

COUNTY COUNCIL OF BEAUFORT COUNTY
ADMINISTRATION BUILDING
BEAUFORT COUNTY GOVERNMENT ROBERT SMALLS COMPLEX
100 RIBAUT ROAD
POST OFFICE DRAWER 1228
BEAUFORT, SOUTH CAROLINA 29901-1228

D. PAUL SOMMERVILLE
CHAIRMAN

GERALD W. STEWART
VICE CHAIRMAN

COUNCIL MEMBERS

CYNTHIA M. BENSCH
RICK CAPORALE
GERALD DAWSON
BRIAN E. FLEWELLING
STEVEN G. FOBES
ALICE G. HOWARD
WILLIAM L. MCBRIDE
STEWART H. RODMAN
ROBERTS "TABOR" VAUX

TELEPHONE: (843) 255-2000
FAX: (843) 255-9401
www.bcgov.net

GARY T. KUBIC
COUNTY ADMINISTRATOR

JOSHUA A. GRUBER
DEPUTY COUNTY ADMINISTRATOR
SPECIAL COUNSEL

SUZANNE M. RAINEY
CLERK TO COUNCIL

AGENDA
FINANCE COMMITTEE

Monday, July 27, 2015

1:30 p.m.

Executive Conference Room, Administration Building
Beaufort County Government Robert Smalls Complex
100 Ribaut Road, Beaufort

Committee Members:

Jerry Stewart, Chairman
Steve Fobes, Vice Chairman
Cynthia Bensch
Rick Caporale
Brian Flewelling
William McBride
Stu Rodman

Staff Support:

Suzanne Gregory, Employee Services Director
Alicia Holland, CPA, Assistant County Administrator, Finance
Chanel Lewis, CPA, Controller

1. CALL TO ORDER – 1:30 P.M.

2. CONSIDERATION / FISCAL YEAR 2016 CONTRACT RENEWALS (backup)

- A. Republic Services - \$850,000
- B. A & B Cleaning Service, Inc. - \$585,828
- C. Clarke Mosquito Control Products, Inc. - \$315,000
- D. CompuCom - \$186,677
- E. South Coast Logging - \$180,000
- F. Manatron (Aumentum) - \$177,975
- G. Tyler Technologies - \$85,381
- H. Hilton Head Humane Association - \$85,000
- I. Care Environmental Corp. - \$80,000
- J. Pictometry International Corporation - \$70,444
- K. South Carolina Judicial Department - \$60,000
- L. Strickland Electric Recycling - \$60,000
- M. Hewlett-Packard Company - \$54,022
- N. New Vision Systems - \$51,028
- O. Republic Services - \$50,000

3. CONSIDERATION / CONTRACT AWARDS

- A. Mosquito Control Department Two New 2015/2016 Chevrolet 4x4 ½-Ton Trucks from State Contract (backup)
- B. Bluffton Township Fire District Fleet Replacement (10 Fire Trucks) (backup)
- C. Employee Health Benefit Consulting Services (backup)
- D. Three New Life-Pak 15 Cardiac Monitor/Defibrillators and Accessories for Emergency Medical Service (EMS) Department (backup)



4. CONSIDERATION / PROPOSED HANGAR RATE INCREASES AT HXD 3% AND ARW 5%
([backup](#))
5. CONSIDERATION / LOCAL 3% ACCOMMODATIONS TAX ([backup](#))
6. CONSIDERATION OF REAPPOINTMENTS AND APPOINTMENTS
 - A. Airports Board
 - B. Tax Equalization Board
7. ADJOURNMENT



COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
106 Industrial Village Road, Building 2
Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Jerry W. Stewart, Chairman, Finance Committee
FROM: Dave Thomas, CPPO, Purchasing Director *DT*
SUBJ: **Recommendation for Beaufort County Departmental Contract Renewals**
DATE: July 20, 2015

In order to improve our process for renewing annual contracts I have provided a summary sheet (see the attached excel sheet) for your committee's review and approval. The summary sheet provides the vendor name, purpose, department, account name and number, prior and current contract cost, term, and remarks. The department head responsible for the contract or their representative will be available for questions during the Committee meeting.

FOR ACTION: Finance Committee meeting occurring July 20, 2015.

RECOMMENDATION: The Purchasing Department recommends that the Finance Committee approve and recommend to County Council, approval of the contract renewals (Items 1 – 6) as stated in the attached summary. The Purchasing Department also recommends that the Finance Committee approve the contract renewals (Items 7 – 15) as stated in the attached summary.

CC: Gary Kubic, County Administrator *GKubic*
Josh Gruber, Deputy Administrator *JG*
Alicia Holland, Asst. Co. Administrator, Finance *AH*

Att: Contract Renewal Summary and Pricing Information Backup

Beaufort County, South Carolina
Fiscal Year 2016 Contract Renewals
Finance Committee, July 20, 2015

	Vendor	Purpose	Department	Account	FY 2016 Cost	FY 2015 Cost	Term (Beg/End)
1	Republic Services Beaufort, South Carolina	Hauling Services for Solid Waste Department	Solid Waste	Solid Waste Hauling Services 10001340-51165	\$ 850,000	\$ 818,100	7/1/2015 thru 6/30/2016
	Note: Increase of \$1.00 per haul as compared to Fiscal Year 2015.						
2	A & B Cleaning Service, Inc. Greenville, North Carolina	Janitorial Services for County Facilities	Facilities Management Lady's Island Airport Hilton Head Island Airport	Cleaning Services 10001310-51210 51000011-51210 54000011-51210	\$ 585,828	\$ 585,828	7/1/2015 thru 6/30/2016
3	Clarke Mosquito Control Products, Inc. St. Charles, Illinois	Public Health Insecticide for Mosquito Control	Mosquito Control	Public Health Products 10001400-52320	\$ 315,000	\$ 315,676	8/1/2015 thru 7/31/2016
	Note: The State Contract unit pricing has not increased as compared to Fiscal Year 2015.						
4	CompuCorn Dallas, Texas	Microsoft Licensing including SQL Server licenses for Beaufort County	MIS	Maintenance Contracts 10001150-51110	\$ 186,677	\$ 139,468	7/1/2015 thru 6/30/2016
	Note: State Contract vendor - the price increase is attributable to an increase in servers and enterprise products.						
5	South Coast Logging Savannah, Georgia	Solid Waste Disposal	Solid Waste	Solid Waste Disposal 10001340-51166	\$ 180,000	\$ 153,195	7/1/2015 thru 6/30/2016
6	Manatron (Aumentum) Chicago, Illinois	Property Assessment and Tax Software and Support for the Assessor, Auditor and Treasurer's Offices	Assessor, Auditor and Treasurer	Maintenance Contracts 10001150-51110	\$ 177,975	\$ 163,630	7/1/2015 thru 6/30/2016
7	Tyler Technologies Dallas, Texas	Annual support and license agreement for Munis	Finance Purchasing Business License Employee Services Building Codes Local Accomm. Tax Hospitality Tax Admissions Fees	Maintenance Contracts 10001111-51110 10001116-51110 10001134-51110 10001160-51110 10001260-51110 20010011-51110 20020011-51110 20100011-51110	\$ 85,381	\$ 78,744	7/1/2015 thru 6/30/2016
8	Hilton Head Humane Association Hilton Head Island, South Carolina	Provides Veterinary and Spay/Neuter Services for the County Animal Shelter	Animal Services	Professional Services Spay/Neuter 10001270-51160 10001270-51165	\$ 85,000	\$ 85,000	7/1/2015 thru 6/30/2016
9	Care Environmental Corp. Dover, New Jersey	Hazardous Waste Collection Services	Solid Waste	Professional Services 10001340-51160	\$ 80,000	\$ 82,957	7/1/2015 thru 6/30/2016
10	Pictometry International Corporation Rochester, New York	License Image Software/Aerial Photos	GIS	Aerial Photos 10001152-51250	\$ 70,444	\$ 67,819	7/1/2015 thru 6/30/2016
11	South Carolina Judicial Department Columbia, South Carolina	Court Management System Support	Clerk of Court Magistrate	Maintenance Contracts 10001030-51110 10001081-51110	\$ 60,000	\$ 60,000	7/1/2015 thru 6/30/2016
12	Strickland Electric Recycling North, South Carolina	Electronic Waste Recycling Services	Solid Waste	Ewaste 10001340-51164	\$ 60,000	\$ 45,213	9/1/2015 thru 8/31/2016
13	Hewlett-Packard Company Roseville, California	Hardware and Software Support and Training	MIS	Maintenance Contracts 10001150-51110	\$ 54,022	\$ 67,262	9/1/2015 thru 8/31/2016
14	New Vision Systems New Canaan, Connecticut	Official Records Software and Maintenance Support	Register of Deeds	Maintenance Contracts 10001122-51110	\$ 51,028	\$ 51,028	7/1/2015 thru 6/30/2016
15	Republic Services Beaufort, South Carolina	Hauling Services for Solid Waste Department (Daufuskie)	Solid Waste	Solid Waste Hauling Services 10001340-51165	\$ 50,000	\$ 43,650	7/1/2015 thru 6/30/2016
	Note: Increase of \$1.00 per haul as compared to Fiscal Year 2015.						

Note: Items 1, 3, 5, 8, 9, 12 and 15 are estimated costs. The volume demanded of these services depends on various factors throughout each fiscal year.

MIS - Management Information Systems
GIS - Geographical Information Systems



COUNTY COUNCIL OF BEAUFORT
Beaufort County Purchasing Department
Post Office Drawer 1228
Beaufort, South Carolina 29901-1228
Telephone (843) 255-2353 ♦ FAX (843) 255-9437

Dave Thomas, CPPO, CPPB
Purchasing Director
E-Mail: dthomas@bcgov.net

May 28, 2015

Republic Services, Inc.
Mr. Randy Dixon, Municipal Services Manager
425 GA Hwy 292
Vidalia, GA 30474

Re: Contract Renewal for RFP 3962/110442, Hauling Services for Beaufort County Solid Waste Department

Dear Mr. Dixon,

We have reviewed your request and would like to counter offer your company with an adjustment of \$1.00 per haul increase to reflect in the contract renewal. All other terms and conditions remain the same. The contract renewal period will commence on July 1, 2015, and extend through June 30, 2016. Please sign below and return to this office as soon as possible.

Also, kindly forward an updated Certificate of Insurance at your earliest convenience.

Please let me know of any questions or concerns. We look forward to your continued success during the contract period.

Respectfully,

Dave Thomas

Dave Thomas, CPPO, CPPB

The signature below authorizes the renewal of the aforementioned Contract for an additional one (1) year term with an adjustment of \$1.00 per haul increase. All other terms and conditions found in the original contract remain the same.

RANDY DIXON - MUNICIPAL MANAGER

Authorized Printed Name and Title to Bind Company

Signature/Date

cc: Jim Minor

[Handwritten Signature] 6/1/15



Dave Thomas, CPPO, CPPB
 Purchasing Director
 E-Mail: dthomas@bcgov.net

COUNTY COUNCIL OF BEAUFORT
 Beaufort County Purchasing Department
 Post Office Drawer 1228
 Beaufort, South Carolina 29901-1228
 Telephone (843) 255-2353 ♦ FAX (843) 255-9437

May 26, 2015

A & B Cleaning Services, Inc.
 Attn: Mr. Marvin McKesson
 610-B Lynndale Court
 Greenville, SC 27858

Re: Contract Renewal for RFP 140305, Janitorial Services for Beaufort County

Dear Mr. McKesson,

It is with great pleasure to inform you that Beaufort County wishes to renew the above mentioned contract with you in accordance with the original contract for RFP 140305, Janitorial Services for Beaufort County. The contract renewal period will commence on July 1, 2015, and extend through June 30, 2016, and will include approved amendments and compensation based on your last contract term. Please sign below and return to this office as soon as possible.

Also, kindly forward an updated Certificate of Insurance at your earliest convenience.

We look forward to your continued success during the contract period. Please contact Linda Maietta at 843-255-2353 or lmaietta@bcgov.net if you have any questions.

Sincerely,

Dave Thomas

Dave Thomas, CPPO, CPPB

The signature below authorizes the renewal of the aforementioned Contract for an additional one (1) year term pursuant to amendments, original contract, and Terms and Conditions found in the original solicitation.

 Authorized Printed Name and Title to Bind Company

Marvin - McKesson 5-26-15

 Signature/Date

cc: Mark Roseneau



Non-Competitive Purchases Form

This form shall be completed for any non-competitive purchase over \$2,500 that is not exempt.

(a) A County contract may be awarded without competition when the Purchasing Director determines in writing, after conducting a good faith review of available sources, that there is only one source for the required supply, service, or construction item. The Purchasing Director shall conduct negotiations, as appropriate, as to price, delivery, and terms. A record of sole source procurements shall be maintained as public record and shall list each contractor's name, the amount and type of each contract, a listing of the items procured under each contract, and the identification of each contract file.

(b) Sole source procurement of a used item from the open market may only be considered, provided that:

(1) The using agency recommends purchase; (2) condition of the item is verified by appropriate County official; and (3) price analysis justifies purchase when the following factors are considered: (a) new acquisition price; (b) current book value; and (c) maintenance costs.

Code 1982 SS 12-19 Sec. 2-518 Sole source procurement

The County Council may by resolution, exempt specific supplies or services from the purchasing procedures required in the Code. The following supplies and services shall be exempt from the purchasing procedures required in this division; however, the Purchasing Director for just cause may limit or withdraw any exemption provided for in this section. (1) Works of art for museum and public display (2) Published books, library books, maps, periodicals, technical pamphlets (3) Copyrighted educational films, filmstrips, slides and transparencies (4) Postage stamps and postal fees (5) Professional dues, membership fees and seminar registration fees (6) Medicine and drugs (7) Utilities including gas, electric, water and sewer (8) Advertisements in professional publications or newspapers (9) Fresh fruit, vegetables, meats, fish, milk, bread and eggs (10) Oil company credit cards (11) Articles for commercial sale by all governmental bodies

Code 1982 SS 12-14 Ord. No. 2000-1 5 1, 1-1-0-2000 Sec. 2-514 Exemption from procedures

Notwithstanding any other section of this division, the Purchasing Director may make or authorize others to make emergency procurements of supplies, services, or construction items when there exists a threat to the functioning of county government; for the preservation or protection of property; or for the health, welfare or safety of any person, provided that such emergency procurements shall be made with such competition as is practicable under the circumstances. A written determination of the basis for the emergency and for the selection of the particular contractor shall be included in the contract file. As soon as practicable, a record of each emergency procurement shall be made and shall set forth the contractor's name, the amount and type of the contract, a listing of the items procured under the contract, and the identification number of the contract file.

Code 1982 SS 12-20 Sec. 2-519 Emergency procurements

Requesting Department: Mosquito Control Requested Account Code: 10001400-52320

Description of Requested Services:

Please provide a listing of the items purchased, if additional pages are necessary please attach to this form:
UP TO FIVE (5) 275-GALLON TOTES OF ANVIL 10+10 MOSQUITO ADULTICIDE

Cost of Requested Services: 283,952.85

Requested Vendor Name: CLARKE MOSQUITO CONTROL

Requested Vendor Address: 159 NORTH GARDEN AVE, PO BOX 72197, ROSELLE IL 60172

Requested Vendor Phone Number: (704) 756-5837 Requested Vendor Email Address: JOESTRICKHOUSER@CLA...

Type of Service Requested (Please check one) Construction Service Supply/Good

Please attach any documentation provided by the vendor that provides back up for the claims in this document.



Non-Competitive Purchases Form



Non-Competitive Purchases Form - New Form

Please select a reason below as to why this is a non-competitive purchase and provide a brief explanation.

- It is not possible to obtain competition. There is only one source available for the supply, service, or construction item.
- The procurement is for a used item from the open market. The item may only be considered if, (1) the using agency recommends purchase, (2) condition of the item is verified by appropriate County official, (3) Price analysis justifies purchase when the following factors are considered: (a) new acquisition price; (b) current book value; and (c) maintenance costs.
- The item is a single source purchase. Other sources may be available but purchases are directed to one source because of factors unique to Beaufort County. Please select an option below:
 - Standardization
 - Warranty
 - Other, if selected please specify below.

STATE CONTRACT PRICING: STATE CONTRACT #4400003968


- An emergency exists that threatens the functioning of County government.
- An emergency exists that threatens the preservation or protection of County property.

What steps have been taken to verify that these features are not available elsewhere?

- Other brands/manufacturers were examined (please list names and contact information, and explain why they are not suitable for use by the County-attach additional pages as necessary):

- Other vendors were contracted (please list names and contact information and explain why those contacted did not meet the needs of the County-attach additional pages as necessary):

Requester Name: GREGG J. HUNT Requester Signature: _____ Date: 6/19/2...

Department Head Name: ~~GREGG J. HUNT~~ Department Head Signature:  Date: 06-19-15



Non-Competitive Purchases Form



For Purchasing Completion only:

Date Received in Purchasing Department: _____

- Reviewed by Purchasing Department for completeness

Date: _____

Non-Competitive Purchases Form - New Form

Reviewed by: _____

Verified that this is the only source: Yes No

Comments: _____

Purchasing Director or His Designee Approval Signature: _____

Associated Purchase Orders Number: _____

Associated Contract Number: _____

COMBINED VENDOR LIST OF MOSQUITO CONTROL PESTICIDE PRODUCTS FOR
2011 CONTRACT BID SUBMISSION

<u>Item No.</u>	<u>Percentage of active ingredient</u>	<u>Size of container</u>	<u>Adapco, Inc</u>	<u>Clarke</u>	<u>Gil Manufacturing</u>	<u>Univar USA</u>
130	100% Poly (oxy-1,2-ethanediyl), α -(C16-20 branched and linear alkyl)- ω -hydroxy (100%)	2x2.5 gl	\$214.27			AGNIQUE MMF LIQUID
131	100% Poly (oxy-1,2-ethanediyl), α -(C16-20 branched and linear alkyl)- ω -hydroxy (100%)	12 x 1 LTR	\$213.53			AGNIQUE MMF LIQUID
132	100% Poly (oxy-1,2-ethanediyl), α -(C16-20 branched and linear alkyl)- ω -hydroxy (100%)	53 gl DR	\$2,109.41			AGNIQUE MMF LIQUID
133	100% Poly (oxy-1,2-ethanediyl), α -(C16-20 branched and linear alkyl)- ω -hydroxy (100%)	263 gl TOTE	\$10,331.19			AGNIQUE MMF LIQUID
134	5% PYRETHRIN; 25% PBO	5 gl PL	\$1,357.70			PYROCID 7067 5+25
135	5% PYRETHRIN; 25% PBO	30 gl DR	\$6,903.60			PYROCID 7067 5+25
136	5% PYRETHRIN; 25% PBO	55 gl DR	\$12,087.90			PYROCID 7067 5+25
137	5% PYRETHRIN; 25% PBO	275 gl DR				
138	4.14% RESMETHRIN; 12.42% PBO	5 gl PL	\$558.26			SCOURGE 4-12
139	4.14% RESMETHRIN; 12.42% PBO	55 gl DR	\$6,065.93			SCOURGE 4-12
140	4.14% RESMETHRIN; 12.42% PBO	275 gl TOTE	\$30,207.39			SCOURGE 4-12
141	18% RESMETHRIN; 54% PBO	5 gl PL	\$2,293.69			SCOURGE 18-54
142	18% RESMETHRIN; 54% PBO	55 gl DR	\$24,361.78			SCOURGE 18-54
143	2% Sumethrin	2X2.5 gl Case		\$255.16		
144	2% Sumethrin	30 gl drum		\$1,531.00		
145	2% Sumethrin	55 gl drum		\$2,806.82		
146	2% Sumethrin	275 gl tote		\$14,034.10		
147	10% Sumethrin	2X2.5 gl Case		\$1,069.55		
148	10% Sumethrin	30 gl drum		\$6,366.52		
149	10% Sumethrin	55 gl drum		\$11,589.80		
150	10% Sumethrin	275 gl tote		\$53,576.01		Anvil 10+10 ULV
151	5% Sumethrin + 1% Pralethrin	2X2.5 gl Case		\$972.06		
152	5% Sumethrin + 1% Pralethrin	30 gl drum		\$5,609.11		
153	5% Sumethrin + 1% Pralethrin	55 gl drum		\$9,768.93		
154	5% Sumethrin + 1% Pralethrin	275 gl tote		\$48,871.09		
155	0.5% Spinosad	40 lb bag		\$219.64		
156	2.5% Spinosad	40 lb bag		\$537.43		
157	6.25% Spinosad	220 Tablet Case		\$862.27		
158	8.33% Spinosad	400 Tablet Case		\$548.05		
159	20.6% Spinosad	2X2.5 gl Case		\$4,038.94		
160	22.3% TAU-FLUVALINATE	12x8OZ CS	\$365.39			MAVRIC PERIMETER

Kristen Gordon, Procurement Manager
E-Mail: kgordon@mmo.sc.gov
Telephone: (803) 737-2772

Materials Management Office
1201 Main Street, Suite 600
Columbia, South Carolina 29201

Section: P
Page: 53
Date: 8/01/06

Contractor: ADAPCO, INC.
Contact: Kathy Russell
Email: bids@myadapco.com
Address: 550 Aero Lane
Sanford, FL 32771
Telephone: (800) 367-0659
Fax: (866) 330-9888
Vendor #: 7000073003
FEIN #: 59-2574523
Contract #: 4400003967

24 Hour Emergency Number
(800) 252-8500

Distributor: ADAPCO, INC.
Contact: Trey English
Telephone: (866) 829-0275
Email: tenglish@myadapco.com

Contractor: Clarke Mosquito Control Products, Inc.
Contact: Gabriela Simone
E-Mail: Gsimone@clarkemosquito.com
Address: 110 E. Irving Park Road, 4th Fl
Roselle, IL 60172
Telephone: (630) 671-3187
Vendor #: 7000033604
FEIN#: 36-3672438
Contract # 4400003968

24 Hour Emergency Numbers
(800) 535-5053

Distributor: Clarke Mosquito Control
Products, Inc.
Contact: Gabriela Simone
E-Mail: Gsimone@clarkemosquito.com
Telephone: (630) 671-3187
Fax: (630) 894-1774
Control Consultant:
Joe Strickhouser
Telephone: (704) 756-5837
Email: Jstrickhouser@clarke.com

CompuCom.

