

**Cisco Videoconferencing Solutions**

Cisco® Telepresence Solutions enable collaboration so that organizations can quickly adapt to market changes while increasing productivity, improving competitive advantage through speed and innovation, and delivering a rich-media experience across any workspace, securely and with optimal quality. Cisco Telepresence is a flexible, high-definition (HD) video conferencing solution that lets organizations easily conduct face-to-face discussions in multiparty virtual meetings. The solution supports a broad range of video endpoints from high-definition (HD) and Cisco TelePresence™ systems to standard-definition (SD) clients and Cisco WebEx™ meetings. Cisco Telepresence includes multipoint control units (MCUs), management software, desktop video capabilities, and ISDN gateways so you can efficiently manage and scale video resources and extend the reach of your video environment. Cisco Telepresence helps organizations promote effective communication and collaboration by allowing people to meet at anytime from anywhere without the expense and inefficiencies of travel. Organizations can conduct efficient education and training programs that extend beyond the campus environment. Doctors can consult specialists from any part of the world to provide the best care for their patients. Organizations can build trust and stronger relationships with remote staff and customers through more frequent face-to-face communications while lowering expenses and enabling carbon-reduction initiatives.

You can learn more about the Cisco Videoconferencing solutions on Cisco's website at the following URL:  
<http://www.cisco.com/go/videoconferencing>

For sales and account support, please contact one of Cisco's local account managers:

<u>Cisco Product SKU</u>	<u>Description</u>	<u>USD List Price</u>	<u>EPL Price</u>
<b>Cisco TelePresence Systems</b>			
<b>Cisco TelePresence Systems Options</b>			
CTS-HFR-COLLAB-SW	Cisco TelePresence High Frame Rate Auto Collab License	\$ 5,000.00	\$ 3,500.00
<b>Cisco TelePresence Management Suite Options</b>			
LIC-TMS-25	Cisco TMS - Additional 25 Direct Managed Systems	\$ 5,412.00	\$ 3,788.40
LIC-TMS-PE-25	TMSPE - Add 25 Active Device Registrations	\$ 3,600.00	\$ 2,520.00
LIC-TMS-PE-100	TMSPE - Add 100 Active Device Registrations	\$ 10,800.00	\$ 7,560.00
LIC-TMS-PE-500	TMSPE - Add 500 Active Device Registrations	\$ 30,000.00	\$ 21,000.00
LIC-TMS-PE-2000	TMSPE - Add 2,000 Active Device Registrations	\$ 72,000.00	\$ 50,400.00
LIC-JAB-MOB-100	TMSPE - Add 100 Active Jabber Mobile Client Registrations	\$ 10,800.00	\$ 7,560.00
LIC-JAB-MOB-500	TMSPE - Add 500 Active Jabber Mobile Client Registrations	\$ 30,000.00	\$ 21,000.00
LIC-JAB-MOB-25	TMSPE - Add 25 Active Jabber Mobile Client Registrations	\$ 3,600.00	\$ 2,520.00
LIC-JAB-MOB-2000	TMSPE - Add 2000 Active Jabber Mobile Client Registrations	\$ 72,000.00	\$ 50,400.00
LIC-MOVI-10	TMS - Add 10 Active Jabber Video Client Registrations	\$ 1,700.00	\$ 1,190.00
LIC-TMS-100	Cisco TMS - Additional 100 Direct Managed Systems	\$ 19,080.00	\$ 13,356.00
LIC-TMS-APPINT	Cisco TMS Application Integ License - Per Server Integrated	\$ 50,400.00	\$ 35,280.00
L-TMS-APPINT	Order L-TMS-SW-PAK for E-delivry TMS App Intg Pkg per srvr intg	\$ 50,400.00	\$ 35,280.00
L-TMS-NETINT	Network Integration Package (3rd Party, Unmanaged Bridge)	\$ 50,400.00	\$ 35,280.00
L-TMS-ANLYEXT	Order L-TMS-SW-PAK for E-delivry of TMS Analytics Extension	\$ 17,880.00	\$ 12,516.00
LIC-TMS-ANLYEXT	Cisco TMSAE - Analytics Extension	\$ 17,880.00	\$ 12,516.00
LIC-TMS-NETINT	Network Integration Package (3rd Party, Unmanaged Bridge)	\$ 50,400.00	\$ 35,280.00
L-TMS-BAPI-25	Order L-TMS-SW-PAK for E-dlvry TMS Booking API Int Pkg 25 sys	\$ 15,480.00	\$ 10,836.00
LIC-TMS-BAPI-25	Cisco TMSBA - Extension Booking API - Per 25 sys reg.	\$ 15,480.00	\$ 10,836.00
LIC-TMS-MSEX-25	Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg.	\$ 12,240.00	\$ 8,568.00
CTI-TMS-SW-K9	Cisco TelePresence Management Suite - Includes 10 Systems	\$ 3,648.00	\$ 2,553.60
L-TMS-100	Order L-TMS-APL-PAK for E-dlvry of add TMS 100 system lic	\$ 19,080.00	\$ 13,356.00
L-TMS-25	Order L-TMS-APL-PAK for E-deliveryof add TMS 25 system lic	\$ 5,412.00	\$ 3,788.40
L-TMS-APPINT	Order L-TMS-SW-PAK for E-dlvry TMS App Intg Pkg per srvr intg	\$ 50,400.00	\$ 35,280.00
<b>Cisco TelePresence Cabling Spare Options</b>			
CTS-CAB-AV-EXP=	TelePresence cable from primary codec to AV expansion box	\$ 400.00	\$ 280.00
CTS-CABL-RJ45-10=	TelePresence Cable RJ45 10m	\$ 70.00	\$ 49.00
CTS-CAB-HDMI-DVID=	TelePresence Cable HDMI to DVI-D	\$ 49.00	\$ 34.30
CTS-CAB-HDMI-HDMI=	TelePresence Cable HDMI to HDMI	\$ 168.00	\$ 117.60
CTS-CABL-DVIA-VGA=	TelePresence Cable DVI-A to 15VGA	\$ 160.00	\$ 112.00
CTS-CABLE-LDSPKR=	TelePresence Cable Loudspeaker	\$ 25.00	\$ 17.50
CTS-CABL-RJ45-3=	TelePresence Cable RJ45 to RJ45 3M	\$ 20.00	\$ 14.00
CTS-CABL-RJ45-6=	TelePresence Cable RJ45 to RJ45 6M	\$ 30.00	\$ 21.00
CTS-JUMPER-CORD=	TelePresence Power Jumper Cord	\$ 24.00	\$ 16.80

Cisco TelePresence Power Cord Spare Opts for 1000/3000/3200			
PWR-CORD10-NA=	TelePresence 10 Power Cord - North America	\$ 55.00	\$ 38.50
Cisco TelePresence Management Suite S/W License Features			
L-TMS-APPINT	Ordr L-TMS-SW-PAK for E-dlvry TMS App Intg Pkg per svr intg	\$ 50,400.00	\$ 35,280.00
L-MOVI-100	Ordr L-TMS-SW-PAK - E-del 100 Active Jabber Video Client Reg	\$ 10,800.00	\$ 7,560.00
Personal TelePresence			
CP-DX80-K9=	Cisco DX80	\$ 3,990.00	\$ 2,793.00
CP-DX70-W-K9=	Cisco Desktop Collaboration Experience DX70 (White)	\$ 2,750.00	\$ 1,925.00
Cisco TelePresence System Endpoints			
Cisco TelePresence System Profile Series PAK Features			
L-P42C40-DD	Order L-Profile-C-PAK for E-delivery of P42C40DD option	\$ 2,200.00	\$ 1,540.00
L-P42C40-MS	Order L-Profile-C-PAK for E-delivery of P42C40MS option	\$ 4,400.00	\$ 3,080.00
L-P52C40-DD	Order L-Profile-C-PAK for E-delivery of P52C40DD option	\$ 2,200.00	\$ 1,540.00
L-P52C40-PR	Order L-Profile-C-PAK for E-delivery of P52C40PR option	\$ 3,300.00	\$ 2,310.00
L-P52-C60-MS	Order L-Profile-C-PAK for E-delivery of P52C60MS option	\$ 6,600.00	\$ 4,620.00
L-P52-C60-PR	Order L-Profile-C-PAK for E-delivery of P52C60PR option	\$ 4,400.00	\$ 3,080.00
L-P65-C60-MS	Order L-Profile-C-PAK for E-delivery of P65C60MS option	\$ 6,600.00	\$ 4,620.00
L-P65-C60-PR	Order L-Profile-C-PAK for E-delivery of P65C60PR option	\$ 4,400.00	\$ 3,080.00
L-P65-C90-MS	Order L-Profile-C-PAK for E-delivery of P65C90MS option	\$ 9,900.00	\$ 6,930.00
L-P65-C90-PR	Order L-Profile-C-PAK for E-delivery of P65C90PR option	\$ 4,400.00	\$ 3,080.00
L-P42C20-DD	^Order L-Profile-C-PAK for E-delivery of P42C20DD option	\$ 2,200.00	\$ 1,540.00
L-P42C20-PR	^Order L-Profile-C-PAK for E-delivery of P42C20PR option	\$ 3,300.00	\$ 2,310.00
L-P42-C60-PR	Order L-Profile-C-PAK for E-delivery of P42C60PR option	\$ 7,200.00	\$ 5,040.00
L-P42-C60-MS	Order L-Profile-C-PAK for E-delivery of P42C60MS option	\$ 10,800.00	\$ 7,560.00
L-MX200-42-PR	Cisco TelePresence MX200 42 PR Option - electronic delivery	\$ 3,000.00	\$ 2,100.00
LIC-MX200-42-PR	Cisco TelePresence MX200 42 PR Option	\$ 3,000.00	\$ 2,100.00
CTS-MX200-42-K9	Cisco TelePresence MX200 42, PHD 1080p 4x, NPP, Touch, Mic	\$ 17,900.00	\$ 12,530.00
CTS-MX300-55-K9	Cisco TelePresence MX300 55 - PHD 1080p 4x, Touch UI, Mic	\$ 27,600.00	\$ 19,320.00
LIC-MX300-55-PR	Cisco TelePresence MX300 55 PR Option	\$ 3,000.00	\$ 2,100.00
CTS-MX300-55-WMK=	Cisco TelePresence MX300 55 Wall Mount Option	\$ 600.00	\$ 420.00
CTS-MX300-55-FSKL=	Cisco TelePresence MX300 55 Floor Stand Lid Spare	\$ 180.00	\$ 126.00
CTS-MX300-55-FSKB=	Cisco TelePresence MX300 55 Floor Stand Base Spare	\$ 1,260.00	\$ 882.00
L-MX300-55-PR	Cisco TelePresence MX300 55 PR Option - electronic delivery	\$ 3,000.00	\$ 2,100.00
L-P55C40-MS	Order L-Profile-C-PAK for E-delivery of P55C40MS option	\$ 4,400.00	\$ 3,080.00
L-P55C40-PR	Order L-Profile-C-PAK for E-delivery of P55C40PR option	\$ 3,300.00	\$ 2,310.00
L-P55-C60-MS	Order L-Profile-C-PAK for E-delivery of P55C60MS option	\$ 6,600.00	\$ 4,620.00
L-P55-C60-PR	Order L-Profile-C-PAK for E-delivery of P55C60PR option	\$ 4,400.00	\$ 3,080.00
LIC-P65-C90-PR	Profile 65 w/C90 PR option	\$ 4,400.00	\$ 3,080.00
LIC-P65-C90-MS	Profile 65 w/C90 MS option	\$ 9,900.00	\$ 6,930.00
LIC-P55C40-DD	Profile 55 with C40 DD option	\$ 2,200.00	\$ 1,540.00
LIC-P55C40-MS	Profile 55 with C40 MS option	\$ 4,400.00	\$ 3,080.00
LIC-P55C40-PR	Profile 55 with C40 PR option	\$ 3,300.00	\$ 2,310.00
LIC-P55DC60-MS	Profile 55 Dual with C60 MS option	\$ 6,600.00	\$ 4,620.00
LIC-P55DC60-PR	Profile 55 Dual with C60 PR option	\$ 4,400.00	\$ 3,080.00
L-MX300-MS	Cisco TelePresence MX300 Gen2 MultiSite- electronic delivery	\$ 3,300.00	\$ 2,310.00
L-MX200-MS	Cisco TelePresence MX200 Gen2 MultiSite- electronic delivery	\$ 3,300.00	\$ 2,310.00
L-P42C40-PR	Order L-Profile-C-PAK for E-delivery of P42C40PR option	\$ 3,300.00	\$ 2,310.00
L-P55C40-DD	Order L-Profile-C-PAK for E-delivery of P55C40DD option	\$ 2,200.00	\$ 1,540.00
Cisco TelePresence System EX Series PAK Features			
L-EX90-MS	Order L-EX-PAK for E delivery of EX90 MS Option	\$ 3,300.00	\$ 2,310.00
LIC-EX90-MS	EX90 MS Option	\$ 3,300.00	\$ 2,310.00

Cisco TelePresence System Integrator Features			
L-INTP-C40-MS	Order L-INTP-CXX-PAK for E-delivery of IntPkg Codec C40 MS	\$ 4,400.00	\$ 3,080.00
L-INTP-C60-MS	Order L-INTP-CXX-PAK for E-deliveryIntPkg C60 STANDARD to MS	\$ 6,600.00	\$ 4,620.00
LIC-INTP-C40-DD	Integrator Package C40 Dual Display Option	\$ 2,200.00	\$ 1,540.00
LIC-INTP-C40-MS	IntPkg Codec C40, 4Way Individual Transcoding Multisite	\$ 4,400.00	\$ 3,080.00
LIC-INTP-C60-MS	IntPkg Codec C60 Multisite MS Option	\$ 6,600.00	\$ 4,620.00
LIC-INTP-C60-PR	IntPkg Codec C60 Premium Resolution Option	\$ 4,400.00	\$ 3,080.00
LIC-INTP-C90-MS	IntPkg Codec C90 Multisite MS Option	\$ 9,900.00	\$ 6,930.00
LIC-INTP-C90-PR	IntPkg Codec C90 Premium Resolution Option	\$ 4,400.00	\$ 3,080.00
L-INTP-C40-PR	Order L-INTP-CXX-PAK for E-delivery of IntPkg Codec C40 PR	\$ 3,300.00	\$ 2,310.00
L-INTP-C60-PR	Order L-INTP-CXX-PAK for E-deliveryIntegratorPckge C60 PR	\$ 4,400.00	\$ 3,080.00
L-INTP-C90-PR	Order L-INTP-CXX-PAK for E-deliveryIntgrtrPckgC90, PR	\$ 4,400.00	\$ 3,080.00
L-INTP-C90-MS	Order L-INTP-CXX-PAK for E-deliveryIntgrtrPckgC90 4Wy HD-M	\$ 9,900.00	\$ 6,930.00
LIC-INTP-C40-PR	IntPkg Codec C40Premium Resolution (1080p/720p60) Option	\$ 3,300.00	\$ 2,310.00
Cisco TelePresence System QuicksetC20 Features			
L-QSC20-HD	Order L-QS-PAK for E-delivery of QS C20 High Def Option	\$ 2,600.00	\$ 1,820.00
L-QSC20-PR	Order L-QS-PAK for E-delivey of QSC20 Premium Res. Option	\$ 3,300.00	\$ 2,310.00
L-QSC20-DD	Order L-QS-PAK for E-delivery of C20 Dual Display Option	\$ 2,200.00	\$ 1,540.00
Cisco TelePresence System Edge Series Accessories			
CTS-EDGEXX-UPGKIT	^Wall Mount Kit/Cables/Adapters	\$ 285.00	\$ 199.50
Cisco TelePresence System Integrator Series Accessories			
CTS-MIC-TABL60=	Cisco TelePresence Table Microphone 60 Spare	\$ 599.00	\$ 419.30
CTS-MIC-TABL60	Cisco TelePresence Table Microphone 60	\$ 599.00	\$ 419.30
Cisco TelePresence System Integrator Series Endpoint			
CTS-INTP-C40-K9	IntPkg C40 - NPP, Rmt Cntrl, 1 Mic, Cbls ++	\$ 18,070.00	\$ 12,649.00
CTS-INTP-C60-K9	IntPkg C60 - NPP, PHD 1080p Cam, Rmt Cntrl, 1 Mic, Cbls ++	\$ 34,970.00	\$ 24,479.00
CTS-INTP-C90-K9	IntPkg C90 - NPP, PHD 1080p Cam, Rmt Cntrl, 2 Mics, Cbls ++	\$ 49,270.00	\$ 34,489.00
Cisco TelePresence System Power Cord Option Spares			
PWR-CORD10-NA=	TelePresence 10 Power Cord - North America	\$ 55.00	\$ 38.50
Cisco TelePresence System Power Cord Options			
CTS-PWR-LT-LED=	CTS-TX9XX0 and TX13XX0 LED power supply spare	\$ 350.00	\$ 245.00
Cisco TelePresence Precision HD Camera Series			
CTS-PHD-S	PrecisionHD Camera w/ 2mcable, codec S/N Req	\$ 8,190.00	\$ 5,733.00
CTS-PHD-USB	PrecisionHD USB - 10 unit Pack.	\$ 4,990.00	\$ 3,493.00
CTS-PHD-1080P4XS	PrecisionHD 1080p Camera w 4x zoom - not sold stand alone	\$ 3,900.00	\$ 2,730.00
CTS-PHD-1080P12XS	PrecisionHD 1080p Camera w 12x zoom - not sold stand alone	\$ 6,500.00	\$ 4,550.00
CTS-PHD-1080P12XS=	PrecisionHD 1080p 12X Unit - Silver	\$ 10,270.00	\$ 7,189.00
CTS-PHD-1080P12XG	PrecisionHD 1080p 12X Unit= Grey	\$ 10,270.00	\$ 7,189.00
ACC-PHD1080P=	Accessory Kit Precision HD Camera	\$ 891.00	\$ 623.70
CAB-HDMI-PHD4XS2=	Custom 4xcamera cable; HDMI, Control and Power (3m)	\$ 60.00	\$ 42.00
CAB-HDMI-PHD12XS=	Custom 12xcamera cable; HDMI, Cont. and Power (3m)	\$ 60.00	\$ 42.00
BRKT-PHD4X-MONITR=	Bracket mounting for 4x PHDCam to monitor	\$ 157.00	\$ 109.90
CTS-PHD1080P12XS2	PrecisionHD Camera 1080p 12x Gen 2	\$ 6,500.00	\$ 4,550.00
Cisco TelePresence System Profile Floor Stand			
CTS-MX300-55-FSKL=	Cisco TelePresence MX300 55 Floor Stand Lid Spare	\$ 180.00	\$ 126.00
CTS-MX300-55-FSKB=	Cisco TelePresence MX300 55 Floor Stand Base Spare	\$ 1,260.00	\$ 882.00
Cisco TelePresence System Profile Series Endpoints			
CTS-P65DC90-K9	Profile 65 Dual w/C90, NPP, PHD1080p12xCam, Touch, 4 Mics	\$ 128,700.00	\$ 90,090.00
CTS-P55C40-K9	Profile 55 in w C40, NPP, PHD 1080p 12x Cam, Touch, 2 Mics	\$ 44,070.00	\$ 30,849.00
CTS-P55DC60-K9	Profile 55 Dual w C60, NPP, 12x PHD 1080 Cam, Touch, 4 mics	\$ 73,970.00	\$ 51,779.00
Cisco TelePresence System Profile Series Options			
LIC-MX200-42-PR	Cisco TelePresence MX200 42 PR Option	\$ 3,000.00	\$ 2,100.00
LIC-MX300-55-PR	Cisco TelePresence MX300 55 PR Option	\$ 3,000.00	\$ 2,100.00
L-MX300-55-PR	Cisco TelePresence MX300 55 PR Option - electronic delivery	\$ 3,000.00	\$ 2,100.00
CTS-T3-PRFLASSY=	T3 Border and Profile Assembly	\$ 5,200.00	\$ 3,640.00
L-MX300-MS	Cisco TelePresence MX300 Gen2 MultiSite- electronic delivery	\$ 3,300.00	\$ 2,310.00
L-MX200-MS	Cisco TelePresence MX200 Gen2 MultiSite- electronic delivery	\$ 3,300.00	\$ 2,310.00
CTS-CTRL-DVC8	Touch 8 - Control Device	\$ 2,587.00	\$ 1,810.90

Cisco TelePresence System Profile Series Wall Mount Spares			
CTS-P4252S-WMK=	Wall mount kit for single 42/52/55 Profile	\$ 1,485.00	\$ 1,039.50
CTS-P52D-WMK=	Wall mount Profile 52/55	\$ 1,485.00	\$ 1,039.50
CTS-MX200-42-WMK=	Cisco TelePresence MX200 42 Wall Mount Option	\$ 540.00	\$ 378.00
Cisco TelePresence System Vertical Solution Series Endpoint			
CTS-MEDIA-P2-K9	Media P2 MXP(2 Mbps IP) including NPP and Synch Technology	\$ 32,630.00	\$ 22,841.00
Cisco TelePresence System C-Series Codec			
CTS-C40-K9	Codec C40 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl	\$ 18,070.00	\$ 12,649.00
CTS-C60-K9	Codec C60-Incls NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl	\$ 28,470.00	\$ 19,929.00
CTS-C90-K9	Codec C90 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl	\$ 42,770.00	\$ 29,939.00
CTS-C40CODEC-K9=	Codec C40 Unit - Spare	\$ 18,070.00	\$ 12,649.00
CTS-INTP-C40-W4-K9	IntPkg C40 - NPP, PHD 1080p 4X Cam, Rmt Cntrl, Mic	\$ 21,970.00	\$ 15,379.00
CTS-INTP-C40-WC-K9	IntPkg C40 - NPP, PHD 1080p 12X Cam, Rmt Cntrl, Mic	\$ 24,570.00	\$ 17,199.00
Cisco TelePresence System C-Series Features			
L-C40-DD	Order L-INTP-CXX-PAK for E-delivery Codec C40 DD Option	\$ 2,200.00	\$ 1,540.00
L-C40-MS	Order L-INTP-CXX-PAK for E-delivery Codec C40 MS Option	\$ 4,400.00	\$ 3,080.00
L-C40-PR	Order L-INTP-CXX-PAK for E-delivery of C40 PR Option	\$ 3,300.00	\$ 2,310.00
L-C60-MS	Order L-INTP-CXX-PAK for E-delivery of C60 MS Option	\$ 6,600.00	\$ 4,620.00
L-C60-PR	Order L-INTP-CXX-PAK for E-delivery of Codec C60 PR Option	\$ 4,400.00	\$ 3,080.00
L-C90-MS	Order L-INTP-CXX-PAK for E-delivery of Codec C90 MS Option	\$ 9,900.00	\$ 6,930.00
L-C90-PR	Order L-INTP-CXX-PAK for E-deliveryof Codec C90 PR Option	\$ 4,400.00	\$ 3,080.00
L-INTP-C40-DD	Order L-INTP-CXX-PAK for E-deliveryof Intgrtor PckgeC40 DD	\$ 2,200.00	\$ 1,540.00
LIC-C90-PR	Codec C90 Premium Resolution Option	\$ 4,400.00	\$ 3,080.00
LIC-C90-MS	Codec C90 Multisite MS Option	\$ 9,900.00	\$ 6,930.00
LIC-C40-MS	Codec C40 Multisite MS Option	\$ 4,400.00	\$ 3,080.00
LIC-C40-DD	Codec C40 Dual Display Option	\$ 2,200.00	\$ 1,540.00
LIC-C60-PR	Codec C60 Premium Resolution Option	\$ 4,400.00	\$ 3,080.00
LIC-C60-MS	Codec C60 Multisite MS Option	\$ 6,600.00	\$ 4,620.00
LIC-C40-PR	Codec C40 Premium Resolution Option	\$ 3,300.00	\$ 2,310.00
Cisco TelePresence System Movi Series Features			
L-MOVI-100	Ordrr L-TMS-SW-PAK - E-del 100 Active Jabber Video Client Reg	\$ 10,800.00	\$ 7,560.00
Cisco TelePresence System EX Series Endpoint Spares			
CTS-EX90-K9=	EX90 - SPARE only	\$ 12,870.00	\$ 9,009.00
CTS-EX60-K9=	EX60 - Spare	\$ 8,970.00	\$ 6,279.00
Cisco TelePresence System Integrator Series Accessory Spares			
CTS-MTKIT-UA=	Universal AudioScience Mounting Kit	\$ 330.00	\$ 231.00
CTS-MTKIT-UA	Universal AudioScience Mounting Kit	\$ 330.00	\$ 231.00
Cisco TelePresence System Cable Option Spares			
CAB-1RCAM-2RCAF=	1RCA male to 2RCA female	\$ 30.00	\$ 21.00
CAB-2HDMI-3M=	HDMI to HDMI cable (3m)	\$ 30.00	\$ 21.00
CAB-2HDMI-5M=	HDMI to HDMI Cable 5m	\$ 30.00	\$ 21.00
CAB-PWR-RMRF-0.2M=	Pwr cable 0.2m	\$ 30.00	\$ 21.00
CAB-VCDC-20M=	PrecisionHD Camera Daisy-Chain cable For Visca Control-20m	\$ 264.00	\$ 184.80
CTS-CAB-HDMI-DVID=	TelePresence Cable HDMI to DVI-D	\$ 49.00	\$ 34.30
CTS-CAB-HDMI-HDMI=	TelePresence Cable HDMI to HDMI	\$ 168.00	\$ 117.60
CTS-CABL-DVIA-VGA=	TelePresence Cable DVI-A to 15VGA	\$ 160.00	\$ 112.00
CTS-CABL-RJ45-3=	TelePresence Cable Rj45 to RJ45 3M	\$ 20.00	\$ 14.00
CTS-CABLE-LDSPKR=	TelePresence Cable Loudspeaker	\$ 25.00	\$ 17.50
CTS-CABL-RJ45-6=	TelePresence Cable Rj45 to RJ45 6M	\$ 30.00	\$ 21.00
CTS-JUMPER-CORD=	TelePresence Power Jumper Cord	\$ 24.00	\$ 16.80
CTS-CAB-AV-EXP=	TelePresence cable from primary codec to AV expansion box	\$ 400.00	\$ 280.00
CTS-CABL-RJ45-10=	TelePresence Cable RJ45 10m	\$ 70.00	\$ 49.00
CAB-DB9-DB9-12FT=	DB9 male to DB9 female 12 ft long	\$ 30.00	\$ 21.00
CAB-DVI-A-VGA125=	DVI-A (12+5) to VGA cable	\$ 30.00	\$ 21.00
CAB-DVI-D181=	Standard DVI-D (18+1) cable	\$ 30.00	\$ 21.00
CAB-ETH-5M=	Ethernet Cable - 5M	\$ 65.00	\$ 45.50
CAB-VCDC-6.5M=	PrecisionHD Camera Daisy-Chain cable For Visca Control-6.5m	\$ 149.00	\$ 104.30
CAB-PWR-MRF-1.0M=	Pwr cable 1.0m black	\$ 30.00	\$ 21.00
CAB-PWR-MF-1.0M=	Pwr cable 1.0m black	\$ 30.00	\$ 21.00

## MS IT Hardware EPL 3760 - Video Conferencing Category

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Updated By: Kristen Hinton

Date: June 15, 2020

CAB-MIC-20M=	Mic Cable 20m	\$ 247.00	\$ 172.90
CAB-VGA-DVI-AUD=	Presentation VGA-DVI + Audio Jack short cable 6 meters	\$ 217.00	\$ 151.90
CAB-HDMI2.5M=	Cam cable HDMIx2 RJ45-DSUB 2.5 m w/labe	\$ 290.00	\$ 203.00
CAB-MIC-7.5M=	Mic Cable 7.5m	\$ 30.00	\$ 21.00
CAB-STEREO35MM=	3.5mm stereo cable	\$ 30.00	\$ 21.00
CAB-T3-KIT9=	T3 Cable Kit 9	\$ 1,300.00	\$ 910.00
CAB-T3-KIT8=	T3 Cable Kit 8	\$ 433.00	\$ 303.10
CAB-T3-KIT7=	T3 Cable Kit 7	\$ 433.00	\$ 303.10
CAB-T3-KIT6=	T3 Cable Kit 6	\$ 260.00	\$ 182.00
CAB-T3-KIT5=	T3 Cable Kit 5	\$ 477.00	\$ 333.90
CAB-T3-KIT4=	T3 Cable Kit 4	\$ 477.00	\$ 333.90
CAB-T3-KIT3=	T3 Cable Kit 3	\$ 87.00	\$ 60.90
CAB-DVI-VGA-3.5MM=	SX20 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m	\$ 60.00	\$ 42.00
<b>Cisco TelePresence System Control Device Spares</b>			
CTS-CTRL-DVC8=	Touch Control Device for C Series, Profile - no handset	\$ 2,587.00	\$ 1,810.90
CTS-CTRL-DV8CRDL=	Spare Cradle w/Handset for EX Series ONLY-Touch NOT included	\$ 200.00	\$ 140.00
CTS-RMT-TRC5=	Remote Control TRC 5	\$ 405.00	\$ 283.50
CTS-CTRL-DV8=	Spare - Touch Control for EX with cradle and handset	\$ 2,587.00	\$ 1,810.90
CTS-CTRL-DVP8=	Cisco TelePresence MX200 42 Touch w/ integrated 7.5m cable	\$ 2,587.00	\$ 1,810.90
CTS-CTRL-DV12UPGKT	Cisco Touch 12 inch Device Kit with power supply cords inclu	\$ 3,000.00	\$ 2,100.00
<b>Cisco TelePresence System Power Supply Option Spares</b>			
PSU-DVC-POE13V=	Power Supply For Intouch Device PoE 13V	\$ 91.00	\$ 63.70
CP-PWR-CUBE-5=	Power transformer for the DX70 and DX80 series	\$ 80.00	\$ 56.00
<b>Cisco TelePresence PrecisionHD Camera Series Spares</b>			
CTS-PHD-1080P-KIT=	PrecisionHD 1080p Camera Spare Kit	\$ 10,270.00	\$ 7,189.00
CTS-PHD-CAM-USB=	Spare Only - PrecisionHD USB	\$ 519.00	\$ 363.30
CTS-PHD-1080P4XS=	PrecisionHD 1080p x4	\$ 7,670.00	\$ 5,369.00
<b>Cisco TelePresence System PrecisionHD Camera Series Spares</b>			
L-MOVI-100	Ordr L-TMS-SW-PAK - E-del 100 Active Jabber Video Client Reg	\$ 10,800.00	\$ 7,560.00
<b>Cisco TelePresence System Profile Series Monitor Spares</b>			
CTS-P65DATADISP=	CTS 65 data display with mounting option spare	\$ 44,900.00	\$ 31,430.00
CTS-P55MONITOR=	55 Monitor	\$ 19,900.00	\$ 13,930.00
CTS-P55MONITOR-L=	55 Monitor Left	\$ 19,900.00	\$ 13,930.00
CTS-P55MONITOR-R=	55 Monitor Right	\$ 19,900.00	\$ 13,930.00
<b>Cisco TelePresence System Vertical Solution Series Spares</b>			
CART-SGL-PL=	Single Plasma Trolley	\$ 8,300.00	\$ 5,810.00
CTS-MIC-CLNG=	Ceiling Mic Audio Science	\$ 1,995.00	\$ 1,396.50
<b>Cisco TelePresence System Video Adapter Spares</b>			
CAB-2HDMI-3M=	HDMI to HDMI cable (3m)	\$ 30.00	\$ 21.00
<b>Cisco TelePresence System C-Series Endpoint Spares</b>			
CTS-C60CODEC-K9=	C60 Unit Codec - SPARE	\$ 28,470.00	\$ 19,929.00
CTS-C90CODEC-K9=	C90 Unit Codec - SPARE	\$ 42,770.00	\$ 29,939.00
<b>Cisco TelePresence System C-Series Rack Mount Spares</b>			
RACMT-EARS-1U=	Universal Rack Ears, 1U	\$ 72.00	\$ 50.40
RACMT-EARS-2U=	Universal Rack Ears Kit, 2U	\$ 426.00	\$ 298.20
<b>Cisco TelePresence System Profile Series Cable Option Spares</b>			
CAB-ETH-5M=	Ethernet Cable - 5M	\$ 65.00	\$ 45.50
CAB-HDMI2.5M=	Cam cable HDMIx2 RJ45-DSUB 2.5 m w/labe	\$ 290.00	\$ 203.00
CAB-MIC-7.5M=	Mic Cable 7.5m	\$ 30.00	\$ 21.00
CAB-PWR-MF-1.0M=	Pwr cable 1.0m black	\$ 30.00	\$ 21.00
CAB-PWR-MRF-1.0M=	Pwr cable 1.0m black	\$ 30.00	\$ 21.00
CAB-VGA-DVI-AUD=	Presentation VGA-DVI + Audio Jack short cable 6 meters	\$ 217.00	\$ 151.90
CAB-ETH-2M=	Network cable, 2m, no marki	\$ 30.00	\$ 21.00
<b>Cisco TelePresence System Profile Series DNAM Option Spares</b>			
CTS-DNAM-III=	DNAM III	\$ 5,343.00	\$ 3,740.10
CTS-DNAM-SHT=	DNAM Short	\$ 5,343.00	\$ 3,740.10

Cisco TelePresence PHD Camera Cable Option Spares			
CAB-VCDC-6.5M=	PrecisionHD Camera Daisy-Chain cable For Visca Control-6.5m	\$ 149.00	\$ 104.30
CAB-VS-20M=	Visca Control Cable 20m - DB9 to RJ45	\$ 264.00	\$ 184.80
Cisco TelePresence System EX Series Control Option Spares			
CTS-CTRL-DV8=	Spare - Touch Control for EX with cradle and handset	\$ 2,587.00	\$ 1,810.90
Cisco TelePresence System EX Series Power Supply Spares			
PSU-12VDC-70W=	Power Supply for C20 and EX60	\$ 180.00	\$ 126.00
PSU-EX90=	EX90 Power Supply 150W -	\$ 91.00	\$ 63.70
Cisco TelePresence System EX Series Cable Spares			
CAB-STEREO35MM=	3.5mm stereo cable	\$ 30.00	\$ 21.00
CAB-DVI-A-VGA125=	DVI-A (12+5) to VGA cable	\$ 30.00	\$ 21.00
CAB-DVI-D181=	Standard DVI-D (18+1) cable	\$ 30.00	\$ 21.00
Cisco TelePresence System Quickset Series Cable Spares			
CAB-VC-5M=	Visca-Cable-DSUB9-RJ45-5m	\$ 30.00	\$ 21.00
Cisco TelePresence Precision HD Camera Spares			
CTS-PHD-1080P12XG=	PrecisionHD 1080p 12X Unit - G	\$ 10,270.00	\$ 7,189.00
CTS-PHD1080P12XS2=	PrecisionHD Camera 1080p 12x Gen 2	\$ 10,270.00	\$ 7,189.00
CTS-PHD1080P4XS2=	PrecisionHD Camera 1080p 4x Gen 2	\$ 7,670.00	\$ 5,369.00
CTS-PHD-2.5X=	PrecisionHD Cam 2.5x Spare	\$ 5,900.00	\$ 4,130.00
CTS-CAM60-BRKT=	Bracket for wall mounting of Precision 60 Camera Spare	\$ 250.00	\$ 175.00
Cisco TelePresence System Profile Series			
CTS-MX200-42-K9	Cisco TelePresence MX200 42, PHD 1080p 4x , NPP, Touch, Mic	\$ 17,900.00	\$ 12,530.00
CTS-CTRL-DVP8	Cisco TelePresence MX200 42 Touch w/ integrated 7.5m cable	\$ -	\$ -
CTS-MX300-55-K9	Cisco TelePresence MX300 55 - PHD 1080p 4x , Touch UI, Mic	\$ 27,600.00	\$ 19,320.00
Cisco TelePresence System Integrator Series			
CTS-SPKER-TRACK60	Cisco TelePresence Speaker Track 60 Kit	\$ 15,900.00	\$ 11,130.00
CTS-CAM-P60+	Cisco TelePresence Precision 60 Camera - auto expand only	\$ -	\$ -
Cisco TelePresence System Profile Wall Mount			
CTS-MX300-55-WMK	Cisco TelePresence MX300 55 Wall Mount Option	\$ -	\$ -
CTS-MX300-55-WMK=	Cisco TelePresence MX300 55 Wall Mount Option	\$ 600.00	\$ 420.00
Cisco TelePresence System EX Series Endpoint			
CTS-EX60-K9	EX60 - NPP, Touch UI	\$ 8,970.00	\$ 6,279.00
CTS-EX90-K9	EX90 - NPP, Touch UI	\$ 12,870.00	\$ 9,009.00
CTS-EX60=	EX60 Non Encrypted Version Spare	\$ 8,970.00	\$ 6,279.00
CTS-EX90=	EX90 Non Encrypted Version Spare	\$ 12,870.00	\$ 9,009.00
Cisco TelePresence System QuicksetC20 Series Mic. Options			
CTS-QSC20-MIC	Performance Microphone 20	\$ 468.00	\$ 327.60
CAB-MIC20-EXT=	Extension cable for the Performance microphone	\$ 30.00	\$ 21.00
CAB-MIC20-EXT	Extension cable for the Performance microphone	\$ 30.00	\$ 21.00
CTS-QSC20-MIC=	Performance Microphone 20	\$ 468.00	\$ 327.60
Cisco TelePresence System Profile Series Grill Kit Spares			
CTS-P52-GRILLKIT=	^Profile 52 grill kit	\$ 481.00	\$ 336.70
Cisco TelePresence System Accessory Spares			
CAB-DV10-4M=	4 meter flat grey Ethernet cable for Touch 10 - Spare	\$ 20.00	\$ 14.00
CAB-COMBO-2M=	Combo cable USB & HDMI. Grey. 2 meters	\$ 40.00	\$ 28.00
CAB-GREY-2.9M=	RJ45 Grey cable 2.9 meters	\$ 20.00	\$ 14.00
Cisco TelePresence System Accessories			
CTS-CTRL-DV10	Cisco Touch 10 inch	\$ 1,500.00	\$ 1,050.00
CTS-MON-42-WW	Cisco TelePresence 42 Inch Auxiliary Display - World Wide	\$ 2,695.00	\$ 1,886.50
CTS-CTRL-DV10=	Touch 10 Spare	\$ 1,500.00	\$ 1,050.00
Cisco TelePresence Vertical Solutions Training			
L-CTT-T4-HALF	T4 Ongoing Training- Educator Training Module	\$ 3,600.00	\$ 2,520.00
L-CTT-T4-FULL	T4 Complete Program - Educator Training Module	\$ 7,200.00	\$ 5,040.00
Cisco TelePresence System Microphone Option Spares			
CAB-MIC-20M=	Mic Cable 20m	\$ 247.00	\$ 172.90
Cisco TelePresence System Profile Monitor Assembly Spares			
CTS-P55MONITOR=	55 Monitor	\$ 19,900.00	\$ 13,930.00

Cisco TelePresence System Profile Series Bracket Spares			
CTS-C90-BRKT=	Bracket Codec	\$ 273.00	\$ 191.10
Cisco TelePresence System Profile Series Mic Option Spares			
CTS-MIC-OMNIDIR=	Omni Directional Microphone, includes 7.5 M cable	\$ 524.00	\$ 366.80
Cisco TelePresence System Profile Series Floor Stand Spares			
CTS-P4252S-FSO=	Floor standing kit for single 42/52/55 Profile	\$ 1,485.00	\$ 1,039.50
CTS-MX200-42-FSK=	Cisco TelePresence MX200 42 Floor Stand Option	\$ 1,500.00	\$ 1,050.00
Cisco TelePresence System Profile Series Wheel Base Spares			
CTS-P4252S-WBK=	Wheel base kit for single 42/52/55 Profile	\$ 1,485.00	\$ 1,039.50
Cisco TelePresence System Profile Floor Stand Spares			
CTS-P52D-FSO=	Floor Stand Profile 52/55	\$ 1,485.00	\$ 1,039.50
Cisco TelePresence Vertical Solutions Furniture Spares			
ACC-CPS-CM=	CPS LOCKING CABINET MODULE	\$ 1,800.00	\$ 1,260.00
Cisco TelePresence Vertical Solutions Accessories			
CTS-MIC-CLNG	Ceiling Mic Audio Science	\$ 1,995.00	\$ 1,396.50
Cisco TelePresence Vertical Solutions Accessory Spares			
CTS-MIC=	TelePresence Microphones	\$ 472.00	\$ 330.40
CTS-LT-FX-5FT-GN=	TelePresence Lighting Fixture (5ft) General	\$ 1,269.00	\$ 888.30
CTS-LIGHT-DIM=	TelePresence Light Dimming Box	\$ 1,050.00	\$ 735.00
CTS-LT-FX-LED-3H=	TelePresence LED Lighting Fixture for 1300 (3.5ft)	\$ 2,000.00	\$ 1,400.00
CTS-LT-FX-LED-5FT=	TelePresence LED Lighting Fixture for 1300 (5ft)	\$ 2,800.00	\$ 1,960.00
CTS-LCU-G2R=	CTS Light Control Unit G2R	\$ 1,460.00	\$ 1,022.00
CTS-MIC-TABL20XLR=	Cisco TelePresence Table Mic 20 XLR	\$ 524.00	\$ 366.80
Cisco TelePresence System Integrator Series PowerCord Spares			
PWR-CORD-US-A=	Pwr Cord US 1.8m Black YP-12 To YC-12	\$ 55.00	\$ 38.50
Cisco TelePresence System Integrator Series Cam Cable Spares			
CAB-PHD4XS2-SPLIT=	Camera Break Out Cable to RJ45 and HDMI (both female)	\$ 39.00	\$ 27.30
CAB-PHD4XS2-SPLIT	Camera Break Out Cable to RJ45 and HDMI (both female)	\$ 39.00	\$ 27.30
Cisco TelePresence System Integrator Series Monitor Spares			
CTS-24DISPL=	24In Widescreen LCD Display - LG W2442PA-BF	\$ 2,316.00	\$ 1,621.20
Cisco TelePresence System Camera Power Supply Option Spares			
PSU-CAM-V=	MXP Power Supply WAVE II/PHD CAMs	\$ 76.00	\$ 53.20
Cisco TelePresence SX Series Endpoints			
CTS-SX20-PHD4X-K9	SX20 Quick Set HD, NPP, 4x PHDCam, 1 mic, remote cntrl	\$ 9,900.00	\$ 6,930.00
CTS-SX20-PHD12X-K9	SX20 Quick Set HD, NPP, 12xPHDCam, 1 mic, remote cntrl	\$ 11,900.00	\$ 8,330.00
CTS-SX20PHD2.5X-K9	SX20 Quick Set HD, NPP, 2.5x PHDCam, 1 mic, remote cntrl	\$ 7,900.00	\$ 5,530.00
CTS-SX10-K9	SX10 HD w/ wall mount, int 5x cam and mic	\$ 3,990.00	\$ 2,793.00
CTS-SX10N-K9	SX10 HD w/ wall mount, int 5x cam, mic and power supply	\$ 3,990.00	\$ 2,793.00
CTS-SX80-IP60-K9	Cisco SX80 Codec, Precision 60 Cam, Touch 10	\$ 24,900.00	\$ 17,430.00
CTS-SX80-IPST60-K9	Cisco SX80 Codec, Speaker Track 60, Touch 10	\$ 30,500.00	\$ 21,350.00
CTS-SX80-IP40-K9	Cisco SX80 Codec, Precision 4x Cam, Touch 10	\$ 21,900.00	\$ 15,330.00
CTS-SX80-K9	Cisco SX80 Codec kit	\$ 17,900.00	\$ 12,530.00
CTS-SX80CODEC=	SX80 CODEC Spare	\$ 17,900.00	\$ 12,530.00
LIC-SX80-MS	SX80 MultiSite License Option	\$ 4,490.00	\$ 3,143.00
Cisco TelePresence SX Series Accessories			
CTS-SX20-QS-WMK=	Wall Mount Kit for SX20	\$ 499.00	\$ 349.30
BRKT-PHD2.5X-MON=	SX20 Bracket mounting for 2.5X PHDCAM to monitor	\$ 165.00	\$ 115.50
CAB-2HDMI-6M	HDMI to HDMI cable 6M	\$ 29.00	\$ 20.30
CTS-ST-ARRAY60=	Speaker Track 60 Microphone Array Spare	\$ 3,990.00	\$ 2,793.00
CTS-CAM-P60=	Cisco TelePresence Precision 60 Camera Spare	\$ 8,900.00	\$ 6,230.00
CTS-SX80-FEET=	Rubber feet for SX80 Codec - Spare	\$ 30.00	\$ 21.00
CTS-SX80-RACKEARS=	SX80 rack ears - Spare	\$ 30.00	\$ 21.00
CTS-ST-INT-PLATE=	Interface plate CAM-P60 to Speaker Track 60	\$ 100.00	\$ 70.00
CTS-ST-ARR60-WMK=	SPARE Wall Mount Kit for Speaker Track 60 Microphone array	\$ 60.00	\$ 42.00
CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	\$ 8,900.00	\$ 6,230.00
PWR-12VDC-84W=	Power supply 12VDC 84W	\$ 60.00	\$ 42.00
CTS-CAM60-BRKT	Bracket for mounting of Precision 60 Camera	\$ 250.00	\$ 175.00
PWR-SX10-AC=	Power supply for SX10	\$ 80.00	\$ 56.00
CTS-POE-INJ	Touch10 PoE power injector	\$ 99.00	\$ 69.30

CAB-PRESO-2HDMI	Presentation cable, HDMI to HDMI, 8 meter, gray	\$ 60.00	\$ 42.00
CAB-HDMI-MULT-9M	Cisco Multi-Connector Presentation Cable (HDMI to Multi)	\$ 490.00	\$ 343.00
LIC-SMP+EP	Shared Multiparty License for 1 Concurrent Meeting	\$ 8,000.00	\$ 5,600.00
CAB-VGA-8M	VGA to VGA Cable 8m	\$ 79.00	\$ 55.30
CTS-MIC-TABL20	Cisco TelePresence Table Microphone 20	\$ 468.00	\$ 327.60
CTS-CTRL-DVX-10	Touch 10 Control Device - selectable option	\$ 1,500.00	\$ 1,050.00
BRKT-SX10-SMK=	SX10 Screen Mount Kit	\$ 165.00	\$ 115.50
<b>Cisco TelePresence SX Series Cable Spares</b>			
CAB-PWR-ST-SHORT=	Two 12V power cables (0.45m&0.2m) for SpeakerTrack 60 spare	\$ 30.00	\$ 21.00
CAB-ETH-ST-SHORT=	Two Ethernet cables (0.35m&0.2m) for SpeakerTrack 60 Spare	\$ 30.00	\$ 21.00
CAB-DVI-VGA-PHOEN=	Presentation cable w/audio, VGA/Jack to DVI/Phoenix - Spare	\$ 60.00	\$ 42.00
CAB-VC2-5M=	Standard camera control cable DSUB/RJ45	\$ 30.00	\$ 21.00
CAB-MIC-T60EXT=	Extension cable 9m for Table Microphone 60 - Spare	\$ 30.00	\$ 21.00
CAB-XLR-EUROBLOCK=	Cable XLR to Euroblock/Phoenix connector, 20 cm	\$ 39.00	\$ 27.30
<b>Cisco TelePresence SX Series Options</b>			
LIC-SX20-MS	MultiSite Option for SX20	\$ 3,300.00	\$ 2,310.00
L-SX20-MS	Order L-SX-Series-PAK for e-delivery of MultiSite option	\$ 3,300.00	\$ 2,310.00
CTS-SX20-QS-WMK	Wall Mount Kit for SX20	\$ 499.00	\$ 349.30
PWR-60W-SX-AC=	Power supply for SX20	\$ 30.00	\$ 21.00
L-SX80-MS	SX80 MultiSite Option for electronic delivery	\$ 4,490.00	\$ 3,143.00
CTS-SX20CODEC=	SX20 Codec - no encryption	\$ 7,650.00	\$ 5,355.00
CTS-SX20CODEC-K9=	SPARE SX20 Codec encrypted	\$ 7,650.00	\$ 5,355.00
PWR-SX10-AC=	Power supply for SX10	\$ 80.00	\$ 56.00
BRKT-SX10-SMK=	SX10 Screen Mount Kit	\$ 165.00	\$ 115.50
CTS-CAM60-BRKT=	Bracket for wall mounting of Precision 60 Camera Spare	\$ 250.00	\$ 175.00
<b>TMP Collaboration - Telepresence Endpoints</b>			
CTS-P65DC90-K9	Profile 65 Dual w/C90, NPP, PHD1080p12xCam, Touch, 4 Mics	\$ 128,700.00	\$ 90,090.00
CTS-INTP-C90-K9	IntPkg C90 - NPP, PHD 1080p Cam, Rmt Cntrl, 2 Mics, Cbls ++	\$ 49,270.00	\$ 34,489.00
CTS-INTP-C60-K9	IntPkg C60 - NPP, PHD 1080p Cam, Rmt Cntrl, 1 Mic, Cbls ++	\$ 34,970.00	\$ 24,479.00
CTS-INTP-C40-K9	IntPkg C40 - NPP, Rmt Cntrl, 1 Mic, Cbls ++	\$ 18,070.00	\$ 12,649.00
CTS-EX90-K9	EX90 - NPP, Touch UI	\$ 12,870.00	\$ 9,009.00
CTS-EX60-K9	EX60 - NPP, Touch UI	\$ 8,970.00	\$ 6,279.00
CTS-MX200-42-K9	Cisco TelePresence MX200 42, PHD 1080p 4x , NPP, Touch, Mic	\$ 17,900.00	\$ 12,530.00
CTS-SX20-PHD4X-K9	SX20 Quick Set HD, NPP, 4x PHDCam, 1 mic, remote cntrl	\$ 9,900.00	\$ 6,930.00
CTS-SX20-PHD12X-K9	SX20 Quick Set HD, NPP, 12xPHDCam, 1 mic, remote cntrl	\$ 11,900.00	\$ 8,330.00
CTS-P55C40-K9	Profile 55 in w C40, NPP, PHD 1080p 12x Cam, Touch, 2 Mics	\$ 44,070.00	\$ 30,849.00
CTS-P55DC60-K9	Profile 55 Dual w C60, NPP, 12x PHD 1080 Cam, Touch, 4 mics	\$ 73,970.00	\$ 51,779.00
CTS-MX300-55-K9	Cisco TelePresence MX300 55 - PHD 1080p 4x , Touch UI, Mic	\$ 27,600.00	\$ 19,320.00
CTS-SX20PHD2.5X-K9	SX20 Quick Set HD, NPP, 2.5x PHDCam, 1 mic, remote cntrl	\$ 7,900.00	\$ 5,530.00
CTS-MX300-K9	Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic	\$ 23,900.00	\$ 16,730.00
CTS-SX80-IP60-K9	Cisco SX80 Codec, Precision 60 Cam, Touch 10	\$ 24,900.00	\$ 17,430.00
CTS-SX80-IP40-K9	Cisco SX80 Codec, Precision 4x Cam, Touch 10	\$ 21,900.00	\$ 15,330.00
CTS-SX80-K9	Cisco SX80 Codec kit	\$ 17,900.00	\$ 12,530.00
CTS-SX80-IPST60-K9	Cisco SX80 Codec, Speaker Track 60, Touch 10	\$ 30,500.00	\$ 21,350.00
CTS-MX200-K9	Cisco TelePresence MX200 Gen 2, PHD 1080p 5x , Touch, Mic	\$ 17,900.00	\$ 12,530.00
CP-DX70-W-K9=	Cisco Desktop Collaboration Experience DX70 (White)	\$ 2,750.00	\$ 1,925.00
CP-DX80-K9=	Cisco DX80	\$ 3,990.00	\$ 2,793.00
<b>Cisco TelePresence Spark Room Kit Series</b>			
CS-KIT-K9	Room Kit with integrated microphone, speakers and Touch 10	\$ 11,900.00	\$ 8,330.00
CAB-2HDMI-1.5M-GR	CAB 1.5m GREY HDMI 2.0 - Second Monitor HDMI cable	\$ 49.00	\$ 34.30
CS-KITPLUS-K9	Spark Kit Plus w/Codec Plus, Quad Camera and Touch 10. GPL	\$ 17,900.00	\$ 12,530.00
CS-KITPLUS-WMK	Wall Mount Kit for Codec Plus	\$ 199.00	\$ 139.30
<b>Cisco TelePresence MX Series</b>			
CTS-MXCODEC=	Codec for MX700/MX800	\$ 17,900.00	\$ 12,530.00
CAB-NET-EN5M=	Ethernet cable for MX300 - Spare	\$ 25.00	\$ 17.50
CTS-MX800-S-WMK=	Cisco MX800 Single Screen Wallmount kit	\$ 2,500.00	\$ 1,750.00
CTS-MX700-D-WMK=	Cisco MX700 Dual Screen Wall Mount Kit - hangs on wall	\$ 3,500.00	\$ 2,450.00
CTS-MX700-D-FSK=	Cisco MX700 Dual Screen Floor Stand Kit	\$ 4,500.00	\$ 3,150.00
CTS-MX800-S-FSK=	Cisco MX800 Single Screen Floor stand kit	\$ 4,000.00	\$ 2,800.00

## MS IT Hardware EPL 3760 - Video Conferencing Category

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CTS-MX300-K9	Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic	\$ 23,900.00	\$ 16,730.00
CTS-MX800-MON-SCV=	Sidecover for MX800 Dual screen ( left and right included)	\$ 300.00	\$ 210.00
CTS-MX800-S-LGR=	MX800 Single Floorstand Lower Grill	\$ 500.00	\$ 350.00
CTS-MIC-TABL60	Cisco TelePresence Table Microphone 60	\$ 599.00	\$ 419.30
CAB-MIC-T60EXT	Extension cable 9m for Table Microphone 60	\$ 30.00	\$ 21.00
CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	\$ 1,490.00	\$ 1,043.00
CAB-ETHRSHLD-10M	Shielded cable for Ceiling Mic (10m), not plenum rated	\$ 79.00	\$ 55.30
CTS-MX800-D-WMK	Cisco MX800 Dual Screen Wall Mount Kit - hangs on wall	\$ -	\$ -
CAB-HDMI-MULT-9M	Cisco Multi-Connector Presentation Cable (HDMI to Multi)	\$ 490.00	\$ 343.00
LIC-MX800-MS	MX800 MultiSite License Feature Option	\$ 4,490.00	\$ 3,143.00
LIC-SMP+EP	Shared Multiparty License for 1 Concurrent Meeting	\$ 8,000.00	\$ 5,600.00
CAB-MX800-L-SPKR=	Left Speaker Cable for MX800	\$ 50.00	\$ 35.00
CAB-DIN-BRL-0.4M=	4-PIN MINI DIN to 2mm Barrel Plug, 0.4 meters for MX800	\$ 45.00	\$ 31.50
CTS-MX800-SSC-TGR=	MX800 Single Single Camera Top Grill	\$ 700.00	\$ 490.00
CAB-MX800-R-SPKR=	Right Speaker Cable for MX800	\$ 50.00	\$ 35.00
CAB-USB-A-B-1.45M=	USB A to USB B Cable, 1.45 meters long for MX700/800	\$ 35.00	\$ 24.50
PWR-CAB-INT-1.4M=	Internal C13-C14 Power Cord NOT APPROVED for China	\$ 40.00	\$ 28.00
CTS-MX800S-1CAM-K9	Cisco MX800, NPP, Single 70	\$ 49,900.00	\$ 34,930.00
CTS-MX700D-2CAM-K9	Cisco MX700, NPP, Dual 55	\$ 55,900.00	\$ 39,130.00
CTS-MX700D-1CAM-K9	Cisco MX700, NPP, Dual 55	\$ 49,900.00	\$ 34,930.00
CTS-MX800S-2CAM-K9	Cisco MX800, NPP, Single 70	\$ 55,900.00	\$ 39,130.00
CTS-MX800D-2CAM-K9	Cisco MX800, Dual 70	\$ 79,990.00	\$ 55,993.00
CTS-MX300-WMK=	Cisco TelePresence MX300 Gen 2 Wall Mount Kit Spare	\$ 930.00	\$ 651.00
CTS-MX300-FSK=	Cisco TelePresence MX300 Gen 2 Floor Stand Kit Spare	\$ 2,200.00	\$ 1,540.00
CTS-MX200-TSK=	Cisco TelePresence MX200 Gen 2 Table Stand Spare	\$ 720.00	\$ 504.00
CAB-2HDMILK-2.2M=	HDMI to HDMI cable	\$ 65.00	\$ 45.50
CAB-2HDMILK-1.20M=	HDMI to HDMI Cable, 1.20 meters long for MX800	\$ 65.00	\$ 45.50
CAB-2HDMILK-1.85M=	HDMI to HDMI Cable, 1.85 meters long for MX800	\$ 65.00	\$ 45.50
CAB-2HDMILK-1.6M=	HDMI to HDMI Cable, 1.6 meters long for MX800	\$ 65.00	\$ 45.50
CAB-2HDMILK-1.4M=	HDMI to HDMI Cable, 1.4 meters long for MX800	\$ 65.00	\$ 45.50
CAB-2HDMILK-0.95M=	HDMI to HDMI Cable, 0.95 meters long for MX700	\$ 65.00	\$ 45.50
CAB-ETHRJ45-1.05M=	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.05 mts long,	\$ 35.00	\$ 24.50
CAB-ETHRJ45-2.6M=	Ethernet Cable w/ RJ45 2.6 meters	\$ 35.00	\$ 24.50
CAB-ETHRJ45-1.85M=	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.85 mts	\$ 35.00	\$ 24.50
CTS-MX200-FSK=	Cisco TelePresence MX200 Gen 2 Floor Stand Kit Spare	\$ 2,200.00	\$ 1,540.00
CTS-MX200-K9	Cisco TelePresence MX200 Gen 2, PHD 1080p 5x , Touch, Mic	\$ 17,900.00	\$ 12,530.00
L-MX700-MS	Cisco TelePresence MX700 MultiSite- electronic delivery	\$ 4,490.00	\$ 3,143.00
LIC-MX700-MS	MX700 MultiSite License Feature Option	\$ 4,490.00	\$ 3,143.00
LIC-MX800-MS	MX800 MultiSite License Feature Option	\$ 4,490.00	\$ 3,143.00
L-MX800-MS	Cisco TelePresence MX800 MultiSite- electronic delivery	\$ 4,490.00	\$ 3,143.00
CTS-MX-FSK-SKI=	Cisco MX700 and MX800 ski for Floorstand option	\$ 750.00	\$ 525.00
CAB-2DC-BRL-0.6M=	DC Power Cable w/Barrel Plus, 0.6 meters long for MXCAM-D	\$ 30.00	\$ 21.00
CAB-USB-A-B-1.15M=	USB A to USB B Cable, 1.15 meters long for MX700	\$ 35.00	\$ 24.50
CAB-ETHRJ45-1.2M=	Shielded Twisted Pair Eth Cable w/ RJ45 1.2 mts,MXCAM-D	\$ 35.00	\$ 24.50
CAB-ETHRJ45-1.35M=	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.3 mts	\$ 35.00	\$ 24.50
CAB-ETHRJ45-0.7M=	Shielded Twisted Pair Eth Cable w/ RJ45 0.7 mts, MXCAM-D	\$ 35.00	\$ 24.50
CAB-DIN-BRL-1.05M=	4-PIN MINI DIN to 2mm Barrel Plug, 1.05 meters for MX700	\$ 45.00	\$ 31.50
CAB-2DC-BRL-1.15M=	DC Power Cable w/Barrel Plus, 1.15 meters long for MXCAM-D	\$ 30.00	\$ 21.00
CTS-MX700-MON-SCV=	Sidecover for MX700 Dual screen ( left and right included)	\$ 250.00	\$ 175.00
CTS-MX700-D-LGR=	MX700 Dual Floor Stand Lower Grill	\$ 1,000.00	\$ 700.00
CTS-MX700-DSC-TGR=	MX700 Dual Single Camera Top Grill	\$ 1,000.00	\$ 700.00
CAB-MX700-R-SPKR=	Right Speaker Cable for MX700	\$ 50.00	\$ 35.00
CAB-MX700-L-SPKR=	Left Speaker Cable for MX700	\$ 50.00	\$ 35.00
CTS-MX700800-SPKR=	Top Speaker MX700 and MX800	\$ 150.00	\$ 105.00
CTS-MX700-S-CAMCV=	Single cam top rear cover, Center Top profile and....	\$ 500.00	\$ 350.00
CAB-ETHRJ45-2.2M=	Shielded Twisted Pair Ethernet Cable w/ RJ45 2.2 mts long,	\$ 35.00	\$ 24.50
CAB-2HDMILK-2.0M=	HDMI to HDMI Cable, 2.0 meters long for MX700	\$ 65.00	\$ 45.50
CAB-2HDMILK-1.75M=	HDMI to HDMI Cable, 1.75 meters long for MX700	\$ 65.00	\$ 45.50
CAB-ETHRJ45-3.45M=	Ethernet Cable w/ RJ45 3.45 meters	\$ 35.00	\$ 24.50

CAB-PRESO-2HDMI=	Presentation cable, HDMI to HDMI, 8 meter, gray	\$ 60.00	\$ 42.00
CAB-MIC-RJ.5-0.5M=	RJ.5 Microphone Cable, 0.5 meters long, for MXCAM-D	\$ 100.00	\$ 70.00
CAB-MIC-RJ.5-1.0M=	RJ.5 Microphone Cable, 1.0 meters long, for MXCAM-D	\$ 100.00	\$ 70.00
CTS-MX200-42-TSK=	Cisco TelePresence MX200 42 Table Stand Option	\$ 720.00	\$ 504.00
CTS-MX200-E-K9=	SPARE Cisco TelePresence MX200 42 - Encrypted	\$ 21,600.00	\$ 15,120.00
CTS-MX200-NE=	Cisco TelePresence MX200 42 -Non- Encrypted	\$ 21,600.00	\$ 15,120.00
CTS-MX300-NE=	Cisco TelePresence MX300 55 -Non- Encrypted	\$ 27,600.00	\$ 19,320.00
CTS-MX300-E-K9=	SPARE Cisco TelePresence MX300 55 - Encrypted	\$ 27,600.00	\$ 19,320.00
CTS-MX200-UNIT=	MX200 Gen 2 integrated codec, LCD, camera, speaker, mic	\$ 17,900.00	\$ 12,530.00
CTS-MX200-WMK=	Cisco TelePresence MX200 Gen 2 Wall Mount Kit Spare	\$ 930.00	\$ 651.00
CTS-MX200-WBK=	Cisco TelePresence MX200 Gen 2 Wheel Base Kit Spare	\$ 2,200.00	\$ 1,540.00
CTS-MX700-DDC-TGR=	MX700 Dual Dual Camera Top Grill	\$ 599.00	\$ 419.30
<b>Cisco TelePresence IX5000 Series</b>			
CTS-5K-CAM-TOOL=	CTS-IX5000 Camera Alignment Tool, QTY 2	\$ 113.00	\$ 79.10
CTS-5K-CAM-HS=	CTS-IX5000 Plastic Camera Housing	\$ 54.00	\$ 37.80
CTS-5K-DISP42	CTS-IX5000 42	\$ 6,599.00	\$ 4,619.30
CTS-5K-CBL-CUP=	CTS-IX5000 Presentation Cable Cup	\$ 138.00	\$ 96.60
CTS-5K-LED-KIT=	CTS-IX5000 LED Light Fixtures Kit	\$ 3,408.00	\$ 2,385.60
CTS-5K-ENCODER=	CTS-IX5000 Encoder / Decoder for World Wide Shipment	\$ 10,589.00	\$ 7,412.30
CTS-5K-CBL-RTR=	CTS-IX5000 Presentation cable, Retractor Assy	\$ 507.00	\$ 354.90
CTS-5K-HOSTCPU=	CTS-IX5000 Host CPU for World Wide Shipment	\$ 24,227.00	\$ 16,958.90
CTS-5K-BZL-KIT=	CTS-IX5000 Horizontal and Vertical Display Bezel	\$ 2,962.00	\$ 2,073.40
CTS-5K-TDM=	CTS-IX5000 Time Division Multiplex	\$ 450.00	\$ 315.00
CTS-5K-CAM-CLSTR=	CTS-IX5000 Camera Cluster	\$ 3,544.00	\$ 2,480.80
CTS-5K-CBL-RUN=	CTS-IX5000 Cable Runner Assy	\$ 2,226.00	\$ 1,558.20
CTS-5K-AMP-SUBWFR=	CTS-IX5000 Audio Subwoofer Amplifier	\$ 542.00	\$ 379.40
CTS-5K-AMP-PWR=	CTS-IX5000 Audio Amplifier Power Brick	\$ 183.00	\$ 128.10
CTS-5K-MUTE-BTN=	CTS-IX5000 Mute Button	\$ 152.00	\$ 106.40
CTS-5K-DISP42=	CTS-IX5000 42	\$ 5,327.00	\$ 3,728.90
CTS-5K-SUBWOOFER=	CTS-IX5000 Audio Subwoofer	\$ 346.00	\$ 242.20
CTS-5K-MIC=	CTS-IX5000 Microphone, 1 Qty	\$ 799.00	\$ 559.30
CTS-5K-TBL-PDU=	CTS-IX5000 Power Distribution Unit for Table, 1 Qty	\$ 122.00	\$ 85.40
CTS-5K-SPKR=	CTS-IX5000 Spare Main Speaker, 1 Qty	\$ 167.00	\$ 116.90
CTS-5K-EP-PDU=	CTS-IX5000 End Point Power Distribution Unit, 1 Qty	\$ 122.00	\$ 85.40
CTS-5K-70-G1=	CTS-IX5000 70 Display, 1 Qty	\$ 12,763.00	\$ 8,934.10
CTS-5K-CBL-RUN-A=	CTS-IX5000 42 Aux Display Brackets and Cable Runner	\$ 2,226.00	\$ 1,558.20
CTS-5K-CBL-EP=	CTS-IX5000 Cable Kit for speaker, lights and camera	\$ 807.00	\$ 564.90
CTS-5K-CBL-R2-MIC=	CTS-IX5000 Cable kit, back row table audio	\$ 920.00	\$ 644.00
CTS-5K-CBL-CODEC=	CTS-IX5000 Cable kit for the Encoder	\$ 579.00	\$ 405.30
CTS-5K-CBL-R1-SW=	CTS-IX5000 Cable kit, front row table switch	\$ 55.00	\$ 38.50
CTS-5K-CBL-R1-MIC=	CTS-IX5000 Cable kit, front row table audio	\$ 308.00	\$ 215.60
CTS-5K-CBL-HOST=	CTS-IX5000 Cable kit for the Host CPU	\$ 255.00	\$ 178.50
CTS-5K-CBL-R1-AC=	CTS-IX5000 Cable kit, front row AC cables	\$ 135.00	\$ 94.50
CTS-5K-CBL-70DSP=	CTS-IX5000 Cable kit for main the main displays	\$ 303.00	\$ 212.10
CTS-5K-CBL-R2-SW=	CTS-IX5000 Cable kit, back row switches	\$ 110.00	\$ 77.00
CTS-5K-CBL-R1-LAP=	CTS-IX5000 Cable kit, front row table Ethernet Lapconns	\$ 180.00	\$ 126.00
CTS-5K-CBL-R2-LAP=	CTS-IX5000 Cable kit, back row table Ethernet Lapconns	\$ 461.00	\$ 322.70
CTS-5K-CBL-R2-AC=	CTS-IX5000 Cable kit, back row AC cables	\$ 534.00	\$ 373.80
CTS-5K-CBL-SUBW=	CTS-IX5000 Cable Kit for the Subwoofer	\$ 243.00	\$ 170.10
CTS-5K-LC-SWITCH	Catalyst 2960C Switch 12 FE PoE, 2 x Dual Uplink, Lan Base	\$ 1,195.00	\$ 836.50
CTS-5K-TBL-W-6S	CTS-IX5000 Front Row Walnut Table Top, 6 Seats	\$ 2,142.00	\$ 1,499.40
CTS-5K-TBL-W-18S	CTS-IX5000 Front and Back Row Walnut Table Tops, 18 Seats	\$ 5,035.00	\$ 3,524.50
CTS-5K-SEISMIC	CTS-IX5000 Seismic Bracket Kit	\$ 2,995.00	\$ 2,096.50

Cisco TelePresence System Infrastructure			
Cisco TelePresence MCU 4500 Series			
CTI-4501-MCU-K9	Cisco TelePresence MCU 4501 - 6 Port HD MCU	\$ 62,280.00	\$ 43,596.00
CTI-4505-MCU-K9	MCU 4505 - 12 Port HD MCU	\$ 107,520.00	\$ 75,264.00
CTI-4510-MCU-K9	MCU 4510 - 20 Port HD MCU	\$ 174,840.00	\$ 122,388.00
Cisco TelePresence MCU 4500 Series Options			
LIC-4500-VFO	VFO-4500 Video Firewall Option	\$ 17,640.00	\$ 12,348.00
LIC-4501-CCD	Conference Director Option For MCU 4501	\$ 2,268.00	\$ 1,587.60
LIC-4501-PL6	MCU-4501 6 To 12 HD Port Option (12 to 24 SD Ports)	\$ 55,200.00	\$ 38,640.00
LIC-4501-MHD	1080p HD Capacity Option For MCU 4501	\$ 79,200.00	\$ 55,440.00
LIC-4505-CCD	Conference Director Option For MCU 4505	\$ 2,268.00	\$ 1,587.60
LIC-4505-MHD	1080p HD Capacity Option For MCU 4505	\$ 79,200.00	\$ 55,440.00
LIC-4510-CCD	Conference Director Option For MCU 4510	\$ 3,780.00	\$ 2,646.00
LIC-4510-MHD	1080p HD Capacity Option For MCU 4510	\$ 132,000.00	\$ 92,400.00
LIC-4515-CCD	Conference Director Option For MCU 4515	\$ 5,664.00	\$ 3,964.80
LIC-4515-MHD	1080p HD Capacity Option For MCU 4515	\$ 198,000.00	\$ 138,600.00
LIC-4520-CCD	Conference Director Option For MCU 4520	\$ 7,560.00	\$ 5,292.00
L-4515-MHD	Order L-MCU4500-UPG-PAK for MCU 4515 1080p HD Capacity Upg	\$ 198,000.00	\$ 138,600.00
L-4515-CCD	Order L-MCU4500-UPG-PAKforE-dlvry MCU4515 Conf Director Opt	\$ 5,664.00	\$ 3,964.80
CTI-4515-MCU-K9=	MCU-4515 - Spare	\$ 254,880.00	\$ 178,416.00
CTI-BS2U-ACC-KIT=	MCU 4500 2U Accessory Kit	\$ 165.00	\$ 115.50
Cisco TelePresence MCU 4500 Series e-Delivery Lics			
L-4500-VFO	Order L-MCU4500-UPG-PAK for MCU4500 4501 Video Firewall Opt	\$ 17,640.00	\$ 12,348.00
L-4501-CCD	Order L-MCU4500-UPG-PAKforE-delivery 4501 Conf Director Opt	\$ 2,268.00	\$ 1,587.60
L-4501-PL6	OrderL-MCU4500-UPG-PAK for E-delivryof 4501 6-12 HDPort Upg	\$ 55,200.00	\$ 38,640.00
L-4501-MHD	Order L-MCU4500-UPG-PAKforE-Dlvry 4501 1080p HD Capacity Upg	\$ 79,200.00	\$ 55,440.00
L-4505-CCD	Order L-MCU4500-UPG-PAK for E-delivry 4505 Conf Director Opt	\$ 2,268.00	\$ 1,587.60
L-4505-MHD	Order L-MCU4500-UPG-PAKfor MCU 4505 1080p HD Capacity Upg	\$ 79,200.00	\$ 55,440.00
L-4505-WCO	Order L-MCU4500-UPG-PAKforE-delivery of 4505 Web Conf Option	\$ 11,340.00	\$ 7,938.00
L-4510-CCD	Order L-MCU4500-UPG-PAKforE-delivry 4510 Conf Director Opt	\$ 3,780.00	\$ 2,646.00
L-4510-MHD	Order L-MCU4500-UPG-PAKfor MCU 4510 1080p HD Capacity Upg	\$ 132,000.00	\$ 92,400.00
L-4510-WCO	Order L-MCU4500-UPG-PAKforE-delivry of 4510 Web Conf. Option	\$ 17,640.00	\$ 12,348.00
L-4515-WCO	Order L-MCU4500-UPG-PAKforE-delivry of MCU 4515 Web Conf Opt	\$ 23,880.00	\$ 16,716.00
L-4520-CCD	Order L-MCU4500-UPG-PAKforE-dlvry MCU4520 Conf Director Opt	\$ 7,560.00	\$ 5,292.00
L-4520-MHD	Order L-MCU4500-UPG-PAKfor MCU 4520 1080p HD Capacity Upg	\$ 264,000.00	\$ 184,800.00
L-4520-WCO	Order L-MCU4500-UPG-PAKforE-delivry of 4520 Web Conf Opt	\$ 30,240.00	\$ 21,168.00
Cisco TelePresence MCU 4500 Series Power Cords			
PWR-CORD-US-C=	US power cord (not for use with MSE 8000)	\$ 55.00	\$ 38.50
Cisco TelePresence MSE 8000 Series Chassis			
CTI-8000-MSECH-K9	MSE-8000-B2 Media Services Engine Chassis Bundle	\$ 60,960.00	\$ 42,672.00
CTI-8710-4BFLIC-K9	MSE8710 4 Blades and Chassis Bundle Fully Lic with Conductor	\$ 96,444.00	\$ 67,510.80
CTI-8710-8BFLIC-K9	MSE8710 8 Blades and Chassis Bundle Fully Lic with Conductor	\$ 91,368.00	\$ 63,957.60
Cisco TelePresence MSE 8000 Series Chassis and Blades			
CTI-8000-MSECH-K9	MSE-8000-B2 Media Services Engine Chassis Bundle	\$ 60,960.00	\$ 42,672.00
Cisco TelePresence MSE 8000 Series Chassis Options			
LIC-8310-1PL	MSE-8310-PL 1 PRI port license	\$ 13,680.00	\$ 9,576.00
LIC-8350-1PL	MSE-8350-PL 1 IP GW Port License	\$ 2,016.00	\$ 1,411.20
LIC-8420-2PL	Media blade Lic - 2 SD or 1 720p HD MCU Port, 1 Voice Port	\$ 4,500.00	\$ 3,150.00
LIC-8710-1SL	MSE-8710 Telepresence Server TS 8710 - 1 screen license	\$ 9,000.00	\$ 6,300.00
LIC-8330-4PL	MSE-8330-PL Serial Port Licenses, Qty 4, Option	\$ 24,000.00	\$ 16,800.00
CTI-8050-SUP-K9=	MSE 8050 Supervisor Blade	\$ 26,280.00	\$ 18,396.00
CTI-8010-FAN=	MSE 8000 chass fan tray	\$ 5,000.00	\$ 3,500.00
L-8420-2PL	Ordr L-8000-CHLIC-PAK forE-dlvry L-8420-PL 2SD or 1 720pMCU	\$ 4,500.00	\$ 3,150.00
CTI-8000-BLKBLD=	Blank Blade	\$ 600.00	\$ 420.00
CTI-8000-VALBLK=	UPL, MSE8023 PSU - Blank rectifier for power shelf	\$ 450.00	\$ 315.00
CTI-8000-VALEPS=	UPL, MSE8020 Empty AC/DC Power Shelf unit pack	\$ 450.00	\$ 315.00
CTI-8000-VALNIC=	UPL, MSE8024 PSU NIC power shelf management module unit pack	\$ 975.00	\$ 682.50

Cisco TelePresence MSE 8000 Series Chassis Spares			
CTI-8000-4AIRF=	MSE-8016 Air Filter Kit MSE 8000 Chassis, 4 Air Filters	\$ 450.00	\$ 315.00
CTI-8000-VALRCTF=	1 KW AC/DC Pwr Shelf Rectifier Module	\$ 1,650.00	\$ 1,155.00
CTI-8000-BRK=	MSE 8000 Rackmount Brackets - Spare Part	\$ 233.00	\$ 163.10
CTI-8000-ACC=	Accessory Kit	\$ 235.00	\$ 164.50
CTI-8710-TS-K9=	Cisco TelePresence Server MSE 8710 blade	\$ 62,340.00	\$ 43,638.00
Cisco TelePresence MSE 8000 Series Chassis e-Delivery Lics			
L-8310-1PL	Order L-8000-CHLIC-PAK for MSE-8310-PL 1 PRI Port License	\$ 13,680.00	\$ 9,576.00
L-8710-1SL	Ordr L-8000-CHLIC-PAKfor MSE-8710 1 TelPres Svr Scrn Lic	\$ 9,000.00	\$ 6,300.00
L-8330-4PL	Order L-8000-CHLIC-PAK for MSE-8330-PL Serial Prt Lic, Qty 4	\$ 24,000.00	\$ 16,800.00
Cisco TelePresence MSE 8000 Series Blades e-Delivery Lics			
L-8510-CCD	Order L-8000-BLADE-PAKforMSE 8510 Blade Conf.Director Option	\$ 8,316.00	\$ 5,821.20
Cisco TelePresence MSE 8000 Series Chassis Power Cords			
PWR-CORD-US-15AMP=	MSE 8000 series 15 AMP US power cord	\$ 55.00	\$ 38.50
Cisco TelePresence Video Communication Server (VCS)			
R-VMVCS-CTRL-K9	E-Delivery - Virtual VCS Control, incl FindMe app	\$ 20,700.00	\$ 14,490.00
R-VMVCS-EXPWY-K9	E-Delivery-Virtual VCS Expressway, Dual Netwrk interface	\$ 19,700.00	\$ 13,790.00
R-VMVCS-C-M-K9	For HW Migration to E-Delivery Virtual VCS Control Only	\$ 12,360.00	\$ 8,652.00
R-VMVCS-E-M-K9	For HW Migration to E-Delivery Virtual VCS Expressway Only	\$ 12,360.00	\$ 8,652.00
CTI-CE500-BDL-K9	VCS Control And Expressway Platform UCS C220 M3 Bundle	\$ 12,360.00	\$ 8,652.00
CTI-CE1K-BDL-K9	VCS Control And Expressway Platform UCS C220 M3 Bundle	\$ 20,500.00	\$ 14,350.00
EXPWY-CE1K-BDL-K9	Expressway Platform UCS C220 M3 Bundle	\$ 20,500.00	\$ 14,350.00
EXPWY-CE500-BDL-K9	Expressway Platform UCS C220 M3 Bundle	\$ 12,360.00	\$ 8,652.00
EXP-10GSFP-SR=	Spare 10Gb Ethernet SFP Module 10GBASE-SR SFP+ SR Optics	\$ 995.00	\$ 696.50
EXP-1GSFP-T=	Spare 1 Gigabit Ethernet SFP Module 10/100/1000BASE-T	\$ 395.00	\$ 276.50
CE-1GSFP-T=	1 Gigabit Ethernet SFP Module 1000BASE-T	\$ 395.00	\$ 276.50
CE-10GSFP-SR=	10 Gigabit Ethernet SFP Module 10GBASE-SR SFP+ SR Optics	\$ 995.00	\$ 696.50
BE6K-ST-BDL-K9	Cisco BE6000 Medium Density	\$ 9,400.00	\$ 6,580.00
Cisco TelePresence VCS Control Options			
LIC-VCS-10	Video Comm Server 10 Add Non-traversal Network Calls	\$ 7,920.00	\$ 5,544.00
LIC-VCS-20	Video Comm Server, 20 Add Non-traversal Network Calls	\$ 14,160.00	\$ 9,912.00
LIC-VCS-50	Video Comm Server 50 Add Non-traversal Network Calls	\$ 31,920.00	\$ 22,344.00
LIC-VCS-200	Video Comm Server 200 Add Non-traversal Network Calls	\$ 115,200.00	\$ 80,640.00
LIC-VCS-300	Video Comm Server 300 Add Non-traversal Network Calls	\$ 154,800.00	\$ 108,360.00
LIC-VCS-FINDME	Video Communication Server - FindMe application	\$ 10,680.00	\$ 7,476.00
LIC-VCS-DI	VCS Advanced Networking	\$ 9,480.00	\$ 6,636.00
LIC-VCS-OCS	VCS Microsoft Interoperability	\$ 20,280.00	\$ 14,196.00
Cisco TelePresence VCS Expressway Options			
LIC-VCSE-5	Video Communication Server - 5 Traversal Calls	\$ 9,000.00	\$ 6,300.00
LIC-VCS-FINDME	Video Communication Server - FindMe application	\$ 10,680.00	\$ 7,476.00
LIC-VCSE-50	Video Communication Server - 50 Traversal Calls	\$ 66,000.00	\$ 46,200.00
LIC-VCSE-20	Video Communication Server - 20 Traversal Calls	\$ 29,280.00	\$ 20,496.00
LIC-VCSE-10	Video Communication Server - 10 Traversal Calls	\$ 16,200.00	\$ 11,340.00
L-VCSE-5	Order L-VCS-PAK for E-dlvry of 5 VCS traversal calls	\$ 9,000.00	\$ 6,300.00
Cisco TelePresence MSE 8000 Series Blades			
CTI-8321-GWISDNK9	ISDN GW MSE 8321 - H.320 gateway blade up to 8 PRI Ports	\$ 26,280.00	\$ 18,396.00
CTI-8510-MED2-K9	MCU MSE 8510 - (Media2) MCU blade up to 80 MCU (Media) Ports	\$ 93,510.00	\$ 65,457.00
CTI-8710-TS-K9	Cisco TelePresence Server MSE 8710 blade	\$ 62,340.00	\$ 43,638.00
CTI-8000-VALCAB=	DC cable kit (6 cables)	\$ 830.00	\$ 581.00
CTI-8330-GWS-K9=	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports	\$ 26,280.00	\$ 18,396.00
Cisco TelePresence MSE 8000 Series Blades Options			
LIC-8510-CCD	Conference Director Option For MSE 8510 Blade	\$ 8,316.00	\$ 5,821.20
Cisco TelePresence MSE 8000 Series Blades Spares			
CTI-8321-GWISDNK9=	ISDN GW MSE 8321 - H.320 gateway blade up to 8 PRI Ports	\$ 26,280.00	\$ 18,396.00
CTI-8510-MED2-K9=	MCU MSE 8510 - (Media2) MCU blade up to 80 MCU (Media) Ports	\$ 93,510.00	\$ 65,457.00
CTI-8710-TS-K9=	Cisco TelePresence Server MSE 8710 blade	\$ 62,340.00	\$ 43,638.00

Video Communication Server (VCS) S/W License Features			
L-VCSE-50	Order L-VCS-PAK for E-dlvry of 50 VCS traversal calls	\$ 66,000.00	\$ 46,200.00
L-VCS-300	Order L-VCS-PAK for E-delivryof 300 VCS non-traversal calls	\$ 154,800.00	\$ 108,360.00
Cisco TelePresence Management Server Options			
LIC-MOVI-100	TMSPE - Add 100 Active Jabber Video Client Registrations	\$ 10,800.00	\$ 7,560.00
LIC-MOVI-2000	TMSPE - Add 2,000 Active Jabber Video Client Registrations	\$ 72,000.00	\$ 50,400.00
LIC-MOVI-25	TMSPE - Add 25 Active Jabber Video Client Registrations	\$ 3,600.00	\$ 2,520.00
LIC-MOVI-500	TMSPE - Add 500 Active Jabber Video Client Registrations	\$ 30,000.00	\$ 21,000.00
Cisco TelePresence Management Suite (TMS)			
CTI-TMS-SW-K9	Cisco TelePresence Management Suite - Includes 10 Systems	\$ 3,648.00	\$ 2,553.60
Cisco TelePresence Management Suite Options			
LIC-TMS-25	Cisco TMS - Additional 25 Direct Managed Systems	\$ 5,412.00	\$ 3,788.40
LIC-TMS-PE-25	TMSPE - Add 25 Active Device Registrations	\$ 3,600.00	\$ 2,520.00
LIC-TMS-PE-100	TMSPE - Add 100 Active Device Registrations	\$ 10,800.00	\$ 7,560.00
LIC-TMS-PE-500	TMSPE - Add 500 Active Device Registrations	\$ 30,000.00	\$ 21,000.00
LIC-TMS-PE-2000	TMSPE - Add 2,000 Active Device Registrations	\$ 72,000.00	\$ 50,400.00
LIC-JAB-MOB-100	TMSPE - Add 100 Active Jabber Mobile Client Registrations	\$ 10,800.00	\$ 7,560.00
LIC-JAB-MOB-500	TMSPE - Add 500 Active Jabber Mobile Client Registrations	\$ 30,000.00	\$ 21,000.00
LIC-JAB-MOB-25	TMSPE - Add 25 Active Jabber Mobile Client Registrations	\$ 3,600.00	\$ 2,520.00
LIC-JAB-MOB-2000	TMSPE - Add 2000 Active Jabber Mobile Client Registrations	\$ 72,000.00	\$ 50,400.00
LIC-MOVI-10	TMS - Add 10 Active Jabber Video Client Registrations	\$ 1,700.00	\$ 1,190.00
LIC-TMS-100	Cisco TMS - Additional 100 Direct Managed Systems	\$ 19,080.00	\$ 13,356.00
LIC-TMS-APPINT	Cisco TMS Application Integ License - Per Server Integrated	\$ 50,400.00	\$ 35,280.00
L-TMS-APPINT	Ord L-TMS-SW-PAK for E-dlvry TMS App Intg Pkg per svr intg	\$ 50,400.00	\$ 35,280.00
L-TMS-NETINT	Network Integration Package (3rd Party, Unmanaged Bridge)	\$ 50,400.00	\$ 35,280.00
L-TMS-ANLYEXT	Order L-TMS-SW-PAK for E-delivery of TMS Analytics Extension	\$ 17,880.00	\$ 12,516.00
LIC-TMS-ANLYEXT	Cisco TMSAE - Analytics Extension	\$ 17,880.00	\$ 12,516.00
LIC-TMS-NETINT	Network Integration Package (3rd Party, Unmanaged Bridge)	\$ 50,400.00	\$ 35,280.00
L-TMS-BAPI-25	Order L-TMS-SW-PAK for E-dlvry TMS Booking API Int Pkg 25 sys	\$ 15,480.00	\$ 10,836.00
LIC-TMS-BAPI-25	Cisco TMSBA - Extension Booking API - Per 25 sys reg.	\$ 15,480.00	\$ 10,836.00
LIC-TMS-MSEX-25	Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg.	\$ 12,240.00	\$ 8,568.00
CTI-TMS-SW-K9	Cisco TelePresence Management Suite - Includes 10 Systems	\$ 3,648.00	\$ 2,553.60
Cisco Telepresence Content Server (TCS) and Options			
TCS-M4-PROBUN-K9	TelePresence Content Server 5 Port Premium Resolution Bundle	\$ 54,480.00	\$ 38,136.00
L-TCS-ADD5RP	TCS Add 5 recording ports Option for TCS	\$ 33,600.00	\$ 23,520.00
TCS-C220-5RP-K9	TelePresence Content Server: 5 Recording Ports, 2 Live Ouput	\$ 43,920.00	\$ 30,744.00
CVC-TCS-C220-K9	TCS PRO 5 RP, 2 Live CVC Bundle	\$ 50,000.00	\$ 35,000.00
TCS-C220-PRO10P-K9	TelePresence Content Server 10 Port Premium Resolution	\$ 74,480.00	\$ 52,136.00
TCS-C220-5RP-K9=	TelePresence Content Server: 5 Recording Ports, 2 Live Ouput	\$ 43,920.00	\$ 30,744.00
TCS-C220-PROBUN-K9	TelePresence Content Server 5 Port Premium Resolution Bundle	\$ 54,480.00	\$ 38,136.00
R-VMTCS-MIG-K9=	Physical TCS to Virtual TCS Migration	\$ 3,995.00	\$ 2,796.50
L-MXE-3500-RMLIC	MXE-3500 Resource Manager eLicense	\$ 7,500.00	\$ 5,250.00
L-MXE-3500-LVLIC	MXE-3500 Live Option eLicense	\$ 15,000.00	\$ 10,500.00
MXE-3500-LVLIC	MXE-3500 Live Option	\$ 15,000.00	\$ 10,500.00
MXE-3500-GRLIC	MXE-3500 Graphics Option	\$ 20,000.00	\$ 14,000.00
MXE-3500-33RM-K9	MXE3500 R3.3 Resource Manager	\$ 7,500.00	\$ 5,250.00
CVC-DMMMC220-K9	Digital Media Manager M3 Server for CVC Bundle	\$ 45,000.00	\$ 31,500.00
DMM-53-BASE-K9	Digital Media Mgr Base V5.3 Perptl - SnS only	\$ 19,995.00	\$ 13,996.50
DMMMC220-SNS-K9	Digital Media Manager for SnS only, HW	\$ 12,000.00	\$ 8,400.00
MXE-3500-V3-RPS	MXE-3500-V3 Redundant Power Supply	\$ 1,100.00	\$ 770.00
CVC-MXE-V3-BGL-K9	MXE 3500 V3 PID for CVC bundles	\$ 70,000.00	\$ 49,000.00
MXE-3500-V3-EDU-K9	MXE3500 Bundle V3 (Server+Base+Graphics) Valid for EDU	\$ 45,000.00	\$ 31,500.00
MXE-3500-V3-BGL-K9	MXE-3500 V3 Bundle (Server, Base + Graphics + Live)	\$ 70,000.00	\$ 49,000.00
MXE-3500-V3-BSE-K9	MXE-3500 V3 Bundle (Server + Base)	\$ 45,000.00	\$ 31,500.00
MXE-3500-V3-K9=	MXE-3500 V3 Server Appliance	\$ 24,000.00	\$ 16,800.00
MXE-3500-V3-RPS=	MXE-3500-V3 Redundant Power Supply	\$ 1,100.00	\$ 770.00
Telepresence Content Server (TCS) S/W License Features			
L-TCS-CLUSTER	Order L-TCS-PAK for E-Delivery of Clustering Support for TCS	\$ 4,950.00	\$ 3,465.00
Cisco TelePresence Content Server (TCS) Spares			

CAB-SYS-DB9F=	140025 Cable DB9 Female To DB9 Female	\$	65.00	\$	45.50
<b>Cisco TelePresence Content Server S/W Lic. Features</b>					
LIC-TCS-CLUSTER	Clustering Support for Tandberg Content Server	\$	4,950.00	\$	3,465.00
LIC-TCS-PRO	Premium Resolution Option for TCS	\$	10,560.00	\$	7,392.00
LIC-TCS-ADD5RP	TCS Additional 5 Port Option for TCS	\$	33,600.00	\$	23,520.00
<b>Cisco TelePresence System MPS Series S/W Lic. Features</b>					
LIC-MOVI-100	TMSPE - Add 100 Active Jabber Video Client Registrations	\$	10,800.00	\$	7,560.00
LIC-MOVI-2000	TMSPE - Add 2,000 Active Jabber Video Client Registrations	\$	72,000.00	\$	50,400.00
LIC-MOVI-25	TMSPE - Add 25 Active Jabber Video Client Registrations	\$	3,600.00	\$	2,520.00
LIC-MOVI-500	TMSPE - Add 500 Active Jabber Video Client Registrations	\$	30,000.00	\$	21,000.00
<b>Cisco TelePresence Bracket Kit Spares</b>					
CTI-BS1U-ACC-KIT=	MCU 4200 And VCR 2200 1U Accessory Kit	\$	138.00	\$	96.60
CTI-KM2U-ACC-KIT=	AMGW TS7010 2U Accessory Kit	\$	135.00	\$	94.50
<b>Cisco TelePresence Content Server S/W Lic</b>					
SW-TCS-6.0-K9=	TelePresence Content Server Version 6.0 Media Kit	\$	50.00	\$	35.00
<b>Cisco TelePresence VCS Starter Pack Express</b>					
CTI-VCSC-SPUPG-K9	VCS Starter Pack Upg to VCS Control - TMS, Movi 100 users	\$	30,600.00	\$	21,420.00
CTI-VCSE-SPUPG-K9	VCS Starter Pack Upg to VCS Expressway - TMS, Movi 100 users	\$	30,600.00	\$	21,420.00
<b>Cisco TelePresence MCU 4200 Series Power Cords</b>					
PWR-CORD-US-C=	US power cord (not for use with MSE 8000)	\$	55.00	\$	38.50
<b>Cisco TelePresence MCU 5000 Series e-Delivery Lics</b>					
L-5300-VFO	Second Ethernet port upgrade (VFO) for MCU 5300 Series	\$	15,000.00	\$	10,500.00
L-5300-4PL	MCU 5300 Series upgrade for 1 Full HD/2 HD/4 SD ports	\$	9,000.00	\$	6,300.00
<b>Cisco TelePresence MCU 5000 Series</b>					
CTI-5320-MCU-K9	Cisco TelePresence MCU 5320 up to 40 SD ports	\$	44,000.00	\$	30,800.00
CTI-5310-MCU-K9	Cisco TelePresence MCU 5310 up to 20 ports	\$	24,000.00	\$	16,800.00
<b>Cisco TelePresence MCU 5000 Options</b>					
CTI-5300-CAB2MCU	Cisco TelePresence MCU 5300 Series Stacking Cable	\$	450.00	\$	315.00
LIC-5300-4PL	1 Full HD / 2 HD / 4 SD ports on MCU 5300 Series	\$	9,000.00	\$	6,300.00
LIC-5300-VFO	Second Ethernet port option (VFO) for MCU 5300 Series	\$	15,000.00	\$	10,500.00
<b>Cisco TelePresence MCU 5000 Series Spares</b>					
CTI-KM1U-ACC-KIT=	Cisco TelePresence MCU 5300 Series 1RU accessory kit spare	\$	150.00	\$	105.00
CTI-5300-CAB2MCU=	Cisco TelePresence MCU 5300 Series Stacking Cable spare	\$	450.00	\$	315.00
<b>Cisco TelePresence Management Server e-Delivery</b>					
L-TMS-100	Order L-TMS-APL-PAK for E-dlvry of add TMS 100 system lic	\$	19,080.00	\$	13,356.00

Cisco TelePresence Management Suite e-Delivery			
L-TMS-PE-100	E-dlvry TMSPE 100 Active Device Registration in L-TMS-SW-PAK	\$ 10,800.00	\$ 7,560.00
L-TMS-PE-25	E-dlvry TMSPE 25 Active Device Registration in L-TMS-SW-PAK	\$ 3,600.00	\$ 2,520.00
L-TMS-PE-500	E-dlvry TMSPE 500 Active Device Registration in L-TMS-SW-PAK	\$ 30,000.00	\$ 21,000.00
L-TMS-PE-2000	E-dlvry TMSPE 2,000 Active Dev Registration in L-TMS-SW-PAK	\$ 72,000.00	\$ 50,400.00
L-TMS-25	Order L-TMS-APL-PAK for E-delivery of add TMS 25 system lic	\$ 5,412.00	\$ 3,788.40
L-MOVI-100	Ordr L-TMS-SW-PAK - E-del 100 Active Jabber Video Client Reg	\$ 10,800.00	\$ 7,560.00
L-MOVI-2000	Ordr L-TMS-SW-PAK - E-del 2000 Active Jabber Vid Client Reg	\$ 72,000.00	\$ 50,400.00
L-MOVI-25	Ordr L-TMS-SW-PAK - E-del 25 Active Jabber Video Client Reg	\$ 3,600.00	\$ 2,520.00
L-MOVI-500	Ordr L-TMS-SW-PAK - E-del 500 Active Jabber Video Client Reg	\$ 30,000.00	\$ 21,000.00
L-JAB-MOB-100	Ordr L-TMS-SW-PAK for E-del 100 Jabber Mobile Client Reg	\$ 10,800.00	\$ 7,560.00
L-JAB-MOB-25	Order L-TMS-SW-PAK for E-del 25 Jabber Mobile Client Reg	\$ 3,600.00	\$ 2,520.00
L-JAB-MOB-2000	Order L-TMS-SW-PAK for E-del 2000 Jabber Mobile Client Reg	\$ 72,000.00	\$ 50,400.00
L-JAB-MOB-500	Order L-TMS-SW-PAK for E-del 500 Jabber Mobile Client Reg	\$ 30,000.00	\$ 21,000.00
L-MOVI-10	TMS - Add 10 Active Jabber Video Client Registrations	\$ 1,700.00	\$ 1,190.00
Cisco TelePresence Conductor Series			
R-VMCNDTR-K9	Virtual TelePresence Conductor-30 MCUs/2400 Call Sessions	\$ 40,560.00	\$ 28,392.00
R-VMCNDTRM-K9	Mid-market (Select) Virtual TP Conductor - 50 Call Sessions	\$ 7,995.00	\$ 5,596.50
Cisco TelePresence Serial Gateway 3300 Options			
CTI-GWS-CAB-2DB26	Cisco TelePresence Serial GW Y Cable to 2 DB26 connectors	\$ 720.00	\$ 504.00
CTI-GWS-16DB-BRK	Cisco TelePresence Serial GW 16 DB26 Rack Mount Bracket Kit	\$ 720.00	\$ 504.00
LIC-3300-GWS-4PL	Serial GW 3300 Series option for 4 additional serial ports	\$ 24,000.00	\$ 16,800.00
Cisco TelePresence Serial Gateway 3300 Series			
CTI-3340-GWS-K9	Cisco TelePresence Serial GW 3340 - up to 8 ports	\$ 52,000.00	\$ 36,400.00
Cisco TelePresence MCU 4200 S/W License Features			
L-VCS-20	Order L-VCS-PAK for E-dlvry of 20 VCS non-traversal calls	\$ 14,160.00	\$ 9,912.00
L-VCS-DI	VCS Advanced Networking	\$ 9,480.00	\$ 6,636.00
L-VCS-10	Order L-VCS-PAK for E-dlvry of 10 VCS non-traversal calls	\$ 7,920.00	\$ 5,544.00
L-VCS-FINDME	Order L-VCS-PAK for E-dlvry of VCS FindMe application	\$ 10,680.00	\$ 7,476.00
L-VCS-300	Order L-VCS-PAK for E-delivery of 300 VCS non-traversal calls	\$ 154,800.00	\$ 108,360.00
L-VCS-50	Order L-VCS-PAK for E-dlvry of 50 VCS non-traversal calls	\$ 31,920.00	\$ 22,344.00
Cisco TelePresence Management Server S/W License Features			
L-TMS-MSEX-25	Ordr L-TMS-SW-PAK for E-dlvry TMS MS Exchange Int Pack, 25 sys	\$ 12,240.00	\$ 8,568.00
L-TMS-100	Order L-TMS-APL-PAK for E-dlvry of add TMS 100 system lic	\$ 19,080.00	\$ 13,356.00
Cisco TelePresence MPS Series S/W License Features			
LIC-MOVI-100	TMSPE - Add 100 Active Jabber Video Client Registrations	\$ 10,800.00	\$ 7,560.00
Cisco TelePresence Serial Gateway 3300 Spares			
CTI-GWS-16DB-BRK=	Cisco TelePresence Serial GW 16 DB26 Rack Mount Bracket Kit	\$ 720.00	\$ 504.00
CTI-GWS-CAB-2DB26=	Cisco TelePresence Serial GW Y Cable to 2 DB26 connectors	\$ 720.00	\$ 504.00
Cisco TelePresence Serial Gateway e-Del Lics			
L-3300-GWS-4PL	Serial GW 3300 Series upgrade to enable 4 serial ports	\$ 24,000.00	\$ 16,800.00
Cisco Telepresence Content Server S/W Lic. Features			
L-TCS-PRO	Order L-TCS-PAK for E-delivery of TCS Premium Res. Option	\$ 10,560.00	\$ 7,392.00
Cisco TCS Promotion For Business Edition 6000 Only			
TCS-SMB-C220-K9	TCS for SMB 1 Recording Port, 1 Live Port	\$ 10,995.00	\$ 7,696.50
Cisco TelePresence Conductor Series e-Delivery Lics			
L-CNDTR-UG-PAK	TP Conductor Upgrade - Mid-market (Select) to Full Capacity	\$ 32,565.00	\$ 22,795.50
Cisco TelePresence Server - Virtual			
CTI-410V-VTS-K9	Cisco Multiparty Media 410v Server	\$ 23,656.00	\$ 16,559.20
VMW-VS5-410V-K9	Embedded License, Cisco TelePresence Virt. 5.x	\$ 2,499.00	\$ 1,749.30
L-VTS-1SL	Order L-VTS-UPG-PAK for e-Delivery Virtual TS Screen Lic	\$ 9,000.00	\$ 6,300.00
VTS-LSVR-M3	Cisco Multiparty Media 400v HW-only	\$ 21,540.00	\$ 15,078.00
LIC-TP-SMP	Shared Multiparty License for 1 Concurrent Meeting	\$ 9,000.00	\$ 6,300.00
LIC-SMP+	Shared Multiparty License for 1 Concurrent Meeting	\$ 12,000.00	\$ 8,400.00
ESS WITH 8X5XNBD Spark Room Kit			
CON-ECDN-CSKITK9	ESS WITH 8X5XNBD Spark Room Kit with Touch10	\$ 1,071.00	\$ 1,071.00
CON-ECDN-CSKITPLU	ESS WITH 8X5XNBD Spark Kit Plus w/Codec Plus, Quad Camera	\$ 1,253.00	\$ 1,253.00

ESS WITH 8X5XNBD (CON-ECDN-XXX)			
CON-ECDN-MX30055K	ESS WITH 8X5XNBD CSCO TelePrsnce MX300 55-PHD 1080p 4x	\$ 2,865.00	\$ 2,865.00
CON-ECDN-CTSMX300	ESS WITH 8X5XNBD CSCO TelePrsnce MX300 55-PHD 1080p 4x	\$ 2,865.00	\$ 2,865.00
CON-ECDN for CTSIMS Series Products			
CON-ECDN-CTS-TX92	ESS WITH 8X5XNBD Cisco TelePresence S	\$ 36,372.00	\$ 36,372.00
CON-ECDN-CTS-TX9	ESS WITH 8X5XNBD Cisco TelePresence S	\$ 35,880.00	\$ 35,880.00
CON-ECDN-ATPTX900	ESS WITH 8X5XNBD ATP Demo - Cisco TelePresence System TX9000	\$ 13,097.00	\$ 13,097.00
CON-ECDN-ATPTX920	ESS WITH 8X5XNBD ATP Demo - Cisco TelePresence System TX9200	\$ 13,278.00	\$ 13,278.00
CON-ECDN-CTSATPT5	ESS WITH 8X5XNBD ATP demo unit for C	\$ 3,951.00	\$ 3,951.00
CON-ECDN-CTSTX9D0	ESS WITH 8X5XNBD Cisco TelePresence T	\$ 4,800.00	\$ 4,800.00
CON-ECDN-CTSA1365	ESS WITH 8X5XNBD ATP discounted CTS-1300-65	\$ 5,280.00	\$ 5,280.00
CON-ECDN-CTSTX92U	ESS WITH 8X5XNBD Upgrade Kit for CTS-TX9000 to CTS-TX9200	\$ 493.00	\$ 493.00
CON-ECDN-CTSDV12U	ESS WITH 8X5XNBD Cisco Touch 12in Dev Kit w/pwr supp cords	\$ 360.00	\$ 360.00
CON-ECDN-CTSDATA	ESS WITH 8X5XNBD 40 LCD Data Display with remote control	\$ 227.00	\$ 227.00
CON-ECDN-CTSMON5W	ESS WITH 8X5XNBD Cisco TelePresence 55 Inch Auxiliary Dis	\$ 480.00	\$ 480.00
CON-ECDN for CTSMG3 Series Products			
CON-ECDN-LTNETINT	ESS WITH 8X5XNBD Ntwk Int Pkg Polyc MGC, Radv VialP, 3540	\$ 5,040.00	\$ 5,040.00
CON-ECDN-LTMSEX25	ESS WITH 8X5XNBD TMS MS Exchg Integration Pkg-Per25SysReg	\$ 1,224.00	\$ 1,224.00
CON-ECDN-LLOTUS25	ESS WITH 8X5XNBD IBMLotusDom Int Pkg-Per25 Sys Reg In TMS	\$ 1,860.00	\$ 1,860.00
CON-ECDN-LTBAPI25	ESS WITH 8X5XNBD TMSBA-Ext Bkg API-Per25SysRegInTMS	\$ 1,858.00	\$ 1,858.00
CON-ECDN-LTAPPINT	ESS WITH 8X5XNBD TMS App Integ Lic - Per Server Integrated	\$ 5,040.00	\$ 5,040.00
CON-ECDN-ANLY-EXT	ESS WITH 8X5XNBD TMS Analytics Ext-API for TMS Rpt	\$ 3,040.00	\$ 3,040.00
CON-ECDN-LICTMS25	ESS WITH 8X5XNBD TMS Management Suite - Addl 25 Systems	\$ 1,894.00	\$ 1,894.00
CON-ECDN-LTMS-100	ESS WITH 8X5XNBD TMS Management Suite - Addl 100 Systems	\$ 4,770.00	\$ 4,770.00
CON-ECDN-TMSNTINT	ESS WITH 8X5XNBD L-TMS-SW-PAK for Edlvry TMS NW Int Pack	\$ 5,040.00	\$ 5,040.00
CON-ECDN-LMSEX25	ESS WITH 8X5XNBD TMS MS Exchg Integration Pkg-Per25SysReg	\$ 1,224.00	\$ 1,224.00
CON-ECDN-TMSLTS25	ESS WITH 8X5XNBD IBMLotusDom Int Pkg-Per25 Sys Reg In TMS	\$ 1,860.00	\$ 1,860.00
CON-ECDN-LBAPI25	ESS WITH 8X5XNBD Bkg API Integration Pkg-Per25SysRegInTMS	\$ 1,858.00	\$ 1,858.00
CON-ECDN-TMSAPINT	ESS WITH 8X5XNBD E-dlvry TMS App Intg Pkg per srvr intg	\$ 5,040.00	\$ 5,040.00
CON-ECDN-LANLYEXT	ESS WITH 8X5XNBD TMS Analytics Ext-API for TMS Rpt	\$ 3,040.00	\$ 3,040.00
CON-ECDN-LTMS25	ESS WITH 8X5XNBD TMS Management Suite - Addl 25 Systems	\$ 1,894.00	\$ 1,894.00
CON-ECDN-LTMS100	ESS WITH 8X5XNBD TMS Management Suite - Addl 100 Systems	\$ 4,770.00	\$ 4,770.00
CON-ECDN-TMSAPLK9	ESS WITH 8X5XNBD Cisco TelePresence Management Server	\$ 1,379.00	\$ 1,379.00
CON-ECDN-LLICCTAP	ESS WITH 8X5XNBD TelePresence Manager integration Schedul	\$ 2,400.00	\$ 2,400.00
CON-ECDN-MSMSEX25	ESS WITH 8X5XNBD Elec Del ATP Demo TMS MsftExchg Intgr Pkg25	\$ 20.00	\$ 20.00
CON-ECDN-MSNETINT	ESS WITH 8X5XNBD Elec Del ATP Demo NtwkIntPkg MGC,VialP,3540	\$ 20.00	\$ 20.00
CON-ECDN-ATTMS100	ESS WITH 8X5XNBD Elec Del ATP Demo TMS Mgmt Suite Add 100Sys	\$ 50.00	\$ 50.00
CON-ECDN-M7845I3C	ESS WITH 8X5XNBD TelePresence MCS-7845 IBM Platform SPARE	\$ 3,312.00	\$ 3,312.00
CON-ECDN-CTSM10	ESS WITH 8X5XNBD CTSM 10-Lic	\$ 3,240.00	\$ 3,240.00
CON-ECDN-CTSM500	ESS WITH 8X5XNBD CTSM 500-Lic	\$ 37,440.00	\$ 37,440.00
CON-ECDN-CTSM50	ESS WITH 8X5XNBD CTSM 50-Lic	\$ 8,640.00	\$ 8,640.00
CON-ECDN-CTSM100	ESS WITH 8X5XNBD CTSM 100-Lic	\$ 13,440.00	\$ 13,440.00
CON-ECDN-LCTSMAPI	ESS WITH 8X5XNBD TelePresence Manager Scheduling	\$ 2,400.00	\$ 2,400.00
CON-ECMU-LTMS100	SWSS UPGRADES TMS Management Suite - Addl 100 Systems	\$ 4,770.00	\$ 4,770.00
CON-ECMU-LTMS25	SWSS UPGRADES TMS Management Suite - Addl 25 Systems	\$ 1,894.00	\$ 1,894.00
CON-ECMU-TMSAPINT	SWSS UPGRADES E-dlvry TMS App Intg Pkg per srvr intg	\$ 5,040.00	\$ 5,040.00
CON-ECDN for CTSREC Series Products			
CON-ECDN-8220-1PL	ESS WITH 8X5XNBD MSE-8220-PL 1 Rec Port Lic w/ Vid FW Opt	\$ 279.00	\$ 279.00
CON-ECDN-L82201PL	ESS WITH 8X5XNBD L-8000-CHLIC-PAK for MSE 8310 1 PRI Prt Lic	\$ 279.00	\$ 279.00
CON-ECDN-TCS-5RP	ESS WITH 8X5XNBD Tandberg Content Svr-5 RecPts-2Liv Ouput	\$ 4,798.00	\$ 4,798.00
CON-ECDN-8220VCR	ESS WITH 8X5XNBD MSE8220 Record Blade-10 Record Ports	\$ 4,008.00	\$ 4,008.00
CON-ECDN-2240VCR	ESS WITH 8X5XNBD VCR-2240 10Port IP VCR Incl VideoFW Opt	\$ 7,162.00	\$ 7,162.00
CON-ECDN-2220VCR	ESS WITH 8X5XNBD VCR-2220 5Port IP VCR Incl Video FWOpt	\$ 4,264.00	\$ 4,264.00
CON-ECDN-2210VCR	ESS WITH 8X5XNBD VCR-2210 1 Port IP VCR	\$ 1,711.00	\$ 1,711.00
CON-ECDN-CS115360	ESS WITH 8X5XNBD TANDBERG CONTENT SERVER	\$ 3,582.00	\$ 3,582.00
CON-ECDN-ATP8220K	ESS WITH 8X5XNBD ATP Demo-VCR MSE 8220 - Recording blade	\$ 2,050.00	\$ 2,050.00
CON-ECDN-LATP8220	ESS WITH 8X5XNBD ATP Demo-Order L-ATP-8000CLIC-PAK- MSE	\$ 20.00	\$ 20.00

CON-ECDN for CTSSW Series Products			
CON-ECDN-CTMS16	ESS WITH 8X5XNBD License for TelePresence Multipt	\$ 11,880.00	\$ 11,880.00
CON-ECDN-LICCTSCT	ESS WITH 8X5XNBD License for CTMS Audio Trancode Feature	\$ 4,200.00	\$ 4,200.00
CON-ECDN-LICCTS19	ESS WITH 8X5XNBD License for TelePresence Multipoi	\$ 17,000.00	\$ 17,000.00
CON-ECDN-CTMS15	ESS WITH 8X5XNBD License for Tele	\$ 11,880.00	\$ 11,880.00
CON-ECDN-LICTMS17	ESS WITH 8X5XNBD Lic and TelePresence MP Switch	\$ 17,424.00	\$ 17,424.00
CON-ECDN for CTSAPP Series Products			
CON-ECDN-MOVI-500	ESS WITH 8X5XNBD Movi TMS 500 Additional User Licenses	\$ 3,600.00	\$ 3,600.00
CON-ECDN-MOVI-25	ESS WITH 8X5XNBD Movi TMS 25 Additional User Licenses	\$ 432.00	\$ 432.00
CON-ECDN-MOVI-2K	ESS WITH 8X5XNBD Movi TMS 2000 Additional User Licenses	\$ 8,640.00	\$ 8,640.00
CON-ECDN-MOVI-100	ESS WITH 8X5XNBD Movi TMS 100 Additional User Licenses	\$ 1,296.00	\$ 1,296.00
CON-ECDN-LMOVI500	ESS WITH 8X5XNBD Movi TMS 500 Additional User Licenses	\$ 3,600.00	\$ 3,600.00
CON-ECDN-LMOVI25	ESS WITH 8X5XNBD Movi TMS 25 Additional User Licenses	\$ 432.00	\$ 432.00
CON-ECDN-LMOVI2K	ESS WITH 8X5XNBD Movi TMS 2000 Additional User Licenses	\$ 8,640.00	\$ 8,640.00
CON-ECDN-LMOVI100	ESS WITH 8X5XNBD Movi TMS 100 Additional User Licenses	\$ 1,296.00	\$ 1,296.00
CON-ECDN-JBMOB25	ESS WITH 8X5XNBD Jabber Video Mobile 25 User Lic	\$ 432.00	\$ 432.00
CON-ECDN-JBMOB100	ESS WITH 8X5XNBD Jabber Video Mobile 100 User Lic	\$ 1,296.00	\$ 1,296.00
CON-ECDN-JBMOB500	ESS WITH 8X5XNBD Jabber Video Mobile 500 User Lic	\$ 3,600.00	\$ 3,600.00
CON-ECDN-JBMOB2K	ESS WITH 8X5XNBD Jabber Video Mobile 2000 User Lic	\$ 8,640.00	\$ 8,640.00
CON-ECDN-ATPJBMOB	ESS WITH 8X5XNBD ATP Demo-Jabber Video Mobile 100 User Lic	\$ 1,296.00	\$ 1,296.00
CON-ECDN for CTSCC Series Products			
CON-ECDN-VCSE-50	ESS WITH 8X5XNBD Video Comm Svr - add 50 Traversal Calls	\$ 6,600.00	\$ 6,600.00
CON-ECDN-LICVCSE5	ESS WITH 8X5XNBD Video Comm Svr - add 5 Traversal Calls	\$ 900.00	\$ 900.00
CON-ECDN-VCSE-20	ESS WITH 8X5XNBD Video Comm Svr - add 20 Traversal Calls	\$ 2,928.00	\$ 2,928.00
CON-ECDN-VCSE-10	ESS WITH 8X5XNBD Video Comm Svr - add 10 Traversal Calls	\$ 1,620.00	\$ 1,620.00
CON-ECDN-VCFINDME	ESS WITH 8X5XNBD Video Communication Server - FindMe App	\$ 1,068.00	\$ 1,068.00
CON-ECDN-LICVCS50	ESS WITH 8X5XNBD VCS 50 Add Non-traversal Ntwk Calls	\$ 3,192.00	\$ 3,192.00
CON-ECDN-VCS-300	ESS WITH 8X5XNBD VCS 300 Add Non-traversal Ntwk Calls	\$ 15,480.00	\$ 15,480.00
CON-ECDN-VCS-200	ESS WITH 8X5XNBD VCS 200 Add Non-traversal Ntwk Calls	\$ 11,520.00	\$ 11,520.00
CON-ECDN-LICVCS20	ESS WITH 8X5XNBD VCS, 20 Add Non-traversal Ntwk Calls	\$ 1,416.00	\$ 1,416.00
CON-ECDN-LICVCS10	ESS WITH 8X5XNBD VCS 10 Add Non-traversal Ntwk Calls	\$ 792.00	\$ 792.00
CON-ECDN-LVCSE50	ESS WITH 8X5XNBD Video Comm Server - 50 Traversal Calls	\$ 6,600.00	\$ 6,600.00
CON-ECDN-LVCSE5	ESS WITH 8X5XNBD Video Comm Server - 5 Traversal Calls	\$ 900.00	\$ 900.00
CON-ECDN-LVCSE20	ESS WITH 8X5XNBD Video Comm Server - 20 Traversal Calls	\$ 2,928.00	\$ 2,928.00
CON-ECDN-LVCSE10	ESS WITH 8X5XNBD Video Comm Server - 10 Traversal Calls	\$ 1,620.00	\$ 1,620.00
CON-ECDN-LVCFNDME	ESS WITH 8X5XNBD Video Communication Svr - FindMe ap	\$ 1,068.00	\$ 1,068.00
CON-ECDN-LVCS50	ESS WITH 8X5XNBD VCS 50 Add Non-traversal Ntwk Calls	\$ 3,192.00	\$ 3,192.00
CON-ECDN-LVCS300	ESS WITH 8X5XNBD VCS 300 Add Non-traversal Ntwk Calls	\$ 15,480.00	\$ 15,480.00
CON-ECDN-LVCS200	ESS WITH 8X5XNBD VCS 200 Add Non-traversal Ntwk Calls	\$ 11,520.00	\$ 11,520.00
CON-ECDN-LVCS20	ESS WITH 8X5XNBD VCS, 20 Add Non-traversal Ntwk Calls	\$ 1,416.00	\$ 1,416.00
CON-ECDN-LVCS10	ESS WITH 8X5XNBD VCS 10 Add Non-traversal Ntwk Calls	\$ 792.00	\$ 792.00
CON-ECDN-CTIVCSBS	ESS WITH 8X5XNBD VCS Control And Expressway	\$ 1,236.00	\$ 1,236.00
CON-ECDN-CVCSTPA9	ESS WITH 8X5XNBD VCS Str Pk Exp 50 reg 5 trav Mov 5 PHD	\$ 2,157.00	\$ 2,157.00
CON-ECDN-ATPVCS20	ESS WITH 8X5XNBD Elec Del ATP Demo VCS 20 Non-trvrsl Ntwrk	\$ 20.00	\$ 20.00
CON-ECDN-ATVCSE10	ESS WITH 8X5XNBD Elec Del ATP Demo VCS 10 Traversal Calls	\$ 20.00	\$ 20.00
CON-ECDN-SCNTRLK9	ESS WITH 8X5XNBD VCS Cntrl	\$ 1,236.00	\$ 1,236.00
CON-ECDN-SEPRESK9	ESS WITH 8X5XNBD VCS Expressway	\$ 1,236.00	\$ 1,236.00
CON-ECDN-LICVCSO	ESS WITH 8X5XNBD VCS Microsoft Interoperability	\$ 2,231.00	\$ 2,231.00
CON-ECDN-CTICE1KL	ESS WITH 8X5XNBD VCS Control And Expressway Platform UCS	\$ 2,460.00	\$ 2,460.00
CON-ECDN-CTICE5BL	ESS WITH 8X5XNBD VCS ContrAnd Expres Plat UCS C220 M3 Bun	\$ 1,483.00	\$ 1,483.00
CON-ECDN for CTSCHAS Series Products			
CON-ECDN-CTMPSC8	ESS WITH 8X5XNBD TANDBERG MPS IIC-8, -ISDN Interface Card	\$ 840.00	\$ 840.00
CON-ECDN-MPSC800	ESS WITH 8X5XNBD MPS 800	\$ 2,880.00	\$ 2,880.00
CON-ECDN-MPSC200	ESS WITH 8X5XNBD MPS 200	\$ 1,440.00	\$ 1,440.00
CON-ECDN-8KMSECH	ESS WITH 8X5XNBD MSE-8000-B2 Media Svc Engine Chas Bndl	\$ 6,096.00	\$ 6,096.00

CON-ECDN for CTSCONF Series Products				
CON-ECDN-MPS-20MP	ESS WITH 8X5XNBD Addl 20 MCU MedPrts For MPS w/ Med Board	\$	1,920.00	\$ 1,920.00
CON-ECDN-MPS20AV	ESS WITH 8X5XNBD AVO For 20 MCU Ports For MPS	\$	3,072.00	\$ 3,072.00
CON-ECDN-8710-1SL	ESS WITH 8X5XNBD MSE-8710 TP Svr TS 8710 - 1 screen Lic	\$	1,080.00	\$ 1,080.00
CON-ECDN-8510-CCD	ESS WITH 8X5XNBD Conf Director Option For MSE 8510 Blade	\$	1,247.00	\$ 1,247.00
CON-ECDN-8420-CCD	ESS WITH 8X5XNBD Conf Director Option For MSE 8420 Blade	\$	1,434.00	\$ 1,434.00
CON-ECDN-8420-2PL	ESS WITH 8X5XNBD Media bld Lic-2SD or 720p HDMCU Prt,Vce Prt	\$	528.00	\$ 528.00
CON-ECDN-L7TPSV16	ESS WITH 8X5XNBD TS-7000 16 Screen Default License	\$	12,840.00	\$ 12,840.00
CON-ECDN-L4250CCD	ESS WITH 8X5XNBD Conf Director Opt For MCU 4520	\$	1,134.00	\$ 1,134.00
CON-ECDN-LI4515CD	ESS WITH 8X5XNBD Conference Director Opt For MCU 4515	\$	850.00	\$ 850.00
CON-ECDN-LI4510CD	ESS WITH 8X5XNBD Conference Director Opt For MCU 4510	\$	567.00	\$ 567.00
CON-ECDN-LI4505CD	ESS WITH 8X5XNBD Conference Director Opt For MCU 4505	\$	340.00	\$ 340.00
CON-ECDN-4501-PL6	ESS WITH 8X5XNBD MCU4501 6To12 HDPrnt Upg 12To24 SDPrnt	\$	5,520.00	\$ 5,520.00
CON-ECDN-4501-CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4501	\$	340.00	\$ 340.00
CON-ECDN-4220-CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4220	\$	1,434.00	\$ 1,434.00
CON-ECDN-LI4215CD	ESS WITH 8X5XNBD Conference Director Opt For MCU 4215	\$	934.00	\$ 934.00
CON-ECDN-LI4210CD	ESS WITH 8X5XNBD Conference Director Opt For MCU 4210	\$	716.00	\$ 716.00
CON-ECDN-LI4205CD	ESS WITH 8X5XNBD Conference Director Opt For MCU 4205	\$	429.00	\$ 429.00
CON-ECDN-LI4203CD	ESS WITH 8X5XNBD Conference Director Opt For MCU 4203	\$	215.00	\$ 215.00
CON-ECDN-LMPS20MP	ESS WITH 8X5XNBD Addl 20 MCU MedPrts For MPS w/ Med Board	\$	1,920.00	\$ 1,920.00
CON-ECDN-MPS20AVO	ESS WITH 8X5XNBD AVO For 20 MCU Ports For MPS	\$	3,072.00	\$ 3,072.00
CON-ECDN-L87101SL	ESS WITH 8X5XNBD MSE-8710 TP Svr TS 8710 - 1 screen Lic	\$	1,080.00	\$ 1,080.00
CON-ECDN-L8510CCD	ESS WITH 8X5XNBD Conf Director Option For MSE 8510 Blade	\$	1,247.00	\$ 1,247.00
CON-ECDN-L8420CCD	ESS WITH 8X5XNBD Conf Director Opt For MSE 8420 Blade	\$	1,434.00	\$ 1,434.00
CON-ECDN-L84202PL	ESS WITH 8X5XNBD 1 Med 2Prt Lic-1 720pHD Video,1 VoicePrt	\$	528.00	\$ 528.00
CON-ECDN-L4520CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4520	\$	1,134.00	\$ 1,134.00
CON-ECDN-L4515CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4515	\$	850.00	\$ 850.00
CON-ECDN-L4510CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4510	\$	567.00	\$ 567.00
CON-ECDN-L4505CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4505	\$	340.00	\$ 340.00
CON-ECDN-L4501PL6	ESS WITH 8X5XNBD MCU4501 6To12 HD Port Opt 12to24 SDPorts	\$	5,520.00	\$ 5,520.00
CON-ECDN-L4501CCD	ESS WITH 8X5XNBD E-dlvry Conference Director Upg For MCU4501	\$	340.00	\$ 340.00
CON-ECDN-L4220CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4220	\$	1,247.00	\$ 1,247.00
CON-ECDN-L4215CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4215	\$	1,074.00	\$ 1,074.00
CON-ECDN-L4210CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4210	\$	623.00	\$ 623.00
CON-ECDN-L4205CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4205	\$	429.00	\$ 429.00
CON-ECDN-L4203CCD	ESS WITH 8X5XNBD Conf Director Option For The MCU 4203	\$	187.00	\$ 187.00
CON-ECDN-8710TS	ESS WITH 8X5XNBD MSE-8710 TP Svr blade -16 TP Screens	\$	6,234.00	\$ 6,234.00
CON-ECDN-8510MED2	ESS WITH 8X5XNBD MSE-8510 Media2 bld up to 80 MCU Media Prts	\$	9,351.00	\$ 9,351.00
CON-ECDN-8420MED	ESS WITH 8X5XNBD MSE8420 Medblade- 40 Vid and 40 VoicePrt	\$	6,210.00	\$ 6,210.00
CON-ECDN-7010TPSR	ESS WITH 8X5XNBD TS-7010 Telepresence Server (TR1A)	\$	20,748.00	\$ 20,748.00
CON-ECDN-4520MCU	ESS WITH 8X5XNBD MCU452040 Port HD MCU With Web Conf Opt	\$	33,492.00	\$ 33,492.00
CON-ECDN-4515MCU	ESS WITH 8X5XNBD MCU4515 30Port HD MCU With Web Conf Opt	\$	25,488.00	\$ 25,488.00
CON-ECDN-4510MCU	ESS WITH 8X5XNBD MCU4510 20Port HD MCU With Web Conf Opt	\$	17,484.00	\$ 17,484.00
CON-ECDN-4505MCU	ESS WITH 8X5XNBD MCU4505 12Port HD MCU With Web Conf Opt	\$	10,752.00	\$ 10,752.00
CON-ECDN-4501MCU	ESS WITH 8X5XNBD MCU4501 6Port HD MCU With Web Conf Opt	\$	6,228.00	\$ 6,228.00
CON-ECDN-4220MCU	ESS WITH 8X5XNBD MCU-4220 40 Port Ent MCU	\$	17,374.00	\$ 17,374.00
CON-ECDN-4215MCU	ESS WITH 8X5XNBD MCU-4215 30 Port Ent MCU	\$	13,000.00	\$ 13,000.00
CON-ECDN-4210MCU	ESS WITH 8X5XNBD MCU-4210 20 Port Ent MCU	\$	8,708.00	\$ 8,708.00
CON-ECDN-4205MCU	ESS WITH 8X5XNBD MCU-4205 12 Port Ent MCU incl HRO, WCO	\$	5,810.00	\$ 5,810.00
CON-ECDN-4203MCU	ESS WITH 8X5XNBD MCU-4203 6 Port Ent MCU	\$	3,105.00	\$ 3,105.00
CON-ECDN-CTI53CAB	ESS WITH 8X5XNBD MCU 5300 Series Stacking Cable	\$	45.00	\$ 45.00
CON-ECDN-CM194210	ESS WITH 8X5XNBD 194210 Tandberg MCU 4210	\$	6,293.00	\$ 6,293.00
CON-ECDN-CM194203	ESS WITH 8X5XNBD 194203 Tandberg MCU 4200	\$	2,340.00	\$ 2,340.00
CON-ECDN-CM194205	ESS WITH 8X5XNBD 194205 Tandberg MCU 4205	\$	4,609.00	\$ 4,609.00
CON-ECDN-CM194215	ESS WITH 8X5XNBD 194215 Tandberg MCU 4215	\$	8,172.00	\$ 8,172.00
CON-ECDN-CM194220	ESS WITH 8X5XNBD 194220 Tandberg MCU 4220	\$	10,944.00	\$ 10,944.00
CON-ECDN-CM194505	ESS WITH 8X5XNBD MCU-4505 12 Prt HD MCU CCS Core Adv	\$	9,948.00	\$ 9,948.00
CON-ECDN-CM194510	ESS WITH 8X5XNBD MCU-4510 20 Prt HD MCU CCS Core Adv	\$	16,248.00	\$ 16,248.00
CON-ECDN-CM194515	ESS WITH 8X5XNBD MCU-4515 30 Prt HD MCU CCS Core Adv	\$	23,808.00	\$ 23,808.00

CON-ECDN-CM194520	ESS WITH 8X5XNBD MCU-4520 40 Prt HD MCU CCS Core Adv	\$ 31,368.00	\$ 31,368.00
CON-ECDN-7KTPSMK2	ESS WITH 8X5XNBD Cisco TelePresence Server 7010 Mk2	\$ 6,400.00	\$ 6,400.00
CON-ECDN-LTPSRVSL	ESS WITH 8X5XNBD Cisco TelePresence Server 7010 Screen Lic	\$ 1,080.00	\$ 1,080.00
CON-ECDN-871015L	ESS WITH 8X5XNBD Elec Del ATP Demo MSE-8710 TP Srv TS 8710-1	\$ 20.00	\$ 20.00
CON-ECDN-8710ATP	ESS WITH 8X5XNBD ATP Demo-MSE-8710 Telepresence Srvr Blde	\$ 7,481.00	\$ 7,481.00
CON-ECDN-ATP8420K	ESS WITH 8X5XNBD ATP Demo-MCU MSE 8420 - (Media) MCU blade	\$ 2,754.00	\$ 2,754.00
CON-ECDN-ATP8510K	ESS WITH 8X5XNBD ATP Demo-MSE-8510 Media2 MCU blade	\$ 6,448.00	\$ 6,448.00
CON-ECDN-A7010M2	ESS WITH 8X5XNBD ATP Demo-Cisco TelePres Server 7010 Mk2	\$ 3,840.00	\$ 3,840.00
CON-ECDN-320TSK9	ESS WITH 8X5XNBD Cisco TelePresence S	\$ 880.00	\$ 880.00
CON-ECDN-310TSK9	ESS WITH 8X5XNBD Cisco TelePresence S	\$ 480.00	\$ 480.00
CON-ECDN-LIC3001	ESS WITH 8X5XNBD Cisco TelePresence S	\$ 1,080.00	\$ 1,080.00
CON-ECDN-CTI5320M	ESS WITH 8X5XNBD Telepresence MCU 5320 up to 40 SD ports	\$ 4,400.00	\$ 4,400.00
CON-ECDN-CTI5310M	ESS WITH 8X5XNBD Telepresence MCU 5310 up to 20 ports	\$ 2,400.00	\$ 2,400.00
CON-ECMU-LICTPSMP	SWSS UPGRADES Shared Multiparty License for 1 Concurr	\$ 1,440.00	\$ 1,440.00
<b>CON-ECDN for CTSINT Series Products</b>			
CON-ECDN-CTSVPSPHD	ESS WITH 8X5XNBD Video Switch with PHD Camera	\$ 1,335.00	\$ 1,335.00
CON-ECDN-CTSFSKIT	ESS WITH 8X5XNBD PrecisionHDCam-VidSwitch Pkg CodecS/NReq	\$ 536.00	\$ 536.00
CON-ECDN-PHDP4XS1	ESS WITH 8X5XNBD PrecisionHD 1080p x4 - Silver	\$ 426.00	\$ 426.00
CON-ECDN-CTSPHDG	ESS WITH 8X5XNBD PHD Camera 720p	\$ 532.00	\$ 532.00
CON-ECDN-CTSVPHD	ESS WITH 8X5XNBD PrecisionHDCam w/2mcable-Codec SN Req	\$ 612.00	\$ 612.00
CON-ECDN-CTSMXP3K	ESS WITH 8X5XNBD Codec 3000 - Rackmt Kit, Rmt Cntrl, Pwr Cbl	\$ 1,414.00	\$ 1,414.00
CON-ECDN-INTP6K	ESS WITH 8X5XNBD HDIntPkg 6000 Codec, PreHDCam, Cbls 2m	\$ 2,407.00	\$ 2,407.00
CON-ECDN-INTP3K	ESS WITH 8X5XNBD HD IntPkg 3000 MXP, PreHDCam, CamCbl 2m	\$ 1,629.00	\$ 1,629.00
CON-ECDN-INTPC90	ESS WITH 8X5XNBD IntPkg C90-Incl NPP-Rackmt Kit-Rmt Cntrl	\$ 4,681.00	\$ 4,681.00
CON-ECDN-INTPC60	ESS WITH 8X5XNBD IntPkg C60 PreHD1080pCam, NPP, 2HDMI Cbl	\$ 3,322.00	\$ 3,322.00
CON-ECDN-INTPC40	ESS WITH 8X5XNBD IntPkg C40 - NPP, Rmt Cntrl, 1 Mic, Cbls ++	\$ 1,715.97	\$ 1,715.97
CON-ECDN-CTSC90K9	ESS WITH 8X5XNBD Codec C90-Incls NPP-Rackmt Kit-Rmt Cntrl	\$ 4,063.00	\$ 4,063.00
CON-ECDN-CTSC60K9	ESS WITH 8X5XNBD Codec C60-Incls NPP-Rackmt Kit-Rmt Cntrl	\$ 2,705.00	\$ 2,705.00
CON-ECDN-CTSC40K9	ESS WITH 8X5XNBD Codec C40-Incls NPP-Rackmt Kit-Rmt Cntrl	\$ 1,717.00	\$ 1,717.00
CON-ECDN-CTS-6000	ESS WITH 8X5XNBD Codec 6000 MXP	\$ 1,821.00	\$ 1,821.00
CON-ECDN-ITP6WPK9	ESS WITH 8X5XNBD IntPkg 6K MXP-PAL,Enc,BW,PreHD Cam	\$ 2,093.00	\$ 2,093.00
CON-ECDN-ITP3WPK9	ESS WITH 8X5XNBD IntPkg 3K MXP-PAL,Enc,BW,PreHD Cam	\$ 1,629.00	\$ 1,629.00
CON-ECDN-INTCW4K9	ESS WITH 8X5XNBD IntPkg C40-NPP,PHD 1080p 4X Cam	\$ 2,087.00	\$ 2,087.00
CON-ECDN-INTCWCK9	ESS WITH 8X5XNBD IntPkg C40-NPP,PHD 1080p 12X Cam	\$ 2,334.00	\$ 2,334.00
CON-ECDN-CWA5609N	ESS WITH 8X5XNBD Extra W.A.V.E. II Cam w/60 cab	\$ 303.00	\$ 303.00
CON-ECDN-CWAI5609	ESS WITH 8X5XNBD Extra W.A.V.E. II Cam w/60 cab	\$ 303.00	\$ 303.00
CON-ECDN-CWAVNTSC	ESS WITH 8X5XNBD TANDBERG WAVE II Camera	\$ 215.00	\$ 215.00
CON-ECDN-CWAVSC65	ESS WITH 8X5XNBD Extra WAVE Cam. w/6.5m cable	\$ 278.00	\$ 278.00
CON-ECDN-CWAVSC20	ESS WITH 8X5XNBD Extra WAVE Camera w/20m cable	\$ 327.00	\$ 327.00
CON-ECDN-CWAVIPAL	ESS WITH 8X5XNBD TANDBERG WAVE II Camera	\$ 215.00	\$ 215.00
CON-ECDN-CWAVPAL5	ESS WITH 8X5XNBD Extra WAVE Cam. w/6.5m cable	\$ 278.00	\$ 278.00
CON-ECDN-CWAVEPAL	ESS WITH 8X5XNBD Extra WAVE Camera w/20m cable	\$ 327.00	\$ 327.00
CON-ECDN-CC3KV35P	ESS WITH 8X5XNBD TANDBERG Codec 3000 V35	\$ 1,448.00	\$ 1,448.00
CON-ECDN-CC3KV35N	ESS WITH 8X5XNBD TANDBERG Codec 3000 V35	\$ 1,448.00	\$ 1,448.00
CON-ECDN-CWA1393P	ESS WITH 8X5XNBD WAVE II Daisy-chain Kit 20m PAL	\$ 285.00	\$ 285.00
CON-ECDN-CTISDNLK	ESS WITH 8X5XNBD Cisco TelePresence ISDN Link	\$ 99.00	\$ 99.00
CON-ECDN-CTSPHDC	ESS WITH 8X5XNBD PrecisionHD USB	\$ 49.00	\$ 49.00
CON-ECDN-QSC20MIC	ESS WITH 8X5XNBD Precision Microphone 20	\$ 42.00	\$ 42.00
CON-ECDN-HD1P12XS	ESS WITH 8X5XNBD PrecisionHD 1080p 12X Unit - Silver	\$ 618.00	\$ 618.00
CON-ECDN-CP18PKIT	ESS WITH 8X5XNBD PrecisionHD 1080p Camera Spare Kit	\$ 618.00	\$ 618.00
CON-ECDN-CTSSX84X	ESS WITH 8X5XNBD Cisco SX80Codec, Prec 4xCam Touc 10TM60	\$ 1,971.00	\$ 1,971.00
CON-ECDN-CTSSX80	ESS WITH 8X5XNBD Cisco SX80 Codec kit	\$ 1,611.00	\$ 1,611.00
CON-ECDN-SX80IP60	ESS WITH 8X5XNBD Cisco SX80 Codec Speaker Trk 60 Touch 10	\$ 2,745.00	\$ 2,745.00
CON-ECDN-CTSSPKER	ESS WITH 8X5XNBD Cisco TelePresence Speaker Track 60 Kit	\$ 1,431.00	\$ 1,431.00
CON-ECDN-CTSSX860	ESS WITH 8X5XNBD Cisco SX80 Codec, Prec 60 Cam Tou0 TM60	\$ 2,241.00	\$ 2,241.00
CON-ECDN-CTSCAM60	ESS WITH 8X5XNBD Cisco TelePresence Precision 60 Camera	\$ 801.00	\$ 801.00

CON-ECDN for CTSMPS Series Products			
CON-ECDN-P65SC60	ESS WITH 8X5XNBD Profile 65	\$ 8,893.00	\$ 8,893.00
CON-ECDN-P65DC90	ESS WITH 8X5XNBD Profile65Dual w/C90,NPP,PHD1080p12xCam,4V	\$ 13,359.00	\$ 13,359.00
CON-ECDN-P52MXP	ESS WITH 8X5XNBD Profile 52	\$ 4,667.00	\$ 4,667.00
CON-ECDN-P52DMXP	ESS WITH 8X5XNBD Profile 52 6000 MXP	\$ 7,397.00	\$ 7,397.00
CON-ECDN-P52DC60	ESS WITH 8X5XNBD Profile52Dual w/C60,NPP,12xPHD 1080Cam,4mi	\$ 7,397.00	\$ 7,397.00
CON-ECDN-P52C60	ESS WITH 8X5XNBD Profile 52	\$ 5,837.00	\$ 5,837.00
CON-ECDN-P52C40K9	ESS WITH 8X5XNBD Profile 52 with C40	\$ 4,407.00	\$ 4,407.00
CON-ECDN-P42C40K9	ESS WITH 8X5XNBD Profile 42 with C40	\$ 3,562.00	\$ 3,562.00
CON-ECDN-P42C20	ESS WITH 8X5XNBD Profile42 w/C20,PHD1080p12x Cam,2 Mics	\$ 2,955.00	\$ 2,955.00
CON-ECDN-CTSMX20K	ESS WITH 8X5XNBD Cisco TelePresence MX200 Gen 2, PHD 1080	\$ 1,611.00	\$ 1,611.00
CON-ECDN-MX700D2C	ESS WITH 8X5XNBD Cisco MX700 NPP Dual 55in Dual Camera	\$ 5,031.00	\$ 5,031.00
CON-ECDN-MX800S2C	ESS WITH 8X5XNBD Cisco MX800 NPP Single 70in Dual Camera	\$ 5,031.00	\$ 5,031.00
CON-ECDN-CTSMX7DM	ESS WITH 8X5XNBD Cisco MX700, NPP, Dual 55	\$ 4,491.00	\$ 4,491.00
CON-ECDN-CTSMX85M	ESS WITH 8X5XNBD Cisco MX800, NPP, Single 70	\$ 4,491.00	\$ 4,491.00
CON-ECDN-CTLDV10	ESS WITH 8X5XNBD Cisco Touch 10 inch	\$ 259.00	\$ 259.00
CON-ECDN for CTSPS Series Products			
CON-ECDN-CTS-EX90	ESS WITH 8X5XNBD EX90 base system including NPP option	\$ 1,158.00	\$ 1,158.00
CON-ECDN-CTS-EX60	ESS WITH 8X5XNBD EX60 - Encrypted Version Spare	\$ 807.00	\$ 807.00
CON-ECDN for CTSQS Series Products			
CON-ECDN-LISC20HD	ESS WITH 8X5XNBD L-QS-PAK E-Dlvry of QS C20 High Def Option	\$ 269.00	\$ 269.00
CON-ECDN-QSC20MIC	ESS WITH 8X5XNBD Precision Microphone 20	\$ 42.00	\$ 42.00
CON-ECDN-CTSQSC20	ESS WITH 8X5XNBD QS C20w/NPP, PerfMic20, remote control	\$ 390.00	\$ 390.00
CON-ECDN-HD80P4XS	ESS WITH 8X5XNBD PrecisionHD 1080p x4	\$ 371.00	\$ 371.00
CON-SNT-CTSSX1NK	SNTC-8X5XNBD SX10 HD w/ wall moun	\$ 320.00	\$ 320.00
CON-SNT-CTLDV10	SNTC-8X5XNBD Touch 10 Control Dev	\$ 259.00	\$ 259.00
CON-SNT-CTSMICT2	SNTC-8X5XNBD Cisco TelePresence Table Microphone 20	\$ 48.00	\$ 48.00
CON-SSSNT-CTS2CAMK	SOLN SUPP 8X5XNBD Cisco MX800, Dual 70	\$ 10,079.00	\$ 10,079.00
CON-SSSNT-CTSMICTB	SOLN SUPP 8X5XNBD Cisco TelePresence Table Microphone 60 S	\$ 67.00	\$ 67.00
CON-SSSNT-CTSMICG2	SOLN SUPP 8X5XNBD Cisco TelePresence C	\$ 224.00	\$ 224.00
CON-SSSNT-CTSCAM60	SOLN SUPP 8X5XNBD Cisco TelePresence P	\$ 1,121.00	\$ 1,121.00
CON-SSSNT-CTSSX8I9	SOLN SUPP 8x5xNBD Cisco SX80 Codec, Precision 60 Cam, Touc	\$ 3,137.00	\$ 3,137.00
CON-ECDN-HD1P12XS	ESS WITH 8X5XNBD PrecisionHD 1080p 12X Unit - Silver	\$ 618.00	\$ 618.00
CON-ECDN-PHPD4XSS	ESS WITH 8X5XNBD PrecisionHD Camera 1080p 4x Gen 2	\$ 371.00	\$ 371.00
CON-ECDN-PHPD4XS2	ESS WITH 8X5XNBD PrecisionHD Camera 1080p 4x Gen 2	\$ 371.00	\$ 371.00
CON-ECDN-SX20PHD2	ESS WITH 8X5XNBD SX20 HD,2.5x PHDCam,1 mic,remote ctrl	\$ 711.00	\$ 711.00
CON-ECDN-SX20PHD12	ESS WITH 8X5XNBD SX20 Qk Set HD, NPP, 12xPHDCam,1 mic,RC	\$ 1,071.00	\$ 1,071.00
CON-ECDN-SX20PHD4X	ESS WITH 8X5XNBD SX20 Qk Set HD, NPP,4x PHDCam,1 mic RC	\$ 891.00	\$ 891.00
CON-ECDN-CTSSX10	ESS WITH 8X5XNBD SX10 HD w int 5x Cam and mic	\$ 320.00	\$ 320.00
CON-ECDN for CTSSOL Series Products			
CON-ECDN-CMICDSCI	ESS WITH 8X5XNBD AudioScience Ceiling microphone	\$ 163.00	\$ 163.00
CON-ECDN-CEDU561N	ESS WITH 8X5XNBD Precision camera upg kit for Edu	\$ 678.00	\$ 678.00
CON-ECDN-SYNC20K9	ESS WITH 8X5XNBD Synch Mod w/C20 Codec,Acc Kit+Y-Cab	\$ 1,457.00	\$ 1,457.00
CON-ECDN-SYNC40K9	ESS WITH 8X5XNBD Synch Mod w/C40 Codec+Accessory Kit	\$ 2,802.00	\$ 2,802.00
CON-ECDN-SMICCLNG	ESS WITH 8X5XNBD Ceiling Mic Audio Science	\$ 160.00	\$ 160.00
CON-ECDN-SCHLARK9	ESS WITH 8X5XNBD Scholar MXP System with Dual 50	\$ 8,288.00	\$ 8,288.00
CON-ECDN-C2116863	ESS WITH 8X5XNBD Codec 2500 China - includes NPP	\$ 1,625.00	\$ 1,625.00
CON-ECDN-CTSCAK2	ESS WITH 8X5XNBD Cisco Clinical Assistant with SX20	\$ 2,942.00	\$ 2,942.00
CON-ECDN-CTSEDU2K	ESS WITH 8X5XNBD VX Educator	\$ 1,014.00	\$ 1,014.00
CON-ECDN for TCS Series Products			
CON-ECDN-CSPROBUN	ESS WITH 8X5XNBD PRO bundle setup	\$ 4,798.00	\$ 4,798.00
CON-ECDN-CVCTCS5	ESS WITH 8X5XNBD TCS PRO 5 RP, 2 Live CVC Bundle	\$ 4,798.00	\$ 4,798.00
CON-ECDN-TCSSMB1R	ESS WITH 8X5XNBD TCS for SMB 1 Record	\$ 1,201.00	\$ 1,201.00
CON-ECDN-CPRO10P	ESS WITH 8X5XNBD TelePres Cont Srvr 10 Port Prem Resolution	\$ 8,938.00	\$ 8,938.00
CON-ECDN-C5RPK9	ESS WITH 8X5XNBD TelePres Cont Srvr: 5 Rec Port,2 Live Ouput	\$ 5,270.00	\$ 5,270.00
CON-ECDN-CNFRK9	ESS WITH 8X5XNBD TelePresence Content Server NFR bundle	\$ 850.00	\$ 850.00
CON-ECDN-CPROBUN	ESS WITH 8X5XNBD TelePres Cont Srvr 5 Prt Prem Resolutn Bndl	\$ 6,538.00	\$ 6,538.00

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CON-ECDN-SMBCK9	ESS WITH 8X5XNBD TCS for SMB 1 Recording Port, 1 Live Port	\$	1,045.00	\$	1,045.00
CON-ECDN-TCS-5RP	ESS WITH 8X5XNBD Tandberg Content Svr-5 RecPts-2Liv Ouput	\$	4,798.00	\$	4,798.00
CON-ECDN-CTITCSPR	ESS WITH 8X5XNBD 10 port Premium Resolution Bundle for TC	\$	8,136.00	\$	8,136.00

CON-ECDN for MXEAPP Series Products			
CON-ECDN-CVCMXEB	ESS WITH 8X5XNBD MXE3500 BGL CVC Bundle	\$ 8,500.00	\$ 8,500.00
CON-ECDN for DMMGT Series Products			
CON-ECDN-CVCDDEDU	ESS WITH 8X5XNBD DMS CVC Bundle for Education	\$ 4,725.00	\$ 4,725.00
CON-ECDN-CVCDENT	ESS WITH 8X5XNBD DMS CVC Bundle for Enterprise	\$ 14,830.00	\$ 14,830.00
CON-ECDN-CVCDMSK	ESS WITH 8X5XNBD DMS DMM Server for CVC Workgroup Bundle	\$ 4,725.00	\$ 4,725.00
CON-ECDN-DMMC210N	ESS WITH 8X5XNBD DMS Nexus on Demand Digital Media Mgr	\$ 3,995.00	\$ 3,995.00
CON-ECDN for DMP Series Products			
CON-ECDN-DMP4310D	ESS WITH 8X5XNBD Digital Media Player 4310 HW, 32GB SD Cd	\$ 250.00	\$ 250.00
CON-ECDN-DMP4400D	ESS WITH 8X5XNBD Digital Media Player 4400 HW, 4GB SD Cd	\$ 275.00	\$ 275.00
CON-ECDN-CTI8000M	ESS WITH 8X5XNBD MSE-8710 Chassis 4 license blades for HC	\$ 75,000.00	\$ 75,000.00
CON-ECDN-DMPG440G	ESS WITH 8X5XNBD DMP 4400 4GB with Ac	\$ 167.00	\$ 167.00
CON-ECDN-DMP440GA	ESS WITH 8X5XNBD DMP 4400 Firmware Ve	\$ 107.00	\$ 107.00
CON-ECDN for CXS Series Products			
CON-ECDN-CVCDMMC2	ESS WITH 8X5XNBD Digital Media Manage	\$ 4,725.00	\$ 4,725.00
CON-ECDN-C220K9	ESS WITH 8X5XNBD TCS PRO 5 RP, 2 Live	\$ 4,172.00	\$ 4,172.00
CON-ECDN-CVCMXEV	ESS WITH 8X5XNBD MXE 3500 V3 PID for CVC bundles	\$ 8,400.00	\$ 8,400.00
CON-ECDN-TCSM4PUN	ESS WITH 8X5XNBD TelePresence Content Server 5 Port Premi	\$ 6,538.00	\$ 6,538.00
CON-ECDN for EXPY Series Products			
CON-ECDN-EXPWY500	ESS WITH 8X5XNBD VCS Control And Expwy Platform UCS C220	\$ 1,483.00	\$ 1,483.00
CON-ECDN-EXPWYBDL	ESS WITH 8X5XNBD Expwy Platform UCS C220 M3 BDL	\$ 2,460.00	\$ 2,460.00
CON-ECDN for CTSDX Series Products			
CON-SNT-CPDX80KG	SMARTNET 8X5XNBD Cisco DX80	\$ 319.00	\$ 319.00
CON-SNT-CPDX70WK	SMARTNET 8X5XNBD Cisco DX70	\$ 220.00	\$ 220.00
CON-ECMU-LVTS1SL	SWSS UPGRADES Order L-VTS-UPG-PAK	\$ 1,080.00	\$ 1,080.00
CON-ECMU-LICSMPEP	SWSS UPGRADES Shared Multiparty Li	\$ 1,280.00	\$ 1,280.00
CON-ECMUS-LICSMPEP	SOLN SUPP SWSS Shared Multiparty Li	\$ 1,600.00	\$ 1,600.00
CON-ECMU-LICSMPEP	SWSS UPGRADES Shared Multiparty Li	\$ 1,920.00	\$ 1,920.00
CON-ECDN-CTSIX500	ESS WITH 8X5XNBD TelePresence IX5000	\$ 35,880.00	\$ 35,880.00
Video Call Control			
BE6K-ST-BDL-K9=	Cisco BE6000 Medium Density Server Export Restricted	\$ 9,400.00	\$ 6,580.00
BE6K-START-PRO25	BE6000 User License Starter Bundle with 25 UWL Pro Licenses	\$ 5,375.00	\$ 3,762.50
BE6K-STBDL-PLS-K9=	Cisco BE6000 High Density Server Export Restricted	\$ 20,800.00	\$ 14,560.00
BE6K-START-UWL-25	BE6000 Starter Bundle with 35 UWL Standard Licenses	\$ 1,000.00	\$ 700.00
BE6K-UWL-STD	Cisco Business Edition 6000 - Workspace License Standard	\$ 325.00	\$ 227.50
BE6K-UCL-ESS	Cisco Business Edition 6000 - Essential User Connection License	\$ 40.00	\$ 28.00
BE6K-ECL-ENH	Cisco Business Edition 6000 - Enhanced User Connect License	\$ 210.00	\$ 147.00
BE6K-UCL-TP-RM	Cisco Business Edition 6000 - Telepresence Room System User	\$ 16,250.00	\$ 11,375.00
BE6H-M5-K9	Cisco Business Edition 6000H (M5) Appliance, Export Restricted	\$ 23,599.99	\$ 16,519.99
BE7M-M4-K9	Cisco Business Edition 7000M Svr (M4), Export Restricted	\$ 25,575.00	\$ 17,902.50
LIC-EXP-RMS	Expressway Rich Media Session	\$ 750.00	\$ 525.00
LIC-TP-11X-ROOM	Telepresence Room Based Endpoint, Single or Multi-Screen	\$ 650.00	\$ 455.00
MIGE-UWL-11X-PRO	Migrate Enhanced UCM to UWL Professional Edition 11.x User	\$ 300.00	\$ 210.00
CON-ECMU-CTITMSSW	SWSS UPGRADES TMS Mgmt Suite Svr Lic-Incl 10 Syss	\$ 912.00	\$ 912.00
CON-ECMU-LICEXPRM	SWSS UPGRADES Expressway Rich Media Session	\$ 2,400.00	\$ 2,400.00
CON-ECMU-LICTP1RO	SWSS UPGRADES Telepresence Room Ba	\$ 78.00	\$ 78.00
CON-ECMU-LICTP1RO	SWSS UPGRADES Telepresence Room Ba	\$ 78.00	\$ 78.00
CON-ECMU-LMSEX25	SWSS UPGRADES TMS MS Exchg Integ Pkg-Per25SysReg	\$ 1,224.00	\$ 1,224.00
CON-ECMU-LTMS25	SWSS UPGRADES TMS Management Suite - Addl 25 Systems	\$ 1,894.00	\$ 1,894.00
CON-ECMU-MIGVCSUV	SWSS UPGRADES Mig - VCS to UCM Enh	\$ 33.00	\$ 33.00
CON-ECMU-UCM10XUL	SWSS UPGRADES BE6K UCM 10X CUWL Pr	\$ 1,500.00	\$ 1,500.00
CON-ECMU-UCMUCLTP	SWSS UPGRADES BE6K UCM 10X Telepre	\$ 1,950.00	\$ 1,950.00
CON-ECMU-UWL11XPR	SWSS UPGRADES CUWL Professional 11.x Users - Service U	\$ 80.00	\$ 80.00
CON-ECMU-VMWV554V	SWSS UPGRADES Embedded License, Cisco TelePresence Vir	\$ 400.00	\$ 400.00
CON-ECMU-VMWV55HL	SWSS UPGRADES Cisco UC Virt. Hypervisor Entitlements	\$ 90.00	\$ 90.00
CON-ECMU-BEUWL1D2	SWSS UPGRADES BE6000 CUWL Standard 12.x Users	\$ 39.00	\$ 39.00
CON-ECMU-UCMLE2XE	SWSS UPGRADES BE6000 UCM 12X ESS User Connect Lic	\$ 5.00	\$ 5.00
CON-ECMU-UCM2XENH	SWSS UPGRADES BE6000 UCM 12X Enh User Connect Lic	\$ 24.00	\$ 24.00

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CON-SNTP-BE6KSTBD	SMARTNET 24X7X4 Cisco BE 6000 UCS C Server 9.0	\$	382.00	\$	382.00
CON-SNTP-BE6KSTBL	SMARTNET 24X7X4 CSC BE 6000UCS C Serv TRC39.0 Hype	\$	382.00	\$	382.00
CON-SNT-BE6HM5K9	SNTC-8X5XNBD Cisco Business Edition 6000H (M5) Appliance	\$	374.59	\$	374.59
CON-SNTP-BE7MM4K9	SNTC-24X7X4 Cisco Business Edition 7000M Server, Exp	\$	646.00	\$	646.00
CON-SNTP-CTI-410V	SNTC-24X7X4 Cisco Multiparty Med	\$	757.00	\$	757.00

Cisco meeting server			
LIC-CMS-PMP+	Cisco Meeting Server Personal Multiparty a la carte	\$ 900.00	\$ 630.00
VMW-VSP-STD-1A=	VMware vSphere 6 Standard (1 CPU), 1-yr, Support Required	\$ 1,658.33	\$ 1,160.83
LIC-CMS-ACU=	Cisco Meeting Server (CMS) ACU License	\$ 6,000.00	\$ 4,200.00
CMS-REC-STARTERKIT	Cisco Meeting Server (CMS) Recording License Starter Kit	\$ 10,000.00	\$ 7,000.00
LIC-CMS-REC-PORT	Cisco Meeting Server (CMS) Recording port license	\$ 1,500.00	\$ 1,050.00
LIC-CMS-SBRD	Cisco Meeting Server (CMS) System branding (Single Brand)	\$ 20,000.00	\$ 14,000.00
CTI-CMS-1000-K9	Cisco Meeting Server 1000	\$ 23,869.00	\$ 16,708.30
LIC-SMP+	Shared Multiparty License for 1 Concurrent Meeting	\$ 12,000.00	\$ 8,400.00
LIC-PMP-2-CMS	License migration to PMP+	\$ 100.00	\$ 70.00
LIC-SMP-2-CMS	License migration to SMP+	\$ 3,000.00	\$ 2,100.00
CMS service			
CON-ECMU-LICMSPMP	SWSS UPGRADES Cisco Meeting Server	\$ 144.00	\$ 144.00
CON-SNT-CTICMS1K	SNTC 8X5XNBD Cisco Meeting Server 1000	\$ 331.00	\$ 331.00
CON-ISV1-VSXSTD1A	VSphere Standard for 1 CPU; ANNUAL List 1-YR Req'd	\$ 378.00	\$ 378.00
CON-ECMU-CMSRECST	SWSS UPGRADES Cisco Meeting Server	\$ 1,600.00	\$ 1,600.00
CON-ECMU-LICMPORT	SWSS UPGRADES Cisco Meeting Server	\$ 240.00	\$ 240.00
CON-ECMU-LICCSBRD	SWSS UPGRADES Cisco Meeting Server	\$ 2,400.00	\$ 2,400.00
CON-ECMU-LICPMPSP	SWSS PMP+	\$ 96.00	\$ 96.00
CON-ECMU-LICM2CMS	SWSS SMP+	\$ 1,920.00	\$ 1,920.00
Video Call control registration			
LIC-ADJ-USR-AUDVID	Adjunct license for 1 audio or video Endpoint or Softclient	\$ 85.00	\$ 59.50
LIC-CUCM-11X-ENH-A	UC Manager-11.x Enhanced Single User License	\$ 210.00	\$ 147.00
LIC-CUCM-USR	License - 1 Enhanced User	\$ 210.00	\$ 147.00
LIC-CUCM-USR-UPG	CUCM Enhanced User License - 1 User	\$ 105.00	\$ 73.50
LIC-EXP-MSFT	Microsoft Interoperability Option	\$ 4,500.00	\$ 3,150.00
LIC-EXP-RMS	Expressway Rich Media Session	\$ 750.00	\$ 525.00
LIC-TP-11X-ROOM	Telepresence Room Based Endpoint, Single or Multi-Screen	\$ 650.00	\$ 455.00
LIC-TP-10X-ROOM	Telepresence Room Based Endpoint, Single or Multi-Screen	\$ 650.00	\$ 455.00
LIC-TP-MLT-SRN-UPG	1 User Video Licensing: TP MULT Room	\$ 550.00	\$ 385.00
LIC-TP-MULT-SRN	Video Lic TP mult srn conf room off unit in lieu of UCM UCL	\$ 1,100.00	\$ 770.00
LIC-TP-SGL-SRN	Video Lic TP single srn conf room office in lieu of UCM UCL	\$ 650.00	\$ 455.00
LIC-TP-SGL-SRN-UPG	1 User Video Licensing: TP SINGL Room	\$ 325.00	\$ 227.50
LIC-UCM-11X-ENHP-A	UC Manager-11.x Enh Plus Single User License	\$ 295.00	\$ 206.50
LIC-VID-TP-DKTP	Vid. Lic. (in addition to UCM UCL): TP desktop video device	\$ 295.00	\$ 206.50
LIC-VID-TP-DTP-UPG	Video Licensing TP DTP device	\$ 147.00	\$ 102.90
MIG-TP-MULT-SRN	Upgrade from ala carte CM to Multiple Screen USR, 1 User	\$ 225.00	\$ 157.50
MIG-TP-SGL-SRN	Upgrade from ala carte CM to Single Screen TPUSR, 1 User	\$ 130.00	\$ 91.00
MIG-VID-TP-DKTP	Upgrade ala carte CM to TP DTP USR, 1 User	\$ 60.00	\$ 42.00
NEW-UWL-11X-M-SLED	New CUWL Mtngs Edition 11.x Usr, SLED/Govt/Edu Only, 1 Usr	\$ 600.00	\$ 420.00
NEW-UWL-11X-P-SLED	New CUWL Pro Edition 11.x Usr, SLED/Govt/Edu Only, 1 Usr	\$ 500.00	\$ 350.00
NEW-UWL-11X-S-SLED	New CUWL Std Edition 11.x Usr, SLED/Govt/Edu Only, 1 Usr	\$ 325.00	\$ 227.50
MIGB-UWL-11X-MTG	Migrate Basic UCM to UWL Meetings Edition 11.x User	\$ 485.00	\$ 339.50
MIGE-UWL-11X-MTG	Migrate Enhanced UCM to UWL Meetings Edition 11.x User	\$ 400.00	\$ 280.00
MIGEP-UWL-11X-MTG	Migrate Enh Plus UCM to UWL Meetings Edition 11.x User	\$ 315.00	\$ 220.50
services for Call control			
CON-ECMU-UWL11XS1	SWSS UPGRADES CUWL Standard 11.x Users - Service Use O	\$ 50.00	\$ 50.00
CON-ECMU-LICEXPMT	SWSS UPGRADES Microsoft Interoperability Option	\$ 720.00	\$ 720.00
CON-ECMU-LICEXPRM	SWSS UPGRADES Expressway Rich Media Session	\$ 120.00	\$ 120.00
CON-ECMU-UWL11XPR	SWSS UPGRADES CUWL Professional 11.x Users - Service U	\$ 80.00	\$ 80.00
CON-ECMU-UWL1XMGT	SWSS UPGRADES Controller License for Centralized Cont	\$ 96.00	\$ 96.00
CON-ECMU-LICTP1RO	SWSS UPGRADES Telepresence Room	\$ 78.00	\$ 78.00
Video Call Control Server			
BE7H-M4-K9	Cisco Business Edition 7000H Svr (M4), Export Restrict	\$ 50,084.00	\$ 35,058.80
BE7M-M4-K9	Cisco Business Edition 7000M Svr (M4), Export Restricted	\$ 25,575.00	\$ 17,902.50
VMW-VS6-FND-K9	Embedded License, Cisco UC Virt. Foundation 6.x (2-socket)	\$ 2,499.00	\$ 1,749.30
CON-ECMU-VMWVS6FN	SWSS UPGRADES Embedded License, Cisco UC Virt. Foundat	\$ 300.00	\$ 210.00

Expressway			
EXPWY-C-BDL-K9	Expressway-C Appliance Bundle	\$ 19,950.00	\$ 13,965.00
EXPWY-E-BDL-K9	Expressway-E Appliance Bundle	\$ 19,950.00	\$ 13,965.00
LIC-EXP-MSFT	Microsoft Interoperability Option	\$ 4,500.00	\$ 3,150.00
LIC-EXP-RMS	Expressway Rich Media Session	\$ 750.00	\$ 525.00
LIC-EXP-RMS	Expressway Rich Media Session	\$ 750.00	\$ 525.00
REV Video Recording			
CL-STARTER	Cloud Rev Starter Portal up to 1000 users	\$ 40,000.00	\$ 28,000.00
EXT-WEBCAST-10000	Cloud Access - 10,000 annual hours	\$ 52,500.00	\$ 36,750.00
EXT-WEBCAST-100000	Cloud Access - 100000 annual hours	\$ 135,000.00	\$ 94,500.00
EXT-WEBCAST-50000	Cloud Access - 50,000 annual hours	\$ 97,500.00	\$ 68,250.00
OP-MNT-1-2.5K	On Prem Rev User Tier Maintenance 1000-2499	\$ 10.00	\$ 7.00
OP-USER-1-2.5K	On Prem Rev User Tier 1000-2499	\$ 50.00	\$ 35.00
REV-CL-ADD-B/W	VBrick Rev Standard Cloud - Additional Bandwidth	\$ 7,500.00	\$ 5,250.00
REV-CL-ADD-STORAGE	VBrick Rev Standard Cloud - Additional Storage	\$ 11,250.00	\$ 7,875.00
express maintenance			
CON-ECMUS-LICEXPMT	SOLN SUPP SWSS, Microsoft Interoperability Option	\$ 900.00	\$ 900.00
CON-ECMUS-LICEXPRM	SOLN SUPP SWSS, Expressway Rich Media Session	\$ 150.00	\$ 150.00
CON-ECMUS-LICEXPRM	SOLN SUPP SWSS, Expressway Rich Media Session	\$ 150.00	\$ 150.00
CON-SSSNT-EXPWYCB9	SOLN SUPP 8X5XNBD Expressway-C Applian	\$ 3,352.00	\$ 3,352.00
CON-SSSNT-EXPWYEBL	SOLN SUPP 8X5XNBD Expressway-E Applian	\$ 3,352.00	\$ 3,352.00
<b>CV-UHD-DMP-K9</b>	CV-UHD Digital Media Player PoE Powered	\$ 1,800.00	\$ 1,260.00
<b>R-SV-DR-DIR-SW-K9</b>	StadiumVision Director Software Only License	\$ 60,000.00	\$ 42,000.00
CON-ECMUS-RSVD RDSW	SOLN SUPP SWSS StadiumVision Director Software Only License	\$ 14,400.00	\$ 14,400.00
L-SV-DR-DISP-FSV	StadiumVision Director Full SV Display License	\$ 1,200.00	\$ 840.00
CON-ECMUS-LSVDRDSV	SOLN SUPP SWSS StadiumVision Director Full SV Display Licens	\$ 168.00	\$ 168.00
Spark Boards			
<b>CS-BOARD55-K9</b>	Cisco Spark Board 55	\$ 23,900.00	\$ 16,730.00
CON-SSSNT-SPARKBRD	SOLN SUPP 8X5XNBD Cisco Spark Board 55	\$ 909.00	\$ 909.00
PWR-CORD-USA-F	Power Cord for United States of America 4.5m 10A	\$ -	\$ -
CS-BOARD55-WMK	Cisco Spark Board 55 Wall Mount Kit	\$ -	\$ -
SPARK-BOARD55	Cisco Spark Board 55 - unit	\$ -	\$ -
CAB-ETH-5M-GR+	CAB (16,4 feet / 5m) GREY ETHERNET	\$ -	\$ -
SPBOARD-CBLMGMT	Cisco Spark Board, Cable Management Kit	\$ -	\$ -
<b>CS-BOARD70-K9</b>	Cisco Spark Board 70	\$ 42,900.00	\$ 30,030.00
CON-SSSNT-SPARKBD7	SOLN SUPP 8X5XNBD Cisco Spark Board 70	\$ 1,819.00	\$ 1,819.00
PWR-CORD-USA-F	Power Cord for United States of America 4.5m 10A	\$ -	\$ -
CS-BOARD70-WMK	Cisco Spark Board 70 Wall Mount Kit	\$ -	\$ -
SPARK-BOARD70	Cisco Spark Board 70 - unit	\$ -	\$ -
CAB-ETH-5M-GR+	CAB (16,4 feet / 5m) GREY ETHERNET	\$ -	\$ -
SPBOARD-CBLMGMT	Cisco Spark Board, Cable Management Kit	\$ -	\$ -
<b>A-SPK-SH</b>	Spark Shared Resources	\$ -	\$ -
A-SPK-SH-ND-SR	Cisco Spark Devices upfront purchase registration	\$ 354.00	\$ 354.00
SVS-SPK-SUPT-BAS	Basic Support for Cisco Spark	\$ -	\$ -
A-SPK-SH-RMCT-X	Spark Shared Device Count	\$ -	\$ -
CON-SSSNT-CSKITPLU	SOLN SUPP 8X5XNBD Room Kit Plus w/Codec Plus, Quad C	\$ 1,695.00	\$ 1,695.00
CAB-2HDMI-3M-GR	CAB 3m GREY HDMI 2.0	\$ 59.00	\$ 41.30
CAB-PRES-2HDMI-GR	Presentation cable 8m GREY HDMI 1.4b	\$ 99.00	\$ 69.30
CTS-MIC-TABL20	Cisco TelePresence Table Microphone 20	\$ 468.00	\$ 327.60
CON-SSSNT-CTSMICT2	SOLN SUPP 8X5XNBD Cisco TelePresence Table Microphon	\$ 585.00	\$ 585.00
L-TP-RM	Remote monitoring options for TelePresence Endpoint	\$ -	\$ -
L-SX-SERIES-RM	Remote monitoring option for SX series Endpoints	\$ 100.00	\$ 70.00

CS-KIT-K9	Room Kit with integrated microphone, speakers and Touch 10	12265.00	\$	8,585.50
CON-ECDN-CSKITK9	ESS WITH 8X5XNBD Spark Room Kit with Touch10	1178.00	\$	1,178.00
CAB-2HDMI-1.5M-GR	CAB 1.5m GREY HDMI 2.0 - Second Monitor HDMI cable	49.00	\$	34.30
CAB-PRES-2HDMI-GR	Presentation cable 8m GREY HDMI 1.4b (W/ REPEATER)	99.00	\$	69.30
CS-KITPRO-K9	Cisco Webex Room Kit Pro - Codec, Quad Cam, Touch 10 - GPL	29900.00	\$	20,930.00
CON-ECDN-CSKITPO9	ESS WITH 8X5XNBD Room Kit Pro with Quad Camera and Touch	2307.00	\$	2,307.00
CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	1490.00	\$	1,043.00
CON-ECDN-CTSMICG2	ESS WITH 8X5XNBD Cisco TelePresence Ceiling Microphone Ge	148.00	\$	148.00
CAB-2HDMI-3M-GR	CAB 3m GREY HDMI 2.0	59.00	\$	41.30
CAB-ETH-5M-GR	CAB 5 m/ 15 ft GREY ETHERNET	40.00	\$	28.00
CAB-PRES-2HDMI-GR	Presentation cable 8m GREY HDMI 1.4b (W/ REPEATER)	99.00	\$	69.30
CAB-ETHRSHLD-10M	Shielded cable for Ceiling Mic (10m), not plenum rated	75.00	\$	52.50
CP-DX80-K9=	Cisco Webex DX80 - GPL (for registration to VCS and UCM)	4795.00	\$	3,356.50
CON-SNT-CPDX80KG	SNTC-8X5XNBD Cisco DX80	319.00	\$	319.00
KIN-UCSM5-1RU-K9	Kinetic UCS M5 1-RU	9250.00	\$	6,475.00
CON-SSSNT-KINUCSM5	SOLN SUPP 8X5XNBD Kinetic UCS M5 1-RU	944.00	\$	944.00
KIN-PSU1-770W	770W AC Hot-Plug Power Supply for 1U C-Series Rack Server	699.00	\$	489.30
KIN-HD10T7KL4KN	10 TB 12G SAS 7.2K RPM LFF HDD (4K)	3375.00	\$	2,362.50
L-CPS-VSMX7=	E Delivery license for VSM Express limited to 32 cameras	3500.00	\$	2,450.00
CON-SAS-LCPSVMX7	SW APP SUPP E Delivery license for VSM Express limit	298.00	\$	298.00
CIVS-IPC-8030-S	Cisco Video Surveillance IP Camera, 5MP H265 Outdoor Smoked	1850.00	\$	1,295.00
CON-SSSNT-CIVPC803	SOLN SUPP 8X5XNBD Cisco Video Surveillance IP Camera, 5MP	189.00	\$	189.00
CIVS-8KA-CONBOX=	Outdoor Conduit Box for 8630 Cisco IP camera	275.00	\$	192.50
MA-INJ-4-US	Meraki MR 802.3at PoE Injector (US Plug)	149.00	\$	104.30