					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HSTDPILOT	SEL-Socialite Pilot	\$37,500.00	K	31%	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5 5	HSTDSNCEGG1 HSTDSNCENB1	SEL-Socialite Engage on Demand SEL-Socialite Enable on Demand	\$528.00 \$330.00	K K	31% 31%	\$364.32 \$227.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			ACTIANCE ACTIANCE
5	SCLTSDK1	SEL-Socialite Enable on Demand SEL-Socialite SDK (requires enable)	\$125.00	K	31%	\$227.70 \$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5	VTGBMBEIK1	SEL-VTG for Thompson Reuters icon import	\$134.00	ĸ	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5	VTGFINSUBBB1	SEL-VTG for Bloomberg (IM only)	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5	VTGFINSUBHC1	SEL-VTG for HubConnex	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5		SEL-VTG for INDI	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5	VTGFINSUBIT1	SEL-VTG for Pivot	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5		SEL-VTG for MindAlign	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE ACTIANCE
5 5	VTGFINSUBYJ1	SEL-VTG for Reuters Import SEL-VTG for YellowJacket	\$134.00 \$134.00	K	31% 31%	\$92.46 \$92.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		ACTIANCE
5	VTGRMB1	SEL-VTG for Reuters Active Comp. (IM)	\$158.00	ĸ	31%	\$109.02	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5	VTGRMP1	SEL-VTG for Reuters Premium	\$158.00	K	31%	\$109.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5	VTGSLYNCVOICE	SEL-VTG for Lync Voice	\$166.00	K	31%	\$114.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ACTIANCE
5		SEL - Vantage for Bloomberg	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5		SEL-VTG for Enterprise Social Bundle	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5 5		SEL-LiveMeeting for OCS SEL-Call admission control-Lync/OCS	\$16.00 \$16.00	K	31% 31%	\$11.04 \$11.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		ACTIANCE ACTIANCE
5		SEL-Group chat compliance-Lync/OCS	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5	VTGSUBS1	SEL-VTG Security Signature Updates	\$13.00	ĸ	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5	VTGSUBSDK1	SEL-VTG for SDK	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ACTIANCE
5	VTGSUBSTADV1	SEL-SameTime Advanced	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ACTIANCE
5		SEL-VTG for UC Bundle	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5	VTGSWLBBY1	SEL-VTG for Blackberry	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5 5	VTGSWLIBM1 VTGSWLJBR1	SEL-VTG for IBM Connections SEL-VTG for Cisco IM & Presence	\$47.00 \$47.00	K K	31% 31%	\$32.43 \$32.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		ACTIANCE ACTIANCE
5		SEL-VTG for Jive	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5	VTGSWLOCS1	SEL-VTG for Lvnc/OCS	\$47.00	ĸ	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ACTIANCE
5	VTGSWLPIM1	SEL-VTG for Public IM (Yahoo, AOL, MSN)	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5		SEL-VTG for Sharepoint	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5	VTGSWLST1	SEL-VTG for SameTime	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00			ACTIANCE
5		SELECT: MISC AMPLEXOR PRODUCT	\$0.00	K K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			AMPLEXOR
5 5	MIFD-CLT0001 MIFD-CLT0051	SEL mylnsight CLIENT 1-50 USERS PER SEAT SEL mylnsightCLIENT 51-200 USERS PERSEAT	\$91.00 \$62.00	K K	31% 31%	\$62.79 \$42.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		AMPLEXOR AMPLEXOR
5	MIFD-CLT0201	SEL mylnsightCLIENT 201-500USERS PERSEAT		ĸ	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00			AMPLEXOR
5	MIFD-CLT0501	SEL mylnsightCLIENT501-1250USERS PERSEA		K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		AMPLEXOR
5	MIFD-CLT1251	SEL mylnsight CLIENT 1250+USERS PER SEAT	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-FLT00001	SEL mylnsight 1-50 USR FLOAT 1YR LEASE	\$41.00	K	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		AMPLEXOR
5	MIFD-FLT00051	SEL mylnsight 51-200USR FLOAT 1YRLEASE	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00			AMPLEXOR
5 5	MIFD-FLT00201 MIFD-FLT00501	SEL mylnsight 201-500 USR FLOAT 1YRLEASE SEL mylnsight 501-1250USR FLOAT 1YRLEASE	\$25.00 \$22.00	K K	31% 31%	\$17.25 \$15.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			AMPLEXOR AMPLEXOR
5	MIFD-FLT00301	SEL mylnsight 1251+ USR FLOAT 1YR LEASE	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00			AMPLEXOR
5	MIFDLS-APV	SEL mylnsight forDCTM LS Approver ASL=UA	\$150.00	ĸ	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		AMPLEXOR
5	MIFDLS-CTB	SEL mylnsight forDCTM LS ContributASL=UA	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00			AMPLEXOR
5	MIFDLS-RED	SEL mylnsight for DCTM LS Reader ASL=UA	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00			AMPLEXOR
5	CS1000HA-ISLN	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	\$144,000.00	K	31%	\$99,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ASPERA
5	CS100HA-ISLN	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	\$48,000.00	K	31%	\$33,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ASPERA
5 5	CS155HA-ISLN CS2400HA-ISLN	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	\$66,000.00 \$192,000.00	K K	31% 31%	\$45,540.00 \$132,480.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		ASPERA ASPERA
5	CS450HA-ISLN	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00			ASPERA
5	CS45HA-ISLN	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5		SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	\$240,000.00	K	31%	\$165,600.00	\$0.00	\$0.00	\$0.00	\$0.00			ASPERA
5	ES1000HA-ISLN	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	\$96,000.00	K	31%	\$66,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ASPERA
5 5	ES100HA-ISLN ES155HA-ISLN	SEL Aspera Entro Svr. 155 Mbps HA ISLN	\$32,000.00	K K	31% 31%	\$22,080.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			ASPERA
5 5	ES2400HA-ISLN	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	\$44,000.00 \$128,000.00	K K	31%	\$30,360.00 \$88,320.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00			ASPERA ASPERA
5	ES450HA-ISLN	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ASPERA
5	ES45HA-ISLN	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	\$20,000.00	ĸ	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ASPERA
5	ES5000HA-ISLN	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	\$160,000.00	K	31%	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00			ASPERA
5	CTFC-161E-M02	SEL ATTO 1Port 16Gb FC HBAw/Multipathing	\$1,895.00	K	31%	\$1,307.55	\$0.00	\$0.00	\$0.00	\$0.00			
5	CTFC-162E-M02	SEL ATTO 4Port 16Gb FC HBAw/Multipothing	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00			
5 5		SEL ATTO 4Port 16Gb FC HBAw/Multipathing SEL ATTO 1Port 8Gb FC HBA w/Multipathing	\$4,995.00 \$1,315.00	K K	31% 31%	\$3,446.55 \$907.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			
5		SEL ATTO TPOIT 8Gb FC HBA W/Multipathing SEL ATTO 2Port 8Gb FC HBAw/Multipathing	\$1,755.00	K	31%	\$907.35 \$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00			
5		SEL ATTO 4Port 8Gb FC HBA w/Multipathing	\$3,295.00	ĸ	31%	\$2,273.55	\$0.00	\$0.00	\$0.00	\$0.00			
5	FFRM-NS11-000	SEL ATTO 1Port 10GbE NIC	\$895.00	K	31%	\$617.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ATTO
5		SEL ATTO 2Port 10GbE NIC	\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00			
5		SEL ATTO 4Port 10GbE NIC	\$2,345.00	K	31%	\$1,618.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5		SEL ATTO 3Port 10 GBase-T NIC	\$745.00 \$895.00	K K	31% 31%	\$514.05 \$617.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			
5	INIT-MAC0-EM1	SEL ATTO 2Port 10GBase-T NIC SEL ATTO Xtend SAN Mac iSCSI Initiator	\$895.00 \$215.00	K K	31%	\$617.55 \$148.35	\$0.00	\$0.00	\$0.00	\$0.00			
5		SEL Tbolt 2 to 10Gb Ethernet (1) SFP+mod	\$1,745.00	ĸ	31%	\$1,204.05		\$0.00	\$0.00	\$0.00			
5	TLNS-2102-D01	SEL Tbolt 2 to 10Gb Ethernet (2)SFP+ mod	\$2,045.00	K	31%	\$1,411.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ATTO
5	ESEL-MISC-AVI	SELECT: MISC AVI NETWORKS PRODUCT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AVI NETWORKS

			Ī		N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	BM-O-PVM-LCM	SEL BM VMW PI ORCL EM12c per unit	\$1,846.00	K	31%	\$1,273.74		\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5 5	BM-O-PVM-LCM-M BM-V-CIS-UCS	SEL BM VMW PI ORCL EM12c ASM UNIT SEL BM VMW vROps MP CIS UCS UNIT	\$353.00 \$538.00	K K	31%	\$243.57 \$371.22	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		BLUE MEDORA BLUE MEDORA
5 5	BM-V-DELCOM	SEL BM VMW VROPS MP CIS UCS UNIT	\$538.00 \$538.00		31% 31%	\$371.22 \$371.22		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		BLUE MEDORA
5	BM-V-F5BIP-PE	SEL BM VMW vROpsMP F5PIPPE UNIT	\$4,777.00	ĸ	31%	\$3,296.13		\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5	BM-V-F5BIP-VE	SEL BM VMW vROpsMP F5PIPVE UNIT	\$892.00	K	31%	\$615.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5	BM-V-IBM-DB2	SEL BM VMW vROps MP DB2 UNIT	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5	BM-V-ITM	SEL BM VMW vROpsMP ITM UNIT	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5 5	BM-V-LEN-COM BM-V-LEN-NET	SEL BM VMW vROpsMP LEN Com UNIT SEL BM VMW vROpsMP LEN NET UNIT	\$538.00 \$1,615.00	K K	31% 31%	\$371.22 \$1,114.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BLUE MEDORA BLUE MEDORA
5	BM-V-MS-SQL	SEL BM VMW vROpsMP MS SQL UNIT	\$762.00		31%	\$525.78		\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5		SEL BM VMW vCOps MP ORCL EM	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5		SEL BM VMW vCOps MP ORCL EM ASM	\$5,882.00	K	31%	\$4,058.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5	BM-V-PGSQL	SEL BM VMW vROpsMP PGSQL UNIT	\$762.00		31%	\$525.78		\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5 5	BM-V-SAP	SEL BM VMW vROps MP SAP UNIT SEL BM VMW vCOps MP SAP CCMS ASM UNIT	\$1,923.00 \$353.00	K K	31% 31%	\$1,326.87 \$243.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BLUE MEDORA BLUE MEDORA
5		SEL BM VMW vROps MP SAP HANA UNIT	\$1,923.00	K	31%	\$1,326.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5		SEL BM VMW vCOps MP SAP HANA ASM UNIT	\$353.00	ĸ	31%	\$243.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BLUE MEDORA
5	BM-V-XEN-DT	SEL BM VMW vCOps MP Xen XenApp DT 100ct	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE MEDORA
5		SEL ANALYTICS MONITORING PLATFORM,24	\$499,800.00	K	31%	\$344,862.00		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5	EM-1010-0010	SEL SINGLE PORT CNA (OPT)	\$2,252.00	K	31%	\$1,553.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5 5	EM-1010-1010 EM-1020-0010	SEL SINGLE PORT CNA (COP) SEL DUAL PORT CNA (OPT)	\$1,523.00 \$3,350.00	K K	31% 31%	\$1,050.87 \$2,311.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE BROCADE
5	EM-1020-0010	SEL DUAL PORT CNA (COP)	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5	EM-1860-1C00	SEL 1860-1C 1PORT NO SFP	\$1,466.00		31%	\$1,011.54		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5	EM-1860-1F00	SEL 1860-1F 1PORT 16GB SFP	\$2,001.00	K	31%	\$1,380.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1860-1P00	SEL 1860-1P 1PORT 10GB SFP	\$1,784.00	K	31%	\$1,230.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5	EM-1860-2C00	SEL 1860-2C 2PORT NO SFPS	\$2,052.00	K	31%	\$1,415.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE BROCADE
5 5	EM-1860-2F00 EM-1860-2P00	SEL 1860-2F 2PORTS 16GB SFPS SEL 1860-2P 2PORTS 10GB SFPS	\$3,123.00 \$2,689.00	K K	31% 31%	\$2,154.87 \$1,855.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE
5	EM-415-0010	SEL 415 FC HBA SINGLE PORT 4GBPS	\$1,150.00		31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5	EM-425-0010	SEL 425 FC HBA DUAL PORT 4GBPS	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5	EM-815-0010	SEL 815 FC HBA SINGLE PORT 8GBPS	\$1,450.00	K	31%	\$1,000.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5	EM-825-0010	SEL 825 FC HBA DUAL PORT 8GBPS	\$2,050.00		31%	\$1,414.50		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE
5 5	XBR-R000294 10G-SFPP-LRM	SEL 2 POST MID MOUNT KIT/FLUSH MOUNT K SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	\$315.00 \$1,495.00	K K	31% 31%	\$217.35 \$1,031.55		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE BROCADE ETHERNET
5		SEL DIRECT ATTACH SFPP COPPER1M1-PACI	\$1,495.00	K	31%	\$1,031.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		I SEL DIRECT ATTACH SFPP COPPER3M1-PACI	\$210.00	ĸ	31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	10G-SFPP-TWX0308	SSEL DIRECT ATTACH SFPP COPPER3M8-PAC	\$1,512.00	K	31%	\$1,043.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5		SSEL DIRECT ATTACH SFPP COPPER5M8-PACI			31%	\$1,291.68		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL DIRECT ATTACH SEPP COPPERIMI-PACI	\$136.00		31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	10GSFP-TWX-18 10GSFP-TWX-31	SEL DIRECT ATTACH SFPP COPPER1M8-PACI SEL DIRECT ATTACH SFPP COPPER3M1-PACI	\$979.00 \$190.00	K K	31% 31%	\$675.51 \$131.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	10GSFP-TWX-38	SEL DIRECT ATTACH SFPP COPPER3M8-PACI			31%	\$945.30		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	10GSFP-TWX-51	SEL DIRECT ATTACH SFPP COPPER5M1-PAC		K	31%	\$162.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	10GSFP-TWX-58	SEL DIRECT ATTACH SFPP COPPER5M8-PACI			31%	\$1,170.93		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL D-ATTACH 1G SFP COPPER 1M S-CABLE SEL 5M DIR ATTACH 1G SFP COPPER STCK C	\$150.00 \$260.00	K K	31% 31%	\$103.50 \$179.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5 5		SEL-4x10G D-ATTACH QSFP/4 SFP CBL1M 1Ph	\$650.00 \$650.00		31%	\$179.40 \$448.50		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-4x10G D-ATTACH QSFP/4 SFP CBL3M 1Pk			31%	\$552.00		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-4x10G D-ATTACH QSFP/4 SFP CBL5M 1PF	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5		SEL 1x40GE QSFP D/A Copper Cbl 1m	\$288.00	K	31%	\$198.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-Perp(1 License), Bare Mtl 1-4 Cores	\$3,365.00	K	31%	\$2,321.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		SEL-Perp(1 License), Bare Metal 5+ Cores SEL-Perp(1 License), Virtual Machine	\$6,585.00 \$2,375.00		31% 31%	\$4,543.65 \$1,638.75		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	BR-5600P-1V	SEL-5600 vRTR Perp(1 Lic)w/1 vCPU DP Lic	\$1,049.00		31%	\$723.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	BR-BFO-SML	SEL Flow Optimize-Lic 20G traffic mgmt	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL 100Base-FX IR 15km SMF LC SFP OMC	\$345.00	K	31%	\$238.05		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL 100Base-FX 40km LR SMF SFP optic OMC	\$455.00	K	31%	\$313.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	E1MG-100FX-OM-8	SEL 100Base-FX SFP optic MMF LC OMC SEL 8x100Base-FX SFP optic MMF(LC)(OMC)	\$195.00 \$1,404.00	K K	31% 31%	\$134.55 \$968.76		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	E1MG-BXD	SEL 1000Base-BXD SFP SMF to E1MG-BXU	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	E1MG-BXU	SEL 1000Base-BXU SFP SMF to E1MG-BXD	\$1,315.00	ĸ	31%	\$907.35		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	E1MG-FX-IR-OM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$313.00		31%	\$215.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-LR-OM	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$412.00		31%	\$284.28		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	E1MG-FX-OM	SEL 100Base-FX SFP optic MMF_LC OMC	\$177.00		31%	\$122.13		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	E1MG-FX-OM8 E1MG-LHA-OM	SEL 100Base-FX SFP optic MMF 8PK LC OMC SEL 1000Base-LHA SFP optic SMF LC OMC	\$1,272.00 \$3,995.00		31% 31%	\$877.68 \$2,756.55		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	E1MG-LHA-OW	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	\$5,495.00		31%	\$3,791.55		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	E1MG-LX-OM	SEL 1000Base-LX SFP optic SMF LC OMC	\$1,100.00		31%	\$759.00		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	E1MG-LX-OM-8	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-SX-OM	SEL 1000Base-SX SFP optic MMF LC OMC	\$525.00		31%	\$362.25		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	E1MG-SX-OM-8 E1MG-TX	SEL 1000Base-SX SFP optic 8PK MMF LC OMC SEL 1000BASE-TX SFP Copper RJ-45Conn	\$3,780.00 \$325.00		31% 31%	\$2,608.20 \$224.25		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL ICX6430/50 1500W Ext Pwr-RPS/EPS	\$1,500.00		31% 31%	\$1,035.00		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
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					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RANTY UPGRADE	NET PRICE		1
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ICX6400-RMK	SEL ICX6430/6450 2 Post Rck Kit Spare	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-24	SEL 24p 1G 4x1G SFP U/S Ports Fanless	\$1,295.00		31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	ICX6430-24P	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	\$2,295.00		31%	\$1,583.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	ICX6430-48	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	\$2,795.00		31%	\$1,928.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	ICX6430-48P	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	\$4,095.00		31% 31%	\$2,825.55	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		DSEL 6450 CapLic UPG 1G U/S Prts(+1G/10G) SEL ICX 6450 PREMIUM SOFTWARE LICENSE	\$1,000.00 \$800.00		31%	\$690.00 \$552.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	PCAUS	SEL Pwrcrd for RPS5/8/9/X424/X448 - AUS	\$48.00		31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	PCAUS-EPS	SEL Pwrcrd AUSTRALIA 16A/250V	\$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	PCEURO	SEL Pwrcrd for RPS2/3/5/9 EU version	\$17.00		31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	PCEURO-EPS	SEL 16A250VCEE 7/7 EUROP-C191.8MR6	\$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	PCINDIA	SEL Pwrcrd for RPS2/3/5/9 India version	\$40.00		31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCINDIA-EPS	SEL Pwrcrd INDIA 16A/250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCJAPAN	SEL Pwrcrd for RPS2/3/5/9 Japan version	\$17.00		31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	PCJAPAN-EPS	SEL Pwrcrd JAPAN 15A 250V	\$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	PCTAIWAN-EPS	SEL Pwrcrd TAIWAN 16A 250V	\$68.00		31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	PCUK PCUK-EPS	SEL Pwrcrd for RPS2/3/5/9 UK version SEL Pwrcrd UK 13A 250V	\$17.00 \$75.00	K K	31% 31%	\$11.73 \$51.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	PL-WAF-ADMIN	SEL-Web Application Firewall Admin Mod	\$75.00 \$5,600.00		31%	\$3,864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-EVAL-WAF Admin Module	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-EVAL-Web App Firewall Decider(/core)	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-Web App Firewall Decider (/core)	\$1,200.00		31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-EVAL-Web App Firewll Prxy Enfrcr Mod	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-WAF Proxy Enforcer Mod	\$4,000.00		31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-WEBENF	SEL-WAF Web Server Enforcer Mod	\$1,000.00		31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5		SEL-EVAL-WAF Web Server Enforcer Module	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	RPS15-E	SEL 6610/50NON-POE250W PSU p-side intake	\$500.00		31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	RPS15-I	SEL 6610/50 NON-POE 250W PSU p-side exh	\$500.00		31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	RPS16DC-E	SEL 510W DC Pwr forICX6610/50-EXHAUSTair	\$1,100.00		31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	RPS16DC-I RPS16-E	SEL 510W DC Pwr forICX6610/50-Intakeair SEL 1000W Pwr-ICX6610 PoE-Exhaustairflow	\$1,100.00 \$1,000.00		31% 31%	\$759.00 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	RPS16-I	SEL 6610 POE 1000W PSU PORT SIDE EXHAU			31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SAF-1000	SEL-Web App Firewall Mod(for VTM Std Ed)	\$8,400.00		31%	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SAF-2000	SEL-Web App Firewall Mod(for VTM ENT Ed)	\$12,400.00		31%	\$8,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SAF-4000	SEL-Web App Firewall(VTM ENT Ed 5Gb+)	\$20,400.00		31%	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SAFPX-1000-H	SEL-WAF Proxy - 5Gbps	\$23,640.00		31%	\$16,311.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SAFPX-1000-L	SEL-WAF Proxy - 200 Mbps	\$9,160.00		31%	\$6,320.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-M	SEL-WAF Proxy - 1Gbps	\$14,120.00		31%	\$9,742.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SAFPX-1000-VH	SEL-WAF Proxy - 10Gbps	\$32,360.00		31%	\$22,328.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-EVAL-WAF Proxy - 10Gbps	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SPTM-1000-H	SEL-UPG-WAP(1Gbps)>VTM Std Ed(1Gbps)	\$3,600.00		31%	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	SPTM-1000-L SPTM-1000-M	SEL-UPG-WAP(10Mbps)>VTM Std Ed(10Mbps) SEL-UPG-WAP(200Mbps)>VTM Std Ed(200Mbps)	\$2,000.00 \$2,800.00		31% 31%	\$1,380.00 \$1,932.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	SPTM-2000-L	SEL-UPG-WAP (1Gbps)>VTM ENT Ed(1Gbps)	\$9,200.00		31%	\$6,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SPTM-2000-M	SEL-UPG-WAP(2Gbps)>VTM ENT Ed(2Gbps)	\$12,400.00		31%	\$8,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SPTM-4000-H	SEL-UPG-WAP(20Gbps)>VTM ENT Ed(20Gbps)	\$20,400.00		31%	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	SPTM-4000-L	SEL-UPG-WAP(5Gbps)>VTM ENT Ed(5Gbps)	\$18,800.00	K	31%	\$12,972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-4000-M	SEL-UPG-WAP(10Gbps)>VTM ENT Ed(10Gbps)	\$19,600.00		31%	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-1000-H	SEL-Virtual Traffic Mgr Std Ed-1Gbps	\$11,600.00		31%	\$8,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-1000-H1	SEL-Virtual Traffic Mgr Std Ed-5Gbps	\$18,800.00		31%	\$12,972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-1000-L	SEL-Virtual Traffic Mgr Std Ed-10 Mbps	\$4,400.00		31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	STM-1000-M STM-2000-L	SEL-Virtual Traffic Mgr Std Ed-200 Mbps SEL-Virtual Traffic Mgr Ent Ed - 1Gbps	\$7,600.00 \$17,200.00		31% 31%	\$5,244.00 \$11,868.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	STM-2000-L STM-2000-M	SEL-Virtual Traffic Mgr Ent Ed - 1Gbps	\$23,600.00		31%	\$16,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-4000-H	SEL-Virtual Traffic Mgr Ent Ed - 20Gbps	\$45,200.00		31%	\$31,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-4000-L	SEL-Virtual Traffic Mgr Ent Ed - 5Gbps	\$32,400.00		31%	\$22,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-4000-M	SEL-Virtual Traffic Mgr Ent Ed - 10Gbps	\$39,600.00		31%	\$27,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-4000-VH	SEL-Virtual Traffic Mgr Ent Ed-Unlimited	\$50,800.00	K	31%	\$35,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-VH-E	SEL- EVAL-VTM ENT Edition (all options)	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-NFR for acc prtnrs-VTM ENT Ed-UnImtd	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-B-200	SEL-vTM bulk pkg SD - Adv LBw/SSL-5Gbps	\$35,500.00		31%	\$24,495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-B-300	SEL-vTM Standard Edition for SD - 5Gbps	\$55,500.00		31%	\$38,295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	STM-B-300-L STM-B-400	SEL-vTM Standard Edition for SD - 2Gbps	\$38,850.00 \$75,500.00		31% 31%	\$26,806.50 \$52,095.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	STM-B-400 STM-B-400-L	SEL-vTM EntEd for SD - 5Gbps SEL-vTM EntEd for SD - 2Gbps	\$75,500.00 \$52,850.00		31%	\$52,095.00 \$36,466.50		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL-FIPS add-on for SD - 5Gbps	\$7,550.00		31%	\$5,209.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-FIPS add-on for SD - 2Gbps	\$5,285.00		31%	\$3,646.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-vWeb App FW add-on for SD - 5Gbps	\$50,000.00		31%	\$34,500.00		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-B-ADD-WAF-L	SEL-vWeb App FW add-on for SD - 2Gbps	\$35,000.00		31%	\$24,150.00		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-B-ADD-WEBAC	SEL-Web Acc add-on for SD - 5Gbps	\$37,000.00	K	31%	\$25,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		LSEL-Web Acc add-on for SD - 2Gbps	\$25,900.00		31%	\$17,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-vWeb Appl Firewall Proxy SD - 5Gbps	\$61,100.00		31%	\$42,159.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	STM-CTL-ENT	SEL-SD, EntEd	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	STM-CTL-ENT-E STM-FIPS-1000	SEL-Evaluation - SD, EntEd SEL-FIPS Add-On Mod (for VTM Std Ed)	\$0.00 \$1,160.00		31% 31%	\$0.00 \$800.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			BROCADE ETHERNET BROCADE ETHERNET
J	O 1 WI-1 11 O-1000	SEET II S / Idd-Off Wood (for V FW) Std Ed)	ψ1,100.00	11	3170	ψ800.40	ψ0.00	φ0.00	ψ0.00	ψ0.00	Ψ0.00	φυ.υυ	DIOONDE ETTENNET

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	STM-FIPS-2000	SEL-FIPS Add-On Mod (for VTM ENT Ed)	\$2,360.00	K	31%	\$1,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	STM-FIPS-4000 STX-APT	SEL-FIPS Mod(VTM ENT 5Gb+)FIPS140-2 Lvl1 SEL-Web Accel EXP Add-On Mod (for VTM)	\$5,080.00 \$3,200.00	K K	31% 31%	\$3,505.20 \$2,208.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5	STX-STD	SEL-Web Accel EXF Add-On Mod (for VTM)	\$14,800.00		31%	\$10,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	UPG-SAF-1K-2K	SEL-UPG Web App Firewall-VTM (STD>ENT)	\$4,600.00		31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	UPG-SAF-1K-4K	SEL-UPG Web App Firewall-VTM(STD>ENT5gb)	\$13,800.00		31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	UPG-SAF-2K-4K	SEL-UPG Web App Firewall-VTM(ENT>ENT5gb)	\$9,200.00	K K	31%	\$6,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		CSEL-Upg - vTM w/ vWeb App FW 300 to 400 HSEL-UPG-WAF Proxy SAFPX-1K-H>SAFPX-1K-N	\$25,000.00 \$10,028.00		31% 31%	\$17,250.00 \$6,919.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-F	\$16,652.00		31%	\$11,489.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-N	\$5,704.00	K	31%	\$3,935.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		HSEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-V	\$26,680.00	K	31%	\$18,409.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-I	\$10,948.00	K	31%	\$7,554.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		FSEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-N HSEL-UPG-VTM Std Ed(5Gbps)>Ent(20Gbps)	\$20,976.00 \$30,360.00		31% 31%	\$14,473.44 \$20,948.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		L SEL-UPG-VTM Std Ed(5Gbps)>Ent(5Gbps)	\$15,640.00		31%	\$10,791.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	UPG-STM-1KH1-4KI	NSEL-UPG-VTM Std Ed(5Gbps)>Ent(10Gbps)	\$23,920.00	K	31%	\$16,504.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		FSEL-UPG-VTM Std Ed(5Gbps)>Ent Unlimited	\$36,800.00	K	31%	\$25,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		SEL-UPG-VTM Std Ed(1Gbps)>Ent(1Gbps)	\$6,440.00		31% 31%	\$4,443.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET
5 5		I SEL-UPG-VTM Std Ed(1Gbps)>Ent(2Gbps) SEL-UPG-VTM Std Ed(1Gbps)>Ent(20Gbps)	\$13,800.00 \$38,640.00		31%	\$9,522.00 \$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(1Gbps)>Ent(5Gbps)	\$23,920.00	K	31%	\$16,504.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(1Gbps)>Ent(10Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		FSEL-UPG-VTM Std Ed(1Gbps)>Ent Unlimited	\$45,080.00		31%	\$31,105.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		SEL-UPG-VTM Std Ed(1Gbps)up to(5Gbps)	\$8,280.00		31% 31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(1Gbps) SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(2Gbps)	\$14,720.00 \$22,080.00	K K	31%	\$10,156.80 \$15,235.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(10Mbp)>Ent Ed(20Gbps)	\$46,920.00	K	31%	\$32,374.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(5Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(10Mbp)>Ent Ed(10Gbps)	\$40,480.00		31%	\$27,931.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		HSEL-UPG-VTM Std Ed(10Mbps)>Ent Unlimited	\$53,360.00		31%	\$36,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		SEL-UPG-VTM Std Ed(10Mbps)up to(1Gbps) SEL-UPG-VTM Std Ed(10Mbps)up to(5Gbps)	\$8,280.00 \$16,560.00	K K	31% 31%	\$5,713.20 \$11,426.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(10Mbps)up to(200Mbps)	\$3,680.00		31%	\$2,539.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(200Mbps)>Ent(1Gbps)	\$11,040.00		31%	\$7,617.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		1 SEL-UPG-VTM Std Ed(200Mbps)>Ent(2Gbps)	\$18,400.00		31%	\$12,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(200Mbps)>Ent(20Gbps)	\$43,240.00	K	31%	\$29,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		SEL-UPG-VTM Std Ed(200Mbps)>Ent(5Gbps)  1 SEL-UPG-VTM Std Ed(200Mbps)>Ent(10Gbps)	\$28,520.00 \$36,800.00		31% 31%	\$19,678.80 \$25,392.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		FSEL-UPG-VTM Std Ed(200Mbps)>Ent (10Gbps)	\$49,680.00		31%	\$34,279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(200Mbps)up to(1Gbps)	\$4,600.00		31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM Std Ed(200Mbps)up to(5Gbps)	\$12,880.00	K	31%	\$8,887.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(1Gbps)>Ent(20Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		SEL-UPG-VTM ENT Ed(1Gbps)>Ent(5Gbps) SEL-UPG-VTM ENT Ed(1Gbps)>Ent(10Gbps)	\$17,480.00 \$25,760.00		31% 31%	\$12,061.20 \$17,774.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		HSEL-UPG-VTM ENT Ed(1Gbps)>Ent Unlimited	\$38,640.00		31%	\$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(1Gbps)up to(2Gbps)	\$7,360.00	K	31%	\$5,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(2Gbps)>Ent(20Gbps)	\$24,840.00	K	31%	\$17,139.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(2Gbps)>Ent(5Gbps)	\$10,120.00		31%	\$6,982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		M SEL-UPG-VTM ENT Ed(2Gbps)>Ent(10Gbps)  FSEL-UPG-VTM ENT Ed(2Gbps)>Ent Unlimited	\$18,400.00 \$31,280.00	K K	31% 31%	\$12,696.00 \$21,583.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(20Gbps)up to unlimited	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(5Gbps)up to(20Gbps)	\$14,720.00	ĸ	31%	\$10,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(5Gbps)up to(10Gbps)	\$8,280.00		31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		SEL-UPG-VTM ENT Ed(5Gbps)up to unlimited	\$21,160.00		31% 31%	\$14,600.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-UPG-VTM ENT Ed(10Gbps)up to(20Gbps) SEL-UPG-VTM ENT Ed(10Gbps)up to unlimitd	\$6,440.00 \$12,880.00	K K	31%	\$4,443.60 \$8,887.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL-UPG-STM-B-200 > vTM Ent Ed SD-5Gbps	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		CSEL-UPG-STM-B-200 > vTM Std Ed SD-5Gbps	\$25,000.00		31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		SEL-Upg - vTM Std Ed to EntEd SD-5Gbps	\$25,000.00		31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		LSEL-Upg - vTM Std Ed to EntEd SD-2Gbps	\$17,500.00		31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		KSEL-UPG-FIPS for VTM(Std Ed>ENT Ed)	\$1,200.00 \$3,920.00	K K	31% 31%	\$828.00 \$2.704.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		KSEL-UPG-FIPS for VTM(Std Ed>ENT 5Gb) KSEL-UPG-FIPS for VTM(ENT Ed>ENT 5Gb)	\$3,920.00 \$2,720.00		31%	\$2,704.80 \$1,876.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		BROCADE ETHERNET
5		SEL-UPG-Web Accel Exp Mod > Std Mod	\$14,500.00		31%	\$10,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	UPG-ZAFM-A>SAF2	PISEL-UPG-App Firewall(ZeusTM 1GB)>SAF-2K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		PSEL-UPG-App Firewall(ZeusTM 2GB)>SAF-2K	\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		HSEL-UPG-App Firewall(ZeusTM 5GB)>SAF-4K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5		HSEL-UPG-App Firewall(ZeusTM UnL)>SAF-4K SEL-UPG-Zeus Load Balancer > STM-1000-H	\$0.00 \$2,400.00		31% 31%	\$0.00 \$1,656.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5 5		SEL-UPG-Zeus TM (1 Gbits) > STM-2000-L	\$4,000.00		31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5		( SEL-UPG-Zeus TM ( 2 Gbits) > STM-2000-E	\$4,000.00		31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	UPG-ZTM-C>STM4F	SEL-UPG-Zeus TM (5 Gbits) > STM-4000-L	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5		\SEL-UPG-Zeus TM (unlimtd) > STM-4000-VH	\$4,000.00		31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	UPG-ZXTM>STM2K	LSEL-UPG-Zeus TM(purch<=09/09)>STM-2000-L	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET

					N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	XBR-R000030	SEL-Serial Cable (RJ-45 Connector)	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5	XBR-R000291	SEL-6510-6505-6710-6740 4 P RCK MNT KIT	\$175.00		31%	\$120.75		\$0.00	\$0.00	\$0.00	\$0.00		BROCADE ETHERNET
5 5	XBR-R000292 XBR-R000293	SEL-6510-6505-6710-6740 MID-MOUNT KIT SEL-FLUSH MOUNT KIT 6710 6740	\$175.00 \$150.00	K K	31% 31%	\$120.75 \$103.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
5		SEL Maint for Content Bridge Add-in	\$2,969.00		31%	\$2,048.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELAO	SEL AObridge	\$49,375.00		31%	\$34,068.75		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELAOS	SEL AObridge Subscription	\$12,344.00		31%	\$8,517.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELBLOCK	SEL BLOCKBRIDGE	\$15,625.00		31%	\$10,781.25		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SELBLOCKS SELBULK	SEL BLOCKbridge Subscription SEL BULKbridge	\$3,906.00 \$11,875.00		31% 31%	\$2,695.14 \$8,193.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SELBULKS	SEL BULKbridge Subscription	\$2,969.00		31%	\$2,048.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELCONTENT	SEL Content Bridge Add-in	\$11,875.00		31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELCONTENTS	SEL Content Bridge Add-in Subscription	\$2,969.00	K	31%	\$2,048.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELCP	SEL CPbridge	\$49,375.00		31%	\$34,068.75		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SELDRAW SELDRAWBRAVA	SEL DRAWbridge SEL DRAWbridge BRAVA for CAD Add-in	\$1,188.00 \$81.00		31% 31%	\$819.72 \$55.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5		SEL DRAWbridge BRAVA for CAD Add-III SEL DRAWbridge BRAVA for CAD A/I Subscr.	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELDRAWD2	SEL DRAWBRIDGE FOR D2	\$1,188.00	K	31%	\$819.72		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELDRAWD2S	SEL DRAWbridge for D2 Subscrption	\$298.00		31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELDRAWS	SEL DRAWbridge Subscription	\$298.00		31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SELECPS SELINDEX	SEL CPbridge Subscription SEL INDEXBRIDGE	\$12,344.00 \$15,625.00	K K	31% 31%	\$8,517.36 \$10,781.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SELINDEXS	SEL INDEXBRIDGE SEL INDEXbridge Subscription	\$3,906.00	K	31%	\$2,695.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELNAVI1499	SEL NAVIbridge 1,000 - 1,499 users	\$202.50		31%	\$139.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELNAVI1999	SEL NAVIbridge 1,500 - 1,999 users	\$191.25		31%	\$131.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELNAVI499	SEL NAVIbridge 25-499 users	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SELNAVI4999 SELNAVI5000	SEL NAVIbridge 2,000 - 4,999 users SEL NAVIbridge 5,000+ users	\$180.00 \$157.50	K K	31% 31%	\$124.20 \$108.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5	SELNAVI999	SEL NAVIbridge 5,000+ users	\$213.75		31%	\$147.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELRENDER	SEL RENDERBRIDGE	\$18,750.00		31%	\$12,937.50		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELRENDERS	SEL RENDERbridge Subscription	\$4,688.00		31%	\$3,234.72		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SELTAG	SEL TAGBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	SELTAGS 11-1782-LIC	SEL TAGbridge Subscription SEL ItbmS1 Std& VCLDS 5 Ent Promo Bun	\$3,906.00 \$25,289.00	K K	31% 31%	\$2,695.14 \$17,449.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	CARAHSOFT
5	11-1783-LIC	SEL Itbm S1 Std& VCLDS 5 Ent Fromobun	\$23,269.00		31%	\$14,705.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1827-LIC	SEL Vsan 5 With Dp Bun Promo	\$3,163.00		31%	\$2,182.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1829-LIC	SEL Hor Adv: 10P Ccu	\$4,400.00		31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1829-LIC-L1	SEL Tppl1 Hor Adv: 10P Ccu	\$4,180.00		31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1829-LIC-L2 11-1829-LIC-L3	SEL Tppl2 Hor Adv: 10P Ccu SEL Tppl3 Hor Adv: 10P Ccu	\$4,092.00 \$3,960.00		31% 31%	\$2,823.48 \$2,732.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1829-LIC-L4	SEL Tppl4 Hor Adv: 10P Ccu	\$3,828.00		31%	\$2,641.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1829-LIC-L5	SEL Tppl5 Hor Adv: 10P (Ccu	\$3,652.00	K	31%	\$2,519.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1830-LIC	SEL Hor Adv: 100P Ccu	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1830-LIC-L1	SEL Tppl1 Hor Adv: 100P Ccu	\$41,800.00		31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1830-LIC-L2 11-1830-LIC-L3	SEL Tppl2 Hor Adv: 100P Ccu SEL Tppl3 Hor Adv: 100P Ccu	\$40,920.00 \$39,600.00		31% 31%	\$28,234.80 \$27,324.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1830-LIC-L4	SEL Tppl4 Hor Adv: 100P Ccu	\$38,280.00		31%	\$26,413.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1830-LIC-L5	SEL Tppl5 Hor Adv: 100P Ccu	\$36,520.00		31%	\$25,198.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1831-LIC	SEL Hor Adv: 10P (Nus)	\$2,750.00		31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1831-LIC-L1	SEL Tppl1 Hor Adv: 10P (Nus)	\$2,613.00		31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1831-LIC-L2 11-1831-LIC-L3	SEL Tppl2 Hor Adv: 10P (Nus) SEL Tppl3 Hor Adv: 10P (Nus)	\$2,558.00 \$2,475.00	K K	31% 31%	\$1,765.02 \$1,707.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1831-LIC-L4	SEL Topl4 Hor Adv: 10P (Nus)	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1831-LIC-L5	SEL Tppl5 Hor Adv: 10P (Nus)	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1832-LIC	SEL Hor Adv: 100P (Nus)	\$27,500.00		31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1832-LIC-L1	SEL Tppl1 Hor Adv: 100P (Nus)	\$26,125.00		31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1832-LIC-L2 11-1832-LIC-L3	SEL Tppl2 Hor Adv: 100P (Nus) SEL Tppl3 Hor Adv: 100P (Nus)	\$25,575.00 \$24,750.00	K K	31% 31%	\$17,646.75 \$17,077.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1832-LIC-L3	SEL Topl4 Hor Adv: 100P (Nus)	\$23,925.00		31%	\$16,508.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1832-LIC-L5	SEL Tppl5 Hor Adv: 100P (Nus)	\$22,825.00		31%	\$15,749.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1833-LIC	SEL Ent: 10P Ccu	\$6,325.00		31%	\$4,364.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1833-LIC-L1	SEL Tppl1 Ent: 10P Ccu	\$6,009.00		31%	\$4,146.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1833-LIC-L2 11-1833-LIC-L3	SEL Tppl2 Ent: 10P Ccu SEL Tppl3 Ent: 10P Ccu	\$5,882.00 \$5,693.00	K K	31% 31%	\$4,058.58 \$3,928.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1833-LIC-L3	SEL Topl4 Ent: 10P Ccu	\$5,503.00		31%	\$3,797.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1834-LIC	SEL Ent: 100P Ccu	\$63,250.00	K	31%	\$43,642.50		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1834-LIC-L1	SEL Tppl1 Ent: 100P Ccu	\$60,088.00	K	31%	\$41,460.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L2	SEL Tppl2 Ent: 100P Ccu	\$58,823.00		31%	\$40,587.87		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1834-LIC-L3 11-1834-LIC-L4	SEL Topl4 Ent: 100P Ccu	\$56,925.00 \$55,028.00		31%	\$39,278.25 \$37,060,32		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-1834-LIC-L4 11-1835-LIC	SEL Tppl4 Ent: 100P Ccu SEL Ent: 10P (Nus)	\$55,028.00 \$3,850.00		31% 31%	\$37,969.32 \$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-1835-LIC-L1	SEL Tppl1 Ent: 10P (Nus)	\$3,658.00		31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1835-LIC-L2	SEL Tppl2 Ent: 10P (Nus)	\$3,581.00	K	31%	\$2,470.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L3	SEL Tppl3 Ent: 10P (Nus)	\$3,465.00		31%	\$2,390.85		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1835-LIC-L4	SEL Tppl4 Ent: 10P (Nus)	\$3,350.00	K	31%	\$2,311.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

