

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	BDAW2ST1Y60	SEL BlueData AWS v3,60vnodes,1Yr,12x5	\$31,552.00	K	31%	\$21,770.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDAW2ST1Y90	SEL BlueData AWS v3,90vnodes,1Yr,12x5	\$42,075.00	K	31%	\$29,031.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDEN2AD1Y1C	SEL BlueData Ent Soft v3,1Yr,24x7	\$885.00	K	31%	\$610.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDEN2AD2Y1C	SEL BlueData Ent Soft v3,2Yr,24x7	\$1,592.00	K	31%	\$1,098.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDEN2AD3Y1C	SEL BlueData Ent Soft v3,3Yr,24x7	\$2,123.00	K	31%	\$1,464.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDEN2ST1Y1C	SEL BlueData Ent Soft v3,1Yr,12x5	\$769.00	K	31%	\$530.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDEN2ST2Y1C	SEL BlueData Ent Soft v3,2Yr,12x5	\$1,385.00	K	31%	\$955.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDEN2ST3Y1C	SEL BlueData Ent Soft v3,3Yr,12x5	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDENTPKG1YR	SEL BlueData EPIC480CDPLYTC3AD4WS1Yr2	\$294,118.00	K	31%	\$202,941.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDENTPKG2YR	SEL BlueData EPIC480CDPLYTC6AD8WS2Yr2	\$529,412.00	K	31%	\$365,294.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDENTPKG3YR	SEL BlueData EPIC480CDPLYTC9AD8WS3Yr2	\$705,882.00	K	31%	\$487,058.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDSTARTPKG1YR	SEL BlueData EPIC240CDPLYTC2AD2WS1Yr1	\$176,471.00	K	31%	\$121,764.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDSTARTPKG2YR	SEL BlueData EPIC240CDPLYTC4AD6WS2Yr1	\$317,647.00	K	31%	\$219,176.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BDSTARTPKG3YR	SEL BlueData EPIC240CDPLYTC6AD6WS3Yr1	\$423,529.00	K	31%	\$292,235.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE DATA
5	BT-EEP-1YR	SEL BlueTalon Enterprise EP Standard 1Y	\$240,538.00	K	31%	\$165,971.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BT-EEP-3YR	SEL BlueTalon Enterprise EP Standard 3Y	\$541,154.00	K	31%	\$373,396.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BT-EP-PK2-1YR	SEL BlueTalon EP Pick 2 Standard 1Y	\$90,000.00	K	31%	\$62,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BT-EP-PK2-3YR	SEL BlueTalon EP Pick 2 Standard 3Y	\$202,500.00	K	31%	\$139,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BT-HEP-1YR	SEL BlueTalon Hadoop EP Standard 1Y	\$185,000.00	K	31%	\$127,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BT-HEP-3YR	SEL BlueTalon Hadoop EP Standard 3Y	\$416,154.00	K	31%	\$287,146.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BT-PE-S-1YR	SEL BlueTalon Policy Engine Standard 1Y	\$155,000.00	K	31%	\$106,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BT-PE-S-3YR	SEL BlueTalon Policy Engine Standard 3Y	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BM-API-LC-ADV	SEL BOOMI API Publish Features	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-API-LC-T1	SEL BOOMI API Mgmt Tier 1 Up to 100K T/D	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-API-LC-T2	SEL BOOMI API Mgmt Tier 2 Up to 1M T/D	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-API-LC-T3	SEL BOOMI API Mgmt Tier 3 Up to 10M T/D	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-API-LC-T4	SEL BOOMI API Mgmt Tier 4 >10M T/D	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-C101-200	SEL BOOMI TradePartnerConnect (101-200)	\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-C41-100	SEL BOOMI TradePartnerConnect (41-100)	\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT1001Y	SEL BOOMI TradePartnerConnect (81-100)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT1001PY	SEL BOOMI TradePartnerConnect > 100	\$22.50	K	31%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT101Y	SEL BOOMI TradePartnerConnect (5-10)	\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT201P	SEL BOOMI TradePartnerConnect (201 plus)	\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT201Y	SEL BOOMI TradePartnerConnect (11-20)	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT401Y	SEL BOOMI TradePartnerConnect (21-40)	\$52.50	K	31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT601Y	SEL BOOMI TradePartnerConnect (41-60)	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT6-40	SEL BOOMI TradePartnerConnect (6-40)	\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT801Y	SEL BOOMI TradePartnerConnect (61-80)	\$37.50	K	31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTP	SEL BOOMI Trading Partner Connection	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTP41Y	SEL BOOMI TradePartnerConnect (1-4)	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTPCT-NS	SEL BOOMI TradePartnerConnectProd NonSub	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTPTEST	SEL BOOMI TradePartnerConnect Test	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTTCT-NS	SEL BOOMI TradePartnerConnectTest NonSub	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-B2BF	SEL BOOMI EDI/B2B Framework	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-BETA	SEL BOOMI Beta EDI Features	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-FY18	SEL BOOMI EDI Edition	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-RAVI	SEL BOOMI EDI Ed - NetSuite RAVI Bundle	\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-TRD1Y	SEL BOOMI Trading Partner Edition	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-1	SEL BOOMI Flow Addtnl ApplLaunches .01	\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-2	SEL BOOMI Flow Addtnl ApplLaunches 1	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-3	SEL BOOMI Flow Addtnl ApplLaunches 100	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-4	SEL BOOMI Flow Addtnl ApplLaunches 1000	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-CONT	SEL BOOMI Flow Continual	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EBRNZ	SEL BOOMI Flow Enterprise Bronze	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-1	SEL BOOMI Flow Enterprise Gold .01	\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-2	SEL BOOMI Flow Enterprise Gold 1	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-3	SEL BOOMI Flow Enterprise Gold 100	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-4	SEL BOOMI Flow Enterprise Gold 1000	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESLVR	SEL BOOMI Flow Enterprise Silver	\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESSNT	SEL BOOMI Flow Essential	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESTRT	SEL BOOMI Flow Enterprise Starter	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-1	SEL BOOMI Flow Addtnl Flows .01	\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-2	SEL BOOMI Flow Addtnl Flows 1	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-3	SEL BOOMI Flow Addtnl Flows 100	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-4	SEL BOOMI Flow Addtnl Flows 1000	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-HS-1	SEL BOOMI Flow Hosting Services .01	\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-HS-2	SEL BOOMI Flow Hosting Services 1	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-HS-3	SEL BOOMI Flow Hosting Services 100	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-HS-4	SEL BOOMI Flow Hosting Services 1000	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-OCC	SEL BOOMI Flow Occasional	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ACA	SEL BOOMI Atom Cloud Attachment	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ACA-A	SEL BOOMI ANZ Atom Cloud Attachment	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ACA-E	SEL BOOMI EMEA Atom Cloud Attachment	\$300.00	K	31%	\$207.										

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	11-1983-LIC	SEL: VR6-OSTD-OADV-UG-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC	SEL: VR6-OSTD-OENT-UG-F	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC	SEL: VR6-OADV-OENT-UG-F	\$12,705.00	K	31%	\$8,766.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC	SEL: VR6-VU10-F	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC	SEL: VR6-MEDI-F	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2288-LIC	SEL: HZ-FLX-AD10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2313-LIC	SEL: HZ-F7WS11-FLX-UG-F	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2314-LIC	SEL: HZ-F8WS12-FLX-UG-F	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2317-LIC	SEL: VR7-ATAD25-F	\$7,562.50	K	31%	\$5,218.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2318-LIC	SEL: VR7-ATEN25-F	\$13,062.50	K	31%	\$9,013.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2321-LIC	SEL: VR7-AUTD25-F	\$3,657.50	K	31%	\$2,523.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2322-LIC	SEL: VR7-ATAD-ATEN-UG-F	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2325-LIC	SEL: HZ7-TCL-STA10-UG-F	\$1,870.00	K	31%	\$1,290.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2358-LIC	SEL: HZ7-ADC-10-F	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2359-LIC	SEL: HZ7-ADC-100-F	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2360-LIC	SEL: HZ7-ADC-ENC-10-UG-F	\$2,117.50	K	31%	\$1,461.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2361-LIC	SEL: HZ7-ADC-ENC-100-UG-F	\$21,175.00	K	31%	\$14,610.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2362-LIC	SEL: HZ7-ADN-10-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2363-LIC	SEL: HZ7-ADN-100-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2364-LIC	SEL: HZ7-ADN-ENN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2365-LIC	SEL: HZ7-ADN-ENN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2366-LIC	SEL: HZ7-AVA-ENC10-UG-F	\$5,142.50	K	31%	\$3,548.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2367-LIC	SEL: HZ7-AVA-ENC100-UG-F	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2368-LIC	SEL: HZ7-AVA-ENN10-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2369-LIC	SEL: HZ7-AVA-ENN100-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2370-LIC	SEL: HZ7-AVE-ENC10-UG-F	\$4,779.50	K	31%	\$3,297.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2371-LIC	SEL: HZ7-AVE-ENC100-UG-F	\$47,795.00	K	31%	\$32,978.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2372-LIC	SEL: HZ7-AVE-ENN10-UG-F	\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2373-LIC	SEL: HZ7-AVE-ENN100-UG-F	\$27,830.00	K	31%	\$19,202.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2374-LIC	SEL: HZ7-AVS-ENC10-UG-F	\$5,868.50	K	31%	\$4,049.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2375-LIC	SEL: HZ7-AVS-ENC100-UG-F	\$58,685.00	K	31%	\$40,492.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2376-LIC	SEL: HZ7-AVS-ENN10-UG-F	\$3,509.00	K	31%	\$2,421.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2377-LIC	SEL: HZ7-AVS-ENN100-UG-F	\$35,090.00	K	31%	\$24,212.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2378-LIC	SEL: HZ7-EAD-STD10-UG-F	\$1,925.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2379-LIC	SEL: HZ7-EAD-STD100-UG-F	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2380-LIC	SEL: HZ7-ENC-10-F	\$6,325.00	K	31%	\$4,364.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2381-LIC	SEL: HZ7-ENC-100-F	\$63,250.00	K	31%	\$43,642.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2382-LIC	SEL: HZ7-ENN-10-F	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2383-LIC	SEL: HZ7-ENN-100-F	\$38,500.00	K	31%	\$26,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2384-LIC	SEL: HZ7-ENN-ENC-10-UG-F	\$2,722.50	K	31%	\$1,878.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2385-LIC	SEL: HZ7-ENN-ENC-100-UG-F	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2386-LIC	SEL: HZ7-ENTA-STD10-UG-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2387-LIC	SEL: HZ7-ENTA-STD100-UG-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2388-LIC	SEL: HZ7-LXC-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2389-LIC	SEL: HZ7-LXC-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2390-LIC	SEL: HZ7-LXC-ENC-10-UG-F	\$5,142.50	K	31%	\$3,548.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2391-LIC	SEL: HZ7-LXC-ENC-100-UG-F	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2392-LIC	SEL: HZ7-MGP-ADC-10-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2393-LIC	SEL: HZ7-MGP-ADC-100-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2394-LIC	SEL: HZ7-MGP-ADN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2395-LIC	SEL: HZ7-MGP-ADN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2396-LIC	SEL: HZ7-MRG-ADC-10-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC	SEL: HZ7-MRG-ADC-100-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC	SEL: HZ7-MRG-ADN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC	SEL: HZ7-MRG-ADN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC	SEL: HZ7-ST-ADC-10-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC	SEL: HZ7-ST-ADC-100-UG-F	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC	SEL: HZ7-ST-ADC-250-UG-F	\$45,375.00	K	31%	\$31,308.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC	SEL: HZ7-ST-ADC-500-UG-F	\$90,750.00	K	31%	\$62,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2404-LIC	SEL: HZ7-ST-ADN-1K-UG-F	\$151,250.00	K	31%	\$104,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2405-LIC	SEL: HZ7-ST-ADN-20-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2406-LIC	SEL: HZ7-ST-ADN-200-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2407-LIC	SEL: HZ7-ST-ADN-500-UG-F	\$75,625.00	K	31%	\$52,181.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2408-LIC	SEL: HZ7-ST-ENC-10-UG-F	\$3,932.50	K	31%	\$2,713.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2409-LIC	SEL: HZ7-ST-ENC-100-UG-F	\$39,325.00	K	31%	\$27,134.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2410-LIC	SEL: HZ7-ST-ENC-250-UG-F	\$98,312.50	K	31%	\$67,										

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	11-2421-LIC	SEL: HZ7-STD-STD100-UG-F	\$7,700.00	K	31%	\$5,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2422-LIC	SEL: HZ7-TAC-STA100-UG-F	\$18,810.00	K	31%	\$12,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2423-LIC	SEL: HZ7-THIN-ST100-UG-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2424-LIC	SEL: HZ7-TPRO-ST10-UG-F	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2425-LIC	SEL: HZ7-VAD-ADC-10-UG-F	\$2,530.00	K	31%	\$1,745.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2426-LIC	SEL: HZ7-VAD-ADC-100-UG-F	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2427-LIC	SEL: HZ7-VAD-ENC-10-UG-F	\$4,647.50	K	31%	\$3,206.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2428-LIC	SEL: HZ7-VAD-ENC-100-UG-F	\$46,475.00	K	31%	\$32,067.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2429-LIC	SEL: HZ7-VENT-ST10-UG-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2430-LIC	SEL: HZ7-VENT-ST100-UG-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2431-LIC	SEL: ST6-AD-D10-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2432-LIC	SEL: ST6-AD-D100-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2433-LIC	SEL: ST6-AD-EN-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2434-LIC	SEL: ST6-AD-F	\$4,394.50	K	31%	\$3,032.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2439-LIC	SEL: ST6-EN-F	\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2440-LIC	SEL: ST6-ST-AD-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2441-LIC	SEL: ST6-ST-EN-UG-F	\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2446-LIC	SEL: VR-BCLADVC-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2447-LIC	SEL: VR-BCLADVO-25-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2448-LIC	SEL: VR-CODE2C-F	\$5,995.00	K	31%	\$4,136.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2449-LIC	SEL: VR-CODE20-F	\$599.50	K	31%	\$413.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2450-LIC	SEL: VR-OAMAD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2493-LIC	SEL: HZ7-PA50-STA100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2494-LIC	SEL: HZ7-PRA50-ST100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F	\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2497-LIC	SEL: HZ7-UEM-ENN-100-UG-F	\$35,200.00	K	31%	\$24,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2498-LIC	SEL: HZ7-UEM-ENN-10-UG-F	\$3,520.00	K	31%	\$2,428.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2499-LIC	SEL: HZ7-WSP-ADN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2500-LIC	SEL: HZ7-WSP-ADN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2505-LIC	SEL: HZ7-ADN-A10-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2506-LIC	SEL: HZ7-ADN-A100-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2507-LIC	SEL: HZ7-A100-AERC-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2508-LIC	SEL: HZ7-A10-AERC-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2509-LIC	SEL: HZ7-E100-AERC-F	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2510-LIC	SEL: HZ7-E100-AERC-UG-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2511-LIC	SEL: HZ7-E10-AERC-F	\$4,675.00	K	31%	\$3,225.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2512-LIC	SEL: HZ7-E10-AERC-UG-F	\$1,512.50	K	31%	\$1,043.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2513-LIC	SEL: HZ7-ENN-A100-F	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2514-LIC	SEL: HZ7-ENN-A100-UG-F	\$10,285.00	K	31%	\$7,096.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2515-LIC	SEL: HZ7-ENN-A10-F	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2516-LIC	SEL: HZ7-ENN-A10-UG-F	\$1,028.50	K	31%	\$709.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2530-LIC	SEL: VR6-OSTC-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	11-2535-LIC	SEL: VR-NI-ANXC-F	\$1,369.50	K	31%	\$944.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCI AKCPUF	SEL: HCI-AK-CPU-F	\$8,637.75	K	31%	\$5,960.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCI STD CPUF	SEL: HCI-STD-CPU-F	\$3,839.00	K	31%	\$2,648.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC2503GSSSF	SEL: HZ7-ADC-250-3G-SSS-F	\$60,984.00	K	31%	\$42,078.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC2503PSSSF	SEL: HZ7-ADC-250-3P-SSS-F	\$72,600.00	K	31%	\$50,094.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC250GSSSF	SEL: HZ7-ADC-250-G-SSS-F	\$23,100.00	K	31%	\$15,939.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC250PSSSF	SEL: HZ7-ADC-250-P-SSS-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC5003GSSSF	SEL: HZ7-ADC-500-3G-SSS-F	\$121,968.00	K	31%	\$84,157.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC5003PSSSF	SEL: HZ7-ADC-500-3P-SSS-F	\$145,200.00	K	31%	\$100,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC500GSSSF	SEL: HZ7-ADC-500-G-SSS-F	\$46,200.00	K	31%	\$31,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC500PSSSF	SEL: HZ7-ADC-500-P-SSS-F	\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN1K3GSSSF	SEL: HZ7-ADN-1K-3G-SSS-F	\$152,460.00	K	31%	\$105,197.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN1K3PSSSF	SEL: HZ7-ADN-1K-3P-SSS-F	\$181,500.00	K	31%	\$125,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN1KGSSSF	SEL: HZ7-ADN-1K-G-SSS-F	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN1KPSSSF	SEL: HZ7-ADN-1K-P-SSS-F	\$68,750.00	K	31%	\$47,437.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN2003GSSSF	SEL: HZ7-ADN-200-3G-SSS-F	\$30,492.00	K	31%	\$21,039.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN2003PSSSF	SEL: HZ7-ADN-200-3P-SSS-F	\$36,300.00	K	31%	\$25,047.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN200GSSSF	SEL: HZ7-ADN-200-G-SSS-F	\$11,550.00	K	31%	\$7,969.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN200PSSSF	SEL: HZ7-ADN-200-P-SSS-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN203GSSSF	SEL: HZ7-ADN-20-3G-SSS-F	\$3,049.20	K	31%	\$2,103.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN203PSSSF	SEL: HZ7-ADN-20-3P-SSS-F	\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN20GSSSF	SEL: HZ7-ADN-20-G-SSS-F	\$1,155.00	K	31%	\$796.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN20PSSSF	SEL: HZ7-ADN-20-P-SSS-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN5003GSSSF	SEL: HZ7-ADN-500-3G-SSS-F	\$76,230.00	K	31%	\$52,598.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN5003PSSSF	SEL: HZ7-ADN-500-3P-SSS-F	\$90,750.00	K	31%	\$62,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN500GSSSF	SEL: HZ7-ADN-500-G-SSS-F	\$28,875.00	K	31%	\$19,923.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN500PSSSF	SEL: H														

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	HZ7ENC500GSSSF	SEL: HZ7-ENC-500-G-SSS-F	\$66,412.50	K	31%	\$45,824.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENC500PSSSF	SEL: HZ7-ENC-500-P-SSS-F	\$79,062.50	K	31%	\$54,553.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN1K3GSSSF	SEL: HZ7-ENN-1K-3G-SSS-F	\$213,444.00	K	31%	\$147,276.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN1K3PSSSF	SEL: HZ7-ENN-1K-3P-SSS-F	\$254,100.00	K	31%	\$175,329.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN1KGSSSF	SEL: HZ7-ENN-1K-G-SSS-F	\$80,850.00	K	31%	\$55,786.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN1KPSSSF	SEL: HZ7-ENN-1K-P-SSS-F	\$96,250.00	K	31%	\$66,412.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN2003GSSSF	SEL: HZ7-ENN-200-3G-SSS-F	\$42,688.80	K	31%	\$29,455.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN2003PSSSF	SEL: HZ7-ENN-200-3P-SSS-F	\$50,820.00	K	31%	\$35,065.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN200GSSSF	SEL: HZ7-ENN-200-G-SSS-F	\$16,170.00	K	31%	\$11,157.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN200PSSSF	SEL: HZ7-ENN-200-P-SSS-F	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN203GSSSF	SEL: HZ7-ENN-20-3G-SSS-F	\$4,268.88	K	31%	\$2,945.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN203PSSSF	SEL: HZ7-ENN-20-3P-SSS-F	\$5,082.00	K	31%	\$3,506.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN20GSSSF	SEL: HZ7-ENN-20-G-SSS-F	\$1,617.00	K	31%	\$1,115.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN20PSSSF	SEL: HZ7-ENN-20-P-SSS-F	\$1,925.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN5003GSSSF	SEL: HZ7-ENN-500-3G-SSS-F	\$106,722.00	K	31%	\$73,638.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN5003PSSSF	SEL: HZ7-ENN-500-3P-SSS-F	\$127,050.00	K	31%	\$87,664.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN500GSSSF	SEL: HZ7-ENN-500-G-SSS-F	\$40,425.00	K	31%	\$27,893.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN500PSSSF	SEL: HZ7-ENN-500-P-SSS-F	\$48,125.00	K	31%	\$33,206.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6EDHA100F	SEL: ST6-ED-HA100-F	\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6EDHA10F	SEL: ST6-ED-HA10-F	\$363.00	K	31%	\$250.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RBAD-25-F	SEL: ST6-RBAD-25-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBADEN25UGF	SEL: ST6-RB-ADEN-25-UG-F	\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBADV25UGF	SEL: ST6-RB-ADV-25-UG-F	\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBE25F	SEL: ST6-RBEN-25-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBE25UGF	SEL: ST6-RBEN-25-UG-F	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAOMSPLLDF	SEL: VA-OMS-PLL-D-F	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAOMSPLLUF	SEL: VA-OMS-PLL-U-F	\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAOMSTLSSD2PF	SEL: VA-OMS-TLSS-D-2P-F	\$107.80	K	31%	\$74.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAOMSTLSSD3PF	SEL: VA-OMS-TLSS-D-3P-F	\$151.80	K	31%	\$104.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VAOMSTLSSDPF	SEL: VA-OMS-TLSS-D-P-F	\$57.20	K	31%	\$39.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-OMS-PLL-D-F	SEL: V-OMS-PLL-D-F	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-OMS-PLL-U-F	SEL: V-OMS-PLL-U-F	\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-SUPP-INC-F	SEL: V-PS-SUPP-INC-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17AADVADVUGF	SEL: VR17-AADV-ADV-UG-F	\$6,798.00	K	31%	\$4,690.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17AADVENTUGF	SEL: VR17-AADV-ENT-UG-F	\$1,056.00	K	31%	\$728.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17ADVENTUGF	SEL: VR17-ADV-ENT-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17ADVDF	SEL: VR17-ADV-F	\$6,869.50	K	31%	\$4,739.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17AENTENTUGF	SEL: VR17-AENT-ENT-UG-F	\$4,378.00	K	31%	\$3,020.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17BCLCADVUGF	SEL: VR17-BCLC-ADV-UG-F	\$3,927.00	K	31%	\$2,709.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17BCLCENTUGF	SEL: VR17-BCLC-ENT-UG-F	\$5,742.00	K	31%	\$3,961.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17BCLLOADVUGF	SEL: VR17-BCLC-ADV-UG-F	\$1,507.00	K	31%	\$1,039.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17BCLCENTUGF	SEL: VR17-BCLC-ENT-UG-F	\$3,322.00	K	31%	\$2,292.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17ENTF	SEL: VR17-ENT-F	\$8,519.50	K	31%	\$5,878.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17LIS4CADVUGF	SEL: VR17-LIS4C-ADV-UG-F	\$5,742.00	K	31%	\$3,961.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17LIS4CENTUGF	SEL: VR17-LIS4C-ENT-UG-F	\$7,557.00	K	31%	\$5,214.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17LIS4STDUGF	SEL: VR17-LIS4C-STD-UG-F	\$2,717.00	K	31%	\$1,874.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17LIS4OADVUGF	SEL: VR17-LIS4O-ADV-UG-F	\$1,507.00	K	31%	\$1,039.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17LIS4OENTUGF	SEL: VR17-LIS4O-ENT-UG-F	\$3,322.00	K	31%	\$2,292.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17LIS4OSTDUGF	SEL: VR17-LIS4O-STD-UG-F	\$3,012.90	K	31%	\$2,078.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OADVADVUGF	SEL: VR17-OADV-ADV-UG-F	\$6,798.00	K	31%	\$4,690.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OADVCADVUGF	SEL: VR17-OADV-ADV-UG-F	\$4,229.50	K	31%	\$2,918.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OADVCENTUGF	SEL: VR17-OADV-ENT-UG-F	\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OADVCSTDUGF	SEL: VR17-OADV-STD-UG-F	\$1,204.50	K	31%	\$831.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OADVENTUGF	SEL: VR17-OADV-ENT-UG-F	\$1,056.00	K	31%	\$728.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OADVSTDUGF	SEL: VR17-OADV-STD-UG-F	\$748.00	K	31%	\$516.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OENTADVUGF	SEL: VR17-OENT-ADV-UG-F	\$7,095.00	K	31%	\$4,895.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OENTENTUGF	SEL: VR17-OENT-ENT-UG-F	\$7,095.00	K	31%	\$4,895.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OENTSTDUGF	SEL: VR17-OENT-STD-UG-F	\$4,361.50	K	31%	\$3,009.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OISTADVUGF	SEL: VR17-OIST-ADV-UG-F	\$5,137.00	K	31%	\$3,544.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OISTENTUGF	SEL: VR17-OIST-ENT-UG-F	\$6,952.00	K	31%	\$4,796.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OISTSTDUGF	SEL: VR17-OIST-STD-UG-F	\$2,112.00	K	31%	\$1,457.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTCADVUGF	SEL: VR17-OSTC-ADV-UG-F	\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTCENTUGF	SEL: VR17-OSTC-ENT-UG-F	\$7,859.50	K	31%	\$5,423.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTCSTDUGF	SEL: VR17-OSTC-STD-UG-F	\$3,019.50	K	31%	\$2,083.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTDCADVUGF	SEL: VR17-OSTDC-ADV-UG-F	\$6,649.50	K	31%	\$4,588.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTDCENTUGF	SEL: VR17-OSTDC-ENT-UG-F	\$7,694.50	K	31%	\$5,309.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTDCSTDUGF	SEL: VR17-OSTDC-STD-UG-F	\$3,624.50	K	31%	\$2,500.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTDOADVUGF	SEL: VR17-OSTDO-ADV-UG-F	\$3,778.50	K	31%	\$2,607.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTDOENTUGF	SEL: VR17-OSTDO-ENT-UG-F	\$5,593.50	K	31%	\$3,859.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR17OSTDOSTDUGF	SEL: VR17-OSTDO-STD-UG-F	\$753.50	K	31%	\$519.92	\$0.00	\$0.00	\$0.00	\$0.00</						

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	VR7OENTADVUGFPF SEL: VR7-OENT-ADV-UG-FPRO		\$5,324.00	K	31%	\$3,673.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OENTENTUGFPF SEL: VR7-OENT-ENT-UG-FPRO		\$5,324.00	K	31%	\$3,673.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OENTSTDUGFPF SEL: VR7-OENT-STD-UG-FPRO		\$3,272.50	K	31%	\$2,258.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OISTSTDUGFPR SEL: VR7-OIST-STD-UG-FPRO		\$1,584.00	K	31%	\$1,092.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTCADVUGFPF SEL: VR7-OSTC-ADV-UG-FPRO		\$4,537.50	K	31%	\$3,130.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTCENTUGFPF SEL: VR7-OSTC-ENT-UG-FPRO		\$5,896.00	K	31%	\$4,068.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTCSTDUGFPF SEL: VR7-OSTC-STD-UG-FPRO		\$2,266.00	K	31%	\$1,563.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTCADVUGPI SEL: VR7-OSTDC-ADV-UG-FPRO		\$4,988.50	K	31%	\$3,442.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTDCENTUGPI SEL: VR7-OSTDC-ENT-UG-FPRO		\$5,769.50	K	31%	\$3,980.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTDCSTDUGPI SEL: VR7-OSTDC-STD-UG-FPRO		\$2,722.50	K	31%	\$1,878.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTDOADVUGPI SEL: VR7-OSTDO-ADV-UG-FPRO		\$2,838.00	K	31%	\$1,958.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTDOENTUGPI SEL: VR7-OSTDO-ENT-UG-FPRO		\$4,196.50	K	31%	\$2,895.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR7OSTDOSTDUGPI SEL: VR7-OSTDO-STD-UG-FPRO		\$566.50	K	31%	\$390.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-LIS4-CPU-F SEL: VR-LIS4-CPU-F		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRLISA0253GSSSF SEL: VR-LISA0-25-3G-SSS-F		\$3,049.20	K	31%	\$2,103.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRLISA0253PSSSF SEL: VR-LISA0-25-3P-SSS-F		\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-LISA0-25-F SEL: VR-LISA0-25-F		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRLISA025GSSSF SEL: VR-LISA0-25-G-SSS-F		\$1,155.00	K	31%	\$796.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRLISA025PSSSF SEL: VR-LISA0-25-P-SSS-F		\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRNIAENXCUGFPRC SEL: VR-NI-AENXC-UG-FPRO		\$229.90	K	31%	\$158.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-NI-ANX100-F SEL: VR-NI-ANX100-F		\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VR-NI-ANX10-F SEL: VR-NI-ANX10-F		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRNIENX100F SEL: VR-NI-ENX100-F		\$4,895.00	K	31%	\$3,377.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRNIENX10F SEL: VR-NI-ENX10-F		\$489.50	K	31%	\$337.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRNIENXC SEL: VR-NI-ENXC-F		\$2,414.50	K	31%	\$1,666.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRNIUGAENX100UG SEL: VR-NI-UG-AENX100-UG-F		\$2,359.50	K	31%	\$1,628.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRNIUGAENX10UGF SEL: VR-NI-UG-AENX10-UG-F		\$236.50	K	31%	\$163.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VRNIUGAENXCUGF SEL: VR-NI-UG-AENXC-UG-F		\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VROSTACK4ADF SEL: VR-OSTACK4-AD-F		\$544.50	K	31%	\$375.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VROSTACK4F SEL: VR-OSTACK4-F		\$1,094.50	K	31%	\$755.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS14PLAYF SEL: WS14-PLAY-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS14PLAYUGF SEL: WS14-PLAY-UG-F		\$87.99	K	31%	\$60.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS14PROF SEL: WS14-PRO-F		\$274.99	K	31%	\$189.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS14PROPLAYUGF SEL: WS14-PRO-PLAY-UG-F		\$109.99	K	31%	\$75.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS14PROUGF SEL: WS14-PRO-UG-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS-PLAY-SUP-1PAK SEL: WS-PLAY-SUP-1PAK		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS-PLAY-SUP-3PAK SEL: WS-PLAY-SUP-3PAK		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS-PLAY-SUP-5PAK SEL: WS-PLAY-SUP-5PAK		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	DMS-2000-LMA SEL CDSI SM Config Unlim SW local mig		\$192,307.69	K	31%	\$132,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-2000-LMA-RU SEL CDSI Upg to Remote Lic DMS-2000-LMA		\$19,230.77	K	31%	\$13,269.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-4000-LMA SEL CDSI MED Config Unlim SW local mig		\$269,230.77	K	31%	\$185,769.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-4000-LMA-RU SEL CDSI Upg to Remote Lic DMS-4000-LMA		\$42,307.69	K	31%	\$29,192.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA SEL CDSI LG Config Unlim SW local mig		\$423,076.92	K	31%	\$291,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-RU SEL CDSI Upg to Remote Lic DMS-8000-LMA		\$134,615.38	K	31%	\$92,884.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L SEL CDSI Local Capacity Per/TB		\$430.77	K	31%	\$297.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R SEL CDSI Remote Migration Cap Per/TB		\$861.54	K	31%	\$594.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S SEL CDSI Scrubbing Capacity Per/TB		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	CEADC-BRNZ SEL Cloudera Analytic Brnz TB (100 min)		\$787.69	K	31%	\$543.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADC-GOLD SEL Cloudera Analytic Gold TB (100 min)		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-BRNZ SEL Cloudera Analytic Brnz Node (10 min)		\$7,876.92	K	31%	\$5,435.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-GOLD SEL Cloudera Analytic Gold Node (10 min)		\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-BRNZ-I SEL Cloudera Basic Bronze TB (100 min)		\$196.92	K	31%	\$135.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-GOLD-I SEL Cloudera Basic Gold TB (100 min)		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-BRNZ-I SEL Cloudera Basic Bronze Node (10 min)		\$1,969.23	K	31%	\$1,358.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-GOLD-I SEL Cloudera Basic Gold Node (10 min)		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEC-BRNZ SEL Cloudera Data Eng Brnz TB (100 min)		\$393.85	K	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEC-GOLD SEL Cloudera Data Eng Gold TB (100 min)		\$492.31	K	31%	\$339.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEN-BRNZ SEL Cloudera Data Eng Brnz Node (10 min)		\$3,938.46	K	31%	\$2,717.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEN-GOLD SEL Cloudera Data Eng Gold Node (10 min)		\$4,923.08	K	31%	\$3,396.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHC-BRNZ SEL Cloudera EDHub Bronze TB (100 min)		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHC-GOLD SEL Cloudera EDHub Gold TB (100 min)		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-BRNZ SEL Cloudera EDHub Bronze Node (10 min)		\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-GOLD SEL Cloudera EDHub Gold Node (10 min)		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEEDSW SEL Cloudera Data Science Workbench 10Pk		\$61,538.46	K	31%	\$42,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEEDC-BRNZ SEL Cloudera Operatnl Brnz TB (100 min)		\$590.77	K	31%	\$407.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEEDC-GOLD SEL Cloudera Operatnl Gold TB (100 min)		\$738.46	K	31%	\$509.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEEDN-BRNZ SEL Cloudera Operatnl Brnz Node (10 min)		\$5,907.69	K	31%	\$4,076.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEEDN-GOLD SEL Cloudera Operatnl Gold Node (10 min)		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	456-112-181 Secure VM KMIP Client Perpetual=IA		\$8,000.00	K	31%	\$5,520.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00	CLOUDLINK
5	456-113-115 Secure VM 6.0 Perp 10 VM HCP Bundle=IB		\$1.00	K	31%	\$0.69	\$3,562.50	\$3,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,277.50	CLOUDLINK
5	456-113-448 Secure VM 6.6 SecVM Perpetual Tier 1=IB		\$1,425.00	K	31%	\$983.25	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75	CLOUDLINK
5	456-113-449 Secure VM 6.6 SecVM Perpetual Tier 2=IB		\$1,175.00	K	31%	\$810.75	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25	CLOUDLINK
5	456-113-450 Secure VM 6.6 Sec															