The Leading IT Outsourcing Specialist

CompuCom Systems, Inc.

7171 Forest Lane
Dallas, TX 75230

Client: Mike Devore
Beaufort County MIS
100 Ribaut Road
Beaufort, SC 29902-4453
(843) 255-7006
mdevore@bcgov.net
Enrollment # 6504128 (7/01/2012 - 6/30/2015)

Quote # 4021337
Quote Date: 4/3/2015
Valid Through: 7/31/2015

Prepared by:
David Williams
CompuCom Systems, Inc.
Software Solutions Specialist
(704) 469-5103
David.Williams@CompuCom.com

Final

Qty	Part #	Item Name	Offering	Level	Product Type	Product Family	Unit Price	Extended Price
<i>Microsoft EA Renewal Estimate:</i>								
1,550	76A-00034	EntCAL ALNG SA MVL UsrCAL wSrvcs	Enterprise	D	Software Assurance	Enterprise CAL	\$94.88	\$147,064.00
4	312-02257	ExchgSvrStd ALNG SA MVL	Additional Product	D	Software Assurance	Exchange Server - Standard	\$114.68	\$458.72
1	5HU-00216	LyncSvr ALNG SA MVL	Additional Product	D	Software Assurance	Lync Server	\$590.70	\$590.70
1	H04-00268	SharePointSvr ALNG SA MVL	Additional Product	D	Software Assurance	SharePoint Server	\$1,100.55	\$1,100.55
1	228-04433	SQLSvrStd ALNG SA MVL	Additional Product	D	Software Assurance	SQL Server Standard Edition	\$145.20	\$145.20
30	7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	Additional Product	D	Software Assurance	SQL Svr Standard Core	\$580.80	\$17,424.00
1	9JD-00053	VSUltwMSDN ALNG SA MVL	Additional Product	D	Software Assurance	Visual Studio Ultimate w/MSDN	\$1,852.95	\$1,852.95
10	6VC-01254	WinRmtDsktpSrvcsCAL ALNG SA MVL Usr	Additional Product	D	Software Assurance	Win Rmt Dsktp Svcs CAL	\$18.98	\$189.80
10	P71-07282	WinSvrDataCtr ALNG SA MVL 2Proc	Additional Product	D	Software Assurance	Windows Server Datacenter	\$997.43	\$9,974.30
<i>Microsoft Subscription Pricing:</i>								
120	4ZF-00019	VDA ALNG SubsVL MVL PerDvc	Additional Product	D	Monthly Subscriptions-VolumeLicense	VDA	\$65.64	\$7,876.80
							Total:	\$186,677.02

- Notes:
1. CompuCom reserves the right to amend pricing subject to changes in the publisher's discounts, pricing or programs.
 2. Sales tax is not included on quotes. Please add the appropriate sales tax to your Purchase Order, if applicable.
> If your order is exempt from SC Sales Tax, please indicate 'ESD - Electronic Software Delivery' on your Purchase Order.
 3. Please address your PO to CompuCom Systems, Inc., and email it to David.Williams@compucom.com
 4. SC State Contract Number: 4400003937, CompuCom Vendor # 7000040970

4



Dave Thomas, CPPO, CPPB
 Purchasing Director
 E-Mail: dthomas@bcgov.net

COUNTY COUNCIL OF BEAUFORT
 Beaufort County Purchasing Department
 Post Office Drawer 1228
 Beaufort, South Carolina 29901-1228
 Telephone (843) 255-2353 ♦ FAX (843) 255-9437

April 29, 2015

South Coast Logging, Inc.
 Mr. Larry P. Simpson
 P. O. Box 14419
 Savannah, GA 31416

Re: Contract Renewal for RFP 1333290010913, Disposal and Recycling Services

Dear Mr. Simpson,

It is a great pleasure to inform you that Beaufort County wishes to renew the above mentioned contract with you in accordance with the original contract for RFP 133329001091, Disposal and Recycling Services. The contract renewal period will commence on July 1, 2015, and extend through June 30, 2016, and will include approved amendments and compensation based on your last contract term. Please sign below and return to this office as soon as possible.

Also, kindly forward an updated Certificate of Insurance at your earliest convenience.

We look forward to your continued success during the contract period. Please contact Linda Maietta at 843-255-2353 or lmaietta@bcgov.net if you have any questions.

Sincerely,

Dave Thomas

Dave Thomas, CPPO, CPPB

The signature below authorizes the renewal of the aforementioned Contract for an additional one (1) year term pursuant to amendments, original contract, and Terms and Conditions found in the original solicitation.

Larry P Simpson

Authorized Printed Name and Title to Bind Company

Larry P Simpson 5/27/15

Signature/Date

cc: Jim Minor



Maintenance and Support Schedule
and/or Note Schedule

For Internal Use Only
0019705
7/15/2015
MAN07ANN-Y

ACCT# 4007000
BEAUFORT COUNTY ADMINISTRATION
P.O. DRAWER 1228
100 RIBAUT ROAD

BEAUFORT SC 29901-1228

THIS IS NOT AN INVOICE!

JULY-JUNE

1.00 SY	ANNUAL MAINTENANCE & SUPPORT	\$0.00	\$0.00
1.00 PER	THE PERIOD 7/1/15-6/30/16 FOR	\$0.00	\$0.00
1.00 CON	CONTRACT #SC2007.001.01 FOR	\$0.00	\$0.00
1.00 PAPP-S	PROVAL PLUS SUPPORT	\$33,198.72	\$33,198.72
1.00 AUMTAX-S	Aumentum Tax System Support	\$96,940.31	\$96,940.31
1.00 AUMRECEE-S	Aumentum Records Admin Enterprise Spt *Includ	\$0.00	\$0.00
1.00 AUMAA-S	Aumentum Assmt Admin Spt	\$0.00	\$0.00
1.00 AUMPP-S	Aumentum Personal Prop Admin Sys Spt	\$0.00	\$0.00
1.00 PROPERTYMAX-S	Valuation eGOV System Spt	\$7,529.48	\$7,529.48
1.00 WEBHOSTPROPERTY-S	WEBHOSTING OF PROPERTY SITES	\$4,183.04	\$4,183.04
1.00 PROPERTYMAX-DATA-S	PropertyMax Data Extract Spt	\$5,019.65	\$5,019.65
1.00 COLLECTMAX-S	TAX EGOV System Spt	\$7,529.48	\$7,529.48
1.00 WEBHOSTCOLLECT-S	TAX EGOV HOSTING SPT	\$4,127.60	\$4,127.60
1.00 COLLECTMAX-DATA-S	CollectMax Data Extract Spt	\$5,019.65	\$5,019.65
1.00 GEOANALYST-S	PV GeoAnalyst Support	\$6,627.10	\$6,627.10

Subtotal	170,175.03
Tax	\$0.00
Total	\$170,175.03

MANATRON

For Internal Use Only
0028397
1/15/2016
MAN14710QTR

Maintenance and Support Schedule and/or Note Schedule

ACCT# 4007000

BEAUFORT COUNTY ADMINISTRATION
P.O. DRAWER 1228
100 RIBAUT ROAD

BEAUFORT SC 29901-1228

THIS IS NOT AN INVOICE!

JAN-DEC

1.00	SQ	QUARTERLY MAINTENANCE & SUPPORT	\$0.00	\$0.00
1.00	PER	THE PERIOD 1/1/16-3/31/16 for	\$0.00	\$0.00
1.00	CON	CONTRACT #SC2007.001.02 for	\$0.00	\$0.00
1.00	MANAGED SUPPORT SERVICES-	Managed Support Services Aumentum/PV for	\$7,800.00	\$7,800.00
		One (1) instance/seven (7) servers - application		
		patching and DB requests covered for test servers		

Subtotal	\$7,800.00
Tax	\$0.00
Total	\$7,800.00

RECEIVED
BEAUFORT COUNTY FINANCE

2015 MAY 26 PM 2:43



One Tyler Drive
Yarmouth, ME 04096

P: 800.772.2260
F: 207.781.2459

www.tyler.com

Greetings:

Enclosed is your Annual Support Agreement and License Agreement for Munis® Software for the upcoming renewal period.

You will note that this renewal form is different from the forms you may have received in the past. The biggest change we have made is to align you with our current, Tyler-wide practice of setting the term for maintenance and support as automatically renewable, in one-year increments. That means that, after you sign this renewal form, in subsequent years you will only receive an invoice from us reflecting our then-current maintenance and support fees.

We are taking this step to simplify the administration of your contract – a change we believe benefits us both. This change does not mean, though, that you are forever bound to a maintenance and support agreement with Tyler. If you choose to, you may terminate the agreement, effective as of the last date of the then-current term, by providing us at least fifteen days' notice of your intent to do so.

Please do not hesitate to contact Nicole Beaudette, Revenue Specialist, at (800) 772-2260 extension 4692 or nicole.beaudette@tylertech.com with any questions or concerns.

Sincerely,

Abigail Diaz
Associate General Counsel

Enclosure

Annual Support Agreement and License Agreement for Munis® Software

This Annual Support Agreement and License Agreement for Munis® Software ("Support Agreement") is made by and between Tyler Technologies, Inc. with offices at One Tyler Drive, Yarmouth, Maine 04096 ("Tyler") and the client named in the attached invoice ("Client").

WHEREAS, Tyler and Client are parties to an original agreement ("Agreement"); and

WHEREAS, Tyler and Client desire to renew the maintenance services term under the Agreement;

NOW THEREFORE, in consideration of the mutual promises hereinafter contained, Tyler and Client agree as follows:

1. Tyler shall provide maintenance services to Client, as specified in the Agreement and Tyler's then-current support call process, during the period set forth in the attached invoice.
2. Client shall remit to Tyler maintenance fees in the amount set forth in the attached invoice. Tyler reserves the right to suspend Client access to maintenance services in the event the Client fails to pay undisputed maintenance fees within thirty (30) days of the payment due date.
3. Maintenance services will renew automatically for additional one (1) year terms at Tyler's then-current maintenance fees unless terminated in writing by either party at least fifteen (15) days prior to the end of the then-current term.
4. This Support Agreement shall be governed by and construed in accordance with the terms and conditions of the Agreement.
5. All other terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Support Agreement as of the dates set forth below.

Tyler Technologies, Inc.
ERP and School Division

Client: _____

By: 

By: _____

Name: Christopher P. Hepburn

Name: _____

Title: Senior Vice President

Title: _____

Date: _____



Empowering people who serve the public®

RECEIVED
BEAUFORT COUNTY FINANCE
2015 MAY 26 PM 2:42

Remittance:
Tyler Technologies, Inc.
(FEIN 75-2303920)
P.O. Box 203556
Dallas, TX 75320-3556

Invoice

Invoice No	Date	Page
045-134788	06/01/2015	1 of 3

Questions:

Tyler Technologies - ERP & Schools
Phone: 1-800-772-2260 Press 2, then 1
Fax: 1-866-673-3274
Email: ar@tylertech.com



Bill To: BEAUFORT COUNTY
ATTN: FINANCE DEPARTMENT
PO DRAWER 1228
BEAUFORT, SC 29901-1228

Ship To: BEAUFORT COUNTY
ATTN: FINANCE DEPARTMENT
PO DRAWER 1228
BEAUFORT, SC 29901-1228

Customer No.	Ord No	PO Number	Currency	Terms	Due Date
1033	65414		USD	NET30	07/01/2015

Date	Description	Units	Rate	Extended Price
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - ACCTG/GL/BUDGET/AP	1	14,589.62	14,589.62
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - ACCOUNTS RECEIVABLE	1	3,071.50	3,071.50
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - BID MANAGEMENT	1	1,675.13	1,675.13
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - BUSINESS LICENSES	1	2,792.76	2,792.76
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - CONTRACT MANAGEMENT	1	1,646.98	1,646.98
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - FIXED ASSETS	1	3,350.24	3,350.24
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - GENERAL BILLING	1	1,396.38	1,396.38
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - HUMAN RESOURCES MANAGEMENT	1	5,584.18	5,584.18
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - CRYSTAL REPORTS	1	3,627.63	3,627.63
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - MUNIS OFFICE	1	2,373.32	2,373.32
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - PAYROLL	1	9,214.50	9,214.50
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - PURCHASE ORDERS	1	3,350.24	3,350.24
	Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016			
Contract No.: BEAUFORT COUNTY, SC	SUPPORT & UPDATE LICENSING - REQUISITIONS	1	2,792.76	2,792.76



Remittance:
 Tyler Technologies, Inc.
 (FEIN 75-2303920)
 P.O. Box 203556
 Dallas, TX 75320-3556

Invoice

Invoice No 045-134788	Date 06/01/2015	Page 2 of 3
---------------------------------	---------------------------	-----------------------

Empowering people who serve the public^o

Questions:

Tyler Technologies - ERP & Schools
 Phone: 1-800-772-2260 Press 2, then 1
 Fax: 1-866-673-3274
 Email: ar@tylertech.com

Bill To: BEAUFORT COUNTY
 ATTN: FINANCE DEPARTMENT
 PO DRAWER 1228
 BEAUFORT, SC 29901-1228

Ship To: BEAUFORT COUNTY
 ATTN: FINANCE DEPARTMENT
 PO DRAWER 1228
 BEAUFORT, SC 29901-1228

Customer No. 1033	Ord No 65414	PO Number	Currency USD	Terms NET30	Due Date 07/01/2015
-----------------------------	------------------------	------------------	------------------------	-----------------------	-------------------------------

Date	Description	Units	Rate	Extended Price
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC TYLER FORM PROCESSING SUPPORT	1	3,102.33	3,102.33
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - EMPLOYEE SELF SERVICE	1	3,375.63	3,375.63
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - TYLER CONTENT MANAGER SE	1	4,725.89	4,725.89
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - ROLE TAILORED DASHBOARD	1	1,771.17	1,771.17
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - CITIZEN SELF SERVICE	1	1,375.26	1,375.26
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - MAPLINK GIS INTEGRATION	1	1,771.17	1,771.17
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - PERMITS & CODE ENFORCEMENT	1	5,093.55	5,093.55
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - APPLICANT TRACKING	1	1,833.68	1,833.68
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				
	Contract No.: BEAUFORT COUNTY, SC SUPPORT & UPDATE LICENSING - TYLER CASHIERING	1	4,167.45	4,167.45
Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016				



Remittance:
 Tyler Technologies, Inc.
 (FEIN 75-2303920)
 P.O. Box 203556
 Dallas, TX 75320-3556

Invoice

<i>Invoice No</i>	<i>Date</i>	<i>Page</i>
045-134788	06/01/2015	3 of 3

Empowering people who serve the public*

Questions:

Tyler Technologies - ERP & Schools
 Phone: 1-800-772-2260 Press 2, then 1
 Fax: 1-866-673-3274
 Email: ar@tylertech.com

Bill To: BEAUFORT COUNTY
 ATTN: FINANCE DEPARTMENT
 PO DRAWER 1228
 BEAUFORT, SC 29901-1228

Ship To: BEAUFORT COUNTY
 ATTN: FINANCE DEPARTMENT
 PO DRAWER 1228
 BEAUFORT, SC 29901-1228

<i>Customer No.</i>	<i>Ord No</i>	<i>PO Number</i>	<i>Currency</i>	<i>Terms</i>	<i>Due Date</i>
1033	65414		USD	NET30	07/01/2015

<i>Date</i>	<i>Description</i>	<i>Units</i>	<i>Rate</i>	<i>Extended Price</i>
-------------	--------------------	--------------	-------------	-----------------------

****ATTENTION****
 Order your checks and forms from
 Tyler Business Forms at 877-749-2090 or
 tylerbusinessforms.com to guarantee
 100% compliance with your software.

Subtotal	82,681.37
Sales Tax	0.00
Invoice Total	82,681.37



Remittance:
 Tyler Technologies, Inc.
 (FEIN 75-2303920)
 P.O. Box 203556
 Dallas, TX 75320-3556

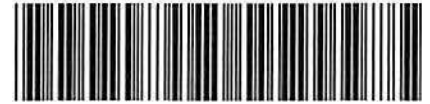
Invoice

<i>Invoice No</i>	<i>Date</i>	<i>Page</i>
045-134787	06/01/2015	1 of 1

Empowering people who serve the public®

Questions:

Tyler Technologies - ERP & Schools
 Phone: 1-800-772-2260 Press 2, then 1
 Fax: 1-866-673-3274
 Email: ar@tylertech.com



Bill To: BEAUFORT COUNTY
 ATTN: FINANCE DEPARTMENT
 PO DRAWER 1228
 BEAUFORT, SC 29901-1228

Ship To: BEAUFORT COUNTY
 ATTN: FINANCE DEPARTMENT
 PO DRAWER 1228
 BEAUFORT, SC 29901-1228

<i>Customer No.</i>	<i>Ord No</i>	<i>PO Number</i>	<i>Currency</i>	<i>Terms</i>	<i>Due Date</i>
1033	65141		USD	NET30	07/01/2015

Date	Description	Units	Rate	Extended Price
Contract No.: BEAUFORT COUNTY, SC MUNIS GUI SITE LICENSE SUPPORT Maintenance: Start: 01/Jul/2015, End: 30/Jun/2016		1	2,700.00	2,700.00

RECEIVED
 BEAUFORT COUNTY FINANCE
 2015 MAY 26 PM 2:42

****ATTENTION****
 Order your checks and forms from
 Tyler Business Forms at 877-749-2090 or
 tylerbusinessforms.com to guarantee
 100% compliance with your software.