			I		N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1836-LIC	SEL Ent: 100P (Nus)	\$38,500.00	K	31%	\$26,565.00		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1836-LIC-L1	SEL Topl3 Ent. 100P (Nus)	\$36,575.00	K K	31% 31%	\$25,236.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT
5 5	11-1836-LIC-L2 11-1836-LIC-L3	SEL Tppl2 Ent: 100P (Nus) SEL Tppl3 Ent: 100P (Nus)	\$35,805.00 \$34,650.00	K	31%	\$24,705.45 \$23,908.50		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-1836-LIC-L4	SEL TppI4 Ent: 100P (Nus)	\$33,495.00		31%	\$23,111.55		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1837-LIC	SEL Upg: Mirage To Adv: 10P (Nus)	\$1,210.00	K	31%	\$834.90		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1837-LIC-L1	SEL L1 Upg Mirage To Adv 10P Nus	\$1,150.00		31%	\$793.50		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1837-LIC-L2	SEL L2 Upg Mirage To Adv 10P Nus	\$1,125.00		31%	\$776.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1837-LIC-L3	SEL L3 Upg Mirage To Adv 10P Nus	\$1,089.00		31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1837-LIC-L4 11-1837-LIC-L5	SEL L4 Upg Mirage To Adv 10P Nus SEL L5 Upg Mirage To Adv 10P Nus	\$1,053.00 \$1,004.00	K K	31% 31%	\$726.57 \$692.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1838-LIC	SEL Upg: Mirage To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1838-LIC-L1	SEL L1 Upg Mirage To Adv 100P Nus	\$11,495.00		31%	\$7,931.55		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1838-LIC-L2	SEL L2 Upg Mirage To Adv 100P Nus	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1838-LIC-L3	SEL L3 Upg Mirage To Adv 100P Nus	\$10,890.00		31%	\$7,514.10		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1838-LIC-L4	SEL L4 Upg Mirage To Adv 100P Nus	\$10,527.00	K	31%	\$7,263.63		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1838-LIC-L5 11-1839-LIC	SEL L5 Upg Mirage To Adv 100P Nus SEL Upg View Std 10P Ccu To Adv 20P Nus	\$10,043.00 \$3,025.00		31% 31%	\$6,929.67 \$2,087.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1839-LIC-L1	SEL L1 Ug View Std 10P Ccu To Adv 20P Nu	\$2,874.00		31%	\$1,983.06		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1839-LIC-L2	SEL L2 Ug View Std 10P Ccu To Adv 20P Nu	\$2,813.00		31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1839-LIC-L3	SEL L3 Ug View Std 10P Ccu To Adv 20P NU	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1839-LIC-L4	SEL L4 Ug View Std 10P Ccu To Adv 20P NU	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1839-LIC-L5	SEL L5 Ug View Std 10P Ccu To Adv 20P NU	\$2,511.00		31%	\$1,732.59		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1840-LIC 11-1840-LIC-L1	SEL UG View Std 100 Ccu To Adv 200 NU SEL L1 UG View Std 100 Ccu To Adv 200 NU	\$30,250.00 \$28,738.00	K K	31% 31%	\$20,872.50 \$19,829.22		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1840-LIC-L1	SEL L2 UG View Std 100 Ccu To Adv 200 NU	\$28,133.00		31%	\$19,411.77		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1840-LIC-L3	SEL L3 UG View Std 100 Ccu To Adv 200 NU	\$27,225.00		31%	\$18,785.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1840-LIC-L4	SEL L4 UG View Std 100 Ccu To Adv 200 NU	\$26,318.00		31%	\$18,159.42		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1840-LIC-L5	SEL L5 UG View Std 100 Ccu To Adv 200 NU	\$25,108.00		31%	\$17,324.52		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1841-LIC	SEL Upg View Std 10P Ccu To Ent 20P Nus	\$4,235.00		31%	\$2,922.15		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1841-LIC-L1 11-1841-LIC-L2	SEL L1 Upg View Std 10 Ccu To Ent 20 Nus SEL L2 Upg View Std 10 Ccu To Ent 20 Nus	\$4,023.00 \$3,939.00		31% 31%	\$2,775.87 \$2,717.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1841-LIC-L3	SEL L3 Upg View Std 10 Ccu To Ent 20 Nus	\$3,812.00		31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1841-LIC-L4	SEL L4 Upg View Std 10 Ccu To Ent 20 Nus	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1842-LIC	SEL UG View Std 100 Ccu To Ent 200 NU	\$42,350.00		31%	\$29,221.50		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1842-LIC-L1	SEL L1 UG View Std 100 Ccu To Ent 200 NU	\$40,233.00		31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1842-LIC-L2	SEL L2 UG View Std 100 Ccu To Ent 200 NU	\$39,386.00		31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1842-LIC-L3 11-1842-LIC-L4	SEL L3 UG View Std 100 Ccu To Ent 200 NU SEL L4 UG View Std 100 Ccu To Ent 200 NU	\$38,115.00 \$36,845.00	K	31% 31%	\$26,299.35 \$25,423.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1843-LIC	SEL Upg View Std Ccu To Adv 10P Ccu	\$1,815.00		31%	\$1,252.35		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1843-LIC-L1	SEL L1 Upg View Std Ccu To Adv 10P Ccu	\$1,724.00		31%	\$1,189.56		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1843-LIC-L2	SEL L2 Upg View Std Ccu To Adv 10P Ccu	\$1,688.00	K	31%	\$1,164.72		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1843-LIC-L3	SEL L3 Upg View Std Ccu To Adv 10P Ccu	\$1,634.00		31%	\$1,127.46		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1843-LIC-L4	SEL L4 Upg View Std Ccu To Adv 10P Ccu	\$1,579.00	K K	31%	\$1,089.51	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5 5	11-1843-LIC-L5 11-1844-LIC	SEL L5 Upg View Std Ccu To Adv 10P Ccu SEL Upg View Std Ccu To Adv 100P Ccu	\$1,506.00 \$18,150.00	K	31% 31%	\$1,039.14 \$12,523.50		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-1844-LIC-L1	SEL L1 Upg View Std Ccu To Adv 100P Ccu	\$17,243.00	ĸ	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1844-LIC-L2	SEL L2 Upg View Std Ccu To Adv 100P Ccu	\$16,880.00	K	31%	\$11,647.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L3	SEL L3 Upg View Std Ccu To Adv 100P Ccu	\$16,335.00	K	31%	\$11,271.15		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1844-LIC-L4	SEL L4 Upg View Std Ccu To Adv 100P Ccu	\$15,791.00		31%	\$10,895.79		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1844-LIC-L5 11-1845-LIC	SEL L5 Upg View Std Ccu To Adv 100P Ccu SEL Upg View Std Ccu To Ent 10P Ccu	\$15,065.00 \$3,025.00		31% 31%	\$10,394.85 \$2,087.25		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1845-LIC-L1	SEL L1 Upg View Std Ccu To Ent 10P Ccu	\$2,874.00		31%	\$1,983.06		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1845-LIC-L2	SEL L2 Upg View Std Ccu To Ent 10P Ccu	\$2,813.00		31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1845-LIC-L3	SEL L3 Upg View Std Ccu To Ent 10P Ccu	\$2,723.00	K	31%	\$1,878.87		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1845-LIC-L4	SEL L4 Upg View Std Ccu To Ent 10P Ccu	\$2,632.00		31%	\$1,816.08		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1846-LIC	SEL Upg View Std Ccu To Ent 100P Ccu	\$30,250.00		31%	\$20,872.50		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5 5	11-1846-LIC-L1 11-1846-LIC-L2	SEL L1 Upg View Std Ccu To Ent 100P Ccu SEL L2 Upg View Std Ccu To Ent 100P Ccu	\$28,738.00 \$28,133.00		31% 31%	\$19,829.22 \$19,411.77		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-1846-LIC-L3	SEL L3 Upg View Std Ccu To Ent 100P Ccu	\$27,225.00		31%	\$18,785.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1846-LIC-L4	SEL L4 Upg View Std Ccu To Ent 100P Ccu	\$26,318.00		31%	\$18,159.42		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1847-LIC	SEL Upg Adv To Ent 10P Nus	\$605.00		31%	\$417.45		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1847-LIC-L1	SEL L1 Upg Adv To Ent 10P Nus	\$575.00		31%	\$396.75		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1847-LIC-L2 11-1847-LIC-L3	SEL L2 Upg Adv To Ent 10P Nus SEL L3 Upg Adv To Ent 10P Nus	\$563.00 \$545.00	K K	31% 31%	\$388.47 \$376.05		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1847-LIC-L3 11-1847-LIC-L4	SEL L3 Upg Adv To Ent 10P Nus SEL L4 Upg Adv To Ent 10P Nus	\$545.00 \$526.00		31%	\$376.05 \$362.94		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1848-LIC	SEL Upg Adv Nus To Ent 100P Nus	\$6,050.00		31%	\$4,174.50		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1848-LIC-L1	SEL L1 Upg Adv Nus To Ent 100P Nus	\$5,748.00		31%	\$3,966.12		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1848-LIC-L2	SEL L2 Upg Adv Nus To Ent 100P Nus	\$5,627.00	K	31%	\$3,882.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L3	SEL L3 Upg Adv Nus To Ent 100P Nus	\$5,445.00		31%	\$3,757.05		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1848-LIC-L4	SEL L4 Upg Adv Nus To Ent 100P Nus	\$5,264.00		31%	\$3,632.16		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1849-LIC 11-1849-LIC-L1	SEL Upg Adv To Ent 10P Ccu SEL L1 Upg Adv To Ent 10P Ccu	\$1,210.00 \$1,150.00		31% 31%	\$834.90 \$793.50		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1849-LIC-L2	SEL L2 Upg Adv To Ent 10P Ccu	\$1,125.00		31%	\$776.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1849-LIC-L3	SEL L3 Upg Adv To Ent 10P Ccu	\$1,089.00		31%	\$751.41		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1849-LIC-L4	SEL L4 Upg Adv To Ent 10P Ccu	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1850-LIC 11-1850-LIC-L1	SEL Upg Adv Ccu To Ent 100P Ccu SEL L1 Upg Adv Ccu To Ent 100P Ccu	\$12,100.00 \$11,495.00	K K	31% 31%	\$8,349.00 \$7,931.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1850-LIC-L1	SEL L2 Upg Adv Ccu To Ent 100P Ccu	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1850-LIC-L3	SEL L3 Upg Adv Ccu To Ent 100P Ccu	\$10,890.00	ĸ	31%	\$7,514.10		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1850-LIC-L4	SEL L4 Upg Adv Ccu To Ent 100P Ccu	\$10,527.00	K	31%	\$7,263.63		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1851-LIC	SEL Upg View Std 250 Ccu To Adv 500 Nu	\$75,625.00	K	31%	\$52,181.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1851-LIC-L1	SEL L1 UG View Std 250 Ccu To Adv 500 Nu	\$71,844.00	K	31%	\$49,572.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1851-LIC-L2	SEL L2 UG View Std 250 Ccu To Adv 500 Nu	\$70,331.00	K	31%	\$48,528.39		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1851-LIC-L3 11-1851-LIC-L4	SEL L3 UG View Std 250 Ccu To Adv 500 Nu SEL L4 UG View Std 250 Ccu To Adv 500 Nu	\$68,063.00 \$65,794.00	K K	31% 31%	\$46,963.47 \$45,397.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1851-LIC-L5	SEL L5 UG View Std 250 Ccu To Adv 500 Nu	\$62,769.00	K	31%	\$43,310.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1852-LIC	SEL Upg View Std 500 Ccu To Adv 1000 Nu	\$151,250.00	K	31%	\$104,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1852-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 1000 Nu	\$143,688.00		31%	\$99,144.72		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1852-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 1000 Nu	\$140,663.00	K	31%	\$97,057.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1852-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 1000 Nu	\$136,125.00	K	31%	\$93,926.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1852-LIC-L4 11-1852-LIC-L5	SEL L4 UG View S 500 Ccu To Adv 1000 Nu SEL L5 UG View S 500 Ccu To Adv 1000 Nu	\$131,588.00 \$125,538.00	K K	31% 31%	\$90,795.72 \$86,621.22		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1853-LIC	SEL Upg View Std 250 Ccu To Adv 250 Ccu	\$45,375.00	K	31%	\$31,308.75		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1853-LIC-L1	SEL L1 UG View S 250 Ccu To Adv 250 Ccu	\$43,106.00	ĸ	31%	\$29,743.14		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1853-LIC-L2	SEL L2 UG View S 250 Ccu To Adv 250 Ccu	\$42,199.00	K	31%	\$29,117.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1853-LIC-L3	SEL L3 UG View S 250 Ccu To Adv 250 Ccu	\$40,838.00	K	31%	\$28,178.22		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1853-LIC-L4	SEL L4 UG View S 250 Ccu To Adv 250 Ccu	\$39,476.00	K	31%	\$27,238.44		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1853-LIC-L5 11-1854-LIC	SEL L5 UG View S 250 Ccu To Adv 250 Ccu SEL Upg View Std 500 Ccu To Adv 500 Ccu	\$37,661.00	K K	31% 31%	\$25,986.09 \$62,617.50		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5 5	11-1854-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 500 Ccu	\$90,750.00 \$86,213.00	K	31%	\$59,486.97	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1854-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 500 Ccu	\$84,398.00	ĸ	31%	\$58,234.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1854-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 500 Ccu	\$81,675.00	K	31%	\$56,355.75		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1854-LIC-L4	SEL L4 UG View S 500 Ccu To Adv 500 Ccu	\$78,953.00	K	31%	\$54,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1854-LIC-L5	SEL L5 UG View S 500 Ccu To Adv 500 Ccu	\$75,323.00	K	31%	\$51,972.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1855-LIC	SEL Upg View Std 250 Ccu To Ent 500 Nu	\$105,875.00	K	31%	\$73,053.75		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1855-LIC-L1 11-1855-LIC-L2	SEL L1 UG View Std 250 Ccu To Ent 500 Nu SEL L2 UG View Std 250 Ccu To Ent 500 Nu	\$100,581.00 \$98,464.00	K K	31% 31%	\$69,400.89 \$67,940.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1855-LIC-L3	SEL L3 UG View Std 250 Ccu To Ent 500 Nu	\$95,288.00	K	31%	\$65,748.72		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1855-LIC-L4	SEL L4 UG View Std 250 Ccu To Ent 500 Nu	\$92,111.00	K	31%	\$63,556.59		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1856-LIC	SEL Upg View Std 500 Ccu To Ent 1000 Nu	\$211,750.00	K	31%	\$146,107.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1856-LIC-L1	SEL L1 UG View S 500 Ccu To Ent 1000 Nu	\$201,163.00	K	31%	\$138,802.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1856-LIC-L2	SEL L2 UG View S 500 Ccu To Ent 1000 Nu	\$196,928.00	K	31%	\$135,880.32		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1856-LIC-L3 11-1856-LIC-L4	SEL L3 UG View S 500 Ccu To Ent 1000 Nu SEL L4 UG View S 500 Ccu To Ent 1000 Nu	\$190,575.00 \$184,223.00	K K	31% 31%	\$131,496.75 \$127,113.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1857-LIC	SEL Upg View Std 250 Ccu To Ent 250 Ccu	\$75,625.00	K	31%	\$52,181.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1857-LIC-L1	SEL L1 UG View S 250 Ccu To Ent 250 Ccu	\$71,844.00	K	31%	\$49,572.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1857-LIC-L2	SEL L2 UG View S 250 Ccu To Ent 250 Ccu	\$70,331.00	K	31%	\$48,528.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1857-LIC-L3	SEL L3 UG View S 250 Ccu To Ent 250 Ccu	\$68,063.00	K	31%	\$46,963.47		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1857-LIC-L4	SEL L4 UG View S 250 Ccu To Ent 250 Ccu	\$65,794.00	K K	31%	\$45,397.86		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1858-LIC 11-1858-LIC-L1	SEL Upg View Std 500 Ccu To Ent 500 Ccu SEL L1 Upg View S 500 Ccu To Ent 500 Ccu	\$151,250.00 \$143,688.00	K	31% 31%	\$104,362.50 \$99,144.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1858-LIC-L2	SEL L2 Upg View S 500 Ccu To Ent 500 Ccu	\$140,663.00	K	31%	\$97,057.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1858-LIC-L3	SEL L3 Upg View S 500 Ccu To Ent 500 Ccu	\$136,125.00	K	31%	\$93,926.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1858-LIC-L4	SEL L4 Upg View S 500 Ccu To Ent 500 Ccu	\$131,588.00		31%	\$90,795.72		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1865-LIC	SEL Upg Vs Stg App To Vsan 5 Bun Promo	\$10,098.00	K	31%	\$6,967.62		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1866-LIC 11-1866-LIC-L1	SEL View Std 10P Ccu SEL L1 View Std 10P Ccu	\$2,750.00 \$2,613.00	K K	31% 31%	\$1,897.50 \$1,802.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1866-LIC-L1	SEL L2 View Std 10P Ccu	\$2,558.00	K	31%	\$1,765.02		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1866-LIC-L3	SEL L3 View Std 10P Ccu	\$2,475.00	ĸ	31%	\$1,707.75		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1866-LIC-L4	SEL L4 View Std 10P Ccu	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1866-LIC-L5	SEL L5 View Std 10P Ccu	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1867-LIC	SEL View Std 100P Ccu	\$27,500.00	K	31%	\$18,975.00		\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5 5	11-1867-LIC-L1 11-1867-LIC-L2	SEL L1 View Std 100P Ccu SEL L2 View Std 100P Ccu	\$26,125.00 \$25,575.00	K K	31% 31%	\$18,026.25 \$17,646.75		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1867-LIC-L2	SEL L3 View Std 100P Ccu	\$24,750.00	K	31%	\$17,077.50		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1867-LIC-L4	SEL L4 View Std 100P Ccu	\$23,925.00	ĸ	31%	\$16,508.25		\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5	11-1867-LIC-L5	SEL L5 View Std 100P Ccu	\$22,825.00	K	31%	\$15,749.25		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1868-LIC	SEL View Std Add 10P Ccu	\$2,090.00		31%	\$1,442.10		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1868-LIC-L1	SEL L1 View Std Add 10P Ccu	\$1,986.00		31%	\$1,370.34		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1868-LIC-L2 11-1868-LIC-L3	SEL L2 View Std Add 10P Ccu SEL L3 View Std Add 10P Ccu	\$1,944.00 \$1,981.00		31%	\$1,341.36		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1868-LIC-L3 11-1868-LIC-L4	SEL L3 View Std Add 10P Ccu SEL L4 View Std Add 10P Ccu	\$1,881.00 \$1,818.00		31% 31%	\$1,297.89 \$1,254.42		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT
5	11-1868-LIC-L5	SEL L5 View Std Add 10P Ccu	\$1,735.00	K	31%	\$1,197.15		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1869-LIC	SEL View Std Add 100P Ccu	\$20,900.00		31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1869-LIC-L1	SEL L1 View Std Add 100P Ccu	\$19,855.00	K	31%	\$13,699.95		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1869-LIC-L2	SEL L2 View Std Add 100P Ccu	\$19,437.00		31%	\$13,411.53		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1869-LIC-L3 11-1869-LIC-L4	SEL L3 View Std Add 100P Ccu SEL L4 View Std Add 100P Ccu	\$18,810.00 \$18,183.00		31% 31%	\$12,978.90 \$12,546.27		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1869-LIC-L4 11-1869-LIC-L5	SEL L5 View Std Add 100P Ccu	\$17,347.00		31%	\$12,546.27 \$11,969.43		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		1
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1870-LIC	SEL Upg Thinapp 5 Suite To View Std 100P	\$22,000.00	K	31%	\$15,180.00		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1870-LIC-L1 11-1870-LIC-L2	SEL L1 Upg TA 5 Suite To View Std 100	\$20,900.00 \$20,460.00	K K	31% 31%	\$14,421.00 \$14,117.40		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1870-LIC-L2 11-1870-LIC-L3	SEL L2 Upg TA 5 Suite To View Std 100 SEL L3 Upg TA 5 Suite To View Std 100	\$19,800.00		31%	\$14,117.40		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1870-LIC-L4	SEL L4 Upg TA 5 Suite To View Std 100	\$19,140.00		31%	\$13,206.60		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1870-LIC-L5	SEL L5 Upg TA 5 Suite To View Std 100	\$18,260.00		31%	\$12,599.40		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1871-LIC	SEL Upg Thinapp Ny Bundle To View Std 10	\$2,310.00		31%	\$1,593.90	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1871-LIC-L1	SEL L1 Upg TA Ny Bundle To View Std 10	\$2,195.00	K	31%	\$1,514.55		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1871-LIC-L2 11-1871-LIC-L3	SEL L2 Upg TA Ny Bundle To View Std 10 SEL L3 Upg TA Ny Bundle To View Std 10	\$2,148.00 \$2,079.00		31% 31%	\$1,482.12 \$1,434.51	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1871-LIC-L4	SEL L4 Upg TA Ny Bundle To View Std 10	\$2,010.00		31%	\$1,386.90		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1871-LIC-L5	SEL L5 Upg TA Ny Bundle To View Std 10	\$1,917.00		31%	\$1,322.73		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1872-LIC	SEL Upg View 5 Ent 10 To View Std 10	\$1,100.00	K	31%	\$759.00		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1872-LIC-L1	SEL L1 Upg View 5 Ent 10 To View Std 10	\$1,045.00		31%	\$721.05		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1872-LIC-L2 11-1872-LIC-L3	SEL L2 Upg View 5 Ent 10 To View Std 10 SEL L3 Upg View 5 Ent 10 To View Std 10	\$1,023.00 \$990.00		31% 31%	\$705.87 \$683.10	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1872-LIC-L3	SEL L4 Upg View 5 Ent 10 To View Std 10	\$957.00	K	31%	\$660.33		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1872-LIC-L5	SEL L5 Upg View 5 Ent 10 To View Std 10	\$913.00	K	31%	\$629.97	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1873-LIC	SEL Upg View 5 Ent 100 To View Std 100	\$11,000.00	K	31%	\$7,590.00		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1873-LIC-L1	SEL L1 Upg View 5 Ent 100 To View S 100	\$10,450.00		31%	\$7,210.50		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1873-LIC-L2 11-1873-LIC-L3	SEL L2 Upg View 5 Ent 100 To View S 100 SEL L3 Upg View 5 Ent 100 To View S 100	\$10,230.00 \$9,900.00		31% 31%	\$7,058.70 \$6,831.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1873-LIC-L3	SEL L4 Upg View 5 Ent 100 To View S 100	\$9,570.00		31%	\$6,603.30		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1873-LIC-L5	SEL L5 Upg View 5 Ent 100 To View S 100	\$9,130.00		31%	\$6,299.70		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1874-LIC	SEL Upg View S Add 10 To View S 10 Ccu	\$770.00	K	31%	\$531.30		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1874-LIC-L1	SEL L1 Upg View S Add 10 To View S 10	\$732.00	K	31%	\$505.08		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1874-LIC-L2	SEL L2 Upg View S Add 10 To View S 10	\$716.00	K	31%	\$494.04	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1874-LIC-L3 11-1874-LIC-L4	SEL L3 Upg View S Add 10 To View S 10 SEL L4 Upg View S Add 10 To View S 10	\$693.00 \$670.00	K K	31% 31%	\$478.17 \$462.30		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1874-LIC-L4 11-1874-LIC-L5	SEL L5 Upg View S Add 10 To View S 10	\$639.00	K	31%	\$440.91	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1875-LIC	SEL Upg View S Add 100 To View S 100	\$7,700.00	K	31%	\$5,313.00		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1875-LIC-L1	SEL L1 Upg View S Add 100 To View S 100	\$7,315.00	K	31%	\$5,047.35		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1875-LIC-L2	SEL L2 Upg View S Add 100 To View S 100	\$7,161.00	K	31%	\$4,941.09		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1875-LIC-L3	SEL L3 Upg View S Add 100 To View S 100	\$6,930.00		31%	\$4,781.70		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1875-LIC-L4 11-1875-LIC-L5	SEL L4 Upg View S Add 100 To View S 100 SEL L5 Upg View S Add 100 To View S 100	\$6,699.00 \$6,391.00		31% 31%	\$4,622.31 \$4,409.79	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1876-LIC	SEL Upg Thinapp CI To View Std Add 10	\$1,870.00	K	31%	\$1,290.30	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1876-LIC-L1	SEL L1 Upg Thinapp CI To View Std Add 10	\$1,777.00	K	31%	\$1,226.13		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1876-LIC-L2	SEL L2 Upg Thinapp Cl To View Std Add 10	\$1,739.00		31%	\$1,199.91	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1876-LIC-L3	SEL L3 Upg Thinapp CI To View Std Add 10	\$1,683.00		31%	\$1,161.27	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1876-LIC-L4 11-1876-LIC-L5	SEL L4 Upg Thinapp CI To View Std Add 10 SEL L5 Upg Thinapp CI To View Std Add 10	\$1,627.00 \$1,552.00		31% 31%	\$1,122.63 \$1,070.88		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1879-LIC	SEL Upg Ent Add To View Std 10 Promo	\$1,925.00	K	31%	\$1,328.25		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1879-LIC-L1	SEL L1 Upg Ent Add To View Std 10 Ccu	\$1,829.00		31%	\$1,262.01	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1879-LIC-L2	SEL L2 Upg Ent Add To View Std 10 Ccu	\$1,790.00		31%	\$1,235.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1879-LIC-L3	SEL L3 Upg Ent Add To View Std 10 Ccu	\$1,733.00	K	31%	\$1,195.77	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1879-LIC-L4 11-1879-LIC-L5	SEL L4 Upg Ent Add To View Std 10 Ccu	\$1,675.00 \$1,598.00	K K	31% 31%	\$1,155.75 \$1,102.62	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1880-LIC	SEL L5 Upg Ent Add To View Std 10 Ccu SEL Ug Ent Add To View S 100 Ccu Promo	\$1,598.00		31%	\$1,102.62		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1880-LIC-L1	SEL L1 Upg Ent Add To View Std 100 Ccu	\$18,288.00		31%	\$12,618.72		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1880-LIC-L2	SEL L2 Upg Ent Add To View Std 100 Ccu	\$17,903.00		31%	\$12,353.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1880-LIC-L3	SEL L3 Upg Ent Add To View Std 100 Ccu	\$17,325.00		31%	\$11,954.25		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1880-LIC-L4	SEL L4 Upg Ent Add To View Std 100 Ccu	\$16,748.00	K K	31%	\$11,556.12 \$11,024.82		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1880-LIC-L5 11-1881-LIC	SEL L5 Upg Ent Add To View Std 100 Ccu SEL Usfederal Upg Mirage 5 To Adv 10 Ccu	\$15,978.00 \$3,025.00		31% 31%	\$11,024.82 \$2,087.25		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1881-LIC-L1	SEL L1 Upg Mirage 5 To Adv 10 Ccu	\$2,874.00		31%	\$1,983.06		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1881-LIC-L2	SEL L2 Upg Mirage 5 To Adv 10 Ccu	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L3	SEL L3 Upg Mirage 5 To Adv 10 Ccu	\$2,723.00		31%	\$1,878.87	\$0.00	\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1881-LIC-L4 11-1881-LIC-L5	SEL L4 Upg Mirage 5 To Adv 10 Ccu	\$2,632.00		31%	\$1,816.08		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1881-LIC-L5 11-1882-LIC	SEL LIstedoral Lig Mirago 5 To Adv 10 Ccu	\$2,511.00		31% 31%	\$1,732.59 \$20,872.50		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5 5	11-1882-LIC-L1	SEL Usfederal Ug Mirage 5 To Adv 100 Ccu SEL L1 Upg Mirage 5 To Adv 100 Ccu	\$30,250.00 \$28,738.00		31%	\$20,872.50 \$19,829.22		\$0.00		\$0.00	\$0.00	*	CARAHSOFT
5	11-1882-LIC-L2	SEL L2 Upg Mirage 5 To Adv 100 Ccu	\$28,133.00		31%	\$19,411.77		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1882-LIC-L3	SEL L3 Upg Mirage 5 To Adv 100 Ccu	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L4	SEL L4 Upg Mirage 5 To Adv 100 Ccu	\$26,318.00		31%	\$18,159.42		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1882-LIC-L5	SEL L5 Upg Mirage 5 To Adv 100 Ccu	\$25,108.00		31%	\$17,324.52		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1883-LIC 11-1883-LIC-L1	SEL Usfederal Upg View Add To Adv 10 Ccu SEL L1 Upg View Add To Adv 10 Ccu	\$2,530.00 \$2,404.00		31% 31%	\$1,745.70 \$1,658.76		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1883-LIC-L2	SEL L2 Upg View Add To Adv 10 Ccu	\$2,353.00		31%	\$1,623.57		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1883-LIC-L3	SEL L3 Upg View Add To Adv 10 Ccu	\$2,277.00		31%	\$1,571.13		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1883-LIC-L4	SEL L4 Upg View Add To Adv 10 Ccu	\$2,201.00	K	31%	\$1,518.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1883-LIC-L5	SEL L5 Upg View Add To Adv 10 Ccu	\$2,100.00		31%	\$1,449.00		\$0.00		\$0.00	\$0.00		CARAHSOFT
5	11-1884-LIC	SEL Usfederal Ug View Add To Adv 100 Ccu	\$25,300.00		31%	\$17,457.00 \$16,594.15		\$0.00		\$0.00	\$0.00		CARAHSOFT
5 5	11-1884-LIC-L1 11-1884-LIC-L2	SEL L1 Upg View Add To Adv 100 Ccu SEL L2 Upg View Add To Adv 100 Ccu	\$24,035.00 \$23,529.00		31% 31%	\$16,584.15 \$16,235.01		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
3		opg	\$20,020.00		5170	ψ10,200.01	ψ0.00	ψ3.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1884-LIC-L3	SEL L3 Upg View Add To Adv 100 Ccu	\$22,770.00	K	31%	\$15,711.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1884-LIC-L4	SEL L4 Upg View Add To Adv 100 Ccu	\$22,011.00	K	31%	\$15,187.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5 5	11-1884-LIC-L5 11-1885-LIC	SEL L5 Upg View Add To Adv 100 Ccu SEL Usfederal Upg View Add To Ent 10 Ccu	\$20,999.00 \$3,740.00	K K	31% 31%	\$14,489.31 \$2,580.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-1885-LIC-L1	SEL L1 Upg View Add To Ent 10 Ccu	\$3,740.00	K	31%	\$2,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1885-LIC-L2	SEL L2 Upg View Add To Ent 10 Ccu	\$3,478.00	ĸ	31%	\$2,399.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1885-LIC-L3	SEL L3 Upg View Add To Ent 10 Ccu	\$3,366.00	K	31%	\$2,322.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1885-LIC-L4	SEL L4 Upg View Add To Ent 10 Ccu	\$3,254.00	K	31%	\$2,245.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC	SEL Usfederal Ug View Add To Ent 100 Ccu	\$37,400.00	K	31%	\$25,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1886-LIC-L1	SEL L1 Upg View Add To Ent 100P Ccu	\$35,530.00	K	31%	\$24,515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1886-LIC-L2	SEL L2 Upg View Add To Ent 100P Ccu	\$34,782.00	K	31%	\$23,999.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1886-LIC-L3 11-1886-LIC-L4	SEL L3 Upg View Add To Ent 100P Ccu	\$33,660.00 \$32,538.00	K K	31% 31%	\$23,225.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1889-LIC	SEL L4 Upg View Add To Ent 100P Ccu SEL Upg Workspace To Adv 10P Nus	\$1,210.00	K	31%	\$22,451.22 \$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1889-LIC-L1	SEL L1 Upg Workspace To Adv 10P Nus	\$1,162.00	K	31%	\$801.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1889-LIC-L2	SEL L2 Upg Workspace To Adv 10P Nus	\$1,137.00	K	31%	\$784.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1889-LIC-L3	SEL L3 Upg Workspace To Adv 10P Nus	\$1,101.00	K	31%	\$759.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1889-LIC-L4	SEL L4 Upg Workspace To Adv 10P Nus	\$1,065.00	K	31%	\$734.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L5	SEL L5 Upg Workspace To Adv 10P Nus	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1890-LIC	SEL Upg Workspace To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1890-LIC-L1	SEL L1 Upg Workspace To Adv 100P Nus	\$11,616.00	K	31%	\$8,015.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1890-LIC-L2 11-1890-LIC-L3	SEL L2 Upg Workspace To Adv 100P Nus SEL L3 Upg Workspace To Adv 100P Nus	\$11,374.00 \$11,011.00	K K	31% 31%	\$7,848.06 \$7,597.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1890-LIC-L3	SEL L4 Upg Workspace To Adv 100P Nus	\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1890-LIC-L5	SEL L5 Upg Workspace To Adv 100P Nus	\$10,043.00	ĸ	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1971-LIC-L1	SEL: VR-ATADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1971-LIC-L2	SEL: VR-ATADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L3	SEL: VR-ATADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1971-LIC-L4	SEL: VR-ATADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1971-LIC-L5	SEL: VR-ATADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1976-LIC-M1G	SEL: PV-WBS-CPU-G-TLSS-F	\$550.00	K K	31% 31%	\$379.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-1976-LIC-M1P 11-1976-LIC-M2G	SEL: PV-WBS-CPU-P-TLSS-F SEL: PV-WBS-CPU-2G-TLSS-F	\$825.00 \$1,100.00	K K	31%	\$569.25 \$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1976-LIC-M2P	SEL: PV-WBS-CPU-2P-TLSS-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1976-LIC-M3G	SEL: PV-WBS-CPU-3G-TLSS-F	\$1,650.00	ĸ	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1976-LIC-M3P	SEL: PV-WBS-CPU-3P-TLSS-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1977-LIC	SEL: PV-GFXD-CPU-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC	SEL: VR6-OSTD25-F	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1980-LIC-L1	SEL: VR6-OSTD25-F-L1	\$3,266.00	K	31%	\$2,253.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1980-LIC-L2	SEL: VR6-OSTD25-F-L2	\$3,197.00	K	31%	\$2,205.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1980-LIC-L3	SEL: VR6-OSTD25-F-L3	\$3,094.00	K K	31% 31%	\$2,134.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-1980-LIC-L4 11-1980-LIC-L5	SEL: VR6-OSTD25-F-L4 SEL: VR6-OSTD25-F-L5	\$2,991.00 \$2,853.00	K	31%	\$2,063.79 \$1,968.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-1981-LIC	SEL: VR6-OADV25-F	\$7,563.00	ĸ	31%	\$5,218.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1981-LIC-L1	SEL: VR6-OADV25-F-L1	\$7,184.00	K	31%	\$4,956.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1981-LIC-L2	SEL: VR6-OADV25-F-L2	\$7,033.00	K	31%	\$4,852.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1981-LIC-L3	SEL: VR6-OADV25-F-L3	\$6,806.00	K	31%	\$4,696.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1981-LIC-L4	SEL: VR6-OADV25-F-L4	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1981-LIC-L5	SEL: VR6-OADV25-F-L5	\$6,277.00	K	31%	\$4,331.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1982-LIC 11-1982-LIC-L1	SEL: VR6-OENT25-F SEL: VR6-OENT25-F-L1	\$19,113.00	K K	31% 31%	\$13,187.97 \$12,528.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1982-LIC-L1 11-1982-LIC-L2	SEL: VR6-OENT25-F-L1 SEL: VR6-OENT25-F-L2	\$18,157.00 \$17,775.00	K K	31%	\$12,528.33 \$12,264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1982-LIC-L2	SEL: VR6-OENT25-F-L2 SEL: VR6-OENT25-F-L3	\$17,775.00	K	31%	\$12,264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1982-LIC-L4	SEL: VR6-OENT25-F-L4	\$16,628.00	ĸ	31%	\$11,473.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1982-LIC-L5	SEL: VR6-OENT25-F-L5	\$15,863.00	K	31%	\$10,945.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1983-LIC	SEL: VR6-OSTD-OADV-UG-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1983-LIC-L1	SEL: VR6-OSTDOADV-UG-F-L1	\$4,311.00	K	31%	\$2,974.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1983-LIC-L2	SEL: VR6-OSTDOADV-UG-F-L2	\$4,220.00	K	31%	\$2,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1983-LIC-L3	SEL: VR6-OSTDOADV-UG-F-L3	\$4,084.00	K	31%	\$2,817.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1983-LIC-L4 11-1983-LIC-L5	SEL: VR6-OSTDOADV-UG-F-L4 SEL: VR6-OSTDOADV-UG-F-L5	\$3,948.00 \$3,766.00	K K	31% 31%	\$2,724.12 \$2,598.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1983-LIC-L5 11-1984-LIC	SEL: VR6-OSTDOADV-UG-F-L5 SEL: VR6-OSTD-OENT-UG-F	\$3,766.00 \$17,243.00	ĸ	31% 31%	\$2,598.54 \$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1984-LIC-L1	SEL: VR6-OSTD-OENT-UG-F SEL: VR6-OSTDOENT-UG-F-L1	\$17,243.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1984-LIC-L2	SEL: VR6-OSTDOENT-UG-F-L2	\$16,036.00	ĸ	31%	\$11,064.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1984-LIC-L3	SEL: VR6-OSTDOENT-UG-F-L3	\$15,518.00	K	31%	\$10,707.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1984-LIC-L4	SEL: VR6-OSTDOENT-UG-F-L4	\$15,001.00	K	31%	\$10,350.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L5	SEL: VR6-OSTDOENT-UG-F-L5	\$14,311.00	K	31%	\$9,874.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1985-LIC	SEL: VR6-OADV-OENT-UG-F	\$12,705.00	K	31%	\$8,766.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1985-LIC-L1	SEL: VR6-OADVOENT-UG-F-L1	\$12,070.00	K	31%	\$8,328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1985-LIC-L2 11-1985-LIC-L3	SEL: VR6-OADVOENT-UG-F-L2	\$11,816.00 \$11,435.00	K	31%	\$8,153.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1985-LIC-L3 11-1985-LIC-L4	SEL: VR6-OADVOENT-UG-F-L3 SEL: VR6-OADVOENT-UG-F-L4	\$11,435.00 \$11,053.00	K K	31% 31%	\$7,890.15 \$7,626.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1985-LIC-L4 11-1985-LIC-L5	SEL: VR6-OADVOENT-UG-F-L4 SEL: VR6-OADVOENT-UG-F-L5	\$10,545.00	K	31%	\$7,020.57 \$7,276.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1987-LIC	SEL: VR6-PCADV25-F	\$5,500.00	ĸ	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1987-LIC-L1	SEL: VR6-PCADV25-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1987-LIC-L2	SEL: VR6-PCADV25-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1987-LIC-L3	SEL: VR6-PCADV25-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1987-LIC-L4 11-1987-LIC-L5	SEL: VR6-PCADV25-F-L4 SEL: VR6-PCADV25-F-L5	\$4,785.00 \$4,565.00	K K	31% 31%	\$3,301.65 \$3,149.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1987-LIC-LS	SEL: VR6-PCENT25-F	\$10,863.00	K	31%	\$7,495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1988-LIC-L1	SEL: VR6-PCENT25-F-L1	\$10,319.00	K	31%	\$7,120.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1988-LIC-L2	SEL: VR6-PCENT25-F-L2	\$10,102.00	K	31%	\$6,970.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L3	SEL: VR6-PCENT25-F-L3	\$9,776.00	K	31%	\$6,745.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1988-LIC-L4	SEL: VR6-PCENT25-F-L4	\$9,450.00	K	31%	\$6,520.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1988-LIC-L5 11-1989-LIC	SEL: VR6-PCENT25-F-L5 SEL: VR6-PCADV-ENT-UG-F	\$9,016.00 \$5,902.00	K K	31% 31%	\$6,221.04 \$4,072.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5 5	11-1989-LIC-L1	SEL: VR6-PCADV-ENT-UG-F SEL: VR6-PCADVENT-UG-F-L1	\$5,606.00	K	31%	\$4,072.36 \$3,868.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1989-LIC-L2	SEL: VR6-PCADVENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1989-LIC-L3	SEL: VR6-PCADVENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1989-LIC-L4	SEL: VR6-PCADVENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1989-LIC-L5	SEL: VR6-PCADVENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1993-LIC-M2P	SEL: PV-APSTE-2P-TLSS-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1994-LIC 11-1994-LIC-L1	SEL: CV-CCU-10-F SEL: CV-CCU-10-F-L1	\$1,650.00 \$1,568.00	K K	31% 31%	\$1,138.50 \$1,081.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1994-LIC-L1 11-1994-LIC-L2	SEL: CV-CCU-10-F-L1 SEL: CV-CCU-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1994-LIC-L3	SEL: CV-CCU-10-F-L3	\$1,485.00	ĸ	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1994-LIC-L4	SEL: CV-CCU-10-F-L4	\$1,436.00	ĸ	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1994-LIC-L5	SEL: CV-CCU-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC	SEL: CV-CCU-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1995-LIC-L1 11-1995-LIC-L2	SEL: CV-CCU-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1995-LIC-L2 11-1995-LIC-L3	SEL: CV-CCU-100-F-L2 SEL: CV-CCU-100-F-L3	\$15,345.00 \$14,850.00	K K	31% 31%	\$10,588.05 \$10,246.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1995-LIC-L4	SEL: CV-CCU-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1995-LIC-L5	SEL: CV-CCU-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1996-LIC	SEL: HZ-APV-ENTC-10-UG-F	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1996-LIC-L1	SEL: HZ-APVENTC10-UG-F-L1	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5	11-1996-LIC-L2	SEL: HZ-APVENTC10-UG-F-L2	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1996-LIC-L3 11-1996-LIC-L4	SEL: HZ-APVENTC10-UG-F-L3 SEL: HZ-APVENTC10-UG-F-L4	\$3,812.00 \$3,684.00	K K	31% 31%	\$2,630.28 \$2,541.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1997-LIC	SEL: HZ-APV-ENTC-100-UG-F	\$42,350.00	K	31%	\$29,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1997-LIC-L1	SEL: HZ-APVENTC100UG-F-L1	\$40,233.00	K	31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1997-LIC-L2	SEL: HZ-APVENTC100UG-F-L2	\$39,386.00	K	31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1997-LIC-L3	SEL: HZ-APVENTC100UG-F-L3	\$38,115.00	K	31%	\$26,299.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1997-LIC-L4	SEL: HZ-APVENTC100UG-F-L4	\$44,740.00	K	31%	\$30,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1998-LIC 11-1998-LIC-L1	SEL: VR6-VU10-F SEL: VR6-VU10-F-L1	\$825.00 \$784.00	K K	31% 31%	\$569.25 \$540.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1998-LIC-L2	SEL: VR6-VU10-F-L2	\$767.00	K	31%	\$529.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1998-LIC-L3	SEL: VR6-VU10-F-L3	\$743.00	ĸ	31%	\$512.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1998-LIC-L4	SEL: VR6-VU10-F-L4	\$718.00	K	31%	\$495.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L5	SEL: VR6-VU10-F-L5	\$685.00	K	31%	\$472.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-1999-LIC-L1 11-1999-LIC-L2	SEL: VR6-VU100-F-L1 SEL: VR6-VU100-F-L2	\$7,838.00 \$7,673.00	K K	31% 31%	\$5,408.22 \$5,294.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-1999-LIC-L3	SEL: VR6-VU100-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1999-LIC-L4	SEL: VR6-VU100-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-1999-LIC-L5	SEL: VR6-VU100-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2000-LIC	SEL: V-PS-TRN-PKG-PRO-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2003-LIC	SEL: WS11-LW-FE	\$275.00	K K	31%	\$189.75 \$112.95	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2004-LIC 11-2005-LIC	SEL: WS11-LW-UG-FE SEL: WS11-LWP7-UG-FE	\$165.00 \$110.00	K K	31% 31%	\$113.85 \$75.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2006-LIC	SEL: VR6-BSTD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2006-LIC-L1	SEL: VR6-BSTD-F-L1	\$1,568.00	ĸ	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5	11-2006-LIC-L2	SEL: VR6-BSTD-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L3	SEL: VR6-BSTD-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2006-LIC-L4 11-2006-LIC-L5	SEL: VR6-BSTD-F-L4 SEL: VR6-BSTD-F-L5	\$1,436.00 \$1,370.00	K K	31% 31%	\$990.84 \$945.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2006-LIC-L5 11-2007-LIC	SEL: VR6-BSTD-F-L5 SEL: VR6-BADV-F	\$1,370.00 \$2,475.00	κ r/	31%	\$945.30 \$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2007-LIC-L1	SEL: VR6-BADV-F SEL: VR6-BADV-F-L1	\$2,475.00	K	31%	\$1,622.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2007-LIC-L2	SEL: VR6-BADV-F-L2	\$2,302.00	ĸ	31%	\$1,588.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2007-LIC-L3	SEL: VR6-BADV-F-L3	\$2,228.00	K	31%	\$1,537.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L4	SEL: VR6-BADV-F-L4	\$2,153.00	K	31%	\$1,485.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2007-LIC-L5	SEL: VR6-BADV-F-L5	\$2,054.00	K	31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2008-LIC 11-2008-LIC-L1	SEL: VR6-BENT-F SEL: VR6-BENT-F-L1	\$3,713.00 \$3,527.00	K K	31% 31%	\$2,561.97 \$2,433.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2008-LIC-L1	SEL: VR6-BENT-F-L1 SEL: VR6-BENT-F-L2	\$3,453.00	K	31%	\$2,433.63 \$2,382.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2008-LIC-L3	SEL: VR6-BENT-F-L3	\$3,341.00		31%	\$2,305.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2008-LIC-L4	SEL: VR6-BENT-F-L4	\$3,230.00	K	31%	\$2,228.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L5	SEL: VR6-BENT-F-L5	\$3,081.00	K	31%	\$2,125.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2009-LIC	SEL: VR6-BSTD25-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2009-LIC-L1	SEL: VR6-BSTD25-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2009-LIC-L2	SEL: VR6-BSTD25-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2009-LIC-L3	SEL: VR6-BSTD25-F-L3	\$4,950.00		31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2009-LIC-L4 11-2009-LIC-L5	SEL: VR6-BSTD25-F-L4	\$4,785.00		31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2009-LIC-L5 11-2010-LIC	SEL: VR6-BSTD25-F-L5 SEL: VR6-BSTD-BADV-UG-F	\$4,565.00 \$908.00		31% 31%	\$3,149.85 \$626.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2010-LIC	SEL: VR6-BSTD-BADV-0G-F	\$2,272.00		31%	\$1,567.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2012-LIC	SEL: VR6-BADV-BENT-UG-F	\$1,364.00		31%	\$941.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2013-LIC	SEL: VR-CODE-OSI-F	\$1,375.00		31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2013-LIC-L1	SEL: VR-CODE-OSI-F-L1	\$1,306.00	K	31%	\$901.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L2	SEL: VR-CODE-OSI-F-L2	\$1,279.00		31%	\$882.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2013-LIC-L3	SEL: VR-CODE-OSI-F-L3	\$1,238.00		31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2013-LIC-L4	SEL: VR-CODE-OSI-F-L4 SEL: VR-CODE-OSI-F-L5	\$1,196.00 \$1,141.00		31% 31%	\$825.24	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5 5	11-2013-LIC-L5 11-2014-LIC	SEL: VR-CODE-OSI-F-L5 SEL: VR-CODE-CPU-F	\$1,141.00 \$8,250.00		31%	\$787.29 \$5,692.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-2014-LIC-L1	SEL: VR-CODE-CPU-F-L1	\$7,838.00		31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2014-LIC-L2	SEL: VR-CODE-CPU-F-L2	\$7,673.00		31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2014-LIC-L3	SEL: VR-CODE-CPU-F-L3	\$7,425.00		31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2014-LIC-L4	SEL: VR-CODE-CPU-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L5	SEL: VR-CODE-CPU-F-L5	\$6,848.00		31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	\$2,750.00		31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2015-LIC-L1	SEL: HZ-FLX-10-F-L1	\$2,613.00		31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2015-LIC-L2 11-2015-LIC-L3	SEL: HZ-FLX-10-F-L2 SEL: HZ-FLX-10-F-L3	\$2,558.00 \$2,475.00		31% 31%	\$1,765.02 \$1,707.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2015-LIC-L3	SEL: HZ-FLX-10-F-L3 SEL: HZ-FLX-10-F-L4	\$2,393.00		31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2015-LIC-L5	SEL: HZ-FLX-10-F-L5	\$2,283.00		31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2016-LIC	SEL: HZ-FUSPL7-FLX-UG-F	\$110.00		31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2016-LIC-L1	SEL: HZ-FUSPL7-FLX-UG-F-L1	\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L2	SEL: HZ-FUSPL7-FLX-UG-F-L2	\$102.00		31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-L3	\$99.00		31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2016-LIC-L4	SEL: HZ-FUSPL7-FLX-UG-F-L4	\$96.00		31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-L5	\$91.00	K K	31% 31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2017-LIC 11-2017-LIC-L1	SEL: HZ-FUS56-FLX-UG-F SEL: HZ-FUS56-FLX-UG-F-L1	\$198.00 \$188.00	K	31%	\$136.62 \$129.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2017-LIC-L1	SEL: HZ-FUS56-FLX-UG-F-L2	\$184.00	K	31%	\$126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2017-LIC-L3	SEL: HZ-FUS56-FLX-UG-F-L3	\$178.00		31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2017-LIC-L4	SEL: HZ-FUS56-FLX-UG-F-L4	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2017-LIC-L5	SEL: HZ-FUS56-FLX-UG-F-L5	\$164.00	K	31%	\$113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M1G-LIC	SEL: VR8-ADV-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2019-M1P-LIC	SEL: VR8-ADV-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2019-M2G-LIC	SEL: VR8-ADV-XC-2G-SAAS-F	\$107,536.00		31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2019-M2P-LIC	SEL: VR8-ADV-XC-2P-SAAS-F SEL: VR8-ADV-XC-3G-SAAS-F	\$111,672.00	K K	31% 31%	\$77,053.68 \$104.105.53	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-2019-M3G-LIC 11-2019-M3P-LIC	SEL: VR8-ADV-XC-3G-SAAS-F SEL: VR8-ADV-XC-3P-SAAS-F	\$151,008.00 \$156,816.00	K	31%	\$104,195.52 \$108,203.04	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-2020-M1G-LIC	SEL: VR8-ENT-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2020-M1P-LIC	SEL: VR8-ENT-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2020-M2G-LIC	SEL: VR8-ENT-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2020-M2P-LIC	SEL: VR8-ENT-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2020-M3G-LIC	SEL: VR8-ENT-XC-3G-SAAS-F	\$151,008.00		31%	\$104,195.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2020-M3P-LIC	SEL: VR8-ENT-XC-3P-SAAS-F	\$156,816.00		31%	\$108,203.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2021-M1G-LIC	SEL: VR8-ADV-ST-G-SAAS-F	\$7,150.00		31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2021-M1P-LIC 11-2021-M2G-LIC	SEL: VR8-ADV-ST-P-SAAS-F SEL: VR8-ADV-ST-2G-SAAS-F	\$7,370.00 \$13,442.00	K K	31% 31%	\$5,085.30 \$9,274.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2021-M2G-LIC	SEL: VR8-ADV-ST-2G-SAAS-F SEL: VR8-ADV-ST-2P-SAAS-F	\$13,856.00	K	31%	\$9,560.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2021-M3G-LIC	SEL: VR8-ADV-ST-3G-SAAS-F	\$18,876.00	ĸ	31%	\$13,024.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2021-M3P-LIC	SEL: VR8-ADV-ST-3P-SAAS-F	\$19,457.00		31%	\$13,425.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2022-M1G-LIC	SEL: VR8-ENT-ST-G-SAAS-F	\$7,150.00		31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2022-M1P-LIC	SEL: VR8-ENT-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2022-M2G-LIC	SEL: VR8-ENT-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2022-M2P-LIC	SEL: VR8-ENT-ST-2P-SAAS-F	\$13,856.00 \$19,976.00	K	31%	\$9,560.64 \$13,034,44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2022-M3G-LIC 11-2022-M3P-LIC	SEL: VR8-ENT-ST-3G-SAAS-F SEL: VR8-ENT-ST-3P-SAAS-F	\$18,876.00 \$19,457.00		31% 31%	\$13,024.44 \$13,425.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2022-MSP-LIC 11-2023-LIC	SEL: EDU-SRMICM58-OE-F	\$19,457.00		31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2023-LIC 11-2024-LIC	SEL: EDU-SRMICM58-OS-F	\$15,125.00		31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2025-LIC	SEL: EDU-SRMICM58-XP-F	\$1,514.00		31%	\$1,044.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2026-LIC	SEL: EDU-VSDW55-OE-F	\$2,965.00		31%	\$2,045.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2027-LIC	SEL: EDU-VSDW55-OS-F	\$24,915.00	K	31%	\$17,191.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2028-LIC	SEL: EDU-VSDW55-XP-F	\$2,492.00		31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2029-LIC	SEL: EDU-SDDC3-OE-F	\$6,892.00		31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2030-LIC	SEL: EDU-SDDC3-OS-F	\$58,135.00		31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT CARAHSOFT
5 5	11-2031-LIC 11-2032-LIC	SEL: EDU-SDDC3-XP-F SEL: EDU-NSXFT6-OE-F	\$5,814.00 \$6,892.00		31% 31%	\$4,011.66 \$4,755.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT
5 5	11-2032-LIC 11-2033-LIC	SEL: EDU-NSXFT6-OE-F SEL: EDU-NSXFT6-OS-F	\$58,135.00		31%	\$4,755.46 \$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2034-LIC	SEL: EDU-NSXFT6-XP-F	\$5,814.00		31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2035-LIC	SEL: EDU-MICM5-OE-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2036-LIC	SEL: EDU-MICM5-OS-F	\$20,625.00		31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

March   Source   So						N <sup>1</sup>	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
1	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL	
1														
1														
1														
Color	-													
Section   Sect														
5   1-0-0-1-C    SELECTION REPORT CHEEP   STATEMENT CHEEP   STAT	5													
1	5	11-2044-LIC				31%				\$0.00				
Second Column	5													
Colorador   Colo														
8 1-709-BL C	-													
S   11-000-LIC   SEL EDITIMBRE SEP   12-000   10   10   10   10   10   10   10	-													
S   1														
S   11-080-LIC   S														
1	5	11-2052-LIC	SEL: EDU-ITBM8-XP-F	\$3,027.00		31%	\$2,088.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
STANDON   STAN	-													
5 1 1-0000-LICL 3 SEL VIN-SETEMPLICATE \$15,000 K \$ 310, \$115,000 K														
5 1 1725S-11C-14 SEL WIRETE-ADV-E-14 131-600 K 31% 31% 316-600 500 500 500 500 500 500 300 600	-													
S   11-020-1-LC-L2   SEL-WI-SELEMOVICE-II														
5   110004-LCL   SEL-WASSETRAPULGF   \$14,372.00   K   21%   \$10,000   \$10.00   \$20	-													
1 - 100-84-LPL   SEL-W-R-SELEM-VAGE-FL   \$12,000   K   31%   \$12,000   \$0.00	5				K									
\$ 11:2064-01-03 SEL VR-LISTE/DV-VIGF-14 \$12:201.00 K 31% \$8:202-40 \$0.00	5			\$13,653.00				\$0.00			\$0.00			
5 11:3054-LI-14 SEL: VRISTED/PULPE-LI ST. 31:58.00 K 31% S2:207.00 S0.00														
\$ 11-2054-01-01 SET. WAS STRANLIGH-15 SET. WAS STRANLIGH-12 SET. W	-													
5 11-2005-LC   SEL VR-CADVSTEAPVIGF-1   SPACE   SAUGH	-													
5 11-2056-LC-1 SEL-VR-CADVETEAPUIGE-FL1 SY 500.00 K 31% S3.03.01 \$0.00 \$														
5 11-2056-LC-12 SEL VR-CAD/STEADVUGF-L2 \$7,786.00 K 31% \$5,239.91 \$0.00	-													
5 11-2055-LUCL4 SEL-VR-CADYSTEADVUGF-L4 \$72.000 K 31% \$4.956.00 \$0	5													
5 11-2055-LUC-15 SEL-VR-CAPUSTEADVUGF-LS \$5,007.00 K 31%, \$11-205-LUC SEL VR-CAPUSTEADVUGF-LS \$1,000 K 31%, \$11-205-LUC SEL VR-CAPUSTEADVUGF-LS \$1,000 K 31%, \$10-205-LUC SEL VR-CAPUSTEADVUGF-LS \$1	5	11-2055-LIC-L3	SEL: VR-CADVSTEADVUG-F-L3	\$7,489.00		31%	\$5,167.41	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
5 11-2056-LIC SEL-VR-OSTDSTEADVIGE-FL 516,083.00 K 31% \$11,490.22 \$0.00														
5 11-205F-LIC-13 SEL-VR-OSTDSTEADVUGF-E1 \$15,806.00 K 31% \$10,000-14 \$0.00 \$0.	-													
5 11-2056-LIC-13 SEL-VR-OSTDSTEADVIGF-E3 \$14,973.00 K 31% \$10,676.37 \$0.00 \$0.														
5 11-2095-LIC-13 SEL VR-OSITISTEAD/VIGF-L3 \$14,074.00 K 31% \$10,332.06 \$0.00 \$	-													
5 11-205F-LICL 5 SEL. VR. OSIDISTRADVIGF-L5 \$13,000.0 K 31% \$3,202.1 \$0.00 \$0.	5													
5   11-2057-ILC    SEL VR-OADVSTEADV-UG-F    \$12,100.00   K   311%   \$8,349.00   \$0.	5	11-2056-LIC-L4	SEL: VR-OSTDSTEADVUG-F-L4	\$14,475.00	K	31%	\$9,987.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5   11-2057-U-C-12   SEL-VR-OADVSTEADVUG-F-12   \$11,253.00   K   31%   \$7,351.55   \$0.00   \$														
5   11-2097-LIC-L2   SEL-VR-ADVSTEADVUGF-L2   \$11,253.00   K   31%   \$7,764.57   \$0.00   \$0.	-													
6   11-2057-LIC-L3   SEL WR-ADDYSTEADVUGF-L3   \$10,890.00   K   31%   \$7,514.10   \$0.00   \$0	-													
5   11-2057-LIC-L4   SEL-VR-ADVISTEADVUGF-L4   \$10,937.00   K   31%   \$7,283.83   \$0.00   \$0														
5 11-2057-LIC-L5 SEL VR-STD-STEADVUGF-F	-													
5 11-2058-LIC-L2 SEL VR-STDSTEADV-LIGF-L1 \$16,527.00 K 31% \$11,403.63 \$0.00 \$0	5													
5 11-2058-LIC-L3 SEL: VR.STDSTEADV-LGF-L2 \$16,179.00 K 31% \$11,163.51 \$0.00 \$0	5	11-2058-LIC	SEL: VR-STD-STEADV-UG-F	\$17,397.00		31%	\$12,003.93	\$0.00	\$0.00	\$0.00	\$0.00			
5 11-2058-LIC-L3 SEL: VR.STDSTEADV-LIGF-L4 \$15,1567.00 K 31% \$10,803.33 \$0.00														
5         11-2089-LIC-L4         SEL-VR-STDSTEADV-LG-F-L4         \$15,135.00         K         31%         \$10,431.15         \$0.00	-													
5         11-2089-LIC-L5         SEL VR-STDSTEADV-UG-F-L5         \$14.439.00         K         31%         \$9,962.91         \$0.00														
5 11-2059-LICL SEL: VR-RADV-STEENTU-GF-L1 \$1,960.00 K 31% \$6,879.20 \$0.0	-													
5 11-2059-LIC-L1 SEL: VR-RADVSTEENTUG-F-L1 \$9,196.00 K 31% \$8,211.38 \$0.00 \$0.	-													
5 11-2059-LIC-L3 SEL: VR-RADVSTEENTUG-F-L3 \$8,712.00 K 31% \$5,011.28 \$0.00 \$0.	5	11-2059-LIC-L1	SEL: VR-RADVSTEENTUG-F-L1	\$9,196.00			\$6,345.24		\$0.00		\$0.00		\$0.00	CARAHSOFT
5 11-2099-LIC-L4 SEL: VR-RADVSTEENTUG-F-L4 \$8,422.00 K 31% \$5,611.18 \$0.00 \$0.														
5 11-2050-LIC-L5 SEL: VR-RADVSTEENTUGF-L5 \$8,034.00 K 31% \$5,543.46 \$0.00 \$0.0	-													
5         11-2060-LIC         SEL: VR-RADV-STEADV-UG-F         \$12,100.00         K         31%         \$8,349.00         \$0.00 <t< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	-													
5 11-2060-LIC-L1 SEL: VR-RADVSTEADVUG-F-L1 \$11,495.00 K 31% \$7,931.55 \$0.00 \$0														
5 11-2060-LIC-L2 SEL: VR-RADVSTEADVUG-F-L3 \$11,253.00 K 31% \$7,764.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2060-LIC-L3 SEL: VR-RADVSTEADVUG-F-L3 \$10,890.00 K 31% \$7,541.61 \$0.00 \$	-													
5 11-2060-LIC-L4 SEL: VR-RADVSTEADVUGF-L4 \$10,527.00 K 31% \$7,283.63 \$0.00 \$0.														
5 11-2061-LIC-L5 SEL: VR-BOSTD-STEADVUGF-L5 \$10,043.00 K 31% \$6,929.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L1 SEL: VR-BOSTD-STEADVUGF-L1 \$13,365.00 K 31% \$9,916.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L1 SEL: VR-BOSTDSTEADVUGF-L2 \$13,365.00 K 31% \$9,420.57 \$0.00 \$0.0	5					0170								
5 11-2061-LICL SEL: VR-BOSTD-STEADV-UG-F \$14,372.00 K 31% \$9,916.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L1 SEL: VR-BOSTDSTEADVUGF-L2 \$13,653.00 K 31% \$9,420.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L2 SEL: VR-BOSTDSTEADVUGF-L2 \$13,365.00 K 31% \$9,221.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L3 SEL: VR-BOSTDSTEADVUGF-L3 \$12,934.00 K 31% \$8,924.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L4 SEL: VR-BOSTDSTEADVUGF-L4 \$12,503.00 K 31% \$8,627.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L5 SEL: VR-BOSTDSTEADVUGF-L5 \$11,928.00 K 31% \$8,230.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L5 SEL: VR-BOSTDSTEADVUGF-L5 \$16,638.00 K 31% \$11,480.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L1 SEL: VR-RSTDSTEADVUGF-L1 \$15,806.00 K 31% \$11,480.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L1 SEL: VR-RSTDSTEADVUGF-L2 \$15,473.00 K 31% \$10,906.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L3 SEL: VR-RSTDSTEADVUGF-L2 \$15,473.00 K 31% \$10,906.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L3 SEL: VR-RSTDSTEADVUGF-L2 \$15,473.00 K 31% \$10,676.37 \$0.00														
5 11-2061-LIC-L1 SEL: VR-BOSTDSTEADVUGF-L1 \$13,653.00 K 31% \$9,420.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2061-LIC-L2 SEL: VR-BOSTDSTEADVUGF-L2 \$13,365.00 K 31% \$9,221.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2061-LIC-L3 SEL: VR-BOSTDSTEADVUGF-L3 \$12,934.00 K 31% \$8,924.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2061-LIC-L4 SEL: VR-BOSTDSTEADVUGF-L4 \$12,503.00 K 31% \$8,627.07 \$0.00 \$0														
5 11-2061-LIC-L2 SEL: VR-BOSTDSTEADVUGF-L2 \$13,365.00 K 31% \$9,221.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L3 SEL: VR-BOSTDSTEADVUGF-L4 \$12,030.00 K 31% \$8,924.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L5 SEL: VR-BOSTDSTEADVUGF-L5 \$11,928.00 K 31% \$8,230.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2061-LIC-L5 SEL: VR-BOSTDSTEADVUGF-L5 \$11,928.00 K 31% \$8,230.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L SEL: VR-RSTDSTEADVUGF-L1 \$16,638.00 K 31% \$11,480.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L1 SEL: VR-RSTDSTEADVUGF-L1 \$15,806.00 K 31% \$10,966.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L1 SEL: VR-RSTDSTEADVUGF-L2 \$15,473.00 K 31% \$10,966.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L3 SEL: VR-RSTDSTEADVUGF-L2 \$15,473.00 K 31% \$10,9676.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$11-2062-LIC-L3 SEL: VR-RSTDSTEADVUGF-L2 \$15,473.00 K 31% \$10,332.06 \$0.00														
5 11-2061-LIC-L3 SEL: VR-BOSTDSTEADVUGF-L3 \$12,934.00 K 31% \$8,924.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2061-LIC-L4 SEL: VR-BOSTDSTEADVUGF-L5 \$11,928.00 K 31% \$8,627.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC SEL: VR-BOSTDSTEADVUGF-L5 \$16,638.00 K 31% \$8,230.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L1 SEL: VR-RSTDSTEADVUGF-L1 \$16,638.00 K 31% \$11,480.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L1 SEL: VR-RSTDSTEADVUGF-L1 \$15,806.00 K 31% \$10,906.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L3 SEL: VR-RSTDSTEADVUGF-L2 \$15,473.00 K 31% \$10,676.37 \$0.00 \$														
5 11-2061-LIC-L4 SEL: VR-BOSTDSTEADVUGF-L4 \$12,503.00 K 31% \$8,627.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2061-LIC-L5 SEL: VR-BOSTDSTEADVUGF-L5 \$11,928.00 K 31% \$8,230.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L1 SEL: VR-RSTD-STEADV-UG-F-L1 \$16,638.00 K 31% \$11,480.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L1 SEL: VR-RSTDSTEADV-UG-F-L1 \$15,806.00 K 31% \$10,906.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L3 SEL: VR-RSTDSTEADV-UG-F-L2 \$15,473.00 K 31% \$10,676.37 \$0.00	-													
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5 11-2062-LIC-L1 SEL: VR-RSTDSTEADVUG-F-L3 \$15,806.00 K 31% \$10,906.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L2 SEL: VR-RSTDSTEADVUG-F-L2 \$15,473.00 K 31% \$10,676.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L3 SEL: VR-RSTDSTEADVUG-F-L3 \$14,974.00 K 31% \$10,332.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT				\$11,928.00		31%	\$8,230.32	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	
5 11-2062-LIC-L2 SEL: VR-RSTDSTEADVUG-F-L2 \$15,473.00 K 31% \$10,676.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2062-LIC-L3 SEL: VR-RSTDSTEADVUG-F-L3 \$14,974.00 K 31% \$10,332.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT	-													
5 11-2062-LIC-L3 SEL: VR-RSTDSTEADVUG-F-L3 \$14,974.00 K 31% \$10,332.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-													

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2062-LIC-L5	SEL: VR-RSTDSTEADVUG-F-L5	\$13,809.00	K	31%	\$9,528.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2063-LIC	SEL: HZ-PRA50-STD100-UG-F	\$13,750.00		31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2063-LIC-L1 11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L1 SEL: HZ-PRA50STD100UGF-L2	\$13,063.00 \$12,788.00	K K	31% 31%	\$9,013.47 \$8,823.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2063-LIC-L2	SEL: HZ-PRA50STD1000GF-L2 SEL: HZ-PRA50STD100UGF-L3	\$12,766.00		31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2063-LIC-L5	SEL: HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2064-LIC	SEL: EDU-VCOPICM6-OS-F	\$41,525.00	K	31%	\$28,652.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2065-LIC	SEL: EDU-VCOPICM6-OE-F	\$4,945.00		31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2066-LIC	SEL: EDU-VCOPICM6-XP-F	\$4,153.00		31%	\$2,865.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2067-LIC 11-2067-LIC-L1	SEL: MGP-10-F SEL: MGP-10-F-L1	\$1,650.00 \$1,568.00		31% 31%	\$1,138.50 \$1,081.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2067-LIC-L1	SEL: MGP-10-F-L1 SEL: MGP-10-F-L2	\$1,535.00		31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2067-LIC-L3	SEL: MGP-10-F-L3	\$1,485.00		31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2067-LIC-L4	SEL: MGP-10-F-L4	\$1,436.00		31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L5	SEL: MGP-10-F-L5	\$1,370.00		31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2068-LIC	SEL: MGP-100-F	\$16,500.00		31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2068-LIC-L1	SEL: MGP-100-F-L1	\$15,675.00	K K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2068-LIC-L2 11-2068-LIC-L3	SEL: MGP-100-F-L2 SEL: MGP-100-F-L3	\$15,345.00 \$14,850.00		31% 31%	\$10,588.05 \$10,246.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2068-LIC-L4	SEL: MGP-100-F-L4	\$14,355.00		31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2068-LIC-L5	SEL: MGP-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2069-LIC	SEL: MW-MGP-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L1	SEL: MW-MGP-10-F-L1	\$1,150.00		31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2069-LIC-L2	SEL: MW-MGP-10-F-L2	\$1,125.00		31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2069-LIC-L3 11-2069-LIC-L4	SEL: MW-MGP-10-F-L3 SEL: MW-MGP-10-F-L4	\$1,089.00 \$1,053.00		31% 31%	\$751.41 \$726.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2069-LIC-L4 11-2069-LIC-L5	SEL: MW-MGP-10-F-L4 SEL: MW-MGP-10-F-L5	\$1,004.00		31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2070-LIC	SEL: MW-MGP-100-F	\$11,616.00	K	31%	\$8,015.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2070-LIC-L1	SEL: MW-MGP-100-F-L1	\$11,035.00	K	31%	\$7,614.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2070-LIC-L2	SEL: MW-MGP-100-F-L2	\$10,803.00		31%	\$7,454.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5	11-2070-LIC-L3	SEL: MW-MGP-100-F-L3	\$10,454.00		31%	\$7,213.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2070-LIC-L4	SEL: MW-MGP-100-F-L4	\$10,106.00		31%	\$6,973.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2070-LIC-L5 11-2071-LIC	SEL: MW-MGP-100-F-L5 SEL: HZ-MGP-ADVC-10-UG-F	\$9,641.00 \$3,025.00		31% 31%	\$6,652.29 \$2,087.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1	\$2,874.00		31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2071-LIC-L2	SEL: HZ-MGP-ADVC10UG-F-L2	\$2,813.00		31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2071-LIC-L3	SEL: HZ-MGP-ADVC10UG-F-L3	\$2,723.00		31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2071-LIC-L4	SEL: HZ-MGP-ADVC10UG-F-L4	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5	\$2,511.00		31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2072-LIC 11-2072-LIC-L1	SEL: HZ-MGP-ADVC-100-UG-F SEL: HZ-MGP-ADVC100UGF-L1	\$30,250.00 \$28,738.00	K K	31% 31%	\$20,872.50 \$19,829.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2072-LIC-L1	SEL: HZ-MGP-ADVC1000GF-L1 SEL: HZ-MGP-ADVC100UGF-L2	\$28,133.00		31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2072-LIC-L3	SEL: HZ-MGP-ADVC100UGF-L3	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L4	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L5	SEL: HZ-MGP-ADVC100UGF-L5	\$25,108.00		31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2073-LIC	SEL: HZ-MGP-ADVN-10-UG-F	\$1,210.00		31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2073-LIC-L1 11-2073-LIC-L2	SEL: HZ-MGPADVN10-UG-F-L1 SEL: HZ-MGPADVN10-UG-F-L2	\$1,150.00 \$1,125.00		31% 31%	\$793.50 \$776.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2073-LIC-L2 11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L2 SEL: HZ-MGPADVN10-UG-F-L3	\$1,089.00		31%	\$776.25 \$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2073-LIC-L4	SEL: HZ-MGPADVN10-UG-F-L4	\$1,053.00		31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2073-LIC-L5	SEL: HZ-MGPADVN10-UG-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2074-LIC	SEL: HZ-MGP-ADVN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2074-LIC-L1	SEL: HZ-MGPADVN100UG-F-L1	\$11,495.00 \$11,253.00	K	31%	\$7,931.55 \$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2074-LIC-L2 11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L2 SEL: HZ-MGPADVN100UG-F-L3	\$11,253.00 \$10,890.00		31% 31%	\$7,764.57 \$7,514.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L3	\$10,527.00		31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5	11-2074-LIC-L5	SEL: HZ-MGPADVN100UG-F-L5	\$10,043.00	ĸ	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2075-LIC	SEL: WSP-STE-10-F	\$5,390.00	K	31%	\$3,719.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5	11-2076-LIC	SEL: WSP-STE-100-F	\$53,900.00		31%	\$37,191.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F	\$2,745.00		31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2112-LIC-L1 11-2112-LIC-L2	SEL: ST6-VSAN-F-L1 SEL: ST6-VSAN-F-L2	\$2,607.00 \$2,552.00		31% 31%	\$1,798.83 \$1,760.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2112-LIC-L2 11-2112-LIC-L3	SEL: ST6-VSAN-F-L2 SEL: ST6-VSAN-F-L3	\$2,470.00		31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2112-LIC-L4	SEL: ST6-VSAN-F-L4	\$2,388.00		31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L1	SEL: ST6-VSA-VSAN-UG-F-L1	\$11,991.00		31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2113-LIC-L2	SEL: ST6-VSA-VSAN-UG-F-L2	\$11,739.00		31%	\$8,099.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2113-LIC-L3 11-2113-LIC-L4	SEL: ST6-VSA-VSAN-UG-F-L3 SEL: ST6-VSA-VSAN-UG-F-L4	\$11,360.00 \$10,982.00		31% 31%	\$7,838.40 \$7,577.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5 5	11-2113-LIC-L4 11-2114-LIC	SEL: ST6-VSA-VSAN-UG-F-L4 SEL: ST6-VSDT100-F	\$5,500.00		31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2114-LIC-L1	SEL: ST6-VSDT100-F SEL: ST6-VSDT100-F-L1	\$5,225.00		31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2114-LIC-L2	SEL: ST6-VSDT100-F-L2	\$5,115.00		31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2114-LIC-L3	SEL: ST6-VSDT100-F-L3	\$4,950.00		31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2114-LIC-L4	SEL: ST6-VSDT100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

March   Marc						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
Column	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL	
6   1   1   1   1   1   1   1   1   1														
1														
1	-													
5 1-17-18-18-19-20 SRL VOSR-REFERD	5													
\$ 17-71-16-16   Self-Wideling Fig. 1	5	11-2116-LIC-L1	SEL: VCS6-FND-F-L1	\$1,562.00	K	31%	\$1,077.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
1														
Coloration   Col	-													
5 1-017474261   SEL VOSE PROSTELICE   SEL VO	-													
\$ 11-017-LUCU 28. WIGHER-OFF TO UP C-12	-													
S   11-171-LUL   SEL   WideField PTL USF-L-4   SELECTION   K   31-16   SELECTION   SELEC	5													
S   1.1141-1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	5										\$0.00		\$0.00	CARAHSOFT
5   1.1114.1.1.1.1   1.1114.1.1   1.1114.1   1.1114.1.1   1.1114.1.1   1.1114.1.1   1.1114.1.1   1.1114.1   1.1	-													
1.11141  C.     25	-												*	
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\$ 1121194024 SELV-GSBREZEFE-12 \$12,00028 K 31% \$2,000 \$30.0	5		SEL: VC-SRM6-25E-F			31%				\$0.00		\$0.00		
1 -   1 -	5													
1														
5   1147994  C   SEL VOSRMS-ZELUCF  SEL VOSRMS-ZE	-													
5   11/2914_C  1   5EL VCSRW-25EL_FE1	-													
5 11-2701-LC12 SET. V-SSRM-278-LDF-12 SET. V-	-												*	
5 11-229-UC-14 SEL V-S-RIM-SEL-V-G-FL4 57,865.00 K 31% \$35,47.55 \$0.00 \$	5													
5 11-272-LUC SEL VOS-RIMA-258-F	-													
5   1-2174-LUC-1   SEL V-SRIM-25SF-L2   \$3.000	-													
5 11-212-LUC-12 SELV-SRIM-25SF-12 \$4,867.00 K 31% \$3.41.03 \$0.00 \$	-													
5   11-2121-LICLA  SEL-VCSRMM-255F-LA  \$4,08.00 K 31% \$3.329.94 \$0.00													*	
5   11-217-LIC-LA   SEL-VCS-RMM-29S-F-LA   \$4,865.00   K   31%   \$32,18.85   \$0.00														
1   12    12    12    12    13    13    13    14    13	5	11-2121-LIC-L4	SEL: VC-SRM6-25S-F-L4			31%	\$3,218.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
6 11-27P4-LC SEL-VSCSSCL_SUSIN-F \$4.00 K 31% \$22.77 \$0.00 \$0	-													
6   11-218-LC   SEL-V-GSDC-JUSY-F   \$46.00   K   31%   \$115.00   \$0.														
5 11-218-LIC SEL-V/CSBP-LSUSR-F \$4400 K 31% \$30.00 \$0.														
5   11-218-1LC   SEL-V/CBMF-3USRF   \$44.00   K   311/4   \$30.36   \$0.00   \$0	-													
5 11-2184-LIC SEL V-VCSSDCL-SUSTY-F \$13.00 K 31% \$91.08 \$0.00 \$0.0														
5 11-2197-LIC SEL VTCSBSCL-DEVIY-F \$13.00 K 31% \$8.97 \$0.00	5	11-2183-LIC	SEL: V-VCBSSCL-3US1Y-F	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5 11-2199-LIC SEL-YTCSBPOL-DEVIY-F \$26.00 K 31% \$17.94 \$0.00														
5 11-2290-LIC SEL-VFS-MT-SP-F \$13.00 K 31% \$39.7 \$0.00	-													
5 11-2202-LIC SEL V-B-AVT-SP-F \$550.00 K 31% \$379.50 \$0.00 \$	-													
5 11-2202-ILCL 1 SEL UBEN-CCU-10F-1 \$55.000 K 31% \$379.50 \$0.00 \$0	-													
5 11-2201-LIC-L2 SEL UEM-CCU-10F-L2 \$512.00 K 31% \$353.28 \$0.00 \$0	5		SEL: UEM-CCU-10-F						\$0.00	\$0.00		\$0.00		
5 11-2202-LIC-L3 SEL-UBM-CCU-10-F-L3 \$495.00 K 31% \$341.55 \$0.00	-													
5         11-2202-LIC-L4         SEL UBM-CCU-10-FL4         \$479.00         K         31%         \$330.51         \$0.00	-													
5 11-2203-LIC_L SEL: UEM-CCU-100-F-L1 \$5.25.00 K 31% \$3.795.00 \$0.	-													
5 11-2203-LIC-L1 SEL UBM-CCU-100F-L1 \$5,225.00 K 31% \$3,605.25 \$0.00 \$0.	-													
5 11-2203-LIC-L3 SEL: UEM-CCU-100F-L4 \$4,95.00 K 31% \$3,415.50 \$0.00 \$0.	5	11-2203-LIC-L1	SEL: UEM-CCU-100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
\$ 11-2204-LIC-L4 SEL: UEM-NU-10-F-L4 \$4,785.00 K 31% \$3.301.65 \$0.00 \$0.	-													
5   11-2204-ILC   SEI: UEM-NU-10-F-L1   S31.4.00   K   31%   S227.70   S0.00	-												*	
5         11-2204-LIC-L1         SEL: UEM-NU-10-F-L1         \$314.00         K         31%         \$216.66         \$0.00														
5 11-2204-LIC-L2 SEL: UEM-NU-10-F-L2 \$307.00 K 31% \$211.83 \$0.00 \$														
5 11-2204-LIC-L4 SEL: UEM-NU-10-F-L4 \$287.00 K 31% \$198.03 \$0.00 \$	5	11-2204-LIC-L2	SEL: UEM-NU-10-F-L2	\$307.00	K	31%				\$0.00				
5         11-2205-LIC         SEL: UEM-NU-100-F         \$3,300.00         K         31%         \$2,277.00         \$0.00<	5													
5         11-2205-LIC-L1         SEL: UEM-NU-100-F-L1         \$3,135.00         K         31%         \$2,163.15         \$0.00	•													
5 11-2205-LIC-L2 SEL: UEM-NU-100-F-L2 \$3,069.00 K 31% \$2,117.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2205-LIC-L3 SEL: UEM-NU-100-F-L3 \$2,970.00 K 31% \$2,049.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2205-LIC-L4 SEL: UEM-NU-100-F-L4 \$2,871.00 K 31% \$1,980.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC SEL: HZ-UEM-ENTC-10-UG-F \$5,775.00 K 31% \$3,984.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L1 SEL: HZ-UEMENTC-10-UG-F-L2 \$5,486.00 K 31% \$3,785.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L2 SEL: HZ-UEMENTC-10-UG-F-L2 \$5,371.00 K 31% \$3,765.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L3 SEL: HZ-UEMENTC-10-UG-F-L2 \$5,371.00 K 31% \$3,765.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L4 SEL: HZ-UEMENTC-10-UG-F-L3 \$5,198.00 K 31% \$3,766.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L4 SEL: HZ-UEMENTC-10-UG-F-L4 \$5,024.00 K 31% \$3,466.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UEMENTC-10-UG-F-L4 \$5,775.00 K 31% \$3,466.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UEMENTC-10-UG-F-L1 \$5,863.00 K 31% \$3,9847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UEMENTC-10-UG-F-L1 \$5,4863.00 K 31% \$3,9847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UEMENTC-10-UG-F-L1 \$5,4863.00 K 31% \$3,9847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UEMENTC-10-UG-F-L1 \$5,4863.00 K 31% \$3,9855.47 \$0.00 \$0.0														
5 11-2205-LIC-L3 SEL: UEM-NU-100-F-L3 \$2,970.0 K 31% \$2,049.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2205-LIC-L4 SEL: UEM-NU-100-F-L4 \$2,871.00 K 31% \$1,980.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2206-LIC-L1 SEL: HZ-UMENTC-10-UGF-F \$5,775.00 K 31% \$3,984.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2206-LIC-L1 SEL: HZ-UMENTC-10-UGF-L1 \$5,486.00 K 31% \$3,785.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2206-LIC-L3 SEL: HZ-UMENTC-10-UGF-L2 \$5,371.00 K 31% \$3,705.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2206-LIC-L3 SEL: HZ-UMENTC-10-UGF-L3 \$5,198.00 K 31% \$3,585.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2206-LIC-L4 SEL: HZ-UMENTC-10-UGF-L4 \$5,024.00 K 31% \$3,466.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2207-LIC-L1 SEL: HZ-UMENTC-10-UGF-L4 \$5,77.000 K 31% \$3,466.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2207-LIC-L1 SEL: HZ-UMENTC-10-UGF-L1 \$5,77.000 K 31% \$3,466.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2207-LIC-L1 SEL: HZ-UMENTC-10-UGF-L1 \$5,77.000 K 31% \$3,855.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2207-LIC-L1 SEL: HZ-UMENTC-10-UGF-L1 \$5,863.00 K 31% \$3,855.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT	-													
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5 11-2206-LICL SEL: HZ-UBMENTC-10-UGF-I \$5,775.00 K 31% \$3,984.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L1 SEL: HZ-UMENTC-10-UGF-L1 \$5,486.00 K 31% \$3,785.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L2 SEL: HZ-UMENTC-10-UGF-L2 \$5,371.00 K 31% \$3,765.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L3 SEL: HZ-UMENTC-10-UGF-L3 \$5,198.00 K 31% \$3,586.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L4 SEL: HZ-UMENTC-10-UGF-L4 \$5,024.00 K 31% \$3,466.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UMENTC-100-UGF- \$57,750.00 K 31% \$39,847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UMENTC-100-UGF- \$57,60.00 K 31% \$39,847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UMENTC-100-UGF- \$57,60.00 K 31% \$39,847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT														
5 11-2206-LIC-L2 SEL: HZ-UMENTC-10-UGF-L2 \$5,371.00 K 31% \$3,705.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2206-LIC-L3 SEL: HZ-UMENTC-10-UGF-L3 \$5,198.00 K 31% \$3,586.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT  5 11-2207-LIC-L1 SEL: HZ-UMENTC-10-UGF-L4 \$5,024.00 K 31% \$3,466.56 \$0.00 \$0		11-2206-LIC		\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00		\$0.00	\$0.00		
5 11-2206-LIC-L3 SEL: HZ-UMENTC-10-UGF-L3 \$5,198.00 K 31% \$3,586.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2206-LIC-L4 SEL: HZ-UMENTC-10-UGF-L4 \$5,024.00 K 31% \$3,466.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UMENTC-100-UGF-L1 \$5,750.00 K 31% \$39,847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UMENTC-100-UGF-L1 \$5,466.00 K 31% \$37,855.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT	-													
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5 11-2207-LIC SEL: HZ-UEM-ENTC-100-UG-F \$57,750.00 K 31% \$39,847.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 5 11-2207-LIC-L1 SEL: HZ-UMENTC-100-UGF-L1 \$54,863.00 K 31% \$37,855.47 \$0.00 \$														
5 11-2207-LIC-L1 SEL: HZ-UMENTC-100-UGF-L1 \$54,863.00 K 31% \$37,855.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														
	5	11-2207-LIC-L1	SEL: HZ-UMENTC-100-UGF-L1	\$54,863.00	K	31%	\$37,855.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	5	11-2207-LIC-L2	SEL: HZ-UMENTC-100-UGF-L2	\$53,708.00	K	31%	\$37,058.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2207-LIC-L3	SEL: HZ-UMENTC-100-UGF-L3	\$51,975.00	K	31%	\$35,862.75		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2207-LIC-L4 11-2208-LIC	SEL: HZ-UMENTC-100-UGF-L4 SEL: HZ-UEM-ENTN-10-UG-F	\$50,243.00 \$3,520.00	K K	31% 31%	\$34,667.67 \$2,428.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2208-LIC-L1	SEL: HZ-UMENTN-10-UGF-L1	\$3,344.00		31%	\$2,307.36		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2208-LIC-L1	SEL: HZ-UMENTN-10-UGF-L2	\$3,274.00		31%	\$2,259.06		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2208-LIC-L3	SEL: HZ-UMENTN-10-UGF-L3	\$3,168.00		31%	\$2,185.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2208-LIC-L4	SEL: HZ-UMENTN-10-UGF-L4	\$3,062.00	K	31%	\$2,112.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC	SEL: HZ-UEM-ENTN-100-UG-F	\$35,200.00	K	31%	\$24,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2209-LIC-L1	SEL: HZ-UMENTN-100-UGF-L1	\$33,440.00	K	31%	\$23,073.60		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2209-LIC-L2	SEL: HZ-UMENTN-100-UGF-L2	\$32,736.00	K	31%	\$22,587.84		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2209-LIC-L3 11-2209-LIC-L4	SEL: HZ-UMENTN-100-UGF-L3 SEL: HZ-UMENTN-100-UGF-L4	\$31,680.00 \$30,624.00	K K	31% 31%	\$21,859.20 \$21,130.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2210-LIC	SEL: HZ-APMC-10-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2210-LIC-L1	SEL: HZ-APMC-10-F-L1	\$1,881.00		31%	\$1,297.89		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2210-LIC-L2	SEL: HZ-APMC-10-F-L2	\$1,841.00		31%	\$1,270.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2210-LIC-L3	SEL: HZ-APMC-10-F-L3	\$1,782.00	K	31%	\$1,229.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L4	SEL: HZ-APMC-10-F-L4	\$1,723.00	K	31%	\$1,188.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2211-LIC	SEL: HZ-APMC-100-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2211-LIC-L1 11-2211-LIC-L2	SEL: HZ-APMC-100-F-L1 SEL: HZ-APMC-100-F-L2	\$18,810.00	K K	31% 31%	\$12,978.90 \$12,705.66		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-2211-LIC-L2 11-2211-LIC-L3	SEL: HZ-APMC-100-F-L2 SEL: HZ-APMC-100-F-L3	\$18,414.00 \$17,820.00	K	31%	\$12,705.66 \$12,295.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-2211-LIC-L3	SEL: HZ-APMC-100-F-L4	\$17,226.00	K	31%	\$11,885.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2212-LIC	SEL: HZ-APMN-10-F	\$1,320.00	ĸ	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2212-LIC-L1	SEL: HZ-APMN-10-F-L1	\$1,254.00	K	31%	\$865.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L2	SEL: HZ-APMN-10-F-L2	\$1,228.00	K	31%	\$847.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L3	SEL: HZ-APMN-10-F-L3	\$1,188.00		31%	\$819.72		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2212-LIC-L4	SEL: HZ-APMN-10-F-L4	\$1,148.00	K	31%	\$792.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2213-LIC	SEL: HZ-APMN-100-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2213-LIC-L1 11-2213-LIC-L2	SEL: HZ-APMN-100-F-L1 SEL: HZ-APMN-100-F-L2	\$12,540.00 \$12,276.00	K K	31% 31%	\$8,652.60 \$8,470.44		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2213-LIC-L2	SEL: HZ-APMN-100-F-L3	\$11,880.00	K	31%	\$8,197.20		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2213-LIC-L4	SEL: HZ-APMN-100-F-L4	\$11,484.00	K	31%	\$7,923.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2214-LIC	SEL: HZ-APM-ENTN-10-UG-F	\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2214-LIC-L1	SEL: HZ-APMENTN-10-UGF-L1	\$2,644.00		31%	\$1,824.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L2	SEL: HZ-APMENTN-10-UGF-L2	\$2,588.00		31%	\$1,785.72		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2214-LIC-L3	SEL: HZ-APMENTN-10-UGF-L3	\$2,505.00		31%	\$1,728.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2214-LIC-L4 11-2215-LIC	SEL: HZ-APMENTN-10-UGF-L4 SEL: HZ-APM-ENTN-100-UG-F	\$2,421.00 \$27,830.00	K K	31% 31%	\$1,670.49 \$19,202.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2215-LIC-L1	SEL: HZ-AMENTN-100-UGF-L1	\$26,439.00		31%	\$18,242.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2215-LIC-L2	SEL: HZ-AMENTN-100-UGF-L2	\$25,882.00	ĸ	31%	\$17,858.58		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2215-LIC-L3	SEL: HZ-AMENTN-100-UGF-L3	\$25,047.00	K	31%	\$17,282.43		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2215-LIC-L4	SEL: HZ-AMENTN-100-UGF-L4	\$24,212.00	K	31%	\$16,706.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC	SEL: HZ-APM-ENTC-10-UG-F	\$4,780.00	K	31%	\$3,298.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2216-LIC-L1	SEL: HZ-APMENTC-10-UGF-L1	\$4,541.00	K	31%	\$3,133.29		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2216-LIC-L2	SEL: HZ-APMENTC-10-UGF-L2	\$4,445.00		31%	\$3,067.05		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2216-LIC-L3 11-2216-LIC-L4	SEL: HZ-APMENTC-10-UGF-L3 SEL: HZ-APMENTC-10-UGF-L4	\$4,302.00 \$4,158.00	K	31% 31%	\$2,968.38 \$2,869.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2217-LIC	SEL: HZ-APM-ENTC-100-UG-F	\$47,795.00	K	31%	\$32,978.55		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2217-LIC-L1	SEL: HZ-AMENTC-100-UGF-L1	\$45,405.00	K	31%	\$31,329.45		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2217-LIC-L2	SEL: HZ-AMENTC-100-UGF-L2	\$44,449.00	K	31%	\$30,669.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2217-LIC-L3	SEL: HZ-AMENTC-100-UGF-L3	\$43,016.00	K	31%	\$29,681.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2217-LIC-L4	SEL: HZ-AMENTC-100-UGF-L4	\$41,582.00	K	31%	\$28,691.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2218-LIC	SEL: CN ABD E I 1	\$99,000.00	K	31%	\$68,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2218-LIC-L1 11-2218-LIC-L2	SEL: CN-ABD-F-L1 SEL: CN-ABD-F-L2	\$94,050.00 \$92,070.00	K K	31% 31%	\$64,894.50 \$63,528.30		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2218-LIC-L3	SEL: CN-ABD-F-L3	\$89,100.00	K	31%	\$61,479.00		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2218-LIC-L4	SEL: CN-ABD-F-L4	\$86,130.00	ĸ	31%	\$59,429.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2219-LIC	SEL: CN-CP-F	\$33,000.00	K	31%	\$22,770.00		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2219-LIC-L1	SEL: CN-CP-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2219-LIC-L2	SEL: CN-CP-F-L2	\$30,690.00	K	31%	\$21,176.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2219-LIC-L3	SEL: CN-CP-F-L3	\$29,700.00	K	31%	\$20,493.00		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2219-LIC-L4	SEL: CN-CP-F-L4	\$28,710.00	K	31%	\$19,809.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2220-LIC	SEL: CN-DR-F	\$16,500.00 \$15,675,00	K	31%	\$11,385.00 \$10,915.75		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2220-LIC-L1 11-2220-LIC-L2	SEL: CN-DR-F-L1 SEL: CN-DR-F-L2	\$15,675.00 \$15,345.00		31% 31%	\$10,815.75 \$10,588.05		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2220-LIC-L2 11-2220-LIC-L3	SEL: CN-DR-F-L2 SEL: CN-DR-F-L3	\$14,850.00		31%	\$10,246.50		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2220-LIC-L4	SEL: CN-DR-F-L4	\$14,355.00		31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2221-LIC	SEL: CN-RP-F	\$33,000.00		31%	\$22,770.00		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2221-LIC-L1	SEL: CN-RP-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L2	SEL: CN-RP-F-L2	\$30,690.00		31%	\$21,176.10		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2221-LIC-L3	SEL: CN-RP-F-L3	\$29,700.00		31%	\$20,493.00		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2221-LIC-L4	SEL: CN-RP-F-L4	\$28,710.00		31%	\$19,809.90 \$60,112.80		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT CARAHSOFT
5 5	11-2222-LIC 11-2223-LIC	SEL: CN-ABD-3P-TLSS-F SEL: CN-ABD-P-TLSS-F	\$87,120.00 \$33,000.00		31% 31%	\$60,112.80 \$22,770.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-2223-LIC 11-2224-LIC	SEL: CN-CP-3P-TLSS-F	\$29,040.00		31%	\$20,037.60		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
•			Ψ20,0.000		,0	\$25,557.00	ψ0.50	ψ3.00	ψ0.50	Ψ0.00	ψ3.00	ψ0.00	

					N <sup>1</sup>	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2225-LIC	SEL: CN-CP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2226-LIC	SEL: CN-DR-3P-TLSS-F	\$14,520.00	K	31%	\$10,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2227-LIC 11-2228-LIC	SEL: CN-DR-P-TLSS-F SEL: CN-RP-3P-TLSS-F	\$5,500.00 \$29,040.00	K K	31% 31%	\$3,795.00 \$20,037.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2229-LIC	SEL: CN-RP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2231-LIC	SEL: CON-HZN-PILOT-F	\$81,818.00	ĸ	31%	\$56,454.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2236-LIC	SEL: WSP-ADVN-10-UG-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2237-LIC	SEL: WSP-ADVN-100-UG-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2238-LIC	SEL: WSP-STD-20-UG-F	\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2239-LIC	SEL: WSP-STD-200-UG-F	\$84,700.00	K	31%	\$58,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2240-LIC	SEL: WSP-ENTC-20-UG-F	\$4,510.00	K	31%	\$3,111.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2241-LIC 11-2244-LIC	SEL: WSP-ENTC-200-UG-F SEL: HZ-LXC-10-F	\$45,100.00	K K	31% 31%	\$31,119.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-2244-LIC-L1	SEL: HZ-LXC-10-F SEL: HZ-LXC-10-F-L1	\$1,650.00 \$1,568.00	K	31%	\$1,138.50 \$1,081.92	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-2244-LIC-L2	SEL: HZ-LXC-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2244-LIC-L3	SEL: HZ-LXC-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2244-LIC-L4	SEL: HZ-LXC-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2245-LIC	SEL: HZ-LXC-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L1	SEL: HZ-LXC-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2245-LIC-L2	SEL: HZ-LXC-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2245-LIC-L3	SEL: HZ-LXC-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2245-LIC-L4	SEL: HZ-LXC-100-F-L4 SEL: HZ-LXC-ENTC-10-UG-F	\$14,355.00	K K	31% 31%	\$9,904.95 \$3,548.67	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2246-LIC 11-2246-LIC-L1	SEL: HZ-LXC-ENTC-10-0G-F	\$5,143.00 \$4,885.00	K	31%	\$3,370.65	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT
5	11-2246-LIC-L2	SEL: HZ-LXCENTC-10-UGF-L2	\$4,783.00	ĸ	31%	\$3,300.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2246-LIC-L3	SEL: HZ-LXCENTC-10-UGF-L3	\$4,628.00	K	31%	\$3,193.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2246-LIC-L4	SEL: HZ-LXCENTC-10-UGF-L4	\$4,474.00	K	31%	\$3,087.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC	SEL: HZ-LXC-ENTC-100-UG-F	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2247-LIC-L1	SEL: HZ-LXCENTC-100-UGF-L1	\$48,854.00	K	31%	\$33,709.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2247-LIC-L2	SEL: HZ-LXCENTC-100-UGF-L2	\$47,825.00	K	31%	\$32,999.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2247-LIC-L3	SEL: HZ-LXCENTC-100-UGF-L3	\$46,283.00	K K	31% 31%	\$31,935.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2247-LIC-L4 11-2248-LIC	SEL: HZ-LXCENTC-100-UGF-L4 SEL: VR6-MEDI-F	\$44,740.00 \$66,000.00	K K	31%	\$30,870.60 \$45,540.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	11-2248-LIC-L1	SEL: VR6-MEDI-F-L1	\$62,700.00	K	31%	\$43,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2248-LIC-L2	SEL: VR6-MEDI-F-L2	\$61,380.00	ĸ	31%	\$42,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2248-LIC-L3	SEL: VR6-MEDI-F-L3	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2248-LIC-L4	SEL: VR6-MEDI-F-L4	\$57,420.00	K	31%	\$39,619.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC	SEL HZ-APMNE-10-FPRO	\$1,122.00	K	31%	\$774.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2251-LIC-L1	SEL HZ-APMNE-10-FPRO-L1	\$1,066.00	K	31%	\$735.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2251-LIC-L2	SEL HZ-APMNE-10-FPRO-L2	\$1,043.00	K	31%	\$719.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	11-2251-LIC-L3	SEL HZ-APMNE-10-FPRO-L3 SEL HZ-APMNE-10-FPRO-L4	\$1,010.00	K K	31% 31%	\$696.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT
5	11-2251-LIC-L4 11-2251-LIC-L5	SEL HZ-APMNE-10-FPRO-L5	\$976.00 \$931.00	K	31%	\$673.44 \$642.39	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT CARAHSOFT
5	11-2252-LIC	SEL HZ-APMNE-100-FPRO	\$11,220.00	ĸ	31%	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2252-LIC-L1	SEL HZ-APMNE-100-FPRO-L1	\$10,659.00	K	31%	\$7,354.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2252-LIC-L2	SEL HZ-APMNE-100-FPRO-L2	\$10,435.00	K	31%	\$7,200.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2252-LIC-L3	SEL HZ-APMNE-100-FPRO-L3	\$10,098.00	K	31%	\$6,967.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2252-LIC-L4	SEL HZ-APMNE-100-FPRO-L4	\$9,761.00	K	31%	\$6,735.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	11-2252-LIC-L5	SEL HZ-APMNE-100-FPRO-L5	\$9,313.00	K	31%	\$6,425.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	1601-LIC-L5	SEL 1601-LIC-L5 HZ-MRG-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	2063-LIC 2063-LIC-L1	SEL HZ-PRA50-STD100-UG-F SEL HZ-PRA50STD100UGF-L1	\$13,750.00 \$13,063.00	K K	31% 31%	\$9,487.50 \$9,013.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	2063-LIC-L1 2063-LIC-L2	SEL HZ-PRA50STD100UGF-L1	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3	\$12,375.00	ĸ	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		LISEL: PS-SUPP-ENT-ADDL-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	SM-AMGT-F	SELECT: SERV MGR AST MGT	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	SM-CUSR-F	SELECT: SERV MGR CONCUSR	\$5,500.00 \$11,000.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	SM-GND-F SM-IPLF-F	SELECT: SERV MGR FOUND SELECT: SERV MGR INTPLAT	\$11,000.00 \$22,000.00	K K	31% 31%	\$7,590.00 \$15,180.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	SM-KMGT-F	SELECT: SERV MGR INTPLAT SELECT: SERV MGR KNOWMGT	\$22,000.00	K K	31% 31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	SM-NUSR-F	SELECT: SERV MGR KNOWMGT SELECT: SERV MGR NMUSR	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	SM-PORT-F	SELECT: SERV MGR PORTAL	\$11,000.00	ĸ	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	SM-SDSK-F	SELECT: SERV MGR SERVDSK	\$11,000.00		31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	SM-WFLW-F	SELECT: SERV MGR WRKFL	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F	SEL: ST6-ADVD100-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: ST6-ADVD100-F-L1	\$10,450.00		31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		2 SEL: ST6-ADVD100-F-L2	\$10,230.00		31%	\$7,058.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		3 SEL: ST6-ADVD100-F-L3 4 SEL: ST6-ADVD100-F-L4	\$9,900.00		31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT CARAHSOFT
5 5	ST6-ADVD100-F-L4 ST6-ADVD10-F	SEL: ST6-ADVD100-F-L4 SEL: ST6-ADVD10-F	\$9,570.00 \$1,100.00		31% 31%	\$6,603.30 \$759.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT
5		SEL: ST6-ADVD10-F SEL: ST6-ADVD10-F-L1	\$1,045.00		31%	\$759.00 \$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: ST6-ADVD10-F-L2	\$1,023.00		31%	\$705.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: ST6-ADVD10-F-L3	\$990.00		31%	\$683.10		\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT

					N'	/P LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ST6-ADVD10-F-L4	SEL: ST6-ADVD10-F-L4	\$957.00	K	31%	\$660.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	ST6-ADV-F	SEL: ST6-ADV-F	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	ST6-ADV-F-L1 ST6-ADV-F-L2	SEL: ST6-ADV-F-L1 SEL: ST6-ADV-F-L2	\$4,175.00 \$4,087.00	K K	31% 31%	\$2,880.75 \$2,820.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5	ST6-ADV-F-L3	SEL: ST6-ADV-F-L2	\$3,955.00	K	31%	\$2,728.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	ST6-ADV-F-L4	SEL: ST6-ADV-F-L4	\$3,823.00	K	31%	\$2,637.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	ST6-ADV-FPRO	SEL: ST6-ADV-FPRO	\$3,516.00	K	31%	\$2,426.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: ST6-RB-25VM-F-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: ST6-RB-25VM-F-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: ST6-RB-25VM-F-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		SEL: ST6-RB-25VM-F-L4 LSEL: ST6-STDADVD100UGF-L1	\$11,963.00	K K	31% 31%	\$8,254.47	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		LSEL: ST6-STDADVD1000GF-L1	\$5,748.00 \$5,627.00	K	31%	\$3,966.12 \$3,882.63	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT
5		LSEL: ST6-STDADVD1000GF-L2	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		LSEL: ST6-STDADVD100UGF-L4	\$5,264.00	K	31%	\$3,632.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		1 SEL: ST6-STDADV-D10UGF-L1	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	ST6STDAD10UGFL2	2 SEL: ST6-STDADV-D10UGF-L2	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		3 SEL: ST6-STDADV-D10UGF-L3	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		4 SEL: ST6-STDADV-D10UGF-L4	\$526.00	K	31%	\$362.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		GSEL: ST6-STDADV-D100-UG-F	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		FSEL: ST6-STDADV-D10-UG-F	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		SEL: ST6-STD-ADV-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		1SEL: ST6-STD-ADV-UG-F-L1 2SEL: ST6-STD-ADV-UG-F-L2	\$1,724.00 \$1,688.00	K K	31% 31%	\$1,189.56 \$1,164.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		3SEL: ST6-STD-ADV-UG-F-L3	\$1,634.00	K	31%	\$1,127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		4SEL: ST6-STD-ADV-UG-F-L4	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		(SEL: ST6-STD-ADV-UG-FPRO	\$1,452.00	ĸ	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	VC-ADM-F	SELECT: VC APDISCMGR INS	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	VC-ADMS-F	SELECT: VC APDISCMGR SRV	\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VC-CM-F	SELECT: VC CFG MGR INST	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	VC-CMSL-F	SELECT: VC CFG MGR SRV-L	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	VC-CMSW-F	SELECT: VC CFG MGR SRV-W	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5	VC-CMWW-F	SELECT: VC CFG MGR WS-W 'ISEL: V-ECSBDCL-DEV1Y-F	\$44.00 \$40.00	K K	31%	\$30.36 \$27.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		FSEL: V-ECSBOP-DEV1Y-F	\$13.00	K	31% 31%	\$8.97	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		CARAHSOFT
5		FSEL: V-ECSBSCL-DEV1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		1SEL: V-GS-OMSBDCL-DEV1Y-F	\$109.00	ĸ	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	V-MAM-MF-SD-F	SEL: V-MAM-MF-SD-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	V-MAM-PL-SD-F	SEL: V-MAM-PL-SD-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5		SEL: V-MBM-MF-AWB-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-MBM-PL-AWB-F	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-MDM-MF-AEC-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		SEL: V-MDM-PL-AEC-F SEL V-OMS-MF-3USR-F	\$22.00 \$31.00	K K	31% 31%	\$15.18 \$21.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		SEL V-OMS-PL-3USR-F	\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	V-PM-MF-F	SEL: V-PM-MF-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	V-PM-PL-F	SEL: V-PM-PL-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5	V-PS-CERT-TCP-F	SEL: V-PS-CERT-TCP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5		SEL: V-PS-CERT-TOPE-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-CERT-TP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-CONNECT-1-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-GLD-CLD-SP-F	\$41,250.00	K	31%	\$28,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		SEL: V-PS-GLD-OP-SP-F FSEL: V-PS-GSOMDCL-OS-SP-F	\$55,000.00 \$5,060.00	K K	31% 31%	\$37,950.00 \$3,491.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		FSEL: V-PS-GSOMDCL-OS-SF-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-MBM-SP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5		SEL: V-PS-MCM-CLD-SP-F	\$2,750.00	ĸ	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-MCM-OP-SP-F	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-MIG-ADV-SP-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-MIG-BASIC-SP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5		SEL: V-PS-SLV-CLD-SP-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-SLV-OP-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		SEL: V-PS-SUPP-INC-F F SEL: V-PS-TRN-BTCMP-F	\$1,100.00 \$2,750.00	K K	31% 31%	\$759.00 \$1,897.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		SEL: V-PS-TRN-BTCMP-F	\$1,100.00		31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-TRN-EXP-P	\$16,500.00		31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-TRN-PRO-AW-F	\$1,100.00		31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		PSEL: V-PS-TRN-PU-BTCMP-F	\$2,750.00		31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		VSEL: V-PS-TRN-PU-TCP-AW-F	\$1,100.00		31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5		SEL: V-PS-TRN-PU-TCP-F	\$2,200.00		31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CARAHSOFT
5		NSEL: V-PS-TRN-PU-TOP-AW-F	\$1,100.00		31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		/fSEL: V-PS-TRN-PU-TP-AW-F	\$1,100.00		31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		SEL: V-PS-TRN-PU-TP-F SEL V-PS-UPG-GM-OM-SP-F	\$2,200.00	K K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		CARAHSOFT
5	VESUEGGIVIONISPE	SEL V-73-UPG-GIVI-UIVI-3P-F	\$550.00	r\	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL V-PS-UPG-LI-OMS-SP-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		PISEL: V-PS-VMW-WKS-SP-F 'FSEL: V-TCSBDCL-3US1Y-F	\$27,500.00 \$53.00	K	31% 31%	\$18,975.00 \$36.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			CARAHSOFT CARAHSOFT
5		FSEL: V-TCSBSCL-3US1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
5		SEL: V-UPG-OM2-PL-BMS-F	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
5		SEL: V-UPG-OM2-PL-YMS-F	\$73.00	K	31%	\$50.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		SSEL: V-UPG-OM2-SB-CLBMS-F SSEL: V-UPG-OM2-SB-CLYMS-F	\$18.00 \$61.00	K	31% 31%	\$12.42 \$42.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		ISSEL: V-UPG-OM2-SB-OPBMS-F	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		ISSEL: V-UPG-OM2-SB-OPYMS-F	\$61.00	K	31%	\$42.09	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
5		SFSEL V-UPG-OMS-DC-US-F	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
5		SFSEL V-UPG-OMS-MF-US-F	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5		FSEL V-UPG-OMS-PL-US-F FSEL V-UPG-OMS-SC-US-F	\$85.00 \$74.00	K	31% 31%	\$58.65 \$51.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		F SEL: WS12-PLAY6-7-UGF	\$88.00	ĸ	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
5	WS12-PLAY-F	SEL: WS12-PLAY-F	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5		SEL: WS12-PLAY-UG-FE	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
5 5		KSEL: WS-PLAY-SUP-1PAK KSEL: WS-PLAY-SUP-3PAK	\$33.00 \$88.00	K K	31% 31%	\$22.77 \$60.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CARAHSOFT CARAHSOFT
5		KSEL: WS-PLAY-SUP-3PAK	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00			CARAHSOFT
5	B218-0020-000	SELECT CN-FLASH - COMPACT FLASH	\$74.00	ĸ	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CIENA
5	NTTP04CD	SEL 155M 622M IR 1310NM IR-1 X	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 5	NTZF06JB NTZF06JG	SEL 65K 9.1 SP-2 DUAL CPU 7/14/32 SLOT SEL 65K 9.3 SHLF PROC SP-2 DUAL CPU KIT	\$4,911.00 \$4,911.00	K K	31% 31%	\$3,388.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
5 5	VFDD225VMC	SEL VF-DD2-25VM-C )	\$4,911.00 \$18,750.00	K K	31%	\$3,388.59 \$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00			CIENA
5	CEBC-IS-247-I	SEL Cloudera Basic 24x7 (100TB min)	\$283.00	K	31%	\$195.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5	CEBC-IS-247-I-3Y	SEL Cloudera Basic 24x7 3Y (100TB min)	\$849.00	K	31%	\$585.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5	CEBC-IS-85-I	SEL Cloudera Basic 8x5 (100TB min)	\$222.00	K	31%	\$153.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5 5	CEBC-IS-85-I-3Y CEBN-247-I	SEL Cloudera Basic 8x5 3Y (100TB min) SEL Cloudera Basic 24x7 Node (10 min)	\$665.00 \$2,836.00	K K	31% 31%	\$458.85 \$1,956.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CLOUDERA CLOUDERA
5	CEBN-247-I-3Y	SEL Cloudera Basic 24x7 Node (10 min)	\$8,507.00	K	31%	\$5,869.83	\$0.00	\$0.00	\$0.00	\$0.00			CLOUDERA
5	CEDC-IS-247	SEL Cloudera DataHub 24x7 (100TB min)	\$882.00	K	31%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5	CEDC-IS-247-3Y	SEL Cloudera DataHub 24x7 3Y (100TB min)	\$2,647.00	K	31%	\$1,826.43	\$0.00	\$0.00	\$0.00	\$0.00			CLOUDERA
5	CEDC-IS-247P CEDC-IS-247P-3Y	SEL Cloudera DataHub 24x7 Prem 100TB min	\$986.00	K	31% 31%	\$680.34	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		CLOUDERA
5 5	CEDC-IS-247P-31	SEL Cloudera DHub 24x7 Prem 3Y 100TB min SEL Cloudera DataHub 8x5 (100TB min)	\$2,958.00 \$689.00	K K	31%	\$2,041.02 \$475.41	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CLOUDERA CLOUDERA
5	CEDC-IS-85-3Y	SEL Cloudera DataHub 8x5 3Y (100TB min)	\$2,068.00	ĸ	31%	\$1,426.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5	CEDN-247	SEL Cloudera DataHub 24x7 Node (10 min)	\$8,822.00	K	31%	\$6,087.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5	CEDN-247-3Y	SEL Cloudera DHub 24x7 Node 3Y (10 min)	\$26,466.00	K	31%	\$18,261.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5 5	CEFC-IS-247 CEFC-IS-247-3Y	SEL Cloudera Flex 24x7 (100TB min) SEL Cloudera Flex 24x7 3Y (100TB min)	\$614.00 \$1,842.00	K K	31% 31%	\$423.66 \$1,270.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			CLOUDERA CLOUDERA
5	CEFC-IS-247P	SEL Cloudera Flex 24x7 Prem (100TB min)	\$687.00	K	31%	\$474.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5	CEFC-IS-247P-3Y	SEL Cloudera Flex 24x7 Prem 3Y 100TB min	\$2,060.00	K	31%	\$1,421.40	\$0.00	\$0.00	\$0.00	\$0.00			CLOUDERA
5	CEFC-IS-85	SEL Cloudera Flex 8x5 (100TB min)	\$480.00	K	31%	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDERA
5 5	CEFC-IS-85-3Y 456-110-957	SEL Cloudera Flex 8x5 3Y (100TB min) Secure VM SecVM 1yr Term 25-99=IB	\$1,440.00 \$575.00	K K	31% 31%	\$993.60 \$396.75	\$0.00 \$132.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CLOUDERA CLOUDLINK
5	456-110-958	Secure VM SecVM 1yr Term 100-499=IB	\$470.00	K	31%	\$324.30	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDLINK
5	456-110-959	Secure VM SecVM 1yr Term 500-999=IB	\$405.00	K	31%	\$279.45	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDLINK
5	456-110-960	Secure VM SecVM 1yr Term 1000+=IB	\$310.00	K	31%	\$213.90	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDLINK
5 5	456-110-961 456-110-962	Secure VM SecVM Perpetual 25-99=IB	\$1,425.00 \$1,175.00	K K	31% 31%	\$983.25 \$810.75	\$327.75 \$270.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			CLOUDLINK
5	456-110-963	Secure VM SecVM Perpetual 100-499=IB Secure VM SecVM Perpetual 500-999=IB	\$1,175.00 \$1,010.00	K	31%	\$696.90	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDLINK CLOUDLINK
5	456-110-964	Secure VM SecVM Perpetual 1000+=IB	\$775.00	ĸ	31%	\$534.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00		CLOUDLINK
5	458-000-999	Secure VM SecVM Term	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			CLOUDLINK
5	458-001-000	Secure VM SecVM Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			CLOUDLINK CVISION
5 5	IA100KPPY IA100KPPYO	SEL: PDFOPTIMIZER 100k PPY SEL: PDFOPTIMIZER 100k PPY W/OCR	\$1,875.00 \$2,250.00	K K	31% 31%	\$1,293.75 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	*	CVISION
5	IA10MPPY	SEL: PDFOPTIMIZER 100KTTT W/OCK	\$42,500.00	ĸ	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IA10MPPYO	SEL: PDFOPTIMIZER 10M PPY W/OCR	\$46,875.00	K	31%	\$32,343.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA1MPPY	SEL: PDFOPTIMIZER 1M PPY	\$8,500.00	K	31%	\$5,865.00 \$6,469.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5 5	IA1MPPYO IA1Y100K	SEL: PDFOPTIMIZER 1M PPY W/OCR SEL: PDFOPTIMIZER 1 YR - 100K PGS	\$9,375.00 \$325.00	K	31% 31%	\$6,468.75 \$224.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			CVISION CVISION
5	IA1Y100K IA1Y100KO	SEL: PDFOPTIMIZER 1 YR - 100K PGS SEL:PDFOPTIMIZER 1YR -100K PGS W/OCR	\$450.00	K	31%	\$224.25 \$310.50	\$0.00	\$0.00	\$0.00	\$0.00			CVISION
5	IA20MPPY	SEL: PDFOPTIMIZER 20M PPY	\$80,000.00	K	31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA20MPPYO	SEL: PDFOPTIMIZER 20M PPY W/OCR	\$86,250.00	K	31%	\$59,512.50	\$0.00	\$0.00	\$0.00	\$0.00			CVISION
5	IA40MPPY IA40MPPYO	SEL: PDFOPTIMIZER 40M PPY	\$113,750.00	K K	31% 31%	\$78,487.50 \$95,397.50	\$0.00	\$0.00	\$0.00	\$0.00			CVISION
5 5	IA40MPPYO IASTE100KPPY	SEL: PDFOPTIMIZER 40M PPY W/OCR SEL: PDF OPTIMIZATION SUITE 100k PPY	\$123,750.00 \$3,825.00	K K	31% 31%	\$85,387.50 \$2,639.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CVISION CVISION
5	IASTE10MPPY	SEL: PDF OPTIMIZATION SUITE 10M PPY	\$79,688.00	ĸ	31%	\$54,984.72	\$0.00	\$0.00	\$0.00	\$0.00			CVISION
5	IASTE1MPPY	SEL: PDF OPTIMIZATION SUITE 1M PPY	\$15,938.00	K	31%	\$10,997.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTE1Y100K	SEL:PDF OPTIMIZATION SUITE 1YR-100k PGS		K	31%	\$527.85	\$0.00	\$0.00	\$0.00	\$0.00			CVISION
5 5	IASTE20MPPY IASTE40MPPY	SEL: PDF OPTIMIZATION SUITE 20M PPY SEL: PDF OPTIMIZATION SUITE 40M PPY	\$146,625.00 \$210,375.00	K K	31% 31%	\$101,171.25 \$145,158.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			CVISION CVISION
5	IASTEVP100K	SEL: PDF OF TIMIZATION SOTTE 40M FFT  SEL: PDF OPTIMIZ SUITE VOL PACK 100k PGS		K	31%	\$1,466.25	\$0.00	\$0.00	\$0.00	\$0.00			CVISION
5	IAVP100K	SEL: PDFOPTIMIZER VOL PACK; 100k PGS	\$1,031.00	K	31%	\$711.39	\$0.00	\$0.00	\$0.00	\$0.00			CVISION

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BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	IAVP100KO	SEL:PDFOPTIMIZER VOL PACK 100k PGS W/O		K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOS100KPPY	SEL: IMAGEOPTIMIZATION SERVICES 100K PF		K K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5 5	IOS10MPPY IOS1MPPY	SEL: IMAGEOPTIMIZATION SERVICES 10M PP SEL: IMAGEOPTIMIZATION SERVICES 1M PPY			31% 31%	\$46,488.75 \$25,788.75		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CVISION
5	IOS20MPPY	SEL: IMAGEOPTIMIZATION SERVICES 20M PP			31%	\$86,163.75		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOS40MPPY	SEL: IMAGEOPTIMIZATION SERVICES 40M PP			31%	\$123,251.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTE100KPPY	SEL: IO SVS w/PDF Optimiz Suite 100k PPY	\$42,288.00		31%	\$29,178.72		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOSSTE10MPPY	SEL: IO SVS w/PDF Optimiz Suite 10M PPY	\$114,538.00		31%	\$79,031.22		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5 5	IOSSTE1MPPY IOSSTE20MPPY	SEL: IO SVS w/PDF Optimiz Suite 1M PPY SEL: IO SVS w/PDF Optimiz Ste 20M PPY	\$63,538.00 \$212,288.00		31% 31%	\$43,841.22 \$146,478.72		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CVISION
5	IOSSTE40MPPY	SEL IO SVS w/PDF Optimiz Ste 40M PPY	\$303,663.00		31%	\$209,527.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOSSTEVP100M	SEL IO SVS w/PDF Optimiz Ste VOL PK 100M	\$158,844.00		31%	\$109,602.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOSSTEVP10M	SEL IO SVS w/PDF Optimiz Ste VOL PK 10M	\$43,988.00		31%	\$30,351.72		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOSSTEVP200M	SEL IO SVS w/PDF Optimiz Ste VOL PK 200M	\$364,119.00		31%	\$251,242.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5 5	IOSSTEVP25M IOSSTEVP500M	SEL IO SVS w/PDF Optimiz Ste VOL PK 25M SEL IO SVS w/PDF Optimiz Ste VOL PK 500M	\$63,538.00 \$706,244.00		31% 31%	\$43,841.22 \$487,308.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CVISION CVISION
5	IOSSTEVP50M	SEL IO SVS w/PDF Optimiz Ste VOL PK 500M	\$90,419.00		31%	\$62,389.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	CVISION
5	IOSVP100M	SEL IMAGEOPTIMIZATION SVC VOL PACK 100		K	31%	\$64,472.22		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOSVP10M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 101			31%	\$17,853.75		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	IOSVP200M	SEL IMAGEOPTIMIZATION SVC VOL PACK 200			31%	\$147,789.72		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5 5	IOSVP25M IOSVP500M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 25I SEL IMAGEOPTIMIZATION SVC VOL PACK 500			31% 31%	\$25,788.75		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CVISION
5 5	IOSVP500M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 500 SEL: IMAGEOPTIMIZATION SVC VOL PACK 501			31%	\$286,652.22 \$36,699.72		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	PDFO-EVAL	SELECT: 30-DAY EVAL/DEMO LICENSE	\$0.00		31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	TRF100KPPY	SEL: Trapeze Forms for Captiva 100K PPY	\$20,790.00		31%	\$14,345.10		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	TRF10MPPY	SEL: Trapeze Forms for Captiva 10M PPY	\$423,141.00		31%	\$291,967.29		\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5	TRF1MPPY	SEL: Trapeze Forms for Captiva 1M PPY	\$69,424.00		31%	\$47,902.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CVISION
5 5	TRF20MPPY TRF40MPPY	SEL: Trapeze Forms for Captiva 20M PPY SEL: Trapeze Forms for Captiva 40M PPY	\$688,500.00 \$1,118,813.00		31% 31%	\$475,065.00 \$771,980.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		CVISION
5	DBMC-LIC-007	SEL DOBIMINER LICENSE COMMERCIAL EDIT			31%	\$159.39		\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5	DBMC-LIC-008	SEL DOBIMINER LICENSE DR EDITION	\$308.00		31%	\$212.52		\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5	DBMC-LIC-009	SEL DOBIMINER LICENSE COMPLIANCE EDITI	\$462.00	K	31%	\$318.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5	DBMC-LIC-010	SEL DOBIMINER LICENSE ENTERPRISE EDITI			31%	\$371.22		\$0.00	\$0.00	\$0.00	\$0.00	*	DATA DOBI
5	DBMI-LIC-002 DBMI-LIC-003	SEL Tier 2: 9TB-12TB Node capacity	\$1,047.00		31%	\$722.43		\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5 5	DBMI-LIC-003	SEL Tier 3: 13TB-108TB Node Capacity SEL Tier 4: 109TB-144TB Node Capacity	\$5,963.00 \$12,519.00		31% 31%	\$4,114.47 \$8,638.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		DATA DOBI DATA DOBI
5	DBMI-LIC-004 DBMI-LIC-005	SEL Tier 5: 145TB-216TB Node Capacity	\$17,882.00		31%	\$12,338.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5	DBMI-LIC-006	SEL Tier6 >216TB (236-354) Node Capacity	\$29,305.00		31%	\$20,220.45		\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5	DBMI-MCD-020	SEL Migrate N2I (NAS-to-Isilon)	\$42,348.00		31%	\$29,220.12		\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5	DBMI-MCD-021	SEL Migrate N2I (NAS-to-Isilon)	\$6,489.00		31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5 5		SEL Migrate N2VNX (NAS-to-VNX) SEL Migrate N2VNX (NAS-to-VNX)	\$42,348.00 \$6,489.00		31% 31%	\$29,220.12 \$4,477.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		DATA DOBI DATA DOBI
5		1 SEL StorageX DFS Mgmt 3 Yrs < 500 Users	\$61,538.00		31%	\$42,461.22		\$0.00	\$0.00	\$0.00	\$0.00		DATA DOBI
5		2 SEL StorageX DFS Mgmt 3Yrs 501-1000Users	\$123,077.00		31%	\$84,923.13		\$0.00	\$0.00	\$0.00	\$0.00		DATA DYNAMICS
5		3 SEL StorageX DFS Mgmt 3Yrs 1001-2000User	\$246,154.00		31%	\$169,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		DATA DYNAMICS
5		4 SEL StorageX DFS Mgmt 3 Yrs 2000 Users+	\$492,308.00		31%	\$339,692.52		\$0.00	\$0.00	\$0.00	\$0.00		DATA DYNAMICS
5 5		MSEL StorageX Migration Annual Unlimited	\$615,385.00 \$615.00	K K	31% 31%	\$424,615.65 \$424.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		DATA DYNAMICS DATA DYNAMICS
5 5		SEL StorageX Migration Priced per TB  I SEL StorageX Migration Priced per TB	\$615.00 \$615.00		31%	\$424.35 \$424.35		\$0.00	\$0.00	\$0.00	\$0.00		DATA DYNAMICS
5	STORAGEX-T2	SEL StorageX Migration-Tier 2 Capacity	\$1,034.00		31%	\$713.46		\$0.00	\$0.00	\$0.00	\$0.00		DATA DYNAMICS
5	STORAGEX-T3	SEL StorageX Migration- Tier 3 Capacity	\$5,908.00	K	31%	\$4,076.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DYNAMICS
5	STORAGEX-T4	SEL StorageX Migration- Tier 4 Capacity	\$12,406.00		31%	\$8,560.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		DATA DYNAMICS
5	STORAGEX-T5	SEL Storage V Migration - Tier 5 Capacity	\$17,723.00		31%	\$12,228.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		DATA DYNAMICS
5 5	STORAGEX-T6 LPE12000-E	SEL StorageX Migration- Tier 6 Capacity SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$27,569.00 \$1,245.00		31% 31%	\$19,022.61 \$859.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		DATA DYNAMICS EMULEX
5	LPE12000-E-G	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT			31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		EMULEX
5	LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	\$1,660.00	K	31%	\$1,145.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE12002-E-G	SEL DUAL-PORT; 8GB FC; PCI-E; FED GOVT.	\$1,660.00		31%	\$1,145.40		\$0.00	\$0.00	\$0.00	\$0.00		EMULEX
5	LPE1250-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,090.00		31%	\$752.10 \$752.10		\$0.00	\$0.00	\$0.00	\$0.00		EMULEX
5 5	LPE1250-E-G LPE16000B-E	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT SEL SINGLE-PORT 16GB FC PCI EXPRESS	\$1,090.00 \$1,670.00		31% 31%	\$752.10 \$1,152.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		EMULEX EMULEX
5	LPE16000B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	\$2,199.00		31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	EMULEX
5		SEL DualPort 10Gb Universal CNA/NIC wOpt	\$2,054.00		31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		EMULEX
5	OCE14102B-UX-E	SEL DualPort 10Gb Univers CNA/NIC No Opt	\$1,344.00	K	31%	\$927.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	CYASRFN-DIM1	CYA FN Data Integrity Module	\$5,000.00		31%	\$3,450.00		\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5	CYASRFN-EXT1	CYA FN Extender	\$10,000.00		31%	\$6,900.00		\$0.00		\$0.00	\$0.00		ENCHOICE
5 5	CYASREN-GRANUI CYASREN-HBOS	L/SEL CYA SmartRecovery FileNet Granular SEL CYA SR HOT Point-N-Time Bkup OS Db	\$12,500.00 \$12,500.00		31% 31%	\$8,625.00 \$8,625.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		ENCHOICE ENCHOICE
5	CYASRFN-HBPE	SEL CYA SR HOT Point-N-Time Bkup PE Db	\$20,000.00		31%	\$13,800.00		\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5	CYASRFN-RRM1	CYA FN Records Retention Module	\$5,000.00		31%	\$3,450.00		\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5	CYASRFN-TBR1	CYA FN Time Based Recovery Module	\$12,500.00		31%	\$8,625.00		\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5		YSEL CYA HOTBackup DCTM Repository Lic	\$12,500.00		31%	\$8,625.00		\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5 5	CYHB-SRV CYHB-SRVDEV	SEL CYA HOTBackup Server SEL CYA HOTBackup Server for Development	\$18,750.00 \$5,000.00		31%	\$12,937.50 \$3,450.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		ENCHOICE ENCHOICE
5 5	CYSR-CONN2	CYA Connector for DCTM	\$5,000.00 \$10,000.00		31% 31%	\$3,450.00 \$6,900.00		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		ENCHOICE
9	2.3 3311142	2 20000 to: 20.1W	ψ10,000.00		0170	ψ0,550.00	ψ0.00	ψ3.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	

			I		N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CYSR-DIM2	CYA Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-EXT2	CYA Extender	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00			ENCHOICE
5 5	CYSR-GRANULAR CYSR-RRM2	SEL CYA SmartRecovery DCTM Granular CYA Records Retention Module	\$12,500.00 \$5,000.00	K K	31% 31%	\$8,625.00 \$3,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			ENCHOICE ENCHOICE
5		CYA SmartRecovery SMB Repository	\$2,500.00	ĸ	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5	CYSR-SRV100-1	CYA SmartRecovery Server 100U/50GB	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5	CYSR-SRV250-1	CYA SmartRecovery Server 250U/100GB	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00			ENCHOICE
5 5	CYSR-SRV-4PILIS	SEL CYA SMARTRECOVERY SERVER (1-4 CPU SEL CYA SmartRec SRV Stand-alone >4 CPU	\$50,000.00 \$90,000.00	K K	31% 31%	\$34,500.00 \$62,100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			ENCHOICE ENCHOICE
5	CYSR-SRV500-1	CYA SmartRecovery Server 500U/50GB	\$30,000.00	ĸ	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00			ENCHOICE
5	CYSR-SRVHA-4	SEL CYA SmartRec SRV HA/Cluster <4CPU	\$45,000.00	K	31%	\$31,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5		USEL CYA SmartRec SRV HA/Cluster >4CPU	\$65,000.00	K	31%	\$44,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ENCHOICE
5 5	CYSR-TBR2	CYA Time Based Recovery Module FSEL HIPPO EMC CONTENT REPLICATION AM	\$12,500.00 \$14,844.00	K	31% 31%	\$8,625.00 \$10,242.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		ENCHOICE HIPPO
5 5		KSEL HIPPO EMC CONTENT REPLICATION AM	\$129,719.00	K K	31%	\$10,242.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		HIPPO
5		SEL HIPPO EMC ENTRPRISE FORM AM	\$14,844.00	K	31%	\$10,242.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		HIPPO
5		S SEL HIPPO EMC QA ESSENTIALS AM	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		HIPPO
5		SEL HIPPO EMC EXP SERVER AM	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00			HIPPO
5 5	HDF-EDG-1Y HDF-ENT-1Y	SEL HWX DataFlow Edge Pack 100 Devices SEL- HWX DataFlow Ent 16 cores	\$230,769.00 \$55,385.00	K K	31% 31%	\$159,230.61 \$38,215.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			HORTONWORKS HORTONWORKS
5	HDF-JSS-6M	SEL HDF Jumpstart Sub 32Cores-10 Edge 6M	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		HORTONWORKS
5	HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	\$22,154.00	K	31%	\$15,286.26	\$0.00	\$0.00	\$0.00	\$0.00			HORTONWORKS
5 5	HDP-JSS-6M BLEDTM	SEL HDP Jumpstart Sub. 200TB- 6M sub. SEL BLAZON ENTERPRISE	\$46,154.00 \$7,500.00	K K	31% 31%	\$31,846.26 \$5,175.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		HORTONWORKS IGC BRAVA
5	BP-AOC-A	SEL BRAVA FOR CAD ASSET OPS 25-499	\$180.00	K	31%	\$3,173.00 \$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	BP-AOC-B	SEL BRAVA FOR CAD ASSET OPS 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	BP-AOC-C	SEL BRAVA FOR CAD ASSET OPS 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5 5	BP-AOC-D	SEL BRAVA FOR CAD ASSET OPS 1500-1999	\$153.00	K K	31% 31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-AOC-E BP-AOC-F	SEL BRAVA FOR CAD ASSET OPS 2000-4999 SEL BRAVA FOR CAD ASSET OPS 5000+	\$144.00 \$126.00	K	31%	\$99.36 \$86.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	BP-AOI-A	SEL BRAVA FOR DOCS ASSET OPS 25-499	\$75.00	ĸ	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-AOI-B	SEL BRAVA FOR DOCS ASSET OPS 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	IGC BRAVA
5	BP-AOI-C	SEL BRAVA FOR DOCS ASSET OPS 1000-1499		K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	BP-AOI-D BP-AOI-E	SEL BRAVA FOR DOCS ASSET OPS 1500-1999 SEL BRAVA FOR DOCS ASSET OPS 2000-4999		K K	31% 31%	\$44.16 \$41.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	BP-AOI-F	SEL BRAVA FOR DOCS ASSET OF 3 2000-4333 SEL BRAVA FOR DOCS ASSET OPS 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	BP-CPC-A	SEL BRAVA FOR CAD CAPITAL PRJ 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-CPC-B	SEL BRAVA FOR CAD CAPITAL PRJ 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5 5	BP-CPC-C BP-CPC-D	SEL BRAVA FOR CAD CAPITAL PRJ 1000-1499 SEL BRAVA FOR CAD CAPITAL PRJ1500-1999	\$162.00 \$153.00	K	31% 31%	\$111.78 \$105.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	BP-CPC-E	SEL BRAVA FOR CAD CAPITAL PRJ 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-CPC-F	SEL BRAVA FOR CAD CAPITAL PRJ 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-CPI-A	SEL BRAVA FOR DOCS CAPITAL PRJ 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	BP-CPI-B BP-CPI-C	SEL BRAVA FOR DOCS CAPITAL PRJ 500-999 SEL BRAVA FOR DOCS CAPITAL PRJ 1000-149	\$71.00 \$68.00	K K	31% 31%	\$48.99 \$46.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	BP-CPI-D	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-14s		K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-CPI-E	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-499		ĸ	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-CPI-F	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	BP-D2C-A	SEL BRAVA FOR CAD D2 25-499	\$180.00	K	31%	\$124.20 \$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	BP-D2C-B BP-D2C-C	SEL BRAVA FOR CAD D2 500-999 SEL BRAVA FOR CAD D2 1000-1499	\$171.00 \$162.00	K K	31% 31%	\$117.99 \$111.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	BP-D2C-D	SEL BRAVA FOR CAD D2 1500-1999	\$153.00	ĸ	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-D2C-E	SEL BRAVA FOR CAD D2 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-D2C-F	SEL BRAVA FOR CAD D2 5000PLUS	\$126.00	K K	31%	\$86.94 \$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	BP-D2I-A BP-D2I-B	SEL BRAVA FOR DOCS D2 25-499 SEL BRAVA FOR DOCS D2 500-999	\$75.00 \$71.00	K K	31% 31%	\$51.75 \$48.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	BP-D2I-C	SEL BRAVA FOR DOCS D2 1000-1499	\$68.00	ĸ	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-D2I-D	SEL BRAVA FOR DOCS D2 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-E	SEL BRAVA FOR DOCS D2 2000-4999	\$60.00	K	31%	\$41.40 \$26.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	BP-D2I-F BP-DCTMC-A	SEL BRAVA FOR DOCS D2 5000PLUS SEL Brava for CAD Webtop 25-499	\$53.00 \$180.00	ĸ	31% 31%	\$36.57 \$124.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IGC BRAVA IGC BRAVA
5	BP-DCTMC-A	SEL Brava for CAD Webtop 500-999	\$171.00	K	31%	\$124.20 \$117.99		\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-DCTMC-C	SEL Brava for CAD Webtop 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-D	SEL Brava for CAD Webtop 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5 5	BP-DCTMC-E BP-DCTMC-F	SEL Brava for CAD Webtop 2000-4999 SEL Brava for CAD Webtop 5000+	\$144.00 \$126.00	K K	31%	\$99.36 \$86.94	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA IGC BRAVA
5	BP-DCTMC-F BP-DCTMI-A	SEL Brava for CAD Webtop 5000+ SEL Brava for Docs Webtop 25-499	\$126.00 \$75.00	K K	31% 31%	\$86.94 \$51.75	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IGC BRAVA
5	BP-DCTMI-B	SEL Brava for Docs Webtop 500-999	\$71.00	ĸ	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-C	SEL Brava for Docs Webtop 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-DCTMI-D	SEL Brava for Docs Webtop 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5 5	BP-DCTMI-E BP-DCTMI-F	SEL Brava for Docs Webtop 2000-4999 SEL Brava for Documents Webtop 5000+	\$60.00 \$53.00	K K	31% 31%	\$41.40 \$36.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IGC BRAVA IGC BRAVA
5	BP-DCTMS	SELECT ADDITIONAL BRAVA SERVER	\$3,750.00	ĸ	31%	\$2,587.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	IGC BRAVA
5	BP-SPDTMC-A	SEL Brava for CAD SharePoint25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA

			ĺ		N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	BP-SPDTMC-B	SEL Brava for CAD SharePoint 500-999	\$171.00		31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-SPDTMC-C	SEL Brava for CAD SharePoint 1000-1499 SEL Brava for CAD SharePoint 1500-1999	\$162.00		31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5 5	BP-SPDTMC-D BP-SPDTMC-E	SEL Brava for CAD SharePoint 1500-1999 SEL Brava for CAD SharePoint 2000-4999	\$153.00 \$144.00		31% 31%	\$105.57 \$99.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	BP-SPDTMC-F	SEL Brava for CAD SharePoint 5000+	\$126.00		31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-SPDTMI-A	SEL Brava for Docs SharePoint 25-499	\$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	BP-SPDTMI-B	SEL Brava for Docs SharePoint 500-999	\$71.00		31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-SPDTMI-C	SEL Brava for Docs SharePoint 1000-1499	\$68.00		31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	BP-SPDTMI-D BP-SPDTMI-E	SEL Brava for Docs SharePoint 1500-1999 SEL Brava for Docs SharePoint 2000-4999	\$64.00 \$60.00		31% 31%	\$44.16 \$41.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IGC BRAVA IGC BRAVA
5	BP-SPDTMI-F	SEL Brava for Docs SharePoint 5000+	\$53.00		31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-XCPC-A	SEL Brava for CAD xCP 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-B	SEL Brava for CAD xCP 500-999	\$171.00		31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	BP-XCPC-C BP-XCPC-D	SEL Brava for CAD xCP 1000-1499 SEL Brava for CAD xCP 1500-1999	\$162.00 \$153.00		31% 31%	\$111.78 \$105.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IGC BRAVA IGC BRAVA
5	BP-XCPC-E	SEL Brava for CAD xCP 1900-1999 SEL Brava for CAD xCP 2000-4999	\$133.00 \$144.00		31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-XCPC-F	SEL Brava for CAD xCP 5000+	\$126.00		31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	BP-XCPI-A	SEL Brava for Docs xCP 25-499	\$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	BP-XCPI-B	SEL Brava for Docs xCP 500-999	\$71.00		31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5 5	BP-XCPI-C BP-XCPI-D	SEL Brava for Docs xCP 1000-1499 SEL Brava for Docs xCP 1500-1999	\$68.00 \$64.00		31% 31%	\$46.92 \$44.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IGC BRAVA IGC BRAVA
5	BP-XCPI-E	SEL Brava for Docs xCP 2000-4999	\$60.00		31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	BP-XCPI-F	SEL Brava for Docs xCP 5000+	\$53.00	ĸ	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5	OCRDTM	Select OCR for Blazon or Redact-It	\$12,500.00		31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	PDFSCH	SEL PDF SCHEDULER	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5 5	RIEDTM SUB-AOC	SELECT REDACT-IT ENTERPRISE	\$34,125.00 \$74.00		31% 31%	\$23,546.25 \$51.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IGC BRAVA
5	SUB-BLEDTM	SEL Subscription Brava for Asset Ops SEL Subsription BLAZON	\$74.00 \$3,075.00		31%	\$2,121.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA IGC BRAVA
5	SUB-CPC	SEL Subscription Brava for Capital Pri	\$74.00		31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	SUB-D2C	SEL Subscription Brava for D2	\$74.00		31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	SUB-DCTMC	SEL Subscription Brava for Webtop	\$74.00		31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IGC BRAVA
5 5	SUB-DCTMS SUB-RIEDTM	SEL Subscription Add'l Brava Server SEL Subscription REDACT-IT	\$1,538.00 \$14,350.00		31% 31%	\$1,061.22 \$9,901.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IGC BRAVA IGC BRAVA
5	SUB-XCPC	SEL Subscription Brava for xCP	\$74.00		31%	\$5,901.50 \$51.06	\$0.00	\$0.00	\$0.00	\$0.00			IGC BRAVA
5	CSITDVCC1002	SEL Dev ImageTrust Client	\$1,563.00		31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5	CSITDVD21002	SEL Dev ImageTrust for D2	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5	CSITDVHV1002	SEL Dev HV ImageTrust Client(-170ppm)	\$5,625.00	K	31%	\$3,881.25	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5 5	CSITDVOS1002 CSITDVSR1002	SEL Dev ImageTrust OCR Server SEL Dev ImageTrust Server	\$3,125.00 \$1,250.00		31% 31%	\$2,156.25 \$862.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IMAGE ACCESS IMAGE ACCESS
5	CSITDV3K1002	SEL Dev ImageTrust Server SEL Dev ImageTrust-Transactional Client	\$1,563.00		31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5	CSITDVXC1002	SEL Dev ImageTrust for xCP	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5	CSITPRCC1002	SEL ImageTrust Client	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IMAGE ACCESS
5	CSITPRD21002	SEL ImageTrust for D2	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IMAGE ACCESS
5 5	CSITPRHV1002 CSITPRMO1002	SEL HV ImageTrust Client(-170ppm) SEL ImageTrust Mobile (iOS, Android)	\$11,250.00 \$100.00		31% 31%	\$7,762.50 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IMAGE ACCESS IMAGE ACCESS
5	CSITPROC1002	SEL ImageTrust OCR Server (SaaS/BPO)	\$6,250.00		31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5	CSITPROS1002	SEL ImageTrust OCR Server (non SaaS/BPO)	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5	CSITPRSR1002	SEL ImageTrust Server	\$2,500.00		31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IMAGE ACCESS
5	CSITPRYC1002	SEL ImageTrust-fransactional Client	\$3,125.00		31% 31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00			IMAGE ACCESS
5 5	CSITPRXC1002	SEL ImageTrust for xCP SEL IE 10 1YR ADMIN USER LICENSES	\$3,125.00 \$19,231.00		31%	\$2,156.25 \$13,269.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			IMAGE ACCESS INDEX ENGINES
5		SEL IE 20 1YR ADMIN USER LICENSES	\$30,769.00		31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	1YR-ADU-00000030	SEL IE 30 1YR ADMIN USER LICENSES	\$40,385.00	K	31%	\$27,865.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 5 1YR ADMIN USER LICENSES	\$11,538.00		31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES
5 5		SEL IE 50 1YR ADMIN USER LICENSES SEL IE 1000 1 YR DISK CATALOG INGEST	\$57,692.00		31% 31%	\$39,807.48 \$8,333.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			INDEX ENGINES
5 5		SEL IE 1000 1 YR DISK CATALOG INGEST	\$12,077.00 \$16,038.00		31%	\$11,066.22	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES INDEX ENGINES
5		SEL IE 2000 1 YR DISK CATALOG INGEST	\$19,538.00		31%	\$13,481.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	1YR-DCI-00003000	SEL IE 3000 1 YR DISK CATALOG INGEST	\$26,077.00	K	31%	\$17,993.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 4000 1 YR DISK CATALOG INGEST	\$31,692.00		31%	\$21,867.48	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES
5		SEL IE 5000 1 YR DISK CATALOG INGEST	\$37,308.00		31%	\$25,742.52	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES
5 5		SEL IE 6000 1 YR DISK CATALOG INGEST SEL IE 7000 1 YR DISK CATALOG INGEST	\$42,462.00 \$46,846.00		31% 31%	\$29,298.78 \$32,323.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			INDEX ENGINES INDEX ENGINES
5		SEL IE 8000 1 YR DISK CATALOG INGEST	\$51,692.00		31%	\$35,667.48		\$0.00	\$0.00	\$0.00			INDEX ENGINES
5	1YR-DCI-00010000	SEL IE 10000 1 YR DISK CATALOG INGEST	\$60,769.00	K	31%	\$41,930.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 12000 1 YR DISK CATALOG INGEST	\$68,308.00		31%	\$47,132.52	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES
5		SEL IE 15000 1 YR DISK CATALOG INGEST	\$80,769.00		31%	\$55,730.61	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES
5 5		SEL IE 20000 1 YR DISK CATALOG INGEST SEL IE 25000 1 YR DISK CATALOG INGEST	\$98,462.00 \$115,385.00		31% 31%	\$67,938.78 \$79,615.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			INDEX ENGINES INDEX ENGINES
5 5		SELIE 20000 1 YR DISK CATALOG INGEST SELIE 30000 1 YR DISK CATALOG INGEST	\$115,385.00 \$131,538.00		31%	\$79,615.65	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES INDEX ENGINES
5		SEL IE 40000 1 YR DISK CATALOG INGEST	\$160,000.00		31%	\$110,400.00		\$0.00	\$0.00	\$0.00			INDEX ENGINES
5	1YR-DCI-00050000	SEL IE 50000 1 YR DISK CATALOG INGEST	\$188,462.00	K	31%	\$130,038.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 60000 1 YR DISK CATALOG INGEST	\$212,308.00		31%	\$146,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 70000 1 YR DISK CATALOG INGEST	\$236,923.00		31% 31%	\$163,476.87 \$178.338.78	\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES INDEX ENGINES
5	11K-DCI-00000000	SEL IE 80000 1 YR DISK CATALOG INGEST	\$258,462.00	r.	31%	\$178,338.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	φ0.00	INDEV ENGINES

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL IE 90000 1 YR DISK CATALOG INGEST	\$283,846.00	K	31%	\$195,853.74		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 100000 1 YR DISK CATALOG INGEST SEL IE 125000 1 YR DISK CATALOG INGEST	\$307,692.00 \$355,769.00	K K	31% 31%	\$212,307.48 \$245,480.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 150000 1 YR DISK CATALOG INGEST	\$403,846.00	ĸ	31%	\$278,653.74		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 200000 1 YR DISK CATALOG INGEST	\$492,308.00	K	31%	\$339,692.52		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 250000 1 YR DISK CATALOG INGEST	\$576,923.00	K	31%	\$398,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 300000 1 YR DISK CATALOG INGEST SEL IE 350000 1 YR DISK CATALOG INGEST	\$669,231.00 \$726,923.00	K K	31% 31%	\$461,769.39 \$501,576.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 400000 1 YR DISK CATALOG INGEST	\$800,000.00	K	31%	\$552,000.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 500000 1 YR DISK CATALOG INGEST	\$961,538.00	ĸ	31%	\$663,461.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 25TB 1 YR FILE METADATA INDEX	\$19,231.00	K	31%	\$13,269.39		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 50TB 1 YR FILE METADATA INDEX	\$31,731.00	K	31%	\$21,894.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 100TB 1 YR FILE METADATA INDEX SEL IE 150TB 1 YR FILE METADATA INDEX	\$51,923.00 \$69,231.00	K K	31% 31%	\$35,826.87 \$47,769.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 200TB 1 YR FILE METADATA INDEX	\$84,615.00	ĸ	31%	\$58,384.35		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 250TB 1 YR FILE METADATA INDEX	\$96,154.00	K	31%	\$66,346.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 300TB 1 YR FILE METADATA INDEX	\$109,615.00	K	31%	\$75,634.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 400TB 1 YR FILE METADATA INDEX	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		INDEX ENGINES
5		SEL IE 500TB 1 YR FILE METADATA INDEX SEL IE 1000 1 YR TAPE CATALOG INGEST	\$163,462.00 \$12,077.00	K K	31% 31%	\$112,788.78 \$8,333.13		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 1500 1 YR TAPE CATALOG INGEST	\$16,038.00	K	31%	\$11,066.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 2000 1 YR TAPE CATALOG INGEST	\$19,538.00	K	31%	\$13,481.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 3000 1 YR TAPE CATALOG INGEST	\$26,077.00	K	31%	\$17,993.13		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 4000 1 YR TAPE CATALOG INGEST SEL IE 5000 1 YR TAPE CATALOG INGEST	\$31,692.00 \$37,308.00	K K	31% 31%	\$21,867.48 \$25,742.52		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 6000 1 YR TAPE CATALOG INGEST	\$42,462.00	K	31%	\$29,298.78		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 7000 1 YR TAPE CATALOG INGEST	\$46,846.00	K	31%	\$32,323.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 8000 1 YR TAPE CATALOG INGEST	\$51,692.00	K	31%	\$35,667.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10000 1 YR TAPE CATALOG INGEST	\$60,769.00	K	31%	\$41,930.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 12000 1 YR TAPE CATALOG INGEST SEL IE 15000 1 YR TAPE CATALOG INGEST	\$68,308.00 \$80,769.00	K K	31% 31%	\$47,132.52 \$55,730.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 20000 1 YR TAPE CATALOG INGEST	\$98,462.00	ĸ	31%	\$67,938.78		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 25000 1 YR TAPE CATALOG INGEST	\$115,385.00	K	31%	\$79,615.65		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 30000 1 YR TAPE CATALOG INGEST	\$131,538.00	K	31%	\$90,761.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 40000 1 YR TAPE CATALOG INGEST SEL IE 50000 1 YR TAPE CATALOG INGEST	\$160,000.00 \$188,462.00	K K	31% 31%	\$110,400.00 \$130,038.78		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 60000 1 YR TAPE CATALOG INGEST	\$212,308.00	K	31%	\$146,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	1YR-TCI-00070000	SEL IE 70000 1 YR TAPE CATALOG INGEST	\$236,923.00	K	31%	\$163,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 80000 1 YR TAPE CATALOG INGEST	\$258,462.00	K	31%	\$178,338.78		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 90000 1 YR TAPE CATALOG INGEST SEL IE 100000 1 YR TAPE CATALOG INGEST	\$283,846.00 \$307,692.00	K K	31% 31%	\$195,853.74 \$212,307.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 100000 1 YR TAPE CATALOG INGEST	\$355,769.00	K	31%	\$245,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 150000 1 YR TAPE CATALOG INGEST	\$403,846.00	K	31%	\$278,653.74		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 200000 1 YR TAPE CATALOG INGEST	\$492,308.00	K	31%	\$339,692.52		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 250000 1 YR TAPE CATALOG INGEST	\$576,923.00	K	31%	\$398,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 300000 1 YR TAPE CATALOG INGEST SEL IE 350000 1 YR TAPE CATALOG INGEST	\$669,231.00 \$726,923.00	K K	31% 31%	\$461,769.39 \$501,576.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 400000 1 YR TAPE CATALOG INGEST	\$800,000.00	ĸ	31%	\$552,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 500000 1 YR TAPE CATALOG INGEST	\$961,538.00	K	31%	\$663,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 1000 1 YR TAPE CATALOG REBUILD	\$24,154.00	K	31%	\$16,666.26		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 1500 1 YR TAPE CATALOG REBUILD SEL IE 2000 1 YR TAPE CATALOG REBUILD	\$32,077.00 \$39,077.00	K K	31% 31%	\$22,133.13 \$26,963.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 3000 1 YR TAPE CATALOG REBUILD	\$59,077.00 \$52,154.00	K	31%	\$35,986.26		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 4000 1 YR TAPE CATALOG REBUILD	\$63,385.00	K	31%	\$43,735.65		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 5000 1 YR TAPE CATALOG REBUILD	\$74,615.00	K	31%	\$51,484.35		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 6000 1 YR TAPE CATALOG REBUILD SEL IE 7000 1 YR TAPE CATALOG REBUILD	\$84,923.00	K K	31% 31%	\$58,596.87 \$64,647.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 8000 1 YR TAPE CATALOG REBUILD	\$93,692.00 \$103,385.00	K	31%	\$71,335.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10000 1 YR TAPE CATALOG REBUILD	\$121,538.00	K	31%	\$83,861.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 12000 1 YR TAPE CATALOG REBUILD	\$136,615.00	K	31%	\$94,264.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 15000 1 YR TAPE CATALOG REBUILD	\$161,538.00	K	31%	\$111,461.22		\$0.00	\$0.00	\$0.00	\$0.00	*	INDEX ENGINES
5 5		SEL IE 20000 1 YR TAPE CATALOG REBUILD SEL IE 25000 1 YR TAPE CATALOG REBUILD	\$196,923.00 \$230,769.00	K K	31% 31%	\$135,876.87 \$159,230.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 30000 1 YR TAPE CATALOG REBUILD	\$263,077.00	K	31%	\$181,523.13		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	1YR-TCR-00040000	SEL IE 40000 1 YR TAPE CATALOG REBUILD	\$320,000.00	ĸ	31%	\$220,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 50000 1 YR TAPE CATALOG REBUILD	\$376,923.00	K	31%	\$260,076.87		\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 60000 1 YR TAPE CATALOG REBUILD	\$424,615.00	K	31%	\$292,984.35		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 70000 1 YR TAPE CATALOG REBUILD SEL IE 80000 1 YR TAPE CATALOG REBUILD	\$473,846.00 \$516,923.00	K K	31% 31%	\$326,953.74 \$356,676.87		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 90000 1 YR TAPE CATALOG REBUILD	\$567,692.00	K	31%	\$391,707.48		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 100000 1 YR TAPE CATALOG REBUILD		ĸ	31%	\$424,615.65		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 125000 1 YR TAPE CATALOG REBUILD	\$711,538.00	K	31%	\$490,961.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 150000 1 YR TAPE CATALOG REBUILD		K	31%	\$557,307.48 \$670.384.35		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5 5		SEL IE 200000 1 YR TAPE CATALOG REBUILD SEL IE 250000 1 YR TAPE CATALOG REBUILD			31% 31%	\$679,384.35 \$796,153.74		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
J		III I DOSCO I III III E OMMEGO MEDDIED	\$.,.00,040.00		5170	ψ/30,103.74	ψ0.00	ψ3.00	ψ0.00	ψ0.00	ψ3.00	ψ0.00	

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		İ
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL IE 300000 1 YR TAPE CATALOG REBUILD		K	31%	\$923,538.78	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 350000 1 YR TAPE CATALOG REBUILD SEL IE 400000 1 YR TAPE CATALOG REBUILD		K K	31% 31%	\$1,003,153.74 \$1,104,000.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 500000 1 YR TAPE CATALOG REBUILD			31%	\$1,326,923.13		\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10 1YR TAPE METADATA INDEX	\$3,846.00	K	31%	\$2,653.74	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 100 1YR TAPE METADATA INDEX	\$19,231.00	K	31%	\$13,269.39	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 250 1YR TAPE METADATA INDEX SEL IE 500 1YR TAPE METADATA INDEX	\$38,462.00 \$61,538.00	K K	31% 31%	\$26,538.78 \$42,461.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 1000 1YR TAPE METADATA INDEX	\$96,615.00	K	31%	\$66,664.35	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 1500 1YR TAPE METADATA INDEX	\$128,308.00	ĸ	31%	\$88,532.52	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5	1YR-TMI-00002000	SEL IE 2000 1YR TAPE METADATA INDEX	\$156,308.00	K	31%	\$107,852.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 3000 1YR TAPE METADATA INDEX	\$208,615.00	K	31%	\$143,944.35	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 4000 1YR TAPE METADATA INDEX SEL IE 5000 1YR TAPE METADATA INDEX	\$253,538.00 \$298,462.00	K K	31% 31%	\$174,941.22 \$205,938.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SELIE 6000 1YR TAPE METADATA INDEX	\$339,692.00		31%	\$234,387.48	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 7000 1YR TAPE METADATA INDEX	\$374,769.00	K	31%	\$258,590.61	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 8000 1YR TAPE METADATA INDEX	\$413,538.00	K	31%	\$285,341.22	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10000 1YR TAPE METADATA INDEX	\$486,154.00	K	31%	\$335,446.26	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 12000 1YR TAPE METADATA INDEX SEL IE 15000 1YR TAPE METADATA INDEX	\$546,462.00 \$646,154.00	K K	31% 31%	\$377,058.78 \$445,846.26	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 20000 1YR TAPE METADATA INDEX	\$787,692.00	K	31%	\$543,507.48	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 25000 1YR TAPE METADATA INDEX	\$923,077.00	ĸ	31%	\$636,923.13	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5	1YR-TMI-00030000	SEL IE 30000 1YR TAPE METADATA INDEX	\$1,052,308.00	K	31%	\$726,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 40000 1YR TAPE METADATA INDEX	\$1,280,000.00	K	31%	\$883,200.00	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 50000 1YR TAPE METADATA INDEX SEL IE 60000 1YR TAPE METADATA INDEX	\$1,507,692.00	K K	31% 31%	\$1,040,307.48 \$1,171,039.79	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 70000 1YR TAPE METADATA INDEX	\$1,698,462.00 \$1,895,385.00	K	31%	\$1,171,938.78 \$1,307,815.65	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 80000 1YR TAPE METADATA INDEX	\$2,067,692.00	ĸ	31%	\$1,426,707.48	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5	1YR-TMI-00090000	SEL IE 90000 1YR TAPE METADATA INDEX	\$2,270,769.00	K	31%	\$1,566,830.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 100000 1YR TAPE METADATA INDEX	\$2,461,538.00	K	31%	\$1,698,461.22	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 125000 1YR TAPE METADATA INDEX	\$2,846,154.00	K	31%	\$1,963,846.26 \$2,229,230.61	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 150000 1YR TAPE METADATA INDEX SEL IE 200000 1YR TAPE METADATA INDEX	\$3,230,769.00 \$3,938,462.00	K K	31% 31%	\$2,717,538.78	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 250000 1YR TAPE METADATA INDEX	\$4,615,385.00	ĸ	31%	\$3,184,615.65	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 300000 1YR TAPE METADATA INDEX	\$5,353,846.00	K	31%	\$3,694,153.74	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 350000 1YR TAPE METADATA INDEX	\$5,815,385.00	K	31%	\$4,012,615.65	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 400000 1YR TAPE METADATA INDEX SEL IE 500000 1YR TAPE METADATA INDEX	\$6,400,000.00 \$7,692,308.00	K K	31% 31%	\$4,416,000.00 \$5,307,692.52	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE Workshop 30 Day Single Server	\$0.00	K	31%	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10 3YR ADMIN USER LICENSES	\$51,923.00	ĸ	31%	\$35,826.87	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 20 3YR ADMIN USER LICENSES	\$83,077.00	K	31%	\$57,323.13	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 30 3YR ADMIN USER LICENSES	\$109,038.00	K	31%	\$75,236.22	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 5 3YR ADMIN USER LICENSES SEL IE 50 3YR ADMIN USER LICENSES	\$31,154.00 \$155,769.00	K K	31% 31%	\$21,496.26 \$107,480.61	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 30 3 TR ADMIN USER LICENSES SEL IE 1000 3 YR DISK CATALOG INGEST	\$24,154.00	K	31%	\$16,666.26	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00		INDEX ENGINES
5		SEL IE 1500 3YR DISK CATALOG INGEST	\$32,077.00	K	31%	\$22,133.13	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 2000 3YR DISK CATALOG INGEST	\$39,077.00	K	31%	\$26,963.13	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 3000 3YR DISK CATALOG INGEST	\$52,154.00	K	31%	\$35,986.26	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 4000 3YR DISK CATALOG INGEST	\$63,385.00	K K	31% 31%	\$43,735.65 \$61,484.35	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES
5		SEL IE 5000 3YR DISK CATALOG INGEST SEL IE 6000 3YR DISK CATALOG INGEST	\$74,615.00 \$84,923.00	K	31%	\$51,484.35 \$58,596.87	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 7000 3YR DISK CATALOG INGEST	\$93,692.00	ĸ	31%	\$64,647.48	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 8000 3YR DISK CATALOG INGEST	\$103,385.00	K	31%	\$71,335.65	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10000 3YR DISK CATALOG INGEST	\$121,538.00		31%	\$83,861.22	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 12000 3YR DISK CATALOG INGEST SEL IE 15000 3YR DISK CATALOG INGEST	\$136,615.00 \$161,538.00	K K	31% 31%	\$94,264.35 \$111,461.22	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 15000 37R DISK CATALOG INGEST	\$196,923.00	K	31%	\$111,461.22 \$135,876.87	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 25000 3YR DISK CATALOG INGEST	\$230,769.00	ĸ	31%	\$159,230.61	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 30000 3YR DISK CATALOG INGEST	\$263,077.00		31%	\$181,523.13	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 40000 3YR DISK CATALOG INGEST	\$320,000.00		31%	\$220,800.00	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 50000 3YR DISK CATALOG INGEST SEL IE 60000 3YR DISK CATALOG INGEST	\$376,923.00 \$424.615.00	K K	31%	\$260,076.87 \$292,984.35	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 60000 3YR DISK CATALOG INGEST SEL IE 70000 3YR DISK CATALOG INGEST	\$424,615.00 \$473,846.00	K K	31% 31%	\$292,984.35 \$326,953.74	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 80000 3YR DISK CATALOG INGEST	\$516,923.00		31%	\$356,676.87	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5	3YR-DCI-00090000	SEL IE 90000 3YR DISK CATALOG INGEST	\$567,692.00	K	31%	\$391,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 100000 3YR DISK CATALOG INGEST	\$615,385.00		31%	\$424,615.65	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 125000 3YR DISK CATALOG INGEST	\$711,538.00		31%	\$490,961.22 \$557.207.49	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 150000 3YR DISK CATALOG INGEST SEL IE 200000 3YR DISK CATALOG INGEST	\$807,692.00 \$984,615.00		31% 31%	\$557,307.48 \$679,384.35	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 200000 3TR DISK CATALOG INGEST SEL IE 250000 3YR DISK CATALOG INGEST	\$1,153,846.00		31%	\$796,153.74	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 300000 3YR DISK CATALOG INGEST	\$1,338,462.00		31%	\$923,538.78	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 350000 3YR DISK CATALOG INGEST	\$1,453,846.00	K	31%	\$1,003,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 400000 3YR DISK CATALOG INGEST	\$1,600,000.00		31%	\$1,104,000.00	\$0.00	\$0.00		\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 500000 3YR DISK CATALOG INGEST SEL IE 25TB 3 YR FILE METADATA INDEX	\$1,923,077.00 \$51,923.00		31% 31%	\$1,326,923.13 \$35,826.87	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
J	011X-1 01-0000201D	SEE IE 2010 O TRITILE WE TADATA INDEX	ψυ1, <del>3</del> 23.00	11	3170	φου,020.07	φυ.υυ	φυ.υυ	φυ.υυ	φυ.00	φυ.υυ	φυ.00	INDEX ENGINES

			ĺ		N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL IE 50TB 3 YR FILE METADATA INDEX	\$85,673.00	K	31%	\$59,114.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 100TB 3 YR FILE METADATA INDEX SEL IE 150TB 3 YR FILE METADATA INDEX	\$140,192.00 \$186,923.00	K K	31% 31%	\$96,732.48 \$128,976.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 200TB 3 YR FILE METADATA INDEX	\$228,462.00		31%	\$157,638.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 250TB 3 YR FILE METADATA INDEX	\$259,615.00		31%	\$179,134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	3YR-FSI-000300TB	SEL IE 300TB 3 YR FILE METADATA INDEX	\$295,962.00	K	31%	\$204,213.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 400TB 3 YR FILE METADATA INDEX	\$373,846.00	K	31%	\$257,953.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 500TB 3 YR FILE METADATA INDEX SEL IE 1000 3 YR TAPE CATALOG INGEST	\$441,346.00 \$24,154.00	K K	31% 31%	\$304,528.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 1000 3 TR TAPE CATALOG INGEST	\$32,077.00		31%	\$16,666.26 \$22,133.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 2000 3 YR TAPE CATALOG INGEST	\$39,077.00	K	31%	\$26,963.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 3000 3 YR TAPE CATALOG INGEST	\$52,154.00	K	31%	\$35,986.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 4000 3 YR TAPE CATALOG INGEST	\$63,385.00	K	31%	\$43,735.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 5000 3 YR TAPE CATALOG INGEST SEL IE 6000 3 YR TAPE CATALOG INGEST	\$74,615.00 \$84,923.00		31% 31%	\$51,484.35 \$58,596.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 7000 3 YR TAPE CATALOG INGEST	\$93,692.00		31%	\$64,647.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 8000 3 YR TAPE CATALOG INGEST	\$103,385.00	K	31%	\$71,335.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10000 3 YR TAPE CATALOG INGEST	\$121,538.00	K	31%	\$83,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 12000 3 YR TAPE CATALOG INGEST	\$136,615.00	K	31%	\$94,264.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 15000 3 YR TAPE CATALOG INGEST SEL IE 20000 3 YR TAPE CATALOG INGEST	\$161,538.00 \$196,923.00	K K	31% 31%	\$111,461.22 \$135,876.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SELIE 20000 3 TR TAPE CATALOG INGEST	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 30000 3 YR TAPE CATALOG INGEST	\$263,077.00	ĸ	31%	\$181,523.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	3YR-TCI-00040000	SEL IE 40000 3 YR TAPE CATALOG INGEST	\$320,000.00	K	31%	\$220,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 50000 3 YR TAPE CATALOG INGEST	\$376,923.00		31%	\$260,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 60000 3 YR TAPE CATALOG INGEST SEL IE 70000 3 YR TAPE CATALOG INGEST	\$424,615.00	K K	31%	\$292,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		INDEX ENGINES
5		SEL IE 80000 3 YR TAPE CATALOG INGEST	\$473,846.00 \$516,923.00	K	31% 31%	\$326,953.74 \$356,676.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 90000 3 YR TAPE CATALOG INGEST	\$567,692.00	K	31%	\$391,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	3YR-TCI-00100000	SEL IE 100000 3 YR TAPE CATALOG INGEST	\$615,385.00	K	31%	\$424,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 125000 3 YR TAPE CATALOG INGEST	\$711,538.00	K	31%	\$490,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 150000 3 YR TAPE CATALOG INGEST SEL IE 200000 3 YR TAPE CATALOG INGEST	\$807,692.00 \$984,615.00	K K	31% 31%	\$557,307.48 \$679.384.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 250000 3 YR TAPE CATALOG INGEST	\$1,153,846.00	K	31%	\$79,364.35 \$796,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 300000 3 YR TAPE CATALOG INGEST	\$1,338,462.00	ĸ	31%	\$923,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 350000 3 YR TAPE CATALOG INGEST	\$1,453,846.00	K	31%	\$1,003,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 400000 3 YR TAPE CATALOG INGEST	\$1,600,000.00	K	31%	\$1,104,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 500000 3 YR TAPE CATALOG INGEST SEL IE 1000 3 YR TAPE CATALOG REBUILD	\$1,923,077.00	K	31%	\$1,326,923.13	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		INDEX ENGINES
5 5		SEL IE 1000 3 YR TAPE CATALOG REBUILD	\$36,231.00 \$48,115.00	K K	31% 31%	\$24,999.39 \$33,199.35	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 2000 3 YR TAPE CATALOG REBUILD	\$58,615.00		31%	\$40,444.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 3000 3 YR TAPE CATALOG REBUILD	\$78,231.00	K	31%	\$53,979.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 4000 3 YR TAPE CATALOG REBUILD	\$95,077.00	K	31%	\$65,603.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 5000 3 YR TAPE CATALOG REBUILD SEL IE 6000 3 YR TAPE CATALOG REBUILD	\$111,923.00 \$127,385.00		31% 31%	\$77,226.87 \$87,895.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 7000 3 YR TAPE CATALOG REBUILD	\$140,538.00	K	31%	\$96,971.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 8000 3 YR TAPE CATALOG REBUILD	\$155,077.00	K	31%	\$107,003.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10000 3 YR TAPE CATALOG REBUILD	\$182,308.00	K	31%	\$125,792.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 12000 3 YR TAPE CATALOG REBUILD	\$204,923.00	K	31%	\$141,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 15000 3 YR TAPE CATALOG REBUILD SEL IE 20000 3 YR TAPE CATALOG REBUILD	\$242,308.00 \$295,385.00	K K	31% 31%	\$167,192.52 \$203,815.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 25000 3 YR TAPE CATALOG REBUILD	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 30000 3 YR TAPE CATALOG REBUILD	\$394,615.00	K	31%	\$272,284.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 40000 3 YR TAPE CATALOG REBUILD	\$480,000.00		31%	\$331,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 50000 3 YR TAPE CATALOG REBUILD	\$565,385.00		31%	\$390,115.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 60000 3 YR TAPE CATALOG REBUILD SEL IE 70000 3 YR TAPE CATALOG REBUILD	\$636,923.00 \$710,769.00	K K	31% 31%	\$439,476.87 \$490,430.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 80000 3 YR TAPE CATALOG REBUILD	\$775,385.00	K	31%	\$535.015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 90000 3 YR TAPE CATALOG REBUILD	\$851,538.00	K	31%	\$587,561.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 100000 3 YR TAPE CATALOG REBUILD		K	31%	\$636,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	INDEX ENGINES
5		SEL IE 125000 3 YR TAPE CATALOG REBUILD			31%	\$736,442.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 150000 3 YR TAPE CATALOG REBUILD SEL IE 200000 3 YR TAPE CATALOG REBUILD		K	31% 31%	\$835,961.22 \$1,019,076.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	*	INDEX ENGINES INDEX ENGINES
5		SEL IE 250000 3 YR TAPE CATALOG REBUILD		K K	31%	\$1,194,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 300000 3 YR TAPE CATALOG REBUILD			31%	\$1,385,307.48		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	3YR-TCR-00350000	SEL IE 350000 3 YR TAPE CATALOG REBUILD	\$2,180,769.00	K	31%	\$1,504,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 400000 3 YR TAPE CATALOG REBUILD			31%	\$1,656,000.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 500000 3 YR TAPE CATALOG REBUILD			31%	\$1,990,384.35		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 100 3YR TAPE METADATA INDEX SEL IE 250 3YR TAPE METADATA INDEX	\$25,000.00 \$50,000.00		31% 31%	\$17,250.00 \$34,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 500 3YR TAPE METADATA INDEX	\$80,000.00		31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 1000 3YR TAPE METADATA INDEX	\$125,600.00		31%	\$86,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	3YR-TMI-00001500	SEL IE 1500 3YR TAPE METADATA INDEX	\$166,800.00	K	31%	\$115,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 2000 3YR TAPE METADATA INDEX	\$203,200.00		31%	\$140,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	31K-1MI-00003000	SEL IE 3000 3YR TAPE METADATA INDEX	\$271,200.00	K	31%	\$187,128.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL IE 4000 3YR TAPE METADATA INDEX	\$329,600.00	K	31%	\$227,424.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 5000 3YR TAPE METADATA INDEX SEL IE 6000 3YR TAPE METADATA INDEX	\$388,000.00 \$441,600.00	K K	31% 31%	\$267,720.00 \$304,704.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 7000 3YR TAPE METADATA INDEX	\$487,200.00		31%	\$336,168.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	3YR-TMI-00008000	SEL IE 8000 3YR TAPE METADATA INDEX	\$537,600.00	K	31%	\$370,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 10000 3YR TAPE METADATA INDEX	\$632,000.00		31%	\$436,080.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 12000 3YR TAPE METADATA INDEX SEL IE 15000 3YR TAPE METADATA INDEX	\$710,400.00	K K	31% 31%	\$490,176.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 20000 3TR TAPE METADATA INDEX	\$840,000.00 \$1,024,000.00	K	31%	\$579,600.00 \$706,560.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 25000 3YR TAPE METADATA INDEX	\$1,200,000.00	ĸ	31%	\$828,000.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	3YR-TMI-00030000	SEL IE 30000 3YR TAPE METADATA INDEX	\$1,368,000.00	K	31%	\$943,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 40000 3YR TAPE METADATA INDEX	\$1,664,000.00	K	31%	\$1,148,160.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 50000 3YR TAPE METADATA INDEX SEL IE 60000 3YR TAPE METADATA INDEX	\$1,960,000.00 \$2,208,000.00	K K	31% 31%	\$1,352,400.00 \$1,523,520.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 70000 3YR TAPE METADATA INDEX	\$2,464,000.00		31%	\$1,700,160.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 80000 3YR TAPE METADATA INDEX	\$2,688,000.00		31%	\$1,854,720.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 90000 3YR TAPE METADATA INDEX	\$2,952,000.00	K	31%	\$2,036,880.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 100000 3YR TAPE METADATA INDEX	\$3,200,000.00	K	31%	\$2,208,000.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 125000 3YR TAPE METADATA INDEX SEL IE 150000 3YR TAPE METADATA INDEX	\$3,700,000.00 \$4,200,000.00	K K	31% 31%	\$2,553,000.00 \$2,898,000.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 200000 3YR TAPE METADATA INDEX	\$5,120,000.00	K	31%	\$3,532,800.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 250000 3YR TAPE METADATA INDEX	\$6,000,000.00	K	31%	\$4,140,000.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 300000 3YR TAPE METADATA INDEX	\$6,960,000.00	K	31%	\$4,802,400.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 350000 3YR TAPE METADATA INDEX	\$7,560,000.00		31%	\$5,216,400.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 400000 3YR TAPE METADATA INDEX	\$8,320,000.00		31% 31%	\$5,740,800.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 500000 3YR TAPE METADATA INDEX SEL IE 10 5YR ADMIN USER LICENSES	\$10,000,000.00 \$76,923.00	K	31%	\$6,900,000.00 \$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 20 5YR ADMIN USER LICENSES	\$123,077.00	ĸ	31%	\$84,923.13		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 30 5YR ADMIN USER LICENSES	\$161,538.00	K	31%	\$111,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 5 5YR ADMIN USER LICENSES	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 50 5YR ADMIN USER LICENSES	\$230,769.00		31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 1000 5 YR DISK CATALOG INGEST SEL IE 1500 5 YR DISK CATALOG INGEST	\$36,231.00 \$48,115.00	K K	31% 31%	\$24,999.39 \$33,199.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 2000 5 YR DISK CATALOG INGEST	\$58,615.00		31%	\$40,444.35		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 3000 5 YR DISK CATALOG INGEST	\$78,231.00		31%	\$53,979.39		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 4000 5 YR DISK CATALOG INGEST	\$95,077.00	K	31%	\$65,603.13		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 5000 5 YR DISK CATALOG INGEST SEL IE 6000 5 YR DISK CATALOG INGEST	\$111,923.00	K K	31%	\$77,226.87 \$87,895.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES
5		SEL IE 7000 5 YR DISK CATALOG INGEST	\$127,385.00 \$140,538.00	K	31% 31%	\$96,971.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 8000 5 YR DISK CATALOG INGEST	\$155,077.00	ĸ	31%	\$107,003.13		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 10000 5 YR DISK CATALOG INGEST	\$182,308.00	K	31%	\$125,792.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 12000 5 YR DISK CATALOG INGEST	\$204,923.00	K	31%	\$141,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 15000 5 YR DISK CATALOG INGEST SEL IE 20000 5 YR DISK CATALOG INGEST	\$242,308.00 \$295,385.00	K K	31% 31%	\$167,192.52 \$203,815.65		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5 5		SEL IE 20000 5 YR DISK CATALOG INGEST SEL IE 25000 5 YR DISK CATALOG INGEST	\$346,154.00		31%	\$238,846.26		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		INDEX ENGINES
5		SEL IE 30000 5 YR DISK CATALOG INGEST	\$394,615.00	K	31%	\$272,284.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 40000 5 YR DISK CATALOG INGEST	\$480,000.00	K	31%	\$331,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 50000 5 YR DISK CATALOG INGEST	\$565,385.00	K	31%	\$390,115.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 60000 5 YR DISK CATALOG INGEST SEL IE 70000 5 YR DISK CATALOG INGEST	\$636,923.00	K	31% 31%	\$439,476.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES
5		SEL IE 80000 5 YR DISK CATALOG INGEST	\$710,769.00 \$775,385.00	K K	31%	\$490,430.61 \$535,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 90000 5 YR DISK CATALOG INGEST	\$851,538.00	ĸ	31%	\$587,561.22		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 100000 5 YR DISK CATALOG INGEST	\$923,077.00	K	31%	\$636,923.13		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 125000 5 YR DISK CATALOG INGEST	\$1,067,308.00	K	31%	\$736,442.52		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 150000 5 YR DISK CATALOG INGEST SEL IE 200000 5 YR DISK CATALOG INGEST	\$1,211,538.00 \$1,476,923.00	K K	31% 31%	\$835,961.22 \$1,019,076.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 200000 5 YR DISK CATALOG INGEST	\$1,730,769.00	K	31%	\$1,194,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 300000 5 YR DISK CATALOG INGEST	\$2,007,692.00	ĸ	31%	\$1,385,307.48		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 350000 5 YR DISK CATALOG INGEST	\$2,180,769.00	K	31%	\$1,504,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 400000 5 YR DISK CATALOG INGEST	\$2,400,000.00	K	31%	\$1,656,000.00		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 500000 5 YR DISK CATALOG INGEST SEL IE 25TB 5 YR FILE METADATA INDEX	\$2,884,615.00	K K	31%	\$1,990,384.35 \$53,076.87		\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5 5		SEL IE 2018 5 YR FILE METADATA INDEX	\$76,923.00 \$126,923.00	K	31% 31%	\$87,576.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		INDEX ENGINES
5		SEL IE 100TB 5 YR FILE METADATA INDEX	\$207,692.00		31%	\$143,307.48		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	5YR-FSI-000150TB	SEL IE 150TB 5 YR FILE METADATA INDEX	\$276,923.00	K	31%	\$191,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 200TB 5 YR FILE METADATA INDEX	\$338,462.00		31%	\$233,538.78		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 250TB 5 YR FILE METADATA INDEX SEL IE 300TB 5 YR FILE METADATA INDEX	\$384,615.00		31% 31%	\$265,384.35 \$302.538.78		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5 5		SEL IE 3001B 5 YR FILE METADATA INDEX	\$438,462.00 \$553,846.00		31%	\$302,538.78 \$382,153.74		\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 500TB 5 YR FILE METADATA INDEX	\$653,846.00		31%	\$451,153.74		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5	5YR-TCI-00001000	SEL IE 1000 5 YR TAPE CATALOG INGEST	\$36,231.00	K	31%	\$24,999.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5		SEL IE 1500 5 YR TAPE CATALOG INGEST	\$48,115.00		31%	\$33,199.35		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 2000 5 YR TAPE CATALOG INGEST SEL IE 3000 5 YR TAPE CATALOG INGEST	\$58,615.00 \$78,231.00		31% 31%	\$40,444.35 \$53,979.39		\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 3000 5 YR TAPE CATALOG INGEST SEL IE 4000 5 YR TAPE CATALOG INGEST	\$78,231.00 \$95,077.00		31% 31%	\$53,979.39 \$65,603.13		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
3	2 5. 5000-000		\$55,577.00		5170	ψου,ουσ.13	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	

Section   Sect						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
S	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL	THIRD PARTY PRODUCT PARTNER
1														
S														
S														
0   1971   1970   197	5	5YR-TCI-00010000	SEL IE 10000 5 YR TAPE CATALOG INGEST	\$182,308.00	K		\$125,792.52				\$0.00		\$0.00	INDEX ENGINES
S   PAYTE   TRANSCORD   SEC.   SECOND STATE   TRANSCORD STATE   SECOND STATE	-													
S. PATTILLANDON   S. P. PATTILLANDON   S. P. PATTILLANDON   S. P														
S   PRYNTO-CORNOON   C   E   E   STOCK   PROFESS   SAME														
Company														
5 99/TT-10400000 SEL EM 2003 19 TY-104-CATALOG PROBEST 1773-2002 1 5773-2002 1	5	5YR-TCI-00040000	SEL IE 40000 5 YR TAPE CATALOG INGEST	\$480,000.00		31%	\$331,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
S 99Y-TT-0407000 SEE, 2000 ST FAFE CATALOG RIBEST ST 317,000 M S 900 S 9														
S. SWITCH, CONTROLOGO SELIE BROOK OF TRATE CATALOG RICEST STATE AND CONTROLS STATE PROVIDED SELIE BROOK OF TRATE CATALOG RICEST STATE AND CONTROLS SELIE BROOK OF TRATE CATALOG RICEST SELIE BROOK OF TRATE CATALOG RICEST SELIE BROOK OF TRATE CATALOG RICEST SELIE BROOK OF TRATE CATALOG														
5 WYNTCOLONOOD SILE ISONOOD YN TAPE CATALOG NEETS 1 1/1 MAY 1/2 WAS SEC. 941.2 SOLO SOLO SOLO SOLO SOLO SOLO SOLO SOL														
5 SWITTCO-0000000 Sell. In Indianal SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-00000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-000000000 SWITTCO-0000000000 SWITTCO-0000000000 SWITTCO-0000000000 SWITTCO-000000000000 SWITTCO-00000000000000 SWITTCO-00000000000000 SWITTCO-00000000000000000000000000000000000														
9 OYN-TICHOSTORION SELLE STORY THE PECHAGO RICEST 5 APPREADANCE SELLE STORY ON	5				K	31%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 9YR-TU-GROWN SE, IE BROWN ST PER CATALOG NORTH ST 14,478,273,00 K 31% S1,002,000 S0.00 S														
5 SYR-TCI-0025000 SELE 20003 SYR TAPE CATALOG ROEST SI 37,7078-0.0 K 514, 514,623-61 SO.0 50.0 50.0 50.0 50.0 50.0 50.0 50.0 5														
STATISTICATIONS   SELECTION														
5 978-TC-10035000 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180780.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2 52-180760.00 K 91% S156ACR0010 SELLE S0000 9 178 TAPE CATALOG ROBERT 2	-													
S. SYN-TCI-GROSSOOD   SEL   EXCOUNTS SEL   EXCOUN														
5 PWR-TCR-0001000 SELIE 10005 YR TAPE CATALOG REBUILD 54,0000 K 31% S3332522 \$0.00 \$	5			\$2,400,000.00		31%		\$0.00	\$0.00	\$0.00	\$0.00			INDEX ENGINES
9 FYR-TCR-0001900 SEL IE 1900 S YR TAPE CATALOG REBUILD 541,540.00 K 31% 544,626.26 S 0.00 50.00														
5 6 YN-TCS-00000000 SEL E2000 5 YR TAPE CATALOG REBUILD 5 YN-TCS-00000000 SEL E2000 5 YR TAPE CATALOG REBUILD 5 YN-TCS-00000000 SEL E2000 5 YR TAPE CATALOG REBUILD 5 YN-TCS-00000000 SEL E2000 5 YR TAPE CATALOG REBUILD 5 YN-TCS-0000000 SEL E2000	-													
5 9YR-TCH-0003000 SELLE 5000 5 YR TAPE CATALOG REBUILD 5 104,398.00 K 31% 57,975.25 50.00														
5 6 YRT-TCH-0000000 SEL E 4000 5 YRT APE CATALOG REBUILD 5 122,7800 K 31% 512,780.0 K 31% 512,000 50.0 50.0 50.0 50.0 50.0 50.0 50.0														
S   OYR-TCR-0000000 SELIE B000 SYR TAPE CATALOR REBUILD   \$109.844.00 K   31%   \$117.983.74   \$5.00   \$0.00	5													
5 9YR-TCR-00007000 SELIE 7000 5YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-000070000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-0000000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-00007000 SELIE 1000 5 YR TAPE CATALOS REBUILD 5 9YR-TCR-0000000 SELIE 1000 5 YR TAPE CATALOS REBUILD	-													
SYN-TCR 40000000   SELIE BOOD SYN TAPE CATALOG REBUILD   \$249,077.00 K   31%   \$142,670.01 S   \$0.00							* ,							
5 9YR-TGR-0001000 SEL E1 1000 5 YR TAPE CATALOG REBUILD \$273,317 00 K 31% \$167,723.13 \$0.00 \$0.0														
5 SYN-TER-CROOM200 SEL IE 12000 SYN TAPE CATALOG REBUILD \$22,327.00 K 31% \$185,529.39 \$0.00 \$0.0														
S YNR-TRR-0002000 SELI E 2000 5 YN TAPE CATALOG REBUILD 3441,5830 K 3114 S314,4612 30.00 \$														
5 SYR-TCR-0002500 SELI 82000 S YR TAPE CATALOG REBUILD 5 SYR-TCR-0004000 SELI 800000 S YR TAPE CATALOG REBUILD 5 SYR-TCR-0004000 SELI 800000 S YR TAPE CATALOG REBUILD 5 SYR-TCR	5													
5 SYR-TCR-0003000 SELI 630000 SYR TAPE CATALOG REBUILD 5 SYR TCR-0004000 SELI 60000 SYR TAPE CATALOG R														
5 SYR-TCR-0000000 SELIE 400000 SYR TAPE CATALOR REBUILD 5 SYR-TCR-00000000 SELIE 600000 SYR TAPE CATALOR REBUILD 5 SYR-TCR-00000000 SELIE 1250000  SYR TAPE CATALOR REBUILD 5 SYR-TCR-00000000 SELIE 1250000 SYR TAPE CATALOR REBUILD 5 SYR-TCR-00000000 SELIE 100000 SYR TAPE CATALOR REBUILD 5 SYR-TCR-00000000 SELIE 100000 SYR TAPE CATALOR REBUILD 5 SYR-TCR-00000000 SELIE 100000 SY														
SYR-TCR-0000000 SEL IE 50000 SYR TAPE CATALOG REBUILD														
5 5YR-TCR-0000000 SEL IE 90000 SY TAPE CATALOG REBUILD 51,933,946.00 K 31% \$863,969.39 \$0.00 \$0.	-													
5 5YR-TCR-0009000 SELIE 90000 5YR TAPE CATALOG REBUILD 5 1,033,846.00 K 31% \$733,315.65 \$0.00 \$0	5	5YR-TCR-00060000	SEL IE 60000 5 YR TAPE CATALOG REBUILD	\$849,231.00		31%	\$585,969.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5 FYR-TCR-0000000 SELI. E 90000 5 YR TAPE CATALOG REBUILD 51,135,385.00 K 31% \$849,230.61 \$0.00														
5 5YR-TCR-0100000 SEL E 1:00000 5 YR TAPE CATALOG REBUILD \$1:23,769.00 K 31% \$98.023.13 \$0.00 \$0														
5 SYR-TICR-01025000 SELL IE 125000 5 YR TAPE CATALOG REBUILD \$1,423,077.00 K 31% \$1,114,616.56 \$0.00 \$	-													
5 SYR-TICR-00250000 SELI E 150000 5 YR TAPE CATALOG REBUILD S 1,989,231 00 K 31% \$1,585,769.39 \$0.00 \$														
5 SYR-TCR-00250000 SELI E 250000 5 YR TAPE CATALOG REBUILD \$2,807,892.00 K 31% \$1,592,307.48 \$0.00 \$0.	5	5YR-TCR-00150000	SEL IE 150000 5 YR TAPE CATALOG REBUILD	\$1,615,385.00	K	31%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5 5YR-TCR-00300000 SELIE 300000 5 YR TAPE CATALOG REBUILD \$2,976,923.00 K 31% \$1,847,076.87 \$0.00 \$0.0														
5 SYR-TCR-0030000 SEL IE 30000 5 YR TAPE CATALOG REBUILD \$2,907,692.00 K 31% \$2,208,007.48 \$0.0 \$0.00	-													
5 5YR-TCR-00400000 SEL IE 400000 5 YR TAPE CATALOG REBUILD \$3,200,000,00 K 31% \$2,263,004,00 \$0.														
5 5YR-TIG-0050000 SEL IE 500005 YR TAPE CATALOG REBUILD \$3,846,164.00 K 31% \$29,603.00 S0.00 \$0.														
5 5YR-TMI-0000250 SEL IE 250 5YR TAPE METADATA INDEX \$59,615.00 K 31% \$41,134.35 \$0.00 \$0.		5YR-TCR-00500000	SEL IE 500000 5 YR TAPE CATALOG REBUILD	\$3,846,154.00	K	31%	\$2,653,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5 5 5YR-TMI-0000500 SEL IE 500 5YR TAPE METADATA INDEX \$95,385.00 K 31% \$137,225.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$0.00 \$0.0	-													
5 5YR-TMI-0001000 SEL IE 1000 5YR TAPE METADATA INDEX \$149,754.00 K 31% \$137,225.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$178,754.00 K 31% \$137,225.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$178,754.00 K 31% \$137,225.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$178,754.00 K 31% \$167,171.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$108,754.00 K 31% \$167,171.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$108,754.00 K 31% \$108,725.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$108,754.00 K 31% \$108,725.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$108,754.00 K 31% \$108														
5 5YR-TMI-00001500 SEL IE 1500 5YR TAPE METADATA INDEX \$198,877.00 K 31% \$137,225.13 \$0.00														
5 5YR-TMI-00002000 SEL IE 2000 5YR TAPE METADATA INDEX \$242,277.00 K 31% \$167,171.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00004000 SEL IE 3000 5YR TAPE METADATA INDEX \$392,985.00 K 31% \$271,159.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00005000 SEL IE 6000 5YR TAPE METADATA INDEX \$462,615.00 K 31% \$319,204.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00005000 SEL IE 6000 5YR TAPE METADATA INDEX \$560,523.00 K 31% \$319,204.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00005000 SEL IE 7000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$400,815.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00007000 SEL IE 7000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$400,815.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00007000 SEL IE 7000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$400,815.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00007000 SEL IE 7000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$442,279.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00007000 SEL IE 10000 5YR TAPE METADATA INDEX \$540,985.00 K 31% \$442,279.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00012000 SEL IE 10000 5YR TAPE METADATA INDEX \$847,015.00 K 31% \$584,440.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00012000 SEL IE 10000 5YR TAPE METADATA INDEX \$1,001,538.00 K 31% \$891,061.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 2000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$892,230.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 2000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$987,230.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00040000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$	5													
5 5YR-TMI-00004000 SEL IE 4000 5YR TAPE METADATA INDEX \$392,985.00 K 31% \$271,159.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00050000 SEL IE 5000 5YR TAPE METADATA INDEX \$256,523.00 K 31% \$319,204.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00050000 SEL IE 6000 5YR TAPE METADATA INDEX \$526,523.00 K 31% \$383,300.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00007000 SEL IE 7000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$440,815.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00010000 SEL IE 8000 5YR TAPE METADATA INDEX \$540,985.00 K 31% \$442,279.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00012000 SEL IE 10000 5YR TAPE METADATA INDEX \$540,985.00 K 31% \$519,941.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00012000 SEL IE 10000 5YR TAPE METADATA INDEX \$447,015.00 K 31% \$584,440.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00012000 SEL IE 15000 5YR TAPE METADATA INDEX \$1,001,538.00 K 31% \$884,440.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 2000 5YR TAPE METADATA INDEX \$1,001,538.00 K 31% \$844,440.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 2000 5YR TAPE METADATA INDEX \$1,20,923.00 K 31% \$842,436.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 2000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$842,436.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$842,436.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00040000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$1,384,989.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	5YR-TMI-00002000	SEL IE 2000 5YR TAPE METADATA INDEX		K									
5 5YR-TMI-00005000 SEL IE 5000 5YR TAPE METADATA INDEX \$462,615.00 K 31% \$319,204.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00006000 SEL IE 7000 5YR TAPE METADATA INDEX \$526,523.00 K 31% \$363,300.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00006000 SEL IE 8000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$400,815.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00006000 SEL IE 8000 5YR TAPE METADATA INDEX \$584,985.00 K 31% \$442,279.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00010000 SEL IE 10000 5YR TAPE METADATA INDEX \$753,538.00 K 31% \$519,941.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00015000 SEL IE 12000 5YR TAPE METADATA INDEX \$440,155 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00015000 SEL IE 15000 5YR TAPE METADATA INDEX \$1,001,538.00 K 31% \$691,061.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00015000 SEL IE 15000 5YR TAPE METADATA INDEX \$1,201,538.00 K 31% \$691,061.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00025000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,201,538.00 K 31% \$842,436.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00025000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$897,230.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00025000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$1,125,443.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$578-TMI-00040000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$1,125,443.13 \$0.00 \$0.0					K		* -,							
5 5YR-TMI-00006000 SEL IE 6000 5YR TAPE METADATA INDEX \$526,523.00 K 31% \$400,815.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00007000 SEL IE 7000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$400,815.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00010000 SEL IE 8000 5YR TAPE METADATA INDEX \$580,892.00 K 31% \$442,279.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00010000 SEL IE 10000 5YR TAPE METADATA INDEX \$753,538.00 K 31% \$519,941.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00012000 SEL IE 10000 5YR TAPE METADATA INDEX \$447,015.00 K 31% \$584,440.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00010000 SEL IE 15000 5YR TAPE METADATA INDEX \$1,015,380.00 K 31% \$891,061.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00020000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,20,923.00 K 31% \$842,436.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00025000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$842,436.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00040000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$987,230.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00040000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$1,125,443.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00040000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$1,125,443.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$57KR-TMI-00040000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$1,125,443.13 \$0.00 \$0.0														
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5 5YR-TMI-00008000 SEL IE 8000 5YR TAPE METADATA INDEX \$640,985.00 K 31% \$1442,279.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00010000 SEL IE 10000 5YR TAPE METADATA INDEX \$753,538.00 K 31% \$519,941.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00015000 SEL IE 12000 5YR TAPE METADATA INDEX \$847,015.00 K 31% \$584,440.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00015000 SEL IE 15000 5YR TAPE METADATA INDEX \$1,001,538.00 K 31% \$691,061.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,20,923.00 K 31% \$842,436.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00025000 SEL IE 20000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$897,230.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00040000 SEL IE 30000 5YR TAPE METADATA INDEX \$1,430,769.00 K 31% \$1,125,443.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00040000 SEL IE 40000 5YR TAPE METADATA INDEX \$1,830,700.00 K 31% \$1,125,443.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$5 5YR-TMI-00040000 SEL IE 40000 5YR TAPE METADATA INDEX \$1,840,076.00 K 31% \$1,125,443.13 \$0.00 \$														
5 5YR-TMI-00010000 SEL IE 10000 5YR TAPE METADATA INDEX \$753,538.00 K 31% \$519,941.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$0.00 \$0	-													
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5 5YR-TMI-00040000 SEL IE 40000 5YR TAPE METADATA INDEX \$1,984,000.00 K 31% \$1,368,960.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														
	-	5YR-TMI-00040000	SEL IE 40000 5YR TAPE METADATA INDEX	\$1,984,000.00	K								\$0.00	INDEX ENGINES
5 5YR-TMI-00050000 SEL IE 50000 5YR TAPE METADATA INDEX \$2,336,923.00 K 31% \$1,612,476.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	5YR-TMI-00050000	SEL IE 50000 5YR TAPE METADATA INDEX	\$2,336,923.00		31%	\$1,612,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL IE 60000 5YR TAPE METADATA INDEX	\$2,632,615.00	K	31%	\$1,816,504.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 70000 5YR TAPE METADATA INDEX SEL IE 80000 5YR TAPE METADATA INDEX	\$2,937,846.00 \$3,204,923.00	K K	31% 31%	\$2,027,113.74 \$2,211,396.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 90000 5YR TAPE METADATA INDEX	\$3,519,692.00	K	31%	\$2,428,587.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 100000 5YR TAPE METADATA INDEX	\$3,815,385.00	ĸ	31%	\$2,632,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 125000 5YR TAPE METADATA INDEX	\$4,411,538.00	K	31%	\$3,043,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 150000 5YR TAPE METADATA INDEX	\$5,007,692.00	K	31%	\$3,455,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5		SEL IE 200000 5YR TAPE METADATA INDEX SEL IE 250000 5YR TAPE METADATA INDEX	\$6,104,615.00 \$7,153,846.00	K K	31% 31%	\$4,212,184.35 \$4,936,153.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES INDEX ENGINES
5		SEL IE 300000 5YR TAPE METADATA INDEX	\$8,298,462.00	K	31%	\$5,725,938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 350000 5YR TAPE METADATA INDEX	\$9,013,846.00	K	31%	\$6,219,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 400000 5YR TAPE METADATA INDEX	\$9,920,000.00	K	31%	\$6,844,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5		SEL IE 500000 5YR TAPE METADATA INDEX	\$11,923,077.00	K	31%	\$8,226,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INDEX ENGINES
5 5	6MONTH-CC-PROM 3IAM-ADP	KSEL IE Workshop Promo Single Server SEL pr.lic Avl.Mon. collector per conn.	\$15,385.00 \$78,125.00	K K	31% 31%	\$10,615.65 \$53,906.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		INDEX ENGINES
5	3IAMA-SDP	SEL Avail. Mon 100 access dev. p.	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IAMN-SDP	SEL Avail. Mon 100 net. dev. p.	\$25,000.00	ĸ	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IAMS-SDP	SEL Avail. Mon 100 serv. dev. p.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	3IASCII-ADP	SEL pr.lic ASCII collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3ICLIC-ADP	SEL pr.lic CLI collector per conn.	\$12,500.00	K K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3ICORBAC-ADP 3IEBIM-SSP	SEL pr.lic CORBA collector per conn. SEL ENT BIM mon. pr.lic. srv.	\$109,375.00 \$62,500.00	K	31% 31%	\$75,468.75 \$43,125.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3IEBIM-SSP-F	SEL ENT BIM mon. pr.lic FO srv.	\$31,250.00	ĸ	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IEGC-SSP	SEL ENT UI pr.lic (5 users) srv.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IEGC-SSP-F	SEL ENT UI pr.lic (5 users) FO srv.	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IEME-SSP	SEL ENT MED pr.lic (Col+API+Ntf) srv.	\$125,000.00	K	31%	\$86,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IEME-SSP-F 3I-EMP100KSDP	SEL ENT MED pr.lic (Col+API+Ntf) FO srv. SEL MED+UI+BIM+EvRep+Not+Col+API 100Kde	\$62,500.00 \$39.00	K K	31% 31%	\$43,125.00 \$26.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3I-EMP25KSDP	SEL MED+UI+BIM+EvRep+Not+Col+API 25Kdev		ĸ	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3I-EMP50KSDP	SEL MED+UI+BIM+EvRep+Not+Col+API 50Kdev	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	3IERM-SSP	SEL SP Ev.Report. man. pr.lic srv.	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IET01-SDP	SEL IP Hub per dev.	\$100.00 \$150.00	K K	31% 31%	\$69.00 \$103.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5 5	3IET02-SDP 3IET03-SDP	SEL IP Switch (no man.) per dev. SEL IP Switch per dev.	\$200.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET04-SDP	SEL IP Devices per dev.	\$250.00	ĸ	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET05-SDP	SEL VoIP Devices per dev.	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET05-SPP	SEL pr.lic IP Uni tech. mon.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IET06-SDP 3IET06-SPP	SEL Controller tech. mon. per indic. SEL pr.lic Controller tech. mon.	\$350.00	K K	31% 31%	\$241.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3IET07-SDP	SEL Server Room tech. mon. per. indic.	\$15,000.00 \$400.00	K	31%	\$10,350.00 \$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET07-SPP	SEL pr.lic Server Room tech. mon.	\$17,500.00	K	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET08-SDP	SEL UPS per dev.	\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INITI
5	3IET08-SPP	SEL pr.lic UPS tech. mon.	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IET09-SDP 3IET09-SPP	SEL AirHeating & Condition per dev. SEL pr.lic Air Hot&Cool tech. mon.	\$500.00 \$22,500.00	K K	31% 31%	\$345.00 \$15,525.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3IET10-SDP	SEL Electric generator per dev.	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET10-SPP	SEL pr.lic El.gen. tech. mon.	\$25,000.00	ĸ	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET11-SDP	SEL App. serv. mon. per app.	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	3IET11-SPP	SEL pr.lic App. serv. tech. mon.	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IET12-SDP 3IET12-SPP	SEL MGW per dev. SEL pr.lic MGW tech. mon.	\$650.00 \$30,000.00	K K	31% 31%	\$448.50 \$20,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3IET13-SDP	SEL IP per dev.	\$700.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET13-SPP	SEL pr.lic IP tech. mon.	\$32,500.00	ĸ	31%	\$22,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET14-SDP	SEL xBus per dev.	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET14-SPP	SEL pr.lic xBus tech. mon.	\$35,000.00	K	31%	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IET15-SDP 3IET16-SDP	SEL Broadband per dev. SEL TDM per dev.	\$800.00 \$850.00	K K	31% 31%	\$552.00 \$586.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3IET17-SPP	SEL rum per dev. SEL pr.lic SoftSwitch tech. mon.	\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET21-SDP	SEL DWDM per dev.	\$1,100.00	ĸ	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IET23-SDP	SEL LTE type per dev.	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IFTPC-ADP	SEL pr.lic FTP/CFTP collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IJAVA-ADP 3INMM-SSP	SEL pr.lic Java API collector per conn. SEL SP Notif. man. pr.lic srv.	\$12,500.00 \$43,750.00	K K	31% 31%	\$8,625.00 \$30,187.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3INMM-55P 3INMS-ADP	SEL SP Notif. man. pr.lic srv. SEL pr.lic NMS/EMS collector per conn.	\$43,750.00 \$125,000.00	K	31%	\$30,187.50 \$86,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IPERL-ADP	SEL pr.lic Perl API collector per conn.	\$12,500.00	ĸ	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IPM-ADP	SEL pr.lic Prf.Mon. collector per conn.	\$62,500.00	K	31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	3IPMA-SDPM	SEL Perf. Mon 100 access. dev. p.	\$2,500.00		31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IPMN-SDPM	SEL Perf. Mon 100 net. dev. pack	\$18,750.00	K K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IPMS-SDPM 3ISAST1-PRP	SEL Perf. Mon 100 serv. dev. pack SEL SAS Mon.Pack. Tipe 1 srv.	\$8,750.00 \$260,000.00		31% 31%	\$6,037.50 \$179,400.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3ISAST2-PRP	SEL SAS Mon.Pack. Tipe 1 stv.	\$130,000.00	K	31%	\$89,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3ISAST3-PRP	SEL SAS Mon.Pack. Tipe 3 srv.	\$65,125.00	K	31%	\$44,936.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	3ISNMPC-ADP	SEL pr.lic SNMP collector per conn.	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3ISPBIM-SSP	SEL SP BIM mon. pr.lic srv.	\$62,500.00	K K	31%	\$43,125.00		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		
5	3ISPBIM-SSP-F	SEL SP BIM mon. pr.lic FO srv.	\$31,250.00	r\.	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IINITT

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	3ISPGC-SSP	SEL SP UI pr.lic (1 user) srv.	\$62,500.00		31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3ISPGC-SSP-F 3ISPGCU-SSP-F	SEL SP UI pr.lic (1 users) FO srv. SEL SP UI Conc. user lic. per user	\$31,250.00		31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3ISPGCU-SSP-F 3ISPME-SSP	SEL SP OF Conc. user lic. per user SEL SP MED pr.lic srv.	\$2,500.00 \$125,000.00		31% 31%	\$1,725.00 \$86,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3ISPME-SSP-F	SEL SP MED pr.lic Siv. SEL SP MED pr.lic FO. srv.	\$62,500.00		31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3ISQL-ADP	SEL pr.lic SQL collector per conn.	\$93,750.00		31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3ISRMT1-PRP	SEL SRM Mon.Pack. Tipe 1 srv.	\$168,750.00		31%	\$116,437.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3ISRMT2-PRP	SEL SRM Mon.Pack. Tipe 2 srv.	\$91,250.00	K	31%	\$62,962.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		INITI
5	3ISRMT3-PRP	SEL SRM Mon.Pack. Tipe 3 srv.	\$39,063.00		31%	\$26,953.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT15-SPP	SEL pr.lic Broadband tech. mon.	\$37,500.00		31%	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT16-SPP	SEL pr.lic TDM tech. mon.	\$40,000.00		31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IT17-SDP 3IT18-SDP	SEL SoftSwitch per dev. SEL RadioRelay per dev.	\$900.00 \$950.00		31% 31%	\$621.00 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3IT18-SPP	SEL pr.lic RadioRelay tech. mon.	\$45,000.00		31%	\$31,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT19-SDP	SEL GSM CDMA per dev.	\$1,000.00		31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT19-SPP	SEL pr.lic GSM CDMA tech. mon.	\$47,500.00		31%	\$32,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	3IT20-SDP	SEL SDH PDH per dev.	\$1,050.00		31%	\$724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT20-SPP	SEL pr.lic SDH PDH tech. mon.	\$50,000.00		31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT21-SPP	SEL pr.lic DWDM tech. mon.	\$52,500.00		31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	3IT22-SDP 3IT22-SPP	SEL WiMax per dev. SEL pr.lic WiMax tech. mon.	\$1,150.00 \$55,000.00		31% 31%	\$793.50 \$37,950.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5	3IT23-SPP	SEL pr.lic VVIMAX tech. mon.	\$57,500.00		31%	\$39,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT24-SDP	SEL TETRA type per dev.	\$1,250.00		31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT24-SPP	SEL pr.lic TETRA tech. mon.	\$60,000.00		31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT25SHE-SDP	SEL HE Storage monitoring per Tb	\$1,250.00		31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT25SLE-SDP	SEL LE Storage monitoring per Tb	\$438.00		31%	\$302.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	3IT25SMR-SDP	SEL MR Storage monitoring per Tb	\$625.00		31%	\$431.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IT25-SPP	SEL pr.lic SAN tech. mon.	\$62,500.00		31%	\$43,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	3IWEBS-ADP 3IXMLC-ADP	SEL pr.lic WebServ collector per conn.	\$12,500.00		31% 31%	\$8,625.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		
5 5	AATM-PL-F	SEL pr.lic XML collector per conn. SEL Fraud Mon.Pack. Prod. Lic.	\$12,500.00 \$123,077.00		31%	\$8,625.00 \$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	AATM-PL-S	SEL SIEM Mon.Pack, Prod. Lic.	\$123,077.00		31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	AATM-SF1-MO	SEL Fraud Mon.Pack. Tier1 lic. per. Dev.	\$1.00		31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	AATM-SF2-MO	SEL Fraud Mon.Pack. Tier2 lic. per. Dev.	\$5.00		31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	AATM-SF3-MO	SEL Fraud Mon.Pack. Tier3 lic. per. Dev.	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INITI
5	AATM-SS1-MO	SEL SIEM Mon.Pack. Tier1 lic. per. Dev.	\$1.00		31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	AATM-SS2-MO	SEL SIEM Mon.Pack. Tier2 lic. per. Dev.	\$5.00		31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5	AATM-SS3-MO	SEL SIEM Mon.Pack. Tier3 lic. per. Dev.	\$10.00		31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 5	IOM-SW-0-10 IOM-SW-1001+	SEL IOMART SW 0-10 SEL IOMART SW 1001+	\$583.33 \$198.33		31% 31%	\$402.50 \$136.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IOMART IOMART
5	IOM-SW-11-50	SEL IOMART SW 11-50	\$466.67		31%	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IOMART
5	IOM-SW-151-250	SEL IOMART SW 151-250	\$350.00		31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IOMART
5	IOM-SW-251-400	SEL IOMART SW 251-400	\$291.67		31%	\$201.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IOMART
5	IOM-SW-401-600	SEL IOMART SW 401-600	\$233.33		31%	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IOMART
5	IOM-SW-51-150	SEL IOMART SW 51-150	\$408.33		31%	\$281.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IOMART
5	IOM-SW-601-1K	SEL IOMART SW 601-1000	\$210.00		31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		IOMART
5 5	34585 HCC-FT-B-C1	STORCENTER IX4-100 6TB SEL Blended Fill the Tank LIC 5	\$1,875.00 \$5.00		31% 31%	\$1,293.75 \$3.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		IOMEGA
5	HCC-FT-B-C1	SEL Blended Fill the Tank LIC 5 SEL Blended Fill the Tank LIC 100	\$5.00 \$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE J4CARE
5	HCC-FT-B-C3	SEL Blended Fill the Tank LIC 1k	\$750.00		31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-FT-B-C4	SEL Blended Fill the Tank LIC 10k	\$7,500.00		31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-FT-L-C1	SEL FILL THE TANK LIC 50K STY	\$103,655.00	K	31%	\$71,521.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C2	SEL FILL THE TANK LIC 100K STY	\$185,098.00		31%	\$127,717.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-FT-L-C3	SEL FILL THE TANK LIC 250K STY	\$362,791.00		31%	\$250,325.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-FT-L-C4	SEL FILL THE TANK LIC 500K STY	\$603,418.00		31%	\$416,358.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5 5	HCC-FT-L-C5 HCC-FT-L-C6	SEL FILL THE TANK LIC 750K STY SEL FILL THE TANK LIC 1M STY	\$807,026.00		31% 31%	\$556,847.94 \$671,702.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE J4CARE
5 5	HCC-FT-L-C6 HCC-FT-L-C7	SEL FILL THE TANK LIC 1M STY SEL FILL THE TANK LIC 2M STY	\$973,614.00 \$1,380,829.00		31% 31%	\$671,793.66 \$952,772.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		J4CARE J4CARE
5	HCC-FT-L-C8	SEL FILL THE TANK LIC 2M STY	\$2,491,414.00		31%	\$1,719,075.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-OTC-L-C1	SEL OTC LIC UP TO 50K STY P.A.	\$79,734.00		31%	\$55,016.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-OTC-L-C2	SEL OTC LIC UP TO 100K STY P.A.	\$142,383.00		31%	\$98,244.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-OTC-L-C3	SEL OTC LIC UP TO 250K STY P.A.	\$279,070.00		31%	\$192,558.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-OTC-L-C4	SEL OTC LIC UP TO 500K STY P.A.	\$464,168.00	K	31%	\$320,275.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-OTC-L-C5	SEL OTC LIC UP TO 750K STY P.A.	\$620,789.00		31%	\$428,344.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-OTC-L-C6	SEL OTC LIC UP TO 1M STY P.A.	\$748,934.00		31%	\$516,764.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-OTC-L-C7	SEL OTC LIC UP TO 2M STY P.A.	\$1,062,176.00		31%	\$732,901.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5 5	HCC-OTC-L-C8 HCC-PS-C1	SEL OTC LIC UP TO 5M STY P.A. SEL APA LIC P1KSTY UP TO 50K STY P.A.	\$1,916,473.00 \$600.00		31% 31%	\$1,322,366.37 \$414.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		J4CARE J4CARE
5	HCC-PS-C1	SEL APA LIC PIRSTY OF TO SUR STY P.A. SEL apa LIC p1kSTY 51k to 100k STY p.a.	\$475.00		31%	\$414.00 \$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE J4CARE
5	HCC-PS-C3	SEL apa LIC p1kSTY 101k to 100k STY p.a.	\$350.00		31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-PS-C4	SEL apa LIC p1kSTY 251k to 500k STY p.a.	\$275.00		31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-PS-C5	SEL apa LIC p1kSTY 501k to 750k STY p.a.	\$225.00		31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C6	SEL apa LIC p1kSTY 751k to 1m STY p.a.	\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C7	SEL apa LIC p1kSTY 1.001m-1.25m STY p.a.	\$150.00		31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		J4CARE
5	HCC-PS-C8	SEL apa LIC p1kSTY above 1.251m STY p.a.	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE

Description   Description						N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
September   Sept	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL	
1														
Compression   Compression														
Section   Continue														
Description   March   Color														
Sept-Sept. Land														
S. ORFORDILLION   Color Print of Color   Col	5	90PCPSQLL1007		\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
S. SECHELLION   College   The Proof of the Col	-													
S. OPCHRELITIES														
STATE   STAT														
Separation   Sep	-													
S. ORFFFEELING   S. O.														
S. POPPETRIAL 107   SELF PRO SEL Learne 106 (1962)   SELF PRO SEL Learne 106 (1962)   SELF PRO SELF Learne 106 (1962)   SELF PRO SELF Learne 106 (1962)   SELF PRO SELF Learne 106 (1962)   SELF PRO SELF Learne 106 (1962)   SELF PRO SELF Learne 106 (1962)   SELF PRO SELF Learne 106 (1962)   SELF PRO SELF LEARNE	5				K									
S. SINCEPOLICY   S. D. P. Pro SCAL Letters (1914 - Line)														
S SYCREMISSUS PC Per EDPL Came 1-7-50 June 9-7-50 June	-													
S. SPICERLY   S. SPICERLY														
SOURCESTROON_FIRE PROPERTY Livenes 2-10 Livens														
S. SPICHELTSERDON   P. Chemic 2009 Universe 200 Units														
SOCKERSTUL   SOC														
SOCKESPHURBS   SELF Primp Primital Let Till   \$4,05000   K   37%   \$1,777.05   \$10.00   \$10.00   \$0.	5													
SOURCESTOURNESSEEN   Propending Sept   Propend	5			\$1,988.00		31%			\$0.00		\$0.00			
S SPCCREPROQUERES ELC Preps PHRESILES LES PARTE SHEED LES PARTE SELL SPECIAL SELL S														
SOURCHSTRUMS   SEP. CF   Feb. SH-RES   1,113.00   K   31%   STF 37   SU00   S														
5 SPIPATIEL  FOR TWILLIAMS  SPIPATIEL  SPIPATIEL  FOR TWILLIAMS  SPIPATIEL  FOR TWILLIAMS  SPIPATIEL  FOR TWILLIAMS  SPIPATIEL	-													
S.PP.T.LE. S.S.L. SEL. Stong-Print St. Day Trial Evil Coty S.PP.T.LE. S. S.L. DAY TRIES AND CONTROL TO THE PRINT OF TH														
S S.PP.DR-EE SEL SoungePront EE FOR Profile 1														
S SIP-PEL-EE SEL Storggebrow Lip per WFE (14 WFE) 300.80.00 K 31% \$13,90.00 \$0	5													
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SINS-ACL   SEL ADDED CAPACITY STB VITE YEE LUG SI \$2,386.00   K   31%   \$1,502.313   \$0.00														
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September   Sept	5													
S. NSS-BL-YF	5		SEL ADDED USERS 1K 1YR LIC & SUP	\$1,538.00	K		\$1,061.22	\$0.00			\$0.00			NORTHERN PARKLIFE
S. NSS-MC-LP   SELMULT-COMPANY LIC   S166,250.00   K   311/k   \$107,812.50   \$0.00														
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S NSS-TRIAL   SELECT NSS Trials Software   \$0.00   K   31%   \$2.64748   \$0.00   \$0.0	-													
5 NSS-UC-L   SEL Added Upers 1K   \$3,892.00   K   31%   \$2,947.48   \$0.00														
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5   EMCOFISEVAL   SEL 300   Free Trail of INT'PS offware OFS   \$0.00   K   31%   \$3.400   \$0.00   \$0	5	ARCHVIPR250TB	SELECT 250TB ViPR ArchLic SrvPro		K	31%						\$0.00		
5         FABASESPRY         SELECT NTPS FA Base License (9-Pack)         \$6,000.00         K         31%         \$3,400.00         \$0.00	5						\$0.00							NTP SOFTWARE
FABASEBPK   SELECT NTPS FA Base License (P-Pack)   \$12,000.00   K   31%   \$12,420.00   \$0.00														
5         FABASEUNL         SELECT NTPS FA Base License (Unlimited)         \$18,000.00         \$12,400.00         \$														
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FANATB   SELECT NTPS FA NIXON DIAS TERABYTE   \$980.00   K   31%   \$662.40   \$0.00	5	FAEMCISLNTB	SELECT NTPS FA EMC ISILON TERABYTE LIC	\$960.00		31%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
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5 QFSEMCCELTB SELECT NTPS QFS EMC CELERRA TERABYTE \$1,200.00 K 31% \$828.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE 5 QFSEMCISLINTB SELECT NTPS QFS EMC VIXI TERABYTE LIC \$1,200.00 K 31% \$828.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE 5 QFSEMCVNXTB SELECT NTPS QFS EMC VIXI TERABYTE LICE \$1,200.00 K 31% \$828.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE 5 QFSNATB SELECT NTPS QFS NETAPP TERABYTE LICEN \$960.00 K 31% \$662.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE 5 QFSWINDASTB SELECT NTPS QFS WIN DAS TERABYTE LICEN \$300.00 K 31% \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE														
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5 QFSEMCVNXTB SELECT NTPS QFS EMC VNX TERABYTE LICE \$1,200.00 K 31% \$828.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE 5 QFSNATB SELECT NTPS QFS NETAPP TERABYTE LICEN \$960.00 K 31% \$662.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE 5 QFSWINDASTB SELECT NTPS QFS WIN DAS TERABYTE LICEI \$300.00 K 31% \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE														
5 QFSNATB SELECT NTPS QFS NETAPP TERABYTE LICEN \$960.00 K 31% \$662.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE 5 QFSWINDASTB SELECT NTPS QFS WIN DAS TERABYTE LICEI \$300.00 K 31% \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE	-													
5 QFSWINDASTB SELECT NTPS QFS WIN DAS TERABYTE LICEI \$300.00 K 31% \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														
		QFSWINDASTB	SELECT NTPS QFS WIN DAS TERABYTE LICE	\$300.00	K								\$0.00	NTP SOFTWARE
	5	QFSWINSANTB	SELECT NTPS QFS WIN SAN TERABYTE LICE	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	U1000ECS	SELECT ECS U1000 VIPR Archiving License	\$52,279.00	K	31%	\$36,072.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	U1500ECS	SELECT ECS U1500 ViPR Archiving License	\$69,707.00	K	31% 31%	\$48,097.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		NTP SOFTWARE
5 5	U3000ECS U300ECS	SELECT ECS U3000 ViPR Archiving License SELECT ECS U300 ViPR Archiving License	\$139,403.00 \$32,829.00	K K	31%	\$96,188.07 \$22,652.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		NTP SOFTWARE NTP SOFTWARE
5	U700ECS	SELECT ECS U700 VIPR Archiving License	\$47,395.00		31%	\$32,702.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	VFMATMOSTB	SELECT NTPS VFM ATMOS per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	VFMCIFSTB	SELECT NTPS VFM CIFS per TB	\$600.00		31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	VFMEMCCELHOST	SELECT NTPS VFM EMC Celerra Host Unitd	\$6,000.00		31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	VFMEMCCELTB	SELECT NTPS VFM EMC Celerra per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	VFMEMCISLNHST	SELECT NTPS VFM EMC Isilon Host Unitd	\$6,000.00		31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5		SELECT NTPS VFM EMC Isilon per TB	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5 5	VFMEMCVNXHOST	SELECT NTPS VFM EMC VNX Host Unitd SELECT NTPS VFM EMC VNX per TB	\$6,000.00 \$600.00	K K	31% 31%	\$4,140.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		NTP SOFTWARE
5		SELECT NTPS VPM EMC VNX per 1B SELECT NTPS VFM NetApp Host Unitd	\$6,000.00	K	31%	\$414.00 \$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		NTP SOFTWARE NTP SOFTWARE
5	VFMNETAPPTB	SELECT NTPS VFM NetApp per TB	\$600.00		31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	VFMWINSVRHOST		\$6,000.00	ĸ	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		NTP SOFTWARE
5	CQBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$3,569.00		31%	\$2,462.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CQSBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$4,496.00		31%	\$3,102.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	CQSE1679	SEL VSPEX Branded 300VM 1 Dyn600x1200 1	\$11,545.00	K	31%	\$7,966.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CQSE1G679	SEL VSPEX Branded 300VM 1 Dyn600x1200 G	\$11,596.00		31%	\$8,001.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CQSE1GM679	SEL VSPEX Branded 300VM 1 Dyn600x1200 M	\$11,099.00	K	31%	\$7,658.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5 5	CQSE22679	SEL VSPEX Branded 600VM 2 Dyn600x1200 2	\$19,695.00	K K	31% 31%	\$13,589.55	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PANDUIT
5 5	CQSE2679 CQSE2G679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2 SEL VSPEX Branded 600VM 2 Dyn600x1200 G	\$12,824.00 \$19,807.00	K	31%	\$8,848.56 \$13,666.83	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		PANDUIT PANDUIT
5	CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200 G	\$21,830.00		31%	\$15,062.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CQSEMCLB679	SEL VSPEX Branded 250VM BH 600x1200 Dyn	\$7,582.00		31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CQSEMCLB679I	SEL VSPEX 250VM BROCADEIBM 600X1200 D		K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CQSEMCLC679	SEL VSPEX Branded 250VM CH 600x1200 Dyn	\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5		SEL VSPEX 2000VDI BROCADEHP 600X1200 D		K	31%	\$9,172.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		SEL VSPEX CISCO 2000VDI 600X1200 DYN SO			31%	\$8,225.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5 5	CQSEMCM679	SEL VSPEX Branded 100VM 600x1200 Dyn Sol SEL VSPEX Branded 100VM BH 600x1200 Dyn	\$8,226.00	K K	31% 31%	\$5,675.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PANDUIT
5 5	CQSEMCMB679 CQSEMCMB679I	SEL VSPEX Branded 100VM BH 600X1200 Dyn SEL VSPEX 100VM BROCADEIBM 600X1200 D	\$7,345.00 \$7,345.00	K K	31%	\$5,068.05 \$5,068.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		PANDUIT PANDUIT
5	CQSEMCMC679	SEL VSPEX Branded 100VM CH 600x1200 Dyn	\$8,942.00	K	31%	\$6,169.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		SEL VSPEX 1000VDI BROCADEHP 600X1200 D		ĸ	31%	\$8,406.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		SEL VSPEX CISCO 1000VDI 600X1200 DYN SO			31%	\$7,685.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CQSEMCMP679	SEL VSPEX Branded 125VM 600x1200 Dyn Sol	\$8,867.00		31%	\$6,118.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5		SEL VSPEX Branded 125VM BH 600x1200 Dyn	\$7,493.00		31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		SEL VSPEX 125VM BROCADEIBM 600X1200 D		K	31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5 5	CQSEMCMPC679	SEL VSPEX Branded 125VM CH 600x1200 Dyn	\$9,207.00	K K	31%	\$6,352.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5 5	CQSEMCS6079 CQSEMCSC6079	SEL VSPEX Branded 50VM 600x1070 Dyn Sol SEL VSPEX Branded 50VM CH 600x1070 Dyn	\$7,631.00 \$7,775.00	K	31% 31%	\$5,265.39 \$5,364.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PANDUIT PANDUIT
5		SEL VSPEX 500VDI BROCADEHP 600X1200 DY			31%	\$7,480.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		SEL VSPEX CISCO 500VDI 600X1200 DYN SOL			31%	\$6,497.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	\$150.00		31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		SEL NType 42RU SIDE PNLS POU BKT CSTRS	\$8,576.00	K	31%	\$5,917.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAL		K	31%	\$581.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL	\$741.00	K	31%	\$511.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5 5	PRD12	SEL PATCHRNR 12 DUAL HINGE DR FOR 84 R SEL Network PDU, VERT, 30A, 1P, 208V, L6-30P	\$433.00 \$1,717.00	K K	31% 31%	\$298.77 \$1,184.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PANDUIT PANDUIT
5		0 SEL POU Vert 30A 3-Delta L15-30P 208V	\$1,832.00		31%	\$1,164.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		0 SEL Network PDU, VERT, 30A, 3P, 208V, L21-30P	\$1,858.00		31%	\$1,282.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5		0 SEL POU Vert 32A 3-WYE IEC60309	\$3,819.00		31%	\$2,635.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	Q1N2B3J2M30AHA0	SEL Network PDU, VERT, 32A, 1P, 230V, 60309	\$1,567.00	K	31%	\$1,081.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5		SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	\$2,626.00		31%	\$1,811.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	R4P36	SEL 36 DEEP 4 POST RACK	\$1,500.00		31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PANDUIT
5	ACUOSW-AUD	SEL Acua Enterprise Software	\$1,406.00		31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PERCEPTIVE
5 5	ACUOSW-CAD ACUOSW-EUR	SEL Acua Enterprise Software	\$1,406.00 \$1,406.00		31% 31%	\$970.14 \$970.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PERCEPTIVE PERCEPTIVE
5	ACUOSW-EUR ACUOSW-GBP	SEL Acuo Enterprise Software SEL Acuo Enterprise Software	\$1,406.00 \$1,406.00		31% 31%	\$970.14 \$970.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PERCEPTIVE
5	ACUOSW-USD	SEL Acuo Enterprise Software	\$1,406.00		31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PERCEPTIVE
5	01032012699	SEL PREC D&S (1-50; US)LIC	\$6,533.00		31%	\$4,507.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	PRECISE
5	01032012799	SEL PREC D&S (1-50; US)T&D	\$3,267.00	ĸ	31%	\$2,254.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01032012899	SEL PREC D&S (FAILOVER)LIC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01033012699	SEL PREC D&S (51-200; US)LIC	\$6,207.00	K	31%	\$4,282.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01033012799	SEL PREC D&S (51-200; US)T&D	\$3,104.00		31%	\$2,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01034012699	SEL PREC D&S (200+; US)LIC	\$5,880.00		31%	\$4,057.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01034012799	SEL PREC D&S (200+; US)T&D	\$2,940.00	K K	31%	\$2,028.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE PRECISE
5 5	01035012699 01035012799	SEL PREC D&S (1-50; INTL)LIC SEL PREC D&S (1-50; INTL)T&D	\$8,167.00 \$4,084.00		31% 31%	\$5,635.23 \$2,817.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRECISE PRECISE
5	01035012799	SEL PREC D&S (1-30, INTL)T&D SEL PREC D&S (51-200 INTL)LIC	\$7,759.00		31%	\$5,353.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01036012799	SEL PREC D&S (51-200 INTL)T&D	\$3,880.00		31%	\$2,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01037012699	SEL PREC D&S (200+; INTL)LIC	\$7,351.00	K	31%	\$5,072.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01037012799	SEL PREC D&S (200+; INTL)T&D	\$3,675.00	K	31%	\$2,535.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01038012699	SEL PREC APPS (1-50; US)LIC	\$8,400.00	K	31%	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		1
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	01038012799	SEL PREC APPS (1-50; US)T&D	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01038012899	SEL PREC APPS (FAILOVER)LIC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5 5	01039012699 01039012799	SEL PREC APPS (51-200; US)LIC SEL PREC APPS (51-200; US)T&D	\$7,980.00 \$3,991.00	K K	31% 31%	\$5,506.20 \$2,753.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRECISE PRECISE
5	01040012699	SEL PREC APPS (31-200, 03) T&D SEL PREC APPS (200+; US)LIC	\$7,560.00	K	31%	\$5,216.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01040012799	SEL PREC APPS (200+; US)T&D	\$3,780.00	ĸ	31%	\$2,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01041012699	SEL PREC APPS (1-50; INTL)LIC	\$10,500.00	K	31%	\$7,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01041012799	SEL PREC APPS (1-50; INTL)T&D	\$5,251.00	K	31%	\$3,623.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01042012699	SEL PREC APPS (51-200; INTL)LIC	\$9,976.00	K	31%	\$6,883.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5 5	01042012799 01043012699	SEL PREC APPS (51-200; INTL)T&D SEL PREC APPS (200+; INTL)LIC	\$4,988.00 \$9,451.00	K K	31% 31%	\$3,441.72 \$6,521.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRECISE PRECISE
5	01043012699	SEL PREC APPS (200+, INTL)LIC SEL PREC APPS (200+; INTL)T&D	\$4,725.00	K	31%	\$3,260.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01044012699	SEL PREC D&S-UPG DB (1-50; US)LIC	\$4,667.00	ĸ	31%	\$3,220.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01044012799	SEL PREC D&S-UPG DB (1-50; US)T&D	\$2,333.00	K	31%	\$1,609.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01045012699	SEL PREC D&S-UPG DB (51-200; US)LIC	\$4,433.00	K	31%	\$3,058.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01045012799	SEL PREC D&S-UPG DB (51-200; US)T&D	\$2,217.00	K	31%	\$1,529.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5 5	01046012699	SEL PREC D&S-UPG DB (200+; US)LIC SEL PREC D&S-UPG DB (200+; US)T&D	\$4,200.00 \$2,100.00	K	31% 31%	\$2,898.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		PRECISE
5	01046012799 01047012699	SEL PREC D&S-UPG DB (2004, US)1&D SEL PREC D&S-UPG DB (1-50; INTL)LIC	\$5,833.00	K K	31%	\$1,449.00 \$4,024.77	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		PRECISE PRECISE
5	01047012033	SEL PREC D&S-UPG DB (1-50; INTL)T&D	\$2,917.00	K	31%	\$2,012.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01048012699	SEL PREC D&S-UPG DB (51-200; INTL)LIC	\$5,541.00	K	31%	\$3,823.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01048012799	SEL PREC D&S-UPG DB (51-200 INTL)T&D	\$2,771.00	K	31%	\$1,911.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01049012699	SEL PREC D&S-UPG DB (200+; INTL)LIC	\$5,251.00	K	31%	\$3,623.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01049012799	SEL PREC D&S-UPG DB(200+; INTL)T&D	\$2,625.00	K	31%	\$1,811.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5 5	01060012699 01060012799	SEL PREC D&S-UPG PREC STRG (US)LIC SEL PREC D&S-UPG PREC STRG (US)T&D	\$747.00 \$373.00	K K	31% 31%	\$515.43 \$257.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRECISE PRECISE
5	01060012799	SEL PREC D&S-UPG PREC STRG (US)T&D SEL PREC D&S-UPG PREC STRG (INTL)LIC	\$933.00	K	31%	\$643.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	01061012799	SEL PREC D&S-UPG PREC STRG (INTL)T&D	\$467.00	ĸ	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRECISE
5	99181992599	SELECT PRECISE 30 DAY TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	PR456-000-001	SELECT: PRIMEOCR ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-000-399	SELECT: PRIMEVERIFYIA ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5 5	PR456-010-394 PR456-010-395	SEL PRIMEOCR 1 CPU 3 OCR ENG IA5.3 SEL PRIMEOCR 2 CPU 6 OCR ENG IA5.3	\$16,250.00 \$35,750.00	K K	31% 31%	\$11,212.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		PRIME OCR PRIME OCR
5	PR456-010-395 PR456-010-396	SEL PRIMEOCR 2 CPU 6 OCR ENG 1A5.3 SEL PRIMEOCR 4 CPU 6 OCR ENG 1A5.3	\$55,375.00	K	31%	\$24,667.50 \$38,208.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		PRIME OCR
5	PR456-010-397	SELECT: PRIMEOCR ASIAN OCR IA5.3	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-010-399	SELECT: PRIMEVERIFY IA5.3	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-010-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA5.3	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-010-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA5.3	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-100-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA6	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5 5	PR456-100-395 PR456-100-396	SEL PRIMEOCR 2 CPU 6 OCR ENG IA6 SEL PRIMEOCR 4 CPU 6 OCR ENG IA6	\$35,750.00 \$55,375.00	K K	31% 31%	\$24,667.50 \$38,208.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRIME OCR PRIME OCR
5	PR456-100-397	SELECT: PRIMEOCR ASIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-100-399	SELECT: PRIMEVERIFY IA6	\$4,875.00	ĸ	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-100-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA6	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-401	SELECT: PRIMEOCR RUSSIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-100-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA6	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5 5	PR456-650-394 PR456-650-395	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V6.5 SELECT: PRIMEOCR 2 CPU 6 OCR ENG V6.5	\$16,250.00 \$35,750.00	K K	31% 31%	\$11,212.50 \$24,667.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRIME OCR PRIME OCR
5	PR456-650-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V6.5	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-650-397	SELECT: PRIMEOCR ASIAN OCR V6.5	\$20,500.00	ĸ	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-650-399	SELECT: PRIMEVERIFY V6.5	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V6.5	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-650-401	SELECT: PRIMEOCR RUSSIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5 5	PR456-650-539 PR456-700-394	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V6.5 SELECT: PRIMEOCR 1 CPU 3 OCR ENG V7.0	\$13,000.00 \$16,250.00	K K	31% 31%	\$8,970.00 \$11,212.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRIME OCR PRIME OCR
5 5	PR456-700-394 PR456-700-395	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V7.0 SELECT: PRIMEOCR 2 CPU 6 OCR ENG V7.0	\$35,750.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-700-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V7.0	\$55,375.00	ĸ	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-700-397	SELECT: PRIMEOCR ASIAN OCR V7.0	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-700-398	SELECT: PRIMEOCR ASIAN OCR LEVEL 6 V7.0		K	31%	\$20,096.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-700-399	SELECT: PRIMEVERIFY V7.0	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5	PR456-700-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V7.0 SELECT: PRIMEOCR RUSSIAN OCR V7.0	\$24,875.00	K K	31%	\$17,163.75 \$14,145,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5 5	PR456-700-401 PR456-700-539	SELECT: PRIMEOUR RUSSIAN OUR V7.0 SELECT: PRIMEOUR 1 CPU 2 OUR ENG V7.0	\$20,500.00 \$13,000.00	ĸ	31% 31%	\$14,145.00 \$8,970.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PRIME OCR PRIME OCR
5	PR456-700-599	SELECT: PRIMEVERIFY ASIAN V7.0	\$7,070.00	K	31%	\$4,878.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PRIME OCR
5		RNSEL Puppet Ent 10K- 19999 nodes Prem Sub	\$132.00		31%	\$91.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
5	PE10002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub	\$306.00	K	31%	\$211.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
5		RNSEL Puppet Ent 20K- 49999 nodes Prem Sub	\$120.00		31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
5 5	PE25004999SPRM PE250499SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub SEL Puppet Ent 250-499 nodes Prem Sub	\$151.00 \$208.00		31% 31%	\$104.19 \$143.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		PUPPET LABS
5		SEL Puppet Ent 250-499 nodes Prem Sub SEL Puppet Ent 5K- 9999 nodes Prem Sub	\$208.00 \$146.00		31%	\$143.52 \$100.74	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		PUPPET LABS PUPPET LABS
5		SEL Puppet Ent 500-999 nodes Prem Sub	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
5		SP SEL Puppet Ent Bundled-EHC Min Qty=3000	\$151.00	ĸ	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
5	EFS2007	SELECT ENTERPRISE FABRIC SUITE 2007	\$1,998.00		31%	\$1,378.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	ISR6250-C22-E	SELECT 10GE 6250 ROUTER HA CONFG	\$31,844.00	K	31%	\$21,972.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	LK5800-20G	SELECT: QLogic 5800 20G upgrade	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	LK5800-4PORT8	SELECT: 5800 4PORT UPGRD W/4SFP	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5 5	LK5802-20G LK5802-4PORT8	SELECT: QLOGIC 5802 20G UPGRADE SELECT: 5802 4PORT UPGRD W/4SFP	\$1,821.00 \$1,571.00	K K	31% 31%	\$1,256.49 \$1,083.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		QLOGIC QLOGIC
5	LK-FABSECUR	SELECT FABRIC SECURITY	\$4,804.00	K	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	LK-SANDR	SELECT SAN DOCTOR BUNDLE	\$4,804.00	ĸ	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE2460-E-SP	SELECT 1 PORT 4GB PCI EXPRESS	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE2462-E-SP	SELECT 2 PORT 4GB PCI EXPRESS	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE2560-E-SP	SEL 8GBSGL PRTFCHBAX4PCIE LCMULTIMOE	\$1,435.00	K	31%	\$990.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE2562-E-SP	SEL 8GBDUALPRTFCHBAX4PCIE LCMULTIMO	\$2,005.00	K	31%	\$1,383.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE2670-E-SP	SEL 16GBSNGL HBAX4PCIEGEN3LCMULTIMO	\$1,680.00	K	31%	\$1,159.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE2672-E-SP QLE4060C-E-SP	SEL 16GBDUAL HBAX4PCIEGEN3LCMULTIMO	\$2,383.00	K K	31%	\$1,644.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5 5	QLE4060C-E-SP	SEL SGL PORT ISCSI PCI-EXPRESS COP-E HE SEL DUAL PORT ISCSI PCI-EXPRESSCOP -EH	\$955.00 \$1,525.00	K	31% 31%	\$658.95 \$1,052.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		QLOGIC QLOGIC
5	QLE8140-SR-E	SEL 10GBSNGL PRTOPT FCOEX8 PCIELCMM(		K	31%	\$1,288.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE8142-SR-E	SEL 10GBDULPRT OPTFCOE X8PCIE LC MMO	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE8150-CU-E	SELECT 10GB SNGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE8152-CU-E	SELECT 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8240-CU-E	SEL 10GB SNGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE8240-SR-E	SEL 10GB SNGL PRT OPT FCOE X8 PCIE LC N		K	31%	\$1,288.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	QLE8242-CU-E	SEL 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5 5	QLE8242-SR-E	SEL10GB DUL PRT OPT FCOE X8 PCIE LC MM	\$2,769.00	K K	31% 31%	\$1,910.61	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		QLOGIC
5	SB3810-08A8E SB5800V-08A8E	SELECT: SB3810 8/8P SWITCH W/8SFP SELECT: SB5800 8/24P SWITCH W/8SFP	\$3,023.00 \$4,197.00	K	31%	\$2,085.87 \$2,895.93	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		QLOGIC QLOGIC
5	SB5800V-08A8E	SELSB5800 8/24PSWTCHW/8SFPREVERSEAIR		K	31%	\$2,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	SB5800V-20A8E	SELECT: SB5800 24/24P HA W/20SFP	\$9,560.00	K	31%	\$6,596.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	SB5802V-08A8E	SELECT: SB5802 8/24P HA SW W/8SFP	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5802V-20A8E	SELECT: SB5802 24/24P HA W/20SFP	\$11,109.00	K	31%	\$7,665.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB-PS8-FB	SELECT: 5802 POWER SUPPLY FRU	\$731.00	K	31%	\$504.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	SB-RACKKIT	SANbox 3K/5K RACK KIT	\$211.00	K	31%	\$145.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	SFP8-SW-1PK	SELECT: QLOGIC1PCK 8G SWAVE SFP	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5 5	SFP8-SW-4PK XPAK-COPP-03	SELECT: QLOGIC 4PCK 8G SWAVE SFP SELECT: 10GB 3 CU STACKING CABLE	\$1,294.00 \$376.00	K K	31% 31%	\$892.86 \$259.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		QLOGIC QLOGIC
5	XPAK-COPP-09	SELECT: 100B 3 CO STACKING CABLE	\$376.00	K	31%	\$259.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	XPAK-COPP-78	SELECT: 10GB 78 CUSTACKING CABLE	\$516.00	ĸ	31%	\$356.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	XPAK-LW-01	SELECT: (1) 10G 1310NM XPAK OPTIC	\$4,571.00	K	31%	\$3,153.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		QLOGIC
5	XPAK-SW-01	SELECT: (1) 10G 850NM XPAK OPTIC	\$2,637.00	K	31%	\$1,819.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	HASVRS-UPLFT	SELECT 25% Prod Uplift for HA Envr	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	MCD-DFC-1REP	SEL DFC RT Collector, Ea Dctm Repository	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	MCD-EPM-1SVR	SELECT EACH DCTM PROD SVR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5 5	MCD-RT-1KUSR	SELECT Each 1K LIC. USERS SELECT 100K PPY PACK	\$8,000.00	K K	31% 31%	\$5,520.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		REVEILLE
5 5	MCIA-100KPPY MCIA-10MPPY	SELECT 100K PPT PACK SELECT 10M PPY PACK	\$500.00 \$28,000.00	K	31%	\$345.00 \$19,320.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		REVEILLE REVEILLE
5	MCIA-1MPPY	SELECT 1M PPY PACK	\$4,000.00	ĸ	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	MCIA-IASVR	SELECT Each IA Server	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5		SEL Ea 1,000 InfoArchive users	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	MCX-EPM-1CRE	SELECT EACH XPRES PROD SVR CORE	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	MCX-RT-1KUSR	SELECT Each 500 LIC. USERS	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5		SELECT 10% Prod Uplift for Non-Prod	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5 5		SELECT Collector Each Prod Svr	\$5,000.00	K K	31% 31%	\$3,450.00 \$6,210.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		REVEILLE REVEILLE
5		SISEL Ea ECM Repository - Oracle DB SEL Ea ECM Repository - SQL DB	\$9,000.00 \$5,000.00	K K	31%	\$6,210.00 \$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	REVCON-CAUC	SELECT CA UNICENTER CONNECTOR	\$7,500.00	K	31%	\$5,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	REVCON-HPOV	SELECT HP OPENVIEW CONNECTOR	\$7,500.00	ĸ	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	REVCON-IBMTIV	SELECT IBM TIVOLI CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	REVCON-MSFT	SELECT MICROSOFT SCOM CONNECTOR	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	REVCORE-CPTV	SEL ReveilleCore for Cptv Term Lic	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	REVCORE-DCTM	SEL ReveilleCore for Dctm Term Lic	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5		SEL Distributed; Ea Reveille Platform	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		REVEILLE BEVEILLE
5 5	REV-IARCH-1TB REVPLT-10SVR	SELECT Mgmt Console InfoArchive Ea TB SEL Ea Reveille Base, up to 10 Svrs	\$5,500.00 \$10,000.00	K K	31% 31%	\$3,795.00 \$6,900.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		REVEILLE REVEILLE
5		SEL Ed Reveille Base, up to 10 SVIS (ISEL 10 SVIS added to Reveille Platform	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5		SELECT Annual Subscr Lic Ea DCTM Svr	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	T-REVSVRD	SELECT RMCD TRIAL	\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	T-REVSVR-IA	SELECT RMCCI TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		REVEILLE
5	AIXBMX-40	SEL AI Xprt BrwsrMetrix 10MPgViews-Month	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-50	SEL AI XprtBrwsrMetrix 100MPgViews-Month	\$223,871.00		31%	\$154,470.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	AIXBMX-60	SEL AI Xprt BrwsrMetrix 1BPgViews-Month	\$882,332.00		31%	\$608,809.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	AIXBMX-70	SEL Al Xprt BrwsrMetrix 10BPgViews-Month	\$1,846,148.00		31%	\$1,273,842.12		\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	AIXCOL AIXCON	SEL AppInternals Xpert Agent SEL AppInternals Xpert Management Server	\$3,932.00 \$34,455.00		31% 31%	\$2,713.08 \$23,773.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5 5	ARX-02200-B010	SEL AppResponse 2200	\$42,702.00	K	31%	\$23,773.95 \$29,464.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARX-03300-B010	SEL AppResponse 3300	\$66,455.00		31%	\$45,853.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARX-03800-B010	SEL AppResponse 3800	\$105,225.00	K	31%	\$72,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-04300-B010	SEL AppResponse 4300	\$138,455.00		31%	\$95,533.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ARX-05100-B010	SEL AppResponse 5100	\$177,225.00	K	31%	\$122,285.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARX-06000-B010	SEL AppResponse 6000	\$253,532.00	K	31%	\$174,937.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	ARXCXT10 ARXCXT100	SEL CX-Tracer - 10 Servers SEL CX-Tracer - 100 Servers	\$19,686.00 \$131,686.00	K K	31% 31%	\$13,583.34 \$90,863.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	ARXCXT500	SEL CX-Tracer - 500 Servers	\$329,225.00	K	31%	\$227,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARXDB	SEL AppResponse DB Module	\$19,686.00	ĸ	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL AppResponse Director	\$52,055.00	K	31%	\$35,917.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL AppResponse Expansion Chassis	\$68,302.00	K	31%	\$47,128.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-3000	SEL Shark Module for AppResp 3000 series	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARX-SM-4000	SEL Shark Module for AppResp 4000 series	\$22,025.00	K	31%	\$15,197.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARX-SM-5000	SEL Shark Module for AppResp 5000 series	\$26,455.00	K	31%	\$18,253.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	ARX-SM-6000 ARX-UCMM	SEL Shark Module for AppResp 6000 series SEL AppResponse UC Module	\$42,332.00 \$39,502.00	K K	31% 31%	\$29,209.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	ARX-V2000	SEL AppResponse v2000	\$39,502.00	K	31%	\$27,256.38 \$22,669.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARXVMON	SEL AppResponse VMon	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARXVOI1K	SEL AppResp VoIP Module 1-1000 Calls	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARXVOI250	SEL AppResponse VoIP Module 1-250 Calls	\$7,871.00	K	31%	\$5,430.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ARXVOI500	SEL AppResponse VoIP Module 1-500 Calls	\$13,163.00	K	31%	\$9,082.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ASENX	SEL AppSensor Xpert	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ASESNMP	SEL AppSensor SNMP Adapter Pack	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	ATXP	SEL AppTransaction Plus	\$109,286.00	K	31%	\$75,407.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	ATXS CMC-H-10-1	SEL AppTransaction Standard	\$77,655.00 \$3,077.00	K K	31% 31%	\$53,581.95 \$2,123,13	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED
5	CMC-H-10-1 CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 0-4) SELECT 10 PACK CMC LICENSES (QTY 5-19)	\$3,077.00 \$2,462.00	K K	31%	\$2,123.13 \$1,698.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		RIVERBED RIVERBED
5	CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194		K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CMC-S-10-2	SELECT CMC-VE LICENSES (QTY 10-24)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	CMC-S-10-3	SELECT CMC-VE LICENSES (QTY 24-29)	\$1,477.00	K K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	CMC-S-10-4 CMC-S-10-5	SELECT CMC-VE LICENSES (QTY 50-99) SEL CMC-VE Licenses (Qty 100-199)	\$1,108.00 \$923.00	K K	31% 31%	\$764.52 \$636.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	CMC-S-10-6	SEL CMC-VE Licenses (Qty 100-199)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CMC-VE-INST	SEL VIRTUAL CMC LICENSE	\$1,846.00	ĸ	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		1 SEL SteelCentNetShkPckAnlyz1ConcLic(1-4)	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CSK-CNCLICUSR1-	2SEL SteelCentNetShkPckAnlyz1ConcLic(5-9)	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		3SEL SteelCentNSharkPackAnaly1CncLic10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		4SEL SteelCentNetSharkPktAnlz1CncLic25 up	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		1 SEL Pilot Concurrent User 1-4	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		2 SEL Pilot Concurrent User 5-9 3 SEL Pilot Concurrent User 10-24	\$4,425.00 \$3,563.00	K K	31% 31%	\$3,053.25 \$2,458.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		4 SEL Pilot Concurrent User 25+	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	\$3,686.00	ĸ	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	\$2,938.00	K	31%	\$2,027.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	\$2,791.00	K	31%	\$1,925.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	\$2,651.00	K	31%	\$1,829.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	\$2,518.00	K	31%	\$1,737.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	CSP-LIC-USR-7 CSP-PE-LIC	SEL CASCADE PILOT 1 USER 100-99999 SEL Cascade Pilot Personal Edition	\$2,140.00 \$1,594.00	K K	31% 31%	\$1,476.60 \$1,099.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5 5	CX-255-B020	SEL Cascade Pilot Personal Edition SEL SteelHead CX255B020 with RiOS (TAA)	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CX-570-B020	SEL Steelhead CX570B20 w RiOS BMC Module	\$8,855.00	ĸ	31%	\$6,109.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	CX-770-B020	SEL Steelhead CX770B20 w RiOS BMC Module	\$14,400.00	K	31%	\$9,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-003	SEL FIPS License (CX555/570/EX560)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	FPS-004	SEL FIPS License (CX755/770/EX760)	\$4,431.00	K	31%	\$3,057.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	FPS-005	SELFIPS2050/1555/3070/EX/SFED21/22/3100	\$5,046.00	K	31%	\$3,481.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	FPS-006	SEL FIPS 5050/6050/5055/5070/SFED32/5100	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	FPS-007 FSYNC-001	SEL FIPS License (SH7050/CX7055/CX7070) SEL FusionSync GCA2000	\$18,462.00 \$3,077.00	K K	31% 31%	\$12,738.78 \$2,123.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5 5	FSYNC-001 FSYNC-002	SEL FusionSync GCA 3000	\$4,615.00	K	31%	\$2,123.13 \$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	FSYNC-002 FSYNC-003	SEL FusionSync VGC1000	\$1,846.00	K	31%	\$1,273.74		\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	FSYNC-004	SEL FusionSync VGC1500	\$3,077.00	ĸ	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	FSYNC-005	SEL FusionSync SFCR3500	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	HA-BUNDLE	SEL High Avail Bundle (25% ea adj LP)	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	INT-09600-B010	SEL SteelHead Interceptor 9600 Base	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelHead Interceptor 9600 Base-C	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	KIT-MEM1-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 32GE			31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	KIT-MEM2-1260 L-CAP2260-CAA	SEL MEMORY UPGR LIC KIT EX1260 (TO 64GE SEL CAS ANALYTICS LIC FOR CAP-2260-B010		K K	31% 31%	\$6,793.74 \$33,965.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5 5	L-CAP2260-CAA L-CAP4260-CAA	SEL CAS ANALYTICS LIC FOR CAP-2260-8010 SEL CAS ANALYTICS LICENSE FOR ENT PROF			31%	\$33,965.25 \$59,442.12		\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-ADD-100MB	SEL License 100Mbps add on-VH only	\$4,923.00		31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-ARX2200	SEL AppResponse 2200 licenses	\$4,708.00		31%	\$3,248.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-ARX3300	SEL AppResponse 3300 licenses	\$7,385.00	K	31%	\$5,095.65		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX3800	SEL AppResponse 3800 licenses	\$11,692.00	K	31%	\$8,067.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	LIC-ARX4300	SEL AppResponse 4300 licenses	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	LIC-ARX5100 LIC-ARX6000	SEL AppResponse 5100 licenses SEL AppResponse 6000 licenses	\$19,692.00 \$28,314.00	K K	31% 31%	\$13,587.48 \$19,536.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	LIC-ARXDIR300	SEL AppResponse Director 300 licenses	\$5,785.00	K	31%	\$3,991.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		I SEL SDN Feature License for CAP-VE-100	\$6,148.00	ĸ	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-CAX-460-SDN	SEL SDN Feature License for CAX-460	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-H	SEL License SteelHead CX255-H	\$6,400.00	K	31%	\$4,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	LIC-CXA-255-L	SEL License SteelHead CX255-L	\$1,477.00	K	31% 31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-CXA-255-M LIC-CXA-255-U	SEL License SteelHead CX255-M SEL License SteelHead CX255-U	\$3,938.00 \$246.00	K K	31%	\$2,717.22 \$169.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	LIC-CXA-570-H	SEL Lic SteelHead CX570H 10Mbps 700conn	\$5,292.00	ĸ	31%	\$3,651.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-CXA-570-L	SEL Lic SteelHead CX570L 10Mbps 275conn	\$985.00	K	31%	\$679.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-CXA-570-M	SEL Lic SteelHead CX570M 10Mbps 450conn	\$3,446.00	K	31%	\$2,377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-CXA-770-H	SEL Lic SteelHead CX770H 30Mbps 2500conn	\$10,209.00	K	31%	\$7,044.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	LIC-CXA-770-L	SEL Lic SteelHead CX770L 20Mbps 1000conn	\$1,594.00	K	31%	\$1,099.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-CXA-770-M LIC-INT-09600	SEL Lic SteelHead CX770M 20Mbps 1500conn SEL License Steelhead INT-9600	\$4,055.00 \$6,154.00	K K	31% 31%	\$2,797.95 \$4,246.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	LIC-SCAN-02170	SEL SteelCentral NetShark 2170 license	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCAN-04170	SEL SteelCentral NetShark 4170 license	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCAN-06170	SEL SteelCentral NetShark 6170 license	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL NetSharkVE SteelFusionEdge2100, 2200	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL NetSharkVE SteelFusionEdge3100	\$3,194.00	K K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCC-1000	SEL NetSharkVE SteelFusionEdge3200, 5100 SELLic SCC1000incl bundled20 Appliances	\$6,148.00 \$1,108.00	K	31% 31%	\$4,242.12 \$764.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL SteelCentralFlowGateway Lic 200K FPM	\$6,154.00	ĸ	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentralFlowGateway Lic 400K FPM	\$27,077.00	K	31%	\$18,683.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCFG-2270-F3	SEL SteelCentralFlowGateway Lic 600K FPM	\$44,308.00	K	31%	\$30,572.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		SEL SteelCentralFlowGateway Lic 800K FPM	\$59,077.00	K	31%	\$40,763.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL SteelCentral Flow Gateway Lic 1M FPM SEL SteelCentral Flow Gateway Lic 2M FPM	\$72,615.00	K	31%	\$50,104.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentral Flow Gateway Lic 2M FPM SEL SteelCentral NetExpress Lic 15K FPM	\$121,846.00 \$2,462.00	K K	31% 31%	\$84,073.74 \$1,698.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL SteelCentral NetExpress Lic 30K FPM	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentral NetExpress Lic 60K FPM	\$45,538.00	K	31%	\$31,421.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentral NetExpress Lic 90K FPM	\$70,154.00	K	31%	\$48,406.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentral NetExpress Lic 120K FPM	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		NSEL SteelCentral SDN License SCNEVE470	\$2,455.00	K	31% 31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentralNetProfilerEnterprUILic SEL SteelCentralNetProfiler Lic 200K FPM	\$4,923.00 \$12,923.00	K K	31%	\$3,396.87 \$8,916.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL SteelCentralNetProfiler Lic 400K FPM	\$65,846.00	ĸ	31%	\$45,433.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCNP-2270-F3	SEL SteelCentralNetProfiler Lic 600K FPM	\$105,231.00	K	31%	\$72,609.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		SEL SteelCentralNetProfiler Lic 800K FPM	\$139,692.00	K	31%	\$96,387.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentral NetProfiler Lic 1M FPM	\$168,000.00	K	31%	\$115,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL SteelCentral SDN Lic SCNP-02270-B010 SEL SteelCentrNetProfilerEntANLic1MFPM	\$6,148.00 \$18,831.00	K K	31% 31%	\$4,242.12 \$12,993.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL SteelCentralNetProfilerEnterpr DBLic	\$7,877.00	K	31%	\$5,435.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentralNetProfilerEnterpr DPLic	\$6,523.00	K	31%	\$4,500.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentrNetProfilerEntEXLic1MFPM	\$18,831.00	K	31%	\$12,993.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentralNetProfilerEnterprSDNLic	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	LIC-SCNP-VE-SDN LIC-SCPS-002	SEL SDN License for SCNP-VE-SDN SEL SCPS LICENSE ON 555 SERIES	\$6,148.00 \$2,455.00	K K	31% 31%	\$4,242.12 \$1,693.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	LIC-SCPS-004	SEL SCPS License on 755/770 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCPS-006	SEL SCPS Lic EX1160/SFED2100/2200	\$10,455.00	ĸ	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCPS-006E	SEL EVAL SCPS LICENSE ON 1160 SERIES	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	LIC-SCPS-007	SEL SCPS License on 4555/2070 Series	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	LIC-SCPS-008 LIC-SCPS-009	SEL SCPS License on 1555/3070 Series SEL SCPS License on 5055/5070 Series	\$10,455.00 \$15,378.00	K K	31% 31%	\$7,213.95 \$10,610.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	LIC-SCPS-009	SEL SCPS License on 5055/5070 Series SEL SCPS License 7055/7070/DX8000 Series	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	RIVERBED
5		SEL LIC SFCR3500, C1, 25TB, 150LUNs	\$9,225.00	ĸ	31%	\$6,365.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	RIVERBED
5		SEL LIC SFCR3500, C2, 50TB, 200 LUNs	\$19,071.00	K	31%	\$13,158.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL LIC SFCR3500, C3, 100 TB, 300 LUNs	\$46,148.00	K	31%	\$31,842.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL LIC SFED2100 W1 1500cxns, 20Mbps	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL LIC SFED2100 W2 2500 cxns, 30Mbps SEL LIC SFED2100 W3 5000 cxns, 50Mbps	\$16,000.00 \$31,385.00	K K	31% 31%	\$11,040.00 \$21,655.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			RIVERBED RIVERBED
5		SEL LIC SFED2200 W1 1500cxns, 20Mbps	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL LIC SFED2200 W2 2500 cxns, 30Mbps	\$12,308.00	ĸ	31%	\$8,492.52	\$0.00	\$0.00	\$0.00				RIVERBED
5		SEL LIC SFED2200 W3 5000 cxns, 50Mbps	\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL LIC SFED3100 W0 BlockStream 30Mbps	\$0.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL LIC SFED3100 W1 2500 cxns, 30Mbps SEL LIC SFED3100 W2 5000 cxns, 50Mbps	\$12,308.00 \$24,615.00	K	31% 31%	\$8,492.52 \$16,984.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL LIC SFED3100 W2 5000 cxns, 50Mbps SEL LIC SFED3100 W3 10000 cxns, 100Mbps	\$33,846.00	K K	31%	\$16,984.35 \$23,353.74	\$0.00	\$0.00	\$0.00				RIVERBED
5		SEL LIC SFED3200 W0 BlockStream 30Mbps	\$0.00	ĸ	31%	\$0.00		\$0.00	\$0.00	\$0.00			RIVERBED
5	LIC-SFED-3200-W1	SEL LIC SFED3200 W1 2500 cxns, 30Mbps	\$9,846.00	K	31%	\$6,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		SEL LIC SFED3200 W2 5000 cxns, 50Mbps	\$27,077.00	K	31%	\$18,683.13		\$0.00	\$0.00				RIVERBED
5 5		SEL LIC SFED5100 W3 10000 cxns, 100Mbps	\$39,385.00	K	31%	\$27,175.65		\$0.00	\$0.00				RIVERBED RIVERBED
5	FIC-9LED-2100-M0	SEL LIC SFED5100 W0 BlockStream 50Mbps	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NIVERDED

			I		N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAF	RRANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	LIC-SFED-5100-W1	SEL LIC SFED5100 W1 5000 cxns, 50Mbps	\$18,462.00	К	31%	\$12,738.78		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		SEL LIC SFED5100 W2 10000 cxns, 100Mbps	\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		0 SEL SupprtNSharkVE StFusionEdg2100, 2200 SEL 2PORT1GBE TX COPPER NIC-VSH USE O	\$317.00	K	31%	\$218.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	NIC-001-2TX NIC-002-4TX	SEL 4PORT1GBE TX COPPER NIC-VSH USE O SEL 4PORT1GBE TXCOPPER NIC EX560/760/V		K K	31% 31%	\$1,268.22 \$2,754.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	NIC-003-4TX	SEL 4P 1GBE TX NIC CX;EX (SPARE)	\$3,992.00	ĸ	31%	\$2,754.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-003-4TX-C	SEL 4P1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-003-4TXEC	SEL EVAL 4-PORT 1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	NIC-004-4SX NIC-004-4SX-C	SEL 4P 1GBE SX MULT MDE NIC-CX;EX(SPARI		K K	31% 31%	\$13,794.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	NIC-004-45X-C	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC SEL 4P 1GBE LX SGLE MDE NIC-CX;EX(SPARE		K	31%	\$11,035.86 \$15,917.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-005-4LX-C	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NI		ĸ	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-007-2LR	2-port 10GbE LR Fiber NIC- Gen 2 (Spare)	\$26,146.00	K	31%	\$18,040.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-007-2LR-C	SEL 2-port 10GbE LR Fiber NIC- Gen 2	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	NIC-008-2SR NIC-008-2SR-C	2P 10GbE SR MultiModeFiberNIC-Gen2(Spr)	\$20,762.00	K K	31% 31%	\$14,325.78	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5 5	NIC-008-25R-C NIC-009-2XF	SEL 2P 10GbE SR Mult Mode Fiber NIC-Gen2 SEL 2P 10G FIBER (LR;SR) REQUIRES SFP'S	\$16,609.00 \$19,992.00	K	31%	\$11,460.21 \$13,794.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		RIVERBED
5	NIC-009-2XF-C	SEL 2-PORT 10G FIBER (LR; SR) SFP+	\$15,994.00	ĸ	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-01G-2LX	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-2LX-C	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	\$9,954.00	K	31%	\$6,868.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-01G-2SX	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	\$6,495.00	K	31%	\$4,481.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	NIC-01G-2SX-C NIC-01G-4LX	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON SEL 4-PORT 1GBE LX NIC (XX50) SPARE	\$8,626.00 \$14,995.00	K K	31% 31%	\$5,951.94 \$10,346.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	\$19,915.00	ĸ	31%	\$13,741.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	\$12,495.00	K	31%	\$8,621.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	\$17,259.00	K	31%	\$11,908.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	\$2,595.00	K	31%	\$1,790.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	NIC-01G-4TX-C NIC04-4SX-E-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	\$3,446.00 \$15,994.00	K K	31% 31%	\$2,377.74 \$11,035.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5 5	NIC04-45X-E-C	SEL EVAL 4P 1GBE SX MOLT MODE FIBER NIC		K	31%	\$11,035.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL Dual 1 GbE Fiber LX	\$9,225.00	ĸ	31%	\$6,365.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-1-001G-2SXBP	SEL Dual 1 GbE Fiber SX	\$7,994.00	K	31%	\$5,515.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL Quad 1 GbE Fiber LX	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL Quad 1 GbE Fiber SFP	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL Quad 1 GbE Copper Base-T SEL Quad 1 GbE Copper Base-T	\$2,086.00 \$2,702.00	K K	31% 31%	\$1,439.34 \$1,864.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL Dual 10 GbE Fiber LR	\$20,917.00	ĸ	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	NIC-1-010G-2SRBP NIC-1-010G-2TX	SEL Dual 10 GbE Fiber SR	\$16,609.00	K K	31% 31%	\$11,460.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL Dual 10 GbE Copper Base-T SEL Dual 10 GbE Copper Base-T	\$7,378.00 \$7,378.00	K	31%	\$5,090.82 \$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		RIVERBED
5		SEL Quad 10 GbE Fiber SFP+	\$17,840.00	ĸ	31%	\$12,309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5			\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-10G-2LR-C	SEL 2-PORT 10GBE LR NIC ADD ON	\$22,570.00	K	31%	\$15,573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	NIC-10G-2SR-C NIC-CSK210G-C	SEL 2-PORT 10GBE SR MM NIC ADD ON SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ SI	\$17,922.00 \$15,994.00	K K	31% 31%	\$12,366.18 \$11,035.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH105		K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP;C.		K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL 1U8TBBaseSteelCentNetSharkappi2170-C SEL 2U32TB,BaseSteelCentNetShark4170cfg	\$25,846.00 \$89,231.00	K K	31% 31%	\$17,833.74 \$61,569.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL 2UBaseStlCentNetShark6170Creq1SCANSL		K	31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCAN-SU-48TB	SEL Storage, 48TB SteelCentral NetShark	\$61,538.00	ĸ	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCAN-SU-72TB	SEL Storage, 72TB SteelCentral NetShark	\$123,077.00	K	31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		SELSteelCentral Controller1000 Appliance	\$9,963.00	K	31%	\$6,874.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		1 SEL SCC Add StHd Mgnt Lic 10-pack (1-4)	\$3,077.00	K K	31% 31%	\$2,123.13 \$1,608.78	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		RIVERBED BIVERBED
5		2SEL SCC Add StHd Mgnt Lic 10-pack (5-19) 3SEL SCC Add StHd Mgnt Lic 10-pk (20-44)	\$2,462.00 \$1,477.00	ĸ	31% 31%	\$1,698.78 \$1,019.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		4SEL SCC Add StHd Mght Lic 10-pk (20-44)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCC-HWA-MGT-10-	5SEL SCC Add StHd Mgnt Lic 10-pk (95-194)	\$923.00	ĸ	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		6SEL SCC Add StHd Mgnt Lic 10-pk (195 up)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentrl Flow Gatewy SCFG2270B010	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCFG-VE-F1	SEL SteelCentralFlow GatewayVirEd,15KFPM	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	SCFG-VE-F10 SCFG-VE-F2	SEL SteelCentrlFlow GatewayVirEdit,2MFPM SEL SteelCentralFlow GatewayVirEd,30KFPM	\$129,225.00 \$7,378.00	K K	31% 31%	\$89,165.25 \$5,090.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	SCFG-VE-F3	SEL SteelCentralFlow GatewayVirEd,60KFPM	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCFG-VE-F4	SEL SteelCentralFlow GatewayVirEd,90KFPM	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCFG-VE-F5	SEL SteelCentralFlowGatewayVirEd,200KFPM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F6	SEL SteelCentralFlowGatewayVirEd,400KFPM	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	SCFG-VE-F7 SCFG-VE-F8	SEL SteelCentralFlowGatewayVirEd,600KFPM SEL SteelCentralFlowGatewayVirEd,800KFPM	\$59,071.00 \$73,840.00	K K	31% 31%	\$40,758.99 \$50,949.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
S	001 0-VE-F0	OLL GreenGentrali lowGateway VIIEU,000/NFPIVI	φ13,040.00	11	3170	φου, <del>949.</del> 60	φυ.00	φυ.υυ	φυ.υυ	φυ.00	φυ.00	φυ.υυ	INIVERDED.

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sкu	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SCFG-VE-F9	SEL SteelCentrlFlow GatewayVirEdit,1MFPM	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL SteelCentral NetExpress SCNE470-B10C	\$27,071.00	K	31%	\$18,678.99	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		RIVERBED
5 5		SEL SteelCentralNetExpressVirEdit,15KFPM SEL SteelCentralNetExpressVirEdit,30KFPM	\$24,609.00 \$40,609.00	K K	31% 31%	\$16,980.21 \$28,020.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		RIVERBED RIVERBED
5		SEL SteelCentralNetExpressVirEdit,60KFPM	\$66,455.00	ĸ	31%	\$45,853.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentralNetExpressVirEdit,90KFPM	\$91,071.00	K	31%	\$62,838.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentralNetExpressVirEd,120KFPM	\$108,302.00	K	31%	\$74,728.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentrl NetProfiler SCNP2270B010	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL SteelCentralNetProfiler SCNP2270B10C SEL SteelCentrlNetProfilrEnterprANModule	\$116,302.00 \$169,471.00	K K	31% 31%	\$80,248.38 \$116,934.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL SteelCentNetProf Ent AnalysisMod Cfg	\$169,471.00	ĸ	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentrlNetProfilrEnterprDBModule	\$70,886.00	K	31%	\$48,911.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCntl Dispatch Enterprise Proflr	\$58,702.00	K	31%	\$40,504.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelCentNetProfEntSCNP4270 Exp Mod	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL SteelCentNetPrfirEntSCNP4270ExpMdCfg SEL SteelCentlNetProf Ent UI Module	\$169,471.00 \$52,917.00	K K	31% 31%	\$116,934.99 \$36,512.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	SCNP-VE-F1	SEL SteelCentrlNetProfilerVirEdit,15KFPM	\$11,071.00	ĸ	31%	\$7,638.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCNP-VE-F10	SEL SteelCentralNetProfilerVirEdit,2MFPM	\$406,148.00	K	31%	\$280,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCNP-VE-F2	SEL SteelCentrlNetProfilerVirEdit,30KFPM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCNP-VE-F3	SEL SteelCentrlNetProfilerVirEdit,60KFPM	\$41,840.00	K	31%	\$28,869.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	SCNP-VE-F4 SCNP-VE-F5	SEL SteelCentrlNetProfilerVirEdit,90KFPM SEL SteelCentralNetProfilerVirEd,200KFPM	\$60,302.00 \$92,302.00	K K	31% 31%	\$41,608.38 \$63,688.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	SCNP-VE-F6	SEL SteelCentralNetProfilerVirEd,400KFPM	\$135,378.00	K	31%	\$93,410.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCNP-VE-F7	SEL SteelCentralNetProfilerVirEd,600KFPM	\$196,917.00	K	31%	\$135,872.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCNP-VE-F8	SEL SteelCentralNetProfilerVirEd,800KFPM	\$233,840.00	K	31%	\$161,349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCNP-VE-F9	SEL SteelCentralNetProfilerVirEdit,1MFPM	\$270,763.00	K	31%	\$186,826.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	SCPRTL-FNDTN SCPS-001	SEL SteelCentral Portal SEL SCPS on Steelhead 250 Series	\$61,532.00 \$1,225.00	K K	31% 31%	\$42,457.08 \$845.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	SCPS-004	SEL SCPS on Steelhead 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCPS-005	SEL SCPS on Steelhead 5050 Series	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCPS-006	SEL SCPS on Steelhead 6050 Series	\$30,148.00	K	31%	\$20,802.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCPS-007	SEL SCPS on Steelhead 7050 Series	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	RIVERBED
5 5	SCPS-01A SCPS-VCX-003	SEL SCPS on Steelhead 150 Series SEL SCPS on Virtual Steelhead 555 Series	\$1,225.00 \$2,455.00	K K	31% 31%	\$845.25 \$1,693.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	SCPS-VCX-003	SEL SCPS on Virtual Steelhead 755 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SCPS on Virtual Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SCPS on Virtual Steelhead 550 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	SCPS-VSH-003 SCPS-VSH-004	SEL SCPS on Virtual Steelhd 1050 Series SEL SCPS on Virtual Steelhd 2050 Series	\$4,302.00 \$10,455.00	K K	31% 31%	\$2,968.38 \$7,213.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	\$1,225.00	ĸ	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelFusion Edge SFED 2100	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL SteelFusion Edge SFED 2100-C SEL SteelFusion Edge SFED 2200	\$24,609.00 \$30,763.00	K K	31% 31%	\$16,980.21 \$21,226.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL SteelFusion Edge SFED 2200-C	\$30,763.00	ĸ	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	\$49,225.00	ĸ	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelFusion Edge SFED 3100-C	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SteelFusion Edge SFED 3100	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		SEL SteelFusion Edge SFED 3100-C SEL SteelFusion Edge SFED 5100	\$73,840.00 \$116,917.00	K K	31% 31%	\$50,949.60 \$80,672.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		SEL SteelFusion Edge SFED 5100-C	\$116,917.00	ĸ	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	\$1,785.00	K	31%	\$1,231.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	\$1,046.00	K	31%	\$721.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SFP-005-TX	SEL Copper 1GbE SFP module SEL Long haul 1GbE fiber SFP module	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	RIVERBED
5 5	SFP-006-LX SFP-007-SX	SEL Long haul 1GbE fiber SFP module SEL Short haul 1GbE fiber SFP module	\$732.00 \$486.00	K K	31% 31%	\$505.08 \$335.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	\$2,449.00	K	31%	\$1,689.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)		K	31%	\$976.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	\$2,425.00	K	31%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED RIVERBED
5 5	SMC-U-10-3 SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (4-10) SELECT 10 SH MOBILE USER LIC (11-25)	\$2,400.00 \$2,055.00	K K	31% 31%	\$1,656.00 \$1,417.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED
5	SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (11-23)	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	\$1,969.00	K	31%	\$1,358.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	\$1,908.00	K	31%	\$1,316.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED RIVERBED
5 5	SMC-U-10-9 SMC-VRT-V100	SELECT 10 SH MOBILE USER LIC (501-1000) SEL VirtualSMC manage10 concurrent users	\$1,477.00 \$7,378.00	K K	31% 31%	\$1,019.13 \$5,090.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED
5		SEL SFP - 1GbE LX	\$277.00		31%	\$191.13		\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	TRC-1-SFPP-DAC-C	SEL 10GbE DAC Twinax	\$302.00	K	31%	\$208.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5		SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		SEL SFP+ - 10GbE LR	\$1,471.00 \$855.00	K K	31% 31%	\$1,014.99		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		RIVERBED
5	1KC-1-0FPP-0K	SEL SFP+ - 10GbE SR	\$855.00	ĸ	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5 5		SEL SFP - 1GbE SX SEL Upgrade LIC-SFCR-03500-C1 to C2	\$240.00 \$11,323.00	K K	31% 31%	\$165.60 \$7,812.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			RIVERBED RIVERBED
5		SEL Upgrade LIC-SFCR-03500-C1 to C3	\$42,462.00	K	31%	\$29,298.78	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5		SEL Upgrade LIC-SFCR-03500-C2 to C3	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5		2 SEL Upgrade LIC-SFED-02100-W1 to W2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		3 SEL Upgrade LIC-SFED-02100-W1 to W3 3 SEL Upgrade LIC-SFED-02100-W2 to W3	\$29,015.00 \$17,692.00	K K	31% 31%	\$20,020.35 \$12,207.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5		2 SEL Upgrade LIC-SFED-02200-W1 to W2	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5		3 SEL Upgrade LIC-SFED-02200-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5		3 SEL Upgrade LIC-SFED-02200-W2 to W3	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5 5		1 SEL Upgrade LIC-SFED-03100-W0 to W1 2 SEL Upgrade LIC-SFED-03100-W0 to W2	\$14,154.00	K K	31% 31%	\$9,766.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED
5		3 SEL Upgrade LIC-SFED-03100-W0 to W2	\$28,308.00 \$38,923.00	K	31%	\$19,532.52 \$26,856.87	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED RIVERBED
5		2 SEL Upgrade LIC-SFED-03100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5		3 SEL Upgrade LIC-SFED-03100-W1 to W3	\$24,769.00	K	31%	\$17,090.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5		3 SEL Upgrade LIC-SFED-03100-W2 to W3 1 SEL Upgrade LIC-SFED-03200-W0 to W1	\$10,615.00 \$11,323.00	K K	31% 31%	\$7,324.35 \$7,812.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5 5		2 SEL Upgrade LIC-SFED-03200-W0 to W1	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5		3 SEL Upgrade LIC-SFED-03200-W0 to W3	\$45,292.00	ĸ	31%	\$31,251.48	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5	U-SFED3200-W1-W2	2 SEL Upgrade LIC-SFED-03200-W1 to W2	\$19,815.00	K	31%	\$13,672.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5 5		3 SEL Upgrade LIC-SFED-03200-W1 to W3	\$33,969.00	K K	31% 31%	\$23,438.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED
5		3 SEL Upgrade LIC-SFED-03200-W2 to W3 1 SEL Upgrade LIC-SFED-05100-W0 to W1	\$14,154.00 \$21,231.00	K	31%	\$9,766.26 \$14,649.39	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00			RIVERBED RIVERBED
5		2 SEL Upgrade LIC-SFED-05100-W0 to W2	\$35,385.00	ĸ	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5		2 SEL Upgrade LIC-SFED-05100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	VCX-1555-H	SEL Virtual Steelhead 1555 High	\$42,825.00	K	31%	\$29,549.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	VCX-1555-L VCX-1555-M	SEL Virtual Steelhead 1555 Low SEL Virtual Steelhead 1555 Mid	\$29,778.00 \$38,394.00	K K	31% 31%	\$20,546.82 \$26,491.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	VCX-1005-W	SEL Virtual Steelhead 5055 High	\$113,225.00	K	31%	\$78,125.25	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5	VCX-5055-M	SEL Virtual Steelhead 5055 Mid	\$73,594.00	K	31%	\$50,779.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-555-H	SEL Virtual Steelhead 555 High	\$12,917.00	K	31%	\$8,912.73	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5 5	VCX-555-M VCX-7055-L	SEL Virtual Steelhead 555 Mid SEL Virtual Steelhead 7055 Low	\$9,348.00 \$147,194.00	K K	31% 31%	\$6,450.12 \$101,563.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			RIVERBED RIVERBED
5	VCX-7055-L VCX-7055-M	SEL Virtual Steelhead 7055 Edw SEL Virtual Steelhead 7055 Mid	\$203,809.00	K	31%	\$140,628.21	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5	VCX-755-H	SEL Virtual Steelhead 755 High	\$22,763.00	K	31%	\$15,706.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	VCX-755-L	SEL Virtual Steelhead 755 Low	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	VCX-755-M VGC-1000-L	SEL Virtual Steelhead 755 Mid SEL VIRTUAL GRANITE CORE VGC 1000-L	\$16,978.00 \$17,225.00	K K	31% 31%	\$11,714.82 \$11,885.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED RIVERBED
5	VGC-1000-L VGC-1000-M	SEL VIRTUAL GRANITE CORE VGC 1000-E	\$23,378.00	K	31%	\$16,130.82	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5	VGC-1000-U	SEL VIRTUAL GRANITE CORE VGC 1000-U	\$9,840.00	K	31%	\$6,789.60	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5	VGC-1500-L	SEL Virtual Granite Core VGC 1500-L	\$29,532.00	K	31%	\$20,377.08	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5 5	VGC-1500-M VSK-00050	SEL Virtual Granite Core VGC 1500-M SEL Virtual Cascade Shark 50-50 GB Disk	\$40,609.00 \$1,471.00	K K	31% 31%	\$28,020.21 \$1,014.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			RIVERBED RIVERBED
5	VSK-00030 VSK-00200	SEL Virtual Cascade Shark 200-1 TB Disk	\$6,763.00	K	31%	\$4,666.47	\$0.00	\$0.00	\$0.00	\$0.00			RIVERBED
5	VSK-00400	SEL Virtual Cascade Shark 400-2 TB Disk	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5	XFP-001-LR	SEL Long Reach 10GbE fiber XFP module	\$1,662.00	K	31%	\$1,146.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		RIVERBED
5 5	XFP-002-SR ALTUSDEM30D	SEL Short Reach 10GbE fiber XFP module SEL 30 day Free Trial -ALTUS	\$1,169.00 \$0.00	K K	31% 31%	\$806.61 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		RIVERBED SEVEN10
5	ALTUS-LIC-N10	SELECT:LICENSE PER TB (1-10TB)	\$2,933.00	K	31%	\$2,023.77	\$0.00	\$0.00	\$0.00	\$0.00			SEVENTO SEVENTO
5	ALTUS-LIC-N20	SELECT:LICENSE PER TB (11-20TB)	\$2,667.00	K	31%	\$1,840.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N30	SELECT: LICENSE PER TR (21-30TB)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SEVEN10
5 5	ALTUS-LIC-N50 ALTUS-LIC-N99	SELECT: LICENSE PER TB (31-50TB) SELECT: License Per TB (51 or >TB's)	\$2,133.00 \$2,000.00	K K	31% 31%	\$1,471.77 \$1,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			SEVEN10 SEVEN10
5		SEL 30 day Free Trial - EAS	\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			SEVEN10
5	MIG-LIC-060	SEL: 1-60TB migrated per TB	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-060P	SEL: 1-60TB migrated per TB (1M+/TB)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00			SEVEN10
5 5	MIG-LIC-120 MIG-LIC-120P	SEL: 61-120TBmigrated per TB SEL: 61-120TBmigrated per TB (1M+/TB)	\$1,700.00 \$2,040.00	K K	31% 31%	\$1,173.00 \$1,407.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SEVEN10 SEVEN10
5	MIG-LIC-1201	SEL: 121-240TBmigrated per TB	\$1,400.00	ĸ	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00			SEVEN10
5	MIG-LIC-240P	SEL: 121-240TBmigrated per TB (1M+/TB)	\$1,611.00	K	31%	\$1,111.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-360	SEL: 241-360TBmigrated per TB	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00			SEVEN10
5 5	MIG-LIC-360P MIG-LIC-500	SEL: 241-360TBmigrated per TB (1M+/TB) SEL: 361-500TBmigrated per TB	\$1,396.00 \$1,093.00	K K	31% 31%	\$963.24 \$754.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			SEVEN10 SEVEN10
5		SEL: 361-500TBriligrated per TB SEL: 361-500TBmigrated per TB (1M+/TB)	\$1,257.00	K	31%	\$867.33	\$0.00	\$0.00	\$0.00	\$0.00			SEVENTO SEVENTO
5	MIG-LIC-O5H	SEL: Over 500TBmigrated per TB	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5		SEL: Over 500TBmigrated per TB (1M+/TB)	\$1,151.00	K	31%	\$794.19	\$0.00	\$0.00	\$0.00	\$0.00			SEVEN10
5 5	XAFS-LIC-060 XAFS-LIC-120	SEL: 1-60TB managed:Tiering+Sync SEL: 61-120TB managed:Tiering+Sync	\$1,667.00 \$1,500.00	K K	31% 31%	\$1,150.23 \$1,035.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			SEVEN10 SEVEN10
5		SEL: 121-240TB managed: Tiering+Sync	\$1,347.00	K	31%	\$929.43	\$0.00	\$0.00	\$0.00	\$0.00			SEVENTO SEVENTO
5	XAFS-LIC-360	SEL: 241-360TB managed:Tiering+Sync	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-500	SEL: 361-500 managed:Tiering+Sync	\$1,093.00	K	31%	\$754.17	\$0.00	\$0.00	\$0.00	\$0.00			SEVEN10
5 5		SEL: Cloud Archiving Gateway - 1Tier SEL: 501TB+ managed:Tiering+Sync	\$1,000.00 \$987.00	K K	31% 31%	\$690.00 \$681.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			SEVEN10 SEVEN10
5	300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MN	\$1,251.00	K	31%	\$863.19		\$0.00	\$0.00				SILVER PEAK

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MI		K	31%	\$3,458.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MIN	,	K	31%	\$6,921.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5 5	300071-001R 300072-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MI SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC M		K K	31% 31%	\$9,949.80 \$30,287.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SILVER PEAK SILVER PEAK
5	300072-0018	SEL VX-500 1 YR SUBSCRIPTION INC MNT	\$624.00	K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK SILVER PEAK
5	300088-001R	SEL VX-500 1 YR SUBSCRIPT RENEW INC MN		K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	300089-001	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300089-001R	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MI		K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	300090-001	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	\$30,097.00	K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	300090-001R	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MI		K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5 5	300103-001 300103-001R	SEL VX-8000 1 YR SUBSCRIPTTION INC MNT SEL VX-8000 1 YR SUBSCRIPT RENEW INC MN	\$43,895.00 \$43,895.00	K K	31% 31%	\$30,287.55 \$30,287.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SILVER PEAK SILVER PEAK
5	300103-001K	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	\$62,708.00	K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK SILVER PEAK
5	300104-001R	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MI		K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	300105-001	SEL VRX-2 1 YR SUBSCRIPTTION INC MNT	\$3,133.00	K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300105-001R	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC M		K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	300106-001	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	\$9,403.00	K	31%	\$6,488.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	300106-001R	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC M		K K	31% 31%	\$6,488.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5 5	300121-001 300121-001R	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC M	\$20,691.00 \$20,691.00	K	31%	\$14,276.79 \$14,276.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SILVER PEAK SILVER PEAK
5	5000184-001	SEL USB GIGABIT BYPASS ADAPTER	\$504.00	ĸ	31%	\$347.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500031-001	SELECT NX-1700 4MBPS WAN ACCL	\$3,961.00	K	31%	\$2,733.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500032-001	SELECT NX-5700 50MBPS WAN ACCEL	\$30,594.00	K	31%	\$21,109.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500039-001	SELECT NX-8700 500MBPS WAN ACCL	\$147,328.00	K	31%	\$101,656.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500040-001	SELECT NX-2700 10MBPS WAN ACCEL	\$13,028.00	K	31%	\$8,989.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500041-001	SELECT NX-3700 20MBPS WAN ACCEL	\$22,661.00	K	31%	\$15,636.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5 5	500042-001 500043-001	SELECT NX-7700 200MBPS WAN ACCEL SELECT NX-9700 1GBPS WAN ACCEL	\$62,328.00 \$203,994.00	K K	31% 31%	\$43,006.32 \$140,755.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SILVER PEAK SILVER PEAK
5	500045-001	SELECT VX-5000; VIRTUAL; 50Mbps	\$29,127.00	K	31%	\$20,097.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	\$2,261.00	K	31%	\$1,560.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	\$20,260.00	K	31%	\$13,979.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25		K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5 5	500049-101 500070-001	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50 SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	\$22,667.00 \$79,328.00	K K	31% 31%	\$15,640.23 \$54,736.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SILVER PEAK SILVER PEAK
5	500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR		K	31%	\$234,595.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OF		K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	\$1,128.00	K	31%	\$778.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	\$54,394.00	K	31%	\$37,531.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500137-001	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS		K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5 5	500138-001 500139-001	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS SEL VRX-2, VELOCITY, 60GBPH	\$113,328.00 \$5,661.00	K K	31% 31%	\$78,196.32 \$3,906.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SILVER PEAK SILVER PEAK
5	500139-001	SEL VRX-4, VELOCITY, 300GBPH	\$16,994.00	K	31%	\$11,725.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500163-001	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER		ĸ	31%	\$312,796.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	\$43,061.00	K	31%	\$29,712.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500180-001	SEL VRX-6, VELOCITY, 300Mbps	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5	500187-001	SEL UNITY CLOUD INTELLIGENCE	\$5,667.00	K	31%	\$3,910.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SILVER PEAK
5 5	GA-10001B	SEL Spanning BU Google Base 10001-25000	\$18.00	K K	31%	\$12.42	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		SPANNING SPANNING
5	GA-10001B-2Y GA-10001B-3Y	SEL Span BU 2Y Google Base 10001-25000 SEL Spanning BU 3Y Goog Base 10001-25000	\$32.00 \$45.00	K	31% 31%	\$22.08 \$31.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-10001B-4Y	SEL Span BU 4Y Google Base 10001-25000	\$54.00	ĸ	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-10001B-5Y	SEL Spanning BU 5Y Goog Base 10001-25000	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-10001ES	SEL SPANNING BU GOOGLE EDU STUD 10001		K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-10001ES-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 10		K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-10001ES-3Y	SEL Spanning BU 3Y Google EDU Stud 10k+	\$8.00 \$10.00	K K	31% 31%	\$5.52 \$6.90	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		SPANNING SPANNING
5 5	GA-10001ES-4Y GA-10001ES-5Y	SEL Spanning BU 4Y Google EDU Stud 10k+ SEL Spanning BU 5Y Google EDU Stud 10k+	\$10.00 \$11.00	K K	31%	\$6.90 \$7.59	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-10001E3-31	SEL SPANNING BU GOOGLE EDU STUD 1001-		K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1001E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STD 1K-1		ĸ	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1001E-S-3Y	SEL Spanning BU 3Y Google EDU Std 1k-10k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-4Y	SEL Spanning BU 4Y Google EDU Std 1k-10k	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1001E-S-5Y	SEL Spanning BU 5Y Google EDU Std 1k-10k	\$22.00	K	31%	\$15.18		\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-1B GA-1B-2Y	SEL Spanning BU Google Base 1-500 SEL SPANNING BU 2Y GOOGLE BASE 1-250	\$40.00 \$68.00	K K	31% 31%	\$27.60 \$46.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-1B-21 GA-1B-3Y	SEL Spanning BU 3Y Google Base 1-500	\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1B-31 GA-1B-4Y	SEL Spanning BU 4Y Google Base 1-500	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1B-5Y	SEL Spanning BU 5Y Google Base 1-500	\$140.00		31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1E-A	SEL SPANNING BU GOOGLE EDU ADM 1-500	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 1-50		K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 1-500	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-1E-A-4Y GA-1E-A-5Y	SEL Spanning BU 4Y Google EDU Adm 1-500 SEL Spanning BU 5Y Google EDU Adm 1-500	\$45.00 \$52.00	K K	31% 31%	\$31.05 \$35.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-1E-A-51 GA-1E-S	SEL SPANNING BU GOOGLE EDU STUD 1-100		K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 1-1		ĸ	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	GA-1E-S-3Y	SEL Spanning BU 3Y Google EDU Stud 1-1k	\$22.00	K	31%	\$15.18		\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-1E-S-4Y	SEL Spanning BU 4Y Google EDU Stud 1-1k	\$27.00	K K	31% 31%	\$18.63	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		SPANNING SPANNING
5	GA-1E-S-5Y GA-1GOV	SEL Spanning BU 5Y Google EDU Stud 1-1k SEL SPANNING BU GOOGLE GOV 1-500	\$32.00 \$34.00	K	31%	\$22.08 \$23.46	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-1GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 1-500	\$57.00	ĸ	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1GOV-3Y	SEL Spanning BU 3Y Google Gov 1-500	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1GOV-4Y	SEL Spanning BU 4Y Google Gov 1-500	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1GOV-5Y	SEL Spanning BU 5Y Google Gov 1-500	\$118.00		31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-1NP GA-1NP-2Y	SEL SPANNING BU GOOGLE NON PROF 1-500 SEL SPANNING BU 2Y GOOGLE NON PROF 1-1		K K	31% 31%	\$20.01 \$34.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-1NP-3Y	SEL Spanning BU 3Y Google Non Prof 1-500	\$71.00	ĸ	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1NP-4Y	SEL Spanning BU 4Y Google Non Prof 1-500	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-1NP-5Y	SEL Spanning BU 5Y Google Non Prof 1-500	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-25001B	SEL SPANNING BU GOOGLE BASE 25001+	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-25001B-2Y GA-25001B-3Y	SEL SPANNING BU 2Y GOOGLE BASE 25001+ SEL Spanning BU 3Y Google Base 25001+	\$24.00 \$34.00	K K	31% 31%	\$16.56 \$23.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-25001B-31	SEL Spanning BU 4Y Google Base 25001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-25001B-5Y	SEL Spanning BU 5Y Google Base 25001+	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001B	SEL Spanning BU Google Base 5001-10000	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 5001-25		K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-5001B-3Y GA-5001B-4Y	SEL Spanning BU 3Y GoogleBase 5001-10000 SEL Span BU 4Y Google Base 5001-10000	\$55.00 \$68.00	K K	31% 31%	\$37.95 \$46.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-5001B-41 GA-5001B-5Y	SEL Spanning BU 5Y GoogleBase 5001-10000	\$80.00	K	31%	\$46.92 \$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001E-A	SEL SPANNING BU GOOGLE EDU ADM 5001+	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 500		K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 5001+	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-5001E-A-4Y GA-5001E-A-5Y	SEL Spanning BU 4Y Google EDU Adm 5001+ SEL Spanning BU 5Y Google EDU Adm 5001+	\$27.00 \$32.00	K K	31% 31%	\$18.63 \$22.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-5001E-A-51	SEL SPANNING BU GOOGLE GOV 5001+	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 5001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001GOV-3Y	SEL Spanning BU 3Y Google Gov 5001+	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001GOV-4Y	SEL Spanning BU 4Y Google Gov 5001+	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-5001GOV-5Y GA-5001NP	SEL Spanning BU 5Y Google Gov 5001+ SEL SPANNING BU GOOGLE NON PROF 5001+	\$75.00 \$17.00	K K	31% 31%	\$51.75 \$11.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-5001NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 50		ĸ	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001NP-3Y	SEL Spanning BU 3Y Google Non Prof 5001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-5001NP-4Y	SEL Spanning BU 4Y Google Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-5001NP-5Y GA-501B	SEL Spanning BU 5Y Google Non Prof 5001+ SEL Spanning BU Google Base 501-5000	\$58.00 \$31.00	K K	31% 31%	\$40.02 \$21.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-501B-2Y	SEL Spanning BU 2Y Google Base 501-5000	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501B-3Y	SEL Spanning BU 3Y Google Base 501-5000	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501B-4Y	SEL Spanning BU 4Y Google Base 501-5000	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501B-5Y	SEL Spanning BU 5Y Google Base 501-5000	\$108.00		31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-501E-A GA-501E-A-2Y	SEL SPANNING BU GOOGLE EDU ADM 501-5K SEL SPANNING BU 2Y GOOGLE EDU ADM 501		K K	31% 31%	\$8.28 \$14.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-501E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 501-5k	\$29.00	ĸ	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 501-5k	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 501-5k	\$43.00	K	31%	\$29.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-501GOV GA-501GOV-2Y	SEL SPANNING BU GOOGLE GOV 501-5000 SEL SPANNING BU 2Y GOOGLE GOV 501-5000	\$28.00 \$47.00	K K	31% 31%	\$19.32 \$32.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-501GOV-3Y	SEL Spanning BU 3Y Google Gov 501-5000	\$66.00	ĸ	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501GOV-4Y	SEL Spanning BU 4Y Google Gov 501-5000	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-5Y	SEL Spanning BU 5Y Google Gov 501-5000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-501NP GA-501NP-2Y	SEL SPANNING BU GOOGLE NON PROF 501-5 SEL SPANNING BU 2Y GOOGLE NON PRF 501-		K K	31% 31%	\$15.87 \$26.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-501NP-21 GA-501NP-3Y	SEL Spanning BU 3Y Google Non Prf 501-5k	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501NP-4Y	SEL Spanning BU 4Y Google Non Prf 501-5k	\$68.00	ĸ	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-501NP-5Y	SEL Spanning BU 5Y Google Non Prf 501-5k	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-ARCH10001B	SEL Span BU ARCH GAPP Base 10001-25000 SEL Span BU ARCH GAPP EDU Stud 10001+	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5		SEL Span BU ARCH GAPP EDU Stud 10001+	\$1.00 \$2.00	K K	31% 31%	\$0.69 \$1.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-ARCH-1B	SEL Spanning BU ARCH GAPP Base 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-ARCH-1E-A	SEL Spanning BU ARCH GAPP EDU Adm 1-500	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-S	SEL Span BU ARCH GAPP EDU Stud 1-1000	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-ARCH-1GOV GA-ARCH-1NP	SEL Spanning BU ARCH GAPP Gov 1-500 SEL Spanning BU ARCH GAPP Non Prof 1-500	\$9.00 \$7.00	K K	31% 31%	\$6.21 \$4.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-ARCH-TNP GA-ARCH25001B	SEL Spanning BU ARCH GAPP Non Prof 1-500 SEL Spanning BU ARCH GAPP Base 25001+	\$7.00 \$4.00	K K	31%	\$4.83 \$2.76	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		SPANNING SPANNING
5	GA-ARCH-5001B	SEL Span BU ARCH GAPP Base 5001-10000	\$6.00	ĸ	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-ARCH5001E-A	SEL Spanning BU ARCH GAPP EDU Adm 5001+	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5		SEL Spanning BU ARCH GAPP Gov 5001+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	GA-ARCH-5001NP GA-ARCH-501B	SEL Spanning BU ARCH GAPP Non Prof 5001+ SEL Spanning BU ARCH GAPP Base 501-5000	\$4.00 \$8.00	K K	31% 31%	\$2.76 \$5.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	GA-ARCH-501B GA-ARCH501E-A	SEL Spanning BU ARCH GAPP Base 501-5000 SEL Spanning BU ARCH GAPP EDU Adm 501-51		K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	GA-ARCH501GOV	SEL Spanning BU ARCH GAPP Gov 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501NP	SEL Span BU ARCH GAPP Non Prof 501-5000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

