



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

A

Letter of Transmittal

February 11, 2022

Submitting Organization: Xerox Business Solutions Southeast

Bid # ACCS-2022-01

Return Date: February 11, 2022 4:00 PM CST

Xerox Business Solutions Southeast (XBS Southeast) is pleased and honored to respond to BID # ACCS-2022-01, for the Joint Purchasing Agreement for Manufacturer Supplied Technology Equipment with peripherals, software, networking, equipment, maintenance, and professional support services bid.

XBS Southeast understands and accepts the Conditions Governing the Procurement.

XBS Southeast is proud of our relationships with education institutions throughout Alabama. Headquartered in Montgomery, we have grown to become the largest provider of document technology solutions in Alabama. Deliveries, implementation, and on-site service will be provided by our local staff throughout the 67 counties across Alabama. Our Customer Care Center, Administration and Billing will be handled here, locally in Montgomery.

We provide customers with complete, customized solutions from network integration and document workflow management to digital multifunction products, managed print service and supplies, all aligned to our customers' technology goals and objectives.

XBS Southeast is a Xerox Company with local management team, which means decisions are prompt and flexible. As part of Xerox, we have access to the world's leading document management technology and services enterprise, including the industry's broadest portfolio of offerings.

David Washington, Vice President of Public Sector, is authorized to contractually obligate XBS Southeast and authorized to negotiate the contract on behalf of the organization.

Kent Dendy, Regional Sales Manager, will serve as statewide primary account manager and marketing supervisor.

For any clarifications in our response, please contact David or Kent at the numbers below.

Thank you for the opportunity to support ACCS.

Sincerely,

David Washington, VP Public Sector

david.washington@xerox.com

334-271-4750, ext. 34603

251-513-0431 (cell)

Kent Dendy, Regional Sales Manager

kent.dendy@xerox.com

334-271-4750, ext. 34124

334-425-1813 (cell)



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

B



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Appendix E - Evaluation Submission form

The purpose of this form is to provide a single summary document per submitting vendor that references required materials. This document is intended to assist the Evaluation Committee easily find specific items of information during the evaluation process and to assist participating agency personnel in locating specific vendor information after the award of the bid.

Vendor Contact Information

This will be published for participating agencies to streamline the vendor contact process. Vendors may not have all of these departments/positions/titles. Please complete this information as accurately as possible. If the information below changes, please send a revised version of this page to JPA-Notification@accs.edu.

Vendor Name: Xerox Business Solutions Southeast Updated: February 10, 2022

JPA Website Address: <http://southeast.xeroxbusinesssolutions.com/accs>

	Name(s)	Phone Number(s)	E-mail Address(s)
Primary Contract Executive(s)	David Washington Kent Dendy	334-271-4750 Ext: 34603 334-425-1813	david.washington@xerox.com william.dendy@xerox.com
Sr. Account/Sales Manager(s) (by region if necessary)	Don DeWeese Connor Glenn	205-663-9991 Ext: 34704 205-969-3000 Ext: 708	don.deweese@xerox.com connor.glenn@xerox.com
Account/Sales Manager(s) (by region if necessary)	Phillip Gargis Style Reed	205-969-3000 Ext: 669 (256) 509-6193	phillip.gargisjr@xerox.com style.reed@xerox.com
Technical Support	Mark Young Shawn Graham	334-271-4750 Ext: 34014 251-327-4293	mark.young@xerox.com shawn.graham@xerox.com

BID INFORMATION INDEX

Please complete the following form to assist the Evaluation Committee in finding specific information as related to your bid response.

	Document Name	Page Number(s)
Product and Services Delivery Overview	Product and Services Delivery Overview	37
Geographic Coverage	Geographic Coverage	40
Availability of Technical Support	Availability of Technical Support	42
Problem Resolution	Problem Resolution	47
Customer Satisfaction	Customer Satisfaction	49
Value Added Services	Value Added Services	51
Reporting	Reporting	60
Electronic Commerce	Electronic Commerce	66
Breadth of Offering	Breadth of Offering	68
Primary Account Representative	Primary Account Representative	72
References	References	74
Pricing Level and Guarantee	Pricing Level and Guarantee	76



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

C

Table of Contents

Section Letter	Section	Page
A	Letter of Transmittal	2
B	Evaluation Submission Form	4
C	Table of Contents	6
D	Bid Summary (optional)	8
E	Response to General Requirements and Specifications	10
F	Product and Services Delivery Overview	37
G	Geographic Coverage	40
H	Availability of Technical Support	42
I	Problem Resolution	47
J	Customer Satisfaction	49
K	Value Added Services	51
L	Reporting	60
M	Electronic Commerce	66
N	Breadth of Offering	68
O	Primary Account Representative	72
P	References	74
Q	Pricing Level and Guarantee	76
R	Professional Support Services and Solutions	138
S	Managed Print Services	141
T	Xerox Awards	149
U	Certificate of Insurance	151
V	ISO9001	154
W	Financial Documentation – Disclosure	157
	Financial Documentation – Certificate of Compliance	159
	Financial Documentation – Immigration Status	160
	Financial Documentation – W9	161
	Financial Documentation – E-Verify	162
X	Xerox Letter	180
Y	Product Brochures	181



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

D

Bid Summary (optional)

Xerox Business Solutions Southeast (XBS Southeast) is the largest provider of office technology and solutions in Alabama and the surrounding areas. We are providing service for over 11,000 MFP/copiers and over 23,000 printers (including label printers).

We have continually provided our customers with effective, proactive solutions to keep them at the leading edge of technology. We provide businesses with complete, customized solutions from network integration and document management systems to digital multifunction copiers, printer service and supplies.

Xerox Business Solutions Southeast has been serving customers for more than 58 years. Headquartered in Montgomery, we also have local support teams based out of Auburn, Birmingham, Dothan, Huntsville, and Mobile, AL. XBS Southeast employs approximately 150 people throughout Alabama.

Xerox Business Solutions Southeast sells the entire full line of Xerox products, from the desktop printers to the high-end production units, with all finishing options. We also offer a wide range of software solutions, as well as Managed Print Services. With today's technology, we integrate these solutions to help customers achieve their document workflow goals. Please see brochures and information included in this proposal.

Response to General Requirements and Specifications

Section begins on following page

E

ALABAMA COMMUNITY COLLEGE SYSTEM & HIGHER ED.

Joint Purchasing Agreement Request for Bid

*MANUFACTURER SUPPLIED TECHNOLOGY EQUIPMENT WITH PERIPHERALS,
SOFTWARE, NETWORKING, EQUIPMENT, MAINTENANCE AND PROFESSIONAL
SUPPORT SERVICES BID*



February 2022

Date: January 18th, 2022

Bid #: ACCS-2022-01

Submission Deadline: February 11th, 2022, at 4:00 PM CST



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Alabama Community College System and other Alabama Higher Education Entities

REQUEST FOR BID

INTRODUCTION.....	4
1.1 Purpose of This Request for Bid.....	5
1.2 Summary Scope of Work.....	5
1.3 Scope of Procurement.....	5
1.4 Definition of Terminology.....	5
CONDITIONS GOVERNING THE PROCUREMENT.....	6
2.1 Explanation of Events.....	6
2.1.1 Issue of RFB.....	6
2.1.2 Clarification and Responses.....	6
2.1.3 Deadline to Submit Written Questions.....	6
2.1.4 Response to Written Questions/RFB Amendments.....	6
2.1.5 Submission of Bid.....	6
2.1.6 Bid Evaluation.....	7
2.1.7 Selection of Finalists.....	7
2.1.8 Clarification from Finalists.....	7
2.1.9 Contract Award.....	7
GENERAL REQUIREMENTS AND SPECIFICATIONS.....	7
3.1 Acceptance of Conditions Governing the Procurement.....	7
3.2 Incurring Cost.....	7
3.3 Vendor Responsibility.....	7
3.4 Serving Subcontractors.....	7
3.5 Amended Bids.....	8
3.6 Vendors' Right to Withdraw Bid.....	8
3.7 Bid Offer Firm.....	8
3.8 Disclosure of Bid Contents.....	8
3.9 No Obligation.....	8
3.10 Legal Review.....	9
3.11 Governing Law.....	9
3.12 Basis for Bid.....	9
3.13 Agreement Terms and Conditions.....	9
3.14 Vendor Qualifications.....	9
3.15 Change in Vendor Representatives.....	9
3.16 Equipment and Services Schedules.....	9
3.17 Benefit of Cost Reduction.....	9
3.18 Bid Terms.....	10
3.19 Fiscal Funding.....	10
3.20 Insurance.....	10
3.21 New Products.....	10
SPECIFICATIONS.....	11
3.22 Products and Services Delivery Overview.....	11
3.23 Reporting.....	11
3.24 Electronic Commerce.....	11
3.25 Breadth of Offering.....	12
3.26 Primary Account Representative.....	13
3.27 References.....	13



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

3.28	Pricing Level and Guarantee.....	13
3.29	Oral Presentation and Demonstration.....	14
3.30	Equipment and Services Schedule.....	14
3.31	Scope of Work.....	14
3.32	Title Passage.....	14
3.33	Quantity Guarantee.....	14
3.34	Order of Precedence.....	14
3.35	Payment Provisions.....	14
3.36	Shipment and Risk of Loss.....	15
3.37	Warranties.....	15
3.38	Price Guarantees.....	15
3.39	Technical Support.....	16
3.40	Product Delivery.....	16
3.41	Impracticality of Performance.....	16
3.42	Records and Audit.....	16
3.43	Use of Subcontractors.....	16
3.44	Indemnification.....	16
3.45	Website Maintenance.....	17
3.46	Ethics.....	17
3.47	Replacement Parts.....	17
3.48	FCC Certification.....	17
3.49	Site Preparation.....	17
3.50	Assignment.....	17
3.51	Survival.....	17
3.52	Lease Agreements.....	17
3.53	Vendor Disclosure Statement.....	17
BID FORMAT AND ORGANIZATION.....		18
4.1	Bid Format.....	18
4.1.1	Bid Organization.....	19
4.1.2	Letter of Transmittal.....	19
4.1.3	Financial Documentation.....	19
EVALUATION.....		19
5.1	Evaluation Process.....	20
APPENDICES.....		20
6.1	Appendix A – Alabama Community College System Inst. and Other Participants.....	20
6.2	Appendix B – Example Map.....	21
6.3	Appendix C – Example Required Usage Report.....	22
6.4	Appendix D – Vendor Disclosure, Immigration Comp and Financial Forms.....	23
6.5	Appendix E – Evaluation Submission Form.....	24

INTRODUCTION

1.1 Purpose of This Request for Bid

The Alabama Community College System (ACCS) is partnering with other Alabama Higher Education entities to request bids from technology equipment manufacturers and/or dealers on behalf of the System institutions and other authorized entities. The ACCS is comprised of the twenty-three (23) community colleges, two (2) technical colleges, one (1) military institution, and the Alabama Technology Network (Appendix A). Any institutions or programs that may be acquired or added to the ACCS during the life of this contract will automatically be added as entities eligible to procure products from the contract. Any four-year institution or K-12 district/system which wishes to join during the life of this contract may be added as an eligible entity. Additionally, the public K-12, two, and four-year institutions listed in Appendix A are also eligible to purchase from this contract.

Each entity will generate its own purchase orders, payments, etc., and delivery must be made according to the instructions on the purchase order. The intent of this request is to establish an annual contract for technology related equipment to be purchased on an as needed basis for the listed entities as needs arise during the contract period.

The purpose of this Request for Bid (RFB) is to establish a contract on a competitive basis with qualified technology equipment suppliers, distributors, and/or manufacturers who shall directly supply technology equipment and value-added professional services, including software and peripherals, and maintenance and support services to qualified purchasers. Peripheral and computer component manufacturers are excluded from this procurement.

This RFB is not designed to meet the E-Rate requirements specified by the Universal Service Administrative Company. The Alabama Community College System shall not negotiate on behalf of any party with a Letter of Agency. The System shall not certify an FCC Form 470, nor receive and evaluate bids, nor negotiate with service providers of E-Rate products and services.

The Alabama Community College System reserves the right to negotiate with vendors for a product or product line that was not available at the time of the Request for Bid.

The thrust of the RFB is to obtain greater volume price discounts by combining the volume of purchases from participating entities within the State of Alabama with administrative savings that will result from the maintenance of a single, comprehensive contract for each selected vendor.

This RFB is prepared under the authority of ACT No. 2003-392.

This procurement will result in a multiple source award.

Term – Bid awards issued under this Request for Bids shall be for an initial period of one year to renew automatically for one additional year if not canceled by The System prior to the one-year anniversary date of the award letter. The System shall have the option to extend awards for an additional (third) year by giving notice of such extension prior to the two-year anniversary of the award letter.

Summary Scope of Work

The selected vendor(s) shall accept purchase orders from and deliver technology equipment, including general-purpose software and peripherals, to authorized procuring entities. Vendors are required to provide maintenance services on equipment that is purchased. Optionally, vendors may provide installation, training and support services directly related to the efficient use or operation of the purchased equipment.

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

1.2 Scope of Procurement

The scope of procurement includes a wide range of manufacturer supplied technology equipment, including peripherals, general-purpose software, maintenance, professional consulting services, and support services. Vendors shall not provide any form of application development services under the terms and conditions of the contract. Educational offerings including special purpose educational software and hardware configurations are included.

Definition of Terminology

This section contains definitions that are used throughout this procurement document, including appropriate abbreviations.

“Contract” means an agreement for the procurement of items of tangible personal property or services.

“Desirable” includes terms such as “may”, “can”, “should”, “preferably”, or “prefers” to identify a sought-after, but discretionary, item or factor.

“Equipment” refers to all technology-related equipment, including but not limited to desktop and laptop computers, servers, workstations, printers, displays, peripherals, LAN hardware, video-conferencing systems, multimedia and computer related hardware components and spare parts.

“Evaluation Committee” means a body appointed to perform the evaluation of vendor responses.

“Finalist” is defined as a vendor who meets all the mandatory specifications of the Request for Bid and whose score on evaluation factors is sufficiently high to qualify that vendor for further consideration by the Evaluation Committee.

“General purpose” includes, but is not limited to, the following classes of software: operating systems, report generators, spreadsheets, word processing, workgroup management, database, project management, messaging and electronic mail, graphics construction and presentation, publishing, data communications, statistical and/or analysis, imaging, compilers and interrupters, utilities, programmer productivity tools, office productivity tools. Educational software designed for System usage is included.