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP			
5	458-002-362	Secure VM SED Perp Tier 3=IA	\$750.00	K	31%	\$517.50	\$187.50	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50	CLOUDLINK
5	458-002-363	Secure VM SED Perp Tier 4=IA	\$500.00	K	31%	\$345.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
5	458-002-371	Secure VM 6.6 SecVM Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-372	Secure VM 6.6 SVM for CPSD HW Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-373	Secure VM 6.6 KMIP Client Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-255	Secure VM SecVM 6.0 Sub HCP Bundle=IB	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-408	Secure VM SecVM PSMC Sub Tier 1=IB	\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-409	Secure VM SecVM PSMC Sub Tier 2=IB	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-410	Secure VM SecVM PSMC Sub Tier 3=IB	\$41.50	K	31%	\$28.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-411	Secure VM SecVM PSMC Sub Tier 4=IB	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-412	Secure VM SecVM PSPlus Sub Tier 1=IB	\$59.50	K	31%	\$41.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-413	Secure VM SecVM PSPlus Sub Tier 2=IB	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-414	Secure VM SecVM PSPlus Sub Tier 3=IB	\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	SH-458-000-415	Secure VM SecVM PSPlus Sub Tier 4=IB	\$32.50	K	31%	\$22.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	DBMI-MCD-020	SEL Migrate NAS-to-Isilon Initial 50	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-MCD-021	SEL Migrate NAS-to-Isilon Addl 10	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVMX-MCD-020	SEL Migrate NAS-to-VNX/Unity Initial 50	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVMX-MCD-021	SEL Migrate NAS-to-VNX/Unity Addl 10	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	CN-P-AUDITDEL	SEL Audited Del Plugin for CN, perp lic	\$4,910.77	K	31%	\$3,388.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-PAUDITDEL-SUB	SEL Audited Del Plugin for CN /year /Svr	\$2,651.82	K	31%	\$1,829.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-P-DUPFIND	SEL Dup Finder Plugin for CN perp lic	\$7,372.31	K	31%	\$5,086.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-P-DUPFIND-SUB	SEL Dup Finder Plugin for CN /year /Svr	\$3,981.05	K	31%	\$2,746.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVER	SEL CN Svr, perp lic	\$17,094.02	K	31%	\$11,794.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVERDM	SEL CN Svr w/ DM, perp lic	\$22,792.02	K	31%	\$15,726.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVERDM-SUB	SEL CN Svr w/DM /year	\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVER-SUB	SEL CN Svr/year	\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIB	SEL Cap for Svr /TIB, perp lic	\$54.70	K	31%	\$37.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIBDM	SEL Cap for CN Svr w/DM /TIB perp lic	\$72.94	K	31%	\$50.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIBDM-SUB	SEL Cap for CN Svr w/DM /TIB /year	\$39.38	K	31%	\$27.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIB-SUB	SEL Cap for Svr /TIB /year	\$29.54	K	31%	\$20.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-UNDM-UNIT-SUB	SEL Unl w/DM Cap Unit /year, see notes	\$1,333.00	K	31%	\$919.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-UN-UNIT-SUB	SEL Unlimited Cap Unit /year, see notes	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	LPE12000-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	\$1,660.00	K	31%	\$1,145.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE16000B-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS	\$1,670.00	K	31%	\$1,152.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE16002B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	\$2,199.00	K	31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE31000-M6-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS - 1	\$1,670.00	K	31%	\$1,152.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE31002-M6-E	SEL DUAL-PORT 16GB FC PCI EXPRESS - GE	\$2,199.00	K	31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	A-HDF-AGT-100-1Y	SEL HDF Edge Agent Sub- 100 Agents	\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-AGT-10K-1Y	SEL HDF Edge Agent Sub- 10,000 Agents	\$2,000,000.00	K	31%	\$1,380,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-AGT-1K-1Y	SEL HDF Edge Agent Sub- 1000 Agents	\$500,000.00	K	31%	\$345,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-DIM-1Y	SEL HDF Data in Motion Bundle	\$700,000.00	K	31%	\$483,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-EDG-10-1Y	SEL HDF Edge Brnch Office Sub - 10 Nodes	\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	\$300,000.00	K	31%	\$207,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-EDG-25-1Y	SEL HDF Edge Brnch Office Sub - 25 Nodes	\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-EFM-1Y	SEL HDF Ent Flow Mngt- 16 Cores	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-EMS-1Y	SEL HDF MNGT Services 1 Cluster	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDF-ESP-1Y	SEL HDF Stream Processing 4 Nodes	\$36,000.00	K	31%	\$24,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	\$16,000.00	K	31%	\$11,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	\$28,800.00	K	31%	\$19,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	\$48,000.00	K	31%	\$33,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HDP-SCHNG-1Y	SEL Solr Search	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HWC-FLX-CNT-1Y	SEL Flx Sprt Contact - 1 yr - Required	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HWC-FLXCRDTS	SEL HWX Connect Flx Crdts - 12 Credits	\$8,615.00	K	31%	\$5,944.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	A-HWC-FLXPLN-1Y	SEL HWX Connect Flex Plan 1Y	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-AGT-100-1Y	SEL HDF Edge Agent Sub- 100 Agents	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-AGT-10K-1Y	SEL HDF Edge Agent Sub- 10,000 Agents	\$1,846,154.00	K	31%	\$1,273,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-AGT-1K-1Y	SEL HDF Edge Agent Sub- 1000 Agents	\$461,538.00	K	31%	\$318,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-DIM-1Y	SEL HDF Data in Motion Bundle	\$646,154.00	K	31%	\$445,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-EDG-10-1Y	SEL HDF Edge Brnch Office Sub - 10 Nodes	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	\$276,923.00	K	31%	\$191,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-EDG-25-1Y	SEL HDF Edge Brnch Office Sub - 25 Nodes	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-EFM-1Y	SEL HDF Ent Flow Mngt- 16 Cores	\$66,462.00	K	31%	\$45,858.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-EMS-1Y	SEL HDF MNGT Services 1 Cluster	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDF-ESP-1Y	SEL HDF Stream Processing 4 Nodes	\$33,231.00	K	31%	\$22,929.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	\$14,769.00	K	31%	\$10,190.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	\$26,585.00	K	31%	\$18,343.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HDP-SCHNG-1Y	SEL Solr Search	\$29,538.46	K	31%	\$20,381.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HWC-FLX-CNT-1Y	SEL Flx Sprt Contact - 1 yr - Required	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HWC-FLXCRDTS	SEL HWX Connect Flx Crdts - 12 Credits	\$10,338.00	K	31%	\$7,133.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	E-HWC-FLXPLN-1Y	SEL HWX Connect Flex Plan 1Y	\$27,692.00	K	31%	\$19,107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDF-AGT-100-1Y	SEL HDF Edge Agent Sub- 100 Agents	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDF-AGT-10K-1Y	SEL HDF Edge Agent Sub- 10,000 Agents	\$1,538,462.00	K	31%	\$1,061,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDF-AGT-1K-1Y	SEL HDF Edge Agent Sub- 1000 Agents	\$384,615.00	K	31%	\$265,384.35	\$0.00	\$0.00	\$0.00	\$0					

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	HDF-EMS-1Y	Sel HDF MNGT Services 1 Cluster	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDF-ESP-1Y	Sel HDF Stream Processing 4 Nodes	\$27,692.00	K	31%	\$19,107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	\$22,154.00	K	31%	\$15,286.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-SCHNG-1Y	SEL Solr Search	\$24,615.38	K	31%	\$16,984.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HWC-FLEX-CNT-1Y	SEL Fix Sprt Contact - 1 yr - Required	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HWC-FLEXCREDITS	SEL HWX Connect Flx Crdts - 12 Credits	\$8,615.00	K	31%	\$5,944.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HWC-FLEXPLAN-1Y	SEL HWX Connect Flex Plan 1Y	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT	\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM	\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-1YR-00000001	SEL 1YR 1-9 ADMIN USER LOGIN	\$2,307.69	K	31%	\$1,592.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-1YR-00000010	SEL 1YR 10-99 ADMIN USER LOGIN	\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000001	SEL 3YR 1-9 ADMIN USER LOGIN	\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000010	SEL 3YR 10-99 ADMIN USER LOGIN	\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000001	SEL 5YR 1-9 ADMIN USER LOGIN	\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000010	SEL 5YR 10-99 ADMIN USER LOGIN	\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00001000	SEL 1Y BU Catalog Bundle Up to 1k Tapes	\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00005000	SEL 1Y BU Catalog Bundle Up to 5k Tapes	\$30,769.23	K	31%	\$21,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00010000	SEL 1Y BU Catalog Bundle Upto 10k Tapes	\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00025000	SEL 1Y BU Catalog Bundle Up to 25k Tapes	\$76,923.08	K	31%	\$53,076.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00001000	SEL 3Y BU Catalog Bundle Up to 1k Tapes	\$30,769.23	K	31%	\$21,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00005000	SEL 3Y BU Catalog Bundle Up to 5k Tapes	\$61,538.46	K	31%	\$42,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00010000	SEL 3Y BU Catalog Bundle Up to 10k Tapes	\$92,307.69	K	31%	\$63,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00025000	SEL 3Y BU Catalog Bundle Up to 25k Tapes	\$153,846.15	K	31%	\$106,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00001000	SEL 5Y BU Catalog Bundle Up to 1k Tapes	\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00005000	SEL 5Y BU Catalog Bundle Up to 5k Tapes	\$92,307.69	K	31%	\$63,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00010000	SEL 5Y BU Catalog Bundle Up to 10k Tapes	\$138,461.54	K	31%	\$95,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00025000	SEL 5Y BU Catalog Bundle Up to 25k Tapes	\$230,769.23	K	31%	\$159,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-000000025	SEL 1YR 25-49TB FILE METADATA INDEX	\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-000000050	SEL 1YR 50-99TB FILE METADATA INDEX	\$634.62	K	31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000100	SEL 1YR 100-249TB FILE METADATA INDEX	\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000250	SEL 1YR 250-499TB FILE METADATA INDEX	\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000500	SEL 1YR 500-999TB FILE METADATA INDEX	\$326.92	K	31%	\$225.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB FILE METADATA INDE	\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-000000025	SEL 3YR 25-49TB FILE METADATA INDEX	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-000000050	SEL 3YR 50-99TB FILE METADATA INDEX	\$1,713.46	K	31%	\$1,182.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000100	SEL 3YR 100-249TB FILE METADATA INDEX	\$1,401.92	K	31%	\$967.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB FILE METADATA INDEX	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB FILE METADATA INDEX	\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB FILE METADATA INDE	\$726.92	K	31%	\$501.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-000000025	SEL 5YR 25-49TB FILE METADATA INDEX	\$3,076.92	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-000000050	SEL 5YR 50-99TB FILE METADATA INDEX	\$2,538.46	K	31%	\$1,751.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB FILE METADATA INDEX	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000250	SEL 5YR 250-499TB FILE METADATA INDEX	\$1,538.46	K	31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000500	SEL 5YR 500-999TB FILE METADATA INDEX	\$1,307.69	K	31%	\$902.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB FILE METADATA INDE	\$1,076.92	K	31%	\$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00001000	SEL 1YR 1000-1999 TAPE CATALOG INGEST	\$12.08	K	31%	\$8.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00002000	SEL 1YR 2000-4999 TAPE CATALOG INGEST	\$9.77	K	31%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00005000	SEL 1YR 5000-9999 TAPE CATALOG INGEST	\$7.46	K	31%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00010000	SEL 1YR 10000-19999 TAPE CATALOG INGES	\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00020000	SEL 1YR 20000-49999 TAPE CATALOG INGES	\$4.92	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00050000	SEL 1YR 50000-99999 TAPE CATALOG INGES	\$3.77	K	31%	\$2.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG INGEST	\$24.15	K	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00002000	SEL 3YR 2000-4999 TAPE CATALOG INGEST	\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00005000	SEL 3YR 5000-9999 TAPE CATALOG INGEST	\$14.92	K	31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00010000	SEL 3YR 10000-19999 TAPE CATALOG INGES	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00020000	SEL 3YR 20000-49999 TAPE CATALOG INGES	\$9.85	K	31%	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00050000	SEL 3YR 50000-99999 TAPE CATALOG INGES	\$7.54	K	31%	\$5.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00001000	SEL 5YR 1000-1999 TAPE CATALOG INGEST	\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00002000	SEL 5YR 2000-4999 TAPE CATALOG INGEST	\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00005000	SEL 5YR 5000-9999 TAPE CATALOG INGEST	\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00010000	SEL 5YR 10000-19999 TAPE CATALOG INGES	\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00020000	SEL 5YR 20000-49999 TAPE CATALOG INGES	\$14.77	K	31%	\$10.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00050000	SEL 5YR 50000-99999 TAPE CATALOG INGES	\$11.31	K	31%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-000000010	SEL 1YR 10-49 TAPE CATALOG REBUILD	\$96.15	K	31%	\$66.34	\$0.00	\$0.00	\$0.00							

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	TCR-3YR-0000250	SEL 3YR 250-499 TAPE CATALOG REBUILD	\$57.69	K	31%	\$39.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-0000500	SEL 3YR 500-999 TAPE CATALOG REBUILD	\$50.54	K	31%	\$34.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG REBUILD	\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00002000	SEL 3YR 2000-4999 TAPE CATALOG REBUILD	\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00005000	SEL 3YR 5000-9999 TAPE CATALOG REBUILD	\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00010000	SEL 3YR 10000-24999 TAPE CATALOG REBUILD	\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00025000	SEL 3YR 25000-49999 TAPE CATALOG REBUILD	\$13.85	K	31%	\$9.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000010	SEL 5YR 10-49 TAPE CATALOG REBUILD	\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000050	SEL 5YR 50-99 TAPE CATALOG REBUILD	\$125.08	K	31%	\$86.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000100	SEL 5YR 100-249 TAPE CATALOG REBUILD	\$96.15	K	31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000250	SEL 5YR 250-499 TAPE CATALOG REBUILD	\$76.92	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000500	SEL 5YR 500-999 TAPE CATALOG REBUILD	\$67.38	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00001000	SEL 5YR 1000-1999 TAPE CATALOG REBUILD	\$48.31	K	31%	\$33.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00002000	SEL 5YR 2000-4999 TAPE CATALOG REBUILD	\$39.08	K	31%	\$26.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00005000	SEL 5YR 5000-9999 TAPE CATALOG REBUILD	\$29.85	K	31%	\$20.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00010000	SEL 5YR 10000-24999 TAPE CATALOG REBUILD	\$24.31	K	31%	\$16.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00025000	SEL 5YR 25000-49999 TAPE CATALOG REBUILD	\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000010	SEL 1YR 10-49 TAPE METADATA INDEX	\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000050	SEL 1YR 50-99 TAPE METADATA INDEX	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000100	SEL 1YR 100-249 TAPE METADATA INDEX	\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000250	SEL 1YR 250-499 TAPE METADATA INDEX	\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000500	SEL 1YR 500-999 TAPE METADATA INDEX	\$119.23	K	31%	\$82.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00001000	SEL 1YR 1000-1999 TAPE METADATA INDEX	\$96.62	K	31%	\$66.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00002000	SEL 1YR 2000-4999 TAPE METADATA INDEX	\$78.15	K	31%	\$53.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00005000	SEL 1YR 5000-9999 TAPE METADATA INDEX	\$59.69	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000010	SEL 3YR 10-49 TAPE METADATA INDEX	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000050	SEL 3YR 50-99 TAPE METADATA INDEX	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000100	SEL 3YR 100-249 TAPE METADATA INDEX	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000250	SEL 3YR 250-499 TAPE METADATA INDEX	\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000500	SEL 3YR 500-999 TAPE METADATA INDEX	\$155.00	K	31%	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 1000-1999 TAPE METADATA INDEX	\$125.00	K	31%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00002000	SEL 3YR 2000-4999 TAPE METADATA INDEX	\$101.60	K	31%	\$70.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 TAPE METADATA INDEX	\$77.60	K	31%	\$53.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000010	SEL 5YR 10-49 TAPE METADATA INDEX	\$596.15	K	31%	\$411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000050	SEL 5YR 50-99 TAPE METADATA INDEX	\$387.50	K	31%	\$267.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000100	SEL 5YR 100-249 TAPE METADATA INDEX	\$298.08	K	31%	\$205.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000250	SEL 5YR 250-499 TAPE METADATA INDEX	\$226.54	K	31%	\$156.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000500	SEL 5YR 500-999 TAPE METADATA INDEX	\$184.81	K	31%	\$127.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 1000-1999 TAPE METADATA INDEX	\$149.75	K	31%	\$103.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00002000	SEL 5YR 2000-4999 TAPE METADATA INDEX	\$121.14	K	31%	\$83.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00005000	SEL 5YR 5000-9999 TAPE METADATA INDEX	\$92.52	K	31%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50	\$431.00	K	31%	\$297.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400	\$269.00	K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600	\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150	\$377.00	K	31%	\$260.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10	\$915.00	K	31%	\$631.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+	\$311.00	K	31%	\$214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250	\$549.00	K	31%	\$378.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400	\$458.00	K	31%	\$316.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600	\$366.00	K	31%	\$252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150	\$641.00	K	31%	\$442.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10	\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+	\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-11-50	SEL IOMART SW 3Y 11-50	\$1,034.00	K	31%	\$713.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250	\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400	\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600	\$517.00	K	31%	\$356.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150	\$905.00	K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000	\$465.00	K	31%	\$320.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	34585	STORCENTER I4X-100 6TB	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMEGA
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSDFXB1TB	SELECT NTPS Defendex 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSDFXB2TB	SELECT NTPS														

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP					
5	NTPSECSB23TB	SELECT Archiver for ECS 2049-2500TB Lic	\$279.00	K	31%	\$192.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB24TB	SELECT Archiver for ECS 2501-3072TB Lic	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB1TB	SELECT NTPS FA 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB2TB	SELECT NTPS FA 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB3TB	SELECT NTPS FA 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB4TB	SELECT NTPS FA 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB5TB	SELECT NTPS FA 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB1TB	SELECT NTPS FR 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB2TB	SELECT NTPS FR 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB3TB	SELECT NTPS FR 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB4TB	SELECT NTPS FR 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB5TB	SELECT NTPS FR 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB1TB	SELECT NTPS QFS 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB2TB	SELECT NTPS QFS 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB3TB	SELECT NTPS QFS 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB4TB	SELECT NTPS QFS 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB5TB	SELECT NTPS QFS 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB10TB	SELECT NTPS VFM 751-1024TB License	\$429.00	K	31%	\$296.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB11TB	SELECT NTPS VFM 1025-1500TB License	\$392.31	K	31%	\$270.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB12TB	SELECT NTPS VFM 1501-2048TB License	\$355.38	K	31%	\$245.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB13TB	SELECT NTPS VFM 2049-2500TB License	\$321.54	K	31%	\$221.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB14TB	SELECT NTPS VFM 2501-3072TB License	\$283.08	K	31%	\$195.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB6TB	SELECT NTPS VFM 10-80TB License	\$577.00	K	31%	\$398.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB7TB	SELECT NTPS VFM 81-240TB License	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB8TB	SELECT NTPS VFM 241-500TB License	\$503.00	K	31%	\$347.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB9TB	SELECT NTPS VFM 501-750TB License	\$466.00	K	31%	\$321.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	IA-PER-T0	SEL InfoArchive 1-5TB	\$73,076.92	K	31%	\$50,423.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T1	SEL InfoArchive 6-20TB	\$43,846.00	K	31%	\$30,253.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T2	SEL InfoArchive 21-50TB	\$27,404.00	K	31%	\$18,908.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T3	SEL InfoArchive 51-100TB	\$16,077.00	K	31%	\$11,093.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T4	SEL InfoArchive 101-300TB	\$10,523.00	K	31%	\$7,260.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	IA-PER-T5	SEL InfoArchive 301+TB	\$5,262.00	K	31%	\$3,630.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	PE1000019999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE1000019999SSTD	SEL Puppet Ent 10K- 19999 nodes Stnd Sub	\$118.46	K	31%	\$81.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100024999SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub	\$185.00	K	31%	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100024999SSTD	SEL Puppet Ent 1K-2499 nodes Stnd Sub	\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE1002499SPRM	SEL Puppet Ent 100-249 nodes Prem Sub	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE1002499SSTD	SEL Puppet Ent 100-249 nodes Stnd Sub	\$172.31	K	31%	\$118.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE2000049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub	\$128.00	K	31%	\$88.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE2000049999SSTD	SEL Puppet Ent 20K- 49999 nodes Stnd Sub	\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999SSTD	SEL Puppet Ent 2.5K-4999 nodes Stnd Sub	\$135.38	K	31%	\$93.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub	\$222.00	K	31%	\$153.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499SSTD	SEL Puppet Ent 250-499 nodes Stnd Sub	\$163.08	K	31%	\$112.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50009999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub	\$157.00	K	31%	\$108.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50009999SSTD	SEL Puppet Ent 5K- 9999 nodes Stnd Sub	\$130.77	K	31%	\$90.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE500999SPRM	SEL Puppet Ent 500-999 nodes Prem Sub	\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE500999SSTD	SEL Puppet Ent 500-999 nodes Stnd Sub	\$156.92	K	31%	\$108.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PEEHCBUNDLEDSPF	SEL Puppet Ent Bundled-EHC Min Qty=3000	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	AIA-1	SEL STEELCNT APPINT AGENT (QTY 1-24)	\$6,399.00	K	31%	\$4,415.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-2	SEL STEELCNT APPINT AGENT (QTY 25-49)	\$5,439.00	K	31%	\$3,752.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-3	SEL STEELCNT APPINT AGENT (QTY 50-99)	\$4,799.00	K	31%	\$3,311.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-4	SEL STEELCNT APPINT AGENT (QTY 100-249)	\$4,479.00	K	31%	\$3,090.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-5	SEL STEELCNT APPINT AGENT (QTY 250-499)	\$4,159.00	K	31%	\$2,869.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-6	SEL STEELCNT APPINT AGENT (QTY 500-999)	\$3,679.00	K	31%	\$2,538.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-7	SEL STEELCNT APPINT AGENT (1000-2499)	\$3,519.00	K	31%	\$2,428.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-8	SEL STEELCNT APPINT AGENT (2500-4999)	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-9	SEL STEELCNT APPINT AGENT (5000-9999)	\$2,880.00	K	31%	\$1,987.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-40	SEL AI Xprt BrwrsMetric 10MPgViews-Month	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-50	SEL AI XprtBrwrsMetric 100MPgViews-Month	\$223,871.00	K	31%	\$154,470.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-60	SEL AI Xprt BrwrsMetric 1BPgViews-Month	\$882,332.00	K	31%	\$608,809.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-70	SEL AI Xprt BrwrsMetric 10BPgViews-Month	\$1,846,148.00	K	31%	\$1,273,842.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXCOL	SEL AppInternals Xpert Agent	\$3,932.00	K	31%	\$2,713.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXCON	SEL AppInternals Xpert Management Server	\$34,455.00	K	31%	\$23,773.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-03300-B010	SEL AppResponse 3300	\$66,455.00	K	31%	\$45,853.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-03800-B010	SEL AppResponse 3800	\$105,225.00	K	31%	\$72,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-04300-B010	SEL AppResponse 4300	\$138,455.00	K	31%	\$95,533.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-05100-B010	SEL AppResponse 5100	\$177,225.00														

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	\$19,915.00	K	31%	\$13,741.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	\$12,495.00	K	31%	\$8,621.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	\$17,259.00	K	31%	\$11,908.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	\$2,595.00	K	31%	\$1,790.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4TX-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	\$3,446.00	K	31%	\$2,377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC04-4SX-E-C	SEL EVAL 4P 1GBE SX MULT MODE FIBER N	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC05-4LX-E-C	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER I	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-2LXBP	SEL Dual 1 GbE Fiber LX	\$9,225.00	K	31%	\$6,365.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-2SXB	SEL Dual 1 GbE Fiber SX	\$7,994.00	K	31%	\$5,515.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4LXBP	SEL Quad 1 GbE Fiber LX	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC1-001G-4SFP-C	SEL Quad 1 GbE Fiber SFP	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4TX	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4TXBP	SEL Quad 1 GbE Copper Base-T	\$2,702.00	K	31%	\$1,864.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4TX-C	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2LRBP	SEL Dual 10 GbE Fiber LR	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2SFP	SEL Dual 10 GbE Fiber SFP+	\$11,886.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC1-010G-2SFP-C	SEL Dual 10 GbE Fiber SFP+	\$11,886.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2SRBP	SEL Dual 10 GbE Fiber SR	\$16,609.00	K	31%	\$11,460.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2TX	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2TX-C	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC1-010G-4SFP-C	SEL Quad 10 GbE Fiber SFP+	\$17,940.00	K	31%	\$12,309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-4TX	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-4TX-C	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-10G-2LR-C	SEL 2-PORT 10GBE LR NIC ADD ON	\$22,570.00	K	31%	\$15,573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-10G-2SR-C	SEL 2-PORT 10GBE SR MM NIC ADD ON	\$17,922.00	K	31%	\$12,366.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-CSK210G-C	SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ :	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADI	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADI	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH1C	\$400.00	K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP:1	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-2170-B010-C	SEL 1U8TBaseSteelCentNetSharkapp12170-C	\$25,846.00	K	31%	\$17,833.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-4170-B010-C	SEL 2U32TB_BaseSteelCentNetShark4170c	\$89,231.00	K	31%	\$61,569.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-6170-B010-C	SEL 2UBaseStlCentNetShark6170Creq1SCANS	\$80,000.00	K	31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-SU-48TB	SEL Storage, 48TB SteelCentral NetShark	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-SU-72TB	SEL Storage, 72TB SteelCentral NetShark	\$123,077.00	K	31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-01000-BASE	SELSteelCentral Controller1000 Appliance	\$9,963.00	K	31%	\$6,874.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-1	SEL SCC Add StHd Mgmt Lic 10-pack (1-4)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-2	SEL SCC Add StHd Mgmt Lic 10-pack (5-19)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-3	SEL SCC Add StHd Mgmt Lic 10-pk (20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-4	SEL SCC Add StHd Mgmt Lic 10-pk (45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-5	SEL SCC Add StHd Mgmt Lic 10-pk (95-194)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-6	SEL SCC Add StHd Mgmt Lic 10-pk (195 up)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-02270-B010	SEL SteelCentrl Flow Gateway SCFG2270B010	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F1	SEL SteelCentralFlow GatewayVirEd,15KFFPM	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F10	SEL SteelCentrlFlow GatewayVirEdit,2MFFPM	\$129,225.00	K	31%	\$89,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F2	SEL SteelCentralFlow GatewayVirEd,30KFFPM	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F3	SEL SteelCentralFlow GatewayVirEd,60KFFPM	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F4	SEL SteelCentralFlow GatewayVirEd,90KFFPM	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F5	SEL SteelCentralFlowGatewayVirEd,200KFFPM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F6	SEL SteelCentralFlowGatewayVirEd,400KFFPM	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F7	SEL SteelCentralFlowGatewayVirEd,600KFFPM	\$59,071.00	K	31%	\$40,758.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F8	SEL SteelCentralFlowGatewayVirEd,800KFFPM	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F9	SEL SteelCentrlFlow GatewayVirEdit,1MFFPM	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-470-B010-C	SEL SteelCentral NetExpress SCNE470-B10C	\$27,071.00	K	31%	\$18,678.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F1	SEL SteelCentralNetExpressVirEdit,15KFFPM	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F2	SEL SteelCentralNetExpressVirEdit,30KFFPM	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F3	SEL SteelCentralNetExpressVirEdit,60KFFPM	\$66,455.00	K	31%	\$45,853.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F4	SEL SteelCentralNetExpressVirEdit,90KFFPM	\$91,071.00	K	31%	\$62,838.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F5	SEL SteelCentralNetExpressVirEd,120KFFPM	\$108,302.00	K	31%	\$74,728.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-02270-B010	SEL SteelCentrl NetProfiler SCNP2270B010	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-2270-B10-C	SEL SteelCentralNetProfiler SCNP2270B10C	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-AN-B30	SEL SteelCentrlNetProfilrEntPrnterANModule	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP4270-AN-B30C	SEL SteelCentNetProf Ent AnalysisMod Cfg	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-DB-B20	SEL SteelCentralNetProfilrEntPrnterDBModule	\$70,886.00	K	31%	\$48,911.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-DP-B50	SEL SteelCntrl Dispatch Enterprise Profir	\$58,702.00	K	31%	\$40,504.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-EX-B40	SEL SteelCentNetProfEntSCNP4270 Exp Mod	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP4270EX-B40C	SEL SteelCentNetPrfrEntSCNP4270ExpMdCf	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-UI-B10	SEL SteelCentrlNetProf Ent UI Module	\$52,917.00	K	31%	\$36,512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F1	SEL SteelCentrlNetProfilrVirEdit,15KFFPM	\$11,071.00	K	31%	\$7,638.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F10	SEL SteelCentralNetProfilrVirEdit,2MFFPM	\$406,148.00	K	31%	\$280,242.12	\$0.00	\$0.00	\$0.00							

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	SCPS-004	SEL SCPS on Steelhead 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-005	SEL SCPS on Steelhead 5050 Series	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-006	SEL SCPS on Steelhead 6050 Series	\$30,148.00	K	31%	\$20,802.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-007	SEL SCPS on Steelhead 7050 Series	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-01A	SEL SCPS on Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VCX-003	SEL SCPS on Virtual Steelhead 555 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VCX-004	SEL SCPS on Virtual Steelhead 755 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-001	SEL SCPS on Virtual Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-002	SEL SCPS on Virtual Steelhead 550 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-003	SEL SCPS on Virtual Steelhd 1050 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-004	SEL SCPS on Virtual Steelhd 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFCR-3500-B010	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFCR-3500-B010-C	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2100-B010	SEL SteelFusion Edge SFED 2100	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2100-B010-C	SEL SteelFusion Edge SFED 2100-C	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2200-B010	SEL SteelFusion Edge SFED 2200	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2200-B010-C	SEL SteelFusion Edge SFED 2200-C	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3100-B010-C	SEL SteelFusion Edge SFED 3100-C	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3200-B010	SEL SteelFusion Edge SFED 3200	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3200-B010-C	SEL SteelFusion Edge SFED 3200-C	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-5100-B010	SEL SteelFusion Edge SFED 5100	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-5100-B010-C	SEL SteelFusion Edge SFED 5100-C	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	\$1,785.00	K	31%	\$1,231.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	\$1,046.00	K	31%	\$721.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-005-TX	SEL Copper 1GbE SFP module	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-006-LX	SEL Long haul 1GbE fiber SFP module	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-007-SX	SEL Short haul 1GbE fiber SFP module	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	\$2,449.00	K	31%	\$1,689.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)	\$1,415.00	K	31%	\$976.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	\$2,425.00	K	31%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-3	SELECT 10 SH MOBILE USER LIC (4-10)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (11-25)	\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (26-50)	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	\$1,969.00	K	31%	\$1,358.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	\$1,908.00	K	31%	\$1,316.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-9	SELECT 10 SH MOBILE USER LIC (501-1000)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-VRT-V100	SEL VirtualSMC manage10 concurrent users	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFP-LX-C	SEL SFP - 1GbE LX	\$277.00	K	31%	\$191.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-DAC-C	SEL 10GbE DAC Twinax	\$302.00	K	31%	\$208.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-LR	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-LR-C	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-SR	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-SR-C	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFP-SX-C	SEL SFP - 1GbE SX	\$240.00	K	31%	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UCXPL-T-P	SEL STEELCNTRL UCXEPHONELIC-BA	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C1-C2	SEL Upgrade LIC-SFCR-03500-C1 to C2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C1-C3	SEL Upgrade LIC-SFCR-03500-C1 to C3	\$42,462.00	K	31%	\$29,298.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C2-C3	SEL Upgrade LIC-SFCR-03500-C2 to C3	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W1	SEL Upgrade LIC-SFED-02100-W0 to W1	\$5,662.00	K	31%	\$3,906.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W2	SEL Upgrade LIC-SFED-02100-W0 to W2	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W3	SEL Upgrade LIC-SFED-02100-W0 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W1-W2	SEL Upgrade LIC-SFED-02100-W1 to W2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W1-W3	SEL Upgrade LIC-SFED-02100-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W2-W3	SEL Upgrade LIC-SFED-02100-W2 to W3	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W1	SEL Upgrade LIC-SFED-02200-W0 to W1	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W2	SEL Upgrade LIC-SFED-02200-W0 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W3	SEL Upgrade LIC-SFED-02200-W0 to W3	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W1-W2	SEL Upgrade LIC-SFED-02200-W1 to W2	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W2-W3	SEL Upgrade LIC-SFED-02200-W2 to W3	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W1	SEL Upgrade LIC-SFED-03100-W0 to W1	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W2	SEL Upgrade LIC-SFED-03100-W0 to W2	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W3	SEL Upgrade LIC-SFED-03100-W0 to W3	\$38,923.00	K	31%	\$26,856.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W1-W2	SEL Upgrade LIC-SFED-03100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W1-W3	SEL Upgrade LIC-SFED-03100-W1 to W3	\$24,769.00	K	31%	\$17,090.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W2-W3	SEL Upgrade LIC-SFED-03100-W2 to W3														

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								THIRD PARTY PRODUCT PARTNER		
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL				
5	SB365-2001-3Y	SEL Spanning 3Y O365 Base 2001-5000	\$90.72	K	31%	\$62.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-3Y-P	SEL Spanning 3Y O365 Base 2001-5KPRORTD	\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-P	SEL Spanning O365 Base 2001-5000 PRORTD	\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001	SEL Spanning O365 Base 5001-10000	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-3Y	SEL Spanning 3Y O365 Base 5001-10000	\$77.76	K	31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-3Y-P	SEL Spanning 3Y O365Base5001-10K PRORTI	\$2.40	K	31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-P	SEL Spanning O365 Base 5001-10000 PRORTI	\$2.16	K	31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501	SEL Spanning O365 Base 501-2000	\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-3Y	SEL Spanning 3Y O365 Base 501-2000	\$103.68	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-3Y-P	SEL Spanning 3Y O365 Base 501-2K PRORTD	\$2.88	K	31%	\$1.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-P	SEL Spanning O365 Base 501-2K PRTD	\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-1	SEL Spanning GSuite Base 1-500	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001	SEL Spanning GSuite Base 10001+	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-3Y	SEL Spanning 3Y GSuite Base 10001+	\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-3Y-P	SEL Spanning 3Y GStE Base 10001+ PRORTD	\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-P	SEL Spanning GSuiteBase 10001+ PRORTD	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-1-3Y	SEL Spanning 3Y GSuite Base 1-500	\$129.60	K	31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-1-3Y-P	SEL Spanning 3Y GStE Base 1-500 PRORTD	\$3.60	K	31%	\$2.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-1-P	SEL Spanning GSuite Base 1-500 PRORATED	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001	SEL Spanning GSuite Base 2001-5000	\$33.60	K	31%	\$23.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-3Y	SEL Spanning 3Y GSuite Base 2001-5000	\$90.72	K	31%	\$62.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-3Y-P	SEL Spanning 3Y GStE Base 2001-5K PRORTI	\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-P	SEL Spanning GSuiteBase 2001-5000 PRORTI	\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001	SEL Spanning GSuite Base 5001-10K	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-3Y	SEL Spanning 3Y GSuite Base 5001-10K	\$77.76	K	31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-3Y-P	SEL Spanning 3Y GStEBase5001-10K PRORTI	\$2.16	K	31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-P	SEL Spanning GSuite Base 5001-10K PRORTD	\$2.40	K	31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501	SEL Spanning GSuite Base 501-2000	\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-3Y	SEL Spanning 3Y GSuite Base 501-2000	\$103.68	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-3Y-P	SEL Spanning 3Y GStE Base 501-2K PRORTD	\$2.88	K	31%	\$1.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-P	SEL Spanning GSuite Base 501-2000 PRORTD	\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1	SEL Spanning BU Salesforce 1-50	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001	SEL Spanning BU Salesforce 1001-5000	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-3Y	SEL Spanning BU 3Y Salesforce 1001-5000	\$77.76	K	31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-3Y-P	SEL Spanning BU 3Y SFDC 1001-5K PRTD	\$2.16	K	31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-P	SEL Spanning BU SFDC 1001-5K PRTD	\$2.40	K	31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-3Y	SEL Spanning BU 3Y Salesforce 1-50	\$129.60	K	31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-3Y-P	SEL Spanning BU 3Y SFDC 1-50 PRTD	\$3.60	K	31%	\$2.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-P	SEL Spanning BU SFDC 1-50 PRTD	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201	SEL Spanning BU Salesforce 201-1000	\$33.60	K	31%	\$23.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-3Y	SEL Spanning BU 3Y Salesforce 201-1000	\$90.72	K	31%	\$62.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-3Y-P	SEL Spanning BU 3Y SFDC 201-1000 PRORTI	\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-P	SEL Spanning BU SFDC 201-1000 PRTD	\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001	SEL Spanning BU Salesforce 5001+	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-3Y	SEL Spanning BU 3Y Salesforce 5001+	\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-3Y-P	SEL Spanning BU 3Y SFDC 5001+ PRTD	\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-P	SEL Spanning BU SFDC 5001+ PRTD	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51	SEL Spanning BU Salesforce 51-200	\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-3Y	SEL Spanning BU 3Y Salesforce 51-200	\$103.68	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-3Y-P	SEL Spanning BU 3Y SFDC 51-200 PRTD	\$2.88	K	31%	\$1.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-P	SEL Spanning BU SFDC 51-200 PRTD	\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6349	SEL: CABLE,OPTICAL,50U,SC-LC,10M	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7741SL	SEL: CORD,POWER,S. AFRICA	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19	\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8665SL	SEL: CORD,POWER,60309-C19,15FT	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8840SL	SEL: CABLE,EX,SAS,SFF8088-SF8088,2M	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90879028	SEL: FRU,TAPE,CLEAN,LTO,W-BARCODE	\$56.00	K	31%	\$3											

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE,TFIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949048	SEL: FRU;TERAPACK W-O COVER,ENT	\$368.00	K	31%	\$253.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099FIN-F	SEL: TFIN;UPG;ENCRYPT;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949106	SEL: FRU;TAPE;CLEAN;LTO;W-BCOD;CUST	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T68-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949118	SEL: FRU;TRANSPORTER;PYTH	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120	SEL: FRU;DBA;PYTHON;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120T68-F	SEL: FRU;DBA;ROHS ONLY;T680	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949132	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949135	SEL: TAPES;TERAPACK;CUST;LTO-4	\$522.00	K	31%	\$360.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166	SEL: FRU;5-12V PWR SUP;8AMP;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166-F	SEL: FRU;5-12V PWR SUP;8AMP;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166FIN-F	SEL: FRU;UP;5-12VPWR SUP;8AP;ROH;FIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166TFIN	SEL: FRU;5-12VPWR SUP;8AMP;ROHS;TFIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949170SL	SEL: FRU;MAINT TAPES,10-TPK,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949171SL	SEL: FRU;MAINT TAPES,10-TPK,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949175SL	SEL: FRU;MAINT TAPES,5-TPK,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	\$997.00	K	31%	\$687.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949221	SEL: TAPES;TERAPACK;CERT;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949222	SEL: TAPES;TERAPACK;CUST;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949258	SEL: FRU;VAX;BUMPER;T950	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259	SEL: SLS;SW KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259-F	SEL: FRU;SLS SW KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949261	SEL: FRU;TAPE;LTO-5;CERTIFIED	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949264	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949266	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949294	SEL: TAPES;TPK;CERT;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949295	SEL: TAPES;TPK;CUST;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949303	SEL: TPK,LTO-M8,CERT,NCVR	\$1,564.00	K	31%	\$1,079.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949304	SEL: TPK,LTO-M8,CUST,NCVR	\$1,564.00	K	31%	\$1,079.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949305-A	SEL: ACCESS TPK;W-O CVR,NO MED;3592	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949310SPL	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592	\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949311SPL	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU,MAINT TPKS, 5-TPK,CERT,3592	\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949334	SEL: FRU,TRANSPORTER,ENT	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949349	SEL: TAPES;TPK;NO CVR;CERT;LTO-5	\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949350	SEL: TAPES;TPK;NO CVR;CUST;LTO-5	\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949367	SEL: TPK,LTO-M8,CERT	\$1,572.00	K	31%	\$1,084.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949374SL	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK	\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949375SL	SEL: TAPES,LTO5,10,CERT,CASE,NOTPK	\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU,UPG,LTO-6,FC,PH,T950	\$17,598.00	K	31%	\$12,142.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU,UPG,LTO-6,FC,PH,T200	\$17,598.00	K	31%	\$12,142.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,PH,T380	\$17,598.00	K	31%	\$12,142.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T68-F	SEL: FRU,UPG,LTO-6,FC,PH,T680	\$17,598.00	K	31%	\$12,142.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,PH,TFIN	\$18,242.00	K	31%	\$12,586.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949396	SEL: TAPES,TERAPACK,CERT,LTO-6	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949398	SEL: TAPES,TPK,NO CVR,CERT,LTO-6	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949399	SEL: TAPES,TPK,NO CVR,CUST,LTO-6	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949402SL	SEL: TPK,LTO-M8,CUST	\$1,572.00	K	31%	\$1,084.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949403SL	SEL: 20TPK,LTO-M8,CERT	\$31,414.00	K	31%	\$21,675.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949404	SEL: TAPES,20 TERAPACKS,CERT,LTO-6	\$14,319.00	K	31%	\$9,880.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949405	SEL: TAPES,20 TERAPACKS,CUST,LTO-6	\$14,319.00	K	31%	\$9,880.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949406	SEL: TAPES,20 TPKS,NO CVR,CERT,LTO6	\$14,185.00	K	31%	\$9,787.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949408	SEL: T														

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP					
5	90949648	SEL: TPK,LTO-7,CERT,WORM	\$1,729.00	K	31%	\$1,193.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949717	SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10	\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949720	SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949721	SEL: FRU,TAPE,LTO-6,BAFE,WORM,CERT	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949724	SEL: FRU,TAPE,LTO-7,WORM,CUST	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10	\$1,710.00	K	31%	\$1,179.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949728	SEL: TPS,LTO-6BAFE,CUST,WORM,CASE10	\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949729	SEL: TPS,LTO-7,CUST,WORM,CASE10	\$1,710.00	K	31%	\$1,179.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949739	SEL: FRU;24V POW SUP;8AMPFUSE;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949740	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROH	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949743	SEL: FRU;N+1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744	SEL: FRU,TS1155,DRV,T950,IMPACT,T2	\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744-F	SEL: FRU,TS1155,DRV,T950,IMPACT,T2	\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744T380	SEL: FRU,TS1155,DRV,T380,IMPACT,T2	\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744T380-F	SEL: FRU,TS1155,DRV,T380,IMPACT,T2	\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744TFIN	SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2	\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744TFIN-F	SEL: UPG,TS1155,DRV,TFIN,IMPACT,T2	\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949745TFIN-F	SEL: FRU,TS1155,DRIVE,TFIN,ENT,T2	\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949746	SEL: FRU,HP TRANSPORTER	\$32,692.00	K	31%	\$22,557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949752	SEL: 20TPK,LTO-M8,CUST	\$31,414.00	K	31%	\$21,675.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949753	SEL: 20TPK,LTO-M8,CERT,NCVR	\$31,268.00	K	31%	\$21,574.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949769	SEL:PREPUR,NEW,LTO-8,FC,T950	\$8,385.00	K	31%	\$5,785.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949771	SEL:PREPUR,NEW,LTO-8,FC,TFIN	\$8,385.00	K	31%	\$5,785.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949772	SEL:PREPUR,UPG,LTO-8,FC,ADAPT,T950	\$8,385.00	K	31%	\$5,785.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949773	SEL:PREPUR,UPG,LTO-8,FC,ADAPT,TFIN	\$8,385.00	K	31%	\$5,785.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949783	SEL: 20TPK,LTO-8,CUST,NCVR	\$72,070.00	K	31%	\$49,728.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784-F	SEL: FRU,UPG,LTO-8,FC,PH,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784T200-F	SEL: FRU,UPG,LTO-8,FC,PH,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784T380-F	SEL: FRU,UPG,LTO-8,FC,PH,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784T680-F	SEL: FRU,UPG,LTO-8,FC,PH,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784TFIN-F	SEL: FRU,UPG,LTO-8,FC,PH,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785	SEL: FRU,LTO-8,FC,PH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785-F	SEL: UPG,LTO-8,FC,PH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T200	SEL: FRU,LTO-8,FC,PH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T200-F	SEL: UPG,LTO-8,FC,PH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T380	SEL: FRU,LTO-8,FC,PH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T380-F	SEL: UPG,LTO-8,FC,PH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T680	SEL: FRU,LTO-8,FC,PH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T680-F	SEL: UPG,LTO-8,FC,PH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785TFIN	SEL: FRU,LTO-8,FC,PH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785TFIN-F	SEL: UPG,LTO-8,FC,PH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949786	SEL: TPK,LTO-8,CERT	\$3,612.00	K	31%	\$2,492.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949787	SEL: TPK,LTO-8,CUST	\$3,612.00	K	31%	\$2,492.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949788	SEL: TPK,LTO-8,CERT,NCVR	\$3,604.00	K	31%	\$2,486.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949789	SEL: TPK,LTO-8,CUST,NCVR	\$3,604.00	K	31%	\$2,486.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949790	SEL: 20TPK,LTO-8,CERT	\$72,216.00	K	31%	\$49,829.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949791	SEL: 20TPK,LTO-8,CUST	\$72,216.00	K	31%	\$49,829.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949792	SEL: 20TPK,LTO-8,CERT,NCVR	\$72,070.00	K	31%	\$49,728.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949793	SEL: 20TPK,LTO-M8,CUST,NCVR	\$31,268.00	K	31%	\$21,574.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949794	SEL: TAPES,LTO-8,CERT,CLAM20	\$7,154.00	K	31%	\$4,936.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949795	SEL: TAPES,LTO-8,CUST,CLAM20	\$7,154.00	K	31%	\$4,936.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949796	SEL: FRU,TAPE,LTO-8,CERT	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949797	SEL: FRU,TAPE,LTO-8,CUST	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949798	SEL: TAPES,LTO-8,CERT,CASE10	\$3,587.00	K	31%	\$2,475.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949799	SEL: TAPES,LTO-8,CUST,CASE10	\$3,587.00	K	31%	\$2,475.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949803	SEL: FRU,UPG,SPECTRA LS,GEN IV	\$2,520.00	K	31%	\$1,738.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949815	SEL: TAPES,LTO-M8,CUST,CLAM20	\$3,073.00	K	31%	\$2,120.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949816	SEL: FRU,TAPE,LTO-M8,CUST	\$156.00	K	31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949817	SEL: TAPES,LTO-M8,CERT,CASE10	\$1,546.00	K	31%	\$1,066.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949818	SEL: TAPES,LTO-M8,CUST,CASE10	\$1,546.00	K	31%	\$1,066.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949827	SEL: FRU,TAPE,LTO-M8,CERT	\$156.00	K	31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949828	SEL: TAPES,LTO-M8,CERT,CLAM20	\$3,073.00	K	31%	\$2,120.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959034	SEL: FRU;T120;COD;5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959034-F	SEL: FRU;T120;COD;5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959042	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	\$														

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	T120-6HF-3-50	SEL: T120BUNDLE,3 LTO-6,HH,FC,50S	\$56,198.00	K	31%	\$38,776.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	\$68,556.00	K	31%	\$47,303.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-2-30	SEL: T120BUNDLE,2 LTO-7,HH,SAS,30S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-2-50	SEL: T120BUNDLE,2 LTO-7,HH,SAS,50S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-3-50	SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S	\$52,177.00	K	31%	\$36,002.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-4-50	SEL: T120BUNDLE,4 LTO-7,HH,SAS,50S	\$63,423.00	K	31%	\$43,761.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-2-30	SEL: T120BUNDLE,2 LTO-7,HH,FC,30S	\$45,638.00	K	31%	\$31,490.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-2-50	SEL: T120BUNDLE,2 LTO-7,HH,FC,50S	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-3-50	SEL: T120BUNDLE,3 LTO-7,HH,FC,50S	\$58,192.00	K	31%	\$40,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-4-50	SEL: T120BUNDLE,4 LTO-7,HH,FC,50S	\$70,485.00	K	31%	\$48,634.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-A-2-30	SEL: T120BUNDLE,2 LTO-8,HH,SAS,30S	\$45,115.00	K	31%	\$31,129.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-A-2-50	SEL: T120BUNDLE,2 LTO-8,HH,SAS,50S	\$47,077.00	K	31%	\$32,483.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-A-3-50	SEL: T120BUNDLE,3 LTO-8,HH,SAS,50S	\$61,462.00	K	31%	\$42,408.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-A-4-50	SEL: T120BUNDLE,4 LTO-8,HH,SAS,50S	\$76,500.00	K	31%	\$52,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-F-2-30	SEL: T120BUNDLE,2 LTO-8,HH,FC,30S	\$54,269.00	K	31%	\$37,445.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-F-2-50	SEL: T120BUNDLE,2 LTO-8,HH,FC,50S	\$56,231.00	K	31%	\$38,799.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-F-3-50	SEL: T120BUNDLE,3 LTO-8,HH,FC,50S	\$72,577.00	K	31%	\$50,078.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-8-H-F-4-50	SEL: T120BUNDLE,4 LTO-8,HH,FC,50S	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T200-DBA-1	SEL: T200;BASE UNIT W- 1 DBA	\$47,574.00	K	31%	\$32,826.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T200-DBA-2	SEL: T200;BASE UNIT W- 2 DBA	\$54,112.00	K	31%	\$37,337.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-1	SEL: T380;BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-2	SEL: T380;BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-3	SEL: T380;BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-J-DBA-2	SEL: T380 ENT,BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-A-1-10	SEL: T50E,LTO-7,HH,SAS,1DR,10S	\$16,346.00	K	31%	\$11,278.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-A-2-25	SEL: T50E,LTO-7,HH,SAS,2DR,25S	\$24,715.00	K	31%	\$17,053.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-F-1-10	SEL: T50E,LTO-7,HH,FIBRE,1DR,10S	\$20,269.00	K	31%	\$13,985.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-F-2-25	SEL: T50E,LTO-7,HH,FIBRE,2DR,25S	\$28,769.00	K	31%	\$19,850.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-8-H-A-1-10	SEL: T50E,LTO-8,HH,SAS,1DR,10S	\$17,981.00	K	31%	\$12,406.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-8-H-A-2-25	SEL: T50E,LTO-8,HH,SAS,2DR,25S	\$30,077.00	K	31%	\$20,753.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-8-H-F-1-10	SEL: T50E,LTO-8,HH,FIBRE,1DR,10S	\$22,885.00	K	31%	\$15,790.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-8-H-F-2-25	SEL: T50E,LTO-8,HH,FIBRE,2DR,25S	\$33,346.00	K	31%	\$23,008.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-1	SEL: T680;BASE UNIT W- 1 DBA	\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-2	SEL: T680;BASE UNIT W- 2 DBA	\$108,251.00	K	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-3	SEL: T680;BASE UNIT W- 3 DBA	\$114,135.00	K	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B1D	SEL: T950B WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B6D0DVXP	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B6D0T	SEL: T950 W-6 DBA'S & 0 TBA'S	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-3D	SEL: T950B ENT 3 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.J3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-6D	SEL: T950B ENT 6 DBA	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.J6DDVXPF	SEL: FRU,T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-JMEDEXF	SEL: FRU,T950 ENT MEDIA EXP FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.JMEDIAEX	SEL: T950B ENT MEDIA EXP	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.JMULTI1D	SEL: T950B ENT,MULTI,1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.JMULTI3D	SEL: T950B ENT,MULTI,3 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.JMULTI6D	SEL: T950B ENT,MULTI,6 DBA	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.MEDBLJ-F	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.MEDBLK-F	SEL: T950 LEFT, MED, EX, FR, W-BULK, UPG	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.MEDBULK	SEL: T950 LEFT, MED, EX, FRAME, W-BULK	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.MEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.MEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B.MEDLBJ-KJ	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%											

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE										THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL					
5	ESTU-GS-1AP-D	SEL Splunk ES TermUPG GSup Buck \$1AP	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-GS-1EM-D	SEL Splunk ES TermUPG GSup Buck \$1EM	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTU-GS-1US-D	SEL Splunk ES TermUPG GSup Buck \$1US	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-100GB-AN-D	SEL Splunk EXCH Perp Lic 51-100GB/dayAN	\$108,173.08	K	31%	\$74,639.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-100GB-AP-D	SEL Splunk EXCH Perp Lic 51-100GB/dayAP	\$129,807.69	K	31%	\$89,567.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-100GB-EM-D	SEL Splunk EXCH Perp Lic 51-100GB/dayEM	\$99,519.23	K	31%	\$68,668.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-100GB-US-D	SEL Splunk EXCH Perp Lic 51-100GB/dayUS	\$86,538.46	K	31%	\$59,711.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-101GB-AN-D	SEL Splunk EXCH Perp Lic > 100+GB/dayAN	\$201,923.08	K	31%	\$139,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-101GB-AP-D	SEL Splunk EXCH Perp Lic > 100+GB/dayAP	\$242,307.69	K	31%	\$167,192.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-101GB-EM-D	SEL Splunk EXCH Perp Lic > 100+GB/dayEM	\$185,769.23	K	31%	\$128,180.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-101GB-US-D	SEL Splunk EXCH Perp Lic > 100+GB/dayUS	\$161,538.46	K	31%	\$111,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-10GB-AN-D	SEL Splunk EXCH Perp Lic 6-10GB/dayAN	\$18,028.85	K	31%	\$12,439.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-10GB-AP-D	SEL Splunk EXCH Perp Lic 6-10GB/dayAP	\$21,634.62	K	31%	\$14,927.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-10GB-EM-D	SEL Splunk EXCH Perp Lic 6-10GB/dayEM	\$16,586.54	K	31%	\$11,444.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-10GB-US-D	SEL Splunk EXCH Perp Lic 6-10GB/dayUS	\$14,423.08	K	31%	\$9,951.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-20GB-AN-D	SEL Splunk EXCH Perp Lic 11-20GB/dayAN	\$32,451.92	K	31%	\$22,391.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-20GB-AP-D	SEL Splunk EXCH Perp Lic 11-20GB/dayAP	\$38,942.31	K	31%	\$26,870.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-20GB-EM-D	SEL Splunk EXCH Perp Lic 11-20GB/dayEM	\$29,855.77	K	31%	\$20,600.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-20GB-US-D	SEL Splunk EXCH Perp Lic 11-20GB/dayUS	\$25,961.54	K	31%	\$17,913.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-50GB-AN-D	SEL Splunk EXCH Perp Lic 21-50GB/dayAN	\$68,509.62	K	31%	\$47,271.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-50GB-AP-D	SEL Splunk EXCH Perp Lic 21-50GB/dayAP	\$82,211.54	K	31%	\$56,725.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-50GB-EM-D	SEL Splunk EXCH Perp Lic 21-50GB/dayEM	\$63,028.85	K	31%	\$43,489.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-50GB-US-D	SEL Splunk EXCH Perp Lic 21-50GB/dayUS	\$54,807.69	K	31%	\$37,817.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-5GB-AN-D	SEL Splunk EXCH Perp Lic 3-5GB/dayAN	\$10,817.31	K	31%	\$7,463.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-5GB-AP-D	SEL Splunk EXCH Perp Lic 3-5GB/dayAP	\$12,980.77	K	31%	\$8,956.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-5GB-EM-D	SEL Splunk EXCH Perp Lic 3-5GB/dayEM	\$9,951.92	K	31%	\$6,866.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXP-5GB-US-D	SEL Splunk EXCH Perp Lic 3-5GB/dayUS	\$8,653.85	K	31%	\$5,971.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-AN-D	SEL Splunk EXCH Term ESUP 51-100GB/dayA	\$43,269.23	K	31%	\$29,855.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-AP-D	SEL Splunk EXCH Term ESUP 51-100GB/dayA	\$51,923.08	K	31%	\$35,826.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-EM-D	SEL Splunk EXCH Term ESUP 51-100GB/dayE	\$39,807.69	K	31%	\$27,467.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-US-D	SEL Splunk EXCH Term ESUP 51-100GB/dayU	\$34,615.38	K	31%	\$23,884.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-AN-D	SEL Splunk EXCH Term ESUP >100+GB/dayA	\$107,688.27	K	31%	\$74,291.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-AP-D	SEL Splunk EXCH Term ESUP >100+GB/dayA	\$129,201.92	K	31%	\$89,149.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-EM-D	SEL Splunk EXCH Term ESUP >100+GB/dayE	\$99,054.81	K	31%	\$68,347.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-US-D	SEL Splunk EXCH Term ESUP >100+GB/dayU	\$86,134.62	K	31%	\$59,432.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-AN-D	SEL Splunk EXCH Term ESUP 6-10GB/dayAN	\$7,211.54	K	31%	\$4,975.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-AP-D	SEL Splunk EXCH Term ESUP 6-10GB/dayAP	\$8,653.85	K	31%	\$5,971.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-EM-D	SEL Splunk EXCH Term ESUP 6-10GB/dayEM	\$6,634.62	K	31%	\$4,577.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-US-D	SEL Splunk EXCH Term ESUP 6-10GB/dayUS	\$5,769.23	K	31%	\$3,980.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-AN-D	SEL Splunk EXCH Term ESUP 11-20GB/dayAN	\$12,980.77	K	31%	\$8,956.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-AP-D	SEL Splunk EXCH Term ESUP 11-20GB/dayAP	\$15,576.92	K	31%	\$10,748.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-EM-D	SEL Splunk EXCH Term ESUP 11-20GB/dayEM	\$11,942.31	K	31%	\$8,240.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-US-D	SEL Splunk EXCH Term ESUP 11-20GB/dayUS	\$10,384.62	K	31%	\$7,165.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-AN-D	SEL Splunk EXCH Term ESUP 21-50GB/dayAN	\$27,403.85	K	31%	\$18,908.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-AP-D	SEL Splunk EXCH Term ESUP 21-50GB/dayAP	\$32,884.62	K	31%	\$22,690.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-EM-D	SEL Splunk EXCH Term ESUP 21-50GB/dayEM	\$25,211.54	K	31%	\$17,395.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-US-D	SEL Splunk EXCH Term ESUP 21-50GB/dayUS	\$21,923.08	K	31%	\$15,126.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-AN-D	SEL Splunk EXCH Term ESUP 3-5GB/dayAN	\$4,326.92	K	31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-AP-D	SEL Splunk EXCH Term ESUP 3-5GB/dayAP	\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-EM-D	SEL Splunk EXCH Term ESUP 3-5GB/dayEM	\$3,980.77	K	31%	\$2,746.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-US-D	SEL Splunk EXCH Term ESUP 3-5GB/dayUS	\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-AN-D	SEL Splunk EXCH Term GSup 51-100GB/dayA	\$48,677.88	K	31%	\$33,587.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-AP-D	SEL Splunk EXCH Term GSup 51-100GB/dayA	\$58,413.46	K	31%	\$40,305.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-EM-D	SEL Splunk EXCH Term GSup 51-100GB/dayE	\$44,783.65	K	31%	\$30,900.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-US-D	SEL Splunk EXCH Term GSup 51-100GB/dayU	\$38,942.31	K	31%	\$26,870.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-AN-D	SEL Splunk EXCH Term GSup >100+GB/dayA	\$121,153.85	K	31%	\$83,596.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-AP-D	SEL Splunk EXCH Term GSup >100+GB/dayA	\$145,384.62	K	31%	\$100,315.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-EM-D	SEL Splunk EXCH Term GSup >100+GB/dayE	\$111,461.54	K	31%	\$76,908.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-US-D	SEL Splunk EXCH Term GSup >100+GB/dayU	\$96,923.08	K	31%	\$66,876.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-AN-D	SEL Splunk EXCH Term GSup 6-10GB/dayAN	\$8,112.98	K	31%	\$5,597.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-AP-D	SEL Splunk EXCH Term GSup 6-10GB/dayAP	\$9,735.58	K	31%	\$6,717.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-EM-D	SEL Splunk EXCH Term GSup 6-10GB/dayEM	\$7,463.94	K	31%	\$5,150.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-US-D	SEL Splunk EXCH Term GSup 6-10GB/dayUS	\$6,490.38	K	31%	\$4,478.36	\$0.00	\$0.00</										

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	HUTE-10-24AP-D	SEL Splunk-Hadoop Term +Esup10-24NdAP	\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24EM-D	SEL Splunk-Hadoop Term +Esup10-24NdEM	\$3,980.77	K	31%	\$2,746.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24US-D	SEL Splunk-Hadoop Term +Esup10-24NdUS	\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499AN-D	SEL Splunk-Hadoop Term +Esup250-499NdAN	\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499AP-D	SEL Splunk-Hadoop Term +Esup250-499NdAP	\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499EM-D	SEL Splunk-Hadoop Term +Esup250-499NdEM	\$3,184.62	K	31%	\$2,197.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499US-D	SEL Splunk-Hadoop Term +Esup250-499NdUS	\$2,769.23	K	31%	\$1,910.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49AN-D	SEL Splunk-Hadoop Term +Esup25-49NdAN	\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49AP-D	SEL Splunk-Hadoop Term +Esup25-49NdAP	\$4,984.62	K	31%	\$3,439.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49EM-D	SEL Splunk-Hadoop Term +Esup25-49NdEM	\$3,821.54	K	31%	\$2,636.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49US-D	SEL Splunk-Hadoop Term +Esup25-49NdUS	\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999AN-D	SEL Splunk-Hadoop Term +Esup500-999NdAN	\$3,028.85	K	31%	\$2,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999AP-D	SEL Splunk-Hadoop Term +Esup500-999NdAP	\$3,634.62	K	31%	\$2,507.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999EM-D	SEL Splunk-Hadoop Term +Esup500-999NdEM	\$2,786.54	K	31%	\$1,922.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999US-D	SEL Splunk-Hadoop Term +Esup500-999NdUS	\$2,423.08	K	31%	\$1,671.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99AN-D	SEL Splunk-Hadoop Term +Esup50-99NdAN	\$3,980.77	K	31%	\$2,746.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99AP-D	SEL Splunk-Hadoop Term +Esup50-99NdAP	\$4,776.92	K	31%	\$3,296.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99EM-D	SEL Splunk-Hadoop Term +Esup50-99NdEM	\$3,662.31	K	31%	\$2,526.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-50-99US-D	SEL Splunk-Hadoop Term +Esup50-99NdUS	\$3,184.62	K	31%	\$2,197.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249AN-D	SEL Splunk-Hadoop Term +Gsup100-249NdAN	\$4,284.23	K	31%	\$2,956.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249AP-D	SEL Splunk-Hadoop Term +Gsup100-249NdAP	\$5,140.38	K	31%	\$3,546.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249EM-D	SEL Splunk-Hadoop Term +Gsup100-249NdEM	\$3,941.54	K	31%	\$2,719.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249US-D	SEL Splunk-Hadoop Term +Gsup100-249NdUS	\$3,426.92	K	31%	\$2,364.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24AN-D	SEL Splunk-Hadoop Term +Gsup10-24NdAN	\$4,868.08	K	31%	\$3,358.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24AP-D	SEL Splunk-Hadoop Term +Gsup10-24NdAP	\$5,841.92	K	31%	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24EM-D	SEL Splunk-Hadoop Term +Gsup10-24NdEM	\$4,478.08	K	31%	\$3,089.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24US-D	SEL Splunk-Hadoop Term +Gsup10-24NdUS	\$3,894.23	K	31%	\$2,687.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499AN-D	SEL Splunk-Hadoop Term +Gsup250-499NdAN	\$3,894.23	K	31%	\$2,687.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499AP-D	SEL Splunk-Hadoop Term +Gsup250-499NdAP	\$4,673.08	K	31%	\$3,224.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499EM-D	SEL Splunk-Hadoop Term +Gsup250-499NdEM	\$3,582.69	K	31%	\$2,472.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499US-D	SEL Splunk-Hadoop Term +Gsup250-499NdUS	\$3,115.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49AN-D	SEL Splunk-Hadoop Term +Gsup25-49NdAN	\$4,673.08	K	31%	\$3,224.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49AP-D	SEL Splunk-Hadoop Term +Gsup25-49NdAP	\$5,607.69	K	31%	\$3,869.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49EM-D	SEL Splunk-Hadoop Term +Gsup25-49NdEM	\$4,299.23	K	31%	\$2,966.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49US-D	SEL Splunk-Hadoop Term +Gsup25-49NdUS	\$3,738.46	K	31%	\$2,579.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999AN-D	SEL Splunk-Hadoop Term +Gsup500-999NdAN	\$3,403.85	K	31%	\$2,348.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999AP-D	SEL Splunk-Hadoop Term +Gsup500-999NdAP	\$4,084.62	K	31%	\$2,818.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999EM-D	SEL Splunk-Hadoop Term +Gsup500-999NdEM	\$3,131.54	K	31%	\$2,160.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999US-D	SEL Splunk-Hadoop Term +Gsup500-999NdUS	\$2,723.08	K	31%	\$1,878.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99AN-D	SEL Splunk-Hadoop Term +Gsup50-99NdAN	\$4,478.08	K	31%	\$3,089.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99AP-D	SEL Splunk-Hadoop Term +Gsup50-99NdAP	\$5,374.62	K	31%	\$3,708.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99EM-D	SEL Splunk-Hadoop Term +Gsup50-99NdEM	\$4,120.38	K	31%	\$2,843.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99US-D	SEL Splunk-Hadoop Term +Gsup50-99NdUS	\$3,582.69	K	31%	\$2,472.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199AN-D	SEL Splunk ITSI Perp Lic100-199GB/dayAN	\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199AP-D	SEL Splunk ITSI Perp Lic100-199GB/dayAP	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199EM-D	SEL Splunk ITSI Perp Lic100-199GB/dayEM	\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199US-D	SEL Splunk ITSI Perp Lic100-199GB/dayUS	\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19AN-D	SEL Splunk ITSI Perp Lic10-19GB/dayAN	\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19AP-D	SEL Splunk ITSI Perp Lic10-19GB/dayAP	\$3,115.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19EM-D	SEL Splunk ITSI Perp Lic10-19GB/dayEM	\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19US-D	SEL Splunk ITSI Perp Lic10-19GB/dayUS	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999AN-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN	\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999AP-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP	\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999EM-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM	\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-1999US-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS	\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AN-D	SEL Splunk ITSI Perp Lic200-499GB/dayAN	\$649.62	K	31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AP-D	SEL Splunk ITSI Perp Lic200-499GB/dayAP	\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499EM-D	SEL Splunk ITSI Perp Lic200-499GB/dayEM	\$597.69	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499US-D	SEL Splunk ITSI Perp Lic200-499GB/dayUS	\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49AN-D	SEL Splunk ITSI Perp Lic20-49GB/dayAN	\$1,947.12	K	31%	\$1,343.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49AP-D	SEL Splunk ITSI Perp Lic20-49GB/dayAP	\$2,336.54	K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49EM-D	SEL Splunk ITSI Perp Lic20-49GB/dayEM	\$1,791.35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49US-D	SEL Splunk ITSI Perp Lic20-49GB/dayUS	\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999AN-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAN	\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999AP-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAP	\$475.96	K	31%	\$328.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999EM-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayEM	\$364.90	K	31%	\$251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-4999US-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayUS	\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999AN-D	SEL Splunk ITSI Perp Lic500-999GB/dayAN	\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999AP-D	SEL Splunk ITSI Perp Lic500-999GB/dayAP	\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999EM-D	SEL Splunk														

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								THIRD PARTY PRODUCT PARTNER		
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL				
5	ITTU-ES-1000AP-D	SEL Splunk IT TermUPG ESUp Buck \$1000AP	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-1000EM-D	SEL Splunk IT TermUPG ESUp Buck \$1000EM	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-1000US-D	SEL Splunk IT TermUPG ESUp Buck \$1000US	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-100AN-D	SEL Splunk IT TermUPG ESUp Buck \$100AN	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-100AP-D	SEL Splunk IT TermUPG ESUp Buck \$100AP	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-100EM-D	SEL Splunk IT TermUPG ESUp Buck \$100EM	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-100US-D	SEL Splunk IT TermUPG ESUp Buck \$100US	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-1AN-D	SEL Splunk IT TermUPG ESUp Buck \$1AN	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-1AP-D	SEL Splunk IT TermUPG ESUp Buck \$1AP	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-1EM-D	SEL Splunk IT TermUPG ESUp Buck \$1EM	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-1US-D	SEL Splunk IT TermUPG ESUp Buck \$1US	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1000AN-D	SEL Splunk IT TermUPG GSup Buck \$1000AN	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1000AP-D	SEL Splunk IT TermUPG GSup Buck \$1000AP	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1000EM-D	SEL Splunk IT TermUPG GSup Buck \$1000EM	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1000US-D	SEL Splunk IT TermUPG GSup Buck \$1000US	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-100AN-D	SEL Splunk IT TermUPG GSup Buck \$100AN	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-100AP-D	SEL Splunk IT TermUPG GSup Buck \$100AP	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-100EM-D	SEL Splunk IT TermUPG GSup Buck \$100EM	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-100US-D	SEL Splunk IT TermUPG GSup Buck \$100US	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1AN-D	SEL Splunk IT TermUPG GSup Buck \$1AN	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1AP-D	SEL Splunk IT TermUPG GSup Buck \$1AP	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1EM-D	SEL Splunk IT TermUPG GSup Buck \$1EM	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1US-D	SEL Splunk IT TermUPG GSup Buck \$1US	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-100-199AN-D	SEL Splunk Ent Perp Lic 100-199GB/day AN	\$2,163.46	K	31%	\$1,492.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-100-199AP-D	SEL Splunk Ent Perp Lic 100-199GB/day AP	\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-100-199EM-D	SEL Splunk Ent Perp Lic 100-199GB/day EM	\$1,990.38	K	31%	\$1,373.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-100-199US-D	SEL Splunk Ent Perp Lic 100-199GB/day US	\$1,730.77	K	31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-10-19AN-D	SEL Splunk Ent Perp Lic 10-19GB/dayAN	\$3,605.77	K	31%	\$2,487.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-10-19AP-D	SEL Splunk Ent Perp Lic 10-19GB/dayAP	\$4,326.92	K	31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-10-19EM-D	SEL Splunk Ent Perp Lic 10-19GB/dayEM	\$3,317.31	K	31%	\$2,288.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-10-19US-D	SEL Splunk Ent Perp Lic 10-19GB/dayUS	\$2,884.62	K	31%	\$1,990.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-1K-1999AN-D	SEL Splunk Ent Perp Lic 1K-1999GB/day AN	\$1,730.77	K	31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-1K-1999AP-D	SEL Splunk Ent Perp Lic 1K-1999GB/day AP	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-1K-1999EM-D	SEL Splunk Ent Perp Lic 1K-1999GB/day EM	\$1,592.31	K	31%	\$1,098.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-1K-1999US-D	SEL Splunk Ent Perp Lic 1K-1999GB/day US	\$1,384.62	K	31%	\$955.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-200-499AN-D	SEL Splunk Ent Perp Lic 200-499GB/day AN	\$2,019.23	K	31%	\$1,393.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-200-499AP-D	SEL Splunk Ent Perp Lic 200-499GB/day AP	\$2,423.08	K	31%	\$1,671.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-200-499EM-D	SEL Splunk Ent Perp Lic 200-499GB/day EM	\$1,857.69	K	31%	\$1,281.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-200-499US-D	SEL Splunk Ent Perp Lic 200-499GB/day US	\$1,615.38	K	31%	\$1,114.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-20-49AN-D	SEL Splunk Ent Perp Lic 20-49GB/dayAN	\$3,245.19	K	31%	\$2,239.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-20-49AP-D	SEL Splunk Ent Perp Lic 20-49GB/dayAP	\$3,894.23	K	31%	\$2,687.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-20-49EM-D	SEL Splunk Ent Perp Lic 20-49GB/dayEM	\$2,985.58	K	31%	\$2,060.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-20-49US-D	SEL Splunk Ent Perp Lic 20-49GB/dayUS	\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-2K-4999AN-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayAN	\$1,586.54	K	31%	\$1,094.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-2K-4999AP-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayAP	\$1,903.85	K	31%	\$1,313.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-2K-4999EM-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayEM	\$1,459.62	K	31%	\$1,007.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-2K-4999US-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayUS	\$1,269.23	K	31%	\$875.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-500-999AN-D	SEL Splunk Ent Perp Lic 500-999GB/day AN	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-500-999AP-D	SEL Splunk Ent Perp Lic 500-999GB/day AP	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-500-999EM-D	SEL Splunk Ent Perp Lic 500-999GB/day EM	\$1,725.00	K	31%	\$1,190.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-500-999US-D	SEL Splunk Ent Perp Lic 500-999GB/day US	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-50-99AN-D	SEL Splunk Ent Perp Lic 50-99GB/day AN	\$2,740.38	K	31%	\$1,890.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-50-99AP-D	SEL Splunk Ent Perp Lic 50-99GB/day AP	\$3,288.46	K	31%	\$2,269.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-50-99EM-D	SEL Splunk Ent Perp Lic 50-99GB/day EM	\$2,521.15	K	31%	\$1,739.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEP-50-99US-D	SEL Splunk Ent Perp Lic 50-99GB/day US	\$2,192.31	K	31%	\$1,512.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-100-199AN-D	SEL Splunk Ent Perp UPG 100-199GB/dayAN	\$2,163.46	K	31%	\$1,492.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-100-199AP-D	SEL Splunk Ent Perp UPG 100-199GB/dayAP	\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-100-199EM-D	SEL Splunk Ent Perp UPG 100-199GB/dayEM	\$1,990.38	K	31%	\$1,373.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-100-199US-D	SEL Splunk Ent Perp UPG 100-199GB/dayUS	\$1,730.77	K	31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-10-19AN-D	SEL Splunk Ent Perp UPG 10-19GB/dayAN	\$3,605.77	K	31%	\$2,487.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-10-19AP-D	SEL Splunk Ent Perp UPG 10-19GB/dayAP	\$4,326.92	K	31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-10-19EM-D	SEL Splunk Ent Perp UPG 10-19GB/dayEM	\$3,317.31	K	31%	\$2,288.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-10-19US-D	SEL Splunk Ent Perp UPG 10-19GB/dayUS	\$2,884.62	K	31%	\$1,990.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-1K-1999AN-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayAN	\$1,730.77	K	31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-1K-1999AP-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayAP	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-1K-1999EM-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayEM	\$1,592.31	K	31%	\$1,098.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-1K-1999US-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayUS	\$1,384.62	K</													

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	SEPU-500-999AP-D	SEL Splunk Ent Perp UPG 500-999GB/dayAP	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-500-999EM-D	SEL Splunk Ent Perp UPG 500-999GB/dayEM	\$1,725.00	K	31%	\$1,190.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-500-999US-D	SEL Splunk Ent Perp UPG 500-999GB/dayUS	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-50-999AN-D	SEL Splunk Ent Perp UPG 50-999GB/dayAN	\$2,740.38	K	31%	\$1,890.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-50-999AP-D	SEL Splunk Ent Perp UPG 50-999GB/dayAP	\$3,288.46	K	31%	\$2,269.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-50-999EM-D	SEL Splunk Ent Perp UPG 50-999GB/dayEM	\$2,521.15	K	31%	\$1,739.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SEPU-50-999US-D	SEL Splunk Ent Perp UPG 50-999GB/dayUS	\$2,192.31	K	31%	\$1,512.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-100-199AN-D	SEL Splunk Ent TermL ESUP100-199GB/dayAN	\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-100-199AP-D	SEL Splunk Ent TermL ESUP100-199GB/dayAP	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-100-199EM-D	SEL Splunk Ent TermL ESUP100-199GB/dayEM	\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-100-199US-D	SEL Splunk Ent TermL ESUP100-199GB/dayUS	\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19AN-D	SEL Splunk Ent TermL ESUP10-19GB/dayAN	\$1,442.31	K	31%	\$995.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19AP-D	SEL Splunk Ent TermL ESUP10-19GB/dayAP	\$1,730.77	K	31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19EM-D	SEL Splunk Ent TermL ESUP10-19GB/dayEM	\$1,326.92	K	31%	\$915.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19US-D	SEL Splunk Ent TermL ESUP10-19GB/dayUS	\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999AN-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayAN	\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999AP-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayAP	\$934.62	K	31%	\$644.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999EM-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayEM	\$716.54	K	31%	\$494.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999US-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayUS	\$623.08	K	31%	\$429.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499AN-D	SEL Splunk Ent TermL ESUP200-499GB/dayAN	\$836.54	K	31%	\$577.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499AP-D	SEL Splunk Ent TermL ESUP200-499GB/dayAP	\$1,003.85	K	31%	\$692.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499EM-D	SEL Splunk Ent TermL ESUP200-499GB/dayEM	\$769.62	K	31%	\$531.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499US-D	SEL Splunk Ent TermL ESUP200-499GB/dayUS	\$669.23	K	31%	\$461.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49AN-D	SEL Splunk Ent TermL ESUP20-49GB/dayAN	\$1,298.08	K	31%	\$895.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49AP-D	SEL Splunk Ent TermL ESUP20-49GB/dayAP	\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49EM-D	SEL Splunk Ent TermL ESUP20-49GB/dayEM	\$1,194.23	K	31%	\$824.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49US-D	SEL Splunk Ent TermL ESUP20-49GB/dayUS	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999AN-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayAN	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999AP-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayAP	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999EM-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayEM	\$690.00	K	31%	\$476.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999US-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayUS	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999AN-D	SEL Splunk Ent TermL ESUP500-999GB/dayAN	\$807.69	K	31%	\$557.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999AP-D	SEL Splunk Ent TermL ESUP500-999GB/dayAP	\$969.23	K	31%	\$668.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999EM-D	SEL Splunk Ent TermL ESUP500-999GB/dayEM	\$743.08	K	31%	\$512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999US-D	SEL Splunk Ent TermL ESUP500-999GB/dayUS	\$646.15	K	31%	\$445.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99AN-D	SEL Splunk Ent TermL ESUP50-99GB/dayAN	\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99AP-D	SEL Splunk Ent TermL ESUP50-99GB/dayAP	\$1,315.38	K	31%	\$907.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99EM-D	SEL Splunk Ent TermL ESUP50-99GB/dayEM	\$1,008.46	K	31%	\$695.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99US-D	SEL Splunk Ent TermL ESUP50-99GB/dayUS	\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-100-199AN-D	SEL Splunk Ent TermL GSUP100-199GB/dayAN	\$973.85	K	31%	\$671.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-100-199AP-D	SEL Splunk Ent TermL GSUP100-199GB/dayAP	\$1,168.85	K	31%	\$806.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-100-199EM-D	SEL Splunk Ent TermL GSUP100-199GB/dayEM	\$895.38	K	31%	\$617.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-100-199US-D	SEL Splunk Ent TermL GSUP100-199GB/dayUS	\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999AN-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayAN	\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999AP-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayAP	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999EM-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayEM	\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999US-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayUS	\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-200-499AN-D	SEL Splunk Ent TermL GSUP200-499GB/dayAN	\$937.50	K	31%	\$646.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-200-499AP-D	SEL Splunk Ent TermL GSUP200-499GB/dayAP	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-200-499EM-D	SEL Splunk Ent TermL GSUP200-499GB/dayEM	\$862.50	K	31%	\$595.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-200-499US-D	SEL Splunk Ent TermL GSUP200-499GB/dayUS	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999AN-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayAN	\$829.33	K	31%	\$572.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999AP-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayAP	\$995.19	K	31%	\$686.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999EM-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayEM	\$762.98	K	31%	\$526.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999US-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayUS	\$663.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999AN-D	SEL Splunk Ent TermL GSUP500-999GB/dayAN	\$901.44	K	31%	\$621.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999AP-D	SEL Splunk Ent TermL GSUP500-999GB/dayAP	\$1,081.73	K	31%	\$746.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999EM-D	SEL Splunk Ent TermL GSUP500-999GB/dayEM	\$829.33	K	31%	\$572.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999US-D	SEL Splunk Ent TermL GSUP500-999GB/dayUS	\$721.15	K	31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000AN-D	SEL Splunk Ent TermUPG ESup Buck \$1000AN	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000AP-D	SEL Splunk Ent TermUPG ESup Buck \$1000AP	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000EM-D	SEL Splunk Ent TermUPG ESup Buck \$1000EM	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000US-D	SEL Splunk Ent TermUPG ESup Buck \$1000US	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100AN-D	SEL Splunk Ent TermUPG ESup Buck \$100AN	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100AP-D	SEL Splunk Ent TermUPG ESup Buck \$100AP	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100EM-D	SEL Splunk Ent TermUPG ESup Buck \$100EM	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100US-D	SEL Splunk Ent TermUPG ESup Buck \$100US	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1AN-D	SEL Splunk Ent TermUPG ESup Buck \$1AN	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1AP-D	SEL Splunk Ent TermUPG ESup Buck \$1AP	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1EM-D	SEL Splunk Ent TermUPG ESup Buck \$1EM	\$1.00	K	31%	\$										

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP					
5	SYNCCD-STG-T1-3Y	SEL Sync EE CLD Storage 1-10 TB 3 yr	\$5,832.00	K	31%	\$4,024.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T2-1Y	SEL Sync EE CLD Storage 11-100 TB 1 yr	\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T2-2Y	SEL Sync EE CLD Storage 11-100 TB 2 yr	\$3,420.00	K	31%	\$2,359.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T2-3Y	SEL Sync EE CLD Storage 11-100 TB 3 yr	\$4,860.00	K	31%	\$3,353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T3-1Y	SEL Sync EE CLD Storage 101-1,000 TB 1yr	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T3-2Y	SEL Sync EE CLD Storage 101-1,000 TB 2yr	\$3,078.00	K	31%	\$2,123.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1,000 TB 3yr	\$4,374.00	K	31%	\$3,018.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr	\$1,440.00	K	31%	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T4-2Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr	\$2,736.00	K	31%	\$1,887.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 3 yr	\$3,888.00	K	31%	\$2,682.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr	\$286.00	K	31%	\$197.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr	\$405.00	K	31%	\$279.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr	\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr	\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr	\$182.00	K	31%	\$125.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T1-1Y	SEL Sync Gov EE 25-1,000 sts 1 yr	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T1-2Y	SEL Sync Gov EE 25-1,000 sts 2 yr	\$429.00	K	31%	\$296.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T1-3Y	SEL Sync Gov EE 25-1,000 sts 3 yr	\$608.00	K	31%	\$419.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T2-1Y	SEL Sync Gov EE 1,001-5,000 sts 1 yr	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T2-2Y	SEL Sync Gov EE 1,001-5,000 sts 2 yr	\$342.00	K	31%	\$235.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T2-3Y	SEL Sync Gov EE 1,001-5,000 sts 3 yr	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T3-1Y	SEL Sync Gov EE 5,001-10,000 sts 1 yr	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T3-2Y	SEL Sync Gov EE 5,001-10,000 sts 2 yr	\$273.00	K	31%	\$188.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T3-3Y	SEL Sync Gov EE 5,001-10,000 sts 3 yr	\$387.00	K	31%	\$267.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T4-1Y	SEL Sync Gov EE 10,001+ sts 1 yr	\$128.00	K	31%	\$88.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T4-2Y	SEL Sync Gov EE 10,001+ sts 2 yr	\$240.00	K	31%	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-EE-T4-3Y	SEL Sync Gov EE 10,001+ sts 3 yr	\$338.00	K	31%	\$233.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T1-1Y	SEL Sync Gov EE CLD STG 1-10 TB 1 yr	\$3,240.00	K	31%	\$2,235.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T1-2Y	SEL Sync Gov EE CLD STG 1-10 TB 2 yr	\$6,156.00	K	31%	\$4,247.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T1-3Y	SEL Sync Gov EE CLD STG 1-10 TB 3 yr	\$8,748.00	K	31%	\$6,036.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T2-1Y	SEL Sync Gov EE CLD STG 11-100 TB 1 yr	\$2,700.00	K	31%	\$1,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T2-2Y	SEL Sync Gov EE CLD STG 11-100 TB 2 yr	\$5,130.00	K	31%	\$3,539.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T2-3Y	SEL Sync Gov EE CLD STG 11-100 TB 3 yr	\$7,290.00	K	31%	\$5,030.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T3-1Y	SEL Sync Gov EE CLD STG 101-1,000 TB 1yr	\$2,430.00	K	31%	\$1,676.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T3-2Y	SEL Sync Gov EE CLD STG 101-1,000 TB 2yr	\$4,617.00	K	31%	\$3,185.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T3-3Y	SEL Sync Gov EE CLD STG 101-1,000 TB 3yr	\$6,561.00	K	31%	\$4,527.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T4-1Y	SEL Sync Gov EE CLD STG 1,001 TB+ 1 yr	\$2,160.00	K	31%	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T4-2Y	SEL Sync Gov EE CLD STG 1,001 TB+ 2 yr	\$4,104.00	K	31%	\$2,831.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-GV-ST-T4-3Y	SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr	\$5,832.00	K	31%	\$4,024.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-S1-EE-1Y	SEL Sync EE 1-10TB 1 yr	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-S1-EE-2Y	SEL Sync EE 1-10TB 2 yr	\$49,775.00	K	31%	\$34,344.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	SYNC-S1-EE-3Y	SEL Sync EE 1-10TB 3 yr	\$71,225.00	K	31%	\$49,145.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCLICITY
5	AE-0-50PL	SEL Automation Engine PL	\$149.25	K	31%	\$102.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-0-50TL	SEL Automation Engine TL	\$59.70	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-1001-1500PL	SEL Automation Engine PL	\$42.75	K	31%	\$29.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-1001-1500TL	SEL Automation Engine TL	\$17.10	K	31%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-100K-150KPL	SEL Automation Engine PL	\$22.50	K	31%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-100K-150KTL	SEL Automation Engine TL	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-101-250PL	SEL Automation Engine PL	\$81.75	K	31%	\$56.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-101-250TL	SEL Automation Engine TL	\$32.70	K	31%	\$22.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-10K-20KPL	SEL Automation Engine PL	\$26.25	K	31%	\$18.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-10K-20KTL	SEL Automation Engine TL	\$10.50	K	31%	\$7.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-1501-2000PL	SEL Automation Engine PL	\$38.70	K	31%	\$26.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-1501-2000TL	SEL Automation Engine TL	\$15.45	K	31%	\$10.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-150K-PL	SEL Automation Engine PL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-150K-TL	SEL Automation Engine TL	\$8.85	K	31%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-2001-2500PL	SEL Automation Engine PL	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-2001-2500TL	SEL Automation Engine TL	\$14.40	K	31%	\$9.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-20K-35KPL	SEL Automation Engine PL	\$24.75	K	31%	\$17.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AE-20K-35KTL	SEL Automation Engine TL	\$9.90	K	31%	\$6.83	\$0.00	\$0.00	\$0								

EMC NASPO ValuePoint Contract MNWNC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	DAOD-10K-20KTL	SEL DatAdvantage - OD TL	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-1501-2000PL	SEL DatAdvantage - OD PL	\$77.25	K	31%	\$53.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-1501-2000TL	SEL DatAdvantage - OD TL	\$30.90	K	31%	\$21.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-150K-PL	SEL DatAdvantage - OD PL	\$44.25	K	31%	\$30.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-150K-TL	SEL DatAdvantage - OD TL	\$17.70	K	31%	\$12.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2001-2500PL	SEL DatAdvantage - OD PL	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2001-2500TL	SEL DatAdvantage - OD TL	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-20K-35KPL	SEL DatAdvantage - OD PL	\$49.50	K	31%	\$34.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-20K-35KTL	SEL DatAdvantage - OD TL	\$19.80	K	31%	\$13.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2501-4000PL	SEL DatAdvantage - OD PL	\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2501-4000TL	SEL DatAdvantage - OD TL	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-251-500PL	SEL DatAdvantage - OD PL	\$124.50	K	31%	\$85.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-251-500TL	SEL DatAdvantage - OD TL	\$49.80	K	31%	\$34.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-35K-50KPL	SEL DatAdvantage - OD PL	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-35K-50KTL	SEL DatAdvantage - OD TL	\$19.20	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-4001-6000PL	SEL DatAdvantage - OD PL	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-4001-6000TL	SEL DatAdvantage - OD TL	\$25.20	K	31%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-501-750PL	SEL DatAdvantage - OD PL	\$100.50	K	31%	\$69.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-501-750TL	SEL DatAdvantage - OD TL	\$40.20	K	31%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-50K-100KPL	SEL DatAdvantage - OD PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-50K-100KTL	SEL DatAdvantage - OD TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-51-100PL	SEL DatAdvantage - OD PL	\$208.50	K	31%	\$143.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-51-100TL	SEL DatAdvantage - OD TL	\$83.40	K	31%	\$57.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-8001-8000PL	SEL DatAdvantage - OD PL	\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-8001-8000TL	SEL DatAdvantage - OD TL	\$23.40	K	31%	\$16.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-751-1000PL	SEL DatAdvantage - OD PL	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-751-1000TL	SEL DatAdvantage - OD TL	\$37.20	K	31%	\$25.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-8001-10KPL	SEL DatAdvantage - OD PL	\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-8001-10KTL	SEL DatAdvantage - OD TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-0-50PL	SEL DatAdvantage - OD Lite PL	\$149.25	K	31%	\$102.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-0-50TL	SEL DatAdvantage - OD Lite TL	\$59.70	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-1001-1500PL	SEL DatAdvantage - OD Lite PL	\$42.75	K	31%	\$29.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-1001-1500TL	SEL DatAdvantage - OD Lite TL	\$17.10	K	31%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-100K-150KPL	SEL DatAdvantage - OD Lite PL	\$22.50	K	31%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-100K-150KTL	SEL DatAdvantage - OD Lite TL	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-101-250PL	SEL DatAdvantage - OD Lite PL	\$81.75	K	31%	\$56.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-101-250TL	SEL DatAdvantage - OD Lite TL	\$32.70	K	31%	\$22.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-10K-20KPL	SEL DatAdvantage - OD Lite PL	\$26.25	K	31%	\$18.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-10K-20KTL	SEL DatAdvantage - OD Lite TL	\$10.50	K	31%	\$7.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-1501-2000PL	SEL DatAdvantage - OD Lite PL	\$38.70	K	31%	\$26.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-1501-2000TL	SEL DatAdvantage - OD Lite TL	\$15.45	K	31%	\$10.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-150K-PL	SEL DatAdvantage - OD Lite PL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-150K-TL	SEL DatAdvantage - OD Lite TL	\$8.85	K	31%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-2001-2500PL	SEL DatAdvantage - OD Lite PL	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-2001-2500TL	SEL DatAdvantage - OD Lite TL	\$14.40	K	31%	\$9.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-20K-35KPL	SEL DatAdvantage - OD Lite PL	\$24.75	K	31%	\$17.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-20K-35KTL	SEL DatAdvantage - OD Lite TL	\$9.90	K	31%	\$6.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-2501-4000PL	SEL DatAdvantage - OD Lite PL	\$33.75	K	31%	\$23.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-2501-4000TL	SEL DatAdvantage - OD Lite TL	\$13.50	K	31%	\$9.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-251-500PL	SEL DatAdvantage - OD Lite PL	\$62.25	K	31%	\$42.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-251-500TL	SEL DatAdvantage - OD Lite TL	\$24.90	K	31%	\$17.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-35K-50KPL	SEL DatAdvantage - OD Lite PL	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-35K-50KTL	SEL DatAdvantage - OD Lite TL	\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-4001-6000PL	SEL DatAdvantage - OD Lite PL	\$31.50	K	31%	\$21.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-4001-6000TL	SEL DatAdvantage - OD Lite TL	\$12.60	K	31%	\$8.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-501-750PL	SEL DatAdvantage - OD Lite PL	\$50.25	K	31%	\$34.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-501-750TL	SEL DatAdvantage - OD Lite TL	\$20.10	K	31%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-50K-100KPL	SEL DatAdvantage - OD Lite PL	\$23.25	K	31%	\$16.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-50K-100KTL	SEL DatAdvantage - OD Lite TL	\$9.30	K	31%	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-51-100PL	SEL DatAdvantage - OD Lite PL	\$104.25	K	31%	\$71.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-51-100TL	SEL DatAdvantage - OD Lite TL	\$41.70	K	31%	\$28.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-6001-8000PL	SEL DatAdvantage - OD Lite PL	\$29.25	K	31%	\$20.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-6001-8000TL	SEL DatAdvantage - OD Lite TL	\$11.70	K	31%	\$8.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-751-1000PL	SEL DatAdvantage - OD Lite PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-751-1000TL	SEL DatAdvantage - OD Lite TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-8001-10KPL	SEL DatAdvantage - OD Lite PL	\$27.75	K	31%	\$19.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOL-8001-10KTL	SEL DatAdvantage - OD Lite TL	\$11.10	K	31%	\$7.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-0-50PL	SEL DatAdvantage - SPOL & OD PL	\$447.75	K	31%	\$308.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-0-50TL	SEL DatAdvantage - SPOL & OD TL	\$179.10	K	31%	\$123.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-1001-1500PL	SEL DatAdvantage - SPOL & OD PL	\$128.25	K	31%	\$88.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-1001-1500TL	SEL DatAdvantage - SPOL & OD TL	\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-100K-150KPL	SEL DatAdvantage - SPOL & OD PL	\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-100K-150KTL	SEL DatAdvantage - SPOL & OD TL	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-101-250PL	SEL DatAdvantage - SPOL & OD PL	\$245.25	K	31%	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOS-101-250TL	SEL DatAdvantage - SPOL & OD TL	\$98.10													

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	DAUX-251-500TL	SEL DatAdvantage - NIX TL	\$49.80	K	31%	\$34.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-35K-50KPL	SEL DatAdvantage - NIX PL	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-35K-50KTL	SEL DatAdvantage - NIX TL	\$19.20	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-4001-6000PL	SEL DatAdvantage - NIX PL	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-4001-6000TL	SEL DatAdvantage - NIX TL	\$25.20	K	31%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-501-750PL	SEL DatAdvantage - NIX PL	\$100.50	K	31%	\$69.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-501-750TL	SEL DatAdvantage - NIX TL	\$40.20	K	31%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-50K-100KPL	SEL DatAdvantage - NIX PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-50K-100KTL	SEL DatAdvantage - NIX TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-51-100PL	SEL DatAdvantage - NIX PL	\$208.50	K	31%	\$143.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-51-100TL	SEL DatAdvantage - NIX TL	\$83.40	K	31%	\$57.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-6001-8000PL	SEL DatAdvantage - NIX PL	\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-6001-8000TL	SEL DatAdvantage - NIX TL	\$23.40	K	31%	\$16.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-751-1000PL	SEL DatAdvantage - NIX PL	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-751-1000TL	SEL DatAdvantage - NIX TL	\$37.20	K	31%	\$25.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-8001-10KPL	SEL DatAdvantage - NIX PL	\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAUX-8001-10KTL	SEL DatAdvantage - NIX TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-0-50PL	SEL DatAdvantage for Windows PL	\$298.50	K	31%	\$205.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-0-50TL	SEL DatAdvantage for Windows TL	\$119.40	K	31%	\$82.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-1001-1500PL	SEL DatAdvantage for Windows PL	\$85.50	K	31%	\$59.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-1001-1500TL	SEL DatAdvantage for Windows TL	\$34.20	K	31%	\$23.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-100K-150KPL	SEL DatAdvantage for Windows PL	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-100K-150KTL	SEL DatAdvantage for Windows TL	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-101-250PL	SEL DatAdvantage for Windows PL	\$163.50	K	31%	\$112.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-101-250TL	SEL DatAdvantage for Windows TL	\$65.40	K	31%	\$45.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-10K-20KPL	SEL DatAdvantage for Windows PL	\$52.50	K	31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-10K-20KTL	SEL DatAdvantage for Windows TL	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-1501-2000PL	SEL DatAdvantage for Windows PL	\$77.25	K	31%	\$53.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-1501-2000TL	SEL DatAdvantage for Windows TL	\$30.90	K	31%	\$21.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-150K-PL	SEL DatAdvantage for Windows PL	\$44.25	K	31%	\$30.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-150K-TL	SEL DatAdvantage for Windows TL	\$17.70	K	31%	\$12.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2001-2500PL	SEL DatAdvantage for Windows PL	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2001-2500TL	SEL DatAdvantage for Windows TL	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-20K-35KPL	SEL DatAdvantage for Windows PL	\$49.50	K	31%	\$34.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-20K-35KTL	SEL DatAdvantage for Windows TL	\$19.80	K	31%	\$13.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2501-4000PL	SEL DatAdvantage for Windows PL	\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2501-4000TL	SEL DatAdvantage for Windows TL	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-251-500PL	SEL DatAdvantage for Windows PL	\$124.50	K	31%	\$85.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-251-500TL	SEL DatAdvantage for Windows TL	\$49.80	K	31%	\$34.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-35K-50KPL	SEL DatAdvantage for Windows PL	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-35K-50KTL	SEL DatAdvantage for Windows TL	\$19.20	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-4001-6000PL	SEL DatAdvantage for Windows PL	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-4001-6000TL	SEL DatAdvantage for Windows TL	\$25.20	K	31%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-501-750PL	SEL DatAdvantage for Windows PL	\$100.50	K	31%	\$69.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-501-750TL	SEL DatAdvantage for Windows TL	\$40.20	K	31%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-50K-100KPL	SEL DatAdvantage for Windows PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-50K-100KTL	SEL DatAdvantage for Windows TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-51-100PL	SEL DatAdvantage for Windows PL	\$208.50	K	31%	\$143.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-51-100TL	SEL DatAdvantage for Windows TL	\$83.40	K	31%	\$57.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-6001-8000PL	SEL DatAdvantage for Windows PL	\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-6001-8000TL	SEL DatAdvantage for Windows TL	\$23.40	K	31%	\$16.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-751-1000PL	SEL DatAdvantage for Windows PL	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-751-1000TL	SEL DatAdvantage for Windows TL	\$37.20	K	31%	\$25.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-8001-10KPL	SEL DatAdvantage for Windows PL	\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-8001-10KTL	SEL DatAdvantage for Windows TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-0-50PL	SEL DatAdvantage for Windows Lite PL	\$149.25	K	31%	\$102.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-0-50TL	SEL DatAdvantage for Windows Lite TL	\$59.70	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-1001-1500PL	SEL DatAdvantage for Windows Lite PL	\$42.75	K	31%	\$29.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-1001-1500TL	SEL DatAdvantage for Windows Lite TL	\$17.10	K	31%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-100K-150KPL	SEL DatAdvantage for Windows Lite PL	\$22.50	K	31%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-100K-150KTL	SEL DatAdvantage for Windows Lite TL	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-101-250PL	SEL DatAdvantage for Windows Lite PL	\$81.75	K	31%	\$56.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-101-250TL	SEL DatAdvantage for Windows Lite TL	\$32.70	K	31%	\$22.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-10K-20KPL	SEL DatAdvantage for Windows Lite PL	\$26.25	K	31%	\$18.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-10K-20KTL	SEL DatAdvantage for Windows Lite TL	\$10.50	K	31%	\$7.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-1501-2000PL	SEL DatAdvantage for Windows Lite PL	\$38.70	K	31%	\$26.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-1501-2000TL	SEL DatAdvantage for Windows Lite TL	\$15.45	K	31%	\$10.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-150K-PL	SEL DatAdvantage for Windows Lite PL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-150K-TL	SEL DatAdvantage for Windows Lite TL	\$8.85	K	31%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-2001-2500PL	SEL DatAdvantage for Windows Lite PL	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-2001-2500TL	SEL DatAdvantage for Windows Lite TL	\$14.40	K	31%	\$9.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-20K-35KPL	SEL DatAdvantage for Windows Lite PL	\$24.75	K	31%	\$17.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-20K-35KTL	SEL DatAdvantage for Windows Lite TL	\$9.90	K	31%	\$6.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-2501-4000PL	SEL DatAdvantage for Windows Lite PL	\$33.75	K	31%	\$23.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-2501-4000TL	SEL Dat														

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	DAWL-4001-6000TL	SEL DatAdvantage for Windows Lite TL	\$12.60	K	31%	\$8.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-501-750PL	SEL DatAdvantage for Windows Lite PL	\$50.25	K	31%	\$34.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-501-750TL	SEL DatAdvantage for Windows Lite TL	\$20.10	K	31%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-50K-100KPL	SEL DatAdvantage for Windows Lite PL	\$23.25	K	31%	\$16.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-50K-100KTL	SEL DatAdvantage for Windows Lite TL	\$9.30	K	31%	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-51-100PL	SEL DatAdvantage for Windows Lite PL	\$104.25	K	31%	\$71.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-51-100TL	SEL DatAdvantage for Windows Lite TL	\$41.70	K	31%	\$28.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-6001-8000PL	SEL DatAdvantage for Windows Lite PL	\$29.25	K	31%	\$20.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-6001-8000TL	SEL DatAdvantage for Windows Lite TL	\$11.70	K	31%	\$8.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-751-1000PL	SEL DatAdvantage for Windows Lite PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-751-1000TL	SEL DatAdvantage for Windows Lite TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-8001-10KPL	SEL DatAdvantage for Windows Lite PL	\$27.75	K	31%	\$19.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAWL-8001-10KTL	SEL DatAdvantage for Windows Lite TL	\$11.10	K	31%	\$7.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-0-50PL	SEL Data Classification Framework PL	\$214.95	K	31%	\$148.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-0-50TL	SEL Data Classification Framework TL	\$85.95	K	31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-1001-1500PL	SEL Data Classification Framework PL	\$61.50	K	31%	\$42.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-1001-1500TL	SEL Data Classification Framework TL	\$24.60	K	31%	\$16.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-100K-150KPL	SEL Data Classification Framework PL	\$32.40	K	31%	\$22.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-100K-150KTL	SEL Data Classification Framework TL	\$12.90	K	31%	\$8.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-101-250PL	SEL Data Classification Framework PL	\$117.75	K	31%	\$81.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-101-250TL	SEL Data Classification Framework TL	\$47.10	K	31%	\$32.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-10K-20KPL	SEL Data Classification Framework PL	\$37.80	K	31%	\$26.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-10K-20KTL	SEL Data Classification Framework TL	\$15.15	K	31%	\$10.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-1501-2000PL	SEL Data Classification Framework PL	\$55.65	K	31%	\$38.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-1501-2000TL	SEL Data Classification Framework TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-150K-PL	SEL Data Classification Framework PL	\$31.80	K	31%	\$21.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-150K-TL	SEL Data Classification Framework TL	\$12.75	K	31%	\$8.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-2001-2500PL	SEL Data Classification Framework PL	\$51.90	K	31%	\$35.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-2001-2500TL	SEL Data Classification Framework TL	\$20.70	K	31%	\$14.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-20K-35KPL	SEL Data Classification Framework PL	\$35.70	K	31%	\$24.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-20K-35KTL	SEL Data Classification Framework TL	\$14.25	K	31%	\$9.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-2501-4000PL	SEL Data Classification Framework PL	\$48.60	K	31%	\$33.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-2501-4000TL	SEL Data Classification Framework TL	\$19.50	K	31%	\$13.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-251-500PL	SEL Data Classification Framework PL	\$89.70	K	31%	\$61.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-251-500TL	SEL Data Classification Framework TL	\$35.85	K	31%	\$24.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-35K-50KPL	SEL Data Classification Framework PL	\$34.50	K	31%	\$23.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-35K-50KTL	SEL Data Classification Framework TL	\$13.80	K	31%	\$9.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-4001-6000PL	SEL Data Classification Framework PL	\$45.30	K	31%	\$31.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-4001-6000TL	SEL Data Classification Framework TL	\$18.15	K	31%	\$12.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-501-750PL	SEL Data Classification Framework PL	\$72.30	K	31%	\$49.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-501-750TL	SEL Data Classification Framework TL	\$28.95	K	31%	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-50K-100KPL	SEL Data Classification Framework PL	\$33.45	K	31%	\$23.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-50K-100KTL	SEL Data Classification Framework TL	\$13.35	K	31%	\$9.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-51-100PL	SEL Data Classification Framework PL	\$150.15	K	31%	\$103.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-51-100TL	SEL Data Classification Framework TL	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-6001-8000PL	SEL Data Classification Framework PL	\$42.15	K	31%	\$29.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-6001-8000TL	SEL Data Classification Framework TL	\$16.80	K	31%	\$11.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-751-1000PL	SEL Data Classification Framework PL	\$66.90	K	31%	\$46.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-751-1000TL	SEL Data Classification Framework TL	\$26.85	K	31%	\$18.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-8001-10KPL	SEL Data Classification Framework PL	\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-8001-10KTL	SEL Data Classification Framework TL	\$16.05	K	31%	\$11.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-0-50PL	SEL DataClass Framework for UNIX PL	\$214.95	K	31%	\$148.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-0-50TL	SEL DataClass Framework for UNIX TL	\$85.95	K	31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-1001-1500PL	SEL DataClass Framework for UNIX PL	\$61.50	K	31%	\$42.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-1001-1500TL	SEL DataClass Framework for UNIX TL	\$24.60	K	31%	\$16.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-100K-150KPL	SEL DataClass Framework for UNIX PL	\$32.40	K	31%	\$22.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-100K-150KTL	SEL DataClass Framework for UNIX TL	\$12.90	K	31%	\$8.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-101-250PL	SEL DataClass Framework for UNIX PL	\$117.75	K	31%	\$81.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-101-250TL	SEL DataClass Framework for UNIX TL	\$47.10	K	31%	\$32.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-10K-20KPL	SEL DataClass Framework for UNIX PL	\$37.80	K	31%	\$26.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-10K-20KTL	SEL DataClass Framework for UNIX TL	\$15.15	K	31%	\$10.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-1501-2000PL	SEL DataClass Framework for UNIX PL	\$55.65	K	31%	\$38.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-1501-2000TL	SEL DataClass Framework for UNIX TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-150K-PL	SEL DataClass Framework for UNIX PL	\$31.80	K	31%	\$21.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-150K-TL	SEL DataClass Framework for UNIX TL	\$12.75	K	31%	\$8.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-2001-2500PL	SEL DataClass Framework for UNIX PL	\$51.90	K	31%	\$35.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-2001-2500TL	SEL DataClass Framework for UNIX TL	\$20.70	K	31%	\$14.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-20K-35KPL	SEL DataClass Framework for UNIX PL	\$35.70	K	31%	\$24.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-20K-35KTL	SEL DataClass Framework for UNIX TL	\$14.25	K	31%	\$9.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-2501-4000PL	SEL DataClass Framework for UNIX PL	\$48.60	K	31%	\$33.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-2501-4000TL	SEL DataClass Framework for UNIX TL	\$19.50	K	31%	\$13.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-251-500PL	SEL DataClass Framework for UNIX PL	\$89.70	K	31%	\$61.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-251-500TL	SEL DataClass Framework for UNIX TL	\$35.85	K	31%	\$24.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-35K-50KPL	SEL DataClass Framework for UNIX PL	\$34.50	K	31%	\$23.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-35K-50KTL	SEL DataClass Framework for UNIX TL	\$13.80	K	31%	\$9.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCFU-4001-6000PL	SEL DataClass Framework for UNIX PL	\$45.30	K	31%	\$31.26	\$0.00	\$0.0								

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP					
5	DCOS-6001-8000TL	SEL DCF for SP Online & OneDrive TL	\$25.20	K	31%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-751-1000PL	SEL DCF for SP Online & OneDrive PL	\$100.50	K	31%	\$69.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-751-1000TL	SEL DCF for SP Online & OneDrive TL	\$40.20	K	31%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-8001-10KPL	SEL DCF for SP Online & OneDrive PL	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOS-8001-10KTL	SEL DCF for SP Online & OneDrive TL	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-0-50PL	SEL DCF for SharePoint Online PL	\$214.95	K	31%	\$148.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-0-50TL	SEL DCF for SharePoint Online TL	\$85.95	K	31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1001-1500PL	SEL DCF for SharePoint Online PL	\$61.50	K	31%	\$42.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1001-1500TL	SEL DCF for SharePoint Online TL	\$24.60	K	31%	\$16.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100K-150KPL	SEL DCF for SharePoint Online PL	\$32.40	K	31%	\$22.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100K-150KTL	SEL DCF for SharePoint Online TL	\$12.90	K	31%	\$8.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-101-250PL	SEL DCF for SharePoint Online PL	\$117.75	K	31%	\$81.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-101-250TL	SEL DCF for SharePoint Online TL	\$47.10	K	31%	\$32.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10K-20KPL	SEL DCF for SharePoint Online PL	\$37.80	K	31%	\$26.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10K-20KTL	SEL DCF for SharePoint Online TL	\$15.15	K	31%	\$10.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1501-2000PL	SEL DCF for SharePoint Online PL	\$55.65	K	31%	\$38.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1501-2000TL	SEL DCF for SharePoint Online TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150K-PL	SEL DCF for SharePoint Online PL	\$31.80	K	31%	\$21.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150K-TL	SEL DCF for SharePoint Online TL	\$12.75	K	31%	\$8.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2001-2500PL	SEL DCF for SharePoint Online PL	\$51.90	K	31%	\$35.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2001-2500TL	SEL DCF for SharePoint Online TL	\$20.70	K	31%	\$14.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20K-35KPL	SEL DCF for SharePoint Online PL	\$35.70	K	31%	\$24.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20K-35KTL	SEL DCF for SharePoint Online TL	\$14.25	K	31%	\$9.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2501-4000PL	SEL DCF for SharePoint Online PL	\$48.60	K	31%	\$33.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2501-4000TL	SEL DCF for SharePoint Online TL	\$19.50	K	31%	\$13.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-251-500PL	SEL DCF for SharePoint Online PL	\$89.70	K	31%	\$61.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-251-500TL	SEL DCF for SharePoint Online TL	\$35.85	K	31%	\$24.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35K-50KPL	SEL DCF for SharePoint Online PL	\$34.50	K	31%	\$23.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35K-50KTL	SEL DCF for SharePoint Online TL	\$13.80	K	31%	\$9.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4001-6000PL	SEL DCF for SharePoint Online PL	\$45.30	K	31%	\$31.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4001-6000TL	SEL DCF for SharePoint Online TL	\$18.15	K	31%	\$12.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-501-750PL	SEL DCF for SharePoint Online PL	\$72.30	K	31%	\$49.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-501-750TL	SEL DCF for SharePoint Online TL	\$28.95	K	31%	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50K-100KPL	SEL DCF for SharePoint Online PL	\$33.45	K	31%	\$23.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50K-100KTL	SEL DCF for SharePoint Online TL	\$13.35	K	31%	\$9.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-51-100PL	SEL DCF for SharePoint Online PL	\$150.15	K	31%	\$103.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-51-100TL	SEL DCF for SharePoint Online TL	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6001-8000PL	SEL DCF for SharePoint Online PL	\$42.15	K	31%	\$29.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6001-8000TL	SEL DCF for SharePoint Online TL	\$16.80	K	31%	\$11.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-751-1000PL	SEL DCF for SharePoint Online PL	\$66.90	K	31%	\$46.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-751-1000TL	SEL DCF for SharePoint Online TL	\$26.85	K	31%	\$18.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-8001-10KPL	SEL DCF for SharePoint Online PL	\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-8001-10KTL	SEL DCF for SharePoint Online TL	\$16.05	K	31%	\$11.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-0-50PL	SEL DatAlert PL	\$134.40	K	31%	\$92.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-0-50TL	SEL DatAlert TL	\$53.70	K	31%	\$37.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-1001-1500PL	SEL DatAlert PL	\$38.55	K	31%	\$26.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-1001-1500TL	SEL DatAlert TL	\$15.45	K	31%	\$10.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-100K-150KPL	SEL DatAlert PL	\$20.25	K	31%	\$13.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-100K-150KTL	SEL DatAlert TL	\$8.10	K	31%	\$5.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-101-250PL	SEL DatAlert PL	\$73.65	K	31%	\$50.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-101-250TL	SEL DatAlert TL	\$29.40	K	31%	\$20.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-10K-20KPL	SEL DatAlert PL	\$23.70	K	31%	\$16.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-10K-20KTL	SEL DatAlert TL	\$9.45	K	31%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-1501-2000PL	SEL DatAlert PL	\$34.80	K	31%	\$24.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-1501-2000TL	SEL DatAlert TL	\$13.95	K	31%	\$9.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-150K-PL	SEL DatAlert PL	\$19.95	K	31%	\$13.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-150K-TL	SEL DatAlert TL	\$7.95	K	31%	\$5.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-2001-2500PL	SEL DatAlert PL	\$32.40	K	31%	\$22.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-2001-2500TL	SEL DatAlert TL	\$12.90	K	31%	\$8.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-20K-35KPL	SEL DatAlert PL	\$22.35	K	31%	\$15.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-20K-35KTL	SEL DatAlert TL	\$8.85	K	31%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-2501-4000PL	SEL DatAlert PL	\$30.45	K	31%	\$21.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-2501-4000TL	SEL DatAlert TL	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-251-500PL	SEL DatAlert PL	\$56.10	K	31%	\$38.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-251-500TL	SEL DatAlert TL	\$22.35	K	31%	\$15.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-35K-50KPL	SEL DatAlert PL	\$21.60	K	31%	\$14.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-35K-50KTL	SEL DatAlert TL	\$8.70	K	31%	\$6.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-4001-6000PL	SEL DatAlert PL	\$28.35	K	31%	\$19.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-4001-6000TL	SEL DatAlert TL	\$11.40	K	31%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-501-750PL	SEL DatAlert PL	\$45.30	K	31%	\$31.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-501-750TL	SEL DatAlert TL	\$18.15	K	31%	\$12.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-50K-100KPL	SEL DatAlert PL	\$21.00	K	31%	\$14.49											

EMC NASPO ValuePoint Contract MNWNC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	DPS-8001-10KPL	SEL DataPrivilege for SharePoint PL	\$36.15	K	31%	\$24.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-8001-10KTL	SEL DataPrivilege for SharePoint TL	\$14.40	K	31%	\$9.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DR-PL	SEL Disaster Recovery Add-on PL	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DR-TL	SEL Disaster Recovery Add-on TL	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-0-50PL	SEL Data Transport Engine PL	\$179.10	K	31%	\$123.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-0-50TL	SEL Data Transport Engine TL	\$71.70	K	31%	\$49.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1001-1500PL	SEL Data Transport Engine PL	\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1001-1500TL	SEL Data Transport Engine TL	\$20.55	K	31%	\$14.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-100K-150KPL	SEL Data Transport Engine PL	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-100K-150KTL	SEL Data Transport Engine TL	\$10.80	K	31%	\$7.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-101-250PL	SEL Data Transport Engine PL	\$98.10	K	31%	\$67.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-101-250TL	SEL Data Transport Engine TL	\$39.30	K	31%	\$27.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-10K-20KPL	SEL Data Transport Engine PL	\$31.50	K	31%	\$21.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-10K-20KTL	SEL Data Transport Engine TL	\$12.60	K	31%	\$8.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1501-2000PL	SEL Data Transport Engine PL	\$46.35	K	31%	\$31.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1501-2000TL	SEL Data Transport Engine TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-150K-PL	SEL Data Transport Engine PL	\$26.55	K	31%	\$18.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-150K-TL	SEL Data Transport Engine TL	\$10.65	K	31%	\$7.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2001-2500PL	SEL Data Transport Engine PL	\$43.20	K	31%	\$29.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2001-2500TL	SEL Data Transport Engine TL	\$17.25	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-20K-35KPL	SEL Data Transport Engine PL	\$29.70	K	31%	\$20.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-20K-35KTL	SEL Data Transport Engine TL	\$11.85	K	31%	\$8.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2501-4000PL	SEL Data Transport Engine PL	\$40.50	K	31%	\$27.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2501-4000TL	SEL Data Transport Engine TL	\$16.20	K	31%	\$11.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-251-500PL	SEL Data Transport Engine PL	\$74.70	K	31%	\$51.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-251-500TL	SEL Data Transport Engine TL	\$29.85	K	31%	\$20.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-35K-50KPL	SEL Data Transport Engine PL	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-35K-50KTL	SEL Data Transport Engine TL	\$11.55	K	31%	\$7.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-4001-6000PL	SEL Data Transport Engine PL	\$37.80	K	31%	\$26.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-4001-6000TL	SEL Data Transport Engine TL	\$15.15	K	31%	\$10.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-501-750PL	SEL Data Transport Engine PL	\$60.30	K	31%	\$41.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-501-750TL	SEL Data Transport Engine TL	\$24.15	K	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-50K-100KPL	SEL Data Transport Engine PL	\$27.90	K	31%	\$19.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-50K-100KTL	SEL Data Transport Engine TL	\$11.10	K	31%	\$7.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-51-100PL	SEL Data Transport Engine PL	\$125.10	K	31%	\$86.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-51-100TL	SEL Data Transport Engine TL	\$50.10	K	31%	\$34.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-6001-8000PL	SEL Data Transport Engine PL	\$35.10	K	31%	\$24.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-6001-8000TL	SEL Data Transport Engine TL	\$14.10	K	31%	\$9.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-751-1000PL	SEL Data Transport Engine PL	\$55.80	K	31%	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-751-1000TL	SEL Data Transport Engine TL	\$22.35	K	31%	\$15.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-8001-10KPL	SEL Data Transport Engine PL	\$33.30	K	31%	\$22.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-8001-10KTL	SEL Data Transport Engine TL	\$13.35	K	31%	\$9.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-0-50PL	SEL DATANSWERS - WIN PL	\$298.50	K	31%	\$205.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-0-50TL	SEL DATANSWERS - WIN TL	\$119.40	K	31%	\$82.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1001-1500PL	SEL DATANSWERS - WIN PL	\$85.50	K	31%	\$59.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1001-1500TL	SEL DATANSWERS - WIN TL	\$34.20	K	31%	\$23.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-100K-150KPL	SEL DATANSWERS - WIN PL	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-100K-150KTL	SEL DATANSWERS - WIN TL	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-101-250PL	SEL DATANSWERS - WIN PL	\$163.50	K	31%	\$112.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-101-250TL	SEL DATANSWERS - WIN TL	\$65.40	K	31%	\$45.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-10K-20KPL	SEL DATANSWERS - WIN PL	\$52.50	K	31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-10K-20KTL	SEL DATANSWERS - WIN TL	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1501-2000PL	SEL DATANSWERS - WIN PL	\$77.25	K	31%	\$53.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-1501-2000TL	SEL DATANSWERS - WIN TL	\$30.90	K	31%	\$21.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-150K-PL	SEL DATANSWERS - WIN PL	\$44.25	K	31%	\$30.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-150K-TL	SEL DATANSWERS - WIN TL	\$17.70	K	31%	\$12.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2001-2500PL	SEL DATANSWERS - WIN PL	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2001-2500TL	SEL DATANSWERS - WIN TL	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-20K-35KPL	SEL DATANSWERS - WIN PL	\$49.50	K	31%	\$34.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-20K-35KTL	SEL DATANSWERS - WIN TL	\$19.80	K	31%	\$13.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2501-4000PL	SEL DATANSWERS - WIN PL	\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-2501-4000TL	SEL DATANSWERS - WIN TL	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-251-500PL	SEL DATANSWERS - WIN PL	\$124.50	K	31%	\$85.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-251-500TL	SEL DATANSWERS - WIN TL	\$49.80	K	31%	\$34.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-35K-50KPL	SEL DATANSWERS - WIN PL	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-35K-50KTL	SEL DATANSWERS - WIN TL	\$19.20	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-4001-6000PL	SEL DATANSWERS - WIN PL	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-4001-6000TL	SEL DATANSWERS - WIN TL	\$25.20	K	31%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-501-750PL	SEL DATANSWERS - WIN PL	\$100.50	K	31%	\$69.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-501-750TL	SEL DATANSWERS - WIN TL	\$40.20	K	31%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-50K-100KPL	SEL DATANSWERS - WIN PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-50K-100KTL	SEL DATANSWERS - WIN TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-51-100PL	SEL DATANSWERS - WIN PL	\$208.50	K	31%	\$143.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-51-100TL	SEL DATANSWERS - WIN TL	\$83.40	K	31%	\$57.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-6001-8000PL	SEL DATANSWERS - WIN PL	\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-6001-8000TL	SEL DATANSWERS - WIN TL	\$23.40	K	31%	\$16.15	\$0.00									

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	DWS-100K-150KPL	SEL DATANSWERS - SP PL	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-100K-150KTL	SEL DATANSWERS - SP TL	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-101-250PL	SEL DATANSWERS - SP PL	\$163.50	K	31%	\$112.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-101-250TL	SEL DATANSWERS - SP TL	\$65.40	K	31%	\$45.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-10K-20KPL	SEL DATANSWERS - SP PL	\$52.50	K	31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-10K-20KTL	SEL DATANSWERS - SP TL	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-1501-2000PL	SEL DATANSWERS - SP PL	\$77.25	K	31%	\$53.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-1501-2000TL	SEL DATANSWERS - SP TL	\$30.90	K	31%	\$21.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-150K-PL	SEL DATANSWERS - SP PL	\$44.25	K	31%	\$30.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-150K-TL	SEL DATANSWERS - SP TL	\$17.70	K	31%	\$12.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2001-2500PL	SEL DATANSWERS - SP PL	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2001-2500TL	SEL DATANSWERS - SP TL	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-20K-35KPL	SEL DATANSWERS - SP PL	\$49.50	K	31%	\$34.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-20K-35KTL	SEL DATANSWERS - SP TL	\$19.80	K	31%	\$13.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2501-4000PL	SEL DATANSWERS - SP PL	\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2501-4000TL	SEL DATANSWERS - SP TL	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-251-500PL	SEL DATANSWERS - SP PL	\$124.50	K	31%	\$85.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-251-500TL	SEL DATANSWERS - SP TL	\$49.80	K	31%	\$34.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-35K-50KPL	SEL DATANSWERS - SP PL	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-35K-50KTL	SEL DATANSWERS - SP TL	\$19.20	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-4001-6000PL	SEL DATANSWERS - SP PL	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-4001-6000TL	SEL DATANSWERS - SP TL	\$25.20	K	31%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-501-750PL	SEL DATANSWERS - SP PL	\$100.50	K	31%	\$69.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-501-750TL	SEL DATANSWERS - SP TL	\$40.20	K	31%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-50K-100KPL	SEL DATANSWERS - SP PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-50K-100KTL	SEL DATANSWERS - SP TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-51-100PL	SEL DATANSWERS - SP PL	\$208.50	K	31%	\$143.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-51-100TL	SEL DATANSWERS - SP TL	\$83.40	K	31%	\$57.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-6001-8000PL	SEL DATANSWERS - SP PL	\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-6001-8000TL	SEL DATANSWERS - SP TL	\$23.40	K	31%	\$16.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-751-1000PL	SEL DATANSWERS - SP PL	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-751-1000TL	SEL DatAnswers - SP TL	\$37.20	K	31%	\$25.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-8001-10KPL	SEL DATANSWERS - SP PL	\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-8001-10KTL	SEL DATANSWERS - SP TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-0-50PL	SEL DATANSWERS - SPOL PL	\$298.50	K	31%	\$205.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-0-50TL	SEL DATANSWERS - SPOL TL	\$119.40	K	31%	\$82.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-1001-1500PL	SEL DATANSWERS - SPOL PL	\$85.50	K	31%	\$59.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-1001-1500TL	SEL DATANSWERS - SPOL TL	\$34.20	K	31%	\$23.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-100K-150KPL	SEL DATANSWERS - SPOL PL	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-100K-150KTL	SEL DATANSWERS - SPOL TL	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-101-250PL	SEL DATANSWERS - SPOL PL	\$163.50	K	31%	\$112.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-101-250TL	SEL DATANSWERS - SPOL TL	\$65.40	K	31%	\$45.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-10K-20KPL	SEL DATANSWERS - SPOL PL	\$52.50	K	31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-10K-20KTL	SEL DATANSWERS - SPOL TL	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-1501-2000PL	SEL DATANSWERS - SPOL PL	\$77.25	K	31%	\$53.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-1501-2000TL	SEL DATANSWERS - SPOL TL	\$30.90	K	31%	\$21.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-150K-PL	SEL DATANSWERS - SPOL PL	\$44.25	K	31%	\$30.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-150K-TL	SEL DATANSWERS - SPOL TL	\$17.70	K	31%	\$12.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-2001-2500PL	SEL DATANSWERS - SPOL PL	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-2001-2500TL	SEL DATANSWERS - SPOL TL	\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-20K-35KPL	SEL DATANSWERS - SPOL PL	\$49.50	K	31%	\$34.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-20K-35KTL	SEL DATANSWERS - SPOL TL	\$19.80	K	31%	\$13.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-2501-4000PL	SEL DATANSWERS - SPOL PL	\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-2501-4000TL	SEL DATANSWERS - SPOL TL	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-251-500PL	SEL DATANSWERS - SPOL PL	\$124.50	K	31%	\$85.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-251-500TL	SEL DATANSWERS - SPOL TL	\$49.80	K	31%	\$34.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-35K-50KPL	SEL DATANSWERS - SPOL PL	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-35K-50KTL	SEL DATANSWERS - SPOL TL	\$19.20	K	31%	\$13.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-4001-6000PL	SEL DATANSWERS - SPOL PL	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-4001-6000TL	SEL DATANSWERS - SPOL TL	\$25.20	K	31%	\$17.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-501-750PL	SEL DATANSWERS - SPOL PL	\$100.50	K	31%	\$69.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-501-750TL	SEL DATANSWERS - SPOL TL	\$40.20	K	31%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-50K-100KPL	SEL DATANSWERS - SPOL PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-50K-100KTL	SEL DATANSWERS - SPOL TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-51-100PL	SEL DATANSWERS - SPOL PL	\$208.50	K	31%	\$143.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-51-100TL	SEL DATANSWERS - SPOL TL	\$83.40	K	31%	\$57.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-6001-8000PL	SEL DATANSWERS - SPOL PL	\$58.50	K	31%	\$40.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-6001-8000TL	SEL DATANSWERS - SPOL TL	\$23.40	K	31%	\$16.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-751-1000PL	SEL DATANSWERS - SPOL PL	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-751-1000TL	SEL DATANSWERS - SPOL TL	\$37.20	K	31%	\$25.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-8001-10KPL	SEL DATANSWERS - SPOL PL	\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-8001-10KTL	SEL DATANSWERS - SPOL TL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-0-50PL	SEL DatAdvantage for EO Lite PL	\$149.25	K	31%	\$102.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-0-50TL	SEL DatAdvantage for EO Lite TL	\$59.70	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-1001-1500PL	SEL DatAdvantage for EO														

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							THIRD PARTY PRODUCT PARTNER		
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	EOL-10K-20KPL	SEL DatAdvantage for EO Lite PL	\$26.25	K	31%	\$18.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-10K-20KTL	SEL DatAdvantage for EO Lite TL	\$10.50	K	31%	\$7.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-1501-2000PL	SEL DatAdvantage for EO Lite PL	\$38.70	K	31%	\$26.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-1501-2000TL	SEL DatAdvantage for EO Lite TL	\$15.45	K	31%	\$10.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-150K-PL	SEL DatAdvantage for EO Lite PL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-150K-TL	SEL DatAdvantage for EO Lite TL	\$8.85	K	31%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-2001-2500PL	SEL DatAdvantage for EO Lite PL	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-2001-2500TL	SEL DatAdvantage for EO Lite TL	\$14.40	K	31%	\$9.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-20K-35KPL	SEL DatAdvantage for EO Lite PL	\$24.75	K	31%	\$17.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-20K-35KTL	SEL DatAdvantage for EO Lite TL	\$9.90	K	31%	\$6.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-2501-4000PL	SEL DatAdvantage for EO Lite PL	\$33.75	K	31%	\$23.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-2501-4000TL	SEL DatAdvantage for EO Lite TL	\$13.50	K	31%	\$9.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-251-500PL	SEL DatAdvantage for EO Lite PL	\$62.25	K	31%	\$42.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-251-500TL	SEL DatAdvantage for EO Lite TL	\$24.90	K	31%	\$17.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-35K-50KPL	SEL DatAdvantage for EO Lite PL	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-35K-50KTL	SEL DatAdvantage for EO Lite TL	\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-4001-6000PL	SEL DatAdvantage for EO Lite PL	\$31.50	K	31%	\$21.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-4001-6000TL	SEL DatAdvantage for EO Lite TL	\$12.60	K	31%	\$8.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-501-750PL	SEL DatAdvantage for EO Lite PL	\$50.25	K	31%	\$34.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-501-750TL	SEL DatAdvantage for EO Lite TL	\$20.10	K	31%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-50K-100KPL	SEL DatAdvantage for EO Lite PL	\$23.25	K	31%	\$16.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-50K-100KTL	SEL DatAdvantage for EO Lite TL	\$9.30	K	31%	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-51-100PL	SEL DatAdvantage for EO Lite PL	\$104.25	K	31%	\$71.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-51-100TL	SEL DatAdvantage for EO Lite TL	\$41.70	K	31%	\$28.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-6001-8000PL	SEL DatAdvantage for EO Lite PL	\$29.25	K	31%	\$20.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-6001-8000TL	SEL DatAdvantage for EO Lite TL	\$11.70	K	31%	\$8.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-751-1000PL	SEL DatAdvantage for EO Lite PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-751-1000TL	SEL DatAdvantage for EO Lite TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-8001-10KPL	SEL DatAdvantage for EO Lite PL	\$27.75	K	31%	\$19.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EOL-8001-10KTL	SEL DatAdvantage for EO Lite TL	\$11.10	K	31%	\$7.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-0-50PL	SEL Framework Connector PL	\$134.40	K	31%	\$92.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-0-50TL	SEL Framework Connector TL	\$53.70	K	31%	\$37.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1001-1500PL	SEL Framework Connector PL	\$38.55	K	31%	\$26.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1001-1500TL	SEL Framework Connector TL	\$15.45	K	31%	\$10.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-100K-150KPL	SEL Framework Connector PL	\$20.25	K	31%	\$13.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-100K-150KTL	SEL Framework Connector TL	\$8.10	K	31%	\$5.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-101-250PL	SEL Framework Connector PL	\$73.65	K	31%	\$50.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-101-250TL	SEL Framework Connector TL	\$29.40	K	31%	\$20.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-10K-20KPL	SEL Framework Connector PL	\$23.70	K	31%	\$16.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-10K-20KTL	SEL Framework Connector TL	\$9.45	K	31%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1501-2000PL	SEL Framework Connector PL	\$34.80	K	31%	\$24.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1501-2000TL	SEL Framework Connector TL	\$13.95	K	31%	\$9.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-150K-PL	SEL Framework Connector PL	\$19.95	K	31%	\$13.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-150K-TL	SEL Framework Connector TL	\$7.95	K	31%	\$5.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2001-2500PL	SEL Framework Connector PL	\$32.40	K	31%	\$22.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2001-2500TL	SEL Framework Connector TL	\$12.90	K	31%	\$8.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-20K-35KPL	SEL Framework Connector PL	\$22.35	K	31%	\$15.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-20K-35KTL	SEL Framework Connector TL	\$8.85	K	31%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2501-4000PL	SEL Framework Connector PL	\$30.45	K	31%	\$21.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2501-4000TL	SEL Framework Connector TL	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-251-500PL	SEL Framework Connector PL	\$56.10	K	31%	\$38.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-251-500TL	SEL Framework Connector TL	\$22.35	K	31%	\$15.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-35K-50KPL	SEL Framework Connector PL	\$21.60	K	31%	\$14.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-35K-50KTL	SEL Framework Connector TL	\$8.70	K	31%	\$6.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4001-6000PL	SEL Framework Connector PL	\$28.35	K	31%	\$19.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4001-6000TL	SEL Framework Connector TL	\$11.40	K	31%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-501-750PL	SEL Framework Connector PL	\$45.30	K	31%	\$31.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-501-750TL	SEL Framework Connector TL	\$18.15	K	31%	\$12.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-50K-100KPL	SEL Framework Connector PL	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-50K-100KTL	SEL Framework Connector TL	\$8.40	K	31%	\$5.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-51-100PL	SEL Framework Connector PL	\$93.90	K	31%	\$64.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-51-100TL	SEL Framework Connector TL	\$37.50	K	31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-6001-8000PL	SEL Framework Connector PL	\$26.40	K	31%	\$18.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-6001-8000TL	SEL Framework Connector TL	\$10.50	K	31%	\$7.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-751-1000PL	SEL Framework Connector PL	\$41.85	K	31%	\$28.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-751-1000TL	SEL Framework Connector TL	\$16.80	K	31%	\$11.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-8001-10KPL	SEL Framework Connector PL	\$25.05	K	31%	\$17.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-8001-10KTL	SEL Framework Connector TL	\$10.05	K	31%	\$6.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-0-50PL	SEL GDPR Patterns PL	\$74.63	K	31%	\$51.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-0-50TL	SEL GDPR Patterns TL	\$29.85	K	31%	\$20.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-1001-1500PL	SEL GDPR Patterns PL	\$21.38	K	31%	\$14.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-1001-1500TL	SEL GDPR Patterns TL	\$8.55	K	31%	\$5.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-100K-150KPL	SEL GDPR Patterns PL	\$11.25	K	31%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-100K-150KTL	SEL GDPR Patterns TL	\$4.50	K	31%	\$3.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-101-250PL	SEL GDPR Patterns PL	\$40.88	K	31%	\$28.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-101-250TL	SEL GDPR Patterns TL	\$16.35	K	31%	\$11.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-10K-20KPL	SEL GDPR Patterns PL														

