

Activities Overview

Cegedim Group

Activities Overview

Cegedim Group

1969
CREATION

23 million
policyholders

400 million
third-party payment transactions managed per year

and **+ 3.2** billion
euros paid per year

4
datacenters
in France

2 million
companies connected
to its digitization platform

9 million
payslips / year

616
million euros
of revenue
in 2023

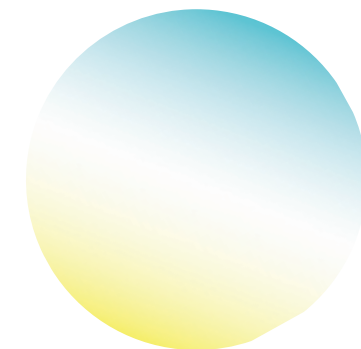
+6,500
EMPLOYEES

Cegedim is an **innovative**
technology and
services Company

Specialized in the field of digital data flow management for healthcare ecosystems and B2B, Cegedim is also positioned as a business software publisher for healthcare and insurance professionals. Founded in 1969 and listed in Paris, Cegedim employs more than 6,500 people. The company generated revenue of more than €616 million in 2023.

Cegedim offers a wide range of innovative solutions and services for healthcare professionals, researchers, pharmaceutical companies, health authorities and insurance companies, and for companies of all business sectors interested in outsourcing, secure hosting and computerized exchanges.

Cegedim is one of the leading suppliers in each of its branches.





SUMMARY

Solutions

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HR & Finance

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SOLUTIONS

Solutions for Healthcare Professionals, Researchers, Pharmaceutical Companies and Health Authorities, Health and Provident Insurers providers, and Companies in every business sector.

Solutions for Healthcare Professionals

FRANCE

**Patient management software, digital solutions,
and remote secretarial services**

Cegedim Santé - Maïa

Software and services for pharmacists

Smart Rx

Medication and health products database

RESIP - Claude Bernard

INTERNATIONAL

Software and services for doctors and pharmacists

Cegedim Healthcare Solutions (UK)

Cegedim Rx (Romania)

HDMP (Belgium)

Stacks (Spain & Chile)

Millennium (Italy)

Solutions for Companies of all sectors

CEGEDIM BUSINESS SERVICES

Digitization

Cegedim e-business

Software, services and BPO for HR

Cegedim SRH

Critical application and health data hosting

Cegedim.cloud

IT services

Cegedim Outsourcing

Offshore and nearshore services

Cegedim Service Center (Romania)

Cegedim Maroc, Cegedim Outsourcing Maroc

01

02



04

03

Solutions for Researchers, Pharmaceutical Companies and Health Authorities

CEGEDIM HEALTH DATA

**Healthcare data (THIN Database)
and analytics**

Cegedim Health Data (Germany, Belgium, Spain, Italy, UK)

GERS Data (France), Clinityx (France) Cegedim Customer Information (Romania)

Digital displays for the health sector

C-MEDIA

e-promotion

Medexact

**Storage and distribution of healthcare products
and promotional material**

Pharmastock

Solutions for Health and Provident Insurers

CEGEDIM INSURANCE SOLUTIONS

**Software and services for health insurance
companies and mutuals**

Cegedim Activ

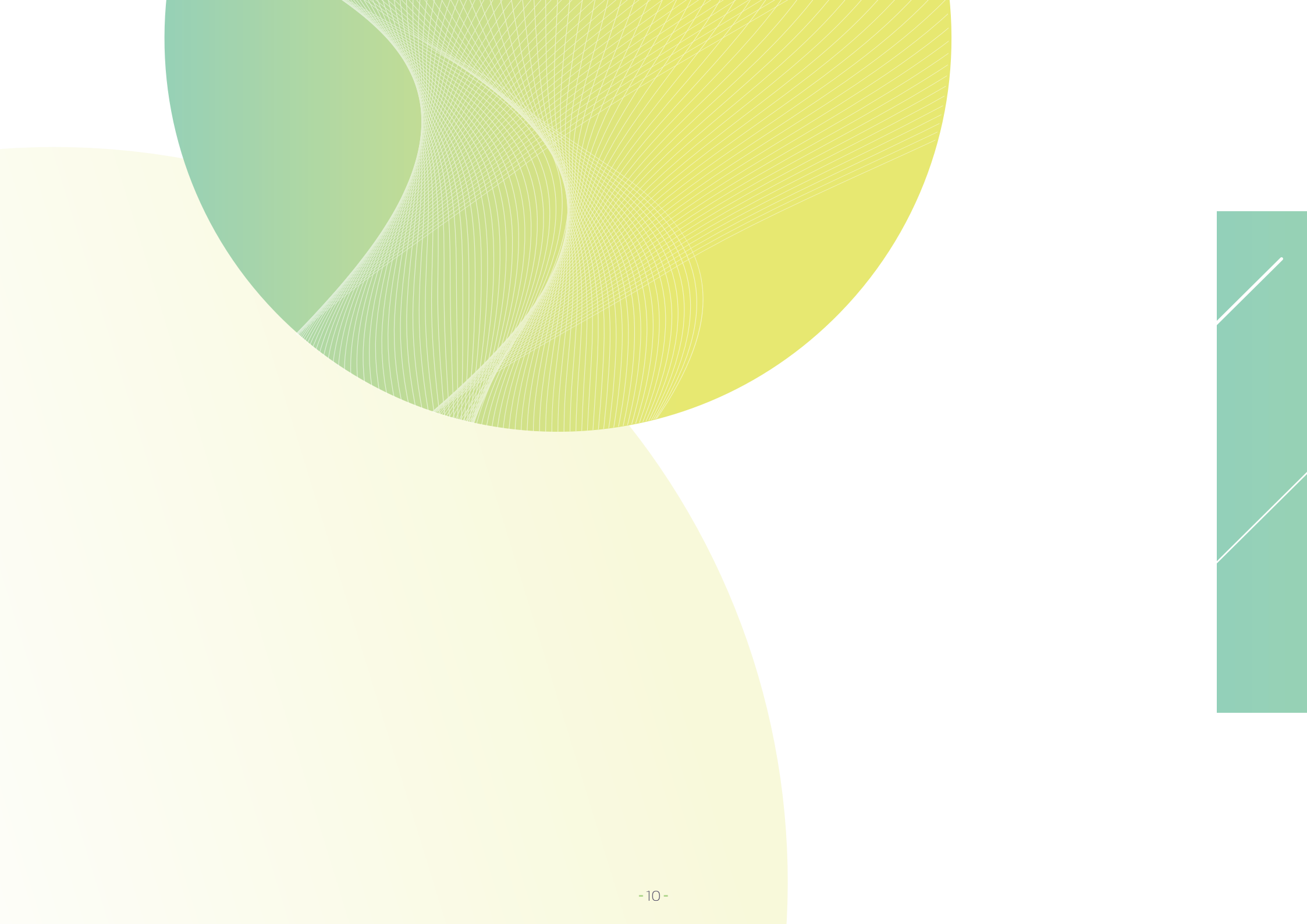
Activus (International)