“Local-Area-Network” (LAN) refers to a high-speed communications system optimized for connecting information-processing equipment within a building or group of buildings. The communications devices that are required to transmit data between buildings via a public or private network are included.

“Mandatory” includes terms “must”, “shall”, “will”, “is required”, or “are required” to identify a compulsory item or factor. Failure to meet a mandatory item or factor will result in the rejection of the vendor’s bid.

“Manufacturer” means the company that designs, assembles and/or markets technology equipment including servers, workstations, desktop and/or laptop personal computers.

“Vendor” is a technology equipment manufacturer who chooses to submit a bid.

“Request for Bid” or “RFB” means all documents, including those attached or incorporated by reference, used for soliciting bid.

“Responsible vendor” means a company who submits a responsive bid furnishing, when required, information and data to prove that financial resources, production or service facilities, personnel service reputation and experience are adequate to make satisfactory delivery of the services or items of tangible personal property described in the bid.



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

"System" means any and all entities comprising the Alabama Community College System or any other eligible entity.

"Universal Resource Locator" or "URL" means a standardized addressing scheme for accessing hypertext documents and other services using the WWW browser.

CONDITIONS GOVERNING THE PROCUREMENT

2.1 Explanation of Events

The following paragraphs describe the activities listed in the sequence of events.

2.1.1 Issue of RFB

This RFB is being issued by Alabama Community College System (the "System").

2.1.2 Clarification and Responses

Potential vendors may submit written requests (letter, fax or email) as to the intent or clarity of the RFB. Requests for clarification are to be addressed to the Joint Purchase Agreement Administrator as follows:

Alabama Community College System
Attn: ITS
P.O. Office Box 302130 Montgomery, AL 36130-2130
Email: jpa-notification@accs.edu
Phone: 334-293-4507 Fax: 334-293-4507

2.1.3 Deadline to Submit Written Questions

Potential vendors may submit written questions as to the intent or clarity of the RFB until close of business on February 4th, 2022.

2.1.4 Response to Written Questions/RFB Amendments

Written responses to written questions and any RFB amendments will be posted online at:

<https://www.accs.edu/vendors/>

2.1.5 Submission of Bid

Two (2) paper copies and an electronic copy (CDROM or USB drive) of the bid responses are required with a completed Evaluation Submission form (Appendix E). The electronic copy of the bid response should be a single PDF file that mirrors the bound, paper copies. Each copy of the response should be placed in a single volume where practical. All documents submitted with the response should be in that single volume. One copy "must" be marked as "original" with the company officer's signature.

Vendors may attend the bid opening, but no information or opinions concerning the ultimate contract award will be given at the bid opening or during the evaluation process. The results will not be available to vendors until after an award is made. Bid results and tabulations will not be made available by telephone or mail. Information pertaining to complete files may be secured by visiting the System Office of the Alabama Community College System during normal working hours.

The bid opening will be held on Monday, February 14th, 2022, at 10:00 AM CST in the Presidents Conference Room at the System Office of the Alabama Community College System (135 South Union Street, 3rd Floor, Montgomery, Alabama 36104).

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Sealed bids are to be addressed to the physical mailing address in the following manner:

Alabama Community College System
Attn: Joint Purchase Agreement Initiative
135 South Union Street Suite#135
Montgomery, Alabama 36104

It is expected that this request will be complete and unambiguous. However, vendors seeking clarification to this request should deliver inquiries in writing to the Administrator as noted per section 2.1.3.

Written replies of general significance will be posted online. Prospective vendors acknowledge that no other source is authorized to provide information concerning this request.

All information shall be entered in ink or typewritten in the appropriate space on the bid. Mistakes may be crossed out, corrected and initialed in ink by a company representative. An authorized individual must sign all bids in ink, failure to do so will result in rejection of response.

2.1.6 Bid Evaluation

An Evaluation Committee will perform the evaluation of bids.

2.1.7 Selection of Finalists

The Evaluation Committee will select finalists. Only finalists will be invited to participate in the subsequent steps of the procurement. The schedule for the oral presentations or equipment demonstrations will be determined at this time (if deemed necessary).

2.1.8 Clarification from Finalists

Finalists may be asked to submit clarification to their bids (if deemed necessary).

2.1.9 Contract Award

After review of the Evaluation Committee, the System will award contracts to the most advantageous vendors.

Bids that are deemed most advantageous, taking into consideration the evaluation factors set forth in the RFB will be selected for award. No minimum or maximum number of awards has been predetermined. The System shall make reference to prices quoted by successful vendors on the Alabama State Department of Education Joint Purchase Agreement to determine the reasonableness of prices quoted in response to this Request for Bids.

GENERAL REQUIREMENTS AND SPECIFICATIONS

3.1 Acceptance of Conditions Governing the Procurement

Vendor must indicate their acceptance of the Conditions Governing the Procurement section in the letter of transmittal. Submission of a bid constitutes acceptance of the Evaluation Factors contained in this RFB. Vendor must also include ISO 9001 certification as required by State Code governing Joint Purchase Agreements. According to Alabama law, any companies or contractors whose affiliates, subdivisions, subsidiaries, or departments have ISO 9001 certification can bid on the information technology to be jointly purchased by educational institutions. ISO 9001 certification is only required for vendors who are providing hardware. Xerox Business Solutions Southeast has read, understands, and will comply.

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

3.2 Incurring Cost

Any cost incurred by the vendor in preparation, transmittal, and presentation of any material submitted in response to this RFB shall be borne solely by the vendor.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.3 Vendor Responsibility

The selected vendor(s) shall be solely responsible for fulfillment of the responsibilities under the terms and conditions of the contract. The procuring entities will issue purchase orders and make payments to only the named vendor(s).

Xerox Business Solutions Southeast has read, understands, and will comply.

3.4 Serving Sub-Contractors

The System recognizes the fact that the potential vendors have different business models for the delivery of support services. Whereas one potential vendor may provide support services through a wholly owned subsidiary, another may provide support services through a local business partner, certified education partner or qualified organization herein referred to as a servicing subcontractor. Therefore, vendors may propose the use of servicing subcontractors for the performance of local marketing, maintenance or technical support services in accordance with the terms and conditions of the contract. Servicing subcontractors may not directly accept purchase orders or payments for products or services from procuring entities under the terms and conditions of the contract.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.5 Amended Bids

A vendor may submit an amended bid before the deadline for receipt of bids. Such amended bids must be complete replacements for a previously submitted bid and must be clearly identified as such in the transmittal letter. The Evaluation Committee will not merge, collate, or assemble bid materials.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.6 Vendors' Rights to Withdraw Bid

Vendors will be allowed to withdraw their bids at any time prior to the deadline for receipt of bids. The vendor must submit a written withdrawal request signed by the vendor's duly authorized representative addressed to the representative listed above.

The right is reserved to waive informalities, select alternatives, and reject any or all responses, in the event such appears to be in the best interest of the System.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.7 Bid Offer Firm

Responses to this RFB, including prices, will be considered firm for ninety (90) days after the due date for receipt of bids.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.8 Disclosure of Bid Contents

The bids will be kept confidential until the contracts are awarded. At that time, all bids and documents pertaining to the bids will be open to the public.

All responses become a matter of public record at award. The System accepts no responsibility for maintaining confidentiality of any information submitted with any response whether labeled confidential or not.

Xerox Business Solutions Southeast has read, understands, and will comply.

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

3.9 No Obligation

This RFB in no manner obligates Alabama Community College System or any authorized entity to the lease or purchase of any products or services offered until a contract is awarded and vendor receives a valid purchase order from an authorized procuring entity.

The System has the right to cancel any contract, for cause, including, but not limited to, the following: (1) failure to deliver within the terms of contract; (2) failure of the product or service to meet specifications, conform to sample quality, or to be delivered in good condition; (3) misrepresentation by the vendor; (4) fraud, collusion, conspiracy, or other unlawful means of obtaining any contract with the state; (5) conflict of contract provisions with constitutional or statutory provisions of state or federal law; and (6) any other breach of contract.

Termination - the System reserves the right, for its convenience and without cause or penalty, to terminate any agreement with 30 days written notice.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.10 Legal Review

The System requires that all vendors agree to be bound by the General Requirements contained in this RFB. Any vendor concerns must be promptly brought to the attention of Alabama Community College System.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.11 Governing Law

The vendor shall observe, perform and comply with or require compliance with all federal, state, and local laws, ordinances, rules and regulations and all amendments thereto which in any manner may affect the operation of vendor's activities undertaken pursuant to this Agreement. The vendor shall also comply with all state and local building, fire, health, zoning laws, codes and/or regulations that affect or that are applicable to vendor's activities and operations hereunder. This RFB and the final agreement shall be governed and construed in accordance with the laws of the State of Alabama without giving effect to any choice-or-conflict-of-laws, provision, or rules (whether of the State of Alabama or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than those of the State of Alabama.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.12 Basis for Bid

Only information supplied by the System in writing or in this RFB should be used as the basis for the preparation of vendor responses.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.13 Agreement Terms and Conditions

The agreement between the System and the vendor will follow the format specified and contain the terms and conditions outlined in this request. However, Alabama Community College System reserves the right to negotiate with a successful vendor provision in addition to those contained in this RFB. This RFB, as revised and/or supplemented, and the successful vendor's response will be incorporated into and become part of the agreement.

Vendors are encouraged to submit specific alternate language to the terms and conditions, that vendor believes would enhance the efficient administration of the agreement or result in lower product prices or both. The System may or may not accept the alternative language. General references to the vendor's terms and conditions or attempts at complete substitutions are not acceptable and will result in disqualification of the vendor's response.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.14 Vendor Qualifications

The Evaluation Committee may make such investigations as necessary to determine the ability of the vendor to adhere to the requirements specified within the RFB. The Evaluation Committee will reject the bid of any vendor who is not a responsible bidder or fails to submit a responsive offer as defined.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.15 Change in Vendor Representatives

The System reserves the right to require a change in vendor representatives if the assigned representatives are not meeting its needs adequately.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.16 Equipment and Services Schedules

The vendor may offer only those products and services that are included on the Equipment and Services Schedule (ESS). Vendors shall keep the schedule current and correct on an Internet website maintained by the vendor and shall reflect changes in technology in accordance with the terms and conditions of the contract.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.17 Benefit of Cost Reduction

The System is to be given the benefit of any reduction in price below the quoted price during the term of this contract. Examples include but are not limited to, manufacturer price reductions and special promotional offerings.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.18 Bid Terms

By submitting a response, the vendor agrees that this contract is to be governed by the terms and conditions set forth in the bid. Any exceptions to the specifications must be clearly identified in the last section of the vendor's response.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.19 Fiscal Funding

The continuation of the contract is contingent upon the appropriation of funds to fulfill the requirements of the contract by the legislature. If the legislature fails to appropriate sufficient monies to provide the continuation of a contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds are not appropriated.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.20 Insurance

The vendor shall bear the full and complete responsibility for all risk of damage or loss of equipment, products, or money resulting from any cause whatsoever and shall not penalize the System for any losses incurred in association with this agreement. Any insurance policy or policies shall cover the entire travel service operation at the System including all areas that may in the future be placed under the control or use of the vendor. The vendor shall maintain, during the life of this contract, the following minimum insurance:



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

KIND OF INSURANCE	MINIMUM LIMITS OF LIABILITY
Worker's Compensation	Statutory – Alabama
Employer's Liability	\$2,000,000 (each employee, each accident and policy limit)
Commercial General Liability:	
Each Occurrence	\$2,000,000
Personal and Advertising Injury	\$2,000,000
Products/Completed Operations	\$2,000,000
General Aggregate	\$3,000,000
Automobile Liability	\$2,000,000 each accident – combined single limit

These policies shall contain a thirty- (30) day written notice to the System before cancellation, reduction or other modification of any kind to the required coverage.

The vendor, at its cost, must provide acceptable evidence of compliance with the worker's compensation insurance requirements of the State of Alabama. In the event the vendor fails to maintain and keep in force, all of the insurance and Worker's Compensation coverage listed above, the System shall have the right to terminate this contract. The System and vendor shall each be listed as the named insured in said policy (ies) so that each is independently protected to the face amount of the policy.

Upon notification of award and prior to issuance of contract, the vendor shall provide the System with certification of insurance with the required kinds of insurance and minimum liabilities specified, issued by an insurance company licensed to do business in the State of Alabama and carrying an AM Best rating of A- or better, signed by an authorized agent. In the event of cancellation, material change or intent not to renew any of the insurance requirements specified, thirty (30) days written notice shall be given to the System by the party initiating any revision.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.21 New Products

Unless specifically called for in this request, all products for purchase must be new, never previously used, and the current model and/or packaging. No remanufactured, demonstrator, used, or irregular product will be considered for purchase unless otherwise specified in the request. The manufacturer's standard warranty will apply unless otherwise specified in the request. All equipment should be supplied complete, ready to be installed, including all cabling and connectors where applicable.

Xerox Business Solutions Southeast has read, understands, and will comply.

SPECIFICATIONS

This section contains specifications and relevant information vendors should use for the preparation of their responses.

Vendors should respond as described to each specification. The responses along with the required supporting material will be evaluated and awarded points accordingly.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.22 Product and Services Delivery Overview

Vendors must describe their ability to provide professional services, technology equipment including related products and support services to the System and the various authorized entities. The response to this requirement should, at a minimum, include a map with an indication of the locations where products may be delivered plus the number and type of support personnel or other resources that may be employed to service

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

procuring entity purchase orders (a very basic example map for a fictitious company is provided in Appendix B). The narrative in response to this specification should include, at a minimum, a general overview of the proposed services and an overview of how the services are to be provided in the locations indicated.

Vendors must thoroughly describe their procedures for resolving customer problems and complaints including timelines and escalation measures.

Vendors must submit customer satisfaction statistics or survey results concerning the quality of the products and/or services offered.

Vendors must thoroughly describe their ability to provide value added technical services including installation, training or directly related optional services and the geographic area where the services may be provided. Vendors should provide a map with an indication of the locations where each type of value-added service may be provided.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.23 Reporting

Vendors must agree to provide quarterly utilization reports to the System based upon the schedule and minimum content as described in this request. Quarterly reports must be submitted to The System Office to JPA-Notification@accs.edu. The electronic copy must be in the form of a PDF file. Vendors must describe their ability and commitment to meet this requirement and include a sample quarterly report with the bid response. The required report must be compiled and forwarded to the Joint Purchase Agreement Initiative Administrator within two weeks of the end of each quarter. Vendors may count quarters either from the calendar (i.e., the end of March will be the end of the first quarter) or from the time we awarded you the bid (i.e., May 1 will be the end of the first quarter). An example of the required reporting format is included in Appendix C. Failure to provide the required report in the specified format could result in removal from the contract.