BANK   SOLIC   PROPERTY   PROPE						N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
Section   Continue	BAND	SKU	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL	
Control   Cont														
1														
Control   Cont														
2	-													
S. O. Control Contro	5		SEL Spanning BU O365 EDU Stud 10001+		K				\$0.00	\$0.00		\$0.00		
Control   Cont	-													
2														
State	-													
S. Olish Graff E-50   S. Olish Graff E-50														
Column	5				K									
5 CISH-SIMPLE-SY 6 CISH-ST-6-SY 6 CI														
Str.   Color-19														
Section   Control   Cont														
\$ 0.000-16-37 SE, Searring BU 37 COX 05 Sear-1600 \$110.00 K 3715 \$115.00 K 3715 \$	-													
Code-16-07   Fit Spanning Bill of YOSE Black   Section	5													
5 ONS-1E-A PA BL Spermer BL CONSTRUCTION \$10.00 \$0.00 \$3.00	-													
Color-1-C-27   SEL Sparming BL 27 VOXED ELD AM 1-500   \$2.00   \$2.00   \$3.00														
Column   C	-													
Section   Control   Cont	-													
5 OBS-1E-S 98E. Sperming BU 2008 EDU Sub 1-1100														
Const-16-Set   Set   S	5													
COMS-16-9-347   S.E. Sparming BL 27 ORSE DL Bad 1-14   \$3.0.0   \$3.0	-													
5 085-15-9-47 S.E. Sparming BJ 47 0956 EUI Shaft 1-14 S2.0.0 K 31% S2.0.0 S 30.0	-													
CRISH-16-SeY SEL Spanning BL JOYS (SCH ) 1500 SEL Spanning BL JOYS														
Section   Sect	-													
Section   Sect	5	O365-1GOV	SEL Spanning BU O365 Gov 1-500	\$40.00	K		\$27.60	\$0.00			\$0.00	\$0.00	\$0.00	SPANNING
Section   Color-100-147   SEL Spanning But 70086 for 1-500   \$142.00   K   31%   \$14.00   K   31%   \$34.15   \$30.00   \$0.00	-													
SOURCE   COUNTY   SEL Spanning BU 97 0985 GOV + 500														
Section   Sect	-													
5 0365-1NP-3Y SEL Spanning BU Y O368 Nor Prior 1-500 \$103.00 K 31% \$7.77 \$0.00														
5 0365-18P-4Y SEL Spanning BU 47 O365 Non Prior 1-500 \$123.00 K 31% SH4 37 \$0.00 \$0.	5													
5 0365-011-P-5Y SEL Spanning BU SP 0365 Non-Prot 1-500 \$123.00 K 311/k \$10.35 \$0.00														
5 0365-2501B SEL Spanning BU C7056 Base 25001+ \$26.00 K 31% \$15.00 K 31% \$15.00 S0.00 \$0.0	-													
5 0365-25001B-37 SEL Spanning BU 27 0365 Base 25001+ \$32.00 K 31% \$52.53 \$0.00														
5 0865-2001B-4Y SEL Spanning BU 4Y C985 Base 25001+ \$46.00 K 31% \$31.74 \$0.00	5				K									
5 0365-250116-9Y EL Spanning BU SY O365 Base 25001+ S4-00 K 31% S13.2 S0.00 S0														
5 0365-5001B SEL Spanning BU 0368 Base 5001-10000 \$28.00 K 31% \$19.32 \$0.00 \$0	-													
5 O365-5001B-2Y SEL Spanning BL 2Y O365 Base 5001-10000 \$47.00 K 31% \$45.54 \$5.00 \$0														
5 0365-90118-3Y SEL Spanning BU 3Y 0365 Base 5001-10000 \$80.0 K 31% \$66.58 \$0.00 \$0.														
5 0365-5001E-A S EL Spanning BU 97 0365 ED 40m 5001+ \$11.00 K 31% \$68.93 \$0.00	5	O365-5001B-3Y		\$66.00	K	31%				\$0.00			\$0.00	
5 0365-5001E-A SEL Spanning BU 270365 EDU Adm 5001+ \$19.00 K 31% \$7.59 \$0.00 \$	-													
5 0365-5001 E-A-ZY SEL Spanning BL YZ 0365 EDU Adm 5001+ \$19.00 K 31% \$13.11 \$0.00 \$														
5 0385-5001E-A-3Y SEL Spanning BU 47 0385 EDU Adm 5001+ \$26.00 K 311% \$22.08 \$0.00 \$	-													
5 0365-5001GV-2Y SEL Spanning BU 3Y 0365 Gov 5001+ \$28.00 K 31% \$26.22 \$0.00 \$	-													
5 0365-5001GOV SEL Spanning BU Q365 Gov 5001+ \$26.00 K 31% \$17.94 \$0.00	-													
5 0365-5001GOV-2Y SEL Spanning BU 2Y 0365 Gov 5001+ \$44.00 K 31% \$20.36 \$0.00														
5 0365-5001GOV-3Y SEL Spanning BU 3Y 0365 Gov 5001+ \$62.00 K 31% \$24.78 \$0.00	-													
5 0365-5001GOV-4Y SEL Spanning BU 4Y 0365 Gov 5001+ \$77.00 K 31% \$62.79 \$0.00	-													
5 0365-5001NP SEL Spanning BU O365 Non Prof 5001+ \$20.00 K 31% \$13.80 \$0.00 \$0		O365-5001GOV-4Y	SEL Spanning BU 4Y O365 Gov 5001+				\$53.13	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPANNING
5 O365-5001NP-2Y SEL Spanning BU 2Y O365 Non Prof 5001+ \$35.00 K 31% \$24.15 \$0.00 \$0														
5 O365-5001NP-3Y SEL Spanning BU 3Y O365 Non Prof 5001+ \$49.00 K 31% \$3.81 \$0.00 \$0.	5													
5 O365-501NP-4Y SEL Spanning BU 4Y O365 Non Prof 5001+ \$60.00 K 31% \$41.40 \$0.00 \$0.	5					0170								
5 O365-501B-Y SEL Spanning BU 5Y O365 Base 501-5000 \$7.00 K 31% \$48.99 \$0.00 \$														
5 O365-501B-2Y SEL Spanning BU 2Y O365 Base 501-5000 \$63.00 K 31% \$43.47 \$0.00														
5 O365-501B-3Y SEL Spanning BU 3Y O365 Base 501-5000 \$89.00 K 31% \$61.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$PANNING 5 O365-501B-4Y SEL Spanning BU 4Y O365 Base 501-5000 \$109.00 K 31% \$89.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$PANNING 5 O365-501B-A-2Y SEL Spanning BU 5Y O365 Base 501-5000 K 31% \$89.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$PANNING 5 O365-501E-A-2Y SEL Spanning BU 2Y O365 EDU Adm 501-5k \$25.00 K 31% \$17.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$PANNING 5 O365-501E-A-2Y SEL Spanning BU 2Y O365 EDU Adm 501-5k \$35.00 K 31% \$17.25 \$0.00														
5 O365-501B-4Y SEL Spanning BU 4Y O365 Base 501-5000 \$109.00 K 31% \$75.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$PANNING 5 O365-501B-5Y SEL Spanning BU 5Y O365 Base 501-5000 \$129.00 K 31% \$89.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$PANNING 5 O365-501E-A-2Y SEL Spanning BU 2Y O365 EDU Adm 501-5k \$25.00 K 31% \$10.35 \$0.00 \$0.0														
5 O365-501B-5Y SEL Spanning BU 5Y O365 Base 501-5000 \$129.00 K 31% \$89.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 5 O365-501E-A-2Y SEL Spanning BU 2Y O365 EDU Adm 501-5k \$25.00 K 31% \$11.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 5 O365-501E-A-3Y SEL Spanning BU 3Y O365 EDU Adm 501-5k \$35.00 K 31% \$17.25 \$0.00 \$0														
5 O365-501E-A SEL Spanning BU 0365 EDU Adm 501-5k \$15.00 K 31% \$10.35 \$0.00 \$0														
5 O365-501E-A-3Y SEL Spanning BU 3Y O365 EDU Adm 501-5k \$35.00 K 31% \$24.15 \$0.00 \$0		O365-501E-A	SEL Spanning BU O365 EDU Adm 501-5k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5 O365-501E-A-4Y SEL Spanning BU 4Y O365 EDU Adm 501-5k \$44.00 K 31% \$30.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	-													
		O365-501E-A-41	SEL Spanning BU 5Y O365 EDU Adm 501-5k	\$52.00		31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		I
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	O365-501GOV	SEL Spanning BU O365 Gov 501-5000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 2Y O365 Gov 501-5000	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 3Y O365 Gov 501-5000	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING SPANNING
5 5		SEL Spanning BU 4Y O365 Gov 501-5000 SEL Spanning BU 5Y O365 Gov 501-5000	\$99.00 \$117.00	K	31% 31%	\$68.31 \$80.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING
5	O365-501NP	SEL Spanning BU O365 Non Prof 501-5000	\$28.00	ĸ	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 2Y O365 Non Prf 501-5k	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 3Y O365 Non Prf 501-5k	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 4Y O365 Non Prf 501-5k	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 5Y O365 Non Prf 501-5k	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5		SEL Spanning ARCH O365 Base 10001-25000 SEL Spanning ARCH O365 Base 1-500	\$6.00 \$12.00	K K	31% 31%	\$4.14 \$8.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5		SEL Spanning ARCH O365 EDU Adm 1-500	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning ARCH O365 EDU Stud 1-1000	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning ARCH O365 Gov 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5		SEL Spanning ARCH O365 Non Prof 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning ARCH 0365 Base 25001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5		SEL Spanning ARCH 0365 Base 5001-10000 SEL Spanning ARCH 0365 Non Prof 5001+	\$7.00 \$5.00	K K	31% 31%	\$4.83 \$3.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5		SEL Spanning ARCH 0365 Non Flor 30014 SEL Spanning ARCH 0365 Base 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning ARCH O365 EDU Adm 501-5k	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning ARCH O365 Gov 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning ARCH O365 Non Prof 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	SFDC-1	SEL Spanning BU Salesforce 1-50	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5		SEL Spanning BU Salesforce 1001-5000	\$28.00	K K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 3Y Salesforce 1001-5000 SEL Spanning BU 5Y Salesforce 1001-5000	\$66.00 \$97.00	K	31% 31%	\$45.54 \$66.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5	SFDC-1-3Y	SEL Spanning BU 3Y Salesforce 1-50	\$111.00	ĸ	31%	\$76.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 5Y Salesforce 1-50	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU Salesforce 201-1000	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	SFDC-201-3Y	SEL Spanning BU 3Y Salesforce 201-1000	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 5Y Salesforce 201-1000	\$112.00	K	31%	\$77.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5	SFDC-5001 SFDC-5001-3Y	SEL Spanning BU Salesforce 5001+ SEL Spanning BU 3Y Salesforce 5001+	\$23.00 \$55.00	K	31% 31%	\$15.87 \$37.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5		SEL Spanning BU 5Y Salesforce 5001+	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU Salesforce 51-200	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	SFDC-51-3Y	SEL Spanning BU 3Y Salesforce 51-200	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	SFDC-51-5Y	SEL Spanning BU 5Y Salesforce 51-200	\$131.00	K	31%	\$90.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 1Y Salesforce Org Unlmtd	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5		SEL Span BU 2Y Salesforce Org Unlimited SEL Spanning BU 3Y Salesforce Org Unlmtd	\$346,154.00 \$461,538.00	K K	31% 31%	\$238,846.26 \$318,461.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5		SEL Span BU 4Y Salesforce Org Unlimited	\$576,923.00	K	31%	\$398,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 5Y Salesforce Org UnImtd	\$692,308.00	ĸ	31%	\$477,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	SFDC-ORG-SB-1Y	SEL Spanning BU 1Y SF Org Sandbox Unlimt	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5		SEL Span BU 2Y SF Org Sandbox Unlimited	\$103,847.00	K	31%	\$71,654.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning BU 3Y SF Org Sandbox Unlimt	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5 5		SEL Span BU 4Y SF Org Sandbox Unlimited SEL Spanning BU 5Y SF Org Sandbox Unlimit	\$173,077.00 \$207,692.00	K K	31% 31%	\$119,423.13 \$143,307.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPANNING SPANNING
5		SEL Spanning Booth Str Org Sandbox Chilling	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL Spanning Backup for Office 365	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5	SPANNING-SFDC	SEL Spanning Backup for Salesforce	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPANNING
5		SEL: CORD,PWR,N5-15 C13,18AWG,6FT	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL: CORD SET,4.5M,NEMA L6-20P	\$84.00	K	31% 31%	\$57.96 \$142.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5		SEL: CABLE;OPTICAL;50U;SC-LC;10M SEL: CORD,POWER,220V,AUSTRALIA	\$208.00 \$37.00	K K	31% 31%	\$143.52 \$25.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5		SEL: CORD,POWER,220V,S.AFRICA-INDIA	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL: CORD,POWER,220V,UK	\$46.00	ĸ	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL: CORD,POWER,220V,ISRAEL	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5		SEL: CORD,POWER,220V,JAPAN	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL: CORD, POWER, 220V, EUROPE	\$36.00 \$74.00	K K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5		SEL: CORD SET,4.5M,NEMA L6-30P SEL: CORD,POWER,S. AFRICA	\$74.00 \$20.00	r\ K	31% 31%	\$51.06 \$13.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5		SEL: CORD SET,2.5M,NEMA5-15,IEC C19	\$20.00 \$76.00	K	31%	\$13.60 \$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5		SEL: CORD,PWR,N5-15 C13,14AWG,2M	\$9.00	ĸ	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5		SEL: CORD,POWER,C14-C19,14AWG,6FT	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL: CORD, POWER, 60309-C19, 15FT	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5		SEL: CABLE;EX;SAS;SFF8088-SF8088;2M SEL: FRU;TAPE;CLEAN;LTO;W-BARCODE	\$194.00 \$56.00	K K	31% 31%	\$133.86 \$38.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5		SEL: RAMP, PYTHON, ADJUSTABLE	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5		SEL: FRU;LTO TERAPK COVER;NO MEDIA	\$395.00	ĸ	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949024-A	SEL: FRU;TRPK-ACCS;W-COVER;NO MEDIA	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5		SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL: PYTHON; CHAMBER-SLOT KEY ENABLE	\$1,308.00	K K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5	90949030FIN-D	SEL: CHAMBER-SLOT KEY;DICOUNT;TFIN	\$1,112.00	r\	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	φυ.00	SPECTRALOGIC

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949030FIN-F	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949030-J-D 90949030T380J	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	\$1,112.00 \$1,635.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	\$1,635.00	K K	31% 31%	\$1,128.15 \$1,128.15		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE, T950 ENT	\$1,635.00	K	31%	\$1,128.15		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949030T950-J-F		\$1,635.00	K	31%	\$1,128.15		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE, TFIN ENT	\$1,635.00	K	31%	\$1,128.15		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949030TFIN-J-F		\$1,635.00	K	31%	\$1,128.15		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949048	SEL: FRU;TERAPACK W-O COVER;LTO	\$368.00	K	31%	\$253.92		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949099 90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL SEL: T950:ENCRYPTION:PROFESSIONAL	\$6,538.00 \$6,538.00	K K	31% 31%	\$4,511.22 \$4,511.22		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949099FIN-F	SEL: TFIN:UPG:ENCRYPT:PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949106	SEL: FRU;TAPE;CLEAN;LTO;W-BCOD;CUST	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90949112T68-F 90949118	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680 SEL: FRU,TRANSPORTER,PYTH	\$3,877.00 \$19,615.00	K K	31% 31%	\$2,675.13 \$13,534.35		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949120	SEL: FRU;DBA;PYTHON;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949120T68-F	SEL: FRU;DBA;ROHS ONLY;T680	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949132	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949135	SEL: TAPES;TERAPACK;CUST;LTO-4	\$522.00	K	31%	\$360.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	\$328.00	K	31%	\$226.32		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	\$596.00	K	31%	\$411.24		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949166 90949166-F	SEL: FRU;5-12V PWRSUP;8AMP;ROHS SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROHS	\$3,877.00 \$3,877.00	K K	31% 31%	\$2,675.13 \$2,675.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949166FIN-F	SEL: FRU;UP;5-12VPWRSUP;8AP;ROH;FIN	\$3,877.00		31%	\$2,675.13		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949166TFIN	SEL: FRU;5-12VPWRSUP;8AMP;ROHS;TFIN	\$3,877.00		31%	\$2,675.13		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT	\$596.00		31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	\$997.00	K	31%	\$687.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949194-F 90949194FIN-F	SEL: FRU;LTO-5;FC;FH;T950 SEL: FRU;LTO-5;FC;FH;TFIN	\$22,652.00 \$23,481.00	K K	31% 31%	\$15,629.88 \$16,201.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949194T20-F	SEL: FRU;LTO-5;FC;FH;T950	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949194T38-F	SEL: FRU;LTO-5;FC;FH;T380	\$22,652.00	ĸ	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949194T68-F	SEL: FRU;LTO-5;FC;FH;T680	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	\$922.00	K	31%	\$636.18		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949221	SEL: TAPES;TERAPACK;CERT;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949222	SEL: TAPES;TERAPACK;CUST;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90949258 90949259	SEL: FRU;VAX;BUMPER;T950 SEL: SLS;SW KEY;DIRECT-CON;T950	\$55.00 \$6,538.00	K K	31% 31%	\$37.95 \$4,511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949259-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949261	SEL: FRU;TAPE;LTO-5;CERTIFIED	\$48.00		31%	\$33.12		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949264	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949266	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	\$588.00	K	31%	\$405.72		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949294	SEL: TAPES;TPK;CERT;3592 JC	\$3,005.00	K	31%	\$2,073.45		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949295 90949298	SEL: TAPES;TPK;CUST;3592 JC SEL: FRU HP TRANSPORTER	\$3,005.00 \$32,692.00	K K	31% 31%	\$2,073.45 \$22,557.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949296 90949305-A	SEL: ACCESS TPK;W-O CVR;NO MED;3592	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949310SPL	SEL: FRU,MAINT TPk, 9-TPS,CERT,3592	\$2,382.00	ĸ	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949311SPL	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592	\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949334	SEL: FRU,TRANSPORTER,ENT	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949349	SEL: TAPES;TPK;NO CVR;CERT;LTO-5 SEL: TAPES:TPK:NO CVR:CUST:LTO-5	\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949350 90949357	SEL: FRU;UPG;SPECTRA LS;GEN III	\$489.00 \$11,077.00	K K	31% 31%	\$337.41 \$7,643.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE	\$1,077.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949374SL	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK	\$501.00	K	31%	\$345.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949375SL	SEL: TAPES,LTO5,10,CERT,CASE,NOTPK	\$501.00	K	31%	\$345.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU,UPG,LTO-6,FC,FH,T200	\$23,906.00		31%	\$16,495.14		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380	\$23,906.00		31%	\$16,495.14		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949382T68-F	SEL: FRU,UPG,LTO-6,FC,FH,T680	\$23,906.00		31%	\$16,495.14		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90949382TFI-F 90949396	SEL: FRU,UPG,LTO-6,FC,FH,TFIN SEL: TAPES,TERAPACK,CERT,LTO-6	\$24,781.00 \$791.00		31% 31%	\$17,098.89 \$545.79		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6	\$791.00		31%	\$545.79		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949398	SEL: TAPES,TPK,NO CVR,CERT,LTO-6	\$784.00		31%	\$540.96		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949399	SEL: TAPES,TPK,NO CVR,CUST,LTO-6	\$784.00	K	31%	\$540.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949404	SEL: TAPES,20 TERAPACKS,CERT,LTO-6	\$15,815.00		31%	\$10,912.35		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949405	SEL: TAPES,20 TERAPACKS,CUST,LTO-6	\$15,815.00		31%	\$10,912.35		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949406 90949408	SEL: TAPES,20 TPKS,NO CVR,CERT,LTO6 SEL: TAPES,20,WO-TPK,CERT,LTO-6	\$15,681.00 \$1,515.00		31% 31%	\$10,819.89 \$1,045.35		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
J	50343400	OLL. 171 LO,20,410-11-N,OENT,LTO-0	φ1,515.00	r.	3170	φ1,043.33	φυ.υυ	φυ.υυ	φυ.υυ	φυ.00	φυ.00	φυ.00	OI LOTIVALUOID

					N'	/P LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED	\$78.00	K	31%	\$53.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949412 90949414SL	SEL: TAPES,LTO6,10,CERT,CASE,NOTPK	\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949414SL 90949415SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950 SEL: TAPES,TRPK,CERT,LTO6 WORM,T950	\$954.00 \$954.00	K K	31% 31%	\$658.26 \$658.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949437	SEL: FRU,SPECTRA LS,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949439	SEL: FRU,EDBA,PYTHON	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949439TFIN	SEL: FRU,EDBA,TFIN	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949440	SEL: FRU,LTO-5,FC,FH,IMPACT,T950	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949440-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T950	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949440FIN-F	SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN	\$23,481.00	K	31%	\$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949440T200	FRU,LTO-5,FC,FH,IMPACT,T200	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949440T20-F 90949440T380	SEL: FRU,LTO-5,FC,FH,IMPACT,T200	\$22,652.00	K K	31% 31%	\$15,629.88 \$15,629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC
5	90949440T38-F	FRU,LTO-5,FC,FH,IMPACT,T380 SEL: FRU,LTO-5,FC,FH,IMPACT,T380	\$22,652.00 \$22,652.00	K	31%	\$15,629.88 \$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949440T680	FRU,LTO-5,FC,FH,IMPACT,T680	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949440T68-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T680	\$22,652.00	ĸ	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949440TFIN	FRU,LTO-5,FC,FH,IMPACT,TFIN	\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949442	SEL FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949442-F	SEL UPG,FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949442T200	SEL FRU,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K K	31% 31%	\$16,495.14 \$16,405.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		SPECTRALOGIC
5	90949442T38-F 90949442T680	SEL UPG,LTO-6,T380,FC,FH,IMPACT SEL FRU.LTO-6.T680.FC.FH.IMPACT	\$23,906.00 \$23,906.00	K	31%	\$16,495.14 \$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	ĸ	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT	\$24,781.00	K	31%	\$17,098.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949443T3	SEL: FRU,TS1140,DRV,T950,IMPACT,T3	\$49,563.00	K	31%	\$34,198.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP	\$751.00	K	31%	\$518.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP	\$751.00	K	31%	\$518.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949470	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP	\$744.00	K	31%	\$513.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90949472 90949476	SEL: TAPES,20 TPKS,CERT,LTO-6,MP SEL: TAPES,20,WO-TP,CERT,LTO-6,MP	\$15,008.00 \$1,434.00	K K	31% 31%	\$10,355.52 \$989.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949488	SEL: SLS.SW-KEY.QIP-CON.T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949488-F	SEL: UPG,SLS,SW-KEY,QIP-CON,T950	\$6,538.00	ĸ	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949489	SEL: SLS,SW-KEY,QIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949489-F	SEL: UPG,SLS,SW-KEY,QIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B	\$4,154.00	K K	31% 31%	\$2,866.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		SPECTRAL OCIC
5 5	90949539TFIN 90949539TFIN-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	\$4,154.00 \$4,154.00	K	31%	\$2,866.26 \$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949553	SEL: FRU LS SD CARD IND TFIN	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949554	SEL: FRU LS SD CARD IND T-SERIES	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949558T2	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949558T380T2	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949558TFINT2	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2 SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2	\$49,846.00	K K	31% 31%	\$34,393.74 \$34,393.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5		SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2	\$49,846.00 \$49,846.00	K	31%	\$34,393.74 \$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949565	SEL: TAPES,20 TPK,CUST,3592 JD	\$93,692.00	K	31%	\$64,647.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949566	SEL: TAPES,TPK,CERT,3592 JD	\$4,685.00	ĸ	31%	\$3,232.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949567	SEL: TAPES,TPK,CUST,3592 JD	\$4,685.00	K	31%	\$3,232.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949578	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949578-F	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949578T200	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949578T380 90949578T380-F	SEL: FRU,RIM2,T380 SEL: FRU,RIM2,T380	\$12,462.00 \$12,462.00	K K	31% 31%	\$8,598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	90949578T680	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680 SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949578TFIN	SEL: FRU,RIM2,TFIN	\$12,462.00	ĸ	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949578TFIN-F	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949581	SEL:PREPUR,NEW,LTO-7,FC,T950	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949582	SEL:PREPUR,NEW,LTO-7,FC,TFIN	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949584	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,T950	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949585	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,TFIN	\$6,231.00	K	31%	\$4,299.39 \$4,737.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949613 90949614	SEL: TAPES,TERAPACK,CERT,LTO-7 SEL: TAPES,TERAPACK,CUST,LTO-7	\$2,518.00 \$2,518.00	K K	31% 31%	\$1,737.42 \$1,737.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949615-F	SEL: FRU,UPG,LTO-7,FC,FH,T950	\$2,518.00	K	31%	\$1,737.42 \$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FH,T200	\$24,600.00	ĸ	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FH,T380	\$24,600.00	ĸ	31%	\$16,974.00		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949615T680-F	SEL: FRU,UPG,LTO-7,FC,FH,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC

			Ī		N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FH,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949616	SEL: FRU,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949616-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949616T200 90949616T200-F	SEL: FRU,LTO-7,FC,FH,IMPACT,T200 SEL: UPG,LTO-7,FC,FH,IMPACT,T200	\$24,600.00 \$24,600.00	K K	31% 31%	\$16,974.00 \$16,974.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949616T380	SEL: FRU,LTO-7,FC,FH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949616T380-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949616T680	SEL: FRU,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949616TFIN	SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90949621 90949625	SEL: FRU,BRUSHES,TFIN,CARBON SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT	\$1.00 \$1.00	K K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRAL OCIC
5 5	90949626	SEL: FRU, MAIN, PWR RAILS, G2, UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949627	SEL: FRU,RSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCVR	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCVR	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT	\$50,341.00	K	31%	\$34,735.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90949638 90949639	SEL: 20TPK,LTO-7,CUST SEL: 20TPK,LTO-7,CERT,NCVR	\$50,341.00 \$50,077.00	K K	31% 31%	\$34,735.29 \$34,553.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	90949640	SEL: 20TPK,LTO-7,CERT,NCVR SEL: 20TPK,LTO-7,CUST,NCVR	\$50,077.00	K	31%	\$34,553.13 \$34,553.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90949641	SEL: TAPES,LTO-7,CERT,CLAM20	\$4,971.00	K	31%	\$3,429.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20	\$4,971.00	K	31%	\$3,429.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90959034	SEL: FRU;T120;COD;5 SLOT KEY SEL: FRU;T120;COD;5 SLOT KEY	\$647.00 \$647.00	K K	31% 31%	\$446.43 \$446.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	90959034-F 90959042	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959042-F	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959209	SEL: T120;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959209-F	SEL: T120;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959226	SEL: FRU;N 1 POWER PACK;ROHS ONLY	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959240	SEL: FRU;DRIVE SHELF;HH;T120	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959244	SEL: TAPES;TERAPACK;CERT;LTO-5;T120	\$452.00	K	31%	\$311.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90959245 90959247	SEL: TAPES;TERAPACK;CUST;LTO-5;T120 SEL: FRU;LTO-5;HH;FC;T120	\$452.00 \$16,989.00	K K	31% 31%	\$311.88 \$11,722.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90959247 90959247-F	SEL: FRU;LTO-5;HH;FC;UPGRD;T120	\$16,989.00	K	31%	\$11,722.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959248-F	SEL: FRU;LTO-5;HH;SAS;UPGRD;T120	\$15,773.00	K	31%	\$10,883.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959257	SEL: TAPES;TPK;NOCVR;CERT;LTO5;T120	\$446.00	ĸ	31%	\$307.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959261	SEL: FRU,LTO-6,HH,FC,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959261-F	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959262	SEL: FRU,LTO-6,HH,SAS,T120	\$17,662.00	K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90959262-F	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	\$17,662.00	K K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		SPECTRALOGIC
5 5	90959268 90959272	SEL: TAPES,TPK,NOCVR,CERT,LTO6,T120 SEL: TAPES,TERAPACK,CERT,LTO-6,T120	\$684.00 \$691.00	K	31% 31%	\$471.96 \$476.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90959274	SEL: TAPES,TPK,CERT,LTO-6,T120,MP	\$658.00	K	31%	\$454.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959276	SEL: TPK,NOCVR,CERT,LTO6,T120,MP	\$651.00	K	31%	\$449.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959289	SEL:PREPUR,LTO-7,FC,HH,T120	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959290	SEL:PREPUR,LTO-7,SAS,HH,T120	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959295	SEL: FRU,LTO-7,HH,FC,T120	\$19,428.00	K	31%	\$13,405.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959295-F	SEL: UPG,LTO-7,HH,FC,T120	\$19,554.00	K	31%	\$13,492.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90959296 90959296-E	SEL: FRU,LTO-7,HH,SAS,T120	\$17,535.00 \$17,535.00	K K	31% 31%	\$12,099.15 \$12,099.15	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90959296-F 90959297	SEL: UPG,LTO-7,HH,SAS,T120 SEL: TPK,LTO-7,CERT,120,NCVR	\$17,535.00 \$2,062.00	K K	31%	\$12,099.15 \$1,422.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90959298	SEL: TPK,LTO-7,CUST,120,NCVR	\$2,062.00	K	31%	\$1,422.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959301	SEL: TPK,LTO-7,CERT,120	\$2,069.00	ĸ	31%	\$1,427.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90959302	SEL: TPK,LTO-7,CUST,120	\$2,069.00	K	31%	\$1,427.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979018	SEL: FRU;SLS;SOFTWARE;DIRECT;T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979018-F	SEL: FRU;SLS;SOFTWARE;UPGRADE;T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979438	SEL: T50,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979438-F	SEL: T50;ENCRYPTION;PROFESSIONAL SEL: FRU:POWER SUPPLY:T50E	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90979471 90979471-F	SEL: FRU;POWER SUPPLY;T50E SEL: FRU;UPGRD;POWER SUPPLY;T50E	\$1,149.00 \$1,149.00	K K	31% 31%	\$792.81 \$792.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	90979471-F	SEL: FRU;SLOT CARTRIDGE SLED;T50E	\$1,149.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90979476	SEL: COD-KEY;5 SLOT;T50E	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979476U-F	SEL: FRU,COD-KEY,5 SLOT,T50E	\$647.00	ĸ	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979478	SEL: COD-KEY;1 SLOT;T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979478-F	SEL: FRU;COD-KEY;1 SLOT;T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979488	SEL: FRU;LTO-5;FC;HH;T50E	\$8,193.00	K	31%	\$5,653.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979488-F	SEL: FRU;LTO-5;FC;HH;T50E	\$7,904.00	K K	31%	\$5,453.76 \$4,614.03	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5	90979497-F	SEL: FRU;LTO-5;SAS;HH;T50E	\$6,687.00	r.	31%	\$4,614.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

			ĺ		N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90979510	SEL: FRU,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	90979510-F	SEL: FRU,UPG,LTO-6,FC,HH,T50E SEL: FRU.LTO-6.SAS.HH.T50E	\$9,796.00 \$8,578.00	K K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	90979511 90979511-F	SEL: FRU,UPG,LTO-6,SAS,HH,T50E	\$8,578.00	K	31% 31%	\$5,918.82 \$5,918.82		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	90979519	SEL:PREPUR,LTO-7,SAS,HH,T50E	\$4,615.00	ĸ	31%	\$3,184.35		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979520	SEL:PREPUR,LTO-7,FC,HH,T50E	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979523	SEL: FRU,LTO-7,FC,HH,T50E	\$10,975.00	K	31%	\$7,572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	90979523-F	SEL: UPG,LTO-7,HH,FC,T50E	\$10,975.00	K	31%	\$7,572.75		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	90979524 90979524-F	SEL: FRU,LTO-7,SAS,HH,T50E SEL: UPG,LTO-7,HH,SAS,T50E	\$10,092.00 \$10,092.00	K K	31% 31%	\$6,963.48 \$6,963.48		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	91019814T200	SEL: CHAMBER-SLOT KEY ENABLE;T200	\$1,308.00	ĸ	31%	\$902.52		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019814T20-F	SEL: CHAMBER-SLOT KEY ENABLE;T200	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T380	SEL: CHAMBER-SLOT KEY ENABLE;T380	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019814T38-F	SEL: FRU;CHAMBER-SLOT KEY;T380	\$1,308.00	K	31%	\$902.52		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	91019814T680 91019814T68-F	SEL: CHAMBER-SLOT KEY ENABLE;T680 SEL: FRU;CHAMBER-SLOT KEY;T680	\$1,308.00 \$1,308.00	K K	31% 31%	\$902.52 \$902.52		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	91019816	SEL: ENCRYPTION;PRO;T200-380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019816-F	SEL: FRU;ENCRYPTON;PRO;T200-380-680	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019817	SEL: SLS SFTWR KEY;QIP-RIM-CONN;BOA	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019817-F	SEL: FRU;SLS SFTWR-KEY;QIP-RIM;BOA	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	91019818 91019818-F	SEL: SLS SFTWR KEY;DIRECT-CONN;T200 SEL: FRU;SLS SFTWR-KEY;DIRECT;T200	\$6,538.00	K K	31% 31%	\$4,511.22 \$4,511.22		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	91019824	SEL: RACK;STANDARD 19 INCH	\$6,538.00 \$4,015.00	K	31%	\$2,770.35		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019832	SEL: SLS SW KEY;DIRECTCONN;T380-680	\$6,538.00	ĸ	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019832-F	SEL: FRU;SLS SW-KEY;DIRECT;T380-680	\$6,538.00	K	31%	\$4,511.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019873	SEL:PREPUR,NEW,LTO-7,FC,BOA	\$6,231.00	K	31%	\$4,299.39		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	91019874	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,BOA	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	9198 9313	SEL: CNTR,SFP,8GB,850NM,OPTICAL SEL: CABLEOPTICAL50ULC-LC10M	\$263.00 \$187.00	K K	31% 31%	\$181.47 \$129.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	9314	SEL: CABLEOFTICAL;50U,LC-LC,20M	\$235.00	K	31%	\$162.15		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	9594SL	SEL: CORD,4.5M,L6-20P / LOCKING C19	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-6-H-A-2-30	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	\$37,890.00	K	31%	\$26,144.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-6HA-2-50	SEL: T120BUNDLE,2 LTO-6,HH,SAS,50S	\$39,198.00	K	31%	\$27,046.62	*	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-6HA-3-50 T120-6HA-4-50	SEL: T120BUNDLE,3 LTO-6,HH,SAS,50S	\$50,019.00	K K	31%	\$34,513.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	T120-6-H-F-2-30	SEL: T120BUNDLE,4 LTO-6,HH,SAS,50S SEL: T120BUNDLE 2 LTO-6 HH FC 30S	\$61,788.00 \$43,088.00	K	31% 31%	\$42,633.72 \$29,730.72		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T120-6HF-2-50	SEL: T120BUNDLE,2 LTO-6,HH,FC,50S	\$44,396.00	K	31%	\$30,633.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-6HF-3-50	SEL: T120BUNDLE,3 LTO-6,HH,FC,50S	\$56,198.00	K	31%	\$38,776.62		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	\$68,556.00	K	31%	\$47,303.64		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-7-H-A-2-30	SEL: T120BUNDLE,2 LTO-7,HH,SAS,30S	\$39,885.00	K	31%	\$27,520.65		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T120-7-H-A-2-50 T120-7-H-A-3-50	SEL: T120BUNDLE,2 LTO-7,HH,SAS,50S SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S	\$39,885.00	K K	31% 31%	\$27,520.65 \$36,002.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T120-7-H-A-3-50 T120-7-H-A-4-50	SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S SEL: T120BUNDLE,4 LTO-7,HH,SAS,50S	\$52,177.00 \$63,423.00	K	31%	\$35,002.13 \$43,761.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-7-H-F-2-30	SEL: T120BUNDLE,2 LTO-7,HH,FC,30S	\$45,638.00	K	31%	\$31,490.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-7-H-F-2-50	SEL: T120BUNDLE,2 LTO-7,HH,FC,50S	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-7-H-F-3-50	SEL: T120BUNDLE,3 LTO-7,HH,FC,50S	\$58,192.00	K	31%	\$40,152.48		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120-7-H-F-4-50 T120D-S-L-1	SEL: T120BUNDLE,4 LTO-7,HH,FC,50S SEL: T120BUNDLE;1 LTO-5;HH;SAS;30S	\$70,485.00 \$18,917.00	K K	31%	\$48,634.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	T120D-S-L-1 T120D-SL-2-50	SEL: T120BUNDLE; 1 LTO-5,HH,SAS,30S SEL: T120BUNDLE; 2 LTO-5;HH;SAS;50S	\$32,768.00	K	31% 31%	\$13,052.73 \$22,609.92		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	T120D-SL-3-50	SEL: T120BUNDLE;3 LTO-5;HH;SAS;50S	\$42,955.00	ĸ	31%	\$29,638.95		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120D-SL-4-50	SEL: T120BUNDLE;4 LTO-5;HH;SAS;50S	\$54,688.00	K	31%	\$37,734.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120D-S-M-1	SEL: T120BUNDLE;1 LTO-5;HH;FC;30S	\$22,701.00	K	31%	\$15,663.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T120D-SM-2-50	SEL: T120BUNDLE;2 LTO-5;HH;FC;50S	\$39,076.00	K	31%	\$26,962.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T120D-SM-3-50 T120D-SM-4-50	SEL: T120BUNDLE;3 LTO-5;HH;FC;50S SEL: T120BUNDLE;4 LTO-5;HH;FC;50S	\$48,632.00 \$59,608.00	K K	31% 31%	\$33,556.08 \$41,129.52		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T200-DBA-1	SEL: T200:BASE UNIT W- 1 DBA	\$47,574.00	ĸ	31%	\$32,826.06		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T200-DBA-2	SEL: T200;BASE UNIT W- 2 DBA	\$54,112.00	K	31%	\$37,337.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-1	SEL: T380;BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T380-DBA-2	SEL: T380;BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T380-DBA-3 T380-J-DBA-1	SEL: T380;BASE UNIT W- 3 DBA SEL: T380 ENT,BASE UNIT W-1 DBA	\$78,958.00 \$67,189.00	K K	31% 31%	\$54,481.02 \$46,360.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA	\$73,074.00	K	31%	\$50,421.06		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA	\$78,958.00	ĸ	31%	\$54,481.02		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T50E-5-H-A-1	SEL: T50E;LTO-5;HH;SAS;1DR;10S	\$12,750.00	K	31%	\$8,797.50		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-5-HA2-25	SEL: T50E;LTO5;HH;SAS;2DR;25S	\$21,577.00		31%	\$14,888.13		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T50E-5-H-F-1	SEL: T50E;LTO5;HH;FIBRE;1DR;10S	\$15,627.00	K	31%	\$10,782.63		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	T50E-5-HF2-25 T50E-7-H-A-1-10	SEL: T50E;LTO5;HH;FIBRE;2DR;25S SEL: T50E,LTO-7,HH,SAS,1DR,10S	\$23,212.00 \$16,346.00	K K	31% 31%	\$16,016.28 \$11,278.74		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T50E-7-H-A-1-10	SEL: T50E,LTO-7,HH,SAS,TDR,103 SEL: T50E,LTO-7,HH,SAS,2DR,25S	\$24,715.00	K	31%	\$17,053.35		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T50E-7-H-F-1-10	SEL: T50E,LTO-7,HH,FIBRE,1DR,10S	\$20,269.00	ĸ	31%	\$13,985.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T50E-7-H-F-2-25	SEL: T50E,LTO-7,HH,FIBRE,2DR,25S	\$28,769.00	K	31%	\$19,850.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T680-DBA-1	SEL: T680;BASE UNIT W- 1 DBA	\$102,366.00	K	31%	\$70,632.54		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T680-DBA-2 T680-DBA-3	SEL: T680;BASE UNIT W- 2 DBA SEL: T680;BASE UNIT W- 3 DBA	\$108,251.00 \$114,135.00	K K	31% 31%	\$74,693.19 \$78,753.15	*	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	\$114,135.00	K	31%	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
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					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT SEL: T950 5 FRAME HAX EXPANSION KIT	\$0.00	K K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	T9505FRMEXP T9506FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT SEL: T950 6 FRAME HAX EXPANSION KIT	\$0.00 \$0.00	K K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950B1D	SEL: T950B WITH 1 DBA	\$112,658.00	ĸ	31%	\$77,734.02		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T950B6D0DVXP T950B6D0T	SEL: T950 DRV EXP 6D 0T SEL: T950 W- 6 DBA'S & 0 TBA'S	\$63,292.00 \$128,808.00	K K	31% 31%	\$43,671.48 \$88,877.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	T950B6D0T T950B6D0TDX-F	SEL: T950 W- 6 DBA 5 & 0 TBA 5 SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA	\$112,658.00	ĸ	31%	\$77,734.02		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950B-J-3D	SEL: T950B ENT 3 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	*	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950BJ3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T950B-J-6D	SEL: T950B ENT 6 DBA	\$128,808.00 \$63,292.00	K	31%	\$88,877.52 \$43,671.48	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	T950B-J6DDVXP T950BJ6DDVXPF	SEL: T950B ENT DRV EXP 6DBA SEL: FRU,T950B ENT DRV EXP 6DBA	\$63,292.00	K K	31% 31%	\$43,671.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		SPECTRALOGIC
5	T950B-JMEDEXF	SEL: FRU,T950 ENT MEDIA EXP FRAME	\$26,023.00	ĸ	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950BJMEDIAEX	SEL: T950B ENT MEDIA EXP	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950BJMULTI1D	SEL: T950B ENT,MULTI,1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950BJMULTI3D	SEL: T950B ENT,MULTI,3 DBA	\$112,658.00	K	31%	\$77,734.02		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950BJMULTI6D	SEL: T950B ENT,MULTI,6 DBA	\$128,808.00	K	31%	\$88,877.52		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T950BMEDBLJ-F T950BMEDBLK-F	SEL: T950B ENT BULK TAP SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG	\$45,769.00 \$45,769.00	K K	31% 31%	\$31,580.61 \$31,580.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	T950BMEDBULK	SEL: T950,LEFT,MED,EX,FR,W-BOLK,OFG SEL: T950,LEFT,MED,EX,FRAME,W-BULK	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950BMEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	ĸ	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950BMEDLBLKJ	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	T950BMULT1D	SEL: T950,MULTI,WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	T950BMULT3D3T T950BMULT6D0T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S SEL: T950,MULTI,W-6DBA'S & 0TBA'S	\$112,658.00 \$128,808.00	K K	31% 31%	\$77,734.02 \$88.877.52		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5 5	TFIN3D3T	SEL: TFIN W- 3 DBA'S & 3 TBA'S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN3D3TDVX-F	SEL: TFIN;UPG;DRV EXP 3D 3T	\$57,538.00	ĸ	31%	\$39,701.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S & 0 TBA'S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN6D0TDVX-F	SEL: TFIN;UPG;DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	TFIN6D0TDVXP TFINBSB-LEFT	SEL: TFIN DRV EXP 6D 0T SEL: TFIN BULK SERV BAY;LEFT	\$73,231.00 \$58,846.00	K K	31% 31%	\$50,529.39 \$40,603.74		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	TFINBSB-LEFT TFINBSBLFT-F	SEL: FRU;TFIN BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINBSBRGT-F	SEL: FRU;TFIN BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY, RIGHT WITH ROBO		K	31%	\$63,161.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN-J3D3S	SEL: TFIN ENT 3D 3S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINJ3D3SDX-F	SEL: FRU;TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5 5	TFIN-J6D0S TFINJ6D0SDVXP	SEL: TFIN ENT 6D 0S SEL: TFIN ENT DRV EXP 6D 0S	\$142,538.00 \$73,231.00	K K	31% 31%	\$98,351.22 \$50,529.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	TFINJ6D0SDX-F	SEL: FRU;TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINJBSBLFT-F	SEL: FRU;TFIN ENT BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINJBSBRGT-F	SEL: FRU;TFIN ENT BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	TFIN-J-BSB-RIGHT TFINJMEDEX-F	SEL: TFIN ENT BULK SERV BAY, RGT W/ROBO SEL: FRU; TFIN ENT MEDIA EXP FRAME	\$91,538.00 \$26,154.00	K K	31% 31%	\$63,161.22 \$18,046.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	TFINJMEDEX-F	SEL: TFIN ENT MEDIA EXP FRAME SEL: TFIN ENT MEDIA EXP	\$26,154.00 \$26,154.00	K	31%	\$18,046.26		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINJSBLEFT	SEL: TFIN ENT SERV BAY;LEFT	\$45,769.00	ĸ	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFINJSBLEFT-F	SEL: FRU;TFIN ENT SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJSBRGT-F	SEL: FRU;TFIN ENT SERV BAY;RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT		K	31%	\$54,138.78		\$0.00	\$0.00	\$0.00	\$0.00		SPECTRAL OCIC
5 5	TFINMEDEX-F TFINMEDIAEXP	SEL: TFIN;UPG;MEDIA EXP SEL: TFIN MEDIA EXP	\$26,154.00 \$26,154.00	K K	31% 31%	\$18,046.26 \$18,046.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPECTRALOGIC SPECTRALOGIC
5	TFINSB-LEFT	SEL: TFIN MEDIA EXP SEL: TFIN SERV BAY;LEFT	\$26,154.00 \$45,769.00	K K	31%	\$18,046.26 \$31,580.61	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC SPECTRALOGIC
5	TFINSBLEFT-F	SEL: TFIN;UPG;SERV BAY;LEFT	\$45,769.00	ĸ	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY, RIGHT, WITH ROBOT	\$78,462.00		31%	\$54,138.78		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINSBRIGHT-F	SEL: TFIN;UPG;SERV BAY;RIGHT	\$45,769.00		31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPECTRALOGIC
5		SEL Hunk Term Lic w/Ent Sup 10 Nodes	\$34,615.00		31%	\$23,884.35		\$0.00		\$0.00	\$0.00		SPLUNK
5 5		) SEL Hunk Term Lic w/Ent Sup 100 Nodes SEL Hunk Term Lic w/Ent Sup 25 Nodes	\$304,615.00 \$83,077.00	K K	31% 31%	\$210,184.35 \$57,323.13		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPLUNK SPLUNK
5		SEL Hunk Term Lic w/Ent Sup 25 Nodes  SEL Hunk Term Lic w/Ent Sup 250 Nodes	\$692,308.00		31%	\$57,323.13 \$477,692.52		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Hunk Term Lic w/Ent Sup 50 Nodes	\$159,231.00		31%	\$109,869.39		\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5	HU-T-LIC-ESUP500	SEL Hunk Term Lic w/Ent Sup 500 Nodes	\$1,211,538.00	K	31%	\$835,961.22		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5		SEL Hunk Term Lic w/Global Sup 10 Nodes	\$38,942.00		31%	\$26,869.98		\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		0 SEL Hunk Term Lic w/Global Sup 100 Nodes	\$342,692.00		31%	\$236,457.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5 5		SEL Hunk Term Lic w/Global Sup 25 Nodes  SEL Hunk Term Lic w/Global Sup 250 Nodes	\$93,462.00 \$778,846.00		31% 31%	\$64,488.78 \$537,403.74		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPLUNK SPLUNK
3	1 210-0001-200	5 SEE drik Torri Elo W Global Gup 250 Noues	ψ, 10,040.00	11	5170	φυσι, 103.74	ψυ.υυ	ψ0.00	ψ0.00	ψυ.00	ψυ.υυ	φυ.υυ	O. 201110

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BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL Hunk Term Lic w/Global Sup 50 Nodes	\$179,135.00	K	31%	\$123,603.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5 5		SEL Hunk Term Lic w/Global Sup 500 Nodes SEL Splunk Ent Perp Lic 100GB/day	\$1,361,538.00 \$173,077.00	K K	31% 31%	\$939,461.22 \$119,423.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPLUNK SPLUNK
5		SEL Splunk Ent Perp Lic 1000B/day	\$1,384,615.00	K	31%	\$955,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Splunk Ent Perp Lic 200GB/day	\$323,077.00	K	31%	\$222,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Splunk Ent Perp Lic 50GB/day	\$109,615.00	K	31%	\$75,634.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5 5		SEL Splunk Ent Perp Lic 500GB/day SEL Splunk Ent Term Lic w/ESUP 100GB/day	\$750,000.00 \$92,308.00	K K	31% 31%	\$517,500.00 \$63,692.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPLUNK SPLUNK
5		SEL Splunk Ent Term Lic w/ESUP 1TB/day	\$738,462.00	K	31%	\$509,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Splunk Ent Term Lic w/ESUP 200GB/day	\$172,308.00	K	31%	\$118,892.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Splunk Ent Term Lic w/ESUP 50GB/day	\$58,462.00	K	31%	\$40,338.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Splunk Ent Term Lic w/ESUP 500GB/day	\$400,000.00 \$103.846.00	K K	31%	\$276,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5 5		SEL Splunk Ent Term Lic w/GSUP 100GB/day SEL Splunk Ent Term Lic w/GSUP 1TB/day	\$830,769.00	K	31% 31%	\$71,653.74 \$573,230.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SPLUNK SPLUNK
5		SEL Splunk Ent Term Lic w/GSUP 200GB/day	\$193,846.00	ĸ	31%	\$133,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Splunk Ent Term Lic w/GSUP 500GB/day	\$450,000.00	K	31%	\$310,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SPLUNK
5		SEL Eyeglass 2 Cluster Kit Ent-Installed	\$14,031.00	K	31%	\$9,681.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SUPERNA
5 5		SEL IsilonSD Edge node VAPP-v2 SEL EYEGLASS DR MANAGER Enterprise VAPF	\$282.00 \$565.00	K K	31% 31%	\$194.58 \$389.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SUPERNA SUPERNA
5		SEL Eyeglass ADV to ENT Upgrade 2 Pack	\$3,718.00	ĸ	31%	\$2,565.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SUPERNA
5		SEL EyeGlass DR Single Cluster License	\$5,477.00	K	31%	\$3,779.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SUPERNA
5		SEL EyeGlass VM Management	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SUPERNA
5		SEL EyeGlass Vblock Ent 1 Pack	\$6,410.00	K	31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SUPERNA
5 5		SEL EyeGlass vCenter Discovery SEL Sync EE CLD Storage 100GB 1 yr	\$754.00 \$206.00	K K	31% 31%	\$520.26 \$142.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SUPERNA SYNCPLICITY
5		SEL Sync EE CLD Storage 100GB 2 yr	\$392.00	ĸ	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync EE CLD Storage 100GB 3 yr	\$555.00	K	31%	\$382.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync EE 25-1,000 sts 1 yr	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync EE 25-1,000 sts 2 yr SEL Sync EE 25-1,000 sts 3 yr	\$286.00 \$405.00	K K	31% 31%	\$197.34 \$279.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync EE 1,001-5,000 sts 1 yr	\$120.00	ĸ	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr	\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync EE 1,001-5,000 sts 3 yr	\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync EE 5,001-10,000 sts 1 yr SEL Sync EE 5,001-10,000 sts 2 yr	\$96.00 \$182.00	K K	31% 31%	\$66.24 \$125.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SYNCPLICITY
5		SEL Sync EE 5,001-10,000 sts 2 yr	\$258.00	K	31%	\$125.58 \$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync EE 10,001+ sts 1 yr	\$85.00	ĸ	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync EE 10,001+ sts 2 yr	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync EE 10,001+ sts 3 yr	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync DE 1-10TB 1 yr SEL Sync DE 1-10TB 2 yr	\$9,500.00 \$18,100.00	K K	31% 31%	\$6,555.00 \$12,489.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync DE 1-10TB 3 yr	\$25,900.00	ĸ	31%	\$17,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5	SYNC-S1-EE-1Y	SEL Sync EE 1-10TB 1 yr	\$23,750.00	K	31%	\$16,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync EE 1-10TB 2 yr	\$45,250.00	K	31%	\$31,222.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync EE 1-10TB 3 yr SEL Sync DE 11-25TB 1 yr	\$64,750.00 \$7,700.00	K K	31% 31%	\$44,677.50 \$5,313.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync DE 11-25TB 2 yr	\$14,700.00	K	31%	\$10,143.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync DE 11-25TB 3 yr	\$21,000.00	K	31%	\$14,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync EE 11-25TB 1 yr	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync EE 11-25TB 2 yr	\$36,750.00	K K	31% 31%	\$25,357.50 \$36,225.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SYNCPLICITY
5		SEL Sync EE 11-25TB 3 yr SEL Sync DE 26-50TB 1 yr	\$52,500.00 \$7,200.00	K	31%	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync DE 26-50TB 2 yr	\$13,800.00	ĸ	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5		SEL Sync DE 26-50TB 3 yr	\$19,700.00	K	31%	\$13,593.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync EE 26-50TB 1 yr SEL Sync EE 26-50TB 2 yr	\$18,000.00 \$34,500.00	K K	31% 31%	\$12,420.00 \$23,805.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync EE 26-501B 2 yr SEL Sync EE 26-50TB 3 yr	\$34,500.00 \$49,250.00	K K	31% 31%	\$23,805.00 \$33,982.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync DE 51TB + 1 yr	\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5	SYNC-S4-DE-2Y	SEL Sync DE 51TB + 2 yr	\$12,700.00	K	31%	\$8,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5		SEL Sync DE 51TB + 3 yr	\$18,100.00	K	31%	\$12,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync EE 51TB + 1 yr SEL Sync EE 51TB + 2yr	\$16,500.00 \$31,750.00	K K	31% 31%	\$11,385.00 \$21,907.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		SYNCPLICITY SYNCPLICITY
5		SEL Sync EE 51TB + 2yr	\$45,250.00	K	31%	\$21,907.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5	SYNC-T1-DE-1Y	SEL Sync DE 1 yr	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5		SEL Sync DE 2 yr	\$114.00	K	31%	\$78.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		SYNCPLICITY
5 5		SEL Sync DE 3 yr SEL Synapse Mobility (1 Unit)	\$162.00	K K	31% 31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		SYNCPLICITY
5		SEL Synapse Mobility (1 Unit) SEL Synapse VNA Connext (1 Unit)	\$1,538.00 \$1,538.00	K K	31% 31%	\$1,061.22 \$1,061.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		TERAMEDICA TERAMEDICA
5		SEL Synapse VNA DICOM (1 Unit)	\$1,538.00	ĸ	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		TERAMEDICA
5	SVDND10001	SEL Synapse VNA Non-DICOM (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	TERAMEDICA
5		SEL IDUClasFrwkODr 100 +SS⋑ 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL IDUClasFrwkODr 100 +SS⋑ 12mt SEL IDUClasFr SPOn 100 +SS⋑ 1yr	\$6,429.00 \$12,853.00	K K	31% 31%	\$4,436.01 \$8,868.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDUClasFr SPOn 100 +SS⋑ 12mth	\$6,429.00	ĸ	31%	\$4,436.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClassFr 100 + SS⋑ 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS

					N	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100DCUSSP-1	SEL IDUClasFrwkUx100 + SS⋑ 1yr	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5 5	100DLSSP-1 100DPSSSP	SEL DL100 users+SS⋑ for first year SEL DP SP for 100 + SS ⋑ 1st yr	\$4,420.00 \$8,705.00		31% 31%	\$3,049.80 \$6,006.45	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	100DPSSSP 100DTSSP	SEL DTE 100 users + SS + Support 1st yr	\$13,260.00		31%	\$9,149.40		\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DWSP100use+1Pb/Col 50SL+SS&Sup1st yr			31%	\$15,249.00		\$0.00		\$0.00	\$0.00		VARONIS
5	100DWW1PRSSP-1	SEL DWWin100use+1Pb/Coll50SL+SS&Sup1styr			31%	\$15,249.00		\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DAExOnL 100+1DAPb/Col 50SL+SS&Sup1y			31%	\$7,624.50	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DAExOnL100+1DAPb/Col50SL+SS&Sup12r			31%	\$3,813.63	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5 5	100ODL1PRSSP 100ODL1PRSSP12N	SEL DAODLite100+1DAPb/Col50SL+ SS&Sup1y  MSEL DAODLite100+1DAPb/Col50SL+SS&Sup12r			31% 31%	\$7,624.50 \$3,813.63		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1			31%	\$7,624.50		\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1			31%	\$3,813.63	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkODr 250 +SS⋑ 1year	\$19,810.00		31%	\$13,668.90	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkODr 250 +SS⋑ 12mt	\$9,909.00		31%	\$6,837.21	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5 5	250DCSOSSP-1 250DCSOSSP-12MT	ISEL DUClasFr SPOn 250 +SS⋑ 1yr SEL IDUClasFr SPOn 250 +SS⋑ 12mth	\$19,810.00 \$9,909.00		31% 31%	\$13,668.90 \$6,837.21	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	250DCSCSSP-1	SEL IDUClassFr 250 + SS⋑ 1year	\$19,810.00		31%	\$13,668.90	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5	250DCUSSP-1	SEL IDUClasFrwkUx250 + SS⋑ 1yr	\$19,810.00		31%	\$13,668.90		\$0.00		\$0.00	\$0.00		VARONIS
5	250DLSSP-1	SEL DL250 users+SS⋑ for first year	\$6,825.00		31%	\$4,709.25		\$0.00		\$0.00	\$0.00		VARONIS
5	250DPSSSP	SEL DP for 250 + SS ⋑ 1st yr	\$13,416.00		31%	\$9,257.04		\$0.00		\$0.00	\$0.00		VARONIS
5 5	250DTSSP	SEL DTE 250 users + SS + Support 1st yr	\$20,475.00		31% 31%	\$14,127.75 \$23,546.25	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5		SEL DWSP250user+1Pb/Col50SL+SS⋑ 1styr SEL DWWin250use+1Pb/Coll50SL+SS&Sup1styr			31%	\$23,546.25 \$23,546.25	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DAExOnL250+1DAPb/Col 50SL+SS&Sup1yr			31%	\$11,773.47		\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DAExOnL250+1DAPb/Col50SL+SS&Sup12n			31%	\$5,889.15		\$0.00		\$0.00	\$0.00		VARONIS
5	250ODL1PRSSP	SEL SELDAODLite250+1DAPb/Col50SL+SS&Su			31%	\$11,773.47	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5		MSEL DAODLite250+1DAPb/Col50SL+SS&Sup12r			31%	\$5,889.15		\$0.00		\$0.00	\$0.00		VARONIS
5 5		SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup1!SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup1!			31% 31%	\$11,773.47 \$5,889.15	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	25DCODSSP-1	SEL IDUClasFrwkODr 25 +SS⋑ 1year	\$6,065.00		31%	\$4,184.85		\$0.00		\$0.00	\$0.00		VARONIS
5		1SEL IDUClasFrwkODr 25 +SS⋑ 12mt	\$3,034.00		31%	\$2,093.46		\$0.00		\$0.00	\$0.00		VARONIS
5	25DCSOSSP-1	SELIDUClasFr SPOn 25 +SS⋑ 1yr	\$6,065.00		31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		1SEL IDUClasFr SPOn 25 +SS⋑ 12mth	\$3,034.00		31%	\$2,093.46	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5	25DCSSP-1	SEL IDUClassFr 25 + SS⋑ 1year	\$6,065.00		31%	\$4,184.85		\$0.00		\$0.00	\$0.00		VARONIS
5 5	25DCUSSP-1 25DLSSP-1	SEL IDUClasFrwkUx25 + SS⋑ 1yr SEL DL 25 users+SS⋑ forthe first year	\$6,065.00 \$2,080.00		31% 31%	\$4,184.85 \$1,435.20		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	25DPSSSP	SEL DP SP for 25 + SS ⋑ 1st yr	\$4,108.00		31%	\$2,834.52	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5	25DTSSP	SEL DTE 25 users + SS and Support 1st yr	\$6,240.00		31%	\$4,305.60		\$0.00		\$0.00	\$0.00		VARONIS
5	25DWS1PRSSP-1	SEL DWSP25user+1Pb/Col50SL+SS&Supp1styr	\$10,400.00		31%	\$7,176.00		\$0.00		\$0.00	\$0.00		VARONIS
5	25DWW1PRSSP-1	SEL DWWin25use&1Pb/Colle50SL+SS&Sup1styl			31%	\$7,176.00		\$0.00		\$0.00	\$0.00		VARONIS
5 5	25ECLO1PRSSP	SEL DAExOnL25+1 DA Pb/Col 50SL+SS&Sup1yr MSEL DAExOnL25+1DAPb/Col50SL+SS&Sup12m			31% 31%	\$3,588.00 \$1,794.69	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	25ODL1PRSSP	SEL DAODLite25+1DAPb/Col50SL+SS&Sup1yr	\$5,200.00		31%	\$3,588.00	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DAODLite25+1DA Pb/Col50SL+SS&Sup12m			31%	\$1,794.69		\$0.00		\$0.00	\$0.00		VARONIS
5	25SPLO1PRSSP	SEL DASPOnLite25+1DAPb/Col50SL+SS&Sup1y			31%	\$3,588.00		\$0.00		\$0.00	\$0.00		VARONIS
5		ASEL DASPOnLite25+1DAPb/Col 50SL+SS&Sup1			31%	\$1,794.69	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5 5	25UX1PRSSP 50DA1PRSSP	SEL DATADVIDUUX 25 1DAPROBE50SL SS SU SEL DATADVANT50 1 PROBE 1YSS SP			31% 31%	\$7,176.00 \$10,764.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	50DCODSSP-1	SEL IDUClasFrwkODr 50 +SS⋑ 1year	\$15,600.00 \$9,099.00		31%	\$6,278.31	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5		1SEL IDUClasFrwkODr 50 +SS⋑ 12mt	\$4,551.00		31%	\$3,140.19		\$0.00		\$0.00	\$0.00		VARONIS
5	50DCSOSSP-1	SEL IDUClasFr SPOn 50 +SS⋑ 1yr	\$9,099.00		31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		1SEL IDUClasFr SPOn 50 +SS⋑ 12mth	\$4,551.00		31%	\$3,140.19	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5	50DCSSP-1	SEL IDUClassFr 50 + SS⋑ 1year	\$9,099.00		31%	\$6,278.31	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5 5	50DCUSSP-1 50DLSSP-1	SEL IDUClasFrwkUx50 + SS⋑ 1yr SEL DL50 users+SS&Supforthe first year	\$9,099.00 \$3,120.00		31% 31%	\$6,278.31 \$2,152.80	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	50DPSSSP	SEL DP SP for 50 + SS ⋑ 1st yr	\$6,162.00		31%	\$4,251.78	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5	50DTSSP	SEL DTE 50 users + SS and Support 1st yr	\$9,360.00		31%	\$6,458.40	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5	50DWS1PRSSP-1	SEL DWSP50use+1Pb/Coll50SL+SS⋑ 1st yr	\$15,600.00		31%	\$10,764.00		\$0.00		\$0.00	\$0.00		VARONIS
5	50DWW1PRSSP-1	SEL DWWin50use+1Pb/Colle50SL+SS&Sup1styr			31%	\$10,764.00		\$0.00		\$0.00	\$0.00		VARONIS
5 5	50ECLO1PRSSP	SEL DAExOnL 50+1DAPb/Col50SL+SS&Sup1yr	\$7,800.00		31% 31%	\$5,382.00 \$2,692.38	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	50ODL1PRSSP	MSEL DAExOnL50+1DAPb/Col50SL+SS&Sup12mi SEL DAODLite50+1DAPb/Col50SL+ SS&Sup1yr	\$3,902.00 \$7,800.00		31%	\$2,692.36 \$5,382.00		\$0.00		\$0.00	\$0.00		VARONIS
5		SEL DAODLIte50+1DAPb/Col50SL+SS&Sup19r		K	31%	\$2,692.38	\$0.00	\$0.00		\$0.00	\$0.00		VARONIS
5	50SPLO1PRSSP	SEL DASPOnLite50+1DAPb/Col50SL+SS&Sup1y	\$7,800.00	K	31%	\$5,382.00		\$0.00		\$0.00	\$0.00		VARONIS
5	50SPLO1PRSSP12N	ASEL DA SPOnLite50+1DAPb/Col50SL+SS&Sup1	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ADD-DA	SEL ADD-ON DATADVANTAGEANALYTICS EN			31%	\$8,970.00		\$0.00		\$0.00	\$0.00		VARONIS
5	ADD-IDU-DR	SEL Add-On IDU for Disaster Recovery	\$13,000.00		31%	\$8,970.00		\$0.00		\$0.00	\$0.00		VARONIS
5 5	ADD-IDU-PR ADD-IDU-TS	SEL Add-On IDU for Addi Production Env SEL Add-On IDU for Test Environment	\$13,000.00 \$13,000.00		31% 31%	\$8,970.00 \$8,970.00		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DA-100KL	SEL DATADVANT100000	\$3,900,000.00		31%	\$2,691,000.00		\$0.00		\$0.00	\$0.00		VARONIS
5	DA-10KL	SEL DATADVANT10000	\$436,800.00		31%	\$301,392.00		\$0.00		\$0.00	\$0.00		VARONIS
5	DA-1500L	SEL DATADVANT1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-150KL	SEL DATADVANT150000	\$5,733,000.00		31%	\$3,955,770.00		\$0.00		\$0.00	\$0.00		VARONIS
5 5	DA-15KL DA-1KL	SEL DATADVANT15000 SEL DATADVANT1000	\$655,200.00 \$73,710.00		31% 31%	\$452,088.00 \$50,859.90		\$0.00 \$0.00		\$0.00	\$0.00 \$0.00		VARONIS VARONIS
Ü	DA-IIL	CLL DATADVAINT 1000	\$73,710.00	r\	31%	φυυ,ουθ.9U	φυ.υυ	φυ.υυ	φυ.υυ	\$0.00	φυ.υυ	φυ.00	VALCONIO

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DA-20KL	SEL DATADVANT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-2500L	SEL DATADVANT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DA-25KL DA-2KL	SEL DATADVANT25000 SEL DATADVANT2000	\$1,037,400.00 \$118,300.00	K K	31% 31%	\$715,806.00 \$81,627.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DA-2KL DA-3500L	SEL DATADVANT3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-35KL	SEL DATADVANT35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-3KL	SEL DATADVANT3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-4500L	SEL DATADVANT4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-4KL	SEL DATADVANT4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DA-500L DA-50KL	SEL DATADVANT500 SEL DATADVANT50000	\$40,950.00 \$2.015.000.00	K K	31% 31%	\$28,255.50 \$1,390,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DA-50KL DA-5KL	SEL DATADVANT50000 SEL DATADVANT5000	\$2,013,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-6KL	SEL DATADVANT6000	\$289,380.00	ĸ	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-750L	SEL DATADVANT750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-7KL	SEL DATADVANT7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DA-8KL	SEL DATADVANT8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DA-9KL DAL-100KL	SEL DATADVANTAGEIDHANALYTIGSLITE1000	\$409,500.00	K K	31% 31%	\$282,555.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS
5	DAL-10KL	SEL DATADVANTAGEIDUANALYTICSLITE1000 SEL DATADVANTAGEIDUANALYTICSLITE 1000	\$1,950,000.00 \$218,400.00	K	31%	\$1,345,500.00 \$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS VARONIS
5	DAL-1500L	SEL DATADVANTAGEIDUANALYTICSLITE 1500		ĸ	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-150KL	SEL DATADVANTAGEIDUANALYTICSLITE1500		K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-15KL	SEL DATADVANTAGEIDUANALYTICSLITE 1500		K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-1KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000		K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DAL-20KL DAL-2500L	SEL DATADVANTAGEIDUANALYTICSLITE 2000 SEL DATADVANTAGEIDUANALYTICSLITE 2500		K K	31% 31%	\$286,322.40 \$48,662.25	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DAL-25KL	SEL DATADVANTAGEIDUANALYTICSLITE 2500		K	31%	\$357,903.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-2KL	SEL DATADVANTAGEIDUANALYTICSLITE 2000		K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-3500L	SEL DATADVANTAGEIDUANALYTICSLITE 3500		K	31%	\$68,127.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-35KL	SEL DATADVANTAGEIDUANALYTICSLITE 3500		K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-3KL	SEL DATADVANTAGEIDUANALYTICSLITE 3000		K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-4500L	SEL DATADVANTAGEIDUANALYTICSLITE 4500		K K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	*	VARONIS
5 5	DAL-4KL DAL-500L	SEL DATADVANTAGEIDUANALYTICSLITE 4000 SEL DATADVANTAGEIDUANALYTICSLITE 500	\$109,200.00 \$20,475.00	K	31% 31%	\$75,348.00 \$14,127.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DAL-50KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000		ĸ	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-5KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000		K	31%	\$94,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-6KL	SEL DATADVANTAGEIDUANALYTICSLITE 6000		K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAL-750L	SEL DATADVANTAGEIDUANALYTICSLITE 750	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DAL-7KL DAL-8KL	SEL DATADVANTAGEIDUANALYTICSLITE 7000 SEL DATADVANTAGEIDUANALYTICSLITE 8000		K K	31% 31%	\$116,475.45 \$125,580.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DAL-9KL	SEL DATADVANTAGEIDUANALYTICSLITE 8000 SEL DATADVANTAGEIDUANALYTICSLITE 9000		K	31%	\$141,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAPR-10P	SEL 10 DATADVANTPROBES	\$40,950.00	ĸ	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAPR-15P	SEL 15 DATADVANTPROBES	\$55,283.00	K	31%	\$38,145.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAPR-1P	SEL 1 DATADVANTPROBE	\$9,100.00	K	31%	\$6,279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DAPR-20P	SEL 20 DATADVANTPROBES	\$66,339.00	K	31%	\$45,773.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DAPR-5P DC-1000L-1	SEL 5 DATADVANTPROBES SEL IDUClassFrwk1000 users	\$31,850.00 \$53,071.00	K K	31% 31%	\$21,976.50 \$36,618.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DC-1000L-1	SEL IDUCIassFrwk100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-10KL-1	SEL IDUClassFrwk10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-1500L-1	SEL IDUClassFrwk1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-150KL-1	SEL IDUClassFrwk150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DC-15KL-1 DC-2000L-1	SEL IDUClassFrwk15000 users SEL IDUClassFrwk2000 users	\$471,744.00 \$85,176.00	K K	31% 31%	\$325,503.36 \$58,771.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DC-2000L-1 DC-20KL-1	SEL IDUCIASSFIWK2000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-2500L-1	SEL IDUClassFrwk2500 users	\$101,556.00	ĸ	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-25KL-1	SEL IDUClassFrwk25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-3000L-1	SEL IDUClassFrwk3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-3500L-1	SEL IDUClassFrwk3500 users	\$142,178.00	K	31%	\$98,102.82 \$710,434,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DC-35KL-1 DC-4000L-1	SEL IDUClassFrwk35000 users SEL IDUClassFrwk4000 users	\$1,029,600.00 \$157,248.00	K K	31% 31%	\$710,424.00 \$108,501.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DC-4500L-1	SEL IDUCIASSFrwk4000 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-5000L-1	SEL IDUClassFrwk5000 users	\$196,560.00	ĸ	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-500L-1	SEL IDUClassFrwk500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-50KL-1	SEL IDUClassFrwk50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-6000L-1	SEL IDUClassFrwk6000 users	\$208,354.00	K	31%	\$143,764.26 \$167,724,51	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		VARONIS VARONIS
5 5	DC-7000L-1 DC-750L-1	SEL IDUClassFrwk7000 users SEL IDUClassFrwk750 users	\$243,079.00 \$42,120.00	K K	31% 31%	\$167,724.51 \$29,062.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DC-8000L-1	SEL IDUCIASSFIWK/30 users	\$262,080.00		31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DC-9000L-1	SEL IDUClassFrwk9000 users	\$294,840.00		31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCOD-1000L-1	SEL IDU ClassFr ODr 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		1 SEL IDU ClassFr ODr for 1000 12mth	\$21,228.00	K	31%	\$14,647.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DCOD-100KL-1	SEL IDU ClassFr ODr 100000 users	\$2,808,000.00 \$1,123,200.00		31%	\$1,937,520.00		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		VARONIS
5 5	DCOD-100KL-12MT	1 SEL IDU ClassFr ODr for 100000 12mth SEL IDU ClassFr ODr 10000 users	\$1,123,200.00 \$314,496.00	K K	31% 31%	\$775,008.00 \$217,002.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDU ClassFr ODr for 10000 tisers	\$125,798.00		31%	\$86,800.62		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCOD-1500L-1	SEL IDU ClassFr ODr 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS

			I	NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE									
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL IDU ClassFr ODr for 1500 12mth	\$28,305.00	K	31%	\$19,530.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClassFr ODr for 150000 12mth SEL IDU ClassFr ODr 15000 users	\$1,651,104.00 \$471,744.00	K K	31% 31%	\$1,139,261.76 \$325,503.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDU ClassFr ODr for 15000 t3ers	\$188,698.00	ĸ	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr for 2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL IDU ClassFr ODr 20000 users SEL IDU ClassFr ODr for 20000 12mth	\$597,542.00 \$239,017.00	K K	31% 31%	\$412,303.98 \$164,921.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDU ClassFr ODr 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5	DCOD-2500L-12MT1	SEL IDU ClassFr ODr for 2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClassFr ODr for 25000 12mth SEL IDU ClassFr ODr 3000 users	\$298,771.00 \$121,867.00	K K	31% 31%	\$206,151.99 \$84,088.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDU ClassFr ODr for 3000 t3elfs	\$48,747.00	K	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCOD-3500L-1	SEL IDU ClassFr ODr 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr for 3500 12mth	\$56,871.00	K	31%	\$39,240.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL IDU ClassFr ODr 35000 users SEL IDU ClassFr ODr for 35000 12mth	\$1,029,600.00 \$411,840.00	K K	31% 31%	\$710,424.00 \$284,169.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5 5		SEL IDU ClassFr ODr 100 35000 12mm	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5		SEL IDU ClassFr ODr for 4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClassFr ODr for 4500 12mth	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClassFr ODr 5000 users SEL IDU ClassFr ODr for 5000 12mth	\$196,560.00 \$78,624.00	K K	31% 31%	\$135,626.40 \$54,250.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDU ClassFr ODr 500 users	\$29,484.00	ĸ	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr for 500 12mth	\$11,794.00	K	31%	\$8,137.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClassFr ODr for 50000 12mth SEL IDU ClassFr ODr 6000 users	\$580,320.00 \$208,354.00	K K	31% 31%	\$400,420.80 \$143,764.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDU ClassFr ODr for 6000 12mth	\$83,341.00	K	31%	\$57,505.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClassFr ODr 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5		SEL IDU ClassFr ODr for 7000 12mth	\$97,232.00	K	31%	\$67,090.08	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClassFr ODr 750 users SEL IDU ClassFr ODr for 750 12mth	\$42,120.00 \$16,848.00	K K	31% 31%	\$29,062.80 \$11,625.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDU ClassFr ODr 8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCOD-8000L-12MT1	SEL IDU ClassFr ODr for 8000 12mth	\$104,832.00	K	31%	\$72,334.08	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5		SEL IDU ClassFr ODr 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClassFr ODr for 9000 12mth SEL IDU ClasFrwkShPtOn 1000 users	\$117,936.00 \$53,071.00	K K	31% 31%	\$81,375.84 \$36,618.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDUClassFrwkShPtOn1000 12mth	\$21,228.00	K	31%	\$14,647.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCSO-100KL-1	SEL IDU ClasFrwkShPtOn 100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5		SEL IDUClassFrwkShPtOn100000 12mth	\$1,123,200.00	K	31%	\$775,008.00	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClasFrwkShPtOn 10000 users SEL IDUClassFrwkShPtOn10000 12mth	\$314,496.00 \$125,798.00	K K	31% 31%	\$217,002.24 \$86,800.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDU ClasFrwkShPtOn 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCSO-1500L-12MT1	SEL IDUClassFrwkShPtOn1500 12mth	\$28,305.00	K	31%	\$19,530.45	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5		SEL IDU ClasFrwkShPtOn 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDUClassFrwkShPtOn150000 12mth SEL IDU ClasFrwkShPtOn 15000 users	\$1,651,104.00 \$471,744.00	K K	31% 31%	\$1,139,261.76 \$325,503.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDUClassFrwkShPtOn15000 12mth	\$188,698.00	K	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCSO-2000L-1	SEL IDU ClasFrwkShPtOn 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL IDUClassFrwkShPtOn2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClasFrwkShPtOn 20000 users SEL IDUClassFrwkShPtOn20000 12mth	\$597,542.00 \$239,017.00	K K	31% 31%	\$412,303.98 \$164,921.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDU ClasFrwkShPtOn 2500 users	\$101,556.00	ĸ	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCSO-2500L-12MT1	SEL IDUClassFrwkShPtOn2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClasFrwkShPtOn 25000 users	\$746,928.00	K K	31%	\$515,380.32 \$306.454.00	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5		SEL IDUClassFrwkShPtOn25000 12mth SEL IDU ClasFrwkShPtOn 3000 users	\$298,771.00 \$121,867.00	K K	31% 31%	\$206,151.99 \$84,088.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDUClassFrwkShPtOn3000 12mth	\$48,747.00	ĸ	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClasFrwkShPtOn 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5		SEL IDUClassFrwkShPtOn3500 12mth	\$56,871.00	K	31%	\$39,240.99 \$710.424.00		\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClasFrwkShPtOn 35000 users SEL IDUClassFrwkShPtOn35000 12mth	\$1,029,600.00 \$411,840.00	K K	31% 31%	\$710,424.00 \$284,169.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDU ClasFrwkShPtOn 4000 users	\$157,248.00	ĸ	31%	\$108,501.12		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClassFrwkShPtOn4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL IDU ClasFrwkShPtOn 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDUClassFrwkShPtOn4500 12mth SEL IDU ClasFrwkShPtOn 5000 users	\$70,762.00 \$196,560.00	K K	31% 31%	\$48,825.78 \$135,626.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
5		SEL IDUClassFrwkShPtOn5000 12mth	\$78,624.00	K	31%	\$54,250.56	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5	DCSO-500L-1	SEL IDU ClasFrwkShPtOn 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL IDUClassFrwkShPtOn500 12mth	\$11,794.00	K	31%	\$8,137.86	\$0.00	\$0.00	\$0.00	\$0.00			VARONIS
5 5		SEL IDU ClasFrwkShPtOn 50000 users SEL IDUClassFrwkShPtOn50000 12mth	\$1,450,800.00 \$580,320.00	K K	31% 31%	\$1,001,052.00 \$400,420.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			VARONIS VARONIS
9	2000 DOILE IZMITI	SEE .SSS.GOOT WINOTH TOTOGOOD TETHER	ψ000,020.00	13	0170	ψ-100,420.00	ψ0.00	ψ0.00	ψ0.00	Ψ0.00	ψ0.00	ψ0.00	

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	ѕки	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5		SEL IDU ClasFrwkShPtOn 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClassFrwkShPtOn6000 12mth	\$83,341.00	K	31%	\$57,505.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClasFrwkShPtOn 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		I SEL IDUClassFrwkShPtOn7000 12mth SEL IDU ClasFrwkShPtOn 750 users	\$97,232.00 \$42,120.00	K K	31% 31%	\$67,090.08 \$29,062.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDUCIASSFIWKShPtOn750 12mth	\$16,848.00	K	31%	\$11,625.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClasFrwkShPtOn 8000 users	\$262,080.00	ĸ	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClassFrwkShPtOn8000 12mth	\$104,832.00	K	31%	\$72,334.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDU ClasFrwkShPtOn 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClassFrwkShPtOn9000 12mth	\$117,936.00	K	31%	\$81,375.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL IDUClasFrwkUx 100000 users SEL IDUClasFrwkUx 10000 users	\$2,808,000.00	K K	31% 31%	\$1,937,520.00 \$217,002.24	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VARONIS
5		SEL IDUCIASFIWKUX 10000 users	\$314,496.00 \$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VARONIS VARONIS
5		SEL IDUCIasFrwkUx 150000 users	\$4,127,760.00	ĸ	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL IDUClasFrwkUx 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL IDUClasFrwkUx 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL IDUClasFrwkUx 3500 users SEL IDUClasFrwkUx 35000 users	\$142,178.00 \$1,029,600.00	K K	31% 31%	\$98,102.82 \$710,424.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDUCIASFIWKUX 33000 users	\$1,029,000.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUCIasFrwkUx 4500 users	\$176,904.00	ĸ	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DCU-500L-1	SEL IDUClasFrwkUx 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL IDUClasFrwkUx 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL IDUClasFrwkUx 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL IDUClasFrwkUx 750 users	\$42,120.00	K K	31% 31%	\$29,062.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL IDUClasFrwkUx 8000 users SEL IDUClasFrwkUx 9000 users	\$262,080.00 \$294,840.00	K	31%	\$180,835.20 \$203,439.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VARONIS
5		SEL DatAlert for 1000 users	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 100000 users	\$780,000.00	ĸ	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 10000 users	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DL-1500L-1	SEL DatAlert for 1500 users	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL DatAlert for 150000 users	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 15000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 2000 users	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL DatAlert for 20000 users SEL DatAlert for 2500 users	\$165,984.00	K K	31% 31%	\$114,528.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL DatAlert for 25000 users	\$28,210.00 \$207,480.00	K	31%	\$19,464.90 \$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 3000 users	\$33,852.00	ĸ	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 3500 users	\$39,494.00	K	31%	\$27,250.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 35000 users	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 4000 users	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 4500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 5000 users	\$54,600.00	K	31%	\$37,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL DatAlert for 500 users SEL DatAlert for 50000 users	\$8,190.00 \$403,000.00	K K	31% 31%	\$5,651.10 \$278,070.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5		SEL DatAlert for 6000 users	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 7000 users	\$67,522.00	ĸ	31%	\$46,590.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 750 users	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 8000 users	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DatAlert for 9000 users	\$81,900.00	K	31%	\$56,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 100000	\$1,893,840.00	K	31%	\$1,306,749.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 10000	\$212,160.00	K	31%	\$146,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL DATAPRIVILEGE 1500 SEL DATAPRIVILEGE 150000 USERS	\$47,736.00 \$2,783,945.00	K K	31% 31%	\$32,937.84 \$1,920,922.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5		SEL DATAPRIVILEGE 150000 USERS SEL DATAPRIVILEGE 150000	\$2,783,945.00	K	31%	\$1,920,922.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 19000 SEL DATAPRIVILEGE 1000	\$35,880.00	K	31%	\$24,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 20000	\$403,104.00	ĸ	31%	\$278,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 2500	\$68,484.00	K	31%	\$47,253.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DP-25KL	SEL DATAPRIVILEGE 25000	\$503,880.00	K	31%	\$347,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL DATAPRIVILEGE 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 3500	\$95,940.00	K	31%	\$66,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 35000	\$694,200.00	K	31%	\$478,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5		SEL DATAPRIVILEGE 3000 SEL DATAPRIVILEGE 4500	\$82,212.00 \$119,340.00	K K	31% 31%	\$56,726.28 \$82,344.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5		SEL DATAPRIVILEGE 4500 SEL DATAPRIVILEGE 4000	\$119,340.00 \$106,080.00	K K	31% 31%	\$82,344.60 \$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS VARONIS
5		SEL DATAPRIVILEGE 500	\$19,968.00	ĸ	31%	\$13,777.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DATAPRIVILEGE 50000	\$978,483.00	ĸ	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DP-5KL	SEL DATAPRIVILEGE 5000	\$132,600.00	K	31%	\$91,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-6KL	SEL DATAPRIVILEGE 6000	\$140,556.00	K	31%	\$96,983.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAF	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DP-750L	SEL DATAPRIVILEGE 750	\$28,080.00	К	31%	\$19,375.20		\$0.00	(BASIC) \$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-7KL	SEL DATAPRIVILEGE 7000	\$163,956.00	K	31%	\$113,129.64		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DP-8KL	SEL DATAPRIVILEGE 8000	\$176,748.00	K	31%	\$121,956.12		\$0.00	\$0.00		\$0.00		VARONIS
5 5	DP-9KL	SEL DATAPRIVILEGE 9000	\$198,900.00	K	31%	\$137,241.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-1000L DPS-100KL	SEL DP SP 1000 SEL DP SP 100000	\$35,880.00 \$1,893,840.00	K K	31% 31%	\$24,757.20 \$1,306,749.60		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DPS-10KL	SEL DP SP 10000	\$212,160.00	K	31%	\$146,390.40		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-1500L	SEL DP SP 1500	\$47,736.00	K	31%	\$32,937.84		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-150KL	SEL DP SP 150000	\$2,783,945.00	K	31%	\$1,920,922.05		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-15KL	SEL DP SP 15000	\$318,240.00	K	31%	\$219,585.60		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-2000L	SEL DP SP 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DPS-20KL DPS-25KL	SEL DP SP 20000 SEL DP SP 25000	\$403,104.00 \$503,880.00	K K	31% 31%	\$278,141.76 \$347,677.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DPS-35KL	SEL DP SP 35000	\$694,200.00	ĸ	31%	\$478,998.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-4000L	SEL DP SP 4000	\$106,080.00	K	31%	\$73,195.20		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-500L	SEL DP SP 500	\$19,968.00	K	31%	\$13,777.92		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DPS-50KL	SEL DP SP 50000	\$978,483.00	K	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DPS-6000L DPS-750L	SEL DP SP 6000 SEL DP SP 750	\$140,556.00 \$28,080.00	K K	31% 31%	\$96,983.64 \$19,375.20		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DPS-8000L	SEL DP SP 8000	\$176,748.00	K	31%	\$121,956.12		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-100KL	SEL DATADVANTAGEDIRECTORYSERVICES1		ĸ	31%	\$1,076,400.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-10KL	SEL DATADVANTAGEDIRECTORYSERVICES10	\$174,720.00	K	31%	\$120,556.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1500L	SEL DATADVANTAGEDIRECTORYSERVICES1!		K	31%	\$27,125.28		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DS-150KL DS-15KL	SEL DATADVANTAGEDIRECTORYSERVICES1! SEL DATADVANTAGEDIRECTORYSERVICES1!		K K	31% 31%	\$1,582,308.00 \$180,835.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DS-1KL	SEL DATADVANTAGEDIRECTORYSERVICES1		K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-20KL	SEL DATADVANTAGEDIRECTORYSERVICES2		K	31%	\$229,057.92		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-2500L	SEL DATADVANTAGEDIRECTORYSERVICES2		K	31%	\$38,929.80		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-25KL	SEL DATADVANTAGEDIRECTORYSERVICES2!		K	31%	\$286,322.40		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DS-2KL	SEL DATADVANTAGEDIRECTORYSERVICES2( SEL DATADVANTAGEDIRECTORYSERVICES3)		K K	31% 31%	\$32,650.80		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	*	VARONIS VARONIS
5	DS-3500L DS-35KL	SEL DATADVANTAGEDIRECTORYSERVICESS:	,	K	31%	\$54,501.72 \$394,680.00		\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-3KL	SEL DATADVANTAGEDIRECTORYSERVICES3		ĸ	31%	\$46,715.76		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-4500L	SEL DATADVANTAGEDIRECTORYSERVICES4		K	31%	\$67,813.20		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-4KL	SEL DATADVANTAGEDIRECTORYSERVICES4		K	31%	\$60,278.40		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DS-500L DS-50KL	SEL DATADVANTAGEDIRECTORYSERVICES5 SEL DATADVANTAGEDIRECTORYSERVICES5		K K	31% 31%	\$11,302.20 \$556,140.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DS-5KL	SEL DATADVANTAGEDIRECTORYSERVICESSI SEL DATADVANTAGEDIRECTORYSERVICESSI		K	31%	\$75,348.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-6KL	SEL DATADVANTAGEDIRECTORYSERVICES6		K	31%	\$79,868.88		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DS-750L	SEL DATADVANTAGEDIRECTORYSERVICES7!		K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DS-7KL	SEL DATADVANTAGEDIRECTORYSERVICES7		K	31%	\$93,180.36	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		VARONIS
5	DS-8KL DS-9KL	SEL DATADVANTAGEDIRECTORYSERVICES8I SEL DATADVANTAGEDIRECTORYSERVICES9I		K K	31% 31%	\$100,464.00 \$113,022.00		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DT-1000L	SEL DTE 1000 users	\$44,226.00	ĸ	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-100KL	SEL DTE 100000 users	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-10KL	SEL DTE 10000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DT-1500L DT-150KL	SEL DTE 1500 users SEL DTE 150000 users	\$58,968.00 \$3,439,800.00	K K	31% 31%	\$40,687.92 \$2,373,462.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DT-150KL	SEL DTE 150000 users	\$393,120.00	K	31%	\$271,252.80		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-2000L	SEL DTE 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-20KL	SEL DTE 20000 users	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DT-2500L DT-25KL	SEL DTE 2500 users SEL DTE 25000 users	\$84,630.00 \$622,440.00	K K	31% 31%	\$58,394.70 \$429,483.60		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DT-3000L	SEL DTE 2000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-3500L	SEL DTE 3500 users	\$118,482.00	ĸ	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-35KL	SEL DTE 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-4000L	SEL DTE 4000 users	\$131,040.00	K	31%	\$90,417.60		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DT-4500L	SEL DTE 4500 users SEL DTE 5000 users	\$147,420.00 \$163.800.00	K K	31% 31%	\$101,719.80 \$113,022,00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DT-5000L DT-500L	SEL DTE 5000 users SEL DTE 500 users	\$163,800.00 \$24,570.00	K K	31% 31%	\$113,022.00 \$16,953.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DT-50KL	SEL DTE 50000 users	\$1,209,000.00	ĸ	31%	\$834,210.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DT-6000L	SEL DTE 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-7000L	SEL DTE 7000 users	\$202,566.00	K	31%	\$139,770.54		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DT-750L	SEL DTE 8000 users	\$35,100.00 \$218,400.00	K	31% 31%	\$24,219.00 \$150,696.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS VARONIS
5	DT-8000L DT-9000L	SEL DTE 8000 users SEL DTE 9000 users	\$218,400.00	K K	31% 31%	\$150,696.00 \$169,533.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS
5	DWS-1000L-1	SEL DW for SharePoint 1000 users	\$73,710.00		31%	\$50,859.90		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-100KL-1	SEL DW for SharePoint 100000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-10KL-1	SEL DW for SharePoint 10000 users	\$436,800.00		31%	\$301,392.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-1500L-1	SEL DW for SharePoint 1500 users	\$98,280.00	K	31%	\$67,813.20 \$3.055.770.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DWS-150KL-1 DWS-15KL-1	SEL DW for SharePoint 150000 users SEL DW for SharePoint 15000 users	\$5,733,000.00 \$655,200.00	K K	31% 31%	\$3,955,770.00 \$452,088.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DWS-2000L-1	SEL DW for SharePoint 2000 users	\$118,300.00		31%	\$81,627.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-20KL-1	SEL DW for SharePoint 20000 users	\$829,920.00	K	31%	\$572,644.80		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-2500L-1	SEL DW for SharePoint 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DWS-25KL-1	SEL DW for SharePoint 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-3000L-1	SEL DW for SharePoint 3000 users	\$169,260.00		31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DWS-3500L-1 DWS-35KL-1	SEL DW for SharePoint 3500 users SEL DW for SharePoint 35000 users	\$197,470.00 \$1,430,000.00	K K	31% 31%	\$136,254.30 \$986,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DWS-4000L-1	SEL DW for SharePoint 4000 users	\$218,400.00		31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-4500L-1	SEL DW for SharePoint 4500 users	\$245,700.00	ĸ	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-5000L-1	SEL DW for SharePoint 5000 users	\$273,000.00		31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-500L-1	SEL DW for SharePoint 500 users	\$40,950.00		31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-50KL-1	SEL DW for SharePoint 50000 users	\$2,015,000.00		31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-6000L-1	SEL DW for SharePoint 6000 users	\$289,380.00		31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-7000L-1	SEL DW for SharePoint 7000 users	\$337,610.00		31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWS-750L-1	SEL DW for SharePoint 750 users SEL DW for SharePoint 8000 users	\$58,500.00	K K	31%	\$40,365.00 \$351,160.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VARONIS
5 5	DWS-8000L-1 DWS-9000L-1	SEL DW for SharePoint 9000 users	\$364,000.00 \$409,500.00	K	31% 31%	\$251,160.00 \$282,555.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VARONIS VARONIS
5	DWW-1000L-1	SEL DW for Windows for 1000 users	\$73,710.00	ĸ	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-100KL-1	SEL DW for Windows for 100000 users	\$3,900,000.00		31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-10KL-1	SEL DW for Windows for 10000 users	\$436,800.00		31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-1500L-1	SEL DW for Windows for 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-150KL-1	SEL DW for Windows for 150000 users	\$5,733,000.00		31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-15KL-1	SEL DW for Windows for 15000 users	\$655,200.00		31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DWW-2000L-1	SEL DW for Windows for 2000 users	\$118,300.00		31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-20KL-1 DWW-2500L-1	SEL DW for Windows for 20000 users SEL DW for Windows for 2500 users	\$829,920.00 \$141,050.00	K K	31% 31%	\$572,644.80 \$97,324.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DWW-25KL-1	SEL DW for Windows for 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-3000L-1	SEL DW for Windows for 3000 users	\$169,260.00		31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-3500L-1	SEL DW for Windows for 3500 users	\$197,470.00		31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-35KL-1	SEL DW for Windows for 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-4000L-1	SEL DW for Windows for 4000 users	\$218,400.00		31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-4500L-1	SEL DW for Windows for 4500 users	\$245,700.00		31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-5000L-1	SEL DW for Windows for 5000 users	\$273,000.00		31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	DWW-500L-1	SEL DW for Windows for 500 users SEL DW for Windows for 50000 users	\$40,950.00	K K	31% 31%	\$28,255.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VARONIS
5 5	DWW-50KL-1 DWW-6000L-1	SEL DW for Windows for 50000 users SEL DW for Windows for 6000 users	\$2,015,000.00 \$289,380.00		31%	\$1,390,350.00 \$199,672.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	DWW-7000L-1	SEL DW for Windows for 7000 users	\$337,610.00		31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-750L-1	SEL DW for Windows for 750 users	\$58,500.00	ĸ	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-8000L-1	SEL DW for Windows for 8000 users	\$364,000.00		31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	DWW-9000L-1	SEL DW for Windows for 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-1000L	SEL DATADVATAGEEXC 1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-100KL	SEL DATADVATAGEEXC 100000	\$3,900,000.00		31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-10KL	SEL DATADVATAGEEXC 10000	\$436,800.00		31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	EC-1500L	SEL DATADVATAGEEXC 1500	\$98,280.00	K K	31% 31%	\$67,813.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5	EC-150KL EC-15KL	SEL DATADVATAGEEXC 150000 SEL DATADVATAGEEXC 15000	\$5,733,000.00 \$655,200.00	K	31%	\$3,955,770.00 \$452,088.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-2000L	SEL DATADVATAGEEXC 2000	\$118,300.00	ĸ	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-20KL	SELECT DATADVATAGEEXC 20000	\$829,920.00		31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-2500L	SEL DATADVATAGEEXC 2500	\$141,050.00		31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-25KL	SEL DATADVATAGEEXC 25000	\$1,037,400.00		31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-3000L	SEL DATADVATAGEEXC 3000	\$169,260.00		31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-3500L	SEL DATADVATAGEEXC 3500	\$197,470.00		31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	EC-35KL EC-4000L	SEL DATADVATAGEEXC 35000 SEL DATADVATAGEEXC 4000	\$1,430,000.00		31% 31%	\$986,700.00 \$150,696.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5	EC-4000L EC-4500L	SEL DATADVATAGEEXC 4000 SEL DATADVATAGEEXC 4500	\$218,400.00 \$245,700.00	K K	31%	\$150,696.00 \$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS VARONIS
5	EC-5000L	SEL DATADVATAGEEXC 4300 SEL DATADVATAGEEXC 5000	\$273,000.00		31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-500L	SELECT DATADVATAGEEXC 500	\$40,950.00	ĸ	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-50KL	SEL DATADVATAGEEXC 50000	\$2,015,000.00		31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-6000L	SEL DATADVATAGEEXC 6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-7000L	SEL DATADVATAGEEXC 7000	\$337,610.00		31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-750L	SEL DATADVATAGEEXC 750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	EC-8000L	SEL DATADVATAGEEXC 8000	\$364,000.00		31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	EC-9000L	SEL DATADVATAGEEXC 9000	\$409,500.00		31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-1000L ECLO-1000L-12MT	SEL DA ExOnL 1000 users SEL DA ExOnL 1000 12mth	\$36,855.00 \$14,742.00		31% 31%	\$25,429.95 \$10,171.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5	ECLO-1000L-12M1	SEL DA EXORL 1000 12mm	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DA ExOnL 100000 12mth	\$780,000.00	ĸ	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-10KL	SEL DA ExOnL 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-10KL-12MT	SEL DA ExOnL 10000 12mth	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECLO-1500L	SEL DA ExOnL 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5		SEL DA ExOnL 1500 12mth	\$19,656.00		31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-150KL	SEL DA EXONL 150000 users	\$2,866,500.00		31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DA EXONL 150000 12mth	\$1,146,600.00		31%	\$791,154.00 \$226.044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ECLO-15KL ECLO-15KL-12MT	SEL DA ExOnL 15000 users SEL DA ExOnL 15000 12mth	\$327,600.00 \$131,040.00		31% 31%	\$226,044.00 \$90,417.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5 5	ECLO-15KL-12M1 ECLO-2000L	SEL DA EXORL 15000 12mm	\$59,150.00		31%	\$90,417.60 \$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DA ExOnL 2000 12mth	\$23,660.00	ĸ	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-20KL	SEL DA ExOnL 20000 users	\$414,960.00		31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS

			I		NVP LEVEL 1			NVP MAINTENA	NCE AND WAF	RRANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ECLO-20KL-12MT	SEL DA ExOnL 20000 12mth	\$165,984.00	K	31%	\$114,528.96	(PREMIUM) \$0.00	\$0.00	(BASIC) \$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECLO-25KL	SEL DA EXONL 25000 users	\$518,700.00	ĸ	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-25KL-12MT	SEL DA ExOnL 25000 12mth	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-3000L	SEL DA EXOnL 3000 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ECLO-3000L-12MT	SEL DA ExOnL 3000 12mth SEL DA ExOnL 35000 users	\$33,852.00 \$715,000.00	K K	31% 31%	\$23,357.88 \$493,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5		SEL DA EXONE 35000 daers SEL DA EXONE 35000 12mth	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-4000L	SEL DA ExOnL 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DA ExOnL 4000 12mth	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-500L	SEL DA EXONL 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ECLO-500L-12MT ECLO-50KL	SEL DA ExOnL 500 12mth SEL DA ExOnL 50000 users	\$8,190.00 \$1,007,500.00	K K	31% 31%	\$5,651.10 \$695,175.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ECLO-50KL-12MT	SEL DA EXONL 50000 12mth	\$403,000.00	ĸ	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-6000L	SEL DA ExOnL 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5		SEL DA ExOnL 6000 12mth	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ECLO-750L ECLO-750L-12MT	SEL DA ExOnL 750 users SEL DA ExOnL 750 12mth	\$29,250.00 \$11,700.00	K K	31% 31%	\$20,182.50 \$8,073.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ECLO-8000L	SEL DA EXONE 750 12mm	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ECLO-8000L-12MT		\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-100KL	SEL IDUFRAMEWORKCONNECTOR 100000	\$1,755,000.00	K	31%	\$1,210,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-10KL	SEL IDUFRAMEWORKCONNECTOR 10000	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	FC-1500L FC-150KL	SEL IDUFRAMEWORKCONNECTOR1500 SEL IDUFRAMEWORKCONNECTOR 150000	\$44,226.00 \$2,579,850.00	K K	31% 31%	\$30,515.94 \$1,780,096.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	FC-15KL	SEL IDUFRAMEWORKCONNECTOR 15000	\$294,840.00	ĸ	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-1KL	SEL IDUFRAMEWORKCONNECTOR 1000	\$33,170.00	K	31%	\$22,887.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-20KL	SEL IDUFRAMEWORKCONNECTOR 20000	\$373,464.00	K	31%	\$257,690.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-2500L	SEL IDUFRAMEWORKCONNECTOR 2500	\$63,473.00	K	31%	\$43,796.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	FC-25KL FC-2KL	SEL IDUFRAMEWORKCONNECTOR 25000 SEL IDUFRAMEWORKCONNECTOR 2000	\$466,830.00 \$53,235.00	K K	31% 31%	\$322,112.70 \$36,732.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	FC-3500L	SEL IDUFRAMEWORKCONNECTOR 3500	\$88,862.00	K	31%	\$61,314.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-35KL	SEL IDUFRAMEWORKCONNECTOR 35000	\$643,500.00	K	31%	\$444,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-3KL	SEL IDUFRAMEWORKCONNECTOR 3000	\$76,167.00	K	31%	\$52,555.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-4500L	SEL IDUFRAMEWORKCONNECTOR 4500 SEL IDUFRAMEWORKCONNECTOR 4000	\$110,565.00	K	31%	\$76,289.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS VARONIS
5 5	FC-4KL FC-500L	SEL IDUFRAMEWORKCONNECTOR 4000 SEL IDUFRAMEWORKCONNECTOR 500	\$98,280.00 \$18,428.00	K K	31% 31%	\$67,813.20 \$12,715.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	FC-50KL	SEL IDUFRAMEWORKCONNECTOR 50000	\$906,750.00	ĸ	31%	\$625,657.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-5KL	SEL IDUFRAMEWORKCONNECTOR 5000	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-6KL	SEL IDUFRAMEWORKCONNECTOR 6000	\$130,221.00	K	31%	\$89,852.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	FC-750L FC-7KL	SEL IDUFRAMEWORKCONNECTOR 750 SEL IDUFRAMEWORKCONNECTOR 7000	\$26,325.00 \$151,925.00	K K	31% 31%	\$18,164.25 \$104,828.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	FC-8KL	SEL IDUFRAMEWORKCONNECTOR 8000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	FC-9KL	SEL IDUFRAMEWORKCONNECTOR 9000	\$184,275.00	K	31%	\$127,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-1000L	SEL DA ODLite 1000	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-1000L-12MT	SEL DA ODLite 1000 12 mth term	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ODL-100KL ODL-100KL-12MT	SEL DA ODLite 100000 SEL DA ODLite 100000 12 mth term	\$1,950,000.00 \$780,000.00	K K	31% 31%	\$1,345,500.00 \$538,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ODL-10KL	SEL DA ODLite 10000	\$218,400.00	ĸ	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-10KL-12MT	SEL DA ODLite 10000 12 mth term	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-1500L	SEL DA ODLite 1500	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-1500L-12MT	SEL DA ODLite 1500 12 mth term	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ODL-150KL ODL-150KL-12MT	SEL DA ODLite 150000 SEL DA ODLite 150000 12 mth term	\$2,866,500.00 \$1,146,600.00	K K	31% 31%	\$1,977,885.00 \$791,154.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ODL-15KL	SEL DA ODLite 150000	\$327,600.00	ĸ	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-15KL-12MT	SEL DA ODLite 15000 12 mth term	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-2000L	SEL DA ODLite 2000	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ODL-2000L-12MT ODL-20KL	SEL DA ODLite 2000 12 mth term SEL DA ODLite 20000	\$23,660.00 \$414,960.00	K K	31% 31%	\$16,325.40 \$286,322.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ODL-20KL ODL-20KL-12MT	SEL DA ODLite 20000 SEL DA ODLite 20000 12 mth term	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-25KL	SEL DA ODLite 25000	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-25KL-12MT	SEL DA ODLite 25000 12 mth term	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-3000L	SEL DA ODLite 3000	\$84,630.00	K	31%	\$58,394.70 \$22,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-3000L-12M1 ODL-35KL	SEL DA ODLite 3000 12 mth term SEL DA ODLite 35000	\$33,852.00 \$715,000.00	K K	31% 31%	\$23,357.88 \$493,350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ODL-35KL ODL-35KL-12MT	SEL DA ODLite 35000 SEL DA ODLite 35000 12 mth term	\$286,000.00	K	31%	\$197,340.00		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-4000L	SEL DA ODLite 4000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-4000L-12MT	SEL DA ODLite 4000 12 mth term	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-500L ODL-500L-12MT	SEL DA ODLite 500	\$20,475.00	K	31%	\$14,127.75		\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ODL-500L-12M1	SEL DA ODLite 500 12 mth term SEL DA ODLite 50000	\$8,190.00 \$1,007,500.00	K K	31% 31%	\$5,651.10 \$695,175.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ODL-50KL-12MT	SEL DA ODLite 50000 12 mth term	\$403,000.00	ĸ	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5	ODL-6000L	SEL DA ODLite 6000	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-6000L-12MT	SEL DA ODLite 6000 12 mth term	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
5 5	ODL-750L ODL-750L-12MT	SEL DA ODLite 750 SEL DA ODLite 750 12 mth term	\$29,250.00 \$11,700.00	K K	31% 31%	\$20,182.50 \$8,073.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VARONIS VARONIS
5	ODL-750L-12M1	SEL DA ODLIte 750 12 min term SEL DA ODLite 8000	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VARONIS
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					NVP LEVEL 1			NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ODL-8000L-12MT	SEL DA ODLite 8000 12 mth term	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-100KL	SEL DATADSPOINT100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	SP-10KL SP-1500L	SEL DATADSPOINT10000 SEL DATADSPOINT1500	\$436,800.00 \$98,280.00	K K	31% 31%	\$301,392.00 \$67,813.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		/ARONIS /ARONIS
5	SP-150KL	SEL DATADSPOINT15000 SEL DATADSPOINT150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-15KL	SEL DATADSPOINT15000	\$655,200.00	ĸ	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-1KL	SEL DATADSPOINT1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-20KL	SEL DATADSPOINT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-2500L	SEL DATADSPOINT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-25KL	SEL DATADSPOINT25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-2KL	SEL DATADSPOINT2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	SP-3500L	SEL DATADSPOINT3500	\$197,470.00	K K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	SP-35KL SP-3KL	SEL DATADSPOINT35000 SEL DATADSPOINT3000	\$1,430,000.00 \$169,260.00	K	31% 31%	\$986,700.00 \$116,789.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		/ARONIS /ARONIS
5	SP-4500L	SEL DATADSPOINT4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-4KL	SEL DATADSPOINT4000	\$218,400.00	ĸ	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-500L	SEL DATADSPOINT500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-50KL	SEL DATADSPOINT50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	/ARONIS
5	SP-5KL	SEL DATADSPOINT5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-6KL	SEL DATADSPOINT6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SP-750L	SEL DATADSPOINT750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	SP-7KL SP-8KL	SEL DATADSPOINT7000	\$337,610.00	K K	31% 31%	\$232,950.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		/ARONIS
5	SP-9KL	SEL DATADSPOINT8000 SEL DATADSPOINT9000	\$364,000.00 \$409,500.00	K	31%	\$251,160.00 \$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		/ARONIS /ARONIS
5	SPLO-1000L	SEL DA SPOnILite 1000 users	\$36,855.00	ĸ	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5		SEL DA SPOnLite 1000 12mths	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-100KL	SEL DA SPOnlLite 100000 users	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	/ARONIS
5		SEL DA SPOnLite 100000 12mths	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-10KL	SEL DA SPOnlLite 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5		SEL DA SPOnLite 10000 12mths	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-1500L	SEL DA SPOnlLite 1500 users SEL DA SPOnLite 1500 12mths	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	SPLO-1500L-12M1 SPLO-150KL	SEL DA SPONLITE 1500 12mtns SEL DA SPONILITE 150000 users	\$19,656.00 \$2,866,500.00	K K	31% 31%	\$13,562.64 \$1,977,885.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		/ARONIS /ARONIS
5		SEL DA SPOnLite 150000 12mths	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-15KL	SEL DA SPOnILite 15000 users	\$327,600.00	ĸ	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-15KL-12MT	SEL DA SPOnLite 15000 12mths	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-2000L	SEL DA SPOnlLite 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	/ARONIS
5		SEL DA SPOnLite 2000 12mths	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-20KL	SEL DA SPOnILite 20000 users	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5		SEL DA SPOnLite 20000 12mths	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	SPLO-25KL	SEL DA SPONILITE 25000 users	\$518,700.00	K K	31% 31%	\$357,903.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-25KL-12MT SPLO-3000L	SEL DA SPOnLite 25000 12mths SEL DA SPOnlLite 3000 users	\$207,480.00 \$84,630.00	K	31%	\$143,161.20 \$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		/ARONIS /ARONIS
5		SEL DA SPOnLite 3000 12mths	\$33,852.00	ĸ	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-35KL	SEL DA SPOnlLite 35000 users	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-35KL-12MT	SEL DA SPOnLite 35000 12mths	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-4000L	SEL DA SPOnlLite 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	/ARONIS
5		SEL DA SPOnLite 4000 12mths	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-500L	SEL DA SPONILite 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5		SEL DA SPOnLite 500 12mths	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	SPLO-50KL SPLO-50KL-12MT	SEL DA SPOnlLite 50000 users SEL DA SPOnLite 50000 12mths	\$1,007,500.00 \$403,000.00	K K	31% 31%	\$695,175.00 \$278,070.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		/ARONIS /ARONIS
5	SPLO-6000L	SEL DA SPONLITE 50000 1211111S	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5		SEL DA SPOnLite 6000 12mths	\$57,876.00	ĸ	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-750L	SEL DA SPOnlLite 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-750L-12MT	SEL DA SPOnLite 750 12mths	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	SPLO-8000L	SEL DA SPOnlLite 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5		SEL DA SPOnLite 8000 12mths	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-100KL	SEL DATADVANTAGE UNIX FOR 100000 USER		K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	UX-10KL UX-1500L	SEL DATADVANTAGE UNIX FOR 10000 USERS SEL DATADVANTAGE UNIX FOR 1500 USERS	\$ \$436,800.00 \$98,280.00	K K	31% 31%	\$301,392.00 \$67,813.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		/ARONIS /ARONIS
5	UX-1500L UX-150KL	SEL DATADVANTAGE UNIX FOR 1500 USERS		K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ARONIS
5	UX-15KL	SEL DATADVANTAGE UNIX FOR 15000 USERS		K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-1KL	SEL DATADVANTAGE UNIX FOR 1000 USERS	\$73,710.00	ĸ	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-20KL	SEL DATADVANTAGE UNIX FOR 20000 USERS		K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-2500L	SEL DATADVANTAGE UNIX FOR 2500 USERS	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-25KL	SEL DATADVANTAGE UNIX FOR 25000 USERS		K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-2KL	SEL DATADVANTAGE UNIX FOR 2000 USERS	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-3500L	SEL DATADVANTAGE UNIX FOR 3500 USERS	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5 5	UX-35KL UX-3KL	SEL DATADVANTAGE UNIX FOR 35000 USERS SEL DATADVANTAGE UNIX FOR 3000 USERS	\$1,430,000.00 \$169,260.00	K K	31% 31%	\$986,700.00 \$116,789.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		/ARONIS /ARONIS
5	UX-4500L	SEL DATADVANTAGE UNIX FOR 3000 USERS	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		ARONIS
5	UX-4KL	SEL DATADVANTAGE UNIX FOR 4000 USERS	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-500L	SEL DATADVANTAGE UNIX FOR 500 USERS	\$40,950.00	ĸ	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		/ARONIS
5	UX-50KL	SEL DATADVANTAGE UNIX FOR 50000 USERS		K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	/ARONIS

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5         UX-6KL         SEL DATADVANTAGE UNIX FOR 6000 USERS         \$289,380.00         K         31%         \$199,672.20         \$0.00         \$0.00         \$0.00           5         UX-7SDL         SEL DATADVANTAGE UNIX FOR 750 USERS         \$85,000.00         K         31%         \$40,365.00         \$0.00         \$0.00         \$0.00           5         UX-7KL         SEL DATADVANTAGE UNIX FOR 7600 USERS         \$337,610.00         K         31%         \$232,950.90         \$0.00         \$0.00         \$0.00           5         UX-8KL         SEL DATADVANTAGE UNIX FOR 8000 USERS         \$364,000.00         K         31%         \$251,160.00         \$0.00         \$0.00         \$0.00           5         UX-9KL         SEL DATADVANTAGE UNIX FOR 9000 USERS         \$409,500.00         K         31%         \$225,555.00         \$0.00         \$0.00         \$0.00           5         UX-9NL         SEL DATADVANTAGE UNIX FOR 9000 USERS         \$409,500.00         K         31%         \$225,555.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VIRTUAL INSTRUMENTS
5         UX-750L         SEL DATADVANTAGE UNIX FOR 750 USERS         \$86,500.00         K         31%         \$40,365,00         \$0.00         \$0.00         \$0.00           5         UX-7KL         SEL DATADVANTAGE UNIX FOR 7000 USERS         \$337,610.00         K         31%         \$232,950.90         \$0.00         \$0.00         \$0.00           5         UX-8KL         SEL DATADVANTAGE UNIX FOR 8000 USERS         \$364,000.00         K         31%         \$251,160.00         \$0.00         \$0.00         \$0.00           5         UX-9KL         SEL DATADVANTAGE UNIX FOR 8000 USERS         \$409,500.00         K         31%         \$228,2555.00         \$0.00         \$0.00         \$0.00           5         VARONIS-30DAY         SEL VARONIS DATADVANTAGE SUDAY FREET         \$0.00         K         31%         \$226,000         \$0.00 <td>\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00</td> <td>\$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VIRTUAL INSTRUMENTS</td>	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VIRTUAL INSTRUMENTS
5         UX-7KL         SEL DATADVANTAGE UNIX FOR 7000 USERS         \$337,610.00         K         31%         \$232,950.90         \$0.00         \$0.00         \$0.00           5         UX-8KL         SEL DATADVANTAGE UNIX FOR 8000 USERS         \$340,000.00         K         31%         \$251,160.00         \$0.00         \$0.00         \$0.00           5         UX-9KL         SEL DATADVANTAGE UNIX FOR 9000 USERS         \$409,500.00         K         31%         \$282,555.00         \$0.00         \$0.00         \$0.00           5         VARONIS-30DAY         SEL VARONIS DATADVANTAGE 30DAY FREET         \$0.00         K         31%         \$0.00         \$0.00         \$0.00         \$0.00           5         100-100199         SEL SW VWisdom Server Dept Lic         \$40,000.00         K         31%         \$14,861.22         \$0.00         \$0.00         \$0.00           5         100-100206-AA         SEL AS ProbeSW-024 Lic Ann'I         \$258.00         K         31%         \$178.02         \$0.00         \$0.00         \$0.00           5         100-100207-AA         SEL AS ProbeSW-024 Lic Ann'I         \$258.00         K         31%         \$178.02         \$0.00         \$0.00         \$0.00           5         100-100209-AA         SEL AS ProbeSW-032	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VIRTUAL INSTRUMENTS
5         UX-8KL         SEL DATADVANTAGE UNIX FOR 8000 USERS         \$364,000.00         K         31%         \$251,160.00         \$0.00         \$0.00         \$0.00           5         UX-9KL         SEL DATADVANTAGE UNIX FOR 9000 USERS         \$409,000.00         K         31%         \$282,555.00         \$0.00         \$0.00         \$0.00           5         VARONIS-30DAY         SEL VARONIS DATADVANTAGE 30DAY FREET         \$0.00         K         31%         \$0.00         \$0.00         \$0.00         \$0.00           5         100-100198         SEL SW VWisdom Server Dept Lic         \$40,000.00         K         31%         \$27,600.00         \$0.00         \$0.00         \$0.00           5         100-100199         SEL SW VWisdom Server Dept Lic         \$21,538.00         K         31%         \$14,861.22         \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VARONIS \$0.00 VARONIS \$0.00 VARONIS \$0.00 VIRTUAL INSTRUMENTS
5         VARONIS-30DAY         SEL VARONIS DATADVANTAGE 30DAY FREET         \$0.00         K         31%         \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VARONIS \$0.00 VIRTUAL INSTRUMENTS
5         100-100198         SEL SW VWisdom Server Ent Lic         \$40,000.00         K         31%         \$27,600.00         \$0.00         \$0.00         \$0.00           5         100-100199         SEL SW VWisdom Server Dept Lic         \$21,538.00         K         31%         \$14,861.22         \$0.00         \$0.00         \$0.00           5         100-100206-AA         SEL AS ProbeSW-024 Lic Ann'I         \$258.00         K         31%         \$178.02         \$0.00         \$0.00         \$0.00           5         100-100207-AA         SEL AS ProbeSW-032 Lic Ann'I         \$351.00         K         31%         \$242.19         \$0.00         \$0.00         \$0.00           5         100-100208-AA         SEL AS ProbeSW-192 Lic Ann'I         \$2,123.00         K         31%         \$1,464.87         \$0.00         \$0.00         \$0.00           5         100-100209-AA         SEL AS ProbeSW-256 Lic Ann'I         \$2,243.00         K         31%         \$1,464.87         \$0.00         \$0.00         \$0.00           5         100-100210-AA         SEL AS ProbeSW-336 Lic Ann'I         \$3,729.00         K         31%         \$2,573.01         \$0.00         \$0.00         \$0.00           5         100-100217-AA         SEL AS ProbeSW-334 Lic Ann'I	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5         100-100199         SEL SW VWisdom Server Dept Lic         \$21,538.00         K         31%         \$14,861.22         \$0.00         \$0.00         \$0.00           5         100-10020F-AA         SEL AS ProbeSW-024 Lic Ann'I         \$288.00         K         31%         \$178.02         \$0.00         \$0.00         \$0.00           5         100-10020F-AA         SEL AS ProbeSW-032 Lic Ann'I         \$351.00         K         31%         \$242.19         \$0.00         \$0.00         \$0.00           5         100-10020F-AA         SEL AS ProbeSW-192 Lic Ann'I         \$2,123.00         K         31%         \$1,464.87         \$0.00         \$0.00         \$0.00           5         100-10020F-AA         SEL AS ProbeSW-396 Lic Ann'I         \$2,843.00         K         31%         \$1,961.67         \$0.00         \$0.00         \$0.00           5         100-100210-AA         SEL AS ProbeSW-336 Lic Ann'I         \$3,729.00         K         31%         \$2,573.01         \$0.00         \$0.00         \$0.00           5         100-100211-AA         SEL AS ProbeSW-334 Lic Ann'I         \$4,246.00         K         31%         \$2,929.74         \$0.00         \$0.00         \$0.00           5         100-100215-AA         SEL AS ProbeSW-528 Lic Ann'I	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	
5         100-100206-AA         SEL AS ProbeSW-024 Lic Ann'I         \$258.00         K         31%         \$178.02         \$0.00         \$0.00         \$0.00           5         100-100207-AA         SEL AS ProbeSW-032 Lic Ann'I         \$351.00         K         31%         \$242.19         \$0.00         \$0.00         \$0.00           5         100-100209-AA         SEL AS ProbeSW-192 Lic Ann'I         \$2,123.00         K         31%         \$1,464.87         \$0.00         \$0.00         \$0.00           5         100-100209-AA         SEL AS ProbeSW-256 Lic Ann'I         \$2,843.00         K         31%         \$1,961.67         \$0.00         \$0.00         \$0.00           5         100-100210-AA         SEL AS ProbeSW-336 Lic Ann'I         \$3,729.00         K         31%         \$2,573.01         \$0.00         \$0.00         \$0.00           5         100-100211-AA         SEL AS ProbeSW-384 Lic Ann'I         \$4,246.00         K         31%         \$2,929.74         \$0.00         \$0.00         \$0.00           5         100-100212-AA         SEL AS ProbeSW-528 Lic Ann'I         \$4,246.00         K         31%         \$4,037.88         \$0.00         \$0.00         \$0.00           5         100-100213-AA         SEL AS ProbeSW-528 Lic Ann'I	\$0.00 \$0.00 \$0.00 \$0.00	
5         100-100208-AA         SEL AS ProbeSW-192 Lic Ann'I         \$2,123.00         K         31%         \$1,464.87         \$0.00         \$0.00         \$0.00           5         100-100210-AA         SEL AS ProbeSW-256 Lic Ann'I         \$2,843.00         K         31%         \$1,961.67         \$0.00         \$0.00         \$0.00           5         100-100210-AA         SEL AS ProbeSW-336 Lic Ann'I         \$3,729.00         K         31%         \$2,573.01         \$0.00         \$0.00         \$0.00           5         100-100211-AA         SEL AS ProbeSW-384 Lic Ann'I         \$4,246.00         K         31%         \$2,929.74         \$0.00         \$0.00         \$0.00           5         100-100213-AA         SEL AS ProbeSW-528 Lic Ann'I         \$5,852.00         K         31%         \$4,037.88         \$0.00         \$0.00         \$0.00           5         100-100213         SEL SW ProbeVM-528 Lic Ann'I         \$1,523.00         K         31%         \$1,050.87         \$0.00         \$0.00         \$0.00           5         100-100213-AA         SEL AS Vphere-001 Lic Ann I         \$148.00         K         31%         \$102.12         \$0.00         \$0.00         \$0.00           5         100-100214-AA         SEL AS ProbeVM-050 Lic Ann'I		\$0.00 VIRTUAL INSTRUMENTS
5         100-100209-AA         SEL AS ProbeSW-256 Lic Ann'I         \$2,843.00         K         31%         \$1,961.67         \$0.00         \$0.00         \$0.00           5         100-100210-AA         SEL AS ProbeSW-336 Lic Ann'I         \$3,729.00         K         31%         \$2,573.01         \$0.00         \$0.00         \$0.00           5         100-100211-AA         SEL AS ProbeSW-334 Lic Ann'I         \$4,246.00         K         31%         \$2,929.74         \$0.00         \$0.00         \$0.00           5         100-100212-AA         SEL AS ProbeSW-528 Lic Ann'I         \$5,852.00         K         31%         \$4,037.88         \$0.00         \$0.00         \$0.00           5         100-100213         SEL SW ProbeVM-001 vSphere Lic         \$1,523.00         K         31%         \$1,050.87         \$0.00         \$0.00         \$0.00           5         100-100213-AA         SEL AS Vsphere-001 Lic Ann'I         \$148.00         K         31%         \$1,050.87         \$0.00         \$0.00         \$0.00           5         100-100214-AA         SEL AS ProbeVM-010 Lic Ann'I         \$1,477.00         K         31%         \$1,019.13         \$0.00         \$0.00         \$0.00           5         100-100215-AA         SEL AS ProbeVM-050 Lic Ann'I </td <td>\$0.00 \$0.00</td> <td>\$0.00 VIRTUAL INSTRUMENTS</td>	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5         100-100210-AA         SEL AS ProbeSW-336 Lic Ann'I         \$3,729.00         K         31%         \$2,573.01         \$0.00         \$0.00         \$0.00           5         100-100211-AA         SEL AS ProbeSW-338 Lic Ann'I         \$4,246.00         K         31%         \$2,929.74         \$0.00         \$0.00         \$0.00           5         100-100212-AA         SEL AS ProbeSW-528 Lic Ann'I         \$5,852.00         K         31%         \$4,037.88         \$0.00         \$0.00         \$0.00           5         100-100213         SEL SW ProbeVM-001 vSphere Lic         \$1,523.00         K         31%         \$1,050.87         \$0.00         \$0.00         \$0.00           5         100-100213-AA         SEL AS Vsphere-001 Lic Ann I         \$148.00         K         31%         \$102.12         \$0.00         \$0.00         \$0.00           5         100-100214-AA         SEL AS ProbeVM-010 Lic Ann'I         \$1,477.00         K         31%         \$1,019.13         \$0.00         \$0.00           5         100-100215-AA         SEL AS ProbeVM-050 Lic Ann'I         \$7,385.00         K         31%         \$5,095.65         \$0.00         \$0.00	<b>#0.00 #0.00</b>	\$0.00 VIRTUAL INSTRUMENTS
5         100-100211-AA         SEL AS ProbeSW-384 Lic Ann'l         \$4,246.00         K         31%         \$2,929,74         \$0.00         \$0.00         \$0.00           5         100-100212-AA         SEL AS ProbeSW-528 Lic Ann'l         \$5,852.00         K         31%         \$4,037.88         \$0.00         \$0.00         \$0.00           5         100-100213         SEL SW ProbeVM-001 vSphere Lic         \$1,523.00         K         31%         \$10,50.87         \$0.00         \$0.00         \$0.00           5         100-100213-AA         SEL AS VSphere-001 Lic Ann l         \$148.00         K         31%         \$102.12         \$0.00         \$0.00         \$0.00           5         100-100214-AA         SEL AS ProbeVM-010 Lic Ann'l         \$1,477.00         K         31%         \$1,019.13         \$0.00         \$0.00         \$0.00           5         100-100215-AA         SEL AS ProbeVM-050 Lic Ann'l         \$7,385.00         K         31%         \$5,095.65         \$0.00         \$0.00         \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5         100-100212-AA         SEL AS ProbeSW-528 Lic Ann'l         \$5,852.00         K         31%         \$4,037.88         \$0.00         \$0.00         \$0.00           5         100-100213         SEL SW ProbeVM-001 vSphere Lic         \$1,523.00         K         31%         \$1,050.87         \$0.00         \$0.00         \$0.00           5         100-100213-AA         SEL AS VSphere-001 Lic Ann'l         \$148.00         K         31%         \$102.12         \$0.00         \$0.00         \$0.00           5         100-100214-AA         SEL AS ProbeVM-010 Lic Ann'l         \$1,477.00         K         31%         \$1,019.13         \$0.00         \$0.00         \$0.00           5         100-100215-AA         SEL AS ProbeVM-050 Lic Ann'l         \$7,385.00         K         31%         \$5,095.65         \$0.00         \$0.00         \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5     100-100213-AA     SEL AS vSphere-001 Lic Ann I     \$148.00     K     31%     \$102.12     \$0.00     \$0.00     \$0.00       5     100-100214-AA     SEL AS ProbeVM-010 Lic Ann'I     \$1,477.00     K     31%     \$1,019.13     \$0.00     \$0.00     \$0.00       5     100-100215-AA     SEL AS ProbeVM-050 Lic Ann'I     \$7,385.00     K     31%     \$5,095.65     \$0.00     \$0.00     \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100214-AA SEL AS ProbeVM-010 Lic Ann'l \$1,477.00 K 31% \$1,019.13 \$0.00 \$	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100215-AA SEL AS ProbeVM-050 Lic Ann'l \$7,385.00 K 31% \$5,095.65 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
3 .33 .332.10 OLE 077   1000 0791   100 0791   101 070	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100216-AA SEL AS vSphere-100 Lic Ann I \$14,769.00 K 31% \$10,190.61 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100217-AA SEL AS ProbeVM-500 Lic Ann'I \$73,846.00 K 31% \$50,953.74 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100276 SEL HW PCbl OM3 2F LC-LC 2M \$62.00 K 31% \$42.78 \$0.00 \$0.00 \$0.00 5 100-100278 SEL HW PCbl OM3 2F LC-LC 3M \$69.00 K 31% \$47.61 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100278 SEL HW PCbl OM3 2F LC-LC 3M \$69.00 K 31% \$47.61 \$0.00 \$0.00 \$0.00 5 100-100280 SEL HW PCbl OM3 2F LC-LC 5M \$77.00 K 31% \$53.13 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-100288 SEL HW TCV-008LFLFLF-57-RP Cass \$1,692.00 K 31% \$1,167.48 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100290 SEL HW TCV-012LRLFLF-57-RP Cass \$2,538.00 K 31% \$1,751.22 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100292 SEL HW TCV-012MRLFLF-57-OB Cass \$2,538.00 K 31% \$1,751.22 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100293 SEL HW TCV-024MRLFMR-57-OB Cass \$5,077.00 K 31% \$3,503.13 \$0.00 \$0.00 \$0.00 \$ 5 100-100300 SEL HW TPS-010F TCV TAP Shelf 1U \$285.00 K 31% \$196.65 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100300 SEL HW TPS-01OF TCV TAP Shelf 1U \$285.00 K 31% \$196.65 \$0.00 \$0.00 \$0.00 5 100-100301 SEL HW TPS-01OS TCV TAP Shelf 1U \$192.00 K 31% \$132.48 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-100346 SEL HW ProbeFC8 8G MM \$36,923.00 K 31% \$25,476.87 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100602 SEL SW FC8-0802 2 Link Lic \$21,538.00 K 31% \$14,861.22 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100602-AA SEL AS ProbeFC8-0802 Lic Ann'I \$2,031.00 K 31% \$1,401.39 \$0.00 \$0.00 \$0.00	\$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100603 SEL SW FC8-0808 8 Link Lic \$86,154.00 K 31% \$59,446.26 \$0.00 \$0.0	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100603-AA SEL AS ProbeFC8-0808 Lic Ann'l \$8,031.00 K 31% \$5,541.39 \$0.00 \$0.00 \$0.00 5 100-100617-AA SEL AS ProbeSWAG-24 Lic Ann'l \$37.00 K 31% \$25.53 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-100618-AA SEL AS ProbeSWAG-192 Lic Ann'l \$351.00 K 31% \$242.19 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100619-AA SEL AS ProbeSWAG-528 Lic Ann'l \$978.00 K 31% \$674.82 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-100837 SEL HW ProbeFC8/-HD FRU Pwr Sup \$846.00 K 31% \$583.74 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101019 SEL HW Mob Rack Cab Probe \$17,308.00 K 31% \$11,942.52 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101049 SEL HW Pwr Cord C19-520 20A 15FT \$92.00 K 31% \$63.48 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101050 SEL HW Pwr Cord C19-620 20A 15FT \$85.00 K 31% \$58.65 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101051 SEL HW Pwr Cord C19-615 15A 15FT \$85.00 K 31% \$58.65 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101052 SEL HW Pwr Cord C13-515 18IN x2 \$11.00 K 31% \$7.59 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101053 SEL HW Pwr Cord C13-515 6FT x2 \$17.00 K 31% \$11.73 \$0.00 \$0.00 \$0.00 5 100-101054 SEL HW Pwr Cord C13-C14 6FT x2 \$23.00 K 31% \$15.87 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101055 SEL HW Pur Cord C13-C14 18lN x2 \$14.00 K 31% \$9.66 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101056 SEL HW Pwr Cord C13-CEE77 2M x2 \$20.00 K 31% \$13.80 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101057 SEL HW Pwr Cord C13-1363 2M x2 \$31.00 K 31% \$21.39 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101058 SEL HW Pwr Cord C13-C14 3FT x2 \$17.00 K 31% \$11.73 \$0.00 \$0.00 \$0.00 5 100-101085 SEL HW PCЫ OM3 12F MPOf-LC 2M \$462.00 K 31% \$318.78 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101065 SEL HW PC01 OM3 2F LC-LC 10M \$100.00 K 31% \$59.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101228 SEL HW PCbl OM3 2F LC-LC 15M \$100.00 K 31% \$69.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101231 SEL HW ProbeFC8-HD 8G MM \$52,308.00 K 31% \$36,092.52 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101281 SEL HW Fibins CIT Kit MPO Addon \$4,462.00 K 31% \$3,078.78 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101309 SEL HW Fiblns CIT Kit Refill \$2,231.00 K 31% \$1,539.39 \$0.00 \$0.00 \$0.00 \$ 5 100-101310 SEL HW Fiblns CIT MPO Refill \$538.00 K 31% \$371.22 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101311 SEL HW TOO OM 3 FE LCLC 2M x2 \$208.00 K 31% \$143.52 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101312 SEL HW TCbl OM3 12F MPOILC 2M x2 \$885.00 K 31% \$610.65 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101313 SEL HW TCbl OM3 1F LCSC 2M x2 \$208.00 K 31% \$143.52 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101314 SEL HW TCbi OM3 1F LCMU 2M x2 \$231.00 K 31% \$159.39 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101315 SEL HW TCbl OM3 12F MPOmLC 2M x2 \$885.00 K 31% \$610.65 \$0.00 \$0.0	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101318 SEL HW Ship Rack Cab 1 Probe \$91,231.00 K 31% \$0,309.39 \$0.00 \$0.00 \$0.00 50.00 50.00 50.00 \$0.	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101322 SEL HW ProbeFC8/-HD FRU Fan \$577.00 K 31% \$398.13 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101324 SEL HW Rack Shelf 1U 20 \$485.00 K 31% \$334.65 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101325 SEL HW Rack Shelf 1U 24 \$577.00 K 31% \$398.13 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101343 SEL SW FC8HD-0816 16 Link Lic \$120,000.00 K 31% \$82,800.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101343-AA SEL AS ProbeFC8-0816 Lic Ann'l \$11,077.00 K 31% \$7,643.13 \$0.00 \$0.0	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS
5 100-101566 SEL HW SFP 8GFC 850NM MM HS x16 \$7,308.00 K 31% \$5,042.52 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS
5 100-101570 SEL HW Fiblns Cass Refill \$615.00 K 31% \$424.35 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VIRTUAL INSTRUMENTS

Description   Description						N	VP LEVEL 1		NVP MAINTENAI	NCE AND WAR	RANTY UPGRADE	NET PRICE		
Second Content	BAND	sku	DESCRIPTION				NVP LEVEL 1 NET PRICE	ANNUAL		ANNUAL			RENEWAL	
\$ 100 - 100   \$ 100 - 100   \$ 100	5	100-101571	SEL HW FibIns MPO Cass Refill	\$692.00	K	31%	\$477.48	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
0.000   0.00														
1														
1.0   1.0														
1														
5   10-10-10-10-10-10-10-10-10-10-10-10-10-1	-													
Section   1985														
5 NO100-06-24  5 NO100-06-24  5 NO100-06-24  5 NO100-06-24  5 NO100-06-24  5 NO100-06-25  5 NO														
Decided   Control   Cont	5		SEL AS ProbeFC8-0848 Lic Ann'l			31%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5   10   10   10   10   10   10   10	5	100-102064	SEL HW TCV-024MRLFMR-57-EB Cass	\$5,077.00		31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Strict (1900)   Strict (1900							*,							
S   00 000077   SEE, SPV WINDOWN PARTIER IEEE   MS   250 00   C   25														
5   101   102777   102   103														
5 00 0000072														
5   101-102077   SE, ILIM PA 420 FREAD PROVIDED   SSS, SSS, SSS, SSS, SSS, SSS, SSS, S	-													
5 101-10207 SEL INF A CHOPEN BY DO ADDRESS SELDO K 314. SAGE 50.00 SD.00														
5 00 10 10 10 10 10 10 10 10 10 10 10 10	5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB	\$346.00		31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5   101-102077   SEL WY PROPERTY PROPERTY   1500   SO   SO   SO   SO   SO   SO   SO	5													
6   100   1000000000000000000000000000	-								*					
5 100-102002 SEL HVP ProprietO-HUPP (Receips Mr. 1930) SUI O														
5 100-102209   SEL SP PRESENT OF PATE   1,100.00   K   31%   ST 222   SO.00   SO.00   30.00														
5   100-10227   ASE, SP PROMESWO-010 PATE   51,108.00   K   31%   \$76.92   \$0.00   \$														
Str.   100-1022FAA   SELA APPROXEMY/OFFINE   \$1,316.00   K   31%   \$7,056.00   \$3.00														
5 100-102279 AS SEL SW ProbesWW-010 to Part Let \$11-386.00 K 37% \$74-62.50 \$30.01 \$50.00 \$50.	-													
S   100-102299   SEL SEY ProbeSMAP (-01) Le Amril   \$18.00   K   311%   \$12.42   \$2.00   \$0.														
6   100-10229-AA   SEL AS ProceSWARG-07 DE LAW   \$18.00   K   31%   \$12.242   \$0.00	5	100-102268-AA	SEL AS ProbeSW-100 Lic Ann'l	\$1,108.00		31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
Section   100-102770A   SEL SNY Probab/NAC-100 Port Let   \$5,650.00   K   31%   \$1.00   \$2.00   \$5.00   \$0.0														
S   100-102270-AA   SEL ASP (ProbeSWARG-10-LEA Am)	-								*					
5   100-102271   SEL SW PocketTA-PAOR I Note Lie   \$1,760.00   K   31%   \$1,220.61   \$0.00														
5   100-102272-A   SEL AS Probeblish?-POOL Le Amil   \$166.00   K   31%   \$114.54   \$3.00   \$														
5   100-102272 AS   SEL SW Probability - 100 Le Amil   \$176,823.00   \$3.00														
5   100-102272-A														
5   100-102311   SEL HW PA 4210 Sek Mein Kri   \$115.00   K   31%   \$326.22   \$0.00	5													
5   100-102375   SEL HM ProbePC-1602-4 Chass   \$76,923.00   K   31%   \$33,076.87   \$0.00   \$	5	100-102301	SEL HW PA 4210 Std Mnt Kit			31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5 100-102455 SEL HVP Probe-CGAMI Shilly Mink Kit \$115.00 K 311% \$79.35 \$0.00 \$														
5 100-102467 SEL HW ProbeFCRAIR RAM PTUS \$115.00 K 3116, 579.35 \$0.00 \$0														
5 100-102469 SEL HW ProbeFCRAIR K Aget 1/35 \$115.00 K 31% \$79.35 \$0.00 \$	-													
5 100-102490 SEL HWT PA-4210 RK A902 LUS5 \$115.00 K 31% \$79.35 \$0.00 \$0.														
5 100-102491 SEL HWTCV-00ELFLF-58-RP Cass \$1,846,00 K 31% \$1,272.74 \$0.00 \$0.0														
5 100-102991 SEL HW TCV-012LRLF-5-SRP Ceas \$2,769.00 K 31% \$1,496.61 \$0.00 \$0.														
5 100-102590 SEL HW TOV-012LRLELF-97-RP Cass \$2,169.00 K 31% \$1,496.61 \$0.00 \$														
5 100-102580 SEL HW SPP 4-Link Kit Rig SM SR \$4,308.00 K 31% \$2,972.52 \$0.00 \$	5	100-102500				31%	\$1,496.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
5 100-102581 SEL SV Link Lie 8G 4-Link Kin 124,615.00 K 31% \$16,984.35 \$0.00 \$	5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS	\$3,077.00			\$2,123.13	\$0.00		\$0.00	\$0.00		\$0.00	VIRTUAL INSTRUMENTS
5 100-102581-AA SEL AS LINKLE 80 4LINK KIT ÅMTI \$2,215.00 K 31% \$1,528.35 \$0.00 \$0.0														
5 100-102582 SEL SV Link Lic 8G FUH FC8-HD48 \$203,077.00 K 31% \$140,123.13 \$0.00 \$0.														
5 100-102583-AA SEL AS LIKLIE 06 FC16-C24 \$100,000.00 K 31% \$15,923.13 \$0.00 \$	-								*					
5   100-102583														
5 100-102589-A SEL AS LINLIG BG FC16G24 Ann'I \$13,282.00 K 31% \$9,171.48 \$0.00														
5 100-102584-AA SEL AS LINKLIG 8G FC8-HD Ann'I \$8,862.00 K 31% \$5,114.78 \$0.00														
5 100-102595 SEL SW Link Lic 16G 4-Link Kit	5	100-102584	SEL SW Link Lic 8G Full FC8-HD	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5 100-102595-AA SEL AS LINLIL: 16G \$4Link kit Ann'l \$2,954.00 K 31% \$2,038.26 \$0.00	5	100-102584-AA	SEL AS LnkLic 8G FC8-HD Ann'I	\$8,862.00	K	31%	\$6,114.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5 100-102596 SEL SW Link Lic 16G FullFC16G24 \$138,462.00 K 31% \$95,538.78 \$0.00 \$0.0	5													
5 100-102596-AA SEL AS LIALIG 16G FC16G24 Ann! \$17,723.00 K 31% \$12,228.87 \$0.00 \$0.														
5 100-102614 SEL HW SFP 4-Link Kit 16G MM UHS \$6,154.00 K 31% \$4,246.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102618 SEL HW SFP 4-Link Kit 16G SM SR \$7,385.00 K 31% \$5,095.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102618 SEL HW SFP 4-Link Kit 16G SM SR \$7,385.00 K 31% \$63.618 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102624 SEL Opt patch cable 50m OM4 MM LC-LC 2M \$88.00 K 31% \$60.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102625 SEL Opt patch cable 50m OM4 MM LC-LC 3M \$92.00 K 31% \$63.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102626 SEL Opt patch cable 50m OM4 MM LC-LC 5M \$92.00 K 31% \$70.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102626 SEL Opt patch cable 50m OM4 MM LC-LC 5M \$102.00 K 31% \$70.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102627 SEL Opt patch cable 50m OM4 MM LC-LC 5M \$19.00 K 31% \$70.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102645 SEL SW ProbeVM-001 HyperV Lic \$754.00 K 31% \$520.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102646 SEL SW ProbeVM-001 HyperV Lic \$75,385.00 K 31% \$520.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102646 SEL SW ProbeVM-100 HyperV Lic \$75,385.00 K 31% \$52,015.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647 SEL SW ProbeVM-100 HyperV Lic \$75,385.00 K 31% \$5.005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647-AA SEL AS ProbeVM-100 HyperV Ann'l \$74.00 K 31% \$52.015.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647-AA SEL AS ProbeVM-001 PowerVM Ann'l \$74.00 K 31% \$52.015.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647-AA SEL AS ProbeVM-001 PowerVM Ann'l \$74.00 K 31% \$52.015.65 \$0.00 \$0.00 \$0.00														
5 100-102615 SEL HW SFP 4-Link Kit 16G SM SR \$7,385.00 K 31% \$5,095.65 \$0.00 \$	-								,		****			
5 100-102618 SEL HW SFP 16GFC 1310NM SM LR \$92.00 K 31% \$63.61.8 \$0.00 \$	_													
5 100-102624 SEL Opt patch cable 50m OM4 MM LC-LC 2M \$88.00 K 31% \$60.72 \$0.00														
5 100-102625 SEL Opt patch cable 50um OM4 MM LC-LC 3M \$92.00 K 31% \$63.48 \$0.00 \$0.0														
5 100-102627 SEL Opt patch cable 50um OM4 MM LCLC 10M \$129.00 K 31% \$89.01 \$0.00 \$0.	5		SEL Opt patch cable 50um OM4 MM LC-LC 3M	\$92.00	K			\$0.00	\$0.00	\$0.00				
5 100-102645 SEL SW ProbeVM-001 HyperV Lic \$754.00 K 31% \$520.26 \$0.00 \$		100-102626	SEL Opt patch cable 50um OM4 MM LC-LC 5M	\$102.00	K						\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5 100-102645-AA SEL AS ProbeVM-001 Hyper-V Ann'l \$74.00 K 31% \$51.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102646 SEL SW ProbeVM-100 Hyper-V Ann'l \$75,385.00 K 31% \$52,015.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647-AS SEL AS ProbeVM-010 Power/VM Lic \$76,385.00 K 31% \$5,095.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647-AS SEL SW ProbeVM-001 Power/VM Lic \$762.00 K 31% \$525.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647-AS SEL AS ProbeVM-001 Power/VM Ann'l \$74.00 K 31% \$51.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS														
5 100-102646 SEL SW ProbeVM-100 HyperV Lic \$75,385.00 K 31% \$52,015.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102646-AA SEL AS ProbeVM-001 PowerVM Lic \$762.00 K 31% \$5,095.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 5 100-102647-AA SEL AS ProbeVM-001 PowerVM Ann'l \$74.00 K 31% \$51.06 \$0.00 \$														
5 100-102646-AA SEL AS ProbeVM-100 Hyper-V Ann'I \$7,385.00 K 31% \$5,095.65 \$0.00 \$0.														
5 100-102647 SEL SW ProbeVM-001 PowerVM Lic \$762.00 K 31% \$525.78 \$0.00	-													
5 100-102647-AA SEL AS ProbeVM-001 PowerVM Ann'I \$74.00 K 31% \$51.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00														
	5													

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102648-AA	SEL AS ProbeVM-100 PowerVM Ann'l	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102697	SEL HW ProbeFC-16G-12 Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5 5	100-102698 100-102700	SEL HW ProbeNAS-10G-16 Chass SEL CABLE OM4 MM MTP MALE - LC B	\$107,692.00 \$392.00	K K	31% 31%	\$74,307.48 \$270.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS
5	100-102700	SEL CABLE OM4 MM MTP FEMALE2M12F	\$374.00	K	31%	\$270.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102702	SEL CABLE OS2 SM MTP MALE 2M12F	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102703	SEL CABLE OS2 SM MTP FEMALE2M12F	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102739	SEL HW PCbl OM4 12F MTPmLC 3M	\$471.00	K	31%	\$324.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102740	SEL HW PCbl OM4 12F MTPfLC 3M	\$449.00	K	31%	\$309.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102741	SEL HW PCbl OM4 12F MTPmLC 5M	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5 5	100-102742 100-102743	SEL HW PCbl OM4 12F MTPfLC 5M SEL HW PCbl OM4 12F MTPmLC 10M	\$497.00 \$649.00	K K	31% 31%	\$342.93 \$447.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS
5	100-102743	SEL HW PCbi OM4 12F MTPfLC 10M	\$623.00	K	31%	\$429.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102745	SEL HW PCbl OS2 SM 12F MTPmLC 3M	\$309.00	K	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102746	SEL HW PCbl OS2 SM 12F MTPfLC 3M	\$283.00	K	31%	\$195.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102747	SEL HW PCbl OS2 SM 12F MTPmLC 5M	\$318.00	K	31%	\$219.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102748	SEL HW PCbl OS2 SM 12F MTPfLC 5M	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5 5	100-102749 100-102750	SEL HW PCbl OS2 SM 12F MTPmLC10M SEL HW PCbl OS2 SM 12F MTPfLC10M	\$351.00	K K	31% 31%	\$242.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS
5	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass	\$329.00 \$2,358.00	K	31%	\$227.01 \$1,627.02	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass	\$3,448.00	ĸ	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102791	SEL SW Link Lic NAS 10G 1Active	\$6,923.00	K	31%	\$4,776.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5 5	100-102791-AA 100-102792	SEL AS LnkLic 10G 1Lnk Actv Annl SEL SW Link Lic NAS 10G 1Passive	\$738.00 \$1,846.00	K K	31% 31%	\$509.22 \$1,273.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS
5	100-102792 100-102792-AA	SEL AS LnkLic 10G 1Lnk Pasy Annl	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102793	SEL SW Link Lic 10G FullNAS10G16	\$93,846.00	ĸ	31%	\$64,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102793-AA	SEL AS LnkLic 10G NAS10G16 Ann'l	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102794	SEL SW Target Lic 10G 4-Tgt Kit	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102794-AA	SEL AS TgtLic 10G 4Tgt Kit Ann'l	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5 5	100-102795 100-102795-AA	SEL SW Link Lic 10G 4-Link Kit SEL AS LnkLic 10G 4Lnk Kit Ann'l	\$36,923.00	K K	31% 31%	\$25,476.87 \$2,547.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS
5	100-102795-AA 100-102796	SEL SW LinkLic 10G FullFCoE10G24	\$3,692.00 \$152,308.00	K	31%	\$2,547.46 \$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS
5	100-102796-AA	SEL AS LnkLic 10G FCoE10G24 Annl	\$15,231.00	ĸ	31%	\$10,509.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102797	SEL SW Link Lic 8G Full FC16G12	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102797-AA	SEL AS LnkLic 8G FC16G12 Ann'l	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5	100-102798	SEL SW Link Lic 16G Full FC16G12	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5 5	100-102798-AA	SEL AS LnkLic 16G FC16G12 Ann'l	\$9,231.00	K K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VIRTUAL INSTRUMENTS
5 5	100-102799 11-1909-LIC	SEL HW ProbeFCoE-10G-24 Chass SEL Mrg Win/ Hw Mig 1 Dev TI 6M Min 10	\$76,923.00 \$55.00	K	31% 31%	\$53,076.87 \$37.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VIRTUAL INSTRUMENTS VMWARE
5	1162-LIC	SEL 1162-LIC VF-STD-ADV-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1164-LIC	SEL 1164-LIC VF-STD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1165-LIC	SEL 1165-LIC VF-ADV-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1271-LIC	SEL 1271-LIC THIN-100PK-F	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	1433-LIC	SEL 1433-LIC VF-DD2-25VM-F	\$20,625.00	K K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		VMWARE
5 5	1591-LIC 1593-LIC	SEL 1591-LIC CA-DEVK-F SEL 1593-LIC CA-AUTDT25-F	\$22,000.00 \$3,658.00	K	31% 31%	\$15,180.00 \$2,524.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		VMWARE VMWARE
5	1593-LIC-L1	SEL 1593-LIC-L1 CA-AUTDT25-F-L1	\$3,475.00	ĸ	31%	\$2,397.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1593-LIC-L2	SEL 1593-LIC-L2 CA-AUTDT25-F-L2	\$3,401.00	K	31%	\$2,346.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1593-LIC-L3	SEL 1593-LIC-L3 CA-AUTDT25-F-L3	\$3,292.00	K	31%	\$2,271.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1593-LIC-L4	SEL 1593-LIC-L4 CA-AUTDT25-F-L4	\$3,182.00	K	31%	\$2,195.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	1593-LIC-L5 1594-LIC	SEL 1593-LIC-L5 CA-AUTDT25-F-L5 SEL 1594-LIC CA-DEVK-LIC-F	\$3,036.00 \$1.00	K K	31% 31%	\$2,094.84 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5	1601-LIC	SEL 1601-LIC HZ-MRG-10-F	\$1,650.00	K	31%	\$0.69 \$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1601-LIC-L1	SEL 1601-LIC-L1 HZ-MRG-10-F-L1	\$1,568.00	ĸ	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1601-LIC-L2	SEL 1601-LIC-L2 HZ-MRG-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1601-LIC-L3	SEL 1601-LIC-L3 HZ-MRG-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1601-LIC-L4	SEL 1601-LIC-L4 HZ-MRG-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1602-LIC	SEL 1602-LIC HZ-MRG-100-F	\$16,500.00 \$15,675,00	K	31% 31%	\$11,385.00 \$10,915.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	1602-LIC-L1 1602-LIC-L2	SEL 1602-LIC-L1 HZ-MRG-100-F-L1 SEL 1602-LIC-L2 HZ-MRG-100-F-L2	\$15,675.00 \$15,345.00	K K	31% 31%	\$10,815.75 \$10,588.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	1602-LIC-L3	SEL 1602-LIC-L3 HZ-MRG-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1602-LIC-L4	SEL 1602-LIC-L4 HZ-MRG-100-F-L4	\$14,355.00	ĸ	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1602-LIC-L5	SEL 1602-LIC-L5 HZ-MRG-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1664-LIC	SEL 1664-LIC HZ-MW-MRG-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1664-LIC-L1	SEL 1664-LIC-L1 HZ-MW-MRG-10-FL1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	1664-LIC-L2 1664-LIC-L3	SEL 1664-LIC-L2 HZ-MW-MRG-10-FL2 SEL 1664-LIC-L3 HZ-MW-MRG-10-FL3	\$1,125.00 \$1,089.00	K K	31% 31%	\$776.25 \$751.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	1664-LIC-L4	SEL 1664-LIC-L4 HZ-MW-MRG-10-FL4	\$1,053.00	K	31%	\$731.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1664-LIC-L5	SEL 1664-LIC-L5 HZ-MW-MRG-10-F-L5	\$1,004.00	ĸ	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1665-LIC	SEL 1665-LIC HZ-MW-MRG-100-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L1	SEL 1665-LIC-L1 HZ-MW-MRG-100-FL1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1665-LIC-L2	SEL 1665-LIC-L2 HZ-MW-MRG-100-FL2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1			NVP MAINTENA	NCE AND WAR	RANTY UPGRADE	NET PRICE		
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	1665-LIC-L3	SEL 1665-LIC-L3 HZ-MW-MRG-100-FL3	\$10,890.00	K	31%	\$7,514.10		\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1665-LIC-L4	SEL 1665-LIC-L4 HZ-MW-MRG-100-FL4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	1665-LIC-L5	SEL 1665-LIC-L5 HZ-MW-MRG-100-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	1669-LIC AUTDT25GSC	SEL 1669-LIC HZ-MRG-WIN-6M-TLSS-F SEL CA-AUTDT25-G-SSS-C )	\$44.00 \$699.00	K K	31% 31%	\$30.36 \$482.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	AUTDT25GSC-I	SEL CA-AUTDT25-G-SSS-C )	\$769.00	K	31%	\$530.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	AUTDT25PSC	SEL CA-AUTDT25-P-SSS-C )	\$831.00	ĸ	31%	\$573.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	AUTDT25PSC-I	SEL CA-AUTDT25-P-SSS-C )	\$914.00	K	31%	\$630.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25GSC	SEL CA-AUTSV25-G-SSS-C)	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	AUTSV25GSC-I	SEL CA-AUTSV25-G-SSS-C )	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	AUTSV25PSC AUTSV25PSC-I	SEL CA-AUTSV25-P-SSS-C ) SEL CA-AUTSV25-P-SSS-C )	\$2,500.00 \$2,750.00	K K	31% 31%	\$1,725.00 \$1,897.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	BM-ADV-AD-C	SEL BM-ADV-AD-C )	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BM-ADV-AD-C-I	SEL BM-ADV-AD-C )	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BM-ADV-AD-C-K	SEL BM-ADV-AD-C )	\$57,160.05	K	31%	\$39,440.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BMADVENTADC	SEL BM-ADV-ENT-AD-UG-C )	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BMADVENTADC-I	SEL BM-ADV-ENT-AD-UG-C )	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	BMADVENTADC-K	SEL BM-ADV-ENT-AD-UG-C ) SEL BM-ADV-ENT-FN-UG-C )	\$15,679.20 \$165,000.00	K K	31% 31%	\$10,818.65 \$113,850.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	BMADVENTFNC-I	SEL BM-ADV-ENT-FN-UG-C )	\$181,500.00	K	31%	\$125,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL BM-ADV-ENT-FN-UG-C )	\$156,791.96	K	31%	\$108,186.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BMADVENTROC	SEL BM-ADV-ENT-RO-UG-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMADVENTROC-I	SEL BM-ADV-ENT-RO-UG-C )	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL BM-ADV-ENT-RO-UG-C )	\$95.21	K	31%	\$65.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	BMADVFNDC BMADVFNDC-I	SEL BM-ADV-FND-C ) SEL BM-ADV-FND-C )	\$300,000.00 \$330,000.00	K K	31% 31%	\$207,000.00 \$227,700.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	BMADVFNDC-K	SEL BM-ADV-FND-C )	\$285,623.27	K	31%	\$197,080.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BM-ADV-RO-C	SEL BM-ADV-RO-C )	\$22,500.00	ĸ	31%	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BM-ADV-RO-C-I	SEL BM-ADV-RO-C )	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BM-ADV-RO-C-K	SEL BM-ADV-RO-C )	\$21,412.90	K	31%	\$14,774.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BM-ENT-AD-C	SEL BM-ENT-AD-C )	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	BM-ENT-AD-C-I BM-ENT-AD-C-K	SEL BM-ENT-AD-C ) SEL BM-ENT-AD-C )	\$82,500.00 \$71,140.37	K K	31% 31%	\$56,925.00 \$49,086.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	BMENTFNDC	SEL BM-ENT-FND-C )	\$450,000.00	K	31%	\$310,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	BMENTFNDC-I	SEL BM-ENT-FND-C )	\$495,000.00	ĸ	31%	\$341,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	VMWARE
5	BMENTFNDC-K	SEL BM-ENT-FND-C)	\$428,611.88	K	31%	\$295,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTFNGC-K	SEL BM-ENT-FN-G-SAAS-C )	\$128,477.38	K	31%	\$88,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	BMENTFNPC-K	SEL BM-ENT-FN-P-SAAS-C )	\$142,634.67	K K	31%	\$98,417.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	BM-ENT-RO-C BM-ENT-RO-C-I	SEL BM-ENT-RO-C ) SEL BM-ENT-RO-C )	\$22,500.00 \$24,750.00	K	31% 31%	\$15,525.00 \$17,077.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	BM-ENT-RO-C-K	SEL BM-ENT-RO-C )	\$21,412.90	ĸ	31%	\$14,774.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	DEVKGSC	SEL CA-DEVK-G-SSS-C )	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	DEVKGSC-I	SEL CA-DEVK-G-SSS-C )	\$4,620.00	K	31%	\$3,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	DEVKPSC	SEL CA-DEVK-P-SSS-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	DEVKPSC-I HAC100C	SEL CA-DEVK-P-SSS-C ) SEL HZ-ADVC-100-C )	\$5,500.00 \$40,000.00	K K	31% 31%	\$3,795.00 \$27,600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HAC100C-I	SEL HZ-ADVC-100-C )	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HAC100C-K	SEL HZ-ADVC-100-C)	\$34,437.60	ĸ	31%	\$23,761.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HAC10C	SEL HZ-ADVC-10-C)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HAC10C-I	SEL HZ-ADVC-10-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HAC10C-K	SEL HZ-ADVO-10-C )	\$3,443.76	K K	31% 31%	\$2,376.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HAN100C HAN100C-I	SEL HZ-ADVN-100-C ) SEL HZ-ADVN-100-C )	\$25,000.00 \$27,500.00	K K	31%	\$17,250.00 \$18,975.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HAN100C-K	SEL HZ-ADVN-100-C)	\$21,554.47	ĸ	31%	\$14,872.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HAN10C	SEL HZ-ADVN-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HAN10C-I	SEL HZ-ADVN-10-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HAN10C-K	SEL HZ-ADVN-10-C)	\$2,155.45	K	31%	\$1,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HEC100CV2 HEC100CV2-I	SEL HZ-ENTC-100-C ) SEL HZ-ENTC-100-C )	\$57,500.00 \$63,250.00	K K	31% 31%	\$39,675.00 \$43,642.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HEC100CV2-I	SEL HZ-ENTC-100-C )	\$49,515.11	K	31%	\$43,642.50 \$34,165.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HEC10CV2	SEL HZ-ENTC-10-C)	\$5,750.00	ĸ	31%	\$3,967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HEC10CV2-I	SEL HZ-ENTC-10-C )	\$6,325.00	K	31%	\$4,364.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HEC10CV2-K	SEL HZ-ENTC-10-C )	\$4,951.51	K	31%	\$3,416.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HEN100CV2	SEL HZ-ENTN-100-C )	\$35,000.00	K	31%	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HEN100CV2-I HEN100CV2-K	SEL HZ-ENTN-100-C ) SEL HZ-ENTN-100-C )	\$38,500.00 \$30,119.63	K K	31% 31%	\$26,565.00 \$20,782.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HEN10CV2-K	SEL HZ-ENTN-100-C )	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HEN10CV2-I	SEL HZ-ENTN-10-C)	\$3,850.00	ĸ	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HEN10CV2-K	SEL HZ-ENTN-10-C )	\$3,011.96	K	31%	\$2,078.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZASD100UGC	SEL HZ-ADD-STD100-UG-C )	\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZASD100UGC-I	SEL HZ-ADD-STD100-UG-C )	\$7,700.00	K	31%	\$5,313.00 \$4,159.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZASD100UGC-K HZASD10UGC	SEL HZ-ADD-STD100-UG-C ) SEL HZ-ADD-STD10-UG-C )	\$6,027.47 \$700.00	K K	31% 31%	\$4,158.95 \$483.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HZASD100GC-I	SEL HZ-ADD-STD10-0G-C )	\$770.00	ĸ	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZASD10UGC-K	SEL HZ-ADD-STD10-UG-C)	\$602.75	K	31%	\$415.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE

					N'	VP LEVEL 1		NVP MAINTENA	NCE AND WAR	RRANTY UPGRADE	NET PRICE		
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZEAS100UGC	SEL HZ-EAD-STD100-UG-C )	\$17,500.00	К	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZEAS100UGC-I	SEL HZ-EAD-STD100-UG-C )	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZEAS100UGC-K HZEAS10UGC	SEL HZ-EAD-STD100-UG-C ) SEL HZ-EAD-STD10-UG-C )	\$15,042.12 \$1,750.00	K K	31% 31%	\$10,379.06 \$1,207.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HZEAS10UGC-I	SEL HZ-EAD-STD10-UG-C )	\$1,750.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZEAS10UGC-K	SEL HZ-EAD-STD10-UG-C)	\$1,504.21	K	31%	\$1,037.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZENTC100UC	SEL HZ-ENT-ENTC-100-UG-C )	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZENTC100UC-I	SEL HZ-ENT-ENTC-100-UG-C )	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZENTC100UC-K HZENTC10UC	SEL HZ-ENT-ENTC-100-UG-C ) SEL HZ-ENT-ENTC-10-UG-C )	\$21,342.11 \$2,475.00	K K	31% 31%	\$14,726.06 \$1,707.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HZENTC10UC-I	SEL HZ-ENT-ENTC-10-UG-C )	\$2,722.50	K	31%	\$1,878.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZENTC10UC-K	SEL HZ-ENT-ENTC-10-UG-C )	\$2,134.21	K	31%	\$1,472.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZFLX10C-I	SEL HZ-FLX-10-C )	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZFLX10C-K HZFLXAD10C	SEL HZ-FLX-10-C ) SEL HZ-FLX-AD10-C )	\$2,155.45 \$1,500.00	K K	31% 31%	\$1,487.26 \$1,035.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C )	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	VMWARE
5	HZFLXAD10C-K	SEL HZ-FLX-AD10-C)	\$1,291.85	K	31%	\$891.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZLXC100C	SEL HZ-LXC-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZLXC100C-I	SEL HZ-LXC-100-C)	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZLXC100C-K HZLXC10C	SEL HZ-LXC-100-C ) SEL HZ-LXC-10-C )	\$15,112.90 \$1,500.00	K K	31% 31%	\$10,427.90 \$1,035.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5	HZLXC10C-I	SEL HZ-LXC-10-C )	\$1,650.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZLXC10C-K	SEL HZ-LXC-10-C)	\$1,511.29	K	31%	\$1,042.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZLXCENC100UC	SEL HZ-LXC-ENTC-100-UG-C)	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		SEL HZ-LXC-ENTC-100-UG-C )	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	VMWARE
5		K SEL HZ-LXC-ENTC-100-UG-C )	\$47,108.37	K K	31%	\$32,504.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZLXCENC10UC	SEL HZ-LXC-ENTC-10-UG-C ) SEL HZ-LXC-ENTC-10-UG-C )	\$4,675.00 \$5,143.00	K	31% 31%	\$3,225.75 \$3,548.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL HZ-LXC-ENTC-10-UG-C)	\$4,710.84	ĸ	31%	\$3,250.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZM5A100UGC	SEL HZ-MG5-ADVC-100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZM5A100UGC-I	SEL HZ-MG5-ADVC-100-UG-C)	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZM5A100UGC-K	SEL HZ-MG5-ADVC-100-UG-C )	\$23,678.06	K	31%	\$16,337.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZM5A10UGC HZM5A10UGC-I	SEL HZ-MG5-ADVC-10-UG-C ) SEL HZ-MG5-ADVC-10-UG-C )	\$2,750.00 \$3,025.00	K K	31% 31%	\$1,897.50 \$2,087.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HZM5A10UGC-K	SEL HZ-MG5-ADVC-10-UG-C )	\$2,367.81	K	31%	\$1,633.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZMPAD10UC	SEL HZ-MGP-ADVN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZMPAD10UC-I	SEL HZ-MGP-ADVN-10-UG-C)	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZMPAD10UC-K	SEL HZ-MGP-ADVN-10-UG-C )	\$945.00	K	31%	\$652.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZMPADC100UC	SEL HZ-MGP-ADVC-100-UG-C ) SEL HZ-MGP-ADVC-100-UG-C )	\$27,500.00 \$30,250.00	K K	31% 31%	\$18,975.00 \$20,872.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL HZ-MGP-ADVC-100-UG-C )	\$23,678.06	K	31%	\$16,337.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZMPADN100UC	SEL HZ-MGP-ADVN-100-UG-C )	\$11,000.00	ĸ	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-MGP-ADVN-100-UG-C )	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-MGP-ADVN-100-UG-C )	\$9,449.99	K	31%	\$6,520.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZMPADV10UC HZMPADV10UC-I	SEL HZ-MGP-ADVC-10-UG-C ) SEL HZ-MGP-ADVC-10-UG-C )	\$2,750.00 \$3,025.00	K K	31% 31%	\$1,897.50 \$2,087.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL HZ-MGP-ADVC-10-UG-C )	\$2,367.81	K	31%	\$1,633.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZPR50ST100UC	SEL HZ-PRA50-STD100-UG-C)	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-PRA50-STD100-UG-C)	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		( SEL HZ-PRA50-STD100-UG-C )	\$10,794.93	K	31%	\$7,448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZSDA10C HZSDA10C-I	SEL HZ-STD-A10-C ) SEL HZ-STD-A10-C )	\$1,900.00 \$2,090.00	K K	31% 31%	\$1,311.00 \$1,442.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HZSDA10C-K	SEL HZ-STD-A10-C )	\$1,638.71	K	31%	\$1,130.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZSTD100C	SEL HZ-STD-100-C)	\$25,000.00	ĸ	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZSTD100C-I	SEL HZ-STD-100-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZSTD100C-K	SEL HZ-STD-100-C)	\$21,554.47	K	31%	\$14,872.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	HZSTD10C	SEL HZ-STD-10-C ) SEL HZ-STD-10-C )	\$2,500.00 \$2,750.00	K K	31% 31%	\$1,725.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5	HZSTD10C-I HZSTD10C-K	SEL HZ-STD-10-C )	\$2,750.00	K	31%	\$1,897.50 \$1,487.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZSTDA100C	SEL HZ-STD-A100-C)	\$19,000.00	ĸ	31%	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZSTDA100C-I	SEL HZ-STD-A100-C )	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZSTDA100C-K	SEL HZ-STD-A100-C)	\$16,387.06	K	31%	\$11,307.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZUEEN100UGC	SEL HZ-UEM-ENTC-100-UG-C )	\$52,500.00	K	31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL HZ-UEM-ENTC-100-UG-C) SEL HZ-UEM-ENTC-100-UG-C)	\$57,750.00 \$45,197.14	K K	31% 31%	\$39,847.50 \$31,186.03	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	HZUEEN100UGC-K	SEL HZ-UEM-ENTC-100-UG-C ) SEL HZ-UEM-ENTC-10-UG-C )	\$45,197.14 \$5,250.00	K K	31%	\$3,622.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		VMWARE VMWARE
5		SEL HZ-UEM-ENTC-10-UG-C)	\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZUEEN10UGC-K	SEL HZ-UEM-ENTC-10-UG-C )	\$4,519.71	K	31%	\$3,118.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		SEL HZ-UEM-ENTN-100-UG-C )	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		I SEL HZ-UEM-ENTN-100-UG-C ) KSEL HZ-UEM-ENTN-100-UG-C )	\$35,200.00	K	31%	\$24,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL HZ-UEM-ENTN-100-UG-C ) SEL HZ-UEM-ENTN-10-UG-C )	\$27,571.32 \$3,200.00	K K	31% 31%	\$19,024.21 \$2,208.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL HZ-UEM-ENTN-10-UG-C )	\$3,520.00	K	31%	\$2,428.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZUEENN10UGC-K	SEL HZ-UEM-ENTN-10-UG-C )	\$2,757.13	К	31%	\$1,902.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE

					NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE								
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZVAA100UGC	SEL HZ-VAD-ADVC-100-UG-C )	\$23,000.00	K	31%	\$15,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VAD-ADVC-100-UG-C)	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VAD-ADVC-100-UG-C)	\$19,784.81	K	31%	\$13,651.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL HZ-VAD-ADVC-10-UG-C ) SEL HZ-VAD-ADVC-10-UG-C )	\$2,300.00 \$2,530.00	K K	31% 31%	\$1,587.00 \$1,745.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL HZ-VAD-ADVC-10-UG-C )	\$1,978.48	K	31%	\$1,365.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VAD-ENTC-100-UG-C )	\$42,250.00	ĸ	31%	\$29,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VAD-ENTC-100-UG-C )	\$46,475.00	K	31%	\$32,067.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		( SEL HZ-VAD-ENTC-100-UG-C )	\$36,348.84	K	31%	\$25,080.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VAD-ENTC-10-UG-C)	\$4,225.00	K	31%	\$2,915.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL HZ-VAD-ENTC-10-UG-C ) SEL HZ-VAD-ENTC-10-UG-C )	\$4,648.00 \$3,634.88	K K	31% 31%	\$3,207.12 \$2,508.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL HZ-VU-ENTC-100-UG-C )	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VU-ENTC-100-UG-C )	\$39,325.00	ĸ	31%	\$27,134.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	HZVENC100UC-K	SEL HZ-VU-ENTC-100-UG-C )	\$30,756.71	K	31%	\$21,222.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VENT-STD100-UG-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VENT-STD100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL HZ-VENT-STD100-UG-C ) SEL HZ-VENT-STD10-UG-C )	\$8,600.55 \$1,000.00	K K	31% 31%	\$5,934.38 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL HZ-VENT-STD10-0G-C )	\$1,000.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VENT-STD10-UG-C)	\$860.06	ĸ	31%	\$593.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VU-ADVC-10-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-VU-ADVC-10-UG-C)	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		KSEL HZ-VU-ADVC-10-UG-C )	\$1,419.27	K	31%	\$979.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL HZ-WSP-ADVN-100-UG-C ) SEL HZ-WSP-ADVN-100-UG-C )	\$11,000.00 \$12,100.00	K K	31% 31%	\$7,590.00 \$8,349.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5		SEL HZ-WSP-ADVN-100-UG-C )	\$9,449.99	K	31%	\$6,520.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-WSP-ADVN-10-UG-C )	\$1,100.00	ĸ	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-WSP-ADVN-10-UG-C)	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL HZ-WSP-ADVN-10-UG-C)	\$945.00	K	31%	\$652.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL MGP-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL MGP-100-C)	\$16,500.00	K K	31% 31%	\$11,385.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VMWARE
5		SEL MGP-100-C ) SEL MGP-10-C )	\$12,918.52 \$1,500.00	K	31%	\$8,913.78 \$1,035.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VMWARE VMWARE
5		SEL MGP-10-C )	\$1,650.00	ĸ	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL MGP-10-C)	\$1,291.85	K	31%	\$891.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL PV-APAH-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL PV-APAH-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL PV-APAH-LIC-C ) SEL PV-APATC-LIC-C )	\$1.00 \$1.00	K K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL PV-APATC-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL PV-APATC-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	PVDEVSGC	SEL PV-DEVS-G-SUP-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		SEL PV-DEVS-G-SUP-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL PV-DEVS-G-SUP-C )	\$2,292.00	K K	31%	\$1,581.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL PV-DEVS-LIC-C ) SEL PV-DEVS-LIC-C )	\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL PV-DEVS-LIC-C )	\$1.00	ĸ	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL PV-RBMQOSS-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL PV-RBMQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL PV-RBMQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL PV-TCSS-C ) SEL PV-TCSS-C )	\$2,500.00 \$2,750.00	K K	31% 31%	\$1,725.00 \$1,897.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL PV-TCSS-C )	\$2,750.00	K	31%	\$1,976.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL SPP-CREDIT-C )	\$100.00	ĸ	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL SPP-CREDIT-C-L1 ) SEL SPP-CREDIT-C-L2 )	\$100.00 \$98.00	K K	31% 31%	\$69.00 \$67.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5		SEL SPP-CREDIT-C-L2 ) SEL SPP-CREDIT-C-L2 )	\$98.00	K K	31%	\$67.62 \$67.62	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL SPP-CREDIT-C-L3)	\$97.00	ĸ	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	SPPCREDITCL3-I	SEL SPP-CREDIT-C-L3 )	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL ST6-ADV-C ) SEL ST6-ADV-C )	\$3,995.00 \$4,395.00	K K	31% 31%	\$2,756.55 \$3,032.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5		SEL ST6-ADV-C )	\$3,804.77	K	31%	\$2,625.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL ST6-ADVD100-C)	\$10,000.00	ĸ	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6ADVD100C-I	SEL ST6-ADVD100-C )	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5		SEL ST6-ADVD100-C)	\$9,520.78		31%	\$6,569.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL ST6-ADVD10-C)	\$1,000.00		31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL ST6-ADVD10-C ) SEL ST6-ADVD10-C )	\$1,100.00 \$952.08	K K	31% 31%	\$759.00 \$656.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL ST6-ADV-PRO )	\$3,196.00	ĸ	31%	\$2,205.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL ST6-ADV-PRO )	\$3,516.00		31%	\$2,426.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE

					NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE								
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ST6ADVPRO-K	SEL ST6-ADV-PRO )	\$3,040.28	K	31%	\$2,097.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6RB25VMC	SEL ST6-RB-25VM-C )	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C )	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	ST6RB25VMC-K	SEL ST6-RB-25VM-C ) SEL ST6-STDADV-D100-UG-C )	\$11,927.51 \$5,500.00	K K	31% 31%	\$8,229.98 \$3,795.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL ST6-STDADV-D100-UG-C )	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		( SEL ST6-STDADV-D100-UG-C )	\$5,234.66	ĸ	31%	\$3,611.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL ST6-STDADV-D10-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL ST6-STDADV-D10-UG-C)	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL ST6-STDADV-D10-UG-C)	\$523.47	K	31%	\$361.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL ST6-STD-ADV-UG-PRO )	\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL ST6-STD-ADV-UG-PRO ) SEL ST6-STD-ADV-UG-PRO )	\$1,452.00 \$1,256.46	K K	31% 31%	\$1,001.88 \$866.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL ST6-STD-ADV-UG-C )	\$1,650.00	ĸ	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL ST6-STD-ADV-UG-C)	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6STDADVUGC-K	SEL ST6-STD-ADV-UG-C)	\$1,567.92	K	31%	\$1,081.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANC	SEL ST6-VSAN-C)	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6VSANC-I	SEL ST6-VSAN-C)	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	ST6VSANC-K ST6VSDT100C	SEL ST6-VSAN-C ) SEL ST6-VSDT100-C )	\$2,374.88 \$5,000.00	K K	31% 31%	\$1,638.67 \$3,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	ST6VSDT100C	SEL ST6-VSDT100-C )	\$5,500.00	K	31%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6VSDT100C-K	SEL ST6-VSDT100-C)	\$4,760.39	ĸ	31%	\$3,284.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6VSDT10C	SEL ST6-VSDT10-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6VSDT10C-I	SEL ST6-VSDT10-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	ST6VSDT10C-K	SEL ST6-VSDT10-C)	\$476.04	K	31%	\$328.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THIN5100PKC	SEL THIN5-100PK-C )	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	THIN5100PKC-I THIN5100PKC-K	SEL THIN5-100PK-C ) SEL THIN5-100PK-C )	\$2,090.00 \$1,638.71	K K	31% 31%	\$1,442.10 \$1,130.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	THIN5-STE-C	SEL THIN5-STE-C )	\$5,000.00	ĸ	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THIN5-STE-C-I	SEL THIN5-STE-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	THIN5-STE-C-K	SEL THIN5-STE-C )	\$4,307.35	K	31%	\$2,972.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C	SEL UEM-CCU-100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	UEMCCU100C-K UEMCCU10C	SEL UEM-CCU-100-C ) SEL UEM-CCU-10-C )	\$5,001.06 \$500.00	K K	31% 31%	\$3,450.73 \$345.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C )	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C)	\$500.11	K	31%	\$345.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	UEMNU100C	SEL UEM-NU-100-C )	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C)	\$2,997.81	K	31%	\$2,068.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	UEMNU10C UEMNU10C-I	SEL UEM-NU-10-C ) SEL UEM-NU-10-C )	\$300.00 \$330.00	K K	31% 31%	\$207.00 \$227.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C )	\$299.78	K	31%	\$206.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VADSTADUCV2	SEL VR-RAD-STAD-U-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VADSTADUCV2-I	SEL VR-RAD-STAD-U-C )	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VADSTADUCV2-K	SEL VR-RAD-STAD-U-C)	\$10,441.00	K	31%	\$7,204.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VAWTPLDEVC	SEL V-AWT-PL-DEV-C )	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	VAWTPLDEVC-K VAWTPLVCV2-I	SEL V-AWT-PL-DEV-C ) SEL V-AWT-PL-DEV-C )	\$17.24 \$20.00	K K	31% 31%	\$11.90 \$13.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	VC56STD25C	SEL VC56-STD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VC56STD25C-I	SEL VC56-STD25-C )	\$3,438.00	ĸ	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VC56STD25C-K	SEL VC56-STD25-C)	\$4,190.00	K	31%	\$2,891.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VC-CMW-C	SEL VC-CMW-C)	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VC-CMW-C-I	SEL VC-CMW-C)	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	VMWARE
5 5	VC-CMW-C-K VCS6FNDC	SEL VC-CMS-3P-SSS-C) SEL VCS6-FND-C)	\$32.74 \$1,495.00	K K	31% 31%	\$22.59 \$1,031.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	VCS6FNDC-I	SEL VCS6-FND-C )	\$1,944.00	K	31%	\$1,341.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*	VMWARE
5	VCS6FNDC-K	SEL VCS6-FND-C)	\$1,553.76	ĸ	31%	\$1,072.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VCS6FNSTUC	SEL VCS6-FND-STD-UG-C)	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VCS6FNSTUC-I	SEL VCS6-FND-STD-UG-C)	\$5,005.00	K	31%	\$3,453.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VCS6FNSTUC-K	SEL VCS6-FND-STD-UG-C)	\$3,995.89	K	31%	\$2,757.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	VCS6STDC VCS6STDC-I	SEL VCS6-STD-C) SEL VCS6-STD-C)	\$4,995.00 \$6,494.00	K K	31% 31%	\$3,446.55 \$4,480.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	VCS6STDC-I	SEL VCS6-STD-C )	\$5,185.11	K	31%	\$3,577.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VCSRM625EC	SEL VC-SRM6-25E-C )	\$12,375.00	ĸ	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VCSRM625EC-I	SEL VC-SRM6-25E-C)	\$13,613.00	K	31%	\$9,392.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EC-K	SEL VC-SRM6-25E-C)	\$11,785.94	K	31%	\$8,132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VC-SRM6-25E-UG-C)	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL VC-SRM6-25E-UG-C ) SEL VC-SRM6-25E-UG-C )	\$9,075.00 \$7,821.90	K K	31% 31%	\$6,261.75 \$5,397.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5	VCSRM625SC	SEL VC-SRM6-25E-UG-C ) SEL VC-SRM6-25S-C )	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VCSRM625SC-I	SEL VC-SRM6-25S-C)	\$5,363.00	K	31%	\$3,700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VCSRM625SC-K	SEL VC-SRM6-25S-C)	\$4,640.05	K	31%	\$3,201.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25GSC	SEL VF-ADPRV25-G-SSS-C )	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VFADPR25GSC-I	SEL VF-ADPRV25-G-SSS-C)	\$1,447.00	K	31%	\$998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

					NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE									
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	VFADPR25PSC	SEL VF-ADPRV25-P-SSS-C )	\$1,565.00	K	31%	\$1,079.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VFADPR25PSC-I	SEL VF-ADPRV25-P-SSS-C )	\$1,722.00	K	31%	\$1,188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VFADRA25PSC VFADRA25PSC-I	SEL VF-ADRAU25-P-SSS-C ) SEL VF-ADRAU25-P-SSS-C )	\$2,345.00 \$2,580.00	K K	31% 31%	\$1,618.05 \$1,780.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VFADRAU25GS	SEL VF-ADRAU25-F-333-C ) SEL VF-ADRAU25-G-SSS-C )	\$1,970.00	K	31%	\$1,359.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VFADRAU25GS-I	SEL VF-ADRAU25-G-SSS-C )	\$2,167.00	K	31%	\$1,495.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VFDD225VMC-I	SEL VF-DD2-25VM-C)	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	/MWARE	
5	VFDD225VMC-K	SEL VF-DD2-25VM-C)	\$15,254.48	K	31%	\$10,525.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VFDEVLICC	SEL VF-DEV-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VFHYPM5C VFHYPM5C-I	SEL VF-HYPM5-C ) SEL VF-HYPM5-C )	\$360.00 \$396.00	K K	31% 31%	\$248.40 \$273.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VFHYPM5C-K	SEL VF-HYPM5-C )	\$292.70	K	31%	\$201.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMALSDAWCV2-I	SEL V-MAM-PL-SD-AW-C )	\$10.00	ĸ	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMALSDCV2-I	SEL V-MAM-PL-SD-C)	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMAMPLSDAWC	SEL V-MAM-PL-SD-AW-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5		SEL V-MAM-PL-SD-AW-C)	\$8.60	K	31%	\$5.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VMAMPLSDC VMAMPLSDC-K	SEL V-MAM-PL-SD-C ) SEL V-MAM-PL-SD-C )	\$25.00 \$21.55	K K	31% 31%	\$17.25 \$14.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VMBLAWBCV2-I	SEL V-MBM-PL-AWB-C )	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMBMPLAWBC	SEL V-MBM-PL-AWB-C)	\$20.00	ĸ	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMBMPLAWBC-K		\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5		SEL V-MBSBDCL-DEV1Y-C)	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5		SEL V-MBSBDCL-DEV1Y-C)	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VMBSDCLDE1YC-K VMSBSCL1YCV2	( SEL V-MBSBDCL-DEV1Y-C ) SEL V-MASBSCL-DEV1Y-C )	\$30.97	K K	31% 31%	\$21.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	*	VMWARE	
5		SEL V-MASBSCL-DEV1Y-C )	\$6.00 \$6.00	K	31%	\$4.14 \$4.14	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VMWARE VMWARE	
5		SEL V-MASBSCL-DEV1Y-C)	\$5.17	ĸ	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMSDCL1YCV2	SEL V-MASBDCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMSDCL1YCV2-I	SEL V-MASBDCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VMSDCL1YCV2-K		\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VMSSCL1YCV2-I VMSSCLDE1YC	SEL V-MBSBSCL-DEV1Y-C ) SEL V-MBSBSCL-DEV1Y-C )	\$24.00	K K	31% 31%	\$16.56 \$16.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5		SEL V-MBSBSCL-DEV11-C) SEL V-MBSBSCL-DEV1Y-C)	\$24.00 \$20.63	K	31%	\$14.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VOMSPLDEVC	SEL V-OMS-PL-DEV-C )	\$70.00	ĸ	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VOMSPLDEVC-K	SEL V-OMS-PL-DEV-C)	\$60.27	K	31%	\$41.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VOMSPLVCV2-I	SEL V-OMS-PL-DEV-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VPSAWTCV2-I	SEL V-PS-AWT-SP-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VPSAWTSPC VPSAWTSPC-K	SEL V-PS-AWT-SP-C ) SEL V-PS-AWT-SP-C )	\$500.00 \$430.74	K K	31% 31%	\$345.00 \$297.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VR6BADBENUC	SEL VR6-BAD-BEN-U-C)	\$1,240.00	K	31%	\$855.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6BADBENUC-I	SEL VR6-BAD-BEN-U-C )	\$1,364.00	K	31%	\$941.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6BADBENUC-K	SEL VR6-BAD-BEN-U-C )	\$1,178.59	K	31%	\$813.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VR6BADVC	SEL VR6-BADV-C )	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6BADVC-I	SEL VR6-BADV-C )	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VR6BADVC-K VR6BENTC	SEL VR6-BADV-C ) SEL VR6-BENT-C )	\$2,141.29 \$3,375.00	K K	31% 31%	\$1,477.49 \$2,328.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VR6BENTC-I	SEL VR6-BENT-C)	\$3,713.00	K	31%	\$2,561.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6BENTC-K	SEL VR6-BENT-C)	\$3,217.24	K	31%	\$2,219.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6PCADV25C	SEL VR6-PCADV25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6PCADV25C-I	SEL VR6-PCADV25-C )	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VR6PCADV25C-K VR6PCAVENUC	SEL VR6-PCADV25-C ) SEL VR6-PCADV-ENT-UG-C )	\$4,760.39 \$5,365.00	K K	31% 31%	\$3,284.67 \$3,701.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VR6PCAVENUC-I	SEL VR6-PCADV-ENT-UG-C ) SEL VR6-PCADV-ENT-UG-C )	\$5,902.00	K	31%	\$4,072.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6PCAVENUC-K		\$5,107.24	ĸ	31%	\$3,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6PCENT25C	SEL VR6-PCENT25-C)	\$9,875.00	K	31%	\$6,813.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6PCENT25C-I	SEL VR6-PCENT25-C)	\$10,863.00	K	31%	\$7,495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6PCENT25C-K	SEL VR6-PCENT25-C)	\$9,379.20	K	31%	\$6,471.65 \$5,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VR6VU100C VR6VU100C-I	SEL VR6-VU100-C ) SEL VR6-VU100-C )	\$7,500.00 \$8,250.00	K K	31% 31%	\$5,175.00 \$5,692.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VR6VU100C-I	SEL VR6-VU100-C )	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6VU10C	SEL VR6-VU10-C)	\$750.00	ĸ	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6VU10C-I	SEL VR6-VU10-C )	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR6VU10C-K	SEL VR6-VU10-C)	\$711.40	K	31%	\$490.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VR7APAPEUC	SEL VR7-APCA-APCE-UG-C)	\$5,365.00 \$5,001.50	K	31% 31%	\$3,701.85 \$4,072.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE VMWARE	
5	VR7APAPEUC-I VR7APAPEUC-K	SEL VR7-APCA-APCE-UG-C ) SEL VR7-APCA-APCE-UG-C )	\$5,901.50 \$5,107.24	K K	31% 31%	\$4,072.04 \$3,524.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE	
5	VR7ATAD25C	SEL VR7-AFCA-AFCE-0G-C )	\$10,000.00		31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR7ATAD25C-I	SEL VR7-ATAD25-C)	\$11,000.00	ĸ	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR7ATAD25C-K	SEL VR7-ATAD25-C)	\$9,520.78		31%	\$6,569.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR7ATATENUC	SEL VR7-ATAD-ATEN-UG-C )	\$10,315.00		31%	\$7,117.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5 5	VR7ATATENUC-I	SEL VR7-ATAD-ATEN-UG-C ) SEL VR7-ATAD-ATEN-UG-C )	\$11,346.50	K K	31% 31%	\$7,829.09 \$6,764.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VMWARE VMWARE	
5	VR7ATATENUC-K VR7ATEN25C	SEL VR7-ATAD-ATEN-UG-C ) SEL VR7-ATEN25-C )	\$9,803.92 \$19,375.00	K K	31%	\$6,764.70 \$13,368.75	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VMWARE VMWARE	
5	VR7ATEN25C-I	SEL VR7-ATEN25-C)	\$21,312.50	ĸ	31%	\$14,705.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
5	VR7ATEN25C-K	SEL VR7-ATEN25-C )	\$18,439.87	K	31%	\$12,723.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	

			I		NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE								
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR7ATPCA25C	SEL VR7-ATPCA25-C )	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VR7ATPCA25C-I	SEL VR7-ATPCA25-C )	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL VR7-ATPCE25-C )	\$4,760.39	K	31%	\$3,284.67	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		VMWARE
5	VR7ATPCE25C VR7ATPCE25C-I	SEL VR7-ATPCE25-C ) SEL VR7-ATPCE25-C )	\$9,875.00 \$10,862.50	K K	31% 31%	\$6,813.75 \$7,495.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	VR7ATPCE25C-K	SEL VR7-ATPCE25-C )	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C)	\$3,325.00	ĸ	31%	\$2,294.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C)	\$3,657.50	K	31%	\$2,523.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C)	\$3,167.69	K	31%	\$2,185.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BPSTDC	SEL VR7-BPSTD-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VR7BPSTDC-I	SEL VR7-BPSTD-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VR7BPSTDC-K	SEL VR7-BPSTD-C )	\$1,426.35	K	31%	\$984.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	VR7BSTD25C VR7BSTD25C-I	SEL VR7-BSTD25-C ) SEL VR7-BSTD25-C )	\$5,000.00 \$5,500.00	K K	31% 31%	\$3,450.00 \$3,795.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5	VR7BSTD25C-K	SEL VR7-BSTD25-C )	\$4,760.39	K	31%	\$3,284.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRADAOISTUGC	SEL VR-ADA-OIST-UG-C )	\$550.00	ĸ	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-ADA-OIST-UG-C)	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-ADA-OIST-UGRP-C )	\$523.47	K	31%	\$361.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-CADV-CMPENT-UG-C )	\$16,365.00	K	31%	\$11,291.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-CADV-CMPENT-UG-C )	\$18,002.00	K	31%	\$12,421.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		( SEL VR-CADV-CMPENT-UGRP-C )	\$15,608.41	K	31%	\$10,769.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-CAD-STAD-U-C)	\$7,565.00	K	31%	\$5,219.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL VR-CAD-STAD-U-C ) SEL VR-CAD-STAD-U-C )	\$8,322.00 \$7,184.82	K K	31% 31%	\$5,742.18 \$4,957.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL VR-CENT-CMPENT-UG-C )	\$6,050.00	K	31%	\$4,937.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-CENT-CMPENT-UG-C )	\$6,655.00	ĸ	31%	\$4,591.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		( SEL VR-CENT-CMPENT-UGRP-C )	\$5,758.48	K	31%	\$3,973.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRCMPENTC	SEL VR-CMP-ENT-C)	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRCMPENTC-I	SEL VR-CMP-ENT-C)	\$27,363.00	K	31%	\$18,880.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-CMP-ENTRP-C )	\$23,678.06	K	31%	\$16,337.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRCODECPUC	SEL VR-CODE-CPU-C )	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	VRCODECPUC-I	SEL VR-CODE-CPU-C )	\$8,250.00	K K	31% 31%	\$5,692.50	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE
5	VRCODECPUC-K VRCODEOSIC	SEL VR-CODE-CPU-C ) SEL VR-CODE-OSI-C )	\$7,114.04 \$1,250.00	K	31%	\$4,908.69 \$862.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		VMWARE VMWARE
5	VRCODEOSIC-I	SEL VR-CODE-OSI-C )	\$1,375.00	ĸ	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRCODEOSIC-K	SEL VR-CODE-OSI-C )	\$1,192.75	K	31%	\$823.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VROADV25C	SEL VR6-OADV25-C)	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C-I	SEL VR6-OADV25-C)	\$7,563.00	K	31%	\$5,218.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VROADV25C-K	SEL VR6-OADV25-C)	\$6,544.21	K	31%	\$4,515.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR6-OADV-OENT-UG-C)	\$11,550.00	K	31%	\$7,969.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL VR6-OADV-OENT-UG-C )	\$12,705.00	K K	31% 31%	\$8,766.45	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VMWARE
5	VROENT25C	:- SEL VR6-OADV-OENT-UG-C ) SEL VR6-OENT25-C )	\$11,007.29 \$17,375.00	K	31%	\$7,595.03 \$11,988.75	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		VMWARE VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C )	\$19,113.00	ĸ	31%	\$13,187.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	\$16,528.63	K	31%	\$11,404.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VROISTBUNC	SEL VR-OIST-BUN-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VROISTBUNC-I	SEL VR-OIST-BUN-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VROISTBUNC-K	SEL VR-OIST-BUN-C)	\$1,907.69	K	31%	\$1,316.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VROSTD25C	SEL VR6-OSTD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	VROSTD25C-I VROSTD25C-K	SEL VR6-OSTD25-C ) SEL VR6-OSTD25-C )	\$3,438.00 \$2,976.57	K K	31% 31%	\$2,372.22 \$2,053.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5		SEL VR6-OSTD-OADV-UG-C )	\$4,125.00	K	31%	\$2,053.63 \$2,846.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		- SEL VR6-OSTD-OADV-UG-C )	\$4,538.00	ĸ	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		- SEL VR6-OSTD-OADV-UG-C )	\$3,925.11	K	31%	\$2,708.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR6-OSTD-OENT-UG-C )	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		- SEL VR6-OSTD-OENT-UG-C )	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		- SEL VR6-OSTD-OENT-UG-C )	\$14,900.55	K	31%	\$10,281.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-RAD-STEN-U-C )	\$8,800.00	K	31%	\$6,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5		SEL VR-RAD-STEN-U-C ) SEL VR-RAD-STEN-U-C )	\$9,680.00 \$8,388.19	K K	31% 31%	\$6,679.20 \$5,787.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5		SEL VR-RST-STAD-U-C )	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-RST-STAD-U-C)	\$16,638.00	ĸ	31%	\$11,480.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-RST-STAD-U-C)	\$14,405.04	ĸ	31%	\$9,939.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-STD-CMPENT-UG-C )	\$21,863.00	K	31%	\$15,085.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRSTCENUCV2-I	SEL VR-STD-CMPENT-UG-C)	\$24,049.30	K	31%	\$16,594.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5		SEL VR-STD-CMPENT-UGRP-C)	\$20,846.61	K	31%	\$14,384.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRSTEADVC	SEL VR-STE-ADV-C)	\$16,875.00	K	31%	\$11,643.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRSTEADVC-I	SEL VR-STE-ADV-C )	\$18,563.00	K	31%	\$12,808.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VRSTEADVC-K	SEL VR-STE-ADV-C )	\$16,103.91	K	31%	\$11,111.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5 5	VTSDCL1YCV2-I VTSDCLDE1YC	SEL V-TCSBDCL-DEV1Y-C )	\$24.00	K K	31%	\$16.56 \$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE VMWARE
5 5		SEL V-TCSBDCL-DEV1Y-C ) SEL V-TCSBDCL-DEV1Y-C )	\$24.00 \$20.63	K K	31% 31%	\$16.56 \$14.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
5 5		SEL V-TCSBSCL-DEVTY-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VTSSCLDE1YC	SEL V-TCSBSCL-DEV1Y-C)	\$12.00	ĸ	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
5	VTSSCLDE1YC-K	SEL V-TCSBSCL-DEV1Y-C )	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE