					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CS1000HA-ISLN	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	$144,000.00	K	31%	$99,360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS100HA-ISLN	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	$48,000.00	K	31%	$33,120.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS155HA-ISLN	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	$66,000.00	K	31%	$45,540.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS2400HA-ISLN	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	$192,000.00	K	31%	$132,480.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS450HA-ISLN	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	$108,000.00	K	31%	$74,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS45HA-ISLN	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	$30,000.00	K	31%	$20,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS5000HA-ISLN	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	$240,000.00	K	31%	$165,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES1000HA-ISLN	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	$96,000.00	K	31%	$66,240.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES100HA-ISLN	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	$32,000.00	K	31%	$22,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES155HA-ISLN	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	$44,000.00	K	31%	$30,360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES2400HA-ISLN	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	$128,000.00	K	31%	$88,320.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES450HA-ISLN	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	$72,000.00	K	31%	$49,680.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES45HA-ISLN	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES5000HA-ISLN	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	$160,000.00	K	31%	$110,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	S10-80V4-75-32	SEL BullionS10,Intel 8880V4,7,5TB, 32GB	$523,318.01	K	31%	$361,089.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S10-90V4-10-64	SEL BullionS10,Intel 8890V4,10TB, 64GB	$879,790.85	K	31%	$607,055.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S10-90V4-75-32	SEL BullionS10,Intel 8890V4,7,5TB, 32GB	$566,047.28	K	31%	$390,572.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S12-80V4-9-32	SEL BullionS12,Intel 8880V4,9TB, 32GB	$606,113.27	K	31%	$418,218.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S12-90V4-12-64	SEL BullionS12,Intel 8890V4,12TB, 64GB	$1,033,880.68	K	31%	$713,377.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S12-90V4-9-32	SEL BullionS12,Intel 8890V4,9TB, 32GB	$657,388.40	K	31%	$453,598.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S14-80V4-10-32	SEL BullionS14,Intel 8880V4,10TB, 32GB	$688,908.53	K	31%	$475,346.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S14-90V4-10-32	SEL BullionS14,Intel 8890V4,10TB, 32GB	$748,729.51	K	31%	$516,623.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S14-90V4-14-64	SEL BullionS14,Intel 8890V4,14TB, 64GB	$1,187,970.51	K	31%	$819,699.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-80V4-12-32	SEL BullionS16,Intel 8880V4,12TB, 32GB	$771,703.80	K	31%	$532,475.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-90V4-12-32	SEL BullionS16,Intel 8890V4,12TB, 32GB	$840,070.63	K	31%	$579,648.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-90V4-12-64	SEL BullionS16,Intel 8890V4,12TB, 64GB	$1,131,351.58	K	31%	$780,632.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-90V4-16-64	SEL BullionS16,Intel 8890V4,16TB, 64GB	$1,342,060.34	K	31%	$926,021.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-1-32	SEL BullionS2,Intel 8880V4,1TB,32GB	$66,532.56	K	31%	$45,907.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-15-32	SEL BullionS2,Intel 8880V4,1.5TB,32GB	$74,680.13	K	31%	$51,529.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-512-32	SEL BullionS2,Intel 8880V4,512MB,32GB	$56,161.30	K	31%	$38,751.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-768-32	SEL BullionS2,Intel 8880V4,768MB,32GB	$60,235.08	K	31%	$41,562.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-90V4-2-64	SEL BullionS2,Intel 8880V4,2TB,64GB	$131,715.78	K	31%	$90,883.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-1-32	SEL BullionS4,Intel 8880V4,1TB,32GB	$106,466.84	K	31%	$73,462.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-15-32	SEL BullionS4,Intel 8880V4,1.5TB,32GB	$114,614.40	K	31%	$79,083.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-2-32	SEL BullionS4,Intel 8880V4,2TB,32GB	$127,209.36	K	31%	$87,774.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-3-32	SEL BullionS4,Intel 8880V4,3TB,32GB	$143,504.49	K	31%	$99,018.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-90V4-4-64	SEL BullionS4,Intel 8880V4,4TB,64GB	$257,575.80	K	31%	$177,727.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S6-80V4-4.5-32	SEL BullionS4,Intel 8880V4,4,5TB,32GB	$210,598.24	K	31%	$145,312.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S6-90V4-6-64	SEL BullionS6,Intel 8890V4,6TB, 64GB	$382,043.34	K	31%	$263,609.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-80V4-3-32	SEL BullionS8,Intel 8880V4,3TB, 32GB	$219,392.41	K	31%	$151,380.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-80V4-4-32	SEL BullionS8,Intel 8880V4,4TB, 32GB	$244,582.31	K	31%	$168,761.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-80V4-6-32	SEL BullionS8,Intel 8880V4,6TB, 32GB	$277,172.59	K	31%	$191,249.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-90V4-6-32	SEL BullionS8,Intel 8890V4,6TB, 32GB	$304,519.32	K	31%	$210,118.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-90V4-8-64	SEL BullionS8,Intel 8890V4,8TB, 64GB	$505,315.20	K	31%	$348,667.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH10-80V4-75-32	SEL S10,Intel 8880V4,7.5T,32GB,VNX16Gbps	$726,168.01	K	31%	$501,055.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH10-90V4-10-64	SEL S10,Intel 8890V4,10TB, 64G,VNX16Gbps	$1,127,016.14	K	31%	$777,641.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH10-90V4-75-32	SEL S10,Intel 8890V4,7.5T, 32G,VNX16Gbps	$768,897.29	K	31%	$530,539.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH12-80V4-9-32	SEL S12,Intel 8880V4,9TB, 32G,VNX16Gbps	$833,410.73	K	31%	$575,053.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH12-90V4-12-64	SEL S12,Intel 8890V4,12TB, 64G,VNX16Gbps	$1,312,764.55	K	31%	$905,807.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH12-90V4-9-32	SEL S12,Intel 8890V4,9TB, 32G,VNX16Gbps	$884,685.86	K	31%	$610,433.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH14-80V4-10-32	SEL S14,Intel 8880V4,10TB, 32G,VNX16Gbps	$944,385.95	K	31%	$651,626.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH14-90V4-10-32	SEL S14,Intel 8890V4,10TB, 32G,VNX16Gbps	$1,004,206.93	K	31%	$692,902.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH14-90V4-14-64	SEL S14,Intel 8890V4,14TB, 64G,VNX16Gbps	$1,492,618.81	K	31%	$1,029,906.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-80V4-12-32	SEL S16,Intel 8880V4,12TB, 32G,VNX16Gbps	$1,058,839.79	K	31%	$730,599.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-90V4-12-32	SEL S16,Intel 8890V4,12TB, 32G,VNX16Gbps	$1,127,206.62	K	31%	$777,772.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-90V4-12-64	SEL S16,Intel 8890V4,12TB, 64G,VNX16Gbps	$1,461,310.65	K	31%	$1,008,304.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-90V4-16-64	SEL S16,Intel 8890V4,16TB, 64G,VNX16Gbps	$1,673,571.43	K	31%	$1,154,764.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-1-32	SEL S2,Intel 8880V4,1TB,32G, VNX16Gbps	$168,463.94	K	31%	$116,240.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-15-32	SEL S2,Intel 8880V4,1.5TB,32G, VNX16Gbps	$176,611.51	K	31%	$121,861.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-512-32	SEL S2,Intel 8880V4,512MB,32G,VNX16Gbps	$158,092.27	K	31%	$109,083.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-768-32	SEL S2,Intel 8880V4,768MB,32G,VXN16Gbps	$162,166.47	K	31%	$111,894.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-90V4-2-64	SEL S2,Intel 8890V4,2TB,64G,VNX16Gbps	$233,647.17	K	31%	$161,216.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-1-32	SEL S4,Intel 8880V4,1TB,32G,VNX16Gbps	$207,910.80	K	31%	$143,458.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-15-32	SEL S4,Intel 8880V4,1.5TB,32G,VNX16Gbps	$216,058.37	K	31%	$149,080.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-2-32	SEL S4,Intel 8880V4,2TB,32GB,VNX16Gbps	$232,580.91	K	31%	$160,480.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-3-32	SEL S4,Intel 8880V4,3TB,32G,VNX16Gbps	$248,876.05	K	31%	$171,724.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-90V4-4-64	SEL S4,Intel 8880V4,4TB,64G,VNX16Gbps	$362,947.36	K	31%	$250,433.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH6-80V4-4.5-32	SEL S4,Intel 8880V4,4,5TB,32G,VNX16Gbps	$341,314.64	K	31%	$235,507.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH6-90V4-6-64	SEL S6,Intel 8890V4,6TB, 64G,VNX16Gbps	$512,421.61	K	31%	$353,570.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-80V4-3-32	SEL S8,Intel 8880V4,3TB, 32G,VNX16Gbps	$331,004.49	K	31%	$228,393.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-80V4-4-32	SEL S8,Intel 8880V4,4TB, 32G,VNX16Gbps	$356,194.40	K	31%	$245,774.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-80V4-6-32	SEL S8,Intel 8880V4,6TB, 32G,VNX16Gbps	$410,141.96	K	31%	$282,997.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-90V4-6-32	SEL S8,Intel 8890V4,6TB, 32GB,VNX16Gbps	$437,488.69	K	31%	$301,867.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-90V4-8-64	SEL S8,Intel 8890V4,8TB, 64GB,VNX16Gbps	$660,836.62	K	31%	$455,977.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	EMC-SEL-BTPE-1YR	SEL BlueTalon Policy Engine AIM Only 1Y	$346,154.00	K	31%	$238,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	EMC-SEL-BTPE-2YR	SEL BlueTalon Policy Engine AIM Only 2Y	$641,026.00	K	31%	$442,307.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	EMC-SEL-BTPE-3YR	SEL BlueTalon Policy Engine AIM Only 3Y	$769,231.00	K	31%	$530,769.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	EM-815-0010	SEL 815 FC HBA SINGLE PORT 8GBPS	$1,450.00	K	31%	$1,000.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE
5	XBR-R000294	SEL 2 POST MID MOUNT KIT/FLUSH MOUNT KI	$315.00	K	31%	$217.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE
5	10GE-SFPPAOC0701	SEL-10GE SFP+ TwinAx Active Optic Cbl,7m	$360.00	K	31%	$248.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10GE-SFPPAOC1001	SEL-10GE SFP+ TwinAx Optical Cable, 10m	$410.00	K	31%	$282.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-LR	SEL 10GBASE-LR SFP+ (LC) <=10km/SMF	$2,745.00	K	31%	$1,894.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-LR-8	SEL 10GBASE-LR SFPP SMF LC CONNECTOR 8	$15,160.00	K	31%	$10,460.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-LRM	SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	$1,495.00	K	31%	$1,031.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-SR	SEL 10GBASE-SR SFP+ (LC) <=300m/MMF	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-SR-8	SEL 10GBASE-SR SFPP MMF LC CONNECTOR	$5,160.00	K	31%	$3,560.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0101	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0108	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	$1,080.00	K	31%	$745.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0301	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	$210.00	K	31%	$144.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0308	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	$1,512.00	K	31%	$1,043.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0501	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	$260.00	K	31%	$179.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0508	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	$1,872.00	K	31%	$1,291.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-USR-8	SEL 10GE USR SFP+ (LC)<=100m/MMF qty8	$5,400.00	K	31%	$3,726.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10G-SFPP-ZR	SEL-10GBASE-ZR SFP+ optic 80km SMF	$15,995.00	K	31%	$11,036.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10GSFP-TWX-11	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	$136.00	K	31%	$93.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10GSFP-TWX-18	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	$979.00	K	31%	$675.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10GSFP-TWX-31	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	$190.00	K	31%	$131.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10GSFP-TWX-38	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	$1,370.00	K	31%	$945.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10GSFP-TWX-51	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	$236.00	K	31%	$162.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	10GSFP-TWX-58	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	$1,697.00	K	31%	$1,170.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	1G-SFP-TWX-0101	SEL D-ATTACH 1G SFP COPPER 1M S-CABLE	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	1G-SFP-TWX-0501	SEL 5M DIR ATTACH 1G SFP COPPER STCK CI	$260.00	K	31%	$179.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0101	SEL-4x10G D-ATTACH QSFP/4 SFP CBL1M 1PK	$650.00	K	31%	$448.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0301	SEL-4x10G D-ATTACH QSFP/4 SFP CBL3M 1PK	$800.00	K	31%	$552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0501	SEL-4x10G D-ATTACH QSFP/4 SFP CBL5M 1PK	$950.00	K	31%	$655.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-C-00501	SEL-40GE QSFP TwinAx Cable, 0.5m	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-C-00508	SEL-40GE QSFP TwinAx 0.5M, 8-PACK,	$1,080.00	K	31%	$745.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-C-0101	SEL 1x40GE QSFP D/A Copper Cbl 1m	$288.00	K	31%	$198.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0101	SEL-40GE TWINAX QSFP+ cable, 1m	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0301	SEL-40GE TWINAX QSFP+ cable, 3m	$650.00	K	31%	$448.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0501	SEL-40GE TWINAX QSFP+ cable, 5m	$800.00	K	31%	$552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-5410-PERP-1C	SEL-Perp(1 License), Bare Mtl 1-4 Cores	$3,365.00	K	31%	$2,321.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-5410-PERP-5C	SEL-Perp(1 License), Bare Metal 5+ Cores	$6,585.00	K	31%	$4,543.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-5415-PERP-VM	SEL-Perp(1 License), Virtual Machine	$2,375.00	K	31%	$1,638.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-5600P-1V	SEL-5600 vRTR Perp(1 Lic)w/1 vCPU DP Lic	$1,049.00	K	31%	$723.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-AMPFIPAAM-01	SEL-AMP FABRIC INSIGHT ADV ANA MGMT SW	$249,900.00	K	31%	$172,431.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-AMP-MAXCAP-01	SEL-ANALYTICS MONITORING PL MAXCAP 24S	$349,900.00	K	31%	$241,431.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-BFO-SML	SEL Flow Optimize-Lic 20G traffic mgmt	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	CC-MINIUSB-RJ45	SEL-Cons cable, male mini-USB/male RJ-45	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG100FXIROM	SEL 100Base-FX IR 15km SMF LC SFP OMC	$345.00	K	31%	$238.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG100FXLROM	SEL 100Base-FX 40km LR SMF SFP optic OMC	$455.00	K	31%	$313.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-100FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	$195.00	K	31%	$134.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-100FX-OM-8	SEL 8x100Base-FX SFP optic MMF(LC)(OMC)	$1,404.00	K	31%	$968.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-BXD	SEL 1000Base-BXD SFP SMF to E1MG-BXU	$1,315.00	K	31%	$907.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-BXU	SEL 1000Base-BXU SFP SMF to E1MG-BXD	$1,315.00	K	31%	$907.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-FX-IR-OM	SEL 100Base-FX IR 15km SMF LC SFP OMC	$313.00	K	31%	$215.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-FX-LR-OM	SEL 100Base-FX 40km LR SMF SFP optic OMC	$412.00	K	31%	$284.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	$177.00	K	31%	$122.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-FX-OM8	SEL 100Base-FX SFP optic MMF 8PK LC OMC	$1,272.00	K	31%	$877.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-LHA-OM	SEL 1000Base-LHA SFP optic SMF LC OMC	$3,995.00	K	31%	$2,756.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-LHA-OM-T	SEL-1000Base-LHA SFP optic, SMF	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-LHB	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-LX-OM	SEL 1000Base-LX SFP optic SMF LC OMC	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-LX-OM-8	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	$8,280.00	K	31%	$5,713.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-SX-OM	SEL 1000Base-SX SFP optic MMF LC OMC	$525.00	K	31%	$362.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-SX-OM-8	SEL 1000Base-SX SFP optic 8PK MMF LC OMC	$3,780.00	K	31%	$2,608.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	E1MG-TX	SEL 1000BASE-TX SFP Copper RJ-45Conn	$325.00	K	31%	$224.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6400-C12-MGNT	SEL-6430/-C12 Magnet Mount Kit	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6400-C12-RMK	SEL-6430/-C12 2-Post Mount Kit	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6400-EPS1500	SEL ICX6430/50 1500W Ext Pwr-RPS/EPS	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6400-RMK	SEL ICX6430/6450 2 Post Rck Kit Spare	$50.00	K	31%	$34.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6430-24	SEL 24p 1G 4x1G SFP U/S Ports Fanless	$1,295.00	K	31%	$893.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6430-24P	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	$2,295.00	K	31%	$1,583.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6430-48	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	$2,795.00	K	31%	$1,928.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6430-48P	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	$4,095.00	K	31%	$2,825.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6430-C12	SEL-12-port 1G Compact Switch (4 PoE+)	$1,095.00	K	31%	$755.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX64502X10GLPOD	SEL 6450 CapLic UPG 1G U/S Prts(+1G/10G)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6450-C12-PD	SEL-12-port 1G Compact Switch (4 PoE+)PD	$1,595.00	K	31%	$1,100.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX6450-PREM-LIC	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	$800.00	K	31%	$552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7000-RMK	SEL-RACK MOUNT KIT,2 POST,ICX7750/7450	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-24	SEL-24-port 1 GbE switch with 8x1GbE SFP	$2,100.00	K	31%	$1,449.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-24-2X10G	SEL-24prt 1 G bundle 2x1GbE/10GbE+6x1GbE	$2,650.00	K	31%	$1,828.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-24G	SEL-24-port 1 GbE 4x1GbE SFP	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-24P	SEL-24-prt 1 GbE switch PoE+ 360W	$2,650.00	K	31%	$1,828.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ICX7250-24P2X10G	SEL-24-prt 1 GbE switch PoE+ 360W bundle	$3,200.00	K	31%	$2,208.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-2X10GPOD	SEL-7250 Upgrd uplnk prts to 2x1GE/10GE	$1,400.00	K	31%	$966.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-48	SEL-48-prt 1 GbE switch with 8x1GbE SFP+	$3,200.00	K	31%	$2,208.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-48-2X10G	SEL-48-prt 1 GbE switch bundle	$3,900.00	K	31%	$2,691.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-48P	SEL-48-prt 1 GbE switch PoE+ 720W	$4,600.00	K	31%	$3,174.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-48P2X10G	SEL-48-prt 1 GbE switch PoE+ 720W bundle	$5,300.00	K	31%	$3,657.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-8X10GPOD	SEL-ICX7250 Upgrd to 8x1GbE/10GbE uplnk	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7250-PREM-LIC	SEL-ICX7250 Layer 3 Premium Software	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7400-1X40GQ	SEL-ICX 7450 1-port 40GbE QSFP+ Module	$800.00	K	31%	$552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7400-4X10GC	SEL-ICX 7450 4-port 1/10GbE 10GBase-T	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7400-4X10GF	SEL-ICX 7450 4-port 1/10GbE SFP+ Module	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7400-4X1GF	SEL-ICX 7450 4-port 100M/1GbE SFP Module	$400.00	K	31%	$276.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-24	SEL-24-port 1 GbE switch, 3 mod slots	$3,095.00	K	31%	$2,135.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-24-E	SEL-24-port 1 GbE switch bundle	$5,595.00	K	31%	$3,860.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-24P	SEL-24-port 1 GbE swch PoE+, 3 mod slots	$3,495.00	K	31%	$2,411.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-24P-E	SEL-24-port 1 GbE switch PoE+ bundle	$6,595.00	K	31%	$4,550.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-48	SEL-48-port 1 GbE switch, 3 mod slots	$5,295.00	K	31%	$3,653.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-48-E	SEL-48-port 1 GbE switch bundle	$7,995.00	K	31%	$5,516.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-48F	SEL-48-port 1 GbE SFP switch, 3 modslots	$9,995.00	K	31%	$6,896.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-48F-E	SEL-48-port 1 GbE SFP switch bundle	$11,995.00	K	31%	$8,276.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-48P	SEL-48-port 1 GbE swch PoE+, 3 mod slots	$6,795.00	K	31%	$4,688.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-48P-E	SEL-48-port 1 GbE switch PoE+ bundle	$9,995.00	K	31%	$6,896.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-48PSTK-E	SEL-48-port 1 GbE switch PoE+ bundle	$9,195.00	K	31%	$6,344.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7450-PREM-LIC	SEL-ICX 7450 LAYER 3 PREM SOFTWARE LIC	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-26Q	SEL-7750 w/26 40GbE prts 1 mod slot.	$21,500.00	K	31%	$14,835.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-48C	SEL-7750 w/48 40GbE prts 1 mod slot.	$23,900.00	K	31%	$16,491.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-48F	SEL-7750w/48 10GbE SFP+ prts, 6 10/40GbE	$21,500.00	K	31%	$14,835.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-6Q	SEL-ICX7750 six port 40GbE QSFP+ module	$5,995.00	K	31%	$4,136.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-FAN-E	SEL-(4) 7750 Fans prt side air intake	$1,495.00	K	31%	$1,031.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-FAN-E-1	SEL-(1) 7750 Fan prt side air intake	$575.00	K	31%	$396.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-FAN-I	SEL-(4) 7750 Fan assys prt side air exh	$1,495.00	K	31%	$1,031.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-FAN-I-1	SEL- (1) 7750 Fan assy port side air exh	$575.00	K	31%	$396.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-L3-COE	SEL-7750 PREMIUM LAYER3 FEATURES	$6,495.00	K	31%	$4,481.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX7750-RMK	SEL-FRU,RCK MNT KIT,2 POST, 7750/7450	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX-EPS4000CBL01	SEL-EPS4000 Cable Direct; 1 EPS4000	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX-EPS4000CBL02	SEL-EPS4000 Cble Spli; 1 EPS4000 to 2	$300.00	K	31%	$207.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX-EPS4000SHELF	SEL-EPS4000 Shelf with 4 bays	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX-FAN10-E	SEL-7450 exhaust airflow fan, FTB	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	ICX-FAN10-I	SEL-7450 intake airflow fan, BTF	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCAUS	SEL Pwrcrd for RPS5/8/9/X424/X448 - AUS	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCAUS-EPS	SEL Pwrcrd AUSTRALIA 16A/250V	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PC-C13C14	SEL-C13/C14 15A Power Cord	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCEURO	SEL Pwrcrd for RPS2/3/5/9 EU version	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCEURO-EPS	SEL 16A250VCEE 7/7 EUROP-C191.8MR6	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCINDIA	SEL Pwrcrd for RPS2/3/5/9 India version	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCINDIA-EPS	SEL Pwrcrd INDIA 16A/250V	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCJAPAN	SEL Pwrcrd for RPS2/3/5/9 Japan version	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCJAPAN-EPS	SEL Pwrcrd JAPAN 15A 250V	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCSWISS-C1312GHF	SEL-PWR CRD, SWISS TO C13,10A,250V	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCTAIWAN-EPS	SEL Pwrcrd TAIWAN 16A 250V	$68.00	K	31%	$46.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCUK	SEL Pwrcrd for RPS2/3/5/9 UK version	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCUK-EPS	SEL Pwrcrd UK 13A 250V	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCUSA	SEL-PWR CRD-RPS2/3/5/9 USA vers 9'10"	$11.00	K	31%	$7.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCUSA2	SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PL-WAF-ADMIN	SEL-Web Application Firewall Admin Mod	$5,600.00	K	31%	$3,864.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PL-WAF-DEC-CORE	SEL-Web App Firewall Decider (/core)	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PL-WAF-PROXYENF	SEL-WAF Proxy Enforcer Mod	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PL-WAF-WEBENF	SEL-WAF Web Server Enforcer Mod	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS15-E	SEL 6610/50NON-POE250W PSU p-side intake	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS15-I	SEL 6610/50 NON-POE 250W PSU p-side exh	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS16DC-E	SEL 510W DC Pwr forICX6610/50-EXHAUSTair	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS16DC-I	SEL 510W DC Pwr forICX6610/50-Intakeair	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS16-E	SEL 1000W Pwr-ICX6610 PoE-Exhaustairflow	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS16-I	SEL 6610 POE 1000W PSU PORT SIDE EXHAUS	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS17	SEL-1 Pwr Supp for EPS4000 Shelf; 920W	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS9+E	SEL-500W AC pwr supp w/ exhaust airflow	$995.00	K	31%	$686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS9+I	SEL-500W AC pwr supp w/ intake airflow	$995.00	K	31%	$686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS9DC+E	SEL-500W DC pwr supp w/ exhaust airflow	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	RPS9DC+I	SEL-FRU,500WDCPS,INTAKE,ICX7750	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SAF-1000	SEL-Web App Firewall Mod(for VTM Std Ed)	$8,400.00	K	31%	$5,796.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SAF-2000	SEL-Web App Firewall Mod(for VTM ENT Ed)	$12,400.00	K	31%	$8,556.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SAF-4000	SEL-Web App Firewall(VTM ENT Ed 5Gb+)	$20,400.00	K	31%	$14,076.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SAFPX-1000-H	SEL-WAF Proxy - 5Gbps	$23,640.00	K	31%	$16,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SAFPX-1000-L	SEL-WAF Proxy - 200 Mbps	$9,160.00	K	31%	$6,320.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SAFPX-1000-M	SEL-WAF Proxy - 1Gbps	$14,120.00	K	31%	$9,742.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SAFPX-1000-VH	SEL-WAF Proxy - 10Gbps	$32,360.00	K	31%	$22,328.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SPTM-1000-H	SEL-UPG-WAP(1Gbps)>VTM Std Ed(1Gbps)	$3,600.00	K	31%	$2,484.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SPTM-1000-L	SEL-UPG-WAP(10Mbps)>VTM Std Ed(10Mbps)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SPTM-1000-M	SEL-UPG-WAP(200Mbps)>VTM Std Ed(200Mbps)	$2,800.00	K	31%	$1,932.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SPTM-2000-L	SEL-UPG-WAP(1Gbps)>VTM ENT Ed(1Gbps)	$9,200.00	K	31%	$6,348.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SPTM-2000-M	SEL-UPG-WAP(2Gbps)>VTM ENT Ed(2Gbps)	$12,400.00	K	31%	$8,556.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SPTM-4000-H	SEL-UPG-WAP(20Gbps)>VTM ENT Ed(20Gbps)	$20,400.00	K	31%	$14,076.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SPTM-4000-L	SEL-UPG-WAP(5Gbps)>VTM ENT Ed(5Gbps)	$18,800.00	K	31%	$12,972.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	SPTM-4000-M	SEL-UPG-WAP(10Gbps)>VTM ENT Ed(10Gbps)	$19,600.00	K	31%	$13,524.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-1000-H	SEL-Virtual Traffic Mgr Std Ed-1Gbps	$11,600.00	K	31%	$8,004.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-1000-H1	SEL-Virtual Traffic Mgr Std Ed-5Gbps	$18,800.00	K	31%	$12,972.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-1000-L	SEL-Virtual Traffic Mgr Std Ed-10 Mbps	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-1000-M	SEL-Virtual Traffic Mgr Std Ed-200 Mbps	$7,600.00	K	31%	$5,244.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-2000-L	SEL-Virtual Traffic Mgr Ent Ed - 1Gbps	$17,200.00	K	31%	$11,868.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-2000-M	SEL-Virtual Traffic Mgr Ent Ed - 2Gbps	$23,600.00	K	31%	$16,284.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-4000-H	SEL-Virtual Traffic Mgr Ent Ed - 20Gbps	$45,200.00	K	31%	$31,188.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-4000-L	SEL-Virtual Traffic Mgr Ent Ed - 5Gbps	$32,400.00	K	31%	$22,356.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-4000-M	SEL-Virtual Traffic Mgr Ent Ed - 10Gbps	$39,600.00	K	31%	$27,324.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-4000-VH	SEL-Virtual Traffic Mgr Ent Ed-Unlimited	$50,800.00	K	31%	$35,052.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-200	SEL-vTM bulk pkg SD - Adv LBw/SSL-5Gbps	$35,500.00	K	31%	$24,495.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-300	SEL-vTM Standard Edition for SD - 5Gbps	$55,500.00	K	31%	$38,295.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-300-L	SEL-vTM Standard Edition for SD - 2Gbps	$38,850.00	K	31%	$26,806.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-400	SEL-vTM EntEd for SD - 5Gbps	$75,500.00	K	31%	$52,095.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-400-L	SEL-vTM EntEd for SD - 2Gbps	$52,850.00	K	31%	$36,466.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-ADD-FIPS	SEL-FIPS add-on for SD - 5Gbps	$7,550.00	K	31%	$5,209.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-ADD-FIPS-L	SEL-FIPS add-on for SD - 2Gbps	$5,285.00	K	31%	$3,646.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-ADD-WAF	SEL-vWeb App FW add-on for SD - 5Gbps	$50,000.00	K	31%	$34,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-ADD-WAF-L	SEL-vWeb App FW add-on for SD - 2Gbps	$35,000.00	K	31%	$24,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-ADD-WEBACC	SEL-Web Acc add-on for SD - 5Gbps	$37,000.00	K	31%	$25,530.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-ADD-WEBA-L	SEL-Web Acc add-on for SD - 2Gbps	$25,900.00	K	31%	$17,871.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-B-WAFPROXY	SEL-vWeb Appl Firewall Proxy SD - 5Gbps	$61,100.00	K	31%	$42,159.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-FIPS-1000	SEL-FIPS Add-On Mod (for VTM Std Ed)	$1,160.00	K	31%	$800.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-FIPS-2000	SEL-FIPS Add-On Mod (for VTM ENT Ed)	$2,360.00	K	31%	$1,628.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STM-FIPS-4000	SEL-FIPS Mod(VTM ENT 5Gb+)FIPS140-2 Lvl1	$5,080.00	K	31%	$3,505.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STX-APT	SEL-Web Accel EXP Add-On Mod (for VTM)	$3,200.00	K	31%	$2,208.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	STX-STD	SEL-Web Accel Std Add-On Mod (for VTM)	$14,800.00	K	31%	$10,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAF-1K-2K	SEL-UPG Web App Firewall-VTM (STD>ENT)	$4,600.00	K	31%	$3,174.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAF-1K-4K	SEL-UPG Web App Firewall-VTM(STD>ENT5gb)	$13,800.00	K	31%	$9,522.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAF-2K-4K	SEL-UPG Web App Firewall-VTM(ENT>ENT5gb)	$9,200.00	K	31%	$6,348.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAFB300FB400	SEL-Upg - vTM w/ vWeb App FW 300 to 400	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-HVH	SEL-UPG-WAF Proxy SAFPX-1K-H>SAFPX-1K-V	$10,028.00	K	31%	$6,919.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LH	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-H	$16,652.00	K	31%	$11,489.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LM	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-M	$5,704.00	K	31%	$3,935.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LVH	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-VI	$26,680.00	K	31%	$18,409.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-MH	SEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-H	$10,948.00	K	31%	$7,554.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-MVH	SEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-V	$20,976.00	K	31%	$14,473.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KH	SEL-UPG-VTM Std Ed(5Gbps)>Ent(20Gbps)	$30,360.00	K	31%	$20,948.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KL	SEL-UPG-VTM Std Ed(5Gbps)>Ent(5Gbps)	$15,640.00	K	31%	$10,791.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KM	SEL-UPG-VTM Std Ed(5Gbps)>Ent(10Gbps)	$23,920.00	K	31%	$16,504.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM1KH1-4KVH	SEL-UPG-VTM Std Ed(5Gbps)>Ent Unlimited	$36,800.00	K	31%	$25,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-2KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(1Gbps)	$6,440.00	K	31%	$4,443.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-2KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(2Gbps)	$13,800.00	K	31%	$9,522.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KH	SEL-UPG-VTM Std Ed(1Gbps)>Ent(20Gbps)	$38,640.00	K	31%	$26,661.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(5Gbps)	$23,920.00	K	31%	$16,504.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(10Gbps)	$32,200.00	K	31%	$22,218.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KVH	SEL-UPG-VTM Std Ed(1Gbps)>Ent Unlimited	$45,080.00	K	31%	$31,105.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1K-H-H1	SEL-UPG-VTM Std Ed(1Gbps)up to(5Gbps)	$8,280.00	K	31%	$5,713.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-2KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(1Gbps)	$14,720.00	K	31%	$10,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-2KM	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(2Gbps)	$22,080.00	K	31%	$15,235.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KH	SEL-UPG-VTM Std Ed(10Mbp)>Ent Ed(20Gbps)	$46,920.00	K	31%	$32,374.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(5Gbps)	$32,200.00	K	31%	$22,218.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KM	SEL-UPG-VTM Std Ed(10Mbp)>Ent Ed(10Gbps)	$40,480.00	K	31%	$27,931.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KVH	SEL-UPG-VTM Std Ed(10Mbps)>Ent Unlimited	$53,360.00	K	31%	$36,818.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-H	SEL-UPG-VTM Std Ed(10Mbps)up to(1Gbps)	$8,280.00	K	31%	$5,713.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-H1	SEL-UPG-VTM Std Ed(10Mbps)up to(5Gbps)	$16,560.00	K	31%	$11,426.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-M	SEL-UPG-VTM Std Ed(10Mbps)up to(200Mbps)	$3,680.00	K	31%	$2,539.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-2KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(1Gbps)	$11,040.00	K	31%	$7,617.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-2KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(2Gbps)	$18,400.00	K	31%	$12,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KH	SEL-UPG-VTM Std Ed(200Mbps)>Ent(20Gbps)	$43,240.00	K	31%	$29,835.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(5Gbps)	$28,520.00	K	31%	$19,678.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(10Gbps)	$36,800.00	K	31%	$25,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KVH	SEL-UPG-VTM Std Ed(200Mbps)>Ent Unlimitd	$49,680.00	K	31%	$34,279.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1K-M-H	SEL-UPG-VTM Std Ed(200Mbps)up to(1Gbps)	$4,600.00	K	31%	$3,174.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-1K-M-H1	SEL-UPG-VTM Std Ed(200Mbps)up to(5Gbps)	$12,880.00	K	31%	$8,887.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(20Gbps)	$32,200.00	K	31%	$22,218.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KL	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(5Gbps)	$17,480.00	K	31%	$12,061.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KM	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(10Gbps)	$25,760.00	K	31%	$17,774.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KVH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent Unlimited	$38,640.00	K	31%	$26,661.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2K-L-M	SEL-UPG-VTM ENT Ed(1Gbps)up to(2Gbps)	$7,360.00	K	31%	$5,078.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	UPG-STM-2KM-4KH	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(20Gbps)	$24,840.00	K	31%	$17,139.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KL	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(5Gbps)	$10,120.00	K	31%	$6,982.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KM	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(10Gbps)	$18,400.00	K	31%	$12,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KVH	SEL-UPG-VTM ENT Ed(2Gbps)>Ent Unlimited	$31,280.00	K	31%	$21,583.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-4K-H-VH	SEL-UPG-VTM ENT Ed(20Gbps)up to unlimitd	$6,440.00	K	31%	$4,443.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-H	SEL-UPG-VTM ENT Ed(5Gbps)up to(20Gbps)	$14,720.00	K	31%	$10,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-M	SEL-UPG-VTM ENT Ed(5Gbps)up to(10Gbps)	$8,280.00	K	31%	$5,713.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-VH	SEL-UPG-VTM ENT Ed(5Gbps)up to unlimited	$21,160.00	K	31%	$14,600.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-4K-M-H	SEL-UPG-VTM ENT Ed(10Gbps)up to(20Gbps)	$6,440.00	K	31%	$4,443.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-4K-M-VH	SEL-UPG-VTM ENT Ed(10Gbps)up to unlimitd	$12,880.00	K	31%	$8,887.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-B200400	SEL-UPG-STM-B-200 > vTM Ent Ed SD-5Gbps	$50,000.00	K	31%	$34,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-B200O300	SEL-UPG-STM-B-200 > vTM Std Ed SD-5Gbps	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-B300400	SEL-Upg - vTM Std Ed to EntEd SD-5Gbps	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STMB300L400L	SEL-Upg - vTM Std Ed to EntEd SD-2Gbps	$17,500.00	K	31%	$12,075.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-FPS1K-2K	SEL-UPG-FIPS for VTM(Std Ed>ENT Ed)	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-FPS1K-4K	SEL-UPG-FIPS for VTM(Std Ed>ENT 5Gb)	$3,920.00	K	31%	$2,704.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STM-FPS2K-4K	SEL-UPG-FIPS for VTM(ENT Ed>ENT 5Gb)	$2,720.00	K	31%	$1,876.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-STX-APT-STD	SEL-UPG-Web Accel Exp Mod > Std Mod	$14,500.00	K	31%	$10,005.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZAFM-A>SAF2K	SEL-UPG-App Firewall(ZeusTM 1GB)>SAF-2K	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZAFM-B>SAF2K	SEL-UPG-App Firewall(ZeusTM 2GB)>SAF-2K	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZAFM-C>SAF4K	SEL-UPG-App Firewall(ZeusTM 5GB)>SAF-4K	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZAFM-D>SAF4K	SEL-UPG-App Firewall(ZeusTM UnL)>SAF-4K	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZLB>STM1KH	SEL-UPG-Zeus Load Balancer > STM-1000-H	$2,400.00	K	31%	$1,656.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZTM-A>STM2KL	SEL-UPG-Zeus TM (1 Gbits) > STM-2000-L	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZTM-B>STM2KM	SEL-UPG-Zeus TM (2 Gbits) > STM-2000-M	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZTM-C>STM4KL	SEL-UPG-Zeus TM (5 Gbits) > STM-4000-L	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZTMD>STM4KVI	SEL-UPG-Zeus TM (unlimtd) > STM-4000-VH	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	UPG-ZXTM>STM2KL	SEL-UPG-Zeus TM(purch<=09/09)>STM-2000-L	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-000195	SEL-FIPS SECURITY SEAL FOR SYSTEM	$499.00	K	31%	$344.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-R000030	SEL-Serial Cable (RJ-45 Connector)	$50.00	K	31%	$34.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-R000291	SEL-6510-6505-6710-6740 4 P RCK MNT KIT	$175.00	K	31%	$120.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-R000292	SEL-6510-6505-6710-6740 MID-MOUNT KIT	$175.00	K	31%	$120.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-R000293	SEL-FLUSH MOUNT KIT 6710 6740	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-R000295	SEL-FRU,UNIV RCK MNT,4 POST 24"-32	$430.00	K	31%	$296.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-R000296	SEL FRU,UNIVERSAL RACK MOUNT KIT,4 POS	$430.00	K	31%	$296.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	11-1433-LIC-L1	SEL: VF-DD2-25VM-F-L1	$19,593.75	K	31%	$13,519.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1433-LIC-L2	SEL: VF-DD2-25VM-F-L2	$19,181.25	K	31%	$13,235.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1433-LIC-L3	SEL: VF-DD2-25VM-F-L3	$18,562.50	K	31%	$12,808.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1433-LIC-L4	SEL: VF-DD2-25VM-F-L4	$17,943.75	K	31%	$12,381.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1433-LIC-L5	SEL: VF-DD2-25VM-F-L5	$17,118.75	K	31%	$11,811.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1568-LIC	SEL: VF-HYPM5-F	$396.00	K	31%	$273.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1568-LIC-L1	SEL: VF-HYPM5-F-L1	$376.20	K	31%	$259.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1568-LIC-L2	SEL: VF-HYPM5-F-L2	$368.28	K	31%	$254.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1568-LIC-L3	SEL: VF-HYPM5-F-L3	$356.40	K	31%	$245.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1568-LIC-L4	SEL: VF-HYPM5-F-L4	$344.52	K	31%	$237.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1568-LIC-L5	SEL: VF-HYPM5-F-L5	$328.68	K	31%	$226.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1594-LIC	SEL: CA-DEVK-LIC-F	$1.10	K	31%	$0.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1786-LIC	SEL: CA6-DEVK-F	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1786-LIC-L1	SEL: CA6-DEVK-F-L1	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1786-LIC-L2	SEL: CA6-DEVK-F-L2	$20,460.00	K	31%	$14,117.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1786-LIC-L3	SEL: CA6-DEVK-F-L3	$19,800.00	K	31%	$13,662.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1786-LIC-L4	SEL: CA6-DEVK-F-L4	$19,140.00	K	31%	$13,206.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1786-LIC-L5	SEL: CA6-DEVK-F-L5	$18,260.00	K	31%	$12,599.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1790-LIC	SEL: THIN5-STE-F	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1790-LIC-L1	SEL: THIN5-STE-F-L1	$5,225.00	K	31%	$3,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1790-LIC-L2	SEL: THIN5-STE-F-L2	$5,115.00	K	31%	$3,529.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1790-LIC-L3	SEL: THIN5-STE-F-L3	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1790-LIC-L4	SEL: THIN5-STE-F-L4	$4,785.00	K	31%	$3,301.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1790-LIC-L5	SEL: THIN5-STE-F-L5	$4,565.00	K	31%	$3,149.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1791-LIC	SEL: THIN5-100PK-F	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1791-LIC-L1	SEL: THIN5-100PK-F-L1	$1,985.50	K	31%	$1,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1791-LIC-L2	SEL: THIN5-100PK-F-L2	$1,943.70	K	31%	$1,341.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1791-LIC-L3	SEL: THIN5-100PK-F-L3	$1,881.00	K	31%	$1,297.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1791-LIC-L4	SEL: THIN5-100PK-F-L4	$1,818.30	K	31%	$1,254.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1791-LIC-L5	SEL: THIN5-100PK-F-L5	$1,734.70	K	31%	$1,196.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1909-LIC	SEL Mrg Win/ Hw Mig 1 Dev TI 6M Min 10	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1980-LIC	SEL: VR6-OSTD25-F	$3,438.00	K	31%	$2,372.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1980-LIC-L1	SEL: VR6-OSTD25-F-L1	$3,266.00	K	31%	$2,253.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1980-LIC-L2	SEL: VR6-OSTD25-F-L2	$3,197.00	K	31%	$2,205.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1980-LIC-L3	SEL: VR6-OSTD25-F-L3	$3,094.00	K	31%	$2,134.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1980-LIC-L4	SEL: VR6-OSTD25-F-L4	$2,991.00	K	31%	$2,063.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1980-LIC-L5	SEL: VR6-OSTD25-F-L5	$2,853.00	K	31%	$1,968.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1981-LIC	SEL: VR6-OADV25-F	$7,563.00	K	31%	$5,218.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1981-LIC-L1	SEL: VR6-OADV25-F-L1	$7,184.00	K	31%	$4,956.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1981-LIC-L2	SEL: VR6-OADV25-F-L2	$7,033.00	K	31%	$4,852.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1981-LIC-L3	SEL: VR6-OADV25-F-L3	$6,806.00	K	31%	$4,696.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1981-LIC-L4	SEL: VR6-OADV25-F-L4	$6,579.00	K	31%	$4,539.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1981-LIC-L5	SEL: VR6-OADV25-F-L5	$6,277.00	K	31%	$4,331.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1982-LIC	SEL: VR6-OENT25-F	$19,113.00	K	31%	$13,187.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1982-LIC-L1	SEL: VR6-OENT25-F-L1	$18,157.00	K	31%	$12,528.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1982-LIC-L2	SEL: VR6-OENT25-F-L2	$17,775.00	K	31%	$12,264.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1982-LIC-L3	SEL: VR6-OENT25-F-L3	$17,201.00	K	31%	$11,868.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1982-LIC-L4	SEL: VR6-OENT25-F-L4	$16,628.00	K	31%	$11,473.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1982-LIC-L5	SEL: VR6-OENT25-F-L5	$15,863.00	K	31%	$10,945.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1983-LIC	SEL: VR6-OSTD-OADV-UG-F	$4,538.00	K	31%	$3,131.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1983-LIC-L1	SEL: VR6-OSTDOADV-UG-F-L1	$4,311.00	K	31%	$2,974.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1983-LIC-L2	SEL: VR6-OSTDOADV-UG-F-L2	$4,220.00	K	31%	$2,911.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1983-LIC-L3	SEL: VR6-OSTDOADV-UG-F-L3	$4,084.00	K	31%	$2,817.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1983-LIC-L4	SEL: VR6-OSTDOADV-UG-F-L4	$3,948.00	K	31%	$2,724.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1984-LIC	SEL: VR6-OSTD-OENT-UG-F	$17,243.00	K	31%	$11,897.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1984-LIC-L1	SEL: VR6-OSTDOENT-UG-F-L1	$16,380.00	K	31%	$11,302.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1984-LIC-L2	SEL: VR6-OSTDOENT-UG-F-L2	$16,036.00	K	31%	$11,064.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1984-LIC-L3	SEL: VR6-OSTDOENT-UG-F-L3	$15,518.00	K	31%	$10,707.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1984-LIC-L4	SEL: VR6-OSTDOENT-UG-F-L4	$15,001.00	K	31%	$10,350.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1985-LIC	SEL: VR6-OADV-OENT-UG-F	$12,705.00	K	31%	$8,766.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1985-LIC-L1	SEL: VR6-OADVOENT-UG-F-L1	$12,070.00	K	31%	$8,328.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1985-LIC-L2	SEL: VR6-OADVOENT-UG-F-L2	$11,816.00	K	31%	$8,153.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1985-LIC-L3	SEL: VR6-OADVOENT-UG-F-L3	$11,435.00	K	31%	$7,890.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1985-LIC-L4	SEL: VR6-OADVOENT-UG-F-L4	$11,053.00	K	31%	$7,626.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1998-LIC	SEL: VR6-VU10-F	$825.00	K	31%	$569.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1998-LIC-L1	SEL: VR6-VU10-F-L1	$784.00	K	31%	$540.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1998-LIC-L2	SEL: VR6-VU10-F-L2	$767.00	K	31%	$529.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1998-LIC-L3	SEL: VR6-VU10-F-L3	$743.00	K	31%	$512.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1998-LIC-L4	SEL: VR6-VU10-F-L4	$718.00	K	31%	$495.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1998-LIC-L5	SEL: VR6-VU10-F-L5	$685.00	K	31%	$472.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1999-LIC-L1	SEL: VR6-VU100-F-L1	$7,838.00	K	31%	$5,408.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1999-LIC-L2	SEL: VR6-VU100-F-L2	$7,673.00	K	31%	$5,294.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1999-LIC-L3	SEL: VR6-VU100-F-L3	$7,425.00	K	31%	$5,123.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1999-LIC-L4	SEL: VR6-VU100-F-L4	$7,178.00	K	31%	$4,952.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1999-LIC-L5	SEL: VR6-VU100-F-L5	$6,848.00	K	31%	$4,725.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2015-LIC-L1	SEL: HZ-FLX-10-F-L1	$2,613.00	K	31%	$1,802.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2015-LIC-L2	SEL: HZ-FLX-10-F-L2	$2,558.00	K	31%	$1,765.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2015-LIC-L3	SEL: HZ-FLX-10-F-L3	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2015-LIC-L4	SEL: HZ-FLX-10-F-L4	$2,393.00	K	31%	$1,651.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2015-LIC-L5	SEL: HZ-FLX-10-F-L5	$2,283.00	K	31%	$1,575.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2064-LIC	SEL: EDU-VCOPICM6-OS-F	$41,525.00	K	31%	$28,652.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2065-LIC	SEL: EDU-VCOPICM6-OE-F	$4,945.00	K	31%	$3,412.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2066-LIC	SEL: EDU-VCOPICM6-XP-F	$4,153.00	K	31%	$2,865.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2067-LIC	SEL: MGP-10-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2067-LIC-L1	SEL: MGP-10-F-L1	$1,568.00	K	31%	$1,081.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2067-LIC-L2	SEL: MGP-10-F-L2	$1,535.00	K	31%	$1,059.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2067-LIC-L3	SEL: MGP-10-F-L3	$1,485.00	K	31%	$1,024.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2067-LIC-L4	SEL: MGP-10-F-L4	$1,436.00	K	31%	$990.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2067-LIC-L5	SEL: MGP-10-F-L5	$1,370.00	K	31%	$945.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2068-LIC	SEL: MGP-100-F	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2068-LIC-L1	SEL: MGP-100-F-L1	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2068-LIC-L2	SEL: MGP-100-F-L2	$15,345.00	K	31%	$10,588.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2068-LIC-L3	SEL: MGP-100-F-L3	$14,850.00	K	31%	$10,246.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2068-LIC-L4	SEL: MGP-100-F-L4	$14,355.00	K	31%	$9,904.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2068-LIC-L5	SEL: MGP-100-F-L5	$13,695.00	K	31%	$9,449.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2069-LIC	SEL: MW-MGP-10-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2069-LIC-L1	SEL: MW-MGP-10-F-L1	$1,150.00	K	31%	$793.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2069-LIC-L2	SEL: MW-MGP-10-F-L2	$1,125.00	K	31%	$776.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2069-LIC-L3	SEL: MW-MGP-10-F-L3	$1,089.00	K	31%	$751.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2069-LIC-L4	SEL: MW-MGP-10-F-L4	$1,053.00	K	31%	$726.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2069-LIC-L5	SEL: MW-MGP-10-F-L5	$1,004.00	K	31%	$692.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2070-LIC	SEL: MW-MGP-100-F	$11,616.00	K	31%	$8,015.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2070-LIC-L1	SEL: MW-MGP-100-F-L1	$11,035.00	K	31%	$7,614.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2070-LIC-L2	SEL: MW-MGP-100-F-L2	$10,803.00	K	31%	$7,454.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2070-LIC-L3	SEL: MW-MGP-100-F-L3	$10,454.00	K	31%	$7,213.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2070-LIC-L4	SEL: MW-MGP-100-F-L4	$10,106.00	K	31%	$6,973.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2070-LIC-L5	SEL: MW-MGP-100-F-L5	$9,641.00	K	31%	$6,652.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F	$2,745.00	K	31%	$1,894.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2112-LIC-L1	SEL: ST6-VSAN-F-L1	$2,607.00	K	31%	$1,798.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2112-LIC-L2	SEL: ST6-VSAN-F-L2	$2,552.00	K	31%	$1,760.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2112-LIC-L3	SEL: ST6-VSAN-F-L3	$2,470.00	K	31%	$1,704.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2112-LIC-L4	SEL: ST6-VSAN-F-L4	$2,388.00	K	31%	$1,647.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2112-LIC-L5	SEL: ST6-VSAN-F-L5	$2,277.94	K	31%	$1,571.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	$12,623.00	K	31%	$8,709.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2113-LIC-L1	SEL: ST6-VSA-VSAN-UG-F-L1	$11,991.00	K	31%	$8,273.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2113-LIC-L2	SEL: ST6-VSA-VSAN-UG-F-L2	$11,739.00	K	31%	$8,099.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2113-LIC-L3	SEL: ST6-VSA-VSAN-UG-F-L3	$11,360.00	K	31%	$7,838.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2113-LIC-L4	SEL: ST6-VSA-VSAN-UG-F-L4	$10,982.00	K	31%	$7,577.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2113-LIC-L5	SEL: ST6-VSA-VSAN-UG-F-L5	$10,476.68	K	31%	$7,228.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2114-LIC	SEL: ST6-VSDT100-F	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2114-LIC-L1	SEL: ST6-VSDT100-F-L1	$5,225.00	K	31%	$3,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2114-LIC-L2	SEL: ST6-VSDT100-F-L2	$5,115.00	K	31%	$3,529.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2114-LIC-L3	SEL: ST6-VSDT100-F-L3	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2114-LIC-L4	SEL: ST6-VSDT100-F-L4	$4,785.00	K	31%	$3,301.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2114-LIC-L5	SEL: ST6-VSDT100-F-L5	$4,565.00	K	31%	$3,149.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2115-LIC	SEL: ST6-VSDT10-F	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2115-LIC-L1	SEL: ST6-VSDT10-F-L1	$523.00	K	31%	$360.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2115-LIC-L2	SEL: ST6-VSDT10-F-L2	$512.00	K	31%	$353.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2115-LIC-L3	SEL: ST6-VSDT10-F-L3	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2115-LIC-L4	SEL: ST6-VSDT10-F-L4	$479.00	K	31%	$330.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2115-LIC-L5	SEL: ST6-VSDT10-F-L5	$456.50	K	31%	$314.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2116-LIC	SEL: VCS6-FND-F	$1,645.00	K	31%	$1,135.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2116-LIC-L1	SEL: VCS6-FND-F-L1	$1,562.00	K	31%	$1,077.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2116-LIC-L2	SEL: VCS6-FND-F-L2	$1,529.00	K	31%	$1,055.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2116-LIC-L3	SEL: VCS6-FND-F-L3	$1,480.00	K	31%	$1,021.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2116-LIC-L4	SEL: VCS6-FND-F-L4	$1,431.00	K	31%	$987.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2116-LIC-L5	SEL: VCS6-FND-F-L5	$1,364.94	K	31%	$941.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2117-LIC	SEL: VCS6-FND-STD-UG-F	$4,235.00	K	31%	$2,922.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2117-LIC-L1	SEL: VCS6-FND-STD-UG-F-L1	$4,023.00	K	31%	$2,775.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2117-LIC-L2	SEL: VCS6-FND-STD-UG-F-L2	$3,939.00	K	31%	$2,717.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2117-LIC-L3	SEL: VCS6-FND-STD-UG-F-L3	$3,812.00	K	31%	$2,630.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2117-LIC-L4	SEL: VCS6-FND-STD-UG-F-L4	$3,684.00	K	31%	$2,541.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2117-LIC-L5	SEL: VCS6-FND-STD-UG-F-L5	$4,519.35	K	31%	$3,118.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2118-LIC	SEL: VCS6-STD-F	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2118-LIC-L1	SEL: VCS6-STD-F-L1	$5,220.00	K	31%	$3,601.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2118-LIC-L2	SEL: VCS6-STD-F-L2	$5,110.00	K	31%	$3,525.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2118-LIC-L3	SEL: VCS6-STD-F-L3	$4,945.00	K	31%	$3,412.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2118-LIC-L4	SEL: VCS6-STD-F-L4	$4,780.00	K	31%	$3,298.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2118-LIC-L5	SEL: VCS6-STD-F-L5	$5,473.44	K	31%	$3,776.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2119-LIC	SEL: VC-SRM6-25E-F	$13,613.00	K	31%	$9,392.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2119-LIC-L1	SEL: VC-SRM6-25E-F-L1	$12,932.00	K	31%	$8,923.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2119-LIC-L2	SEL: VC-SRM6-25E-F-L2	$12,660.00	K	31%	$8,735.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2119-LIC-L3	SEL: VC-SRM6-25E-F-L3	$12,251.00	K	31%	$8,453.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2119-LIC-L4	SEL: VC-SRM6-25E-F-L4	$11,843.00	K	31%	$8,171.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2119-LIC-L5	SEL: VC-SRM6-25E-F-L5	$11,298.38	K	31%	$7,795.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2120-LIC	SEL: VC-SRM6-25E-UG-F	$9,075.00	K	31%	$6,261.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2120-LIC-L1	SEL: VC-SRM6-25E-UG-F-L1	$8,621.00	K	31%	$5,948.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2120-LIC-L2	SEL: VC-SRM6-25E-UG-F-L2	$8,440.00	K	31%	$5,823.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2120-LIC-L3	SEL: VC-SRM6-25E-UG-F-L3	$8,168.00	K	31%	$5,635.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2120-LIC-L4	SEL: VC-SRM6-25E-UG-F-L4	$7,895.00	K	31%	$5,447.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2120-LIC-L5	SEL: VC-SRM6-25E-UG-F-L5	$7,532.25	K	31%	$5,197.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2121-LIC	SEL: VC-SRM6-25S-F	$5,363.00	K	31%	$3,700.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2121-LIC-L1	SEL: VC-SRM6-25S-F-L1	$5,094.00	K	31%	$3,514.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2121-LIC-L2	SEL: VC-SRM6-25S-F-L2	$4,987.00	K	31%	$3,441.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2121-LIC-L3	SEL: VC-SRM6-25S-F-L3	$4,826.00	K	31%	$3,329.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2121-LIC-L4	SEL: VC-SRM6-25S-F-L4	$4,665.00	K	31%	$3,218.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2121-LIC-L5	SEL: VC-SRM6-25S-F-L5	$4,450.88	K	31%	$3,071.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2200-LIC	SEL: V-PS-AWT-SP-F	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2202-LIC	SEL: UEM-CCU-10-F	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2202-LIC-L1	SEL: UEM-CCU-10-F-L1	$523.00	K	31%	$360.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2202-LIC-L2	SEL: UEM-CCU-10-F-L2	$512.00	K	31%	$353.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2202-LIC-L3	SEL: UEM-CCU-10-F-L3	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2202-LIC-L4	SEL: UEM-CCU-10-F-L4	$479.00	K	31%	$330.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2203-LIC	SEL: UEM-CCU-100-F	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2203-LIC-L1	SEL: UEM-CCU-100-F-L1	$5,225.00	K	31%	$3,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2203-LIC-L2	SEL: UEM-CCU-100-F-L2	$5,115.00	K	31%	$3,529.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2203-LIC-L3	SEL: UEM-CCU-100-F-L3	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2203-LIC-L4	SEL: UEM-CCU-100-F-L4	$4,785.00	K	31%	$3,301.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2204-LIC	SEL: UEM-NU-10-F	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2204-LIC-L1	SEL: UEM-NU-10-F-L1	$314.00	K	31%	$216.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2204-LIC-L2	SEL: UEM-NU-10-F-L2	$307.00	K	31%	$211.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2204-LIC-L3	SEL: UEM-NU-10-F-L3	$297.00	K	31%	$204.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2204-LIC-L4	SEL: UEM-NU-10-F-L4	$287.00	K	31%	$198.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2205-LIC	SEL: UEM-NU-100-F	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2205-LIC-L1	SEL: UEM-NU-100-F-L1	$3,135.00	K	31%	$2,163.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2205-LIC-L2	SEL: UEM-NU-100-F-L2	$3,069.00	K	31%	$2,117.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2205-LIC-L3	SEL: UEM-NU-100-F-L3	$2,970.00	K	31%	$2,049.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2205-LIC-L4	SEL: UEM-NU-100-F-L4	$2,871.00	K	31%	$1,980.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2231-LIC	SEL: CON-HZN-PILOT-F	$81,818.00	K	31%	$56,454.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2248-LIC	SEL: VR6-MEDI-F	$66,000.00	K	31%	$45,540.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2248-LIC-L1	SEL: VR6-MEDI-F-L1	$62,700.00	K	31%	$43,263.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2248-LIC-L2	SEL: VR6-MEDI-F-L2	$61,380.00	K	31%	$42,352.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2248-LIC-L3	SEL: VR6-MEDI-F-L3	$59,400.00	K	31%	$40,986.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2248-LIC-L4	SEL: VR6-MEDI-F-L4	$57,420.00	K	31%	$39,619.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2248-LIC-L5	SEL: VR6-MEDI-F-L5	$54,780.00	K	31%	$37,798.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2253-LIC	SEL: WS12-LW-FE	$274.99	K	31%	$189.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2254-LIC	SEL: WS12-LW-UG-FE	$164.99	K	31%	$113.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2285-LIC-L5	SEL: ST6-RB-25VM-F-L5	$11,412.50	K	31%	$7,874.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2288-LIC	SEL: HZ-FLX-AD10-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2288-LIC-L1	SEL: HZ-FLX-AD10-F-L1	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2288-LIC-L2	SEL: HZ-FLX-AD10-F-L2	$1,534.50	K	31%	$1,058.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2288-LIC-L3	SEL: HZ-FLX-AD10-F-L3	$1,485.00	K	31%	$1,024.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2288-LIC-L4	SEL: HZ-FLX-AD10-F-L4	$1,435.50	K	31%	$990.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2288-LIC-L5	SEL: HZ-FLX-AD10-F-L5	$1,369.50	K	31%	$944.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2313-LIC	SEL: HZ-F7WS11-FLX-UG-F	$165.00	K	31%	$113.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2313-LIC-L1	SEL: HZ-F7WS11-FLX-UG-FL1	$156.75	K	31%	$108.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2313-LIC-L2	SEL: HZ-F7WS11-FLX-UG-FL2	$153.45	K	31%	$105.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2313-LIC-L3	SEL: HZ-F7WS11-FLX-UG-FL3	$148.50	K	31%	$102.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2313-LIC-L4	SEL: HZ-F7WS11-FLX-UG-FL4	$143.55	K	31%	$99.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2314-LIC	SEL: HZ-F8WS12-FLX-UG-F	$110.00	K	31%	$75.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2314-LIC-L1	SEL: HZ-F8WS12-FLX-UG-FL1	$104.50	K	31%	$72.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2314-LIC-L2	SEL: HZ-F8WS12-FLX-UG-FL2	$102.30	K	31%	$70.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2314-LIC-L3	SEL: HZ-F8WS12-FLX-UG-FL3	$99.00	K	31%	$68.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2314-LIC-L4	SEL: HZ-F8WS12-FLX-UG-FL4	$95.70	K	31%	$66.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2317-LIC	SEL: VR7-ATAD25-F	$7,562.50	K	31%	$5,218.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2317-LIC-L1	SEL: VR7-ATAD25-F-L1	$7,184.38	K	31%	$4,957.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2317-LIC-L2	SEL: VR7-ATAD25-F-L2	$7,033.13	K	31%	$4,852.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2317-LIC-L3	SEL: VR7-ATAD25-F-L3	$6,806.25	K	31%	$4,696.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2317-LIC-L4	SEL: VR7-ATAD25-F-L4	$6,579.38	K	31%	$4,539.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2317-LIC-L5	SEL: VR7-ATAD25-F-L5	$6,276.88	K	31%	$4,331.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2318-LIC	SEL: VR7-ATEN25-F	$13,062.50	K	31%	$9,013.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2318-LIC-L1	SEL: VR7-ATEN25-F-L1	$12,409.38	K	31%	$8,562.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2318-LIC-L2	SEL: VR7-ATEN25-F-L2	$12,148.13	K	31%	$8,382.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2318-LIC-L3	SEL: VR7-ATEN25-F-L3	$11,756.25	K	31%	$8,111.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2318-LIC-L4	SEL: VR7-ATEN25-F-L4	$11,364.38	K	31%	$7,841.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2318-LIC-L5	SEL: VR7-ATEN25-F-L5	$10,841.88	K	31%	$7,480.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2321-LIC	SEL: VR7-AUTDT25-F	$3,657.50	K	31%	$2,523.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2321-LIC-L1	SEL: VR7-AUTDT25-F-L1	$3,474.63	K	31%	$2,397.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2321-LIC-L2	SEL: VR7-AUTDT25-F-L2	$3,401.48	K	31%	$2,347.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2321-LIC-L3	SEL: VR7-AUTDT25-F-L3	$3,291.75	K	31%	$2,271.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2321-LIC-L4	SEL: VR7-AUTDT25-F-L4	$3,182.03	K	31%	$2,195.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2321-LIC-L5	SEL: VR7-AUTDT25-F-L5	$3,035.73	K	31%	$2,094.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2322-LIC	SEL: VR7-ATAD-ATEN-UG-F	$6,050.00	K	31%	$4,174.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2322-LIC-L1	SEL: VR7-ATAD-ATENUG-F-L1	$5,747.50	K	31%	$3,965.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2322-LIC-L2	SEL: VR7-ATAD-ATENUG-F-L2	$5,626.50	K	31%	$3,882.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2322-LIC-L3	SEL: VR7-ATAD-ATENUG-F-L3	$5,445.00	K	31%	$3,757.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2322-LIC-L4	SEL: VR7-ATAD-ATENUG-F-L4	$5,263.50	K	31%	$3,631.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2325-LIC	SEL: HZ7-TCL-STA10-UG-F	$1,870.00	K	31%	$1,290.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2325-LIC-L1	SEL: HZ7-TCL-STA10-UG-F-L1	$1,776.50	K	31%	$1,225.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2325-LIC-L2	SEL: HZ7-TCL-STA10-UG-F-L2	$1,739.10	K	31%	$1,199.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2325-LIC-L3	SEL: HZ7-TCL-STA10-UG-F-L3	$1,683.00	K	31%	$1,161.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2325-LIC-L4	SEL: HZ7-TCL-STA10-UG-F-L4	$1,626.90	K	31%	$1,122.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2325-LIC-L5	SEL: HZ7-TCL-STA10-UG-F-L5	$1,552.10	K	31%	$1,070.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2358-LIC	SEL: HZ7-ADC-10-F	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2358-LIC-L1	SEL: HZ7-ADC-10-F-L1	$4,180.00	K	31%	$2,884.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2358-LIC-L2	SEL: HZ7-ADC-10-F-L2	$4,092.00	K	31%	$2,823.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2358-LIC-L3	SEL: HZ7-ADC-10-F-L3	$3,960.00	K	31%	$2,732.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2358-LIC-L4	SEL: HZ7-ADC-10-F-L4	$3,828.00	K	31%	$2,641.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2358-LIC-L5	SEL: HZ7-ADC-10-F-L5	$3,652.00	K	31%	$2,519.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2359-LIC	SEL: HZ7-ADC-100-F	$44,000.00	K	31%	$30,360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2359-LIC-L1	SEL: HZ7-ADC-100-F-L1	$41,800.00	K	31%	$28,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2359-LIC-L2	SEL: HZ7-ADC-100-F-L2	$40,920.00	K	31%	$28,234.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2359-LIC-L3	SEL: HZ7-ADC-100-F-L3	$39,600.00	K	31%	$27,324.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2359-LIC-L4	SEL: HZ7-ADC-100-F-L4	$38,280.00	K	31%	$26,413.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2359-LIC-L5	SEL: HZ7-ADC-100-F-L5	$36,520.00	K	31%	$25,198.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2360-LIC	SEL: HZ7-ADC-ENC-10-UG-F	$2,117.50	K	31%	$1,461.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2360-LIC-L1	SEL: HZ7-ADC-ENC-10-UGF-L1	$2,011.63	K	31%	$1,388.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2360-LIC-L2	SEL: HZ7-ADC-ENC-10-UGF-L2	$1,969.28	K	31%	$1,358.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2360-LIC-L3	SEL: HZ7-ADC-ENC-10-UGF-L3	$1,905.75	K	31%	$1,314.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2360-LIC-L4	SEL: HZ7-ADC-ENC-10-UGF-L4	$1,842.23	K	31%	$1,271.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2360-LIC-L5	SEL: HZ7-ADC-ENC-10-UG-F-L5	$1,757.53	K	31%	$1,212.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2361-LIC	SEL: HZ7-ADC-ENC-100-UG-F	$21,175.00	K	31%	$14,610.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2361-LIC-L1	SEL: HZ7-ADC-ENC100-UGF-L1	$20,116.25	K	31%	$13,880.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2361-LIC-L2	SEL: HZ7-ADC-ENC100-UGF-L2	$19,692.75	K	31%	$13,588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2361-LIC-L3	SEL: HZ7-ADC-ENC100-UGF-L3	$19,057.50	K	31%	$13,149.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2361-LIC-L4	SEL: HZ7-ADC-ENC100-UGF-L4	$18,422.25	K	31%	$12,711.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2361-LIC-L5	SEL: HZ7-ADC-ENC-100-UG-F-L5	$17,575.25	K	31%	$12,126.