Vendors are encouraged to describe and include additional sample reports. Vendors are encouraged to describe other reporting capabilities such as electronic delivery of reports or direct access to Internet or other databases that may be used to administer the agreements or support marketing.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.24 Electronic Commerce

Vendors must describe their ability to provide and maintain, at a minimum, an Internet website that contains the complete ESS as well as product specifications and options. Vendors are encouraged to describe an existing capability or commitment to implement a website that would provide procuring entities guidance and assistance with product selection, purchase order tracking, reporting or other relevant capability. The ability or commitment to accept and process purchase orders electronically should be thoroughly described. Internet URL's may be provided which reference sites that demonstrate the desired functionality.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.25 Breadth of Offering

Vendors must, at a minimum, offer products or services in at least one of the following categories:

- Client Computers (Workstations, Desktops, Terminals, Laptops, Tablet, Notebook, Handheld Devices)
- Servers
- Printers
- Monitors
- Storage



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

- Networking Equipment
- Audio and Video Conferencing Equipment
- Multimedia Hardware
- VOIP/Unified Communications Solutions
- Video Surveillance Solutions
- Key and Access Control Equipment
- Software
- Professional Services
- Other

Vendors must provide a comprehensive list of the models or variations available in each of the following categories for which a vendor offers products:

- Client Computers (Workstations, Desktops, Terminals, Laptops, Tablet, Notebook, Handheld Devices)
- Servers
- Printers
- Monitors
- Storage
- Networking Equipment
- Audio and Video Conferencing Equipment
- Multimedia Hardware
- VOIP/Unified Communications Solutions
- Video Surveillance Solutions
- Key and Access Control Equipment
- Software
- Other

The narrative that is submitted in support of the list should provide the Evaluation Committee with a clear indication of the breadth of the product line flexibility and performance.

Vendors must provide, at a minimum, a licensed operating system with each type of processor, where applicable. Vendors must provide a list of the operating systems for each of the following categories of processors:

- Client Computers (Workstations, Desktops, Terminals, Laptops, Tablet, Notebook, Handheld Devices)
- Servers
- Networking Equipment
- Audio and Video Conferencing Equipment
- VOIP/Unified Communications Solutions
- Key and Access Control Equipment
- Other

The narrative that is submitted in support of the list should provide the Evaluation Committee with a clear indication of the number and type of operating systems that are proposed.

Xerox Business Solutions Southeast has read, understands, and will comply:

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Vendors may propose and provide a wide range of the general-purpose software products. Vendors may provide a summarized list of the general-purpose software that is proposed for each of the following categories of processors:

- Client Computers (Workstations, Desktops, Terminals, Laptops, Tablet, Notebook, Handheld Devices)
- Servers
- Networking Equipment
- Audio and Video Conferencing Equipment
- VOIP/Unified Communications Solutions
- Video Surveillance solutions
- Key and Access Control Equipment
- Other

The narrative that is submitted in support of the list should provide the Evaluation Committee with a clear indication of the number and type of general-purpose software products that are proposed.

Vendors may propose and provide a wide range of the technical services including installation, training and technical support:

- Client Computers (Workstations, Desktops, Terminals, Laptops, Tablet, Notebook, Handheld Devices)
- Servers Printers Monitors Storage
- Networking Equipment
- Audio and Video Conferencing Equipment
- Multimedia Hardware
- VOIP/Unified Communications Solutions
- Video Surveillance solutions
- Key and Access Control Equipment
- Other

The narrative that is submitted in support of the list should provide the Evaluation Committee with a clear indication of the number and type of technical support services that are proposed.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.26 Primary Account Representative

Vendors must identify by name and location both the proposed primary account representative and the marketing supervisor who will be responsible for the performance of the agreement. Any changes to this information must be immediately sent to the Joint Purchase Agreement Administrator.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.27 References

Vendors must submit three (3) references of entities of like size and complexity, and/or entities that have or are currently receiving similar products and services to those proposed by the vendor for this procurement. Each reference must include the name of the contact person, address, telephone number and description of products and services provided.

Xerox Business Solutions Southeast has read, understands, and will comply.

3.28 Pricing Level and Guarantee

Vendors must submit with their responses a narrative that describes the baseline (published) pricing and the initial pricing level discount that is proposed, by product class or category in the ESS. The response to this specification is expected to be in the form of a percentage discount from a published, baseline price listing. Vendors must describe the baseline pricing and provide information where the baseline pricing may be accessed and verified.

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Firm Price – Initial quoted discount levels must remain constant throughout the term of this agreement, subject only to subsequent increased discount amounts.

Xerox Business Solutions Southeast has read, understands, and will comply

3.29 Oral Presentation and Demonstration

If selected as a finalist, vendors agree to provide the Evaluation Committee the opportunity to meet with and question the proposed primary account representative at the oral presentation (if deemed necessary by the Evaluation Committee). The proposed primary account manager is expected to conduct the presentation. Vendors will be required to demonstrate their Internet based reporting and electronic commerce capabilities to the Evaluation Committee.

Xerox Business Solutions Southeast has read, understands, and will comply

3.30 Equipment and Services Schedule

Vendors must submit with their responses a complete Equipment and Services Schedule including all the products and services offered, at the initial pricing level stated in response to section 3.25.

The ESS may be submitted in a single file, PDF format on a compact disc, USB drive, or made available via a website.

Xerox Business Solutions Southeast has read, understands, and will comply

3.31 Scope of Work

The vendor shall deliver computing system products and services to procuring entities in accordance with the terms of this agreement. Accordingly, the vendor shall provide products or services only upon the issuance and acceptance by vendor of valid "purchase orders". Purchase orders will be issued to purchase the license for software or to purchase or lease products listed on the ESS. A procuring entity may purchase any quantity of product or service listed in the ESS at the prices stated therein. For large orders, the procuring entity may negotiate quantity price discounts below the ESS price(s) for a given purchase order. Vendor may offer authorized educational institutions educational price discounts that result in prices below the ESS listed prices.

Xerox Business Solutions Southeast has read, understands, and will comply

3.32 Title Passage

Title to equipment shall pass to the procuring entity upon acceptance of equipment.

Xerox Business Solutions Southeast has read, understands, and will comply

3.33 Quantity Guarantee

This agreement is not an exclusive agreement. Procuring entities may obtain computing system products and services from other contract awarded vendors during the agreement term.

Xerox Business Solutions Southeast has read, understands, and will comply

3.34 Order of Precedence

Each purchase order that is accepted by the vendor will become a part of the agreement as to the products and services listed on the purchase order only; no additional terms or conditions will be added to this agreement as the result of acceptance of a purchase order. In the event of any conflict among these documents, the following order of precedence shall apply:

- A. the terms and conditions of this RFB
- B. exhibits to this agreement
- C. the list of products and services contained in the purchase order
- D. vendor's response

Xerox Business Solutions Southeast has read, understands, and will comply

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

3.35 Payment Provisions

All payments under this agreement are subject to the following provisions:

A. Acceptance

The procuring entity shall determine whether all products delivered to it meet the vendor's published specifications. No payment shall be made for any products until the products have been accepted by the procuring entity.

Unless otherwise agreed upon between the procuring entity and the vendor, within thirty (30) days from the date the procuring entity receives written notice from the vendor that payment is requested for services or within thirty (30) days from the receipt of products, the procuring entity shall accept or reject the products or services.

B. Payment of Invoice

Payments shall be submitted to the vendor at the address shown on the invoice. Payment shall be tendered to the vendor within thirty (30) days from acceptance.

In the event an order is shipped incomplete (partial), the procuring entity must pay for each shipment as invoiced by the vendor unless the procuring entity has clearly specified "No Partial Shipments" on each purchase order.

C. Invoices

Invoices shall be submitted to the procuring entity.

Xerox Business Solutions Southeast has read, understands, and will comply

3.36 Shipment and Risk of Loss

Vendor must ship all products F.O.B. destination regardless of price discounts. Risk of loss or damage to the products shall pass to the procuring entity upon delivery to the procuring entity. Vendor agrees to assist the procuring entity with the processing of claims for such loss or damage and to expedite the processing of claims for such loss or damage and to expedite replacement of lost or damaged products. Destination charges shall be included in the product price on the ESS.

All license agreements or sales order contracts, which must be signed prior to delivery of proposed items, must be included with the bid for review by the System. Documents not submitted with the response will not be considered at a later date. In all cases, should there be a conflict of terms and conditions, those terms and conditions in this REQUEST and any resulting System purchase order will prevail.

Whenever a procuring entity does not accept any product and returns it to the vendor, all related documentation furnished by the vendor shall be returned also. The vendor shall bear all risk of loss or damage with respect to returned products except for loss or damage directly attributable to the negligence of the procuring entity.

Unless otherwise agreed upon by the procuring entity, the vendor is responsible for the pick-up of returned equipment. Software and documentation will be returned via U.S. Mail at the expense of the procuring entity.

Unless otherwise arranged between the procuring entity and vendor, all shipments of products shall be by vendor truck, UPS, or Federal Express Second Day (or other way, specify).

Xerox Business Solutions Southeast has read, understands, and will comply

3.37 Warranties

At a minimum, the products shall be covered under the manufacturer's warranties in effect at the time the products are delivered or the warranties in effect at the time of contract award, whichever is most beneficial to the procuring entity. Xerox Business Solutions Southeast has read, understands, and will comply

3.38 Price Guarantees

The procuring entity shall pay the lower of the prices contained in the ESS or an announced promotion price, educational discount price, general price reduction or large order negotiated price. Only general price reduction decreases will apply to all subsequent orders accepted by vendor after the date of the issuance of the revised prices. Vendor agrees to maintain ESS product prices in accordance with the volume price discount guarantees filed. Prices set forth in the ESS are subject to decrease without prior notice. Special pricing discounts offered by successful bidders after the award of bids shall remain in effect for a minimum of 30 days.

Xerox Business Solutions Southeast has read, understands, and will comply

3.39 Technical Support

The vendor agrees to maintain a toll-free technical support telephone line. The line shall be accessible to procuring entity personnel who wish to obtain competent technical assistance regarding the installation or operation of products supplied by the vendor.

Xerox Business Solutions Southeast has read, understands, and will comply

3.40 Product Delivery

Vendor agrees to deliver products to procuring entities within 30 days after receipt of a valid purchase order unless otherwise negotiated with procuring entity.

Xerox Business Solutions Southeast has read, understands, and will comply

3.41 Impracticality of Performance

A party shall be excused from performance under this agreement for any period that the party is prevented from performing as a result of an act of God, strike, war, civil disturbance, epidemic, or court order, provided that the party has prudently and promptly acted to take any and all steps that are within the party's control to ensure performance. Subject to this provision, such non-performance shall not be deemed a default or a ground for termination.

Xerox Business Solutions Southeast has read, understands, and will comply

3.42 Records and Audit

Vendor agrees to maintain detailed records pertaining to the price of services rendered and products delivered for a period of three years from the date of acceptance of each purchase order. These records shall be subject to inspection by the procuring entity and appropriate governmental authorities with the state of Alabama. The procuring agency shall have the right to audit billings either before or after payment. Payment under this agreement shall not foreclose the right of the procuring entity to recover excessive or illegal payments.

Xerox Business Solutions Southeast has read, understands, and will comply

3.43 Use of Subcontractors

The vendor may subcontract installation, training, warranty or maintenance services. However, the vendor shall remain solely responsible for the performance of this agreement. All procuring entity payments for products or services shall be made directly to the vendor. If subcontractors are to be used, the name of the authorized subcontractor(s) shall be identified in the applicable participating addendum(s).

Xerox Business Solutions Southeast has read, understands, and will comply

3.44 Indemnification

The vendor shall indemnify and hold harmless the System from any loss, cost or expense suffered or incurred in connection with any claim, suit or proceeding brought against the System so far as it is based on defects in products provided to the System.

The vendor hereby covenants and agrees, at its sole cost and expense during the term of this agreement, to indemnify and hold harmless the System and its officers, agents and employees against and from any and all claims or demands by or on behalf of any person, firm, corporation or governmental authority, arising out of, attributable to or in connection with the use, occupation, possession, conduct or management of the vendor

concerning the equipment or services performed and rendered hereunder, including, but without limitation, any and all claims for injury or death to persons or damage to property or any and all claims for Patent, Trademark, Copyright, Intellectual Property, or Trade Secret Infringement. The vendor also covenants and agrees, at its sole cost and expense, to hold the System and its officers, agents, and employees from and against all judgments, costs, counsel fees, expense and liabilities incurred in connection with any such claim and any action or proceeding brought thereon, and in case any action is brought against the System or against any of its officers, agents, or employees, by reason of any such claim, the vendor upon notice from the System will resist and defend such action or proceeding by qualified counsel. However, the provisions of this Section shall not apply to any claims arising from the negligent or willfully wrongful acts or omissions of the System, or its officers, agents, or employees.

For the purposes of paragraph 3.44, the term, the System, shall include all entities listed in Appendix A or any subsequent revision thereof and their respective officers, directors, employees, agents and assigns.
Xerox Business Solutions Southeast has read, understands, and will comply

3.45 Website Maintenance

Vendor agrees to maintain and support an Internet website for access to the ESS, configuration assistance, product descriptions, product specifications and other aids in accordance with instructions provided by the contract. In addition, vendor may provide electronic commerce assistance for the electronic submission of purchase orders, purchase order tracking and reporting.

Xerox Business Solutions Southeast has read, understands, and will comply

3.46 Ethics

The vendor warrants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required under this agreement.

If any owner, officer, partner, board or director member, employee, or holder of more than 5% of the fair market value of your firm or any member of their households is a public official or public employee (including the System) as defined by the Code of Alabama Section 36-25-1, this information must be included in your response. Failure to disclose this information in your response will result in the elimination of your response from evaluation. If your firm is awarded any contract as a result of this request, the System reserves the right to furnish a copy of any resulting contract to the State of Alabama Ethics Commission as directed in the Code of Alabama, Section 36-25-11, within ten (10) days of award.

System employees are not allowed to accept personal gifts or gratuities.

