

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
Solution 1: Data Insight					
12066-M0774	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$2,719.92	\$2,665.52	\$2,583.92	\$2,447.93
12066-M0599	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,468.76	\$1,439.38	\$1,395.32	\$1,321.88
12066-M0874	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,740.75	\$1,705.94	\$1,653.71	\$1,566.68
12066-M0824	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$2,175.94	\$2,132.42	\$2,067.14	\$1,958.35
12066-M0449	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,659.15	\$1,625.97	\$1,576.19	\$1,493.24
12066-M0474	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,577.55	\$1,546.00	\$1,498.67	\$1,419.80
12066-M0849	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$2,175.94	\$2,132.42	\$2,067.14	\$1,958.35
12066-M0499	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,550.35	\$1,519.34	\$1,472.83	\$1,395.32
12066-M0549	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,740.75	\$1,705.94	\$1,653.71	\$1,566.68

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12066-M0799	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$2,719.92	\$2,665.52	\$2,583.92	\$2,447.93
12592-M0949	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 250 GOV	\$41.41	\$40.58	\$39.34	\$37.27
12592-M1400	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 10001 to 20000 GOV	\$26.50	\$25.97	\$25.18	\$23.85
12592-M0974	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001 to 1500 GOV	\$39.33	\$38.54	\$37.36	\$35.40
12592-M1325	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1501 to 2500 GOV	\$36.03	\$35.31	\$34.23	\$32.43
12592-M1425	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 20001+ GOV	\$25.26	\$24.75	\$24.00	\$22.73
12592-M1350	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 2501 to 5000 GOV	\$33.13	\$32.47	\$31.47	\$29.82
12592-M0474	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$41.41	\$40.58	\$39.34	\$37.27
12592-M1375	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 5001 to 10000 GOV	\$27.75	\$27.20	\$26.36	\$24.98

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12592-M0499	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$40.58	\$39.77	\$38.55	\$36.52
14569-M0778	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 0 to 5 INITIAL 12MO GOV	\$1,619.91	\$1,587.51	\$1,538.91	\$1,457.92
14569-M0784	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 0 to 5 INITIAL 24MO GOV	\$3,239.82	\$3,175.02	\$3,077.83	\$2,915.84
14569-M0790	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 0 to 5 INITIAL 36MO GOV	\$4,859.73	\$4,762.54	\$4,616.74	\$4,373.76
14569-M0603	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1001+ INITIAL 12MO GOV	\$874.75	\$857.26	\$831.01	\$787.28
14569-M0609	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1001+ INITIAL 24MO GOV	\$1,749.50	\$1,714.51	\$1,662.03	\$1,574.55

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14569-M0615	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1001+ INITIAL 36MO GOV	\$2,624.25	\$2,571.77	\$2,493.04	\$2,361.83
14569-M0878	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 101 to 150 INITIAL 12MO GOV	\$1,036.74	\$1,016.01	\$984.90	\$933.07
14569-M0884	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 101 to 150 INITIAL 24MO GOV	\$2,073.48	\$2,032.01	\$1,969.81	\$1,866.13
14569-M0890	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 101 to 150 INITIAL 36MO GOV	\$3,110.23	\$3,048.03	\$2,954.72	\$2,799.21
14569-M0828	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 11 to 25 INITIAL 12MO GOV	\$1,295.93	\$1,270.01	\$1,231.13	\$1,166.34

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14569-M0834	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 11 to 25 INITIAL 24MO GOV	\$2,591.85	\$2,540.01	\$2,462.26	\$2,332.67
14569-M0840	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 11 to 25 INITIAL 36MO GOV	\$3,887.78	\$3,810.02	\$3,693.39	\$3,499.00
14569-M0453	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 151 to 250 INITIAL 12MO GOV	\$988.14	\$968.38	\$938.73	\$889.33
14569-M0459	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 151 to 250 INITIAL 24MO GOV	\$1,976.29	\$1,936.76	\$1,877.48	\$1,778.66
14569-M0465	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 151 to 250 INITIAL 36MO GOV	\$2,964.43	\$2,905.14	\$2,816.21	\$2,667.99

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14569-M0478	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 251 to 500 INITIAL 12MO GOV	\$939.55	\$920.76	\$892.57	\$845.60
14569-M0484	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 251 to 500 INITIAL 24MO GOV	\$1,879.09	\$1,841.51	\$1,785.14	\$1,691.18
14569-M0490	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 251 to 500 INITIAL 36MO GOV	\$2,818.64	\$2,762.27	\$2,677.71	\$2,536.78
14569-M0853	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 26 to 50 INITIAL 12MO GOV	\$1,295.93	\$1,270.01	\$1,231.13	\$1,166.34
14569-M0859	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 26 to 50 INITIAL 24MO GOV	\$2,591.85	\$2,540.01	\$2,462.26	\$2,332.67

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14569-M0865	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 26 to 50 INITIAL 36MO GOV	\$3,887.78	\$3,810.02	\$3,693.39	\$3,499.00
14569-M0503	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 501 to 1000 INITIAL 12MO GOV	\$923.35	\$904.88	\$877.18	\$831.02
14569-M0509	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 501 to 1000 INITIAL 24MO GOV	\$1,846.70	\$1,809.77	\$1,754.37	\$1,662.03
14569-M0515	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 501 to 1000 INITIAL 36MO GOV	\$2,770.04	\$2,714.64	\$2,631.54	\$2,493.04
14569-M0553	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 51 to 100 INITIAL 12MO GOV	\$1,036.74	\$1,016.01	\$984.90	\$933.07

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14569-M0559	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 51 to 100 INITIAL 24MO GOV	\$2,073.48	\$2,032.01	\$1,969.81	\$1,866.13
14569-M0565	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 51 to 100 INITIAL 36MO GOV	\$3,110.23	\$3,048.03	\$2,954.72	\$2,799.21
14569-M0803	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 6 to 10 INITIAL 12MO GOV	\$1,619.91	\$1,587.51	\$1,538.91	\$1,457.92
14569-M0809	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 6 to 10 INITIAL 24MO GOV	\$3,239.82	\$3,175.02	\$3,077.83	\$2,915.84
14569-M0815	DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 6 to 10 INITIAL 36MO GOV	\$4,859.73	\$4,762.54	\$4,616.74	\$4,373.76

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13126-M0953	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 0 to 250 INITIAL 12MO GOV	\$24.69	\$24.20	\$23.46	\$22.22
13126-M0959	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 0 to 250 INITIAL 24MO GOV	\$49.39	\$48.40	\$46.92	\$44.45
13126-M0965	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 0 to 250 INITIAL 36MO GOV	\$74.08	\$72.60	\$70.38	\$66.67
13126-M1404	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 10001 to 20000 INITIAL 12MO GOV	\$15.80	\$15.48	\$15.01	\$14.22
13126-M1410	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 10001 to 20000 INITIAL 24MO GOV	\$31.61	\$30.98	\$30.03	\$28.45

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13126-M1416	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 10001 to 20000 INITIAL 36MO GOV	\$47.41	\$46.46	\$45.04	\$42.67
13126-M0978	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1001 to 1500 INITIAL 12MO GOV	\$23.46	\$22.99	\$22.29	\$21.11
13126-M0984	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1001 to 1500 INITIAL 24MO GOV	\$46.92	\$45.98	\$44.57	\$42.23
13126-M0990	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1001 to 1500 INITIAL 36MO GOV	\$70.38	\$68.97	\$66.86	\$63.34
13126-M1329	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1501 to 2500 INITIAL 12MO GOV	\$21.48	\$21.05	\$20.41	\$19.33

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13126-M1335	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1501 to 2500 INITIAL 24MO GOV	\$42.97	\$42.11	\$40.82	\$38.67
13126-M1341	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 1501 to 2500 INITIAL 36MO GOV	\$64.45	\$63.16	\$61.23	\$58.01
13126-M1429	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 20001+ INITIAL 12MO GOV	\$15.07	\$14.77	\$14.32	\$13.56
13126-M1435	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 20001+ INITIAL 24MO GOV	\$30.13	\$29.53	\$28.62	\$27.12
13126-M1441	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 20001+ INITIAL 36MO GOV	\$45.20	\$44.30	\$42.94	\$40.68

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13126-M1354	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 2501 to 5000 INITIAL 12MO GOV	\$19.75	\$19.36	\$18.76	\$17.78
13126-M1360	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 2501 to 5000 INITIAL 24MO GOV	\$39.51	\$38.72	\$37.53	\$35.56
13126-M1366	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 2501 to 5000 INITIAL 36MO GOV	\$59.27	\$58.08	\$56.31	\$53.34
13126-M0478	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 251 to 500 INITIAL 12MO GOV	\$24.69	\$24.20	\$23.46	\$22.22
13126-M0484	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 251 to 500 INITIAL 24MO GOV	\$49.39	\$48.40	\$46.92	\$44.45

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13126-M0490	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 251 to 500 INITIAL 36MO GOV	\$74.08	\$72.60	\$70.38	\$66.67
13126-M1379	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 5001 to 10000 INITIAL 12MO GOV	\$16.54	\$16.21	\$15.71	\$14.89
13126-M1385	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 5001 to 10000 INITIAL 24MO GOV	\$33.09	\$32.43	\$31.44	\$29.78
13126-M1391	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 5001 to 10000 INITIAL 36MO GOV	\$49.63	\$48.64	\$47.15	\$44.67
13126-M0503	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 501 to 1000 INITIAL 12MO GOV	\$24.20	\$23.72	\$22.99	\$21.78

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13126-M0509	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 501 to 1000 INITIAL 24MO GOV	\$48.40	\$47.43	\$45.98	\$43.56
13126-M0515	DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE QTY 501 to 1000 INITIAL 36MO GOV	\$72.60	\$71.15	\$68.97	\$65.34
12066-M0774-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$713.90	\$699.62	\$678.21	\$642.51
12066-M0599-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$385.51	\$377.80	\$366.23	\$346.96
12066-M0874-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$456.90	\$447.76	\$434.06	\$411.21
12066-M0824-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$571.12	\$559.70	\$542.56	\$514.01
12066-M0449-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$435.48	\$426.77	\$413.71	\$391.93

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12066-M0474-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$414.06	\$405.78	\$393.36	\$372.65
12066-M0849-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$571.12	\$559.70	\$542.56	\$514.01
12066-M0499-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$406.92	\$398.78	\$386.57	\$366.23
12066-M0549-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$456.90	\$447.76	\$434.06	\$411.21
12066-M0799-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$713.90	\$699.62	\$678.21	\$642.51
12592-M0949-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 250 GOV	\$10.86	\$10.64	\$10.32	\$9.77
12592-M1400-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 10001 to 20000 GOV	\$6.95	\$6.81	\$6.60	\$6.26

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12592-M0974-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001 to 1500 GOV	\$10.32	\$10.11	\$9.80	\$9.29
12592-M1325-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1501 to 2500 GOV	\$9.45	\$9.26	\$8.98	\$8.51
12592-M1425-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 20001+ GOV	\$6.62	\$6.49	\$6.29	\$5.96
12592-M1350-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 2501 to 5000 GOV	\$8.69	\$8.52	\$8.26	\$7.82
12592-M0474-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$10.86	\$10.64	\$10.32	\$9.77
12592-M1375-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 5001 to 10000 GOV	\$7.27	\$7.12	\$6.91	\$6.54
12592-M0499-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$10.65	\$10.44	\$10.12	\$9.59

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12066-M0774-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$1,427.80	\$1,399.24	\$1,356.41	\$1,285.02
12066-M0599-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$771.01	\$755.59	\$732.46	\$693.91
12066-M0874-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$913.79	\$895.51	\$868.10	\$822.41
12066-M0824-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,142.24	\$1,119.40	\$1,085.13	\$1,028.02
12066-M0449-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$870.96	\$853.54	\$827.41	\$783.86
12066-M0474-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$828.13	\$811.57	\$786.72	\$745.32
12066-M0849-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,142.24	\$1,119.40	\$1,085.13	\$1,028.02

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12066-M0499-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$813.85	\$797.57	\$773.16	\$732.47
12066-M0549-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$913.79	\$895.51	\$868.10	\$822.41
12066-M0799-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,427.80	\$1,399.24	\$1,356.41	\$1,285.02
12592-M0949-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 250 GOV	\$21.74	\$21.31	\$20.65	\$19.57
12592-M1400-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 10001 to 20000 GOV	\$13.91	\$13.63	\$13.21	\$12.52
12592-M0974-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001 to 1500 GOV	\$20.65	\$20.24	\$19.62	\$18.59
12592-M1325-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1501 to 2500 GOV	\$18.91	\$18.53	\$17.96	\$17.02

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12592-M1425-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 20001+ GOV	\$13.26	\$12.99	\$12.60	\$11.93
12592-M1350-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 2501 to 5000 GOV	\$17.39	\$17.04	\$16.52	\$15.65
12592-M0474-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$21.74	\$21.31	\$20.65	\$19.57
12592-M1375-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 5001 to 10000 GOV	\$14.56	\$14.27	\$13.83	\$13.10
12592-M0499-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$21.30	\$20.87	\$20.24	\$19.17
12066-M0774-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$2,141.70	\$2,098.87	\$2,034.62	\$1,927.53
12066-M0599-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,156.52	\$1,133.39	\$1,098.69	\$1,040.87

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12066-M0874-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,370.69	\$1,343.28	\$1,302.16	\$1,233.62
12066-M0824-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,713.36	\$1,679.09	\$1,627.69	\$1,542.02
12066-M0449-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,306.44	\$1,280.31	\$1,241.12	\$1,175.80
12066-M0474-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,242.19	\$1,217.35	\$1,180.08	\$1,117.97
12066-M0849-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,713.36	\$1,679.09	\$1,627.69	\$1,542.02
12066-M0499-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,220.77	\$1,196.35	\$1,159.73	\$1,098.69
12066-M0549-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,370.69	\$1,343.28	\$1,302.16	\$1,233.62

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12066-M0799-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$2,141.70	\$2,098.87	\$2,034.62	\$1,927.53
12592-M0949-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 250 GOV	\$32.60	\$31.95	\$30.97	\$29.34
12592-M1400-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 10001 to 20000 GOV	\$20.86	\$20.44	\$19.82	\$18.77
12592-M0974-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001 to 1500 GOV	\$30.97	\$30.35	\$29.42	\$27.87
12592-M1325-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 1501 to 2500 GOV	\$28.36	\$27.79	\$26.94	\$25.52
12592-M1425-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 20001+ GOV	\$19.88	\$19.48	\$18.89	\$17.89
12592-M1350-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 2501 to 5000 GOV	\$26.08	\$25.56	\$24.78	\$23.47

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12592-M0474-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$32.60	\$31.95	\$30.97	\$29.34
12592-M1375-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 5001 to 10000 GOV	\$21.84	\$21.40	\$20.75	\$19.66
12592-M0499-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$31.95	\$31.31	\$30.35	\$28.76
12419-M3	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,742.45	\$1,707.60	\$1,655.33	\$1,568.21
11333-M3	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26.35	\$25.82	\$25.03	\$23.72
14570-M0010	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$1,034.94	\$1,014.24	\$983.19	\$931.45
14570-M0022	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$2,069.88	\$2,028.48	\$1,966.39	\$1,862.89

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14570-M0034	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$3,104.83	\$3,042.73	\$2,949.59	\$2,794.35
14050-M0010	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$15.72	\$15.41	\$14.93	\$14.15
14050-M0022	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$31.44	\$30.81	\$29.87	\$28.30
14050-M0034	DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$47.17	\$46.23	\$44.81	\$42.45
12419-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$457.34	\$448.19	\$434.47	\$411.61
11333-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6.92	\$6.78	\$6.57	\$6.23

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12419-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$914.69	\$896.40	\$868.96	\$823.22
11333-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13.83	\$13.55	\$13.14	\$12.45
12419-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,372.03	\$1,344.59	\$1,303.43	\$1,234.83
11333-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR DATA INSIGHT SELF SERVICE PORTAL ADDON XPLAT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20.75	\$20.34	\$19.71	\$18.68

Solution 2: eDiscovery

15090-M3	EDISCOVERY PLATFORM AUDIO SEARCH 1000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$37,825.00	\$37,068.50	\$35,933.75	\$34,042.50
13519-M0010	EDISCOVERY PLATFORM AUDIO SEARCH 1000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$22,500.00	\$22,050.00	\$21,375.00	\$20,250.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13519-M0022	EDISCOVERY PLATFORM AUDIO SEARCH 1000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$45,000.00	\$44,100.00	\$42,750.00	\$40,500.00
13519-M0034	EDISCOVERY PLATFORM AUDIO SEARCH 1000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$67,500.00	\$66,150.00	\$64,125.00	\$60,750.00
15090-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 1000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,927.95	\$9,729.39	\$9,431.55	\$8,935.16
15090-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 1000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$19,855.90	\$19,458.78	\$18,863.11	\$17,870.31
15090-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 1000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$29,783.85	\$29,188.17	\$28,294.66	\$26,805.47
12970-M3	EDISCOVERY PLATFORM AUDIO SEARCH 5000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$135,575.00	\$132,863.50	\$128,796.25	\$122,017.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12427-M0010	EDISCOVERY PLATFORM AUDIO SEARCH 5000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$81,000.00	\$79,380.00	\$76,950.00	\$72,900.00
12427-M0022	EDISCOVERY PLATFORM AUDIO SEARCH 5000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$162,000.00	\$158,760.00	\$153,900.00	\$145,800.00
12427-M0034	EDISCOVERY PLATFORM AUDIO SEARCH 5000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$243,000.00	\$238,140.00	\$230,850.00	\$218,700.00
12970-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 5000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$35,584.45	\$34,872.76	\$33,805.23	\$32,026.01
12970-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 5000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$71,168.90	\$69,745.52	\$67,610.46	\$64,052.01
12970-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 5000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$106,753.35	\$104,618.28	\$101,415.68	\$96,078.02

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15092-M3	EDISCOVERY PLATFORM AUDIO SEARCH 10000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$203,150.00	\$199,087.00	\$192,992.50	\$182,835.00
13662-M0010	EDISCOVERY PLATFORM AUDIO SEARCH 10000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$121,050.00	\$118,629.00	\$114,997.50	\$108,945.00
13662-M0022	EDISCOVERY PLATFORM AUDIO SEARCH 10000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$242,100.00	\$237,258.00	\$229,995.00	\$217,890.00
13662-M0034	EDISCOVERY PLATFORM AUDIO SEARCH 10000 AUDIO HOUR ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$363,150.00	\$355,887.00	\$344,992.50	\$326,835.00
15092-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 10000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$53,320.90	\$52,254.48	\$50,654.86	\$47,988.81
15092-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 10000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$106,641.80	\$104,508.96	\$101,309.71	\$95,977.62

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15092-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM AUDIO SEARCH 10000 AUDIO HOUR ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$159,962.70	\$156,763.45	\$151,964.57	\$143,966.43
12313-M3	EDISCOVERY PLATFORM ID COLLECT 250 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$28,050.00	\$27,489.00	\$26,647.50	\$25,245.00
12313-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 250 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7,362.30	\$7,215.05	\$6,994.19	\$6,626.07
12313-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 250 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$14,724.60	\$14,430.11	\$13,988.37	\$13,252.14
12313-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 250 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$22,086.90	\$21,645.16	\$20,982.56	\$19,878.21
13405-M3	EDISCOVERY PLATFORM ID COLLECT 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$113,050.00	\$110,789.00	\$107,397.50	\$101,745.00
13405-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$29,672.30	\$29,078.85	\$28,188.69	\$26,705.07

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13405-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$59,344.60	\$58,157.71	\$56,377.37	\$53,410.14
13405-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$89,016.90	\$87,236.56	\$84,566.06	\$80,115.21
11879-M3	EDISCOVERY PLATFORM ID COLLECT 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$282,200.00	\$276,556.00	\$268,090.00	\$253,980.00
11879-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$74,069.20	\$72,587.82	\$70,365.74	\$66,662.28
11879-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$148,138.40	\$145,175.63	\$140,731.48	\$133,324.56
11879-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$222,207.60	\$217,763.45	\$211,097.22	\$199,986.84
11878-M3	EDISCOVERY PLATFORM ID COLLECT 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$376,550.00	\$369,019.00	\$357,722.50	\$338,895.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12448-M0010	EDISCOVERY PLATFORM ID COLLECT 1 LI USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$119,700.00	\$117,306.00	\$113,715.00	\$107,730.00
12448-M0022	EDISCOVERY PLATFORM ID COLLECT 1 LI USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$239,400.00	\$234,612.00	\$227,430.00	\$215,460.00
12448-M0034	EDISCOVERY PLATFORM ID COLLECT 1 LI USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$359,100.00	\$351,918.00	\$341,145.00	\$323,190.00
11878-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$98,833.30	\$96,856.63	\$93,891.64	\$88,949.97
11878-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$197,666.60	\$193,713.27	\$187,783.27	\$177,899.94
11878-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$296,499.90	\$290,569.90	\$281,674.91	\$266,849.91
15094-M3	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT DOC CONTENT SERVER 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26,350.00	\$25,823.00	\$25,032.50	\$23,715.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14054-M0010	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT DOC CONTENT SERVER 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$16,200.00	\$15,876.00	\$15,390.00	\$14,580.00
14054-M0022	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT DOC CONTENT SERVER 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$32,400.00	\$31,752.00	\$30,780.00	\$29,160.00
14054-M0034	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT DOC CONTENT SERVER 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$48,600.00	\$47,628.00	\$46,170.00	\$43,740.00
15094-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT DOC CONTENT SERVER 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,916.10	\$6,777.78	\$6,570.30	\$6,224.49
15094-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT DOC CONTENT SERVER 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,832.20	\$13,555.56	\$13,140.59	\$12,448.98

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15094-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT DOC CONTENT SERVER 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,748.30	\$20,333.33	\$19,710.89	\$18,673.47
11870-M3	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT FILENET 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26,350.00	\$25,823.00	\$25,032.50	\$23,715.00
12969-M0010	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT FILENET 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$16,200.00	\$15,876.00	\$15,390.00	\$14,580.00
12969-M0022	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT FILENET 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$32,400.00	\$31,752.00	\$30,780.00	\$29,160.00
12969-M0034	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT FILENET 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$48,600.00	\$47,628.00	\$46,170.00	\$43,740.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11870-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT FILENET 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,916.10	\$6,777.78	\$6,570.30	\$6,224.49
11870-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT FILENET 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,832.20	\$13,555.56	\$13,140.59	\$12,448.98
11870-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT FILENET 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,748.30	\$20,333.33	\$19,710.89	\$18,673.47
12845-M3	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT LIVELINK 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26,350.00	\$25,823.00	\$25,032.50	\$23,715.00
11872-M0010	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT LIVELINK 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$16,200.00	\$15,876.00	\$15,390.00	\$14,580.00
11872-M0022	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT LIVELINK 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$32,400.00	\$31,752.00	\$30,780.00	\$29,160.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11872-M0034	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT LIVELINK 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$48,600.00	\$47,628.00	\$46,170.00	\$43,740.00
12845-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT LIVELINK 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,916.10	\$6,777.78	\$6,570.30	\$6,224.49
12845-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT LIVELINK 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,832.20	\$13,555.56	\$13,140.59	\$12,448.98
12845-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT LIVELINK 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,748.30	\$20,333.33	\$19,710.89	\$18,673.47
15098-M3	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT SHAREPOINT 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26,350.00	\$25,823.00	\$25,032.50	\$23,715.00
12069-M0010	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT SHAREPOINT 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$16,200.00	\$15,876.00	\$15,390.00	\$14,580.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12069-M0022	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT SHAREPOINT 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$32,400.00	\$31,752.00	\$30,780.00	\$29,160.00
12069-M0034	EDISCOVERY PLATFORM ID COLLECT ECM CONNECT SHAREPOINT 1 SERVER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$48,600.00	\$47,628.00	\$46,170.00	\$43,740.00
15098-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT SHAREPOINT 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,916.10	\$6,777.78	\$6,570.30	\$6,224.49
15098-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT SHAREPOINT 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,832.20	\$13,555.56	\$13,140.59	\$12,448.98
15098-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT ECM CONNECT SHAREPOINT 1 SERVER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,748.30	\$20,333.33	\$19,710.89	\$18,673.47

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13953-M3	EDISCOVERY PLATFORM ID COLLECT FOR EV 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$14.68	\$14.39	\$13.95	\$13.21
13953-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT FOR EV 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3.85	\$3.77	\$3.66	\$3.47
13953-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT FOR EV 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7.70	\$7.55	\$7.32	\$6.93
13953-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT FOR EV 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$11.56	\$11.33	\$10.98	\$10.40
14471-M3	EDISCOVERY PLATFORM ID COLLECT FOR EV DISCOVERY COLLECTOR 50 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$10,200.00	\$9,996.00	\$9,690.00	\$9,180.00
14471-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT FOR EV DISCOVERY COLLECTOR 50 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,677.20	\$2,623.66	\$2,543.34	\$2,409.48

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14471-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT FOR EV DISCOVERY COLLECTOR 50 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5,354.40	\$5,247.31	\$5,086.68	\$4,818.96
14471-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM ID COLLECT FOR EV DISCOVERY COLLECTOR 50 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8,031.60	\$7,870.97	\$7,630.02	\$7,228.44
11880-M3	EDISCOVERY PLATFORM LEGAL HOLD 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$22,525.00	\$22,074.50	\$21,398.75	\$20,272.50
19803-M0010	EDISCOVERY PLATFORM LEGAL HOLD 1500 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$12,665.00	\$12,411.70	\$12,031.75	\$11,398.50
19803-M0022	EDISCOVERY PLATFORM LEGAL HOLD 1500 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$25,330.00	\$24,823.40	\$24,063.50	\$22,797.00
19803-M0034	EDISCOVERY PLATFORM LEGAL HOLD 1500 USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$37,995.00	\$37,235.10	\$36,095.25	\$34,195.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11880-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5,912.15	\$5,793.91	\$5,616.54	\$5,320.94
11880-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$11,824.30	\$11,587.81	\$11,233.09	\$10,641.87
11880-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 1500 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$17,736.45	\$17,381.72	\$16,849.63	\$15,962.81
14059-M3	EDISCOVERY PLATFORM LEGAL HOLD 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$37,825.00	\$37,068.50	\$35,933.75	\$34,042.50
14059-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,927.95	\$9,729.39	\$9,431.55	\$8,935.16
14059-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$19,855.90	\$19,458.78	\$18,863.11	\$17,870.31
14059-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 5000 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$29,783.85	\$29,188.17	\$28,294.66	\$26,805.47
12974-M3	EDISCOVERY PLATFORM LEGAL HOLD 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$150,450.00	\$147,441.00	\$142,927.50	\$135,405.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10939-M0010	EDISCOVERY PLATFORM LEGAL HOLD 1 LI USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$90,000.00	\$88,200.00	\$85,500.00	\$81,000.00
10939-M0022	EDISCOVERY PLATFORM LEGAL HOLD 1 LI USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$180,000.00	\$176,400.00	\$171,000.00	\$162,000.00
10939-M0034	EDISCOVERY PLATFORM LEGAL HOLD 1 LI USER ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$270,000.00	\$264,600.00	\$256,500.00	\$243,000.00
12974-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$39,488.70	\$38,698.93	\$37,514.27	\$35,539.83
12974-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$78,977.40	\$77,397.85	\$75,028.53	\$71,079.66
12974-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM LEGAL HOLD 1 LI USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$118,466.10	\$116,096.78	\$112,542.80	\$106,619.49
13936-M3	EDISCOVERY PLATFORM PPA 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$433,075.00	\$424,413.50	\$411,421.25	\$389,767.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13936-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$113,669.45	\$111,396.06	\$107,985.98	\$102,302.51
13936-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$227,338.90	\$222,792.12	\$215,971.96	\$204,605.01
13936-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$341,008.35	\$334,188.18	\$323,957.93	\$306,907.52
12314-M3	EDISCOVERY PLATFORM PPA 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$648,125.00	\$635,162.50	\$615,718.75	\$583,312.50
12314-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$170,113.75	\$166,711.48	\$161,608.06	\$153,102.38
12314-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$340,227.50	\$333,422.95	\$323,216.13	\$306,204.75
12314-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$510,341.25	\$500,134.43	\$484,824.19	\$459,307.13
13665-M3	EDISCOVERY PLATFORM PPA 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$58,650.00	\$57,477.00	\$55,717.50	\$52,785.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13665-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$15,393.90	\$15,086.02	\$14,624.21	\$13,854.51
13665-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$30,787.80	\$30,172.04	\$29,248.41	\$27,709.02
13665-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPA 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$46,181.70	\$45,258.07	\$43,872.62	\$41,563.53
17534-M3	EDISCOVERY PLATFORM PPAR 1 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$565.25	\$553.95	\$536.99	\$508.73
13937-M3	EDISCOVERY PLATFORM PPAR 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$372,725.00	\$365,270.50	\$354,088.75	\$335,452.50
17538-M0010	EDISCOVERY PLATFORM PPAR 1 GB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$314.50	\$308.21	\$298.78	\$283.05
17538-M0022	EDISCOVERY PLATFORM PPAR 1 GB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$629.00	\$616.42	\$597.55	\$566.10

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
17538-M0034	EDISCOVERY PLATFORM PPAR 1 GB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$943.50	\$924.63	\$896.33	\$849.15
17534-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 1 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$152.19	\$149.15	\$144.58	\$136.97
13937-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$97,829.35	\$95,872.76	\$92,937.88	\$88,046.42
17534-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 1 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$304.37	\$298.28	\$289.15	\$273.93
13937-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$195,658.70	\$191,745.53	\$185,875.77	\$176,092.83
17534-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 1 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$456.56	\$447.43	\$433.73	\$410.90
13937-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$293,488.05	\$287,618.29	\$278,813.65	\$264,139.25

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13408-M3	EDISCOVERY PLATFORM PPAR 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$557,175.00	\$546,031.50	\$529,316.25	\$501,457.50
13408-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$146,242.05	\$143,317.21	\$138,929.95	\$131,617.85
13408-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$292,484.10	\$286,634.42	\$277,859.90	\$263,235.69
13408-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$438,726.15	\$429,951.63	\$416,789.84	\$394,853.54
13666-M3	EDISCOVERY PLATFORM PPAR 5 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,317,500.00	\$1,291,150.00	\$1,251,625.00	\$1,185,750.00
13666-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 5 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$345,805.00	\$338,888.90	\$328,514.75	\$311,224.50
13666-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 5 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$691,610.00	\$677,777.80	\$657,029.50	\$622,449.00
13666-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 5 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,037,415.00	\$1,016,666.70	\$985,544.25	\$933,673.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13928-M3	EDISCOVERY PLATFORM PPAR 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$56,525.00	\$55,394.50	\$53,698.75	\$50,872.50
14751-M0010	EDISCOVERY PLATFORM PPAR 100 GB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$33,300.00	\$32,634.00	\$31,635.00	\$29,970.00
14751-M0022	EDISCOVERY PLATFORM PPAR 100 GB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$66,600.00	\$65,268.00	\$63,270.00	\$59,940.00
14751-M0034	EDISCOVERY PLATFORM PPAR 100 GB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$99,900.00	\$97,902.00	\$94,905.00	\$89,910.00
13928-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$14,836.15	\$14,539.43	\$14,094.34	\$13,352.54
13928-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$29,672.30	\$29,078.85	\$28,188.69	\$26,705.07
13928-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$44,508.45	\$43,618.28	\$42,283.03	\$40,057.61

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11335-M0010	EDISCOVERY PLATFORM PPAR AND ID COLLECT STARTER KIT 1 MULTI METER ONPREMISE STANDARD MULTI LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$69,525.75	\$68,135.24	\$66,049.46	\$62,573.18
11335-M0022	EDISCOVERY PLATFORM PPAR AND ID COLLECT STARTER KIT 1 MULTI METER ONPREMISE STANDARD MULTI LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$82,526.50	\$80,875.97	\$78,400.18	\$74,273.85
11335-M0034	EDISCOVERY PLATFORM PPAR AND ID COLLECT STARTER KIT 1 MULTI METER ONPREMISE STANDARD MULTI LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$95,527.25	\$93,616.71	\$90,750.89	\$85,974.53
11233-M3	EDISCOVERY PLATFORM PPAR SINGLE USE 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$27,625.00	\$27,072.50	\$26,243.75	\$24,862.50
11233-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR SINGLE USE 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7,250.75	\$7,105.74	\$6,888.21	\$6,525.68
11233-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR SINGLE USE 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$14,501.50	\$14,211.47	\$13,776.43	\$13,051.35

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11233-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM PPAR SINGLE USE 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$21,752.25	\$21,317.21	\$20,664.64	\$19,577.03
13404-M3	EDISCOVERY PLATFORM REVIEW 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$90,100.00	\$88,298.00	\$85,595.00	\$81,090.00
13404-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$23,648.60	\$23,175.63	\$22,466.17	\$21,283.74
13404-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$47,297.20	\$46,351.26	\$44,932.34	\$42,567.48
13404-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 1 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$70,945.80	\$69,526.88	\$67,398.51	\$63,851.22
13660-M3	EDISCOVERY PLATFORM REVIEW 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$135,150.00	\$132,447.00	\$128,392.50	\$121,635.00
13660-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$35,472.90	\$34,763.44	\$33,699.26	\$31,925.61
13660-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$70,945.80	\$69,526.88	\$67,398.51	\$63,851.22

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13660-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 2 TB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$106,418.70	\$104,290.33	\$101,097.77	\$95,776.83
14470-M3	EDISCOVERY PLATFORM REVIEW 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$12,325.00	\$12,078.50	\$11,708.75	\$11,092.50
14470-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,234.95	\$3,170.25	\$3,073.20	\$2,911.46
14470-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,469.90	\$6,340.50	\$6,146.41	\$5,822.91
14470-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR EDISCOVERY PLATFORM REVIEW 100 GB ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,704.85	\$9,510.75	\$9,219.61	\$8,734.37
12971-M0010	EDISCOVERY PLATFORM STARTER KIT SUITE 1 MULTI METER ONPREMISE STANDARD MULTI LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$92,526.75	\$90,676.22	\$87,900.41	\$83,274.08
12971-M0022	EDISCOVERY PLATFORM STARTER KIT SUITE 1 MULTI METER ONPREMISE STANDARD MULTI LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$109,828.50	\$107,631.93	\$104,337.08	\$98,845.65

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12971-M0034	EDISCOVERY PLATFORM STARTER KIT SUITE 1 MULTI METER ONPREMISE STANDARD MULTI LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$127,130.25	\$124,587.65	\$120,773.74	\$114,417.23

Solution 3: InfoScale

12021-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,337.50	\$2,290.75	\$2,220.63	\$2,103.75
12021-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$613.53	\$601.26	\$582.85	\$552.18
12021-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,227.05	\$1,202.51	\$1,165.70	\$1,104.35
12021-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,840.58	\$1,803.77	\$1,748.55	\$1,656.52
12497-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,972.50	\$4,873.05	\$4,723.88	\$4,475.25

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12497-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,305.14	\$1,279.04	\$1,239.88	\$1,174.63
12497-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,610.27	\$2,558.06	\$2,479.76	\$2,349.24
12497-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,915.41	\$3,837.10	\$3,719.64	\$3,523.87
12552-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8,670.00	\$8,496.60	\$8,236.50	\$7,803.00
12552-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,275.62	\$2,230.11	\$2,161.84	\$2,048.06
12552-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,551.24	\$4,460.22	\$4,323.68	\$4,096.12

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12552-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,826.86	\$6,690.32	\$6,485.52	\$6,144.17
13035-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,600.00	\$13,328.00	\$12,920.00	\$12,240.00
13035-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,569.60	\$3,498.21	\$3,391.12	\$3,212.64
13035-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7,139.20	\$6,996.42	\$6,782.24	\$6,425.28
13035-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$10,708.80	\$10,494.62	\$10,173.36	\$9,637.92
15199-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,400.00	\$19,992.00	\$19,380.00	\$18,360.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15199-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5,354.40	\$5,247.31	\$5,086.68	\$4,818.96
15199-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$10,708.80	\$10,494.62	\$10,173.36	\$9,637.92
15199-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16,063.20	\$15,741.94	\$15,260.04	\$14,456.88
15155-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$31,025.00	\$30,404.50	\$29,473.75	\$27,922.50
15155-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8,143.15	\$7,980.29	\$7,735.99	\$7,328.84
15155-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16,286.30	\$15,960.57	\$15,471.99	\$14,657.67

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15155-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$24,429.45	\$23,940.86	\$23,207.98	\$21,986.51
13635-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$35,275.00	\$34,569.50	\$33,511.25	\$31,747.50
13635-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,258.65	\$9,073.48	\$8,795.72	\$8,332.79
13635-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$18,517.30	\$18,146.95	\$17,591.44	\$16,665.57
13635-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$27,775.95	\$27,220.43	\$26,387.15	\$24,998.36
13014-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$45,900.00	\$44,982.00	\$43,605.00	\$41,310.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13014-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$12,047.40	\$11,806.45	\$11,445.03	\$10,842.66
13014-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$24,094.80	\$23,612.90	\$22,890.06	\$21,685.32
13014-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$36,142.20	\$35,419.36	\$34,335.09	\$32,527.98
12501-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$64,175.00	\$62,891.50	\$60,966.25	\$57,757.50
12501-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16,844.05	\$16,507.17	\$16,001.85	\$15,159.65
12501-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$33,688.10	\$33,014.34	\$32,003.70	\$30,319.29

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12501-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$50,532.15	\$49,521.51	\$48,005.54	\$45,478.94
14100-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$97,750.00	\$95,795.00	\$92,862.50	\$87,975.00
14100-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$25,656.50	\$25,143.37	\$24,373.68	\$23,090.85
14100-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$51,313.00	\$50,286.74	\$48,747.35	\$46,181.70
14100-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$76,969.50	\$75,430.11	\$73,121.03	\$69,272.55
13031-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$102,425.00	\$100,376.50	\$97,303.75	\$92,182.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13031-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26,883.55	\$26,345.88	\$25,539.37	\$24,195.20
13031-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$53,767.10	\$52,691.76	\$51,078.75	\$48,390.39
13031-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$80,650.65	\$79,037.64	\$76,618.12	\$72,585.59
11398-M3	INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$171,700.00	\$168,266.00	\$163,115.00	\$154,530.00
11398-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$45,066.20	\$44,164.88	\$42,812.89	\$40,559.58
11398-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$90,132.40	\$88,329.75	\$85,625.78	\$81,119.16

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11398-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$135,198.60	\$132,494.63	\$128,438.67	\$121,678.74
11375-M3	INFOSCALE AVAILABILITY LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$425.00	\$416.50	\$403.75	\$382.50
13562-M0010	INFOSCALE AVAILABILITY LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$297.00	\$291.06	\$282.15	\$267.30
13562-M0022	INFOSCALE AVAILABILITY LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$534.60	\$523.91	\$507.87	\$481.14
13562-M0034	INFOSCALE AVAILABILITY LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$757.35	\$742.20	\$719.48	\$681.62
11375-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$111.55	\$109.32	\$105.97	\$100.40

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11375-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$223.10	\$218.64	\$211.95	\$200.79
11375-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$334.65	\$327.96	\$317.92	\$301.19
14641-M3	INFOSCALE AVAILABILITY UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,210.00	\$2,165.80	\$2,099.50	\$1,989.00
14641-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$580.06	\$568.46	\$551.06	\$522.05
14641-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,160.12	\$1,136.92	\$1,102.11	\$1,044.11
14641-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,740.18	\$1,705.38	\$1,653.17	\$1,566.16
14614-M3	INFOSCALE AVAILABILITY WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$425.00	\$416.50	\$403.75	\$382.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14098-M0010	INFOSCALE AVAILABILITY WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$297.00	\$291.06	\$282.15	\$267.30
14098-M0022	INFOSCALE AVAILABILITY WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$534.60	\$523.91	\$507.87	\$481.14
14098-M0034	INFOSCALE AVAILABILITY WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$757.35	\$742.20	\$719.48	\$681.62
14614-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE AVAILABILITY WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$111.55	\$109.32	\$105.97	\$100.40
14614-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE AVAILABILITY WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$223.10	\$218.64	\$211.95	\$200.79
14614-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE AVAILABILITY WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$334.65	\$327.96	\$317.92	\$301.19
18374-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 1 BUNDLE INITIAL 12MO GOV	\$895.50	\$877.59	\$850.73	\$805.95

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
18375-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 2 BUNDLE INITIAL 12MO GOV	\$4,975.00	\$4,875.50	\$4,726.25	\$4,477.50
18376-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 3 BUNDLE INITIAL 12MO GOV	\$24,875.00	\$24,377.50	\$23,631.25	\$22,387.50
18377-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 4 BUNDLE INITIAL 12MO GOV	\$124,375.00	\$121,887.50	\$118,156.25	\$111,937.50
11947-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,675.00	\$4,581.50	\$4,441.25	\$4,207.50
11947-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$2,641.38	\$2,588.55	\$2,509.31	\$2,377.24
11947-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$4,151.40	\$4,068.37	\$3,943.83	\$3,736.26
11947-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$2,314.13	\$2,267.85	\$2,198.42	\$2,082.72
11947-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,227.05	\$1,202.51	\$1,165.70	\$1,104.35

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11947-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,454.10	\$2,405.02	\$2,331.40	\$2,208.69
11947-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,681.15	\$3,607.53	\$3,497.09	\$3,313.04
14696-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,775.00	\$9,579.50	\$9,286.25	\$8,797.50
14696-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$5,522.88	\$5,412.42	\$5,246.74	\$4,970.59
14696-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$8,680.20	\$8,506.60	\$8,246.19	\$7,812.18
14696-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$4,838.63	\$4,741.86	\$4,596.70	\$4,354.77

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14696-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,565.65	\$2,514.34	\$2,437.37	\$2,309.09
14696-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5,131.30	\$5,028.67	\$4,874.74	\$4,618.17
14696-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7,696.95	\$7,543.01	\$7,312.10	\$6,927.26
15157-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16,575.00	\$16,243.50	\$15,746.25	\$14,917.50
15157-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$9,364.88	\$9,177.58	\$8,896.64	\$8,428.39
15157-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$14,718.60	\$14,424.23	\$13,982.67	\$13,246.74

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15157-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$8,204.63	\$8,040.54	\$7,794.40	\$7,384.17
15157-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,350.45	\$4,263.44	\$4,132.93	\$3,915.41
15157-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8,700.90	\$8,526.88	\$8,265.86	\$7,830.81
15157-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,051.35	\$12,790.32	\$12,398.78	\$11,746.22
14694-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26,350.00	\$25,823.00	\$25,032.50	\$23,715.00
14694-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$14,887.75	\$14,590.00	\$14,143.36	\$13,398.98

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14694-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$23,398.80	\$22,930.82	\$22,228.86	\$21,058.92
14694-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$13,043.25	\$12,782.39	\$12,391.09	\$11,738.93
14694-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,916.10	\$6,777.78	\$6,570.30	\$6,224.49
14694-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,832.20	\$13,555.56	\$13,140.59	\$12,448.98
14694-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,748.30	\$20,333.33	\$19,710.89	\$18,673.47
14164-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$39,950.00	\$39,151.00	\$37,952.50	\$35,955.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14164-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$22,571.75	\$22,120.32	\$21,443.16	\$20,314.58
14164-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$35,475.60	\$34,766.09	\$33,701.82	\$31,928.04
14164-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$19,775.25	\$19,379.75	\$18,786.49	\$17,797.73
14164-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$10,485.70	\$10,275.99	\$9,961.42	\$9,437.13
14164-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,971.40	\$20,551.97	\$19,922.83	\$18,874.26
14164-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$31,457.10	\$30,827.96	\$29,884.25	\$28,311.39

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11383-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$60,775.00	\$59,559.50	\$57,736.25	\$54,697.50
11383-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$34,337.88	\$33,651.12	\$32,620.99	\$30,904.09
11383-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$53,968.20	\$52,888.84	\$51,269.79	\$48,571.38
11383-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$30,083.63	\$29,481.96	\$28,579.45	\$27,075.27
11383-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$15,951.65	\$15,632.62	\$15,154.07	\$14,356.49
11383-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$31,903.30	\$31,265.23	\$30,308.14	\$28,712.97

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11383-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$47,854.95	\$46,897.85	\$45,462.20	\$43,069.46
14182-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$68,850.00	\$67,473.00	\$65,407.50	\$61,965.00
14182-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$38,900.25	\$38,122.25	\$36,955.24	\$35,010.23
14182-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$61,138.80	\$59,916.02	\$58,081.86	\$55,024.92
14182-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$34,080.75	\$33,399.14	\$32,376.71	\$30,672.68
14182-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$18,071.10	\$17,709.68	\$17,167.55	\$16,263.99

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14182-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$36,142.20	\$35,419.36	\$34,335.09	\$32,527.98
14182-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$54,213.30	\$53,129.03	\$51,502.64	\$48,791.97
15196-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$89,675.00	\$87,881.50	\$85,191.25	\$80,707.50
15196-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$50,666.38	\$49,653.05	\$48,133.06	\$45,599.74
15196-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$79,631.40	\$78,038.77	\$75,649.83	\$71,668.26
15196-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$44,389.13	\$43,501.35	\$42,169.67	\$39,950.22

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15196-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$23,537.05	\$23,066.31	\$22,360.20	\$21,183.35
15196-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$47,074.10	\$46,132.62	\$44,720.40	\$42,366.69
15196-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$70,611.15	\$69,198.93	\$67,080.59	\$63,550.04
15176-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$124,950.00	\$122,451.00	\$118,702.50	\$112,455.00
15176-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$70,596.75	\$69,184.82	\$67,066.91	\$63,537.08
15176-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$110,955.60	\$108,736.49	\$105,407.82	\$99,860.04

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15176-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$61,850.25	\$60,613.25	\$58,757.74	\$55,665.23
15176-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$32,795.70	\$32,139.79	\$31,155.92	\$29,516.13
15176-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$65,591.40	\$64,279.57	\$62,311.83	\$59,032.26
15176-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$98,387.10	\$96,419.36	\$93,467.75	\$88,548.39
12490-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$190,400.00	\$186,592.00	\$180,880.00	\$171,360.00
12490-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$107,576.00	\$105,424.48	\$102,197.20	\$96,818.40

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12490-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$169,075.20	\$165,693.70	\$160,621.44	\$152,167.68
12490-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$94,248.00	\$92,363.04	\$89,535.60	\$84,823.20
12490-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$49,974.40	\$48,974.91	\$47,475.68	\$44,976.96
12490-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$99,948.80	\$97,949.82	\$94,951.36	\$89,953.92
12490-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$149,923.20	\$146,924.74	\$142,427.04	\$134,930.88
14643-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$199,325.00	\$195,338.50	\$189,358.75	\$179,392.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14643-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$112,618.63	\$110,366.26	\$106,987.70	\$101,356.77
14643-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$177,000.60	\$173,460.59	\$168,150.57	\$159,300.54
14643-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$98,665.88	\$96,692.56	\$93,732.59	\$88,799.29
14643-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$52,316.95	\$51,270.61	\$49,701.10	\$47,085.26
14643-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$104,633.90	\$102,541.22	\$99,402.21	\$94,170.51
14643-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$156,950.85	\$153,811.83	\$149,103.31	\$141,255.77

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11388-M3	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$334,050.00	\$327,369.00	\$317,347.50	\$300,645.00
11388-M3634	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$188,738.25	\$184,963.49	\$179,301.34	\$169,864.43
11388-M3646	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$296,636.40	\$290,703.67	\$281,804.58	\$266,972.76
11388-M3652	INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$165,354.75	\$162,047.66	\$157,087.01	\$148,819.28
11388-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$87,678.30	\$85,924.73	\$83,294.39	\$78,910.47
11388-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$175,356.60	\$171,849.47	\$166,588.77	\$157,820.94

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11388-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$263,034.90	\$257,774.20	\$249,883.16	\$236,731.41
11943-M3	INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$828.75	\$812.18	\$787.31	\$745.88
11943-M3634	INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$468.24	\$458.88	\$444.83	\$421.42
11943-M3646	INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$735.93	\$721.21	\$699.13	\$662.34
11943-M3652	INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$410.23	\$402.03	\$389.72	\$369.21
13022-M0010	INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$576.00	\$564.48	\$547.20	\$518.40
13022-M0022	INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$1,036.80	\$1,016.06	\$984.96	\$933.12

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13022-M0034	INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$1,468.80	\$1,439.42	\$1,395.36	\$1,321.92
11943-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$217.52	\$213.17	\$206.64	\$195.77
11943-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$435.05	\$426.35	\$413.30	\$391.55
11943-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$652.57	\$639.52	\$619.94	\$587.31
11934-M3	INFOSCALE ENTERPRISE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,995.00	\$3,915.10	\$3,795.25	\$3,595.50
11934-M3634	INFOSCALE ENTERPRISE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$2,257.18	\$2,212.04	\$2,144.32	\$2,031.46
11934-M3646	INFOSCALE ENTERPRISE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$3,547.56	\$3,476.61	\$3,370.18	\$3,192.80
11934-M3652	INFOSCALE ENTERPRISE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$1,977.53	\$1,937.98	\$1,878.65	\$1,779.78

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11934-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,048.57	\$1,027.60	\$996.14	\$943.71
11934-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,097.14	\$2,055.20	\$1,992.28	\$1,887.43
11934-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,145.71	\$3,082.80	\$2,988.42	\$2,831.14
12467-M3	INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$828.75	\$812.18	\$787.31	\$745.88
12467-M3634	INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE AVAIL GOV	\$468.24	\$458.88	\$444.83	\$421.42
12467-M3646	INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$735.93	\$721.21	\$699.13	\$662.34
12467-M3652	INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE STORAGE GOV	\$410.23	\$402.03	\$389.72	\$369.21
13002-M0010	INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$576.00	\$564.48	\$547.20	\$518.40

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13002-M0022	INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$1,036.80	\$1,016.06	\$984.96	\$933.12
13002-M0034	INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$1,468.80	\$1,439.42	\$1,395.36	\$1,321.92
12467-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$217.52	\$213.17	\$206.64	\$195.77
12467-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$435.05	\$426.35	\$413.30	\$391.55
12467-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE ENTERPRISE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$652.57	\$639.52	\$619.94	\$587.31
10678-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE ADDL BUNDLE INITIAL 12MO GOV	\$9,950.00	\$9,751.00	\$9,452.50	\$8,955.00
10678-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE ADDL BUNDLE INITIAL 24MO GOV	\$19,900.00	\$19,502.00	\$18,905.00	\$17,910.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10678-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE ADDL BUNDLE INITIAL 36MO GOV	\$29,850.00	\$29,253.00	\$28,357.50	\$26,865.00
10670-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE BUNDLE INITIAL 12MO GOV	\$44,775.00	\$43,879.50	\$42,536.25	\$40,297.50
10670-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE BUNDLE INITIAL 24MO GOV	\$89,550.00	\$87,759.00	\$85,072.50	\$80,595.00
10670-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE BUNDLE INITIAL 36MO GOV	\$134,325.00	\$131,638.50	\$127,608.75	\$120,892.50
10684-M0010	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 12MO GOV	\$256,212.50	\$251,088.25	\$243,401.88	\$230,591.25
10684-M0022	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 24MO GOV	\$512,425.00	\$502,176.50	\$486,803.75	\$461,182.50
10684-M0034	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 36MO GOV	\$768,637.50	\$753,264.75	\$730,205.63	\$691,773.75
10731-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE ADDL CONTACT BUNDLE INITIAL 12MO GOV	\$8,208.75	\$8,044.58	\$7,798.31	\$7,387.88

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10731-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE ADDL CONTACT BUNDLE INITIAL 24MO GOV	\$16,417.50	\$16,089.15	\$15,596.63	\$14,775.75
10731-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE ADDL CONTACT BUNDLE INITIAL 36MO GOV	\$24,626.25	\$24,133.73	\$23,394.94	\$22,163.63
10734-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 12MO GOV	\$52,834.50	\$51,777.81	\$50,192.78	\$47,551.05
10734-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 24MO GOV	\$105,669.00	\$103,555.62	\$100,385.55	\$95,102.10
10734-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 36MO GOV	\$158,503.50	\$155,333.43	\$150,578.33	\$142,653.15
14708-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$612.00	\$599.76	\$581.40	\$550.80
14708-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$160.63	\$157.42	\$152.60	\$144.57

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14708-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$321.26	\$314.83	\$305.20	\$289.13
14708-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$481.90	\$472.26	\$457.81	\$433.71
13637-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,275.00	\$1,249.50	\$1,211.25	\$1,147.50
13637-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$334.65	\$327.96	\$317.92	\$301.19
13637-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$669.30	\$655.91	\$635.84	\$602.37
13637-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,003.95	\$983.87	\$953.75	\$903.56

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14167-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,252.50	\$2,207.45	\$2,139.88	\$2,027.25
14167-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$591.22	\$579.40	\$561.66	\$532.10
14167-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,182.43	\$1,158.78	\$1,123.31	\$1,064.19
14167-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,773.65	\$1,738.18	\$1,684.97	\$1,596.29
13575-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,527.50	\$3,456.95	\$3,351.13	\$3,174.75
13575-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$925.87	\$907.35	\$879.58	\$833.28

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13575-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,851.73	\$1,814.70	\$1,759.14	\$1,666.56
13575-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,777.60	\$2,722.05	\$2,638.72	\$2,499.84
13570-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5,270.00	\$5,164.60	\$5,006.50	\$4,743.00
13570-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,383.22	\$1,355.56	\$1,314.06	\$1,244.90
13570-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,766.44	\$2,711.11	\$2,628.12	\$2,489.80
13570-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,149.66	\$4,066.67	\$3,942.18	\$3,734.69

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11927-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8,075.00	\$7,913.50	\$7,671.25	\$7,267.50
11927-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,119.45	\$2,077.06	\$2,013.48	\$1,907.51
11927-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,238.90	\$4,154.12	\$4,026.96	\$3,815.01
11927-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,358.35	\$6,231.18	\$6,040.43	\$5,722.52
11447-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,180.00	\$8,996.40	\$8,721.00	\$8,262.00
11447-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,409.48	\$2,361.29	\$2,289.01	\$2,168.53

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11447-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,818.96	\$4,722.58	\$4,578.01	\$4,337.06
11447-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7,228.44	\$7,083.87	\$6,867.02	\$6,505.60
14108-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$11,900.00	\$11,662.00	\$11,305.00	\$10,710.00
14108-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,123.40	\$3,060.93	\$2,967.23	\$2,811.06
14108-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,246.80	\$6,121.86	\$5,934.46	\$5,622.12
14108-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,370.20	\$9,182.80	\$8,901.69	\$8,433.18

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14171-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16,575.00	\$16,243.50	\$15,746.25	\$14,917.50
14171-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,350.45	\$4,263.44	\$4,132.93	\$3,915.41
14171-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8,700.90	\$8,526.88	\$8,265.86	\$7,830.81
14171-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,051.35	\$12,790.32	\$12,398.78	\$11,746.22
14699-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$25,075.00	\$24,573.50	\$23,821.25	\$22,567.50
14699-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,581.45	\$6,449.82	\$6,252.38	\$5,923.31

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14699-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,162.90	\$12,899.64	\$12,504.76	\$11,846.61
14699-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$19,744.35	\$19,349.46	\$18,757.13	\$17,769.92
12478-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$26,350.00	\$25,823.00	\$25,032.50	\$23,715.00
12478-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,916.10	\$6,777.78	\$6,570.30	\$6,224.49
12478-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,832.20	\$13,555.56	\$13,140.59	\$12,448.98
12478-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20,748.30	\$20,333.33	\$19,710.89	\$18,673.47

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12553-M3	INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$44,200.00	\$43,316.00	\$41,990.00	\$39,780.00
12553-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$11,601.20	\$11,369.18	\$11,021.14	\$10,441.08
12553-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$23,202.40	\$22,738.35	\$22,042.28	\$20,882.16
12553-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$34,803.60	\$34,107.53	\$33,063.42	\$31,323.24
11930-M3	INFOSCALE FOUNDATION LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$110.50	\$108.29	\$104.98	\$99.45
13023-M0010	INFOSCALE FOUNDATION LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$75.60	\$74.09	\$71.82	\$68.04
13023-M0022	INFOSCALE FOUNDATION LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$136.08	\$133.36	\$129.28	\$122.47

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13023-M0034	INFOSCALE FOUNDATION LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$192.78	\$188.92	\$183.14	\$173.50
11930-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$29.00	\$28.42	\$27.55	\$26.10
11930-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$58.01	\$56.85	\$55.11	\$52.21
11930-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$87.01	\$85.27	\$82.66	\$78.31
12031-M3	INFOSCALE FOUNDATION UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$510.00	\$499.80	\$484.50	\$459.00
12031-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$133.86	\$131.18	\$127.17	\$120.47
12031-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$267.72	\$262.37	\$254.33	\$240.95

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12031-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$401.58	\$393.55	\$381.50	\$361.42
14104-M3	INFOSCALE FOUNDATION WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$110.50	\$108.29	\$104.98	\$99.45
14623-M0010	INFOSCALE FOUNDATION WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$75.60	\$74.09	\$71.82	\$68.04
14623-M0022	INFOSCALE FOUNDATION WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$136.08	\$133.36	\$129.28	\$122.47
14623-M0034	INFOSCALE FOUNDATION WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$192.78	\$188.92	\$183.14	\$173.50
14104-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE FOUNDATION WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$29.00	\$28.42	\$27.55	\$26.10
14104-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE FOUNDATION WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$58.01	\$56.85	\$55.11	\$52.21

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14104-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE FOUNDATION WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$87.01	\$85.27	\$82.66	\$78.31
12507-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,720.00	\$2,665.60	\$2,584.00	\$2,448.00
12507-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$2,203.20	\$2,159.14	\$2,093.04	\$1,982.88
12507-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$713.92	\$699.64	\$678.22	\$642.53
12507-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,427.84	\$1,399.28	\$1,356.45	\$1,285.06
12507-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER A ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,141.76	\$2,098.92	\$2,034.67	\$1,927.58
14172-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5,780.00	\$5,664.40	\$5,491.00	\$5,202.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14172-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$4,681.80	\$4,588.16	\$4,447.71	\$4,213.62
14172-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,517.08	\$1,486.74	\$1,441.23	\$1,365.37
14172-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3,034.16	\$2,973.48	\$2,882.45	\$2,730.74
14172-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER B ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,551.24	\$4,460.22	\$4,323.68	\$4,096.12
14658-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$10,030.00	\$9,829.40	\$9,528.50	\$9,027.00
14658-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$8,124.30	\$7,961.81	\$7,718.09	\$7,311.87

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14658-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,632.58	\$2,579.93	\$2,500.95	\$2,369.32
14658-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5,265.16	\$5,159.86	\$5,001.90	\$4,738.64
14658-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER C ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7,897.74	\$7,739.79	\$7,502.85	\$7,107.97
12504-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$15,725.00	\$15,410.50	\$14,938.75	\$14,152.50
12504-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$12,737.25	\$12,482.51	\$12,100.39	\$11,463.53
12504-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4,127.35	\$4,044.80	\$3,920.98	\$3,714.62

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
12504-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8,254.70	\$8,089.61	\$7,841.97	\$7,429.23
12504-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER E ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$12,382.05	\$12,134.41	\$11,762.95	\$11,143.85
13058-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$23,800.00	\$23,324.00	\$22,610.00	\$21,420.00
13058-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$19,278.00	\$18,892.44	\$18,314.10	\$17,350.20
13058-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6,246.80	\$6,121.86	\$5,934.46	\$5,622.12
13058-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$12,493.60	\$12,243.73	\$11,868.92	\$11,244.24

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13058-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER F ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$18,740.40	\$18,365.59	\$17,803.38	\$16,866.36
11449-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$36,125.00	\$35,402.50	\$34,318.75	\$32,512.50
11449-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$29,261.25	\$28,676.03	\$27,798.19	\$26,335.13
11449-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9,481.75	\$9,292.12	\$9,007.66	\$8,533.58
11449-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$18,963.50	\$18,584.23	\$18,015.33	\$17,067.15
11449-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER G ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$28,445.25	\$27,876.35	\$27,022.99	\$25,600.73
11448-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$41,225.00	\$40,400.50	\$39,163.75	\$37,102.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11448-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$33,392.25	\$32,724.41	\$31,722.64	\$30,053.03
11448-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$10,820.35	\$10,603.94	\$10,279.33	\$9,738.32
11448-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$21,640.70	\$21,207.89	\$20,558.67	\$19,476.63
11448-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER H ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$32,461.05	\$31,811.83	\$30,838.00	\$29,214.95
15154-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$53,125.00	\$52,062.50	\$50,468.75	\$47,812.50
15154-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$43,031.25	\$42,170.63	\$40,879.69	\$38,728.13

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
15154-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13,943.75	\$13,664.88	\$13,246.56	\$12,549.38
15154-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$27,887.50	\$27,329.75	\$26,493.13	\$25,098.75
15154-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER J ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$41,831.25	\$40,994.63	\$39,739.69	\$37,648.13
14638-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$74,375.00	\$72,887.50	\$70,656.25	\$66,937.50
14638-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$60,243.75	\$59,038.88	\$57,231.56	\$54,219.38
14638-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$19,521.25	\$19,130.83	\$18,545.19	\$17,569.13

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14638-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$39,042.50	\$38,261.65	\$37,090.38	\$35,138.25
14638-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER K ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$58,563.75	\$57,392.48	\$55,635.56	\$52,707.38
13639-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$113,475.00	\$111,205.50	\$107,801.25	\$102,127.50
13639-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$91,914.75	\$90,076.46	\$87,319.01	\$82,723.28
13639-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$29,783.85	\$29,188.17	\$28,294.66	\$26,805.47
13639-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$59,567.70	\$58,376.35	\$56,589.32	\$53,610.93

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13639-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER L ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$89,351.55	\$87,564.52	\$84,883.97	\$80,416.40
11963-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$118,575.00	\$116,203.50	\$112,646.25	\$106,717.50
11963-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$96,045.75	\$94,124.84	\$91,243.46	\$86,441.18
11963-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$31,122.45	\$30,500.00	\$29,566.33	\$28,010.21
11963-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$62,244.90	\$61,000.00	\$59,132.66	\$56,020.41
11963-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER M ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$93,367.35	\$91,500.00	\$88,698.98	\$84,030.62
14647-M3	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$198,900.00	\$194,922.00	\$188,955.00	\$179,010.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14647-M3640	INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$161,109.00	\$157,886.82	\$153,053.55	\$144,998.10
14647-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$52,205.40	\$51,161.29	\$49,595.13	\$46,984.86
14647-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$104,410.80	\$102,322.58	\$99,190.26	\$93,969.72
14647-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 SERVER HARDWARE TIER N ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$156,616.20	\$153,483.88	\$148,785.39	\$140,954.58
11381-M3	INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$493.00	\$483.14	\$468.35	\$443.70
11381-M3640	INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$399.33	\$391.34	\$379.36	\$359.40
11377-M0010	INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$346.50	\$339.57	\$329.18	\$311.85

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
11377-M0022	INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$623.70	\$611.23	\$592.52	\$561.33
11377-M0034	INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$883.58	\$865.91	\$839.40	\$795.22
11381-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$129.40	\$126.81	\$122.93	\$116.46
11381-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$258.80	\$253.62	\$245.86	\$232.92
11381-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE LNX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$388.19	\$380.43	\$368.78	\$349.37
13009-M3	INFOSCALE STORAGE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$2,295.00	\$2,249.10	\$2,180.25	\$2,065.50
13009-M3640	INFOSCALE STORAGE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$1,858.95	\$1,821.77	\$1,766.00	\$1,673.06

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13009-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$602.37	\$590.32	\$572.25	\$542.13
13009-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,204.74	\$1,180.65	\$1,144.50	\$1,084.27
13009-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE UX 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1,807.11	\$1,770.97	\$1,716.75	\$1,626.40
12487-M3	INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$493.00	\$483.14	\$468.35	\$443.70
12487-M3640	INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE XG FROM INFOSCALE FOUNDATION GOV	\$399.33	\$391.34	\$379.36	\$359.40
14649-M0010	INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO GOV	\$346.50	\$339.57	\$329.18	\$311.85
14649-M0022	INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 24MO GOV	\$623.70	\$611.23	\$592.52	\$561.33

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14649-M0034	INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 36MO GOV	\$883.58	\$865.91	\$839.40	\$795.22
12487-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$129.40	\$126.81	\$122.93	\$116.46
12487-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$258.80	\$253.62	\$245.86	\$232.92
12487-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR INFOSCALE STORAGE WIN 1 CORE ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$388.19	\$380.43	\$368.78	\$349.37

Solution 4: Enterprise Vault

17725-M3	ENTERPRISE VAULT ANALYTICS 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16.96	\$16.62	\$16.11	\$15.26
17725-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT ANALYTICS 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4.57	\$4.48	\$4.34	\$4.11
17725-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT ANALYTICS 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9.13	\$8.95	\$8.68	\$8.22

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
17725-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT ANALYTICS 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13.70	\$13.43	\$13.02	\$12.33
16054-M3	ENTERPRISE VAULT ARCHIVE DISCOVERY 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$25.98	\$25.46	\$24.68	\$23.38
16054-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT ARCHIVE DISCOVERY 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6.82	\$6.68	\$6.48	\$6.14
16054-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT ARCHIVE DISCOVERY 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13.64	\$13.37	\$12.96	\$12.28
16054-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT ARCHIVE DISCOVERY 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20.46	\$20.05	\$19.44	\$18.41
14794-M3	ENTERPRISE VAULT COMPLIANCE ACCELERATOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16.96	\$16.62	\$16.11	\$15.26
14794-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT COMPLIANCE ACCELERATOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4.45	\$4.36	\$4.23	\$4.01

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14794-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT COMPLIANCE ACCELERATOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8.90	\$8.72	\$8.46	\$8.01
14794-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT COMPLIANCE ACCELERATOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13.36	\$13.09	\$12.69	\$12.02
11180-M3	ENTERPRISE VAULT ECM/RECORDS MGMT CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$12.99	\$12.73	\$12.34	\$11.69
11180-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT ECM/RECORDS MGMT CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3.40	\$3.33	\$3.23	\$3.06
11180-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT ECM/RECORDS MGMT CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6.82	\$6.68	\$6.48	\$6.14
11180-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT ECM/RECORDS MGMT CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$10.22	\$10.02	\$9.71	\$9.20
14081-M3	ENTERPRISE VAULT EMAIL MGMT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$31.06	\$30.44	\$29.51	\$27.95

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
14081-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EMAIL MGMT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$8.15	\$7.99	\$7.74	\$7.34
14081-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EMAIL MGMT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16.31	\$15.98	\$15.49	\$14.68
14081-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EMAIL MGMT 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$24.45	\$23.96	\$23.23	\$22.01
11075-M3	ENTERPRISE VAULT ENCASE INGEST CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$7.53	\$7.38	\$7.15	\$6.78
11075-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT ENCASE INGEST CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$1.98	\$1.94	\$1.88	\$1.78
11075-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT ENCASE INGEST CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$3.96	\$3.88	\$3.76	\$3.56
11075-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT ENCASE INGEST CONNECTOR WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$5.93	\$5.81	\$5.63	\$5.34

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19020-M3	ENTERPRISE VAULT ENTERPRISE IM ARCHIVING WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$16.96	\$16.62	\$16.11	\$15.26
19020-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT ENTERPRISE IM ARCHIVING WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$4.57	\$4.48	\$4.34	\$4.11
19020-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT ENTERPRISE IM ARCHIVING WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$9.13	\$8.95	\$8.67	\$8.22
19020-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT ENTERPRISE IM ARCHIVING WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13.70	\$13.43	\$13.02	\$12.33
13960-M0774	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$4,505.00	\$4,414.90	\$4,279.75	\$4,054.50
13960-M0599	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$2,117.35	\$2,075.00	\$2,011.48	\$1,905.62
13960-M0874	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$2,297.55	\$2,251.60	\$2,182.67	\$2,067.80

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13960-M0824	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$4,279.75	\$4,194.16	\$4,065.76	\$3,851.78
13960-M0449	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$2,297.55	\$2,251.60	\$2,182.67	\$2,067.80
13960-M0474	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$2,117.35	\$2,075.00	\$2,011.48	\$1,905.62
13960-M0849	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$2,973.30	\$2,913.83	\$2,824.64	\$2,675.97
13960-M0499	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$2,117.35	\$2,075.00	\$2,011.48	\$1,905.62
13960-M0549	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$2,973.30	\$2,913.83	\$2,824.64	\$2,675.97
13960-M0799	ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$4,279.75	\$4,194.16	\$4,065.76	\$3,851.78
13960-M0774-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$1,182.43	\$1,158.78	\$1,123.31	\$1,064.19

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13960-M0599-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$555.74	\$544.63	\$527.95	\$500.17
13960-M0874-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$603.04	\$590.98	\$572.89	\$542.74
13960-M0824-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,123.31	\$1,100.84	\$1,067.14	\$1,010.98
13960-M0449-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$603.04	\$590.98	\$572.89	\$542.74
13960-M0474-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$555.74	\$544.63	\$527.95	\$500.17
13960-M0849-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$780.40	\$764.79	\$741.38	\$702.36

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13960-M0499-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$555.74	\$544.63	\$527.95	\$500.17
13960-M0549-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$780.40	\$764.79	\$741.38	\$702.36
13960-M0799-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,123.31	\$1,100.84	\$1,067.14	\$1,010.98
13960-M0774-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$2,364.86	\$2,317.56	\$2,246.62	\$2,128.37
13960-M0599-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,111.48	\$1,089.25	\$1,055.91	\$1,000.33
13960-M0874-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,206.08	\$1,181.96	\$1,145.78	\$1,085.47
13960-M0824-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$2,246.62	\$2,201.69	\$2,134.29	\$2,021.96

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13960-M0449-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,206.08	\$1,181.96	\$1,145.78	\$1,085.47
13960-M0474-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,111.48	\$1,089.25	\$1,055.91	\$1,000.33
13960-M0849-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,560.81	\$1,529.59	\$1,482.77	\$1,404.73
13960-M0499-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,111.48	\$1,089.25	\$1,055.91	\$1,000.33
13960-M0549-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,560.81	\$1,529.59	\$1,482.77	\$1,404.73
13960-M0799-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$2,246.62	\$2,201.69	\$2,134.29	\$2,021.96

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13960-M0774-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$3,547.29	\$3,476.34	\$3,369.93	\$3,192.56
13960-M0599-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,667.23	\$1,633.89	\$1,583.87	\$1,500.51
13960-M0874-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,809.12	\$1,772.94	\$1,718.66	\$1,628.21
13960-M0824-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$3,369.93	\$3,302.53	\$3,201.43	\$3,032.94
13960-M0449-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,809.12	\$1,772.94	\$1,718.66	\$1,628.21
13960-M0474-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,667.23	\$1,633.89	\$1,583.87	\$1,500.51

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
13960-M0849-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$2,341.21	\$2,294.39	\$2,224.15	\$2,107.09
13960-M0499-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,667.23	\$1,633.89	\$1,583.87	\$1,500.51
13960-M0549-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$2,341.21	\$2,294.39	\$2,224.15	\$2,107.09
13960-M0799-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT EXTENSIONS WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$3,369.93	\$3,302.53	\$3,201.43	\$3,032.94
19016-M0774	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$2,597.60	\$2,545.65	\$2,467.72	\$2,337.84
19016-M4366	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,116.97	\$1,094.63	\$1,061.12	\$1,005.27
19016-M0874	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,168.92	\$1,145.54	\$1,110.47	\$1,052.03

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19016-M0824	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$2,467.72	\$2,418.37	\$2,344.33	\$2,220.95
19016-M0449	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,168.92	\$1,145.54	\$1,110.47	\$1,052.03
19016-M0474	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,116.97	\$1,094.63	\$1,061.12	\$1,005.27
19016-M0849	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,818.32	\$1,781.95	\$1,727.40	\$1,636.49
19016-M0499	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,116.97	\$1,094.63	\$1,061.12	\$1,005.27
19016-M0549	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,818.32	\$1,781.95	\$1,727.40	\$1,636.49
19016-M0799	ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$2,467.72	\$2,418.37	\$2,344.33	\$2,220.95

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19016-M0774-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$699.37	\$685.38	\$664.40	\$629.43
19016-M4366-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$300.73	\$294.72	\$285.69	\$270.66
19016-M0874-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$314.72	\$308.43	\$298.98	\$283.25
19016-M0824-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$664.40	\$651.11	\$631.18	\$597.96
19016-M0449-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$314.72	\$308.43	\$298.98	\$283.25

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19016-M0474-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$300.73	\$294.72	\$285.69	\$270.66
19016-M0849-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$489.56	\$479.77	\$465.08	\$440.60
19016-M0499-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$300.73	\$294.72	\$285.69	\$270.66
19016-M0549-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$489.56	\$479.77	\$465.08	\$440.60
19016-M0799-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$664.40	\$651.11	\$631.18	\$597.96

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19016-M0774-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$1,398.73	\$1,370.76	\$1,328.79	\$1,258.86
19016-M4366-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$601.46	\$589.43	\$571.39	\$541.31
19016-M0874-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$629.43	\$616.84	\$597.96	\$566.49
19016-M0824-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,328.79	\$1,302.21	\$1,262.35	\$1,195.91
19016-M0449-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$629.43	\$616.84	\$597.96	\$566.49

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19016-M0474-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$601.46	\$589.43	\$571.39	\$541.31
19016-M0849-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$979.11	\$959.53	\$930.15	\$881.20
19016-M0499-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$601.46	\$589.43	\$571.39	\$541.31
19016-M0549-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$979.11	\$959.53	\$930.15	\$881.20
19016-M0799-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,328.79	\$1,302.21	\$1,262.35	\$1,195.91

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19016-M0774-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$2,098.10	\$2,056.14	\$1,993.20	\$1,888.29
19016-M4366-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$902.19	\$884.15	\$857.08	\$811.97
19016-M0874-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$944.15	\$925.27	\$896.94	\$849.74
19016-M0824-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,993.19	\$1,953.33	\$1,893.53	\$1,793.87
19016-M0449-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$944.15	\$925.27	\$896.94	\$849.74

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19016-M0474-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$902.19	\$884.15	\$857.08	\$811.97
19016-M0849-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,468.67	\$1,439.30	\$1,395.24	\$1,321.80
19016-M0499-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$902.19	\$884.15	\$857.08	\$811.97
19016-M0549-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,468.67	\$1,439.30	\$1,395.24	\$1,321.80
19016-M0799-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE CLASSIFICATION AND RETENTION WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,993.19	\$1,953.33	\$1,893.53	\$1,793.87
19022-M0774	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$5,419.60	\$5,311.21	\$5,148.62	\$4,877.64

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19022-M4366	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$2,655.60	\$2,602.49	\$2,522.82	\$2,390.04
19022-M0874	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$2,980.78	\$2,921.16	\$2,831.74	\$2,682.70
19022-M0824	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$4,715.05	\$4,620.75	\$4,479.30	\$4,243.55
19022-M0449	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$2,872.39	\$2,814.94	\$2,728.77	\$2,585.15
19022-M0474	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$2,764.00	\$2,708.72	\$2,625.80	\$2,487.60
19022-M0849	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$4,064.70	\$3,983.41	\$3,861.47	\$3,658.23
19022-M0499	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$2,709.80	\$2,655.60	\$2,574.31	\$2,438.82

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19022-M0549	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$3,631.13	\$3,558.51	\$3,449.57	\$3,268.02
19022-M0799	ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$5,311.21	\$5,204.99	\$5,045.65	\$4,780.09
19022-M0774-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$1,459.15	\$1,429.97	\$1,386.19	\$1,313.24
19022-M4366-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$714.99	\$700.69	\$679.24	\$643.49
19022-M0874-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$802.53	\$786.48	\$762.40	\$722.28
19022-M0824-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,269.46	\$1,244.07	\$1,205.99	\$1,142.51

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19022-M0449-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$773.34	\$757.87	\$734.67	\$696.01
19022-M0474-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$744.16	\$729.28	\$706.95	\$669.74
19022-M0849-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,094.36	\$1,072.47	\$1,039.64	\$984.92
19022-M0499-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$729.57	\$714.98	\$693.09	\$656.61
19022-M0549-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$977.63	\$958.08	\$928.75	\$879.87

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19022-M0799-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,429.96	\$1,401.36	\$1,358.46	\$1,286.96
19022-M0774-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$2,918.30	\$2,859.93	\$2,772.39	\$2,626.47
19022-M4366-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,429.96	\$1,401.36	\$1,358.46	\$1,286.96
19022-M0874-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,605.06	\$1,572.96	\$1,524.81	\$1,444.55
19022-M0824-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$2,538.92	\$2,488.14	\$2,411.97	\$2,285.03
19022-M0449-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,546.70	\$1,515.77	\$1,469.37	\$1,392.03

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19022-M0474-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,488.33	\$1,458.56	\$1,413.91	\$1,339.50
19022-M0849-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$2,188.72	\$2,144.95	\$2,079.28	\$1,969.85
19022-M0499-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,459.15	\$1,429.97	\$1,386.19	\$1,313.24
19022-M0549-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,955.25	\$1,916.15	\$1,857.49	\$1,759.73
19022-M0799-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$2,859.93	\$2,802.73	\$2,716.93	\$2,573.94
19022-M0774-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$4,377.44	\$4,289.89	\$4,158.57	\$3,939.70

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19022-M4366-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$2,144.95	\$2,102.05	\$2,037.70	\$1,930.46
19022-M0874-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$2,407.59	\$2,359.44	\$2,287.21	\$2,166.83
19022-M0824-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$3,808.37	\$3,732.20	\$3,617.95	\$3,427.53
19022-M0449-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$2,320.04	\$2,273.64	\$2,204.04	\$2,088.04
19022-M0474-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$2,232.49	\$2,187.84	\$2,120.87	\$2,009.24

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19022-M0849-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$3,283.08	\$3,217.42	\$3,118.93	\$2,954.77
19022-M0499-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$2,188.72	\$2,144.95	\$2,079.28	\$1,969.85
19022-M0549-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$2,932.88	\$2,874.22	\$2,786.24	\$2,639.59
19022-M0799-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE GOVERNANCE SUITE WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$4,289.89	\$4,204.09	\$4,075.40	\$3,860.90
16055-M0774	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0599	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0874	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16055-M0824	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0449	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0474	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0849	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0499	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0549	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0799	ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$6,035.00	\$5,914.30	\$5,733.25	\$5,431.50
16055-M0774-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16055-M0599-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0874-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0824-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0449-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0474-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0849-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16055-M0499-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0549-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0799-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,584.01	\$1,552.33	\$1,504.81	\$1,425.61
16055-M0774-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0599-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0874-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16055-M0824-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0449-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0474-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0849-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0499-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0549-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16055-M0799-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$3,168.02	\$3,104.66	\$3,009.62	\$2,851.22
16055-M0774-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0599-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0874-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0824-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0449-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16055-M0474-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0849-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0499-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0549-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16055-M0799-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT FILE MANAGEMENT WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$4,752.03	\$4,656.99	\$4,514.43	\$4,276.83
16047-M0774	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0599	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16047-M0874	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0824	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0449	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0474	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0849	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0499	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0549	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16047-M0799	ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$2,422.50	\$2,374.05	\$2,301.38	\$2,180.25
16047-M0774-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0599-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0874-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0824-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0449-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$635.84	\$623.12	\$604.05	\$572.26

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16047-M0474-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0849-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0499-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0549-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0799-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$635.84	\$623.12	\$604.05	\$572.26
16047-M0774-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16047-M0599-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0874-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0824-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0449-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0474-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0849-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16047-M0499-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0549-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0799-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,271.67	\$1,246.24	\$1,208.09	\$1,144.50
16047-M0774-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 0 to 5 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
16047-M0599-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1001+ GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
16047-M0874-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 101 to 150 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16047-M0824-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 11 to 25 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
16047-M0449-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 151 to 250 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
16047-M0474-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 251 to 500 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
16047-M0849-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 26 to 50 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
16047-M0499-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 501 to 1000 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
16047-M0549-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 51 to 100 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16047-M0799-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT LEGACY EMAIL INGEST WIN 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 6 to 10 GOV	\$1,907.51	\$1,869.36	\$1,812.13	\$1,716.76
19018-M3	ENTERPRISE VAULT MAIL CLASSIFICATION AND RETENTION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$25.98	\$25.46	\$24.68	\$23.38
19018-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT MAIL CLASSIFICATION AND RETENTION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6.99	\$6.85	\$6.64	\$6.29
19018-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT MAIL CLASSIFICATION AND RETENTION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13.99	\$13.71	\$13.29	\$12.59
19018-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT MAIL CLASSIFICATION AND RETENTION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20.98	\$20.56	\$19.93	\$18.88
16049-M3	ENTERPRISE VAULT SUPERVISION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$25.98	\$25.46	\$24.68	\$23.38

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
16049-M3-20	ESSENTIAL 12 MONTHS INITIAL FOR ENTERPRISE VAULT SUPERVISION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$6.82	\$6.68	\$6.48	\$6.14
16049-M3-21	ESSENTIAL 24 MONTHS INITIAL FOR ENTERPRISE VAULT SUPERVISION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$13.64	\$13.37	\$12.96	\$12.28
16049-M3-22	ESSENTIAL 36 MONTHS INITIAL FOR ENTERPRISE VAULT SUPERVISION WIN 1 USER ONPREMISE STANDARD PERPETUAL LICENSE GOV	\$20.46	\$20.05	\$19.44	\$18.41
10746-M0050	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 12MO GOV	\$31.86	\$31.22	\$30.27	\$28.67
10746-M0056	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 24MO GOV	\$60.53	\$59.32	\$57.50	\$54.48
10746-M0062	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 36MO GOV	\$86.02	\$84.30	\$81.72	\$77.42
10746-M0094	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 12MO GOV	\$25.49	\$24.98	\$24.22	\$22.94

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10746-M0100	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 24MO GOV	\$48.43	\$47.46	\$46.01	\$43.59
10746-M0106	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 36MO GOV	\$68.81	\$67.43	\$65.37	\$61.93
10746-M0160	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 12MO GOV	\$21.02	\$20.60	\$19.97	\$18.92
10746-M0166	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 24MO GOV	\$39.95	\$39.15	\$37.95	\$35.96
10746-M0172	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 36MO GOV	\$56.77	\$55.63	\$53.93	\$51.09
10746-M0116	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 12MO GOV	\$23.89	\$23.41	\$22.70	\$21.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10746-M0122	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 24MO GOV	\$45.39	\$44.48	\$43.12	\$40.85
10746-M0128	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 36MO GOV	\$64.51	\$63.22	\$61.28	\$58.06
10746-M0182	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 12MO GOV	\$19.75	\$19.36	\$18.76	\$17.78
10746-M0188	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 24MO GOV	\$37.53	\$36.78	\$35.65	\$33.78
10746-M0194	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 36MO GOV	\$53.33	\$52.26	\$50.66	\$48.00
10746-M0072	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 12MO GOV	\$27.08	\$26.54	\$25.73	\$24.37

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10746-M0078	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 24MO GOV	\$51.45	\$50.42	\$48.88	\$46.31
10746-M0084	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 36MO GOV	\$73.11	\$71.65	\$69.45	\$65.80
10746-M0138	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 12MO GOV	\$22.30	\$21.85	\$21.19	\$20.07
10746-M0144	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 24MO GOV	\$42.37	\$41.52	\$40.25	\$38.13
10746-M0150	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 36MO GOV	\$60.22	\$59.02	\$57.21	\$54.20
10746-M0204	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 12MO GOV	\$19.11	\$18.73	\$18.15	\$17.20

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10746-M0210	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 24MO GOV	\$36.32	\$35.59	\$34.50	\$32.69
10746-M0216	ENTERPRISE VAULT CLOUD BLACKBERRY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 36MO GOV	\$51.61	\$50.58	\$49.03	\$46.45
10741-M3	ENTERPRISE VAULT CLOUD DATA EXTRACTION OPTION 1 GB FEE SERVICE GOV	\$15.92	\$15.60	\$15.12	\$14.33
10740-M3	ENTERPRISE VAULT CLOUD DATA IMPORT OPTION 1 GB FEE SERVICE GOV	\$9.95	\$9.75	\$9.45	\$8.96
10748-M0050	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 12MO GOV	\$78.30	\$76.73	\$74.39	\$70.47
10748-M0056	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 24MO GOV	\$148.76	\$145.78	\$141.32	\$133.88
10748-M0062	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 36MO GOV	\$211.40	\$207.17	\$200.83	\$190.26

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10748-M0094	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 12MO GOV	\$74.38	\$72.89	\$70.66	\$66.94
10748-M0100	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 24MO GOV	\$141.32	\$138.49	\$134.25	\$127.19
10748-M0106	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 36MO GOV	\$200.82	\$196.80	\$190.78	\$180.74
10748-M0160	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 12MO GOV	\$68.50	\$67.13	\$65.08	\$61.65
10748-M0166	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 24MO GOV	\$130.17	\$127.57	\$123.66	\$117.15
10748-M0172	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 36MO GOV	\$184.97	\$181.27	\$175.72	\$166.47

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10748-M0116	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 12MO GOV	\$72.42	\$70.97	\$68.80	\$65.18
10748-M0122	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 24MO GOV	\$137.60	\$134.85	\$130.72	\$123.84
10748-M0128	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 36MO GOV	\$195.54	\$191.63	\$185.76	\$175.99
10748-M0182	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 12MO GOV	\$64.59	\$63.30	\$61.36	\$58.13
10748-M0188	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 24MO GOV	\$122.73	\$120.28	\$116.59	\$110.46
10748-M0194	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 36MO GOV	\$174.40	\$170.91	\$165.68	\$156.96

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10748-M0072	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 12MO GOV	\$76.33	\$74.80	\$72.51	\$68.70
10748-M0078	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 24MO GOV	\$145.04	\$142.14	\$137.79	\$130.54
10748-M0084	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 36MO GOV	\$206.11	\$201.99	\$195.80	\$185.50
10748-M0138	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 12MO GOV	\$70.47	\$69.06	\$66.95	\$63.42
10748-M0144	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 24MO GOV	\$133.89	\$131.21	\$127.20	\$120.50
10748-M0150	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 36MO GOV	\$190.26	\$186.45	\$180.75	\$171.23

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10748-M0204	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 12MO GOV	\$59.50	\$58.31	\$56.53	\$53.55
10748-M0210	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 24MO GOV	\$113.06	\$110.80	\$107.41	\$101.75
10748-M0216	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 36MO GOV	\$160.66	\$157.45	\$152.63	\$144.59
10749-M0050	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 12MO GOV	\$94.49	\$92.60	\$89.77	\$85.04
10749-M0056	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 24MO GOV	\$179.54	\$175.95	\$170.56	\$161.59
10749-M0062	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 36MO GOV	\$255.14	\$250.04	\$242.38	\$229.63

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10749-M0094	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 12MO GOV	\$89.77	\$87.97	\$85.28	\$80.79
10749-M0100	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 24MO GOV	\$170.56	\$167.15	\$162.03	\$153.50
10749-M0106	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 36MO GOV	\$242.37	\$237.52	\$230.25	\$218.13
10749-M0160	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 12MO GOV	\$82.68	\$81.03	\$78.55	\$74.41
10749-M0166	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 24MO GOV	\$157.10	\$153.96	\$149.25	\$141.39

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10749-M0172	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 36MO GOV	\$223.24	\$218.78	\$212.08	\$200.92
10749-M0116	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 12MO GOV	\$87.40	\$85.65	\$83.03	\$78.66
10749-M0122	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 24MO GOV	\$166.08	\$162.76	\$157.78	\$149.47
10749-M0128	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 36MO GOV	\$235.99	\$231.27	\$224.19	\$212.39
10749-M0182	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 12MO GOV	\$77.95	\$76.39	\$74.05	\$70.16

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10749-M0188	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 24MO GOV	\$148.12	\$145.16	\$140.71	\$133.31
10749-M0194	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 36MO GOV	\$210.48	\$206.27	\$199.96	\$189.43
10749-M0072	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 12MO GOV	\$92.13	\$90.29	\$87.52	\$82.92
10749-M0078	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 24MO GOV	\$175.05	\$171.55	\$166.30	\$157.55
10749-M0084	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 36MO GOV	\$248.76	\$243.78	\$236.32	\$223.88

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10749-M0138	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 12MO GOV	\$85.05	\$83.35	\$80.80	\$76.55
10749-M0144	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 24MO GOV	\$161.59	\$158.36	\$153.51	\$145.43
10749-M0150	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 36MO GOV	\$229.62	\$225.03	\$218.14	\$206.66
10749-M0204	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 12MO GOV	\$71.82	\$70.38	\$68.23	\$64.64
10749-M0210	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 24MO GOV	\$136.45	\$133.72	\$129.63	\$122.81

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10749-M0216	ENTERPRISE VAULT CLOUD DISCOVERY AND PERSONAL ARCH CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 36MO GOV	\$193.90	\$190.02	\$184.21	\$174.51
10743-M0050	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 12MO GOV	\$64.15	\$62.87	\$60.94	\$57.74
10743-M0056	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 24MO GOV	\$121.88	\$119.44	\$115.79	\$109.69
10743-M0062	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 36MO GOV	\$173.20	\$169.74	\$164.54	\$155.88
10743-M0094	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 12MO GOV	\$60.94	\$59.72	\$57.89	\$54.85
10743-M0100	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 24MO GOV	\$115.79	\$113.47	\$110.00	\$104.21

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10743-M0106	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 36MO GOV	\$164.54	\$161.25	\$156.31	\$148.09
10743-M0160	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 12MO GOV	\$56.13	\$55.01	\$53.32	\$50.52
10743-M0166	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 24MO GOV	\$106.64	\$104.51	\$101.31	\$95.98
10743-M0172	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 36MO GOV	\$151.55	\$148.52	\$143.97	\$136.40
10743-M0116	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 12MO GOV	\$59.33	\$58.14	\$56.36	\$53.40
10743-M0122	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 24MO GOV	\$112.75	\$110.50	\$107.11	\$101.48

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10743-M0128	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 36MO GOV	\$160.21	\$157.01	\$152.20	\$144.19
10743-M0182	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 12MO GOV	\$52.93	\$51.87	\$50.28	\$47.64
10743-M0188	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 24MO GOV	\$100.55	\$98.54	\$95.52	\$90.50
10743-M0194	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 36MO GOV	\$142.89	\$140.03	\$135.75	\$128.60
10743-M0072	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 12MO GOV	\$62.55	\$61.30	\$59.42	\$56.30
10743-M0078	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 24MO GOV	\$118.84	\$116.46	\$112.90	\$106.96

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10743-M0084	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 36MO GOV	\$168.87	\$165.49	\$160.43	\$151.98
10743-M0138	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 12MO GOV	\$57.73	\$56.58	\$54.84	\$51.96
10743-M0144	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 24MO GOV	\$109.69	\$107.50	\$104.21	\$98.72
10743-M0150	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 36MO GOV	\$155.88	\$152.76	\$148.09	\$140.29
10743-M0204	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 12MO GOV	\$48.75	\$47.78	\$46.31	\$43.88
10743-M0210	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 24MO GOV	\$92.63	\$90.78	\$88.00	\$83.37

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10743-M0216	ENTERPRISE VAULT CLOUD DISCOVERY ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 36MO GOV	\$131.64	\$129.01	\$125.06	\$118.48
10791-M0010	ENTERPRISE VAULT CLOUD FILE ARCH OPTION (BOX) 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 12MO GOV	\$75.60	\$74.09	\$71.82	\$68.04
10791-M0022	ENTERPRISE VAULT CLOUD FILE ARCH OPTION (BOX) 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 24MO GOV	\$143.63	\$140.76	\$136.45	\$129.27
10791-M0034	ENTERPRISE VAULT CLOUD FILE ARCH OPTION (BOX) 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 36MO GOV	\$204.11	\$200.03	\$193.90	\$183.70
10747-M0010	ENTERPRISE VAULT CLOUD FOLDER SYNC OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 12MO GOV	\$17.82	\$17.46	\$16.93	\$16.04
10747-M0022	ENTERPRISE VAULT CLOUD FOLDER SYNC OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 24MO GOV	\$33.86	\$33.18	\$32.17	\$30.47
10747-M0034	ENTERPRISE VAULT CLOUD FOLDER SYNC OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 36MO GOV	\$48.11	\$47.15	\$45.70	\$43.30

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10745-M0050	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 12MO GOV	\$29.70	\$29.11	\$28.22	\$26.73
10745-M0056	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 24MO GOV	\$56.43	\$55.30	\$53.61	\$50.79
10745-M0062	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 36MO GOV	\$80.19	\$78.59	\$76.18	\$72.17
10745-M0094	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 12MO GOV	\$23.76	\$23.28	\$22.57	\$21.38
10745-M0100	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 24MO GOV	\$45.14	\$44.24	\$42.88	\$40.63
10745-M0106	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 36MO GOV	\$64.15	\$62.87	\$60.94	\$57.74

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10745-M0160	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 12MO GOV	\$19.60	\$19.21	\$18.62	\$17.64
10745-M0166	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 24MO GOV	\$37.24	\$36.50	\$35.38	\$33.52
10745-M0172	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 36MO GOV	\$52.93	\$51.87	\$50.28	\$47.64
10745-M0116	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 12MO GOV	\$22.27	\$21.82	\$21.16	\$20.04
10745-M0122	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 24MO GOV	\$42.32	\$41.47	\$40.20	\$38.09
10745-M0128	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 36MO GOV	\$60.13	\$58.93	\$57.12	\$54.12

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10745-M0182	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 12MO GOV	\$18.41	\$18.04	\$17.49	\$16.57
10745-M0188	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 24MO GOV	\$34.98	\$34.28	\$33.23	\$31.48
10745-M0194	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 36MO GOV	\$49.71	\$48.72	\$47.22	\$44.74
10745-M0072	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 12MO GOV	\$25.24	\$24.74	\$23.98	\$22.72
10745-M0078	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 24MO GOV	\$47.96	\$47.00	\$45.56	\$43.16
10745-M0084	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 36MO GOV	\$68.15	\$66.79	\$64.74	\$61.34

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10745-M0138	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 12MO GOV	\$20.79	\$20.37	\$19.75	\$18.71
10745-M0144	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 24MO GOV	\$39.50	\$38.71	\$37.53	\$35.55
10745-M0150	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 36MO GOV	\$56.13	\$55.01	\$53.32	\$50.52
10745-M0204	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 12MO GOV	\$17.82	\$17.46	\$16.93	\$16.04
10745-M0210	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 24MO GOV	\$33.86	\$33.18	\$32.17	\$30.47
10745-M0216	ENTERPRISE VAULT CLOUD MAILBOX CONTINUITY 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 36MO GOV	\$48.11	\$47.15	\$45.70	\$43.30

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10744-M0050	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 12MO GOV	\$34.56	\$33.87	\$32.83	\$31.10
10744-M0056	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 24MO GOV	\$65.66	\$64.35	\$62.38	\$59.09
10744-M0062	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 0 to 49 INITIAL 36MO GOV	\$93.31	\$91.44	\$88.64	\$83.98
10744-M0094	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 12MO GOV	\$32.83	\$32.17	\$31.19	\$29.55
10744-M0100	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 24MO GOV	\$62.38	\$61.13	\$59.26	\$56.14
10744-M0106	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 100 to 249 INITIAL 36MO GOV	\$88.65	\$86.88	\$84.22	\$79.79

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10744-M0160	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 12MO GOV	\$30.24	\$29.64	\$28.73	\$27.22
10744-M0166	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 24MO GOV	\$57.45	\$56.30	\$54.58	\$51.71
10744-M0172	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 1000 to 2499 INITIAL 36MO GOV	\$81.64	\$80.01	\$77.56	\$73.48
10744-M0116	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 12MO GOV	\$31.97	\$31.33	\$30.37	\$28.77
10744-M0122	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 24MO GOV	\$60.74	\$59.53	\$57.70	\$54.67
10744-M0128	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 250 to 499 INITIAL 36MO GOV	\$86.31	\$84.58	\$81.99	\$77.68

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10744-M0182	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 12MO GOV	\$28.51	\$27.94	\$27.08	\$25.66
10744-M0188	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 24MO GOV	\$54.17	\$53.09	\$51.46	\$48.75
10744-M0194	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 2500 to 4999 INITIAL 36MO GOV	\$76.98	\$75.44	\$73.13	\$69.28
10744-M0072	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 12MO GOV	\$33.69	\$33.02	\$32.01	\$30.32
10744-M0078	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 24MO GOV	\$64.02	\$62.74	\$60.82	\$57.62
10744-M0084	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 50 to 99 INITIAL 36MO GOV	\$90.98	\$89.16	\$86.43	\$81.88

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10744-M0138	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 12MO GOV	\$31.10	\$30.48	\$29.55	\$27.99
10744-M0144	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 24MO GOV	\$59.09	\$57.91	\$56.14	\$53.18
10744-M0150	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 500 to 999 INITIAL 36MO GOV	\$83.97	\$82.29	\$79.77	\$75.57
10744-M0204	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 12MO GOV	\$26.26	\$25.73	\$24.95	\$23.63
10744-M0210	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 24MO GOV	\$49.90	\$48.90	\$47.41	\$44.91
10744-M0216	ENTERPRISE VAULT CLOUD PERSONAL ARCH OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE QTY 5000+ INITIAL 36MO GOV	\$70.91	\$69.49	\$67.36	\$63.82
10742-M3	ENTERPRISE VAULT CLOUD SETUP 1 EACH FEE SERVICE GOV	\$577.10	\$565.56	\$548.25	\$519.39

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10790-M0010	ENTERPRISE VAULT CLOUD SHAREPOINT OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 12MO GOV	\$107.99	\$105.83	\$102.59	\$97.19
10790-M0022	ENTERPRISE VAULT CLOUD SHAREPOINT OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 24MO GOV	\$205.19	\$201.09	\$194.93	\$184.67
10790-M0034	ENTERPRISE VAULT CLOUD SHAREPOINT OPTION 1 USER HOSTED STANDARD SUBSCRIPTION LICENSE INITIAL 36MO GOV	\$291.58	\$285.75	\$277.00	\$262.42

Solution 5: 360 Data Management

19010-M0010	360 DATA MANAGEMENT SUITE BRONZE NBU-EV AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$13,194.05	\$12,930.17	\$12,534.35	\$11,874.65
19011-M0022	360 DATA MANAGEMENT SUITE BRONZE NBU-EV AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$16,289.51	\$15,963.71	\$15,475.03	\$14,660.55
19012-M0034	360 DATA MANAGEMENT SUITE BRONZE NBU-EV AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$19,484.38	\$19,094.69	\$18,510.16	\$17,535.94

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19003-M0010	360 DATA MANAGEMENT SUITE BRONZE WITH NBU-EV AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$6,489.00	\$6,359.22	\$6,164.55	\$5,840.10
19004-M0022	360 DATA MANAGEMENT SUITE BRONZE WITH NBU-EV AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$12,978.00	\$12,718.44	\$12,329.10	\$11,680.20
18995-M0034	360 DATA MANAGEMENT SUITE BRONZE WITH NBU-EV AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$19,468.58	\$19,079.21	\$18,495.15	\$17,521.73
18996-M0010	360 DATA MANAGEMENT SUITE GOLD NBU-ACCESS-EV-VELOCITY-VRP AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$14,631.42	\$14,338.79	\$13,899.84	\$13,168.27
19005-M0022	360 DATA MANAGEMENT SUITE GOLD NBU-ACCESS-EV-VELOCITY-VRP AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$19,142.04	\$18,759.20	\$18,184.94	\$17,227.83

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19006-M0034	360 DATA MANAGEMENT SUITE GOLD NBU-ACCESS-EV-VELOCITY-VRP AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$23,764.33	\$23,289.04	\$22,576.11	\$21,387.90
18999-M0010	360 DATA MANAGEMENT SUITE GOLD WITH NBU-ACCESS-EV-VELOCITY-VRP AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$7,906.19	\$7,748.07	\$7,510.88	\$7,115.57
19000-M0022	360 DATA MANAGEMENT SUITE GOLD WITH NBU-ACCESS-EV-VELOCITY-VRP AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$15,812.39	\$15,496.14	\$15,021.77	\$14,231.15
19001-M0034	360 DATA MANAGEMENT SUITE GOLD WITH NBU-ACCESS-EV-VELOCITY-VRP AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$23,720.51	\$23,246.10	\$22,534.48	\$21,348.46
19007-M0010	360 DATA MANAGEMENT SUITE SILVER NBU-EV-VRP AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$13,702.00	\$13,427.96	\$13,016.90	\$12,331.80

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19008-M0022	360 DATA MANAGEMENT SUITE SILVER NBU-EV-VRP AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$17,297.98	\$16,952.02	\$16,433.08	\$15,568.18
19009-M0034	360 DATA MANAGEMENT SUITE SILVER NBU-EV-VRP AND INFO MAP XPLAT 1 FRONT END TB HYBRID SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$20,998.31	\$20,578.35	\$19,948.40	\$18,898.48
18997-M0010	360 DATA MANAGEMENT SUITE SILVER WITH NBU-EV-VRP AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO GOV	\$6,988.49	\$6,848.72	\$6,639.07	\$6,289.64
18998-M0022	360 DATA MANAGEMENT SUITE SILVER WITH NBU-EV-VRP AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 24MO GOV	\$13,976.98	\$13,697.44	\$13,278.13	\$12,579.28
19002-M0034	360 DATA MANAGEMENT SUITE SILVER WITH NBU-EV-VRP AND INFO MAP XPLAT 1 FRONT END TB TERM SUB + ESSENTIAL MAINTENANCE BUNDLE INITIAL 36MO GOV	\$20,967.17	\$20,547.83	\$19,918.82	\$18,870.46
Services					
18382-M0010	DATA INSIGHT EXTENDED SUPPORT TIER 1 BUNDLE INITIAL 12MO GOV	\$597.00	\$585.06	\$567.15	\$537.30
18386-M0010	ENTERPRISE VAULT EXTENDED SUPPORT TIER 1 BUNDLE INITIAL 12MO GOV	\$597.00	\$585.06	\$567.15	\$537.30

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
18390-M0010	EDISCOVERY EXTENDED SUPPORT TIER 1 BUNDLE INITIAL 12MO GOV	\$895.50	\$877.59	\$850.73	\$805.95
18374-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 1 BUNDLE INITIAL 12MO GOV	\$895.50	\$877.59	\$850.73	\$805.95
18383-M0010	DATA INSIGHT EXTENDED SUPPORT TIER 2 BUNDLE INITIAL 12MO GOV	\$4,179.00	\$4,095.42	\$3,970.05	\$3,761.10
18387-M0010	ENTERPRISE VAULT EXTENDED SUPPORT TIER 2 BUNDLE INITIAL 12MO GOV	\$4,975.00	\$4,875.50	\$4,726.25	\$4,477.50
18375-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 2 BUNDLE INITIAL 12MO GOV	\$4,975.00	\$4,875.50	\$4,726.25	\$4,477.50
18391-M0010	EDISCOVERY EXTENDED SUPPORT TIER 2 BUNDLE INITIAL 12MO GOV	\$5,970.00	\$5,850.60	\$5,671.50	\$5,373.00
15279-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT ADDL CONTACT BUNDLE INITIAL 12MO GOV	\$8,208.75	\$8,044.58	\$7,798.31	\$7,387.88
10718-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR EDISCOVERY ADDL CONTACT BUNDLE INITIAL 12MO GOV	\$8,208.75	\$8,044.58	\$7,798.31	\$7,387.88
10735-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT ADDL CONTACT BUNDLE INITIAL 12MO GOV	\$8,208.75	\$8,044.58	\$7,798.31	\$7,387.88
10731-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE ADDL CONTACT BUNDLE INITIAL 12MO GOV	\$8,208.75	\$8,044.58	\$7,798.31	\$7,387.88

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10711-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR EDISCOVERY ADDL BUNDLE INITIAL 12MO GOV	\$9,950.00	\$9,751.00	\$9,452.50	\$8,955.00
10676-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR ENTERPRISE VAULT ADDL BUNDLE INITIAL 12MO GOV	\$9,950.00	\$9,751.00	\$9,452.50	\$8,955.00
10678-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE ADDL BUNDLE INITIAL 12MO GOV	\$9,950.00	\$9,751.00	\$9,452.50	\$8,955.00
17259-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR DATA INSIGHT ADDL BUNDLE INITIAL 12MO GOV	\$12,935.00	\$12,676.30	\$12,288.25	\$11,641.50
15279-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT ADDL CONTACT BUNDLE INITIAL 24MO GOV	\$16,417.50	\$16,089.15	\$15,596.63	\$14,775.75
10718-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR EDISCOVERY ADDL CONTACT BUNDLE INITIAL 24MO GOV	\$16,417.50	\$16,089.15	\$15,596.63	\$14,775.75
10735-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT ADDL CONTACT BUNDLE INITIAL 24MO GOV	\$16,417.50	\$16,089.15	\$15,596.63	\$14,775.75
10731-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE ADDL CONTACT BUNDLE INITIAL 24MO GOV	\$16,417.50	\$16,089.15	\$15,596.63	\$14,775.75

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
18384-M0010	DATA INSIGHT EXTENDED SUPPORT TIER 3 BUNDLE INITIAL 12MO GOV	\$18,606.50	\$18,234.37	\$17,676.18	\$16,745.85
18392-M0010	EDISCOVERY EXTENDED SUPPORT TIER 3 BUNDLE INITIAL 12MO GOV	\$19,900.00	\$19,502.00	\$18,905.00	\$17,910.00
10711-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR EDISCOVERY ADDL BUNDLE INITIAL 24MO GOV	\$19,900.00	\$19,502.00	\$18,905.00	\$17,910.00
10676-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR ENTERPRISE VAULT ADDL BUNDLE INITIAL 24MO GOV	\$19,900.00	\$19,502.00	\$18,905.00	\$17,910.00
10678-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE ADDL BUNDLE INITIAL 24MO GOV	\$19,900.00	\$19,502.00	\$18,905.00	\$17,910.00
18388-M0010	ENTERPRISE VAULT EXTENDED SUPPORT TIER 3 BUNDLE INITIAL 12MO GOV	\$22,885.00	\$22,427.30	\$21,740.75	\$20,596.50
15279-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT ADDL CONTACT BUNDLE INITIAL 36MO GOV	\$24,626.25	\$24,133.73	\$23,394.94	\$22,163.63
10718-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR EDISCOVERY ADDL CONTACT BUNDLE INITIAL 36MO GOV	\$24,626.25	\$24,133.73	\$23,394.94	\$22,163.63
10735-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT ADDL CONTACT BUNDLE INITIAL 36MO GOV	\$24,626.25	\$24,133.73	\$23,394.94	\$22,163.63

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10731-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE ADDL CONTACT BUNDLE INITIAL 36MO GOV	\$24,626.25	\$24,133.73	\$23,394.94	\$22,163.63
18376-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 3 BUNDLE INITIAL 12MO GOV	\$24,875.00	\$24,377.50	\$23,631.25	\$22,387.50
17259-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR DATA INSIGHT ADDL BUNDLE INITIAL 24MO GOV	\$25,870.00	\$25,352.60	\$24,576.50	\$23,283.00
10711-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR EDISCOVERY ADDL BUNDLE INITIAL 36MO GOV	\$29,850.00	\$29,253.00	\$28,357.50	\$26,865.00
10676-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR ENTERPRISE VAULT ADDL BUNDLE INITIAL 36MO GOV	\$29,850.00	\$29,253.00	\$28,357.50	\$26,865.00
10678-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE ADDL BUNDLE INITIAL 36MO GOV	\$29,850.00	\$29,253.00	\$28,357.50	\$26,865.00
18385-M0010	DATA INSIGHT EXTENDED SUPPORT TIER 4 BUNDLE INITIAL 12MO GOV	\$31,342.50	\$30,715.65	\$29,775.38	\$28,208.25
17259-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR DATA INSIGHT ADDL BUNDLE INITIAL 36MO GOV	\$38,805.00	\$38,028.90	\$36,864.75	\$34,924.50
10709-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR EDISCOVERY BUNDLE INITIAL 12MO GOV	\$44,775.00	\$43,879.50	\$42,536.25	\$40,297.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10668-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR ENTERPRISE VAULT BUNDLE INITIAL 12MO GOV	\$44,775.00	\$43,879.50	\$42,536.25	\$40,297.50
10670-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE BUNDLE INITIAL 12MO GOV	\$44,775.00	\$43,879.50	\$42,536.25	\$40,297.50
17258-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR DATA INSIGHT BUNDLE INITIAL 12MO GOV	\$49,750.00	\$48,755.00	\$47,262.50	\$44,775.00
15278-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT BUNDLE INITIAL 12MO GOV	\$52,834.50	\$51,777.81	\$50,192.78	\$47,551.05
10717-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR EDISCOVERY BUNDLE INITIAL 12MO GOV	\$52,834.50	\$51,777.81	\$50,192.78	\$47,551.05
10737-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT BUNDLE INITIAL 12MO GOV	\$52,834.50	\$51,777.81	\$50,192.78	\$47,551.05
10734-M0010	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 12MO GOV	\$52,834.50	\$51,777.81	\$50,192.78	\$47,551.05
19161-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE BRONZE BUNDLE INITIAL 12MO GOV	\$71,640.00	\$70,207.20	\$68,058.00	\$64,476.00
18389-M0010	ENTERPRISE VAULT EXTENDED SUPPORT TIER 4 BUNDLE INITIAL 12MO GOV	\$79,600.00	\$78,008.00	\$75,620.00	\$71,640.00

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
19162-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE SILVER BUNDLE INITIAL 12MO GOV	\$82,585.00	\$80,933.30	\$78,455.75	\$74,326.50
10709-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR EDISCOVERY BUNDLE INITIAL 24MO GOV	\$89,550.00	\$87,759.00	\$85,072.50	\$80,595.00
10668-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR ENTERPRISE VAULT BUNDLE INITIAL 24MO GOV	\$89,550.00	\$87,759.00	\$85,072.50	\$80,595.00
10670-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE BUNDLE INITIAL 24MO GOV	\$89,550.00	\$87,759.00	\$85,072.50	\$80,595.00
17258-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR DATA INSIGHT BUNDLE INITIAL 24MO GOV	\$99,500.00	\$97,510.00	\$94,525.00	\$89,550.00
18393-M0010	EDISCOVERY EXTENDED SUPPORT TIER 4 BUNDLE INITIAL 12MO GOV	\$99,500.00	\$97,510.00	\$94,525.00	\$89,550.00
19163-M0010	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE GOLD BUNDLE INITIAL 12MO GOV	\$103,480.00	\$101,410.40	\$98,306.00	\$93,132.00
15278-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT BUNDLE INITIAL 24MO GOV	\$105,669.00	\$103,555.62	\$100,385.55	\$95,102.10
10717-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR EDISCOVERY BUNDLE INITIAL 24MO GOV	\$105,669.00	\$103,555.62	\$100,385.55	\$95,102.10

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10737-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT BUNDLE INITIAL 24MO GOV	\$105,669.00	\$103,555.62	\$100,385.55	\$95,102.10
10734-M0022	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 24MO GOV	\$105,669.00	\$103,555.62	\$100,385.55	\$95,102.10
18377-M0010	INFOSCALE ENTERPRISE EXTENDED SUPPORT TIER 4 BUNDLE INITIAL 12MO GOV	\$124,375.00	\$121,887.50	\$118,156.25	\$111,937.50
10709-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR EDISCOVERY BUNDLE INITIAL 36MO GOV	\$134,325.00	\$131,638.50	\$127,608.75	\$120,892.50
10668-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR ENTERPRISE VAULT BUNDLE INITIAL 36MO GOV	\$134,325.00	\$131,638.50	\$127,608.75	\$120,892.50
10670-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR INFOSCALE BUNDLE INITIAL 36MO GOV	\$134,325.00	\$131,638.50	\$127,608.75	\$120,892.50
19161-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE BRONZE BUNDLE INITIAL 24MO GOV	\$143,280.00	\$140,414.40	\$136,116.00	\$128,952.00
17258-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR DATA INSIGHT BUNDLE INITIAL 36MO GOV	\$149,250.00	\$146,265.00	\$141,787.50	\$134,325.00
15278-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT BUNDLE INITIAL 36MO GOV	\$158,503.50	\$155,333.43	\$150,578.33	\$142,653.15

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10717-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR EDISCOVERY BUNDLE INITIAL 36MO GOV	\$158,503.50	\$155,333.43	\$150,578.33	\$142,653.15
10737-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT BUNDLE INITIAL 36MO GOV	\$158,503.50	\$155,333.43	\$150,578.33	\$142,653.15
10734-M0034	BUSINESS CRITICAL SERVICES REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 36MO GOV	\$158,503.50	\$155,333.43	\$150,578.33	\$142,653.15
19162-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE SILVER BUNDLE INITIAL 24MO GOV	\$165,170.00	\$161,866.60	\$156,911.50	\$148,653.00
15274-M0010	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT BUNDLE INITIAL 12MO GOV	\$204,970.00	\$200,870.60	\$194,721.50	\$184,473.00
19163-M0022	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE GOLD BUNDLE INITIAL 24MO GOV	\$206,960.00	\$202,820.80	\$196,612.00	\$186,264.00
19161-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE BRONZE BUNDLE INITIAL 36MO GOV	\$214,920.00	\$210,621.60	\$204,174.00	\$193,428.00
19162-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE SILVER BUNDLE INITIAL 36MO GOV	\$247,755.00	\$242,799.90	\$235,367.25	\$222,979.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10719-M0010	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR EDISCOVERY BUNDLE INITIAL 12MO GOV	\$256,212.50	\$251,088.25	\$243,401.88	\$230,591.25
10736-M0010	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT BUNDLE INITIAL 12MO GOV	\$256,212.50	\$251,088.25	\$243,401.88	\$230,591.25
10684-M0010	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 12MO GOV	\$256,212.50	\$251,088.25	\$243,401.88	\$230,591.25
19163-M0034	BUSINESS CRITICAL SERVICES PREMIER FOR 360DM SUITE GOLD BUNDLE INITIAL 36MO GOV	\$310,440.00	\$304,231.20	\$294,918.00	\$279,396.00
15274-M0022	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT BUNDLE INITIAL 24MO GOV	\$409,940.00	\$401,741.20	\$389,443.00	\$368,946.00
10719-M0022	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR EDISCOVERY BUNDLE INITIAL 24MO GOV	\$512,425.00	\$502,176.50	\$486,803.75	\$461,182.50
10736-M0022	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT BUNDLE INITIAL 24MO GOV	\$512,425.00	\$502,176.50	\$486,803.75	\$461,182.50

SKU	Description	GSA Price	Discount Level 1 >\$3M Annual Spend (2%)	Discount Level 2 >\$8M Annual Spend (5%)	Discount Level 3 >\$15M Annual Spend (10%)
10684-M0022	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 24MO GOV	\$512,425.00	\$502,176.50	\$486,803.75	\$461,182.50
15274-M0034	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR DATA INSIGHT BUNDLE INITIAL 36MO GOV	\$614,910.00	\$602,611.80	\$584,164.50	\$553,419.00
10719-M0034	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR EDISCOVERY BUNDLE INITIAL 36MO GOV	\$768,637.50	\$753,264.75	\$730,205.63	\$691,773.75
10736-M0034	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR ENTERPRISE VAULT BUNDLE INITIAL 36MO GOV	\$768,637.50	\$753,264.75	\$730,205.63	\$691,773.75
10684-M0034	BUSINESS CRITICAL SERVICES DEDICATED REMOTE PRODUCT SPECIALIST FOR INFOSCALE BUNDLE INITIAL 36MO GOV	\$768,637.50	\$753,264.75	\$730,205.63	\$691,773.75