Subtotal	2,700.00
Sales Tax	0.00
Invoice Total	2,700.00



May 19, 2015

County Council of Beaufort County
Attn: Mr. Philip A. Foot
Public Safety Director
P.O. Drawer 1228
Beaufort, SC 29901

Re: Contract renewal/Veterinarian Services for Beaufort County Animal Services
Department contract #13431800712011201.

Dear Mr. Foot,

This letter is to confirm the renewal of our contract for the 2015-2016 periods. The contents of the contract may remain the same except for the number of hours billed to the county involving onsite veterinarian visits. 5 hours per week was allocated; 3 hours is sufficient moving forward, with exceptions for emergencies.

Thank you.

Sincerely,

Franny Gerthoffer
Executive Director
Hilton Head Humane Association



COUNTY COUNCIL OF BEAUFORT

Beaufort County Purchasing Department
Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

Telephone (843) 255-2353 ♦ FAX (843) 255-9437

RECEIVED
BEAUFORT COUNTY FINANCE
2015 MAY 26 PM 2: 20

Dave Thomas, CPPO, CPPB
Purchasing Director
E-Mail: dthomas@bcgov.net

April 29, 2015

Care Environmental Corporation
Mr. Frank J. McKenna, Jr.
10 Orben Drive 4999 Carolina Forest Blvd.
Landing, NJ 07850 Suite 21
Myrtle Beach, SC 29579

Re: Contract Renewal for IFB 022614, Household Hazardous Waste Collection Services for Beaufort County, Public Works, Solid Waste Disposal

Dear Mr. McKenna,

It is with great pleasure to inform you that Beaufort County wishes to renew the above mentioned contract with you in accordance with the original contract for IFB 022614, Household Hazardous Waste Collection Services. The contract renewal period will commence on July 1, 2015, and extend through June 30, 2016, and will include approved amendments and compensation based on your last contract term. Please sign below and return to this office as soon as possible.

Also, kindly forward an updated Certificate of Insurance at your earliest convenience.

We look forward to your continued success during the contract period. Please contact Linda Maietta at 843-255-2353 or lmaietta@bcgov.net if you have any questions.

Sincerely,

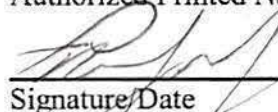
Dave Thomas

Dave Thomas, CPPO, CPPB

The signature below authorizes the renewal of the aforementioned Contract for an additional one (1) year term pursuant to amendments, original contract, and Terms and Conditions found in the original solicitation.

Francis J. McKenna, Jr. / President

Authorized Printed Name and Title to Bind Company



Signature/Date

cc: Jim Minor

INVOICE



Invoice #: INV013713
Invoice Date: 3/26/2015

Pictometry International Corp.
100 Town Centre Drive, Suite A
Rochester, NY 14623
Phone 585.486.0093 Fax 585.486.0098

Beaufort County, SC
Arthur Horne Building
104 Ribaut Road
Beaufort, SC 29902

Proj Name: 2015 Beaufort, SC
Proj Description:

PO Number	Payment Terms	Salesperson	Shipping Method	VIA	Project
YEAR 2	Net 365	EF	PICTOMETRY	Pictometry	15BEAUSC001
Item					Extended Price

Image Library - Licensed Images/Software, etc...
 License payment 2 of 2 per the Image Library License \$70,443.75
 Due at First Anniversary of Shipment of Imagery - 03/26/2016 *Fy16* \$0.00

Due This Project: \$70,443.75

Tax: \$0.00
 Subtotal: \$70,443.75
 Total Tax This Invoice: \$0.00
 Freight: \$0.00
 Miscellaneous: \$0.00
 Total Due This Invoice: \$70,443.75

Maietta, Linda

From: Morgan, Daniel
Sent: Friday, May 22, 2015 9:34 AM
To: Maietta, Linda
Subject: RE: FY 2016 Renewals
Attachments: SC Judicial Invoice_FY15.pdf

Linda,

Attached you will find the SC Judicial Invoice for FY15. In speaking with the Technology Department yesterday they do not send out the invoices until the end of July. She did state that amount will stay the same for FY16.

If you have any further questions please let me know.

Best regards,
 Dan



Daniel R. Morgan

Mapping and Applications Director
 Beaufort County Information Technology
 (843) 255-2535 (Office)
 (843) 597-8201 (Mobile)

danielm@bcgov.net

From: Maietta, Linda
Sent: Friday, May 15, 2015 1:26 PM
To: Morgan, Daniel
Subject: FW: FY 2016 Renewals

Dan:

Just a reminder – the written estimates are due to Purchasing on May 22, 2015. Already received CompuCom from Andrew.

Linda Maietta
Administrative Tech
Finance Department
 255-2297
lmaietta@bcgov.net

From: Maietta, Linda
Sent: Thursday, April 23, 2015 12:03 PM
To: Dalkos, Andrew; Morgan, Daniel
Cc: Polite, Shakeeya
Subject: RE: FY 2016 Renewals

Andrew, Dan:

I also need to ask you to forward a WRITTEN estimate for FY 2016 from the companies you want renewed:

This will be the same amount for FY16.

(Handwritten mark)



State of South Carolina

Remit To:
JUDICIAL DEPARTMENT
FINANCE & PERSONNEL
1015 SUMTER STREET, SUITE 101
COLUMBIA SC 29201
USA

Mail To:
BEAUFORT COUNTY
PO Box 1228
BEAUFORT SC 29901-1228

Invoice

Invoice Date
07/30/2014
SAP Invoice Number
2000292817
Legacy Information
2000292817
Customer Number
1007007
Amount
60,000.00

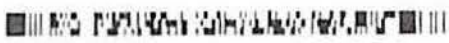
ITEM	ITEM DESCRIPTION	AMOUNT
001	Court CMS Support July 1, 2014- June 30, 2015	60,000.00

Spalte Date 11/17/14
20150564 (UQ: Y N)
 CMS support

Accounting	Amount(s):
10001030-5110	19,000
10001081-5110	19,200
10001082-5110	14,800
10001085-5110	4,200
Total \$ 60,000	

*clerk of Court J.R.
Beaufort Magistrate
Bluffton Magistrate
Magistrate*

Date 11/17/14



Inv# 2000292817 \$ 60,000.00
 SC JUDICIAL DEPARTMENT
 07/30/2014 # Pages 1 FP1 D0C52S4978
 PO# 20150564

PAYMENT TERMS
Pay immediately w/o deduction

TOTAL
60,000.00

CONTRACT FOR SERVICES FOR BEAUFORT COUNTY

THIS AGREEMENT (the "Agreement") is made this 5 day of September, 2014, by and between Beaufort County, a political subdivision of the State of South Carolina (hereinafter referred to as "County") and Strickland Electronic Recycling, LLC (hereinafter referred to as "Contractor").

WITNESSETH:

WHEREAS, the Contractor and the County desire to enter into an agreement relating to the Electronic Waste Transportation and Recycling Services for Beaufort County's Solid Waste Department, subject to the terms, specifications, conditions and provisions of the Invitation to Bid # 080614 as heretofore mentioned.

NOW, THEREFORE, the Contractor and the County agree to all of these terms, conditions, specifications, provisions and the special provisions as listed below:

- A. This Agreement is deemed to be under and shall be governed by and construed according to the laws of the State of South Carolina.
- B. Any litigation arising out of this Agreement shall be held only in a circuit court of Beaufort County, Beaufort, South Carolina in the Fourteenth Judicial Circuit.
- C. The Contractor shall not sublet, assign, nor by means of a stock transfer sale of its business, assign or transfer this Agreement without the written consent of the County.
- D. This Agreement, including the terms, conditions, specifications and provisions listed herein makes up the entire agreement between the Contractor and County. No other Agreement, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or bind either party hereto.
- E. It is understood that this Agreement shall be considered exclusive between the parties.
- F. Any provisions of this Agreement found to be prohibited by law shall be ineffective, to the extent of such prohibition, without invalidating the remainder of this Agreement.

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the parties agree as follows:

**ARTICLE 1
DESCRIPTION**

The Contractor has made an offer to the County for the purpose of providing the Services

as contained and described in this Agreement. This Agreement hereby incorporates herein by reference the terms, conditions, scope of work, specifications and provisions contained in IFB # 0080614 (not otherwise modified by this Agreement or Appendix B), which is attached hereto as Appendix A, and Contractor's Bid dated August 6, 2014, which is attached hereto as Appendix B. In the event of an inconsistency or a conflict between this Agreement and any of the terms contained in Appendix A or Appendix B, the terms and provisions of this Agreement shall control. The provisions and language contained in Appendix B shall supersede and replace the provisions contained in Appendix A to the extent of an inconsistency or a conflict.

ARTICLE 2 DEFINITIONS

RECYCLABLE MATERIALS See the description on page 3 of IFB under the **General and Scope of Work** paragraphs.

EXCLUDED MATERIALS shall mean hazardous waste or other waste that is prohibited from being received, managed or disposed of at a transfer, storage or disposal facility or Recyclables Materials processing facility by federal, state or local law, regulation, ordinance, permit or other legal requirement.

FORCE MAJEURE shall have the meaning set forth in Appendix B.

UNACCEPTABLE MATERIALS shall mean any materials that are not included in the definition of Recyclable Materials above, or any material that, as delivered to a Recyclable Materials processing center, cannot otherwise be, re-used, re-purposed, recovered, sold, marketed or processed as a Recyclable Material.

ARTICLE 3 LIABILITY

The County and Contractor shall not be responsible to each other for any incidental, indirect or consequential damages incurred by either Contractor or County or for which either party may be liable to any third party which damages have been or are occasioned by the Services performed or reports prepared or other work performed hereunder.

ARTICLE 4 INDEMNIFICATION AND HOLD HARMLESS

A. **GENERAL INDEMNITY.** The Contractor does hereby agree to indemnify and save harmless the County, its officers, agents and employees from and against any and all liability, claims, demands, damages, fines, fees, expenses, penalties, suits, proceedings, actions and cost of actions, including attorney's fees for trial and on appeal (collectively, "Liabilities") which the County may hereafter suffer, incur, be responsible for or pay out for personal, bodily injury (including death) of any County officer, agent or employee, or damage to property owned, leased, rented or hired by the County, to the extent caused by the negligent performance of the Agreement, by Contractor, its agents, servants or employees. Proposer hereby agrees to

indemnify, hold harmless and defend the County, its officers, agents, and employees, from and against any and all liabilities, penalties, fines, forfeitures, fees, demands, claims, causes of action, suits, judgments and costs and expenses incidental thereto, including attorneys' fees (collectively, "Liabilities"), which the County may hereafter suffer, incur, be responsible for or pay out for personal, bodily injury (including death) of any County officer, agent or employee, or damage to property owned, leased, rented or hired by the County, to the extent caused by: (i) the Contractor's breach of any representations, covenants or warranties set forth in this Agreement; or (ii) the Contractor's or its employees', agents' or subcontractors' (and their subcontractors at any tier) negligent acts or omissions, willful misconduct or violations of an obligation imposed by law in the performance of the contract.

Notwithstanding anything stated herein, the County, its officers, agents and its employees shall not be entitled to the benefits of this indemnity with respect to any Liabilities to the extent they arise as a result of any gross negligence or willful or reckless misconduct of the County, its officers, agents or employees.

B. ENVIRONMENTAL INDEMNITY. Contractor agrees to indemnify, hold harmless and defend the County, its officers, agents, and employees from and against any and all Liabilities which any or all of them may hereafter suffer, incur, be responsible for or pay out as a result of contamination or adverse effects on the environment including any Liabilities for removal or remedial actions under the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (also known as Superfund) or comparable state law, caused by the Services provided by the Contractor under this Agreement with respect to the County's conforming waste materials; provided, however, the obligation of the Contractor to indemnify the County shall not apply to any Liabilities relating to Excluded Materials or involving waste products disposed of or handled in facilities that are designated for use by the County or designated by state, county or local law or ordinance.

ARTICLE 5 ASSIGNMENT

Contractor shall not assign or subcontract any its rights or duties of this Agreement, except to an affiliated company, without the expressed written consent of the County, which consent shall not be unreasonably withheld, conditioned or delayed. Any assignment or subcontract without the written consent of County shall be void and this Agreement shall terminate at the option of the County.

ARTICLE 6 TERM

The initial term of this Agreement shall be one year (1) year beginning September 1, 2014 and ending August 31, 2015, with four additional one year terms not to exceed five (5) years ; provided however, that the term of this Agreement shall automatically extend without

additional terms of one (1) year each, maximum five (5) year renewals, unless, not less than sixty (60) days before the termination of the then current term, one party advises the other in writing of its desire to terminate the Contract at the conclusion of the then current term of the Contract. In no event shall the total term of this Agreement (including all renewals or extensions) extend beyond that allowed by applicable State law.

ARTICLE 7 COMPENSATION

Compensation is based on Contractor's proposed fee as outlined in their bid. The County shall pay the container rental fee set forth in Appendix B. The County agrees to pay the Contractor for Services rendered monthly, in arrears, within thirty (30) days of receipt of Contractor's invoice. The County's total estimated cost of this Agreement through the first year will not exceed \$34,000, subject to the terms and conditions of this Agreement, varying Recyclable Services at the contractor's annual cost of \$33,744*. (*Cost based on estimated cost which may vary based on actual tonnage of material handled.)

ARTICLE 8 INSURANCE

Contractor does hereby covenant, agree and hereby represent to the County that it has obtained workmen's compensation insurance, general liability and automobile liability insurance, as well as providing coverage against potential liability arising from and in any manner relating to the Contractor's use or occupation of the premises during the course of performing the contracted Services, all in accordance with and as described in the County's IFB # 080614.

ARTICLE 9 DEFAULT

In the event of default or breach of any condition of this Agreement resulting in litigation, the prevailing party would be entitled to reasonable attorneys' fees fixed by the Court. The remedies herein given to County shall be cumulative, and the exercise of any one remedy by the County shall not be to the exclusion of any other remedy.

ARTICLE 10 TERMINATION

In the event that Contractor fails to perform (or fails to commence the cure of any breach, which shall be diligently prosecuted in good faith) the Services described within five (5) business days of its receipt of a written demand from the County, County may terminate the contract immediately upon notice provided such notice is at least five (5) business days following the County's notice of nonperformance. In the event that the County breaches any of the terms of this Agreement including, but not limited to, non-payment, and fails to cure such breach within fifteen (15) business days of its receipt of a written demand from the Contractor, Contractor may terminate the contract immediately upon notice, provided such notice is at least fifteen (15) business days following the Contractor's notice of breach..

**ARTICLE 11
COUNTY RESPONSIBILITIES**

The County will be responsible to provide the Contractor reasonable access to County locations when necessary, ensure cooperation of County employees in activities reasonable and appropriate under the project, and obtain authorization for access to third party sites, if required.

**ARTICLE 12
FORCE MAJEURE**

Should Contractor's performance of the Services be materially affected by causes beyond its reasonable control, a Force Majeure results. Force Majeure includes, but is not restricted to, acts of God, acts of a legislative, administrative or judicial entity, acts of Contractors other than subcontractors of Contractor, fires, floods, labor disturbances, and unusually severe weather. Contractor will be granted a time extension and the parties will negotiate an adjustment to the fee, where appropriate, based upon the effect of the Force Majeure upon Contractor's performance.

**ARTICLE 13
SEVERABILITY**

Every term or provision of this Agreement is severable from others. Notwithstanding any possible future finding by a duly constituted authority that a particular term or provision is invalid, void, or unenforceable, this Agreement has been made with the clear intention that the validity and enforceability of the remaining parts, terms and provisions shall not be affected thereby.

**ARTICLE 14
INDEPENDENT CONTRACTOR**

The Contractor shall be fully independent in performing the Services and shall not act as an agent or employee of the County. As such, the Contractor shall be solely responsible for its employees, subcontractors, and agents and for their compensation, benefits, contributions and taxes, if any.

**ARTICLE 15
NOTICE**

The Contractor and the County shall notify each other of service of any notice of violation of any law, regulation, permit or license relating to the Services; initiation of any proceedings to revoke any permits or licenses which relate to such Services; revocation of any permits, licenses or other governmental authorizations relating to such Services; or

commencement of any litigation that could affect such Services. Such notice shall be personally delivered or sent by U.S. Mail, Certified Mail, Return Receipt Requested with proper postage affixed thereto, or by nationally recognized courier and addressed as follows:

County: Beaufort County Administrator
P. O. Drawer 1228
Beaufort, SC 29901-1228

Beaufort County
Attn: Beaufort County Purchasing Director
P. O. Drawer 1228
Beaufort, SC 29901-1228

Contractor: Strickland Electronic Recycling, LLC
1009 Bedford Ave
North, SC 29112
Attention: Mr. Blake Strickland
Phone: 803-860-2233
Email: SERLLC@yahoo.com

ARTICLE 16 INVOICES

All invoices for work done under this contract should be directed to the County Representative, electronically or by mail to:

Public Works Department
Solid Waste & Recycling Section
120 Shanklin Rd.
Beaufort, SC 29906

Invoices should include:

- a) Period of time covered by the invoice
- b) Detail of work performed
- c) Purchase order and Contract Number
- d) Tax Identification Number

ARTICLE 17 HOLIDAYS

The Contractor may observe any or all of the following holidays by suspension of the Services on the holiday:

New Year's Day	Labor Day
Memorial Day	Thanksgiving Day
Independence Day	Christmas Day

In the event that any scheduled Services fall on a holiday, Contractor shall provide the Services on the next business day following the holiday.

**ARTICLE 18
ENTIRE AGREEMENT**

This Agreement constitutes the entire agreement between the parties hereto. No representations, warranties or promises pertaining to this Agreement have been made or shall be binding upon any of the parties, except as expressly stated herein.

This Agreement shall be construed in accordance and governed by the laws of the State of South Carolina.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first above written.

WITNESSES:

Cheryl Harris
Greg Burt

BEAUFORT COUNTY, a political sub-division of the State of South Carolina

By: Gary Kubic
Name: Gary Kubic or authorized representative
Title: County Administrator
Address: P.O. Drawer 1228
Beaufort, SC 29901-1228
Phone: (843) 255-2026
Fax: (843) 255-9403
Date: 9/15/2014

WITNESSES:

Steve Strickland
Pat Z...

**STRICKLAND ELECTRONIC
RECYCLING, LLC**

By: Blake Strickland
Name: Blake Strickland
Title: Owner
Address: 1009 Federal Ave, North,
SC 29112
Phone: 1-803-247-5140
Fax: 1-803-247-5144
Tax ID Number: 46-1707889
Date: 9-5-16



HEWLETT-PACKARD COMPANY
8000 Foothills Blvd, MS 5509
ROSEVILLE CA 95747

ANDREW DALKOS
Beaufort County
Management Information Systems
104 RIBAUT RD
BEAUFORT SC 29902

05/08/2015

Support Account Reference: BEAUFORT6363065696
HP Reference Number: 46215060

Dear ANDREW DALKOS:

Enclosed is a Hewlett-Packard support service quote for your products. Review the services, support items, coverage dates, addresses, and company contacts for accuracy. Please advise HP of any changes prior to submitting your purchase order or authorization. To order support services detailed in this package, please return billing authorization by choosing one of the following convenient options. Subject to HP Single Order Terms for Support or purchase agreement with HP and if applicable, Exhibit E24.

Option 1: Provide an open-ended purchase order. An open-ended purchase order allows HP to add products to your agreement as necessary, as well as renew your support from year to year. Cancellation of the support service agreement requires a 30-day written notice.

Option 2: Provide a PO for the coverage dates specified in the enclosed referenced proposal.

Your PO must note at least one of the following, along with the support coverage period:

1. HP Reference (quote) number(s),
2. Support Account Reference(s) (SAR)
3. Service Agreement ID(s) (SAID)
4. AMP ID(s)

* If there is an approval signature section on your PO then it should be signed/approved before sending to HP. Please indicate if you are taxable or tax exempt. If your organization is Tax Exempt, please send a copy of your Tax Exemption Certificate with your PO. Include your billing frequency and current invoice-to address.

Option 3: Sign and return the attached Signature Authorization Form (SAM).