Xerox Business Solutions Southeast has read, understands, and will comply

3.47 Replacement Parts

Replacement parts may be refurbished with agreement of procuring entity.

Xerox Business Solutions Southeast has read, understands, and will comply

3.48 FCC Certification

The vendor agrees that hardware supplied by the vendor meets all applicable FCC Certifications. Improper, falsely claimed or expired FCC certifications are grounds for contract termination.

Xerox Business Solutions Southeast has read, understands, and will comply

3.49 Site Preparation

A procuring entity shall prepare and maintain its site in accordance with written instructions furnished by the vendor prior to the scheduled delivery date of any equipment or service and shall bear the costs associated with the site preparation. *Xerox Business Solutions Southeast has read, understands, and will comply*

3.50 Assignment

The vendor shall not assign nor transfer any interest in this agreement or assign any claims for money due or to become due under this agreement without prior written approval from procuring entity.

Xerox Business Solutions Southeast has read, understands, and will comply

3.51 Survival

Certain paragraphs of this agreement including but not limited to Patent, Copyright, Trademark, and Trade Secret Indemnification; Indemnification; and Limit of Liability shall survive the expiration of this agreement. Software licenses, lease, warranty and service agreements that were entered into under the terms and conditions of this agreement shall survive this agreement.

Xerox Business Solutions Southeast has read, understands, and will comply

3.52 Lease Agreements

Vendor may lease equipment to procuring entities in accordance with terms and conditions approved by the appropriate governing authority for the procuring entity.

Xerox Business Solutions Southeast has read, understands, and will comply

3.53 Vendor Disclosure Statement

Act 2001-955 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000. In circumstances where a contract is awarded by competitive bid, the disclosure statement shall be required only from the person receiving the contract and shall be submitted within ten (10) days of the award.

Upon being awarded the contract, Alabama State Law requires that the vendor must complete a Vendor Disclosure Statement. The 2-page form and the instructions are available online as noted per Appendix D. The form is required by the vendor and covers the duration of the bid.

Vendor agrees, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama in compliance with the Beason-Hanmon Alabama Taxpayer & Citizen Protection Act (Act 2011-535). Upon being awarded the contract, Alabama State Law requires that the vendor must complete the Business Entity Employer Contractor Compliance form as proof that the vendor has enrolled in the E-Verify program as required by state law. The form and the instructions are available online as noted per Appendix D. E-Verify documentation, which is unavailable due to the Federal Government shutdown, will be deferred until such documentation may be obtained from any federal agency.

It is furthered agreed that the terms and commitments contained herein shall not constitute a debt of the State of Alabama in violation of Section 213 of the Constitution of Alabama of 1901, as amended by Amendment Number 26. If any provision of the agreement shall contravene any statute or constitutional provision, either now in effect or which may be enacted during the term of this agreement, then the conflicting provision of this agreement shall be deemed null and void. Vendor understands, acknowledges, and agrees that its sole and exclusive remedy for any claim which may arise for or relate to this agreement is to file a claim with the Board of Adjustment of the State of Alabama.

In compliance with Act 2016-312, the vendor hereby certifies it is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade.

Xerox Business Solutions Southeast has read, understands, and will comply

BID FORMAT AND ORGANIZATION

4.1 Bid Format

All bids must be typewritten on standard 8 1/4 x 11 paper (larger paper is permissible for charts, spreadsheets, etc.) and placed within a binder with tabs delineating each section.

Xerox Business Solutions Southeast has read, understands, and will comply

4.1.1 Bid Organization

The bid response must be organized and indexed in the following format and must contain, as a minimum, all listed items in the sequence indicated.

- A. Letter of Transmittal
- B. Evaluation Submission Form
- C. Table of Contents
- D. Bid Summary (optional)
- E. Response to General Requirements and Specifications

Within each section of the bid, vendors should address the items in the order in which they appear in this RFB.

Any bid that does not adhere to these requirements may be deemed non-responsive and rejected on that basis. A bid summary may be included by vendor to provide the Evaluation Committee with an overview of the technical and business features of the response, however, this material will not be used in the evaluation process unless specifically referenced from other portions of the vendor's response.

Xerox Business Solutions Southeast has read, understands, and will comply

4.1.2 Letter of Transmittal

Each response must be accompanied by a letter of transmittal. The letter of transmittal MUST:

- A. Identify the submitting organization
- B. Identify the name and title of the person authorized by the organization to contractually obligate the organization
- C. Identify the name, title and telephone number of the person authorized to negotiate the contract on behalf of the organization
- D. Identify the names, titles and telephone numbers of persons to be contacted for clarification
- E. Explicitly indicate acceptance of the Conditions Governing the Procurement
- F. Be signed by the person authorized to contractually obligate the organization
- G. Acknowledge receipt of any and all amendments to this RFB.

Xerox Business Solutions Southeast has read, understands, and will comply

4.1.3 Financial Documentation

Each response must be accompanied with the following documentation:

- 1. State of Alabama Disclosure Statement (Notarized)
- 2. Certificate of Compliance
- 3. Immigration Status Form
- 4. Current W-9
- 5. E-Verify Memorandum of Understanding with Articles (13 Pages)

Xerox Business Solutions Southeast has read, understands, and will comply

EVALUATION

5.1 Evaluation Process

All responses will be reviewed for compliance with the mandatory requirements stated within the RFB.

Bids deemed non-responsive will be eliminated from further consideration.

The System may contact the vendor for clarification of the response.

The Evaluation Committee may use other sources of information to perform the evaluation.

Responsive bids will be evaluated on factors that have been assigned a point value. The responsible vendor(s) with the highest scores will be selected as finalist(s) based upon the bids submitted. The responsible vendors, whose bids are most advantageous, taking into consideration the evaluation factors, will be recommended for award. Please note, however, that a serious deficiency in the response to any one factor may be grounds for rejection regardless of overall score. This procurement is expected to result in a multiple source award. The right to reject any or all bids, or any portions thereof, is reserved.

Xerox Business Solutions Southeast has read, understands, and will comply

APPENDICES

6.1 Appendix A - Alabama Community College System Institutions and Other Participants

Community Colleges

Bevill State Community College, Sumiton, AL
Bishop State Community College, Mobile, AL
John C. Calhoun Community College, Decatur, AL
Central Alabama Community College, Alexander City, AL
Chattahoochee Valley Community College, Phenix City, AL
Coastal Alabama Community College Bay Minnette, AL
Enterprise Community College, Enterprise, AL
Gadsden State Community College, Gadsden, AL
Jefferson State Community College, Birmingham, AL
J.F. Drake State Community and Technical College, Huntsville, AL
T.A. Lawson State Community College, Birmingham, AL
Lurleen B. Wallace Community College, Andalusia, AL
Northeast Alabama Community College, Rainville, AL
Northwest-Shoals Community College, Muscle Shoals, AL
Shelton State Community College, Tuscaloosa, AL
Snead State Community College, Boaz, AL
Southern Union State Community College, Wadley, AL
H. Council Trenholm State Community College, Montgomery, AL
George C. Wallace Community College, Dothan, AL
Wallace State Community College, Hanceville, AL
George Corley Wallace State Community College, Selma, AL

Technical Colleges

J.F. Ingram State Technical College, Dentsville, AL
Reid State Technical College, Evergreen, AL



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Military Academy

Marion Military Institute, Marion, AL

Statewide Development Training

Alabama Technology Network (ATN), Montgomery, AL

Other Participating Public Institutions of Higher Education

Alabama Fire College, Tuscaloosa, AL

Alabama State University, Montgomery, AL

Athens State University, Athens, AL

Auburn University-Montgomery, Montgomery, AL

Jacksonville State University, Jacksonville, AL

Troy University, Troy, AL

University of Alabama, Tuscaloosa, AL

University of Alabama Birmingham - Birmingham, Alabama, AL

University of Alabama Huntsville - Huntsville, AL

University of North Alabama, Florence, AL

University of West Alabama, Livingston, AL

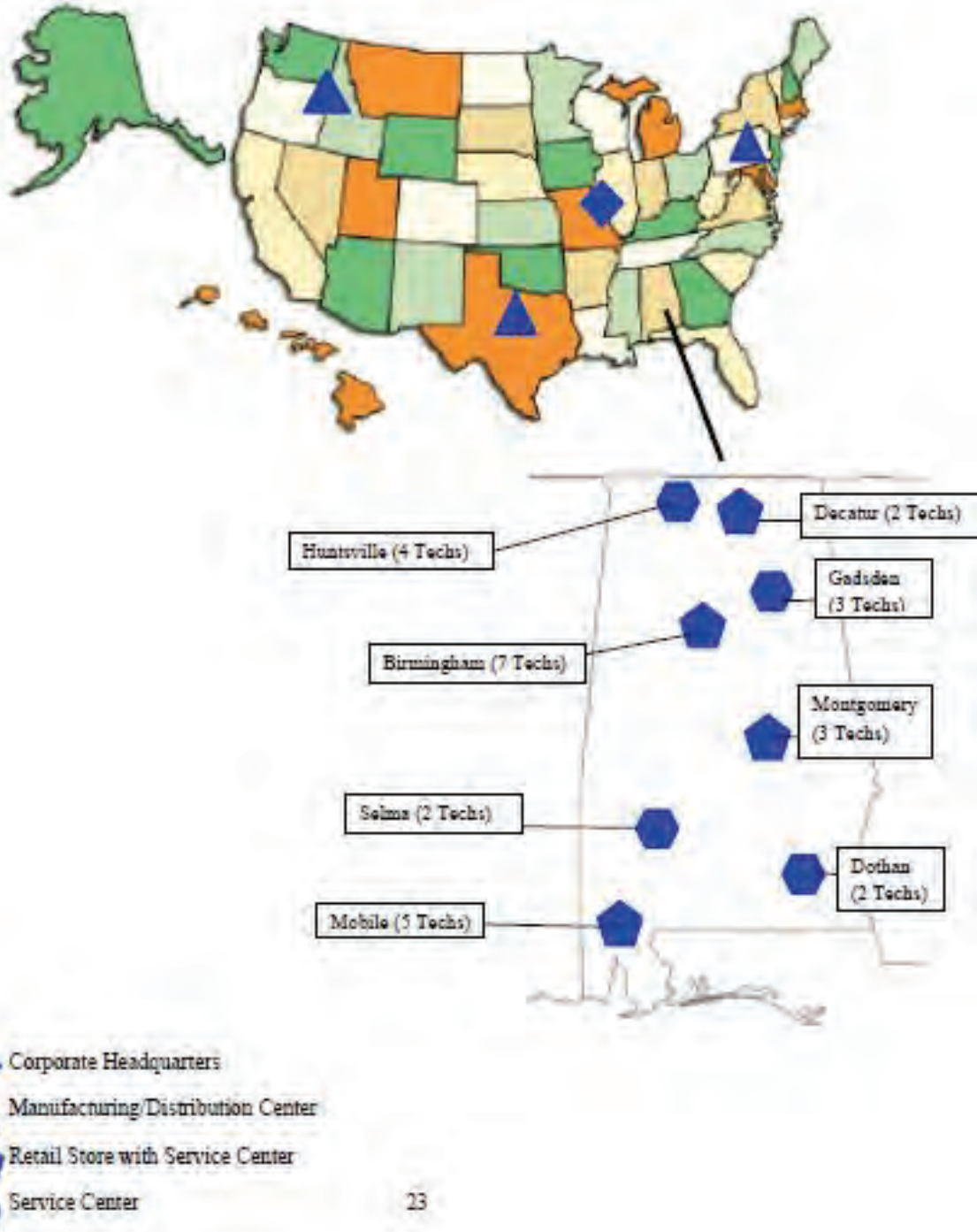
Other Participating Public Institutions K-12

Pike County Board of Education and Tuscaloosa County School System

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

6.2 Appendix B – Example Map

My Company Locations





Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

6.3 Appendix C – Example Required Usage Report

This example contains the minimum information provided. Vendors are encouraged to submit their own report data in their own format.

Company Name		Quarterly Usage Report First Quarter	
		Jan 2022-Mar 2022	
		Contract#: ACCSA2022-99T	
Procuring Entity Name 1			\$ 999,999,999
Category 1		\$999,999	
Category 2		\$999,999	
Category 3		\$999,999	
Category n		\$999,999	
Procuring Entity Name 2			\$ 999,999,999
Category 1		\$999,999	
Category 2		\$999,999	
Category 3		\$999,999	
Category n		\$999,999	
Procuring Entity Name n			\$ 999,999,999
Category 1		\$999,999	
Category 2		\$999,999	
Category 3		\$999,999	
Category n		\$999,999	
GRAND TOTAL			\$ 999,999,999



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

6.4 Appendix D - Vendor Disclosure, Immigration Compliance and Financial Forms

State of Alabama Vendor Disclosure, Certificate of Compliance (Beason-Hammon), and Immigration Status forms are available at: <https://www.accs.edu/vendors/>

Immigration Compliance information and forms are available at:

<https://www.e-verify.gov/employers>

1. Select E-Verify Enrollment
2. For first time enrollment, please complete the enrollment process
3. For all enrolled employers, please update any information and submit the updated documentation.



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

6.5 Appendix E - Evaluation Submission Form

The purpose of this form is to provide a single summary document per submitting vendor that references required materials. This document is intended to assist the Evaluation Committee easily find specific items of information during the evaluation process and to assist participating agency personnel in locating specific vendor information after the award of the bid.

Vendor Contact Information

This will be published for participating agencies to streamline the vendor contact process. Vendors may not have all of these departments/positions/titles. Please complete this information as accurately as possible. If the information below changes, please send a revised version of this page to jpa-notification@accs.edu

Vendor Name: _____ Date: _____

Website Address: _____

	Name(s)	Phone Number(s)	E-Mail Address(s)
Primary Contract Executive(s)			
Senior Account/Sales Manager(s) (by region if necessary)			
Account/Sales Manager(s) (by region if necessary)			
Technical Support			

BID INFORMATION INDEX

Please complete the following form to assist the Evaluation Committee in finding specific information as related to your bid response.

	Document Name	Page Number(s)
Product and Services Delivery Overview		
Geographic Coverage		
Availability of Technical Support		
Problem Resolution		
Customer Satisfaction		
Value Added Services		
Reporting		
Electronic Commerce		
Breadth of Offering		
Primary Account Representative		
References		
Pricing Level and Guarantee		



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

F

Product and Services Delivery Overview

Xerox Business Solutions Southeast (XBS Southeast) is the largest provider of office technology and solutions in Alabama and the surrounding areas. We are providing service for over 11,000 MFP/copiers and over 23,000 printers (including label printers).