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2362-LIC	SEL: HZ7-ADN-10-F	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2362-LIC-L1	SEL: HZ7-ADN-10-F-L1	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2362-LIC-L2	SEL: HZ7-ADN-10-F-L2	$2,557.50	K	31%	$1,764.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2362-LIC-L3	SEL: HZ7-ADN-10-F-L3	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2362-LIC-L4	SEL: HZ7-ADN-10-F-L4	$2,392.50	K	31%	$1,650.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2362-LIC-L5	SEL: HZ7-ADN-10-F-L5	$2,282.50	K	31%	$1,574.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2363-LIC	SEL: HZ7-ADN-100-F	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2363-LIC-L1	SEL: HZ7-ADN-100-F-L1	$26,125.00	K	31%	$18,026.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2363-LIC-L2	SEL: HZ7-ADN-100-F-L2	$25,575.00	K	31%	$17,646.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2363-LIC-L3	SEL: HZ7-ADN-100-F-L3	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2363-LIC-L4	SEL: HZ7-ADN-100-F-L4	$23,925.00	K	31%	$16,508.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2363-LIC-L5	SEL: HZ7-ADN-100-F-L5	$22,825.00	K	31%	$15,749.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2364-LIC	SEL: HZ7-ADN-ENN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2364-LIC-L1	SEL: HZ7-ADN-ENN-10-UGF-L1	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2364-LIC-L2	SEL: HZ7-ADN-ENN-10-UGF-L2	$1,125.30	K	31%	$776.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2364-LIC-L3	SEL: HZ7-ADN-ENN-10-UGF-L3	$1,089.00	K	31%	$751.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2364-LIC-L4	SEL: HZ7-ADN-ENN-10-UGF-L4	$1,052.70	K	31%	$726.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2364-LIC-L5	SEL: HZ7-ADN-ENN-10-UG-F-L5	$1,004.30	K	31%	$692.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2365-LIC	SEL: HZ7-ADN-ENN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2365-LIC-L1	SEL: HZ7-ADN-ENN100-UGF-L1	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2365-LIC-L2	SEL: HZ7-ADN-ENN100-UGF-L2	$11,253.00	K	31%	$7,764.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2365-LIC-L3	SEL: HZ7-ADN-ENN100-UGF-L3	$10,890.00	K	31%	$7,514.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2365-LIC-L4	SEL: HZ7-ADN-ENN100-UGF-L4	$10,527.00	K	31%	$7,263.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2365-LIC-L5	SEL: HZ7-ADN-ENN-100-UG-F-L5	$10,043.00	K	31%	$6,929.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2366-LIC	SEL: HZ7-AVA-ENC10-UG-F	$5,142.50	K	31%	$3,548.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2366-LIC-L1	SEL: HZ7-AVA-ENC10-UGF-L1	$4,885.38	K	31%	$3,370.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2366-LIC-L2	SEL: HZ7-AVA-ENC10-UGF-L2	$4,782.53	K	31%	$3,299.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2366-LIC-L3	SEL: HZ7-AVA-ENC10-UGF-L3	$4,628.25	K	31%	$3,193.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2366-LIC-L4	SEL: HZ7-AVA-ENC10-UGF-L4	$4,473.98	K	31%	$3,087.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2366-LIC-L5	SEL: HZ7-AVA-ENC10-UG-F-L5	$4,268.28	K	31%	$2,945.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2367-LIC	SEL: HZ7-AVA-ENC100-UG-F	$51,425.00	K	31%	$35,483.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2367-LIC-L1	SEL: HZ7-AVA-ENC100-UGF-L1	$48,853.75	K	31%	$33,709.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2367-LIC-L2	SEL: HZ7-AVA-ENC100-UGF-L2	$47,825.25	K	31%	$32,999.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2367-LIC-L3	SEL: HZ7-AVA-ENC100-UGF-L3	$46,282.50	K	31%	$31,934.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2367-LIC-L4	SEL: HZ7-AVA-ENC100-UGF-L4	$44,739.75	K	31%	$30,870.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2367-LIC-L5	SEL: HZ7-AVA-ENC100-UG-F-L5	$42,682.75	K	31%	$29,451.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2368-LIC	SEL: HZ7-AVA-ENN10-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2368-LIC-L1	SEL: HZ7-AVA-ENN10-UGF-L1	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2368-LIC-L2	SEL: HZ7-AVA-ENN10-UGF-L2	$2,813.25	K	31%	$1,941.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2368-LIC-L3	SEL: HZ7-AVA-ENN10-UGF-L3	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2368-LIC-L4	SEL: HZ7-AVA-ENN10-UGF-L4	$2,631.75	K	31%	$1,815.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2368-LIC-L5	SEL: HZ7-AVA-ENN10-UG-F-L5	$2,510.75	K	31%	$1,732.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2369-LIC	SEL: HZ7-AVA-ENN100-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2369-LIC-L1	SEL: HZ7-AVA-ENN100-UGF-L1	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2369-LIC-L2	SEL: HZ7-AVA-ENN100-UGF-L2	$28,132.50	K	31%	$19,411.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2369-LIC-L3	SEL: HZ7-AVA-ENN100-UGF-L3	$27,225.00	K	31%	$18,785.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2369-LIC-L4	SEL: HZ7-AVA-ENN100-UGF-L4	$26,317.50	K	31%	$18,159.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2369-LIC-L5	SEL: HZ7-AVA-ENN100-UG-F-L5	$25,107.50	K	31%	$17,324.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2370-LIC	SEL: HZ7-AVE-ENC10-UG-F	$4,779.50	K	31%	$3,297.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2370-LIC-L1	SEL: HZ7-AVE-ENC10-UGF-L1	$4,540.53	K	31%	$3,132.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2370-LIC-L2	SEL: HZ7-AVE-ENC10-UGF-L2	$4,444.94	K	31%	$3,067.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2370-LIC-L3	SEL: HZ7-AVE-ENC10-UGF-L3	$4,301.55	K	31%	$2,968.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2370-LIC-L4	SEL: HZ7-AVE-ENC10-UGF-L4	$4,158.17	K	31%	$2,869.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2370-LIC-L5	SEL: HZ7-AVE-ENC10-UG-F-L5	$3,966.99	K	31%	$2,737.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2371-LIC	SEL: HZ7-AVE-ENC100-UG-F	$47,795.00	K	31%	$32,978.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2371-LIC-L1	SEL: HZ7-AVE-ENC100-UGF-L1	$45,405.25	K	31%	$31,329.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2371-LIC-L2	SEL: HZ7-AVE-ENC100-UGF-L2	$44,449.35	K	31%	$30,670.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2371-LIC-L3	SEL: HZ7-AVE-ENC100-UGF-L3	$43,015.50	K	31%	$29,680.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2371-LIC-L4	SEL: HZ7-AVE-ENC100-UGF-L4	$41,581.65	K	31%	$28,691.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2371-LIC-L5	SEL: HZ7-AVE-ENC100-UG-F-L5	$39,669.85	K	31%	$27,372.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2372-LIC	SEL: HZ7-AVE-ENN10-UG-F	$2,783.00	K	31%	$1,920.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2372-LIC-L1	SEL: HZ7-AVE-ENN10-UGF-L1	$2,643.85	K	31%	$1,824.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2372-LIC-L2	SEL: HZ7-AVE-ENN10-UGF-L2	$2,588.19	K	31%	$1,785.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2372-LIC-L3	SEL: HZ7-AVE-ENN10-UGF-L3	$2,504.70	K	31%	$1,728.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2372-LIC-L4	SEL: HZ7-AVE-ENN10-UGF-L4	$2,421.21	K	31%	$1,670.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2372-LIC-L5	SEL: HZ7-AVE-ENN10-UG-F-L5	$2,309.89	K	31%	$1,593.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2373-LIC	SEL: HZ7-AVE-ENN100-UG-F	$27,830.00	K	31%	$19,202.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2373-LIC-L1	SEL: HZ7-AVE-ENN100-UGF-L1	$26,438.50	K	31%	$18,242.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2373-LIC-L2	SEL: HZ7-AVE-ENN100-UGF-L2	$25,881.90	K	31%	$17,858.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2373-LIC-L3	SEL: HZ7-AVE-ENN100-UGF-L3	$25,047.00	K	31%	$17,282.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2373-LIC-L4	SEL: HZ7-AVE-ENN100-UGF-L4	$24,212.10	K	31%	$16,706.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2373-LIC-L5	SEL: HZ7-AVE-ENN100-UG-F-L5	$23,098.90	K	31%	$15,938.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2374-LIC	SEL: HZ7-AVS-ENC10-UG-F	$5,868.50	K	31%	$4,049.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2374-LIC-L1	SEL: HZ7-AVS-ENC10-UGF-L1	$5,575.08	K	31%	$3,846.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2374-LIC-L2	SEL: HZ7-AVS-ENC10-UGF-L2	$5,457.71	K	31%	$3,765.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2374-LIC-L3	SEL: HZ7-AVS-ENC10-UGF-L3	$5,281.65	K	31%	$3,644.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2374-LIC-L4	SEL: HZ7-AVS-ENC10-UGF-L4	$5,105.60	K	31%	$3,522.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2374-LIC-L5	SEL: HZ7-AVS-ENC10-UG-F-L5	$4,870.86	K	31%	$3,360.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2375-LIC	SEL: HZ7-AVS-ENC100-UG-F	$58,685.00	K	31%	$40,492.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2375-LIC-L1	SEL: HZ7-AVS-ENC100-UGF-L1	$55,750.75	K	31%	$38,468.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2375-LIC-L2	SEL: HZ7-AVS-ENC100-UGF-L2	$54,577.05	K	31%	$37,658.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2375-LIC-L3	SEL: HZ7-AVS-ENC100-UGF-L3	$52,816.50	K	31%	$36,443.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2375-LIC-L4	SEL: HZ7-AVS-ENC100-UGF-L4	$51,055.95	K	31%	$35,228.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2375-LIC-L5	SEL: HZ7-AVS-ENC100-UG-F-L5	$48,708.55	K	31%	$33,608.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2376-LIC	SEL: HZ7-AVS-ENN10-UG-F	$3,509.00	K	31%	$2,421.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2376-LIC-L1	SEL: HZ7-AVS-ENN10-UGF-L1	$3,333.55	K	31%	$2,300.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2376-LIC-L2	SEL: HZ7-AVS-ENN10-UGF-L2	$3,263.37	K	31%	$2,251.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2376-LIC-L3	SEL: HZ7-AVS-ENN10-UGF-L3	$3,158.10	K	31%	$2,179.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2376-LIC-L4	SEL: HZ7-AVS-ENN10-UGF-L4	$3,052.83	K	31%	$2,106.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2376-LIC-L5	SEL: HZ7-AVS-ENN10-UG-F-L5	$2,912.47	K	31%	$2,009.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2377-LIC	SEL: HZ7-AVS-ENN100-UG-F	$35,090.00	K	31%	$24,212.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2377-LIC-L1	SEL: HZ7-AVS-ENN100-UGF-L1	$33,335.50	K	31%	$23,001.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2377-LIC-L2	SEL: HZ7-AVS-ENN100-UGF-L2	$32,633.70	K	31%	$22,517.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2377-LIC-L3	SEL: HZ7-AVS-ENN100-UGF-L3	$31,581.00	K	31%	$21,790.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2377-LIC-L4	SEL: HZ7-AVS-ENN100-UGF-L4	$30,528.30	K	31%	$21,064.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2377-LIC-L5	SEL: HZ7-AVS-ENN100-UG-F-L5	$29,124.70	K	31%	$20,096.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2378-LIC	SEL: HZ7-EAD-STD10-UG-F	$1,925.00	K	31%	$1,328.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2378-LIC-L1	SEL: HZ7-EAD-STD10-UG-F-L1	$1,828.75	K	31%	$1,261.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2378-LIC-L2	SEL: HZ7-EAD-STD10-UG-F-L2	$1,790.25	K	31%	$1,235.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2378-LIC-L3	SEL: HZ7-EAD-STD10-UG-F-L3	$1,732.50	K	31%	$1,195.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2378-LIC-L4	SEL: HZ7-EAD-STD10-UG-F-L4	$1,674.75	K	31%	$1,155.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2378-LIC-L5	SEL: HZ7-EAD-STD10-UG-F-L5	$1,597.75	K	31%	$1,102.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2379-LIC	SEL: HZ7-EAD-STD100-UG-F	$19,250.00	K	31%	$13,282.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2379-LIC-L1	SEL: HZ7-EAD-STD100-UGF-L1	$18,287.50	K	31%	$12,618.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2379-LIC-L2	SEL: HZ7-EAD-STD100-UGF-L2	$17,902.50	K	31%	$12,352.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2379-LIC-L3	SEL: HZ7-EAD-STD100-UGF-L3	$17,325.00	K	31%	$11,954.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2379-LIC-L4	SEL: HZ7-EAD-STD100-UGF-L4	$16,747.50	K	31%	$11,555.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2379-LIC-L5	SEL: HZ7-EAD-STD100-UG-F-L5	$15,977.50	K	31%	$11,024.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2380-LIC	SEL: HZ7-ENC-10-F	$6,325.00	K	31%	$4,364.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2380-LIC-L1	SEL: HZ7-ENC-10-F-L1	$6,008.75	K	31%	$4,146.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2380-LIC-L2	SEL: HZ7-ENC-10-F-L2	$5,882.25	K	31%	$4,058.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2380-LIC-L3	SEL: HZ7-ENC-10-F-L3	$5,692.50	K	31%	$3,927.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2380-LIC-L4	SEL: HZ7-ENC-10-F-L4	$5,502.75	K	31%	$3,796.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2380-LIC-L5	SEL: HZ7-ENC-10-F-L5	$5,249.75	K	31%	$3,622.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2381-LIC	SEL: HZ7-ENC-100-F	$63,250.00	K	31%	$43,642.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2381-LIC-L1	SEL: HZ7-ENC-100-F-L1	$60,087.50	K	31%	$41,460.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2381-LIC-L2	SEL: HZ7-ENC-100-F-L2	$58,822.50	K	31%	$40,587.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2381-LIC-L3	SEL: HZ7-ENC-100-F-L3	$56,925.00	K	31%	$39,278.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2381-LIC-L4	SEL: HZ7-ENC-100-F-L4	$55,027.50	K	31%	$37,968.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2381-LIC-L5	SEL: HZ7-ENC-100-F-L5	$52,497.50	K	31%	$36,223.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2382-LIC	SEL: HZ7-ENN-10-F	$3,850.00	K	31%	$2,656.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2382-LIC-L1	SEL: HZ7-ENN-10-F-L1	$3,657.50	K	31%	$2,523.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2382-LIC-L2	SEL: HZ7-ENN-10-F-L2	$3,580.50	K	31%	$2,470.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2382-LIC-L3	SEL: HZ7-ENN-10-F-L3	$3,465.00	K	31%	$2,390.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2382-LIC-L4	SEL: HZ7-ENN-10-F-L4	$3,349.50	K	31%	$2,311.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2382-LIC-L5	SEL: HZ7-ENN-10-F-L5	$3,195.50	K	31%	$2,204.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2383-LIC	SEL: HZ7-ENN-100-F	$38,500.00	K	31%	$26,565.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2383-LIC-L1	SEL: HZ7-ENN-100-F-L1	$36,575.00	K	31%	$25,236.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2383-LIC-L2	SEL: HZ7-ENN-100-F-L2	$35,805.00	K	31%	$24,705.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2383-LIC-L3	SEL: HZ7-ENN-100-F-L3	$34,650.00	K	31%	$23,908.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2383-LIC-L4	SEL: HZ7-ENN-100-F-L4	$33,495.00	K	31%	$23,111.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2383-LIC-L5	SEL: HZ7-ENN-100-F-L5	$31,955.00	K	31%	$22,048.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2384-LIC	SEL: HZ7-ENN-ENC-10-UG-F	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2384-LIC-L1	SEL: HZ7-ENN-ENC-10-UGF-L1	$2,586.38	K	31%	$1,784.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2384-LIC-L2	SEL: HZ7-ENN-ENC-10-UGF-L2	$2,531.93	K	31%	$1,747.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2384-LIC-L3	SEL: HZ7-ENN-ENC-10-UGF-L3	$2,450.25	K	31%	$1,690.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2384-LIC-L4	SEL: HZ7-ENN-ENC-10-UGF-L4	$2,368.58	K	31%	$1,634.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2384-LIC-L5	SEL: HZ7-ENN-ENC-10-UG-F-L5	$2,259.68	K	31%	$1,559.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2385-LIC	SEL: HZ7-ENN-ENC-100-UG-F	$27,225.00	K	31%	$18,785.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2385-LIC-L1	SEL: HZ7-ENN-ENC-100-UGF-L1	$25,863.75	K	31%	$17,845.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2385-LIC-L2	SEL: HZ7-ENN-ENC-100-UGF-L2	$25,319.25	K	31%	$17,470.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2385-LIC-L3	SEL: HZ7-ENN-ENC-100-UGF-L3	$24,502.50	K	31%	$16,906.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2385-LIC-L4	SEL: HZ7-ENN-ENC-100-UGF-L4	$23,685.75	K	31%	$16,343.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2385-LIC-L5	SEL: HZ7-ENN-ENC-100-UG-F-L5	$22,596.75	K	31%	$15,591.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2386-LIC	SEL: HZ7-ENTA-STDA10-UG-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2386-LIC-L1	SEL: HZ7-ENTA-STDA10-UGF-L1	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2386-LIC-L2	SEL: HZ7-ENTA-STDA10-UGF-L2	$1,023.00	K	31%	$705.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2386-LIC-L3	SEL: HZ7-ENTA-STDA10-UGF-L3	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2386-LIC-L4	SEL: HZ7-ENTA-STDA10-UGF-L4	$957.00	K	31%	$660.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2386-LIC-L5	SEL: HZ7-ENTA-STDA10-UG-F-L5	$913.00	K	31%	$629.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2387-LIC	SEL: HZ7-ENTA-STDA100-UG-F	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2387-LIC-L1	SEL: HZ7-ENTA-STDA100-UGF-L1	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2387-LIC-L2	SEL: HZ7-ENTA-STDA100-UGF-L2	$10,230.00	K	31%	$7,058.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2387-LIC-L3	SEL: HZ7-ENTA-STDA100-UGF-L3	$9,900.00	K	31%	$6,831.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2387-LIC-L4	SEL: HZ7-ENTA-STDA100-UGF-L4	$9,570.00	K	31%	$6,603.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2387-LIC-L5	SEL: HZ7-ENTA-STDA100-UG-F-L5	$9,130.00	K	31%	$6,299.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2388-LIC	SEL: HZ7-LXC-10-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2388-LIC-L1	SEL: HZ7-LXC-10-F-L1	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2388-LIC-L2	SEL: HZ7-LXC-10-F-L2	$1,534.50	K	31%	$1,058.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2388-LIC-L3	SEL: HZ7-LXC-10-F-L3	$1,485.00	K	31%	$1,024.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2388-LIC-L4	SEL: HZ7-LXC-10-F-L4	$1,435.50	K	31%	$990.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2388-LIC-L5	SEL: HZ7-LXC-10-F-L5	$1,369.50	K	31%	$944.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2389-LIC	SEL: HZ7-LXC-100-F	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2389-LIC-L1	SEL: HZ7-LXC-100-F-L1	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2389-LIC-L2	SEL: HZ7-LXC-100-F-L2	$15,345.00	K	31%	$10,588.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2389-LIC-L3	SEL: HZ7-LXC-100-F-L3	$14,850.00	K	31%	$10,246.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2389-LIC-L4	SEL: HZ7-LXC-100-F-L4	$14,355.00	K	31%	$9,904.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2389-LIC-L5	SEL: HZ7-LXC-100-F-L5	$13,695.00	K	31%	$9,449.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2390-LIC	SEL: HZ7-LXC-ENC-10-UG-F	$5,142.50	K	31%	$3,548.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2390-LIC-L1	SEL: HZ7-LXC-ENC-10-UGF-L1	$4,885.38	K	31%	$3,370.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2390-LIC-L2	SEL: HZ7-LXC-ENC-10-UGF-L2	$4,782.53	K	31%	$3,299.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2390-LIC-L3	SEL: HZ7-LXC-ENC-10-UGF-L3	$4,628.25	K	31%	$3,193.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2390-LIC-L4	SEL: HZ7-LXC-ENC-10-UGF-L4	$4,473.98	K	31%	$3,087.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2390-LIC-L5	SEL: HZ7-LXC-ENC-10-UG-F-L5	$4,268.28	K	31%	$2,945.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2391-LIC	SEL: HZ7-LXC-ENC-100-UG-F	$51,425.00	K	31%	$35,483.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2391-LIC-L1	SEL: HZ7-LXC-ENC100-UGF-L1	$48,853.75	K	31%	$33,709.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2391-LIC-L2	SEL: HZ7-LXC-ENC100-UGF-L2	$47,825.25	K	31%	$32,999.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2391-LIC-L3	SEL: HZ7-LXC-ENC100-UGF-L3	$46,282.50	K	31%	$31,934.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2391-LIC-L4	SEL: HZ7-LXC-ENC100-UGF-L4	$44,739.75	K	31%	$30,870.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2391-LIC-L5	SEL: HZ7-LXC-ENC-100-UG-F-L5	$42,682.75	K	31%	$29,451.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2392-LIC	SEL: HZ7-MGP-ADC-10-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2392-LIC-L1	SEL: HZ7-MGP-ADC-10-UGF-L1	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2392-LIC-L2	SEL: HZ7-MGP-ADC-10-UGF-L2	$2,813.25	K	31%	$1,941.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2392-LIC-L3	SEL: HZ7-MGP-ADC-10-UGF-L3	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2392-LIC-L4	SEL: HZ7-MGP-ADC-10-UGF-L4	$2,631.75	K	31%	$1,815.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2392-LIC-L5	SEL: HZ7-MGP-ADC-10-UG-F-L5	$2,510.75	K	31%	$1,732.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2393-LIC	SEL: HZ7-MGP-ADC-100-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2393-LIC-L1	SEL: HZ7-MGP-ADC100-UGF-L1	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2393-LIC-L2	SEL: HZ7-MGP-ADC100-UGF-L2	$28,132.50	K	31%	$19,411.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2393-LIC-L3	SEL: HZ7-MGP-ADC100-UGF-L3	$27,225.00	K	31%	$18,785.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2393-LIC-L4	SEL: HZ7-MGP-ADC100-UGF-L4	$26,317.50	K	31%	$18,159.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2393-LIC-L5	SEL: HZ7-MGP-ADC-100-UG-F-L5	$25,107.50	K	31%	$17,324.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2394-LIC	SEL: HZ7-MGP-ADN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2394-LIC-L1	SEL: HZ7-MGP-ADN-10-UGF-L1	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2394-LIC-L2	SEL: HZ7-MGP-ADN-10-UGF-L2	$1,125.30	K	31%	$776.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2394-LIC-L3	SEL: HZ7-MGP-ADN-10-UGF-L3	$1,089.00	K	31%	$751.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2394-LIC-L4	SEL: HZ7-MGP-ADN-10-UGF-L4	$1,052.70	K	31%	$726.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2394-LIC-L5	SEL: HZ7-MGP-ADN-10-UG-F-L5	$1,004.30	K	31%	$692.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2395-LIC	SEL: HZ7-MGP-ADN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2395-LIC-L1	SEL: HZ7-MGP-ADN100-UGF-L1	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2395-LIC-L2	SEL: HZ7-MGP-ADN100-UGF-L2	$11,253.00	K	31%	$7,764.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2395-LIC-L3	SEL: HZ7-MGP-ADN100-UGF-L3	$10,890.00	K	31%	$7,514.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2395-LIC-L4	SEL: HZ7-MGP-ADN100-UGF-L4	$10,527.00	K	31%	$7,263.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2395-LIC-L5	SEL: HZ7-MGP-ADN-100-UG-F-L5	$10,043.00	K	31%	$6,929.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2396-LIC	SEL: HZ7-MRG-ADC-10-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2396-LIC-L1	SEL: HZ7-MRG-ADC-10-UGF-L1	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2396-LIC-L2	SEL: HZ7-MRG-ADC-10-UGF-L2	$2,813.25	K	31%	$1,941.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2396-LIC-L3	SEL: HZ7-MRG-ADC-10-UGF-L3	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2396-LIC-L4	SEL: HZ7-MRG-ADC-10-UGF-L4	$2,631.75	K	31%	$1,815.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2396-LIC-L5	SEL: HZ7-MRG-ADC-10-UG-F-L5	$2,510.75	K	31%	$1,732.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2397-LIC	SEL: HZ7-MRG-ADC-100-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2397-LIC-L1	SEL: HZ7-MRG-ADC100-UGF-L1	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2397-LIC-L2	SEL: HZ7-MRG-ADC100-UGF-L2	$28,132.50	K	31%	$19,411.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2397-LIC-L3	SEL: HZ7-MRG-ADC100-UGF-L3	$27,225.00	K	31%	$18,785.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2397-LIC-L4	SEL: HZ7-MRG-ADC100-UGF-L4	$26,317.50	K	31%	$18,159.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2397-LIC-L5	SEL: HZ7-MRG-ADC-100-UG-F-L5	$25,107.50	K	31%	$17,324.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2398-LIC	SEL: HZ7-MRG-ADN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2398-LIC-L1	SEL: HZ7-MRG-ADN-10-UGF-L1	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2398-LIC-L2	SEL: HZ7-MRG-ADN-10-UGF-L2	$1,125.30	K	31%	$776.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2398-LIC-L3	SEL: HZ7-MRG-ADN-10-UGF-L3	$1,089.00	K	31%	$751.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2398-LIC-L4	SEL: HZ7-MRG-ADN-10-UGF-L4	$1,052.70	K	31%	$726.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2398-LIC-L5	SEL: HZ7-MRG-ADN-10-UG-F-L5	$1,004.30	K	31%	$692.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2399-LIC	SEL: HZ7-MRG-ADN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2399-LIC-L1	SEL: HZ7-MRG-ADN100-UGF-L1	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2399-LIC-L2	SEL: HZ7-MRG-ADN100-UGF-L2	$11,253.00	K	31%	$7,764.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2399-LIC-L3	SEL: HZ7-MRG-ADN100-UGF-L3	$10,890.00	K	31%	$7,514.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2399-LIC-L4	SEL: HZ7-MRG-ADN100-UGF-L4	$10,527.00	K	31%	$7,263.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2399-LIC-L5	SEL: HZ7-MRG-ADN-100-UG-F-L5	$10,043.00	K	31%	$6,929.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2400-LIC	SEL: HZ7-ST-ADC-10-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2400-LIC-L1	SEL: HZ7-ST-ADC-10-UG-F-L1	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2400-LIC-L2	SEL: HZ7-ST-ADC-10-UG-F-L2	$1,687.95	K	31%	$1,164.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2400-LIC-L3	SEL: HZ7-ST-ADC-10-UG-F-L3	$1,633.50	K	31%	$1,127.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2400-LIC-L4	SEL: HZ7-ST-ADC-10-UG-F-L4	$1,579.05	K	31%	$1,089.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2400-LIC-L5	SEL: HZ7-ST-ADC-10-UG-F-L5	$1,506.45	K	31%	$1,039.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2401-LIC	SEL: HZ7-ST-ADC-100-UG-F	$18,150.00	K	31%	$12,523.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2401-LIC-L1	SEL: HZ7-ST-ADC-100-UGF-L1	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2401-LIC-L2	SEL: HZ7-ST-ADC-100-UGF-L2	$16,879.50	K	31%	$11,646.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2401-LIC-L3	SEL: HZ7-ST-ADC-100-UGF-L3	$16,335.00	K	31%	$11,271.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2401-LIC-L4	SEL: HZ7-ST-ADC-100-UGF-L4	$15,790.50	K	31%	$10,895.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2401-LIC-L5	SEL: HZ7-ST-ADC-100-UG-F-L5	$15,064.50	K	31%	$10,394.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2402-LIC	SEL: HZ7-ST-ADC-250-UG-F	$45,375.00	K	31%	$31,308.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2402-LIC-L1	SEL: HZ7-ST-ADC-250-UGF-L1	$43,106.25	K	31%	$29,743.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2402-LIC-L2	SEL: HZ7-ST-ADC-250-UGF-L2	$42,198.75	K	31%	$29,117.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2402-LIC-L3	SEL: HZ7-ST-ADC-250-UGF-L3	$40,837.50	K	31%	$28,177.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2402-LIC-L4	SEL: HZ7-ST-ADC-250-UGF-L4	$39,476.25	K	31%	$27,238.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2402-LIC-L5	SEL: HZ7-ST-ADC-250-UG-F-L5	$37,661.25	K	31%	$25,986.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2403-LIC	SEL: HZ7-ST-ADC-500-UG-F	$90,750.00	K	31%	$62,617.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2403-LIC-L1	SEL: HZ7-ST-ADC-500-UGF-L1	$86,212.50	K	31%	$59,486.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2403-LIC-L2	SEL: HZ7-ST-ADC-500-UGF-L2	$84,397.50	K	31%	$58,234.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2403-LIC-L3	SEL: HZ7-ST-ADC-500-UGF-L3	$81,675.00	K	31%	$56,355.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2403-LIC-L4	SEL: HZ7-ST-ADC-500-UGF-L4	$78,952.50	K	31%	$54,477.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2403-LIC-L5	SEL: HZ7-ST-ADC-500-UG-F-L5	$75,322.50	K	31%	$51,972.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2404-LIC	SEL: HZ7-ST-ADN-1K-UG-F	$151,250.00	K	31%	$104,362.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2404-LIC-L1	SEL: HZ7-ST-ADN-1K-UG-F-L1	$143,687.50	K	31%	$99,144.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2404-LIC-L2	SEL: HZ7-ST-ADN-1K-UG-F-L2	$140,662.50	K	31%	$97,057.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2404-LIC-L3	SEL: HZ7-ST-ADN-1K-UG-F-L3	$136,125.00	K	31%	$93,926.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2404-LIC-L4	SEL: HZ7-ST-ADN-1K-UG-F-L4	$131,587.50	K	31%	$90,795.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2404-LIC-L5	SEL: HZ7-ST-ADN-1K-UG-F-L5	$125,537.50	K	31%	$86,620.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2405-LIC	SEL: HZ7-ST-ADN-20-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2405-LIC-L1	SEL: HZ7-ST-ADN-20-UG-F-L1	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2405-LIC-L2	SEL: HZ7-ST-ADN-20-UG-F-L2	$2,813.25	K	31%	$1,941.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2405-LIC-L3	SEL: HZ7-ST-ADN-20-UG-F-L3	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2405-LIC-L4	SEL: HZ7-ST-ADN-20-UG-F-L4	$2,631.75	K	31%	$1,815.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2405-LIC-L5	SEL: HZ7-ST-ADN-20-UG-F-L5	$2,510.75	K	31%	$1,732.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2406-LIC	SEL: HZ7-ST-ADN-200-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2406-LIC-L1	SEL: HZ7-ST-ADN-200-UGF-L1	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2406-LIC-L2	SEL: HZ7-ST-ADN-200-UGF-L2	$28,132.50	K	31%	$19,411.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2406-LIC-L3	SEL: HZ7-ST-ADN-200-UGF-L3	$27,225.00	K	31%	$18,785.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2406-LIC-L4	SEL: HZ7-ST-ADN-200-UGF-L4	$26,317.50	K	31%	$18,159.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2406-LIC-L5	SEL: HZ7-ST-ADN-200-UG-F-L5	$25,107.50	K	31%	$17,324.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2407-LIC	SEL: HZ7-ST-ADN-500-UG-F	$75,625.00	K	31%	$52,181.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2407-LIC-L1	SEL: HZ7-ST-ADN-500-UGF-L1	$71,843.75	K	31%	$49,572.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2407-LIC-L2	SEL: HZ7-ST-ADN-500-UGF-L2	$70,331.25	K	31%	$48,528.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2407-LIC-L3	SEL: HZ7-ST-ADN-500-UGF-L3	$68,062.50	K	31%	$46,963.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2407-LIC-L4	SEL: HZ7-ST-ADN-500-UGF-L4	$65,793.75	K	31%	$45,397.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2407-LIC-L5	SEL: HZ7-ST-ADN-500-UG-F-L5	$62,768.75	K	31%	$43,310.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2408-LIC	SEL: HZ7-ST-ENC-10-UG-F	$3,932.50	K	31%	$2,713.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2408-LIC-L1	SEL: HZ7-ST-ENC-10-UG-F-L1	$3,735.88	K	31%	$2,577.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2408-LIC-L2	SEL: HZ7-ST-ENC-10-UG-F-L2	$3,657.23	K	31%	$2,523.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2408-LIC-L3	SEL: HZ7-ST-ENC-10-UG-F-L3	$3,539.25	K	31%	$2,442.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2408-LIC-L4	SEL: HZ7-ST-ENC-10-UG-F-L4	$3,421.28	K	31%	$2,360.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2408-LIC-L5	SEL: HZ7-ST-ENC-10-UG-F-L5	$3,263.98	K	31%	$2,252.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2409-LIC	SEL: HZ7-ST-ENC-100-UG-F	$39,325.00	K	31%	$27,134.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2409-LIC-L1	SEL: HZ7-ST-ENC-100-UGF-L1	$37,358.75	K	31%	$25,777.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2409-LIC-L2	SEL: HZ7-ST-ENC-100-UGF-L2	$36,572.25	K	31%	$25,234.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2409-LIC-L3	SEL: HZ7-ST-ENC-100-UGF-L3	$35,392.50	K	31%	$24,420.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2409-LIC-L4	SEL: HZ7-ST-ENC-100-UGF-L4	$34,212.75	K	31%	$23,606.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2409-LIC-L5	SEL: HZ7-ST-ENC-100-UG-F-L5	$32,639.75	K	31%	$22,521.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2410-LIC	SEL: HZ7-ST-ENC-250-UG-F	$98,312.50	K	31%	$67,835.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2410-LIC-L1	SEL: HZ7-ST-ENC-250-UGF-L1	$93,396.88	K	31%	$64,443.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2410-LIC-L2	SEL: HZ7-ST-ENC-250-UGF-L2	$91,430.63	K	31%	$63,087.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2410-LIC-L3	SEL: HZ7-ST-ENC-250-UGF-L3	$88,481.25	K	31%	$61,052.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2410-LIC-L4	SEL: HZ7-ST-ENC-250-UGF-L4	$85,531.88	K	31%	$59,017.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2410-LIC-L5	SEL: HZ7-ST-ENC-250-UG-F-L5	$81,599.38	K	31%	$56,303.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2411-LIC	SEL: HZ7-ST-ENC-500-UG-F	$196,625.00	K	31%	$135,671.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2411-LIC-L1	SEL: HZ7-ST-ENC-500-UGF-L1	$186,793.75	K	31%	$128,887.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2411-LIC-L2	SEL: HZ7-ST-ENC-500-UGF-L2	$182,861.25	K	31%	$126,174.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2411-LIC-L3	SEL: HZ7-ST-ENC-500-UGF-L3	$176,962.50	K	31%	$122,104.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2411-LIC-L4	SEL: HZ7-ST-ENC-500-UGF-L4	$171,063.75	K	31%	$118,033.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2411-LIC-L5	SEL: HZ7-ST-ENC-500-UG-F-L5	$163,198.75	K	31%	$112,607.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2412-LIC	SEL: HZ7-ST-ENN-1K-UG-F	$272,250.00	K	31%	$187,852.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2412-LIC-L1	SEL: HZ7-ST-ENN-1K-UG-F-L1	$258,637.50	K	31%	$178,459.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2412-LIC-L2	SEL: HZ7-ST-ENN-1K-UG-F-L2	$253,192.50	K	31%	$174,702.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2412-LIC-L3	SEL: HZ7-ST-ENN-1K-UG-F-L3	$245,025.00	K	31%	$169,067.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2412-LIC-L4	SEL: HZ7-ST-ENN-1K-UG-F-L4	$236,857.50	K	31%	$163,431.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2412-LIC-L5	SEL: HZ7-ST-ENN-1K-UG-F-L5	$225,967.50	K	31%	$155,917.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2413-LIC	SEL: HZ7-ST-ENN-20-UG-F	$5,445.00	K	31%	$3,757.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2413-LIC-L1	SEL: HZ7-ST-ENN-20-UG-F-L1	$5,172.75	K	31%	$3,569.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2413-LIC-L2	SEL: HZ7-ST-ENN-20-UG-F-L2	$5,063.85	K	31%	$3,494.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2413-LIC-L3	SEL: HZ7-ST-ENN-20-UG-F-L3	$4,900.50	K	31%	$3,381.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2413-LIC-L4	SEL: HZ7-ST-ENN-20-UG-F-L4	$4,737.15	K	31%	$3,268.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2413-LIC-L5	SEL: HZ7-ST-ENN-20-UG-F-L5	$4,519.35	K	31%	$3,118.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2414-LIC	SEL: HZ7-ST-ENN-200-UG-F	$54,450.00	K	31%	$37,570.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2414-LIC-L1	SEL: HZ7-ST-ENN-200-UGF-L1	$51,727.50	K	31%	$35,691.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2414-LIC-L2	SEL: HZ7-ST-ENN-200-UGF-L2	$50,638.50	K	31%	$34,940.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2414-LIC-L3	SEL: HZ7-ST-ENN-200-UGF-L3	$49,005.00	K	31%	$33,813.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2414-LIC-L4	SEL: HZ7-ST-ENN-200-UGF-L4	$47,371.50	K	31%	$32,686.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2414-LIC-L5	SEL: HZ7-ST-ENN-200-UG-F-L5	$45,193.50	K	31%	$31,183.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2415-LIC	SEL: HZ7-ST-ENN-500-UG-F	$136,125.00	K	31%	$93,926.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2415-LIC-L1	SEL: HZ7-ST-ENN-500-UGF-L1	$129,318.75	K	31%	$89,229.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2415-LIC-L2	SEL: HZ7-ST-ENN-500-UGF-L2	$126,596.25	K	31%	$87,351.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2415-LIC-L3	SEL: HZ7-ST-ENN-500-UGF-L3	$122,512.50	K	31%	$84,533.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2415-LIC-L4	SEL: HZ7-ST-ENN-500-UGF-L4	$118,428.75	K	31%	$81,715.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2415-LIC-L5	SEL: HZ7-ST-ENN-500-UG-F-L5	$112,983.75	K	31%	$77,958.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2416-LIC	SEL: HZ7-STD-10-F	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2416-LIC-L1	SEL: HZ7-STD-10-F-L1	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2416-LIC-L2	SEL: HZ7-STD-10-F-L2	$2,557.50	K	31%	$1,764.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2416-LIC-L3	SEL: HZ7-STD-10-F-L3	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2416-LIC-L4	SEL: HZ7-STD-10-F-L4	$2,392.50	K	31%	$1,650.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2416-LIC-L5	SEL: HZ7-STD-10-F-L5	$2,282.50	K	31%	$1,574.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2417-LIC	SEL: HZ7-STD-100-F	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2417-LIC-L1	SEL: HZ7-STD-100-F-L1	$26,125.00	K	31%	$18,026.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2417-LIC-L2	SEL: HZ7-STD-100-F-L2	$25,575.00	K	31%	$17,646.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2417-LIC-L3	SEL: HZ7-STD-100-F-L3	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2417-LIC-L4	SEL: HZ7-STD-100-F-L4	$23,925.00	K	31%	$16,508.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2417-LIC-L5	SEL: HZ7-STD-100-F-L5	$22,825.00	K	31%	$15,749.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2418-LIC	SEL: HZ7-STD-A10-F	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2418-LIC-L1	SEL: HZ7-STD-A10-F-L1	$1,985.50	K	31%	$1,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2418-LIC-L2	SEL: HZ7-STD-A10-F-L2	$1,943.70	K	31%	$1,341.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2418-LIC-L3	SEL: HZ7-STD-A10-F-L3	$1,881.00	K	31%	$1,297.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2418-LIC-L4	SEL: HZ7-STD-A10-F-L4	$1,818.30	K	31%	$1,254.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2418-LIC-L5	SEL: HZ7-STD-A10-F-L5	$1,734.70	K	31%	$1,196.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2419-LIC	SEL: HZ7-STD-A100-F	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2419-LIC-L1	SEL: HZ7-STD-A100-F-L1	$19,855.00	K	31%	$13,699.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2419-LIC-L2	SEL: HZ7-STD-A100-F-L2	$19,437.00	K	31%	$13,411.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2419-LIC-L3	SEL: HZ7-STD-A100-F-L3	$18,810.00	K	31%	$12,978.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2419-LIC-L4	SEL: HZ7-STD-A100-F-L4	$18,183.00	K	31%	$12,546.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2419-LIC-L5	SEL: HZ7-STD-A100-F-L5	$17,347.00	K	31%	$11,969.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2420-LIC	SEL: HZ7-STDA-STD10-UG-F	$770.00	K	31%	$531.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2420-LIC-L1	SEL: HZ7-STDA-STD10-UGF-L1	$731.50	K	31%	$504.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2420-LIC-L2	SEL: HZ7-STDA-STD10-UGF-L2	$716.10	K	31%	$494.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2420-LIC-L3	SEL: HZ7-STDA-STD10-UGF-L3	$693.00	K	31%	$478.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2420-LIC-L4	SEL: HZ7-STDA-STD10-UGF-L4	$669.90	K	31%	$462.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2420-LIC-L5	SEL: HZ7-STDA-STD10-UG-F-L5	$639.10	K	31%	$440.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2421-LIC	SEL: HZ7-STDA-STD100-UG-F	$7,700.00	K	31%	$5,313.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2421-LIC-L1	SEL: HZ7-STDA-STD100-UGF-L1	$7,315.00	K	31%	$5,047.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2421-LIC-L2	SEL: HZ7-STDA-STD100-UGF-L2	$7,161.00	K	31%	$4,941.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2421-LIC-L3	SEL: HZ7-STDA-STD100-UGF-L3	$6,930.00	K	31%	$4,781.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2421-LIC-L4	SEL: HZ7-STDA-STD100-UGF-L4	$6,699.00	K	31%	$4,622.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2421-LIC-L5	SEL: HZ7-STDA-STD100-UG-F-L5	$6,391.00	K	31%	$4,409.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2422-LIC	SEL: HZ7-TAC-STA100-UG-F	$18,810.00	K	31%	$12,978.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2422-LIC-L1	SEL: HZ7-TAC-STA100-UGF-L1	$17,869.50	K	31%	$12,329.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2422-LIC-L2	SEL: HZ7-TAC-STA100-UGF-L2	$17,493.30	K	31%	$12,070.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2422-LIC-L3	SEL: HZ7-TAC-STA100-UGF-L3	$16,929.00	K	31%	$11,681.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2422-LIC-L4	SEL: HZ7-TAC-STA100-UGF-L4	$16,364.70	K	31%	$11,291.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2422-LIC-L5	SEL: HZ7-TAC-STA100-UG-F-L5	$15,612.30	K	31%	$10,772.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2423-LIC	SEL: HZ7-THIN-ST100-UG-F	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2423-LIC-L1	SEL: HZ7-THIN-ST100-UGF-L1	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2423-LIC-L2	SEL: HZ7-THIN-ST100-UGF-L2	$20,460.00	K	31%	$14,117.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2423-LIC-L3	SEL: HZ7-THIN-ST100-UGF-L3	$19,800.00	K	31%	$13,662.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2423-LIC-L4	SEL: HZ7-THIN-ST100-UGF-L4	$19,140.00	K	31%	$13,206.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2423-LIC-L5	SEL: HZ7-THIN-ST100-UG-F-L5	$18,260.00	K	31%	$12,599.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2424-LIC	SEL: HZ7-TPRO-ST10-UG-F	$2,310.00	K	31%	$1,593.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2424-LIC-L1	SEL: HZ7-TPRO-ST10-UG-F-L1	$2,194.50	K	31%	$1,514.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2424-LIC-L2	SEL: HZ7-TPRO-ST10-UG-F-L2	$2,148.30	K	31%	$1,482.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2424-LIC-L3	SEL: HZ7-TPRO-ST10-UG-F-L3	$2,079.00	K	31%	$1,434.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2424-LIC-L4	SEL: HZ7-TPRO-ST10-UG-F-L4	$2,009.70	K	31%	$1,386.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2424-LIC-L5	SEL: HZ7-TPRO-ST10-UG-F-L5	$1,917.30	K	31%	$1,322.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2425-LIC	SEL: HZ7-VAD-ADC-10-UG-F	$2,530.00	K	31%	$1,745.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2425-LIC-L1	SEL: HZ7-VAD-ADC-10-UGF-L1	$2,403.50	K	31%	$1,658.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2425-LIC-L2	SEL: HZ7-VAD-ADC-10-UGF-L2	$2,352.90	K	31%	$1,623.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2425-LIC-L3	SEL: HZ7-VAD-ADC-10-UGF-L3	$2,277.00	K	31%	$1,571.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2425-LIC-L4	SEL: HZ7-VAD-ADC-10-UGF-L4	$2,201.10	K	31%	$1,518.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2425-LIC-L5	SEL: HZ7-VAD-ADC-10-UG-F-L5	$2,099.90	K	31%	$1,448.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2426-LIC	SEL: HZ7-VAD-ADC-100-UG-F	$25,300.00	K	31%	$17,457.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2426-LIC-L1	SEL: HZ7-VAD-ADC100-UGF-L1	$24,035.00	K	31%	$16,584.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2426-LIC-L2	SEL: HZ7-VAD-ADC100-UGF-L2	$23,529.00	K	31%	$16,235.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2426-LIC-L3	SEL: HZ7-VAD-ADC100-UGF-L3	$22,770.00	K	31%	$15,711.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2426-LIC-L4	SEL: HZ7-VAD-ADC100-UGF-L4	$22,011.00	K	31%	$15,187.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2426-LIC-L5	SEL: HZ7-VAD-ADC-100-UG-F-L5	$20,999.00	K	31%	$14,489.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2427-LIC	SEL: HZ7-VAD-ENC-10-UG-F	$4,647.50	K	31%	$3,206.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2427-LIC-L1	SEL: HZ7-VAD-ENC-10-UGF-L1	$4,415.13	K	31%	$3,046.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2427-LIC-L2	SEL: HZ7-VAD-ENC-10-UGF-L2	$4,322.18	K	31%	$2,982.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2427-LIC-L3	SEL: HZ7-VAD-ENC-10-UGF-L3	$4,182.75	K	31%	$2,886.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2427-LIC-L4	SEL: HZ7-VAD-ENC-10-UGF-L4	$4,043.33	K	31%	$2,789.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2427-LIC-L5	SEL: HZ7-VAD-ENC-10-UG-F-L5	$3,857.43	K	31%	$2,661.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2428-LIC	SEL: HZ7-VAD-ENC-100-UG-F	$46,475.00	K	31%	$32,067.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2428-LIC-L1	SEL: HZ7-VAD-ENC100-UGF-L1	$44,151.25	K	31%	$30,464.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2428-LIC-L2	SEL: HZ7-VAD-ENC100-UGF-L2	$43,221.75	K	31%	$29,823.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2428-LIC-L3	SEL: HZ7-VAD-ENC100-UGF-L3	$41,827.50	K	31%	$28,860.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2428-LIC-L4	SEL: HZ7-VAD-ENC100-UGF-L4	$40,433.25	K	31%	$27,898.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2428-LIC-L5	SEL: HZ7-VAD-ENC-100-UG-F-L5	$38,574.25	K	31%	$26,616.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2429-LIC	SEL: HZ7-VENT-ST10-UG-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2429-LIC-L1	SEL: HZ7-VENT-ST10-UG-F-L1	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2429-LIC-L2	SEL: HZ7-VENT-ST10-UG-F-L2	$1,023.00	K	31%	$705.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2429-LIC-L3	SEL: HZ7-VENT-ST10-UG-F-L3	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2429-LIC-L4	SEL: HZ7-VENT-ST10-UG-F-L4	$957.00	K	31%	$660.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2429-LIC-L5	SEL: HZ7-VENT-ST10-UG-F-L5	$913.00	K	31%	$629.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2430-LIC	SEL: HZ7-VENT-ST100-UG-F	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2430-LIC-L1	SEL: HZ7-VENT-ST100-UGF-L1	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2430-LIC-L2	SEL: HZ7-VENT-ST100-UGF-L2	$10,230.00	K	31%	$7,058.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2430-LIC-L3	SEL: HZ7-VENT-ST100-UGF-L3	$9,900.00	K	31%	$6,831.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2430-LIC-L4	SEL: HZ7-VENT-ST100-UGF-L4	$9,570.00	K	31%	$6,603.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2430-LIC-L5	SEL: HZ7-VENT-ST100-UG-F-L5	$9,130.00	K	31%	$6,299.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2431-LIC	SEL: ST6-AD-D10-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2431-LIC-L1	SEL: ST6-AD-D10-F-L1	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2431-LIC-L2	SEL: ST6-AD-D10-F-L2	$1,023.00	K	31%	$705.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2431-LIC-L3	SEL: ST6-AD-D10-F-L3	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2431-LIC-L4	SEL: ST6-AD-D10-F-L4	$957.00	K	31%	$660.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2431-LIC-L5	SEL: ST6-AD-D10-F-L5	$913.00	K	31%	$629.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2432-LIC	SEL: ST6-AD-D100-F	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2432-LIC-L1	SEL: ST6-AD-D100F-L1	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2432-LIC-L2	SEL: ST6-AD-D100F-L2	$10,230.00	K	31%	$7,058.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2432-LIC-L3	SEL: ST6-AD-D100F-L3	$9,900.00	K	31%	$6,831.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2432-LIC-L4	SEL: ST6-AD-D100F-L4	$9,570.00	K	31%	$6,603.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2432-LIC-L5	SEL: ST6-AD-D100-F-L5	$9,130.00	K	31%	$6,299.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2433-LIC	SEL: ST6-AD-EN-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2433-LIC-L1	SEL: ST6-AD-EN-UG-F-L1	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2433-LIC-L2	SEL: ST6-AD-EN-UG-F-L2	$1,687.95	K	31%	$1,164.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2433-LIC-L3	SEL: ST6-AD-EN-UG-F-L3	$1,633.50	K	31%	$1,127.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2433-LIC-L4	SEL: ST6-AD-EN-UG-F-L4	$1,579.05	K	31%	$1,089.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2433-LIC-L5	SEL: ST6-AD-EN-UG-F-L5	$1,506.45	K	31%	$1,039.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2434-LIC	SEL: ST6-AD-F	$4,394.50	K	31%	$3,032.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2434-LIC-L1	SEL: ST6-AD-F-L1	$4,174.78	K	31%	$2,880.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2434-LIC-L2	SEL: ST6-AD-F-L2	$4,086.89	K	31%	$2,819.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2434-LIC-L3	SEL: ST6-AD-F-L3	$3,955.05	K	31%	$2,728.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2434-LIC-L4	SEL: ST6-AD-F-L4	$3,823.22	K	31%	$2,638.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2434-LIC-L5	SEL: ST6-AD-F-L5	$3,647.44	K	31%	$2,516.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2435-LIC	SEL: ST6-ADEN-D10-UG-F	$242.00	K	31%	$166.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2435-LIC-L1	SEL: ST6-ADEN-D10-UGF-L1	$229.90	K	31%	$158.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2435-LIC-L2	SEL: ST6-ADEN-D10-UGF-L2	$225.06	K	31%	$155.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2435-LIC-L3	SEL: ST6-ADEN-D10-UGF-L3	$217.80	K	31%	$150.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2435-LIC-L4	SEL: ST6-ADEN-D10-UGF-L4	$210.54	K	31%	$145.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2435-LIC-L5	SEL: ST6-ADEN-D10-UG-F-L5	$200.86	K	31%	$138.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2436-LIC	SEL: ST6-ADEN-D100-UG-F	$2,420.00	K	31%	$1,669.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2436-LIC-L1	SEL: ST6-ADEN-D100-UGF-L1	$2,299.00	K	31%	$1,586.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2436-LIC-L2	SEL: ST6-ADEN-D100-UGF-L2	$2,250.60	K	31%	$1,552.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2436-LIC-L3	SEL: ST6-ADEN-D100-UGF-L3	$2,178.00	K	31%	$1,502.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2436-LIC-L4	SEL: ST6-ADEN-D100-UGF-L4	$2,105.40	K	31%	$1,452.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2436-LIC-L5	SEL: ST6-ADEN-D100-UG-F-L5	$2,008.60	K	31%	$1,385.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2437-LIC	SEL: ST6-EN-D10-F	$1,320.00	K	31%	$910.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2437-LIC-L1	SEL: ST6-EN-D10-F-L1	$1,254.00	K	31%	$865.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2437-LIC-L2	SEL: ST6-EN-D10-F-L2	$1,227.60	K	31%	$847.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2437-LIC-L3	SEL: ST6-EN-D10-F-L3	$1,188.00	K	31%	$819.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2437-LIC-L4	SEL: ST6-EN-D10-F-L4	$1,148.40	K	31%	$792.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2437-LIC-L5	SEL: ST6-EN-D10-F-L5	$1,095.60	K	31%	$755.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2438-LIC	SEL: ST6-EN-D100-F	$13,200.00	K	31%	$9,108.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2438-LIC-L1	SEL: ST6-EN-D100F-L1	$12,540.00	K	31%	$8,652.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2438-LIC-L2	SEL: ST6-EN-D100F-L2	$12,276.00	K	31%	$8,470.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2438-LIC-L3	SEL: ST6-EN-D100F-L3	$11,880.00	K	31%	$8,197.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2438-LIC-L4	SEL: ST6-EN-D100F-L4	$11,484.00	K	31%	$7,923.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2438-LIC-L5	SEL: ST6-EN-D100-F-L5	$10,956.00	K	31%	$7,559.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2439-LIC	SEL: ST6-EN-F	$6,044.50	K	31%	$4,170.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2439-LIC-L1	SEL: ST6-EN-F-L1	$5,742.28	K	31%	$3,962.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2439-LIC-L2	SEL: ST6-EN-F-L2	$5,621.39	K	31%	$3,878.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2439-LIC-L3	SEL: ST6-EN-F-L3	$5,440.05	K	31%	$3,753.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2439-LIC-L4	SEL: ST6-EN-F-L4	$5,258.72	K	31%	$3,628.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2439-LIC-L5	SEL: ST6-EN-F-L5	$5,016.94	K	31%	$3,461.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2440-LIC	SEL: ST6-ST-AD-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2440-LIC-L1	SEL: ST6-ST-AD-UG-F-L1	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2440-LIC-L2	SEL: ST6-ST-AD-UG-F-L2	$1,687.95	K	31%	$1,164.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2440-LIC-L3	SEL: ST6-ST-AD-UG-F-L3	$1,633.50	K	31%	$1,127.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2440-LIC-L4	SEL: ST6-ST-AD-UG-F-L4	$1,579.05	K	31%	$1,089.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2440-LIC-L5	SEL: ST6-ST-AD-UG-F-L5	$1,506.45	K	31%	$1,039.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2441-LIC	SEL: ST6-ST-EN-UG-F	$3,630.00	K	31%	$2,504.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2441-LIC-L1	SEL: ST6-ST-EN-UG-F-L1	$3,448.50	K	31%	$2,379.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2441-LIC-L2	SEL: ST6-ST-EN-UG-F-L2	$3,375.90	K	31%	$2,329.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2441-LIC-L3	SEL: ST6-ST-EN-UG-F-L3	$3,267.00	K	31%	$2,254.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2441-LIC-L4	SEL: ST6-ST-EN-UG-F-L4	$3,158.10	K	31%	$2,179.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2441-LIC-L5	SEL: ST6-ST-EN-UG-F-L5	$3,012.90	K	31%	$2,078.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2442-LIC	SEL: ST6-STAD-D10-UG-F	$605.00	K	31%	$417.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2442-LIC-L1	SEL: ST6-STAD-D10-UGF-L1	$574.75	K	31%	$396.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2442-LIC-L2	SEL: ST6-STAD-D10-UGF-L2	$562.65	K	31%	$388.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2442-LIC-L3	SEL: ST6-STAD-D10-UGF-L3	$544.50	K	31%	$375.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2442-LIC-L4	SEL: ST6-STAD-D10-UGF-L4	$526.35	K	31%	$363.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2442-LIC-L5	SEL: ST6-STAD-D10-UG-F-L5	$502.15	K	31%	$346.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2443-LIC	SEL: ST6-STAD-D100-UG-F	$6,050.00	K	31%	$4,174.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2443-LIC-L1	SEL: ST6-STAD-D100-UGF-L1	$5,747.50	K	31%	$3,965.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2443-LIC-L2	SEL: ST6-STAD-D100-UGF-L2	$5,626.50	K	31%	$3,882.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2443-LIC-L3	SEL: ST6-STAD-D100-UGF-L3	$5,445.00	K	31%	$3,757.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2443-LIC-L4	SEL: ST6-STAD-D100-UGF-L4	$5,263.50	K	31%	$3,631.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2443-LIC-L5	SEL: ST6-STAD-D100-UG-F-L5	$5,021.50	K	31%	$3,464.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2444-LIC	SEL: ST6-STEN-D10-UG-F	$847.00	K	31%	$584.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2444-LIC-L1	SEL: ST6-STEN-D10-UGF-L1	$804.65	K	31%	$555.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2444-LIC-L2	SEL: ST6-STEN-D10-UGF-L2	$787.71	K	31%	$543.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2444-LIC-L3	SEL: ST6-STEN-D10-UGF-L3	$762.30	K	31%	$525.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2444-LIC-L4	SEL: ST6-STEN-D10-UGF-L4	$736.89	K	31%	$508.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2444-LIC-L5	SEL: ST6-STEN-D10-UG-F-L5	$703.01	K	31%	$485.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2445-LIC	SEL: ST6-STEN-D100-UG-F	$8,470.00	K	31%	$5,844.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2445-LIC-L1	SEL: ST6-STEN-D100-UGF-L1	$8,046.50	K	31%	$5,552.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2445-LIC-L2	SEL: ST6-STEN-D100-UGF-L2	$7,877.10	K	31%	$5,435.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2445-LIC-L3	SEL: ST6-STEN-D100-UGF-L3	$7,623.00	K	31%	$5,259.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2445-LIC-L4	SEL: ST6-STEN-D100-UGF-L4	$7,368.90	K	31%	$5,084.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2445-LIC-L5	SEL: ST6-STEN-D100-UG-F-L5	$7,030.10	K	31%	$4,850.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2446-LIC	SEL: VR-BCLADVC-F	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2446-LIC-L1	SEL: VR-BCLADVC-F-L1	$3,135.00	K	31%	$2,163.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2446-LIC-L2	SEL: VR-BCLADVC-F-L2	$3,069.00	K	31%	$2,117.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2446-LIC-L3	SEL: VR-BCLADVC-F-L3	$2,970.00	K	31%	$2,049.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2446-LIC-L4	SEL: VR-BCLADVC-F-L4	$2,871.00	K	31%	$1,980.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2446-LIC-L5	SEL: VR-BCLADVC-F-L5	$2,739.00	K	31%	$1,889.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2447-LIC	SEL: VR-BCLADVO-25-F	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2447-LIC-L1	SEL: VR-BCLADVO-25-F-L1	$5,225.00	K	31%	$3,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2447-LIC-L2	SEL: VR-BCLADVO-25-F-L2	$5,115.00	K	31%	$3,529.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2447-LIC-L3	SEL: VR-BCLADVO-25-F-L3	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2447-LIC-L4	SEL: VR-BCLADVO-25-F-L4	$4,785.00	K	31%	$3,301.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2447-LIC-L5	SEL: VR-BCLADVO-25-F-L5	$4,565.00	K	31%	$3,149.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2448-LIC	SEL: VR-CODE2C-F	$5,995.00	K	31%	$4,136.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2448-LIC-L1	SEL: VR-CODE2C-F-L1	$5,695.25	K	31%	$3,929.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2448-LIC-L2	SEL: VR-CODE2C-F-L2	$5,575.35	K	31%	$3,846.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2448-LIC-L3	SEL: VR-CODE2C-F-L3	$5,395.50	K	31%	$3,722.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2448-LIC-L4	SEL: VR-CODE2C-F-L4	$5,215.65	K	31%	$3,598.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2448-LIC-L5	SEL: VR-CODE2C-F-L5	$4,975.85	K	31%	$3,433.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2449-LIC	SEL: VR-CODE2O-F	$599.50	K	31%	$413.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2449-LIC-L1	SEL: VR-CODE2O-F-L1	$569.53	K	31%	$392.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2449-LIC-L2	SEL: VR-CODE2O-F-L2	$557.54	K	31%	$384.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2449-LIC-L3	SEL: VR-CODE2O-F-L3	$539.55	K	31%	$372.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2449-LIC-L4	SEL: VR-CODE2O-F-L4	$521.57	K	31%	$359.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2449-LIC-L5	SEL: VR-CODE2O-F-L5	$497.59	K	31%	$343.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2450-LIC	SEL: VR-OAMAD-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2450-LIC-L1	SEL: VR-OAMAD-F-L1	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2450-LIC-L2	SEL: VR-OAMAD-F-L2	$1,534.50	K	31%	$1,058.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2450-LIC-L3	SEL: VR-OAMAD-F-L3	$1,485.00	K	31%	$1,024.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2450-LIC-L4	SEL: VR-OAMAD-F-L4	$1,435.50	K	31%	$990.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2450-LIC-L5	SEL: VR-OAMAD-F-L5	$1,369.50	K	31%	$944.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2451-LIC	SEL: VR7-AADV-ADV-UG-F	$6,798.00	K	31%	$4,690.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2451-LIC-L1	SEL: VR7-AADV-ADV-UG-F-L1	$6,458.10	K	31%	$4,456.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2451-LIC-L2	SEL: VR7-AADV-ADV-UG-F-L2	$6,322.14	K	31%	$4,362.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2451-LIC-L3	SEL: VR7-AADV-ADV-UG-F-L3	$6,118.20	K	31%	$4,221.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2451-LIC-L4	SEL: VR7-AADV-ADV-UG-F-L4	$5,914.26	K	31%	$4,080.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2451-LIC-L5	SEL: VR7-AADV-ADV-UG-F-L5	$5,642.34	K	31%	$3,893.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2452-LIC	SEL: VR7-AADV-ENT-UG-F	$1,056.00	K	31%	$728.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2452-LIC-L1	SEL: VR7-AADV-ENT-UG-F-L1	$1,003.20	K	31%	$692.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2452-LIC-L2	SEL: VR7-AADV-ENT-UG-F-L2	$982.08	K	31%	$677.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2452-LIC-L3	SEL: VR7-AADV-ENT-UG-F-L3	$950.40	K	31%	$655.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2452-LIC-L4	SEL: VR7-AADV-ENT-UG-F-L4	$918.72	K	31%	$633.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2452-LIC-L5	SEL: VR7-AADV-ENT-UG-F-L5	$876.48	K	31%	$604.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2453-LIC	SEL: VR7-ADV-ENT-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2453-LIC-L1	SEL: VR7-ADV-ENT-UG-F-L1	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2453-LIC-L2	SEL: VR7-ADV-ENT-UG-F-L2	$1,687.95	K	31%	$1,164.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2453-LIC-L3	SEL: VR7-ADV-ENT-UG-F-L3	$1,633.50	K	31%	$1,127.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2453-LIC-L4	SEL: VR7-ADV-ENT-UG-F-L4	$1,579.05	K	31%	$1,089.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2453-LIC-L5	SEL: VR7-ADV-ENT-UG-F-L5	$1,506.45	K	31%	$1,039.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2454-LIC	SEL: VR7-ADV-F	$6,869.50	K	31%	$4,739.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2454-LIC-L1	SEL: VR7-ADV-F-L1	$6,526.03	K	31%	$4,502.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2454-LIC-L2	SEL: VR7-ADV-F-L2	$6,388.64	K	31%	$4,408.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2454-LIC-L3	SEL: VR7-ADV-F-L3	$6,182.55	K	31%	$4,265.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2454-LIC-L4	SEL: VR7-ADV-F-L4	$5,976.47	K	31%	$4,123.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2454-LIC-L5	SEL: VR7-ADV-F-L5	$5,701.69	K	31%	$3,934.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2455-LIC	SEL: VR7-AENT-ENT-UG-F	$4,378.00	K	31%	$3,020.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2455-LIC-L1	SEL: VR7-AENT-ENT-UG-F-L1	$4,159.10	K	31%	$2,869.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2455-LIC-L2	SEL: VR7-AENT-ENT-UG-F-L2	$4,071.54	K	31%	$2,809.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2455-LIC-L3	SEL: VR7-AENT-ENT-UG-F-L3	$3,940.20	K	31%	$2,718.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2455-LIC-L4	SEL: VR7-AENT-ENT-UG-F-L4	$3,808.86	K	31%	$2,628.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2455-LIC-L5	SEL: VR7-AENT-ENT-UG-F-L5	$3,633.74	K	31%	$2,507.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2456-LIC	SEL: VR7-BCLC-ADV-UG-F	$3,927.00	K	31%	$2,709.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2456-LIC-L1	SEL: VR7-BCLC-ADV-UG-F-L1	$3,730.65	K	31%	$2,574.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2456-LIC-L2	SEL: VR7-BCLC-ADV-UG-F-L2	$3,652.11	K	31%	$2,519.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2456-LIC-L3	SEL: VR7-BCLC-ADV-UG-F-L3	$3,534.30	K	31%	$2,438.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2456-LIC-L4	SEL: VR7-BCLC-ADV-UG-F-L4	$3,416.49	K	31%	$2,357.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2456-LIC-L5	SEL: VR7-BCLC-ADV-UG-F-L5	$3,259.41	K	31%	$2,248.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2457-LIC	SEL: VR7-BCLC-ENT-UG-F	$5,742.00	K	31%	$3,961.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2457-LIC-L1	SEL: VR7-BCLC-ENT-UG-F-L1	$5,454.90	K	31%	$3,763.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2457-LIC-L2	SEL: VR7-BCLC-ENT-UG-F-L2	$5,340.06	K	31%	$3,684.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2457-LIC-L3	SEL: VR7-BCLC-ENT-UG-F-L3	$5,167.80	K	31%	$3,565.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2457-LIC-L4	SEL: VR7-BCLC-ENT-UG-F-L4	$4,995.54	K	31%	$3,446.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2457-LIC-L5	SEL: VR7-BCLC-ENT-UG-F-L5	$4,765.86	K	31%	$3,288.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2458-LIC	SEL: VR7-BCLO-ADV-UG-F	$1,507.00	K	31%	$1,039.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2458-LIC-L1	SEL: VR7-BCLO-ADV-UG-F-L1	$1,431.65	K	31%	$987.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2458-LIC-L2	SEL: VR7-BCLO-ADV-UG-F-L2	$1,401.51	K	31%	$967.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2458-LIC-L3	SEL: VR7-BCLO-ADV-UG-F-L3	$1,356.30	K	31%	$935.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2458-LIC-L4	SEL: VR7-BCLO-ADV-UG-F-L4	$1,311.09	K	31%	$904.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2458-LIC-L5	SEL: VR7-BCLO-ADV-UG-F-L5	$1,250.81	K	31%	$863.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2459-LIC	SEL: VR7-BCLO-ENT-UG-F	$3,322.00	K	31%	$2,292.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2459-LIC-L1	SEL: VR7-BCLO-ENT-UG-F-L1	$3,155.90	K	31%	$2,177.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2459-LIC-L2	SEL: VR7-BCLO-ENT-UG-F-L2	$3,089.46	K	31%	$2,131.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2459-LIC-L3	SEL: VR7-BCLO-ENT-UG-F-L3	$2,989.80	K	31%	$2,062.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2459-LIC-L4	SEL: VR7-BCLO-ENT-UG-F-L4	$2,890.14	K	31%	$1,994.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2459-LIC-L5	SEL: VR7-BCLO-ENT-UG-F-L5	$2,757.26	K	31%	$1,902.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2460-LIC	SEL: VR7-ENT-F	$8,519.50	K	31%	$5,878.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2460-LIC-L1	SEL: VR7-ENT-F-L1	$8,093.53	K	31%	$5,584.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2460-LIC-L2	SEL: VR7-ENT-F-L2	$7,923.14	K	31%	$5,466.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2460-LIC-L3	SEL: VR7-ENT-F-L3	$7,667.55	K	31%	$5,290.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2460-LIC-L4	SEL: VR7-ENT-F-L4	$7,411.97	K	31%	$5,114.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2460-LIC-L5	SEL: VR7-ENT-F-L5	$7,071.19	K	31%	$4,879.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2467-LIC	SEL: VR7-OADV-ADV-UG-F	$6,798.00	K	31%	$4,690.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2467-LIC-L1	SEL: VR7-OADV-ADV-UG-F-L1	$6,458.10	K	31%	$4,456.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2467-LIC-L2	SEL: VR7-OADV-ADV-UG-F-L2	$6,322.14	K	31%	$4,362.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2467-LIC-L3	SEL: VR7-OADV-ADV-UG-F-L3	$6,118.20	K	31%	$4,221.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2467-LIC-L4	SEL: VR7-OADV-ADV-UG-F-L4	$5,914.26	K	31%	$4,080.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2467-LIC-L5	SEL: VR7-OADV-ADV-UG-F-L5	$5,642.34	K	31%	$3,893.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2468-LIC	SEL: VR7-OADV-ENT-UG-F	$1,056.00	K	31%	$728.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2468-LIC-L1	SEL: VR7-OADV-ENT-UG-F-L1	$1,003.20	K	31%	$692.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2468-LIC-L2	SEL: VR7-OADV-ENT-UG-F-L2	$982.08	K	31%	$677.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2468-LIC-L3	SEL: VR7-OADV-ENT-UG-F-L3	$950.40	K	31%	$655.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2468-LIC-L4	SEL: VR7-OADV-ENT-UG-F-L4	$918.72	K	31%	$633.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2468-LIC-L5	SEL: VR7-OADV-ENT-UG-F-L5	$876.48	K	31%	$604.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2469-LIC	SEL: VR7-OADV-STD-UG-F	$748.00	K	31%	$516.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2469-LIC-L1	SEL: VR7-OADV-STD-UG-F-L1	$710.60	K	31%	$490.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2469-LIC-L2	SEL: VR7-OADV-STD-UG-F-L2	$695.64	K	31%	$479.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2469-LIC-L3	SEL: VR7-OADV-STD-UG-F-L3	$673.20	K	31%	$464.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2469-LIC-L4	SEL: VR7-OADV-STD-UG-F-L4	$650.76	K	31%	$449.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2469-LIC-L5	SEL: VR7-OADV-STD-UG-F-L5	$620.84	K	31%	$428.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2470-LIC	SEL: VR7-OENT-ADV-UG-F	$7,095.00	K	31%	$4,895.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2470-LIC-L1	SEL: VR7-OENT-ADV-UG-F-L1	$6,740.25	K	31%	$4,650.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2470-LIC-L2	SEL: VR7-OENT-ADV-UG-F-L2	$6,598.35	K	31%	$4,552.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2470-LIC-L3	SEL: VR7-OENT-ADV-UG-F-L3	$6,385.50	K	31%	$4,406.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2470-LIC-L4	SEL: VR7-OENT-ADV-UG-F-L4	$6,172.65	K	31%	$4,259.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2470-LIC-L5	SEL: VR7-OENT-ADV-UG-F-L5	$5,888.85	K	31%	$4,063.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2471-LIC	SEL: VR7-OENT-ENT-UG-F	$7,095.00	K	31%	$4,895.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2471-LIC-L1	SEL: VR7-OENT-ENT-UG-F-L1	$6,740.25	K	31%	$4,650.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2471-LIC-L2	SEL: VR7-OENT-ENT-UG-F-L2	$6,598.35	K	31%	$4,552.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2471-LIC-L3	SEL: VR7-OENT-ENT-UG-F-L3	$6,385.50	K	31%	$4,406.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2471-LIC-L4	SEL: VR7-OENT-ENT-UG-F-L4	$6,172.65	K	31%	$4,259.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2471-LIC-L5	SEL: VR7-OENT-ENT-UG-F-L5	$5,888.85	K	31%	$4,063.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2472-LIC	SEL: VR7-OENT-STD-UG-F	$4,361.50	K	31%	$3,009.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2472-LIC-L1	SEL: VR7-OENT-STD-UG-F-L1	$4,143.43	K	31%	$2,858.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2472-LIC-L2	SEL: VR7-OENT-STD-UG-F-L2	$4,056.20	K	31%	$2,798.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2472-LIC-L3	SEL: VR7-OENT-STD-UG-F-L3	$3,925.35	K	31%	$2,708.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2472-LIC-L4	SEL: VR7-OENT-STD-UG-F-L4	$3,794.51	K	31%	$2,618.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2472-LIC-L5	SEL: VR7-OENT-STD-UG-F-L5	$3,620.05	K	31%	$2,497.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2473-LIC	SEL: VR7-OIST-ADV-UG-F	$5,137.00	K	31%	$3,544.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2473-LIC-L1	SEL: VR7-OIST-ADV-UG-F-L1	$4,880.15	K	31%	$3,367.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2473-LIC-L2	SEL: VR7-OIST-ADV-UG-F-L2	$4,777.41	K	31%	$3,296.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2473-LIC-L3	SEL: VR7-OIST-ADV-UG-F-L3	$4,623.30	K	31%	$3,190.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2473-LIC-L4	SEL: VR7-OIST-ADV-UG-F-L4	$4,469.19	K	31%	$3,083.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2473-LIC-L5	SEL: VR7-OIST-ADV-UG-F-L5	$4,263.71	K	31%	$2,941.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2474-LIC	SEL: VR7-OIST-ENT-UG-F	$6,952.00	K	31%	$4,796.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2474-LIC-L1	SEL: VR7-OIST-ENT-UG-F-L1	$6,604.40	K	31%	$4,557.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2474-LIC-L2	SEL: VR7-OIST-ENT-UG-F-L2	$6,465.36	K	31%	$4,461.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2474-LIC-L3	SEL: VR7-OIST-ENT-UG-F-L3	$6,256.80	K	31%	$4,317.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2474-LIC-L4	SEL: VR7-OIST-ENT-UG-F-L4	$6,048.24	K	31%	$4,173.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2474-LIC-L5	SEL: VR7-OIST-ENT-UG-F-L5	$5,770.16	K	31%	$3,981.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2475-LIC	SEL: VR7-OIST-STD-UG-F	$2,112.00	K	31%	$1,457.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2475-LIC-L1	SEL: VR7-OIST-STD-UG-F-L1	$2,006.40	K	31%	$1,384.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2475-LIC-L2	SEL: VR7-OIST-STD-UG-F-L2	$1,964.16	K	31%	$1,355.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2475-LIC-L3	SEL: VR7-OIST-STD-UG-F-L3	$1,900.80	K	31%	$1,311.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2475-LIC-L4	SEL: VR7-OIST-STD-UG-F-L4	$1,837.44	K	31%	$1,267.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2475-LIC-L5	SEL: VR7-OIST-STD-UG-F-L5	$1,752.96	K	31%	$1,209.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2476-LIC	SEL: VR7-OSTDC-ADV-UG-F	$6,649.50	K	31%	$4,588.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2476-LIC-L1	SEL: VR7-OSTDC-ADV-UG-F-L1	$6,317.03	K	31%	$4,358.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2476-LIC-L2	SEL: VR7-OSTDC-ADV-UG-F-L2	$6,184.04	K	31%	$4,266.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2476-LIC-L3	SEL: VR7-OSTDC-ADV-UG-F-L3	$5,984.55	K	31%	$4,129.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2476-LIC-L4	SEL: VR7-OSTDC-ADV-UG-F-L4	$5,785.07	K	31%	$3,991.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2476-LIC-L5	SEL: VR7-OSTDC-ADV-UG-F-L5	$5,519.09	K	31%	$3,808.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2477-LIC	SEL: VR7-OSTDC-ENT-UG-F	$7,694.50	K	31%	$5,309.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2477-LIC-L1	SEL: VR7-OSTDC-ENT-UG-F-L1	$7,309.78	K	31%	$5,043.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2477-LIC-L2	SEL: VR7-OSTDC-ENT-UG-F-L2	$7,155.89	K	31%	$4,937.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2477-LIC-L3	SEL: VR7-OSTDC-ENT-UG-F-L3	$6,925.05	K	31%	$4,778.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2477-LIC-L4	SEL: VR7-OSTDC-ENT-UG-F-L4	$6,694.22	K	31%	$4,619.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2477-LIC-L5	SEL: VR7-OSTDC-ENT-UG-F-L5	$6,386.44	K	31%	$4,406.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2478-LIC	SEL: VR7-OSTDC-STD-UG-F	$3,624.50	K	31%	$2,500.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2478-LIC-L1	SEL: VR7-OSTDC-STD-UG-F-L1	$3,443.28	K	31%	$2,375.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2478-LIC-L2	SEL: VR7-OSTDC-STD-UG-F-L2	$3,370.79	K	31%	$2,325.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2478-LIC-L3	SEL: VR7-OSTDC-STD-UG-F-L3	$3,262.05	K	31%	$2,250.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2478-LIC-L4	SEL: VR7-OSTDC-STD-UG-F-L4	$3,153.32	K	31%	$2,175.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2478-LIC-L5	SEL: VR7-OSTDC-STD-UG-F-L5	$3,008.34	K	31%	$2,075.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2479-LIC	SEL: VR7-OSTDO-ADV-UG-F	$3,778.50	K	31%	$2,607.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2479-LIC-L1	SEL: VR7-OSTDO-ADV-UG-F-L1	$3,589.58	K	31%	$2,476.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2479-LIC-L2	SEL: VR7-OSTDO-ADV-UG-F-L2	$3,514.01	K	31%	$2,424.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2479-LIC-L3	SEL: VR7-OSTDO-ADV-UG-F-L3	$3,400.65	K	31%	$2,346.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2479-LIC-L4	SEL: VR7-OSTDO-ADV-UG-F-L4	$3,287.30	K	31%	$2,268.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2479-LIC-L5	SEL: VR7-OSTDO-ADV-UG-F-L5	$3,136.16	K	31%	$2,163.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2480-LIC	SEL: VR7-OSTDO-ENT-UG-F	$5,593.50	K	31%	$3,859.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2480-LIC-L1	SEL: VR7-OSTDO-ENT-UG-F-L1	$5,313.83	K	31%	$3,666.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2480-LIC-L2	SEL: VR7-OSTDO-ENT-UG-F-L2	$5,201.96	K	31%	$3,589.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2480-LIC-L3	SEL: VR7-OSTDO-ENT-UG-F-L3	$5,034.15	K	31%	$3,473.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2480-LIC-L4	SEL: VR7-OSTDO-ENT-UG-F-L4	$4,866.35	K	31%	$3,357.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2480-LIC-L5	SEL: VR7-OSTDO-ENT-UG-F-L5	$4,642.61	K	31%	$3,203.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2481-LIC	SEL: VR7-OSTDO-STD-UG-F	$753.50	K	31%	$519.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2481-LIC-L1	SEL: VR7-OSTDO-STD-UG-F-L1	$715.83	K	31%	$493.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2481-LIC-L2	SEL: VR7-OSTDO-STD-UG-F-L2	$700.76	K	31%	$483.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2481-LIC-L3	SEL: VR7-OSTDO-STD-UG-F-L3	$678.15	K	31%	$467.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2481-LIC-L4	SEL: VR7-OSTDO-STD-UG-F-L4	$655.55	K	31%	$452.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2481-LIC-L5	SEL: VR7-OSTDO-STD-UG-F-L5	$625.41	K	31%	$431.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2482-LIC	SEL: VR7-STD-ADV-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2482-LIC-L1	SEL: VR7-STD-ADV-UG-F-L1	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2482-LIC-L2	SEL: VR7-STD-ADV-UG-F-L2	$2,813.25	K	31%	$1,941.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2482-LIC-L3	SEL: VR7-STD-ADV-UG-F-L3	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2482-LIC-L4	SEL: VR7-STD-ADV-UG-F-L4	$2,631.75	K	31%	$1,815.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2482-LIC-L5	SEL: VR7-STD-ADV-UG-F-L5	$2,510.75	K	31%	$1,732.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2483-LIC	SEL: VR7-STD-ENT-UG-F	$4,840.00	K	31%	$3,339.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2483-LIC-L1	SEL: VR7-STD-ENT-UG-F-L1	$4,598.00	K	31%	$3,172.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2483-LIC-L2	SEL: VR7-STD-ENT-UG-F-L2	$4,501.20	K	31%	$3,105.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2483-LIC-L3	SEL: VR7-STD-ENT-UG-F-L3	$4,356.00	K	31%	$3,005.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2483-LIC-L4	SEL: VR7-STD-ENT-UG-F-L4	$4,210.80	K	31%	$2,905.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2483-LIC-L5	SEL: VR7-STD-ENT-UG-F-L5	$4,017.20	K	31%	$2,771.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2484-LIC	SEL: VR7-STD-F	$4,119.50	K	31%	$2,842.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2484-LIC-L1	SEL: VR7-STD-F-L1	$3,913.53	K	31%	$2,700.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2484-LIC-L2	SEL: VR7-STD-F-L2	$3,831.14	K	31%	$2,643.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2484-LIC-L3	SEL: VR7-STD-F-L3	$3,707.55	K	31%	$2,558.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2484-LIC-L4	SEL: VR7-STD-F-L4	$3,583.97	K	31%	$2,472.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2484-LIC-L5	SEL: VR7-STD-F-L5	$3,419.19	K	31%	$2,359.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2493-LIC	SEL: HZ7-PA50-STA100-UG-F	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2493-LIC-L1	SEL: HZ7-PA50-STA100-UGF-L1	$13,062.50	K	31%	$9,013.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2493-LIC-L2	SEL: HZ7-PA50-STA100-UGF-L2	$12,787.50	K	31%	$8,823.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2493-LIC-L3	SEL: HZ7-PA50-STA100-UGF-L3	$12,375.00	K	31%	$8,538.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2493-LIC-L4	SEL: HZ7-PA50-STA100-UGF-L4	$11,962.50	K	31%	$8,254.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2493-LIC-L5	SEL: HZ7-PA50-STA100-UGF-L5	$11,412.50	K	31%	$7,874.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2494-LIC	SEL: HZ7-PRA50-ST100-UG-F	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2494-LIC-L1	SEL: HZ7-PRA50-ST100-UGF-L1	$13,062.50	K	31%	$9,013.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2494-LIC-L2	SEL: HZ7-PRA50-ST100-UGF-L2	$12,787.50	K	31%	$8,823.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2494-LIC-L3	SEL: HZ7-PRA50-ST100-UGF-L3	$12,375.00	K	31%	$8,538.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2494-LIC-L4	SEL: HZ7-PRA50-ST100-UGF-L4	$11,962.50	K	31%	$8,254.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2494-LIC-L5	SEL: HZ7-PRA50-ST100-UGF-L5	$11,412.50	K	31%	$7,874.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F	$57,750.00	K	31%	$39,847.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2495-LIC-L1	SEL: HZ7-UEM-ENC100-UGF-L1	$54,862.50	K	31%	$37,855.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2495-LIC-L2	SEL: HZ7-UEM-ENC100-UGF-L2	$53,707.50	K	31%	$37,058.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2495-LIC-L3	SEL: HZ7-UEM-ENC100-UGF-L3	$51,975.00	K	31%	$35,862.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2495-LIC-L4	SEL: HZ7-UEM-ENC100-UGF-L4	$50,242.50	K	31%	$34,667.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2495-LIC-L5	SEL: HZ7-UEM-ENC100-UGF-L5	$47,932.50	K	31%	$33,073.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F	$5,775.00	K	31%	$3,984.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2496-LIC-L1	SEL: HZ7-UEM-ENC-10-UGF-L1	$5,486.25	K	31%	$3,785.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2496-LIC-L2	SEL: HZ7-UEM-ENC-10-UGF-L2	$5,370.75	K	31%	$3,705.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2496-LIC-L3	SEL: HZ7-UEM-ENC-10-UGF-L3	$5,197.50	K	31%	$3,586.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2496-LIC-L4	SEL: HZ7-UEM-ENC-10-UGF-L4	$5,024.25	K	31%	$3,466.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2496-LIC-L5	SEL: HZ7-UEM-ENC-10-UGF-L5	$4,793.25	K	31%	$3,307.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2497-LIC	SEL: HZ7-UEM-ENN-100-UG-F	$35,200.00	K	31%	$24,288.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2497-LIC-L1	SEL: HZ7-UEM-ENN100-UGF-L1	$33,440.00	K	31%	$23,073.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2497-LIC-L2	SEL: HZ7-UEM-ENN100-UGF-L2	$32,736.00	K	31%	$22,587.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2497-LIC-L4	SEL: HZ7-UEM-ENN100-UGF-L4	$30,624.00	K	31%	$21,130.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2497-LIC-L5	SEL: HZ7-UEM-ENN100-UGF-L5	$29,216.00	K	31%	$20,159.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2498-LIC	SEL: HZ7-UEM-ENN-10-UG-F	$3,520.00	K	31%	$2,428.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2498-LIC-L1	SEL: HZ7-UEM-ENN-10-UGF-L1	$3,344.00	K	31%	$2,307.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2498-LIC-L2	SEL: HZ7-UEM-ENN-10-UGF-L2	$3,273.60	K	31%	$2,258.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2498-LIC-L3	SEL: HZ7-UEM-ENN-10-UGF-L3	$3,168.00	K	31%	$2,185.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2498-LIC-L4	SEL: HZ7-UEM-ENN-10-UGF-L4	$3,062.40	K	31%	$2,113.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2498-LIC-L5	SEL: HZ7-UEM-ENN-10-UGF-L5	$2,921.60	K	31%	$2,015.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2499-LIC	SEL: HZ7-WSP-ADN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2499-LIC-L1	SEL: HZ7-WSP-ADN100-UGF-L1	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2499-LIC-L2	SEL: HZ7-WSP-ADN100-UGF-L2	$11,253.00	K	31%	$7,764.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2499-LIC-L3	SEL: HZ7-WSP-ADN100-UGF-L3	$10,890.00	K	31%	$7,514.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2499-LIC-L4	SEL: HZ7-WSP-ADN100-UGF-L4	$10,527.00	K	31%	$7,263.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2499-LIC-L5	SEL: HZ7-WSP-ADN100-UGF-L5	$10,043.00	K	31%	$6,929.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2500-LIC	SEL: HZ7-WSP-ADN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2500-LIC-L1	SEL: HZ7-WSP-ADN-10-UGF-L1	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2500-LIC-L2	SEL: HZ7-WSP-ADN-10-UGF-L2	$1,125.30	K	31%	$776.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2500-LIC-L3	SEL: HZ7-WSP-ADN-10-UGF-L3	$1,089.00	K	31%	$751.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2500-LIC-L4	SEL: HZ7-WSP-ADN-10-UGF-L4	$1,052.70	K	31%	$726.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2500-LIC-L5	SEL: HZ7-WSP-ADN-10-UGF-L5	$1,004.30	K	31%	$692.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2505-LIC	SEL: HZ7-ADN-A10-F	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2505-LIC-L1	SEL: HZ7-ADN-A10-F-L1	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2505-LIC-L2	SEL: HZ7-ADN-A10-F-L2	$2,046.00	K	31%	$1,411.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2505-LIC-L3	SEL: HZ7-ADN-A10-F-L3	$1,980.00	K	31%	$1,366.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2505-LIC-L4	SEL: HZ7-ADN-A10-F-L4	$1,914.00	K	31%	$1,320.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2505-LIC-L5	SEL: HZ7-ADN-A10-F-L5	$1,826.00	K	31%	$1,259.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2506-LIC	SEL: HZ7-ADN-A100-F	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2506-LIC-L1	SEL: HZ7-ADN-A100-F-L1	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2506-LIC-L2	SEL: HZ7-ADN-A100-F-L2	$20,460.00	K	31%	$14,117.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2506-LIC-L3	SEL: HZ7-ADN-A100-F-L3	$19,800.00	K	31%	$13,662.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2506-LIC-L4	SEL: HZ7-ADN-A100-F-L4	$19,140.00	K	31%	$13,206.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2506-LIC-L5	SEL: HZ7-ADN-A100-F-L5	$18,260.00	K	31%	$12,599.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2507-LIC	SEL: HZ7-A100-AERC-F	$33,000.00	K	31%	$22,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2507-LIC-L1	SEL: HZ7-A100-AERC-F-L1	$31,350.00	K	31%	$21,631.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2507-LIC-L2	SEL: HZ7-A100-AERC-F-L2	$30,690.00	K	31%	$21,176.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2507-LIC-L3	SEL: HZ7-A100-AERC-F-L3	$29,700.00	K	31%	$20,493.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2507-LIC-L4	SEL: HZ7-A100-AERC-F-L4	$28,710.00	K	31%	$19,809.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2507-LIC-L5	SEL: HZ7-A100-AERC-F-L5	$27,390.00	K	31%	$18,899.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2508-LIC	SEL: HZ7-A10-AERC-F	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2508-LIC-L1	SEL: HZ7-A10-AERC-F-L1	$3,135.00	K	31%	$2,163.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2508-LIC-L2	SEL: HZ7-A10-AERC-F-L2	$3,069.00	K	31%	$2,117.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2508-LIC-L3	SEL: HZ7-A10-AERC-F-L3	$2,970.00	K	31%	$2,049.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2508-LIC-L4	SEL: HZ7-A10-AERC-F-L4	$2,871.00	K	31%	$1,980.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2508-LIC-L5	SEL: HZ7-A10-AERC-F-L5	$2,739.00	K	31%	$1,889.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2509-LIC	SEL: HZ7-E100-AERC-F	$46,750.00	K	31%	$32,257.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2509-LIC-L1	SEL: HZ7-E100-AERC-F-L1	$44,412.50	K	31%	$30,644.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2509-LIC-L2	SEL: HZ7-E100-AERC-F-L2	$43,477.50	K	31%	$29,999.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2509-LIC-L3	SEL: HZ7-E100-AERC-F-L3	$42,075.00	K	31%	$29,031.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2509-LIC-L4	SEL: HZ7-E100-AERC-F-L4	$40,672.50	K	31%	$28,064.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2509-LIC-L5	SEL: HZ7-E100-AERC-F-L5	$38,802.50	K	31%	$26,773.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2510-LIC	SEL: HZ7-E100-AERC-UG-F	$15,125.00	K	31%	$10,436.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2510-LIC-L1	SEL: HZ7-E100-AERC-UG-F-L1	$14,368.75	K	31%	$9,914.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2510-LIC-L2	SEL: HZ7-E100-AERC-UG-F-L2	$14,066.25	K	31%	$9,705.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2510-LIC-L3	SEL: HZ7-E100-AERC-UG-F-L3	$13,612.50	K	31%	$9,392.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2510-LIC-L4	SEL: HZ7-E100-AERC-UG-F-L4	$13,158.75	K	31%	$9,079.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2510-LIC-L5	SEL: HZ7-E100-AERC-UG-F-L5	$12,553.75	K	31%	$8,662.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2511-LIC	SEL: HZ7-E10-AERC-F	$4,675.00	K	31%	$3,225.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2511-LIC-L1	SEL: HZ7-E10-AERC-F-L1	$4,441.25	K	31%	$3,064.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2511-LIC-L2	SEL: HZ7-E10-AERC-F-L2	$4,347.75	K	31%	$2,999.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2511-LIC-L3	SEL: HZ7-E10-AERC-F-L3	$4,207.50	K	31%	$2,903.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2511-LIC-L4	SEL: HZ7-E10-AERC-F-L4	$4,067.25	K	31%	$2,806.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2511-LIC-L5	SEL: HZ7-E10-AERC-F-L5	$3,880.25	K	31%	$2,677.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2512-LIC	SEL: HZ7-E10-AERC-UG-F	$1,512.50	K	31%	$1,043.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2512-LIC-L1	SEL: HZ7-E10-AERC-UG-F-L1	$1,436.88	K	31%	$991.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2512-LIC-L2	SEL: HZ7-E10-AERC-UG-F-L2	$1,406.63	K	31%	$970.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2512-LIC-L3	SEL: HZ7-E10-AERC-UG-F-L3	$1,361.25	K	31%	$939.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2512-LIC-L4	SEL: HZ7-E10-AERC-UG-F-L4	$1,315.88	K	31%	$907.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2512-LIC-L5	SEL: HZ7-E10-AERC-UG-F-L5	$1,255.38	K	31%	$866.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2513-LIC	SEL: HZ7-ENN-A100-F	$31,350.00	K	31%	$21,631.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2513-LIC-L1	SEL: HZ7-ENN-A100-F-L1	$29,782.50	K	31%	$20,549.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2513-LIC-L2	SEL: HZ7-ENN-A100-F-L2	$29,155.50	K	31%	$20,117.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2513-LIC-L3	SEL: HZ7-ENN-A100-F-L3	$28,215.00	K	31%	$19,468.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2513-LIC-L4	SEL: HZ7-ENN-A100-F-L4	$27,274.50	K	31%	$18,819.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2513-LIC-L5	SEL: HZ7-ENN-A100-F-L5	$26,020.50	K	31%	$17,954.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2514-LIC	SEL: HZ7-ENN-A100-UG-F	$10,285.00	K	31%	$7,096.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2514-LIC-L1	SEL: HZ7-ENN-A100-UGF-L1	$9,770.75	K	31%	$6,741.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2514-LIC-L2	SEL: HZ7-ENN-A100-UGF-L2	$9,565.05	K	31%	$6,599.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2514-LIC-L3	SEL: HZ7-ENN-A100-UGF-L3	$9,256.50	K	31%	$6,386.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2514-LIC-L4	SEL: HZ7-ENN-A100-UGF-L4	$8,947.95	K	31%	$6,174.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2514-LIC-L5	SEL: HZ7-ENN-A100-UGF-L5	$8,536.55	K	31%	$5,890.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2515-LIC	SEL: HZ7-ENN-A10-F	$3,135.00	K	31%	$2,163.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2515-LIC-L1	SEL: HZ7-ENN-A10-F-L1	$2,978.25	K	31%	$2,054.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2515-LIC-L2	SEL: HZ7-ENN-A10-F-L2	$2,915.55	K	31%	$2,011.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2515-LIC-L3	SEL: HZ7-ENN-A10-F-L3	$2,821.50	K	31%	$1,946.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2515-LIC-L4	SEL: HZ7-ENN-A10-F-L4	$2,727.45	K	31%	$1,881.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2515-LIC-L5	SEL: HZ7-ENN-A10-F-L5	$2,602.05	K	31%	$1,795.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2516-LIC	SEL: HZ7-ENN-A10-UG-F	$1,028.50	K	31%	$709.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2516-LIC-L1	SEL: HZ7-ENN-A10-UGF-L1	$977.08	K	31%	$674.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2516-LIC-L2	SEL: HZ7-ENN-A10-UGF-L2	$956.51	K	31%	$659.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2516-LIC-L3	SEL: HZ7-ENN-A10-UGF-L3	$925.65	K	31%	$638.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2516-LIC-L4	SEL: HZ7-ENN-A10-UGF-L4	$894.80	K	31%	$617.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2516-LIC-L5	SEL: HZ7-ENN-A10-UGF-L5	$853.66	K	31%	$589.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2530-LIC	SEL: VR6-OSTC-F	$1,375.00	K	31%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2530-LIC-L1	SEL: VR6-OSTC-F-L1	$1,306.25	K	31%	$901.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2530-LIC-L2	SEL: VR6-OSTC-F-L2	$1,278.75	K	31%	$882.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2530-LIC-L3	SEL: VR6-OSTC-F-L3	$1,237.50	K	31%	$853.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2530-LIC-L4	SEL: VR6-OSTC-F-L4	$1,196.25	K	31%	$825.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2531-LIC	SEL: VR7-OSTC-STD-UG-F	$3,019.50	K	31%	$2,083.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2531-LIC-L1	SEL: VR7-OSTC-STD-UG-F-L1	$2,868.53	K	31%	$1,979.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2531-LIC-L2	SEL: VR7-OSTC-STD-UG-F-L2	$2,808.14	K	31%	$1,937.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2531-LIC-L3	SEL: VR7-OSTC-STD-UG-F-L3	$2,717.55	K	31%	$1,875.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2531-LIC-L4	SEL: VR7-OSTC-STD-UG-F-L4	$2,626.97	K	31%	$1,812.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2532-LIC	SEL: VR7-OSTC-ADV-UG-F	$6,044.50	K	31%	$4,170.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2532-LIC-L1	SEL: VR7-OSTC-ADV-UG-F-L1	$5,742.28	K	31%	$3,962.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2532-LIC-L2	SEL: VR7-OSTC-ADV-UG-F-L2	$5,621.39	K	31%	$3,878.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2532-LIC-L3	SEL: VR7-OSTC-ADV-UG-F-L3	$5,440.05	K	31%	$3,753.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2532-LIC-L4	SEL: VR7-OSTC-ADV-UG-F-L4	$5,258.72	K	31%	$3,628.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2533-LIC	SEL: VR7-OSTC-ENT-UG-F	$7,859.50	K	31%	$5,423.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2533-LIC-L1	SEL: VR7-OSTC-ENT-UG-F-L1	$7,466.53	K	31%	$5,151.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2533-LIC-L2	SEL: VR7-OSTC-ENT-UG-F-L2	$7,309.34	K	31%	$5,043.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2533-LIC-L3	SEL: VR7-OSTC-ENT-UG-F-L3	$7,073.55	K	31%	$4,880.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2533-LIC-L4	SEL: VR7-OSTC-ENT-UG-F-L4	$6,837.77	K	31%	$4,718.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2535-LIC	SEL: VR-NI-ANXC-F	$1,369.50	K	31%	$944.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2535-LIC-L1	SEL: VR-NI-ANXC-F-L1	$1,301.03	K	31%	$897.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2535-LIC-L2	SEL: VR-NI-ANXC-F-L2	$1,273.64	K	31%	$878.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2535-LIC-L3	SEL: VR-NI-ANXC-F-L3	$1,232.55	K	31%	$850.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2535-LIC-L4	SEL: VR-NI-ANXC-F-L4	$1,191.47	K	31%	$822.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2535-LIC-L5	SEL: VR-NI-ANXC-F-L5	$1,136.69	K	31%	$784.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-619-LIC	SEL: VC-SRM1-4EPL-UG-F	$4,028.20	K	31%	$2,779.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6-RB-25VM-F-L1	SEL: ST6-RB-25VM-F-L1	$13,063.00	K	31%	$9,013.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6-RB-25VM-F-L2	SEL: ST6-RB-25VM-F-L2	$12,788.00	K	31%	$8,823.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ST6-RB-25VM-F-L3	SEL: ST6-RB-25VM-F-L3	$12,375.00	K	31%	$8,538.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6-RB-25VM-F-L4	SEL: ST6-RB-25VM-F-L4	$11,963.00	K	31%	$8,254.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VC-CM-F	SELECT: VC CFG MGR INST	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VC-CMSL-F	SELECT: VC CFG MGR SRV-L	$875.00	K	31%	$603.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VC-CMSW-F	SELECT: VC CFG MGR SRV-W	$875.00	K	31%	$603.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VC-CMWW-F	SELECT: VC CFG MGR WS-W	$44.00	K	31%	$30.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VGSOMSBDCLDEV1Y	SEL: V-GS-OMSBDCL-DEV1Y-F	$109.00	K	31%	$75.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-OMS-PLL-D-F	SEL: V-OMS-PLL-D-F	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-OMS-PLL-U-F	SEL: V-OMS-PLL-U-F	$154.00	K	31%	$106.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-GLD-CLD-SPF	SEL: V-PS-GLD-CLD-SP-F	$41,250.00	K	31%	$28,462.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-GLD-OP-SP-F	SEL: V-PS-GLD-OP-SP-F	$55,000.00	K	31%	$37,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VPSGSOMDCLOSSPI	SEL: V-PS-GSOMDCL-OS-SP-F	$5,060.00	K	31%	$3,491.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VPSGSOMSDCLSPF	SEL: V-PS-GS-OMS-DCL-SP-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-MBM-SP-F	SEL: V-PS-MBM-SP-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-MIG-ADVSPF	SEL: V-PS-MIG-ADV-SP-F	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-MIGBASICSPF	SEL: V-PS-MIG-BASIC-SP-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-SLV-CLD-SPF	SEL: V-PS-SLV-CLD-SP-F	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-SLV-OP-SP-F	SEL: V-PS-SLV-OP-SP-F	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-SUPP-INC-F	SEL: V-PS-SUPP-INC-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VPSUPGGMOMSPF	SEL V-PS-UPG-GM-OM-SP-F	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OADVADVUGFPF	SEL: VR7-OADV-ADV-UG-FPRO	$5,098.50	K	31%	$3,517.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OADVENTUGFPR	SEL: VR7-OADV-ENT-UG-FPRO	$792.00	K	31%	$546.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OADVSTDUGFPR	SEL: VR7-OADV-STD-UG-FPRO	$561.00	K	31%	$387.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OENTADVUGFPR	SEL: VR7-OENT-ADV-UG-FPRO	$5,324.00	K	31%	$3,673.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OENTENTUGFPR	SEL: VR7-OENT-ENT-UG-FPRO	$5,324.00	K	31%	$3,673.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OENTSTDUGFPR	SEL: VR7-OENT-STD-UG-FPRO	$3,272.50	K	31%	$2,258.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OISTSTDUGFPR(	SEL: VR7-OIST-STD-UG-FPRO	$1,584.00	K	31%	$1,092.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTCADVUGFPR	SEL: VR7-OSTC-ADV-UG-FPRO	$4,537.50	K	31%	$3,130.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTCENTUGFPR	SEL: VR7-OSTC-ENT-UG-FPRO	$5,896.00	K	31%	$4,068.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTCSTDUGFPR	SEL: VR7-OSTC-STD-UG-FPRO	$2,266.00	K	31%	$1,563.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDCADVUGPF	SEL: VR7-OSTDC-ADV-UG-FPRO	$4,988.50	K	31%	$3,442.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDCENTUGPF	SEL: VR7-OSTDC-ENT-UG-FPRO	$5,769.50	K	31%	$3,980.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDCSTDUGPF	SEL: VR7-OSTDC-STD-UG-FPRO	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDOADVUGPF	SEL: VR7-OSTDO-ADV-UG-FPRO	$2,838.00	K	31%	$1,958.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDOENTUGPF	SEL: VR7-OSTDO-ENT-UG-FPRO	$4,196.50	K	31%	$2,895.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDOSTDUGPF	SEL: VR7-OSTDO-STD-UG-FPRO	$566.50	K	31%	$390.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS12-PLAY6-7-UGF	SEL: WS12-PLAY6-7-UGF	$88.00	K	31%	$60.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS12-PLAY-F	SEL: WS12-PLAY-F	$165.00	K	31%	$113.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS12-PLAY-UG-FE	SEL: WS12-PLAY-UG-FE	$110.00	K	31%	$75.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK	$33.00	K	31%	$22.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK	$88.00	K	31%	$60.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS-PLAY-SUP-5PAK	SEL: WS-PLAY-SUP-5PAK	$134.00	K	31%	$92.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VFDD225VMC	SEL VF-DD2-25VM-C)	$18,750.00	K	31%	$12,937.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CIENA
5	CEADC-BRNZ	SEL Cloudera Analytic Brnz TB (100 min)	$787.69	K	31%	$543.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEADC-GOLD	SEL Cloudera Analytic Gold TB (100 min)	$984.62	K	31%	$679.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEADN-BRNZ	SEL Cloudera Analytic Brnz Node (10 min)	$7,876.92	K	31%	$5,435.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEADN-GOLD	SEL Cloudera Analytic Gold Node (10 min)	$9,846.15	K	31%	$6,793.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBC-BRNZ-I	SEL Cloudera Basic Bronze TB (100 min)	$196.92	K	31%	$135.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBC-GOLD-I	SEL Cloudera Basic Gold TB (100 min)	$246.15	K	31%	$169.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBN-BRNZ-I	SEL Cloudera Basic Bronze Node (10 min)	$1,969.23	K	31%	$1,358.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBN-GOLD-I	SEL Cloudera Basic Gold Node (10 min)	$2,461.54	K	31%	$1,698.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDEC-BRNZ	SEL Cloudera Data Eng Brnz TB (100 min)	$393.85	K	31%	$271.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDEC-GOLD	SEL Cloudera Data Eng Gold TB (100 min)	$492.31	K	31%	$339.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDEN-BRNZ	SEL Cloudera Data Eng Brnz Node (10 min)	$3,938.46	K	31%	$2,717.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDEN-GOLD	SEL Cloudera Data Eng Gold Node (10 min)	$4,923.08	K	31%	$3,396.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHC-BRNZ	SEL Cloudera EDHub Bronze TB (100 min)	$984.62	K	31%	$679.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHC-GOLD	SEL Cloudera EDHub Gold TB (100 min)	$1,230.77	K	31%	$849.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHN-BRNZ	SEL Cloudera EDHub Bronze Node (10 min)	$9,846.15	K	31%	$6,793.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHN-GOLD	SEL Cloudera EDHub Gold Node (10 min)	$12,307.69	K	31%	$8,492.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODC-BRNZ	SEL Cloudera Operatnl Brnz TB (100 min)	$590.77	K	31%	$407.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODC-GOLD	SEL Cloudera Operatnl Gold TB (100 min)	$738.46	K	31%	$509.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODN-BRNZ	SEL Cloudera Operatnl Brnz Node (10 min)	$5,907.69	K	31%	$4,076.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODN-GOLD	SEL Cloudera Operatnl Gold Node (10 min)	$7,384.62	K	31%	$5,095.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	456-112-181	Secure VM KMIP Client Perpetual=IA	$8,000.00	K	31%	$5,520.00	$1,840.00	$0.00	$0.00	$0.00	$0.00	$1,840.00	CLOUDLINK
5	456-112-284	Secure VM SecVM Perpetual 25-99=IB	$1,425.00	K	31%	$983.25	$327.75	$0.00	$0.00	$0.00	$0.00	$327.75	CLOUDLINK
5	456-112-285	Secure VM SecVM Perpetual 100-499=IB	$1,175.00	K	31%	$810.75	$270.25	$0.00	$0.00	$0.00	$0.00	$270.25	CLOUDLINK
5	456-112-286	Secure VM SecVM Perpetual 500-999=IB	$1,010.00	K	31%	$696.90	$232.30	$0.00	$0.00	$0.00	$0.00	$232.30	CLOUDLINK
5	456-112-287	Secure VM SecVM Perpetual 1000+=IB	$775.00	K	31%	$534.75	$178.25	$0.00	$0.00	$0.00	$0.00	$178.25	CLOUDLINK
5	456-112-288	Secure VM SVM for CPSD HW per VM=IB	$500.00	K	31%	$345.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00	CLOUDLINK
5	456-112-289	Secure VM SVM for CPSD HW per socket=ZC	$5,000.00	K	31%	$3,450.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00	CLOUDLINK
5	456-112-290	Secure VM SecVM Sub 25-99=IB	$59.00	K	31%	$40.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-112-291	Secure VM SecVM Sub 100-499=IB	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-112-292	Secure VM SecVM Sub 500-999=IB	$42.00	K	31%	$28.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-112-293	Secure VM SecVM Sub 1000+=IB	$32.00	K	31%	$22.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	458-001-000	Secure VM SecVM Perpetual	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	458-001-880	Secure VM SecVM for CPD HW Perpetual	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	458-002-010	Secure VM KMIP Client Perpetual	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	458-002-012	Secure VM SecVM Perp HCP Bundle	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-168	Secure VM SecVM Sub	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	DBMC-LIC-007	SEL DOBIMINER LICENSE COMMERCIAL EDITI	$231.00	K	31%	$159.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMC-LIC-008	SEL DOBIMINER LICENSE DR EDITION	$308.00	K	31%	$212.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMC-LIC-009	SEL DOBIMINER LICENSE COMPLIANCE EDITI(	$462.00	K	31%	$318.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMC-LIC-010	SEL DOBIMINER LICENSE ENTERPRISE EDITIC	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMI-MCD-020	SEL Migrate NAS-to-Isilon Initial 50	$42,348.00	K	31%	$29,220.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMI-MCD-021	SEL Migrate NAS-to-Isilon Addl 10	$6,489.00	K	31%	$4,477.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMVNX-MCD-020	SEL Migrate NAS-to-VNX/Unity Initial 50	$42,348.00	K	31%	$29,220.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMVNX-MCD-021	SEL Migrate NAS-to-VNX/Unity Addl 10	$6,489.00	K	31%	$4,477.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	LPE12000-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	$1,245.00	K	31%	$859.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	$1,660.00	K	31%	$1,145.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE16000B-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS	$1,670.00	K	31%	$1,152.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE16002B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	$2,199.00	K	31%	$1,517.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE31000-M6-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS - G6	$1,670.00	K	31%	$1,152.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE31002-M6-E	SEL DUAL-PORT 16GB FC PCI EXPRESS - G6	$2,199.00	K	31%	$1,517.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	OCE14102B-UM-E	SEL DualPort 10Gb Universal CNA/NIC wOpt	$2,054.00	K	31%	$1,417.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	OCE14102B-UX-E	SEL DualPort 10Gb Univers CNA/NIC No Opt	$1,344.00	K	31%	$927.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	CYASRFN-DIM1	SEL CYA FN Data Integrity Module	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYASRFN-EXT1	SEL CYA FN Extender	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYASRFN-GRANULAI	SEL CYA SmartRecovery FileNet Granular	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYASRFN-HBOS	SEL CYA SR HOT Point-N-Time Bkup OS Db	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYASRFN-HBPE	SEL CYA SR HOT Point-N-Time Bkup PE Db	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYASRFN-RRM1	SEL CYA FN Records Retention Module	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYASRFN-TBR1	SEL CYA FN Time Based Recovery Module	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYHB-REPOSITORY	SEL CYA HOTBackup DCTM Repository Lic	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYHB-SRV	SEL CYA HOTBackup Server	$18,750.00	K	31%	$12,937.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYHB-SRVDEV	SEL CYA HOTBackup Server for Development	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-CONN2	SEL CYA Connector for DCTM	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-DIM2	SEL CYA Data Integrity Module	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-EXT2	SEL CYA Extender	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-GRANULAR	SEL CYA SmartRecovery DCTM Granular	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-RRM2	SEL CYA Records Retention Module	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SMBDBASE1	SEL CYA SmartRecovery SMB Repository	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SRV100-1	SEL CYA SmartRecovery Server 100U/50GB	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SRV250-1	SEL CYA SmartRecovery Server 250U/100GB	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SRV-4	SEL CYA SMARTRECOVERY SERVER (1-4 CPU	$50,000.00	K	31%	$34,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SRV-4PLUS	SEL CYA SmartRec SRV Stand-alone >4 CPU	$90,000.00	K	31%	$62,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SRV500-1	SEL CYA SmartRecovery Server 500U/50GB	$30,000.00	K	31%	$20,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SRVHA-4	SEL CYA SmartRec SRV HA/Cluster <4CPU	$45,000.00	K	31%	$31,050.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-SRVHA-4PLUS	SEL CYA SmartRec SRV HA/Cluster >4CPU	$65,000.00	K	31%	$44,850.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	CYSR-TBR2	SEL CYA Time Based Recovery Module	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ENCHOICE
5	HDF-AGT-100-1Y	SEL HDF Edge Agent Sub- 100 Agents	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-AGT-10K-1Y	SEL HDF Edge Agent Sub- 10,000 Agents	$1,538,462.00	K	31%	$1,061,538.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-AGT-1K-1Y	SEL HDF Edge Agent Sub- 1000 Agents	$384,615.00	K	31%	$265,384.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EDG-10-1Y	SEL HDF Edge Brnch Office Sub - 10 Nodes	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	$230,769.00	K	31%	$159,230.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EDG-25-1Y	SEL HDF Edge Brnch Office Sub - 25 Nodes	$115,385.00	K	31%	$79,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-ENT-1Y	SEL- HWX DataFlow Ent 16 cores	$55,385.00	K	31%	$38,215.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EST-1Y	SEL HDF Ent Sub 8 Nodes Strm Processing	$55,385.00	K	31%	$38,215.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-JSS-6M	SEL HDF Jumpstart Sub 32Cores-10 Edge 6M	$46,154.00	K	31%	$31,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	$22,154.00	K	31%	$15,286.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	$46,154.00	K	31%	$31,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-SCH-1Y	SEL Solr Search	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT	$38,461.54	K	31%	$26,538.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM	$15,384.62	K	31%	$10,615.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-1YR-00000001	SEL 1YR 1-9 Admin User Login	$2,307.69	K	31%	$1,592.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-1YR-00000010	SEL 1YR 10-99 Admin User Login	$1,923.08	K	31%	$1,326.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-3YR-00000001	SEL 3YR 1-9 Admin User Login	$6,230.77	K	31%	$4,299.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-3YR-00000010	SEL 3YR 10-99 Admin User Login	$5,192.31	K	31%	$3,582.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-5YR-00000001	SEL 5YR 1-9 Admin User Login	$9,230.77	K	31%	$6,369.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-5YR-00000010	SEL 5YR 10-99 Admin User Login	$7,692.31	K	31%	$5,307.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000025	SEL 1YR 25-49TB File MetaData Index	$769.23	K	31%	$530.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000050	SEL 1YR 50-99TB File MetaData Index	$634.62	K	31%	$437.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000100	SEL 1YR 100-249TB File MetaData Index	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000250	SEL 1YR 250-499TB File MetaData Index	$384.62	K	31%	$265.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000500	SEL 1YR 500-999TB File MetaData Index	$326.92	K	31%	$225.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB File MetaData Inde	$269.23	K	31%	$185.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000025	SEL 3YR 25-49TB File MetaData Index	$2,076.92	K	31%	$1,433.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000050	SEL 3YR 50-99TB File MetaData Index	$1,713.46	K	31%	$1,182.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000100	SEL 3YR 100-249TB File MetaData Index	$1,401.92	K	31%	$967.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB File MetaData Index	$1,038.46	K	31%	$716.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB File MetaData Index	$882.69	K	31%	$609.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB File MetaData Inde	$726.92	K	31%	$501.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	FMI-5YR-00000025	SEL 5YR 25-49TB File MetaData Index	$3,076.92	K	31%	$2,123.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000050	SEL 5YR 50-99TB File MetaData Index	$2,538.46	K	31%	$1,751.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB File MetaData Index	$2,076.92	K	31%	$1,433.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000250	SEL 5YR 250-499TB File MetaData Index	$1,538.46	K	31%	$1,061.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000500	SEL 5YR 500-999TB File MetaData Index	$1,307.69	K	31%	$902.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB File MetaData Inde	$1,076.92	K	31%	$743.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Ingest	$12.08	K	31%	$8.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Ingest	$9.77	K	31%	$6.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Ingest	$7.46	K	31%	$5.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00010000	SEL 1YR 10000-19999 Tape Catalog Inges	$6.08	K	31%	$4.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00020000	SEL 1YR 20000-49999 Tape Catalog Inges	$4.92	K	31%	$3.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00050000	SEL 1YR 50000-99999 Tape Catalog Inges	$3.77	K	31%	$2.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00001000	SEL 3YR 1000-1999 Tape Catalog Ingest	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00002000	SEL 3YR 2000-4999 Tape Catalog Ingest	$19.54	K	31%	$13.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00005000	SEL 3YR 5000-9999 Tape Catalog Ingest	$14.92	K	31%	$10.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00010000	SEL 3YR 10000-19999 Tape Catalog Inges	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00020000	SEL 3YR 20000-49999 Tape Catalog Inges	$9.85	K	31%	$6.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00050000	SEL 3YR 50000-99999 Tape Catalog Inges	$7.54	K	31%	$5.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Ingest	$36.23	K	31%	$25.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Ingest	$29.31	K	31%	$20.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00005000	SEL 5YR 5000-9999 Tape Catalog Ingest	$22.38	K	31%	$15.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00010000	SEL 5YR 10000-19999 Tape Catalog Inges	$18.23	K	31%	$12.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00020000	SEL 5YR 20000-49999 Tape Catalog Inges	$14.77	K	31%	$10.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00050000	SEL 5YR 50000-99999 Tape Catalog Inges	$11.31	K	31%	$7.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000010	SEL 1YR 10-49 Tape Catalog Rebuild	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000050	SEL 1YR 50-99 Tape Catalog Rebuild	$62.54	K	31%	$43.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000100	SEL 1YR 100-249 Tape Catalog Rebuild	$48.08	K	31%	$33.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000250	SEL 1YR 250-499 Tape Catalog Rebuild	$38.46	K	31%	$26.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000500	SEL 1YR 500-999 Tape Catalog Rebuild	$33.69	K	31%	$23.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Rebuild	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Rebuild	$19.54	K	31%	$13.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Rebuild	$14.92	K	31%	$10.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00010000	SEL 1YR 10000-24999 Tape Catalog Rebui	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00025000	SEL 1YR 25000-49999 Tape Catalog Rebui	$9.23	K	31%	$6.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000010	SEL 3YR 10-49 Tape Catalog Rebuild	$144.23	K	31%	$99.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000050	SEL 3YR 50-99 Tape Catalog Rebuild	$93.81	K	31%	$64.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000100	SEL 3YR 100-249 Tape Catalog Rebuild	$72.12	K	31%	$49.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000250	SEL 3YR 250-499 Tape Catalog Rebuild	$57.69	K	31%	$39.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000500	SEL 3YR 500-999 Tape Catalog Rebuild	$50.54	K	31%	$34.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00001000	SEL 3YR 1000-1999 Tape Catalog Rebuild	$36.23	K	31%	$25.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00002000	SEL 3YR 2000-4999 Tape Catalog Rebuild	$29.31	K	31%	$20.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00005000	SEL 3YR 5000-9999 Tape Catalog Rebuild	$22.38	K	31%	$15.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00010000	SEL 3YR 10000-24999 Tape Catalog Rebui	$18.23	K	31%	$12.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00025000	SEL 3YR 25000-49999 Tape Catalog Rebui	$13.85	K	31%	$9.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000010	SEL 5YR 10-49 Tape Catalog Rebuild	$192.31	K	31%	$132.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000050	SEL 5YR 50-99 Tape Catalog Rebuild	$125.08	K	31%	$86.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000100	SEL 5YR 100-249 Tape Catalog Rebuild	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000250	SEL 5YR 250-499 Tape Catalog Rebuild	$76.92	K	31%	$53.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000500	SEL 5YR 500-999 Tape Catalog Rebuild	$67.38	K	31%	$46.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Rebuild	$48.31	K	31%	$33.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Rebuild	$39.08	K	31%	$26.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00005000	SEL 5YR 5000-9999 Tape Catalog Rebuild	$29.85	K	31%	$20.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00010000	SEL 5YR 10000-24999 Tape Catalog Rebui	$24.31	K	31%	$16.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00025000	SEL 5YR 25000-49999 Tape Catalog Rebui	$18.46	K	31%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000010	SEL 1YR 10-49 Tape MetaData Index	$384.62	K	31%	$265.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000050	SEL 1YR 50-99 Tape MetaData Index	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000100	SEL 1YR 100-249 Tape MetaData Index	$192.31	K	31%	$132.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000250	SEL 1YR 250-499 Tape MetaData Index	$146.15	K	31%	$100.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000500	SEL 1YR 500-999 Tape MetaData Index	$119.23	K	31%	$82.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00001000	SEL 1YR 1000-1999 Tape MetaData Index	$96.62	K	31%	$66.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00002000	SEL 1YR 2000-4999 Tape MetaData Index	$78.15	K	31%	$53.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00005000	SEL 1YR 5000-9999 Tape MetaData Index	$59.69	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000010	SEL 3YR 10-49 Tape MetaData Index	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000050	SEL 3YR 50-99 Tape MetaData Index	$325.00	K	31%	$224.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000100	SEL 3YR 100-249 Tape MetaData Index	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000250	SEL 3YR 250-499 Tape MetaData Index	$190.00	K	31%	$131.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000500	SEL 3YR 500-999 Tape MetaData Index	$155.00	K	31%	$106.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 1000-1999 Tape MetaData Index	$125.60	K	31%	$86.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00002000	SEL 3YR 2000-4999 Tape MetaData Index	$101.60	K	31%	$70.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 Tape MetaData Index	$77.60	K	31%	$53.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000010	SEL 5YR 10-49 Tape MetaData Index	$596.15	K	31%	$411.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000050	SEL 5YR 50-99 Tape MetaData Index	$387.50	K	31%	$267.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000100	SEL 5YR 100-249 Tape MetaData Index	$298.08	K	31%	$205.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000250	SEL 5YR 250-499 Tape MetaData Index	$226.54	K	31%	$156.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000500	SEL 5YR 500-999 Tape MetaData Index	$184.81	K	31%	$127.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 1000-1999 Tape MetaData Index	$149.75	K	31%	$103.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00002000	SEL 5YR 2000-4999 Tape MetaData Index	$121.14	K	31%	$83.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	TMI-5YR-00005000	SEL 5YR 5000-9999 Tape MetaData Index	$92.52	K	31%	$63.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+	$183.00	K	31%	$126.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50	$431.00	K	31%	$297.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250	$323.00	K	31%	$222.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400	$269.00	K	31%	$185.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600	$215.00	K	31%	$148.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150	$377.00	K	31%	$260.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000	$194.00	K	31%	$133.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10	$915.00	K	31%	$631.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+	$311.00	K	31%	$214.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50	$732.00	K	31%	$505.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250	$549.00	K	31%	$378.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400	$458.00	K	31%	$316.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600	$366.00	K	31%	$252.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150	$641.00	K	31%	$442.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10	$1,292.00	K	31%	$891.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+	$439.00	K	31%	$302.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-11-50	SEL IOMART SW 3Y 11-50	$1,034.00	K	31%	$713.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250	$775.00	K	31%	$534.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400	$646.00	K	31%	$445.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600	$517.00	K	31%	$356.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150	$905.00	K	31%	$624.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000	$465.00	K	31%	$320.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	34585	STORCENTER IX4-100 6TB	$1,875.00	K	31%	$1,293.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMEGA
5	90PCPSQLL1001	SEL PC Perp SQL License 1 Unit	$882.00	K	31%	$608.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1002	SEL PC Perp SQL License 2-5 Units	$815.00	K	31%	$562.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1003	SEL PC Perp SQL License 6-10 Units	$681.00	K	31%	$469.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1004	SEL PC Perp SQL License 11-20 Units	$513.00	K	31%	$353.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1005	SEL PC Perp SQL License 21-35 Units	$373.00	K	31%	$257.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1006	SEL PC Perp SQL License 36-50 Units	$301.00	K	31%	$207.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1007	SEL PC Perp SQL License 51-100 Units	$196.00	K	31%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1008	SEL PC Perp SQL License 101-200 Units	$147.00	K	31%	$101.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1009	SEL PC Perp SQL License 201-300 Units	$121.00	K	31%	$83.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1010	SEL PC Perp SQL License 301-400 Units	$105.00	K	31%	$72.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1011	SEL PC Perp SQL License 401-500 Units	$96.00	K	31%	$66.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1012	SEL PC Perp SQL License 501-600 Units	$87.00	K	31%	$60.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1013	SEL PC Perp SQL License 601-700 Units	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1014	SEL PC Perp SQL License 701-800 Units	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1015	SEL PC Perp SQL License 801-900 Units	$71.00	K	31%	$48.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1016	SEL PC Perp SQL License 901-1000 Units	$67.00	K	31%	$46.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1017	SEL PC Perp SQL License 1001+ Units	$58.00	K	31%	$40.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX1035U	SEL PC Perp EXPP License 11-35 Units	$691.00	K	31%	$476.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX1U	SEL PC Perp EXPP License 1 Unit	$1,797.00	K	31%	$1,239.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX210U	SEL PC Perp EXPP License 2-10 Units	$1,048.00	K	31%	$723.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX3650U	SEL PC Perp EXPP License 36-50 Units	$520.00	K	31%	$358.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX51U	SEL PC Perp EXPP License 51+ Units	$439.00	K	31%	$302.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP1035URBS	SEL PC Perp SP+RBS Lic 11-35 TBs	$1,988.00	K	31%	$1,371.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP1URBS	SEL PC Perp SP+RBS Lic 1 TB	$4,055.00	K	31%	$2,797.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP210URBS	SEL PC Perp SP+RBS Lic 2-10 TBs	$2,839.00	K	31%	$1,958.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP3650URBS	SEL PC Perp SP+RBS Lic 36-50 TBs	$1,391.00	K	31%	$959.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP51URBS	SEL PC Perp SP+RBS Lic 51+ TBs	$1,113.00	K	31%	$767.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRTRIAL	SEL Kroll PC Trial License	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	NSS-AC-L	SEL ADDED CAPACITY 5TB	$5,077.00	K	31%	$3,503.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-AC-YF	SEL ADDED CAPACITY 5TB YRLY FEE LIC &SU	$2,308.00	K	31%	$1,592.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-AS-L	SEL Added Site 1	$5,385.00	K	31%	$3,715.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-AS-YF	SEL Added Site 1 1yr Lic & Sup	$2,046.00	K	31%	$1,411.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-AU-YF	SEL ADDED USERS 1K 1YR LIC & SUP	$1,538.00	K	31%	$1,061.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-BL-L	SEL Base Lic10TB/1K users/1 site/8hrs PS	$31,250.00	K	31%	$21,562.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-BL-YF	SEL BASE LIC-YRLY FEE LIC & SUP	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-MC-L	SEL MULTI-COMPANY LIC	$156,250.00	K	31%	$107,812.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-MC-YF	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SUF	$93,750.00	K	31%	$64,687.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-TRIAL	SELECT NSS Trial Software	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	NSS-UC-L	SEL Added Users 1K	$3,692.00	K	31%	$2,547.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NORTHERN PARKLIFE
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB11TB	SELECT ECS Archiving Svc 10-80TB Lic	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB12TB	SELECT ECS Archiving Svc 81-240TB Lic	$466.67	K	31%	$322.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB13TB	SELECT ECS Archiving Svc 241-500TB Lic	$436.00	K	31%	$300.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB14TB	SELECT ECS Archiving Svc 501-750TB Lic	$404.00	K	31%	$278.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB15TB	SELECT ECS Archiving Svc 751-1024TB Lic	$372.00	K	31%	$256.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB16TB	SELECT Archiver for ECS 10-80TB Lic	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB17TB	SELECT Archiver for ECS 81-240TB Lic	$467.00	K	31%	$322.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB18TB	SELECT Archiver for ECS 241-500TB Lic	$436.00	K	31%	$300.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB19TB	SELECT Archiver for ECS 501-750TB Lic	$404.00	K	31%	$278.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB20TB	SELECT Archiver for ECS 751-1024TB Lic	$372.00	K	31%	$256.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	NTPSECSB21TB	SELECT Archiver for ECS 1025-1500TB Lic	$340.00	K	31%	$234.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB22TB	SELECT Archiver for ECS 1501-2024TB Lic	$308.00	K	31%	$212.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB23TB	SELECT Archiver for ECS 2025-2500TB Lic	$279.00	K	31%	$192.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB24TB	SELECT Archiver for ECS 2501-3024TB Lic	$245.00	K	31%	$169.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB1TB	SELECT NTPS FA 10-80TB License	$601.33	K	31%	$414.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB2TB	SELECT NTPS FA 81-240TB License	$570.67	K	31%	$393.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB3TB	SELECT NTPS FA 241-500TB License	$540.00	K	31%	$372.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB4TB	SELECT NTPS FA 501-750TB License	$509.33	K	31%	$351.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB5TB	SELECT NTPS FA 751-1024TB License	$476.00	K	31%	$328.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	$120.00	K	31%	$82.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB1TB	SELECT NTPS FR 10-80TB License	$601.33	K	31%	$414.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB2TB	SELECT NTPS FR 81-240TB License	$570.67	K	31%	$393.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB3TB	SELECT NTPS FR 241-500TB License	$540.00	K	31%	$372.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB4TB	SELECT NTPS FR 501-750TB License	$509.33	K	31%	$351.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB5TB	SELECT NTPS FR 751-1024TB License	$476.00	K	31%	$328.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB1TB	SELECT NTPS QFS 10-80TB License	$601.33	K	31%	$414.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB2TB	SELECT NTPS QFS 81-240TB License	$570.67	K	31%	$393.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB3TB	SELECT NTPS QFS 241-500TB License	$540.00	K	31%	$372.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB4TB	SELECT NTPS QFS 501-750TB License	$509.33	K	31%	$351.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB5TB	SELECT NTPS QFS 751-1024TB License	$476.00	K	31%	$328.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB10TB	SELECT NTPS VFM 751-1024TB License	$616.00	K	31%	$425.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB6TB	SELECT NTPS VFM 10-80TB License	$741.33	K	31%	$511.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB7TB	SELECT NTPS VFM 81-240TB License	$710.67	K	31%	$490.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB8TB	SELECT NTPS VFM 241-500TB License	$680.00	K	31%	$469.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB9TB	SELECT NTPS VFM 501-750TB License	$646.67	K	31%	$446.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	CQBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	$3,569.00	K	31%	$2,462.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	$4,496.00	K	31%	$3,102.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE1679	SEL VSPEX Branded 300VM 1 Dyn600x1200 1	$11,545.00	K	31%	$7,966.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE1G679	SEL VSPEX Branded 300VM 1 Dyn600x1200 G	$11,596.00	K	31%	$8,001.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE1GM679	SEL VSPEX Branded 300VM 1 Dyn600x1200 M	$11,099.00	K	31%	$7,658.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE22679	SEL VSPEX Branded 600VM 2 Dyn600x1200 2	$19,695.00	K	31%	$13,589.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE2679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2	$12,824.00	K	31%	$8,848.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE2G679	SEL VSPEX Branded 600VM 2 Dyn600x1200 G	$19,807.00	K	31%	$13,666.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200	$21,830.00	K	31%	$15,062.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCLB679	SEL VSPEX Branded 250VM BH 600x1200 Dyn	$7,582.00	K	31%	$5,231.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCLB679I	SEL VSPEX 250VM BROCADEIBM 600X1200 DY	$7,582.00	K	31%	$5,231.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCLC679	SEL VSPEX Branded 250VM CH 600x1200 Dyn	$10,648.00	K	31%	$7,347.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCLDBH679	SEL VSPEX 2000VDI BROCADEHP 600X1200 D\	$13,293.00	K	31%	$9,172.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCLDCC679	SEL VSPEX CISCO 2000VDI 600X1200 DYN SOL	$11,921.00	K	31%	$8,225.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCM679	SEL VSPEX Branded 100VM 600x1200 Dyn Sol	$8,226.00	K	31%	$5,675.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMB679	SEL VSPEX Branded 100VM BH 600x1200 Dyn	$7,345.00	K	31%	$5,068.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMB679I	SEL VSPEX 100VM BROCADEIBM 600X1200 DY	$7,345.00	K	31%	$5,068.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMC679	SEL VSPEX Branded 100VM CH 600x1200 Dyn	$8,942.00	K	31%	$6,169.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMDBH679	SEL VSPEX 1000VDI BROCADEHP 600X1200 D\	$12,183.00	K	31%	$8,406.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMDCC679	SEL VSPEX CISCO 1000VDI 600X1200 DYN SOL	$11,139.00	K	31%	$7,685.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMP679	SEL VSPEX Branded 125VM 600x1200 Dyn Sol	$8,867.00	K	31%	$6,118.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMPB679	SEL VSPEX Branded 125VM BH 600x1200 Dyn	$7,493.00	K	31%	$5,170.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMPB679I	SEL VSPEX 125VM BROCADEIBM 600X1200 DY	$7,493.00	K	31%	$5,170.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMPC679	SEL VSPEX Branded 125VM CH 600x1200 Dyn	$9,207.00	K	31%	$6,352.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCS6079	SEL VSPEX Branded 50VM 600x1070 Dyn Sol	$7,631.00	K	31%	$5,265.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCSC6079	SEL VSPEX Branded 50VM CH 600x1070 Dyn	$7,775.00	K	31%	$5,364.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCSDBH679	SEL VSPEX 500VDI BROCADEHP 600X1200 DY	$10,842.00	K	31%	$7,480.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCSDCC679	SEL VSPEX CISCO 500VDI 600X1200 DYN SOL	$9,417.00	K	31%	$6,497.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	N8222BDPABTBY19	SEL NType 42RU SIDE PNLS POU BKT CSTRS	$8,576.00	K	31%	$5,917.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAL	$843.00	K	31%	$581.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL M	$741.00	K	31%	$511.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PRD12	SEL PATCHRNR 12 DUAL HINGE DR FOR 84 RI	$433.00	K	31%	$298.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B1L2N30AHA0	SEL Network PDU,VERT,30A,1P,208V,L6-30P	$1,717.00	K	31%	$1,184.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B1N3N30AHA0	SEL POU Vert 30A 3-Delta L15-30P 208V	$1,832.00	K	31%	$1,264.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B1P3N30AHA0	SEL Network PDU,VERT,30A,3P,208V,L21-30P	$1,858.00	K	31%	$1,282.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B2P6M30AHA0	SEL POU Vert 32A 3-WYE IEC60309	$3,819.00	K	31%	$2,635.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B3J2M30AHA0	SEL Network PDU,VERT,32A,1P,230V,60309	$1,567.00	K	31%	$1,081.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	QZ1B1N3BN30P1J	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	$2,626.00	K	31%	$1,811.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	R4P36	SEL 36 DEEP 4 POST RACK	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PE1000019999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub	$142.00	K	31%	$97.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE10002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub	$185.00	K	31%	$127.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub	$328.00	K	31%	$226.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE2000049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub	$128.00	K	31%	$88.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE25004999SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub	$162.00	K	31%	$111.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub	$222.00	K	31%	$153.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE50009999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub	$157.00	K	31%	$108.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE500999SPRM	SEL Puppet Ent 500-999 nodes Prem Sub	$195.00	K	31%	$134.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PEEHCBUNDLEDSPR	SEL Puppet Ent Bundled-EHC Min Qty=3000	$151.00	K	31%	$104.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	QLE2560-E-SP	SEL 8GBSGL PRTFCHBAX4PCIE LCMULTIMOD	$1,435.00	K	31%	$990.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	QLOGIC
5	QLE2562-E-SP	SEL 8GBDUALPRTFCHBAX4PCIE LCMULTIMOD	$2,005.00	K	31%	$1,383.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	QLOGIC