* If you provide authorization via the SAM form (Signature Authorization Method), please insure that all of the applicable boxes are checked on the form, along with the printed name and signature of the authorizing party.

Note: If the information in Options 1 through 3 is not included in your PO or SAM Form then HP will need to contact you to collect this missing data, which will cause a delay in activating your support contract(s). HP requires these details for audit purposes.

Hewlett-Packard values your business and looks forward to providing you with continued support. If you require further assistance, please contact your Contract Administrator at 1 800 386 1115 OPT-4-4-2. You can send your PO or SAM to your Support Services Representative, or FAX it to 1 800 307 0361.

Sincerely,
Public Sector Contractual Services
Contract Admin.



SIGNATURE AUTHORIZATION METHOD (SAM)

The Signature Authorization Method (SAM) may be used to order Hewlett-Packard Company (HP) Support Services **ONLY IF A PURCHASE ORDER IS NOT REQUIRED TO AUTHORIZE SERVICE DELIVERY AND REMIT PAYMENT.** This SAM form, including the quotation(s) and governing terms referenced herein shall be referred to collectively as the "Support Agreement."

(1) Customer Information:

Company Name

Beaufort County Management Information Systems

Invoice to Address

Beaufort SC 29901-1228

(2) Contract Information: Unless otherwise notified all quotes under the AMP ID below will be renewed:

Initial Quote Number:46215060

** AMP ID: 13513076001FCP

Support Account Reference: BEAUFORT6363065696

Coverage Period: 09/01/2015 - 08/31/2016

***The enclosed Support Account Overview dated 05/08/2015 summarizes the quotes contained within the above AMP ID.

This quote bundle is valid until: 08/31/2015

Check as applicable if your authorization is open-ended.

The following term applies only to open-ended support agreements. This Support Agreement is for the period stated on HP's quote. It will be extended without modification by consecutive terms of 12 months unless one of the parties gives written notice in accordance with the underlying business terms prior to the end of the respective 12 months. If modifications of the Support Agreement are necessary, HP will notify Customer in writing 60 days before the modifications are effective. Customer may terminate this Support Agreement within 30 days from receipt of notice. If Customer does not exercise this right of termination, this Support Agreement will be continued to the end of the current term with the modifications, and extended by consecutive 12-month terms. Re-pricing will occur automatically without further authorization.

(3) REQUIRED- Tax Information:

Taxable OR Tax Exempt Exemption # _____ (Attach copy of exemption certificate)

(4) REQUIRED- Billing Frequency: Do not enclose Payment. Please select one of the following:

Please bill me:

Pre-Pay up front for the entire coverage term

Annually

Quarterly (Total annual amount must exceed \$2400)

Semi-Annually (Total annual amount must exceed \$2400)

Monthly (Total annual amount must exceed \$2400)

Charge my credit card. Check one: Visa MasterCard American Express

For your protection, please call your HP Sales Representative or Contract Admin with the credit card number.

Cardholder Name (Print) _____

Cardholder's Signature _____

Credit Card Invoice-To Address _____

(5) REQUIRED- Service Authorization and Terms and Conditions:

Customer's signature on this form constitutes authorization for HP to invoice Customer for the HP support services represented in this Support Agreement. This support agreement will be governed by the following: i) The purchase agreement currently in effect between Customer and HP that includes the delivery of Support Services, or if none, the HP Customer Terms-Support (CTSP01), the Supplemental Data Sheet (CTDS01); and ii) any applicable Transaction Documents thereto.

Authorized Signature and Date

Printed Name, Title and Phone Number

(6) Completed form should be returned to:

Hewlett-Packard Company
Public Sector Contractual Services
8000 Foothills Blvd, MS 5509
ROSEVILLE, CA 95747

TEL:1 800 386 1115 OPT-4-4-2
FAX:1 800 307 0361

Support Account Overview



AMP ID: 13513076001FCP
Special Terms and Conditions No: 500008963

Customer Address:
Beaufort County
Management Information Systems
104 RIBAUT RD
BEAUFORT SC 29902

Hewlett-Packard Address:
HEWLETT-PACKARD COMPANY
8000 Foothills Blvd, MS 5509
ROSEVILLE CA 95747

Customer Contact:
ANDREW DALKOS
Tel: (843) 255-7008
Fax: (843) 255-9402
E-mail andrewd@bcgov.net

HP Contact:
Public Sector Contractual Serv
Tel: 1 800 386 1115 OPT-4-4-2
Fax: 1 800 307 0361
E-mail ams.supportcontracts@hp.com

This quote is valid until 08/31/2015

This order is governed by the specific agreement referenced below in the comment section. If none is identified, then HP's standard terms, as indicated below for the services you purchased will apply. Either one is the "Agreement". Multi-year support renewals are governed by the Exhibit E24 in addition to the Agreement unless otherwise specified.

HP Standard Terms:

For HP Software Support terms and datasheets, visit http://support.openview.hp.com/support_options.jsp

For HP terms for Software-as-a-Service, visit <http://link.hp.com/u/j50>

For all other support terms and datasheets, including information on the format of this document, visit:

<http://h20219.www2.hp.com/services/w1/en/always-on/hardware-support-documentation.html>

Your Support Access Options for Service Agreement Customers:

• **Support Contract Assistant(SCA)** - manage your service agreement online, visit www.esca.hp.com

• **HP Support Center** - <http://www.hp.com/go/hpsc>

• **HP Software Support Online** <http://support.openview.hp.com/>

Please have your Service Agreement ID and Product/Serial available to expedite your support experience.
For Support, please call: 800-633-3600

Support Account Reference	Service Agreement ID	Coverage Period		Description	Contract Total/USD
		From:	To:		
BEAUFORT6363065696	1040 7915 6829	09/01/2015	08/31/2016	8-6363065696	19,270.80
BEAUFORVMWARE	1039 7858 9399	09/01/2015	08/31/2016	BEAUFORVMWARE	1,402.43
BEAUFORVMWARE01	1039 7858 9459	09/01/2015	08/31/2016	BEAUFORVMWARE01	1,402.43
BEAUFORVMWARE02	1040 4408 9448	11/01/2015	08/31/2016	BEAUFORVMWARE02	346.40
BUFRTCNTYMISVMWARE05	1038 2028 5957	09/01/2015	08/31/2016	BUFRTCNTYMISVMWARE05	20,361.60
SGA947025W-EDU	1036 5194 4994	09/01/2015	08/31/2016	EDUCATION	4,704.36
USE91119WR	1035 5521 2400	09/01/2015	08/31/2016	USE91119WR	3,476.16
Total Excluding Taxes 104 Ribaut Rd Beaufort					50,964.18

Support Account Overview



AMP ID: 13513076001FCP

Customer Address:
Beaufort County
Management Information Systems
104 RIBAUT RD
BEAUFORT SC 29902

Hewlett-Packard Address:
HEWLETT-PACKARD COMPANY
8000 Foothills Blvd, MS 5509
ROSEVILLE CA 95747

Support Account Reference	Coverage Period From: To:	Description	Contract Total/USD
---------------------------	------------------------------	-------------	--------------------

Summary of Charges	
Hardware Support	20,583.36
Software Helpdesk Services	1,549.44
Software Support-Labor	11,668.32
Software Support-Materials	12,458.70
Training	4,704.36
Total Excluding Taxes	50,964.18

Total excludes all taxes. If applicable, taxes will be added at the time of invoicing at the current tax rate.
Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.
Refer to the detail document for any applicable state & local tax

Support Account Detail



Special Terms and Conditions No: 5000008963
Your PO Reference:
CCRN Number: 0407915682

Support Account Reference:
BEAUFORT6363065696

HP Reference Number: 46215060

Equipment Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Software Update Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Hardware Contact:
 ANDREW DALKOS
 Tel: (843) 255-7008
 Fax: (843) 255-9402

Software Contact:
 ANDREW DALKOS
 Tel: (843) 255-7008
 Fax: (843) 255-9402

This quote is valid until 08/31/2015
Coverage from: 09/01/2015 to: 08/31/2016

Service Agreement ID: 1040 7915 6829 For Support, please call: 800-633-3600

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Comment: WSCAIII Master Price Agreement (5000008963) must be cited on purchase order.

For detailed information on service deliverables in zoning refer to www.hp.com/hps/custdocs/us

H7J34AC HP Foundation Care 24x7 Service
***** Hardware Support *****

HP Hardware Maintenance Onsite Support

- Hardware Problem Diagnosis
- Onsite Support
- Parts and Material provided
- 4 Hr Onsite Response
- 24 Hrs Std Office Days
- 24 hrs, Day 6
- 24 hrs, Day 7
- Holidays Covered
- Travel Zone 4

399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BR	1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE838N0HR	1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BT	1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE825N8LX	1	44.87
391835-B21	HP DL380G5 CTO Chassis	USE810N7PS	1	63.76
399524-B21	HP DL360G5 4M CTO Chassis	USE752N187	1	44.87
AG815B	HP DL380 G5 Base Storage Server	2UX83504XB	1	60.61
Please note HP can no longer support this item from: 12/31/2016				
399524-B21	HP DL360G5 4M CTO Chassis	USE752N186	1	44.87
391835-B21	HP DL380G5 CTO Chassis	USE815N0N8	1	63.76
391835-B21	HP DL380G5 CTO Chassis	USE823N5ZQ	1	63.76



Special Terms and Conditions No: 5000008963

Your PO Reference:

CCRN Number: 0407915682

Product No.	Description	Serial No.	Coverage Period		Qty	Price/USD
			from:	to:		
399524-B21	HP DL360G5 4M CTO Chassis	USE723N104			1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BN			1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE719N117			1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE719N115			1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE719N118			1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE719N116			1	44.87
391835-B21	HP DL380G5 CTO Chassis	USE719N5XH			1	63.76
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BP			1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE825N5TX			1	44.87
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BQ			1	44.87
391835-B21	HP DL380G5 CTO Chassis	USE949N0Q1			1	63.76
494329-B21	HP OEM DL380G6 CTO Server	USE947NBDM			1	55.89
494329-B21	HP OEM DL380G6 CTO Server	USE007N179			1	55.89
484184-B21	HP OEM DL360G6 CTO Server	USE943N93A			1	45.66
494329-B21	HP OEM DL380G6 CTO Server	USE003N3S6			1	55.89
494329-B21	HP OEM DL380G6 CTO Server	USE003N3S7			1	55.89
583914-B21	HP DL380G7 SFF CTO Server	USE038NF55			1	68.49
583914-B21	HP DL380G7 SFF CTO Server	USE038NF54			1	68.49

HP Collaborative Remote Support

Basic Software Phone Support

Collaborative Call Managemnt

24 Hours, Day 1-7 Phone Supp

Standard Response Time

399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BR			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE838N0HR			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BT			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE825N8LX			1	3.94
391835-B21	HP DL380G5 CTO Chassis	USE810N7PS			1	4.72
399524-B21	HP DL360G5 4M CTO Chassis	USE752N187			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE752N186			1	3.94
391835-B21	HP DL380G5 CTO Chassis	USE815N0N8			1	4.72
391835-B21	HP DL380G5 CTO Chassis	USE823N5ZQ			1	4.72
399524-B21	HP DL360G5 4M CTO Chassis	USE723N104			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BN			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE719N117			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE719N115			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE719N118			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE719N116			1	3.94
391835-B21	HP DL380G5 CTO Chassis	USE719N5XH			1	4.72
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BP			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE825N5TX			1	3.94
399524-B21	HP DL360G5 4M CTO Chassis	USE810N3BQ			1	3.94
391835-B21	HP DL380G5 CTO Chassis	USE949N0Q1			1	4.72
494329-B21	HP OEM DL380G6 CTO Server	USE947NBDM			1	4.72
494329-B21	HP OEM DL380G6 CTO Server	USE007N179			1	4.72
484184-B21	HP OEM DL360G6 CTO Server	USE943N93A			1	3.94



Special Terms and Conditions No: 5000008963
 Your PO Reference:
 CCRN Number: 0407915682

Product No.	Description	Serial No.	Coverage Period		Qty	Price/USD
			from:	to:		
494329-B21	HP OEM DL380G6 CTO Server	USE003N3S6			1	4.72
494329-B21	HP OEM DL380G6 CTO Server	USE003N3S7			1	4.72
583914-B21	HP DL380G7 SFF CTO Server	USE038NF55			1	4.72
583914-B21	HP DL380G7 SFF CTO Server	USE038NF54			1	4.72

Discounts

Government Header Discount % -18%	359.82-
Pre Payment HdrDisc% -4%	65.56-

***** Software Support *****

HP Software Technical Unlimited Support

- SW Technical Support
- SW Electronic Support
- 24 Hrs Std Office Days
- 24 Hrs Day 6
- 24 Hrs Day 7
- Holidays Covered
- Standard Response

AG815B	HP DL380 G5 Base Storage Server	2UX83504XB	1	32.28
	Please note HP can no longer support this item from: 12/31/2016			

HP Software Updates Service

- License to Use & SW Updates
- HP Recommended SW Upd Method
- HP Recommended Doc Upd Method

Discounts

Government Header Discount % -18%	7.38-
Pre Payment HdrDisc% -4%	1.34-

Summary of Charges

Hardware Support	1,458.66
Hardware Support Tax SC	0.00
Software Helpdesk Services	114.96
Software Helpdesk Services Tax SC	0.00
Software Support-Labor	32.28
Software Support-Labor Tax SC	1.94
TOTAL INCLUDING TAX	1,607.84

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing.
 Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

Support Account Detail



Special Terms and Conditions No: 5000008963
Your PO Reference:
CCRN Number: 0397858931

Support Account Reference:
BEAUFORVMWARE

HP Reference Number: 46337016

Equipment Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Software Update Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Hardware Contact:
 Mike DeVore
 Tel: 943 255 7006
 Fax:

Software Contact:
 Mike DeVore
 Tel: 943 255 7006
 Fax:

This quote is valid until 08/31/2015
Coverage from: 09/01/2015 to: 08/31/2016

Service Agreement ID: 1039 7858 9399

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Comment: WSCAIII Master Price Agreement (5000008963) must be cited on purchase order.

H7J34AC HP Foundation Care 24x7 Service

*** Software Support ***

HP Software Technical Unlimited Support

SW Technical Support
 SW Electronic Support
 24 Hrs Std Office Days
 24 Hrs Day 6
 24 Hrs Day 7
 Holidays Covered
 Standard Response

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 21.96

5122Q-4JKVN-P8L6C-9T10P-0E0LM

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 21.96

5122Q-4JKVN-P8L6C-9T10P-0E0LM

HP Software Updates Service

License to Use & SW Updates
 HP Recommended SW Upd Method
 HP Recommended Doc Upd Method

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 24.40

5122Q-4JKVN-P8L6C-9T10P-0E0LM

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 24.40

5122Q-4JKVN-P8L6C-9T10P-0E0LM



Special Terms and Conditions No: 500008963
 Your PO Reference:
 CCRN Number: 0397858931

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Discounts

Government Header Discount % -18%	21.20-
Pre Payment HdrDisc% -4%	3.88-

***** Software Support *****

HZ845AC	VMware SW Upd and STS Return to Supp Return to support has been charged from 06/01/2015 to 08/31/2015	09/30/2015	289.79
---------	--	------------	--------

Discounts

Government Header Discount % -18%	63.61-
-----------------------------------	--------

Summary of Charges

Software Support-Labor	43.92
Software Support-Labor Tax SC	2.64
Software Support-Materials	338.59
Software Support-Materials Tax SC	20.31
TOTAL INCLUDING TAX	405.46

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing.
 Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

Support Account Detail



Special Terms and Conditions No: 500008963
 Your PO Reference:
 CCRN Number: 0397858941

Support Account Reference:
BEAUFORVMWARE01

HP Reference Number: 46337017

Equipment Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Software Update Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Hardware Contact:
 Mike DeVore
 Tel: 943 255 7006
 Fax:

Software Contact:
 Mike DeVore
 Tel: 943 255 7006
 Fax:

This quote is valid until 08/31/2015
Coverage from: 09/01/2015 to: 08/31/2016

Service Agreement ID: 1039 7858 9459

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Comment: WSCAIII Master Price Agreement (500008963) must be cited on purchase order.

H7J34AC HP Foundation Care 24x7 Service

*** Software Support ***

HP Software Technical Unlimited Support

- SW Technical Support
- SW Electronic Support
- 24 Hrs Std Office Days
- 24 Hrs Day 6
- 24 Hrs Day 7
- Holidays Covered
- Standard Response

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 21.96

506C7-4JKPQ-K8V6A*

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 21.96

112CQ-4JKP5-28K63*

HP Software Updates Service

- License to Use & SW Updates
- HP Recommended SW Upd Method
- HP Recommended Doc Upd Method

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 24.40

506C7-4JKPQ-K8V6A*

BD715AAE VMw vSphere EntPlus 1P 3yr E-LTU 1 24.40

112CQ-4JKP5-28K63*



Special Terms and Conditions No: 5000008963

Your PO Reference:

CCRN Number: 0397858941

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Discounts

Government Header Discount % -18%

21.20-

Pre Payment HdrDisc% -4%

3.88-

***** Software Support *****

HZ845AC VMware SW Upd and STS Return to Supp
Return to support has been charged from 06/01/2015 to 08/31/2015

09/30/2015

289.79

Discounts

Government Header Discount % -18%

63.61-

Summary of Charges

Software Support-Labor	43.92
Software Support-Labor Tax SC	2.64
Software Support-Materials	338.59
Software Support-Materials Tax SC	20.31
TOTAL INCLUDING TAX	405.46

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing.
Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

Support Account Detail



Special Terms and Conditions No: 500008963
Your PO Reference:
CCRN Number: 0404408941

Support Account Reference:
BEAUFORVMWARE02

HP Reference Number: 46336356

Equipment Address:
Beaufort County
Management Information Systems
104 RIBAUT RD
BEAUFORT SC 29902

Software Update Address:
Beaufort County
Management Information Systems
104 RIBAUT RD
BEAUFORT SC 29902

Hardware Contact:
Mike DeVore
Tel: 943 255 7006
Fax:

Software Contact:
Mike DeVore
Tel: 943 255 7006
Fax:

This quote is valid until 10/31/2015
Coverage from: 11/01/2015 to: 08/31/2016

Service Agreement ID: 1040 4408 9448

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

H7J34AC **HP Foundation Care 24x7 Service**
***** Hardware Support *****

HP Hardware Maintenance Onsite Support

Hardware Problem Diagnosis
Onsite Support
Parts and Material provided
4 Hr Onsite Response
24 Hrs Std Office Days
24 hrs, Day 6
24 hrs, Day 7
Holidays Covered

HP Collaborative Remote Support

Basic Software Phone Support
Collaborative Call Managemnt
24 Hours, Day 1-7 Phone Supp
Standard Response Time

***** Software Support *****

HP Software Technical Unlimited Support

SW Technical Support
SW Electronic Support
24 Hrs Std Office Days
24 Hrs Day 6
24 Hrs Day 7
Holidays Covered
Standard Response



Special Terms and Conditions No: 5000008963

Your PO Reference:

CCRN Number: 0404408941

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

BD690AAE	VMw View Prm Str Kt 10Pk 3yr E-LTU			1	17.32
----------	------------------------------------	--	--	---	-------

N568L-0XKLI-78A93-90200-CWYH4

Please note HP can no longer support this item from: 09/30/2016

HP Software Updates Service

License to Use & SW Updates

HP Recommended SW Upd Method

HP Recommended Doc Upd Method

BD690AAE	VMw View Prm Str Kt 10Pk 3yr E-LTU			1	17.32
----------	------------------------------------	--	--	---	-------

N568L-0XKLI-78A93-90200-CWYH4

Please note HP can no longer support this item from: 09/30/2016

Discounts

Government Header Discount % -18%

7.92-

Pre Payment HdrDisc% -4%

1.44-

Summary of Charges

Software Support-Labor 17.32

Software Support-Labor Tax SC 1.04

Software Support-Materials 17.32

Software Support-Materials Tax SC 1.04

TOTAL INCLUDING TAX 36.72

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing.

Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

Support Account Detail



Special Terms and Conditions No: 5000008963
 Your PO Reference:
 CCRN Number: 0382028594

Support Account Reference:
BUFRTCNTYMISVMWARE05

HP Reference Number: 46216464

Equipment Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Software Update Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Hardware Contact:
 ANDREW DALKOS
 Tel: (843) 255-7008
 Fax: (843) 255-9402

Software Contact:
 ANDREW DALKOS
 Tel: (843) 255-7008
 Fax: (843) 255-9402

This quote is valid until 08/31/2015
Coverage from: 09/01/2015 to: 08/31/2016

Service Agreement ID: 1038 2028 5957 For Support, please call: 800-633-3600

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Comment: WSCAIII Master Price Agreement (5000008963) must be cited on purchase order.

H7J34AC HP Foundation Care 24x7 Service

*** Software Support ***

HP Software Technical Unlimited Support

- SW Technical Support
- SW Electronic Support
- 24 Hrs Std Office Days
- 24 Hrs Day 6
- 24 Hrs Day 7
- Holidays Covered
- Standard Response

BD710A	VMw vSphere Std 1P 1yr SW			1	8.03
		51482-0E29P-N8K42-09200-2D0J1			
BD710A	VMw vSphere Std 1P 1yr SW			1	8.03
		N0682-4EJ56-J834A-0L0H4-3JY5H			
BD710A	VMw vSphere Std 1P 1yr SW			1	8.03
		N4212-4E11P-58C43-01002-A9P7M			
BD710A	VMw vSphere Std 1P 1yr SW			1	8.03
		N021H-4EL9M-J8243-0J9K6-3DD7H			
BD685A	VMw View Ent Str Kt 10Pk 1yr SW			4	34.80
		X0086-0G38H-48370-0D2H6-31ZHH			
	Please note HP can no longer support this item from: 09/30/2016				
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		1501K-4825L-58K4E-0U8UH-CJKJ1			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		11410-08283-18L44-088UH-CMR31			



Special Terms and Conditions No: 500008963
 Your PO Reference:
 CCRN Number: 0382028594

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		1H40K-08H11-N8K4E-0U82H-C1R15			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		M4610-08HE3-J8T4D-00124-A8F2M			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		H429K-08281-18H4D-010H2-A460H			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		J1282-48KE3-58R4E-0K904-A8FKM			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		1J69H-08KEL-18T4D-0U986-2XWKM			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		J568H-08HEL-18H4D-0J104-C4D2H			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		1H03L-28H8H-58J45-0JA22-9NDJ4			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		5M0CJ-6808H-J8R4E-00286-98P10			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		004A1-28K82-J8U4E-0CCRP-0JUM5			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		044C3-2809H-J8V44-09AUP-0W061			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		414A3-28H80-N8V4E-0922M-880M1			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		51221-280DH-58H44-0A00K-81Q6M			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		516AL-2805K-18J45-0C9KP-0DQ4H			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		J022P-F8247-68R45-0C286-1HQ10			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		N42AM-A8K17-68T45-09280-9DXJ4			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		4H68N-08052-K8445-02AUP-A4VPI			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		4M605-08H42-K8E44-0LCUH-ATCM1			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	20.75
		0M68N-0804K-P854E-022RK-2N145			
TD444AAE	VMw View Pm Addon 10Pk 1y9x5 E-LTU			14	253.54
		HH4A1-DELD3-68HYJ-APKR6-85W0N			
	Please note HP can no longer support this item from: 09/30/2016				
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	20.75
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	20.75
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	20.75
		506C7-4JKPQ-K8V6A*			
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	20.75
		112CQ-4JKP5-28K63*			
D8A87AAE	VMw Horizon View 10Pk 1yr E-LTU		11/01/2015	1	14.72
		N568L-0XKLI-78A93-90200-CWYH4			



Special Terms and Conditions No: 5000008963
 Your PO Reference:
 CCRN Number: 0382028594

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
	HP Software Updates Service				
	License to Use & SW Updates				
	HP Recommended SW Upd Method				
	HP Recommended Doc Upd Method				
BD710A	VMw vSphere Std 1P 1yr SW			1	9.45
		51482-0E29P-N8K42-09200-2D0J1			
BD710A	VMw vSphere Std 1P 1yr SW			1	9.45
		N0682-4EJ56-J834A-0L0H4-3JY5H			
BD710A	VMw vSphere Std 1P 1yr SW			1	9.45
		N4212-4E11P-58C43-01002-A9P7M			
BD710A	VMw vSphere Std 1P 1yr SW			1	9.45
		N021H-4EL9M-J8243-0J9K6-3DD7H			
BD685A	VMw View Ent Str K1 10Pk 1yr SW			4	40.92
		X0086-0G38H-48370-0D2H6-31ZHH			
	Please note HP can no longer support this item from: 09/30/2016				
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		I501K-4825L-58K4E-0U8UH-CJKJ1			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		I1410-08283-18L44-088UH-CMR31			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		I140K-08H11-N8K4E-0U82H-C1R15			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		M4610-08HE3-J8T4D-00124-A8F2M			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		H429K-08281-18H4D-010H2-A460H			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		J1282-48KE3-58R4E-0K904-A8FKM			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		I169H-08KEL-18T4D-0U986-2XWKM			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		J568H-08HEL-18H4D-0J104-C4D2H			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		I1H03L-28H8H-58J45-0JA22-9NDJ4			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		5M0CJ-6808H-J8R4E-00286-98P10			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		004A1-28K82-J8U4E-0CCRP-0JUM5			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		044C3-2809H-J8V44-09AUP-0W061			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		414A3-28H80-N8V4E-0922M-880M1			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		51221-280DH-58H44-0A00K-81Q6M			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		516AL-2805K-18J45-0C9KP-0DQ4H			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		J022P-F8247-68R45-0C286-1HQ10			



Special Terms and Conditions No: 5000008963

Your PO Reference:

CCRN Number: 0382028594

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		N42AM-A8K17-68T45-09280-9DXJ4			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		4H68N-08052-K8445-02AUP-A4VP1			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		4M605-08H42-K8E44-0LCUH-ATCM1			
BD714A	VMw vSphere EntPlus 1P 1yr SW			1	24.40
		0M68N-0804K-P854E-022RK-2N145			
TD444AAE	VMw View Pm Addon 10Pk 1y9x5 E-LTU			14	187.32
		HH4A1-DELD3-68HYJ-APKR6-85W0N			
	Please note HP can no longer support this item from: 09/30/2016				
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	24.40
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	24.40
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	24.40
		506C7-4JKPQ-K8V6A*			
BD715AAE	VMw vSphere EntPlus 1P 3yr E-LTU			1	24.40
		112CQ-4JKP5-28K63*			
D8A87AAE	VMw Horizon View 10Pk 1yr E-LTU		11/01/2015	1	17.32
		N568L-0XKLI-78A93-90200-CWYH4			

Discounts

Government Header Discount % -18%

389.13-

Pre Payment HdrDisc% -4%

70.83-

Summary of Charges

Software Support-Labor	833.18
Software Support-Labor Tax SC	49.98
Software Support-Materials	868.96
Software Support-Materials Tax SC	52.15
TOTAL INCLUDING TAX	1,804.27

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing. Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

Support Account Detail



Special Terms and Conditions No: 5000008963
 Your PO Reference:
 CCRN Number: 0365194492

Support Account Reference:
SGA947025W-EDU

HP Reference Number: 46216467

Equipment Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Software Update Address:
 Beaufort County
 Management Information Systems
 104 RIBAUT RD
 BEAUFORT SC 29902

Hardware Contact:
 ANDREW DALKOS
 Tel: (843) 255-7008
 Fax: (843) 255-9402

Software Contact:
 ANDREW DALKOS
 Tel: (843) 255-7008
 Fax: (843) 255-9402

This quote is valid until 08/31/2015
 Coverage from: 09/01/2015 to: 08/31/2016

Service Agreement ID: 1036 5194 4994 For Support, please call: 800-633-3600

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Comment: WSCAIII Master Price Agreement (5000008963) must be cited on purchaseorder.

*** Environmental Services ***

HA167AC	HP Education Services Total Education Units			6	392.03
---------	--	--	--	---	--------

Discounts

Government Header Discount % -18%	89.64-
Pre Payment HdrDisc% -4%	16.33-

Summary of Charges

Training	392.03
Training Tax SC	23.52
TOTAL INCLUDING TAX	415.55

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing.
 Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

Support Account Detail



Special Terms and Conditions No: 5000008963
Your PO Reference:
CCRN Number: 0355521246

Support Account Reference: USE91119WR

HP Reference Number: 46216468

Equipment Address:
Beaufort County
Management Information Systems
104 RIBAUT RD
BEAUFORT SC 29902

Software Update Address:
Beaufort County
Management Information Systems
104 RIBAUT RD
BEAUFORT SC 29902

Hardware Contact:
ANDREW DALKOS
Tel: (843) 255-7008
Fax: (843) 255-9402

Software Contact:
ANDREW DALKOS
Tel: (843) 255-7008
Fax: (843) 255-9402

This quote is valid until 08/31/2015
Coverage from: 09/01/2015 to: 08/31/2016

Service Agreement ID: 1035 5521 2400 For Support, please call: 800-633-3600

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Comment: WSCAIII Master Price Agreement (5000008963) must be cited on purchase order.

For detailed information on service deliverables in zoning refer to www.hp.com/hps/custdocs/us

The following product(s) will be Automatically REPLACED:

T5494A HP CV EVA 8.0 Rep Sol Mgr 4.0 Media Kit with system -> T5494D HPCV EVA 9.1 Rep Sol Mgr 5.0 Media Kit

T5495A HP Command View EVA 4400 1TB LTU with system -> T5495B HP CommandView EVA4400 1TB Software LTU

T5505A HP Smart Start for EVA Storage with system -> T5505E HPSmartstart for EVA V3.1 Media Kit

Config Notes for TD416A has been replaced by mtl BD724A

Config Notes for TD418A; has been replaced by mtl BD712A

H7J34AC HP Foundation Care 24x7 Service
***** Hardware Support *****

HP Hardware Maintenance Onsite Support

- Hardware Problem Diagnosis
- Onsite Support
- Parts and Material provided
- 4 Hr Onsite Response
- 24 Hrs Std Office Days
- 24 hrs, Day 6
- 24 hrs, Day 7
- Holidays Covered
- Travel Zone 4



Special Terms and Conditions No: 5000008963

Your PO Reference:

CCRN Number: 0355521246

Product No.	Description	Serial No.	Coverage Period		Qty	Price/USD
			from:	to:		

391835-B21	HP DL380G5 CTO Chassis	USE911N48D			1	63.76
391835-B21	HP DL380G5 CTO Chassis	USE911N48F			1	63.76
391835-B21	HP DL380G5 CTO Chassis	USE911N4GR			1	63.76
AG823A	HP MSA60 w/12 750GB SATA LFF 9TB Bundle	SGA91000ND			1	65.34

HP Collaborative Remote Support
 Basic Software Phone Support
 Collaborative Call Managemnt
 24 Hours, Day 1-7 Phone Supp
 Standard Response Time

391835-B21	HP DL380G5 CTO Chassis	USE911N48D			1	4.72
391835-B21	HP DL380G5 CTO Chassis	USE911N48F			1	4.72
391835-B21	HP DL380G5 CTO Chassis	USE911N4GR			1	4.72

Discounts

Government Header Discount % -18%	61.92-
Pre Payment HdrDisc% -4%	11.30-

***** Software Support *****

HP Software Technical Unlimited Support
 SW Technical Support
 SW Electronic Support
 24 Hrs Std Office Days
 24 Hrs Day 6
 24 Hrs Day 7
 Holidays Covered
 Standard Response

C6N27A	HP Insight Control Lic	SS9100279			1	2.36
C6N27A	HP Insight Control Lic	SS910027A			1	2.36
C6N27A	HP Insight Control Lic	SS9100277			1	2.36

HP Software Updates Service
 License to Use & SW Updates
 HP Recommended SW Upd Method
 HP Recommended Doc Upd Method

C6N27A	HP Insight Control Lic	SS9100279			1	3.94
C6N27A	HP Insight Control Lic	SS910027A			1	3.94
C6N27A	HP Insight Control Lic	SS9100277			1	3.94

Discounts

Government Header Discount % -18%	4.32-
Pre Payment HdrDisc% -4%	0.78-



Special Terms and Conditions No: 5000008963

Your PO Reference:

CCRN Number: 0355521246

Product No.	Description	Serial No.	Coverage Period from: to:	Qty	Price/USD
-------------	-------------	------------	------------------------------	-----	-----------

Summary of Charges

Hardware Support	256.62
Hardware Support Tax SC	0.00
Software Helpdesk Services	14.16
Software Helpdesk Services Tax SC	0.00
Software Support-Labor	7.08
Software Support-Labor Tax SC	0.42
Software Support-Materials	11.82
Software Support-Materials Tax SC	0.71
TOTAL INCLUDING TAX	290.81

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing.
Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

Payment Schedule as of 05/08/2015

AMP ID: 13513076001FCP

Settlement Period from: From: 09/01/2015 to: 08/31/2016

Support Account Reference	09/01/2015	08/31/2016
BEAUFORT636365696	19,270.80	
BEAUFORVMWARE	1,402.43	
BEAUFORVMWARE01	1,402.43	
BEAUFORVMWARE02	346.40	
BUFKTCNTYMISVMWARE05	20,363.60	
SGA947025W-EDU	4,704.36	
USE9111VWR	3,476.16	
Total for the period		
104 Ribaut Rd Beaufort	50,964.18	

Applicable tax to be added to the invoice.

Fiscal Year 2016 NewVision Maintenance

QTY	SOFTWARE MAINTENANCE SUPPLIED TO BEAUFORT COUNTY	RENEWAL PRICE (7/1/2015 TO 6/30/2016)
	OFFICIAL RECORDS SYSTEM SOFTWARE (RECORDSNG)	
1	NEWVISION RECORDSNG SYSTEM FOR PROCESSING UP TO 100,000 OFFICIAL RECORDS PER YEAR INSTALLED AS PART OF AN EXTENDED MAINTENANCE AGREEMENT. RECORDSNG MAINTENANCE PRICE INCLUDES UNLIMITED NUMBER OF WORKSTATIONS AND FEATURES ITEMIZED ABOVE	\$30,167
	MAINTENANCE FOR SOFTWARE SUPPLIED TO BEAUFORT COUNTY NOT INCLUDED WITH RECORDSNG	
3	NEWVISION INDEX/VERIFY SOFTWARE - AUDITOR AND ASSESSOR WORKSTATIONS	\$2,301
1	TAX ASSESSOR MODULE (OCCASIONAL USE) PO20110277	\$184
1	NEWVISIONIMAGE WRITER RUNTIME SOFTWARE	\$986
17	ORACLE (OR SQL SERVER) RDBMS FURNISHED BY THE COUNTY - NEWVISION DATABASE TABLE MAINTENANCE	\$6,205
1	NEWVISION PRINT QUEUE MANAGEMENT SOFTWARE	\$820
1	PROBLEM DETERMINATION – HW & SW	\$4,863
1	BACKFILE DATA ENTRY PROGRAM	\$3,096
1	ELECTRONIC RECORDING	\$2,406
	TOTAL SW MAINTENANCE FOR INSTALLED SYSTEM	\$51,028



Dave Thomas, CPPO, CPPB
 Purchasing Director
 E-Mail: dthomas@bcgov.net

COUNTY COUNCIL OF BEAUFORT
 Beaufort County Purchasing Department
 Post Office Drawer 1228
 Beaufort, South Carolina 29901-1228
 Telephone (843) 255-2353 ♦ FAX (843) 255-9437

May 28, 2015

Republic Services, Inc.
 Mr. Randy Dixon, Municipal Services Manager
 425 GA Hwy 292
 Vidalia, GA 30474

Re: Contract Renewal for RFP 3962/110442, Hauling Services for Beaufort County Solid Waste Department

Dear Mr. Dixon,

We have reviewed your request and would like to counter offer your company with an adjustment of \$1.00 per haul increase to reflect in the contract renewal. All other terms and conditions remain the same. The contract renewal period will commence on July 1, 2015, and extend through June 30, 2016. Please sign below and return to this office as soon as possible.

Also, kindly forward an updated Certificate of Insurance at your earliest convenience.

Please let me know of any questions or concerns. We look forward to your continued success during the contract period.

Respectfully,

Dave Thomas

Dave Thomas, CPPO, CPPB

The signature below authorizes the renewal of the aforementioned Contract for an additional one (1) year term with an adjustment of \$1.00 per haul increase. All other terms and conditions found in the original contract remain the same.

RANDY DIXON - MUNICIPAL MANAGER
 Authorized Printed Name and Title to Bind Company

Signature/Date

cc: Jim Minor



**COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT**

Building 2, 106 Industrial Village Road
Post Office Drawer 1228, Beaufort, SC 29901-1228
Phone: (843) 255-2353 Fax: (843) 255-9437

TO: Councilman Jerry Stewart, Chairman, Finance Committee
FROM: Dave Thomas, CPPO, Purchasing Director *DT*
SUBJ: **Request to Purchase Two New 2015/2016 Chevrolet 4x4 ½-Ton Trucks from State Contract for Beaufort County's Mosquito Control Department.**
DATE: July 10, 2015

BACKGROUND: The Purchasing Department received a request from the Mosquito Control Department to purchase two new 2015 or 2016 Chevrolet Silverado 4x4 ½-ton trucks, with winches and tow packages, from Love Chevrolet, a State contract vendor. The trucks will be used to support Mosquito Control (property inspections, surveillance, and application of public health insecticides) and Emergency Management (hurricane evacuation with trailers/equipment/supplies and recovery). The new vehicles will replace a 2007 Ford F-150 4x4 ½-ton truck with 210,861 miles and a 1999 Dodge Ram 4x2 ½-ton truck with 173,314 miles. First Vehicle Services recommends replacing these vehicles due to high mileage and repair costs (see attached reports).

STATE CONTRACT VENDOR INFORMATION:

Love Chevrolet, Columbia, SC

COST

\$26,662 each
(With tax and delivery)

FUNDING: Account # 10001400-54000, Vehicle Purchases. *AH*

FY 2015 COST: N/A

FOR ACTION: Finance Committee meeting occurring July 20, 2015.

RECOMMENDATION: The Purchasing Department recommends that the Finance Committee approves the purchase of two vehicles from the aforementioned vendor for a total amount of \$53,324.

CC: Gary Kubic, County Administrator *GKUBIC*
Joshua Gruber, Deputy County Administrator *JG*
Alicia Holland, Chief Financial Officer *AH*
Philip Foot, Public Safety Director *PF*
Gregg Hunt, Mosquito Control Director

Attachments: State Contract Pricing, First Vehicle Maintenance Reports

REQ. # 160110

Chevrolet Silverado 2wd Regular Cab

State Contract #4400009467

Love Chevrolet Company

803-794-9004 Phone

803-926-7467 Fax

governmentsales@loveauto.com

Don Shumpert
Commercial & Fleet Sales
Cell: 803-518-1989

(att: Don Shumpert)

Base Price - \$19042.00

\$19042⁰⁰

Adds -

Larger Engine (5.3L) -	\$998.00
8' Bed -	\$398.00
Locking Rear Differential -	\$369.00
Tow Package -	\$360.00
Electric Brake Control -	\$220.00
Cloth Seats (10-way Driver) -	\$395.00
Carpet w/ Mats -	\$95.00
Bluetooth Radio -	\$145.00
Deep Tinted Glass -	\$95.00
4x4 -	\$3693.00
9000lb winch -	\$1825.00

998⁰⁰

369⁰⁰

360⁰⁰

3693⁰⁰

1825⁰⁰

Work Ready Equipment -

Plastic Bed Liner -	\$210.00
Plastic Bed Liner (8') -	\$310.00
Spray-in Liner -	\$425.00
Cam Locker Tool Box -	\$410.00
Rubber Bed Mat -	\$95.00

\$26287⁰⁰

plus tax

Deducts -

Fleet Convenience Pkg -	\$425.00
- Power Windows	
- Power Heated Mirrors	
- Keyless Entry	

PER DONNA @
Love Chevrolet:
Delivery fee for
3 People = \$150.00
TOTAL.

Other options available upon request.

Colors - White, Black, Red, Gray, Silver metallic, Deep Ruby, Brownstone

First Vehicle Services

First Vehicle Services
Beaufort County Division
P.O. Box 6016
Beaufort, SC 29902-6016

To: Gregg Hunt

Department: Mosquito Control

Subject: Evaluation of Equipment #23134

Subject equipment was evaluated on Date: January 21, 2015
Inspection Sheet is attached.

It is our opinion at First Vehicle Services that if the cost of repair exceeds one third of the assets value consideration for removal and or replacement should be taken. Yearly cost evaluation will accompany any evaluation requiring consideration.

Kelly Blue book value of this unit is \$5,733.00

Total repair cost to date for the unit is \$15,878.32

Estimate future and present repair cost are \$7,800.00

This unit exceeds APWA guidelines for replacement, based on present condition and mileage (210,861).

FVS recommends replacement of this unit.



Brian Freeman, Region Maintenance Manager

Quality Assurance- FVS/Beaufort Co.

FirstGroup vehicle Equipment inspection Report

Dept.# 10001400 Asset #23134 Make - Ford Model - F-150

Type of Eq - Pickup Miles - 202423 Year - 2007

Component	Remarks or Condition	Est. Cost Of Repair
Engine	CEL activated - Low flow through convertors, low compression cylinders 3,5 & 6. Intake, fuel system requires service.	\$4,600.00
Transmission	Difficulty shifting on time when cold, soft shift after warm up. Will required overhaul in near future.	\$1,545.00
3rd member	Minor play in pinion shaft, noise excessive backlaash or noise at this time. Willneed bearing and shims to correst.	\$410.00
Suspension/Steering	Shocks and body bushings need replacing.	\$340.00
Brakes	Brake need repair	\$305.00
Body	Minor body damage. Interior needs cosmetic repair.	\$600.00
Electrical And Hydraulics	No problems noted at this time.	\$0.00
Total		\$7,800.00

Inspected By: Danny Williams

Recommended for replacement

yes

XXXXXXX

NO

Date: 01/21/2015 Signed: 

First Vehicle Services

First Vehicle Services
Beaufort County Division
P.O. Box 6016
Beaufort, SC 29902-6016

To: Gregg Hunt

Department: Mosquito Control

Subject: Evaluation of Equipment #19473

Subject equipment was evaluated on Date: February 6, 2015
Inspection Sheet is attached.

It is our opinion at First Vehicle Services that if the cost of repair exceeds one third of the assets value consideration for removal and or replacement should be taken. Yearly cost evaluation will accompany any evaluation requiring consideration.

Kelly Blue book value of this unit is \$1,263.00

Total repair cost to date for the unit is \$7,422.92

Estimate future and present repair cost are \$6,450.00

This unit exceeds APWA guidelines for replacement, based on age (16 years), present condition and mileage (173,314).

FVS recommends replacement of this unit.



Brian Freeman, Region Maintenance Manager

Quality Assurance- FVS/Beaufort Co.+

FirstGroup vehicle Equipment inspection Report

Dept.#10001400 Asset # 19473 Make - Dodge Model - Ram 1500

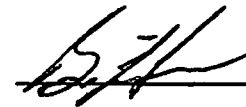
Type of Eq - Pickup Miles - 171933 Year - 1999

Component	Remarks or Condition	Est. Cost Of Repair
Engine	Weak performance, low compression on all cylinders, requires overhaul or replacement.	\$3,300.00
Transmission	Weak/spongy shift, slips under pressure.	\$950.00
3rd member	Back-lash present but not excessive, no action required at this time.	\$0.00
Suspension/Steering	Springs weak and will require replacing to improve ride height and stability.	\$300.00
Brakes	Good, no action required at this time	\$0.00
Body	Hood rusting and requires painting. Headliner and dash in need of repair.	\$1,900.00
Electrical And Hydraulics	No problems noted at this time.	\$0.00
Total		\$6,450.00

Inspected By: Randy Gardner

Recommended for replacement
 yes

NO

Date: 02-06-2015 Signed: 



COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
106 Industrial Village Road, Building 2
Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Jerry W. Stewart, Chairman, Finance Committee
FROM: Dave Thomas, CPPO, Purchasing Director *DT*
SUBJECT: RFP#032015 Bluffton Township Fire District Fleet Replacement (10 Fire Trucks)
DATE: July 20, 2015

BACKGROUND: The Bluffton Township Fire District (the District) is a full service fire department providing service to all areas of Southern Beaufort County with the exception of Hilton Head Island and Daufuskie Island. The District covers a geographical area of approximately 250 square miles with eight (8) strategically located fire stations. The District is a career fire department with 130 full-time personnel. The District responded to 5,188 and 5,192 emergency incidents in 2013 and 2014, respectively. The District currently operates eight (8) engine companies, one (1) truck company, and one (1) service/support unit. Three (3) of the engine companies are staffed as Advanced Life Support (ALS) engines. Emergency medical services are currently provided by Beaufort County's Emergency Medical Services (EMS) division which is not affiliated with the District. EMS crews share space in three (3) of the District's fire stations.

SCOPE OF WORK: The District's strategic five year master plan identified the need to purchase a new fire engine each year beginning in Fiscal Year 2015 through Fiscal Year 2024, with the exception of Fiscal Years 2016 and 2023. The District realized a potential savings could occur if all identified units (10) were replaced at one time. This would allow multiple unit discounts, prepayment savings and would help in standardizing our equipment operationally and mechanically. The Beaufort County Procurement Department worked with the District to issue a Request for Proposal (RFP) to evaluate fire truck vendors and select one that would best suit Bluffton Township Fire District. This fleet replacement is part of the capital plan that contains three (3) projects. In Fiscal Year 2015, County Council approved this capital plan and an ordinance (#2015/3) to issue bonds in the amount of \$8.5 million to fund this capital plan.

VENDOR NAME AND FINAL RANKING:

1. Spartan Fire and Emergency Apparatus, Inc., Roebuck, South Carolina;
Manufacturer: Pierce Manufacturing, Appleton, Wisconsin
a. Score 95 out of 100 total points
2. Fire Line, Inc., Winder, Georgia;
Manufacturer: Emergency One (E-One) Fire Apparatus, Ocala, Florida
a. Score 93 out of 100 total points
3. Phoenix Fire Apparatus, Sumter, South Carolina;
Manufacturer: Ferrara Fire Apparatus, Holden, Louisiana
a. Score 91 out of 100 total points

AA **FUNDING:** Bluffton Township Fire District account# 73040011-57800; Available balance as of the date of this memo is \$5.5 million.

PROPOSED COST: \$3,701,920 – this price was negotiated with the vendor to meet the operational needs of the district along with the budget created for this project.

FOR ACTION: Finance Committee Meeting occurring on July 20, 2015.

RECOMMENDATION: The Purchasing Department recommends that the Finance Committee approve and recommend to County Council to proceed with the contract with Spartan Fire and Emergency Apparatus Inc./Pierce Manufacturing.

CC: Gary Kubic, County Administrator *GKubic*
Josh Gruber, Deputy County Administrator/Special Counsel *JG*
Alicia Holland, Assistant County Administrator, Finance *AH*
John Thompson, Fire Chief, Bluffton Township Fire District

Att: RFP Scoring Summary Sheet

Evaluation Criteria: Spartan Fire & Emergency Apparatus inc.(Pierce)

The criteria to be used in the evaluation of proposals will be/ but not limited to the following: Priorities and Weights will be assigned to the categories listed below:

1. Overall responsiveness to the Request for Proposal. Proposals must be neat, complete, and fully address technical, cost, warranty, proposer's qualifications, references, and proposal questionnaire. (Weighted points 0-10 points)

Points Awarded (10)

2. Vendors experience and expertise in the subject industry. Recent experience as a vendor/equipment provider within the last five (5) years, comparable to the proposed specifications and requirements. Quality of the product, service and reliability are a prime consideration. This should include examples of comparable equipment, and services provided at other agencies. The Fire District may check referenced projects. (Weighted points 0-20 points)

Points Awarded (20)

3. Vendors response to a proposal questionnaire (Exhibit 'B') (Weighted points 0-20 points)

Points Awarded (20)

4. Vendors service and equipment performance references (Exhibit 'C'). (A minimum of five is required) (Weighted points 0-20 points)

Points Awarded (20)

5. Costs. (Proposals will be evaluated on the proposer's demonstrated ability to provide suitability to purpose, quality service, discounts, warranty, previous experience, price, ability to deliver, or any other factor deemed by the County and the Bluffton Fire District to be in the best interest of the County, not just low price) (Weighted points 0-30 points)

Points Awarded (25)

Total possible points equal 100 points. Actual Total Score (95)

Evaluation Criteria: Fire Line inc.(E-One)

The criteria to be used in the evaluation of proposals will be/but not limited to the following: Priorities and Weights will be assigned to the categories listed below:

1. Overall responsiveness to the Request for Proposal. Proposals must be neat, complete, and fully address technical, cost, warranty, proposer's qualifications, references, and proposal questionnaire. (Weighted points 0-10 points)

Points Awarded (10)

2. Vendors experience and expertise in the subject industry. Recent experience as a vendor/equipment provider within the last five (5) years, comparable to the proposed specifications and requirements. Quality of the product, service and reliability are a prime consideration. This should include examples of comparable equipment, and services provided at other agencies. The Fire District may check referenced projects. (Weighted points 0-20 points)

Points Awarded (20)

3. Vendors response to a proposal questionnaire (Exhibit 'B') (Weighted points 0-20 points)

Points Awarded (18)

4. Vendors service and equipment performance references (Exhibit 'C'). (A minimum of five is required) (Weighted points 0-20 points)

Points Awarded (20)

5. Costs. (Proposals will be evaluated on the proposer's demonstrated ability to provide suitability to purpose, quality service, discounts, warranty, previous experience, price, ability to deliver, or any other factor deemed by the County and the Bluffton Fire District to be in the best interest of the County, not just low price) (Weighted points 0-30 points)

Points Awarded (25)

Total possible points equal 100 points. **Actual Total Score (93)**

Evaluation Criteria: Phoenix Fire Apparatus (Ferrara)

The criteria to be used in the evaluation of proposals will be/but not limited to the following: Priorities and Weights will be assigned to the categories listed below:

1. Overall responsiveness to the Request for Proposal. Proposals must be neat, complete, and fully address technical, cost, warranty, proposer's qualifications, references, and proposal questionnaire. (Weighted points 0-10 points)

Points Awarded (10)

2. Vendors experience and expertise in the subject industry. Recent experience as a vendor/equipment provider within the last five (5) years, comparable to the proposed specifications and requirements. Quality of the product, service and reliability are a prime consideration. This should include examples of comparable equipment, and services provided at other agencies. The Fire District may check referenced projects. (Weighted points 0-20 points)

Points Awarded (20)

3. Vendors response to a proposal questionnaire (Exhibit 'B') (Weighted points 0-20 points)

Points Awarded (18)

4. Vendors service and equipment performance references (Exhibit 'C'). (A minimum of five is required) (Weighted points 0-20 points)

Points Awarded (20)

5. Costs. (Proposals will be evaluated on the proposer's demonstrated ability to provide suitability to purpose, quality service, discounts, warranty, previous experience, price, ability to deliver, or any other factor deemed by the County and the Bluffton Fire District to be in the best interest of the County, not just low price) (Weighted points 0-30 points)

Points Awarded (23)

Total possible points equal 100 points. Actual Total Score (91)



BLUFFTON TOWNSHIP FIRE DISTRICT

**357 Fording Island Rd
Bluffton, South Carolina 29909**

Memorandum

TO: Dave Thomas, Beaufort County Purchasing Director

FROM: John W. Thompson, Jr., Bluffton Fire Chief

DATE: June 23, 2015

RE: RFP #032015

The Bluffton Township Fire District is complete with its review of the submittals for the above referenced RFP for new fire apparatus. There were five (5) vendors who provided a submittal for this RFP. They are (in alphabetical order):

Atlantic Coast Fire Trucks, 216 Two Pond Loop, Ladson, SC: Manufacturer-Smeal Fire Apparatus, P.O. Box 8, Snyder, NE: Representing Smeal Fire Apparatus

Fire Line, Incorporated, 725 Patrick Industrial Lane, Winder, GA: Manufacturer: Emergency One (E-One) Fire Apparatus, Ocala, FL

Phoenix Fire Apparatus, 3325 Carter Road, Sumter, SC: Representing Ferrara Fire Apparatus, Holden, LA

Safe Industries, 116 Connector Park Court, Piedmont, SC: Representing Kovatch Mobile Equipment (KME), One Industrial Complex, Nesquehoning, PA

Spartan Fire and Emergency Apparatus, Incorporated, 319 Southport Road, Roebuck, SC: Representing Pierce Manufacturing, Appleton, WI

After an initial review of the submittals, a short list of three vendors was created. Those vendors were Fire Line Incorporated (E-One), Phoenix Fire Apparatus (Ferrara), and Spartan Fire and Emergency Apparatus (Pierce). Atlantic Coast (Smeal) and Safe Industries (KME) were eliminated due to the costs being proposed. Even with proposed discounts both vendors exceeded the project's budget. The short listed vendors were then invited to an

interview in which they could present in detail a representative fire apparatus for further review by the staff of the Fire District. All three vendors participated by bringing in fire trucks the vendors felt were similar to the specifications provided in the RFP documents. Upon completion of this process Fire District staff (RFP/Specification Committee Members, Operations Deputy Fire Chief, Administrative Deputy Fire Chief, and Fire Chief) re-evaluated the proposals and a final ranked list was compiled as follows:

1. Spartan Fire and Emergency Apparatus, Incorporated: 95 points
2. Fire Line, Incorporated: 93 points
3. Phoenix Fire Apparatus, 91 points

The District began negotiations with Spartan Fire and Emergency Apparatus on June 18, 2015 for ten (10) new fire engines. It was determined that any of the three vehicles presented on the short list would serve the needs of the District. Of the three vehicles presented the Pierce (Spartan Fire and Emergency Apparatus) had the lowest base price and is substantially under the budgeted \$4,000,000.

Base Price Comparisons* – Short Listed Vendors

Vendor	Manuf.	Single Unit Price	Less Multi-Unit Discount	Less Pre-Pay Discount	Less Trade Allowance	Total Base Cost	Cost for 10 Trucks
Spartan Fire and Emergency Apparatus	Pierce	\$441,862	\$44,891	\$16,905	\$39,500	\$340,566	\$3,405,660
Fire Line Incorporated	E-One	\$428,289	\$6,900	\$11,400	\$35,475	\$374,514	\$3,745,140
Phoenix Fire Apparatus	Ferrara	\$467,950	\$41,317	\$10,250	\$40,150	\$376,233	\$3,762,330

*Base price includes only the price of the vehicle and does not include any associated equipment or available options.

*Performance bond amount calculated as \$3.00 per \$1000.00 of cost.

Options and Equipment

As a component of the RFP vendors were asked to quote the costs for several options and additional equipment to complete the vehicles if there were funds available. Spartan Fire and Emergency Apparatus’ low base cost allows the District to utilize many of these options as follows:

1. Upgrade to the next level of cab and chassis for the truck providing for more option for the configuration of the vehicle and its systems. This includes a raised cab for more headroom for personnel.
2. Addition of a “Command Light” tower to the vehicles. This option allows for greater scene visibility which increases overall safety for all those involved on an emergency scene.
3. Addition of aluminum tread plate hose bed and cross lay covers. This option allows for the entire top of the vehicle to become a stable and safer work area. The option also protects the hose and promotes longer hose service life which reduces long term operating costs.

4. Upgrade to the axles and brakes on the vehicle which provide for longer wear, ease of maintenance, and better performance.
5. Addition of reflective chevron striping to the front bumpers of the vehicles to increase visibility and safety.

Current Fleet Trade In Program

As indicated above one of the key components to the financing of the project is the value the District will receive back for the current fleet. Spartan provided an amount of \$395,000 in its RFP submittal. However, Palmetto Fire Apparatus out of Hardeeville, SC has agreed to enter into a contract with the County and pay the District \$425,000 for the fleet. It is understood the full payment will be due to the District from Palmetto Fire Apparatus as soon as the District takes delivery of the first new engine from Pierce.

Net Cost of the Project

Spartan Pre-Negotiation Price Less Options and Upgrades	\$3,405,660
ADD Pierce Trade-In Allowance	\$395,000
ADD Selected Options/Upgrades	\$309,720
ADD Contingency	\$15,000
ADD Performance Bond	\$12,360
Subtract Additional Pre-Pay Allowance (Negotiated)	<u><\$10,820></u>
Total Spartan Fire Apparatus Contract	\$4,126,920
Less Total Trade-In Contract with Palmetto Fire Apparatus	<u><\$425,000></u>
Net Project Cost	<u>\$3,701,920</u>

Recommendation

It is my recommendation that a contract be signed with Spartan Fire and Emergency Apparatus in the amount of \$4,126,920 to construct and deliver to the Bluffton Township Fire District ten (10) new fire engines as indicated in the attached quotation. Subsequently the District will enter into a County approved contract with Palmetto Fire Apparatus to purchase the current Bluffton engine fleet for \$425,000 with the full amount becoming due and payable to the Fire District upon the delivery of the first new fire engine from Spartan Fire and Emergency Apparatus.



PERFORM LIKE NO OTHER

This Purchase Agreement (together with all attachments referenced herein, the "Agreement"), made and entered into by and between Pierce Manufacturing Inc., a Wisconsin corporation ("Pierce"), and Bluffton Township Fire District, a Career Fire Department ("Customer") is effective as of the date specified in Section 3 hereof.

1. Definitions.

- a. "Product" means the fire apparatus and any associated equipment manufactured or furnished for the Customer by Pierce pursuant to the Specifications.
- b. "Specifications" means the general specifications, technical specifications, training, and testing requirements for the Product contained in the Pierce Proposal for the Product prepared in response to the Customer's request for proposal.
- c. "Pierce Proposal" means the proposal provided by Pierce attached as Exhibit C prepared in response to the Customer's request for proposal.
- d. "Delivery" means the date Pierce is prepared to make physical possession of the Product available to the Customer.
- e. "Acceptance" The Customer shall have fifteen (15) calendar days of Delivery to inspect the Product for substantial conformance with the material Specifications; unless Pierce receives a Notice of Defect within fifteen (15) calendar days of Delivery, the Product will be deemed to be in conformance with the Specifications and accepted by the Customer.

2. Purpose. This Agreement sets forth the terms and conditions of Pierce's sale of the Product to the Customer.

3. Term of Agreement. This Agreement will become effective on the date it is signed and approved by Pierce's authorized representative pursuant to Section 22 hereof ("Effective Date") and, unless earlier terminated pursuant to the terms of this Agreement, it will terminate upon the Customer's Acceptance and payment in full of the Purchase Price.

4. Purchase and Payment. The Customer agrees to purchase the Product specified on Exhibit A for the total purchase price of \$4126920.00 ("Purchase Price"). Prices are in U.S. funds.

5. Future Changes. Various state or federal regulatory agencies (e.g. NFPA, DOT, EPA) may require changes to the Specifications and/or the Product and in any such event any resulting cost increases incurred to comply therewith will be added to the Purchase Price to be paid by the Customer. In addition, any future drive train upgrades (engine, transmission, axles, etc.), or any other specification changes have not been calculated into our annual increases and will be provided at additional cost. To the extent practicable, Pierce will document and itemize any such price increases for the Customer.

6. Agreement Changes. The Customer may request that Pierce incorporate a change to the Products or the Specifications for the Products by delivering a change order to Pierce; provided, however, that any such change order must be in writing and include a description of the proposed change sufficient to permit Pierce to evaluate the feasibility of such change ("Change Order"). Within [seven (7) business days] of receipt of a Change Order, Pierce will inform the Customer in writing of the feasibility of the Change Order, the earliest possible implementation date for the Change Order, of any increase or decrease in the Purchase Price resulting from such Change Order, and of any effect on production scheduling or Delivery resulting from such Change Order. Pierce shall not be liable to the Customer for any delay in performance or Delivery arising from any such Change Order. A Change Order is only effective when counter-signed by Pierce's authorized representative.

7. Cancellation/Termination. In the event this Agreement is cancelled or terminated by a party before completion, Pierce may charge a cancellation fee. The following charge schedule based on costs incurred may be applied: (a) 10% of the Purchase Price after order is accepted and entered by Pierce; (b) 20% of the Purchase Price after completion of approval drawings, and; (c) 30% of the Purchase Price upon any material requisition. The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Pierce endeavors to mitigate any such costs through the sale of such Product to another purchaser; however Customer shall remain liable for the difference between the Purchase Price and, if applicable, the sale price obtained by Pierce upon sale of the Product to another purchaser, plus any costs incurred by Pierce to conduct any such sale.

8. Delivery, Inspection and Acceptance. (a) Delivery. Delivery of the Product is scheduled to be within 9 - 10 Months of the Effective Date of this Agreement, F.O.B. Pierce's plant, Appleton, WI. Risk of loss shall pass to Customer upon Delivery. (b) Inspection and Acceptance. Upon Delivery, Customer shall have fifteen (15) days within which to inspect the Product for substantial conformance to the material Specifications, and in the event of substantial non-conformance to the material

regulations or orders affecting materials, equipment, facilities or completed products, failure to obtain any required license or certificates, acts of God or the public enemy or terrorism, failure of transportation, epidemics, quarantine restrictions, failure of vendors (due to causes similar to those within the scope of this clause) to perform their contracts or labor troubles causing cessation, slowdown, or interruption of work.

14. Default. The occurrence of one or more of the following shall constitute a default under this Agreement: (a) the Customer fails to pay when due any amounts under this Agreement or to perform any of its obligations under this Agreement; (b) Pierce fails to perform any of its obligations under this Agreement; (c) either party becomes insolvent or become subject to a bankruptcy or insolvency proceedings; (d) any representation made by either party to induce the other to enter into this Agreement is false in any material respect; (e) the Customer dissolves, merges, consolidates or transfers a substantial portion of its property to another entity; or (f) the Customer is in default or has breached any other contract or agreement with Pierce.

15. Manufacturer's Statement of Origin. It is agreed that the manufacturer's statement of origin ("MSO") for the Product covered by this Agreement shall remain in the possession of Pierce until the entire Purchase Price has been paid. If more than one Product is covered by this Agreement, then the MSO for each individual Product shall remain in the possession of Pierce until the Purchase Price for that Product has been paid in full. In case of any default in payment, Pierce may take full possession of the Product, and any payments that have been made shall be applied as payment for the use of the Product up to the date of taking possession.

16. Independent Contractors. The relationship of the parties established under this Agreement is that of independent contractors and neither party is a partner, employee, agent, or joint venturer of or with the other.

17. Assignment. Neither party may assign its rights and obligations under this Agreement unless it has obtained the prior written approval of the other party.

18. Governing Law; Jurisdiction. Without regard to any conflict of laws provisions, this Agreement is to be governed by and under the laws of the state of South Carolina.

19. Facsimile Signatures. The delivery of signatures to this Agreement by facsimile transmission shall be binding as original signatures.

20. Entire Agreement. This Agreement shall be the exclusive agreement between the parties for the Product. Additional or different terms proposed by the Customer shall not be applicable, unless accepted in writing by Pierce's authorized representative. No change in, modification of, or revision of this Agreement shall be valid unless in writing and signed by Pierce's authorized representative.

21. Conflict. In the event of a conflict between the Customer Specifications and the Pierce Proposal, the Pierce Proposal shall control. In the event there is a conflict between the Pierce Proposal and this Agreement, the Pierce Proposal shall control.

22. Signatures. This Agreement is not effective unless and until it is approved, signed and dated by Pierce Manufacturing, Inc.'s authorized representative.

Accepted and agreed to:

PIERCE MANUFACTURING, INC.

Customer: Bluffton Township Fire District

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

EXHIBIT A

PURCHASE DETAIL FORM

Pierce Manufacturing, Inc.
Director of Order Management
2600 American Drive
Appleton WI 54912
Fax (920) 832-3080

Date: July 8, 2015

Customer Name: Bluffton Township Fire District

Quantity	Chassis Type	Body Type	Price per Unit/Total Price
10	Enforcer FR	Pumper	\$412,692.00/\$4,126,920.00

Ten (10) Pierce Enforcer FR Pumpers with Cummins ISL 400 HP Diesel Engine, Allison EVS 3000 Transmission, Waterous 1500 GPM Pump, UPF 750 Gallon "Poly" Tank, Built in Accordance to NFPA 1901, and as per Proposal Submitted for Bluffton Township Fire District RFP #032015 and Attached Selected Adjustment Quotation

Warranty Period: As per Proposal Submitted

Training Requirements: Apparatus Orientation and Technician Training provide by Pierce and Spartan Apparatus

Other Matters: Bluffton Township Fire District Maintenance Division will be trained to perform Pierce warranty repair per Spartan Fire and Emergency Apparatus approval and administration.

This contract is available for inter-local and other municipal corporations to utilize with the option of adding or deleting any Pierce available options, including chassis models. Any addition or deletion may affect the unit price.

Payment Terms: Contract price is based on 100% Advance Payment of \$4,126,920.00 net due 30 days from contract signing.

[NOTE: If deferred payment arrangements are required, the Customer must make such financial arrangements through a financial institution acceptable to Pierce.] All taxes, excises and levies that Pierce may be required to pay or collect by reason of any present or future law or by any governmental authority based upon the sale, purchase, delivery, storage, processing, use, consumption, or transportation of the Product sold by Pierce to the Customer shall be for the account of the Customer and shall be added to the Purchase Price. All delivery prices or prices with freight allowance are based upon prevailing freight rates and, in the event of any increase or decrease in such rates, the prices on all unshipped Product will be increased or decreased accordingly. Delinquent payments shall be subject to a carrying charge of 1.5 percent per month or such lesser amount permitted by law. Pierce will not be required to accept payment other than as set forth in this Agreement. However, to avoid a late charge assessment in the event of a dispute caused by a substantial nonconformance with material Specifications (other than freight), the Customer may withhold up to five percent (5%) of the Purchase Price until such time that Pierce substantially remedies the nonconformance with material Specifications, but no longer than sixty (60) days after Delivery. If the disputed amount is the freight charge, the Customer may withhold only the amount of the freight charge until the dispute is settled, but no longer than sixty (60) days after Delivery. Pierce shall have and retain a purchase money security interest in all goods and products now or hereafter sold to the Customer by Pierce or any of its affiliated companies to secure payment of the Purchase Price for all such goods and products. In the event of nonpayment by the Customer of any debt, obligation or liability now or hereafter incurred or owing by the Customer to Pierce, Pierce shall have and may exercise all rights and remedies of a secured party under Article 9 of the Uniform Commercial Code (UCC) as adopted by the state of Wisconsin.

THIS PURCHASE DETAIL FORM IS EXPRESSLY SUBJECT TO THE PURCHASE AGREEMENT TERMS AND CONDITIONS DATED AS OF July 8, 2015 BETWEEN PIERCE MANUFACTURING INC. AND Bluffton Township Fire District WHICH TERMS AND CONDITIONS ARE HEREBY INCORPORATED IN, AND MADE PART OF, THIS PURCHASE DETAIL FORM AS THOUGH EACH PROVISION WERE SEPARATELY SET FORTH HEREIN, EXCEPT TO THE EXTENT OTHERWISE STATED OR SUPPLEMENTED BY PIERCE MANUFACTURING INC. HEREIN.

EXHIBIT B

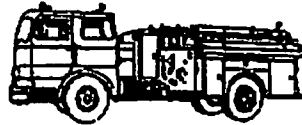
WARRANTY

AS PER PIERCE PROPOSAL SUBMITTED FOR BLUFFTON TOWNSHIP FIRE DISTRICT RFP #032015.

EXHIBIT C

PIERCE PROPOSAL

**AS PER PIERCE PROPOSAL SUBMITTED FOR BLUFFTON TOWNSHIP FIRE DISTRICT RFP #032015 AND PER
SELECTED ADJUSTMENT QUOTATION ATTACHED.**



QUOTATION
 ESTIMATE

319 Southport Road, Roebuck, SC 29376
 Office: 864-582-2376 • Fax: 864-582-2377 • Email: spartanfire@spartanfire.com

Customer: Bluffton Township Fire District
 357 Fording Island Road
 Bluffton, SC 29909

Date of Proposal: July 8, 2015
 F.O.B.: Bluffton, SC
 Estimated Delivery: 9.0 – 10.0 Months
 Payment Terms: Net Payment at Delivery
 Salesman: Robby Fore

SELECTED ADJUSTMENTS

Item	Qty.	Description	Price	Amount
1	10	Pierce Saber FR Custom Pumpers as per Proposal		
		Submitted for RFP #032015	\$396,971.00	\$3,969,710.00
2	10	Selected Adjustments:		
		A. 100% Prepayment Discount net 30 Contract Signing	(\$17,987.00)	(\$179,870.00)
		B. Enforcer Cab and Chassis In-Place-Of (IPO) Saber	\$10,953.00	\$109,530.00
		C. Add Command Light Model CL602D-W2 12V LED	\$25,100.00	\$251,000.00
		D. Add Cab 10" Raised Roof	\$1,530.00	\$15,300.00
		E. Add Treadplate Hosebed Cover	\$4,705.00	\$47,050.00
		F. Meritor Axles and Brakes "IPO" Eaton	\$1,745.00	\$17,450.00
		G. Delete Front and Rear Spare Tires and Rims, Each Unit	(\$3,159.00)	(\$31,590.00)
		H. Delete Invertor System and Receptacles	(\$3,548.00)	(\$35,480.00)
		I. Add Line-X on top of Painted Front Bumper	\$614.00	\$6,140.00
		J. Delete Auxillary Air Conditioning Unit	(\$1,620.00)	(\$16,200.00)
		K. Delete 12V LED Push-up Lights back of Cab	(\$5,887.00)	(\$58,870.00)
		L. Reinforce Crosslay Treadplate Cover	\$210.00	\$2,100.00
		M. Pierce Graphics to provided Department Logo	\$298.00	\$2,980.00
		N. Welded Aluminum Spare Cylinder/Extinguisher Compt.	N/C	N/C
		O. Delete Rear Scene Light under Tailboard	(\$375.00)	(\$3,750.00)
		P. Stainless Steel Trim for Traffic Advisor	N/C	N/C
		Q. Add Chevron Striping on Front Bumper	\$406.00	\$4,060.00
		R. BTFD Contingency Fund	\$1,500.00	\$15,000.00
		S. Performance Bond	\$1,236.00	\$12,360.00
TOTAL WITH SELECTED ADJUSTMENTS			\$412,692.00	\$4,126,920.00

QUOTATION EXPIRES July 31, 2015



COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
102 Industrial Village Road, Bldg 3 Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Jerry Stewart, Chairman, Finance Committee
FROM: Dave Thomas, CPPO, Purchasing Director
SUBJ: **Contract Award Recommendation for Employee Health Benefit Consulting Services with Wells Fargo Insurance Services for Beaufort County**
DATE: July 20, 2015

BACKGROUND: The Purchasing Department received four responses to RFP # 060515 for Employee Health Benefit Consulting Services on June 5, 2015. The staff evaluation committee reviewed the responses and interviewed the following firms: Gallagher Benefit Services, Inc., Wells Fargo Insurance Services, and Lockton. After the interviews, the evaluation committee selected Wells Fargo Insurance Services as the number one ranked firm. There are no changes to the scope of services required, and the cost is \$20,000 less than last year. The vendor will provide benefit and consulting services on all lines of coverage. They will make recommendations and assist with plan design, plan changes, contract negotiations, and open enrollment setup and processing. They will provide information and assistance with legal compliance, including the Affordable Care Act, as well as HIPAA compliance and market trends and opportunities. The contract term will cover the current fiscal year, and allow for three additional one-year renewals subject to County Council approval.

VENDOR INFORMATION AND FINAL RANKING:

COST

- | | |
|--|-----------|
| 1. Wells Fargo Insurance Services, Charleston, SC | \$65,000 |
| 2. Gallagher Benefit Services, Inc., Charlotte, NC | \$85,000 |
| 3. Lockton, Farmington, CT | \$75,000 |
| 4. Assured Neace Lukens, North Charleston, SC | \$110,000 |

CH **FUNDING:** Account 10001160-51160 Employee Services, Professional Services

PRIOR YEAR COST: \$85,000

FOR ACTION: Finance Committee on July 20, 2015.

RECOMMENDATION: Approval from the Finance Committee to award the Benefits Consulting contract to Wells Fargo Insurance Services for the Employee Services Department in the amount of \$65,000.

CC: Gary Kubic, County Administrator *GKubic*
Joshua Gruber, Deputy County Administrator *JG*
Alicia Holland, Asst. Co. Administrator, Finance *CH*
Suzanne Gregory, Employee Services Director *SG*

Att: Final Ranking Score Sheet

RFP 060515, Benefits Consulting Services
 INITIAL SCORE SHEET SUMMARY

Column1	Column2	Column3	Column4	Column5
	<u>Name of Company</u>			
<u>Evaluators</u>	<u>Arthur Gallagher</u>	<u>Assured/Neace Lukens</u>	<u>Lockton</u>	<u>Wells Fargo</u>
C. Lewis	87	71	84	96
S. Gregory	75	50	64	92
E. Stewart	86	41	78	91
TOTALS:	248	162	226	279

1. Wells Fargo 279
2. Arthur Gallagher 248
3. Lockton 226
4. Assured/Neace Lukens 162



**COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT**
106 Industrial Village Road, Bldg 2
Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Jerry W. Stewart, Chairman, Finance Committee

FROM: Dave Thomas, CPPO, Purchasing Director

SUBJ: Contract Award to Physio-Control, Inc., a Sole Source Vendor for Three (3) New Life-Pak 15 Cardiac Monitor/Defibrillators and Accessories for Beaufort County's Emergency Medical Service (EMS)

DATE: July 27, 2015

BACKGROUND: The Purchasing Department received a request from the EMS Director to purchase three (3) new Life-Pak 15 (LP 15) cardiac monitor/ defibrillators and accessories to be used by the EMS Department. The LIFEPAK 15 monitor/defibrillator is designed to help accurately diagnose and treat patients, with features such as easy and quick acquisition of baseline vital signs, 12-lead ECG and carbon monoxide monitoring. These three (3) LP 15 monitors will allow for the replacement of out dated cardiac monitors. The LP 15's will be placed on the three (3) busiest front line ambulances within the County and the old monitors will be traded in to Physio-Control for credit.

<u>SOLE SOURCE VENDOR INFORMATION:</u>	<u>COST</u>	<u>TOTAL</u>
Physio-Control, Inc., Redmond, WA	3 X \$33,109.26	\$99,327.77

JH **FUNDING:** 10001230-54200, EMS, Specialized Capital Equipment

FOR ACTION: Finance Committee meeting occurring July 27, 2015.

RECOMMENDATION: The Finance Committee approves the purchase of three (3) new Life-Pak 15 cardiac monitor defibrillators and accessories from Physio-Control, Inc., for a total cost of \$99,327.77.

Cc:
 Gary Kubic, County Administrator *GKubic*
 Joshua Gruber, Deputy County Administrator
 Alicia Holland, Asst. Co. Administrator, Finance *JH*
 Phil Foot, Asst. Co. Administrator, Public Safety *PF*
 Donna Ownby, Director EMS

Att: Price Quote Information and Sole Source Letter



Physio-Control, Inc
 11811 Willows Road NE
 P.O. Box 97006
 Redmond, WA 98073-9706 U.S.A.
 www.physio-control.com
 tel 800.442.1142
 fax 800.732.0956

To Howell Youmans
 BEAUFORT CTY EMS
 2727 DEPOT RD
 BEAUFORT, SC 29902
 8432555361
howelly@bcgov.net

Quote Number 00004762
 Revision # 1
 Created Date 7/22/2015
 Sales Consultant Jeffrey Collett
 FOB Redmond, WA
 Terms All quotes subject to credit approval and the following terms and conditions
 NET Terms NET 30
 Expiration Date 10/20/2015

Product	Product Description	Quantity	List Price	Unit Discount	Unit Sales Price	Total Price
11140-000052	LP15 REDI-CHARGE Adapter Tray	3.00	198.50	-39.70	158.80	476.40
11171-000046	M-LNCS DCI, Adult Reusable Sensor, 1/box	3.00	301.00	-60.20	240.80	722.40
11171-000049	Rainbow DCI Adt Reusable Sensor, 1/box	3.00	637.00	-127.40	509.60	1,528.80
11220-000028	Carry case top pouch for use w/LIFEPAK 12 or LIFEPAK 15	3.00	54.60	-10.92	43.68	131.04
11260-000039	LIFEPAK 15 Carry case back pouch	3.00	79.20	-15.84	63.36	190.08
11577-000002	LIFEPAK 15 Basic carry case w/ right & left pouches INCLUDED AT NO CHARGE: 11577-000001 Shoulder Strap	3.00	309.20	-61.84	247.36	742.08
21330-001176	LP 15 Lithium-ion Battery 5.7 amp hrs	6.00	453.60	-90.72	362.88	2,177.28
99577-001958	LIFEPAK 15 V4 Monitor/Defib, Adaptive Biphasic, Manual & AED, Color LCD, 100mm Printer, Noninvasive Pacing, Metronome, Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Carbon Monoxide, Bluetooth, Temp INCLUDED AT NO CHARGE: 2 PAIR QUIK-COMBO ELECTRODES PER UNIT - 11996-000091, TEST LOAD - 21330-001365, N-SERVICE DVD - 21330-001486 (one per order) , SERVICE MANUAL CD- 26500-003612 (one per order) and ShipKit- (RC Cable) 41577-000290 INCLUDED. HARD PADDLES, BATTERIES, CARRYING CASE NOT INCLUDED.	3.00	36,272.00	-7,254.40	29,017.60	87,052.80
Trade-in product	Trade in of LIFEPAK 11 towards the purchase of Lifepak 15	3.00	0.00	0.00	-750.00	-2,250.00

Subtotal	USD 90,770.88
Estimated Tax	USD 8,371.89
Estimated Shipping & Handling	USD 185.00
Grand Total	USD 99,327.77

Pricing Summary Totals

List Price Total	USD 116,276.10
Total Contract Discounts Amount	USD 0.00
Total Discount	USD -23,255.22
Trade In Discounts	USD -2,250.00
Tax + S&H	USD 8,556.89

GRAND TOTAL FOR THIS QUOTE

USD 99,327.77

TO PLACE AN ORDER, PLEASE FAX A COPY OF THE QUOTE AND PURCHASE ORDER TO: # 800-732-0956, ATTN: REP SUPPORT

PHYSIO-CONTROL, INC. REQUIRES WRITTEN VERIFICATION OF THIS ORDER. A PURCHASE ORDER IS REQUIRED ON ALL ORDERS \$10,000 OR GREATER BEFORE APPLICABLE FREIGHT AND TAXES. THE UNDERSIGNED IS AUTHORIZED TO ACCEPT THIS ORDER IN ACCORDANCE WITH THE TERMS AND PRICES DENOTED HEREIN.

CUSTOMER APPROVAL (AUTHORIZED SIGNATURE)

NAME

TITLE

DATE

BV/02063002/8307

Notes:

Taxes, shipping and handling fees are estimates only and are subject to change at the time of order. Shipping and handling applies to ground transport only. Physio-Control will assess a \$10 handling fee on any order less than \$200.00.

Above pricing valid only if all items in quote are purchased (optional items not required).

To receive a trade-in credit, Buyer agrees to return the trade-in device(s) within 30 days of receipt of the replacement device(s) to Physio-Control's place of business or to an authorized Physio-Control representative. Physio-Control will provide instructions for returning the device(s) and will pay for the associated shipping cost.

In the event that trade-in device(s) are not received by Physio-Control within the 30-day window, Buyer acknowledges that this quote shall constitute a purchase order and agrees to be invoiced for the amount of the trade-in discount. Invoice shall be payable upon receipt.

Items listed above at no charge are included as part of a package discount that involves the purchase of a bundle of items. Buyer is solely responsible for appropriately allocating the discount extended on the bundle when fulfilling any reporting obligations it might have.

If Buyer is ordering service, Buyer affirms reading and accepts the terms of the Physio-Control, Inc. Technical Service Support Agreement which is available from your sales representative or <http://www.physio-control.com/uploadedFiles/products/serviceplans/TechnicalServiceAgreement.pdf>

3 LIFEPAK 11 trade ins

Trade-in values are a function of the market value and the condition of the device at the time of trade in, thus values may be subject to change. Please note that device serial numbers are required at time of order.

TERMS OF SALE

General Terms

Physio-Control, Inc.'s acceptance of the Buyer's order is expressly conditioned on product availability and the Buyer's assent to the terms set forth in this document and its attachments. Physio-Control, Inc. agrees to furnish the goods and services ordered by the Buyer only on these terms, and the Buyer's acceptance of any portion of the goods and services covered by this document shall confirm their acceptance by the Buyer. These terms constitute the complete agreement between the parties and they shall govern any conflicting or ambiguous terms on the Buyer's purchase order or on other documents submitted to Physio-Control, Inc. by the Buyer. These terms may only be revised or amended by a written agreement signed by an authorized representative of both parties.

Quote Number: 00004762

Pricing

Unless otherwise indicated in this document, prices of goods and services covered by this document shall be Physio-Control, Inc. standard prices in effect at the time of delivery. Prices do not include freight insurance, freight forwarding fees, taxes, duties, import or export permit fees, or any other similar charge of any kind applicable to the goods and services covered by this document. Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services covered by this document unless Physio-Control, Inc. receives a copy of a valid exemption certificate prior to delivery. Please forward your tax exemption certificate to the Physio-Control, Inc. Tax Department P.O. Box 97006, Redmond, Washington 98073-9706.

Payment

Unless otherwise indicated in this document or otherwise confirmed by Physio-Control, Inc. in writing, payment for goods and services supplied by Physio-Control, Inc. shall be subject to the following terms:

- Domestic (USA) Sales - Upon approval of credit by Physio-Control, Inc., 100% of invoice due thirty (30) days after invoice date.
- International Sales - Sight draft or acceptable (confirmed) irrevocable letter of credit.

Physio-Control, Inc. may change the terms of payment at any time prior to delivery by providing written notice to the Buyer.

Delivery

Unless otherwise indicated in this document, delivery shall be FOB Physio-Control, Inc. point of shipment and title and risk of loss shall pass to the Buyer at that point. Partial deliveries may be made and partial invoices shall be permitted and shall become due in accordance with the payment terms. In the absence of shipping instructions from the Buyer, Physio-Control, Inc. will obtain transportation on the Buyer's behalf and for the Buyer's account.

Delays

Delivery dates are approximate. Physio-Control, Inc. will not be liable for any loss or damage of any kind due to delays in delivery or nondelivery resulting from any cause beyond its reasonable control, including but not limited to, acts of God, labor disputes, the requirements of any governmental authority, war, civil unrest, terrorist acts, delays in manufacture, obtaining any required license or permit, and Physio-Control, Inc. inability to obtain goods from its usual sources. Any such delay shall not be considered a breach of Physio-Control, Inc. and the Buyer's agreement and the delivery dates shall be extended for the length of such delay.

Inspections and Returns

Claims by the Buyer for damage to or shortages of goods delivered shall be made within thirty (30) days after shipment by providing Physio-Control, Inc. with written notice of any deficiency. Payment is not contingent upon immediate correction of any deficiencies and Physio-Control, Inc. prior approval is required before the return of any goods to Physio-Control, Inc. Physio-Control, Inc. reserves the right to charge a 15% restocking fee for returns. The Physio-Control Returned Product Policy is located at http://www.physio-control.com/uploadedFiles/support/ReturnPolicy_3308529_A.pdf.

Service Terms

All device service will be governed by the Physio-Control, Inc. Technical Services Support Agreement which is available from your sales representative or <http://www.physio-control.com/uploadedFiles/products/service-plans/TechnicalServiceAgreement.pdf>. All devices that are not under Physio-Control Limited Warranty or a current Technical Service Support Agreement must be inspected and repaired (if necessary) to meet original specifications at then-current list prices prior to being covered under a Technical Service Support Agreement. If Buyer is ordering service, Buyer affirms reading and accepts the terms of the Technical Service Support Agreement.

Warranty

Physio-Control, Inc. warrants its products in accordance with the terms of the standard Physio-Control, Inc. product warranty applicable to the product to be supplied. Physio-Control, Inc. warrants services and replacement parts provided in performing such services against defects in accordance with the terms of the Physio-Control, Inc. service warranty set forth in the Technical Service Support Agreement. The remedies provided under such warranties shall be the Buyer's sole and exclusive remedies. Physio-Control, Inc. makes no other warranties, express or implied, including, without limitation, NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, AND IN NO EVENT SHALL PHYSIO-CONTROL, INC. BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL OR OTHER DAMAGES.

Patent & Indemnity

Upon receipt of prompt notice from the Buyer and with the Buyer's authority and assistance, Physio-Control, Inc. agrees to defend, indemnify and hold the Buyer harmless against any claim that the Physio-Control, Inc. products covered by this document directly infringe any United States of America patent.

Miscellaneous

a) The Buyer agrees that products purchased hereunder will not be reshipped or resold to any persons or places prohibited by the laws of the United States of America. b) Through the purchase of Physio-Control, Inc. products, the Buyer does not acquire any interest in any tooling, drawings, design information, computer programming, patents or copyrighted or confidential information related to said products, and the Buyer expressly agrees not to reverse engineer or decompile such products or related software and information. c) The rights and obligations of Physio-Control, Inc. and the Buyer related to the purchase and sale of products and services described in this document shall be governed by the laws of the State of Washington, United States of America. All costs and expenses incurred by the prevailing party related to enforcement of its rights under this document, including reasonable attorneys fees, shall be reimbursed by the other party.



Non-Competitive Purchases Form

This form shall be completed for any non-competitive purchase over \$2,500 that is not exempt.

(a) A County contract may be awarded without competition when the Purchasing Director determines in writing, after conducting a good faith review of available sources, that there is only one source for the required supply, service, or construction item. The Purchasing Director shall conduct negotiations, as appropriate, as to price, delivery, and terms. A record of sole source procurements shall be maintained as public record and shall list each contractor's name, the amount and type of each contract, a listing of the items procured under each contract, and the identification of each contract file.

(b) Sole source procurement of a used item from the open market may only be considered, provided that:

- (1) The using agency recommends purchase; (2) condition of the item is verified by appropriate County official; and (3) price analysis justifies purchase when the following factors are considered: (a) new acquisition price; (b) current book value; and (c) maintenance costs.

Code 1982 SS 12-19 Sec. 2-518 Sole source procurement

The County Council may by resolution, exempt specific supplies or services from the purchasing procedures required in the Code. The following supplies and services shall be exempt from the purchasing procedures required in this division; however, the Purchasing Director for just cause may limit or withdraw any exemption provided for in this section. (1) Works of art for museum and public display (2) Published books, library books, maps, periodicals, technical pamphlets (3) Copyrighted educational films, filmstrips, slides and transparencies (4) Postage stamps and postal fees (5) Professional dues, membership fees and seminar registration fees (6) Medicine and drugs (7) Utilities including gas, electric, water and sewer (8) Advertisements in professional publications or newspapers (9) Fresh fruit, vegetables, meats, fish, milk, bread and eggs (10) Oil company credit cards (11) Articles for commercial sale by all governmental bodies

Code 1982 SS 12-14 Ord. No. 2000-1 S 1, 1-1-0-2000 Sec. 2-514 Exemption from procedures

Notwithstanding any other section of this division, the Purchasing Director may make or authorize others to make emergency procurements of supplies, services, or construction items when there exists a threat to the functioning of county government; for the preservation or protection of property; or for the health, welfare or safety of any person, provided that such emergency procurements shall be made with such competition as is practicable under the circumstances. A written determination of the basis for the emergency and for the selection of the particular contractor shall be included in the contract file. As soon as practicable, a record of each emergency procurement shall be made and shall set forth the contractor's name, the amount and type of the contract, a listing of the items procured under the contract, and the identification number of the contract file.

Code 1982 SS 12-20 Sec. 2-519 Emergency procurements

Requesting Department: Emergency Medical Service Requested Account Code: 10001230-54200

Description of Requested Services

3 each Physio-Control brand Life Pak 15 Cardiac Monitor and Defibrillator

Please provide a listing of the items purchased, if additional pages are necessary please attach to this form:

See attached quote

Cost of Requested Services: \$99,327.77

Requested Vendor Name: Physio-Control

Requested Vendor Address: PO Box 97006 Redmond, WA 98073-9706

Requested Vendor Phone Number: 800-442-1142 Requested Vendor Email Address: _____

Type of Service Requested (Please check one) Construction Services Supply/Good

Please attach any documentation provided by the vendor that provides back up for the claims in this document.



Non-Competitive Purchases Form

Please select a reason below as to why this is a non-competitive purchase and provide a brief explanation.

It is not possible to obtain competition. There is only one source available for the supply, service, or construction item.

Physio-Control is the manufacturer for Life-Pak Cardiac Monitor/Defibrillators and their accessories used by EMS.

The procurement is for a used item from the open market. The item may only be considered if, (1) the using agency recommends purchase, (2) condition of the item is verified by appropriate County official, (3) Price analysis justifies purchase when the following factors are considered: (a) new acquisition price; (b) current book value; and (c) maintenance costs.

The item is a single source purchase. Other sources may be available but purchases are directed to one source because of factors unique to Beaufort County. Please select an option below:

- Standardization
- Warranty
- Other, if selected please specify below.

An emergency exists that threatens the functioning of County government.

An emergency exists that threatens the preservation or protection of County property.

An emergency exists that threatens the health, welfare or safety of any person within the County.

What steps have been taken to verify that these features are not available elsewhere?

Other brands/manufacturers were examined (please list names and contact information, and explain why they are not suitable for use by the County-attach additional pages as necessary):

Other vendors were contracted (please list names and contact information and explain why those contacted did not meet the needs of the County-attach additional pages as necessary):

Requester Name: Howell Parnas Requester Signature: [Signature] Date: 7/21/15

Department Head Name: Donna Ownby Department Head Signature: [Signature] Date: 7/21/15



Non-Competitive Purchases Form

For Purchasing Completion only:

Date Received in Purchasing Department: 07/21/15

Reviewed by Purchasing Department for completeness

Date: 07/21/15

Reviewed by: David Thomas

Verified that this is the only source: Yes No

Comments: _____

Purchasing Director or His Designee Approval Signature: [Signature]

Associated Purchase Orders Number: _____

Associated Contract Number: _____



County Council of Beaufort County
Hilton Head Island Airport
120 Beach City Road
Hilton Head Island, South Carolina 29926
Phone: (843) 255-2950 Fax: (843) 255-9424
www.hiltonheadairport.com



TO: HXD Hangar Tenants

FROM: Jon Rembold, Airports Director *JR*

SUBJ: Hilton Head Island Airport Hangar Rental Rate Increase

DATE: July 27, 2015

Please be advised that all current hangar rental lease agreements at Hilton Head Island Airport (HXD) are being changed effective August 1, 2015 to reflect a 3% increase in hangar rental rates. Prior to August 1, 2015, the base rental rate was \$406.65 and Signature Flight Support added 3% onto the rental rate for a total monthly hangar lease payment in the amount of \$418.85. Due to the fact that the Airport will begin managing the hangar leasing program as of August 1, 2015, the monthly lease payments for tenants will remain the same amount of \$418.85 due to the 3% concession fee charged by Signature Flight Support being eliminated.

Signature Flight Support currently retains 15% of the hangar revenue as a management fee. This is approximately \$1,700 per month. Effective August 1, 2015, when the Airport begins managing the hangar leases, Signature Flight Support will be paid \$1,000 per month for a management fee to provide aircraft towing for the tenants. This will allow an additional \$700 per month in revenue to the Hilton Head Island Airport.

Please contact me at 843-255-2952 or jrembold@bcgov.net if you have any questions.

cc: Gary Kubic, County Administrator *GKubic*
Josh Gruber, Deputy County Administrator/Special Counsel *JG*
Alicia Holland, Assistant County Administrator – Finance *AH*



County Council of Beaufort County
Beaufort County Airport
39 Airport Circle
Beaufort, South Carolina 29907



TO: Hangar Tenants, Beaufort County Airport (ARW)

FROM: Jon Rembold, Airports Director

SUBJ: Beaufort County Airport Hangar Rental Rate Increase

DATE: July 27, 2015

Please be advised that all current hangar rental lease agreements at Beaufort County Airport (ARW) are being changed effective August 1, 2015 to reflect a 5% increase in hangar rental rates. The new rate will be \$311.00 per month.

Please contact me at 843-255-2952 or jrembold@bcgov.net if you have any questions.

cc: Gary Kubic, County Administrator *GKubic*
Josh Gruber, Deputy County Administrator/Special Counsel *JG*
Alicia Holland, Assistant County Administrator – Finance *AH*

Potential Accommodation/Hospitality Projects (7-23-15)

Potential Accommodation/Hospitality Tax Funded Projects

USCB Auditorium AV Replacement	\$500,000.00	Funding Approval Processed
Arts Center of Coastal Carolina	\$100,000.00	Fall Presentation
Hunting Island Life Guards	\$35,000/yr	existing County Council approved obligation
Santa Elena Foundation (3-year lease, Future Phases)	\$300,000.00	Council approved Lease Agreement March, 2015 Existing County owned property currently not open to public
Camp St. Mary's	\$4,000,000.00	
Spanish Moss Trail (Future Phases)	\$2,000,000.00	Will provide local match funding for future phases
Fort Freemont Interpretive Center	\$300,000.00	Schedule Staff/Friends of Fort Freemont Presentation
Boat Ramp Installation/Repair	\$750,000.00	To provide maintenance and improvement to existing facilities
Median Beautification (US 278)	\$950,000.00	Current request \$100,000 from reforestation fund
Oakatie Regional Park	unknown	Schedule Staff/R&CL presentation
New Riverside Park	unknown	R&CL Project from dedicated funds
Mitchellville	unknown	
Town of Bluffton Requests	\$8,198,640.00	Schedule Town of Bluffton Presentation
Eagle's Field Renovation/Enhancements	unknown	
Minor League Baseball Sports Complex	unknown	



COUNTY COUNCIL OF BEAUFORT COUNTY
FINANCE DEPARTMENT
Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

Alicia Holland, CPA
Chief Financial Officer
843.255.2296
aholland@bcgov.net

July 17, 2015

Chanel Lewis
Controller
843.255.2303
clewis@bcgov.net

June 2015 Local (3%) Accommodations Tax Fund Financial Narrative and Analysis

Alan R. Eisenman, CPA
Financial Supervisor
843.255.2295
aeisenman@bcgov.net

The local (3%) accommodations tax fund was adopted by an ordinance and therefore has certain restrictions on how the monies can be used. The five categories within the fund are as follows: Operations, County-wide advertising, Tourism Infrastructure, River/Beach Access, and Reserve.

Janet Andrews
Accounting Supervisor
843.255.2290
jandrews@bcgov.net

The local accommodations tax revenues are about \$155,000 higher in June of this fiscal year (2015) compared to June of last fiscal year (2014). One could make the assumption that this is a sign that the tourism industry is showing improvement.

Crystine Hendrick
Accounts Payable
A thru K
843.255.2293
cryshe@bcgov.net

The County has disbursed the required annual amount of \$350,000 to the three Chambers of Commerce to be used for advertising.

Frances Collins
Accounts Payable
L thru Z
843.255.2294
fcollins@bcgov.net

County Council approved \$806,727 to transfer into the Spanish Moss Trail Fund for Phase 2 construction.

Melissa (Missy) Easler
Fiscal Tech
843.255.4010
melissae@bcgov.net

The ending fund balance details the available amount for each category within the local accommodations tax fund. The River/Beach Access fund balance does not include \$375,000 encumbered for the design and rehabilitation improvements to the Daufuskie Island Pier. It also does not include \$25,603 encumbered for the Broad River Fishing Pier Project.

Lori Sexton
Fiscal Tech
843.255.2801
loris@bcgov.net

Respectively submitted,

Alan R. Eisenman, CPA

Michael Dunn
Fiscal Tech
843.255.2951
mdunn@bcgov.net

102 Industrial Village Road, Building 2, Beaufort, SC 29906

"Professionally we serve; Personally we care!"

Beaufort County
Local Accomodations Tax
June 30, 2015 (Follows Ordinance 2009/15) - Preliminary and Unaudited

Description	Operations	County-Wide Advertising	Tourism Infrastructure	River/Beach Access	Reserve Fund	Total
Beginning Fund Balance	115,820.81	-	1,202,179.04	478,540.00	763,269.00	2,559,808.85
Revenues						
Local Accomodations Tax Fund Revenues & Interest	90,932.00	350,000.00	417,432.00	139,144.00	139,144.00	1,136,652.00
Expenditures						
Personnel	(45,595.96)	-	-	-	-	(45,595.96)
Purchased Services	(6,518.23)	-	-	-	-	(6,518.23)
Supplies	(209.32)	-	-	-	-	(209.32)
	<u>(52,323.51)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	(52,323.51)
Subsidies to Others						
County-Wide Advertising						
Beaufort County Black Chamber of Commerce	-	(50,000.00)	-	-	-	(50,000.00)
Beaufort Regional Chamber of Commerce	-	(150,000.00)	-	-	-	(150,000.00)
Hilton Head Island-Bluffton Chamber of Commerce	-	(150,000.00)	-	-	-	(150,000.00)
	<u>-</u>	<u>(350,000.00)</u>	<u>-</u>	<u>-</u>	<u>-</u>	(350,000.00)
Tourism Infrastructure						
Transfer to Rail Trail Fund- Spanish Moss Trail Phase 2	-	-	(806,727.00)	-	-	(806,727.00)
Santa Elena Project Foundation	-	-	(225,000.00)	-	-	(225,000.00)
	<u>-</u>	<u>-</u>	<u>(1,031,727.00)</u>	<u>-</u>	<u>-</u>	(1,031,727.00)
River/Beach Access						
O'Quinn Marine Construction Inc.- Broad River Fishing Pier	-	-	-	(51,206.74)	-	(51,206.74)
South Carolina State Park Service	-	-	-	(23,574.13)	-	(23,574.13)
	<u>-</u>	<u>-</u>	<u>-</u>	<u>(74,780.87)</u>	<u>-</u>	(74,780.87)
Total Revenues	90,932.00	350,000.00	417,432.00	139,144.00	139,144.00	1,136,652.00
Total Expenditures	<u>(52,323.51)</u>	<u>(350,000.00)</u>	<u>(1,031,727.00)</u>	<u>(74,780.87)</u>	<u>-</u>	(1,508,831.38)
Net Revenues (Expenditures)	38,608.49	-	(614,295.00)	64,363.13	139,144.00	(372,179.38)
Ending Fund Balance	154,429.30	-	587,884.04	542,903.13	902,413.00	2,187,629.47

* River/Beach Access Fund Balance does not include \$25,603 encumbered for the rehabilitation and preservation of the Broad River Fishing Pier Project.

** River/Beach Access Fund Balance does not include \$375,000 encumbered for the design and rehabilitation improvements to the Daufuskie Island Pier.