We have continually provided our customers with effective, proactive solutions to keep them at the leading edge of technology. We provide businesses with complete, customized solutions from network integration and document management systems to digital multifunction copiers, printer service and supplies.

Xerox Business Solutions Southeast has been serving customers for more than 58 years. Headquartered in Montgomery, we also have local support teams based out of Auburn, Birmingham, Dothan, Huntsville, and Mobile, AL. XBS Southeast employs approximately 150 people throughout Alabama.

Xerox Business Solutions Southeast sells the entire full line of Xerox products, from the desktop printers to the high end production units, with all finishing options. We also offer a wide range of software solutions, as well as Managed Print Services. With today's technology, we integrate these solutions to help customers achieve their document workflow goals. Please see brochures and information included in this proposal.

Summary of Products

- **Xerox** – (hardware) - Printers, Scanners, Copiers and Multi-Function Devices
- **Xerox App Gallery** - Connects workers to Xerox® ConnectKey® devices. Examples include scan and convert paper into the format (MS Word or Excel) you need or translate documents from one language to another. Visit <https://appgallery.services.xerox.com> for more information.
- **KIP** – (hardware) - Wide Format Scanning, Printing and Copying
- **Software** – From storing/retrieving documents and digital workflow systems, to applications that assist with your print policy, we are helping customers with their document initiatives. Please see attached information, for more details.
- **Managed Print Services** – XBS Southeast is a Certified Service Provider for numerous printer brands, including Xerox, HP, Brother, Kyocera and Zebra. Please see attached literature for more information.



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Summary of Products - Continued

- **Managed Services** – XBS Southeast offers the people, process, and equipment to provide Mailroom, Print Shop, and back file scanning services.
- **IT Services**- XBS Southeast provides complete IT support for any project. We provide the equipment, software, and people to complete your project
- **IT Hardware**- XBS Southeast has partnerships all the top IT hardware vendors. Such as Cisco, Dell, HP, Verkada, and Newline



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

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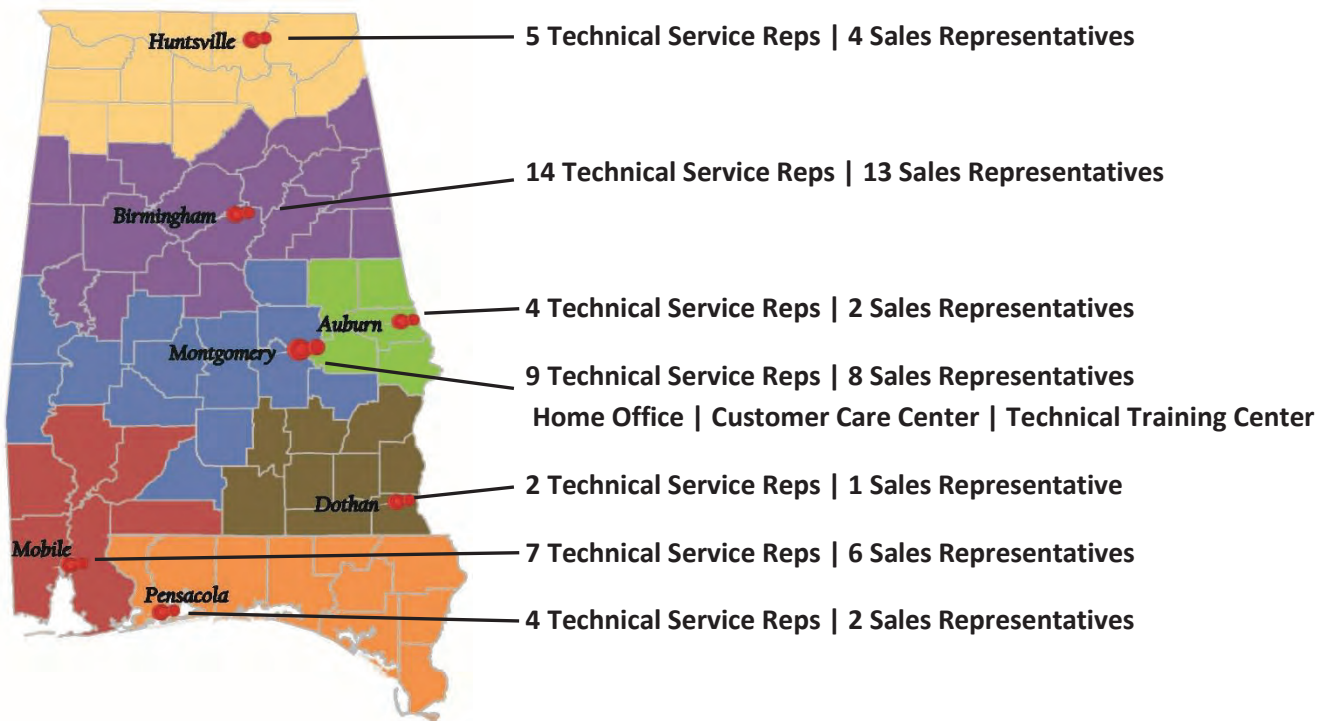
Geographic Coverage

XBS Southeast provides service and support in each of the 67 counties in Alabama, with several office locations across the entire state of Alabama. Our staff includes certified trained customer service engineers, local administrative and delivery teams, production specialists, software analysts, managed print specialists, customer service and sales representatives.

Each higher education institution has a single point of contact at XBS Southeast locally to assist them with assessing their needs and helping them to determine how we could potentially assist in their document workflow goals. Whether that is acquiring one multi-function device or implementing a campus-wide fleet management solution, our local sales representative will bring the XBS Southeast team-members to assist with delivery, set-up, installation and training. Of course, customers have access to our on-site service team.

Each location has local sales and service management, as well as local Customer Service Engineers and Sales Representatives to support local customers. Additionally we have regional Production Specialists, Managed Print Specialists and Software Analysts.

Below is an overview of local sales and service resources across Alabama:





Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

H

Availability of Technical Support

Customers can access technical support via 800 telephone number; we also can accept service/technical requests via email or from our website or customer portal.

Each device we service has a unique identification number (ID number) and that is located on a label on each device. Customers provide their ID number and our Customer Care Center can pull the information on that specific device. (Location, address, contact information, service history, etc.)



Availability of Technical Support - Customer Care Center

With our in-house in-state Customer Care Center, our staff determines if our Help Desk can assist customers over the network/phone or if we need to dispatch a Customer Service Engineer. Our Customer Care Center is located here in Alabama, where we speak southern! With Customer Service Engineers trained in the field and our Customer Care Center, our customers have the best of both worlds. Each staff member goes through our level one networking training. Each staff member also has instant access to several Xerox web based tools to support customers and Customer Service Engineers across our entire company.

Xerox Business Solutions Southeast has the unique ability to resolve majority of our many service calls right over the phone via our Help Desk.

- Avg. fix time = 30 minutes
- Call for: MFP, Printers, Network & Fax issues
- Clearing 35 + calls per day
- 8 Trained Customer Care Representatives



Availability of Technical Support – On-Site Service

Our Customer Care Center dispatches service calls to Customer Service Engineers, which they receive on their smart phone. This allows us to track the following:

- Time of Service Request
- Time Call is Dispatched to Customer Service Engineer
- Time Customer Service Engineer Arrives at Customer Site
- Time Call is Complete

This allows us to track Response Time, First Call Effectiveness and Total Call Time. Our team of factory trained & certified Customer Service Engineers have Service Vehicles equipped with GPS. This allows us to determine the closest Customer Service Engineer available for each service call. Additionally, each vehicle has an average of **\$12,000 of parts and inventory** so we ensure we have what is needed when Customer Service Engineer arrives.



Call Number:	
Completed Date:	
Customer Rep:	
Survey Sent To:	
Equipment: 98053	Call Opened:
Model: XER XALB065	Call Closed:
Technician: David Tolbert	Dispatched:
Tech Mgr: Terry Young	Arrival Date:
Dispatcher: Sandra Roberts	Departed Date:
Call Description: toner control system failure	
Rate our dispatch overall (ease of placing a service call etc.)	Target: 0 10 of 10 Scale 0-10
Technician left the equipment repaired to your satisfaction David was fantastic. Copier is working well.	Target: 0 10 of 10 Scale 0-10
How likely is it that you would recommend our company to a friend or colleague?	Target: 6 10 of 10 Scale 0-10
Have a manager contact me please	Target: Yes No Yes/No
We have implemented a process to keep you notified of the current status of all of your service calls. Currently, we notify you when your service call is entered, again when the technician is dispatched (so you know which tech is on the way) and when your equipment is fixed (in case you miss them). To unsubscribe and no longer get these emails choose NO	Target: No Yes/No
Remove me from further emails like this (if yes tell us why please)	Target: Yes No Yes/No

We are tracking every step of the process, and can provide that to each customer via email.

If you would like, you can receive email updates on Customer Service Engineer status, including when they arrive on-site and are completed with call. After the call is complete, you will receive a customer survey to complete. An example of the survey is to the right, with customer name redacted.

Availability of Technical Support – Technical Training

Our staff is trained and certified here at XBS Southeast. In addition to the in-house training they each receive on the hardware, they each also receive network connectivity training. With Customer Service Engineers crossed trained on hardware and networking, this allows each Customer Service Engineer to handle majority of their service related calls the first time.

Overview of hands-on class room training:

Session 1: Networking Overview

- Identifying services that have been installed: Scan, Email, Fax, etc.
- Identifying page description languages (PDL) installed (PCL and PostScript)
 - Differences between PCL and PostScript. Identify when each language should be used in specific situations.

Session 2: Getting the MFD Online

- TCI/IP configuration
 - IPV4/IPV6
 - Configure static IP address, or establish DHCP reservation
 - Subnet Mask considerations
 - Configure default gateway
 - Configure DNS
 - Perform PING test from customer's PC to verify network communication

Session 3: Identifying and installing print drivers.

- Identify server and desktop operating systems, applications, and finishing requirements to determine the proper PDL for the environment.
- Download and extract proper print drivers.
- Install print drivers.
- Configure print driver and accessories.

Session 4: Identifying components and settings for network scanning

- Scan to E-mail
 - Evaluate customer's E-mail environment to determine SMTP relay, authentication, and encryption requirements.
 - Configure MFP to properly interface with customer's environment.
 - Create and configure E-mail destinations.
- Scan to Folder
 - Determine scanning protocol (SMB/FTP)
 - Coordinate and configure SMB scan paths and authentication service account credentials with network administrator.
 - Coordinate and configure FTP server location, folder structure, and service account authentication with network administrator.
 - Create and configure folder scan definitions

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Session 5: Configuring inbound fax forwarding (as applicable)

- Confirm Fax functionality.
- Create and test Fax Forwarding to E-mail features.

Session 6: Review and practical exams

- Perform setup and configuration exercises.
- Create and save cloning file.

Availability of Technical Support – Certified Trainers

In-House Training – XBS (Xerox Business Systems) sends Customer Service Engineers from all over the country to our corporate headquarters in Montgomery, AL for training. We have two (2) certified trainers in-house that provide instruction on Multi-Function Product (MFP), Production, Wide Format, Laser Printer repair and technical support. This staff also is available to help in-field training.



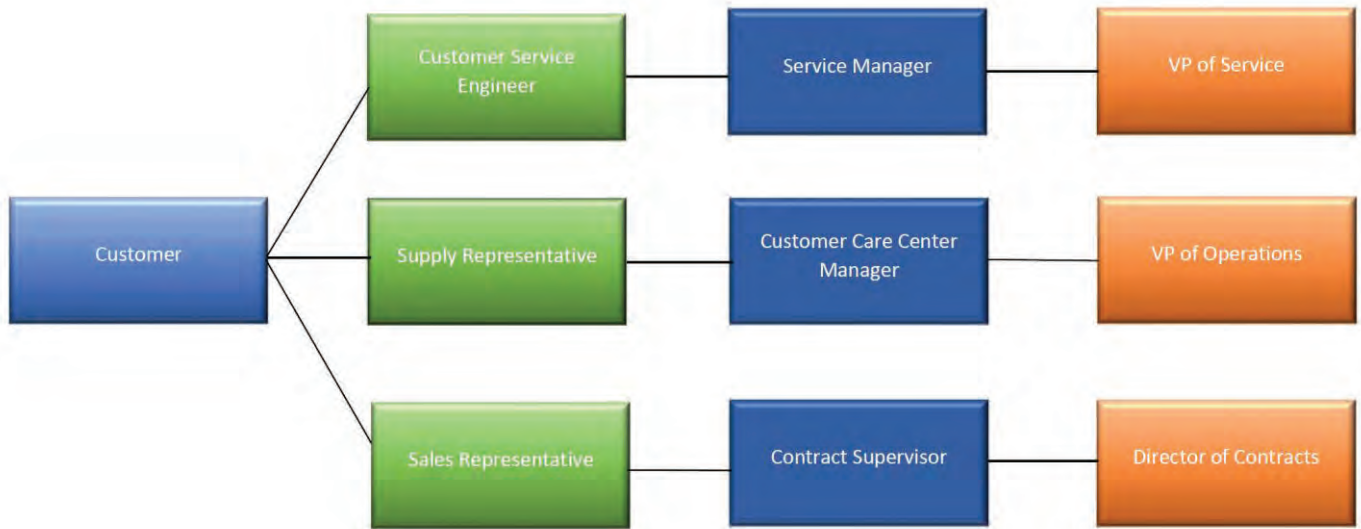


Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services



Problem Resolution

If a problem should arise, we use the proven Three Tiered Process, to satisfy our customer's concerns. If resolution is not achieved with our first level of customer service, the problem will quickly escalate to the appropriate manager/supervisor. This applies to all Xerox Business Solutions Southeast Offices. If need to, it will escalate to the VP of the appropriate division.



ACCS and its participants will be given the appropriate phone numbers and e-mail addresses for their service, equipment and solutions, first and second level of contacts. Doug Singleton will be the main point of contact for the contract.



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

J

Customer Satisfaction – Customer Guarantee

GUARANTEED RESPONSE TIME*

We guarantee an average response time of 4 hours for an on-site Customer Service Engineer regardless of which brand of equipment you use. Also, we guarantee an average response time of 30 minutes from our Help Desk for applicable calls. While many of our competitors send a first responder to meet service time guarantees, we send a certified trained Customer Service Engineer with parts to get your system back up and performing to your satisfaction.

