

MICROSOFT EDUCATION

Microsoft Education is an affordable, secure learning platform with easy-to-manage devices, collaboration tools and apps that teachers and students love!

- Empower teachers to unlock creativity in each student with the ability to bring lessons to life, spark curiosity in STEM, and enhance independence for students of all abilities
- Immersive experiences, intelligent apps, and the ability to work together in real time helps keep students engaged while promoting collaboration, critical thinking, and inclusiveness.
- Give more students access to devices and technology with a wide selection to fit every need and budget, on a platform designed for the needs of both staff and students, Speed up enrollment and deployment by managing users, data and devices with a single dashboard.



1



2



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4 Microsoft



5 Microsoft



RESOURCES FOR YOU!

Partner Services Marketing Templates
Microsoft in Education: Productive & Manageable
www.dandh.com/partnerservices

Solutions Lab Technical Trainings
Microsoft Education: Empowering students and teachers today for a world of tomorrow
www.dandh.com/solutionslab

HAVE QUESTIONS?

Contact our Microsoft education specialist!

Angela Dunn
adunn@dandh.com

FEATURED DEVICES

- HP STREAM 11 PRO G4 2UL97UT 1
- LENOVO 300E NOTEBOOK 81FY000SUS 2
- ACER TRAVELMATE™ SPIN B1 CONVERTIBLE TMB118RNC8JP 3
- INTUNE FOR EDUCATION 7U600003 4
- MICROSOFT OFFICE 365 PRO PLUS ACADEMIC S3Y00003 5

RESOURCES FOR YOU!

Partner Services Marketing Templates

Chrome-Economics 101

www.dandh.com/partnerservices

Solutions Lab Technical Trainings

Google: getting things done in SMB and K-12

www.dandh.com/solutionslab



FEATURED DEVICES

ACER SPIN 11 11.6" TOUCHSCREEN 2-IN-1 CHROMEBOOK **1**
R751TC4XP

DELL CHROMEBOOK 3180 11.6" **2**
CRM318083C80

GOOGLE WHITE GLOVE SERVICES FOR 1-250 USERS **3**
WG250

HP CHROMEBOOK 11 G6 EE 11.6" **4**
3NU63UT

LENOVO 100E 11.6" CHROMEBOOK **5**
81ER0002US

acer

1



2

DELL



Lenovo

5



**SITE SURVEY,
INSTALLATION AND
CONFIGURATION
SERVICES AVAILABLE!**

Visit www.dandh.com/k12
to learn more.

CHROME

Perfect for shareable class sets or 1 to 1 programs, Chromebooks are versatile devices with dynamic content and G Suite built in. They're easy to use and simple to manage as well.

- Rather than a full-fledged operating system, Chrome OS is browser based, so it doesn't require resources.
- Optimal performance, thanks to simplicity and hardware reliability.
- No need to install any antivirus software on a Chromebook. Google does not allow you to install 3rd party programs so that's the primary reason is it so secure.
- Chromebooks can run up to 8 hours without even charging the device. The web-based operating system doesn't require much horsepower either.

4

hp



CLASSROOM

Although important, students need more than just devices in the classroom. Adequate tools and infrastructure is imperative for 21st century learning for students.

Educators, too, have seen firsthand the benefits of technology in the classroom. According to a study by IT trade association CompTIA around 75 percent of educators believe that technology has a positive impact in the education process. Educators also recognize the importance of developing these technological skills in students so they will be prepared to enter the workforce once they complete their schooling.

SECURITY | NETWORKING | DEVICE CASES | HEADSETS | PROJECTORS
PRINTERS & SCANNERS | CHARGING CARTS & STORAGE



AVID
EDUCATION

RESOURCES FOR YOU!

Partner Services Marketing Templates
Real World Benefits of Technology in the Classroom
Liberate Learning in 21st Century Classrooms with Intel
www.dandh.com/partnerservices

Solutions Lab Technical Trainings
VAR Curriculum: Tech for the Future of Teaching
Rounding out K-12 IT: Platforms, Software and Learning Management Systems
www.dandh.com/solutionslab



Targus



EPSON
EXCEED YOUR VISION



CISCO
Partner
Distribution Partner

HAVE QUESTIONS?

Ask a specialist!
www.dandh.com/specialist



GRIFFIN



FEATURED DEVICES

CISCO MERAKE MR42 802.11AC WIRELESS INDOOR ACCESS POINT MR42HW 1

TARGUS WORK-IN BRIEFCASE FOR CHROMEBOOKS TKC001D 2

AVID AE-36 EDUCATION HEADSET
**Available in Orange, Green and White* AE36 3

BRIGHTLINK 685WI ULTRA SHORT THROW LCD PROJECTOR - HDTV EMP685WI 4

GRIFFIN ELEVATOR LAPTOP STAND GC160342 5

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RESOURCES FOR YOU!

Partner Services Marketing Templates

Continue to Educate without the IT Headache

E-Rate 2.0

www.dandh.com/partnerservices

Solutions Lab Technical Trainings

The Big Picture: Your Guide to Signage & Display Solutions

Digital Signage for Everyone:

Building a Complete Digital Signage Solution

www.dandh.com/solutionslab



NETGEAR®

1



CASIO.

2



3



FEATURED DEVICES

NETGEAR WAC505 IEEE 802.11AC 1.20 GBIT/S
WIRELESS ACCESS POINT
WAC505

1

ADVANCED XJ-F100W DLP® PROJECTOR
XJF100W

2

70" DIGITAL SIGNAGE DISPLAY
70UL3ET

3

WEPRESENT WIRELESS PRESENTATION GATEWAY
R9866210NA

4

BLUE ULTIMATE USB MICROPHONE
YETI

5

LOOKING FOR MORE
INFORMATION ON
INTEGRATING DIGITAL
SIGNAGE INTO SCHOOLS?

Visit
www.dandh.com/proAV

IN THE AUDITORIUM

Creating presentations that keep students engaged is becoming much easier for K-12 educators, who have a host of technology at their fingertips. D&H brings you many innovative solutions to help presenters break through the distractions and effectively engage students in larger settings.

SPEAKERS | SCREENS & WHITEBOARDS | MICROPHONES
REMOTES | POWER PROTECTION | PROJECTORS | HDMI ADAPTERS

BARCO

4



STEAM

It's more important than ever for students to be equipped with the knowledge and skills to solve tough problems, gather and evaluate evidence and make sense of information. These are the types of skills students learn by studying Science, Technology, Engineering, Art and Math, subjects collectively known as STEAM.

DRONES | SECURITY | MICROPHONES | WORKSTATIONS
VR/AR | 3D PRINTERS | TABLETS



RESOURCES FOR YOU!

Partner Services Marketing Templates
3D Printers Bring Ideas to Life
Transforming Education with BYOD Solutions
www.dandh.com/partnerservices

Solutions Lab Technical Trainings
Virtual Reality. Real Opportunity.
VAR Curriculum: Tech for the Future of Teaching
www.dandh.com/solutionslab



GOOGLE EXPEDITIONS AR/VR BUNDLES AVAILABLE!

Ask about our **FREE DEMO KITS!**
dhss@dandh.com

FEATURED DEVICES

- ZENPAD 10 16GB TABLET **1**
Z301MFA2GR
- JETJET ULTRA DRONE **2**
JJULTRAK
- R2 HIGH PERFORMANCE SMART 3D PRINTER **3**
R2
- INTUOUS PRO MEDIUM TABLET **4**
PTH660
- VR VUE AUDIO VR VIEWER **5**
XSX51007BLK

K-12 BY THE NUMBERS

65% of teachers report that technology allows them to demonstrate something they weren't able to show in any other way.



82% of educators believe that greater use of technology would be helpful in connecting learning inside and outside the classroom.



65% of educators surveyed believe that students are more focused today than they were 3 years ago due to increased technology in the classroom.



78% of K-12 teachers and administrators believe that technology has positively impacted the classroom and the productivity of students.



87% of parents say that effective implementation of technology is important for their child's success.

THE TOP USES OF COMPUTERS BY STUDENTS:

#1 PREPARE FOR TESTS/EXAMS



#2 COMPLETING REQUIRED ASSIGNMENTS



#3 GET BACK ON TRACK WHEN STRUGGLING



#4 ACCESS PERSONAL RESOURCES



MOST COMMONLY USED TECH RESOURCES

48% online lesson plans

45% web-based interactive games and activities

44% websites to deliver class information

43% online videos, images and articles



D&H K-12 SERVICES TO HELP YOUR BUSINESS SUCCEED

- Increased inventory support
- Aggressive bid pricing
- Forecasting, planning and support
- Flexible finance options to help with sizeable bids
- Support teams and specialists on leading brands
- Licensing Desk Support
- FREE Demo Kits
- On-site training opportunities
- STEM/STEAM Matrix - Available in February
- End-user K-12 solution videos - Available in February

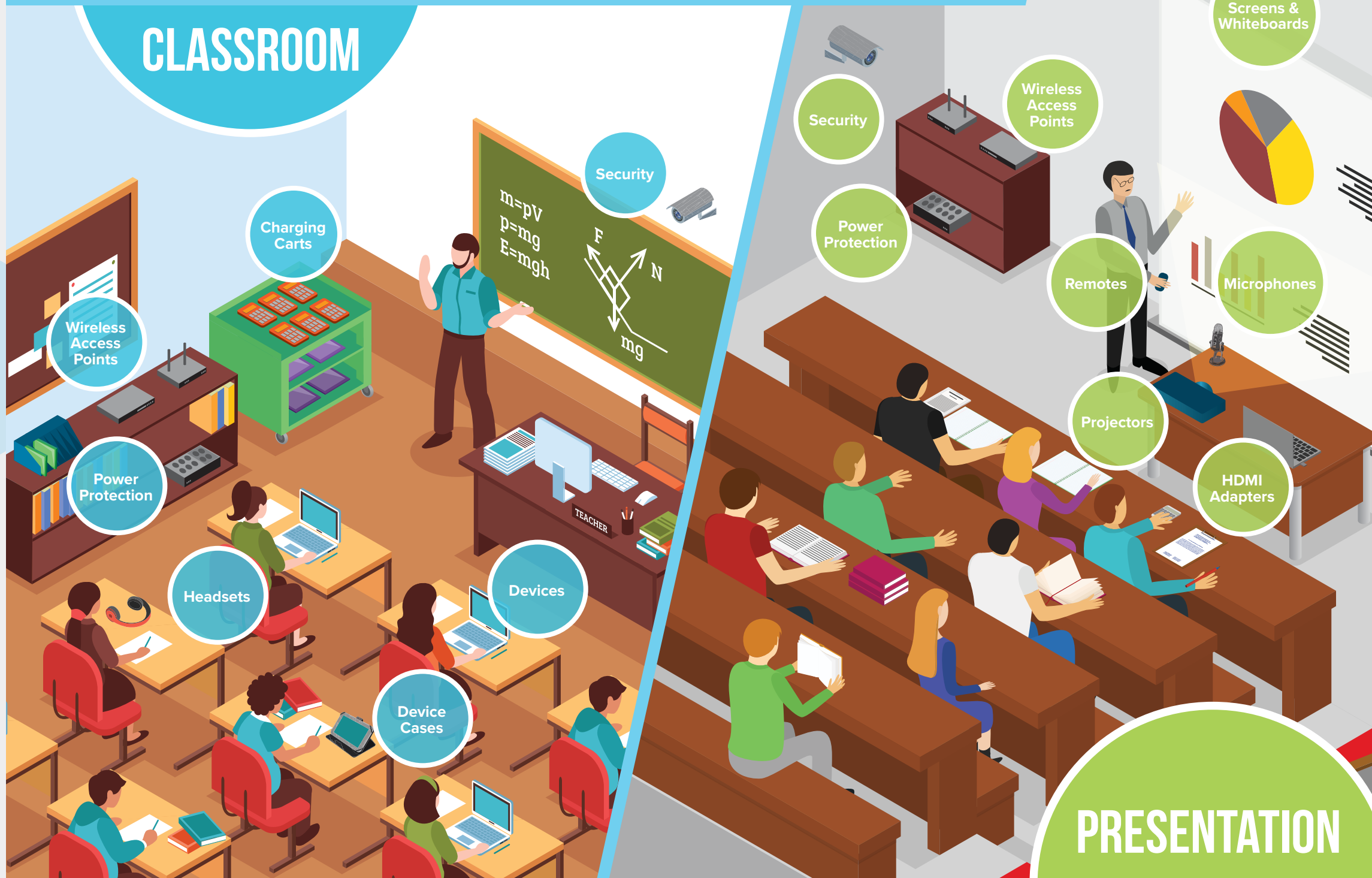
D&H CUSTOM K-12 SERVICES

- Deployment of Chromebooks and Google™ Management Software
- Deployment of Apps on Android™ Devices
- Pre-Wiring for Storage & Charging Carts
- Installation & Configuration Services for Wired & Wireless Networks, Interactive Displays & Pro A/V
- Laser Etching
- Site Surveys

AND SO MUCH MORE!
WWW.DANDH.COM/K12

EASILY INTEGRATE TECHNOLOGY INTO YOUR SCHOOL

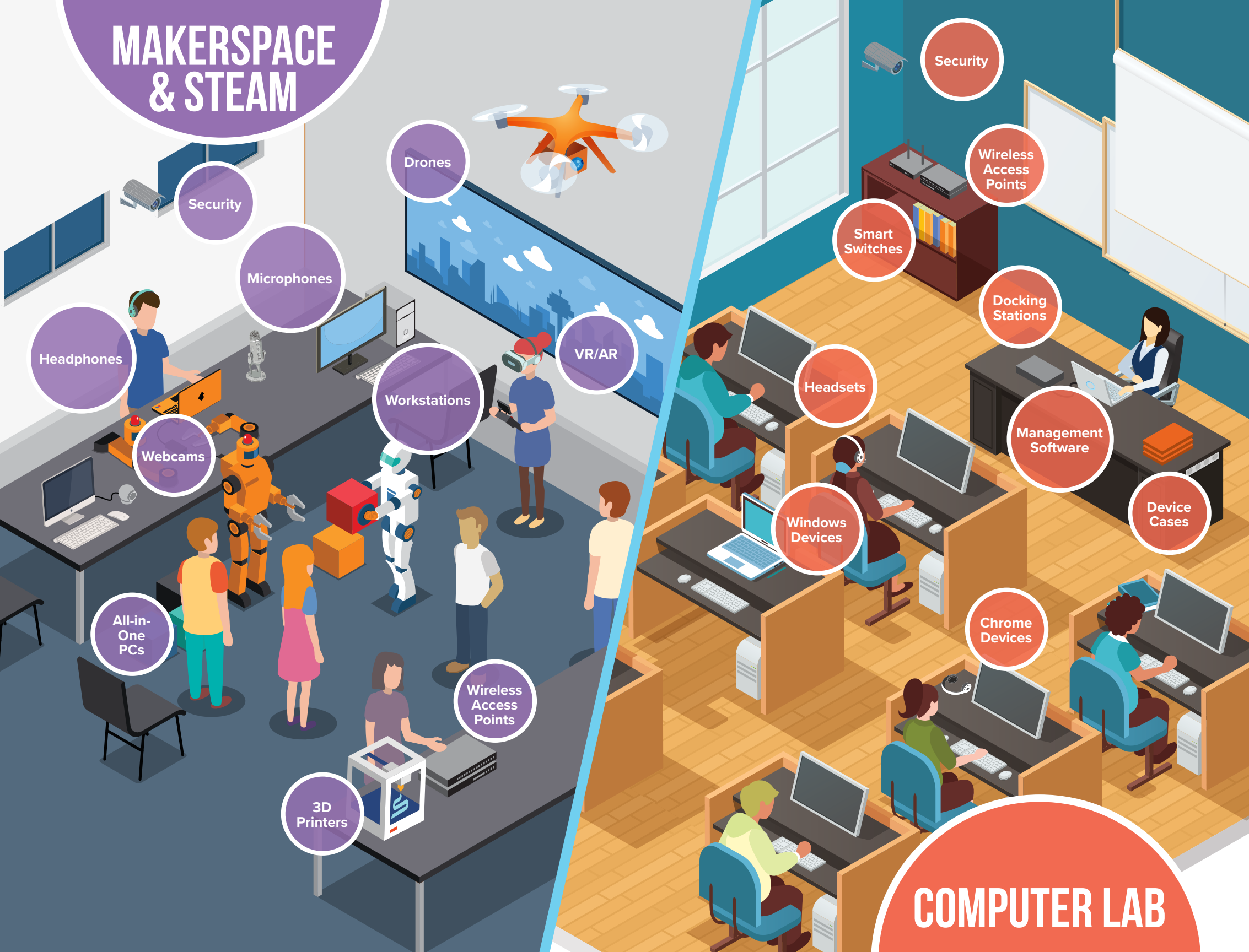
Chromebooks | Windows Devices | Protective Cases | Digital Signage | Interactive Displays | Charging Carts
 Headphones | Networking & Infrastructure | 3D Printers | STEM/STEAM | Projectors | Screens | Smartboards



CLASSROOM

PRESENTATION

MAKERSPACE & STEAM



Headphones

Security

Microphones

Drones

Webcams

Workstations

VR/AR

Smart Switches

Security

Wireless Access Points

Docking Stations

Headsets

Management Software

Device Cases

Windows Devices

Chrome Devices

All-in-One PCs

Wireless Access Points

3D Printers

COMPUTER LAB

YOUR
K-12
OPPORTUNITY
STARTS HERE



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