5	AIA-1	SEL STEELCNT APPINT AGENT (QTY 1-24)	$6,399.00	K	31%	$4,415.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	AIA-2	SEL STEELCNT APPINT AGENT (QTY 25-49)	$5,439.00	K	31%	$3,752.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-3	SEL STEELCNT APPINT AGENT (QTY 50-99)	$4,799.00	K	31%	$3,311.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-4	SEL STEELCNT APPINT AGENT (QTY 100-249)	$4,479.00	K	31%	$3,090.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-5	SEL STEELCNT APPINT AGENT (QTY 250-499)	$4,159.00	K	31%	$2,869.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-6	SEL STEELCNT APPINT AGENT (QTY 500-999)	$3,679.00	K	31%	$2,538.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-7	SEL STEELCNT APPINT AGENT (1000-2499)	$3,519.00	K	31%	$2,428.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-8	SEL STEELCNT APPINT AGENT (2500-4999)	$3,200.00	K	31%	$2,208.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-9	SEL STEELCNT APPINT AGENT (5000-99999)	$2,880.00	K	31%	$1,987.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-40	SEL AI Xprt BrwsrMetrix 10MPgViews-Month	$26,332.00	K	31%	$18,169.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-50	SEL AI XprtBrwsrMetrix 100MPgViews-Month	$223,871.00	K	31%	$154,470.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-60	SEL AI Xprt BrwsrMetrix 1BPgViews-Month	$882,332.00	K	31%	$608,809.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-70	SEL AI Xprt BrwsrMetrix 10BPgViews-Month	$1,846,148.00	K	31%	$1,273,842.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXCOL	SEL AppInternals Xpert Agent	$3,932.00	K	31%	$2,713.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXCON	SEL AppInternals Xpert Management Server	$34,455.00	K	31%	$23,773.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-02200-B010	SEL AppResponse 2200	$42,702.00	K	31%	$29,464.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-03300-B010	SEL AppResponse 3300	$66,455.00	K	31%	$45,853.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-03800-B010	SEL AppResponse 3800	$105,225.00	K	31%	$72,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-04300-B010	SEL AppResponse 4300	$138,455.00	K	31%	$95,533.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-05100-B010	SEL AppResponse 5100	$177,225.00	K	31%	$122,285.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-06000-B010	SEL AppResponse 6000	$253,532.00	K	31%	$174,937.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXCXT10	SEL CX-Tracer - 10 Servers	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXCXT100	SEL CX-Tracer - 100 Servers	$131,686.00	K	31%	$90,863.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXCXT500	SEL CX-Tracer - 500 Servers	$329,225.00	K	31%	$227,165.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXDB	SEL AppResponse DB Module	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-DIR300-B010	SEL AppResponse Director	$52,055.00	K	31%	$35,917.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-EXP300-B010	SEL AppResponse Expansion Chassis	$68,302.00	K	31%	$47,128.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-3000	SEL Shark Module for AppResp 3000 series	$12,302.00	K	31%	$8,488.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-4000	SEL Shark Module for AppResp 4000 series	$22,025.00	K	31%	$15,197.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-5000	SEL Shark Module for AppResp 5000 series	$26,455.00	K	31%	$18,253.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-6000	SEL Shark Module for AppResp 6000 series	$42,332.00	K	31%	$29,209.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-UCMM	SEL AppResponse UC Module	$39,502.00	K	31%	$27,256.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-V2000	SEL AppResponse v2000	$32,855.00	K	31%	$22,669.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVMON	SEL AppResponse VMon	$14,517.00	K	31%	$10,016.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVOI1K	SEL AppResp VoIP Module 1-1000 Calls	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVOI250	SEL AppResponse VoIP Module 1-250 Calls	$7,871.00	K	31%	$5,430.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVOI500	SEL AppResponse VoIP Module 1-500 Calls	$13,163.00	K	31%	$9,082.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ASENX	SEL AppSensor Xpert	$26,332.00	K	31%	$18,169.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ASESNMP	SEL AppSensor SNMP Adapter Pack	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ATXP	SEL AppTransaction Plus	$109,286.00	K	31%	$75,407.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ATXS	SEL AppTransaction Standard	$77,655.00	K	31%	$53,581.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-1	SELECT 10 PACK CMC LICENSES (QTY 0-4)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 5-19)	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194)	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	$677.00	K	31%	$467.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-2	SELECT CMC-VE LICENSES (QTY 10-24)	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-3	SELECT CMC-VE LICENSES (QTY 24-29)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-4	SELECT CMC-VE LICENSES (QTY 50-99)	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-5	SEL CMC-VE Licenses (Qty 100-199)	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-6	SEL CMC-VE Licenses (Qty 200+)	$677.00	K	31%	$467.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-VE-INST	SEL VIRTUAL CMC LICENSE	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-1	SEL SteelCentNetShkPckAnlyz1ConcLic(1-4)	$5,532.00	K	31%	$3,817.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-2	SEL SteelCentNetShkPckAnlyz1ConcLic(5-9)	$4,425.00	K	31%	$3,053.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-3	SEL SteelCentNSharkPackAnaly1CncLic10-24	$3,563.00	K	31%	$2,458.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-4	SEL SteelCentNetSharkPktAnlz1CncLic25 up	$3,071.00	K	31%	$2,118.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-CNC-LICUSR-1	SEL Pilot Concurrent User 1-4	$5,532.00	K	31%	$3,817.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-CNC-LICUSR-2	SEL Pilot Concurrent User 5-9	$4,425.00	K	31%	$3,053.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-CNC-LICUSR-3	SEL Pilot Concurrent User 10-24	$3,563.00	K	31%	$2,458.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-CNC-LICUSR-4	SEL Pilot Concurrent User 25+	$3,071.00	K	31%	$2,118.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	$3,686.00	K	31%	$2,543.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	$3,563.00	K	31%	$2,458.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	$2,938.00	K	31%	$2,027.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	$2,791.00	K	31%	$1,925.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	$2,651.00	K	31%	$1,829.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	$2,518.00	K	31%	$1,737.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-7	SEL CASCADE PILOT 1 USER 100-99999	$2,140.00	K	31%	$1,476.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-PE-LIC	SEL Cascade Pilot Personal Edition	$1,594.00	K	31%	$1,099.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CX-255-B020	SEL SteelHead CX255B020 with RiOS (TAA)	$2,209.00	K	31%	$1,524.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CX-570-B020	SEL Steelhead CX570B20 w RiOS BMC Module	$8,855.00	K	31%	$6,109.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CX-770-B020	SEL Steelhead CX770B20 w RiOS BMC Module	$14,400.00	K	31%	$9,936.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-003	SEL FIPS License (CX555/570/EX560)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-004	SEL FIPS License (CX755/770/EX760)	$4,431.00	K	31%	$3,057.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-005	SELFIPS2050/1555/3070/EX/SFED21/22/3100	$5,046.00	K	31%	$3,481.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-006	SEL FIPS 5050/6050/5055/5070/SFED32/5100	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-007	SEL FIPS License (SH7050/CX7055/CX7070)	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	FSYNC-001	SEL FusionSync GCA2000	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-002	SEL FusionSync GCA 3000	$4,615.00	K	31%	$3,184.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-003	SEL FusionSync VGC1000	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-004	SEL FusionSync VGC1500	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-005	SEL FusionSync SFCR3500	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	HA-BUNDLE	SEL High Avail Bundle (25% ea adj LP)	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	INT-09600-B010	SEL SteelHead Interceptor 9600 Base	$55,378.00	K	31%	$38,210.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	INT-09600-B010-C	SEL SteelHead Interceptor 9600 Base-C	$55,378.00	K	31%	$38,210.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	KIT-MEM1-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 32GB)	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	KIT-MEM2-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 64GB)	$9,846.00	K	31%	$6,793.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	L-CAP2260-CAA	SEL CAS ANALYTICS LIC FOR CAP-2260-B010	$49,225.00	K	31%	$33,965.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	L-CAP4260-CAA	SEL CAS ANALYTICS LICENSE FOR ENT PROF	$86,148.00	K	31%	$59,442.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ADD-100MB	SEL License 100Mbps add on-VH only	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX2200	SEL AppResponse 2200 licenses	$4,708.00	K	31%	$3,248.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX3300	SEL AppResponse 3300 licenses	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX3800	SEL AppResponse 3800 licenses	$11,692.00	K	31%	$8,067.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX4300	SEL AppResponse 4300 licenses	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX5100	SEL AppResponse 5100 licenses	$19,692.00	K	31%	$13,587.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX6000	SEL AppResponse 6000 licenses	$28,314.00	K	31%	$19,536.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARXDIR300	SEL AppResponse Director 300 licenses	$5,785.00	K	31%	$3,991.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CAPVE100-SDN	SEL SDN Feature License for CAP-VE-100	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CAX-460-SDN	SEL SDN Feature License for CAX-460	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-H	SEL License SteelHead CX255-H	$6,400.00	K	31%	$4,416.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-L	SEL License SteelHead CX255-L	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-M	SEL License SteelHead CX255-M	$3,938.00	K	31%	$2,717.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-U	SEL License SteelHead CX255-U	$246.00	K	31%	$169.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-570-H	SEL Lic SteelHead CX570H 10Mbps 700conn	$5,292.00	K	31%	$3,651.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-570-L	SEL Lic SteelHead CX570L 10Mbps 275conn	$985.00	K	31%	$679.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-570-M	SEL Lic SteelHead CX570M 10Mbps 450conn	$3,446.00	K	31%	$2,377.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-770-H	SEL Lic SteelHead CX770H 30Mbps 2500conn	$10,209.00	K	31%	$7,044.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-770-L	SEL Lic SteelHead CX770L 20Mbps 1000conn	$1,594.00	K	31%	$1,099.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-770-M	SEL Lic SteelHead CX770M 20Mbps 1500conn	$4,055.00	K	31%	$2,797.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-INT-09600	SEL License Steelhead INT-9600	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-02170	SEL SteelCentral NetShark 2170 license	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-04170	SEL SteelCentral NetShark 4170 license	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-06170	SEL SteelCentral NetShark 6170 license	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-SFED20	SEL NetSharkVE SteelFusionEdge2100, 2200	$2,209.00	K	31%	$1,524.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-SFED30	SEL NetSharkVE SteelFusionEdge3100	$3,194.00	K	31%	$2,203.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-SFED40	SEL NetSharkVE SteelFusionEdge3200, 5100	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCC-1000	SELLic SCC1000incl bundled20 Appliances	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F1	SEL SteelCentralFlowGateway Lic 200K FPM	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F2	SEL SteelCentralFlowGateway Lic 400K FPM	$27,077.00	K	31%	$18,683.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F3	SEL SteelCentralFlowGateway Lic 600K FPM	$44,308.00	K	31%	$30,572.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F4	SEL SteelCentralFlowGateway Lic 800K FPM	$59,077.00	K	31%	$40,763.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F5	SEL SteelCentral Flow Gateway Lic 1M FPM	$72,615.00	K	31%	$50,104.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F6	SEL SteelCentral Flow Gateway Lic 2M FPM	$121,846.00	K	31%	$84,073.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F1	SEL SteelCentral NetExpress Lic 15K FPM	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F2	SEL SteelCentral NetExpress Lic 30K FPM	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F3	SEL SteelCentral NetExpress Lic 60K FPM	$45,538.00	K	31%	$31,421.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F4	SEL SteelCentral NetExpress Lic 90K FPM	$70,154.00	K	31%	$48,406.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F5	SEL SteelCentral NetExpress Lic 120K FPM	$92,308.00	K	31%	$63,692.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNEVE470SDN	SEL SteelCentral SDN License SCNEVE470	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LICSCNP04270UIF1	SEL SteelCentralNetProfilerEnterprUILic	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F1	SEL SteelCentralNetProfiler Lic 200K FPM	$12,923.00	K	31%	$8,916.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F2	SEL SteelCentralNetProfiler Lic 400K FPM	$65,846.00	K	31%	$45,433.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F3	SEL SteelCentralNetProfiler Lic 600K FPM	$105,231.00	K	31%	$72,609.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F4	SEL SteelCentralNetProfiler Lic 800K FPM	$139,692.00	K	31%	$96,387.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F5	SEL SteelCentral NetProfiler Lic 1M FPM	$168,000.00	K	31%	$115,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP2270-SDN	SEL SteelCentral SDN Lic SCNP-02270-B010	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LICSCNP4270AN-F1	SEL SteelCentrNetProfilerEntANLic1MFPM	$18,831.00	K	31%	$12,993.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LICSCNP4270DB-F1	SEL SteelCentralNetProfilerEnterpr DBLic	$7,877.00	K	31%	$5,435.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP4270DPF1	SEL SteelCentralNetProfilerEnterpr DPLic	$6,523.00	K	31%	$4,500.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP4270EXF1	SEL SteelCentrNetProfilerEntEXLic1MFPM	$18,831.00	K	31%	$12,993.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP4270-SDN	SEL SteelCentralNetProfilerEnterprSDNLic	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-VE-SDN	SEL SDN License for SCNP-VE-SDN	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-002	SEL SCPS LICENSE ON 555 SERIES	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-004	SEL SCPS License on 755/770 Series	$4,302.00	K	31%	$2,968.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-006	SEL SCPS Lic EX1160/SFED2100/2200	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-006E	SEL EVAL SCPS LICENSE ON 1160 SERIES	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-007	SEL SCPS Lic 1260/1360/SFED3100/3200	$15,378.00	K	31%	$10,610.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-008	SEL SCPS License on 1555/3070 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-009	SEL SCPS License on 5055/5070 Series	$15,378.00	K	31%	$10,610.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-010	SEL SCPS License 7055/7070/DX8000 Series	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFCR-3500-C1	SEL LIC SFCR3500, C1, 25TB, 150LUNs	$9,225.00	K	31%	$6,365.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFCR-3500-C2	SEL LIC SFCR3500, C2, 50TB, 200 LUNs	$19,071.00	K	31%	$13,158.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFCR-3500-C3	SEL LIC SFCR3500, C3, 100 TB, 300 LUNs	$46,148.00	K	31%	$31,842.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2100-W0	SEL SFED2100, BlockStream Only, Lic W0	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	LIC-SFED-2100-W1	SEL LIC SFED2100 W1 1500cxns, 20Mbps	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2100-W2	SEL LIC SFED2100 W2 2500 cxns, 30Mbps	$14,769.00	K	31%	$10,190.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2100-W3	SEL LIC SFED2100 W3 5000 cxns, 50Mbps	$29,538.00	K	31%	$20,381.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W0	SEL SFED2200, BlockStream Only, Lic W0	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W1	SEL LIC SFED2200 W1 1500cxns, 20Mbps	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W2	SEL LIC SFED2200 W2 2500 cxns, 30Mbps	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W3	SEL LIC SFED2200 W3 5000 cxns, 50Mbps	$30,769.00	K	31%	$21,230.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W0	SEL LIC SFED3100 W0 BlockStream 30Mbps	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W1	SEL LIC SFED3100 W1 2500 cxns, 30Mbps	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W2	SEL LIC SFED3100 W2 5000 cxns, 50Mbps	$24,615.00	K	31%	$16,984.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W3	SEL LIC SFED3100 W3 10000 cxns, 100Mbps	$33,846.00	K	31%	$23,353.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W0	SEL LIC SFED3200 W0 BlockStream 30Mbps	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W1	SEL LIC SFED3200 W1 2500 cxns, 30Mbps	$9,846.00	K	31%	$6,793.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W2	SEL LIC SFED3200 W2 5000 cxns, 50Mbps	$27,077.00	K	31%	$18,683.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W3	SEL LIC SFED3200 W3 10000 cxns, 100Mbps	$39,385.00	K	31%	$27,175.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-5100-W0	SEL LIC SFED5100 W0 BlockStream 50Mbps	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-5100-W1	SEL LIC SFED5100 W1 5000 cxns, 50Mbps	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-5100-W2	SEL LIC SFED5100 W2 10000 cxns, 100Mbps	$30,769.00	K	31%	$21,230.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	M-LICSCAN-SFED20	SEL SupprtNSharkVE StFusionEdg2100, 2200	$317.00	K	31%	$218.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-001-2TX	SEL 2PORT1GBE TX COPPER NIC-VSH USE ON	$1,838.00	K	31%	$1,268.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-002-4TX	SEL 4PORT1GBE TXCOPPER NIC EX560/760/V	$3,992.00	K	31%	$2,754.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-003-4TX	SEL 4P 1GBE TX NIC CX;EX (SPARE)	$3,992.00	K	31%	$2,754.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-003-4TX-C	SEL 4P1GBE TX COPPER NIC	$3,194.00	K	31%	$2,203.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-003-4TXEC	SEL EVAL 4-PORT 1GBE TX COPPER NIC	$3,194.00	K	31%	$2,203.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-004-4SX	SEL 4P 1GBE SX MULT MDE NIC-CX;EX(SPARE	$19,992.00	K	31%	$13,794.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-004-4SX-C	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-005-4LX	SEL 4P 1GBE LX SGLE MDE NIC-CX;EX(SPARE	$23,069.00	K	31%	$15,917.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-005-4LX-C	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NI(	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-007-2LR	SEL 2-port 10GbE LR Fiber NIC- Gen 2 Spr	$26,146.00	K	31%	$18,040.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-007-2LR-C	SEL 2-port 10GbE LR Fiber NIC- Gen 2	$20,917.00	K	31%	$14,432.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-008-2SR	SEL 2P10GbE SR MultiModeFiberNIC-Gen2Spr	$20,762.00	K	31%	$14,325.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-008-2SR-C	SEL 2P 10GbE SR Mult Mode Fiber NIC-Gen2	$16,609.00	K	31%	$11,460.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-009-2XF	SEL 2P 10G FIBER (LR;SR) REQUIRES SFP'S	$19,992.00	K	31%	$13,794.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-009-2XF-C	SEL 2-PORT 10G FIBER (LR; SR) SFP+	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2LX	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	$7,495.00	K	31%	$5,171.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2LX-C	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	$9,954.00	K	31%	$6,868.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2SX	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	$6,495.00	K	31%	$4,481.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2SX-C	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON	$8,626.00	K	31%	$5,951.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4LX	SEL 4-PORT 1GBE LX NIC (XX50) SPARE	$14,995.00	K	31%	$10,346.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	$19,915.00	K	31%	$13,741.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	$12,495.00	K	31%	$8,621.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	$17,259.00	K	31%	$11,908.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	$2,595.00	K	31%	$1,790.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4TX-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	$3,446.00	K	31%	$2,377.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC04-4SX-E-C	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC05-4LX-E-C	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER NI(	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-2LXBP	SEL Dual 1 GbE Fiber LX	$9,225.00	K	31%	$6,365.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-2SXBP	SEL Dual 1 GbE Fiber SX	$7,994.00	K	31%	$5,515.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4LXBP	SEL Quad 1 GbE Fiber LX	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC1-001G-4SFP-C	SEL Quad 1 GbE Fiber SFP	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4TX	SEL Quad 1 GbE Copper Base-T	$2,086.00	K	31%	$1,439.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4TXBP	SEL Quad 1 GbE Copper Base-T	$2,702.00	K	31%	$1,864.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4TX-C	SEL Quad 1 GbE Copper Base-T	$2,086.00	K	31%	$1,439.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2LRBP	SEL Dual 10 GbE Fiber LR	$20,917.00	K	31%	$14,432.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2SFPP	SEL Dual 10 GbE Fiber SFP+	$11,686.00	K	31%	$8,063.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC1-010G-2SFPPC	SEL Dual 10 GbE Fiber SFP+	$11,686.00	K	31%	$8,063.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2SRBP	SEL Dual 10 GbE Fiber SR	$16,609.00	K	31%	$11,460.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2TX	SEL Dual 10 GbE Copper Base-T	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2TX-C	SEL Dual 10 GbE Copper Base-T	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC1-010G-4SFPPC	SEL Quad 10 GbE Fiber SFP+	$17,840.00	K	31%	$12,309.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-4TX	SEL Quad 10 GbE Copper Base-T	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-4TX-C	SEL Quad 10 GbE Copper Base-T	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-10G-2LR-C	SEL 2-PORT 10GBE LR NIC ADD ON	$22,570.00	K	31%	$15,573.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-10G-2SR-C	SEL 2-PORT 10GBE SR MM NIC ADD ON	$17,922.00	K	31%	$12,366.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-CSK210G-C	SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ SF	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD (	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD (	$3,686.00	K	31%	$2,543.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH105(	$400.00	K	31%	$276.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP;CA	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-2170-B010-C	SEL 1U8TBBaseSteelCentNetSharkappl2170-C	$25,846.00	K	31%	$17,833.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-4170-B010-C	SEL 2U32TB,BaseSteelCentNetShark4170cfg	$89,231.00	K	31%	$61,569.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-6170-B010-C	SEL 2UBaseStlCentNetShark6170Creq1SCANSU	$80,000.00	K	31%	$55,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-SU-48TB	SEL Storage, 48TB SteelCentral NetShark	$61,538.00	K	31%	$42,461.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-SU-72TB	SEL Storage, 72TB SteelCentral NetShark	$123,077.00	K	31%	$84,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-01000-BASE	SELSteelCentral Controller1000 Appliance	$9,963.00	K	31%	$6,874.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-1	SEL SCC Add StHd Mgnt Lic 10-pack (1-4)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-2	SEL SCC Add StHd Mgnt Lic 10-pack (5-19)	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SCC-HWA-MGT-10-3	SEL SCC Add StHd Mgnt Lic 10-pk (20-44)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-4	SEL SCC Add StHd Mgnt Lic 10-pk (45-94)	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-5	SEL SCC Add StHd Mgnt Lic 10-pk (95-194)	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-6	SEL SCC Add StHd Mgnt Lic 10-pk (195 up)	$677.00	K	31%	$467.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-02270-B010	SEL SteelCentrl Flow Gatewy SCFG2270B010	$24,609.00	K	31%	$16,980.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F1	SEL SteelCentralFlow GatewayVirEd,15KFPM	$3,686.00	K	31%	$2,543.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F10	SEL SteelCentrlFlow GatewayVirEdit,2MFPM	$129,225.00	K	31%	$89,165.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F2	SEL SteelCentralFlow GatewayVirEd,30KFPM	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F3	SEL SteelCentralFlow GatewayVirEd,60KFPM	$12,302.00	K	31%	$8,488.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F4	SEL SteelCentralFlow GatewayVirEd,90KFPM	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F5	SEL SteelCentralFlowGatewayVirEd,200KFPM	$22,148.00	K	31%	$15,282.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F6	SEL SteelCentralFlowGatewayVirEd,400KFPM	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F7	SEL SteelCentralFlowGatewayVirEd,600KFPM	$59,071.00	K	31%	$40,758.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F8	SEL SteelCentralFlowGatewayVirEd,800KFPM	$73,840.00	K	31%	$50,949.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F9	SEL SteelCentrlFlow GatewayVirEdit,1MFPM	$86,148.00	K	31%	$59,442.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-470-B010-C	SEL SteelCentral NetExpress SCNE470-B10C	$27,071.00	K	31%	$18,678.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F1	SEL SteelCentralNetExpressVirEdit,15KFPM	$24,609.00	K	31%	$16,980.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F2	SEL SteelCentralNetExpressVirEdit,30KFPM	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F3	SEL SteelCentralNetExpressVirEdit,60KFPM	$66,455.00	K	31%	$45,853.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F4	SEL SteelCentralNetExpressVirEdit,90KFPM	$91,071.00	K	31%	$62,838.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F5	SEL SteelCentralNetExpressVirEd,120KFPM	$108,302.00	K	31%	$74,728.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-02270-B010	SEL SteelCentrl NetProfiler SCNP2270B010	$116,302.00	K	31%	$80,248.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-2270-B10-C	SEL SteelCentralNetProfiler SCNP2270B10C	$116,302.00	K	31%	$80,248.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-AN-B30	SEL SteelCentrlNetProfilrEnterprANModule	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP4270-AN-B30C	SEL SteelCentNetProf Ent AnalysisMod Cfg	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-DB-B20	SEL SteelCentrlNetProfilrEnterprDBModule	$70,886.00	K	31%	$48,911.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-DP-B50	SEL SteelCntl Dispatch Enterprise Proflr	$58,702.00	K	31%	$40,504.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-EX-B40	SEL SteelCentNetProfEntSCNP4270 Exp Mod	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP4270EX-B40-C	SEL SteelCentNetPrfirEntSCNP4270ExpMdCfg	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-UI-B10	SEL SteelCentlNetProf Ent UI Module	$52,917.00	K	31%	$36,512.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F1	SEL SteelCentrlNetProfilerVirEdit,15KFPM	$11,071.00	K	31%	$7,638.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F10	SEL SteelCentralNetProfilerVirEdit,2MFPM	$406,148.00	K	31%	$280,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F2	SEL SteelCentrlNetProfilerVirEdit,30KFPM	$22,148.00	K	31%	$15,282.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F3	SEL SteelCentrlNetProfilerVirEdit,60KFPM	$41,840.00	K	31%	$28,869.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F4	SEL SteelCentrlNetProfilerVirEdit,90KFPM	$60,302.00	K	31%	$41,608.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F5	SEL SteelCentralNetProfilerVirEd,200KFPM	$92,302.00	K	31%	$63,688.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F6	SEL SteelCentralNetProfilerVirEd,400KFPM	$135,378.00	K	31%	$93,410.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F7	SEL SteelCentralNetProfilerVirEd,600KFPM	$196,917.00	K	31%	$135,872.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F8	SEL SteelCentralNetProfilerVirEd,800KFPM	$233,840.00	K	31%	$161,349.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F9	SEL SteelCentralNetProfilerVirEdit,1MFPM	$270,763.00	K	31%	$186,826.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPRTL-FNDTN	SEL SteelCentral Portal	$61,532.00	K	31%	$42,457.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-001	SEL SCPS on Steelhead 250 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-004	SEL SCPS on Steelhead 2050 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-005	SEL SCPS on Steelhead 5050 Series	$15,378.00	K	31%	$10,610.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-006	SEL SCPS on Steelhead 6050 Series	$30,148.00	K	31%	$20,802.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-007	SEL SCPS on Steelhead 7050 Series	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-01A	SEL SCPS on Steelhead 150 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VCX-003	SEL SCPS on Virtual Steelhead 555 Series	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VCX-004	SEL SCPS on Virtual Steelhead 755 Series	$4,302.00	K	31%	$2,968.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-001	SEL SCPS on Virtual Steelhead 250 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-002	SEL SCPS on Virtual Steelhead 550 Series	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-003	SEL SCPS on Virtual Steelhd 1050 Series	$4,302.00	K	31%	$2,968.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-004	SEL SCPS on Virtual Steelhd 2050 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFCR-3500-B010	SEL SteelFusion Core, SFCR3500	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFCR-3500-B010-C	SEL SteelFusion Core, SFCR3500	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2100-B010	SEL SteelFusion Edge SFED 2100	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2100-B010-C	SEL SteelFusion Edge SFED 2100-C	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2200-B010	SEL SteelFusion Edge SFED 2200	$30,763.00	K	31%	$21,226.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2200-B010-C	SEL SteelFusion Edge SFED 2200-C	$30,763.00	K	31%	$21,226.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	$49,225.00	K	31%	$33,965.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3100-B010-C	SEL SteelFusion Edge SFED 3100-C	$49,225.00	K	31%	$33,965.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3200-B010	SEL SteelFusion Edge SFED 3100	$73,840.00	K	31%	$50,949.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3200-B010-C	SEL SteelFusion Edge SFED 3100-C	$73,840.00	K	31%	$50,949.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-5100-B010	SEL SteelFusion Edge SFED 5100	$116,917.00	K	31%	$80,672.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-5100-B010-C	SEL SteelFusion Edge SFED 5100-C	$116,917.00	K	31%	$80,672.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	$1,785.00	K	31%	$1,231.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	$1,046.00	K	31%	$721.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-005-TX	SEL Copper 1GbE SFP module	$615.00	K	31%	$424.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-006-LX	SEL Long haul 1GbE fiber SFP module	$732.00	K	31%	$505.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-007-SX	SEL Short haul 1GbE fiber SFP module	$486.00	K	31%	$335.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	$2,449.00	K	31%	$1,689.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	$1,452.00	K	31%	$1,001.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)	$1,415.00	K	31%	$976.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	$2,425.00	K	31%	$1,673.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-3	SELECT 10 SH MOBILE USER LIC (4-10)	$2,400.00	K	31%	$1,656.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (11-25)	$2,055.00	K	31%	$1,417.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (26-50)	$2,031.00	K	31%	$1,401.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	$1,969.00	K	31%	$1,358.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	$1,908.00	K	31%	$1,316.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	$1,538.00	K	31%	$1,061.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-9	SELECT 10 SH MOBILE USER LIC (501-1000)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-VRT-V100	SEL VirtualSMC manage10 concurrent users	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFP-LX-C	SEL SFP - 1GbE LX	$277.00	K	31%	$191.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-DAC-C	SEL 10GbE DAC Twinax	$302.00	K	31%	$208.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-LR	SEL SFP+ - 10GbE LR	$1,471.00	K	31%	$1,014.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-LR-C	SEL SFP+ - 10GbE LR	$1,471.00	K	31%	$1,014.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-SR	SEL SFP+ - 10GbE SR	$855.00	K	31%	$589.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-SR-C	SEL SFP+ - 10GbE SR	$855.00	K	31%	$589.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFP-SX-C	SEL SFP - 1GbE SX	$240.00	K	31%	$165.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	UCXPL-T-P	SEL STEELCNTRL UCEXPENTPHONELIC-BASE	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFCR3500-C1-C2	SEL Upgrade LIC-SFCR-03500-C1 to C2	$11,323.00	K	31%	$7,812.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFCR3500-C1-C3	SEL Upgrade LIC-SFCR-03500-C1 to C3	$42,462.00	K	31%	$29,298.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFCR3500-C2-C3	SEL Upgrade LIC-SFCR-03500-C2 to C3	$31,138.00	K	31%	$21,485.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W0-W1	SEL Upgrade LIC-SFED-02100-W0 to W1	$5,662.00	K	31%	$3,906.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W0-W2	SEL Upgrade LIC-SFED-02100-W0 to W2	$16,985.00	K	31%	$11,719.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W0-W3	SEL Upgrade LIC-SFED-02100-W0 to W3	$33,969.00	K	31%	$23,438.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W1-W2	SEL Upgrade LIC-SFED-02100-W1 to W2	$11,323.00	K	31%	$7,812.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W1-W3	SEL Upgrade LIC-SFED-02100-W1 to W3	$28,308.00	K	31%	$19,532.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W2-W3	SEL Upgrade LIC-SFED-02100-W2 to W3	$16,985.00	K	31%	$11,719.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W0-W1	SEL Upgrade LIC-SFED-02200-W0 to W1	$7,077.00	K	31%	$4,883.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W0-W2	SEL Upgrade LIC-SFED-02200-W0 to W2	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W0-W3	SEL Upgrade LIC-SFED-02200-W0 to W3	$35,385.00	K	31%	$24,415.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W1-W2	SEL Upgrade LIC-SFED-02200-W1 to W2	$7,077.00	K	31%	$4,883.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	$28,308.00	K	31%	$19,532.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W2-W3	SEL Upgrade LIC-SFED-02200-W2 to W3	$21,231.00	K	31%	$14,649.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W0-W1	SEL Upgrade LIC-SFED-03100-W0 to W1	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W0-W2	SEL Upgrade LIC-SFED-03100-W0 to W2	$28,308.00	K	31%	$19,532.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W0-W3	SEL Upgrade LIC-SFED-03100-W0 to W3	$38,923.00	K	31%	$26,856.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W1-W2	SEL Upgrade LIC-SFED-03100-W1 to W2	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W1-W3	SEL Upgrade LIC-SFED-03100-W1 to W3	$24,769.00	K	31%	$17,090.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W2-W3	SEL Upgrade LIC-SFED-03100-W2 to W3	$10,615.00	K	31%	$7,324.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W0-W1	SEL Upgrade LIC-SFED-03200-W0 to W1	$11,323.00	K	31%	$7,812.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W0-W2	SEL Upgrade LIC-SFED-03200-W0 to W2	$31,138.00	K	31%	$21,485.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W0-W3	SEL Upgrade LIC-SFED-03200-W0 to W3	$45,292.00	K	31%	$31,251.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W1-W2	SEL Upgrade LIC-SFED-03200-W1 to W2	$19,815.00	K	31%	$13,672.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W1-W3	SEL Upgrade LIC-SFED-03200-W1 to W3	$33,969.00	K	31%	$23,438.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W2-W3	SEL Upgrade LIC-SFED-03200-W2 to W3	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED5100-W0-W1	SEL Upgrade LIC-SFED-05100-W0 to W1	$21,231.00	K	31%	$14,649.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED5100-W0-W2	SEL Upgrade LIC-SFED-05100-W0 to W2	$35,385.00	K	31%	$24,415.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED5100-W1-W2	SEL Upgrade LIC-SFED-05100-W1 to W2	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-1555-H	SEL Virtual Steelhead 1555 High	$42,825.00	K	31%	$29,549.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-1555-L	SEL Virtual Steelhead 1555 Low	$29,778.00	K	31%	$20,546.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-1555-M	SEL Virtual Steelhead 1555 Mid	$38,394.00	K	31%	$26,491.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-5055-H	SEL Virtual Steelhead 5055 High	$113,225.00	K	31%	$78,125.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-5055-M	SEL Virtual Steelhead 5055 Mid	$73,594.00	K	31%	$50,779.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-555-H	SEL Virtual Steelhead 555 High	$12,917.00	K	31%	$8,912.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-555-M	SEL Virtual Steelhead 555 Mid	$9,348.00	K	31%	$6,450.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-7055-L	SEL Virtual Steelhead 7055 Low	$147,194.00	K	31%	$101,563.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-7055-M	SEL Virtual Steelhead 7055 Mid	$203,809.00	K	31%	$140,628.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-755-H	SEL Virtual Steelhead 755 High	$22,763.00	K	31%	$15,706.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-755-L	SEL Virtual Steelhead 755 Low	$14,517.00	K	31%	$10,016.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-755-M	SEL Virtual Steelhead 755 Mid	$16,978.00	K	31%	$11,714.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1000-L	SEL Virtual SteelFusion Core VGC 1000-L	$17,225.00	K	31%	$11,885.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1000-M	SEL Virtual SteelFusion Core VGC 1000-M	$23,378.00	K	31%	$16,130.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1000-U	SEL Virtual SteelFusion Core VGC 1000-U	$9,840.00	K	31%	$6,789.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1500-L	SEL Virtual SteelFusion Core VGC 1500-L	$29,532.00	K	31%	$20,377.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1500-M	SEL Virtual SteelFusion Core VGC 1500-M	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VSK-00050	SEL Virtual Cascade Shark 50-50 GB Disk	$1,471.00	K	31%	$1,014.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VSK-00200	SEL Virtual Cascade Shark 200-1 TB Disk	$6,763.00	K	31%	$4,666.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VSK-00400	SEL Virtual Cascade Shark 400-2 TB Disk	$12,302.00	K	31%	$8,488.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	XFP-001-LR	SEL Long Reach 10GbE fiber XFP module	$1,662.00	K	31%	$1,146.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	XFP-002-SR	SEL Short Reach 10GbE fiber XFP module	$1,169.00	K	31%	$806.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MN	$1,251.00	K	31%	$863.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MN	$5,013.00	K	31%	$3,458.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MN	$10,031.00	K	31%	$6,921.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300071-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MN	$14,420.00	K	31%	$9,949.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300072-001R	SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC MN	$43,895.00	K	31%	$30,287.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300088-001	SEL VX-500 1 YR SUBSCRIPTION INC MNT	$624.00	K	31%	$430.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300088-001R	SEL VX-500 1 YR SUBSCRIPT RENEW INC MNT	$624.00	K	31%	$430.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300089-001	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300089-001R	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MN	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300090-001	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	$30,097.00	K	31%	$20,766.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	300090-001R	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MN	$30,097.00	K	31%	$20,766.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300103-001	SEL VX-8000 1 YR SUBSCRIPTTION INC MNT	$43,895.00	K	31%	$30,287.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300103-001R	SEL VX-8000 1 YR SUBSCRIPT RENEW INC MN	$43,895.00	K	31%	$30,287.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300104-001	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	$62,708.00	K	31%	$43,268.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300104-001R	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MN	$62,708.00	K	31%	$43,268.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300105-001	SEL VRX-2 1 YR SUBSCRIPTTION INC MNT	$3,133.00	K	31%	$2,161.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300105-001R	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC MN	$3,133.00	K	31%	$2,161.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300106-001	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	$9,403.00	K	31%	$6,488.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300106-001R	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC MN	$9,403.00	K	31%	$6,488.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300121-001	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300121-001R	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC MN	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	5000184-001	SEL USB GIGABIT BYPASS ADAPTER	$504.00	K	31%	$347.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500031-001	SELECT NX-1700 4MBPS WAN ACCL	$3,961.00	K	31%	$2,733.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500032-001	SELECT NX-5700 50MBPS WAN ACCEL	$30,594.00	K	31%	$21,109.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500039-001	SELECT NX-8700 500MBPS WAN ACCL	$147,328.00	K	31%	$101,656.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500040-001	SELECT NX-2700 10MBPS WAN ACCEL	$13,028.00	K	31%	$8,989.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500041-001	SELECT NX-3700 20MBPS WAN ACCEL	$22,661.00	K	31%	$15,636.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500042-001	SELECT NX-7700 200MBPS WAN ACCEL	$62,328.00	K	31%	$43,006.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500043-001	SELECT NX-9700 1GBPS WAN ACCEL	$203,994.00	K	31%	$140,755.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500045-001	SELECT VX-5000; VIRTUAL; 50Mbps	$29,127.00	K	31%	$20,097.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	$2,261.00	K	31%	$1,560.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	$20,260.00	K	31%	$13,979.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	$5,661.00	K	31%	$3,906.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	$11,333.00	K	31%	$7,819.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500049-101	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	$22,667.00	K	31%	$15,640.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500070-001	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	$79,328.00	K	31%	$54,736.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	$339,994.00	K	31%	$234,595.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OP	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	$1,128.00	K	31%	$778.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	$37,394.00	K	31%	$25,801.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	$54,394.00	K	31%	$37,531.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500137-001	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS	$79,328.00	K	31%	$54,736.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500138-001	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	$113,328.00	K	31%	$78,196.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500139-001	SEL VRX-2, VELOCITY, 60GBPH	$5,661.00	K	31%	$3,906.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500140-001	SEL VRX-4, VELOCITY, 300GBPH	$16,994.00	K	31%	$11,725.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500163-001	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER	$453,328.00	K	31%	$312,796.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	$43,061.00	K	31%	$29,712.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500180-001	SEL VRX-6, VELOCITY, 300Mbps	$37,394.00	K	31%	$25,801.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500187-001	SEL UNITY CLOUD INTELLIGENCE	$5,667.00	K	31%	$3,910.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	GA-10001B	SEL Spanning BU Google Base 10001-25000	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-10001B-3Y	SEL Spanning BU 3Y Goog Base 10001-25000	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-10001B-3Y-P	SEL Spanning 3Y GgleBase10001-25K PRORTD	$1.25	K	31%	$0.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-10001B-P	SEL Spanning GoogleBase 10001-25K PRORTD	$1.50	K	31%	$1.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-10001ES	SEL SPANNING BU GOOGLE EDU STUD 10001-	$3.00	K	31%	$2.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-10001ES-3Y	SEL Spanning BU 3Y Google EDU Stud 10k+	$8.00	K	31%	$5.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-10001ES-3Y-P	SEL Spanning 3Y GgleEDUStud 10k+ PRORTD	$0.22	K	31%	$0.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-10001ES-P	SEL Spanning GgleEDU Stud 10K+ PRORTD	$0.25	K	31%	$0.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1001E-S	SEL SPANNING BU GOOGLE EDU STUD 1001-1	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1001E-S-3Y	SEL Spanning BU 3Y Google EDU Std 1k-10k	$15.00	K	31%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1001E-S-3Y-P	SEL Spanning 3Y GgleEDUStd 1k-10k PRORTD	$0.42	K	31%	$0.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1001E-S-P	SEL Spanning GgleEDU Stud 1001-10k PRO	$0.50	K	31%	$0.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1B	SEL Spanning BU Google Base 1-500	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1B-3Y	SEL Spanning BU 3Y Google Base 1-500	$95.00	K	31%	$65.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1B-3Y-P	SEL Spanning 3Y Ggle Base 1-500 PRORTD	$2.64	K	31%	$1.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1B-P	SEL Spanning Google Base 1-501 PRORATED	$3.33	K	31%	$2.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-A	SEL SPANNING BU GOOGLE EDU ADM 1-500	$15.00	K	31%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 1-500	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-A-3Y-P	SEL Spanning 3Y GgleEDU Adm1-500 PRORTD	$1.03	K	31%	$0.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-A-P	SEL Spanning Google EDU Adm 1-500 PRORTD	$1.25	K	31%	$0.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-S	SEL SPANNING BU GOOGLE EDU STUD 1-1000	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-S-3Y	SEL Spanning BU 3Y Google EDU Stud 1-1k	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-S-3Y-P	SEL Spanning 3Y GgleEDU Stud 1-1k PRORTD	$0.61	K	31%	$0.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1E-S-P	SEL Spanning GoogleEDU Stud 1-1K PRORTD	$0.75	K	31%	$0.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1GOV	SEL SPANNING BU GOOGLE GOV 1-500	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1GOV-3Y	SEL Spanning BU 3Y Google Gov 1-500	$80.00	K	31%	$55.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1GOV-3Y-P	SEL Spanning 3Y Ggle Gov 1-500 PRORTD	$2.22	K	31%	$1.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1GOV-P	SEL Spanning Google Gov 1-500 PRORTD	$2.83	K	31%	$1.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1NP	SEL SPANNING BU GOOGLE NON PROF 1-500	$29.00	K	31%	$20.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1NP-3Y	SEL Spanning BU 3Y Google Non Prof 1-500	$71.00	K	31%	$48.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1NP-3Y-P	SEL Spanning 3Y Ggle NonProf 1-500PRORTD	$1.97	K	31%	$1.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-1NP-P	SEL Spanning Ggle Non Prof 1-500 PRORTD	$2.42	K	31%	$1.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-25001B	SEL SPANNING BU GOOGLE BASE 25001+	$14.00	K	31%	$9.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-25001B-3Y	SEL Spanning BU 3Y Google Base 25001+	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-25001B-3Y-P	SEL Spanning 3Y Ggle Base 25001+ PRORTD	$0.94	K	31%	$0.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-25001B-P	SEL Spanning GoogleBase 25001+ PRORTD	$1.17	K	31%	$0.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001B	SEL Spanning BU Google Base 5001-10000	$23.00	K	31%	$15.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001B-3Y	SEL Spanning BU 3Y GoogleBase 5001-10000	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	GA-5001B-3Y-P	SEL Spanning 3Y GgleBase 5001-10K PRORTD	$1.53	K	31%	$1.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001B-P	SEL Spanning Google Base 5001-10K PRORTD	$1.92	K	31%	$1.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001E-A	SEL SPANNING BU GOOGLE EDU ADM 5001+	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 5001+	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001E-A-3Y-P	SEL Spanning 3Y Ggle EDUAdm 5001+ PRORTD	$0.61	K	31%	$0.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001E-A-P	SEL Spanning GoogleEDU Adm 5001+ PRORTD	$0.75	K	31%	$0.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001GOV	SEL SPANNING BU GOOGLE GOV 5001+	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001GOV-3Y	SEL Spanning BU 3Y Google Gov 5001+	$52.00	K	31%	$35.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001GOV-3Y-P	SEL Spanning 3Y Ggle Gov 5001+ PRORTD	$1.44	K	31%	$0.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001GOV-P	SEL Spanning Google Gov 5001+ PRORTD	$1.83	K	31%	$1.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001NP	SEL SPANNING BU GOOGLE NON PROF 5001+	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001NP-3Y	SEL Spanning BU 3Y Google Non Prof 5001+	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001NP-3Y-P	SEL Spanning 3YGgle NonProf 5001+ PRORTD	$1.11	K	31%	$0.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-5001NP-P	SEL Spanning Gogle Non Prof 5001+ PRORTD	$1.42	K	31%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501B	SEL Spanning BU Google Base 501-5000	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501B-3Y	SEL Spanning BU 3Y Google Base 501-5000	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501B-3Y-P	SEL Spanning 3Y Ggle Base 501-5K PRORTD	$2.06	K	31%	$1.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501B-P	SEL Spanning Google Base 501-5001 PRORTD	$2.58	K	31%	$1.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501E-A	SEL SPANNING BU GOOGLE EDU ADM 501-5K	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 501-5k	$29.00	K	31%	$20.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501E-A-3Y-P	SEL Spanning 3Y Ggle EDUAdm501-5k PRORTD	$0.81	K	31%	$0.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501E-A-P	SEL Spanning GoogleEDU Adm 501-5k PRORTD	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501GOV	SEL SPANNING BU GOOGLE GOV 501-5000	$28.00	K	31%	$19.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501GOV-3Y	SEL Spanning BU 3Y Google Gov 501-5000	$66.00	K	31%	$45.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501GOV-3Y-P	SEL Spanning 3Y Ggle Gov 501-5000 PRORTD	$1.83	K	31%	$1.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501GOV-P	SEL Spanning Google Gov 501-5000 PRORTD	$2.33	K	31%	$1.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501NP	SEL SPANNING BU GOOGLE NON PROF 501-5(	$23.00	K	31%	$15.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501NP-3Y	SEL Spanning BU 3Y Google Non Prf 501-5k	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501NP-3Y-P	SEL Spanning 3Y GgleNonPrf 501-5k PRORTD	$1.53	K	31%	$1.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-501NP-P	SEL Spanning Ggle Non Prof 501-5K PRORTD	$1.92	K	31%	$1.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH10001B	SEL Span BU ARCH GAPP Base 10001-25000	$5.00	K	31%	$3.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-10001B-P	SEL SpanningARCHGgleBase10001-25K PRORT	$0.38	K	31%	$0.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH10001ES	SEL Span BU ARCH GAPP EDU Stud 10001+	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH10001ES-P	SEL SpanningARCHGgle EDU Stud 10K+PRORT	$0.06	K	31%	$0.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH1001E-S	SEL Span BU ARCH GAPP EDU Stud 1001-10k	$2.00	K	31%	$1.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1001ES-P	SELSpanningARCHGgleEDUStud1001-10kPRORT	$0.13	K	31%	$0.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1B	SEL Spanning BU ARCH GAPP Base 1-500	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1B-P	SEL Spanning ARCHIVEGgleBase 1-500PRORTD	$0.83	K	31%	$0.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1E-A	SEL Spanning BU ARCH GAPP EDU Adm 1-500	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1E-A-P	SEL Spanning ARCHGglEDU Adm 1-500 PRORT	$0.31	K	31%	$0.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1E-S	SEL Span BU ARCH GAPP EDU Stud 1-1000	$2.00	K	31%	$1.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1E-S-P	SEL Spanning ARCHGgleEDUStud 1-1K PRORTD	$0.19	K	31%	$0.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1GOV	SEL Spanning BU ARCH GAPP Gov 1-500	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1GOV-P	SEL Spanning ARCHGgle Gov 1-500 PORtd	$0.71	K	31%	$0.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1NP	SEL Spanning BU ARCH GAPP Non Prof 1-500	$7.00	K	31%	$4.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-1NP-P	SEL SpanningARCHGgle NonProf 1-500PRORTD	$0.60	K	31%	$0.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH25001B	SEL Spanning BU ARCH GAPP Base 25001+	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-25001B-P	SEL Spanning ARCH Ggle Base 25001+PRORTD	$0.29	K	31%	$0.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-5001B	SEL Span BU ARCH GAPP Base 5001-10000	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-5001B-P	SEL SpanningARCHGgleBase5001-10K PRORTD	$0.48	K	31%	$0.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH5001E-A	SEL Spanning BU ARCH GAPP EDU Adm 5001+	$2.00	K	31%	$1.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-5001EA-P	SEL Spanning ARCHGgleEDU Adm 5001+PRORT	$0.19	K	31%	$0.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH5001GOV	SEL Spanning BU ARCH GAPP Gov 5001+	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH5001GOV-P	SEL SpanningARCHGgle Gov 5001+ PRORTD	$0.46	K	31%	$0.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-5001NP	SEL Spanning BU ARCH GAPP Non Prof 5001+	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-5001NP-P	SEL SpanningARCHGgleNonProf 5001+ PRORTD	$0.35	K	31%	$0.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-501B	SEL Spanning BU ARCH GAPP Base 501-5000	$8.00	K	31%	$5.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-501B-P	SEL SpanningARCHIVEGgleBase501-5K PRORT	$0.65	K	31%	$0.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH501E-A	SEL Spanning BU ARCH GAPP EDU Adm 501-5k	$3.00	K	31%	$2.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-501E-A-P	SEL SpanningARCHGgleEDUAdm 501-5k PRORT	$0.25	K	31%	$0.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH501GOV	SEL Spanning BU ARCH GAPP Gov 501-5000	$7.00	K	31%	$4.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-501GOV-P	SEL SpanningARCHGgle Gov 501-5k PRORTD	$0.58	K	31%	$0.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-501NP	SEL Span BU ARCH GAPP Non Prof 501-5000	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	GA-ARCH-501NP-P	SEL SpanningARCHGgleNonProf 501-5kPRORTD	$0.48	K	31%	$0.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001B	SEL Spanning BU O365 Base 10001-25000	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001B-3Y	SEL Spanning BU 3Y O365 Base 10001-25000	$51.00	K	31%	$35.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001B-3Y-P	SEL Spanning 3Y O365Base10001-25K PRORTD	$1.42	K	31%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001B-P	SEL Spanning O365 Base 10001-25K PRORTD	$1.83	K	31%	$1.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001ES	SEL Spanning BU O365 EDU Stud 10001+	$3.00	K	31%	$2.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001ES-3Y	SEL Spanning BU 3Y O365 EDU Stud 10k+	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001ES3Y-P	SEL Spanning 3Y O365 EDUStud 10k+ PRORTD	$0.25	K	31%	$0.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-10001ES-P	SEL Spanning O365 EDU Stud 10001+ PRORTD	$0.25	K	31%	$0.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1001E-S	SEL Spanning BU O365 EDU Stud 1001-10k	$8.00	K	31%	$5.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1001E-S-3Y	SEL Spanning BU 3Y O365 EDU Std 1k-10k	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1001ES-3Y-P	SEL Spanning 3Y O365EDU Std1k-10k PRORTD	$0.50	K	31%	$0.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1001E-S-P	SEL Spanning O365EDU Stud 1001-10kPRORTD	$0.67	K	31%	$0.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1B	SEL Spanning BU O365 Base 1-500	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	O365-1B-3Y	SEL Spanning BU 3Y O365 Base 1-500	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1B-3Y-P	SEL Spanning 3Y O365 Base 1-500 PRORTD	$3.19	K	31%	$2.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1B-CYBER	SEL Spanning BU O365 Base 1-500 CYBER	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1B-CYBER-P	SEL Spanning O365 Base 1-500 CYBER PRORT	$3.08	K	31%	$2.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1B-P	SEL Spanning O365 Base 1-500 PRORATION	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-A	SEL Spanning BU O365 EDU Adm 1-500	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 1-500	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-A-3Y-P	SEL Spanning 3Y O365 EDU Ad1-500 PRORTD	$1.25	K	31%	$0.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-A-P	SEL Spanning O365 EDU Adm 1-500 PRORTD	$1.50	K	31%	$1.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-S	SEL Spanning BU O365 EDU Stud 1-1000	$11.00	K	31%	$7.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-S-3Y	SEL Spanning BU 3Y O365 EDU Stud 1-1k	$26.00	K	31%	$17.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-S-3Y-P	SEL Spanning 3Y O365 EDU Stud1-1k PRORTD	$0.72	K	31%	$0.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1E-S-P	SEL Spanning O365 EDU Stud 1-1K PRORTD	$0.92	K	31%	$0.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1GOV	SEL Spanning BU O365 Gov 1-500	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1GOV-3Y	SEL Spanning BU 3Y O365 Gov 1-500	$97.00	K	31%	$66.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1GOV-3Y-P	SEL Spanning 3Y O365 Gov 1-500 PRORTD	$2.69	K	31%	$1.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1GOV-P	SEL Spanning O365 Gov 1-501 PRORTD	$3.33	K	31%	$2.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1NP	SEL Spanning BU O365 Non Prof 1-500	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1NP-3Y	SEL Spanning BU 3Y O365 Non Prof 1-500	$83.00	K	31%	$57.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1NP-3Y-P	SEL Spanning 3YO365 NonProf 1-500 PRORTD	$2.31	K	31%	$1.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-1NP-P	SEL Spanning O365 NonProf 1-500 PRORTD	$2.92	K	31%	$2.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-25001B	SEL Spanning BU O365 Base 25001+	$15.00	K	31%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-25001B-3Y	SEL Spanning BU 3Y O365 Base 25001+	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-25001B-3Y-P	SEL Spanning 3Y O365 Base 25001+ PRORTD	$1.03	K	31%	$0.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-25001B-P	SEL Spanning O365 Base 25001+PRORTD	$1.25	K	31%	$0.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001B	SEL Spanning BU O365 Base 5001-10000	$28.00	K	31%	$19.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001B-3Y	SEL Spanning BU 3Y O365 Base 5001-10000	$66.00	K	31%	$45.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001B-3Y-P	SEL Spanning 3Y O365 Base 5001-10KPRORTD	$1.83	K	31%	$1.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001B-P	SEL Spanning O365 Base 5001-10K PRORTD	$2.33	K	31%	$1.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001E-A	SEL Spanning BU O365 EDU Adm 5001+	$11.00	K	31%	$7.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 5001+	$26.00	K	31%	$17.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001EA-3Y-P	SEL Spanning 3Y O365 EDU Adm5001+ PRORTI	$0.72	K	31%	$0.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001E-A-P	SEL Spanning O365 EDU Adm 5001+ PRORTD	$0.92	K	31%	$0.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001GOV	SEL Spanning BU O365 Gov 5001+	$26.00	K	31%	$17.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001GOV-3Y	SEL Spanning BU 3Y O365 Gov 5001+	$62.00	K	31%	$42.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001GOV3Y-P	SEL Spanning 3Y O365 Gov 5001+ PRORTD	$1.72	K	31%	$1.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001GOV-P	SEL Spanning O365 Gov 5001+ PRORTD	$2.17	K	31%	$1.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001NP	SEL Spanning BU O365 Non Prof 5001+	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001NP-3Y	SEL Spanning BU 3Y O365 Non Prof 5001+	$49.00	K	31%	$33.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001NP-3Y-P	SEL Spanning 3Y O365NonProf 5001+ PRORTD	$1.36	K	31%	$0.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-5001NP-P	SEL Spanning O365 NonProf 5001+ PRORTD	$1.67	K	31%	$1.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501B	SEL Spanning BU O365 Base 501-5000	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501B-3Y	SEL Spanning BU 3Y O365 Base 501-5000	$89.00	K	31%	$61.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501B-3Y-P	SEL Spanning 3Y O365 Base 501-5K PRORTD	$2.47	K	31%	$1.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501B-P	SEL Spanning O365 Base 501-5K PRORATION	$3.08	K	31%	$2.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501E-A	SEL Spanning BU O365 EDU Adm 501-5k	$15.00	K	31%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 501-5k	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501E-A-3Y-P	SEL Spanning 3Y O365 EDUAdm501-5k PRORTI	$0.97	K	31%	$0.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501E-A-P	SEL Spanning O365 EDU Adm 501-5k PRORTD	$1.25	K	31%	$0.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501GOV	SEL Spanning BU O365 Gov 501-5000	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501GOV-3Y	SEL Spanning BU 3Y O365 Gov 501-5000	$80.00	K	31%	$55.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501GOV-3Y-P	SEL Spanning 3Y O365 Gov 501-5K PRORTD	$2.22	K	31%	$1.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501GOV-P	SEL Spanning O365 Gov 501-5K PRORTD	$2.83	K	31%	$1.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501NP	SEL Spanning BU O365 Non Prof 501-5000	$28.00	K	31%	$19.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501NP-3Y	SEL Spanning BU 3Y O365 Non Prf 501-5k	$66.00	K	31%	$45.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501NP-3Y-P	SEL Spanning 3Y O365NonPrf 501-5k PRORTD	$1.83	K	31%	$1.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-501NP-P	SEL Spanning O365 NonProf 501-5K PRORTD	$2.33	K	31%	$1.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-10001B	SEL Spanning ARCH O365 Base 10001-25000	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365ARCH10001B-P	SEL Spanning ARCHO365Base10001-25KPRORT	$0.46	K	31%	$0.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365ARCH1001ES-P	SELSpanningARCHO365EDUStud1001-10kPROF	$0.17	K	31%	$0.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365ARCH10K1ES-P	SEL SpanningARCHO365EDUStud 10001+PROR	$0.06	K	31%	$0.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1B	SEL Spanning ARCH O365 Base 1-500	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1B-P	SEL Spanning ARCH O365 Base 1-500 PRORTD	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1E-A	SEL Spanning ARCH O365 EDU Adm 1-500	$5.00	K	31%	$3.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1E-A-P	SEL Spanning ARCHO365EDUAdm1-500PRORTI	$0.38	K	31%	$0.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1E-S	SEL Spanning ARCH O365 EDU Stud 1-1000	$3.00	K	31%	$2.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1E-S-P	SEL Spanning ARCHO365EDU Stud1-1K PRORT	$0.23	K	31%	$0.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1GOV	SEL Spanning ARCH O365 Gov 1-500	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1GOV-P	SEL Spanning ARCHO365 Gov 1-500 PRORTD	$0.83	K	31%	$0.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1NP	SEL Spanning ARCH O365 Non Prof 1-500	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-1NP-P	SEL Spanning ARCHO365NonProf1-500 PRORTI	$0.73	K	31%	$0.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-25001B	SEL Spanning ARCH O365 Base 25001+	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365ARCH25001B-P	SEL Spanning ARCH O365 Base 25001+PRORTI	$0.31	K	31%	$0.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-5001B	SEL Spanning ARCH O365 Base 5001-10000	$7.00	K	31%	$4.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH5001B-P	SEL SpanningARCH O365Base5001-10K PRORT	$0.58	K	31%	$0.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365ARCH5001EA-P	SEL Spanning ARCHO365EDUAdm 5001+PRORT	$0.23	K	31%	$0.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-5001NP	SEL Spanning ARCH O365 Non Prof 5001+	$5.00	K	31%	$3.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	O365ARCH5001NP-P	SEL Spanning ARCHO365NonProf5001+PRORTI	$0.42	K	31%	$0.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-501B	SEL Spanning ARCH O365 Base 501-5000	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-501B-P	SEL Spanning ARCH O365Base 501-5K PRORTI	$0.77	K	31%	$0.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-501E-A	SEL Spanning ARCH O365 EDU Adm 501-5k	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH501EA-P	SEL Spanning ARCHO365EDUAdm 501-5kPROR	$0.31	K	31%	$0.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-501GOV	SEL Spanning ARCH O365 Gov 501-5000	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365ARCH501GOV-P	SEL Spanning ARCH O365 Gov 501-5K PRORTD	$0.71	K	31%	$0.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH-501NP	SEL Spanning ARCH O365 Non Prof 501-5000	$7.00	K	31%	$4.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365-ARCH501NP-P	SEL Spanning ARCHO365NonProf501-5KPRORT	$0.58	K	31%	$0.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	O365ARCH5K1GOV-F	SEL Spanning ARCH O365 Gov 5001+PRORTD	$0.54	K	31%	$0.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1	SEL Spanning BU Salesforce 1-50	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001	SEL Spanning BU Salesforce 1001-5000	$28.00	K	31%	$19.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001-3Y	SEL Spanning BU 3Y Salesforce 1001-5000	$66.00	K	31%	$45.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001-3Y-P	SEL Spanning 3Y SFDC 1001-5K PRORATION	$1.83	K	31%	$1.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001-EDU-1Y	SEL Spanning BU EDU Salesforce 1001-5000	$16.00	K	31%	$11.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001EDU1Y-P	SEL Spanning EDU SFDC 1001-5K PRORTD	$1.33	K	31%	$0.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001-EDU-3Y	SEL Spanning BU ED 3Y Salesforce 1001-5k	$38.00	K	31%	$26.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001EDU3Y-P	SEL Spanning EDU 3Y SFDC 1001-5K PRORTD	$1.06	K	31%	$0.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1001-P	SEL Spanning SFDC 1001-5K PRORATION	$2.33	K	31%	$1.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-1NP-3Y	SEL Spanning 3Y Non Prof SFDC 1-50	$93.45	K	31%	$64.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-1NP-3Y-P	SEL Spanning 3Y NonProf SFDC 1-50 PRORTD	$2.60	K	31%	$1.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-3Y	SEL Spanning BU 3Y Salesforce 1-50	$111.00	K	31%	$76.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-3Y-P	SEL Spanning 3Y SFDC 1-50 PRORATION	$3.08	K	31%	$2.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-EDU-1Y	SEL Spanning BU EDU Salesforce 1-50	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-EDU-1Y-P	SEL Spanning EDU SFDC 1-50 PRORTD	$1.83	K	31%	$1.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 1-50	$51.00	K	31%	$35.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-EDU-3Y-P	SEL Spanning EDU 3Y SFDC 1-50 PRORTD	$1.42	K	31%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1K1-NP-1Y	SEL SPANNING NON PROF SFDC 1001-5000	$28.00	K	31%	$19.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1K1-NP-1Y-P	SEL SPANNING NONPROF SFDC 1001-5K PROI	$2.33	K	31%	$1.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1K1-NP-3Y	SEL SPANNING 3Y NONPROFSFDC 1001-5K	$68.60	K	31%	$47.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1K1-NP-3Y-P	SEL SPANNING 3YNONPROFSFDC1001-5K PR(	$1.91	K	31%	$1.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-NP-1Y	SEL Spanning BU Non Prof SFDC 1-50	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-NP-1Y-P	SEL Spanning Non Prof SFDC 1-50 PRORTD	$2.92	K	31%	$2.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-1-P	SEL Spanning SFDC 1-50 PRORATION	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201	SEL Spanning BU Salesforce 201-1000	$32.00	K	31%	$22.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-1NP-3Y	SEL Spanning 3Y Non Prof SFDC 201-1000	$79.43	K	31%	$54.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-1NP-3YP	SEL Spanning3YNonProfSFDC 201-1000PRORTI	$2.21	K	31%	$1.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-3Y	SEL Spanning BU 3Y Salesforce 201-1000	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-3Y-P	SEL Spanning 3Y SFDC 201-1000 PRORATION	$2.14	K	31%	$1.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-EDU-1Y	SEL Spanning BU EDU Salesforce 201-1000	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201EDU-1Y-P	SEL Spanning EDU SFDC 201-1K PRORTD	$1.50	K	31%	$1.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 201-1k	$43.00	K	31%	$29.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201EDU-3Y-P	SEL Spanning EDU 3Y SFDC 201-1K PRORTD	$1.19	K	31%	$0.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-NP-1Y	SEL Spanning BU Non Prof SFDC 201-1001	$29.75	K	31%	$20.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-NP-1Y-P	SEL Spanning Non Prof SFDC 201-1K PRORTD	$2.48	K	31%	$1.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-201-P	SEL Spanning SFDC 201-1000 PRORATION	$2.67	K	31%	$1.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001	SEL Spanning BU Salesforce 5001+	$23.00	K	31%	$15.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001-3Y	SEL Spanning BU 3Y Salesforce 5001+	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001-3Y-P	SEL Spanning 3Y SFDC 5001+ PRORATION	$1.53	K	31%	$1.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001-EDU-1Y	SEL Spanning BU EDU Salesforce 5001+	$14.00	K	31%	$9.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001EDU1Y-P	SEL Spanning EDU sfdc 5001+ PORtd	$1.17	K	31%	$0.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 5001+	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001EDU3Y-P	SEL Spanning EDU 3Y SFDC 5001+ PRORTD	$0.94	K	31%	$0.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5001-P	SEL Spanning SFDC 5001+ PRORATION	$1.92	K	31%	$1.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51	SEL Spanning BU Salesforce 51-200	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-1NP-1Y	SEL SPANNING NON PROF SALESFORCE 51-2(	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-1NP-1Y-P	SEL SPANNING NON PROF SFDC 51-200 PROR	$2.92	K	31%	$2.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-1NP-3Y	SEL SPANNING 3Y NON PROF SFDC 51-200	$85.75	K	31%	$59.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-1NP-3Y-P	SEL SPANNING 3YNONPROFSFDC 51-200 PRO	$2.38	K	31%	$1.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-3Y	SEL Spanning BU 3Y Salesforce 51-200	$89.00	K	31%	$61.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-3Y-P	SEL Spanning 3Y SFDC 51-200 PRORATION	$2.47	K	31%	$1.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-EDU-1Y	SEL Spanning BU EDU Salesforce 51-200	$19.00	K	31%	$13.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-EDU-1Y-P	SEL Spanning EDU SFDC 51-200 PRORTD	$1.58	K	31%	$1.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 51-200	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-EDU-3Y-P	SEL Spanning EDU 3Y SFDC 51-200 PRORTD	$1.25	K	31%	$0.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-51-P	SEL Spanning SFDC 51-200 PRORATION	$3.08	K	31%	$2.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5K1-NP-1Y	SEL SPANNING NON PROF SALESFORCE 5001	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5K1-NP-1Y-P	SEL SPANNING NON PROF SFDC 5001+ PRORT	$1.67	K	31%	$1.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5K1-NP-3Y	SEL SPANNING 3Y NON PROF SFDC 5001+	$60.00	K	31%	$41.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SFDC-5K1-NP-3Y-P	SEL SPANNING 3YNONPROFSFDC 5001+ PROI	$1.67	K	31%	$1.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SPANNING-GOOGLE	SEL Spanning Backup for Google Apps	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SPANNING-O365	SEL Spanning Backup for Office 365	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SPANNING-SFDC	SEL Spanning Backup for Salesforce	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	$5.00	K	31%	$3.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	$84.00	K	31%	$57.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6349	SEL: CABLE;OPTICAL;50U;SC-LC;10M	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK	$46.00	K	31%	$31.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	7741SL	SEL: CORD,POWER,S. AFRICA	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19	$76.00	K	31%	$52.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8665SL	SEL: CORD,POWER,60309-C19,15FT	$109.00	K	31%	$75.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8840SL	SEL: CABLE;EX;SAS;SFF8088-SF8088;2M	$194.00	K	31%	$133.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90879028	SEL: FRU;TAPE;CLEAN;LTO;W-BARCODE	$56.00	K	31%	$38.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90940740	SEL: RAMP,PYTHON,ADJUSTABLE	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90943365	SEL: ASY,EDBA,SINGLE,PYTHON	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90943366	SEL: FRU,EDBA,DOUBLE,PYTHON	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949024	SEL: FRU;LTO TERAPK COVER;NO MEDIA	$395.00	K	31%	$272.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949024-A	SEL: FRU;TRPK-ACCS;W-COVER;NO MEDIA	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030-F	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030FIN-D	SEL: CHAMBER-SLOT KEY;DICOUNT;TFIN	$1,112.00	K	31%	$767.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030FIN-F	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030-J-D	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	$1,112.00	K	31%	$767.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949048	SEL: FRU;TERAPACK W-O COVER;LTO	$368.00	K	31%	$253.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099	SEL: T950;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099FIN-F	SEL: TFIN;UPG;ENCRYPT;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949106	SEL: FRU;TAPE;CLEAN;LTO;W-BCOD;CUST	$56.00	K	31%	$38.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T68-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949118	SEL: FRU,TRANSPORTER,PYTH	$19,615.00	K	31%	$13,534.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949120	SEL: FRU;DBA;PYTHON;ROHS ONLY	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949120T68-F	SEL: FRU;DBA;ROHS ONLY;T680	$6,092.00	K	31%	$4,203.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949132	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	$9,138.00	K	31%	$6,305.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949135	SEL: TAPES;TERAPACK;CUST;LTO-4	$522.00	K	31%	$360.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	$328.00	K	31%	$226.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	$596.00	K	31%	$411.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166	SEL: FRU;5-12V PWRSUP;8AMP;ROHS	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166-F	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROHS	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166FIN-F	SEL: FRU;UP;5-12VPWRSUP;8AP;ROH;FIN	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166TFIN	SEL: FRU;5-12VPWRSUP;8AMP;ROHS;TFIN	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT	$596.00	K	31%	$411.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST	$596.00	K	31%	$411.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT	$328.00	K	31%	$226.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	$997.00	K	31%	$687.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	$922.00	K	31%	$636.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949221	SEL: TAPES;TERAPACK;CERT;LTO-5	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949222	SEL: TAPES;TERAPACK;CUST;LTO-5	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949258	SEL: FRU;VAX;BUMPER;T950	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949259	SEL: SLS;SW KEY;DIRECT-CON;T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949259-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949261	SEL: FRU;TAPE;LTO-5;CERTIFIED	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949264	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	$588.00	K	31%	$405.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949266	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	$588.00	K	31%	$405.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949294	SEL: TAPES;TPK;CERT;3592 JC	$3,005.00	K	31%	$2,073.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949295	SEL: TAPES;TPK;CUST;3592 JC	$3,005.00	K	31%	$2,073.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949298	SEL: FRU HP TRANSPORTER	$32,692.00	K	31%	$22,557.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949305-A	SEL: ACCESS TPK;W-O CVR;NO MED;3592	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949310SPL	SEL: FRU,MAINT TPk, 9-TPS,CERT,3592	$2,382.00	K	31%	$1,643.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949311SPL	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	$2,382.00	K	31%	$1,643.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592	$1,352.00	K	31%	$932.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949334	SEL: FRU,TRANSPORTER,ENT	$19,615.00	K	31%	$13,534.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949349	SEL: TAPES;TPK;NO CVR;CERT;LTO-5	$489.00	K	31%	$337.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949350	SEL: TAPES;TPK;NO CVR;CUST;LTO-5	$489.00	K	31%	$337.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949357	SEL: FRU;UPG;SPECTRA LS;GEN III	$2,520.00	K	31%	$1,738.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949374SL	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK	$468.00	K	31%	$322.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949375SL	SEL: TAPES,LTO5,10,CERT,CASE,NOTPK	$468.00	K	31%	$322.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU,UPG,LTO-6,FC,FH,T200	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382T68-F	SEL: FRU,UPG,LTO-6,FC,FH,T680	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,FH,TFIN	$24,781.00	K	31%	$17,098.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949396	SEL: TAPES,TERAPACK,CERT,LTO-6	$723.00	K	31%	$498.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6	$723.00	K	31%	$498.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949398	SEL: TAPES,TPK,NO CVR,CERT,LTO-6	$716.00	K	31%	$494.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949399	SEL: TAPES,TPK,NO CVR,CUST,LTO-6	$716.00	K	31%	$494.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949404	SEL: TAPES,20 TERAPACKS,CERT,LTO-6	$14,319.00	K	31%	$9,880.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949405	SEL: TAPES,20 TERAPACKS,CUST,LTO-6	$14,319.00	K	31%	$9,880.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949406	SEL: TAPES,20 TPKS,NO CVR,CERT,LTO6	$14,185.00	K	31%	$9,787.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949408	SEL: TAPES,20,WO-TPK,CERT,LTO-6	$1,379.00	K	31%	$951.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949412	SEL: TAPES,LTO6,10,CERT,CASE,NOTPK	$727.00	K	31%	$501.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949414SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950	$869.00	K	31%	$599.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949415SL	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950	$869.00	K	31%	$599.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949437	SEL: FRU,SPECTRA LS,TFIN	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949439	SEL: FRU,EDBA,PYTHON	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949439TFIN	SEL: FRU,EDBA,TFIN	$6,092.00	K	31%	$4,203.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442	SEL FRU,LTO-6,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442-F	SEL UPG,FRU,LTO-6,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T200	SEL FRU,LTO-6,T200,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T38-F	SEL UPG,LTO-6,T380,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T680	SEL FRU,LTO-6,T680,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT	$24,781.00	K	31%	$17,098.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT	$23,906.00	K	31%	$16,495.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP	$645.00	K	31%	$445.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP	$645.00	K	31%	$445.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949470	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP	$638.00	K	31%	$440.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949472	SEL: TAPES,20 TPKS,CERT,LTO-6,MP	$12,883.00	K	31%	$8,889.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP	$1,222.00	K	31%	$843.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949488	SEL: SLS,SW-KEY,QIP-CON,T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949488-F	SEL: UPG,SLS,SW-KEY,QIP-CON,T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949489	SEL: SLS,SW-KEY,QIP-CON,TFIN	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949489-F	SEL: UPG,SLS,SW-KEY,QIP-CON,TFIN	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949539TFIN	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949539TFIN-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949553	SEL: FRU LS SD CARD IND TFIN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949554	SEL: FRU LS SD CARD IND T-SERIES	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T2	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T380T2	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T380T2-F	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558TFINT2	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558TFINT2-F	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949559TFINT2-F	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949564	SEL: TAPES,20 TPK,CERT,3592 JD	$88,561.00	K	31%	$61,107.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949565	SEL: TAPES,20 TPK,CUST,3592 JD	$88,561.00	K	31%	$61,107.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949566	SEL: TAPES,TPK,CERT,3592 JD	$4,425.00	K	31%	$3,053.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949567	SEL: TAPES,TPK,CUST,3592 JD	$4,425.00	K	31%	$3,053.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578	SEL: FRU,RIM2,T950	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578-F	SEL: FRU,RIM2,T950	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T200	SEL: FRU,RIM2,T200	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,T200	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T380	SEL: FRU,RIM2,T380	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T380-F	SEL: FRU,RIM2,T380	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T680	SEL: FRU,RIM2,T680	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578TFIN	SEL: FRU,RIM2,TFIN	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578TFIN-F	SEL: FRU,RIM2,TFIN	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949613	SEL: TAPES,TERAPACK,CERT,LTO-7	$2,074.00	K	31%	$1,431.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7	$2,074.00	K	31%	$1,431.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615-F	SEL: FRU,UPG,LTO-7,FC,FH,T950	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FH,T200	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FH,T380	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615T680-F	SEL: FRU,UPG,LTO-7,FC,FH,T680	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FH,TFIN	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949616	SEL: FRU,LTO-7,FC,FH,IMPACT,T950	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T200	SEL: FRU,LTO-7,FC,FH,IMPACT,T200	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T200-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T200	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T380	SEL: FRU,LTO-7,FC,FH,IMPACT,T380	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T380-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T380	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T680	SEL: FRU,LTO-7,FC,FH,IMPACT,T680	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T680	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616TFIN	SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949621	SEL: FRU,BRUSHES,TFIN,CARBON	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949625	SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949627	SEL: FRU,RSB,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCVR	$2,067.00	K	31%	$1,426.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCVR	$2,067.00	K	31%	$1,426.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT	$41,477.00	K	31%	$28,619.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949638	SEL: 20TPK,LTO-7,CUST	$41,477.00	K	31%	$28,619.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949639	SEL: 20TPK,LTO-7,CERT,NCVR	$41,331.00	K	31%	$28,518.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949640	SEL: 20TPK,LTO-7,CUST,NCVR	$41,331.00	K	31%	$28,518.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949641	SEL: TAPES,LTO-7,CERT,CLAM20	$4,082.00	K	31%	$2,816.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20	$4,082.00	K	31%	$2,816.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10	$2,061.00	K	31%	$1,422.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10	$2,061.00	K	31%	$1,422.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949647	SEL: TPK,LTO-7,CUST,WORM	$2,369.00	K	31%	$1,634.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949648	SEL: TPK,LTO-7,CERT,WORM	$2,369.00	K	31%	$1,634.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949717	SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10	$861.00	K	31%	$594.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949720	SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM	$87.00	K	31%	$60.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949721	SEL: FRU,TAPE,LTO-6,BAFE,WORM,CERT	$87.00	K	31%	$60.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT	$238.00	K	31%	$164.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949724	SEL: FRU,TAPE,LTO-7,WORM,CUST	$238.00	K	31%	$164.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10	$2,361.00	K	31%	$1,629.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949728	SEL: TPS,LTO-6BAFE,CUST,WORM,CASE10	$861.00	K	31%	$594.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949729	SEL: TPS,LTO-7,CUST,WORM,CASE10	$2,361.00	K	31%	$1,629.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949739	SEL: FRU;24V POW SUP;8AMPFUSE;ROHS	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949740	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROH	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949743	SEL: FRU;N+1 PWR SUPPLIES;ROHS ONLY	$9,138.00	K	31%	$6,305.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959034	SEL: FRU;T120;COD;5 SLOT KEY	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959034-F	SEL: FRU;T120;COD;5 SLOT KEY	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959042	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959042-F	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959209	SEL: T120;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959209-F	SEL: T120;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959226	SEL: FRU;N 1 POWER PACK;ROHS ONLY	$2,769.00	K	31%	$1,910.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959240	SEL: FRU;DRIVE SHELF;HH;T120	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959244	SEL: TAPES;TERAPACK;CERT;LTO-5;T120	$452.00	K	31%	$311.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959245	SEL: TAPES;TERAPACK;CUST;LTO-5;T120	$452.00	K	31%	$311.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959257	SEL: TAPES;TPK;NOCVR;CERT;LTO5;T120	$446.00	K	31%	$307.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959261	SEL: FRU,LTO-6,HH,FC,T120	$18,822.00	K	31%	$12,987.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959261-F	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	$18,822.00	K	31%	$12,987.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959262	SEL: FRU,LTO-6,HH,SAS,T120	$17,662.00	K	31%	$12,186.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959262-F	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	$17,662.00	K	31%	$12,186.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959268	SEL: TAPES,TPK,NOCVR,CERT,LTO6,T120	$629.00	K	31%	$434.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959272	SEL: TAPES,TERAPACK,CERT,LTO-6,T120	$636.00	K	31%	$438.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959274	SEL: TAPES,TPK,CERT,LTO-6,T120,MP	$573.00	K	31%	$395.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959276	SEL: TPK,NOCVR,CERT,LTO6,T120,MP	$566.00	K	31%	$390.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959295	SEL: FRU,LTO-7,HH,FC,T120	$19,428.00	K	31%	$13,405.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959295-F	SEL: UPG,LTO-7,HH,FC,T120	$19,554.00	K	31%	$13,492.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959296	SEL: FRU,LTO-7,HH,SAS,T120	$17,535.00	K	31%	$12,099.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959296-F	SEL: UPG,LTO-7,HH,SAS,T120	$17,535.00	K	31%	$12,099.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959297	SEL: TPK,LTO-7,CERT,120,NCVR	$1,710.00	K	31%	$1,179.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959298	SEL: TPK,LTO-7,CUST,120,NCVR	$1,710.00	K	31%	$1,179.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959299	SEL: TPK,LTO-7,CERT,WORM,120	$1,940.00	K	31%	$1,338.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959300	SEL: TPK,LTO-7,CUST,WORM,120	$1,940.00	K	31%	$1,338.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959301	SEL: TPK,LTO-7,CERT,120	$1,717.00	K	31%	$1,184.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959302	SEL: TPK,LTO-7,CUST,120	$1,717.00	K	31%	$1,184.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979018	SEL: FRU;SLS;SOFTWARE;DIRECT;T50E	$3,269.00	K	31%	$2,255.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979018-F	SEL: FRU;SLS;SOFTWARE;UPGRADE;T50E	$3,269.00	K	31%	$2,255.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979438	SEL: T50,ENCRYPTION,PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979438-F	SEL: T50;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979471	SEL: FRU;POWER SUPPLY;T50E	$1,149.00	K	31%	$792.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979471-F	SEL: FRU;UPGRD;POWER SUPPLY;T50E	$1,149.00	K	31%	$792.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979473	SEL: FRU;SLOT CARTRIDGE SLED;T50E	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90979476	SEL: COD-KEY;5 SLOT;T50E	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979476U-F	SEL: FRU,COD-KEY,5 SLOT,T50E	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979478	SEL: COD-KEY;1 SLOT;T50E	$129.00	K	31%	$89.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979478-F	SEL: FRU;COD-KEY;1 SLOT;T50E	$129.00	K	31%	$89.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979510	SEL: FRU,LTO-6,FC,HH,T50E	$9,796.00	K	31%	$6,759.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979510-F	SEL: FRU,UPG,LTO-6,FC,HH,T50E	$9,796.00	K	31%	$6,759.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979511	SEL: FRU,LTO-6,SAS,HH,T50E	$8,578.00	K	31%	$5,918.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979511-F	SEL: FRU,UPG,LTO-6,SAS,HH,T50E	$8,578.00	K	31%	$5,918.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979523	SEL: FRU,LTO-7,FC,HH,T50E	$10,975.00	K	31%	$7,572.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979523-F	SEL: UPG,LTO-7,HH,FC,T50E	$10,975.00	K	31%	$7,572.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979524	SEL: FRU,LTO-7,SAS,HH,T50E	$10,092.00	K	31%	$6,963.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979524-F	SEL: UPG,LTO-7,HH,SAS,T50E	$10,092.00	K	31%	$6,963.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T200	SEL: CHAMBER-SLOT KEY ENABLE;T200	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T20-F	SEL: CHAMBER-SLOT KEY ENABLE;T200	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T380	SEL: CHAMBER-SLOT KEY ENABLE;T380	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T38-F	SEL: FRU;CHAMBER-SLOT KEY;T380	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T680	SEL: CHAMBER-SLOT KEY ENABLE;T680	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T68-F	SEL: FRU;CHAMBER-SLOT KEY;T680	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019816	SEL: ENCRYPTION;PRO;T200-380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019816-F	SEL: FRU;ENCRYPTON;PRO;T200-380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019817	SEL: SLS SFTWR KEY;QIP-RIM-CONN;BOA	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019817-F	SEL: FRU;SLS SFTWR-KEY;QIP-RIM;BOA	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019818	SEL: SLS SFTWR KEY;DIRECT-CONN;T200	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019818-F	SEL: FRU;SLS SFTWR-KEY;DIRECT;T200	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019824	SEL: RACK;STANDARD 19 INCH	$4,015.00	K	31%	$2,770.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019832	SEL: SLS SW KEY;DIRECTCONN;T380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019832-F	SEL: FRU;SLS SW-KEY;DIRECT;T380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9198	SEL: CNTR,SFP,8GB,850NM,OPTICAL	$263.00	K	31%	$181.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9313	SEL: CABLEOPTICAL50ULC-LC10M	$187.00	K	31%	$129.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9314	SEL: CABLE,OPTICAL,50U,LC-LC,20M	$235.00	K	31%	$162.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9317	SEL: CABLE,OPTICAL,LC-LC,50M	$291.00	K	31%	$200.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9594SL	SEL: CORD,4.5M,L6-20P / LOCKING C19	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6-H-A-2-30	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	$37,890.00	K	31%	$26,144.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HA-2-50	SEL: T120BUNDLE,2 LTO-6,HH,SAS,50S	$39,198.00	K	31%	$27,046.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HA-3-50	SEL: T120BUNDLE,3 LTO-6,HH,SAS,50S	$50,019.00	K	31%	$34,513.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HA-4-50	SEL: T120BUNDLE,4 LTO-6,HH,SAS,50S	$61,788.00	K	31%	$42,633.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6-H-F-2-30	SEL: T120BUNDLE 2 LTO-6 HH FC 30S	$43,088.00	K	31%	$29,730.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HF-2-50	SEL: T120BUNDLE,2 LTO-6,HH,FC,50S	$44,396.00	K	31%	$30,633.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HF-3-50	SEL: T120BUNDLE,3 LTO-6,HH,FC,50S	$56,198.00	K	31%	$38,776.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	$68,556.00	K	31%	$47,303.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-2-30	SEL: T120BUNDLE,2 LTO-7,HH,SAS,30S	$39,885.00	K	31%	$27,520.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-2-50	SEL: T120BUNDLE,2 LTO-7,HH,SAS,50S	$39,885.00	K	31%	$27,520.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-3-50	SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S	$52,177.00	K	31%	$36,002.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-4-50	SEL: T120BUNDLE,4 LTO-7,HH,SAS,50S	$63,423.00	K	31%	$43,761.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-F-2-30	SEL: T120BUNDLE,2 LTO-7,HH,FC,30S	$45,638.00	K	31%	$31,490.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-F-2-50	SEL: T120BUNDLE,2 LTO-7,HH,FC,50S	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-F-3-50	SEL: T120BUNDLE,3 LTO-7,HH,FC,50S	$58,192.00	K	31%	$40,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-F-4-50	SEL: T120BUNDLE,4 LTO-7,HH,FC,50S	$70,485.00	K	31%	$48,634.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T200-DBA-1	SEL: T200;BASE UNIT W- 1 DBA	$47,574.00	K	31%	$32,826.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T200-DBA-2	SEL: T200;BASE UNIT W- 2 DBA	$54,112.00	K	31%	$37,337.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-DBA-1	SEL: T380;BASE UNIT W-1 DBA	$67,189.00	K	31%	$46,360.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-DBA-2	SEL: T380;BASE UNIT W- 2 DBA	$73,074.00	K	31%	$50,421.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-DBA-3	SEL: T380;BASE UNIT W- 3 DBA	$78,958.00	K	31%	$54,481.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA	$67,189.00	K	31%	$46,360.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-J-DBA-2	SEL: T380 ENT,BASE UNIT W- 2 DBA	$73,074.00	K	31%	$50,421.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA	$78,958.00	K	31%	$54,481.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-A-1-10	SEL: T50E,LTO-7,HH,SAS,1DR,10S	$16,346.00	K	31%	$11,278.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-A-2-25	SEL: T50E,LTO-7,HH,SAS,2DR,25S	$24,715.00	K	31%	$17,053.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-F-1-10	SEL: T50E,LTO-7,HH,FIBRE,1DR,10S	$20,269.00	K	31%	$13,985.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-F-2-25	SEL: T50E,LTO-7,HH,FIBRE,2DR,25S	$28,769.00	K	31%	$19,850.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T680-DBA-1	SEL: T680;BASE UNIT W- 1 DBA	$102,366.00	K	31%	$70,632.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T680-DBA-2	SEL: T680;BASE UNIT W- 2 DBA	$108,251.00	K	31%	$74,693.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T680-DBA-3	SEL: T680;BASE UNIT W- 3 DBA	$114,135.00	K	31%	$78,753.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B1D	SEL: T950B WITH 1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B6D0DVXP	SEL: T950 DRV EXP 6D 0T	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B6D0T	SEL: T950 W- 6 DBA'S & 0 TBA'S	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	T950B-J-3D	SEL: T950B ENT 3 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJ3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J-6D	SEL: T950B ENT 6 DBA	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJ6DDVXPF	SEL: FRU,T950B ENT DRV EXP 6DBA	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-JMEDEXF	SEL: FRU,T950 ENT MEDIA EXP FRAME	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMEDIAEX	SEL: T950B ENT MEDIA EXP	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMULTI1D	SEL: T950B ENT,MULTI,1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMULTI3D	SEL: T950B ENT,MULTI,3 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMULTI6D	SEL: T950B ENT,MULTI,6 DBA	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDBLJ-F	SEL: T950B ENT BULK TAP	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDBLK-F	SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDBULK	SEL: T950,LEFT,MED,EX,FRAME,W-BULK	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDLBLKJ	SEL: T950B ENT BULK TAP	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMULT1D	SEL: T950,MULTI,WITH 1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMULT3D3T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMULT6D0T	SEL: T950,MULTI,W-6DBA'S & 0TBA'S	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN3D3T	SEL: TFIN W- 3 DBA'S & 3 TBA'S	$122,923.00	K	31%	$84,816.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN3D3TDVX-F	SEL: TFIN;UPG;DRV EXP 3D 3T	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S & 0 TBA'S	$142,538.00	K	31%	$98,351.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN6D0TDVX-F	SEL: TFIN;UPG;DRV EXP 6D 0T	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN6D0TDVXP	SEL: TFIN DRV EXP 6D 0T	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINBSB-LEFT	SEL: TFIN BULK SERV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINBSBLFT-F	SEL: FRU;TFIN BULK SV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINBSBRGT-F	SEL: FRU;TFIN BULK SV BAY;RIGHT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY,RIGHT WITH ROBO	$91,538.00	K	31%	$63,161.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J3D3S	SEL: TFIN ENT 3D 3S	$122,923.00	K	31%	$84,816.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ3D3SDX-F	SEL: FRU;TFIN ENT DRV EXP 3D 3S	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J6D0S	SEL: TFIN ENT 6D 0S	$142,538.00	K	31%	$98,351.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ6D0SDVXP	SEL: TFIN ENT DRV EXP 6D 0S	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ6D0SDX-F	SEL: FRU;TFIN ENT DRV EXP 6D 0S	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJBSBLFT-F	SEL: FRU;TFIN ENT BULK SV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJBSBRGT-F	SEL: FRU;TFIN ENT BULK SV BAY;RIGHT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J-BSB-RIGHT	SEL: TFIN ENT BULK SERV BAY,RGT W/ROBOT	$91,538.00	K	31%	$63,161.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJMEDEX-F	SEL: FRU;TFIN ENT MEDIA EXP FRAME	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJSBLEFT	SEL: TFIN ENT SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJSBLEFT-F	SEL: FRU;TFIN ENT SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJSBRGT-F	SEL: FRU;TFIN ENT SERV BAY;RIGHT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT	$78,462.00	K	31%	$54,138.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINMEDEX-F	SEL: TFIN;UPG;MEDIA EXP	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINMEDIAEXP	SEL: TFIN MEDIA EXP	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINSB-LEFT	SEL: TFIN SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINSBLEFT-F	SEL: TFIN;UPG;SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY,RIGHT, WITH ROBOT	$78,462.00	K	31%	$54,138.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINSBRIGHT-F	SEL: TFIN;UPG;SERV BAY;RIGHT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	HU-TLE100-249-AN	SEL Splunk-Hadoop Term +Esup100-249NdAN	$3,808.00	K	31%	$2,627.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE100-249-AP	SEL Splunk-Hadoop Term +Esup100-249NdAP	$4,569.00	K	31%	$3,152.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE100-249-EM	SEL Splunk-Hadoop Term +Esup100-249NdEM	$3,503.00	K	31%	$2,417.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE100-249-US	SEL Splunk-Hadoop Term +Esup100-249NdUS	$3,046.00	K	31%	$2,101.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE10-24-AN	SEL Splunk-Hadoop Term +Esup10-24NdAN	$4,328.00	K	31%	$2,986.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE10-24-AP	SEL Splunk-Hadoop Term +Esup10-24NdAP	$5,192.00	K	31%	$3,582.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE10-24-EM	SEL Splunk-Hadoop Term +Esup10-24NdEM	$3,982.00	K	31%	$2,747.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE10-24-US	SEL Splunk-Hadoop Term +Esup10-24NdUS	$3,462.00	K	31%	$2,388.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE250-499-AN	SEL Splunk-Hadoop Term +Esup250-499NdAN	$3,462.00	K	31%	$2,388.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE250-499-AP	SEL Splunk-Hadoop Term +Esup250-499NdAP	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE250-499-EM	SEL Splunk-Hadoop Term +Esup250-499NdEM	$3,185.00	K	31%	$2,197.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE250-499-US	SEL Splunk-Hadoop Term +Esup250-499NdUS	$2,769.00	K	31%	$1,910.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE25-49-AN	SEL Splunk-Hadoop Term +Esup25-49NdAN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE25-49-AP	SEL Splunk-Hadoop Term +Esup25-49NdAP	$4,985.00	K	31%	$3,439.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE25-49-EM	SEL Splunk-Hadoop Term +Esup25-49NdEM	$3,822.00	K	31%	$2,637.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE25-49-US	SEL Splunk-Hadoop Term +Esup25-49NdUS	$3,323.00	K	31%	$2,292.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE500-999-AN	SEL Splunk-Hadoop Term +Esup500-999NdAN	$3,029.00	K	31%	$2,090.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE500-999-AP	SEL Splunk-Hadoop Term +Esup500-999NdAP	$3,635.00	K	31%	$2,508.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE500-999-EM	SEL Splunk-Hadoop Term +Esup500-999NdEM	$2,786.00	K	31%	$1,922.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE500-999-US	SEL Splunk-Hadoop Term +Esup500-999NdUS	$2,423.00	K	31%	$1,671.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE50-99-AN	SEL Splunk-Hadoop Term +Esup50-99NdAN	$3,982.00	K	31%	$2,747.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE50-99-AP	SEL Splunk-Hadoop Term +Esup50-99NdAP	$4,777.00	K	31%	$3,296.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE50-99-EM	SEL Splunk-Hadoop Term +Esup50-99NdEM	$3,663.00	K	31%	$2,527.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLE50-99-US	SEL Splunk-Hadoop Term +Esup50-99NdUS	$3,185.00	K	31%	$2,197.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG100-249-AN	SEL Splunk-Hadoop Term +Gsup100-249NdAN	$4,285.00	K	31%	$2,956.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HU-TLG100-249-AP	SEL Splunk-Hadoop Term +Gsup100-249NdAP	$5,140.00	K	31%	$3,546.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG100-249-EM	SEL Splunk-Hadoop Term +Gsup100-249NdEM	$3,942.00	K	31%	$2,719.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG100-249-US	SEL Splunk-Hadoop Term +Gsup100-249NdUS	$3,427.00	K	31%	$2,364.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG10-24-AN	SEL Splunk-Hadoop Term +Gsup10-24NdAN	$4,868.00	K	31%	$3,358.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG10-24-AP	SEL Splunk-Hadoop Term +Gsup10-24NdAP	$5,842.00	K	31%	$4,030.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG10-24-EM	SEL Splunk-Hadoop Term +Gsup10-24NdEM	$4,478.00	K	31%	$3,089.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG10-24-US	SEL Splunk-Hadoop Term +Gsup10-24NdUS	$3,894.00	K	31%	$2,686.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG250-499-AN	SEL Splunk-Hadoop Term +Gsup250-499NdAN	$3,894.00	K	31%	$2,686.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG250-499-AP	SEL Splunk-Hadoop Term +Gsup250-499NdAP	$4,674.00	K	31%	$3,225.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG250-499-EM	SEL Splunk-Hadoop Term +Gsup250-499NdEM	$3,583.00	K	31%	$2,472.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG250-499-US	SEL Splunk-Hadoop Term +Gsup250-499NdUS	$3,115.00	K	31%	$2,149.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG25-49-AN	SEL Splunk-Hadoop Term +Gsup25-49NdAN	$4,674.00	K	31%	$3,225.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG25-49-AP	SEL Splunk-Hadoop Term +Gsup25-49NdAP	$5,608.00	K	31%	$3,869.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG25-49-EM	SEL Splunk-Hadoop Term +Gsup25-49NdEM	$4,300.00	K	31%	$2,967.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG25-49-US	SEL Splunk-Hadoop Term +Gsup25-49NdUS	$3,738.00	K	31%	$2,579.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG500-999-AN	SEL Splunk-Hadoop Term +Gsup500-999NdAN	$3,405.00	K	31%	$2,349.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG500-999-AP	SEL Splunk-Hadoop Term +Gsup500-999NdAP	$4,085.00	K	31%	$2,818.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG500-999-EM	SEL Splunk-Hadoop Term +Gsup500-999NdEM	$3,132.00	K	31%	$2,161.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG500-999-US	SEL Splunk-Hadoop Term +Gsup500-999NdUS	$2,723.00	K	31%	$1,878.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG50-99-AN	SEL Splunk-Hadoop Term +Gsup50-99NdAN	$4,478.00	K	31%	$3,089.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG50-99-AP	SEL Splunk-Hadoop Term +Gsup50-99NdAP	$5,375.00	K	31%	$3,708.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG50-99-EM	SEL Splunk-Hadoop Term +Gsup50-99NdEM	$4,120.00	K	31%	$2,842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HU-TLG50-99-US	SEL Splunk-Hadoop Term +Gsup50-99NdUS	$3,583.00	K	31%	$2,472.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-100-199-AN	SEL Splunk ITSI Perp Lic100-199GB/dayAN	$866.00	K	31%	$597.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-100-199-AP	SEL Splunk ITSI Perp Lic100-199GB/dayAP	$1,038.00	K	31%	$716.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-100-199-EM	SEL Splunk ITSI Perp Lic100-199GB/dayEM	$797.00	K	31%	$549.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-100-199-US	SEL Splunk ITSI Perp Lic100-199GB/dayUS	$692.00	K	31%	$477.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-1K-1999-AN	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN	$432.00	K	31%	$298.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-1K-1999-AP	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP	$520.00	K	31%	$358.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-1K-1999-EM	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM	$398.00	K	31%	$274.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-1K-1999-US	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS	$346.00	K	31%	$238.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-200-499-AN	SEL Splunk ITSI Perp Lic200-499GB/dayAN	$649.00	K	31%	$447.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-200-499-AP	SEL Splunk ITSI Perp Lic200-499GB/dayAP	$778.00	K	31%	$536.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-200-499-EM	SEL Splunk ITSI Perp Lic200-499GB/dayEM	$598.00	K	31%	$412.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-200-499-US	SEL Splunk ITSI Perp Lic200-499GB/dayUS	$519.00	K	31%	$358.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-500-999-AN	SEL Splunk ITSI Perp Lic500-999GB/dayAN	$469.00	K	31%	$323.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-500-999-AP	SEL Splunk ITSI Perp Lic500-999GB/dayAP	$563.00	K	31%	$388.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-500-999-EM	SEL Splunk ITSI Perp Lic500-999GB/dayEM	$432.00	K	31%	$298.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-500-999-US	SEL Splunk ITSI Perp Lic500-999GB/dayUS	$375.00	K	31%	$258.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-50-99-AN	SEL Splunk ITSI Perp Lic50-99GB/dayAN	$1,371.00	K	31%	$945.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-50-99-AP	SEL Splunk ITSI Perp Lic50-99GB/dayAP	$1,645.00	K	31%	$1,135.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-50-99-EM	SEL Splunk ITSI Perp Lic50-99GB/dayEM	$1,262.00	K	31%	$870.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-PL-50-99-US	SEL Splunk ITSI Perp Lic50-99GB/dayUS	$1,096.00	K	31%	$756.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE100-199-AN	SEL Splunk ITSI Term ESUP100-199GB/dayAN	$346.00	K	31%	$238.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE100-199-AP	SEL Splunk ITSI Term ESUP100-199GB/dayAP	$415.00	K	31%	$286.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE100-199-EM	SEL Splunk ITSI Term ESUP100-199GB/dayEM	$318.00	K	31%	$219.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE100-199-US	SEL Splunk ITSI Term ESUP100-199GB/dayUS	$277.00	K	31%	$191.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE1K-1999-AN	SEL Splunk ITSI Term ESUP1K-1999GB/dayAN	$174.00	K	31%	$120.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE1K-1999-AP	SEL Splunk ITSI Term ESUP1K-1999GB/dayAP	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE1K-1999-EM	SEL Splunk ITSI Term ESUP1K-1999GB/dayEM	$160.00	K	31%	$110.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE1K-1999-US	SEL Splunk ITSI Term ESUP1K-1999GB/dayUS	$138.00	K	31%	$95.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE200-499-AN	SEL Splunk ITSI Term ESUP200-499GB/dayAN	$260.00	K	31%	$179.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE200-499-AP	SEL Splunk ITSI Term ESUP200-499GB/dayAP	$312.00	K	31%	$215.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE200-499-EM	SEL Splunk ITSI Term ESUP200-499GB/dayEM	$238.00	K	31%	$164.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE200-499-US	SEL Splunk ITSI Term ESUP200-499GB/dayUS	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE500-999-AN	SEL Splunk ITSI Term ESUP500-999GB/dayAN	$188.00	K	31%	$129.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE500-999-AP	SEL Splunk ITSI Term ESUP500-999GB/dayAP	$225.00	K	31%	$155.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE500-999-EM	SEL Splunk ITSI Term ESUP500-999GB/dayEM	$174.00	K	31%	$120.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE500-999-US	SEL Splunk ITSI Term ESUP500-999GB/dayUS	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE50-99-AN	SEL Splunk ITSI Term ESUP50-99GB/dayAN	$548.00	K	31%	$378.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE50-99-AP	SEL Splunk ITSI Term ESUP50-99GB/dayAP	$658.00	K	31%	$454.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE50-99-EM	SEL Splunk ITSI Term ESUP50-99GB/dayEM	$505.00	K	31%	$348.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLE50-99-US	SEL Splunk ITSI Term ESUP50-99GB/dayUS	$438.00	K	31%	$302.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG100-199-AN	SEL Splunk ITSI Term GSUP100-199GB/dayAN	$391.00	K	31%	$269.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG100-199-AP	SEL Splunk ITSI Term GSUP100-199GB/dayAP	$468.00	K	31%	$322.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG100-199-EM	SEL Splunk ITSI Term GSUP100-199GB/dayEM	$358.00	K	31%	$247.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG100-199-US	SEL Splunk ITSI Term GSUP100-199GB/dayUS	$312.00	K	31%	$215.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG1K-1999-AN	SEL Splunk ITSI Term GSUP1K-1999GB/dayAN	$195.00	K	31%	$134.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG1K-1999-AP	SEL Splunk ITSI Term GSUP1K-1999GB/dayAP	$234.00	K	31%	$161.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG1K-1999-EM	SEL Splunk ITSI Term GSUP1K-1999GB/dayEM	$178.00	K	31%	$122.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG1K-1999-US	SEL Splunk ITSI Term GSUP1K-1999GB/dayUS	$156.00	K	31%	$107.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG200-499-AN	SEL Splunk ITSI Term GSUP200-499GB/dayAN	$292.00	K	31%	$201.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG200-499-AP	SEL Splunk ITSI Term GSUP200-499GB/dayAP	$351.00	K	31%	$242.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG200-499-EM	SEL Splunk ITSI Term GSUP200-499GB/dayEM	$269.00	K	31%	$185.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG200-499-US	SEL Splunk ITSI Term GSUP200-499GB/dayUS	$234.00	K	31%	$161.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG500-999-AN	SEL Splunk ITSI Term GSUP500-999GB/dayAN	$211.00	K	31%	$145.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG500-999-AP	SEL Splunk ITSI Term GSUP500-999GB/dayAP	$252.00	K	31%	$173.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	IT-TLG500-999-EM	SEL Splunk ITSI Term GSUP500-999GB/dayEM	$194.00	K	31%	$133.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	IT-TLG500-999-US	SEL Splunk ITSI Term GSUP500-999GB/dayUS	$169.00	K	31%	$116.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-100-199-AN	SEL Splunk Ent Perp Lic 100-199GB/day AN	$2,163.00	K	31%	$1,492.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-100-199-AP	SEL Splunk Ent Perp Lic 100-199GB/day AP	$2,597.00	K	31%	$1,791.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-100-199-EM	SEL Splunk Ent Perp Lic 100-199GB/day EM	$1,991.00	K	31%	$1,373.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-100-199-US	SEL Splunk Ent Perp Lic 100-199GB/day US	$1,731.00	K	31%	$1,194.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-1K-1999-AN	SEL Splunk Ent Perp Lic 1K-1999GB/day AN	$1,731.00	K	31%	$1,194.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-1K-1999-AP	SEL Splunk Ent Perp Lic 1K-1999GB/day AP	$2,077.00	K	31%	$1,433.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-1K-1999-EM	SEL Splunk Ent Perp Lic 1K-1999GB/day EM	$1,592.00	K	31%	$1,098.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-1K-1999-US	SEL Splunk Ent Perp Lic 1K-1999GB/day US	$1,385.00	K	31%	$955.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-200-499-AN	SEL Splunk Ent Perp Lic 200-499GB/day AN	$2,020.00	K	31%	$1,393.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-200-499-AP	SEL Splunk Ent Perp Lic 200-499GB/day AP	$2,423.00	K	31%	$1,671.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-200-499-EM	SEL Splunk Ent Perp Lic 200-499GB/day EM	$1,858.00	K	31%	$1,282.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-200-499-US	SEL Splunk Ent Perp Lic 200-499GB/day US	$1,615.00	K	31%	$1,114.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-500-999-AN	SEL Splunk Ent Perp Lic 500-999GB/day AN	$1,875.00	K	31%	$1,293.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-500-999-AP	SEL Splunk Ent Perp Lic 500-999GB/day AP	$2,251.00	K	31%	$1,553.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-500-999-EM	SEL Splunk Ent Perp Lic 500-999GB/day EM	$1,725.00	K	31%	$1,190.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-500-999-US	SEL Splunk Ent Perp Lic 500-999GB/day US	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-50-99-AN	SEL Splunk Ent Perp Lic 50-99GB/day AN	$2,740.00	K	31%	$1,890.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-50-99-AP	SEL Splunk Ent Perp Lic 50-99GB/day AP	$3,289.00	K	31%	$2,269.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-50-99-EM	SEL Splunk Ent Perp Lic 50-99GB/day EM	$2,522.00	K	31%	$1,740.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-PL-50-99-US	SEL Splunk Ent Perp Lic 50-99GB/day US	$2,192.00	K	31%	$1,512.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE100-199-AN	SEL Splunk Ent TermL ESUP100-199GB/dayAN	$866.00	K	31%	$597.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE100-199-AP	SEL Splunk Ent TermL ESUP100-199GB/dayAP	$1,038.00	K	31%	$716.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE100-199-EM	SEL Splunk Ent TermL ESUP100-199GB/dayEM	$797.00	K	31%	$549.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE100-199-US	SEL Splunk Ent TermL ESUP100-199GB/dayUS	$692.00	K	31%	$477.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE1K-1999-AN	SEL Splunk Ent TermL ESUP1K-1999GB/dayAN	$692.00	K	31%	$477.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE1K-1999-AP	SEL Splunk Ent TermL ESUP1K-1999GB/dayAP	$831.00	K	31%	$573.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE1K-1999-EM	SEL Splunk Ent TermL ESUP1K-1999GB/dayEM	$637.00	K	31%	$439.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE1K-1999-US	SEL Splunk Ent TermL ESUP1K-1999GB/dayUS	$554.00	K	31%	$382.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE200-499-AN	SEL Splunk Ent TermL ESUP200-499GB/dayAN	$808.00	K	31%	$557.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE200-499-AP	SEL Splunk Ent TermL ESUP200-499GB/dayAP	$969.00	K	31%	$668.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE200-499-EM	SEL Splunk Ent TermL ESUP200-499GB/dayEM	$743.00	K	31%	$512.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE200-499-US	SEL Splunk Ent TermL ESUP200-499GB/dayUS	$646.00	K	31%	$445.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE500-999-AN	SEL Splunk Ent TermL ESUP500-999GB/dayAN	$751.00	K	31%	$518.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE500-999-AP	SEL Splunk Ent TermL ESUP500-999GB/dayAP	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE500-999-EM	SEL Splunk Ent TermL ESUP500-999GB/dayEM	$691.00	K	31%	$476.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE500-999-US	SEL Splunk Ent TermL ESUP500-999GB/dayUS	$600.00	K	31%	$414.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE-50-99-AN	SEL Splunk Ent TermL ESUP50-99GB/dayAN	$1,097.00	K	31%	$756.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE-50-99-AP	SEL Splunk Ent TermL ESUP50-99GB/dayAP	$1,315.00	K	31%	$907.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE-50-99-EM	SEL Splunk Ent TermL ESUP50-99GB/dayEM	$1,009.00	K	31%	$696.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLE-50-99-US	SEL Splunk Ent TermL ESUP50-99GB/dayUS	$877.00	K	31%	$605.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG100-199-AN	SEL Splunk Ent TermL GSUP100-199GB/dayAN	$974.00	K	31%	$672.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG100-199-AP	SEL Splunk Ent TermL GSUP100-199GB/dayAP	$1,169.00	K	31%	$806.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG100-199-EM	SEL Splunk Ent TermL GSUP100-199GB/dayEM	$895.00	K	31%	$617.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG100-199-US	SEL Splunk Ent TermL GSUP100-199GB/dayUS	$779.00	K	31%	$537.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG1K-1999-AN	SEL Splunk Ent TermL GSUP1K-1999GB/dayAN	$778.00	K	31%	$536.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG1K-1999-AP	SEL Splunk Ent TermL GSUP1K-1999GB/dayAP	$935.00	K	31%	$645.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG1K-1999-EM	SEL Splunk Ent TermL GSUP1K-1999GB/dayEM	$717.00	K	31%	$494.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG1K-1999-US	SEL Splunk Ent TermL GSUP1K-1999GB/dayUS	$623.00	K	31%	$429.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG200-499-AN	SEL Splunk Ent TermL GSUP200-499GB/dayAN	$909.00	K	31%	$627.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG200-499-AP	SEL Splunk Ent TermL GSUP200-499GB/dayAP	$1,091.00	K	31%	$752.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG200-499-EM	SEL Splunk Ent TermL GSUP200-499GB/dayEM	$837.00	K	31%	$577.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG200-499-US	SEL Splunk Ent TermL GSUP200-499GB/dayUS	$727.00	K	31%	$501.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG500-999-AN	SEL Splunk Ent TermL GSUP500-999GB/dayAN	$843.00	K	31%	$581.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG500-999-AP	SEL Splunk Ent TermL GSUP500-999GB/dayAP	$1,014.00	K	31%	$699.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG500-999-EM	SEL Splunk Ent TermL GSUP500-999GB/dayEM	$777.00	K	31%	$536.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SE-TLG500-999-US	SEL Splunk Ent TermL GSUP500-999GB/dayUS	$675.00	K	31%	$465.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed	$14,249.00	K	31%	$9,831.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS	$36,045.00	K	31%	$24,871.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START	$23,480.00	K	31%	$16,201.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-0032UE-2	SEL IGLS Basic-ADV to ENT Upg 2 Pack v2	$7,338.00	K	31%	$5,063.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL2-SRM-LIC	SEL Cluster Storage Monitor Lic v2	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-AUD-AGT	SEL Eyeglass Easy Auditor Agent Lic	$4,615.00	K	31%	$3,184.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-AUD-LIC	SEL Eyeglass Easy Auditor Feature Lic	$2,565.00	K	31%	$1,769.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-EDGE-C1	SEL ISILONSD EDGE CLUSTER DISCOVERY-LI	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPP	$598.00	K	31%	$412.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic	$2,565.00	K	31%	$1,769.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic	$1,923.00	K	31%	$1,326.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EYEGLASS-003E	SEL EyeGlass DR Single Cluster License	$5,806.00	K	31%	$4,006.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EYEGLASS-005	SEL EyeGlass VM Management	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EYEGLASS-010	SEL EyeGlass Vblock Ent 1 Pack	$6,410.00	K	31%	$4,422.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EYEGLASS-011	SEL EyeGlass vCenter Discovery	$754.00	K	31%	$520.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EYEGLASS-I1	SEL IGLS RHEL-Centos Installer License	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic	$1,795.00	K	31%	$1,238.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGL-CA-012	SEL Eyeglass Vblock Probe-Basic	$2,820.00	K	31%	$1,945.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	SYNCCD-STG-T1-1Y	SEL Sync EE CLD Storage 1-10 TB 1 yr	$2,160.00	K	31%	$1,490.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SYNCCD-STG-T1-2Y	SEL Sync EE CLD Storage 1-10 TB 2 yr	$4,104.00	K	31%	$2,831.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T1-3Y	SEL Sync EE CLD Storage 1-10 TB 3 yr	$5,832.00	K	31%	$4,024.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T2-1Y	SEL Sync EE CLD Storage 11-100 TB 1 yr	$1,800.00	K	31%	$1,242.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T2-2Y	SEL Sync EE CLD Storage 11-100 TB 2 yr	$3,420.00	K	31%	$2,359.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T2-3Y	SEL Sync EE CLD Storage 11-100 TB 3 yr	$4,860.00	K	31%	$3,353.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-1Y	SEL Sync EE CLD Storage 101-1,000 TB 1yr	$1,620.00	K	31%	$1,117.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-2Y	SEL Sync EE CLD Storage 101-1,000 TB 2yr	$3,078.00	K	31%	$2,123.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1,000 TB 3yr	$4,374.00	K	31%	$3,018.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr	$1,440.00	K	31%	$993.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T4-2Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr	$2,736.00	K	31%	$1,887.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 3 yr	$3,888.00	K	31%	$2,682.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-CON-1Y	SEL Sync DH Specialty Connector 1 yr	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-CON-2Y	SEL Sync DH Specialty Connector 2 yr	$72,000.00	K	31%	$49,680.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-CON-3Y	SEL Sync DH Specialty Connector 3 yr	$102,000.00	K	31%	$70,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T1-1Y	SEL Sync DH 100-1,000 sts 1 yr	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T1-2Y	SEL Sync DH 100-1,000 sts 2 yr	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T1-3Y	SEL Sync DH 100-1,000 sts 3 yr	$102.00	K	31%	$70.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T2-1Y	SEL Sync DH 1,001-5,000 sts 1 yr	$32.00	K	31%	$22.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T2-2Y	SEL Sync DH 1,001-5,000 sts 2 yr	$58.00	K	31%	$40.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T2-3Y	SEL Sync DH 1,001-5,000 sts 3 yr	$82.00	K	31%	$56.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr	$28.00	K	31%	$19.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr	$51.00	K	31%	$35.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T4-1Y	SEL Sync DH 10,001-20,000 sts 1 yr	$25.00	K	31%	$17.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T4-2Y	SEL Sync DH 10,001-20,000 sts 2 yr	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T4-3Y	SEL Sync DH 10,001-20,000 sts 3 yr	$64.00	K	31%	$44.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T5-1Y	SEL Sync DH 20,001+ sts 1 yr	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T5-2Y	SEL Sync DH 20,001+ sts 2 yr	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-T5-3Y	SEL Sync DH 20,001+ sts 3 yr	$56.00	K	31%	$38.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-UNL-1Y	SEL Sync DH Unlimited TB 1 yr	$200,000.00	K	31%	$138,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-UNL-2Y	SEL Sync DH Unlimited TB 2 yr	$360,000.00	K	31%	$248,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-DH-UNL-3Y	SEL Sync DH Unlimited TB 3 yr	$510,000.00	K	31%	$351,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr	$286.00	K	31%	$197.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr	$405.00	K	31%	$279.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr	$120.00	K	31%	$82.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr	$228.00	K	31%	$157.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr	$324.00	K	31%	$223.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr	$96.00	K	31%	$66.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr	$182.00	K	31%	$125.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr	$258.00	K	31%	$178.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr	$160.00	K	31%	$110.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr	$225.00	K	31%	$155.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	100DCODSSP-1	SEL IDUClasFrwkODr 100 +SS&Sup 1year	$12,853.00	K	31%	$8,868.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DCODSSP-12MT1	SEL IDUClasFrwkODr 100 +SS&Sup 12mt	$6,429.00	K	31%	$4,436.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DCSOSSP-1	SEL IDUClasFr SPOn 100 +SS&Sup 1yr	$12,853.00	K	31%	$8,868.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DCSOSSP-12MT1	SEL IDUClasFr SPOn 100 +SS&Sup 12mth	$6,429.00	K	31%	$4,436.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DCSSP-1	SEL IDUClassFr 100 + SS&Sup 1year	$12,853.00	K	31%	$8,868.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DCUSSP-1	SEL IDUClasFrwkUx100 + SS&Sup 1yr	$12,853.00	K	31%	$8,868.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DLSSP-3	SEL DL FOR 100 USERS + SS AND SUP 1YR	$9,945.00	K	31%	$6,862.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DLSSSP-1	SEL DLSUI FOR 100 + SS AND SUP FOR 1YR	$15,470.00	K	31%	$10,674.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DLXSSP-1	SEL DL ANALY 100 USERS + SS & SUP 1YR	$6,630.00	K	31%	$4,574.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DPSSP-2	SEL DP 100 users + SS and Sup 1st yr	$14,365.00	K	31%	$9,911.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DPSSSP-2	SEL DP SP for 100 + SS and Sup 1st yr	$14,365.00	K	31%	$9,911.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DS1PRSSP-2	SEL DA DS100+1DA Pb/Col50SL+SS&Sup1st yr	$14,365.00	K	31%	$9,911.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DTSSP	SEL DTE 100 users + SS + Support 1st yr	$13,260.00	K	31%	$9,149.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DWS1PRSSP-1	SEL DWSP100use+1Pb/Col 50SL+SS&Sup1st yr	$22,100.00	K	31%	$15,249.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100DWW1PRSSP-1	SEL DWWin100use+1Pb/Coll50SL+SS&Sup1styr	$22,100.00	K	31%	$15,249.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100ECLO1PRSSP	SEL DAExOnL 100+1DAPb/Col 50SL+SS&Sup1yr	$11,050.00	K	31%	$7,624.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100ECLO1PRSSP12M	SEL DAExOnL100+1DAPb/Col50SL+SS&Sup12m	$5,527.00	K	31%	$3,813.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100ODL1PRSSP	SEL DAODLite100+1DAPb/Col50SL+ SS&Sup1yr	$11,050.00	K	31%	$7,624.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100ODL1PRSSP12M	SEL DAODLite100+1DAPb/Col50SL+SS&Sup12m	$5,527.00	K	31%	$3,813.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100SPLO1PRSSP	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1	$11,050.00	K	31%	$7,624.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100SPLO1PRSSP12M	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1	$5,527.00	K	31%	$3,813.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DCODSSP-1	SEL IDUClasFrwkODr 250 +SS&Sup 1year	$19,810.00	K	31%	$13,668.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DCODSSP-12MT1	SEL IDUClasFrwkODr 250 +SS&Sup 12mt	$9,909.00	K	31%	$6,837.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DCSOSSP-1	SEL ISEL DUClasFr SPOn 250 +SS&Sup 1yr	$19,810.00	K	31%	$13,668.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DCSOSSP-12MT1	SEL IDUClasFr SPOn 250 +SS&Sup 12mth	$9,909.00	K	31%	$6,837.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DCSSP-1	SEL IDUClassFr 250 + SS&Sup 1year	$19,810.00	K	31%	$13,668.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DCUSSP-1	SEL IDUClasFrwkUx250 + SS&Sup 1yr	$19,810.00	K	31%	$13,668.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DLSSP-3	SEL DL FOR 250 USERS + SS AND SUP 1YR	$15,356.00	K	31%	$10,595.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DLSSSP-1	SEL DLSUI FOR 250 + SS AND SUP FOR 1YR	$23,888.00	K	31%	$16,482.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DLXSSP-1	SEL DL ANALY 250 USERS + SS & SUP 1YR	$10,238.00	K	31%	$7,064.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DPSSP-2	SEL DP 250 users + SS and Sup 1st yr	$22,181.00	K	31%	$15,304.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DPSSSP-2	SEL DP for 250 + SS and Sup 1st yr	$22,181.00	K	31%	$15,304.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DS1PRSSP-2	SEL DA DS250+1DA Pb/Col50SL+SS&Sup1st yr	$22,181.00	K	31%	$15,304.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	250DTSSP	SEL DTE 250 users + SS + Support 1st yr	$20,475.00	K	31%	$14,127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DWS1PRSSP-1	SEL DWSP250user+1Pb/Col50SL+SS&Sup 1styr	$34,125.00	K	31%	$23,546.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250DWW1PRSSP-1	SEL DWWin250use+1Pb/Coll50SL+SS&Sup1styr	$34,125.00	K	31%	$23,546.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250ECLO1PRSSP	SEL DAExOnL250+1DAPb/Col 50SL+SS&Sup1yr	$17,063.00	K	31%	$11,773.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250ECLO1PRSSP12M	SEL DAExOnL250+1DAPb/Col50SL+SS&Sup12m	$8,535.00	K	31%	$5,889.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250ODL1PRSSP	SEL SELDAODLite250+1DAPb/Col50SL+SS&Sup	$17,063.00	K	31%	$11,773.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250ODL1PRSSP12M	SEL DAODLite250+1DAPb/Col50SL+SS&Sup12m	$8,535.00	K	31%	$5,889.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250SPLO1PRSSP	SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup1	$17,063.00	K	31%	$11,773.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	250SPLO1PRSSP12M	SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup1	$8,535.00	K	31%	$5,889.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DCODSSP-1	SEL IDUClasFrwkODr 25 +SS&Sup 1year	$6,065.00	K	31%	$4,184.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DCODSSP-12MT-1	SEL IDUClasFrwkODr 25 +SS&Sup 12mt	$3,034.00	K	31%	$2,093.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DCSOSSP-1	SELIDUClasFr SPOn 25 +SS&Sup 1yr	$6,065.00	K	31%	$4,184.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DCSOSSP-12MT-1	SEL IDUClasFr SPOn 25 +SS&Sup 12mth	$3,034.00	K	31%	$2,093.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DCSSP-1	SEL IDUClassFr 25 + SS&Sup 1year	$6,065.00	K	31%	$4,184.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DCUSSP-1	SEL IDUClasFrwkUx25 + SS&Sup 1yr	$6,065.00	K	31%	$4,184.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DLSSP-3	SEL DL FOR 25 USERS + SS AND SUP 1YR	$4,680.00	K	31%	$3,229.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DLSSSP-1	SEL DLSUI FOR 25 + SS AND SUP FOR 1YR	$7,280.00	K	31%	$5,023.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DLXSSP-1	SEL DL ANALY 25 USERS + SS AND SUP 1YR	$3,120.00	K	31%	$2,152.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DPSSP-2	SEL DP 25 users + SS and Sup 1st yr	$6,760.00	K	31%	$4,664.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DPSSSP-2	SEL DP SP for 25 + SS and Sup 1st yr	$6,760.00	K	31%	$4,664.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DS1PRSSP-2	SEL DADS25+1 DA Pb/Col50SL+SS&Sup1st yr	$6,760.00	K	31%	$4,664.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DTSSP	SEL DTE 25 users + SS and Support 1st yr	$6,240.00	K	31%	$4,305.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DWS1PRSSP-1	SEL DWSP25user+1Pb/Col50SL+SS&Supp1styr	$10,400.00	K	31%	$7,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25DWW1PRSSP-1	SEL DWWin25use&1Pb/Colle50SL+SS&Sup1styr	$10,400.00	K	31%	$7,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25ECLO1PRSSP	SEL DAExOnL25+1 DA Pb/Col 50SL+SS&Sup1yr	$5,200.00	K	31%	$3,588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25ECLO1PRSSP12M	SEL DAExOnL25+1DAPb/Col50SL+SS&Sup12mt	$2,601.00	K	31%	$1,794.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25ODL1PRSSP	SEL DAODLite25+1DAPb/Col50SL+SS&Sup1yr	$5,200.00	K	31%	$3,588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25ODL1PRSSP12M	SEL DAODLite25+1DA Pb/Col50SL+SS&Sup12mt	$2,601.00	K	31%	$1,794.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25SPLO1PRSSP	SEL DASPOnLite25+1DAPb/Col50SL+SS&Sup1yr	$5,200.00	K	31%	$3,588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25SPLO1PRSSP12M	SEL DASPOnLite25+1DAPb/Col 50SL+SS&Sup12	$2,601.00	K	31%	$1,794.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	25UX1PRSSP	SEL DATADVIDUUX 25 1DAPROBE50SL SS SUF	$10,400.00	K	31%	$7,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DA1PRSSP	SEL DATADVANT50 1 PROBE 1YSS SP	$15,600.00	K	31%	$10,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DCODSSP-1	SEL IDUClasFrwkODr 50 +SS&Sup 1year	$9,099.00	K	31%	$6,278.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DCODSSP-12MT-1	SEL IDUClasFrwkODr 50 +SS&Sup 12mt	$4,551.00	K	31%	$3,140.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DCSOSSP-1	SEL IDUClasFr SPOn 50 +SS&Sup 1yr	$9,099.00	K	31%	$6,278.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DCSOSSP-12MT-1	SEL IDUClasFr SPOn 50 +SS&Sup 12mth	$4,551.00	K	31%	$3,140.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DCSSP-1	SEL IDUClassFr 50 + SS&Sup 1year	$9,099.00	K	31%	$6,278.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DCUSSP-1	SEL IDUClasFrwkUx50 + SS&Sup 1yr	$9,099.00	K	31%	$6,278.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DLSSP-3	SEL DL FOR 50 USERS + SS AND SUP 1YR	$7,020.00	K	31%	$4,843.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DLSSSP-1	SEL DLSUI FOR 50 + SS AND SUP FOR 1YR	$10,920.00	K	31%	$7,534.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DLXSSP-1	SEL DL ANALY 50 USERS + SS & SUP 1YR	$4,680.00	K	31%	$3,229.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DPSSP-2	SEL DP 50 users + SS and Sup 1st yr	$10,140.00	K	31%	$6,996.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DPSSSP-2	SEL DP SP for 50 + SS and Sup 1st yr	$10,140.00	K	31%	$6,996.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DS1PRSSP-2	SEL DA DS50+1 DA Pb/Col50SL+SS&Sup1st yr	$10,140.00	K	31%	$6,996.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DTSSP	SEL DTE 50 users + SS and Support 1st yr	$9,360.00	K	31%	$6,458.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DWS1PRSSP-1	SEL DWSP50use+1Pb/Coll50SL+SS&Sup 1st yr	$15,600.00	K	31%	$10,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50DWW1PRSSP-1	SEL DWWin50use+1Pb/Colle50SL+SS&Sup1styr	$15,600.00	K	31%	$10,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50ECLO1PRSSP	SEL DAExOnL 50+1DAPb/Col50SL+SS&Sup1yr	$7,800.00	K	31%	$5,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50ECLO1PRSSP12M	SEL DAExOnL50+1DAPb/Col50SL+SS&Sup12mt	$3,902.00	K	31%	$2,692.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50ODL1PRSSP	SEL DAODLite50+1DAPb/Col50SL+ SS&Sup1yr	$7,800.00	K	31%	$5,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50ODL1PRSSP12M	SEL DAODLite50+1DAPb/Col50SL+SS&Sup12mt	$3,902.00	K	31%	$2,692.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50SPLO1PRSSP	SEL DASPOnLite50+1DAPb/Col50SL+SS&Sup1yr	$7,800.00	K	31%	$5,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	50SPLO1PRSSP12M	SEL DA SPOnLite50+1DAPb/Col50SL+SS&Sup12	$3,902.00	K	31%	$2,692.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ADD-DA	SEL ADD-ON DATADVANTAGEANALYTICS ENG	$13,000.00	K	31%	$8,970.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ADD-IDU-DR	SEL Add-On IDU for Disaster Recovery	$13,000.00	K	31%	$8,970.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ADD-IDU-PR	SEL Add-On IDU for Addi Production Env	$13,000.00	K	31%	$8,970.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ADD-IDU-TS	SEL Add-On IDU for Test Environment	$13,000.00	K	31%	$8,970.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-100KL	SEL DATADVANT100000	$3,900,000.00	K	31%	$2,691,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-10KL	SEL DATADVANT10000	$436,800.00	K	31%	$301,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-1500L	SEL DATADVANT1500	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-150KL	SEL DATADVANT150000	$5,733,000.00	K	31%	$3,955,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-15KL	SEL DATADVANT15000	$655,200.00	K	31%	$452,088.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-1KL	SEL DATADVANT1000	$73,710.00	K	31%	$50,859.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-20KL	SEL DATADVANT20000	$829,920.00	K	31%	$572,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-2500L	SEL DATADVANT2500	$141,050.00	K	31%	$97,324.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-25KL	SEL DATADVANT25000	$1,037,400.00	K	31%	$715,806.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-2KL	SEL DATADVANT2000	$118,300.00	K	31%	$81,627.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-3500L	SEL DATADVANT3500	$197,470.00	K	31%	$136,254.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-35KL	SEL DATADVANT35000	$1,430,000.00	K	31%	$986,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-3KL	SEL DATADVANT3000	$169,260.00	K	31%	$116,789.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-4500L	SEL DATADVANT4500	$245,700.00	K	31%	$169,533.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-4KL	SEL DATADVANT4000	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-500L	SEL DATADVANT500	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-50KL	SEL DATADVANT50000	$2,015,000.00	K	31%	$1,390,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-5KL	SEL DATADVANT5000	$273,000.00	K	31%	$188,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-6KL	SEL DATADVANT6000	$289,380.00	K	31%	$199,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-750L	SEL DATADVANT750	$58,500.00	K	31%	$40,365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DA-7KL	SEL DATADVANT7000	$337,610.00	K	31%	$232,950.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-8KL	SEL DATADVANT8000	$364,000.00	K	31%	$251,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DA-9KL	SEL DATADVANT9000	$409,500.00	K	31%	$282,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-100KL	SEL DATADVANTAGEIDUANALYTICSLITE10000	$1,950,000.00	K	31%	$1,345,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-10KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-1500L	SEL DATADVANTAGEIDUANALYTICSLITE 1500	$49,140.00	K	31%	$33,906.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-150KL	SEL DATADVANTAGEIDUANALYTICSLITE15000	$2,866,500.00	K	31%	$1,977,885.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-15KL	SEL DATADVANTAGEIDUANALYTICSLITE 1500	$327,600.00	K	31%	$226,044.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-1KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	$36,855.00	K	31%	$25,429.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-20KL	SEL DATADVANTAGEIDUANALYTICSLITE 2000	$414,960.00	K	31%	$286,322.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-2500L	SEL DATADVANTAGEIDUANALYTICSLITE 2500	$70,525.00	K	31%	$48,662.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-25KL	SEL DATADVANTAGEIDUANALYTICSLITE 2500	$518,700.00	K	31%	$357,903.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-2KL	SEL DATADVANTAGEIDUANALYTICSLITE 2000	$59,150.00	K	31%	$40,813.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-3500L	SEL DATADVANTAGEIDUANALYTICSLITE 3500	$98,735.00	K	31%	$68,127.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-35KL	SEL DATADVANTAGEIDUANALYTICSLITE 3500	$715,000.00	K	31%	$493,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-3KL	SEL DATADVANTAGEIDUANALYTICSLITE 3000	$84,630.00	K	31%	$58,394.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-4500L	SEL DATADVANTAGEIDUANALYTICSLITE 4500	$122,850.00	K	31%	$84,766.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-4KL	SEL DATADVANTAGEIDUANALYTICSLITE 4000	$109,200.00	K	31%	$75,348.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-500L	SEL DATADVANTAGEIDUANALYTICSLITE 500	$20,475.00	K	31%	$14,127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-50KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	$1,007,500.00	K	31%	$695,175.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-5KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	$136,500.00	K	31%	$94,185.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-6KL	SEL DATADVANTAGEIDUANALYTICSLITE 6000	$144,690.00	K	31%	$99,836.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-750L	SEL DATADVANTAGEIDUANALYTICSLITE 750	$29,250.00	K	31%	$20,182.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-7KL	SEL DATADVANTAGEIDUANALYTICSLITE 7000	$168,805.00	K	31%	$116,475.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-8KL	SEL DATADVANTAGEIDUANALYTICSLITE 8000	$182,000.00	K	31%	$125,580.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAL-9KL	SEL DATADVANTAGEIDUANALYTICSLITE 9000	$204,750.00	K	31%	$141,277.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAPR-10P	SEL 10 DATADVANTPROBES	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAPR-15P	SEL 15 DATADVANTPROBES	$55,283.00	K	31%	$38,145.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAPR-1P	SEL 1 DATADVANTPROBE	$9,100.00	K	31%	$6,279.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAPR-20P	SEL 20 DATADVANTPROBES	$66,339.00	K	31%	$45,773.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAPR-5P	SEL 5 DATADVANTPROBES	$31,850.00	K	31%	$21,976.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-1000L-1	SEL IDUClassFrwk1000 users	$53,071.00	K	31%	$36,618.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-100KL-1	SEL IDUClassFrwk100000 users	$2,808,000.00	K	31%	$1,937,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-10KL-1	SEL IDUClassFrwk10000 users	$314,496.00	K	31%	$217,002.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-1500L-1	SEL IDUClassFrwk1500 users	$70,762.00	K	31%	$48,825.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-150KL-1	SEL IDUClassFrwk150000 users	$4,127,760.00	K	31%	$2,848,154.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-15KL-1	SEL IDUClassFrwk15000 users	$471,744.00	K	31%	$325,503.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-2000L-1	SEL IDUClassFrwk2000 users	$85,176.00	K	31%	$58,771.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-20KL-1	SEL IDUClassFrwk20000 users	$597,542.00	K	31%	$412,303.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-2500L-1	SEL IDUClassFrwk2500 users	$101,556.00	K	31%	$70,073.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-25KL-1	SEL IDUClassFrwk25000 users	$746,928.00	K	31%	$515,380.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-3000L-1	SEL IDUClassFrwk3000 users	$121,867.00	K	31%	$84,088.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-3500L-1	SEL IDUClassFrwk3500 users	$142,178.00	K	31%	$98,102.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-35KL-1	SEL IDUClassFrwk35000 users	$1,029,600.00	K	31%	$710,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-4000L-1	SEL IDUClassFrwk4000 users	$157,248.00	K	31%	$108,501.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-4500L-1	SEL IDUClassFrwk4500 users	$176,904.00	K	31%	$122,063.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-5000L-1	SEL IDUClassFrwk5000 users	$196,560.00	K	31%	$135,626.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-500L-1	SEL IDUClassFrwk500 users	$29,484.00	K	31%	$20,343.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-50KL-1	SEL IDUClassFrwk50000 users	$1,450,800.00	K	31%	$1,001,052.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-6000L-1	SEL IDUClassFrwk6000 users	$208,354.00	K	31%	$143,764.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-7000L-1	SEL IDUClassFrwk7000 users	$243,079.00	K	31%	$167,724.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-750L-1	SEL IDUClassFrwk750 users	$42,120.00	K	31%	$29,062.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-8000L-1	SEL IDUClassFrwk8000 users	$262,080.00	K	31%	$180,835.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DC-9000L-1	SEL IDUClassFrwk9000 users	$294,840.00	K	31%	$203,439.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1000L-1	SEL IDU ClassFr ODr 1000 users	$53,071.00	K	31%	$36,618.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1000L-12MT1	SEL IDU ClassFr ODr for 1000 12mth	$21,228.00	K	31%	$14,647.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-100KL-1	SEL IDU ClassFr ODr 100000 users	$2,808,000.00	K	31%	$1,937,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-100KL-12MT1	SEL IDU ClassFr ODr for 100000 12mth	$1,123,200.00	K	31%	$775,008.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-10KL-1	SEL IDU ClassFr ODr 10000 users	$314,496.00	K	31%	$217,002.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-10KL-12MT1	SEL IDU ClassFr ODr for 10000 12mth	$125,798.00	K	31%	$86,800.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1500L-1	SEL IDU ClassFr ODr 1500 users	$70,762.00	K	31%	$48,825.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1500L-12MT1	SEL IDU ClassFr ODr for 1500 12mth	$28,305.00	K	31%	$19,530.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-150KL-1	SEL IDU ClassFr ODr 150000 users	$4,127,760.00	K	31%	$2,848,154.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-150KL-12MT1	SEL IDU ClassFr ODr for 150000 12mth	$1,651,104.00	K	31%	$1,139,261.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-15KL-1	SEL IDU ClassFr ODr 15000 users	$471,744.00	K	31%	$325,503.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-15KL-12MT1	SEL IDU ClassFr ODr for 15000 12mth	$188,698.00	K	31%	$130,201.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2000L-1	SEL IDU ClassFr ODr 2000 users	$85,176.00	K	31%	$58,771.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2000L-12MT1	SEL IDU ClassFr ODr for 2000 12mth	$34,070.00	K	31%	$23,508.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-20KL-1	SEL IDU ClassFr ODr 20000 users	$597,542.00	K	31%	$412,303.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-20KL-12MT1	SEL IDU ClassFr ODr for 20000 12mth	$239,017.00	K	31%	$164,921.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2500L-1	SEL IDU ClassFr ODr 2500 users	$101,556.00	K	31%	$70,073.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2500L-12MT1	SEL IDU ClassFr ODr for 2500 12mth	$40,622.00	K	31%	$28,029.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-25KL-1	SEL IDU ClassFr ODr 25000 users	$746,928.00	K	31%	$515,380.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-25KL-12MT1	SEL IDU ClassFr ODr for 25000 12mth	$298,771.00	K	31%	$206,151.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-3000L-1	SEL IDU ClassFr ODr 3000 users	$121,867.00	K	31%	$84,088.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-3000L-12MT1	SEL IDU ClassFr ODr for 3000 12mth	$48,747.00	K	31%	$33,635.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-3500L-1	SEL IDU ClassFr ODr 3500 users	$142,178.00	K	31%	$98,102.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DCOD-3500L-12MT1	SEL IDU ClassFr ODr for 3500 12mth	$56,871.00	K	31%	$39,240.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-35KL-1	SEL IDU ClassFr ODr 35000 users	$1,029,600.00	K	31%	$710,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-35KL-12MT1	SEL IDU ClassFr ODr for 35000 12mth	$411,840.00	K	31%	$284,169.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-4000L-1	SEL IDU ClassFr ODr 4000 users	$157,248.00	K	31%	$108,501.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-4000L-12MT1	SEL IDU ClassFr ODr for 4000 12mth	$62,899.00	K	31%	$43,400.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-4500L-1	SEL IDU ClassFr ODr 4500 users	$176,904.00	K	31%	$122,063.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-4500L-12MT1	SEL IDU ClassFr ODr for 4500 12mth	$70,762.00	K	31%	$48,825.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-5000L-1	SEL IDU ClassFr ODr 5000 users	$196,560.00	K	31%	$135,626.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-5000L-12MT1	SEL IDU ClassFr ODr for 5000 12mth	$78,624.00	K	31%	$54,250.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-500L-1	SEL IDU ClassFr ODr 500 users	$29,484.00	K	31%	$20,343.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-500L-12MT1	SEL IDU ClassFr ODr for 500 12mth	$11,794.00	K	31%	$8,137.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-50KL-1	SEL IDU ClassFr ODr 50000 users	$1,450,800.00	K	31%	$1,001,052.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-50KL-12MT1	SEL IDU ClassFr ODr for 50000 12mth	$580,320.00	K	31%	$400,420.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-6000L-1	SEL IDU ClassFr ODr 6000 users	$208,354.00	K	31%	$143,764.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-6000L-12MT1	SEL IDU ClassFr ODr for 6000 12mth	$83,341.00	K	31%	$57,505.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-7000L-1	SEL IDU ClassFr ODr 7000 users	$243,079.00	K	31%	$167,724.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-7000L-12MT1	SEL IDU ClassFr ODr for 7000 12mth	$97,232.00	K	31%	$67,090.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-750L-1	SEL IDU ClassFr ODr 750 users	$42,120.00	K	31%	$29,062.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-750L-12MT1	SEL IDU ClassFr ODr for 750 12mth	$16,848.00	K	31%	$11,625.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-8000L-1	SEL IDU ClassFr ODr 8000 users	$262,080.00	K	31%	$180,835.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-8000L-12MT1	SEL IDU ClassFr ODr for 8000 12mth	$104,832.00	K	31%	$72,334.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-9000L-1	SEL IDU ClassFr ODr 9000 users	$294,840.00	K	31%	$203,439.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-9000L-12MT1	SEL IDU ClassFr ODr for 9000 12mth	$117,936.00	K	31%	$81,375.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-1000L-1	SEL IDU ClasFrwkShPtOn 1000 users	$53,071.00	K	31%	$36,618.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-1000L-12MT1	SEL IDUClassFrwkShPtOn1000 12mth	$21,228.00	K	31%	$14,647.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-100KL-1	SEL IDU ClasFrwkShPtOn 100000 users	$2,808,000.00	K	31%	$1,937,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-100KL-12MT1	SEL IDUClassFrwkShPtOn100000 12mth	$1,123,200.00	K	31%	$775,008.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-10KL-1	SEL IDU ClasFrwkShPtOn 10000 users	$314,496.00	K	31%	$217,002.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-10KL-12MT1	SEL IDUClassFrwkShPtOn10000 12mth	$125,798.00	K	31%	$86,800.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-1500L-1	SEL IDU ClasFrwkShPtOn 1500 users	$70,762.00	K	31%	$48,825.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-1500L-12MT1	SEL IDUClassFrwkShPtOn1500 12mth	$28,305.00	K	31%	$19,530.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-150KL-1	SEL IDU ClasFrwkShPtOn 150000 users	$4,127,760.00	K	31%	$2,848,154.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-150KL-12MT1	SEL IDUClassFrwkShPtOn150000 12mth	$1,651,104.00	K	31%	$1,139,261.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-15KL-1	SEL IDU ClasFrwkShPtOn 15000 users	$471,744.00	K	31%	$325,503.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-15KL-12MT1	SEL IDUClassFrwkShPtOn15000 12mth	$188,698.00	K	31%	$130,201.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2000L-1	SEL IDU ClasFrwkShPtOn 2000 users	$85,176.00	K	31%	$58,771.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2000L-12MT1	SEL IDUClassFrwkShPtOn2000 12mth	$34,070.00	K	31%	$23,508.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-20KL-1	SEL IDU ClasFrwkShPtOn 20000 users	$597,542.00	K	31%	$412,303.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-20KL-12MT1	SEL IDUClassFrwkShPtOn20000 12mth	$239,017.00	K	31%	$164,921.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2500L-1	SEL IDU ClasFrwkShPtOn 2500 users	$101,556.00	K	31%	$70,073.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2500L-12MT1	SEL IDUClassFrwkShPtOn2500 12mth	$40,622.00	K	31%	$28,029.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-25KL-1	SEL IDU ClasFrwkShPtOn 25000 users	$746,928.00	K	31%	$515,380.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-25KL-12MT1	SEL IDUClassFrwkShPtOn25000 12mth	$298,771.00	K	31%	$206,151.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-3000L-1	SEL IDU ClasFrwkShPtOn 3000 users	$121,867.00	K	31%	$84,088.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-3000L-12MT1	SEL IDUClassFrwkShPtOn3000 12mth	$48,747.00	K	31%	$33,635.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-3500L-1	SEL IDU ClasFrwkShPtOn 3500 users	$142,178.00	K	31%	$98,102.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-3500L-12MT1	SEL IDUClassFrwkShPtOn3500 12mth	$56,871.00	K	31%	$39,240.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-35KL-1	SEL IDU ClasFrwkShPtOn 35000 users	$1,029,600.00	K	31%	$710,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-35KL-12MT1	SEL IDUClassFrwkShPtOn35000 12mth	$411,840.00	K	31%	$284,169.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-4000L-1	SEL IDU ClasFrwkShPtOn 4000 users	$157,248.00	K	31%	$108,501.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-4000L-12MT1	SEL IDUClassFrwkShPtOn4000 12mth	$62,899.00	K	31%	$43,400.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-4500L-1	SEL IDU ClasFrwkShPtOn 4500 users	$176,904.00	K	31%	$122,063.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-4500L-12MT1	SEL IDUClassFrwkShPtOn4500 12mth	$70,762.00	K	31%	$48,825.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-5000L-1	SEL IDU ClasFrwkShPtOn 5000 users	$196,560.00	K	31%	$135,626.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-5000L-12MT1	SEL IDUClassFrwkShPtOn5000 12mth	$78,624.00	K	31%	$54,250.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-500L-1	SEL IDU ClasFrwkShPtOn 500 users	$29,484.00	K	31%	$20,343.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-500L-12MT1	SEL IDUClassFrwkShPtOn500 12mth	$11,794.00	K	31%	$8,137.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-50KL-1	SEL IDU ClasFrwkShPtOn 50000 users	$1,450,800.00	K	31%	$1,001,052.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-50KL-12MT1	SEL IDUClassFrwkShPtOn50000 12mth	$580,320.00	K	31%	$400,420.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-6000L-1	SEL IDU ClasFrwkShPtOn 6000 users	$208,354.00	K	31%	$143,764.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-6000L-12MT1	SEL IDUClassFrwkShPtOn6000 12mth	$83,341.00	K	31%	$57,505.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-7000L-1	SEL IDU ClasFrwkShPtOn 7000 users	$243,079.00	K	31%	$167,724.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-7000L-12MT1	SEL IDUClassFrwkShPtOn7000 12mth	$97,232.00	K	31%	$67,090.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-750L-1	SEL IDU ClasFrwkShPtOn 750 users	$42,120.00	K	31%	$29,062.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-750L-12MT1	SEL IDUClassFrwkShPtOn750 12mth	$16,848.00	K	31%	$11,625.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-8000L-1	SEL IDU ClasFrwkShPtOn 8000 users	$262,080.00	K	31%	$180,835.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-8000L-12MT1	SEL IDUClassFrwkShPtOn8000 12mth	$104,832.00	K	31%	$72,334.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-9000L-1	SEL IDU ClasFrwkShPtOn 9000 users	$294,840.00	K	31%	$203,439.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-9000L-12MT1	SEL IDUClassFrwkShPtOn9000 12mth	$117,936.00	K	31%	$81,375.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-1000L-1	SEL IDUClasFrwkUx 1000 users	$53,071.00	K	31%	$36,618.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-100KL-1	SEL IDUClasFrwkUx 100000 users	$2,808,000.00	K	31%	$1,937,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-10KL-1	SEL IDUClasFrwkUx 10000 users	$314,496.00	K	31%	$217,002.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-1500L-1	SEL IDUClasFrwkUx 1500 users	$70,762.00	K	31%	$48,825.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-150KL-1	SEL IDUClasFrwkUx 150000 users	$4,127,760.00	K	31%	$2,848,154.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-15KL-1	SEL IDUClasFrwkUx 15000 users	$471,744.00	K	31%	$325,503.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-2000L-1	SEL IDUClasFrwkUx 2000 users	$85,176.00	K	31%	$58,771.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-20KL-1	SEL IDUClasFrwkUx 20000 users	$597,542.00	K	31%	$412,303.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DCU-2500L-1	SEL IDUClasFrwkUx 2500 users	$101,556.00	K	31%	$70,073.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-25KL-1	SEL IDUClasFrwkUx 25000 users	$746,928.00	K	31%	$515,380.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-3000L-1	SEL IDUClasFrwkUx 3000 users	$121,867.00	K	31%	$84,088.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-3500L-1	SEL IDUClasFrwkUx 3500 users	$142,178.00	K	31%	$98,102.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-35KL-1	SEL IDUClasFrwkUx 35000 users	$1,029,600.00	K	31%	$710,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-4000L-1	SEL IDUClasFrwkUx 4000 users	$157,248.00	K	31%	$108,501.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-4500L-1	SEL IDUClasFrwkUx 4500 users	$176,904.00	K	31%	$122,063.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-5000L-1	SEL IDUClasFrwkUx 5000 users	$196,560.00	K	31%	$135,626.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-500L-1	SEL IDUClasFrwkUx 500 users	$29,484.00	K	31%	$20,343.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-50KL-1	SEL IDUClasFrwkUx 50000 users	$1,450,800.00	K	31%	$1,001,052.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-6000L-1	SEL IDUClasFrwkUx 6000 users	$208,354.00	K	31%	$143,764.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-7000L-1	SEL IDUClasFrwkUx 7000 users	$243,079.00	K	31%	$167,724.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-750L-1	SEL IDUClasFrwkUx 750 users	$42,120.00	K	31%	$29,062.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-8000L-1	SEL IDUClasFrwkUx 8000 users	$262,080.00	K	31%	$180,835.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCU-9000L-1	SEL IDUClasFrwkUx 9000 users	$294,840.00	K	31%	$203,439.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-1000L-3	SEL DL FOR 1000 USERS	$33,170.00	K	31%	$22,887.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-100KL-3	SEL DL FOR 100000 USERS	$1,755,000.00	K	31%	$1,210,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-10KL-3	SEL DL FOR 10000 USERS	$196,560.00	K	31%	$135,626.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-1500L-3	SEL DL FOR 1500 USERS	$44,226.00	K	31%	$30,515.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-150KL-3	SEL DL FOR 150000 USERS	$2,579,850.00	K	31%	$1,780,096.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-15KL-3	SEL DL FOR 15000 USERS	$294,840.00	K	31%	$203,439.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-2000L-3	SEL DL FOR 2000 USERS	$53,235.00	K	31%	$36,732.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-20KL-3	SEL DL FOR 20000 USERS	$373,464.00	K	31%	$257,690.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-2500L-3	SEL DL FOR 2500 USERS	$63,473.00	K	31%	$43,796.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-25KL-3	SEL DL FOR 25000 USERS	$466,830.00	K	31%	$322,112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-3000L-3	SEL DL FOR 3000 USERS	$76,167.00	K	31%	$52,555.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-3500L-3	SEL DL FOR 3500 USERS	$88,862.00	K	31%	$61,314.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-35KL-3	SEL DL FOR 35000 USERS	$643,500.00	K	31%	$444,015.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-4000L-3	SEL DL FOR 4000 USERS	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-4500L-3	SEL DL FOR 4500 USERS	$110,565.00	K	31%	$76,289.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-5000L-3	SEL DL FOR 5000 USERS	$122,850.00	K	31%	$84,766.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-500L-3	SEL DL FOR 500 USERS	$18,428.00	K	31%	$12,715.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-50KL-3	SEL DL FOR 50000 USERS	$906,750.00	K	31%	$625,657.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-6000L-3	SEL DL FOR 6000 USERS	$130,221.00	K	31%	$89,852.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-7000L-3	SEL DL FOR 7000 USERS	$151,925.00	K	31%	$104,828.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-750L-3	SEL DL FOR 750 USERS	$26,325.00	K	31%	$18,164.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-8000L-3	SEL DL FOR 8000 USERS	$163,800.00	K	31%	$113,022.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-9000L-3	SEL DL FOR 9000 USERS	$184,275.00	K	31%	$127,149.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-1000L-1	SEL DL SUITE 1000 USERS	$51,597.00	K	31%	$35,601.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-100KL-1	SEL DL SUITE 100000 USERS	$2,730,000.00	K	31%	$1,883,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-10KL-1	SEL DL SUITE 10000 USERS	$305,760.00	K	31%	$210,974.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-1500L-1	SEL DL SUITE 1500 USERS	$68,796.00	K	31%	$47,469.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-150KL-1	SEL DL SUITE 150000 USERS	$4,013,100.00	K	31%	$2,769,039.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-15KL-1	SEL DL SUITE 15000 USERS	$458,640.00	K	31%	$316,461.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-2000L-1	SEL DL SUITE 2000 USERS	$82,810.00	K	31%	$57,138.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-20KL-1	SEL DL SUITE 20000 USERS	$580,944.00	K	31%	$400,851.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-2500L-1	SEL DL SUITE 2500 USERS	$98,735.00	K	31%	$68,127.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-25KL-1	SEL DL SUITE 25000 USERS	$726,180.00	K	31%	$501,064.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-3000L-1	SEL DL SUITE 3000 USERS	$118,482.00	K	31%	$81,752.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-3500L-1	SEL DL SUITE 3500 USERS	$138,229.00	K	31%	$95,378.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-35KL-1	SEL DL SUITE 35000 USERS	$1,001,000.00	K	31%	$690,690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-4000L-1	SEL DL SUITE 4000 USERS	$152,880.00	K	31%	$105,487.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-4500L-1	SEL DL SUITE 4500 USERS	$171,990.00	K	31%	$118,673.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-5000L-1	SEL DL SUITE 5000 USERS	$191,100.00	K	31%	$131,859.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-500L-1	SEL DL SUITE 500 USERS	$28,665.00	K	31%	$19,778.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-50KL-1	SEL DL SUITE 50000 USERS	$1,410,500.00	K	31%	$973,245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-6000L-1	SEL DL SUITE 6000 USERS	$202,566.00	K	31%	$139,770.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-7000L-1	SEL DL SUITE 7000 USERS	$236,327.00	K	31%	$163,065.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-750L-1	SEL DL SUITE 750 USERS	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-8000L-1	SEL DL SUITE 8000 USERS	$254,800.00	K	31%	$175,812.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-9000L-1	SEL DL SUITE 9000 USERS	$286,650.00	K	31%	$197,788.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-1000L-1	SEL DL ANALYTICS 1000 USERS	$22,113.00	K	31%	$15,257.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-100KL-1	SEL DL ANALYTICS 100000 USERS	$1,170,000.00	K	31%	$807,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-10KL-1	SEL DL ANALYTICS 10000 USERS	$131,040.00	K	31%	$90,417.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-1500L-1	SEL DL ANALYTICS 1500 USERS	$29,484.00	K	31%	$20,343.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-150KL-1	SEL DL ANALYTICS 150000 USERS	$1,719,900.00	K	31%	$1,186,731.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-15KL-1	SEL DL ANALYTICS 15000 USERS	$196,560.00	K	31%	$135,626.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-2000L-1	SEL DL ANALYTICS 2000 USERS	$35,490.00	K	31%	$24,488.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-20KL-1	SEL DL ANALYTICS 20000 USERS	$248,976.00	K	31%	$171,793.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-2500L-1	SEL DL ANALYTICS 2500 USERS	$42,315.00	K	31%	$29,197.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-25KL-1	SEL DL ANALYTICS 25000 USERS	$311,220.00	K	31%	$214,741.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-3000L-1	SEL DL ANALYTICS 3000 USERS	$50,778.00	K	31%	$35,036.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-3500L-1	SEL DL ANALYTICS 3500 USERS	$59,241.00	K	31%	$40,876.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-35KL-1	SEL DL ANALYTICS 35000 USERS	$429,000.00	K	31%	$296,010.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-4000L-1	SEL DL ANALYTICS 4000 USERS	$65,520.00	K	31%	$45,208.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-4500L-1	SEL DL ANALYTICS 4500 USERS	$73,710.00	K	31%	$50,859.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-5000L-1	SEL DL ANALYTICS 5000 USERS	$81,900.00	K	31%	$56,511.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DLX-500L-1	SEL DL ANALYTICS 500 USERS	$12,285.00	K	31%	$8,476.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-50KL-1	SEL DL ANALYTICS 50000 USERS	$604,500.00	K	31%	$417,105.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-6000L-1	SEL DL ANALYTICS 6000 USERS	$86,814.00	K	31%	$59,901.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-7000L-1	SEL DL ANALYTICS 7000 USERS	$101,283.00	K	31%	$69,885.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-750L-1	SEL DL ANALYTICS 750 USERS	$17,550.00	K	31%	$12,109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-8000L-1	SEL DL ANALYTICS 8000 USERS	$109,200.00	K	31%	$75,348.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-9000L-1	SEL DL ANALYTICS 9000 USERS	$122,850.00	K	31%	$84,766.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNME-1L	SEL DatAnywhere Mobile Editor for 1 user	$13.00	K	31%	$8.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-1000L-2	SEL DP 1000 users	$47,912.00	K	31%	$33,059.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-100KL-2	SEL DP 100000 users	$2,535,000.00	K	31%	$1,749,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-10KL-2	SEL DP 10000 users	$283,920.00	K	31%	$195,904.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-1500L-2	SEL DP 1500 users	$63,882.00	K	31%	$44,078.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-150KL-2	SEL DP 150000 users	$3,726,450.00	K	31%	$2,571,250.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-15KL-2	SEL DP 15000 users	$425,880.00	K	31%	$293,857.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-2000L-2	SEL DP 2000 users	$76,895.00	K	31%	$53,057.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-20KL-2	SEL DP 20000 users	$539,448.00	K	31%	$372,219.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-2500L-2	SEL DP 2500 users	$91,683.00	K	31%	$63,261.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-25KL-2	SEL DP 25000 users	$674,310.00	K	31%	$465,273.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-3000L-2	SEL DP 3000 users	$110,019.00	K	31%	$75,913.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-3500L-2	SEL DP 3500 users	$128,356.00	K	31%	$88,565.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-35KL-2	SEL DP 35000 users	$929,500.00	K	31%	$641,355.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-4000L-2	SEL DP 4000 users	$141,960.00	K	31%	$97,952.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-4500L-2	SEL DP 4500 users	$159,705.00	K	31%	$110,196.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-5000L-2	SEL DP 5000 users	$177,450.00	K	31%	$122,440.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-500L-2	SEL DP 500 users	$26,618.00	K	31%	$18,366.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-50KL-2	SEL DP 50000 users	$1,309,750.00	K	31%	$903,727.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-6000L-2	SEL DP 6000 users	$188,097.00	K	31%	$129,786.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-7000L-2	SEL DP 7000 users	$219,447.00	K	31%	$151,418.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-750L-2	SEL DP 750 users	$38,025.00	K	31%	$26,237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-8000L-2	SEL DP 8000 users	$236,600.00	K	31%	$163,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-9000L-2	SEL DP 9000 users	$266,175.00	K	31%	$183,660.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-1000L-2	SEL DP SP 1000 users	$47,912.00	K	31%	$33,059.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-100KL-2	SEL DP SP 100000 users	$2,535,000.00	K	31%	$1,749,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-10KL-2	SEL DP SP 10000 users	$283,920.00	K	31%	$195,904.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-1500L-2	SEL DP SP 1500 users	$63,882.00	K	31%	$44,078.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-150KL-2	SEL DP SP 150000 users	$3,726,450.00	K	31%	$2,571,250.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-15KL-2	SEL DP SP 15000 users	$425,880.00	K	31%	$293,857.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-2000L-2	SEL DP SP 2000 users	$76,895.00	K	31%	$53,057.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-20KL-2	SEL DP SP 20000 users	$539,448.00	K	31%	$372,219.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-2500L-2	SEL DP SP 2500 users	$91,683.00	K	31%	$63,261.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-25KL-2	SEL DP SP 25000 users	$674,310.00	K	31%	$465,273.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-3000L-2	SEL DP SP 3000 users	$110,019.00	K	31%	$75,913.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-3500L-2	SEL DP SP 3500 users	$128,356.00	K	31%	$88,565.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-35KL-2	SEL DP SP 35000 users	$929,500.00	K	31%	$641,355.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-4000L-2	SEL DP SP 4000 users	$141,960.00	K	31%	$97,952.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-4500L-2	SEL DP SP 4500 users	$159,705.00	K	31%	$110,196.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-5000L-2	SEL DP SP 5000 users	$177,450.00	K	31%	$122,440.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-500L-2	SEL DP SP 500 users	$26,618.00	K	31%	$18,366.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-50KL-2	SEL DP SP 50000 users	$1,309,750.00	K	31%	$903,727.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-6000L-2	SEL DP SP 6000 users	$188,097.00	K	31%	$129,786.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-7000L-2	SEL DP SP 7000 users	$219,447.00	K	31%	$151,418.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-750L-2	SEL DP SP 750 users	$38,025.00	K	31%	$26,237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-8000L-2	SEL DP SP 8000 users	$236,600.00	K	31%	$163,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-9000L-2	SEL DP SP 9000 users	$266,175.00	K	31%	$183,660.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-1000L-2	SEL DA DS 1000 users	$47,912.00	K	31%	$33,059.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-100KL-2	SEL DA DS 100000 users	$2,535,000.00	K	31%	$1,749,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-10KL-2	SEL DA DS 10000 users	$283,920.00	K	31%	$195,904.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-1500L-2	SEL DA DS 1500 users	$63,882.00	K	31%	$44,078.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-150KL-2	SEL DA DS 150000 users	$3,726,450.00	K	31%	$2,571,250.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-15KL-2	SEL DA DS 15000 users	$425,880.00	K	31%	$293,857.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-2000L-2	SEL DA DS 2000 users	$76,895.00	K	31%	$53,057.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-20KL-2	SEL DA DS 20000 users	$539,448.00	K	31%	$372,219.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-2500L-2	SEL DA DS 2500 users	$91,683.00	K	31%	$63,261.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-25KL-2	SEL DA DS 25000 users	$674,310.00	K	31%	$465,273.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-3000L-2	SEL DA DS 3000 users	$110,019.00	K	31%	$75,913.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-3500L-2	SEL DA DS 3500 users	$128,356.00	K	31%	$88,565.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-35KL-2	SEL DA DS 35000 users	$929,500.00	K	31%	$641,355.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-4000L-2	SEL DA DS 4000 users	$141,960.00	K	31%	$97,952.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-4500L-2	SEL DA DS 4500 users	$159,705.00	K	31%	$110,196.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-5000L-2	SEL DA DS 5000 users	$177,450.00	K	31%	$122,440.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-500L-2	SEL DA DS 500 users	$26,618.00	K	31%	$18,366.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-50KL-2	SEL DA DS 50000 users	$1,309,750.00	K	31%	$903,727.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-6000L-2	SEL DA DS 6000 users	$188,097.00	K	31%	$129,786.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-7000L-2	SEL DA DS 7000 users	$219,447.00	K	31%	$151,418.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-750L-2	SEL DA DS 750 users	$38,025.00	K	31%	$26,237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-8000L-2	SEL DA DS 8000 users	$236,600.00	K	31%	$163,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DS-9000L-2	SEL DA DS 9000 users	$266,175.00	K	31%	$183,660.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DT-1000L	SEL DTE 1000 users	$44,226.00	K	31%	$30,515.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-100KL	SEL DTE 100000 users	$2,340,000.00	K	31%	$1,614,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-10KL	SEL DTE 10000 users	$262,080.00	K	31%	$180,835.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-1500L	SEL DTE 1500 users	$58,968.00	K	31%	$40,687.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-150KL	SEL DTE 150000 users	$3,439,800.00	K	31%	$2,373,462.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-15KL	SEL DTE 15000 users	$393,120.00	K	31%	$271,252.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-2000L	SEL DTE 2000 users	$70,980.00	K	31%	$48,976.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-20KL	SEL DTE 20000 users	$497,952.00	K	31%	$343,586.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-2500L	SEL DTE 2500 users	$84,630.00	K	31%	$58,394.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-25KL	SEL DTE 25000 users	$622,440.00	K	31%	$429,483.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-3000L	SEL DTE 3000 users	$101,556.00	K	31%	$70,073.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-3500L	SEL DTE 3500 users	$118,482.00	K	31%	$81,752.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-35KL	SEL DTE 35000 users	$858,000.00	K	31%	$592,020.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-4000L	SEL DTE 4000 users	$131,040.00	K	31%	$90,417.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-4500L	SEL DTE 4500 users	$147,420.00	K	31%	$101,719.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-5000L	SEL DTE 5000 users	$163,800.00	K	31%	$113,022.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-500L	SEL DTE 500 users	$24,570.00	K	31%	$16,953.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-50KL	SEL DTE 50000 users	$1,209,000.00	K	31%	$834,210.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-6000L	SEL DTE 6000 users	$173,628.00	K	31%	$119,803.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-7000L	SEL DTE 7000 users	$202,566.00	K	31%	$139,770.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-750L	SEL DTE 750 users	$35,100.00	K	31%	$24,219.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-8000L	SEL DTE 8000 users	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DT-9000L	SEL DTE 9000 users	$245,700.00	K	31%	$169,533.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-1000L-1	SEL DW for SharePoint 1000 users	$73,710.00	K	31%	$50,859.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-100KL-1	SEL DW for SharePoint 100000 users	$3,900,000.00	K	31%	$2,691,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-10KL-1	SEL DW for SharePoint 10000 users	$436,800.00	K	31%	$301,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-1500L-1	SEL DW for SharePoint 1500 users	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-150KL-1	SEL DW for SharePoint 150000 users	$5,733,000.00	K	31%	$3,955,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-15KL-1	SEL DW for SharePoint 15000 users	$655,200.00	K	31%	$452,088.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-2000L-1	SEL DW for SharePoint 2000 users	$118,300.00	K	31%	$81,627.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-20KL-1	SEL DW for SharePoint 20000 users	$829,920.00	K	31%	$572,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-2500L-1	SEL DW for SharePoint 2500 users	$141,050.00	K	31%	$97,324.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-25KL-1	SEL DW for SharePoint 25000 users	$1,037,400.00	K	31%	$715,806.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-3000L-1	SEL DW for SharePoint 3000 users	$169,260.00	K	31%	$116,789.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-3500L-1	SEL DW for SharePoint 3500 users	$197,470.00	K	31%	$136,254.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-35KL-1	SEL DW for SharePoint 35000 users	$1,430,000.00	K	31%	$986,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-4000L-1	SEL DW for SharePoint 4000 users	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-4500L-1	SEL DW for SharePoint 4500 users	$245,700.00	K	31%	$169,533.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-5000L-1	SEL DW for SharePoint 5000 users	$273,000.00	K	31%	$188,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-500L-1	SEL DW for SharePoint 500 users	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-50KL-1	SEL DW for SharePoint 50000 users	$2,015,000.00	K	31%	$1,390,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-6000L-1	SEL DW for SharePoint 6000 users	$289,380.00	K	31%	$199,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-7000L-1	SEL DW for SharePoint 7000 users	$337,610.00	K	31%	$232,950.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-750L-1	SEL DW for SharePoint 750 users	$58,500.00	K	31%	$40,365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-8000L-1	SEL DW for SharePoint 8000 users	$364,000.00	K	31%	$251,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-9000L-1	SEL DW for SharePoint 9000 users	$409,500.00	K	31%	$282,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-1000L-1	SEL DW for Windows for 1000 users	$73,710.00	K	31%	$50,859.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-100KL-1	SEL DW for Windows for 100000 users	$3,900,000.00	K	31%	$2,691,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-10KL-1	SEL DW for Windows for 10000 users	$436,800.00	K	31%	$301,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-1500L-1	SEL DW for Windows for 1500 users	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-150KL-1	SEL DW for Windows for 150000 users	$5,733,000.00	K	31%	$3,955,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-15KL-1	SEL DW for Windows for 15000 users	$655,200.00	K	31%	$452,088.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-2000L-1	SEL DW for Windows for 2000 users	$118,300.00	K	31%	$81,627.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-20KL-1	SEL DW for Windows for 20000 users	$829,920.00	K	31%	$572,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-2500L-1	SEL DW for Windows for 2500 users	$141,050.00	K	31%	$97,324.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-25KL-1	SEL DW for Windows for 25000 users	$1,037,400.00	K	31%	$715,806.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-3000L-1	SEL DW for Windows for 3000 users	$169,260.00	K	31%	$116,789.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-3500L-1	SEL DW for Windows for 3500 users	$197,470.00	K	31%	$136,254.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-35KL-1	SEL DW for Windows for 35000 users	$1,430,000.00	K	31%	$986,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-4000L-1	SEL DW for Windows for 4000 users	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-4500L-1	SEL DW for Windows for 4500 users	$245,700.00	K	31%	$169,533.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-5000L-1	SEL DW for Windows for 5000 users	$273,000.00	K	31%	$188,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-500L-1	SEL DW for Windows for 500 users	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-50KL-1	SEL DW for Windows for 50000 users	$2,015,000.00	K	31%	$1,390,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-6000L-1	SEL DW for Windows for 6000 users	$289,380.00	K	31%	$199,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-7000L-1	SEL DW for Windows for 7000 users	$337,610.00	K	31%	$232,950.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-750L-1	SEL DW for Windows for 750 users	$58,500.00	K	31%	$40,365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-8000L-1	SEL DW for Windows for 8000 users	$364,000.00	K	31%	$251,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWW-9000L-1	SEL DW for Windows for 9000 users	$409,500.00	K	31%	$282,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-1000L	SEL DATADVATAGEEXC 1000	$73,710.00	K	31%	$50,859.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-100KL	SEL DATADVATAGEEXC 100000	$3,900,000.00	K	31%	$2,691,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-10KL	SEL DATADVATAGEEXC 10000	$436,800.00	K	31%	$301,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-1500L	SEL DATADVATAGEEXC 1500	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-150KL	SEL DATADVATAGEEXC 150000	$5,733,000.00	K	31%	$3,955,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-15KL	SEL DATADVATAGEEXC 15000	$655,200.00	K	31%	$452,088.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-2000L	SEL DATADVATAGEEXC 2000	$118,300.00	K	31%	$81,627.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-20KL	SELECT DATADVATAGEEXC 20000	$829,920.00	K	31%	$572,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	EC-2500L	SEL DATADVATAGEEXC 2500	$141,050.00	K	31%	$97,324.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-25KL	SEL DATADVATAGEEXC 25000	$1,037,400.00	K	31%	$715,806.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-3000L	SEL DATADVATAGEEXC 3000	$169,260.00	K	31%	$116,789.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-3500L	SEL DATADVATAGEEXC 3500	$197,470.00	K	31%	$136,254.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-35KL	SEL DATADVATAGEEXC 35000	$1,430,000.00	K	31%	$986,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-4000L	SEL DATADVATAGEEXC 4000	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-4500L	SEL DATADVATAGEEXC 4500	$245,700.00	K	31%	$169,533.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-5000L	SEL DATADVATAGEEXC 5000	$273,000.00	K	31%	$188,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-500L	SELECT DATADVATAGEEXC 500	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-50KL	SEL DATADVATAGEEXC 50000	$2,015,000.00	K	31%	$1,390,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-6000L	SEL DATADVATAGEEXC 6000	$289,380.00	K	31%	$199,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-7000L	SEL DATADVATAGEEXC 7000	$337,610.00	K	31%	$232,950.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-750L	SEL DATADVATAGEEXC 750	$58,500.00	K	31%	$40,365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-8000L	SEL DATADVATAGEEXC 8000	$364,000.00	K	31%	$251,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EC-9000L	SEL DATADVATAGEEXC 9000	$409,500.00	K	31%	$282,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-1000L	SEL DA ExOnL 1000 users	$36,855.00	K	31%	$25,429.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-1000L-12MT	SEL DA ExOnL 1000 12mth	$14,742.00	K	31%	$10,171.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-100KL	SEL DA ExOnL 100000 users	$1,950,000.00	K	31%	$1,345,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-100KL-12MT	SEL DA ExOnL 100000 12mth	$780,000.00	K	31%	$538,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-10KL	SEL DA ExOnL 10000 users	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-10KL-12MT	SEL DA ExOnL 10000 12mth	$87,360.00	K	31%	$60,278.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-1500L	SEL DA ExOnL 1500 users	$49,140.00	K	31%	$33,906.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-1500L-12MT	SEL DA ExOnL 1500 12mth	$19,656.00	K	31%	$13,562.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-150KL	SEL DA ExOnL 150000 users	$2,866,500.00	K	31%	$1,977,885.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-150KL-12MT	SEL DA ExOnL 150000 12mth	$1,146,600.00	K	31%	$791,154.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-15KL	SEL DA ExOnL 15000 users	$327,600.00	K	31%	$226,044.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-15KL-12MT	SEL DA ExOnL 15000 12mth	$131,040.00	K	31%	$90,417.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-2000L	SEL DA ExOnL 2000 users	$59,150.00	K	31%	$40,813.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-2000L-12MT	SEL DA ExOnL 2000 12mth	$23,660.00	K	31%	$16,325.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-20KL	SEL DA ExOnL 20000 users	$414,960.00	K	31%	$286,322.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-20KL-12MT	SEL DA ExOnL 20000 12mth	$165,984.00	K	31%	$114,528.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-25KL	SEL DA ExOnL 25000 users	$518,700.00	K	31%	$357,903.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-25KL-12MT	SEL DA ExOnL 25000 12mth	$207,480.00	K	31%	$143,161.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-3000L	SEL DA ExOnL 3000 users	$84,630.00	K	31%	$58,394.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-3000L-12MT	SEL DA ExOnL 3000 12mth	$33,852.00	K	31%	$23,357.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-35KL	SEL DA ExOnL 35000 users	$715,000.00	K	31%	$493,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-35KL-12MT	SEL DA ExOnL 35000 12mth	$286,000.00	K	31%	$197,340.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-4000L	SEL DA ExOnL 4000 users	$109,200.00	K	31%	$75,348.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-4000L-12MT	SEL DA ExOnL 4000 12mth	$43,680.00	K	31%	$30,139.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-500L	SEL DA ExOnL 500 users	$20,475.00	K	31%	$14,127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-500L-12MT	SEL DA ExOnL 500 12mth	$8,190.00	K	31%	$5,651.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-50KL	SEL DA ExOnL 50000 users	$1,007,500.00	K	31%	$695,175.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-50KL-12MT	SEL DA ExOnL 50000 12mth	$403,000.00	K	31%	$278,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-6000L	SEL DA ExOnL 6000 users	$144,690.00	K	31%	$99,836.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-6000L-12MT	SEL DA ExOnL 6000 12mth	$57,876.00	K	31%	$39,934.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-750L	SEL DA ExOnL 750 users	$29,250.00	K	31%	$20,182.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-750L-12MT	SEL DA ExOnL 750 12mth	$11,700.00	K	31%	$8,073.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-8000L	SEL DA ExOnL 8000 users	$182,000.00	K	31%	$125,580.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ECLO-8000L-12MT	SEL DA ExOnL 8000 12mth	$72,800.00	K	31%	$50,232.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-100KL	SEL IDUFRAMEWORKCONNECTOR 100000	$1,755,000.00	K	31%	$1,210,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-10KL	SEL IDUFRAMEWORKCONNECTOR 10000	$196,560.00	K	31%	$135,626.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-1500L	SEL IDUFRAMEWORKCONNECTOR1500	$44,226.00	K	31%	$30,515.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-150KL	SEL IDUFRAMEWORKCONNECTOR 150000	$2,579,850.00	K	31%	$1,780,096.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-15KL	SEL IDUFRAMEWORKCONNECTOR 15000	$294,840.00	K	31%	$203,439.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-1KL	SEL IDUFRAMEWORKCONNECTOR 1000	$33,170.00	K	31%	$22,887.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-20KL	SEL IDUFRAMEWORKCONNECTOR 20000	$373,464.00	K	31%	$257,690.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-2500L	SEL IDUFRAMEWORKCONNECTOR 2500	$63,473.00	K	31%	$43,796.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-25KL	SEL IDUFRAMEWORKCONNECTOR 25000	$466,830.00	K	31%	$322,112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-2KL	SEL IDUFRAMEWORKCONNECTOR 2000	$53,235.00	K	31%	$36,732.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-3500L	SEL IDUFRAMEWORKCONNECTOR 3500	$88,862.00	K	31%	$61,314.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-35KL	SEL IDUFRAMEWORKCONNECTOR 35000	$643,500.00	K	31%	$444,015.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-3KL	SEL IDUFRAMEWORKCONNECTOR 3000	$76,167.00	K	31%	$52,555.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-4500L	SEL IDUFRAMEWORKCONNECTOR 4500	$110,565.00	K	31%	$76,289.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-4KL	SEL IDUFRAMEWORKCONNECTOR 4000	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-500L	SEL IDUFRAMEWORKCONNECTOR 500	$18,428.00	K	31%	$12,715.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-50KL	SEL IDUFRAMEWORKCONNECTOR 50000	$906,750.00	K	31%	$625,657.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-5KL	SEL IDUFRAMEWORKCONNECTOR 5000	$122,850.00	K	31%	$84,766.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-6KL	SEL IDUFRAMEWORKCONNECTOR 6000	$130,221.00	K	31%	$89,852.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-750L	SEL IDUFRAMEWORKCONNECTOR 750	$26,325.00	K	31%	$18,164.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-7KL	SEL IDUFRAMEWORKCONNECTOR 7000	$151,925.00	K	31%	$104,828.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-8KL	SEL IDUFRAMEWORKCONNECTOR 8000	$163,800.00	K	31%	$113,022.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-9KL	SEL IDUFRAMEWORKCONNECTOR 9000	$184,275.00	K	31%	$127,149.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-0-500	SEL DAWin+Pb+SS&Sup 1yr 1 user 500band	$142.00	K	31%	$97.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-1000-2500	SEL DAWin+Pb+SS&Sup 1yr 1 user 1001-2500	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-10K-25K	SEL DAWin+Pb+SS&Sup1yr 1user 10001-25000	$52.00	K	31%	$35.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-2500-5000	SEL DAWin+Pb+SS&Sup 1yr 1 user 2501-5000	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-25K-50K	SEL DAWin+Pb+SS&Sup1yr 1user 25001-50000	$49.00	K	31%	$33.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	IDAW-5000-10K	SEL DAWin+Pb+SS&Sup 1yr 1user 5001-10000	$57.00	K	31%	$39.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-500-1000	SEL DAWin+Pb+SS&Sup 1yr 1 user 501-1000	$108.00	K	31%	$74.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-OVER50K	SEL DAWin+Pb+SS&Sup 1yr 1 user 50001+	$47.00	K	31%	$32.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-0-500	SEL DTE+SS&Sup 1 yr 1 user 500band	$59.00	K	31%	$40.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-1000-2500	SEL DTE+SS&Sup 1 yr 1 user 1001-2500	$46.00	K	31%	$31.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-10K-25K	SEL DTE+SS&Sup 1 yr 1 user 10001-25000	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-2500-5000	SEL DTE+SS&Sup 1 yr 1 user 2501-5000	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-25K-50K	SEL DTE+SS&Sup 1 yr 1 user 25001-50000	$30.00	K	31%	$20.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-5000-10K	SEL DTE+SS&Sup 1 yr 1 user 5001-10000	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-500-1000	SEL DTE+SS&Sup 1 yr 1 user 501-1000	$56.00	K	31%	$38.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-OVER50K	SEL DTE+SS&Sup 1 yr 1 user 50000+	$29.00	K	31%	$20.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-0-500	SEL SecBun+SS&Sup 1yr 1 user 500band	$282.00	K	31%	$194.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-1000-2500	SEL SecBun+SS&Sup 1yr 1 user 1001-2500	$187.00	K	31%	$129.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-10K-25K	SEL SecBun+SS&Sup 1yr 1 user 10001-25000	$125.00	K	31%	$86.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-2500-5000	SEL SecBun+SS&Sup 1yr 1 user 2501-5000	$164.00	K	31%	$113.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-25K-50K	SEL SecBun+SS&Sup 1yr 1 user 25001-50000	$118.00	K	31%	$81.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-5000-10K	SEL SecBun+SS&Sup 1yr 1 user 5001-10000	$138.00	K	31%	$95.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-500-1000	SEL SecBun+SS&Sup 1yr 1 user 501-1000	$241.00	K	31%	$166.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-OVER50K	SEL SecBun+SS&Sup 1yr 1 user 50001+	$113.00	K	31%	$77.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-1000L	SEL DA ODLite 1000	$36,855.00	K	31%	$25,429.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-1000L-12MT	SEL DA ODLite 1000 12 mth term	$14,742.00	K	31%	$10,171.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-100KL	SEL DA ODLite 100000	$1,950,000.00	K	31%	$1,345,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-100KL-12MT	SEL DA ODLite 100000 12 mth term	$780,000.00	K	31%	$538,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-10KL	SEL DA ODLite 10000	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-10KL-12MT	SEL DA ODLite 10000 12 mth term	$87,360.00	K	31%	$60,278.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-1500L	SEL DA ODLite 1500	$49,140.00	K	31%	$33,906.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-1500L-12MT	SEL DA ODLite 1500 12 mth term	$19,656.00	K	31%	$13,562.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-150KL	SEL DA ODLite 150000	$2,866,500.00	K	31%	$1,977,885.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-150KL-12MT	SEL DA ODLite 150000 12 mth term	$1,146,600.00	K	31%	$791,154.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-15KL	SEL DA ODLite 15000	$327,600.00	K	31%	$226,044.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-15KL-12MT	SEL DA ODLite 15000 12 mth term	$131,040.00	K	31%	$90,417.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-2000L	SEL DA ODLite 2000	$59,150.00	K	31%	$40,813.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-2000L-12MT	SEL DA ODLite 2000 12 mth term	$23,660.00	K	31%	$16,325.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-20KL	SEL DA ODLite 20000	$414,960.00	K	31%	$286,322.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-20KL-12MT	SEL DA ODLite 20000 12 mth term	$165,984.00	K	31%	$114,528.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-25KL	SEL DA ODLite 25000	$518,700.00	K	31%	$357,903.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-25KL-12MT	SEL DA ODLite 25000 12 mth term	$207,480.00	K	31%	$143,161.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-3000L	SEL DA ODLite 3000	$84,630.00	K	31%	$58,394.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-3000L-12MT	SEL DA ODLite 3000 12 mth term	$33,852.00	K	31%	$23,357.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-35KL	SEL DA ODLite 35000	$715,000.00	K	31%	$493,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-35KL-12MT	SEL DA ODLite 35000 12 mth term	$286,000.00	K	31%	$197,340.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-4000L	SEL DA ODLite 4000	$109,200.00	K	31%	$75,348.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-4000L-12MT	SEL DA ODLite 4000 12 mth term	$43,680.00	K	31%	$30,139.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-500L	SEL DA ODLite 500	$20,475.00	K	31%	$14,127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-500L-12MT	SEL DA ODLite 500 12 mth term	$8,190.00	K	31%	$5,651.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-50KL	SEL DA ODLite 50000	$1,007,500.00	K	31%	$695,175.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-50KL-12MT	SEL DA ODLite 50000 12 mth term	$403,000.00	K	31%	$278,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-6000L	SEL DA ODLite 6000	$144,690.00	K	31%	$99,836.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-6000L-12MT	SEL DA ODLite 6000 12 mth term	$57,876.00	K	31%	$39,934.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-750L	SEL DA ODLite 750	$29,250.00	K	31%	$20,182.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-750L-12MT	SEL DA ODLite 750 12 mth term	$11,700.00	K	31%	$8,073.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-8000L	SEL DA ODLite 8000	$182,000.00	K	31%	$125,580.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	ODL-8000L-12MT	SEL DA ODLite 8000 12 mth term	$72,800.00	K	31%	$50,232.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-100KL	SEL DATADSPOINT100000	$3,900,000.00	K	31%	$2,691,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-10KL	SEL DATADSPOINT10000	$436,800.00	K	31%	$301,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-1500L	SEL DATADSPOINT1500	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-150KL	SEL DATADSPOINT150000	$5,733,000.00	K	31%	$3,955,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-15KL	SEL DATADSPOINT15000	$655,200.00	K	31%	$452,088.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-1KL	SEL DATADSPOINT1000	$73,710.00	K	31%	$50,859.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-20KL	SEL DATADSPOINT20000	$829,920.00	K	31%	$572,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-2500L	SEL DATADSPOINT2500	$141,050.00	K	31%	$97,324.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-25KL	SEL DATADSPOINT25000	$1,037,400.00	K	31%	$715,806.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-2KL	SEL DATADSPOINT2000	$118,300.00	K	31%	$81,627.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-3500L	SEL DATADSPOINT3500	$197,470.00	K	31%	$136,254.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-35KL	SEL DATADSPOINT35000	$1,430,000.00	K	31%	$986,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-3KL	SEL DATADSPOINT3000	$169,260.00	K	31%	$116,789.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-4500L	SEL DATADSPOINT4500	$245,700.00	K	31%	$169,533.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-4KL	SEL DATADSPOINT4000	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-500L	SEL DATADSPOINT500	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-50KL	SEL DATADSPOINT50000	$2,015,000.00	K	31%	$1,390,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-5KL	SEL DATADSPOINT5000	$273,000.00	K	31%	$188,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-6KL	SEL DATADSPOINT6000	$289,380.00	K	31%	$199,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-750L	SEL DATADSPOINT750	$58,500.00	K	31%	$40,365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-7KL	SEL DATADSPOINT7000	$337,610.00	K	31%	$232,950.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-8KL	SEL DATADSPOINT8000	$364,000.00	K	31%	$251,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SP-9KL	SEL DATADSPOINT9000	$409,500.00	K	31%	$282,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-1000L	SEL DA SPOnlLite 1000 users	$36,855.00	K	31%	$25,429.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SPLO-1000L-12MT	SEL DA SPOnLite 1000 12mths	$14,742.00	K	31%	$10,171.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-100KL	SEL DA SPOnlLite 100000 users	$1,950,000.00	K	31%	$1,345,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-100KL-12MT	SEL DA SPOnLite 100000 12mths	$780,000.00	K	31%	$538,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-10KL	SEL DA SPOnlLite 10000 users	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-10KL-12MT	SEL DA SPOnLite 10000 12mths	$87,360.00	K	31%	$60,278.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-1500L	SEL DA SPOnlLite 1500 users	$49,140.00	K	31%	$33,906.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-1500L-12MT	SEL DA SPOnLite 1500 12mths	$19,656.00	K	31%	$13,562.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-150KL	SEL DA SPOnlLite 150000 users	$2,866,500.00	K	31%	$1,977,885.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-150KL-12MT	SEL DA SPOnLite 150000 12mths	$1,146,600.00	K	31%	$791,154.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-15KL	SEL DA SPOnlLite 15000 users	$327,600.00	K	31%	$226,044.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-15KL-12MT	SEL DA SPOnLite 15000 12mths	$131,040.00	K	31%	$90,417.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-2000L	SEL DA SPOnlLite 2000 users	$59,150.00	K	31%	$40,813.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-2000L-12MT	SEL DA SPOnLite 2000 12mths	$23,660.00	K	31%	$16,325.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-20KL	SEL DA SPOnlLite 20000 users	$414,960.00	K	31%	$286,322.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-20KL-12MT	SEL DA SPOnLite 20000 12mths	$165,984.00	K	31%	$114,528.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-25KL	SEL DA SPOnlLite 25000 users	$518,700.00	K	31%	$357,903.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-25KL-12MT	SEL DA SPOnLite 25000 12mths	$207,480.00	K	31%	$143,161.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-3000L	SEL DA SPOnlLite 3000 users	$84,630.00	K	31%	$58,394.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-3000L-12MT	SEL DA SPOnLite 3000 12mths	$33,852.00	K	31%	$23,357.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-35KL	SEL DA SPOnlLite 35000 users	$715,000.00	K	31%	$493,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-35KL-12MT	SEL DA SPOnLite 35000 12mths	$286,000.00	K	31%	$197,340.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-4000L	SEL DA SPOnlLite 4000 users	$109,200.00	K	31%	$75,348.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-4000L-12MT	SEL DA SPOnLite 4000 12mths	$43,680.00	K	31%	$30,139.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-500L	SEL DA SPOnlLite 500 users	$20,475.00	K	31%	$14,127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-500L-12MT	SEL DA SPOnLite 500 12mths	$8,190.00	K	31%	$5,651.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-50KL	SEL DA SPOnlLite 50000 users	$1,007,500.00	K	31%	$695,175.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-50KL-12MT	SEL DA SPOnLite 50000 12mths	$403,000.00	K	31%	$278,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-6000L	SEL DA SPOnlLite 6000 users	$144,690.00	K	31%	$99,836.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-6000L-12MT	SEL DA SPOnLite 6000 12mths	$57,876.00	K	31%	$39,934.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-750L	SEL DA SPOnlLite 750 users	$29,250.00	K	31%	$20,182.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-750L-12MT	SEL DA SPOnLite 750 12mths	$11,700.00	K	31%	$8,073.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-8000L	SEL DA SPOnlLite 8000 users	$182,000.00	K	31%	$125,580.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SPLO-8000L-12MT	SEL DA SPOnLite 8000 12mths	$72,800.00	K	31%	$50,232.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-100KL	SEL DATADVANTAGE UNIX FOR 100000 USERS	$3,900,000.00	K	31%	$2,691,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-10KL	SEL DATADVANTAGE UNIX FOR 10000 USERS	$436,800.00	K	31%	$301,392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-1500L	SEL DATADVANTAGE UNIX FOR 1500 USERS	$98,280.00	K	31%	$67,813.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-150KL	SEL DATADVANTAGE UNIX FOR 150000 USERS	$5,733,000.00	K	31%	$3,955,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-15KL	SEL DATADVANTAGE UNIX FOR 15000 USERS	$655,200.00	K	31%	$452,088.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-1KL	SEL DATADVANTAGE UNIX FOR 1000 USERS	$73,710.00	K	31%	$50,859.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-20KL	SEL DATADVANTAGE UNIX FOR 20000 USERS	$829,920.00	K	31%	$572,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-2500L	SEL DATADVANTAGE UNIX FOR 2500 USERS	$141,050.00	K	31%	$97,324.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-25KL	SEL DATADVANTAGE UNIX FOR 25000 USERS	$1,037,400.00	K	31%	$715,806.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-2KL	SEL DATADVANTAGE UNIX FOR 2000 USERS	$118,300.00	K	31%	$81,627.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-3500L	SEL DATADVANTAGE UNIX FOR 3500 USERS	$197,470.00	K	31%	$136,254.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-35KL	SEL DATADVANTAGE UNIX FOR 35000 USERS	$1,430,000.00	K	31%	$986,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-3KL	SEL DATADVANTAGE UNIX FOR 3000 USERS	$169,260.00	K	31%	$116,789.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-4500L	SEL DATADVANTAGE UNIX FOR 4500 USERS	$245,700.00	K	31%	$169,533.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-4KL	SEL DATADVANTAGE UNIX FOR 4000 USERS	$218,400.00	K	31%	$150,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-500L	SEL DATADVANTAGE UNIX FOR 500 USERS	$40,950.00	K	31%	$28,255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-50KL	SEL DATADVANTAGE UNIX FOR 50000 USERS	$2,015,000.00	K	31%	$1,390,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-5KL	SEL DATADVANTAGE UNIX FOR 5000 USERS	$273,000.00	K	31%	$188,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-6KL	SEL DATADVANTAGE UNIX FOR 6000 USERS	$289,380.00	K	31%	$199,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-750L	SEL DATADVANTAGE UNIX FOR 750 USERS	$58,500.00	K	31%	$40,365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-7KL	SEL DATADVANTAGE UNIX FOR 7000 USERS	$337,610.00	K	31%	$232,950.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-8KL	SEL DATADVANTAGE UNIX FOR 8000 USERS	$364,000.00	K	31%	$251,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	UX-9KL	SEL DATADVANTAGE UNIX FOR 9000 USERS	$409,500.00	K	31%	$282,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	VARONIS-30DAY	SEL VRNS 30DAY FREETRIAL	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100-100198	SEL SW VWisdom Server Ent Lic	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100199	SEL SW VWisdom Server Dept Lic	$21,538.00	K	31%	$14,861.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100206-AA	SEL AS ProbeSW-024 Lic Ann'l	$258.00	K	31%	$178.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100207-AA	SEL AS ProbeSW-032 Lic Ann'l	$351.00	K	31%	$242.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100208-AA	SEL AS ProbeSW-192 Lic Ann'l	$2,123.00	K	31%	$1,464.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100209-AA	SEL AS ProbeSW-256 Lic Ann'l	$2,843.00	K	31%	$1,961.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100210-AA	SEL AS ProbeSW-336 Lic Ann'l	$3,729.00	K	31%	$2,573.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100211-AA	SEL AS ProbeSW-384 Lic Ann'l	$4,246.00	K	31%	$2,929.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100212-AA	SEL AS ProbeSW-528 Lic Ann'l	$5,852.00	K	31%	$4,037.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic	$1,523.00	K	31%	$1,050.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100213-AA	SEL AS vSphere-001 Lic Ann I	$148.00	K	31%	$102.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100214-AA	SEL AS ProbeVM-010 Lic Ann'l	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100215-AA	SEL AS ProbeVM-050 Lic Ann'l	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100216	SEL SW ProbeVM-100 vSphere Lic	$152,308.00	K	31%	$105,092.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AA	SEL AS vSphere-100 Lic Ann I	$14,769.00	K	31%	$10,190.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100217-AA	SEL AS ProbeVM-500 Lic Ann'l	$73,846.00	K	31%	$50,953.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100276	SEL HW PCbl OM3 2F LC-LC 2M	$62.00	K	31%	$42.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100278	SEL HW PCbl OM3 2F LC-LC 3M	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100280	SEL HW PCbl OM3 2F LC-LC 5M	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCV-008LFLFLF-57-RP Cass	$1,692.00	K	31%	$1,167.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-100290	SEL HW TCV-012LRLFLF-57-RP Cass	$2,538.00	K	31%	$1,751.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100292	SEL HW TCV-012MRLFLF-57-OB Cass	$2,538.00	K	31%	$1,751.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100293	SEL HW TCV-024MRLFMR-57-OB Cass	$5,077.00	K	31%	$3,503.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100300	SEL HW TPS-01OF TCV TAP Shelf 1U	$285.00	K	31%	$196.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100301	SEL HW TPS-01OS TCV TAP Shelf 1U	$192.00	K	31%	$132.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100346	SEL HW ProbeFC8 8G MM	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100602	SEL SW FC8-0802 2 Link Lic	$21,538.00	K	31%	$14,861.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100602-AA	SEL AS ProbeFC8-0802 Lic Ann'l	$2,031.00	K	31%	$1,401.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100603	SEL SW FC8-0808 8 Link Lic	$86,154.00	K	31%	$59,446.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100603-AA	SEL AS ProbeFC8-0808 Lic Ann'l	$8,031.00	K	31%	$5,541.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100617-AA	SEL AS ProbeSWAG-24 Lic Ann'l	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100618-AA	SEL AS ProbeSWAG-192 Lic Ann'l	$351.00	K	31%	$242.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100619-AA	SEL AS ProbeSWAG-528 Lic Ann'l	$978.00	K	31%	$674.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100837	SEL HW ProbeFC8/-HD FRU Pwr Sup	$846.00	K	31%	$583.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101019	SEL HW Mob Rack Cab Probe	$17,308.00	K	31%	$11,942.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101048	SEL HW Pwr Cord C19-515 15A 15FT	$62.00	K	31%	$42.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101049	SEL HW Pwr Cord C19-520 20A 15FT	$92.00	K	31%	$63.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101050	SEL HW Pwr Cord C19-620 20A 15FT	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101051	SEL HW Pwr Cord C19-615 15A 15FT	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101052	SEL HW Pwr Cord C13-515 18IN x2	$11.00	K	31%	$7.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101053	SEL HW Pwr Cord C13-515 6FT x2	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101054	SEL HW Pwr Cord C13-C14 6FT x2	$23.00	K	31%	$15.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101055	SEL HW Pwr Cord C13-C14 18IN x2	$14.00	K	31%	$9.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101056	SEL HW Pwr Cord C13-CEE77 2M x2	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101057	SEL HW Pwr Cord C13-1363 2M x2	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101058	SEL HW Pwr Cord C13-C14 3FT x2	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101085	SEL HW PCbl OM3 12F MPOf-LC 2M	$462.00	K	31%	$318.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101216	SEL HW PCbl OM3 2F LC-LC 10M	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101228	SEL HW PCbl OM3 2F LC-LC 15M	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101231	SEL HW ProbeFC8-HD 8G MM	$52,308.00	K	31%	$36,092.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101281	SEL HW FibIns CIT Kit MPO Addon	$4,462.00	K	31%	$3,078.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101309	SEL HW FibIns CIT Kit Refill	$2,231.00	K	31%	$1,539.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101310	SEL HW FibIns CIT MPO Refill	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101311	SEL HW TCbl OM3 1F LCLC 2M x2	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101312	SEL HW TCbl OM3 12F MPOfLC 2M x2	$885.00	K	31%	$610.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101313	SEL HW TCbl OM3 1F LCSC 2M x2	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101314	SEL HW TCbl OM3 1F LCMU 2M x2	$231.00	K	31%	$159.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101315	SEL HW TCbl OM3 12F MPOmLC 2M x2	$885.00	K	31%	$610.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101318	SEL HW Ship Rack Cab 2 Probe	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101319	SEL HW Ship Rack Cab 1 Probe	$7,308.00	K	31%	$5,042.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101322	SEL HW ProbeFC8/-HD FRU Fan	$577.00	K	31%	$398.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101324	SEL HW Rack Shelf 1U 20	$485.00	K	31%	$334.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101325	SEL HW Rack Shelf 1U 24	$577.00	K	31%	$398.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101343	SEL SW FC8HD-0816 16 Link Lic	$120,000.00	K	31%	$82,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101343-AA	SEL AS ProbeFC8-0816 Lic Ann'l	$11,077.00	K	31%	$7,643.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101348	SEL HW Pwr Cord C19-C14 15A 15FT	$108.00	K	31%	$74.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101566	SEL HW SFP 8GFC 850NM MM HS x16	$7,308.00	K	31%	$5,042.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101570	SEL HW FibIns Cass Refill	$615.00	K	31%	$424.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101571	SEL HW FibIns MPO Cass Refill	$692.00	K	31%	$477.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101753	SEL SW VWisdom Srvr Ent DR Lic	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101804	SEL HW ProbeFC8-HD48 8G MM	$147,692.00	K	31%	$101,907.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101854	SEL HW FibIns CIT Adv Kit	$22,308.00	K	31%	$15,392.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101855	SEL HW Pwr Cord C13-C20 6FT x2	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass	$2,538.00	K	31%	$1,751.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102044	SEL HW ProbeFC8-HD48 FRU Fan	$1,115.00	K	31%	$769.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102046	SEL SW FC8HD48-0848 48 Link Lic	$243,077.00	K	31%	$167,723.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102046-AA	SEL AS ProbeFC8-0848 Lic Ann'l	$23,077.00	K	31%	$15,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102064	SEL HW TCV-024MRLFMR-57-EB Cass	$5,077.00	K	31%	$3,503.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102065	SEL SW FC8HD48-0824 24 Link Lic	$156,923.00	K	31%	$108,276.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102065-AA	SEL AS ProbeFC8-0824 Lic Ann'l	$14,677.00	K	31%	$10,127.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102069	SEL HW VWisdom Pltfrm Appl 4210	$60,000.00	K	31%	$41,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102070	SEL SW VWisdom Mgmt Ent Ed	$67,692.00	K	31%	$46,707.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102071	SEL SW VWisdom Mgmt Virt Ed	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102072	SEL SW VWisdom Mgmt Ent DR Ed	$33,846.00	K	31%	$23,353.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102073	SEL HW PA 4210 FRU Pwr Sup	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB	$346.00	K	31%	$238.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB	$385.00	K	31%	$265.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102076	SEL HW PA 4210 Shllw Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102091	SEL HW ProbeFC8-HD Chass	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102092	SEL HW ProbeFC8-HD48 Chass	$110,769.00	K	31%	$76,430.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt	$308.00	K	31%	$212.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102267	SEL SW ProbeSW-010 Port Lic	$1,138.00	K	31%	$785.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102267-AA	SEL AS ProbeSW-010 Lic Ann'l	$111.00	K	31%	$76.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102268	SEL SW ProbeSW-100 Port Lic	$11,385.00	K	31%	$7,855.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102268-AA	SEL AS ProbeSW-100 Lic Ann'l	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102269	SEL SW ProbeSWAG-010 Port Lic	$569.00	K	31%	$392.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102269-AA	SEL AS ProbeSWAG-010 Lic Ann'l	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102270	SEL SW ProbeSWAG-100 Port Lic	$5,692.00	K	31%	$3,927.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102270-AA	SEL AS ProbeSWAG-100 Lic Ann'l	$185.00	K	31%	$127.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102271	SEL SW ProbeNTAP-001 Node Lic	$1,769.00	K	31%	$1,220.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102271-AA	SEL AS ProbeNTAP-001 Lic Ann'l	$166.00	K	31%	$114.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102272	SEL SW ProbeNTAP-100 Node Lic	$176,923.00	K	31%	$122,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102272-AA	SEL AS ProbeNTAP-100 Lic Ann'l	$16,615.00	K	31%	$11,464.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102301	SEL HW PA 4210 Std Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102341	SEL HW TCV Blank Plate Kit x3	$38.00	K	31%	$26.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102375	SEL HW ProbeFC-16G-24 Chass	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102455	SEL HW ProbeFC8/All Shllw Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102456	SEL HW ProbeFC8/All Std Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102457	SEL HW ProbeFC8/All Rk Adpt 1U35	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102458	SEL HW PA-4210 Rk Adpt 2U35	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102490	SEL HW TCV-008LFLFLF-58-RP Cass	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102491	SEL HW TCV-012LRLFLF-58-RP Cass	$2,769.00	K	31%	$1,910.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102500	SEL HW TCV-012LRLFLF-97-RP Cass	$2,169.00	K	31%	$1,496.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR	$4,308.00	K	31%	$2,972.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102581	SEL SW Link Lic 8G 4-Link Kit	$24,615.00	K	31%	$16,984.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102581-AA	SEL AS LnkLic 8G 4Lnk Kit Ann'l	$2,215.00	K	31%	$1,528.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102582	SEL SW Link Lic 8G Full FC8-HD48	$203,077.00	K	31%	$140,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102582-AA	SEL AS LnkLic 8G FC8-HD48 Ann'l	$23,077.00	K	31%	$15,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102583	SEL SW Link Lic 8G Full FC16G24	$100,000.00	K	31%	$69,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102583-AA	SEL AS LnkLic 8G FC16G24 Ann'l	$13,292.00	K	31%	$9,171.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102584	SEL SW Link Lic 8G Full FC8-HD	$86,154.00	K	31%	$59,446.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102584-AA	SEL AS LnkLic 8G FC8-HD Ann'l	$8,862.00	K	31%	$6,114.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102595	SEL SW Link Lic 16G 4-Link Kit	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102595-AA	SEL AS LnkLic 16G 4Lnk Kit Ann'l	$2,954.00	K	31%	$2,038.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102596	SEL SW Link Lic 16G FullFC16G24	$138,462.00	K	31%	$95,538.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102596-AA	SEL AS LnkLic 16G FC16G24 Ann'l	$17,723.00	K	31%	$12,228.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR	$922.00	K	31%	$636.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102624	SEL Opt patch cable 50m OM4 MM LC-LC 2M	$88.00	K	31%	$60.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102625	SEL Opt patch cable 50um OM4 MM LC-LC 3M	$92.00	K	31%	$63.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102626	SEL Opt patch cable 50um OM4 MM LC-LC 5M	$102.00	K	31%	$70.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102627	SEL Opt patch cable 50um OM4 MM LCLC 10M	$129.00	K	31%	$89.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102645	SEL SW ProbeVM-001 HyperV Lic	$754.00	K	31%	$520.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102645-AA	SEL AS ProbeVM-001 Hyper-V Ann'l	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102646	SEL SW ProbeVM-100 HyperV Lic	$75,385.00	K	31%	$52,015.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102646-AA	SEL AS ProbeVM-100 Hyper-V Ann'l	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic	$762.00	K	31%	$525.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102647-AA	SEL AS ProbeVM-001 PowerVM Ann'l	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic	$76,154.00	K	31%	$52,546.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102648-AA	SEL AS ProbeVM-100 PowerVM Ann'l	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102697	SEL HW ProbeFC-16G-12 Chass	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102698	SEL HW ProbeNAS-10G-16 Chass	$107,692.00	K	31%	$74,307.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102700	SEL CABLE OM4 MM MTP MALE - LC B	$392.00	K	31%	$270.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102701	SEL CABLE OM4 MM MTP FEMALE2M12F	$374.00	K	31%	$258.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102702	SEL CABLE OS2 SM MTP MALE 2M12F	$263.00	K	31%	$181.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102703	SEL CABLE OS2 SM MTP FEMALE2M12F	$245.00	K	31%	$169.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102739	SEL HW PCbl OM4 12F MTPmLC 3M	$471.00	K	31%	$324.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102740	SEL HW PCbl OM4 12F MTPfLC 3M	$449.00	K	31%	$309.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102741	SEL HW PCbl OM4 12F MTPmLC 5M	$523.00	K	31%	$360.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102742	SEL HW PCbl OM4 12F MTPfLC 5M	$497.00	K	31%	$342.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102743	SEL HW PCbl OM4 12F MTPmLC 10M	$649.00	K	31%	$447.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102744	SEL HW PCbl OM4 12F MTPfLC 10M	$623.00	K	31%	$429.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102745	SEL HW PCbl OS2 SM 12F MTPmLC 3M	$309.00	K	31%	$213.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102746	SEL HW PCbl OS2 SM 12F MTPfLC 3M	$283.00	K	31%	$195.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102747	SEL HW PCbl OS2 SM 12F MTPmLC 5M	$318.00	K	31%	$219.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102748	SEL HW PCbl OS2 SM 12F MTPfLC 5M	$298.00	K	31%	$205.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102749	SEL HW PCbl OS2 SM 12F MTPmLC10M	$351.00	K	31%	$242.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102750	SEL HW PCbl OS2 SM 12F MTPfLC10M	$329.00	K	31%	$227.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass	$2,358.00	K	31%	$1,627.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass	$3,448.00	K	31%	$2,379.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass	$3,448.00	K	31%	$2,379.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass	$6,894.00	K	31%	$4,756.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass	$6,894.00	K	31%	$4,756.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102791	SEL SW Link Lic NAS 10G 1Active	$6,923.00	K	31%	$4,776.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102791-AA	SEL AS LnkLic 10G 1Lnk Actv Annl	$738.00	K	31%	$509.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102792	SEL SW Link Lic NAS 10G 1Passive	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102792-AA	SEL AS LnkLic 10G 1Lnk Pasv Annl	$92.00	K	31%	$63.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102793	SEL SW Link Lic 10G FullNAS10G16	$93,846.00	K	31%	$64,753.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102793-AA	SEL AS LnkLic 10G NAS10G16 Ann'l	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102794	SEL SW Target Lic 10G 4-Tgt Kit	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102794-AA	SEL AS TgtLic 10G 4Tgt Kit Ann'l	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102795	SEL SW Link Lic 10G 4-Link Kit	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102795-AA	SEL AS LnkLic 10G 4Lnk Kit Ann'l	$3,692.00	K	31%	$2,547.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102796	SEL SW LinkLic 10G FullFCoE10G24	$152,308.00	K	31%	$105,092.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102796-AA	SEL AS LnkLic 10G FCoE10G24 Annl	$15,231.00	K	31%	$10,509.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102797	SEL SW Link Lic 8G Full FC16G12	$61,538.00	K	31%	$42,461.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102797-AA	SEL AS LnkLic 8G FC16G12 Ann'l	$6,000.00	K	31%	$4,140.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102798	SEL SW Link Lic 16G Full FC16G12	$92,308.00	K	31%	$63,692.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102798-AA	SEL AS LnkLic 16G FC16G12 Ann'l	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102799	SEL HW ProbeFCoE-10G-24 Chass	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-103010	SEL HW VWisdom Pltfrm Appl 4220	$60,000.00	K	31%	$41,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	CSP-A	SEL VST CSP 2,501-5,000 MICROVM	$154.29	K	31%	$106.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-B	SEL VST CSP 5,001-7,500 MICROVM	$147.86	K	31%	$102.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-BASE	SEL VST CSP UP TO 2,500 MICROVM	$160.71	K	31%	$110.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-C	SEL VST CSP 7,501-15,000 MICROVM	$130.18	K	31%	$89.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-D	SEL VST CSP 15,001-25,000 MICROVM	$115.39	K	31%	$79.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-E	SEL VST CSP 25,001-50,000 MICROVM	$92.25	K	31%	$63.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-F	SEL VST CSP 50,001-100,000 MICROVM	$78.27	K	31%	$54.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-SAPM3T-A	SEL VST CSP 251-500 Managed VM	$1,152.06	K	31%	$794.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-SAPM3T-B	SEL VST CSP 501-750 Managed VM	$1,104.05	K	31%	$761.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-SAPM3T-BASE	SEL VST CSP UP TO 250 Managed VM	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-SAPM3T-C	SEL VST CSP 751-1,500 Managed VM	$972.04	K	31%	$670.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-SAPM3T-D	SEL VST CSP 1,501-2,500 Managed VM	$861.60	K	31%	$594.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-SAPM3T-E	SEL VST CSP 2,501-5,000 Managed VM	$688.82	K	31%	$475.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	CSP-SAPM3T-F	SEL VST CSP 5,001-10,000 Managed VM	$584.43	K	31%	$403.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-A	SEL VST 2,501-5,000 MICROVM	$108.00	K	31%	$74.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-B	SEL VST 5,001-7,500 MICROVM	$104.00	K	31%	$71.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-BASE	SEL VST UP TO 2,500 MICROVM	$113.00	K	31%	$77.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-C	SEL VST 7,501-15,000 MICROVM	$91.00	K	31%	$62.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-D	SEL VST 15,001-25,000 MICROVM	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-E	SEL VST 25,001-50,000 MICROVM	$65.00	K	31%	$44.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-F	SEL VST 50,001-100,000 MICROVM	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-SAPM3T-A	SEL VST 251-500 Managed VM	$806.44	K	31%	$556.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-SAPM3T-B	SEL VST 501-750 Managed VM	$772.84	K	31%	$533.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-SAPM3T-BASE	SEL VST UP TO 250 Managed VM	$840.00	K	31%	$579.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-SAPM3T-C	SEL VST 751-1,500 Managed VM	$680.43	K	31%	$469.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-SAPM3T-D	SEL VST 1,501-2,500 Managed VM	$603.12	K	31%	$416.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-SAPM3T-E	SEL VST 2,501-5,000 Managed VM	$482.17	K	31%	$332.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	EPC-SAPM3T-F	SEL VST 5,001-10,000 Managed VM	$409.10	K	31%	$282.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-BCE-P-PD	SEL VT Compliance Edition 10 MD	$75,000.00	K	31%	$51,750.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-BC-P-PD	SEL VT Branded Conn PL	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-BI-P-PD	SEL VT BI PL	$50,000.00	K	31%	$34,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-BSE-P-PD	SEL VT Risk Mgmt 10 MD PL	$170,000.00	K	31%	$117,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-BUS-P-PD	SEL VT UPG CMP to Risk Mgmt PL	$95,000.00	K	31%	$65,550.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PD	SEL VTMD PL 11-1000 MD	$230.00	K	31%	$158.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDE	SEL VTMD PL 1001-5000 MD	$186.00	K	31%	$128.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDG	SEL VTMD PL 5001-10,000 MD	$167.00	K	31%	$115.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDH	SEL VTMD PL 10,001-25,000 MD	$151.00	K	31%	$104.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDI	SEL VTMD PL 25,001-50,000 MD	$136.00	K	31%	$93.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDJ	SEL VTMD PL 50,001-100,000 MD	$122.00	K	31%	$84.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDK	SEL VTMD PL 100,001-ENT MD	$110.00	K	31%	$75.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-1000	SEL VT Compliance Edition 1000 MD	$263,340.00	K	31%	$181,704.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-4000	SEL VT Compliance Edition 4000 MD	$738,360.00	K	31%	$509,468.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-500	SEL VT Compliance Edition 500 MD	$163,170.00	K	31%	$112,587.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-1000	SEL VT Risk Mgmt Edition 1000 MD	$343,140.00	K	31%	$236,766.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-4000	SEL VT Risk Mgmt Edition 4000 MD	$818,160.00	K	31%	$564,530.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-500	SEL VT Risk Mgmt Edition 500 MD	$248,220.00	K	31%	$171,271.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	VS-CREDIT-250K	SEL Virtustream IaaS $250K Credits	$250,000.00	K	31%	$172,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUSTREAM
5	1433-LIC	SEL 1433-LIC VF-DD2-25VM-F	$20,625.00	K	31%	$14,231.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	1594-LIC	SEL 1594-LIC CA-DEVK-LIC-F	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENC100UC	SEL AV-ADV-ENTC100-UG-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENC100UC-I	SEL AV-ADV-ENTC100-UG-C)	$3,448.50	K	31%	$2,379.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENC100UC-K	SEL AV-ADV-ENTC100-UG-C)	$3,535.86	K	31%	$2,439.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT100UC	SEL AV-ADV-ENTN100-UG-C)	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT100UC-I	SEL AV-ADV-ENTN100-UG-C)	$2,299.00	K	31%	$1,586.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT100UC-K	SEL AV-ADV-ENTN100-UG-C)	$2,355.96	K	31%	$1,625.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT10UC	SEL AV-ADV-ENTC10-UG-C)	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT10UC-I	SEL AV-ADV-ENTC10-UG-C)	$344.85	K	31%	$237.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT10UC-K	SEL AV-ADV-ENTC10-UG-C)	$353.59	K	31%	$243.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADETN10UC	SEL AV-ADV-ENTN10-UG-C)	$220.00	K	31%	$151.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADETN10UC-I	SEL AV-ADV-ENTN10-UG-C)	$229.90	K	31%	$158.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADETN10UC-K	SEL AV-ADV-ENTN10-UG-C)	$235.60	K	31%	$162.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADC10UC	SEL AV-STD-ADVC10-UG-C)	$660.00	K	31%	$455.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADC10UC-I	SEL AV-STD-ADVC10-UG-C)	$689.70	K	31%	$475.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADC10UC-K	SEL AV-STD-ADVC10-UG-C)	$707.55	K	31%	$488.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADV100UC	SEL AV-STD-ADVC100-UG-C)	$6,600.00	K	31%	$4,554.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADV100UC-I	SEL AV-STD-ADVC100-UG-C)	$6,897.00	K	31%	$4,758.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ASTADV100UC-K	SEL AV-STD-ADVC100-UG-C)	$7,075.54	K	31%	$4,882.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADVN10UC	SEL AV-STD-ADVN10-UG-C)	$440.00	K	31%	$303.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADVN10UC-I	SEL AV-STD-ADVN10-UG-C)	$459.80	K	31%	$317.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADVN10UC-K	SEL AV-STD-ADVN10-UG-C)	$471.58	K	31%	$325.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDADV100UC	SEL AV-STD-ADVN100-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDADV100UC-I	SEL AV-STD-ADVN100-UG-C)	$4,598.00	K	31%	$3,172.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDADV100UC-K	SEL AV-STD-ADVN100-UG-C)	$4,715.75	K	31%	$3,253.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDENC10UC	SEL AV-STD-ENTC10-UG-C)	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDENC10UC-I	SEL AV-STD-ENTC10-UG-C)	$1,034.55	K	31%	$713.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDENC10UC-K	SEL AV-STD-ENTC10-UG-C)	$1,061.14	K	31%	$732.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDNT100UC	SEL AV-STD-ENTN100-UG-C)	$6,600.00	K	31%	$4,554.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDNT100UC-I	SEL AV-STD-ENTN100-UG-C)	$6,897.00	K	31%	$4,758.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDNT100UC-K	SEL AV-STD-ENTN100-UG-C)	$7,075.54	K	31%	$4,882.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENN10UC	SEL AV-STD-ENTN10-UG-C)	$660.00	K	31%	$455.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENN10UC-I	SEL AV-STD-ENTN10-UG-C)	$689.70	K	31%	$475.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENN10UC-K	SEL AV-STD-ENTN10-UG-C)	$707.55	K	31%	$488.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENT100UC	SEL AV-STD-ENTC100-UG-C)	$9,900.00	K	31%	$6,831.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENT100UC-I	SEL AV-STD-ENTC100-UG-C)	$10,345.50	K	31%	$7,138.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENT100UC-K	SEL AV-STD-ENTC100-UG-C)	$10,611.40	K	31%	$7,321.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTDT25GSC	SEL CA-AUTDT25-G-SSS-C)	$699.00	K	31%	$482.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTDT25GSC-I	SEL CA-AUTDT25-G-SSS-C)	$769.00	K	31%	$530.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTDT25GSC-K	SEL CA-AUTDT25-G-SSS-C)	$937.00	K	31%	$646.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTDT25PSC	SEL CA-AUTDT25-P-SSS-C)	$831.00	K	31%	$573.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTDT25PSC-I	SEL CA-AUTDT25-P-SSS-C)	$914.00	K	31%	$630.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTDT25PSC-K	SEL CA-AUTDT25-P-SSS-C)	$1,114.00	K	31%	$768.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTSV25GSC	SEL CA-AUTSV25-G-SSS-C)	$2,100.00	K	31%	$1,449.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTSV25GSC-I	SEL CA-AUTSV25-G-SSS-C)	$2,310.00	K	31%	$1,593.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTSV25GSC-K	SEL CA-AUTSV25-G-SSS-C)	$2,815.00	K	31%	$1,942.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTSV25PSC	SEL CA-AUTSV25-P-SSS-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTSV25PSC-I	SEL CA-AUTSV25-P-SSS-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AUTSV25PSC-K	SEL CA-AUTSV25-P-SSS-C)	$3,351.00	K	31%	$2,312.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC100C	SEL AV-ADVC-100-C)	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC100C-I	SEL AV-ADVC-100-C)	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC100C-K	SEL AV-ADVC-100-C)	$16,051.18	K	31%	$11,075.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC10C	SEL AV-ADVC-10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC10C-I	SEL AV-ADVC-10-C)	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC10C-K	SEL AV-ADVC-10-C)	$1,605.12	K	31%	$1,107.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN100C	SEL AV-ADVN-100-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN100C-I	SEL AV-ADVN-100-C)	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN100C-K	SEL AV-ADVN-100-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN10C	SEL AV-ADVN-10-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN10C-I	SEL AV-ADVN-10-C)	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN10C-K	SEL AV-ADVN-10-C)	$1,068.80	K	31%	$737.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC100C	SEL AV-ENTC-100-C)	$18,000.00	K	31%	$12,420.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC100C-I	SEL AV-ENTC-100-C)	$18,810.00	K	31%	$12,978.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC100C-K	SEL AV-ENTC-100-C)	$19,269.08	K	31%	$13,295.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC10C	SEL AV-ENTC-10-C)	$1,800.00	K	31%	$1,242.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC10C-I	SEL AV-ENTC-10-C)	$1,881.00	K	31%	$1,297.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC10C-K	SEL AV-ENTC-10-C)	$1,926.91	K	31%	$1,329.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN100C	SEL AV-ENTN-100-C)	$12,000.00	K	31%	$8,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN100C-I	SEL AV-ENTN-100-C)	$12,540.00	K	31%	$8,652.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN100C-K	SEL AV-ENTN-100-C)	$12,833.28	K	31%	$8,854.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN10C	SEL AV-ENTN-10-C)	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN10C-I	SEL AV-ENTN-10-C)	$1,254.00	K	31%	$865.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN10C-K	SEL AV-ENTN-10-C)	$1,283.33	K	31%	$885.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC100C	SEL AV-STDC-100-C)	$9,000.00	K	31%	$6,210.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC100C-I	SEL AV-STDC-100-C)	$9,405.00	K	31%	$6,489.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC100C-K	SEL AV-STDC-100-C)	$9,615.38	K	31%	$6,634.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC10C	SEL AV-STDC-10-C)	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC10C-I	SEL AV-STDC-10-C)	$940.50	K	31%	$648.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC10C-K	SEL AV-STDC-10-C)	$961.54	K	31%	$663.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN100C	SEL AV-STDN-100-C)	$6,000.00	K	31%	$4,140.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN100C-I	SEL AV-STDN-100-C)	$6,270.00	K	31%	$4,326.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN100C-K	SEL AV-STDN-100-C)	$6,431.96	K	31%	$4,438.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN10C	SEL AV-STDN-10-C)	$600.00	K	31%	$414.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN10C-I	SEL AV-STDN-10-C)	$627.00	K	31%	$432.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN10C-K	SEL AV-STDN-10-C)	$643.20	K	31%	$443.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CA6DEVKC	SEL CA6-DEVK-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CA6DEVKC-I	SEL CA6-DEVK-C)	$23,400.00	K	31%	$16,146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CA6DEVKC-K	SEL CA6-DEVK-C)	$22,486.98	K	31%	$15,516.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ADVC	SEL CL7-ADV-C)	$7,995.00	K	31%	$5,516.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ADVC-I	SEL CL7-ADV-C)	$9,354.15	K	31%	$6,454.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ADVC-K	SEL CL7-ADV-C)	$9,002.45	K	31%	$6,211.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ENTC	SEL CL7-ENT-C)	$9,495.00	K	31%	$6,551.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ENTC-I	SEL CL7-ENT-C)	$11,109.15	K	31%	$7,665.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ENTC-K	SEL CL7-ENT-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLAVUC	SEL CL7-OEPL-ADV-UG-C)	$5,255.00	K	31%	$3,625.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CL7OEPLAVUC-I	SEL CL7-OEPL-ADV-UG-C)	$6,148.35	K	31%	$4,242.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLAVUC-K	SEL CL7-OEPL-ADV-UG-C)	$5,910.97	K	31%	$4,078.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLETUC	SEL CL7-OEPL-ENT-UG-C)	$6,755.00	K	31%	$4,660.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLETUC-I	SEL CL7-OEPL-ENT-UG-C)	$7,903.35	K	31%	$5,453.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLETUC-K	SEL CL7-OEPL-ENT-UG-C)	$7,596.54	K	31%	$5,241.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLSTUC	SEL CL7-OEPL-STD-UG-C)	$2,755.00	K	31%	$1,900.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLSTUC-I	SEL CL7-OEPL-STD-UG-C)	$3,223.35	K	31%	$2,224.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OEPLSTUC-K	SEL CL7-OEPL-STD-UG-C)	$3,099.15	K	31%	$2,138.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STDC	SEL CL7-STD-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STDC-I	SEL CL7-STD-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STDC-K	SEL CL7-STD-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	DEVKGSC	SEL CA-DEVK-G-SSS-C)	$4,200.00	K	31%	$2,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	DEVKGSC-I	SEL CA-DEVK-G-SSS-C)	$4,620.00	K	31%	$3,187.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	DEVKGSC-K	SEL CA-DEVK-G-SSS-C)	$5,630.00	K	31%	$3,884.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	DEVKPSC	SEL CA-DEVK-P-SSS-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	DEVKPSC-I	SEL CA-DEVK-P-SSS-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	DEVKPSC-K	SEL CA-DEVK-P-SSS-C)	$6,702.00	K	31%	$4,624.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FS8PRUPRO-K	SEL FUS8-PRO-UG-PROMO)	$67.92	K	31%	$46.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS8PROC	SEL FUS8-PRO-C)	$199.99	K	31%	$137.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS8PROC-I	SEL FUS8-PRO-C)	$203.99	K	31%	$140.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS8PROC-K	SEL FUS8-PRO-C)	$183.84	K	31%	$126.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS8PROUGC	SEL FUS8-PRO-UG-C)	$119.99	K	31%	$82.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS8PROUGC-I	SEL FUS8-PRO-UG-C)	$122.39	K	31%	$84.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS8PROUGC-K	SEL FUS8-PRO-UG-C)	$110.29	K	31%	$76.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AAAPAN10UGC	SEL HZ7-AVA-APADN10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AAAPAN10UGC-I	SEL HZ7-AVA-APADN10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AAAPAN10UGC-K	SEL HZ7-AVA-APADN10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AANN100UC	SEL HZ7-AVA-ENN100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AANN100UC-I	SEL HZ7-AVA-ENN100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AANN100UC-K	SEL HZ7-AVA-ENN100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC100UC	SEL HZ7-ADC-ENC-100-UG-C)	$19,250.00	K	31%	$13,282.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC100UC-I	SEL HZ7-ADC-ENC-100-UG-C)	$20,116.25	K	31%	$13,880.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC100UCV2-K	SEL HZ7-ADC-ENC-100-UG-C)	$20,648.18	K	31%	$14,247.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC10UC	SEL HZ7-ADC-ENC-10-UG-C)	$1,925.00	K	31%	$1,328.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC10UC-I	SEL HZ7-ADC-ENC-10-UG-C)	$2,011.63	K	31%	$1,388.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC10UCV2-K	SEL HZ7-ADC-ENC-10-UG-C)	$2,064.82	K	31%	$1,424.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ADAUGN10UC	SEL HZ7-ADA-ENN10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ADAUGN10UC-I	SEL HZ7-ADA-ENN10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ADAUGN10UC-K	SEL HZ7-ADA-ENN10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEEC100GC	SEL HZ7-AVE-ENC100-UG-C)	$43,450.00	K	31%	$29,980.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEEC100GC-I	SEL HZ7-AVE-ENC100-UG-C)	$45,405.25	K	31%	$31,329.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEEC100GC-K	SEL HZ7-AVE-ENC100-UG-C)	$46,544.59	K	31%	$32,115.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEENC10GC	SEL HZ7-AVE-ENC10-UG-C)	$4,345.00	K	31%	$2,998.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEENC10GC-I	SEL HZ7-AVE-ENC10-UG-C)	$4,540.53	K	31%	$3,132.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEENC10GC-K	SEL HZ7-AVE-ENC10-UG-C)	$4,654.46	K	31%	$3,211.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEN100UGC	SEL HZ7-AVE-ENN100-UG-C)	$25,300.00	K	31%	$17,457.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEN100UGC-I	SEL HZ7-AVE-ENN100-UG-C)	$26,438.50	K	31%	$18,242.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEN100UGC-K	SEL HZ7-AVE-ENN100-UG-C)	$27,083.97	K	31%	$18,687.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN100UC	SEL HZ7-ADN-ENN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN100UC-I	SEL HZ7-ADN-ENN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN100UCV2-K	SEL HZ7-ADN-ENN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN10UC	SEL HZ7-ADN-ENN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN10UC-I	SEL HZ7-ADN-ENN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN10UCV2-K	SEL HZ7-ADN-ENN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPA100UC	SEL HZ7-AVS-APADC100-UG-C)	$25,850.00	K	31%	$17,836.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPA100UC-I	SEL HZ7-AVS-APADC100-UG-C)	$27,013.25	K	31%	$18,639.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPA100UC-K	SEL HZ7-AVS-APADC100-UG-C)	$27,696.90	K	31%	$19,110.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPAN100UC	SEL HZ7-AVS-APADN100-UG-C)	$15,400.00	K	31%	$10,626.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPAN100UC-I	SEL HZ7-AVS-APADN100-UG-C)	$16,093.00	K	31%	$11,104.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPAN100UC-K	SEL HZ7-AVS-APADN100-UG-C)	$16,510.88	K	31%	$11,392.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAC10UGC	SEL HZ7-AVA-APADC10-UG-C)	$1,925.00	K	31%	$1,328.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAC10UGC-I	SEL HZ7-AVA-APADC10-UG-C)	$2,011.63	K	31%	$1,388.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAC10UGC-K	SEL HZ7-AVA-APADC10-UG-C)	$2,064.82	K	31%	$1,424.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAD100UC	SEL HZ7-AVA-APADN100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAD100UC-I	SEL HZ7-AVA-APADN100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAD100UC-K	SEL HZ7-AVA-APADN100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEE10UGC	SEL HZ7-AVE-ENN10-UG-C)	$2,530.00	K	31%	$1,745.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEE10UGC-I	SEL HZ7-AVE-ENN10-UG-C)	$2,643.85	K	31%	$1,824.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEE10UGC-K	SEL HZ7-AVE-ENN10-UG-C)	$2,708.40	K	31%	$1,868.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEN10UC	SEL HZ7-AVA-ENN10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEN10UC-I	SEL HZ7-AVA-ENN10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEN10UC-K	SEL HZ7-AVA-ENN10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC100UC	SEL HZ7-AVS-ENC100-UG-C)	$53,350.00	K	31%	$36,811.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC100UC-I	SEL HZ7-AVS-ENC100-UG-C)	$55,750.75	K	31%	$38,468.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC100UC-K	SEL HZ7-AVS-ENC100-UG-C)	$57,194.30	K	31%	$39,464.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC10UC	SEL HZ7-AVA-ENC10-UG-C)	$4,675.00	K	31%	$3,225.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC10UC-I	SEL HZ7-AVA-ENC10-UG-C)	$4,885.38	K	31%	$3,370.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	H7AVENC10UC-K	SEL HZ7-AVA-ENC10-UG-C)	$5,006.90	K	31%	$3,454.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVNN10UC	SEL HZ7-AVS-ENN10-UG-C)	$3,190.00	K	31%	$2,201.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVNN10UC-I	SEL HZ7-AVS-ENN10-UG-C)	$3,333.55	K	31%	$2,300.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVNN10UC-K	SEL HZ7-AVS-ENN10-UG-C)	$3,420.93	K	31%	$2,360.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAC10UGC	SEL HZ7-AVS-APADC10-UG-C)	$2,585.00	K	31%	$1,783.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAC10UGC-I	SEL HZ7-AVS-APADC10-UG-C)	$2,701.33	K	31%	$1,863.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAC10UGC-K	SEL HZ7-AVS-APADC10-UG-C)	$2,769.69	K	31%	$1,911.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAD10UGC	SEL HZ7-AVS-APADN10-UG-C)	$1,540.00	K	31%	$1,062.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAD10UGC-I	SEL HZ7-AVS-APADN10-UG-C)	$1,609.30	K	31%	$1,110.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAD10UGC-K	SEL HZ7-AVS-APADN10-UG-C)	$1,651.09	K	31%	$1,139.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSEC10GC	SEL HZ7-AVS-ENC10-UG-C)	$5,335.00	K	31%	$3,681.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSEC10GC-I	SEL HZ7-AVS-ENC10-UG-C)	$5,575.08	K	31%	$3,846.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSEC10GC-K	SEL HZ7-AVS-ENC10-UG-C)	$5,719.43	K	31%	$3,946.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DDAAC10GC	SEL HZ7-ADA-ADC10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DDAAC10GC-I	SEL HZ7-ADA-ADC10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DDAAC10GC-K	SEL HZ7-ADA-ADC10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DENNA100UC	SEL HZ7-ADA-ENN100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DENNA100UC-I	SEL HZ7-ADA-ENN100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DENNA100UC-K	SEL HZ7-ADA-ENN100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7E100ERCUC	SEL HZ7-E100-AERC-UG-C)	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7E100ERCUC-I	SEL HZ7-E100-AERC-UG-C)	$14,368.75	K	31%	$9,914.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7E100ERCUC-K	SEL HZ7-E100-AERC-UG-C)	$14,748.70	K	31%	$10,176.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAEC100UGC	SEL HZ7-ENA-ENC100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAEC100UGC-I	SEL HZ7-ENA-ENC100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAEC100UGC-K	SEL HZ7-ENA-ENC100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EASD100UCV2-K	SEL HZ7-ENTA-STDA100-UG-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST100UC	SEL HZ7-EAD-STD100-UG-C)	$17,500.00	K	31%	$12,075.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST100UC-I	SEL HZ7-EAD-STD100-UG-C)	$18,287.50	K	31%	$12,618.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST100UCV2-K	SEL HZ7-EAD-STD100-UG-C)	$18,732.76	K	31%	$12,925.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST10UC	SEL HZ7-EAD-STD10-UG-C)	$1,750.00	K	31%	$1,207.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST10UC-I	SEL HZ7-EAD-STD10-UG-C)	$1,828.75	K	31%	$1,261.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST10UCV2-K	SEL HZ7-EAD-STD10-UG-C)	$1,873.28	K	31%	$1,292.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA100UC	SEL HZ7-ENTA-STDA100-UG-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA100UC-I	SEL HZ7-ENTA-STDA100-UG-C)	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA10UC	SEL HZ7-ENTA-STDA10-UG-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA10UC-I	SEL HZ7-ENTA-STDA10-UG-C)	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA10UCV2-K	SEL HZ7-ENTA-STDA10-UG-C)	$1,068.80	K	31%	$737.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC100UC	SEL HZ7-ENN-ENC-100-UG-C)	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC100UC-I	SEL HZ7-ENN-ENC-100-UG-C)	$25,863.75	K	31%	$17,845.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC100UCV2-K	SEL HZ7-ENN-ENC-100-UG-C)	$26,547.66	K	31%	$18,317.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC10UC	SEL HZ7-ENN-ENC-10-UG-C)	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC10UC-I	SEL HZ7-ENN-ENC-10-UG-C)	$2,586.38	K	31%	$1,784.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC10UCV2-K	SEL HZ7-ENN-ENC-10-UG-C)	$2,654.77	K	31%	$1,831.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENNC10UGC	SEL HZ7-ENA-ENC10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENNC10UGC-I	SEL HZ7-ENA-ENC10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENNC10UGC-K	SEL HZ7-ENA-ENC10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC100UC	SEL HZ7-LXC-ENC-100-UG-C)	$46,750.00	K	31%	$32,257.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC100UC-I	SEL HZ7-LXC-ENC-100-UG-C)	$51,425.00	K	31%	$35,483.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC100UC-K	SEL HZ7-LXC-ENC-100-UG-C)	$50,988.35	K	31%	$35,181.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC10UC	SEL HZ7-LXC-ENC-10-UG-C)	$4,675.00	K	31%	$3,225.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC10UC-I	SEL HZ7-LXC-ENC-10-UG-C)	$5,142.50	K	31%	$3,548.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC10UC-K	SEL HZ7-LXC-ENC-10-UG-C)	$5,098.84	K	31%	$3,518.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC100UC	SEL HZ7-MRG-ADC-100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC100UC-I	SEL HZ7-MRG-ADC-100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC100UCV2-K	SEL HZ7-MRG-ADC-100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC10UC	SEL HZ7-MRG-ADC-10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC10UC-I	SEL HZ7-MRG-ADC-10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC10UCV2-K	SEL HZ7-MRG-ADC-10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN100UC	SEL HZ7-MRG-ADN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN100UC-I	SEL HZ7-MRG-ADN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN100UCV2-K	SEL HZ7-MRG-ADN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN10UC	SEL HZ7-MRG-ADN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN10UC-I	SEL HZ7-MRG-ADN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN10UCV2-K	SEL HZ7-MRG-ADN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC100UC	SEL HZ7-MGP-ADC-100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC100UC-I	SEL HZ7-MGP-ADC-100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC100UCV2-K	SEL HZ7-MGP-ADC-100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC10UC	SEL HZ7-MGP-ADC-10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC10UC-I	SEL HZ7-MGP-ADC-10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC10UCV2-K	SEL HZ7-MGP-ADC-10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN100UC	SEL HZ7-MGP-ADN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN100UC-I	SEL HZ7-MGP-ADN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN100UCV2-K	SEL HZ7-MGP-ADN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN10UC	SEL HZ7-MGP-ADN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN10UC-I	SEL HZ7-MGP-ADN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN10UCV2-K	SEL HZ7-MGP-ADN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7PEPEC100GC	SEL HZ7-APA-ENC100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	H7PEPEC100GC-I	SEL HZ7-APA-ENC100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7PEPEC100GC-K	SEL HZ7-APA-ENC100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SACA100UGC	SEL HZ7-STA-ADCA100-UG-C)	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SACA100UGC-I	SEL HZ7-STA-ADCA100-UG-C)	$12,644.50	K	31%	$8,724.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SACA100UGC-K	SEL HZ7-STA-ADCA100-UG-C)	$12,986.52	K	31%	$8,960.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC100UC	SEL HZ7-ST-ADC-100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC100UC-I	SEL HZ7-ST-ADC-100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC100UCV2-K	SEL HZ7-ST-ADC-100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC10UC	SEL HZ7-ST-ADC-10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC10UC-I	SEL HZ7-ST-ADC-10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC10UCV2-K	SEL HZ7-ST-ADC-10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SAENSA10UC	SEL HZ7-STA-ENCA10-UG-C)	$2,585.00	K	31%	$1,783.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SAENSA10UC-I	SEL HZ7-STA-ENCA10-UG-C)	$2,701.33	K	31%	$1,863.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SAENSA10UC-K	SEL HZ7-STA-ENCA10-UG-C)	$2,769.69	K	31%	$1,911.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC100UC	SEL HZ7-ST-ENC-100-UG-C)	$35,750.00	K	31%	$24,667.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC100UC-I	SEL HZ7-ST-ENC-100-UG-C)	$37,358.75	K	31%	$25,777.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC100UCV2-K	SEL HZ7-ST-ENC-100-UG-C)	$38,346.61	K	31%	$26,459.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC10UC	SEL HZ7-ST-ENC-10-UG-C)	$3,575.00	K	31%	$2,466.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC10UC-I	SEL HZ7-ST-ENC-10-UG-C)	$3,735.88	K	31%	$2,577.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC10UCV2-K	SEL HZ7-ST-ENC-10-UG-C)	$3,834.66	K	31%	$2,645.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STACA10UGC	SEL HZ7-STA-ADCA10-UG-C)	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STACA10UGC-I	SEL HZ7-STA-ADCA10-UG-C)	$1,264.45	K	31%	$872.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STACA10UGC-K	SEL HZ7-STA-ADCA10-UG-C)	$1,298.65	K	31%	$896.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STADC10UGC	SEL HZ7-STA-ADC10-UG-C)	$2,310.00	K	31%	$1,593.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STADC10UGC-I	SEL HZ7-STA-ADC10-UG-C)	$2,413.95	K	31%	$1,665.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STADC10UGC-K	SEL HZ7-STA-ADC10-UG-C)	$2,478.55	K	31%	$1,710.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD100UC	SEL HZ7-STDA-STD100-UG-C)	$7,000.00	K	31%	$4,830.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD100UC-I	SEL HZ7-STDA-STD100-UG-C)	$7,315.00	K	31%	$5,047.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD100UCV2-K	SEL HZ7-STDA-STD100-UG-C)	$7,504.60	K	31%	$5,178.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD10UC	SEL HZ7-STDA-STD10-UG-C)	$700.00	K	31%	$483.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD10UC-I	SEL HZ7-STDA-STD10-UG-C)	$731.50	K	31%	$504.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD10UCV2-K	SEL HZ7-STDA-STD10-UG-C)	$750.46	K	31%	$517.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TAST100UC	SEL HZ7-TAC-STA100-UG-C)	$17,100.00	K	31%	$11,799.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TAST100UC-I	SEL HZ7-TAC-STA100-UG-C)	$17,869.50	K	31%	$12,329.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TAST100UCV2-K	SEL HZ7-TAC-STA100-UG-C)	$18,349.68	K	31%	$12,661.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TCST10GC	SEL HZ7-TCL-STA10-UG-C)	$1,700.00	K	31%	$1,173.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TCST10GC-I	SEL HZ7-TCL-STA10-UG-C)	$1,776.50	K	31%	$1,225.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TCST10GC-K	SEL HZ7-TCL-STA10-UG-C)	$1,819.64	K	31%	$1,255.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7THIST100UC	SEL HZ7-THIN-ST100-UG-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7THIST100UC-I	SEL HZ7-THIN-ST100-UG-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7THIST100UCV2-K	SEL HZ7-THIN-ST100-UG-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TPOS10UC	SEL HZ7-TPRO-ST10-UG-C)	$2,100.00	K	31%	$1,449.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TPOS10UC-I	SEL HZ7-TPRO-ST10-UG-C)	$2,194.50	K	31%	$1,514.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TPOS10UCV2-K	SEL HZ7-TPRO-ST10-UG-C)	$2,248.70	K	31%	$1,551.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC100UC	SEL HZ7-UEM-ENC-100-UG-C)	$52,500.00	K	31%	$36,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC100UC-I	SEL HZ7-UEM-ENC-100-UG-C)	$54,862.50	K	31%	$37,855.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC100UC-K	SEL HZ7-UEM-ENC-100-UG-C)	$56,274.90	K	31%	$38,829.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC10UC	SEL HZ7-UEM-ENC-10-UG-C)	$5,250.00	K	31%	$3,622.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC10UC-I	SEL HZ7-UEM-ENC-10-UG-C)	$5,486.25	K	31%	$3,785.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC10UC-K	SEL HZ7-UEM-ENC-10-UG-C)	$5,627.49	K	31%	$3,882.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN100UC	SEL HZ7-UEM-ENN-100-UG-C)	$32,000.00	K	31%	$22,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN100UC-I	SEL HZ7-UEM-ENN-100-UG-C)	$33,440.00	K	31%	$23,073.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN100UC-K	SEL HZ7-UEM-ENN-100-UG-C)	$34,285.93	K	31%	$23,657.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN10UC	SEL HZ7-UEM-ENN-10-UG-C)	$3,200.00	K	31%	$2,208.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN10UC-I	SEL HZ7-UEM-ENN-10-UG-C)	$3,344.00	K	31%	$2,307.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN10UC-K	SEL HZ7-UEM-ENN-10-UG-C)	$3,428.59	K	31%	$2,365.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC100UC	SEL HZ7-VAD-ADC-100-UG-C)	$23,000.00	K	31%	$15,870.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC100UC-I	SEL HZ7-VAD-ADC-100-UG-C)	$24,035.00	K	31%	$16,584.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC100UCV2-K	SEL HZ7-VAD-ADC-100-UG-C)	$24,632.24	K	31%	$16,996.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC10UC	SEL HZ7-VAD-ADC-10-UG-C)	$2,300.00	K	31%	$1,587.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC10UC-I	SEL HZ7-VAD-ADC-10-UG-C)	$2,403.50	K	31%	$1,658.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC10UCV2-K	SEL HZ7-VAD-ADC-10-UG-C)	$2,463.22	K	31%	$1,699.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC100UC	SEL HZ7-VAD-ENC-100-UG-C)	$42,250.00	K	31%	$29,152.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC100UC-I	SEL HZ7-VAD-ENC-100-UG-C)	$44,151.25	K	31%	$30,464.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC100UCV2-K	SEL HZ7-VAD-ENC-100-UG-C)	$45,318.73	K	31%	$31,269.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC10UC	SEL HZ7-VAD-ENC-10-UG-C)	$4,225.00	K	31%	$2,915.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC10UC-I	SEL HZ7-VAD-ENC-10-UG-C)	$4,415.13	K	31%	$3,046.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC10UCV2-K	SEL HZ7-VAD-ENC-10-UG-C)	$4,531.87	K	31%	$3,126.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VANC100UC	SEL HZ7-AVA-ENC100-UG-C)	$46,750.00	K	31%	$32,257.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VANC100UC-I	SEL HZ7-AVA-ENC100-UG-C)	$48,853.75	K	31%	$33,709.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VANC100UC-K	SEL HZ7-AVA-ENC100-UG-C)	$50,068.95	K	31%	$34,547.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAPADC100UC	SEL HZ7-AVA-APADC100-UG-C)	$19,250.00	K	31%	$13,282.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAPADC100UC-I	SEL HZ7-AVA-APADC100-UG-C)	$20,116.25	K	31%	$13,880.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAPADC100UC-K	SEL HZ7-AVA-APADC100-UG-C)	$20,648.18	K	31%	$14,247.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VENS100UC	SEL HZ7-VENT-ST100-UG-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VENS100UC-I	SEL HZ7-VENT-ST100-UG-C)	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VENS100UCV2-K	SEL HZ7-VENT-ST100-UG-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	H7VETS10UC	SEL HZ7-VENT-ST10-UG-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VETS10UC-I	SEL HZ7-VENT-ST10-UG-C)	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VETS10UCV2-K	SEL HZ7-VENT-ST10-UG-C)	$1,068.80	K	31%	$737.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VSEN100GC	SEL HZ7-AVS-ENN100-UG-C)	$31,900.00	K	31%	$22,011.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VSEN100GC-I	SEL HZ7-AVS-ENN100-UG-C)	$33,335.50	K	31%	$23,001.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VSEN100GC-K	SEL HZ7-AVS-ENN100-UG-C)	$34,209.32	K	31%	$23,604.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD100UGC	SEL HZ7-WSP-ADN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD100UGC-I	SEL HZ7-WSP-ADN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD100UGC-K	SEL HZ7-WSP-ADN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD10UGC	SEL HZ7-WSP-ADN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD10UGC-I	SEL HZ7-WSP-ADN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD10UGC-K	SEL HZ7-WSP-ADN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HAPA7NC10UC	SEL HZ7-APA-ENC10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HAPA7NC10UC-I	SEL HZ7-APA-ENC10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HAPA7NC10UC-K	SEL HZ7-APA-ENC10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HF8W12FXUC	SEL HZ-F8WS12-FLX-UG-C)	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HF8W12FXUC-I	SEL HZ-F8WS12-FLX-UG-C)	$104.50	K	31%	$72.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HF8W12FXUC-K	SEL HZ-F8WS12-FLX-UG-C)	$106.88	K	31%	$73.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGANEN100UGC	SEL HZ7-APS-ENN100-UG-C)	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGANEN100UGC-I	SEL HZ7-APS-ENN100-UG-C)	$25,863.75	K	31%	$17,845.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGANEN100UGC-K	SEL HZ7-APS-ENN100-UG-C)	$26,547.66	K	31%	$18,317.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGENANN100UC	SEL HZ7-ENA-ENN100-UG-C)	$7,150.00	K	31%	$4,933.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGENANN100UC-I	SEL HZ7-ENA-ENN100-UG-C)	$7,471.75	K	31%	$5,155.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGENANN100UC-K	SEL HZ7-ENA-ENN100-UG-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HSTENCA100UGC	SEL HZ7-STA-ENCA100-UG-C)	$25,850.00	K	31%	$17,836.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HSTENCA100UGC-I	SEL HZ7-STA-ENCA100-UG-C)	$27,013.25	K	31%	$18,639.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HSTENCA100UGC-K	SEL HZ7-STA-ENCA100-UG-C)	$27,696.90	K	31%	$19,110.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A100AERCC	SEL HZ7-A100-AERC-C)	$30,000.00	K	31%	$20,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A100AERCC-I	SEL HZ7-A100-AERC-C)	$31,350.00	K	31%	$21,631.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A100AERCC-K	SEL HZ7-A100-AERC-C)	$32,140.67	K	31%	$22,177.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A10AERCC	SEL HZ7-A10-AERC-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A10AERCC-I	SEL HZ7-A10-AERC-C)	$3,135.00	K	31%	$2,163.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A10AERCC-K	SEL HZ7-A10-AERC-C)	$3,214.07	K	31%	$2,217.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC100C	SEL HZ7-ADC-100-C)	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC100C-I	SEL HZ7-ADC-100-C)	$41,800.00	K	31%	$28,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC100CV2-K	SEL HZ7-ADC-100-C)	$42,866.99	K	31%	$29,578.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC10C	SEL HZ7-ADC-10-C)	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC10C-I	SEL HZ7-ADC-10-C)	$4,180.00	K	31%	$2,884.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC10CV2-K	SEL HZ7-ADC-10-C)	$4,286.70	K	31%	$2,957.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN100C	SEL HZ7-ADN-100-C)	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN100C-I	SEL HZ7-ADN-100-C)	$26,125.00	K	31%	$18,026.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN100CV2-K	SEL HZ7-ADN-100-C)	$26,777.51	K	31%	$18,476.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN10C	SEL HZ7-ADN-10-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN10C-I	SEL HZ7-ADN-10-C)	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN10CV2-K	SEL HZ7-ADN-10-C)	$2,677.75	K	31%	$1,847.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA100C	SEL HZ7-ADN-A100-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA100C-I	SEL HZ7-ADN-A100-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA100C-K	SEL HZ7-ADN-A100-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA10C	SEL HZ7-ADN-A10-C)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA10C-I	SEL HZ7-ADN-A10-C)	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA10C-K	SEL HZ7-ADN-A10-C)	$2,141.43	K	31%	$1,477.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC100C	SEL HZ7-AP-ADC100-C)	$32,500.00	K	31%	$22,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC100C-I	SEL HZ7-AP-ADC100-C)	$33,962.50	K	31%	$23,434.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC100C-K	SEL HZ7-AP-ADC100-C)	$34,822.25	K	31%	$24,027.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC10C	SEL HZ7-AP-ADC10-C)	$3,250.00	K	31%	$2,242.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC10C-I	SEL HZ7-AP-ADC10-C)	$3,396.25	K	31%	$2,343.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC10C-K	SEL HZ7-AP-ADC10-C)	$3,482.22	K	31%	$2,402.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN100C	SEL HZ7-AP-ADN100-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN100C-I	SEL HZ7-AP-ADN100-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN100C-K	SEL HZ7-AP-ADN100-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN10C	SEL HZ7-AP-ADN10-C)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN10C-I	SEL HZ7-AP-ADN10-C)	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN10C-K	SEL HZ7-AP-ADN10-C)	$2,141.43	K	31%	$1,477.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC100C	SEL HZ7-AP-STC100-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC100C-I	SEL HZ7-AP-STC100-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC100C-K	SEL HZ7-AP-STC100-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC10C	SEL HZ7-AP-STC10-C)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC10C-I	SEL HZ7-AP-STC10-C)	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC10C-K	SEL HZ7-AP-STC10-C)	$2,141.43	K	31%	$1,477.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN100C	SEL HZ7-AP-STN100-C)	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN100C-I	SEL HZ7-AP-STN100-C)	$13,062.50	K	31%	$9,013.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN100C-K	SEL HZ7-AP-STN100-C)	$13,369.60	K	31%	$9,225.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN10C	SEL HZ7-AP-STN10-C)	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN10C-I	SEL HZ7-AP-STN10-C)	$1,306.25	K	31%	$901.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN10C-K	SEL HZ7-AP-STN10-C)	$1,336.96	K	31%	$922.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7DADC100GC	SEL HZ7-ADA-ADC100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7DADC100GC-I	SEL HZ7-ADA-ADC100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ7DADC100GC-K	SEL HZ7-ADA-ADC100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E100AERCC	SEL HZ7-E100-AERC-C)	$42,500.00	K	31%	$29,325.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E100AERCC-I	SEL HZ7-E100-AERC-C)	$44,412.50	K	31%	$30,644.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E100AERCC-K	SEL HZ7-E100-AERC-C)	$45,548.57	K	31%	$31,428.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCC	SEL HZ7-E10-AERC-C)	$4,250.00	K	31%	$2,932.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCC-I	SEL HZ7-E10-AERC-C)	$4,441.25	K	31%	$3,064.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCC-K	SEL HZ7-E10-AERC-C)	$4,554.86	K	31%	$3,142.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCUGC	SEL HZ7-E10-AERC-UG-C)	$1,375.00	K	31%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCUGC-I	SEL HZ7-E10-AERC-UG-C)	$1,436.88	K	31%	$991.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCUGC-K	SEL HZ7-E10-AERC-UG-C)	$1,474.87	K	31%	$1,017.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7EDENC100UC	SEL HZ7-ADA-ENC100-UG-C)	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7EDENC100UC-I	SEL HZ7-ADA-ENC100-UG-C)	$31,611.25	K	31%	$21,811.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7EDENC100UC-K	SEL HZ7-ADA-ENC100-UG-C)	$32,447.13	K	31%	$22,388.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC100C	SEL HZ7-ENC-100-C)	$57,500.00	K	31%	$39,675.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC100C-I	SEL HZ7-ENC-100-C)	$60,087.50	K	31%	$41,460.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC100CV2-K	SEL HZ7-ENC-100-C)	$61,638.06	K	31%	$42,530.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC10C	SEL HZ7-ENC-10-C)	$5,750.00	K	31%	$3,967.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC10C-I	SEL HZ7-ENC-10-C)	$6,008.75	K	31%	$4,146.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC10CV2-K	SEL HZ7-ENC-10-C)	$6,163.81	K	31%	$4,253.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN100C	SEL HZ7-ENN-100-C)	$35,000.00	K	31%	$24,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN100C-I	SEL HZ7-ENN-100-C)	$36,575.00	K	31%	$25,236.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN100CV2-K	SEL HZ7-ENN-100-C)	$37,503.83	K	31%	$25,877.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN10C	SEL HZ7-ENN-10-C)	$3,500.00	K	31%	$2,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN10C-I	SEL HZ7-ENN-10-C)	$3,657.50	K	31%	$2,523.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN10CV2-K	SEL HZ7-ENN-10-C)	$3,750.38	K	31%	$2,587.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100C	SEL HZ7-ENN-A100-C)	$28,500.00	K	31%	$19,665.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100C-I	SEL HZ7-ENN-A100-C)	$29,782.50	K	31%	$20,549.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100C-K	SEL HZ7-ENN-A100-C)	$30,531.72	K	31%	$21,066.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100UGC	SEL HZ7-ENN-A100-UG-C)	$9,350.00	K	31%	$6,451.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100UGC-I	SEL HZ7-ENN-A100-UG-C)	$9,770.75	K	31%	$6,741.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100UGC-K	SEL HZ7-ENN-A100-UG-C)	$9,998.47	K	31%	$6,898.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10C	SEL HZ7-ENN-A10-C)	$2,850.00	K	31%	$1,966.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10C-I	SEL HZ7-ENN-A10-C)	$2,978.25	K	31%	$2,054.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10C-K	SEL HZ7-ENN-A10-C)	$3,053.17	K	31%	$2,106.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10UGC	SEL HZ7-ENN-A10-UG-C)	$935.00	K	31%	$645.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10UGC-I	SEL HZ7-ENN-A10-UG-C)	$977.08	K	31%	$674.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10UGC-K	SEL HZ7-ENN-A10-UG-C)	$999.85	K	31%	$689.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GAEN10UGC	SEL HZ7-APS-ENN10-UG-C)	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GAEN10UGC-I	SEL HZ7-APS-ENN10-UG-C)	$2,586.38	K	31%	$1,784.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GAEN10UGC-K	SEL HZ7-APS-ENN10-UG-C)	$2,654.77	K	31%	$1,831.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GUAN10UGC	SEL HZ7-ENA-ENN10-UG-C)	$715.00	K	31%	$493.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GUAN10UGC-I	SEL HZ7-ENA-ENN10-UG-C)	$747.18	K	31%	$515.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GUAN10UGC-K	SEL HZ7-ENA-ENN10-UG-C)	$770.00	K	31%	$531.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC100C	SEL HZ7-LXC-100-C)	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC100C-I	SEL HZ7-LXC-100-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC100C-K	SEL HZ7-LXC-100-C)	$16,357.65	K	31%	$11,286.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC10C	SEL HZ7-LXC-10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC10C-I	SEL HZ7-LXC-10-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC10C-K	SEL HZ7-LXC-10-C)	$1,635.76	K	31%	$1,128.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD100C	SEL HZ7-STD-100-C)	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD100C-I	SEL HZ7-STD-100-C)	$26,125.00	K	31%	$18,026.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD100CV2-K	SEL HZ7-STD-100-C)	$26,777.51	K	31%	$18,476.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD10C	SEL HZ7-STD-10-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD10C-I	SEL HZ7-STD-10-C)	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD10CV2-K	SEL HZ7-STD-10-C)	$2,677.75	K	31%	$1,847.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA100C	SEL HZ7-STD-A100-C)	$19,000.00	K	31%	$13,110.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA100C-I	SEL HZ7-STD-A100-C)	$19,855.00	K	31%	$13,699.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA100CV2-K	SEL HZ7-STD-A100-C)	$20,341.71	K	31%	$14,035.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA10C	SEL HZ7-STD-A10-C)	$1,900.00	K	31%	$1,311.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA10C-I	SEL HZ7-STD-A10-C)	$1,985.50	K	31%	$1,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA10CV2-K	SEL HZ7-STD-A10-C)	$2,034.17	K	31%	$1,403.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZAAAN100UC	SEL HZ7-ADA-ADN100-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZAAAN100UC-I	SEL HZ7-ADA-ADN100-UG-C)	$5,747.50	K	31%	$3,965.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZAAAN100UC-K	SEL HZ7-ADA-ADN100-UG-C)	$5,895.65	K	31%	$4,068.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZADEC10UGC	SEL HZ7-ADA-ENC10-UG-C)	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZADEC10UGC-I	SEL HZ7-ADA-ENC10-UG-C)	$3,161.13	K	31%	$2,181.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZADEC10UGC-K	SEL HZ7-ADA-ENC10-UG-C)	$3,244.71	K	31%	$2,238.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZDDNAA10UGC	SEL HZ7-ADA-ADN10-UG-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZDDNAA10UGC-I	SEL HZ7-ADA-ADN10-UG-C)	$574.75	K	31%	$396.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZDDNAA10UGC-K	SEL HZ7-ADA-ADN10-UG-C)	$589.56	K	31%	$406.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZF7W11FXUC	SEL HZ-F7WS11-FLX-UG-C)	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZF7W11FXUC-I	SEL HZ-F7WS11-FLX-UG-C)	$156.75	K	31%	$108.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZF7W11FXUC-K	SEL HZ-F7WS11-FLX-UG-C)	$160.51	K	31%	$110.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX10C-I	SEL HZ-FLX-10-C)	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX10CV2-K	SEL HZ-FLX-10-C)	$2,677.75	K	31%	$1,847.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX1C	SEL HZ-FLX-1-C)	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZFLX1C-I	SEL HZ-FLX-1-C)	$261.25	K	31%	$180.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX1C-K	SEL HZ-FLX-1-C)	$267.78	K	31%	$184.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLXAD10C	SEL HZ-FLX-AD10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C)	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLXAD10CV2-K	SEL HZ-FLX-AD10-C)	$1,605.12	K	31%	$1,107.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPANA100UC	SEL HZ7-APA-ENN100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPANA100UC-I	SEL HZ7-APA-ENN100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPANA100UC-K	SEL HZ7-APA-ENN100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPASE100UGC	SEL HZ7-APS-ENC100-UG-C)	$41,250.00	K	31%	$28,462.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPASE100UGC-I	SEL HZ7-APS-ENC100-UG-C)	$43,106.25	K	31%	$29,743.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPASE100UGC-K	SEL HZ7-APS-ENC100-UG-C)	$44,246.09	K	31%	$30,529.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPSEC10UGC	SEL HZ7-APS-ENC10-UG-C)	$4,125.00	K	31%	$2,846.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPSEC10UGC-I	SEL HZ7-APS-ENC10-UG-C)	$4,310.63	K	31%	$2,974.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPSEC10UGC-K	SEL HZ7-APS-ENC10-UG-C)	$4,424.61	K	31%	$3,052.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPUGENN10UGC	SEL HZ7-APA-ENN10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPUGENN10UGC-I	SEL HZ7-APA-ENN10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPUGENN10UGC-K	SEL HZ7-APA-ENN10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZTAADC100UC	SEL HZ7-STA-ADC100-UG-C)	$23,100.00	K	31%	$15,939.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZTAADC100UC-I	SEL HZ7-STA-ADC100-UG-C)	$24,139.50	K	31%	$16,656.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZTAADC100UC-K	SEL HZ7-STA-ADC100-UG-C)	$24,785.47	K	31%	$17,101.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP100C	SEL MGP-100-C)	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP100C-I	SEL MGP-100-C)	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP100CV2-K	SEL MGP-100-C)	$16,051.18	K	31%	$11,075.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP10C	SEL MGP-10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP10C-I	SEL MGP-10-C)	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP10CV2-K	SEL MGP-10-C)	$1,605.12	K	31%	$1,107.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC100UC	SEL NX-ADV-ENTC100-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC100UC-I	SEL NX-ADV-ENTC100-UG-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC100UC-K	SEL NX-ADV-ENTC100-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC10UC	SEL NX-ADV-ENTC-10-UG-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC10UC-I	SEL NX-ADV-ENTC-10-UG-C)	$643.50	K	31%	$444.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC10UC-K	SEL NX-ADV-ENTC-10-UG-C)	$617.91	K	31%	$426.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENTUC	SEL NX-ADV-ENT-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENTUC-I	SEL NX-ADV-ENT-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENTUC-K	SEL NX-ADV-ENT-UG-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC	SEL NX-ADV-C)	$4,495.00	K	31%	$3,101.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC100C	SEL NX-ADVC-100-C)	$9,000.00	K	31%	$6,210.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC100C-I	SEL NX-ADVC-100-C)	$10,530.00	K	31%	$7,265.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC100C-K	SEL NX-ADVC-100-C)	$10,151.70	K	31%	$7,004.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC10C	SEL NX-ADVC-10-C)	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC10C-I	SEL NX-ADVC-10-C)	$1,053.00	K	31%	$726.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC10C-K	SEL NX-ADVC-10-C)	$1,015.17	K	31%	$700.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC-I	SEL NX-ADV-C)	$5,259.15	K	31%	$3,628.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC-K	SEL NX-ADV-C)	$5,052.87	K	31%	$3,486.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC	SEL NX-ENT-C)	$6,995.00	K	31%	$4,826.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC100C	SEL NX-ENTC-100-C)	$14,000.00	K	31%	$9,660.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC100C-I	SEL NX-ENTC-100-C)	$16,380.00	K	31%	$11,302.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC100C-K	SEL NX-ENTC-100-C)	$15,744.71	K	31%	$10,863.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC10C	SEL NX-ENTC-10-C)	$1,400.00	K	31%	$966.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC10C-I	SEL NX-ENTC-10-C)	$1,638.00	K	31%	$1,130.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC10C-K	SEL NX-ENTC-10-C)	$1,574.47	K	31%	$1,086.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC-I	SEL NX-ENT-C)	$8,184.15	K	31%	$5,647.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC-K	SEL NX-ENT-C)	$7,853.20	K	31%	$5,418.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXRB25VMC	SEL NX-RB-25VM-C)	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXRB25VMC-I	SEL NX-RB-25VM-C)	$14,625.00	K	31%	$10,091.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXRB25VMC-K	SEL NX-RB-25VM-C)	$14,059.15	K	31%	$9,700.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTADVUC	SEL NX-STD-ADV-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTADVUC-I	SEL NX-STD-ADV-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTADVUC-K	SEL NX-STD-ADV-UG-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTDC	SEL NX-STD-C)	$1,995.00	K	31%	$1,376.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTDC-I	SEL NX-STD-C)	$2,334.15	K	31%	$1,610.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTDC-K	SEL NX-STD-C)	$2,241.04	K	31%	$1,546.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTETUGC	SEL NX-STD-ENT-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTETUGC-I	SEL NX-STD-ENT-UG-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTETUGC-K	SEL NX-STD-ENT-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVAPAHLCC	SEL PV-APAH-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVAPAHLCC-I	SEL PV-APAH-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVAPAHLCC-K	SEL PV-APAH-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVAPATCLC	SEL PV-APATC-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVAPATCLC-I	SEL PV-APATC-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVAPATCLC-K	SEL PV-APATC-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVDEVSGC	SEL PV-DEVS-G-SUP-C)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVDEVSGC-I	SEL PV-DEVS-G-SUP-C)	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVDEVSGC-K	SEL PV-DEVS-G-SUP-C)	$2,292.00	K	31%	$1,581.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVDEVSLICC	SEL PV-DEVS-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVDEVSLICC-I	SEL PV-DEVS-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVDEVSLICC-K	SEL PV-DEVS-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	PVRMQOSLC	SEL PV-RBMQOSS-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVRMQOSLC-I	SEL PV-RBMQOSS-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PVRMQOSLC-K	SEL PV-RBMQOSS-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PV-TCSS-C	SEL PV-TCSS-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PV-TCSS-C-I	SEL PV-TCSS-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	PV-TCSS-C-K	SEL PV-TCSS-C)	$2,865.00	K	31%	$1,976.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6ADED10UC	SEL ST6-ADEN-D10-UG-C)	$220.00	K	31%	$151.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6ADED10UC-I	SEL ST6-ADEN-D10-UG-C)	$257.40	K	31%	$177.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6ADED10UC-K	SEL ST6-ADEN-D10-UG-C)	$247.09	K	31%	$170.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6AEN100UC	SEL ST6-ADEN-D100-UG-C)	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6AEN100UC-I	SEL ST6-ADEN-D100-UG-C)	$2,574.00	K	31%	$1,776.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6AEN100UC-K	SEL ST6-ADEN-D100-UG-C)	$2,470.89	K	31%	$1,704.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SAD100UC	SEL ST6-STAD-D100-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SAD100UC-I	SEL ST6-STAD-D100-UG-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SAD100UC-K	SEL ST6-STAD-D100-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEN100UC	SEL ST6-STEN-D100-UG-C)	$7,700.00	K	31%	$5,313.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEN100UC-I	SEL ST6-STEN-D100-UG-C)	$9,009.00	K	31%	$6,216.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEN100UC-K	SEL ST6-STEN-D100-UG-C)	$8,619.37	K	31%	$5,947.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEND10UC	SEL ST6-STEN-D10-UG-C)	$770.00	K	31%	$531.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEND10UC-I	SEL ST6-STEN-D10-UG-C)	$900.90	K	31%	$621.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEND10UC-K	SEL ST6-STEN-D10-UG-C)	$861.94	K	31%	$594.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITC	SEL SPP-CREDIT-C)	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITC-I	SEL SPP-CREDIT-C)	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL1	SEL SPP-CREDIT-C-L1)	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL1-I	SEL SPP-CREDIT-C-L1)	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL2	SEL SPP-CREDIT-C-L2)	$98.00	K	31%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL2-I	SEL SPP-CREDIT-C-L2)	$98.00	K	31%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL3	SEL SPP-CREDIT-C-L3)	$97.00	K	31%	$66.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL3-I	SEL SPP-CREDIT-C-L3)	$97.00	K	31%	$66.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL4	SEL SPP-CREDIT-C-L4)	$96.00	K	31%	$66.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	SPPCREDITCL4-I	SEL SPP-CREDIT-C-L4)	$96.00	K	31%	$66.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD100PRO2	SEL ST6-AD-D100-PRO)	$9,000.00	K	31%	$6,210.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD100PRO2-I	SEL ST6-AD-D100-PRO)	$10,530.00	K	31%	$7,265.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD100PRO2-K	SEL ST6-AD-D100-PRO)	$10,151.70	K	31%	$7,004.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD10PRO2	SEL ST6-AD-D10-PRO)	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD10PRO2-I	SEL ST6-AD-D10-PRO)	$1,053.00	K	31%	$726.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD10PRO2-K	SEL ST6-AD-D10-PRO)	$1,015.17	K	31%	$700.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADC	SEL ST6-AD-C)	$3,995.00	K	31%	$2,756.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADC-I	SEL ST6-AD-C)	$4,674.15	K	31%	$3,225.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADC-K	SEL ST6-AD-C)	$4,493.56	K	31%	$3,100.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD100C	SEL ST6-AD-D100-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD100C-I	SEL ST6-AD-D100-C)	$11,700.00	K	31%	$8,073.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD100C-K	SEL ST6-AD-D100-C)	$11,224.33	K	31%	$7,744.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD10C	SEL ST6-AD-D10-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD10C-I	SEL ST6-AD-D10-C)	$1,170.00	K	31%	$807.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD10C-K	SEL ST6-AD-D10-C)	$1,122.43	K	31%	$774.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADENUGC	SEL ST6-AD-EN-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADENUGC-I	SEL ST6-AD-EN-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADENUGC-K	SEL ST6-AD-EN-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADPRO2	SEL ST6-AD-PRO)	$3,595.50	K	31%	$2,480.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADPRO2-I	SEL ST6-AD-PRO)	$4,206.74	K	31%	$2,902.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADPRO2-K	SEL ST6-AD-PRO)	$4,041.53	K	31%	$2,788.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ED100PRO2	SEL ST6-EN-D100-PRO)	$10,800.00	K	31%	$7,452.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ED100PRO2-I	SEL ST6-EN-D100-PRO)	$12,636.00	K	31%	$8,718.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ED100PRO2-K	SEL ST6-EN-D100-PRO)	$12,143.73	K	31%	$8,379.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EN10PRO2	SEL ST6-EN-D10-PRO)	$1,080.00	K	31%	$745.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EN10PRO2-I	SEL ST6-EN-D10-PRO)	$1,263.60	K	31%	$871.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EN10PRO2-K	SEL ST6-EN-D10-PRO)	$1,214.37	K	31%	$837.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENC	SEL ST6-EN-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENC-I	SEL ST6-EN-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENC-K	SEL ST6-EN-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END100C	SEL ST6-EN-D100-C)	$12,000.00	K	31%	$8,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END100C-I	SEL ST6-EN-D100-C)	$14,040.00	K	31%	$9,687.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END100C-K	SEL ST6-EN-D100-C)	$13,522.83	K	31%	$9,330.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END100GC-I	SEL ST6-EN-D100-G-SSS-C)	$2,948.40	K	31%	$2,034.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END10C	SEL ST6-EN-D10-C)	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END10C-I	SEL ST6-EN-D10-C)	$1,404.00	K	31%	$968.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END10C-K	SEL ST6-EN-D10-C)	$1,352.28	K	31%	$933.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENPRO2	SEL ST6-EN-PRO)	$4,945.50	K	31%	$3,412.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENPRO2-I	SEL ST6-EN-PRO)	$5,786.24	K	31%	$3,992.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENPRO2-K	SEL ST6-EN-PRO)	$5,558.54	K	31%	$3,835.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VMC	SEL ST6-RB-25VM-C)	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C)	$14,625.00	K	31%	$10,091.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VMC-K	SEL ST6-RB-25VM-C)	$14,059.15	K	31%	$9,700.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VPRO2	SEL ST6-RB-25VM-PRO)	$11,250.00	K	31%	$7,762.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VPRO2-I	SEL ST6-RB-25VM-PRO)	$13,162.50	K	31%	$9,082.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VPRO2-K	SEL ST6-RB-25VM-PRO)	$12,680.05	K	31%	$8,749.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ST6RBAD25C	SEL ST6-RBAD-25-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBAD25C-I	SEL ST6-RBAD-25-C)	$23,400.00	K	31%	$16,146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBAD25C-K	SEL ST6-RBAD-25-C)	$22,486.98	K	31%	$15,516.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6SDT10PRO2	SEL ST6-VSDT10-PRO)	$450.00	K	31%	$310.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6SDT10PRO2-I	SEL ST6-VSDT10-PRO)	$526.50	K	31%	$363.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6SDT10PRO2-K	SEL ST6-VSDT10-PRO)	$506.05	K	31%	$349.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADD10UC	SEL ST6-STAD-D10-UG-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADD10UC-I	SEL ST6-STAD-D10-UG-C)	$643.50	K	31%	$444.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADD10UC-K	SEL ST6-STAD-D10-UG-C)	$617.91	K	31%	$426.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADUC	SEL ST6-ST-AD-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADUC-I	SEL ST6-ST-AD-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADUC-K	SEL ST6-ST-AD-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STENUC	SEL ST6-ST-EN-UG-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STENUC-I	SEL ST6-ST-EN-UG-C)	$3,861.00	K	31%	$2,664.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STENUC-K	SEL ST6-ST-EN-UG-C)	$3,712.07	K	31%	$2,561.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANBNC	SEL ST6-VSAN-BN-C)	$14,970.00	K	31%	$10,329.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANBNC-I	SEL ST6-VSAN-BN-C)	$17,514.90	K	31%	$12,085.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANBNC-K	SEL ST6-VSAN-BN-C)	$16,817.35	K	31%	$11,603.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANC	SEL ST6-VSAN-C)	$2,495.00	K	31%	$1,721.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANC-I	SEL ST6-VSAN-C)	$2,919.15	K	31%	$2,014.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANC-K	SEL ST6-VSAN-C)	$2,808.00	K	31%	$1,937.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAPRO2	SEL ST6-VSAN-PRO)	$2,245.50	K	31%	$1,549.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAPRO2-I	SEL ST6-VSAN-PRO)	$2,627.24	K	31%	$1,812.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAPRO2-K	SEL ST6-VSAN-PRO)	$2,524.52	K	31%	$1,741.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAVSANUGC	SEL ST6-VSA-VSAN-UG-C)	$11,475.00	K	31%	$7,917.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAVSANUGC-I	SEL ST6-VSA-VSAN-UG-C)	$13,425.75	K	31%	$9,263.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAVSANUGC-K	SEL ST6-VSA-VSAN-UG-C)	$12,909.90	K	31%	$8,907.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSD100PRO2	SEL ST6-VSDT100-PRO)	$4,500.00	K	31%	$3,105.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSD100PRO2-I	SEL ST6-VSDT100-PRO)	$5,265.00	K	31%	$3,632.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSD100PRO2-K	SEL ST6-VSDT100-PRO)	$5,060.53	K	31%	$3,491.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT100C	SEL ST6-VSDT100-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT100C-I	SEL ST6-VSDT100-C)	$5,850.00	K	31%	$4,036.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT100C-K	SEL ST6-VSDT100-C)	$5,619.83	K	31%	$3,877.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT10C	SEL ST6-VSDT10-C)	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT10C-I	SEL ST6-VSDT10-C)	$585.00	K	31%	$403.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT10C-K	SEL ST6-VSDT10-C)	$561.98	K	31%	$387.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRBAD25UC	SEL ST6-RB-ADV-25-UG-C)	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRBAD25UC-I	SEL ST6-RB-ADV-25-UG-C)	$9,652.50	K	31%	$6,660.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRBAD25UC-K	SEL ST6-RB-ADV-25-UG-C)	$9,308.92	K	31%	$6,423.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5100PKC	SEL THIN5-100PK-C)	$1,900.00	K	31%	$1,311.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5100PKC-I	SEL THIN5-100PK-C)	$1,985.50	K	31%	$1,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5100PKCV2-K	SEL THIN5-100PK-C)	$2,034.17	K	31%	$1,403.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5-STE-C	SEL THIN5-STE-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5-STE-C-I	SEL THIN5-STE-C)	$5,225.00	K	31%	$3,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5STECV2-K	SEL THIN5-STE-C)	$5,359.33	K	31%	$3,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU100C	SEL UEM-CCU-100-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C)	$5,412.96	K	31%	$3,734.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU10C	SEL UEM-CCU-10-C)	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C)	$541.30	K	31%	$373.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU100C	SEL UEM-NU-100-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C)	$3,244.71	K	31%	$2,238.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU10C	SEL UEM-NU-10-C)	$300.00	K	31%	$207.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU10C-I	SEL UEM-NU-10-C)	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C)	$324.47	K	31%	$223.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EEPLAUGC	SEL VS6-ES-EPL-AK-UG-C)	$22,750.00	K	31%	$15,697.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EEPLAUGC-I	SEL VS6-ES-EPL-AK-UG-C)	$26,617.50	K	31%	$18,366.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EEPLAUGC-K	SEL VS6-ES-EPL-AK-UG-C)	$26,777.51	K	31%	$18,476.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENEPLUPO	SEL VS6-ENT-EPL-UG-PRO)	$340.00	K	31%	$234.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENEPLUPO-I	SEL VS6-ENT-EPL-UG-PRO)	$397.80	K	31%	$274.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENEPLUPO-K	SEL VS6-ENT-EPL-UG-PRO)	$400.32	K	31%	$276.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENOEPLUC	SEL VS6-ENT-OEPL-UG-C)	$1,675.00	K	31%	$1,155.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENOEPLUC-I	SEL VS6-ENT-OEPL-UG-C)	$1,959.75	K	31%	$1,352.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENOEPLUC-K	SEL VS6-ENT-OEPL-UG-C)	$1,880.94	K	31%	$1,297.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENTEPLUC	SEL VS6-ENT-EPL-UG-C)	$682.00	K	31%	$470.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENTEPLUC-I	SEL VS6-ENT-EPL-UG-C)	$797.94	K	31%	$550.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENTEPLUC-K	SEL VS6-ENT-EPL-UG-C)	$800.64	K	31%	$552.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EOEPUPRV2	SEL VS6-EN-OEPL-UG-PRO)	$837.50	K	31%	$577.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EOEPUPRV2-I	SEL VS6-EN-OEPL-UG-PRO)	$979.88	K	31%	$676.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EOEPUPRV2-K	SEL VS6-EN-OEPL-UG-PRO)	$938.55	K	31%	$647.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPLOELUC	SEL VS6-EPL-OEPL-UG-C)	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPLOELUC-I	SEL VS6-EPL-OEPL-UG-C)	$1,158.30	K	31%	$799.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPLOELUC-K	SEL VS6-EPL-OEPL-UG-C)	$1,114.77	K	31%	$769.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPOPLAKUC	SEL VS6-ESP-OEPL-AK-UG-C)	$22,550.00	K	31%	$15,559.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPOPLAKUC-I	SEL VS6-ESP-OEPL-AK-UG-C)	$26,383.50	K	31%	$18,204.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	V6EPOPLAKUC-K	SEL VS6-ESP-OEPL-AK-UG-C)	$25,321.79	K	31%	$17,472.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPSTDAUGC	SEL VS6-ESP-STD-AK-UG-C)	$7,150.00	K	31%	$4,933.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPSTDAUGC-I	SEL VS6-ESP-STD-AK-UG-C)	$8,365.50	K	31%	$5,772.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPSTDAUGC-K	SEL VS6-ESP-STD-AK-UG-C)	$8,389.52	K	31%	$5,788.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESEPLAKUC	SEL VS6-ES-OEPL-AK-UG-C)	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESEPLAKUC-I	SEL VS6-ES-OEPL-AK-UG-C)	$28,957.50	K	31%	$19,980.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESEPLAKUC-K	SEL VS6-ES-OEPL-AK-UG-C)	$27,850.14	K	31%	$19,216.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESPELAUGC	SEL VS6-ESP-EPL-AK-UG-C)	$20,350.00	K	31%	$14,041.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESPELAUGC-I	SEL VS6-ESP-EPL-AK-UG-C)	$23,809.50	K	31%	$16,428.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESPELAUGC-K	SEL VS6-ESP-EPL-AK-UG-C)	$23,942.69	K	31%	$16,520.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESTDKUC	SEL VS6-ES-STD-AK-UG-C)	$10,750.00	K	31%	$7,417.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESTDKUC-I	SEL VS6-ES-STD-AK-UG-C)	$12,577.50	K	31%	$8,678.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESTDKUC-K	SEL VS6-ES-STD-AK-UG-C)	$12,680.05	K	31%	$8,749.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPOELUC	SEL VS6-HYP-OEPL-UG-C)	$4,395.00	K	31%	$3,032.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPOELUC-I	SEL VS6-HYP-OEPL-UG-C)	$5,142.15	K	31%	$3,548.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPOELUC-K	SEL VS6-HYP-OEPL-UG-C)	$4,937.94	K	31%	$3,407.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPSTUGC	SEL VS6-HYP-STD-UG-C)	$995.00	K	31%	$686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPSTUGC-I	SEL VS6-HYP-STD-UG-C)	$1,164.15	K	31%	$803.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPSTUGC-K	SEL VS6-HYP-STD-UG-C)	$1,168.40	K	31%	$806.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HYEPLUC	SEL VS6-HYP-EPL-UG-C)	$3,495.00	K	31%	$2,411.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HYEPLUC-I	SEL VS6-HYP-EPL-UG-C)	$4,089.15	K	31%	$2,821.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HYEPLUC-K	SEL VS6-HYP-EPL-UG-C)	$4,118.14	K	31%	$2,841.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUC	SEL VS6-OENT-OEPL-UG-C)	$850.00	K	31%	$586.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUC-I	SEL VS6-OENT-OEPL-UG-C)	$994.50	K	31%	$686.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUC-K	SEL VS6-OENT-OEPL-UG-C)	$953.88	K	31%	$658.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUPO	SEL VS6-OENT-OEPL-UG-PRO)	$423.50	K	31%	$292.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUPO-I	SEL VS6-OENT-OEPL-UG-PRO)	$495.50	K	31%	$341.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUPO-K	SEL VS6-OENT-OEPL-UG-PRO)	$476.17	K	31%	$328.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6RBSAD25UC	SEL VS6-RBSTD-ADV25-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6RBSAD25UC-I	SEL VS6-RBSTD-ADV25-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6RBSAD25UC-K	SEL VS6-RBSTD-ADV25-UG-C)	$1,942.23	K	31%	$1,340.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STDEPUGC	SEL VS6-STD-OEPL-UG-C)	$3,740.00	K	31%	$2,580.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STDEPUGC-I	SEL VS6-STD-OEPL-UG-C)	$4,375.80	K	31%	$3,019.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STDEPUGC-K	SEL VS6-STD-OEPL-UG-C)	$4,202.42	K	31%	$2,899.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STEPLUC	SEL VS6-STD-EPL-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STEPLUC-I	SEL VS6-STD-EPL-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STEPLUC-K	SEL VS6-STD-EPL-UG-C)	$3,237.05	K	31%	$2,233.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ADENUC	SEL VR7-ADV-ENT-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ADENUC-I	SEL VR7-ADV-ENT-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ADENUC-K	SEL VR7-ADV-ENT-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ATA25CV2-K	SEL VR7-ATAD25-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ATATEUCV2-K	SEL VR7-ATAD-ATEN-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ATE25CV2-K	SEL VR7-ATEN25-C)	$13,369.60	K	31%	$9,225.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7BCCAVUC	SEL VR7-BCLC-ADV-UG-C)	$3,570.00	K	31%	$2,463.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7BCCAVUC-I	SEL VR7-BCLC-ADV-UG-C)	$4,176.90	K	31%	$2,882.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7BCCAVUC-K	SEL VR7-BCLC-ADV-UG-C)	$4,010.88	K	31%	$2,767.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7BCCETUC	SEL VR7-BCLC-ENT-UG-C)	$5,220.00	K	31%	$3,601.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7BCCETUC-I	SEL VR7-BCLC-ENT-UG-C)	$6,107.40	K	31%	$4,214.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7BCCETUC-K	SEL VR7-BCLC-ENT-UG-C)	$5,865.00	K	31%	$4,046.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCADUC	SEL VR7-OSTDC-ADV-UG-C)	$6,045.00	K	31%	$4,171.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCADUC-I	SEL VR7-OSTDC-ADV-UG-C)	$7,072.65	K	31%	$4,880.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCADUC-K	SEL VR7-OSTDC-ADV-UG-C)	$6,792.06	K	31%	$4,686.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCENUC	SEL VR7-OSTDC-ENT-UG-C)	$6,995.00	K	31%	$4,826.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCENUC-I	SEL VR7-OSTDC-ENT-UG-C)	$8,184.15	K	31%	$5,647.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCENUC-K	SEL VR7-OSTDC-ENT-UG-C)	$7,853.20	K	31%	$5,418.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCSTUC	SEL VR7-OSTDC-STD-UG-C)	$3,295.00	K	31%	$2,273.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCSTUC-I	SEL VR7-OSTDC-STD-UG-C)	$3,855.15	K	31%	$2,660.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7OSTCSTUC-K	SEL VR7-OSTDC-STD-UG-C)	$3,704.41	K	31%	$2,556.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7STENUC	SEL VR7-STD-ENT-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7STENUC-I	SEL VR7-STD-ENT-UG-C)	$5,148.00	K	31%	$3,552.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7STENUC-K	SEL VR7-STD-ENT-UG-C)	$4,945.60	K	31%	$3,412.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWTPLDEVC	SEL V-AWT-PL-DEV-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWTPLVCV2-I	SEL V-AWT-PL-DEV-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC56STD25C	SEL VC56-STD25-C)	$3,125.00	K	31%	$2,156.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC56STD25C-I	SEL VC56-STD25-C)	$3,438.00	K	31%	$2,372.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC56STD25C-K	SEL VC56-STD25-C)	$4,190.00	K	31%	$2,891.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC-CMW-C	SEL VC-CMW-C)	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC-CMW-C-I	SEL VC-CMW-C)	$44.00	K	31%	$30.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC-CMW-C-K	SEL VC-CMS-3P-SSS-C)	$35.44	K	31%	$24.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCEPICC	SEL VC-EPIC-C)	$60,000.00	K	31%	$41,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCEPICC-I	SEL VC-EPIC-C)	$70,200.00	K	31%	$48,438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCEPICC-K	SEL VC-EPIC-C)	$67,460.93	K	31%	$46,548.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNDC	SEL VCS6-FND-C)	$1,495.00	K	31%	$1,031.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNDC-I	SEL VCS6-FND-C)	$1,749.15	K	31%	$1,206.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNDC-K	SEL VCS6-FND-C)	$1,758.35	K	31%	$1,213.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNSTUCV2	SEL VCS6-FND-STD-UG-C)	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNSTUCV2-I	SEL VCS6-FND-STD-UG-C)	$5,791.50	K	31%	$3,996.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VCS6FNSTUCV2-K	SEL VCS6-FND-STD-UG-C)	$5,834.35	K	31%	$4,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6STDC-I	SEL VCS6-STD-C)	$7,014.15	K	31%	$4,839.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6STDCV2	SEL VCS6-STD-C)	$5,995.00	K	31%	$4,136.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6STDCV2-K	SEL VCS6-STD-C)	$7,060.22	K	31%	$4,871.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EC	SEL VC-SRM6-25E-C)	$12,375.00	K	31%	$8,538.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EC-I	SEL VC-SRM6-25E-C)	$14,478.75	K	31%	$9,990.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EC-K	SEL VC-SRM6-25E-C)	$13,905.91	K	31%	$9,595.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EUGC	SEL VC-SRM6-25E-UG-C)	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EUGC-I	SEL VC-SRM6-25E-UG-C)	$9,652.50	K	31%	$6,660.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EUGC-K	SEL VC-SRM6-25E-UG-C)	$9,308.92	K	31%	$6,423.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625SC	SEL VC-SRM6-25S-C)	$4,875.00	K	31%	$3,363.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625SC-I	SEL VC-SRM6-25S-C)	$5,703.75	K	31%	$3,935.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625SC-K	SEL VC-SRM6-25S-C)	$5,481.92	K	31%	$3,782.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADPR25GSC	SEL VF-ADPRV25-G-SSS-C)	$1,315.00	K	31%	$907.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADPR25GSC-I	SEL VF-ADPRV25-G-SSS-C)	$1,447.00	K	31%	$998.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADPR25GSC-K	SEL VF-ADPRV25-G-SSS-C)	$1,507.00	K	31%	$1,039.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADPR25PSC	SEL VF-ADPRV25-P-SSS-C)	$1,565.00	K	31%	$1,079.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADPR25PSC-I	SEL VF-ADPRV25-P-SSS-C)	$1,722.00	K	31%	$1,188.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADPR25PSC-K	SEL VF-ADPRV25-P-SSS-C)	$1,793.00	K	31%	$1,237.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADRA25PSC	SEL VF-ADRAU25-P-SSS-C)	$2,345.00	K	31%	$1,618.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADRA25PSC-I	SEL VF-ADRAU25-P-SSS-C)	$2,580.00	K	31%	$1,780.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADRA25PSC-K	SEL VF-ADRAU25-P-SSS-C)	$2,687.00	K	31%	$1,854.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADRAU25GS	SEL VF-ADRAU25-G-SSS-C)	$1,970.00	K	31%	$1,359.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADRAU25GS-I	SEL VF-ADRAU25-G-SSS-C)	$2,167.00	K	31%	$1,495.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFADRAU25GS-K	SEL VF-ADRAU25-G-SSS-C)	$2,257.00	K	31%	$1,557.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFD225VCV2-K	SEL VF-DD2-25VM-C)	$21,107.88	K	31%	$14,564.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFDD225VMC-I	SEL VF-DD2-25VM-C)	$21,937.50	K	31%	$15,136.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFDEVLICC	SEL VF-DEV-LIC-C)	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFHYPM5C	SEL VF-HYPM5-C)	$360.00	K	31%	$248.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFHYPM5C-I	SEL VF-HYPM5-C)	$421.20	K	31%	$290.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFHYPM5CV2-K	SEL VF-HYPM5-C)	$404.92	K	31%	$279.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMALSDAWCV2-I	SEL V-MAM-PL-SD-AW-C)	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMALSDCV2-I	SEL V-MAM-PL-SD-C)	$25.00	K	31%	$17.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAMPLSDAWC	SEL V-MAM-PL-SD-AW-C)	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAMPLSDC	SEL V-MAM-PL-SD-C)	$25.00	K	31%	$17.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAPLLDC-K	SEL V-MAW-PLL-D-C)	$10.69	K	31%	$7.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAWPLLDC	SEL V-MAW-PLL-D-C)	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAWPLLDC-I	SEL V-MAW-PLL-D-C)	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBLAWBCV2-I	SEL V-MBM-PL-AWB-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMLLDC-K	SEL V-MBM-PLL-D-C)	$21.41	K	31%	$14.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMOPLDGC	SEL V-MBM-OPL-D-G-C)	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMOPLDGC-I	SEL V-MBM-OPL-D-G-C)	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMOPLDPC	SEL V-MBM-OPL-D-P-C)	$13.00	K	31%	$8.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMOPLDPC-I	SEL V-MBM-OPL-D-P-C)	$13.00	K	31%	$8.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMPLAWBC	SEL V-MBM-PL-AWB-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMPLLDC	SEL V-MBM-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMPLLDC-I	SEL V-MBM-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBOPLDPC-K	SEL V-MBM-OPL-D-P-C)	$13.91	K	31%	$9.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBSDCLDE1YC	SEL V-MBSBDCL-DEV1Y-C)	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMMOPLDGC-K	SEL V-MBM-OPL-D-G-C)	$12.83	K	31%	$8.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSBSCL1YCV2	SEL V-MASBSCL-DEV1Y-C)	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSBSCL1YCV2-I	SEL V-MASBSCL-DEV1Y-C)	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSBSCL1YCV2-K	SEL V-MASBSCL-DEV1Y-C)	$5.17	K	31%	$3.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSDCL1YCV2	SEL V-MASBDCL-DEV1Y-C)	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSDCL1YCV2-I	SEL V-MASBDCL-DEV1Y-C)	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSDCL1YCV2-K	SEL V-MASBDCL-DEV1Y-C)	$5.17	K	31%	$3.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSPLLDC-K	SEL V-OMS-PLL-D-C)	$75.05	K	31%	$51.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSSCL1YCV2-I	SEL V-MBSBSCL-DEV1Y-C)	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSSCLDE1YC	SEL V-MBSBSCL-DEV1Y-C)	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMOPLD2PC-K	SEL V-OMS-OPL-D-2P-C)	$105.35	K	31%	$72.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPD3GC-K	SEL V-OMS-OPL-D-3G-C)	$139.06	K	31%	$95.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPL3PC-K	SEL V-OMS-OPL-D-3P-C)	$148.25	K	31%	$102.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD2GC	SEL V-OMS-OPL-D-2G-C)	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD2GC-I	SEL V-OMS-OPL-D-2G-C)	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD2PC	SEL V-OMS-OPL-D-2P-C)	$98.00	K	31%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD2PC-I	SEL V-OMS-OPL-D-2P-C)	$98.00	K	31%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD3GC	SEL V-OMS-OPL-D-3G-C)	$130.00	K	31%	$89.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD3GC-I	SEL V-OMS-OPL-D-3G-C)	$130.00	K	31%	$89.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD3PC	SEL V-OMS-OPL-D-3P-C)	$138.00	K	31%	$95.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLD3PC-I	SEL V-OMS-OPL-D-3P-C)	$138.00	K	31%	$95.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLDC-K	SEL V-OMS-OPL-D-G-C)	$52.52	K	31%	$36.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLDGC	SEL V-OMS-OPL-D-G-C)	$49.00	K	31%	$33.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLDGC-I	SEL V-OMS-OPL-D-G-C)	$49.00	K	31%	$33.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLDPC	SEL V-OMS-OPL-D-P-C)	$52.00	K	31%	$35.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLDPC-I	SEL V-OMS-OPL-D-P-C)	$52.00	K	31%	$35.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSOPLDP-K	SEL V-OMS-OPL-D-P-C)	$55.74	K	31%	$38.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLDEVC	SEL V-OMS-PL-DEV-C)	$70.00	K	31%	$48.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VOMSPLLDC	SEL V-OMS-PLL-D-C)	$70.00	K	31%	$48.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLLDC-I	SEL V-OMS-PLL-D-C)	$70.00	K	31%	$48.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLLUC	SEL V-OMS-PLL-U-C)	$140.00	K	31%	$96.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLLUC-I	SEL V-OMS-PLL-U-C)	$140.00	K	31%	$96.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOSOPLD2GC-K	SEL V-OMS-OPL-D-2G-C)	$99.98	K	31%	$68.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOSPLLUC-K	SEL V-OMS-PLL-U-C)	$149.79	K	31%	$103.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSAWTSPC	SEL V-PS-AWT-SP-C)	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSMCCSP	SEL V-PS-MCC-SP)	$1,750.00	K	31%	$1,207.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSMCCSP-I	SEL V-PS-MCC-SP)	$1,750.00	K	31%	$1,207.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSMCCSP-K	SEL V-PS-MCC-SP)	$1,504.21	K	31%	$1,037.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSPMGMADDON	SEL V-PS-PMGM-ADDON)	$3,500.00	K	31%	$2,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSPMGMADDON-I	SEL V-PS-PMGM-ADDON)	$3,500.00	K	31%	$2,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSPMGMADO-K	SEL V-PS-PMGM-ADDON)	$3,750.38	K	31%	$2,587.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSVIDMAPPINT	SEL V-PS-VIDM-APPINT)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSVIDMAPPINT-I	SEL V-PS-VIDM-APPINT)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSVIDMAPPINT-K	SEL V-PS-VIDM-APPINT)	$2,580.17	K	31%	$1,780.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OADVCC	SEL VR6-OADVC-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OADVCC-I	SEL VR6-OADVC-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OADVCC-K	SEL VR6-OADVC-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSCOADCUC	SEL VR6-OSTC-OADVC-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSCOADCUC-I	SEL VR6-OSTC-OADVC-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSCOADCUC-K	SEL VR6-OSTC-OADVC-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCC	SEL VR6-OSTC-C)	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCC-I	SEL VR6-OSTC-C)	$1,462.50	K	31%	$1,009.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCC-K	SEL VR6-OSTC-C)	$1,405.91	K	31%	$970.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCOAVCUC	SEL VR6-OSTDC-OADVC-UG-C)	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCOAVCUC-I	SEL VR6-OSTDC-OADVC-UG-C)	$2,574.00	K	31%	$1,776.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCOAVCUC-K	SEL VR6-OSTDC-OADVC-UG-C)	$2,470.89	K	31%	$1,704.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU100C	SEL VR6-VU100-C)	$7,500.00	K	31%	$5,175.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU100C-I	SEL VR6-VU100-C)	$8,775.00	K	31%	$6,054.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU100C-K	SEL VR6-VU100-C)	$8,466.14	K	31%	$5,841.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU10C	SEL VR6-VU10-C)	$750.00	K	31%	$517.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU10C-I	SEL VR6-VU10-C)	$877.50	K	31%	$605.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU10C-K	SEL VR6-VU10-C)	$846.61	K	31%	$584.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AAVENTUC	SEL VR7-AADV-ENT-UG-C)	$960.00	K	31%	$662.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AAVENTUC-I	SEL VR7-AADV-ENT-UG-C)	$1,123.20	K	31%	$775.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AAVENTUC-K	SEL VR7-AADV-ENT-UG-C)	$1,076.46	K	31%	$742.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ADVC	SEL VR7-ADV-C)	$6,245.00	K	31%	$4,309.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ADVC-I	SEL VR7-ADV-C)	$7,306.65	K	31%	$5,041.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ADVC-K	SEL VR7-ADV-C)	$7,021.91	K	31%	$4,845.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATAD25CV2	SEL VR7-ATAD25-C)	$6,875.00	K	31%	$4,743.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATAD25CV2-I	SEL VR7-ATAD25-C)	$8,043.75	K	31%	$5,550.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATATENUCV2	SEL VR7-ATAD-ATEN-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATATENUCV2-I	SEL VR7-ATAD-ATEN-UG-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATEN25CV2	SEL VR7-ATEN25-C)	$11,875.00	K	31%	$8,193.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATEN25CV2-I	SEL VR7-ATEN25-C)	$13,893.75	K	31%	$9,586.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C)	$3,325.00	K	31%	$2,294.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C)	$3,890.25	K	31%	$2,684.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C)	$3,735.06	K	31%	$2,577.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7BCLOAVUC	SEL VR7-BCLO-ADV-UG-C)	$1,370.00	K	31%	$945.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7BCLOAVUC-I	SEL VR7-BCLO-ADV-UG-C)	$1,602.90	K	31%	$1,106.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7BCLOAVUC-K	SEL VR7-BCLO-ADV-UG-C)	$1,543.82	K	31%	$1,065.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7BCLOENTUGC	SEL VR7-BCLO-ENT-UG-C)	$3,020.00	K	31%	$2,083.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7BCLOENTUGC-I	SEL VR7-BCLO-ENT-UG-C)	$3,533.40	K	31%	$2,438.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7BCLOENTUGC-K	SEL VR7-BCLO-ENT-UG-C)	$3,397.95	K	31%	$2,344.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ENTC	SEL VR7-ENT-C)	$7,745.00	K	31%	$5,344.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ENTC-I	SEL VR7-ENT-C)	$9,061.65	K	31%	$6,252.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ENTC-K	SEL VR7-ENT-C)	$8,695.99	K	31%	$6,000.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CAVUC	SEL VR7-LIS4C-ADV-UG-C)	$5,220.00	K	31%	$3,601.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CAVUC-I	SEL VR7-LIS4C-ADV-UG-C)	$6,107.40	K	31%	$4,214.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CAVUC-K	SEL VR7-LIS4C-ADV-UG-C)	$5,865.00	K	31%	$4,046.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CENUC	SEL VR7-LIS4C-ENT-UG-C)	$6,870.00	K	31%	$4,740.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CENUC-I	SEL VR7-LIS4C-ENT-UG-C)	$8,037.90	K	31%	$5,546.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CENUC-K	SEL VR7-LIS4C-ENT-UG-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CSTUC	SEL VR7-LIS4C-STD-UG-C)	$2,470.00	K	31%	$1,704.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CSTUC-I	SEL VR7-LIS4C-STD-UG-C)	$2,889.90	K	31%	$1,994.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4CSTUC-K	SEL VR7-LIS4C-STD-UG-C)	$2,777.35	K	31%	$1,916.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4OAVUC	SEL VR7-LIS4O-ADV-UG-C)	$1,370.00	K	31%	$945.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4OAVUC-I	SEL VR7-LIS4O-ADV-UG-C)	$1,602.90	K	31%	$1,106.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4OAVUC-K	SEL VR7-LIS4O-ADV-UG-C)	$1,543.82	K	31%	$1,065.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4OENUC	SEL VR7-LIS4O-ENT-UG-C)	$3,020.00	K	31%	$2,083.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4OENUC-I	SEL VR7-LIS4O-ENT-UG-C)	$3,533.40	K	31%	$2,438.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7LI4OENUC-K	SEL VR7-LIS4O-ENT-UG-C)	$3,397.95	K	31%	$2,344.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCADUC	SEL VR7-OADVC-ADV-UG-C)	$3,845.00	K	31%	$2,653.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCADUC-I	SEL VR7-OADVC-ADV-UG-C)	$4,498.65	K	31%	$3,104.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCADUC-K	SEL VR7-OADVC-ADV-UG-C)	$4,325.01	K	31%	$2,984.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCENUC	SEL VR7-OADVC-ENT-UG-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR7OADCENUC-I	SEL VR7-OADVC-ENT-UG-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCENUC-K	SEL VR7-OADVC-ENT-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCSTUC	SEL VR7-OADVC-STD-UG-C)	$1,095.00	K	31%	$755.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCSTUC-I	SEL VR7-OADVC-STD-UG-C)	$1,281.15	K	31%	$883.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADCSTUC-K	SEL VR7-OADVC-STD-UG-C)	$1,229.70	K	31%	$848.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADVENUC	SEL VR7-OADV-ENT-UG-C)	$960.00	K	31%	$662.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADVENUC-I	SEL VR7-OADV-ENT-UG-C)	$1,123.20	K	31%	$775.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OADVENUC-K	SEL VR7-OADV-ENT-UG-C)	$1,076.46	K	31%	$742.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISENTUC	SEL VR7-OIST-ENT-UG-C)	$6,320.00	K	31%	$4,360.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISENTUC-I	SEL VR7-OIST-ENT-UG-C)	$7,394.40	K	31%	$5,102.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISENTUC-K	SEL VR7-OIST-ENT-UG-C)	$7,106.19	K	31%	$4,903.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISSTUC	SEL VR7-OIST-STD-UG-C)	$1,920.00	K	31%	$1,324.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISSTUC-I	SEL VR7-OIST-STD-UG-C)	$2,246.40	K	31%	$1,550.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISSTUC-K	SEL VR7-OIST-STD-UG-C)	$2,156.76	K	31%	$1,488.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISTADVUGC	SEL VR7-OIST-ADV-UG-C)	$4,670.00	K	31%	$3,222.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISTADVUGC-I	SEL VR7-OIST-ADV-UG-C)	$5,463.90	K	31%	$3,770.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OISTADVUGC-K	SEL VR7-OIST-ADV-UG-C)	$5,252.07	K	31%	$3,623.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTADUC	SEL VR7-OSTC-ADV-UG-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTADUC-I	SEL VR7-OSTC-ADV-UG-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTADUC-K	SEL VR7-OSTC-ADV-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTDADUC	SEL VR7-OSTDO-ADV-UG-C)	$3,435.00	K	31%	$2,370.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTDADUC-I	SEL VR7-OSTDO-ADV-UG-C)	$4,018.95	K	31%	$2,773.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTDADUC-K	SEL VR7-OSTDO-ADV-UG-C)	$3,857.65	K	31%	$2,661.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTENUC	SEL VR7-OSTC-ENT-UG-C)	$7,145.00	K	31%	$4,930.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTENUC-I	SEL VR7-OSTC-ENT-UG-C)	$8,359.65	K	31%	$5,768.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTENUC-K	SEL VR7-OSTC-ENT-UG-C)	$8,006.44	K	31%	$5,524.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTOENUC	SEL VR7-OSTDO-ENT-UG-C)	$5,085.00	K	31%	$3,508.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTOENUC-I	SEL VR7-OSTDO-ENT-UG-C)	$5,949.45	K	31%	$4,105.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTOENUC-K	SEL VR7-OSTDO-ENT-UG-C)	$5,719.43	K	31%	$3,946.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTOSTUC	SEL VR7-OSTDO-STD-UG-C)	$685.00	K	31%	$472.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTOSTUC-I	SEL VR7-OSTDO-STD-UG-C)	$801.45	K	31%	$553.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTOSTUC-K	SEL VR7-OSTDO-STD-UG-C)	$770.00	K	31%	$531.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTSTUC	SEL VR7-OSTC-STD-UG-C)	$2,745.00	K	31%	$1,894.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTSTUC-I	SEL VR7-OSTC-STD-UG-C)	$3,211.65	K	31%	$2,216.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OSTSTUC-K	SEL VR7-OSTC-STD-UG-C)	$3,083.82	K	31%	$2,127.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STDADVUGC	SEL VR7-STD-ADV-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STDADVUGC-I	SEL VR7-STD-ADV-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STDADVUGC-K	SEL VR7-STD-ADV-UG-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STDC	SEL VR7-STD-C)	$3,745.00	K	31%	$2,584.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STDC-I	SEL VR7-STD-C)	$4,381.65	K	31%	$3,023.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STDC-K	SEL VR7-STD-C)	$4,210.08	K	31%	$2,904.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVCC	SEL VR-BCLADVC-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVCC-I	SEL VR-BCLADVC-C)	$3,510.00	K	31%	$2,421.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVCC-K	SEL VR-BCLADVC-C)	$3,374.96	K	31%	$2,328.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVO25C	SEL VR-BCLADVO-25-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVO25C-I	SEL VR-BCLADVO-25-C)	$5,850.00	K	31%	$4,036.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVO25C-K	SEL VR-BCLADVO-25-C)	$5,619.83	K	31%	$3,877.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2CC	SEL VR-CODE2C-C)	$5,450.00	K	31%	$3,760.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2CC-I	SEL VR-CODE2C-C)	$6,376.50	K	31%	$4,399.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2CC-K	SEL VR-CODE2C-C)	$6,125.50	K	31%	$4,226.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2OC	SEL VR-CODE2O-C)	$545.00	K	31%	$376.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2OC-I	SEL VR-CODE2O-C)	$637.65	K	31%	$439.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2OC-K	SEL VR-CODE2O-C)	$612.55	K	31%	$422.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4CPUC	SEL VR-LIS4-CPU-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4CPUC-I	SEL VR-LIS4-CPU-C)	$1,755.00	K	31%	$1,210.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4CPUC-K	SEL VR-LIS4-CPU-C)	$1,689.40	K	31%	$1,165.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4O25C	SEL VR-LIS4O-25-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4O25C-I	SEL VR-LIS4O-25-C)	$5,850.00	K	31%	$4,036.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4O25C-K	SEL VR-LIS4O-25-C)	$5,619.83	K	31%	$3,877.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX100C	SEL VR-NI-ANX100-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX100C-I	SEL VR-NI-ANX100-C)	$2,925.00	K	31%	$2,018.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX100C-K	SEL VR-NI-ANX100-C)	$2,808.00	K	31%	$1,937.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX10C	SEL VR-NI-ANX10-C)	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX10C-I	SEL VR-NI-ANX10-C)	$292.50	K	31%	$201.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX10C-K	SEL VR-NI-ANX10-C)	$280.80	K	31%	$193.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANXCC	SEL VR-NI-ANXC-C)	$1,245.00	K	31%	$859.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANXCC-I	SEL VR-NI-ANXC-C)	$1,456.65	K	31%	$1,005.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANXCC-K	SEL VR-NI-ANXC-C)	$1,398.25	K	31%	$964.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADV25C	SEL VR6-OADV25-C)	$6,875.00	K	31%	$4,743.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADV25C-I	SEL VR6-OADV25-C)	$8,043.75	K	31%	$5,550.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADV25C-K	SEL VR6-OADV25-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADVOENTUGC	SEL VR6-OADV-OENT-UG-C)	$11,550.00	K	31%	$7,969.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADVOENTUGC-I	SEL VR6-OADV-OENT-UG-C)	$13,513.50	K	31%	$9,324.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADVOENTUGC-K	SEL VR6-OADV-OENT-UG-C)	$12,986.52	K	31%	$8,960.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROAMADC	SEL VR-OAMAD-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROAMADC-I	SEL VR-OAMAD-C)	$1,755.00	K	31%	$1,210.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROAMADC-K	SEL VR-OAMAD-C)	$1,689.40	K	31%	$1,165.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VROENT25C	SEL VR6-OENT25-C)	$17,375.00	K	31%	$11,988.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C)	$20,328.75	K	31%	$14,026.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	$19,498.93	K	31%	$13,454.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTD25C	SEL VR6-OSTD25-C)	$3,125.00	K	31%	$2,156.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTD25C-I	SEL VR6-OSTD25-C)	$3,656.25	K	31%	$2,522.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTD25C-K	SEL VR6-OSTD25-C)	$3,512.87	K	31%	$2,423.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOADVUGC	SEL VR6-OSTD-OADV-UG-C)	$4,125.00	K	31%	$2,846.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOADVUGC-I	SEL VR6-OSTD-OADV-UG-C)	$4,826.25	K	31%	$3,330.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOADVUGC-K	SEL VR6-OSTD-OADV-UG-C)	$4,639.14	K	31%	$3,201.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOENTUGC	SEL VR6-OSTD-OENT-UG-C)	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOENTUGC-I	SEL VR6-OSTD-OENT-UG-C)	$18,339.75	K	31%	$12,654.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOENTUGC-K	SEL VR6-OSTD-OENT-UG-C)	$17,583.51	K	31%	$12,132.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6DT100VMC	SEL VS6-DT100VM-C)	$8,000.00	K	31%	$5,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6DT100VMC-I	SEL VS6-DT100VM-C)	$9,360.00	K	31%	$6,458.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6DT100VMC-K	SEL VS6-DT100VM-C)	$9,385.53	K	31%	$6,476.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLAKC	SEL VS6-EPL-AK-C)	$22,995.00	K	31%	$15,866.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLAKC-I	SEL VS6-EPL-AK-C)	$26,904.15	K	31%	$18,563.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLAKC-K	SEL VS6-EPL-AK-C)	$27,083.97	K	31%	$18,687.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLC	SEL VS6-EPL-C)	$3,495.00	K	31%	$2,411.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLC-I	SEL VS6-EPL-C)	$4,089.15	K	31%	$2,821.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLC-K	SEL VS6-EPL-C)	$4,118.14	K	31%	$2,841.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESESPLUGC	SEL VS6-ES-ESPL-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESESPLUGC-I	SEL VS6-ES-ESPL-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESESPLUGC-K	SEL VS6-ES-ESPL-UG-C)	$5,183.11	K	31%	$3,576.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITC	SEL VS6-ESP-KIT-C)	$4,495.00	K	31%	$3,101.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITC-I	SEL VS6-ESP-KIT-C)	$4,495.00	K	31%	$3,101.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITC-K	SEL VS6-ESP-KIT-C)	$5,298.04	K	31%	$3,655.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLC	SEL VS6-OEPL-C)	$4,395.00	K	31%	$3,032.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLC-I	SEL VS6-OEPL-C)	$5,142.15	K	31%	$3,548.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLC-K	SEL VS6-OEPL-C)	$4,937.94	K	31%	$3,407.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBADV25C	SEL VS6-RBADV25-C)	$4,500.00	K	31%	$3,105.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBADV25C-I	SEL VS6-RBADV25-C)	$5,265.00	K	31%	$3,632.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBADV25C-K	SEL VS6-RBADV25-C)	$5,298.04	K	31%	$3,655.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBSTD25C	SEL VS6-RBSTD25-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBSTD25C-I	SEL VS6-RBSTD25-C)	$3,510.00	K	31%	$2,421.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBSTD25C-K	SEL VS6-RBSTD25-C)	$3,535.86	K	31%	$2,439.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDAKC	SEL VS6-STD-AK-C)	$10,995.00	K	31%	$7,586.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDAKC-I	SEL VS6-STD-AK-C)	$12,864.15	K	31%	$8,876.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDAKC-K	SEL VS6-STD-AK-C)	$12,986.52	K	31%	$8,960.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDC	SEL VS6-STD-C)	$995.00	K	31%	$686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDC-I	SEL VS6-STD-C)	$1,164.15	K	31%	$803.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDC-K	SEL VS6-STD-C)	$1,168.40	K	31%	$806.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELOPDGC-K	SEL V-TEL-OPL-D-G-C)	$12.83	K	31%	$8.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELOPLDGC	SEL V-TEL-OPL-D-G-C)	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELOPLDGC-I	SEL V-TEL-OPL-D-G-C)	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELOPLDPC	SEL V-TEL-OPL-D-P-C)	$13.00	K	31%	$8.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELOPLDPC-I	SEL V-TEL-OPL-D-P-C)	$13.00	K	31%	$8.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELOPLPC-K	SEL V-TEL-OPL-D-P-C)	$13.91	K	31%	$9.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELPLLDC	SEL V-TEL-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELPLLDC-I	SEL V-TEL-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELPLLD-K	SEL V-TEL-PLL-D-C)	$21.41	K	31%	$14.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTSDCL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTSDCLDE1YC	SEL V-TCSBDCL-DEV1Y-C)	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTSSCL1YCV2-I	SEL V-TCSBSCL-DEV1Y-C)	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTSSCLDE1YC	SEL V-TCSBSCL-DEV1Y-C)	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VUGWESAPUCV2	SEL V-UG-WESA-PLL-U-C)	$115.50	K	31%	$79.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VUGWESAPUCV2-I	SEL V-UG-WESA-PLL-U-C)	$120.70	K	31%	$83.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VUGWESAPUCV2-K	SEL V-UG-WESA-PLL-U-C)	$123.74	K	31%	$85.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VUGWESSPUCV2	SEL V-UG-WESS-PLL-U-C)	$16.50	K	31%	$11.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VUGWESSPUCV2-I	SEL V-UG-WESS-PLL-U-C)	$17.24	K	31%	$11.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VUGWESSPUCV2-K	SEL V-UG-WESS-PLL-U-C)	$17.66	K	31%	$12.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOADPLUCV2	SEL V-WOA-AD-PLL-U-C)	$126.00	K	31%	$86.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOADPLUCV2-I	SEL V-WOA-AD-PLL-U-C)	$131.67	K	31%	$90.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOADPLUCV2-K	SEL V-WOA-AD-PLL-U-C)	$135.23	K	31%	$93.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPLLDC	SEL V-WOA-PLL-D-C)	$90.00	K	31%	$62.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPLLDC-I	SEL V-WOA-PLL-D-C)	$94.05	K	31%	$64.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPLLDC-K	SEL V-WOA-PLL-D-C)	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPUCV2	SEL V-WOA-PLL-U-C)	$180.00	K	31%	$124.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPUCV2-I	SEL V-WOA-PLL-U-C)	$188.10	K	31%	$129.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPUCV2-K	SEL V-WOA-PLL-U-C)	$192.69	K	31%	$132.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLL10UC	SEL V-WOE-PLL-10U-C)	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLL10UC-I	SEL V-WOE-PLL-10U-C)	$4,180.00	K	31%	$2,884.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLL10UC-K	SEL V-WOE-PLL-10U-C)	$4,286.70	K	31%	$2,957.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLLUC	SEL V-WOE-PLL-U-C)	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLLUC-I	SEL V-WOE-PLL-U-C)	$41,800.00	K	31%	$28,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLLUC-K	SEL V-WOE-PLL-U-C)	$42,866.99	K	31%	$29,578.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPLLDC	SEL V-WOS-PLL-D-C)	$50.00	K	31%	$34.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VWOSPLLDC-I	SEL V-WOS-PLL-D-C)	$52.25	K	31%	$36.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPLLDC-K	SEL V-WOS-PLL-D-C)	$53.59	K	31%	$36.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPLLUCV2-K	SEL V-WOS-PLL-U-C)	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPUCV2	SEL V-WOS-PLL-U-C)	$90.00	K	31%	$62.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPUCV2-I	SEL V-WOS-PLL-U-C)	$94.05	K	31%	$64.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12LWCE	SEL WS12-LW-CE)	$249.99	K	31%	$172.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12LWCE-I	SEL WS12-LW-CE)	$254.99	K	31%	$175.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12LWCE-K	SEL WS12-LW-CE)	$229.81	K	31%	$158.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12LWUGCE	SEL WS12-LW-UG-CE)	$149.99	K	31%	$103.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12LWUGCE-I	SEL WS12-LW-UG-CE)	$152.99	K	31%	$105.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12LWUGCE-K	SEL WS12-LW-UG-CE)	$137.87	K	31%	$95.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAY67UGC	SEL WS12-PLAY6-7-UG-C)	$79.99	K	31%	$55.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAY67UGC-I	SEL WS12-PLAY6-7-UG-C)	$81.59	K	31%	$56.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAY67UGC-K	SEL WS12-PLAY6-7-UG-C)	$73.51	K	31%	$50.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAYC	SEL WS12-PLAY-C)	$149.99	K	31%	$103.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAYC-I	SEL WS12-PLAY-C)	$152.99	K	31%	$105.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAYC-K	SEL WS12-PLAY-C)	$137.87	K	31%	$95.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAYUGCE	SEL WS12-PLAY-UG-CE)	$99.99	K	31%	$68.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAYUGCE-I	SEL WS12-PLAY-UG-CE)	$101.99	K	31%	$70.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS12PLAYUGCE-K	SEL WS12-PLAY-UG-CE)	$91.90	K	31%	$63.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VSC-OS-PIA-24-T0	SEL VTS-OS Prm-IA 24 mo. 1TB	$614.40	K	31%	$423.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PIA-36-T0	SEL VTS-OS Prm-IA 36 mo. 1TB	$921.60	K	31%	$635.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T0	SEL VTS-OS Prm 24 mo. 1TB	$1,449.99	K	31%	$1,000.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T1	SEL VTS-OS Prm 24 mo. 2-50TB	$1,425.41	K	31%	$983.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T2	SEL VTS-OS Prm 24 mo. 51-500TB	$1,400.84	K	31%	$966.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T3	SEL VTS-OS Prm 24 mo. 501-1000TB	$1,376.26	K	31%	$949.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T4	SEL VTS-OS Prm 24 mo. Over 1000TB	$1,351.68	K	31%	$932.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T0	SEL VTS-OS Prm 36 mo. 1TB	$2,174.98	K	31%	$1,500.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T1	SEL VTS-OS Prm 36 mo. 2-50TB	$2,138.12	K	31%	$1,475.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T2	SEL VTS-OS Prm 36 mo. 51-500TB	$2,101.25	K	31%	$1,449.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T3	SEL VTS-OS Prm 36 mo. 501-1000TB	$2,064.39	K	31%	$1,424.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T4	SEL VTS-OS Prm 36 mo. 1001TB+	$2,027.52	K	31%	$1,398.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-24-T0	SEL VTS-OS Std-IA 24 mo. 1TB	$307.20	K	31%	$211.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-36-T0	SEL VTS-OS Std-IA 36 mo. 1TB	$460.80	K	31%	$317.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T0	SEL VTS-OS Std 24 mo. 1TB	$737.28	K	31%	$508.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T1	SEL VTS-OS Std 24 mo. 2-50TB	$725.00	K	31%	$500.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T2	SEL VTS-OS Std 24 mo. 51-500TB	$712.71	K	31%	$491.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T3	SEL VTS-OS Std 24 mo. 501-1000TB	$700.42	K	31%	$483.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T4	SEL VTS-OS Std 24 mo. 1001TB+	$688.13	K	31%	$474.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T0	SEL VTS-OS Std 36 mo. 1TB	$1,105.92	K	31%	$763.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T1	SEL VTS-OS Std 36 mo. 2-50TB	$1,087.49	K	31%	$750.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T2	SEL VTS-OS Std 36 mo. 51-500TB	$1,069.06	K	31%	$737.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T3	SEL VTS-OS Std 36 mo. 501-1000TB	$1,050.63	K	31%	$724.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T4	SEL VTS-OS Std 36 mo. 1001TB+	$1,032.20	K	31%	$712.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG	$961.29	K	31%	$663.29	$240.32	$211.48	$0.00	$0.00	$0.00	$240.32	VXRAIL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG	$3,631.54	K	31%	$2,505.76	$907.89	$798.94	$0.00	$0.00	$0.00	$907.89	VXRAIL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG	$2,670.25	K	31%	$1,842.47	$667.56	$587.46	$0.00	$0.00	$0.00	$667.56	VXRAIL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=	$1,602.15	K	31%	$1,105.48	$400.54	$352.47	$0.00	$0.00	$0.00	$400.54	VXRAIL SOFTWARE
5	456-112-413	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-416	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-417	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-418	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-421	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-422	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-425	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-426	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-427	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-430	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-431	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-432	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-434	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-435	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-436	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-440	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-441	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-443	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-444	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-445	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-446	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-447	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,067.00	$938.96	$0.00	$0.00	$0.00	$1,067.00	VXRAIL SOFTWARE
5	456-112-448	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-449	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-450	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-451	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$848.50	$746.68	$0.00	$0.00	$0.00	$848.50	VXRAIL SOFTWARE
5	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-454	HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-456	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG	$966.00	K	31%	$666.54	$241.50	$212.52	$0.00	$0.00	$0.00	$241.50	VXRAIL SOFTWARE
5	456-112-458	HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w/2YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IB	$4,370.00	K	31%	$3,015.30	$1,092.50	$961.40	$0.00	$0.00	$0.00	$1,092.50	VXRAIL SOFTWARE
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-467	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB	$2,913.00	K	31%	$2,009.97	$728.25	$640.86	$0.00	$0.00	$0.00	$728.25	VXRAIL SOFTWARE
5	456-112-468	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-469	HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-472	HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$1,942.00	VXRAIL SOFTWARE
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG	$961.00	K	31%	$663.09	$240.25	$211.42	$0.00	$0.00	$0.00	$240.25	VXRAIL SOFTWARE
5	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=IG	$961.00	K	31%	$663.09	$240.25	$211.42	$0.00	$0.00	$0.00	$240.25	VXRAIL SOFTWARE
5	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=IG	$961.00	K	31%	$663.09	$240.25	$211.42	$0.00	$0.00	$0.00	$240.25	VXRAIL SOFTWARE
5	456-112-476	UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=IG	$961.00	K	31%	$663.09	$240.25	$211.42	$0.00	$0.00	$0.00	$240.25	VXRAIL SOFTWARE
5	456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG	$961.00	K	31%	$663.09	$240.25	$211.42	$0.00	$0.00	$0.00	$240.25	VXRAIL SOFTWARE
5	456-112-478	UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=I	$3,632.00	K	31%	$2,506.08	$908.00	$799.04	$0.00	$0.00	$0.00	$908.00	VXRAIL SOFTWARE
5	456-112-479	UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt=I	$3,632.00	K	31%	$2,506.08	$908.00	$799.04	$0.00	$0.00	$0.00	$908.00	VXRAIL SOFTWARE
5	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=I	$3,632.00	K	31%	$2,506.08	$908.00	$799.04	$0.00	$0.00	$0.00	$908.00	VXRAIL SOFTWARE
5	456-112-481	UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt=I	$3,632.00	K	31%	$2,506.08	$908.00	$799.04	$0.00	$0.00	$0.00	$908.00	VXRAIL SOFTWARE
5	456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt=I	$3,632.00	K	31%	$2,506.08	$908.00	$799.04	$0.00	$0.00	$0.00	$908.00	VXRAIL SOFTWARE
5	456-112-483	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$667.50	$587.40	$0.00	$0.00	$0.00	$667.50	VXRAIL SOFTWARE
5	456-112-484	UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$667.50	$587.40	$0.00	$0.00	$0.00	$667.50	VXRAIL SOFTWARE
5	456-112-485	UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$667.50	$587.40	$0.00	$0.00	$0.00	$667.50	VXRAIL SOFTWARE
5	456-112-486	UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$667.50	$587.40	$0.00	$0.00	$0.00	$667.50	VXRAIL SOFTWARE
5	456-112-487	UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$667.50	$587.40	$0.00	$0.00	$0.00	$667.50	VXRAIL SOFTWARE
5	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=I	$1,602.00	K	31%	$1,105.38	$400.50	$352.44	$0.00	$0.00	$0.00	$400.50	VXRAIL SOFTWARE
5	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=I	$1,602.00	K	31%	$1,105.38	$400.50	$352.44	$0.00	$0.00	$0.00	$400.50	VXRAIL SOFTWARE
5	456-112-490	UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=I	$1,602.00	K	31%	$1,105.38	$400.50	$352.44	$0.00	$0.00	$0.00	$400.50	VXRAIL SOFTWARE
5	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=I	$1,602.00	K	31%	$1,105.38	$400.50	$352.44	$0.00	$0.00	$0.00	$400.50	VXRAIL SOFTWARE
5	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt=I	$1,602.00	K	31%	$1,105.38	$400.50	$352.44	$0.00	$0.00	$0.00	$400.50	VXRAIL SOFTWARE
5	458-001-738	HCIA NP VxRail vSphere SOFTWARE	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	458-001-739	HCIA UP VxRail vSphere SOFTWARE	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	BEDROCK-001	SEL Bedrock Ingest/Mgmt per Core AIM 1Y	$1,538.00	K	31%	$1,061.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	BEDROCK-002	SEL Bedrock Ingest/Mgmt Per Core AIM 2Y	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	BEDROCK-003	SEL Bedrock Ingest/Mgmt per Core AIM 3Y	$4,615.00	K	31%	$3,184.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI