 Log Concentrator BscMnt1M	\$358.00 \$780.00	R-SA R-SA	14% 14%	\$307.88 \$670.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S5H-L-CONB1 SA-S5H-L-CONE1	NW S5 Log Concentrator BscMnt1M NW S5 Log Concentrator EnhMnt1M	\$780.00 \$975.00	R-SA R-SA	14%	\$670.80 \$838.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-LDEC-B1	NW S5 Log Decoder TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-L-DECB1	NW S5 Log Decoder BscMnt1M NW S5 Log Decoder TP Appl EnhMnt 1Mo	\$780.00	R-SA	14%	\$670.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S5H-LDEC-E1 SA-S5H-L-DECE1	NW S5 Log Decoder TP Appl EnnMnt 1Mo NW S5 Log Decoder EnhMnt1M	\$275.00 \$975.00	R-SA R-SA	14% 14%	\$236.50 \$838.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S5H-LHYBRID-B1	NW S5 Hybrid for Logs TP Appl BscMnt 1Mo	\$409.17	R-SA	14%	\$351.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		NW S5 Hybrid for Logs TP Appl EnhMnt 1Mo	\$491.00	R-SA	14%	\$422.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Э	SA-S5H-MALB1	NW S5S HeadUnit Malware BscMnt1M	\$780.00	R-SA	14%	\$670.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-S5H-MAL-B1	NW S5 Malware TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-S5H-MALE1 SA-S5H-MAL-E1	NW S5S HeadUnit Malware EnMnt1M NW S5 Malware TP Appl EnhMnt 1Mo	\$975.00 \$275.00		14% 14%	\$838.50 \$236.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S5H-P-CONB1	NW S5 Pkt Concentrator BscMnt1M	\$780.00		14%	\$670.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-P-CONE1	NW S5 Pkt Concentrator EnhMnt1M	\$975.00	R-SA	14%	\$838.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-PDEC-B1	NW S5 Pkt Decoder TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S5H-P-DECB1 SA-S5H-PDEC-E1	NW S5 Pkt Decoder BscMnt1M NW S5 Pkt Decoder TP Appl EnhMnt 1Mo	\$780.00 \$275.00	R-SA R-SA	14% 14%	\$670.80 \$236.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-S5H-P-DECE1	NW S5 Pkt Decoder EnhMnt1M	\$975.00		14%	\$838.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-PHYBRID-B1	NW S5 Hybrid for Pkt TP Appl BscMnt 1Mo	\$409.17		14%	\$351.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-PHYBRID-E1	NW S5 Hybrid for Pkt TP Appl EnhMnt 1Mo	\$491.00		14%	\$422.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-S5-HYBRID-LB1 SA-S5-HYBRID-LE1	NW S5 Hybrid for Logs BscMnt1M NW S5 Hybrid for Logs EnhMnt1M	\$1,385.00 \$1,731.25		14% 14%	\$1,191.10 \$1,488.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-S5-HYBRID-PB1	NW S5 Hybrid for Pkts BscMnt1M	\$1,385.00		14%	\$1,191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5-HYBRID-PE1	NW S5 Hybrid for Pkts EnhMnt1M	\$1,731.25	R-SA	14%	\$1,488.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SAW-CACH200B1	2 Pack SSD cache 4 SA systems BscMnt 1M	\$83.33		14%	\$71.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-SAW-CACH200E1 SA-SAW-SWITCHB1	2 Pack SSD cache 4 SA systems EnhMnt 1M Warehouse Switch BscMnt 1M	\$104.17 \$250.00		14% 14%	\$89.59 \$215.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-SAW-SWITCHE1	Warehouse Switch EnhMnt 1M	\$312.50	R-SA	14%	\$268.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SERVER-SWB1	NW Analytics Server - S/W Only - BscMnt1Mo	\$687.50	R-SA	14%	\$591.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SERVER-SWE1	NW Analytics Server S/W Only EnhMnt1Mo	\$859.38		14%	\$739.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-SIEM-P-T1-B1 SA-SIEM-P-T1-E1	NW T1, Per 50GB SIEM BscMnt 1Mo NW T1, Per 50GB SIEM EnhMnt 1Mo	\$800.00		14% 14%	\$688.00 \$860.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-SIEM-P-T1-ET SA-SIEM-P-T2-B1	NW T2, Per 50GB SIEM ERIMINIT TMO	\$1,000.00 \$640.00		14%	\$550.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-SIEM-P-T2-E1	NW T2, Per 50GB SIEM EnhMnt 1Mo	\$800.00		14%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-P-T3-B1	NW T3, Per 50GB SIEM BscMnt 1Mo	\$544.00		14%	\$467.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-SIEM-P-T3-E1 SA-SIEM-P-T4-B1	NW T3, Per 50GB SIEM EnhMnt 1Mo	\$681.00		14% 14%	\$585.66 \$421.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-SIEM-P-T4-B1 SA-SIEM-P-T4-E1	NW T4, Per 50GB SIEM BscMnt 1Mo NW T4, Per 50GB SIEM EnhMnt 1Mo	\$490.00 \$613.00		14%	\$421.40 \$527.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-SIEM-P-T5-B1	NW T5, Per 50GB SIEM BscMnt 1Mo	\$466.00	R-SA	14%	\$400.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-SIEM-P-T5-E1	NW T5, Per 50GB SIEM EnhMnt 1Mo	\$582.00	R-SA	14%	\$500.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		Primry SAN w/ 250TB Arch BscMnt1Mo	\$7,676.42		14%	\$6,601.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-VNX2-BASE-ARC-E SA-VNX2HD-LG-L-B	Primry SAN w/ 250TB Arch Enh Maint 7600 SAN w/4x4TBHDexp1.5K 4Log BscMnt1Mo	\$9,595.52 \$11,701.42		14% 14%	\$8,252.15 \$10,063.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-VNX2HD-LG-L-B SA-VNX2HD-LG-L-E	7600 SAN W4x4TBHDexp1.5K 4Log Enh Mtn	\$14,626.77		14%	\$12,579.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-VNX2HD-LG-P-B	7600 SAN w/4x4TBHDexp1.5K 4Pkt BscMnt1Mo	\$11,701.42		14%	\$10,063.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-LG-P-E	7600 SAN w/4x4TB HD exp1.5K 4Pkt Enh Mtn	\$14,626.77	R-SA	14%	\$12,579.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-VNX2HD-MD-L-B SA-VNX2HD-MD-L-E	5800 SAN w/4x4TB HD exp1K 4Log BscMnt1Mo 5800 SAN w/4x4TB HD exp1K 4Log Enh Mtn	\$10,577.57 \$13,221.96	R-SA R-SA	14% 14%	\$9,096.71 \$11,370.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-VNX2HD-MD-P-B	5800 SAN W4x4TB HD exp1K 4Pkt BscMnt1Mo	\$10,577.57	R-SA	14%	\$9,096.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-VNX2HD-MD-P-E	5800 SAN w/4x4TB HD exp1K 4Pkt Enh Mtn	\$13,221.96	R-SA	14%	\$11,370.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-Shlf-L-B	46TB HD SAN Expansion Dec 4Log BscMnt1Mo	\$2,257.83	R-SA	14%	\$1,941.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-VNX2HD-Shlf-L-E SA-VNX2HD-Shlf-P-B	46TB HD SAN Expansion Dec 4Log Enh Mtn 46TB HD SAN Expansion Dec 4Pkt BscMnt1Mo	\$2,822.29 \$2,257.83	R-SA R-SA	14% 14%	\$2,427.17 \$1,941.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	SA-VNX2HD-Shif-P-E	46TB HD SAN Expansion Dec 4Pkt BscMnt1Mo	\$2,822.29		14%	\$1,941.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SM-L-B	5600 SAN w/4x4TBHD exp750 4Log BscMnt1Mo	\$9,558.17	R-SA	14%	\$8,220.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-VNX2HD-SM-L-E	5600 SAN w/4x4TB HD exp750 4Log Enh Mtn	\$11,947.71	R-SA	14%	\$10,275.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-VNX2HD-SM-P-B	5600 SAN w/4x4TBHD exp750 4Pkt BscMnt1Mo	\$9,558.17	R-SA	14%	\$8,220.03	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-VNX2HD-SM-P-E SA-VNX2HP-LG-B	5600 SAN w/4x4TB HD exp750 4Pkt Enh Mtn 7600 SAN w/4x4 HP exp1.5K BscMnt1Mo	\$11,947.71 \$7,611.15	R-SA R-SA	14% 14%	\$10,275.03 \$6,545.59	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-VNX2HP-LG-E	7600 SAN w/4x4 HP exp1.5K Enh Mtn	\$9,513.94		14%	\$8,181.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-VNX2HP-MD-B	5800 SAN HP w/ exp1K BscMnt1Mo	\$6,660.78	R-SA	14%	\$5,728.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-VNX2HP-MD-E	5800 SAN HP w/ exp1K Enh Mtn	\$8,325.98	R-SA	14%	\$7,160.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		HP SAN Expansion Con BscMnt1Mo HP SAN Expansion Con Enh Mtn	\$952.20 \$1,190.00	R-SA R-SA	14% 14%	\$818.89 \$1,023.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-VNX2HP-SHLF	High Performance SAN Expansion Shelf	\$54,997.00	R-SA	14%	\$47,297.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-VNX2HP-SM-B	5600 SAN HP w/ exp750 BscMnt1Mo	\$5,915.12	R-SA	14%	\$5,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HP-SM-E	5600 SAN HP w/ exp750 Enh Mtn	\$7,393.90		14%	\$6,358.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-VNX2-Shlf-ARC-B SA-VNX2-Shlf-ARC-E	Primary SAN Additional Shelf BscMnt1Mo Primary SAN Additional Shelf Enh Maint	\$1,107.83 \$1,384.79		14% 14%	\$952.73 \$1,190.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-WN-HDDB1	NW Warehouse HiDen DAC w/NW Lic BMnt 1M	\$666.67	R-SA	14%	\$573.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-WN-HDDE1	NW Warehouse HDDAC w/NW Lic EnhMnt 1M	\$833.33		14%	\$716.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-WN-SAB1	NW Warehouse Node w/NW Lic BscMnt 1M	\$1,416.67	R-SA	14%	\$1,218.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-WN-SAE1 SA-WN-SA-SWB1	NW Warehouse Node w/NW Lic EnhMnt 1M NW Warehouse Node w/10TB S/W BscMnt1Mo	\$1,770.83 \$1,062.50	R-SA R-SA	14% 14%	\$1,522.91 \$913.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-WN-SA-SWE1	NW Warehouse Node w/NW Lic EnhMnt1Mo	\$1,328.13		14%	\$1,142.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-S-T7	SecurID Soft Token Sub 7505-10Ku 1Mo	\$0.72		14%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-S-T8	SecurID Soft Token Sub 10005-15Ku 1Mo	\$0.68		14%	\$0.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SIDACCBASE-S-T7 SIDACCBASE-S-T8	SID Acc Base Sub from 10,005-50Ku 1Mo SID Acc Base Sub from 50,005-100Ku 1Mo	\$0.57		14% 14%	\$0.49 \$0.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SIDACCBASE-S-18 SIDACCBASE-S-T9	SID Acc Base Sub from 50,005-100Ku 1Mo SID Acc Base Sub from 100,005-1M 1Mo	\$0.35 \$0.27		14%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-10GE-C	10GB NIC Copper Add-on INTEL 520 based, dual port 10G NIC, Copper	\$2,800.00		14%	\$2,408.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-10GE-CB1	SMC-10GE-C Basic Maint 1 Mo.	\$46.67	R-SA	14%	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-10GE-CE1	SMC-10GE-C Enhanced Maint 1 Mo.	\$58.33		14%	\$50.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-10GE-F SMC-10GE-FB1	10 GB NIC fiber Add-on. INTEL 520 based, dual port 10G NIC, Fiber SMC-10GE-F Basic Maint 1 Mo.	\$2,800.00 \$46.67		14% 14%	\$2,408.00 \$40.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-10GE-FE1	SMC-10GE-F Enhanced Maint 1 Mo.	\$58.33		14%	\$50.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-1GE-F	1GB NIC Fiber Add-on INTEL 520 based, dual port 1G NIC, Fiber	\$2,500.00	R-SA	14%	\$2,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-1GE-FB1	SMC-1GE-F Basic Maint 1 Mo.	\$41.67	R-SA	14%	\$35.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMC-1GE-FE1	SMC-1GE-F Enhanced Maint 1 Mo.	\$52.08	R-SA	14%	\$44.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-40URACKB1 SMC-40URACKE1	SMC-40U Rack Basic Maint 1 Mo. SMC-40U Rack Enhanced Maint 1 Mo.	\$50.00 \$62.50	R-SA R-SA	14% 14%	\$43.00 \$53.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-BRO-SYSUPB1	Sftwre Bro Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-BRO-SYSUPE1	Sftwre Bro Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C100H8.5FB1	SMC-C100H8.5F Basic Maint 1 Mo. SMC-C100H8.5F Enhanced Maint 1 Mo.	\$14,571.67 \$18,214.58	R-SA R-SA	14% 14%	\$12,531.64 \$15,664.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	SMC-C100H8.5FE1 SMC-C12H1F-DB1	SMC-C10Uno.5F Emanded Maint 1 Mo.	\$10,214.50	R-SA R-SA	14%	\$15,064.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C12H1F-DE1	SMC-C12H1F-D Enhanced Maint 1 Mo.	\$1,166.66	R-SA	14%	\$1,003.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		SMC-C12H1F-D-SYS Basic Maint 1 Mo.	\$933.33	R-SA	14%	\$802.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C12H1F-D-SYSE1 SMC-C13H1.1F-SB1	SMC-C12H1F-D-SYS Enhanced Maint 1 Mo. SMC-C13H1.1F-S Basic Maint 1 Mo.	\$1,166.67 \$1,366.67	R-SA R-SA	14% 14%	\$1,003.34 \$1,175.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-C13H1.1F-SE1	SMC-C13H1.1F-S Enhanced Maint 1 Mo.	\$1,708.33	R-SA	14%	\$1,469.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-C1500HB1	SMC-C1500H Basic Maint 1 Mo.	\$81,961.67	R-SA	14%	\$70,487.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C1500HE1 SMC-C1500HUPB1	SMC-C1500H Enhanced Maint 1 Mo. HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$102,452.08 \$81,961.67	R-SA R-SA	14% 14%	\$88,108.79 \$70,487.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-C1500HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$102,452.08	R-SA	14%	\$88,108.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C200H17FB1	SMC-C200H17F Basic Maint 1 Mo.	\$27,243.33	R-SA	14%	\$23,429.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-C200H17FE1	SMC-C200H17F Enhanced Maint 1 Mo.	\$34,054.16	R-SA	14%	\$29,286.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-C209HB1 SMC-C209HE1	SMC-C209H Basic Maint 1 Mo. SMC-C209H Enhanced Maint 1 Mo.	\$12,325.00 \$15,406.25	R-SA R-SA	14% 14%	\$10,599.50 \$13,249.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-C209HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$12,325.00	R-SA	14%	\$10,599.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C209HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$15,406.25	R-SA	14%	\$13,249.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C22H-DB1 SMC-C22H-DE1	SMC-C22H-D Basic Maint 1 Mo. SMC-C22H-D Enhanced Maint 1 Mo.	\$615.00 \$768.75	R-SA R-SA	14% 14%	\$528.90 \$661.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-C22H-D-SYSB1	SMC-C22H-D-SYS Basic Maint 1 Mo.	\$615.00	R-SA	14%	\$528.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-C22H-D-SYSE1	SMC-C22H-D-SYS Enhanced Maint 1 Mo.	\$768.75	R-SA	14%	\$661.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	\$615.00	R-SA	14%	\$528.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$768.75 \$615.00	R-SA R-SA	14% 14%	\$661.13 \$528.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-C22H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$768.75	R-SA	14%	\$661.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C23H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$823.33	R-SA	14%	\$708.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C23H-DUPE1 SMC-C23H-SB1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo SMC-C23H-S Basic Maint 1 Mo.	\$1,029.17	R-SA R-SA	14% 14%	\$885.09 \$708.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-C23H-SE1	SMC-C23H-S Enhanced Maint 1 Mo.	\$823.33 \$1,029.17	R-SA R-SA	14%	\$885.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C25H2.1FB1	SMC-C25H 2.1F Basic Maint 1 Mo.	\$4,508.33	R-SA	14%	\$3,877.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C25H2.1FE1	SMC-C25H2.1F Enhanced Maint 1 Mo.	\$5,635.42	R-SA	14%	\$4,846.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		SMC-C25H2.1F-SYS Basic Maint 1 Mo. SMC-C25H2.1F-SYS Enhanced Maint 1 Mo.	\$4,508.33 \$5,635.42	R-SA R-SA	14% 14%	\$3,877.16 \$4,846.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-C32H-DB1	DENSE 32TB DAC Basic Maint 1 Mo.	\$978.00	R-SA	14%	\$841.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-C32H-DE1	DENSE 32TB DAC Enhanced Maint 1 Mo.	\$1,222.00	R-SA	14%	\$1,050.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		DENSE 32TB DAC NWFL Basic Maint 1 Mo.  I HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	\$978.00 \$978.00	R-SA R-SA	14% 14%	\$841.08 \$841.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		I HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	\$1,222.00	R-SA	14%	\$1,050.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C32H-D-SYSE1	DENSE 32TB DAC NWFL Gold Maint 1 Mo.	\$1,222.00	R-SA	14%	\$1,050.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-C32H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$978.00	R-SA	14%	\$841.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C32H-DUPE1 SMC-C37H3.2FB1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo SMC-C37H 3.2F Basic Maint 1 Mo.	\$1,222.00 \$6,065.00	R-SA R-SA	14% 14%	\$1,050.92 \$5,215.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-C37H3.2FE1	SMC-C37H3.2F Enhanced Maint 1 Mo.	\$7,581.25	R-SA	14%	\$6,519.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C395HB1	SMC-C395H Basic Maint 1 Mo.	\$22,406.67	R-SA	14%	\$19,269.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-C395HE1 SMC-C395HUPB1	SMC-C395H Enhanced Maint 1 Mo. HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$28,008.33 \$22,406.67	R-SA R-SA	14% 14%	\$24,087.16 \$19,269.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-C395HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$28,008.33	R-SA	14%	\$24,087.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-C46HB1	SMC-C46H Basic Maint 1 Mo.	\$3,506.67	R-SA	14%	\$3,015.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C46HE1 SMC-C46H-SYSB1	SMC-C46H Enhanced Maint 1 Mo. SMC-C46H-SYS Basic Maint 1 Mo.	\$4,383.33 \$3,506.67	R-SA R-SA	14% 14%	\$3,769.66 \$3,015.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-C46H-SYSE1	SMC-C46H-SYS Enhanced Maint 1 Mo.	\$4,383.33	R-SA	14%	\$3,769.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C46H-SYSUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	\$3,506.67	R-SA	14%	\$3,015.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-C46H-SYSUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	\$4,383.33	R-SA	14%	\$3,769.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C46HUPB1 SMC-C46HUPE1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$3,506.67 \$4,383.33	R-SA R-SA	14% 14%	\$3,015.74 \$3,769.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-C50H4.2FB1	SMC-C50H4.2F Basic Maint 1 Mo.	\$7,618.33	R-SA	14%	\$6,551.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C50H4.2FE1	SMC-C50H4.2F Enhanced Maint 1 Mo.	\$9,522.92	R-SA	14%	\$8,189.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-C814HB1 SMC-C814HE1	SMC-C814H Basic Maint 1 Mo. SMC-C814H Enhanced Maint 1 Mo.	\$46,736.67 \$58,420.83	R-SA R-SA	14% 14%	\$40,193.54 \$50,241.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-C814HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$46,736.67	R-SA	14%	\$40,193.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMC-C814HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$58,420.83	R-SA	14%	\$50,241.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-S4H-BROB1	SMC-S4H-BRO Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SMC-S4H-BROE1	SMC-S4H-BRO Enhanced Maint 1 Mo. SMC-S4H-BRO-SYS Basic Maint 1 Mo.	\$937.50 \$750.00	R-SA R-SA	14% 14%	\$806.25 \$645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		SMC-S4H-BRO-SYS Enhanced Maint 1 Mo.	\$937.50	R-SA R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		1S4 LBro Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		1S4 LBro Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		S4 Bro Upgrd BscMnt 1Mo S4 Bro Upgrd EnhMnt 1Mo	\$750.00 \$937.50	R-SA R-SA	14% 14%	\$645.00 \$806.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SMC-S4H-CONB1	SMC-S4H-CON Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-S4H-CONE1	SMC-S4H-CON Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		SMC-S4H-CON-SYS Basic Maint 1 Mo. SMC-S4H-CON-SYS Enhanced Maint 1 Mo.	\$750.00 \$937.50	R-SA R-SA	14% 14%	\$645.00 \$806.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
0	55-0411-0014-010E1	Sind Sin Son Sid Elinandea Maint Fino.	ψ337.30	11-0/1	1770	ψ000.23	ψ0.00	Ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		1S4 LCon Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		1S4 LCon Upgrd EnhMnt 1Mo S4 Con Upgrd BscMnt 1Mo	\$937.50 \$750.00	R-SA R-SA	14% 14%	\$806.25 \$645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		S4 Con Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-S4H-DECB1	SMC-S4H-DEC Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-S4H-DECE1	SMC-S4H-DEC Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SMC-S4H-DEC-SYS Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		SMC-S4H-DEC-SYS Enhanced Maint 1 Mo.	\$937.50	R-SA	14% 14%	\$806.25 \$645.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		1 S4 LogDec Upgrd BscMnt 1Mo 1 S4 LogDec Upgrd EnhMnt 1Mo	\$750.00 \$937.50	R-SA R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-S4H-DECUPB1	S4 Dec Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-S4H-DECUPE1	S4 Dec Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-S4H-HYBLB1	SMC-S4H-HYBL Basic Maintenance 1 month	\$916.67	R-SA	14%	\$788.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-S4H-HYBLE1 SMC-S4H-HYBPB1	SMC-S4H-HYBL Enhanced Maint 1 month SMC-S4H-HYBP Basic Maintenance 1 month	\$1,145.83 \$916.67	R-SA R-SA	14% 14%	\$985.41 \$788.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-S4H-HYBPE1	SMC-S4H-HYBP Enhanced Maint 1 month	\$1,145.83	R-SA	14%	\$985.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-BROB1	SMC-SW-BRO Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-BROE1	SMC-SW-BRO Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SMC-SW-BRO-SYS Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SMC-SW-BRO-SYS Enhanced Maint 1 Mo.	\$781.25	R-SA	14% 14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-SW-BROUPB1 SMC-SW-BROUPE1	Sftwre Bro Upgrd BscMnt 1Mo Sftwre Bro Upgrd EnhMnt 1Mo	\$625.00 \$781.25	R-SA R-SA	14%	\$537.50 \$671.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-SW-CAPB1	CAPACITY PER TB LICENSE Maint Basic 1 Mo	\$50.00	R-SA	14%	\$43.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-CAPE1	CAPACITY PER TB LICENSE Maint Enhanced 1 Mo.	\$62.50	R-SA	14%	\$53.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		CAP PER TB LICENSE Logs Maint Basic 1 Mo	\$50.00	R-SA	14%	\$43.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		CAP PER TB LICENSE Logs Maint Enhanced 1 Mo.	\$62.50	R-SA	14%	\$53.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-SW-CONB1	SMC-SW-CON Basic Maint 1 Mo.	\$625.00	R-SA R-SA	14% 14%	\$537.50 \$671.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	SMC-SW-CONE1 SMC-SW-CON-SYSB1	SMC-SW-CON Enhanced Maint 1 Mo. SMC-SW-CON-SYS Basic Maint 1 Mo.	\$781.25 \$625.00	R-SA R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SMC-SW-CON-SYS Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		1Softwre LCon Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		1Softwre LCon Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		Sftwre Con Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-SW-CONUPE1 SMC-SW-DECB1	Sftwre Con Upgrd EnhMnt 1Mo SMC-SW-DEC Basic Maint 1 Mo.	\$781.25 \$625.00	R-SA R-SA	14% 14%	\$671.88 \$537.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-SW-DECE1	SMC-SW-DEC Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-DEC-SYSB1	SMC-SW-DEC-SYS Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SMC-SW-DEC-SYS Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-DEC-SYSUPB1	1 Sftwre LDec Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-SW-DEC-SYSUPE	1 Sftwre LDec Upgrd EnhMnt 1Mo Sftwre Dec Upgrd BscMnt 1Mo	\$781.25 \$625.00	R-SA R-SA	14% 14%	\$671.88 \$537.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SMC-SW-DECUPE1	Sftwre Dec Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SMC-SW-INFORM Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-INFORME1	SMC-SW-INFORM Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-INF-SYSB1	SMC-SW-INF-SYS Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-SW-INF-SYSE1	SMC-SW-INF-SYS Enhanced Maint 1 Mo.	\$729.17 \$0.39	R-SA R-SA	14% 14%	\$627.09	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SW-ECAT-100000B1 SW-ECAT-100000E1	1 Mon.Bas per Host for qty 75,001-100,000 1 Mon.Enh per Host for qty 75,001-100,000	\$0.48	R-SA	14%	\$0.34 \$0.41	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-100001B1	1 Mon.Bas per Host for qty 100,000+	\$0.36	R-SA	14%	\$0.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-100001E1	1 Mon.Enh per Host for qty 100,000+	\$0.45	R-SA	14%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	\$0.65	R-SA	14%	\$0.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SW-ECAT-10000E1 SW-ECAT-1000B1	1 Mon.Enh per Host for qty 5,001-10,000	\$0.81 \$0.80	R-SA R-SA	14% 14%	\$0.70 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SW-ECAT-1000E1	1 Mon.Bas per Host for qty 501-1,000 1 Mon.Enh per Host for qty 501-1,000	\$1.01	R-SA R-SA	14%	\$0.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-15000B1	1 Mon.Bas per Host for qty 10,001-15,000	\$0.60	R-SA	14%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-15000E1	1 Mon.Enh per Host for qty 10,001-15,000	\$0.75	R-SA	14%	\$0.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	\$0.56	R-SA	14%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		1 Mon.Enh per Host for qty 15,001-20,000	\$0.70	R-SA	14% 14%	\$0.60 \$0.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SW-ECAT-2500B1 SW-ECAT-2500E1	1 Mon.Bas per Host for qty 1,001-2,500 1 Mon.Enh per Host for qty 1,001-2,500	\$0.75 \$0.94	R-SA R-SA	14%	\$0.85 \$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SW-ECAT-250B1	1 Mon.Bas per Host for qty 50-250	\$0.92	R-SA	14%	\$0.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-250E1	1 Mon.Enh per Host for qty 50-250	\$1.15	R-SA	14%	\$0.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	\$0.52	R-SA	14%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	\$0.65	R-SA	14%	\$0.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SW-ECAT-40000B1 SW-ECAT-40000E1	1 Mon.Bas per Host for qty 30,001-40,000	\$0.48 \$0.60	R-SA R-SA	14% 14%	\$0.41 \$0.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SW-ECAT-40000E1	1 Mon.Enh per Host for qty 30,001-40,000 1 Mon.Bas per Host for qty 40,001-50,000	\$0.60	R-SA R-SA	14%	\$0.39	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-50000E1	1 Mon.Enh per Host for qty 40,001-50,000	\$0.56	R-SA	14%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	\$0.70	R-SA	14%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	\$0.87	R-SA	14%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-ECAT-500B1	1 Mon.Bas per Host for qty 251-500	\$0.86	R-SA	14%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SW-ECAT-500E1	1 Mon.Enh per Host for qty 251-500	\$1.08	R-SA	14% 14%	\$0.93	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	SW-ECAT-75000B1 SW-ECAT-75000E1	1 Mon.Bas per Host for qty 50,001-75,000 1 Mon.Enh per Host for qty 50,001-75,000	\$0.42 \$0.52	R-SA R-SA	14%	\$0.36 \$0.45	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAC-TXS-S-T1	AAC TrxSign Sub 1Mo pr 1K user 10-20K	\$151.85	R-SW	26%	\$112.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAC-TXS-S-T10	AAC TrxSign Sub 1Mo pr 1K user 1.5M-2M	\$74.62	R-SW	26%	\$55.22		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAC-TXS-S-T11	AAC TrxSign Sub 1Mo pr 1K user 2M-3M	\$63.42	R-SW	26%	\$46.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAC-TXS-S-T12	AAC TrxSign Sub 1Mo pr 1K user 3M-4M	\$53.91	R-SW	26%	\$39.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAC-TXS-S-T13	AAC TrxSign Sub 1Mo pr 1K user 4M-5M	\$45.82	R-SW	26%	\$33.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AAC-TXS-S-T14	AAC TrxSign Sub 1Mo pr 1K user 5M-7.5M	\$38.95	R-SW	26%	\$28.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAC-TXS-S-T2 AAC-TXS-S-T3	AAC TrxSign Sub 1Mo pr 1K user 20-50K AAC TrxSign Sub 1Mo pr 1K user 50-100K	\$150.23 \$147.00	R-SW R-SW	26% 26%	\$111.17 \$108.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAC-TXS-S-T4	AAC TrxSign Sub 1Mo pr 1K user 100K-200K	\$147.00	R-SW	26%	\$105.18	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAC-TXS-S-T5	AAC TrxSign Sub 1Mo pr 1K user 200K-400K	\$135.66	R-SW	26%	\$100.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAC-TXS-S-T6	AAC TrxSign Sub 1Mo pr 1Kuser 400K-600K	\$127.56		26%	\$94.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAC-TXS-S-T7	AAC TrxSign Sub 1Mo pr 1K user 600K-800K	\$115.42		26%	\$85.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAC-TXS-S-T8	AAC TrxSign Sub 1Mo pr 1K user 800K-1Mo	\$103.27	R-SW	26% 26%	\$76.42 \$64.96	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	AAC-TXS-S-T9 AAENTOP0003000	AAC TrxSign Sub 1Mo pr 1K user 1Mo-1.5M RSAAA ENT On Prem for quantities between 100 - 3,000	\$87.78 \$50.00	R-SW R-SW	26%	\$37.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAENTOP0003000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 100 - 3K	\$3,055.56	R-SW	26%	\$2,261.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0004000	RSAAA ENT On Prem for quantities between 3,005 - 4,000	\$45.00	R-SW	26%	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0004000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 3-4K	\$2,750.00	R-SW	26%	\$2,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0005000	RSAAA ENT On Prem for quantities between 4,005 - 5,000	\$45.00	R-SW	26%	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAENTOP0005000T AAENTOP0007500	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 4-5K	\$2,750.00	R-SW R-SW	26% 26%	\$2,035.00 \$31.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAENTOP0007500T	RSAAA ENT On Prem for quantities between 5,005 - 7,500 RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 5-7K	\$42.00 \$2,566.67	R-SW	26%	\$31.06 \$1,899.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0010000	RSAAA ENT On Prem for quantities between 7,005 - 10,000	\$36.00	R-SW	26%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0010000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 7-10K	\$2,200.00	R-SW	26%	\$1,628.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0015000	RSAAA ENT On Prem for quantities between 10,005 - 15,000	\$36.00	R-SW	26%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0015000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 10-15K	\$2,200.00		26%	\$1,628.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAENTOP0020000	RSAAA ENT On Prem for quantities between 15,005 - 20,000	\$35.00	R-SW	26% 26%	\$25.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAENTOP0020000T AAENTOP0025000	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 15-20K RSAAA ENT On Prem for quantities between 20,005 - 25,000	\$2,138.89 \$35.00	R-SW R-SW	26%	\$1,582.78 \$25.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0025000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 20-25K	\$2,138.89	R-SW	26%	\$1,582.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0050000	RSAAA ENT On Prem for quantities between 25,005 - 50,000	\$30.00	R-SW	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0050000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 25-50K	\$1,833.33	R-SW	26%	\$1,356.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0075000	RSAAA ENT On Prem for quantities between 50,005 - 75,000	\$30.00	R-SW	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAENTOP0075000T AAENTOP0100000	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 50-75K RSAAA ENT On Prem for quantities between 75,005 - 100,000	\$1,833.33 \$25.00	R-SW R-SW	26% 26%	\$1,356.66 \$18.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAENTOP0100000 AAENTOP0100000P	RSAAA ENT On Prem for quantities over 100,000	\$23.00		26%	\$17.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0100000PT	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term >100K	\$1,214.72		26%	\$898.89	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAENTOP0100000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 75-100K	\$1,527.78		26%	\$1,130.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0020000	RSAAA On Prem Pricing per 1K Users for quantities between 10 - 20,000	\$4,590.00	R-SW	26%	\$3,396.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0020000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 10-20K	\$280.71	R-SW	26%	\$207.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP0050000 AAOP0050000T	RSAAA On Prem Pricing per 1K Users for quantities between 20,005 - 50,000 RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 20-50K	\$2,601.00 \$158.93	R-SW R-SW	26% 26%	\$1,924.74 \$117.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP01000001	RSAAA On Prem Pricing per 1K Users for quantities between 50,005 - 100,000	\$1,530.00	R-SW	26%	\$1,132.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0100000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 50-100K	\$93.29	R-SW	26%	\$69.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0200000	RSAAA On Prem Pricing per 1K Users for quantities between 100,005 - 200,000	\$1,377.00	R-SW	26%	\$1,018.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0200000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 100-200K	\$83.80	R-SW	26%	\$62.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0400000	RSAAA On Prem Pricing per 1K Users for quantities between 200,005 - 400,000	\$1,224.00	R-SW	26%	\$905.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP0400000T AAOP0600000	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 200-400K RSAAA On Prem Pricing per 1K Users for quantities between 400,005 - 600,000	\$75.13 \$1,071.00	R-SW R-SW	26% 26%	\$55.60 \$792.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP0600000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 400-600K	\$65.64	R-SW	26%	\$48.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0800000	RSAAA On Prem Pricing per 1K Users for quantities between 600,005 - 800,000	\$918.00	R-SW	26%	\$679.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0800000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 600-800K	\$56.14	R-SW	26%	\$41.54	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAOP1000000	RSAAA On Prem Pricing per 1K Users for quantities between 800,005 - 1,000,000	\$841.50	R-SW	26%	\$622.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP100000T AAOP1500000	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$51.39 \$688.50	R-SW R-SW	26% 26%	\$38.03 \$509.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP1500000 AAOP1500000T	RSAAA On Prem Pricing per 1K Users for quantities between 1,000,005 - 1,500,000 RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$41.90	R-SW	26%	\$309.49 \$31.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2000000	RSAAA On Prem Pricing per 1K Users for quantities between 1,500,005 - 2,000,000	\$535.50	R-SW	26%	\$396.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$32.40	R-SW	26%	\$23.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C0020000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 10 - 20,000	\$1,380.00	R-SW	26%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAOP2C0020000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 10-20K	\$124.46	R-SW	26%	\$92.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP2C0050000 AAOP2C0050000T	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 20,005 - 50,000 2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 20-50K	\$780.00 \$70.43	R-SW R-SW	26% 26%	\$577.20 \$52.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP2C00300001 AAOP2C0100000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 50,005 - 100,000	\$460.00	R-SW	26%	\$340.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAOP2C0100000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 50-100K	\$41.49		26%	\$30.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C0200000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 100,005 - 200,000	\$410.00	R-SW	26%	\$303.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C0200000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 100-200K	\$37.14	R-SW	26%	\$27.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C0400000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 200,005 - 400,000	\$370.00	R-SW	26%	\$273.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP2C0400000T AAOP2C0600000	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 200-400K RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 400,005 - 600,000	\$33.29	R-SW R-SW	26% 26%	\$24.63 \$236.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00
5	AAOP2C0600000 AAOP2C0600000T	2Cha On Prem Consumer Pricing per 1K Users 2nd Channel for quantities between 400,005 - 600,000	\$320.00 \$28.94	R-SW R-SW	26% 26%	\$236.80 \$21.42	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00
5	AAOP2C0800000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 600,005 - 800,000		R-SW	26%	\$207.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAOP2C0800000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 600-800K	\$25.09	R-SW	26%	\$18.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C1000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 800,005 - 1,000,0	\$250.00	R-SW	26%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAOP2C1000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$22.67	R-SW	26%	\$16.78	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5 5	AAOP2C1500000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 1,000,005 - 1,500	\$210.00 \$18.81	R-SW R-SW	26%	\$155.40 \$13.02	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00
5 5	AAOP2C1500000T AAOP2C2000000	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 1-1.5M RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 1,500,005 - 2,000	\$18.81 \$160.00		26% 26%	\$13.92 \$118.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00
5	AAOP2C2000000 AAOP2C2000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$100.00	R-SW	26%	\$10.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C3000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 2,000,005 - 3,000	\$110.00		26%	\$81.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C3000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 2-3M	\$10.13	R-SW	26%	\$7.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C4000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 3,000,005 - 4,000	\$100.00		26%	\$74.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5	AAOP2C4000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 3-4M	\$9.07	R-SW	26%	\$6.71	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
5 5	AAOP2C5000000 AAOP2C5000000T	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 4,000,005 - 5,000 2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 4-5M	\$90.00 \$8.20		26% 26%	\$66.60 \$6.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AAOP2C7500000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 5,000,005 - 7,500		R-SW	26%	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP2C7500000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$6.27	R-SW	26% 26%	\$4.64 \$283.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP3000000 AAOP3000000T	RSAAA On Prem Pricing per 1K Users for quantities between 2,000,005 - 3,000,000 RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 2-3M	\$382.50 \$23.74	R-SW R-SW	26%	\$263.05 \$17.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP4000000	RSAAA On Prem Pricing per 1K Users for quantities between 3,000,005 - 4,000,000	\$336.60	R-SW	26%	\$249.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP4000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 3-4M	\$20.22	R-SW	26%	\$14.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP5000000	RSAAA On Prem Pricing per 1K Users for quantities between 4,000,005 - 5,000,000	\$306.00	R-SW	26%	\$226.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP5000000T AAOP7500000	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 4-5M RSAAA On Prem Pricing per 1K Users for quantities between 5,000,005 - 7,500,000	\$18.99 \$229.50	R-SW R-SW	26% 26%	\$14.05 \$169.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP7500000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$14.24	R-SW	26%	\$10.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C0020000	RSAAA On Prem 2nd Channel for quantities between 10 - 20,000	\$10.31	R-SW	26%	\$7.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C0050000	RSAAA On Prem 2nd Channel for quantities between 20,005 - 50,000	\$7.43	R-SW	26%	\$5.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOPENT2C0100000 AAOP-TXS-P-T1	RSAAA On Prem 2nd Channel for quantities between 50,005 - 100,000  AAOP TrxSign Perp pr 1KU btw 10-20K	\$4.73 \$3,676.00	R-SW R-SW	26% 26%	\$3.50 \$2,720.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-P-T10	AAOP TrxSign Perp pr 1KU btw 1.5M-2M	\$1,806.25	R-SW	26%	\$1,336.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T11	AAOP TrxSign Perp pr 1KU btw 2M-3M	\$1,535.31	R-SW	26%	\$1,136.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T12	AAOP TrxSign Perp pr 1KU btw 3M-4M	\$1,305.02	R-SW	26%	\$965.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-P-T13 AAOP-TXS-P-T14	AAOP TrxSign Perp pr 1KU btw 4M-5M AAOP TrxSign Perp pr 1KU btw 5M-7.5M	\$1,109.26 \$942.87	R-SW R-SW	26% 26%	\$820.85 \$697.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-P-T14 AAOP-TXS-P-T2	AAOP TrxSign Perp pr 1KU btw 20K-50K	\$3,636.80	R-SW	26%	\$2,691.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T3	AAOP TrxSign Perp pr 1KU btw 50K-100K	\$3,558.40	R-SW	26%	\$2,633.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T4	AAOP TrxSign Perp pr 1KU btw 100K-200K	\$3,440.80	R-SW	26%	\$2,546.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T5	AAOP TrxSign Perp pr 1KU btw 200K-400K	\$3,284.00	R-SW	26%	\$2,430.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-P-T6 AAOP-TXS-P-T7	AAOP TrxSign Perp pr 1KU btw 400K-600K AAOP TrxSign Perp pr 1KU btw 600K-800K	\$3,088.00 \$2,794.00	R-SW R-SW	26% 26%	\$2,285.12 \$2,067.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-P-T8	AAOP TrxSign Perp pr 1KU btw 800K-1M	\$2,500.00	R-SW	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T9	AAOP TrxSign Perp pr 1KU btw 1M-1.5M	\$2,125.00	R-SW	26%	\$1,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T1	AAOP TrxSign Subsc 1Mo pr 1KU 10-20K	\$151.85	R-SW	26%	\$112.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-S-T10 AAOP-TXS-S-T11	AAOP TrxSign Subsc 1Mo pr 1KU 1.5M-2M	\$74.62 \$63.42	R-SW R-SW	26% 26%	\$55.22 \$46.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-S-T11	AAOP TrxSign Subsc 1Mo pr 1KU 2M-3M AAOP TrxSign Subsc 1Mo pr 1KU 3M-4M	\$53.91	R-SW	26%	\$39.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T13	AAOP TrxSign Subsc 1Mo pr 1KU 4M-5M	\$45.82	R-SW	26%	\$33.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T14	AAOP TrxSign Subsc 1Mo pr 1KU 5M-7.5M	\$38.95	R-SW	26%	\$28.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T2	AAOP TrxSign Subsc 1Mo pr 1KU 20-50K	\$150.23	R-SW	26%	\$111.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-S-T3 AAOP-TXS-S-T4	AAOP TrxSign Subsc 1Mo pr 1KU 50-100K AAOP TrxSign Subsc 1Mo pr 1KU 100K-200K	\$147.00 \$142.14	R-SW R-SW	26% 26%	\$108.78 \$105.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AAOP-TXS-S-T5	AAOP TrxSign Subsc 1Mo pr 1KU 200K-400K	\$135.66	R-SW	26%	\$100.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T6	AAOP TrxSign Subsc 1Mo pr 1KU 400K-600K	\$127.56	R-SW	26%	\$94.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T7	AAOP TrxSign Subsc 1Mo pr 1KU 600K-800K	\$115.42	R-SW	26%	\$85.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AAOP-TXS-S-T8 AAOP-TXS-S-T9	AAOP TrxSign Subsc 1Mo pr 1KU 800K-1M AAOP TrxSign Subsc 1Mo pr 1KU 1M-1.5M	\$103.27 \$87.78	R-SW R-SW	26% 26%	\$76.42 \$64.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AA-SAE-P-100	RSAAA SAE Perp 30-100 users	\$12.75	R-SW	26%	\$9.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-100K	RSAAA SAE Perp 50005-100K users	\$1.35	R-SW	26%	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-10K	RSAAA SAE Perp 5005-10K users	\$3.15	R-SW	26%	\$2.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AA-SAE-P-150 AA-SAE-P-1500	RSAAA SAE Perp 105-150 users RSAAA SAE Perp 755-1500 users	\$11.10 \$5.70	R-SW R-SW	26% 26%	\$8.21 \$4.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AA-SAE-P-1M	RSAAA SAE Perp 10K5-1M users	\$1.05	R-SW	26%	\$0.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-25	RSAAA SAE Perp 10-25 users	\$13.80	R-SW	26%	\$10.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-250	RSAAA SAE Perp 155-250 users	\$9.90	R-SW	26%	\$7.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AA-SAE-P-2500 AA-SAE-P-500	RSAAA SAE Perp 1505-2500 users RSAAA SAE Perp 255-500 users	\$4.65 \$7.80	R-SW R-SW	26% 26%	\$3.44 \$5.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AA-SAE-P-50K	RSAAA SAE Perp 10005-50K users	\$2.25	R-SW	26%	\$3.77 \$1.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-5K	RSAAA SAE Perp 2505-5K users	\$3.90	R-SW	26%	\$2.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-750	RSAAA SAE Perp 505-750 users	\$6.90	R-SW	26%	\$5.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATM0020000T AATM0050000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	\$358.67 \$203.38	R-SW R-SW	26% 26%	\$265.42 \$150.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATM0100000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K	\$119.83	R-SW	26%	\$88.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0200000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	\$107.18	R-SW	26%	\$79.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0400000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	\$95.37	R-SW	26%	\$70.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0600000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	\$83.55	R-SW	26%	\$61.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATM0800000T AATM1000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$71.73 \$65.41	R-SW R-SW	26% 26%	\$53.08 \$48.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATM1500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$53.59	R-SW	26%	\$39.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM2000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$41.78	R-SW	26%	\$30.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM3000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$29.96	R-SW	26%	\$22.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATM400000T AATM5000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$26.00 \$23.63	R-SW	26% 26%	\$19.24 \$17.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATM7500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$23.63 \$18.14	R-SW R-SW	26%	\$17.49 \$13.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP0020000	RSAAA/TM ONPREM per 1K user btw 10-20K	\$6,196.50	R-SW	26%	\$4,585.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP0050000	RSAAA/TM ONPREM per 1K user btw 20,005-50K	\$3,511.35	R-SW	26%	\$2,598.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP0100000	RSAAA/TM ONPREM per 1K user btw 50,005-100K	\$2,065.50	R-SW	26%	\$1,528.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATMOP0200000 AATMOP0400000	RSAAA/TM ONPREM per 1Kuser btw 100,005-200K RSAAA/TM ONPREM per 1Kuser btw 200,005-400K	\$1,858.95 \$1,652.40	R-SW R-SW	26% 26%	\$1,375.62 \$1,222.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATMOP0600000	RSAAA/TM ONPREM per 1Kuser btw 400,005-600K	\$1,445.85	R-SW	26%	\$1,069.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP0800000	RSAAA/TM ONPREM per 1Kuser btw 600,005-800K	\$1,239.30	R-SW	26%	\$917.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP1000000	RSAAA/TM ONPREM per 1Kuser btw 800,005-1M	\$1,136.03	R-SW	26%	\$840.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATMOP1500000 AATMOP2000000	RSAAA/TM ONPREM per 1Kuser btw 1000005-1.5M RSAAA/TM ONPREM per 1Kuser btw 1,500,005-2M	\$929.48 \$722.93	R-SW R-SW	26% 26%	\$687.82 \$534.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AATMOP2000000 AATMOP3000000	RSAAA/TM ONPREM per 1Kuser btw 2,000,005-2M	\$516.38	R-SW	26%	\$382.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AATMOP4000000	RSAAA/TM ONPREM per 1Kuser btw 3,000,005-4M	\$454.41	R-SW	26%	\$336.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AATMOP5000000 AATMOP7500000	RSAAA/TM ONPREM per 1Kuser btw 4,000,005-5M RSAAA/TM ONPREM per 1Kuser btw 5000005-7.5M	\$413.10 \$309.83	R-SW R-SW	26% 26%	\$305.69 \$229.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AATMOPUPG0020000	RSAAA/TM ONPREM Upg 1K user btw10-20K	\$1,606.50	R-SW	26%	\$1,188.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AATMOPUPG0050000	RSAAA/TM ONPREM Upg 1K user btw 20,005-50K	\$910.35	R-SW	26%	\$673.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG0100000	RSAAA/TM ONPREM Upg 1K user btw 50,005-100K	\$535.50	R-SW	26%	\$396.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AATMOPUPG0200000 AATMOPUPG0400000	RSAAA/TM ONPREM Upg 1Kuser btw 100,005-200K RSAAA/TM ONPREM Upg 1Kuser btw 200,005-400K	\$481.95 \$428.40	R-SW R-SW	26% 26%	\$356.64 \$317.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AATMOPUPG0600000	RSAAA/TM ONPREM Upg 1Kuser btw 400,005-600K	\$374.85	R-SW	26%	\$277.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AATMOPUPG0800000	RSAAA/TM ONPREM Upg 1Kuser btw 600,005-800K	\$321.30	R-SW	26%	\$237.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AATMOPUPG1000000	RSAAA/TM ONPREM Upg 1K user btw 800,005-1M	\$294.53	R-SW	26%	\$217.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AATMOPUPG1500000	RSAAA/TM ONPREM Upg 1K user btw 1M,005-1.5M	\$240.98	R-SW	26%	\$178.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AATMOPUPG2000000 AATMOPUPG3000000	RSAAA/TM ONPREM Upg 1Kuser btw 1,500,005-2M RSAAA/TM ONPREM Upg 1Kuser btw 2,000,005-3M	\$187.43 \$133.88	R-SW R-SW	26% 26%	\$138.70 \$99.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AATMOPUPG4000000	RSAAA/TM ONPREM Upg 1Kuser btw 3,000,005-4M	\$117.81	R-SW	26%	\$87.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AATMOPUPG5000000	RSAAA/TM ONPREM Upg 1Kuser btw 4,000,005-5M	\$107.10	R-SW	26%	\$79.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AATMOPUPG7500000	RSAAA/TM ONPREM Upg 1Kuser btw 5M,005-7.5M	\$80.33	R-SW	26%	\$59.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ACM10000 ACM100000	ACM 5,001 to 10,000 Users ACM 50,001 to 100,000 Users	\$21.88 \$12.50	R-SW R-SW	26% 26%	\$16.19 \$9.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ACM25000	ACM 10,001 to 25,000 Users	\$17.50 \$17.50	R-SW	26%	\$12.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ACM250000	ACM 100,001 to 250,000 Users	\$10.50	R-SW	26%	\$7.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ACM250001	ACM 250,001+ Users	\$9.64	R-SW	26%	\$7.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ACM5000	ACM Up to 5,000 Users	\$30.00	R-SW	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ACM50000 ACME	ACM 25,001 to 50,000 Users ACM Enterprise (Custom Quoted)	\$14.88 \$0.00	R-SW R-SW	26% 26%	\$11.01 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ACMEB1	ACM Enterprise (custom Quoted)  ACM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACMEE1	ACM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AFX10000	AFX 5,001 to 10,000 User	\$15.00	R-SW	26%	\$11.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AFX100000	AFX 50001 to 100000 User	\$8.57	R-SW R-SW	26% 26%	\$6.34	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AFX25000 AFX250000	AFX 10,001 to 25000 User AFX 100001 - 250000 User	\$12.00 \$7.20	R-SW	26%	\$8.88 \$5.33	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	AFX250001	AFX 250,001+ Users	\$6.61	R-SW	26%	\$4.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AFX5000	AFX Up to 5,000 Users	\$20.57	R-SW	26%	\$15.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AFX50000	AFX 25,001 to 50000 User	\$10.20	R-SW	26%	\$7.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AFXE AFXEB1	AFX Enterprise (Custom Quoted) AFX Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00 \$0.00	R-SW R-SW	26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AFXEE1	AFX Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AI-EXT-INST-COM	Additional ARC Instance 1Prod 2NP Term (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-INST-COM-P	Additional ARC Instance 1Prod 2NP Perp (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AI-NP-INST-COM AI-NP-INST-COM-P	Additional ARC Instance 1NP Term (Custom Quoted) Additional ARC Instance 1NP Perp (Custom Quoted)	\$0.00 \$0.00	R-SW R-SW	26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AMABDL000010	RSA SecurID Appliance token bundle for 10 users	\$3,896.00	R-SW	26%	\$2,883.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMABDL000025	RSA SecurID Appliance token bundle for 25 users	\$5,247.50	R-SW	26%	\$3,883.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMABDL000050	RSA SecurID Appliance token bundle for 50 users	\$7,050.00	R-SW	26%	\$5,217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AMABDL000100 AMABDL000300	RSA SecurID Appliance token bundle for 100 users	\$10,505.00	R-SW R-SW	26% 26%	\$7,773.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AMABDL000500	RSA SecurID Appliance token bundle for 300 users RSA SecurID Appliance token bundle for 500 users	\$23,725.00 \$34,545.00	R-SW	26%	\$17,556.50 \$25,563.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMABDL001000	RSA SecurID Appliance token bundle for 1,000 users	\$60,095.00	R-SW	26%	\$44,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMVBDL000010	SID Access Perp token bundle for 10u	\$901.00	R-SW	26%	\$666.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AMVBDL000025	SID Access Perp token bundle for 25u	\$2,252.50	R-SW	26% 26%	\$1,666.85 \$3,000.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	AMVBDL000050 AMVBDL000100	SID Access Perp token bundle for 50u SID Access Perp token bundle for 100u	\$4,055.00 \$7,510.00	R-SW R-SW	26%	\$5,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMVBDL000300	SID Access Perp token bundle for 300u	\$20,730.00	R-SW	26%	\$15,340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AMVBDL000500	SID Access Perp token bundle for 500u	\$31,550.00	R-SW	26%	\$23,347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AMVBDL001000	SID Access Perp token bundle for 1,000u	\$57,100.00	R-SW	26% 26%	\$42,254.00 \$11,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ARC-SWITCH ARC-WN-HW	Warehouse Switch Warehouse Node H/W	\$15,000.00 \$85,000.00	R-SW R-SW	26%	\$11,100.00 \$62,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ARC-WN-SW	Warehouse Node w/10TB S/W	\$63,750.00	R-SW	26%	\$47,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ARM10000	ARM 5,001 to 10,000 Users	\$18.75	R-SW	26%	\$13.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM100000	ARM 50,001 to 100000 User	\$10.71	R-SW	26%	\$7.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	ARM25000 ARM250000	ARM 10,001 to 25,000 User ARM 100001 to 250000 User	\$15.00 \$9.00	R-SW R-SW	26% 26%	\$11.10 \$6.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ARM250000 ARM250001	ARM 250,001+ Users	\$8.26	R-SW	26%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ARM5000	ARM Up to 5,000 Users	\$25.71	R-SW	26%	\$19.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ARM50000	ARM 25,001 to 50,000 User	\$12.75	R-SW	26%	\$9.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ARME ARMEB1	ARM Enterprise (Custom Quoted) ARM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00 \$0.00	R-SW R-SW	26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ARMEE1	ARM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUD-GT100K-T-B1	AUD>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0000025B8	SID Access Base Perp from 10 - 25u	\$92.00	R-SW	26%	\$68.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0000025E8	SID Access Ent Perp from 10 - 25u	\$124.00	R-SW	26%	\$91.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT0000025U8 AUT0000100B8	SID Access B2Ent Upg Perp 10-25u SID Access Base Perp from 30 - 100u	\$32.00 \$85.00	R-SW R-SW	26% 26%	\$23.68 \$62.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0000100B8	SID Access Ent Perp from 30 - 100u	\$115.00	R-SW	26%	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0000100U8	SID Access B2Ent Upg Perp 30-100u	\$30.00	R-SW	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000150B8	SID Access Base Perp from 105 - 150u	\$74.00		26%	\$54.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT0000150E8 AUT0000150U8	SID Access Ent Perp from 105 - 150u SID Access B2Ent Upg Perp 105-150u	\$100.00 \$26.00		26% 26%	\$74.00 \$19.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT000015008	SID Access Base Perp from 155 - 250u	\$66.00		26%	\$48.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
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					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AUT0000250E8	SID Access Ent Perp from 155 - 250u	\$89.00	R-SW	26%	\$65.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUT0000250U8 AUT0000500B8	SID Access B2Ent Upg Perp 155-250u SID Access Base Perp from 255 - 500u	\$23.00 \$52.00	R-SW R-SW	26% 26%	\$17.02 \$38.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0000500E8	SID Access Ent Perp from 255 - 500u	\$70.00	R-SW	26%	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0000500U8	SID Access B2Ent Upg Perp 255-500u	\$18.00	R-SW	26%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT0000750B8 AUT0000750E8	SID Access Base Perp from 505 - 750u SID Access Ent Perp from 505 - 750u	\$46.00 \$62.00	R-SW R-SW	26% 26%	\$34.04 \$45.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0000750U8	SID Access B2Ent Upg Perp 505-750u	\$16.00	R-SW	26%	\$11.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0001500B8	SID Access Base Perp from 755 - 1,500u	\$38.00	R-SW	26%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0001500E8	SID Access Ent Perp from 755 - 1,500u	\$51.50	R-SW	26%	\$38.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT0001500U8 AUT0002500B8	SID Access B2Ent Upg Perp 755-1500u SID Access Base Perp from 1,505 - 2,500u	\$13.50 \$31.00	R-SW R-SW	26% 26%	\$9.99 \$22.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0002500E8	SID Access Ent Perp from 1,505 - 2,500u	\$42.00	R-SW	26%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0002500U8	SID Access B2Ent Upg Perp 1505-2500u	\$11.00	R-SW	26%	\$8.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT0005000B8 AUT0005000E8	SID Access Base Perp from 2,505 - 5Ku SID Access Ent Perp from 2,505 - 5Ku	\$26.00 \$35.00	R-SW R-SW	26% 26%	\$19.24 \$25.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0005000U8	SID Access B2Ent Upg Perp 2505-5000u	\$9.00	R-SW	26%	\$6.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0010000B8	SID Access Base Perp from 5,005 - 10Ku	\$21.00	R-SW	26%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT0010000E8 AUT0010000U8	SID Access Ent Perp from 5,005 - 10Ku SID Access B2Ent Upg Perp 5005-10Ku	\$28.50 \$7.50	R-SW R-SW	26% 26%	\$21.09 \$5.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0050000B8	SID Access Base Perp from 10,005 - 50Ku	\$15.00	R-SW	26%	\$11.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0050000E8	SID Access Ent Perp from 10,005 - 50Ku	\$20.50	R-SW	26%	\$15.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT0050000U8 AUT0100000B8	SID Access B2Ent Upg Perp 10005-50Ku SID Access Base Perp from 50,005 - 100Ku	\$5.50 \$9.00	R-SW R-SW	26% 26%	\$4.07 \$6.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT0100000E8	SID Access Ent Perp from 50,005 - 100Ku	\$12.00	R-SW	26%	\$8.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUT0100000U8	SID Access B2Ent Upg Perp 50005-100Ku	\$3.00	R-SW	26%	\$2.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUT1000000B8 AUT1000000E8	SID Access Base Perp from 100,005 - 1M SID Access Ent Perp from 100,005 - 1M	\$7.00 \$9.50	R-SW R-SW	26% 26%	\$5.18 \$7.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUT1000000E8	SID Access B2Ent Upg Perp 100005-1Mu	\$2.50	R-SW	26%	\$1.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUTPRO10-8	10 User License, 10 SID700 and 10 s/w tokens 3yr	\$1,411.20	R-SW	26%	\$1,044.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AUTPRO25-8 AUTRBA0000025	25 User License, 25 SID700 and 25 s/w tokens 3yr SID Access RBAODA from 10 - 25u	\$2,385.50 \$22.00	R-SW R-SW	26% 26%	\$1,765.27 \$16.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	AUTRBA0000025	SID Access RBAODA from 30 - 100u	\$22.00	R-SW	26%	\$10.26 \$14.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUTRBA0000150	SID Access RBAODA from 105 - 150u	\$19.00	R-SW	26%	\$14.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTRBA0000250	SID Access RBAODA from 155 - 250u	\$18.00	R-SW	26%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUTRBA0000500 AUTRBA0000750	SID Access RBAODA from 255 - 500u SID Access RBAODA from 505 - 750u	\$17.00 \$16.50	R-SW R-SW	26% 26%	\$12.58 \$12.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUTRBA0001500	SID Access RBAODA from 755 - 1,500u	\$16.00	R-SW	26%	\$11.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	AUTRBA0002500	SID Access RBAODA from 1,505 - 2,500u	\$15.00	R-SW	26%	\$11.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	AUTRBA0005000 AUTRBA0010000	SID Access RBAODA from 2,505 - 5Ku SID Access RBAODA from 5,505 - 10Ku	\$13.00 \$11.00	R-SW R-SW	26% 26%	\$9.62 \$8.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	AUTRBA0050000	SID Access RBAODA from 10,005 - 50Ku	\$10.00	R-SW	26%	\$7.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BCM-GT100K-T-B1	BCM>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	BCO0000250 BCO0000750	SID Access 3YR BCO from 5-250u SID Access 3YR BCO from 255-750u	\$70.00 \$51.35	R-SW R-SW	26% 26%	\$51.80 \$38.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	BCO0001500	SID Access 3YR BCO from 755-1,500u	\$41.00	R-SW	26%	\$30.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BCO0002500	SID Access 3YR BCO from 1,505-2,500u	\$35.60	R-SW	26%	\$26.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	BCO0005000 BCO0007500	SID Access 3YR BCO from 2,505-5Ku SID Access 3YR BCO from 5,005-7,500u	\$30.75 \$25.50	R-SW R-SW	26% 26%	\$22.76 \$18.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	BCO0010000	SID Access 3YR BCO from 7,505-10Ku	\$23.65	R-SW	26%	\$17.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BCO0015000	SID Access 3YR BCO from 10,005-15Ku	\$19.60	R-SW	26%	\$14.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	BCO0025000 BCO1000000	SID Access 3YR BCO from 15,005-25Ku SID Access 3YR BCO from 25,005-1Mu	\$18.50 \$14.50	R-SW R-SW	26% 26%	\$13.69 \$10.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	BLP-1M-PE	Enhanced support per month (\$625.00) [Per Month Pricing]	\$625.00	R-SW	26%	\$462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BLP-P	Solution Platform - perpetual license	\$30,000.00	R-SW	26%	\$22,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	BRM10000 BRM100000	BRM 5,001 to 10,000 Users BRM 50,001 to 100,000 User	\$13.75 \$7.86	R-SW R-SW	26% 26%	\$10.18 \$5.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	BRM25000	BRM 10,001 to 25,000 Users	\$11.00	R-SW	26%	\$8.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BRM250000	BRM 100,001 to 250000 User	\$6.60	R-SW	26%	\$4.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	BRM250001 BRM5000	BRM 250,001+ Users BRM Up to 5,000 Users	\$6.06 \$18.86	R-SW R-SW	26% 26%	\$4.48 \$13.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	BRM50000	BRM 25,001 to 50,000 Users	\$9.35	R-SW	26%	\$6.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BRME	BRM Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	BRMEB1 BRMEE1	BRM Enterprise Basic Mnt 1MO (Custom Quoted) BRM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00 \$0.00	R-SW R-SW	26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	COM-GT100K-T-B1	COM>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAGAMEB1	DAG AM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
5 5	DAGAMEE1 DAGEB1	DAG AM Enterprise Enh Mnt 1MO (Custom Quoted) DAG Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00 \$0.00	R-SW R-SW	26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAGEE1	DAG Enterprise Easic Mint 1MO (Custom Quoted)  DAG Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DAGW10000	DAGW 5,001 to 10,000 Users	\$8.10	R-SW	26%	\$5.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW100000	DAGW 50,001 to 100,000 User	\$4.63	R-SW	26%	\$3.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAGW25000 DAGW250000	DAGW 10,001 to 25,000 Users DAGW 100,001 to 250000 User	\$6.48 \$3.89	R-SW R-SW	26% 26%	\$4.80 \$2.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAGW250001	DAGW 250,001+ Users	\$3.57	R-SW	26%	\$2.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW5000	DAGW Up to 5,000 Users	\$11.11	R-SW	26%	\$8.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	DAGW50000 DAGWE	DAGW 25,001 to 50,000 Users DAGW Enterprise (Custom Quoted)	\$5.51 \$0.00	R-SW R-SW	26% 26%	\$4.08 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	DAGWEB1	DAGW Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00		26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAGWEE1	DAGW Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SUB-T1 ECAT-SUB-T10	Tier1 RNWE Subsc p/Host 1-250 1Mo Tier10 RNWE Subsc p/Host 100K+ 1Mo	\$6.28 \$1.07	R-SW R-SW	26% 26%	\$4.65 \$0.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SUB-T2	Tier2 RNWE Subsc p/Host 251-500 1Mo	\$4.33	R-SW	26%	\$3.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SUB-T3	Tier3 RNWE Subsc p/Host 501-1K 1Mo	\$3.27	R-SW	26%	\$2.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SUB-T4	Tier4 RNWE Subsc p/Host 1001-2500 1Mo	\$2.58	R-SW	26%	\$1.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SUB-T5 ECAT-SUB-T6	Tier5 RNWE Subsc p/Host 2501-5K 1Mo Tier6 RNWE Subsc p/Host 5001-10K 1Mo	\$2.24 \$2.01	R-SW R-SW	26% 26%	\$1.66 \$1.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SUB-T7	Tier7 RNWE Subsc p/Host 10001-25K 1Mo	\$1.71	R-SW	26%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SUB-T8	Tier8 RNWE Subsc p/Host25001-50K 1Mo	\$1.47	R-SW	26%	\$1.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SUB-T9	Tier9 RNWE Subsc p/Host 50001-100K 1Mo	\$1.20	R-SW	26%	\$0.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SW-P-T1 ECAT-SW-P-T10	Tier1 RNWE Perp Lic p/Host 1-250 Tier10 RNWE Perp Lic p/Host 100K+	\$140.75 \$23.95	R-SW R-SW	26% 26%	\$104.16 \$17.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SW-P-T2	Tier2 RNWE Perp Lic p/Host 15010	\$97.00	R-SW	26%	\$71.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T3	Tier3 RNWE Perp Lic p/Host 501-1K	\$73.25	R-SW	26%	\$54.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T4	Tier4 RNWE Perp Lic p/Host 1001-2500	\$57.75	R-SW	26%	\$42.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECAT-SW-P-T5 ECAT-SW-P-T6	Tier5 RNWE Perp Lic p/Host 2501-5K Tier6 RNWE Perp Lic p/Host 5001-10K	\$50.25 \$45.00	R-SW R-SW	26% 26%	\$37.19 \$33.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECAT-SW-P-T7	Tier7 RNWE Perp Lic p/Host 10001-25K	\$38.33	R-SW	26%	\$28.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T8	Tier8 RNWE Perp Lic p/Host 25001-50K	\$32.86	R-SW	26%	\$24.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T9	Tier9 RNWE Perp Lic p/Host 50001-100K	\$26.98	R-SW	26%	\$19.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ED-VLG-CUSTOM EFNFD-WTD-SUB-T1	RSA Identity Governance and Lifecycle Custom (Custom Quoted) eFN IP for WTD per1K mo qty 1-5K	\$0.00 \$49.97	R-SW R-SW	26% 26%	\$0.00 \$36.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		eFN IP for WTD per1K mo qty 800K-1M	\$6.31	R-SW	26%	\$4.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		eFN IP for WTD per1K mo qty 1M-1.5M	\$5.16	R-SW	26%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		eFN IP for WTD per1K mo qty 1.5M-2M	\$4.02	R-SW	26%	\$2.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		eFN IP for WTD per1K mo qty 2M-3M	\$2.87	R-SW	26% 26%	\$2.12 \$1.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		eFN IP for WTD per1K mo qty 3M-4M eFN IP for WTD per1K mo qty 4M-5M	\$2.52 \$2.30	R-SW R-SW	26%	\$1.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		eFN IP for WTD per1K mo qty 5M-7.5M	\$1.72	R-SW	26%	\$1.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T17	eFN IP for WTD per1K mo qty 7.5M-10M	\$1.43	R-SW	26%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		eFN IP for WTD per1K mo qty 10M-15M	\$1.19	R-SW	26%	\$0.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		eFN IP for WTD per1K mo qty 15M-20M eFN IP for WTD per1K mo qty 5K-10K	\$0.98 \$41.48	R-SW R-SW	26% 26%	\$0.73 \$30.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		eFN IP for WTD per1K mo qty 20M-25M	\$0.82	R-SW	26%	\$0.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		eFN IP for WTD per1K mo qty 10K-20K	\$34.43	R-SW	26%	\$25.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		eFN IP for WTD per1K mo qty 20K-50K	\$19.51	R-SW	26%	\$14.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		eFN IP for WTD per1K mo qty 50K-100K	\$11.48 \$10.33	R-SW R-SW	26% 26%	\$8.50 \$7.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	EFNFD-WTD-SUB-T7	eFN IP for WTD per1K mo qty 100K-200K eFN IP for WTD per1K mo qty 200K-400K	\$9.18	R-SW	26%	\$7.64 \$6.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T8	eFN IP for WTD per1K mo qty 400K-600K	\$8.03	R-SW	26%	\$5.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T9	eFN IP for WTD per1K mo qty 600K-800K	\$6.89	R-SW	26%	\$5.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ENT-GT100K-T-B1 FA APSC SET UP	ENT>100KTermBas w/10DA cost /1Kemp /mo A-PHISH FULL SVC SETUP FEE	\$0.00 \$8,000.00	R-SW R-SW	26% 26%	\$0.00 \$5,920.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	FA ATSC SET UP	A-PRISH FULL SVC SETUP FEE  A-TROJAN FULL SVC SETUP FEE	\$8,000.00	R-SW	26%	\$5,920.00 \$5,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	FAA-GT100K-T-B1	FAA>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0006	A-PHISH RESP ONLY 6 ATTACKS MO FEE	\$953.00	R-SW	26%	\$705.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0012	A-PHISH RESP ONLY 12 ATTACKS MO FEE	\$1,245.00	R-SW	26%	\$921.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAAPR0025 FAAPR0050	A-PHISH RESP ONLY 25 ATTACKS MO FEE A-PHISH RESP ONLY 50 ATTACKS MO FEE	\$1,725.00 \$2,850.00	R-SW R-SW	26% 26%	\$1,276.50 \$2,109.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAAPR0100	A-PHISH RESP ONLY 100 ATTACKS MO FEE	\$4,575.00	R-SW	26%	\$3,385.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPRO006	A-PHISH RESP ONLY 6 ATTACKS OVER FEE	\$3,900.00	R-SW	26%	\$2,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPRO012	A-PHISH RESP ONLY 12 ATTACKS OVER FEE	\$2,500.00	R-SW	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAAPRO025 FAAPRO050	A-PHISH RESP ONLY 25 ATTACKS OVER FEE A-PHISH RESP ONLY 50 ATTACKS OVER FEE	\$1,700.00 \$1,400.00	R-SW R-SW	26% 26%	\$1,258.00 \$1,036.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAAPRO100	A-PHISH RESP ONLY 100 ATTACKS OVER FEE	\$1,400.00	R-SW	26%	\$814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS006C1	A-PHISH FULL SVC 6 ATTACKS for 1 YEAR	\$15,240.00	R-SW	26%	\$11,277.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS006CE	A-PHISH FULL SVC 6 ATTACKS - EXTRA INCIDENTS	\$15,240.00	R-SW	26%	\$11,277.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAAPS012C1 FAAPS012CE	A-PHISH FULL SVC 12 ATTACKS for 1 YEAR A-PHISH FULL SVC 12 ATTACKS - EXTRA INCIDENTS	\$19,920.00 \$19,920.00	R-SW R-SW	26% 26%	\$14,740.80 \$14,740.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAAPS012CE FAAPS025C1	A-PHISH FULL SVC 12 ATTACKS - EXTRA INCIDENTS  A-PHISH FULL SVC 25 ATTACKS for 1 YEAR	\$19,920.00	R-SW	26%	\$14,740.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS025CE	A-PHISH FULL SVC 25 ATTACKS - EXTRA INCIDENTS	\$27,600.00	R-SW	26%	\$20,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS050C1	A-PHISH FULL SVC 50 ATTACKS for 1 YEAR	\$45,600.00	R-SW	26%	\$33,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS050CE	A-PHISH FULL SVC 50 ATTACKS - EXTRA INCIDENTS	\$45,600.00	R-SW	26%	\$33,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAAPS100C1 FAAPS100CE	A-PHISH FULL SVC 100 ATTACKS for 1 YEAR A-PHISH FULL SVC 100 ATTACKS - EXTRA INCIDENTS	\$73,200.00 \$73,200.00	R-SW R-SW	26% 26%	\$54,168.00 \$54,168.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAARAS06DSC1	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns for 1 year	\$31,920.00	R-SW	26%	\$23,620.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS06DSCE	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns - EXTRA INCIDENTS	\$31,920.00	R-SW	26%	\$23,620.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS100DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns for 1 year	\$74,400.00	R-SW	26%	\$55,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAARAS100DSCE FAARAS15DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns - EXTRA INCIDENTS RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns for 1 year	\$74,400.00 \$42,000.00	R-SW R-SW	26% 26%	\$55,056.00 \$31,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAARAS15DSCE	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns for 1 year  RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns - EXTRA INCIDENTS	\$42,000.00	R-SW	26%	\$31,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS30DSC1	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns for 1 year	\$50,400.00	R-SW	26%	\$37,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS30DSCE	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns - EXTRA INCIDENTS	\$50,400.00	R-SW	26%	\$37,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS50DSC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns for 1 year	\$60,000.00	R-SW	26%	\$44,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAARAS50DSCE FAARASDOC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns - EXTRA INCIDENTS RSA FA Anti-Rogue App detection only for 1 year	\$60,000.00 \$39,000.00	R-SW R-SW	26% 26%	\$44,400.00 \$28,860.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAARASSSC1	RSA FA Anti-Rogue App single shutdown	\$900.00	R-SW	26%	\$666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS006C1	A-TROJAN 6 ATTACKS for 1 YEAR	\$9,084.50	R-SW	26%	\$6,722.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FAATS006CE	A-TROJAN 6 ATTACKS - EXTRA INCIDENTS	\$9,084.50	R-SW	26%	\$6,722.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAATS012C1 FAATS012CE	A-TROJAN 12 ATTACKS for 1 YEAR A-TROJAN 12 ATTACKS - EXTRA INCIDENTS	\$11,953.31 \$11,953.31	R-SW R-SW	26% 26%	\$8,845.45 \$8,845.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FAATS025C1	A-TROJAN 25 ATTACKS for 1 YEAR	\$16,601.75	R-SW	26%	\$12,285.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FAATS025CE	A-TROJAN 25 ATTACKS - EXTRA INCIDENTS	\$16,601.75	R-SW	26%	\$12,285.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FAATS050C1 FAATS050CE	A-TROJAN 50 ATTACKS for 1 YEAR A-TROJAN 50 ATTACKS - EXTRA INCIDENTS	\$27,216.00 \$27,216.00	R-SW R-SW	26% 26%	\$20,139.84 \$20,139.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FAATS100C1	A-TROJAN 100 ATTACKS - EXTRA INCIDENTS  A-TROJAN 100 ATTACKS for 1 YEAR	\$43,200.00	R-SW	26%	\$31,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FAATS100CE	A-TROJAN 100 ATTACKS - EXTRA INCIDENTS	\$43,200.00	R-SW	26%	\$31,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FACI-SAS-CH-TIER1	FA Cyber Intelligence SAS Tier 1 for 1yr	\$60,000.00	R-SW	26%	\$44,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FACI-SAS-CH-TIER2 FACI-SAS-CH-TIER3	FA Cyber Intelligence SAS Tier 2 for 1yr FA Cyber Intelligence SAS Tier 3 for 1yr	\$180,000.00 \$240,000.00	R-SW R-SW	26% 26%	\$133,200.00 \$177,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FACI-SAS-TIER1	FA Cyber Intelligence SAS Tier 1 monthly	\$5,000.00	R-SW	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FACI-SAS-TIER2	FA Cyber Intelligence SAS Tier 2 monthly	\$15,000.00	R-SW	26%	\$11,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FACI-SAS-TIER3 FAFD-FA-SUB-T1	FA Cyber Intelligence SAS Tier 3 monthly FA Feed for WTD per1K mo qty 1-5K	\$20,000.00 \$87.45	R-SW R-SW	26% 26%	\$14,800.00 \$64.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAFD-FA-SUB-T10	FA Feed for WTD per1K mo qty 800K-1M	\$11.05	R-SW	26%	\$8.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAFD-FA-SUB-T11	FA Feed for WTD per1K mo qty 1M-1.5M	\$9.04	R-SW	26%	\$6.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FAFD-FA-SUB-T12 FAFD-FA-SUB-T13	FA Feed for WTD per1K mo qty 1.5M-2M FA Feed for WTD per1K mo qty 2M-3M	\$7.03 \$5.02	R-SW R-SW	26% 26%	\$5.20 \$3.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAFD-FA-SUB-T14	FA Feed for WTD per1K mo qty 3M-4M	\$4.42	R-SW	26%	\$3.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FAFD-FA-SUB-T15	FA Feed for WTD per1K mo qty 4M-5M	\$4.02	R-SW	26%	\$2.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FAFD-FA-SUB-T16 FAFD-FA-SUB-T17	FA Feed for WTD per1K mo qty 5M-7.5M FA Feed for WTD per1K mo qty 7.5M-10M	\$3.01 \$2.50	R-SW R-SW	26% 26%	\$2.23 \$1.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FAFD-FA-SUB-T18	FA Feed for WTD per1K mo qty 10M-15M	\$2.08	R-SW	26%	\$1.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAFD-FA-SUB-T19	FA Feed for WTD per1K mo qty 15M-20M	\$1.72	R-SW	26%	\$1.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAFD-FA-SUB-T2 FAFD-FA-SUB-T20	FA Feed for WTD per1K mo qty 5K-10K FA Feed for WTD per1K mo qty 20M-25M	\$72.58 \$1.43	R-SW R-SW	26% 26%	\$53.71 \$1.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAFD-FA-SUB-T3	FA Feed for WTD per1K mo qty 10K-20K	\$60.24	R-SW	26%	\$44.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FAFD-FA-SUB-T4	FA Feed for WTD per1K mo qty 20K-50K	\$34.14	R-SW	26%	\$25.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FAFD-FA-SUB-T5 FAFD-FA-SUB-T6	FA Feed for WTD per1K mo qty 50K-100K FA Feed for WTD per1K mo qty 100K-200K	\$20.08 \$18.07	R-SW R-SW	26% 26%	\$14.86 \$13.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FAFD-FA-SUB-T7	FA Feed for WTD per1K mo qty 200K-400K	\$16.07	R-SW	26%	\$11.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FAFD-FA-SUB-T8	FA Feed for WTD per1K mo qty 400K-600K	\$14.06	R-SW	26%	\$10.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FAFD-FA-SUB-T9 FAFS-000006	FA Feed for WTD per1K mo qty 600K-800K FA FULL SVC 6 ATTACKS MO FEE	\$12.05 \$1,270.00	R-SW R-SW	26% 26%	\$8.92 \$939.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FAFS-000025	FA FULL SVC 25 ATTACKS MO FEE	\$2,300.00	R-SW	26%	\$1,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FAFS-000050	FA FULL SVC 50 ATTACKS MO FEE	\$3,800.00	R-SW	26%	\$2,812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FAFS-000100 FAFS-000300	FA FULL SVC 100 ATTACKS MO FEE FA FULL SVC 300 ATTACKS MO FEE	\$6,100.00 \$14,000.00	R-SW R-SW	26% 26%	\$4,514.00 \$10,360.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FAFS-000600	FA FULL SVC 600 ATTACKS MO FEE	\$20,500.00	R-SW	26%	\$15,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FAFS-001000	FA FULL SVC 1000 ATTACKS MO FEE	\$26,000.00	R-SW	26%	\$19,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	FCM-GT100K-T-B1 FST1T-GT100K-B1	FCM>100KTermBas w/10DA cost /1Kemp /mo FST1>100KTermBas w/10DA cost /1Kemp /mo	\$0.00 \$0.00	R-SW R-SW	26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FST2T-GT100K-B1	FST2>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T1	Audit Engage and Workpapers Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-AUDENG-P-T2 GRC-AUDENG-P-T3	Audit Engage and Workpapers Perp \$/100 Audit Engage and Workpapers Perp \$/100	\$1,910.00 \$1,146.00	R-SW R-SW	26% 26%	\$1,413.40 \$848.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-AUDENG-P-T4	Audit Engage and Workpapers Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-AUDENG-P-T5	Audit Engage and Workpapers Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDENG-P-T6 GRC-AUDENG-P-T7	Audit Engage and Workpapers Perp \$/100 Audit Engage and Workpapers Perp \$/100	\$458.40 \$382.00	R-SW R-SW	26% 26%	\$339.22 \$282.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDENG-P-T8	Audit Engage and Workpapers Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-AUDENG-S-T1	Audit Engage and Workpapers Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-AUDENG-S-T2 GRC-AUDENG-S-T3	Audit Engage and Workpapers Sub \$/100 Audit Engage and Workpapers Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-AUDENG-S-T4	Audit Engage and Workpapers Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-AUDENG-S-T5	Audit Engage and Workpapers Sub \$/100	\$25.47	R-SW	26% 26%	\$18.85 \$14.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-AUDENG-S-T6 GRC-AUDENG-S-T7	Audit Engage and Workpapers Sub \$/100 Audit Engage and Workpapers Sub \$/100	\$19.10 \$15.92	R-SW R-SW	26%	\$14.13 \$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-AUDENG-S-T8	Audit Engage and Workpapers Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-AUDPLN-P-T1	Audit Planning and Quality Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-AUDPLN-P-T2 GRC-AUDPLN-P-T3	Audit Planning and Quality Perp \$/100 Audit Planning and Quality Perp \$/100	\$1,910.00 \$1,146.00	R-SW R-SW	26% 26%	\$1,413.40 \$848.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDPLN-P-T4	Audit Planning and Quality Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T5	Audit Planning and Quality Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T6 GRC-AUDPLN-P-T7	Audit Planning and Quality Perp \$/100 Audit Planning and Quality Perp \$/100	\$458.40 \$382.00	R-SW R-SW	26% 26%	\$339.22 \$282.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-AUDPLN-P-T8	Audit Planning and Quality Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-S-T1	Audit Planning and Quality Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-AUDPLN-S-T2 GRC-AUDPLN-S-T3	Audit Planning and Quality Sub \$/100 Audit Planning and Quality Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-AUDPLN-S-T4	Audit Planning and Quality Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-S-T5	Audit Planning and Quality Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-AUDPLN-S-T6 GRC-AUDPLN-S-T7	Audit Planning and Quality Sub \$/100 Audit Planning and Quality Sub \$/100	\$19.10 \$15.92	R-SW R-SW	26% 26%	\$14.13 \$11.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-AUDPLN-S-T8	Audit Planning and Quality Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T1	Business Asset Catalog Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-BAC-P-T2	Business Asset Catalog Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-BAC-P-T3	Business Asset Catalog Perp \$/100	\$573.00	R-SW	26%	\$424.02		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BAC-P-T4 GRC-BAC-P-T5	Business Asset Catalog Perp \$/100 Business Asset Catalog Perp \$/100	\$382.00 \$305.60	R-SW R-SW	26% 26%	\$282.68 \$226.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BAC-P-T6	Business Asset Catalog Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T7	Business Asset Catalog Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T8	Business Asset Catalog Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BAC-S-T1 GRC-BAC-S-T2	Business Asset Catalog Sub \$/emp Business Asset Catalog Sub \$/100	\$2,340.63 \$39.79	R-SW R-SW	26% 26%	\$1,732.07 \$29.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BAC-S-T3	Business Asset Catalog Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-S-T4	Business Asset Catalog Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-S-T5	Business Asset Catalog Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BAC-S-T6 GRC-BAC-S-T7	Business Asset Catalog Sub \$/100 Business Asset Catalog Sub \$/100	\$9.55 \$7.96	R-SW R-SW	26% 26%	\$7.07 \$5.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BAC-S-T8	Business Asset Catalog Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T1	Bus. Cont. & IT Dis Rec. Pln. Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T2	Bus. Cont. & IT Dis Rec. Pln. Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BCDR-P-T3 GRC-BCDR-P-T4	Bus. Cont. & IT Dis Rec. Pln. Perp \$/100 Bus. Cont. & IT Dis Rec. Pln. Perp \$/100	\$1,146.00 \$764.00	R-SW R-SW	26% 26%	\$848.04 \$565.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BCDR-P-T5	Bus. Cont. & IT Dis Rec. Pln. Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T6	Bus. Cont. & IT Dis Rec. Pln. Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T7	Bus. Cont. & IT Dis Rec. Pln. Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BCDR-P-T8 GRC-BCDR-S-T1	Bus. Cont. & IT Dis Rec. Pln. Perp \$/100 Bus. Cont. & IT Dis. Rec. Pln. Sub \$/emp	\$305.60 \$4,681.25	R-SW R-SW	26% 26%	\$226.14 \$3,464.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BCDR-S-T2	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-S-T3	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-S-T4	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BCDR-S-T5 GRC-BCDR-S-T6	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100 Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$25.47 \$19.10	R-SW R-SW	26% 26%	\$18.85 \$14.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BCDR-S-T7	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-S-T8	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T1 GRC-BIA-P-T2	Business Impact Analysis Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BIA-P-T2 GRC-BIA-P-T3	Business Impact Analysis Perp \$/100 Business Impact Analysis Perp \$/100	\$955.00 \$573.00	R-SW R-SW	26% 26%	\$706.70 \$424.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BIA-P-T4	Business Impact Analysis Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T5	Business Impact Analysis Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T6	Business Impact Analysis Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BIA-P-T7 GRC-BIA-P-T8	Business Impact Analysis Perp \$/100 Business Impact Analysis Perp \$/100	\$191.00 \$152.80	R-SW R-SW	26% 26%	\$141.34 \$113.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BIA-S-T1	Business Impact Analysis Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T2	Business Impact Analysis Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BIA-S-T3	Business Impact Analysis Sub \$/100	\$23.88	R-SW	26% 26%	\$17.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	GRC-BIA-S-T4 GRC-BIA-S-T5	Business Impact Analysis Sub \$/100 Business Impact Analysis Sub \$/100	\$15.92 \$12.73	R-SW R-SW	26%	\$11.78 \$9.42	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-BIA-S-T6	Business Impact Analysis Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T7	Business Impact Analysis Sub \$/100	\$7.96	R-SW	26%	\$5.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T8	Business Impact Analysis Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BTUPRSK-P-T1 GRC-BTUPRSK-P-T2	Bottom-Up Risk Assessment Perp \$/emp Bottom-Up Risk Assessment Perp \$/100	\$112,350.00 \$1,910.00	R-SW R-SW	26% 26%	\$83,139.00 \$1,413.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BTUPRSK-P-T3	Bottom-Up Risk Assessment Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T4	Bottom-Up Risk Assessment Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BTUPRSK-P-T5	Bottom-Up Risk Assessment Perp \$/100	\$611.20 \$458.40	R-SW R-SW	26% 26%	\$452.29 \$339.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BTUPRSK-P-T6 GRC-BTUPRSK-P-T7	Bottom-Up Risk Assessment Perp \$/100 Bottom-Up Risk Assessment Perp \$/100	\$382.00	R-SW	26%	\$339.22 \$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T8	Bottom-Up Risk Assessment Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T1	Bottom-Up Risk Assessment Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BTUPRSK-S-T2 GRC-BTUPRSK-S-T3	Bottom-Up Risk Assessment Sub \$/100 Bottom-Up Risk Assessment Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-BTUPRSK-S-T4	Bottom-Up Risk Assessment Sub \$/100 Bottom-Up Risk Assessment Sub \$/100	\$47.75 \$31.83	R-SW R-SW	26%	\$35.34 \$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	GRC-BTUPRSK-S-T5	Bottom-Up Risk Assessment Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T6	Bottom-Up Risk Assessment Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T7	Bottom-Up Risk Assessment Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-BTUPRSK-S-T8 GRC-CTRLMON-P-T1	Bottom-Up Risk Assessment Sub \$/100 Contls Monitoring Prgm Mgmt Perp \$/emp	\$12.73 \$112,350.00	R-SW R-SW	26% 26%	\$9.42 \$83,139.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-CTRLMON-P-T2	Controls Monitoring Prgm Mgmt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T3	Controls Monitoring Prgm Mgmt Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T4	Controls Monitoring Prgm Mgmt Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-CTRLMON-P-T5 GRC-CTRLMON-P-T6	Controls Monitoring Prgm Mgmt Perp \$/100 Controls Monitoring Prgm Mgmt Perp \$/100	\$611.20 \$458.40	R-SW R-SW	26% 26%	\$452.29 \$339.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-CTRLMON-P-T6	Controls Monitoring Prgm Mgmt Perp \$/100  Controls Monitoring Prgm Mgmt Perp \$/100	\$382.00	R-SW	26%	\$339.22 \$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T8	Controls Monitoring Prgm Mgmt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T1	Ctrl Monitoring Program Mgmt Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-CTRLMON-S-T2	Ctrl Monitoring Program Mgmt Sub \$/100	\$79.58	R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-CTRLMON-S-T3 GRC-CTRLMON-S-T4	Ctrl Monitoring Program Mgmt Sub \$/100 Ctrl Monitoring Program Mgmt Sub \$/100	\$47.75 \$31.83	R-SW R-SW	26%	\$35.34 \$23.55	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T5	Ctrl Monitoring Program Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T6	Ctrl Monitoring Program Mgmt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-CTRLMON-S-T7	Ctrl Monitoring Program Mgmt Sub \$/100	\$15.92	R-SW	26%	\$11.78		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T8 GRC-CTRLPRG-P-T1	Ctrl Monitoring Program Mgmt Sub \$/100 Contls Assurance Prgm Mgmt Perp \$/emp	\$12.73 \$112,350.00	R-SW R-SW	26% 26%	\$9.42 \$83,139.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
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					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-CTRLPRG-P-T2	Controls Assurance Prgm Mgmt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-CTRLPRG-P-T3 GRC-CTRLPRG-P-T4	Controls Assurance Prgm Mgmt Perp \$/100	\$1,146.00 \$764.00	R-SW R-SW	26% 26%	\$848.04 \$565.36	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-CTRLPRG-P-T5	Controls Assurance Prgm Mgmt Perp \$/100 Controls Assurance Prgm Mgmt Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T6	Controls Assurance Prgm Mgmt Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T7	Controls Assurance Prgm Mgmt Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T8	Controls Assurance Prgm Mgmt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-CTRLPRG-S-T1 GRC-CTRLPRG-S-T2	Ctrl Assurance Program Mgmt Sub \$/emp	\$4,681.25 \$79.58	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-CTRLPRG-S-T2	Ctrl Assurance Program Mgmt Sub \$/100 Ctrl Assurance Program Mgmt Sub \$/100	\$47.75		26%	\$35.34	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-CTRLPRG-S-T4	Ctrl Assurance Program Mgmt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T5	Ctrl Assurance Program Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T6	Ctrl Assurance Program Mgmt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-CTRLPRG-S-T7 GRC-CTRLPRG-S-T8	Ctrl Assurance Program Mgmt Sub \$/100 Ctrl Assurance Program Mgmt Sub \$/100	\$15.92 \$12.73	R-SW R-SW	26% 26%	\$11.78 \$9.42	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDAA-P-T1	Fed Assmnt and Authorization Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T2	Fed Assmnt and Authorization Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T3	Fed Assmnt and Authorization Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	GRC-FEDAA-P-T4	Fed Assmnt and Authorization Perp \$/100	\$764.00	R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDAA-P-T5 GRC-FEDAA-P-T6	Fed Assmnt and Authorization Perp \$/100 Fed Assmnt and Authorization Perp \$/100	\$611.20 \$458.40	R-SW R-SW	26%	\$339.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T7	Fed Assmnt and Authorization Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T8	Fed Assmnt and Authorization Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-FEDAA-S-T1	Fed Assmnt and Authorization Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-FEDAA-S-T2 GRC-FEDAA-S-T3	Fed Assmnt and Authorization Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDAA-S-T4	Fed Assmnt and Authorization Sub \$/100 Fed Assmnt and Authorization Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-FEDAA-S-T5	Fed Assmnt and Authorization Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-FEDAA-S-T6	Fed Assmnt and Authorization Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-FEDAA-S-T7	Fed Assmnt and Authorization Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-FEDAA-S-T8 GRC-FEDCM-P-T1	Fed Assmnt and Authorization Sub \$/100 Federal Continuous Monitoring Perp \$/emp	\$12.73 \$112,350.00	R-SW R-SW	26% 26%	\$9.42 \$83,139.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDCM-P-T2	Federal Continuous Monitoring Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T3	Federal Continuous Monitoring Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-FEDCM-P-T4	Federal Continuous Monitoring Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-FEDCM-P-T5	Federal Continuous Monitoring Perp \$/100 Federal Continuous Monitoring Perp \$/100	\$611.20	R-SW R-SW	26% 26%	\$452.29 \$339.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDCM-P-T6 GRC-FEDCM-P-T7	Federal Continuous Monitoring Perp \$/100 Federal Continuous Monitoring Perp \$/100	\$458.40 \$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-FEDCM-P-T8	Federal Continuous Monitoring Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T1	Federal Cont Monitoring Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T2	Federal Cont Monitoring Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	GRC-FEDCM-S-T3 GRC-FEDCM-S-T4	Federal Cont Monitoring Sub \$/100 Federal Cont Monitoring Sub \$/100	\$47.75 \$31.83	R-SW R-SW	26% 26%	\$35.34 \$23.55	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-FEDCM-S-T5	Federal Cont Monitoring Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-FEDCM-S-T6	Federal Cont Monitoring Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T7	Federal Cont Monitoring Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	GRC-FEDCM-S-T8	Federal Cont Monitoring Sub \$/100 Incident Management Perp \$/emp	\$12.73 \$112,350.00	R-SW R-SW	26% 26%	\$9.42 \$83,139.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-INCD-P-T1 GRC-INCD-P-T2	Incident Management Perp \$/emp	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T3	Incident Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-INCD-P-T4	Incident Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-INCD-P-T5	Incident Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-INCD-P-T6 GRC-INCD-P-T7	Incident Management Perp \$/100 Incident Management Perp \$/100	\$458.40 \$382.00	R-SW R-SW	26% 26%	\$339.22 \$282.68	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-INCD-P-T8	Incident Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-S-T1	Incident Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INCD-S-T2	Incident Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-INCD-S-T3 GRC-INCD-S-T4	Incident Management Sub \$/100 Incident Management Sub \$/100	\$47.75 \$31.83	R-SW R-SW	26% 26%	\$35.34 \$23.55	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-INCD-S-T5	Incident Management Sub \$/100 Incident Management Sub \$/100	\$31.63 \$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-INCD-S-T6	Incident Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-INCD-S-T7	Incident Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-INCD-S-T8	Incident Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-ISMS-P-T1 GRC-ISMS-P-T2	Information Sec Mgmt System Perp \$/emp Information Sec Mgmt System Perp \$/100	\$112,350.00 \$1,910.00	R-SW R-SW	26% 26%	\$83,139.00 \$1,413.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISMS-P-T3	Information Sec Might System Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T4	Information Sec Mgmt System Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-P-T5	Information Sec Mgmt System Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ISMS-P-T6	Information Sec Mgmt System Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-ISMS-P-T7 GRC-ISMS-P-T8	Information Sec Mgmt System Perp \$/100 Information Sec Mgmt System Perp \$/100	\$382.00 \$305.60	R-SW R-SW	26% 26%	\$282.68 \$226.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISMS-S-T1	Information Sec Might System Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13		\$0.00		\$0.00	\$0.00	
5	GRC-ISMS-S-T2	Information Sec Mgmt System Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISMS-S-T3	Information Sec Mgmt System Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-ISMS-S-T4	Information Sec Mgmt System Sub \$/100	\$31.83	R-SW R-SW	26% 26%	\$23.55 \$18.85	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-ISMS-S-T5 GRC-ISMS-S-T6	Information Sec Mgmt System Sub \$/100 Information Sec Mgmt System Sub \$/100	\$25.47 \$19.10	R-SW R-SW	26%	\$18.85 \$14.13	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ISMS-S-T7	Information Sec Might System Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-ISMS-S-T8	Information Sec Mgmt System Sub \$/100	\$12.73		26%	\$9.42		\$0.00		\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-ISSUE-P-T1	Issues Management Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ISSUE-P-T2	Issues Management Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T3 GRC-ISSUE-P-T4	Issues Management Perp \$/100 Issues Management Perp \$/100	\$573.00 \$382.00	R-SW R-SW	26% 26%	\$424.02 \$282.68	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISSUE-P-T5	Issues Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T6	Issues Management Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T7	Issues Management Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T8	Issues Management Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T1	Issues Management Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ISSUE-S-T2 GRC-ISSUE-S-T3	Issues Management Sub \$/100 Issues Management Sub \$/100	\$39.79 \$23.88	R-SW R-SW	26% 26%	\$29.44 \$17.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ISSUE-S-T4	Issues Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T5	Issues Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T6	Issues Management Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T7	Issues Management Sub \$/100	\$7.96	R-SW	26%	\$5.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T8	Issues Management Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ITAC-P-T1 GRC-ITAC-P-T2	IT Asset Catalog Perp \$/emp IT Asset Catalog Perp \$/100	\$56,175.00 \$955.00	R-SW R-SW	26% 26%	\$41,569.50 \$706.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ITAC-P-T3	IT Asset Catalog Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-P-T4	IT Asset Catalog Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-P-T5	IT Asset Catalog Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-P-T6	IT Asset Catalog Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-P-T7	IT Asset Catalog Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ITAC-P-T8 GRC-ITAC-S-T1	IT Asset Catalog Perp \$/100 IT Asset Catalog Sub \$/emp	\$152.80 \$2,340.63	R-SW R-SW	26% 26%	\$113.07 \$1,732.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ITAC-S-T2	IT Asset Catalog Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-S-T3	IT Asset Catalog Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-S-T4	IT Asset Catalog Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-S-T5	IT Asset Catalog Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITAC-S-T6	IT Asset Catalog Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ITAC-S-T7 GRC-ITAC-S-T8	IT Asset Catalog Sub \$/100 IT Asset Catalog Sub \$/100	\$7.96 \$6.37	R-SW R-SW	26% 26%	\$5.89 \$4.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ITCTRL-P-T1	IT Controls Assurance Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-P-T2	IT Controls Assurance Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-P-T3	IT Controls Assurance Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-P-T4	IT Controls Assurance Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ITCTRL-P-T5 GRC-ITCTRL-P-T6	IT Controls Assurance Perp \$/100 IT Controls Assurance Perp \$/100	\$611.20 \$458.40	R-SW R-SW	26% 26%	\$452.29 \$339.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ITCTRL-P-16	IT Controls Assurance Perp \$/100	\$456.40	R-SW	26%	\$339.22 \$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-P-T8	IT Controls Assurance Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-S-T1	IT Controls Assurance Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-S-T2	IT Controls Assurance Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-S-T3	IT Controls Assurance Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ITCTRL-S-T4	IT Controls Assurance Sub \$/100	\$31.83	R-SW	26% 26%	\$23.55 \$18.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ITCTRL-S-T5 GRC-ITCTRL-S-T6	IT Controls Assurance Sub \$/100 IT Controls Assurance Sub \$/100	\$25.47 \$19.10	R-SW R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-S-T7	IT Controls Assurance Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITCTRL-S-T8	IT Controls Assurance Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-P-T1	IT Risk Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-P-T2	IT Risk Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ITRSK-P-T3 GRC-ITRSK-P-T4	IT Risk Management Perp \$/100	\$1,146.00 \$764.00	R-SW R-SW	26% 26%	\$848.04 \$565.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	GRC-ITRSK-P-T5	IT Risk Management Perp \$/100 IT Risk Management Perp \$/100	\$611.20	R-SW R-SW	26%	\$305.36 \$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-P-T6	IT Risk Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-P-T7	IT Risk Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-P-T8	IT Risk Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-S-T1	IT Risk Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ITRSK-S-T2	IT Risk Management Sub \$/100	\$79.58	R-SW R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ITRSK-S-T3 GRC-ITRSK-S-T4	IT Risk Management Sub \$/100 IT Risk Management Sub \$/100	\$47.75 \$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-S-T5	IT Risk Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-S-T6	IT Risk Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-S-T7	IT Risk Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ITRSK-S-T8	IT Risk Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-P-T1	Key Indicator Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-KEYIND-P-T2 GRC-KEYIND-P-T3	Key Indicator Management Perp \$/100 Key Indicator Management Perp \$/100	\$1,910.00 \$1,146.00	R-SW R-SW	26% 26%	\$1,413.40 \$848.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-KEYIND-P-T4	Key Indicator Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-P-T5	Key Indicator Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-P-T6	Key Indicator Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-P-T7	Key Indicator Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-P-T8	Key Indicator Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-KEYIND-S-T1 GRC-KEYIND-S-T2	Key Indicator Management Sub \$/emp Key Indicator Management Sub \$/100	\$4,681.25 \$79.58	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-KEYIND-S-T2	Key Indicator Management Sub \$/100 Key Indicator Management Sub \$/100	\$47.75	R-SW R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-S-T4	Key Indicator Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-S-T5	Key Indicator Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-S-T6	Key Indicator Management Sub \$/100	\$19.10	R-SW	26%	\$14.13		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-KEYIND-S-T7	Key Indicator Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-KEYIND-S-T8	Key Indicator Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-LSSEVNT-P-T1 GRC-LSSEVNT-P-T2	Loss Event Management Perp \$/emp Loss Event Management Perp \$/100	\$112,350.00 \$1,910.00	R-SW R-SW	26% 26%	\$83,139.00 \$1,413.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-LSSEVNT-P-T3	Loss Event Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-LSSEVNT-P-T4	Loss Event Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-LSSEVNT-P-T5	Loss Event Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-LSSEVNT-P-T6 GRC-LSSEVNT-P-T7	Loss Event Management Perp \$/100 Loss Event Management Perp \$/100	\$458.40 \$382.00	R-SW R-SW	26% 26%	\$339.22 \$282.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-LSSEVNT-P-T8	Loss Event Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-LSSEVNT-S-T1	Loss Event Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-LSSEVNT-S-T2 GRC-LSSEVNT-S-T3	Loss Event Management Sub \$/100 Loss Event Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-LSSEVNT-S-T4	Loss Event Management Sub \$/100 Loss Event Management Sub \$/100	\$47.75 \$31.83	R-SW R-SW	26% 26%	\$35.34 \$23.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-LSSEVNT-S-T5	Loss Event Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-LSSEVNT-S-T6	Loss Event Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-LSSEVNT-S-T7	Loss Event Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-LSSEVNT-S-T8 GRC-OBLIGS-P-T1	Loss Event Management Sub \$/100 Corporate Obligations Mgmt Perp \$/emp	\$12.73 \$112,350.00	R-SW R-SW	26% 26%	\$9.42 \$83,139.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OBLIGS-P-T2	Corporate Obligations Mgmt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-P-T3	Corporate Obligations Mgmt Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-P-T4	Corporate Obligations Mgmt Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-OBLIGS-P-T5 GRC-OBLIGS-P-T6	Corporate Obligations Mgmt Perp \$/100 Corporate Obligations Mgmt Perp \$/100	\$611.20 \$458.40	R-SW R-SW	26% 26%	\$452.29 \$339.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OBLIGS-P-T7	Corporate Obligations Mgmt Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-P-T8	Corporate Obligations Mgmt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T1	Corporate Obligations Mgmt Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-OBLIGS-S-T2 GRC-OBLIGS-S-T3	Corporate Obligations Mgmt Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OBLIGS-S-T4	Corporate Obligations Mgmt Sub \$/100 Corporate Obligations Mgmt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T5	Corporate Obligations Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T6	Corporate Obligations Mgmt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T7	Corporate Obligations Mgmt Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-OBLIGS-S-T8 GRC-ODA-P-T1	Corporate Obligations Mgmt Sub \$/100 On-Demand Application Perp \$/emp	\$12.73 \$16,099.76	R-SW R-SW	26% 26%	\$9.42 \$11,913.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ODA-P-T2	On-Demand Application Perp \$/100	\$272.86	R-SW	26%	\$201.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T3	On-Demand Application Perp \$/100	\$163.71	R-SW	26%	\$121.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T4	On-Demand Application Perp \$/100	\$109.14	R-SW	26%	\$80.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ODA-P-T5 GRC-ODA-P-T6	On-Demand Application Perp \$/100 On-Demand Application Perp \$/100	\$87.31 \$65.49	R-SW R-SW	26% 26%	\$64.61 \$48.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ODA-P-T7	On-Demand Application Perp \$/100	\$54.57	R-SW	26%	\$40.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T8	On-Demand Application Perp \$/100	\$43.66	R-SW	26%	\$32.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T1	On-Demand Application Sub \$/emp	\$668.75	R-SW	26%	\$494.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ODA-S-T2 GRC-ODA-S-T3	On-Demand Application Sub \$/100 On-Demand Application Sub \$/100	\$11.37 \$6.82	R-SW R-SW	26% 26%	\$8.41 \$5.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-ODA-S-T4	On-Demand Application Sub \$/100	\$4.55	R-SW	26%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T5	On-Demand Application Sub \$/100	\$3.64	R-SW	26%	\$2.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T6	On-Demand Application Sub \$/100	\$2.73	R-SW	26%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-ODA-S-T7 GRC-ODA-S-T8	On-Demand Application Sub \$/100 On-Demand Application Sub \$/100	\$2.27 \$1.82	R-SW R-SW	26% 26%	\$1.68 \$1.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OPSRSK-P-T1	Operational Risk Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-P-T2	Operational Risk Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-P-T3	Operational Risk Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-OPSRSK-P-T4 GRC-OPSRSK-P-T5	Operational Risk Management Perp \$/100 Operational Risk Management Perp \$/100	\$764.00 \$611.20	R-SW R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OPSRSK-P-T6	Operational Risk Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-P-T7	Operational Risk Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-P-T8	Operational Risk Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-OPSRSK-S-T1	Operational Risk Management Sub \$/emp	\$4,681.25	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-OPSRSK-S-T2 GRC-OPSRSK-S-T3	Operational Risk Management Sub \$/100 Operational Risk Management Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-S-T4	Operational Risk Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-S-T5	Operational Risk Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPSRSK-S-T6	Operational Risk Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-OPSRSK-S-T7 GRC-OPSRSK-S-T8	Operational Risk Management Sub \$/100 Operational Risk Management Sub \$/100	\$15.92 \$12.73	R-SW R-SW	26% 26%	\$11.78 \$9.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-PCI-P-T1	PCI Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T2	PCI Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T3	PCI Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-PCI-P-T4 GRC-PCI-P-T5	PCI Management Perp \$/100 PCI Management Perp \$/100	\$764.00 \$611.20	R-SW R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-PCI-P-T5 GRC-PCI-P-T6	PCI Management Perp \$/100 PCI Management Perp \$/100	\$611.20 \$458.40	R-SW R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T7	PCI Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-P-T8	PCI Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-S-T1	PCI Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-PCI-S-T2 GRC-PCI-S-T3	PCI Management Sub \$/100 PCI Management Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26% 26%	\$58.89 \$35.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-PCI-S-T3	PCI Management Sub \$/100 PCI Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-S-T5	PCI Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCI-S-T6	PCI Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-PCI-S-T7	PCI Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-PCI-S-T8 GRC-POAM-P-T1	PCI Management Sub \$/100 Plan of Action and Milestones Perp \$/emp	\$12.73 \$56,175.00	R-SW R-SW	26% 26%	\$9.42 \$41,569.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POAM-P-T2	Plan of Action and Milestones Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-P-T3	Plan of Action and Milestones Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-P-T4	Plan of Action and Milestones Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POAM-P-T5 GRC-POAM-P-T6	Plan of Action and Milestones Perp \$/100 Plan of Action and Milestones Perp \$/100	\$305.60 \$229.20	R-SW R-SW	26% 26%	\$226.14 \$169.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POAM-P-T7	Plan of Action and Milestones Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-P-T8	Plan of Action and Milestones Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-S-T1	Plan of Action and Milestones Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POAM-S-T2 GRC-POAM-S-T3	Plan of Action and Milestones Sub \$/100 Plan of Action and Milestones Sub \$/100	\$39.79 \$23.88	R-SW R-SW	26% 26%	\$29.44 \$17.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POAM-S-T4	Plan of Action and Milestones Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-S-T5	Plan of Action and Milestones Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POAM-S-T6	Plan of Action and Milestones Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POAM-S-T7 GRC-POAM-S-T8	Plan of Action and Milestones Sub \$/100 Plan of Action and Milestones Sub \$/100	\$7.96 \$6.37	R-SW R-SW	26% 26%	\$5.89 \$4.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POLICY-P-T1	Policy Program Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T2	Policy Program Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T3	Policy Program Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POLICY-P-T4	Policy Program Management Perp \$/100	\$764.00	R-SW R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POLICY-P-T5 GRC-POLICY-P-T6	Policy Program Management Perp \$/100 Policy Program Management Perp \$/100	\$611.20 \$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T7	Policy Program Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T8	Policy Program Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POLICY-S-T1	Policy Program Management Sub \$/emp	\$4,681.25	R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-POLICY-S-T2 GRC-POLICY-S-T3	Policy Program Management Sub \$/100 Policy Program Management Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T4	Policy Program Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T5	Policy Program Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T6	Policy Program Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-POLICY-S-T7 GRC-POLICY-S-T8	Policy Program Management Sub \$/100 Policy Program Management Sub \$/100	\$15.92 \$12.73	R-SW R-SW	26% 26%	\$11.78 \$9.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RESMGNT-P-T1	Resiliency Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMGNT-P-T2	Resiliency Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMGNT-P-T3	Resiliency Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RESMGNT-P-T4 GRC-RESMGNT-P-T5	Resiliency Management Perp \$/100 Resiliency Management Perp \$/100	\$764.00 \$611.20	R-SW R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RESMGNT-P-T6	Resiliency Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMGNT-P-T7	Resiliency Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMGNT-P-T8	Resiliency Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RESMGNT-S-T1 GRC-RESMGNT-S-T2	Resiliency Management Sub \$/emp Resiliency Management Sub \$/100	\$4,681.25 \$79.58	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RESMGNT-S-T3	Resiliency Management Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMGNT-S-T4	Resiliency Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMGNT-S-T5	Resiliency Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RESMGNT-S-T6 GRC-RESMGNT-S-T7	Resiliency Management Sub \$/100 Resiliency Management Sub \$/100	\$19.10 \$15.92	R-SW R-SW	26% 26%	\$14.13 \$11.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RESMGNT-S-T8	Resiliency Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T1	Risk Catalog Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T2	Risk Catalog Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RISKCAT-P-T3 GRC-RISKCAT-P-T4	Risk Catalog Perp \$/100 Risk Catalog Perp \$/100	\$573.00 \$382.00	R-SW R-SW	26% 26%	\$424.02 \$282.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RISKCAT-P-T5	Risk Catalog Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T6	Risk Catalog Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T7	Risk Catalog Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RISKCAT-P-T8 GRC-RISKCAT-S-T1	Risk Catalog Perp \$/100 Risk Catalog Sub \$/emp	\$152.80 \$2,340.63	R-SW R-SW	26% 26%	\$113.07 \$1,732.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RISKCAT-S-T1	Risk Catalog Sub \$/emp	\$2,340.63	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T3	Risk Catalog Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T4	Risk Catalog Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T5	Risk Catalog Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RISKCAT-S-T6 GRC-RISKCAT-S-T7	Risk Catalog Sub \$/100 Risk Catalog Sub \$/100	\$9.55 \$7.96	R-SW R-SW	26% 26%	\$7.07 \$5.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RISKCAT-S-T8	Risk Catalog Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T1	Top-Down Risk Assessment Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T2	Top-Down Risk Assessment Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RSKINV-P-T3 GRC-RSKINV-P-T4	Top-Down Risk Assessment Perp \$/100 Top-Down Risk Assessment Perp \$/100	\$1,146.00 \$764.00	R-SW R-SW	26% 26%	\$848.04 \$565.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RSKINV-P-T5	Top-Down Risk Assessment Perp \$/100 Top-Down Risk Assessment Perp \$/100	\$764.00 \$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T6	Top-Down Risk Assessment Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T7	Top-Down Risk Assessment Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	GRC-RSKINV-P-T8 GRC-RSKINV-S-T1	Top-Down Risk Assessment Perp \$/100 Top-Down Risk Assessment Sub \$/emp	\$305.60 \$4,681.25	R-SW R-SW	26% 26%	\$226.14 \$3,464.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-RSKINV-S-T1	Top-Down Risk Assessment Sub \$/emp Top-Down Risk Assessment Sub \$/100	\$4,681.25 \$79.58	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T3	Top-Down Risk Assessment Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T4	Top-Down Risk Assessment Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T5	Top-Down Risk Assessment Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-RSKINV-S-T6	Top-Down Risk Assessment Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	GRC-RSKINV-S-T7 GRC-RSKINV-S-T8	Top-Down Risk Assessment Sub \$/100 Top-Down Risk Assessment Sub \$/100	\$15.92 \$12.73	R-SW R-SW	26% 26%	\$11.78 \$9.42	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SECBRCH-P-T1	Sec Ops and Breach Mgmt Perp \$/emp	\$12.73	R-SW	26%	\$83,139.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECBRCH-P-T2	Security Ops and Breach Mgmt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECBRCH-P-T3	Security Ops and Breach Mgmt Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SECBRCH-P-T4 GRC-SECBRCH-P-T5	Security Ops and Breach Mgmt Perp \$/100	\$764.00 \$611.20	R-SW R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SECBRCH-P-T6	Security Ops and Breach Mgmt Perp \$/100 Security Ops and Breach Mgmt Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECBRCH-P-T7	Security Ops and Breach Mgmt Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECBRCH-P-T8	Security Ops and Breach Mgmt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SECBRCH-S-T1 GRC-SECBRCH-S-T2	Security Ops and Breach Mgmt Sub \$/emp Security Ops and Breach Mgmt Sub \$/100	\$4,681.25 \$79.58	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SECBRCH-S-T3	Security Ops and Breach Mgmt Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECBRCH-S-T4	Security Ops and Breach Mgmt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECBRCH-S-T5	Security Ops and Breach Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SECBRCH-S-T6 GRC-SECBRCH-S-T7	Security Ops and Breach Mgmt Sub \$/100	\$19.10 \$15.92	R-SW R-SW	26% 26%	\$14.13 \$11.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SECBRCH-S-T8	Security Ops and Breach Mgmt Sub \$/100 Security Ops and Breach Mgmt Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-SECINCD-P-T1	Sec Incident Management Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-SECINCD-P-T2	Sec Incident Management Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECINCD-P-T3	Sec Incident Management Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SECINCD-P-T4 GRC-SECINCD-P-T5	Sec Incident Management Perp \$/100 Sec Incident Management Perp \$/100	\$382.00 \$305.60	R-SW R-SW	26% 26%	\$282.68 \$226.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SECINCD-P-T6	Sec Incident Management Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECINCD-P-T7	Sec Incident Management Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T8	Sec Incident Management Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SECINCD-S-T1 GRC-SECINCD-S-T2	Sec Incident Management Sub \$/emp Sec Incident Management Sub \$/100	\$2,340.63 \$39.79	R-SW R-SW	26% 26%	\$1,732.07 \$29.44	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SECINCD-S-T2	Sec Incident Management Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECINCD-S-T4	Sec Incident Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SECINCD-S-T5	Sec Incident Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-SECINCD-S-T6	Sec Incident Management Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SECINCD-S-T7 GRC-SECINCD-S-T8	Sec Incident Management Sub \$/100 Sec Incident Management Sub \$/100	\$7.96 \$6.37	R-SW R-SW	26% 26%	\$5.89 \$4.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPCTLG-P-T1	Third Party Catalog Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPCTLG-P-T2	Third Party Catalog Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPCTLG-P-T3	Third Party Catalog Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPCTLG-P-T4 GRC-SUPCTLG-P-T5	Third Party Catalog Perp \$/100 Third Party Catalog Perp \$/100	\$382.00 \$305.60	R-SW R-SW	26% 26%	\$282.68 \$226.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPCTLG-P-T6	Third Party Catalog Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPCTLG-P-T7	Third Party Catalog Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPCTLG-P-T8	Third Party Catalog Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPCTLG-S-T1	Third Party Catalog Sub \$/emp	\$2,340.63	R-SW	26% 26%	\$1,732.07 \$29.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPCTLG-S-T2 GRC-SUPCTLG-S-T3	Third Party Catalog Sub \$/100 Third Party Catalog Sub \$/100	\$39.79 \$23.88	R-SW R-SW	26%	\$17.67	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPCTLG-S-T4	Third Party Catalog Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPCTLG-S-T5	Third Party Catalog Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPCTLG-S-T6	Third Party Catalog Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPCTLG-S-T7 GRC-SUPCTLG-S-T8	Third Party Catalog Sub \$/100 Third Party Catalog Sub \$/100	\$7.96 \$6.37	R-SW R-SW	26% 26%	\$5.89 \$4.71	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPENG-P-T1	Third Party Engagement Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPENG-P-T2	Third Party Engagement Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPENG-P-T3	Third Party Engagement Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPENG-P-T4 GRC-SUPENG-P-T5	Third Party Engagement Perp \$/100 Third Party Engagement Perp \$/100	\$764.00 \$611.20	R-SW R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPENG-P-T6	Third Party Engagement Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	GRC-SUPENG-P-T7	Third Party Engagement Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T8	Third Party Engagement Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPENG-S-T1 GRC-SUPENG-S-T2	Third Party Engagement Sub \$/emp Third Party Engagement Sub \$/100	\$4,681.25 \$79.58	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPENG-S-T3	Third Party Engagement Sub \$/100 Third Party Engagement Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPENG-S-T4	Third Party Engagement Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPENG-S-T5	Third Party Engagement Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPENG-S-T6	Third Party Engagement Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPENG-S-T7 GRC-SUPENG-S-T8	Third Party Engagement Sub \$/100 Third Party Engagement Sub \$/100	\$15.92 \$12.73	R-SW R-SW	26% 26%	\$11.78 \$9.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	GRC-SUPGOV-P-T1	Third Party Governance Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPGOV-P-T2	Third Party Governance Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T3	Third Party Governance Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPGOV-P-T4 GRC-SUPGOV-P-T5	Third Party Governance Perp \$/100 Third Party Governance Perp \$/100	\$764.00 \$611.20	R-SW R-SW	26% 26%	\$565.36 \$452.29	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPGOV-P-T6	Third Party Governance Perp \$/100 Third Party Governance Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPGOV-P-T7	Third Party Governance Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T8	Third Party Governance Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPGOV-S-T1 GRC-SUPGOV-S-T2	Third Party Governance Sub \$/emp Third Party Governance Sub \$/100	\$4,681.25 \$79.58	R-SW R-SW	26% 26%	\$3,464.13 \$58.89	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPGOV-S-T2	Third Party Governance Sub \$/100 Third Party Governance Sub \$/100	\$79.58 \$47.75	R-SW R-SW	26%	\$35.34	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPGOV-S-T4	Third Party Governance Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00		\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-SUPGOV-S-T5	Third Party Governance Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	GRC-SUPGOV-S-T6 GRC-SUPGOV-S-T7	Third Party Governance Sub \$/100 Third Party Governance Sub \$/100	\$19.10 \$15.92	R-SW R-SW	26% 26%	\$14.13 \$11.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPGOV-S-T8	Third Party Governance Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPRSK-P-T1	Third Party Risk Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T2	Third Party Risk Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	GRC-SUPRSK-P-T3 GRC-SUPRSK-P-T4	Third Party Risk Management Perp \$/100 Third Party Risk Management Perp \$/100	\$1,146.00 \$764.00	R-SW R-SW	26% 26%	\$848.04 \$565.36	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPRSK-P-T5	Third Party Risk Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPRSK-P-T6	Third Party Risk Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T7	Third Party Risk Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPRSK-P-T8 GRC-SUPRSK-S-T1	Third Party Risk Management Perp \$/100 Third Party Risk Management Sub \$/emp	\$305.60 \$4,681.25	R-SW R-SW	26% 26%	\$226.14 \$3,464.13	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPRSK-S-T2	Third Party Risk Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPRSK-S-T3	Third Party Risk Management Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-S-T4	Third Party Risk Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-SUPRSK-S-T5 GRC-SUPRSK-S-T6	Third Party Risk Management Sub \$/100 Third Party Risk Management Sub \$/100	\$25.47 \$19.10	R-SW R-SW	26% 26%	\$18.85 \$14.13	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-SUPRSK-S-T7	Third Party Risk Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-SUPRSK-S-T8	Third Party Risk Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T1	IT Sec Vulnerabilities Prgm Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	GRC-VULMGT-P-T2 GRC-VULMGT-P-T3	IT Sec Vulnerabilities Prgm Perp \$/100 IT Sec Vulnerabilities Prgm Perp \$/100	\$1,910.00 \$1,146.00	R-SW R-SW	26% 26%	\$1,413.40 \$848.04	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	GRC-VULMGT-P-T3	IT Sec Vulnerabilities Prgm Perp \$/100	\$7,146.00	R-SW	26%	\$565.36	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-VULMGT-P-T5	IT Sec Vulnerabilities Prgm Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-VULMGT-P-T6	IT Sec Vulnerabilities Prgm Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		IT Sec Vulnerabilities Prgm Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Sec Vulnerabilities Prgm Perp \$/100 IT Sec. Vulnerabilities Prgm Sub \$/emp	\$305.60 \$4,681.25	R-SW R-SW	26% 26%	\$226.14 \$3,464.13	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		IT Sec. Vulnerabilities Prgm Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Sec. Vulnerabilities Prgm Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		IT Sec. Vulnerabilities Prgm Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00		\$0.00	\$0.00	
5		IT Sec. Vulnerabilities Prgm Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	GRC-VULMGT-S-T6 GRC-VULMGT-S-T7	IT Sec. Vulnerabilities Prgm Sub \$/100 IT Sec. Vulnerabilities Prgm Sub \$/100	\$19.10 \$15.92	R-SW R-SW	26% 26%	\$14.13 \$11.78	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	
5	GRC-VULMGT-S-T8	IT Sec. Vulnerabilities Prgm Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00		\$0.00	\$0.00	
5	IIDEB1	IID Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	IIDEE1	IID Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	INC-GT100K-T-B1 KRM	INC>100KTermBas w/10DA cost /1Kemp /mo RSA Key Recovery Manager	\$0.00 \$20,000.00	R-SW R-SW	26% 26%	\$0.00 \$14,800.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	MOBILE PERP	GRC Mobile for Perpetual License	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	MOBILE TERM	GRC Mobile for Term License	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	NW-AWSAGENT-P	NW AWS AMI Agent SW	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	NW-R730-SVR	NW Endpoint Server - No SW Lic VNX2 5800 Ctrl Encryption Suite Perp Lic	\$55,000.00 \$9,265.00	R-SW R-SW	26% 26%	\$40,700.00 \$6,856.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		VNX2 7600 Ctrl Encryption Suite Perp Lic	\$11,365.00	R-SW	26%	\$8,410.10		\$0.00		\$0.00	\$0.00	
5		VNX2 5600 Ctrl Encryption Suite Perp Lic	\$6,515.00	R-SW	26%	\$4,821.10		\$0.00		\$0.00	\$0.00	
5	ODA-GT100K-T-B1	ODA>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	POL-GT100K-T-B1	POL>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW R-SW	26% 26%	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00	
5	RBAABDL000010 RBAABDL000025	AM Appliance RBAODA bundle for 10 users AM Appliance RBAODA bundle for 25 users	\$3,860.22 \$5,159.95	R-SW R-SW	26%	\$2,856.56 \$3,818.36	\$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	
5	RBAABDL000050	AM Appliance RBAODA bundle for 50 users	\$6,727.10	R-SW	26%	\$4,978.05	\$0.00	\$0.00		\$0.00	\$0.00	
5	RBAABDL000100	AM Appliance RBAODA bundle for 100 users	\$9,914.11	R-SW	26%	\$7,336.44	\$0.00	\$0.00		\$0.00	\$0.00	
5	RBAVBDL000010	SID Access Perp RBAODA bundle for 10u	\$866.48	R-SW	26%	\$641.20	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	RBAVBDL000025 RBAVBDL000050	SID Access Perp RBAODA bundle for 25u SID Access Perp RBAODA bundle for 50u	\$2,166.21 \$3,733.36	R-SW R-SW	26% 26%	\$1,603.00 \$2,762.69	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RBAVBDL000100	SID Access Perp RBAODA bundle for 100u	\$6,920.37	R-SW	26%	\$5,121.07	\$0.00	\$0.00		\$0.00	\$0.00	
5	RRM	RSA Registration Manager per User	\$1.00	R-SW	26%	\$0.74	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-0010727	CCI Standard for 1 year	\$48,000.00	R-SW	26%	\$35,520.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-0010728	CCI Platinum Tier 1 for 1 year	\$180,000.00	R-SW	26%	\$133,200.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	RSA-0010729 RSA0010810-2	CCI Platinum Tier 2 for 1 year RSA Authentication Manager 8.x 2 User Trial with Virtual Appliance, 2 SID700, 2 s/w tokens	\$150,000.00 \$0.00	R-SW R-SW	26% 26%	\$111,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-0018037	Software Bundle	\$5,000.00	R-SW	26%	\$3,700.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-0018076	RSA R630 Appliance Gov	\$25,000.00	R-SW	26%	\$18,500.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-0018077	RSA R630 Appliance Life	\$25,000.00	R-SW	26%	\$18,500.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-0018078 RSA-0018079	RSA R730 Appliance Gov	\$50,000.00	R-SW	26%	\$37,000.00 \$37,000.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-0018079 RSA-80010500BHINT	RSA R730 Appliance Life RSA SecurID AM8 Intel Appliance 130HW BR (includes Advanced Hardware Replacement fo	\$50,000.00 \$2,995.00	R-SW R-SW	26% 26%	\$37,000.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-80010500INT	RSA SecurID AM8 Intel Appliance 130 Hardware (includes Advanced Hardware Replacement	\$2,995.00	R-SW	26%	\$2,216.30	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-80010510BHINT	RSA SecurID AM8 Intel Appliance 250HW BR (includes Advanced Hardware Replacement fo	\$9,495.00	R-SW	26%	\$7,026.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-80010510INT	RSA SecurID AM8 Intel Appliance 250 Hardware (includes Advanced Hardware Replacement		R-SW	26%	\$7,026.30		\$0.00		\$0.00	\$0.00	
5 5	RSA-BRMLT-P-T1 RSA-BRMLT-P-T2	RSA BRMLT PERP 1-1,000 p/100u RSA BRMLT PERP 1.001-2.500 p/100u	\$279.00 \$251.00	R-SW R-SW	26% 26%	\$206.46 \$185.74	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	RSA-BRMLT-P-T3	RSA BRMLT PERP 1,001-2,500 p/1000 RSA BRMLT PERP 2,501-5k p/100u	\$236.00	R-SW	26%	\$174.64	\$0.00	\$0.00		\$0.00	\$0.00	
5	RSA-BRMLT-P-T4	RSA BRMLT PERP 5,001-10k p/100u	\$172.00	R-SW	26%	\$127.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T5	RSA BRMLT PERP 10,001-25k p/100u	\$110.00	R-SW	26%	\$81.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T6	RSA BRMLT PERP 25,001-50k p/100u	\$103.00	R-SW	26%	\$76.22	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	RSA-BRMLT-P-T7 RSA-BRMLT-P-T8	RSA BRMLT PERP 50,001-100k p/100u RSA BRMLT PERP 100,001-250k p/100u	\$98.00 \$93.00	R-SW R-SW	26% 26%	\$72.52 \$68.82		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-BRMLT-P-T9	RSA BRMLT PERP >250k p/100u	\$88.00	R-SW	26%	\$65.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BRMLT-S-T1 RSA-BRMLT-S-T2	RSA BRMLT SAAS 1-1,000 p/100u RSA BRMLT SAAS 1,001-2,500 p/100u	\$26.00 \$23.00	R-SW R-SW	26% 26%	\$19.24 \$17.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BRMLT-S-T3	RSA BRMLT SAAS 2,501-5k p/100u	\$23.00	R-SW	26%	\$16.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T4	RSA BRMLT SAAS 5,001-10k p/100u	\$21.00	R-SW	26%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T5	RSA BRMLT SAAS 10,001-25k p/100u	\$20.00	R-SW	26%	\$14.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T6	RSA BRMLT SAAS 25,001-50k p/100u	\$19.00	R-SW	26%	\$14.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T7	RSA BRMLT SAAS 50,001-100k p/100u	\$18.00	R-SW	26% 26%	\$13.32 \$12.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	RSA-BRMLT-S-T8 RSA-BRMLT-S-T9	RSA BRMLT SAAS 100,001-250k p/100u RSA BRMLT SAAS >250k p/100u	\$17.00 \$16.00	R-SW R-SW	26%	\$12.36	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	RSA-BRMLT-T-T1	RSA BRMLT SUB 1-1,000 p/100u	\$12.46	R-SW	26%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T2	RSA BRMLT SUB 1,001-2,500 p/100u	\$11.21	R-SW	26%	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T3	RSA BRMLT SUB 2,501-5k p/100u	\$10.54	R-SW	26%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BRMLT-T-T4	RSA BRMLT SUB 5,001-10k p/100u	\$7.68	R-SW R-SW	26%	\$5.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T5 RSA-BRMLT-T-T6	RSA BRMLT SUB 10,001-25k p/100u RSA BRMLT SUB 25,001-50k p/100u	\$4.91 \$4.60	R-SW	26% 26%	\$3.63 \$3.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BRMLT-T-T7	RSA BRMLT SUB 50,001-100k p/100u	\$4.38	R-SW	26%	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T8	RSA BRMLT SUB 100,001-250k p/100u	\$4.15	R-SW	26%	\$3.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T9	RSA BRMLT SUB >250k p/100u	\$3.93	R-SW	26%	\$2.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-P-T1	RSA BRM PERP 1-1,000 p/100u	\$1,954.00	R-SW	26%	\$1,445.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BRM-P-T2 RSA-BRM-P-T3	RSA BRM PERP 1,001-2,500 p/100u	\$1,756.00	R-SW	26%	\$1,299.44 \$1,221.74	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	RSA-BRM-P-T4	RSA BRM PERP 2,501-5k p/100u RSA BRM PERP 5,001-10k p/100u	\$1,651.00 \$1,203.00	R-SW R-SW	26% 26%	\$890.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	RSA-BRM-P-T5	RSA BRM PERP 10,001-25k p/100u	\$770.00	R-SW	26%	\$569.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-P-T6	RSA BRM PERP 25,001-50k p/100u	\$724.00	R-SW	26%	\$535.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-P-T7	RSA BRM PERP 50,001-100k p/100u	\$687.00	R-SW	26%	\$508.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-P-T8	RSA BRM PERP 100,001-250k p/100u	\$653.00	R-SW	26%	\$483.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BRM-P-T9 RSA-BRM-S-T1	RSA BRM PERP >250k p/100u RSA BRM SAAS 1-1,000 p/100u	\$614.00 \$181.00	R-SW R-SW	26% 26%	\$454.36 \$133.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BRM-S-T2	RSA BRM SAAS 1,001-2,500 p/100u	\$162.00	R-SW	26%	\$119.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-S-T3	RSA BRM SAAS 2,501-5k p/100u	\$153.00	R-SW	26%	\$113.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-S-T4	RSA BRM SAAS 5,001-10k p/100u	\$145.00	R-SW	26%	\$107.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-S-T5	RSA BRM SAAS 10,001-25k p/100u	\$138.00	R-SW	26%	\$102.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-S-T6	RSA BRM SAAS 25,001-50k p/100u	\$130.00	R-SW	26%	\$96.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BRM-S-T7 RSA-BRM-S-T8	RSA BRM SAAS 50,001-100k p/100u RSA BRM SAAS 100,001-250k p/100u	\$123.00 \$117.00	R-SW R-SW	26% 26%	\$91.02 \$86.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BRM-S-T9	RSA BRM SAAS >250k p/100u	\$117.00	R-SW	26%	\$81.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-T-T1	RSA BRM SUB 1-1,000 p/100u	\$87.23	R-SW	26%	\$64.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-T-T2	RSA BRM SUB 1,001-2,500 p/100u	\$78.39	R-SW	26%	\$58.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-T-T3	RSA BRM SUB 2,501-5k p/100u	\$73.71	R-SW	26%	\$54.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BRM-T-T4	RSA BRM SUB 5,001-10k p/100u	\$53.71	R-SW	26% 26%	\$39.75 \$25.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BRM-T-T5 RSA-BRM-T-T6	RSA BRM SUB 10,001-25k p/100u RSA BRM SUB 25,001-50k p/100u	\$34.38 \$32.32	R-SW R-SW	26%	\$23.92	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-T-T7	RSA BRM SUB 50,001-100k p/100u	\$30.67	R-SW	26%	\$22.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-T-T8	RSA BRM SUB 100,001-250k p/100u	\$29.15	R-SW	26%	\$21.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRM-T-T9	RSA BRM SUB >250k p/100u	\$27.41	R-SW	26%	\$20.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T1	RSA Bd Gov&LifLT PERP 1-1,000 p/100u	\$1,283.00	R-SW	26%	\$949.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGLLT-P-T2 RSA-BUGLLT-P-T3	RSA Bd Gov&LifLT PERP 1,001-2,500 p/100u RSA Bd Gov&LifLT PERP 2,501-5k p/100u	\$1,154.00 \$1,084.00	R-SW R-SW	26% 26%	\$853.96 \$802.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-P-T4	RSA Bd Gov&LifLT PERF 5,001-10k p/100u	\$790.00	R-SW	26%	\$584.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T5	RSA Bd Gov&LifLT PERP 10,001-25k p/100u	\$506.00	R-SW	26%	\$374.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T6	RSA Bd Gov&LifLT PERP 25,001-50k p/100u	\$475.00	R-SW	26%	\$351.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-P-T7	RSA Bd Gov&LifLT PERP 50,001-100k p/100u	\$452.00	R-SW	26%	\$334.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGLLT-P-T8 RSA-BUGLLT-P-T9	RSA Bd Gov&LifLT PERP 100001-250k p/100u	\$429.00 \$403.00	R-SW R-SW	26% 26%	\$317.46 \$298.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-P-19	RSA Bd Gov&LifLT PERP >250k p/100u RSA Bdl Gov&LifLT SAAS 1-1,000 p/100u	\$403.00 \$120.00	R-SW	26%	\$298.22 \$88.80	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-S-T2	RSA Bdl Gov&LifLT SAAS 1-1,000 p/100u	\$107.00	R-SW	26%	\$79.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-S-T3	RSA Bdl Gov&LifLT SAAS 2,501-5k p/100u	\$101.00	R-SW	26%	\$74.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-S-T4	RSA Bdl Gov&LifLT SAAS 5,001-10k p/100u	\$96.00	R-SW	26%	\$71.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-S-T5	RSA Bdl Gov&LifLT SAAS 10,001-25k p/100u	\$91.00	R-SW	26%	\$67.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGLLT-S-T6 RSA-BUGLLT-S-T7	RSA Bdl Gov&LifLT SAAS 25,001-50k p/100u RSA Bdl Gov&LifLT SAAS 50K1-100k p/100u	\$86.00 \$81.00	R-SW R-SW	26% 26%	\$63.64 \$59.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-S-T7	RSA Bdl Gov&LifLT SAAS 50K1-100K p/100u RSA Bdl Gov&LifLT SAAS 100K1-250k p/100u	\$77.00	R-SW	26%	\$56.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-S-T9	RSA Bdl Gov&LifLT SAAS >250k p/100u	\$73.00	R-SW	26%	\$54.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-T-T1	RSA Bd Gov&lifLT SUB 1-1,000 p/100u	\$57.28	R-SW	26%	\$42.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-T-T2	RSA Bd Gov&lifLT SUB 1,001-2,500 p/100u	\$51.52	R-SW	26%	\$38.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-T-T3	RSA Bd Gov&lift_T SUB 2,501-5k p/100u	\$48.39	R-SW	26%	\$35.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGLLT-T-T4 RSA-BUGLLT-T-T5	RSA Bd Gov&iifLT SUB 5,001-10k p/100u RSA Bd Gov&iifLT SUB 10,001-25k p/100u	\$35.27 \$22.59	R-SW R-SW	26% 26%	\$26.10 \$16.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-T-T6	RSA Bd Gov&iffLT SUB 10,001-25k p/1000 RSA Bd Gov&lifLT SUB 25,001-50k p/100u	\$22.59 \$21.21	R-SW	26%	\$16.72 \$15.70	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	RSA-BUGLLT-T-T0	RSA Bd Gov&lifLT SUB 50,001-30k p/100u	\$20.18	R-SW	26%	\$13.70 \$14.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-T-T8	RSA Bd Gov&lifLT SUB 100,001-250k p/100u	\$19.15	R-SW	26%	\$14.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGLLT-T-T9	RSA Bd Gov&lifLT SUB >250k p/100u	\$17.99	R-SW	26%	\$13.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T1	RSA Bd Gov&Lif PERP 1-1,000 p/100u	\$8,981.00	R-SW	26%	\$6,645.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGL-P-T2	RSA Bd Gov&Lif PERP 1,001-2,500 p/100u	\$8,075.00	R-SW	26% 26%	\$5,975.50 \$5,615.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGL-P-T3 RSA-BUGL-P-T4	RSA Bd Gov&Lif PERP 2,501-5k p/100u RSA Bd Gov&Lif PERP 5,001-10k p/100u	\$7,588.00 \$5,533.00	R-SW R-SW	26%	\$5,615.12 \$4,094.42	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	RSA-BUGL-P-T5	RSA Bd Gov&Lif PERP 10,001-25k p/100u	\$3,541.00	R-SW	26%	\$2,620.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-P-T6	RSA Bd Gov&Lif PERP 25,001-50k p/100u	\$3,328.00	R-SW	26%	\$2,462.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-BUGL-P-T7	RSA Bd Gov&Lif PERP 50,001-100k p/100u	\$3,162.00	R-SW	26%	\$2,339.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGL-P-T8 RSA-BUGL-P-T9	RSA Bd Gov&Lif PERP 100,001-250k p/100u RSA Bd Gov&Lif PERP >250k p/100u	\$3,004.00 \$2,824.00	R-SW R-SW	26% 26%	\$2,222.96 \$2,089.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGL-S-T1	RSA Bdl Gov&Lif SAAS 1-1,000 p/100u	\$837.00	R-SW	26%	\$619.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-S-T2	RSA Bdl Gov&Lif SAAS 1,001-2,500 p/100u	\$752.00	R-SW	26%	\$556.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-S-T3	RSA Bdl Gov&Lif SAAS 2,501-5k p/100u	\$707.00	R-SW	26%	\$523.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGL-S-T4 RSA-BUGL-S-T5	RSA Bdl Gov&Lif SAAS 5,001-10k p/100u RSA Bdl Gov&Lif SAAS 10,001-25k p/100u	\$671.00 \$638.00	R-SW R-SW	26% 26%	\$496.54 \$472.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGL-S-T6	RSA Bdl Gov&Lif SAAS 25,001-50k p/100u	\$600.00	R-SW	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-S-T7	RSA Bdl Gov&Lif SAAS 50,001-100k p/100u	\$569.00	R-SW	26%	\$421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-S-T8	RSA Bdl Gov&Lif SAAS 100,001-250k p/100u	\$541.00	R-SW	26%	\$400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGL-S-T9 RSA-BUGL-T-T1	RSA BdI Gov&Lif SAAS >250k p/100u RSA Bd Gov&lif SUB 1-1,000 p/100u	\$509.00 \$400.94	R-SW R-SW	26% 26%	\$376.66 \$296.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGL-T-T2	RSA Bd Gov&lif SUB 1,001-2,500 p/100u	\$360.49	R-SW	26%	\$266.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-T-T3	RSA Bd Gov&lif SUB 2,501-5k p/100u	\$338.75	R-SW	26%	\$250.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-T-T4	RSA Bd Gov&lif SUB 5,001-10k p/100u	\$247.01	R-SW	26%	\$182.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-BUGL-T-T5 RSA-BUGL-T-T6	RSA Bd Gov&lif SUB 10,001-25k p/100u RSA Bd Gov&lif SUB 25,001-50k p/100u	\$158.08 \$148.57	R-SW R-SW	26% 26%	\$116.98 \$109.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-BUGL-T-T7	RSA Bd Gov&lif SUB 50,001-100k p/100u	\$141.16	R-SW	26%	\$104.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-T-T8	RSA Bd Gov&lif SUB 100,001-250k p/100u	\$134.11	R-SW	26%	\$99.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BUGL-T-T9	RSA Bd Gov&lif SUB >250k p/100u	\$126.07	R-SW	26%	\$93.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-P-T1 RSA-DAGA-P-T2	RSA DAG ActM PERP 1-1,000 p/100u RSA DAG ActM PERP 1,001-2,500 p/100u	\$1,056.00 \$950.00	R-SW R-SW	26% 26%	\$781.44 \$703.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGA-P-T2	RSA DAG ActM PERP 1,001-2,300 p/1000 RSA DAG ActM PERP 2,501-5k p/100u	\$893.00	R-SW	26%	\$660.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T4	RSA DAG ActM PERP 5,001-10k p/100u	\$651.00	R-SW	26%	\$481.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T5	RSA DAG ActM PERP 10,001-25k p/100u	\$417.00	R-SW	26%	\$308.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-P-T6 RSA-DAGA-P-T7	RSA DAG ActM PERP 25,001-50k p/100u RSA DAG ActM PERP 50,001-100k p/100u	\$391.00 \$372.00	R-SW R-SW	26% 26%	\$289.34 \$275.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGA-P-T8	RSA DAG ActM PERP 100,001-100k p/100u	\$353.00	R-SW	26%	\$261.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-P-T9	RSA DAG ActM PERP >250k p/100u	\$332.00	R-SW	26%	\$245.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-T-T1	RSA DAG ActM SUB 1-1000 p/100u	\$47.14	R-SW	26%	\$34.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-T-T2 RSA-DAGA-T-T3	RSA DAG ActM SUB 1001-2500 p/100u RSA DAG ActM SUB 2501-5k p/100u	\$42.41 \$39.87	R-SW R-SW	26% 26%	\$31.38 \$29.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGA-T-T3	RSA DAG ACIM SUB 5001-10k p/100u	\$29.06	R-SW	26%	\$29.50 \$21.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-T-T5	RSA DAG ActM SUB 10001-25k p/100u	\$18.62	R-SW	26%	\$13.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGA-T-T6	RSA DAG ActM SUB 25001-50k p/100u	\$17.46	R-SW	26%	\$12.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGA-T-T7 RSA-DAGA-T-T8	RSA DAG ActM SUB 50001-100k p/100u RSA DAG ActM SUB 100001-250k p/100u	\$16.61 \$15.76	R-SW R-SW	26% 26%	\$12.29 \$11.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGA-T-T0	RSA DAG ActM SUB >250k p/100u	\$15.76 \$14.82	R-SW	26%	\$10.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T1	RSA DAGLT PERP 1-1,000 p/100u	\$332.00	R-SW	26%	\$245.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T2	RSA DAGLT PERP 1,001-2,500 p/100u	\$299.00	R-SW	26%	\$221.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGLT-P-T3 RSA-DAGLT-P-T4	RSA DAGLT PERP 2,501-5k p/100u RSA DAGLT PERP 5,001-10k p/100u	\$281.00 \$205.00	R-SW R-SW	26% 26%	\$207.94 \$151.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-P-T5	RSA DAGLT PERP 10,001-10k p/100u	\$131.00	R-SW	26%	\$96.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T6	RSA DAGLT PERP 25,001-50k p/100u	\$123.00	R-SW	26%	\$91.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-P-T7	RSA DAGLT PERP 50,001-100k p/100u	\$117.00	R-SW	26%	\$86.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGLT-P-T8	RSA DAGLT PERP 100,001-250k p/100u	\$111.00	R-SW R-SW	26% 26%	\$82.14 \$77.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-P-T9 RSA-DAGLT-S-T1	RSA DAGLT PERP >250k p/100u RSA DAGLT SAAS 1-1,000 p/100u	\$105.00 \$30.00	R-SW	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-S-T2	RSA DAGLT SAAS 1,001-2,500 p/100u	\$27.00	R-SW	26%	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-S-T3	RSA DAGLT SAAS 2,501-5k p/100u	\$26.00	R-SW	26%	\$19.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGLT-S-T4	RSA DAGLT SAAS 5,001-10k p/100u	\$24.00	R-SW	26% 26%	\$17.76 \$17.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-S-T5 RSA-DAGLT-S-T6	RSA DAGLT SAAS 10,001-25k p/100u RSA DAGLT SAAS 25,001-50k p/100u	\$23.00 \$22.00	R-SW R-SW	26%	\$16.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-S-T7	RSA DAGLT SAAS 50,001-100k p/100u	\$21.00	R-SW	26%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-S-T8	RSA DAGLT SAAS 100,001-250k p/100u	\$20.00	R-SW	26%	\$14.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGLT-S-T9 RSA-DAGLT-T-T1	RSA DAGLT SARS >250k p/100u	\$18.00 \$14.82	R-SW R-SW	26% 26%	\$13.32 \$10.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-T-T2	RSA DAGLT SUB 1-1,000 p/100u RSA DAGLT SUB 1,001-2,500 p/100u	\$14.62 \$13.35	R-SW	26%	\$9.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-T-T3	RSA DAGLT SUB 2,501-5k p/100u	\$12.54	R-SW	26%	\$9.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-T-T4	RSA DAGLT SUB 5,001-10k p/100u	\$9.15	R-SW	26%	\$6.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGLT-T-T5	RSA DAGLT SUB 10,001-25k p/100u	\$5.85	R-SW	26%	\$4.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGLT-T-T6 RSA-DAGLT-T-T7	RSA DAGLT SUB 25,001-50k p/100u	\$5.49 \$5.22	R-SW R-SW	26% 26%	\$4.06 \$3.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGLT-T-T8	RSA DAGLT SUB 50,001-100k p/100u RSA DAGLT SUB 100,001-250k p/100u	\$5.22 \$4.96	R-SW R-SW	26% 26%	\$3.86 \$3.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	RSA-DAGLT-T-T9	RSA DAGLT SUB >250k p/100u	\$4.69	R-SW	26%	\$3.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T1	RSA DAG PERP 1-1,000 p/100u	\$2,326.00	R-SW	26%	\$1,721.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T2	RSA DAG PERP 1,001-2,500 p/100u RSA DAG PERP 2.501-5k p/100u	\$2,092.00		26%	\$1,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-P-T3 RSA-DAG-P-T4	RSA DAG PERP 2,501-5k p/100u RSA DAG PERP 5.001-10k p/100u	\$1,966.00 \$1,434.00	R-SW R-SW	26% 26%	\$1,454.84 \$1,061.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAG-P-T5	RSA DAG PERP 5,001-10k p/100u RSA DAG PERP 10,001-25k p/100u	\$1,434.00	R-SW	26%	\$678.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T6	RSA DAG PERP 25,001-50k p/100u	\$862.00	R-SW	26%	\$637.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T7	RSA DAG PERP 50,001-100k p/100u	\$819.00	R-SW	26%	\$606.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-P-T8	RSA DAG PERP 100,001-250k p/100u	\$778.00	R-SW	26%	\$575.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-P-T9 RSA-DAG-S-T1	RSA DAG PERP >250k p/100u RSA DAG SAAS 1-1,000 p/100u	\$732.00 \$212.00	R-SW R-SW	26% 26%	\$541.68 \$156.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAG-S-T1	RSA DAG SAAS 1,-1,000 p/100u RSA DAG SAAS 1,001-2,500 p/100u	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-S-T3	RSA DAG SAAS 2,501-5k p/100u	\$179.00	R-SW	26%	\$132.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-S-T4	RSA DAG SAAS 5,001-10k p/100u	\$170.00	R-SW	26%	\$125.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-DAG-S-T5	RSA DAG SAAS 10,001-25k p/100u	\$162.00	R-SW	26%	\$119.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-S-T6	RSA DAG SAAS 25,001-50k p/100u	\$152.00	R-SW	26%	\$112.48	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-S-T7 RSA-DAG-S-T8	RSA DAG SAAS 50,001-100k p/100u RSA DAG SAAS 100,001-250k p/100u	\$144.00 \$137.00	R-SW R-SW	26% 26%	\$106.56 \$101.38	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAG-S-T9	RSA DAG SAAS >250k p/100u	\$129.00	R-SW	26%	\$95.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-T-T1	RSA DAG SUB 1-1,000 p/100u	\$103.84	R-SW	26%	\$76.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-T-T2	RSA DAG SUB 1,001-2,500 p/100u	\$93.39	R-SW	26%	\$69.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-T-T3	RSA DAG SUB 2,501-5k p/100u	\$87.77	R-SW	26%	\$64.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-T-T4 RSA-DAG-T-T5	RSA DAG SUB 5,001-10k p/100u RSA DAG SUB 10,001-25k p/100u	\$64.02 \$40.94	R-SW R-SW	26% 26%	\$47.37 \$30.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAG-T-T6	RSA DAG SUB 25,001-50k p/100u	\$38.48	R-SW	26%	\$28.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-T-T7	RSA DAG SUB 50,001-100k p/100u	\$36.56	R-SW	26%	\$27.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAG-T-T8	RSA DAG SUB 100,001-250k p/100u	\$34.73	R-SW	26%	\$25.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAG-T-T9	RSA DAG SUB >250k p/100u	\$32.68	R-SW	26%	\$24.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T1 RSA-DAGW-P-T2	RSA DAGW PERP 1-1,000 p/100u RSA DAGW PERP 1,001-2,500 p/100u	\$1,160.00 \$1,045.00	R-SW R-SW	26% 26%	\$858.40 \$773.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGW-P-T3	RSA DAGW PERP 2,501-5k p/100u	\$990.00	R-SW	26%	\$732.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T4	RSA DAGW PERP 5,001-10k p/100u	\$713.00	R-SW	26%	\$527.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T5	RSA DAGW PERP 10,001-25k p/100u	\$455.00	R-SW	26%	\$336.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-P-T6	RSA DAGW PERP 25,001-50k p/100u	\$430.00	R-SW	26%	\$318.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGW-P-T7 RSA-DAGW-P-T8	RSA DAGW PERP 50,001-100k p/100u RSA DAGW PERP 100,001-250k p/100u	\$405.00 \$390.00	R-SW R-SW	26% 26%	\$299.70 \$288.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGW-P-T9	RSA DAGW PERP >250k p/100u	\$355.00	R-SW	26%	\$262.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-T-T1	RSA DAGW SUB 1-1,000 p/100u	\$51.79	R-SW	26%	\$38.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-T-T2	RSA DAGW SUB 1,001-2,500 p/100u	\$46.65	R-SW	26%	\$34.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-T-T3	RSA DAGW SUB 2,501-5k p/100u	\$44.20	R-SW	26%	\$32.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-DAGW-T-T4 RSA-DAGW-T-T5	RSA DAGW SUB 5,001-10k p/100u RSA DAGW SUB 10,001-25k p/100u	\$31.83 \$20.31	R-SW R-SW	26% 26%	\$23.55 \$15.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-DAGW-T-T6	RSA DAGW SUB 25,001-50k p/100u	\$19.20	R-SW	26%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-T-T7	RSA DAGW SUB 50,001-100k p/100u	\$18.08	R-SW	26%	\$13.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-T-T8	RSA DAGW SUB 100,001-250k p/100u	\$17.41	R-SW	26%	\$12.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-DAGW-T-T9	RSA DAGW SUB >250k p/100u	\$15.85	R-SW	26%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GOLT-P-T1 RSA-GOLT-P-T2	RSA GovLT PERP 1-1,000 p/100u RSA GovLT PERP 1,001-2,500 p/100u	\$444.00 \$399.00	R-SW R-SW	26% 26%	\$328.56 \$295.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GOLT-P-T3	RSA GovLT PERP 1,001-2,300 p/1000 RSA GovLT PERP 2,501-5k p/100u	\$375.00	R-SW	26%	\$277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-P-T4	RSA GovLT PERP 5,001-10k p/100u	\$274.00	R-SW	26%	\$202.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-P-T5	RSA GovLT PERP 10,001-25k p/100u	\$175.00	R-SW	26%	\$129.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-P-T6 RSA-GOLT-P-T7	RSA GovLT PERP 25,001-50k p/100u	\$165.00	R-SW	26%	\$122.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GOLT-P-17 RSA-GOLT-P-T8	RSA GovLT PERP 50,001-100k p/100u RSA GovLT PERP 100,001-250k p/100u	\$156.00 \$149.00	R-SW R-SW	26% 26%	\$115.44 \$110.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GOLT-P-T9	RSA GovLT PERP >250k p/100u	\$140.00	R-SW	26%	\$103.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-S-T1	RSA GovLT SAAS 1-1,000 p/100u	\$40.00	R-SW	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-S-T2	RSA GovLT SAAS 1,001-2,500 p/100u	\$36.00	R-SW	26%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GOLT-S-T3	RSA GovLT SAAS 2,501-5k p/100u	\$34.00	R-SW	26% 26%	\$25.16 \$23.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GOLT-S-T4 RSA-GOLT-S-T5	RSA GovLT SAAS 5,001-10k p/100u RSA GovLT SAAS 10,001-25k p/100u	\$32.00 \$31.00	R-SW R-SW	26%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-S-T6	RSA GovLT SAAS 25,001-50k p/100u	\$29.00	R-SW	26%	\$21.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-S-T7	RSA GovLT SAAS 50,001-100k p/100u	\$28.00	R-SW	26%	\$20.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-S-T8	RSA GovLT SAAS 100,001-250k p/100u	\$26.00	R-SW	26%	\$19.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GOLT-S-T9 RSA-GOLT-T-T1	RSA GovLT SAAS >250k p/100u	\$25.00 \$19.82	R-SW R-SW	26% 26%	\$18.50 \$14.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GOLT-T-T2	RSA GovLT SUB 1-1,000 p/100u RSA GovLT SUB 1,001-2,500 p/100u	\$17.81	R-SW	26%	\$13.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-T-T3	RSA GovLT SUB 2,501-5k p/100u	\$16.74	R-SW	26%	\$12.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-T-T4	RSA GovLT SUB 5,001-10k p/100u	\$12.23	R-SW	26%	\$9.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-T-T5	RSA GovLT SUB 10,001-25k p/100u	\$7.81	R-SW	26%	\$5.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GOLT-T-T6 RSA-GOLT-T-T7	RSA GovLT SUB 25,001-50k p/100u RSA GovLT SUB 50.001-100k p/100u	\$7.37 \$6.96	R-SW R-SW	26% 26%	\$5.45 \$5.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GOLT-T-T8	RSA GovLT SUB 100,001-250k p/100u	\$6.65	R-SW	26%	\$4.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GOLT-T-T9	RSA GovLT SUB >250k p/100u	\$6.25	R-SW	26%	\$4.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T1	RSA Gov PERP 1-1,000 p/100u	\$3,107.00	R-SW	26%	\$2,299.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T2	RSA Gov PERP 1,001-2,500 p/100u	\$2,794.00	R-SW	26%	\$2,067.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GO-P-T3 RSA-GO-P-T4	RSA Gov PERP 2,501-5k p/100u RSA Gov PERP 5.001-10k p/100u	\$2,625.00 \$1,915.00	R-SW R-SW	26% 26%	\$1,942.50 \$1,417.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GO-P-T5	RSA Gov PERP 10,001-25k p/100u	\$1,225.00	R-SW	26%	\$906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T6	RSA Gov PERP 25,001-50k p/100u	\$1,152.00	R-SW	26%	\$852.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T7	RSA Gov PERP 50,001-100k p/100u	\$1,094.00	R-SW	26%	\$809.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-P-T8	RSA Gov PERP 100,001-250k p/100u	\$1,040.00	R-SW	26%	\$769.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GO-P-T9 RSA-GO-S-T1	RSA Gov PERP >250k p/100u RSA Gov SAAS 1-1.000 p/100u	\$977.00 \$283.00	R-SW R-SW	26% 26%	\$722.98 \$209.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GO-S-T1	RSA Gov SAAS 1-1,000 p/100u RSA Gov SAAS 1,001-2,500 p/100u	\$253.00 \$254.00	R-SW	26%	\$209.42 \$187.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-S-T3	RSA Gov SAAS 2,501-5k p/100u	\$239.00	R-SW	26%	\$176.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-S-T4	RSA Gov SAAS 5,001-10k p/100u	\$227.00	R-SW	26%	\$167.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-S-T5	RSA Gov SAAS 10,001-25k p/100u	\$216.00	R-SW	26%	\$159.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GO-S-T6 RSA-GO-S-T7	RSA Gov SAAS 25,001-50k p/100u RSA Gov SAAS 50,001-100k p/100u	\$203.00 \$193.00	R-SW R-SW	26% 26%	\$150.22 \$142.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GO-S-T7 RSA-GO-S-T8	RSA Gov SAAS 50,001-100k p/100u RSA Gov SAAS 100.001-250k p/100u	\$193.00 \$183.00	R-SW R-SW	26%	\$142.82 \$135.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	RSA-GO-S-T9	RSA Gov SAAS >250k p/100u	\$172.00	R-SW	26%	\$127.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-T-T1	RSA Gov SUB 1-1,000 p/100u	\$138.71	R-SW	26%	\$102.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-T-T2	RSA Gov SUB 1,001-2,500 p/100u	\$124.73	R-SW	26%	\$92.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-GO-T-T3	RSA Gov SUB 2,501-5k p/100u	\$117.19	R-SW	26%	\$86.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GO-T-T4 RSA-GO-T-T5	RSA Gov SUB 5,001-10k p/100u RSA Gov SUB 10,001-25k p/100u	\$85.49 \$54.69	R-SW R-SW	26% 26%	\$63.26 \$40.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-GO-T-T6	RSA Gov SUB 25,001-50k p/100u	\$51.43	R-SW	26%	\$38.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-T-T7	RSA Gov SUB 50,001-100k p/100u	\$48.84	R-SW	26%	\$36.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-GO-T-T8	RSA Gov SUB 100,001-250k p/100u	\$46.43	R-SW	26%	\$34.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-GO-T-T9 RSA-IID-P-T1	RSA Gov SUB >250k p/100u RSA InactiveID PERP 1-1,000 p/100u	\$43.62 \$1,268.00	R-SW R-SW	26% 26%	\$32.28 \$938.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-IID-P-T2	RSA InactiveID PERP 1,001-2,500 p/100u	\$1,140.00	R-SW	26%	\$843.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T3	RSA InactiveID PERP 2,501-5k p/100u	\$1,071.00	R-SW	26%	\$792.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T4	RSA InactiveID PERP 5,001-10k p/100u	\$781.00	R-SW	26%	\$577.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-IID-P-T5 RSA-IID-P-T6	RSA InactiveID PERP 10,001-25k p/100u RSA InactiveID PERP 25,001-50k p/100u	\$500.00 \$470.00	R-SW R-SW	26% 26%	\$370.00 \$347.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-IID-P-T7	RSA InactiveID PERP 50,001-100k p/100u	\$447.00	R-SW	26%	\$330.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T8	RSA InactiveID PERP 100,001-250k p/100u	\$424.00	R-SW	26%	\$313.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-P-T9	RSA InactiveID PERP >250k p/100u	\$399.00	R-SW	26%	\$295.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-IID-S-T1 RSA-IID-S-T2	RSA InactiveID SAAS 1-1,000 p/100u RSA InactiveID SAAS 1,001-2,500 p/100u	\$115.00 \$104.00	R-SW R-SW	26% 26%	\$85.10 \$76.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-IID-S-T3	RSA InactiveID SAAS 2,501-5k p/100u	\$97.00	R-SW	26%	\$71.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-S-T4	RSA InactiveID SAAS 5,001-10k p/100u	\$93.00	R-SW	26%	\$68.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-S-T5	RSA InactiveID SAAS 10,001-25k p/100u	\$88.00	R-SW	26%	\$65.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-IID-S-T6 RSA-IID-S-T7	RSA InactiveID SAAS 25,001-50k p/100u RSA InactiveID SAAS 50,001-100k p/100u	\$83.00 \$79.00	R-SW R-SW	26% 26%	\$61.42 \$58.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-IID-S-T8	RSA InactiveID SAAS 30,001-100k p/100u	\$75.00	R-SW	26%	\$55.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-S-T9	RSA InactiveID SAAS >250k p/100u	\$70.00	R-SW	26%	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-T-T1	RSA InactiveID SUB 1-1,000 p/100u	\$56.61	R-SW	26%	\$41.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-IID-T-T2 RSA-IID-T-T3	RSA InactiveID SUB 1,001-2,500 p/100u RSA InactiveID SUB 2,501-5k p/100u	\$50.89 \$47.81	R-SW R-SW	26% 26%	\$37.66 \$35.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-IID-T-T4	RSA InactiveID 30B 2,301-3k p/100u	\$34.87	R-SW	26%	\$25.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-T-T5	RSA InactiveID SUB 10,001-25k p/100u	\$22.32	R-SW	26%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-IID-T-T6	RSA InactiveID SUB 25,001-50k p/100u	\$20.98	R-SW	26%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-IID-T-T7 RSA-IID-T-T8	RSA InactiveID SUB 50,001-100k p/100u RSA InactiveID SUB 100,001-250k p/100u	\$19.96 \$18.93	R-SW R-SW	26% 26%	\$14.77 \$14.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-IID-T-T9	RSA InactiveID SUB >250k p/100u	\$17.81	R-SW	26%	\$13.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T1	RSA LifLT PERP 1-1,000 p/100u	\$907.00	R-SW	26%	\$671.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T2	RSA LifLT PERP 1,001-2,500 p/100u	\$815.00	R-SW	26%	\$603.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-P-T3 RSA-LILT-P-T4	RSA LifLT PERP 2,501-5k p/100u RSA LifLT PERP 5.001-10k p/100u	\$766.00 \$559.00	R-SW R-SW	26% 26%	\$566.84 \$413.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-P-T5	RSA LifLT PERP 10,001-10k p/100u	\$358.00	R-SW	26%	\$264.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T6	RSA LifLT PERP 25,001-50k p/100u	\$336.00	R-SW	26%	\$248.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T7	RSA LifLT PERP 50,001-100k p/100u	\$319.00	R-SW	26%	\$236.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-P-T8 RSA-LILT-P-T9	RSA LifLT PERP 100,001-250k p/100u RSA LifLT PERP >250k p/100u	\$303.00 \$285.00	R-SW R-SW	26% 26%	\$224.22 \$210.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-S-T1	RSA LifLT SAAS 1-1,000 p/100u	\$85.00	R-SW	26%	\$62.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-S-T2	RSA LifLT SAAS 1,001-2,500 p/100u	\$77.00	R-SW	26%	\$56.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-S-T3	RSA LifLT SAAS 2,501-5k p/100u	\$72.00	R-SW	26%	\$53.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-S-T4	RSA LifLT SAAS 5,001-10k p/100u	\$69.00 \$65.00	R-SW R-SW	26% 26%	\$51.06 \$48.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-S-T5 RSA-LILT-S-T6	RSA LifLT SAAS 10,001-25k p/100u RSA LifLT SAAS 25,001-50k p/100u	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-S-T7	RSA LifLT SAAS 50,001-100k p/100u	\$58.00	R-SW	26%	\$42.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-S-T8	RSA LifLT SAAS 100,001-250k p/100u	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-S-T9	RSA Lift T SUB 4 4 000 - 4000	\$52.00	R-SW	26% 26%	\$38.48 \$29.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-T-T1 RSA-LILT-T-T2	RSA LifLT SUB 1-1,000 p/100u RSA LifLT SUB 1,001-2,500 p/100u	\$40.49 \$36.38	R-SW R-SW	26%	\$26.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-T-T3	RSA LifLT SUB 2,501-5k p/100u	\$34.20	R-SW	26%	\$25.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-T-T4	RSA LifLT SUB 5,001-10k p/100u	\$24.96	R-SW	26%	\$18.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LILT-T-T5 RSA-LILT-T-T6	RSA LifLT SUB 10,001-25k p/100u RSA LifLT SUB 25,001-50k p/100u	\$15.98 \$15.00	R-SW R-SW	26% 26%	\$11.83 \$11.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LILT-T-T0	RSA LifLT SUB 50,001-30k p/100u RSA LifLT SUB 50,001-100k p/100u	\$15.00 \$14.24	R-SW	26%	\$11.10 \$10.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-T-T8	RSA LifLT SUB 100,001-250k p/100u	\$13.53	R-SW	26%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-T-T9	RSA LifLT SUB >250k p/100u	\$12.72	R-SW	26%	\$9.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T1	RSA Lif PERP 1-1,000 p/100u	\$6,347.00	R-SW	26%	\$4,696.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LI-P-T2 RSA-LI-P-T3	RSA Lif PERP 1,001-2,500 p/100u RSA Lif PERP 2,501-5k p/100u	\$5,706.00 \$5,362.00	R-SW R-SW	26% 26%	\$4,222.44 \$3,967.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LI-P-T4	RSA Lif PERP 5,001-10k p/100u	\$3,910.00	R-SW	26%	\$2,893.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T5	RSA Lif PERP 10,001-25k p/100u	\$2,503.00	R-SW	26%	\$1,852.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-P-T6	RSA Lif PERP 25,001-50k p/100u	\$2,352.00	R-SW	26%	\$1,740.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LI-P-T7 RSA-LI-P-T8	RSA Lif PERP 50,001-100k p/100u RSA Lif PERP 100,001-250k p/100u	\$2,234.00 \$2,123.00	R-SW R-SW	26% 26%	\$1,653.16 \$1,571.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LI-P-18 RSA-LI-P-T9	RSA Lif PERP 100,001-250k p/100u RSA Lif PERP >250k p/100u	\$2,123.00 \$1,996.00	R-SW R-SW	26% 26%	\$1,571.02 \$1,477.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	RSA-LI-S-T1	RSA Lif SAAS 1-1,000 p/100u	\$598.00	R-SW	26%	\$442.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-S-T2	RSA Lif SAAS 1,001-2,500 p/100u	\$538.00	R-SW	26%	\$398.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-S-T3	RSA Lif SAAS 2,501-5k p/100u	\$505.00	R-SW	26%	\$373.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RSA-LI-S-T4 RSA-LI-S-T5	RSA Lif SAAS 5,001-10k p/100u RSA Lif SAAS 10.001-25k p/100u	\$480.00 \$456.00	R-SW R-SW	26% 26%	\$355.20 \$337.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	RSA-LI-S-T6	RSA Lif SAAS 25,001-50k p/100u	\$428.00	R-SW	26%	\$316.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-S-T7	RSA Lif SAAS 50,001-100k p/100u	\$407.00	R-SW	26%	\$301.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-S-T8	RSA Lif SAAS 100,001-250k p/100u	\$386.00	R-SW	26%	\$285.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LI-S-T9	RSA Lif SAAS >250k p/100u	\$363.00	R-SW	26%	\$268.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

March   Dec   De						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
Section   Continue	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Section   Continue													
Column   C													
September   Company   Co													
Section   Column	5						\$82.69		\$0.00				
Sept   1-71   Sept   1-72													
Sept   1.1   1.2													
S.   SECTIONAL CELL   SECTION CONTINUES AND PROPERTY CONTINUES AND	-												
Section   Company	5							\$0.00					
Section   Company   Comp													
S													
5   Mid-Mid-Mid-Mid-Mid-Mid-Mid-Mid-Mid-Mid-													
September   Process   Pr													
S   PAY-080000   PAY-1000000   PAY-1000000   PAY-100000000   PAY-100000000000   PAY-1000000000000000000000000000000000000													
NAME													
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S		RVM500		\$20.00	R-SW	26%	\$14.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S   PAN-SOCKOON   C   S   And Assistes Memory in the first of the form of th													
S   Prividence   Prividence   Privilence													
S   PAYANDOON   PRAY VISIONIA Management Provide Four Express (2000)   PRAY VISIONIA Management Provide Four Express (2000)   PRAY VISIONIA Management Provide Four Express (2000)   PRAY VISIONIA MANAGEMENT PROVIDE PROVID													
Second Column	5					26%			\$0.00				
5 STREE-69-24-10 STRE													
S SYDE 6-02-04-10 SYDE 6-10													
5 STOCE-6-10-2-25 STOCE 6-10-2-25 STOCE 6-10-2													
5 STORE 4-30-4-50 STORE 10 girt Store 24 Mo Fibrace 24 Mo Fibrace 25 Mo Fibrace 24 Mo Fibrace 25 Mo	5	S700E-6-30-24-25	S700E 6 Digit 30Sec 24 Mo 25 Pack						\$0.00				
5 STORE 4-30-4-4-50 STORE 6-19 STORE 6-24 Most 9 Pack													
5 STORGE-693-CHA STORGE Digit StORGE AM the pty 255-750													
5 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-68 STOCE 0-19 STOCE-6-09-04-69 STOCE 0-19													
5 STORE-6-30-24-D STORE 6 Digs 308cc 24 Morty 2016-16K STORE-6-30-24E STORE 6 Digs 308cc 24 Morty 2016-16K STORE-6-30-24E STORE 6 Digs 308cc 24 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30-25E STORE 6 Digs 308cc 30 Morty 1001-16K STORE-6-30-30	5							\$0.00					
5   \$7006-6-30-24-E   \$7006   \$0.00													
5 \$700E-69-024-F \$700E Fugis State 24 Moving 7950F10K \$150.00 \$0.0													
5 \$700E-6-03-24-4 \$700E 6 Digst 305e-2 A May \$7500F-50Y \$20.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.													
5 STONE-6-503-6-14 STONE 6 Digit 308-e-28 Mon (by 2005-1M \$20.00 \$3.00 \$	5			\$30.50	R-SW	26%	\$22.57	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5700E-6-30-36-10 5700E 6-30-36-10 5700E 6-30-36-10 5700E 6-30-36-10 5700E 6-30-36-10 5700E 6-30-36-10 5700E 6-30-36-10 5700E 6-30-36-20 5700													
5 7700E-5-3-3-5-10 STORE Degli SSNee-58 May 20 Plank													
5 5700E-6-30-34-520 5700E Digit 30Sec 38 Mo 25 Plack \$16,250.0 R.SW 26% \$240.50 S.0.0 \$0.0 \$0.0 \$0.00													
5 \$700E-6-30-36-5 \$700E 6 Digit 30Sec 38 Mo 5 Pack \$3.25 0.0 R-SW 28% \$2.405.0 \$0.00													
5 \$700E-6-30-38-50 \$700E 6 Digit 30Sec 36 Mo by 255-700 \$ \$0.0	-												
5 \$700E-8-30-38-B \$700E E-90igt 355ec 38 Mor of yt 255-750 \$80.00 R-SW 26% \$44.40 \$0.00 \$0													
5 \$700E-8-03-93-C \$700E 6 Dight 30Sec 38 Mod vgh 1905-2500 \$5.00 \$5.00 \$0.00 \$													
5 \$700E-3-03-8-D \$700E Digit 305e-2 8h Mo qiy 2505-SK \$49.00 R-SW 26% \$38.28 \$0.00 \$													
S   STOIGE-6-30-36-E   STOIGE E Digit 30Ser-38 Mo tty 500F-7500   \$43.00   \$43.00   \$40.00   \$50.00													
5 \$700E-6-30-38-F \$700E 6 Digit 30Sec 38 Mo uty 7505-10K \$33.00 \$30.00 \$													
5 \$700E-6-30-36-H \$700E 0 Digit 30Sec 30 Mo (ny 15005-25K \$3100 R-SW 26% \$24.42 \$0.00 \$0.0													
5 \$700E-8-30-48-10 \$700E 6 Digit 30Sec 48 Mo 10 Pack \$770.00 R-SW 28% \$56.90 \$0.00 \$													
5 \$700E-6-30-48-10 \$700E 6   Digit 30Sec 48   Mo 100 Pack \$770.00   R-SW 26% \$5,688.00 \$0.													
5 \$700E-6-30-48-10 \$700E 6 Digit 30Sec 48 Mo 100 Pack \$1,205.00 R-SW 26% \$5,698.00 \$0.00 \$													
5 \$700E-6-30-48-250 \$700E 6 Digit 30Sec 48 Mo 250 Pack \$19.250.00 R-SW 26% \$2.849.00 \$0.00	-	S700E-6-30-48-100							\$0.00			\$0.00	\$0.00
5 \$700E-6-30-48-5 \$700E 6 Digit 30Sec 48 Mo 5Pack \$385.00 R.SW 26% \$284.90 \$0.00 \$0.													
5 \$700E-6-30-48-50 \$700E 6 Digit 30Sec 48 Mo 50 Pack \$3,850.00 R-SW 26% \$2,849.00 \$0													
5 \$700E-6-30-48-A \$700E 6 Digit 30Sec 48 Mo qty 255-750 \$700E 6 Digit 30Sec 48 Mo qty 755-1500 \$87.50 R-SW 26% \$49.95 \$0.00 \$0													
5 5700E-6-30-48-C \$700E 6 Digit 30Sec 48 Mo qfy 1505-2500 \$6.00 \$6.00 \$6.00 \$6.00 \$0		S700E-6-30-48-A											
5 \$700E-6-30-48-D \$700E 6 Digit 30Sec 48 Mo qty 2505-5K \$58.00 R-SW 26% \$42.92 \$0.00	5							7					
5 5700E-6-30-48-E \$700E 6 Digit 30Sec 48 Mo qtý 5005-7500 \$5100 R.SW 26% \$37.74 \$0.00 \$0.0	5												
5 \$700E-6-30-48-F \$700E 6 Digit 30Sec 48 Mo qty 7505-10K \$46.00 R-SW 26% \$34.04 \$0.00 \$0.0	5												
5 \$700E-6-30-48-H \$700E 6 Digit 30Sec 48 Mo qfy 15005-25K \$39.00 R-SW 26% \$28.86 \$0.00 \$0.			S700E 6 Digit 30Sec 48 Mo qty 7505-10K			26%	\$34.04	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 \$700E-6-30-48-I \$700E 6 Digit 30Sec 48 Mo qty 25005-IM \$36.50 R-SW 26% \$27.01 \$0.00 \$0.0													
5 \$700E-6-30-60-10 \$700E 6 Digit 30 Sec 60 Mo 10 Pack \$890.00 R-SW 26% \$658.60 \$0.00	-												
5 \$700E-6-30-60-100 \$700E 6 Digit 30Sec 60 Mo 100 Pack \$8,900.00 R-SW 26% \$6,586.00 \$0.00													
5 \$700E-6-30-60-25 \$700E 6 Digit 30Sec 60 Mo 25 Pack \$2,225.00 R-SW 26% \$1,646.50 \$0.00 \$0													
5 \$700E-6-30-60-5 \$700E 6 Digit 30Sec 60 Mo 5 Pack \$445.00 R-SW 26% \$329.30 \$0.00 \$0		S700E-6-30-60-25	S700E 6 Digit 30Sec 60 Mo 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 \$700E-6-30-60-50 \$700E 6 Digit 30Sec 60 Mo 50 Pack \$4,450.00 R-SW 26% \$3,293.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S700E-6-30-60-B	S700E 6 Digit 30Sec 60 Mo qty 755-1500	\$77.00	R-SW	26%	\$56.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S700E-6-30-60-C S700E-6-30-60-D	S700E 6 Digit 30Sec 60 Mo qty 1505-2500	\$71.00 \$63.50	R-SW R-SW	26% 26%	\$52.54 \$46.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-30-60-E	S700E 6 Digit 30Sec 60 Mo qty 2505-5K S700E 6 Digit 30Sec 60 Mo qty 5005-7500	\$56.50	R-SW	26%	\$41.81	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-30-60-F	S700E 6 Digit 30Sec 60 Mo qty 7505-10K	\$50.50	R-SW	26%	\$37.37	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-30-60-G	S700E 6 Digit 30Sec 60 Mo qty 10005-15K	\$48.50	R-SW	26%	\$35.89	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-30-60-H	S700E 6 Digit 30Sec 60 Mo qty 15005-25K	\$44.50	R-SW	26%	\$32.93	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-30-60-I S700E-6-60-24-10	S700E 6 Digit 30Sec 60 Mo qty 25005-1M S700E 6 Digit 60 Sec 24 Mo 10 Pack	\$41.50 \$500.00	R-SW R-SW	26% 26%	\$30.71 \$370.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-24-100	S700E 6 Digit 60 Sec 24 Mo 10 Pack S700E 6 Digit 60Sec 24 Mo 100 Pack	\$5,000.00	R-SW	26%	\$3,700.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-24-25	S700E 6 Digit 60Sec 24 Mo 25 Pack	\$1,250.00	R-SW	26%	\$925.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-24-250	S700E 6 Digit 60Sec 24 Mo 250 Pack	\$12,500.00	R-SW	26%	\$9,250.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-24-5 S700E-6-60-24-50	S700E 6 Digit 60Sec 24 Mo 5 Pack S700E 6 Digit 60Sec 24 Mo 50 Pack	\$250.00 \$2,500.00	R-SW R-SW	26% 26%	\$185.00 \$1,850.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	S700E-6-60-24-50 S700E-6-60-24-A	S700E 6 Digit 60Sec 24 Mo 50 Pack S700E 6 Digit 60Sec 24 Mo gty 255-750	\$2,500.00 \$45.50	R-SW	26%	\$1,650.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-24-B	S700E 6 Digit 60Sec 24 Mo qty 755-1500	\$43.50	R-SW	26%	\$32.19	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-24-C	S700E 6 Digit 60Sec 24 Mo qty 1505-2500	\$40.50	R-SW	26%	\$29.97	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-24-D	S700E 6 Digit 60Sec 24 Mo qty 2505-5K	\$36.50	R-SW	26%	\$27.01	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-24-E S700E-6-60-24-F	S700E 6 Digit 60Sec 24 Mo qty 5005-7500 S700E 6 Digit 60Sec 24 Mo qty 7505-10K	\$32.00 \$29.00	R-SW R-SW	26% 26%	\$23.68 \$21.46	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-24-G	S700E 6 Digit 60Sec 24 Mo qty 10005-15K	\$27.50	R-SW	26%	\$20.35	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-24-H	S700E 6 Digit 60Sec 24 Mo qty 15005-25K	\$24.50	R-SW	26%	\$18.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S700E-6-60-24-I	S700E 6 Digit 60Sec 24 Mo qty 25005-1M	\$23.00	R-SW	26%	\$17.02	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-36-10	S700E 6 Digit 60 Sec 36 Mo 10 Pack	\$620.00	R-SW	26%	\$458.80	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-36-100 S700E-6-60-36-25	S700E 6 Digit 60Sec 36 Mo 100 Pack S700E 6 Digit 60Sec 36 Mo 25 Pack	\$6,200.00 \$1,550.00	R-SW R-SW	26% 26%	\$4,588.00 \$1,147.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-36-250	S700E 6 Digit 60Sec 36 Mo 250 Pack	\$15,500.00	R-SW	26%	\$11,470.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-36-5	S700E 6 Digit 60Sec 36 Mo 5 Pack	\$310.00	R-SW	26%	\$229.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-36-50	S700E 6 Digit 60Sec 36 Mo 50 Pack	\$3,100.00	R-SW	26%	\$2,294.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-36-A S700E-6-60-36-B	S700E 6 Digit 60Sec 36 Mo qty 255-750 S700E 6 Digit 60Sec 36 Mo qty 755-1500	\$57.00 \$54.00	R-SW R-SW	26% 26%	\$42.18 \$39.96	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-36-C	S700E 6 Digit 60Sec 36 Mo qty 1505-2500	\$51.00	R-SW	26%	\$37.74	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-36-D	S700E 6 Digit 60Sec 36 Mo qty 2505-5K	\$46.00	R-SW	26%	\$34.04	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-36-E	S700E 6 Digit 60Sec 36 Mo qty 5005-7500	\$40.00	R-SW	26%	\$29.60	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-36-F	S700E 6 Digit 60Sec 36 Mo qty 7505-10K	\$36.00	R-SW	26%	\$26.64	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-36-G S700E-6-60-36-H	S700E 6 Digit 60Sec 36 Mo qty 10005-15K S700E 6 Digit 60Sec 36 Mo qty 15005-25K	\$34.00 \$30.00	R-SW R-SW	26% 26%	\$25.16 \$22.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-36-I	S700E 6 Digit 60Sec 36 Mo qty 25005-1M	\$28.00	R-SW	26%	\$20.72	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-48-10	S700E 6 Digit 60 Sec 48 Mo 10 Pack	\$740.00	R-SW	26%	\$547.60	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-48-100	S700E 6 Digit 60Sec 48 Mo 100 Pack	\$7,400.00	R-SW	26%	\$5,476.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-48-25 S700E-6-60-48-250	S700E 6 Digit 60Sec 48 Mo 25 Pack S700E 6 Digit 60Sec 48 Mo 250 Pack	\$1,850.00 \$18,500.00	R-SW R-SW	26% 26%	\$1,369.00 \$13,690.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-48-5	S700E 6 Digit 60Sec 48 Mo 5 Pack	\$370.00	R-SW	26%	\$273.80	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-48-50	S700E 6 Digit 60Sec 48 Mo 50 Pack	\$3,700.00	R-SW	26%	\$2,738.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-48-A	S700E 6 Digit 60Sec 48 Mo qty 255-750	\$67.50	R-SW	26%	\$49.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S700E-6-60-48-B S700E-6-60-48-C	S700E 6 Digit 60Sec 48 Mo qty 755-1500 S700E 6 Digit 60Sec 48 Mo qty 1505-2500	\$64.50 \$61.00	R-SW R-SW	26% 26%	\$47.73 \$45.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-48-D	S700E 6 Digit 60Sec 48 Mo qty 1505-2500 S700E 6 Digit 60Sec 48 Mo qty 2505-5K	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-48-E	S700E 6 Digit 60Sec 48 Mo qty 5005-7500	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-48-F	S700E 6 Digit 60Sec 48 Mo qty 7505-10K	\$43.00	R-SW	26%	\$31.82	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-48-G S700E-6-60-48-H	S700E 6 Digit 60Sec 48 Mo qty 10005-15K	\$40.50 \$36.00	R-SW R-SW	26% 26%	\$29.97 \$26.64	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5 5	S700E-6-60-48-I	S700E 6 Digit 60Sec 48 Mo qty 15005-25K S700E 6 Digit 60Sec 48 Mo qty 25005-1M	\$33.50	R-SW	26%	\$26.64 \$24.79	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-10	S700E 6 Digit 60 Sec 60 Mo 10 Pack	\$860.00	R-SW	26%	\$636.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-100	S700E 6 Digit 60Sec 60 Mo 100 Pack	\$8,600.00	R-SW	26%	\$6,364.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-25	S700E 6 Digit 60Sec 60 Mo 25 Pack	\$2,150.00	R-SW	26%	\$1,591.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-60-250 S700E-6-60-60-5	S700E 6 Digit 60Sec 60 Mo 250 Pack S700E 6 Digit 60Sec 60 Mo 5 Pack	\$21,500.00 \$430.00	R-SW R-SW	26% 26%	\$15,910.00 \$318.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-60-50	S700E 6 Digit 60Sec 60 Mo 51 ack	\$4,300.00	R-SW	26%	\$3,182.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-A	S700E 6 Digit 60Sec 60 Mo qty 255-750	\$78.00	R-SW	26%	\$57.72	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-B	S700E 6 Digit 60Sec 60 Mo qty 755-1500	\$74.00	R-SW	26%	\$54.76	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-C S700E-6-60-60-D	S700E 6 Digit 60Sec 60 Mo qty 1505-2500	\$68.00	R-SW	26%	\$50.32	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	S700E-6-60-60-D S700E-6-60-60-E	S700E 6 Digit 60Sec 60 Mo qty 2505-5K S700E 6 Digit 60Sec 60 Mo qty 5005-7500	\$60.50 \$53.50	R-SW R-SW	26% 26%	\$44.77 \$39.59	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S700E-6-60-60-F	S700E 6 Digit 60Sec 60 Mo qty 7505-10K	\$47.50	R-SW	26%	\$35.15	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-G	S700E 6 Digit 60Sec 60 Mo qty 10005-15K	\$45.50	R-SW	26%	\$33.67	\$0.00	\$0.00		\$0.00	\$0.00	
5	S700E-6-60-60-H	S700E 6 Digit 60Sec 60 Mo qty 15005-25K	\$41.50	R-SW	26%	\$30.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S700E-6-60-60-I S800E-6-30-24-10	S700E 6 Digit 60Sec 60 Mo qty 25005-1M	\$38.50	R-SW R-SW	26% 26%	\$28.49 \$466.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S800E-6-30-24-10	S800E 6 Digit 30 Sec 24 Mo 10 Pack S800E 6 Digit 30Sec 24 Mo 100 Pack	\$630.00 \$6,300.00	R-SW R-SW	26%	\$4,662.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S800E-6-30-24-25	S800E 6 Digit 30Sec 24 Mo 100 Fack	\$1,575.00	R-SW	26%	\$1,165.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	S800E-6-30-24-250	S800E 6 Digit 30Sec 24 Mo 250 Pack	\$15,750.00	R-SW	26%	\$11,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-5	S800E 6 Digit 30Sec 24 Mo 5 Pack	\$315.00	R-SW	26%	\$233.10		\$0.00		\$0.00	\$0.00	
5 5	S800E-6-30-24-50 S800E-6-30-24-A	S800E 6 Digit 30Sec 24 Mo 50 Pack S800E 6 Digit 30Sec 24 Mo qty 255-750	\$3,150.00 \$57.50	R-SW R-SW	26% 26%	\$2,331.00 \$42.55	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	S800E-6-30-24-A S800E-6-30-24-B	S800E 6 Digit 30Sec 24 Mo qty 255-750 S800E 6 Digit 30Sec 24 Mo qty 755-1500	\$57.50 \$55.00	R-SW	26%	\$42.55 \$40.70		\$0.00		\$0.00	\$0.00	
5	S800E-6-30-24-C	S800E 6 Digit 30Sec 24 Mo qty 1505-2500	\$52.00	R-SW	26%	\$38.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-D	S800E 6 Digit 30Sec 24 Mo qty 2505-5K	\$50.00	R-SW	26%	\$37.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	S800E-6-30-24-E	S800E 6 Digit 30Sec 24 Mo qty 5005-7500	\$47.00	R-SW	26%	\$34.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

March   Sept						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1.	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Section-Accordance   Section   Sec													
Best	-												
1.0	-												
State   Control   Contro													
Section   Column													
Column   C	5	S800E-6-30-36-25	S800E 6 Digit 30Sec 36 Mo 25 Pack										\$0.00
Section   Column	-												
Section   Control   Cont													
5   SECKL-3-3-0.6   SECKL-3-													
Column   C													
Section   Company   Comp	5												
Section   Control   Cont	-												
Section   Control   Cont	-												
5   Signific Action   1   Signific Action	-												
5   SEGIO-RA-10-3-14   SEGIO FROM PRINT   SEGIO F													
Section   Column													
S 2000G 2-30-4 270  S 2000	5												
S SIRRE 6-20-6-20 200	5												
S SIGNICE -6.18-6.4-5.0 SORICE C Gigl Stilles- 6 Me for Park  SIGN													
S   SIRREE -13-48-200   SIRREE   19-200   S.SW   20													
\$ 500000-5-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-													
S SINCE -0.04-86 SOUGE Digit 3050-r4 May 1077-07-1000 \$0.00 R-50V 20% \$0.00 \$0	-												
5 SBBEET-9-104-BC SBBEET -9-104-BC SBBEE	5												
S SORIE-6-04-BE	-		S800E 6 Digit 30Sec 48 Mo qty 1505-2500										
S SIRRIES - 5.04 - 4.6 - 5.00													
5 SBOILE -5 10-46 -C SBOILE -6 10-47 SBOILE -6													
8 SSOCE -5-10-6-10 SSOC													
\$ 88006-49-04-04-05 000 000 000 000 000 000 000 000 000													
5 SROKE-5-10-01     SROKE 5-10-01-03     SROKE 5-10	5												
\$ 8900E-40-20-20 \$800E 0 Dig 130Sec 0 No 25 Plack \$25,500 PLAN \$25,500	5	S800E-6-30-60-10				26%	\$784.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$ \$8006-6-09-00-05 \$8006 to Opin 308-e0 Mo Opin 200 Pask \$\$50.00 \$5.00 \$													
5 SB00E-6-03-00-05 SB00E E Gligal Sidese of Mos Placks													
5 SB00E-6-30-6-50 SB00E 6 Digit SSee (M hos 92 Pack   \$5,000   \$6,00   \$0.00													
5 SB00E-6-30-0-1 SB00E Digit Silsee (i) More by 255-750 SB00E SB00													
5 S000E-6-30-00-C S000E 0 ptg 1305e-0 ptg 0 km g/y 1905-2600 \$70.	5												
5 \$800E-6-30-0-D. \$800E 6 Days 30Se- 60 Mon by 5050-7000 \$780 0 \$80.00 \$	5	S800E-6-30-60-B	S800E 6 Digit 30Sec 60 Mo qty 755-1500	\$91.50	R-SW	26%	\$67.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 SB00E-8-39-6-DE SB00E 6 Digit 30Sec 60 Mod by 7505-TOK \$73.00 R-SW 26% \$55.72 \$0.00 \$0.0													
5 8800E-63-94-0-0-7 8800E bight 305ec bill with 305ec bill 305ec b	-												
5 8800E-63-0-60-07 S800E 6 plig 1305e-6 b M ox y 1005-29K													
5 8000E-63-08-041 8000E 6 [big) 3050E 6 [big													
\$ 8800E-8-09-24-10 \$800E 0 biglis 60 Sec 24 Mo 10 Peack \$800.00 R-SW 29% \$4.44.00 \$0													
5 S800E-6-0-24-100 S800E 6 Digit 60Sec 24 Mo 25 Pack \$1,500.00 R-SW 26% \$1,110.00 \$0	5	S800E-6-30-60-I	S800E 6 Digit 30Sec 60 Mo qty 25005-1M										\$0.00
\$ 800E-6-80-24-25 \$800E 6 Digit 60Sec 24 Mo 25 Pack \$1,500.00 R-SW 26% \$1,110.00 \$0.	-												
6         \$800E-6+90-24-250         \$800E-6 Biglit 60Sec 24 Mo 250 Pack         \$15,000.00         R-SW         26%         \$11,100.00         \$0.00 <td< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	-												
5 \$800E-6-02-4-5 \$800E 6 Dight 60Ses 24 Mo 50 Pack \$30000 R-SW 29% \$222.00 \$0.	-												
\$ 800E-6-02-4-50 \$ 800E-6-01 (19 60) 600 \$ 800.0 \$ 80.00 \$ 80.	-												
5 8800E-6-0-24-A 8900E 6 Digit 605e-24 M orly 255-750 \$\$4.50 R:SW 26% \$40.33 \$0.00 \$													
5 \$800E-6-0-24-C \$800E 6 Digit 60Sec 24 Mo rgly 1505-2500 \$49.00		S800E-6-60-24-A	S800E 6 Digit 60Sec 24 Mo qty 255-750	\$54.50			\$40.33						
5 \$800E-6-0.24-D \$800E 0   0   0   0   0   0   0   0   0													
5 S800E-6-0-24-E S800E 6 Digit 60Sec 24 Mo qty 7505-10K 5 S800E-6-0-24-F S800E 6 Digit 60Sec 24 Mo qty 7505-10K 5 S800E-6-0-24-F S800E 6 Digit 60Sec 24 Mo qty 7505-10K 5 S800E-6-0-24-F S800E 6 Digit 60Sec 24 Mo qty 7505-10K 5 S800E-6-0-24-F S800E 6 Digit 60Sec 24 Mo qty 1500S-15K 5 S800E-6-0-24-H S800E 6 Digit 60Sec 24 Mo qty 1500S-25K 5 S800E-6-0-24-H S800E 6 Digit 60Sec 24 Mo qty 1500S-25K 5 S800E-6-0-24-H S800E 6 Digit 60Sec 24 Mo qty 1500S-25K 5 S800E-6-0-34-I S800E 6 Digit 60Sec 24 Mo qty 2500S-1M 5 S800E-6-0-34-I S800E 6 Digit 60Sec 24 Mo qty 2500S-1M 5 S800E-6-0-34-I S800E 6 Digit 60Sec 24 Mo qty 2500S-1M 5 S800E-6-0-34-I S800E 6 Digit 60Sec 36 Mo 10 Pack 5 S800E-6-0-35-I S800E 6 Digit 60Sec 36 Mo 10 Pack 5 S800E-6-0-35-I S800E 6 Digit 60Sec 36 Mo 10 Pack 5 S800E-6-0-35-I S800E 6 Digit 60Sec 36 Mo 10 Pack 5 S800E-6-0-35-I S800E 6 Digit 60Sec 36 Mo 25 Pack 5 S800E-6-0-36-S S800E 6 Digit 60Sec 36 Mo 25 Pack 5 S800E-6-0-36-S S800E 6 Digit 60Sec 36 Mo 25 Pack 5 S800E-6-0-36-S S800E 6 Digit 60Sec 36 Mo 25 Pack 5 S800E-6-0-36-S S800E 6 Digit 60Sec 36 Mo 5 Pack 5 S800E-6-0-36-S S	-												
5 \$800E-6-0-24-F \$800E 6 Digit 60Sec 24 Mo qty 15005-15K \$31.00 R.SW 26% \$28.12 \$0.00 \$0.0													
5         \$800E-6-60-24-G         \$800E 6 Digit 60Sec 24 Mo qty 10005-15K         \$38.00         R-SW         26%         \$28.12         \$0.00<													
5         S800E-6-60-24-H         S800E 6 Digit 60Sec 24 Mo qiy 15005-25K         \$35.00         R-SW         26%         \$25.90         \$0.00<													
5         8800E-6-80-38-10         \$800E 6 Digit 60 Sec 36 Mo 10 Pack         \$745.00         R-SW         26%         \$551.30         \$0.00 <td>-</td> <td></td> <td>S800E 6 Digit 60Sec 24 Mo qty 15005-25K</td> <td>\$35.00</td> <td>R-SW</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	-		S800E 6 Digit 60Sec 24 Mo qty 15005-25K	\$35.00	R-SW								
5         S800E-6-80-38-100         S800E 6 Digit 60Sec 38 Mo 100 Pack         \$7,450.00         \$7,450.00         \$8,00         \$5,513.00         \$0.00	-												
5         S800E-6-6-03-6-25         S800E 6 Digit 60Sec 36 Mo 25 Pack         \$1,862.50         R-SW         26%         \$1,378.25         \$0.00         \$0.0	-												
5         S800E-6-6-03-8-250         S800E 6 Digit 60Sec 36 Mo 250 Pack         \$18,625.00         R-SW         26%         \$13,782.50         \$0.00	5							1		1	1111		
5         S800E-6-0-36-5         S800E 6 Digit 60Sec 36 Mo 5 Pack         \$372.50         R-SW         26%         \$275.65         \$0.00	5												
5         S800E -6-80-36-50         S800E 6 Digit 60Sec 36 Mo 50 Pack         \$3,725.00         R-SW         26%         \$2,756.50         \$0.0													
5 \$800E-6-60-36-A \$800E 6 Digit 60Sec 36 Mo qty 255-750 \$67.50 R-SW 26% \$49.95 \$0.00	5	S800E-6-60-36-50	S800E 6 Digit 60Sec 36 Mo 50 Pack	\$3,725.00	R-SW	26%	\$2,756.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         S800E-6-6-0.36-C         S800E 6 Digit 60Sec 36 Mo qty 1505-2500         \$61.00         R-SW         26%         \$45.14         \$0.00				\$67.50									
5 \$800E-6-80-36-D \$800E 6 Digit 60Sec 36 Mo qty 2505-5K \$58.00 R-SW 26% \$42.92 \$0.00													
5 \$800E-6-80-36-E \$800E 6 Digit 60Sec 36 Mo qty 5005-7500 \$55.00 R-SW 26% \$40.70 \$0.00 \$0.													
5 \$800E-6-60-36-F \$800E 6 Digit 60Sec 36 Mo qty 7505-10K \$51.00 R-SW 26% \$37.74 \$0.00 \$0.0													
5 S800E-6-60-36-G S800E 6 Digit 60Sec 36 Mo qty 10005-15K \$48.00 R-SW 26% \$35.52 \$0.00 \$0.	-												
5 S800E-6-60-36-H S800E 6 Digit 60Sec 36 Mo qty 15005-25K \$44.00 R-SW 26% \$32.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
5 S800E-6-6-36-I S800E 6 Digit 60Sec 36 Mo qty 25005-1M \$40.00 R-SW 26% \$29.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-	S800E-6-60-36-H	S800E 6 Digit 60Sec 36 Mo qty 15005-25K	\$44.00	R-SW	26%	\$32.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5	S800E-6-60-36-I	S800E 6 Digit 60Sec 36 Mo qty 25005-1M	\$40.00	R-SW	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S800E-6-60-48-10	S800E 6 Digit 60 Sec 48 Mo 10 Pack	\$890.00	R-SW	26%	\$658.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S800E-6-60-48-100 S800E-6-60-48-25	S800E 6 Digit 60Sec 48 Mo 100 Pack S800E 6 Digit 60Sec 48 Mo 25 Pack	\$8,900.00 \$2,225.00	R-SW R-SW	26% 26%	\$6,586.00 \$1,646.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S800E-6-60-48-250	S800E 6 Digit 60Sec 48 Mo 250 Pack	\$22,250.00	R-SW	26%	\$16,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S800E-6-60-48-5	S800E 6 Digit 60Sec 48 Mo 5 Pack	\$445.00	R-SW	26%	\$329.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-50	S800E 6 Digit 60Sec 48 Mo 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S800E-6-60-48-A S800E-6-60-48-B	S800E 6 Digit 60Sec 48 Mo qty 255-750 S800E 6 Digit 60Sec 48 Mo qty 755-1500	\$81.00 \$77.00	R-SW R-SW	26% 26%	\$59.94 \$56.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S800E-6-60-48-C	S800E 6 Digit 60Sec 48 Mo qty 7505-2500	\$73.00	R-SW	26%	\$54.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S800E-6-60-48-D	S800E 6 Digit 60Sec 48 Mo qty 2505-5K	\$69.00	R-SW	26%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-E	S800E 6 Digit 60Sec 48 Mo qty 5005-7500	\$66.00	R-SW	26%	\$48.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S800E-6-60-48-F S800E-6-60-48-G	S800E 6 Digit 60Sec 48 Mo qty 7505-10K S800E 6 Digit 60Sec 48 Mo qty 10005-15K	\$61.00 \$57.00	R-SW R-SW	26% 26%	\$45.14 \$42.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S800E-6-60-48-H	S800E 6 Digit 60Sec 48 Mo qty 15005-13K	\$53.00	R-SW	26%	\$39.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S800E-6-60-48-I	S800E 6 Digit 60Sec 48 Mo qty 25005-1M	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-10	S800E 6 Digit 60 Sec 60 Mo 10 Pack	\$1,030.00	R-SW	26%	\$762.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	S800E-6-60-60-100 S800E-6-60-60-25	S800E 6 Digit 60Sec 60 Mo 100 Pack S800E 6 Digit 60Sec 60 Mo 25 Pack	\$10,300.00 \$2,575.00	R-SW R-SW	26% 26%	\$7,622.00 \$1,905.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S800E-6-60-60-250	S800E 6 Digit 60Sec 60 Mo 250 Pack	\$25,750.00	R-SW	26%	\$19,055.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S800E-6-60-60-5	S800E 6 Digit 60Sec 60 Mo 5 Pack	\$515.00	R-SW	26%	\$381.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-50	S800E 6 Digit 60Sec 60 Mo 50 Pack	\$5,150.00	R-SW	26%	\$3,811.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S800E-6-60-60-A	S800E 6 Digit 60Sec 60 Mo qty 255-750	\$93.00 \$88.50	R-SW R-SW	26% 26%	\$68.82 \$65.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	S800E-6-60-60-B S800E-6-60-60-C	S800E 6 Digit 60Sec 60 Mo qty 755-1500 S800E 6 Digit 60Sec 60 Mo qty 1505-2500	\$84.00	R-SW	26%	\$62.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	S800E-6-60-60-D	S800E 6 Digit 60Sec 60 Mo qty 2505-5K	\$79.00	R-SW	26%	\$58.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-E	S800E 6 Digit 60Sec 60 Mo qty 5005-7500	\$75.00	R-SW	26%	\$55.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-F	S800E 6 Digit 60Sec 60 Mo qty 7505-10K	\$70.00	R-SW	26%	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	S800E-6-60-60-G S800E-6-60-60-H	S800E 6 Digit 60Sec 60 Mo qty 10005-15K S800E 6 Digit 60Sec 60 Mo qty 15005-25K	\$65.00 \$60.00	R-SW R-SW	26% 26%	\$48.10 \$44.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	S800E-6-60-60-I	S800E 6 Digit 60Sec 60 Mo qty 25005-1M	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-5LHYBRID-NLTR	NW Series 5 Hybrid for Logs TR	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW Series 5 Hybrid for Pkts TR	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-ANALYSTENT5	NW Analyst Enterprise, 5 users or less Analyst Enterprise, 5 users or less (Not for Resale)	\$27,000.00 \$0.00	R-SW R-SW	26% 26%	\$19,980.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SAAS-COMP10000	SaaS Compliance 5,001 to 10,000 Users	\$6.50	R-SW	26%	\$4.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SAAS-COMP100001	SaaS Compliance 100,001 to 250,000 Users	\$2.00	R-SW	26%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SAAS-COMP25000	SaaS Compliance 10,001 to 25,000 Users	\$5.50	R-SW	26%	\$4.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SAAS-COMP5000 SAAS-COMP50000	SaaS Compliance up to 5,000 Users	\$7.00 \$4.00	R-SW R-SW	26% 26%	\$5.18 \$2.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAAS-COMP50000 SAAS-COMP50001	SaaS Compliance 25,001 to 50,000 Users SaaS Compliance 50,001 to 100,000 Users	\$3.00	R-SW	26%	\$2.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SaaS Prov & Request 5,001 to 10,000 User	\$4.64	R-SW	26%	\$3.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SaaS Prov & Request 100001 - 250000 User	\$1.43	R-SW	26%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		SaaS Prov & Request 10,001 to 25000 User	\$3.93 \$5.00	R-SW R-SW	26% 26%	\$2.91 \$3.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		SaaS Prov & Request up to 5,000 Users SaaS Prov & Request 25001 to 50000 User	\$5.00 \$2.86	R-SW	26%	\$3.70 \$2.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		SaaS Prov & Request 50001 to 100000 User	\$2.14	R-SW	26%	\$1.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SAE0000025	RSA SAE 10-25users	\$36.80	R-SW	26%	\$27.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SAE0000100	RSA SAE 30-100users	\$34.00 \$29.60	R-SW R-SW	26% 26%	\$25.16	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	SAE0000150 SAE0000250	RSA SAE 105-150users RSA SAE 155-250users	\$29.60 \$26.40	R-SW	26%	\$21.90 \$19.54	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SAE0000500	RSA SAE 255-500users	\$20.80	R-SW	26%	\$15.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0000750	RSA SAE 505-750users	\$18.40	R-SW	26%	\$13.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SAE0001500	RSA SAE 755-1500users	\$15.20	R-SW	26%	\$11.25 \$9.18	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	SAE0002500 SAE0005000	RSA SAE 1505-2500users RSA SAE 2505-5Kusers	\$12.40 \$10.40	R-SW R-SW	26% 26%	\$9.10 \$7.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	
5	SAE0010000	RSA SAE 5005-10Kusers	\$8.40	R-SW	26%	\$6.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0050000	RSA SAE 10005-50Kusers	\$6.00	R-SW	26%	\$4.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SAE0100000	RSA SAE 50005-100Kusers	\$3.60	R-SW	26% 26%	\$2.66	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SAE1000000 SA-HDDAC-32	RSA SAE 100005-1Musers NW 32TB High Den DAC Throughput	\$2.80 \$9,939.25	R-SW R-SW	26%	\$2.07 \$7,355.05	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HDDAC-32-B1	NW 32TB High Den DAC THIOUGHPUT	\$82.83	R-SW	26%	\$61.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDDAC-32-E1	NW 32TB High DenDAC TP EnhMnt 1Mo	\$99.39	R-SW	26%	\$73.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW 3TB High Den DAC 2Pk for 15 drive DAE	\$2,430.00	R-SW	26%	\$1,798.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-HDDAC-46 SA-HDDAC-46-B1	NW 46TB High Den DAC Throughput NW 46TB High Den DAC TP BscMnt 1Mo	\$10,486.21 \$87.39	R-SW R-SW	26% 26%	\$7,759.80 \$64.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-HDDAC-46-E1	NW 46TB High Den DAC TP EnhMnt 1Mo	\$104.86	R-SW	26%	\$77.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW 4TB High Den DAC 2Pk for 15 drive DAE	\$2,730.00	R-SW	26%	\$2,020.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDUDAC-142	NW 142TB High Den UltraDAC Throughput	\$54,398.61	R-SW	26%	\$40,254.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW 142TB High Den UltraDAC TP BscMnt 1M	\$453.32	R-SW	26%	\$335.46 \$402.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HDUDAC-142-E1 SA-HDUDAC-180	NW 142TB High Den UltraDAC TP EnhMnt 1M NW 180TB High Den UltraDAC Throughput	\$543.99 \$62,561.04	R-SW R-SW	26% 26%	\$402.55 \$46,295.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW 180TB High Den OllraDAC Throughput NW 180TB High DenUltraDAC TP BscMnt 1M	\$521.34	R-SW	26%	\$385.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HDUDAC-180-E1	NW 180TB High Den UltraDAC TP EnhMnt 1M	\$625.61	R-SW	26%	\$462.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-12	NW 12TB High Perform DAC Throughput	\$19,115.57	R-SW	26%	\$14,145.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SA-HPDAC-12-B1 SA-HPDAC-12-E1	NW 12TB High Perform DAC TP BscMnt 1Mo NW 12TB High Perform DAC TP EnhMnt 1Mo	\$159.30 \$191.16	R-SW R-SW	26% 26%	\$117.88 \$141.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-HPDAC-12-E1	NW 33TB High Perform DAC The Enhant Timo	\$18,760.79	R-SW	26%	\$13,882.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-HPDAC-33-B1	NW 33TB High Perform DAC TP BscMnt 1Mo	\$156.34	R-SW	26%	\$115.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-33-E1	NW 33TB High Perform DAC TP EnhMnt 1Mo	\$187.61	R-SW	26%	\$138.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-IPDBExt-SW	Virtual IPDB Extractor S/W	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW T1, 1-10TB/day NetM PerTB Perp Lic	\$48,000.00	R-SW	26%	\$35,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW T2, 11-50TB/day NetM PerTB Perp Lic NW T3, 51-100TB/day NetM PerTB Perp Lic	\$38,400.00 \$32,600.00	R-SW R-SW	26% 26%	\$28,416.00 \$24,124.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW T4, 101-250TB/day NetM PerTBPerp Lic	\$29,300.00	R-SW	26%	\$24,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T5, >250TB/day NetM PerTB Perp Lic	\$27,800.00	R-SW	26%	\$20,572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T1, 1-10TB/day NetM PerTB Sub Lic1Mo	\$2,143.00	R-SW	26%	\$1,585.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW T10, >5KTB/day NetMPerTBSubLic1Mo	\$919.00	R-SW	26%	\$680.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T2, 11-50TB/day NetM PerTB SubLic1Mo	\$1,714.00	R-SW	26%	\$1,268.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW T3, 51-100TB/day NetM PerTBSubLic1Mo	\$1,455.00 \$1,308.00	R-SW R-SW	26% 26%	\$1,076.70 \$967.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NW T4, 101-250TB/day NetMPerTBSubLic1Mo NW T5: 250-500TB/day NetMPerTBSubLic1Mo	\$1,241.00	R-SW	26%	\$918.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T6, 500-1KTB/day NetMPerTBSubLic1Mo	\$1,174.00	R-SW	26%	\$868.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T7, 1K-1.5KTB/day NetMPerTBSubLic1Mo	\$1,109.00	R-SW	26%	\$820.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T8, 1.5-3KTB/day NetMPerTBSubLic1Mo	\$1,044.00	R-SW	26%	\$772.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T9, 3K-5KTB/day NetMPerTBSubLic1Mo	\$981.00	R-SW	26%	\$725.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW T1G, 1-10TB/day NetMPerTB Sub Lic1Mo NW T1P, 1-10TB/day NetMPerTB Sub Lic1Mo	\$2,036.00 \$1,929.00	R-SW R-SW	26% 26%	\$1,506.64 \$1,427.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW T2G, 11-50TB/day NetM PerTBSubLic1Mo	\$1,628.00	R-SW	26%	\$1,204.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T2P, 11-50TB/day NetM PerTBSubLic1Mo	\$1,543.00	R-SW	26%	\$1,141.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T3G, 51-100TB/day NetMPerTBSubLic1Mo	\$1,382.00	R-SW	26%	\$1,022.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T3P, 51-100TB/day NetMPerTBSubLic1Mo	\$1,310.00	R-SW	26%	\$969.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW T4G, 101-250TB/dayNetMPerTBSubLic1Mo	\$1,243.00	R-SW	26%	\$919.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW T4P, 101-250TB/dayNetMPerTBSubLic1Mo	\$1,177.00	R-SW	26%	\$870.98	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW T5G, >250TB/day NetMPerTBSubLic1Mo NW T5P, >250TB/day NetMPerTBSubLic1Mo	\$1,179.00 \$1,117.00	R-SW R-SW	26% 26%	\$872.46 \$826.58	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW T1, 1-10TB/day Mal PerTB Perp Lic	\$7,200.00	R-SW	26%	\$5,328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T2, 11-50TB/day Mal PerTB Perp Lic	\$5,800.00	R-SW	26%	\$4,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T3, 51-100TB/day Mal PerTB Perp Lic	\$4,900.00	R-SW	26%	\$3,626.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T4, 101-250TB/day Mal PerTBPerp Lic	\$4,400.00	R-SW	26%	\$3,256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW T5, >250TB/day Mal PerTB Perp Lic NW T1, 1-10TB/day Mal PerTB Sub Lic1Mo	\$4,200.00	R-SW R-SW	26% 26%	\$3,108.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW T2, 11-50TB/day Mal PerTBSubLic1Mo	\$321.00 \$259.00	R-SW	26%	\$237.54 \$191.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T3, 51-100TB/day Mail PerTBSubLic1Mo	\$219.00	R-SW	26%	\$162.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T4, 101-250TB/dayMal PerTBSubLic1Mo	\$197.00	R-SW	26%	\$145.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW T5, >250TB/day Mal PerTBSubLic1Mo	\$188.00	R-SW	26%	\$139.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5H 10 GB NDC Fiber Add-on Card	\$2,105.00	R-SW	26%	\$1,557.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW S5 HeadUnit Archiver NW S5 Archiver TP Appl- No SW Lic	\$55,000.00	R-SW R-SW	26% 26%	\$40,700.00 \$20,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW Series 5 HeadUnit Archiver TR	\$27,500.00 \$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 HeadUnit Archiver TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Analytics Server with 10 Users	\$57,200.00	R-SW	26%	\$42,328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW S5 Analytic Svr TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW Series 5 -Analytics Svr 10 User TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW S5 Analytics Svr 10 User TR NW S5 Broker	\$27,500.00 \$46,800.00	R-SW R-SW	26% 26%	\$20,350.00 \$34,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW S5 Broker TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW Series 5 Broker TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-BROTR	NW S5 Broker TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		NW S5 Concentrator TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW Series 5 Concentrator TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW S5 Event Stream Analysis NW S5 Evt Strm Anlysis TP Appl- No SWLic	\$66,000.00 \$35,800.00	R-SW R-SW	26% 26%	\$48,840.00 \$26,492.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW Series 5 Evt Str Analysis TR	\$35,800.00	R-SW	26%	\$26,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Event Stream Analysis TR	\$35,800.00	R-SW	26%	\$26,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-L-CON	NW S5 Logs Concentrator	\$46,800.00	R-SW	26%	\$34,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Log Concentrator TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW S5 Log Decoder	\$46,800.00	R-SW	26% 26%	\$34,632.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5		NW S5 Log Decoder TP Appl- No SW Lic NW Series 5 Log Decoder TR	\$27,500.00 \$27,500.00	R-SW R-SW	26%	\$20,350.00 \$20,350.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NW S5 Log Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Hybrid for Logs TP Appl- No SW Lic	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 HeadUnit Malware	\$46,800.00	R-SW	26%	\$34,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Malware TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Pkts Concentrator	\$46,800.00	R-SW	26%	\$34,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Packet Concentrator TR	\$27,500.00	R-SW R-SW	26% 26%	\$20,350.00 \$34,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NW S5 Packet Decoder NW S5 Pkt Decoder TP Appl- No SW Lic	\$46,800.00 \$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW Series 5 Pkt Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Packet Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00		\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Hybrid for Pkt TP Appl- No SW Lic	\$49,100.00	R-SW	26%	\$36,334.00		\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-S5H-PWR	NW S5H Series 5 Power Supply	\$801.00	R-SW	26%	\$592.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Hybrid For Logs	\$83,100.00	R-SW	26%	\$61,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		NW S5 Hybrid For Docksto	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5		NW S5 Hybrid For Packets NW S5 Hybrid for Packets TR	\$83,100.00 \$49,100.00	R-SW R-SW	26% 26%	\$61,494.00 \$36,334.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		NW T1, 50-250GB/day SIEM Per50GBPerpLic	\$48,000.00	R-SW	26%	\$35,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SA-SIEM-P-T2	NW T2, 251GB-1TB/day SIEM Per50GBPerpLic	\$38,400.00	R-SW	26%	\$28,416.00		\$0.00	\$0.00	\$0.00	\$0.00	
5		NW T3, 1-2TB/day SIEM Per50GBPerpLic	\$32,667.00	R-SW	26%	\$24,173.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-SIEM-P-T4	NW T4, 2-5TB/day SIEM Per50GBPerpLic	\$29,400.00	R-SW	26%	\$21,756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-SIEM-P-T5 SA-SIEM-S-T1	NW T5, >5TB/day SIEM Per50GBPerpLic NW T1, 50-250GB/daySIEMPer50GBSubLic1Mo	\$27,933.00 \$2,143.00	R-SW R-SW	26% 26%	\$20,670.42 \$1,585.82	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-SIEM-S-T10	NW T10, >1KTB/daySIEMPer50GBSubLic1Mo	\$928.00	R-SW	26%	\$686.72	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		NW T1G, 50-250GB/daySIEMPer50GBSubLic1Mo	\$2,036.00	R-SW	26%	\$1,506.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SA-SIEM-S-T1-MSSPP SA-SIEM-S-T2	NW T1P, 50-250GB/daySIEMPer50GBSubLic1Mo NW T2, 251GB-1TB/daySIEMPer50GBSubLic1Mo	\$1,929.00 \$1,714.00	R-SW R-SW	26% 26%	\$1,427.46 \$1,268.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		NW T2G,251GB-1TB/daySIEMPer50GBSubLic1Mo	\$1,714.00	R-SW	26%	\$1,204.72	\$0.00	\$0.00		\$0.00	\$0.00	
5	SA-SIEM-S-T2-MSSPP	NW T2P, 251GB-1TB/daySIEMPer50GBSubLic1M	\$1,543.00	R-SW	26%	\$1,141.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T3	NW T3, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,459.00	R-SW	26%	\$1,079.66	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		NW T3G, 1-2TB/daySIEMPer50GBSubLic1Mo NW T3P, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,386.00 \$1,313.00	R-SW R-SW	26% 26%	\$1,025.64 \$971.62	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SA-SIEM-S-T4	NW T4, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,313.00	R-SW	26%	\$971.62	\$0.00	\$0.00		\$0.00	\$0.00	
5		NW T4G, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,247.00	R-SW	26%	\$922.78	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SA-SIEM-S-T4-MSSPP SA-SIEM-S-T5	NW T4P, 2-5TB/daySIEMPer50GBSubLic1Mo NW T5, 5-10TB/daySIEMPer50GBSubLic1Mo	\$1,182.00 \$1,247.00	R-SW R-SW	26% 26%	\$874.68 \$922.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		NW T5G, >5TB/daySIEMPer50GBSubLic1Mo	\$1,185.00	R-SW	26%	\$876.90	\$0.00	\$0.00		\$0.00	\$0.00	
5	SA-SIEM-S-T5-MSSPP	NW T5P, >5TB/daySIEMPer50GBSubLic1Mo	\$1,122.00	R-SW	26%	\$830.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T6	NW T6, 10-50TB/daySIEMPer50GBSubLic1Mo	\$1,181.00	R-SW	26%	\$873.94	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SA-SIEM-S-T7 SA-SIEM-S-T8	NW T7, 50-100TB/daySIEMPer50GBSubLic1Mo NW T8, 100-500TB/daySIEMPer50GBSubLic1Mo	\$1,116.00 \$1,052.00	R-SW R-SW	26% 26%	\$825.84 \$778.48	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-SIEM-S-T9	NW T9, 500-1KTB/daySIEMPer50GBSubLic1Mo	\$989.00	R-SW	26%	\$731.86	\$0.00	\$0.00		\$0.00	\$0.00	
5	SA-VNX2HD-5600	5600 SAN Base Unit	\$70,175.00	R-SW	26%	\$51,929.50	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SA-VNX2HD-5600-B1 SA-VNX2HD-5600-E1	5600 SAN Base Unit BscMnt 1Mo 5600 SAN Base Unit EnhMnt 1Mo	\$584.79 \$701.75	R-SW R-SW	26% 26%	\$432.74 \$519.30	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-VNX2HD-5800-E1	5800 SAN Base Unit	\$105,846.00	R-SW	26%	\$78,326.04	\$0.00	\$0.00		\$0.00	\$0.00	
5		5800 SAN Base Unit BscMnt 1Mo	\$882.05	R-SW	26%	\$652.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		5800 SAN Base Unit EnhMnt 1Mo	\$1,058.46	R-SW	26%	\$783.26	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SA-VNX2HD-7600 SA-VNX2HD-7600-B1	7600 SAN Base Unit 7600 SAN Base Unit BscMnt 1Mo	\$149,539.00 \$1,246.16	R-SW R-SW	26% 26%	\$110,658.86 \$922.16	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SA-VNX2HD-7600-E1	7600 SAN Base Unit EnhMnt 1Mo	\$1,495.39	R-SW	26%	\$1,106.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SHLF	High Density SAN Expansion Shelf	\$41,381.00	R-SW	26%	\$30,621.94	\$0.00	\$0.00		\$0.00	\$0.00	
5		High Den SAN Exp Shelf BscMnt 1Mo	\$344.84	R-SW	26%	\$255.18	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		High Den SAN Exp Shelf EnhMnt 1Mo Hi Density SAN Expansion Shelf Upgrd	\$413.81 \$48,843.00	R-SW R-SW	26% 26%	\$306.22 \$36,143.82	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		High Den SAN Exp Shelf Upgrd BscMnt 1Mo	\$407.03	R-SW	26%	\$301.20	\$0.00	\$0.00		\$0.00	\$0.00	
5		High Den SAN Exp Shelf Upgrd EnhMnt 1Mo	\$488.43	R-SW	26%	\$361.44	\$0.00	\$0.00		\$0.00	\$0.00	
5 5		High Perf SAN Exp Shelf BscMnt 1Mo High Perf SAN Exp Shelf EnhMnt 1Mo	\$458.31 \$549.97	R-SW R-SW	26% 26%	\$339.15 \$406.98	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5		Hi Performance SAN Expansion Upgrd	\$70,363.00	R-SW	26%	\$52,068.62	\$0.00	\$0.00		\$0.00	\$0.00	
5		High Perf SAN Exp Shelf Upgrd BscMnt 1Mo	\$586.36	R-SW	26%	\$433.91	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SA-VNX2HP-SHLFU-E1 SA-VNX2-Rack	High Perf SAN Exp Shelf Upgrd EnhMnt 1Mo SA VNX2 Rack	\$703.63 \$3,484.00	R-SW R-SW	26% 26%	\$520.69 \$2,578.16	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		SECOP>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID700-6-30-24-10	SID700-6-30-24 10 Pack	\$530.00	R-SW	26%	\$392.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-100	SID700-6-30-24 100 Pack	\$5,300.00	R-SW	26%	\$3,922.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID700-6-30-24-25 SID700-6-30-24-250	SID700-6-30-24 25 Pack SID700-6-30-24 250 Pack	\$1,325.00 \$13,250.00	R-SW R-SW	26% 26%	\$980.50 \$9,805.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID700-6-30-24-5	SID700-6-30-24 2001 ddk SID700-6-30-24 5 Pack	\$265.00	R-SW	26%	\$196.10	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-50	SID700-6-30-24 50 Pack	\$2,650.00	R-SW	26%	\$1,961.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID700-6-30-24-A SID700-6-30-24-B	SID700-6-30-24 pr u qtys 255-750 SID700-6-30-24 pr u qtys 755-1500	\$48.50 \$46.50	R-SW R-SW	26% 26%	\$35.89 \$34.41	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID700-6-30-24-B SID700-6-30-24-C	SID700-6-30-24 pr u qtys 1505-2500	\$43.50	R-SW	26%	\$32.19	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID700-6-30-24-D	SID700-6-30-24 pr u qtys 2505-5K	\$39.50	R-SW	26%	\$29.23	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID700-6-30-24-E	SID700-6-30-24 pr u qtys 5005-7500	\$35.00	R-SW	26%	\$25.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SID700-6-30-24-F SID700-6-30-24-G	SID700-6-30-24 pr u qtys 7505-10K SID700-6-30-24 pr u qtys 1K5-15K	\$32.00 \$30.50	R-SW R-SW	26% 26%	\$23.68 \$22.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID700-6-30-24-H	SID700-6-30-24 pr u qtys 15005-25K	\$27.50	R-SW	26%	\$20.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SID700-6-30-24-I	SID700-6-30-24 pr u qtys 25005-1M	\$26.00	R-SW	26%	\$19.24	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID700-6-30-36-10 SID700-6-30-36-100	SID700-6-30-36 10 Pack SID700-6-30-36 100 Pack	\$650.00 \$6,500.00	R-SW R-SW	26% 26%	\$481.00 \$4,810.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID700-6-30-36-25	SID700-6-30-36 25 Pack	\$1,625.00	R-SW	26%	\$1,202.50	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID700-6-30-36-250	SID700-6-30-36 250 Pack	\$16,250.00	R-SW	26%	\$12,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-36-5	SID700-6-30-36 5 Pack	\$325.00	R-SW	26%	\$240.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID700-6-30-36-50 SID700-6-30-36-A	SID700-6-30-36 50 Pack SID700-6-30-36 pr u qtys 255-750	\$3,250.00 \$60.00	R-SW R-SW	26% 26%	\$2,405.00 \$44.40	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID700-6-30-36-B	SID700-6-30-36 pr u qtys 255-750	\$57.00	R-SW	26%	\$42.18	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID700-6-30-36-C	SID700-6-30-36 pr u qtys 1505-2500	\$54.00	R-SW	26%	\$39.96	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID700-6-30-36-D	SID700-6-30-36 pr u qtys 2505-5K	\$49.00	R-SW R-SW	26% 26%	\$36.26 \$31.82	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID700-6-30-36-E SID700-6-30-36-F	SID700-6-30-36 pr u qtys 5005-7500 SID700-6-30-36 pr u qtys 7505-10K	\$43.00 \$39.00	R-SW R-SW	26%	\$31.82 \$28.86	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID700-6-30-36-G	SID700-6-30-36 pr u qtys 1K5-15K	\$37.00	R-SW	26%	\$27.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-36-H	SID700-6-30-36 pr u qtys 15005-25K	\$33.00	R-SW	26%	\$24.42	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID700-6-30-36-I SID700-6-30-48-10	SID700-6-30-36 pr u qtys 25005-1M SID700-6-30-48 10 Pack	\$31.00 \$770.00	R-SW R-SW	26% 26%	\$22.94 \$569.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID700-6-30-48-100	SID700-0-30-46 10 Fack SID700-6-30-48 100 Pack	\$7,700.00	R-SW	26%	\$5,698.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID700-6-30-48-25	SID700-6-30-48 25 Pack	\$1,925.00	R-SW	26%	\$1,424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SID700-6-30-48-250 SID700-6-30-48-5	SID700-6-30-48 250 Pack SID700-6-30-48 5 Pack	\$19,250.00 \$385.00	R-SW R-SW	26% 26%	\$14,245.00 \$284.90	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
3	5.5700-0-00-40-0	5.5.55 5 5 5 6 7 1 doi:	φυσυ.00	11-044	2070	Ψ204.90	φυ.υυ	φ0.00	ψ0.00	φυ.00	φυ.00	φυ.υυ

But						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1   1   1   1   1   1   1   1   1   1	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Section													
1													
Strick-Sept													
Section   Column	5								\$0.00			\$0.00	\$0.00
Section   Control   Cont													
Section   Continue													
Section													
Section   Control   Cont	5												
Street													
STOTICL - STOT													
Section   Sect													
5 SPICTIVE -3-100-C.   1970-C-2-100 pr vg pt 250-2-100   19.00													
Section   Company   Comp													
S   DETICAL -													
S													
S. DETTOM-Scholf-FEET   SETTOM-Scholf-FEET   SETT		SID700-6-30-60-D	SID700-6-30-60 pr u qtys 2505-5K	\$63.50	R-SW	26%	\$46.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
STOTICN-6-01-01-01-01-01-01-01-01-01-01-01-01-01-													
SPITION-6-09-09-11   SPITION-6-09-09 in rule 7550-2500   50.													
\$ 9000706-96-90-1 9000706-96-90 yr unfer \$250-10 19 per \$ 9000 900 900 900 900 900 900 900 900													
S SINON-0-0-24-101 PARK-SECURIO Alberteriate SINTO (24 months) 109 Park S SINON-0-0-24-101 PARK-SECURIO Alberteriate SINTO (24 months) 109 Park S SINON-0-0-24-101 PARK-SECURIO (24 months) 109	5					26%	\$30.71		\$0.00		\$0.00	\$0.00	\$0.00
SETTITUS-69-04-12   REA Securit Authenticates (SITYON plant many plant													
Section   Sect													
S STYND-6-02-15 FIGA - Security Authorisation Styling of anomaly of Prof.													
SINTYN-6-0-3-4A   SINTYN-6-0-3-4P   SINTYN-6-0	5								\$0.00				
SIDTO-6-69-3-4   SIDTO-6-69-3-4   Fall Control   Side													
S   S \(\tau_{1}\)   S   S \(\tau_{1}\)   S   S \(\tau_{1}\)   S   S \(\tau_{1}\)   S   S \(\tau_{1}\)   S   S   S   S   S   S   S   S   S													
5 S17700-60-24 pm server give 2205-5000 \$3.50 pm server give 2205-5000 \$3.00 \$													
S   SIVIN-6-0-0-24	5							\$0.00					
SIDYOD-6-60-24-60   SIDY													
S   S10700-6-00-244   S10700													
SID700-6-09-36-10   R5A, SecurID Authenticates SID700 (68 months) 10 Park   \$20.00   R-SW   20%   \$44.880.00   \$0.00													
Sil7706-640-38-21   Sil7706-640-38-22   Sil7	5		SID700-6-60-24 per user qtys 25005-1,000,000	\$23.00	R-SW	26%	\$17.02	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
S   SIDYO-6-6-03-25-25   RSA SecurD Authenticator SIDYO (36 months) 25 Pack   \$1,147.00   \$0													
SIDYIDO-64-03-92-50   RSA Secural Distributions (SIDYID) (68 months) (250 Pack   \$15,000   R.S.W   26%   \$22,044   \$0.00   \$													
SIDTOD-6-03-36-0   RAS Securid Authenticator SIDTOD (66 months) 50 Pack   \$3,100.0   \$3,00   \$0.00													
SIDTOD-6-80-38													
SilD700-6-03-8B   SilD700-6-													
SIDTON-6-60-36-C   SIDTON-6-60-36-D   SIDTON-6-60													
S   S   S   S   S   S   S   S   S   S													
S   SID700-6-80-36F   SID700-6-80-36F   Per user glys 7505-10000   \$38.00   R-SW   26%   \$25.61   \$0.00   \$0													
S   SID700-6-80-38-G   SID700-6-90-38-G   SID700-6-90-39-G per user qlys 10005-15000   \$3.00   \$3.00   \$3.00   \$0.00													
SiD700-6-60-36-H   SiD700-6-60-36 per user qive 5000-5000,000   \$30.00   \$8.00   \$0.													
5         SID700-6-80-48-10         RSA SecurID Authenticator SID700 (48 months) 10 Pack         \$74,00.0         R-SW         26%         \$547,60         \$0.00													
S   SID700-6-00-48-10   R   SA   SecuriD Authenticator SID700 (48 months) 10 Pack   S1,400.0   R-SW   26%   S1,476.0   S0.0													
5         SID700-6-04-82-5         RSA SecurID Authenticator SID700 (48 months) 250 Pack         \$1,850.00         R.SW         26%         \$1,369.00         \$0.00 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>													
S   SID700-6-04-9250   RSA SecurlD Authenticator SID700 (48 months) 250 Pack   \$18,500.00   R-SW   26%   \$273.80   \$0.00   \$													
SID700-6-60-48-50   RSA SecurID Authenticator SID700 (48 months) 50 Pack   \$3,700.00   R-SW   26%   \$2,738.00   \$0.0							\$13,690.00		\$0.00		\$0.00	\$0.00	\$0.00
5 SID700-6-60-48-A SID700-6-60-48 per user qtys 255-750 5 SID700-6-60-48-B SID700-6-60-48 per user qtys 755-1500 5 SID700-6-60-48-C SID700-6-60-48 per user qtys 755-1500 5 SID700-6-60-48-C SID700-6-60-48 per user qtys 1505-2500 5 SID700-6-60-48-C SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-D SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-E SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-F SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-F SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-F SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-F SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-F SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-48-F SID700-6-60-48 per user qtys 2505-5000 5 SID700-6-60-60-610 5 SID700													
5 SID700-6-0-48-B SID700-6-0-48-B SID700-6-0-48-B Per user qlys 755-1500 \$64.50 R-SW 26% \$47.73 \$0.00													
5   SID700-6-60-48-D   SID700-6-60-48 per user qtys 1505-2500   \$61.00   R.SW   26%   \$45.14   \$0.00													
5 SID700-6-60-48-F SID700-6-60-48 per user qtys 5005-7500 \$48.00 R-SW 26% \$35.52 \$0.00 \$0.	5		SID700-6-60-48 per user qtys 1505-2500	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 SID700-6-60-48-F SID700-6-60-48 per user qtys 7505-10000 \$43.00 R-SW 26% \$31.82 \$0.00 \$0	5												
5 SID700-6-60-48 per user qfys 10005-15000 \$40.50 R-SW 26% \$29.97 \$0.00	5												
5 SID700-6-60-48-H SID700-6-60-48 per user qfys 15005-25000 \$36.00 R-SW 26% \$26.64 \$0.00 \$	5												
5 SID700-6-60-60-10 RSA SecurID Authenticator SID700 (60 months) 10 Pack \$860.00 R-SW 26% \$636.40 \$0.0													
5 SID700-6-60-60-100 RSA SecurID Authenticator SID700 (60 months) 100 Pack \$8,600.00 R-SW 26% \$6,364.00 \$0.0													
5 SID700-6-60-60-25 RSA SecurID Authenticator SID700 (60 months) 25 Pack \$2,150.00 R.SW 26% \$1,591.00 \$0.00													
5 SID700-6-60-60-250 RSA SecurID Authenticator SID700 (60 months) 250 Pack \$21,500.00 R-SW 26% \$15,910.00 \$0													
5 SID700-6-60-60-50 RSA SecurID Authenticator SID700 (60 months) 50 Pack \$4,300.00 R.SW 26% \$3,182.00 \$0.00													
5 SID700-6-60-60-A SID700-6-60-60 per user qtys 255-750 \$78.00 R-SW 26% \$57.72 \$0.00		SID700-6-60-60-5	RSA SecurID Authenticator SID700 (60 months) 5 Pack	\$430.00			\$318.20	\$0.00	\$0.00	\$0.00			\$0.00
5 SID700-6-60-60-B SID700-6-60-60 per user qtys 755-1500 \$74.00 R-SW 26% \$54.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

Dec						N	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1	BAND	ѕки	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Section of Control o													
5   1000-6-6-00   2000-6-00   2000-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-6-00   2000-6-00													
State													
STORY													
Company													
1	-												
S	-												
5   DEGROS 24 AC   Company   Compa													
Company													
Statistics													
Statistics		SID800-6-30-24-B	SID800-6-30-24 pr u qtys 755-1500	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Section   Control   Cont													
Section 2014   Sect													
SINDON-C-9-06-06   SINDON-C-9-													
S	-	SID800-6-30-24-G	SID800-6-30-24 pr u qtys 1K5-15K										
\$1,000	-		SID800-6-30-24 pr u qtys 15005-25K										
Section   Sect	-												
S	-												
S   SIRON-5-03-03-05   SIRON-5-03-05-05   Park   SIRON-5-03-05-05   SIRON-5-03-05-05-05   SIRON-5-03-05-05-05-05-05-05-05-05-05-05-05-05-05-	5			\$1,937.50	R-SW		\$1,433.75	\$0.00					
STREAM - 10 - 10 - 10 - 10 - 10 - 10 - 10 - 1													
5 SIRBORD - 20-00 A. M. SIRBORD - 20-00 A. M													
5 SIRROX-5-30-5-46 SIRROX-5-30-5-30 SIRR	-												
SIRBORD-43-30-36-01   SIRBORD-43-30-36-02	5		SID800-6-30-36 pr u qtys 755-1500		R-SW	26%				\$0.00		\$0.00	\$0.00
STRINGS-03-03-64   STRINGS-03-03-67   STRINGS-03-													
SIRREAL - 30-34   Fig.   SIRREAL - 30-34   S													
SIGNOD-5-03-6-10   SIGNOD-5-03	-												
S   SIDBOD-5-30-841   SIDBOD-5-30-842   SIDBOD	5	SID800-6-30-36-G			R-SW	26%			\$0.00		\$0.00		
S   SIDROG-5-08-4-10   SIDROG-5-08-4-10   Pick   SECOND													
S   SIDRO-S-94-8-10   SIDRO-													
Signoto-5-04-4-29   Signoto-5-04-425   Signoto-5-													
S   Silbago -8-30-4-85   Silbago -8-30-48   S   S   S   S   S   S   S   S   S	5	SID800-6-30-48-25	SID800-6-30-48 25 Pack	\$2,300.00	R-SW	26%	\$1,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S   Silbero-4-3-04-46   Silbero-4-3-04-67													
S													
S   Silpendy-30-48													
5 SIRBOQ-5-3-48-D SIRBOQ-5-3-4	-	SID800-6-30-48-B	SID800-6-30-48 pr u qtys 755-1500										
\$ SIBBOD-6-30-48-E SIBBOD-6-30-48 Pr ut gys 500-7500 \$89.00 R-SW 28% \$41.06 \$0.00 \$0	-		SID800-6-30-48 pr u qtys 1505-2500										
5 SIDBOQ-6-30-48-F SIDBOQ-6-30-48 Pr u days 176-516K \$60.00 R-SW 26% \$44.40 \$0.00 \$0	-												
5 SIDBOO-6-30-48-G SIDBOO-6-30-48 PU days 1505-55K \$50.0 R-SW 26% \$44.44 \$0.00	-												
Signon-3-94-01   Sign			SID800-6-30-48 pr u qtys 1K5-15K										
Signon-8-30-8-10   Signon-8-30-8-10   Signon-8-30-9-10   Parack   \$1,000.0   R-SW   26%   \$78,44.0   \$0.00													
5 SIDBOG3-0-0-10 SIDBOG3-0-0-20 SIDBOG3-0-20 SIDBOG3-0-20 SIDBOG3-0-20 SIDBOG3-0-20 SIDBOG3-0-													
5 SIBBOD-6-30-60-25 SIBBOD-6-3	-												
5 SIDB00-6-30-60-5 SIDB00-6-30-60 F Pack 5 SIDB00-6-30-60 F SIDB00-6-30-60 F Pack 5 SIDB00-6-30-60 F SIDB00-6-30-60 F V Company S55-750 5 SIDB00-6-30-60 F V Co			SID800-6-30-60 25 Pack	\$2,650.00	R-SW								
5 SID800-6-30-60.5 SIP800-6-30-60 pt qtys 255-750 \$86.00 R-SW 26% \$7.11 \$0.00													
5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 255-750 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 1505-2500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 2505-5K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 2505-5K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-7500 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 pr u dys 5005-25K 5 SIDBOO-6-30-60-D SIDBOO-6-30-60 SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SIDBOO SI													
5 SID800-6-30-60-B SID800-6-30-60 pr u qlys 755-1500 \$91.500 \$91.500 \$91.500 \$87.00 \$8.500 \$0.00	-												
5 SID800-6-30-60-D SID800-6-30-60 pr u glys 2505-5K \$82.00 R.SW 26% \$60.68 \$0.00 \$0.	-												
5 SID800-6-30-60-E SID800-6-30-60 pr u qtys 5005-7500 \$78.00 R.SW 26% \$57.72 \$0.00 \$	-												
5 SID800-6-30-60-F SID800-6-30-60 pr u qtys 7505-10K \$73.00 R-SW 26% \$54.02 \$0.00 \$0													
5   SID800-6-30-60-1   SID800-6-30-60 pr u qfys 15005-25K   \$63.00   R-SW   26%   \$46.62   \$0.00   \$													
5         SID8006-30-60-I         SID8006-30-60-I         SID8006-30-60 pr u qfys 25005-1M         \$5.80         R-SW         26%         \$42.92         \$0.00         \$0.0	-												
5 SID800-6-60-24-10 RSA SecurID Authenticator SID800 (24 months) 10 Pack \$6,000.0 R-SW 26% \$444.00 \$0.	-												
5         SID800-6-02-4-100         RSA SecurID Authenticator SID800 (24 months) 25 Pack         \$6,000.00         R-SW         26%         \$4,440.00         \$0.00 <td>5</td> <td></td>	5												
5 SID800-6-60-24-25 RSA SecurID Authenticator SID800 (24 months) 25 Pack \$15,000.00 R-SW 26% \$11,110.00 \$0.0	5												
5 SID800-6-024-5 RSA SecurID Authenticator SID800 (24 months) 5 Pack \$30,000 R-SW 26% \$222.00 \$0	5	SID800-6-60-24-25	RSA SecurID Authenticator SID800 (24 months) 25 Pack	\$1,500.00	R-SW	26%	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 SID800-6-60-24-50 RSA SecurID Authenticator SID800 (24 months) 50 Pack \$3,000.00 R-SW 26% \$2,220.00 \$0.00	-												
5 SID800-6-60-24-A SID800-6-60-24 per user qtys 255-750	-												
5 SID800-6-60-24-B SID800-6-60-24-per user q'ys 755-1500 \$52.00 R-SW 26% \$38.48 \$0.00 \$0.0	-												
5 SID800-6-60-24-C SID800-6-60-24 per user qlys 1505-2500 \$49.00 R-SW 26% \$36.26 \$0.00 \$0.													
5 SID800-6-60-24-E SID800-6-60-24 per user qtys 5005-7500 \$44.00 R-SW 26% \$32.56 \$0.00 \$0.	-	SID800-6-60-24-C	SID800-6-60-24 per user qtys 1505-2500	\$49.00	R-SW	26%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 SID800-6-60-24-F SID800-6-60-24 per user qtys 7505-10000 \$41.00 R-SW 26% \$30.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													
	-												

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-6-60-24-H	SID800-6-60-24 per user qtys 15005-25000	\$35.00	R-SW	26%	\$25.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SID800-6-60-24-I SID800-6-60-36-10	SID800-6-60-24 per user qtys 25005-1,000,000 RSA SecurID Authenticator SID800 (36 months) 10 Pack	\$32.00 \$745.00	R-SW R-SW	26% 26%	\$23.68 \$551.30	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-36-100	RSA SecurID Authenticator SID800 (36 months) 100 Pack	\$7,450.00	R-SW	26%	\$5,513.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-36-25	RSA SecurID Authenticator SID800 (36 months) 25 Pack	\$1,862.50	R-SW	26%	\$1,378.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-250	RSA SecurID Authenticator SID800 (36 months) 250 Pack	\$18,625.00	R-SW	26%	\$13,782.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID800-6-60-36-5 SID800-6-60-36-50	RSA SecurID Authenticator SID800 (36 months) 5 Pack RSA SecurID Authenticator SID800 (36 months) 50 Pack	\$372.50 \$3,725.00	R-SW R-SW	26% 26%	\$275.65 \$2,756.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-36-A	SID800-6-60-36 per user qtys 255-750	\$67.50	R-SW	26%	\$49.95	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-36-B	SID800-6-60-36 per user qtys 755-1500	\$64.50	R-SW	26%	\$47.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-C	SID800-6-60-36 per user qtys 1505-2500	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID800-6-60-36-D SID800-6-60-36-E	SID800-6-60-36 per user qtys 2505-5000 SID800-6-60-36 per user qtys 5005-7500	\$58.00 \$55.00	R-SW R-SW	26% 26%	\$42.92 \$40.70	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-36-F	SID800-6-60-36 per user qtys 7505-10000	\$51.00	R-SW	26%	\$37.74	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-36-G	SID800-6-60-36 per user qtys 10005-15000	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-H	SID800-6-60-36 per user qtys 15005-25000	\$44.00	R-SW	26%	\$32.56	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID800-6-60-36-I SID800-6-60-48-10	SID800-6-60-36 per user qtys 25005-1,000,000 RSA SecurID Authenticator SID800 (48 months) 10 Pack	\$40.00 \$890.00	R-SW R-SW	26% 26%	\$29.60 \$658.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID800-6-60-48-100	RSA SecurID Authenticator SID800 (48 months) 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-48-25	RSA SecurID Authenticator SID800 (48 months) 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-250	RSA SecurID Authenticator SID800 (48 months) 250 Pack	\$22,250.00	R-SW	26%	\$16,465.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID800-6-60-48-5 SID800-6-60-48-50	RSA SecurID Authenticator SID800 (48 months) 5 Pack RSA SecurID Authenticator SID800 (48 months) 50 Pack	\$445.00 \$4,450.00	R-SW R-SW	26% 26%	\$329.30 \$3,293.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-48-A	SID800-6-60-48 per user qtys 255-750	\$81.00	R-SW	26%	\$59.94	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-48-B	SID800-6-60-48 per user qtys 755-1500	\$77.00	R-SW	26%	\$56.98	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-48-C	SID800-6-60-48 per user qtys 1505-2500	\$73.00	R-SW	26%	\$54.02	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-48-D	SID800-6-60-48 per user qtys 2505-5000	\$69.00	R-SW	26%	\$51.06	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID800-6-60-48-E SID800-6-60-48-F	SID800-6-60-48 per user qtys 5005-7500 SID800-6-60-48 per user qtys 7505-10000	\$66.00 \$61.00	R-SW R-SW	26% 26%	\$48.84 \$45.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-48-G	SID800-6-60-48 per user qtys 10005-15000	\$57.00	R-SW	26%	\$42.18	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-H	SID800-6-60-48 per user qtys 15005-25000	\$53.00	R-SW	26%	\$39.22	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-I	SID800-6-60-48 per user qtys 25005-1,000,000	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-60-10	RSA SecurID Authenticator SID800 (60 months) 10 Pack	\$1,030.00	R-SW	26%	\$762.20	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID800-6-60-60-100 SID800-6-60-60-25	RSA SecurID Authenticator SID800 (60 months) 100 Pack RSA SecurID Authenticator SID800 (60 months) 25 Pack	\$10,300.00 \$2,575.00	R-SW R-SW	26% 26%	\$7,622.00 \$1,905.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-60-250	RSA SecurID Authenticator SID800 (60 months) 250 Pack	\$25,750.00	R-SW	26%	\$19,055.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-60-5	RSA SecurID Authenticator SID800 (60 months) 5 Pack	\$515.00	R-SW	26%	\$381.10	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-60-50	RSA SecurID Authenticator SID800 (60 months) 50 Pack	\$5,150.00	R-SW	26%	\$3,811.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID800-6-60-60-A SID800-6-60-60-B	SID800-6-60-60 per user qtys 255-750 SID800-6-60-60 per user qtys 755-1500	\$93.00 \$88.50	R-SW R-SW	26% 26%	\$68.82 \$65.49	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-60-C	SID800-6-60-60 per user qtys 1505-2500	\$84.00	R-SW	26%	\$62.16	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-60-D	SID800-6-60-60 per user qtys 2505-5000	\$79.00	R-SW	26%	\$58.46	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-60-E	SID800-6-60-60 per user qtys 5005-7500	\$75.00	R-SW	26%	\$55.50	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID800-6-60-60-F SID800-6-60-60-G	SID800-6-60-60 per user qtys 7505-10000 SID800-6-60-60 per user qtys 10005-15000	\$70.00 \$65.00	R-SW R-SW	26% 26%	\$51.80 \$48.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID800-6-60-60-H	SID800-6-60-60 per user qtys 15005-25000	\$60.00	R-SW	26%	\$44.40	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800-6-60-60-I	SID800-6-60-60 per user qtys 25005-1,000,000	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID800TRIAL2	2 User SID800 Promo Pack	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID820-8-60-120-A	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10 - 250	\$82.50	R-SW	26%	\$61.05	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-120-B SID820-8-60-120-C	RSA SecurID Software Token Seeds (120 month) per User for qty's between 255 - 750 RSA SecurID Software Token Seeds (120 month) per User for qty's between 755 - 1,500	\$75.00 \$71.00	R-SW R-SW	26% 26%	\$55.50 \$52.54	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID820-8-60-120-D	RSA SecurID Software Token Seeds (120 month) per User for qty's between 1,505 - 2,500	\$65.50	R-SW	26%	\$48.47	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-120-E	RSA SecurID Software Token Seeds (120 month) per User for qty's between 2,505 - 5,000	\$58.25	R-SW	26%	\$43.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SID820-8-60-120-F	RSA SecurID Software Token Seeds (120 month) per User for qty's between 5,005 - 7,500	\$51.25	R-SW	26%	\$37.93	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID820-8-60-120-G SID820-8-60-120-H	RSA SecurID Software Token Seeds (120 month) per User for qty's between 7,505 - 10,000 RSA SecurID Software Token Seeds (120 month) per User for qty's between 10,005 - 15,000	\$45.50 \$43.80	R-SW R-SW	26% 26%	\$33.67 \$32.41	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-120-I	RSA SecuriD Software Token Seeds (120 month) per User for qty's between 15,005 - 25,000	\$40.00	R-SW	26%	\$29.60	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-120-J	RSA SecuriD Software Token Seeds (120 month) per User for qty's between 25,005 - 1,000,0	\$37.00	R-SW	26%	\$27.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SID820-8-60-12-A	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10 - 250	\$25.50	R-SW	26%	\$18.87	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-12-B	RSA SecurID Software Token Seeds (12 month) per User for qty's between 255 - 750	\$23.25	R-SW	26%	\$17.21	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID820-8-60-12-C SID820-8-60-12-D	RSA SecurID Software Token Seeds (12 month) per User for qty's between 755 - 1,500 RSA SecurID Software Token Seeds (12 month) per User for qty's between 1,505 - 2,500	\$22.00 \$20.25	R-SW R-SW	26% 26%	\$16.28 \$14.99	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID820-8-60-12-E	RSA SecuriD Software Token Seeds (12 month) per User for qty's between 2,505 - 5,000	\$17.50	R-SW	26%	\$12.95	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-12-F	RSA SecurID Software Token Seeds (12 month) per User for qty's between 5,005 - 7,500	\$14.75	R-SW	26%	\$10.92	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-12-G	RSA SecurID Software Token Seeds (12 month) per User for qty's between 7,505 - 10,000	\$13.25	R-SW	26%	\$9.81	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-12-H	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10,005 - 15,000	\$12.00	R-SW	26%	\$8.88 \$7.77	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-12-I SID820-8-60-12-J	RSA SecurID Software Token Seeds (12 month) per User for qty's between 15,005 - 25,000 RSA SecurID Software Token Seeds (12 month) per User for qty's between 25,005 - 1,000,00	\$10.50 \$8.75	R-SW R-SW	26% 26%	\$7.77 \$6.48	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-24-A	RSA SecuriD Software Token Seeds (24 month) per User for qty's between 10 - 250	\$34.00	R-SW	26%	\$25.16	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-24-B	RSA SecurID Software Token Seeds (24 month) per User for qty's between 255 - 750	\$31.00	R-SW	26%	\$22.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-24-C	RSA SecurID Software Token Seeds (24 month) per User for qty's between 755 - 1,500	\$29.50	R-SW	26%	\$21.83	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID820-8-60-24-D SID820-8-60-24-E	RSA SecurID Software Token Seeds (24 month) per User for qty's between 1,505 - 2,500 RSA SecurID Software Token Seeds (24 month) per User for qty's between 2,505 - 5,000	\$27.00 \$23.50	R-SW R-SW	26% 26%	\$19.98 \$17.39	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
5	SID820-8-60-24-E SID820-8-60-24-F	RSA SecuriD Software Token Seeds (24 month) per User for qty's between 5,005 - 7,500	\$23.50 \$19.50	R-SW	26%	\$14.43	\$0.00	\$0.00		\$0.00	\$0.00	
5	SID820-8-60-24-G	RSA SecurID Software Token Seeds (24 month) per User for qty's between 7,505 - 10,000	\$17.50	R-SW	26%	\$12.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-24-H	RSA SecurID Software Token Seeds (24 month) per User for qty's between 10,005 - 15,000	\$16.00	R-SW	26%	\$11.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-24-I	RSA SecurID Software Token Seeds (24 month) per User for qty's between 15,005 - 25,000	\$14.00	R-SW	26%	\$10.36	\$0.00	\$0.00		\$0.00	\$0.00	
5 5	SID820-8-60-24-J SID820-8-60-36-A	RSA SecurID Software Token Seeds (24 month) per User for qty's between 25,005 - 1,000,00 RSA SecurID Software Token Seeds (36 month) per User for qty's between 10 - 250	\$11.50 \$49.50	R-SW R-SW	26% 26%	\$8.51 \$36.63	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	
•		2222.2 22	<b>\$70.00</b>		20,0	ψ00.00	\$3.00	\$0.00	Ψ3.00	<b>\$0.00</b>	ψ0.00	\$5.50

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-8-60-36-B	RSA SecurID Software Token Seeds (36 month) per User for qty's between 255 - 750	\$45.50		26%	\$33.67	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-36-C SID820-8-60-36-D	RSA SecurID Software Token Seeds (36 month) per User for qty's between 755 - 1,500 RSA SecurID Software Token Seeds (36 month) per User for qty's between 1,505 - 2,500	\$43.25 \$40.75		26% 26%	\$32.01 \$30.16	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-36-E	RSA SecurID Software Token Seeds (36 month) per User for qty's between 2,505 - 5,000	\$36.75		26%	\$27.20	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-36-F	RSA SecurID Software Token Seeds (36 month) per User for qty's between 5,005 - 7,500	\$32.00		26%	\$23.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-36-G	RSA SecurID Software Token Seeds (36 month) per User for qty's between 7,505 - 10,000	\$28.75		26%	\$21.28	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-36-H SID820-8-60-36-I	RSA SecurID Software Token Seeds (36 month) per User for qty's between 10,005 - 15,000 RSA SecurID Software Token Seeds (36 month) per User for qty's between 15,005 - 25,000	\$27.25 \$24.00		26% 26%	\$20.17 \$17.76	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-36-J	RSA SecuriD Software Token Seeds (36 month) per User for qty's between 25,005 - 1,000,00			26%	\$16.65	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-48-A	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10 - 250	\$59.25	R-SW	26%	\$43.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-48-B	RSA SecurID Software Token Seeds (48 month) per User for qty's between 255 - 750	\$54.50		26%	\$40.33	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-48-C SID820-8-60-48-D	RSA SecurID Software Token Seeds (48 month) per User for qty's between 755 - 1,500 RSA SecurID Software Token Seeds (48 month) per User for qty's between 1,505 - 2,500	\$52.00 \$48.75		26% 26%	\$38.48 \$36.08	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-48-E	RSA SecurID Software Token Seeds (48 month) per User for qty's between 2,505 - 5,000	\$44.00		26%	\$32.56	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-48-F	RSA SecurID Software Token Seeds (48 month) per User for qty's between 5,005 - 7,500	\$38.50	R-SW	26%	\$28.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-48-G	RSA SecurID Software Token Seeds (48 month) per User for qty's between 7,505 - 10,000	\$34.50		26%	\$25.53	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-48-H SID820-8-60-48-I	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10,005 - 15,000 RSA SecurID Software Token Seeds (48 month) per User for qty's between 15,005 - 25,000	\$32.50 \$28.75		26% 26%	\$24.05 \$21.28	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-48-J	RSA SecuriD Software Token Seeds (48 month) per User for qty's between 25,005 - 1,000,00			26%	\$19.61	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-60-A	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10 - 250	\$68.75	R-SW	26%	\$50.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-60-B	RSA SecurID Software Token Seeds (60 month) per User for qty's between 255 - 750	\$62.50		26%	\$46.25	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-60-C SID820-8-60-60-D	RSA SecurID Software Token Seeds (60 month) per User for qty's between 755 - 1,500	\$59.25 \$54.50		26% 26%	\$43.85 \$40.33	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-60-E	RSA SecurID Software Token Seeds (60 month) per User for qty's between 1,505 - 2,500 RSA SecurID Software Token Seeds (60 month) per User for qty's between 2,505 - 5,000	\$54.50 \$48.50		26%	\$35.89	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-60-F	RSA SecurID Software Token Seeds (60 month) per User for qty's between 5,005 - 7,500	\$42.75		26%	\$31.64	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-60-G	RSA SecurID Software Token Seeds (60 month) per User for qty's between 7,505 - 10,000	\$38.00		26%	\$28.12		\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-60-H	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10,005 - 15,000	\$36.50		26%	\$27.01	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-60-I SID820-8-60-60-J	RSA SecurID Software Token Seeds (60 month) per User for qty's between 15,005 - 25,000 RSA SecurID Software Token Seeds (60 month) per User for qty's between 25,005 - 1,000,00	\$33.25 \$30.75		26% 26%	\$24.61 \$22.76	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-6-A	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10 - 250	\$19.25		26%	\$14.25	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-6-B	RSA SecurID Software Token Seeds (6 month) per User for qty's between 255 - 750	\$17.50		26%	\$12.95	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-6-C	RSA SecurID Software Token Seeds (6 month) per User for qty's between 755 - 1,500	\$16.50		26%	\$12.21	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-6-D	RSA SecurID Software Token Seeds (6 month) per User for qty's between 1,505 - 2,500	\$15.25		26%	\$11.29	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00	\$0.00
5 5	SID820-8-60-6-E SID820-8-60-6-F	RSA SecurID Software Token Seeds (6 month) per User for qty's between 2,505 - 5,000 RSA SecurID Software Token Seeds (6 month) per User for qty's between 5,005 - 7,500	\$13.25 \$11.00		26% 26%	\$9.81 \$8.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-6-G	RSA SecurID Software Token Seeds (6 month) per User for qty's between 7,505 - 10,000	\$10.00		26%	\$7.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-6-H	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10,005 - 15,000	\$9.00		26%	\$6.66	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-6-I	RSA SecurID Software Token Seeds (6 month) per User for qty's between 15,005 - 25,000	\$8.00		26%	\$5.92	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-6-J SID820-8-60-S-T1	RSA SecurID Software Token Seeds (6 month) per User for qty's between 25,005 - 1,000,000 SecurID Soft Token Sub 10-250u 1Mo	\$6.50 \$1.23		26% 26%	\$4.81 \$0.91	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-S-T10	SecurID Soft Token Sub 25005-1Mu 1Mo	\$0.55	R-SW	26%	\$0.41	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-S-T2	SecurID Soft Token Sub 255-750u 1Mo	\$1.14	R-SW	26%	\$0.84	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-S-T3	SecurID Soft Token Sub 755-1500u 1Mo	\$1.08		26%	\$0.80	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SID820-8-60-S-T4 SID820-8-60-S-T5	SecurID Soft Token Sub 1505-2500u 1Mo SecurID Soft Token Sub 2505-5Ku 1Mo	\$1.02 \$0.92		26% 26%	\$0.75 \$0.68	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SID820-8-60-S-T6	SecurID Soft Token Sub 2005-7500u 1Mo	\$0.80		26%	\$0.59	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SID820-8-60-S-T9	SecurID Soft Token Sub 15005-25Ku 1Mo	\$0.60		26%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDACCAGENT100	SID Access Standard Agent 30-100u	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SIDACCAGENT100K SIDACCAGENT10K	SID Access Standard Agent 50005-100Ku	\$0.00 \$0.00		26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCAGENT 10K	SID Access Standard Agent 5005-10Ku SID Access Standard Agent 105-150u	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCAGENT1500	SID Access Standard Agent 755-1500u	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCAGENT1M	SID Access Standard Agent 100005-1Mu	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SIDACCAGENT25	SID Access Standard Agent 10-25users	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SIDACCAGENT250 SIDACCAGENT2500	SID Access Standard Agent 155-250u SID Access Standard Agent 1505-2500u	\$0.00 \$0.00		26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCAGENT500	SID Access Standard Agent 255-500u	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCAGENT50K	SID Access Standard Agent 10005-50Ku	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCAGENT5K	SID Access Standard Agent 2505-5Ku	\$0.00		26%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SIDACCAGENT750 SIDACCBASE-S-T1	SID Access Standard Agent 505-750u SID Acc Base Sub from 10-500u 1Mo	\$0.00 \$1.99		26% 26%	\$0.00 \$1.47	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCBASE-S-T1	SID Acc Base Sub from 505-750u 1Mo	\$1.77		26%	\$1.47	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCBASE-S-T3	SID Acc Base Sub from 755-1,500u 1Mo	\$1.46		26%	\$1.08	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCBASE-S-T4	SID Acc Base Sub from 1,505-2,500u 1Mo	\$1.19		26%	\$0.88	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCBASE-S-T5	SID Acc Base Sub from 2,505-5Ku 1Mo	\$1.00		26%	\$0.74	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCBASE-S-T6 SIDACCENTAP-S-T1	SID Acc Base Sub from 5,005-10Ku 1Mo SID Acc Ent AddOn Prem Subsc 10-500u	\$0.81 \$1.35	R-SW R-SW	26% 26%	\$0.60 \$1.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCENTAP-S-T1	SID Acc Ent AddOn Prem Subsc 505-750u	\$1.19		26%	\$0.88	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCENTAP-S-T3	SID Acc Ent AddOn Prem Subsc 755-1500u	\$0.99	R-SW	26%	\$0.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDACCENTAP-S-T4	SID Acc Ent AddOn Prem Subsc 1505-2500u	\$0.80		26%	\$0.59	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SIDACCENTAP-S-T5 SIDACCENTAP-S-T6	SID Acc Ent AddOn Prem Subsc 2505-5000u SID Acc Ent AddOn Prem Subsc 5005-10Ku	\$0.68 \$0.55		26% 26%	\$0.50 \$0.41	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCENTAP-S-T6 SIDACCENTAP-S-T7	SID Acc Ent AddOn Prem Subsc 5005-10Ku SID Acc Ent AddOn Prem Subsc 10005-50Ku	\$0.55 \$0.39		26%	\$0.41 \$0.29	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00
5	SIDACCENTAP-S-T8	SID Acc Ent AddOn Prem Subsc 50005-00Ku	\$0.23		26%	\$0.17	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	SIDACCENTAP-S-T9	SID Acc Ent AddOn Prem Subsc 100005-1Mu	\$0.18	R-SW	26%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIDACCENT-S-T1	SID Acc Ent Sub from 10-500u 1Mo	\$2.69		26%	\$1.99	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	SIDACCENT-S-T2 SIDACCENT-S-T3	SID Acc Ent Sub from 505-750u 1Mo SID Acc Ent Sub from 755-1,500u 1Mo	\$2.39 \$1.97		26% 26%	\$1.77 \$1.46	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCENT-S-T4	SID Acc Ent Sub from 1,505-2,500u 1Mo	\$1.60		26%	\$1.18		\$0.00		\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SIDACCENT-S-T5	SID Acc Ent Sub from 2,505-5Ku 1Mo	\$1.35	R-SW	26%	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIDACCENT-S-T6 SIDACCENT-S-T7	SID Acc Ent Sub from 5,005-10Ku 1Mo SID Acc Ent Sub from 10.005-50Ku 1Mo	\$1.09 \$0.77	R-SW R-SW	26% 26%	\$0.81 \$0.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCENT-S-T8	SID Acc Ent Sub from 50,005-100Ku 1Mo	\$0.47	R-SW	26%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDACCENT-S-T9	SID Acc Ent Sub from 100,005-1M 1Mo	\$0.36	R-SW	26%	\$0.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDACCPREM-S-T1	SID Acc Prem Sub from 10-500u 1Mo	\$4.04	R-SW	26%	\$2.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIDACCPREM-S-T2 SIDACCPREM-S-T3	SID Acc Prem Sub from 505-750u 1Mo SID Acc Prem Sub from 755-1,500u 1Mo	\$3.58 \$2.96	R-SW R-SW	26% 26%	\$2.65 \$2.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCPREM-S-T4	SID Acc Prem Sub from 1,505-2,500u 1Mo	\$2.40	R-SW	26%	\$1.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDACCPREM-S-T5	SID Acc Prem Sub from 2,505-5Ku 1Mo	\$2.03	R-SW	26%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDACCPREM-S-T6	SID Acc Prem Sub from 5,005-10Ku 1Mo	\$1.64	R-SW	26%	\$1.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIDACCPREM-S-T7 SIDACCPREM-S-T8	SID Acc Prem Sub from 10,005-50Ku 1Mo SID Acc Prem Sub from 50,005-100Ku 1Mo	\$1.16 \$0.70	R-SW R-SW	26% 26%	\$0.86 \$0.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDACCPREM-S-T9	SID Acc Prem Sub from 100,005-1M 1Mo	\$0.54	R-SW	26%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDACCSSOAGENT	SID Access SSO Agent	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIDMFA-S-T1	SecurID MFA Sub 10-250u 1Mo	\$1.38	R-SW	26%	\$1.02	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	SIDMFA-S-T10 SIDMFA-S-T2	SecurID MFA Sub 25005-1Mu 1Mo SecurID MFA Sub 255-750u 1Mo	\$0.63 \$1.27	R-SW R-SW	26% 26%	\$0.47 \$0.94	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	SIDMFA-S-T3	SecurID MFA Sub 755-1500u 1Mo	\$1.21	R-SW	26%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDMFA-S-T4	SecurID MFA Sub 1505-2500u 1Mo	\$1.13	R-SW	26%	\$0.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDMFA-S-T5	SecurID MFA Sub 2505-5Ku 1Mo	\$1.02	R-SW	26%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SIDMFA-S-T6 SIDMFA-S-T7	SecurID MFA Sub 5005-7500u 1Mo SecurID MFA Sub 7505-10Ku 1Mo	\$0.90 \$0.80	R-SW R-SW	26% 26%	\$0.67 \$0.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SIDMFA-S-T8	SecurID MFA Sub 10005-15Ku 1Mo	\$0.76	R-SW	26%	\$0.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIDMFA-S-T9	SecurID MFA Sub 15005-25Ku 1Mo	\$0.67	R-SW	26%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SMC-S4H-HYBL SMC-S4H-HYBP	Series 4 Hybrid For Logs Appliance 1U - 10,000 EPS capture/metadata aggregator, 1U, 96GE	\$55,000.00	R-SW	26% 26%	\$40,700.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5 5	SOFT TOKEN TRIAL	Series 4 Hybrid For Packets Appliance 1U - 622Mbs Network capture/metadata aggregator, 1 3 Month Trial for Software Token - 10 User	\$55,000.00 \$0.00	R-SW R-SW	26%	\$40,700.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	STPLFM	WTD FM Base License Fee (Perpetual)	\$125,000.00	R-SW	26%	\$92,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 7.5m-10m Reg Users (per 1000)	\$211.52	R-SW	26%	\$156.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 7.5m-10m Visitors (per 1000)	\$52.88	R-SW	26%	\$39.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STSFMOPP1000000R STSFMOPP1000000V	WTD FM OP 800k-1m Reg Users (per 1000) WTD FM OP 800k-1m Visitors (per 1000)	\$936.83 \$234.21	R-SW R-SW	26% 26%	\$693.25 \$173.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	STSFMOPP100000R	WTD FM OF 50k-100k Reg Users (per 1000)	\$1,721.25	R-SW	26%	\$1,273.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP100000V	WTD FM OP 50k-100k Visitors (per 1000)	\$430.31	R-SW	26%	\$318.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP10000R	WTD FM OP 5-10k Reg Users (per 1000)	\$3,227.34	R-SW	26%	\$2,388.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STSFMOPP10000V	WTD FM OP 5-10k Visitors (per 1000) WTD FM OP 10m-15m Reg Users (per 1000)	\$806.84 \$166.99	R-SW R-SW	26% 26%	\$597.06 \$123.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		WTD FM OP 10m-15m Visitors (per 1000)	\$41.75	R-SW	26%	\$30.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 1m-1.5m Reg Users (per 1000)	\$766.49	R-SW	26%	\$567.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 1m-1.5m Visitors (per 1000)	\$191.62	R-SW	26%	\$141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		WTD FM OP 15m-20m Reg Users (per 1000) WTD FM OP 15m-20m Visitors (per 1000)	\$111.33 \$27.83	R-SW R-SW	26% 26%	\$82.38 \$20.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		WTD FM OF 15m-2m Reg Users (per 1000)	\$596.16	R-SW	26%	\$441.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP2000000V	WTD FM OP 1.5m-2m Visitors (per 1000)	\$149.04	R-SW	26%	\$110.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP200000R	WTD FM OP 100k-200k Reg Users (per 1000)	\$1,377.00	R-SW	26%	\$1,018.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STSFMOPP200000V STSFMOPP20000R	WTD FM OP 100k-200k Visitors (per 1000) WTD FM OP 10-20k Reg Users (per 1000)	\$344.25 \$2,689.45	R-SW R-SW	26% 26%	\$254.75 \$1,990.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	STSFMOPP20000V	WTD FM OF 10-20k Reg Osers (per 1000) WTD FM OP 10-20k Visitors (per 1000)	\$672.36	R-SW	26%	\$497.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 20m-25m Reg Users (per 1000)	\$89.06	R-SW	26%	\$65.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 20m-25m Visitors (per 1000)	\$22.27	R-SW	26%	\$16.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		WTD FM OP 2m-3m Reg Users (per 1000) WTD FM OP 2m-3m Visitors (per 1000)	\$425.83 \$106.46	R-SW R-SW	26% 26%	\$315.11 \$78.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		WTD FM OP 2m-3m visitors (per 1000) WTD FM OP 3m-4m Reg Users (per 1000)	\$374.73	R-SW	26%	\$277.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP4000000V	WTD FM OP 3m-4m Visitors (per 1000)	\$93.68	R-SW	26%	\$69.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP400000R	WTD FM OP 200k-400k Reg Users (per 1000)	\$1,362.66	R-SW	26%	\$1,008.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STSFMOPP400000V STSFMOPP5000000R	WTD FM OP 200k-400k Visitors (per 1000) WTD FM OP 4m-5m Reg Users (per 1000)	\$340.66 \$340.66	R-SW R-SW	26% 26%	\$252.09 \$252.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	STSFMOPP5000000K	WTD FM OP 4m-5m Reg osers (per 1000) WTD FM OP 4m-5m Visitors (per 1000)	\$340.00	R-SW	26%	\$63.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP50000R	WTD FM OP 20k-50k Reg Users (per 1000)	\$2,151.56	R-SW	26%	\$1,592.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP50000V	WTD FM OP 20k-50k Visitors (per 1000)	\$537.89	R-SW	26%	\$398.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STSFMOPP5000R STSFMOPP5000V	WTD FM OP 1-5000 Reg Users (per 1000) WTD FM OP 1-5000 Visitors (per 1000)	\$3,872.81 \$968.20	R-SW R-SW	26% 26%	\$2,865.88 \$716.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	STSFMOPP60000R	WTD FM OP 1-5000 Visitors (per 1000) WTD FM OP 400k-600k Reg Users (per 1000)	\$1,192.32	R-SW	26%	\$710.47 \$882.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPP600000V	WTD FM OP 400k-600k Visitors (per 1000)	\$298.08	R-SW	26%	\$220.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 5m-7.5m Reg Users (per 1000)	\$255.50	R-SW	26%	\$189.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		WTD FM OP 500k 800k Peg Users (per 1000)	\$63.87	R-SW	26%	\$47.26 \$756.27	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5 5		WTD FM OP 600k-800k Reg Users (per 1000) WTD FM OP 600k-800k Visitors (per 1000)	\$1,021.99 \$255.50	R-SW R-SW	26% 26%	\$756.27 \$189.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		WTD FM OF 500K-300K VISIOIS (per 1000)	\$7.71	R-SW	26%	\$5.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPT10000000V	WTD FM OP TM 7.5m-10m Visitors[mo/1000]	\$1.93	R-SW	26%	\$1.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		WTD FM OP 800k-1m RU [per mo/1000]	\$34.16	R-SW	26%	\$25.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		WTD FM OP TM 800k-1m Visitors[mo/1000] WTD FM OP 50k-100k RU [per mo/1000]	\$8.54 \$62.75	R-SW R-SW	26% 26%	\$6.32 \$46.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	STSFMOPT100000R STSFMOPT100000V	WTD FM OP 50k-100k R0 [per mo/1000] WTD FM OP TM 50k-100k Visitors[mo/1000]	\$15.69	R-SW	26%	\$40.44 \$11.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPT10000R	WTD FM OP Term 5-10k RU [per mo/1000]	\$117.66	R-SW	26%	\$87.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPT10000V	WTD FM OP TM 5-10k Visitors[mo/1000]	\$29.42	R-SW	26%	\$21.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		WTD FM OP 10m-15m RU [per mo/1000] WTD FM OP TM 10m-15m Visitors[mo/1000]	\$6.09 \$1.52	R-SW R-SW	26% 26%	\$4.51 \$1.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
Ü	0101 MOL 110000000V	WILD I WEST THE TOTAL VISITOIS FILE OF TOO O	φ1.52	11-044	∠070	φ1.12	φυ.00	φυ.00	φυ.υυ	φυ.υυ	φυ.00	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	STSFMOPT1500000R	WTD FM OP 1m-1.5m RU [per mo/1000]	\$27.95		26%	\$20.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STSFMOPT1500000V	WTD FM OP 1M 1m-1.5m Visitors[mo/1000]	\$6.99		26% 26%	\$5.17 \$3.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		WTD FM OP 15m-20m RU [per mo/1000] WTD FM OP TM 15m-20m Visitors[mo/1000]	\$4.06 \$1.01		26%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		WTD FM OP 1.5m-2m RU [per mo/1000]	\$21.74		26%	\$16.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPT2000000V	WTD FM OP TM 1.5m-2m Visitors[mo/1000]	\$5.43		26%	\$4.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPT200000R	WTD FM OP 100k-200k RU [per mo/1000]	\$50.20		26%	\$37.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT200000V	WTD FM OP TM 100k-200k Visitors[mo/1000]	\$12.55		26%	\$9.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	STSFMOPT20000R STSFMOPT20000V	WTD FM OP Term 10-20k RU [per mo/1000] WTD FM OP TM 10-20k Visitors[mo/1000]	\$98.05 \$24.51		26% 26%	\$72.56 \$18.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		WTD FM OP 20m-25m RU [per mo/1000]	\$3.25		26%	\$2.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT25000000V	WTD FM OP TM 20m-25m Visitors[mo/1000]	\$0.81		26%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		WTD FM OP 2m-3m RU [per mo/1000]	\$15.53		26%	\$11.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	STSFMOPT3000000V STSFMOPT4000000R	WTD FM OP TM 2m-3m Visitors[mo/1000] WTD FM OP 3m-4m RU [per mo/1000]	\$3.88 \$13.66		26% 26%	\$2.87 \$10.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	STSFMOPT4000000K	WTD FM OF 311-411 RO [per 110/1000] WTD FM OP TM 3m-4m Visitors[mo/1000]	\$3.42		26%	\$2.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT400000R	WTD FM OP 200k-400k RU [per mo/1000]	\$49.68		26%	\$36.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT400000V	WTD FM OP TM 200k-400k Visitors[mo/1000]	\$12.42		26%	\$9.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STSFMOPT5000000R	WTD FM OP 4m-5m RU [per mo/1000]	\$12.42		26%	\$9.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	STSFMOPT5000000V STSFMOPT50000R	WTD FM OP TM 4m-5m Visitors[mo/1000] WTD FM OP 20k-50k RU [per mo/1000]	\$3.11 \$78.44		26% 26%	\$2.30 \$58.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	STSFMOPT50000V	WTD FM OF 20k-50k No [per mo/1000] WTD FM OP TM 20k-50k Visitors[mo/1000]	\$19.61		26%	\$14.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT5000R	WTD FM OP Term 1-5000 RU [per mo/1000]	\$141.20		26%	\$104.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT5000V	WTD FM OP TM 1-5000 Visitors[mo/1000]	\$35.30		26%	\$26.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT600000R	WTD FM OP 400k-600k RU [per mo/1000]	\$43.47		26%	\$32.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	STSFMOPT600000V STSFMOPT7500000R	WTD FM OP TM 400k-600k Visitors[mo/1000] WTD FM OP 5m-7.5m RU [per mo/1000]	\$10.87 \$9.32	R-SW R-SW	26% 26%	\$8.04 \$6.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	STSFMOPT7500000K	WTD FM OF 5III-7.5III R0 [per III0/1000] WTD FM OP TM 5m-7.5m Visitors[mo/1000]	\$2.33		26%	\$1.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT800000R	WTD FM OP 600k-800k RU [per mo/1000]	\$37.26		26%	\$27.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	STSFMOPT800000V	WTD FM OP TM 600k-800k Visitors[mo/1000]	\$9.32		26%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STTLFM	WTD FM Base License Fee Term [per month]	\$4,557.29		26%	\$3,372.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	THR-GT100K-T-B1 TMOP0020000	THR>100KTermBas w/10DA cost /1Kemp /mo RSA TM ONPREM per1K users btw 10-20K	\$0.00 \$4,590.00		26% 26%	\$0.00 \$3,396.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TMOP0020000 TMOP0020000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K	\$280.71		26%	\$207.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP0050000	RSA TM ONPREM per1K users btw 20,005-50K	\$2,600.00		26%	\$1,924.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP0050000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	\$158.93		26%	\$117.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP0100000	RSA TM ONPREM per1K users btw 50,005-100K	\$1,530.00		26%	\$1,132.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TMOP0100000T TMOP0200000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K RSA TM ONPREM per1K users btw 100,005-200K	\$93.29 \$1,380.00		26% 26%	\$69.03 \$1,021.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TMOP0200000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	\$83.80		26%	\$62.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP0400000	RSA TM ONPREM per1K users btw 200,005-400K	\$1,220.00		26%	\$902.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0400000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	\$75.13		26%	\$55.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TMOP0600000 TMOP0600000T	RSA TM ONPREM per1K users btw 400,005-600K RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	\$1,070.00		26% 26%	\$791.80 \$48.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TMOP0800000	RSA TM ONPREM per1K users btw 600,005-800K	\$65.64 \$920.00		26%	\$680.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP0800000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K	\$56.14		26%	\$41.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP1000000	RSA TM ONPREM per1K users btw 800,005-1,M	\$840.00		26%	\$621.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP1000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$51.39		26%	\$38.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TMOP1500000 TMOP1500000T	RSA TM ONPREM per1Kusers btw 1,000,005-1,.5M RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$690.00 \$41.90		26% 26%	\$510.60 \$31.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	TMOP2000000	RSA TM ONPREM per1K users btw 1,500,005-2M	\$540.00		26%	\$399.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP2000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$32.40		26%	\$23.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP3000000	RSA TM ONPREM per1K users btw 2,000,005-3M	\$380.00		26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP3000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$23.74		26%	\$17.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	TMOP4000000 TMOP4000000T	RSA TM ONPREM per1K users btw 3,000,005-4M RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$340.00 \$20.22		26% 26%	\$251.60 \$14.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TMOP5000000	RSA TM ONPREM per1K users btw 4,000,005-5M	\$310.00		26%	\$229.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP5000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	\$18.99	R-SW	26%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP7500000	RSA TM ONPREM per1K users btw 5,000,005-7.5M	\$230.00		26%	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	TMOP7500000T VEN-GT100K-T-B1	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$14.24		26%	\$10.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VIA-AC-S-USA	VEN>100KTermBas w/10DA cost /1Kemp /mo SID Access hosted in USA	\$0.00 \$0.00		26% 26%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	201-0347-CF	SW: Starter Promo Ent Bundle T2 Gen5 =ID	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	\$400.00		21%	\$316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-068	VNXe3150 Total Value Pack=IC	\$8,643.00		21%	\$6,827.97	\$1,555.74	\$1,382.88	\$1,210.02	\$0.00	\$0.00	
5	450-000-069	VNXe3300 Total Protection Pack=IC	\$15,971.00		21%	\$12,617.09	\$2,874.78	\$2,555.36	\$0.00	\$0.00	\$0.00	
5	450-000-627 450-000-628	Application Protection VNX5100=IC Application Protection VNX5300=IC	\$7,832.00 \$12,531.00		21% 21%	\$6,187.28 \$9,899.49	\$1,409.76 \$2,255.58	\$1,253.12 \$2,004.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-000-628	VNXe3150 Total Value Pack=IC	\$8,210.00		21%	\$9,699.49 \$6,485.90	\$2,255.56 \$1,477.80	\$2,004.96	\$1,149.40	\$0.00	\$0.00	
5	450-001-630	VNXE3100 Total Value Pack=IC	\$8,210.00		21%	\$6,485.90	\$1,477.80	\$1,313.60	\$1,149.40	\$0.00	\$0.00	
5	450-001-631	VNXe3300 Total Protection Pack=IC	\$15,170.00		21%	\$11,984.30		\$2,427.20	\$2,123.80	\$0.00	\$0.00	
5	456-005-700	VNXE3100 APPLICATION PROTECTION SUITE=IC	\$0.00		21%	\$0.00	\$1,198.26	\$1,065.12	\$931.98	\$0.00	\$0.00	
5 5	456-005-702 456-005-705	Replication Manager: VNX5100 Replication Manager: VNX5300	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-102-448	VNXE UNISPHERE INCLUDED IN BASE SW=IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-102-449	VNXE ISCSI INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-450	VNXe3300 Local Replication=IC	\$0.00		21%	\$0.00	\$463.68	\$412.16	\$0.00	\$0.00	\$0.00	
5 5	456-102-451 456-102-452	VNXE THIN PROVISIONING IN BASE SW=IC VNXE NFS INCLUDED IN BASE SW=IC	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
3	.50-102-402	TOTAL IT S IT OLOUPED IN BAILE ON TO	φυ.υυ	JL	∠1/0	ψ0.00	φυ.υυ	φυ.00	ψυ.00	φ0.00	φυ.υυ	φυ.υυ

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-453	VNXE3300 SECURITY AND COMPLIANCE SUITE	\$0.00	UE	21%	\$0.00	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$244.98
5 5	456-102-454	VNXE3300 FILE LEVEL RETENTION MGMT =IC	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-455 456-102-456	VNXE CIFS INCLUDED IN BASE SW=IC VNXE FILE DEDUPLICATION IN BASE SW=IC	\$0.00 \$0.00	UE	21%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-102-457	VNXe3300 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$1,195.38	\$1,062.56	\$0.00	\$0.00	\$0.00	\$1,195.38
5	456-102-458	VNXE3100 UNISPHERE-INCLUDED IN OE =IC	\$0.00	ÜE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-459	VNXE3100 ISCSI-INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-460	VNXE LOCAL PROTECT SUITE INCL IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-461	VNXE3100 THIN PROVISIONING-INCL IN OE=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-102-462 456-102-463	VNXE3100 NFS-INCLUDED IN OE =IC VNXE3100 SECURITY & COMPLIANCE SUITE =IC	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$150.66	\$0.00 \$133.92	\$0.00 \$117.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$150.66
5	456-102-464	VNXE FILE-LEVEL RETENTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-465	VNXe3100 CIFS INCLUDED IN OE =IC	\$0.00	ÜE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-466	VNXe3100 FILE DEDUPE-INCL IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-467	VNXE3100 REMOTE PROTECTION SUITE	\$0.00	UE	21%	\$0.00	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$731.34
5 5	456-103-616 456-103-617	VNXe3100 TOTAL VALUE PACK =IC DPA REPLICATION ANALYSIS: VNX5100(BLOCK)	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,555.74 \$0.00	\$1,382.88 \$0.00	\$1,210.02 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,555.74 \$0.00
5	456-103-619	DPA REPLICATION ANALYSIS: VNX5300(BLOCK)	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-678	CC / PROSPHERE MGMT PKG VNX 5100	\$0.00	ÜE	21%	\$0.00	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	\$464.40
5	456-103-679	CC / PROSPHERE MGMT PKG VNX 5300	\$0.00	UE	21%	\$0.00	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	\$1,297.80
5	456-103-750	VNXe3100 SP SW UPG KIT =IC	\$1,176.00	UE	21%	\$929.04	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$211.68
5	456-103-911	VNXE3150 DATA-AT-REST ENCRYPTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-103-912 456-104-060	VNXE3300 DATA-AT-REST ENCRYPTION SECURITY AND COMPLIANCE STE FOR VNXE3150	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$150.66	\$0.00 \$133.92	\$0.00 \$117.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$150.66
5	456-104-061	VNXE3150 FILE-LEVEL RETENTION=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-062	REMOTE PROTECTION SUITE FOR VNXE3150	\$0.00	ÜE	21%	\$0.00	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$731.34
5	456-104-065	VNXe3150 SP SW Upgrade Kit=IC	\$0.00	UE	21%	\$0.00	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$211.68
5	456-104-066	VNXE UNISPHERE INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-067	VNXE ISCSI INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-068 456-104-069	VNXE LOCAL PROTECTION INCL IN BASE SW=IC VNXE THIN PROVISIONING IN BASE SW=IC	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-104-070	VNXE NFS INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-071	VNXE CIFS INCLUDED IN BASE SW=IC	\$0.00	ÜE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-072	VNXE FILE DEDUP INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-236	APPSYNC: VNX5100 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-237 456-104-614	APPSYNC: VNX5300 =IC	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-104-615	RecoverPoint/SE LOC for VNX5200=IC RecoverPoint/SE LOC for VNX5400=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-619	RecoverPoint/SE REM for VNX5200=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-620	RecoverPoint/SE REM for VNX5400=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050.00	UE	21%	\$1,619.50	\$369.00	\$328.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,030.00	UE	21%	\$2,393.70	\$545.40	\$484.80	\$0.00	\$0.00	\$0.00	\$545.40
5 5	456-104-642 456-104-643	RP/SE TO RP/EX REM UG V51 CX=IC RP/SE TO RP/EX REM UG V53 CX120=IC	\$4,065.00 \$7,815.00	UE UE	21% 21%	\$3,211.35 \$6,173.85	\$731.70 \$1,406.70	\$650.40 \$1,250.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$731.70 \$1,406.70
5	456-104-903	VNXE3200 BASE SW DUAL SP=IC	\$0.00	UE	21%	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-104-905	VNXE3200 BASE DUAL SP ECOSYS =IC	\$0.00	UE	21%	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-104-907	VNXE3200 STORAGE ANALYTICS SUITE =IC	\$0.00	UE	21%	\$0.00	\$900.90	\$800.80	\$700.70	\$0.00	\$0.00	\$900.90
5	456-104-909	VNXE3200 FAST SUITE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-928	RP/EX LOC FRAME BASED V51 FOR VPLEX =IC  RP/EX LOC FRAME BASED V53 FOR VPLEX =IC	\$4,115.00 \$6,060.00	UE UE	21% 21%	\$3,250.85 \$4,787.40	\$740.70 \$1,090.80	\$658.40	\$0.00	\$0.00	\$0.00 \$0.00	\$740.70 \$1,090.80
5 5	456-104-929 456-104-933	RP/EX REM FRAME BASED V51 FOR VPLEX =IC	\$8,130.00	UE	21%	\$4,767.40 \$6,422.70	\$1,463.40	\$969.60 \$1,300.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1,463.40
5	456-104-934	RP/EX REM FRAME BASED V53 FOR VPLEX =IC	\$15,630.00	UE	21%	\$12,347.70	\$2,813.40	\$2,500.80	\$0.00	\$0.00	\$0.00	\$2,813.40
5	456-104-957	RP/EX LOC FOR V32 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-960	RP/EX REM FOR V32=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-078	AppSync: VNXe 3200 = IC	\$0.00	UE	21%	\$0.00	\$1,080.00	\$960.00	\$840.00	\$0.00	\$0.00	\$1,080.00
5 5	456-105-282 456-105-283	VIPR SRM VNX TIER 1=IC VIPR SRM VNX TIER 2=IC	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$464.40 \$1,297.80	\$412.80 \$1,153.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$464.40 \$1,297.80
5	456-105-383	VIPR SRM UPG VNX TIER 1=IC	\$0.00	UE	21%	\$0.00	\$120.60	\$1,153.00	\$0.00	\$0.00	\$0.00	\$120.60
5	456-105-384	VIPR SRM UPG VNX TIER 2=IC	\$0.00	ÜE	21%	\$0.00	\$336.60	\$299.20	\$0.00	\$0.00	\$0.00	\$336.60
5	456-106-025	SRMSUITE VNXE2 =IC	\$0.00	UE	21%	\$0.00	\$657.90	\$584.80	\$511.70	\$0.00	\$0.00	\$657.90
5	456-106-424	VPLEX VE STD PROTECTION PACK 25 VM =IB	\$0.00	UE	21%	\$0.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,514.40
5	456-106-557	AppSync for VNX5150 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-106-558 456-106-712	Replication Manager for VNX5150 =IC VIRTUAL RPA FOR VNXe=IB	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	456-106-712 456-106-737	RP4VM for VNX2 STARTER PACK =IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	456-106-747	VNXE3200 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-922	VPLEX VE STD PROTECTION PACK 25 VM =IB	\$0.00	ÜE	21%	\$0.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,514.40
5	456-107-334	VNXe3200 Software Express=IC	\$0.00	UE	21%	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-336 456-107-337	VNXe3200 SW 20TB Cap w/800GB Flash=IC VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5 5	456-107-337 456-107-338	VNXe3200 SW 201B Cap w/1200GB Flash=IC VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$4,880.00 \$4,880.00	UE UE	21% 21%	\$3,855.20 \$3,855.20	\$878.40 \$878.40	\$780.80 \$780.80	\$683.20 \$683.20	\$0.00 \$0.00	\$0.00 \$0.00	\$878.40 \$878.40
5	456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20		\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20		\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-341	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20		\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5 5	456-107-343 456-107-788	VNXe3200 SW 12TB Cap w/400GB Flash=IC VNXe3200 Base Software Upgrade=IC	\$4,880.00 \$0.00	UE UE	21% 21%	\$3,855.20 \$0.00		\$780.80 \$156.80	\$683.20 \$137.20	\$0.00 \$0.00	\$0.00 \$0.00	\$878.40 \$176.40
5	456-107-800	RP/SE LOC UG TO RP/EX LOC - VNXE3200=IC	\$0.00 \$528.00	UE	21%	\$0.00 \$417.12		\$84.48	\$137.20 \$73.92	\$0.00	\$0.00	\$176.40 \$95.04
5	150-101-000	14 /02 200 00 TO TH /EX 200 - VIVXE0200-10	ψυ20.00	JL	∠1/0	Ψ11.12	ψ50.04	φυ40	910.92	φυ.υυ	φυ.00	ψ30.04

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-801	RP/SE REM UG TO RP/EX REM - VNXE3200=IC	\$1,320.00	UE	21%	\$1,042.80	\$237.60	\$211.20	\$184.80	\$0.00	\$0.00	\$237.60
5 5	456-108-468 456-109-279	RP/EX ADV PROTECTION FOR VNXe3200=IC VNXE EMC SUPPORT ECOSYSTEM=IC	\$6,730.00 \$0.00		21% 21%	\$5,316.70 \$0.00	\$1,211.40 \$0.00	\$1,076.80 \$0.00	\$942.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,211.40 \$0.00
5	456-109-280	VNXE SNAP=IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-281	VNXE BASE SW V2.0=IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-282	VNXe3300 Local Replication=IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-283	VNXe3300 Replication Manager=IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-284 456-109-372	VNXe3300 Remote Protection=IC CLOUDARRAY SW SA APP 6TBU-12TBU UPG=IC	\$0.00 \$6,370.00		21% 21%	\$0.00 \$5,032.30	\$0.00 \$1,146.60	\$0.00 \$0.00	\$0.00 \$891.80	\$0.00 \$254.80	\$0.00 \$0.00	
5	456-110-214	CLOUDARRAY VIRTUAL EDITN SW 3TB=IC	\$6,735.00	UE	21%	\$5,320.65	\$1,549.05	\$0.00	\$1,212.30	\$336.75	\$0.00	
5	456-110-215	CLOUDARRAY VIRTUAL EDITN SW 6TB=IC	\$13,475.00	ÜE	21%	\$10,645.25	\$3,099.25	\$0.00	\$2,425.50	\$673.75	\$0.00	\$3,099.25
5	456-110-216	CLOUDARRAY VIRTUAL EDITN SW 12TB=IC	\$20,565.00	UE	21%	\$16,246.35	\$4,729.95	\$0.00	\$3,701.70	\$1,028.25	\$0.00	\$4,729.95
5	456-110-217	CLOUDARRAY VIRT EDITN 3 TO 6 SW UPG=IC	\$3,780.00	UE	21%	\$2,986.20	\$869.40	\$0.00	\$680.40	\$189.00	\$0.00	\$869.40
5 5	456-110-218 456-110-219	CLOUDARRAY VIRT EDITN 3TO12 SW UPG=IC CLOUDARRAY VIRT EDITN 6TO12 SW UPG=IC	\$5,675.00 \$10,095.00	UE UE	21% 21%	\$4,483.25 \$7,975.05	\$1,305.25 \$2,321.85	\$0.00 \$0.00	\$1,021.50 \$1,817.10	\$283.75 \$504.75	\$0.00 \$0.00	\$1,305.25 \$2,321.85
5	456-110-220	CLOUDARRAY SW FOR 12TBU=IC	\$18,910.00	UE	21%	\$14,938.90	\$3,403.80	\$0.00	\$2,647.40	\$756.40	\$0.00	
5	456-110-221	CLOUDARRAY SW FOR 18TBU=IC	\$28,365.00	ÜE	21%	\$22,408.35	\$5,105.70	\$0.00	\$3,971.10	\$1,134.60	\$0.00	
5	456-110-222	CLOUDARRAY SW FOR 40TBU=IC	\$47,275.00	UE	21%	\$37,347.25	\$8,509.50	\$0.00	\$6,618.50	\$1,891.00	\$0.00	
5	456-110-223	CLOUDARRAY SW FOR 60TBU=IC	\$66,180.00	UE	21%	\$52,282.20	\$11,912.40	\$0.00	\$9,265.20	\$2,647.20	\$0.00	
5 5	456-110-489 456-110-490	CLOUDARRAY VIRTL EDTN BULK SW 50TB=IC CLOUDARRAY VIRTL EDTN BULK SW 100TB=IC	\$64,290.00 \$101,635.00	UE UE	21% 21%	\$50,789.10 \$80,291.65	\$14,786.70 \$23,376.05	\$0.00 \$0.00	\$11,572.20 \$18,294.30	\$3,214.50 \$5,081.75	\$0.00 \$0.00	\$14,786.70 \$23,376.05
5	456-110-491	CLOUDARRAY VIRTL EDTN BULK SW 1001B-IC	\$406,545.00	UE	21%	\$321,170.55	\$93,505.35	\$0.00	\$73,178.10	\$20,327.25	\$0.00	
5	456-110-681	VIPR SRM VNX TIER 1 =IC	\$2,580.00	ÜE	21%	\$2,038.20	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	
5	456-110-783	VIPR SRM VNXE2 =IC	\$3,655.00	UE	21%	\$2,887.45	\$657.90	\$584.80	\$511.70	\$0.00	\$0.00	\$657.90
5	456-110-828	VIPR SRM VNX TIER 2 =IC	\$7,210.00	UE	21%	\$5,695.90	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	
5	456-110-890 456-111-380	CLOUDARRAY SW FOR SA APPLIANCE 6TBU=IC RP/EX REM FRAME V51 FOR VPLEX VS6=IC	\$10,400.00	UE	21% 21%	\$8,216.00	\$1,872.00	\$0.00	\$1,456.00	\$416.00	\$0.00	\$1,872.00
5 5	456-111-360 456-111-385	RP/EX REM FRAME V51 FOR VPLEX VS6=IC  RP/EX REM FRAME V52 FOR VPLEX VS6=IC	\$8,130.00 \$15,630.00	UE UE	21%	\$6,422.70 \$12,347.70	\$1,463.40 \$2,813.40	\$1,300.80 \$2,500.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,463.40 \$2,813.40
5	456-111-391	RP/EX LOC FRAME V51 FOR VPLEX VS6=IC	\$4,115.00	UE	21%	\$3,250.85	\$740.70	\$658.40	\$0.00	\$0.00	\$0.00	\$740.70
5	456-111-396	RP/EX LOC FRAME V52 FOR VPLEX VS6=IC	\$6,060.00	UE	21%	\$4,787.40	\$1,090.80	\$969.60	\$0.00	\$0.00	\$0.00	
5	456-112-198	CloudArray Base Solution with 3TB=CC	\$6,735.00	UE	21%	\$5,320.65	\$1,549.05	\$0.00	\$1,212.30	\$336.75	\$0.00	
5	456-112-199 456-112-200	CloudArray Capacity License=CC	\$1,535.00	UE	21%	\$1,212.65	\$353.05	\$0.00	\$276.30	\$76.75	\$0.00	\$353.05
5 5	456-112-200 457-100-299	CloudArray Capacity License Upg=CC VNXE3300 BASE SW INCL OE v2.0 DUAL SP	\$1,535.00 \$0.00		21% 21%	\$1,212.65 \$0.00	\$353.05 \$1,164.96	\$0.00 \$1,035.52	\$276.30 \$0.00	\$76.75 \$0.00	\$0.00 \$0.00	
5	457-100-233	VNXe330 BASE OE V2.0 (EMC ECOSYS)	\$0.00	UE	21%	\$0.00	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	
5	457-100-348	VNXE3100 BASE OE V2.0,DUAL SP	\$0.00	ÜE	21%	\$0.00	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	457-100-349	VNXE3100 BASE OE v2.0 DUAL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	457-100-682	VNEX3100 BASE OE v2.0 SGL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5 5	457-100-683 457-100-980	VNXE3100 BASE OE v2.0, SINGLE SP VNXE3150 BASE OE v2.0, DUAL SP	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$469.08 \$670.14	\$416.96 \$595.68	\$364.84 \$521.22	\$0.00 \$0.00	\$0.00 \$0.00	\$469.08 \$670.14
5	457-100-981	VNXE3150 BASE OE v2.0 DUAL SP EMC ECOSYS	\$0.00		21%	\$0.00	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	457-100-982	VNXE3150 BASE OE v2.0 SGL SP EMC ECOSYS	\$0.00		21%	\$0.00	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	
5	457-100-983	VNXE3150 BASE OE v2.0, SINGLE SP	\$0.00		21%	\$0.00	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	457-101-843	RecoverPoint Adv. Protect - v32 =IC	\$0.00	UE	21% 21%	\$0.00	\$1,211.40	\$1,076.80	\$942.20	\$0.00	\$0.00	\$1,211.40
5 5	458-000-122 458-000-123	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$3,723.00 \$3,723.00	UE UE	21%	\$2,941.17 \$2,941.17	\$670.14 \$670.14	\$595.68 \$595.68	\$521.22 \$521.22	\$0.00 \$0.00	\$0.00 \$0.00	\$670.14 \$670.14
5	458-000-128	VNXe3150 Remote Protection Suite=IC	\$4,063.00	UE	21%	\$3,209.77	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$731.34
5	458-000-129	VNXe3150 Security & Compliance Suite=IC	\$837.00	UE	21%	\$661.23	\$150.66	\$133.92	\$117.18	\$0.00	\$0.00	
5	458-000-130	VNXe3150 SP SW Upgrade Kit=IC	\$1,176.00	UE	21%	\$929.04	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$211.68
5 5	458-000-177	VNXE BASE SW OE v2.0 SNGL SP EMC ECO=IC	\$2,606.00	UE UE	21%	\$2,058.74	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	458-000-178 458-000-179	VNXE BASE SW INCL OE v2.0, SNGL SP=IC  VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$2,606.00 \$6,472.00	UE	21% 21%	\$2,058.74 \$5,112.88	\$469.08 \$1,164.96	\$416.96 \$1,035.52	\$364.84 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$469.08 \$1,164.96
5	458-000-170	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,472.00	UE	21%	\$5,112.88	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$1,164.96
5	458-000-181	VNXe3300 Local Protection Suite-IC	\$2,576.00	UE	21%	\$2,035.04	\$463.68	\$412.16	\$0.00	\$0.00	\$0.00	\$463.68
5	458-000-182	VNXe3300 Application Protection =IC	\$10,651.00	UE	21%	\$8,414.29	\$1,917.18	\$1,704.16	\$0.00	\$0.00	\$0.00	
5	458-000-183	VNXe3300 Remote Protection Suite=IC	\$6,641.00		21%	\$5,246.39	\$1,195.38	\$1,062.56	\$0.00	\$0.00	\$0.00	
5 5	458-000-184 458-000-191	VNXe3300 Security & Compliance Suite=IC VIPR SRM for VNX=IC	\$1,361.00 \$0.00		21% 21%	\$1,075.19 \$0.00	\$244.98 \$0.00	\$217.76 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$244.98 \$0.00
5	458-000-204	VIPR SRM UPG for VNX =IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-000-216	RP/EX VPLEX FB VNX REMOTE PRODUCT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	\$6,730.00	UE	21%	\$5,316.70	\$1,211.40	\$1,076.80	\$942.20	\$0.00	\$0.00	\$1,211.40
5	458-000-227	VPLEX VE STD PROT PRODUCT 25 VM=IB	\$0.00	UE	21%	\$0.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-000-400 458-000-401	VNXe3200 BASE DUAL SP ECOSYS=IC VNXE3200 BASE SW INCLU OE DUAL SP=IC	\$4,880.00 \$4,880.00	UE UE	21% 21%	\$3,855.20 \$3,855.20	\$878.40 \$878.40	\$780.80 \$780.80	\$683.20 \$683.20	\$0.00 \$0.00	\$0.00 \$0.00	\$878.40 \$878.40
5	458-000-401	VNXe3200 FAST Suite=IC	\$4,080.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-403	VNXE3200 STORAGE ANALYTICS SUITE=IC	\$5,005.00		21%	\$3,953.95	\$900.90	\$800.80	\$700.70	\$0.00	\$0.00	\$900.90
5	458-000-657	VNXe3200 AppSync Copy Mgmt	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	\$4,880.00		21%	\$3,855.20	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	
5 5	458-000-775 458-000-868	VNXe3200 Base Software Upgrade=IC VNXE3200 Remote Protection=IC	\$980.00 \$0.00		21% 21%	\$774.20 \$0.00	\$176.40 \$0.00	\$156.80 \$0.00	\$137.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	458-000-868 458-000-873	VIXE3200 Remote Protection=IC ViPR SRM for VNX1	\$0.00 \$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500.00		21%	\$2,765.00	\$630.00	\$560.00	\$490.00	\$0.00	\$0.00	
5	458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500.00	UE	21%	\$2,765.00	\$630.00	\$560.00	\$490.00	\$0.00	\$0.00	\$630.00
5	458-000-975	VNXe3200 DP for Direct Availability=IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-122	VNXE3200 RP/SE PRODUCT=IC VNXE3300 DATA-AT-REST ENCRYPTION=IC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-186 458-001-190	RP/EX UPG FROM SE FOR VNXe 3200 PRODUCT	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	458-001-202	VIPR SRM VNXE	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-300	AppSync: VNXe 3200 = IC	\$6,000.00	UE	21%	\$4,740.00	\$1,080.00	\$960.00	\$840.00	\$0.00	\$0.00	\$1,080.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-360	VIRTUAL RPA for VNXe3200=IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-361 458-001-714	VNXe3200 RP4VMS=IB RP/EX VPLEX VS6 FB VNX REMOTE PRODUCT	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-973	VNXE3200 EFFICIENT-VIDEO-MG=IC	\$1,850.00	UE	21%	\$1,461.50	\$333.00	\$296.00	\$259.00	\$0.00	\$0.00	\$333.00
5	458-001-974	VNXE3200 EFFICIENT-VIDEO-AG=IC	\$250.00	UE	21%	\$197.50	\$45.00	\$40.00	\$35.00	\$0.00	\$0.00	\$45.00
5	458-001-975	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$1,850.00	UE	21%	\$1,461.50	\$333.00	\$296.00	\$259.00	\$0.00	\$0.00	\$333.00
5 5	458-001-976 458-001-982	VNXE1600 EFFICIENT-VIDEO-AG=IC VNXe3200 ESA Adaptor=IC	\$250.00 \$0.00	UE UE	21% 21%	\$197.50 \$0.00	\$45.00 \$0.00	\$40.00 \$0.00	\$35.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.00 \$0.00
5	458-002-014	CloudArray Capacity License	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0012-P	PROMO 2 PWRCRD C14-C13,208V UNIVERSAL	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0099-P	PROMO 2 SFP+ OPTICS KIT - 10GbE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	851-0167-P 851-0209-P	PROMO MELLANOX 8 PORT QDR SWITCH PROMO CABLE, IB QDR, QSFP-QSFP, 3M	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ADMNRP5100	VNX MONITORING AND REPORTING-5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5300	VNX MONITORING AND REPORTING-5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V53	ADV FILE LIC (NFS; MPFS & PNFS) FOR 5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AFM-V53 BASEP-V53	VNX5300 AUTOMATIC FAILOVER MGR RTU LIC BASE FILE LICENSE (CIFS/FTP) FOR VNX5300	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		CLOUDARRAY HW APPLIANCE 12TBU	\$7,565.00	UE	21%	\$5,976.35	\$756.50	\$0.00	\$378.25	\$378.25	\$0.00	\$756.50
5	CLA-CLDARRHW-18TBU	CLOUDARRAY HW APPLIANCE 18TBU	\$8,510.00	UE	21%	\$6,722.90	\$851.00	\$0.00	\$425.50	\$425.50	\$0.00	\$851.00
5		CLOUDARRAY HW APPLIANCE 40TBU	\$11,345.00	UE	21%	\$8,962.55	\$1,134.50	\$0.00	\$567.25	\$567.25	\$0.00	\$1,134.50
5 5		CLOUDARRAY HW APPLIANCE 60TBU CLOUDARRAY SA HW APPLIANCE 6-12TBU	\$14,180.00 \$7,565.00	UE UE	21% 21%	\$11,202.20 \$5,976.35	\$1,418.00 \$756.50	\$0.00 \$0.00	\$709.00 \$378.25	\$709.00 \$378.25	\$0.00 \$0.00	\$1,418.00 \$756.50
5	CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34.00	UE	21%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120.00	UE	21%	\$94.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	\$226.00	UE	21%	\$178.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	EMCSASVNX5100 EMCSASVNX5300	EMC Storage Analytics for VNX5100 =IC EMC Storage Analytics for VNX5300 =IC	\$4,750.00 \$6,200.00	UE UE	21% 21%	\$3,752.50 \$4,898.00	\$855.00 \$1,116.00	\$760.00 \$992.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$855.00 \$1,116.00
5	EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$9,815.00	UE	21%	\$7,753.85	\$1,766.70	\$1,570.40	\$0.00	\$0.00	\$0.00	\$1,766.70
5	FLN52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FLN52S6F-100U FLN5PS6F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG VNXE1600 100GB FAST CACHE 12X3.5 NEBS	\$2,420.00 \$2,020.00	UE UE	21% 21%	\$1,911.80 \$1,595.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FLN5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FLN5PS6F-200TU FLN5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830.00 \$3,830.00	UE UE	21% 21%	\$3,025.70 \$3,025.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FLN62S6F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$242.40
5	FLN62S6F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	FLN62S6F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5 5	FLN62S6F-200 FLN62S6F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$3,195.00 \$4,315.00	UE UE	21% 21%	\$2,524.05 \$3,408.85	\$383.40 \$383.60	\$268.38 \$267.53	\$191.70 \$185.55	\$172.53 \$96.37	\$76.68 \$81.99	\$383.40 \$383.60
5	FLN62S6F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	FLN6PS6F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$2,020.00	ÜE	21%	\$1,595.80	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$242.40
5	FLN6PS6F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5 5	FLN6PS6F-100U FLN6PS6F-200	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$2,725.00	UE UE	21% 21%	\$2,152.75 \$2,524.05	\$242.25 \$383.40	\$168.95 \$268.38	\$117.18 \$191.70	\$60.86 \$172.53	\$51.78 \$76.68	\$242.25 \$383.40
5	FLN6PS6F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEBS VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$3,195.00 \$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	FLN6PS6F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315.00	ÜE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	FLV32S6F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$1,985.00	UE	21%	\$1,568.15	\$297.75	\$218.35	\$0.00	\$79.40	\$0.00	\$297.75
5 5	FLV32S6F-100N FLV32S6F100NU	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$2,335.00 \$3,155.00	UE UE	21% 21%	\$1,844.65 \$2,492.45	\$350.25 \$347.05	\$256.85 \$255.56	\$0.00 \$0.00	\$93.40 \$91.50	\$0.00 \$0.00	\$350.25 \$350.58
5	FLV32S6F-100NU	VNX51/53 100G FCF 25X2.5 DFE/DAE NO VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	\$2,680.00	UE	21%	\$2,492.45	\$294.80	\$217.08	\$0.00	\$77.72	\$0.00	\$297.80
5	FLV32S6F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$3,755.00	ÜE	21%	\$2,966.45	\$563.25	\$413.05	\$0.00	\$150.20	\$0.00	\$563.25
5	FLV32S6F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	\$4,420.00	UE	21%	\$3,491.80	\$663.00	\$486.20	\$0.00	\$176.80	\$0.00	\$663.00
5	FLV32S6F200NU FLV32S6F-200U	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$5,970.00	UE	21% 21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$663.39
5 5	FLV32S6F-200U FLV3VS6F-100	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG 100GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$5,075.00 \$1,995.00	UE UE	21% 21%	\$4,009.25 \$1,576.05	\$558.25 \$299.25	\$411.08 \$219.45	\$0.00 \$0.00	\$147.18 \$79.80	\$0.00 \$0.00	\$563.93 \$299.25
5	FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	\$2,345.00	UE	21%	\$1,852.55	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5	FLV3VS6F100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$351.69
5	FLV3VS6F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	\$2,690.00	UE	21%	\$2,125.10	\$295.90	\$217.89	\$0.00	\$78.01	\$0.00	\$298.91
5 5	FLV3VS6F-200 FLV3VS6F-200N	200GB FST CACHE FLSH 15X3.5IN DPE/DAE VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$3,780.00 \$4,445.00	UE UE	21% 21%	\$2,986.20 \$3,511.55	\$567.00 \$666.75	\$415.80 \$488.95	\$0.00 \$0.00	\$151.20 \$177.80	\$0.00 \$0.00	\$567.00 \$666.75
5	FLV3VS6F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$666.72
5	FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	\$5,100.00	UE	21%	\$4,029.00	\$561.00	\$413.10	\$0.00	\$147.90	\$0.00	\$566.71
5	FLV52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5	\$1,835.00	UE	21%	\$1,449.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FLV52S6F-100TU FLV52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200.00 \$2,200.00	UE UE	21% 21%	\$1,738.00 \$1,738.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FLV52S6F-1000 FLV52S6F-200	VNXE1600 200GB FAST CACHE 25X2.5 0/G VNXE1600 200GB FAST CACHE 25X2.5	\$2,200.00	UE	21%	\$1,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S6F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S6F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5	\$1,835.00	UE	21%	\$1,449.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FLV5PS6F-100TU FLV5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 U/G VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200.00 \$2,200.00	UE UE	21% 21%	\$1,738.00 \$1,738.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	FLV5PS6F-1000 FLV5PS6F-200	VNXE1600 100GB FAST CACHE 12X3.5 0/G VNXE1600 200GB FAST CACHE 12X3.5	\$2,200.00	UE	21%	\$1,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV62S6F-100	VNXe 3200 100GB FAST CACHE 25X2.5	\$1,835.00	UE	21%	\$1,449.65	\$220.20	\$154.14	\$110.10	\$99.09	\$44.04	\$220.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLV62S6F-100U	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,475.00	UE	21%	\$1,955.25	\$220.03	\$153.45	\$106.43	\$55.28	\$47.03	\$220.03
5 5	FLV62S6F-200	VNXe 3200 200GB FAST CACHE 25X2.5 VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$2,905.00	UE	21% 21%	\$2,294.95	\$348.60	\$244.02	\$174.30	\$156.87	\$69.72 \$74.48	
5	FLV62S6F-200U FLV6PS6F-100	VNXe 3200 200GB FAST CACHE 25X2.5 U/G VNXe 3200 100GB FAST CACHE 12X3.5	\$3,920.00 \$1,835.00	UE UE	21%	\$3,096.80 \$1,449.65	\$348.49 \$220.20	\$243.04 \$154.14	\$168.56 \$110.10	\$87.55 \$99.09	\$74.48 \$44.04	\$348.49 \$220.20
5	FLV6PS6F-100U	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,475.00	UE	21%	\$1,955.25	\$220.03	\$153.45	\$106.43	\$55.28	\$47.03	\$220.03
5	FLV6PS6F-200	VNXe 3200 200GB FAST CACHE 12X3.5	\$2,905.00	ÜE	21%	\$2,294.95	\$348.60	\$244.02	\$174.30	\$156.87	\$69.72	
5	FLV6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$348.49	\$243.04	\$168.56	\$87.55	\$74.48	\$348.49
5	FRAME-T25DAES	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	\$136.00	UE	21%	\$107.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-CSS	TELCO RAIL KIT FOR VNX CONTROL STATION	\$625.00	UE	21%	\$493.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	FRAME-T-PDAES FSTC-V51	TELCO RAIL KIT FOR THE 3U DAE FAST CACHE FOR VNX5100	\$136.00 \$1,856.00	UE UE	21% 21%	\$107.44 \$1,466.24	\$0.00 \$334.08	\$0.00 \$296.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$334.08
5	FSTC-V53	FAST CACHE FOR VIXAS100	\$2,813.00	UE	21%	\$2,222.27	\$506.34	\$450.08	\$0.00	\$0.00	\$0.00	\$506.34
5	FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	\$957.00	ÜE	21%	\$756.03	\$172.26	\$153.12	\$0.00	\$0.00	\$0.00	
5	FSTS-V51	FAST SUITE FOR VNX5100	\$2,506.00	UE	21%	\$1,979.74	\$451.08	\$400.96	\$0.00	\$0.00	\$0.00	
5	FSTS-V53	FAST SUITE FOR VNX5300	\$3,797.00	UE	21%	\$2,999.63	\$683.46	\$607.52	\$0.00	\$0.00	\$0.00	
5 5	FSTS-V53-UPG FSTVP-V53	FAST SUITE FOR VNX5300 UPG FAST VP FOR VNX5300	\$1,291.00 \$2,813.00	UE UE	21% 21%	\$1,019.89 \$2,222.27	\$232.38 \$506.34	\$206.56 \$450.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$232.38 \$506.34
5	FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$350.58
5	FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$350.58
5	FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$663.39
5	FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$663.39
5	FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	
5 5	FV3VS6F-100TU FV3VS6F200NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165.00 \$6,000.00	UE UE	21% 21%	\$2,500.35 \$4,740.00	\$348.15 \$660.00	\$256.37 \$486.00	\$0.00 \$0.00	\$91.79 \$174.00	\$0.00 \$0.00	\$351.69 \$666.72
5	FV3VS6F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	
5	LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$2,063.00	UE	21%	\$1,629.77	\$371.34	\$330.08	\$0.00	\$0.00	\$0.00	
5	LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$3,031.00	UE	21%	\$2,394.49	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$545.58
5	LPS-V51	LOCAL PROTECTION SUITE FOR VNX5100	\$0.00	UE	21%	\$0.00	\$371.34	\$330.08	\$0.00	\$0.00	\$0.00	
5	LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	\$0.00	UE	21%	\$0.00	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$545.58
5 5	LPS-V53-UPG M-ENHHWIUE-001	RECPNT & LPS RTU FOR VNX5300 ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY PRICE	\$968.00 \$99,827.00	UE UE	21% 21%	\$764.72 \$78,863.33	\$174.24 \$0.00	\$154.88 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$174.24 \$0.00
5	M-ENHSWIUE-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWE-002	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWIUE-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWTS-002	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWE-002	PREMIUM SW SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PRESWIUE-001 M-PRESWTS-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	UE UE	21% 21%	\$78,863.33 \$78,863.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PS-HWE-002	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PS-HWE-003	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00	ÜE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HWE-002	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HWE-003	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-IUE-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-HW-TS-002 M-PSM-SWE-002	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00 \$99,827.00	UE UE	21% 21%	\$78,863.33 \$78,863.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-SWE-003	PROSUPPORT W/MISSION CRITICAL SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSM-SW-IUE-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	ÜE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSM-SW-TS-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSP-HW-IUE-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSP-HW-TS-002	PROSUPPORT PLUS CASTIVARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSP-SW-TS-002 M-PS-SWE-002	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC PROSUPPORT WINBD SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00 \$99,827.00	UE UE	21% 21%	\$78,863.33 \$78,863.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-PS-SWE-003	PROSUPPORT WINDD SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PS-SW-IUE-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N3-2S10-300	NEBS 2.5IN 300G 10K SAS DISK DRV	\$0.00	UE	21%	\$0.00	\$72.75	\$53.35	\$0.00	\$19.40	\$0.00	\$72.75
5	N3-2S10-300E	300GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$58.20	\$40.74	\$0.00	\$14.55	\$0.00	\$58.20
5	N3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$0.00	UE	21% 21%	\$0.00	\$58.23	\$40.61	\$0.00	\$14.52	\$0.00	\$58.23 \$70.70
5 5	N3-2S10-300TU N3-2S10-300U	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$0.00 \$0.00	UE UE	21%	\$0.00 \$0.00	\$72.05 \$72.05	\$53.06 \$53.06	\$0.00 \$0.00	\$19.00 \$19.00	\$0.00 \$0.00	\$72.78 \$72.78
5	N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$705.00	UE	21%	\$556.95	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	
5	N3-2S10-600E	600GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	ÜE	21%	\$0.00	\$86.40	\$60.48	\$0.00	\$21.60	\$0.00	\$86.40
5	N3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$975.00	UE	21%	\$770.25	\$86.68	\$60.45	\$0.00	\$21.61	\$0.00	\$86.68
5	N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$106.12
5	N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$106.12
5 5	N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV 900GB 10K 6G SAS 2.5" NEBS DRIVE	\$990.00 \$0.00	UE UE	21% 21%	\$782.10 \$0.00	\$148.50	\$108.90 \$81.48	\$0.00 \$0.00	\$39.60 \$29.10	\$0.00 \$0.00	\$148.50 \$116.40
5	N3-2S10-900E N3-2S10900EU	900GB 10K 6G SAS 2.5 NEBS DRIVE 900GB 10K 6G SAS 2.5 SPARE	\$1,310.00	UE	21%	\$1,034.90	\$116.40 \$116.46	\$81.22	\$0.00	\$29.04	\$0.00	\$116.40 \$116.46
5	N3-2S10-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340.00	UE	21%	\$1,058.60	\$147.40	\$108.54	\$0.00	\$38.86	\$0.00	
5	N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340.00	UE	21%	\$1,058.60	\$147.40	\$108.54	\$0.00	\$38.86	\$0.00	\$148.90
5	N3-2S15-300	NEBS 2.5 300GB 15K 520 BPS 6GB SAS DRIVE	\$0.00	UE	21%	\$0.00	\$92.25	\$67.65	\$0.00	\$24.60	\$0.00	
5	N3-2S6F-100	NEBS 2.5IN 100GB FLSH SAS DRV	\$2,335.00	UE	21%	\$1,844.65		\$256.85	\$0.00	\$93.40	\$0.00	
5	N3-2S6F-100E N3-2S6F100EU	100GB EFD 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00		\$196.14 \$105.61	\$0.00	\$70.05	\$0.00	
5 5	N3-2S6F-100EU N3-2S6F-100TU	100GB EFD 6G SAS 2.5 SPARE VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155.00 \$3,155.00	UE UE	21% 21%	\$2,492.45 \$2,492.45		\$195.61 \$255.56	\$0.00 \$0.00	\$69.94 \$91.50	\$0.00 \$0.00	
5	N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2:5IN DAE/DPE N VNX51/53 100GFLSHDRV-25X2:5IN DAE/DPE N	\$3,155.00	UE	21%	\$2,492.45		\$255.56	\$0.00	\$91.50	\$0.00	
5	N3-2S6F-200	NEBS 2.5IN 200GB FLSH SAS DRV	\$4,420.00	UE	21%	\$3,491.80		\$486.20	\$0.00	\$176.80	\$0.00	
5	N3-2S6F-200E	200GB EFD 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$530.40	\$371.28	\$0.00	\$132.60	\$0.00	
5	N3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970.00	UE	21%	\$4,716.30		\$370.14	\$0.00	\$132.34	\$0.00	
5	N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$663.39

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N3-2S6F-200U	VNX51/53 200G 6GSASFLASHDRV-25X2.5IN DAE	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$663.39
5 5	N3-VS07-020 N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$735.00 \$990.00	UE UE	21% 21%	\$580.65 \$782.10	\$110.25 \$108.90	\$80.85 \$80.19	\$0.00 \$0.00	\$29.40 \$28.71	\$0.00 \$0.00	\$110.25 \$110.01
5	N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,045.00	UE	21%	\$825.55	\$156.75	\$114.95	\$0.00	\$41.80	\$0.00	\$156.75
5	N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,410.00	UE	21%	\$1,113.90	\$155.10	\$114.21	\$0.00	\$40.89	\$0.00	\$156.68
5	N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,275.00	UE	21%	\$1,007.25	\$191.25	\$140.25	\$0.00	\$51.00	\$0.00	\$191.25
5 5	N3-VS07-040TU N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720.00 \$1,720.00	UE UE	21% 21%	\$1,358.80 \$1,358.80	\$189.20 \$189.20	\$139.32 \$139.32	\$0.00 \$0.00	\$49.88 \$49.88	\$0.00 \$0.00	\$191.13 \$191.13
5	N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$515.00	UE	21%	\$406.85	\$77.25	\$56.65	\$0.00	\$20.60	\$0.00	\$77.25
5	N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695.00	UE	21%	\$549.05	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$77.23
5	N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695.00	UE	21%	\$549.05	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$77.23
5 5	N3-VS10-600 N3-VS10-600TU	NEBS 3.5IN 600G 10K SAS DISK DRV VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$705.00 \$955.00	UE UE	21% 21%	\$556.95 \$754.45	\$105.75 \$105.05	\$77.55 \$77.36	\$0.00 \$0.00	\$28.20 \$27.70	\$0.00 \$0.00	\$105.75 \$106.12
5	N3-VS10-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$106.12
5	N3-VS10-900	NEBS 3.5IN 900G 10K SAS DISK DRV	\$1,050.00	ÜE	21%	\$829.50	\$157.50	\$115.50	\$0.00	\$42.00	\$0.00	\$157.50
5	N3-VS10-900E	900GB 10K 6G SAS 3.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$126.00	\$88.20	\$0.00	\$31.50	\$0.00	\$126.00
5 5	N3-VS10-900EU N3-VS10-900TU	900GB 10K 6G SAS 3.5 NEBS SPARE VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420.00 \$1,420.00	UE UE	21% 21%	\$1,121.80 \$1,121.80	\$126.24 \$156.20	\$88.04 \$115.02	\$0.00 \$0.00	\$31.48 \$41.18	\$0.00 \$0.00	\$126.24 \$157.79
5	N3-VS10-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$1,420.00	UE	21%	\$1,121.80	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$157.79
5	N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$660.00	UE	21%	\$521.40	\$99.00	\$72.60	\$0.00	\$26.40	\$0.00	\$99.00
5	N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	\$4,605.00	UE	21%	\$3,637.95	\$552.60	\$386.82	\$0.00	\$138.15	\$0.00	\$552.60
5 5	N3-VS15-3007U N3-VS15-300E	2100GB DISK PK(7x300GB 15K)NEBS UPG 300GB 15K SAS DRIVE NEBS	\$6,215.00 \$0.00	UE UE	21% 21%	\$4,909.85 \$0.00	\$552.51 \$79.20	\$385.33 \$55.44	\$0.00 \$0.00	\$137.77 \$19.80	\$0.00 \$0.00	\$552.51 \$79.20
5	N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	\$890.00	UE	21%	\$703.10	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$79.12
5	N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890.00	UE	21%	\$703.10	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$98.90
5	N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890.00	UE	21%	\$703.10	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$98.90
5 5	N3-VS15-300UE N3-VS15-600	300GB 15K SAS DRIVE NEBS UPGRADE 600GB 15K 520BPS 6GB SAS DISK DRIVE	\$890.00 \$1,040.00	UE UE	21% 21%	\$703.10 \$821.60	\$79.12 \$156.00	\$55.18 \$114.40	\$0.00 \$0.00	\$19.73 \$41.60	\$0.00 \$0.00	\$79.12 \$156.00
5	N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5" NEBS	\$7,310.00	UE	21%	\$5,774.90	\$877.20	\$614.04	\$0.00	\$219.30	\$0.00	\$877.20
5	N3-VS15-6007U	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	\$9,870.00	UE	21%	\$7,797.30	\$877.44	\$611.94	\$0.00	\$218.79	\$0.00	\$877.44
5	N3-VS15-600E	600GB 15K SAS DRIVE NEBS	\$0.00	UE	21%	\$0.00	\$124.80	\$87.36	\$0.00	\$31.20	\$0.00	\$124.80
5 5	N3-VS15-600EU N3-VS15-600TU	600GB 15K NEBS SAS DISK DRIVE VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,405.00 \$1,415.00	UE UE	21% 21%	\$1,109.95 \$1,117.85	\$124.90 \$155.65	\$87.11 \$114.62	\$0.00 \$0.00	\$31.14 \$41.04	\$0.00 \$0.00	\$124.90 \$157.23
5	N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415.00	ÜE	21%	\$1,117.85	\$155.65	\$114.62	\$0.00	\$41.04	\$0.00	\$157.23
5	N3-VS15-600UE	600GB 15K SAS DRIVE NEBS UPGRADE	\$1,405.00	UE	21%	\$1,109.95	\$124.90	\$87.11	\$0.00	\$31.14	\$0.00	\$124.90
5	N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$2,345.00	UE	21%	\$1,852.55	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5 5	N3-VS6F-100-5 N3-VS6F-1005U	500GB FLASH DISK PACK (5 X 100GB) NEBS 500GB FLASH DISK PK(5 x 100GB)NEBS UPG	\$11,725.00 \$15,835.00	UE UE	21% 21%	\$9,262.75 \$12,509.65	\$1,407.00 \$1,407.73	\$984.90 \$981.77	\$0.00 \$0.00	\$351.75 \$351.01	\$0.00 \$0.00	\$1,407.00 \$1,407.73
5	N3-VS6F-100E	100GB FLASH SAS 3.5" DRIVE NEBS	\$0.00	UE	21%	\$0.00	\$281.40	\$196.98	\$0.00	\$70.35	\$0.00	\$281.40
5	N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	\$3,165.00	UE	21%	\$2,500.35	\$281.37	\$196.23	\$0.00	\$70.16	\$0.00	\$281.37
5	N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165.00	UE UE	21% 21%	\$2,500.35	\$348.15 \$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$351.69
5 5	N3-VS6F-100U N3-VS6F-100UE	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N 100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE	\$3,165.00 \$3,165.00	UE	21%	\$2,500.35 \$2,500.35	\$281.37	\$256.37 \$196.23	\$0.00 \$0.00	\$91.79 \$70.16	\$0.00 \$0.00	\$351.69 \$281.37
5	N3-VS6F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$4,445.00	UE	21%	\$3,511.55	\$666.75	\$488.95	\$0.00	\$177.80	\$0.00	\$666.75
5	N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$666.72
5	N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$666.72
5 5	N5-2S10-012 N5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$935.00 \$1,265.00	UE UE	21% 21%	\$738.65 \$999.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	N5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265.00	UE	21%	\$999.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5 NEBS	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675.00	UE UE	21%	\$533.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	N5-2S10-600U N5-2S10-900	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G VNXE1600 900GB 10K SAS 25X2.5 NEBS	\$675.00 \$720.00	UE	21% 21%	\$533.25 \$568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	N5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5 NEBS	\$775.00	UE	21%	\$612.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	N5-2S15-300TU N5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045.00 \$1,045.00	UE UE	21% 21%	\$825.55 \$825.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	N5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5 NEBS	\$800.00	ÜE	21%	\$632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	N5-2S6F-200 N5-2S6F-200TU	VNXE1600 200GB SSD 25X2.5 NEBS VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,195.00 \$3,830.00	UE UE	21% 21%	\$2,524.05 \$3,025.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	N5-2S6F-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$1,595.00	ÜE	21%	\$1,260.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	N5-2S6FX-200U N5-2S6FX-800	VNXE1600 200GB SSD 25X2.5 NEBSUG VNXE1600 800GB SSD 25X2.5 NEBS	\$1,915.00 \$5,705.00	UE UE	21% 21%	\$1,512.85 \$4,506.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	N5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBS VNXE1600 800GB SSD 25X2.5 NEBSUG	\$5,705.00 \$6,850.00	UE	21%	\$5,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850.00	UE	21%	\$5,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020	VNXE1600 2TB NL SAS 12X3.5 NEBS	\$675.00	UE	21%	\$533.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910.00 \$910.00	UE UE	21%	\$718.90 \$718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	N5-PS07-020U N5-PS07-040	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G VNXE1600 4TB NL SAS 12X3.5 NEBS	\$910.00 \$995.00	UE	21% 21%	\$718.90 \$786.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	N5-PS10-012 N5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	N5-PS10-012TU N5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
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5   1997   199		N5-PS10-900TU		\$975.00			\$770.25		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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1.00   1.00	5			\$800.00		21%	\$632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fig.   Fig.													
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Section   Sect	5		VNXE1600 200GB SSD 12X3.5 NEBS U/G						\$0.00	\$0.00		\$0.00	\$0.00
S   MAN-PERFORM   MAN-PERFOR													
S   SE-FERFEARD   VICE-SEG DESIGN   SEC													
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\$ NSSPLANTINGLORD (March 1980) 3 NIERS Primers AND LINES													
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S   MisPH-LORDE-LINE   Vivine (1900) 25   Wilder													
5 NS-594-5800-10K   Vince-1000-25 KEBS Symmusor, Englished State													
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5 NS-SPH-BADTH-N, WASK-RIGHT SHARES SHARMAN SCHTTEN MAGE AND STATE	-												
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Section   Text			VNXe1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610.00									
5 NSSP-SEQUI-TW (More 1902 2 NEES Systempeak den000E BYK S 33,45.00 UE 21% \$1,889.95 \$3.00 \$0.00													
Section   White   Wh			VNXe1600 2.5 NEBS Systempack 6x300GB 15K										
5 NS-SP-SIXXID-SSDD VIXXV-1600 2.5 NRESS Systemspace ded/Order 10 PK SP-SIXXVD SSDD VIXXV-1600 2.5 NRESS Systemspace ded/Order 10 PK SP-SIXXVD SSDD VIXXV-1600 2.5 NRESS Systemspace ded/Order 10 PK SP-SIXXVD SSDD VIXXV-1600 2.5 NRESS Systemspace ded/Order 10 PK SP-SIXXVD SSDD VIXXV-1600 2.5 NRESS SYSTEMS UP STD VIXXV-1600 2.5 NRESS SYSTEMS SYSTEMS UP STD VIXXV-1600 2.5 NRESS SYSTEMS UP ST													
5 M-2510-D12													
5 No.2510-10712													
5 MB-2510-0721													
6 M-2-311-0-00T													
5 NB-2810-900U   Vivix 2200 000GB 10K9A3 25X25 NEBS UIG   \$875.00   UE   21%   \$867.20   \$114.04   \$73.00   \$37.80   \$19.44   \$10.60   \$10.40   \$	5	N6-2S10-600		\$645.00	UE	21%			\$54.18		\$34.83		
No.2819-900													
No.2319-900TU													
Section   No.2510-9000   Viv.   2000 9000 BI (NSAB 25X2.5 NEBS UG   Section   Sectio													
5 Ne.2516-300TU VNKs 2000 300GB 15KSAS 25ZYS ERBS UIG \$1,255.00 UE 21% \$991.45 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$28.03 \$22.86 \$111.57 \$77.81 \$53.97 \$28.03 \$28.03 \$20.00 \$21.0													
5 Ne-2515-300U VNNe 3200 30066 18/KBAS 25%2.5 KBBS UIG \$1,255.00 UE 21% \$1,595.80 \$242.40 \$159.86 \$12.25 \$109.80 \$213.85 \$111.57 \$1.85.97 \$28.03 \$23.85 \$111.57 \$1.85.97 \$28.03 \$23.85 \$111.57 \$1.85.97 \$28.03 \$23.85 \$111.57 \$1.85.97 \$28.03 \$23.85 \$111.57 \$1.85.97 \$28.03 \$10.00													
5 No-298F-1001 WINK \$2001 0006 EFD 2872.5 NEBS UG \$2,725.00 UE 21% \$1,595.80 \$242.40 \$169.68 \$121.20 \$100.08 \$48.48 \$242.40 \$169.68 \$121.20 \$100.08 \$48.48 \$2,725.00 UE 21% \$2,152.75 \$242.25 \$186.95 \$117.18 \$500.66 \$51.78 \$242.25 \$169.50 \$117.18 \$500.66 \$51.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$242.25 \$169.50 \$117.18 \$2,500.66 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$2,500.67 \$1.78 \$1.78 \$2,500.67 \$2,500.67 \$2,500.67 \$2,500													
5 No-288F-100TU NNA 3200 100GB EPD 25X2 5 NEBS UIG \$2,725.00 UE 21% \$2,152.75 \$242.25 \$188.95 \$117.18 \$60.86 \$51.78 \$242.25 \$ 5 No-288F-200U NNA 3200 200GB EPD 25X2 5 NEBS \$19.00 UE 21% \$2,152.75 \$242.25 \$188.95 \$117.18 \$60.86 \$51.78 \$242.25 \$ 5 No-288F-200U NNA 3200 200GB EPD 25X2 5 NEBS \$19.00 UE 21% \$2,040.65 \$338.40 \$288.38 \$191.70 \$172.53 \$76.68 \$338.40 \$ 5 No-288F-200U NNA 3200 200GB EPD 25X2 5 NEBS UIG \$4,150.00 UE 21% \$3,408.85 \$383.60 \$267.53 \$185.55 \$69.67 \$81.99 \$383.60 \$ 5 No-288F-200U NNA 3200 200GB EPD 25X2 5 NEBS UIG \$4,150.00 UE 21% \$3,408.85 \$383.40 \$288.38 \$191.70 \$172.53 \$76.68 \$338.40 \$ 5 No-288F-100U NNA 3200 200GB EPD 25X2 5 NEBS UIG \$4,150.00 UE 21% \$3,408.85 \$383.60 \$267.53 \$185.55 \$69.37 \$81.99 \$383.60 \$ 5 No-288F-100U NNA 3200 200GB EPD 25X2 5 NEBS UIG \$4,150.00 UE 21% \$3,408.85 \$383.40 \$268.38 \$185.55 \$69.37 \$81.99 \$383.60 \$ 5 No-288F-100U NNA 3200 100GB FASTYPE EPD 25X2 5 NB UIG \$0.00 UE 21% \$0.00 \$164.47 \$114.70 \$79.55 \$14.22 \$35.51 \$164.47 \$ 5 No-288F-100U NNA 3200 100GB FASTYPE EPD 25X2 5 NB UIG \$0.00 UE 21% \$0.00 \$164.47 \$114.70 \$79.55 \$14.22 \$35.51 \$164.47 \$ 5 No-288F-200TU NNA 3200 200GB FASTYPE EPD 25X2 5 NB UIG \$1,000 UE 21% \$1,000 \$1,000 UE 21% \$1,000 UE 21% \$1,000 UE 21% \$1,000 UE 21% \$1,000													
5 NG-256F-200TU VIX-8 2000 200GB EFD 25X-2 5 NEBS UIG \$3,195.00 UE 21% \$3,408.85 \$383.40 \$268.38 \$19.70 \$172.53 \$76.68 \$383.40 \$5.00 E5 P35X-25 NEBS UIG \$4.15.00 UE 21% \$3,408.85 \$383.40 \$267.53 \$195.55 \$96.37 \$81.99 \$383.80 \$5.00 E5 NG-256F-2.00TU VIX-8 200 200GB EFD 25X-2 5 NEBS UIG \$5.00 UE 21% \$3,408.85 \$383.80 \$267.53 \$195.55 \$96.37 \$81.99 \$383.80 \$5.00 UE 21% \$3,408.85 \$383.80 \$267.53 \$195.55 \$96.37 \$81.99 \$383.80 \$5.00 UE 21% \$3,408.85 \$383.80 \$267.53 \$195.55 \$96.37 \$81.99 \$383.80 \$5.00 UE 21% \$3,000 EF ASTYLE FED 25X-2 5 NB UG \$5.00 UE 21% \$5.00 \$164.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$5.00 VIX-8 200 100GB FASTYLE FED 25X-2 5 NB UG \$5.00 UE 21% \$5.00 \$164.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$5.00 VIX-8 200 100GB FASTYLE FED 25X-2 5 NB UG \$5.00 UE 21% \$5.00 \$164.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$5.00 VIX-8 200 200GB FASTYLE FED 25X-2 5 NB UG \$5.00 UE 21% \$5.30 UE 21%													
5 NB-258F-200TU VIXWS 2000 200GB EPT 25X2.5 NEBS UIG \$4,315.00 UE 21% \$3,408.85 \$383.60 \$267.53 \$185.55 \$96.37 \$81.99 \$383.60 \$0.00 VIXWS 2000 200GB EPT 25X2.5 NEBS UIG \$0.00 UE 21% \$3.00.00 \$164.47 \$114.70 \$79.55 \$41.32 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$383.60 \$184.80 \$129.36 \$92.40 \$82.10 \$92.40 \$146.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$13.40 \$10.00 \$164.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$14.50 \$1.00 \$164.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$1.00	-												
5 N6-258FX-00U VNX \$200 Q00GB FED 25XZ-5 NEBS UG 5 N6-258FX-100TU VNX \$200 100GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-100TU VNX \$200 100GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-100TU VNX \$200 100GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-100TU VNX \$200 100GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-100TU VNX \$200 100GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-258FX-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-5907-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-5907-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-5907-200TU VNX \$200 200GB FASTVP EPD 25XZ-5 NB UG 5 N6-5907-200TU VNX \$200 20TB NLSAS 172X-3 NEBS UG 5 N6-5907-200TU VNX \$200 2TB NLSAS 172X-3 NEBS UG 5 N6-5907-200TU VNX \$200 2TB NLSAS 172X-3 NEBS UG 5 N6-5907-200TU VNX \$200 2TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5907-400TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5910-010TU VNX \$200 4TB NLSAS 172X-3 NEBS UG 5 N6-5910-010TU VNX \$200 400GB NX NATURE NATURE NATURE NATURE NATURE NATURE NATURE NA													
5 N6-256FX-100 VIVXe 3200 100G6 FASTVP EFD 25X2 5 NBLS S0.00 UE 21% \$0.00 \$164.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$41.32 \$35.15 \$164.47 \$51.47.0 \$79.55 \$47.57 \$40.47 \$51.47.0 \$47.55 \$10.00													
5 NR-256FX-100TU VNXe 3200 100GB FASTYP EPD 25X2 5 NB UG \$0.00 UE 21% \$0.00 \$164.47 \$114.70 \$79.55 \$41.32 \$35.15 \$164.47 \$10.570 \$70.55 \$41.32 \$35.15 \$164.47 \$10.570 \$70.55 \$41.32 \$35.15 \$164.47 \$10.570 \$70.55 \$41.32 \$35.15 \$164.47 \$10.570 \$70.55 \$41.32 \$35.15 \$164.47 \$10.570 \$70.55 \$41.32 \$35.15 \$164.47 \$10.570 \$70.570 \$10.													
5 NB-256FX-200T VNXe 3200 200B FASTVP EFID 25X2.5 NBE	5	N6-2S6FX-100TU	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	\$0.00	UE	21%	\$0.00	\$164.47	\$114.70	\$79.55	\$41.32	\$35.15	\$164.47
5 NB-2SEFX-200TU VNXe 3200 200B FASTVP EFD 25X2 5 NB UG \$2,130.00 UE 21% \$1,882.70 \$189.36 \$132.06 \$91.99 \$47.57 \$40.47 \$189.36 \$18.9.56 NB-2SEFX-200TU VNXe 3200 200B RASTVP EFD 25X2 5 NB UG \$2,130.00 UE 21% \$1,882.70 \$87.00 \$80.90 \$43.50 \$47.57 \$40.47 \$189.36 \$18.9.50 \$1.00													
5 N6-PS07-200U VNXe 3200 2TB NL SAS 12X3.5 NEBS 5 S213.0 0 UE 21% \$1,682.70 \$189.36 \$132.06 \$91.59 \$47.57 \$487.00 \$5 N6-PS07-200TU VNXe 3200 2TB NL SAS 12X3.5 NEBS 5 \$725.00 UE 21% \$572.5 \$87.00 \$60.90 \$43.5 0 \$39.15 \$17.40 \$87.00 \$5 N6-PS07-20TU VNXe 3200 2TB NL SAS 12X3.5 NEBS UIG \$980.00 UE 21% \$774.20 \$87.12 \$60.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$42.14 \$21.89 \$1.62 \$87.12 \$80.76 \$87.12 \$80.76 \$1.24 \$													
5 N6-PS07-Q20TU VNXe 3200 2TB NL SAS 12X3.5 NEBS UG \$980.00 UE 21% \$774.20 \$87.12 \$80.76 \$42.14 \$21.89 \$18.62 \$87.00 \$80.90 \$43.50 \$98.00 \$10.													
S													
5         N6-PS07-040         VNXe 3200 4TB NL SAS 12X3.5 NEBS         \$995.00         UE         21%         \$786.05         \$119.40         \$83.58         \$99.70         \$53.73         \$23.88         \$119.40           5         N6-PS07-040TU         VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G         \$1,345.00         UE         21%         \$1,062.55         \$119.57         \$83.39         \$57.84         \$30.04         \$25.56         \$119.57           5         N6-PS10-012         VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$131.40         \$91.98         \$65.70         \$59.13         \$26.28         \$131.40           5         N6-PS10-012TU         VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$131.13         \$91.45         \$63.43         \$32.94         \$28.03         \$131.13           5         N6-PS10-012U         VNXe 3200 600GB 10K SAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$131.13         \$91.45         \$63.43         \$32.94         \$28.03         \$131.13           5         N6-PS10-600TU         VNXe 3200 600GB 10K SAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$77.40         \$54.18													
5         N6-PS07-040TU         VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G         \$1,345.00         UE         21%         \$1,062.55         \$119.57         \$83.39         \$57.84         \$30.04         \$25.56         \$119.57           5         N6-PS07-040U         VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G         \$1,345.00         UE         21%         \$1,062.55         \$119.57         \$83.39         \$57.84         \$30.04         \$25.56         \$119.57           5         N6-PS10-0121         VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$131.40         \$91.98         \$65.70         \$59.13         \$262.8         \$131.40           5         N6-PS10-012TU         VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$131.13         \$91.45         \$63.43         \$32.94         \$28.03         \$131.13           5         N6-PS10-012TU         VNXe 3200 600GB 10K SAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$131.13         \$91.45         \$63.43         \$32.94         \$28.03         \$131.13           5         N6-PS10-600TU         VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$77.40         \$54.	-	110 1 001 0200											
5 N6-PS07-040U VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G \$1,345.00 UE 21% \$0.00 \$131.40 \$91.98 \$65.70 \$83.39 \$57.84 \$30.04 \$25.56 \$119.57 \$85.00 \$10.012 VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS U/G \$0.00 UE 21% \$0.00 \$131.40 \$91.98 \$65.70 \$83.29 \$25.62 \$131.40 \$10.000 \$131.40 \$91.98 \$65.70 \$83.29 \$10.000 \$131.40 \$91.98 \$85.70 \$10.000 \$131.40 \$91.98 \$85.70 \$10.000 \$131.40 \$91.98 \$85.70 \$10.000 \$131.40 \$91.98 \$85.70 \$10.000 \$131.40 \$91.98 \$10.000 \$131.40 \$91.98 \$10.000 \$131.40 \$91.98 \$10.000 \$131.40 \$91.98 \$10.0000 \$10.0000 \$10.000 \$10.000 \$10.000 \$10.000 \$10.000 \$10.000 \$10.000 \$10.000	-												
5 N6-PS10-012	5							i	1				
5         N6-PS10-012U         VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$131.13         \$91.45         \$83.43         \$32.94         \$28.03         \$131.13           5         N6-PS10-600T         VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$77.40         \$54.18         \$38.70         \$34.83         \$15.64         \$77.79           5         N6-PS10-600TU         VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$77.79         \$54.25         \$37.63         \$19.54         \$16.63         \$77.79           5         N6-PS10-600U         VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G         \$0.00         UE         21%         \$0.00         \$77.79         \$54.25         \$37.63         \$19.54         \$16.63         \$77.79           5         N6-PS10-900U         VNXe 3200 900GB 10KSAS 12X3.5 NEBS U/G         \$860.00         UE         21%         \$67.40         \$10.20         \$72.24         \$51.60         \$46.44         \$20.64         \$10.22           5         N6-PS10-900TU         VNXe 3200 900GB 10KSAS 12X3.5 NEBS U/G         \$1,150.00         UE         21%         \$908.50         \$102.24         \$71.30					UE								
5 N6-PS10-600 VNXe 3200 600GB 10K SAS 12X3,5 NEBS S 0.00 UE 21% \$0.00 \$77.40 \$54.18 \$38.70 \$34.83 \$15.48 \$77.40 \$5 N6-PS10-600TU VNXe 3200 600GB 10K SAS 12X3,5 NEBS U/G \$0.00 UE 21% \$0.00 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$54.25 \$37.63 \$19.54 \$10.24 \$10.20 \$10													
5 N6-PS10-600TU VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G \$0.00 UE 21% \$0.00 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$50.00 \$10.0													
5 N6-PS10-900U VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G \$0.00 UE 21% \$0.00 \$77.79 \$54.25 \$37.63 \$19.54 \$16.63 \$77.79 \$55.00 \$0.0													
5 N6-PS10-900 VNXe 3200 900GB 10K SAS 12X3.5 NEBS \$860.00 UE 21% \$679.40 \$103.20 \$72.24 \$51.60 \$46.44 \$20.64 \$103.20 5 N6-PS10-900TU VNXe 3200 900GB 10K SAS 12X3.5 NEBS UG \$1,150.00 UE 21% \$908.50 \$102.24 \$71.30 \$49.45 \$25.68 \$21.85 \$102.24 5 N6-PS10-900U VNXe 3200 900GB 10K SAS 12X3.5 NEBS UG \$1,150.00 UE 21% \$908.50 \$102.24 \$71.30 \$49.45 \$25.68 \$21.85 \$102.24 5 N6-PS15-300 VNXe 3200 300GB 15K SAS 12X3.5 NEBS UG \$1,150.00 UE 21% \$908.50 \$102.24 \$71.30 \$49.45 \$25.68 \$21.85 \$102.24 5 N6-PS15-300 VNXe 3200 300GB 15K SAS 12X3.5 NEBS UG \$10.00 UE 21% \$0.00 \$78.60 \$55.02 \$99.30 \$35.37 \$15.72 \$78.20 5 N6-PS15-300TU VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G \$0.00 UE 21% \$0.00 \$78.23 \$54.56 \$37.84 \$19.65 \$16.72 \$78.23													
5 N6-PS15-300TU VNXe 3200 300GB 16KSAS 12X3.5 NEBS UG \$1,150.00 UE 21% \$908.50 \$102.24 \$71.30 \$49.45 \$25.68 \$21.85 \$102.24 \$71.80 \$49.45 \$10.00 \$1.8													
5 N6-PS15-300 VNXe 3200 300GB 15K SAS 12X3.5 NEBS \$0.00 UE 21% \$0.00 \$78.60 \$55.02 \$39.30 \$35.37 \$15.72 \$78.60 \$0.00 \$0.													
5 N6-PS15-300TU VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G \$0.00 UE 21% \$0.00 \$78.23 \$54.56 \$37.84 \$19.65 \$16.72 \$78.23													
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	5	N6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$78.23	\$54.56	\$37.84	\$19.65	\$16.72	\$78.23

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$1,070.00	UE	21%	\$845.30	\$128.40	\$89.88	\$64.20	\$57.78	\$25.68	\$128.40
5 5	N6-PS15-600TU N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445.00 \$1,445.00		21% 21%	\$1,141.55 \$1,141.55	\$128.46 \$128.46	\$89.59 \$89.59	\$62.14 \$62.14	\$32.27 \$32.27	\$27.46 \$27.46	\$128.46 \$128.46
5	N6-PS6F-100	VNXe 3200 100GB FD 12X3.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$242.40
5	N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$383.40
5 5	N6-PS6F-200TU N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5' NEBS U/G VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315.00 \$4,315.00	UE UE	21% 21%	\$3,408.85 \$3,408.85	\$383.60 \$383.60	\$267.53 \$267.53	\$185.55 \$185.55	\$96.37 \$96.37	\$81.99 \$81.99	\$383.60 \$383.60
5	N6-PS6FX-100	VNXe 3200 200GB EFD 12X3.5 NEBS 0/G VNXe 3200 100GB FASTVP EFD 12X3.5 NEB	\$0.00	UE	21%	\$0.00	\$184.80	\$129.36	\$92.40	\$83.16	\$36.96	\$184.80
5	N6-PS6FX-100TU	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0.00		21%	\$0.00	\$164.47	\$114.70	\$79.55	\$41.32	\$35.15	\$164.47
5	N6-PS6FX-100U	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0.00	UE	21%	\$0.00	\$164.47	\$114.70	\$79.55	\$41.32	\$35.15	\$164.47
5	N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$1,770.00		21%	\$1,398.30	\$212.40	\$148.68	\$106.20	\$95.58	\$42.48	\$212.40
5 5	N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130.00		21% 21%	\$1,682.70	\$189.36	\$132.06	\$91.59	\$47.57 \$47.57	\$40.47	\$189.36
5 5	N6-PS6FX-200U PPAK-V53UPG	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG T. P. PACK UPGRADE FOR THE VNX5300	\$2,130.00 \$7,534.00	UE	21%	\$1,682.70 \$5,951.86	\$189.36 \$1,356.12	\$132.06 \$1,205.44	\$91.59 \$0.00	\$0.00	\$40.47 \$0.00	\$189.36 \$1,356.12
5	PW40U60-ASTLS	RACK-40U-60 PWR CORD ASTL	\$880.00	UE	21%	\$695.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-IEC3S	RACK-40U-60 PWR CORD IEC 309	\$460.00	UE	21%	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-RSS	RACK-40U-60 PWR CORD R&S	\$880.00	UE	21%	\$695.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-USS	RACK-40U-60 PWR CORD US	\$460.00	UE	21%	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	RPS-V51 RPS-V53	REMOTE PROTECTION SUITE FOR VNX5100	\$0.00	UE UE	21% 21%	\$0.00	\$731.34	\$650.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$731.34 \$1.406.34
5	RPS-V53-UPG	REMOTE PROTECTION SUITE FOR VNX5300 RECPNT & RPS RTU FOR VNX5300	\$0.00 \$3,750.00		21%	\$0.00 \$2,962.50	\$1,406.34 \$675.00	\$1,250.08 \$600.00	\$0.00	\$0.00	\$0.00	\$1,406.34 \$675.00
5	SCS-V51	Events & Retention Suite for VNX5100=IC	\$837.00	UE	21%	\$661.23	\$150.66	\$133.92	\$0.00	\$0.00	\$0.00	\$150.66
5	SCS-V53	Events & Retention Suite for VNX5300=IC	\$1,361.00	UE	21%	\$1,075.19	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$244.98
5	SCS-V53-GOOGL	VNX5300 CONNECTOR FOR GOOGLE	\$1,361.00		21%	\$1,075.19	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$244.98
5	SCS-V53-UPG	Events & Retention Suite VNX5300 UPG=IC	\$524.00		21%	\$413.96	\$94.32	\$83.84	\$0.00	\$0.00	\$0.00	\$94.32
5 5	SFPTWNACT-1MS SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+1M ACTIVE 8G/10G CABLE QTY 2 SFP+ TO SFP+3M ACTIVE 8G/10G CABLE	\$300.00 \$360.00	UE UE	21% 21%	\$237.00 \$284.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$440.00	UE	21%	\$347.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	\$300.00	ÜE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVNX16K-B12	VNXe1600;2xSP DPE;12x3.5;noSFP;TWAX Enet	\$5,500.00	UE	21%	\$4,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVNX16K-B25	VNXe1600;2xSP DPE;25x2.5;noSFP;TWAX Enet	\$5,500.00		21%	\$4,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	STKVNX16K-DAE-12 STKVNX16K-DAE-25	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS 2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890.00 \$1,890.00		21% 21%	\$1,493.10 \$1,493.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	TP-V51	THIN PROVISIONING FOR VNX5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	\$1,670.00		21%	\$1,319.30	\$300.60	\$267.20	\$0.00	\$0.00	\$0.00	\$300.60
5	UAYZ-V53	UNISPHERE ANALYZER FORA VNX5300	\$2,532.00		21%	\$2,000.28	\$455.76	\$405.12	\$0.00	\$0.00	\$0.00	\$455.76
5	UNIB-V51	Unisphere Block & VNX OE VNX5100	\$2,369.00	UE	21%	\$1,871.51	\$426.42	\$379.04	\$0.00	\$0.00	\$0.00	\$426.42
5 5	UNIB-V53 UNIB-V53UPG	UNISPHERE BLOCK & VNX OE VNX 5300	\$6,413.00	UE UE	21% 21%	\$5,066.27	\$1,154.34	\$1,026.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,154.34
5	UNIB-VSS	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300 UNISPHERE BLOCK & VNX OE VSS=IC	\$5,130.00 \$5,063.00	UE	21%	\$4,052.70 \$3,999.77	\$923.40 \$810.08	\$820.80 \$810.08	\$708.82	\$0.00	\$0.00	\$923.40 \$810.08
5	UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	\$4,988.00	UE	21%	\$3,940.52	\$897.84	\$798.08	\$0.00	\$0.00	\$0.00	\$897.84
5	UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	\$3,990.00	UE	21%	\$3,152.10	\$718.20	\$638.40	\$0.00	\$0.00	\$0.00	\$718.20
5	UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	\$8,194.00	UE	21%	\$6,473.26	\$1,474.92	\$1,311.04	\$0.00	\$0.00	\$0.00	\$1,474.92
5	UNIU-V53UPG	UNISPHERE UPG FOR VNXOE & 5300UNI	\$6,555.00	UE	21%	\$5,178.45	\$1,179.90	\$1,048.80	\$0.00	\$0.00	\$0.00	\$1,179.90
5 5	V13-PWR-0 V13-PWR-1	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A 2 C13 PWRCORDS W/NBR 14136 PLUG 250V 10A	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V13-PWR-10	2 C13 PWRCORDS W/MSR 14130 PLUGS 250V 10A 2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-11	2 C13 PWRCORDS W/ CNS690 PLUGS 125V 10A	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-12	2 C13 PWRCORDS W/NEMA 5-15 PLUG 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V13-PWR-15 V13-PWR-2	2 C13 POWER CORDS W/IN6SA3 PLUG 250V 10A 2 C13 PWRCORDS W/JISC 8303 PLUG 125V 10A	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-4	2 C13 PWRCORDS W/IRAM 2073 PLUG 250V 10A	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-5	2 C13 PWRCORDS W/BSI 1363 PLUGS 250V 10A	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-6	2 C13 PWRCORDS W/ SAA/3 PLUGS 250V 10A	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A 2 C13 PWRCORDS W/CEI 23-16 PLUG 250V 10A	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V13-PWR-8 V13-PWR-9	2 C13 PWRCORDS WICEI 23-16 PLOG 250V 10A 2 C13 PC W/AFSNIT 107-2-D1 PLG 250V 10A	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V16-SNAPR12	12 DRV SNAP IN Rails	\$600.00	UE	21%	\$474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V16-SNAPR25	25 DRV SNAP In Rails	\$600.00		21%	\$474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V2-10GB-ETH-C	2 PORT 10G BASE-T EERUPTION SLIC	\$2,900.00	UE	21%	\$2,291.00	\$290.00	\$203.00	\$145.00	\$87.00	\$58.00	\$290.00
5	V2-10G-C-SPRE	2 PORT 10G BASE-T ERUPTION ESLIC	\$2,900.00	UE	21%	\$2,291.00	\$290.00	\$203.00	\$145.00	\$87.00	\$58.00	\$290.00
5 5	V211D04A12CM V211D04A12CS	VNXE3100 2XSP DPE; 12X3.5 DS 6X2TB NLSAS VNXE3100 2XSP DPE; 12X3.5 DS 6X1TB NLSAS	\$0.00 \$0.00	UE UE	21%	\$0.00	\$709.30	\$496.51 \$462.42	\$354.65 \$330.30	\$212.79	\$141.86 \$132.12	\$709.30
5	V211D04A12CS V211D04A12PM	VNXE3100 2XSP DPE; 12X3.5 DS 6X11B NLSAS VNXE3100 2XSP DPE; 12X3.5 DS 6X600GB SAS	\$0.00		21% 21%	\$0.00 \$0.00	\$660.60 \$695.80	\$462.42 \$487.06	\$330.30 \$347.90	\$198.18 \$208.74	\$132.12 \$139.16	\$660.60 \$695.80
5	V211D04A12FW V211D04A12PS	VNXE3100 2XSP DPE; 12X3.5 DS 6X300GB SAS	\$0.00		21%	\$0.00	\$627.90	\$439.53	\$347.90	\$188.37	\$125.58	\$627.90
5	V211D04/(121 G	VNXE3100; 2XSP DPE; 12X3.5 DS; AC	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V211D08A12CM	VNXE3100 2XSP DPE 8GB 12X3.5 6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$709.30	\$496.51	\$354.65	\$212.79	\$141.86	\$709.30
5	V211D08A12CS	VNXE3100 2XSP DPE 8GB 12X3.5 6X1TB NLSAS	\$0.00		21%	\$0.00	\$660.60	\$462.42	\$330.30	\$198.18	\$132.12	\$660.60
5	V211D08A12PM	VNXE3100 2XSP DPE 8GB 12X3.5 6X600GB SAS	\$0.00		21%	\$0.00	\$695.80	\$487.06	\$347.90	\$208.74	\$139.16	\$695.80
5 5	V211D08A12PM8	VNXE3100; 2XSP; 8GB; 12X3.5 DS; 8X600 GB	\$0.00 \$0.00		21% 21%	\$0.00	\$837.00 \$627.90	\$585.90 \$430.53	\$418.50	\$251.10 \$188.37	\$167.40	\$837.00
5	V211D08A12PS V211D08A12PS8	VNXE3100 2XSP DPE 8GB 12X3.5 6X300GB SAS VNXE3100; 2XSP;8GB;12X3.5 DS;8X300 GB	\$0.00		21%	\$0.00 \$0.00	\$627.90 \$716.80	\$439.53 \$501.76	\$313.95 \$358.40		\$125.58 \$143.36	\$627.90 \$716.80
5	V211S04A12CM	VNXE3100 1XSP DPE; 12X3.5 DS 6X2TB NLSAS	\$0.00		21%	\$0.00	\$592.50	\$414.75	\$296.25	\$177.75	\$118.50	\$592.50
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V211S04A12CS	VNXE3100 1XSP DPE; 12X3.5 DS 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$526.30	\$368.41	\$263.15	\$157.89	\$105.26	\$526.30
5 5	V211S04A12PM V211S04A12PM8	VNXE3100 1XSP DPE; 12X3.5 DS 6X600GB SAS VNXE3100; 1XSP DPE; 12X3.5 DS; 8X600GB	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$596.40 \$737.60	\$417.48 \$516.32	\$298.20 \$368.80	\$178.92 \$221.28	\$119.28 \$147.52	\$596.40 \$737.60
5	V211S04A12PS	VNXE3100 1XSP DPE; 12X3.5 DS 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$516.00	\$361.20	\$258.00	\$154.80	\$103.20	\$516.00
5	V211S04A12PS8	VNXE3100; 1XSP;12X3.5 DS; 8X300GB SAS	\$0.00	UE	21%	\$0.00	\$604.80	\$423.36	\$302.40	\$181.44	\$120.96	\$604.80
5	V211S08A12	VNXE3100; 1XSP DPE; 8GB; 12X3.5 DS; AC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V212D08A12CL V212D08A12CLE	VNXE3150;2XSP DPE;8GB;12X3.5;6X3TB NLSAS VNXE3150;2SP;12X3.5 DS;6X3TB NLSAS Enct	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$837.10 \$1,175.00	\$585.97 \$822.50	\$418.55 \$587.50	\$251.13 \$352.50	\$167.42 \$235.00	\$837.10 \$1,175.00
5	V212D08A12CM	VNXE3150;2XSP DPE;8GB;12X3.5;6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$673.80	\$471.66	\$336.90	\$202.14	\$134.76	\$673.80
5	V212D08A12CS	VNXE3150;2XSP DPE;8GB;12X3.5;6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$627.60	\$439.32	\$313.80	\$188.28	\$125.52	\$627.60
5	V212D08A12CXL	VNXE3150;2XSP DPE;8GB;12X3.5;6X4TB NLSAS	\$14,000.00	UE	21%	\$11,060.00	\$1,400.00	\$980.00	\$700.00	\$420.00	\$280.00	\$1,400.00
5 5	V212D08A12PL V212D08A12PL8	VNXE3150; 2XSP DPE;8GB;12X3.5 DS;6X900GB VNXE3150;2XSPDPE;8GB;12X3.5DS;8X900GBSAS	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$693.90 \$839.30	\$485.73 \$587.51	\$346.95 \$419.65	\$208.17 \$251.79	\$138.78 \$167.86	\$693.90 \$839.30
5	V212D08A12PLE	VNXE3150;2XSP;8GB;12X3.5 DS;6X900GB Enct	\$0.00	UE	21%	\$0.00	\$1,005.60	\$703.92	\$502.80	\$301.68	\$201.12	\$1,005.60
5	V212D08A12PM	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X600GBSAS	\$0.00	ÜE	21%	\$0.00	\$628.00	\$439.60	\$314.00	\$188.40	\$125.60	\$628.00
5	V212D08A12PM8	VNXE3150 2XSP DPE; 8GB;12X3.5 DS;8X600GB	\$0.00	UE	21%	\$0.00	\$755.40	\$528.78	\$377.70	\$226.62	\$151.08	\$755.40
5 5	V212D08A12PS V212D08A12PS8	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X300GBSAS VNXE3150;2XSP DPE;8GB:12X3.5 DS; 8X300GB	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$596.50 \$681.00	\$417.55 \$476.70	\$298.25 \$340.50	\$178.95 \$204.30	\$119.30 \$136.20	\$596.50 \$681.00
5	V212D08A25FM	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x200 EFD	\$0.00	UE	21%	\$0.00	\$2,685.70	\$1,879.99	\$1,342.85	\$805.71	\$537.14	\$2,685.70
5	V212D08A25FS	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x100 EFD	\$0.00	UE	21%	\$0.00	\$1,496.30	\$1,047.41	\$748.15	\$448.89	\$299.26	\$1,496.30
5	V212D08A25PL	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x900GB	\$0.00	UE	21%	\$0.00	\$625.50	\$437.85	\$312.75	\$187.65	\$125.10	\$625.50
5 5	V212D08A25PL8 V212D08A25PLE	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X900GBSAS VNXE3150;2xSP;8GB;25x2.5 DS;6x900GB Enct	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$761.20 \$916.70	\$532.84 \$641.69	\$380.60 \$458.35	\$228.36 \$275.01	\$152.24 \$183.34	\$761.20 \$916.70
5	V212D08A25PM	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x600GB	\$0.00	UE	21%	\$0.00	\$561.90	\$393.33	\$280.95	\$168.57	\$112.38	\$561.90
5	V212D08A25PM8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X600GBSAS	\$0.00	UE	21%	\$0.00	\$676.30	\$473.41	\$338.15	\$202.89	\$135.26	\$676.30
5	V212D08A25PS	VNXE3150; 2xSP DPE;8GB;25x2.5 DS;6x300GB	\$0.00	UE	21%	\$0.00	\$519.30	\$363.51	\$259.65	\$155.79	\$103.86	\$519.30
5 5	V212D08A25PS8 V212D8A12CL12	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X300GBSAS VNXE3150 2XSP DPE 8GB 12X3.5 12X3TB NLSA	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$591.00 \$1,518.70	\$413.70 \$1,063.09	\$295.50 \$759.35	\$177.30 \$455.61	\$118.20 \$303.74	\$591.00 \$1,518.70
5	V212D8A12CM12	VNXE3150;2SPDPE;8GB;12X3.5;12X2TB NLS	\$0.00	UE	21%	\$0.00	\$1,140.90	\$798.63	\$570.45	\$342.27	\$228.18	\$1,140.90
5	V212D8A12CS12	VNXE3150;2SPDPE;8GB;12X3.5;12X1TB NLS	\$0.00	UE	21%	\$0.00	\$887.70	\$621.39	\$443.85	\$266.31	\$177.54	\$887.70
5	V212D8A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	\$23,000.00	UE	21%	\$18,170.00	\$2,300.00	\$1,610.00	\$1,150.00	\$690.00	\$460.00	\$2,300.00
5 5	V212D8A12PL12 V212D8A12PL8E	VNXE3150;2XSP DPE; 8GB;12X3.5;12X900GB VNXE3150;2SPDPE;8GB;12X3.5;8X900GB;SED	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,276.60 \$1,187.80	\$893.62 \$831.46	\$638.30 \$593.90	\$382.98 \$356.34	\$255.32 \$237.56	\$1,276.60 \$1,187.80
5	V212D8A12PM12	VNXE3150;2SPDPE;8GB;12X3.5;12x600GB	\$0.00	UE	21%	\$0.00	\$1,114.00	\$779.80	\$557.00	\$334.20	\$222.80	\$1,114.00
5	V212D8A12PS12	VNXE3150;2SPDPE;8GB;12X3.5;12x300GB	\$0.00	UE	21%	\$0.00	\$920.50	\$644.35	\$460.25	\$276.15	\$184.10	\$920.50
5	V212D8A25PL12	VNXE3150; 2XSP DPE; 8GB; 25X2.5;12X900GB	\$0.00	UE	21%	\$0.00	\$1,171.90	\$820.33	\$585.95	\$351.57	\$234.38	\$1,171.90
5 5	V212D8A25PL8E V212D8A25PM12	VNXE3150;2SPDPE;8GB;25x2.5;8x900GB;SED VNXE3150;2SPDPE:8GB;25X2.5;12X600GB	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,088.30 \$966.10	\$761.81 \$676.27	\$544.15 \$483.05	\$326.49 \$289.83	\$217.66 \$193.22	\$1,088.30 \$966.10
5	V212D8A25PS12	VNXE3150;2SPDPE;8GB;25X2.5;12X300GB	\$0.00	UE	21%	\$0.00	\$774.10	\$541.87	\$387.05	\$232.23	\$154.82	\$774.10
5	V212S04A12CL	VNXE3150;1XSP DPE;12X3.5 DS;6X3TB NLSAS	\$0.00	UE	21%	\$0.00	\$726.20	\$508.34	\$363.10	\$217.86	\$145.24	\$726.20
5	V212S04A12CM	VNXE3150;1XSP DPE;12X3.5 DS;6X2TB NLSAS	\$0.00	UE UE	21% 21%	\$0.00	\$562.90	\$394.03 \$350.00	\$281.45	\$168.87	\$112.58	\$562.90
5 5	V212S04A12CS V212S04A12CXL	VNXE3150; 1XSP DPE;12X3.5 DS;6X1TB NLSAS VNXE3150;1XSP DPE;12X3.5 DS;6X4TB NLSAS	\$0.00 \$11,200.00	UE	21%	\$0.00 \$8,848.00	\$500.00 \$1,120.00	\$784.00	\$250.00 \$560.00	\$150.00 \$336.00	\$100.00 \$224.00	\$500.00 \$1,120.00
5	V212S04A12PL	VNXE3150; 1xSP DPE; 12x3.5 DS; 6x900GB	\$0.00	UE	21%	\$0.00	\$599.60	\$419.72	\$299.80	\$179.88	\$119.92	\$599.60
5	V212S04A12PL8	VNXE3150;1XSPDPE;4GB;12X3.5DS;8X900GBSAS	\$0.00	UE	21%	\$0.00	\$744.90	\$521.43	\$372.45	\$223.47	\$148.98	\$744.90
5	V212S04A12PM	VNXE3150; 1XSP DPE;12X3.5 DS;6X600GB	\$0.00	UE	21%	\$0.00	\$538.30	\$376.81	\$269.15	\$161.49	\$107.66	\$538.30
5 5	V212S04A12PM8 V212S04A12PS	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X600GB VNXE3150;1XSP DPE;12X3.5 DS;6X300GB	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$665.70 \$490.20	\$465.99 \$343.14	\$332.85 \$245.10	\$199.71 \$147.06	\$133.14 \$98.04	\$665.70 \$490.20
5	V212S04A12PS8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X300GB	\$0.00	UE	21%	\$0.00	\$574.60	\$402.22	\$287.30	\$172.38	\$114.92	\$574.60
5	V212S04A25FM	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFD	\$25,734.00	UE	21%	\$20,329.86	\$2,573.40	\$1,801.38	\$1,286.70	\$772.02	\$514.68	\$2,573.40
5 5	V212S04A25FS V212S04A25PL	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFD	\$13,840.00	UE UE	21% 21%	\$10,933.60	\$1,384.00	\$968.80 \$371.77	\$692.00	\$415.20	\$276.80	\$1,384.00
5 5	V212S04A25PL8	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x900GB VNXE3150;1XSPDPE;4GB;25X2.5DS;8X900GBSAS	\$0.00 \$0.00	UE	21%	\$0.00 \$0.00	\$531.10 \$666.80	\$466.76	\$265.55 \$333.40	\$159.33 \$200.04	\$106.22 \$133.36	\$531.10 \$666.80
5	V212S04A25PM	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x600GB	\$0.00	UE	21%	\$0.00	\$467.50	\$327.25	\$233.75	\$140.25	\$93.50	\$467.50
5	V212S04A25PM8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X600GBSAS	\$0.00	UE	21%	\$0.00	\$582.00	\$407.40	\$291.00	\$174.60	\$116.40	\$582.00
5	V212S04A25PS	VNXE3150; 1xSP DPE; 25x2.5 DS;6x300GB VNXE3150:1XSPDPE:4GB:25X2.5DS:8X300GBSAS	\$0.00	UE	21%	\$0.00	\$412.90	\$289.03	\$206.45	\$123.87	\$82.58	\$412.90
5 5	V212S04A25PS8 V212S4A12CL12	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X300GBSAS VNXE3150;1SP DPE;12X3.5;12X3TB NLS	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$484.60 \$1,402.90	\$339.22 \$982.03	\$242.30 \$701.45	\$145.38 \$420.87	\$96.92 \$280.58	\$484.60 \$1,402.90
5	V212S4A12CM12	VNXE3150;1SP DPE;12X3.5;12X2TB NLS	\$0.00	ÜE	21%	\$0.00	\$1,030.00	\$721.00	\$515.00	\$309.00	\$206.00	\$1,030.00
5	V212S4A12CS12	VNXE3150;1SP DPE;12X3.5;12X1TB NLS	\$0.00	UE	21%	\$0.00	\$760.10	\$532.07	\$380.05	\$228.03	\$152.02	\$760.10
5	V212S4A12CXL12	VNXE3150;1SP DPE;12X3.5;12X4TB NLSAS	\$18,400.00	UE	21%	\$14,536.00	\$1,840.00	\$1,288.00	\$920.00	\$552.00	\$368.00	\$1,840.00
5 5	V212S4A12PS12 V212S4A25PL12	VNXE3150;1SP DPE;4;12X3.5;12X300GB VNXE3150;1SP DPE;4;25X2.5;12X900GB	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$855.10 \$1,147.10	\$598.57 \$802.97	\$427.55 \$573.55	\$256.53 \$344.13	\$171.02 \$229.42	\$855.10 \$1,147.10
5	V212S4A25PM12	VNXE3150;1SP DPE;4;25X2.5;12X600GB	\$0.00	UE	21%	\$0.00	\$902.20	\$631.54	\$451.10	\$270.66	\$180.44	\$902.20
5	V212S4A25PS12	VNXE3150;1SP DPE;4;25X2.5;12X300GB	\$0.00	UE	21%	\$0.00	\$687.50	\$481.25	\$343.75	\$206.25	\$137.50	\$687.50
5	V21-BBU	BATTERY BACKUP UNIT	\$197.00	UE	21%	\$155.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-CCARD V21-ESLIC	CACHE CARD  1 GB ETHERNET IO MODULE	\$1,119.00 \$1,000.00	UE	21% 21%	\$884.01 \$790.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V2-1GB-IO	1 GB IO MODULE	\$1,000.00	UE	21%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-LCC	LINK CONTROL CARD FOR 2U DAE	\$1,774.00	UE	21%	\$1,401.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,774.00	UE	21%	\$1,401.46		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-MEM-DUPG8 V21-PS	VNXe 3100 UPGKIT 2xSP 4GB-8GB & 8GB-16GB	\$950.00 \$484.00	UE UE	21%	\$750.50 \$382.36		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	V21-PS V21-PS-DAE25	POWER SUPPLY Power Supply for 25 DRIVE DAE	\$484.00 \$484.00	UE	21% 21%	\$382.36		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	V22D4825PL12E	VNXE3150;2SP DPE;8;25x2.5;12x900GB;SED	\$0.00	UE	21%	\$0.00	\$1,662.60	\$1,163.82	\$831.30	\$498.78	\$332.52	\$1,662.60
5	V22D8A12CL12E	VNXE3150;2SP DPE;8;12X3.5;12X3TB NLS;SED	\$20,929.00	UE	21%	\$16,533.91	\$2,092.90	\$1,465.03	\$1,046.45	\$627.87	\$418.58	\$2,092.90
5 5	V22D8A12PL12E V2-2S10-300	VNXE3150;2SP DPE;8;12X3.5;12X900GB;SED 300GB 10K 6GB SAS 2.5" DRIVE	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,799.40 \$43.65	\$1,259.58 \$40.74	\$899.70 \$29.10	\$539.82 \$14.55	\$359.88 \$9.70	\$1,799.40 \$43.65
5	V2-2S10-300U	300 GB 10K 6GB SAS 2.5 SPARE UPG	\$0.00	UE	21%	\$0.00		\$39.30	\$26.20	\$12.45	\$6.55	\$58.95
-			<b>71.00</b>			\$0.00	+====		<del></del>	Ţ. <u>_</u>	+1.00	,

March   Marc						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1000-000011   1000-000011	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
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Visite-right   Visi	5		900GB 2.5" SELF ENCRYPT DRIVE	\$0.00	UE			\$120.60		\$80.40	\$40.20	\$26.80	\$120.60
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S.   CANAMERICAN   CANAMERIC	5					21%	\$4,716.30	\$537.30				\$59.70	\$537.30
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5 V_2-PER-1000	5				UE		\$2,640.97		\$367.73		\$133.72		
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S. VAPERFORM   THE BAS DIRECT PAIR TO TROPPING   SERIOR   SEC.													
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5 V-2990-0000 VI 1791 N-6000 PR X-161 S 21 PM S 2500 UE 21 N S 2500 PR X-161 S 21 PM S 2500 UE 21 N S 2500 PR X-161 S 21 PM S 2500 UE 21 N S 2500 PR X-161 S 21 PM S 2500 PR X	5	V2-PS07-0106U	6TB NL-SAS DISK PACK (6 X 1TB 72k) ÚPG	\$0.00	UE		\$0.00	\$344.70	\$229.80	\$153.20	\$72.77	\$38.30	\$344.70
S   V2 PROY GOLD   1711 SAS DESIR PACK, K 278 TREMPHY   5.00   1.00	-												
5 V-29987-6000 / 1278 N-585 (SRIF (PC) 68 2787-70 (PC) 91730 VE 279, 91820 VE 279, 918													
5 V-PROPUREDU 2TT 7200FM NL-64-93 2500FM LUPS 977-020 497-75 58-80 5800 5800 581-53 587-75 58-80 5800 5800 581-53 587-75 58-80 5800 5800 581-53 587-75 58-80 5800 581-75 58-80 5800 581-75 58-80 581-75													
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5 V2-PRIG-02000 90008 INC 6608 BAS 3.5 PRAFE LIPPS	5	V2-PS07E-030U			UE	21%			\$116.70		\$36.96	\$19.45	
5 V.PERIGE-000 5 V.PE													
5 V.P.PSIGE-5000	-												
5 V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 608 SAS 3.5 RINNE V.PRISTS-2001 5000 186 500 SAS 2000	-												
5 V.P.PS15-3006L 1500G DISK PIGK X 300G 19K 3.5 JUPG S 3,346.00 UE 21% \$3,367.60 \$399.60 \$268.40 \$177.60 \$34.40 \$399.60 S V.P.PS15-3006L 100G DISK PACK PIX X 300G 19K 3.5 JUPG \$3,360.00 UE 21% \$4,470.00 \$414.40 \$319.60 \$313.20 \$18.30 \$47.60 \$4.40 \$399.60 S 5.5 V.P.PS15-3000L 100G DISK PACK PIX X 300G 19K 3.5 JUPG \$3,360.00 UE 21% \$4,470.50 \$414.40 \$319.60 \$313.20 \$18.40 \$359.60 \$40.40 \$4.40 \$399.60 \$40.40 \$4.40													
5 V2PS15-900-B 1800GB NA BIRK PACK (R X 300GB 15/4 3,1)PG													
5 V2-PSIS-0000U 1800GB DISK PACK (X 500GB 15K 53,50F) \$40,00C UE 2116 \$4,00C BISK 50F AV 50F													
5 V2-PSIS-000-Y 2100GB SAS DISK PACK (7 X 300GB 15K) SUPC													
5 V2-PS15-9001 210006 DISK PRACK (7 X 30006 BISK PRACK													
5   V2-PSIS-6005   000GB 15K RORG (N 600GB 15K 3.5)   S2.00   UE   21%   \$1.00   \$1.	5	V2-PS15-3007U			UE	21%		\$472.95					
5   V2-PS15-6005   300 GB SAS DISK PACK (EX BOOGB 115K 3.5)   S5220.0   UE   21%   S4,958.0   S438.46   S313.20   S138.50   S104.40   S469.80   V2-PS15-60006   S400 CB SAS DISK PACK (EX BOOGB 115K 3.5)   S400 CB SAS DISK PACK (EX BOOGB 115K SAS DISK PACK (EX BOOG													
5 V2-P516-600-04 3000GB BNS PACK (6 x 600GB 14K 3.5)													
5   V2-P515-6000E   38000G BAS AS IDRK PÁCK (6 X 5000G B15X 3.5)   \$2,270.0   UE   21%   \$5,863.30   \$26.86   \$376.20   \$181.0   \$125.40   \$567.40   \$50.756.00   \$180.07   \$2,2750.00													
5 V2-P515-6007	5												
5 V2-PS16-600U   4200GB DISK PACK (7 X 600GB 1SK 5,DIPG   \$1,405.00 UE 21% \$1,1095 \$126.45 \$84.30 \$562.0 \$234.80 \$187.53 \$888.30   \$27.00 \$14.05 \$126.45 \$1.005 \$1.005 \$													
5 V2-PS15-600U 600GB 15K GGB SAS DRIVE 3.5 UPG 5 \$1,465 0 UE 21% \$2,291.00 \$200.00 \$70.00 \$0.00 \$20													
5 V3-10GB-ETH-C   2 prt x 10GB-SET Copper (10 (Modules)   \$2,900.0   UE   21%   \$2,291.00   \$200.00   \$00.0													
5         V31-10GB-CLO         2 PORT 10GBASE-T 10 Copper (Two Modules)         \$2,900.00         UE         21%         \$2,291.00         \$290.00         \$0.00         \$870.00         \$0.00         \$300.00         \$200.00         \$300.00													
5         V31-10GBE-THO         2 port x 10 GBE-7 OFTICAL 10 (2 Modules)         \$3,600.00         UE         21%         \$2,844.00         \$360.00         \$262.00         \$0.00         \$108.00         \$0.00         \$360.00         \$360.00         \$262.00         \$0.00         \$372.66         \$0.00         \$360.00         \$262.00         \$0.00         \$372.66         \$0.00         \$360.00         \$262.00         \$0.00         \$368.00         \$360.00 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>													
5 V311D12AN15CE VNXE3300.2SPDPE;15X3.56X3TBN.SSED \$0.00 UE 21% \$0.00 \$1,242.20 \$886.54 \$0.00 \$372.66 \$0.00 \$948.40 \$663.88 \$0.00 \$372.66 \$0.00 \$948.40 \$663.88 \$0.00 \$224.52 \$0.00 \$948.40 \$0.00 \$1,110 \$1.0													
5         V311D12AN15CL         WNXE3300_2XSPDPE:ISX3.5DXSX3TBSASAC         \$0.00         UE         21%         \$0.00         \$948.40         \$0.00         \$284.52         \$0.00         \$948.60           5         V311D12AN15CS         WNXE3300_2XSPD DPE:ISX3.5 GXTBAC,NORACK         \$0.00         UE         21%         \$0.00         \$775.00         \$0.00         \$225.90         \$0.00         \$776.50           5         V311D12AN15CXL         WNXE3300_2XSPDPE:ISX3.5DX6XATBSAS,AC         \$16,800.00         UE         21%         \$0.00         \$753.00         \$225.90         \$0.00         \$776.50           5         V311D12AN15CXL         WNXE3300_2XSPDPE:ISX3.5DX6XATBSAS,AC         \$16,800.00         UE         21%         \$1,827.20         \$1,880.00         \$0.00         \$50.00         \$1,622.10           5         V311D12AN15FL         WNXE3300_2XSPDPE:ISX3.5DX6XSPOBOSASAC         \$0.00         UE         21%         \$1,6376.70         \$2,073.00         \$1,621.10         \$0.00         \$51,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10         \$1,622.10													
5 V311D12AN15CS VNXE3300_ZXSPDPE;15X3_5DS,6XTBASA;AC \$16,800.0 UE 21% \$13,272.00 \$1,800.0 \$525.00 \$0.00 \$1753.00 \$527.10 \$0.00 \$504.00 \$0.00 \$1,800.00 \$1,00													
5 V311D12AN15F2L VNXE3300_2SPDPE_15X3_5DS_6X3CD6S_SED	-	V311D12AN15CM	VNXE3300;2XSP DPE;15X3.5 6X2TB;AC;NORACK	\$0.00	UE		\$0.00	\$776.50	\$543.55	\$0.00	\$232.95	\$0.00	\$776.50
5 V311D12AN15EL VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC \$2,073.00 UE 21% \$0.00 \$1,622.10 \$1,135.47 \$0.00 \$466.83 \$0.00 \$1,622.10 \$1,135.47 \$0.00 \$466.83 \$0.00 \$1,622.10 \$1,135.47 \$0.00 \$466.83 \$0.00 \$1,021.01 \$1,000 \$1,	-						*****						
5 V311D12AN15FS VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC \$0.00 UE 21% \$0.00 \$1,253.00 \$1,451.10 \$0.00 \$621.90 \$0.00 \$2,073.00 \$0.00 \$1,253.00 \$1,25													
5         V311D12AN15PL         VMXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,255.30         \$878.71         \$0.00         \$376.59         \$0.00         \$1,255.30         \$878.71         \$0.00         \$376.59         \$0.00         \$1,255.30         \$878.77         \$0.00         \$363.33         \$0.00         \$1,211.10         \$0.00         \$284.77         \$0.00         \$284.19         \$0.00         \$1,211.10         \$0.00         \$284.730         \$893.11         \$0.00         \$264.19         \$0.00         \$847.30         \$894.731         \$0.00         \$264.19         \$0.00         \$847.30         \$894.41         \$0.00         \$264.19         \$0.00         \$847.30         \$1.206.30         \$844.41         \$0.00         \$264.19         \$0.00         \$1.206.30         \$844.41         \$0.00         \$361.89         \$0.00         \$1.206.30         \$0.00         \$1.518.30         \$1.606.30         \$844.41         \$0.00         \$361.89         \$0.00         \$1.206.30         \$0.00         \$1.206.30         \$844.41         \$0.00         \$361.89         \$0.00         \$1.206.30         \$0.00         \$1.206.30         \$0.00         \$1.206.30         \$0.00         \$1.206.30         \$0.00         \$1.206.30         \$0.00         \$1.20													
5         V311D12AN15PS         VNXE3300;DPE:15X3,5DS;8X300GSAS;AC;NO RK         \$0.00         UE         21%         \$0.00         \$847.30         \$593.11         \$0.00         \$254.19         \$0.00         \$427.30           5         V311D12AN25E         VNXE3300;2XSP DPE;25X2,5 Bx,6XPG         \$12,063.00         UE         21%         \$9,529.77         \$1,206.30         \$844.41         \$0.00         \$456.54         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$456.54         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$456.54         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$456.54         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$456.54         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$456.54         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$446.10         \$0.00         \$1,062.81         \$0.00         \$1,062.81         \$0.00         \$1,062.81         \$0.00         \$42.92.50         \$0.00         \$3,275.00         \$2.292.50         \$0.00         \$982.50         \$0.00         \$3,275.00         \$2.292.50         \$0.00         \$0.00         \$3,275.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00	5												
5         V311D12AN25         VNXE3300;2XSP DPE;25X2.5 DS;AC;NR         \$12,063.00         UE         21%         \$9,529.77         \$1,206.30         \$844.41         \$0.00         \$361.89         \$0.00         \$1,206.30           5         V311D12AN25EL         VNXE3300;2XSP DPE;25X2.5DS;6X200GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$845.49         \$0.00         \$1,218.30           5         V311D12AN25FM         VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC         \$0.00         UE         21%         \$0.00         \$2,225.50         \$0.00         \$82.50         \$0.00         \$2,232.50           5         V311D12AN25FS         VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,174.00         \$821.80         \$0.00         \$50.22         \$0.00         \$2,023.00         \$1,174.00         \$821.80         \$0.00         \$50.00         \$2,023.00         \$1,174.00         \$821.80         \$0.00         \$50.00         \$0.00         \$2,023.00         \$1,174.00         \$821.80         \$0.00         \$2,023.00         \$1,174.00         \$821.80         \$0.00         \$32,75.00         \$0.00         \$1,087.50         \$0.00         \$0.00         \$1,087.50         \$0.00													
5         V311D12AN25EL         VNXE3300;2SP DPE;25X2 5,8x900GB;SED         \$0.00         UE         21%         \$0.00         \$1,518.30         \$1,062.81         \$0.00         \$465.49         \$0.00         \$1,518.30           5         V311D12AN25FS         VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC         \$0.00         UE         21%         \$0.00         \$2,023.00         \$1,416.10         \$0.00         \$982.50         \$0.00         \$2,75.00           5         V311D12AN25FS         VNXE3300;2XSPDPE;25X2.5DS;6X900GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,416.10         \$0.00         \$982.50         \$0.00         \$2,023.00           5         V311D12AN25FL         VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,074.00         \$821.80         \$0.00         \$352.20         \$0.00         \$1,174.00           5         V311D12AN25FN         VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,087.50         \$761.25         \$0.00         \$326.25         \$0.00         \$1,174.00           5         V311D12AN25FN         VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,087.00         \$226.17	5												
5         V311D12AN25FM         VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC;         \$0.00         UE         21%         \$0.00         \$2,275.00         \$2,282.50         \$0.00         \$882.50         \$0.00         \$3,275.00           5         V311D12AN25FS         VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC;         \$0.00         UE         21%         \$0.00         \$1,174.00         \$821.80         \$0.00         \$562.20         \$0.00         \$1,174.00         \$228.80         \$0.00         \$1,075.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$2,073.00         \$1,075.00         \$2,073.00         \$1,075.00         \$2,073.00         \$2,073.00         \$1,075.00         \$2,073.00         \$2,073.00         \$1,075.00         \$2,073.00         \$2,073.00         \$1,075.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00         \$2,073.00	5												
5         V311D12AN25FS         VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC;         \$0.00         UE         21%         \$0.00         \$2,023.00         \$1,416.10         \$0.00         \$606.90         \$0.00         \$2,023.00           5         V311D12AN25PL         VNXE3300;2XSPDPE;25X2.5DS;6X900GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,174.00         \$821.80         \$0.00         \$352.20         \$0.00         \$1,174.00           5         V311D12AN25PM         VNXE3300;2XSPDPE;25X2.5DS;6X900GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,087.50         \$62.21         \$0.00         \$262.50         \$0.00         \$1,087.60         \$1,087.50         \$761.25         \$0.00         \$352.25         \$0.00         \$1,174.00         \$0.00         \$362.25         \$0.00         \$1,174.00         \$0.00         \$362.25         \$0.00         \$1,174.00         \$0.00         \$761.25         \$0.00         \$352.25         \$0.00         \$1,174.00         \$0.00         \$761.25         \$0.00         \$352.25         \$0.00         \$1,174.00         \$0.00         \$362.20         \$0.00         \$226.17         \$0.00         \$1,00         \$0.00         \$1,242.20         \$0.00         \$1,242.20         \$0.00         \$1,242.20         \$0.00 <t< td=""><td>5</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	5												
5         V311D12AN25PM         VNXE3300;2XSPDPE;25X2.5DS;8X500GBSAS;AC         \$0.00         UE         21%         \$0.00         \$1,087.50         \$62.5         \$0.00         \$262.57         \$0.00         \$1,087.50           5         V311D12AN25PS         VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC         \$0.00         UE         21%         \$0.00         \$753.90         \$527.73         \$0.00         \$226.17         \$0.00         \$753.90           5         V311D12AR15CE         VNXE3300;2XSP DPE;15X3.5DS;6X3TBSAS;SED         \$0.00         UE         21%         \$0.00         \$1,242.20         \$869.54         \$0.00         \$72.66         \$0.00         \$1,242.20           5         V311D12AR15CL         VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC         \$0.00         UE         21%         \$0.00         \$948.40         \$668.38         \$0.00         \$228.45         \$0.00         \$948.40           5         V311D12AR15CL         VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC         \$0.00         UE         21%         \$0.00         \$765.0         \$543.55         \$0.00         \$228.52         \$0.00         \$948.40           5         V311D12AR15CS         VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC         \$0.00         UE         21%         \$0.00         \$753.00         \$527.		V311D12AN25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC;	\$0.00	UE	21%	\$0.00	\$2,023.00	\$1,416.10	\$0.00	\$606.90	\$0.00	\$2,023.00
5 V311D12AR15CE VNXE3300;2XSPDPE;5X3.5DS;8X300GBSAS;AC \$0.00 UE 21% \$0.00 \$753.90 \$527.73 \$0.00 \$226.17 \$0.00 \$753.90 \$50.00 \$1,242.20 \$869.54 \$0.00 \$24.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,242.20 \$1,000 \$1,000 \$1,242.20 \$1,00													
5         V311D12AR15CE         VNXE3300;2XSP DPE;15X3.5 DS;6X3TBSAS;SED         \$0.00         UE         21%         \$0.00         \$1,242.20         \$869.54         \$0.00         \$372.66         \$0.00         \$1,242.20           5         V311D12AR15CL         VNXE3300;2XSP DPE;15X3.5DS;6X3TBNLSAS;AC;W/RK         \$0.00         UE         21%         \$0.00         \$948.40         \$663.88         \$0.00         \$284.52         \$0.00         \$776.50           5         V311D12AR15CM         VNXE3300;2XSP DPE;15X3.5DS;6X2TBNLSAS;AC;W/RK         \$0.00         UE         21%         \$0.00         \$776.50         \$543.55         \$0.00         \$228.95         \$0.00         \$776.50         \$0.00         \$225.00         \$0.00         \$776.50         \$0.00         \$225.00         \$0.00         \$776.50         \$0.00         <													
5 V311D12AR15CL VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC \$0.00 UE 21% \$0.00 \$948.40 \$663.88 \$0.00 \$284.52 \$0.00 \$948.40 \$0.00 \$													
5 V311D12AR15CM VNXe3300;DPE;15X3.5DS;6x2TBNLSAS;AC;W/RK \$0.00 UE 21% \$0.00 \$776.50 \$543.55 \$0.00 \$232.95 \$0.00 \$776.50 \$0.00 \$776.50 \$0.00 \$0.00 \$776.50 \$0.00 \$0													
5 V311D12AR15CXL VNXE3300;2XSP DPE;15X3.5DS;6X4TB SAS;AC \$16,800.00 UE 21% \$13,272.00 \$1,680.00 \$1,176.00 \$0.00 \$504.00 \$0.00 \$1,680.00 5 V311D12AR15EL VNXE3300;2XSP DPE;15X3.5 DS;8X900GB;SED \$0.00 UE 21% \$0.00 \$1,622.10 \$1,135.47 \$0.00 \$486.63 \$0.00 \$1,622.10		V311D12AR15CM	VNXe3300;DPE;15X3.5DS;6x2TBNLSAS;AC;W/RK				\$0.00			\$0.00			\$776.50
5 V311D12AR15EL VNXE3300;2XSP DPE;15X3.5 DS;8X900GB;SED \$0.00 UE 21% \$0.00 \$1,622.10 \$1,135.47 \$0.00 \$486.63 \$0.00 \$1,622.10													

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V311D12AR15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,255.30	\$878.71	\$0.00	\$376.59	\$0.00	\$1,255.30
5 5	V311D12AR15PM V311D12AR15PS	VNXe3300;DPE;15X3.5DS;8x600GBSAS;AC;W/RK VNXe3300;DPE;15X3.5DS;8x300GBSAS;AC;W/RK	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,211.10 \$847.30	\$847.77 \$593.11	\$0.00 \$0.00	\$363.33 \$254.19	\$0.00 \$0.00	\$1,211.10 \$847.30
5	V311D12AR25	3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK	\$12,063.00	UE	21%	\$9,529.77	\$1,206.30	\$844.41	\$0.00	\$361.89	\$0.00	\$1,206.30
5	V311D12AR25EL	VNXE3300;2xSP DPE;25X2.5 DS;8x900GB;SED	\$0.00	UE	21%	\$0.00	\$1,518.30	\$1,062.81	\$0.00	\$455.49	\$0.00	\$1,518.30
5	V311D12AR25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	\$0.00	UE	21%	\$0.00	\$3,275.00	\$2,292.50	\$0.00	\$982.50	\$0.00	\$3,275.00
5 5	V311D12AR25FS V311D12AR25PL	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$2,023.00 \$1,174.00	\$1,416.10 \$821.80	\$0.00 \$0.00	\$606.90 \$352.20	\$0.00 \$0.00	\$2,023.00 \$1,174.00
5	V311D12AR25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,087.50	\$761.25	\$0.00	\$326.25	\$0.00	\$1,087.50
5	V311D12AR25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	\$0.00	UE	21%	\$0.00	\$753.90	\$527.73	\$0.00	\$226.17	\$0.00	\$753.90
5	V311D12DN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;DC	\$0.00	UE	21%	\$0.00	\$1,465.30	\$1,025.71	\$0.00		\$0.00	\$1,465.30
5 5	V311D12DN15PM V311D12DN15PS	VNXE3300;DPE;15X3.5DS;8X600GSAS;DC;NO RK VNXE3300;DPE:15X3.5DS;8X300GSAS;DC;NO RK	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,421.10 \$993.60	\$994.77 \$695.52	\$0.00 \$0.00	\$426.33 \$298.08	\$0.00 \$0.00	\$1,421.10 \$993.60
5	V311D12DN25	3U DPE;2XSP;12GB MEM;25DS;DC;NR	\$13,872.00	UE	21%	\$10,958.88	\$1,387.20	\$971.04	\$0.00	\$416.16	\$0.00	\$1,387.20
5	V311D12DN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;DC	\$0.00	UE	21%	\$0.00	\$1,384.00	\$968.80	\$0.00	\$415.20	\$0.00	\$1,384.00
5	V311D12DN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;DC	\$0.00	UE	21%	\$0.00	\$1,297.50	\$908.25	\$0.00	\$389.25	\$0.00	\$1,297.50
5 5	V311D12DN25PS V31-1GB	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;DC 1 GB ETHERNET IO (Two Modules)	\$0.00 \$1,000.00	UE UE	21% 21%	\$0.00 \$790.00	\$900.30 \$0.00	\$630.21 \$0.00	\$0.00 \$0.00	\$270.09 \$0.00	\$0.00 \$0.00	\$900.30 \$0.00
5	V31-1GB-ETH	4 port x 1 GbE? IO (2 Modules)	\$2,000.00	UE	21%	\$1,580.00	\$200.00	\$140.00	\$0.00	\$60.00	\$0.00	\$200.00
5	V31-BBU	BATTERY BACKUP UNIT FRÚ	\$440.00	UE	21%	\$347.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-DAE-DPS	DC POWER SUPPLY (DAE)	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V31-DAE-N-15 V31-DAE-N-15D	3U DAE WITH 15X3.5 INCH DRIVE SLOTS 3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	\$2,360.00 \$2,478.00	UE UE	21% 21%	\$1,864.40 \$1,957.62	\$354.00 \$371.70	\$259.60 \$272.58	\$0.00 \$0.00	\$94.40 \$99.12	\$0.00 \$0.00	\$295.00 \$309.75
5	V31-DAE-N15DC	VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC	\$2,478.00	UE	21%	\$1,957.62	\$247.80	\$173.46	\$0.00	\$74.34	\$0.00	\$247.80
5	V31-DAE-N-15E	VNXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	\$2,360.00	UE	21%	\$1,864.40	\$236.00	\$165.20	\$0.00	\$70.80	\$0.00	\$236.00
5	V31-DAE-N-25	2U DAE;25X2.5INCH DRIVESLOTS NO RACK	\$3,343.00	UE	21%	\$2,640.97	\$334.30	\$234.01	\$0.00	\$100.29	\$0.00	\$334.30
5 5	V31-DAE-N-25D V31-DAE-PS	2U DAE;25x2.5;DC POWER;CUSTOMER INSTALL POWER SUPPLY DAE FRU	\$3,510.00 \$500.00	UE UE	21% 21%	\$2,772.90 \$395.00	\$351.00 \$0.00	\$245.70 \$0.00	\$0.00 \$0.00	\$105.30 \$0.00	\$0.00 \$0.00	\$351.00 \$0.00
5	V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360.00	UE	21%	\$1,864.40	\$354.00	\$259.60	\$0.00	\$94.40	\$0.00	\$295.00
5	V31-DAE-R-15E	VNXE3300 3U DAE; 15X3.5 W/RACK	\$2,360.00	UE	21%	\$1,864.40	\$236.00	\$165.20	\$0.00	\$70.80	\$0.00	\$236.00
5	V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	\$3,343.00	UE	21%	\$2,640.97	\$334.30	\$234.01	\$0.00	\$100.29	\$0.00	\$334.30
5 5	V31-DPE-DPS V31-DPE-PS	DC POWER SUPPLY (DPE) POWER SUPPLY DPE FRU	\$715.00 \$715.00	UE UE	21% 21%	\$564.85 \$564.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	\$715.00	UE	21%	\$564.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-SP	STORAGE PROCESSOR FRU	\$6,929.00		21%	\$5,473.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-SP-DIMM	SP MEMORY FRU STORAGE PROCESSOR SSD FRU	\$425.00	UE	21%	\$335.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V31-SSD V31-SWFEATURE	VNXE3300 SOFTWARE FEATURES	\$1,024.00 \$0.00	UE UE	21% 21%	\$808.96 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V32-10GOPT	10GbE4port Optical IO module without SFP	\$2,010.00	UE	21%	\$1,587.90	\$201.00	\$140.70	\$100.50	\$100.50	\$40.20	\$201.00
5	V32-10GOPTSFP	10GbE 4 port Optical IO module with SFP	\$2,520.00	UE	21%	\$1,990.80	\$252.00	\$176.40	\$126.00	\$126.00	\$50.40	\$252.00
5 5	V32-10GOPTSFPU	10GbE Optical IO Module with SFP Upgrade	\$3,405.00	UE UE	21% 21%	\$2,689.95	\$340.50	\$238.35 \$190.05	\$170.25	\$170.25	\$68.10	\$340.50
5	V32-10GOPTU V3212TB200GBHW	10GbE Optical IO Module without SFP Upg VNXe3200 DPE 12TB Cap w/ 200GB Flash	\$2,715.00 \$36,785.00	UE	21%	\$2,144.85 \$29,060.15	\$271.50 \$3,678.50	\$2,574.95	\$135.75 \$1,839.25	\$135.75 \$1,839.25	\$54.30 \$735.70	\$271.50 \$3,678.50
5	V3212TB400GBHW	VNXe3200 DPE 12TB Cap w/ 400GB Flash	\$43,025.00	UE	21%	\$33,989.75	\$4,302.50	\$3,011.75	\$2,151.25	\$2,151.25	\$860.50	\$4,302.50
5	V32-1G-IO	4 Port 1GbE iSCSI/IP	\$1,000.00	UE	21%	\$790.00	\$100.00	\$70.00	\$50.00	\$50.00	\$20.00	\$100.00
5	V32-1G-IOU	4 Port 1GbE iSCSI/IP IO Module Upgrade	\$770.00	UE	21%	\$608.30	\$77.00	\$53.90	\$38.50	\$38.50	\$15.40	\$77.00
5 5	V3220TB1200GBHW V3220TB800GBHW	VNXe3200 DPE 20TB Cap w/ 1200GB Flash VNXe3200 DPE 20TB Cap w/ 800GB Flash	\$41,375.00 \$39,580.00	UE UE	21% 21%	\$32,686.25 \$31,268.20	\$4,137.50 \$3,958.00	\$2,896.25 \$2,770.60	\$2,068.75 \$1,979.00	\$2,068.75 \$1,979.00	\$827.50 \$791.60	\$4,137.50 \$3,958.00
5	V3225TB3600GBHW	VNXe3200 DPE 25TB Cap w/ 3600GB Flash	\$71,830.00	UE	21%	\$56,745.70	\$7,183.00	\$5,028.10	\$3,591.50	\$3,591.50	\$1,436.60	\$7,183.00
5	V322TB600GB	VNXe3200 DAE w/22TB Cap-600GB10K HS	\$14,870.00	UE	21%	\$11,747.30	\$1,487.00	\$1,040.90	\$743.50	\$743.50	\$297.40	\$1,487.00
5	V322TB900GB	VNXe3200 DAE w/22TB Cap-900GB10K HS	\$15,095.00	UE UE	21%	\$11,925.05	\$1,509.50	\$1,056.65	\$754.75		\$301.90	\$1,509.50
5 5	V3235TB1200GBHW V3235TB800GBHW	VNXe3200 DPE 35TB Cap w/ 1200GB Flash VNXe3200 DPE 35TB Cap w/ 800GB Flash	\$41,375.00 \$39,580.00	UE	21% 21%	\$32,686.25 \$31,268.20	\$4,137.50 \$3,958.00	\$2,896.25 \$2,770.60	\$2,068.75 \$1,979.00	\$2,068.75 \$1,979.00	\$827.50 \$791.60	\$4,137.50 \$3,958.00
5	V3240TB3600GBHW	VNXe3200 DPE 40TB Cap w/ 3600GB Flash	\$71,830.00	UE	21%	\$56,745.70	\$7,183.00	\$5,028.10	\$3,591.50		\$1,436.60	\$7,183.00
5	V324TB600GB	VNXe3200 DAE w/44TB Cap-600GB10K HS	\$22,730.00	UE	21%	\$17,956.70	\$2,273.00	\$1,591.10	\$1,136.50	\$1,136.50	\$454.60	\$2,273.00
5 5	V324TB900GB V32-5TELRAIL	VNXe3200 DAE w/44TB Cap-900GB10K HS Telco Rail Kit for 2U DPE or DAE	\$22,955.00 \$150.00	UE UE	21% 21%	\$18,134.45 \$118.50	\$2,295.50 \$0.00	\$1,606.85 \$0.00	\$1,147.75 \$0.00	\$1,147.75 \$0.00	\$459.10 \$0.00	\$2,295.50 \$0.00
5	V32600S200FDAE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,225.00	UE	21%	\$23,877.75	\$3,022.50	\$2,115.75	\$1,511.25	\$1,511.25	\$604.50	\$3,022.50
5	V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	\$500.00	ÜE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	\$1,400.00	UE	21%	\$1,106.00	\$140.00	\$98.00	\$70.00	\$70.00	\$28.00	\$140.00
5	V32-8GFCU	4 Port 8GB Fibre Channel IO Module Upgr	\$1,890.00	UE	21%	\$1,493.10	\$189.00	\$132.30	\$94.50	\$94.50	\$37.80	\$189.00
5 5	V328TB200GBHW V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 200GB Flash VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$27,645.00 \$36,685.00	UE UE	21% 21%	\$21,839.55 \$28,981.15	\$2,764.50 \$3,668.50	\$1,935.15 \$2,567.95	\$1,382.25 \$1,834.25	\$1,382.25 \$1,834.25	\$552.90 \$733.70	\$2,764.50 \$3,668.50
5	V32900S200FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,080.00	UE	21%	\$26,923.20	\$3,408.00	\$2,385.60	\$1,704.00	\$1,704.00	\$681.60	\$3,408.00
5	V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$78,840.00	UE	21%	\$62,283.60	\$7,884.00	\$5,518.80	\$3,942.00	\$3,942.00	\$1,576.80	\$7,884.00
5	V32-BBU	BATTERY BACKUP UNIT	\$200.00	UE	21%	\$158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-BC-12ARK V32-BC-25ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$240.00 \$240.00	UE UE	21% 21%	\$189.60 \$189.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V32-BC-ZSARK V32-BC-FM	FAN MODULE BC	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-CCARD	CACHE CARD	\$1,120.00	UE	21%	\$884.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32D12AN2CM12	VNXe3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	\$12,825.00	UE	21%	\$10,131.75		\$897.75	\$641.25	\$641.25	\$256.50	\$1,282.50
5	V32D12AN2CM9	VNXe3200:2xSP DPE:12x3.5 DS:9x2TB 7200K	\$10,925.00	UE	21%	\$8,630.75		\$764.75	\$546.25	\$546.25	\$218.50	\$1,092.50
5 5	V32D12AN2CX12 V32D12AN2CX9	VNXe3200;2xSP DPE;12x3.5 DS;12x4TB 7200K VNXE3200;2XSP DPE;12X3.5 DS;9X4TB 7200K	\$21,850.00 \$16,625.00	UE UE	21% 21%	\$17,261.50 \$13,133.75		\$1,529.50 \$1,163.75	\$1,092.50 \$831.25		\$437.00 \$332.50	\$2,185.00 \$1,662.50
5	V32D12AN2CA9 V32D12AN2F80	VNXe32;2xSP DPE;12x3.5DS;8x800GB FAST VP	\$39,700.00	UE	21%	\$31,363.00		\$2,779.00	\$1,985.00		\$794.00	\$3,970.00
5	V32D12AN2PM12	VNXe3200;2xSP DPE;12x3.5 DS;12x600GB 15K	\$13,538.00	UE	21%	\$10,695.02	\$1,353.80	\$947.66	\$676.90	\$676.90	\$270.76	\$1,353.80
5	V32D12AN2PM6	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	\$8,400.00	UE	21%	\$6,636.00	\$840.00	\$588.00	\$420.00		\$168.00	\$840.00
5 5	V32D12AN2QM12 V32D12AN2QM6	VNXe3200;2xSP DPE;12x3.5 DS;12x900GB 10K VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K	\$15,936.00 \$9,546.00	UE UE	21% 21%	\$12,589.44 \$7,541.34	\$1,593.60 \$954.60	\$1,115.52 \$668.22	\$796.80 \$477.30		\$318.72 \$190.92	\$1,593.60 \$954.60
5	· JED IZMIIZQIVIO	1.0.00200 2.01 DI E 12.00.0 DO 0.00000D 1010	φσ,σ+0.00	JL	∠170	φ1,041.34	ψ354.00	ψ000.22	ψ+11.30	Ψ-111-00	φ130.92	ψJJ4.00

Dec   Dec						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
March 1997   West Control of the C	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
VINITIAGES  MARCHANIST   MARC													
1. VIOLENDAMPS   VIOLENDAMPS	-												
1	-												
VIOLENDES   VIOL	5					21%							
VICTORNAME   Section   S													
1													
No.   Control	-												
Viginacian   Vig													
STATEMONDONE   STATEMOND   S													
VINITIANCE   Ministration   Minist													
1.000000000000000000000000000000000000													
S. VICTIONATION   V	-												
STATE   Control   Contro	-												
STATISTICATION   \$1,000   \$1			VNXe3200;2xSP DPE;25x2.5 DS;6x1200GB 10K	\$10,320.00			\$8,152.80	\$1,032.00	\$722.40	\$516.00	\$516.00	\$206.40	\$1,032.00
VICTOR   V													
S. VORDY-SANGTTZ  WANG-COSTAGE FIRST SERIC SER													
S. VIZIOTIANO CONTROL   VIZIONE DE CONTROL													
STATESTONE   1980   1													
\$ VIZIDIDANCHIZ   VIVINASZAZIE PERCO LOGIS SETUTO   \$10,000   \$1,0	5												
S. VOSPITZINGERM   VANAGEZ-ZERP PERFOCT ASSISTATION   \$13,000 UE													
S VIZIDIORICKI VINASZESP PEPCILOS 305 (2418) 7200K \$1,000	-												
STATESTON   STAT													
S   VOIDTEMPRINE   VINACEZ-PER PERCENTAGOS EMBORGH SK   \$10,000   UE   21%   \$10,000	5				UE								
\$ VIXIDITIONE VIX. VIX. 22-5F DIRECTOR 100 12-0000 FINE \$19,800 UE 21% \$15,7860 \$1,962.00 \$338.00 \$380													
S   VIZIDIDIONO/SIE   VINASZ-266 PERECITAZ 605 6400068 NO.   \$1,195.00   UE   21%   \$0.400   \$1,195.													
5 V2DT DEPONDED 1 VANASZ 256 PERCE 12-25 SS 25 P													
5 V2D12DPMC VMAS228FPEIDC23252B IDENLESS PEID A 12528 SP													
5 V2DI V2DI V2DI V2DI V2DI V2DI V2DI V2DI	5	V32D12DN2QN6		\$0.00	UE	21%	\$0.00	\$1,259.50		\$629.75			\$1,259.50
5 VZDI IZDINEPSEZ WIX.622.SEP PERCOXED 500 32000060 19K \$15,000 UE 21% \$17,000 \$1,000													
S   V22D12DNSP86   VNAS2226FDPEPCCZ6525D864000GB 19K   \$11,150.0   E   21%   \$18,368.05   \$11,150.0   \$12,770   \$85.50   \$357.50   \$35													
5 V22D12DNSCM2 VNXS2223FDPEDC25252558152600E1 INS													
\$ V32D12DNSQMEZ_SEPPEC_C25x_2005_2000GB1 (NK \$14,283.00 UE 21% \$19,710.02 \$2,493.00 \$1,746.90 \$1,246.90 \$1													
5 V23D12DNBOMING VNAS22-ASP PEEC 252-650900810K S10,750 0 UE 21% \$8,482.50 \$107.50 S57.50 \$337.50 \$317.50 \$107.50 \$1,007.50 \$1	-												
5 V32D1ZDNSONIZ VNXx322x5P DPECC25e2 50512x12000B10K \$36,300 UE 21% \$1,500.75 \$1,912.50 \$1,338.75 \$986.25 \$985.20 \$382.20 \$1,912.50 \$V32D1ZDNSONB VNXx322x5P DPECC25e2 5050x120x06D10K \$31,330.00 UE 21% \$3,986.00 \$1,378.00 \$378.60 \$378.50 \$387.50 \$													
5 V32D1ZNNSON29 V1Kx32225P DPEDC252625D525K12000B10K \$13,500 UE 21% \$3,983.60 \$1,878.02 \$1,341.80 \$35,870 \$22,702 \$1,350.00 \$5,970.00 \$1													
5 V32D12DNSGNR VKX632265P DPE_DC23x25DSSx612000B10K \$14,725.0 UE 21% \$13,850.0 \$794.50 \$567.50 \$227.00 \$1,135.00 \$1.725.00 \$1.													
5 V32D12NR0GS5 V3AC22ASP DPEC(2542 SD563600G8 10K \$1,957.00 UE 21% \$15,403.0 \$1,957.00 \$3,985.0 \$391.40 \$31,957.00 \$1,980.0 \$865.00 \$375.00 \$3,950.0 \$365.00 \$375.00 \$3,950.00 \$365.00						21%							
5 Y32-DEA-12 U DAE WITH LS SI NICH DRIVE SLOTS   \$1,800 U E 21%   \$7,505.00   \$860.00   \$475.00   \$475.00   \$495.00   \$860.00   \$732-DAE-12   U DAE WITH LS SI SI NICH DRIVE SLOTS   \$1,800.00 U E 21%   \$2,044.50   \$255.00   \$178.50   \$127.50   \$127.50   \$51.00   \$255.00   \$172.50   \$127													
5 V32-DAE-12U ZU DAE WITH 12 x 3 SINCH DRIVE SLOTS 5 V32-DAE-12U ZU DAE WITH 12 x 3 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS 5 V32-DAE-25U ZU DAE WITH 25 x 2 SINCH DRIVE SLOTS WITH 25 x 2 SINCH DRIVE													
5 \   \qquad                \qq \qq\qq\qq\qq\qq\qq\qq\qq\qq\qq\qq\qq\qq													
5         V32-DAE-25DU         VNN69200 DC DAE-25x2.5         S4350.0         UE         21%         \$3,436.50         \$3415.00         \$217.50         \$217.50         \$87.00         \$4587.00           5         V32-DAE-25UU         VNN69200 DC DAE-25x2.5*** IUpgrade         \$3,670.00         UE         21%         \$3,568.65         \$415.00         \$225.75         \$223.50         \$587.00         \$458.00           6         V32-DC-PS         DC PSU for the 25 drive DAE         \$485.00         UE         21%         \$333.15         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
5   V32-DAE-25DU   VNXe3200 DC DAE-25x2.5" Upgrade   \$8,870.00   UE   21%   \$4,617.30   \$587.00   \$240.00   \$293.50   \$293.50   \$117.40   \$587.00   \$17.75   \$120.00   \$10.0	5												
5 V32-DAE-25U 2U DAE w25U 2D DAE w25U 5RINCH DRIVE \$LOTS, UPGRADE \$4,615.00 UE 21% \$33.668.85 \$451.50 \$316.05 \$226.75 \$90.30 \$451.50 \$0.00	-												
5 V32-DC-PSU DC PSU OF the 25 drive DAE 5 V32-DC-PSU DC PSU OF the 25 drive DAE 5 V32-DC-PSU DC PSU OF TVKN83200 DC DPE 5 V32-DC-DAE12 LC C-POR 2U DAE 12 DRIVE 5 \(\frac{17}{17}\) DO UE 5 \(\frac{17}{	-												
5 V32-DC-PSU DC PSU For VNXc3200 DC DPE 5 V32-LCC-DAE12 LCC FOR 2U DAE 12 DRIVE 5 V32-LCC-DAE25 LCC FOR 2U DAE 12 DRIVE 5 V32-LCC-DAE25 LCC FOR 2U DAE 12 DRIVE 5 V32-LCC-DAE25 LCC FOR 2U DAE 12 DRIVE 5 V32-MSAS-2M Two Mini-SAS 2 M cable 5 V32-MSAS-2M Two Mini-SAS 5 M cable 5 V32-MSAS-2M Two Mini-SAS 10 Mini-SAS 5 M cable 5 V32-MSAS-SM Two Mini-SAS 10 Mini-SAS 5 M cable 5 V32-MSAS-1D M Two Mini-SAS 5 M cable 5 V32-MSAS-1D M Two Mini-SAS 5 M cable 5 V32-MSAS-1D M Two Mini-SAS 5 M cable 5 V32-MSAS-1D M Two Mini-SAS 5 M cable 5 V32-MSAS-1D M Two Mini-SAS 5 M cable 5 V32-MSAS-1D M Two Mini-SAS 5 M Cable 5 V32-MSAS-1D M Two Mini-SAS 5 M cable 5 V32-MSAS-1D M Two Mini-SAS 5 M Cable 5 V32-MSAS-1D M Two Mini-SAS 5 M Cable 5 V32-MSAS-1D M Two Mini-SAS 5 M Cable 5 V32-MSAS-1D M Two Mini-SAS 5 M Cable 6 V32-MSAS-1D M Two Mini-SAS 5 M Cable 7 V32-MSAS-1D M Two Mini-SAS 5 M Cable 7 V32-MSAS-1D M Two Mini-SAS 5 M Cable 8 V32-MSAS-1D M Two Mini-SAS 5 M Cable 8 V32-MSAS-1D M Two Mini-SAS 5 M Cable 8 V32-MSAS-1D M Two Mini-SAS 5 M Cable 8 V32-MSAS-1D M Two Mini-SAS 5 M Cable 9 V32-MSAS-1D M Two Mini-SAS 5 M Ca													
5 V32-LCC-DAE25 LCC FOR 2U DAE 25 DRIVE \$1,775.00 UE 21% \$1,402.25 \$177.50 \$124.25 \$88.75 \$35.50 \$175.00 \$1.													
5 V32-MSAS-2M Two Mini-SAS to Mini-SAS 2 M cable \$80.00 UE 21% \$214.40 \$0.00 \$													
5 V32-MSAS-BM Two Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mini-SAS In Mable \$1,350.00 UE 21% \$42,66.00 \$0.													
5 V32MSAS-HD-5M Two Mini-SAS PI to Mini-SAS 2 M cable	-												
5 V32MSAS-HD-5M Two Mini-SAS 5 M cable \$1,350.00 UE 21% \$1,066.50 \$0.00													
5 V32-PS-DAE12 Power Supply for 2U 12 DRIVE DAE \$485.00 UE 21% \$383.15 \$0.00 \$	5		Two Mini-SAS HD to Mini-SAS 5 M cable										
5 V32-PWR-0 2 C13 PWRCRD W SEV1011 PLUGS 250V 10A \$0.00 UE 21% \$383.15 \$0.00 \$													
5 V32-PWR-0 2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A \$0.00 UE 21% \$0.00 \$0	-												
5 V32-PWR-1 2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A \$0.0 UE 21% \$0.00 \$	-									+			
5 V32-PWR-11 2 C13 PWRCRD W/ CNS690 PLUGS 125V 10A \$0.00 UE 21% \$0.00 \$0	5							11.11		1	11.11	1	
5 V32-PWR-12 2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A \$0.00 UE 21% \$0.00													
5 V32-PWR-13 2 C13 PWRCRD W/ BS546 PLUGS 250V 10A \$0.0 UE 21% \$0.00 \$0.0													
5 V32-PWR-14 2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A \$0.00 UE 21% \$0.00 \$0.													
5 V32-PWR-15 2 C13 PWRCRD with IN6SA3 plugs 250V 10A \$0.00 UE 21% \$0.00													
5 V32-PWR-2 2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A \$0.00 UE 21% \$0.00		V32-PWR-15											
5 V32-PWR-4 2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A \$0.00 UE 21% \$0.00													
5 V32-PWR-5 2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A \$0.00 UE 21% \$0.00 \$													
5 V32-PWR-6 2 C13 PWRCRD w/ SAA/3 PLIGS 250V 10A \$0.00 UE 21% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-												
	-												
	5	V32-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V32-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V32-PWR-9 V3-2S10-300	2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A 2.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$61.50	\$0.00 \$45.10	\$0.00 \$0.00	\$0.00 \$16.40	\$0.00 \$0.00	
5	V3-2S10-300E	300GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$58.20	\$40.74	\$0.00	\$14.55	\$0.00	\$58.20
5	V3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$0.00	UE	21%	\$0.00	\$58.23	\$40.61	\$0.00	\$14.52	\$0.00	\$58.23
5	V3-2S10-300TU	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	\$0.00	UE	21%	\$0.00	\$72.05	\$53.06	\$0.00	\$19.00	\$0.00	\$72.78
5 5	V3-2S10-300U V3-2S10-600	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE 2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$0.00 \$600.00	UE UE	21% 21%	\$0.00 \$474.00	\$61.05 \$90.00	\$44.96 \$66.00	\$0.00 \$0.00	\$16.10 \$24.00	\$0.00 \$0.00	\$61.67 \$90.00
5	V3-2S10-600E	600GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$84.60	\$59.22	\$0.00	\$21.15	\$0.00	\$84.60
5	V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$955.00	UE	21%	\$754.45	\$84.90	\$59.21	\$0.00	\$21.17	\$0.00	\$84.90
5	V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	
5 5	V3-2S10-600U V3-2S10-900	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE 2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$810.00 \$820.00	UE UE	21% 21%	\$639.90 \$647.80	\$89.10 \$123.00	\$65.61 \$90.20	\$0.00 \$0.00	\$23.49 \$32.80	\$0.00 \$0.00	\$90.01 \$123.00
5	V3-2S10-900E	900GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$115.80	\$81.06	\$0.00	\$28.95	\$0.00	
5	V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,290.00	ÜE	21%	\$1,019.10	\$114.68	\$79.98	\$0.00	\$28.60	\$0.00	\$114.68
5	V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,290.00	UE	21%	\$1,019.10	\$141.90	\$104.49	\$0.00	\$37.41	\$0.00	
5 5	V3-2S10-900U V3-2S10E-900E	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE 900GB 2.5" SELF ENCRYPT DRIVE	\$1,095.00 \$0.00	UE UE	21% 21%	\$865.05 \$0.00	\$120.45 \$160.80	\$88.70 \$112.56	\$0.00 \$0.00	\$31.76 \$40.20	\$0.00 \$0.00	\$121.68 \$160.80
5	V32S10E900ETU	900GB 10K 6G SAS 2.5 SPARE	\$1,300.00	UE	21%	\$1,027.00	\$195.00	\$143.00	\$0.00	\$52.00	\$0.00	\$195.00
5	V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810.00	UE	21%	\$1,429.90	\$160.91	\$112.22	\$0.00	\$40.12	\$0.00	\$160.91
5	V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985.00	UE	21%	\$1,568.15	\$297.75	\$218.35	\$0.00	\$79.40	\$0.00	\$297.75
5 5	V3-2S6F-100E V32S6F100ETU	100GB EFD 6G SAS 2.5" DRIVE 100GB 2.5 EFD SPARE	\$0.00 \$3,150.00	UE UE	21% 21%	\$0.00 \$2,488.50	\$280.20 \$472.50	\$196.14 \$346.50	\$0.00 \$0.00	\$70.05 \$126.00	\$0.00 \$0.00	
5	V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155.00	UE	21%	\$2,492.45	\$280.48	\$195.61	\$0.00	\$69.94	\$0.00	\$280.48
5	V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$350.58
5	V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$2,680.00	UE	21%	\$2,117.20	\$294.80	\$217.08	\$0.00	\$77.72	\$0.00	
5 5	V3-2S6F-200 V3-2S6F-200E	2.5 IN 200GB 6GB SAS FLASH DRIVE 200GB EFD 6G SAS 2.5" DRIVE	\$3,755.00 \$0.00	UE UE	21% 21%	\$2,966.45 \$0.00	\$563.25 \$530.40	\$413.05 \$371.28	\$0.00 \$0.00	\$150.20 \$132.60	\$0.00 \$0.00	
5	V32S6F200ETU	200GB 2.5 EFD SPARE	\$5,965.00	UE	21%	\$4,712.35	\$894.75	\$656.15	\$0.00	\$238.60	\$0.00	
5	V3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970.00	UE	21%	\$4,716.30	\$530.73	\$370.14	\$0.00	\$132.34	\$0.00	\$530.73
5	V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$663.39
5 5	V3-2S6F-200U V32SFP-TWAX-1M	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE Qty 4 1M ACTIVE TWINAX 10G CABLE	\$5,075.00 \$980.00	UE UE	21% 21%	\$4,009.25 \$774.20	\$558.25 \$0.00	\$411.08 \$0.00	\$0.00 \$0.00	\$147.18 \$0.00	\$0.00 \$0.00	\$563.93 \$0.00
5	V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,175.00	UE	21%	\$928.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440.00	UE	21%	\$1,137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,015.00	UE	21%	\$5,541.85	\$701.50	\$491.05	\$350.75	\$350.75	\$140.30	
5 5	V32-SP-DIMM V32-SSD	VNXe 3200 SP MEMORY 8GB DIMM STORAGE PROCESSOR SSD MSATA	\$305.00 \$1,024.00	UE UE	21% 21%	\$240.95 \$808.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V3D12AN15CE12	VNXE3300;2SP DPE;15X3.5;12x3TBS NLS;SED	\$0.00	UE	21%	\$0.00	\$2,270.30	\$1,589.21	\$0.00	\$681.09	\$0.00	
5	V3D12AN15CL12	VNXE3300;2SP DPE;15X3.5;12x3TB NLS	\$0.00	UE	21%	\$0.00	\$1,682.80	\$1,177.96	\$0.00	\$504.84	\$0.00	
5	V3D12AN15CM12	VNXE3300;2SP DPE;15X3.5;12x2TB NLS	\$0.00	UE UE	21% 21%	\$0.00	\$1,283.40	\$898.38	\$0.00	\$385.02	\$0.00 \$0.00	
5 5	V3D12AN15CS12 V3D12AN15CXL12	VNXE3300;2SP DPE;15X3.5;12x1TB NLS VNXE3300;2SP DPE;15X3.5;12x4TB NLS	\$0.00 \$27,600.00	UE	21%	\$0.00 \$21,804.00	\$1,035.30 \$2,760.00	\$724.71 \$1,932.00	\$0.00 \$0.00	\$310.59 \$828.00	\$0.00	
5	V3D12AN15EL12	VNXE3300;2SP DPE;15X3.5;12x900GB;SED	\$0.00	UE	21%	\$0.00	\$2,265.90	\$1,586.13	\$0.00	\$679.77	\$0.00	
5	V3D12AN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB	\$0.00	UE	21%	\$0.00	\$1,715.60	\$1,200.92	\$0.00	\$514.68	\$0.00	\$1,715.60
5	V3D12AN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB	\$0.00	UE	21%	\$0.00	\$1,627.10	\$1,138.97	\$0.00	\$488.13	\$0.00	
5 5	V3D12AN15PS12 V3D12AN25EL12	VNXE3300;2SP DPE;15X3.5;12x300GB VNXE3300;2SP DPE;25X2.5;12x900GB;SED	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,111.30 \$2,122.80	\$777.91 \$1,485.96	\$0.00 \$0.00	\$333.39 \$636.84	\$0.00 \$0.00	
5	V3D12AN25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB	\$0.00	UE	21%	\$0.00	\$1,606.30	\$1,124.41	\$0.00	\$481.89	\$0.00	
5	V3D12AN25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB	\$0.00	UE	21%	\$0.00	\$1,392.60	\$974.82	\$0.00	\$417.78	\$0.00	
5	V3D12AN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB	\$0.00	UE UE	21%	\$0.00	\$946.70	\$662.69	\$0.00	\$284.01	\$0.00	\$946.70
5 5	V3D12AR15CE12 V3D12AR15CL12	VNXE3300;2SP DPE;15X3.5;12x3TBNLS;RK;SED VNXE3300;2SP DPE;15X3.5;12x3TBNLS;RK	\$0.00 \$0.00	UE	21% 21%	\$0.00 \$0.00	\$2,390.80 \$1,682.80	\$1,673.56 \$1,177.96	\$0.00 \$0.00	\$717.24 \$504.84	\$0.00 \$0.00	
5	V3D12AR15CM12	VNXE3300;2SP DPE;15X3.5;12x2TBNLS;RK	\$0.00	UE	21%	\$0.00	\$1,283.40	\$898.38	\$0.00	\$385.02	\$0.00	
5	V3D12AR15CS12	VNXE3300;2SP DPE;15x3.5;12x1TBNLS;RK	\$0.00	UE	21%	\$0.00	\$1,035.30	\$724.71	\$0.00	\$310.59	\$0.00	
5 5	V3D12AR15CXL12 V3D12AR15EL12	VNXE3300;2SP DPE;15X3.5;12x4TBNLS;RK VNXE3300;2SP DPE;15X3.5;12x900GB;RK;SED	\$27,600.00 \$0.00	UE UE	21% 21%	\$21,804.00 \$0.00	\$2,760.00 \$2,265.90	\$1,932.00 \$1,586.13	\$0.00 \$0.00	\$828.00 \$679.77	\$0.00 \$0.00	\$2,760.00 \$2,265.90
5	V3D12AR15EL12 V3D12AR15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK,SED	\$0.00	UE	21%	\$0.00	\$1,715.60	\$1,200.92	\$0.00	\$514.68	\$0.00	
5	V3D12AR15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;RK	\$0.00	ÜE	21%	\$0.00	\$1,627.10	\$1,138.97	\$0.00	\$488.13	\$0.00	\$1,627.10
5	V3D12AR15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB;RK	\$0.00	UE	21%	\$0.00	\$1,111.30	\$777.91	\$0.00	\$333.39	\$0.00	
5	V3D12AR25EL12 V3D12AR25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK;SED	\$0.00	UE	21%	\$0.00	\$2,122.80	\$1,485.96	\$0.00	\$636.84	\$0.00	
5 5	V3D12AR25PL12 V3D12AR25PM12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK VNXE3300;2SP DPE;25X2.5:12x600GB;RK	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$1,606.30 \$1,392.60	\$1,124.41 \$974.82	\$0.00 \$0.00	\$481.89 \$417.78	\$0.00 \$0.00	
5	V3D12AR25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;RK	\$0.00	UE	21%	\$0.00	\$946.70	\$662.69	\$0.00	\$284.01	\$0.00	\$946.70
5	V3D12DN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;DC	\$0.00	ÜE	21%	\$0.00	\$1,925.60	\$1,347.92	\$0.00	\$577.68	\$0.00	\$1,925.60
5	V3D12DN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;DC	\$0.00	UE	21%	\$0.00	\$1,837.10	\$1,285.97	\$0.00	\$551.13	\$0.00	
5 5	V3D12DN15PS12 V3D12DN25PL12	VNXE3300;2SP DPE;15X3.5;12x300GB;DC VNXE3300;2SP DPE;25X2.5;12x900GB;DC	\$0.00 \$0.00	UE	21% 21%	\$0.00 \$0.00	\$1,257.60 \$1,816.30	\$880.32 \$1,271.41	\$0.00 \$0.00	\$377.28 \$544.89	\$0.00 \$0.00	\$1,257.60 \$1,816.30
5	V3D12DN25PL12 V3D12DN25PM12	VNXE3300;2SP DPE;25X2.5;12X900GB;DC VNXE3300;2SP DPE;25X2.5;12X600GB;DC	\$0.00	UE	21%	\$0.00	\$1,602.60	\$1,271.41	\$0.00	\$344.89 \$480.78	\$0.00	
5	V3D12DN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;DC	\$0.00	UE	21%	\$0.00	\$1,093.10	\$765.17	\$0.00	\$327.93	\$0.00	\$1,093.10
5	V3-RACK-40U	VNXE3300 RACK	\$1,680.00	UE	21%	\$1,327.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$400.00	UE UE	21%	\$316.00 \$2.235.70	\$60.00 \$330.60	\$44.00 \$237.72	\$0.00	\$16.00 \$84.00	\$0.00	
5 5	V3-VS07-010-6 V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 7200RPM) 6TB SAS DISK PACK (6 x 1TB 72k)UPG	\$2,830.00 \$3,830.00	UE	21% 21%	\$2,235.70 \$3,025.70	\$339.60 \$340.49	\$237.46	\$0.00 \$0.00	\$84.90 \$84.90	\$0.00 \$0.00	
5	V3-VS07-010E	1TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$56.40	\$39.48	\$0.00	\$14.10	\$0.00	\$56.40
5	V3-VS07-010EU	1TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$56.90	\$39.68	\$0.00	\$14.19	\$0.00	
5 5	V3-VS07-010TU V3-VS07-010U	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$70.40 \$59.95	\$51.84 \$44.15	\$0.00 \$0.00	\$18.56 \$15.81	\$0.00 \$0.00	
5	V3-VS07-010U V3-VS07-010UE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$0.00	UE	21%	\$0.00	\$56.90	\$39.68	\$0.00	\$15.61	\$0.00	
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March   Marc						N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
1	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.													
1													
1	5												
Section   Control   Cont													
VANDO COLUMN   TELESCOPPE   VALUE   TELESCOPPE   VALUE   TELESCOPPE   VALUE   TELESCOPPE   VALUE   V													
1.													
STATE CORNELLY   TOTAL PROPERTY   1,000   10,0	-	V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$890.00	UE		\$703.10						\$133.50
5   V-2-V-2-V-2-V-2-V-2-V-2-V-2-V-2-V-2-V-2													
NAMES   NAME													
\$1,000,000   \$1,000													
Section   Company   Comp	-												
S. CANSON-CHILD   MR. KETHER, BASE GRAY UPPER 150,000   LE   27th   1,100.00   111.70   111.50   110.00   111.70   111.50   110.00   111.70   111.50   111													
No.   Control													
1   10   10   10   10   10   10   10													
S 14-7-7-7-8-2001 WHITE STATE													
Second Column   Second Colum													
\$ 1,474/500.0000 UP AD 1975/1975/1975/1975/1975/1975/1975/1975/	5			\$695.00	UE				\$56.30				
5   V-y-y-y-y-y-y-y-y-y-y-y-y-y-y-y-y-y-y-y													
S   VA-VISH-BOOK   SA PURPEN TO AS PURPE TO AS PURPEN TO AS PURPEN TO AS PURPEN TO AS PURPEN TO AS PURPE TO AS PURPEN TO AS PURPEN TO AS PURPE TO AS PURPE TO AS PURPEN TO AS PURPE TO AS PUR													
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5 V-V-VISIO-00000 WKK 5159 S000 FROMPS-ISSAS REPERACE U \$12,000 U E 21% \$91.00 \$132.50 \$97.61 \$90.00 \$4.50 \$10.00 \$133.30 \$1.00 \$1.00 \$133.30 \$1.00 \$1													
5 V.V.YISTEROBELL JOHN CASA DISK.PMT PRIVE LIPS 51,960.00 UE 21% \$4,444 \$171.62 \$30.00 \$22.45 \$30.00 \$31.42 \$30.00													
5 V-V-VISIT-2004 1900 186 ASS DISK PAVE (R 3 2006 ASS DISK PAVE (R 3 2006 186 ASS DISK PAVE (R 3 2006 ASS DISK PAV													
5 V-V915-0004 18000B 8AS DIREP/RACKING X 3000E 1913 35,945.00 UE 21% \$3,16.55 \$473.00 \$313.3 \$0.00 \$311.55 \$0.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$473.40 \$1.00 \$1.00 \$473.40 \$1.00 \$1.	-												
5 V-V-V-STS-0000F 10000B 3AS DISP RY(K-ODOGE 91X 3,5) JULY 200-10 SA 19 18 15 SA 00	-												
5   V3-V315-00001   21000B 9A5 BIRS PACK [Y x 3000B 159] UPC   2114   34,000 B 370   25,000   319,777   30,00   3502.51   30,00   319,777   30,00   379,70   30,00   319,777		V3-VS15-3006U		\$5,330.00			\$4,210.70	\$473.84	\$330.46		\$118.15		\$473.84
6 V3-V3F15-000E 300G8 16K ASA DRIVE \$500 UE 21th \$500 S79.20 \$55.44 \$0.00 \$19.70 \$0.00 \$79.20 \$70.20													
5 V3-V915-500TU VMORTS-SOUTH VM													
5   V3-V515-300UE   VX5-V515-300UE   V		V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$890.00	UE	21%	\$703.10	\$79.12	\$55.18		\$19.73	\$0.00	\$79.12
5   V3-V515-500LE   3000B 1KK ASA DRIVE LIPGRADE   889.00   UE   21%   \$99.15   \$132.75   \$97.35   \$30.00   \$19.73   \$0.00   \$373.12   \$7.00   \$10.00   \$1													
S   V3-V515-6006   000GB 1KK SAS DIRK P(K) & S00GB 1KK 3.5)   S27.00   UE   21%   \$4953.30   \$752.40   \$536.86   \$0.00   \$188.10   \$0.00   \$752.40   \$752.													
5 V3-VS15-60001 380008 SAS DISK PK(De\$0008 15K 3.5)   F3 300													
6 V3-VS15-6007 4 2000B SAS DISK PACK (YK PROGE 19K 3.57)													
5 V3-V515-600PL 4200GB SAS DIRK PK (7-M00GB ISK JUPG 5 V3-V515-600E 000GB ISK ASS DRIVE	-												
5   V3-V315-600EU   600CB ISK 3.5 SAS SPARE   \$1,405.00   UE   21%   \$1,109.95   \$124.90   \$87.11   \$0.00   \$31.14   \$0.00   \$142.90   \$1.755.60   \$													
5   V3-V515-600TU   VNX51/53 000GB1KK SAS UPGDRV15X3.5DPEDAE   \$1,145.00   UE   21%   \$1,177.85   \$156.65   \$114.62   \$0.00   \$34.04   \$0.00   \$157.23     5   V3-V515-600UE   000GB 1KK SAS UPGDRV15X3.5DPEDAE   \$1,050.0   UE   21%   \$1,109.05   \$124.90   \$37.11   \$0.00   \$31.44   \$0.00   \$124.90     5   V3-V58F-100													
5 V3-VS15-800UU VNX5/IS-3000GB14K SAS DIPCEURGRAE  \$1,205.00 UE 21% \$1,109.95 \$125.5 \$97.61 \$0.00 \$34.95 \$0.00 \$133.90 \$133.90 \$10 \$133.90 \$10 \$133.90 \$10 \$133.90 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$1													
5 V3-NSI-6-000LE 6006B 16K SAS DRIVE UPCRADE \$1,405.00 UE 21% \$1,109.95 \$124.90 \$97.11 \$0.00 \$31.14 \$0.00 \$124.90 \$1.00 \$124.90 \$1.0													
5 V3-VSSF-100-5 500GB FLASH DISK PACK (\$ x 100GB) JPG \$1,407.00 \$1,407.00 \$94.91 \$0.00 \$351.75 \$0.00 \$1,407.00 \$7.00 \$1,407.00 \$1.00					UE	21%					\$31.14	\$0.00	\$124.90
5 V3-VSSF-100SU 500GB FLASH DISK PACK (5 x 100GB)UPG 514,077.3 516,35.00 UE 21% \$12,509.65 \$1,407.73 \$981.77 \$0.00 \$351.01 \$0.00 \$1,407.73 \$1.40													
5 V3-VS8F-100E 100GB 3.5" EFD DRIVE													
5 V3-VS8F-100TU VNX51/53 100GB SAS FLSH LIPG16X3 5DPEDAE \$2,600.0 UE 21% \$2,500.35 \$348.15 \$25.637 \$0.00 \$91.79 \$0.00 \$251.89 \$1.50 V3-VS8F-100UE 100GB 3.5" EFD DRIVE UPGRADE \$2,600.0 UE 21% \$2,250.05 \$217.89 \$0.00 \$70.16 \$0.00 \$281.37 \$1.50 V3-VS8F-100UE 100GB 3.5" EFD DRIVE UPGRADE \$3,165.00 UE 21% \$2,250.35 \$281.37 \$196.23 \$0.00 \$70.16 \$0.00 \$281.37 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$0.000 UE 21% \$2,286.20 \$567.00 \$415.80 \$0.00 \$171.40 \$0.00 \$667.00 \$667.00 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$6,000.00 UE 21% \$4,700.00 \$666.72 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$6,000.00 UE 21% \$4,029.00 \$561.00 \$413.10 \$0.00 \$147.90 \$0.00 \$666.72 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$5,100.00 UE 21% \$4,029.00 \$561.00 \$413.10 \$0.00 \$147.90 \$0.00 \$566.72 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$1,000.00 UE 21% \$1,629.77 \$313.44 \$330.08 \$0.00 \$147.90 \$0.00 \$566.72 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$5,100.00 UE 21% \$4,029.00 \$561.00 \$413.10 \$0.00 \$147.90 \$0.00 \$566.72 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$1,100.00 UE 21% \$1,629.77 \$313.44 \$2,009.88 \$1,786.56 \$0.00 \$0.00 \$0.00 \$371.34 \$1.50 V3-VS8F-20UT VNX51/53 200GB SAS FLSH UPG16X3 5DPEDAE \$1,100.00 UE 21% \$1,629.77 \$313.44 \$2,009.88 \$1,786.56 \$0.00 \$0.00 \$0.00 \$30.0					UE								
5 V3-VSRF-100U VNX51/S3 100GB SAS FLSH UPG15X3.5DPEDAE \$2,690.00 UE 21% \$2,250.35 \$281.37 \$196.23 \$0.00 \$76.01 \$0.00 \$298.91 \$1 V3-VSRF-120U UPGADE \$3,165.00 UE 21% \$2,500.35 \$261.37 \$196.23 \$0.00 \$70.16 \$0.00 \$281.37 \$10.00 \$298.91 \$1 V3-VSRF-20U \$3,510.200GB 6GB SAS 520BPS FLASH DRIVE \$3,780.00 UE 21% \$2,986.20 \$567.00 \$415.80 \$0.00 \$151.20 \$0.00 \$2667.00 \$1.00	-												
5 V3-VS6F-100UE 100GB 3.5 FEP DRIVE UPGRADE \$3,165.00 UE 21% \$2,500.35 \$281.37 \$196.23 \$0.00 \$70.16 \$0.00 \$567.00 \$10.00 \$201.30 \$10.00 \$60.00 \$10.12 \$0.00 \$567.00 \$1.00 \$10.00	-												
5         V3-VS6F-200TU         VNX51/53 200GB SAS FLSH LIPG16X3.5DPEDAE         \$6,000.00         UE         21%         \$4,740.00         \$660.00         \$486.00         \$0.00         \$174.00         \$0.00         \$866.72           5         V3-VS6F-200U         VNX51/53 200GB SAS FLSH LIPG16X3.5DPEDAE         \$5,100.00         UE         21%         \$4,029.00         \$561.00         \$147.90         \$0.00         \$566.71           5         V51-LPS         LOCAL PROTECTION SUITE FOR VNX5100=IC         \$2,063.00         UE         21%         \$8,821.14         \$2,099.80         \$0.00         \$0.00         \$0.00         \$0.00         \$371.34           5         V51-PPAK         Total Protection Pack for VNX5100=IC         \$1,166.00         UE         21%         \$8,821.14         \$2,099.88         \$1,786.56         \$0.00         \$0.00         \$0.00         \$2,093.80           5         V51-PPAK         TOTAL VALUE PACK for VNX5100=IC         \$4,663.00         UE         21%         \$3,299.75         \$31.34         \$30.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00													
5         V3-VSSF-20U         VNX51/53 200GB SAS FLSH LIPG15X3:5DPEDAE         \$5,100.00         UE         21%         \$4,029.00         \$561.00         \$147.90         \$0.00         \$506.71           5         V51-LPS         LOCAL PROTECTION SUITE FOR VNX5100=IC         \$1,000.00         UE         21%         \$1,629.77         \$371.34         \$330.08         \$0.00         \$0.00         \$0.00         \$2,098.88           5         V51-PPAK         Total Protection Pack for VNX5100=IC         \$4,063.00         UE         21%         \$3,209.77         \$731.34         \$560.00         \$0.00         \$0.00         \$2,098.88           5         V51-PPAK         TOTAL VALUE PACK for VNX5100=IC         \$4,063.00         UE         21%         \$3,209.77         \$731.34         \$650.00         \$0.00         \$0.00         \$0.00         \$0.00         \$2,098.88           5         V51-PPAK         TOTAL VALUE PACK for VNX5100=IC         \$6,835.00         UE         21%         \$5,399.65         \$1,230.30         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.	5												
5         V51-LPS         LOCAL PROTECTION SUITE FOR VNX5100=IC         \$2,063.00         UE         21%         \$1,629.77         \$371.34         \$330.08         \$0.00         \$0.00         \$0.00         \$2,033.04           5         V51-PPAK         Total Protection Pack for VNX5100=IC         \$1,166.00         UE         21%         \$8,821.14         \$2,009.88         \$1,786.56         \$0.00         \$0.00         \$0.00         \$20,93.88           5         V51-PPAK         TOTAL VALUE PACK for VNX5100=IC         \$4,063.00         UE         21%         \$3,209.77         \$731.34         \$650.08         \$0.00         \$0.00         \$0.00         \$20.08         \$731.34           5         V51-VPAK         TOTAL VALUE PACK for VNX5100=IC         \$6,835.00         UE         21%         \$5,399.65         \$1,230.30         \$1,093.60         \$0.00													
5 V51-PPAK TOTAL PROTECTION SUITE FOR VNX5100=IC \$11,166.00 UE 21% \$8,821.14 \$2,008.8 \$1,786.56 \$0.00													
5 V51-VPAK TOTAL VALUE PACK for VNX5100=IC \$8,835.00 UE 21% \$5,399.65 \$1,230.30 \$1,093.60 \$0.00	5	V51-PPAK	Total Protection Pack for VNX5100=IC	\$11,166.00	UE		\$8,821.14	\$2,009.88	\$1,786.56	\$0.00		\$0.00	\$2,009.88
5 V5-2510-012T VNXE1600 1.2TB 10K SAS 25X2.5 VI/G \$1,150.00 UE 21% \$908.50 \$0.00 \$0.	5												
5 V5-2810-012TU VNXE1600 1.2TB 10K SAS 25X2.5 U/G \$1,150.00 UE 21% \$908.50 \$0.00 \$0.													
5 V5-2810-900U VNXE1600 1.2TB 10K SAS 28X2.5 U/G \$1,150.00 UE 21% \$908.50 \$0.0													
5         V5-2810-600TU         VNXE1600 600GB 10K SAS 25X2.5 U/G         \$615.00         UE         21%         \$485.85         \$0.00	-	V5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150.00	UE	21%	\$908.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 V5-2S10-600U VNXE1600 600GB 10K SAS 25X2.5 U/G \$615.00 UE 21% \$485.85 \$0.00													
5 V5-2\$10-900 VNXE1600 900GB 10K SAS 25X2.5													
5 V5-2\$10-900U VNXE1600 900GB 10K SA\$ 25X2.5 U/G \$885.00 UE 21% \$699.15 \$0.00	5	V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 V5-2S15-300 VNXE1600 300GB 15K SAS 25X2.5 \$705.00 UE 21% \$556.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00													

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950.00	UE	21%	\$750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-2S15-600 V5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 VNXE1600 600GB 15K SAS 25X2.5 U/G	\$725.00 \$975.00	UE UE	21% 21%	\$572.75 \$770.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-200	VNXE1600 200GB SSD 25X2.5	\$1,450.00	UE	21%	\$1,145.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-2S6FX-200TU V5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 U/G VNXE1600 200GB SSD 25X2.5 U/G	\$1,735.00 \$1,735.00	UE UE	21% 21%	\$1,370.65 \$1,370.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-2S6FX-800	VNXE1600 200GB SSD 25X2.5 0/G VNXE1600 800GB SSD 25X2.5	\$4,150.00	UE	21%	\$3,278.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 UG	\$4,985.00	UE	21%	\$3,938.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 UG	\$4,985.00	UE	21%	\$3,938.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V53-EPAK V53-LPS	TOTAL EFFICENCY PACK for VNX5300=IC LOCAL PROTECTION SUITE FOR VNX5300=IC	\$21,399.00 \$3,031.00	UE UE	21% 21%	\$16,905.21 \$2,394.49	\$3,851.82 \$545.58	\$3,423.84 \$484.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,851.82 \$545.58
5	V53-PPAK	Total Protection Pack for VNX5300=IC	\$18,700.00	UE	21%	\$14,773.00	\$3,366.00	\$2,992.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$7,813.00	UE	21%	\$6,172.27	\$1,406.34	\$1,250.08	\$0.00	\$0.00	\$0.00	\$1,406.34
5 5	V5-PS07-020 V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 VNXE1600 2TB NL SAS 12X3.5 U/G	\$610.00 \$825.00	UE UE	21% 21%	\$481.90 \$651.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825.00	ÜE	21%	\$651.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-040	VNXE1600 4TB NL SAS 12X3.5	\$905.00	UE	21%	\$714.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-PS07-040TU V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220.00 \$1,220.00	UE UE	21% 21%	\$963.80 \$963.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-PS10-600 V5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 VNXE1600 600GB 10K SAS 12X3.5 U/G	\$0.00 \$0.00	UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-PS10-900TU V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885.00 \$885.00	UE UE	21% 21%	\$699.15 \$699.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-PS15-300U V5-PS15-600	VNXE1600 300GB 15K SAS 12X3.5 U/G VNXE1600 600GB 15K SAS 12X3.5	\$0.00 \$725.00	UE UE	21% 21%	\$0.00 \$572.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-PS6FX-200 V5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 VNXE1600 200GB SSD 12X3.5 U/G	\$1,450.00 \$1,735.00	UE UE	21% 21%	\$1,145.50 \$1,370.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735.00	UE	21%	\$1,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-800	VNXE1600 800GB SSD 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 U/G VNXE1600 800GB SSD 12X3.5 U/G	\$0.00 \$0.00	UE UE	21% 21%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-800U V5-SP-L6X1200-10K	VNXe1600 3.5 System Pack 6X 1.2TB 10K	\$0.00	UE	21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-SP-L6X200-SSD	VNXe1600 3.5 System Pack 6X 200GB SSD	\$8,695.00	UE	21%	\$6,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X300-15K	VNXe1600 3.5 System Pack 6X 300GB 15K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-SP-L6X600-10K V5-SP-L6X600-15K	VNXe1600 3.5 System Pack 6X 600GB 10K VNXe1600 3.5 System Pack 6X 600GB 15K	\$0.00 \$3,040.00	UE UE	21% 21%	\$0.00 \$2,401.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-SP-L6X800-SSD	VNXe1600 3.5 System Pack 6X 800GB SSD	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X900-10K	VNXe1600 3.5 System Pack 6X 900GB 10K	\$3,150.00	UE	21%	\$2,488.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-SP-L9X2TB-NL V5-SP-L9X4TB-NL	VNXe1600 3.5 System Pack 9X 2TB NLSAS VNXe1600 3.5 System Pack 9X 4TB NLSAS	\$4,535.00 \$8,145.00	UE UE	21% 21%	\$3,582.65 \$6,434.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-SP-S6X1200-10K	VNXe1600 2.5 System Pack 6X 1.2TB 10K	\$5,100.00	ÜE	21%	\$4,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X200-SSD	VNXe1600 2.5 System Pack 6X 200GB SSD	\$8,695.00	UE	21%	\$6,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-SP-S6X300-15K V5-SP-S6X600-10K	VNXe1600 2.5 System Pack 6X 300GB 15K VNXe1600 2.5 System Pack 6X 600GB 10K	\$2,960.00 \$2,185.00	UE UE	21% 21%	\$2,338.40 \$1,726.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	V5-SP-S6X600-15K	VNXe1600 2.5 System Pack 6X 600GB 15K	\$3,040.00	UE	21%	\$2,401.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X800-SSD	VNXe1600 2.5 System Pack 6X 800GB SSD	\$24,900.00	UE	21%	\$19,671.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V5-SP-S6X900-10K V6-2S10-012	VNXe1600 2.5 System Pack 6X 900GB 10K VNXe 3200 1.2TB 10K SAS 25X2.5	\$3,150.00 \$995.00	UE UE	21% 21%	\$2,488.50 \$786.05	\$0.00 \$119.40	\$0.00 \$83.58	\$0.00 \$59.70	\$0.00 \$53.73	\$0.00 \$23.88	\$0.00 \$119.40
5	V6-2S10-012 V6-2S10-012TU	VNXe 3200 1.2TB 10K SAS 25X2.5 VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340.00	UE	21%	\$1,058.60	\$119.40	\$83.08	\$57.62	\$29.93	\$25.46	\$119.40
5	V6-2S10-012U	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340.00	UE	21%	\$1,058.60	\$119.13	\$83.08	\$57.62	\$29.93	\$25.46	\$119.13
5	V6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5	\$585.00	UE	21%	\$462.15	\$70.20	\$49.14	\$35.10	\$31.59	\$14.04	\$70.20
5 5	V6-2S10-600U V6-2S10-900	VNXe 3200 600GB 10K SAS 25X2.5 U/G VNXe 3200 900GB 10K SAS 25X2.5	\$790.00 \$790.00	UE UE	21% 21%	\$624.10 \$624.10	\$70.23 \$94.80	\$48.98 \$66.36	\$33.97 \$47.40	\$17.64 \$42.66	\$15.01 \$18.96	\$70.23 \$94.80
5	V6-2S10-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,060.00	UE	21%	\$837.40	\$94.23	\$65.72	\$45.58	\$23.67	\$20.14	\$94.23
5	V6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5	\$845.00	UE	21%	\$667.55	\$101.40	\$70.98	\$50.70	\$45.63	\$20.28	\$101.40
5 5	V6-2S15-300U V6-2S15-600	VNXe 3200 300GB 15K SAS 25X2.5 U/G VNXe3200 600GB 15K SAS 25X2.5	\$1,145.00 \$870.00	UE UE	21% 21%	\$904.55 \$687.30	\$101.79 \$104.40	\$70.99 \$73.08	\$49.24 \$52.20	\$25.57 \$46.98	\$21.76 \$20.88	\$101.79 \$104.40
5	V6-2S15-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,175.00	UE	21%	\$928.25	\$104.46	\$73.85	\$50.53	\$26.24	\$22.33	\$104.46
5	V6-2S15-600U	VNXe3200 600GB 15K SAS 25X2.5 UPG	\$1,175.00	UE	21%	\$928.25	\$104.46	\$72.85	\$50.53	\$26.24	\$22.33	\$104.46
5 5	V6-2S6F-100 V6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 VNXe 3200 100GB EFD 25X2.5 U/G	\$1,835.00 \$2,475.00	UE UE	21% 21%	\$1,449.65 \$1,955.25	\$220.20 \$220.03	\$154.14 \$153.45	\$110.10 \$106.43	\$99.09 \$55.28	\$44.04 \$47.03	\$220.20 \$220.03
5	V6-2S6F-200	VNXe 3200 100GB EFD 25X2.5 0/G VNXe 3200 200GB EFD 25X2.5	\$2,475.00	UE	21%	\$2,294.95	\$348.60	\$153.45 \$244.02	\$106.43	\$156.87	\$47.03 \$69.72	\$220.03 \$348.60
5	V6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$348.49	\$243.04	\$168.56	\$87.55	\$74.48	\$348.49
5 5	V6-2S6FX-100 V6-2S6FX-100U	VNXe 3200 100GB FAST VP EFD 25X2.5 VNXe 3200 100GB FAST VP EFD 25X2.5 U/G	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$168.00 \$149.35	\$117.60 \$104.16	\$84.00 \$72.24	\$75.60 \$37.52	\$33.60 \$31.92	\$168.00 \$149.35
5	V6-2S6FX-1000 V6-2S6FX-1600	VNXe 3200 100GB FAST VP EFD 25X2.5 U/G VNXe 3200 1600GB FAST VP EFD 25X2.5	\$0.00 \$6,780.00	UE	21% 21%	\$0.00 \$5,356.20	\$149.35 \$813.60	\$104.16 \$569.52	\$72.24 \$406.80	\$37.52 \$366.12	\$31.92 \$162.72	\$149.35 \$813.60
5	V6-2S6FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130.00	UE	21%	\$6,422.70	\$722.76	\$504.06	\$349.59	\$181.57	\$154.47	\$722.76
5	V6-2S6FX1600U	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130.00	UE	21%	\$6,422.70	\$722.76	\$504.06 \$135.34	\$349.59		\$154.47	\$722.76
5	V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1,610.00	UE	21%	\$1,271.90	\$193.20	\$135.24	\$96.60	\$86.94	\$38.64	\$193.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V6-2S6FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	\$16,100.00	UE	21%	\$12,719.00	\$1,932.00	\$1,352.40	\$966.00	\$869.40	\$386.40	\$1,932.00
5 5	V6-2S6FX-200-19 V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 19X2.5 Flash Power Pack VNXe 200GB 25X2.5	\$30,590.00 \$40,250.00	UE UE	21% 21%	\$24,166.10 \$31,797.50	\$3,670.80 \$4,830.00	\$2,569.56 \$3,381.00	\$1,835.40 \$2,415.00	\$1,651.86 \$2,173.50	\$734.16 \$966.00	\$3,670.80 \$4,830.00
5	V6-2S6FX-200-25 V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 25X2.5 Flash Power Pack VNXe 200GB 50X2.5	\$40,250.00 \$75,725.00	UE	21%	\$51,797.50 \$59,822.75	\$9,087.00	\$6,360.90	\$4,543.50	\$2,173.50 \$4,089.15	\$1,817.40	\$9,087.00
5	V6-2S6FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.43	\$1,726.53	\$8,078.34
5	V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$1,935.00	ÜE	21%	\$1,528.65	\$172.02	\$119.97	\$83.21	\$43.22	\$36.77	\$172.02
5	V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350.00	UE	21%	\$15,286.50	\$1,720.22	\$1,199.70	\$832.05	\$432.15	\$367.65	\$1,720.22
5	V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765.00	UE	21%	\$29,044.35	\$3,268.41	\$2,279.43	\$1,580.90	\$821.08	\$698.54	\$3,268.41
5	V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375.00	UE	21%	\$38,216.25	\$4,300.54	\$2,999.25	\$2,080.13	\$1,080.37	\$919.13	\$4,300.54
5 5	V6-2S6FX-200U-50 V6-2S6FX-800	Flash Power Pack VNXe 200GB 50X2.5 UPG VNXe 3200 800GB FASTVP EFD 25X2.5	\$90,870.00 \$4,150.00	UE UE	21% 21%	\$71,787.30 \$3,278.50	\$8,078.34 \$498.00	\$5,633.94 \$348.60	\$3,907.41 \$249.00	\$2,029.43 \$224.10	\$1,726.53 \$99.60	\$8,078.34 \$498.00
5	V6-2S6FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	\$57,650.00	UE	21%	\$45,543.50	\$6,918.00	\$4,842.60	\$3,459.00	\$3,113.10	\$1,383.60	\$6,918.00
5	V6-2S6FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$109,535.00	UE	21%	\$86,532.65	\$13,144.20	\$9,200.94	\$6,572.10	\$5,914.89	\$2,628.84	\$13,144.20
5	V6-2S6FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$144,125.00	UE	21%	\$113,858.75	\$17,295.00	\$12,106.50	\$8,647.50	\$7,782.75	\$3,459.00	\$17,295.00
5	V6-2S6FX-800-50	Flash Power Pack VNXe 800GB 50X2.5	\$278,050.00	UE	21%	\$219,659.50	\$33,366.00	\$23,356.20	\$16,683.00	\$15,014.70	\$6,673.20	\$33,366.00
5 5	V6-2S6FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG Flash Power Pack VNXe 800GB 50X2.5 UPG	\$4,985.00 \$333,645.00	UE UE	21% 21%	\$3,938.15 \$263,579.55	\$443.17 \$29,661.04	\$309.07 \$20,685.99	\$214.36 \$14,346.74	\$111.33 \$7,451.40	\$94.72 \$6,339.26	\$443.17 \$29,661.04
5	V6-2S6FX-800TU-50 V6-2S6FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985.00	UE	21%	\$3,938.15	\$443.17	\$309.07	\$214.36	\$111.33	\$94.72	\$443.17
5	V6-2S6FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$69,250.00	UE	21%	\$54,707.50	\$6,156.33	\$4,293.50	\$2,977.75	\$1,546.58	\$1,315.75	\$6,156.33
5	V6-2S6FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$131,575.00	UE	21%	\$103,944.25	\$11,697.02	\$8,157.65	\$5,657.73	\$2,938.51	\$2,499.93	\$11,697.02
5	V6-2S6FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$173,125.00	UE	21%	\$136,768.75	\$15,390.81	\$10,733.75	\$7,444.38	\$3,866.46	\$3,289.38	\$15,390.81
5	V6-2S6FX-800U-50	Flash Power Pack VNXe 800GB 50X2.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$29,661.04	\$20,685.99	\$14,346.74	\$7,451.40	\$6,339.26	\$29,661.04
5 5	V6-PS07-020 V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5	\$660.00	UE UE	21% 21%	\$521.40 \$703.10	\$79.20 \$79.12	\$55.44 \$55.18	\$39.60 \$38.27	\$35.64 \$19.88	\$15.84 \$16.91	\$79.20
5	V6-PS07-040	VNXe 3200 2TB NL SAS 12X3.5 U/G VNXe 3200 4TB NL SAS 12X3.5	\$890.00 \$905.00	UE	21%	\$714.95	\$108.60	\$76.02	\$54.30	\$48.87	\$21.72	\$79.12 \$108.60
5	V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,225.00	UE	21%	\$967.75	\$108.90	\$75.95	\$52.68	\$27.36	\$23.28	\$108.90
5	V6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$119.40	\$83.58	\$59.70	\$53.73	\$23.88	\$119.40
5	V6-PS10-012TU	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$119.13	\$83.08	\$57.62	\$29.93	\$25.46	\$119.13
5	V6-PS10-012U	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$119.13	\$83.08	\$57.62	\$29.93	\$25.46	\$119.13
5 5	V6-PS10-600 V6-PS10-600U	VNXe 3200 600GB 10K SAS 12X3.5 VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$70.20 \$70.23	\$49.14 \$48.98	\$35.10 \$33.97	\$31.59 \$17.64	\$14.04 \$15.01	\$70.20 \$70.23
5	V6-PS10-900	VNXe 3200 000GB 10K SAS 12X3.5 0/G	\$785.00	UE	21%	\$620.15	\$94.20	\$65.94	\$47.10	\$42.39	\$18.84	\$94.20
5	V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,050.00	UE	21%	\$829.50	\$93.35	\$65.10	\$45.15	\$23.45	\$19.95	\$93.35
5	V6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$71.40	\$49.98	\$35.70	\$32.13	\$14.28	\$71.40
5	V6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$71.12	\$49.60	\$34.40	\$17.87	\$15.20	\$71.12
5	V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$970.00	UE	21%	\$766.30	\$116.40	\$81.48	\$58.20	\$52.38	\$23.28	\$116.40
5 5	V6-PS15-600U V6-PS6F-100	VNXe 3200 600GB 15K SAS 12X3.5 U/G VNXe 3200 100GB EFD 12X3.5	\$1,315.00 \$1,835.00	UE UE	21% 21%	\$1,038.85 \$1,449.65	\$116.90 \$220.20	\$81.53 \$154.14	\$56.55 \$110.10	\$29.37 \$99.09	\$24.99 \$44.04	\$116.90 \$220.20
5	V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 VNXe 3200 100GB EFD 12X3.5 U/G	\$2,475.00	UE	21%	\$1,955.25	\$220.03	\$154.14 \$153.45	\$106.43	\$55.28	\$47.03	\$220.20
5	V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	\$2,905.00	ÜE	21%	\$2,294.95	\$348.60	\$244.02	\$174.30	\$156.87	\$69.72	\$348.60
5	V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$348.49	\$243.04	\$168.56	\$87.55	\$74.48	\$348.49
5	V6-PS6FX-100	VNXe 3200 100GB FAST VP EFD 12X3.5	\$0.00	UE	21%	\$0.00	\$168.00	\$117.60	\$84.00	\$75.60	\$33.60	\$168.00
5	V6-PS6FX-100U	VNXe 3200 100GB FAST VP EFD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$149.35	\$104.16	\$72.24	\$37.52	\$31.92	\$149.35
5 5	V6-PS6FX-200 V6-PS6FX-200-10	VNXe 3200 200GB FAST VP EFD 12X3.5 Flash Power Pack VNXe 200GB 10X3.5	\$1,610.00 \$16,100.00	UE UE	21% 21%	\$1,271.90 \$12,719.00	\$193.20 \$1,932.00	\$135.24 \$1,352.40	\$96.60 \$966.00	\$86.94 \$869.40	\$38.64 \$386.40	\$193.20 \$1,932.00
5	V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 10X3.5	\$30,590.00	UE	21%	\$24,166.10	\$3,670.80	\$2,569.56	\$1,835.40	\$1,651.86	\$734.16	\$3,670.80
5	V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$40,250.00	UE	21%	\$31,797.50	\$4,830.00	\$3,381.00	\$2,415.00	\$2,173.50	\$966.00	\$4,830.00
5	V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$75,725.00	UE	21%	\$59,822.75	\$9,087.00	\$6,360.90	\$4,543.50	\$4,089.15	\$1,817.40	\$9,087.00
5	V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.43	\$1,726.53	\$8,078.34
5	V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1,935.00	UE	21%	\$1,528.65	\$172.02	\$119.97	\$83.21	\$43.22	\$36.77	\$172.02
5 5	V6-PS6FX-200U-10 V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 10X3.5 UPG Flash Power Pack VNXe 200GB 19X3.5 UPG	\$19,350.00 \$36,765.00	UE UE	21% 21%	\$15,286.50 \$29,044.35	\$1,720.22 \$3,268.41	\$1,199.70 \$2,279.43	\$832.05 \$1,580.90	\$432.15 \$821.08	\$367.65 \$698.54	\$1,720.22 \$3,268.41
5	V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$48,375.00	UE	21%	\$38,216.25	\$4,300.54	\$2,999.25	\$2,080.13	\$1,080.37	\$919.13	\$4,300.54
5	V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870.00	ÜE	21%	\$71,787.30	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.43	\$1,726.53	\$8,078.34
5	V6-PS6FX-800	VNXe 3200 800GB FASTVP EFD 12X3.5	\$0.00	UE	21%	\$0.00	\$498.00	\$348.60	\$249.00	\$224.10	\$99.60	\$498.00
5	V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$57,650.00	UE	21%	\$45,543.50	\$6,918.00	\$4,842.60	\$3,459.00	\$3,113.10	\$1,383.60	\$6,918.00
5 5	V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5 Flash Power Pack VNXe 800GB 25X3.5	\$109,535.00	UE	21% 21%	\$86,532.65	\$13,144.20	\$9,200.94	\$6,572.10	\$5,914.89	\$2,628.84	\$13,144.20
5	V6-PS6FX-800-25 V6-PS6FX-800-50	Flash Power Pack VNXe 800GB 50X3.5 Flash Power Pack VNXe 800GB 50X3.5	\$144,125.00 \$278,050.00	UE UE	21%	\$113,858.75 \$219,659.50	\$17,295.00 \$33,366.00	\$12,106.50 \$23,356.20	\$8,647.50 \$16,683.00	\$7,782.75 \$15,014.70	\$3,459.00 \$6,673.20	\$17,295.00 \$33,366.00
5	V6-PS6FX-800TU	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$443.17	\$309.07	\$214.36	\$111.33	\$94.72	\$443.17
5	V6-PS6FX-800TU-50	Flash Power Pack VNXe 800GB 50X3.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$29,661.04	\$20,685.99	\$14,346.74	\$7,451.40	\$6,339.26	\$29,661.04
5	V6-PS6FX-800U	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$443.17	\$309.07	\$214.36	\$111.33	\$94.72	\$443.17
5	V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$69,250.00	UE	21%	\$54,707.50	\$6,156.33	\$4,293.50	\$2,977.75	\$1,546.58	\$1,315.75	\$6,156.33
5	V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$131,575.00	UE	21%	\$103,944.25	\$11,697.02	\$8,157.65	\$5,657.73	\$2,938.51	\$2,499.93	\$11,697.02
5 5	V6-PS6FX-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG Flash Power Pack VNXe 800GB 50X3.5 UPG	\$173,125.00 \$333,645,00	UE UE	21% 21%	\$136,768.75 \$263,570,55	\$15,390.81 \$20,661.04	\$10,733.75	\$7,444.38 \$14,346.74	\$3,866.46 \$7,451.40	\$3,289.38 \$6,330.36	\$15,390.81 \$20,661.04
5 5	V6-PS6FX-800U-50 VDMM1GCUAS	1GBE DM MODULE 4 PORT FOR VNX5300	\$333,645.00 \$0.00	UE	21%	\$263,579.55 \$0.00	\$29,661.04 \$150.00	\$20,685.99 \$110.00	\$14,346.74	\$7,451.40 \$40.00	\$6,339.26 \$0.00	\$29,661.04 \$125.00
5	VDMM1GCUOPAS	1GBE DM MODULE 2 CU 2 OP PORTS - VNX5300	\$0.00	UE	21%	\$0.00	\$210.00	\$154.00	\$0.00	\$56.00	\$0.00	\$175.00
5	VDMM1GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$1,960.00	UE	21%	\$1,548.40	\$294.00	\$215.60	\$0.00	\$78.40	\$0.00	\$245.00
5	VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	\$1,400.00	UE	21%	\$1,106.00	\$210.00	\$154.00	\$0.00	\$56.00	\$0.00	\$175.00
5	VDMMXG20PAS	10GBE 2 OP MODULE (2 SFP+) - VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDMMXG2OPAS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT	\$0.00	UE	21%	\$0.00	\$450.00	\$330.00	\$0.00	\$120.00	\$0.00	\$375.00
5 5	VDMMXG2OPBAS	VNX5300 2-PORT 10GBE OPT DM MODULE-FCTRY VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$0.00	UE UE	21% 21%	\$0.00	\$450.00 \$630.00	\$330.00	\$0.00 \$0.00	\$120.00 \$168.00	\$0.00 \$0.00	\$375.00 \$525.00
5	VDMMXG2OPBUS VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$4,200.00 \$4,200.00	UE	21%	\$3,318.00 \$3,318.00	\$630.00 \$630.00	\$462.00 \$462.00	\$0.00	\$168.00	\$0.00	\$525.00 \$525.00
5	VDMMXG2TWAS	10GBE 2 OP MODULE (TWINAX) FOR VNX5300	\$0.00	UE	21%	\$0.00	\$300.00	\$220.00	\$0.00	\$80.00	\$0.00	\$250.00
5	VDMMXG2TWBAS	VNX5300 2PT 10GBE TWINAX DM MODULE-FCTRY	\$0.00	UE	21%	\$0.00	\$300.00	\$220.00	\$0.00	\$80.00	\$0.00	\$250.00
5	VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$2,800.00	UE	21%	\$2,212.00	\$420.00	\$308.00	\$0.00	\$112.00	\$0.00	\$350.00
5	VDMMXG2TWUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$2,800.00	UE	21%	\$2,212.00	\$420.00	\$308.00	\$0.00	\$112.00	\$0.00	\$350.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VDMMXGTAS	VNX5300 10GBASE-T DM MODULE 2 PORT	\$0.00	UE	21%	\$0.00	\$450.00	\$330.00	\$0.00	\$120.00	\$0.00	\$375.00
5 5	VDMMXGTUS VJ-DS07-030	10GBASET DM MODULE 2 CU PORTS-UPGRADE 3TB NL SAS DRV 512 BPS; 3.5X60 DRV DAE	\$3,640.00 \$1,175.00	UE UE	21% 21%	\$2,875.60 \$928.25	\$546.00 \$176.25	\$400.40 \$129.25		\$145.60 \$47.00	\$0.00 \$0.00	\$455.00 \$176.25
5	VJ-VS07-020	2TB NL SAS DRIVE 7.2RPM, 3.5 IN, 512	\$735.00	UE	21%	\$580.65	\$110.25	\$80.85		\$29.40	\$0.00	\$110.25
5	VJ-VS07-030	3TB NLSAS DRV 512 BPS;3.5 IN X15 DPE/DAE	\$1,175.00	UE	21%	\$928.25	\$176.25	\$129.25	\$0.00	\$47.00	\$0.00	\$176.25
5	VNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	\$630.00	UE	21%	\$497.70	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-10GSFPCRU VNX16K-10OPTSFP	10Gb SFP qty 1 for iSCSI connection 4 port 10GbE Optical IO module	\$630.00 \$2,400.00	UE UE	21% 21%	\$497.70 \$1,896.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		4 port 10GbE TwinAx IO module	\$2,640.00	UE	21%	\$2,085.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,200.00	UE	21%	\$948.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-16GSFPCRU	16Gb SFP qty 1 for FC connection	\$1,200.00	UE	21%	\$948.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-1GB-IO VNX16K-5TELRAIL	4 port 1GbE IO Module Telco Rail Kit for 2U DPE or DAE	\$0.00 \$150.00	UE UE	21% 21%	\$0.00 \$118.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-8GFC	4 Port 8GB Fibre Channel IO Module	\$1,260.00	ÜE	21%	\$995.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-8GSFP	8Gb SFP qty 4 for FC connection	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-8GSFPCRU VNX16K-B12	8Gb SFP qty 1 for FC connection VNXe1600 ;2xSP DPE;12x3.5, no SFP, Twin	\$0.00 \$5,500.00	UE UE	21% 21%	\$0.00 \$4,345.00	\$0.00 \$1,000.00	\$0.00 \$770.00		\$0.00 \$333.33	\$0.00 \$76.66	\$0.00 \$1,000.00
5	VNX16K-B12D	VNXe1600DC;2xSPDPE;12x3.5,noSFP;TWAXEnet	\$6,875.00	UE	21%	\$5,431.25	\$1,000.00	\$770.00		\$333.33	\$76.66	\$1,000.00
5	VNX16K-B25	VNXe1600 ;2xSP DPE;25x2.5, no SFP, Twin	\$5,500.00	UE	21%	\$4,345.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$1,000.00
5	VNX16K-B25D	VNXe1600DC;2xSPDPE;25x2.5;noSFP;TWAXEnet	\$6,875.00	UE	21%	\$5,431.25	\$1,000.00	\$770.00		\$333.33	\$76.66	\$1,000.00
5 5	VNX16K-BBU VNX16K-BC-12ARK	BATTERY BACKUP UNIT DPE 12 Drive Adjustable Rail Kit	\$200.00 \$240.00	UE UE	21% 21%	\$158.00 \$189.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-BC-FM	Fan Module BC	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$625.00	\$400.00		\$341.66	\$133.33	\$625.00
5 5	VNX16K-DAE-12U VNX16K-DAE-25	2U DAE W/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550.00	UE UE	21% 21%	\$2,014.50	\$625.00	\$400.00 \$800.00		\$341.66 \$416.66	\$133.33	\$625.00
5	VNX16K-DAE-25 VNX16K-DAE-25U	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS 2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$1,890.00 \$2,550.00	UE	21%	\$1,493.10 \$2,014.50	\$1,250.00 \$1,250.00	\$800.00		\$416.66	\$266.66 \$266.66	\$1,250.00 \$1,250.00
5	VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1,985.00	UE	21%	\$1,568.15	\$1,250.00	\$800.00		\$416.66	\$266.66	\$1,250.00
5	VNX16KD-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,678.00	UE	21%	\$2,115.62	\$1,250.00	\$800.00		\$416.66	\$266.66	\$1,250.00
5	VNX16K-EMCKIT12	VNXe1600 Install Kit for 12 Drive DPE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-EMCKIT25 VNX16K-LCC-DAE12	VNXe1600 Install Kit for 25 Drive DPE LCC FOR 2U DAE 12 DRIVE	\$0.00 \$1,775.00	UE UE	21% 21%	\$0.00 \$1,402.25	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		LCC FOR 2U DAE 25 DRIVE	\$1,775.00	UE	21%	\$1,402.25	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	\$360.00	UE	21%	\$284.40	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	\$900.00	UE	21%	\$711.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5		One Mini-SAS HD to Mini-SAS 2 M cable One Mini-SAS HD to Mini-SAS 5 M cable	\$540.00 \$1,350.00	UE UE	21% 21%	\$426.60 \$1,066.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX16K-0M3100MS	100M MM FIBRE CABLE LC-LC	\$270.00	UE	21%	\$213.30	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$125.00	UE	21%	\$98.75	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$140.00	UE	21%	\$110.60	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-OM3-30MS VNX16K-OM3-3MS	30M MM FIBRE CABLE LC-LC 3M MM FIBRE CABLE LC-LC	\$180.00 \$115.00	UE UE	21% 21%	\$142.20 \$90.85	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$115.00 \$125.00	UE	21%	\$90.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$145.00	UE	21%	\$114.55	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485.00	UE UE	21%	\$383.15	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-PWR-0 VNX16K-PWR-1	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A 2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$0.00 \$0.00	UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX16K-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-PWR-13 VNX16K-PWR-14	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A 2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX16K-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-PWR-4 VNX16K-PWR-5	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A 2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$0.00 \$0.00	UE UE	21% 21%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX16K-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-PWR-9	2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A Qtv 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$0.00 \$980.00	UE UE	21% 21%	\$0.00 \$774.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175.00	UE	21%	\$928.25	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5		Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440.00	UE	21%	\$1,137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015.00	UE	21%	\$5,541.85	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$305.00	UE	21%	\$240.95	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5 5	VNX16K-SSD VNX16K-UNI	STORAGE PROCESSOR SSD MSATA Bundled FAST Cache AND Replication=IC	\$1,024.00 \$0.00	UE UE	21% 21%	\$808.96 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX1SPSISOKIT	1.2KW SPS; MUSTANG&SPITFIRE ISO INST KT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
5	VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	\$20.00	UE	21%	\$15.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX2SPSISOKIT	2KW SPS; MUSTANG&SPITFIRE ISO INST KIT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00
5 5	VNX-2U-BLANKS VNX-3U-BLANKS	2U FILLER PANEL FOR VNX RACK 3U FILLER PANEL FOR VNX RACK	\$24.00 \$28.00	UE UE	21% 21%	\$18.96 \$22.12	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	\$4,880.00	UE	21%	\$3,855.20	\$732.00	\$536.80			\$0.00	\$610.00
5	VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	\$4,880.00	UE	21%	\$3,855.20	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$610.00
5	VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	\$4,880.00	UE	21%	\$3,855.20	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$610.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5100DP25	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK	\$5,863.00	UE	21%	\$4,631.77	\$879.45	\$644.93	\$0.00	\$234.52	\$0.00	\$732.88
5 5	VNX5100DP25D VNX5100DP25F	VNX5100 DPE; 25X2.5 DRIVES - DC VNX5100 DPE; 25X2.5 DRIVES - FIELD INST	\$5,863.00 \$5,863.00		21% 21%	\$4,631.77 \$4,631.77	\$879.45 \$879.45	\$644.93 \$644.93	\$0.00 \$0.00	\$234.52 \$234.52	\$0.00 \$0.00	\$732.88 \$732.88
5	VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	\$5,993.00	UE	21%	\$4,734.47	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$749.13
5	VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	\$6,477.00	UE	21%	\$5,116.83	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$809.63
5	VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	\$6,354.00	UE	21%	\$5,019.66	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$794.25
5 5	VNX51156015FN VNX51253010F	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$7,573.00 \$6,373.00	UE UE	21% 21%	\$5,982.67 \$5,034.67	\$1,135.95 \$955.95	\$833.03 \$701.03	\$0.00 \$0.00	\$302.92 \$254.92	\$0.00 \$0.00	\$946.63 \$796.63
5	VNX51253010FN	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G N	\$6,373.00		21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$796.63
5	VNX51256010FN	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	\$6,708.00	UE	21%	\$5,299.32	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$838.50
5	VNX51259010FN	VNX5100 DPE 25X2.5" DRV-F I 6x900G 10K	\$8,538.00	UE	21%	\$6,745.02	\$1,280.70	\$939.18	\$0.00	\$341.52	\$0.00	\$1,067.25
5 5	VNX51-53B VNX5153ISOKIT	CONVERT VNX5100 DPE TO VNX5300 DPE SENTRY 15 BLOCK; VNX; ISO KIT	\$10,500.00 \$0.00	UE UE	21% 21%	\$8,295.00 \$0.00	\$1,575.00 \$0.00	\$1,155.00 \$0.00	\$0.00 \$0.00	\$420.00 \$0.00	\$0.00 \$0.00	\$1,312.50 \$0.00
5	VNX51D151T72	VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	\$6,353.00	UE	21%	\$5,018.87	\$952.95	\$698.83	\$0.00	\$254.12	\$0.00	\$794.13
5	VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	\$6,353.00	ÜE	21%	\$5,018.87	\$952.95	\$698.83	\$0.00	\$254.12	\$0.00	\$794.13
5	VNX51D152T72	VNX5100 DPE; FC 15X3.5 DRV-EMC RK 6X2T	\$7,843.00	UE	21%	\$6,195.97	\$1,176.45	\$862.73	\$0.00	\$313.72	\$0.00	\$980.38
5 5	VNX51D152T72F VNX51D152TDC	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$7,843.00 \$9,674.00	UE UE	21% 21%	\$6,195.97 \$7,642.46	\$1,176.45 \$1,451.10	\$862.73 \$1,064.14	\$0.00 \$0.00	\$313.72 \$386.96	\$0.00 \$0.00	\$980.38 \$1,209.25
5	VNX51D1521DC VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$5,993.00	UE	21%	\$4,734.47	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$749.13
5	VNX51D153010D	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	\$6,321.00	UE	21%	\$4,993.59	\$948.15	\$695.31	\$0.00	\$252.84	\$0.00	\$790.13
5	VNX51D153010F	VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	\$5,993.00	UE	21%	\$4,734.47	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$749.13
5 5	VNX51D153010N VNX51D153015	VNX5100 DPE; 15X3.5 - E R 6X300G 10K N VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$5,993.00 \$6,477.00	UE UE	21% 21%	\$4,734.47 \$5,116.83	\$898.95 \$971.55	\$659.23 \$712.47	\$0.00 \$0.00	\$239.72 \$259.08	\$0.00 \$0.00	\$749.13 \$809.63
5	VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	\$6,812.00	UE	21%	\$5,381.48	\$1,021.80	\$749.32	\$0.00	\$272.48	\$0.00	\$851.50
5	VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	\$6,477.00	UE	21%	\$5,116.83	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$809.63
5	VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	\$6,477.00		21%	\$5,116.83	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$809.63
5 5	VNX51D153T72 VNX51D153T72F	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK VNX5100 DPE; 15X3.5 - 6X3TB DRIV - FLD	\$9,517.00 \$9,517.00		21% 21%	\$7,518.43 \$7,518.43	\$1,427.55 \$1,427.55	\$1,046.87 \$1,046.87	\$0.00 \$0.00	\$380.68 \$380.68	\$0.00 \$0.00	\$1,189.63 \$1,189.63
5	VNX51D153TDC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$12,076.00	UE	21%	\$9,540.04	\$1,811.40	\$1,328.36	\$0.00	\$483.04	\$0.00	\$1,509.50
5	VNX51D154T72	VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	\$11,420.00	UE	21%	\$9,021.80	\$1,713.00	\$1,256.20	\$0.00	\$456.80	\$0.00	\$1,427.50
5	VNX51D154T72F	VNX5100 DPE; 15X3.5 - 6X4TB DRIV - FLD	\$11,420.00	UE	21%	\$9,021.80	\$1,713.00	\$1,256.20	\$0.00	\$456.80	\$0.00	\$1,427.50
5 5	VNX51D154TDC VNX51D156010	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC VNX5100 DPE: 15X3.5 DRV-EMC RCK 6X600G	\$14,491.00 \$6,354.00	UE UE	21% 21%	\$11,447.89 \$5,019.66	\$2,173.65 \$953.10	\$1,594.01 \$698.94	\$0.00 \$0.00	\$579.64 \$254.16	\$0.00 \$0.00	\$1,811.38 \$794.25
5	VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$6,710.00		21%	\$5,300.90	\$1,006.50	\$738.10	\$0.00	\$268.40	\$0.00	\$838.75
5	VNX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,354.00	UE	21%	\$5,019.66	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$794.25
5	VNX51D156010N	VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	\$6,354.00	UE	21%	\$5,019.66	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$794.25
5 5	VNX51D156015 VNX51D156015D	VNX5100 DPE; 15X3.5 DRV EMC RCK 6X600G VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	\$7,573.00 \$7,970.00	UE UE	21% 21%	\$5,982.67 \$6,296.30	\$1,135.95 \$1,195.50	\$833.03 \$876.70	\$0.00 \$0.00	\$302.92 \$318.80	\$0.00 \$0.00	\$946.63 \$996.25
5	VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	\$7,573.00	UE	21%	\$5,982.67	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$946.63
5	VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	\$7,573.00	UE	21%	\$5,982.67	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$946.63
5	VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903.00	UE UE	21% 21%	\$6,243.37	\$1,185.45	\$869.33	\$0.00	\$316.12	\$0.00	\$987.88
5 5	VNX51D159010D VNX51D159010F	VNX5100 DPE 15X3.5" DC Power 6x900G 10K VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$8,822.00 \$7,903.00	UE	21%	\$6,969.38 \$6,243.37	\$1,323.30 \$1,185.45	\$970.42 \$869.33	\$0.00 \$0.00	\$352.88 \$316.12	\$0.00 \$0.00	\$1,102.75 \$987.88
5	VNX51D159010FN	VNX5100 DPE 15X3.5" DRV-F I 6x900G 10K	\$8,377.00	UE	21%	\$6,617.83	\$1,256.55	\$921.47	\$0.00	\$335.08	\$0.00	\$1,047.13
5	VNX51D159010N	VNX5100 DPE 15X3.5" DRV-E R 6x900G 10K	\$8,377.00	UE	21%	\$6,617.83	\$1,256.55	\$921.47	\$0.00	\$335.08	\$0.00	\$1,047.13
5	VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	\$6,373.00	UE	21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$796.63
5 5	VNX51D253010D VNX51D253010F	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,722.00 \$6,373.00	UE UE	21% 21%	\$5,310.38 \$5,034.67	\$1,008.30 \$955.95	\$739.42 \$701.03	\$0.00 \$0.00	\$268.88 \$254.92	\$0.00 \$0.00	\$840.25 \$796.63
5	VNX51D253010N	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	\$6,373.00	UE	21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$796.63
5	VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMCRK 6X600G 10K	\$6,708.00	UE	21%	\$5,299.32	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$838.50
5 5	VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	\$7,092.00		21% 21%	\$5,602.68	\$1,063.80	\$780.12	\$0.00	\$283.68	\$0.00	\$886.50
5 5	VNX51D256010F VNX51D256010N	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N	\$6,708.00 \$6,708.00		21%	\$5,299.32 \$5,299.32	\$1,006.20 \$1,006.20	\$737.88 \$737.88	\$0.00 \$0.00	\$268.32 \$268.32	\$0.00 \$0.00	\$838.50 \$838.50
5	VNX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$8,093.00	UE	21%	\$6,393.47	\$1,213.95	\$890.23	\$0.00	\$323.72	\$0.00	\$1,011.63
5	VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$8,991.00	UE	21%	\$7,102.89	\$1,348.65	\$989.01	\$0.00	\$359.64	\$0.00	\$1,123.88
5 5	VNX51D259010F VNX51D259010N	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD VNX5100 DPE 25X2.5" DRV-E R 6x900G 10K	\$8,093.00 \$8,538.00	UE UE	21% 21%	\$6,393.47 \$6,745.02	\$1,213.95 \$1,280.70	\$890.23 \$939.18	\$0.00 \$0.00	\$323.72 \$341.52	\$0.00 \$0.00	\$1,011.63 \$1,067.25
5	VNX51-KIT	DOCUMENTATION KIT FOR VNX5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300CS	VNX5300 CONTROL STATION - EMC RACK	\$0.00	ÜE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300CS2	VNX5300 2ND CONTROL STATION-EMC RACK	\$0.00	UE	21%	\$0.00	\$196.35	\$143.99	\$0.00	\$52.36	\$0.00	\$163.63
5	VNX5300CS2M	VNX5300 2ND CONTROL STATION - Mini RACK	\$0.00	UE	21%	\$0.00	\$196.35	\$143.99	\$0.00	\$52.36	\$0.00	\$163.63
5 5	VNX5300CS2U VNX5300CSD2A	VNX5300 2ND CONTROL STATION FOR FLD UPG 2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,833.00 \$1,440.00	UE UE	21% 21%	\$1,448.07 \$1,137.60	\$274.95 \$216.00	\$201.63 \$158.40	\$0.00 \$0.00	\$73.32 \$57.60	\$0.00 \$0.00	\$229.13 \$180.00
5	VNX5300CSD2AU	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$2,016.00	UE	21%	\$1,592.64	\$302.40	\$221.76	\$0.00	\$80.64	\$0.00	\$252.00
5	VNX5300CSU	VNX5300 CONTROL STATION FOR FIELD UPG	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DM	VNX5300 ADD ON DM+FC SLIC-EMC RACK	\$0.00	UE	21%	\$0.00	\$224.85	\$164.89	\$0.00	\$59.96	\$0.00	\$187.38
5 5	VNX5300DMDU VNX5300DMEMD	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE VNX5300 DME SINGLE DM FC SLIC MR DC	\$2,226.00 \$0.00	UE UE	21% 21%	\$1,758.54 \$0.00	\$333.90 \$0.00	\$244.86 \$0.00	\$0.00 \$0.00	\$89.04 \$0.00	\$0.00 \$0.00	\$278.25 \$0.00
5	VNX5300DMEWD	VNX5300 DME: 1 DATA MOVER+FC SLIC-UPG	\$0.00		21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DMM	VNX5300 ADD ON DM+FC SLIC-MINI RCK	\$0.00	UE	21%	\$0.00	\$224.85	\$164.89	\$0.00	\$59.96	\$0.00	\$187.38
5	VNX5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	\$1,649.00		21%	\$1,302.71	\$247.35	\$181.39	\$0.00	\$65.96	\$0.00	\$206.13
5	VNX5300DMU VNX5300DP15	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$2,024.00		21%	\$1,598.96 \$7,414.15	\$303.60 \$1.407.75	\$222.64 \$1,032.35	\$0.00	\$80.96 \$375.40	\$0.00	\$253.00 \$1.173.13
5 5	VNX5300DP15 VNX5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	\$9,385.00 \$9,385.00		21% 21%	\$7,414.15 \$7,414.15		\$1,032.35	\$0.00 \$0.00	\$375.40	\$0.00 \$0.00	\$1,173.13 \$1,173.13
5	VNX5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	\$9,385.00		21%	\$7,414.15		\$1,032.35	\$0.00	\$375.40	\$0.00	\$1,173.13
5	VNX5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	\$9,385.00	UE	21%	\$7,414.15	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$1,173.13
5 5	VNX5300DP25 VNX5300DP25D	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK VNX5300 DPE; 25X2.5 DRIVES - DC	\$10,370.00 \$10,370.00		21% 21%	\$8,192.30 \$8,192.30		\$1,140.70 \$1,140.70	\$0.00 \$0.00	\$414.80 \$414.80	\$0.00 \$0.00	\$1,296.25 \$1,296.25
5	VNX5300DP25D VNX5300DP25F	VNX5300 DPE; 25X2.5 DRIVES - DC VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	\$10,370.00 \$10,370.00		21%	\$8,192.30 \$8,192.30		\$1,140.70 \$1,140.70	\$0.00	\$414.80 \$414.80	\$0.00	\$1,296.25 \$1,296.25
			ψ10,010.00	32	2170	ψ0,132.30	ψ.,000.00	ψ1,140.70	ψ0.00	Ψ+1+.00	ψ0.00	Ų.,£00.£0

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK	\$10,059.00		21%	\$7,946.61	\$1,508.85	\$1,106.49	\$0.00	\$402.36	\$0.00	\$1,257.38
5 5	VNX53BTU-KIT VNX53D151T72	BLOCK TO UNIFIED UPG KIT FOR VNX5300 VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X1T	\$4,988.00 \$0.00		21% 21%	\$3,940.52 \$0.00	\$897.84 \$2,040.90	\$798.08 \$1,496.66	\$0.00 \$0.00	\$0.00 \$544.24	\$0.00 \$0.00	\$897.84 \$1,700.75
5	VNX53D151172 VNX53D151T72F	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X11 VNX5300 DPE; 15X3.5 DRV-FLD IN 6X1T	\$0.00		21%	\$0.00	\$2,040.90	\$1,496.66	\$0.00	\$544.24 \$544.24	\$0.00	\$1,700.75
5	VNX53D151T72M	VNX5300 DPE; 15X3.5 DRV-MIN RCK 6X1T	\$0.00		21%	\$0.00	\$2,040.90	\$1,496.66	\$0.00	\$544.24	\$0.00	\$1,700.75
5	VNX53D152T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X2TB	\$0.00		21%	\$0.00	\$2,230.65	\$1,635.81	\$0.00	\$594.84	\$0.00	\$1,858.88
5	VNX53D152T72F	VNX5300 DPE; 15X3.5 DRV-FLD INST 6 X 2T	\$0.00		21%	\$0.00	\$2,230.65	\$1,635.81	\$0.00	\$594.84	\$0.00	\$1,858.88
5	VNX53D152T72M	VNX5300 DPE; 15X3.5 DRVS - 6X2TB 7200	\$0.00		21%	\$0.00	\$2,230.65	\$1,635.81	\$0.00	\$594.84	\$0.00	\$1,858.88
5	VNX53D152TDC	VNX5300 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$17,054.00		21%	\$13,472.66	\$2,558.10	\$1,875.94	\$0.00	\$682.16 \$554.96	\$0.00	\$2,131.75
5 5	VNX53D153010 VNX53D153010D	VNX5300 DPE; 15X3.5 DRV; ER 8X300G 10K VNX5300 DPE; 15X3.5 DRV-DC 8X300G 10K	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$2,081.10 \$2,190.60	\$1,526.14 \$1,606.44	\$0.00 \$0.00	\$584.16	\$0.00 \$0.00	\$1,734.25 \$1,825.50
5	VNX53D153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 10K	\$0.00		21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$1,734.25
5	VNX53D153010M	VNX5300 DPE; 15X3.5 DRIVES - 8X300G 10K	\$0.00		21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$1,734.25
5	VNX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	\$0.00		21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$1,947.88
5	VNX53D153015D	VNX5300 DPE 15 x3.5 DC 8 x300GB 15K	\$0.00		21%	\$0.00	\$2,469.00	\$1,810.60	\$0.00	\$658.40	\$0.00	\$2,057.50
5 5	VNX53D153015F VNX53D153015M	VNX5300 DPE; 15X3.5 DRIVES-FLD IN 8X300 VNX5300 DPE; 15X3.5 DRV-MIN RCK 8X300G	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$2,337.45 \$2,337.45	\$1,714.13	\$0.00 \$0.00	\$623.32 \$623.32	\$0.00 \$0.00	\$1,947.88
5	VNX53D153015W VNX53D15301MD	VNX5300DPE; 15X3.5DRV-MR8X300GB 10KDC	\$15,334.00 \$15,334.00		21%	\$12,113.86	\$2,300.10	\$1,714.13 \$1,686.74	\$0.00	\$613.36	\$0.00	\$1,947.88 \$1,916.75
5	VNX53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	\$17,257.00		21%	\$13,633.03	\$2,588.55	\$1,898.27	\$0.00	\$690.28	\$0.00	\$2,157.13
5	VNX53D153T72	VNX5300 DPE; 15X3.5; 6X3TB DRV EMC RACK	\$0.00		21%	\$0.00	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$2,219.88
5	VNX53D153T72F	VNX5300 DPE;15X3.5 6X3TB DRV - FIELD INS	\$0.00		21%	\$0.00	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$2,219.88
5	VNX53D153T72M	VNX5300 DPE 15X3.5 3TBX6 DRV- MINI RACK	\$0.00		21%	\$0.00	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$2,219.88
5 5	VNX53D153TDC VNX53D154T72	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$20,736.00 \$0.00		21% 21%	\$16,381.44 \$0.00	\$3,110.40 \$3,196.65	\$2,280.96 \$2,344.21	\$0.00 \$0.00	\$829.44 \$852.44	\$0.00 \$0.00	\$2,592.00 \$2,663.88
5	VNX53D154T72F	VNX5300 DPE; 15X3.5; 6X4TB DRV EMC RACK VNX5300 DPE;15X3.5 6X4TB DRV - FIELD INS	\$0.00		21%	\$0.00	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$2,663.88
5	VNX53D154T72M	VNX5300 DPE 15X3.5 4TBX6 DRV- MINI RACK	\$0.00		21%	\$0.00	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$2,663.88
5	VNX53D154TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$24,883.00		21%	\$19,657.57	\$3,732.45	\$2,737.13	\$0.00	\$995.32	\$0.00	\$3,110.38
5	VNX53D156010	VNX5300 DPE; 15X3.5 DRV-ER 8X600G 10K	\$0.00		21%	\$0.00	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$2,020.38
5	VNX53D156010D	VNX5300 DPE; 15X3.5 DRV-DC 8X600GB 10K	\$0.00		21%	\$0.00	\$2,554.35	\$1,873.19	\$0.00	\$681.16	\$0.00	\$2,128.63
5 5	VNX53D156010F VNX53D156010M	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X600 10K VNX5300 DPE;15X3.5 DRIVES - 8X600G 10K	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$2,424.45 \$2,424.45	\$1,777.93 \$1,777.93	\$0.00 \$0.00	\$646.52 \$646.52	\$0.00 \$0.00	\$2,020.38 \$2,020.38
5	VNX53D156015W	VNX5300 DPE; 15X3.5 DRIVES - 8X600G 10K VNX5300 DPE; 15X3.5 DRV E R 8X600G 15K	\$0.00		21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$2,646.63
5	VNX53D156015D	VNX5300 DPE: 15X3.5 DRV-DC 8X600G 15K	\$0.00		21%	\$0.00	\$3,339.00	\$2,448.60	\$0.00	\$890.40	\$0.00	\$2,782.50
5	VNX53D156015F	VNX5300 DPE; 15X3.5 DRV FD IN 8X600 15K	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$2,646.63
5	VNX53D156015M	VNX5300 DPE, 15X3.5 DRIVES - 8X600G, 15K	\$0.00		21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$2,646.63
5	VNX53D15601MD	VNX5300 DPE;15X3.5 DRV-MR 8X600GB 10K DC	\$17,895.00		21%	\$14,137.05	\$2,684.25	\$1,968.45	\$0.00	\$715.80	\$0.00	\$2,236.88
5 5	VNX53D15605MD VNX53D159010	VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC VNX5300 DPE; 15X 3.5 DRV 8 X 900 10K EMC	\$23,347.00 \$0.00		21% 21%	\$18,444.13 \$0.00	\$3,502.05 \$3,258.45	\$2,568.17 \$2,389.53	\$0.00 \$0.00	\$933.88 \$868.92	\$0.00 \$0.00	\$2,918.38 \$2,715.38
5	VNX53D159010 VNX53D159010D	VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	\$23,473.00		21%	\$18,543.67	\$3,520.95	\$2,582.03	\$0.00	\$938.92	\$0.00	\$2,715.36
5	VNX53D159010F	VNX5300 DPE 15 X 3.5 DRV 8 X 900 10K FLD	\$0.00		21%	\$0.00	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$2,715.38
5	VNX53D159010M	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	\$0.00		21%	\$0.00	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$2,715.38
5	VNX53D253010	VNX5300 DPE; 25X2.5 DRV-E R 8X300G 10K	\$0.00		21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$1,816.50
5	VNX53D253010D	VNX5300 DPE; 25X2.5 DRV-DC 8 X 300G 10K	\$0.00		21%	\$0.00	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$1,913.00
5 5	VNX53D253010F VNX53D253010M	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 10K VNX5300 DPE; 25X2.5 DRIVE - 8X300G 10K	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$2,179.80 \$2,179.80	\$1,598.52 \$1,598.52	\$0.00 \$0.00	\$581.28 \$581.28	\$0.00 \$0.00	\$1,816.50 \$1,816.50
5	VNX53D253010M VNX53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	\$16,076.00		21%	\$12,700.04	\$2,411.40	\$1,768.36	\$0.00	\$643.04	\$0.00	\$2,009.50
5	VNX53D256010	VNX5300 DPE; 25X2.5 DRV-E R 8X600G 10K	\$0.00		21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,075.50
5	VNX53D256010D	VNX5300 DPE; 25X2.5 DRV-DC 8X600GB 10K	\$0.00	UE	21%	\$0.00	\$2,625.90	\$1,925.66	\$0.00	\$700.24	\$0.00	\$2,188.25
5	VNX53D256010F	VNX5300 DPE; 25X2.5 DRV-FD IN 8X600 10K	\$0.00		21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,075.50
5	VNX53D256010M	VNX5300 DPE; 25X2.5 DRIVE - 8X600G 10K	\$0.00		21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,075.50
5 5	VNX53D25601MD VNX53D259010	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC VNX5300 DPE 25X2.5 DRV-8X900 10K EMCRCK	\$18,408.00 \$0.00		21% 21%	\$14,542.32 \$0.00	\$2,761.20 \$2,839.05	\$2,024.88 \$2,081.97	\$0.00 \$0.00	\$736.32 \$757.08	\$0.00 \$0.00	\$2,301.00 \$2,365.88
5	VNX53D259010 VNX53D259010D	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	\$20,496.00		21%	\$16,191.84	\$3,074.40	\$2,254.56	\$0.00	\$819.84	\$0.00	\$2,562.00
5	VNX53D259010F	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	\$0.00		21%	\$0.00	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$2,365.88
5	VNX53D259010M	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	\$0.00	UE	21%	\$0.00	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$2,365.88
5	VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$21,023.00		21%	\$16,608.17	\$3,153.45	\$2,312.53	\$0.00	\$840.92	\$0.00	\$2,627.88
5	VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	\$6,413.00		21%	\$5,066.27	\$0.00	\$1,026.08	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX53-KIT VNX53N153010	DOCUMENTATION KIT FOR VNX5300 VNX5300 DPE; 15X3.5 DRV-EMC RCK 8X300G N	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$0.00 \$2,081.10	\$0.00 \$1,526.14	\$0.00 \$0.00	\$0.00 \$554.96	\$0.00 \$0.00	\$0.00 \$1,734.25
5	VNX53N153010 VNX53N153010F	VNX5300 DPE; 15X3.5 DRV-ENIC RCR 6X300G N VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	\$0.00		21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$1,734.25
5	VNX53N153010M	VNX5300 DPE; 15X3.5 DRV-8X300G 10K N	\$0.00		21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$1,734.25
5	VNX53N153015	VNX5300 DPE; 15X3.5 DRV-E R 8X300G 15K N	\$0.00		21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$1,947.88
5	VNX53N153015F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	\$0.00		21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$1,947.88
5	VNX53N153015M	VNX5300 DPE; 15X3.5 DRV-8X300G 15K NEBS	\$0.00		21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$1,947.88
5 5	VNX53N156010	VNX5300 DPE; 15X3.5 DRV E R 8X600G 10K N VNX5300 DPE; 15X3.5 DRV F I 8X600 10K N	\$0.00 \$0.00		21% 21%	\$0.00 \$0.00	\$2,424.45	\$1,777.93	\$0.00 \$0.00	\$646.52 \$646.52	\$0.00 \$0.00	\$2,020.38
5	VNX53N156010F VNX53N156010M	VNX5300 DPE; 15X3.5 DRV F1 8X600 T0K N VNX5300 DPE; 15X3.5 DRV-8X600G 10K N	\$0.00	UE	21%	\$0.00	\$2,424.45 \$2,424.45	\$1,777.93 \$1,777.93	\$0.00	\$646.52	\$0.00	\$2,020.38 \$2,020.38
5	VNX53N156015	VNX5300 DPE; 15X3.5 DRV = R 8X600 15K N	\$0.00		21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$2,646.63
5	VNX53N156015F	VNX5300 DPE;15X3.5 DRV-FLD IN 8X600 N	\$0.00		21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$2,646.63
5	VNX53N156015M	VNX5300 DPE; 15X3.5 DRV-8X600G 15K NEBS	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$2,646.63
5	VNX53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	\$22,355.00		21%	\$17,660.45	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$2,794.38
5	VNX53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	\$22,355.00		21%	\$17,660.45	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$2,794.38
5 5	VNX53N159010M	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K	\$22,355.00		21% 21%	\$17,660.45 \$0.00	\$3,353.25	\$2,459.05 \$1,508.52	\$0.00 \$0.00	\$894.20 \$581.28	\$0.00 \$0.00	\$2,794.38 \$1,816.50
5	VNX53N253010 VNX53N253010F	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X300G N VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 N	\$0.00 \$0.00		21%	\$0.00	\$2,179.80 \$2,179.80	\$1,598.52 \$1,598.52	\$0.00	\$581.28 \$581.28	\$0.00	\$1,816.50 \$1,816.50
5	VNX53N253010F VNX53N253010M	VNX5300 DPE; 25X2.5 DRV-PED IN 6X300 N VNX5300 DPE; 25X2.5 DRV-8X300G 10K N	\$0.00		21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$1,816.50
5	VNX53N256010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X600G N	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,075.50
5	VNX53N256010F	VNX5300 DPE; 25X2.5 DRV-FLD INST 8X600 N	\$0.00		21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,075.50
5	VNX53N256010M	VNX5300 DPE; 25X2.5 DRV-8X600G 10K NEBS	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,075.50

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX53N259010	VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	\$19,520.00	UE	21%	\$15,420.80	\$2,928.00	\$2,147.20	\$0.00	\$780.80	\$0.00	\$2,440.00
5 5	VNX53N259010F VNX53N259010M	VNX5300 DPE 25X2.5" DRV-F I 8x900G 10K VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	\$19,520.00 \$19,520.00	UE UE	21% 21%	\$15,420.80 \$15,420.80	\$2,928.00 \$2,928.00	\$2,147.20 \$2,147.20	\$0.00 \$0.00	\$780.80 \$780.80	\$0.00 \$0.00	\$2,440.00 \$2,440.00
5	VNXC51D151T72F	VNX5100 DPE;15X3.5"" DS;4X1TB 7200K;FLD	\$5,977.00	UE	21%	\$4,721.83	\$896.55	\$657.47	\$0.00	\$239.08	\$0.00	\$747.13
5	VNXC51D152T72F	VNX5100 DPE;15X3.5"" DS;4X2TB 7200K;FLD	\$7,167.00	UE	21%	\$5,661.93	\$1,075.05	\$788.37	\$0.00	\$286.68	\$0.00	\$895.88
5	VNXC51D153T72F	VNX5100 DPE;15X3.5"" DS;4X3TB 7200K;FLD	\$8,537.00	UE	21%	\$6,744.23	\$1,280.55	\$939.07	\$0.00	\$341.48	\$0.00	\$1,067.13
5	VNXC51D154T72F	VNX5100 DPE;15X3.5"" DS;4X4TB 7200K;FLD	\$10,204.00	UE	21%	\$8,061.16	\$1,530.60	\$1,122.44	\$0.00	\$408.16	\$0.00	\$1,275.50
5 5	VNXC51D156010F VNXC51D156015F	VNX5100 DPE;15X3.5" DS;4x600GB 10K;FLD VNX5100 DPE;15X3.5"" DS;4x600GB 15K;FLD	\$5,698.00 \$6,741.00	UE UE	21% 21%	\$4,501.42 \$5,325.39	\$854.70 \$1,011.15	\$626.78 \$741.51	\$0.00 \$0.00	\$227.92 \$269.64	\$0.00 \$0.00	\$712.25 \$842.63
5	VNXC51D150015F	VNX5100 DPE;15X3.5" DS;4x900GB 13K;1 ED	\$6,975.00	UE	21%	\$5,510.25	\$1,046.25	\$767.25	\$0.00	\$279.00	\$0.00	\$871.88
5	VNXC51D256010F	VNX5100 DPE;25X2.5"" DS;4X600GB 10K;FLD	\$6,092.00	UE	21%	\$4,812.68	\$913.80	\$670.12	\$0.00	\$243.68	\$0.00	\$761.50
5	VNXC51D259010F	VNX5100 DPE;25X2.5" DS;4X900GB 10K;FLD	\$7,225.00	UE	21%	\$5,707.75	\$1,083.75	\$794.75	\$0.00	\$289.00	\$0.00	\$903.13
5	VNX-CS-ADJS	ADJUSTABLE RAIL KIT FOR 1U CS	\$136.00	UE	21%	\$107.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-DAE15ADJS VNX-DAE25ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$60.00 \$60.00	UE UE	21% 21%	\$47.40 \$47.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59.00	UE	21%	\$46.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DMEADJS	ADJUSTABLE RAIL KIT FOR 2U DME	\$60.00	UE	21%	\$47.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DPE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$120.00	UE	21%	\$94.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-DPE25ADJS VNXDPERESS	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE VNX5300 SPACE Res DME+CS IN EMC RACK	\$120.00 \$0.00	UE UE	21% 21%	\$94.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXECAPTB	VNXE OE PER TB HI CAP FOR VNXe3200	\$195.00	UE	21%	\$154.05	\$14.00	\$14.00	\$14.00	\$0.00	\$0.00	\$14.00
5	VNXECAPTBU	VNXEOE PER TB CAP FOR VNXE3200 UPG=CB	\$195.00	UE	21%	\$154.05	\$35.10	\$31.20	\$27.30	\$0.00	\$0.00	\$35.10
5	VNXE-LS-SN	VNXe LICENSE SOLUTION PSNT AS LAC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXE-LS-UPG	VNXe LICENSE SOLUTION UPGRADE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXEOM3100MS VNXEOM3-10MS	100M MM FIBRE CABLE LC-LC 10M MM FIBRE CABLE LC-LC	\$270.00 \$140.00	UE UE	21% 21%	\$213.30 \$110.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXEOM3-10M3	1M MM FIBRE CABLE LC-LC	\$140.00 \$115.00	UE	21%	\$90.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXEOM3-30MS	30M MM FIBRE CABLE LC-LC	\$145.00	ÜE	21%	\$114.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	\$125.00	UE	21%	\$98.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	\$180.00	UE	21%	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXEOM3-5MS VNXEPERFTB	5M MM FIBRE CABLE LC-LC VNXE OE PER TB PERFOR FOR VNXe3200	\$125.00 \$428.00	UE UE	21% 21%	\$98.75 \$338.12	\$0.00 \$37.00	\$0.00 \$37.00	\$0.00 \$37.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$37.00
5	VNXEPERFTBU	VNXEOE PER TB PERF FOR VNXE3200 UPG=CB	\$428.00	UE	21%	\$338.12	\$37.00	\$37.00	\$37.00	\$0.00	\$0.00	\$37.00
5	VNXFCSFPS	ADDITIONAL 8 G FC SFP FOR VNX 51/53	\$400.00	ÜE	21%	\$316.00	\$60.00	\$44.00	\$0.00	\$16.00	\$0.00	\$50.00
5	VNX-OM3-100MS	100M MM FIBRE CABLE LC-LC	\$228.00	UE	21%	\$180.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$116.00	UE	21%	\$91.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-1MS VNX-OM3-30MS	1M MM FIBRE CABLE LC-LC 30M MM FIBRE CABLE LC-LC	\$92.00 \$124.00	UE UE	21% 21%	\$72.68 \$97.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$100.00	UE	21%	\$79.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$156.00	UE	21%	\$123.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$104.00	UE	21%	\$82.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXRACK-40US VNX-RPHW3-G4U	VNX 40U RACK WITH FRONT PANEL GEN4 RPA FOR VNX5100; VNX5300 ADD ONLY	\$1,680.00 \$0.00	UE UE	21% 21%	\$1,327.20 \$0.00	\$0.00 \$1,131.00	\$0.00 \$829.40	\$0.00 \$0.00	\$0.00 \$301.60	\$0.00 \$0.00	\$0.00 \$942.50
5	VNX-RPHW3-G5T	RPA GEN5-TAA FOR VNX L1	\$13,170.00	UE	21%	\$10,404.30	\$1,975.50	\$1,448.70	\$0.00	\$526.80	\$0.00	\$1,646.25
5	VNX-RPHW3-G6T	RPA FOR VNX v51, v53	\$19,250.00	UE	21%	\$15,207.50	\$2,887.50	\$2,117.50	\$0.00	\$770.00	\$0.00	\$2,406.25
5	VNX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120.00	UE	21%	\$94.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	\$492.00	UE	21%	\$388.68	\$73.80	\$54.12	\$0.00	\$19.68	\$0.00	\$61.50
5 5	VNXSPSASU VSPEX CONSOLE	2ND OPT SPS FOR VNX5100/5300 FLD UPG Front panel console for VSPEX rack	\$664.00 \$350.00	UE UE	21% 21%	\$524.56 \$276.50	\$99.60 \$0.00	\$73.04 \$0.00	\$0.00 \$0.00	\$26.56 \$0.00	\$0.00 \$0.00	\$83.00 \$0.00
5	VSPM1GI4CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,000.00	UE	21%	\$1,580.00	\$300.00	\$220.00	\$0.00	\$80.00	\$0.00	\$250.00
5	VSPM1GI4CUUS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	\$2,800.00	UE	21%	\$2,212.00	\$420.00	\$308.00	\$0.00	\$112.00	\$0.00	\$350.00
5	VSPM6GS4AS	VNX5300 4 PT 6G SAS FE IO MODULE PAIR	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VSPM8GFFEAS VSPM8GFFEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	\$2,500.00 \$3,500.00	UE UE	21% 21%	\$1,975.00 \$2,765.00	\$375.00 \$525.00	\$275.00 \$385.00	\$0.00 \$0.00	\$100.00 \$140.00	\$0.00 \$0.00	\$312.50 \$437.50
5	VSPMXGFCOOPAS	VNX5300 2 PT FCOE IO MODULE PAIR-OFG	\$1,920.00	UE	21%	\$1,516.80	\$288.00	\$211.20	\$0.00	\$76.80	\$0.00	\$240.00
5	VSPMXGFCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	\$2,688.00	UE	21%	\$2,123.52	\$403.20	\$295.68	\$0.00	\$107.52	\$0.00	\$336.00
5	VSPMXGFCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	\$1,680.00	UE	21%	\$1,327.20	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$210.00
5	VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	\$2,352.00	UE	21% 21%	\$1,858.08	\$352.80	\$258.72	\$0.00	\$94.08	\$0.00	\$294.00
5 5	VSPMXGI2AS VSPMXGI2CUAC	VNX 5300 2 PT 10P 10G ISCSI IO MOD PR-SFP VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	\$4,800.00 \$3,000.00	UE UE	21%	\$3,792.00 \$2,370.00	\$720.00 \$450.00	\$528.00 \$330.00	\$0.00 \$0.00	\$192.00 \$120.00	\$0.00 \$0.00	\$600.00 \$375.00
5	VSPMXGI2CUUC	VNX5300 2PT 10GB/GE-T ISCSI IO MOD PR-UG	\$4,200.00	UE	21%	\$3,318.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$525.00
5	VSPMXGI2TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,000.00	UE	21%	\$3,160.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	\$500.00
5	VSPMXGI2TWUS	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWX-U	\$5,600.00	UE	21%	\$4,424.00	\$840.00	\$616.00	\$0.00	\$224.00	\$0.00	\$700.00
5 5	VSPMXGI2US VSS-15X4TB	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U VSS 4TB 7200K 15x3.5 DPE/DAE	\$6,720.00 \$11,815.00	UE UE	21% 21%	\$5,308.80 \$9,333.85	\$1,008.00 \$992.46	\$739.20 \$992.46	\$0.00 \$708.90	\$268.80 \$0.00	\$0.00 \$0.00	\$840.00 \$992.46
5	VSS16K-EMCKIT12	VSS1600 Install Kit for 12 Drive DPE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSS1-ERK	VSS1 DPE;15X3.5 DR;6X4TB 7200;EMC RK	\$17,125.00	UE	21%	\$13,528.75	\$1,198.75	\$1,198.75	\$856.25	\$0.00	\$0.00	\$1,198.75
5	VSS1-FLD	VSS1 DPE;15X3.5 DR;6X4TB 7200;FLD INST	\$17,125.00	UE	21%	\$13,528.75	\$1,198.75	\$1,198.75	\$856.25	\$0.00	\$0.00	\$1,198.75
5	VSS2-ERK	VSS2 DPE 15X3.5 DR 15X4TB 7200 EMC RK	\$23,383.00	UE	21%	\$18,472.57	\$1,636.81	\$1,636.81	\$1,169.15		\$0.00	\$1,636.81
5 5	VSS2-FLD VSS-4PT-1G	VSS2 DPE 15X3.5 DR 15X4TB 7200 FLD INST VSS 4 PT 1GBASE-T ISCSI IO MOD PR	\$23,383.00 \$1,410.00	UE UE	21% 21%	\$18,472.57 \$1,113.90	\$1,636.81 \$98.70	\$1,636.81 \$98.70	\$1,169.15 \$70.50	\$0.00 \$0.00	\$0.00 \$0.00	\$1,636.81 \$98.70
5	VSS-4P1-1G VSS-9X4TB	VSS 4 PT TGBASE-T ISCS TO MOD PR VSS 4 TB 7200K 9x3.5 DPE/DAE	\$7,090.00	UE	21%	\$5,601.10	\$595.56	\$595.56	\$425.40		\$0.00	\$595.56
5	VSS-DAE-15	VSS 15x3.5"" 6G SAS EXP DAE-EMC RACK	\$1,664.00	UE	21%	\$1,314.56	\$116.48	\$116.48	\$83.20	\$0.00	\$0.00	\$116.48
5	VSS-DAE-15F	VSS 15x3.5"" 6G SAS EXP DAE-FLD INST	\$1,664.00	UE	21%	\$1,314.56	\$116.48	\$116.48	\$83.20	\$0.00	\$0.00	\$116.48
5	VSS-KIT	Documentation Kit for VSS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VSS-RACK-40 VSS-VS07-4TB	VSS 40U RACK WITH FRONT PANEL VSS 4TB NL SAS DRV-15x3.5 DRV DPE/DAE	\$1,680.00 \$1,375.00	UE UE	21% 21%	\$1,327.20 \$1,086.25	\$0.00 \$115.50	\$0.00 \$115.50	\$0.00 \$82.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$115.50
5	WU-PREHWE-02	PREMIUM HW SUPPORT-WARR UPG - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	WU-PS-HWE-002	PROSUPPORT W/NBD HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WA	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	WU-PS-HWE-003	PROSUPPORT W/NBD HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WA	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSM-SWE-003	PROSUPPORT WIMISSION CRIT WARRNTY UPG-SW - REFER TO SW MODEL FOR WA		UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	WU-PSM-SW-E-003 WU-PS-SWE-002	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW - REFER TO SW MODEL FOR WA PROSUPPORT W/NBD SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WA	\$99,827.00 \$99,827.00	UE UE	21% 21%	\$78,863.33 \$78,863.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	WU-PS-SWE-002	PROSUPPORT W/NBD SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WA	\$99,827.00	UE	21%	\$78,863.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X210-SATA-003-P	PROMO X210-12T/24G/2x10GE 2x1GE	\$14,120.00	UE	21%	\$11,154.80	\$1,694.40	\$1,412.00	\$0.00	\$0.00	\$0.00	\$1,412.00
5	X210-SATA-S03-P	PROMO X210-11T+200G SSD/24G/2x10GE 2x1GE	\$14,120.00	ÜE	21%	\$11,154.80	\$1,694.40	\$1,412.00	\$0.00	\$0.00	\$0.00	\$1,412.00
5	0SASHD-FLEX2M	MSAS to MSASHD 2M FLEX CBL PR	\$812.00	UM	27%	\$592.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	0SASHD-FLEX3M	MSAS to MSASHD 3M FLEX CBL PR	\$1,217.00	UM	27%	\$888.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-521	ViPR SUITE VNX2 Tier 1=IC	\$17,880.00	UM	27%	\$13,052.40	\$3,218.40	\$2,860.80	\$0.00	\$0.00	\$0.00	\$3,218.40
5	450-001-522	ViPR SUITE VNX2 Tier 2=IC	\$27,100.00	UM	27%	\$19,783.00	\$4,878.00	\$4,336.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5 5	450-001-523 450-001-524	ViPR SUITE VNX2 Tier 3=IC ViPR SUITE VNX2 Tier 4=IC	\$49,540.00 \$93,270.00	UM UM	27% 27%	\$36,164.20 \$68,087.10	\$8,917.20 \$16,788.60	\$7,926.40 \$14,923.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,917.20 \$16,788.60
5	450-001-525	ViPR SUITE VNX2 Tier 5=IC	\$130,790.00	UM	27%	\$95,476.70	\$23,542.20	\$20,926.40	\$0.00	\$0.00	\$0.00	\$23,542.20
5	450-001-526	ViPR SUITE VNX2 Tier 6=IC	\$202,730.00		27%	\$147,992.90	\$36,491.40	\$32,436.80	\$0.00	\$0.00	\$0.00	\$36,491.40
5	456-104-626	RecoverPoint/SE LOC for VNX8000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-627	RecoverPoint/SE REM for VNX8000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-628	RP/SE TO RP/EX LOC UG V80=IC	\$23,560.00	UM	27%	\$17,198.80	\$4,240.80	\$3,769.60	\$0.00	\$0.00	\$0.00	\$4,240.80
5	456-104-629	RP/SE TO RP/EX REM UG V80=IC	\$101,310.00	UM	27%	\$73,956.30	\$18,235.80	\$16,209.60	\$0.00	\$0.00	\$0.00	\$18,235.80
5 5	456-104-851 456-104-852	CC / PROSPHERE MGMT PKG VNX 5200 =IC CC / PROSPHERE MGMT PKG VNX 5400 =IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$2,340.00 \$3,726.00	\$2,080.00 \$3,312.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,340.00 \$3,726.00
5	456-104-853	CC / PROSPHERE MGMT PKG VNX 5400 =IC	\$0.00	UM	27%	\$0.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$6,156.00
5	456-104-854	CC / PROSPHERE MGMT PKG VNX 5800 =IC	\$0.00	UM	27%	\$0.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$11,592.00
5	456-104-855	CC / PROSPHERE MGMT PKG VNX 7600 =IC	\$0.00	UM	27%	\$0.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$18,630.00
5	456-104-856	CC / PROSPHERE MGMT PKG VNX 8000 =IC	\$0.00	UM	27%	\$0.00	\$27,936.00	\$24,832.00	\$0.00	\$0.00	\$0.00	\$27,936.00
5	456-104-874	AppSync: VNX8000 = IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-938	RP/EX LOC FRAME BASED V52 FOR VPLEX =IC RP/EX LOC FRAME BASED V54 FOR VPLEX =IC	\$6,670.00	UM	27%	\$4,869.10	\$1,200.60	\$1,067.20	\$0.00	\$0.00	\$0.00	\$1,200.60
5 5	456-104-939 456-104-940	RP/EX LOC FRAME BASED V54 FOR VPLEX =IC  RP/EX LOC FRAME BASED V56 FOR VPLEX =IC	\$11,880.00 \$19,730.00	UM UM	27% 27%	\$8,672.40 \$14,402.90	\$2,138.40 \$3,551.40	\$1,900.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,138.40 \$3,551.40
5	456-104-941	RP/EX LOC FRAME BASED V38 FOR VPLEX =IC	\$27,120.00	UM	27%	\$19,797.60	\$4,881.60	\$3,156.80 \$4,339.20	\$0.00	\$0.00	\$0.00	\$4,881.60
5	456-104-942	RP/EX LOC FRAME BASED V76 FOR VPLEX =IC	\$31,190.00	UM	27%	\$22,768.70	\$5,614.20	\$4,990.40	\$0.00	\$0.00	\$0.00	\$5,614.20
5	456-104-943	RP/EX LOC FRAME BASED V80 FOR VPLEX =IC	\$47,120.00	UM	27%	\$34,397.60	\$8,481.60	\$7,539.20	\$0.00	\$0.00	\$0.00	\$8,481.60
5	456-104-944	RP/EX REM FRAME BASED V52 FOR VPLEX =IC	\$17,190.00	UM	27%	\$12,548.70	\$3,094.20	\$2,750.40	\$0.00	\$0.00	\$0.00	\$3,094.20
5	456-104-945	RP/EX REM FRAME BASED V54 FOR VPLEX =IC	\$30,630.00	UM	27%	\$22,359.90	\$5,513.40	\$4,900.80	\$0.00	\$0.00	\$0.00	\$5,513.40
5	456-104-946	RP/EX REM FRAME BASED V56 FOR VPLEX =IC	\$44,050.00	UM	27%	\$32,156.50	\$7,929.00	\$7,048.00	\$0.00	\$0.00	\$0.00	\$7,929.00
5	456-104-947	RP/EX REM FRAME BASED V58 FOR VPLEX =IC	\$67,800.00	UM	27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$12,204.00
5 5	456-104-948 456-104-949	RP/EX REM FRAME BASED V76 FOR VPLEX =IC RP/EX REM FRAME BASED V80 FOR VPLEX =IC	\$134,100.00 \$202,610.00	UM UM	27% 27%	\$97,893.00 \$147,905.30	\$24,138.00 \$36,469.80	\$21,456.00 \$32,417.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24,138.00 \$36,469.80
5	456-104-951	RP/EX LOC for VNX-F5000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-952	RP/EX REM for VNX-F5000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-954	RP/EX LOC for VNX-F7000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-955	RP/EX REM for VNX-F7000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-958	RP4VM REM1 for VNX STARTER PACK =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-961	RP4VM REM2 for VNX STARTER PACK =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-105-068 456-105-069	RP/SE TO RP/EX LOC UG V52 = IC RP/SE TO RP/EX LOC UG V54 =IC	\$3,335.00 \$5,940.00	UM UM	27% 27%	\$2,434.55 \$4,336.20	\$600.30 \$1,069.20	\$533.60 \$950.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$600.30 \$1,069.20
5	456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860.00	UM	27%	\$7,197.80	\$1,774.80	\$1,577.60	\$0.00	\$0.00	\$0.00	\$1,774.80
5	456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560.00	UM	27%	\$9,898.80	\$2,440.80	\$2,169.60	\$0.00	\$0.00	\$0.00	\$2,440.80
5	456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590.00	UM	27%	\$11,380.70	\$2,806.20	\$2,494.40	\$0.00	\$0.00	\$0.00	\$2,806.20
5	456-105-073	RP/SE TO RP/EX REM UG V52 = IC	\$8,600.00	UM	27%	\$6,278.00	\$1,548.00	\$1,376.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	456-105-074	RP/SE TO RP/EX REM UG V54 =IC	\$15,310.00	UM	27%	\$11,176.30	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	\$2,755.80
5 5	456-105-075 456-105-076	RP/SE TO RP/EX REM UG V56 = IC RP/SE TO RP/EX REM UG V58 = IC	\$22,030.00 \$33,900.00	UM UM	27% 27%	\$16,081.90 \$24,747.00	\$3,965.40 \$6,102.00	\$3,524.80 \$5,424.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,965.40 \$6,102.00
5	456-105-076	RP/SE TO RP/EX REM UG V76 = IC	\$67,050.00	UM	27%	\$48,946.50	\$12,069.00	\$10,728.00	\$0.00	\$0.00	\$0.00	\$12,069.00
5	456-105-136	AppSync for VNX5200 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-137	AppSync for VNX5400 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-138	AppSync for VNX5600 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-139	AppSync for VNX5800 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-140	AppSync for VNX7600 =IC SRMSUITE VNX2 TIER 1 =IC	\$0.00	UM UM	27% 27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	456-105-292 456-105-293	SRMSUITE VNX2 TIER 1 = IC SRMSUITE VNX2 TIER 2 = IC	\$0.00 \$0.00	UM	27%	\$0.00 \$0.00	\$2,221.74 \$3,366.90	\$1,974.88 \$2,992.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$2,221.74 \$3,366.90
5	456-105-294	SRMSUITE VNX2 TIER 2 -IC SRMSUITE VNX2 TIER 3 =IC	\$0.00	UM	27%	\$0.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$6,156.00
5	456-105-295	SRMSUITE VNX2 TIER 4 =IC	\$0.00	UM	27%	\$0.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$11,592.00
5	456-105-296	SRMSUITE VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$16,254.90	\$14,448.80	\$0.00	\$0.00	\$0.00	\$16,254.90
5	456-105-297	SRMSUITE VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$25,196.40	\$22,396.80	\$0.00	\$0.00	\$0.00	\$25,196.40
5	456-105-393	SRMSUITE UPG VNX2 TIER 1 =IC	\$0.00	UM	27%	\$0.00	\$612.00	\$544.00	\$0.00	\$0.00	\$0.00	\$612.00
5	456-105-394	SRMSUITE UPG VNX2 TIER 2 =IC	\$0.00	UM	27%	\$0.00	\$954.00	\$848.00	\$0.00	\$0.00	\$0.00	\$954.00
5 5	456-105-395 456-105-396	SRMSUITE UPG VNX2 TIER 3 =IC SRMSUITE UPG VNX2 TIER 4 =IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$1,602.00 \$3,006.00	\$1,424.00 \$2,672.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,602.00 \$3,006.00
5 5	456-105-396	SRMSUITE UPG VNX2 TIER 4 = IC SRMSUITE UPG VNX2 TIER 5 = IC	\$0.00	UM	27%	\$0.00	\$4,842.00	\$4,304.00	\$0.00	\$0.00	\$0.00	\$4,842.00
5	456-105-398	SRMSUITE UPG VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$7,254.00	\$6,448.00	\$0.00	\$0.00	\$0.00	\$7,254.00
5	456-105-939	RP/EX LOC FRAME BASED VNX CA=IC	\$0.00	UM	27%	\$0.00	\$1,069.20	\$950.40	\$0.00	\$0.00	\$0.00	\$1,069.20
5	456-105-940	RP/EX REM FRAME BASED VNX CA=IC	\$0.00	UM	27%	\$0.00	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	\$2,755.80
5	456-106-945	VIPR SRM VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$3,726.00
5	456-106-946	VIPR SRM VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$18,630.00
5 5	456-107-373 456-107-781	VPLEX VE STD STARTER PACK 5 VM =IB  EMC Storage Applytics VNY5200 Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$859.50
5 5	456-107-781 456-107-782	EMC Storage Analytics VNX5200 Suite=IC EMC Storage Analytics VNX5400 Suite=IC	\$0.00	UM	27%	\$0.00 \$0.00	\$859.50 \$1,367.10	\$764.00 \$1,215.20	\$0.00	\$0.00	\$0.00	\$1,367.10
5	456-107-783	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$2,392.20	\$2,126.40	\$0.00	\$0.00	\$0.00	\$2,392.20
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-784	EMC Storage Analytics VNX5800 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5 5	456-107-785 456-107-786	EMC Storage Analytics VNX7600 Suite=IC EMC Storage Analytics VNX8000 Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$4,173.30	\$3,709.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-107-811	EMC Storage Analytics VNX5000 Suite=IC  EMC Storage Analytics VNX54 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$6,305.40 \$1,093.50	\$5,604.80 \$972.00	\$0.00	\$0.00	\$0.00	
5	456-107-812	EMC Storage Analytics VNX56 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,913.40	\$1,700.80	\$0.00	\$0.00	\$0.00	
5	456-107-813	EMC Storage Analytics VNX58 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$2,721.60	\$2,419.20	\$0.00	\$0.00	\$0.00	
5	456-107-814	EMC Storage Analytics VNX76 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$3,339.00	\$2,968.00	\$0.00	\$0.00	\$0.00	\$3,339.00
5	456-107-975	RP/EX LOC FRAME BASED VNX-F5000-VPLEX=IC	\$6,675.00	UM	27%	\$4,872.75	\$1,201.50	\$1,068.00	\$0.00	\$0.00	\$0.00	
5	456-107-976 456-107-977	RP/EX REM FRAME BASED VNX-F5000-VPLEX=IC	\$15,575.00	UM UM	27% 27%	\$11,369.75	\$2,803.50	\$2,492.00 \$3,639.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,803.50 \$4,094.10
5 5	456-107-977 456-107-978	RP/EX LOC FRAME BASED VNX-F7000-VPLEX=IC RP/EX REM FRAME BASED VNX-F7000-VPLEX=IC	\$22,745.00 \$53,065.00	UM	27%	\$16,603.85 \$38,737.45	\$4,094.10 \$9,551.70	\$8,490.40	\$0.00	\$0.00	\$0.00	
5	456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250.00	UM	27%	\$16,242.50	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	
5	456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$75,810.00	UM	27%	\$55,341.30	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$13,645.80
5	456-108-866	VNX2 MIRROR VIEW A ENABLER=IC	\$3,723.00	UM	27%	\$2,717.79	\$670.14	\$595.68	\$0.00	\$0.00	\$0.00	
5	456-109-980	Storage M&R for VNX 5200=IC	\$1,720.00	UM	27%	\$1,255.60	\$309.60	\$275.20	\$0.00	\$0.00	\$0.00	
5 5	456-109-981 456-109-982	Storage M&R for VNX 5400=IC Storage M&R for VNX 5600=IC	\$3,690.00 \$6,480.00	UM UM	27% 27%	\$2,693.70 \$4,730.40	\$664.20 \$1,166.40	\$590.40 \$1,036.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-109-983	Storage M&R for VNX 5800=IC	\$11,370.00	UM	27%	\$8,300.10	\$2,046.60	\$1,819.20	\$0.00	\$0.00	\$0.00	
5	456-109-984	Storage M&R for VNX 7600=IC	\$14,650.00	UM	27%	\$10,694.50	\$2,637.00	\$2,344.00	\$0.00	\$0.00	\$0.00	
5	456-110-531	VS SRM VNX2 TIER 1=IC	\$0.00	UM	27%	\$0.00	\$3,218.40	\$2,860.80	\$0.00	\$0.00	\$0.00	\$3,218.40
5	456-110-532	VS SRM VNX2 TIER 2=IC	\$0.00	UM	27%	\$0.00	\$4,878.00	\$4,336.00	\$0.00	\$0.00	\$0.00	
5	456-110-533	VS SRM VNX2 TIER 3=IC	\$0.00	UM	27%	\$0.00	\$8,917.20	\$7,926.40	\$0.00	\$0.00	\$0.00	
5 5	456-110-534 456-110-535	VS SRM VNX2 TIER 4=IC VS SRM VNX2 TIER 5=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$16,788.60 \$23,542.20	\$14,923.20 \$20,926.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-110-536	VS SRM VNX2 TIER 6=IC	\$0.00	UM	27%	\$0.00	\$36,491.40	\$32,436.80	\$0.00	\$0.00	\$0.00	\$36,491.40
5	456-110-537	VS VIPRC VNX2 LIC=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-691	VIPR SRM VNX2 TIER 1 =IC	\$12,343.00	UM	27%	\$9,010.39	\$2,221.74	\$1,974.88	\$0.00	\$0.00	\$0.00	
5	456-110-692	VIPR SRM VNX2 TIER 2 =IC	\$18,705.00	UM	27%	\$13,654.65	\$3,366.90	\$2,992.80	\$0.00	\$0.00	\$0.00	
5	456-110-693	VIPR SRM VNX2 TIER 3 =IC	\$34,200.00	UM	27%	\$24,966.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	
5 5	456-110-694 456-110-695	VIPR SRM VNX2 TIER 4 =IC VIPR SRM VNX2 TIER 5 =IC	\$64,400.00 \$90,305.00	UM UM	27% 27%	\$47,012.00 \$65,922.65	\$11,592.00 \$16,254.90	\$10,304.00 \$14,448.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-110-696	VIPR SRM VNX2 TIER 6 =IC	\$139.980.00	UM	27%	\$102,185.40	\$25,196.40	\$22,396.80	\$0.00	\$0.00	\$0.00	\$25,196.40
5	456-110-815	VIPR SRM VNX-F5000=IC	\$20,700.00	UM	27%	\$15,111.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	
5	456-110-816	VIPR SRM VNX-F7000=IC	\$103,500.00	UM	27%	\$75,555.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	
5	456-111-383	RP/EX REM FRAME V57 FOR VPLEX VS6=IC	\$30,630.00	UM	27%	\$22,359.90	\$5,513.40	\$4,900.80	\$0.00	\$0.00	\$0.00	
5 5	456-111-384	RP/EX REM FRAME V/S FOR VPLEX V/S6=IC	\$67,800.00	UM	27% 27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	
5	456-111-387 456-111-388	RP/EX REM FRAME V56 FOR VPLEX VS6=IC RP/EX REM FRAME V58 FOR VPLEX VS6=IC	\$17,190.00 \$44,050.00	UM UM	27%	\$12,548.70 \$32,156.50	\$3,094.20 \$7,929.00	\$2,750.40 \$7,048.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-389	RP/EX REM FRAME V76 FOR VPLEX VS6=IC	\$134,100.00	UM	27%	\$97,893.00	\$24,138.00	\$21,456.00	\$0.00	\$0.00	\$0.00	
5	456-111-390	RP/EX REM FRAME V80 FOR VPLEX VS6=IC	\$202,610.00	UM	27%	\$147,905.30	\$36,469.80	\$32,417.60	\$0.00	\$0.00	\$0.00	
5	456-111-394	RP/EX LOC FRAME V57 FOR VPLEX VS6=IC	\$11,880.00	UM	27%	\$8,672.40	\$2,138.40	\$1,900.80	\$0.00	\$0.00	\$0.00	
5	456-111-395	RP/EX LOC FRAME V75 FOR VPLEX VS6=IC	\$27,120.00	UM	27%	\$19,797.60	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	
5 5	456-111-398	RP/EX LOC FRAME V56 FOR VPLEX VS6=IC RP/EX LOC FRAME V58 FOR VPLEX VS6=IC	\$6,670.00 \$19,730.00	UM UM	27% 27%	\$4,869.10 \$14,402.90	\$1,200.60 \$3,551.40	\$1,067.20	\$0.00	\$0.00	\$0.00 \$0.00	
5 5	456-111-399 456-111-400	RP/EX LOC FRAME V36 FOR VPLEX VS6=IC	\$31,190.00	UM	27%	\$14,402.90	\$5,614.20	\$3,156.80 \$4,990.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3,551.40 \$5,614.20
5	456-111-401	RP/EX LOC FRAME V80 FOR VPLEX VS6=IC	\$47,120.00	UM	27%	\$34,397.60	\$8,481.60	\$7,539.20	\$0.00	\$0.00	\$0.00	
5	456-111-464	RP/EX LOC for VNX-F5000 =IC	\$6,675.00	UM	27%	\$4,872.75	\$1,201.50	\$1,068.00	\$0.00	\$0.00	\$0.00	
5	456-111-465	RP/EX REM for VNX-F5000 =IC	\$15,575.00	UM	27%	\$11,369.75	\$2,803.50	\$2,492.00	\$0.00	\$0.00	\$0.00	
5	456-111-466	RP/EX LOC for VNX-F7000 =IC	\$22,745.00	UM	27%	\$16,603.85	\$4,094.10	\$3,639.20	\$0.00	\$0.00	\$0.00	
5 5	456-111-467 456-112-148	RP/EX REM for VNX-F7000 =IC Storage M&R for VNX 8000=IC	\$53,065.00 \$21,415.00	UM UM	27% 27%	\$38,737.45 \$15,632.95	\$9,551.70 \$3,854.70	\$8,490.40 \$3,426.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	457-101-184	APPLICATION PROTECTION FOR VNX5200=IC	\$0.00	UM	27%	\$0.00	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	
5	457-101-185	APPLICATION PROTECTION FOR VNX5400=IC	\$0.00	UM	27%	\$0.00	\$4,420.98	\$3,929.76	\$0.00	\$0.00	\$0.00	
5	457-101-186	APPLICATION PROTECTION FOR VNX5600=IC	\$0.00	UM	27%	\$0.00	\$6,814.26	\$6,057.12	\$0.00	\$0.00	\$0.00	\$6,814.26
5	457-101-187	APPLICATION PROTECTION FOR VNX5800=IC	\$0.00	UM	27%	\$0.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	
5	457-101-188	APPLICATION PROTECTION FOR VNX7600=IC	\$0.00	UM	27%	\$0.00	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	
5 5	457-101-189 457-101-844	APPLICATION PROTECTION FOR VNX8000=IC  RecoverPoint Adv. Protect - VNXF5000 =IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$13,495.50 \$4,005.00	\$11,996.00 \$3,560.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,495.50 \$4,005.00
5 5	457-101-845 457-101-845	RecoverPoint Adv. Protect - VNXF5000 =IC  RecoverPoint Adv. Protect - VNXF7000 =IC	\$0.00	UM	27%	\$0.00	\$13,645.80	\$3,560.00	\$0.00	\$0.00	\$0.00	
5	457-102-008	VNX5400 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$3,537.00	\$3,144.00	\$0.00	\$0.00	\$0.00	
5	457-102-009	VNX5600 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$5,451.30	\$4,845.60	\$0.00	\$0.00	\$0.00	
5	457-102-010	VNX5800 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	
5	457-102-011	VNX7600 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$7,146.00	\$6,352.00	\$0.00	\$0.00	\$0.00	
5 5	458-000-112 458-000-113	VNX5200 Application Protection=IC	\$13,784.00	UM UM	27% 27%	\$10,062.32	\$2,481.12	\$2,205.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	458-000-113 458-000-114	VNX5400 Application Protection=IC VNX5600 Application Protection=IC	\$24,561.00 \$37,857.00	UM	27%	\$17,929.53 \$27,635.61	\$4,420.98 \$6,814.26	\$3,929.76 \$6,057.12	\$0.00	\$0.00	\$0.00	
5	458-000-115	VNX5800 Application Protection=IC	\$44,410.00	UM	27%	\$32,419.30	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$7,993.80
5	458-000-116	VNX7600 Application Protection=IC	\$49,624.00	UM	27%	\$36,225.52	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	
5	458-000-117	VNX8000 Application Protection=IC	\$74,975.00	UM	27%	\$54,731.75	\$13,495.50	\$11,996.00	\$0.00	\$0.00	\$0.00	\$13,495.50
5	458-000-165	RP/SE TO RP/EX LOCAL PRODUCT	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250.00	UM	27%	\$16,242.50	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	
5 5	458-000-463 458-000-466	EMC Storage Analytics VNX5200 Suite=IC EMC Storage Analytics VNX5400 Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$859.50 \$1,367.10	\$764.00 \$1,215.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	458-000-466 458-000-539	EMC Storage Analytics VNX5400 Suite=IC  EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$2,392.20	\$2,126.40	\$0.00	\$0.00	\$0.00	
5	458-000-561	EMC Storage Analytics VNX5800 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	
5	458-000-562	EMC Storage Analytics VNX7600 Suite=IC	\$0.00	UM	27%	\$0.00	\$4,173.30	\$3,709.60	\$0.00	\$0.00	\$0.00	\$4,173.30
5	458-000-565	EMC Storage Analytics VNX8000 Suite=IC	\$0.00	UM	27%	\$0.00	\$6,305.40	\$5,604.80	\$0.00	\$0.00	\$0.00	
5 5	458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075.00	UM	27%	\$4,434.75	\$1,093.50	\$972.00	\$0.00	\$0.00	\$0.00	
э	458-000-777	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630.00	UM	27%	\$7,759.90	\$1,913.40	\$1,700.80	\$0.00	\$0.00	\$0.00	\$1,913.40

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120.00	UM	27%	\$11,037.60	\$2,721.60	\$2,419.20	\$0.00	\$0.00	\$0.00	\$2,721.60
5 5	458-000-779 458-000-958	EMC Storage Analytics VNX76 Suite UPG=IC RP/EX FOR VPLEX FRAME BASE VNXF PROD	\$18,550.00 \$0.00	UM UM	27% 27%	\$13,541.50 \$0.00	\$3,339.00 \$0.00	\$2,968.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,339.00 \$0.00
5	458-001-182	VNX5400 Application Prot UPG=IC	\$19,650.00	UM	27%	\$14,344.50	\$3,537.00	\$3,144.00	\$0.00	\$0.00	\$0.00	
5	458-001-183	VNX5600 Application Prot UPG=IC	\$30,285.00	UM	27%	\$22,108.05	\$5,451.30	\$4,845.60	\$0.00	\$0.00	\$0.00	
5	458-001-184	VNX5800 Application Prot UPG=IC	\$35,530.00	UM	27%	\$25,936.90	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	
5	458-001-185	VNX7600 Application Prot UPG=IC	\$39,700.00	UM	27%	\$28,981.00	\$7,146.00	\$6,352.00	\$0.00	\$0.00	\$0.00	\$7,146.00
5	458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810.00	UM	27%	\$55,341.30	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	
5	458-001-463	Storage M&R for VNX2	\$0.00	UM UM	27% 27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5 5	458-001-641 458-001-642	VS SRM VNX2=IC VS VIPRC VNX2=IC	\$0.00 \$0.00	UM	27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	458-001-727	RP/EX ADV PROT V6 FOR VNX-F 5000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-728	RP/EX ADV PROT V6 FOR VNX-F 7000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-795	VS SRM VNX2 T2=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-796	VS SRM VNX2 T3=IC	\$0.00	UM UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	458-001-797 458-001-798	VS SRM VNX2 T4=IC VS SRM VNX2 T5=IC	\$0.00 \$0.00	UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-799	VS SRM VNX2 T6=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-838	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000.00	UM	27%	\$2,190.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	458-001-884	VNX2 EFFICIENT-VIDEO-AG=IC	\$400.00	UM	27%	\$292.00	\$72.00	\$64.00	\$0.00	\$0.00	\$0.00	\$72.00
5	458-001-981	VNX2 ESA Adaptor=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-250V-BSMI2	250V PWR CRD C13 TO 6-20P BSMI	\$0.00	UM UM	27% 27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	C13-250V-PSE C13-250V-ULCSA	250V PWR CRD C13 TO 6-15P PSE 250V PWR CRD C13 TO 6-15P UL/CSA	\$0.00 \$0.00	UM	27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	\$2,500.00	UM	27%	\$1,825.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	DARE-VNX5200	VNX5200 Controller Based Encryp Suite=IC	\$0.00	UM	27%	\$0.00	\$421.20	\$374.40	\$0.00	\$0.00	\$0.00	
5	DARE-VNX5400	Data at Rest Encryption for VNX5400=IC	\$0.00	UM	27%	\$0.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	
5	DARE-VNX5400-UPG	Data at Rest Encryption for VNX5400=IC	\$0.00	UM	27%	\$0.00	\$536.40	\$476.80	\$0.00	\$0.00	\$0.00	
5	DARE-VNX5600	Data at Rest Encryption for VNX5600=IC	\$0.00	UM	27%	\$0.00	\$1,172.70	\$1,042.40	\$0.00	\$0.00	\$0.00	
5 5	DARE-VNX5600-UPG DARE-VNX5800	Data at Rest Encryption for VNX5600=IC Data at Rest Encryption for VNX5800=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$937.80 \$1,667.70	\$833.60 \$1,482.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$937.80 \$1,667.70
5	DARE-VNX5800-UPG	Data at Rest Encryption for VNX5800=IC	\$0.00	UM	27%	\$0.00	\$1,333.80	\$1,185.60	\$0.00	\$0.00	\$0.00	\$1,333.80
5	DARE-VNX7600	Data at Rest Encryption for VNX7600=IC	\$0.00	UM	27%	\$0.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$2,045.70
5	DARE-VNX7600-UPG	Data at Rest Encryption for VNX7600=IC	\$0.00	UM	27%	\$0.00	\$1,636.20	\$1,454.40	\$0.00	\$0.00	\$0.00	\$1,636.20
5	DARE-VNX8000	Data at Rest Encryption for VNX8000=IC	\$0.00	UM	27%	\$0.00	\$3,090.60	\$2,747.20	\$0.00	\$0.00	\$0.00	
5 5	DARE-VNX-F5000	Data at Rest Encryption VNX-F5000=IC	\$0.00	UM UM	27% 27%	\$0.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	DARE-VNX-F7000 DP-VNX-F5000	Data at Rest Encryption VNX-F7000=IC VNX-F5000 Data Protection=IC	\$0.00 \$0.00	UM	27%	\$0.00 \$0.00	\$2,045.70 \$2,894.22	\$1,818.40 \$2,572.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	DP-VNX-F7000	VNX-F7000 Data Protection=IC	\$0.00	UM	27%	\$0.00	\$12,672.72	\$11,264.64	\$0.00	\$0.00	\$0.00	
5	ESA-VNX5200	EMC Storage Analytics VNX5200 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,227.60	\$1,091.20	\$0.00	\$0.00	\$0.00	
5	ESA-VNX5400	EMC Storage Analytics VNX5400 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	
5	ESA-VNX5600	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,417.12	\$3,037.44	\$0.00	\$0.00	\$0.00	
5 5	ESA-VNX5800	EMC Storage Analytics VNX5800 Suite=IC EMC Storage Analytics VNX7600 Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00	\$4,860.00 \$5,961.60	\$4,320.00 \$5,299.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	ESA-VNX7600 ESA-VNX8000	EMC Storage Analytics VNX/600 Suite=IC EMC Storage Analytics VNX8000 Suite=IC	\$0.00	UM	27%	\$0.00 \$0.00	\$9,007.20	\$5,299.20	\$0.00 \$0.00	\$0.00	\$0.00	\$5,961.60 \$9,007.20
5	ESA-VNX-F5000	VNX-F5000 EMC Storage Analytics Suite=IC	\$0.00	UM	27%	\$0.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	
5	ESA-VNX-F7000	VNX-F7000 EMC Storage Analytics Suite=IC	\$0.00	UM	27%	\$0.00	\$5,961.60	\$5,299.20	\$0.00	\$0.00	\$0.00	
5	EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	\$1,530.00	UM	27%	\$1,116.90	\$275.40	\$244.80	\$0.00	\$0.00	\$0.00	\$275.40
5	EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	\$11,225.00	UM	27%	\$8,194.25	\$2,020.50	\$1,796.00	\$0.00	\$0.00	\$0.00	
5 5	EXPSAS-V76 EXPSAS-V80	Unisphere VNX7600 SAS EXP Software=IC Unisphere VNX8000 SAS EXP Software=IC	\$23,220.00 \$35,225.00	UM UM	27% 27%	\$16,950.60 \$25,714.25	\$4,179.60 \$6,340.50	\$3,715.20 \$5,636.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,179.60 \$6,340.50
5	FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	
5	FLN42S6F-100TU	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	
5	FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	
5	FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$634.50
5	FLN42S6F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	
5 5	FLN42S6F-200U FLN42S6FX-200	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$5,710.00 \$2,345.00	UM UM	27% 27%	\$4,168.30 \$1,711.85	\$628.10 \$351.75	\$462.51 \$257.95	\$0.00 \$0.00	\$165.59 \$93.80	\$0.00 \$0.00	\$634.38 \$351.75
5	FLN42S6FX-200TU	VNX 200G SF2 FAST CACHE 25X2.5 DFEDAE NBS	\$2,345.00 \$3,165.00	UM	27%	\$2,310.45	\$348.15	\$257.95	\$0.00	\$93.60	\$0.00	\$351.75 \$351.63
5	FLN42S6FX-200U	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165.00	UM	27%	\$2,310.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$351.63
5	FLN42S6FX-400	VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$3,730.00	UM	27%	\$2,722.90	\$559.50	\$410.30	\$0.00	\$149.20	\$0.00	\$559.50
5	FLN42S6FX-400TU	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035.00	UM	27%	\$3,675.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	
5	FLN42S6FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035.00	UM	27%	\$3,675.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	
5	FLN4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	
5 5	FLN4VS6F-100TU FLN4VS6F-100U	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$3,620.00 \$3,620.00	UM UM	27% 27%	\$2,642.60 \$2,642.60	\$398.20 \$398.20	\$293.22 \$293.22	\$0.00 \$0.00	\$104.98 \$104.98	\$0.00 \$0.00	\$402.18 \$402.18
5	FLN4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$634.50
5	FLN4VS6F-200TU	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	
5	FLN4VS6F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$634.38
5	FLN4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$2,345.00	UM	27%	\$1,711.85	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5	FLN4VS6FX-200TU	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,165.00	UM	27%	\$2,310.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	
5	FLN4VS6FX-200U	VNX 200G SF2 FAST CACHE 15X3.5 DAE NBS UG	\$3,165.00	UM	27%	\$2,310.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	
5 5	FLN4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$3,730.00	UM UM	27% 27%	\$2,722.90 \$3,675.55	\$559.50 \$553.85	\$410.30 \$407.84	\$0.00 \$0.00	\$149.20 \$146.02	\$0.00 \$0.00	
5	FLN4VS6FX-400TU FLN4VS6FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035.00 \$5,035.00	UM	27%	\$3,675.55 \$3,675.55	\$553.85 \$553.85	\$407.84 \$407.84	\$0.00	\$146.02 \$146.02	\$0.00	
5	FLV42S6F-100	VNX 100GB FAST CACHE 15X5.5 DAE NB5 0G	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	
5	FLV42S6F-100-FP	VNX 100GB FAST CACHE 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$584.00
5	FLV42S6F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5	FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5 5	FLV42S6F-200-FP FLV42S6F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE-FP VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$0.00 \$5,190.00		27% 27%	\$0.00 \$3,788.70	\$1,112.00 \$570.90	\$779.00 \$420.39	\$0.00 \$0.00	\$176.20 \$150.51	\$0.00 \$0.00	\$1,112.00 \$576.61
5	FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190.00		27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$576.61
5	FLV42S6FX-200	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	FLV42S6FX-200TU	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$319.41
5 5	FLV42S6FX-200U FLV42S6FX-400	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$2,875.00 \$3,390.00	UM UM	27% 27%	\$2,098.75 \$2,474.70	\$316.25 \$508.50	\$232.88 \$372.90	\$0.00 \$0.00	\$83.38 \$135.60	\$0.00 \$0.00	\$319.41 \$508.50
5	FLV42S6FX-400TU	VNX 400GB SI 21 AST CACHE 25X2.5 DPE/DAE UG	\$4,575.00		27%	\$3,339.75		\$370.58	\$0.00	\$132.68	\$0.00	\$508.28
5	FLV42S6FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575.00		27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$508.28
5	FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$2,435.00		27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5 5	FLV4D2S6F-100TU FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290.00 \$3,290.00		27% 27%	\$2,401.70 \$2,401.70	\$361.90 \$361.90	\$266.49 \$266.49	\$0.00 \$0.00	\$95.41 \$95.41	\$0.00 \$0.00	\$365.52 \$365.52
5	FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$3,845.00		27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	FLV4D2S6F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$576.61
5	FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00		27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$576.61
5 5	FLV4D2S6FX-200 FLV4D2S6FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,130.00 \$2,875.00	UM UM	27% 27%	\$1,554.90 \$2,098.75	\$319.50 \$316.25	\$234.30 \$232.88	\$0.00 \$0.00	\$85.20 \$83.38	\$0.00 \$0.00	\$319.50 \$319.41
5	FLV4D2S6FX-200U	VNX 200GB SF2 FAST CACHE120X2.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$319.41
5	FLV4D2S6FX-400	VNX 400GB SF2 FAST CACHE 120X2.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	FLV4D2S6FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$508.28
5 5	FLV4D2S6FX-400U FLV4DS6F-100	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG VNX 100GB FAST CACHE 60X3.5 DAE	\$4,575.00 \$2,435.00		27% 27%	\$3,339.75 \$1,777.55	\$503.25 \$365.25	\$370.58 \$267.85	\$0.00 \$0.00	\$132.68 \$97.40	\$0.00 \$0.00	\$508.28 \$365.25
5	FLV4DS6F-100-FP	VNX 100GB FAST CACHE 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$584.00
5	FLV4DS6F-100TU	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5	FLV4DS6F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290.00		27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5 5	FLV4DS6F-200 FLV4DS6F-200-FP	VNX 200GB FAST CACHE 60X3.5 DAE VNX 200GB FAST CACHE 60X3.5 DAE-FP	\$3,845.00 \$0.00		27% 27%	\$2,806.85 \$0.00	\$576.75 \$1,112.00	\$422.95 \$779.00	\$0.00 \$0.00	\$153.80 \$176.20	\$0.00 \$0.00	\$576.75 \$1,112.00
5	FLV4DS6F-200TU	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	\$5,190.00		27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$170.20	\$0.00	\$576.61
5	FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$576.61
5	FLV4DS6FX-200	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	FLV4DS6FX-200TU	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$319.41
5 5	FLV4DS6FX-200U FLV4DS6FX-400	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG VNX 400GB SF2 FAST CACHE 60X3.5 DAE	\$2,875.00 \$3,390.00		27% 27%	\$2,098.75 \$2,474.70		\$232.88 \$372.90	\$0.00 \$0.00	\$83.38 \$135.60	\$0.00 \$0.00	\$319.41 \$508.50
5	FLV4DS6FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575.00		27%	\$3,339.75		\$370.58	\$0.00	\$132.68	\$0.00	\$508.28
5	FLV4DS6FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575.00		27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$508.28
5	FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$2,435.00		27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5 5	FLV4VS6F-100-FP FLV4VS6F-100TU	VNX 100GB FAST CACHE 15X3.5 DAE-FP VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	\$0.00 \$3.290.00		27% 27%	\$0.00 \$2,401.70	\$584.00 \$361.90	\$409.00 \$266.49	\$0.00 \$0.00	\$97.40 \$95.41	\$0.00 \$0.00	\$584.00 \$365.52
5	FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290.00		27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5	FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	FLV4VS6F-200-FP	VNX 200GB FAST CACHE 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5 5	FLV4VS6F-200TU FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190.00 \$5,190.00	UM UM	27% 27%	\$3,788.70 \$3,788.70	\$570.90 \$570.90	\$420.39 \$420.39	\$0.00 \$0.00	\$150.51 \$150.51	\$0.00 \$0.00	\$576.61 \$576.61
5	FLV4VS6FX-200	VNX 200GB FAST CACHE 15X3.5 DAE 0FG	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	FLV4VS6FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875.00		27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$319.41
5	FLV4VS6FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875.00		27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$319.41
5	FLV4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$3,390.00		27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5 5	FLV4VS6FX-400TU FLV4VS6FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575.00 \$4,575.00	UM UM	27% 27%	\$3,339.75 \$3,339.75	\$503.25 \$503.25	\$370.58 \$370.58	\$0.00 \$0.00	\$132.68 \$132.68	\$0.00 \$0.00	\$508.28 \$508.28
5	FSTS-VNX5200	VNX5200 FAST Suite=IC	\$0.00		27%	\$0.00	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	\$751.86
5	FSTS-VNX5400	VNX5400 FAST Suite=IC	\$0.00		27%	\$0.00	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$1,537.74
5	FSTS-VNX5400-UPG	VNX5400 FAST Suite=IC	\$0.00		27%	\$0.00	\$1,230.30	\$1,093.60	\$0.00	\$0.00	\$0.00	\$1,230.30
5 5	FSTS-VNX5600 FSTS-VNX5600-UPG	VNX5600 FAST Suite=IC VNX5600 FAST Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$4,969.44 \$3,975.30	\$4,417.28 \$3,533.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,969.44 \$3,975.30
5	FSTS-VNX5800	VNX5800 FAST Suite=IC	\$0.00		27%	\$0.00	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$12,704.76
5	FSTS-VNX5800-UPG	VNX5800 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$10,163.70	\$9,034.40	\$0.00	\$0.00	\$0.00	\$10,163.70
5	FSTS-VNX7600	VNX7600 FAST Suite=IC	\$0.00		27%	\$0.00	\$17,225.10	\$15,311.20	\$0.00	\$0.00	\$0.00	\$17,225.10
5 5	FSTS-VNX7600-UPG FSTS-VNX8000	VNX7600 FAST Suite=IC VNX8000 FAST Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$13,779.90 \$26,024.76	\$12,248.80 \$23,133.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,779.90 \$26,024.76
5	FSTS-VNXCA2	VNXCA2 FAST SUITE=IC	\$0.00		27%	\$0.00	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$1,537.74
5	FSTS-VNXCA4	VNXCA4 FAST SUITE=IC	\$0.00	UM	27%	\$0.00	\$1,153.26	\$1,025.12	\$0.00	\$0.00	\$0.00	\$1,153.26
5	LPS-VNX5200	VNX5200 Local Protection Suite=IC	\$0.00		27%	\$0.00	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	\$600.12
5 5	LPS-VNX5400	VNX5400 Local Protection Suite=IC VNX5400 Local Protection Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$1,069.38	\$950.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,069.38
5	LPS-VNX5400-UPG LPS-VNX5600	VNX5400 Local Protection Suite=IC VNX5600 Local Protection Suite=IC	\$0.00		27%	\$0.00	\$855.90 \$1,775.52	\$760.80 \$1,578.24	\$0.00	\$0.00	\$0.00	\$855.90 \$1,775.52
5	LPS-VNX5600-UPG	VNX5600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,420.20	\$1,262.40	\$0.00	\$0.00	\$0.00	\$1,420.20
5	LPS-VNX5800	VNX5800 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5	LPS-VNX5800-UPG	VNX5800 Local Protection Suite=IC	\$0.00		27%	\$0.00	\$1,952.10	\$1,735.20	\$0.00	\$0.00	\$0.00	\$1,952.10
5 5	LPS-VNX7600 LPS-VNX7600-UPG	VNX7600 Local Protection Suite=IC VNX7600 Local Protection Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$2,806.74 \$2,245.50	\$2,494.88 \$1,996.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,806.74 \$2,245.50
5	LPS-VNX8000	VNX8000 Local Protection Suite=IC	\$0.00		27%	\$0.00	\$4,240.62	\$3,769.44	\$0.00	\$0.00	\$0.00	\$4,240.62
5	LPS-VNXCA2	VNXCA2 LOCAL PROTECTION SUITE=IC	\$0.00		27%	\$0.00	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	\$1,069.38
5	LPS-VNXCA4	VNXCA4 LOCAL PROTECTION SUITE=IC	\$0.00		27%	\$0.00	\$802.08	\$712.96	\$0.00	\$0.00	\$0.00	\$802.08
5 5	M-PREHWE-001 M-PRESWE-001	PREMIUM HW SUPPORT - REFER TO HW MODEL FOR MAINT PRICE PREMIUM SW SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00		27% 27%	\$72,873.71 \$72,873.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PRESWE-001 M-PS-HWE-001	PROSUPPORT WINBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00		27%	\$72,873.71 \$72,873.71	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	M-PSM-HWE-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SWE-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-PSP-HWE-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSP-SWE-001 M-PS-SWE-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC			27% 27%	\$72,873.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	
5	N4-2S07-010	PROSUPPORT W/NBD SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$99,827.00 \$985.00	UM	27%	\$72,873.71 \$719.05	\$147.75	\$108.35	\$0.00 \$0.00	\$0.00 \$39.40	\$0.00	
5	N4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325.00	UM	27%	\$967.25	\$145.75	\$107.33	\$0.00	\$38.43	\$0.00	
5	N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325.00	UM	27%	\$967.25	\$145.75	\$107.33	\$0.00	\$38.43	\$0.00	
5	N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,580.00	UM	27%	\$1,153.40	\$237.00	\$173.80	\$0.00	\$63.20	\$0.00	
5 5	N4-2S10-012TU N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,080.00 \$2,130.00		27% 27%	\$1,518.40 \$1,554.90	\$228.80 \$234.30	\$168.48 \$172.53	\$0.00 \$0.00	\$60.32 \$61.77	\$0.00 \$0.00	
5	N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$950.00	UM	27%	\$693.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	
5	N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285.00	UM	27%	\$938.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	
5	N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285.00	UM	27%	\$938.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	
5 5	N4-2S10-900 N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,250.00 \$1,685.00	UM UM	27% 27%	\$912.50 \$1,230.05	\$187.50 \$185.35	\$137.50 \$136.49	\$0.00 \$0.00	\$50.00 \$48.87	\$0.00 \$0.00	
5	N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DP E/DAE NEBS UG	\$1,685.00	UM	27%	\$1,230.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	
5	N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	\$1,370.00	UM	27%	\$1,000.10	\$205.50	\$150.70	\$0.00	\$54.80	\$0.00	
5	N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850.00	UM	27%	\$1,350.50	\$203.50	\$149.85	\$0.00	\$53.65	\$0.00	
5 5	N4-2S15-300U N4-2S6F-100	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$1,850.00 \$2,680.00	UM UM	27% 27%	\$1,350.50 \$1,956.40	\$203.50 \$402.00	\$149.85 \$294.80	\$0.00 \$0.00	\$53.65 \$107.20	\$0.00 \$0.00	
5	N4-2S6F-100TU	VNX 100GB 53D 23X2.5 DPE/DAE NEBS VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	
5	N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	
5	N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	
5	N4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	
5 5	N4-2S6F-200U N4-2S6FX-100	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$5,710.00 \$0.00	UM UM	27% 27%	\$4,168.30 \$0.00	\$628.10 \$306.00	\$462.51 \$224.40	\$0.00 \$0.00	\$165.59 \$81.60	\$0.00 \$0.00	
5	N4-2S6FX-100U	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	\$0.00	UM	27%	\$0.00	\$269.50	\$198.45	\$0.00	\$71.05	\$0.00	
5	N4-2S6FX-1600	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$10,770.00		27%	\$7,862.10	\$1,615.50	\$1,184.70	\$0.00	\$430.80	\$0.00	
5	N4-2S6FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540.00		27%	\$10,614.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	
5 5	N4-2S6FX-1600U N4-2S6FX-200	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$14,540.00 \$2,345.00	UM UM	27% 27%	\$10,614.20 \$1,711.85	\$1,599.40 \$351.75	\$1,177.74 \$257.95	\$0.00 \$0.00	\$421.66 \$93.80	\$0.00 \$0.00	
5	N4-2S6FX-200TU	VNX 200GB FASTVP SSD 25X2.5 DFE/DAE NEBS VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	\$2,815.00	UM	27%	\$2,054.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	
5	N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	\$2,815.00	UM	27%	\$2,054.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	
5	N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$4,390.00		27%	\$3,204.70	\$658.50	\$482.90	\$0.00	\$175.60	\$0.00	
5	N4-2S6FX-400TU	VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	\$5,265.00		27%	\$3,843.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	
5 5	N4-2S6FX-400U N4-2S6FX-800	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$5,265.00 \$6,595.00		27% 27%	\$3,843.45 \$4,814.35	\$579.15 \$989.25	\$426.47 \$725.45	\$0.00 \$0.00	\$152.69 \$263.80	\$0.00 \$0.00	
5	N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905.00		27%	\$6,500.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	
5	N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905.00	UM	27%	\$6,500.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	\$989.35
5	N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	\$990.00		27%	\$722.70	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	
5 5	N4-DS07-020TU N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335.00 \$1,335.00	UM UM	27% 27%	\$974.55 \$974.55	\$146.85 \$146.85	\$108.14 \$108.14	\$0.00 \$0.00	\$38.72 \$38.72	\$0.00 \$0.00	
5	N4-DS07-0200 N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS VNX 3TB NL SAS 60X3.5 DAE NEBS	\$1,335.00	UM	27%	\$974.55	\$200.25	\$146.85	\$0.00	\$53.40	\$0.00	
5	N4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	
5	N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	
5 5	N4-DS07-040 N4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE NEBS VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$1,505.00 \$2,020.00	UM UM	27% 27%	\$1,098.65 \$1,474.60	\$225.75 \$222.20	\$165.55 \$163.62	\$0.00 \$0.00	\$60.20 \$58.58	\$0.00 \$0.00	
5	N4-DS07-04010	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020.00		27%	\$1,474.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	
5	N4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	
5	N4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE NEBS UPG	\$0.00	UM	27%	\$0.00	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	
5 5	N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$990.00		27% 27%	\$722.70	\$148.50	\$108.90	\$0.00	\$39.60 \$38.72	\$0.00	
5 5	N4-VS07-020TU N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335.00 \$1,335.00		27%	\$974.55 \$974.55	\$146.85 \$146.85	\$108.14 \$108.14	\$0.00 \$0.00	\$38.72 \$38.72	\$0.00 \$0.00	
5	N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1,335.00		27%	\$974.55	\$200.25	\$146.85	\$0.00	\$53.40	\$0.00	
5	N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	
5	N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80 \$165.55	\$0.00	\$52.20	\$0.00	
5 5	N4-VS07-040 N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$1,505.00 \$2,020.00	UM UM	27% 27%	\$1,098.65 \$1,474.60	\$225.75 \$222.20	\$165.55 \$163.62	\$0.00 \$0.00	\$60.20 \$58.58	\$0.00 \$0.00	
5	N4-VS07-04010	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020.00		27%	\$1,474.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	
5	N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$1,580.00	UM	27%	\$1,153.40	\$237.00	\$173.80	\$0.00	\$63.20	\$0.00	\$237.00
5	N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130.00		27%	\$1,554.90	\$234.30	\$172.53	\$0.00	\$61.77	\$0.00	
5 5	N4-VS10-012U N4-VS10-600	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$2,130.00 \$950.00	UM UM	27% 27%	\$1,554.90 \$693.50	\$234.30 \$142.50	\$172.53 \$104.50	\$0.00 \$0.00	\$61.77 \$38.00	\$0.00 \$0.00	
5	N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285.00		27%	\$938.05	\$142.35	\$104.09	\$0.00	\$37.27	\$0.00	
5	N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285.00	UM	27%	\$938.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	
5	N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1,245.00	UM	27%	\$908.85	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	
5	N4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685.00		27%	\$1,230.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	i
5	N4-VS10-900U N4-VS15-300	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1,685.00 \$1,000.00	UM UM	27% 27%	\$1,230.05 \$730.00	\$185.35 \$150.00	\$136.49 \$110.00	\$0.00 \$0.00	\$48.87 \$40.00	\$0.00 \$0.00	\$187.20 \$150.00
5	N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355.00		27%	\$989.15		\$109.76	\$0.00	\$39.30	\$0.00	
5	N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355.00	UM	27%	\$989.15	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	\$150.54
5	N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$1,535.00		27%	\$1,120.55		\$168.85	\$0.00	\$61.40	\$0.00	
5 5	N4-VS15-600TU N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075.00 \$2,075.00		27% 27%	\$1,514.75 \$1,514.75		\$168.08 \$168.08	\$0.00 \$0.00	\$60.18 \$60.18	\$0.00 \$0.00	
5	N4-VS6F-100	VNX 100GB 15K 5AS 15X3.5 DAE NEBS UPG	\$2,680.00		27%	\$1,956.40		\$294.80	\$0.00	\$107.20	\$0.00	
5	N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60		\$293.22	\$0.00	\$104.98	\$0.00	\$402.18
5	N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$3,620.00		27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	
5 5	N4-VS6F-200 N4-VS6F-200TU	VNX 200GB SSD 15X3.5' DAE NEBS VNX 200GB EFD 15X3.5' DAE NEBS UPG	\$4,230.00 \$5,710.00		27% 27%	\$3,087.90 \$4,168.30	\$634.50 \$628.10	\$465.30 \$462.51	\$0.00 \$0.00	\$169.20 \$165.59	\$0.00 \$0.00	
5	N4-VS6F-200U	VNX 200GB SSD 15X3.5' DAE NEBS UPG	\$5,710.00		27%	\$4,168.30		\$462.51 \$462.51	\$0.00	\$165.59	\$0.00	
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$306.00	\$224.40	\$0.00	\$81.60	\$0.00	\$306.00
5 5	N4-VS6FX-100U N4-VS6FX-1600	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$0.00 \$10,770.00		27% 27%	\$0.00 \$7,862.10	\$269.50 \$1,615.50	\$198.45 \$1,184.70	\$0.00 \$0.00	\$71.05 \$430.80	\$0.00 \$0.00	\$272.20 \$1,615.50
5	N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540.00		27%	\$10,614.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$1,615.39
5	N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540.00		27%	\$10,614.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$1,615.39
5	N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,345.00	UM	27%	\$1,711.85	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5 5	N4-VS6FX-200TU N4-VS6FX-200U	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	\$2,815.00 \$2,815.00		27% 27%	\$2,054.95 \$2,054.95	\$309.65 \$309.65	\$228.02 \$228.02	\$0.00 \$0.00	\$81.64 \$81.64	\$0.00 \$0.00	\$312.75 \$312.75
5	N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	\$4,390.00		27%	\$3,204.70	\$658.50	\$482.90	\$0.00	\$175.60	\$0.00	\$658.50
5	N4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE NEBS UG	\$5,265.00		27%	\$3,843.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$584.94
5	N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	\$5,265.00		27%	\$3,843.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$584.94
5 5	N4-VS6FX-800 N4-VS6FX-800TU	VNX 800GB NEBS MLC SSD 15X3.5 DAE VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$6,595.00 \$8,905.00		27% 27%	\$4,814.35 \$6,500.65	\$989.25 \$979.55	\$725.45 \$721.31	\$0.00 \$0.00	\$263.80 \$258.25	\$0.00 \$0.00	\$989.25 \$989.35
5	N4-VS6FX-800U	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905.00		27%	\$6,500.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	\$989.35
5	ONX52DP60015F	ONX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,280.00	UM	27%	\$15,534.40	\$3,192.00	\$2,340.80	\$0.00	\$851.20	\$0.00	\$3,192.00
5	ONX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$4,365.00		27%	\$3,186.45	\$785.70	\$698.40	\$0.00	\$0.00	\$0.00	\$785.70
5 5	ONXB54DP25F ONXB54DP25M	OEM VNXB54 DPE, 25X2.5" DR- BLOCK FIELD OEM VNXB54 DPE, 25X2.5" DR- MINI RACK	\$8,270.00 \$8,270.00	UM UM	27% 27%	\$6,037.10 \$6,037.10	\$1,240.50 \$1,240.50	\$909.70 \$909.70	\$0.00 \$0.00	\$330.80 \$330.80	\$0.00 \$0.00	\$1,240.50 \$1,240.50
5	ONXB56DP25F	OEM VNXB56 DPE 25X2.5" DR- FIELD INST	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	ONXB56DP25M	OEM VNXB56 DPE 25X2.5" DR- MINI RACK	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	ONXB58DP25	OEM VNXB58 DPE 25X2.5" DR- EMC RACK	\$23,120.00		27%	\$16,877.60	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$3,468.00
5 5	ONXB58DP25F ONXB6GSDAE15	OEM VNXB58 DPE 25X2.5" DR- FIELD INST VNXB 15X3.5" 6G SAS EXP DAE-EMC RACK	\$23,120.00 \$3,488.00		27% 27%	\$16,877.60 \$2,546.24	\$3,468.00 \$523.20	\$2,543.20 \$383.68	\$0.00 \$0.00	\$924.80 \$139.52	\$0.00 \$0.00	\$3,468.00 \$523.20
5	ONXB6GSDAE15F	VNXB 15X3.5" 6G SAS EXP DAE-FIELD INST	\$3,488.00		27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5	ONXB6GSDAE25	VNXB 25X2.5" 6G SAS EXP DAE-EMC RACK	\$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5	ONXB6GSDAE25F	VNXB 25X2.5" 6G SAS EXP DAE-FIELD INST	\$4,942.00		27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5 5	ONXB6GSDAE25P ONXB6GSDAE25W	VNXB 25X2.5" 6G SAS PRI DAE-EMC RACK VNXB 25X2.5" 6G SAS PRI DAE-FIELD INST	\$4,942.00 \$4,942.00		27% 27%	\$3,607.66 \$3,607.66	\$741.30 \$741.30	\$543.62 \$543.62	\$0.00 \$0.00	\$197.68 \$197.68	\$0.00 \$0.00	\$741.30 \$741.30
5	ONXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935.00		27%	\$1,412.55	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	\$290.25
5	ONXBCS2M	VNXB 2ND CONTROL ST FIELD MINI-RACK	\$1,935.00	UM	27%	\$1,412.55	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	\$290.25
5	ONXBCS2U	VNXB 2ND CTR STAT-FIELD UPGRADE OEM VNX OE CAP LIMITED EDITION LIC=IC	\$2,612.00	UM	27%	\$1,906.76	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	\$391.80
5 5	ONXBOECAPTB-CF ONXBOEPERFTB-CF	OEM VNX OE CAP LIMITED EDITION LIC=IC	\$133.00 \$291.00	UM UM	27% 27%	\$97.09 \$212.43	\$9.31 \$20.37	\$9.31 \$20.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.31 \$20.37
5	PPAK-VNX5400-UPG	VNX5400 Total Protection Pack=IC	\$26,190.00		27%	\$19,118.70	\$4,714.20	\$4,190.40	\$0.00	\$0.00	\$0.00	\$4,714.20
5	PPAK-VNX5600-UPG	VNX5600 Total Protection Pack=IC	\$0.00		27%	\$0.00	\$7,565.40	\$6,724.80	\$0.00	\$0.00	\$0.00	\$7,565.40
5	PPAK-VNX5800-UPG	VNX5800 Total Protection Pack=IC VNX7600 Total Protection Pack=IC	\$0.00		27%	\$0.00	\$10,583.10	\$9,407.20	\$0.00	\$0.00	\$0.00	\$10,583.10
5 5	PPAK-VNX7600-UPG RPS-VNX5200	VNX5200 Remote Protection Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$15,237.00 \$1,546.92	\$13,544.00 \$1,375.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,237.00 \$1,546.92
5	RPS-VNX5400	VNX5400 Remote Protection Suite=IC	\$0.00		27%	\$0.00	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	\$2,756.34
5	RPS-VNX5400-UPG	VNX5400 Remote Protection Suite=IC	\$0.00		27%	\$0.00	\$2,205.00	\$1,960.00	\$0.00	\$0.00	\$0.00	\$2,205.00
5 5	RPS-VNX5600 RPS-VNX5600-UPG	VNX5600 Remote Protection Suite=IC VNX5600 Remote Protection Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$3,964.68 \$3,171.60	\$3,524.16 \$2,819.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,964.68 \$3,171.60
5	RPS-VNX5800	VNX5800 Remote Protection Suite=IC	\$0.00		27%	\$0.00	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	\$6,101.64
5	RPS-VNX5800-UPG	VNX5800 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$4,881.60
5	RPS-VNX7600	VNX7600 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$12,069.18	\$10,728.16	\$0.00	\$0.00	\$0.00	\$12,069.18
5 5	RPS-VNX7600-UPG RPS-VNX8000	VNX7600 Remote Protection Suite=IC VNX8000 Remote Protection Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$9,655.20 \$18,234.90	\$8,582.40 \$16,208.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,655.20 \$18,234.90
5	RPS-VNXCA2	VNXCA2 REMOTE PROTECTION SUITE=IC	\$0.00		27%	\$0.00	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	\$2,756.34
5	RPS-VNXCA4	VNXCA4 REMOTE PROTECTION SUITE=IC	\$0.00		27%	\$0.00	\$2,067.30	\$1,837.60	\$0.00	\$0.00	\$0.00	\$2,067.30
5	SCS-VNX5200	VNX5200 Events and Retention Suite=IC	\$0.00		27%	\$0.00	\$269.46	\$239.52	\$0.00	\$0.00	\$0.00	\$269.46
5 5	SCS-VNX5400 SCS-VNX5400-UPG	VNX5400 Events and Retention Suite=IC VNX5400 Events and Retention Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$428.76 \$342.90	\$381.12 \$304.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$428.76 \$342.90
5	SCS-VNX5600	VNX5400 Events and Retention Suite=IC	\$0.00		27%	\$0.00	\$722.52	\$642.24	\$0.00	\$0.00	\$0.00	\$722.52
5	SCS-VNX5600-UPG	VNX5600 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$577.80	\$513.60	\$0.00	\$0.00	\$0.00	\$577.80
5	SCS-VNX5800	VNX5800 Events and Retention Suite=IC	\$0.00		27%	\$0.00	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$767.16
5 5	SCS-VNX5800-UPG SCS-VNX7600	VNX5800 Events and Retention Suite=IC VNX7600 Events and Retention Suite=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$613.80 \$823.32	\$545.60 \$731.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$613.80 \$823.32
5	SCS-VNX7600-UPG	VNX7600 Events and Retention Suite=IC	\$0.00		27%	\$0.00	\$658.80	\$585.60	\$0.00	\$0.00	\$0.00	\$658.80
5	SCS-VNX8000	VNX8000 Events and Retention Suite=IC	\$0.00		27%	\$0.00	\$1,243.98	\$1,105.76	\$0.00	\$0.00	\$0.00	\$1,243.98
5	SRSTC-VNX2-1	SRM SUITE C VNX2 TIER 1 =IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SRSTC-VNX2-2 SRSTC-VNX2-3	SRM SUITE C VNX2 TIER 2 =IC SRM SUITE C VNX2 TIER 3 =IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRSTC-VNX2-4	SRM SUITE C VNX2 TIER 4 =IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-5	SRM SUITE C VNX2 TIER 5 =IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-6	SRM SUITE C VNX2 TIER 6 =IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-1	SRM SUITE W VNX2 TIER 1 =IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-2 SRSTW-VNX2-3	SRM SUITE W VNX2 TIER 2 = IC SRM SUITE W VNX2 TIER 3 = IC	\$0.00 \$0.00	UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SRSTW-VNX2-4	SRM SUITE W VNX2 TIER 4 =IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-5	SRM SUITE W VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-6	SRM SUITE W VNX2 TIER 6 =IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	TMEPAK-VNXCA2 TMEPAK-VNXCA4	VNXCA2 TOTAL EFFICIENCY PACK=IC VNXCA4 TOTAL EFFICIENCY PACK=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$7,703.64 \$5,777.82	\$6,847.68 \$5,135.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,703.64 \$5,777.82
5	UNIB-V54UPG	VNX5400 Unisphere Block Suite UPG=IC	\$0.00		27%	\$0.00	\$1,257.30	\$1,117.60	\$0.00	\$0.00	\$0.00	\$1,257.30
5	UNIB-V56UPG	VNX5600 Unisphere Block Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$2,277.00	\$2,024.00	\$0.00	\$0.00	\$0.00	\$2,277.00
5	UNIB-V58UPG	VNX5800 Unisphere Block Suite UPG=IC	\$0.00		27%	\$0.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$4,654.80
5 5	UNIB-V76UPG UNIF-V54UPG	VNX7600 Unisphere Block Suite UPG=IC VNX5400 Unisphere File Suite UPG=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$6,246.90 \$935.10	\$5,552.80 \$831.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,246.90 \$935.10
5 5	UNIF-V54UPG	VNX5400 Unisphere File Suite UPG=IC	\$0.00		27%	\$0.00	\$1,692.90	\$1,504.80	\$0.00	\$0.00	\$0.00	\$1,692.90
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					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	UNIF-V58UPG	VNX5800 Unisphere File Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$4,654.80
5 5	UNIF-V76UPG UNISB-VNX5200	VNX7600 Unisphere File Suite UPG=IC VNX5200 Unisphere Block Suite =IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$6,246.90 \$1,269.72	\$5,552.80 \$1,128.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,246.90 \$1,269.72
5	UNISB-VNX5400	VNX5400 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$1,571.40
5	UNISB-VNX5600	VNX5600 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$2,845.80	\$2,529.60	\$0.00	\$0.00	\$0.00	\$2,845.80
5	UNISB-VNX5800	VNX5800 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$5,818.14
5 5	UNISB-VNX7600 UNISB-VNX8000	VNX7600 Unisphere Block Suite=IC VNX8000 Unisphere Block Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$7,808.40 \$11,712.60	\$6,940.80 \$10,411.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,808.40 \$11,712.60
5	UNISB-VNXCA2	VNXCA2 UNISPHERE BLOCK SUITE=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNXCA4	VNXCA4 UNISPHERE BLOCK SUITE=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	UNISB-VNX-F5000	VNX-F5000 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$1,571.40
5	UNISB-VNX-F7000 UNISF-VNX5200	VNX-F7000 Unisphere Block Suite=IC VNX5200 Unisphere File Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$7,808.40 \$987.48	\$6,940.80 \$877.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,808.40 \$987.48
5	UNISF-VNX5400	VNX5400 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$1,168.38	\$1,038.56	\$0.00	\$0.00	\$0.00	\$1,168.38
5	UNISF-VNX5600	VNX5600 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$2,116.08	\$1,880.96	\$0.00	\$0.00	\$0.00	\$2,116.08
5 5	UNISF-VNX5800 UNISF-VNX7600	VNX5800 Unisphere File Suite=IC VNX7600 Unisphere File Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$5,818.14 \$7,808.40	\$5,171.68 \$6,940.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,818.14 \$7,808.40
5	UNISF-VNX8000	VNX8000 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$11,712.60
5	UNISU-VNX5200	VNX5200 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$1,622.52	\$1,442.24	\$0.00	\$0.00	\$0.00	\$1,622.52
5	UNISU-VNX5400	VNX5400 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$1,933.92	\$1,719.04	\$0.00	\$0.00	\$0.00	\$1,933.92
5 5	UNISU-VNX5600 UNISU-VNX5800	VNX5600 Unisphere Unified Suite=IC VNX5800 Unisphere Unified Suite=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$3,502.44 \$7,814.52	\$3,113.28 \$6,946.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,502.44 \$7,814.52
5	UNISU-VNX7600	VNX7600 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$11,942.46	\$10,615.52	\$0.00	\$0.00	\$0.00	\$11,942.46
5	UNISU-VNX8000	VNX8000 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$17,913.78	\$15,923.36	\$0.00	\$0.00	\$0.00	\$17,913.78
5	UNIS-VNXCA4-U	VNXCA4 Unisphere Block w VPLEX Local	\$0.00	UM	27%	\$0.00	\$5,230.80	\$4,649.60	\$0.00	\$0.00	\$0.00	\$5,230.80
5 5	UNIU-V54UPG UNIU-V56UPG	VNX5400 Unisphere Unified Suite UPG=IC VNX5600 Unisphere Unified Suite UPG=IC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$1,547.10 \$2,801.70	\$1,375.20 \$2,490.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,547.10 \$2,801.70
5	UNIU-V58UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$6,251.40	\$5,556.80	\$0.00	\$0.00	\$0.00	\$6,251.40
5	UNIU-V76UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$9,554.40	\$8,492.80	\$0.00	\$0.00	\$0.00	\$9,554.40
5	V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	\$21.00	UM	27%	\$15.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	V4-2S07-010 V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$895.00 \$1,205.00	UM UM	27% 27%	\$653.35 \$879.65	\$134.25 \$132.55	\$98.45 \$97.61	\$0.00 \$0.00	\$35.80 \$34.95	\$0.00 \$0.00	\$134.25 \$133.88
5	V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205.00	UM	27%	\$879.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$133.88
5	V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1,435.00	UM	27%	\$1,047.55	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$215.25
5	V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890.00	UM	27%	\$1,379.70	\$207.90	\$153.09	\$0.00	\$54.81	\$0.00	\$209.98
5 5	V4-2S10-012U V4-2S10-600	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$1,945.00 \$860.00	UM UM	27% 27%	\$1,419.85 \$627.80	\$213.95 \$129.00	\$157.55 \$94.60	\$0.00 \$0.00	\$56.41 \$34.40	\$0.00 \$0.00	\$216.09 \$129.00
5	V4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$129.43
5	V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$129.43
5	V4-2S10-900 V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$1,135.00	UM UM	27% 27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5 5	V4-2S10-900TU V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530.00 \$1,530.00	UM	27% 27%	\$1,116.90 \$1,116.90	\$168.30 \$168.30	\$123.93 \$123.93	\$0.00 \$0.00	\$44.37 \$44.37	\$0.00 \$0.00	\$169.98 \$169.98
5	V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$1,245.00	UM	27%	\$908.85	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75
5	V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$186.65
5 5	V4-2S15-300U V4-2S15-600	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$1,680.00 \$1,395.00	UM UM	27% 27%	\$1,226.40	\$184.80 \$209.25	\$136.08 \$153.45	\$0.00 \$0.00	\$48.72 \$55.80	\$0.00 \$0.00	\$186.65 \$209.25
5	V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 DPE/DAE VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885.00	UM	27%	\$1,018.35 \$1,376.05	\$209.25	\$153.45 \$152.69	\$0.00	\$54.67	\$0.00	\$209.42
5	V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$209.42
5	V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5 5	V4-2S6F-100-FP V4-2S6F-100TU	VNX 100GB SSD 25X2.5 DPE/DAE-FP VNX 100GB EFD 25X2.5 DPE/DAE UPG	\$0.00 \$3,290.00	UM UM	27% 27%	\$0.00 \$2,401.70	\$584.00 \$361.90	\$409.00 \$266.49	\$0.00 \$0.00	\$97.40 \$95.41	\$0.00 \$0.00	\$584.00 \$365.52
5	V4-2S6F-100U	VNX 100GB ET D 23X2.5 DF E/DAE OF G	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5	V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	V4-2S6F-200-FP	VNX 200GB SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5 5	V4-2S6F-200TU V4-2S6F-200U	VNX 200GB EFD 25X2.5 DPE/DAE UPG VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190.00 \$5,190.00	UM UM	27% 27%	\$3,788.70 \$3,788.70	\$570.90 \$570.90	\$420.39 \$420.39	\$0.00 \$0.00	\$150.51 \$150.51	\$0.00 \$0.00	\$576.61 \$576.61
5	V4-2S6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	\$97,900.00	UM	27%	\$71,467.00	\$14,685.00	\$10,769.00	\$0.00	\$3,916.00	\$0.00	\$14,685.00
5	V4-2S6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X2.5	\$979,000.00	UM	27%	\$714,670.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$146,850.00
5	V4-2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5	\$244,750.00	UM	27%	\$178,667.50	\$36,712.50	\$26,922.50	\$0.00	\$9,790.00	\$0.00	\$36,712.50
5 5	V4-2S6FX1.6TB-50 V4-2S6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 50X2.5 Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$489,500.00 \$117,450.00	UM UM	27% 27%	\$357,335.00 \$85,738.50	\$73,425.00 \$12,919.50	\$53,845.00 \$9,513.45	\$0.00 \$0.00	\$19,580.00 \$3,406.05	\$0.00 \$0.00	\$73,425.00 \$13,048.70
5	V4-2S6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$130,486.95
5	V4-2S6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X2.5 UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,621.74
5 5	V4-2S6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X2.5 UPG Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$587,250.00	UM UM	27% 27%	\$428,692.50	\$64,597.50 \$129,195.00	\$47,567.25 \$95,134.50	\$0.00 \$0.00	\$17,030.25	\$0.00	\$65,243.48
5	V4-2S6FX1.6TU-100 V4-2S6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500.00 \$587,250.00	UM	27%	\$857,385.00 \$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$34,060.50 \$17,030.25	\$0.00 \$0.00	\$130,486.95 \$65,243.48
5	V4-2S6FX-100	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-2S6FX-100-FP	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5 5	V4-2S6FX-100U V4-2S6FX-1600	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG VNX 1600GB MLC SSD 25X2.5 DAE	\$0.00 \$9,790.00	UM UM	27% 27%	\$0.00 \$7,146.70	\$244.75 \$1,468.50	\$180.23 \$1,076.90	\$0.00 \$0.00	\$64.53 \$391.60	\$0.00 \$0.00	\$247.20 \$1.468.50
5	V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$9,790.00 \$11,745.00	UM	27%	\$7,146.70 \$8,573.85	\$1,468.50	\$1,076.90 \$951.35	\$0.00	\$391.60 \$340.61	\$0.00	\$1,468.50 \$1,304.87
5	V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,304.87
5	V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300.00	UM	27%	\$15,549.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00
5 5	V4-2S6FX-200-100 V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 100X2.5 Flash Power Pack VNX2 200GB 21X2.5	\$185,400.00 \$44,730.00	UM UM	27% 27%	\$135,342.00 \$32,652.90	\$27,810.00 \$6,709.50	\$20,394.00 \$4,920.30	\$0.00 \$0.00	\$7,416.00 \$1,789.20	\$0.00 \$0.00	\$27,810.00 \$6,709.50
5	V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	\$53,250.00	UM	27%	\$38,872.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	\$7,987.50
5	V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	\$100,425.00	UM	27%	\$73,310.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	\$15,063.75
5	V4-2S6FX-200-FP	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	\$503.25

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-2S6FX-200TU	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$2,555.00	UM	27%	\$1,865.15		\$206.96	\$0.00	\$74.10	\$0.00	\$283.86
5 5	V4-2S6FX-200TU-100 V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 100X2.5 UPG Flash Power Pack VNX2 200GB 50X2.5 UPG	\$222,480.00 \$120,510.00		27% 27%	\$162,410.40 \$87,972.30	\$24,472.80 \$13,256.10	\$18,020.88 \$9,761.31	\$0.00 \$0.00	\$6,451.92 \$3,494.79	\$0.00 \$0.00	
5	V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$283.86
5	V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550.00	UM	27%	\$18,651.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$2,838.61
5	V4-2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	
5 5	V4-2S6FX-200U-21 V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 21X2.5 UPG Flash Power Pack VNX2 200GB 25X2.5 UPG	\$53,655.00 \$63,875.00	UM UM	27% 27%	\$39,168.15 \$46,628.75	\$5,902.05 \$7,026.25	\$4,346.06 \$5,173.88	\$0.00 \$0.00	\$1,556.00 \$1,852.38	\$0.00 \$0.00	\$5,961.07 \$7,096.51
5	V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510.00		27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	
5	V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	\$3,390.00		27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5 5	V4-2S6FX-400-10 V4-2S6FX-400-100	Flash Power Pack VNX2 400GB 10X2.5 Flash Power Pack VNX2 400GB 100X2.5	\$33,900.00 \$339,000.00		27% 27%	\$24,747.00 \$247,470.00	\$5,085.00 \$50,850.00	\$3,729.00 \$37,290.00	\$0.00 \$0.00	\$1,356.00 \$13,560.00	\$0.00 \$0.00	
5	V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 100X2.5	\$71,190.00		27%	\$51,968.70	\$10,678.50	\$7,830.90	\$0.00	\$2,847.60	\$0.00	
5	V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	\$84,750.00		27%	\$61,867.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	
5 5	V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	\$169,500.00	UM UM	27% 27%	\$123,735.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	
5	V4-2S6FX-400-FP V4-2S6FX-400TU	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$0.00 \$4,070.00	UM	27%	\$0.00 \$2,971.10	\$812.25 \$447.70	\$595.65 \$329.67	\$0.00 \$0.00	\$216.60 \$118.03	\$0.00 \$0.00	
5	V4-2S6FX-400TU-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	
5	V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	
5 5	V4-2S6FX-400U V4-2S6FX-400U-10	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG Flash Power Pack VNX2 400GB 10X2.5 UPG	\$4,070.00 \$40,700.00	UM UM	27% 27%	\$2,971.10 \$29,711.00	\$447.70 \$4,477.00	\$329.67 \$3,296.70	\$0.00 \$0.00	\$118.03 \$1,180.30	\$0.00 \$0.00	\$452.18 \$4,521.77
5	V4-2S6FX-400U-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000.00		27%	\$297,110.00		\$32,967.00	\$0.00	\$11,803.00	\$0.00	
5	V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$85,470.00		27%	\$62,393.10		\$6,923.07	\$0.00	\$2,478.63	\$0.00	
5 5	V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750.00		27% 27%	\$74,277.50 \$148,555.00	\$11,192.50 \$22,385.00	\$8,241.75	\$0.00	\$2,950.75	\$0.00 \$0.00	
5	V4-2S6FX-400U-50 V4-2S6FX-800	Flash Power Pack VNX2 400GB 50X2.5 UPG VNX 800GB MLC SSD 25X2.5 DAE	\$203,500.00 \$5,995.00		27%	\$4,376.35	\$899.25	\$16,483.50 \$659.45	\$0.00 \$0.00	\$5,901.50 \$239.80	\$0.00	\$22,608.85 \$899.25
5	V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5	\$59,950.00	UM	27%	\$43,763.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	\$8,992.50
5	V4-2S6FX-800-100	Flash Power Pack VNX2 800GB 100X2.5	\$599,500.00		27%	\$437,635.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	
5 5	V4-2S6FX-800-25 V4-2S6FX-800-50	Flash Power Pack VNX2 800GB 25X2.5 Flash Power Pack VNX2 800GB 50X2.5	\$149,875.00 \$299.750.00	UM UM	27% 27%	\$109,408.75 \$218,817.50	\$22,481.25 \$44,962.50	\$16,486.25 \$32,972.50	\$0.00 \$0.00	\$5,995.00 \$11,990.00	\$0.00 \$0.00	\$22,481.25 \$44,962.50
5	V4-2S6FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$799.36
5	V4-2S6FX-800TU-100	Flash Power Pack VNX2 800GB 100X2.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,936.45
5 5	V4-2S6FX-800TU-50 V4-2S6FX-800U	Flash Power Pack VNX2 800GB 50X2.5 UPG VNX 800GB MLC SSD 25X2.5 DAE U/G	\$359,750.00 \$7,195.00		27% 27%	\$262,617.50 \$5,252.35	\$39,572.50 \$791.45	\$29,139.75 \$582.80	\$0.00 \$0.00	\$10,432.75 \$208.66	\$0.00 \$0.00	\$39,968.23 \$799.36
5	V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$7,195.00		27%	\$52,523.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	
5	V4-2S6FX-800U-100	Flash Power Pack VNX2 800GB 100X2.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,936.45
5	V4-2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$179,875.00		27%	\$131,308.75		\$14,569.88	\$0.00	\$5,216.38	\$0.00	
5 5	V4-2S6FX-800U-50 V4-2S6FXL-1600	Flash Power Pack VNX2 800GB 50X2.5 UPG VNX 1600GB AFP SSD 25X2.5 DAE	\$359,750.00 \$7,750.00		27% 27%	\$262,617.50 \$5,657.50	\$39,572.50 \$1,162.50	\$29,139.75 \$852.50	\$0.00 \$0.00	\$10,432.75 \$310.00	\$0.00 \$0.00	
5	V4-2S6FXL-1600TU	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	
5	V4-2S6FXL-1600U	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	
5 5	V4-2S6FXL-3200 V4-2S6FXL-3200TU	VNX 3200GB AFP SSD 25X2.5 DAE VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$15,780.00 \$21,305.00	UM UM	27% 27%	\$11,519.40 \$15,552.65	\$2,367.00 \$2,343.55	\$1,735.80 \$1,725.71	\$0.00 \$0.00	\$631.20 \$617.85	\$0.00 \$0.00	
5	V4-2S6FXL-3200U	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305.00	UM	27%	\$15,552.65	\$2,343.55	\$1,725.71	\$0.00	\$617.85	\$0.00	
5	V4-2S6FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$2,985.00	UM	27%	\$2,179.05	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	\$447.75
5 5	V4-2S6FXL-400TU V4-2S6FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030.00	UM UM	27% 27%	\$2,941.90	\$443.30 \$443.30	\$326.43 \$326.43	\$0.00 \$0.00	\$116.87	\$0.00 \$0.00	
5	V4-2S6FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	\$4,030.00 \$5,095.00		27%	\$2,941.90 \$3,719.35	\$764.25	\$560.45	\$0.00	\$116.87 \$203.80	\$0.00	
5	V4-2S6FXL-800TU	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$764.37
5	V4-2S6FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880.00		27%	\$5,022.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	
5 5	V4-D2S10-012 V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,435.00 \$1,890.00		27% 27%	\$1,047.55 \$1,379.70	\$215.25 \$207.90	\$157.85 \$153.09	\$0.00 \$0.00	\$57.40 \$54.81	\$0.00 \$0.00	
5	V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945.00		27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	
5	V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	\$860.00	UM	27%	\$627.80	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	
5 5	V4-D2S10-600TU V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165.00 \$1,165.00	UM UM	27% 27%	\$850.45 \$850.45	\$128.15 \$128.15	\$94.37 \$94.37	\$0.00 \$0.00	\$33.79 \$33.79	\$0.00 \$0.00	\$129.43 \$129.43
5	V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1,135.00	UM	27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5	V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$169.98
5 5	V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00		27% 27%	\$1,116.90 \$908.85	\$168.30	\$123.93 \$136.05	\$0.00	\$44.37 \$49.80	\$0.00	\$169.98 \$106.75
5	V4-D2S15-300 V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,245.00 \$1,680.00	UM	27%	\$1,226.40	\$186.75 \$184.80	\$136.95 \$136.08	\$0.00 \$0.00	\$48.72	\$0.00 \$0.00	\$186.75 \$186.65
5	V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	
5	V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	\$1,395.00		27%	\$1,018.35	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	
5 5	V4-D2S15-600TU V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885.00 \$1,885.00	UM UM	27% 27%	\$1,376.05 \$1,376.05	\$207.35 \$207.35	\$152.69 \$152.69	\$0.00 \$0.00	\$54.67 \$54.67	\$0.00 \$0.00	\$209.42 \$209.42
5	V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$2,435.00		27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5	V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290.00		27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	
5 5	V4-D2S6F-200 V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE VNX 200GB EFD 120X2.5 DAE UPG	\$3,845.00 \$5,190.00		27% 27%	\$2,806.85 \$3,788.70	\$576.75 \$570.90	\$422.95 \$420.39	\$0.00 \$0.00	\$153.80 \$150.51	\$0.00 \$0.00	
5	V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190.00		27%	\$3,788.70		\$420.39	\$0.00	\$150.51	\$0.00	
5	V4-D2S6FX1.6TB-100	Flash PowerPack VNX2 1.6TB 100X2.5D	\$979,000.00		27%	\$714,670.00		\$107,690.00	\$0.00	\$39,160.00	\$0.00	
5 5	V4-D2S6FX1.6TB-25 V4-D2S6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 25X2.5D Flash Power Pack VNX2 1.6TB 50X2.5D	\$244,750.00 \$489,500.00		27% 27%	\$178,667.50 \$357,335.00		\$26,922.50 \$53,845.00	\$0.00 \$0.00	\$9,790.00 \$19,580.00	\$0.00 \$0.00	
5	V4-D2S6FX1.6TBU100	Flash PowerPack VNX2 1.6TB 50X2.5D UPG	\$1,174,500.00		27%	\$857,385.00		\$95,134.50	\$0.00	\$19,560.00	\$0.00	
5	V4-D2S6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X2.5D UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,621.74
5 5	V4-D2S6FX1.6TBU-50 V4-D2S6FX1.6TU100	Flash Power Pack VNX2 1.6TB 50X2.5D UPG Flash Power Pack VNX2 1.6TB 100X2.5D UPG	\$587,250.00 \$1,174,500.00		27% 27%	\$428,692.50 \$857.385.00		\$47,567.25 \$95,134.50	\$0.00 \$0.00	\$17,030.25 \$34,060.50	\$0.00 \$0.00	
5	V4-D2S6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 100X2.5D UPG Flash Power Pack VNX2 1.6TB 50X2.5D UPG	\$587,250.00		27%	\$857,385.00 \$428,692.50		\$47,567.25	\$0.00	\$17,030.25	\$0.00	
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BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5 5	V4-D2S6FX-100 V4-D2S6FX-100TU	VNX 100GB FAST VP EFD 120X2.5 DAE VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$278.25 \$244.75	\$204.05 \$180.23	\$0.00 \$0.00	\$74.20 \$64.53	\$0.00 \$0.00	\$278.25 \$247.20
5	V4-D2S6FX-100TU	VNX 100GB FAST VP EFD 120X2.5 DAE UPG VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75 \$244.75	\$180.23 \$180.23	\$0.00	\$64.53	\$0.00	\$247.20 \$247.20
5	V4-D2S6FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$1,468.50
5	V4-D2S6FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,304.87
5 5	V4-D2S6FX-1600U V4-D2S6FX-200	VNX 1600GB MLC SSD 120X2.5 DAE U/G VNX 200GB FAST VP EFD 120X2.5 DAE	\$11,745.00 \$2,130.00	UM UM	27% 27%	\$8,573.85 \$1,554.90	\$1,291.95 \$319.50	\$951.35 \$234.30	\$0.00 \$0.00	\$340.61 \$85.20	\$0.00 \$0.00	\$1,304.87 \$319.50
5	V4-D2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5D	\$21,300.00	UM	27%	\$15,549.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00
5	V4-D2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5D	\$185,400.00	UM	27%	\$135,342.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$27,810.00
5 5	V4-D2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5D Flash Power Pack VNX2 200GB 50X2.5D	\$53,250.00	UM UM	27% 27%	\$38,872.50 \$73,310.25	\$7,987.50 \$15,063.75	\$5,857.50 \$11.046.75	\$0.00 \$0.00	\$2,130.00 \$4,017.00	\$0.00 \$0.00	\$7,987.50
5	V4-D2S6FX-200-50 V4-D2S6FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$100,425.00 \$2,555.00	UM	27%	\$1,865.15	\$281.05	\$11,046.75 \$206.96	\$0.00	\$4,017.00	\$0.00	\$15,063.75 \$283.86
5	V4-D2S6FX-200TU100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,717.53
5 5	V4-D2S6FX-200TU-50 V4-D2S6FX-200U	Flash Power Pack VNX2 200GB 50X2.5D UPG VNX 200GB FAST VP EFD120X2.5 DAE UPG	\$120,510.00	UM	27% 27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$13,388.66
5 5	V4-D2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5D UPG	\$2,555.00 \$25,550.00	UM UM	27%	\$1,865.15 \$18,651.50	\$281.05 \$2,810.50	\$206.96 \$2,069.55	\$0.00 \$0.00	\$74.10 \$740.95	\$0.00 \$0.00	\$283.86 \$2,838.61
5	V4-D2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480.00	UM	27%	\$162,410.40		\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,717.53
5	V4-D2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5D UPG	\$63,875.00	UM	27%	\$46,628.75		\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$7,096.51
5 5	V4-D2S6FX-200U-50 V4-D2S6FX-400	Flash Power Pack VNX2 200GB 50X2.5D UPG VNX 400GB FAST VP EFD 120X2.5 DAE	\$120,510.00 \$3,390.00	UM UM	27% 27%	\$87,972.30 \$2,474.70	\$13,256.10 \$508.50	\$9,761.31 \$372.90	\$0.00 \$0.00	\$3,494.79 \$135.60	\$0.00 \$0.00	\$13,388.66 \$508.50
5	V4-D2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	\$33,900.00	UM	27%	\$24,747.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	\$5,085.00
5	V4-D2S6FX-400-100	Flash Power Pack VNX2 400GB 100X2.5D	\$339,000.00	UM	27%	\$247,470.00	\$50,850.00	\$37,290.00	\$0.00	\$13,560.00	\$0.00	\$50,850.00
5	V4-D2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	\$84,750.00	UM UM	27% 27%	\$61,867.50		\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$12,712.50
5 5	V4-D2S6FX-400-50 V4-D2S6FX-400TU	Flash Power Pack VNX2 400GB 50X2.5D VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$169,500.00 \$4,070.00	UM	27%	\$123,735.00 \$2,971.10	\$25,425.00 \$447.70	\$18,645.00 \$329.67	\$0.00 \$0.00	\$6,780.00 \$118.03	\$0.00 \$0.00	\$25,425.00 \$452.18
5	V4-D2S6FX-400TU100	Flash Power Pack VNX2 400GB 100X2.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$45,217.70
5	V4-D2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,608.85
5 5	V4-D2S6FX-400U V4-D2S6FX-400U-10	VNX 400GB FAST VP EFD 120X2.5 DAE UPG Flash Power Pack VNX2 400GB 10X2.5D UPG	\$4,070.00 \$40,700.00	UM UM	27% 27%	\$2,971.10 \$29,711.00	\$447.70 \$4,477.00	\$329.67 \$3,296.70	\$0.00 \$0.00	\$118.03 \$1,180.30	\$0.00 \$0.00	\$452.18 \$4,521.77
5	V4-D2S6FX-400U-100	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$45,217.70
5	V4-D2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$101,750.00	UM	27%	\$74,277.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$11,304.43
5	V4-D2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,608.85
5 5	V4-D2S6FX-800 V4-D2S6FX-800-10	VNX 800GB MLC SSD 120X2.5 DAE Flash Power Pack VNX2 800GB 10X2.5D	\$5,995.00 \$59,950.00	UM UM	27% 27%	\$4,376.35 \$43,763.50	\$899.25 \$8,992.50	\$659.45 \$6,594.50	\$0.00 \$0.00	\$239.80 \$2,398.00	\$0.00 \$0.00	\$899.25 \$8,992.50
5	V4-D2S6FX-800-100	Flash Power Pack VNX2 800GB 100X2.5D	\$599,500.00	UM	27%	\$437,635.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$89,925.00
5	V4-D2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5D	\$149,875.00	UM	27%	\$109,408.75		\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$22,481.25
5 5	V4-D2S6FX-800-50 V4-D2S6FX-800TU	Flash Power Pack VNX2 800GB 50X2.5D VNX 800GB MLC SSD 120X2.5 DAE U/G	\$299,750.00 \$7,195.00	UM UM	27% 27%	\$218,817.50 \$5,252.35	\$44,962.50 \$791.45	\$32,972.50 \$582.80	\$0.00 \$0.00	\$11,990.00 \$208.66	\$0.00 \$0.00	\$44,962.50 \$799.36
5	V4-D2S6FX-800TU100	Flash Power Pack VNX2 800GB 100X2.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,936.45
5	V4-D2S6FX-800TU-50	Flash Power Pack VNX2 800GB 50X2.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,968.23
5 5	V4-D2S6FX-800U V4-D2S6FX-800U-10	VNX 800GB MLC SSD 120X2.5 DAE U/G Flash Power Pack VNX2 800GB 10X2.5D UPG	\$7,195.00 \$71,950.00	UM UM	27% 27%	\$5,252.35 \$52,523.50	\$791.45 \$7,914.50	\$582.80 \$5,827.95	\$0.00 \$0.00	\$208.66 \$2,086.55	\$0.00 \$0.00	\$799.36 \$7,993.65
5	V4-D2S6FX-800U-100	Flash Power Pack VNX2 800GB 100X2.5D UPG	\$719,500.00	UM	27%	\$525,235.00		\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,936.45
5	V4-D2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$179,875.00	UM	27%	\$131,308.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	\$19,984.11
5	V4-D2S6FX-800U-50	Flash Power Pack VNX2 800GB 50X2.5D UPG	\$359,750.00	UM	27%	\$262,617.50		\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,968.23
5 5	V4-D2S6FXL-1600 V4-D2S6FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$7,750.00 \$10,465.00	UM UM	27% 27%	\$5,657.50 \$7,639.45	\$1,162.50 \$1,151.15	\$852.50 \$847.67	\$0.00 \$0.00	\$310.00 \$303.49	\$0.00 \$0.00	\$1,162.50 \$1,162.66
5	V4-D2S6FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	\$1,162.66
5	V4-D2S6FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780.00	UM	27%	\$11,519.40	\$2,367.00	\$1,735.80	\$0.00	\$631.20	\$0.00	\$2,367.00
5 5	V4-D2S6FXL-3200TU V4-D2S6FXL-3200U	VNX 3200GB AFP SSD 120X2.5 DAE UPG VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305.00 \$21,305.00	UM UM	27% 27%	\$15,552.65 \$15,552.65	\$2,343.55 \$2,343.55	\$1,725.71 \$1,725.71	\$0.00 \$0.00	\$617.85 \$617.85	\$0.00 \$0.00	\$2,366.99 \$2,366.99
5	V4-D2S6FXL-400	VNX 400GB AFP SSD 120X2.5 DAE of G	\$2,985.00	UM	27%	\$2,179.05	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	\$447.75
5	V4-D2S6FXL-400TU	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$447.73
5	V4-D2S6FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$447.73
5 5	V4-D2S6FXL-800 V4-D2S6FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE VNX 800GB AFP SSD 120X2.5 DAE UPG	\$5,095.00 \$6,880.00	UM UM	27% 27%	\$3,719.35 \$5,022.40	\$764.25 \$756.80	\$560.45 \$557.28	\$0.00 \$0.00	\$203.80 \$199.52	\$0.00 \$0.00	\$764.25 \$764.37
5	V4-D2S6FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$764.37
5 5	V4-DS07-020 V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE	\$895.00	UM UM	27% 27%	\$653.35	\$134.25	\$98.45 \$98.42	\$0.00	\$35.80 \$35.24	\$0.00	\$134.25
5 5	V4-DS07-02010 V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215.00 \$1,215.00	UM	27%	\$886.95 \$886.95	\$133.65 \$133.65	\$98.42 \$98.42	\$0.00 \$0.00	\$35.24 \$35.24	\$0.00 \$0.00	\$134.99 \$134.99
5	V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	\$1,215.00	UM	27%	\$886.95	\$182.25	\$133.65	\$0.00	\$48.60	\$0.00	\$182.25
5	V4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	\$182.20
5	V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG VNX 4TB NL SAS 60X3.5 DAE	\$1,640.00	UM UM	27% 27%	\$1,197.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	\$182.20
5 5	V4-DS07-040 V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,365.00 \$1,835.00	UM	27%	\$996.45 \$1,339.55	\$204.75 \$201.85	\$150.15 \$148.64	\$0.00 \$0.00	\$54.60 \$53.22	\$0.00 \$0.00	\$204.75 \$203.87
5	V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$203.87
5	V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1,435.00	UM	27%	\$1,047.55	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$215.25
5 5	V4-DS10-012TU V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945.00 \$1,945.00	UM UM	27% 27%	\$1,419.85 \$1,419.85		\$157.55 \$157.55	\$0.00 \$0.00	\$56.41 \$56.41	\$0.00 \$0.00	\$216.09 \$216.09
5	V4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	\$129.00
5	V4-DS10-600TU	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$129.43
5 5	V4-DS10-600U V4-DS10-900	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$0.00	UM UM	27% 27%	\$0.00	\$128.15	\$94.37	\$0.00	\$33.79 \$45.40	\$0.00	\$129.43 \$170.25
5	V4-DS10-900 V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,135.00 \$1,530.00	UM	27%	\$828.55 \$1,116.90	\$170.25 \$168.30	\$124.85 \$123.93	\$0.00 \$0.00	\$45.40 \$44.37	\$0.00 \$0.00	\$170.25 \$169.98
5	V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$169.98
5	V4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	\$136.50
5 5	V4-DS15-300U V4-DS15-600	VNX 300GB 15K SAS 60X3.5 DAE UPG VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$0.00 \$1,395.00	UM UM	27% 27%	\$0.00 \$1,018.35	\$135.30 \$209.25	\$99.63 \$153.45	\$0.00 \$0.00	\$35.67 \$55.80	\$0.00 \$0.00	\$136.65 \$209.25
5	V4-DS15-600TU	VNX2 600GB 15K SAS 60X3.5 TAA UPG	\$0.00	UM	27%	\$0.00	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$209.42

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-DS15-600U	VNX2 600GB 15K SAS 60X3.5 DPE/DAE UPG	\$0.00	UM	27%	\$0.00	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$209.42
5 5	V4-DS6F-100 V4-DS6F-100-FP	VNX 100GB SSD 60X3.5 DAE VNX 100GB SSD 60X3.5 DAE-FP	\$2,435.00 \$0.00	UM UM	27% 27%	\$1,777.55 \$0.00	\$365.25 \$584.00	\$267.85 \$409.00	\$0.00 \$0.00	\$97.40 \$97.40	\$0.00 \$0.00	\$365.25 \$584.00
5	V4-DS6F-100TU	VNX 100GB GGD 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5	V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$365.52
5	V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5 5	V4-DS6F-200-FP V4-DS6F-200TU	VNX 200GB SSD 60X3.5 DAE-FP VNX 200GB EFD 60X3.5 DAE UPG	\$0.00 \$5,190.00	UM UM	27% 27%	\$0.00 \$3,788.70	\$1,112.00 \$570.90	\$779.00 \$420.39	\$0.00 \$0.00	\$176.20 \$150.51	\$0.00 \$0.00	\$1,112.00 \$576.61
5	V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$576.61
5	V4-DS6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5D	\$979,000.00	UM	27%	\$714,670.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$146,850.00
5	V4-DS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5D	\$244,750.00	UM	27%	\$178,667.50	\$36,712.50	\$26,922.50	\$0.00	\$9,790.00	\$0.00	\$36,712.50
5 5	V4-DS6FX1.6TB-50 V4-DS6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 50X3.5D Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$489,500.00 \$1,174,500.00	UM UM	27% 27%	\$357,335.00 \$857,385.00	\$73,425.00 \$129.195.00	\$53,845.00 \$95,134.50	\$0.00 \$0.00	\$19,580.00 \$34,060.50	\$0.00 \$0.00	\$73,425.00 \$130,486.95
5	V4-DS6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X3.5D UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,621.74
5	V4-DS6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$65,243.48
5	V4-DS6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$130,486.95
5 5	V4-DS6FX1.6TU-50 V4-DS6FX-100	Flash Power Pack VNX2 1.6TB 50X3.5D UPG VNX 100GB FAST VP SSD 60X3.5 DAE	\$587,250.00 \$0.00	UM UM	27% 27%	\$428,692.50 \$0.00	\$64,597.50 \$278.25	\$47,567.25 \$204.05	\$0.00 \$0.00	\$17,030.25 \$74.20	\$0.00 \$0.00	\$65,243.48 \$278.25
5	V4-DS6FX-100-FP	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$247.20
5	V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$1,468.50
5 5	V4-DS6FX-1600TU V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745.00 \$11,745.00	UM UM	27% 27%	\$8,573.85 \$8,573.85	\$1,291.95 \$1,291.95	\$951.35 \$951.35	\$0.00 \$0.00	\$340.61 \$340.61	\$0.00 \$0.00	\$1,304.87 \$1,304.87
5	V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300.00	UM	27%	\$15,549.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00
5	V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400.00	UM	27%	\$135,342.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$27,810.00
5 5	V4-DS6FX-200-25 V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 25X3.5D Flash Power Pack VNX2 200GB 50X3.5D	\$53,250.00 \$100,425.00	UM UM	27% 27%	\$38,872.50 \$73,310.25	\$7,987.50 \$15,063.75	\$5,857.50 \$11,046.75	\$0.00 \$0.00	\$2,130.00 \$4,017.00	\$0.00 \$0.00	\$7,987.50 \$15,063.75
5	V4-DS6FX-200-FP	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	\$503.25
5	V4-DS6FX-200TU	VNX 200GB FAST VP EFD 60X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$283.86
5	V4-DS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,717.53
5 5	V4-DS6FX-200TU-50 V4-DS6FX-200U	Flash Power Pack VNX2 200GB 50X3.5D UPG VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$120,510.00 \$2,555.00	UM UM	27% 27%	\$87,972.30 \$1,865.15	\$13,256.10 \$281.05	\$9,761.31 \$206.96	\$0.00 \$0.00	\$3,494.79 \$74.10	\$0.00 \$0.00	\$13,388.66 \$283.86
5	V4-DS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5D UPG	\$25,550.00	UM	27%	\$18,651.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$2,838.61
5	V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480.00	UM	27%	\$162,410.40		\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,717.53
5	V4-DS6FX-200U-25 V4-DS6FX-200U-50	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$63,875.00	UM	27%	\$46,628.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$7,096.51
5 5	V4-DS6FX-2000-50 V4-DS6FX-400	Flash Power Pack VNX2 200GB 50X3.5D UPG VNX 400GB FAST VP SSD 60X3.5 DAE	\$120,510.00 \$3,390.00	UM UM	27% 27%	\$87,972.30 \$2,474.70	\$13,256.10 \$508.50	\$9,761.31 \$372.90	\$0.00 \$0.00	\$3,494.79 \$135.60	\$0.00 \$0.00	\$13,388.66 \$508.50
5	V4-DS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5D	\$33,900.00	UM	27%	\$24,747.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	\$5,085.00
5	V4-DS6FX-400-100	Flash Power Pack VNX2 400GB 100X3.5D	\$339,000.00	UM	27%	\$247,470.00	\$50,850.00	\$37,290.00	\$0.00	\$13,560.00	\$0.00	\$50,850.00
5 5	V4-DS6FX-400-25	Flash Power Pack VNX2 400GB 25X3.5D	\$84,750.00	UM UM	27% 27%	\$61,867.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$12,712.50
5	V4-DS6FX-400-50 V4-DS6FX-400-FP	Flash Power Pack VNX2 400GB 50X3.5D VNX 400GB FAST VP SSD 60X3.5 DAE-FP	\$169,500.00 \$0.00	UM	27%	\$123,735.00 \$0.00	\$25,425.00 \$812.25	\$18,645.00 \$595.65	\$0.00 \$0.00	\$6,780.00 \$216.60	\$0.00 \$0.00	\$25,425.00 \$812.25
5	V4-DS6FX-400TU	VNX 400GB FAST VP EFD 60X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$452.18
5	V4-DS6FX-400TU-100	Flash Power Pack VNX2 400GB 100X3.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$45,217.70
5	V4-DS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,608.85
5 5	V4-DS6FX-400U V4-DS6FX-400U-10	VNX 400GB FAST VP SSD 60X3.5 DAE UPG Flash Power Pack VNX2 400GB 10X3.5D UPG	\$4,070.00 \$40,700.00	UM UM	27% 27%	\$2,971.10 \$29,711.00	\$447.70 \$4,477.00	\$329.67 \$3,296.70	\$0.00 \$0.00	\$118.03 \$1,180.30	\$0.00 \$0.00	\$452.18 \$4,521.77
5	V4-DS6FX-400U-100	Flash Power Pack VNX2 400GB 100X3.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$45,217.70
5	V4-DS6FX-400U-25	Flash Power Pack VNX2 400GB 25X3.5D UPG	\$101,750.00	UM	27%	\$74,277.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$11,304.43
5	V4-DS6FX-400U-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,608.85
5 5	V4-DS6FX-800 V4-DS6FX-800-10	VNX 800GB MLC SSD 60X3.5 DAE Flash Power Pack VNX2 800GB 10X3.5D	\$0.00 \$59,950.00	UM UM	27% 27%	\$0.00 \$43,763.50	\$899.25 \$8,992.50	\$659.45 \$6,594.50	\$0.00 \$0.00	\$239.80 \$2,398.00	\$0.00 \$0.00	\$899.25 \$8,992.50
5	V4-DS6FX-800-100	Flash Power Pack VNX2 800GB 100X3.5D	\$599,500.00	UM	27%	\$437,635.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$89,925.00
5	V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 25X3.5D	\$149,875.00	UM	27%	\$109,408.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$22,481.25
5 5	V4-DS6FX-800-50 V4-DS6FX-800TU	Flash Power Pack VNX2 800GB 50X3.5D VNX 800GB MLC SSD 60X3.5 DAE U/G	\$299,750.00 \$0.00	UM UM	27% 27%	\$218,817.50 \$0.00	\$44,962.50 \$791.45	\$32,972.50 \$582.80	\$0.00 \$0.00	\$11,990.00 \$208.66	\$0.00 \$0.00	\$44,962.50 \$799.36
5	V4-DS6FX-800TU-100	Flash Power Pack VNX2 800GB 100X3.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,936.45
5	V4-DS6FX-800TU-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,968.23
5	V4-DS6FX-800U	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$0.00	UM	27%	\$0.00	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$799.36
5	V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$71,950.00	UM	27%	\$52,523.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$7,993.65
5 5	V4-DS6FX-800U-100 V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 100X3.5D UPG Flash Power Pack VNX2 800GB 25X3.5D UPG	\$719,500.00 \$179,875.00	UM UM	27% 27%	\$525,235.00 \$131,308.75	\$79,145.00 \$19,786.25	\$58,279.50 \$14,569.88	\$0.00 \$0.00	\$20,865.50 \$5,216.38	\$0.00 \$0.00	\$79,936.45 \$19,984.11
5	V4-DS6FX-800U-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,968.23
5	V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$895.00	UM	27%	\$653.35	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	\$134.25
5	V4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$134.99
5 5	V4-VS07-020U V4-VS07-030	VNX 2TB NL SAS 15X3.5 DAE UPG VNX 3TB NL SAS 15X3.5 DAE	\$1,215.00 \$1,215.00	UM	27% 27%	\$886.95 \$886.95	\$133.65 \$182.25	\$98.42 \$133.65	\$0.00 \$0.00	\$35.24 \$48.60	\$0.00 \$0.00	\$134.99 \$182.25
5	V4-VS07-030 V4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$180.40	\$133.65 \$132.84	\$0.00	\$47.56	\$0.00	\$182.25 \$182.20
5	V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	\$182.20
5	V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	\$1,365.00	UM	27%	\$996.45		\$150.15	\$0.00	\$54.60	\$0.00	\$204.75
5	V4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835.00 \$1,835.00	UM UM	27% 27%	\$1,339.55 \$1,339.55		\$148.64 \$148.64	\$0.00	\$53.22 \$53.22	\$0.00	\$203.87 \$203.87
5 5	V4-VS07-040U V4-VS10-012	VNX 4TB NL SAS 15X3.5 DAE UPG VNX 1.2TB 10K SAS 15X3.5 DAE	\$1,835.00 \$1,435.00	UM	27%	\$1,339.55 \$1,047.55		\$148.64 \$157.85	\$0.00 \$0.00	\$53.22 \$57.40	\$0.00 \$0.00	\$203.67 \$215.25
5	V4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$216.09
5	V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85		\$157.55	\$0.00	\$56.41	\$0.00	\$216.09
5 5	V4-VS10-600 V4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE VNX 600GB 10K SAS 15X3.5 DAE UPG	\$860.00 \$1,165.00	UM UM	27% 27%	\$627.80 \$850.45		\$94.60 \$94.37	\$0.00 \$0.00	\$34.40 \$33.79	\$0.00 \$0.00	\$129.00 \$129.43
5	V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165.00	UM	27%	\$850.45		\$94.37	\$0.00	\$33.79	\$0.00	\$129.43
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	\$1,135.00	UM	27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5 5	V4-VS10-900TU V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530.00 \$1,530.00	UM UM	27% 27%	\$1,116.90 \$1,116.90	\$168.30 \$168.30	\$123.93 \$123.93	\$0.00 \$0.00	\$44.37 \$44.37	\$0.00 \$0.00	\$169.98 \$169.98
5	V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	\$910.00	UM	27%	\$664.30	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	\$136.50
5	V4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	UM	27%	\$897.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	\$136.65
5	V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	UM	27%	\$897.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	\$136.65
5 5	V4-VS15-600 V4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,395.00 \$1,885.00	UM UM	27% 27%	\$1,018.35 \$1,376.05	\$209.25 \$207.35	\$153.45 \$152.69	\$0.00 \$0.00	\$55.80 \$54.67	\$0.00 \$0.00	\$209.25 \$209.42
5	V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$209.42
5	V4-VS6F-100	VNX 100GB SSD 15X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	V4-VS6F-100-FP	VNX 100GB SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$584.00
5 5	V4-VS6F-100TU V4-VS6F-100U	VNX 100GB EFD 15X3.5 DAE UPG VNX 100GB SSD 15X3.5 DAE UPG	\$3,290.00 \$3,290.00	UM UM	27% 27%	\$2,401.70 \$2,401.70	\$361.90 \$361.90	\$266.49 \$266.49	\$0.00 \$0.00	\$95.41 \$95.41	\$0.00 \$0.00	\$365.52 \$365.52
5	V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	V4-VS6F-200-FP	VNX 200GB SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5	V4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$576.61
5 5	V4-VS6F-200U V4-VS6FX1.6TB-10	VNX 200GB SSD 15X3.5 DAE UPG Flash Power Pack VNX2 1.6TB 10X3.5	\$5,190.00 \$97,900.00	UM UM	27% 27%	\$3,788.70 \$71,467.00	\$570.90 \$14,685.00	\$420.39 \$10,769.00	\$0.00 \$0.00	\$150.51 \$3,916.00	\$0.00 \$0.00	\$576.61 \$14,685.00
5	V4-VS6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5	\$979,000.00	UM	27%	\$714,670.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$146,850.00
5	V4-VS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5	\$244,750.00	UM	27%	\$178,667.50	\$36,712.50	\$26,922.50	\$0.00	\$9,790.00	\$0.00	\$36,712.50
5	V4-VS6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X3.5	\$489,500.00	UM	27%	\$357,335.00	\$73,425.00	\$53,845.00	\$0.00	\$19,580.00	\$0.00	\$73,425.00
5 5	V4-VS6FX1.6TBU-10 V4-VS6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 10X3.5 UPG Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$117,450.00 \$1,174,500.00	UM UM	27% 27%	\$85,738.50 \$857,385.00	\$12,919.50 \$129,195.00	\$9,513.45 \$95,134.50	\$0.00 \$0.00	\$3,406.05 \$34,060.50	\$0.00 \$0.00	\$13,048.70 \$130,486.95
5	V4-VS6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X3.5 UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,621.74
5	V4-VS6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$65,243.48
5	V4-VS6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$130,486.95
5 5	V4-VS6FX1.6TU-50 V4-VS6FX-100	Flash Power Pack VNX2 1.6TB 50X3.5 UPG VNX 100GB FAST VP SSD 15X3.5 DAE	\$587,250.00 \$0.00	UM UM	27% 27%	\$428,692.50 \$0.00	\$64,597.50 \$278.25	\$47,567.25 \$204.05	\$0.00 \$0.00	\$17,030.25 \$74.20	\$0.00 \$0.00	\$65,243.48 \$278.25
5	V4-VS6FX-100-FP	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$247.20
5	V4-VS6FX-1600	VNX 1600GB MLC SSD 15X3.5 DAE	\$0.00	UM	27%	\$0.00	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$1,468.50
5 5	V4-VS6FX-1600TU V4-VS6FX-1600U	VNX 1600GB MLC SSD 15X3.5 DAE U/G VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$1,291.95 \$1,291.95	\$951.35 \$951.35	\$0.00 \$0.00	\$340.61 \$340.61	\$0.00 \$0.00	\$1,304.87 \$1,304.87
5	V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	V4-VS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5	\$21,300.00	UM	27%	\$15,549.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00
5	V4-VS6FX-200-100	Flash Power Pack VNX2 200GB 100x3.5	\$185,400.00	UM	27%	\$135,342.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$27,810.00
5 5	V4-VS6FX-200-21 V4-VS6FX-200-25	Flash Power Pack VNX2 200GB 21x3.5 Flash Power Pack VNX2 200GB 25x3.5	\$44,730.00 \$53,250.00	UM UM	27% 27%	\$32,652.90 \$38,872.50	\$6,709.50 \$7,987.50	\$4,920.30 \$5,857.50	\$0.00 \$0.00	\$1,789.20 \$2,130.00	\$0.00 \$0.00	\$6,709.50 \$7,987.50
5	V4-VS6FX-200-50	Flash Power Pack VNX2 200GB 50x3.5	\$100,425.00	UM	27%	\$73,310.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	\$15,063.75
5	V4-VS6FX-200-FP	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	\$503.25
5	V4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE UPG	\$2,555.00	UM UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$283.86
5 5	V4-VS6FX-200TU-100 V4-VS6FX-200TU-50	Flash Power Pack VNX2 200GB 100x3.5 UPG Flash Power Pack VNX2 200GB 50x3.5 UPG	\$222,480.00 \$120,510.00	UM	27% 27%	\$162,410.40 \$87,972.30	\$24,472.80 \$13,256.10	\$18,020.88 \$9,761.31	\$0.00 \$0.00	\$6,451.92 \$3,494.79	\$0.00 \$0.00	\$24,717.53 \$13,388.66
5	V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$283.86
5	V4-VS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5 UPG	\$25,550.00	UM	27%	\$18,651.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$2,838.61
5	V4-VS6FX-200U-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$222,480.00	UM	27%	\$162,410.40		\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,717.53
5 5	V4-VS6FX-200U-21 V4-VS6FX-200U-25	Flash Power Pack VNX2 200GB 21x3.5 UPG Flash Power Pack VNX2 200GB 25x3.5 UPG	\$53,655.00 \$63,875.00	UM UM	27% 27%	\$39,168.15 \$46,628.75		\$4,346.06 \$5,173.88	\$0.00 \$0.00	\$1,556.00 \$1,852.38	\$0.00 \$0.00	\$5,961.07 \$7,096.51
5	V4-VS6FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$13,388.66
5	V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5 5	V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	\$33,900.00	UM UM	27% 27%	\$24,747.00	\$5,085.00	\$3,729.00	\$0.00 \$0.00	\$1,356.00	\$0.00 \$0.00	\$5,085.00
5	V4-VS6FX-400-100 V4-VS6FX-400-21	Flash Power Pack VNX2 400GB 100x3.5 Flash Power Pack VNX2 400GB 21x3.5	\$339,000.00 \$71,190.00	UM	27%	\$247,470.00 \$51,968.70	\$50,850.00 \$10,678.50	\$37,290.00 \$7,830.90	\$0.00	\$13,560.00 \$2,847.60	\$0.00	\$50,850.00 \$10,678.50
5	V4-VS6FX-400-25	Flash Power Pack VNX2 400GB 25x3.5	\$84,750.00	UM	27%	\$61,867.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$12,712.50
5	V4-VS6FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	\$169,500.00	UM	27%	\$123,735.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	\$25,425.00
5 5	V4-VS6FX-400-FP V4-VS6FX-400TU	VNX 400GB FAST VP SSD 15X3.5 DAE-FP VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$0.00 \$4,070.00	UM UM	27% 27%	\$0.00 \$2,971.10	\$812.25 \$447.70	\$595.65 \$329.67	\$0.00 \$0.00	\$216.60 \$118.03	\$0.00 \$0.00	\$812.25 \$452.18
5 5	V4-VS6FX-400TU-100	Flash Power Pack VNX2 400GB 100x3.5 UPG	\$4,070.00	UM	27%	\$2,971.10	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$452.16 \$45,217.70
5	V4-VS6FX-400TU-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,608.85
5	V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$452.18
5	V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700.00	UM	27%	\$29,711.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	\$4,521.77
5 5	V4-VS6FX-400U-100 V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 100x3.5 UPG Flash Power Pack VNX2 400GB 21x3.5 UPG	\$407,000.00 \$85,470.00	UM UM	27% 27%	\$297,110.00 \$62,393.10	\$44,770.00 \$9,401.70	\$32,967.00 \$6,923.07	\$0.00 \$0.00	\$11,803.00 \$2,478.63	\$0.00 \$0.00	\$45,217.70 \$9,495.72
5	V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$101,750.00	UM	27%	\$74,277.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$11,304.43
5	V4-VS6FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,608.85
5	V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	\$899.25
5 5	V4-VS6FX-800-10 V4-VS6FX-800-100	Flash Power Pack VNX2 800GB 10X3.5 Flash Power Pack VNX2 800GB 100x3.5	\$59,950.00 \$599,500.00	UM	27% 27%	\$43,763.50 \$437,635.00	\$8,992.50 \$89,925.00	\$6,594.50 \$65,945.00	\$0.00 \$0.00	\$2,398.00 \$23,980.00	\$0.00 \$0.00	\$8,992.50 \$89,925.00
5	V4-VS6FX-800-100 V4-VS6FX-800-21	Flash Power Pack VNX2 800GB 100x3.5 Flash Power Pack VNX2 800GB 21x3.5	\$125,895.00	UM	27%	\$91,903.35	\$18,884.25	\$13,848.45	\$0.00	\$5,035.80	\$0.00	\$18,884.25
5	V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	\$149,875.00	UM	27%	\$109,408.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$22,481.25
5	V4-VS6FX-800-50	Flash Power Pack VNX2 800GB 50x3.5	\$299,750.00	UM	27%	\$218,817.50		\$32,972.50	\$0.00	\$11,990.00	\$0.00	\$44,962.50
5	V4-VS6FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G Flash Power Pack VNX2 800GB 100x3.5 UPG	\$7,195.00 \$719.500.00	UM UM	27%	\$5,252.35 \$525.235.00	\$791.45 \$70.145.00	\$582.80 \$58.270.50	\$0.00	\$208.66 \$20.865.50	\$0.00	\$799.36 \$70.036.45
5 5	V4-VS6FX-800TU-100 V4-VS6FX-800TU-50	Flash Power Pack VNX2 800GB 100X3.5 UPG	\$719,500.00 \$359,750.00	UM	27% 27%	\$525,235.00 \$262,617.50		\$58,279.50 \$29,139.75	\$0.00 \$0.00	\$20,865.50 \$10,432.75	\$0.00 \$0.00	\$79,936.45 \$39,968.23
5	V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35		\$582.80	\$0.00	\$208.66	\$0.00	\$799.36
5	V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950.00	UM	27%	\$52,523.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$7,993.65
5 5	V4-VS6FX-800U-100	Flash Power Pack VNX2 800GB 100x3.5 UPG Flash Power Pack VNX2 800GB 21x3.5 UPG	\$719,500.00 \$151,005,00	UM UM	27% 27%	\$525,235.00 \$110.200.35		\$58,279.50 \$12,238,70	\$0.00	\$20,865.50 \$4.381.76	\$0.00	\$79,936.45 \$16,786,65
5	V4-VS6FX-800U-21 V4-VS6FX-800U-25	Flash Power Pack VNX2 800GB 21X3.5 UPG Flash Power Pack VNX2 800GB 25X3.5 UPG	\$151,095.00 \$179,875.00	UM	27% 27%	\$110,299.35 \$131,308.75		\$12,238.70 \$14,569.88	\$0.00 \$0.00	\$4,381.76 \$5,216.38	\$0.00 \$0.00	\$16,786.65 \$19,984.11
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-VS6FX-800U-50	Flash Power Pack VNX2 800GB 50x3.5 UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,968.23
5 5	VBMSASHDMSAS2 VBMSASHDMSAS5	ONE PR 2M MINI SAS HD TO MINI SAS CBLS ONE PR 5M MINI SAS HD TO MINI SAS CBLS	\$554.00 \$1,386.00	UM UM	27% 27%	\$404.42 \$1,011.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBMSASHDMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBLS	\$2,772.00	UM	27%	\$2,023.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBLS	\$1,063.00	UM	27%	\$775.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBLS	\$370.00	UM	27%	\$270.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VBMSAS-MSAS5M VBPW40U-ASTL	ONE PR OF 5M MINI SAS TO MINI SAS CBLS CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$924.00 \$1,301.00	UM UM	27% 27%	\$674.52 \$949.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBPW40UD-ASTL	40U DEEP RACK PWR CORD PAIR ASTL LP-58	\$2,661.00	UM	27%	\$1,942.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPW40UD-IEC3	40U DEEP RACK PWR CORD PAIR IEC309	\$1,127.00	UM	27%	\$822.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R&S	\$3,850.00	UM	27%	\$2,810.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VBPW40UD-US VBPW40U-IEC3	40U DEEP RACK PWR CORD PAIR US TWISTLOCK CAB QUAD POWER CORD IEC309	\$680.00 \$680.00	UM UM	27% 27%	\$496.40 \$496.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBPW40U-RS	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,301.00	UM	27%	\$949.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	\$680.00	UM	27%	\$496.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812.00	UM	27%	\$592.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VBSAS-FLEX3M VBSAS-FLEX5M	HI-FLEX 3M MINISAS TO MINISAS CBL PR HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$1,217.00 \$2,028.00	UM UM	27% 27%	\$888.41 \$1,480.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245.00	UM	27%	\$2,368.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093.00	UM	27%	\$797.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639.00	UM	27%	\$1,196.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VBSASHD-FLX5M VBSASHD-FLX8M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$2,732.00 \$4,372.00	UM UM	27% 27%	\$1,994.36 \$3,191.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638.00	UM	27%	\$465.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765.00	UM	27%	\$558.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935.00	UM	27%	\$682.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VBTELCO1UCS VBTELCO2UDAE	Telco Rail Kit for the 1U CS Telco Rail kit for the 2U DAE	\$924.00 \$201.00	UM UM	27% 27%	\$674.52 \$146.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VBTELCO2UDME	Telco Rail Kit for the 2U DME	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELCO3UDAE	Telco Rail kit for the 3U DAE	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	\$334.00	UM	27%	\$243.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VDMBM1GCUA VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT VNXB 1GBASE-T DM MODULE 4 PORT	\$1,478.00 \$2,074.00	UM UM	27% 27%	\$1,078.94 \$1,514.02	\$221.70 \$311.10	\$162.58 \$228.14	\$0.00 \$0.00	\$59.12 \$82.96	\$0.00 \$0.00	\$221.70 \$311.10
5	VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$4,434.00	UM	27%	\$3,236.82	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	\$665.10
5	VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226.00	UM	27%	\$4,544.98	\$933.90	\$684.86	\$0.00	\$249.04	\$0.00	\$933.90
5	VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$2,956.00	UM	27%	\$2,157.88	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	\$443.40
5 5	VDMBMXG2TWU VDMBMXGTA	VNXB 10GBE 2 OP MODULE (TWINAX) VNXB 10GBASE-T DM MODULE 2 PORT	\$4,144.00 \$2,217.00	UM UM	27% 27%	\$3,025.12 \$1,618.41	\$621.60 \$332.55	\$455.84 \$243.87	\$0.00 \$0.00	\$165.76 \$88.68	\$0.00 \$0.00	\$621.60 \$332.55
5	VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104.00	UM	27%	\$2,265.92	\$465.60	\$341.44	\$0.00	\$124.16	\$0.00	\$465.60
5	V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$6,340.00	UM	27%	\$4,628.20	\$951.00	\$697.40	\$0.00	\$253.60	\$0.00	\$951.00
5	V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$5,465.00	UM UM	27% 27%	\$3,989.45	\$819.75	\$601.15	\$0.00	\$218.60	\$0.00	\$819.75
5 5	V-N4-2400FX V-N4-260010	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$17,560.00 \$3,785.00	UM	27%	\$12,818.80 \$2,763.05	\$2,634.00 \$567.75	\$1,931.60 \$416.35	\$0.00 \$0.00	\$702.40 \$151.40	\$0.00 \$0.00	\$2,634.00 \$567.75
5	V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$4,985.00	UM	27%	\$3,639.05	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	\$747.75
5	V-N4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$3,940.00	UM	27%	\$2,876.20	\$591.00	\$433.40	\$0.00	\$157.60	\$0.00	\$591.00
5	V-N4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$600.75	\$440.55	\$0.00	\$160.20	\$0.00	\$600.75
5 5	V-N4-D90010 V-N4-V30015	VNX 900GB 10K VAULT 60X3.5 DAE NEBS VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$4,985.00 \$4,005.00	UM UM	27% 27%	\$3,639.05 \$2,923.65	\$747.75 \$600.75	\$548.35 \$440.55	\$0.00 \$0.00	\$199.40 \$160.20	\$0.00 \$0.00	\$747.75 \$600.75
5	V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$17,560.00	UM	27%	\$12,818.80	\$2,634.00	\$1,931.60	\$0.00	\$702.40	\$0.00	\$2,634.00
5	V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$3,785.00	UM	27%	\$2,763.05	\$567.75	\$416.35	\$0.00	\$151.40	\$0.00	\$567.75
5	V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$6,140.00	UM	27%	\$4,482.20	\$921.00	\$675.40	\$0.00	\$245.60	\$0.00	\$921.00
5 5	V-N4-V90010 VN52DP010NLFD	VNX 900GB 10K VAULT 15X3.5 DAE NEBS VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$4,985.00 \$13,700.00	UM UM	27% 27%	\$3,639.05 \$10,001.00	\$747.75 \$2,055.00	\$548.35 \$1,507.00	\$0.00 \$0.00	\$199.40 \$548.00	\$0.00 \$0.00	\$747.75 \$2,055.00
5	VN52DP010NLMD	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$13,700.00	UM	27%	\$10,001.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$2,055.00
5	VN52DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	\$22,683.00	UM	27%	\$16,558.59	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	\$3,402.45
5 5	VN52DP01210MD VN52DP112NLFD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$22,683.00 \$16,644.00	UM UM	27% 27%	\$16,558.59 \$12,150.12	\$3,402.45 \$2,496.60	\$2,495.13 \$1,830.84	\$0.00 \$0.00	\$907.32 \$665.76	\$0.00 \$0.00	\$3,402.45 \$2,496.60
5	VN52DF112NLFD VN52DP112NLMD	VNX5200 DPE 25 DR-12X1T NL DC-PLD IN VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$16,644.00	UM	27%	\$12,150.12	\$2,496.60	\$1,830.84	\$0.00	\$665.76	\$0.00	\$2,496.60
5	VN52DP12210FD	VNX5200 DPE 25x2.5";12x1.2TB 10k DC-FL	\$27,219.00	UM	27%	\$19,869.87	\$4,082.85	\$2,994.09	\$0.00	\$1,088.76	\$0.00	\$4,082.85
5	VN52DP12210MD	VNX5200 DPE 25x2.5";12x1.2TB DC-MIN RK	\$27,219.00	UM	27%	\$19,869.87	\$4,082.85	\$2,994.09	\$0.00	\$1,088.76	\$0.00	\$4,082.85
5	VN52DP12510FD	VNX5200 DPE 25x2.5";25x1.2TB 10k DC-FL	\$35,304.00	UM	27%	\$25,771.92	\$5,295.60	\$3,883.44	\$0.00	\$1,412.16	\$0.00	\$5,295.60
5 5	VN52DP12510MD VN52DP125NLFD	VNX5200 DPE 25x2.5";25x1.2TB DC-MIN RK VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$35,304.00 \$24,768.00	UM UM	27% 27%	\$25,771.92 \$18,080.64	\$5,295.60 \$3,715.20	\$3,883.44 \$2,724.48	\$0.00 \$0.00	\$1,412.16 \$990.72	\$0.00 \$0.00	\$5,295.60 \$3,715.20
5	VN52DP125NLMD	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$24,768.00	UM	27%	\$18,080.64	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$3,715.20
5	VN52DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$16,415.00	UM	27%	\$11,982.95	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	\$2,462.25
5	VN52DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$16,415.00	UM	27%	\$11,982.95	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	\$2,462.25
5 5	VN52DP31215FD VN52DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$18,056.00 \$18,056.00	UM	27% 27%	\$13,180.88 \$13,180.88	\$2,708.40 \$2,708.40	\$1,986.16 \$1,986.16	\$0.00 \$0.00	\$722.24 \$722.24	\$0.00 \$0.00	\$2,708.40 \$2,708.40
5	VN52DP31215MD VN52DP32515FD	VNX5200 DPE 25 DR-12X300G15K DC-IVIIN KK VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$24,768.00	UM	27%	\$13,160.66 \$18,080.64	\$2,706.40	\$1,960.10	\$0.00	\$990.72	\$0.00	\$2,708.40
5	VN52DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$24,768.00	UM	27%	\$18,080.64	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$3,715.20
5	VN52DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$47,765.00	UM	27%	\$34,868.45	\$7,164.75	\$5,254.15	\$0.00	\$1,910.60	\$0.00	\$7,164.75
5	VN52DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$47,765.00 \$17,524.00	UM UM	27% 27%	\$34,868.45 \$12,702.52	\$7,164.75	\$5,254.15 \$1,927.64	\$0.00	\$1,910.60	\$0.00	\$7,164.75 \$2,628.60
5 5	VN52DP60010FD VN52DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$17,524.00 \$17,524.00	UM	27%	\$12,792.52 \$12,792.52	\$2,628.60 \$2,628.60	\$1,927.64	\$0.00 \$0.00	\$700.96 \$700.96	\$0.00 \$0.00	\$2,628.60 \$2,628.60
5	VN52DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$19,276.00	UM	27%	\$14,071.48	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	\$2,891.40
5	VN52DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$19,276.00	UM	27%	\$14,071.48	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	\$2,891.40
5 5	VN52DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$22,209.00	UM UM	27%	\$16,212.57	\$3,331.35	\$2,442.99	\$0.00	\$888.36	\$0.00	\$3,331.35
5	VN52DP62510MD VN52DP90010FD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$22,209.00 \$18,903.00	UM	27% 27%	\$16,212.57 \$13,799.19	\$3,331.35 \$2,835.45	\$2,442.99 \$2,079.33	\$0.00 \$0.00	\$888.36 \$756.12	\$0.00 \$0.00	\$3,331.35 \$2,835.45
J			¥10,500.00	J111	21 /0	ψ10,138.18	ψ <u>2</u> ,000.40	Ψ2,010.00	ψ0.00	ψ100.12	ψ0.00	<b>↓</b> 2,555.45

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VN52DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$18,903.00		27%	\$13,799.19	\$2,835.45	\$2,079.33	\$0.00	\$756.12	\$0.00	\$2,835.45
5 5	VN52DP91210FD VN52DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$22,683.00 \$22,683.00		27% 27%	\$16,558.59 \$16,558.59	\$3,402.45 \$3,402.45	\$2,495.13 \$2,495.13	\$0.00 \$0.00	\$907.32 \$907.32	\$0.00 \$0.00	\$3,402.45 \$3,402.45
5	VN52DF91210MD VN52DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$29,420.00		27%	\$21,476.60	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	\$4,413.00
5	VN52DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$29,420.00		27%	\$21,476.60	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	\$4,413.00
5	VNX2-ROCK-NX	VNX2 N-X OE 05.33.000.5.079/8.1.3.79=IC	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940.00		27%	\$2,146.20	\$529.20	\$470.40	\$0.00	\$0.00	\$0.00	\$529.20
5 5	VNX5200-DARE VNX5200DMEXDU	VNX5200 Controller Based Encryp Suite=IC VNXB52 DME: 1 DM+FC SLIC-BTU Fld Install	\$2,340.00 \$9,460.00		27% 27%	\$1,708.20 \$6,905.80	\$421.20 \$1,419.00	\$374.40 \$1,040.60	\$0.00 \$0.00	\$0.00 \$378.40	\$0.00 \$0.00	\$421.20 \$1,419.00
5	VNX5200-EPAK	VNX5200 Total Efficiency Pack=IC	\$22,191.00		27%	\$16,199.43	\$3,994.38	\$3,550.56	\$0.00	\$0.00	\$0.00	\$3,994.38
5	VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015.00		27%	\$4,390.95	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$1,082.70
5	VNX5200-FSTS	VNX5200 FAST Suite=IC	\$4,177.00		27%	\$3,049.21	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	\$751.86
5 5	VNX5200-LPS VNX5200-OE	VNX5200 Local Protection Suite=IC VNX OE License VNX5200=IC	\$3,334.00 \$0.00		27% 27%	\$2,433.82	\$600.12 \$0.00	\$533.44 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$600.12
5 5	VNX5200-DE VNX5200-PPAK	VNX5200 Total Protection Pack=IC	\$0.00 \$19,972.00		27%	\$0.00 \$14,579.56	\$3,594.96	\$3,195.52	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$3,594.96
5	VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594.00		27%	\$6,273.62	\$1,546.92	\$1,375.04	\$0.00	\$0.00	\$0.00	\$1,546.92
5	VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497.00		27%	\$1,092.81	\$269.46	\$239.52	\$0.00	\$0.00	\$0.00	\$269.46
5	VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054.00		27% 27%	\$5,149.42	\$1,269.72	\$1,128.64	\$0.00	\$0.00	\$0.00	\$1,269.72
5 5	VNX5200-UNISF VNX5200-UNISU	VNX5200 Unisphere File Suite=IC VNX5200 Unisphere Unified Suite=IC	\$5,486.00 \$9,014.00		27%	\$4,004.78 \$6,580.22	\$987.48 \$1,622.52	\$877.76 \$1,442.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$987.48 \$1,622.52
5	VNX524-56B	CONVERT VNX52/54 DPE TO VNX5600 DPE	\$13,657.00		27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	VNX524-56F	CONVERT VNX52/54 DM TO VNX5600 DM	\$7,612.00	UM	27%	\$5,556.76	\$1,141.80	\$837.32	\$0.00	\$304.48	\$0.00	\$1,141.80
5	VNX5246-58B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120.00		27%	\$16,877.60	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$3,468.00
5 5	VNX5246-58F VNX52468-76B	CONVERT VNX52/54/56 DM TO VNX58 DM CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$23,476.00 \$43,761.00		27% 27%	\$17,137.48 \$31,945.53	\$3,521.40 \$6,564.15	\$2,582.36 \$4,813.71	\$0.00 \$0.00	\$939.04 \$1,750.44	\$0.00 \$0.00	\$3,521.40 \$6,564.15
5	VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106.00		27%	\$37,307.38	\$7,665.90	\$5,621.66	\$0.00	\$2,044.24	\$0.00	\$7,665.90
5	VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270.00		27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNX52BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200	\$0.00		27%	\$0.00	\$529.20	\$470.40	\$0.00	\$0.00	\$0.00	\$529.20
5	VNX52DP010NL	VNX5200 DPE 25X2.5" DR-6X1TNL-EMC RK VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960.00		27%	\$8,000.80	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$1,644.00
5 5	VNX52DP010NLF VNX52DP010NLM	VNX5200 DPE 25X2.5 DR-6X1TNL-FLD INST VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960.00 \$10,960.00		27% 27%	\$8,000.80 \$8,000.80	\$1,644.00 \$1,644.00	\$1,205.60 \$1,205.60	\$0.00 \$0.00	\$438.40 \$438.40	\$0.00 \$0.00	\$1,644.00 \$1,644.00
5	VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RK	\$18,146.00		27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	\$18,146.00		27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146.00		27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5 5	VNX52DP112NL VNX52DP112NLF	VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK VNX5200 DPE 25X2.5" DR-12X1TNL-FLD INST	\$13,315.00 \$13,315.00		27% 27%	\$9,719.95 \$9,719.95	\$1,997.25 \$1,997.25	\$1,464.65 \$1,464.65	\$0.00 \$0.00	\$532.60 \$532.60	\$0.00 \$0.00	\$1,997.25 \$1,997.25
5	VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-1 ED INGT	\$13,315.00		27%	\$9,719.95	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$1,997.25
5	VNX52DP12210	VNX5200 DPE 25X2.5"DR-12X1.2T10K-EMC RK	\$21,775.00		27%	\$15,895.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$3,266.25
5	VNX52DP12210F	VNX5200 DPE 25X2.5"DR-12X1.2T10K-FLD I	\$21,775.00		27%	\$15,895.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$3,266.25
5 5	VNX52DP12210M VNX52DP12510	VNX5200 DPE 25X2.5"DR-12X1.2T10K-MIN RK VNX5200 DPE 25X2.5" DR-25X1.2T10K-EMC	\$21,775.00 \$28,243.00		27% 27%	\$15,895.75 \$20,617.39	\$3,266.25 \$4,236.45	\$2,395.25 \$3,106.73	\$0.00 \$0.00	\$871.00 \$1,129.72	\$0.00 \$0.00	\$3,266.25 \$4,236.45
5	VNX52DF12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243.00		27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	\$28,243.00		27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52DP125NL	VNX5200 DPE 25X2.5"DR-25X1TNL-EMC RK	\$19,814.00		27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5 5	VNX52DP125NLF VNX52DP125NLM	VNX5200 DPE 25X2.5"DR-25X1TNL-FLD INS VNX5200 DPE 25X2.5"DR-25X1TNL-MIN RK	\$19,814.00		27% 27%	\$14,464.22 \$14,464.22	\$2,972.10 \$2,972.10	\$2,179.54 \$2,179.54	\$0.00 \$0.00	\$792.56 \$792.56	\$0.00 \$0.00	\$2,972.10 \$2,972.10
5	VNX52DF125NLW VNX52DP30015	VNX5200 DFE 25X2.5 DR-25X11NC-WIN RK VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	\$19,814.00 \$13,132.00		27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5	VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132.00		27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5	VNX52DP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132.00		27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5 5	VNX52DP31215 VNX52DP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-EMC VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	\$14,445.00 \$14,445.00		27% 27%	\$10,544.85 \$10,544.85	\$2,166.75 \$2,166.75	\$1,588.95 \$1,588.95	\$0.00 \$0.00	\$577.80 \$577.80	\$0.00 \$0.00	\$2,166.75 \$2,166.75
5	VNX52DF31215F VNX52DP31215M	VNX5200 DFE 25X2.5 DR-12X300G15K-FED 1 VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445.00 \$14,445.00		27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	\$19,814.00		27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	\$19,814.00		27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5 5	VNX52DP32515M VNX52DP400FX	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	\$19,814.00 \$38,210.00		27% 27%	\$14,464.22 \$27,893.30	\$2,972.10 \$5,731.50	\$2,179.54 \$4,203.10	\$0.00 \$0.00	\$792.56 \$1,528.40	\$0.00 \$0.00	\$2,972.10 \$5,731.50
5	VNX52DP400FX VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-6X400GFL-EMC RK VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$38,210.00		27%	\$27,893.30	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40 \$1,528.40	\$0.00	\$5,731.50 \$5,731.50
5	VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$38,210.00		27%	\$27,893.30	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40	\$0.00	\$5,731.50
5	VNX52DP60010	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK	\$14,019.00		27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5	VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019.00		27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5 5	VNX52DP60010M VNX52DP60015	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK VNX5200 DPE 25X2.5" DR-8X600G15K-EMC RK	\$14,019.00 \$21,900.00		27% 27%	\$10,233.87 \$15,987.00	\$2,102.85 \$3,285.00	\$1,542.09 \$2,409.00	\$0.00 \$0.00	\$560.76 \$876.00	\$0.00 \$0.00	\$2,102.85 \$3,285.00
5	VNX52DF60015F	VNX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,900.00		27%	\$15,987.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	\$3,285.00
5	VNX52DP60015M	VNX5200 DPE 25X2.5" DR-8X600G15K-MIN RK	\$21,900.00		27%	\$15,987.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	\$3,285.00
5	VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	\$15,421.00		27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421.00 \$15,421.00		27%	\$11,257.33 \$11,257.33	\$2,313.15	\$1,696.31 \$1,696.31	\$0.00	\$616.84 \$616.84	\$0.00	\$2,313.15 \$2,313.15
5	VNX52DP61210M VNX52DP62510	VNX5200 DPE 25X2.5 DR-12X600G10K-MIN VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	\$15,421.00 \$17,767.00	UM UM	27% 27%	\$11,257.33 \$12,969.91	\$2,313.15 \$2,665.05	\$1,696.31 \$1,954.37	\$0.00 \$0.00	\$616.84 \$710.68	\$0.00 \$0.00	\$2,313.15 \$2,665.05
5	VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767.00	UM	27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767.00		27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	\$15,122.00		27%	\$11,039.06		\$1,663.42	\$0.00	\$604.88	\$0.00	\$2,268.30
5 5	VNX52DP90010F VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122.00 \$15,122.00		27% 27%	\$11,039.06 \$11,039.06		\$1,663.42 \$1,663.42	\$0.00 \$0.00	\$604.88 \$604.88	\$0.00 \$0.00	\$2,268.30 \$2,268.30
5	VNX52DP91210	VNX5200 DPE 25X2.5"DR-12X900G10K-EMC RK	\$18,146.00		27%	\$13,246.58		\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP91210F	VNX5200 DPE 25X2.5"DR-12x900G10K-FLD I	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP91210M	VNX5200 DPE 25X2.5"DR-12x900G10K-MIN RK	\$18,146.00		27%	\$13,246.58		\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5 5	VNX52DP92510 VNX52DP92510F	VNX5200 DPE 25X2.5"DR-25X900G10K-EMC RK VNX5200 DPE 25X2.5"DR-25X900G10K-FLD I	\$23,536.00 \$23,536.00		27% 27%	\$17,181.28 \$17,181.28	\$3,530.40 \$3,530.40	\$2,588.96 \$2,588.96	\$0.00 \$0.00	\$941.44 \$941.44	\$0.00 \$0.00	\$3,530.40 \$3,530.40
5	VNX52DP92510M	VNX5200 DPE 25X2.5"DR-25X900G10K-MIN RK	\$23,536.00		27%	\$17,181.28		\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	\$11,810.00	UM	27%	\$8,621.30	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	VNX52DPM1210F VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	\$11,810.00		27%	\$8,621.30	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5 5	VNX52DPM1210M VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	\$11,810.00 \$19,814.00	UM UM	27% 27%	\$8,621.30 \$14,464.22	\$1,771.50 \$2,972.10	\$1,299.10 \$2,179.54	\$0.00 \$0.00	\$472.40 \$792.56	\$0.00 \$0.00	\$1,771.50 \$2,972.10
5	VNX52DFM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52-ESSPCK	VNX5200 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$1,082.70
5		DVNX5200 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$1,082.70
5	VNX52-KIT	VNX5200 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX52VP010NLF VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960.00 \$10,960.00		27% 27%	\$8,000.80 \$8,000.80	\$1,644.00 \$1,644.00	\$1,205.60 \$1,205.60	\$0.00 \$0.00	\$438.40 \$438.40	\$0.00 \$0.00	\$1,644.00 \$1,644.00
5	VNX52VP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD IN	\$13,315.00	UM	27%	\$9,719.95	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$1,997.25
5	VNX52VP112NLM	VNX5200 DPE 25X2.5" DR-12X1T NL-MIN RK	\$13,315.00	UM UM	27% 27%	\$9,719.95	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$1,997.25
5 5	VNX52VP12210F VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	\$21,775.00 \$21,775.00	UM	27%	\$15,895.75 \$15,895.75	\$3,266.25 \$3,266.25	\$2,395.25 \$2,395.25	\$0.00 \$0.00	\$871.00 \$871.00	\$0.00 \$0.00	\$3,266.25 \$3,266.25
5	VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243.00	UM	27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	\$28,243.00	UM	27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5 5	VNX52VP30015F VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132.00 \$13,132.00	UM UM	27% 27%	\$9,586.36 \$9,586.36	\$1,969.80 \$1,969.80	\$1,444.52 \$1,444.52	\$0.00 \$0.00	\$525.28 \$525.28	\$0.00 \$0.00	\$1,969.80 \$1,969.80
5	VNX52VP31215F	VNX5200 DPE 25X2.5" DR-6X300G15K-FILD	\$14,445.00	UM	27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445.00	UM	27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814.00		27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109.00		27%	\$54,829.57	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	\$11,266.35
5 5	VNX52VP400FXM VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$75,109.00 \$14,019.00	UM UM	27% 27%	\$54,829.57 \$10,233.87	\$11,266.35 \$2,102.85	\$8,261.99 \$1,542.09	\$0.00 \$0.00	\$3,004.36 \$560.76	\$0.00 \$0.00	\$11,266.35 \$2,102.85
5	VNX52VP60010P VNX52VP60010M	VNX5200 DPE 25X2.5" DR-6X600G10K-PED 1 VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019.00	UM	27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5	VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD	\$15,421.00	UM	27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421.00	UM	27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD	\$17,767.00		27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767.00	UM	27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5 5	VNX52VP90010F VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122.00 \$15,122.00	UM UM	27% 27%	\$11,039.06 \$11,039.06	\$2,268.30 \$2,268.30	\$1,663.42 \$1,663.42	\$0.00 \$0.00	\$604.88 \$604.88	\$0.00 \$0.00	\$2,268.30 \$2,268.30
5	VNX52VP91210F	VNX5200 DPE 25x2.5"DR-12x900G10K-FLD I	\$18,146.00		27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52VP91210M	VNX5200 DPE 25x2.5"DR-12x900G10K-MIN RK	\$18,146.00		27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52VP92510F	VNX5200 DPE 25x2.5"DR-25x900G10K-FLD I	\$23,536.00	UM	27%	\$17,181.28	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40
5	VNX52VP92510M	VNX5200 DPE 25x2.5"DR-25x900G10K-MIN RK	\$23,536.00	UM	27%	\$17,181.28	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40
5 5	VNX52VPM1210F VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810.00	UM UM	27% 27%	\$8,621.30 \$8,621.30	\$1,771.50 \$1,771.50	\$1,299.10 \$1,299.10	\$0.00 \$0.00	\$472.40 \$472.40	\$0.00 \$0.00	\$1,771.50 \$1,771.50
5	VNX52VPM1210M VNX52VPM2410F	VNX5200 DPE 25X2.5" 4-600-20 1TNL-FLD	\$11,810.00 \$0.00	UM	27%	\$0.00	\$2,972.10	\$1,299.10	\$0.00	\$472.40 \$792.56	\$0.00	\$1,771.50
5	VNX52VPM2410M	VNX5200 DPE 25X2.5" 4-600-20 1TNL-MIN	\$0.00	UM	27%	\$0.00	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VPM2510F	VNX5200 DPE 25X2.5"4-600-211TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VPM2510M	VNX5200 DPE 25X2.5"4-600-211TNL-MIN RK	\$19,814.00		27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020.00		27%	\$2,204.60	\$543.60	\$483.20	\$0.00	\$0.00	\$0.00	\$543.60
5 5	VNX5400-DARE VNX5400-DARE-UPG	VNX5400 Controller Based Encryp Suite=IC Data at Rest Encryption for VNX5400=IC	\$3,725.00 \$2,980.00	UM UM	27% 27%	\$2,719.25 \$2,175.40	\$670.50 \$536.40	\$596.00 \$476.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$670.50 \$536.40
5	VNX5400-DARENDU	VNXB54 DME: 1 DM+FC SLIC-BTU Fld Install	\$9,820.00	UM	27%	\$7,168.60	\$1,473.00	\$1,080.20	\$0.00	\$392.80	\$0.00	\$1,473.00
5	VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	\$36,378.00	UM	27%	\$26,555.94	\$6,548.04	\$5,820.48	\$0.00	\$0.00	\$0.00	\$6,548.04
5	VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100.00		27%	\$21,243.00	\$5,238.00	\$4,656.00	\$0.00	\$0.00	\$0.00	\$5,238.00
5	VNX5400-ESSPCK	VNX5400 Software Essentials=IC	\$11,535.00	UM	27%	\$8,420.55	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	\$2,076.30
5 5	VNX5400-ESSPCK-UPG VNX5400-FSTS	VNX5400 Upg DIP SW Essentials=IC VNX5400 FAST Suite=IC	\$9,230.00 \$8,543.00	UM UM	27% 27%	\$6,737.90 \$6,236.39	\$1,661.40 \$1,537.74	\$1,476.80 \$1,366.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,661.40 \$1,537.74
5	VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	\$6,835.00	UM	27%	\$4,989.55	\$1,230.30	\$1,093.60	\$0.00	\$0.00	\$0.00	\$1,230.30
5	VNX5400-LPS	VNX5400 Local Protection Suite=IC	\$5,941.00		27%	\$4,336.93	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	\$1,069.38
5	VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	\$4,755.00		27%	\$3,471.15	\$855.90	\$760.80	\$0.00	\$0.00	\$0.00	\$855.90
5	VNX5400-OE	VNX OE License VNX5400=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-PPAK	VNX5400 Total Protection Pack=IC	\$32,740.00	UM	27%	\$23,900.20	\$5,893.20	\$5,238.40	\$0.00	\$0.00	\$0.00	\$5,893.20
5 5	VNX5400-PPAK-UPG VNX5400-RPS	VNX5400 Total Protection Pack=IC VNX5400 Remote Protection Suite=IC	\$42,030.00 \$15,313.00		27% 27%	\$30,681.90 \$11,178.49	\$7,565.40 \$2,756.34	\$6,724.80 \$2,450.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,565.40 \$2,756.34
5	VNX5400-RPS-UPG	VNX5400 Remote Protection Suite=IC	\$12,250.00	UM	27%	\$8,942.50	\$2,750.34	\$1,960.00	\$0.00	\$0.00	\$0.00	\$2,730.34
5	VNX5400-SCS	VNX5400 Events and Retention Suite=IC	\$2,382.00	UM	27%	\$1,738.86	\$428.76	\$381.12	\$0.00	\$0.00	\$0.00	\$428.76
5	VNX5400-SCS-UPG	VNX5400 Events and Retention Suite=IC	\$1,905.00	UM	27%	\$1,390.65	\$342.90	\$304.80	\$0.00	\$0.00	\$0.00	\$342.90
5	VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$8,730.00	UM	27%	\$6,372.90	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$1,571.40
5	VNX5400-UNISF	VNX5400 Unisphere File Suite=IC	\$6,491.00		27%	\$4,738.43	\$1,168.38	\$1,038.56	\$0.00	\$0.00	\$0.00	\$1,168.38
5 5	VNX5400-UNISU VNX54BTU-KIT	VNX5400 Unisphere Unified Suite=IC BLOCK TO UNIFIED UPG KIT FOR VNX5400	\$10,744.00 \$0.00		27% 27%	\$7,843.12 \$0.00	\$1,933.92 \$543.60	\$1,719.04 \$483.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,933.92 \$543.60
5	VNX54BTU-KIT VNX54-ESSPCK	VNX5400 Software Essentials Pack=IC	\$0.00		27%	\$0.00	\$2,076.30	\$483.20 \$1,845.60	\$0.00	\$0.00	\$0.00	\$543.60 \$2,076.30
5		DVNX5400 Software Essentials Promo Pack=IC	\$0.00		27%	\$0.00	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	\$2,076.30
5	VNX54-KIT	VNX5400 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985.00	UM	27%	\$5,099.05	\$1,257.30	\$1,117.60	\$0.00	\$0.00	\$0.00	\$1,257.30
5	VNX54-UNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195.00		27%	\$3,792.35	\$935.10	\$831.20	\$0.00	\$0.00	\$0.00	\$935.10
5 5	VNX54-UNIU-UPG VNX5600-BTU-KIT	VNX5400 Unisphere Unified Suite UPG=IC BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$8,595.00 \$4,740.00		27% 27%	\$6,274.35 \$3,460.20	\$1,547.10 \$853.20	\$1,375.20 \$758.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,547.10 \$853.20
5	VNX5600-BTU-KIT	VNX5600 Controller Based Encryp Suite=IC	\$6,515.00		27%	\$3,460.20 \$4,755.95	\$1,172.70	\$1,042.40	\$0.00	\$0.00	\$0.00	\$653.20 \$1,172.70
5		Data at Rest Encryption for VNX5600=IC	\$5,210.00		27%	\$3,803.30	\$937.80	\$833.60	\$0.00	\$0.00	\$0.00	\$937.80

December   December						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1.	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
1.000.000.000.000.000.000.000.000.000.0													
MARCONSTANT   MARCONSTANT	-												
Company   Comp	-												
VARIABLE   1975   VARIABLE													
MASSOC Leg													
Machiber   Machiber													
S. MONOCOLE   M. MONOCOLE													
S.   MANIGACH CANAGE   March 1975   March													
Company   Comp													
Notice   Part   March   Part   March   Part   Par													
MacKell Science   MacKell Sc													
S.   MACKERS LAMBER   1.0													
S. MARGOLAMER   19,000   10,													
Column   C													
Comparison   Com													
S   WASSE-PERFORMENT CONTROL   March   Property   March   Ma													
Michael   Mich													
\$ VINCES-PAIL-UTC VINCES-PAIL-													
No.0000 Limit   Proceedings   No.0000 Limit   Proceedings   No.0000 Limit   Proceedings   No.0000 Limit   Proceedings   No.0000 Limit   Proceedings   No.0000 Limit   Proceedings   No.0000 Limit   No.0000 Limit   Proceedings   No.0000 Limit   No.0000 Li													
5   WASSELLAFIED   WASSELLAFE   WASSELLAF   WASSELLA													
No.0000 Long   No.0000 Convertee Bested Encryp Super-10   19.000   19.000   19.007   19.0000   19.007   19.0000   19.007   19.0000   19.007   19.0000   19.0000   19.0000   19.0000   19.000   19.0000   19.		VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565.00			\$11,362.45	\$2,801.70	\$2,490.40	\$0.00	\$0.00	\$0.00	\$2,801.70
S	-												
5   Viciose	-												
NASSONE-PAK   NASSONE-PAK   NASSONE-PAK   NASSONE-PAKE   NASSONE													
5 VIXISIOUSESPECTUR VIXISIOUS SERVICED VIXISION SERVICED VIXI													
5   VIXISSIOL SERPICLIFIC   VIXISSIOL SERVICE   SERVIC	5												
No.NESSOD FESTS LUPP   NO.NESSOD FAST Salement   St. 1964   St.													
No. No. No. No. No. No. No. No. No. No.													
No.00500-Drs-Juff   Vivication   Vivicatio													
VIX.0500-CE	5	VNX5800-LPS	VNX5800 Local Protection Suite=IC							\$0.00			
Michael Phase   Michael Phas													
MixSBB/TRIPE   MixS	-												
No. No. No. No. No. No. No. No. No. No.													
NNXSB00-SCS-UP   NNXS										\$0.00	\$0.00	\$0.00	
NNXSB00-SCS-LPC   NNXSB00 Lymbra mad Relation Sultier  C													
5 NKK9800-UNISE NK9600 Unisphere Block Sule=IC													
5 NKX5800-UNISP NX55000 Unisphere File Suller   S32,323 00 UM 27% \$33,567.22 S 5,818.14 \$5,171.88 \$0.00 \$0.00 \$0.00 \$5,818.14 \$1.00 NX5500 Unisphere Unified Suller C \$43,414.00 UM 27% \$30,00 \$2,395.80 \$21,285.00 \$0.00 \$0.00 \$5,818.14 \$1.00 NX5500 UNISPHERE Unified Suller C \$4,00 NX5500 UM 27% \$0.00 \$2,395.80 \$21,285.00 \$0.00 \$0.00 \$0.00 \$3,375.82 \$1.00 NX5500 UNISPHERE Elementals Pacified C \$0.00 UM 27% \$0.00 \$13,00 UM 27% \$0.00 UM 27%													
5   VIXX58BTU-MT	5				UM	27%							
VIXISBE-ESSPICK   VIXISBO Software Essentials PackerIC   S0.00 UM 27%   \$0.00 \$13,264.20 \$11,790.40 \$0.00 \$0.00 \$0.00 \$13,264.20 \$10,000 \$13,264.20 \$11,790.40 \$0.00 \$0.00 \$0.00 \$13,264.20 \$10,000 \$13,000 \$13,000 \$13,000 \$13,000 \$13,000 \$13,000 \$13,000 \$13,000 \$10,000 \$13,000 \$13,000 \$10,000 \$13,000 \$10,000 \$13,000 \$10,000													
5 VIXASB-RIST NX5890 Documentation Kirel   S0.00													
5   VIXX58-NITE   VIXX5800 Documentation Kite-IC   \$0.00   UM   27%   \$18,877.00   \$4,654.80   \$0.00													
5 VNXSS-UNIF-UPG VNXS590 Unisphere Upfied Stute UPG=IC \$25,860.00 UM 27% \$25,852.90 \$62,214 0 \$5,565.80 \$0.00 \$0.00 \$0.00 \$4,654.80 \$1,000 \$1,000 \$2,				\$0.00	UM								
5         WNX59-UNIU-UP-G         WNX590-UNI-UP-GC         \$25,255.00         UM         27%         \$25,352.00         \$5,251.40         \$0.00													
5         VNX7600-DARE_UPG         S12,265.00         UM         27%         \$18,443.45         \$4,647.70         \$4,042.40         \$0.00													
5   VNX7600_PARE   VNX7600 Controller Based Encrypt Suite=IC   \$13,85.00   UM   27%   \$8,296.45   \$2,045.70   \$1,818.40   \$0.00   \$0.00   \$0.00   \$2,045.70   \$5.00													
5         VNX7600MEXDU         VNX760 FDM: 2 DM:+C SLIC-BTU Fid Install         \$33,545,00         UM         27%         \$24,487.85         \$5,031.75         \$3,689.95         \$0.00         \$10.00         \$31.70         \$30.70         \$30.00         \$30.00         \$30.00         \$30.00         \$30.00         \$30.00         \$31.70         \$30.00         \$30.00         \$30.00         \$31.70	5												
S													
5   VNX7600-EPAK-UPG   VNX760 Total Efficiency Pack=IC   \$125,460.00   UM   27%   \$91,685.80   \$22,582.80   \$20,073.60   \$0.00   \$0.00   \$22,682.80   \$0.00   \$0.00   \$22,682.80   \$0.00   \$0.00   \$0.00   \$22,682.80   \$0.0													
S													
5 NNX7600-FSTS   VNX7600 FAST Suite=IC   \$95,695.00   UM   27%   \$69,857.35   \$17,225.10   \$15,311.20   \$0.00   \$0.00   \$0.00   \$17,225.10   \$15,VNX7600 FAST Suite=IC   \$15,955.00   UM   27%   \$55,885.15   \$13,779.90   \$12,248.80   \$0.00   \$0.00   \$0.00   \$17,225.10   \$15,VNX7600 FAST Suite=IC   \$15,959.00   UM   27%   \$11,382.89   \$2,806.74   \$2,448.80   \$0.00   \$0.00   \$0.00   \$0.00   \$17,709.00   \$2,806.74   \$2,448.80   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$2,806.74   \$2,448.80   \$0.00   \$													
5         VNX7600-FSTS-UPG         VNX7600 LPS         VNX7600 LPS <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>													
5 NNX7600-LPS   VNX7600 Local Protection Suite=IC   \$15,993.00   UM   27%   \$11,382.89   \$2,806.74   \$2,494.88   \$0.00   \$0.00   \$0.00   \$0.00   \$2,206.74   \$5 NNX7600-LPS-UPG   VNX7600 Local Protection Suite=IC   \$0.00   UM   27%   \$9,106.75   \$2,245.50   \$1,996.00   \$0.00	-												
5         VNX7600-LPS-UPG         VNX7600 Local Protection Suite=IC         \$12,475.00         UM         27%         \$9,106.75         \$2,245.50         \$1,996.00         \$0.00 <th< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	-												
5         VNX7600-DE         VNX CBL License VNX7600-IC         \$0.00         WN 27%         \$0.00 <td< td=""><td>5</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>1111</td><td></td><td></td></td<>	5										1111		
5         VNX7600-PPAK-UPG         VNX7600 Total Protection Pack=IC         \$84,650.00         UM         27%         \$81,794.50         \$15,237.00         \$0.00         \$0.00         \$0.00         \$0.00         \$15,237.00           5         VNX7600-RPS         VNX7600 Remote Protection Suite=IC         \$67,051.00         UM         27%         \$48,947.23         \$12,069.18         \$0.00		VNX7600-OE	VNX OE License VNX7600=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5         VNX7600-RPS         VNX7600 Remote Protection Sulte=IC         \$67,051.00         UM         27%         \$48,947.23         \$12,069.18         \$10,728.16         \$0.00         \$0.00         \$0.00         \$0.00         \$12,069.18           5         VNX7600-RPS-UPG         VNX7600 Remote Protection Suite=IC         \$5,640.00         UM         27%         \$39,157.20         \$9,655.20         \$8,682.40         \$0.00         <													
5 VNX7600-RPS-UPG VNX7600 Remote Protection Suite=IC \$53,640.00 UM 27% \$39,157.20 \$9,655.20 \$8,582.40 \$0.00 \$0.00 \$0.00 \$9,655.20 \$0.00 \$0													
5 VNX7600-SCS VNX7600 Events and Retention Suite=IC \$4,574.00 UM 27% \$3,339.02 \$823.22 \$731.84 \$0.00 \$0.00 \$0.00 \$0.00 \$823.32 \$731.84 \$0.00 \$0.00 \$0.00 \$0.00 \$823.32 \$731.84 \$0.00													
5 VNX7600-SCS-UPG VNX7600 Events and Retention Suite=IC \$3,660.00 UM 27% \$2,671.80 \$658.80 \$585.60 \$0.00 \$0.00 \$0.00 \$658.80 \$585.60 \$0.00 \$0.00 \$658.80 \$585.60 \$0.00 \$0.00 \$0.00 \$658.80 \$0.00													
5 VNX7600-UNISF VNX7600 Unisphere File Suite=IC \$43,380.00 UM 27% \$31,667.40 \$7,808.40 \$9,90.80 \$0.00 \$0.00 \$0.00 \$7,808.40 \$7,808.40 \$0.0													
5 VNX7600-UNISU VNX7600 Unisphere Unified Suite=IC \$66,347.00 UM 27% \$48,433.31 \$11,942.46 \$10,615.52 \$0.00 \$0.00 \$0.00 \$11,942.46 5 VNX76BTU-KIT BLOCK TO UNIFIED UPG KIT FOR VNX7600 \$0.00 UM 27% \$0.00 \$4,547.70 \$4,042.40 \$0.00 \$0.00 \$0.00 \$4,547.70													
5 VNX76BTU-KIT BLOCK TO UNIFIED UPG KIT FOR VNX7600 \$0.00 UM 27% \$0.00 \$4,547.70 \$4,042.40 \$0.00 \$0.00 \$0.00 \$4,547.70													
	-				UM	27%							
	5	VNX76-ESSPCK	VNX7600 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	\$19,637.10

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		OVNX7600 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	\$19,637.10
5 5	VNX76-KIT VNX76-UNIB-UPG	VNX7600 Documentation Kit=IC VNX7600 Unisphere Block Suite UPG=IC	\$0.00 \$34,705.00		27% 27%	\$0.00 \$25,334.65	\$0.00 \$6,246.90	\$0.00 \$5,552.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$6,246.90
5	VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705.00	UM	27%	\$25,334.65	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	\$6,246.90
5	VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080.00	UM	27%	\$38,748.40	\$9,554.40	\$8,492.80	\$0.00	\$0.00	\$0.00	\$9,554.40
5	VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895.00	UM	27%	\$27,663.35	\$6,821.10	\$6,063.20	\$0.00	\$0.00	\$0.00	\$6,821.10
5 5	VNX8000-DARE VNX8000DMEXDU	VNX8000 Controller Based Encryp Suite=IC VNXB80 DME: 2 DM+FC SLIC-BTU Fld Install	\$17,170.00 \$48,145.00	UM UM	27% 27%	\$12,534.10 \$35,145.85	\$3,090.60 \$7,221.75	\$2,747.20 \$5,295.95	\$0.00 \$0.00	\$0.00 \$1,925.80	\$0.00 \$0.00	\$3,090.60 \$7,221.75
5	VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$236,947.00		27%	\$172,971.31	\$42,650.46	\$37,911.52	\$0.00	\$0.00	\$0.00	\$42,650.46
5	VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270.00	UM	27%	\$121,377.10	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$29,928.60
5	VNX8000-FSTS	VNX8000 FAST Suite=IC	\$144,582.00		27%	\$105,544.86	\$26,024.76	\$23,133.12	\$0.00	\$0.00	\$0.00	\$26,024.76
5 5	VNX8000-LPS VNX8000-OE	VNX8000 Local Protection Suite=IC VNX OE License VNX8000=IC	\$23,559.00 \$0.00	UM UM	27% 27%	\$17,198.07 \$0.00	\$4,240.62 \$0.00	\$3,769.44 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,240.62 \$0.00
5	VNX8000-DE	VNX8000 Total Protection Pack=IC	\$159,872.00		27%	\$116,706.56	\$28,776.96	\$25,579.52	\$0.00	\$0.00	\$0.00	\$28,776.96
5	VNX8000-RPS	VNX8000 Remote Protection Suite=IC	\$101,305.00	UM	27%	\$73,952.65	\$18,234.90	\$16,208.80	\$0.00	\$0.00	\$0.00	\$18,234.90
5	VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$6,911.00	UM	27%	\$5,045.03	\$1,243.98	\$1,105.76	\$0.00	\$0.00	\$0.00	\$1,243.98
5 5	VNX8000-UNISB VNX8000-UNISF	VNX8000 Unisphere Block Suite=IC VNX8000 Unisphere File Suite=IC	\$65,070.00 \$65,070.00	UM UM	27% 27%	\$47,501.10 \$47,501.10	\$11,712.60 \$11,712.60	\$10,411.20 \$10,411.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,712.60 \$11,712.60
5	VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$99,521.00	UM	27%	\$72,650.33	\$17,913.78	\$15,923.36	\$0.00	\$0.00	\$0.00	\$17,913.78
5	VNX80BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000	\$0.00	UM	27%	\$0.00	\$6,821.10	\$6,063.20	\$0.00	\$0.00	\$0.00	\$6,821.10
5	VNX80-ESSPCK	VNX8000 Software Essentials Pack=IC	\$0.00		27%	\$0.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$29,928.60
5 5	VNX80-ESSPCK-PROMO VNX80-KIT	OVNX8000 SoftwareEssentials Promo Pack=IC VNX8000 Documentation Kit=IC	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$29,928.60 \$0.00	\$26,603.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,928.60 \$0.00
5	VNXAFADAE1	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00		27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE1F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE1U	VNXF 25x2.5"" DAE 19x400GB-EMC-FLD	\$108,000.00		27%	\$78,840.00	\$16,200.00	\$11,880.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5 5	VNXAFADAE2 VNXAFADAE2F	VNX 25x2.5" SSD EXP DAE-EMC RACK VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$557.40 \$557.40	\$408.76 \$408.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$557.40 \$557.40
5	VNXAFADAE2U	VNXF 25x2.5" DAE 20x400GB-EMC-FLD	\$112,000.00		27%	\$81,760.00	\$16,800.00	\$12,320.00	\$0.00	\$0.00	\$0.00	\$16,800.00
5	VNXAFADAE3	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE3F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE3U	VNXF 25x2.5"" DAE 23x400GB-EMC-FLD	\$120,000.00	UM	27%	\$87,600.00	\$18,000.00	\$13,200.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5 5	VNXAFADAE4 VNXAFADAE4F	VNX 25x2.5" SSD EXP DAE-EMC RACK VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00 \$0.00		27% 27%	\$0.00 \$0.00	\$557.40 \$557.40	\$408.76 \$408.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$557.40 \$557.40
5	VNXAFADAE5	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00		27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE5F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00		27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$34.00		27%	\$24.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXB-2U-BLANK VNXB-3U-BLANK	2U Solid Filler for VNXB 40U rack 3U Solid Filler for VNXB 40U rack	\$38.00 \$43.00		27% 27%	\$27.74 \$31.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1,469.00		27%	\$1,072.37	\$220.35	\$161.59	\$0.00	\$58.76	\$0.00	\$220.35
5	VNXB52DME	VNX5200 DME: 1 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DMEM	VNX5200 DME: 1 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXB52DMEMD VNXB52DMEX	VNX5200 DME: 1 DM+FC SLIC-MINI RACK DC EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$0.00 \$7,992.00	UM UM	27% 27%	\$0.00 \$5,834.16	\$0.00 \$1,198.80	\$0.00 \$879.12	\$0.00 \$0.00	\$0.00 \$319.68	\$0.00 \$0.00	\$0.00 \$1,198.80
5	VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565.00	UM	27%	\$10,632.45	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$2,184.75
5 5	VNXB52DMEXU VNXB52DMM	EMPTY VNX5200 DM ENCLOSURE-UPG VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$10,789.00 \$1,469.00		27% 27%	\$7,875.97 \$1,072.37	\$1,618.35 \$220.35	\$1,186.79 \$161.59	\$0.00 \$0.00	\$431.56 \$58.76	\$0.00 \$0.00	\$1,618.35 \$220.35
5	VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1,983.00		27%	\$1,447.59	\$297.45	\$218.13	\$0.00	\$79.32	\$0.00	\$297.45
5	VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984.00		27%	\$1,448.32	\$297.60	\$218.24	\$0.00	\$79.36	\$0.00	\$297.60
5	VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678.00		27%	\$1,954.94	\$401.70	\$294.58	\$0.00	\$107.12	\$0.00	\$401.70
5 5	VNXB52DP25F VNXB52DP25FD	VNX5200 DPE 25X2.5" DRIVE SLOTS-FLD IN VNX 5200 DPE DISKLESS DC-FIELD INST	\$7,770.00 \$9,713.00	UM UM	27% 27%	\$5,672.10 \$7,090.49	\$1,165.50 \$1,456.95	\$854.70 \$1,068.43	\$0.00 \$0.00	\$310.80 \$388.52	\$0.00 \$0.00	\$1,165.50 \$1,456.95
5	VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$9,713.00	UM	27%	\$7,090.49	\$1,456.95	\$1,068.43	\$0.00	\$388.52	\$0.00	\$1,456.95
5	VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1,829.00	UM	27%	\$1,335.17	\$274.35	\$201.19	\$0.00	\$73.16	\$0.00	\$274.35
5	VNXB54DME	VNX5400 DME: 1 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXB54DMEM VNXB54DMEMD	VNX5400 DME: 1 DM+FC SLIC-MINI RACK VNX5400 DME: 1 DM+FC SLIC-MINI RACK DC	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992.00		27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$0.00 \$1,198.80
5	VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$7,992.00		27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	\$10,789.00		27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	\$14,565.00		27%	\$10,632.45	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$2,184.75
5 5	VNXB54DMEXU VNXB54DMM	EMPTY VNX5400 DM ENCLOSURE-UPG VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$10,789.00 \$1,829.00	UM UM	27% 27%	\$7,875.97 \$1,335.17	\$1,618.35 \$274.35	\$1,186.79 \$201.19	\$0.00 \$0.00	\$431.56 \$73.16	\$0.00 \$0.00	\$1,618.35 \$274.35
5	VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$2,469.00		27%	\$1,802.37	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	\$370.35
5	VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469.00	UM	27%	\$1,802.37	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	\$370.35
5	VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333.00		27%	\$2,433.09	\$499.95	\$366.63	\$0.00	\$133.32	\$0.00	\$499.95
5 5	VNXB54DP25 VNXB54DP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270.00 \$8,270.00		27% 27%	\$6,037.10 \$6,037.10	\$1,240.50 \$1,240.50	\$909.70 \$909.70	\$0.00 \$0.00	\$330.80 \$330.80	\$0.00 \$0.00	\$1,240.50 \$1,240.50
5	VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338.00		27%	\$7,546.74	\$1,550.70	\$1,137.18	\$0.00	\$413.52	\$0.00	\$1,550.70
5	VNXB54DP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270.00		27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	\$10,338.00	UM	27%	\$7,546.74	\$1,550.70	\$1,137.18	\$0.00	\$413.52	\$0.00	\$1,550.70
5	VNXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270.00		27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5 5	VNXB54VP25M VNXB56DM	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$8,270.00 \$3,806.00		27% 27%	\$6,037.10 \$2,778.38	\$1,240.50 \$570.90	\$909.70 \$418.66	\$0.00 \$0.00	\$330.80 \$152.24	\$0.00 \$0.00	\$1,240.50 \$570.90
5	VNXB56DME	VNX5600 DME: 1 DM+FC SLIC-EMC RACK	\$0.00		27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB56DMEM	VNX5600 DME: 1 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB56DMEMD	VNX5600 DME: 1 DM+FC SLIC-MINI RACK-DC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16		\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5 5	VNXB56DMEXM VNXB56DMEXMD	EMPTY VNX56 DM ENCLOSURE-MINI RACK EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$7,992.00 \$10,789.00	UM UM	27% 27%	\$5,834.16 \$7,875.97	\$1,198.80 \$1,618.35	\$879.12 \$1,186.79	\$0.00 \$0.00	\$319.68 \$431.56	\$0.00 \$0.00	\$1,198.80 \$1,618.35
5	VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565.00	UM	27%	\$10,632.45	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$2,184.75
5	VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB56DMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$3,806.00	UM	27%	\$2,778.38	\$570.90	\$418.66	\$0.00	\$152.24	\$0.00	\$570.90
5 5	VNXB56DMMD VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC VNX5600 ADD ON DM+FC SLIC-UPG	\$5,234.00 \$5,139.00	UM UM	27% 27%	\$3,820.82 \$3,751.47	\$785.10 \$770.85	\$575.74 \$565.29	\$0.00 \$0.00	\$209.36 \$205.56	\$0.00 \$0.00	\$785.10 \$770.85
5	VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938.00	UM	27%	\$5,064.74	\$1,040.70	\$763.18	\$0.00	\$277.52	\$0.00	\$1,040.70
5	VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5 5	VNXB56DP25F VNXB56DP25FD	VNX5600 DPE 25X2.5"" DRIVE SLOTS-FLD IN VNX 5600 DPE DISKLESS DC-FIELD INST	\$13,657.00 \$17,071.00	UM UM	27% 27%	\$9,969.61 \$12,461.83	\$2,048.55 \$2,560.65	\$1,502.27 \$1,877.81	\$0.00 \$0.00	\$546.28 \$682.84	\$0.00 \$0.00	\$2,048.55 \$2,560.65
5	VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	\$17,071.00	UM	27%	\$12,461.83	\$2,560.65	\$1,877.81	\$0.00	\$682.84	\$0.00	\$2,560.65
5	VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$11,738.00	UM UM	27% 27%	\$8,568.74	\$1,760.70	\$1,291.18	\$0.00	\$469.52	\$0.00 \$0.00	\$1,760.70
5 5	VNXB58DME VNXB58DMEM	VNX5800 DME: 1 DM+FC SLIC-EMC RACK VNX5800 DME: 1 DM+FC SLIC-MINI RACK	\$0.00 \$0.00	UM	27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	VNXB58DMEX	EMPTY VNX58 DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB58DMEXF	EMPTY VNX5800 DM ENCLOSURE-FLD INST	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5 5	VNXB58DMEXM VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-MINI RACK EMPTY VNX58 DM ENCLOSURE-UPG	\$7,992.00 \$10,789.00	UM UM	27% 27%	\$5,834.16 \$7,875.97	\$1,198.80 \$1,618.35	\$879.12 \$1,186.79	\$0.00 \$0.00	\$319.68 \$431.56	\$0.00 \$0.00	\$1,198.80 \$1,618.35
5	VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$10,709.00	UM	27%	\$8,568.74	\$1,760.70	\$1,291.18	\$0.00	\$469.52	\$0.00	\$1,760.70
5	VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	\$15,846.00	UM	27%	\$11,567.58	\$2,376.90	\$1,743.06	\$0.00	\$633.84	\$0.00	\$2,376.90
5	VNXB58DP25	VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$23,120.00	UM	27%	\$16,877.60	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$3,468.00
5 5	VNXB58DP25F VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$23,120.00 \$23,120.00	UM UM	27% 27%	\$16,877.60 \$16,877.60	\$3,468.00 \$3,468.00	\$2,543.20 \$2,543.20	\$0.00 \$0.00	\$924.80 \$924.80	\$0.00 \$0.00	\$3,468.00 \$3,468.00
5	VNXB5XPS	TWO AC Power Supplies for VNX52-VNX76	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB6GS3UDAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$18,000.00	UM	27%	\$13,140.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$2,700.00
5 5	VNXB6GS3UDAE120F VNXB6GS3UDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR	\$18,000.00 \$18,000.00	UM UM	27% 27%	\$13,140.00 \$13,140.00	\$2,700.00 \$2,700.00	\$1,980.00 \$1,980.00	\$0.00 \$0.00	\$720.00 \$720.00	\$0.00 \$0.00	\$2,700.00 \$2,700.00
5	VNXB6GSDAE120L	VNXB 15X3.5 6G SAS EXP DAE-FED INST-LDR	\$3,488.00	UM	27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5	VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	\$3,663.00	UM	27%	\$2,673.99	\$549.45	\$402.93	\$0.00	\$146.52	\$0.00	\$549.45
5	VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488.00	UM	27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5 5	VNXB6GSDAE15P VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$3,488.00 \$3,488.00	UM UM	27% 27%	\$2,546.24 \$2,546.24	\$523.20 \$523.20	\$383.68 \$383.68	\$0.00 \$0.00	\$139.52 \$139.52	\$0.00 \$0.00	\$523.20 \$523.20
5	VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5	VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	\$5,189.00	UM	27%	\$3,787.97	\$778.35	\$570.79	\$0.00	\$207.56	\$0.00	\$778.35
5 5	VNXB6GSDAE25DW VNXB6GSDAE25F	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$6,425.00 \$4,942.00	UM UM	27% 27%	\$4,690.25 \$3,607.66	\$963.75 \$741.30	\$706.75 \$543.62	\$0.00 \$0.00	\$257.00 \$197.68	\$0.00 \$0.00	\$963.75 \$741.30
5	VNXB6GSDAE25F VNXB6GSDAE25P	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942.00 \$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62 \$543.62	\$0.00	\$197.68	\$0.00	\$741.30 \$741.30
5	VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5	VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5 5	VNXB6GSDAE60F VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	\$13,954.00 \$13,954.00	UM UM	27% 27%	\$10,186.42 \$10,186.42	\$2,093.10 \$2,093.10	\$1,534.94 \$1,534.94	\$0.00 \$0.00	\$558.16 \$558.16	\$0.00 \$0.00	\$2,093.10 \$2,093.10
5	VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5	VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5 5	VNXB6GSDAED15 VNXB76DM	VNXB 15x3.5" 6G SAS PRI DAE-DENSE RACK VNX7600 ADD ON DM+FC SLIC-EMC RACK	\$3,488.00 \$25,553.00	UM UM	27% 27%	\$2,546.24 \$18,653.69	\$523.20 \$3,832.95	\$383.68 \$2,810.83	\$0.00	\$139.52 \$1,022.12	\$0.00 \$0.00	\$523.20 \$3,832.95
5	VNXB76DME	VNX7600 ADD ON DM+PC SLIC-EMC RACK VNX7600 DME: 2 DM+FC SLIC-EMC RACK	\$25,555.00	UM	27%	\$0.00	\$0.00	\$2,610.63	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	VNXB76DMEM	VNX7600 DME: 2 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5 5	VNXB76DMEXF VNXB76DMEXM	EMPTY VNX7600 DM ENCLOSURE-FLD INST EMPTY VNX76 DM ENCLOSURE-MINI RACK	\$7,992.00 \$7,992.00	UM UM	27% 27%	\$5,834.16 \$5,834.16	\$1,198.80 \$1,198.80	\$879.12 \$879.12	\$0.00 \$0.00	\$319.68 \$319.68	\$0.00 \$0.00	\$1,198.80 \$1,198.80
5	VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553.00	UM	27%	\$18,653.69	\$3,832.95	\$2,810.83	\$0.00	\$1,022.12	\$0.00	\$3,832.95
5 5	VNXB76DMM VNXB76DMU	VNXB76 ADD ON DM+FC SLIC-MINI RACK VNX7600 ADD ON DM+FC SLIC-UPG	\$25,553.00 \$34,496.00	UM UM	27% 27%	\$18,653.69 \$25,182.08	\$3,832.95 \$5,174.40	\$2,810.83 \$3,794.56	\$0.00 \$0.00	\$1,022.12 \$1,379.84	\$0.00 \$0.00	\$3,832.95 \$5,174.40
5	VNXB76DP25	VNX7600 ADD ON DM+FC SLIC-OPG VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$43,761.00	UM	27%	\$25,162.06	\$6,564.15	\$3,794.50 \$4,813.71	\$0.00	\$1,750.44	\$0.00	\$5,174.40 \$6,564.15
5	VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$43,761.00	UM	27%	\$31,945.53	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	\$6,564.15
5	VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$43,761.00	UM	27%	\$31,945.53	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	\$6,564.15
5 5	VNXB76DPFE2 VNXB76DPFE2F	VNX7600F DPE 8.8TB EV-EMC RACK VNX7600F DPE 8.8TB EV-FLD INST	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$20,853.00 \$20,853.00	\$15,292.20 \$15,292.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,853.00 \$20,853.00
5	VNXB76DPFE4	VNX7600F DPE 14.7TB EV-EMC RACK	\$0.00	UM	27%	\$0.00	\$31,161.75	\$22,851.95	\$0.00	\$0.00	\$0.00	\$31,161.75
5	VNXB76DPFE4F	VNX7600F DPE 14.7TB EV-FLD INST	\$0.00	UM	27%	\$0.00	\$31,161.75	\$22,851.95	\$0.00	\$0.00	\$0.00	\$31,161.75
5	VNXB76DPFE6	VNX7600F DPE 20.5TB EV-EMC RACK	\$0.00	UM UM	27% 27%	\$0.00	\$36,717.75	\$26,926.35	\$0.00	\$0.00	\$0.00	\$36,717.75
5 5	VNXB76DPFE6F VNXB76DPFE8	VNX7600F DPE 20.5TB EV-FLD INST VNX7600F DPE 41.0TB EV-EMC RACK	\$0.00 \$0.00	UM	27%	\$0.00 \$0.00	\$36,717.75 \$62,316.00	\$26,926.35 \$45,698.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36,717.75 \$62.316.00
5	VNXB76DPFE8F	VNX7600F DPE 41.0TB EV-FLD INST	\$0.00	UM	27%	\$0.00	\$62,316.00	\$45,698.40	\$0.00	\$0.00	\$0.00	\$62,316.00
5	VNXB76DPFH2	VNX7600F DPE 8.8TB HV-EMC RACK	\$0.00	UM	27%	\$0.00	\$26,832.45	\$19,677.13	\$0.00	\$0.00	\$0.00	\$26,832.45
5 5	VNXB76DPFH2F VNXB76DPFH4	VNX7600F DPE 8.8TB HV-FLD INST VNX7600F DPE 14.7TB HV-EMC RACK	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$26,832.45 \$41,320.65	\$19,677.13 \$30,301.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26,832.45 \$41,320.65
5	VNXB76DPFH4F	VNX7600F DPE 14.7TB HV-FLD INST	\$0.00	UM	27%	\$0.00	\$41,320.65	\$30,301.81	\$0.00	\$0.00	\$0.00	\$41,320.65 \$41,320.65
5	VNXB76DPFH6	VNX7600F DPE 20.5TB HV-EMC RACK	\$0.00	UM	27%	\$0.00	\$49,812.00	\$36,528.80	\$0.00	\$0.00	\$0.00	\$49,812.00
5	VNXB76DPFH6F	VNX7600F DPE 20.5TB HV-FLD INST	\$0.00	UM	27%	\$0.00	\$49,812.00	\$36,528.80	\$0.00	\$0.00	\$0.00	\$49,812.00
5 5	VNXB76DPFH8 VNXB76DPFH8F	VNX7600F DPE 41.0TB HV-EMC RACK VNX7600F DPE 41.0TB HV-FLD INST	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$83,406.00 \$83,406.00	\$61,164.40 \$61,164.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$83,406.00 \$83,406.00
5	VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	\$36,676.00	UM	27%	\$26,773.48	\$5,501.40	\$4,034.36	\$0.00	\$1,467.04	\$0.00	\$5,501.40
5	VNXB80DME	VNX8000 DME: 2 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB80DMEM	VNX8000 DME: 2 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	\$11,470.00	UM	27%	\$8,373.10	\$1,720.50	\$1,261.70	\$0.00	\$458.80	\$0.00	\$1,720.50
5 5	VNXB80DMEXF VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-FLD INST EMPTY VNX80 DM ENCLOSURE-MINI RACK	\$11,470.00 \$11,470.00	UM UM	27% 27%	\$8,373.10 \$8,373.10	\$1,720.50 \$1,720.50	\$1,261.70 \$1,261.70	\$0.00 \$0.00	\$458.80 \$458.80	\$0.00 \$0.00	
5	VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	\$15,485.00	UM	27%	\$11,304.05	\$2,322.75	\$1,703.35	\$0.00	\$619.40	\$0.00	
5	VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	\$36,676.00	UM	27%	\$26,773.48	\$5,501.40	\$4,034.36	\$0.00	\$1,467.04	\$0.00	
5 5	VNXB80DMU VNXB80DSPE	VNX8000 ADD ON DM+FC SLIC-UPG VNX8000 SPE-EMC DENSE RACK	\$49,512.00 \$64,277.00	UM UM	27% 27%	\$36,143.76 \$46,922.21	\$7,426.80 \$9,641.55	\$5,446.32 \$7,070.47	\$0.00 \$0.00	\$1,980.48 \$2,571.08	\$0.00 \$0.00	
5	VNXB80SPE	VNX8000 SPE-EMC RACK	\$64,277.00	UM	27%	\$46,922.21	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	
5	VNXB80SPEF	VNX8000 SPE-FIELD INST	\$64,277.00	UM	27%	\$46,922.21	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	\$9,641.55
5	VNXB80SPEM	VNX8000 SPE-MINI RACK	\$64,277.00	UM	27%	\$46,922.21	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	
5 5	VNXB-BEZ54LTS VNXBCS	DPE LOTUS BEZEL FOR VNX5400 VNXB CONTROL STATION-EMC RACK	\$950.00 \$0.00	UM UM	27% 27%	\$693.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935.00	UM	27%	\$1,412.55	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	\$290.25
5 5	VNXBCS2M VNXBCS2U	VNXB 2ND CONTROL STATION-MINI RACK VNXB 2ND CONTROL STATION-UPG	\$1,935.00 \$2,612.00	UM UM	27% 27%	\$1,412.55 \$1,906.76	\$290.25 \$391.80	\$212.85 \$287.32	\$0.00 \$0.00	\$77.40 \$104.48	\$0.00 \$0.00	\$290.25 \$391.80
5	VNXBCSM	VNXB CONTROL STATION-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VNXBCSU	VNXB Control Station-BTU FIELD INSTALL	\$2,612.00	UM	27%	\$1,906.76	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	\$391.80
5 5	VNXBDAE2UADJ VNXBDAE3UADJ	Adjustable VNXB 2U DAE RAIL KIT Adjustable VNXB 3U DAE RAIL KIT	\$50.00 \$88.00	UM UM	27% 27%	\$36.50 \$64.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXBDMCBLD1	VNXB CABLE KIT FOR DPE + 1 DM+1CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD2	VNXB CABLE KIT FOR DPE + 2 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD3	VNXB CABLE KIT FOR DPE + 3 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VNXBDMCBLD4 VNXBDMCBLD5	VNXB CABLE KIT FOR DPE + 4 DM+1 CS Mini Rack Cable Kit for DPE +5 DM + 1 CS	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXBDMCBLD6	Mini Rack Cable Kit for DPE +6 DM + 1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD7	Mini Rack Cable Kit for DPE +7 DM + 1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXBDMCBLD8 VNXBDMCBLS2	Mini Rack Cable Kit for DPE +8 DM + 1 CS VNXB MINI RACK CBL KIT FOR SPE+2 DM+1 CS	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXBDMCBLS2 VNXBDMCBLS3	VNXB MINI RACK CBL KIT FOR SPE+3 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLS4	VNXB MINI RACK CBL KIT FOR SPE+4 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLS5	VNXB MINI RACK CBL KIT FOR SPE+5 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VNXBDMCBLS6 VNXBDMCBLS7	VNXB MINI RACK CBL KIT FOR SPE+6 DM+1 CS VNXB MINI RACK CBL KIT FOR SPE+7 DM+1 CS	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VNXBDMCBLS8	VNXB MINI RACK CBL KIT FOR SPE+8 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDME2UADJ	Adjustable VNXB 2U DME RAIL KIT	\$88.00	UM	27%	\$64.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXBDMEX VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-EMC RACK EMPTY VNXB DM ENCLOSURE-MINI RACK	\$7,992.00 \$7,992.00	UM UM	27% 27%	\$5,834.16 \$5,834.16	\$1,198.80 \$1,198.80	\$879.12 \$879.12	\$0.00 \$0.00	\$319.68 \$319.68	\$0.00 \$0.00	\$1,198.80 \$1,198.80
5	VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	\$177.00	UM	27%	\$129.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDPERES	VNXB 4U SPACE RES FOR FILE UPG-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXBDRACK140U VNXBDRACK240U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726.00 \$3,726.00	UM UM	27% 27%	\$2,719.98 \$2,719.98	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXBOECAPTB	VNX OE CAPACITY TIER PER TB for VNX=IC	\$266.00	UM	27%	\$194.18	\$0.00 \$19.00	\$19.00	\$0.00 \$0.00	\$0.00	\$0.00	\$19.00
5	VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	\$266.00	UM	27%	\$194.18	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	\$19.00
5	VNXBOEPERFTB	VNX OE PERF TIER PER TB for VNX=IC	\$583.00	UM	27%	\$425.59	\$41.00	\$41.00	\$0.00	\$0.00	\$0.00	\$51.00
5 5	VNXBOEPERFTBU VNXB-OM3-100M	VNXB OE PER TB PERFORMANCE UPGRADE  100M MM FIBRE CABLE LC-LC	\$583.00 \$400.00	UM UM	27% 27%	\$425.59 \$292.00	\$41.00 \$0.00	\$41.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$51.00 \$0.00
5	VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	\$204.00		27%	\$148.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	\$170.00	UM	27%	\$124.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXB-OM3-30M VNXB-OM3-3M	30M MM FIBRE CABLE LC-LC 3M MM FIBRE CABLE LC-LC	\$213.00 \$187.00	UM UM	27% 27%	\$155.49 \$136.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	\$264.00	UM	27%	\$192.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	\$187.00	UM	27%	\$136.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXBPWSP1 VNXBPWSP2	Two 100-240V PS for VNX5200-5400	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXBPWSPV	Two 100-240V PS for VNX5200-7600 Trigger for Adding BLK Enabler to Vault	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	\$2,484.00	UM	27%	\$1,813.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	\$592.00	UM	27%	\$432.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	VNXBSPE4UADJ VNXBSPERES	Adjustable VNXB 4U SPE RAIL KIT VNXB 6U SPACE RES FOR FILE UPG-EMC RACK	\$50.00 \$0.00	UM UM	27% 27%	\$36.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VNXCA2BDP25	VNXCA2 DPE 25X2.5" DRIVE SLOTS-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2BDP25F	VNXCA2 DPE 25X2.5" DRIVE SLOTS-FLD INST	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXCA2OECAPTB VNXCA2OEPERTB	VNXCA2 OE PER TB CAPACITY=CB VNXCA2 OE PER TB PERFORMANCE=CB	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$19.00 \$51.00	\$19.00 \$51.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.00 \$51.00
5	VNXCA4BDP25	VNXCA2 DE PER 18 PERFORMANCE-CB VNXCA4 DPE 25X2.5" DRIVE SLOTS-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4BDP25F	VNXCA4 DPE 25X2.5" DRIVE SLOTS-FLD INST	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4BDP25FU	VNXCA2 TO VNXCA4 DPE FIELD UPGRADE	\$0.00	UM	27%	\$0.00	\$1,240.50	\$909.70	\$0.00		\$0.00	
5 5	VNXCA4BDP25-U VNXCA4OECAPTB	VNXCA2 TO VNXCA4 DPE UPGRADE VNXCA4 OE PER TB CAPACITY=CB	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$1,240.50 \$19.00	\$909.70 \$19.00	\$0.00 \$0.00	\$248.10 \$0.00	\$0.00 \$0.00	
5	VNXCA4OEPERTB	VNXCA4 OE PER TB PERFORMANCE=CB	\$0.00	UM	27%	\$0.00	\$51.00	\$51.00	\$0.00	\$0.00	\$0.00	
5	VNXCSD2M	VNX DC CONVERTR FOR CS-MINI RACK	\$2,612.00	UM	27%	\$1,906.76	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	
5 5	VNXCSD2U VNXF-2S6FX-1600HS	VNX 2ND DC CONVERTR FOR 2ND CS UPG VNX-F FLASH Pack HS SSD 2.5"-1600GB	\$3,527.00 \$0.00	UM UM	27% 27%	\$2,574.71 \$0.00	\$529.05 \$1,428.00	\$387.97 \$1,047.20	\$0.00 \$0.00	\$141.08 \$0.00	\$0.00 \$0.00	
5		VNX-F FLASH Pack HS SSD 2.5"-1600GB UPG	\$0.00	UM	27%	\$0.00	\$1,361.25	\$1,047.20	\$0.00	\$0.00	\$0.00	
5	VNXF-2S6FX-16HSTU	VNX-F FLASH Pack HS SSD 2.5"-1.6TB U T	\$0.00	UM	27%	\$0.00	\$1,512.50	\$1,237.50	\$0.00	\$0.00	\$0.00	\$1,527.63
5	VNXF-2S6FX-400HS	VNX-F FLASH Pack HS SSD 2.5"-400GB VNX-F FLASH Pack HS SSD 2.5"-400GB U T	\$0.00	UM UM	27% 27%	\$0.00	\$471.75	\$345.95	\$0.00	\$0.00	\$0.00	
5 5	VNXF-2S6FX-400HS1U VNXF-2S6FX-400HSU	VNX-F FLASH Pack HS SSD 2.5"-400GB U T VNX-F FLASH Pack HS SSD 2.5"-400GB UPG	\$0.00 \$0.00	UM	27%	\$0.00 \$0.00	\$439.45 \$439.45	\$359.55 \$359.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	VNXF-2S6FX-800HS	VNX-F FLASH Pack HS SSD 2.5"-800GB	\$0.00	UM	27%	\$0.00	\$888.75	\$651.75	\$0.00	\$0.00	\$0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		VNX-F FLASH Pack HS SSD 2.5"-800GB U T	\$0.00	UM	27%	\$0.00	\$827.64	\$677.16	\$0.00	\$0.00	\$0.00	\$835.92
5 5	VNXF-2S6FX-800HSU VNXF-2S6FX-9X1600	VNX-F FLASH Pack HS SSD 2.5"-800GB UPG VNX-F FLASH Pack SSD 2.5"-9x1600GB	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$827.75 \$12,853.50	\$677.25 \$9,425.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$836.03 \$12,853.50
5		VNX-F FLASH Pack SSD 2.5"-9x1600GB UPG	\$0.00	UM	27%	\$0.00	\$12,253.45	\$10,025.55	\$0.00	\$0.00	\$0.00	\$12,375.98
5	VNXF-2S6FX-9X16TU	VNX-F FLASH Pack SSD 2.5"-9x1.6TB U TAA	\$0.00	UM	27%	\$0.00	\$13,614.70	\$11,139.30	\$0.00	\$0.00	\$0.00	\$13,750.85
5	VNXF-2S6FX-9X400	VNX-F FLASH Pack SSD 2.5"-9x400GB	\$0.00	UM	27%	\$0.00	\$4,248.00	\$3,115.20	\$0.00	\$0.00	\$0.00	\$4,248.00
5 5		VNX-F FLASH Pack SSD 2.5"-9x400GB U TAA VNX-F FLASH Pack SSD 2.5"-9x400GB UPG	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$3,956.15 \$3,956.15	\$3,236.85 \$3,236.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,995.71 \$3,995.71
5	VNXF-2S6FX-9X800	VNX-F FLASH Pack SSD 2.5"-9x400GB 0F 0	\$0.00	UM	27%	\$0.00	\$7,997.25	\$5,864.65	\$0.00	\$0.00	\$0.00	\$7,997.25
5	VNXF-2S6FX-9X800TU	VNX-F FLASH Pack SSD 2.5"-9x800GB U TAA	\$0.00	UM	27%	\$0.00	\$7,448.65	\$6,094.35	\$0.00	\$0.00	\$0.00	\$7,523.14
5		VNX-F FLASH Pack SSD 2.5"-9x800GB UPG	\$0.00	UM	27%	\$0.00	\$7,448.65	\$6,094.35	\$0.00	\$0.00	\$0.00	\$7,523.14
5 5	VNX-F5000-DARE VNX-F5000-DP	VNX-F5000 Data at Rest Encryption=IC Data Protection Suite for VNX-F5000=IC	\$3,725.00 \$16,079.00	UM UM	27% 27%	\$2,719.25 \$11,737.67	\$670.50 \$2,894.22	\$596.00 \$2,572.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$670.50 \$2,894.22
5	VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850.00	UM	27%	\$7,920.50	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	\$1,953.00
5		VNX-F5000 Installation Guide	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-OE	VNX-F5000 Operating Environment=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-F5000-UNISB VNXF50DP25	VNX-F5000 Unisphere Block Suite=IC VNX-F5000 DPE 25X2.5" DRIVE SLOTS-EMC	\$8,730.00 \$0.00	UM UM	27% 27%	\$6,372.90 \$0.00	\$1,571.40 \$4,235.25	\$1,396.80 \$3,105.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,571.40 \$4,235.25
5	VNXF50DP25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$4,235.25
5	VNXF50VP25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$4,235.25
5	VNXF6GSDAE120	VNX-F 120x2.5" 6G SAS EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$2,700.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5 5	VNXF6GSDAE120F VNXF6GSDAE25	VNX-F 120x2.5" 6G SAS EXP DAE-FIELD IN VNX-F 25x2.5" 6G SAS EXP DAE-EMC RK	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$2,700.00 \$557.40	\$1,980.00 \$408.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,700.00 \$557.40
5	VNXF6GSDAE25F	VNX-F 25x2.5" 6G SAS EXP DAE-FIELD IN	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNX-F7000-CWOE	VNX-F7000 OE=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365.00	UM	27%	\$8,296.45	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$2,045.70
5 5	VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	\$70,404.00	UM UM	27% 27%	\$51,394.92		\$11,264.64	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,672.72
5	VNX-F7000-ESA VNX-F7000-INSGUIDE	EMC Storage Analytics VNX-F7000 Suite=IC VNX-F7000 Installation Guide	\$33,120.00 \$0.00	UM	27%	\$24,177.60 \$0.00	\$5,961.60 \$0.00	\$5,299.20 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$5,961.60 \$0.00
5	VNX-F7000-OE	VNX-F7000 Operating Environment=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	\$43,380.00	UM	27%	\$31,667.40	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$7,808.40
5	VNXF70DP25	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-EMC	\$0.00	UM	27%	\$0.00	\$6,608.55	\$4,846.27	\$0.00	\$0.00	\$0.00	\$6,608.55
5 5	VNXF70DP25F VNXF8LNBE	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-FLD VNXF BACK END EXP 8 BUSES	\$0.00 \$13,008.00	UM UM	27% 27%	\$0.00 \$9,495.84	\$6,608.55 \$1,951.20	\$4,846.27 \$1,430.88	\$0.00 \$0.00	\$0.00 \$520.32	\$0.00 \$0.00	\$6,608.55 \$1,951.20
5	VNXFBEAU	VNXF BACK END EXF 4 BUSES	\$9,780.00	UM	27%	\$7,139.40	\$1,467.00	\$1,075.80	\$0.00	\$391.20	\$0.00	\$1,467.00
5	VNX-F-VSPBM16GFQA	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900.00	UM	27%	\$7,227.00	\$1,485.00	\$1,089.00	\$0.00	\$396.00	\$0.00	\$1,485.00
5		VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	UM	27%	\$10,117.80	\$2,079.00	\$1,524.60	\$0.00	\$554.40	\$0.00	\$2,079.00
5 5	VNXOE31 VNXOE-5200	Elias VNX Block R31 and VNX File OE 7.0 VNX5200 Operating Environment	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXOE-5200 VNXOE-5400	VNX5400 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5600	VNX5600 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5800	VNX5800 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXOE-7600 VNXOE-8000	VNX7600 Operating Environment VNX8000 Operating Environment	\$0.00 \$0.00	UM UM	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXOE-CA	VNXCA OPERATING ENVIRONMENT=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-F5000	VNX OE License VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-F7000	VNX OE License VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950.00	UM	27%	\$3,613.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VSAS8LNCBL VSPBEXPSASBEA	VNX8000 BASE BE SAS 8 LANE CABLE SET VNXB SAS BE EXP 4 BUSES	\$4,650.00 \$13,008.00	UM UM	27% 27%	\$3,394.50 \$9,495.84	\$0.00 \$1,951.20	\$0.00 \$1,430.88	\$0.00 \$0.00	\$0.00 \$520.32	\$0.00 \$0.00	\$0.00 \$1,951.20
5	VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$13,008.00	UM	27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5	VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275.00	UM	27%	\$13,340.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$2,741.25
5	VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$13,008.00	UM UM	27% 27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5 5	VSPBEXPSASDBE5 VSPBEXPSASDBE5F	VNXB Dense 4x4 Lane EXP EMC Rack 5M VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$15,600.00 \$15,600.00	UM	27%	\$11,388.00 \$11,388.00	\$2,340.00 \$2,340.00	\$1,716.00 \$1,716.00	\$0.00 \$0.00	\$624.00 \$624.00	\$0.00 \$0.00	\$2,340.00 \$2,340.00
5	VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275.00	UM	27%	\$13,340.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$2,741.25
5	VSPBEXPSASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$13,008.00	UM	27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5	VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275.00	UM UM	27% 27%	\$13,340.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$2,741.25
5 5	VSPBF1GI4CUA VSPBF1GI4CUAU	4 PORT 1GBASE-T ISCSI IO MODULE PAIR 4 Port 1GBase-t ISCSI IO Mod Pr UPG	\$0.00 \$2,956.00	UM	27%	\$0.00 \$2,157.88	\$333.45 \$443.40	\$244.53 \$325.16	\$0.00 \$0.00	\$0.00 \$118.24	\$0.00 \$0.00	\$333.45 \$443.40
5	VSPBF8GFFEA	4 PORT 8G FC IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$416.85	\$305.69	\$0.00	\$0.00	\$0.00	\$416.85
5	VSPBF8GFFEAU	4 port 8G FC IO Module Pair UPG	\$3,696.00	UM	27%	\$2,698.08	\$554.40	\$406.56	\$0.00	\$147.84	\$0.00	\$554.40
5	VSPBFXGFCOOPA	2 PORT FCOE IO MODULE PAIR-SFP	\$0.00	UM	27%	\$0.00	\$400.20	\$293.48	\$0.00	\$0.00	\$0.00	\$400.20
5 5		2 PORT FCOE IO MODULE PAIR- ACTIVE TWAX	\$3,548.00 \$0.00	UM UM	27% 27%	\$2,590.04 \$0.00	\$532.20 \$280.20	\$390.28 \$205.48	\$0.00 \$0.00	\$141.92 \$0.00	\$0.00 \$0.00	\$532.20 \$280.20
5	VSPBFXGI2A	2 PORT OP 10GBE ISCSI IO MODULE PAIR-SFP	\$0.00	UM	27%	\$0.00	\$1,000.35	\$733.59	\$0.00	\$0.00	\$0.00	\$1,000.35
5	VSPBFXGI2AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$8,870.00	UM	27%	\$6,475.10	\$1,330.50	\$975.70	\$0.00	\$354.80	\$0.00	\$1,330.50
5	VSPBFXGI2CUA	2 PORT 10GBASE-T ISCSI IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$500.10	\$366.74	\$0.00	\$0.00	\$0.00	\$500.10
5	VSPBFXGI2CUAU VSPBFXGI2TWA	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434.00	UM	27%	\$3,236.82	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	\$665.10
5 5	VSPBFXGI21WA VSPBM16GFQA	2 PORT OP 10GBE ISCSI IO MODULE PAIR-TWA VNXB 4 PORT 16G FC IO MODULE PAIR	\$0.00 \$9,900.00	UM UM	27% 27%	\$0.00 \$7,227.00	\$666.90 \$1,485.00	\$489.06 \$1,089.00	\$0.00 \$0.00	\$0.00 \$396.00	\$0.00 \$0.00	\$666.90 \$1,485.00
5	VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	UM	27%	\$10,117.80		\$1,524.60	\$0.00	\$554.40	\$0.00	\$2,079.00
5	VSPBM1GI4CUA	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,956.00	UM	27%	\$2,157.88	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	\$443.40
5	VSPBM1GI4CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,139.00	UM	27%	\$3,021.47	\$620.85	\$455.29	\$0.00	\$165.56	\$0.00	\$620.85
5 5	VSPBM8GFFEA VSPBM8GFFEU	VNXB 4 PORT 8G FC IO MODULE PAIR VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$3,696.00 \$5,174.00	UM UM	27% 27%	\$2,698.08 \$3,777.02		\$406.56 \$569.14	\$0.00 \$0.00	\$147.84 \$206.96	\$0.00 \$0.00	\$554.40 \$776.10
5	VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MODDLE FAIR-OFG	\$3,548.00	UM	27%	\$2,590.04	\$532.20	\$390.28	\$0.00	\$141.92	\$0.00	\$532.20
5	VSPBMXGFCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967.00	UM	27%	\$3,625.91	\$745.05	\$546.37	\$0.00	\$198.68	\$0.00	\$745.05
5	VSPBMXGFCOTWA	VNBX 2 PT FCOE IO MOD PAIR-TWAX	\$2,484.00	UM	27%	\$1,813.32	\$372.60	\$273.24	\$0.00	\$99.36	\$0.00	\$372.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VSPBMXGFCOTWU	VNBX 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477.00	UM	27%	\$2,538.21	\$521.55	\$382.47	\$0.00	\$139.08	\$0.00	\$521.55
5 5	VSPBMXGI2A VSPBMXGI2CUA	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$8,870.00 \$4,434.00	UM UM	27% 27%	\$6,475.10 \$3,236.82	\$1,330.50 \$665.10	\$975.70 \$487.74	\$0.00 \$0.00	\$354.80 \$177.36	\$0.00 \$0.00	\$1,330.50 \$665.10
5	VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226.00	UM	27%	\$4,544.98	\$933.90	\$684.86	\$0.00	\$249.04	\$0.00	\$933.90
5	VSPBMXGI2TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$5,913.00	UM	27%	\$4,316.49	\$886.95	\$650.43	\$0.00	\$236.52	\$0.00	\$886.95
5	VSPBMXGI2TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWX-UPG	\$8,279.00	UM	27%	\$6,043.67	\$1,241.85	\$910.69	\$0.00	\$331.16	\$0.00	\$1,241.85
5 5	VSPBMXGI2U VSPEXBCONSOLE	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG VSPEX Console for 40U VNX Rack	\$12,418.00 \$350.00	UM UM	27% 27%	\$9,065.14 \$255.50	\$1,862.70 \$0.00	\$1,365.98 \$0.00	\$0.00 \$0.00	\$496.72 \$0.00	\$0.00 \$0.00	\$1,862.70 \$0.00
5	V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$5,745.00	UM	27%	\$4,193.85	\$861.75	\$631.95	\$0.00	\$229.80	\$0.00	\$861.75
5	V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$4,970.00	UM	27%	\$3,628.10	\$745.50	\$546.70	\$0.00	\$198.80	\$0.00	\$745.50
5	V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5 5	V-V4-260010 V-V4-260015	VNX 600GB 10K VAULT 25X2.5 DPE/DAE VNX2 600GB 15K VAULT 25X2.5 DAE	\$3,450.00 \$5,585.00	UM UM	27% 27%	\$2,518.50 \$4,077.05	\$517.50 \$837.75	\$379.50 \$614.35	\$0.00 \$0.00	\$138.00 \$223.40	\$0.00 \$0.00	\$517.50 \$837.75
5	V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	\$29,985.00	UM	27%	\$21,889.05	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$4,497.75
5	V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$4,530.00	UM	27%	\$3,306.90	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50
5	V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$3,580.00	UM	27%	\$2,613.40	\$537.00	\$393.80	\$0.00	\$143.20	\$0.00	\$537.00
5 5	V-V4-2S1600FX V-V4-D230015	VNX 1600GB VAULT 25X2.5 DAE VNX 300GB 15K VAULT 120X2.5 DAE	\$39,160.00 \$3,640.00	UM UM	27% 27%	\$28,586.80 \$2,657.20	\$5,874.00 \$546.00	\$4,307.60 \$400.40	\$0.00 \$0.00	\$1,566.40 \$145.60	\$0.00 \$0.00	\$5,874.00 \$546.00
5	V-V4-D2400FX	VNX 400GB EFD VAULT 120X2.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5	V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$837.75
5	V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$29,980.00	UM	27%	\$21,885.40	\$4,497.00	\$3,297.80	\$0.00	\$1,199.20	\$0.00	\$4,497.00
5 5	V-V4-D2S1600FX V-V4-D30015	VNX 1600GB VAULT 120X2.5 DAE VNX 300GB 15K VAULT 60X3.5 DAE	\$39,160.00 \$0.00	UM UM	27% 27%	\$28,586.80 \$0.00	\$5,874.00 \$546.00	\$4,307.60 \$400.40	\$0.00 \$0.00	\$1,566.40 \$145.60	\$0.00 \$0.00	\$5,874.00 \$546.00
5	V-V4-D30013 V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5	V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450.00	UM	27%	\$2,518.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	\$517.50
5	V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$837.75
5 5	V-V4-D800FX V-V4-D90010	VNX 800GB EFD VAULT 60X3.5 DAE VNX 900GB 10K VAULT 60X3.5 DAE	\$0.00 \$4,530.00	UM UM	27% 27%	\$0.00 \$3,306.90	\$4,497.75 \$679.50	\$3,298.35 \$498.30	\$0.00 \$0.00	\$1,199.40 \$181.20	\$0.00 \$0.00	\$4,497.75 \$679.50
5	V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$5,874.00
5	V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	\$3,640.00	UM	27%	\$2,657.20	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$546.00
5	V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5 5	V-V4-V60010 V-V4-V60015	VNX 600GB 10K VAULT 15X3.5 DAE VNX 600GB 15K VAULT 15X3.5 DAE	\$3,450.00 \$5,580.00	UM UM	27% 27%	\$2,518.50 \$4,073.40	\$517.50 \$837.00	\$379.50 \$613.80	\$0.00 \$0.00	\$138.00 \$223.20	\$0.00 \$0.00	\$517.50 \$837.00
5	V-V4-V800FX	VNX 800GB F5R VAULT 15X3.5 DAE	\$29,985.00	UM	27%	\$21,889.05	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$4,497.75
5	V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530.00	UM	27%	\$3,306.90	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50
5	V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$5,874.00
5 5	WU-PREHWE-01 WU-PSM-HWE-001	PREMIUM HW SUPPORT-WARR UPG - REFER TO HW MODEL FOR WARRANTY PRICE PROSUPPORT W/MISSION CRIT WARRNTY UPG-HW - REFER TO HW MODEL FOR WAI	\$99,827.00 \$99,827.00	UM UM	27% 27%	\$72,873.71 \$72,873.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	WU-PSM-SWE-001	PROSUPPORT W/MISSION CRIT WARRINTY UPG-RW - REFER TO RW MODEL FOR WAI	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSM-SWE-002	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW - REFER TO SW MODEL FOR WA	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSP-HWE-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WAR	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	WU-PSP-SWE-001 12DRV-RK	PROSUPPORT PLUS SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WAR FIXED RAIL KIT Unity 12 DR FACTORY HT	\$99,827.00 \$110.00	UM UM-1	27% 2%	\$72,873.71 \$107.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	1U-FILLER	Unity 1U Solid Filler 40U EMC Rck	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DRV-RK	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70.00	UM-1	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2U-FILLER	Unity 2U Solid Filler 40U EMC Rck	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	3U-FILLER 40U-PWR-ASTL	Unity 3U Solid Filler 40U EMC Rck CAB POWER CORD AUSTRALIA TWISTLOCK	\$0.00 \$705.00	UM-1 UM-1	2% 2%	\$0.00 \$690.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	40U-PWR-IEC	CAB POWER CORD IEC309	\$370.00	UM-1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-RS	CAB POWER CORD US R&S CONNECTOR	\$705.00	UM-1	2%	\$690.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-US	CAB_POWER CORD US TWISTLOCK	\$370.00	UM-1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	40U-RACK-DOOR 40U-RACK-DOORD	40U RACK W/Door 40U RACK WITH Door	\$1,350.00 \$1,350.00	UM-1 UM-1	2% 2%	\$1,323.00 \$1,323.00	\$0.00 \$162.00	\$0.00 \$135.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$162.00
5	40U-RK-DOORLCK	EMC 40U Rack with Door lock	\$1,350.00	UM-1	2%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DOORLCKD	40U RACK WITH DOOR LOCK	\$1,350.00	UM-1	2%	\$1,323.00	\$162.00	\$135.00	\$0.00	\$0.00	\$0.00	\$162.00
5	40U-SECURE	40U Rack Stabilizing Kit	\$325.00	UM-1	2%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	450-001-602 450-001-603	ViPR SUITE Unity 300=IC ViPR SUITE Unity 400=IC	\$6,960.00 \$16,705.00	UM-1 UM-1	2% 2%	\$6,820.80 \$16,370.90	\$1,252.80 \$3,006.90	\$1,113.60 \$2,672.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,252.80 \$3,006.90
5	450-001-604	VIPR SUITE Unity 400=IC VIPR SUITE Unity 500=IC	\$33,390.00	UM-1	2%	\$16,370.90	\$6,010.20	\$5,342.40	\$0.00	\$0.00	\$0.00	\$6,010.20
5	450-001-605	VIPR SUITE Unity 600=IC	\$48,690.00	UM-1	2%	\$47,716.20	\$8,764.20	\$7,790.40	\$0.00	\$0.00	\$0.00	\$8,764.20
5	456-107-803	RP4VM ESSENTIAL SW FOR UNITY=IB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-985	Storage M&R for Unity 300=IC Storage M&R for Unity 400=IC	\$1,100.00	UM-1	2%	\$1,078.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$198.00
5 5	456-109-986 456-109-987	Storage M&R for Unity 400=1C Storage M&R for Unity 500=1C	\$2,620.00 \$5,240.00	UM-1 UM-1	2% 2%	\$2,567.60 \$5,135.20	\$471.60 \$943.20	\$419.20 \$838.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$471.60 \$943.20
5	456-109-988	Storage M&R for Unity 600=IC	\$7,640.00	UM-1	2%	\$7,487.20	\$1,375.20	\$1,222.40	\$0.00	\$0.00	\$0.00	\$1,375.20
5	456-110-674	vUnity CE 4TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-675	vUnity SE 10TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-676 456-110-677	vUnity SE 25TB=IC vUnity SE 50TB=IC	\$0.00 \$0.00	UM-1 UM-1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-110-678	vUnity SE 10TB-25TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-679	vUnity SE 10TB-50TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-680	vUnity SE 25TB-50TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-951 456-111-048	RP VRTL APPLIANCE FOR UNITY =IB VIPR SRM UPG From M&R Unity 300=IC	\$0.00	UM-1 UM-1	2% 2%	\$0.00 \$4,272.80	\$0.00 \$784.80	\$0.00 \$697.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$784.80
5	456-111-046 456-111-049	VIPR SRM UPG From M&R Unity 300=IC	\$4,360.00 \$10,480.00	UM-1	2%	\$4,272.60 \$10,270.40	\$1,886.40	\$1,676.80	\$0.00	\$0.00	\$0.00	\$784.80 \$1,886.40
5	456-111-050	VIPR SRM UPG From M&R Unity 500=IC	\$20,950.00	UM-1	2%	\$20,531.00	\$3,771.00	\$3,352.00	\$0.00	\$0.00	\$0.00	\$3,771.00
5	456-111-051	VIPR SRM UPG From M&R Unity 600=IC	\$30,550.00	UM-1	2%	\$29,939.00	\$5,499.00	\$4,888.00	\$0.00	\$0.00	\$0.00	\$5,499.00
5	456-111-101	VIPR SRM for Unity 300 =IC	\$5,460.00	UM-1	2%	\$5,350.80	\$982.80	\$873.60	\$0.00	\$0.00	\$0.00	\$982.80
5	456-111-102	VIPR SRM for Unity 400=IC	\$13,100.00	UM-1	2%	\$12,838.00	\$2,358.00	\$2,096.00	\$0.00	\$0.00	\$0.00	\$2,358.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-103	VIPR SRM for Unity 500 =IC	\$26,190.00	UM-1	2%	\$25,666.20	\$4,714.20	\$4,190.40	\$0.00	\$0.00	\$0.00	\$4,714.20
5	456-111-104	VIPR SRM for Unity 600 =IC	\$38,190.00	UM-1	2%	\$37,426.20	\$6,874.20	\$6,110.40	\$0.00	\$0.00	\$0.00	\$6,874.20
5 5	456-111-144 456-111-145	RP/EX LOC FRAME UNITY 300 FOR VPLEX =IC RP/EX LOC FRAME UNITY 400 FOR VPLEX =IC	\$3,560.00 \$7,820.00	UM-1 UM-1	2% 2%	\$3,488.80 \$7,663.60	\$640.80 \$1,407.60	\$569.60 \$1,251.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$640.80 \$1,407.60
5	456-111-146	RP/EX LOC FRAME UNITY 500 FOR VPLEX =IC	\$13,320.00	UM-1	2%	\$13,053.60	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-147	RP/EX LOC FRAME UNITY 600 FOR VPLEX =IC	\$19,000.00	UM-1	2%	\$18,620.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-148	RP/EX REM FRAME UNITY 300 FOR VPLEX =IC	\$9,170.00	UM-1	2%	\$8,986.60	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	456-111-149	RP/EX REM FRAME UNITY 400 FOR VPLEX =IC	\$20,140.00	UM-1	2%	\$19,737.20	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-111-150	RP/EX REM FRAME UNITY 500 FOR VPLEX =IC	\$29,730.00	UM-1	2%	\$29,135.40	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5 5	456-111-151 456-111-364	RP/EX REM FRAME UNITY 600 FOR VPLEX =IC RP/EX LOC FRAME UNITY300 VPLEX VS6=IC	\$47,490.00 \$3,560.00	UM-1 UM-1	2% 2%	\$46,540.20 \$3,488.80	\$8,548.20 \$640.80	\$7,598.40 \$569.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,548.20 \$640.80
5	456-111-365	RP/EX LOC FRAME UNITY400 VPLEX VS6=IC	\$7,820.00	UM-1	2%	\$7,663.60	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-366	RP/EX LOC FRAME UNITY500 VPLEX VS6=IC	\$13,320.00	UM-1	2%	\$13,053.60	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-367	RP/EX LOC FRAME UNITY600 VPLEX VS6=IC	\$19,000.00	UM-1	2%	\$18,620.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-372	RP/EX REM FRAME UNITY300 VPLEX VS6=IC	\$9,170.00	UM-1	2%	\$8,986.60	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5 5	456-111-373 456-111-374	RP/EX REM FRAME UNITY400 VPLEX VS6=IC RP/EX REM FRAME UNITY500 VPLEX VS6=IC	\$20,140.00 \$29,730.00	UM-1 UM-1	2% 2%	\$19,737.20	\$3,625.20 \$5,351.40	\$3,222.40 \$4,756.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,625.20 \$5,351.40
5	456-111-375	RP/EX REM FRAME UNITY600 VPLEX VS6=IC	\$47,490.00	UM-1	2%	\$29,135.40 \$46,540.20	\$8,548.20	\$7,598.40	\$0.00 \$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-288	Unity 300 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-289	Unity 400 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-290	Unity 500 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-291	Unity 600 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-292 458-001-293	Unity 300 Base Software =IC	\$0.00 \$0.00	UM-1 UM-1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-294	Unity 400 Base Software =IC Unity 500 Base Software =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-295	Unity 600 Base Software =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-362	RP ADV LOC FOR UNITY 300 =IC	\$3,560.00	UM-1	2%	\$3,488.80	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	458-001-363	RP ADV LOC FOR UNITY 400 =IC	\$7,820.00	UM-1	2%	\$7,663.60	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	458-001-364	RP ADV LOC FOR UNITY 500 =IC	\$13,320.00	UM-1	2%	\$13,053.60	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5 5	458-001-365 458-001-366	RP ADV LOC FOR UNITY 600 =IC RP Virt Appl for Unity 300/300F/350F =IB	\$19,000.00 \$860.00	UM-1 UM-1	2% 2%	\$18,620.00 \$842.80	\$3,420.00 \$154.80	\$3,040.00 \$137.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,420.00 \$154.80
5	458-001-300	RP BASIC TO ADV LOC UG FOR UNITY 300 =IC	\$9,550.00	UM-1	2%	\$9,359.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-371	RP BASIC TO ADV LOC UG FOR UNITY 400 =IC	\$20,960.00	UM-1	2%	\$20,540.80	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-372	RP BASIC TO ADV LOC UG FOR UNITY 500 =IC	\$32,290.00	UM-1	2%	\$31,644.20	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-373	RP BASIC TO ADV LOC UG FOR UNITY 600 =IC	\$49,860.00	UM-1	2%	\$48,862.80	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-374	RP Basic for Unity 300/300F/350F =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-375 458-001-376	RP Basic for Unity 400/400F/450F =IC RP Basic for Unity 500/500F/550F =IC	\$0.00 \$0.00	UM-1 UM-1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-377	RP Basic for Unity 600/600F/650F =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-425	APPSYNC BASIC FOR UNITY 300 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-426	APPSYNC BASIC FOR UNITY 400 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-427	APPSYNC BASIC FOR UNITY 500 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-428	APPSYNC BASIC FOR UNITY 600 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-449 458-001-450	RP ADV REM FOR UNITY 300 =IC RP ADV REM FOR UNITY 400 =IC	\$9,170.00 \$20,140.00	UM-1 UM-1	2% 2%	\$8,986.60 \$19,737.20	\$1,650.60 \$3,625.20	\$1,467.20 \$3,222.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,650.60 \$3,625.20
5	458-001-451	RP ADV REM FOR UNITY 500 =IC	\$29,730.00	UM-1	2%	\$29,135.40	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	458-001-452	RP ADV REM FOR UNITY 600 =IC	\$47,490.00	UM-1	2%	\$46,540.20	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-453	RP Virt Appl for Unity 400/400F/450F =IB	\$8,570.00	UM-1	2%	\$8,398.60	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-454	RP Virt Appl for Unity 500/500F/550F =IB	\$8,570.00	UM-1	2%	\$8,398.60	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-455	RP Virt Appl for Unity 600/600F/650F =IB	\$8,570.00	UM-1	2%	\$8,398.60	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5 5	458-001-456 458-001-457	RP BASIC TO ADV REM UG FOR UNITY 300 =IC RP BASIC TO ADV REM UG FOR UNITY 400 =IC	\$9,550.00 \$20,960.00	UM-1 UM-1	2% 2%	\$9,359.00 \$20,540.80	\$1,719.00 \$3,772.80	\$1,528.00 \$3,353.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,719.00 \$3,772.80
5	458-001-458	RP BASIC TO ADV REM UG FOR UNITY 500 =IC	\$32,290.00	UM-1	2%	\$31,644.20	\$5,812.20	\$5,353.00 \$5,166.40	\$0.00	\$0.00	\$0.00	\$5,772.80 \$5,812.20
5	458-001-459	RP BASIC TO ADV REM UG FOR UNITY 600 =IC	\$49,860.00	UM-1	2%	\$48,862.80	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-464	Storage M&R for Unity	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-472	ViPR SRM UPG From M&R for Unity	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-478	VIPR SRM for Unity	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-482 458-001-483	RP/EX VPLEX FB UNITY LOCAL PRODUCT RP/EX VPLEX FB UNITY REMOTE PRODUCT	\$0.00 \$0.00	UM-1 UM-1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-489	UnityVSA CE 4TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-490	UnityVSA VVols Edition=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-529	UnityVSA VVOLS STORAGE CAPACITY=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-588	APPSYNC ADVANCED FOR UNITY 300 =IC	\$10,930.00	UM-1	2%	\$10,711.40	\$1,967.40	\$1,748.80	\$0.00	\$0.00	\$0.00	\$1,967.40
5	458-001-590	APPSYNC ADVANCED FOR UNITY 400 =IC	\$24,000.00	UM-1	2%	\$23,520.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5 5	458-001-592 458-001-594	APPSYNC ADVANCED FOR UNITY 500 =IC APPSYNC ADVANCED FOR UNITY 600 =IC	\$37,980.00 \$46,240.00	UM-1 UM-1	2% 2%	\$37,220.40	\$6,836.40	\$6,076.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,836.40
5	458-001-712	RP/EX VPLEX VS6 FB UNITY LOCAL PRODUCT	\$40,240.00	UM-1	2%	\$45,315.20 \$0.00	\$8,323.20 \$0.00	\$7,398.40 \$0.00	\$0.00	\$0.00	\$0.00	\$8,323.20 \$0.00
5	458-001-713	RP/EX VPLEX VS6 FB UNITY REMOTE PRODUCT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-839	Unity 300 BASE Software+ D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-841	Unity 400 BASE Software+ D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-843	Unity 500 BASE Software+D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-845	Unity 600 BASE Software+D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-847 458-001-849	Unity 300 BASE Software=IC Unity 400 BASE Software=IC	\$0.00 \$0.00	UM-1 UM-1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-849 458-001-851	Unity 400 BASE Software=IC Unity 500 Base Software=IC	\$0.00	UM-1 UM-1	2% 2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	458-001-853	Unity 600 BASE Software=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3122AD	Unity 2U 25x2.5 Drive DAE EMC Rck	\$2,440.00	UM-1	2%	\$2,391.20	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$292.80
5	D3122ADF	Unity 2U 25x2.5 DRV DAE EMC FLD Rck UPG	\$2,440.00	UM-1	2%	\$2,391.20	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$292.80
5	D3122DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,385.00	UM-1	2%	\$2,337.30	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$286.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3122DF25	Unity 2U 25x2.5 Drive DAE FLD Rck DC	\$2,685.00	UM-1	2%	\$2,631.30	\$322.20	\$268.50	\$0.00	\$0.00	\$0.00	\$322.20
5 5	D3122DPF15	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$2,385.00	UM-1 UM-1	2%	\$2,337.30	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$286.20
5	D3122DPF25 D3122F	Unity 2U 25x2.5 Drive DAE FLD Rck Prm DC Unity 2U 25x2.5 Drive DAE FLD Rck	\$2,685.00 \$2,440.00	UM-1 UM-1	2% 2%	\$2,631.30 \$2,391.20	\$322.20 \$292.80	\$268.50 \$244.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$322.20 \$292.80
5	D3122PAD	Unity 2U 25x2.5 Drive DAE PRM EMC RCK	\$2,440.00	UM-1	2%	\$2,391.20	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$292.80
5	D3122PF	2U 25x2.5 12G EXPDAE PRM- FLD Ins	\$2,440.00	UM-1	2%	\$2,391.20	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$292.80
5	D312380AD	Unity 3U 80x2.5 Drive DAE EMC Rck	\$9,200.00	UM-1	2%	\$9,016.00	\$1,104.00	\$920.00	\$0.00	\$0.00	\$0.00	\$1,104.00
5	D312380F	Unity 3U 80x2.5 Drive DAE FLD RCK	\$9,200.00	UM-1	2%	\$9,016.00	\$1,104.00	\$920.00	\$0.00	\$0.00	\$0.00	\$1,104.00
5	D312380FU	UNITY 3U 80X2.5 DRIVE DAE FLD UPG	\$9,200.00	UM-1	2%	\$9,016.00	\$1,104.00	\$920.00	\$0.00	\$0.00	\$0.00	\$1,104.00
5 5	D3123AD D3123ADF	Unity 3U 15x3.5 Drive DAE EMC Rck Unity 3U 15x3.5 DRV DAE EMC FLD Rck UPG	\$2,170.00 \$2,170.00	UM-1 UM-1	2% 2%	\$2,126.60 \$2,126.60	\$260.40 \$260.40	\$217.00 \$217.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$260.40 \$260.40
5	D3123ADF D3123DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,385.00	UM-1	2%	\$2,337.30	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$286.20
5	D3123DPF15	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$2,385.00	UM-1	2%	\$2,337.30	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$286.20
5	D3123F	Unity 3U 15x3.5 Drive DAE FLD Rck	\$2,170.00	UM-1	2%	\$2,126.60	\$260.40	\$217.00	\$0.00	\$0.00	\$0.00	\$260.40
5	D3123PAD	Unity 3U 15x3.5 Drive DAE PRM EMC Rck	\$2,170.00	UM-1	2%	\$2,126.60	\$260.40	\$217.00	\$0.00	\$0.00	\$0.00	\$260.40
5 5	D3123PF D31D12CKITO	3U 15x3.5 12G EXPDAE PRM-FLD Ins 12 Drive DPE FLD INSTALL KIT	\$2,170.00 \$0.00	UM-1 UM-1	2% 2%	\$2,126.60 \$0.00	\$260.40 \$0.00	\$217.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$260.40 \$0.00
5	D31D12CK11O	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,183.80
5	D31D24AD25	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,183.80
5	D31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,183.80
5	D31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,183.80
5	D31D24DF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck DC	\$10,850.00	UM-1	2%	\$10,633.00	\$1,302.00	\$1,085.00	\$0.00	\$0.00	\$0.00	\$1,302.00
5 5	D31D24DF25 D31D25CKITO	Unity 300 2U DPE 25x2.5 Drive FLD Rck DC	\$10,850.00 \$0.00	UM-1 UM-1	2% 2%	\$10,633.00 \$0.00	\$1,302.00 \$0.00	\$1,085.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,302.00 \$0.00
5	D31DEMCCK12KIT	25 Drive DPE FLD INSTALL KIT Unity 12 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31DEMCCK25KIT	Unity 25 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCCK12KIT	Unity 12 Drive EMC DPE FLD INST KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCCK25KIT	Unity 25 Drive EMC DPE FLD INST KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD32	Unity DIP 300 to 400	\$21,225.00	UM-1	2%	\$20,800.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D31TD33 D31TD34	Unity DIP 300 to 500 Unity DIP 300 to 600	\$44,295.00 \$93,560.00	UM-1 UM-1	2% 2%	\$43,409.10 \$91,688.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$2,680.80
5	D32D32AD25	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$2,680.80
5	D32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$2,680.80
5	D32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$2,680.80
5	D32D32DF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck DC	\$24,575.00	UM-1	2%	\$24,083.50	\$2,949.00	\$2,457.50	\$0.00	\$0.00	\$0.00	\$2,949.00
5 5	D32D32DF25 D3-2S10-1200	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$24,575.00 \$1,120.00	UM-1 UM-1	2% 2%	\$24,083.50 \$1,097.60	\$2,949.00 \$134.40	\$2,457.50 \$112.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,949.00 \$134.40
5	D3-2S10-1200 D3-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,345.00	UM-1	2%	\$1,318.10	\$161.40	\$134.50	\$0.00	\$0.00	\$0.00	\$161.40
5	D3-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,345.00	UM-1	2%	\$1,318.10	\$161.40	\$134.50	\$0.00	\$0.00	\$0.00	\$161.40
5	D3-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,390.00	UM-1	2%	\$1,362.20	\$166.80	\$139.00	\$0.00	\$0.00	\$0.00	\$166.80
5	D3-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670.00	UM-1	2%	\$1,636.60	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$200.40
5	D3-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670.00	UM-1	2%	\$1,636.60	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$200.40
5 5	D3-2S10-600 D3-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 DRIVE UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$655.00 \$785.00	UM-1 UM-1	2% 2%	\$641.90 \$769.30	\$78.60 \$94.20	\$65.50 \$78.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$78.60 \$94.20
5	D3-2S10-600U	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$94.20
5	D3-2S12FX-1600	UNITY 1.6TB FLASH 25X2.5 DRIVE	\$6,225.00	UM-1	2%	\$6,100.50	\$747.00	\$622.50	\$0.00	\$0.00	\$0.00	\$747.00
5	D3-2S12FX-1600TU	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$896.40
5	D3-2S12FX-1600U	UNITY 1.6TB FLASH 25X2.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$896.40
5 5	D3-2S12FX-200	UNITY 200GB FLASH 25X2.5 DRIVE	\$1,335.00	UM-1 UM-1	2%	\$1,308.30	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$160.20
5 5	D3-2S12FX-200TU D3-2S12FX-200U	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG UNITY 200GB FLASH 25X2.5 DRIVE UG	\$1,600.00 \$1,600.00	UM-1	2% 2%	\$1,568.00 \$1,568.00	\$192.00 \$192.00	\$160.00 \$160.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$192.00 \$192.00
5	D3-2S12FX-400	UNITY 400GB FLASH 25X2.5 DRIVE	\$2,135.00	UM-1	2%	\$2,092.30	\$256.20	\$213.50	\$0.00	\$0.00	\$0.00	\$256.20
5	D3-2S12FX-400TU	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3-2S12FX-400U	UNITY 400GB FLASH 25X2.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3-2S12FX-800	UNITY 800GB FLASH 25X2.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$454.80
5	D3-2S12FX-800TU	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5 5	D3-2S12FX-800U D3-2S12FXL-1600	UNITY 800GB FLASH 25X2.5 DRIVE UG UNITY 1.6TB AFP SSD 25X2.5 DRIVE	\$4,550.00 \$0.00	UM-1 UM-1	2% 2%	\$4,459.00 \$0.00	\$546.00 \$622.80	\$455.00 \$519.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.00 \$622.80
5	D3-2S12FXL-1600TU	UNITY 1.6TB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$679.80	\$566.50	\$0.00	\$0.00	\$0.00	\$679.80
5	D3-2S12FXL-1600U	UNITY 1.6TB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$679.80	\$566.50	\$0.00	\$0.00	\$0.00	\$679.80
5	D3-2S12FXL-3200	UNITY 3.2TB FLASH 25X2.5 DRIVE	\$10,070.00	UM-1	2%	\$9,868.60	\$1,208.40	\$1,007.00	\$0.00	\$0.00	\$0.00	\$1,208.40
5	D3-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$0.00	\$0.00	\$0.00	\$1,318.20
5	D3-2S12FXL-3200U	UNITY 3.2TB FLASH 25X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$0.00	\$0.00	\$0.00	\$1,318.20
5	D3-2S12FXL-400	UNITY 400GB AFP SSD 25X2.5 DRIVE	\$0.00	UM-1	2%	\$0.00	\$207.60	\$173.00	\$0.00	\$0.00	\$0.00	\$207.60
5 5	D3-2S12FXL-400TU D3-2S12FXL-400U	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$0.00 \$0.00	UM-1 UM-1	2% 2%	\$0.00 \$0.00	\$249.00 \$249.00	\$207.50 \$207.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$249.00 \$249.00
5	D3-2S12FXL-800	UNITY 800GB AFP SSD 25X2.5 DRIVE	\$0.00	UM-1	2%	\$0.00	\$387.60	\$323.00	\$0.00	\$0.00	\$0.00	\$387.60
5	D3-2S12FXL-800TU	UNITY 800GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$422.40	\$352.00	\$0.00	\$0.00	\$0.00	\$422.40
5	D3-2S12FXL-800U	UNITY 800GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$422.40	\$352.00	\$0.00	\$0.00	\$0.00	\$422.40
5	D3-2S15-600	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$865.00	UM-1	2%	\$847.70		\$86.50	\$0.00	\$0.00	\$0.00	\$103.80
5	D3-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20		\$104.00	\$0.00	\$0.00	\$0.00	\$124.80
5 5	D3-2S15-600U	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040.00	UM-1 UM-1	2%	\$1,019.20 \$41,674.50		\$104.00 \$4.252.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$124.80 \$5.103.00
5	D3-2SFXL2-15360 D3-2SFXL2-15360TU	UNITY 15.36TB SSD 25X2.5 UNITY 15.36TB SSD 25X2.5 UPG	\$42,525.00 \$51,030.00	UM-1 UM-1	2% 2%	\$41,674.50 \$50,009.40		\$4,252.50 \$5,103.00	\$0.00	\$0.00	\$0.00	\$5,103.00 \$6,123.60
5	D3-2SFXL2-15360U	UNITY 15.36TB SSD 25X2.5 UPG	\$51,030.00	UM-1	2%	\$50,009.40		\$5,103.00	\$0.00	\$0.00	\$0.00	\$6,123.60
5	D3-2SFXL2-7680	UNITY 7.68TB SSD 25X2.5	\$21,335.00	UM-1	2%	\$20,908.30	\$2,560.20	\$2,133.50	\$0.00	\$0.00	\$0.00	\$2,560.20
5	D3-2SFXL2-7680TU	UNITY 7.68TB SSD 25X2.5 UPG	\$25,600.00	UM-1	2%	\$25,088.00	\$3,072.00	\$2,560.00	\$0.00	\$0.00	\$0.00	\$3,072.00
5	D3-2SFXL2-7680U	UNITY 7.68TB SSD 25X2.5 UPG	\$25,600.00	UM-1	2%	\$25,088.00	\$3,072.00	\$2,560.00	\$0.00	\$0.00	\$0.00	\$3,072.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D32TD33	Unity DIP 400 to 500	\$44,295.00	UM-1	2%	\$43,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D32TD34 D33D48AD12	Unity DIP 400 to 600 Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$93,560.00 \$46,625.00	UM-1 UM-1	2% 2%	\$91,688.80 \$45,692.50	\$0.00 \$5,595.00	\$0.00 \$4,662.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$5,595.00
5	D33D48AD25	Unity 500 2U DPE 25x2.5 Drive EMC Rck	\$46,625.00	UM-1	2%	\$45,692.50	\$5,595.00	\$4,662.50	\$0.00	\$0.00	\$0.00	\$5,595.00
5	D33D48AF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck	\$46,625.00	UM-1	2%	\$45,692.50	\$5,595.00	\$4,662.50	\$0.00	\$0.00	\$0.00	\$5,595.00
5	D33D48AF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck	\$46,625.00	UM-1	2%	\$45,692.50	\$5,595.00	\$4,662.50	\$0.00	\$0.00	\$0.00	\$5,595.00
5 5	D33D48DF12 D33D48DF25	Unity 500 2U DPE 12x3.5 Drive FLD Rck DC Unity 500 2U DPE 25x2.5 Drive FLD Rck DC	\$51,290.00 \$51,290.00	UM-1 UM-1	2% 2%	\$50,264.20 \$50,264.20	\$6,154.80 \$6,154.80	\$5,129.00 \$5,129.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,154.80 \$6,154.80
5	D33TD34	Unity DIP 500 to 600	\$93,560.00	UM-1	2%	\$91,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D34D64AD12	Unity 600 2U DPE 12x3.5 Drive EMC Rck	\$98,485.00	UM-1	2%	\$96,515.30	\$11,818.20	\$9,848.50	\$0.00	\$0.00	\$0.00	\$11,818.20
5	D34D64AD25	Unity 600 2U DPE 25x2.5 Drive EMC Rck	\$98,485.00	UM-1	2%	\$96,515.30	\$11,818.20	\$9,848.50	\$0.00	\$0.00	\$0.00	\$11,818.20
5 5	D34D64AF12 D34D64AF25	Unity 600 2U DPE 12x3.5 Drive FLD Rck Unity 600 2U DPE 25x2.5 Drive FLD Rck	\$98,485.00 \$98,485.00	UM-1 UM-1	2% 2%	\$96,515.30 \$96,515.30	\$11,818.20 \$11,818.20	\$9,848.50 \$9,848.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,818.20 \$11,818.20
5	D34D64DF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck DC	\$108,335.00	UM-1	2%	\$106,168.30	\$13,000.20	\$10,833.50	\$0.00	\$0.00	\$0.00	\$13,000.20
5	D34D64DF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck DC	\$108,335.00	UM-1	2%	\$106,168.30	\$13,000.20	\$10,833.50	\$0.00	\$0.00	\$0.00	\$13,000.20
5	D3-D2S12FX-1600	UNITY 1.6TB FLASH 80X2.5 DRIVE	\$6,225.00	UM-1	2%	\$6,100.50	\$747.00	\$622.50	\$0.00	\$0.00	\$0.00	\$747.00
5 5	D3-D2S12FX-1600TU D3-D2S12FX-1600U	UNITY 1.6TB FLASH 80X2.5 DRIVE UG UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$7,470.00 \$7,470.00	UM-1 UM-1	2% 2%	\$7,320.60 \$7,320.60	\$896.40 \$896.40	\$747.00 \$747.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$896.40 \$896.40
5	D3-D2S12FX-200	UNITY 200GB FLASH 80X2.5 DRIVE	\$1,335.00	UM-1	2%	\$1,308.30	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$160.20
5	D3-D2S12FX-200TU	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00
5	D3-D2S12FX-200U	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00
5 5	D3-D2S12FX-400 D3-D2S12FX-400TU	UNITY 400GB FLASH 80X2.5 DRIVE UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,135.00 \$2,560.00	UM-1 UM-1	2% 2%	\$2,092.30 \$2,508.80	\$256.20 \$307.20	\$213.50 \$256.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$256.20 \$307.20
5	D3-D2S12FX-400U	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3-D2S12FX-800	UNITY 800GB FLASH 80X2.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$454.80
5	D3-D2S12FX-800TU	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5 5	D3-D2S12FX-800U D3-D2S12FXL-3200	UNITY 800GB FLASH 80X2.5 DRIVE UG UNITY 3.2TB FLASH 80X2.5 DRIVE	\$4,550.00 \$9,155.00	UM-1 UM-1	2% 2%	\$4,459.00 \$8,971.90	\$546.00 \$1,098.60	\$455.00 \$915.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.00 \$1,098.60
5	D3-D2S12FXL-3200TU	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$0.00	\$0.00	\$0.00	\$1,318.20
5	D3-D2S12FXL-3200U	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$0.00	\$0.00	\$0.00	\$1,318.20
5	D3-D2S15-600	UNITY 600GB 15K SAS 80X2.5 DRIVE	\$865.00	UM-1	2%	\$847.70	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$103.80
5 5	D3-D2S15-600TU D3-D2S15-600U	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$1,040.00 \$1,040.00	UM-1 UM-1	2% 2%	\$1,019.20 \$1,019.20	\$124.80 \$124.80	\$104.00 \$104.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$124.80 \$124.80
5	D3-D2SFXL2-15360	UNITY 15.36TB SSD 80X2.5	\$42,525.00	UM-1	2%	\$41,674.50	\$5,103.00	\$4,252.50	\$0.00	\$0.00	\$0.00	\$5,103.00
5	D3-D2SFXL2-15360TU	UNITY 15.36TB SSD 80X2.5 UPG	\$51,030.00	UM-1	2%	\$50,009.40	\$6,123.60	\$5,103.00	\$0.00	\$0.00	\$0.00	\$6,123.60
5	D3-D2SFXL2-15360U	UNITY 15.36TB SSD 80X2.5 UPG UNITY 7.68TB SSD 80X2.5	\$51,030.00	UM-1	2%	\$50,009.40	\$6,123.60	\$5,103.00	\$0.00	\$0.00	\$0.00	\$6,123.60
5 5	D3-D2SFXL2-7680 D3-D2SFXL2-7680TU	UNITY 7.68TB SSD 80X2.5 UNITY 7.68TB SSD 80X2.5 UPG	\$21,335.00 \$25,600.00	UM-1 UM-1	2% 2%	\$20,908.30 \$25,088.00	\$2,560.20 \$3,072.00	\$2,133.50 \$2,560.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,560.20 \$3,072.00
5	D3-D2SFXL2-7680U	UNITY 7.68TB SSD 80X2.5 UPG	\$25,600.00	UM-1	2%	\$25,088.00	\$3,072.00	\$2,560.00	\$0.00	\$0.00	\$0.00	\$3,072.00
5	D3DAE2URK	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3DAE3URK	Unity Snap In RAIL Kit 3U 15 Drive DAE	\$135.00	UM-1 UM-1	2% 2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DAE80RK D3DPE2URK12	Unity Snap In RAIL Kit 80 Drive DAE Unity Snap In RAIL Kit 2U 12 Drive DPE	\$225.00 \$135.00	UM-1	2%	\$220.50 \$132.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3DPE2URK25	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,335.00	UM-1	2%	\$1,308.30	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$160.20
5	D3FC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00
5 5	D3FC-2S12FX-200U D3FC-2S12FX-400	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$1,600.00 \$2,135.00	UM-1 UM-1	2% 2%	\$1,568.00 \$2,092.30	\$192.00 \$256.20	\$160.00 \$213.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$192.00 \$256.20
5	D3FC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3FC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3FC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$454.80
5 5	D3FC-2S12FX-800TU D3FC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550.00 \$4,550.00	UM-1 UM-1	2% 2%	\$4,459.00 \$4,459.00	\$546.00 \$546.00	\$455.00 \$455.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.00 \$546.00
5	D3FC-D2S12FX-200	UNITY 200GB FAST CACHE 80X2.5 DRIVE	\$1,335.00	UM-1	2%	\$1,308.30	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$160.20
5		UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00
5 5	D3FC-D2S12FX-200U D3FC-D2S12FX-400	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG UNITY 400GB FAST CACHE 80X2.5 DRIVE	\$1,600.00 \$2,135.00	UM-1 UM-1	2% 2%	\$1,568.00 \$2,092.30	\$192.00 \$256.20	\$160.00 \$213.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$192.00 \$256.20
5	D3FC-D2S12FX-400TU	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3FC-D2S12FX-400U	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3FC-D2S12FX-800	UNITY 800GB FAST CACHE 80X2.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$454.80
5	D3FC-D2S12FX-800TU	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5 5	D3FC-D2S12FX-800U D3FC-OM3-100M	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG 100M MM FIBRE CABLE LC-LC	\$4,550.00 \$220.00	UM-1 UM-1	2% 2%	\$4,459.00 \$215.60	\$546.00 \$0.00	\$455.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$546.00 \$0.00
5	D3FC-OM3-10M	10M MM FIBRE CABLE LC-LC	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-1M	1M MM FIBRE CABLE LC-LC	\$100.00	UM-1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-30M	30M MM FIBRE CABLE LC-LC	\$160.00	UM-1	2%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3FC-OM3-3M D3FC-OM3-50M	3M MM FIBRE CABLE LC-LC 50M MM FIBRE CABLE LC-LC	\$110.00 \$190.00	UM-1 UM-1	2% 2%	\$107.80 \$186.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3FC-OM3-50M	5M MM FIBRE CABLE LC-LC	\$120.00	UM-1	2%	\$100.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-100M	100M MM FIBRE CABLE LC-LC	\$440.00	UM-1	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-10M	10M MM FIBRE CABLE LC-LC	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-1M D3FC-OM4-30M	1M MM FIBRE CABLE LC-LC 30M MM FIBRE CABLE LC-LC	\$100.00 \$240.00	UM-1 UM-1	2%	\$98.00 \$235.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5 5	D3FC-OM4-30M	3M MM FIBRE CABLE LC-LC	\$240.00 \$110.00	UM-1	2% 2%	\$235.20 \$107.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3FC-OM4-50M	50M MM FIBRE CABLE LC-LC	\$332.50	UM-1	2%	\$325.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-5M	5M MM FIBRE CABLE LC-LC	\$120.00	UM-1	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3FC-PS12FX-200 D3FC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 DRIVE UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,335.00 \$1,600.00	UM-1 UM-1	2% 2%	\$1,308.30 \$1,568.00	\$160.20 \$192.00	\$133.50 \$160.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$192.00
5	D3FC-PS12FX-2001U D3FC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600.00 \$1,600.00	UM-1 UM-1	2% 2%	\$1,568.00 \$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00 \$192.00
	_ 5. 5 . 5.21 A-2000	255 22 77 67 67 67 67 67 67 67 67 67 67 67 67	ψ1,000.00	J.₩-1	- 70	ψ1,000.00	ψ132.00	ψ100.00	ψ0.00	ψ0.00	ψ0.00	\$10Z.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3FC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$2,135.00		2%	\$2,092.30	\$256.20	\$213.50	\$0.00	\$0.00	\$0.00	\$256.20
5 5	D3FC-PS12FX-400TU D3FC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560.00 \$2,560.00		2% 2%	\$2,508.80 \$2,508.80	\$307.20 \$307.20	\$256.00 \$256.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$307.20 \$307.20
5	D3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$3,790.00		2%	\$3,714.20	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$454.80
5	D3FC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550.00		2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5	D3FC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550.00		2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5	D3FC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 DRIVE	\$1,335.00		2%	\$1,308.30	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$160.20
5	D3FC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1,600.00		2%	\$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00
5 5	D3FC-VS12FX-200U D3FC-VS12FX-400	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$1,600.00 \$2,135.00		2% 2%	\$1,568.00 \$2,092.30	\$192.00 \$256.20	\$160.00 \$213.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$192.00 \$256.20
5	D3FC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560.00		2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3FC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560.00		2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$454.80
5	D3FC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550.00		2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5	D3FC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550.00		2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5 5	D3MSHD4L0HD2U D3MSHD4LHD2	UNITY 2X2M 4L M SAS \$0 HD Cables UNITY 2X2M 4L MINI SAS HD Cables	\$0.00 \$270.00		2% 2%	\$0.00 \$264.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3MSHD4LHD3	UNITY 2X3M 4L MINI SAS HD Cables	\$360.00		2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD4LHD5	UNITY 2X5M 4L MINI SAS HD Cables	\$530.00		2%	\$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD2	UNITY 2X2M 8L MINI SAS HD Cables	\$525.00		2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD3	UNITY 2X3M 8L MINI SAS HD Cables	\$835.00		2%	\$818.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD5	UNITY 2X5M 8L MINI SAS HD Cables	\$1,150.00		2%	\$1,127.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3MSHDMSSHD2 D3MSHDMSSHD5	Unity 2x2M MINI SAS HD Cables Unity 2x5M MINI SAS HD Cables	\$270.00 \$545.00		2% 2%	\$264.60 \$534.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3MSHDMSSHD8	Unity 2x8M MINI SAS HD Cables	\$815.00		2%	\$798.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3N-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	\$1,230.00		2%	\$1,205.40	\$147.60	\$123.00	\$0.00	\$0.00	\$0.00	\$147.60
5	D3N-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475.00	UM-1	2%	\$1,445.50	\$177.00	\$147.50	\$0.00	\$0.00	\$0.00	\$177.00
5	D3N-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475.00		2%	\$1,445.50	\$177.00	\$147.50	\$0.00	\$0.00	\$0.00	\$177.00
5	D3N-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	\$1,530.00		2%	\$1,499.40	\$183.60	\$153.00	\$0.00	\$0.00	\$0.00	\$183.60
5	D3N-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835.00		2%	\$1,798.30	\$220.20	\$183.50	\$0.00	\$0.00	\$0.00	\$220.20
5 5	D3N-2S10-1800U D3N-2S10-600	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	\$1,835.00 \$720.00		2% 2%	\$1,798.30 \$705.60	\$220.20 \$86.40	\$183.50 \$72.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$220.20 \$86.40
5	D3N-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865.00		2%	\$847.70	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$103.80
5	D3N-2S10-600U	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865.00		2%	\$847.70	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$103.80
5	D3N-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	\$6,850.00		2%	\$6,713.00	\$822.00	\$685.00	\$0.00	\$0.00	\$0.00	\$822.00
5	D3N-2S12FX-1600TU	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220.00		2%	\$8,055.60	\$986.40	\$822.00	\$0.00	\$0.00	\$0.00	\$986.40
5	D3N-2S12FX-1600U	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220.00		2%	\$8,055.60	\$986.40	\$822.00	\$0.00	\$0.00	\$0.00	\$986.40
5	D3N-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	\$1,470.00		2%	\$1,440.60	\$176.40	\$147.00	\$0.00	\$0.00	\$0.00	\$176.40
5 5	D3N-2S12FX-200TU D3N-2S12FX-200U	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765.00 \$1,765.00		2% 2%	\$1,729.70 \$1,729.70	\$211.80 \$211.80	\$176.50 \$176.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211.80 \$211.80
5	D3N-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 NBBS DRV	\$2,350.00		2%	\$2,303.00	\$282.00	\$235.00	\$0.00	\$0.00	\$0.00	\$282.00
5	D3N-2S12FX-400TU	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00		2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5	D3N-2S12FX-400U	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00		2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5	D3N-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	\$4,170.00		2%	\$4,086.60	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$500.40
5	D3N-2S12FX-800TU	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005.00		2%	\$4,904.90	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$600.60
5	D3N-2S12FX-800U	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005.00		2%	\$4,904.90	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$600.60
5 5	D3N-2S12FXL-3200 D3N-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRIVE UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$12,430.00 \$14,915.00		2% 2%	\$12,181.40 \$14,616.70	\$1,491.60 \$1,789.80	\$1,243.00 \$1,491.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,491.60 \$1,789.80
5		UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$14,915.00		2%	\$14,616.70	\$1,789.80	\$1,491.50	\$0.00	\$0.00	\$0.00	\$1,789.80
5	D3N-2S15-600	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	\$950.00		2%	\$931.00	\$114.00	\$95.00	\$0.00	\$0.00	\$0.00	\$114.00
5	D3N-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UG	\$1,140.00		2%	\$1,117.20	\$136.80	\$114.00	\$0.00	\$0.00	\$0.00	\$136.80
5	D3N-2S15-600U	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UPG	\$1,140.00		2%	\$1,117.20	\$136.80	\$114.00	\$0.00	\$0.00	\$0.00	\$136.80
5	D3NFC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	\$1,470.00		2%	\$1,440.60	\$176.40	\$147.00	\$0.00	\$0.00	\$0.00	\$176.40
5 5	D3NFC-2S12FX-2001U D3NFC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765.00 \$1,765.00		2% 2%	\$1,729.70 \$1,729.70	\$211.80 \$211.80	\$176.50 \$176.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211.80 \$211.80
5	D3NFC-2S12FX-2000 D3NFC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 NBS DRV	\$2,350.00		2%	\$1,729.70	\$282.00	\$235.00	\$0.00	\$0.00	\$0.00	\$211.80
5		UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820.00		2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5	D3NFC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820.00		2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5	D3NFC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	\$4,170.00	UM-1	2%	\$4,086.60	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$500.40
5		UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005.00		2%	\$4,904.90	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$600.60
5 5		UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005.00 \$1,470.00		2%	\$4,904.90	\$600.60	\$500.50 \$147.00	\$0.00	\$0.00	\$0.00	\$600.60 \$176.40
5 5	D3NFC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 NEBS DRV UNITY 200GB FAST CACHE 12X3.5 NBS DRV UG	\$1,470.00 \$1,765.00		2% 2%	\$1,440.60 \$1,729.70	\$176.40 \$211.80	\$147.00 \$176.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$176.40 \$211.80
5 5		UNITY 200GB FAST CACHE 12X3.5 NBS DRV UG UNITY 200GB FAST CACHE 12X3.5 NBS DRV UG	\$1,765.00		2%	\$1,729.70	\$211.80	\$176.50 \$176.50	\$0.00	\$0.00	\$0.00	\$211.80
5		UNITY 400GB FAST CACHE 12X3.5 NEBS DRV	\$2,350.00		2%	\$2,303.00	\$282.00	\$235.00	\$0.00	\$0.00	\$0.00	\$282.00
5	D3NFC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 NBS DRV UG	\$2,820.00		2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5	D3NFC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 NBS DRV UG	\$2,820.00	UM-1	2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5		UNITY 800GB FAST CACHE 12X3.5 NEBS DRV	\$4,170.00		2%	\$4,086.60	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$500.40
5		UNITY 800GB FAST CACHE 12X3.5 NBS DRV UG	\$5,005.00		2%	\$4,904.90	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$600.60
5 5		UNITY 800GB FAST CACHE 12X3.5 NBS DRV UG	\$5,005.00 \$1,470.00		2%	\$4,904.90	\$600.60 \$176.40	\$500.50 \$147.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$600.60 \$176.40
5		UNITY 200GB FAST CACHE 15X3.5 NEBS DRV UNITY 200GB FAST CACHE 15X3.5 NBS DRV UG	\$1,470.00 \$1,760.00		2% 2%	\$1,440.60 \$1,724.80	\$176.40 \$211.20	\$147.00 \$176.00	\$0.00 \$0.00	\$0.00	\$0.00	\$176.40 \$211.20
5		UNITY 200GB FAST CACHE 15X3.5 NBS DRV UG	\$1,760.00		2%	\$1,724.80	\$211.20	\$176.00	\$0.00	\$0.00	\$0.00	\$211.20
5		UNITY 400GB FAST CACHE 15X3.5 NEBS DRV	\$2,350.00		2%	\$2,303.00	\$282.00	\$235.00	\$0.00	\$0.00	\$0.00	\$282.00
5	D3NFC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 NBS DRV UG	\$2,815.00	UM-1	2%	\$2,758.70	\$337.80	\$281.50	\$0.00	\$0.00	\$0.00	\$337.80
5		UNITY 400GB FAST CACHE 15X3.5 NBS DRV UG	\$2,815.00		2%	\$2,758.70	\$337.80	\$281.50	\$0.00	\$0.00	\$0.00	\$337.80
5		UNITY 800GB FAST CACHE 15X3.5 NEBS DRV	\$4,170.00		2%	\$4,086.60	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$500.40
5 5		UNITY 800GB FAST CACHE 15X3.5 NBS DRV UG UNITY 800GB FAST CACHE 15X3.5 NBS DRV UG	\$5,005.00		2% 2%	\$4,904.90	\$600.60	\$500.50 \$500.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$600.60 \$600.60
υ	DUNI 0-10 12FA-0000	CHILL SOUGE LACT CACILE 1979 9 100 DIVE OG	\$5,005.00	OWI-1	∠ 70	\$4,904.90	\$600.60	φουυ.50	φυ.υυ	φυ.00	φυ.00	φουυ.ου

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3N-PS07-2000	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE	\$820.00	UM-1	2%	\$803.60	\$98.40	\$82.00	\$0.00	\$0.00	\$0.00	\$98.40
5 5		UNITY 2TB NLSAS 12X3.5 NEBS DRIVE UPG UNITY 2TB NLSAS 12X3.5 NEBS DRIVE UPG	\$985.00 \$985.00		2% 2%	\$965.30 \$965.30	\$118.20 \$118.20	\$98.50 \$98.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$118.20 \$118.20
5		UNITY 4TB NLSAS 12X3.5 NEBS DRIVE UNITY 4TB NLSAS 12X3.5 NEBS DRIVE	\$1,410.00		2%	\$965.30 \$1,381.80	\$118.20 \$169.20	\$96.50 \$141.00	\$0.00	\$0.00	\$0.00	\$118.20 \$169.20
5		UNITY 4TB NLSAS 12X3.5 NEBS DRIVE UPG	\$1,690.00	UM-1	2%	\$1,656.20	\$202.80	\$169.00	\$0.00	\$0.00	\$0.00	\$202.80
5		UNITY 4TB NLSAS 12X3.5 NEBS DRIVE UPG	\$1,690.00	UM-1	2%	\$1,656.20	\$202.80	\$169.00	\$0.00	\$0.00	\$0.00	\$202.80
5		UNITY 6TB NLSAS 12X3.5 NEBS DRIVE	\$2,000.00		2%	\$1,960.00	\$240.00	\$200.00	\$0.00	\$0.00	\$0.00	\$240.00
5		UNITY 6TB NLSAS 12X3.5 NEBS DRIVE UPG	\$2,400.00		2%	\$2,352.00	\$288.00	\$240.00	\$0.00	\$0.00	\$0.00	\$288.00
5		UNITY 6TB NLSAS 12X3.5 NEBS DRIVE UPG	\$2,400.00		2%	\$2,352.00	\$288.00 \$147.60	\$240.00	\$0.00	\$0.00	\$0.00	\$288.00
5 5		UNITY 1.2TB 10K SAS 12X3.5 NEBS DRIVE UNITY 1.2TB 10K SAS 12X3.5 NEBS DRV UPG	\$1,230.00 \$1,475.00		2% 2%	\$1,205.40 \$1,445.50	\$147.00	\$123.00 \$147.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$147.60 \$177.00
5		UNITY 1.2TB 10K SAS 12X3.5 NEBS DRV UPG	\$1,475.00		2%	\$1,445.50	\$177.00	\$147.50	\$0.00	\$0.00	\$0.00	\$177.00
5		UNITY 1.8TB 10K SAS 12X3.5 NEBS DRIVE	\$1,530.00		2%	\$1,499.40	\$183.60	\$153.00	\$0.00	\$0.00	\$0.00	\$183.60
5		UNITY 1.8TB 10K SAS 12X3.5 NEBS DRV UG	\$1,835.00		2%	\$1,798.30	\$220.20	\$183.50	\$0.00	\$0.00	\$0.00	\$220.20
5		UNITY 1.8TB 10K SAS 12X3.5 NEBS DRV UG	\$1,835.00		2%	\$1,798.30	\$220.20	\$183.50	\$0.00	\$0.00	\$0.00	\$220.20
5 5		UNITY 600GB 10K SAS 12X3.5 NEBS DRIVE UNITY 600GB 10K SAS 12X3.5 NEBS DRV UPG	\$720.00		2% 2%	\$705.60 \$847.70	\$86.40	\$72.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.40
5		UNITY 600GB 10K SAS 12X3.5 NEBS DRV UPG	\$865.00 \$865.00		2%	\$847.70	\$103.80 \$103.80	\$86.50 \$86.50	\$0.00 \$0.00	\$0.00	\$0.00	\$103.80 \$103.80
5		UNITY 1.6TB FAST VP SSD 12X3.5 NEBS DRV	\$6,850.00		2%	\$6,713.00	\$822.00	\$685.00	\$0.00	\$0.00	\$0.00	\$822.00
5		UNITY 1.6TB FASTVPSSD 12X3.5 NEBS DRV UG	\$8,220.00		2%	\$8,055.60	\$986.40	\$822.00	\$0.00	\$0.00	\$0.00	\$986.40
5		UNITY 1.6TB FASTVPSSD 12X3.5 NEBS DRV UG	\$8,220.00		2%	\$8,055.60	\$986.40	\$822.00	\$0.00	\$0.00	\$0.00	\$986.40
5		UNITY 200GB FAST VP SSD 12X3.5 NEBS DRV	\$1,470.00		2%	\$1,440.60	\$176.40	\$147.00	\$0.00	\$0.00	\$0.00	\$176.40
5		UNITY 200GB FASTVP SSD 12X3.5 NBS DRV UG	\$1,765.00		2%	\$1,729.70	\$211.80	\$176.50	\$0.00	\$0.00	\$0.00	\$211.80
5 5	D3N-PS12FX-200U D3N-PS12FX-400	UNITY 200GB FASTVP SSD 12X3.5 NBS DRV UG UNITY 400GB FAST VP SSD 12X3.5 NEBS DRV	\$1,765.00 \$2,350.00		2% 2%	\$1,729.70 \$2,303.00	\$211.80 \$282.00	\$176.50 \$235.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$211.80 \$282.00
5		UNITY 400GB FASTVP SSD 12X3.5 NBS DRV UG	\$2,820.00		2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5		UNITY 400GB FASTVP SSD 12X3.5 NBS DRV UG	\$2,820.00		2%	\$2,763.60	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$338.40
5		UNITY 800GB FAST VP SSD 12X3.5 NEBS DRV	\$4,170.00		2%	\$4,086.60	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$500.40
5		UNITY 800GB FASTVP SSD 12X3.5 NBS DRV UG	\$5,005.00		2%	\$4,904.90	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$600.60
5 5		UNITY 800GB FASTVP SSD 12X3.5 NBS DRV UG UNITY 600GB 15K SAS 12X3.5 NEBS DRIVE	\$5,005.00 \$950.00	UM-1 UM-1	2% 2%	\$4,904.90 \$931.00	\$600.60 \$114.00	\$500.50 \$95.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$600.60 \$114.00
5		UNITY 600GB 15K SAS 12X3.5 NEBS DRV UPG	\$1,140.00		2%	\$1,117.20	\$136.80	\$114.00	\$0.00	\$0.00	\$0.00	\$136.80
5		UNITY 600GB 15K SAS 12X3.5 NEBS DRV UPG	\$1,140.00		2%	\$1,117.20	\$136.80	\$114.00	\$0.00	\$0.00	\$0.00	\$136.80
5	D3NSP-L4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10KSAS 12X3.5	\$4,930.00	UM-1	2%	\$4,831.40	\$591.60	\$493.00	\$0.00	\$0.00	\$0.00	\$591.60
5		UNITY NBS SYSPK 4x1.6TB FASTVPSSD 12X3.5	\$27,390.00		2%	\$26,842.20	\$3,286.80	\$2,739.00	\$0.00	\$0.00	\$0.00	\$3,286.80
5		UNITY NBS SYSPACK 4X1.8TB 10KSAS 12X3.5	\$6,115.00		2%	\$5,992.70	\$733.80	\$611.50	\$0.00	\$0.00	\$0.00	\$733.80
5 5		UNITY NEBS SYSPACK 4x2TB NLSAS 12X3.5 UNITY NEBS SYSPACK 4x4TB NLSAS 12X3.5	\$3,280.00 \$5,630.00		2% 2%	\$3,214.40 \$5,517.40	\$393.60 \$675.60	\$328.00 \$563.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$393.60 \$675.60
5		UNITYNBS SYSPCK 4x400GB FASTVPSSD 12X3.5	\$9,395.00		2%	\$9,207.10	\$1,127.40	\$939.50	\$0.00	\$0.00	\$0.00	\$1,127.40
5		UNITY NEBS SYSPACK 4x6TB NLSAS 12X3.5	\$8,010.00		2%	\$7,849.80	\$961.20	\$801.00	\$0.00	\$0.00	\$0.00	\$961.20
5		UNITY NBS SYSPACK 4x600GB 10K SAS 12X3.5	\$2,880.00	UM-1	2%	\$2,822.40	\$345.60	\$288.00	\$0.00	\$0.00	\$0.00	\$345.60
5		UNITY NBS SYSPACK 4x600GB 15K SAS 12X3.5	\$3,805.00		2%	\$3,728.90	\$456.60	\$380.50	\$0.00	\$0.00	\$0.00	\$456.60
5		UNITY NBS SYSPK 4x800GB FASTVPSSD 12X3.5	\$16,675.00		2%	\$16,341.50	\$2,001.00	\$1,667.50	\$0.00	\$0.00	\$0.00	\$2,001.00
5 5		UNITY NBS SYSPACK 6X1.2TB 10KSAS 12X3.5 UNITY NBS SYSPK 6X1.6TB FASTVPSSD 12X3.5	\$7,495.00 \$41,090.00		2% 2%	\$7,345.10 \$40,268.20	\$899.40 \$4,930.80	\$749.50 \$4,109.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$899.40 \$4,930.80
5		UNITY NBS SYSPACK 6X1.8TB 10KSAS 12X3.5	\$9,280.00		2%	\$9,094.40	\$1,113.60	\$928.00	\$0.00	\$0.00	\$0.00	\$1,113.60
5		UNITY NBS SYSPK 6X400GB FASTVPSSD 12X3.5	\$14,090.00		2%	\$13,808.20	\$1,690.80	\$1,409.00	\$0.00	\$0.00	\$0.00	\$1,690.80
5		UNITY NBS SYSPACK 6X600GB 10K SAS 12X3.5	\$4,375.00		2%	\$4,287.50	\$525.00	\$437.50	\$0.00	\$0.00	\$0.00	\$525.00
5		UNITY NBS SYSPACK 6X600GB 15K SAS 12X3.5	\$5,715.00		2%	\$5,600.70	\$685.80	\$571.50	\$0.00	\$0.00	\$0.00	\$685.80
5		UNITY NBS SYSPK 6X800GB FASTVPSSD 12X3.5	\$25,000.00		2%	\$24,500.00	\$3,000.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5 5		UNITY NEBS SYSPACK 9X2TB NLSAS 12X3.5 UNITY NEBS SYSPACK 9X4TB NLSAS 12X3.5	\$7,390.00 \$12,690.00		2% 2%	\$7,242.20 \$12,436.20	\$886.80 \$1,522.80	\$739.00 \$1,269.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$886.80 \$1,522.80
5		UNITY NEBS SYSPACK 9X41B NLSAS 12X3.5	\$18,015.00		2%	\$17,654.70	\$2,161.80	\$1,801.50	\$0.00	\$0.00	\$0.00	\$2,161.80
5		UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	\$4,930.00		2%	\$4,831.40	\$591.60	\$493.00	\$0.00	\$0.00	\$0.00	\$591.60
5	D3NSP-S4X1600X-SSD	UNITYNBS SYSPCK 4x1.6TB FLASH 25X2.5	\$27,390.00	UM-1	2%	\$26,842.20	\$3,286.80	\$2,739.00	\$0.00	\$0.00	\$0.00	\$3,286.80
5		UNITY NBS SYSPACK 4X1.8TB 10KSAS 25X2.5	\$6,115.00	UM-1	2%	\$5,992.70	\$733.80	\$611.50	\$0.00	\$0.00	\$0.00	\$733.80
5		UNITY NBS SYSPACK 4x3.2TB AFP SSD 25X2.5	\$40,280.00		2%	\$39,474.40	\$4,833.60	\$4,028.00	\$0.00	\$0.00	\$0.00	\$4,833.60
5 5		UNITY NBS SYSPK 4x400GB FLASH 25X2.5 UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	\$9,395.00 \$2,880.00		2% 2%	\$9,207.10 \$2,822.40	\$1,127.40 \$345.60	\$939.50 \$288.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,127.40 \$345.60
5		UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	\$3,805.00		2%	\$3,728.90	\$456.60	\$380.50	\$0.00	\$0.00	\$0.00	\$456.60
5		UNITY NBS SYSPK 4x800GB FLASH 25X2.5	\$16,675.00		2%	\$16,341.50	\$2,001.00	\$1,667.50	\$0.00	\$0.00	\$0.00	\$2,001.00
5	D3NSP-S6X1200-10K	UNITY NBS SYSPACK 6X1.2TB 10K SAS 25X2.5	\$7,495.00		2%	\$7,345.10	\$899.40	\$749.50	\$0.00	\$0.00	\$0.00	\$899.40
5		UNITY NBS SYSPK 6X1.6TB FLASH 25X2.5	\$41,090.00		2%	\$40,268.20	\$4,930.80	\$4,109.00	\$0.00	\$0.00	\$0.00	\$4,930.80
5		UNITY NBS SYSPACK 6X1.8TB 10KSAS 25X2.5	\$9,280.00		2%	\$9,094.40	\$1,113.60	\$928.00	\$0.00	\$0.00	\$0.00	\$1,113.60
5 5		UNITY NBS SYSPACK 6X3.2TB AFP SSD 25X2.5 UNITY NBS SYSPK 6X400GB FLASH 25X2.5	\$60,420.00		2% 2%	\$59,211.60 \$13,808,20	\$7,250.40	\$6,042.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,250.40
5 5		UNITY NBS SYSPACK 6X600GB 10K SAS 25X2.5	\$14,090.00 \$4,375.00	UM-1 UM-1	2% 2%	\$13,808.20 \$4,287.50	\$1,690.80 \$525.00	\$1,409.00 \$437.50	\$0.00	\$0.00 \$0.00	\$0.00	\$1,690.80 \$525.00
5		UNITY NBS SYSPACK 6X600GB 15K SAS 25X2.5	\$5,715.00		2%	\$5,600.70	\$685.80	\$571.50	\$0.00	\$0.00	\$0.00	\$685.80
5	D3NSP-S6X800X-SSD	UNITY NBS SYSPK 6X800GB FLASH 25X2.5	\$25,000.00	UM-1	2%	\$24,500.00	\$3,000.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5	D3N-VS07-2000	UNITY 2TB NLSAS 15X3.5 NEBS DRIVE	\$820.00	UM-1	2%	\$803.60	\$98.40	\$82.00	\$0.00	\$0.00	\$0.00	\$98.40
5		UNITY 2TB NLSAS 15X3.5 NEBS DRIVE UPG	\$985.00		2%	\$965.30	\$118.20	\$98.50	\$0.00	\$0.00	\$0.00	\$118.20
5		UNITY 2TB NLSAS 15X3.5 NEBS DRIVE UPG	\$985.00		2%	\$965.30	\$118.20	\$98.50	\$0.00	\$0.00	\$0.00	\$118.20
5 5		UNITY 4TB NLSAS 15X3.5 NEBS DRIVE	\$1,410.00		2%	\$1,381.80	\$169.20 \$202.80	\$141.00 \$160.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$169.20 \$202.80
5		UNITY 4TB NLSAS 15X3.5 NEBS DRIVE UPG UNITY 4TB NLSAS 15X3.5 NEBS DRIVE UPG	\$1,690.00 \$1,690.00		2% 2%	\$1,656.20 \$1,656.20	\$202.80 \$202.80	\$169.00 \$169.00	\$0.00	\$0.00	\$0.00	\$202.80 \$202.80
5		UNITY 6TB NLSAS 15X3.5 NEBS DRIVE	\$2,000.00		2%	\$1,960.00	\$240.00	\$200.00	\$0.00	\$0.00	\$0.00	\$240.00
5	D3N-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 NEBS DRIVE UPG	\$2,405.00	UM-1	2%	\$2,356.90	\$288.60	\$240.50	\$0.00	\$0.00	\$0.00	\$288.60
5		UNITY 6TB NLSAS 15X3.5 NEBS DRIVE UPG	\$2,405.00	UM-1	2%	\$2,356.90	\$288.60	\$240.50	\$0.00	\$0.00	\$0.00	\$288.60
5	D3N-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRIVE	\$1,230.00	UM-1	2%	\$1,205.40	\$147.60	\$123.00	\$0.00	\$0.00	\$0.00	\$147.60

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3N-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRV UPG	\$1,480.00	UM-1	2%	\$1,450.40	\$177.60	\$148.00	\$0.00	\$0.00	\$0.00	\$177.60
5 5	D3N-VS10-1200U	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRV UPG	\$1,480.00		2%	\$1,450.40	\$177.60	\$148.00	\$0.00	\$0.00	\$0.00	\$177.60
5	D3N-VS10-1800 D3N-VS10-1800TU	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRIVE UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRV UG	\$1,530.00 \$1,835.00		2% 2%	\$1,499.40 \$1,798.30	\$183.60 \$220.20	\$153.00 \$183.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$183.60 \$220.20
5	D3N-VS10-1800U	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRV UG	\$1,835.00	UM-1	2%	\$1,798.30	\$220.20	\$183.50	\$0.00	\$0.00	\$0.00	\$220.20
5	D3N-VS10-600	UNITY 600GB 10K SAS 15X3.5 NEBS DRIVE	\$720.00	UM-1	2%	\$705.60	\$86.40	\$72.00	\$0.00	\$0.00	\$0.00	\$86.40
5	D3N-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 NEBS DRV UPG	\$865.00	UM-1	2%	\$847.70	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$103.80
5	D3N-VS10-600U	UNITY 600GB 10K SAS 15X3.5 NEBS DRV UPG	\$865.00		2%	\$847.70	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$103.80
5	D3N-VS12FX-1600 D3N-VS12FX-1600TU	UNITY 1.6TB FAST VP SSD 15X3.5 NEBS DRV	\$6,850.00		2%	\$6,713.00	\$822.00 \$985.80	\$685.00 \$821.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$822.00 \$985.80
5 5	D3N-VS12FX-1600T0	UNITY 1.6TB FASTVPSSD 15X3.5 NEBS DRV UG UNITY 1.6TB FASTVPSSD 15X3.5 NEBS DRV UG	\$8,215.00 \$8,215.00		2% 2%	\$8,050.70 \$8,050.70	\$985.80	\$821.50	\$0.00	\$0.00	\$0.00	\$985.80
5	D3N-VS12FX-200	UNITY 200GB FAST VP SSD 15X3.5 NEBS DRV	\$1,470.00		2%	\$1,440.60	\$176.40	\$147.00	\$0.00	\$0.00	\$0.00	\$176.40
5	D3N-VS12FX-200TU	UNITY 200GB FASTVPSSD 15X3.5 NEBS DRV UG	\$1,760.00		2%	\$1,724.80	\$211.20	\$176.00	\$0.00	\$0.00	\$0.00	\$211.20
5	D3N-VS12FX-200U	UNITY 200GB FASTVPSSD 15X3.5 NEBS DRV UG	\$1,760.00		2%	\$1,724.80	\$211.20	\$176.00	\$0.00	\$0.00	\$0.00	\$211.20
5 5	D3N-VS12FX-400 D3N-VS12FX-400TU	UNITY 400GB FAST VP SSD 15X3.5 NEBS DRV UNITY 400GB FAST VPSSD 15X3.5 NBS DRV UG	\$2,350.00 \$2,815.00		2% 2%	\$2,303.00 \$2,758.70	\$282.00 \$337.80	\$235.00 \$281.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$282.00 \$337.80
5	D3N-VS12FX-400U	UNITY 400GB FASTVPSSD 15X3.5 NEBS DRV UG	\$2,815.00		2%	\$2,758.70	\$337.80	\$281.50	\$0.00	\$0.00	\$0.00	\$337.80
5	D3N-VS12FX-800	UNITY 800GB FAST VP SSD 15X3.5 NEBS DRV	\$4,170.00		2%	\$4,086.60	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$500.40
5	D3N-VS12FX-800TU	UNITY 800GB FAST VPSSD 15X3.5 NBS DRV UG	\$5,005.00	UM-1	2%	\$4,904.90	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$600.60
5	D3N-VS12FX-800U	UNITY 800GB FAST VPSSD 15X3.5 NBS DRV UG	\$5,005.00	UM-1 UM-1	2%	\$4,904.90	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$600.60
5 5	D3N-VS15-600 D3N-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 NEBS DRIVE UNITY 600GB 15K SAS 15X3.5 NEBS DRV UPG	\$950.00 \$1,145.00		2% 2%	\$931.00 \$1,122.10	\$114.00 \$137.40	\$95.00 \$114.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$114.00 \$137.40
5	D3N-VS15-600U	UNITY 600GB 15K SAS 15X3.5 NEBS DRV UPG	\$1,145.00		2%	\$1,122.10	\$137.40	\$114.50	\$0.00	\$0.00	\$0.00	\$137.40
5	D3-PS07-2000	UNITY 2TB NLSAS 12X3.5 DRIVE	\$745.00		2%	\$730.10	\$89.40	\$74.50	\$0.00	\$0.00	\$0.00	\$89.40
5	D3-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895.00		2%	\$877.10	\$107.40	\$89.50	\$0.00	\$0.00	\$0.00	\$107.40
5	D3-PS07-2000U	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895.00		2%	\$877.10	\$107.40	\$89.50	\$0.00	\$0.00	\$0.00	\$107.40
5 5	D3-PS07-4000 D3-PS07-4000TU	UNITY 4TB NLSAS 12X3.5 DRIVE UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,280.00 \$1,535.00		2% 2%	\$1,254.40 \$1,504.30	\$153.60 \$184.20	\$128.00 \$153.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$153.60 \$184.20
5	D3-PS07-4000U	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535.00	UM-1	2%	\$1,504.30	\$184.20	\$153.50	\$0.00	\$0.00	\$0.00	\$184.20
5	D3-PS07-6000	UNITY 6TB NLSAS 12X3.5 DRIVE	\$1,820.00	UM-1	2%	\$1,783.60	\$218.40	\$182.00	\$0.00	\$0.00	\$0.00	\$218.40
5	D3-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185.00	UM-1	2%	\$2,141.30	\$262.20	\$218.50	\$0.00	\$0.00	\$0.00	\$262.20
5	D3-PS07-6000U	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185.00	UM-1	2%	\$2,141.30	\$262.20	\$218.50	\$0.00	\$0.00	\$0.00	\$262.20
5 5	D3-PS10-1200 D3-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,120.00 \$1,345.00		2% 2%	\$1,097.60 \$1,318.10	\$134.40 \$161.40	\$112.00 \$134.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$134.40 \$161.40
5	D3-PS10-1200U	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,345.00		2%	\$1,318.10		\$134.50	\$0.00	\$0.00	\$0.00	\$161.40
5	D3-PS10-1800	UNITY 1.8TB 10K SAS 12X3.5 DRIVE	\$1,390.00		2%	\$1,362.20	\$166.80	\$139.00	\$0.00	\$0.00	\$0.00	\$166.80
5	D3-PS10-1800TU	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$1,670.00		2%	\$1,636.60	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$200.40
5	D3-PS10-1800U	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$1,670.00		2%	\$1,636.60	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$200.40
5 5	D3-PS10-600 D3-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 DRIVE UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$655.00 \$785.00		2% 2%	\$641.90 \$769.30	\$78.60 \$94.20	\$65.50 \$78.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$78.60 \$94.20
5	D3-PS10-600U	UNITY 600GB 10K SAS 12X3.5 DRIVE OF G	\$785.00		2%	\$769.30	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$94.20
5	D3-PS12FX-1600	UNITY 1.6TB FLASH 12X3.5 DRIVE	\$6,225.00		2%	\$6,100.50	\$747.00	\$622.50	\$0.00	\$0.00	\$0.00	\$747.00
5	D3-PS12FX-1600TU	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$7,470.00		2%	\$7,320.60	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$896.40
5	D3-PS12FX-1600U	UNITY 1.6TB FLASH 12X3.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$896.40
5 5	D3-PS12FX-200 D3-PS12FX-200TU	UNITY 200GB FLASH 12X3.5 DRIVE UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,335.00 \$1,600.00	UM-1 UM-1	2% 2%	\$1,308.30 \$1,568.00	\$160.20 \$192.00	\$133.50 \$160.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$160.20 \$192.00
5	D3-PS12FX-200U	UNITY 200GB FLASH 12X3.5 DRIVE UG	\$1,600.00		2%	\$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00
5	D3-PS12FX-400	UNITY 400GB FLASH 12X3.5 DRIVE	\$2,135.00		2%	\$2,092.30	\$256.20	\$213.50	\$0.00	\$0.00	\$0.00	\$256.20
5	D3-PS12FX-400TU	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,560.00		2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5 5	D3-PS12FX-400U D3-PS12FX-800	UNITY 400GB FLASH 12X3.5 DRIVE UG UNITY 800GB FLASH12X3.5 DRIVE	\$2,560.00 \$3,790.00		2% 2%	\$2,508.80 \$3,714.20	\$307.20 \$454.80	\$256.00 \$379.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$307.20 \$454.80
5	D3-PS12FX-800TU	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$4,550.00		2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5	D3-PS12FX-800U	UNITY 800GB FLASH 12X3.5 DRIVE UG	\$4,550.00		2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5	D3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$865.00	UM-1	2%	\$847.70	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$103.80
5	D3-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$124.80
5 5	D3-PS15-600U D3SFP1	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG Unity 4x1Gb SFP iSCSI/Eth	\$1,040.00 \$0.00	UM-1 UM-1	2% 2%	\$1,019.20 \$0.00	\$124.80 \$0.00	\$104.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$124.80 \$0.00
5	D3SFP10I	Unity 4x10Gb SFP iSCSI/Eth connection	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP10IU	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755.00		2%	\$739.90	\$90.60	\$75.50	\$0.00	\$0.00	\$0.00	\$90.60
5	D3SFP16F	Unity 4x16Gb SFP FC connection	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP16FU	Unity 4x16Gb SFP FC connection	\$1,135.00		2%	\$1,112.30	\$136.20	\$113.50	\$0.00	\$0.00	\$0.00	\$136.20
5	D3SFP1U	Unity 4x1Gb SFP iSCSI/Eth FLD UPG	\$755.00		2%	\$739.90	\$90.60	\$75.50	\$0.00	\$0.00	\$0.00	\$90.60
5 5	D3SFP8F D3SFP8FU	Unity 4x8Gb SFP FC connection Unity 4x8Gb SFP FC connect upg	\$0.00 \$300.00		2% 2%	\$0.00 \$294.00	\$0.00 \$36.00	\$0.00 \$30.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$36.00
5	D3SFPSM16F	UNITY 4X16GB SFP SM FC CONNECTION	\$3,000.00		2%	\$2,940.00	\$360.00	\$300.00	\$0.00	\$0.00	\$0.00	\$360.00
5	D3SFPSM16FU	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$3,600.00		2%	\$3,528.00	\$432.00	\$360.00	\$0.00	\$0.00	\$0.00	\$432.00
5	D3SL10ICU	Unity 2x4 Port 10GBASE-T ISCSI IO	\$2,305.00	UM-1	2%	\$2,258.90	\$276.60	\$230.50	\$0.00	\$0.00	\$0.00	\$276.60
5	D3SL10ICUU	Unity 2x4 Port 10GBASE-T ISCSI IO UPG	\$2,765.00		2%	\$2,709.70	\$331.80	\$276.50	\$0.00	\$0.00	\$0.00	\$331.80
5 5	D3SL10IG D3SL10IGU	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,630.00 \$1,955.00		2% 2%	\$1,597.40 \$1,915.90	\$195.60 \$234.60	\$163.00 \$195.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$195.60 \$234.60
5	D3SL10IG0 D3SL10IO2PT	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440.00		2%	\$2,391.20	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$292.80
5	D3SL10IO2PTTW	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-1	2%	\$1,597.40		\$163.00	\$0.00	\$0.00	\$0.00	\$195.60
5	D3SL10IO2PTTWU	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955.00		2%	\$1,915.90		\$195.50	\$0.00	\$0.00	\$0.00	\$234.60
5	D3SL10IO2PTU	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00		2%	\$2,871.40		\$293.00	\$0.00	\$0.00	\$0.00	\$351.60
5 5	D3SL10IO4PT D3SL10IO4PTU	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,440.00 \$2,930.00		2% 2%	\$2,391.20 \$2,871.40		\$244.00 \$293.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$292.80 \$351.60
5	D3SL10IO4F10	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055.00		2%	\$6,913.90	\$846.60	\$705.50	\$0.00	\$0.00	\$0.00	\$846.60
5	D3SL12SAS8L	UNITY 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,055.00	UM-1	2%	\$6,913.90	\$846.60	\$705.50	\$0.00	\$0.00	\$0.00	\$846.60
5	D3SL12SASF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,055.00	UM-1	2%	\$6,913.90	\$846.60	\$705.50	\$0.00	\$0.00	\$0.00	\$846.60

March   Sept						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
1   10.11	BAND	sки	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL
Company													
Controlled	-												
B   Old Series	-												
Column													
STATE   1.00													
1													
Comparison	5	D3SL1GU	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625.00		2%	\$1,592.50	\$195.00	\$162.50		\$0.00	\$0.00	\$195.00
Sept-Appendix   Color   Colo													
Comparison of the Comparison													
5   0954-48000-650   1177 979974-6400000 PAST   1275 1	5	D3SP-L4X2000-NL	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$2,980.00	UM-1	2%		\$357.60	\$298.00			\$0.00	\$357.60
Comparison   Com	-									+			
Sept-Autoning   Company   Proceedings   Company   Comp	-										*****		
STATE   STAT	5												
Sept-Approximate   Sept-Approx													
STATE   STAT													
S. ORSEL-ADMINISTRATION   1.000   1.													
S   DEST-LADOCO - SEC   LINEY PSYCHOCOCOCOCO   CAPT - CAPT   CAPT - CA													
\$ 0584-05000-14M LIVITY SYMPACK MORPHIST NEWS 1725.5 \$ 5,500.0 MA+ 2% \$ 25,000 \$ 50.00	5												
S DESP-EXCEPTION BLASS EDUC)	5												
STEAN-PROPERTY   INTERPRETATION   1.00   1	-												
S DISSPI-SENDON-ME UNITY SYSPECK SYSTEM SILES STATES	-									+			
SIGNES-SALTON-1964   NETT-SYSPECK AT LETER OF SALS-25CS   \$4.48000   \$1.00   \$5.00	-												
S DISP-SAKEDONS-SED   NINTY SYMPACK 41 (FIRS PASS) 2502.5   \$2,000   \$1,000   \$0.00   \$2,006   \$2,00		D3SP-S4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,480.00		2%	\$4,390.40	\$537.60	\$448.00	\$0.00			\$537.60
S   DSSP-SAKHOUL-SBN   MINTY SYMPACK AND STORE DESTRUCTION													
S DISP-SACISIO-HIME VI NUTY SYPERCE AXTEST DE VISABLE SESSION UNITY SYPERCE AXTEST DE	_												
5 DISPIS-SALVADUL-SSD UHTY SYSPACK, KANDOES AFF SSD DIXX5	5					2%	\$5,448.80	\$667.20				\$0.00	
5 DISPIS-SALMON-SSD UNITY SYSPACK AMORDER FLASH ESSZ: 5 SS.600 UM-1 2% \$8.000 SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI (0.04 SI) SI (0.04 SI (0.04 SI (0.04 SI (0.04 SI) SI (0.04 SI													
5 DSSP-SEMO0-15K UNITY SYSPACK ANDROGED INS ASS 25X2.5 \$3.460.0 ULH-1 2% \$3.360.0 \$314.40 \$0.00 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.00 \$314.60 \$0.00 \$30.0													
S													\$314.40
5 DISPS-SKROML-SED UNITY SYSPACK XRDOOL 6 APS B02 202.5 \$15,100.0 UM-1 2% \$1,486.80 \$1,74.00 \$0.0 \$0.00 \$0.00 \$1,488.80 \$1,486.80 \$1,74.00 \$0.00 \$0.00 \$0.00 \$1,488.80 \$1,486.80 \$1,74.00 \$1,000 \$0.00 \$1,488.80 \$1,486.80 \$1,74.00 \$1,00	-									+			
5 DSSP-SEXEQU-16X UNITY SYSPACK 4X500GF FLASH 25X2.5 \$15,160.0 UNI-1 2½ \$3,856.50 \$16,160.0 \$0.0 \$0.0 \$50.0 \$30.0	-												
5 DSSP-SEXTOTEM, 25SD UNITY SYSPACK (X153006 FLASH 25X2.5 50.0 UM-1 2½ \$20,047.0 \$3,084.0 \$2,082.0 \$0.0 \$0.0 \$0.0 \$3,00													
5 DSSP-SKYRBOX-SSD UNITY SYSPACK KXI 678 AFP SSD 25X2.5 \$13,000 UNI-1 2% \$38,000 \$3,384.40 \$2,832.00 \$0.00 \$0.00 \$3,344.20 \$1,00													
5 DSSP-SOX1600-10K UNITY SYSPACK 6XI BTB 10K SAS 25X2 5 \$3,340.0 UM-1 2½ \$38,00.0 \$4,482.00 \$3,735.00 \$0.0 \$0.0 \$0.0 \$0.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$1,000 \$5.0 \$5.0 \$1,000 \$5.0													
5 D3SP-S8X4200XL-SSD UNITY SYSPACK 6XX-2TB FLASH 25X2.5 \$4,930.0 UNI-1 2% \$53,814.0 \$5,091.60 \$5,493.00 \$0.0 \$0.0 \$0.0 \$0.0 \$5,691.60 \$5,095.00 \$0.0 \$0.0 \$0.0 \$0.0 \$1,037.60 \$0.0 \$0.0 \$0.0 \$1,037.60 \$0.0 \$0.0 \$0.0 \$0.0 \$1,037.60 \$0.0 \$0.0 \$0.0 \$0.0 \$1,037.60 \$0.0 \$0.0 \$0.0 \$0.0 \$1,037.60 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$1,037.60 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$	5	D3SP-S6X1600X-SSD	UNITY SYSPACK 6X1.6TB FLASH 25X2.5		UM-1								
5 D3SP-SSK400K-SSD UNITY SYPACK KA400G8 APP SSD 23X25 5 \$12,810.00 UNI-1 2% \$1,058.00 \$1,058.00 \$0.00 \$0.00 \$1,026.50 \$12,815.00 \$1,058.00 \$0.00 \$0.00 \$1,037.20 \$1,038.00 \$0.00 \$0.00 \$1,037.20 \$1,038.00 \$0.00 \$0.00 \$1,037.20 \$1,038.00 \$0.00 \$0.00 \$1,037.20 \$1,038.00 \$0.00 \$0.00 \$1,037.20 \$1,038.00 \$0.00 \$0.00 \$0.00 \$1,037.20 \$1,038.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,037.20 \$1,038.00 \$0.													
5 D3SP-SEX400X-SSD UNITY SYSPACK EXMODES FLASH 25X.25 \$12.810.0 UNI-1 2% \$13.85.80 \$1,537.20 \$0.00 \$0.00 \$0.00 \$0.00 \$3.77.20 \$1.	5												
5 D3SP-S6X6000-15K   D3SP-S6X7BALZ-SD   D3SP-S6X7BALZ-SD   D3SP-S6X7BALZ-SD   D3SP-S6X800X-SD   D3SP	5	D3SP-S6X400X-SSD	UNITY SYSPACK 6X400GB FLASH 25X2.5	\$12,810.00	UM-1	2%	\$12,553.80	\$1,537.20	\$1,281.00	\$0.00	\$0.00	\$0.00	\$1,537.20
6         DSSP-S6XTRIX_2-SSD         UNITY SYSPACK 6X7690GB FLASH 25X2.5         \$128,010.00         UM-1         2%         \$128,449.80         \$15,811.20         \$1,000         \$0.00         \$0.00         \$15,616.20           DSSP-S6X800X-SSD         UNITY SYSPACK 6X8000GB FLASH 25X2.5         \$2,272.00         UM-1         2%         \$22,270.50         \$2,727.00         \$2,272.50         \$0.0	-												
6         DSSP-S6X800XL-SSD         UNITY SYSPACK (6X00GR FAP SSD 25X2.5         \$0.00         UM-1         2%         \$0.00         \$2,113.20         \$1,761.00         \$0.00         \$0.00         \$0.00         \$2,172.00           6         DSSP-S6X800X-SSD         UNITY SYSPACK (6X00GR FALSA) 25X.25         \$22,727.00	-									+			
5 D3TX-TWAX-1M 1M Active TwinAX Cable CITY 4 \$883.00 UM-1 2% \$881.10 \$0.00 \$0.	5				UM-1								
5         D3TX-TWAX-3M bit Active TwinAX Cable OTY 4         \$88.00 bit M-1         2% bit S13.40 bit S90.00 bit S0.00 bit S0.													
5 D3TX-TWAX-SM 5M Active TwinAX Cable QTY 4 \$1,015.00 UM-1 2% \$994.70 \$0.00 \$0													
5 D3-VS07-2000TU UNITY 2TB NLSAS 15X3.5 DRIVE UPG \$895.00 UM-1 2% \$877.10 \$107.40 \$895.0 \$0.00 \$0.00 \$0.00 \$107.40 \$10.00		D3TX-TWAX-5M	5M Active TwinAX Cable QTY 4	\$1,015.00	UM-1	2%	\$994.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 D3-VS07-2000U UNITY 2TB NLSAS 15X3.5 DRIVE UPG \$1,280.0 UM-1 2% \$1,254.40 \$153.60 \$10.0 \$0.00 \$0.00 \$107.40 \$10.50 \$10.	-												
5 D3-VS07-4000TU UNITY 4TB NLSAS 15X3.5 DRIVE UPG \$1,280.00 UM-1 2% \$1,504.30 \$184.20 \$153.50 \$0.00 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.00 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$153.50 \$0.00 \$0.00 \$184.20 \$184.20 \$184.20 \$185.30 \$185.30													
5         D3-VS07-4000U         UNITY 4TB NLSAS 15X3.5 DRIVE UPG         \$1,535.00         UM-1         2%         \$1,504.30         \$184.20         \$163.50         \$0.00         \$0.00         \$0.00         \$10.00         \$182.00         \$1,505.00 <td>-</td> <td></td>	-												
5         D3-VS07-6000         UNITY 6TB NLSAS 15X3.5 DRIVE         \$1,820.00         UM-1         2%         \$1,783.60         \$218.40         \$182.00         \$0.00         \$0.00         \$0.00         \$0.00         \$262.20           5         D3-VS07-6000TU         UNITY 6TB NLSAS 15X3.5 DRIVE UPG         \$2,185.00         UM-1         2%         \$2,141.30         \$262.20         \$218.50         \$0.00         \$0.00         \$0.00         \$0.00         \$262.20           5         D3-VS07-6000TU         UNITY 6TB NLSAS 15X3.5 DRIVE UPG         \$2,185.00         UM-1         2%         \$2,141.30         \$262.20         \$218.50         \$0.0													
5         D3-VS07-6000TU         UNITY 6TB NLSAS 15X3.5 DRIVE UPG         \$2,185.00         UM-1         2%         \$2,141.30         \$262.20         \$218.50         \$0.00         \$0.00         \$0.00         \$0.00         \$262.20           5         D3-VS07-6000U         UNITY 6TB NLSAS 15X3.5 DRIVE UPG         \$2,185.00         UM-1         2%         \$2,141.30         \$262.20         \$218.50         \$0.00	-									+			
5 D3-VS10-1200T UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG \$1,120.0 UM-1 2% \$2,141.30 \$262.20 \$218.50 \$0.00	-										*****		
5 D3-VS10-1200TU UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG \$1,345.00 UM-1 2% \$1,318.10 \$161.40 \$134.50 \$0.00 \$0.00 \$0.00 \$161.40 \$150.00 \$1.345.00 UM-1 2% \$1,318.10 \$161.40 \$134.50 \$0.00 \$0.00 \$0.00 \$161.40 \$150.00 \$1.345.00 UM-1 2% \$1,318.10 \$161.40 \$134.50 \$0.00 \$0.00 \$0.00 \$0.00 \$161.40 \$150.00 \$1.345.00 UM-1 2% \$1,318.10 \$161.40 \$134.50 \$0.00 \$0.00 \$0.00 \$0.00 \$161.40 \$150.00 \$1.345.00 UM-1 2% \$1,318.10 \$161.40 \$150.00 \$1.345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$161.40 \$150.00 \$1.345.00 \$1.3	5		UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185.00			\$2,141.30	\$262.20	\$218.50	\$0.00	\$0.00	\$0.00	\$262.20
5 D3-VS10-1200U UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG \$1,345.0 UM-1 2% \$1,318.10 \$161.40 \$134.50 \$0.00 \$0.00 \$0.00 \$0.00 \$161.40 \$10.00 \$1.													
5 D3-VS10-1800 Unity 1.8TB 10K SAS 15X3.5 Drive \$1,390.0 UM-1 2% \$1,362.20 \$166.80 \$139.00 \$0.00 \$0.00 \$0.00 \$0.00 \$166.80 \$100 \$1.0													
5 D3-VS10-800U Unity 1.8TB 10K SAS 15X3.5 Drive Upg \$1,670.0 UM-1 2% \$1,636.60 \$200.40 \$167.00 \$0.00 \$0.00 \$0.00 \$0.00 \$200.40 \$167.00 UNITY 600GB 10K SAS 15X3.5 DRIVE UPG \$785.00 UM-1 2% \$641.90 \$78.60 \$65.50 \$0.00 \$0.00 \$0.00 \$94.20 \$78.50 \$0.00 \$0.00 \$0.00 \$94.20 \$78.50 \$0.00 \$0.00 \$0.00 \$94.20 \$78.50 \$0.00 \$0.00 \$0.00 \$0.00 \$94.20 \$78.50 \$0.00 \$0.00 \$0.00 \$94.20 \$78.50 \$0.0		D3-VS10-1800	Unity 1.8TB 10K SAS 15X3.5 Drive	\$1,390.00	UM-1	2%	\$1,362.20	\$166.80	\$139.00	\$0.00	\$0.00	\$0.00	\$166.80
5 D3-VS10-600 UNITY 600GB 10K SAS 15X3.5 DRIVE													
5 D3-VS10-600TU UNITY 600GB 10K SAS 15X3.5 DRIVE UPG \$785.00 UM-1 2% \$769.30 \$94.20 \$78.50 \$0.00 \$0.00 \$94.20 \$94.20 \$1.00 \$1.													
5 D3-VS12FX-1600 UNITY 1.6TB FLASH 15X3.5 DRIVE \$6,225.00 UM-1 2% \$6,100.50 \$747.00 \$622.50 \$0.00 \$0.00 \$0.00 \$747.00 5 D3-VS12FX-1600TU UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG \$7,470.00 UM-1 2% \$7,320.60 \$896.40 \$747.00 \$0.00 \$0.00 \$0.00 \$896.40	5	D3-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$94.20
5 D3-VS12FX-1600TU UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG \$7,470.00 UM-1 2% \$7,320.60 \$896.40 \$747.00 \$0.00 \$0.00 \$0.00 \$0.00 \$896.40	-												
	-												
	5				UM-1								

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3-VS12FX-200	UNITY 200GB FLASH 15X3.5 DRIVE	\$1,335.00	UM-1	2%	\$1,308.30	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$160.20
5 5	D3-VS12FX-200TU	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$1,600.00	UM-1 UM-1	2%	\$1,568.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$192.00
5	D3-VS12FX-200U D3-VS12FX-400	UNITY 200GB FLASH 15X3.5 DRIVE UG UNITY 400GB FLASH 15X3.5 DRIVE	\$1,600.00 \$2,135.00	UM-1 UM-1	2% 2%	\$1,568.00 \$2,092.30	\$192.00 \$256.20	\$160.00 \$213.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$192.00 \$256.20
5	D3-VS12FX-400TU	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3-VS12FX-400U	UNITY 400GB FLASH 15X3.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$307.20
5	D3-VS12FX-800	UNITY 800GB FLASH 15X3.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$454.80
5	D3-VS12FX-800TU	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5	D3-VS12FX-800U	UNITY 800GB FLASH 15X3.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,459.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$546.00
5 5	D3-VS15-600 D3-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 DRIVE UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$865.00 \$1,040.00	UM-1 UM-1	2% 2%	\$847.70 \$1,019.20	\$103.80 \$124.80	\$86.50 \$104.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$103.80 \$124.80
5	D3-VS15-600U	UNITY 600GB 15K SAS 15X3.5 DRIVE OF G	\$1,040.00	UM-1	2%	\$1,019.20	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$124.80
5	DAE2UCHASSIS	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435.00	UM-1	2%	\$1,406.30	\$172.20	\$143.50	\$0.00	\$0.00	\$0.00	\$172.20
5	DAE3UCHASSIS	3U DAE LF 12G SAS DAE CHASSIS MD P	\$925.00	UM-1	2%	\$906.50	\$111.00	\$92.50	\$0.00	\$0.00	\$0.00	\$111.00
5	DLBASSY	Unity VG3R VE Lightbar FRU Assy	\$870.00	UM-1	2%	\$852.60	\$104.40	\$87.00	\$0.00	\$0.00	\$0.00	\$104.40
5 5	DPE12CHASSIS DPE25CHASSIS	ASSY 12 DRV CHASSIS Midplane Unity DPE ASSY 25 DRV CHASSIS Midplane Unity DPE	\$1,155.00 \$955.00	UM-1 UM-1	2% 2%	\$1,131.90 \$935.90	\$138.60 \$114.60	\$115.50 \$95.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$138.60 \$114.60
5	DRVFILL25	DRIVE FILLER, 2.5IN	\$5.00	UM-1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRVFILL35	DRIVE FILLER, 3.5IN	\$5.00	UM-1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRVFILLU	FILLER, DISK DRIVE, UNIVERSAL	\$5.00	UM-1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FANMHT	FAN ASSEMBLY Unity HT	\$80.00	UM-1	2%	\$78.40	\$9.60	\$8.00	\$0.00	\$0.00	\$0.00	\$9.60
5	M2SATA120GB	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345.00	UM-1	2%	\$338.10	\$41.40	\$34.50	\$0.00	\$0.00	\$0.00	\$41.40
5 5	M2SATA64GB M2SATA80GB	SMART XP DRV 64GB MLC M.2 6G 512 A19 INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$240.00 \$235.00	UM-1 UM-1	2% 2%	\$235.20 \$230.30	\$28.80 \$28.20	\$24.00 \$23.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.80 \$28.20
5	M-ENHHWE-004	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHSWE-004	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWE-004	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWE-004	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-HWE-004	PROSUPPORT W/NBD-HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-HWE-004 M-PSM-SWE-004	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00 \$99,827.00	UM-1 UM-1	2% 2%	\$97,830.46 \$97,830.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-HWE-004	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SWE-004	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SWE-004	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSU1050W	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365.00	UM-1	2%	\$357.70	\$43.80	\$36.50	\$0.00	\$0.00	\$0.00	\$43.80
5	PSU1050WF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345.00	UM-1	2%	\$338.10	\$41.40	\$34.50	\$0.00	\$0.00	\$0.00	\$41.40
5 5	PSU400W PSUCM2UDAE	3RD GEN VE PS 400W DUAL 12V-5VSB OUTPUT Unity 2U DAE Power Supply Cooling Module	\$300.00 \$425.00	UM-1 UM-1	2% 2%	\$294.00 \$416.50	\$36.00 \$51.00	\$30.00 \$42.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$36.00 \$51.00
5	PSUDAEDC	DC Unity 2U DAE PSU	\$770.00	UM-1	2%	\$754.60	\$92.40	\$77.00	\$0.00	\$0.00	\$0.00	\$92.40
5	PSUDPEDC	DC Blastoff DPE PSU	\$820.00	UM-1	2%	\$803.60	\$98.40	\$82.00	\$0.00	\$0.00	\$0.00	\$98.40
5	SFP1GBASET	SFP 1GB BASE T RJ 45	\$100.00	UM-1	2%	\$98.00	\$12.00	\$10.00	\$0.00	\$0.00	\$0.00	\$12.00
5	SFPSM16GFC	SFP SM 16G FC 10KM	\$710.00	UM-1	2%	\$695.80	\$85.20	\$71.00	\$0.00	\$0.00	\$0.00	\$85.20
5	SU-456-000-334	UnityVSA 10TB STORAGE CAP EXPANSION=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-456-000-335 SU-456-000-336	UnityVSA 25TB STORAGE CAP EXPANSION=CB UnityVSA 50TB STORAGE CAP EXPANSION=CB	\$0.00 \$0.00	UM-1 UM-1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-456-000-337	UnityVSA 10-25TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-338	UnityVSA 10-50TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-339	UnityVSA 25-50TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-200	UnityVSA PE Base SW=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-201	UnityVSA PE 12Mo PrePay 10TB=CB	\$555.00	UM-1 UM-1	2%	\$543.90 \$735.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SU-458-000-202 SU-458-000-203	UnityVSA PE 12Mo PrePay 25TB=CB UnityVSA PE 12Mo PrePay 50TB=CB	\$740.00 \$925.00	UM-1	2% 2%	\$725.20 \$906.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SU-458-000-204	UnityVSA PE 12Mo PrePay 10TB-25TB=CB	\$215.00	UM-1	2%	\$210.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-205	UnityVSA PE 12Mo PrePay 10TB-50TB=CB	\$425.00	UM-1	2%	\$416.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-206	UnityVSA PE 12Mo PrePay 25TB-50TB=CB	\$215.00	UM-1	2%	\$210.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-254	UnityVSA PE Base SW 12Mo PrePay=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCBTELCO3UDPE VCTELCO2UDAE	Telco Rail KT for the 2U DPE Telco Rail KT for the 2U DAE	\$160.00	UM-1 UM-1	2%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VCTELCO2UDAE VCTELCO3UDAE	Telco Rail KT for the 3U DAE	\$160.00 \$160.00	UM-1	2% 2%	\$156.80 \$156.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	W-ENHHWE-004	ENHANCED HARDWARE WARRANTY SUPPORT - REFER TO HW MODEL FOR WARRAN	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREHWE-04	PREMIUM HARDWARE WARRANTY UPG SUPPORT - REFER TO HW MODEL FOR WARI	\$99,827.00	UM-1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1U-FILLERAF	Unity 1U Solid Filler 40U EMC Rck	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DRV-RKAF	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70.00	UM-F1	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2U-FILLERAF	Unity 2U Solid Filler 40U EMC Rck	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	3U-FILLERAF 40U-PWR-ASTLAF	Unity 3U Solid Filler 40U EMC Rck CAB POWER CORD AUSTRALIA	\$0.00 \$705.00	UM-F1 UM-F1	2% 2%	\$0.00 \$690.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	40U-PWR-IECAF	CAB POWER CORD AUSTRALIA CAB POWER CORD IEC309	\$370.00	UM-F1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-RSAF	CAB POWER CORD US R&S	\$705.00	UM-F1	2%	\$690.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-USAF	CAB POWER CORD US	\$370.00	UM-F1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DOORAF	Unity AFA Rack W/Door	\$1,350.00	UM-F1	2%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DOORAFD	40U AFA RACK WITH DOOR	\$1,350.00	UM-F1	2%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DRLKAF	Unity AFA Rack W/Door Lock 40U AFA RACK WITH DOOR LOCK	\$1,350.00	UM-F1 UM-F1	2%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	40U-RK-DRLKAFD 40U-SECUREAF	400 AFA RACK WITH DOOR LOCK 400 Rack Stabilizing Kit	\$1,350.00 \$325.00	UM-F1 UM-F1	2% 2%	\$1,323.00 \$318.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	450-001-606	VIPR SUITE Unity 300F=IC	\$6,960.00	UM-F1	2%	\$6,820.80	\$1,252.80	\$1,113.60	\$0.00	\$0.00	\$0.00	\$1,252.80
5	450-001-607	VIPR SUITE Unity 400F=IC	\$16,705.00	UM-F1	2%	\$16,370.90	\$3,006.90	\$2,672.80	\$0.00	\$0.00	\$0.00	\$3,006.90
5	450-001-608	ViPR SUITE Unity 500F=IC	\$33,390.00	UM-F1	2%	\$32,722.20	\$6,010.20	\$5,342.40	\$0.00	\$0.00	\$0.00	\$6,010.20
5	450-001-609	ViPR SUITE Unity 600F=IC	\$48,690.00	UM-F1	2%	\$47,716.20	\$8,764.20	\$7,790.40	\$0.00	\$0.00	\$0.00	\$8,764.20
5	450-001-632	ViPR Suite for Unity 350F=IC	\$6,960.00	UM-F1	2%	\$6,820.80	\$1,252.80	\$1,113.60	\$0.00	\$0.00	\$0.00	\$1,252.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-633	ViPR Suite for Unity 450F=IC	\$16,705.00	UM-F1	2%	\$16,370.90	\$3,006.90	\$2,672.80	\$0.00	\$0.00	\$0.00	\$3,006.90
5 5	450-001-634 450-001-635	ViPR Suite for Unity 550F=IC ViPR Suite for Unity 650F=IC	\$33,390.00 \$48,690.00	UM-F1 UM-F1	2% 2%	\$32,722.20 \$47,716.20	\$6,010.20 \$8,764.20	\$5,342.40 \$7,790.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,010.20 \$8,764.20
5	456-111-265	RP/EX LOC FRAME UNITY 300F FOR VPLEX =IC	\$3,560.00	UM-F1	2%	\$3,488.80	\$640.80	\$7,790.40 \$569.60	\$0.00	\$0.00	\$0.00	\$6,764.20 \$640.80
5	456-111-266	RP/EX LOC FRAME UNITY 400F FOR VPLEX=IC	\$7,820.00	UM-F1	2%	\$7,663.60	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-267	RP/EX LOC FRAME UNITY 500F FOR VPLEX =IC	\$13,320.00	UM-F1	2%	\$13,053.60	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-268	RP/EX LOC FRAME UNITY 600F FOR VPLEX =IC	\$19,000.00	UM-F1	2%	\$18,620.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-269	RP/EX REM FRAME UNITY 300F FOR VPLEX =IC	\$9,170.00	UM-F1	2%	\$8,986.60	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	456-111-270	RP/EX REM FRAME UNITY 400F FOR VPLEX =IC	\$20,140.00	UM-F1 UM-F1	2%	\$19,737.20	\$3,625.20	\$3,222.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,625.20
5 5	456-111-271 456-111-272	RP/EX REM FRAME UNITY 500F FOR VPLEX =IC RP/EX REM FRAME UNITY 600F FOR VPLEX =IC	\$29,730.00 \$47,490.00	UM-F1	2% 2%	\$29,135.40 \$46,540.20	\$5,351.40 \$8,548.20	\$4,756.80 \$7,598.40	\$0.00 \$0.00	\$0.00	\$0.00	\$5,351.40 \$8,548.20
5	456-111-368	RP/EX LOC FRAME UNITY300F VPLEX VS6=IC	\$3,560.00	UM-F1	2%	\$3,488.80	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	456-111-369	RP/EX LOC FRAME UNITY400F VPLEX VS6=IC	\$7,820.00	UM-F1	2%	\$7,663.60	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-370	RP/EX LOC FRAME UNITY500F VPLEX VS6=IC	\$13,320.00	UM-F1	2%	\$13,053.60	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-371	RP/EX LOC FRAME UNITY600F VPLEX VS6=IC	\$19,000.00	UM-F1	2%	\$18,620.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5 5	456-111-376 456-111-377	RP/EX REM FRAME UNITY300F VPLEX VS6=IC RP/EX REM FRAME UNITY400F VPLEX VS6=IC	\$9,170.00 \$20,140.00	UM-F1 UM-F1	2% 2%	\$8,986.60 \$19,737.20	\$1,650.60 \$3,625.20	\$1,467.20 \$3,222.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,650.60 \$3,625.20
5	456-111-378	RP/EX REM FRAME UNITY500F VPLEX VS6=IC	\$20,740.00	UM-F1	2%	\$29,135.40	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,025.20 \$5,351.40
5	456-111-379	RP/EX REM FRAME UNITY600F VPLEX VS6=IC	\$47,490.00	UM-F1	2%	\$46,540.20	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	456-111-473	AppSync Basic for Unity 300F/350F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-474	AppSync Basic for Unity 400F/450F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-475	AppSync Basic for Unity 500F/550F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-476 456-111-501	AppSync Basic for Unity 600F/650F LIC=IC	\$0.00	UM-F1 UM-F1	2% 2%	\$0.00 \$5,350.80	\$0.00 \$982.80	\$0.00 \$873.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	456-111-502	VIPR SRM Unity 300F =IC VIPR SRM Unity 400F=IC	\$5,460.00 \$13,100.00	UM-F1	2%	\$12,838.00	\$2,358.00	\$2,096.00	\$0.00	\$0.00	\$0.00	\$982.80 \$2,358.00
5	456-111-503	VIPR SRM Unity 500F =IC	\$26,190.00	UM-F1	2%	\$25,666.20	\$4,714.20	\$4,190.40	\$0.00	\$0.00	\$0.00	\$4,714.20
5	456-111-504	VIPR SRM Unity 600F =IC	\$38,190.00	UM-F1	2%	\$37,426.20	\$6,874.20	\$6,110.40	\$0.00	\$0.00	\$0.00	\$6,874.20
5	456-111-505	Storage M&R for Unity 300F=IC	\$1,100.00	UM-F1	2%	\$1,078.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-111-506	Storage M&R for Unity 400F=IC	\$2,620.00	UM-F1	2%	\$2,567.60	\$471.60	\$419.20	\$0.00	\$0.00	\$0.00	\$471.60
5 5	456-111-507 456-111-508	Storage M&R for Unity 500F=IC Storage M&R for Unity 600F=IC	\$5,240.00 \$7,640.00	UM-F1 UM-F1	2% 2%	\$5,135.20 \$7,487.20	\$943.20 \$1,375.20	\$838.40 \$1,222.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$943.20 \$1,375.20
5	456-111-583	VS SRM Unity 300F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$1,222.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-584	VS VIPRC Unity F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-585	VS SRM Unity 400F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-586	VS SRM Unity 500F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-587	VS SRM Unity 600F LIC=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-891 456-111-892	VIPR SRM UPG From M&R Unity 300F=IC VIPR SRM UPG From M&R Unity 400F=IC	\$4,360.00 \$10,480.00	UM-F1 UM-F1	2% 2%	\$4,272.80 \$10,270.40	\$784.80 \$1,886.40	\$697.60 \$1,676.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$784.80 \$1,886.40
5	456-111-893	VIPR SRM UPG From M&R Unity 500F=IC	\$20,950.00	UM-F1	2%	\$10,270.40	\$3.771.00	\$3,352.00	\$0.00	\$0.00	\$0.00	\$3,771.00
5	456-111-894	VIPR SRM UPG From M&R Unity 600F=IC	\$30,550.00	UM-F1	2%	\$29,939.00	\$5,499.00	\$4,888.00	\$0.00	\$0.00	\$0.00	\$5,499.00
5	456-112-845	Storage M&R for Unity 350F=IC	\$1,100.00	UM-F1	2%	\$1,078.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-112-846	Storage M&R for Unity 450F=IC	\$2,620.00	UM-F1	2%	\$2,567.60	\$471.60	\$419.20	\$0.00	\$0.00	\$0.00	\$471.60
5	456-112-847	Storage M&R for Unity 550F=IC	\$5,240.00	UM-F1	2%	\$5,135.20	\$943.20	\$838.40	\$0.00	\$0.00	\$0.00	\$943.20
5 5	456-112-848 456-112-849	Storage M&R for Unity 650F=IC VIPR SRM Unity 350F =IC	\$7,640.00 \$5,460.00	UM-F1 UM-F1	2% 2%	\$7,487.20 \$5,350.80	\$1,375.20 \$982.80	\$1,222.40 \$873.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,375.20 \$982.80
5	456-112-850	VIPR SRM Unity 450F=IC	\$13,100.00	UM-F1	2%	\$12,838.00	\$2,358.00	\$2,096.00	\$0.00	\$0.00	\$0.00	\$2,358.00
5	456-112-851	VIPR SRM Unity 550F =IC	\$26,190.00	UM-F1	2%	\$25,666.20	\$4,714.20	\$4,190.40	\$0.00	\$0.00	\$0.00	\$4,714.20
5	456-112-852	VIPR SRM Unity 650F =IC	\$38,190.00	UM-F1	2%	\$37,426.20	\$6,874.20	\$6,110.40	\$0.00	\$0.00	\$0.00	\$6,874.20
5	456-112-854	VIPR SRM UPG From M&R Unity 350F=IC	\$4,360.00	UM-F1	2%	\$4,272.80	\$784.80	\$697.60	\$0.00	\$0.00	\$0.00	\$784.80
5	456-112-855	VIPR SRM UPG From M&R Unity 450F=IC	\$10,480.00	UM-F1	2%	\$10,270.40	\$1,886.40	\$1,676.80	\$0.00	\$0.00	\$0.00	\$1,886.40
5 5	456-112-856 456-112-857	VIPR SRM UPG From M&R Unity 550F=IC VIPR SRM UPG From M&R Unity 650F=IC	\$20,950.00 \$30,550.00	UM-F1 UM-F1	2% 2%	\$20,531.00 \$29,939.00	\$3,771.00 \$5,499.00	\$3,352.00 \$4,888.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,771.00 \$5,499.00
5	458-001-486	Unity AFA Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-487	Unity AFA Base Software + D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-569	RP/EX VPLEX FB UNITY/F LOCAL PRODUCT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-570	RP/EX VPLEX FB UNITY/F REMOTE PRODUCT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-571	RP Adv Loc for Unity 300F/350F =IC	\$3,560.00	UM-F1	2%	\$3,488.80	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5 5	458-001-572 458-001-573	RP Adv Rem for Unity 300F/350F =IC RP Adv Loc for Unity 400F/450F =IC	\$9,170.00 \$7,820.00	UM-F1 UM-F1	2% 2%	\$8,986.60 \$7,663.60	\$1,650.60 \$1,407.60	\$1,467.20 \$1,251.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,650.60 \$1,407.60
5	458-001-574	RP Adv Rem for Unity 400F/450F =IC	\$20,140.00	UM-F1	2%	\$19,737.20	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	458-001-575	RP Adv Loc for Unity 500F/550F =IC	\$13,320.00	UM-F1	2%	\$13,053.60	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	458-001-576	RP Adv Rem for Unity 500F/550F =IC	\$29,730.00	UM-F1	2%	\$29,135.40	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	458-001-577	RP Adv Loc for Unity 600F/650F =IC	\$19,000.00	UM-F1	2%	\$18,620.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	458-001-578	RP Adv Rem for Unity 600F/650F =IC	\$47,490.00	UM-F1	2%	\$46,540.20	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5 5	458-001-589	AppSync ADV for Unity 300F/350F=IC	\$10,930.00	UM-F1	2%	\$10,711.40	\$1,967.40	\$1,748.80	\$0.00	\$0.00 \$0.00	\$0.00	\$1,967.40
5	458-001-591 458-001-593	AppSync ADV for Unity 400F/450F=IC AppSync ADV for Unity 500F/550F=IC	\$24,000.00 \$37,980.00	UM-F1 UM-F1	2% 2%	\$23,520.00 \$37,220.40	\$4,320.00 \$6,836.40	\$3,840.00 \$6,076.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$4,320.00 \$6,836.40
5	458-001-595	AppSync ADV for Unity 600F/650F=IC	\$46,240.00	UM-F1	2%	\$45,315.20	\$8,323.20	\$7,398.40	\$0.00	\$0.00	\$0.00	\$8,323.20
5	458-001-734	AppSync Basic for Unity 300F/350F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-735	AppSync Basic for Unity 400F/450F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-736	AppSync Basic for Unity 500F/550F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-737	AppSync Basic for Unity 600F/650F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-743 458-001-744	RP BASIC TO ADV DEM LIC FOR UNITY 300F-IC	\$9,550.00	UM-F1 UM-F1	2%	\$9,359.00		\$1,528.00 \$1,528.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,719.00 \$1,719.00
5	458-001-744 458-001-745	RP BASIC TO ADV REM UG FOR UNITY 300F=IC RP BASIC TO ADV LOC UG FOR UNITY 400F=IC	\$9,550.00 \$20,960.00	UM-F1 UM-F1	2% 2%	\$9,359.00 \$20,540.80	\$1,719.00 \$3,772.80	\$1,528.00 \$3,353.60	\$0.00	\$0.00	\$0.00	\$1,719.00 \$3,772.80
5	458-001-746	RP BASIC TO ADV REM UG FOR UNITY 400F=IC	\$20,960.00	UM-F1	2%	\$20,540.80	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-747	RP BASIC TO ADV LOC UG FOR UNITY 500F=IC	\$32,290.00	UM-F1	2%	\$31,644.20	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-748	RP BASIC TO ADV REM UG FOR UNITY 500F=IC	\$32,290.00	UM-F1	2%	\$31,644.20	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-749	RP BASIC TO ADV LOC UG FOR UNITY 600F=IC	\$49,860.00	UM-F1	2%	\$48,862.80	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-750	RP BASIC TO ADV REM UG FOR UNITY 600F=IC	\$49,860.00	UM-F1	2%	\$48,862.80	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5 5	458-001-751 458-001-752	ViPR SRM for Unity F Storage M&R for Unity F	\$0.00 \$0.00	UM-F1 UM-F1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-840	Unity 300F/350F Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-842	Unity 400F/450F Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-844	Unity 500F/550F Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-846 458-001-848	Unity 600F/650F Base Software+ D@RE=IC Unity 300F/350F Base Software=IC	\$0.00 \$0.00	UM-F1 UM-F1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-850	Unity 400F/450F Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-852	Unity 500F/550F Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-854	Unity 600F/650F Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-879 458-002-130	VIPR SRM UPG From M&R for Unity AF VIPR SRM UPG From M&R for Unity F	\$0.00 \$0.00	UM-F1 UM-F1	2% 2%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3122ADAF	Unity 2U 25x2.5 12G EXPDAE -EMC Rck D	\$2,440.00	UM-F1	2%	\$2,391.20	\$244.00	\$195.20	\$0.00	\$0.00	\$0.00	\$244.00
5	D3122DF25AF	UNITYF 25x2.5 12G DAE DC FLD RK	\$2,685.00	UM-F1	2%	\$2,631.30	\$268.50	\$214.80	\$0.00	\$0.00	\$0.00	\$268.50
5	D3122FAF	Unity 2U 25x2.5 12G EXPDAE -FLD INS	\$2,440.00	UM-F1	2%	\$2,391.20	\$244.00	\$195.20	\$0.00	\$0.00	\$0.00	\$244.00
5 5	D312380ADAF D312380FAF	UNITY 3U 80x2.5 DRIVE DAE EMC Rck UNITYF 3U 80x2.5 DRIVE DAE FLD RCK	\$9,200.00 \$9,200.00	UM-F1 UM-F1	2% 2%	\$9,016.00 \$9,016.00	\$920.00 \$920.00	\$736.00 \$736.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$920.00 \$920.00
5	D312380FUAF	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG	\$9,200.00	UM-F1	2%	\$9,016.00	\$920.00	\$736.00	\$0.00	\$0.00	\$0.00	\$920.00
5	D315TD325AF	Unity AFA DIP 350F to 450F	\$22,075.00	UM-F1	2%	\$21,633.50	\$2,207.50	\$1,766.00	\$0.00	\$0.00	\$0.00	\$2,207.50
5	D315TD335AF	Unity AFA DIP 350F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$4,695.50
5 5	D315TD345AF D31BD24AD25AF	Unity AFA DIP 300F to 650F UNITY 350F 2U DPE 25x2.5 DRIVE EMC RK	\$102,920.00 \$9,865.00	UM-F1 UM-F1	2% 2%	\$100,861.60 \$9,667.70	\$10,292.00 \$986.50	\$8,233.60 \$789.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,292.00 \$986.50
5	D31BD24AF25AF	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK	\$9,865.00	UM-F1	2%	\$9,667.70	\$986.50	\$789.20	\$0.00	\$0.00	\$0.00	\$986.50
5	D31BD24DF25AF	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK DC	\$12,330.00	UM-F1	2%	\$12,083.40	\$1,233.00	\$986.40	\$0.00	\$0.00	\$0.00	\$1,233.00
5	D31D24AD25AF	Unity 300 AFA DPE 25x2.5 EMC Rck D	\$9,865.00	UM-F1	2%	\$9,667.70	\$986.50	\$789.20	\$0.00	\$0.00	\$0.00	\$986.50
5 5	D31D24AF25AF D31D25CKITOAF	Unity 300 AFA DPE 25x2.5 FLD Ins 25 Drive DPE FLD INSTALL KIT AF	\$9,865.00 \$0.00	UM-F1 UM-F1	2% 2%	\$9,667.70 \$0.00	\$986.50 \$0.00	\$789.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$986.50 \$0.00
5	D31DEMCCK25KITAF	Unity 25 Drive DPE AF FLD INSTALL KIT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCCK25KITAF	Unity AFA 25 Drive EMC DPE FLD INST KIT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD315AF	Unity AFA DIP 300F to 350F	\$9,370.00	UM-F1	2%	\$9,182.60	\$937.00	\$749.60	\$0.00	\$0.00	\$0.00	\$937.00
5 5	D31TD325AF D31TD32AF	Unity AFA DIP 300F to 450F Unity DIP 300F to 400F	\$22,075.00 \$21,225.00	UM-F1 UM-F1	2% 2%	\$21,633.50 \$20,800.50	\$2,207.50 \$0.00	\$1,766.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,207.50 \$0.00
5	D31TD32AF	Unity AFA DIP 300F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$4,695.50
5	D31TD33AF	Unity DIP 300F to 500F	\$44,295.00	UM-F1	2%	\$43,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD345AF	Unity AFA DIP 300F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$10,292.00
5 5	D31TD34AF D325TD335AF	Unity DIP 300F to 600F Unity AFA DIP 450F to 550F	\$93,560.00 \$46,955.00	UM-F1 UM-F1	2% 2%	\$91,688.80 \$46,015.90	\$0.00 \$4,695.50	\$0.00 \$3,756.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,695.50
5	D325TD345AF	Unity AFA DIP 450F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$10,292.00
5	D32BD32AD25AF	UNITY 450F 2U DPE 25x2.5 DRIVE EMC RK	\$23,235.00	UM-F1	2%	\$22,770.30	\$2,323.50	\$1,858.80	\$0.00	\$0.00	\$0.00	\$2,323.50
5	D32BD32AF25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK	\$23,235.00	UM-F1	2%	\$22,770.30	\$2,323.50	\$1,858.80	\$0.00	\$0.00	\$0.00	\$2,323.50
5 5	D32BD32DF25AF D32D32AD25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK DC Unity 400 AFA DPE 25x2.5 EMC Rck D	\$29,045.00 \$22,340.00	UM-F1 UM-F1	2% 2%	\$28,464.10 \$21,893.20	\$2,904.50 \$2,234.00	\$2,323.60 \$1,787.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,904.50 \$2,234.00
5	D32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD Ins	\$22,340.00	UM-F1	2%	\$21,893.20	\$2,234.00	\$1,787.20	\$0.00	\$0.00	\$0.00	\$2,234.00
5	D32TD325AF	Unity AFA DIP 400F to 450F	\$22,075.00	UM-F1	2%	\$21,633.50	\$2,207.50	\$1,766.00	\$0.00	\$0.00	\$0.00	\$2,207.50
5	D32TD335AF	Unity AFA DIP 400F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$4,695.50
5 5	D32TD33AF D32TD345AF	Unity DIP 400F to 500F Unity AFA DIP 400F to 650F	\$44,295.00 \$102,920.00	UM-F1 UM-F1	2% 2%	\$43,409.10 \$100,861.60	\$0.00 \$10,292.00	\$0.00 \$8,233.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$10,292.00
5	D32TD34AF	Unity DIP 400F to 600F	\$93,560.00	UM-F1	2%	\$91,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D335TD345AF	Unity AFA DIP 550F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$10,292.00
5	D33BD48AD25AF	UNITY 550F 2U DPE 25x2.5 DRIVE EMC RK	\$49,425.00	UM-F1	2%	\$48,436.50	\$4,942.50	\$3,954.00	\$0.00	\$0.00	\$0.00	\$4,942.50
5 5	D33BD48AF25AF D33BD48DF25AF	UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK DC	\$49,425.00 \$61,780.00	UM-F1 UM-F1	2% 2%	\$48,436.50 \$60,544.40	\$4,942.50 \$6,178.00	\$3,954.00 \$4,942.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,942.50 \$6,178.00
5	D33D48AD25AF	Unity 500 AFA DPE 25x2.5 EMC Rck D	\$46,625.00	UM-F1	2%	\$45,692.50	\$4,662.50	\$3,730.00	\$0.00	\$0.00	\$0.00	\$4,662.50
5	D33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD Ins	\$46,625.00	UM-F1	2%	\$45,692.50	\$4,662.50	\$3,730.00	\$0.00	\$0.00	\$0.00	\$4,662.50
5	D33TD335AF	Unity AFA DIP 500F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$4,695.50
5 5	D33TD345AF D33TD34AF	Unity AFA DIP 500F to 650F Unity DIP 500F to 600F	\$102,920.00 \$93,560.00	UM-F1 UM-F1	2% 2%	\$100,861.60 \$91,688.80	\$10,292.00 \$0.00	\$8,233.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,292.00 \$0.00
5	D34BD64AD25AF	UNITY 650F 2U DPE 25x2.5 DRIVE EMC RK	\$108,335.00	UM-F1	2%	\$106,168.30	\$10,833.50	\$8,666.80	\$0.00	\$0.00	\$0.00	\$10,833.50
5	D34BD64AF25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK	\$108,335.00	UM-F1	2%	\$106,168.30	\$10,833.50	\$8,666.80	\$0.00	\$0.00	\$0.00	\$10,833.50
5	D34BD64DF25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK DC	\$135,420.00	UM-F1	2%	\$132,711.60	\$13,542.00	\$10,833.60	\$0.00	\$0.00	\$0.00	\$13,542.00
5 5	D34D64AD25AF D34D64AF25AF	Unity 600 AFA DPE 25x2.5 EMC Rck D Unity 600 AFA DPE 25x2.5 FLD Ins	\$98,485.00 \$98,485.00	UM-F1 UM-F1	2% 2%	\$96,515.30 \$96,515.30	\$9,848.50 \$9,848.50	\$7,878.80 \$7,878.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,848.50 \$9,848.50
5	D34TD345AF	Unity AFA DIP 600F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$10,292.00
5	D3DAE2URKAF	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DAE80RKAF	UnityF Snap In RAIL Kit 80 Drive DAE	\$225.00	UM-F1	2%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3DPE2URK25AF	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135.00 \$4.730.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	D3F-2S12FXL-1600 D3F-2S12FXL-1600TU	Unity AFA 1.6TB SSD 25X2.5 Unity AFA 1.6TB SSD 25X2.5 UPG	\$4,720.00 \$5,665.00	UM-F1 UM-F1	2% 2%	\$4,625.60 \$5,551.70		\$377.60 \$453.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$472.00 \$566.50
5	D3F-2S12FXL-1600U	Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,665.00	UM-F1	2%	\$5,551.70	\$566.50	\$453.20	\$0.00	\$0.00	\$0.00	\$566.50
5	D3F-2S12FXL-3200	Unity AFA 3.2TB SSD 25X2.5	\$9,155.00	UM-F1	2%	\$8,971.90		\$732.40	\$0.00	\$0.00	\$0.00	\$915.50
5 5		Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,985.00 \$10,985.00	UM-F1 UM-F1	2% 2%	\$10,765.30 \$10,765.30	\$1,098.50	\$878.80 \$878.80	\$0.00	\$0.00 \$0.00	\$0.00	\$1,098.50 \$1,098.50
5	D3F-2S12FXL-3200U D3F-2S12FXL-400	Unity AFA 3.2TB SSD 25X2.5 UPG Unity AFA 400GB SSD 25X2.5	\$10,985.00 \$1,730.00	UM-F1 UM-F1	2% 2%	\$10,765.30 \$1,695.40	\$1,098.50 \$173.00	\$878.80 \$138.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,098.50 \$173.00
5	D3F-2S12FXL-400TU	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$207.50
5	D3F-2S12FXL-400U	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$207.50
5	D3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	\$2,935.00	UM-F1	2%	\$2,876.30	\$293.50	\$234.80	\$0.00	\$0.00	\$0.00	\$293.50
5 5	D3F-2S12FXL-800TU D3F-2S12FXL-800U	Unity AFA 800GB SSD 25X2.5 UPG Unity AFA 800GB SSD 25X2.5 UPG	\$3,520.00 \$3,520.00	UM-F1 UM-F1	2% 2%	\$3,449.60 \$3,449.60	\$352.00 \$352.00	\$281.60 \$281.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$352.00 \$352.00
Э	DOF-20 12FAL-0000	טוווען הו ה טטטטם סטט בטאב.ט טרט	<b>ა</b> ა,ა∠∪.00	OW-F I	∠70	\$3, <del>44</del> 9.60	<b>გა</b> ნ∠.00	\$281.60	\$0.00	φυ.00	φυ.00	φ35∠.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3F-2SFXL2-15360	Unity AFA 15.36TB SSD 25X2.5	\$42,525.00	UM-F1	2%	\$41,674.50	\$4,252.50	\$3,402.00	\$0.00	\$0.00	\$0.00	\$4,252.50
5	D3F-2SFXL2-15360TU	Unity AFA 15.36TB SSD 25X2.5 UPG	\$51,030.00	UM-F1	2%	\$50,009.40	\$5,103.00	\$4,082.40	\$0.00	\$0.00	\$0.00	\$5,103.00
5 5	D3F-2SFXL2-15360U D3F-2SFXL2-1920	Unity AFA 15.36TB SSD 25X2.5 UPG Unity AFA 1.92TB SSD 25X2.5	\$51,030.00 \$5,525.00	UM-F1 UM-F1	2% 2%	\$50,009.40 \$5,414.50	\$5,103.00 \$552.50	\$4,082.40 \$442.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,103.00 \$552.50
5	D3F-2SFXL2-1920TU	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,630.00	UM-F1	2%	\$6,497.40	\$663.00	\$530.40	\$0.00	\$0.00	\$0.00	\$663.00
5	D3F-2SFXL2-1920U	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,630.00	UM-F1	2%	\$6,497.40	\$663.00	\$530.40	\$0.00	\$0.00	\$0.00	\$663.00
5	D3F-2SFXL2-3840	Unity AFA 3.84TB SSD 25X2.5	\$10,905.00	UM-F1	2%	\$10,686.90	\$1,090.50	\$872.40	\$0.00	\$0.00	\$0.00	\$1,090.50
5	D3F-2SFXL2-3840TU	Unity AFA 3.84TB SSD 25X2.5 UPG	\$13,085.00	UM-F1	2%	\$12,823.30	\$1,308.50	\$1,046.80	\$0.00	\$0.00	\$0.00	\$1,308.50
5	D3F-2SFXL2-3840U	Unity AFA 3.84TB SSD 25X2.5 UPG	\$13,085.00	UM-F1	2%	\$12,823.30	\$1,308.50	\$1,046.80	\$0.00	\$0.00	\$0.00	\$1,308.50
5 5	D3F-2SFXL2-7680 D3F-2SFXL2-7680TU	Unity AFA 7.68TB SSD 25X2.5 Unity AFA 7.68TB SSD 25X2.5 UPG	\$21,335.00 \$25,600.00	UM-F1 UM-F1	2% 2%	\$20,908.30 \$25,088.00	\$2,133.50 \$2,560.00	\$1,706.80 \$2,048.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,133.50 \$2,560.00
5	D3F-2SFXL2-7680U	Unity AFA 7.68TB SSD 25X2.5 UPG	\$25,600.00	UM-F1	2%	\$25,088.00	\$2,560.00	\$2,048.00	\$0.00	\$0.00	\$0.00	\$2,560.00
5	D3FC-OM3-100MAF	100M MM FIBRE CABLE LC-LC	\$220.00	UM-F1	2%	\$215.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-10MAF	10M MM FIBRE CABLE LC-LC	\$135.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-1MAF D3FC-OM3-30MAF	1M MM FIBRE CABLE LC-LC	\$100.00	UM-F1 UM-F1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3FC-OM3-30MAF D3FC-OM3-3MAF	30M MM FIBRE CABLE LC-LC 3M MM FIBRE CABLE LC-LC	\$160.00 \$110.00	UM-F1 UM-F1	2% 2%	\$156.80 \$107.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3FC-OM3-50MAF	50M MM FIBRE CABLE LC-LC	\$190.00	UM-F1	2%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-5MAF	5M MM FIBRE CABLE LC-LC	\$120.00	UM-F1	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-100MAF	100M MM FIBRE CABLE LC-LC	\$440.00	UM-F1	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-10MAF	10M MM FIBRE CABLE LC-LC	\$135.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-1MAF	1M MM FIBRE CABLE LC-LC	\$100.00	UM-F1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3FC-OM4-30MAF D3FC-OM4-3MAF	30M MM FIBRE CABLE LC-LC 3M MM FIBRE CABLE LC-LC	\$240.00 \$110.00	UM-F1 UM-F1	2% 2%	\$235.20 \$107.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3FC-OM4-50MAF	50M MM FIBRE CABLE LC-LC	\$332.50	UM-F1	2%	\$325.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-5MAF	5M MM FIBRE CABLE LC-LC	\$120.00	UM-F1	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3F-D2S12FXL-1600	Unity AFA 1.6TB SSD 80X2.5	\$4,720.00	UM-F1	2%	\$4,625.60	\$472.00	\$377.60	\$0.00	\$0.00	\$0.00	\$472.00
5		Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,665.00	UM-F1	2%	\$5,551.70	\$566.50	\$453.20	\$0.00	\$0.00	\$0.00	\$566.50
5		Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,665.00	UM-F1	2%	\$5,551.70	\$566.50	\$453.20	\$0.00	\$0.00	\$0.00	\$566.50
5 5	D3F-D2S12FXL-3200	Unity AFA 3.2TB SSD 80X2.5 Unity AFA 3.2TB SSD 80X2.5 UPG	\$9,155.00 \$10,985.00	UM-F1 UM-F1	2% 2%	\$8,971.90 \$10,765.30	\$915.50 \$1,098.50	\$732.40 \$878.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$915.50 \$1,098.50
5		Unity AFA 3.2TB SSD 80X2.5 UPG	\$10,985.00	UM-F1	2%	\$10,765.30	\$1,098.50	\$878.80	\$0.00	\$0.00	\$0.00	\$1,098.50
5	D3F-D2S12FXL-400	Unity AFA 400GB SSD 80X2.5	\$1,730.00	UM-F1	2%	\$1,695.40	\$173.00	\$138.40	\$0.00	\$0.00	\$0.00	\$173.00
5		Unity AFA 400GB SSD 80X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$207.50
5	D3F-D2S12FXL-400U	Unity AFA 400GB SSD 80X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$207.50
5 5	D3F-D2S12FXL-800	Unity AFA 800GB SSD 80X2.5	\$2,935.00 \$3,520.00	UM-F1 UM-F1	2% 2%	\$2,876.30 \$3,449.60	\$293.50 \$352.00	\$234.80 \$281.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$293.50 \$352.00
5 5	D3F-D2S12FXL-800TU D3F-D2S12FXL-800U	Unity AFA 800GB SSD 80X2.5 UPG Unity AFA 800GB SSD 80X2.5 UPG	\$3,520.00	UM-F1	2%	\$3,449.60 \$3,449.60	\$352.00 \$352.00	\$281.60	\$0.00	\$0.00	\$0.00	\$352.00 \$352.00
5	D3F-D2SFXL2-15360	Unity AFA 15.36TB SSD 80X2.5	\$42,525.00	UM-F1	2%	\$41,674.50	\$4,252.50	\$3,402.00	\$0.00	\$0.00	\$0.00	\$4,252.50
5		Unity AFA 15.36TB SSD 80X2.5 UPG	\$51,030.00	UM-F1	2%	\$50,009.40	\$5,103.00	\$4,082.40	\$0.00	\$0.00	\$0.00	\$5,103.00
5		Unity AFA 15.36TB SSD 80X2.5 UPG	\$51,030.00	UM-F1	2%	\$50,009.40	\$5,103.00	\$4,082.40	\$0.00	\$0.00	\$0.00	\$5,103.00
5	D3F-D2SFXL2-1920	Unity AFA 1.92TB SSD 80X2.5	\$5,525.00	UM-F1	2%	\$5,414.50	\$552.50	\$442.00	\$0.00	\$0.00	\$0.00	\$552.50
5 5	D3F-D2SFXL2-1920TU D3F-D2SFXL2-1920U	Unity AFA 1.92TB SSD 80X2.5 UPG Unity AFA 1.92TB SSD 80X2.5 UPG	\$6,630.00 \$6,630.00	UM-F1 UM-F1	2% 2%	\$6,497.40 \$6,497.40	\$663.00 \$663.00	\$530.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$663.00
5	D3F-D2SFXL2-19200 D3F-D2SFXL2-3840	Unity AFA 3.84TB SSD 80X2.5	\$10,905.00	UM-F1	2%	\$0,497.40 \$10,686.90	\$1,090.50	\$530.40 \$872.40	\$0.00 \$0.00	\$0.00	\$0.00	\$663.00 \$1,090.50
5		Unity AFA 3.84TB SSD 80X2.5 UPG	\$13,085.00	UM-F1	2%	\$12,823.30	\$1,308.50	\$1,046.80	\$0.00	\$0.00	\$0.00	\$1,308.50
5	D3F-D2SFXL2-3840U	Unity AFA 3.84TB SSD 80X2.5 UPG	\$13,085.00	UM-F1	2%	\$12,823.30	\$1,308.50	\$1,046.80	\$0.00	\$0.00	\$0.00	\$1,308.50
5	D3F-D2SFXL2-7680	Unity AFA 7.68TB SSD 80X2.5	\$21,335.00	UM-F1	2%	\$20,908.30	\$2,133.50	\$1,706.80	\$0.00	\$0.00	\$0.00	\$2,133.50
5		Unity AFA 7.68TB SSD 80X2.5 UPG	\$25,600.00	UM-F1	2%	\$25,088.00	\$2,560.00	\$2,048.00	\$0.00	\$0.00	\$0.00	\$2,560.00
5 5	D3F-D2SFXL2-7680U D3MSHD4L0HD2UAF	Unity AFA 7.68TB SSD 80X2.5 UPG UNITYF 2X2M 4L M SAS \$0 HD Cables	\$25,600.00 \$0.00	UM-F1 UM-F1	2% 2%	\$25,088.00 \$0.00	\$2,560.00 \$0.00	\$2,048.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,560.00 \$0.00
5	D3MSHD4LHD2AF	UNITYF 2X2M 4L MINI SAS HD Cables	\$270.00	UM-F1	2%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD4LHD3AF	UNITYF 2X3M 4L MINI SAS HD Cables	\$360.00	UM-F1	2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD4LHD5AF	UNITYF 2X5M 4L MINI SAS HD Cables	\$530.00	UM-F1	2%	\$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD2AF	UNITYF 2X2M 8L MINI SAS HD Cables	\$525.00	UM-F1	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD3AF	UNITYF 2X3M 8L MINI SAS HD Cables	\$835.00	UM-F1	2%	\$818.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3MSHD8LHD5AF D3MSHDMSSHD2AF	UNITYF 2X5M 8L MINI SAS HD Cables Unity 2x2M MINI SAS HD Cables	\$1,150.00 \$270.00	UM-F1 UM-F1	2% 2%	\$1,127.00 \$264.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	D3MSSHDMSSHD5AF	Unity 2x5M MINI SAS HD Cables	\$530.00	UM-F1	2%	\$264.60 \$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSSHDMSSHD8AF	Unity 2x8M MINI SAS HD Cables	\$795.00	UM-F1	2%	\$779.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3NF-2SFXL-1600	Unity NEBS AFA 1.6TB SSD 25X2.5	\$5,190.00	UM-F1	2%	\$5,086.20	\$519.00	\$415.20	\$0.00	\$0.00	\$0.00	\$519.00
5	D3NF-2SFXL-1600TU	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,230.00	UM-F1	2%	\$6,105.40	\$623.00	\$498.40	\$0.00	\$0.00	\$0.00	\$623.00
5	D3NF-2SFXL-1600U	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,230.00	UM-F1	2%	\$6,105.40	\$623.00	\$498.40	\$0.00	\$0.00	\$0.00	\$623.00
5 5	D3NF-2SFXL2-15360	Unity NEBS AFA 15.36TB SSD 25X2.5	\$46,780.00	UM-F1 UM-F1	2%	\$45,844.40	\$4,678.00	\$3,742.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,678.00
5 5		Unity NEBS AFA 15.36TB SSD 25X2.5 UPG Unity NEBS AFA 15.36TB SSD 25X2.5 UPG	\$56,135.00 \$56,135.00	UM-F1 UM-F1	2% 2%	\$55,012.30 \$55,012.30	\$5,613.50 \$5,613.50	\$4,490.80 \$4,490.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,613.50 \$5,613.50
5	D3NF-2SFXL2-3840	Unity NEBS AFA 3.84TB SSD 25X2.5	\$11,995.00	UM-F1	2%	\$11,755.10	\$1,199.50	\$959.60	\$0.00	\$0.00	\$0.00	\$1,199.50
5		Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$14,395.00	UM-F1	2%	\$14,107.10	\$1,439.50	\$1,151.60	\$0.00	\$0.00	\$0.00	\$1,439.50
5		Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$14,395.00	UM-F1	2%	\$14,107.10	\$1,439.50	\$1,151.60	\$0.00	\$0.00	\$0.00	\$1,439.50
5	D3NF-2SFXL2-7680	Unity NEBS AFA 7.68TB SSD 25X2.5	\$23,470.00	UM-F1	2%	\$23,000.60	\$2,347.00	\$1,877.60	\$0.00	\$0.00	\$0.00	\$2,347.00
5		Unity NEBS AFA 7.68TB SSD 25X2.5 UPG	\$28,160.00		2%	\$27,596.80	\$2,816.00	\$2,252.80	\$0.00	\$0.00	\$0.00	\$2,816.00
5 5	D3NF-2SFXL2-7680U D3NF-2SFXL-3200	Unity NEBS AFA 7.68TB SSD 25X2.5 UPG Unity NEBS AFA 3.2TB SSD 25X2.5	\$28,160.00 \$10,070.00		2% 2%	\$27,596.80 \$9,868.60	\$2,816.00 \$1,007.00	\$2,252.80 \$805.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,816.00 \$1,007.00
5		Unity NEBS AFA 3.2TB SSD 25X2.5 Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$10,070.00		2%	\$9,000.00 \$11,843.30	\$1,007.00	\$966.80	\$0.00	\$0.00	\$0.00	\$1,208.50
5	D3NF-2SFXL-3200U	Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$12,085.00		2%	\$11,843.30	\$1,208.50	\$966.80	\$0.00	\$0.00	\$0.00	\$1,208.50
5	D3NF-2SFXL-400	Unity NEBS AFA 400GB SSD 25X2.5	\$1,905.00	UM-F1	2%	\$1,866.90	\$190.50	\$152.40	\$0.00	\$0.00	\$0.00	\$190.50
5	D3NF-2SFXL-400TU	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,285.00		2%	\$2,239.30	\$228.50	\$182.80	\$0.00	\$0.00	\$0.00	\$228.50
5	D3NF-2SFXL-400U	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,285.00		2%	\$2,239.30	\$228.50	\$182.80	\$0.00	\$0.00	\$0.00	\$228.50
5	D3NF-2SFXL-800	Unity NEBS AFA 800GB SSD 25X2.5	\$3,230.00	UM-F1	2%	\$3,165.40	\$323.00	\$258.40	\$0.00	\$0.00	\$0.00	\$323.00

					NVP LEVEL 1			NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3NF-2SFXL-800TU	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,870.00	UM-F1	2%	\$3,792.60	\$387.00	\$309.60	\$0.00	\$0.00	\$0.00	\$387.00
5	D3NF-2SFXL-800U	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,870.00	UM-F1	2%	\$3,792.60		\$309.60	\$0.00	\$0.00	\$0.00	
5 5	D3SFP10IAF D3SFP10IUAF	Unity 4x10Gb SFP iSCSI/Eth connection Unity 4x10Gb SFP iSCSI/Eth connect upg	\$0.00 \$755.00	UM-F1 UM-F1	2% 2%	\$0.00 \$739.90	\$0.00 \$75.50	\$0.00 \$60.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$75.50
5	D3SFP16FAF	Unity 4x16Gb SFP FC connection	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	D3SFP16FUAF	Unity 4x16Gb SFP FC connection	\$1,135.00	UM-F1	2%	\$1,112.30	\$113.50	\$90.80	\$0.00	\$0.00	\$0.00	\$113.50
5	D3SFP1AF	Unity 4x1Gb SFP iSCSI/Eth connection	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP1UAF	Unity 4x1Gb SFP iSCSI/Eth connect FLD U	\$755.00	UM-F1	2%	\$739.90	\$75.50	\$60.40	\$0.00	\$0.00	\$0.00	\$75.50
5	D3SFP8FAF	Unity 4x8Gb SFP FC connection	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	D3SFP8FUAF D3SFPSM16FAF	Unity 4x8Gb SFP FC connect upg UNITY AF 4X16GB SFP SM FC CONNECTION	\$300.00 \$3,000.00	UM-F1 UM-F1	2% 2%	\$294.00 \$2,940.00	\$30.00 \$300.00	\$24.00 \$240.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30.00 \$300.00
5	D3SFPSM16FAFU	UNITY AF 4X16GB SFP SM FC CONNECTION  UNITY AF 4X16GB SFP SM FC CONNECTION UPG	\$3,600.00	UM-F1	2%	\$3,528.00	\$360.00	\$288.00	\$0.00	\$0.00	\$0.00	\$360.00
5	D3SL10ICUAF	Unity 2x4 Port 10GBASE-T ISCSI IO	\$2,305.00	UM-F1	2%	\$2,258.90	\$230.50	\$184.40	\$0.00	\$0.00	\$0.00	
5	D3SL10ICUUAF	Unity 2x4 Port 10GBASE-T ISCSI IO UPG	\$2,765.00	UM-F1	2%	\$2,709.70	\$276.50	\$221.20	\$0.00	\$0.00	\$0.00	
5	D3SL10IGAF	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-F1	2%	\$1,597.40	\$163.00	\$130.40	\$0.00	\$0.00	\$0.00	
5	D3SL10IGUAF	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955.00	UM-F1	2%	\$1,915.90	\$195.50	\$156.40	\$0.00	\$0.00	\$0.00	\$195.50
5 5	D3SL10IO2PTAF D3SL10IO2PTTWAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$2,440.00 \$1,630.00	UM-F1 UM-F1	2% 2%	\$2,391.20 \$1,597.40	\$244.00 \$163.00	\$195.20 \$130.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	D3SL10IO2FTTWAF	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955.00	UM-F1	2%	\$1,915.90	\$195.50	\$156.40 \$156.40	\$0.00	\$0.00	\$0.00	
5	D3SL10IO2PTUAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00	UM-F1	2%	\$2,871.40	\$293.00	\$234.40	\$0.00	\$0.00	\$0.00	
5	D3SL10IO4PTAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440.00	UM-F1	2%	\$2,391.20	\$244.00	\$195.20	\$0.00	\$0.00	\$0.00	
5	D3SL10IO4PTUAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00	UM-F1	2%	\$2,871.40	\$293.00	\$234.40	\$0.00	\$0.00	\$0.00	\$293.00
5	D3SL12SAS8LAF	UNITYF 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,055.00	UM-F1	2%	\$6,913.90	\$705.50	\$564.40	\$0.00	\$0.00	\$0.00	\$705.50
5	D3SL12SASAF	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055.00	UM-F1	2%	\$6,913.90	\$705.50	\$564.40	\$0.00	\$0.00	\$0.00	
5 5	D3SL12SASFAF D3SL12SASUAF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck Unity SAS BE EXP 4 BUSES UPG	\$7,055.00 \$8,465.00	UM-F1 UM-F1	2% 2%	\$6,913.90 \$8,295.70	\$705.50 \$846.50	\$564.40 \$677.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$705.50 \$846.50
5	D3SL16FAF	Unity 2x4 Port 16G FC IO	\$3,530.00	UM-F1	2%	\$3,459.40	\$353.00	\$282.40	\$0.00	\$0.00	\$0.00	
5	D3SL16FSMAF	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,265.00	UM-F1	2%	\$6,139.70	\$626.50	\$501.20	\$0.00	\$0.00	\$0.00	
5	D3SL16FSMMMAF	UNITY 2X4 PORT 16G FC IO S&M MODE SFPS	\$5,060.00	UM-F1	2%	\$4,958.80	\$506.00	\$404.80	\$0.00	\$0.00	\$0.00	
5	D3SL16FSMMMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070.00	UM-F1	2%	\$5,948.60	\$607.00	\$485.60	\$0.00	\$0.00	\$0.00	
5 5	D3SL16FSMUAF D3SL16FUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U Unity 2x4 Port 16Gb FC IO UPG	\$7,520.00	UM-F1 UM-F1	2% 2%	\$7,369.60	\$752.00	\$601.60	\$0.00	\$0.00 \$0.00	\$0.00	
5	D3SL1GAF	Unity 2x4 Port 1666 PC 10 0PG Unity 2x4 Port 1Gb iSCSI/Eth IO	\$4,235.00 \$1,355.00	UM-F1	2%	\$4,150.30 \$1,327.90	\$423.50 \$135.50	\$338.80 \$108.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$423.50 \$135.50
5	D3SL1GUAF	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625.00	UM-F1	2%	\$1,592.50	\$162.50	\$130.00	\$0.00	\$0.00	\$0.00	\$162.50
5	D3TX-TWAX-1MAF	1M Active TwinAX Cable QTY 4	\$695.00	UM-F1	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TX-TWAX-3MAF	3M Active TwinAX Cable QTY 4	\$830.00	UM-F1	2%	\$813.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TX-TWAX-5MAF	5M Active TwinAX Cable QTY 4	\$1,015.00	UM-F1	2%	\$994.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	DAE2UCHASSISAF DLBASSYAF	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435.00 \$870.00	UM-F1 UM-F1	2% 2%	\$1,406.30 \$852.60	\$143.50 \$87.00	\$114.80 \$69.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$143.50 \$87.00
5	DPE25CHASSISAF	Unity VG3R VE Lightbar FRU Assy ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955.00	UM-F1	2%	\$935.90	\$95.50	\$76.40	\$0.00	\$0.00	\$0.00	
5	DRVFILL25AF	DRIVE FILLER, 2.5IN	\$5.00	UM-F1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FANMHTAF	FAN ASSEMBLY Unity HT	\$80.00	UM-F1	2%	\$78.40	\$8.00	\$6.40	\$0.00	\$0.00	\$0.00	\$8.00
5	M2SATA120GBAF	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345.00	UM-F1	2%	\$338.10	\$34.50	\$27.60	\$0.00	\$0.00	\$0.00	
5	M2SATA64GBAF	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240.00	UM-F1 UM-F1	2%	\$235.20	\$24.00	\$19.20	\$0.00	\$0.00	\$0.00	\$24.00
5 5	M2SATA80GBAF M-ENHHWE-005	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512 ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$235.00 \$99,827.00	UM-F1	2% 2%	\$230.30 \$97,830.46	\$23.50 \$0.00	\$18.80 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	M-ENHSWE-005	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PARTRT-PR3-UAF	PARTS RETENTION UPLIFT UAF - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWE-005	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWE-005	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-HWE-005	PROSUPPORT W/NBD-HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI		UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSM-HWE-005 M-PSM-SWE-005	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00 \$99,827.00	UM-F1 UM-F1	2% 2%	\$97,830.46 \$97,830.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-HWE-005	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC		UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SWE-005	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC		UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PS-SWE-005	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	UM-F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PSU1050WAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365.00	UM-F1	2%	\$357.70	\$36.50	\$29.20	\$0.00	\$0.00	\$0.00	\$36.50
5	PSU1050WFAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345.00	UM-F1	2%	\$338.10	\$34.50	\$27.60	\$0.00	\$0.00	\$0.00	\$34.50
5 5	PSUCM2UDAEAF 0CBLKIT-57-75	Unity 2U DAE Power Supply Cooling Module 5700 7500 UNIFIED VOYAGER CBL KIT	\$425.00 \$0.00	UM-F1 UM-H	2% 27%	\$416.50 \$0.00	\$42.50 \$0.00	\$34.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$42.50 \$0.00
5	40UC-SECURE2V	40UC RACK STABILIZING KIT	\$696.00	UM-H	27%	\$508.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	\$393.00	UM-H	27%	\$286.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLVX2S6F-100	VNX 100G F CACHE FLASH-25X2.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	
5	FLVX2S6F-100N	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	\$3,515.00	UM-H	27%	\$2,565.95	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$527.25
5	FLVX2S6F100NU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.26
5	FLVX2S6F-100U FLVX2S6F-200	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE VNX 200G F CACHE FLASH-25X2.5 DPE/DAE	\$4,745.00 \$0.00	UM-H UM-H	27% 27%	\$3,463.85 \$0.00	\$527.17 \$1,001.25	\$384.35 \$734.25	\$0.00 \$0.00	\$140.61 \$267.00	\$0.00 \$0.00	\$527.26 \$1,001.25
5	FLVX2S6F-200N	VNX 200G F CACHE FLASH-25X2.5 DPE/DAE N	\$6,675.00	UM-H	27%	\$4,872.75		\$734.25 \$734.25	\$0.00	\$267.00	\$0.00	
5	FLVX2S6F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	
5	FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	
5	FLVXDS6F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5	FLVXDS6F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5	FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775.00	UM-H	27%	\$3,485.75		\$386.78	\$0.00	\$141.50	\$0.00	
5 5	FLVXDS6F-100U FLVXDS6F-200	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$4,775.00 \$6,720.00	UM-H UM-H	27% 27%	\$3,485.75 \$4,905.60	\$530.50 \$1,008.00	\$386.78 \$739.20	\$0.00 \$0.00	\$141.50 \$268.80	\$0.00 \$0.00	
5	FLVXDS6F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE VNX 200G FAST CACHE FLASH-60X3.5 DAE N	\$6,720.00	UM-H	27%	\$4,905.60 \$4,905.60		\$739.20 \$739.20	\$0.00	\$268.80	\$0.00	
5	FLVXDS6F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10		\$734.67	\$0.00	\$268.77	\$0.00	
5	FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5	FLVXVS6F-100	VNX 100G F CACHE FLASH-15X3.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5 5	FLVXVS6F100NU FLVXVS6F-100U	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$4,775.00 \$4,775.00	UM-H UM-H	27% 27%	\$3,485.75 \$3,485.75	\$530.50 \$530.50	\$386.78 \$386.78	\$0.00 \$0.00	\$141.50 \$141.50	\$0.00 \$0.00	\$530.60 \$530.60
5	FLVXVS6F-200	200GB FAST CACHE FLASH-15X3.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5	FLVXVS6F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5	FLVXVS6F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5 5	FLVXVS6F-200U FRAME-T25DAE	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE TELCO RAIL KIT FOR 2U 25 DRIVE DAE	\$9,070.00 \$237.00	UM-H UM-H	27% 27%	\$6,621.10 \$173.01	\$1,007.68 \$0.00	\$734.67 \$0.00	\$0.00 \$0.00	\$268.77 \$0.00	\$0.00 \$0.00	\$1,007.86 \$0.00
5	FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	\$1,087.00	UM-H	27%	\$793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	\$237.00	UM-H	27%	\$173.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.26
5 5	FVX2S6F-100TU FVX2S6F200NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745.00 \$9,010.00	UM-H UM-H	27% 27%	\$3,463.85 \$6,577.30	\$527.17 \$1,001.01	\$384.35 \$729.81	\$0.00 \$0.00	\$140.61 \$267.00	\$0.00 \$0.00	\$527.26 \$1,001.19
5	FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.19
5	FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.60
5 5	FVXDS6F-100TU FVXDS6F200NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775.00 \$9,070.00	UM-H UM-H	27% 27%	\$3,485.75 \$6,621.10	\$530.50 \$1,007.68	\$386.78 \$734.67	\$0.00 \$0.00	\$141.50 \$268.77	\$0.00 \$0.00	\$530.60 \$1,007.86
5	FVXDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5	FVXVS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.60
5	FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.60
5 5	FVXVS6F200NTU FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$9,070.00 \$9,070.00	UM-H UM-H	27% 27%	\$6,621.10 \$6,621.10	\$1,007.68 \$1,007.68	\$734.67 \$734.67	\$0.00 \$0.00	\$268.77 \$268.77	\$0.00 \$0.00	\$1,007.86 \$1,007.86
5	M-PS-HWE-UMH	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00	UM-H	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HWE-UMH	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	UM-H	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HWE-UMH	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	UM-H	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MSASHD-MSAS10 MSASHD-MSAS2	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	\$3,261.00 \$652.00	UM-H UM-H	27% 27%	\$2,380.53 \$475.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	\$1,630.00	UM-H	27%	\$1,189.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,260.00	UM-H	27%	\$2,379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	\$1,250.00	UM-H	27%	\$912.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	MSAS-MSAS-2M MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 2M cables One pr of Mini-SAS - Mini-SAS 5M cables	\$435.00 \$1,087.00	UM-H UM-H	27% 27%	\$317.55 \$793.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	NB-2S10-300	NEBS 2.5 IN 300G 10K 6GB SAS DSK DRV	\$0.00	UM-H	27%	\$0.00	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$105.75
5	NB-2S10-300TU	DISK 300GB 15K SAS SGT NEBS UPG	\$0.00	UM-H	27%	\$0.00	\$107.77	\$78.57	\$0.00	\$28.74	\$0.00	\$107.79
5	NB-2S10-300U	VNX 300G 10K UPG DRV-25X2.5DRV DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$106.10	\$77.36	\$0.00	\$28.30	\$0.00	\$106.12
5 5	NB-2S10-600 NB-2S10-600TU	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,135.00 \$1,500.00	UM-H UM-H	27% 27%	\$828.55 \$1,095.00	\$170.25 \$166.65	\$124.85 \$121.50	\$0.00 \$0.00	\$45.40 \$44.45	\$0.00 \$0.00	\$170.25 \$166.68
5	NB-2S10-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	\$1,530.00	UM-H	27%	\$1,116.90	\$169.98	\$123.93	\$0.00	\$45.34	\$0.00	\$170.01
5	NB-2S10-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	\$1,595.00	UM-H	27%	\$1,164.35	\$239.25	\$175.45	\$0.00	\$63.80	\$0.00	\$239.25
5	NB-2S10-900TU	VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS UG	\$2,155.00	UM-H	27% 27%	\$1,573.15	\$239.42	\$174.56	\$0.00	\$63.86	\$0.00	\$239.46
5 5	NB-2S10-900U NB-2S6F-100	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$2,155.00 \$3,515.00	UM-H UM-H	27%	\$1,573.15 \$2,565.95	\$239.42 \$527.25	\$174.56 \$386.65	\$0.00 \$0.00	\$63.86 \$140.60	\$0.00 \$0.00	\$239.46 \$527.25
5	NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.26
5	NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.26
5 5	NB-2S6F-200 NB-2S6F-200TU	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE 2.5IN 200GB FLASH UPG DRIVE - NEBS	\$6,675.00 \$9,010.00	UM-H UM-H	27% 27%	\$4,872.75 \$6,577.30	\$1,001.25 \$1,001.01	\$734.25 \$729.81	\$0.00 \$0.00	\$267.00 \$267.00	\$0.00 \$0.00	\$1,001.25 \$1,001.19
5	NB-2S6F-200U	VNX 200G FLASH UPG DRIVE - NEBS VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.19
5	NB-DS10-600	VNX 600G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$0.00	UM-H	27%	\$0.00	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$184.50
5	NB-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$0.00	UM-H	27%	\$0.00	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.46
5 5	NB-DS10-600U NB-DS10-900	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$0.00 \$1,745.00	UM-H UM-H	27% 27%	\$0.00 \$1,273.85	\$184.43 \$261.75	\$134.46 \$191.95	\$0.00 \$0.00	\$49.19 \$69.80	\$0.00 \$0.00	\$184.46 \$261.75
5	NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.24
5	NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.24
5	NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5 5	NB-DS6F-100TU NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775.00 \$4,775.00	UM-H UM-H	27% 27%	\$3,485.75 \$3,485.75	\$530.50 \$530.50	\$386.78 \$386.78	\$0.00 \$0.00	\$141.50 \$141.50	\$0.00 \$0.00	\$530.60 \$530.60
5	NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5	NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5	NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5 5	NB-VS07-020 NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,245.00 \$1,685.00	UM-H UM-H	27% 27%	\$908.85 \$1,230.05	\$186.75 \$187.20	\$136.95 \$136.49	\$0.00 \$0.00	\$49.80 \$49.93	\$0.00 \$0.00	\$186.75 \$187.24
5	NB-VS07-0200	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805.00	UM-H	27%	\$1,317.65	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	\$270.75
5	NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435.00	UM-H	27%	\$1,777.55	\$270.53	\$197.24	\$0.00	\$72.16	\$0.00	\$270.58
5	NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$2,245.00	UM-H	27%	\$1,638.85	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$336.75
5 5	NB-VS07-040TU NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030.00 \$3,030.00	UM-H UM-H	27% 27%	\$2,211.90 \$2,211.90	\$336.63 \$336.63	\$245.43 \$245.43	\$0.00 \$0.00	\$89.79 \$89.79	\$0.00 \$0.00	\$336.69 \$336.69
5	NB-VS10-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$770.00	UM-H	27%	\$562.10	\$115.50	\$84.70	\$0.00	\$30.80	\$0.00	\$115.50
5	NB-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$115.56
5	NB-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$115.56 \$180.75
5 5	NB-VS10-600 NB-VS10-600TU	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,205.00 \$1,660.00	UM-H UM-H	27% 27%	\$879.65 \$1,211.80	\$180.75 \$184.43	\$132.55 \$134.46	\$0.00 \$0.00	\$48.20 \$49.19	\$0.00 \$0.00	\$180.75 \$184.46
5	NB-VS10-600U	VNX 600G 10K 0FG DRV-15X3.5IN DFE/DAE N	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.46
5	NB-VS10-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$1,710.00	UM-H	27%	\$1,248.30	\$256.50	\$188.10	\$0.00	\$68.40	\$0.00	\$256.50
5	NB-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360.00	UM-H	27%	\$1,722.80		\$191.16	\$0.00		\$0.00	\$262.24
5 5	NB-VS10-900U NB-VS15-300	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$2,360.00 \$1,015.00	UM-H UM-H	27% 27%	\$1,722.80 \$740.95	\$262.20 \$152.25	\$191.16 \$111.65	\$0.00 \$0.00	\$69.93 \$40.60	\$0.00 \$0.00	\$262.24 \$152.25
5	NB-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370.00	UM-H	27%	\$1,000.10		\$110.97	\$0.00	\$40.60	\$0.00	\$152.23
5	NB-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370.00	UM-H	27%	\$1,000.10	\$152.21	\$110.97	\$0.00	\$40.60	\$0.00	\$152.23
5	NB-VS15-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$1,615.00	UM-H	27%	\$1,178.95	\$242.25	\$177.65	\$0.00	\$64.60	\$0.00	\$242.25

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NB-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180.00	UM-H	27%	\$1,591.40	\$242.20	\$176.58	\$0.00	\$64.60	\$0.00	\$242.24
5 5	NB-VS15-600U NB-VS6F-100	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$2,180.00 \$3,535.00	UM-H UM-H	27% 27%	\$1,591.40 \$2,580.55	\$242.20 \$530.25	\$176.58 \$388.85	\$0.00 \$0.00	\$64.60 \$141.40	\$0.00 \$0.00	\$242.24 \$530.25
5	NB-VS6F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.60
5	NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.60
5	NB-VS6F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5 5	NB-VS6F-200TU NB-VS6F-200U	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N 200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$9,070.00 \$9,070.00	UM-H UM-H	27% 27%	\$6,621.10 \$6,621.10	\$1,007.68 \$1,007.68	\$734.67 \$734.67	\$0.00 \$0.00	\$268.77 \$268.77	\$0.00 \$0.00	\$1,007.86 \$1,007.86
5	N-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,347.00	\$987.80	\$0.00	\$359.20	\$0.00	\$1,347.00
5	PW40U60-ASTLV	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$1,530.00	UM-H	27%	\$1,116.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-IEC3V	CAB QUAD POWER CORD IEC309	\$800.00	UM-H	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	PW40U60-RSV PW40U-60-USV	CAB QUAD POWER CORD US R&S CONNECTOR CAB QUAD POWER CORD US TWISTLOCK	\$1,530.00 \$800.00	UM-H UM-H	27% 27%	\$1,116.90 \$584.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SASCONN-T90	Storage Analytics Connector	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBLS	\$955.00	UM-H	27%	\$697.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBLS	\$1,432.00	UM-H	27%	\$1,045.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SAS-FLEX-5M SAS-FLEX-8M	QTY 2 MSAS TO MSAS 5M FLEX CBLS QTY 2 MSAS TO MSAS 8M FLEX CBLS	\$2,386.00 \$3,818.00	UM-H UM-H	27% 27%	\$1,741.78 \$2,787.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SASHD-FLEX-2M	QTY 2 MSAS TO MSAS OM FLEX CBLS	\$1,286.00	UM-H	27%	\$938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLS	\$1,928.00	UM-H	27%	\$1,407.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLS	\$3,214.00	UM-H	27%	\$2,346.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	SASHD-FLEX-8M SFP10G-4	QTY 2 MSAS TO MSASHD 8M FLEX CBLS FOUR 10G SFP+ CONNECTORS	\$5,143.00 \$0.00	UM-H UM-H	27% 27%	\$3,754.39 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	\$522.00	UM-H	27%	\$381.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	\$522.00	UM-H	27%	\$381.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDMM1GCUA	VNX 1GBASE-T DM MODULE 4 PORT	\$0.00	UM-H	27%	\$0.00	\$260.85	\$191.29	\$0.00	\$69.56	\$0.00	\$217.38
5 5	VDMM1GCUOPA VDMM1GCUOPU	VNX 1GBE DM MODULE 2 CU 2 OP PORTS 1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$0.00 \$3,415.00	UM-H UM-H	27% 27%	\$0.00 \$2,492.95	\$365.25 \$512.25	\$267.85 \$375.65	\$0.00 \$0.00	\$97.40 \$136.60	\$0.00 \$0.00	\$304.38 \$426.88
5	VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$2,440.00	UM-H	27%	\$1,781.20	\$366.00	\$268.40	\$0.00	\$97.60	\$0.00	\$305.00
5	VDMMXG2OPA	VNX 10GBE 2 OP MODULE (2 SFP+)	\$0.00	UM-H	27%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$652.13
5	VDMMXG2OPBA	VNX 2-PORT 10GBE OPT DM MODULE-FCTRY	\$0.00	UM-H	27%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$652.13
5 5	VDMMXG2OPBU VDMMXG2OPU	VNX 2-PORT 10GBE OPT DM MODULE-UPG 10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$7,325.00 \$0.00	UM-H UM-H	27% 27%	\$5,347.25 \$0.00	\$1,098.75 \$1,098.75	\$805.75 \$805.75	\$0.00 \$0.00	\$293.00 \$293.00	\$0.00 \$0.00	\$915.63 \$915.63
5	VDMMXG2TWA	VNX 10GBE 2 OP MODULE (TWINAX)	\$0.00	UM-H	27%	\$0.00	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$434.75
5	VDMMXG2TWBA	VNX 2-PORT 10GBE TWINAX DM MODULE-FCTRY	\$0.00	UM-H	27%	\$0.00	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$434.75
5	VDMMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$4,875.00	UM-H	27%	\$3,558.75	\$731.25	\$536.25	\$0.00	\$195.00	\$0.00	\$609.38
5 5	VDMMXG2TWU VDMMXGTA	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE VNX 10GBASE-T DM MODULE 2 PORT	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$731.25 \$782.55	\$536.25 \$573.87	\$0.00 \$0.00	\$195.00 \$208.68	\$0.00 \$0.00	\$609.38 \$652.13
5	VDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$7,325.00	UM-H	27%	\$5,347.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$915.63
5	VDPEXPSASBEA	4 SAS BE BUS EXPANSION DPE OPTION	\$0.00	UM-H	27%	\$0.00	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$1,913.00
5	VDPEXPSASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$21,500.00	UM-H	27%	\$15,695.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	\$2,687.50
5 5	V-NB-230010 V-NB-260010	NEBS 4X300G 10K SAS VAULT DRV-25X2.5 ENC NEBS 4X600G 10K SAS VAULT DRV-25X2.5 ENC	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$423.75 \$679.50	\$310.75 \$498.30	\$0.00 \$0.00	\$113.00 \$181.20	\$0.00 \$0.00	\$423.75 \$679.50
5	V-NB-290010 V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395.00	UM-H	27%	\$4,668.35	\$959.25	\$703.45	\$0.00	\$255.80	\$0.00	\$959.25
5	V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$4,915.00	UM-H	27%	\$3,587.95	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$737.25
5	V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980.00	UM-H	27%	\$5,095.40	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$1,047.00
5 5	V-NB-V30010 V-NB-V60010	NEBS 4X300G 10K SAS VAULT DRV-15X3.5 ENC NEBS 4X600G 10K SAS VAULT DRV-15X3.5 ENC	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$461.25 \$737.25	\$338.25 \$540.65	\$0.00 \$0.00	\$123.00 \$196.60	\$0.00 \$0.00	\$461.25 \$737.25
5	V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980.00	UM-H	27%	\$5,095.40	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$1,047.00
5	V-NB-VS1530	NEBS 4X300G 15K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$609.00	\$446.60	\$0.00	\$162.40	\$0.00	\$609.00
5	V-NB-VS1560	NEBS 4X600G 15K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$969.75	\$711.15	\$0.00	\$258.60	\$0.00	\$969.75
5 5	VNX-1U-BLANK VNX-2U-BLANK	1U FILLER PANEL FOR VNX RACK 2U FILLER PANEL FOR VNX RACK	\$35.00 \$42.00	UM-H UM-H	27% 27%	\$25.55 \$30.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	\$49.00	UM-H	27%	\$35.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	\$54,856.00	UM-H	27%	\$40,044.88	\$8,228.40	\$6,034.16	\$0.00	\$2,194.24	\$0.00	\$6,857.00
5	VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	\$79,396.00	UM-H	27%	\$57,959.08	\$11,909.40	\$8,733.56	\$0.00	\$3,175.84	\$0.00	\$9,924.50
5 5	VNX5153-55B VNX535-57F	CONVERT VNX5100&5300 DPE TO VNX5500 DPE CONVERT VNX5300&5500 DME TO VNX5700 DME	\$16,097.00 \$4,340.00	UM-H UM-H	27% 27%	\$11,750.81 \$3,168.20	\$2,414.55 \$651.00	\$1,770.67 \$477.40	\$0.00 \$0.00	\$643.88 \$173.60	\$0.00 \$0.00	\$2,012.13 \$542.50
5	VNX53-55F	CONVERT VNX53000&5300 DME TO VNX5700 DME CONVERT VNX5300 DME TO VNX5500 DME	\$5,819.00	UM-H	27%	\$4,247.87	\$872.85	\$640.09	\$0.00	\$232.76	\$0.00	\$727.38
5	VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	\$4,340.00	UM-H	27%	\$3,168.20	\$651.00	\$477.40	\$0.00	\$173.60	\$0.00	\$542.50
5	VNX5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	\$2,504.00	UM-H	27%	\$1,827.92	\$375.60	\$275.44	\$0.00	\$100.16	\$0.00	\$313.00
5	VNX5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	\$3,380.00	UM-H	27% 27%	\$2,467.40	\$507.00	\$371.80	\$0.00	\$135.20	\$0.00	\$422.50
5 5	VNX5500DM VNX5500DMDU	VNX5500 ADD ON DATA MOVER+FC SLIC-E R VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$0.00 \$8,313.00	UM-H UM-H	27%	\$0.00 \$6,068.49	\$671.70 \$1,246.95	\$492.58 \$914.43	\$0.00 \$0.00	\$179.12 \$332.52	\$0.00 \$0.00	\$559.75 \$1,039.13
5	VNX5500DMEMD	VNX5500DME W/SINGLE DM DC	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5500DMEU	VNX5500 DME: 1 DATA MOVER+FC IO-UPGRADE	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5500DMM	VNX 5500 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$671.70	\$492.58	\$0.00	\$179.12	\$0.00	\$559.75
5 5	VNX5500DMMD VNX5500DMU	VNX5500 SINGLE DATA MOVER FC SLIC DC VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$6,158.00 \$6,046.00	UM-H UM-H	27% 27%	\$4,495.34 \$4,413.58	\$923.70 \$906.90	\$677.38 \$665.06	\$0.00 \$0.00	\$246.32 \$241.84	\$0.00 \$0.00	\$769.75 \$755.75
5	VNX5500DM0 VNX5500DP15	VNX5500 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,514.13
5	VNX5500DP15D	VNX5500 DPE; 15X3.5 DRIVE SLOTS-DC	\$0.00	UM-H	27%	\$0.00	\$1,907.70	\$1,398.98	\$0.00	\$508.72	\$0.00	\$1,589.75
5	VNX5500DP15F	VNX5500 DPE; 15X3.5 DRV SLOTS-FLD INST	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,514.13
5 5	VNX5500DP15M VNX5500DP15MD	VNX5500 DPE; 15X3.5 DRV SLOTS-MINI RACK VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC	\$0.00 \$13,324.00	UM-H UM-H	27% 27%	\$0.00 \$9,726.52	\$1,816.95 \$1,998.60	\$1,332.43 \$1,465.64	\$0.00 \$0.00	\$484.52 \$532.96	\$0.00 \$0.00	\$1,514.13 \$1,665.50
5	VNX5500DP15MD VNX5500DP25	VNX5500 DPE; 25X2.5 DRIVE SLOTS-MR-DC	\$13,324.00	UM-H	27%	\$9,726.52	\$1,816.95	\$1,465.64	\$0.00	\$484.52	\$0.00	\$1,514.13
5	VNX5500DP25D	VNX5500 DPE; 25X2.5 DRIVE SLOTS-DC	\$0.00	UM-H	27%	\$0.00	\$1,907.70	\$1,398.98	\$0.00	\$508.72	\$0.00	\$1,589.75
5	VNX5500DP25F	VNX5500 DPE; 25X2.5 DRV SLOTS-FLD INST	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,514.13
5 5	VNX5500DP25M VNX5500DP25MD	VNX5500 DPE; 25X2.5 DRV SLOTS-MINI RACK	\$0.00 \$13,324.00	UM-H UM-H	27% 27%	\$0.00 \$0.726.52	\$1,816.95 \$1,998.60	\$1,332.43 \$1,465.64	\$0.00	\$484.52 \$532.96	\$0.00	\$1,514.13 \$1,665.50
Э	MINUSALINID	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	φ13,324.00	UIVI-FI	∠170	\$9,726.52	JO.066,1 &	\$1,400.64	\$0.00	<b></b> ბეე∠.96	\$0.00	\$1,665.50

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635.00	UM-H	27%	\$55,943.55	\$11,495.25	\$8,429.85	\$0.00	\$3,065.40	\$0.00	\$9,579.38
5 5	VNX5500FL100F VNX5500FL100M	VNX5500-F FLASH ARRAY 21 X 100G F D & 4 VNX5500-F FLASH ARY 21X100GFD &4x300HD	\$76,635.00 \$76,635.00	UM-H UM-H	27% 27%	\$55,943.55 \$55,943.55	\$11,495.25 \$11,495.25	\$8,429.85 \$8,429.85	\$0.00 \$0.00	\$3,065.40 \$3,065.40	\$0.00 \$0.00	\$9,579.38 \$9,579.38
5	VNX5500FL200	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995.00	UM-H	27%	\$104,386.35	\$21,449.25	\$15,729.45	\$0.00	\$5,719.80	\$0.00	\$17,874.38
5	VNX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995.00	UM-H	27%	\$104,386.35	\$21,449.25	\$15,729.45	\$0.00	\$5,719.80	\$0.00	\$17,874.38
5	VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	\$142,995.00	UM-H	27%	\$104,386.35	\$21,449.25	\$15,729.45	\$0.00	\$5,719.80	\$0.00	\$17,874.38
5	VNX5500ISOKIT	LIGHTNING 15&25; ISO KIT	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX55DMEX VNX55DMEXDU	EMPTY VNX55 DM ENCLOSURE - EMC RACK VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	\$0.00 \$13,962.00	UM-H UM-H	27% 27%	\$0.00 \$10,192.26	\$1,128.30 \$2,094.30	\$827.42 \$1,535.82	\$0.00 \$0.00	\$300.88 \$558.48	\$0.00 \$0.00	\$940.25 \$1,745.25
5	VNX55DMEXM	EMPTY VNX55 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,128.30	\$827.42	\$0.00	\$300.88	\$0.00	\$940.25
5	VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	\$10,342.00	UM-H	27%	\$7,549.66	\$1,551.30	\$1,137.62	\$0.00	\$413.68	\$0.00	\$1,292.75
5	VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	\$10,154.00	UM-H	27%	\$7,412.42	\$1,523.10	\$1,116.94	\$0.00	\$406.16	\$0.00	\$1,269.25
5 5	VNX55-KIT	DOCUMENTATION KIT FOR VNX5500 VNX5700 ADD ON DATA MOVER+FC SLIC-E R	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$0.00 \$2,071.35	\$0.00	\$0.00	\$0.00 \$552.36	\$0.00 \$0.00	\$0.00
5	VNX5700DM VNX5700DMEM	VNX5700 DME: 2 DATA MOVER+FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$2,071.35	\$1,518.99 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$1,726.13 \$0.00
5	VNX5700DMEU	VNX5700 DME: 2 DATA MOVER+FC SLIC-UPG	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700DMM	VNX5700 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$2,071.35	\$1,518.99	\$0.00	\$552.36	\$0.00	\$1,726.13
5	VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$18,642.00	UM-H	27%	\$13,608.66	\$2,796.30	\$2,050.62	\$0.00	\$745.68	\$0.00	\$2,330.25
5 5	VNX5700DSPE VNX5700DSPEF	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK VNX5700 SPE FOR DENSE RACK-FIELD INST	\$34,000.00 \$37,778.00	UM-H UM-H	27% 27%	\$24,820.00 \$27,577.94	\$5,100.00 \$5,666.70	\$3,740.00 \$4,155.58	\$0.00 \$0.00	\$1,360.00 \$1,511.12	\$0.00 \$0.00	\$4,250.00 \$4,722.25
5	VNX5700DSFEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	\$37,778.00	UM-H	27%	\$27,577.94	\$5,666.70	\$4,155.58	\$0.00	\$1,511.12	\$0.00	\$4,722.25
5	VNX5700ISOKIT	ARGONAUT; SPITFIRE; ISO KIT	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700SPE	VNX5700 SPE 4X6G SAS BE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$4,250.00
5	VNX5700SPEF	VNX5700 SPE 4X6G SAS BE-FIELD INST	\$0.00	UM-H	27%	\$0.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$4,250.00
5 5	VNX5700SPEM VNX57-75B	VNX5700 SPE 4X6G SAS BE-MINI RACK CONVERT VNX5700 SPE TO VNX7500 SPE	\$0.00 \$58,540.00	UM-H UM-H	27% 27%	\$0.00 \$42,734.20	\$5,100.00 \$8,781.00	\$3,740.00 \$6,439.40	\$0.00 \$0.00	\$1,360.00 \$2,341.60	\$0.00 \$0.00	\$4,250.00 \$7,317.50
5	VNX57DMEX	EMPTY VNX57 DM ENCLOSURE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$1,175.25
5	VNX57DMEXM	EMPTY VNX57 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$1,175.25
5	VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	\$12,693.00	UM-H	27%	\$9,265.89	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	\$1,586.63
5 5	VNX57-KIT VNX6GSDAE15	DOCUMENTATION KIT FOR VNX5700 VNX 15X3.5 IN 6GB SAS EXP DAE -EMC RACK	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$0.00 \$615.60	\$0.00 \$451.44	\$0.00 \$0.00	\$0.00 \$164.16	\$0.00 \$0.00	\$0.00 \$513.00
5	VNX6GSDAE15 VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104.00	UM-H	27%	\$2,995.92	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$513.00 \$513.00
5	VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$4,309.00	UM-H	27%	\$3,145.57	\$646.35	\$473.99	\$0.00	\$172.36	\$0.00	\$538.63
5	VNX6GSDAE15P	VNX57/75 15X3.5 6GB SAS PRIMARY DAE-E R	\$0.00	UM-H	27%	\$0.00	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$513.00
5	VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$4,104.00	UM-H	27%	\$2,995.92	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$513.00
5 5	VNX6GSDAE25 VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS EXP DAE-EMC RACK VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$0.00 \$5,814.00	UM-H UM-H	27% 27%	\$0.00 \$4,244.22	\$872.10 \$872.10	\$639.54 \$639.54	\$0.00 \$0.00	\$232.56 \$232.56	\$0.00 \$0.00	\$726.75 \$726.75
5	VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$6,105.00	UM-H	27%	\$4,456.65	\$915.75	\$671.55	\$0.00	\$244.20	\$0.00	\$763.13
5	VNX6GSDAE25P	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$726.75
5	VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814.00	UM-H	27%	\$4,244.22	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$726.75
5 5	VNX6GSDAE60 VNX6GSDAE60F	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416.00 \$16,416.00	UM-H UM-H	27% 27%	\$11,983.68 \$11,983.68	\$2,462.40 \$2,462.40	\$1,805.76	\$0.00 \$0.00	\$656.64	\$0.00 \$0.00	\$2,052.00 \$2,052.00
5	VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416.00	UM-H	27%	\$11,983.68	\$2,462.40	\$1,805.76 \$1,805.76	\$0.00	\$656.64 \$656.64	\$0.00	\$2,052.00
5	VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416.00	UM-H	27%	\$11,983.68	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$2,052.00
5	VNX6GSDAED15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104.00	UM-H	27%	\$2,995.92	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$513.00
5	VNX7500DM	VNX7500 ADD ON DATA MOVER+FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$4,509.30	\$3,306.82	\$0.00	\$1,202.48	\$0.00	\$3,757.75
5 5	VNX7500DMEU VNX7500DMM	VNX7500 DME: 2 DATA MOVER+FC SLIC-UPG VNX7500 ADD ON DATA MOVER+FC SLIC-M R	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$0.00 \$4,509.30	\$0.00 \$3,306.82	\$0.00 \$0.00	\$0.00 \$1,202.48	\$0.00 \$0.00	\$0.00 \$3,757.75
5	VNX7500DMU	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	\$40,584.00	UM-H	27%	\$29,626.32	\$6,087.60	\$4,464.24	\$0.00	\$1,623.36	\$0.00	\$5,073.00
5	VNX7500DSPE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$7,317.50
5	VNX7500DSPEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$65,043.00	UM-H	27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$8,130.38
5 5	VNX7500DSPEM VNX7500SPE	VNX7500 SPE FOR DENSE RACK-MINI RACK VNX7500 SPE 4X6G SAS BE-EMC RACK	\$65,043.00 \$0.00	UM-H UM-H	27% 27%	\$47,481.39 \$0.00	\$9,756.45 \$8,781.00	\$7,154.73 \$6,439.40	\$0.00 \$0.00	\$2,601.72 \$2,341.60	\$0.00 \$0.00	\$8,130.38 \$7,317.50
5	VNX7500SPEF	VNX7500 SPE 4X6G SAS BE-FIELD INST	\$0.00	UM-H	27%	\$0.00	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$7,317.50
5	VNX7500SPEM	VNX7500 SPE 4X6G SAS BE-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$7,317.50
5	VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$65,043.00	UM-H	27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$8,130.38
5	VNX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	\$65,043.00	UM-H UM-H	27% 27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00 \$0.00	\$8,130.38
5 5	VNX7501DSPEM VNX7501SPE	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK VNX7501 SPE 48GB SP-EMC RACK	\$65,043.00 \$58,540.00	UM-H UM-H	27% 27%	\$47,481.39 \$42,734.20	\$9,756.45 \$8,781.00	\$7,154.73 \$6,439.40	\$0.00 \$0.00	\$2,601.72 \$2,341.60	\$0.00	\$8,130.38 \$7,317.50
5	VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$7,317.50
5	VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$7,317.50
5	VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000.00	UM-H	27%	\$6,570.00	\$1,350.00	\$990.00	\$0.00	\$360.00	\$0.00	\$1,125.00
5	VNX75DMEX VNX75DMEXF	EMPTY VNX75 DM ENCLOSURE - EMC RACK EMPTY VNX75 DM ENCLOSURE - FIELD INST	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$1,410.30	\$1,034.22	\$0.00 \$0.00	\$376.08	\$0.00 \$0.00	\$1,175.25
5 5	VNX75DMEXM	EMPTY VNX75 DM ENCLOSURE - FIELD INST	\$0.00	UM-H	27%	\$0.00	\$1,410.30 \$1,410.30	\$1,034.22 \$1,034.22	\$0.00	\$376.08 \$376.08	\$0.00	\$1,175.25 \$1,175.25
5	VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$12,693.00	UM-H	27%	\$9,265.89	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	\$1,586.63
5	VNX75-KIT	DOCUMENTATION KIT FOR VNX7500	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCS2	VNX 2ND CONTROL STATION-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$341.40	\$250.36	\$0.00	\$91.04	\$0.00	\$284.50
5 5	VNXCS2M VNXCS2U	VNX 2ND CONTROL STATION-MINI RACK VNX 2ND CONTROL STATION - UPGRADE	\$0.00 \$3,073.00	UM-H UM-H	27% 27%	\$0.00 \$2,243.29	\$341.40 \$460.95	\$250.36 \$338.03	\$0.00 \$0.00	\$91.04 \$122.92	\$0.00 \$0.00	\$284.50 \$384.13
5 5	VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	\$3,073.00	UM-H	27%	\$2,243.29 \$173.01	\$460.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCSU	VNX 1ST CONTROL STATION - UPGRADE	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$104.00	UM-H	27%	\$75.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE25ADJ VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$104.00	UM-H	27%	\$75.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-DAE2U-ADJ VNXDMCBLD1S2	ADJUSTABLE RAIL KIT FOR THE 2U DAE VNX CABLE KIT FOR DPE;+ 1 DM; 1CS; 2 SPS	\$59.00 \$0.00	UM-H UM-H	27% 27%	\$43.07 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXDMCBLD2S2	VNX CABLE KIT FOR DPE+2 DM; 1 CS; 2 SPS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBLD3S2	VNX CABLE KIT FOR DPE+3 DM; 1 CS; 2 SPS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBLS2	VNX MINI RCK CBL KIT FOR SPE+2 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	IVP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXDMCBLS3	VNX MINI RCK CBL KIT FOR SPE+3 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNXDMCBLS4 VNXDMCBLS5	VNX MINI RCK CBL KIT FOR SPE+4 DM&1 CS VNX MINI RCK CBL KIT FOR SPE+5 DM&1 CS	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXDMCBLS6	VNX MINI RCK CBL KIT FOR SPE+6 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBLS7	VNX MINI RCK CBL KIT FOR SPE+7 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBLS8	VNX MINI RCK CBL KIT FOR SPE+8 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-DMEADJ VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 2U DME	\$104.00 \$208.00	UM-H UM-H	27% 27%	\$75.92 \$151.84	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VNX-DPE15ADJ VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$208.00	UM-H	27%	\$151.84 \$151.84	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383.00	UM-H	27%	\$3,199.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383.00	UM-H	27%	\$3,199.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXFCSFP	ADDITIONAL 8 G SFP FOR VNX5500	\$0.00	UM-H	27%	\$0.00	\$104.40	\$76.56	\$0.00	\$27.84	\$0.00	\$87.00
5 5	VNXOE32 VNX-OM3-100M	VNX BLK & FILE OE INYO=IC 100M MM FIBRE CABLE LC-LC	\$0.00 \$397.00	UM-H UM-H	27% 27%	\$0.00 \$289.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	\$202.00	UM-H	27%	\$147.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	\$160.00	UM-H	27%	\$116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	\$216.00	UM-H	27%	\$157.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-OM3-3M VNX-OM3-50M	3M MM FIBRE CABLE LC-LC 50M MM FIBRE CABLE LC-LC	\$174.00 \$271.00	UM-H UM-H	27% 27%	\$127.02 \$197.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	\$181.00	UM-H	27%	\$132.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	\$2,922.00	UM-H	27%	\$2,133.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-RPHW5-G4	GEN4 RPA FOR VNX5500; VNX5700; VNX7500	\$0.00	UM-H	27%	\$0.00	\$1,524.00	\$1,117.60	\$0.00	\$406.40	\$0.00	\$1,270.00
5 5	VNX-RPHW5-G4U VNX-RPHW5-G5T	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY RPA GEN5-TAA FOR VNX L2	\$0.00 \$17,880.00	UM-H UM-H	27% 27%	\$0.00 \$13,052.40	\$1,524.00 \$2,682.00	\$1,117.60 \$1,966.80	\$0.00 \$0.00	\$406.40 \$715.20	\$0.00 \$0.00	\$1,270.00 \$2,235.00
5	VNX-RPHW5-G6T	RPA FOR v55 - v75	\$19,250.00	UM-H	27%	\$14,052.50	\$2,887.50	\$2,117.50	\$0.00	\$770.00	\$0.00	\$2,406.25
5	VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	\$59.00	UM-H	27%	\$43.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXSPS1KW	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-E R	\$0.00	UM-H	27%	\$0.00	\$128.40	\$94.16	\$0.00	\$34.24	\$0.00	\$107.00
5 5	VNXSPS1KWF VNXSPS1KWM	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-M R	\$856.00	UM-H UM-H	27% 27%	\$624.88 \$0.00	\$128.40 \$128.40	\$94.16 \$94.16	\$0.00	\$34.24 \$34.24	\$0.00 \$0.00	\$107.00 \$107.00
5	VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-WIR	\$0.00 \$1,900.00	UM-H	27%	\$1,387.00	\$285.00	\$209.00	\$0.00 \$0.00	\$76.00	\$0.00	\$237.50
5	VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900.00	UM-H	27%	\$1,387.00	\$285.00	\$209.00	\$0.00	\$76.00	\$0.00	\$237.50
5	VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	\$209.00	UM-H	27%	\$152.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPEXPDSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$15,304.00	UM-H	27%	\$11,171.92	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$1,913.00
5 5	VSPEXPDSASBEU VSPEXPSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$21,500.00 \$15,304.00	UM-H UM-H	27% 27%	\$15,695.00 \$11,171.92	\$3,225.00 \$2,295.60	\$2,365.00 \$1,683.44	\$0.00 \$0.00	\$860.00 \$612.16	\$0.00 \$0.00	\$2,687.50 \$1,913.00
5	VSPEXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$21,500.00	UM-H	27%	\$15,695.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	\$2,687.50
5	VSPM1GI4CUA	VNX 4 PT 1GBASE-T ISCSI IO MOD PR	\$0.00	UM-H	27%	\$0.00	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$434.75
5	VSPM1GI4CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,869.00	UM-H	27%	\$3,554.37	\$730.35	\$535.59	\$0.00	\$194.76	\$0.00	\$608.63
5 5	VSPM6GS4A VSPM8GFFEA	VNX 4 PT 6G SAS FE IO MODULE PAIR VNX 4 PORT 8G FC IO MODULE PAIR	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$0.00 \$652.20	\$0.00 \$478.28	\$0.00 \$0.00	\$0.00 \$173.92	\$0.00 \$0.00	\$0.00 \$543.50
5	VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$6,087.00	UM-H	27%	\$4,443.51	\$913.05	\$669.57	\$0.00	\$243.48	\$0.00	\$760.88
5	VSPMXGFCOEOPA	2 PORT FCOE IO MODULE OPTICAL	\$0.00	UM-H	27%	\$0.00	\$626.10	\$459.14	\$0.00	\$166.96	\$0.00	\$521.75
5	VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$4,675.00	UM-H	27%	\$3,412.75	\$701.25	\$514.25	\$0.00	\$187.00	\$0.00	\$584.38
5 5	VSPMXGFCOETWA VSPMXGFCOETWU	2 PORT FCOE IO MODULE ACTIVE TWINAX PAIR VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$0.00 \$4,091.00	UM-H UM-H	27% 27%	\$0.00 \$2,986.43	\$438.30 \$613.65	\$321.42 \$450.01	\$0.00 \$0.00	\$116.88 \$163.64	\$0.00 \$0.00	\$365.25 \$511.38
5	VSPMXGI2A	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP	\$4,091.00	UM-H	27%	\$2,980.43	\$1,252.20	\$918.28	\$0.00	\$333.92	\$0.00	\$1,043.50
5	VSPMXGI2CUA	VNX 2 PT 10GBASE-T ISCSI IO MOD PR	\$0.00	UM-H	27%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$652.13
5	VSPMXGI2CUU	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$7,325.00	UM-H	27%	\$5,347.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$915.63
5	VSPMXGI2TWA	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$0.00	UM-H	27%	\$0.00	\$1,043.55	\$765.27	\$0.00	\$278.28	\$0.00	\$869.63
5 5	VSPMXGI2TWU VSPMXGI2U	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$9,740.00 \$11,687.00	UM-H UM-H	27% 27%	\$7,110.20 \$8,531.51	\$1,461.00 \$1,753.05	\$1,071.40 \$1,285.57	\$0.00 \$0.00	\$389.60 \$467.48	\$0.00 \$0.00	\$1,217.50 \$1,460.88
5	V-VX-230010	2.5 300G 10K 6GB SAS DSK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$423.75	\$310.75	\$0.00	\$113.00	\$0.00	\$423.75
5	V-VX-260010	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50
5	V-VX-290010	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$959.25	\$703.45	\$0.00	\$255.80	\$0.00	\$959.25
5 5	V-VX-D60010 V-VX-D90010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$4,915.00 \$6,980.00	UM-H UM-H	27% 27%	\$3,587.95 \$5,095.40	\$737.25 \$1,047.00	\$540.65 \$767.80	\$0.00 \$0.00	\$196.60 \$279.20	\$0.00 \$0.00	\$737.25 \$1,047.00
5	V-VX-V30010	3.5 300G 10K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$461.25	\$338.25	\$0.00	\$123.00	\$0.00	\$461.25
5	V-VX-V60010	3.5 600G 10K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$737.25
5	V-VX-V90010	3.5 IN 900G 10K VAULT PACK FOR 6GSDAE-15	\$0.00	UM-H	27%	\$0.00	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$1,047.00
5 5	V-VX-VS0701 V-VX-VS0702	3.5 IN 1TB 7.2K SAS DISK DRIVE VAULT PK 3.5 IN 2T SAS DISK DRIVE VAULT PACK	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$415.50 \$747.00	\$304.70 \$547.80	\$0.00 \$0.00	\$110.80 \$199.20	\$0.00 \$0.00	\$415.50 \$747.00
5	V-VX-VS0702 V-VX-VS0703	3.5 IN 21 SAS DISK DRIVE VAULT PACK 3.5 IN 3T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H UM-H	27%	\$0.00	\$1,083.75	\$547.80 \$794.75	\$0.00	\$199.20 \$289.00	\$0.00	\$747.00 \$1,083.75
5	V-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,347.00	\$987.80	\$0.00	\$359.20	\$0.00	\$1,347.00
5	V-VX-VS1530	3.5 300G 15K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$609.00	\$446.60	\$0.00	\$162.40	\$0.00	\$609.00
5	V-VX-VS1560	3.5 600G 15K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$969.75	\$711.15	\$0.00	\$258.60	\$0.00	\$969.75
5	VX-2S10-300 VX-2S10-300TU	2.5 IN 300G 10K DISK DRV FOR 6GSDAE-25 VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$105.75 \$106.10	\$77.55 \$77.36	\$0.00 \$0.00	\$28.20 \$28.30	\$0.00 \$0.00	\$105.75 \$106.12
5	VX-2S10-30010	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$106.10	\$77.36	\$0.00		\$0.00	\$106.12
5	VX-2S10-600	2.5 IN 600G 10K DISK DRV FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5	VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530.00	UM-H	27%	\$1,116.90	\$169.98	\$123.93	\$0.00	\$45.34	\$0.00	\$170.01
5 5	VX-2S10-600U VX-2S10-900	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE 2.5 IN 900GB 10K DRIVE FOR 6GSDAE-25	\$1,530.00	UM-H UM-H	27% 27%	\$1,116.90	\$169.98 \$230.25	\$123.93 \$175.45	\$0.00	\$45.34 \$63.80	\$0.00	\$170.01 \$230.25
5	VX-2S10-900 VX-2S10-900TU	VNX 900G 10K DRIVE FOR 6GSDAE-25 VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$0.00 \$2,155.00	UM-H UM-H	27%	\$0.00 \$1,573.15	\$239.25 \$239.42	\$175.45 \$174.56	\$0.00 \$0.00	\$63.80 \$63.86	\$0.00 \$0.00	\$239.25 \$239.46
5	VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155.00	UM-H	27%	\$1,573.15	\$239.42	\$174.56	\$0.00	\$63.86	\$0.00	\$239.46
5	VX-2S6F-100	2.5 IN 100GB FLASH DRIVE FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$527.25
5	VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.26
5 5	VX-2S6F-100U VX-2S6F-200	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE 2.5 IN 200GB FLASH FOR 6GSDAE-25	\$4,745.00 \$0.00	UM-H UM-H	27% 27%	\$3,463.85 \$0.00	\$527.17 \$1,001.25	\$384.35 \$734.25	\$0.00 \$0.00		\$0.00 \$0.00	\$527.26 \$1,001.25
5	VX-2S6F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00		\$0.00	\$1,001.19

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.19
5 5	VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$690.00	UM-H UM-H	27% 27%	\$503.70 \$0.00	\$103.50	\$75.90 \$75.74	\$0.00	\$27.60	\$0.00	\$103.50
5	VX-DS07-010TU VX-DS07-010U	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0.00 \$0.00	UM-H UM-H	27%	\$0.00	\$103.88 \$103.88	\$75.74 \$75.74	\$0.00 \$0.00	\$27.71 \$27.71	\$0.00 \$0.00	\$103.90 \$103.90
5	VX-DS07-0100 VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$1,245.00	UM-H	27%	\$908.85	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75
5	VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.24
5	VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.24
5	VX-DS07-030 VX-DS07-030TU	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$1,805.00 \$2,435.00	UM-H UM-H	27% 27%	\$1,317.65 \$1,777.55	\$270.75	\$198.55 \$197.24	\$0.00	\$72.20 \$72.16	\$0.00 \$0.00	\$270.75 \$270.58
5 5	VX-DS07-030T0 VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435.00	UM-H	27%	\$1,777.55 \$1,777.55	\$270.53 \$270.53	\$197.24 \$197.24	\$0.00 \$0.00	\$72.16 \$72.16	\$0.00	\$270.58 \$270.58
5	VX-DS07-040	VNX 4TB NL-SAS 60X3.5IN DAE	\$2,245.00	UM-H	27%	\$1,638.85	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$336.75
5	VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.69
5	VX-DS07-040U	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.69
5 5	VX-DS10-600 VX-DS10-600TU	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$184.50 \$184.43	\$135.30 \$134.46	\$0.00 \$0.00	\$49.20 \$49.19	\$0.00 \$0.00	\$184.50 \$184.46
5	VX-DS10-600T0	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE  VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$0.00	UM-H	27%	\$0.00	\$184.43	\$134.46 \$134.46	\$0.00	\$49.19	\$0.00	\$184.46
5	VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,745.00	UM-H	27%	\$1,273.85	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	\$261.75
5	VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.24
5	VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.24
5 5	VX-DS6F-100 VX-DS6F-100TU	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$3,535.00 \$4,775.00	UM-H UM-H	27% 27%	\$2,580.55 \$3,485.75	\$530.25 \$530.50	\$388.85 \$386.78	\$0.00 \$0.00	\$141.40 \$141.50	\$0.00 \$0.00	\$530.25 \$530.60
5	VX-DS6F-100T0	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE  VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.60
5	VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5	VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5	VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5 5	VX-VS07-010 VX-VS07-010TU	VNX 1TB NL SAS DRV-15X3.5IN DRV DPE/DAE VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$103.50 \$103.88	\$75.90 \$75.74	\$0.00 \$0.00	\$27.60 \$27.71	\$0.00 \$0.00	\$103.50 \$103.90
5	VX-VS07-01010	VNX 11B NL SAS -15X3.5IN DPE/DAE UPG DRV VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0.00	UM-H	27%	\$0.00	\$103.88	\$75.74 \$75.74	\$0.00	\$27.71	\$0.00	\$103.90
5	VX-VS07-020	2TB 7200RPM 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75
5	VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.24
5	VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.24
5 5	VX-VS07-030 VX-VS07-030TU	3.5 IN 3T 7200RPM DISK DRV FOR 6GSDAE-15 VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0.00 \$2,435.00	UM-H UM-H	27% 27%	\$0.00 \$1,777.55	\$270.75 \$270.53	\$198.55 \$197.24	\$0.00 \$0.00	\$72.20 \$72.16	\$0.00 \$0.00	\$270.75 \$270.58
5	VX-VS07-03010 VX-VS07-030U	VNX 3TB NL SAS 1-15X3.5IN DPE/DAE OFG DRV VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$2,435.00	UM-H	27%	\$1,777.55	\$270.53	\$197.24	\$0.00	\$72.16	\$0.00	\$270.58
5	VX-VS07-040	VNX 4TB NL-SAS 15X3.5IN DAE / DPE	\$0.00	UM-H	27%	\$0.00	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$336.75
5	VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.69
5	VX-VS07-040U	VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.69
5 5	VX-VS10-300 VX-VS10-300TU	300GB 10K 520BPS 6GB SAS 3.5 CARRIER VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0.00 \$0.00	UM-H UM-H	27% 27%	\$0.00 \$0.00	\$115.50 \$115.54	\$84.70 \$84.24	\$0.00 \$0.00	\$30.80 \$30.82	\$0.00 \$0.00	\$115.50 \$115.56
5	VX-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$115.56
5	VX-VS10-600	600GB 10K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$184.50
5	VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.46
5 5	VX-VS10-600U VX-VS10-900	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE 3.5 IN 900G 10K DISK DRV FOR 6GSDAE-15	\$1,660.00 \$0.00	UM-H UM-H	27% 27%	\$1,211.80 \$0.00	\$184.43 \$261.75	\$134.46 \$191.95	\$0.00 \$0.00	\$49.19 \$69.80	\$0.00 \$0.00	\$184.46 \$261.75
5	VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.24
5	VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.24
5	VX-VS15-300	300GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$152.25	\$111.65	\$0.00	\$40.60	\$0.00	\$152.25
5	VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370.00	UM-H	27%	\$1,000.10	\$152.21	\$110.97	\$0.00	\$40.60	\$0.00	\$152.23
5 5	VX-VS15-300U VX-VS15-600	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE 600GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$1,370.00 \$0.00	UM-H UM-H	27% 27%	\$1,000.10 \$0.00	\$152.21 \$242.25	\$110.97 \$177.65	\$0.00 \$0.00	\$40.60 \$64.60	\$0.00 \$0.00	\$152.23 \$242.25
5	VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180.00	UM-H	27%	\$1,591.40	\$242.20	\$176.58	\$0.00	\$64.60	\$0.00	\$242.24
5	VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180.00	UM-H	27%	\$1,591.40	\$242.20	\$176.58	\$0.00	\$64.60	\$0.00	\$242.24
5	VX-VS6F-100	100GB 6GB SAS FLASH DRIVE	\$0.00	UM-H	27%	\$0.00	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5 5	VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775.00 \$4,775.00	UM-H	27%	\$3,485.75 \$3,485.75	\$530.50 \$530.50	\$386.78 \$386.78	\$0.00	\$141.50 \$141.50	\$0.00	\$530.60 \$530.60
5	VX-VS6F-100U VX-VS6F-200	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE 200GB 6GB SAS FLASH DRIVE	\$4,775.00 \$0.00	UM-H UM-H	27% 27%	\$3,485.75 \$0.00	\$530.50 \$1,008.00	\$386.78 \$739.20	\$0.00 \$0.00	\$141.50 \$268.80	\$0.00 \$0.00	\$530.60 \$1,008.00
5	VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5	VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.86
5	450-000-629	Application Protection VNX5500=IC	\$33,502.00	UM-S	27%	\$24,456.46	\$6,030.36	\$5,360.32	\$0.00	\$0.00	\$0.00	\$6,030.36
5 5	450-000-630 450-000-631	Application Protection VNX5700=IC Application Protection VNX7500=IC	\$44,410.00 \$53,939.00	UM-S UM-S	27% 27%	\$32,419.30 \$39,375.47	\$7,993.80 \$9,709.02	\$7,105.60 \$8,630.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,993.80 \$9,709.02
5	456-005-708	Replication Manager: VNX5500	\$53,939.00	UM-S	27%	\$39,375.47	\$9,709.02	\$0,030.24	\$0.00	\$0.00	\$0.00	\$9,709.02
5	456-005-711	Replication Manager: VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-714	Replication Manager: VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-621	DPA REPLICATION ANALYSIS: VNX5500(BLOCK)	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-103-623 456-103-625	DPA REPLICATION ANALYSIS: VNX5700(BLOCK) DPA REPLICATION ANALYSIS: VNX7500(BLOCK)	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-103-680	CC / PROSPHERE MGMT PKG VNX 5500	\$0.00	UM-S	27%	\$0.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$6,193.80
5	456-103-681	CC / PROSPHERE MGMT PKG VNX 5700	\$0.00	UM-S	27%	\$0.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$11,523.60
5	456-103-682	CC / PROSPHERE MGMT PKG VNX 7500	\$0.00	UM-S	27%	\$0.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$19,872.00
5	456-104-238	APPSYNC: VNX5500 =IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-239 456-104-240	APPSYNC: VNX5700 =IC APPSYNC: VNX7500 =IC	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-104-241	APPSYNC UPG FOR APP PROTECTION=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-616	RecoverPoint/SE LOC for VNX5600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-617	RecoverPoint/SE LOC for VNX5800=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-618 456-104-621	RecoverPoint/SE LOC for VNX7600=IC RecoverPoint/SE REM for VNX5600=IC	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-104-622	RecoverPoint/SE REM for VNX5800=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
J			ψ0.00	5.41-0	-170	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-623	RecoverPoint/SE REM for VNX7600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-104-639 456-104-640	RP/SE TO RP/EX LOC UG V55 CX240 = IC RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$8,730.00 \$13,600.00	UM-S UM-S	27% 27%	\$6,372.90 \$9,928.00	\$1,571.40 \$2,448.00	\$1,396.80 \$2,176.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-104-640 456-104-641	RP/SE TO RP/EX LOC UG V57 CX460 = IC RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950.00	UM-S	27%	\$9,926.00 \$12,373.50	\$3,051.00	\$2,712.00	\$0.00	\$0.00	\$0.00	
5	456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495.00	UM-S	27%	\$14,231.35	\$3,509.10	\$3,119.20	\$0.00	\$0.00	\$0.00	\$3,509.10
5	456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900.00	UM-S	27%	\$24,747.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$6,102.00
5	456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880.00	UM-S	27%	\$53,202.40	\$13,118.40	\$11,660.80	\$0.00	\$0.00	\$0.00	\$13,118.40
5	456-104-930	RP/EX LOC FRAME BASED V55 FOR VPLEX =IC	\$17,460.00	UM-S	27%	\$12,745.80	\$3,142.80	\$2,793.60	\$0.00	\$0.00	\$0.00	
5	456-104-931	RP/EX LOC FRAME BASED V57 FOR VPLEX =IC	\$27,160.00	UM-S UM-S	27% 27%	\$19,826.80 \$24,747.00	\$4,888.80	\$4,345.60	\$0.00	\$0.00	\$0.00 \$0.00	\$4,888.80
5 5	456-104-932 456-104-935	RP/EX LOC FRAME BASED V75 FOR VPLEX =IC  RP/EX REM FRAME BASED V55 FOR VPLEX =IC	\$33,900.00 \$38,985.00	UM-S	27%	\$24,747.00 \$28,459.05	\$6,102.00 \$7,017.30	\$5,424.00 \$6,237.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5	456-104-936	RP/EX REM FRAME BASED V57 FOR VPLEX =IC	\$67,800.00	UM-S	27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	
5	456-104-937	RP/EX REM FRAME BASED V75 FOR VPLEX =IC	\$145,760.00	UM-S	27%	\$106,404.80	\$26,236.80	\$23,321.60	\$0.00	\$0.00	\$0.00	
5	456-105-284	VIPR SRM VNX TIER 3=IC	\$0.00	UM-S	27%	\$0.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	
5	456-105-285	VIPR SRM VNX TIER 4=IC	\$0.00	UM-S	27%	\$0.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	
5 5	456-105-286 456-105-385	VIPR SRM VNX TIER 5=IC VIPR SRM UPG VNX TIER 3=IC	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00 \$0.00	\$19,872.00 \$1,605.60	\$17,664.00 \$1,427.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-105-386	VIPR SRM UPG VNX TIER 4=IC	\$0.00	UM-S	27%	\$0.00	\$2,988.00	\$2,656.00	\$0.00	\$0.00	\$0.00	
5	456-105-387	VIPR SRM UPG VNX TIER 5=IC	\$0.00	UM-S	27%	\$0.00	\$5,166.00	\$4,592.00	\$0.00	\$0.00	\$0.00	\$5,166.00
5	456-110-507	vVNX Community Edition=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-508	vVNX Community Edition-20TB=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-509	vVNX Community Edition-50TB=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-110-683 456-110-685	VIPR SRM VNX TIER 3 =IC VIPR SRM VNX TIER 5 =IC	\$34,410.00 \$110,400.00	UM-S UM-S	27% 27%	\$25,119.30 \$80,592.00	\$6,193.80 \$19,872.00	\$5,505.60 \$17,664.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-110-829	VIPR SRM VNX TIER 4 =IC	\$64,020.00	UM-S	27%	\$46,734.60	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	
5	456-111-381	RP/EX REM FRAME V53 FOR VPLEX VS6 =IC	\$38,985.00	UM-S	27%	\$28,459.05	\$7,017.30	\$6,237.60	\$0.00	\$0.00	\$0.00	
5	456-111-382	RP/EX REM FRAME V55 FOR VPLEX VS6=IC	\$145,760.00	UM-S	27%	\$106,404.80	\$26,236.80	\$23,321.60	\$0.00	\$0.00	\$0.00	
5	456-111-386	RP/EX REM FRAME V54 FOR VPLEX VS6=IC	\$67,800.00	UM-S	27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	
5	456-111-392	RP/EX LOC FRAME V53 FOR VPLEX VS6 =IC	\$17,460.00	UM-S	27%	\$12,745.80	\$3,142.80	\$2,793.60	\$0.00	\$0.00	\$0.00	
5 5	456-111-393 456-111-397	RP/EX LOC FRAME V55 FOR VPLEX VS6=IC RP/EX LOC FRAME V54 FOR VPLEX VS6=IC	\$33,900.00 \$27,160.00	UM-S UM-S	27% 27%	\$24,747.00 \$19,826.80	\$6,102.00 \$4,888.80	\$5,424.00 \$4,345.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,102.00 \$4,888.80
5	458-000-215	RP/EX VPLEX FB VNX LOCAL PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-219	RP/SE TO RP/EX REMOTE PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-304	APPSYNC UPG FOR APP PROTECTION SUITE	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-715	RP/EX VPLEX VS6 FB VNX LOCAL PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ADMNRP5500 ADMNRP5700	VNX MONITORING AND REPORTING 5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP7500	VNX MONITORING AND REPORTING-5700 VNX MONITORING AND REPORTING-7500	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ADVP-V55	ADV FILE LICENSE (NFS: MPFS&PNFS)VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ADVP-V57	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V75	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V55	VNX5500 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	AFM-V57 AFM-V75	VNX5700 AUTOMATIC FAILOVER MGR RTU LIC VNX7500 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	APPSYNC-KIT	APPSYNC MEDIA KIT	\$0.00	UM-S	27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	APS-1-LS	LS FOR VNX APPLICATION PROTECTION	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V55	BASE FILE LICENSE (CIFS&FTP) FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BASEP-V57	BASE FILE LICENSE (CIFS&FTP) FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BASEP-V75	BASE FILE LICENSE (CIFS&FTP) FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	CC-VNX-5500 CC-VNX-5700	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5500 EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5700	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00 \$0.00	\$6,192.90 \$11,523.60	\$5,504.80 \$10,243.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	CC-VNX-7500	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-3700	\$0.00	UM-S	27%	\$0.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	
5	EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800.00	UM-S	27%	\$12,264.00	\$3,024.00	\$2,688.00	\$0.00	\$0.00	\$0.00	
5	EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	\$27,000.00	UM-S	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	
5	EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	\$36,000.00	UM-S	27%	\$26,280.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	
5	EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919.00	UM-S	27%	\$29,140.87	\$7,185.42	\$6,387.04	\$0.00	\$0.00	\$0.00	\$7,185.42
5 5	EPAK-V57UPG EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX5700 TOT EFF PACK UPGRADE FOR VNX7500	\$114,535.00 \$196,809.00	UM-S UM-S	27% 27%	\$83,610.55 \$143,670.57	\$20,616.30 \$35,425.62	\$18,325.60 \$31,489.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,616.30 \$35,425.62
5 5	EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$26,543.00	UM-S	27%	\$19,376.39	\$4,777.74	\$4,246.88	\$0.00	\$0.00	\$0.00	\$4,777.74
5	FSTC-V55	FAST CACHE FOR VNX5500	\$20,109.00	UM-S	27%	\$14,679.57	\$3,619.62	\$3,217.44	\$0.00	\$0.00	\$0.00	
5	FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502.00	UM-S	27%	\$12,776.46	\$3,150.36	\$2,800.32	\$0.00	\$0.00	\$0.00	
5	FSTC-V57	FAST CACHE FOR VNX5700	\$52,283.00	UM-S	27%	\$38,166.59	\$9,410.94	\$8,365.28	\$0.00	\$0.00	\$0.00	
5	FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	\$49,676.00	UM-S	27%	\$36,263.48	\$8,941.68	\$7,948.16	\$0.00	\$0.00	\$0.00	
5 5	FSTC-V75	FAST CACHE FOR VNX7500 FAST CACHE FOR VNX7500 UPG	\$64,457.00	UM-S UM-S	27% 27%	\$47,053.61	\$11,602.26	\$10,313.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	
5 5	FSTC-V75-UPG FSTS-V55	FAST CACHE FOR VNX/500 UPG FAST SUITE FOR VNX5500	\$61,850.00 \$24,432.00	UM-S	27%	\$45,150.50 \$17,835.36	\$11,133.00 \$4,397.76	\$9,896.00 \$3,909.12	\$0.00	\$0.00	\$0.00 \$0.00	
5	FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	\$20,912.00	UM-S	27%	\$15,265.76	\$3,764.16	\$3,345.92	\$0.00	\$0.00	\$0.00	\$3,764.16
5	FSTS-V57	FAST SUITE FOR VNX5700	\$70,582.00	UM-S	27%	\$51,524.86	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	
5	FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	\$67,062.00	UM-S	27%	\$48,955.26	\$12,071.16	\$10,729.92	\$0.00	\$0.00	\$0.00	\$12,071.16
5	FSTS-V75	FAST SUITE FOR VNX7500	\$104,016.00		27%	\$75,931.68		\$16,642.56	\$0.00	\$0.00	\$0.00	
5	FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	\$100,496.00		27%	\$73,362.08		\$16,079.36	\$0.00	\$0.00	\$0.00	
5 5	FSTVP-V55 FSTVP-V57	FAST VP FOR VNX5500 FAST VP FOR VNX5700	\$18,098.00 \$52,283.00	UM-S UM-S	27% 27%	\$13,211.54 \$38,166.59	\$3,257.64 \$9,410.94	\$2,895.68 \$8,365.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	FSTVP-V57 FSTVP-V75	FAST VP FOR VNX5700 FAST VP FOR VNX7500	\$84,457.00	UM-S	27%	\$61,653.61	\$15,202.26	\$13,513.12	\$0.00	\$0.00	\$0.00	
5	LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$8,729.00	UM-S	27%	\$6,372.17		\$1,396.64	\$0.00	\$0.00	\$0.00	
5	LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$13,559.00	UM-S	27%	\$9,898.07	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5	LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$16,949.00	UM-S	27%	\$12,372.77	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	
5	LPS-V55	LOCAL PROTECTION SUITE FOR VNX5500	\$0.00	UM-S	27%	\$0.00		\$1,396.64	\$0.00	\$0.00	\$0.00	
5	LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	\$5,831.00	UM-S	27%	\$4,256.63	\$1,049.58	\$932.96	\$0.00	\$0.00	\$0.00	\$1,049.58

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	LPS-V57	LOCAL PROTECTION SUITE FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5 5	LPS-V57-UPG LPS-V75	RECPNT & LPS RTU FOR VNX5700 LOCAL PROTECTION SUITE FOR VNX7500	\$10,661.00 \$0.00	UM-S UM-S	27% 27%	\$7,782.53 \$0.00	\$1,918.98 \$3,050.82	\$1,705.76 \$2,711.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,918.98 \$3,050.82
5	LPS-V75-UPG	RECPNT & LPS RTU FOR VNX7500	\$14,051.00	UM-S	27%	\$10,257.23	\$2,529.18	\$2,248.16	\$0.00	\$0.00	\$0.00	\$2,529.18
5	M-PSM-SWE-UMS	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	UM-S	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSP-SWE-UMS M-PS-SWE-UMS	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC PROSUPPORT WINDD SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00 \$99,827.00	UM-S UM-S	27% 27%	\$72,873.71 \$72,873.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	\$33,692.00	UM-S	27%	\$24,595.16	\$6,064.56	\$5,390.72	\$0.00	\$0.00	\$0.00	\$6,064.56
5	PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	\$57,808.00	UM-S	27%	\$42,199.84	\$10,405.44	\$9,249.28	\$0.00	\$0.00	\$0.00	\$10,405.44
5 5	PPAK-V75UPG RPEX-CDPCX-UG	T. P. PACK UPGRADE FOR THE VNX7500  RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$99,330.00 \$2,050.00	UM-S UM-S	27% 27%	\$72,510.90 \$1,496.50	\$17,879.40 \$369.00	\$15,892.80 \$328.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,879.40 \$369.00
5	RPEX-CRRCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$4,065.00	UM-S	27%	\$2,967.45	\$731.70	\$650.40	\$0.00	\$0.00	\$0.00	\$731.70
5	RPS-V55	REMOTE PROTECTION SUITE FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	\$3,508.56
5 5	RPS-V55-UPG RPS-V57	RECPNT & RPS RTU FOR VNX5500 REMOTE PROTECTION SUITE FOR VNX5700	\$13,784.00 \$0.00	UM-S UM-S	27% 27%	\$10,062.32 \$0.00	\$2,481.12 \$6,101.64	\$2,205.44 \$5,423.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,481.12 \$6,101.64
5	RPS-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	\$28,190.00	UM-S	27%	\$20,578.70	\$5,074.20	\$4,510.40	\$0.00	\$0.00	\$0.00	\$5,074.20
5	RPS-V75	REMOTE PROTECTION SUITE FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$13,118.58	\$11,660.96	\$0.00	\$0.00	\$0.00	\$13,118.58
5 5	RPS-V75-UPG SCS-V55	RECPNTS & RPS RTU FOR VNX7500 Events & Retention Suite for VNX5500=IC	\$67,173.00 \$3,552.00	UM-S UM-S	27% 27%	\$49,036.29 \$2,592.96	\$12,091.14 \$639.36	\$10,747.68 \$568.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,091.14 \$639.36
5	SCS-V55-GOOGL	VNX5500 CONNECTOR FOR GOOGLE	\$3,552.00	UM-S	27%	\$2,592.96	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	\$639.36
5	SCS-V55-UPG	Events & Retention Suite VNX5500 UPG=IC	\$2,376.00	UM-S	27%	\$1,734.48	\$427.68	\$380.16	\$0.00	\$0.00	\$0.00	\$427.68
5	SCS-V57	Events & Retention Suite for VNX5700=IC	\$4,262.00	UM-S	27%	\$3,111.26	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$767.16
5 5	SCS-V57-GOOGL SCS-V57-UPG	VNV5700 CONNECTOR FOR GOOGLE Events & Retention Suite VNX5700 UPG=IC	\$4,262.00 \$3,086.00	UM-S UM-S	27% 27%	\$3,111.26 \$2,252.78	\$767.16 \$555.48	\$681.92 \$493.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$767.16 \$555.48
5	SCS-V75	Events & Retention Suite for VNX7500=IC	\$4,972.00	UM-S	27%	\$3,629.56	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$894.96
5	SCS-V75-GOOGL	VNX7500 CONNECTOR FOR GOOGLE	\$4,972.00	UM-S	27%	\$3,629.56	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$894.96
5 5	SCS-V75-UPG UAYZ-V55	Events & Retention Suite VNX7500 UPG=IC UNISPHERE ANALYZER FOR A VNX5500	\$3,796.00 \$18,098.00	UM-S UM-S	27% 27%	\$2,771.08 \$13,211.54	\$683.28 \$3,257.64	\$607.36 \$2,895.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$683.28 \$3,257.64
5	UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	\$47,055.00	UM-S	27%	\$34,350.15		\$7,528.80	\$0.00	\$0.00	\$0.00	\$8,469.90
5	UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	\$76,011.00	UM-S	27%	\$55,488.03	\$13,681.98	\$12,161.76	\$0.00	\$0.00	\$0.00	\$13,681.98
5 5	UNIB-V55 UNIB-V55UPG	Unisphere for Block for VNX5500 UNISPHERE BLOCK UPG FOR VNX5500	\$12,548.00 \$10,038.00	UM-S UM-S	27% 27%	\$9,160.04 \$7,327.74	\$2,258.64 \$1,806.84	\$2,007.68 \$1,606.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,258.64 \$1,806.84
5	UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	\$34,386.00	UM-S	27%	\$25,101.78	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$6,189.48
5	UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	\$27,509.00	UM-S	27%	\$20,081.57	\$4,951.62	\$4,401.44	\$0.00	\$0.00	\$0.00	\$4,951.62
5 5	UNIB-V75 UNIB-V75UPG	UNISPHERE FOR BLOCK FOR A VNX7500 UNISPHERE BLOCK UPG FOR VNX7500	\$46,149.00 \$36,919.00	UM-S UM-S	27% 27%	\$33,688.77 \$26,950.87	\$8,306.82 \$6,645.42	\$7,383.84 \$5,907.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,306.82 \$6,645.42
5	UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	\$9,330.00	UM-S	27%	\$6,810.90	\$1,679.40	\$1,492.80	\$0.00	\$0.00	\$0.00	\$1,679.40
5	UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	\$7,464.00	UM-S	27%	\$5,448.72	\$1,343.52	\$1,194.24	\$0.00	\$0.00	\$0.00	\$1,343.52
5 5	UNIF-V57 UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700 UNISPHERE FOR FILE FOR A VNX5700	\$34,386.00 \$27,509.00	UM-S UM-S	27% 27%	\$25,101.78 \$20,081.57	\$6,189.48 \$4,951.62	\$5,501.76 \$4,401.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,189.48 \$4,951.62
5	UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	\$46,149.00	UM-S	27%	\$33,688.77	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$8,306.82
5	UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	\$36,919.00	UM-S	27%	\$26,950.87	\$6,645.42	\$5,907.04	\$0.00	\$0.00	\$0.00	\$6,645.42
5 5	UNIU-V55 UNIU-V55UPG	UNISPHERE FOR UNIFIED FOR A VNX-5500 UNISPHERE UPG FOR UNIFIED VNX5500	\$15,443.00 \$12,354.00	UM-S UM-S	27% 27%	\$11,273.39 \$9,018.42	\$2,779.74 \$2,223.72	\$2,470.88 \$1,976.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,779.74 \$2,223.72
5	UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$54,293.00	UM-S	27%	\$39,633.89	\$9,772.74	\$8,686.88	\$0.00	\$0.00	\$0.00	\$9,772.74
5	UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	\$43,434.00	UM-S	27%	\$31,706.82	\$7,818.12	\$6,949.44	\$0.00	\$0.00	\$0.00	\$7,818.12
5 5	UNIU-V75 UNIU-V75UPG	UNISPHERE FOR UNIFIED FOR A VNX7500 UNISPHERE UPG FOR UNIFIED VNX7500	\$70,582.00 \$56,466.00	UM-S UM-S	27% 27%	\$51,524.86 \$41,220.18	\$12,704.76 \$10,163.88	\$11,293.12 \$9,034.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,704.76 \$10,163.88
5	UR-VNX-VNXE	Unisphere Remote for VNX and VNXe	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V55-EPAK	TOTAL EFFICENCY PACK for VNX5500=IC	\$56,192.00	UM-S	27%	\$41,020.16	\$10,114.56	\$8,990.72	\$0.00	\$0.00	\$0.00	\$10,114.56
5 5	V55-LPS V55-PPAK	LOCAL PROTECTION SUITE FOR VNX5500=IC Total Protection Pack for VNX5500=IC	\$8,729.00 \$49,378.00	UM-S UM-S	27% 27%	\$6,372.17 \$36,045.94	\$1,571.22 \$8,888.04	\$1,396.64 \$7,900.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,571.22 \$8,888.04
5	V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492.00	UM-S	27%	\$30,045.94 \$14,229.16	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	\$3,508.56
5	V57-EPAK	TOTAL EFFICENCY PACK for VNX5700=IC	\$130,808.00	UM-S	27%	\$95,489.84	\$23,545.44	\$20,929.28	\$0.00	\$0.00	\$0.00	\$23,545.44
5 5	V57-LPS V57-PPAK	LOCAL PROTECTION SUITE FOR VNX5700=IC Total Protection Pack for VNX5700=IC	\$13,559.00	UM-S UM-S	27% 27%	\$9,898.07	\$2,440.62	\$2,169.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,440.62
5	V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$73,494.00 \$33,898.00	UM-S	27%	\$53,650.62 \$24,745.54	\$13,228.92 \$6,101.64	\$11,759.04 \$5,423.68	\$0.00	\$0.00	\$0.00	\$13,228.92 \$6,101.64
5	V75-EPAK	TOTAL EFFICENCY PACK for VNX7500=IC	\$213,082.00	UM-S	27%	\$155,549.86	\$38,354.76	\$34,093.12	\$0.00	\$0.00	\$0.00	\$38,354.76
5	V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$16,949.00	UM-S	27%	\$12,372.77	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	\$3,050.82
5 5	V75-PPAK V75-RPS	Total Protection Pack for VNX7500=IC REMOTE PROTECTION SUITE FOR VNX7500=IC	\$115,016.00 \$72,881.00	UM-S UM-S	27% 27%	\$83,961.68 \$53,203.13	\$20,702.88 \$13,118.58	\$18,402.56 \$11,660.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,702.88 \$13,118.58
5	VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$11,663.00	UM-S	27%	\$8,513.99	\$2,099.34	\$1,866.08	\$0.00	\$0.00	\$0.00	\$2,099.34
5	VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	\$15,685.00	UM-S	27%	\$11,450.05	\$0.00	\$2,509.60	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX57BTU-KIT VNX57FTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700 FILE TO UNIFIED UPG KIT FOR VNX5700	\$34,386.00 \$34,386.00	UM-S UM-S	27% 27%	\$25,101.78 \$25,101.78	\$6,189.48 \$0.00	\$5,501.76 \$5,501.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,189.48 \$0.00
5	VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$8,306.82
5	VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$0.00	\$7,383.84	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VNX-LS VNXOE-55	VNX LICENSE SOLUTION VNX OE LICENSE MODEL FOR VNX5500	\$0.00 \$0.00	UM-S UM-S	27% 27%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VNXOE-55 VNXOE-57	VNX OE LICENSE MODEL FOR VNX5500 VNX OE LICENSE MODEL FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-75	VNX OE LICENSE MODEL FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOECAPTB	VNX OE PER TB HI CAP-VNX5500;5700;7500 VNX OE CAP TIER/TB FOR VNX5500/5700/7500	\$400.00	UM-S	27% 27%	\$292.00	\$28.00	\$28.00	\$0.00	\$0.00	\$0.00	\$28.00
5 5	VNXOECAPTBU VNXOECPTBU-DP	VNX OE CAP TIER/TB FOR VNX5500/5700/7500 VNXOE CAP TIER/TB FOR DIP CONV	\$400.00 \$320.00	UM-S UM-S	27%	\$292.00 \$233.60		\$28.00 \$22.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.00 \$22.00
5	VNXOEPERFTB	VNX OE PER TB PER FOR VNX5500;5700;7500	\$1,091.00	UM-S	27%	\$796.43	\$76.00	\$76.00	\$0.00	\$0.00	\$0.00	\$76.00
5 5	VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG VNXOE PERF TIER/TB FOR DIP CONV	\$1,091.00	UM-S	27%	\$796.43		\$76.00	\$0.00	\$0.00	\$0.00	\$76.00 \$61.00
5	VNXOEPFTBU-DP 450-001-527	VIXOE PERF HER/TB FOR DIP CONV VIPR SUITE ECS 1-100TB=CB	\$873.00 \$130.00	UM-S V	27% 16%	\$637.29 \$109.20		\$61.00 \$20.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$61.00 \$23.40
5	450-001-528	VIPR SUITE ECS 101-250TB=CB	\$98.00	V	16%	\$82.32		\$15.68	\$0.00	\$0.00	\$0.00	\$17.64

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-529	ViPR SUITE ECS 251-500TB=CB	\$78.00	V	16%	\$65.52	\$14.04	\$12.48	\$0.00	\$0.00	\$0.00	\$14.04
5 5	450-001-530 450-001-531	VIPR SUITE ECS 501-1000TB=CB VIPR SUITE ECS 1001-5000TB=CB	\$70.00 \$48.00	V	16% 16%	\$58.80 \$40.32	\$12.60 \$8.64	\$11.20 \$7.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	450-001-532	VIPR SUITE ECS 1001-3000TB=CB	\$38.00	v	16%	\$31.92	\$6.84	\$6.08	\$0.00	\$0.00	\$0.00	
5	450-001-533	VIPR SUITE ECS 10001TB+=CB	\$34.00	v	16%	\$28.56	\$6.12	\$5.44	\$0.00	\$0.00	\$0.00	
5	456-104-784	ViPR Controller 50-100TB=CA	\$270.00	V	16%	\$226.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-785	ViPR Controller 101-250TB=CA	\$220.00	V	16%	\$184.80	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-786	ViPR Controller 251-500TB=CA	\$200.00	V	16%	\$168.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-104-787	ViPR CONTROLLER 1001 FO00TR-CA	\$180.00 \$170.00	V	16% 16%	\$151.20 \$142.80	\$41.40 \$39.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-104-788 456-104-789	VIPR CONTROLLER 1001-5000TB=CA VIPR CONTROLLER 5001TB+=CA	\$170.00 \$150.00	V	16%	\$142.00	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-790	ViPR Object 50-100TB=CA	\$0.00	v	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-791	ViPR Object 101-250TB=CA	\$0.00	V	16%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	456-104-792	ViPR Object 251-500TB=CA	\$0.00	V	16%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-793	ViPR OBJECT 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-104-794 456-104-795	VIPR OBJECT 1001-5000TB=CA VIPR OBJECT 5001TB+=CA	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$55.20 \$50.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-104-796	VIPR HDFS 50-100TB=CA	\$0.00	v	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-797	ViPR HDFS 101-250TB=CA	\$0.00	v	16%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-798	VIPR HDFS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-104-799	ViPR HDFS 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-104-876	ViPR HDFS 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-104-877 456-105-621	VIPR HDFS 5001TB+=CA VIPR Controller Pack 50-100TB=CA	\$0.00 \$0.00	V V	16% 16%	\$0.00 \$0.00	\$50.60 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-105-625	ViPR Controller Pack 30-100 TB=CA ViPR Controller Pack 251-500TB=CA	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-626	ViPR Object Pack 251-500TB=CA	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-959	ViPR Obj+HDFS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$97.75	\$0.00	\$0.00	\$0.00	\$0.00	\$97.75
5	456-105-960	ViPR Obj+HDFS 101-250TB=CA	\$0.00	V	16%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	456-105-961	ViPR Obj+HDFS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$74.75	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-105-962 456-105-963	VIPR Obj+HDFS 501-1000TB=CA VIPR Obj+HDFS 1001-5000TB=CA	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$66.70 \$63.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-105-964	ViPR Obj+HDFS 5000+TB=CA	\$0.00	v	16%	\$0.00	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-502	VIPR Controller Com=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-503	VIPR Com SP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-504	VIPR Object Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-505	VIPR Object Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-106-506 456-106-507	VIPR Object Com Tier 3=CB VIPR Object Com Tier 4=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-106-507	VIPR Object Com Tier 4=CB VIPR Object Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-509	VIPR Object Com Tier 6=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-510	VIPR HDFS Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-511	VIPR HDFS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-512	VIPR HDFS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-106-513 456-106-514	VIPR HDFS Com Tier 4=CB VIPR HDFS Com Tier 5=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-106-515	VIPR HDFS Com Tier 6=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-516	VIPR Object+HDFS Com Tier 1=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-517	VIPR Object+HDFS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-518	VIPR Object+HDFS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-519	VIPR Object+HDFS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-106-520 456-106-521	VIPR Object+HDFS Com Tier 5=CB VIPR Object+HDFS Com Tier 6=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-106-522	VIPR Block Com Tier 1=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-523	VIPR Block Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-524	VIPR Block Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-525	VIPR Block Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-526	VIPR Block Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-106-527 456-106-528	VIPR Block Com Tier 6=CB VIPR CAS Com Tier 1=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-106-529	VIPR CAS Com Tier 2=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-530	VIPR CAS Com Tier 3=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-531	VIPR CAS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-532	VIPR CAS Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-533	VIPR CAS Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-534	VIPR Controller ECS=CB ECS SP=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-106-535 456-106-544	VIPR CAS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$85.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	456-106-545	VIPR CAS 30-1001B=CA VIPR CAS 101-250TB=CA	\$0.00	v	16%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-546	VIPR CAS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-106-547	VIPR CAS 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-548	VIPR CAS 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-549 456-106-550	VIPR CAS 5000+TB=CA	\$0.00	V V	16%	\$0.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	456-106-550 456-106-551	VIPR CAS Pack 50-100TB=CA VIPR CAS Pack 101-250TB=CA	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-106-552	VIPR CAS Pack 101-2501B=CA VIPR CAS Pack 251-500TB=CA	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-553	VIPR CAS Pack 501-1000TB=CA	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-554	VIPR CAS Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-555	VIPR CAS Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-106-560	ECS Upg Cst SW 101-250TB=CB	\$200.00	V	16%	\$168.00	\$24.00	\$20.00	\$0.00	\$0.00	\$0.00	\$24.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-561	ECS Upg Cst SW 251-500TB=CB	\$165.00	V	16%	\$138.60	\$19.80	\$16.50	\$0.00	\$0.00	\$0.00	\$19.80
5	456-106-562	ECS Upg Cst SW 501-1000TB=CB	\$150.00		16%	\$126.00	\$18.00	\$15.00	\$0.00	\$0.00	\$0.00	\$18.00
5 5	456-106-563 456-106-564	ECS Upg Cst SW 1001-5000TB=CB	\$130.00 \$125.00		16% 16%	\$109.20 \$105.00	\$15.60 \$15.00	\$13.00 \$12.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15.60 \$15.00
5	456-106-565	ECS Upg Cst SW 5001-10000TB=CB ECS Upg Cst SW 10001+TB=CB	\$125.00	v	16%	\$96.60	\$13.80	\$12.50 \$11.50	\$0.00 \$0.00	\$0.00	\$0.00	\$15.00 \$13.80
5	456-106-649	VIPR Controller Starter 50 TB Lic Pck=CA	\$0.00	v	16%	\$0.00	\$2,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,166.00
5	456-106-779	VIPR SRM ECS Tier 0=CB	\$0.00	V	16%	\$0.00	\$30.60	\$27.20	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-780	VIPR SRM ECS Tier 1=CB	\$0.00	V	16%	\$0.00	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$23.40
5	456-106-781	VIPR SRM ECS Tier 2=CB	\$0.00		16%	\$0.00	\$18.00	\$16.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-782	VIPR SRM ECS Tier 3=CB	\$0.00		16%	\$0.00	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$16.20
5 5	456-106-783 456-106-784	VIPR SRM ECS Tier 4=CB VIPR SRM ECS Tier 5=CB	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$12.60 \$10.80	\$11.20 \$9.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12.60 \$10.80
5	456-106-785	VIPR SRM ECS Tier 6=CB	\$0.00		16%	\$0.00	\$9.90	\$8.80	\$0.00	\$0.00	\$0.00	\$9.90
5	456-106-786	VIPR SRM Comm Tier 0=CB	\$0.00		16%	\$0.00	\$30.60	\$17.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-787	VIPR SRM Comm Tier 1=CB	\$0.00		16%	\$0.00	\$23.40	\$13.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-106-788	VIPR SRM Comm Tier 2=CB	\$0.00	V	16%	\$0.00	\$18.00	\$10.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-789	VIPR SRM Comm Tier 3=CB	\$0.00		16%	\$0.00	\$16.20	\$9.00	\$0.00	\$0.00	\$0.00	\$16.20
5 5	456-106-790 456-106-791	VIPR SRM Comm Tier 4=CB VIPR SRM Comm Tier 5=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$12.60 \$10.80	\$7.00 \$6.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12.60 \$10.80
5	456-106-792	VIPR SRM Comm Tier 6=CB	\$0.00	V	16%	\$0.00	\$9.90	\$5.50	\$0.00	\$0.00	\$0.00	\$9.90
5	456-106-793	VIPR SRM SIO Tier 0=CB	\$0.00	V	16%	\$0.00	\$55.80	\$31.00	\$0.00	\$0.00	\$0.00	\$55.80
5	456-106-794	VIPR SRM SIO Tier 1=CB	\$0.00		16%	\$0.00	\$43.20	\$24.00	\$0.00	\$0.00	\$0.00	\$43.20
5	456-106-795	VIPR SRM SIO Tier 2=CB	\$0.00		16%	\$0.00	\$32.40	\$18.00	\$0.00	\$0.00	\$0.00	\$32.40
5	456-106-796	VIPR SRM SIO Tier 3=CB	\$0.00		16%	\$0.00	\$30.60	\$17.00	\$0.00	\$0.00	\$0.00	\$30.60
5 5	456-106-797 456-106-798	VIPR SRM SIO Tier 4=CB VIPR SRM SIO Tier 5=CB	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$23.40 \$19.80	\$13.00 \$11.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.40 \$19.80
5	456-106-799	VIPR SRM SIO Tier 6=CB	\$0.00		16%	\$0.00	\$18.00	\$10.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-927	ECS Object Bundle Unstrct SW 1TB=CB	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-928	VIPR Controller Object Pack 100TB=CA	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-135	VIPR Object Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-107-136	VIPR HDFS Com 1-100TB=CB VIPR Object+HDFS Com 1-100TB=CB	\$0.00 \$0.00	V	16% 16%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-107-137 456-107-138	VIPR Block Com 1-100TB=CB	\$0.00	-	16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	456-107-139	VIPR CAS Com 1-100TB=CB	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-140	ECS Upg Cst SW 1-100TB=CB	\$225.00	V	16%	\$189.00	\$27.00	\$22.50	\$0.00	\$0.00	\$0.00	\$27.00
5	456-107-141	ECS DIY SW 1-100TB=CB	\$235.00		16%	\$197.40	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$54.05
5	456-107-142	ECS DIY SW 101-250TB=CB	\$210.00		16%	\$176.40	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5 5	456-107-143 456-107-144	ECS DIY SW 251-500TB=CB ECS DIY SW 501-1000TB=CB	\$175.00 \$160.00		16% 16%	\$147.00 \$134.40	\$40.25 \$36.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40.25 \$36.80
5	456-107-145	ECS DIY SW 1001-5000TB=CB	\$140.00		16%	\$117.60	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-146	ECS DIY SW 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	456-107-147	ECS DIY SW 10001+TB=CB	\$125.00		16%	\$105.00	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	456-107-331	VIPR Ctrl Starter 2 - 50 TB Lic Pck=CA	\$0.00	V	16%	\$0.00	\$1,215.55	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.55
5 5	456-107-815 456-108-437	EMC VIPR SP=CA ECS Appliance SW 101-250TB=CB	\$0.00 \$200.00	V V	16% 16%	\$0.00 \$168.00	\$0.00 \$24.00	\$0.00 \$20.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$24.00
5	456-108-438	ECS Appliance SW 251-500TB=CB	\$165.00	-	16%	\$138.60	\$19.80	\$16.50	\$0.00	\$0.00	\$0.00	\$19.80
5	456-108-439	ECS Appliance SW 501-1000TB=CB	\$150.00		16%	\$126.00	\$18.00	\$15.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-108-440	ECS Appliance SW 1001-5000TB=CB	\$130.00		16%	\$109.20	\$15.60	\$13.00	\$0.00	\$0.00	\$0.00	\$15.60
5	456-108-441	ECS Appliance SW 5001-10000TB=CB	\$125.00		16%	\$105.00	\$15.00	\$12.50	\$0.00	\$0.00	\$0.00	\$15.00
5 5	456-108-442 456-109-004	ECS Appliance SW 10001+TB=CB ECS Appliance SW 1-100TB=CB	\$115.00 \$235.00		16% 16%	\$96.60 \$197.40	\$13.80 \$28.20	\$11.50 \$23.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13.80 \$28.20
5	456-110-347	ECS Promotion SW=CB	\$80.00		16%	\$67.20	\$9.60	\$8.00	\$0.00	\$0.00	\$0.00	\$9.60
5	456-110-402	OBJ BUNDL ATM CAP 1-100TB=CB	\$235.00		16%	\$197.40	\$25.85	\$0.00	\$0.00	\$0.00	\$0.00	\$25.85
5	456-110-403	OBJ BUNDL ATM CAP 101-250TB=CB	\$210.00		16%	\$176.40	\$23.10	\$0.00	\$0.00	\$0.00	\$0.00	\$23.10
5	456-110-404	OBJ BUNDL ATM CAP 251-500TB=CB	\$175.00	V	16%	\$147.00	\$19.25	\$0.00	\$0.00	\$0.00	\$0.00	\$19.25
5	456-110-405	OBJ BUNDL ATM CAP 501-1000TB=CB OBJ BUNDL ATM CAP 1001-5000TB=CB	\$160.00	V	16%	\$134.40	\$17.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17.60
5 5	456-110-406 456-110-407	OBJ BUNDL ATM CAP 1001-5000TB=CB	\$140.00 \$135.00	-	16% 16%	\$117.60 \$113.40	\$15.40 \$14.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15.40 \$14.85
5	456-110-408	OBJ BUNDL ATM CAP 10001TB+CB	\$125.00		16%	\$105.00	\$13.75	\$0.00	\$0.00	\$0.00	\$0.00	\$13.75
5	456-110-409	OBJ BUNDL CENT CAP 1-100TB=CB	\$420.00		16%	\$352.80	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-110-410	OBJ BUNDL CENT CAP 101-250TB=CB	\$399.00	V	16%	\$335.16	\$43.89	\$0.00	\$0.00	\$0.00	\$0.00	\$43.89
5	456-110-411	OBJ BUNDL CENT CAP 251-500TB=CB	\$287.00		16%	\$241.08	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$31.57
5	456-110-412	OBJ BUNDL CENT CAP 501-1000TB=CB	\$273.00		16%	\$229.32	\$30.03	\$0.00	\$0.00	\$0.00	\$0.00	\$30.03
5 5	456-110-413 456-110-414	OBJ BUNDL CENT CAP 1001-5000TB=CB OBJ BUNDL CENT CAP 5001-10000TB=CB	\$261.80 \$256.20	V V	16% 16%	\$219.91 \$215.21	\$28.80 \$28.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.80 \$28.18
5	456-110-415	OBJ BUNDL CENT CAP 10001-10001B=CB	\$249.90	v	16%	\$209.92	\$27.49	\$0.00	\$0.00	\$0.00	\$0.00	\$27.49
5	456-110-546	VS SRM ECS 1-100 TB=CB	\$130.00	V	16%	\$109.20	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$23.40
5	456-110-554	VS VIPRC ECS LIC=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-794	VIPR SRM ECS 1-100 TB=CB	\$88.00		16%	\$73.92	\$15.84	\$14.08	\$0.00	\$0.00	\$0.00	\$15.84
5 5	456-110-795 456-110-796	VIPR SRM ECS 101-250 TB=CB VIPR SRM ECS 251-500 TB=CB	\$67.00 \$52.00		16% 16%	\$56.28 \$43.68	\$12.06 \$9.36	\$10.72 \$8.32	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12.06 \$9.36
5	456-110-796	VIPR SRM ECS 231-300 TB=CB VIPR SRM ECS 501-1000 TB=CB	\$52.00 \$45.00		16%	\$43.80 \$37.80	\$8.10	\$6.32 \$7.20	\$0.00 \$0.00	\$0.00	\$0.00	\$9.36 \$8.10
5	456-110-798	VIPR SRM ECS 1001-5000 TB=CB	\$30.00		16%	\$25.20	\$5.40	\$4.80	\$0.00	\$0.00	\$0.00	\$5.40
5	456-110-799	VIPR SRM ECS 5001-10000 TB=CB	\$25.00	V	16%	\$21.00	\$4.50	\$4.00	\$0.00	\$0.00	\$0.00	\$4.50
5	456-110-800	VIPR SRM ECS 10000+ TB=CB	\$23.00		16%	\$19.32	\$4.14	\$3.68	\$0.00	\$0.00	\$0.00	\$4.14
5 5	456-110-801 456-110-802	VIPR SRM Comm 1-100 TB=CB VIPR SRM Comm 101-250 TB=CB	\$170.00 \$130.00		16% 16%	\$142.80 \$109.20	\$30.60 \$23.40	\$17.00 \$13.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30.60 \$23.40
5	456-110-803	VIPR SRM Comm 251-500 TB=CB	\$100.00		16%	\$84.00	\$23.40 \$18.00	\$10.00	\$0.00	\$0.00	\$0.00	\$23.40 \$18.00
5	456-110-804	VIPR SRM Comm 501-1000 TB=CB	\$90.00		16%	\$75.60	\$16.20	\$9.00	\$0.00	\$0.00	\$0.00	\$16.20

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-805	VIPR SRM Comm 1001-5000 TB=CB	\$70.00	V	16%	\$58.80	\$12.60	\$7.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-110-806 456-110-807	VIPR SRM Comm 5001-10000 TB=CB	\$60.00		16%	\$50.40	\$10.80	\$6.00	\$0.00	\$0.00	\$0.00	\$10.80
5 5	456-110-807 456-110-942	VIPR SRM Comm 10000+ TB=CB EMC ECS DARE= CB	\$55.00 \$0.00		16% 16%	\$46.20 \$0.00	\$9.90 \$0.00	\$5.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.90 \$0.00
5	456-111-686	ECS SW Certified 1-100TB=CB	\$225.00		16%	\$189.00	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$51.75
5	456-111-687	ECS SW Certified 101-250TB=CB	\$200.00	-	16%	\$168.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	456-111-688	ECS SW Certified 251-500TB=CB	\$165.00	V	16%	\$138.60	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$37.95
5	456-111-689	ECS SW Certified 501-1000TB=CB	\$150.00		16%	\$126.00	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$34.50
5	456-111-690	ECS SW Certified 1001-5000TB=CB	\$130.00		16%	\$109.20	\$29.90	\$0.00	\$0.00	\$0.00	\$0.00	\$29.90
5 5	456-111-691 456-111-692	ECS SW Certified 5001-10000TB=CB ECS SW Certified 10001+TB=CB	\$125.00 \$115.00		16% 16%	\$105.00 \$96.60	\$28.75 \$26.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.75 \$26.45
5	456-112-099	NHC SOFTWARE vSphere	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-805	NHC Developer Workbench =ZC	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-872	ECS SW DARE CERTIFIED DIY=CB	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-417	ViPR Data Services Pack 50-100TB=CA	\$0.00		16%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5 5	457-101-418 457-101-419	ViPR Data Services Pack 101-250TB=CA ViPR Data Services Pack 251-500TB=CA	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$98.90 \$85.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$98.90 \$85.10
5	457-101-419	VIPR Data Services Pack 501-1000TB=CA	\$0.00		16%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	457-101-421	ViPR Data Services Pack 1001-5000TB=CA	\$0.00	v	16%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	457-101-422	ViPR Data Services Pack 5001TB+=CA	\$0.00	V	16%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-548	ViPR Data Service HDFS Pack 50-100TB=CA	\$0.00		16%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	457-101-549	ViPR Data Srv HDFS Pack 101-250TB=CA	\$0.00		16%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5 5	457-101-550 457-101-551	VIPR Data Srv HDFS Pack 251-500TB=CA	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$85.10 \$78.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$85.10
5	457-101-551	ViPR Data Srv HDFS Pack 501-1000TB=CA ViPR Data Srv HDFS Pack 1001-5000TB=CA	\$0.00	-	16%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20 \$73.60
5	457-101-553	ViPR Data Srv HDFS Pack 5001+TB=CA	\$0.00		16%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-554	ViPR Analytics Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5	457-101-555	ViPR Analytics Pack 101-250TB=CA	\$0.00		16%	\$0.00	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$106.95
5	457-101-556	ViPR Analytics Pack 251-500TB=CA	\$0.00		16%	\$0.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5 5	457-101-557 457-101-558	ViPR Analytics Pack 501-1000TB=CA ViPR Analytics Pack 1001-5000TB=CA	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$86.25 \$82.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$86.25 \$82.80
5	457-101-559	ViPR Analytics Pack 5001+TB=CA	\$0.00	v	16%	\$0.00	\$74.75	\$0.00	\$0.00	\$0.00	\$0.00	\$74.75
5	457-101-705	VIPR Object Com Pack Tier 1=CB	\$0.00	-	16%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	457-101-706	VIPR Object Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	457-101-707	VIPR Object Pack Tier 3=CB	\$0.00		16%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	457-101-708	VIPR Object Com Pack Tier 4=CB	\$0.00		16%	\$0.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5 5	457-101-709 457-101-710	VIPR Object Com Pack Tier 5=CB VIPR Object Com Pack Tier 6=CB	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$31.05 \$28.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31.05 \$28.75
5	457-101-710	VIPR HDFS Pack Tier 1=CB	\$0.00		16%	\$0.00	\$37.80	\$21.00	\$0.00	\$0.00	\$0.00	\$37.80
5	457-101-712	VIPR HDFS Com Pack Tier 2=CB	\$0.00		16%	\$0.00	\$31.50	\$17.50	\$0.00	\$0.00	\$0.00	\$31.50
5	457-101-713	VIPR HDFS Com Pack Tier 3=CB	\$0.00		16%	\$0.00	\$28.80	\$16.00	\$0.00	\$0.00	\$0.00	\$28.80
5	457-101-714	VIPR HDFS Com Pack Tier 4=CB	\$0.00		16%	\$0.00	\$25.20	\$14.00	\$0.00	\$0.00	\$0.00	\$25.20
5	457-101-715	VIPR HDFS Com Pack Tier 5=CB	\$0.00		16%	\$0.00	\$24.30	\$13.50	\$0.00	\$0.00	\$0.00	\$24.30
5 5	457-101-716 457-101-717	VIPR HDFS Com Pack Tier 6=CB VIPR Object+HDFS Com Pack Tier 1=CB	\$0.00 \$0.00	V V	16% 16%	\$0.00 \$0.00	\$22.50 \$48.30	\$12.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$48.30
5	457-101-717	VIPR Object+HDFS Com Pack Tier 2=CB	\$0.00		16%	\$0.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	457-101-719	VIPR Object+HDFS Com Pack Tier 3=CB	\$0.00		16%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	457-101-720	VIPR Object+HDFS Com Pack Tier 4=CB	\$0.00		16%	\$0.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	457-101-721	VIPR Object+HDFS Com Pack Tier 5=CB	\$0.00		16%	\$0.00	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	457-101-722	VIPR Object+HDFS Com Pack Tier 6=CB	\$0.00		16%	\$0.00	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5 5	457-101-729 457-101-730	VIPR CAS Com Pack Tier 1=CB VIPR CAS Com Pack Tier 2=CB	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$37.80 \$31.50	\$21.00 \$17.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37.80 \$31.50
5	457-101-730	VIPR CAS Com Pack Tier 3=CB	\$0.00		16%	\$0.00	\$28.80	\$16.00	\$0.00	\$0.00	\$0.00	\$28.80
5	457-101-732	VIPR CAS Com Pack Tier 4=CB	\$0.00		16%	\$0.00	\$25.20	\$14.00	\$0.00	\$0.00	\$0.00	\$25.20
5	457-101-733	VIPR CAS Com Pack Tier 5=CB	\$0.00		16%	\$0.00	\$24.30	\$13.50	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-734	VIPR CAS Com Pack Tier 6=CB	\$0.00		16%	\$0.00	\$22.50	\$12.50	\$0.00	\$0.00	\$0.00	\$22.50
5	457-101-735	ECS Appliance SW 101-250TB=CB	\$0.00		16%	\$0.00	\$25.20	\$21.00	\$0.00	\$0.00	\$0.00	\$25.20
5 5	457-101-736 457-101-737	ECS Appliance SW 251-500TB=CB ECS Appliance SW 501-1000TB=CB	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$21.00 \$19.20	\$17.50 \$16.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21.00 \$19.20
5	457-101-738	ECS Appliance SW 1001-5000TB=CB	\$0.00		16%	\$0.00	\$16.80	\$14.00	\$0.00	\$0.00	\$0.00	\$16.80
5	457-101-739	ECS Appliance SW 5001-10000TB=CB	\$0.00		16%	\$0.00	\$16.20	\$13.50	\$0.00	\$0.00	\$0.00	\$16.20
5	457-101-740	ECS Appliance SW 10001+TB=CB	\$0.00	V	16%	\$0.00	\$15.00	\$12.50	\$0.00	\$0.00	\$0.00	\$15.00
5	457-101-745	VIPR Data Srv CAS Pack 50-100TB=CA	\$0.00		16%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	457-101-746	VIPR Data Srv CAS Pack 101-250TB=CA	\$0.00		16%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5 5	457-101-747	VIPR Data Srv CAS Pack 501 1000TB=CA	\$0.00 \$0.00		16% 16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5 5	457-101-748 457-101-749	VIPR Data Srv CAS Pack 501-1000TB=CA VIPR Data Srv CAS Pack 1001-5000TB=CA	\$0.00 \$0.00	V	16%	\$0.00 \$0.00	\$78.20 \$73.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$78.20 \$73.60
5	457-101-750	VIPR Data Srv CAS Pack 5001+TB=CA	\$0.00	-	16%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-859	ECS Appliance SW 1-100TB=CB	\$0.00	V	16%	\$0.00	\$28.20	\$23.50	\$0.00	\$0.00	\$0.00	\$28.20
5	457-101-862	VIPR ECS DC=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-001	ViPR Controller=CA	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-587	VIPR Controller Starter 50 TB Lic Pck	\$1.00		16%	\$0.84	\$2,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,166.00
5 5	458-000-648 458-000-649	VIPR SRM for ECS VIPR SRM for SIO	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-649 458-000-842	VIPR SRM for SIO VIPR CONTROLLER	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	458-000-872	Elastic Cloud Strg	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-877	VIPR SRM Comm	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-989	AppSync for ViPR	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-995	ECS Promotion	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-160	ViPR SRM Open	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-198 458-001-199	Object Bundle Atmos Object Bundle Centera	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-200	ECS DARE	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-214	VIPR Object Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$21.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-215	VIPR Object Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$31.50	\$17.50	\$0.00	\$0.00	\$0.00	\$31.50
5 5	458-001-216 458-001-217	VIPR Object Pack Tier 3=CB VIPR Object Com Pack Tier 4=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$28.80 \$25.20	\$16.00 \$14.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.80 \$25.20
5	458-001-218	VIPR Object Com Pack Tier 5=CB	\$0.00	v	16%	\$0.00	\$24.30	\$13.50	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-219	Elastic Cloud Storage DIY (ECS)	\$0.00	V	16%	\$0.00	\$22.50	\$12.50	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-220	VIPR HDFS Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$21.00	\$0.00	\$0.00	\$0.00	\$37.80
5 5	458-001-221 458-001-222	VIPR HDFS Com Pack Tier 2=CB VIPR HDFS Com Pack Tier 3=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$31.50 \$28.80	\$17.50 \$16.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$31.50 \$28.80
5	458-001-223	VIPR HDFS Com Pack Tier 4=CB	\$0.00	v	16%	\$0.00	\$25.20	\$14.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-224	VIPR HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$13.50	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-225	VIPR HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$22.50	\$12.50	\$0.00	\$0.00	\$0.00	\$22.50
5 5	458-001-226 458-001-227	VIPR Object+HDFS Com Pack Tier 1=CB VIPR Object+HDFS Com Pack Tier 2=CB	\$0.00 \$0.00	V V	16% 16%	\$0.00 \$0.00	\$37.80 \$31.50	\$21.00 \$17.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$37.80 \$31.50
5	458-001-228	VIPR Object+HDFS Com Pack Tier 3=CB	\$0.00	v	16%	\$0.00	\$28.80	\$16.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-229	VIPR Object+HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$14.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-230	VIPR Object+HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$13.50	\$0.00	\$0.00	\$0.00	\$24.30
5 5	458-001-231 458-001-232	VIPR Object+HDFS Com Pack Tier 6=CB VIPR CAS Com Pack Tier 1=CB	\$0.00 \$0.00	V V	16% 16%	\$0.00 \$0.00	\$22.50 \$37.80	\$12.50 \$21.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$37.80
5	458-001-232	VIPR CAS Com Pack Tier 1-CB	\$0.00	V	16%	\$0.00	\$31.50	\$17.50	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-234	VIPR CAS Com Pack Tier 3=CB	\$0.00	v	16%	\$0.00	\$28.80	\$16.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-235	VIPR CAS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$14.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-236	VIPR CAS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$13.50	\$0.00	\$0.00	\$0.00	\$24.30
5 5	458-001-237 458-001-238	VIPR CAS Com Pack Tier 6=CB VIPR Com SP	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$22.50 \$0.00	\$12.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.50 \$0.00
5	458-001-239	VIPR Unstret Com	\$0.00	v	16%	\$0.00	\$42.30	\$37.60	\$0.00	\$0.00	\$0.00	\$42.30
5	458-001-461	Object Bundle Atmos	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-643	VS SRM ECS=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-684 458-001-780	ECS Upg Cst SW ECS SW CERTIFIED	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-002-111	NHC Developer Workbench	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMCEOB3-CF	ATMOS BUNDLE3 CE SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMCERTUOB3-CF	ATMOS BUNDLE3 CE RTU SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ATMOSCEOBJ2	ATMOS BUNDLE CE SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00
5	ATMOSCEOBJ3 ATMOSCERTUOBJ2	ATMOS BUNDLE3 CE SW=ID ATMOS BUNDLE CE RTU SW=ID	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ATMOSCERTUOBJ3	ATMOS BUNDLE3 CE RTU SW=ID	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSLEOBJ2	ATMOS BUNDLE LE SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSLERTUOBJ2	ATMOS BUNDLE LE RTU SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ATMOSOB3-CF ATMOSOSOBJ2	ATMOS BUNDLE3 OS SW=ID ATMOS BUNDLE OS SW=ID	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ATMOSOSOBJ3	ATMOS BUNDLE3 OS SW=ID	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CENCEPLSOBJ2	CENTERA BUNDLE CE PLS SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CENTGOVEDOBJ2	CENTERA BUNDLE GOV ED SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CENTREPLICOBJ2	CENTERA BUNDLE REP SW=ID CENTERA BUNDLE ADVANCED RETENTION MNGMT	\$0.00 \$0.00	V V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CNR2NMSWOBJ2	CENTERA BUNDLE MIRROR SW (2 NODE)=ID	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NPSWOBJ2	CENTERA BUNDLE PARITY SW (2 NODE)=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NPUPG4OBJ2	CENTERA BUNDLE PARITY UPGRADE=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	CNRCNSLSWKITOBJ2 CNRCUAISWOBJ2	CENTERA BUNDLE CONSOLE SOFTWARE=IC CENTERA BUNDLE CNR INT BOX CUA SW=IC	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	CNRSWRK2RKOBJ2	CENTERA BUNDLE RACK TO RACK ENT SW=IC	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRTOOLSSWOBJ2	CENTERA BUNDLE CUS TOOLS & DOCS=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS4-SLES	ECS4 SUSE LINUX ENTPRSE SERVER OS TRCK	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ECS5-SLES ECS-DARE-KIT	ECS5 SUSE LINUX ENTPRSE SERVER OS TRCK EMC ECS Dare 2.2 SW Media Kit=CB	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ECS-LS-UPG	ECS UPGRADE LICENSE SOLUTION=CB	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS-SW-KIT	EMC ECS SW MEDIA KIT=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-10G-SFP	10GBE OPTICAL SFP	\$670.00	V	16%	\$562.80	\$80.40	\$67.00	\$0.00	\$0.00	\$0.00	\$80.40
5 5	ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4 DAE 15 6TB SATA 7.2K HAPW CST ECS G4	\$17,510.00 \$17,510.00	V	16% 16%	\$14,708.40 \$14,708.40	\$2,101.20 \$2,101.20	\$1,751.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,101.20 \$2,101.20
5	ES4-15-T6-U ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW CST ECS G4 DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,510.00	V	16%	\$14,708.40 \$14,708.40	\$2,101.20	\$1,751.00 \$1,751.00	\$0.00	\$0.00	\$0.00	\$2,101.20
5	ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	\$16,940.00	v	16%	\$14,229.60	\$2,032.80	\$1,694.00	\$0.00	\$0.00	\$0.00	\$2,032.80
5	ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$20,320.00	V	16%	\$17,068.80	\$2,438.40	\$2,032.00	\$0.00	\$0.00	\$0.00	\$2,438.40
5 5	ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$16,940.00	V V	16%	\$14,229.60 \$21,756.00	\$2,032.80	\$1,694.00	\$0.00	\$0.00	\$0.00	\$2,032.80
5 5	ES4-30-T6 ES4-30-T6-U	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4 DAE 30 6TB SATA 7.2K HAPW CST ECS G4	\$25,900.00 \$25,900.00	V	16% 16%	\$21,756.00 \$21,756.00	\$3,108.00 \$3,108.00	\$2,590.00 \$2,590.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,108.00 \$3,108.00
5	ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW CST ECS G4	\$25,900.00	v	16%	\$21,756.00	\$3,108.00	\$2,590.00	\$0.00	\$0.00	\$0.00	\$3,108.00
5	ES4-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-RINT-2U	CBLE CABPWR 3 PHS QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES4-3PD-RS ES4-3PD-RS-2U	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4 CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4U	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES4-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES4-3PW-INTG	CBL CBPR 3 PHSE WYE INTL GARO ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES4-3PW-US ES4-3PW-USL22	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G4 CBL CBPR 3 PHASE WYE US L22 ECS G4	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$34,350.00	v	16%	\$28,854.00	\$4,122.00	\$3,435.00	\$0.00	\$0.00	\$0.00	\$4,122.00
5	ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	\$34,350.00	v	16%	\$28,854.00	\$4,122.00	\$3,435.00	\$0.00	\$0.00	\$0.00	\$4,122.00
5	ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,350.00	V	16%	\$28,854.00	\$4,122.00	\$3,435.00	\$0.00	\$0.00	\$0.00	\$4,122.00
5 5	ES4-60-T6 ES4-60-T6T	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4 DRIVES 60 6TB SATA 7.2K MFG ECS G4 TAA	\$42,980.00 \$44,730.00	V	16% 16%	\$36,103.20 \$37,573.20	\$5,157.60 \$5,367.60	\$4,298.00 \$4,473.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,157.60 \$5,367.60
5	ES4-60-T6-U	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	\$42,980.00	v	16%	\$36,103.20	\$5,157.60	\$4,298.00	\$0.00	\$0.00	\$0.00	\$5,367.60
5	ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$42,980.00	V	16%	\$36,103.20	\$5,157.60	\$4,298.00	\$0.00	\$0.00	\$0.00	\$5,157.60
5	ES4-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES4-CR-SVR-BK-B4X ES4-CR-SVR-OB-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4 SVR 2U CHS CR OB 10GBE HAPW FLD ECS G4	\$109,880.00 \$0.00	V	16% 16%	\$92,299.20 \$0.00	\$13,185.60 \$4,230.00	\$10,988.00 \$3,525.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,185.60 \$4,230.00
5	ES4-DC1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 FCS G4	\$22,890.00	v	16%	\$19,227.60	\$2,746.80	\$2,289.00	\$0.00	\$0.00	\$0.00	\$2,746.80
5	ES4-DC1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$27,470.00	V	16%	\$23,074.80	\$3,296.40	\$2,747.00	\$0.00	\$0.00	\$0.00	\$3,296.40
5	ES4-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$1,000.80	\$834.00	\$0.00	\$0.00	\$0.00	\$1,000.80
5 5	ES4-DC-RACK-P3D ES4-DC-RACK-P3W	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G4 RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$1,000.80 \$1,000.80	\$834.00 \$834.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,000.80 \$1,000.80
5	ES4-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G4	\$0.00	v	16%	\$0.00	\$3,796.80	\$3,164.00	\$0.00	\$0.00	\$0.00	\$3,796.80
5	ES4-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G4	\$0.00	V	16%	\$0.00	\$4,230.00	\$3,525.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370.00	V	16%	\$10,390.80	\$1,484.40	\$1,237.00	\$0.00	\$0.00	\$0.00	\$1,484.40
5 5	ES4-DC-SWGB-X ES4-DOOR-BRND	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4 DOOR BRANDED QTY1 ECS G4	\$14,840.00	V	16% 16%	\$12,465.60	\$1,780.80	\$1,484.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,780.80
5	ES4-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G4	\$0.00 \$0.00	v	16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	ES4-P40U-ASTL-2U	CBLE CABPWR AUST QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G4	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES4-P40U-IEC3-2U ES4-P40U-RS	CBLE CABPWR INTERNIL QTY2 ECS G4U	\$0.00 \$0.00		16% 16%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
5	ES4-P40U-RS-2U	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G4 CBLE CABPWR RUSSELLSTOHL QTY2 ECS G4U	\$0.00	V	16%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00
5	ES4-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G4	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-US-2U	CBLE CABPWR L6-30A US QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-PSNT	ECS Product Serial Number Tag	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES4-RACK ES4-RACK-P3D	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4 RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	\$9,980.00 \$9,980.00	V	16% 16%	\$8,383.20 \$8,383.20	\$1,197.60 \$1,197.60	\$998.00 \$998.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,197.60 \$1,197.60
5	ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$9,980.00	v	16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5	ES4-RACK-TRAY	RACK TRAY QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SR-SVR-BK-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$109,880.00	V	16%	\$92,299.20	\$13,185.60	\$10,988.00	\$0.00	\$0.00	\$0.00	\$13,185.60
5 5	ES4-SR-SVR-BK-B4X ES4-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4 SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$109,880.00 \$0.00		16% 16%	\$92,299.20 \$0.00	\$13,185.60 \$4,230.00	\$10,988.00 \$3,525.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,185.60 \$4,230.00
5	ES4-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW MPG ECS G4	\$0.00	v	16%	\$0.00	\$4,230.00	\$3,525.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	ES4-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES4-SVR-B4-X ES4-SW10GB	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G4 SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	\$0.00 \$18,400.00	V	16% 16%	\$0.00 \$15,456.00	\$0.00 \$2,208.00	\$0.00 \$1,840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2,208.00
5	ES4-SW10G-X	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	\$18,400.00	v	16%	\$15,456.00	\$2,208.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$2,208.00
5	ES4-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510.00	V	16%	\$9,668.40	\$1,381.20	\$1,151.00	\$0.00	\$0.00	\$0.00	\$1,381.20
5	ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$11,500.00	V	16%	\$9,660.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5 5	ES4-V1-DC1-SW10GB	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4 SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	\$22,890.00	V	16% 16%	\$19,227.60 \$23,074.80	\$2,746.80	\$2,289.00 \$2,747.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,746.80 \$3,296.40
5	ES4-V1-DC-SWGB	SWCH DC 10GBE 04F HAPW COS Q111 ECS G4	\$27,470.00 \$12,370.00	v	16%	\$10,390.80	\$3,296.40 \$1,484.40	\$1,237.00	\$0.00	\$0.00	\$0.00	\$1,484.40
5	ES4-V1-DC-SWGB-X	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4	\$14,840.00	v	16%	\$12,465.60	\$1,780.80	\$1,484.00	\$0.00	\$0.00	\$0.00	\$1,780.80
5	ES4-V1-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510.00	V	16%	\$9,668.40	\$1,381.20	\$1,151.00	\$0.00	\$0.00	\$0.00	\$1,381.20
5 5	ES4-V1-SWGB-X	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4 10GBE OPTICAL SFP	\$11,500.00	V	16% 16%	\$9,660.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,380.00
5	ES5-10G-SFP ES5-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$670.00 \$19,150.00	v	16%	\$562.80 \$16,086.00	\$80.40 \$2,298.00	\$67.00 \$1,915.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$80.40 \$2,298.00
5	ES5-10-T8T	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$13,260.00	v	16%	\$11,138.40	\$1,591.20	\$1,326.00	\$0.00	\$0.00	\$0.00	\$1,591.20
5	ES5-10-T8T-UF	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$7,600.00	V	16%	\$6,384.00	\$912.00	\$760.00	\$0.00	\$0.00	\$0.00	\$912.00
5	ES5-10-T8-U ES5-10-T8-X	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	\$19,150.00	V	16%	\$16,086.00	\$2,298.00	\$1,915.00	\$0.00	\$0.00	\$0.00	\$2,298.00
5 5	ES5-10-18-X ES5-112-T10T	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X DRIVE SLEDS 112 10TB SAS 7.2K MFG ECS G5	\$19,150.00 \$197,740.00	V	16% 16%	\$16,086.00 \$166,101.60	\$2,298.00 \$23,728.80	\$1,915.00 \$19,774.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,298.00 \$23,728.80
5	ES5-112-T10T-TA	DAE 112 10TB SAS 7.2K HAPW MFG ECS G5 TA	\$197,740.00	v	16%	\$166,101.60	\$23,728.80	\$19,774.00	\$0.00	\$0.00	\$0.00	\$23,728.80
5	ES5-112-T8T	DRIVE SLEDS 112 8TB SAS 7.2K MFG ECS G5	\$154,680.00	V	16%	\$129,931.20	\$18,561.60	\$15,468.00	\$0.00	\$0.00	\$0.00	\$18,561.60
5	ES5-112-T8T-TA	DAE 112 8TB SAS 7.2K HAPW MFG ECS G5 TA	\$154,680.00	V	16%	\$129,931.20	\$18,561.60	\$15,468.00	\$0.00	\$0.00	\$0.00	\$18,561.60
5 5	ES5-12-SSD-U ES5-15-T8	DAE 12 SSD MFG ECS G5 UPG DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	\$24,600.00 \$24,600.00	V	16% 16%	\$20,664.00 \$20,664.00	\$2,952.00 \$2,952.00	\$2,460.00 \$2,460.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,952.00 \$2,952.00
5	ES5-15-T8-U	DAE 15 8TB SAS 7.2K HAPW MPG ECS G5 DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,600.00	v	16%	\$20,664.00	\$2,952.00	\$2,460.00	\$0.00	\$0.00	\$0.00	\$2,952.00
5	ES5-15-T8-X	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 X	\$24,600.00	v	16%	\$20,664.00	\$2,952.00	\$2,460.00	\$0.00	\$0.00	\$0.00	\$2,952.00
5	ES5-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$27,300.00		16%	\$22,932.00	\$3,276.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$3,276.00
5	ES5-20-T8-U	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	\$27,300.00		16%	\$22,932.00	\$3,276.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$3,276.00
5 5	ES5-20-T8-X ES5-30-T8	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$27,300.00 \$33,590.00		16% 16%	\$22,932.00 \$28,215.60	\$3,276.00 \$4,030.80	\$2,730.00 \$3,359.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,276.00 \$4,030.80
5	ES5-30-T8-U	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	\$33,590.00		16%	\$28,215.60	\$4,030.80	\$3,359.00	\$0.00	\$0.00	\$0.00	\$4,030.80
5	ES5-30-T8-X	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	\$33,590.00	V	16%	\$28,215.60	\$4,030.80	\$3,359.00	\$0.00	\$0.00	\$0.00	\$4,030.80
5	ES5-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G5	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-3PD-RINT-2U ES5-3PD-RS	CBLE CABPWR 3 PHS QTY2 ECS G5U CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G5	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES5-3PD-RS-2U	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G5	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES5-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-3PW-INTG ES5-3PW-US	CBL CBPR 3 PHSE WYE INTL GARO ECS G5 CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G5	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES5-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G5	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-40-T8T	DRIVES 40 8TB SAS 7.2K FLD ECS G5 TAA	\$53,030.00	V	16%	\$44,545.20	\$6,363.60	\$5,303.00	\$0.00	\$0.00	\$0.00	\$6,363.60
5	ES5-40-T8T-UF	DRIVES 40 8TB SAS 7.2K MFG ECS G5 TAA	\$30,400.00	V	16%	\$25,536.00	\$3,648.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,648.00
5 5	ES5-42-T8-X ES5-45-T8	DAE 42 8TB SAS 7.2K HAPW FLD ECS G5 DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	\$45,050.00 \$43,000.00	V	16% 16%	\$37,842.00 \$36,120.00	\$5,406.00 \$5,160.00	\$4,505.00 \$4,300.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,406.00 \$5,160.00
5	ES5-45-T8-U	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 U	\$43,000.00	v	16%	\$36,120.00	\$5,160.00	\$4,300.00	\$0.00	\$0.00	\$0.00	\$5,160.00
5	ES5-45-T8-X	DAE 45 8TB SAS 7.2K HAPW FLD QTY1 ECS G5	\$43,000.00	V	16%	\$36,120.00	\$5,160.00	\$4,300.00	\$0.00	\$0.00	\$0.00	\$5,160.00
5	ES5-5-T8T ES5-5-T8T-UF	Drives 5 8TBSAS 7.2K HAPW MFG ECS G5 TAA	\$6,630.00	V	16%	\$5,569.20	\$795.60	\$663.00	\$0.00	\$0.00	\$0.00	\$795.60
5 5	ES5-60-T8	DAE 5 8TB SAS 7.2K HAPW MFG ECS G5 TAA DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	\$3,800.00 \$54,130.00	V V	16% 16%	\$3,192.00 \$45,469.20	\$456.00 \$6,495.60	\$380.00 \$5,413.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$456.00 \$6,495.60
5	ES5-60-T8-U	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 U	\$54,130.00	v	16%	\$45,469.20	\$6,495.60	\$5,413.00	\$0.00	\$0.00	\$0.00	\$6,495.60
5	ES5-60-T8-X	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 X	\$54,130.00	V	16%	\$45,469.20	\$6,495.60	\$5,413.00	\$0.00	\$0.00	\$0.00	\$6,495.60
5 5	ES5-7048-10T-E ES5-7050-SX-E	V2 INTL SWCH LIC 7048T-A 7010T-48 E V2 INTL SWCH LIC 7050S-52 7050SX-64 E	\$0.00 \$0.00	V V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES5-7050-SX-Z	V2 INTL SWCH LIC 7050S-52 7050SX-64 Z	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-70-T10	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5	\$73,440.00	V	16%	\$61,689.60	\$8,812.80	\$7,344.00	\$0.00	\$0.00	\$0.00	\$8,812.80
5	ES5-70-T10-TA	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$73,440.00	V	16%	\$61,689.60	\$8,812.80	\$7,344.00	\$0.00	\$0.00	\$0.00	\$8,812.80
5 5	ES5-70-T10-TAX ES5-70-T10-X	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAX DAE 70 10TB SAS 7.2K HAPW FLD ECS G5	\$73,440.00 \$73,440.00	V V	16% 16%	\$61,689.60 \$61,689.60	\$8,812.80 \$8,812.80	\$7,344.00 \$7,344.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,812.80 \$8,812.80
5	ES5-70-T10-X	DAE 70 1016 SAS 7.2K HAPW PED ECS GS DAE 70 8TB SAS 7.2K HAPW MFG ECS G5	\$69,980.00	v	16%	\$58,783.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$8,397.60
5	ES5-70-T8-TA	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$69,980.00	V	16%	\$58,783.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$8,397.60
5	ES5-70-T8-TAU	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$69,980.00	V	16%	\$58,783.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$8,397.60
5 5	ES5-70-T8-TAX ES5-70-T8-U	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAX DAE 70 8TB SAS 7.2K HAPW CST ECS G5	\$69,980.00 \$69,980.00	V V	16% 16%	\$58,783.20 \$58,783.20	\$8,397.60 \$8,397.60	\$6,998.00 \$6,998.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8,397.60 \$8,397.60
5	ES5-70-T8-X	DAE 70 8TB SAS 7.2K HAPW CST ECS GS  DAE 70 8TB SAS 7.2K HAPW FLD ECS G5	\$69,980.00		16%	\$58,783.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$8,397.60
5	ES5-7150S-E	V2 INTL SWCH LIC 7150S-24 E	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-7150S-Z	V2 INTL SWCH LIC 7150S-24 Z	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-98-T10 ES5-98-T10-TA	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$85,860.00 \$85,860.00	V V	16% 16%	\$72,122.40 \$72,122.40	\$10,303.20 \$10,303.20	\$8,586.00 \$8,586.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,303.20 \$10,303.20
5	ES5-98-T10-TAX	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAX	\$85,860.00	v	16%	\$72,122.40	\$10,303.20	\$8,586.00	\$0.00	\$0.00	\$0.00	\$10,303.20
5	ES5-98-T10-X	DAE 98 10TB SAS 7.2K HAPW FLD ECS G5	\$85,860.00		16%	\$72,122.40	\$10,303.20	\$8,586.00	\$0.00	\$0.00	\$0.00	\$10,303.20
5	ES5-98-T8	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5	\$75,570.00	V	16%	\$63,478.80	\$9,068.40	\$7,557.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5 5	ES5-98-T8-TA ES5-98-T8-TAU	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAT DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$75,570.00 \$75,570.00	V V	16% 16%	\$63,478.80 \$63,478.80	\$9,068.40 \$9,068.40	\$7,557.00 \$7,557.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,068.40 \$9,068.40
5	ES5-98-T8-TAX	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$75,570.00	v	16%	\$63,478.80	\$9,068.40	\$7,557.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5	ES5-98-T8-U	DAE 98 8TB SAS 7.2K HAPW CST ECS G5	\$75,570.00	V	16%	\$63,478.80	\$9,068.40	\$7,557.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5	ES5-98-T8-X	DAE 98 8TB SAS 7.2K HAPW FLD ECS G5	\$75,570.00	V	16%	\$63,478.80	\$9,068.40	\$7,557.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5 5	ES5-ANTI-MOV ES5-CR-SVR-OB-B4X	BRACKET ANTI MOVE QTY1 ECS G5 SVR 2U CHS CR 4BL 10GBE HAPW FLD ECS G5	\$0.00 \$37,780.00	V	16% 16%	\$0.00 \$31,735.20	\$0.00 \$4,533.60	\$0.00 \$3,778.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,533.60
5	ES5-DC-PSNT	ECS PODUCT SERIAL NUMBER TAG DC	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,190.00	V	16%	\$8,559.60	\$1,222.80	\$1,019.00	\$0.00	\$0.00	\$0.00	\$1,222.80
5 5	ES5-DC-RACK-P3D ES5-DC-RACK-P3W	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G5 RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,190.00 \$10,190.00	V	16% 16%	\$8,559.60	\$1,222.80 \$1,222.80	\$1,019.00 \$1,019.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,222.80 \$1,222.80
5	ES5-DC-RACK-P3W ES5-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G5	\$37,780.00	v	16%	\$8,559.60 \$31,735.20	\$4,533.60	\$3,778.00	\$0.00	\$0.00	\$0.00	\$4,533.60
5	ES5-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G5	\$37,780.00	v	16%	\$31,735.20	\$4,533.60	\$3,778.00	\$0.00	\$0.00	\$0.00	\$4,533.60
5	ES5-DC-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G5	\$14,330.00	V	16%	\$12,037.20	\$1,719.60	\$1,433.00	\$0.00	\$0.00	\$0.00	\$1,719.60
5 5	ES5-DC-SW10GB-X ES5-DC-SWGB	SWCH DC 10GBE 24P HAPW FLD QTY1 ECS G5 SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$14,330.00 \$12,830.00	V V	16% 16%	\$12,037.20 \$10,777.20	\$1,719.60 \$1,539.60	\$1,433.00 \$1,283.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,719.60 \$1,539.60
5	ES5-DC-SWGB-C	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360.00	v	16%	\$10,382.40	\$1,483.20	\$1,236.00	\$0.00	\$0.00	\$0.00	\$1,483.20
5	ES5-DC-SWGB-C-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,483.20	\$1,236.00	\$0.00	\$0.00	\$0.00	\$1,483.20
5	ES5-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,830.00	V	16%	\$10,777.20	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$1,539.60
5 5	ES5-DC-TRAY-X ES5-DOOR-BRND	RACK TRAY DC QTY1 ECS G5 DOOR BRANDED QTY1 ECS G5	\$0.00 \$0.00	V V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES5-DOOR-BRND-D	DOOR BRANDED QTY1 ECS G5	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G5	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-ASTL-2U	CBLE CABPWR AUST QTY2 ECS G5U	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-P40U-IEC3 ES5-P40U-IEC3-2U	CBLE CABPWR INTERNTL QTY2 ECS G5 CBLE CABPWR INTERNTL QTY2 ECS G5U	\$0.00 \$0.00		16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES5-P40U-RS	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G5	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-RS-2U	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-P40U-US-2U ES5-PP-PSNT	CBLE CABPWR L6-30A US QTY2 ECS G5U ECS PRODUCT SERIAL NUMBER TAG PP	\$0.00 \$0.00	V	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	ES5-PP-RACK	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS G5	\$9,980.00	v	16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5	ES5-PP-RACK-D	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS	\$9,980.00		16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5	ES5-PP-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980.00		16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5 5	ES5-PP-RACK-P3D-D ES5-PP-RACK-P3W	RACKD 40UD PP 2DROP D3PH MFG QTY1 ECS G5 RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00 \$9,980.00		16% 16%	\$8,383.20 \$8,383.20	\$1,197.60 \$1,197.60	\$998.00 \$998.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,197.60 \$1,197.60
5	ES5-PP-RACK-P3W-D	RACK 40UD PP 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00		16%	\$8,383.20		\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5	ES5-PP-TRAY-X	RACK TRAY PP QTY1 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-PSNT	ECS PRODUCT SERIAL NUMBER TAG	\$0.00		16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-RACK ES5-RACK-D	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5 RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980.00 \$9,980.00		16% 16%	\$8,383.20 \$8,383.20	\$1,197.60 \$1,197.60	\$998.00 \$998.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,197.60 \$1,197.60
5	ES5-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980.00		16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5	ES5-RACK-P3D-D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5	ES5-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60

					N	VP LEVEL 1		NVP MAINTENAL	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES5-RACK-P3W-D	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$1,197.60
5	ES5-RUBICON	V2 ECS RUBICON MODEL SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-SR-SVR-OB-B4 ES5-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5 SVR 2U CHS SR 4BL 10GBE HAPW fld ECS G5	\$37,780.00 \$37,780.00	V	16% 16%	\$31,735.20 \$31,735.20	\$4,533.60 \$4,533.60	\$3,778.00 \$3,778.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,533.60 \$4,533.60
5	ES5-SVR-B1	SVR 2U CHS 1BL 10GBE HAPW MFG ECS G5	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B1-D-X	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$0.00	v	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B1-U	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$7,000.00	V	16%	\$5,880.00	\$840.00	\$700.00	\$0.00	\$0.00	\$0.00	\$840.00
5	ES5-SVR-B1-X	SVR 2U CHS 1BL 10GBE HAPW CST ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B2	SVR 2U CHS 2BL 10GBE HAPW MFG ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-SVR-B2-D-X ES5-SVR-B2-U	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5 SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$0.00 \$14,000.00	V	16% 16%	\$0.00 \$11,760.00	\$0.00 \$1,680.00	\$0.00 \$1,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1,680.00
5	ES5-SVR-B2-X	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B4-D-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	ES5-SVR-B4-X ES5-SVR-UPG-B1-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5 SVR 1BL 10GBE HAPW UPG ECS G5	\$0.00 \$7,000.00	V	16% 16%	\$0.00 \$5,880.00	\$0.00 \$840.00	\$0.00 \$700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$840.00
5	ES5-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$15,790.00	v	16%	\$13,263.60	\$1,894.80	\$1,579.00	\$0.00	\$0.00	\$0.00	\$1,894.80
5	ES5-SW10GB-X	SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	\$15,790.00	v	16%	\$13,263.60	\$1,894.80	\$1,579.00	\$0.00	\$0.00	\$0.00	\$1,894.80
5	ES5-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$14,140.00	V	16%	\$11,877.60	\$1,696.80	\$1,414.00	\$0.00	\$0.00	\$0.00	\$1,696.80
5	ES5-SWGB-C	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,483.20	\$1,236.00	\$0.00	\$0.00	\$0.00	\$1,483.20
5	ES5-SWGB-C-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,483.20	\$1,236.00	\$0.00	\$0.00	\$0.00	\$1,483.20
5 5	ES5-SWGB-X ES5-V2-DC-SW10GB	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$14,140.00	V	16% 16%	\$11,877.60	\$1,696.80 \$1,719.60	\$1,414.00 \$1,433.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,696.80 \$1,719.60
5		10 GBE switch, MFG Install, Compute Rack 10 GBE switch Field Install, Compute Ra	\$14,330.00 \$14,330.00	v	16%	\$12,037.20 \$12,037.20	\$1,719.60	\$1,433.00	\$0.00	\$0.00	\$0.00	\$1,719.60
5	ES5-V2-DC-SWGB	1 GBE switch, MFG Install, Compute Rack	\$12,830.00	v	16%	\$10,777.20	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$1,539.60
5	ES5-V2-DC-SWGB-X	1 GBE switch, Field install, Compute Ra	\$12,830.00	V	16%	\$10,777.20	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$1,539.60
5	ES5-V2-SW10GB	SWCH 10GBE 48P HAPW MFG QTY1 ECS G5	\$12,800.00	V	16%	\$10,752.00	\$1,536.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$1,536.00
5	ES5-V2-SW10GB-X	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,800.00	V	16%	\$10,752.00	\$1,536.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$1,536.00
5 5	ES5-V2-SWGB ES5-V2-SWGB-X	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5 1 GBE SWC. FLD INSTL. STOR OR CUSS RACK	\$12,360.00 \$12,360.00	V	16% 16%	\$10,382.40 \$10,382.40	\$1,483.20 \$1,483.20	\$1,236.00 \$1,236.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,483.20 \$1,483.20
5	M-PREHWV-003	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	v	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWV-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	v	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-HW-V-002	PROSUPPORT W/NBD HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRI	\$99,827.00	V	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-V-003	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	V	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-V-002	PROSUPPORT WANISSION CRITICAL SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	V	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-SW-V-003 M-PSM-SW-V-S02	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00 \$99,827.00	V	16% 16%	\$83,854.68 \$83,854.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-HW-V-003	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	v	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-V-002	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	v	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-V-S02	PROSUPPORT PLUS-SW SUBSCRIPTION SUPPORT - REFER TO SW MODEL FOR MAII	\$99,827.00	V	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-V-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	V	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-V-S02	PROSUPPORT W/NBD-SW SUBSCRIPTION SPPT - REFER TO SW MODEL FOR MAINT	\$99,827.00	V	16%	\$83,854.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	OBJ-BUNDL SH-458-000-162	EMC Object Bundle=CB NHC SOFTWARE vSphere 12months= ZC	\$235.00 \$4,315.00	V	16% 16%	\$197.40 \$3,624.60	\$54.05 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54.05 \$0.00
5	SH-458-000-163	NHC SOFTWARE vSphere 24months= ZC	\$4,186.00	v	16%	\$3,516.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-164	NHC SOFTWARE vSphere 36months= ZC	\$4,100.00	v	16%	\$3,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VIPR-SITE-SP	EMC VIPR SP=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-592	RP/EX LOC REG CAP VPLEX (0-14TB) =CA	\$1,850.00	VPLEX	34%	\$1,221.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	456-104-593	RP/EX LOC REG CAP VPLEX (15-25TB) = CA	\$1,795.00	VPLEX	34% 34%	\$1,184.70	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$323.10
5 5	456-104-594 456-104-595	RP/EX LOC REG CAP VPLEX (26-40TB) =CA RP/EX LOC REG CAP VPLEX (41-60TB) =CA	\$1,740.00 \$1,690.00	VPLEX VPLEX	34%	\$1,148.40 \$1,115.40	\$313.20 \$304.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$313.20 \$304.20
5	456-104-596	RP/EX LOC REG CAP VPLEX (41-001B)=CA	\$1,640.00	VPLEX	34%	\$1,082.40	\$295.20	\$0.00	\$0.00	\$0.00	\$0.00	\$295.20
5	456-104-597	RP/EX LOC REG CAP VPLEX (101-150TB) =CA	\$1,590.00	VPLEX	34%	\$1,049.40	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	456-104-598	RP/EX LOC REG CAP VPLEX (151-250TB) =CA	\$1,540.00	VPLEX	34%	\$1,016.40	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$277.20
5	456-104-599	RP/EX LOC REG CAP - VPLEX (251-400TB)=CA	\$1,500.00	VPLEX	34%	\$990.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-104-600 456-104-601	RP/EX LOC REG CAP VPLEX (401-600TB) =CA RP/EX LOC REG CAP VPLEX (601-1000TB) =CA	\$1,410.00	VPLEX VPLEX	34% 34%	\$930.60	\$253.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$253.80
5 5	456-104-602	RP/EX LOC REG CAP VPLEX (601-10001B) = CA RP/EX LOC REG CAP T11 VPLEX (1001TB+)=CA	\$1,185.00 \$870.00	VPLEX	34% 34%	\$782.10 \$574.20	\$213.30 \$156.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$213.30 \$156.60
5	456-104-603	RP/EX REM REG CAP VPLEX (10011B+)=CA	\$3,010.00	VPLEX	34%	\$1,986.60	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	456-104-604	RP/EX REM REG CAP VPLEX (0-1415) = CA	\$2,750.00	VPLEX	34%	\$1,815.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	456-104-605	RP/EX REM REG CAP VPLEX (26-40TB) =CA	\$2,515.00	VPLEX	34%	\$1,659.90	\$452.70	\$0.00	\$0.00	\$0.00	\$0.00	\$452.70
5	456-104-606	RP/EX REM REG CAP VPLEX (41-60TB) =CA	\$2,315.00	VPLEX	34%	\$1,527.90	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$416.70
5	456-104-607	RP/EX REM REG CAP VPLEX (61-100TB) = CA	\$2,080.00	VPLEX	34%	\$1,372.80	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	\$374.40
5 5	456-104-608	RP/EX REM REG CAP VPLEX (101-150TB) =CA	\$1,950.00	VPLEX VPLEX	34% 34%	\$1,287.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5 5	456-104-609 456-104-610	RP/EX REM REG CAP VPLEX (151-250TB) =CA RP/EX REM REG CAP VPLEX (251-400TB) =CA	\$1,925.00 \$1,800.00	VPLEX	34% 34%	\$1,270.50 \$1,188.00	\$346.50 \$324.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$346.50 \$324.00
5	456-104-611	RP/EX REM REG CAP VPLEX (401-600TB) = CA	\$1,700.00	VPLEX	34%	\$1,122.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-612	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	\$1,428.00	VPLEX	34%	\$942.48	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$257.04
5	456-104-613	RP/EX REM REG CAP VPLEX (1001TB+) =CA	\$1,050.00	VPLEX	34%	\$693.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-953	RP-EX Local for VPLEX Large Capacity =IC	\$709,300.00	VPLEX	34%	\$468,138.00	\$127,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127,674.00
5	456-104-956	RP-EX Remote for VPLEX Large Capacity=IC	\$1,296,070.00	VPLEX	34%	\$855,406.20	\$233,292.60	\$0.00	\$0.00	\$0.00	\$0.00	\$233,292.60
5 5	456-106-490 456-106-583	EMC Storage Analytics for VPLEX =IC	\$0.00 \$401,390.00	VPLEX VPLEX	34% 34%	\$0.00 \$264,917.40	\$7,200.00 \$28,097.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$7,200.00
5	456-106-583 456-106-584	VPLEX GEOSYNCHRONY for Large Capacity=IC  VPLEX LOCAL for Large Capacity =IC	\$401,390.00	VPLEX	34% 34%	\$264,917.40	\$28,097.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$28,097.30 \$0.00
5	456-106-585	VPLEX METRO for Large Capacity=IC	\$1,207,530.00	VPLEX	34%	\$796,969.80	\$217,355.40	\$0.00	\$0.00	\$0.00	\$0.00	\$217,355.40
5	456-106-611	VPLEX GeoSynchrony Base (incl. 10TB)=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-613	VPLEX Local Base (incl. 10TB) =CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-615	VPLEX Metro Base New License =CA	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-617	VPLEX Geo Base New License =CA	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-106-619	VPLEX BASE VNX5100 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5 5	456-106-620 456-106-621	VPLEX METRO VNX5100 Frame Based Lisc =IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$15,469.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,469.20
5	456-106-622	VPLEX BASE VNX5300 Frame Based Lisc =IC  VPLEX METRO VNX5300 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,157.00 \$15,469.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$5,157.00 \$15,469.20
5	456-106-623	VPLEX BASE VNX5500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	456-106-624	VPLEX METRO VNX5500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$18,219.60
5	456-106-625	VPLEX BASE VNX5700 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,001.60
5	456-106-626	VPLEX METRO VNX5700 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,095.60
5	456-106-627	VPLEX BASE VNX7500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	456-106-628	VPLEX METRO VNX7500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34,378.20
5	456-106-629	VPLEX BASE VNX5200 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,259.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,259.60
5	456-106-630	VPLEX METRO VNX5200 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$15,778.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,778.80
5 5	456-106-631 456-106-632	VPLEX BASE VNX5400 Frame Based Lisc =IC  VPLEX METRO VNX5400 Frame Based Lisc =IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$6,498.00 \$19,490.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,498.00 \$19,490.40
5	456-106-633	VPLEX BASE VNX5600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$10,816.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,816.20
5	456-106-634	VPLEX METRO VNX5600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-106-635	VPLEX BASE VNX5800 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$13,642.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,642.20
5	456-106-636	VPLEX METRO VNX5800 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-106-637	VPLEX BASE VNX7600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$19,594.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,594.80
5	456-106-638	VPLEX METRO VNX7600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$39,191.40
5	456-106-639	VPLEX BASE VNX8000 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$29,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,736.00
5	456-106-640	VPLEX METRO VNX8000 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$59,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59,473.80
5	456-106-641	VPLEX Local License for 20TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$4,339.30	\$0.00	\$0.00	\$0.00	\$0.00	\$4,339.30
5 5	456-106-642 456-106-643	VPLEX Metro License for 20TB X-Brick =ID VPLEX Local License for 10TB X-Brick =ID	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$30,203.10 \$2,546.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$30,203.10 \$2,546.25
5	456-106-644	VPLEX Metro License for 10TB X-Brick =ID  VPLEX Metro License for 10TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$2,546.25 \$17,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,546.25 \$17,716.50
5	456-107-822	VPLEX Base VNX5100 Frame Based LIC=IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-107-823	VPLEX Base VNX5300 Frame Based LIC=IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-107-824	VPLEX Base VNX5500 Frame Based LIC=IC	\$42,020.00	VPLEX	34%	\$27,733.20	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	456-107-825	VPLEX Base VNX5700 Frame Based LIC=IC	\$61,120.00	VPLEX	34%	\$40,339.20	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,001.60
5	456-107-826	VPLEX Base VNX7500 Frame Based LIC=IC	\$95,490.00	VPLEX	34%	\$63,023.40	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	456-107-827	VPLEX Base VNX5200 Frame Based LIC=IC	\$16,070.00	VPLEX	34%	\$10,606.20	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5	456-107-828	VPLEX Base VNX5400 Frame Based LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-107-829	VPLEX Base VNX5600 Frame Based LIC=IC	\$30,290.00	VPLEX	34%	\$19,991.40	\$5,452.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,452.20
5	456-107-830	VPLEX Base VNX5800 Frame Based LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-107-831	VPLEX Base VNX7600 Frame Based LIC=IC VPLEX Base VNX8000 Frame Based LIC=IC	\$59,980.00	VPLEX	34%	\$39,586.80	\$10,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,796.40
5 5	456-107-832 456-107-833	VPLEX Base VNX-95000 Frame Based LiC=IC  VPLEX Base VNX-F5000 Frame Base Lisc=IC	\$107,710.00 \$33,660.00	VPLEX VPLEX	34% 34%	\$71,088.60 \$22,215.60	\$19,387.80 \$6,058.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,387.80 \$6,058.80
5	456-107-834	VPLEX Base VNX-F5000 Frame Base Lisc=IC  VPLEX Base VNX-F7000 Frame Base Lisc=IC	\$112,205.00	VPLEX	34%	\$22,215.60 \$74,055.30	\$20,196.90	\$0.00	\$0.00	\$0.00	\$0.00	\$20,196.90
5	456-107-835	VPLEX Metro VNX5100 Frame Based LIC=IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-107-836	VPLEX Metro VNX5300 Frame Based LIC=IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-107-837	VPLEX Metro VNX5500 Frame Based LIC=IC	\$101,220.00	VPLEX	34%	\$66,805.20	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$18,219.60
5	456-107-838	VPLEX Metro VNX5700 Frame Based LIC=IC	\$139,420.00	VPLEX	34%	\$92,017.20	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,095.60
5	456-107-839	VPLEX Metro VNX7500 Frame Based LIC=IC	\$190,990.00	VPLEX	34%	\$126,053.40	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34,378.20
5	456-107-840	VPLEX Metro VNX5200 Frame Based LIC=IC	\$43,830.00	VPLEX	34%	\$28,927.80	\$7,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,889.40
5	456-107-841	VPLEX Metro VNX5400 Frame Based LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-107-842	VPLEX Metro VNX5600 Frame Based LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-107-843	VPLEX Metro VNX5800 Frame Based LIC=IC	\$172,880.00	VPLEX	34% 34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5 5	456-107-844 456-107-845	VPLEX Metro VNX7600 Frame Based LIC=IC VPLEX Metro VNX8000 Frame Based LIC=IC	\$217,730.00 \$330,410.00	VPLEX VPLEX	34%	\$143,701.80 \$218,070.60	\$39,191.40 \$59,473.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$39,191.40 \$59,473.80
5	456-107-846	VPLEX Metro VNX-F5000 Frame Based LIC=IC	\$99,020.00	VPLEX	34%	\$65,353.20	\$17,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,823.60
5	456-107-847	VPLEX Metro VNX-F7000 Frame Base LIC=IC	\$272,825.00	VPLEX	34%	\$180,064.50	\$49,108.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49,108.50
5	456-107-848	VPLEX 180 Day Migration LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-849	VPLEX GEOSYNCHRONY BASE INCL 10TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-850	VPLEX GEOSYNCHRONY 1TB 11-14TB=CA	\$2,235.00	VPLEX	34%	\$1,475.10	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$156.45
5	456-107-851	VPLEX GEOSYNCHRONY 1TB 15-25TB=CA	\$2,010.00	VPLEX	34%	\$1,326.60	\$140.70	\$0.00	\$0.00	\$0.00	\$0.00	\$140.70
5	456-107-852	VPLEX GEOSYNCHRONY 1TB 26-40TB=CA	\$1,710.00	VPLEX	34%	\$1,128.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-107-853	VPLEX GEOSYNCHRONY 1TB 41-60TB=CA	\$1,450.00	VPLEX	34%	\$957.00	\$101.50	\$0.00	\$0.00	\$0.00	\$0.00	\$101.50
5	456-107-854	VPLEX GEOSYNCHRONY 1TB 61-100TB=CA	\$1,305.00	VPLEX	34%	\$861.30	\$91.35	\$0.00	\$0.00	\$0.00	\$0.00	\$91.35
5 5	456-107-855	VPLEX GEOSYNCHRONY 1TB 101-150TB=CA	\$1,110.00	VPLEX	34%	\$732.60	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00	\$77.70
5	456-107-856 456-107-857	VPLEX GEOSYNCHRONY 1TB 151-250TB=CA VPLEX GEOSYNCHRONY 1TB 251-400TB=CA	\$910.00 \$760.00	VPLEX VPLEX	34% 34%	\$600.60 \$501.60	\$63.70 \$53.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.70 \$53.20
5	456-107-858	VPLEX GEOSYNCHRONY 1TB 401-600TB=CA	\$645.00	VPLEX	34%	\$425.70	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00	\$45.15
5	456-107-859	VPLEX GEOSYNCHRONY 1TB 401-000 TB=CA	\$550.00	VPLEX	34%	\$363.00	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$38.50
5	456-107-860	VPLEX GEOSYNCHRONY 1TB 1001+ TB=CA	\$505.00	VPLEX	34%	\$333.30	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$35.35
5	456-107-861	VPLEX LOCAL BASE INCL 10 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-862	VPLEX LOCAL 1TB 11-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-863	VPLEX LOCAL 1TB 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-864	VPLEX LOCAL 1TB 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-865	VPLEX LOCAL 1TB 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-866	VPLEX LOCAL 1TB 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-867	VPLEX LOCAL 1TB 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-868	VPLEX LOCAL 1TB 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-107-869 456-107-870	VPLEX LOCAL 1TB 251-400 TB=CA VPLEX LOCAL 1TB 401-600 TB=CA	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-107-870 456-107-871	VPLEX LOCAL 1TB 401-800 TB=CA VPLEX LOCAL 1TB 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-872	VPLEX LOCAL 1TB 001-1000 TB-CA  VPLEX LOCAL 1TB 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-873	VPLEX METRO BASE NEW LICENSE=CA	\$9,000.00	VPLEX	34%	\$5,940.00		\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-874	VPLEX METRO 0-14 TB=CA	\$5,850.00	VPLEX	34%	\$3,861.00	\$1,053.00	\$0.00	\$0.00		\$0.00	\$1,053.00
5	456-107-875	VPLEX METRO 15-25 TB=CA	\$5,468.00	VPLEX	34%	\$3,608.88	\$984.24	\$0.00	\$0.00		\$0.00	\$984.24
5 5	456-107-876 456-107-877	VPLEX METRO 26-40 TB=CA	\$5,085.00 \$4,729.00	VPLEX VPLEX	34% 34%	\$3,356.10 \$3,121.14	\$915.30 \$851.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$915.30 \$851.22
5	456-107-878	VPLEX METRO 41-60 TB=CA  VPLEX METRO 61-100 TB=CA	\$4,729.00	VPLEX	34%	\$2,808.96	\$766.08	\$0.00	\$0.00		\$0.00	\$766.08
5	456-107-879	VPLEX METRO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$518.40	\$0.00	\$0.00		\$0.00	\$518.40
5	456-107-880	VPLEX METRO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$414.00	\$0.00	\$0.00		\$0.00	\$414.00
5	456-107-881	VPLEX METRO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-107-882	VPLEX METRO 401-600 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90	\$335.70	\$0.00	\$0.00		\$0.00	\$335.70
5	456-107-883	VPLEX METRO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$302.40	\$0.00	\$0.00		\$0.00	\$302.40
5	456-107-884	VPLEX METRO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$287.10	\$0.00	\$0.00		\$0.00	\$287.10
5 5	456-107-885 456-107-886	VPLEX GEO BASE NEW LICENSE=CA VPLEX GEO 0-14 TB=CA	\$9,000.00 \$5,850.00	VPLEX VPLEX	34% 34%	\$5,940.00 \$3,861.00	\$1,620.00 \$1,053.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$1,620.00 \$1,053.00
5	456-107-887	VPLEX GEO 15-25 TB=CA	\$5,468.00	VPLEX	34%	\$3,608.88	\$984.24	\$0.00	\$0.00		\$0.00	\$984.24
5	456-107-888	VPLEX GEO 26-40 TB=CA	\$5,085.00	VPLEX	34%	\$3,356.10	\$915.30	\$0.00	\$0.00		\$0.00	\$915.30
5	456-107-889	VPLEX GEO 41-60 TB=CA	\$4,729.00	VPLEX	34%	\$3,121.14	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$851.22
5	456-107-890	VPLEX GEO 61-100 TB=CA	\$4,256.00	VPLEX	34%	\$2,808.96	\$766.08	\$0.00	\$0.00		\$0.00	\$766.08
5	456-107-891	VPLEX GEO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$518.40	\$0.00	\$0.00		\$0.00	\$518.40
5 5	456-107-892	VPLEX GEO 151-250 TB=CA	\$2,300.00	VPLEX VPLEX	34%	\$1,518.00	\$414.00	\$0.00	\$0.00		\$0.00	\$414.00 \$372.60
5	456-107-893 456-107-894	VPLEX GEO 251-400 TB=CA VPLEX GEO 401-600 TB=CA	\$2,070.00 \$1,865.00	VPLEX	34% 34%	\$1,366.20 \$1,230.90	\$372.60 \$335.70	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$335.70
5	456-107-895	VPLEX GEO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$302.40	\$0.00	\$0.00		\$0.00	\$302.40
5	456-107-896	VPLEX GEO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$287.10	\$0.00	\$0.00		\$0.00	\$287.10
5	456-107-897	VPLEX GEOSYNCHRONY CAPACITY UPGRADE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-898	VPLEX LOCAL CAPACITY UPGRADE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	456-107-899	VPLEX METRO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	456-107-900 456-107-901	VPLEX GEO UPG LICENSE=CA	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00
5	456-107-901	VPLEX GEOSYNCHRONY BASE 1YR INCL 10TB=CA VPLEX GEOSYNCHRONY 1TB 1YR 11-14TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00 \$68.95	\$0.00	\$0.00		\$0.00	\$68.95
5	456-107-903	VPLEX GEOSYNCHRONY 1TB 1YR 15-25TB=CA	\$0.00	VPLEX	34%	\$0.00	\$61.95	\$0.00	\$0.00		\$0.00	\$61.95
5	456-107-904	VPLEX GEOSYNCHRONY 1TB 1YR 26-40TB=CA	\$0.00	VPLEX	34%	\$0.00	\$52.50	\$0.00	\$0.00		\$0.00	\$52.50
5	456-107-905	VPLEX GEOSYNCHRONY 1TB 1YR 41-60TB=CA	\$0.00	VPLEX	34%	\$0.00	\$44.80	\$0.00	\$0.00	\$0.00	\$0.00	\$44.80
5	456-107-906	VPLEX GEOSYNCHRONY 1TB 1YR 61-100TB=CA	\$0.00	VPLEX	34%	\$0.00	\$40.25	\$0.00	\$0.00		\$0.00	\$40.25
5	456-107-907	VPLEX GEOSYNCHRONY 1TB 1YR 101-150TB=CA	\$0.00	VPLEX	34%	\$0.00	\$34.30	\$0.00	\$0.00		\$0.00	\$34.30
5	456-107-908	VPLEX GEOSYNCHRONY 1TB 1YR 151-250TB=CA	\$0.00	VPLEX	34%	\$0.00	\$28.00	\$0.00	\$0.00		\$0.00	\$28.00
5 5	456-107-909 456-107-910	VPLEX GEOSYNCHRONY 1TB 1YR 251-400TB=CA VPLEX GEOSYNCHRONY 1TB 1YR 401-600TB=CA	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$23.45 \$19.95	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$23.45 \$19.95
5	456-107-910	VPLEX GEOSYNCHRONY 1TB 1YR 601-1000TB=CA	\$0.00	VPLEX	34%	\$0.00	\$16.80	\$0.00	\$0.00		\$0.00	\$16.80
5	456-107-912	VPLEX GEOSYNCHRONY 1TB 1YR 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$15.75	\$0.00	\$0.00		\$0.00	\$15.75
5	456-107-913	VPLEX LOCAL BASE 1YR INCL 10 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	456-107-914	VPLEX LOCAL 1TB 1YR 11-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-915	VPLEX LOCAL 1TB 1YR 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	456-107-916	VPLEX LOCAL 1TB 1YR 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	456-107-917 456-107-918	VPLEX LOCAL 1TB 1YR 41-60 TB=CA VPLEX LOCAL 1TB 1YR 61-100 TB=CA	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00
5	456-107-919	VPLEX LOCAL 1TB 1YR 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	456-107-920	VPLEX LOCAL 1TB 1YR 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	456-107-921	VPLEX LOCAL 1TB 1YR 251-400 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-922	VPLEX LOCAL 1TB 1YR 401-600 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	456-107-923	VPLEX LOCAL 1TB 1YR 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5 5	456-107-924 456-107-925	VPLEX LOCAL 1TB 1YR 1001+ TB=CA VPLEX METRO 1 YR. BASE NEW LICENSE=CA	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$712.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00
5	456-107-925 456-107-926	VPLEX METRO 1 YR. BASE NEW LICENSE=CA  VPLEX METRO 1 YR. 0-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$463.32	\$0.00	\$0.00		\$0.00	\$712.80 \$463.32
5	456-107-927	VPLEX METRO 1 YR. 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$433.08	\$0.00	\$0.00		\$0.00	\$433.08
5	456-107-928	VPLEX METRO 1 YR. 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$402.66	\$0.00	\$0.00		\$0.00	\$402.66
5	456-107-929	VPLEX METRO 1 YR. 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$374.58	\$0.00	\$0.00	\$0.00	\$0.00	\$374.58
5	456-107-930	VPLEX METRO 1 YR. 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$337.14	\$0.00	\$0.00		\$0.00	\$337.14
5	456-107-931	VPLEX METRO 1 YR. 101-150 TB=CA	\$0.00	VPLEX	34% 34%	\$0.00	\$227.70	\$0.00	\$0.00		\$0.00	\$227.70
5	456-107-932	VPLEX METRO 1 VR. 151-250 TB=CA	\$0.00 \$0.00	VPLEX	34% 34%	\$0.00	\$182.70	\$0.00	\$0.00		\$0.00	\$182.70
5 5	456-107-933 456-107-934	VPLEX METRO 1 YR. 251-400 TB=CA VPLEX METRO 1 YR. 401-600 TB=CA	\$0.00	VPLEX VPLEX	34%	\$0.00 \$0.00	\$163.80 \$147.60	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$163.80 \$147.60
5	456-107-935	VPLEX METRO 1 YR. 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$133.20	\$0.00	\$0.00		\$0.00	\$133.20
5	456-107-936	VPLEX METRO 1 YR. 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$126.00	\$0.00	\$0.00		\$0.00	\$126.00
5	456-107-937	VPLEX GEO 1 YR. BASE NEW LICENSE=CA	\$3,960.00	VPLEX	34%	\$2,613.60	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$712.80
5	456-107-938	VPLEX GEO 1 YR. 0-14 TB=CA	\$2,574.00	VPLEX	34%	\$1,698.84	\$463.32	\$0.00	\$0.00	7	\$0.00	\$463.32
5	456-107-939	VPLEX GEO 1 YR. 15-25 TB=CA	\$2,406.00	VPLEX	34%	\$1,587.96	\$433.08	\$0.00	\$0.00		\$0.00	\$433.08
5	456-107-940	VPLEX GEO 1 YR. 26-40 TB=CA	\$2,237.00	VPLEX	34%	\$1,476.42	\$402.66	\$0.00	\$0.00		\$0.00	\$402.66
5 5	456-107-941 456-107-942	VPLEX GEO 1 YR. 41-60 TB=CA VPLEX GEO 1 YR. 61-100 TB=CA	\$2,081.00 \$1,873.00	VPLEX VPLEX	34% 34%	\$1,373.46 \$1,236.18	\$374.58 \$337.14	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$374.58 \$337.14
5	456-107-942 456-107-943	VPLEX GEO 1 YR. 01-100 TB=CA VPLEX GEO 1 YR. 101-150 TB=CA	\$1,873.00	VPLEX	34%	\$1,230.10	\$337.14 \$227.70	\$0.00	\$0.00		\$0.00	\$227.70
5	456-107-944	VPLEX GEO 1 YR. 151-250 TB=CA	\$1,015.00	VPLEX	34%	\$669.90	\$182.70	\$0.00	\$0.00		\$0.00	\$182.70
5	456-107-945	VPLEX GEO 1 YR. 251-400 TB=CA	\$910.00	VPLEX	34%	\$600.60	\$163.80	\$0.00	\$0.00		\$0.00	\$163.80
5	456-107-946	VPLEX GEO 1 YR. 401-600 TB=CA	\$820.00	VPLEX	34%	\$541.20	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	456-107-947	VPLEX GEO 1 YR. 601-1000 TB=CA	\$740.00	VPLEX	34%	\$488.40	\$133.20	\$0.00	\$0.00		\$0.00	\$133.20
5	456-107-948	VPLEX GEO 1 YR. 1001+ TB=CA	\$876.00	VPLEX	34%	\$578.16	\$157.68	\$0.00	\$0.00		\$0.00	\$157.68
5 5	456-107-949 456-107-950	VPLEX Local License for 10TB X-Brick=ID VPLEX Local License for 20TB X-Brick=ID	\$36,375.00 \$61,990.00	VPLEX VPLEX	34% 34%	\$24,007.50 \$40,913.40	\$2,546.25 \$4,339.30	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$2,546.25 \$4,339.30
5	456-107-950 456-107-951	VPLEX Local License for 5TB X-Brick=ID  VPLEX Local License for 5TB X-Brick=ID	\$24,500.00	VPLEX	34%	\$40,913.40 \$16,170.00		\$0.00	\$0.00		\$0.00	\$4,339.30 \$1,715.00
5	456-107-952	VPLEX Metro License for 10TB X-Brick=ID	\$98,425.00	VPLEX	34%	\$64,960.50		\$0.00	\$0.00		\$0.00	\$17,716.50
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-953	VPLEX Metro License for 20TB X-Brick=ID	\$167,795.00	VPLEX	34%	\$110,744.70		\$0.00	\$0.00	\$0.00	\$0.00	\$30,203.10
5 5	456-107-954 456-107-955	VPLEX Metro License for 5TB X-Brick=ID VPLEX Local 5TB X-Brick Upgrade=ID	\$66,295.00 \$15,750.00	VPLEX VPLEX	34% 34%	\$43,754.70 \$10,395.00	\$11,933.10 \$1,102.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,933.10 \$1,102.50
5	456-107-956	VPLEX Metro 5TB X-Brick Upgrade=ID	\$42,620.00	VPLEX	34%	\$28,129.20	\$7,671.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,671.60
5	456-107-957	VPLEX Local License for 40TB X-Brick=ID	\$98,515.00	VPLEX	34%	\$65,019.90	\$6,896.05	\$0.00	\$0.00	\$0.00	\$0.00	\$6,896.05
5	456-107-958	VPLEX Metro License for 40TB X-Brick=ID	\$266,670.00	VPLEX	34%	\$176,002.20	\$48,000.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48,000.60
5	456-107-959	VPLEX Splitter for VMAX3 = IC	\$26,500.00	VPLEX	34%	\$17,490.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5 5	456-107-960 456-107-961	VPLEX 1-1 CA VNX5200 Frame TF LIC=IC VPLEX 1-1 CA VNX5400 Frame TF LIC=IC	\$35,000.00 \$50,500.00	VPLEX VPLEX	34% 34%	\$23,100.00 \$33,330.00	\$6,300.00 \$9,090.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,300.00 \$9,090.00
5	456-107-962	VPLEX 1-1 CA VNX5600 Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	456-107-963	VPLEX 1-1 GA VNX5800 Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-108-135	RP/EX LOC BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34%	\$17,820.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-108-136	RP/EX REM BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34%	\$17,820.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5 5	456-109-470 456-109-471	VPLEX V6 Base VNX5100 Frame Base LIC=IC VPLEX V6 Base VNX5300 Frame Base LIC=IC	\$28,650.00 \$28,650.00	VPLEX VPLEX	34% 34%	\$18,909.00 \$18,909.00	\$5,157.00 \$5,157.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,157.00 \$5,157.00
5	456-109-471	VPLEX V6 Base VNX5500 Frame Base LIC=IC  VPLEX V6 Base VNX5500 Frame Base LIC=IC	\$42,020.00	VPLEX	34%	\$27,733.20	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	456-109-473	VPLEX V6 Base VNX5700 Frame Base LIC=IC	\$61,120.00	VPLEX	34%	\$40,339.20	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,001.60
5	456-109-474	VPLEX V6 Base VNX7500 Frame Base LIC=IC	\$95,490.00	VPLEX	34%	\$63,023.40	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	456-109-475	VPLEX V6 Base VNX5200 Frame Base LIC=IC	\$16,070.00	VPLEX	34%	\$10,606.20	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5	456-109-476	VPLEX V6 Base VNX5400 Frame Base LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5 5	456-109-477 456-109-478	VPLEX V6 Base VNX5600 Frame Base LIC=IC VPLEX V6 Base VNX5800 Frame Base LIC=IC	\$30,290.00 \$39,490.00	VPLEX VPLEX	34% 34%	\$19,991.40 \$26,063.40	\$5,452.20 \$7,108.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,452.20 \$7,108.20
5	456-109-479	VPLEX V6 Base VNX7600 Frame Base LIC=IC	\$59,980.00	VPLEX	34%	\$39,586.80	\$10,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,796.40
5	456-109-480	VPLEX V6 Base VNX8000 Frame Base LIC=IC	\$107,710.00	VPLEX	34%	\$71,088.60	\$19,387.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,387.80
5	456-109-481	VPLEX V6 Base VNXF5000 Frame Base LIC=IC	\$33,660.00	VPLEX	34%	\$22,215.60	\$6,058.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,058.80
5	456-109-482	VPLEX V6 Base VNXF7000 Frame Base LIC=IC	\$112,205.00	VPLEX	34%	\$74,055.30	\$20,196.90	\$0.00	\$0.00	\$0.00	\$0.00	\$20,196.90
5 5	456-109-483 456-109-484	VPLEX V6 Metro VNX5100 Frame Base LIC=IC	\$85,940.00 \$85,940.00	VPLEX VPLEX	34% 34%	\$56,720.40 \$56,720.40	\$15,469.20 \$15,469.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15,469.20
5	456-109-464 456-109-485	VPLEX V6 Metro VNX5300 Frame Base LIC=IC VPLEX V6 Metro VNX5500 Frame Base LIC=IC	\$101,220.00	VPLEX	34%	\$56,720.40 \$66,805.20	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20 \$18,219.60
5	456-109-486	VPLEX V6 Metro VNX5700 Frame Base LIC=IC	\$139,420.00	VPLEX	34%	\$92,017.20	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,095.60
5	456-109-487	VPLEX V6 Metro VNX7500 Frame Base LIC=IC	\$190,990.00	VPLEX	34%	\$126,053.40	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34,378.20
5	456-109-488	VPLEX V6 Metro VNX5200 Frame Base LIC=IC	\$43,830.00	VPLEX	34%	\$28,927.80	\$7,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,889.40
5	456-109-489	VPLEX V6 Metro VNX5400 Frame Base LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-109-490 456-100-401	VPLEX V6 Metro VNX5600 Frame Base LIC=IC	\$144,740.00	VPLEX VPLEX	34% 34%	\$95,528.40	\$26,053.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26,053.20
5 5	456-109-491 456-109-492	VPLEX V6 Metro VNX5800 Frame Base LIC=IC VPLEX V6 Metro VNX7600 Frame Base LIC=IC	\$172,880.00 \$217,730.00	VPLEX	34%	\$114,100.80 \$143,701.80	\$31,118.40 \$39,191.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$31,118.40 \$39,191.40
5	456-109-493	VPLEX V6 Metro VNX8000 Frame Base LIC=IC	\$330,410.00	VPLEX	34%	\$218,070.60	\$59,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59,473.80
5	456-109-494	VPLEX V6 Metro VNXF5000 Frame LIC=IC	\$99,020.00	VPLEX	34%	\$65,353.20	\$17,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,823.60
5	456-109-495	VPLEX V6 Metro VNXF7000 Frame LIC=IC	\$272,825.00	VPLEX	34%	\$180,064.50	\$49,108.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49,108.50
5	456-109-496	VPLEX V6 180 Day Migration LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-497 456-109-498	VPLEX V6 GEOSYNCHRONY BASE INCL 10TB=CA VPLEX V6 GEOSYNCHRONY 1TB 11-14TB=CA	\$0.00 \$2,235.00	VPLEX VPLEX	34% 34%	\$0.00 \$1,475.10	\$0.00 \$156.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$156.45
5	456-109-499	VPLEX V6 GEOSYNCHRONY 1TB 15-25TB=CA	\$2,010.00	VPLEX	34%	\$1,326.60	\$140.70	\$0.00	\$0.00	\$0.00	\$0.00	\$140.70
5	456-109-500	VPLEX V6 GEOSYNCHRONY 1TB 26-40TB=CA	\$1,710.00	VPLEX	34%	\$1,128.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-109-501	VPLEX V6 GEOSYNCHRONY 1TB 41-60TB=CA	\$1,450.00	VPLEX	34%	\$957.00	\$101.50	\$0.00	\$0.00	\$0.00	\$0.00	\$101.50
5	456-109-502	VPLEX V6 GEOSYNCHRONY 1TB 61-100TB=CA	\$1,305.00	VPLEX	34%	\$861.30	\$91.35	\$0.00	\$0.00	\$0.00	\$0.00	\$91.35
5 5	456-109-503 456-109-504	VPLEX V6 GEOSYNCHRONY 1TB 101-150TB=CA VPLEX V6 GEOSYNCHRONY 1TB 151-250TB=CA	\$1,110.00 \$910.00	VPLEX VPLEX	34% 34%	\$732.60 \$600.60	\$77.70 \$63.70	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.70 \$63.70
5	456-109-505	VPLEX V6 GEOSYNCHRONY 1TB 151-2501B=CA VPLEX V6 GEOSYNCHRONY 1TB 251-400TB=CA	\$760.00	VPLEX	34%	\$501.60	\$53.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$53.20
5	456-109-506	VPLEX V6 GEOSYNCHRONY 1TB 401-600TB=CA	\$645.00	VPLEX	34%	\$425.70	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00	\$45.15
5	456-109-507	VPLEX V6 GEOSYNCHRONY 1TB 601-1000 TB=CA	\$550.00	VPLEX	34%	\$363.00	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$38.50
5	456-109-508	VPLEX V6 GEOSYNCHRONY 1TB 1001+ TB=CA	\$505.00	VPLEX	34%	\$333.30	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$35.35
5 5	456-109-509	VPLEX V6 LOCAL BASE INCL 10 TB=CA	\$0.00	VPLEX	34% 34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-510 456-109-511	VPLEX V6 LOCAL 1TB 11-14 TB=CA VPLEX V6 LOCAL 1TB 15-25 TB=CA	\$0.00 \$0.00	VPLEX VPLEX	34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-109-512	VPLEX V6 LOCAL 1TB 10-23 TB-CA VPLEX V6 LOCAL 1TB 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-513	VPLEX V6 LOCAL 1TB 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-514	VPLEX V6 LOCAL 1TB 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-515	VPLEX V6 LOCAL 1TB 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-516	VPLEX V6 LOCAL 1TB 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-109-517 456-109-518	VPLEX V6 LOCAL 1TB 251-400 TB=CA VPLEX V6 LOCAL 1TB 401-600 TB=CA	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-109-519	VPLEX V6 LOCAL 1TB 401-000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-520	VPLEX V6 LOCAL 1TB 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-521	VPLEX V6 METRO BASE NEW LICENSE=CA	\$9,000.00	VPLEX	34%	\$5,940.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-522	VPLEX V6 METRO 0-14 TB=CA	\$5,850.00	VPLEX	34%	\$3,861.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5 5	456-109-523 456-109-524	VPLEX V6 METRO 15-25 TB=CA	\$5,468.00 \$5,085.00	VPLEX VPLEX	34% 34%	\$3,608.88 \$3,356.10	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$984.24 \$015.30
5	456-109-524 456-109-525	VPLEX V6 METRO 26-40 TB=CA VPLEX V6 METRO 41-60 TB=CA	\$5,085.00 \$4,729.00	VPLEX	34%	\$3,356.10 \$3,121.14	\$915.30 \$851.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$915.30 \$851.22
5	456-109-526	VPLEX V6 METRO 41-30 TB-CA VPLEX V6 METRO 61-100 TB-CA	\$4,256.00	VPLEX	34%	\$2,808.96	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$766.08
5	456-109-527	VPLEX V6 METRO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	456-109-528	VPLEX V6 METRO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	456-109-529	VPLEX V6 METRO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20		\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-109-530 456-100-531	VPLEX V6 METRO 401-600 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90		\$0.00	\$0.00	\$0.00	\$0.00	\$335.70
5 5	456-109-531 456-109-532	VPLEX V6 METRO 601-1000 TB=CA VPLEX V6 METRO 1001+ TB=CA	\$1,680.00 \$1,595.00	VPLEX VPLEX	34% 34%	\$1,108.80 \$1,052.70	\$302.40 \$287.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$302.40 \$287.10
5	456-109-533	VPLEX V6 METRO 10011 15-CA  VPLEX V6 GEOSYNCHRONY CAPACITY UPG=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-534	VPLEX V6 LOCAL CAPACITY UPG=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-535	VPLEX V6 METRO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-536	VPLEX V6 Local License 10TB X-Brick=ID	\$36,375.00	VPLEX	34%	\$24,007.50	\$2,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,546.25
5 5	456-109-537 456-109-538	VPLEX V6 Local License 20TB X-Brick=ID VPLEX V6 Local License 5TB X-Brick=ID	\$61,990.00 \$24,500.00	VPLEX VPLEX	34% 34%	\$40,913.40 \$16,170.00	\$4,339.30 \$1,715.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,339.30 \$1,715.00
5	456-109-540	VPLEX V6 Local License 40TB X-Brick=ID	\$98,515.00	VPLEX	34%	\$65,019.90	\$6,896.05	\$0.00	\$0.00	\$0.00	\$0.00	\$6,896.05
5	456-109-541	VPLEX V6 Metro License 10TB X-Brick=ID	\$98,425.00	VPLEX	34%	\$64,960.50	\$17,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,716.50
5	456-109-542	VPLEX V6 Metro License 20TB X-Brick=ID	\$167,795.00	VPLEX	34%	\$110,744.70	\$30,203.10	\$0.00	\$0.00	\$0.00	\$0.00	\$30,203.10
5	456-109-543	VPLEX V6 Metro License 5TB X-Brick=ID	\$66,295.00	VPLEX	34%	\$43,754.70		\$0.00	\$0.00	\$0.00	\$0.00	\$11,933.10
5	456-109-545	VPLEX V6 Metro License 40TB X-Brick=ID	\$266,670.00	VPLEX	34%	\$176,002.20	\$48,000.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48,000.60
5 5	456-109-547 456-109-549	ESA Mgmt Pack Only for V6 VPLEX=IC	\$12,000.00	VPLEX VPLEX	34% 34%	\$7,920.00	\$2,160.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,160.00
5	456-109-550	VPLEX V6 LOCAL for Large Capacity =IC VPLEX V6 METRO for Large Capacity=IC	\$0.00 \$1,207,530.00	VPLEX	34%	\$0.00 \$796.969.80	\$0.00 \$217,355.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$217,355.40
5	456-109-551	VPLEX V6 GEOSYN for Large Capacity=IC	\$401,390.00	VPLEX	34%	\$264,917.40	\$28,097.30	\$0.00	\$0.00	\$0.00	\$0.00	\$28,097.30
5	456-109-552	VPLEX V6 1-1 CA VNX5200 Frame TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-109-553	VPLEX V6 1-1 CA VNX5400 Frame TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-109-554	VPLEX V6 1-1 CA VNX5600 Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5 5	456-109-555 456-110-101	VPLEX V6 1-1 CA VNX5800 Frame TF LIC=IC VPLEX Metro VNX5200 Frame UPG LIC=IC	\$161,600.00 \$52,660.00	VPLEX VPLEX	34% 34%	\$106,656.00 \$34,755.60	\$29,088.00 \$9,478.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,088.00 \$9,478.80
5	456-110-102	VPLEX Metro VNX5400 Frame UPG LIC=IC	\$57,780.00	VPLEX	34%	\$38,134.80	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	456-110-103	VPLEX Metro VNX5600 Frame UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-110-104	VPLEX Metro VNX5800 Frame UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-110-117	VPLEX Migration Only for VMAX LIC=IC	\$250.00	VPLEX	34%	\$165.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-110-118	VPLEX Base VNXe3200 Frame Based LIC=IC	\$8,200.00	VPLEX	34%	\$5,412.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,476.00
5 5	456-110-119 456-110-120	ESA Management Pack only for VPLEX=IC  VPLEX Metro VNXe3200 Frame Based LIC=IC	\$12,000.00	VPLEX VPLEX	34% 34%	\$7,920.00	\$2,160.00 \$4,032.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,160.00 \$4,032.00
5	456-110-896	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$22,400.00 \$41,820.00	VPLEX	34%	\$14,784.00 \$27,601.20	\$2,927.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,927.40
5	456-110-897	VPLEX METRO CLOUDARRAY FC 40TBU LIC=IC	\$73,185.00	VPLEX	34%	\$48,302.10	\$13,173.30	\$0.00	\$0.00	\$0.00	\$0.00	\$13,173.30
5	456-110-898	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$29,340.00	VPLEX	34%	\$19,364.40	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,053.80
5	456-110-899	VPLEX METRO CLOUDARRAY FC 20TBU LIC=IC	\$51,340.00	VPLEX	34%	\$33,884.40	\$9,241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,241.20
5	456-110-900	VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC	\$12,480.00	VPLEX	34%	\$8,236.80	\$873.60	\$0.00	\$0.00	\$0.00	\$0.00	\$873.60
5 5	456-110-901 456-110-902	VPLEX METRO CLOUDARRAY UPG 40TBU LIC=IC VPLEX BASE UNITY 300 FRAME LIC=IC	\$21,845.00 \$12,140.00	VPLEX VPLEX	34% 34%	\$14,417.70 \$8,012.40	\$3,932.10 \$2,185.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,932.10 \$2,185.20
5	456-110-903	VPLEX METRO UNITY 300 FRAME LIC-IC  VPLEX METRO UNITY 300 FRAME LIC-IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-110-904	VPLEX BASE UNITY 400 FRAME LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-110-905	VPLEX METRO UNITY 400 FRAME LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-110-906	VPLEX BASE UNITY 500 FRAME LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80
5	456-110-907	VPLEX METRO UNITY 500 FRAME LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5 5	456-110-908 456-110-909	VPLEX BASE UNITY 600 FRAME LIC=IC VPLEX METRO UNITY 600 FRAME LIC=IC	\$39,490.00 \$172,880.00	VPLEX VPLEX	34% 34%	\$26,063.40 \$114,100.80	\$7,108.20 \$31,118.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,108.20 \$31,118.40
5 5	456-111-194	VPLEX METRO UNITY 600 FRAME LIC=IC  VPLEX 1-1 CA UNITY 300 TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-111-195	VPLEX 1-1 CA UNITY 400 TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-111-196	VPLEX 1-1 CA UNITY 500 TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	456-111-197	VPLEX 1-1 CA UNITY 600 TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-111-198	VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-199 456-111-200	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	\$25,300.00 \$32,140.00	VPLEX VPLEX	34% 34%	\$16,698.00 \$21,212.40	\$4,554.00 \$5,785.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,554.00 \$5,785.20
5	456-111-201	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-111-232	Storage M&R for VPLEX VS2 Single=IC	\$5,270.00	VPLEX	34%	\$3,478.20	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-111-233	Storage M&R for VPLEX VS2 Dual=IC	\$11,950.00	VPLEX	34%	\$7,887.00	\$2,151.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,151.00
5	456-111-234	Storage M&R for VPLEX VS2 Quad=IC	\$17,920.00	VPLEX	34%	\$11,827.20	\$3,225.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,225.60
5	456-111-245	VPLEX VS2 Base Unity300F/350F LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5 5	456-111-246 456-111-247	VPLEX VS2 Base Unity400F/450F LIC=IC VPLEX VS2 Base Unity500F/550F LIC=IC	\$28,880.00	VPLEX VPLEX	34% 34%	\$19,060.80 \$19,971.60	\$5,198.40 \$5,446.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,198.40 \$5,446.80
5 5	456-111-247 456-111-248	VPLEX VS2 Base Unity600F/650F LIC=IC  VPLEX VS2 Base Unity600F/650F LIC=IC	\$30,260.00 \$39,490.00	VPLEX	34%	\$19,971.60	\$7,108.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$5,446.60
5	456-111-249	VPLEX VS2 Metro Unity300F/350F LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-111-250	VPLEX VS2 Metro Unity400F/450F LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-111-251	VPLEX VS2 Metro Unity500F/550F LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-111-252	VPLEX VS2 Metro Unity600F/650F LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5 5	456-111-410 456-111-411	RP/EX LOC BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34% 34%	\$17,820.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-111-411 456-111-412	RP/EX LOC REG CAP VPLX (0-14TB)=CA RP/EX LOC REG CAP VPLX (15-25TB)=CA	\$1,850.00 \$1,795.00	VPLEX VPLEX	34%	\$1,221.00 \$1,184.70	\$333.00 \$323.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$333.00 \$323.10
5	456-111-413	RP/EX LOC REG CAP VPLX (13-23TB)=CA	\$1,740.00	VPLEX	34%	\$1,148.40	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-111-414	RP/EX LOC REG CAP VPLX (41-60TB)=CA	\$1,690.00	VPLEX	34%	\$1,115.40	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-111-415	RP/EX LOC REG CAP VPLX (61-100TB)=CA	\$1,640.00	VPLEX	34%	\$1,082.40	\$295.20	\$0.00	\$0.00	\$0.00	\$0.00	\$295.20
5	456-111-416	RP/EX LOC REG CAP VPLX (101-150TB)=CA	\$1,590.00	VPLEX	34%	\$1,049.40	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	456-111-417	RP/EX LOC REG CAP VPLX (151-250TB)=CA	\$1,540.00	VPLEX	34%	\$1,016.40	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$277.20
5	456-111-418	RP/EX LOC REG CAP VPLX (251-400TB)=CA	\$1,500.00	VPLEX	34%	\$990.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-111-419 456-111-420	RP/EX LOC REG CAP VPLX (401-600TB)=CA RP/EX LOC REG CAP VPLX (601-1000TB)=CA	\$1,410.00 \$1,185.00	VPLEX VPLEX	34% 34%	\$930.60 \$782.10	\$253.80 \$213.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$253.80 \$213.30
5	456-111-421	RP/EX LOC REG CAP VPLX (1001TB)=CA	\$870.00	VPLEX	34%	\$574.20		\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-111-422	RP/EX REM BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34%	\$17,820.00		\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-111-423	RP/EX REM REG CAP VPLEX (0-14TB) =CA	\$3,010.00	VPLEX	34%	\$1,986.60	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	456-111-424	RP/EX REM REG CAP VPLEX (15-25TB) =CA	\$2,750.00	VPLEX	34%	\$1,815.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	456-111-425	RP/EX REM REG CAP VPLEX (26-40TB) =CA	\$2,515.00	VPLEX	34%	\$1,659.90	\$452.70	\$0.00	\$0.00	\$0.00	\$0.00	\$452.70
5 5	456-111-426 456-111-427	RP/EX REM REG CAP VPLEX (41-60TB) =CA RP/EX REM REG CAP VPLEX (61-100TB) =CA	\$2,315.00 \$2,080.00	VPLEX VPLEX	34% 34%	\$1,527.90 \$1,372.80	\$416.70 \$374.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$416.70 \$374.40
5	456-111-427 456-111-428	RP/EX REM REG CAP VPLEX (61-1001B) =CA  RP/EX REM REG CAP VPLEX (101-150TB) =CA	\$2,080.00 \$1,950.00	VPLEX	34%	\$1,372.80 \$1,287.00	\$374.40 \$351.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$374.40 \$351.00
5	456-111-429	RP/EX REM REG CAP VPLEX (151-250TB) = CA	\$1,925.00	VPLEX	34%	\$1,270.50	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$346.50
5	456-111-430	RP/EX REM REG CAP VPLEX (251-400TB) =CA	\$1,800.00	VPLEX	34%	\$1,188.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-111-431	RP/EX REM REG CAP VPLEX (401-600TB) =CA	\$1,700.00	VPLEX	34%	\$1,122.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-432	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	\$1,428.00	VPLEX	34%	\$942.48	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$257.04
5 5	456-111-433 456-111-434	RP/EX REM REG CAP VPLEX (1001TB+) = CA RP-EX Loc for VPLEX Large Capacity = IC	\$1,050.00 \$709,300.00	VPLEX VPLEX	34% 34%	\$693.00 \$468,138.00	\$189.00 \$127,674.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$189.00 \$127,674.00
5	456-111-435	RP-EX Loc for VPLEX Large Capacity = IC  RP-EX Rem for VPLEX Large Capacity = IC	\$1,296,070.00	VPLEX	34%	\$855,406.20	\$233,292.60	\$0.00	\$0.00	\$0.00	\$0.00	\$233,292.60
5	456-111-436	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,053.80
5	456-111-437	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$2,927.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,927.40
5	456-111-444	VPLEX V6 Base Unity300 Frame LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	456-111-445	VPLEX V6 Base Unity400 Frame LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5 5	456-111-446 456-111-447	VPLEX V6 Base Unity500 Frame LIC=IC	\$30,260.00	VPLEX	34% 34%	\$19,971.60	\$5,446.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,446.80 \$7,109.20
5	456-111-447 456-111-448	VPLEX V6 Base Unity600 Frame LIC=IC  VPLEX VS6 Base Unity300F/350F LIC=IC	\$39,490.00 \$12,140.00	VPLEX VPLEX	34%	\$26,063.40 \$8,012.40	\$7,108.20 \$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20 \$2,185.20
5	456-111-449	VPLEX VS6 Base Unity400F/450F LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-111-450	VPLEX VS6 Base Unity500F/550F LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80
5	456-111-451	VPLEX VS6 Base Unity600F/650F LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-111-452	VPLEX V6 Metro Unity300 Frame LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5 5	456-111-453 456-111-454	VPLEX V6 Metro Unity400 Base LIC=IC VPLEX V6 Metro Unity500 Base LIC=IC	\$75,800.00 \$144,740.00	VPLEX VPLEX	34% 34%	\$50,028.00 \$95,528.40	\$13,644.00 \$26,053.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$13,644.00 \$26,053.20
5	456-111-455	VPLEX V6 Metro Unity600 Base LIC=IC  VPLEX V6 Metro Unity600 Base LIC=IC	\$172,880.00	VPLEX	34%	\$114,100,80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-111-456	VPLEX VS Metro Unity300F/350F?LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-111-457	VPLEX VS6 Metro Unity400F/450F?LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-111-458	VPLEX VS6 Metro Unity500F/550F?LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-111-459	VPLEX VS6 Metro Unity600F/650F?LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5 5	456-111-460 456-111-461	VPLEX V6 1-1 CA Unity300 Frame TF LIC=IC	\$35,000.00	VPLEX VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$6,300.00
5 5	456-111-461 456-111-462	VPLEX V6 1-1 CA Unity400 Frame TF LIC=IC  VPLEX V6 1-1 CA Unity500 Frame TF LIC=IC	\$50,500.00 \$112,600.00	VPLEX	34% 34%	\$33,330.00 \$74,316.00	\$9,090.00 \$20,268.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$9,090.00 \$20,268.00
5	456-111-463	VPLEX V6 1-1 GA Unity600 Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-111-468	VPLEX V6 Base VNXE3200 Frame Base LIC=IC	\$8,200.00	VPLEX	34%	\$5,412.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,476.00
5	456-111-469	VPLEX V6 Metro VNXE3200 Frame LIC=IC	\$22,400.00	VPLEX	34%	\$14,784.00	\$4,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,032.00
5	456-111-471	VPLEX VS6 VAFA LOCAL LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-111-472 456-111-582	VPLEX VS6 VAFA METRO LICENSE= CA VPLEX V6 Migration for VMAX3 LIC=IC	\$0.00 \$26,500.00	VPLEX VPLEX	34% 34%	\$0.00 \$17,490.00	\$0.00 \$4,770.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,770.00
5	456-111-712	VPLX VS2 MET DL SCV2000/3000/3020=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-111-713	VPLX VS2 MET DL SC4020=IC	\$40,960.00	VPLEX	34%	\$27,033.60	\$7,372.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,372.80
5	456-111-714	VPLEX VS2 MET BASE DELL COMP SC8000 =IC	\$110,270.00	VPLEX	34%	\$72,778.20	\$19,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$19,848.60
5	456-111-715	VPLX VS2 MET DL SC8000/9000=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-111-716	VPLX VS2 LOC DL SCV2000/3000/3020=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5 5	456-111-717 456-111-718	VPLX VS2 LOC DL SC4020=IC VPLEX VS2 LOC BASE DELL COMP SC8000 =IC	\$14,385.00 \$29,578.00	VPLEX VPLEX	34% 34%	\$9,494.10 \$19,521.48	\$2,589.30 \$5,324.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,589.30 \$5,324.04
5	456-111-719	VPLX VS2 LOC BASE DELL COMP 3C8000 -IC VPLX VS2 LOC DL SC8000/9000=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-111-720	VPLX VS6 MET DL SCV2000/3000/3020=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-111-721	VPLX VS6 MET DL? SC4020=IC	\$40,960.00	VPLEX	34%	\$27,033.60	\$7,372.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,372.80
5	456-111-722	VPLEX VS6 MET BASE DELL COMP SC8000 =IC	\$110,270.00	VPLEX	34%	\$72,778.20	\$19,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$19,848.60
5	456-111-723	VPLX VS6 MET DL SC8000/9000=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5 5	456-111-724 456-111-725	VPLX VS6 LOC DL SCV2000/3000/3020=IC VPLX VS6 LOC DL? SC4020=IC	\$12,140.00 \$14,385.00	VPLEX VPLEX	34% 34%	\$8,012.40 \$9,494.10	\$2,185.20 \$2,589.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,185.20 \$2,589.30
5	456-111-726	VPLEX VS6 LOC BASE DELL COMP SC8000 =IC	\$29,578.00	VPLEX	34%	\$19,521.48	\$5,324.04	\$0.00	\$0.00	\$0.00	\$0.00	\$5,324.04
5	456-111-727	VPLX VS6 LOC DL SC8000/9000=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-111-728	VPLEX VS2 VAFA LOCAL LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-729	VPLEX VS2 VAFA METRO LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-730	RP/EX VPLEX V6 VAFA Local = IC	\$123,000.00	VPLEX	34%	\$81,180.00	\$13,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,530.00
5 5	456-111-731 456-111-732	RP/EX VPLEX V6 VAFA Remote = IC RP/EX VPLEX V2 VAFA Local = IC	\$151,000.00 \$77,000.00	VPLEX VPLEX	34% 34%	\$99,660.00 \$50,820.00	\$16,610.00 \$8,470.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16,610.00 \$8,470.00
5	456-111-733	RP/EX VPLEX V2 VAFA LOCAL = IC	\$95,000.00	VPLEX	34%	\$62,700.00	\$10,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,450.00
5	456-111-753	VPLEX V6 MET VNX5200 Frame UPG LIC=IC	\$52,660.00	VPLEX	34%	\$34,755.60	\$9,478.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,478.80
5	456-111-754	VPLEX V6 MET VNX5400 Frame UPG LIC=IC	\$57,780.00	VPLEX	34%	\$38,134.80	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	456-111-755	VPLEX V6 MET VNX5600 Frame UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-111-756	VPLEX V6 MET VNX5800 Frame UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5 5	456-111-757 456-111-758	VPLX VS6 Unity 3x0F 1-1 Metro UPG LIC=IC VPLX VS6 Unity 4x0F 1-1 Metro UPG LIC=IC	\$0.00 \$25,300.00	VPLEX VPLEX	34% 34%	\$0.00 \$16,698.00	\$0.00 \$4,554.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,554.00
5	456-111-759	VPLX VS6 Unity 5x0F 1-1 Metro UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-111-760	VPLX VS6 Unity 6x0F 1-1 Metro UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-111-761	VPLX V6 1-1CA Unity300F/350F LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-111-762	VPLX V6 1-1CA Unity400F/450F LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-111-763	VPLX V6 1-1CA Unity500F/550F LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5 5	456-111-764 456-111-869	VPLX V6 1-1CA Unity600F/650F LIC=IC Storage M&R for VPLEX VS6 Single=IC	\$161,600.00 \$0.00	VPLEX VPLEX	34% 34%	\$106,656.00 \$0.00	\$29,088.00 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29,088.00
5	456-111-870	Storage M&R for VPLEX VS6 Single-IC	\$0.00	VPLEX	34%	\$0.00	\$2,471.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,117.80 \$2,471.40
5	456-111-871	Storage M&R for VPLEX VS6 Quad=IC	\$0.00	VPLEX	34%	\$0.00	\$3,891.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,891.60
5	456-111-986	VPLEX VS6 Single M and R=IC	\$6,210.00	VPLEX	34%	\$4,098.60	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,117.80
5	456-111-987	VPLEX VS6 Dual M and R=IC	\$13,730.00	VPLEX	34%	\$9,061.80	\$2,471.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,471.40
5	456-111-988	VPLEX VS6 Quad M and R=IC	\$21,620.00	VPLEX	34%	\$14,269.20	\$3,891.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,891.60
5	456-111-989	VPLEX VS6 LOCAL 5TB X-BRICK UPG=ID	\$15,750.00	VPLEX	34%	\$10,395.00	\$1,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,102.50
5 5	456-111-990 456-111-991	VPLEX VS6 METRO 5TB X-BRICK UPG=ID	\$42,620.00	VPLEX VPLEX	34% 34%	\$28,129.20 \$0.00	\$7,671.60 \$2,927.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,671.60
5	456-111-991 456-111-992	VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC  VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	\$0.00 \$0.00	VPLEX	34% 34%	\$0.00	\$2,927.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$2,927.40 \$0.00
5	456-111-993	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC	\$25,300.00	VPLEX	34%	\$16,698.00	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,554.00
5	456-111-994	VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-111-995	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40		\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-112-392	VPLX VS2 LOC DL SC7020/F=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-112-393	VPLX VS6 LOC DL SC7020/F=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80
5 5	456-112-394 456-112-395	VPLX VS2 MET DL SC7020/F=IC VPLX VS6 MET DL SC7020/F=IC	\$144,740.00 \$144,740.00	VPLEX VPLEX	34% 34%	\$95,528.40 \$95,528.40	\$26,053.20 \$26,053.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$26,053.20 \$26,053.20
5	456-112-409	VPLX VS0 ME1 DE 3C702011=1C VPLX VS2 LOC DL SC5000/5020/F=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-112-410	VPLX VS6 LOC DL SC5000/5020/F=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-112-411	VPLX VS2 MET DL SC5000/5020/F=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-112-412	VPLX VS6 MET DL SC5000/5020/F=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5 5	457-101-160 457-101-161	RP/EX LOC BASE FOR VPLEX =CA RP/EX LOC REG CAP UG VPLEX =CA	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$4,860.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,860.00 \$0.00
5	457-101-162	RP/EX REM BASE FOR VPLEX =CA	\$0.00	VPLEX	34%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-101-163	RP/EX REM REG CAP UG VPLEX =CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-066	VPLEX MIGRATION PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-067	VPLEX VS2 LOCAL FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-090 458-000-091	VPLEX GEOSYN PRODUCT VPLEX GEO PRODUCT	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-091	VPLEX LOCAL PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-110	VPLEX LOCAL XTREMIO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-161	RP/EX LOCAL VPLEX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-162	RP/EX REMOTE VPLEX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-261	VPLEX SPLITTER FOR VMAX3 PRODUCT	\$0.00	VPLEX	34% 34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-399 458-000-513	RP-EX VPLEX Large Capacity Promo VPLEX METRO XTREMIO PRODUCT	\$0.00 \$0.00	VPLEX VPLEX	34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-516	ESA FOR VPLEX PRODUCT=IC	\$0.00	VPLEX	34%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	458-000-535	VPLEX METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-118	VPLEX GEOSYNCHRONY CAPACITY	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-120	ESA MANAGEMENT PACK FOR VPLEX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-125 458-001-126	VPLEX LARGE CAPACITY LICENSES VPLEX 1-1 CA VNX FRAME TF PRODUCT	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-128	VPLEX GEOSYNCHRONY LARGE CAP LICENSE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-131	VPLEX MIGRATION FOR VMAX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-166	VPLEX VS2 METRO FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-318	VPLEX CLOUDARRAY METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-319	VPLEX CLOUDARRAY LOCAL PRODUCT VPLEX V6 VNX LOCAL FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-346 458-001-347	VPLEX V6 VNX LOCAL FRAME PRODUCT  VPLEX V6 VNX METRO FRAME PRODUCT	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-348	VPLEX V6 MIGRATION PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-350	VPLEX V6 LOCAL PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-351	VPLEX V6 METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-352	VPLEX V6 LOCAL XTREMIO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-353 458-001-355	VPLEX V6 METRO XTREMIO PRODUCT ESA MANAGEMENT PACK FOR VPLEX V6 PRODUCT	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-356	VPLEX V6 SPLITTER FOR VMAX3 PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-358	VPLEX V6 GEOSYN LARGE CAP LICENSE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-359	VPLEX V6 1-1 CA VNX FRAME TF PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-493	VPLEX 1-1 CA UNITY FRAME TF PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-528	Storage M&R for VPLEX	\$0.00	VPLEX VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-718 458-001-719	RP/EX LOCAL VPLEX VS6 PRODUCT RP/EX REMOTE VPLEX VS6 PRODUCT	\$0.00 \$0.00	VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-720	RP-EX VPLEX for Large Capacity Promo	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-724	VPLEX V6 UNITY LOCAL FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-725	VPLEX V6 UNITY METRO FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-726 458-001-732	VPLEX V6 1-1 CA UNITY FRAME TF PRODUCT	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-732 458-001-733	VPLEX VS6 VAFA LOCAL PRODUCT=CA VPLEX VS6 VAFA METRO PRODUCT=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00
5	458-001-754	VPLEX V6 LOCAL LARGE CAPACITY LICENSES	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-755	VPLEX V6 METRO LARGE CAPACITY LICENSES	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-807	VPLX VS2 METRO DELL SC SERIES	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-808	VPLX VS2 LOCAL DELL SC SERIES	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-809 458-001-810	VPLX VS6 METRO DELL SC SERIES VPLX VS6 LOCAL DELL SC SERIES	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-001-817	VPLEX VS2 VAFA LOCAL PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-818	VPLEX VS2 VAFA METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-819	RP/EX VPLEX V6 VAFA Local Product	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-820	RP/EX VPLEX V6 VAFA Remote Product	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-821	RP/EX VPLEX V2 VAFA Local Product	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-822 458-001-036	RP/EX VPLEX V2 VAFA Remote Product Storage Monitoring & Reporting for VPLEY	\$0.00	VPLEX	34% 34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-936 458-002-184	Storage Monitoring & Reporting for VPLEX VPLEX V6 GEOSYNCHRONY CAPACITY=CA	\$0.00 \$0.00	VPLEX VPLEX	34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-002-185	VPLEX V6 GEOSYN PRODUCT=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHW-015	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	VPLEX	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-015	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	VPLEX	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HW-VP-015	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	VPLEX	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PSM-SW-VP-015 M-PSP-HW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00 \$99,827.00	VPLEX VPLEX	34% 34%	\$65,885.82 \$65,885.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSP-RW-VP-015	PROSUPPORT PLUS NARDWARE SUPPORT - REFER TO NW MODEL FOR MAINT PRIC	\$99,827.00	VPLEX	34%	\$65,885.82		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPD1-10FS	RAPIDPATH 10GBE FIBER SR - GEN 1	\$0.00	VPLEX	34%	\$0.00	\$2,379.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,379.00
5	RPD1-1CR	RAPIDPATH 1GBE COPPER RJ45 - GEN 1	\$0.00	VPLEX	34%	\$0.00	\$1,333.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,333.50
5	RPDS-MH-VP	RAPIDPATH FOR VPLEX MULTIHOMED SOFTWARE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
5	VNXCA2BASE	BL for VNX CA-2	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXCA2METR VNXCA4BASE	METRO LICENSE FOR VNX CA-2 =IC BL for VNX CA-4	\$0.00	VPLEX VPLEX	34% 34%	\$0.00	\$20,644.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,644.20
5 5	VNXCA4BASE VNXCA4BAUP	BU for VNX CA-2 to CA-4	\$0.00 \$0.00	VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VNXCA4METR	METRO LICENSE FOR VNX CA-4 =IC	\$0.00	VPLEX	34%	\$0.00	\$41,290.20	\$0.00	\$0.00	\$0.00	\$0.00	\$41,290.20
5	VNXCA4MEUP	METRO UPGR VNX CA-2 TO CA-4 =IC	\$0.00	VPLEX	34%	\$0.00	\$20,644.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,644.20
5 5	VNXCAENGFA VNXCAENGIN	BE For VNX CA Factory BE For VNX CA Field	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-0204-U-FACT-F	VPLEX VPL SING TO DUAL FCT UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VPLEX VPL SING TO DUAL FCT UPG KIT	\$8,850.00	VPLEX	34%	\$5,841.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FIELD	VPLEX VPL SING TO DUAL FLD UPG KIT	\$8,850.00	VPLEX	34%	\$5,841.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-0204-U-FIELD-F VPL-0204-U-FLD-D	VPLEX VPL SING TO DUAL FLD UPG KIT VAFA DELL VPLX VS6 SING TO DUAL FLD UPG KIT	\$0.00 \$8,850.00	VPLEX VPLEX	34% 34%	\$0.00 \$5,841.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-0204-U-FLD-F-D	DELL VPLX VAF6 SING TO DUAL FLD UPG KIT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD	VPLEX VPL SMALL CONFIG KIT (FIELD DEPL)	\$2,370.00	VPLEX	34%	\$1,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD-D	DELL VPLX VS6 SM CONFIG KIT (FLD DEPL)	\$2,370.00	VPLEX	34%	\$1,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-02-KIT-FD-F VPL-02-KIT-FD-F-D	VPLEX VPL SMALL CONFIG KIT (FD) VAFA DELL VPLX VAF6 SM CONFIG KIT (FLD DEPL)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-02-RACK	REDWOOD SINGLE-ENG CONFIG RACK (TITAN)	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-RACK-D	DELL VPLX VS6 SING-ENG CONFIG RAC (TTN)	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-02-RACK-F	REDWOOD SING-ENG CONFRACK (TITAN) VAFA	\$11,060.00	VPLEX	34% 34%	\$7,299.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	VPL-02-RACK-F-D VPL-02-UPG-KIT	DELL VPLX VAF6 SING-ENG CONFIG RAC (TTN) VPLEX SINGLE-ENG UPGRADE KIT	\$11,060.00 \$0.00	VPLEX VPLEX	34% 34%	\$7,299.60 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VPL-02-UPG-KIT-F	VPLEX SINGLE-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FACT-F	VPLEX VPL DUAL TO QUAD FCT UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		VPLEX VPL DUAL TO QUAD FCT UPG KIT	\$13,275.00	VPLEX	34%	\$8,761.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-0408-U-FIELD VPL-0408-U-FIELD-F	VPLEX VPL DUAL TO QUAD FLD UPG KIT VPLEX VPL DUAL TO QUAD FLD UPG KIT VAFA	\$13,275.00 \$0.00	VPLEX VPLEX	34% 34%	\$8,761.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-0408-U-FLD-D	DELL VPLX VS6 DUAL TO QUAD FLD UPG KIT	\$13,275.00	VPLEX	34%	\$8,761.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FLD-F-D	DELL VPLX VAF6 DUAL TO QUAD FLD UPG KIT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-KIT-FD	VPLEX VPL MEDIUM CONFIG KIT (FIELD DEPL)	\$6,950.00	VPLEX	34%	\$4,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-04-KIT-FD-D VPL-04-KIT-FD-F	DELL VPLX VS6 MED CONFIG KIT (FLD DEPL) VPLEX VPL MEDIUM CONFIG KIT (FD) VAFA	\$6,950.00 \$0.00	VPLEX VPLEX	34% 34%	\$4,587.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-04-KIT-FD-F-D	DELL VPLX VAF6 MED CONFIG KIT (FLD DEPL)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK	REDWOOD DUAL-ENG CONFIG RACK (TITAN)	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK-D	DELL VPLX VS6 DUAL-ENG CONFIG RAC (TTN)	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-04-RACK-F VPL-04-RACK-F-D	REDWOOD DUAL-ENG CONF RACK (TITAN) VAFA DELL VPLX VAF6 DUAL-ENG CONFIG RAC (TTN)	\$11,340.00 \$11,340.00	VPLEX VPLEX	34% 34%	\$7,484.40 \$7,484.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-04-UPG-KIT	VPLEX DUAL-ENG UPGRADE KIT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-UPG-KIT-F	VPLEX DUAL-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-KIT-FD	VPLEX VPL LARGE CONFIG KIT (FIELD DEPL) DELL VPLX VS6 LG CONFIG KIT (FLD DEPL)	\$9,500.00	VPLEX	34% 34%	\$6,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-08-KIT-FD-D VPL-08-KIT-FD-F	VPLEX VPL LARGE CONFIG KIT (FLD DEPL)	\$9,500.00 \$0.00	VPLEX VPLEX	34%	\$6,270.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-08-KIT-FD-F-D	DELL VPLX VAF6 LG CONFIG KIT (FLD DEPL)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-RACK	REDWOOD QUAD-ENG CONFIG RACK (TITAN)	\$13,010.00	VPLEX	34%	\$8,586.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-08-RACK-D VPL-08-RACK-F	DELL VPLX VS6 QUAD-ENG CONFIG RAC (TTN) REDWOOD QUAD-ENG CONF RACK (TITAN) VAFA	\$13,010.00 \$13,010.00	VPLEX VPLEX	34% 34%	\$8,586.60 \$8,586.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-08-RACK-F-D	DELL VPLX VAF6 QUAD-ENG CONFIG RAC (TTAN)	\$13,010.00	VPLEX	34%	\$8,586.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-UPG-KIT	VPLEX QUAD-ENG UPGRADE KIT	\$10,000.00	VPLEX	34%	\$6,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-UPG-KIT-F	VPLEX QUAD-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-BM16GFC VPL-BM16GFC-F	REDWOOD BACK END I/O OPTION 16GFC REDWOOD BACK END I/O OPTION 16GFC VAFA	\$6,180.00 \$0.00	VPLEX VPLEX	34% 34%	\$4,078.80 \$0.00	\$927.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$927.00 \$0.00
5	VPL-CM10GE	REDWOOD COM MODULE OPTION 10GF	\$3,855.00	VPLEX	34%	\$2,544.30	\$578.25	\$0.00	\$0.00	\$0.00	\$0.00	\$578.25
5	VPL-CM10GE-F	REDWOOD COM MODULE OPTION 10GE VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM10GEUFD	10GB ETHERENET COM MODULES UPGRADE	\$5,010.00	VPLEX	34%	\$3,306.60	\$578.15	\$0.00	\$0.00	\$0.00	\$0.00	\$578.15
5 5	VPL-CM10GEUFD-F VPL-CM16GFC	10GB ETHERENET COM MODULES UPGRADE VAFA REDWOOD COM MODULE OPTION 16GFC	\$190,380.00 \$6,095.00	VPLEX VPLEX	34% 34%	\$125,650.80 \$4,022.70	\$20,941.80 \$914.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$20,941.80 \$914.25
5	VPL-CM16GFC-F	REDWOOD COM MODULE OPTION 16GFC VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM16GFCUFD	16GFC COM MODULES UPGRADE	\$7,925.00	VPLEX	34%	\$5,230.50	\$914.55	\$0.00	\$0.00	\$0.00	\$0.00	\$914.55
5	VPL-CM16GFCUFD-F	16GFC COM MODULES UPGRADE VAFA	\$190,380.00	VPLEX	34%	\$125,650.80	\$20,941.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,941.80
5 5	VPL-ENG-ADD VPL-ENG-ADD-FD	REDWOOD ENGINE ADD VPLEX VPL ENGINE ADD	\$51,820.00 \$51,820.00	VPLEX VPLEX	34% 34%	\$34,201.20 \$34,201.20	\$7,773.00 \$7,773.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7,773.00 \$7,773.00
5		VPLEX VPL ENGINE ADD VAFA LOCAL	\$1,820.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5		VPLEX VPL ENGINE ADD VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$38,750.25
5	VPL-ENG-ADD-F-L	REDWOOD ENGINE ADD VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5 5	VPL-ENG-ADD-F-M VPL-ENG-ADD-QD-FD	REDWOOD ENGINE ADD VAFA METRO REDWOOD ENGINE ADD QUAD	\$352,275.00 \$51,820.00	VPLEX VPLEX	34% 34%	\$232,501.50 \$34,201.20	\$38,750.25 \$7,773.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38,750.25 \$7,773.00
5	VPL-ENG-ADD-QUAD	REDWOOD ENGINE ADD QUAD	\$51,820.00	VPLEX	34%	\$34,201.20 \$34,201.20	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.00
5	VPL-ENG-ADD-U1	VPL ENGINE UPG	\$67,365.00	VPLEX	34%	\$44,460.90	\$7,773.92	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.92
5		VPL ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5		VPL LOCAL1 ENGINE UPG VAFA VPL METRO1 ENGINE UPG VAFA	\$194,275.00 \$422,730.00	VPLEX VPLEX	34% 34%	\$128,221.50 \$279,001.80	\$21,370.25 \$46,500.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21,370.25 \$46,500.30
5		VPL ENGINE UPG	\$67,365.00	VPLEX	34%	\$44,460.90	\$7,773.92	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.92
5	VPL-ENG-ADD-U2-F	VPL ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U2-F-L	VPL LOCAL2 ENGINE UPG VAFA	\$194,275.00	VPLEX	34%	\$128,221.50	\$21,370.25	\$0.00	\$0.00	\$0.00	\$0.00	\$21,370.25
5 5	VPL-ENG-ADD-U2-F-M VPL-ENG-BASE	VPL METRO2 ENGINE UPG VAFA	\$422,730.00 \$61,040.00	VPLEX VPLEX	34%	\$279,001.80	\$46,500.30	\$0.00	\$0.00	\$0.00	\$0.00	\$46,500.30
5	VPL-ENG-BASE-FD	REDWOOD BASE ENGINE VPLEX VPL BASE ENGINE	\$61,040.00 \$61,040.00	VPLEX	34% 34%	\$40,286.40 \$40,286.40	\$9,156.00 \$9,156.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,156.00 \$9,156.00
5	VPL-ENG-BASE-F-L	REDWOOD BASE ENGINE VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5	VPL-ENG-BASE-F-M	REDWOOD BASE ENGINE VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$38,750.25

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5		VPLEX VPL BASE ENGINE VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5 5	VPL-ENG-BAS-FD-F-M VPLEX-LS-SN	VPLEX VPL BASE ENGINE VAFA METRO LICENSE SOLUTION FOR VPLEX=IC	\$352,275.00 \$0.00	VPLEX VPLEX	34% 34%	\$232,501.50 \$0.00	\$38,750.25 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$38,750.25 \$0.00
5	VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	\$6,180.00	VPLEX	34%	\$4,078.80	\$927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$927.00
5	VPL-FM16GFC-F	REDWOOD FRONT END I/O OPTION 16GFC VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS 30A 1PH CLIPSAL 56PA332 AUS VAFA	\$1,410.00 \$0.00	VPLEX VPLEX	34% 34%	\$930.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5 5	VPL-PW40UASTL-F VPL-PW40UIEC3	30A 1PH CLIPSAL 50PA332 AUS VAPA 30A 1PH IEC309-332P6 INTL	\$270.00	VPLEX	34%	\$0.00 \$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	VPL-PW40UIEC3-F	30A 1PH IEC309-332P6 INTL VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	VPLEX	34%	\$1,102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-PW40URUS-F VPL-PW40U-US	30A 1PH RUSSELLSTOLL 3750DP VAFA 30A 1PH L6-30P N.AMER; JAPAN	\$0.00 \$270.00	VPLEX VPLEX	34% 34%	\$0.00 \$178.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VPL-PW40U-US-F	30A 1PH L6-30P N.AMER; JAPAN VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH	REDWOOD IB COM SWITCH	\$4,500.00	VPLEX	34%	\$2,970.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5 5	VPL-SWITCH-F VPL-SWITCH-FD	REDWOOD IB COM SWITCH VAFA VPLEX VPL IB COM SWITCH	\$0.00 \$4,500.00	VPLEX VPLEX	34% 34%	\$0.00 \$2,970.00	\$0.00 \$675.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$675.00
5	VPL-SWITCH-FD-F	VPLEX VPL IB COM SWITCH VPLEX VPL IB COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-U	VPL IB COM SWITCH UPG	\$5,850.00	VPLEX	34%	\$3,861.00	\$675.09	\$0.00	\$0.00	\$0.00	\$0.00	\$675.09
5	VPL-SWITCH-U-F	VPL IB COM SWITCH UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-UPS VPL-UPS-F	350VA UPS ROHS COMPLIANT UPS 350VA UPS ROHS COMPLIANT UPS VAFA	\$770.00 \$0.00	VPLEX VPLEX	34% 34%	\$508.20 \$0.00	\$115.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.50 \$0.00
5	VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	VPL-UPS-FD-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VPL-UPS-U VPL-UPS-U-F	350VA UPS ROHS COMPLIANT UPS UPG 350VA UPS ROHS COMPLIANT UPS UPG VAFA	\$770.00 \$0.00	VPLEX VPLEX	34% 34%	\$508.20 \$0.00	\$115.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.50 \$0.00
5	VPL-UPS-U-F VPL-VCE-KIT	VPLEX VCE LAPTOP TRAY KIT	\$525.00	VPLEX	34%	\$346.50	\$0.00 \$78.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$78.75
5	VPL-VCE-KIT-F	VPLEX VCE LAPTOP TRAY KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-PBASE	VPLEX Metro Base (incl. 10TB)	\$0.00	VPLEX	34%	\$0.00	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5 5	VS1-AA-S1BASE VS1-AA-T10LIC	VPLEX Metro Base 1 yr. (incl. 10TB) VPLEX Metro 1TB (up to 1000TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$5,940.00 \$515.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,940.00 \$515.70
5	VS1-AA-T10SB1	VPLEX Metro 1TB (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	VS1-AA-T11LIC	VPLEX Metro 1TB (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$734.40
5 5	VS1-AA-T11SB1 VS1-AA-T1LIC	VPLEX Metro 1TB 1 yr. (1001TB+) VPLEX Metro 1TB (up to 25TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$367.20 \$1,093.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$367.20 \$1,093.50
5	VS1-AA-T1EIC VS1-AA-T1SUB1	VPLEX Metro 1TB 1 yr. (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$546.30	\$0.00	\$0.00	\$0.00	\$0.00	\$546.30
5	VS1-AA-T2LIC	VPLEX Metro 1TB (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$1,005.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,005.30
5	VS1-AA-T2SUB1	VPLEX Metro 1TB 1 yr. (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5 5	VS1-AA-T3LIC VS1-AA-T3SUB1	VPLEX Metro 1TB (up to 75TB)  VPLEX Metro 1TB 1 yr. (up to 75TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$925.20 \$462.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$925.20 \$462.60
5	VS1-AA-T4LIC	VPLEX Metro 1TB (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$851.40	\$0.00	\$0.00	\$0.00	\$0.00	\$851.40
5	VS1-AA-T4SUB1	VPLEX Metro 1TB 1 yr. (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$425.70	\$0.00	\$0.00	\$0.00	\$0.00	\$425.70
5 5	VS1-AA-T5LIC VS1-AA-T5SUB1	VPLEX Metro 1TB (up to 125TB) VPLEX Metro 1TB 1 yr. (up to 125TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$783.00 \$391.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$783.00 \$391.50
5	VS1-AA-T6LIC	VPLEX Metro 1TB (up to 1201b)	\$0.00	VPLEX	34%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	VS1-AA-T6SUB1	VPLEX Metro 1TB 1 yr. (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	VS1-AA-T7LIC	VPLEX Metro 1TB (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5 5	VS1-AA-T7SUB1 VS1-AA-T8LIC	VPLEX Metro 1TB 1 yr. (up to 200TB) VPLEX Metro 1TB (up to 250TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$331.20 \$609.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$331.20 \$609.30
5	VS1-AA-T8SUB1	VPLEX Metro 1TB 1 yr. (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$305.10	\$0.00	\$0.00	\$0.00	\$0.00	\$305.10
5	VS1-AA-T9LIC	VPLEX Metro 1TB (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$560.70	\$0.00	\$0.00	\$0.00	\$0.00	\$560.70
5 5	VS1-AA-T9SUB1 VS1-DM-T10LIC	VPLEX Metro 1TB 1 yr. (up to 500TB) VPLEX Local 1TB (up to 1000TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$280.80 \$92.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$280.80 \$92.05
5	VS1-DM-T10SB1	VPLEX Local 1TB (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$40.60	\$0.00	\$0.00	\$0.00	\$0.00	\$40.60
5	VS1-DM-T11LIC	VPLEX Local 1TB (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$131.25	\$0.00	\$0.00	\$0.00	\$0.00	\$131.25
5	VS1-DM-T11SB1	VPLEX Local 1TB 1 yr. (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$57.75	\$0.00	\$0.00	\$0.00	\$0.00	\$57.75
5 5	VS1-DM-T1LIC VS1-DM-T1SUB1	VPLEX Local 1TB (up to 25TB) VPLEX Local 1TB 1 yr. (up to 25TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$295.05 \$129.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$295.05 \$129.85
5	VS1-DM-T2LIC	VPLEX Local 1TB (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$205.80
5	VS1-DM-T2SUB1	VPLEX Local 1TB 1 yr. (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$90.65	\$0.00	\$0.00	\$0.00	\$0.00	\$90.65
5 5	VS1-DM-T3LIC VS1-DM-T3SUB1	VPLEX Local 1TB (up to 75TB)  VPLEX Local 1TB 1 yr. (up to 75TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$193.20 \$85.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$193.20 \$85.05
5	VS1-DM-T350B1 VS1-DM-T4LIC	VPLEX Local 1TB 1 yr. (up to 731b)  VPLEX Local 1TB (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$192.50
5	VS1-DM-T4SUB1	VPLEX Local 1TB 1 yr. (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$84.70	\$0.00	\$0.00	\$0.00	\$0.00	\$84.70
5	VS1-DM-T5LIC	VPLEX Local 1TB (up to 125TB)	\$0.00	VPLEX	34%	\$0.00	\$179.55	\$0.00	\$0.00	\$0.00	\$0.00	\$179.55
5 5	VS1-DM-T5SUB1 VS1-DM-T6LIC	VPLEX Local 1TB 1 yr. (up to 125TB)  VPLEX Local 1TB (up to 150TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$79.10 \$163.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$79.10 \$163.10
5	VS1-DM-T6SUB1	VPLEX Local 1TB 1 yr. (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$71.75	\$0.00	\$0.00	\$0.00	\$0.00	\$71.75
5	VS1-DM-T7LIC	VPLEX Local 1TB (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$145.95	\$0.00	\$0.00	\$0.00	\$0.00	\$145.95
5 5	VS1-DM-T7SUB1 VS1-DM-T8LIC	VPLEX Local 1TB 1 yr. (up to 200TB) VPLEX Local 1TB (up to 250TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$64.05 \$133.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$64.05 \$133.70
5	VS1-DM-T8SUB1	VPLEX Local 1TB (up to 250TB)  VPLEX Local 1TB 1 yr. (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$133.70 \$58.80
5	VS1-DM-T9LIC	VPLEX Local 1TB (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$97.30	\$0.00	\$0.00	\$0.00	\$0.00	\$97.30
5	VS1-DM-T9SUB1	VPLEX Local 1TB 1 yr. (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$42.70	\$0.00	\$0.00	\$0.00	\$0.00	\$42.70
5 5	VS1-ENG-ADD VS1-ENG-ADD-U	VPLEX ENGINE ADD VPLEX ADD ENGINE UPGRADE	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$5,188.50 \$5,188.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,188.50 \$5,188.38
5	VS1-ENG-BASE	VPLEX BASE ENGINE	\$0.00	VPLEX	34%	\$0.00	\$5,188.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,188.50
5	VS1-SERVER	VPLEX MANAGEMENT SERVER	\$0.00	VPLEX	34%	\$0.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5 5	VS1-SWITCH VS1-SWITCH-U	VPLEX FC COM SWITCH VPLEX FC LOCAL COM SWITCH UPGRADE	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$463.50 \$462.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$463.50 \$462.75
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS1-UPS	350VA UPS ROHS COMPLIANT UPS	\$0.00	VPLEX	34%	\$0.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00
5 5	VS1-UPS-U VS2-0204-FA-U	350VA UPS ROHS COMPLIANT UPS UPGRADE VPLEX VS2 SING TO DUAL UPG KT (PRE-RACK)	\$0.00 \$5,250.00	VPLEX VPLEX	34% 34%	\$0.00 \$3,465.00	\$231.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$231.00 \$0.00
5	VS2-0204-FA-U-F	VPLEX SM TO MED UPGE KIT (FACTORY) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FD-U	VPLEX VS2 SING TO DUAL UPG KT (RACKABLE)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS2-0204-FD-U-F VS2-02-KIT-FD	VPLEX SM TO MED UPG KIT (FIELD) VAFA VPLEX VS2 SMALL CONFIG KIT (RACKABLE)	\$0.00 \$2,470.00	VPLEX VPLEX	34% 34%	\$0.00 \$1,630.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS2-02-KIT-FD VS2-02-KIT-FD-F	CHINOOK SMALL CONFIG RACK (TITAN) VAFA	\$2,470.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK	VPLEX VS2 SINGLE CONFIG RACK (TITAN)	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK-F	CHINOOK SMALL CONFIG RACK (TITAN) VAFA	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS2-02-RACK-UFD VS2-0408-FA-U	VPLEX VS2 SINGLE-ENG CONFIG RACK (TITAN) VPLEX VS2 DUAL TO QUAD UPG KT (PRE-RACK)	\$10,810.00 \$9,970.00	VPLEX VPLEX	34% 34%	\$7,134.60 \$6,580.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS2-0408-FA-U-F	VPLEX MED TO LAR UPG KIT (FACTORY) VAFA	\$9,970.00	VPLEX	34%	\$0,380.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0408-FD-U-F	VPLEX MED TO LAR UPG KIT (FIELD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-KIT-FD	VPLEX VS2 MEDIUM CONFIG KIT (RACKABLE)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS2-04-KIT-FD-F VS2-04-RACK	CHINOOK MEDIUM CONFIG RACK (TITAN) VAFA VPLEX VS2 DUAL CONFIG RACK (TITAN)	\$0.00 \$13,900.00	VPLEX VPLEX	34% 34%	\$0.00 \$9,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS2-04-RACK-F	CHINOOK MEDIUM CONFIG RACK (TITAN) VAFA	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-RACK-UFD	VPLEX VS2 DUAL-ENG CONFIG RACK (TITAN)	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK	VPLEX VS2 QUAD CONFIG RACK (TITAN)	\$16,060.00	VPLEX	34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS2-08-RACK-F	CHINOOK LARGE CONFIG RACK (TITAN) VAFA	\$16,060.00	VPLEX	34% 34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK-UFD VS2-CM10GE	VPLEX VS2 QUAD-ENG CONFIG RACK (TITAN) VPLEX VS2 10GB ETHERNET COM MODULES	\$16,060.00 \$3,090.00	VPLEX VPLEX	34%	\$10,599.60 \$2,039.40	\$0.00 \$463.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$463.50
5	VS2-CM10GE-F	CHINOOK COM MODULE OPTION (10GE) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM10GEUFD	VPLEX VS2 10GB ETHERNET COM MODULES	\$4,010.00	VPLEX	34%	\$2,646.60	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$462.75
5 5	VS2-CM10GEUFD-F VS2-CM8GFC	VPLEX VS2 10GB ETHERNET COM MODULES VAFA 8 GBIT FC COM MODULES	\$114,230.00 \$3,090.00	VPLEX VPLEX	34% 34%	\$75,391.80 \$2,039.40	\$12,565.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,565.30 \$463.50
5	VS2-CM8GFC-F	CHINOOK COM MODULE OPTION (8GFC) VAFA	\$3,090.00	VPLEX	34%	\$2,039.40	\$463.50 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50 \$0.00
5	VS2-CM8GFCUFD	8 GBIT FC COM MODULES UPGRADE	\$4,010.00	VPLEX	34%	\$2,646.60	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$462.75
5	VS2-CM8GFCUFD-F	8GBIT FC COM MODULES VAFA	\$114,230.00	VPLEX	34%	\$75,391.80	\$12,565.30	\$0.00	\$0.00	\$0.00	\$0.00	\$12,565.30
5 5	VS2-ENG-ADD	VPLEX VS2 ENGINE ADD VAFA LOCAL	\$29,340.00 \$97,140.00	VPLEX VPLEX	34% 34%	\$19,364.40 \$64,112.40	\$4,401.00 \$10,685.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,401.00
5 5	VS2-ENG-ADD-F-L VS2-ENG-ADD-F-M	CHINOOK ENGINE ADD VAFA LOCAL CHINOOK ENGINE ADD VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$23,250.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$10,685.40 \$23,250.70
5	VS2-ENG-ADD-U	VS2 ENGINE UPG	\$38,140.00	VPLEX	34%	\$25,172.40	\$4,401.36	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.36
5	VS2-ENG-ADD-U1	VS2 ENGINE UPG	\$38,140.00	VPLEX	34%	\$25,172.40	\$4,401.36	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.36
5 5		CHINOOK LOCAL1 ENGINE UPG VAFA CHINOOK METRO1 ENGINE UPG VAFA	\$116,570.00	VPLEX VPLEX	34%	\$76,936.20	\$12,822.70	\$0.00	\$0.00	\$0.00	\$0.00	\$12,822.70
5 5		CHINOOK METROT ENGINE UPG VAFA CHINOOK LOCAL2 ENGINE UPG VAFA	\$253,645.00 \$116,570.00	VPLEX	34% 34%	\$167,405.70 \$76,936.20	\$27,900.95 \$12,822.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27,900.95 \$12,822.70
5		CHINOOK METRO2 ENGINE UPG VAFA	\$253,645.00	VPLEX	34%	\$167,405.70	\$27,900.95	\$0.00	\$0.00	\$0.00	\$0.00	\$27,900.95
5	VS2-ENG-ADD-U-F	CHINOOK ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-AD-FD	VPLEX VS2 ENGINE ADD (RACKABLE)	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.00
5 5	VS2-ENG-AD-FD-F-L VS2-ENG-AD-FD-F-M	CHINOOK ENGINE ADD VAFA LOCAL CHINOOK ENGINE ADD VAFA METRO	\$97,140.00 \$211,370.00	VPLEX VPLEX	34% 34%	\$64,112.40 \$139,504.20	\$10,685.40 \$23,250.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10,685.40 \$23,250.70
5	VS2-ENG-BASE	VPLEX VS2 BASE ENGINE	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.00
5	VS2-ENG-BASE-F-L	CHINOOK SM CONFIG RACK (TITAN) VAFA LOC	\$97,140.00	VPLEX	34%	\$64,112.40	\$10,685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,685.40
5	VS2-ENG-BASE-F-M	CHINOOK SM CONFIG RACK (TITAN) VAFA MET	\$211,370.00	VPLEX	34%	\$139,504.20	\$23,250.70	\$0.00	\$0.00	\$0.00	\$0.00	\$23,250.70
5 5	VS2-ENG-BS-FD VS2-ENG-BS-FD-F-L	VPLEX VS2 BASE ENGINE (RACKABLE) CHINOOK BASE ENGINE VAFA LOCAL	\$29,340.00 \$97,140.00	VPLEX VPLEX	34% 34%	\$19,364.40 \$64,112.40	\$4,401.00 \$10,685.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,401.00 \$10,685.40
5	VS2-ENG-BS-FD-F-M	CHINOOK BASE ENGINE VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$23,250.70	\$0.00	\$0.00	\$0.00	\$0.00	\$23,250.70
5	VS2-FM10GE-F	CHINOOK FRONT END I/O OPTION (10GE) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-FM8GFC	CHINOOK FRONT END I/O OPTION (8GFC)	\$3,090.00	VPLEX	34%	\$2,039.40	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$463.50
5 5	VS2-FM8GFC-F VS2-PLTF-UPGR	CHINOOK FRONT END I/O OPTION (8GFC) VAFA VPLEX VS1 TO VS2 UPGRADE	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	\$1,410.00	VPLEX	34%	\$930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40UASTL-F	30A 1PH CLIPSAL 56PA332 AUS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS2-PW40UIEC3-F VS2-PW40URUS	30A 1PH IEC309-332P6 INTL VAFA 30A 1PH RUSSELLSTOLL 3750DP	\$0.00 \$1,670.00	VPLEX VPLEX	34% 34%	\$0.00 \$1,102.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS2-PW40URUS-F	30A 1PH RUSSELLSTOLL 3750DP 30A 1PH RUSSELLSTOLL 3750DP VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40U-US-F	30A 1PH L6-30P N.AMER; JAPAN VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS2-SERVER VS2-SERVER-F	VPLEX VS2 MANAGEMENT SERVER CHINOOK MANAGEMENT SERVER VAFA	\$4,010.00 \$0.00	VPLEX VPLEX	34% 34%	\$2,646.60 \$0.00	\$601.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$601.50 \$0.00
5 5	VS2-SERVER-FD	VPLEX VS2 MANAGEMENT SERVER (RACKABLE)	\$4,010.00	VPLEX	34%	\$2,646.60	\$601.50	\$0.00	\$0.00	\$0.00	\$0.00	\$601.50
5	VS2-SERVER-FD-F	CHINOOK MANAGEMENT SERVER RACKABLE VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH	VPLEX VS2 FC COM SWITCH	\$4,630.00	VPLEX	34%	\$3,055.80	\$694.50	\$0.00	\$0.00	\$0.00	\$0.00	\$694.50
5	VS2-SWITCH-F	CHINOOK FOC COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS2-SWITCH-FD VS2-SWITCH-FD-F	VPLEX VS2 FC COM SWITCH (RACKABLE) CHINOOK FOC COM SWITCH VAFA	\$4,630.00 \$0.00	VPLEX VPLEX	34% 34%	\$3,055.80 \$0.00	\$694.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$694.50 \$0.00
5	VS2-SWITCH-U	VPLEX VS2 FC COM G	\$6,020.00	VPLEX	34%	\$3,973.20	\$694.71	\$0.00	\$0.00	\$0.00	\$0.00	\$694.71
5	VS2-SWITCH-U-F	CHINOOK FC COM SWITCH UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5 5	VS2-UPS-F VS2-UPS-FD	350VA UPS ROHS COMPLIANT UPS VAFA VPLEX VS2 350VA ROHS UPS (RACKABLE)	\$0.00 \$770.00	VPLEX VPLEX	34% 34%	\$0.00 \$508.20	\$0.00 \$115.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$115.50
5	VS2-UPS-FD-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	VS2-UPS-U-F	350VA UPS ROHS COMPLIANT UPS UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS-40TB VS-CUSTINST	VPLEX GEOSYNCHRONY METRO 40TB LICENSE VPLEX LOCAL CUSTOMER INSTALL	\$0.00	VPLEX VPLEX	34% 34%	\$0.00	\$24,204.60	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$24,204.60
э	VO-000111NO1	VI LEA LOCAL GUSTOWEN INSTALL	\$0.00	VELEX	3470	\$0.00	\$0.00	\$0.00	\$0.00	φυ.00	\$0.00	\$0.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS-GEO-PBASE	VPLEX GEO BASE NEW LICENSE	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5 5	VS-GEO-T10LIC VS-GEO-T11LIC	VPLEX GEO 601-1000 TB VPLEX GEO 1001+ TB	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$302.40 \$287.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$302.40 \$287.10
5	VS-GEO-T1LIC	VPLEX GEO 0-14 TB	\$0.00	VPLEX	34%	\$0.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5	VS-GEO-T2LIC	VPLEX GEO 15-25 TB	\$0.00	VPLEX	34%	\$0.00	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$984.24
5	VS-GEO-T3LIC	VPLEX GEO 26-40 TB	\$0.00	VPLEX	34%	\$0.00	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$915.30
5 5	VS-GEO-T4LIC VS-GEO-T5LIC	VPLEX GEO 41-60 TB VPLEX GEO 61-100 TB	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$851.22 \$766.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$851.22 \$766.08
5	VS-GEO-T6LIC	VPLEX GEO 101-150 TB	\$0.00	VPLEX	34%	\$0.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	VS-GEO-T7LIC	VPLEX GEO 151-250 TB	\$0.00	VPLEX	34%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	VS-GEO-T8LIC	VPLEX GEO 251-400 TB	\$0.00	VPLEX	34%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5 5	VS-GEO-T9LIC VS-GSN-PBASE	VPLEX GEO 401-600 TB VPLEX GEOSYNCHRONY BASE (INCL 10TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$335.70 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$335.70 \$0.00
5	VS-GSN-T10LIC	VPLEX GEOSYNCHRONY 1TB (601-1000 TB)	\$0.00	VPLEX	34%	\$0.00	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$38.50
5	VS-GSN-T11LIC	VPLEX GEOSYNCHRONY 1TB (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$35.35
5	VS-GSN-T1LIC	VPLEX GEOSYNCHRONY 1TB (11-14TB)	\$0.00	VPLEX	34%	\$0.00	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$156.45
5 5	VS-GSN-T1SCL VS-GSN-T2LIC	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 1 VPLEX GEOSYNCHRONY 1TB (15-25TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$156.45 \$140.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$156.45 \$140.70
5	VS-GSN-T2SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 2	\$0.00	VPLEX	34%	\$0.00	\$50.75	\$0.00	\$0.00	\$0.00	\$0.00	\$50.75
5	VS-GSN-T3LIC	VPLEX GEOSYNCHRONY 1TB (26-40TB)	\$0.00	VPLEX	34%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	VS-GSN-T3SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 3	\$0.00	VPLEX	34%	\$0.00	\$43.75	\$0.00	\$0.00	\$0.00	\$0.00	\$43.75
5 5	VS-GSN-T4LIC VS-GSN-T4SCL	VPLEX GEOSYNCHRONY 1TB (41-60TB) VPLEX GEOSYNCHRONY LARGE SCALE - TIER 4	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$101.50 \$36.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$101.50 \$36.75
5	VS-GSN-T5LIC	VPLEX GEOSYNCHRONY 1TB (61-100TB)	\$0.00	VPLEX	34%	\$0.00	\$91.35	\$0.00	\$0.00	\$0.00	\$0.00	\$91.35
5	VS-GSN-T6LIC	VPLEX GEOSYNCHRONY 1TB (101-150TB)	\$0.00	VPLEX	34%	\$0.00	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00	\$77.70
5	VS-GSN-T7LIC	VPLEX GEOSYNCHRONY 1TB (151-250TB)	\$0.00	VPLEX	34%	\$0.00	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5 5	VS-GSN-T8LIC VS-GSN-T9LIC	VPLEX GEOSYNCHRONY 1TB (251-400TB) VPLEX GEOSYNCHRONY 1TB (401-600TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$53.20 \$45.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$53.20 \$45.15
5	VS-LOC-PBASE	VPLEX LOCAL BASE (INCL 10 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-PUPG	VPLEX LOCAL CAPACITY UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T10LIC	VPLEX LOCAL 1TB (601-1000 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS-LOC-T11LIC VS-LOC-T1LIC	VPLEX LOCAL 1TB (1001+ TB) VPLEX LOCAL 1TB (11-14 TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS-LOC-T1SCL	VPLEX LOCAL LARGE SCALE - TIER 1	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T2LIC	VPLEX LOCAL 1TB (15-25 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T2SCL	VPLEX LOCAL LARGE SCALE - TIER 2	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS-LOC-T3LIC VS-LOC-T3SCL	VPLEX LOCAL 1TB (26-40 TB) VPLEX LOCAL LARGE SCALE - TIER 3	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS-LOC-T4LIC	VPLEX LOCAL 1TB (41-60 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T4SCL	VPLEX LOCAL LARGE SCALÉ - TIER 4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T5LIC	VPLEX LOCAL 1TB (61-100 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	VS-LOC-T6LIC VS-LOC-T7LIC	VPLEX LOCAL 1TB (101-150 TB) VPLEX LOCAL 1TB (151-250 TB)	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	VS-LOC-T8LIC	VPLEX LOCAL 1TB (251-400 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T9LIC	VPLEX LOCAL 1TB (401-600 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V51	VPLEX Base VNX5100 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5 5	VS-LOC-V52 VS-LOC-V53	VPLEX Base VNX5200 Frame Based Lisc =IC VPLEX Base VNX5300 Frame Based Lisc =IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$5,259.60 \$5,157.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,259.60 \$5,157.00
5	VS-LOC-V54	VPLEX Base VNX5400 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$6,498.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,498.00
5	VS-LOC-V55	VPLEX Base VNX5500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	VS-LOC-V56	VPLEX Base VNX5600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$10,816.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,816.20
5 5	VS-LOC-V57 VS-LOC-V58	VPLEX Base VNX5700 Frame Based Lisc =IC VPLEX Base VNX5800 Frame Based Lisc =IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$11,001.60 \$13,642.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11,001.60 \$13,642.20
5	VS-LOC-V75	VPLEX Base VNX7500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	VS-LOC-V76	VPLEX Base VNX7600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$19,594.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,594.80
5	VS-LOC-V80	VPLEX Base VNX8000 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$29,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,736.00
5 5	VS-LOC-VF5 VS-LOC-VF7	VPLEX Base VNX-F5000 Frame Base Lisc=IC VPLEX Base VNX-F7000 Frame Base Lisc=IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$6,058.80 \$20,196.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,058.80 \$20,196.90
5	VS-MEE-TBLIC	VPLEX GEOSYNCHRONY METRO 1TB UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$1,588.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,588.50
5	VS-MEE-UNLOCK	VPLEX GEOSYNCHRONY METRO LICENSE UNLOCK	\$0.00	VPLEX	34%	\$0.00	\$24,255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,255.00
5	VS-METCA-V52	VPLEX 1-1 CA VNX5200 Frame TF Lisc=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5 5	VS-METCA-V54 VS-METCA-V56	VPLEX 1-1 CA VNX5400 Frame TF Lisc=IC VPLEX 1-1 CA VNX5600 Frame TF Lisc=IC	\$50,500.00 \$112,600.00	VPLEX VPLEX	34% 34%	\$33,330.00 \$74,316.00	\$9,090.00 \$20,268.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,090.00 \$20,268.00
5	VS-METCA-V58	VPLEX 1-1 CA VNX5800 Frame TF Lisc=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	VS-MET-PBASE	VPLEX METRO BASE NEW LICENSE	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	VS-MET-T10LIC	VPLEX METRO 601-1000 TB	\$0.00	VPLEX	34%	\$0.00	\$302.40	\$0.00	\$0.00		\$0.00	\$302.40
5 5	VS-MET-T11LIC VS-MET-T1LIC	VPLEX METRO 1001+ TB VPLEX METRO 0-14 TB	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$287.10 \$1,053.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$287.10 \$1,053.00
5	VS-MET-TILIC VS-MET-T2LIC	VPLEX METRO 15-25 TB	\$0.00	VPLEX	34%	\$0.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5	VS-MET-T3LIC	VPLEX METRO 26-40 TB	\$0.00	VPLEX	34%	\$0.00	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$915.30
5	VS-MET-T4LIC	VPLEX METRO 41-60 TB	\$0.00	VPLEX	34%	\$0.00	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$851.22
5	VS-MET-T5LIC	VPLEX METRO 61-100 TB	\$0.00	VPLEX	34%	\$0.00	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$766.08
5 5	VS-MET-T6LIC VS-MET-T7LIC	VPLEX METRO 101-150 TB VPLEX METRO 151-250 TB	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$518.40 \$414.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$518.40 \$414.00
5	VS-MET-T/EIC	VPLEX METRO 251-400 TB	\$0.00	VPLEX	34%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	VS-MET-T9LIC	VPLEX METRO 401-600 TB	\$0.00	VPLEX	34%	\$0.00	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$335.70
5	VS-MET-V51	VPLEX Metro VNX5100 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20 \$15,779.90
5 5	VS-MET-V52 VS-MET-V53	VPLEX Metro VNX5200 Frame Based Lisc =IC VPLEX Metro VNX5300 Frame Based Lisc =IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$15,778.80 \$15,469.20	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$15,778.80 \$15,469.20
J	. 5 .VIL 1- V 00	VI EEX MOUS VINAGOOD I Tullio Busine Elso -10	ψ0.00	VI LLA	0470	φ0.00	ψ10,400.20	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ10,400.20

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS-MET-V54	VPLEX Metro VNX5400 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$19,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,490.40
5 5	VS-MET-V55 VS-MET-V56	VPLEX Metro VNX5500 Frame Based Lisc =IC VPLEX Metro VNX5600 Frame Based Lisc =IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$18,219.60 \$26,053.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18,219.60 \$26,053.20
5	VS-MET-V57	VPLEX Metro VNX5700 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,095.60
5	VS-MET-V58	VPLEX Metro VNX5800 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	VS-MET-V75	VPLEX Metro VNX7500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34,378.20
5 5	VS-MET-V76 VS-MET-V80	VPLEX Metro VNX7600 Frame Based Lisc =IC VPLEX Metro VNX8000 Frame Based Lisc =IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$39,191.40 \$59,473.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$39,191.40 \$59,473.80
5	VS-MET-VF5	VPLEX Metro VNX-F5000 Frame Base Lisc=IC	\$0.00	VPLEX	34%	\$0.00	\$17,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,823.60
5	VS-MET-VF7	VPLEX Metro VNX-F7000 Frame Base Lisc=IC	\$0.00	VPLEX	34%	\$0.00	\$49,108.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49,108.50
5	VS-MET-VNX	VPLEX 1-1 Cont Avail SW Frame TF Lisc=IC	\$0.00	VPLEX	34%	\$0.00	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,009.40
5 5	VS-MIGRATION VS-SPLIT-V3	VPLEX 180 Day Migration License =IC  VPLEX Splitter for VMAX3 = IC	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$0.00 \$4,770.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$4,770.00
5	VS-UPG-V52	VPLEX Metro VNX5200 Frame UPG Lisc =IC	\$52,660.00	VPLEX	34%	\$34,755.60	\$9,478.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,478.80
5	VS-UPG-V54	VPLEX Metro VNX5400 Frame UPG Lisc =IC	\$57,780.00	VPLEX	34%	\$38,134.80	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	VS-UPG-V56	VPLEX Metro VNX5600 Frame UPG Lisc =IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5 5	VS-UPG-V58 VS-XIO10TBLOC	VPLEX Metro VNX5800 Frame UPG Lisc =IC VPLEX Local License for 10TB X-Brick =ID	\$11,280.00 \$0.00	VPLEX VPLEX	34% 34%	\$7,444.80 \$0.00	\$2,030.40 \$2,546.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,030.40 \$2,546.60
5	VS-XIO10TBLGG VS-XIO10TBMET	VPLEX Metro License for 10TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$17,717.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,717.40
5	VS-XIO20TBLOC	VPLEX Local License for 20TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$4,339.30	\$0.00	\$0.00	\$0.00	\$0.00	\$4,339.30
5	VS-XIO20TBMET	VPLEX Metro License for 20TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$30,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$30,202.20
5 5	VS-XIO5LOCUP VS-XIO5METUP	VPLEX Local 5TB X-Brick Upgrade =ID VPLEX Metro 5TB X-Brick Upgrade =ID	\$0.00 \$0.00	VPLEX VPLEX	34% 34%	\$0.00 \$0.00	\$1,102.50 \$7,671.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,102.50 \$7,671.60
5	VS-XIO5WETOF VS-XIO5TBLOC	VPLEX Local License for 5TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,715.00
5	VS-XIO5TBMET	VPLEX Metro License for 5TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$11,932.20	\$0.00	\$0.00	\$0.00	\$0.00	\$11,932.20
5	WU-PSP-HW-VP-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WAR	\$99,827.00	VPLEX	34%	\$65,885.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	450-001-636 450-001-637	XtremIO X2/E SW Bundle for X2-S=IC XtremIO X2/E SW Bundle for X2-R=IC	\$0.00 \$0.00	X2 X2	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	456-112-873	XtremIO X2/E SW Bundle for X2-R=IC  XtremIO X2-S 1 X-Brick OE RTU =IC	\$0.00	X2 X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-874	XtremIO X2-S 2 X-Brick OE RTU =IC	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-875	XtremIO X2-S 3 X-Brick OE RTU =IC	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-876	XtremIO X2-S 4 X-Brick OE RTU =IC	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-112-877 456-112-878	XtremIO X2-R 1 X-Brick OE RTU =IC XtremIO X2-R 2 X-Brick OE RTU =IC	\$0.00 \$0.00	X2 X2	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-112-879	XtremIO X2-R 3 X-Brick OE RTU =IC	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-880	XtremIO X2-R 4 X-Brick OE RTU =IC	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWX-002	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	X2	22%	\$77,865.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PRESWX-002 M-PSM-HW-X-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00 \$99,827.00	X2 X2	22% 22%	\$77,865.06 \$77,865.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	M-PSM-SW-X-002	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	X2 X2	22%	\$77,865.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-10G-LR-KIT	XtremIO - 10GbE LR Kit	\$1,500.00	X2	22%	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-16GB-FC-LR-KIT	XtremIO - 16G FC LR Kit	\$4,000.00	X2	22%	\$3,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X2-1920-18SSD-BA	XtremIO X2-R 1.92TB SAS 18SSD Base XtremIO X2-R 1.92TB SAS 6SSD Fac	\$0.00 \$99,000.00	X2 X2	22% 22%	\$0.00 \$77,220.00	\$0.00 \$9,900.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$9,900.00
5 5	X2-1920-6SSD X2-1920-6SSD-FD	XtremIO X2-R 1.92TB SAS 6SSD Fac XtremIO X2-R 1.92TB SAS 6SSD Fld	\$99,000.00	X2 X2	22%	\$77,220.00	\$9,900.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$9,900.00
5	X2-400-18SSD-BA	XtremIO X2-S 400GB SAS 18SSD Base	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-400-6SSD	XtremIO X2-S 400GB SAS 6SSD Fac	\$27,500.00	X2	22%	\$21,450.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5	X2-400-6SSD-FD	XtremIO X2-S 400GB SAS 6SSD Fld	\$27,500.00	X2	22%	\$21,450.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5 5	X2-BRICK-KIT X2-BRICK-KIT-EMC	XtremIO X2 X-Brick Instl Kit Fac XtremIO X2 X-Brick Instl Kit EMC Fac	\$0.00 \$0.00	X2 X2	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X2-BRICK-KIT-EMC-U	XtremIO X2 X-Brick Inst! Kit EMC UG	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-BRICK-KIT-U	XtremIO X2 X-Brick Instl Kit UG	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-CMD	XtremIO X2 Cable Management Duct Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X2-CMD-F X2-DAE	XtremIO X2 Cable Management Duct Fld XtremIO X2 - Flash Drv enc fac	\$0.00 \$0.00	X2 X2	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X2-DAE X2-DAE-FD	XtremIO X2-Flash Drv enc Fld	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-BASE	XtremIO X2-R Base Fac	\$600,000.00	X2	22%	\$468,000.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00
5	X2-HD-BASE-FD	XtremIO X2-R Base Fld	\$600,000.00	X2	22%	\$468,000.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00
5 5	X2-HD-CTRL X2-HD-CTRL-FD	XtremIO X2-R Storage Controller Fac XtremIO X2-R Storage Controller Fld	\$0.00 \$0.00	X2 X2	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X2-HD-NE-TAG	XtremIO X2-R No Encryp PSNT Fac	\$0.00	X2 X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-NE-TAG-FD	XtremIO X2-R No Encryp PSNT Fld	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-TAG	XtremIO X2-R PSNT Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-TAG-FD	XtremIO X2-R PSNT Field	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X2-IB-LABEL-U X2-PWR-DELTA-RINT	XtremIO - Dispersion IB Label Kit XtremIO - 3-Phase Delta Power Intl	\$0.00 \$3,700.00	X2 X2	22% 22%	\$0.00 \$2,886.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X2-PWR-DELTA-RS	X2 - 3-Phase Delta Power Rus Stow NA&JP	\$4,300.00	X2	22%	\$3,354.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-DELTA-US	X2 - 3-Phase Delta Power NA&JP	\$3,700.00	X2	22%	\$2,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		XtremIO - Single Phase Power AUS & NZ	\$3,700.00	X2	22%	\$2,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X2-PWR-SINGLE-IEC3 X2-PWR-SINGLE-RS	XtremIO - Single Phase Power Intl XtremIO- Single Phase Power RS NA & JP	\$1,800.00 \$4,300.00	X2 X2	22% 22%	\$1,404.00 \$3,354.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X2-PWR-SINGLE-RS X2-PWR-SINGLE-US	XtremIO - Single Phase Power NA & JP  XtremIO - Single Phase Power NA & JP	\$4,300.00 \$1,800.00	X2 X2	22% 22%	\$3,354.00 \$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-WYE-INT-FL	X2 3-Phase Wye Power Intl Flying Leads	\$1,800.00	X2	22%	\$1,404.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-WYE-INT-G	X2 3-Phase Wye Power Intl	\$1,800.00	X2	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-WYE-US	XtremIO - 3-Phase Wye Power NA & JP	\$1,800.00	X2	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X2-RACK-D-40U X2-RACK-S-40U	XtremIO- 40U Deep Cabinet 3-Phase Delta XtremIO - 40U Deep Cabinet Single Phase	\$5,800.00 \$4,700.00	X2 X2	22% 22%	\$4,524.00 \$3,666.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X2-RACK-Y-40U	XtremIO - 400 Deep Cabinet Single Fridse  XtremIO - 40U Deep Cabinet 3-Phase Wye	\$5,800.00	X2 X2	22%	\$4,524.00		\$0.00	\$0.00		\$0.00	\$0.00
5	X2-SD-BASE	XtremIO X2-S Base Fac	\$282,000.00	X2	22%	\$219,960.00		\$0.00	\$0.00		\$0.00	\$28,200.00

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAI	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X2-SD-BASE-FD	XtremIO X2-S Base Fld	\$282,000.00	X2	22%	\$219,960.00	\$28,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,200.00
5 5	X2-SD-CTRL X2-SD-CTRL-FD	XtremIO X2-S Storage Controller Fac XtremIO X2-S Storage Controller Fld	\$0.00 \$0.00	X2 X2	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X2-SD-NE-TAG	XtremIO X2-S Storage Controller Fid  XtremIO X2-S No Encryp PSNT Fac	\$0.00	X2 X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-NE-TAG-FD	XtremIO X2-S No Encryp PSNT Fld	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-TAG	XtremIO X2-S PSNT Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-TAG-FD	XtremIO X2-S PSNT Fld	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-VRACK-F	X2 Field Shipping Container Fld	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-XMS	XtremIO X2 Physical Mgmt Server Fac	\$23,500.00	X2	22% 22%	\$18,330.00	\$2,350.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$2,350.00 \$2,350.00
5 5	X2-XMS-FD 450-001-509	XtremIO X2 Physical Mgmt Server Fld ViPR Suite XIO 5TB=ID	\$23,500.00 \$6,310.00	X2 XT	22%	\$18,330.00 \$4,921.80	\$2,350.00 \$1,135.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$2,350.00
5	450-001-510	ViPR Suite XIO 5TB UPG=ID	\$4,170.00	XT	22%	\$3,252.60	\$750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$750.60
5	450-001-511	ViPR Suite XIO 10TB=ID	\$12,620.00	XT	22%	\$9,843.60	\$2,271.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,271.60
5	450-001-512	ViPR Suite XIO 20TB=ID	\$25,240.00	XT	22%	\$19,687.20	\$4,543.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,543.20
5	450-001-513	ViPR Suite XIO 40TB=ID	\$50,470.00	XT	22%	\$39,366.60	\$9,084.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,084.60
5 5	456-105-744 456-105-745	RP/EX LOC 10TB XtremIO X-BRICK=ID RP/EX LOC 20TB XtremIO X-BRICK=ID	\$34,645.00 \$51,610.00	XT XT	22% 22%	\$27,023.10 \$40,255.80	\$6,236.10 \$9,289.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6,236.10 \$9,289.80
5	456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB=ID	\$25,000.00	XT	22%	\$19,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	\$16,070.00	XT	22%	\$12,534.60	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5	456-105-748	RP/EX REM 10TB XtremIO X-BRICK=ID	\$41,570.00	XT	22%	\$32,424.60	\$7,482.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,482.60
5	456-105-749	RP/EX REM 20TB XtremIO X-BRICK=ID	\$61,925.00	XT	22%	\$48,301.50	\$11,146.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,146.50
5	456-105-750	RP/EX REM 10TB Starter X-Brick 5TB=ID	\$30,000.00	XT	22%	\$23,400.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5 5	456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	\$19,285.00	XT XT	22% 22%	\$15,042.30	\$3,471.30	\$0.00	\$0.00	\$0.00	\$0.00	\$3,471.30
5 5	456-106-135 456-106-136	SRMSUITE XIO 10TB NODE =ID SRMSUITE XIO 20TB NODE =ID	\$0.00 \$0.00	XT	22%	\$0.00 \$0.00	\$1,782.00 \$3,562.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,782.00 \$3,562.20
5	456-106-156	RP/EX LOC VPLEX 10TB XtremIO X-BRICK=ID	\$34,645.00	XT	22%	\$27,023.10	\$6,236.10	\$0.00	\$0.00	\$0.00	\$0.00	\$6,236.10
5	456-106-157	RP/EX LOC VPLEX 20TB XtremIO X-BRICK=ID	\$51,610.00	XT	22%	\$40,255.80	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,289.80
5	456-106-158	RP/EX REM VPLEX 10TB XtremIO X-BRICK=ID	\$41,570.00	XT	22%	\$32,424.60	\$7,482.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,482.60
5	456-106-159	RP/EX REM VPLEX 20TB XtremIO X-BRICK=ID	\$61,925.00	XT	22%	\$48,301.50	\$11,146.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,146.50
5	456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	\$25,000.00	XT	22%	\$19,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	\$16,070.00	XT	22%	\$12,534.60	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5 5	456-106-443 456-106-444	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID  RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$30,000.00 \$19,285.00	XT XT	22% 22%	\$23,400.00 \$15,042.30	\$5,400.00 \$3,471.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,400.00 \$3,471.30
5	456-106-716	RP/EX LOC 40TB XtremIO X-BRICK=ID	\$100,185.00	XT	22%	\$78,144.30	\$18,033.30	\$0.00	\$0.00	\$0.00	\$0.00	\$18,033.30
5	456-106-717	RP/EX REM 40TB XtremIO X-BRICK=ID	\$120,205.00	XT	22%	\$93,759.90	\$21,636.90	\$0.00	\$0.00	\$0.00	\$0.00	\$21,636.90
5	456-106-718	RP/EX LOC VPLEX 40TB XtremIO X-BRICK=ID	\$100,185.00	XT	22%	\$78,144.30	\$18,033.30	\$0.00	\$0.00	\$0.00	\$0.00	\$18,033.30
5	456-106-719	RP/EX REM VPLEX 40TB XtremIO X-BRICK=ID	\$120,205.00	XT	22%	\$93,759.90	\$21,636.90	\$0.00	\$0.00	\$0.00	\$0.00	\$21,636.90
5	456-106-905	APPSYNC 5 TB X-Brick=ID	\$21,150.00	XT	22%	\$16,497.00	\$3,807.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,807.00
5	456-106-906	APPSYNC 5 TB X-Brick UPG=ID	\$13,950.00	XT	22%	\$10,881.00	\$2,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,511.00
5 5	456-106-907 456-106-908	APPSYNC 10 TB X-Brick=ID APPSYNC 20 TB X-Brick=ID	\$30,600.00 \$45,900.00	XT XT	22% 22%	\$23,868.00 \$35,802.00	\$5,508.00 \$8,262.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,508.00 \$8,262.00
5	456-106-926	RPVM Replication for XIO =IB	\$45,900.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG=ID	\$1,300.00	XT	22%	\$1,014.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-107-739	XtremIO-RP REM Starter X-Brick 5TB=ID	\$1,200.00	XT	22%	\$936.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	456-107-740	XtremIO-RP REM 10TB X-BRICK=ID	\$2,500.00	XT	22%	\$1,950.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	456-107-741	XtremIO-RP REM 20TB X-BRICK=ID	\$8,500.00	XT	22%	\$6,630.00	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	456-107-742	XtremIO-RP REM 40TB X-BRICK=ID	\$20,000.00	XT XT	22%	\$15,600.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5 5	456-107-743 456-107-789	XtremIO EMC Storage Analytics Suite=IC SRMSUITE 40 TB X-Brick=ID	\$0.00 \$0.00	XT	22% 22%	\$0.00 \$0.00	\$3,417.12 \$7,122.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3,417.12 \$7,122.60
5	456-107-790	SRMSUITE 5 TB X-Brick=ID	\$0.00	XT	22%	\$0.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	456-107-791	SRMSUITE 5 TB X-Brick UPG=ID	\$0.00	XT	22%	\$0.00	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$588.60
5	456-107-806	APPSYNC 40 TB X-Brick=ID	\$89,100.00	XT	22%	\$69,498.00	\$16,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,038.00
5	456-107-979	RP REM for 10TB Starter X-Brick UPG=ID	\$28,800.00	XT	22%	\$22,464.00	\$5,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,184.00
5	456-107-980	RP REM for 10TB XtremIO X-BRICK UPG =ID	\$39,070.00	XT	22%	\$30,474.60	\$7,032.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,032.60
5 5	456-107-981 456-107-982	RP REM for 20TB XtremIO X-BRICK UPG =ID RP REM for 40TB XtremIO X-Brick UPG=ID	\$53,425.00 \$100,205.00	XT XT	22% 22%	\$41,671.50 \$78,159.90	\$9,616.50 \$18,036.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9,616.50 \$18,036.90
5	456-107-962 456-109-465	APPSYNC 5TB LTD XTREMIO X-BRICK UPG=IC	\$100,205.00	XT	22%	\$76,159.90	\$10,030.90	\$0.00	\$0.00	\$0.00	\$0.00	\$16,036.90
5	456-109-466	APPSYNC 5TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-467	APPSYNC 10TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-468	APPSYNC 20TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-469	APPSYNC 40TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-561	RP4VM STARTER PACK FOR XTREMIO =IB	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-416 456-110-417	VS SRM XIO 5TB LIC=ID VS SRM XIO 5TB UPG LIC=ID	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-110-417 456-110-418	VS SRM XIO 10TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-419	VS SRM XIO 20TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-420	VS SRM XIO 40TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-427	VS VIPRC XIO 5TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-428	VS VIPRC XIO 5TB UPG LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-429	VS VIPRC XIO 10TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-430	VS VIPRC XIO 20TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	456-110-431 456-110-492	VS VIPRC XIO 40TB LIC=ID  RP4VM for XtremiO 2 256 VMs =IR	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	456-110-492 456-110-791	RP4VM for XtremIO ? 256 VMs =IB VIPR SRM XIO 10TB NODE =ID	\$9,900.00	XT	22%	\$7,722.00		\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	456-110-792	VIPR SRM XIO 20TB NODE =ID	\$19,790.00	XT	22%	\$15,436.20		\$0.00	\$0.00	\$0.00	\$0.00	\$3,562.20
5	456-110-825	VIPR SRM XIO 40TB NODE=ID	\$39,570.00	XT	22%	\$30,864.60		\$0.00	\$0.00	\$0.00	\$0.00	\$7,122.60
5	456-110-826	VIPR SRM XIO 5TB NODE=ID	\$4,950.00	XT	22%	\$3,861.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	456-110-827	VIPR SRM XIO 5TB UPG NODE=ID	\$3,270.00	XT	22%	\$2,550.60		\$0.00	\$0.00	\$0.00	\$0.00	\$588.60
5	456-111-402	RP/EX REM VPLEX VS6 10TB XIO X-BRICK=ID	\$30,000.00	XT	22%	\$23,400.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-403	RP/EX REM VPLEX VS6 20TB XIO X-BRICK=ID	\$41,570.00	XT	22%	\$32,424.60	\$7,482.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,482.60
5 5	456-111-404 456-111-405	RP/EX REM VPLEX VS6 5TB XIO X-BRICK=ID RP/EX REM VPLEX VS6 40TB XIO X-BRICK=ID	\$61,925.00 \$120,205.00	XT XT	22% 22%	\$48,301.50 \$93,759.90	\$11,146.50 \$21,636.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	456-111-406	RP/EX LOC VPLEX VS6 10TB XIO X-BRICK=ID	\$25,000.00	XT	22%	\$19,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-407	RP/EX LOC VPLEX VS6 20TB XIO X-BRICK=ID	\$34,645.00	XT	22%	\$27,023.10	\$6,236.10	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-408	RP/EX LOC VPLEX VS6 5TB XIO X-Brick=ID	\$51,610.00	XT	22%	\$40,255.80	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-111-409	RP/EX LOC VPLEX VS6 40TB XIO X-BRICK=ID	\$100,185.00	XT	22%	\$78,144.30	\$18,033.30	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-102-119	VS XIO 5TB=ID	\$0.00	XT	22%	\$0.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	457-102-120 457-102-121	VS XIO 5TB UPG=ID VS XIO 10TB=ID	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$750.60 \$2,271.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$750.60 \$2,271.60
5	457-102-121	VS XIO 101B-ID	\$0.00	XT	22%	\$0.00	\$4,543.20	\$0.00	\$0.00	\$0.00	\$0.00	
5	457-102-123	VS XIO 40TB=ID	\$0.00	XT	22%	\$0.00	\$9,084.60	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-000-166	VIPR SRM for XIO	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-173	RP FOR XtremIO LOCAL PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-174	RP FOR XtremIO REMOTE PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-000-222 458-000-223	RP/EX VPLEX BB XIO LOCAL PRODUCT RP/EX VPLEX BB XIO REMOTE PRODUCT	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	458-000-938	RECOVERPOINT FOR XIO BASIC OPTION	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-000-957	RP FOR XtremIO REM UPG FROM BAS TO FULL	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-969	XtremIO EMC Storage Analytics Suite=IC	\$0.00	XT	22%	\$0.00	\$3,417.12	\$0.00	\$0.00	\$0.00	\$0.00	\$3,417.12
5	458-001-447	ESA Management for XtremIO =ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-637	VS SRM XIO=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-638 458-001-716	VS VIPRC XIO=ID RP/EX VPLEX VS6 BB XIO REMOTE PRODUCT	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	458-001-717	RP/EX VPLEX VS6 BB XIO LOCAL PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-781	VS SRM XIO 5TBU=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-782	VS VIPRC XIO 5TBU=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-783	VS SRM XIO 10TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-784	VS VIPRC XIO 10TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	458-001-785 458-001-786	VS SRM XIO 20TB=ID VS VIPRC XIO 20TB=ID	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	458-001-787	VS SRM XIO 40TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-788	VS VIPRC XIO 40TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ESA-XTREMIO	XtremIO EMC Storage Analytics Suite=IC	\$0.00	XT	22%	\$0.00	\$3,417.12	\$0.00	\$0.00	\$0.00	\$0.00	
5		XtremIO RTU - ESI Plugin for OracleVM=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5		XtremIO RTU - ESI Plugin for Windows=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	M-PREHWX-001 M-PRESWX-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00 \$99,827.00	XT XT	22% 22%	\$77,865.06 \$77,865.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	M-PSM-HW-X-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT	\$99,827.00	XT	22%	\$77,865.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-X-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	XT	22%	\$77,865.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-X-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	XT	22%	\$77,865.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-X-002	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	XT	22%	\$77,865.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	M-PSP-SW-X-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	XT	22%	\$77,865.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	M-PSP-SW-X-002	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC XtremIO RTU-Oracle Ent. Mgr Plugin=IC	\$99,827.00 \$0.00	XT XT	22% 22%	\$77,865.06 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		XtremIO RTU - VSI Plugin=IC  XtremIO RTU - VSI Plugin=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-CTRL-F	XtremIO - Storage Controller - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X01-CTRL-TAGF	XtremIO - Storage Controller/w tag -FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X01-D25-400F	X-brick 25x400GB Flash Drives OE SW-FLD	\$0.00	XT	22%	\$0.00	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,500.00
5	X01-MNGT-01	XtremIO - MGMT LICENSE QTY 1	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X01-MNGT-02 X01-MNGT-03	XtremIO - MGMT LICENSE QTY 2 XtremIO - MGMT LICENSE QTY 3	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
5	X01-MNGT-03 X01-MNGT-04	XtremIO - MGMT LICENSE QTY 4	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	X01-MNGT-F	XtremIO-MGMT SERVER w/SOFTWARE-FLD	\$0.00	XT	22%	\$0.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X01-RTU	XtremIO Right to Use - OE	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-UPS-220F	XtremIO - UPS 220V - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$0.00	XT	22%	\$0.00	\$714.50	\$0.00	\$0.00	\$0.00	\$0.00	\$714.50
5 5	X02-012-400-E-U X02-3-6-BEZ-KIT	XtremIO Starter X-Brick (5TB) Exp Kit	\$155,000.00	XT	22%	\$120,900.00	\$15,500.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5	X02-6U-FILLER	XtremIO Std 3 to 6 Bezel Kit XtremIO Beast Six filler Kit	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		XtremIO Beast Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL	XtremIO - Storage Controller	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRLE	XtremIO - STORAGE CONTROLLER enc	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRLE-400	XTREMIO - STORAGE CTRL ENC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRLE-400-F	XTREMIO - STORAGE CTRL ENC FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRLE-400-T X02-CTRLE-400-T-F	XTREMIO - STORAGE CTRL 400GB ENC TAG XTREMIO - STORAGE CTRL 400GB ENC TAG FLD	\$0.00 \$0.00	XT XT	22%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5		XTREMIO - STORAGE CTRL 400GB ENC UPG	\$0.00	XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	
5		XtremIO - STORAGE CTRL Exp tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X02-CTRLE-EXP-T-F	XtremIO - STORAGE CTRL Exp tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X02-CTRLE-F	XtremIO - STORAGE CONTROLLER enc fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRLE-T	XtremIO - STORAGE CTRL 800GB enc tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X02-CTRLE-T-F	XtremIO - STORAGE CTRL 800GB enc tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	X02-CTRLE-U X02-CTRL-F	XTREMIO - STORAGE CTRL 800GB UPGRADE XtremIO - STORAGE CONTROLLER - FLD	\$0.00 \$0.00	XT XT	22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	X02-CTRL-F X02-CTRL-TAG	Xtremio - STORAGE CONTROLLER - FLD  Xtremio - STORAGE CONTROLLER /W TAG	\$0.00	XT	22%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	
5	X02-CTRL-TAGF	XtremIO - STORAGE CONTROLLER/W TAG - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	X02-CTRL-U	XTREMIO - STORAGE CONTROLLER UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	\$225,000.00	XT	22%	\$175,500.00	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,500.00

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WA	RRANTY UPGRADE	NET PRICE	
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$225,000.00	XT	22%	\$175,500.00	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,500.00
5 5	X02-D25-400 X02-D25-400-E	XtremIO -25x400GB Flash Drives OE SW XTREMIO -25X400GB FLASH DRV ENC OE SW	\$0.00 \$345,000.00		22% 22%	\$0.00 \$269,100.00	\$33,500.00 \$34,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,500.00 \$34,500.00
5	X02-D25-400-E-F	XTREMIO 25X400GB FLASH DRV ENC FLD OE SW	\$345,000.00		22%	\$269,100.00	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,500.00
5	X02-D25-400-E-U	XTREMIO -25X400GB E FLASH DRV OE SW UPG	\$345,000.00	XT	22%	\$269,100.00	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,500.00
5	X02-D25-400F	XtremIO -25x400GB Flash Drives OE SW-FLD XTREMIO -25X400GB FLASH DR. OE SW UPG	\$0.00		22%	\$0.00	\$33,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,500.00
5 5	X02-D25-400-U X02-D25-800	XtremIO -25x800GB Flash Drives OE SW	\$335,000.00 \$510,000.00		22% 22%	\$261,300.00 \$397,800.00	\$33,500.00 \$51,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$33,500.00 \$51,000.00
5	X02-D25-800-10T	XtremIO 25x800GB-10T FDrv enc OE SW	\$255,000.00		22%	\$198,900.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,500.00
5	X02-D25-800-10T-F	XtremIO 25x800GB-10T FDrv enc OE SW fld	\$255,000.00		22%	\$198,900.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,500.00
5 5	X02-D25-800-5T	XtremIO 25x800GB-5T FDrv enc OE SW XtremIO 25x800GB-5T FDrv enc OE SW fld	\$127,500.00		22%	\$99,450.00	\$12,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,750.00
5	X02-D25-800-5T-F X02-D25-800F	XtremIO -25x800GB-51 FDIV enc OE SW lid  XtremIO -25x800GB Flash Drives OE SW-FLD	\$127,500.00 \$510,000.00		22% 22%	\$99,450.00 \$397,800.00	\$12,750.00 \$51,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12,750.00 \$51,000.00
5	X02-D25-800-U	XTREMIO -25X800GB FLASH DRV OE SW UPGD	\$510,000.00		22%	\$397,800.00	\$51,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,000.00
5	X02-DISP-2M-KIT	XtremIO 2m Dispersion Kit	\$660.00		22%	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-DISP-5M-KIT X02-DUAL-BEZ-KIT	XtremIO 5m Dispersion Kit	\$1,300.00 \$0.00	XT XT	22% 22%	\$1,014.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5 5	X02-KIT-01	XtremIO Std Dual Bezel Kit XtremIO BRICK 1 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	\$4,500.00		22%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT01-FD	XtremIO BRICK 1 CONFIG KIT (FIELD)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-02	XtremIO BRICK 2 CONFIG KIT (FACTORY)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-KIT-02-C X02-KIT02-FD	XtremIO EMC to Cust Rail conv kit dual XtremIO BRICK 2 CONFIG KIT (FIELD)	\$10,500.00 \$0.00		22% 22%	\$8,190.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-KIT02-R-U	XtremIO BRICK 2 CONFIG KIT RACK UPG	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT02-U	XTREMIO BRICK 2 CONFIG KIT UPG	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-KIT-03	XtremIO BRICK 3 CONFIG KIT (FACTORY)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03-FD X02-KIT03-R-U	XtremIO BRICK 3 CONFIG KIT (FIELD) XtremIO BRICK 3 CONFIG KIT RACK UPG	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-KIT03-U	XTREMIO BRICK 3 CONFIG KIT UPG	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-04	XtremIO BRICK 4 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-KIT-04-C X02-KIT04-FD	XtremIO EMC to Cust Rail conv kit quad XtremIO BRICK 4 CONFIG KIT (FIELD)	\$18,500.00 \$0.00	XT XT	22% 22%	\$14,430.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-KIT04-FD X02-KIT04-R-U	Xtremio Brick 4 Config Kit (FIELD)  Xtremio Brick 4 Config Kit RACK UPG	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT04-U	XTREMIO BRICK 4 CONFIG KIT UPG	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-05	XtremIO BRICK 5 CONFIG KIT (FACTORY)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-KIT05-FD X02-KIT05-R-U	XtremIO BRICK 5 CONFIG KIT (FIELD) XtremIO BRICK 5 CONFIG KIT RACK UPG	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-KIT05-K-0	XtremIO BRICK 5 CONFIG KIT VACK OFG	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-06	XtremIO BRICK 6 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-06-C	XtremIO EMC to Cust Rail conv kit six	\$24,500.00		22%	\$19,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-KIT06-FD X02-KIT06-R-U	XtremIO BRICK 6 CONFIG KIT (FIELD) XtremIO BRICK 6 CONFIG KIT RACK UPG	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-KIT06-U	Xtremio Brick 6 Config Kit UPG	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-07	XtremIO BRICK 7 CONFIG KIT (FACTORY)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT07-FD	XtremIO BRICK 7 CONFIG KIT (FIELD)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-KIT07-R-U X02-KIT07-U	XtremIO BRICK 7 CONFIG KIT RACK UPG XtremIO BRICK 7 CONFIG KIT UPG	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-KIT-08	XtremIO BRICK 8 CONFIG KIT (FACTORY)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-08-C	XtremIO EMC to Cust Rail conv kit eight	\$28,500.00		22%	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT08-FD	XtremIO BRICK 8 CONFIG KIT (FIELD)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-KIT08-R-U X02-KIT08-U	XtremIO BRICK 8 CONFIG KIT RACK UPG XtremIO BRICK 8 CONFIG KIT UPG	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-KIT-S	XtremIO SINGLE BRICK CFG KIT (FACTORY)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KITS-FD	XtremIO SINGLE BRICK CONFIG KIT (FIELD)	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-MNGT X02-MNGT-01	XtremIO - MGMT SERVER W/ SOFTWARE XtremIO-MGMT LICENSE QTY 1	\$15,480.00 \$0.00	XT XT	22% 22%	\$12,074.40 \$0.00	\$1,548.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,548.00 \$0.00
5	X02-MNGT-01 X02-MNGT-01-CF	Xtremio-mgm1 License Q1 Y 1 Xtremio-mgm1 License Q1 Y 1=IC	\$0.00 \$0.00		22%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
5	X02-MNGT-02	XtremIO-MGMT LICENSE QTY 2	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-02-CF	XtremIO-MGMT LICENSE QTY 2=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-MNGT-02-U	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-MNGT-02-U-CF X02-MNGT-04	XTREMIO-MGMT LICENSE QTY 2 UPG=IC XtremIO-MGMT LICENSE QTY 4	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-MNGT-04-CF	XtremIO-MGMT LICENSE QTY 4=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-04-U	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-04-U-CF	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-MNGT-05 X02-MNGT-06	XtremIO-MGMT LICENSE QTY 5 XtremIO-MGMT LICENSE QTY 6	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-MNGT-06-CF	XtremIO-MGMT LICENSE QTY 6=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-U	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-U-CF	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-MNGT-07 X02-MNGT-08	XtremIO-MGMT LICENSE QTY 7 XtremIO-MGMT LICENSE QTY 8	\$0.00 \$0.00		22% 22%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
5	X02-MNGT-08 X02-MNGT-08-CF	XtremIO-MGMT LICENSE QTY 8  XtremIO-MGMT LICENSE QTY 8=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-U	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-U-CF	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-MNGT-F X02-MNGT-U	XtremIO - MGMT SERVER W/ SOFTWARE - FLD XTREMIO - MGMT SERVER W/ SW UPG	\$15,480.00 \$15,480.00		22% 22%	\$12,074.40 \$12,074.40	\$1,548.00 \$1,548.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$1,548.00 \$1,548.00
5	X02-MNGT-UFD	XMS Field Upgrade	\$15,480.00 \$15,480.00		22%	\$12,074.40 \$12,074.40	\$1,548.00	\$0.00	\$0.00	\$0.00		\$1,548.00
5	X02-PW-ASTL	Power cord for Australia and New Zealand	\$1,530.00		22%	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

## EMC WSCA Contract MNWNC-109 Price List Effective August 1, 2017

					N	VP LEVEL 1	NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X02-PWD-ASTL-44U	Power cord for Australia and New Zealand	\$2,400.00	XT	22%	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-IEC3S-44U	Power cord for International (not Aus.)	\$1,640.00	XT	22%	\$1,279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-RSS-44U	Power cord for North America & Japan	\$1,800.00	XT	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-USS-44U	Power cord for North America & Japan	\$830.00	XT	22%	\$647.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-IEC3S	International (except Australia)	\$800.00	XT	22%	\$624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-RSS	For North America & Japan	\$1,530.00	XT	22%	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-USS	For North America & Japan	\$800.00	XT	22%	\$624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RACK-40U	XtremIO - 40U Cabinet	\$3,915.00	XT	22%	\$3,053.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		XtremIO - 40U Cabinet Beast fillers	\$6,500.00	XT	22%	\$5,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RACK-44U	XtremIO - 44U Cabinet std fillers	\$7,350.00	XT	22%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-RTU	XtremIO Right to Use- OE	\$0.00	XT XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
-	X02-RTU-CF	XtremIO Right to Use- OE=IC	\$0.00		22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU-U	XTREMIO RIGHT TO USE- OE UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-RTU-U-CF	XTREMIO RIGHT TO USE- OE UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5		XtremIO Right to Use 100TB-HW	\$0.00	XT XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 5	X02-SCALE-10TE-RTU X02-SCALE-30T-RTU	XtremIO Right to Use 10TB Exp-HW	\$255,000.00 \$0.00	XT	22% 22%	\$198,900.00 \$0.00	\$25,500.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25,500.00 \$0.00
5	X02-SCALE-50T-RTU	XtremIO Right to Use 30TB-HW XtremIO Right to Use 50TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-50T-RTU X02-SCALE-60T-RTU	XtremIO Right to Use 60TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-90T-RTU	XtremIO Right to Use 90TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SINGLE-BEZ-KIT	XtremIO Std single Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	\$9,950.00	XT	22%	\$7,761.00	\$995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$995.00
5	X02-1RANSFWR-0-FD X02-UPS-220	XtremIO - UPS 220V	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220F	XtremIO - UPS 220V - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$3,573.00	XT	22%	\$2,786.94	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	X02-UPS-220P	XtremIO - UPS 220V - Secondary	\$3,573.00	XT	22%	\$2,786.94	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	X02-UPS-220-U	XTREMIO - UPS 220V UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220-UFD	XtremIO - UPS 220V - Field Upgrade	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-VRACK-FD	XtremIO VIRTUAL RACK (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-VRACK-U	XTREMIO - FIELD SHIPPING CONTAINER UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600	XtremIO - STORAGE CTRL enc	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-F	XtremIO - STORAGE CTRL 1.6TB enc fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-T	XtremIO - STORAGE CTRL 1.6TB enc tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-T-F	XtremIO - STORAGE CTRL 1.6TB enc tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-U	XtremIO - STORAGE CTRL enc UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-D25-1.6T-10T	XtremIO 25x1.6TB-10T FDrv enc OE SW	\$231,500.00	XT	22%	\$180,570.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,150.00
5	X03-D25-1.6T-10T-F	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	\$231,500.00	XT	22%	\$180,570.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,150.00
5	X03-D25-1.6T-30T	XtremIO 25x1.6TB-30T FDrv enc OE SW	\$694,500.00	XT	22%	\$541,710.00	\$69,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69,450.00
5	X03-D25-1.6T-30T-F	XtremIO 25x1.6TB-30T FDry enc OE SW fld	\$694,500.00	XT	22%	\$541,710.00	\$69,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69,450.00
5	X03-D25-1600-E	XtremIO 25x1.6TB Flash Dry enc OE SW	\$926,000.00	XT	22%	\$722,280.00	\$92,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,600.00
5	X03-D25-1600-E-F	XtremIO 25x1.6TB Flash Dry enc fld OE SW	\$926,000,00	XT	22%	\$722,280.00	\$92,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,600.00
5	X03-D25-1600-E-U	XtremIO 25x1.6TB Flash Drv enc UPG OE SW	\$926,000.00	XT	22%	\$722,280.00	\$92,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,600.00
5	X03-SCALE-100T-RTU	XtremIO Right to Use 100TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$231,500.00	XT	22%	\$180,570.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,150.00
5	X03-SCALE-180T-RTU	XtremIO Right to Use 180TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-30T-RTU	XtremIO Right to Use 30TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-50T-RTU	XtremIO Right to Use 50TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SW-40TB-ENC	XTREMIO Software 40TB ENC Xbrick=IC	\$0.00	XT	22%	\$0.00	\$47,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,700.00
5	X03-SW-40TB-ENC-CF	XTREMIO Software 40TB ENC Xbrick=IC	\$477,000.00	XT	22%	\$372,060.00	\$47,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,700.00
5	XIO-RPHWX-G6T-D	Dell RPA for XtremIO	\$19,250.00	XT	22%	\$15,015.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,925.00
5	XTREMIO-RP-HW-G5T	XtremIO-RP appliance GEN5-TAA	\$0.00	XT	22%	\$0.00	\$1,788.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,788.00
5	XTREMIO-RP-HW-G6T	XtremIO-RP appliance GEN6-TAA	\$19,250.00	XT	22%	\$15,015.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,925.00