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP					
5	GDPR-150K-PL	SEL GDPR Patterns PL	\$11.06	K	31%	\$7.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-150K-TL	SEL GDPR Patterns TL	\$4.43	K	31%	\$3.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-2001-2500PL	SEL GDPR Patterns PL	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-2001-2500TL	SEL GDPR Patterns TL	\$7.20	K	31%	\$4.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-20K-35KPL	SEL GDPR Patterns PL	\$12.38	K	31%	\$8.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-20K-35KTL	SEL GDPR Patterns TL	\$4.95	K	31%	\$3.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-2501-4000PL	SEL GDPR Patterns PL	\$16.88	K	31%	\$11.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-2501-4000TL	SEL GDPR Patterns TL	\$6.75	K	31%	\$4.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-251-500PL	SEL GDPR Patterns PL	\$31.13	K	31%	\$21.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-251-500TL	SEL GDPR Patterns TL	\$12.45	K	31%	\$8.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-35K-50KPL	SEL GDPR Patterns PL	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-35K-50KTL	SEL GDPR Patterns TL	\$4.80	K	31%	\$3.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-4001-6000PL	SEL GDPR Patterns PL	\$15.75	K	31%	\$10.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-4001-6000TL	SEL GDPR Patterns TL	\$6.30	K	31%	\$4.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-501-750PL	SEL GDPR Patterns PL	\$25.13	K	31%	\$17.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-501-750TL	SEL GDPR Patterns TL	\$10.05	K	31%	\$6.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-50K-100KPL	SEL GDPR Patterns PL	\$11.63	K	31%	\$8.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-50K-100KTL	SEL GDPR Patterns TL	\$4.63	K	31%	\$3.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-51-100PL	SEL GDPR Patterns PL	\$52.13	K	31%	\$35.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-51-100TL	SEL GDPR Patterns TL	\$20.85	K	31%	\$14.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-6001-8000PL	SEL GDPR Patterns PL	\$14.63	K	31%	\$10.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-6001-8000TL	SEL GDPR Patterns TL	\$5.85	K	31%	\$4.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-751-1000PL	SEL GDPR Patterns PL	\$23.25	K	31%	\$16.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-751-1000TL	SEL GDPR Patterns TL	\$9.30	K	31%	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-8001-10KPL	SEL GDPR Patterns PL	\$13.88	K	31%	\$9.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-8001-10KTL	SEL GDPR Patterns TL	\$5.55	K	31%	\$3.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-0-500	SEL DAWin+Pb+SS&Sup 1yr 1 user 500band	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-1000-2500	SEL DAWin+Pb+SS&Sup 1yr 1 user 1001-2500	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-10K-25K	SEL DAWin+Pb+SS&Sup 1yr 1 user 10001-2500	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-2500-5000	SEL DAWin+Pb+SS&Sup 1yr 1 user 2501-5000	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-25K-50K	SEL DAWin+Pb+SS&Sup 1yr 1 user 25001-5000	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-5000-10K	SEL DAWin+Pb+SS&Sup 1yr 1 user 5001-10000	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-500-1000	SEL DAWin+Pb+SS&Sup 1yr 1 user 501-1000	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-OVER50K	SEL DAWin+Pb+SS&Sup 1yr 1 user 50001+	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-0-500	SEL DTE+SS&Sup 1 yr 1 user 500band	\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-1000-2500	SEL DTE+SS&Sup 1 yr 1 user 1001-2500	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-10K-25K	SEL DTE+SS&Sup 1 yr 1 user 10001-25000	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-2500-5000	SEL DTE+SS&Sup 1 yr 1 user 2501-5000	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-25K-50K	SEL DTE+SS&Sup 1 yr 1 user 25001-50000	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-5000-10K	SEL DTE+SS&Sup 1 yr 1 user 5001-10000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-500-1000	SEL DTE+SS&Sup 1 yr 1 user 501-1000	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-OVER50K	SEL DTE+SS&Sup 1 yr 1 user 50000+	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-0-500	SEL SecBun+SS&Sup 1yr 1 user 500band	\$282.00	K	31%	\$194.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-1000-2500	SEL SecBun+SS&Sup 1yr 1 user 1001-2500	\$187.00	K	31%	\$129.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-10K-25K	SEL SecBun+SS&Sup 1yr 1 user 10001-25000	\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-2500-5000	SEL SecBun+SS&Sup 1yr 1 user 2501-5000	\$164.00	K	31%	\$113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-25K-50K	SEL SecBun+SS&Sup 1yr 1 user 25001-50000	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-5000-10K	SEL SecBun+SS&Sup 1yr 1 user 5001-10000	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-500-1000	SEL SecBun+SS&Sup 1yr 1 user 501-1000	\$241.00	K	31%	\$166.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-OVER50K	SEL SecBun+SS&Sup 1yr 1 user 50001+	\$113.00	K	31%	\$77.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-0-50PL	SEL DatAdvantage - SPOL & OD Lite PL	\$223.95	K	31%	\$154.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-0-50TL	SEL DatAdvantage - SPOL & OD Lite TL	\$89.55	K	31%	\$61.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-1001-1500PL	SEL DatAdvantage - SPOL & OD Lite PL	\$64.20	K	31%	\$44.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-1001-1500TL	SEL DatAdvantage - SPOL & OD Lite TL	\$25.65	K	31%	\$17.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-100K-150KPL	SEL DatAdvantage - SPOL & OD Lite PL	\$33.75	K	31%	\$23.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-100K-150KTL	SEL DatAdvantage - SPOL & OD Lite TL	\$13.50	K	31%	\$9.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-101-250PL	SEL DatAdvantage - SPOL & OD Lite PL	\$122.70	K	31%	\$84.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-101-250TL	SEL DatAdvantage - SPOL & OD Lite TL	\$49.05	K	31%	\$33.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-10K-20KPL	SEL DatAdvantage - SPOL & OD Lite PL	\$39.45	K	31%	\$27.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-10K-20KTL	SEL DatAdvantage - SPOL & OD Lite TL	\$15.75	K	31%	\$10.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-1501-2000PL	SEL DatAdvantage - SPOL & OD Lite PL	\$57.90	K	31%	\$39.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-1501-2000TL	SEL DatAdvantage - SPOL & OD Lite TL	\$23.25	K	31%	\$16.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-150K-PL	SEL DatAdvantage - SPOL & OD Lite PL	\$33.15	K	31%	\$22.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-150K-TL	SEL DatAdvantage - SPOL & OD Lite TL	\$13.35	K	31%	\$9.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-2001-2500PL	SEL DatAdvantage - SPOL & OD Lite PL	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-2001-2500TL	SEL DatAdvantage - SPOL & OD Lite TL	\$21.60	K	31%	\$14.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-20K-35KPL	SEL DatAdvantage - SPOL & OD Lite PL	\$37.20	K	31%	\$25.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-20K-35KTL	SEL DatAdvantage - SPOL & OD Lite TL	\$14.85	K	31%	\$10.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-2501-4000PL	SEL															

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	OSL-51-100PL	SEL DatAdvantage - SPOL & OD Lite PL	\$156.45	K	31%	\$107.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-51-100TL	SEL DatAdvantage - SPOL & OD Lite TL	\$62.55	K	31%	\$43.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-6001-8000PL	SEL DatAdvantage - SPOL & OD Lite PL	\$43.95	K	31%	\$30.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-6001-8000TL	SEL DatAdvantage - SPOL & OD Lite TL	\$17.55	K	31%	\$12.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-751-1000PL	SEL DatAdvantage - SPOL & OD Lite PL	\$69.75	K	31%	\$48.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-751-1000TL	SEL DatAdvantage - SPOL & OD Lite TL	\$27.90	K	31%	\$19.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-8001-10KPL	SEL DatAdvantage - SPOL & OD Lite PL	\$41.70	K	31%	\$28.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	OSL-8001-10KTL	SEL DatAdvantage - SPOL & OD Lite TL	\$16.65	K	31%	\$11.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	PE-PL	SEL Production Environment Add-on PL	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	PE-TL	SEL Production Environment Add-on TL	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-0-50PL	SEL DatAdvantage - SPOL Lite PL	\$149.25	K	31%	\$102.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-0-50TL	SEL DatAdvantage - SPOL Lite TL	\$59.70	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-1001-1500PL	SEL DatAdvantage - SPOL Lite PL	\$42.75	K	31%	\$29.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-1001-1500TL	SEL DatAdvantage - SPOL Lite TL	\$17.10	K	31%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-100K-150KPL	SEL DatAdvantage - SPOL Lite PL	\$22.50	K	31%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-100K-150KTL	SEL DatAdvantage - SPOL Lite TL	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-101-250PL	SEL DatAdvantage - SPOL Lite PL	\$81.75	K	31%	\$56.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-101-250TL	SEL DatAdvantage - SPOL Lite TL	\$32.70	K	31%	\$22.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-10K-20KPL	SEL DatAdvantage - SPOL Lite PL	\$26.25	K	31%	\$18.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-10K-20KTL	SEL DatAdvantage - SPOL Lite TL	\$10.50	K	31%	\$7.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-1501-2000PL	SEL DatAdvantage - SPOL Lite PL	\$38.70	K	31%	\$26.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-1501-2000TL	SEL DatAdvantage - SPOL Lite TL	\$15.45	K	31%	\$10.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-150K-PL	SEL DatAdvantage - SPOL Lite PL	\$22.20	K	31%	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-150K-TL	SEL DatAdvantage - SPOL Lite TL	\$8.85	K	31%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-2001-2500PL	SEL DatAdvantage - SPOL Lite PL	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-2001-2500TL	SEL DatAdvantage - SPOL Lite TL	\$14.40	K	31%	\$9.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-20K-35KPL	SEL DatAdvantage - SPOL Lite PL	\$24.75	K	31%	\$17.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-20K-35KTL	SEL DatAdvantage - SPOL Lite TL	\$9.90	K	31%	\$6.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-2501-4000PL	SEL DatAdvantage - SPOL Lite PL	\$33.75	K	31%	\$23.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-2501-4000TL	SEL DatAdvantage - SPOL Lite TL	\$13.50	K	31%	\$9.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-251-500PL	SEL DatAdvantage - SPOL Lite PL	\$62.25	K	31%	\$42.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-251-500TL	SEL DatAdvantage - SPOL Lite TL	\$24.90	K	31%	\$17.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-35K-50KPL	SEL DatAdvantage - SPOL Lite PL	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-35K-50KTL	SEL DatAdvantage - SPOL Lite TL	\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-4001-6000PL	SEL DatAdvantage - SPOL Lite PL	\$31.50	K	31%	\$21.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-4001-6000TL	SEL DatAdvantage - SPOL Lite TL	\$12.60	K	31%	\$8.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-501-750PL	SEL DatAdvantage - SPOL Lite PL	\$50.25	K	31%	\$34.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-501-750TL	SEL DatAdvantage - SPOL Lite TL	\$20.10	K	31%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-50K-100KPL	SEL DatAdvantage - SPOL Lite PL	\$23.25	K	31%	\$16.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-50K-100KTL	SEL DatAdvantage - SPOL Lite TL	\$9.30	K	31%	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-51-100PL	SEL DatAdvantage - SPOL Lite PL	\$104.25	K	31%	\$71.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-51-100TL	SEL DatAdvantage - SPOL Lite TL	\$41.70	K	31%	\$28.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-6001-8000PL	SEL DatAdvantage - SPOL Lite PL	\$29.25	K	31%	\$20.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-6001-8000TL	SEL DatAdvantage - SPOL Lite TL	\$11.70	K	31%	\$8.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-751-1000PL	SEL DatAdvantage - SPOL Lite PL	\$46.50	K	31%	\$32.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-751-1000TL	SEL DatAdvantage - SPOL Lite TL	\$18.60	K	31%	\$12.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-8001-10KPL	SEL DatAdvantage - SPOL Lite PL	\$27.75	K	31%	\$19.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SOL-8001-10KTL	SEL DatAdvantage - SPOL Lite TL	\$11.10	K	31%	\$7.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	TE-PL	SEL Test Environment Add-on PL	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	TE-TL	SEL Test Environment Add-on TL	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	VARONIS-30DAY	SEL VRNS 30DAY FREETRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100-100198	SEL SW VWisdom Server Ent Lic	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100199	SEL SW VWisdom Server Dept Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100206-AM	SEL AS ProbeSW-024 Lic Mnth	\$21.54	K	31%	\$14.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100207-AM	SEL AS ProbeSW-032 Lic Mnth	\$29.23	K	31%	\$20.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100208-AM	SEL AS ProbeSW-192 Lic Mnth	\$176.92	K	31%	\$122.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100209-AM	SEL AS ProbeSW-256 Lic Mnth	\$236.92	K	31%	\$163.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100210-AM	SEL AS ProbeSW-336 Lic Mnth	\$310.77	K	31%	\$214.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100211-AM	SEL AS ProbeSW-384 Lic Mnth	\$353.85	K	31%	\$244.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100212-AM	SEL AS ProbeSW-528 Lic Mnth	\$487.69	K	31%	\$336.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic	\$1,523.00	K	31%	\$1,050.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-AM	SEL AS ProbeVM-001 Lic Mnth	\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-SM	SEL SS ESX-001 Host MSub	\$96.92	K	31%	\$66.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100214-AM	SEL AS ProbeVM-010 Lic Mnth	\$123.08	K	31%	\$84.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100215-AM	SEL AS ProbeVM-050 Lic Mnth	\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216	SEL SW ProbeVM-100 vSphere Lic	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AM	SEL AS ProbeVM-100 Lic Mnth	\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-SM	SEL SS ESX-100 Host MSub	\$9,643.08	K	31%	\$6,653.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100217-AM	SEL AS ProbeVM-500 Lic Mnth	\$6,153.85	K	31%	\$4,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100276	SEL HW PcbI OM3 2F LC-LC 2M	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100278	SEL HW PcbI OM3 2F LC-LC 3M	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100280	SEL HW PcbI OM3 2F LC-LC 5M	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCV-008LFLFLF-57-RP Cass	\$1,692.00	K	31%	\$1,167.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100290	SEL HW TCV-012														

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	AVSTDN100C-I	SEL AV-STDN-100-C)	\$6,479.00	K	31%	\$4,470.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN100C-K	SEL AV-STDN-100-C)	\$6,646.49	K	31%	\$4,586.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C	SEL AV-STDN-10-C)	\$620.00	K	31%	\$427.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C-I	SEL AV-STDN-10-C)	\$647.90	K	31%	\$447.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C-K	SEL AV-STDN-10-C)	\$664.65	K	31%	\$458.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVK	SEL CA6-DEVK-C)	\$20,550.00	K	31%	\$14,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVK-I	SEL CA6-DEVK-C)	\$24,043.50	K	31%	\$16,590.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVK-K	SEL CA6-DEVK-C)	\$23,099.91	K	31%	\$15,938.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB10C	SEL CF-CPU-B10-C)	\$7,190.00	K	31%	\$4,961.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB10C-I	SEL CF-CPU-B10-C)	\$8,412.30	K	31%	\$5,804.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB10C-K	SEL CF-CPU-B10-C)	\$7,853.20	K	31%	\$5,418.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB11C	SEL CF-CPU-B11-C)	\$8,530.00	K	31%	\$5,885.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB11C-I	SEL CF-CPU-B11-C)	\$9,980.10	K	31%	\$6,886.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB11C-K	SEL CF-CPU-B11-C)	\$9,538.77	K	31%	\$6,581.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB12C	SEL CF-CPU-B12-C)	\$10,685.00	K	31%	\$7,372.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB12C-I	SEL CF-CPU-B12-C)	\$12,501.45	K	31%	\$8,626.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB12C-K	SEL CF-CPU-B12-C)	\$11,760.65	K	31%	\$8,114.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB13C	SEL CF-CPU-B13-C)	\$12,025.00	K	31%	\$8,297.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB13C-I	SEL CF-CPU-B13-C)	\$14,069.25	K	31%	\$9,707.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB13C-K	SEL CF-CPU-B13-C)	\$13,446.22	K	31%	\$9,277.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB14C	SEL CF-CPU-B14-C)	\$15,180.00	K	31%	\$10,474.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB14C-I	SEL CF-CPU-B14-C)	\$17,760.60	K	31%	\$12,254.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB14C-K	SEL CF-CPU-B14-C)	\$16,817.35	K	31%	\$11,603.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB15C	SEL CF-CPU-B15-C)	\$16,140.00	K	31%	\$11,136.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB15C-I	SEL CF-CPU-B15-C)	\$18,883.80	K	31%	\$13,029.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB15C-K	SEL CF-CPU-B15-C)	\$17,966.60	K	31%	\$12,396.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB16C	SEL CF-CPU-B16-C)	\$12,645.00	K	31%	\$8,725.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB16C-I	SEL CF-CPU-B16-C)	\$14,794.65	K	31%	\$10,208.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB16C-K	SEL CF-CPU-B16-C)	\$14,059.15	K	31%	\$9,700.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB17C	SEL CF-CPU-B17-C)	\$11,685.00	K	31%	\$8,062.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB17C-I	SEL CF-CPU-B17-C)	\$13,671.45	K	31%	\$9,433.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB17C-K	SEL CF-CPU-B17-C)	\$12,909.90	K	31%	\$8,907.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB18C	SEL CF-CPU-B18-C)	\$25,175.00	K	31%	\$17,370.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB18C-I	SEL CF-CPU-B18-C)	\$29,454.75	K	31%	\$20,323.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB18C-K	SEL CF-CPU-B18-C)	\$28,274.48	K	31%	\$19,509.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB19C	SEL CF-CPU-B19-C)	\$28,828.85	K	31%	\$19,891.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB19C-I	SEL CF-CPU-B19-C)	\$33,729.75	K	31%	\$23,273.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB19C-K	SEL CF-CPU-B19-C)	\$32,417.67	K	31%	\$22,368.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB1C	SEL CF-CPU-B1-C)	\$13,640.00	K	31%	\$9,411.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB1C-I	SEL CF-CPU-B1-C)	\$15,958.80	K	31%	\$11,011.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB1C-K	SEL CF-CPU-B1-C)	\$15,131.78	K	31%	\$10,440.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB20C	SEL CF-CPU-B20-C)	\$20,066.92	K	31%	\$13,846.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB20C-I	SEL CF-CPU-B20-C)	\$23,478.30	K	31%	\$16,200.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB20C-K	SEL CF-CPU-B20-C)	\$22,563.59	K	31%	\$15,568.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB21C	SEL CF-CPU-B21-C)	\$23,720.77	K	31%	\$16,367.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB21C-I	SEL CF-CPU-B21-C)	\$27,753.30	K	31%	\$19,149.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB21C-K	SEL CF-CPU-B21-C)	\$26,706.78	K	31%	\$18,427.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB2C	SEL CF-CPU-B2-C)	\$10,145.00	K	31%	\$7,000.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB2C-I	SEL CF-CPU-B2-C)	\$11,869.65	K	31%	\$8,190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB2C-K	SEL CF-CPU-B2-C)	\$11,224.33	K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB3C	SEL CF-CPU-B3-C)	\$9,525.00	K	31%	\$6,572.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB3C-I	SEL CF-CPU-B3-C)	\$11,144.25	K	31%	\$7,689.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB3C-K	SEL CF-CPU-B3-C)	\$15,620.95	K	31%	\$10,778.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB4C	SEL CF-CPU-B4-C)	\$9,145.00	K	31%	\$6,310.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB4C-I	SEL CF-CPU-B4-C)	\$10,699.65	K	31%	\$7,382.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB4C-K	SEL CF-CPU-B4-C)	\$10,075.08	K	31%	\$6,951.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB5C	SEL CF-CPU-B5-C)	\$6,030.00	K	31%	\$4,160.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB5C-I	SEL CF-CPU-B5-C)	\$7,055.10	K	31%	\$4,868.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB5C-K	SEL CF-CPU-B5-C)	\$6,730.77	K	31%	\$4,644.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB6C	SEL CF-CPU-B6-C)	\$5,650.00	K	31%	\$3,898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB6C-I	SEL CF-CPU-B6-C)	\$6,610.50	K	31%	\$4,561.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB6C-K	SEL CF-CPU-B6-C)	\$6,171.47	K	31%	\$4,258.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB7C	SEL CF-CPU-B7-C)	\$5,030.00	K	31%	\$3,470.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB7C-I	SEL CF-CPU-B7-C)	\$5,885.10	K	31%	\$4,060.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB7C-K	SEL CF-CPU-B7-C)	\$5,612.17	K	31%	\$3,872.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB8C	SEL CF-CPU-B8-C)	\$17,680.00	K	31%	\$12,199.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB8C-I	SEL CF-CPU-B8-C)	\$20,685.60	K	31%	\$14,273.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB8C-K	SEL CF-CPU-B8-C)	\$19,652.16	K	31%	\$13,559.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB9C	SEL CF-CPU-B9-C)	\$14,185.00	K	31%	\$9,787.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB9C-I	SEL CF-CPU-B9-C)	\$16,596.45	K	31%	\$11,451.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFCPUB9C-K	SEL CF-CPU-B9-C)	\$15,744.71	K	31%	\$10,863.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDCM100C	SEL CF-SDDC-M100-C)	\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDCM100C-I	SEL CF-SDDC-M100-C)	\$3,223.83	K	31%	\$2,224.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDCM100C-K	SEL CF-SDDC-M100-C)	\$3,214.07	K	31%											

EMC NASPO ValuePoint Contract MNWC-109
 3rd Party Product Price List
 Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	CFVDB1100C	SEL CF-VD-B1-100-C)	\$71,340.00	K	31%	\$49,224.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB1100C-I	SEL CF-VD-B1-100-C)	\$74,550.30	K	31%	\$51,439.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB1100C-K	SEL CF-VD-B1-100-C)	\$74,509.65	K	31%	\$51,411.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB110C	SEL CF-VD-B1-10-C)	\$7,134.00	K	31%	\$4,922.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB110C-I	SEL CF-VD-B1-10-C)	\$7,455.03	K	31%	\$5,143.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB110C-K	SEL CF-VD-B1-10-C)	\$7,450.97	K	31%	\$5,141.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB2100C	SEL CF-VD-B2-100-C)	\$12,090.00	K	31%	\$8,342.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB2100C-I	SEL CF-VD-B2-100-C)	\$12,634.05	K	31%	\$8,717.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB2100C-K	SEL CF-VD-B2-100-C)	\$12,833.28	K	31%	\$8,854.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB210C	SEL CF-VD-B2-10-C)	\$1,209.00	K	31%	\$834.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB210C-I	SEL CF-VD-B2-10-C)	\$1,263.41	K	31%	\$871.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB210C-K	SEL CF-VD-B2-10-C)	\$1,283.33	K	31%	\$885.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB3100C	SEL CF-VD-B3-100-C)	\$17,090.00	K	31%	\$11,792.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB3100C-I	SEL CF-VD-B3-100-C)	\$17,859.05	K	31%	\$12,322.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB3100C-K	SEL CF-VD-B3-100-C)	\$18,196.44	K	31%	\$12,555.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB310C	SEL CF-VD-B3-10-C)	\$1,709.00	K	31%	\$1,179.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB310C-I	SEL CF-VD-B3-10-C)	\$1,785.91	K	31%	\$1,232.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFVDB310C-K	SEL CF-VD-B3-10-C)	\$1,819.64	K	31%	\$1,255.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ADVC	SEL CL17-ADV-C)	\$8,295.00	K	31%	\$5,723.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ADVC-I	SEL CL17-ADV-C)	\$9,705.15	K	31%	\$6,696.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ADVC-K	SEL CL17-ADV-C)	\$9,308.92	K	31%	\$6,423.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTADVUGC	SEL CL17-ENT-ADV-UG-C)	\$7,125.00	K	31%	\$4,916.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTADVUGC-I	SEL CL17-ENT-ADV-UG-C)	\$8,336.25	K	31%	\$5,752.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTADVUGC-K	SEL CL17-ENT-ADV-UG-C)	\$8,006.44	K	31%	\$5,524.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTC	SEL CL17-ENT-C)	\$9,795.00	K	31%	\$6,758.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTC-I	SEL CL17-ENT-C)	\$11,460.15	K	31%	\$7,907.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTC-K	SEL CL17-ENT-C)	\$10,994.48	K	31%	\$7,586.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTENTUGC	SEL CL17-ENT-ENT-UG-C)	\$8,625.00	K	31%	\$5,951.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTENTUGC-I	SEL CL17-ENT-ENT-UG-C)	\$10,091.25	K	31%	\$6,962.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTENTUGC-K	SEL CL17-ENT-ENT-UG-C)	\$9,692.00	K	31%	\$6,687.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTSTDUGC	SEL CL17-ENT-STD-UG-C)	\$4,525.00	K	31%	\$3,122.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTSTDUGC-I	SEL CL17-ENT-STD-UG-C)	\$5,294.25	K	31%	\$3,653.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17ENTSTDUGC-K	SEL CL17-ENT-STD-UG-C)	\$5,083.51	K	31%	\$3,507.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPAVUGC	SEL CL17-EPL-ADV-UG-C)	\$6,445.00	K	31%	\$4,447.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPAVUGC-I	SEL CL17-EPL-ADV-UG-C)	\$7,540.65	K	31%	\$5,203.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPAVUGC-K	SEL CL17-EPL-ADV-UG-C)	\$7,244.10	K	31%	\$4,998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPLNTUGC	SEL CL17-EPL-ENT-UG-C)	\$7,945.00	K	31%	\$5,482.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPLNTUGC-I	SEL CL17-EPL-ENT-UG-C)	\$9,295.65	K	31%	\$6,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPLNTUGC-K	SEL CL17-EPL-ENT-UG-C)	\$8,925.84	K	31%	\$6,158.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPLSTDUGC	SEL CL17-EPL-STD-UG-C)	\$3,845.00	K	31%	\$2,653.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPLSTDUGC-I	SEL CL17-EPL-STD-UG-C)	\$4,498.65	K	31%	\$3,104.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17EPLSTDUGC-K	SEL CL17-EPL-STD-UG-C)	\$4,325.01	K	31%	\$2,984.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OEADUGC	SEL CL17-OENT-ADV-UG-C)	\$5,995.00	K	31%	\$4,136.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OEADUGC-I	SEL CL17-OENT-ADV-UG-C)	\$7,014.15	K	31%	\$4,839.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OEADUGC-K	SEL CL17-OENT-ADV-UG-C)	\$6,738.43	K	31%	\$4,649.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OEENUGC	SEL CL17-OEPL-ENT-UG-C)	\$6,810.00	K	31%	\$4,698.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OEENUGC-I	SEL CL17-OEPL-ENT-UG-C)	\$7,967.70	K	31%	\$5,497.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OEENUGC-K	SEL CL17-OEPL-ENT-UG-C)	\$7,657.83	K	31%	\$5,283.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OENNTUGC	SEL CL17-OENT-ENT-UG-C)	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OENNTUGC-I	SEL CL17-OENT-ENT-UG-C)	\$8,769.15	K	31%	\$6,050.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OENNTUGC-K	SEL CL17-OENT-ENT-UG-C)	\$8,389.52	K	31%	\$5,788.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OPLAUGC	SEL CL17-OEPL-ADV-UG-C)	\$5,310.00	K	31%	\$3,663.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OPLAUGC-I	SEL CL17-OEPL-ADV-UG-C)	\$6,212.70	K	31%	\$4,286.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OPLAUGC-K	SEL CL17-OEPL-ADV-UG-C)	\$5,972.26	K	31%	\$4,120.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OTSTDUGC	SEL CL17-OENT-STD-UG-C)	\$3,395.00	K	31%	\$2,342.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OTSTDUGC-I	SEL CL17-OENT-STD-UG-C)	\$3,972.15	K	31%	\$2,740.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17OTSTDUGC-K	SEL CL17-OENT-STD-UG-C)	\$3,819.34	K	31%	\$2,635.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDADVUGC	SEL CL17-STD-ADV-UG-C)	\$8,030.00	K	31%	\$5,540.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDADVUGC-I	SEL CL17-STD-ADV-UG-C)	\$9,395.10	K	31%	\$6,482.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDADVUGC-K	SEL CL17-STD-ADV-UG-C)	\$9,002.45	K	31%	\$6,211.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDC	SEL CL17-STD-C)	\$5,695.00	K	31%	\$3,929.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDC-I	SEL CL17-STD-C)	\$6,663.15	K	31%	\$4,597.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDC-K	SEL CL17-STD-C)	\$6,401.32	K	31%	\$4,416.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STIDENTUGC	SEL CL17-STD-ENT-UG-C)	\$9,680.00	K	31%	\$6,679.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STIDENTUGC-I	SEL CL17-STD-ENT-UG-C)	\$11,325.60	K	31%	\$7,814.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STIDENTUGC-K	SEL CL17-STD-ENT-UG-C)	\$10,917.87	K	31%	\$7,533.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDSTDUGC	SEL CL17-STD-STD-UG-C)	\$5,170.00	K	31%	\$3,567.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDSTDUGC-I	SEL CL17-STD-STD-UG-C)	\$6,048.90	K	31%	\$4,173.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL17STDSTDUGC-K	SEL CL17-STD-STD-UG-C)	\$5,811.37	K	31%	\$4,009.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7PLSTDUGC	SEL CL17-OEPL-STD-UG-C)	\$2,710.00	K	31%	\$1,869.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7PLSTDUGC-I	SEL CL17-OEPL-STD-UG-C)	\$3,170.70	K	31%	\$2,187.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7PLSTDUGC-K	SEL CL17-OEPL-STD-UG-C)	\$3,045.51	K	31%	\$2,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS10PROC	SEL FUS10-PRO-C)	\$159.													

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	H7AAPAN10UGC-K	SEL HZ7-AVA-APADN10-UG-C)	\$1,214.37	K	31%	\$837.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC	SEL HZ7-AVA-ENN100-UG-C)	\$28,380.00	K	31%	\$19,582.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC-I	SEL HZ7-AVA-ENN100-UG-C)	\$29,657.10	K	31%	\$20,463.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC-K	SEL HZ7-AVA-ENN100-UG-C)	\$30,455.10	K	31%	\$21,014.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UC	SEL HZ7-ADC-ENC-100-UG-C)	\$19,853.00	K	31%	\$13,698.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UC-I	SEL HZ7-ADC-ENC-100-UG-C)	\$20,746.39	K	31%	\$14,315.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UCV2-K	SEL HZ7-ADC-ENC-100-UG-C)	\$21,261.11	K	31%	\$14,670.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UC	SEL HZ7-ADC-ENC-10-UG-C)	\$1,984.00	K	31%	\$1,368.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UC-I	SEL HZ7-ADC-ENC-10-UG-C)	\$2,073.28	K	31%	\$1,430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UCV2-K	SEL HZ7-ADC-ENC-10-UG-C)	\$2,126.11	K	31%	\$1,467.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ADAUGN100UC	SEL HZ7-ADA-ENN10-UG-C)	\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ADAUGN100UC-I	SEL HZ7-ADA-ENN10-UG-C)	\$1,781.73	K	31%	\$1,229.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ADAUGN100UC-K	SEL HZ7-ADA-ENN10-UG-C)	\$1,827.31	K	31%	\$1,260.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEEC100GC	SEL HZ7-AVE-ENC100-UG-C)	\$44,770.00	K	31%	\$30,891.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEEC100GC-I	SEL HZ7-AVE-ENC100-UG-C)	\$46,784.65	K	31%	\$32,281.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEEC100GC-K	SEL HZ7-AVE-ENC100-UG-C)	\$48,000.31	K	31%	\$33,120.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEENC10GC	SEL HZ7-AVE-ENC10-UG-C)	\$4,477.00	K	31%	\$3,089.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEENC10GC-I	SEL HZ7-AVE-ENC10-UG-C)	\$4,678.47	K	31%	\$3,228.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEENC10GC-K	SEL HZ7-AVE-ENC10-UG-C)	\$4,800.03	K	31%	\$3,312.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEN100UGC	SEL HZ7-AVE-ENN100-UG-C)	\$26,070.00	K	31%	\$17,988.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEN100UC-I	SEL HZ7-AVE-ENN100-UG-C)	\$27,243.15	K	31%	\$18,797.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEN100UC-K	SEL HZ7-AVE-ENN100-UG-C)	\$27,926.75	K	31%	\$19,269.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UC	SEL HZ7-ADN-ENN100-UG-C)	\$11,352.00	K	31%	\$7,832.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UC-I	SEL HZ7-ADN-ENN100-UG-C)	\$11,862.84	K	31%	\$8,185.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UCV2-K	SEL HZ7-ADN-ENN100-UG-C)	\$12,143.73	K	31%	\$8,379.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UC	SEL HZ7-ADN-ENN10-UG-C)	\$1,135.00	K	31%	\$783.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UC-I	SEL HZ7-ADN-ENN10-UG-C)	\$1,186.08	K	31%	\$818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UCV2-K	SEL HZ7-ADN-ENN10-UG-C)	\$1,214.37	K	31%	\$837.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ASAPA100UC	SEL HZ7-AVS-APADC100-UG-C)	\$26,565.00	K	31%	\$18,329.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ASAPA100UC-I	SEL HZ7-AVS-APADC100-UG-C)	\$27,760.43	K	31%	\$19,154.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ASAPA100UC-K	SEL HZ7-AVS-APADC100-UG-C)	\$28,463.07	K	31%	\$19,639.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ASAPAN100UC	SEL HZ7-AVS-APADN100-UG-C)	\$15,785.00	K	31%	\$10,891.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ASAPAN100UC-I	SEL HZ7-AVS-APADN100-UG-C)	\$16,495.33	K	31%	\$11,381.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ASAPAN100UC-K	SEL HZ7-AVS-APADN100-UG-C)	\$16,893.96	K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVAPAC100UC	SEL HZ7-AVA-APADC10-UG-C)	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVAPAC100UC-I	SEL HZ7-AVA-APADC10-UG-C)	\$2,069.10	K	31%	\$1,427.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVAPAC100UC-K	SEL HZ7-AVA-APADC10-UG-C)	\$2,118.45	K	31%	\$1,461.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVAPAD100UC	SEL HZ7-AVA-APADN100-UG-C)	\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVAPAD100UC-I	SEL HZ7-AVA-APADN100-UG-C)	\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVAPAD100UC-K	SEL HZ7-AVA-APADN100-UG-C)	\$12,143.73	K	31%	\$8,379.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEE100UC	SEL HZ7-AVE-ENN10-UG-C)	\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEE100UC-I	SEL HZ7-AVE-ENN10-UG-C)	\$2,724.32	K	31%	\$1,879.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEE100UC-K	SEL HZ7-AVE-ENN10-UG-C)	\$2,792.68	K	31%	\$1,926.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEN100UC	SEL HZ7-AVA-ENN10-UG-C)	\$2,838.00	K	31%	\$1,958.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEN100UC-I	SEL HZ7-AVA-ENN10-UG-C)	\$2,965.71	K	31%	\$2,046.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEN100UC-K	SEL HZ7-AVA-ENN10-UG-C)	\$3,045.51	K	31%	\$2,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC	SEL HZ7-AVS-ENC100-UG-C)	\$54,945.00	K	31%	\$37,912.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC-I	SEL HZ7-AVS-ENC100-UG-C)	\$57,417.53	K	31%	\$39,618.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC-K	SEL HZ7-AVS-ENC100-UG-C)	\$58,879.87	K	31%	\$40,627.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC	SEL HZ7-AVA-ENC10-UG-C)	\$4,818.00	K	31%	\$3,324.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC-I	SEL HZ7-AVA-ENC10-UG-C)	\$5,034.81	K	31%	\$3,474.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC-K	SEL HZ7-AVA-ENC10-UG-C)	\$5,160.13	K	31%	\$3,560.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVNN100UC	SEL HZ7-AVS-ENN10-UG-C)	\$3,284.00	K	31%	\$2,265.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVNN100UC-I	SEL HZ7-AVS-ENN10-UG-C)	\$3,431.78	K	31%	\$2,367.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVNN100UC-K	SEL HZ7-AVS-ENN10-UG-C)	\$3,520.53	K	31%	\$2,429.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSAAC100UC	SEL HZ7-AVS-APADC10-UG-C)	\$2,657.00	K	31%	\$1,833.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSAAC100UC-I	SEL HZ7-AVS-APADC10-UG-C)	\$2,776.57	K	31%	\$1,915.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSAAC100UC-K	SEL HZ7-AVS-APADC10-UG-C)	\$2,846.31	K	31%	\$1,963.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSAAD100UC	SEL HZ7-AVS-APADN10-UG-C)	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSAAD100UC-I	SEL HZ7-AVS-APADN10-UG-C)	\$1,650.06	K	31%	\$1,138.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSAAD100UC-K	SEL HZ7-AVS-APADN10-UG-C)	\$1,689.40	K	31%	\$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSEC10GC	SEL HZ7-AVS-ENC10-UG-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSEC10GC-I	SEL HZ7-AVS-ENC10-UG-C)	\$5,742.28	K	31%	\$3,962.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSEC10GC-K	SEL HZ7-AVS-ENC10-UG-C)	\$5,887.99	K	31%	\$4,062.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7DDAAC10GC	SEL HZ7-ADA-ADC10-UG-C)	\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7DDAAC10GC-I	SEL HZ7-ADA-ADC10-UG-C)	\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7DDAAC10GC-K	SEL HZ7-ADA-ADC10-UG-C)	\$1,214.37	K	31%	\$837.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7DENNA100UC	SEL HZ7-ADA-ENN100-UG-C)	\$17,050.00	K	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7DENNA100UC-I	SEL HZ7-ADA-ENN100-UG-C)	\$17,817.25	K	31%	\$12,293.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7DENNA100UC-K	SEL HZ7-ADA-ENN100-UG-C)	\$18,273.06	K	31%	\$12,608.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7E100ERCUC	SEL H														

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	H7EAST10UC	SEL HZ7-EAD-STD10-UG-C)	\$1,803.00	K	31%	\$1,244.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST10UC-I	SEL HZ7-EAD-STD10-UG-C)	\$1,884.14	K	31%	\$1,300.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST10UCV2-K	SEL HZ7-EAD-STD10-UG-C)	\$1,934.57	K	31%	\$1,334.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA100UC	SEL HZ7-ENTA-STD100-UG-C)	\$10,300.00	K	31%	\$7,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA100UC-I	SEL HZ7-ENTA-STD100-UG-C)	\$10,763.50	K	31%	\$7,426.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA10UC	SEL HZ7-ENTA-STD10-UG-C)	\$1,029.00	K	31%	\$710.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA10UC-I	SEL HZ7-ENTA-STD10-UG-C)	\$1,075.31	K	31%	\$741.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA10UCV2-K	SEL HZ7-ENTA-STD10-UG-C)	\$1,099.45	K	31%	\$758.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC100UC	SEL HZ7-ENN-ENC-100-UG-C)	\$25,493.00	K	31%	\$17,590.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC100UC-I	SEL HZ7-ENN-ENC-100-UG-C)	\$26,640.19	K	31%	\$18,381.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC100UCV2-K	SEL HZ7-ENN-ENC-100-UG-C)	\$27,313.82	K	31%	\$18,846.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC10UC	SEL HZ7-ENN-ENC-10-UG-C)	\$2,549.00	K	31%	\$1,758.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC10UC-I	SEL HZ7-ENN-ENC-10-UG-C)	\$2,663.71	K	31%	\$1,837.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC10UCV2-K	SEL HZ7-ENN-ENC-10-UG-C)	\$2,731.38	K	31%	\$1,884.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENNC10UC	SEL HZ7-ENA-ENC10-UG-C)	\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENNC10UCG-I	SEL HZ7-ENA-ENC10-UG-C)	\$1,781.73	K	31%	\$1,229.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENNC10UCG-K	SEL HZ7-ENA-ENC10-UG-C)	\$1,827.31	K	31%	\$1,260.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCEC100UC	SEL HZ7-LXC-ENC-100-UG-C)	\$48,180.00	K	31%	\$33,244.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCEC100UC-I	SEL HZ7-LXC-ENC-100-UG-C)	\$52,998.00	K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCEC100UC-K	SEL HZ7-LXC-ENC-100-UG-C)	\$52,520.69	K	31%	\$36,239.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCEC10UC	SEL HZ7-LXC-ENC-10-UG-C)	\$4,818.00	K	31%	\$3,324.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCEC10UC-I	SEL HZ7-LXC-ENC-10-UG-C)	\$5,299.80	K	31%	\$3,656.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCEC10UC-K	SEL HZ7-LXC-ENC-10-UG-C)	\$5,252.07	K	31%	\$3,623.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC100UC	SEL HZ7-MRG-ADC-100-UG-C)	\$28,270.00	K	31%	\$19,506.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC100UC-I	SEL HZ7-MRG-ADC-100-UG-C)	\$29,542.15	K	31%	\$20,384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC100UCV2-K	SEL HZ7-MRG-ADC-100-UG-C)	\$30,301.87	K	31%	\$20,908.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC10UC	SEL HZ7-MRG-ADC-10-UG-C)	\$2,827.00	K	31%	\$1,950.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC10UC-I	SEL HZ7-MRG-ADC-10-UG-C)	\$2,954.22	K	31%	\$2,038.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC10UCV2-K	SEL HZ7-MRG-ADC-10-UG-C)	\$3,030.19	K	31%	\$2,090.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN100UC	SEL HZ7-MRG-ADN-100-UG-C)	\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN100UC-I	SEL HZ7-MRG-ADN-100-UG-C)	\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN100UCV2-K	SEL HZ7-MRG-ADN-100-UG-C)	\$12,143.73	K	31%	\$8,379.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN10UC	SEL HZ7-MRG-ADN-10-UG-C)	\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN10UC-I	SEL HZ7-MRG-ADN-10-UG-C)	\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN10UCV2-K	SEL HZ7-MRG-ADN-10-UG-C)	\$1,214.37	K	31%	\$837.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC100UC	SEL HZ7-MGP-ADC-100-UG-C)	\$28,270.00	K	31%	\$19,506.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC100UC-I	SEL HZ7-MGP-ADC-100-UG-C)	\$29,542.15	K	31%	\$20,384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC100UCV2-K	SEL HZ7-MGP-ADC-100-UG-C)	\$30,301.87	K	31%	\$20,908.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC10UC	SEL HZ7-MGP-ADC-10-UG-C)	\$2,827.00	K	31%	\$1,950.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC10UC-I	SEL HZ7-MGP-ADC-10-UG-C)	\$2,954.22	K	31%	\$2,038.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC10UCV2-K	SEL HZ7-MGP-ADC-10-UG-C)	\$3,030.19	K	31%	\$2,090.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN100UC	SEL HZ7-MGP-ADN-100-UG-C)	\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN100UC-I	SEL HZ7-MGP-ADN-100-UG-C)	\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN100UCV2-K	SEL HZ7-MGP-ADN-100-UG-C)	\$12,143.73	K	31%	\$8,379.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN10UC	SEL HZ7-MGP-ADN-10-UG-C)	\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN10UC-I	SEL HZ7-MGP-ADN-10-UG-C)	\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN10UCV2-K	SEL HZ7-MGP-ADN-10-UG-C)	\$1,214.37	K	31%	\$837.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7PEPEC100GC	SEL HZ7-APA-ENC100-UG-C)	\$28,365.00	K	31%	\$19,571.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7PEPEC100GC-I	SEL HZ7-APA-ENC100-UG-C)	\$29,641.43	K	31%	\$20,452.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7PEPEC100GC-K	SEL HZ7-APA-ENC100-UG-C)	\$30,378.49	K	31%	\$20,961.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SACA100UGC	SEL HZ7-STA-ADCA100-UG-C)	\$12,430.00	K	31%	\$8,576.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SACA100UGC-I	SEL HZ7-STA-ADCA100-UG-C)	\$12,989.35	K	31%	\$8,962.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SACA100UGC-K	SEL HZ7-STA-ADCA100-UG-C)	\$13,292.98	K	31%	\$9,172.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC100UC	SEL HZ7-ST-ADC-100-UG-C)	\$16,940.00	K	31%	\$11,688.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC100UC-I	SEL HZ7-ST-ADC-100-UG-C)	\$17,702.30	K	31%	\$12,214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC100UCV2-K	SEL HZ7-ST-ADC-100-UG-C)	\$18,119.83	K	31%	\$12,502.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC10UC	SEL HZ7-ST-ADC-10-UG-C)	\$1,694.00	K	31%	\$1,168.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC10UC-I	SEL HZ7-ST-ADC-10-UG-C)	\$1,770.23	K	31%	\$1,221.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC10UCV2-K	SEL HZ7-ST-ADC-10-UG-C)	\$1,811.98	K	31%	\$1,250.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SAENSA10UC	SEL HZ7-STA-ENCA10-UG-C)	\$2,662.00	K	31%	\$1,836.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SAENSA10UC-I	SEL HZ7-STA-ENCA10-UG-C)	\$2,781.79	K	31%	\$1,919.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SAENSA10UC-K	SEL HZ7-STA-ENCA10-UG-C)	\$2,853.97	K	31%	\$1,969.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC100UC	SEL HZ7-ST-ENC-100-UG-C)	\$36,842.00	K	31%	\$25,420.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC100UC-I	SEL HZ7-ST-ENC-100-UG-C)	\$38,499.89	K	31%	\$26,564.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC100UCV2-K	SEL HZ7-ST-ENC-100-UG-C)	\$39,495.86	K	31%	\$27,252.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC10UC	SEL HZ7-ST-ENC-10-UG-C)	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC10UC-I	SEL HZ7-ST-ENC-10-UG-C)	\$3,849.78	K	31%	\$2,656.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC10UCV2-K	SEL HZ7-ST-ENC-10-UG-C)	\$3,949.59	K	31%	\$2,725.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STACA10UGC	SEL HZ7-STA-ADCA10-UG-C)	\$1,243.00	K	31%	\$857.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STACA10UCG-I	SEL HZ7-STA-ADCA10-UG-C)	\$1,298.94	K	31%	\$896.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STACA10UCG-K	SEL HZ7-STA-														

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	H7TAST100UC	SEL HZ7-TAC-STA100-UG-C)	\$17,595.00	K	31%	\$12,140.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UC-I	SEL HZ7-TAC-STA100-UG-C)	\$18,386.78	K	31%	\$12,686.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UCV2-K	SEL HZ7-TAC-STA100-UG-C)	\$18,885.99	K	31%	\$13,031.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TCST10GC	SEL HZ7-TCL-STA10-UG-C)	\$1,749.00	K	31%	\$1,206.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TCST10GC-I	SEL HZ7-TCL-STA10-UG-C)	\$1,827.71	K	31%	\$1,261.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TCST10GC-K	SEL HZ7-TCL-STA10-UG-C)	\$1,873.28	K	31%	\$1,292.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UC	SEL HZ7-THIN-ST100-UG-C)	\$20,605.00	K	31%	\$14,217.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UC-I	SEL HZ7-THIN-ST100-UG-C)	\$21,532.23	K	31%	\$14,857.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UCV2-K	SEL HZ7-THIN-ST100-UG-C)	\$22,103.89	K	31%	\$15,251.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UC	SEL HZ7-TPRO-ST10-UG-C)	\$2,163.00	K	31%	\$1,492.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UC-I	SEL HZ7-TPRO-ST10-UG-C)	\$2,260.34	K	31%	\$1,559.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UCV2-K	SEL HZ7-TPRO-ST10-UG-C)	\$2,317.65	K	31%	\$1,599.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC	SEL HZ7-UEM-ENC-100-UG-C)	\$54,100.00	K	31%	\$37,329.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC-I	SEL HZ7-UEM-ENC-100-UG-C)	\$56,534.50	K	31%	\$39,008.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC-K	SEL HZ7-UEM-ENC-100-UG-C)	\$57,960.47	K	31%	\$39,992.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC	SEL HZ7-UEM-ENC-10-UG-C)	\$5,410.00	K	31%	\$3,732.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC-I	SEL HZ7-UEM-ENC-10-UG-C)	\$5,653.45	K	31%	\$3,900.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC-K	SEL HZ7-UEM-ENC-10-UG-C)	\$5,796.05	K	31%	\$3,999.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC	SEL HZ7-UEM-ENN-100-UG-C)	\$32,960.00	K	31%	\$22,742.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC-I	SEL HZ7-UEM-ENN-100-UG-C)	\$34,443.20	K	31%	\$23,765.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC-K	SEL HZ7-UEM-ENN-100-UG-C)	\$35,358.57	K	31%	\$24,397.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC	SEL HZ7-UEM-ENN-10-UG-C)	\$3,296.00	K	31%	\$2,274.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC-I	SEL HZ7-UEM-ENN-10-UG-C)	\$3,444.32	K	31%	\$2,376.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC-K	SEL HZ7-UEM-ENN-10-UG-C)	\$3,535.86	K	31%	\$2,439.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UC	SEL HZ7-VAD-ADC-100-UG-C)	\$23,760.00	K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UC-I	SEL HZ7-VAD-ADC-100-UG-C)	\$24,829.20	K	31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UCV2-K	SEL HZ7-VAD-ADC-100-UG-C)	\$25,475.02	K	31%	\$17,577.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UC	SEL HZ7-VAD-ADC-10-UG-C)	\$2,376.00	K	31%	\$1,639.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UC-I	SEL HZ7-VAD-ADC-10-UG-C)	\$2,482.92	K	31%	\$1,713.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UCV2-K	SEL HZ7-VAD-ADC-10-UG-C)	\$2,547.50	K	31%	\$1,757.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UC	SEL HZ7-VAD-ENC-100-UG-C)	\$43,670.00	K	31%	\$30,132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UC-I	SEL HZ7-VAD-ENC-100-UG-C)	\$45,635.15	K	31%	\$31,488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UCV2-K	SEL HZ7-VAD-ENC-100-UG-C)	\$46,774.44	K	31%	\$32,274.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UC	SEL HZ7-VAD-ENC-10-UG-C)	\$4,367.00	K	31%	\$3,013.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UC-I	SEL HZ7-VAD-ENC-10-UG-C)	\$4,563.52	K	31%	\$3,148.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UCV2-K	SEL HZ7-VAD-ENC-10-UG-C)	\$4,677.44	K	31%	\$3,227.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC	SEL HZ7-AVA-ENC100-UG-C)	\$48,180.00	K	31%	\$33,244.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC-I	SEL HZ7-AVA-ENC100-UG-C)	\$50,348.10	K	31%	\$34,740.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC-K	SEL HZ7-AVA-ENC100-UG-C)	\$51,601.29	K	31%	\$35,604.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAPADC100UC	SEL HZ7-AVA-APADC100-UG-C)	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAPADC100UC-I	SEL HZ7-AVA-APADC100-UG-C)	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAPADC100UC-K	SEL HZ7-AVA-APADC100-UG-C)	\$21,184.49	K	31%	\$14,617.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC	SEL HZ7-VENT-ST100-UG-C)	\$10,300.00	K	31%	\$7,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC-I	SEL HZ7-VENT-ST100-UG-C)	\$10,763.50	K	31%	\$7,426.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UCV2-K	SEL HZ7-VENT-ST100-UG-C)	\$11,071.10	K	31%	\$7,639.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC	SEL HZ7-VENT-ST10-UG-C)	\$1,030.00	K	31%	\$710.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC-I	SEL HZ7-VENT-ST10-UG-C)	\$1,076.35	K	31%	\$742.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UCV2-K	SEL HZ7-VENT-ST10-UG-C)	\$1,107.11	K	31%	\$763.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC	SEL HZ7-AVS-ENN100-UG-C)	\$32,835.00	K	31%	\$22,656.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC-I	SEL HZ7-AVS-ENN100-UG-C)	\$34,312.58	K	31%	\$23,675.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC-K	SEL HZ7-AVS-ENN100-UG-C)	\$35,205.33	K	31%	\$24,291.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC	SEL HZ7-WSP-ADN-100-UG-C)	\$11,333.00	K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-I	SEL HZ7-WSP-ADN-100-UG-C)	\$11,842.99	K	31%	\$8,171.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-K	SEL HZ7-WSP-ADN-100-UG-C)	\$12,143.73	K	31%	\$8,379.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC	SEL HZ7-WSP-ADN-10-UG-C)	\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC-I	SEL HZ7-WSP-ADN-10-UG-C)	\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC-K	SEL HZ7-WSP-ADN-10-UG-C)	\$1,214.37	K	31%	\$837.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HAPA7NC10UC	SEL HZ7-APA-ENC10-UG-C)	\$2,837.00	K	31%	\$1,957.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HAPA7NC10UC-I	SEL HZ7-APA-ENC10-UG-C)	\$2,964.67	K	31%	\$2,045.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HAPA7NC10UC-K	SEL HZ7-APA-ENC10-UG-C)	\$3,037.85	K	31%	\$2,096.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIAD25VMP0	SEL HCI-RBAD-25VM-PROMO)	\$20,148.00	K	31%	\$13,902.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIAD25VMP0-I	SEL HCI-RBAD-25VM-PROMO)	\$23,573.16	K	31%	\$16,265.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIAD25VMP0-K	SEL HCI-RBAD-25VM-PROMO)	\$22,027.28	K	31%	\$15,198.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADCPUPRO	SEL HCI-ADV-CPU-PROMO)	\$6,088.00	K	31%	\$4,200.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADCPUPRO-I	SEL HCI-ADV-CPU-PROMO)	\$7,122.96	K	31%	\$4,914.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADCPUPRO-K	SEL HCI-ADV-CPU-PROMO)	\$6,738.43	K	31%	\$4,649.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADVPUC	SEL HCI-ADV-CPU-C)	\$7,610.00	K	31%	\$5,250.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADVPUC-I	SEL HCI-ADV-CPU-C)	\$8,903.70	K	31%	\$6,143.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADVPUC-K	SEL HCI-ADV-CPU-C)	\$8,542.75	K	31%	\$5,894.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIAKCPUC	SEL HCI-AK-CPU-C)	\$8,085.00	K	31%	\$5,578.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIAKCPUC-I	SEL HCI-AK-CPU-C)	\$9,459.45	K	31%	\$6,527.02	\$0.00	\$0.00	\$0.00</							

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	HZ7STD10CV2-K	SEL HZ7-STD-10-C)	\$2,762.03	K	31%	\$1,905.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100C	SEL HZ7-STD-A100-C)	\$19,550.00	K	31%	\$13,489.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100C-I	SEL HZ7-STD-A100-C)	\$20,429.75	K	31%	\$14,096.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100CV2-K	SEL HZ7-STD-A100-C)	\$20,954.64	K	31%	\$14,458.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10C	SEL HZ7-STD-A10-C)	\$1,955.00	K	31%	\$1,348.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10C-I	SEL HZ7-STD-A10-C)	\$2,042.98	K	31%	\$1,409.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10CV2-K	SEL HZ7-STD-A10-C)	\$2,095.46	K	31%	\$1,445.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZAAAN100UC	SEL HZ7-ADA-ADN100-UG-C)	\$5,720.00	K	31%	\$3,946.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZAAAN100UC-I	SEL HZ7-ADA-ADN100-UG-C)	\$5,977.40	K	31%	\$4,124.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZAAAN100UC-K	SEL HZ7-ADA-ADN100-UG-C)	\$6,133.16	K	31%	\$4,231.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZADEC10UGC	SEL HZ7-ADA-ENC10-UG-C)	\$3,124.00	K	31%	\$2,155.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZADEC10UGC-I	SEL HZ7-ADA-ENC10-UG-C)	\$3,264.58	K	31%	\$2,252.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZADEC10UGC-K	SEL HZ7-ADA-ENC10-UG-C)	\$3,351.98	K	31%	\$2,312.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZDDNAA10UGC	SEL HZ7-ADA-ADN10-UG-C)	\$572.00	K	31%	\$394.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZDDNAA10UGC-I	SEL HZ7-ADA-ADN10-UG-C)	\$597.74	K	31%	\$412.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZDDNAA10UGC-K	SEL HZ7-ADA-ADN10-UG-C)	\$613.32	K	31%	\$423.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC	SEL HZ-F7WS11-FLX-UG-C)	\$158.00	K	31%	\$109.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC-I	SEL HZ-F7WS11-FLX-UG-C)	\$165.11	K	31%	\$113.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC-K	SEL HZ-F7WS11-FLX-UG-C)	\$169.71	K	31%	\$117.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C)	\$2,575.00	K	31%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10C-I	SEL HZ-FLX-10-C)	\$2,690.88	K	31%	\$1,856.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10CV2-K	SEL HZ-FLX-10-C)	\$2,762.03	K	31%	\$1,905.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C	SEL HZ-FLX-1-C)	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C-I	SEL HZ-FLX-1-C)	\$261.25	K	31%	\$180.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C-K	SEL HZ-FLX-1-C)	\$267.78	K	31%	\$184.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C	SEL HZ-FLX-AD10-C)	\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C)	\$1,614.53	K	31%	\$1,114.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10CV2-K	SEL HZ-FLX-AD10-C)	\$1,658.75	K	31%	\$1,144.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPANA100UC	SEL HZ7-APA-ENN100-UG-C)	\$16,998.00	K	31%	\$11,728.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPANA100UC-I	SEL HZ7-APA-ENN100-UG-C)	\$17,762.91	K	31%	\$12,256.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPANA100UC-K	SEL HZ7-APA-ENN100-UG-C)	\$18,196.44	K	31%	\$12,555.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPASE100UGC	SEL HZ7-APS-ENC100-UG-C)	\$42,570.00	K	31%	\$29,373.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPASE100UGC-I	SEL HZ7-APS-ENC100-UG-C)	\$44,485.65	K	31%	\$30,695.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPASE100UGC-K	SEL HZ7-APS-ENC100-UG-C)	\$45,625.19	K	31%	\$31,481.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPSEC100UGC	SEL HZ7-APS-ENC10-UG-C)	\$4,257.00	K	31%	\$2,937.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPSEC100UGC-I	SEL HZ7-APS-ENC10-UG-C)	\$4,448.57	K	31%	\$3,069.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPSEC100UGC-K	SEL HZ7-APS-ENC10-UG-C)	\$4,562.52	K	31%	\$3,148.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPUGENN100UGC	SEL HZ7-APA-ENN10-UG-C)	\$1,699.00	K	31%	\$1,172.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPUGENN100UGC-I	SEL HZ7-APA-ENN10-UG-C)	\$1,775.46	K	31%	\$1,225.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZPUGENN100UGC-K	SEL HZ7-APA-ENN10-UG-C)	\$1,819.64	K	31%	\$1,255.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZTAADC100UC	SEL HZ7-STA-ADC100-UG-C)	\$23,760.00	K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZTAADC100UC-I	SEL HZ7-STA-ADC100-UG-C)	\$24,829.20	K	31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZTAADC100UC-K	SEL HZ7-STA-ADC100-UG-C)	\$25,475.02	K	31%	\$17,577.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C	SEL MGP-100-C)	\$15,450.00	K	31%	\$10,660.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C-I	SEL MGP-100-C)	\$16,145.25	K	31%	\$11,140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100CV2-K	SEL MGP-100-C)	\$16,587.50	K	31%	\$11,445.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C	SEL MGP-10-C)	\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C-I	SEL MGP-10-C)	\$1,614.53	K	31%	\$1,114.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10CV2-K	SEL MGP-10-C)	\$1,658.75	K	31%	\$1,144.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC	SEL NX-ADV-ENTC100-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC-I	SEL NX-ADV-ENTC100-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC-K	SEL NX-ADV-ENTC100-UG-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC10UC	SEL NX-ADV-ENTC-10-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC10UC-I	SEL NX-ADV-ENTC-10-UG-C)	\$643.50	K	31%	\$444.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC10UC-K	SEL NX-ADV-ENTC-10-UG-C)	\$617.91	K	31%	\$426.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC	SEL NX-ADV-ENT-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-I	SEL NX-ADV-ENT-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-K	SEL NX-ADV-ENT-UG-C)	\$3,091.48	K	31%	\$2,133.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC	SEL NX-ADVC-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C	SEL NX-ADVC-100-C)	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-I	SEL NX-ADVC-100-C)	\$10,530.00	K	31%	\$7,265.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-K	SEL NX-ADVC-100-C)	\$10,151.70	K	31%	\$7,004.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC10C	SEL NX-ADVC-10-C)	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC10C-I	SEL NX-ADVC-10-C)	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC10C-K	SEL NX-ADVC-10-C)	\$1,015.17	K	31%	\$700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-I	SEL NX-ADVC-C)	\$5,259.15	K	31%	\$3,628.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-K	SEL NX-ADVC-C)	\$5,052.87	K	31%	\$3,486.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXAKCPUC	SEL NX-AK-CPU-C)	\$25,995.00	K	31%	\$17,936.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXAKCPUC-I	SEL NX-AK-CPU-C)	\$44,451.45	K	31%	\$30,671.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXAKCPUC-K	SEL NX-AK-CPU-C)	\$42,719.65	K	31%	\$29,476.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC	SEL NX-ENT-C)	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C	SEL NX-ENTC-100-C)	\$14,000.00	K	31%	\$9,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C-I	SEL NX-ENTC-100-C														

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	V6EPOPLAKUC-K	SEL VS6-ESP-OEPL-AK-UG-C)	\$27,083.97	K	31%	\$18,687.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC	SEL VS6-ESP-STD-AK-UG-C)	\$7,529.00	K	31%	\$5,195.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC-I	SEL VS6-ESP-STD-AK-UG-C)	\$8,808.93	K	31%	\$6,078.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC-K	SEL VS6-ESP-STD-AK-UG-C)	\$8,849.22	K	31%	\$6,105.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC	SEL VS6-ES-OEPL-AK-UG-C)	\$25,255.00	K	31%	\$17,425.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC-I	SEL VS6-ES-OEPL-AK-UG-C)	\$29,548.35	K	31%	\$20,388.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC-K	SEL VS6-ES-OEPL-AK-UG-C)	\$28,386.45	K	31%	\$19,586.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6SEPLAUGC	SEL VS6-ESP-EPL-AK-UG-C)	\$21,812.00	K	31%	\$15,050.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6SEPLAUGC-I	SEL VS6-ESP-EPL-AK-UG-C)	\$25,520.04	K	31%	\$17,608.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6SEPLAUGC-K	SEL VS6-ESP-EPL-AK-UG-C)	\$25,704.87	K	31%	\$17,736.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC	SEL VS6-ES-STD-AK-UG-C)	\$11,113.00	K	31%	\$7,667.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC-I	SEL VS6-ES-STD-AK-UG-C)	\$13,002.21	K	31%	\$8,971.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC-K	SEL VS6-ES-STD-AK-UG-C)	\$13,063.13	K	31%	\$9,013.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC	SEL VS6-HYP-OEPL-UG-C)	\$4,525.00	K	31%	\$3,122.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC-I	SEL VS6-HYP-OEPL-UG-C)	\$5,294.25	K	31%	\$3,653.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC-K	SEL VS6-HYP-OEPL-UG-C)	\$5,083.51	K	31%	\$3,507.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPSTUGC	SEL VS6-HYP-STD-UG-C)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPSTUGC-I	SEL VS6-HYP-STD-UG-C)	\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPSTUGC-K	SEL VS6-HYP-STD-UG-C)	\$1,168.40	K	31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HYEPLUC	SEL VS6-HYP-EPL-UG-C)	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HYEPLUC-I	SEL VS6-HYP-EPL-UG-C)	\$4,089.15	K	31%	\$2,821.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HYEPLUC-K	SEL VS6-HYP-EPL-UG-C)	\$4,118.14	K	31%	\$2,841.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOELUC	SEL VS6-OENT-OEPL-UG-C)	\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOELUC-I	SEL VS6-OENT-OEPL-UG-C)	\$1,016.73	K	31%	\$701.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOELUC-K	SEL VS6-OENT-OEPL-UG-C)	\$976.86	K	31%	\$674.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6RBSAD25UC	SEL VS6-RBSTD-ADV25-UG-C)	\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6RBSAD25UC-I	SEL VS6-RBSTD-ADV25-UG-C)	\$1,994.85	K	31%	\$1,376.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6RBSAD25UC-K	SEL VS6-RBSTD-ADV25-UG-C)	\$2,011.19	K	31%	\$1,387.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STDEPUGC	SEL VS6-STD-OEPL-UG-C)	\$3,883.00	K	31%	\$2,679.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STDEPUGC-I	SEL VS6-STD-OEPL-UG-C)	\$4,543.11	K	31%	\$3,134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STDEPUGC-K	SEL VS6-STD-OEPL-UG-C)	\$4,363.32	K	31%	\$3,010.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STEPLUC	SEL VS6-STD-EPL-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STEPLUC-I	SEL VS6-STD-EPL-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STEPLUC-K	SEL VS6-STD-EPL-UG-C)	\$3,237.05	K	31%	\$2,233.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ATA25CV2-K	SEL VR7-ATAD25-C)	\$7,929.82	K	31%	\$5,471.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ATEUCV2-K	SEL VR7-ATAD-ATEN-UG-C)	\$6,385.99	K	31%	\$4,406.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ATE25CV2-K	SEL VR7-ATEN25-C)	\$13,752.68	K	31%	\$9,489.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCEPICC	SEL VC-EPIC-C)	\$61,750.00	K	31%	\$42,607.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCEPICC-I	SEL VC-EPIC-C)	\$72,247.50	K	31%	\$49,850.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCEPICC-K	SEL VC-EPIC-C)	\$69,376.34	K	31%	\$47,869.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNDC	SEL VCS6-FND-C)	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNDC-I	SEL VCS6-FND-C)	\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNDC-K	SEL VCS6-FND-C)	\$1,804.32	K	31%	\$1,244.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNSTUCV2	SEL VCS6-FND-STD-UG-C)	\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNSTUCV2-I	SEL VCS6-FND-STD-UG-C)	\$5,971.88	K	31%	\$4,120.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNSTUCV2-K	SEL VCS6-FND-STD-UG-C)	\$6,010.57	K	31%	\$4,147.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STDC-I	SEL VCS6-STD-C)	\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STDCV2	SEL VCS6-STD-C)	\$6,175.00	K	31%	\$4,260.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STDCV2-K	SEL VCS6-STD-C)	\$7,274.75	K	31%	\$5,019.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EC	SEL VC-SRM6-25E-C)	\$12,750.00	K	31%	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EC-I	SEL VC-SRM6-25E-C)	\$14,917.50	K	31%	\$10,293.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EC-K	SEL VC-SRM6-25E-C)	\$14,365.61	K	31%	\$9,912.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EUGC	SEL VC-SRM6-25E-UG-C)	\$8,498.00	K	31%	\$5,863.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EUGC-I	SEL VC-SRM6-25E-UG-C)	\$9,942.66	K	31%	\$6,860.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EUGC-K	SEL VC-SRM6-25E-UG-C)	\$9,538.77	K	31%	\$6,581.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625SC	SEL VC-SRM6-25S-C)	\$5,025.00	K	31%	\$3,467.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625SC-I	SEL VC-SRM6-25S-C)	\$5,879.25	K	31%	\$4,056.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625SC-K	SEL VC-SRM6-25S-C)	\$5,650.48	K	31%	\$3,898.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C	SEL VF-HYPM5-C)	\$371.00	K	31%	\$255.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C-I	SEL VF-HYPM5-C)	\$434.07	K	31%	\$299.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C-K	SEL VF-HYPM5-C)	\$417.18	K	31%	\$287.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAPLLDC-K	SEL V-MAW-PLL-D-C)	\$11.07	K	31%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC	SEL V-MAW-PLL-D-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC-I	SEL V-MAW-PLL-D-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMLLDC-K	SEL V-MBM-PLL-D-C)	\$22.10	K	31%	\$15.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC	SEL V-MBM-PLL-D-C)	\$20.60	K	31%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC-I	SEL V-MBM-PLL-D-C)	\$20.60	K	31%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSPLLDC-K	SEL V-OMS-PLL-D-C)	\$77.77	K	31%	\$53.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VNIUGEN100UC	SEL VR-NI-UG-AENX100-UG-C)	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VNIUGEN100UC-I	SEL VR-NI-UG-AENX100-UG-C)	\$2,445.30	K	31%	\$1,687.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VNIUGEN100UC-K	SEL VR-NI-UG-AENX100-UG-C)	\$2,348.30	K	31%	\$1,620.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VNIUGENX10UC	SEL VR-NI-UG-AENX10-UG-C)	\$209.00	K	31%	\$144.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VNIUGENX10UC-I	SEL VR-NI-UG-AENX10-UG-C)	\$244.53	K	31%	\$168.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VNIUGENX10UC-K															

EMC NASPO ValuePoint Contract MNWNC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	VR17AADENTUC-I	SEL VR17-AADV-ENT-UG-C)	\$1,106.82	K	31%	\$763.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17AADENTUC-K	SEL VR17-AADV-ENT-UG-C)	\$1,061.14	K	31%	\$732.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADENTGC	SEL VR17-ADV-ENT-UG-C)	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADENTGCI	SEL VR17-ADV-ENT-UG-C)	\$1,989.00	K	31%	\$1,372.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADENTGCI-K	SEL VR17-ADV-ENT-UG-C)	\$1,911.58	K	31%	\$1,318.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADENUGC	SEL VR17-OADV-ENT-UG-C)	\$946.00	K	31%	\$652.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADENUGC-I	SEL VR17-OADV-ENT-UG-C)	\$1,106.82	K	31%	\$763.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADENUGC-K	SEL VR17-OADV-ENT-UG-C)	\$1,061.14	K	31%	\$732.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADVC	SEL VR17-ADV-C)	\$6,445.00	K	31%	\$4,447.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADVC-I	SEL VR17-ADV-C)	\$7,540.65	K	31%	\$5,203.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ADVC-K	SEL VR17-ADV-C)	\$7,244.10	K	31%	\$4,998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLADVUGC	SEL VR17-BCLC-ADV-UG-C)	\$3,696.00	K	31%	\$2,550.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLADVUGC-I	SEL VR17-BCLC-ADV-UG-C)	\$4,324.32	K	31%	\$2,983.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLADVUGC-K	SEL VR17-BCLC-ADV-UG-C)	\$4,156.45	K	31%	\$2,867.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLENTUC	SEL VR17-BCLC-ENT-UG-C)	\$5,346.00	K	31%	\$3,688.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLENTUC-I	SEL VR17-BCLC-ENT-UG-C)	\$6,254.82	K	31%	\$4,315.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLENTUC-K	SEL VR17-BCLC-ENT-UG-C)	\$6,010.57	K	31%	\$4,147.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLOAUGC	SEL VR17-BCLC-ADV-UG-C)	\$1,430.00	K	31%	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLOAUGC-I	SEL VR17-BCLC-ADV-UG-C)	\$1,673.10	K	31%	\$1,154.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17BLOAUGC-K	SEL VR17-BCLC-ADV-UG-C)	\$1,605.12	K	31%	\$1,107.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17CLENTUC	SEL VR17-BCLC-ENT-UG-C)	\$3,080.00	K	31%	\$2,125.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17CLENTUC-I	SEL VR17-BCLC-ENT-UG-C)	\$3,603.60	K	31%	\$2,486.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17CLENTUC-K	SEL VR17-BCLC-ENT-UG-C)	\$3,459.24	K	31%	\$2,386.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ENTC	SEL VR17-ENT-C)	\$7,945.00	K	31%	\$5,482.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ENTC-I	SEL VR17-ENT-C)	\$9,295.65	K	31%	\$6,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ENTC-K	SEL VR17-ENT-C)	\$8,925.84	K	31%	\$6,158.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ISODVUGC	SEL VR17-LIS4O-ADV-UG-C)	\$1,425.00	K	31%	\$983.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ISODVUGC-I	SEL VR17-LIS4O-ADV-UG-C)	\$1,667.25	K	31%	\$1,150.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ISODVUGC-K	SEL VR17-LIS4O-ADV-UG-C)	\$1,605.12	K	31%	\$1,107.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17L4CADUGC	SEL VR17-LIS4C-ADV-UG-C)	\$5,390.00	K	31%	\$3,719.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17L4CADUGC-I	SEL VR17-LIS4C-ADV-UG-C)	\$6,306.30	K	31%	\$4,351.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17L4CADUGC-K	SEL VR17-LIS4C-ADV-UG-C)	\$6,056.54	K	31%	\$4,179.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17L4CSTUC	SEL VR17-LIS4C-STD-UG-C)	\$2,530.00	K	31%	\$1,745.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17L4CSTUC-I	SEL VR17-LIS4C-STD-UG-C)	\$2,960.10	K	31%	\$2,042.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17L4CSTUC-K	SEL VR17-LIS4C-STD-UG-C)	\$2,846.31	K	31%	\$1,963.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17LIOETUGC	SEL VR17-LIS4O-ENT-UG-C)	\$3,075.00	K	31%	\$2,121.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17LIOETUGC-I	SEL VR17-LIS4O-ENT-UG-C)	\$3,597.75	K	31%	\$2,482.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17LIOETUGC-K	SEL VR17-LIS4O-ENT-UG-C)	\$3,459.24	K	31%	\$2,386.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17LISENUGC	SEL VR17-LIS4C-ENT-UG-C)	\$7,040.00	K	31%	\$4,857.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17LISENUGC-I	SEL VR17-LIS4C-ENT-UG-C)	\$8,236.80	K	31%	\$5,683.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17LISENUGC-K	SEL VR17-LIS4C-ENT-UG-C)	\$7,929.82	K	31%	\$5,471.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OADCSUDC	SEL VR17-OADV-STD-UG-C)	\$1,111.00	K	31%	\$766.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OADCSUDC-I	SEL VR17-OADV-STD-UG-C)	\$1,299.87	K	31%	\$896.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OADCSUDC-K	SEL VR17-OADV-STD-UG-C)	\$1,252.68	K	31%	\$864.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ODENTUGC	SEL VR17-OADV-ENT-UG-C)	\$5,621.00	K	31%	\$3,878.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ODENTUGC-I	SEL VR17-OADV-ENT-UG-C)	\$6,576.57	K	31%	\$4,537.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17ODENTUGC-K	SEL VR17-OADV-ENT-UG-C)	\$6,317.04	K	31%	\$4,358.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OISSTUC	SEL VR17-OIST-STD-UG-C)	\$1,969.00	K	31%	\$1,358.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OISSTUC-I	SEL VR17-OIST-STD-UG-C)	\$2,303.73	K	31%	\$1,589.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OISSTUC-K	SEL VR17-OIST-STD-UG-C)	\$2,210.39	K	31%	\$1,525.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OISVUGC	SEL VR17-OIST-ADV-UG-C)	\$4,829.00	K	31%	\$3,332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OISVUGC-I	SEL VR17-OIST-ADV-UG-C)	\$5,649.93	K	31%	\$3,898.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OISVUGC-K	SEL VR17-OIST-ADV-UG-C)	\$5,428.29	K	31%	\$3,745.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSCDVUC	SEL VR17-OSTC-ADV-UG-C)	\$5,676.00	K	31%	\$3,916.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSCDVUC-I	SEL VR17-OSTC-ADV-UG-C)	\$6,640.92	K	31%	\$4,582.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSCDVUC-K	SEL VR17-OSTC-ADV-UG-C)	\$6,378.33	K	31%	\$4,401.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSENTGC	SEL VR17-OSTC-ENT-UG-C)	\$7,326.00	K	31%	\$5,054.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSENTGCI	SEL VR17-OSTC-ENT-UG-C)	\$8,571.42	K	31%	\$5,914.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSENTGCI-K	SEL VR17-OSTC-ENT-UG-C)	\$8,236.29	K	31%	\$5,683.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSTCSDGC	SEL VR17-OSTDC-STD-UG-C)	\$3,394.00	K	31%	\$2,341.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSTCSDGCI	SEL VR17-OSTDC-STD-UG-C)	\$3,970.98	K	31%	\$2,739.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSTCSDGCI-K	SEL VR17-OSTDC-STD-UG-C)	\$3,811.68	K	31%	\$2,630.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSTONGC	SEL VR17-OSTDO-ENT-UG-C)	\$5,203.00	K	31%	\$3,590.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSTONGCI	SEL VR17-OSTDO-ENT-UG-C)	\$6,087.51	K	31%	\$4,200.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OSTONGCI-K	SEL VR17-OSTDO-ENT-UG-C)	\$5,849.68	K	31%	\$4,036.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OTCTDUC	SEL VR17-OSTC-STD-UG-C)	\$2,816.00	K	31%	\$1,943.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OTCTDUC-I	SEL VR17-OSTC-STD-UG-C)	\$3,294.72	K	31%	\$2,273.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17OTCTDUC-K	SEL VR17-OSTC-STD-UG-C)	\$3,168.10	K	31%	\$2,185.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17SAVUC	SEL VR17-STD-ADV-UG-C)	\$2,860.00	K	31%	\$1,973.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17SAVUC-I	SEL VR17-STD-ADV-UG-C)	\$3,346.20	K	31%	\$2,308.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17SAVUC-K	SEL VR17-STD-ADV-UG-C)	\$3,214.07	K	31%	\$2,217.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17SENTUC	SEL VR17-OIST-ENT-UG-C)	\$6,479.00	K	31%	\$4,470.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17SENTUC-I	SEL VR17-OIST-ENT-UG-C)														

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	VR17STETUGC	SEL VR17-STD-ENT-UG-C)	\$4,510.00	K	31%	\$3,111.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17STETUGC-I	SEL VR17-STD-ENT-UG-C)	\$5,276.70	K	31%	\$3,640.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR17STETUGC-K	SEL VR17-STD-ENT-UG-C)	\$5,068.19	K	31%	\$3,497.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR10AADVUGC	SEL VR17-OADV-ADV-UG-C)	\$3,971.00	K	31%	\$2,739.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR10AADVUGC-I	SEL VR17-OADV-ADV-UG-C)	\$4,646.07	K	31%	\$3,205.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR10AADVUGC-K	SEL VR17-OADV-ADV-UG-C)	\$4,462.92	K	31%	\$3,079.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1STADVUGC	SEL VR17-OSTDC-ADV-UG-C)	\$6,226.00	K	31%	\$4,295.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1STADVUGC-I	SEL VR17-OSTDC-ADV-UG-C)	\$7,284.42	K	31%	\$5,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1STADVUGC-K	SEL VR17-OSTDC-ADV-UG-C)	\$6,998.93	K	31%	\$4,829.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OADVCC	SEL VR6-OADV-C)	\$2,835.00	K	31%	\$1,956.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OADVCC-I	SEL VR6-OADV-C)	\$3,316.95	K	31%	\$2,288.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OADVCC-K	SEL VR6-OADV-C)	\$3,183.42	K	31%	\$2,196.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSCOADCUC	SEL VR6-OSTC-OADV-UG-C)	\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSCOADCUC-I	SEL VR6-OSTC-OADV-UG-C)	\$1,994.85	K	31%	\$1,376.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSCOADCUC-K	SEL VR6-OSTC-OADV-UG-C)	\$1,919.25	K	31%	\$1,324.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC	SEL VR6-OSTC-C)	\$1,285.00	K	31%	\$886.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC-I	SEL VR6-OSTC-C)	\$1,503.45	K	31%	\$1,037.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC-K	SEL VR6-OSTC-C)	\$1,444.22	K	31%	\$996.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCOAVCUC	SEL VR6-OSTDC-OADV-UG-C)	\$2,266.00	K	31%	\$1,563.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCOAVCUC-I	SEL VR6-OSTDC-OADV-UG-C)	\$2,651.22	K	31%	\$1,829.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCOAVCUC-K	SEL VR6-OSTDC-OADV-UG-C)	\$2,547.50	K	31%	\$1,757.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C	SEL VR6-VU100-C)	\$7,725.00	K	31%	\$5,330.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-I	SEL VR6-VU100-C)	\$9,038.25	K	31%	\$6,236.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-K	SEL VR6-VU100-C)	\$8,695.99	K	31%	\$6,000.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C	SEL VR6-VU10-C)	\$772.50	K	31%	\$533.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-I	SEL VR6-VU10-C)	\$903.83	K	31%	\$623.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-K	SEL VR6-VU10-C)	\$869.60	K	31%	\$600.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2	SEL VR7-ATAD25-C)	\$7,085.00	K	31%	\$4,888.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2-I	SEL VR7-ATAD25-C)	\$8,289.45	K	31%	\$5,719.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUCV2	SEL VR7-ATAD-ATEN-UG-C)	\$5,682.00	K	31%	\$3,920.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUCV2-I	SEL VR7-ATAD-ATEN-UG-C)	\$6,647.94	K	31%	\$4,587.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATEN25CV2	SEL VR7-ATEN25-C)	\$12,250.00	K	31%	\$8,452.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATEN25CV2-I	SEL VR7-ATEN25-C)	\$14,332.50	K	31%	\$9,889.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C)	\$3,425.00	K	31%	\$2,363.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C)	\$4,007.25	K	31%	\$2,765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C)	\$3,849.98	K	31%	\$2,656.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OOAVUGC	SEL VR17-OSTDO-ADV-UG-C)	\$3,553.00	K	31%	\$2,451.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OOAVUGC-I	SEL VR17-OSTDO-ADV-UG-C)	\$4,157.01	K	31%	\$2,868.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OOAVUGC-K	SEL VR17-OSTDO-ADV-UG-C)	\$3,995.56	K	31%	\$2,756.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STCENTUGC	SEL VR17-OSTDC-ENT-UG-C)	\$7,205.00	K	31%	\$4,971.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STCENTUGC-I	SEL VR17-OSTDC-ENT-UG-C)	\$8,429.85	K	31%	\$5,816.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STCENTUGC-K	SEL VR17-OSTDC-ENT-UG-C)	\$8,083.05	K	31%	\$5,577.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC	SEL VR-BCLADV-C)	\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-I	SEL VR-BCLADV-C)	\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-K	SEL VR-BCLADV-C)	\$3,466.90	K	31%	\$2,392.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVO25C	SEL VR-BCLADVO-25-C)	\$5,145.00	K	31%	\$3,550.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVO25C-I	SEL VR-BCLADVO-25-C)	\$6,019.65	K	31%	\$4,153.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVO25C-K	SEL VR-BCLADVO-25-C)	\$5,780.72	K	31%	\$3,988.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC	SEL VR-CODE2C-C)	\$5,650.00	K	31%	\$3,898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-I	SEL VR-CODE2C-C)	\$6,610.50	K	31%	\$4,561.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-K	SEL VR-CODE2C-C)	\$6,347.69	K	31%	\$4,379.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC	SEL VR-CODE2O-C)	\$565.00	K	31%	\$389.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC-I	SEL VR-CODE2O-C)	\$661.05	K	31%	\$456.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC-K	SEL VR-CODE2O-C)	\$634.77	K	31%	\$437.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4CPUC	SEL VR-LIS4-CPU-C)	\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4CPUC-I	SEL VR-LIS4-CPU-C)	\$1,807.65	K	31%	\$1,247.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4CPUC-K	SEL VR-LIS4-CPU-C)	\$1,735.37	K	31%	\$1,197.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4O25C	SEL VR-LIS4O-25-C)	\$5,150.00	K	31%	\$3,553.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4O25C-I	SEL VR-LIS4O-25-C)	\$6,025.50	K	31%	\$4,157.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4O25C-K	SEL VR-LIS4O-25-C)	\$5,788.38	K	31%	\$3,993.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX100C	SEL VR-NI-ANX100-C)	\$2,590.00	K	31%	\$1,787.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX100C-I	SEL VR-NI-ANX100-C)	\$3,030.30	K	31%	\$2,090.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX100C-K	SEL VR-NI-ANX100-C)	\$2,915.26	K	31%	\$2,011.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX10C	SEL VR-NI-ANX10-C)	\$259.00	K	31%	\$178.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX10C-I	SEL VR-NI-ANX10-C)	\$303.03	K	31%	\$209.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX10C-K	SEL VR-NI-ANX10-C)	\$291.53	K	31%	\$201.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC	SEL VR-NI-ANXC-C)	\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC-I	SEL VR-NI-ANXC-C)	\$1,515.15	K	31%	\$1,045.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC-K	SEL VR-NI-ANXC-C)	\$1,459.55	K	31%	\$1,007.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIENX100C	SEL VR-NI-ENX100-C)	\$4,490.00	K	31%	\$3,098.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIENX100C-I	SEL VR-NI-ENX100-C)	\$5,253.30	K	31%	\$3,624.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIENX100C-K	SEL VR-NI-ENX100-C)	\$5,045.20	K	31%	\$3,481.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIENX10C	SEL VR-NI-ENX10-C)	\$449.00	K	31%	\$309.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIENX10C-I	SEL VR-NI-ENX10-C)	\$525.33	K												

EMC NASPO ValuePoint Contract MNWC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP				
5	VRNIRBAD25C-K	SEL VR-NI-RBAD25-C)	\$5,951.64	K	31%	\$4,106.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIUAEXCUC	SEL VR-NI-UG-AENXC-UG-C)	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIUAEXCUC-I	SEL VR-NI-UG-AENXC-UG-C)	\$1,222.65	K	31%	\$843.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIUAEXCUC-K	SEL VR-NI-UG-AENXC-UG-C)	\$1,176.06	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C	SEL VR6-OADV25-C)	\$7,085.00	K	31%	\$4,888.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C-I	SEL VR6-OADV25-C)	\$8,289.45	K	31%	\$5,719.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C-K	SEL VR6-OADV25-C)	\$7,929.82	K	31%	\$5,471.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADVOENTUGC	SEL VR6-OADV-OENT-UG-C)	\$11,842.00	K	31%	\$8,170.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADVOENTUGC-I	SEL VR6-OADV-OENT-UG-C)	\$13,855.14	K	31%	\$9,560.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADVOENTUGC-K	SEL VR6-OADV-OENT-UG-C)	\$13,292.98	K	31%	\$9,172.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROAMADC	SEL VR-OAMAD-C)	\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROAMADC-I	SEL VR-OAMAD-C)	\$1,807.65	K	31%	\$1,247.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROAMADC-K	SEL VR-OAMAD-C)	\$1,735.37	K	31%	\$1,197.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C	SEL VR6-OENT25-C)	\$17,850.00	K	31%	\$12,316.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C)	\$20,884.50	K	31%	\$14,410.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	\$20,035.24	K	31%	\$13,824.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTACK4ADC	SEL VR-OSTACK4-AD-C)	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTACK4ADC-I	SEL VR-OSTACK4-AD-C)	\$579.15	K	31%	\$399.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTACK4ADC-K	SEL VR-OSTACK4-AD-C)	\$556.62	K	31%	\$384.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTACK4C	SEL VR-OSTACK4-C)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTACK4C-I	SEL VR-OSTACK4-C)	\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTACK4C-K	SEL VR-OSTACK4-C)	\$1,114.77	K	31%	\$769.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C	SEL VR6-OSTD25-C)	\$3,215.00	K	31%	\$2,218.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-I	SEL VR6-OSTD25-C)	\$3,761.55	K	31%	\$2,595.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-K	SEL VR6-OSTD25-C)	\$3,612.47	K	31%	\$2,492.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC	SEL VR6-OSTD-OADV-UG-C)	\$4,257.00	K	31%	\$2,937.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-I	SEL VR6-OSTD-OADV-UG-C)	\$4,980.69	K	31%	\$3,436.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-K	SEL VR6-OSTD-OADV-UG-C)	\$4,784.71	K	31%	\$3,301.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC	SEL VR6-OSTD-OENT-UG-C)	\$16,099.00	K	31%	\$11,108.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-I	SEL VR6-OSTD-OENT-UG-C)	\$18,835.83	K	31%	\$12,996.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-K	SEL VR6-OSTD-OENT-UG-C)	\$18,119.83	K	31%	\$12,502.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6DT100VMC	SEL V\$6-DT100VM-C)	\$8,235.00	K	31%	\$5,682.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6DT100VMC-I	SEL V\$6-DT100VM-C)	\$9,634.95	K	31%	\$6,648.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6DT100VMC-K	SEL V\$6-DT100VM-C)	\$9,692.00	K	31%	\$6,687.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6EPLAKC	SEL V\$6-EPL-AK-C)	\$23,650.00	K	31%	\$16,318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6EPLAKC-I	SEL V\$6-EPL-AK-C)	\$27,670.50	K	31%	\$19,092.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6EPLAKC-K	SEL V\$6-EPL-AK-C)	\$27,850.14	K	31%	\$19,216.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6EPLC	SEL V\$6-EPL-C)	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6EPLC-I	SEL V\$6-EPL-C)	\$4,089.15	K	31%	\$2,821.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6EPLC-K	SEL V\$6-EPL-C)	\$4,118.14	K	31%	\$2,841.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESESPLUGC	SEL V\$6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESESPLUGC-I	SEL V\$6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESESPLUGC-K	SEL V\$6-ES-ESPL-UG-C)	\$5,183.11	K	31%	\$3,576.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESPKITC	SEL V\$6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESPKITC-I	SEL V\$6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESPKITC-K	SEL V\$6-ESP-KIT-C)	\$5,298.04	K	31%	\$3,655.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESSLKITC	SEL V\$6-ESSL-KIT-C)	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESSLKITC-I	SEL V\$6-ESSL-KIT-C)	\$579.15	K	31%	\$399.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6ESSLKITC-K	SEL V\$6-ESSL-KIT-C)	\$583.44	K	31%	\$402.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6OEPLAKC	SEL V\$6-OEPL-AK-C)	\$25,750.00	K	31%	\$17,767.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6OEPLAKC-I	SEL V\$6-OEPL-AK-C)	\$30,127.50	K	31%	\$20,787.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6OEPLAKC-K	SEL V\$6-OEPL-AK-C)	\$28,922.77	K	31%	\$19,956.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6OEPLC	SEL V\$6-OEPL-C)	\$4,525.00	K	31%	\$3,122.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6OEPLC-I	SEL V\$6-OEPL-C)	\$5,294.25	K	31%	\$3,653.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6OEPLC-K	SEL V\$6-OEPL-C)	\$5,083.51	K	31%	\$3,507.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6RBDV25C	SEL V\$6-RBADV25-C)	\$4,635.00	K	31%	\$3,198.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6RBDV25C-I	SEL V\$6-RBADV25-C)	\$5,422.95	K	31%	\$3,741.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6RBDV25C-K	SEL V\$6-RBADV25-C)	\$5,458.93	K	31%	\$3,766.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6RBSTD25C	SEL V\$6-RBSTD25-C)	\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6RBSTD25C-I	SEL V\$6-RBSTD25-C)	\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6RBSTD25C-K	SEL V\$6-RBSTD25-C)	\$3,635.46	K	31%	\$2,508.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SO8CPUC	SEL V\$6-SO-8CPU-C)	\$4,795.00	K	31%	\$3,308.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SO8CPUC-I	SEL V\$6-SO-8CPU-C)	\$5,610.15	K	31%	\$3,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SO8CPUC-K	SEL V\$6-SO-8CPU-C)	\$5,650.48	K	31%	\$3,898.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SOEPLUGC	SEL V\$6-SO-EPL-UG-C)	\$3,185.00	K	31%	\$2,197.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SOEPLUGC-I	SEL V\$6-SO-EPL-UG-C)	\$3,726.45	K	31%	\$2,571.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SOEPLUGC-K	SEL V\$6-SO-EPL-UG-C)	\$3,750.38	K	31%	\$2,587.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SOEPLUGC-K	SEL V\$6-SO-EPL-UG-C)	\$4,175.00	K	31%	\$2,880.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SOEPLUGC-I	SEL V\$6-SO-EPL-UG-C)	\$4,884.75	K	31%	\$3,370.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6SOEPLUGC-K	SEL V\$6-SO-EPL-UG-C)	\$4,914.96	K	31%	\$3,391.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6STDAK	SEL V\$6-STD-AK-C)	\$11,350.00	K	31%	\$7,831.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6STDAK-I	SEL V\$6-STD-AK-C)	\$13,279.50	K	31%	\$9,162.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6STDAK-K	SEL V\$6-STD-AK-C)	\$13,369.60	K	31%	\$9,225.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V\$6STDC	SEL V\$6-STD-C)	\$995.0													

EMC NASPO ValuePoint Contract MNWNC-109

3rd Party Product Price List

Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-112-451	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-454	HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-456	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-458	HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w/2YrMaint=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-467	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-468	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-469	HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-472	HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-476	UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-478	UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-479	UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-481	UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-483	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-484	UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-485	UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-486	UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-487	UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-490	UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-113-139	HCIA NP VSOM E+ 6.5 1CPU w/ 1Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-140	HCIA NP VSOM E+ 6.5 1CPU w/ 2Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-141	HCIA NP VSOM E+ 6.5 1CPU w/ 3Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-142	HCIA NP VSOM E+ 6.5 1CPU w/ 4Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-143	HCIA NP VSOM E+ 6.5 1CPU w/ 5Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-144	HCIA NP VSPH E+ 6.5 1CPU w/ 1Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-145	HCIA NP VSPH E+ 6.5 1CPU w/ 2Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-146	HCIA NP VSPH E+ 6.5 1CPU w/ 3Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-147	HCIA NP VSPH E+ 6.5 1CPU w/ 4Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-148	HCIA NP VSPH E+ 6.5 1CPU w/ 5Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-149	HCIA NP VSPH STD 6.5 1CPU w/1Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-150	HCIA NP VSPH STD 6.5 1CPU w/2Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-151	HCIA NP VSPH STD 6.5 1CPU w/3Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-152	HCIA NP VSPH STD 6.5 1CPU w/4Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-153	HCIA NP VSPH STD 6.5 1CPU w/5Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-154	HCIA NP VSPH ROBOADV6.5 25VM w/1YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-155	HCIA NP VSPH ROBOADV6.5 25VM w/2YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-156	HCIA NP VSPH ROBOADV6.5 25VM w/3YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-157	HCIA NP VSPH ROBOADV6.5 25VM w/4YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-158	HCIA NP VSPH ROBOADV6.5 25VM w/5YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-159	HCIA NP VSPH ROBOSTD6.5 25VM w/1YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-160	HCIA NP VSPH ROBOSTD6.5 25VM w/2YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-161	HCIA NP VSPH ROBOSTD6.5 25VM w/3YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-162	HCIA NP VSPH ROBOSTD6.5 25VM w/4YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-163	HCIA NP VSPH ROBOSTD6.5 25VM w/5YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-164	HCIA NP VSPH DSKTP 6.5 100VM w/1YrMnt=II	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-165	HCIA NP VSPH DSKTP 6.5 100VM w/2YrMnt=II	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5														

EMC NASPO ValuePoint Contract MNWC-109
3rd Party Product Price List
Effective April 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-113-177	HCIA UP VSPH E+ 6.5 1CPU w/ 4Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-178	HCIA UP VSPH E+ 6.5 1CPU w/ 5Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-113-179	HCIA UP VSPH STD 6.5 1CPU w/1Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-180	HCIA UP VSPH STD 6.5 1CPU w/2Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-181	HCIA UP VSPH STD 6.5 1CPU w/3Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-182	HCIA UP VSPH STD 6.5 1CPU w/4Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-183	HCIA UP VSPH STD 6.5 1CPU w/5Yr Maint=IG	\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-113-184	HCIA UP VSPH ROBOADV6.5 25VM w/1YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-185	HCIA UP VSPH ROBOADV6.5 25VM w/2YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-186	HCIA UP VSPH ROBOADV6.5 25VM w/3YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-187	HCIA UP VSPH ROBOADV6.5 25VM w/4YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-188	HCIA UP VSPH ROBOADV6.5 25VM w/5YrMnt=	\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-113-189	HCIA UP VSPH ROBOSTD6.5 25VM w/1YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-190	HCIA UP VSPH ROBOSTD6.5 25VM w/2YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-191	HCIA UP VSPH ROBOSTD6.5 25VM w/3YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-192	HCIA UP VSPH ROBOSTD6.5 25VM w/4YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-193	HCIA UP VSPH ROBOSTD6.5 25VM w/5YrMnt=	\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-113-194	HCIA UP VSPH DSKTP 6.5 100VM w/1YrMnt=II	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-195	HCIA UP VSPH DSKTP 6.5 100VM w/2YrMnt=II	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-196	HCIA UP VSPH DSKTP 6.5 100VM w/3YrMnt=II	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-197	HCIA UP VSPH DSKTP 6.5 100VM w/4YrMnt=II	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-198	HCIA UP VSPH DSKTP 6.5 100VM w/5YrMnt=II	\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-113-199	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/1YrMnt	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-200	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/2YrMnt	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-201	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/3YrMnt	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-202	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/4YrMnt	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-203	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/5YrMnt	\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-113-204	UPG VSPH STDTOV SOM 6.5 E+1CPUw/1YrMr	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-205	UPG VSPH STDTOV SOM 6.5 E+1CPUw/2YrMr	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-206	UPG VSPH STDTOV SOM 6.5 E+1CPUw/3YrMr	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-207	UPG VSPH STDTOV SOM 6.5 E+1CPUw/4YrMr	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-208	UPG VSPH STDTOV SOM 6.5 E+1CPUw/5YrMr	\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-209	UPG VSPH STD TO E+ 6.5 1CPU w/1Yr Mnt=IC	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-113-210	UPG VSPH STD TO E+ 6.5 1CPU w/2Yr Mnt=IC	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-113-211	UPG VSPH STD TO E+ 6.5 1CPU w/3Yr Mnt=IC	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-113-212	UPG VSPH STD TO E+ 6.5 1CPU w/4Yr Mnt=IC	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-113-213	UPG VSPH STD TO E+ 6.5 1CPU w/5Yr Mnt=IC	\$2,670.00	K	31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-113-214	UPG VSPH ROBO STDTOADV6.5 25VM-1YrMr	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-113-215	UPG VSPH ROBO STDTOADV6.5 25VM-2YrMr	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-113-216	UPG VSPH ROBO STDTOADV6.5 25VM-3YrMr	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-113-217	UPG VSPH ROBO STDTOADV6.5 25VM-4YrMr	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-113-218	UPG VSPH ROBO STDTOADV6.5 25VM-5YrMr	\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	458-001-738	HCIA NP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-001-739	HCIA UP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-204	HCIA NP VxRail vSphere 6.5 Software	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-205	HCIA UP VxRail vSphere 6.5 Software	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	BEDROCK-001	SEL Bedrock Ingest/Mgmt per Core AIM 1Y	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-002	SEL Bedrock Ingest/Mgmt Per Core AIM 2Y	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-003	SEL Bedrock Ingest/Mgmt per Core AIM 3Y	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-PLAT-001	SEL Bedrock Platform per Core 1Y	\$2,308.00	K	31%	\$1,592.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-PLAT-002	SEL Bedrock Platform per Core 2Y	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-PLAT-003	SEL Bedrock Platform per Core 3Y	\$6,923.00	K	31%	\$4,776.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	MICA-PLAT-001	SEL Mica Platform per Core 1Y	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	MICA-PLAT-002	SEL Mica Platform per Core 2Y	\$1,385.00	K	31%	\$955.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	MICA-PLAT-003	SEL Mica Platform per Core 3Y	\$2,077.00	K	31%	\$1,433.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI