


MS IT Hardware EPL 3658 - Video Conferencing Category			
Document Version: 20120220			
Replaced Document Version: 20110712			
Updated By: John Morgan			
Date: February 20, 2012			
<b>Cisco (formerly Tandberg) Videoconferencing Solutions ►</b>			
Cisco® Telepresence Solutions enable collaboration so that organizations can quickly adapt to market changes while increasing productivity, improving competitive advantage through speed and innovation, and delivering a rich-media experience across any workspace, securely and with optimal quality. Cisco Telepresence is a flexible, high-definition (HD) video conferencing solution that lets organizations easily conduct face-to-face discussions in multiparty virtual meetings. The solution supports a broad range of video endpoints from high-definition (HD) and Cisco TelePresence™ systems to standard-definition (SD) clients and Cisco WebEx™ meetings. Cisco Telepresence includes multipoint control units (MCUs), management software, desktop video capabilities, and ISDN gateways so you can efficiently manage and scale video resources and extend the reach of your video environment. Cisco Telepresence helps organizations promote effective communication and collaboration by allowing people to meet at anytime from anywhere without the expense and inefficiencies of travel. Organizations can conduct efficient education and training programs that extend beyond the campus environment. Doctors can consult specialists from any part of the world to provide the best care for their patients. Organizations can build trust and stronger relationships with remote staff and customers through more frequent face-to-face communications while lowering expenses and enabling carbon-reduction initiatives.			
You can learn more about the Cisco Videoconferencing solutions on Cisco's website at the following URL:			
<a href="http://www.cisco.com/go/videoconferencing">http://www.cisco.com/go/videoconferencing</a>			
For sales and account support, please contact Cisco Telepresence Video Sales Specialist:			
John Morgan jmorgan2@cisco.com 913-709-4913			
			
Product SKU	ProductDescription	List Price	MS EPL Price
ACC-5IN-WHL=	5 in CASTOR, TOTAL LOCK	\$234.00	\$ 163.80
ACC-AUD-DA=	1:2 AUDIO DA FOR HEADSET	\$499.00	\$ 349.30
ACC-CPS-BAT=	55AMP Hour Battery	\$1,078.00	\$ 754.60
ACC-CPS-CM=	CPS LOCKING CABINET MODULE	\$1,800.00	\$ 1,260.00

ACC-CPS-DM=	CPS FULL DRAWER MODULE	\$1,050.00	\$ 735.00
ACC-CPS-HOOK=	CPS SCOPE HOOK ACCESSORY	\$165.00	\$ 115.50
ACC-CPS-KBS=	CPS LAPTOP / KEYBOARD SHELF MODULE	\$1,200.00	\$ 840.00
ACC-CPS-SGK=	CPS SPLASH GUARD KIT	\$375.00	\$ 262.50
ACC-CPS-SM=	CPS PC / LIGHT SOURCE SHELF MODULE	\$563.00	\$ 394.10
ACC-CPS-SP=	CPS SMALL STORAGE POD	\$330.00	\$ 231.00
ACC-CPS-TRANSF-CH=	BATTERY CHARGER/ISOLATION TRANSFORMER	\$3,013.00	\$ 2,109.10
ACC-CPS-WIFI=	CPS 802.11 B/G WIRELESS ETHERNET KIT	\$1,500.00	\$ 1,050.00
ACC-DPL-SB=	SPEAKER BAR, DUAL PLASMA TROLLEY	\$2,522.00	\$ 1,765.40
ACC-HDPHONES=	HEADPHONE	\$473.00	\$ 331.10
ACC-INTP-TAM-EM=	TAM MXP Integrator (Goya) Sleeve	\$40,815.00	\$ 28,570.50
ACC-MP2-LID=	Media P2 Lid, Complete	\$1,348.00	\$ 943.60
ACC-MP2-PROJ=	PROJECTOR	\$6,265.00	\$ 4,385.50
ACC-MP2-WHL=	Media P2 Castor / Wheel	\$230.00	\$ 161.00
ACC-PHD1080P=	Accessory Kit Precision HD Camera	\$891.00	\$ 623.70
ACC-PWR-KIT=	8 OUTLET POWER BAR / RACK MOUNT / 15ft CORD	\$474.00	\$ 331.80
ACC-SB=	Speaker Bar	\$2,323.00	\$ 1,626.10
ACC-SPKR-N240V=	Intern 240VAC Powered Speaker	\$1,388.00	\$ 971.60
ACC-SPKR-P110V=	Monitor Speaker, 110V	\$1,269.00	\$ 888.30
ACC-T3-CLMN-KEY=	spare key for T3 system column cover	\$87.00	\$ 60.90
ACC-TAM-EM=	TAM MXP Electronics module	\$33,670.00	\$ 23,569.00
ACC-TRANSF=	ISB-60W Isolation Transformer 600VA 120/240VAC	\$2,427.00	\$ 1,698.90
ACC-WPNL-KIT=	Rep. Pen Wood Panel Kit	\$65.00	\$ 45.50
ADPT-DVI-A-VGA=	includes 1 DVI-A to VGA adapter	\$37.00	\$ 25.90
ADPT-DVI-HDMI=	Adapter DVI to HDMI	\$37.00	\$ 25.90
ADPT-DVI-HDMI-VGA=	incl. 2 VGAtoDVI, 2 DVI to DVI, 2 HDMI toDVI video adapters	\$433.00	\$ 303.10
ADPT-HDMI-DVID=	Adaptor HDMI To DVID	\$64.00	\$ 44.80
ADPT-SVIDEO=	SVIDEO Adapter	\$30.00	\$ 21.00
BRCKT-T3-C90=	Codec bracket assy	\$152.00	\$ 106.40
BRKT-C60-P6000=	Codec Bracket	\$93.00	\$ 65.10
BRKT-EDG-WMK=	Bracket Wallmount for the Edge	\$65.00	\$ 45.50
BRKT-PHD-MONITOR=	Bracket mounting for 12x PHDCAM to monitor	\$157.00	\$ 109.90
CAB-1RCAM-2RCAF=	1RCA male to 2RCA female	\$30.00	\$ 21.00
CAB-2DB15P-RA0.2M=	Cable 2x15p DSUB angled 0,2 m	\$182.00	\$ 127.40
CAB-2DVI-I-5M=	Cable DVI to DVI 5m	\$30.00	\$ 21.00
CAB-2DVI-M/F-0.5M=	Cable DVI-D m - DVI-D f 0,5 m	\$130.00	\$ 91.00
CAB-2HDMI-1.5M=	HDMI -HDMI cable, 1.55m	\$30.00	\$ 21.00

CAB-2HDMI-1.9M=	HDMI - HDMI Cable, 1,9m	\$30.00	\$	21.00
CAB-2HDMI-3.3M=	HDMI- HDMI 3,3m	\$30.00	\$	21.00
CAB-2HDMI-3M=	HDMI to HDMI cable (3m)	\$30.00	\$	21.00
CAB-2HDMI-5M=	HDMI to HDMI Cable 5m	\$30.00	\$	21.00
CAB-3.5MM-2XRCA=	3.5mmF to 2 x RCA M cable 6 in	\$30.00	\$	21.00
CAB-ADPT-W2-PV=	WAVE2 TO PARKERVISION ADAPTER CABLE, 8 in	\$30.00	\$	21.00
CAB-ADPT-W2-S=	WAVE2 TO SONY EVI ADAPTER CABLE, 8 in	\$30.00	\$	21.00
CAB-AUD-DNAM-075=	Audio Cable DNAM - Monitor 0,75	\$30.00	\$	21.00
CAB-AUD-DNAM1.3M=	Audio Cable DNAM - Dual Monitor 1	\$30.00	\$	21.00
CAB-AUD-P2XP1.5=	Audio Cable Phono-2xPhono 1	\$30.00	\$	21.00
CAB-AUXAC=	AUX AC OUTLET CABLE	\$30.00	\$	21.00
CAB-AV-15FT=	A/V CABLE BREAKOUT 15 ft	\$30.00	\$	21.00
CAB-AV-PH-PH=	Cable Audio/Video Phono-Phono	\$30.00	\$	21.00
CAB-C20-RS232-DBG	C20 RS232 Y Cable	\$99.00	\$	69.30
CAB-CAM-DISPL-8FT=	2ND DISPLAYS BREAKOUT CABLE (INCL. CAMERA) - 8 ft	\$30.00	\$	21.00
CAB-CAM-HD2.9M=	Cable for HD Camera 2.9m	\$30.00	\$	21.00
CAB-DB26-449366=	DB26 to RS449/RS366 cable with LOS	\$175.00	\$	122.50
CAB-DB26-530=	DB26 to RS530 cable with LOS	\$175.00	\$	122.50
CAB-DB26-530366=	DB26 to RS530/RS366 cable with LOS	\$175.00	\$	122.50
CAB-DB26-KIV7=	DB26 to RS530 in DB37 for KIV7 with LOS	\$125.00	\$	87.50
CAB-DB26-SCP=	Secure Cable Pack (CAB-DB26-: KIV7, 449366 and 530366)	\$500.00	\$	350.00
CAB-DB26-V35=	DB26 to V.35 cable	\$475.00	\$	332.50
CAB-DB26-V35366=	DB26 to V.35/RS366 cable	\$475.00	\$	332.50
CAB-DB9-DB9-12FT=	DB9 male to DB9 female 12 ft long	\$30.00	\$	21.00
CAB-DISPL-8FT=	1ST DISPLAYS BREAKOUT CABLE (NO CAMERA) - 8 ft	\$30.00	\$	21.00
CAB-DMS59-DVI2.5M=	Cable DMS-59 - DVI split 0,25m	\$30.00	\$	21.00
CAB-DUL-IEC=	Dual IEC Cable for Flat Screen	\$30.00	\$	21.00
CAB-DVI-A-HD15M=	DVI-A(M) to HD 15(M) Cable	\$30.00	\$	21.00
CAB-DVI-A-VGA125=	DVI-A (12+5) to VGA cable	\$30.00	\$	21.00
CAB-DVI-D181=	Standard DVI-D (18+1) cable	\$30.00	\$	21.00
CAB-DVID-DVID-6FT=	DVI-D(M) TO DVI-D(M) CABLE	\$30.00	\$	21.00
CAB-DVI-HDMI1.5M=	DVI-HDMI cable 1,55m	\$30.00	\$	21.00
CAB-DVI-HDMI2.3M=	Cable DVI-HDMI 2,3m	\$30.00	\$	21.00
CAB-E20HNDST=	E20 handset replacement cable	\$30.00	\$	21.00
CAB-ETH-2M=	Network cable, 2m, no marki	\$30.00	\$	21.00
CAB-ETH-5M=	Ethernet Cable - 5M	\$65.00	\$	45.50
CAB-ETH-5M=	Ethernet Cable - 5M	\$65.00	\$	45.50

CAB-ETHERNET-5MSH=	114494 Ethernet Cable Shielded 5M	\$65.00	\$	45.50
CAB-EXT125MM=	Extension cable 1m 2,5mm jack	\$30.00	\$	21.00
CAB-HDMI2.5M=	Cam cable HDMIx2 RJ45-DSUB 2.5 m w/labe	\$290.00	\$	203.00
CAB-HDMI-DVI-10FT=	HDMI TO DVI-D CABLE, 10 ft	\$30.00	\$	21.00
CAB-HDMI-DVI-6.5M=	Cable HDMI To DVI 6.5m	\$30.00	\$	21.00
CAB-HDMI-DVI-6FT=	HDMI TO DVI-D CABLE, 6 ft	\$30.00	\$	21.00
CAB-HPEXT=	20 ft HEADPHONE EXTENSION	\$30.00	\$	21.00
CAB-HPWR-MF-1.0M=	Cable 1.5mm Power C14 -C13 1m	\$74.00	\$	51.80
CAB-IECM-IECF-12F=	IEC(M) TO IEC(F) POWER CORD; LONG 12 ft	\$30.00	\$	21.00
CAB-IECM-IECF-6FT=	IEC(M) TO IEC(F) POWER CORD 6 ft	\$30.00	\$	21.00
CAB-ISDN1-5M=	111890M1 ISDN 1 Cable 5M	\$65.00	\$	45.50
CAB-ISDN2-5M=	111890M1 ISDN 2 Cable 5M	\$65.00	\$	45.50
CAB-ISDN3-5M=	111890M1 ISDN 3 Cable 5M	\$65.00	\$	45.50
CAB-ISDN4-5M=	111890M1 ISDN 4 Cable 5M	\$65.00	\$	45.50
CAB-ISDN5-5M=	111890M1 ISDN 5 Cable 5M	\$65.00	\$	45.50
CAB-ISDN6-5M=	111890M1 ISDN 6 Cable 5M	\$65.00	\$	45.50
CAB-ISDN7-5M=	111890M1 ISDN 7 Cable 5M	\$65.00	\$	45.50
CAB-ISDN8-5M=	111890M1 ISDN 8 Cable 5M	\$65.00	\$	45.50
CAB-ISDN-BNDL=	ISDN Cable Bundle	\$30.00	\$	21.00
CAB-MIC1=	MIC CABLE 1	\$30.00	\$	21.00
CAB-MIC-20M=	Mic Cable 20m	\$247.00	\$	172.90
CAB-MIC-7.5M=	Mic Cable 7.5m	\$30.00	\$	21.00
CAB-MULTWAY-100FT=	MULTI-WAY CABLE 110 ft	\$30.00	\$	21.00
CAB-MULTWAY-35FT=	MULTI-WAY CABLE 35 ft	\$30.00	\$	21.00
CAB-P3000-6000PHD=	HD Camera cable w/labels	\$180.00	\$	126.00
CAB-P3000-PHD-1M=	HD Camera Cable 1meter	\$30.00	\$	21.00
CAB-P3000-PHD-2M=	HD Camera Cable 2m	\$30.00	\$	21.00
CAB-P3000-PHD-5M=	HD Camera Cable 3000 5m	\$30.00	\$	21.00
CAB-P6000-PHD-1M=	HD Camera Cable 1meter	\$30.00	\$	21.00
CAB-P6000-PHD-2M=	HD Camera cable 6000, 2m	\$30.00	\$	21.00
CAB-P6000-PHD-5M=	PRECISIONHD TO C6000 CAMERA CABLE, 5M	\$30.00	\$	21.00
CAB-PHD2.15=	Cable for HD Camera, 2.15m	\$30.00	\$	21.00
CAB-PHDCNTRL-10FT=	PHD CAMERA CONTROL CABLE, 10 ft	\$30.00	\$	21.00
CAB-PHD-EXTR=	MXP PHDCam Extension Cable w/repeater -6.5m-PSU not include	\$281.00	\$	196.70
CAB-PHD-KIT=	MXP PHDCamCable Kit-3 ext.cables/repeaters, PSU, 19.5m total	\$543.00	\$	380.10
CAB-PWR-MF-0.5M=	Cable Power Male - Female 0,5	\$74.00	\$	51.80
CAB-PWR-MF-0.6M=	Cable Power Male - Female 0,6	\$74.00	\$	51.80

CAB-PWR-MF-0.8M=	Cable Power Male - Female 0,8	\$74.00	\$	51.80
CAB-PWR-MF-1.0M=	Pwr cable 1.0m black	\$30.00	\$	21.00
CAB-PWR-MF-1.1M=	Pwr cable 1.1m black	\$30.00	\$	21.00
CAB-PWR-MF-1.3M=	Pwr cable 1.3m black	\$30.00	\$	21.00
CAB-PWR-MRF-1.0M=	Pwr cable 1.0m black	\$30.00	\$	21.00
CAB-PWR-RMRF-0.2M=	Pwr cable 0.2m	\$30.00	\$	21.00
CAB-RCA-AUD1.3M=	RCA - RCA Audio Cable, 1.3m	\$30.00	\$	21.00
CAB-RCA-RCA076=	Cable RCA - RCA 0,76 m w/label	\$74.00	\$	51.80
CAB-STEREO35MM=	3.5mm stereo cable	\$30.00	\$	21.00
CAB-SVIDEO-2M=	S-video cable, mDIN-mDIN 2m	\$30.00	\$	21.00
CAB-SYS-DB9F=	140025 Cable DB9 Female To DB9 Female	\$65.00	\$	45.50
CAB-T1-PRI-5M=	T1/PRI CABLE (5M)	\$30.00	\$	21.00
CAB-T3-KIT1=	T3 Cable Kit 1	\$87.00	\$	60.90
CAB-T3-KIT10=	T3 Cable Kit 10	\$563.00	\$	394.10
CAB-T3-KIT11=	T3 Cable Kit 11	\$1,733.00	\$	1,213.10
CAB-T3-KIT12=	T3 Cable Kit 12	\$650.00	\$	455.00
CAB-T3-KIT14=	T3 Cable Kit 14	\$347.00	\$	242.90
CAB-T3-KIT15=	T3 Cable Kit 15	\$433.00	\$	303.10
CAB-T3-KIT16=	T3 Cable Kit 16	\$520.00	\$	364.00
CAB-T3-KIT17=	T3 Cable Kit 17	\$520.00	\$	364.00
CAB-T3-KIT18=	T3 Cable Kit 18	\$260.00	\$	182.00
CAB-T3-KIT19=	T3 Cable Kit 19	\$130.00	\$	91.00
CAB-T3-KIT2=	T3 Cable Kit 2	\$87.00	\$	60.90
CAB-T3-KIT20=	T3 Cable Kit 20	\$87.00	\$	60.90
CAB-T3-KIT21=	T3 Cable Kit 21	\$43.00	\$	30.10
CAB-T3-KIT3=	T3 Cable Kit 3	\$87.00	\$	60.90
CAB-T3-KIT4=	T3 Cable Kit 4	\$477.00	\$	333.90
CAB-T3-KIT5=	T3 Cable Kit 5	\$477.00	\$	333.90
CAB-T3-KIT6=	T3 Cable Kit 6	\$260.00	\$	182.00
CAB-T3-KIT7=	T3 Cable Kit 7	\$433.00	\$	303.10
CAB-T3-KIT8=	T3 Cable Kit 8	\$433.00	\$	303.10
CAB-T3-KIT9=	T3 Cable Kit 9	\$1,300.00	\$	910.00
CAB-T3-KITDOCCAM=	Cable Kit Document Camera	\$3,250.00	\$	2,275.00
CAB-T3-KITEX=	T3 Cable Kit Extra	\$433.00	\$	303.10
CAB-TAM-6000=	TAM MXP TO CODEC 6000 BREAKOUT CABLE	\$30.00	\$	21.00
CAB-USB-A-B-15FT=	USB A to USB B 15 ft long	\$30.00	\$	21.00
CAB-VC-5M=	Visca-Cable-DSUB9-RJ45-5m	\$30.00	\$	21.00

CAB-VCDC-20M=	PrecisionHD Camera Daisy-Chain cable For Visca Control-20m	\$264.00	\$ 184.80
CAB-VCDC-6.5M=	PrecisionHD Camera Daisy-Chain cable For Visca Control-6.5m	\$149.00	\$ 104.30
CAB-VGA-AUD-6FT=	PC Hookup Cable - VGA and Audio, 6 ft	\$30.00	\$ 21.00
CAB-VGA-DVI-25FT=	VGA(M) TO DVI(M) CABLE - 25 Ft	\$30.00	\$ 21.00
CAB-VGA-DVI-A=	VGA to DVI-A cable, male/ma	\$30.00	\$ 21.00
CAB-VGA-DVI-AUD=	Presentation VGA-DVI + Audio Jack short cable 6 meters	\$217.00	\$ 151.90
CAB-VGA-DVI-AUD25=	VGA TO DVI Cable With Embedded Audio - 25 feet	\$30.00	\$ 21.00
CAB-VGA-DVI-AUDM=	3,5mmSter.jack-ster.jack/DVI-VGA cable, 2.5m	\$30.00	\$ 21.00
CAB-VID-VGA-DVI5M=	VGA to DVI-A cable, male/male 5 meters	\$83.00	\$ 58.10
CAB-VS-20M=	PrecisionHD Cam to Video Switch Cable for Visca Control 20 m	\$264.00	\$ 184.80
CAB-VS-6.5M=	PrecisionHD Cam to Video Switch Cbl for Visca Control 6.5m	\$149.00	\$ 104.30
CAB-W2-PHD-8FT=	WAVE2 TO PRECISIONHD ADAPTER CABLE, 8In	\$30.00	\$ 21.00
CART-CPS=	Bunsen Base Cart - Stripped	\$22,402.00	\$ 15,681.40
CART-DPL=	Dual Plasma Trolley With Two 58 Inch FullHD Plasma Screens	\$32,400.00	\$ 22,680.00
CART-DUL-PL=	Dual Plasma Trolley	\$16,400.00	\$ 11,480.00
CART-INTRN-N120V=	Base Cart - Intern NTSC	\$16,510.00	\$ 11,557.00
CART-INTRN-P240V=	Base Cart - Intern PAL	\$16,510.00	\$ 11,557.00
CART-MP2=	Media P2 Base Cart	\$15,697.00	\$ 10,987.90
CART-SGL-PL=	Single Plasma Trolley	\$8,300.00	\$ 5,810.00
CART-SPL=	Single Display Plasma, Speaker Cart	\$19,500.00	\$ 13,650.00
CTI-2210-VCR-K9	VCR-2210 1 Port IP VCR	\$14,880.00	\$ 10,416.00
CTI-2220-VCR-K9	IP VCR 2220 - 5 Port IP VCR	\$37,080.00	\$ 25,956.00
CTI-2240-VCR-K9	IP VCR 2240 - 10 Port IP VCR	\$62,280.00	\$ 43,596.00
CTI-3241-GWISDNK9	ISDN GW 3241 - PRI ISDN H.320 To H.323 Gateway	\$21,360.00	\$ 14,952.00
CTI-3510-GWIP-K9	IPGW-3510 10 Call IP Gateway	\$18,720.00	\$ 13,104.00
CTI-3520-GWIP-K9	IPGW-3520 20 Call IP Gateway	\$31,440.00	\$ 22,008.00
CTI-3540-GWIP-K9	IPGW-3540 40 Call IP Gateway	\$56,640.00	\$ 39,648.00
CTI-3610-GWAM-K9	Cisco AM GW 3610 - Advanced Media Gateway 10HD/20VGA call	\$119,880.00	\$ 83,916.00
CTI-4203-MCU-K9	MCU-4203 6 Port Enterprise MCU	\$27,000.00	\$ 18,900.00
CTI-4205-MCU-K9	MCU 4205 - 12 Port Enterprise MCU	\$50,520.00	\$ 35,364.00
CTI-4210-MCU-K9	MCU-4210 20 Port Enterprise MCU	\$75,720.00	\$ 53,004.00
CTI-4215-MCU-K9	MCU-4215 30 Port Enterprise MCU	\$113,040.00	\$ 79,128.00
CTI-4220-MCU-K9	MCU-4220 40 Port Enterprise MCU	\$151,080.00	\$ 105,756.00
CTI-4501-MCU-K9	MCU 4501 - 6 Port HD MCU	\$62,280.00	\$ 43,596.00
CTI-4505-MCU-K9	MCU 4505 - 12 Port HD MCU	\$107,520.00	\$ 75,264.00
CTI-4510-MCU-K9	MCU 4510 - 20 Port HD MCU	\$174,840.00	\$ 122,388.00
CTI-8000-4AIRF=	MSE-8016 Air Filter Kit MSE 8000 Chassis, 4 Air Filters	\$450.00	\$ 315.00

CTI-8000-ACC=	Accessory Kit	\$235.00	\$ 164.50
CTI-8000-BLKBLD=	Blank Blade	\$600.00	\$ 420.00
CTI-8000-BRK=	MSE 8000 Rackmount Brackets - Spare Part	\$233.00	\$ 163.10
CTI-8000-MSECH-K9=	MSE-8000-B2 Media Services Engine Chassis Bundle - Spare	\$60,960.00	\$ 42,672.00
CTI-8000-VALBLK=	UPL, MSE8023 PSU - Blank rectifier for power shelf	\$450.00	\$ 315.00
CTI-8000-VALCAB=	DC cable kit (6 cables)	\$830.00	\$ 581.00
CTI-8000-VALEPS=	UPL, MSE8020 Empty AC/DC Power Shelf unit pack	\$450.00	\$ 315.00
CTI-8000-VALNIC=	UPL, MSE8024 PSU NIC power shelf management module unit pack	\$975.00	\$ 682.50
CTI-8000-VALRCTF=	1 KW AC/DC Pwr Shelf Rectifier Module	\$1,650.00	\$ 1,155.00
CTI-8010-FAN=	MSE 8000 chass fan tray	\$22,750.00	\$ 15,925.00
CTI-8050-SUP-K9=	MSE 8050 Supervisor Blade, 800-TAN	\$26,280.00	\$ 18,396.00
CTI-8220-VCR-K9=	VCR MSE 8220 - Recording blade up to 10 Recording Ports	\$40,080.00	\$ 28,056.00
CTI-8321-GWISDNK9=	ISDN GW MSE 8321 - H.320 gateway blade up to 8 PRI Ports	\$26,280.00	\$ 18,396.00
CTI-8330-GWS-K9=	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports	\$26,280.00	\$ 18,396.00
CTI-8350-GWIP-K9=	IP GW MSE 8350 - IP gateway blade up to 20 IP GW Ports	\$40,080.00	\$ 28,056.00
CTI-8420-MED-K9=	MCU MSE 8420 - (Media) MCU blade up to 40 MCU (Media) Ports	\$54,000.00	\$ 37,800.00
CTI-8510-MED2-K9=	MCU MSE 8510 - (Media2) MCU blade up to 80 MCU (Media) Ports	\$124,680.00	\$ 87,276.00
CTI-8710-TS-K9	Cisco TelePresence Server MSE 8710 blade - up to 16 Screens	\$124,680.00	\$ 87,276.00
CTI-BS1U-ACC-KIT=	MCU 4200 And VCR 2200 1U Accessory Kit	\$138.00	\$ 96.60
CTI-BS2U-ACC-KIT=	MCU 4500 2U Accessory Kit	\$165.00	\$ 115.50
CTI-CNDTR-K9	Cisco TelePresence Conductor incl 30 MCU/Server port lics	\$40,560.00	\$ 28,392.00
CTI-GWS-16DB-BRK=	Cisco TelePresence Serial GW 16 DB26 Rack Mount Bracket Kit	\$720.00	\$ 504.00
CTI-GWS-CAB-2DB26=	Cisco TelePresence Serial GW Y Cable to 2 DB26 connectors	\$720.00	\$ 504.00
CTI-KM2U-ACC-KIT=	AMGW TS7010 2U Accessory Kit	\$135.00	\$ 94.50
CTI-MPS-ACPWR=	MPS 800 Power Supply (AC) - Only For MPS 800 - Spare	\$2,850.00	\$ 1,995.00
CTI-MPS-CABV35	MPS V.35 cable (2 ports)	\$720.00	\$ 504.00
CTI-MPS-CABV35=	MPS V.35 cable (2 ports) - Spare Part	\$720.00	\$ 504.00
CTI-MPS-CHAS200=	MPS 200 Non Encrypted Version Spare	\$18,000.00	\$ 12,600.00
CTI-MPS-CHAS200K9	MPS 200	\$18,000.00	\$ 12,600.00
CTI-MPS-CHAS800=	MPS 800 Non Encrypted Version Spare	\$36,000.00	\$ 25,200.00
CTI-MPS-CHAS800K9=	MPS 800	\$36,000.00	\$ 25,200.00
CTI-MPS-IIC8=	MPS IIC-8, -ISDN Interface Card - Spare Part	\$12,000.00	\$ 8,400.00
CTI-MPS-MPB=	MPS Media Processing Board - Spare Part	\$13,200.00	\$ 9,240.00
CTI-MPS-SIC32V35=	MPS SIC-32, Serial Interface Card - Spare Part	\$10,800.00	\$ 7,560.00
CTI-MPS-SYSCONT=	MCP820 System Controller Board	\$18,360.00	\$ 12,852.00
CTI-TCS-5RP-K9	Content Server - 5 Recording Ports, 2 Live Output	\$43,920.00	\$ 30,744.00
CTI-TCS-5RP-K9=	Tandberg Content Server - 5 Recording Ports, 2 Live Output	\$43,920.00	\$ 30,744.00

CTI-TCS-PROBUN-K9	PRO bundle setup	\$54,480.00	\$ 38,136.00
CTI-TMS-APL-K9	Cisco TelePresence Management Server	\$11,988.00	\$ 8,391.60
CTI-TMS-SW-K9	Cisco TelePresence Management Suite - Includes 10 Systems	\$3,648.00	\$ 2,553.60
CTI-VCS-BRAGEEARS=	116269 Brage Rack Ears Kit	\$129.00	\$ 90.30
CTI-VCS-CONTRL-K9	VCS Control	\$12,360.00	\$ 8,652.00
CTI-VCSC-SPUPG-K9	VCS Starter Pack Upg to VCS Control - TMS, Movi 100 users	\$30,600.00	\$ 21,420.00
CTI-VCSE-SPUPG-K9	VCS Starter Pack Upg to VCS Expressway - TMS, Movi 100 users	\$30,600.00	\$ 21,420.00
CTI-VCS-EXPRESS-K9	VCS Expressway	\$12,360.00	\$ 8,652.00
CTI-VCS-STPAK-K9	VCS Starter Pack Express 50 regs 5 trav calls Movi 5 PHD USB	\$19,080.00	\$ 13,356.00
CTS-1100	TelePresence 1100 System	\$79,000.00	\$ 55,300.00
CTS1100-ACC-KIT=	TelePresence accessories specific to CTS-1100	\$1,800.00	\$ 1,260.00
CTS-1300-47	cts 1300 with 47in display	\$64,900.00	\$ 45,430.00
CTS-1300-65	TelePresence 1300-65 System	\$84,900.00	\$ 59,430.00
CTS-1300-65-ACR	CTS 1300-65 System for ACR - AS highly recommended	\$84,900.00	\$ 59,430.00
CTS1300-65-BZL=	Telepresence 1300 and 1100 65in Display Bezel	\$2,100.00	\$ 1,470.00
CTS1300-ACC-KIT=	TelePresence 1300 Accessory Kit	\$1,500.00	\$ 1,050.00
CTS1300-AV-EXP=	TelePresence 1300 and 1100 Audio and video expansion box	\$1,700.00	\$ 1,190.00
CTS1300-CAB=	TelePresence 1300 Cabinet inc. other components	\$11,000.00	\$ 7,700.00
CTS1300-CAB-COV=	TelePresence 1300 and 1100 Cabinet Cover	\$5,300.00	\$ 3,710.00
CTS1300-CAM-CLST=	TelePresence 1300 High Definition IP Based Camera Cluster	\$25,000.00	\$ 17,500.00
CTS1300-LIGHT-STR=	TelePresence 1300 Lighting Structure inc. Lights and Spkr	\$26,000.00	\$ 18,200.00
CTS1300-SAG=	TelePresence 1300 Seat Alignment Guide	\$2,100.00	\$ 1,470.00
CTS1300-SPKR=	TelePresence 1300 Speaker	\$80.00	\$ 56.00
CTS1300-SPKR-COV=	TelePresence 1300 and 1100 Speaker Cover	\$1,200.00	\$ 840.00
CTS1300-STRUCTURE=	TelePresence 1300 and 1100 Wall Mount Structure	\$2,800.00	\$ 1,960.00
CTS-1700=	1700 Non Encrypted Version Spare	\$10,712.00	\$ 7,498.40
CTS-1700-FRT-CVR=	1700 MXP Milano Privacy Front Cover	\$45.00	\$ 31.50
CTS-1700-K9	1700 MXP	\$10,712.00	\$ 7,498.40
CTS-1700-K9=	1700 Unit Codec Spare	\$10,712.00	\$ 7,498.40
CTS-24DISPL=	24In Widescreen LCD Display - LG W2442PA-BF	\$2,316.00	\$ 1,621.20
CTS-3000-BULBS	CTS-3000 spare light bulb set	\$425.00	\$ 297.50
CTS-3000CODEC-K9=	3000 MXP Codec	\$7,768.00	\$ 5,437.60
CTS-3200-UPG	Upgrade Kit for CTS-3000 to CTS-3200 upgrade	\$90,000.00	\$ 63,000.00
CTS32-CAM-LENS=	Camera lens for upgrade of CTS-3000 to CTS-3200 camera clust	\$1,900.00	\$ 1,330.00
CTS32-M-2TBL-G2=	TelePresence 3200 Table Top, 2nd row - Maple	\$47,500.00	\$ 33,250.00
CTS3K-ACC-KIT=	TelePresence 3000 Accessory Kit	\$4,210.00	\$ 2,947.00
CTS3K-CAM-CLST-G2=	TelePresence3200 High Definition IP Based Camera Cluster	\$34,000.00	\$ 23,800.00



CTS3K-CAM-CLUST=	TelePresence3000 High Definition IP Based Camera Cluster	\$28,952.00	\$ 20,266.40
CTS-3K-FURN-G2=	Cisco TelePresence Systems 3010 Table	\$48,000.00	\$ 33,600.00
CTS3K-LIGHT-STR=	TelePresence3000 Lighting Structure	\$12,256.00	\$ 8,579.20
CTS3K-SCREEN=	TelePresence3000 Front Facade Screen	\$13,664.00	\$ 9,564.80
CTS-3X00-UPG	Cisco TelePresence Systems 3X00 Data Upgrade	\$24,900.00	\$ 17,430.00
CTS-500-32	TelePresence 500-32 System	\$23,900.00	\$ 16,730.00
CTS500-32-ACC-KIT=	TelePresence 500-32 Accessory Kit	\$558.00	\$ 390.60
CTS500-32-CABCVR=	TelePresence 500-32 Cable Cover	\$11.00	\$ 7.70
CTS500-32-CAM-CVR=	TelePresence 500-32 Camera Cover	\$140.00	\$ 98.00
CTS500-32-INTDISP=	TelePresence Integrated 32in Display without codec	\$8,600.00	\$ 6,020.00
CTS500-32-LENSCVR=	TelePresence 500-32 Camera Lens Cover	\$57.00	\$ 39.90
CTS500-32-MICCVRL=	TelePresence 500-32 Microphone Cover Left	\$33.00	\$ 23.10
CTS500-32-MICCVRR=	TelePresence 500-32 Microphone Cover Right	\$33.00	\$ 23.10
CTS500-32-TABMT=	TelePresence 500-32 Table top	\$1,200.00	\$ 840.00
CTS500-ACC-KIT=	TelePresence 500-37 Accessory Kit	\$729.00	\$ 510.30
CTS500-CABLE-COV=	TelePresence 500-37 Cable Cover for Wall Mount	\$210.00	\$ 147.00
CTS500-CAM-BRKT=	TelePresence 500-37 Internal Camera Bracket	\$300.00	\$ 210.00
CTS500-CAMERA=	TelePresence 500-37 High Definition IP Based Camera	\$6,948.00	\$ 4,863.60
CTS-500-DISP37INT=	CTS500-37inch display+Cam+Mic+Spkr	\$19,688.00	\$ 13,781.60
CTS500-LIGHT-FIXT=	TelePresence 500-37 Lighting Fixture	\$968.00	\$ 677.60
CTS500-LIGHT-REFL=	TelePresence 500-37 Lighting Reflector	\$1,074.00	\$ 751.80
CTS500-STRUC-PED=	TelePresence 500-37 Structure - Pedestal	\$8,057.00	\$ 5,639.90
CTS500-STRUC-TABL=	TelePresence 500-37 Structure - Tabletop	\$2,286.00	\$ 1,600.20
CTS500-STRUC-WALL=	TelePresence 500-37 Structure - Wall Mount	\$694.00	\$ 485.80
CTS500-UPHOUSNG-F=	TelePresence 500-37 Upper Housing - Front	\$423.00	\$ 296.10
CTS-6000CODEC-K9=	6000 MXP Codec	\$22,620.00	\$ 15,834.00
CTS-6000-K9	Codec 6000 - Rackmt Kit, Rmt Cntrl and Pwr Cbl	\$22,620.00	\$ 15,834.00
CTS-6000-WP-K9	Codec 6000 - PAL, Encrypted, Rackmt Kit, Rmt Cntrl	\$22,620.00	\$ 15,834.00
CTS-ATP-MX200-K9	ATP Demo Cisco TelePresence MX200 42	\$10,990.00	\$ 7,693.00
CTS-ATP-MX200-K9	ATP Demo Cisco TelePresence MX200 42	\$10,990.00	\$ 7,693.00
CTS-C20-BRKT=	Bracket for mounting C20 inside Profile 42	\$750.00	\$ 525.00
CTS-C20CODEC=	C20 CODEC Non Encrypted Version Spare	\$7,650.00	\$ 5,355.00
CTS-C40CODEC=	C40 CODEC Non Encrypted Version Spare	\$18,070.00	\$ 12,649.00
CTS-C40CODEC-K9=	Codec C40 Unit - Spare	\$18,070.00	\$ 12,649.00
CTS-C40-K9	Codec C40 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl	\$18,070.00	\$ 12,649.00
CTS-C60-BRCKT=	Bracket C60 Codec	\$239.00	\$ 167.30
CTS-C60CODEC=	C60 CODEC Non Encrypted Version Spare	\$28,470.00	\$ 19,929.00

CTS-C60CODEC-K9=	C60 Unit Codec - SPARE	\$28,470.00	\$ 19,929.00
CTS-C60-K9	Codec C60-Incls NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl	\$28,470.00	\$ 19,929.00
CTS-C90-BRKT=	Bracket Codec	\$273.00	\$ 191.10
CTS-C90CODEC=	C90 CODEC Non Encrypted Version Spare	\$42,770.00	\$ 29,939.00
CTS-C90CODEC-K9=	C90 Unit Codec - SPARE	\$42,770.00	\$ 29,939.00
CTS-C90-K9	Codec C90 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl	\$42,770.00	\$ 29,939.00
CTS-CABCVR-FLR=	TelePresence 5ft Cable Cover Floor Mat	\$579.00	\$ 405.30
CTS-CAB-HDMIDVID2=	TelePresence Cable HDMI to DVI-D 2M	\$186.00	\$ 130.20
CTS-CABL-RJ45-10=	TelePresence Cable RJ45 10m	\$70.00	\$ 49.00
CTS-CABL-VGA-2=	TelePresence Cable 15 VGA-VGA 2M	\$150.00	\$ 105.00
CTS-CAB-MGMTCUP=	TelePresence Cable Management Cup	\$420.00	\$ 294.00
CTS-CODEC-SING-G1=	TelePresence Single Screen Codec CTS-500-X	\$18,500.00	\$ 12,950.00
CTS-CODEC-S-PWR=	TelePresence Power Supply for Single Screen Codec	\$185.00	\$ 129.50
CTS-CPS-DC-K9	CPS -Single Monitor Battery Powered System	\$44,200.00	\$ 30,940.00
CTS-CPS-DC-P240-K9	CPS -Single Monitor Battery Powered System PAL 240V	\$44,200.00	\$ 30,940.00
CTS-CPS-DM-K9	Dual Monitor AC Powered System	\$44,200.00	\$ 30,940.00
CTS-CPS-DM-P240-K9	Dual Monitor AC Powered System PAL 240V	\$44,200.00	\$ 30,940.00
CTS-CPS-SM-K9	CPS - Single Monitor AC Powered System	\$41,600.00	\$ 29,120.00
CTS-CPS-SM-P240-K9	CPS - Single Monitor AC Powered System	\$41,600.00	\$ 29,120.00
CTS-CTRL-DV12-A=	Cisco TelePresence Touch 12-inch for CTS-500-32/1300-47	\$3,000.00	\$ 2,100.00
CTS-CTRL-DV12-B=	Cisco TelePresence Touch 12-inch for CTS-1100/1300-65/3xxx	\$3,000.00	\$ 2,100.00
CTS-CTRL-DV12-C=	Cisco TelePresence Touch 12-inch for CTS-500 (37in)	\$3,000.00	\$ 2,100.00
CTS-CTRL-DV8=	Spare - Touch Control for EX with cradle and handset	\$2,587.00	\$ 1,810.90
CTS-CTRL-DV8CRDL=	Spare Cradle w/Handset for EX Series ONLY-Touch NOT included	\$200.00	\$ 140.00
CTS-CTRL-DVC8=	Touch Control Device for C Series, Profile - no handset	\$2,587.00	\$ 1,810.90
CTS-DISP-65-GEN4=	Cisco TelePresence 65 Inch Plasma Display	\$37,088.00	\$ 25,961.60
CTS-DNAM-III=	DNAM III	\$5,343.00	\$ 3,740.10
CTS-DNAM-SHT=	DNAM Short	\$5,343.00	\$ 3,740.10
CTS-E20=	E20 Spare non encrypted	\$1,490.00	\$ 1,043.00
CTS-E20HNDSTKIT=	E20 Handset kit	\$149.00	\$ 104.30
CTS-E20-K9	E20	\$1,490.00	\$ 1,043.00
CTS-E20-K9=	E20 SIP Video VoIP Phone	\$1,490.00	\$ 1,043.00
CTS-EDGE75-K9	Edge75MXP Incl mic, NPP, 128 kbps ISDN/768 kbps IP, PHD Cam	\$8,970.00	\$ 6,279.00
CTS-EDGE75-WP-K9	Edge 75 MXP - PAL, Encrypted, NPP, PrecisionHD Cam	\$8,970.00	\$ 6,279.00
CTS-EDGE95-K9	Edge95MXP w/ 1 mic, NPP, MS, 512kbps ISDN 2 Mbps IP, PHDCa	\$15,470.00	\$ 10,829.00
CTS-EDGE95-WP-K9	Edge 95 MXP - PAL, Encrypted, NPP, MS, PrecisionHD Cam	\$15,470.00	\$ 10,829.00
CTS-EDGEXX=	EDGE Series CODEC Non Encrypted Version Spare	\$8,474.00	\$ 5,931.80

CTS-EDGEEXX-K9=	Spare CTS-EDGEEXX-K9=	\$8,474.00	\$ 5,931.80
CTS-EDGEEXX-UPGKIT	Wall Mount Kit/Cables/Adapters	\$285.00	\$ 199.50
CTS-EDGEEXX-UPGKIT=	Wall Mount Kit w/brackets, cables, adapters	\$285.00	\$ 199.50
CTS-EDU-INTP-K9	Educator MXP IntPack, NPP With Precision HD Camera	\$52,260.00	\$ 36,582.00
CTS-EDU-POD=	Educator Lectern Podium	\$4,260.00	\$ 2,982.00
CTS-EDU-TP=	Educator Touch Panel	\$25,675.00	\$ 17,972.50
CTS-EX60=	EX60 Non Encrypted Version Spare	\$8,970.00	\$ 6,279.00
CTS-EX60-K9	EX60 - NPP, Touch UI	\$8,970.00	\$ 6,279.00
CTS-EX60-K9=	EX60 - Spare	\$8,970.00	\$ 6,279.00
CTS-EX90=	EX90 Non Encrypted Version Spare	\$12,870.00	\$ 9,009.00
CTS-EX90-K9	EX90 - NPP, Touch UI	\$12,870.00	\$ 9,009.00
CTS-EX90-K9=	EX90 - SPARE only	\$12,870.00	\$ 9,009.00
CTS-FERRITE=	Ferrite Star Tec, Split with plastic case	\$30.00	\$ 21.00
CTS-HFR-COLLAB=	Cisco TeleP High Frame Rate Auto Collab	\$15,000.00	\$ 10,500.00
CTS-HFR-COLLAB-1K	Cisco TeleP High Frame Rate Auto Collab for CTS-1000	\$15,000.00	\$ 10,500.00
CTS-HFR-COLLAB-3K	Cisco TeleP High Frame Rate Auto Collab for CTS-3000 / 3200	\$15,000.00	\$ 10,500.00
CTS-INTP3000-K9	3000 MXP - BW, PreHDCam, 1 Mic, Cbls and Trackers	\$23,270.00	\$ 16,289.00
CTS-INTP6000-K9	6000 MXP - BW, PreHDCam, 2 Mics, Cbls and Trackers 2M/6M	\$29,900.00	\$ 20,930.00
CTS-INTP6000-WP-K9	IntPkg 6000 MXP - PAL, Encrypted, BW, PrecisionHD Cam, Mic	\$29,900.00	\$ 20,930.00
CTS-INTP-C40-K9	IntPkg C40 - NPP, Rmt Cntrl, 1 Mic, Cbls ++	\$18,070.00	\$ 12,649.00
CTS-INTP-C40-WC-K9	IntPkg C40 - NPP, PHD 1080p 12X Cam, Rmt Cntrl, Mic	\$24,570.00	\$ 17,199.00
CTS-INTP-C60-K9	IntPkg C60 - NPP, PHD 1080p Cam, Rmt Cntrl, 1 Mic, Cbls ++	\$34,970.00	\$ 24,479.00
CTS-INTP-C90-K9	IntPkg C90 - NPP, PHD1080p 12x Cam, Rmt Cntrl, 2 Mics, Cbls	\$49,270.00	\$ 34,489.00
CTS-INTRN	Intern MXP ISDN/IP - Single LCD Base Cart	\$16,510.00	\$ 11,557.00
CTS-KEY-BOTMOD=	Key for lock in bottom module	\$65.00	\$ 45.50
CTS-MAN-API-1.0	Cisco TelePresence Manager Scheduling API	\$35,000.00	\$ 24,500.00
CTS-MAN-API-SPT=	Cisco TelePresence Manager Scheduling API Support	\$30,000.00	\$ 21,000.00
CTS-MEDIA-P2-K9	Media P2 MXP(2 Mbps IP) including NPP and Synch Technology	\$32,630.00	\$ 22,841.00
CTS-MIC-ARRAY=	TelePresence 500-37 Microphone Array	\$1,392.00	\$ 974.40
CTS-MIC-CLNG=	Ceiling Mic Audio Science	\$1,995.00	\$ 1,396.50
CTS-MIC-DIR=	Directional Microphone, includes 7.5 M cable	\$474.00	\$ 331.80
CTS-MIC-OMNIDIR=	Omni Directional Microphone, includes 7.5 M cable	\$524.00	\$ 366.80
CTS-MTKIT-UA=	Universal AudioScience Mounting Kit	\$330.00	\$ 231.00
CTS-MX200-42-FSK=	Cisco TelePresence MX200 42 Floor Stand Option	\$1,500.00	\$ 1,050.00
CTS-MX200-42-K9	Cisco TelePresence MX200 42, PHD 1080p 4x , NPP, Touch, Mic	\$21,600.00	\$ 15,120.00
CTS-MX200-42-WMK=	Cisco TelePresence MX200 42 Wall Mount Option	\$540.00	\$ 378.00
CTS-MX300-55-FSKB=	Cisco TelePresence MX300 55 Floor Stand Base Spare	\$1,260.00	\$ 882.00

CTS-MX300-55-FSKL=	Cisco TelePresence MX300 55 Floor Stand Lid Spare	\$180.00	\$ 126.00
CTS-MX300-55-K9	Cisco TelePresence MX300 55 - PHD 1080p 4x , Touch UI, Mic	\$27,600.00	\$ 19,320.00
CTS-MX300-55-WMK=	Cisco TelePresence MX300 55 Wall Mount Option	\$600.00	\$ 420.00
CTS-MXP-1000-K9	1000 MXP	\$6,487.00	\$ 4,540.90
CTS-MXP-1000N=	1000 MXP Unit NTSC Non Encrypted Version Spare	\$6,487.00	\$ 4,540.90
CTS-MXP-1000N-K9=	1000 MXP Unit NTSC - SPARE	\$6,487.00	\$ 4,540.90
CTS-MXP-1000P=	1000 MXP Unit PAL Non Encrypted Version Spare	\$6,487.00	\$ 4,540.90
CTS-MXP-1000-PCK=	TANDBERG 1000 Privacy Cover Kit	\$75.00	\$ 52.50
CTS-MXP-1000P-K9=	1000 MXP Unit PAL - SPARE	\$6,487.00	\$ 4,540.90
CTS-MXP-1000-STC	1000 MXP Suitcase	\$375.00	\$ 262.50
CTS-MXP-1000-STC=	TANDBERG 1000 MXP Suitcase	\$375.00	\$ 262.50
CTS-MXP-1000-WMK=	TANDBERG 1000 MXP wall mount kit	\$225.00	\$ 157.50
CTS-MXP-1000-WN-K9	MXP 1000 - NTSC, Encrypted, 0k ISDN/768k IP	\$6,487.00	\$ 4,540.90
CTS-MXP-1000-WP-K9	MXP 1000 - PAL, Encrypted, 0k ISDN/768k IP	\$6,487.00	\$ 4,540.90
CTS-MXP3000-K9	Codec 3000 - Rackmt Kit, Rmt Cntrl and Pwr Cbl	\$16,640.00	\$ 11,648.00
CTS-MXP3000-WP-K9	Codec 3000 - PAL, Encrypted, Rackmt Kit, Rmt Cntrl	\$16,640.00	\$ 11,648.00
CTS-NT4-BRI=	BRI Network Termination	\$1,665.00	\$ 1,165.50
CTS-P4252S-FSO=	Floor standing kit for single 42/52/55 Profile	\$1,485.00	\$ 1,039.50
CTS-P4252S-WBK=	Wheel base kit for single 42/52/55 Profile	\$1,485.00	\$ 1,039.50
CTS-P4252S-WMK=	Wall mount kit for single 42/52/55 Profile	\$1,485.00	\$ 1,039.50
CTS-P42C20-K9	Profile 42 in w C20 - PHD 1080p 12x Cam, Touch UI, 2 Mics	\$28,470.00	\$ 19,929.00
CTS-P42C40-K9	Profile 42 in w C40 - PHD 1080p 12x Cam, NPP, Touch, 2 Mics	\$35,620.00	\$ 24,934.00
CTS-P42-GRILLKIT=	Profile 42 grill kit	\$462.00	\$ 323.40
CTS-P42MONITOR=	Monitor Assembly 42	\$14,924.00	\$ 10,446.80
CTS-P52C40-K9	Profile 52 in w C40, NPP, PHD 1080p 12x Cam, Touch, 2 Mics	\$44,070.00	\$ 30,849.00
CTS-P52C60-K9	Profile 52 in w C60 NPP PHD 1080p 12x Cam, Touch UI, 3 Mics	\$58,370.00	\$ 40,859.00
CTS-P52D-BKCVRKIT=	Profile 52 dual center backcover kit	\$2,048.00	\$ 1,433.60
CTS-P52DC60-K9	Profile 52 Dual w C60, NPP, 12x PHD 1080 Cam, Touch, 4 mics	\$73,970.00	\$ 51,779.00
CTS-P52D-FSO=	Floor Stand Profile 52/55	\$1,485.00	\$ 1,039.50
CTS-P52D-GRILLKIT=	Profile 52 dual grill kit	\$975.00	\$ 682.50
CTS-P52DMXP-K9	Profile 52 Dual w 6000 MXP - PHD cam 7x, Rmt Cntrl, 3 Mics	\$73,970.00	\$ 51,779.00
CTS-P52D-WMK=	Wall mount Profile 52/55	\$1,485.00	\$ 1,039.50
CTS-P52-GRILLKIT=	Profile 52 grill kit	\$481.00	\$ 336.70
CTS-P52MONITOR=	52 Monitor	\$29,048.00	\$ 20,333.60
CTS-P52MONITOR-L=	52 Monitor Left	\$44,525.00	\$ 31,167.50
CTS-P52MONITOR-R=	52 Monitor Right	\$44,532.00	\$ 31,172.40
CTS-P52MXP-K9	Profile 52 w 6000 MXP - PHD cam 7x, Rmt Cntrl, 3 Mics	\$46,670.00	\$ 32,669.00

CTS-P55C40-K9	Profile 55 in w C40, NPP, PHD 1080p 12x Cam, Touch, 2 Mics	\$44,070.00	\$ 30,849.00
CTS-P55C60-K9	Profile 55 in w C60 NPP PHD 1080p 12x Cam, Touch UI, 3 Mics	\$58,370.00	\$ 40,859.00
CTS-P55D-BKCVRKIT=	Profile 55 dual center backcover kit	\$2,048.00	\$ 1,433.60
CTS-P55DC60-K9	Profile 55 Dual w C60, NPP, 12x PHD 1080 Cam, Touch, 4 mics	\$73,970.00	\$ 51,779.00
CTS-P55D-GRILLKIT=	Profile 55 dual grill kit	\$975.00	\$ 682.50
CTS-P55MONITOR-L=	55 Monitor Left	\$44,525.00	\$ 31,167.50
CTS-P55MONITOR-R=	55 Monitor Right	\$44,532.00	\$ 31,172.40
CTS-P65DATADISP=	CTS 65 data display with mounting option spare	\$44,900.00	\$ 31,430.00
CTS-P65DC90-K9	Profile 65 Dual w/C90, NPP, PHD1080p12xCam, Touch, 4 Mics	\$128,700.00	\$ 90,090.00
CTS-P65MONITOR2=	Monitor 65" Assembly - floor stand/wall mount NOT included	\$40,768.00	\$ 28,537.60
CTS-P65SC60-K9	Profile 65 w C60, NPP, PHD 1080p 12x Cam, Touch UI, 3 Mics	\$85,670.00	\$ 59,969.00
CTS-P65SDD-FSM=	Floor Stand Profile 65	\$2,235.00	\$ 1,564.50
CTS-P65SDD-WMK=	Wall mount Profile 65	\$2,235.00	\$ 1,564.50
CTS-PHD=	PrecisionHD Camera, 2m cable - Codec SN Req	\$8,190.00	\$ 5,733.00
CTS-PHD-1080P12XG	PrecisionHD 1080p 12X Unit-- Grey	\$10,270.00	\$ 7,189.00
CTS-PHD-1080P12XG=	PrecisionHD 1080p 12X Unit - G	\$10,270.00	\$ 7,189.00
CTS-PHD-1080P12XS	PrecisionHD 1080p Camera w 12x zoom - not sold stand alone	\$6,500.00	\$ 4,550.00
CTS-PHD-1080P12XS=	PrecisionHD 1080p 12X Unit - Silver	\$10,270.00	\$ 7,189.00
CTS-PHD-1080P4XS	PrecisionHD 1080p Camera w 4x zoom - not sold stand alone	\$3,900.00	\$ 2,730.00
CTS-PHD-1080P4XS=	PrecisionHD 1080p x4	\$7,670.00	\$ 5,369.00
CTS-PHD1080P4XS1	PrecisionHD 1080p Camera w 4x zoom - not sold stand alone	\$3,900.00	\$ 2,730.00
CTS-PHD1080P4XS1=	PrecisionHD 1080p x4 - Silver	\$7,670.00	\$ 5,369.00
CTS-PHD-1080P-KIT=	PrecisionHD 1080p Camera Spare Kit	\$10,270.00	\$ 7,189.00
CTS-PHD-CAM-USB=	Spare Only - PrecisionHD USB	\$519.00	\$ 363.30
CTS-PHD-G	PrecisionHD Camera w/ 2mcable, codec S/N Req	\$8,190.00	\$ 5,733.00
CTS-PHD-S	PrecisionHD Camera w/ 2mcable, codec S/N Req	\$8,190.00	\$ 5,733.00
CTS-PHD-S=	Precision HD Camera Silver	\$8,190.00	\$ 5,733.00
CTS-PHD-USB	PrecisionHD USB - 10 unit Pack	\$4,990.00	\$ 3,493.00
CTS-PHD-USB-1PAC	PrecisionHD USB - 1 Pack	\$519.00	\$ 363.30
CTS-PL50-PAN=	Panasonic 50In Plasma - PH50TH2OU	\$23,010.00	\$ 16,107.00
CTS-PL58-PAN=	Panasonic 58 Inch Full HD Plasma - TH-58PF12UK	\$23,010.00	\$ 16,107.00
CTS-PRES23MONASSY=	23 inch Presentation Monitor, bezel NOT included	\$14,318.00	\$ 10,022.60
CTS-PRES23MONITOR=	Monitor 23 Stripped	\$8,257.00	\$ 5,779.90
CTS-PRJTR-JC-GEN1=	Jumper Cord From the GEN1 Projector	\$21.00	\$ 14.70
CTS-PWR-INJ=	TelePresence Power Injector	\$250.00	\$ 175.00
CTS-QSC20-K9	QuickSet C20 with NPP, 1 mic, remote control	\$3,770.00	\$ 2,639.00
CTS-QSC20-MIC=	Performance Microphone 20	\$468.00	\$ 327.60

CTS-QSC20SD-K9	Standard Definition QSC20 w NPP, 1 Mic, Remote, Cables	\$3,770.00	\$ 2,639.00
CTS-QSC20-W12-K9	QuickSet HD C20 - Incl NPP, 12X PHD1080pCam, Mic, Rmt, Cbls	\$12,870.00	\$ 9,009.00
CTS-QSC20-W4-K9	QuickSet HD C20 - Incl NPP, 4X PHD1080pCam, Mic, Rmt, Cbls	\$10,270.00	\$ 7,189.00
CTS-QSC20-WMK	QuickSet C20 - Wall Mount Kit	\$750.00	\$ 525.00
CTS-RMT-TRC4=	Remote Control IV	\$446.00	\$ 312.20
CTS-RMT-TRC5=	Remote Control TRC 5	\$405.00	\$ 283.50
CTS-SCHOLAR-K9	Scholar MXP System with Dual 50	\$80,080.00	\$ 56,056.00
CTS-SCH-TP=	Scholar Touch Panel	\$19,305.00	\$ 13,513.50
CTS-SYNCH-C20-K9	Synch Module w/ C20 Codec, Accessory Kit And Y-Cable	\$12,670.00	\$ 8,869.00
CTS-SYNCH-C20-KIT=	Synch C20 Accessory Kit Includes: cables, mounting bracket +	\$600.00	\$ 420.00
CTS-SYNCH-C40-K9	Synch Module w/ C40 Codec And Accessory Kit	\$24,370.00	\$ 17,059.00
CTS-SYNCH-C40-KIT=	Synch C40 Accessory Kit Includes: cables, mounting bracket +	\$600.00	\$ 420.00
CTS-SYNCH-WBD	Synch Module WBD - Appliance	\$1,800.00	\$ 1,260.00
CTS-SYNCH-WBD=	White Board Synch	\$1,800.00	\$ 1,260.00
CTS-T13-FRTGRLKIT=	Front grill kit T1-T3C w/packaging	\$1,551.00	\$ 1,085.70
CTS-T3-2CHRS=	Telepresence T3, Set of 2 Chairs	\$15,750.00	\$ 11,025.00
CTS-T3-ALPRFLASSY=	Alu Lower Profile w nuts Assy	\$1,950.00	\$ 1,365.00
CTS-T3-AUPRFLASSY=	Alu Upper Profile Assy	\$1,950.00	\$ 1,365.00
CTS-T3-BLUWLASSY=	T3 Blue Walls Assembly (9mm glass)	\$34,043.00	\$ 23,830.10
CTS-T3-CLMCVRASSY=	Column cover assy	\$650.00	\$ 455.00
CTS-T3-CLNGLT-US=	T3 Ceiling Mounted Lights US	\$35,900.00	\$ 25,130.00
CTS-T3-CVRPLASSY=	Coverplate front left assy	\$390.00	\$ 273.00
CTS-T3-CVRPLTASSY=	Coverplate centerframe assy	\$1,625.00	\$ 1,137.50
CTS-T3-CVRPMLASSY=	Coverplate main left assy	\$650.00	\$ 455.00
CTS-T3-CVRPMRASSY=	Coverplate main right assy	\$650.00	\$ 455.00
CTS-T3-CVRPRASSY=	Coverplate front right assy	\$390.00	\$ 273.00
CTS-T3-DOCCAM	TelePresence T3 - Document camera - WolfVision VC-Z12	\$23,850.00	\$ 16,695.00
CTS-T3-DOCCAM=	Telepresence Document camera kit	\$23,850.00	\$ 16,695.00
CTS-T3-DRCLMASSY=	Door column cover assy	\$975.00	\$ 682.50
CTS-T3-ETHADPTR=	USB-Ethernet adapter	\$173.00	\$ 121.10
CTS-T3-FLRCLMN=	T3 Table Floor Structure and Columns	\$13,000.00	\$ 9,100.00
CTS-T3-FRTGRL-LR=	Front grill kit T3 L/R w/packaging	\$1,449.00	\$ 1,014.30
CTS-T3-GLSWLACC=	T3 Glass Wall Accessories	\$3,250.00	\$ 2,275.00
CTS-T3-IMR=	Telepresence T3 Immersive Room	\$96,000.00	\$ 67,200.00
CTS-T3-IMRCPT	TelePresence T3 - Carpet Tiles for Immersive Room	\$9,750.00	\$ 6,825.00
CTS-T3-IMRCPT=	Carpet Tiles	\$9,750.00	\$ 6,825.00
CTS-T3-IMRCPT4M2B=	Carpet Tiles 4m2 (Box)	\$4,333.00	\$ 3,033.10

CTS-T3-LED-EU=	TBD T3 EU LED Module Assy	\$61,936.00	\$ 43,355.20
CTS-T3-LED-US=	TBD US LED Module Assy	\$61,934.00	\$ 43,353.80
CTS-T3-PDU1=	Power Distribution Unit	\$108.00	\$ 75.60
CTS-T3-PRFLASSY=	T3 Border and Profile Assembly	\$5,200.00	\$ 3,640.00
CTS-T3-RMFTNGS=	T3 Room Fittings	\$15,141.00	\$ 10,598.70
CTS-T3-TBLFPASSY=	Table frontplate assy	\$650.00	\$ 455.00
CTS-T3-TBLTOP	T3 Table Top Telepresence	\$40,679.00	\$ 28,475.30
CTS-T3-TBLTOP-C=	Table top Assembly Center	\$16,250.00	\$ 11,375.00
CTS-T3-TBLTOP-L=	Table top Assembly Left	\$16,250.00	\$ 11,375.00
CTS-T3-TBLTOP-R=	Table top Assembly Right	\$16,250.00	\$ 11,375.00
CTS-T3-VS-DVI81-4=	CTS T3 DVI 8:1 Presentation Switch - Rev 4	\$6,500.00	\$ 4,550.00
CTS-T3-WLPNLASSY=	T3 Wall Panels Assembly	\$35,341.00	\$ 24,738.70
CTS-T3-WLPNLCASSY=	T3 Wall Panels Corner Assembly	\$28,196.00	\$ 19,737.20
CTS-TCU=	Telepresence Control Unit	\$24,941.00	\$ 17,458.70
CTS-TRK=	Tracker	\$390.00	\$ 273.00
CTS-VS=	Video Switch. Codec serial number required	\$3,887.00	\$ 2,720.90
CTS-VS-DVI81-2=	Video Switch DVI 8:1	\$6,500.00	\$ 4,550.00
CTS-VS-KIT	Video Switch, codec S/N Req	\$3,887.00	\$ 2,720.90
CTS-VS-PHD	Video Switch with PHD Camera, codec S/N Req	\$9,672.00	\$ 6,770.40
CTS-VSPLTR-HD18=	Video splitter HDMI 1:8 1080p	\$3,302.00	\$ 2,311.40
CVC-TCS-5RP-K9	TCS PRO 5 RP, 2 Live CVC Bundle	\$50,000.00	\$ 35,000.00
L-1700-MS	Order L-MXP-PAK for E-delivery of 1700 MXP MS option	\$3,003.00	\$ 2,102.10
L-1700-NPP	Order L-MXP-PAK for E-delivery of 1700 MXP NPP option	\$2,002.00	\$ 1,401.40
L-2210-VFO	Order L-VCR2200-UPG-PAK forE-dlvry VCR2210 VideoFirewall Opt	\$9,948.00	\$ 6,963.60
L-3000-BW1	Order L-MXP-PAK for E-delivery of 3000MXP BW 512ISDN/2MIP	\$3,003.00	\$ 2,102.10
L-3000-MS	Order L-MXP-PAKforE-delivery of Codec3000 MultiSite Upgrde	\$3,003.00	\$ 2,102.10
L-3000MXP-BW	Ordr L-MXP-PAK for 512 ISDN/2M IP Upg Leg 3000 MXP sys	\$3,000.00	\$ 2,100.00
L-3000MXP-MS	Order L-MXP-PAK For MS Upg Legacy 3000 MXP sys (req NPP)	\$3,000.00	\$ 2,100.00
L-3000MXP-NPP	Order L-MXP-PAK for NPP Upg For Legacy 3000 MXP systems	\$2,000.00	\$ 1,400.00
L-3000-NPP	Order L-MXP-PAKforE-delivery of Codec 3000 NPP Option	\$2,002.00	\$ 1,401.40
L-3241-1PRI	Order L-GW3200-UPG-PAKforE-dlvry-ISDN GW3241 PRI Port Lic	\$12,600.00	\$ 8,820.00
L-4200-VFO	Ordr L-MCU4200-UPG-PAK-E-dlvry-Vid.FirewallOpt4210 4215 422	\$19,320.00	\$ 13,524.00
L-4203-CCD	Order L-MCU4200-UPG-PAKforE-delivry-4203 Conf Director Opt	\$1,248.00	\$ 873.60
L-4203-VFO	Order L-MCU4200-UPG-PAKforE-dlvry-MCU4203 VideoFirewall O	\$6,300.00	\$ 4,410.00
L-4203-WCO	Order L-MCU4200-UPG-PAKforE-delivryof 4203 Web Conf Opt	\$3,528.00	\$ 2,469.60
L-4205-CCD	Order L-MCU4200-UPG-PAK for E-delivry 4205 Conf Director Opt	\$2,484.00	\$ 1,738.80
L-4205-HRO	Order L-MCU4200-UPG-PAKforE-deliveryof 4205 High Res Option	\$5,160.00	\$ 3,612.00

L-4205-VFO	Order L-MCU4200-UPG-PAKforE-dlvryof 4205 Video Firewall Opt	\$9,708.00	\$ 6,795.60
L-4205-WCO	Order L-MCU4200-UPG-PAK for E-delivery of 4205 Web Conf Opt	\$5,160.00	\$ 3,612.00
L-4210-CCD	Order L-MCU4200-UPG-PAKforE-delivery 4210 Conf Director Opt	\$4,152.00	\$ 2,906.40
L-4210-HRO	Order L-MCU4200-UPG-PAK for E-delivery MCU 4210 High Res Op	\$10,452.00	\$ 7,316.40
L-4210-WCO	Order L-MCU4200-UPG-PAK forE-delivery MCU 4210 Web Conf O	\$10,452.00	\$ 7,316.40
L-4215-CCD	Order L-MCU4200-UPG-PAK forE-delivry 4215 Conf Director Opt	\$6,228.00	\$ 4,359.60
L-4215-HRO	Order L-MCU4200-UPG-PAK for E-delivery MCU 4125 High Res Op	\$15,600.00	\$ 10,920.00
L-4215-WCO	Order L-MCU4200-UPG-PAK for E-delivery MCU 4215 Web Conf C	\$15,600.00	\$ 10,920.00
L-4220-CCD	Order L-MCU4200-UPG-PAKforE -delivry MCU 4220 Conf Dir Opt	\$8,316.00	\$ 5,821.20
L-4220-HRO	Order L-MCU4200-UPG-PAKforE-delivry of MCU 4220 High Res O	\$20,760.00	\$ 14,532.00
L-4220-WCO	Order L-MCU4200-UPG-PAKforE-delivery of 4220 Web Conf Opt	\$20,760.00	\$ 14,532.00
L-4500-VFO	Order L-MCU4500-UPG-PAK for MCU4500 4501 Video Firewall Op	\$17,640.00	\$ 12,348.00
L-4501-CCD	Order L-MCU4500-UPG-PAKforE-delivery 4501 Conf Director Opt	\$2,268.00	\$ 1,587.60
L-4501-MHD	Order L-MCU4500-UPG-PAKforE-Dlvry 4501 1080p HD Capacity U	\$79,200.00	\$ 55,440.00
L-4501-PL6	OrderL-MCU4500-UPG-PAK for E-delivryof 4501 6-12 HDPort Upg	\$55,200.00	\$ 38,640.00
L-4505-CCD	Order L-MCU4500-UPG-PAK for E-delivry 4505 Conf Director Opt	\$2,268.00	\$ 1,587.60
L-4505-MHD	Order L-MCU4500-UPG-PAKfor MCU 4505 1080p HD Capacity Up	\$79,200.00	\$ 55,440.00
L-4505-WCO	Order L-MCU4500-UPG-PAKforE-delivery of 4505 Web Conf Optic	\$11,340.00	\$ 7,938.00
L-4510-CCD	Order L-MCU4500-UPG-PAKforE-delivry 4510 Conf Director Opt	\$3,780.00	\$ 2,646.00
L-4510-MHD	Order L-MCU4500-UPG-PAKfor MCU 4510 1080p HD Capacity Up	\$132,000.00	\$ 92,400.00
L-4510-WCO	Order L-MCU4500-UPG-PAKforE-delivry of 4510 Web Conf. Optio	\$17,640.00	\$ 12,348.00
L-4515-CCD	Order L-MCU4500-UPG-PAKforE-dlivry MCU4515 Conf Director O	\$5,664.00	\$ 3,964.80
L-4515-MHD	Order L-MCU4500-UPG-PAK for MCU 4515 1080p HD Capacity Up	\$198,000.00	\$ 138,600.00
L-4515-WCO	Order L-MCU4500-UPG-PAKforE-delivry of MCU 4515 Web Conf C	\$23,880.00	\$ 16,716.00
L-4520-CCD	Order L-MCU4500-UPG-PAKforE-dlivry MCU4520 Conf Director O	\$7,560.00	\$ 5,292.00
L-4520-WCO	Order L-MCU4500-UPG-PAKforE-delivry of 4520 Web Conf Opt	\$30,240.00	\$ 21,168.00
L-6000-BW1	Order L-MXP-PAKforE-deliveryCodec6000MXP BW768 ISDN/3MIP	\$2,002.00	\$ 1,401.40
L-6000-BW2	Order LMXP-PakforE-delivery-6000MXP BW2M ISDN/4MExt/6MIP	\$3,600.00	\$ 2,520.00
L-6000-MS	Order L-MXP-PAKforE-delivery of LicnseKeyCodec 6000 Multisit	\$4,004.00	\$ 2,802.80
L-6000MXP-BW1	Order L-MXP-PAK For 768 ISDN/3M IP Legacy 6000 MXP sys	\$2,000.00	\$ 1,400.00
L-6000MXP-BW2	Ord L-MXP-PAK for 2M ISDN/4M Ext/6M IP Legcy 6000 MXPsys	\$4,000.00	\$ 2,800.00
L-6000MXP-MS	Order L-MXP-PAK For MS Upg Legacy 6000 MXP sys (req NPP)	\$4,000.00	\$ 2,800.00
L-6000MXP-NPP	Order L-MXP-PAK For NPP Upg For Legacy 6000 MXP systems	\$2,000.00	\$ 1,400.00
L-6000-NPP	Order L-MXP-PAK for E-delivery-Lic Key Codec6000 NPP Upgrade	\$2,002.00	\$ 1,401.40
L-7000-9U16SL	Order L-TS7000-UPG-PAKforE-delivry of 7010 9-16 Screen Upg	\$189,360.00	\$ 132,552.00
L-7010-TPSINTOP	Order L-TS7000-UPG-PAKforE-dlvryof 7010 TelePres.Interop Opt	\$120,000.00	\$ 84,000.00
L-8220-1PL	Order L-8000-CHLIC-PAK for 1 MSE 8220 Recording Port Lic	\$4,656.00	\$ 3,259.20



L-8310-1PL	Order L-8000-CHLIC-PAK for MSE-8310-PL 1 PRI Port License	\$13,680.00	\$ 9,576.00
L-8330-4PL	Order L-8000-CHLIC-PAK for MSE-8330-PL Serial Prt Lic, Qty 4	\$24,000.00	\$ 16,800.00
L-8350-1PL	Order L-8000-CHLIC-PAK for MSE 8350 1 IP GW Port License	\$2,016.00	\$ 1,411.20
L-8420-2PL	Ordr L-8000-CHLIC-PAK forE-dlvry L-8420-PL 2SD or 1 720pMCU	\$5,280.00	\$ 3,696.00
L-8510-CCD	Order L-8000-BLADE-PAKforMSE 8510 Blade Conf.Director Option	\$8,316.00	\$ 5,821.20
L-8510-CCD	Order L-8000-BLADE-PAKforMSE 8510 Blade Conf.Director Option	\$8,316.00	\$ 5,821.20
L-8710-1SL	Ordr L-8000-CHLIC-PAKfor MSE-8710 1 TelPres Svr Scrn Lic	\$13,200.00	\$ 9,240.00
L-8710-TPI	Order L-8000-BLADE-PAK for MSE 8710 Interop. Option	\$120,000.00	\$ 84,000.00
L-8710-TPI	Order L-8000-BLADE-PAK for MSE 8710 Interop. Option	\$120,000.00	\$ 84,000.00
L-95-85-MS	Order L-MXP-PAK for E-deliveryof Edg95/85MXP NPP Upgrdeto M	\$5,400.00	\$ 3,780.00
L-95-85-NPP	Order L-MXP-PAKforE-deliveryof Edg 95/85MXP STANDARD to NPP	\$3,600.00	\$ 2,520.00
L-BC-TC-10	Ordr L-BCGK-PAK Fr Brder Contrllr 50 Regs,10 Trav Calls	\$19,400.00	\$ 13,580.00
L-BC-TC-5	Ordr L-BCGK-PAK add Brder Contrllr 25 Regs,5 Trav Calls	\$9,700.00	\$ 6,790.00
L-C40-DD	Order L-INTP-CXX-PAK for E-delivery Codec C40 DD Option	\$2,200.00	\$ 1,540.00
L-C40-MS	Order L-INTP-CXX-PAK for E-delivery Codec C40 MS Option	\$4,400.00	\$ 3,080.00
L-C40-PR	Order L-INTP-CXX-PAK for E-delivery of C40 PR Option	\$3,300.00	\$ 2,310.00
L-C60-MS	Order L-INTP-CXX-PAK for E-delivery of C60 MS Option	\$6,600.00	\$ 4,620.00
L-C60-PR	Order L-INTP-CXX-PAK for E-delivery of Codec C60 PR Option	\$4,400.00	\$ 3,080.00
L-C90-MS	Order L-INTP-CXX-PAK for E-delivery of Codec C90 MS Option	\$9,900.00	\$ 6,930.00
L-C90-PR	Order L-INTP-CXX-PAK for E-deliveryof Codec C90 PR Option	\$4,400.00	\$ 3,080.00
L-COMPUTIL-BW1	Ordr L-MXP-PAK for 128 ISDN / 768 IP for Compass, Utility	\$2,000.00	\$ 1,400.00
L-COMPUTIL-BW2	Ordr L-MXP-PAK for 384 ISDN / 768 IP for Compass, Utility	\$3,000.00	\$ 2,100.00
L-CTT-T4-FULL	T4 Complete Program - Educator Training Module	\$7,200.00	\$ 5,040.00
L-CXX-NPP	Order L-INTP-CXX-PAKforE-delivery of C SeriesUpgrade to NPP	\$7,200.00	\$ 5,040.00
L-EDG75-BW1	Order L-MXP-PAKforE-delivryEdg75MXPIP128kbpsISDN/768kbpsl	\$1,800.00	\$ 1,260.00
L-EDG75-BW2	Order L-MXP-PAK for 512kbps ISDN/2Mbps IP - No MS	\$3,497.00	\$ 2,447.90
L-EDG75-NPP	Order L-MXP-PAKforE-delivery of Edg75 MXP STANDARD to NPP	\$3,600.00	\$ 2,520.00
L-EDG85TO95	Order L-MXP-PAK forE-delivery of Edge 85 MXP to Edge 95 MXP	\$1,800.00	\$ 1,260.00
L-EDG95-BW1	Order L-MXP-PAK for E-delivery of 512 kbps ISDN/2 Mbps IP	\$3,600.00	\$ 2,520.00
L-EDGE75-TO-85	Order L-MXP-PAK for Edge 75 to 85 Upg	\$1,800.00	\$ 1,260.00
L-EDGE85-BW	Order L-MXP-PAK For 384 ISDN / 1,1M IP for Edge 85 Upg	\$2,000.00	\$ 1,400.00
L-EDGE-MS	Order L-MXP-PAK for MS Upg for Legacy Edge systems	\$3,000.00	\$ 2,100.00
L-EDGE-NPP	Order L-MXP-PAK for NPP Upg for Legacy Edge systems	\$2,000.00	\$ 1,400.00
L-EX60-PR	Order L-EX-PAK for E- delivery of EX60 PR Option	\$3,300.00	\$ 2,310.00
L-EX90-DD	Order L-EX-PAK for E-delivery of EX90 DD Option	\$2,200.00	\$ 1,540.00
L-EX90-MS	Order L-EX-PAK for E delivery of EX90 MS Option	\$3,300.00	\$ 2,310.00
L-EX90-PR	Order L-EX-PAK for E-delivery of EX90 PR Option	\$3,300.00	\$ 2,310.00

L-GK-LC-25	Ordr L-BCGK-PAK For Gatekeeper 125 Regs, 25 Local Calls	\$4,000.00	\$ 2,800.00
L-GK-LC-50	Ordr L-BCGK-PAK For Gatekeeper 250 Regs, 50 Local Calls	\$8,100.00	\$ 5,670.00
L-GK-TC-10	Order L-BCGK-PAK for Add 10 Gatekeeper Traversal calls	\$19,400.00	\$ 13,580.00
L-GK-TC-5	Order L-BCGK-PAK For Add 5 Gatekeeper Traversal calls	\$9,700.00	\$ 6,790.00
LIC-1700-MS	1700 MXP MS option	\$3,003.00	\$ 2,102.10
LIC-1700-NPP	1700 MXP NPP option	\$2,002.00	\$ 1,401.40
LIC-2210-VFO	VFO-2210 Video Firewall Option For The IP VCR2210	\$9,948.00	\$ 6,963.60
LIC-3000-BWD	Codec 3000 MXP 384/1.5M Bandwidth Option	\$3,120.00	\$ 2,184.00
LIC-3000-BWD1	Codec 3000 MXP Bandwidth Option 512 ISDN/2M IP	\$3,003.00	\$ 2,102.10
LIC-3000-MS	License Key Codec 3000 Multisite - MS Option	\$3,003.00	\$ 2,102.10
LIC-3000-NPP	Lic Key Codec 3000 Natural Presenter Package (NPP) Option	\$2,002.00	\$ 1,401.40
LIC-3241-1PRI	ISDN GW-3241-PL 1 Add PRI Port License	\$12,600.00	\$ 8,820.00
LIC-4200-VFO	VFO-4200 Video Firewall Option for the MCU4210, 4215, 4220	\$19,320.00	\$ 13,524.00
LIC-4203-CCD	Conference Director Option For The MCU 4203	\$1,248.00	\$ 873.60
LIC-4203-VFO	VFO-4203 Video Firewall Option for the MCU4203	\$6,300.00	\$ 4,410.00
LIC-4205-CCD	Conference Director Option For The MCU 4205	\$2,484.00	\$ 1,738.80
LIC-4205-VFO	VFO-4205 Video Firewall Option for the MCU4205	\$9,708.00	\$ 6,795.60
LIC-4210-CCD	Conference Director Option For The MCU 4210	\$4,152.00	\$ 2,906.40
LIC-4215-CCD	Conference Director Option For The MCU 4215	\$6,228.00	\$ 4,359.60
LIC-4220-CCD	Conference Director Option For The MCU 4220	\$8,316.00	\$ 5,821.20
LIC-4500-VFO	VFO-4500 Video Firewall Option	\$17,640.00	\$ 12,348.00
LIC-4501-CCD	Conference Director Option For MCU 4501	\$2,268.00	\$ 1,587.60
LIC-4501-MHD	1080p HD Capacity Option For MCU 4501	\$79,200.00	\$ 55,440.00
LIC-4501-PL6	MCU-4501 6 To 12 HD Port Option (12 to 24 SD Ports)	\$55,200.00	\$ 38,640.00
LIC-4505-CCD	Conference Director Option For MCU 4505	\$2,268.00	\$ 1,587.60
LIC-4505-MHD	1080p HD Capacity Option For MCU 4505	\$79,200.00	\$ 55,440.00
LIC-4510-CCD	Conference Director Option For MCU 4510	\$3,780.00	\$ 2,646.00
LIC-4510-MHD	1080p HD Capacity Option For MCU 4510	\$132,000.00	\$ 92,400.00
LIC-4515-CCD	Conference Director Option For MCU 4515	\$5,664.00	\$ 3,964.80
LIC-4515-MHD	1080p HD Capacity Option For MCU 4515	\$198,000.00	\$ 138,600.00
LIC-4520-CCD	Conference Director Option For MCU 4520	\$7,560.00	\$ 5,292.00
LIC-6000-BW1	Codec 6000 MXP Bandwidth Option 768 ISDN/3M IP	\$2,002.00	\$ 1,401.40
LIC-6000-BW2	Codec 6000 MXP bw option 2M ISDN/4M Ext/6M IP	\$4,004.00	\$ 2,802.80
LIC-6000-MS	License Key Codec 6000 Multisite - MS Option	\$4,004.00	\$ 2,802.80
LIC-6000-NPP	Lic Key Codec 6000 Natural Presenter Package (NPP) Option	\$2,002.00	\$ 1,401.40
LIC-7000-TPSRV16	TS-7000 16 Screen Default License	\$128,400.00	\$ 89,880.00
LIC-7010-TPSINTOP	TS-7010 TPS Telepresence Interoperability option	\$120,000.00	\$ 84,000.00

LIC-8220-1PL	MSE-8220-PL 1 Recording Port License With Video Firewall Opt	\$4,656.00	\$ 3,259.20
LIC-8310-1PL	MSE-8310-PL 1 PRI port license	\$13,680.00	\$ 9,576.00
LIC-8330-4PL	MSE-8330-PL Serial Port Licenses, Qty 4, Option	\$24,000.00	\$ 16,800.00
LIC-8350-1PL	MSE-8350-PL 1 IP GW Port License	\$2,016.00	\$ 1,411.20
LIC-8420-2PL	Media blade Lic - 2 SD or 1 720p HD MCU Port, 1 Voice Port	\$5,280.00	\$ 3,696.00
LIC-8420-CCD	Conference Director Option For MSE 8420 Blade	\$8,316.00	\$ 5,821.20
LIC-8420-CCD	Conference Director Option For MSE 8420 Blade	\$8,316.00	\$ 5,821.20
LIC-8510-CCD	Conference Director Option For MSE 8510 Blade	\$8,316.00	\$ 5,821.20
LIC-8510-CCD	Conference Director Option For MSE 8510 Blade	\$8,316.00	\$ 5,821.20
LIC-8710-1SL	MSE-8710 Telepresence Server TS 8710 - 1 screen license	\$13,200.00	\$ 9,240.00
LIC-8710-TPI	Telepresence Interoperability Opt For MSE8710 TPS Blade	\$120,000.00	\$ 84,000.00
LIC-8710-TPI	Telepresence Interoperability Opt For MSE8710 TPS Blade	\$120,000.00	\$ 84,000.00
LIC-C40-DD	Codec C40 Dual Display Option	\$2,200.00	\$ 1,540.00
LIC-C40-MS	Codec C40 Multisite MS Option	\$4,400.00	\$ 3,080.00
LIC-C40-PR	Codec C40 Premium Resolution Option	\$3,300.00	\$ 2,310.00
LIC-C60-MS	Codec C60 Multisite MS Option	\$6,600.00	\$ 4,620.00
LIC-C60-PR	Codec C60 Premium Resolution Option	\$4,400.00	\$ 3,080.00
LIC-C90-MS	Codec C90 Multisite MS Option	\$9,900.00	\$ 6,930.00
LIC-C90-PR	Codec C90 Premium Resolution Option	\$4,400.00	\$ 3,080.00
LIC-CTS-COMM-EXP	Cisco TelePresence Commercial Express Feature License	\$41,000.00	\$ 28,700.00
LIC-CTS-CTMS-1.7	License and SW for TelePresence Multipoint Switch	\$75,000.00	\$ 52,500.00
LIC-CTS-CTMS-1.8	License and SW for TelePresence Multipoint Switch ver 1.8	\$110,000.00	\$ 77,000.00
LIC-CTS-CTRS-1.7	Cisco TelePresence Recording Server Software License ver.1.7	\$73,000.00	\$ 51,100.00
LIC-CTS-CTRS-1.8	Cisco TelePresence Recording Server Software License ver.1.8	\$73,000.00	\$ 51,100.00
LIC-CTS-MAN-10=	TelePresence Manager Device License - 10 units	\$15,000.00	\$ 10,500.00
LIC-CTS-MAN-100=	TelePresence Manager Device License - 100 units	\$100,000.00	\$ 70,000.00
LIC-CTS-MAN-50=	TelePresence Manager Device License - 50 units	\$60,000.00	\$ 42,000.00
LIC-CTS-MAN-API	TelePresence Manager Scheduling API Integration Feature	\$20,000.00	\$ 14,000.00
LIC-CTS-MAN-RPT	Cisco TelePresence Manager Metrics Dashboard / Reporting API	\$25,000.00	\$ 17,500.00
LIC-EDG75-BW1	Edge 75 MXP 128 kbps ISDN/ 768 kbps IP Option	\$1,183.00	\$ 828.10
LIC-EDG75-BW2	512kbps ISDN/2Mbps IP - No MS	\$3,497.00	\$ 2,447.90
LIC-EDG75-NPP	Edge 75 MXP Natural Presenter Package (NPP) Option	\$2,366.00	\$ 1,656.20
LIC-EDG95-BW	Edge 95 MXP 512 kbps ISDN bandwidth	\$2,002.00	\$ 1,401.40
LIC-EDG95-MS	Edge 95 MXP MultiSite (MS) Option (Requires NPP)	\$3,549.00	\$ 2,484.30
LIC-EDG95-NPP	Edge 95 MXP Natural Presenter Package (NPP) Option	\$2,366.00	\$ 1,656.20
LIC-EX60-PR	EX60 PR option	\$3,300.00	\$ 2,310.00
LIC-EX90-DD	EX90 DD Option	\$2,200.00	\$ 1,540.00

LIC-EX90-MS	EX90 MS Option	\$3,300.00	\$ 2,310.00
LIC-EX90-PR	EX90 PR Option	\$3,300.00	\$ 2,310.00
LIC-INTP3000-MS	License Key Codec 3000 Multisite - MS Option	\$3,003.00	\$ 2,102.10
LIC-INTP3000-NPP	Lic Key Codec 3000 Natural Presenter Package (NPP) Option	\$2,002.00	\$ 1,401.40
LIC-INTP6000-MS	License Key Codec 6000 Multisite - MS Option	\$4,004.00	\$ 2,802.80
LIC-INTP6000-NPP	Lic Key Codec 6000 Natural Presenter Package (NPP) Option	\$2,002.00	\$ 1,401.40
LIC-INTP-C40-DD	Integrator Package C40 Dual Display Option	\$2,200.00	\$ 1,540.00
LIC-INTP-C40-MS	IntPkg Codec C40, 4Way Individual Transcoding Multisite	\$4,400.00	\$ 3,080.00
LIC-INTP-C40-PR	IntPkg Codec C40Premium Resolution (1080p/720p60) Option	\$3,300.00	\$ 2,310.00
LIC-INTP-C60-MS	IntPkg Codec C60 Multisite MS Option	\$6,600.00	\$ 4,620.00
LIC-INTP-C60-PR	IntPkg Codec C60 Premium Resolution Option	\$4,400.00	\$ 3,080.00
LIC-INTP-C90-MS	IntPkg Codec C90 Multisite MS Option	\$9,900.00	\$ 6,930.00
LIC-INTP-C90-PR	IntPkg Codec C90 Premium Resolution Option	\$4,400.00	\$ 3,080.00
LIC-MOVI-100	Jabber Video 100 Additional User Licences	\$10,800.00	\$ 7,560.00
LIC-MOVI-2000	Jabber Video 2000 Additional User Licenses	\$72,000.00	\$ 50,400.00
LIC-MOVI-25	Jabber Video 25 Additional User Licences	\$3,600.00	\$ 2,520.00
LIC-MOVI-500	Jabber Video 500 Additional User Licenses	\$30,000.00	\$ 21,000.00
LIC-MPS-10GWP	Additional 10 Gateway Calls For MPS (w/Media Board)	\$4,800.00	\$ 3,360.00
LIC-MPS-20AVO	Advanced Video Option (AVO) For 20 MCU Ports For MPS	\$38,400.00	\$ 26,880.00
LIC-MPS-20MP	Additional 20 MCU Media Ports For MPS (with Media Board)	\$24,000.00	\$ 16,800.00
LIC-MPS-2PRI	2 x E1/T1 For ISDN-PRI Interface For MPS	\$18,000.00	\$ 12,600.00
LIC-MPS-8V35	MPS External Network Interface (8 x V35/8 x X.21/RS-449)	\$21,096.00	\$ 14,767.20
LIC-MX200-42-PR	Cisco TelePresence MX200 42 PR Option	\$3,000.00	\$ 2,100.00
LIC-MX300-55-PR	Cisco TelePresence MX300 55 PR Option	\$3,000.00	\$ 2,100.00
LIC-MXP-1000-BWH	1000 MXP bw option 384k ISDN/768k IP	\$2,002.00	\$ 1,401.40
LIC-MXP-1000-NPP	1000 NPP option	\$2,002.00	\$ 1,401.40
LIC-P42C20-DD	Profile 42 with C20 DD option	\$2,200.00	\$ 1,540.00
LIC-P42C20-PR	Profile 42 with C20 PR option	\$3,300.00	\$ 2,310.00
LIC-P42C40-DD	Profile 42 with C40 DD option	\$2,200.00	\$ 1,540.00
LIC-P42C40-MS	Profile 42 with C40 MS option	\$4,400.00	\$ 3,080.00
LIC-P42C40-PR	Profile 42 with C40 PR option	\$3,300.00	\$ 2,310.00
LIC-P52C40-DD	Profile 52 with C40 DD option	\$2,200.00	\$ 1,540.00
LIC-P52C40-MS	Profile 52 with C40 MS option	\$4,400.00	\$ 3,080.00
LIC-P52C40-PR	Profile 52 with C40 PR option	\$3,300.00	\$ 2,310.00
LIC-P52C60-MS	Profile 52 with C60 MS option	\$6,600.00	\$ 4,620.00
LIC-P52C60-PR	Profile 52 with C60 PR option	\$4,400.00	\$ 3,080.00
LIC-P52DC60-MS	Profile 52 Dual with C60 MS option	\$6,600.00	\$ 4,620.00

LIC-P52DC60-PR	Profile 52 Dual with C60 PR option	\$4,400.00	\$ 3,080.00
LIC-P52DMXP-BW	Profile 52 Dual MXP BW option	\$3,300.00	\$ 2,310.00
LIC-P52DMXP-MS	Profile 52 dual w6000MXP MS option	\$4,400.00	\$ 3,080.00
LIC-P52DMXP-NPP	Profile 52 dual w6000MXP NPP option	\$2,200.00	\$ 1,540.00
LIC-P52MXP-BW	Profile 52 MXP with BW option	\$3,300.00	\$ 2,310.00
LIC-P52MXP-MS	Profile 52 w6000MXP MS option	\$4,400.00	\$ 3,080.00
LIC-P52MXP-NPP	Profile 52 w6000MXP NPP option	\$2,200.00	\$ 1,540.00
LIC-P55C60-MS	Profile 55 with C60 MS option	\$6,600.00	\$ 4,620.00
LIC-P55C60-PR	Profile 55 with C60 PR option	\$4,400.00	\$ 3,080.00
LIC-P55DC60-MS	Profile 55 Dual with C60 MS option	\$6,600.00	\$ 4,620.00
LIC-P55DC60-PR	Profile 55 Dual with C60 PR option	\$4,400.00	\$ 3,080.00
LIC-P65-C60-MS	Profile 65 with C60 MS option	\$6,600.00	\$ 4,620.00
LIC-P65-C60-PR	Profile 65 with C60 PR option	\$4,400.00	\$ 3,080.00
LIC-P65-C90-MS	Profile 65 w/C90 MS option	\$9,900.00	\$ 6,930.00
LIC-P65-C90-PR	Profile 65 w/C90 PR option	\$4,400.00	\$ 3,080.00
LIC-QSC20-DD	C20 Dual Display Option	\$2,200.00	\$ 1,540.00
LIC-QSC20-HD	Quick Set License Key for HD	\$2,600.00	\$ 1,820.00
LIC-QSC20-HD+	Quick Set License Key for HD	\$2,600.00	\$ 1,820.00
LIC-QSC20-PR	C20 Premium Resolution Option	\$3,300.00	\$ 2,310.00
LIC-TCS-CLUSTER	Clustering Support for Tandberg Content Server	\$4,950.00	\$ 3,465.00
LIC-TCS-PRO	Premium Resolution Option for TCS	\$10,560.00	\$ 7,392.00
LIC-TMS-100	Cisco TMS - Additional 100 Systems	\$19,080.00	\$ 13,356.00
LIC-TMS-25	Cisco TMS - Additional 25 Systems	\$5,412.00	\$ 3,788.40
LIC-TMS-ANLYEXT	Cisco TMSAE - Analytics Extension	\$17,880.00	\$ 12,516.00
LIC-TMS-APPINT	Cisco TMS Application Integ License - Per Server Integrated	\$50,400.00	\$ 35,280.00
LIC-TMS-BAPI-25	Cisco TMSBA -Extension Booking API - Per 25 sys reg.	\$15,480.00	\$ 10,836.00
LIC-TMS-LOTUS-25	Cisco TMSXN - Extension for IBM Lotus Notes - Per 25 sys reg	\$18,600.00	\$ 13,020.00
LIC-TMS-MSEX-25	Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg.	\$12,240.00	\$ 8,568.00
LIC-TMS-NETINT	Network Int Pkg (Polycom MGC, Radvision VialP, Cisco 3540)	\$50,400.00	\$ 35,280.00
LIC-VCS-10	Video Comm Server 10 Add Non-traversal Network Calls	\$7,920.00	\$ 5,544.00
LIC-VCS-20	Video Comm Server, 20 Add Non-traversal Network Calls	\$14,160.00	\$ 9,912.00
LIC-VCS-200	Video Comm Server 200 Add Non-traversal Network Calls	\$115,200.00	\$ 80,640.00
LIC-VCS-300	Video Comm Server 300 Add Non-traversal Network Calls	\$154,800.00	\$ 108,360.00
LIC-VCS-50	Video Comm Server 50 Add Non-traversal Network Calls	\$31,920.00	\$ 22,344.00
LIC-VCS-DI	Video Comm Srvr Dual Ntwrk Interface and Static NAT	\$9,480.00	\$ 6,636.00
LIC-VCSE-10	Video Communication Server - 10 Traversal Calls	\$16,200.00	\$ 11,340.00
LIC-VCSE-20	Video Communication Server - 20 Traversal Calls	\$29,280.00	\$ 20,496.00

LIC-VCSE-5	Video Communication Server - 5 Traversal Calls	\$9,000.00	\$ 6,300.00
LIC-VCSE-50	Video Communication Server - 50 Traversal Calls	\$66,000.00	\$ 46,200.00
LIC-VCS-FINDME	Video Communication Server - FindMe application	\$10,680.00	\$ 7,476.00
LIC-VCS-OCS	VCS Enhanced OCS Collaboration	\$20,280.00	\$ 14,196.00
L-INTP-C40-DD	Order L-INTP-CXX-PAK for E-delivery of Intgrtr Pckge C40 DD	\$2,200.00	\$ 1,540.00
L-INTP-C40-MS	Order L-INTP-CXX-PAK for E-delivery of IntPkg Codec C40 MS	\$4,400.00	\$ 3,080.00
L-INTP-C40-PR	Order L-INTP-CXX-PAK for E-delivery of IntPkg Codec C40 PR	\$3,300.00	\$ 2,310.00
L-INTP-C60-MS	Order L-INTP-CXX-PAK for E-delivery IntPkg C60 STANDARD to MS	\$6,600.00	\$ 4,620.00
L-INTP-C60-PR	Order L-INTP-CXX-PAK for E-delivery Integrator Pckge C60 PR	\$4,400.00	\$ 3,080.00
L-INTP-C90-MS	Order L-INTP-CXX-PAK for E-delivery Intgrtr Pckg C90 4Wy HD-M	\$9,900.00	\$ 6,930.00
L-INTP-C90-PR	Order L-INTP-CXX-PAK for E-delivery Intgrtr Pckg C90, PR	\$4,400.00	\$ 3,080.00
L-LIC-CTS-MAN-10=	TelePresence Manager Device License - 10 units (E-Delivery)	\$15,000.00	\$ 10,500.00
L-LIC-CTS-MAN-100=	TelePresence Manager Device License - 100 units (E-Delivery)	\$100,000.00	\$ 70,000.00
L-LIC-CTS-MAN-50=	TelePresence Manager Device License - 50 units (E-Delivery)	\$60,000.00	\$ 42,000.00
L-LIC-CTS-MAN-API=	TelePresence Manager integration Scheduling API (E-Delivery)	\$20,000.00	\$ 14,000.00
L-LIC-CTS-MAN-RPT=	TelePresence Manager Reporting Feature (E-Delivery)	\$25,000.00	\$ 17,500.00
L-MOVI-100	Order L-TMS-SW-PAK for E-delivery of 100 Jabber Video licenses	\$10,800.00	\$ 7,560.00
L-MOVI-2000	Order L-TMS-SW-PAK for E-delivery of 2000 Jabber Video Licnses	\$72,000.00	\$ 50,400.00
L-MOVI-25	Order L-TMS-SW-PAK for E-delivery of 25 Jabber Video licenses	\$3,600.00	\$ 2,520.00
L-MOVI-500	Order L-TMS-SW-PAK for E-delivery of 500 Jabber Video licenses	\$30,000.00	\$ 21,000.00
L-MPS-10GWP	Order L-MPS-PAK for E-delivry for 10 Gateway Call Lic for MPS	\$4,800.00	\$ 3,360.00
L-MPS-20AVO	Order L-MPS-PAK for E-dlvry of 20 MPS Advanced Video Port Lic	\$38,400.00	\$ 26,880.00
L-MPS-20MP	Order L-MPS-PAK for E-delivery of 20 MPS MCU Media Port Lic	\$24,000.00	\$ 16,800.00
L-MPS-2PRI	Order L-MPS-PAK for E-dlvry of 2 MPS E1/T1 ISDN-PRI Interface	\$18,000.00	\$ 12,600.00
L-MPS-8V35	Order L-MPS-PAK for E-dlvry MPSExtNtwrkInt-8xV35,X.21/RS-449	\$21,096.00	\$ 14,767.20
L-MX200-42-PR	Cisco TelePresence MX200 42 PR Option - electronic delivery	\$3,000.00	\$ 2,100.00
L-MXP-1000-BW	Order L-MXP-PAK for E-delivery-1000 MXP bw128kISDN/768kIP	\$1,800.00	\$ 1,260.00
L-MXP-1000-BWH	Order L-MXP-PAK for E-delivery of 1000 MXP BWH option	\$1,800.00	\$ 1,260.00
L-MXP-1000-NPP	Order L-MXP-PAK1000 for E-delivery-MXP Natural Presenter Pckge	\$2,002.00	\$ 1,401.40
L-P42C20-DD	Order L-Profile-C-PAK for E-delivery of P42C20DD option	\$2,200.00	\$ 1,540.00
L-P42C20-PR	Order L-Profile-C-PAK for E-delivery of P42C20PR option	\$3,300.00	\$ 2,310.00
L-P42C40-DD	Order L-Profile-C-PAK for E-delivery of P42C40DD option	\$2,200.00	\$ 1,540.00
L-P42C40-MS	Order L-Profile-C-PAK for E-delivery of P42C40MS option	\$4,400.00	\$ 3,080.00
L-P42C40-PR	Order L-Profile-C-PAK for E-delivery of P42C40PR option	\$3,300.00	\$ 2,310.00
L-P42-C60-MS	Order L-Profile-C-PAK for E-delivery of P42C60MS option	\$10,800.00	\$ 7,560.00
L-P42-C60-PR	Order L-Profile-C-PAK for E-delivery of P42C60PR option	\$7,200.00	\$ 5,040.00
L-P52C40-DD	Order L-Profile-C-PAK for E-delivery of P52C40DD option	\$2,200.00	\$ 1,540.00

L-P52C40-MS	Order L-Profile-C-PAK for E-delivery of P52C40MS option	\$4,400.00	\$ 3,080.00
L-P52C40-PR	Order L-Profile-C-PAK for E-delivery of P52C40PR option	\$3,300.00	\$ 2,310.00
L-P52-C60-MS	Order L-Profile-C-PAK for E-delivery of P52C60MS option	\$6,600.00	\$ 4,620.00
L-P52-C60-PR	Order L-Profile-C-PAK for E-delivery of P52C60PR option	\$4,400.00	\$ 3,080.00
L-P52DMXP-BW	Order L-MXP-PAK for E-delivery of Profile DUAL MXP BW option	\$3,300.00	\$ 2,310.00
L-P52DMXP-MS	Order L-MXP-PAK for E-delivery of Profile DUAL MXP MS option	\$4,400.00	\$ 3,080.00
L-P52DMXP-NPP	Order L-MXP-PAK for E-delivery - Profile DUAL MXP NPP option	\$2,200.00	\$ 1,540.00
L-P52MXP-BW	Order L-MXP-PAK for E-delivery of 6000 MXP BW option	\$3,300.00	\$ 2,310.00
L-P52MXP-MS	Order L-MXP-PAK for E-delivery of 6000 MXP MS option	\$4,400.00	\$ 3,080.00
L-P52MXP-NPP	Order L-MXP-PAK for E-delivery of 6000 MXP NPP option	\$2,200.00	\$ 1,540.00
L-P65-C60-MS	Order L-Profile-C-PAK for E-delivery of P65C60MS option	\$6,600.00	\$ 4,620.00
L-P65-C60-PR	Order L-Profile-C-PAK for E-delivery of P65C60PR option	\$4,400.00	\$ 3,080.00
L-P65-C90-MS	Order L-Profile-C-PAK for E-delivery of P65C90MS option	\$9,900.00	\$ 6,930.00
L-P65-C90-PR	Order L-Profile-C-PAK for E-delivery of P65C90PR option	\$4,400.00	\$ 3,080.00
L-QSC20-DD	Order L-QS-PAK for E-delivery of C20 Dual Display Option	\$2,200.00	\$ 1,540.00
L-QSC20-HD	Order L-QS-PAK for E-delivery of QS C20 High Def Option	\$2,600.00	\$ 1,820.00
L-QSC20-PR	Order L-QS-PAK for E-delivey of QSC20 Premium Res. Option	\$3,300.00	\$ 2,310.00
L-SET770TO880	Order L-MXP-PAK For Settop 770 to 880 Upg	\$1,800.00	\$ 1,260.00
L-SET880TO990	Order L-MXP-PAK For Settop 880 to 990 Upg	\$1,800.00	\$ 1,260.00
L-SETTOP550-B1	Order L-MXP-PAK For 128 ISDN / 768 IP Upg For Settop 550	\$1,000.00	\$ 700.00
L-SETTOP550-B2	Order L-MXP-PAK For 384 ISDN / 768 IP Upg For Settop 550	\$2,000.00	\$ 1,400.00
L-SETTOP770-BW	Order L-MXP-PAK For 128 ISDN / 768 IP Upg For Settop 770	\$2,000.00	\$ 1,400.00
L-SETTOP880-BW	Ordr L-MXP-PAK for 384 ISDN / 1,1M IP Upg for Settop 880	\$2,000.00	\$ 1,400.00
L-SETTOP990-BW	Order L-MXP-PAK For 512 ISDN / 2M IP Upg For Settop 990	\$2,000.00	\$ 1,400.00
L-SETTOP-MS	Order L-MXP-PAK For MS Upg For Legacy Settop 880-990	\$3,000.00	\$ 2,100.00
L-SETTOP-NPP	Order L-MXP-PAK For NPP Upg For Legacy Settop 770-990	\$2,000.00	\$ 1,400.00
L-SETTOP-PP	Order L-MXP-PAK For PP Upg For Legacy Settop 550	\$1,000.00	\$ 700.00
L-TCS-CLUSTER	Order L-TCS-PAK for E-Delivery of Clustering Support for TCS	\$4,950.00	\$ 3,465.00
L-TCS-PRO	Order L-TCS-PAK for E -delivery of TCS Premium Res. Option	\$10,560.00	\$ 7,392.00
L-TMS-100	Order L-TMS-APL-PAK for E-dlvry of add TMS 100 system lic	\$19,080.00	\$ 13,356.00
L-TMS-25	Order L-TMS-APL-PAK for E-deliveryof add TMS 25 system lic	\$5,412.00	\$ 3,788.40
L-TMS-ANLYEXT	Order L-TMS-SW-PAK for E-delivry of TMS Analytics Extension	\$17,880.00	\$ 12,516.00
L-TMS-APPINT	Ordr L-TMS-SW-PAK forE-dlivry TMS App Intg Pkg per srvr intg	\$50,400.00	\$ 35,280.00
L-TMS-BAPI-25	Order L-TMS-SW-PAKfor E-dlvry TMS Booking API Int Pkg 25 sys	\$15,480.00	\$ 10,836.00
L-TMS-LOTUS-25	Ordr L-TMS-SW-PAK forE-dlvry TMS App Int Lotus Domino 25 sys	\$18,600.00	\$ 13,020.00
L-TMS-MSEX-25	OrdrL-TMS-SW-PAKfor E-dlvry TMS MS Exchange Int Pack, 25 sys	\$12,240.00	\$ 8,568.00
L-TMS-NETINT	Order L-TMS-SW-PAK for E-dlvry TMS Network Int Pack	\$50,400.00	\$ 35,280.00

L-VCS-10	Order L-VCS-PAK for E-dlvryof 10 VCS non-traversal calls	\$7,920.00	\$ 5,544.00
L-VCS-20	Order L-VCS-PAK for E-dlvryof 20 VCS non-traversal calls	\$14,160.00	\$ 9,912.00
L-VCS-200	Order L-VCS-PAK for E-delivryof 200 VCS non-traversal calls	\$115,200.00	\$ 80,640.00
L-VCS-300	Order L-VCS-PAK for E-delivryof 300 VCS non-traversal calls	\$154,800.00	\$ 108,360.00
L-VCS-50	Order L-VCS-PAK for E-dlvry of 50 VCS non-traversal calls	\$31,920.00	\$ 22,344.00
L-VCS-DI	Order L-VCS-PAK for E-dlvry Dual Network Interface feature	\$9,480.00	\$ 6,636.00
L-VCSE-10	Order L-VCS-PAK for E-dlvry of 10 VCS traversal calls	\$16,200.00	\$ 11,340.00
L-VCSE-20	Order L-VCS-PAK for E-dlvry of 20 VCS traversal calls	\$29,280.00	\$ 20,496.00
L-VCSE-5	Order L-VCS-PAK for E-dlvry of 5 VCS traversal calls	\$9,000.00	\$ 6,300.00
L-VCSE-50	Order L-VCS-PAK for E-dlvry of 50 VCS traversal calls	\$66,000.00	\$ 46,200.00
L-VCS-FINDME	Order L-VCS-PAK for E-dlvry of VCS FindMe application	\$10,680.00	\$ 7,476.00
L-VCS-OCS	Order L-VCS-PAK for E-dlvry of Enhanced OCS Collaboration	\$20,280.00	\$ 14,196.00
MAT-CNTRL=	Pressure Mat Control Box	\$1,430.00	\$ 1,001.00
MAT-DLOC-EXPAN=	Expansion pack	\$1,500.00	\$ 1,050.00
MAT-TRILOC=	Tri-Locator Mat Pack	\$2,500.00	\$ 1,750.00
MCS-7835-I3-CTS1	TelePresence MCS-7835 IBM Platform	\$12,000.00	\$ 8,400.00
MCS7835-I3-CTS1-K9	TelePresence MCS-7835 Server for Commercial Express Solution	\$12,000.00	\$ 8,400.00
MCS-7845-I2-CTRS=	MCS IBM Server for Cisco TelePresence Recording Server	\$26,000.00	\$ 18,200.00
MCS-7845-I2-CTS2	TelePresence MCS-7845 IBM Platform	\$24,000.00	\$ 16,800.00
MCS-7845-I3-CTRS=	MCS IBM 3 Server for Cisco TelePresence Recording Server	\$26,000.00	\$ 18,200.00
MCS7845-I3-CTRS-K9	TelePresence MCS-7845 IBM Server for CTRS	\$26,000.00	\$ 18,200.00
MCS-7845-I3-CTS1=	TelePresence MCS-7845 IBM Platform SPARE	\$24,000.00	\$ 16,800.00
MCS7845-I3-CTS1-K9	TelePresence MCS-7845 IBM Server for CTMS or CTS-Man	\$24,000.00	\$ 16,800.00
MIC-CLNG=	Instructor ceiling mounted mic	\$2,235.00	\$ 1,564.50
MIC-LP=	Low Profile Microphone	\$317.00	\$ 221.90
MIC-UNIDIR=	Uni-Directional Boundary Microphone W/ 7.5 M Cable	\$975.00	\$ 682.50
PHD-KIT	Precision HD Camera Option Kit	\$13,485.00	\$ 9,439.50
PHD-KIT=	Upgrade Kit -Wave Cam on an integrated system to PHD Camera	\$13,485.00	\$ 9,439.50
PSU-12VDC-40W=	Power Supply	\$180.00	\$ 126.00
PSU-12VDC-66W=	12VDC 5.5A DESKTOP POWER SUPPLY	\$387.00	\$ 270.90
PSU-12VDC-70W=	Power Supply for C20 and EX60	\$180.00	\$ 126.00
PSU-24VDC-135W=	Power Supply FSP135-AAAN1 (1700MXP)	\$269.00	\$ 188.30
PSU-5V-10W=	Power Supply SPU16A-102	\$433.00	\$ 303.10
PSU-CAM-V=	MXP Power Supply WAVE II/PHD CAMs	\$76.00	\$ 53.20
PSU-DVC-POE13V=	Power Supply For Intouch Device PoE 13V	\$91.00	\$ 63.70
PSU-EX90=	EX90 Power Supply 150W -	\$91.00	\$ 63.70
PSU-PRWAMP=	MINI POWER AMPLIFER W/ PS	\$1,308.00	\$ 915.60



PWR-CORD10-NA=	TelePresence 10 Power Cord - North America	\$55.00	\$	38.50
PWR-CORD-CH-A=	112984 Pwr Cord CH 1.8m Black YP-46 To YC-12	\$55.00	\$	38.50
PWR-CORD-CH-A=	112984 Pwr Cord CH 1.8m Black YP-46 To YC-12	\$55.00	\$	38.50
PWR-CORD-CH-A=	112984 Pwr Cord CH 1.8m Black YP-46 To YC-12	\$55.00	\$	38.50
PWR-CORD-CH-D=	118671 Cord Pwr CH YP-46 to YC12	\$55.00	\$	38.50
PWR-CORD-CH-L=	Cable Power CH 4,5m w/markings	\$55.00	\$	38.50
PWR-CORD-DELL=	AC POWER FOR DELL LCD	\$55.00	\$	38.50
PWR-CORD-G2A-NA=	TelePresence G2A Power Cords - North America	\$30.00	\$	21.00
PWR-CORD-G2-NA=	TelePresence G2 Power Cords - North America	\$50.00	\$	35.00
PWR-CORD-US-15AMP=	34-0048-01 MSE 8000 15 AMP US power cord	\$55.00	\$	38.50
PWR-CORD-US-A=	Pwr Cord US 1.8m Black YP-12 To YC-12	\$55.00	\$	38.50
PWR-CORD-US-A=	Pwr Cord US 1.8m Black YP-12 To YC-12	\$55.00	\$	38.50
PWR-CORD-US-A=	Pwr Cord US 1.8m Black YP-12 To YC-12	\$55.00	\$	38.50
PWR-CORD-US-C=	CABLE, IEC C-13 to USA mains lead, UL	\$55.00	\$	38.50
PWR-CORD-US-C=	CABLE, IEC C-13 to USA mains lead, UL	\$55.00	\$	38.50
PWR-CORD-US-C=	CABLE, IEC C-13 to USA mains lead, UL	\$55.00	\$	38.50
PWR-CORD-US-D=	118528 Cord Pwr US YP-12 to YC12	\$55.00	\$	38.50
PWR-CORD-US-E=	MX - Pwr cable US 4,5m	\$55.00	\$	38.50
PWR-CORD-US-L=	Cable Power US 4,5m w/markings	\$55.00	\$	38.50
PWR-NEMAIECF-18IN=	Power Cable male NEMA to IEC female 18 In long	\$55.00	\$	38.50
PWR-NEMAIECF-L=	IEC(F) TO NEMA POWER CORD, LONG	\$55.00	\$	38.50
PWR-OUTLT-US=	Power Outlet w/cable 0,52m US	\$303.00	\$	212.10
PWR-STRP-MINBLK=	Powerstrip Miniblock	\$117.00	\$	81.90
PWR-STRP-MINBLK1=	IEC POWERBAR, 4 outlet	\$55.00	\$	38.50
RACMT-EAR-S=	Rack Ear Codec Short	\$68.00	\$	47.60
RACMT-EARS-1U=	Universal Rack Ears, 1U	\$72.00	\$	50.40
RACMT-EARS-2U=	Universal Rack Ears Kit, 2U	\$426.00	\$	298.20
RACMT-EARS-PRF-1U=	Rack Ear Profile 1U Assy	\$173.00	\$	121.10
RACMT-EBA=	Rack Extention Bracket Assy	\$80.00	\$	56.00
RACMT-L-EAR=	Rack Ear - Left	\$42.00	\$	29.40
RACMT-LEARS-2U=	Rack Ear - Left, 2U	\$186.00	\$	130.20
RACMT-PRF=	Rack Profile	\$140.00	\$	98.00
RACMT-RBA=	Rack Rear Bracket Assy	\$56.00	\$	39.20
RACMT-R-EAR=	Rack Ear - Right	\$42.00	\$	29.40
RACMT-REARS-2U=	Rack Ear - Right, 2U	\$186.00	\$	130.20
RCKMT-EARS-VS=	Rackmount Ears for Video Switch	\$151.00	\$	105.70
STGPK-INTRN=	Intern Storage Pack	\$1,800.00	\$	1,260.00