**Flow and outsourced management services
in health insurance**

Cetip

Consulting

Conselium



01

FOR
HEALTHCARE
PROFESSIONALS



Cegedim offers a wide range of IT solutions dedicated to healthcare professionals tailored to each country and area of specialty. They are the best evidence of the Group's determination to be an international player in quality of care optimization.

France

PATIENT MANAGEMENT SOFTWARE, DIGITAL SOLUTIONS, AND REMOTE SECRETARIAL SERVICES

CEGEDIM SANTÉ - France

Cegedim Santé offers private practitioners and their employees solutions for managing patients, invoicing, calendars, online appointment scheduling, teleconsultation, tele-expertise, secure instant messaging, and remote secretarial services. It also provides consulting services and assistance in adopting digital health tools. Its products and services target doctors (GPs and specialists) and allied health professionals (physical therapists, nurses, midwives, speech therapists, eye doctors, and podiatrists) working in practices, multidisciplinary health centers, community health clinics, medico-social establishments (ESMS), hospitals, and corporations (health at work).

Cegedim Santé also provides care access solutions for patients because its ultimate goal is to improve the delivery of patient care and optimize care pathways in France.

Its *Maiia* suite, one of the market's key e-health support solutions, has four distinct offerings:

- A professional agenda for HCPs and online appointment scheduling platform for patients (*Maiia Agenda*);
- Teleconsultation, with or without an appointment, for patients who are alone or assisted (*Maiia Téléconsultation*);
- Secure instant messaging, tele-expertise, and doctor-to-doctor video consultancy (*Maiia Connect*); 100% online practice management for physical therapists (*Maiia Gestion*).

Some 29,000 doctors use Cegedim Santé's software products: MLM (MonLogicielMedical), Crossway, MédiClick, and Médimust; 52,000 allied health professionals use its practice management software products (*Maiia Gestion*, *Simply Vitale*, *Série 4000*), and 16,000 healthcare professionals in private practice use its *Maiia* suite services.

Many multidisciplinary health centers, community health clinics, hospitals, EHPAD nursing homes, and occupational health and prevention services have also opted for its solutions.

12 million
patients
supported by
Cegedim Santé
solutions
every year

Smart Rx,
+ 30 years
of expertise
in pharmacy IT

SOFTWARE AND SERVICES FOR PHARMACISTS

SMART RX - France

Smart Rx, Cegedim's French pharmacy software business has over 30 years' expertise in pharmacy IT solutions. It develops and markets comprehensive and integrated software solutions and supplies specialized IT equipment.

Smart Rx delivers cutting-edge technological innovations, and meets its customers' professional needs with scalable, high value-added solutions.

MEDICATION AND HEALTH PRODUCTS DATABASE

RESIP / CLAUDE BERNARD - France

RESIP provides more than 150,000 healthcare professionals access to the Claude Bernard database (formerly BCB), a scientific database of medication and health products.

RESIP also publishes a SESAM-Vitale (French health scheme) invoice engine called jFSE for healthcare software publishers.



International

SOFTWARE AND SERVICES FOR DOCTORS IN GENERAL PRACTICE / PRIMARY CARE (INPS LTD)

CEGEDIM HEALTHCARE SOLUTIONS - United Kingdom

Cegedim Healthcare Solutions (INPS) is on a journey to become a leading supplier of interoperable apps in the primary care segment in the UK offering its new Shared Care solution, comprising Vision Anywhere, Vision Appointments and Vision Tasks. These solutions enable collaboration across multi-disciplinary teams and other clinical systems, federations and primary care networks.

SOFTWARE AND SERVICES FOR PHARMACISTS (CEGEDIM RX LTD)

CEGEDIM HEALTHCARE SOLUTIONS - United Kingdom

Cegedim Healthcare Solutions (Cegedim Rx) is a leading provider of software and IT services to UK pharmacies. The Pharmacy Business Solution with Pharmacy Manager Patient Medication Record (PMR) at its core, includes cloud-based Pharmacy Intelligence Hub, Pharmacy Services and other scalable apps, enabling more than 32,000 users in pharmacies across the UK to dispense medication and deliver healthcare services more efficiently.

The pharmacy business also installs computer hardware and secure networks, provides clinical data services, supports user training, and sells consumables, supporting over 30% of the UK's pharmacies with IT or data service solutions. A new offering of digital screens including hardware and managed marketing content media, marketed as Pharmacy Display, was newly launched in the UK during 2022.

SOFTWARE AND SERVICES FOR PHARMACISTS AND DOCTORS

CEGEDIM RX - Romania

Cegedim Rx develops and markets software solutions and related services for healthcare professionals in Romania. It is one of the country's leading software providers for pharmacies, pharmacy chains, and individual practices.

SOFTWARE AND SERVICES FOR DOCTORS

HDMP - Belgium

HDMP is the number two player in the electronic medical record market for general practitioners in Belgium, with Health One. It is also very active in health centers, with more than 3,000 customers.

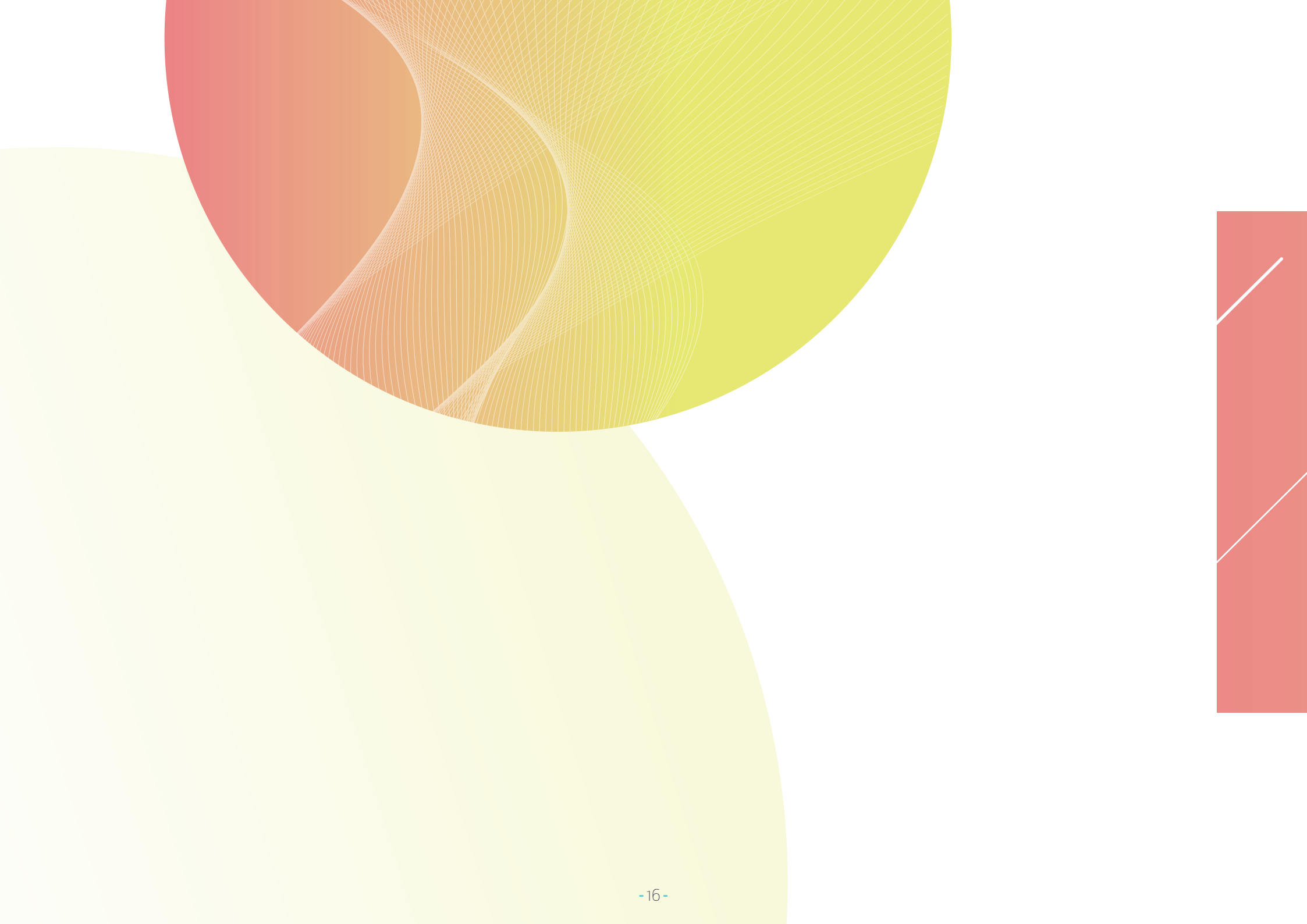
STACKS - Spain and Chile

Stacks analyses, designs, and develops information systems for the healthcare sector. It is Spain's leading doctor software publisher, with more than 40,000 users. *Stacks* also offers healthcare professionals consulting and technical services: identifying, adapting, and integrating solutions. This involves working with specialized firms on complex technological transformation projects.

Stacks sells its products and services to hospitals, primary care centers, insurance companies, and multidisciplinary clinics. The company has its own sales network covering all of Spain and also operates in Chile, South America.

MILLENNIUM - Italy

Millennium, 49% owned by Cegedim, is Italy's leading medical software publisher: more than 18,000 customers use its Millewin software. *Millennium* continues to strengthen its regional presence also via software publisher Mediatec (40%-owned subsidiary), which focuses on general practitioners. *Millennium* now directly or indirectly equips about 25,000 physicians and has more than 60% market share among Italian general practitioners.





02

FOR
RESEARCHERS,
PHARMACEUTICAL COMPANIES
AND HEALTH AUTHORITIES

DATA AND ANALYTICS FOR THE HEALTHCARE MARKET

Cegedim Health Data

Cegedim Health Data is the umbrella entity that manages all the “Data” activities that serve health authorities, healthcare professionals, researchers, companies, and healthcare industry partners. It provides anonymized, European, real-world, patient healthcare data with its THIN® (The Health Improvement Network) database. This database, which was started in 1994, comprises more than 69 million anonymized patient records across Europe and relies on a network of partner doctors who collect and ensure the quality of the data in compliance with current regulations.

THIN® is present in France, the UK, Spain, Italy, Belgium, and Romania, and in Germany from 2023. It is coded and structured according to a common data model, which means it is easily accessible and ready for artificial intelligence.

THIN® is designed to help health authorities, scientists, and research centers advance research and thus improve the delivery and management of patient care.

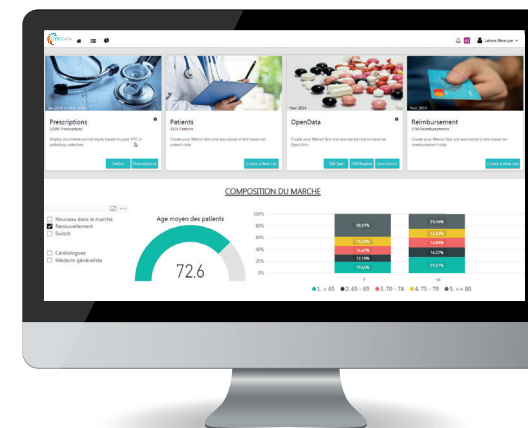
Cegedim Health Data also provides data analysis and decision-aiding tools as well as research services and consulting.

This “Data” activity operates under the *Cegedim Health Data* brand in the UK, Belgium, Spain, Italy, and Germany and, for historical reasons, under the *GERS Data* brand in France, and the *Cegedim Customer Information* brand in Romania.

The acquisition in 2022 of *Clinityx*, an expert in administrative health data in France, strengthened *Cegedim Health Data*'s positions in real-world data.

GERS DATA - France

GERS Data is one of France’s most respected suppliers of healthcare data and analytics. It compiles and sells purchasing and inventory data, near-time sales data, market updates and healthcare product consumption data, ad hoc market studies, and completely anonymized real-world data (THIN) to suit the needs of public health authorities and all kinds of health ecosystem players. The reliability of *GERS Data* products has earned it a stellar reputation and helped it form partnerships with public health authorities and researchers.



2 000
scientific
publications
are issued
from the THIN
European database

DIGITAL DISPLAYS FOR THE HEALTH SECTOR

CEGEDIM-MEDIA (C-MEDIA) - France

C-MEDIA sells “point-of-sale media” ad space and consultancy services. C-MEDIA is a leading player in communications in pharmacies and health and wellness shops, and offers brands sold in pharmacies 360° solutions to create an innovative, enhanced shopping experience.

The merger with internal supplier Futuramedia in April 2023 will also bolster innovation efforts and generate synergies, in order to strengthen the new entity's leadership in digital solutions for pharmacies.



E-PROMOTION

MEDEXACT - France

MedExact sells a variety of digital marketing tools via practice management software and the internet. Its clients are pharmaceutical firms who want to offer HCPs scientific and medical information to help care for their patients.

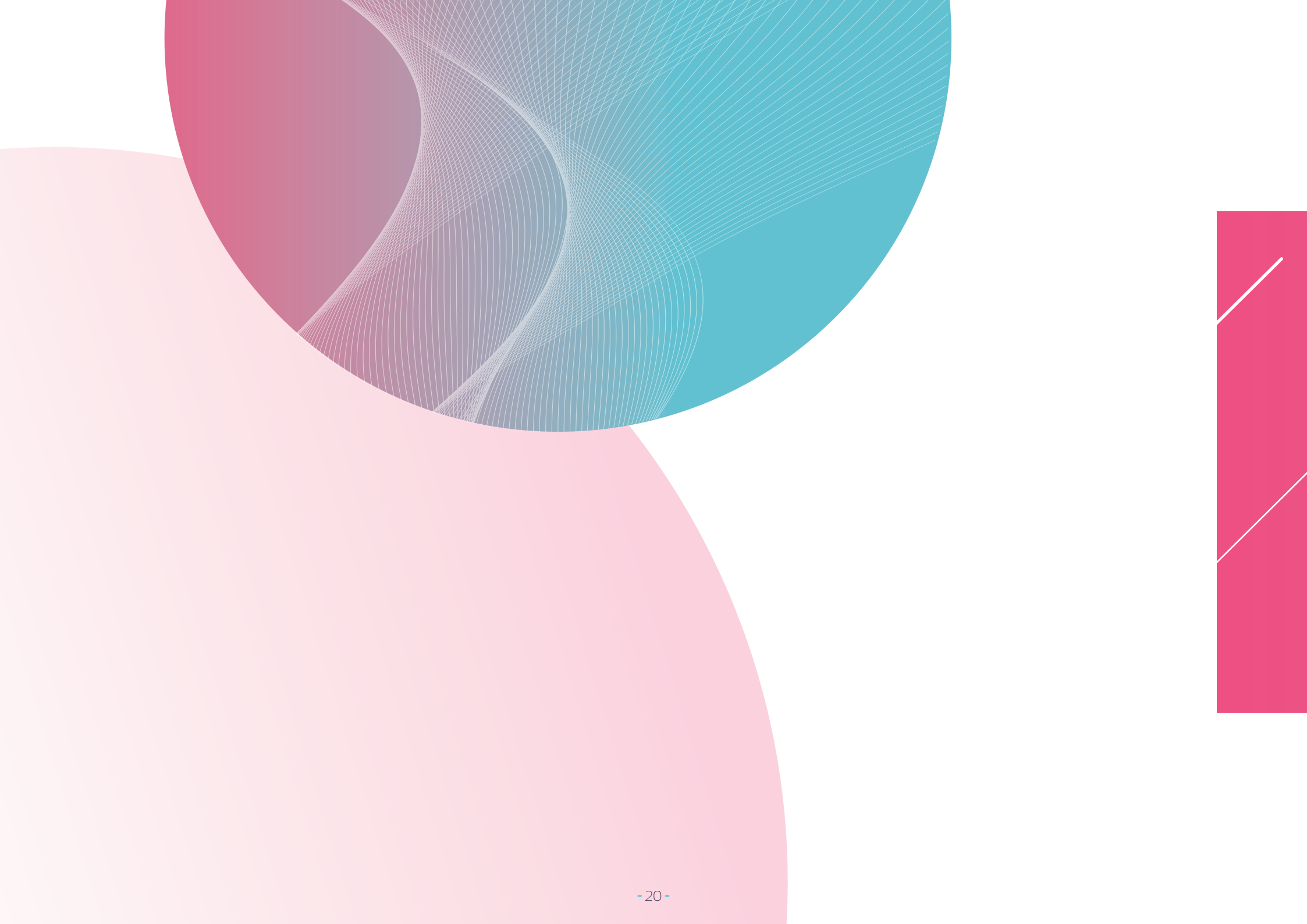
STORAGE AND LOGISTICS OF HEALTHCARE PRODUCTS AND PROMOTIONAL MATERIAL

PHARMASTOCK - France

Pharmastock is a pharmaceutical wholesaler specialised in the storage and logistics of health products, and promotional and institutional material (documentation). In its secure, temperature-controlled facilities, Pharmastock stores products, readies orders, dispatches B2B and B2C products using qualified carrier services in France and abroad, ensures batch traceability, and carries out One Shot operations (vignetting, preparation of display stands, etc.).



Leading player in digital display in pharmacies in France



03

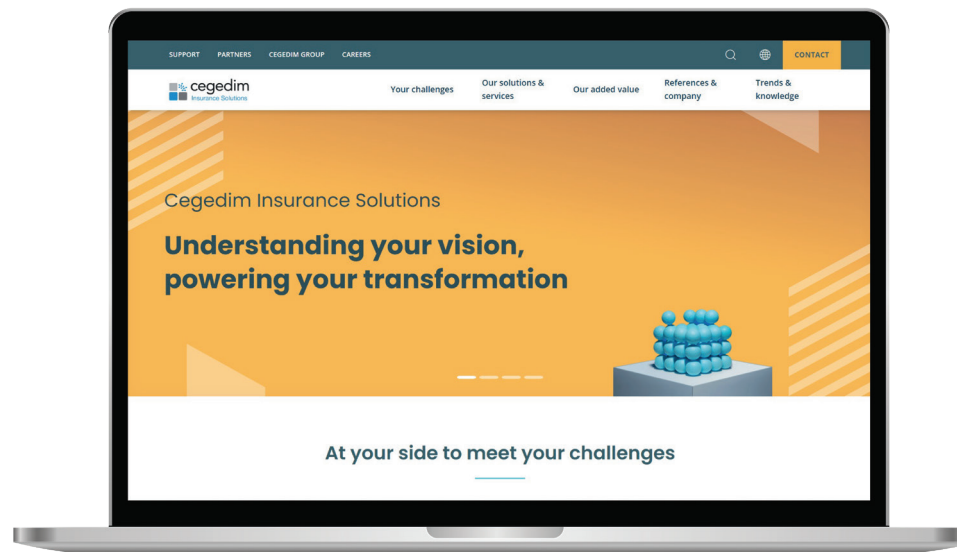
FOR
HEALTH AND
PROVIDENT INSURERS

Cegedim Insurance Solutions works closely with insurance companies, mutual insurers and provident institutions to execute technology projects amid rapidly changing competitive, regulatory and economic conditions.

Cegedim Insurance Solutions

Cegedim Insurance Solutions is home to all the Group's solutions and services for insurance companies, mutuals, provident institutions, and intermediaries, which it markets via its Cegedim Activ, Activus, Cetip, and Conselium subsidiaries.

It houses expertise across the entire chain of communication between healthcare professionals, insurance providers, the French health insurance authority (mandatory scheme) and the supplemental health insurers (complementary schemes).



SOFTWARE AND SERVICES FOR HEALTH INSURANCE COMPANIES AND MUTUALS

CEGEDIM ACTIV - France

Cegedim Activ's solutions cover more than 23 million insured individuals in France, making it the French leader in software and services dedicated to personal insurance (health and personal protection insurance). It sells its products to all kinds of market operators: insurance companies, mutuals, provident institutions, and intermediaries.

ACTIVUS - International division

UK health and personal protection insurance software publisher *Activus* is a leader in expatriate markets (Europe, US, Asia-Pacific, Africa).

Activus is the international division of *Cegedim Activ*.

FLOW AND OUTSOURCED MANAGEMENT SERVICES IN HEALTH INSURANCE

CETIP - France

Cetip is the leader in third-party payments management through its brands *SP Santé* and *iSanté*. It currently processes over 400 million third-party healthcare payer invoices for more than 22 million beneficiaries and pays out over €3.2 billion in benefits per year.

Under its *iGestion* brand, *Cetip* offers outsourced management services in supplemental health and personal protection insurance to insurance companies, provident institutions, mutuals, and intermediaries.

CONSULTING

CONSELIUM - France

This unit works with a broad array of healthcare and insurance professionals on both operational and strategic projects. Its team of consultants comprises experts with concrete experience in both the insurance and consulting sectors.

23 million
policyholders
managed with
its solutions

+3.2 billion
euros benefits
paid per year to
22 million
beneficiaries



04

FOR
COMPANIES OF
ALL SECTORS

Leveraging its skills in professional software publishing and in processing complex information, Cegedim has established a leading presence in electronic data flows and in health data hosting.

Cegedim Business Services

Cegedim Business Services combines the activities of Cegedim e-business and Cegedim SRH. By bringing together their technologies, expertise, products and services, they can offer ever more innovative solutions to accelerate the performance of finance and HR departments.

DIGITIZATION

CEGEDIM E-BUSINESS - Europe

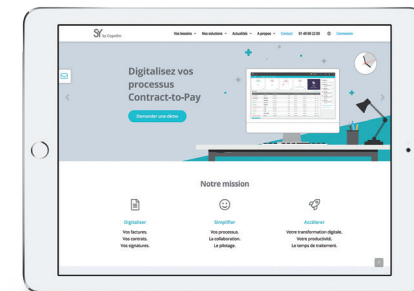
Cegedim e-business is a leader in digitizing and automating B2B processes in Europe, with more than 900 million data transfers annually and 2 million companies connected worldwide. This business unit develops and markets SY Business and SY Health (Hospitalis, SY Pharma, Diagdirect, and Careweb).

This business started in 1989 with the Edipharm system for pharmacies, wholesale distributors, and pharmaceutical companies, but quickly expanded beyond the healthcare market into all business sectors. Cegedim e-business helps companies with their digital transformation through its SY by Cegedim offering: an all-inclusive collaborative solution for business digitization, from contract signing to invoice payment.

Since 2019, when it acquired Ximantix and NetEDI, Cegedim e-business has operated in five countries (France, Germany, the UK, Belgium, and Morocco) and can help its clients digitize processes between several countries and address their local needs.

With these acquisitions, Cegedim e-business has bolstered its long-standing e-invoicing services in 64 countries because it offers an interoperable solution. Cegedim e-business is a member of the PEPPOL (Pan European Public Procurement OnLine) network, the EESPA trade association, and the FNFE-MPE (French national electronic invoicing and e-procurement forum). With a compliant solution, it will be able to become a registered Partner E-invoicing Platform and easily help companies comply with the French government's mandatory e-invoicing reform.

With the acquisition of Sedia in 2022, Cegedim e-business is grounded out its Hospitalis offering for the hospital network, which now includes new traceability functionalities for medical devices and implantable medical devices.



SOFTWARE, SERVICES, AND BPO FOR HR

CEGEDIM SRH - France, Switzerland, Morocco and Romania

Cegedim SRH is a major player in the market for payroll/HR solutions and services, with more than 9 million payslips issued annually. It has more than 25 years of expertise in HR outsourcing and its clients include mid-market companies, large corporations, SMEs, small businesses, and accounting firms. *Cegedim SRH* offers Human Resources departments Teams RH, a complete, modular HRIS platform via SaaS. The Teams RH solution can be coupled with partial processing or full business process outsourcing (BPO) services.

The acquisition in 2022 of Laponi, an innovative absenteeism management solution, enabled *Cegedim SRH* to expand its service offering with a digital platform accessible in SaaS mode that offers in-house and external employees the possibility of making replacements in real time.



700 000
users
of it HR portal

CRITICAL APPLICATION AND HEALTH DATA HOSTING

CEGEDIM.CLOUD - France and UK

Cegedim.cloud has extensive experience in managed services and hosting for healthcare professionals, pharmaceutical companies, insurers, and mutuals. It is also a specialist in the management of financial flows and digitized documents. To handle these strategic and sensitive activities, the Group's teams have developed specific expertise and technical infrastructures that meet some of the highest security standards and have obtained several certifications (French Health Data Hosting, ISO 27001, ISO 20000, ISAE3402, ISO 27017, and ISO 27018) and hosting in France.

Cegedim.cloud draws on these strengths to offer a complete range of sovereign cloud hosting and management services that meet the performance, safety, and accessibility standards required to run critical applications and process sensitive data.

IT SERVICES

CEGEDIM OUTSOURCING - France

Cegedim Outsourcing specializes in IT products and services for managing workspaces, security, and ITSM (Information Technology Service Management).

Cegedim Outsourcing serves businesses of all sizes through its two divisions:

- IT Digital Workspace and cybersecurity: dedicated technology solutions integration (centralized user management, hyperconvergence, unified collaboration), managed services, and technical assistance services.
- BPO-Customer Relations: digitalization, contact center, and back office services.

OFFSHORE AND NEARSHORE SERVICES

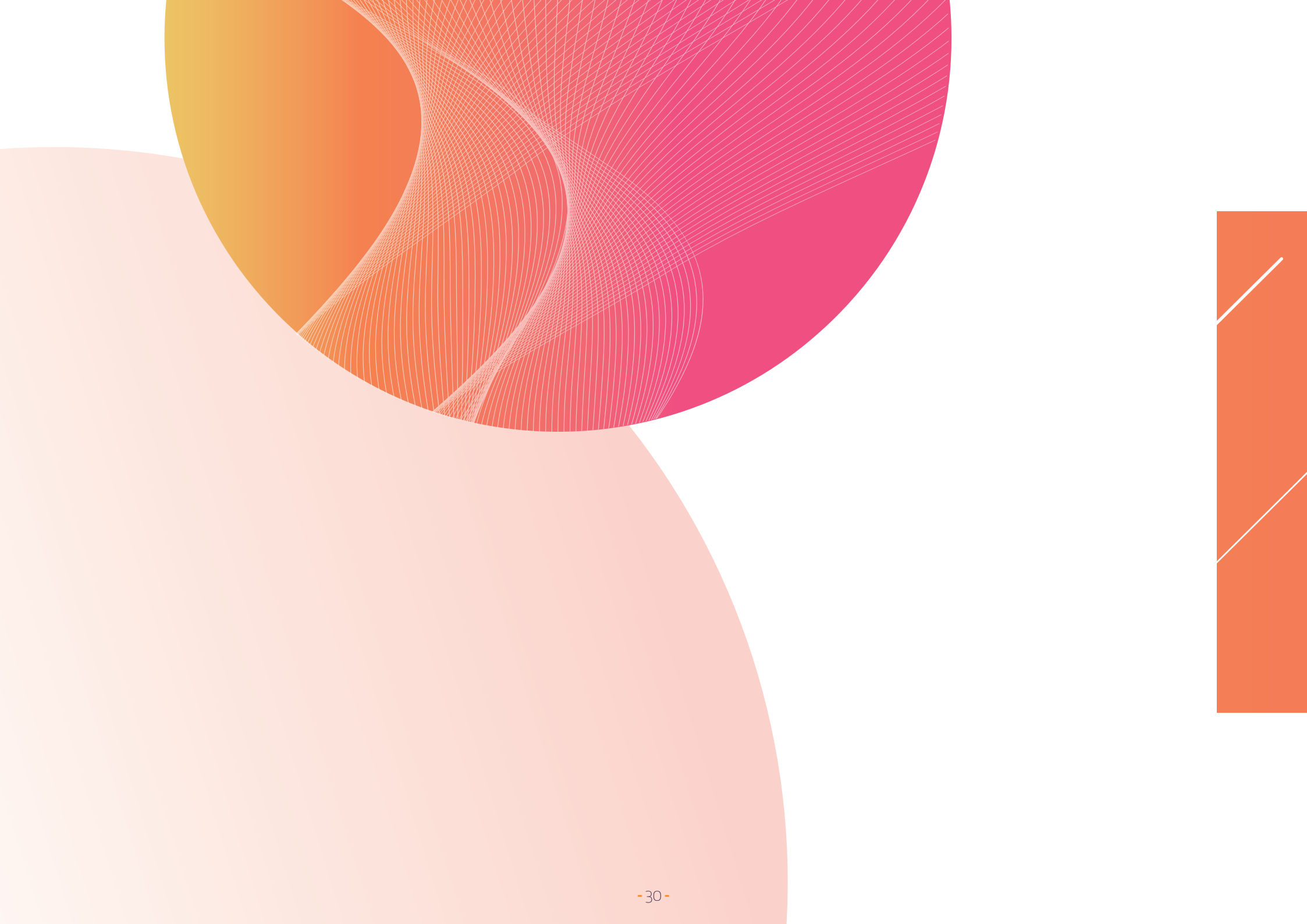
CEGEDIM SERVICE CENTER - Romania

Cegedim Service Center supplements the services offered by Cegedim Group's subsidiaries with a high value-added nearshore service for BPO, customer relationship management, and IT development.

CEGEDIM MAROC & CEGEDIM OUTSOURCING MAROC - Morocco

Cegedim Maroc and *Cegedim Outsourcing Maroc* supplement the services offered by Cegedim Group's subsidiaries with high value-added offshore services for BPO, R&D, customer support and customer relationship management.







HR
&
FINANCE

Cegedim, a Group with **Values**

This need for innovation, quality and investment for the future is the core of the Group's strategy for growth and is based on strongly-held values.

To mobilize
its human capital
to shore up
the company's
performance.

Cegedim's values
are founded
on a permanent quest
for **innovation and the
optimization** of product
and data quality to support
the "business" needs
of its customers' markets.



Innovation

Cegedim is dedicated to creating products using the most advanced technologies and to spurring its talented employees to develop innovative products and services.



Ethics

Respecting current regulations and acting ethically are integral to the development of the company and all of its individuals.



Customer satisfaction

Our company is highly nimble and quick to adapt to changes because of its efficient communication channels and rapid decision-making.



Synergy

The Group encourages the share of skills, experiences, knowledge, expertise and resources between its activities.



Personal and professional Development

Cegedim's management style is based on measuring individual and group performances, dynamic and personalized career management, an active training policy, and potential for mobility both in France and abroad.



Respect

Cegedim employees work in an atmosphere of kindness, mutual respect, equality and recognition, caring for each other and the environment.

Human Resources

Cegedim has been conducting an active HR policy for several years in order to develop individual and group skills according to the company's strategic projects, thus ensuring greater continuity of the company's in-house workforce.

OPPORTUNITIES FOR PROFESSIONAL ADVANCEMENT

The diverse nature of Cegedim's businesses and its international presence mean that the Group is able to offer employees development in terms of skills and individual experiences, such as the opportunity to take on new responsibilities.

The Group has been carrying out an active HR policy based on training and in-house mobility and considers professional advancement to be a lever for motivating its employees to succeed.

Joining Cegedim means seizing an opportunity to work in an advanced technological environment with rich and varied projects, while growing continuously.

LET'S GROW TOGETHER

In support of Cegedim's strategic plans, the company:

- hires several hundred new employees in France every year, and is doing more and more to increase employee diversity and make the workplace more accessible to the disabled;
- brings aboard a growing number of interns, young employees on trainee contracts and young researchers;
- recruits internationally through its presence in more than 10 countries.

6,500
employees
with 30%
abroad

Apply now and follow us on:
www.cegedim.com/carreers

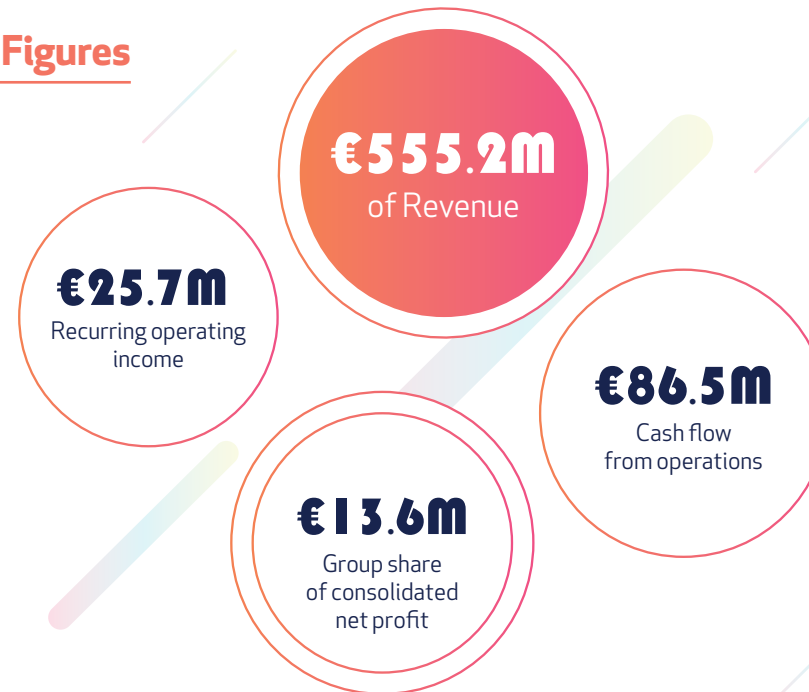
and on social networks



Financial Information

As of 12.31.2022

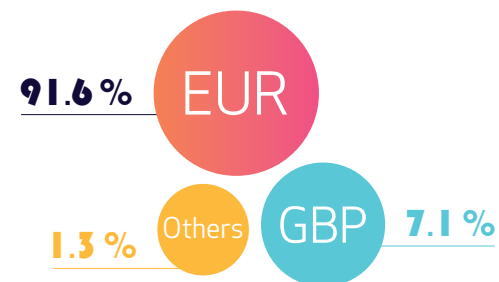
Key Figures



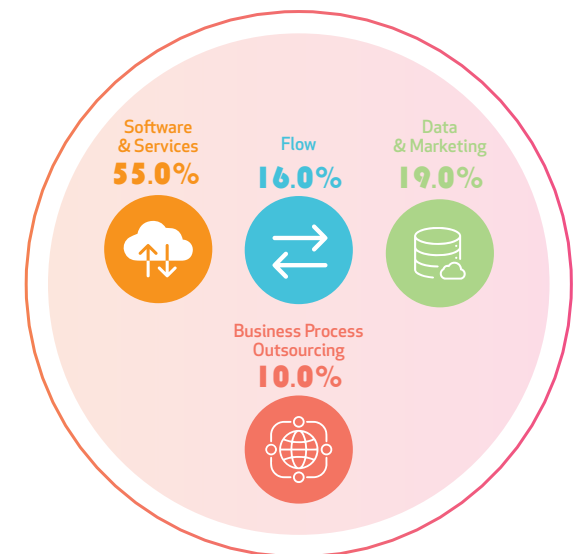
Clarity
Simplicity
Transparency

our financial
communication
objective

Revenue Breakdown



By currency



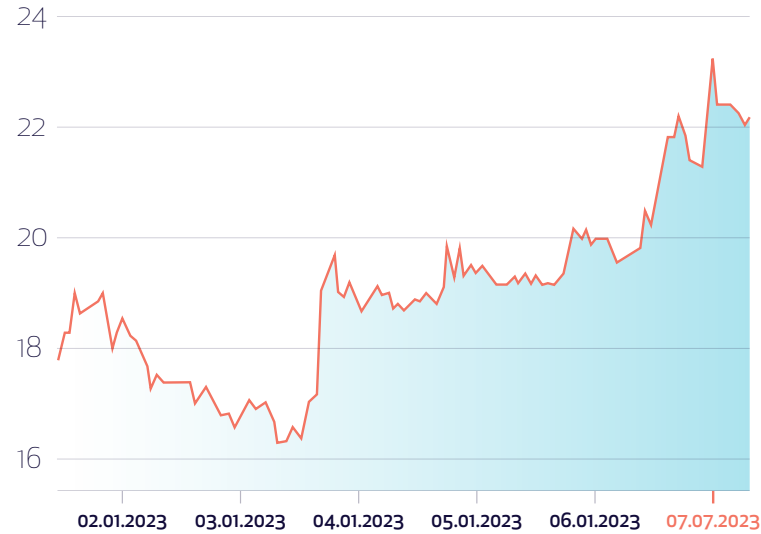
By operating division

Cegedim share

Cegedim has been listed in Paris since 1995.

ISIN	FR0000053506
Bloomberg Ticker	CGM
Reuters Ticker	CGDM.PA
Market	Euronext Paris

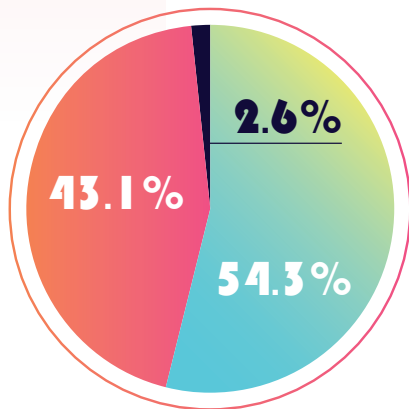
Cegedim share price performance



FCB

FREE FLOAT

CEGEDIM



Long-term shareholder support

As of 06.30.2023

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