UPTIME PERFORMANCE GUARANTEE*

We will provide you with a 96% quarterly uptime average, excluding time spent performing routine maintenance and connectivity response calls, regardless of which brand of equipment you use.

PERFORMANCE COMMITMENT*

We will provide temporary loaner equipment for any equipment that fails to operate in accordance with the manufacturers' specifications. In the unlikely event that we are unable to repair such equipment, we will replace it with equipment of equal or greater functionality.

UPGRADE GUARANTEE*

We will work together with you in the event that you wish to add, exchange, or upgrade technology to ensure that you have the appropriate solutions to address your future business needs.

* Applies to equipment covered under the XBS Southeast Full-Service Maintenance Agreement as outlined in the terms and conditions of the agreement.

Ben Blankenship

Ben Blankenship
President
Xerox Business Solutions Southeast



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

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Value Added Services

Xerox Business Solutions Southeast provides the following Value Added Services to our Customers:

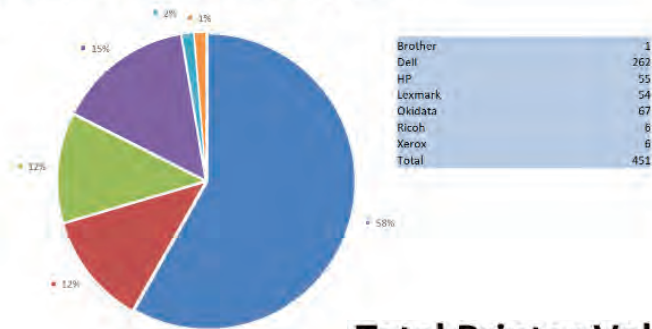
- **360° App and Assessment**
- **Automated Supply Management**
- **Customer Portal**
- **Recycling**

Value Added Services – 360° App and Assessment

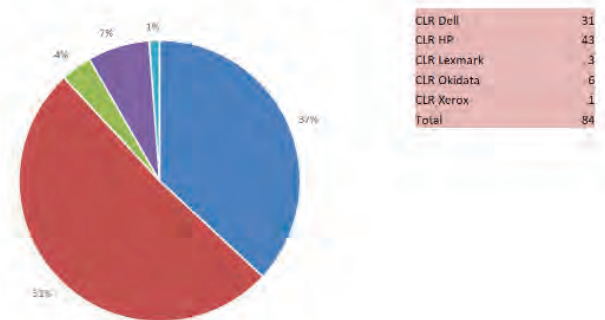
The XBS Southeast 360° App is a non-invasive application that resides on a host inside the customer network and automatically creates a snapshot of all networked printing devices. The XBS Southeast 360° App will use SNMP v1, v2, or v3 to audit up to 20 IP addresses at a time, reporting back fleet information. The data collected is used to track volume and usage trends to create utilization reports. This tool allows us to be proactive in our response time and fleet management efforts.

Examples of Reports:

B&W Laser Printer Device Population



CLR Laser Printer Device Population



Total Printer Volume Overview

MONTH	B/W	Color
July	639,042	110,857
August	688,307	150,255
September	612,754	140,860
Totals	1,940,103	401,972

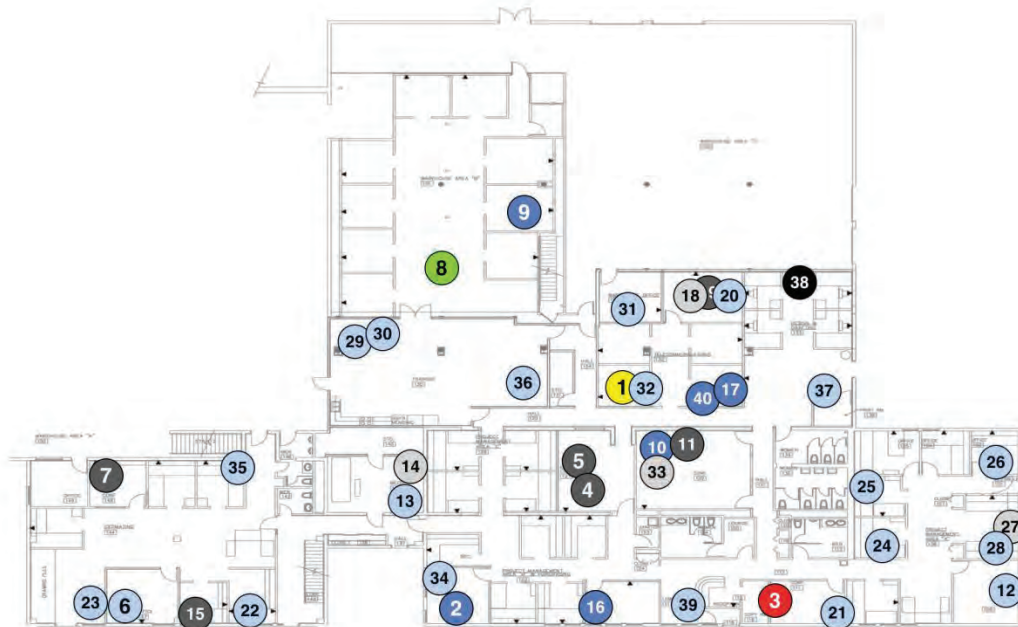
We can integrate this as part of our assessment to verify your technology infrastructure and allows you to understand true cost breakdown and usage patterns.

The XBS Southeast 360° App is powered by FMA, and allows for proactive management of your output devices across manufacturers throughout your entire enterprise. This also provides options for proactive supply alerts (depending on network environment); automates and simplifies meter reading activities, reducing manual intervention and delivering accurate results. Encrypted usage data is then sent directly to a secure server at predetermined intervals.

XBS Southeast 360° App reports are available upon request and part of our Account Review Program. These reports include actual device information such as manufacturer, model, serial number, page counts and current supply levels.

Value Added Services – 360 Mapping App

Once our XBS Southeast 360° App is on network, we can couple the volume information from our Assessment to create a graphical view of where output devices are located throughout the organization. This allows for our customer to have a much better understanding of workflows and peripheral usage patterns. This is very helpful with initiatives of consolidation or right-sizing output fleets. Examples are as follows:



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

The pins are color coded, based on type of device. When you “click” on pin, you get detailed information, included IP Address, Serial Number, Average Volumes and Photo.

Cancel
Device Pin Details
Edit

Device Info

Make	RICOH
Model	Aficio MP 201
Type	BW-MFP
Serial360	W3019308237
IP	172.23.26.44
AMV Total	16764
AMV Color	3687
AMV Mono	13077
Last color	41939
Last mono	110914
Last total	152853
Last total date	10/26/14

Recommended Replacement



Value Added Services – Automated Supply Management

Depending on customer network environment, XBS Southeast can provide Automated Supply Management. Working with our XBS Southeast 360°, we get proactive email alerts available to networked units when toner gets low. For example, color devices use four (4) toners – Cyan, Magenta, Yellow and Black (CMYK); our Customer Care team is notified if any reach 20% remaining. We then will contact the customer location/department to send them a replacement cartridge (included in our Service Agreement).

This reduces downtime, and avoids customers “running out” of toner. This provides Next Day Toner Delivery.

Value Added Services - Local and Statewide Warehouses

\$ 3.5+ Million Dollars in Parts and Supplies on-hand at all times

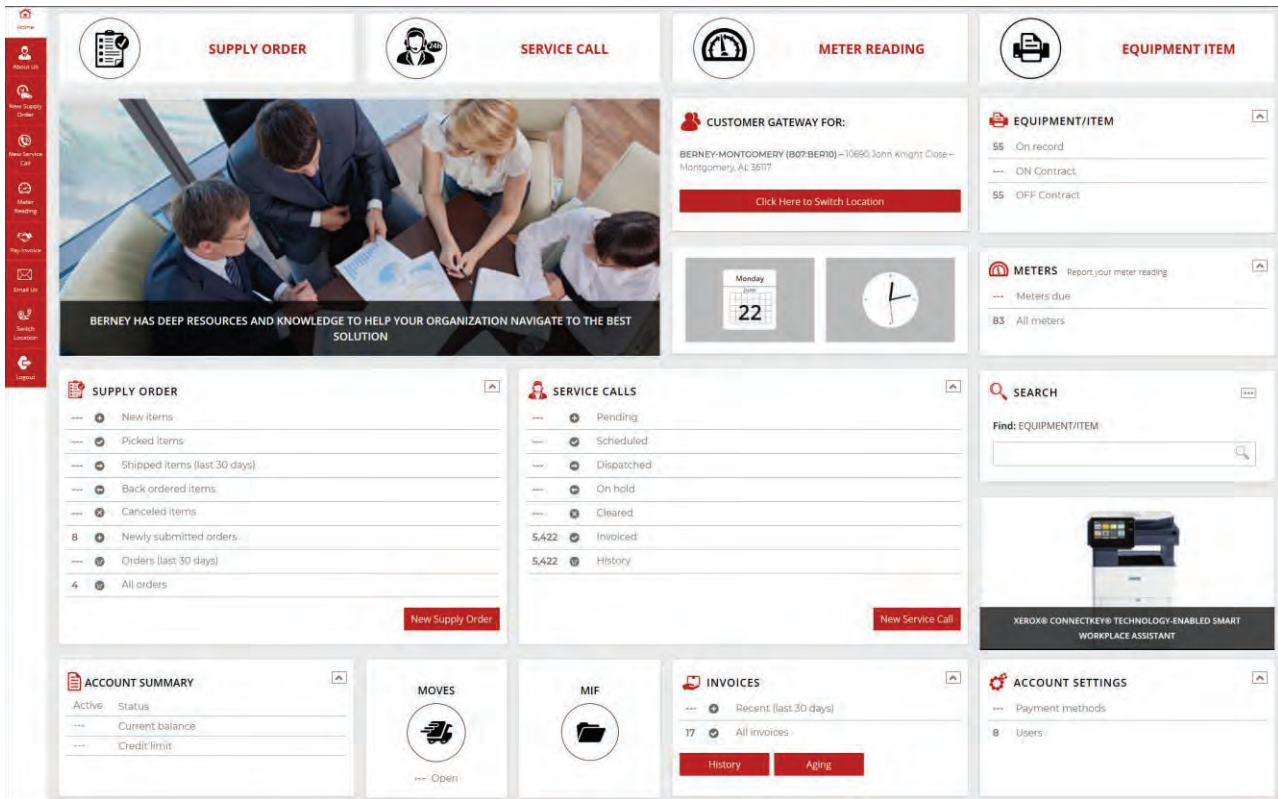


Value Added Services – XBS Southeast Customer Portal

Customer Portal Overview

The Customer Portal (<http://portal.xbssoutheast.com>) is laid out in Tile format with each tile showing an overview of each area of the portal. By clicking on the text labels within a tile you can view the details of that area.

- Service Calls
- Equipment Details
- Meter Readings
- Supply Orders
- Billing Information



Search Tile -- Use the Search tile to search your account by for information by Type, such as Equipment, Invoice, Order or Service call.

Meters Tile -- The meters tile shows you what machines have meter readings due now for billing and clicking on the Meters Due label will allow you to enter those readings. This tile also shows All meters for machines that that are under contract, or have been under contract for historical purposes.



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Equipment/Item Tile -- The Equipment/Item tile shows you what equipment we have on record, current and historical, as well as how many of those machines are currently On Contract and how many are not under contract. You can click the label to find out more detail.

Account Summary and Invoices Tile -- These two tiles will show you if your account has any outstanding invoices to be paid, the amount and summary of the invoice type. If you have a balance on the Account Summary you will also be able to pay your invoices using a credit card right in the portal. The ability to view/print the invoices is a feature that will become available in a future version of the portal.

Sales Orders Tile -- The Sales Orders Tile will show you any New, Pending, shipped orders for equipment or supplies as well as a history of orders. You can click on any of the labels to drill down and see more detail about the orders.

Service Calls Tile -- The Service Calls tile will show you any Pending, Scheduled, Dispatched or On Hold service calls on your equipment as well as a history of service calls. You can click each label to see a list of service calls and click the service call number to see the details of that call such as the date/times of when a tech was dispatched, arrived, completed or had to place the call on hold for parts and reschedule. You also see who the technician is as well as the resolution to the call. On this tile you will also be able to place a New Service Call. You will be able to select an existing machine in our system, or enter a description, model, serial of a machine that is not in our system.

Moves Tile -- If you have a need to move a machine, such as from one floor to another or one building to another, you can schedule the move right on the portal. When you schedule a move, select an existing machine, select a new location and enter the date and description for the move. If the address for the new is a new location not in our system select your current location and enter the address and details of the new location in the remarks. Our team will contact you about the move to finalize the details.

MIF Tile -- The Mix In Field (aka Machines in Field) will show you an overview by model of the machines. You can use this information along with other details your Sales Rep provides during your account review to help decide what machines what machines may need to be upgraded and how many are in your fleet.

Account Settings Tile -- The Account settings tile will allow you, or those you designate as administrators for your portal, to add/remove or change the security of your users. As well as update any payment methods such as credit card information you have may have on file. Clicking the Users label will show you a list of all contacts we have for your account and allow you to add/update or change permissions. Only those you have given permission for the portal can login. When you select a user you can enable them to use the portal as well as allow them to access any or all of the 12 tiles you see on the home screen as well as the ability to see other locations if you have more than one.

Switch Location Or Search All Equipment

SWITCH LOCATION

LOGGED IN AS

NAME: Bill Leagans

ADDRESS: 10690 John Knight Close
Montgomery AL 36117

SEARCH EQUIPMENT (ALL LOCATIONS)

SEARCH: Search

RESULTS:

QUICK LINKS:

SELECT DIFFERENT LOCATION

Name	Address
Berney-Montgomery (B07.BER10)	Berney-Montgomery - All Locations (Master)
Berney-Auburn (B09.BER20)	Berney-Auburn - 1704 Frederick Road Unit # 6102 Opelika
Berney-Birmingham (B12.BER50)	Berney-Birmingham - 4000 Colonnade Parkway Birmingham
Berney-Dothan (B08.BER15)	Berney-Dothan - 3113 Wesley Way, Suite 4 Dothan
Berney-Huntsville (B13.BER70)	Berney-Huntsville - c/o Extra Storage Space 6939 Hwy 72 W Unit # 1031 Huntsville
Berney-Mobile (B11.BER40)	Berney-Mobile - 780 Lakeside Drive, Suite B Mobile
✔ Berney-Montgomery (B07.BER10)	Berney-Montgomery - 10690 John Knight Close Montgomery
Berney-Pensacola (B10.BER30)	Berney-Pensacola - 707 East Cervantes St Suite B/Box105 Pensacola
Berney-Xerox MFP 2018 (BTD2.BER18)	Berney-Xerox MFP 2018 - 10690 John Knight Close Montgomery
Berney-Xerox Transfer (B116.BER90)	Berney-Xerox Transfer - 10690 John Knight Close Montgomery

When you login to the portal you are shown your location by default and all the tiles show information for your location and what equipment, service calls etc. you have. If your company has more than one location you can use the switch location link to select the All Locations (Master) to get a view of your entire organization, or you can pick another location to see the details for that location.

Value Added Services – Sustainability Initiative & Recycling

XBS Southeast is working in conjunction with many colleges and higher education institutions throughout Alabama to assist them with their Sustainability Initiatives. Typically, most organizations have recycling in place for paper, plastic, aluminum, etc. Our program is focused on recycling print cartridges and other consumable items associated with MFP and laser printers. The program is very flexible, and we can customize based on the type of fleet and customer goals. Below is overview of options, which can be deployed individually, or together. The best part is there is ZERO charge to the customer to participate in any of these programs!



- **Xerox Green World Alliance Options – Xerox Supply Items**

1. Individual Returns

- On Xerox web site, select an item by model or reorder number
- Return items via UPS
- Xerox pays return shipping for items on our Take Back list and all recycling costs

2. Eco Box returns for over 4 items

- Order a kit of three boxes and bags—ships at no charge to you
- Fill box with used supplies, seal and ship via UPS
- Xerox pays for return shipping and all recycling costs

3. Pallet returns for over 30 items

- Consolidate items on your own pallet
- Complete bill of lading and schedule pickup with Ryder Logistics
- Xerox pays for return shipping and all recycling costs

- **Xerox Business Solutions Southeast Options (for laser printer and non-Xerox supply items)**

1. Individual Returns

- The majority of toner cartridges arrive in boxes with pre-paid UPS shipping labels
 - For those without label included, please use Bulk Return method below
- Customers can repackage used toner cartridges and attach shipping label
- Call UPS to pick up
- No charge to customer to return used cartridge

2. Bulk Returns

- Order box—ships at no charge to you
- Fill box with used supplies, seal, and ship via UPS
- Xerox Business Solutions Southeast pays for return shipping and all recycling costs





Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services





Reporting – Xerox Business Solutions Southeast

Xerox Business Solutions Southeast will provide quarterly utilization reports to the System based upon the schedule and minimum content as described in this Request for Bid. Quarterly reports will be submitted to The System Office to JPA-Notification@accs.edu. XBS Southeast will submit an electronic PDF file.

XBS Southeast will collect the information state-wide, compile and forward to the Joint Purchase Agreement Initiative Administrator within two weeks of the end of each quarter. We plan to count quarters from the calendar (i.e., the end of March will be the end of the first quarter).

We are committed to this requirement, please see sample report below:

 	
XBS Southeast - ACCS	
Quarterly Usage Report	
April 2022 – June 2022 Contact # ACCS-2022-01	
ABC Community College	\$30,500
MFP Purchases	\$25,000
MFP Service Billing	\$500
MPS Service Billing	\$0
Software	\$5,000
XYZ Community College	\$9,000
MFP Purchases	\$0
MFP Service Billing	\$0
MPS Service Billing	\$2,000
Software	\$7,000
LACC	\$19,950
MFP Purchases	\$17,500
MFP Service Billing	\$950
MPS Service Billing	\$1,500
Software	\$0

Measurement of Service Level Agreement metrics and open communication are important to any vendor/customer relationship. We strive to provide meaningful reports in several ways to allow ACCS Institutions and its Participants visibility into our Service Metrics, Utilization Rates and provide trend information.

- **Daily (or anytime) 24/7** – ACCS Institutions and its Participants, can view data via their unique XBS Southeast Web Portal. (Additional Portal details are provided in the **Value Added Services – Customer Portal** Section of our response)
- **Monthly Review** – A monthly report will provide view data (usage, # of service calls, average response times) and review any open items. This will be provided by On-Site Manager and Service Manager.
- **Quarterly Review** – XBS Southeast will meet with ACCS Institutions and its Participants, point-of-contact to review trends, SLAs, utilization reports, supply usage, service metrics (# of calls, average response time, total repair time, First Call effectiveness).

As part of the solution, Xerox Business Solutions Southeast will provide secure web-based portal views of real time fleet data and metrics, in addition to traditional reporting during our regular communication meetings (and ad hoc reports as needed). Secure Web-based Portal

This tool is available to ACCS Institutions and its Participants are as follows:

- **XBS Southeast Portal**

Provide exceptional service by the ACCS institution the ability to manage their equipment on the web. With e-info™ web portal, customers can order supplies and check order status, initiate service request, monitor account information, view account summary, and input meter readings. This web-based portal, gives real time access to all equipment under the SOW. With a secure login, ACCS Institutions and its Participants, will have the ability to access fleet data such as:

- Install Date • Location • ID Number • Avg Volumes • Fleet Install Mix • Open Invoices
- Service Call History • Open Service Calls • Pending Supply Orders • Make/Model • Serial Number

Examples of reports and charts:

B&W Volume Trends	
Description	Quantity
Quarter 1: December – February	831,729
Quarter 2: March – May	1,249,156
Quarter 3: June – August	1,216,495
Total	3,297,380

Color Volume Trends	
Description	Quantity
Quarter 1: December – February	4,414
Quarter 2: March – May	6,655
Quarter 3: June – August	5,319
Total	16,388

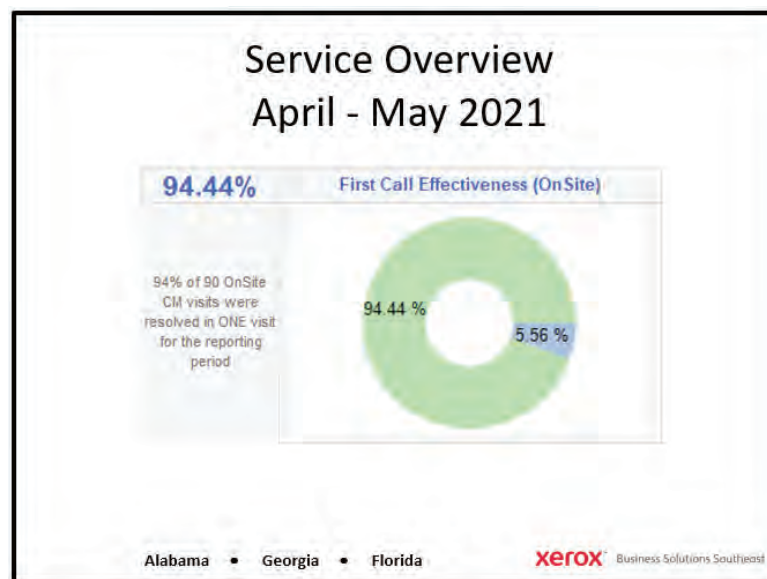
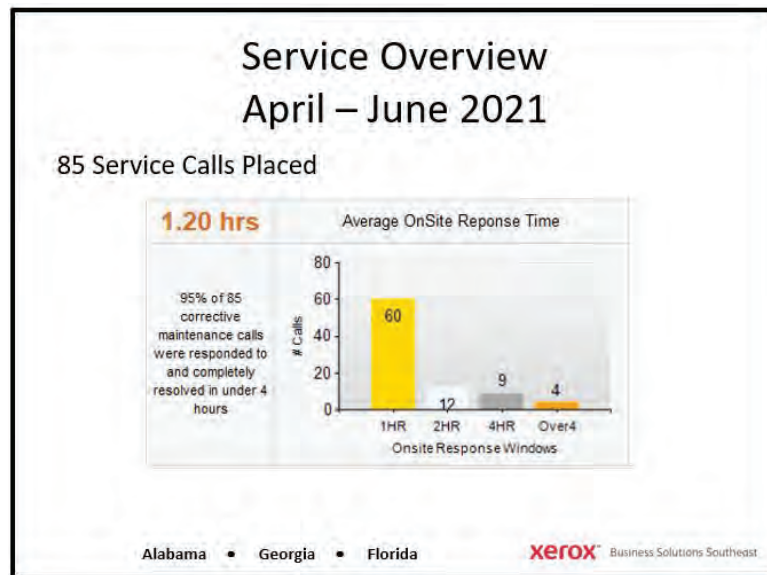
Based on Scope of Work requirements, Xerox Business Solutions Southeast utilizes other SNMP-based tools to capture data for reporting and fleet management. Data collected is presented to our customers during monthly and quarterly reviews to ensure that XBS Southeast properly understands and responds to the needs of each customer. Each quarterly review will be comprised of any and all data requested by ACCS Institutions and its Participants, as well as any data necessary for special projects, implementations, migrations, workflow strategies and new initiatives. The Suite of tools to support this effort may include:

- **CentreWare Web**
 - An onsite fleet management tool which provides the ability to automatically find and manage printers & multifunction devices in the enterprise. Supporting both Xerox and non-Xerox devices, CentreWare Web easily and securely discovers SNMP devices on multiple subnets in one automated step. Administrators can run scheduled discoveries for ongoing visibility or import a list of devices to be added to CentreWare Web. Administration wizards make it easy to manage configurations centrally. Firmware upgrades can automatically be configured to be run on specific groups of devices, during low network traffic hours and receive confirmations once upgrades are configured. The tool can send email alerts warning of low consumable levels and device errors such as fuser or drum malfunctions. This means fewer help desk calls and increased productivity!

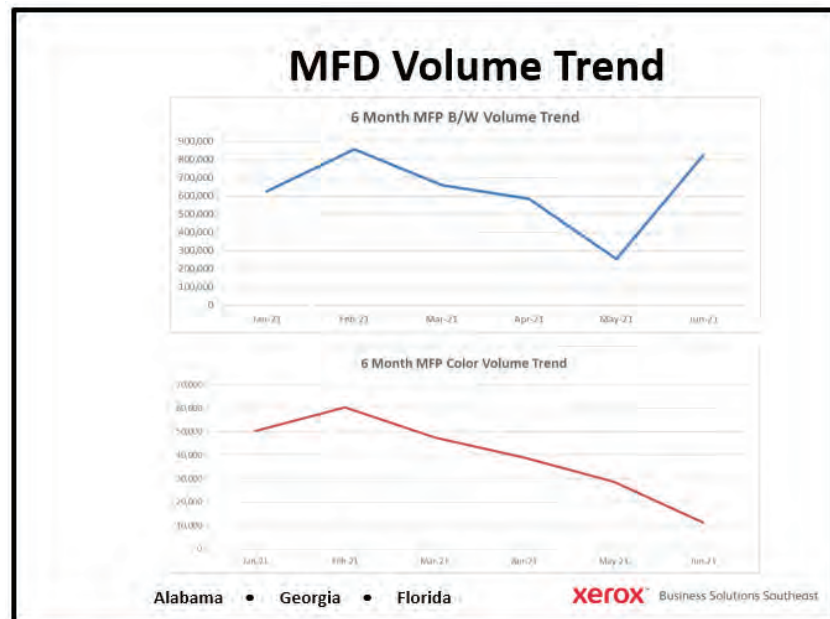
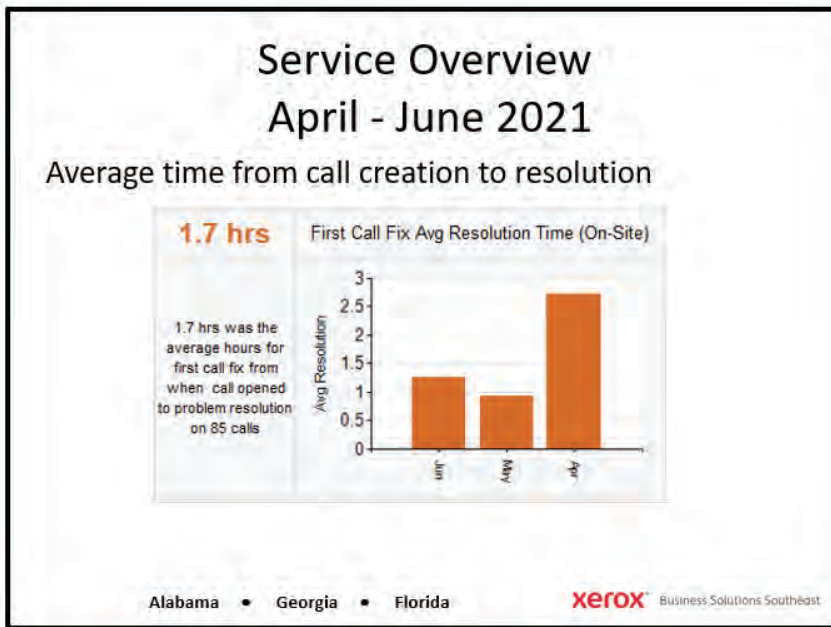
Reporting – Xerox Business Solutions Southeast – Quarterly Business Review

Xerox Business Solutions Southeast is committed to Quarterly Business Review (QBR) process and prefers to meet customers every 3 months to review. This meeting serves as a strategic planning session to review status of key goals and initiatives and also opportunity to review trends, SLAs, utilization reports, supply usage, service metrics (# of calls, average response time, total repair time, First Call effectiveness).

Below are examples of content from customer reviews, we have redacted or removed customer name.



Reporting – Xerox Business Solutions Southeast – Quarterly Business Review





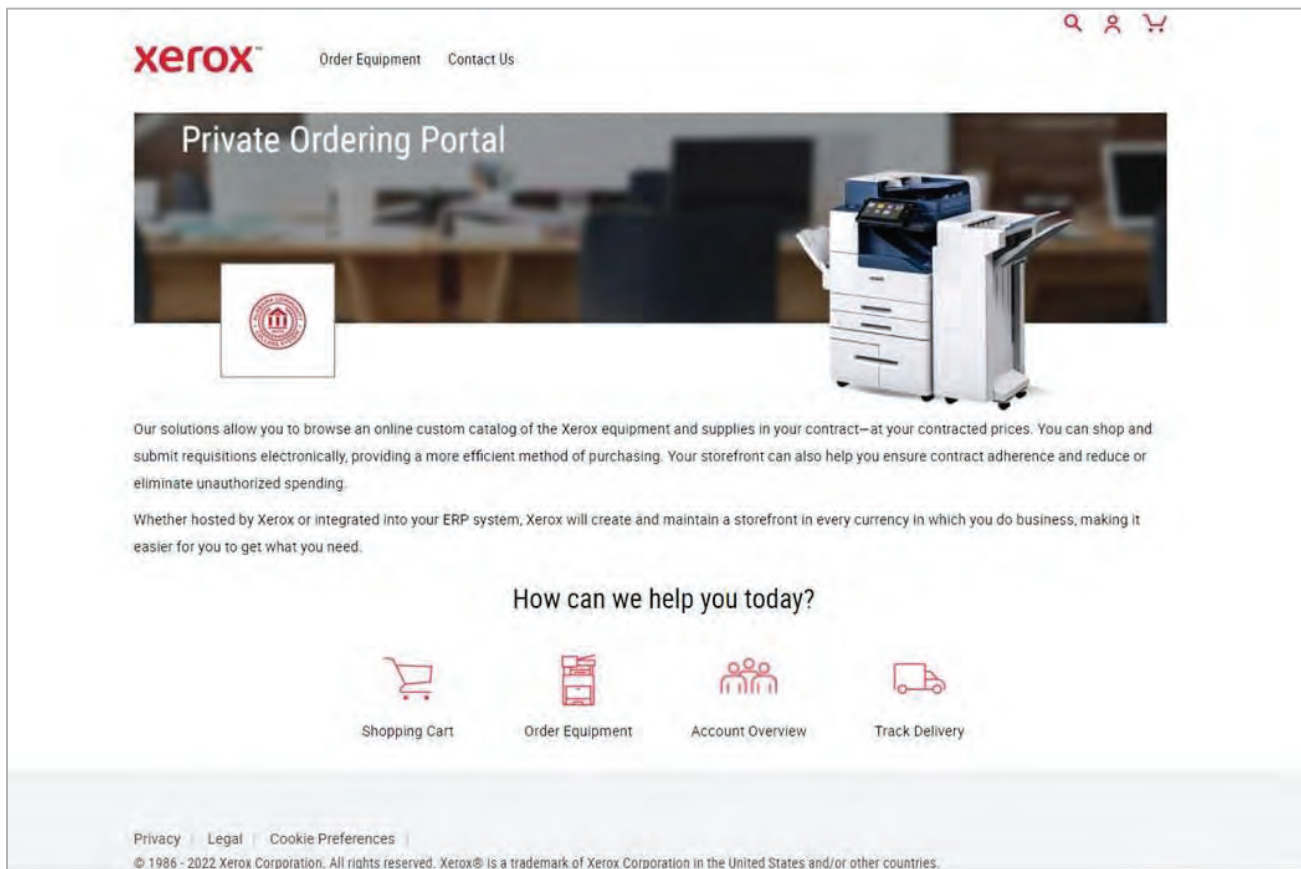
Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

NM

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Electronic Commerce

Please see below example of an internet website that will provide ACCS Equipment and Services Schedule (ESS). Xerox Business Solutions Southeast will commit to keeping the schedule current and available.



Links on the site will provide access to additional account management resources, please see attached brochure for more information.



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
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N

Breadth of Offering

Xerox Multi-Function Products (MFPs) – No matter which Xerox multifunction printer (MFP) / all-in-one laser printer you choose, you'll get easy-to-use interfaces, reliable paper handling, advanced security and sophisticated tools for controlling costs. Turn your multifunction laser printer into a smart workplace assistant with Wi-Fi connectivity, mobile printing, tablet-like touchscreens and cloud-connected apps. Please see attached brochures.

Managed Print Services – Xerox Business Solutions Southeast helps higher education customers manage and control printing costs. Starts with identifying the size and quantity of your printer fleet. Based on our findings, and your goals, we can co-author a plan that covers both service and supplies of your printers, relieving IT personnel to manage networks, instead of being a printer repair person.

Managed Services – XBS Southeast offers staffing to provide on-site resources to support functions such as Mail Room, Print Shop, Copy Center, Courier Services, Backfile Scanning on campus for higher education clients. The program includes not only labor on-site, but also the processes, and appropriate equipment customized based on each client's needs. These services also include off-site Capture and Content and enhanced customize workflows.

Wide Format Scanners/Printers/Copiers – Full line of KIP Wide Format printers/scanners and copiers. Whether a one roll or multi-roll system is required, we have them with all the features and software that makes KIP an industry favorite.

Software – XBS Southeast offers several software solutions designed to maximize the impact of your documents.

- **Authentication and Cost Accounting** – Software that allows users to authenticate to the MFP using PIN codes, HID badge swipes, cell phones or a combination of these. Knowing who is standing at the MFP allows you to not only document the user's activity, but to customize the user's experience. Print jobs submitted can be released at any MFP in the environment giving users the flexibility to retrieve their print job from the device most convenient to them. Print rules allow administrators to automatically direct high-cost color prints and large jobs to the most effective device reducing overall print spend.
- **Electronic Document Management Solutions** – These systems create electronic repositories to replace paper-based business workflows. Gone are the days when paper documents are routed from place to place with high risk of misrouting and misplacement. Documents that require team collusion are be addressed electronically, and simultaneously by multiple team members whether in the office or using mobile devices "on the go". A great enhancement to Business Continuity/Disaster Recovery plans!!
- **MiddleWare Systems** – MiddleWare is software that stands between hardware input/output devices (like MFPs and scanners), and back-end Line-of-Business systems such as network folders,

fax servers, document management systems, and print queues. Middleware leverages information extracted from the document and user input to route content properly and efficiently.

- Mobile Print Systems – Used to allow easy printing from mobile devices such as smart phones and tablets. These systems are typically integrated with Authentication/Cost Accounting deployments to provide resource tracking consistency.
- Optical Mark Recognition (OMR) - Allows users to create custom bubble sheets which can be filled out by students (academic testing), or respondents (surveys), then extract the data entered by students\respondents automatically after scanning the sheets in bulk with an MFD.
- Fax Servers – Provides a central processing point for inbound and outbound fax traffic. Creates a paperless method for users to send and receive faxes at the desktop or in a workgroup. Walkup paper-based faxes are transmitted electronically through the fax server with the same workflow experience that personnel are currently used to. Since faxes are processed and logged through a central telecom connection, management gains visibility and auditability into fax traffic.

Production Equipment – All the equipment needed for a world-class Print Shop, one of our specialties. Award winning Production solutions from Xerox Corporation. No matter what size jobs, media type or finishing needs, we have it all. Please see attached brochures.

Managed IT Services - Our Managed IT Services team can manage, maintain, and support your entire IT infrastructure. We keep your business up and running at optimum performance levels while helping you save time and money. From the data center to the desktop, we meet all your day-to-day IT challenges by leveraging our specialized team of experts. Our team customizes a strategy that drives down costs while improving the consistency, security, and quality of your IT experience. Here are the benefits of working with us:

- Predictable and reduced operational costs with a fixed monthly fee to cover your unique needs
- Proactive IT support that improves reliability and security
- Clear visibility of your current technology with support from a virtual CIO to help you plan and implement your future strategy
- Access to a wide range of specialized engineers

NATIONAL HELP DESK (US-BASED) Our US-based help desk is comprised of highly skilled engineers who focus on providing timely and high-quality solutions for your issues. You can also get customized access to our support depending on your needs – we can provide round-the-clock assistance or just help during your business hours. Choose what works for you. Specific services include:

- Support for your endpoints
- Dispatch maintenance (Patching, AV) to your workstations
- Resolution of service tickets
- Triage and escalation

- Moves, adds, and changes

DEDICATED NETWORK ADMIN The dedicated Network Admin assigned to your account is responsible for managing and updating your IT network to keep it running smoothly. Our Network Admins are highly competent and can easily recognize areas that need improvement. They are knowledgeable on all the latest updates in software and ensure that your business's network always remains updated.

Services include:

- Develop and maintain documentation of the client network, including topology and IT assets
- Implement technology standards for efficiency, security, and compliance
- Conduct on-site visits for proactive and preventative maintenance

NATIONAL MANAGED DATA PROTECTION Our data protection solutions enable you to protect your critical data assets, whether they are on premises or in the cloud. Our team of highly qualified engineers work with you to establish the ideal level of security for your organization. Services include:

- Backup support (local and cloud)
- Restores (file and folder as well as monthly restores)
- Data recovery support
- Failover support

DEDICATED VIRTUAL CIO (vCIO) As part of our Managed Services offering, a dedicated Virtual CIO is assigned to your account. The Virtual CIO is a trusted advisor who will meet with you regularly to ensure that your technology is aligned with your organization's goals. Services include:

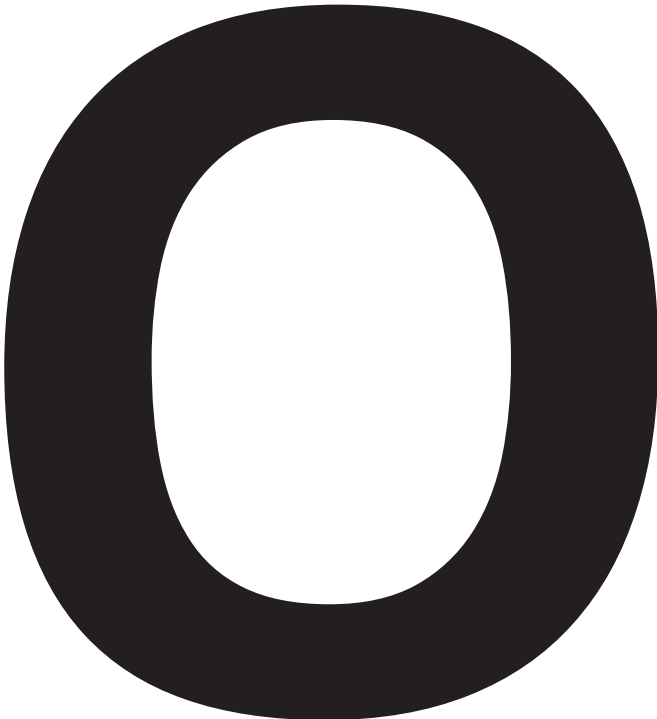
- Development and support of IT strategy and budget planning quarterly business reviews to plan technology and provide short-term/long-term IT budget plans
- Ongoing guidance to better identify and understand business risks

REMOTE MONITORING AND MANAGEMENT Our team provides remote monitoring and management to proactively monitor your endpoints, networks, and computers. You can choose the level of support that is right for your organization. Services include:

- Infrastructure support (firewall, network, servers)
- Vendor management (line of business applications, voice, ISP)
- Windows antivirus
- Microsoft Office patching
- Email security (AV/spam/filtering/threat detection)



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Primary Account Representative

Kent Dendy – Regional Sales Manager

Kent Dendy will be your Primary Account Representative for ACCS.

As your Account Manager, he will be your single-point-of-contact for ACCS. Kent will provide a consistent level of support throughout your relationship with XBS Southeast. You will also have the full support of our sales and service organizations state-wide.

Kent has over 26 years selling products to strategic accounts, including many higher education institutions in Alabama. Also, he has keen knowledge of the document imaging industry including applications and customer requirements throughout our Breadth of Offerings.

Kent grew up in Troy, AL and is a proud graduate of Troy University.

Please see contact information below:

Kent Dendy
334-271-4750 ext. 34124 (office)
334-425-1813 (cell)
kent.dendy@xerox.com



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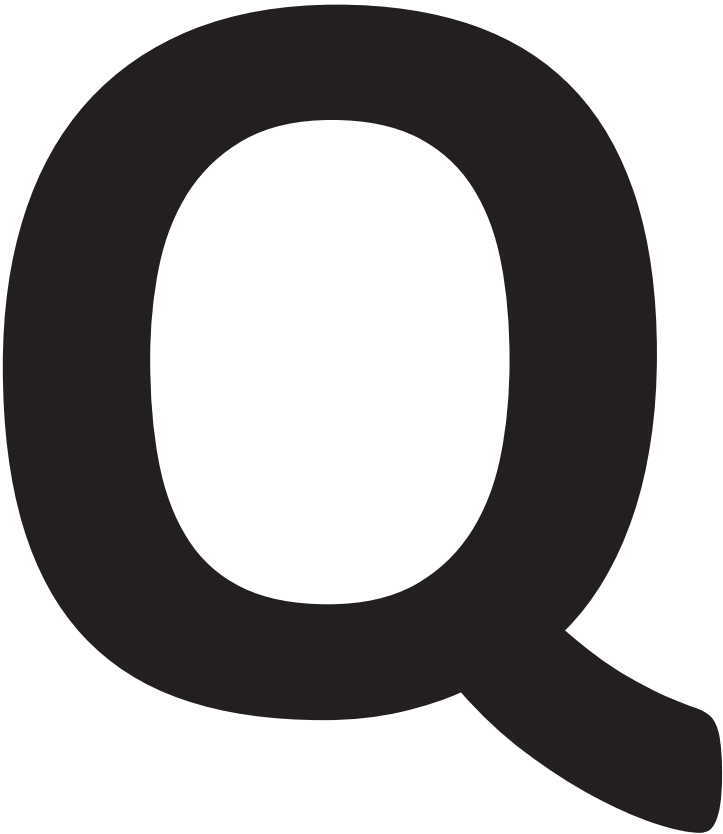
References

Below is a sampling of various size customers throughout the XBS Southeast footprint, with detailed contact information. We can provide additional references upon request.

Customer	Address	Contact	Dates of Service	Description of Services Provided
University of South Alabama and Health System	Mobile, AL	Robert Brown Purchasing Director rbrown@southalabama.edu (251) 460-6586	2003 - Present	Managed Print Service provider of MFP network/print/scan devices for over 500 devices.
Southern Union State Community College	Opelika, AL	Ben Jordan Vice President of Financial and Administrative Services benjordan@suscc.edu (334) 745-6437	2011 - Present	Managed Print Service Provider for desktop printers and MFPs for multiple campus locations.
Coastal Alabama Community College	Bay Minette, AL	Brian Strickland Dean of Information Technology brian.strickland@coastalalabama.edu (251) 580-2233	2003 – Present	MFPs, Managed Print Services, Print Management Software
Southeast Health	Dothan, AL	Lance Holbrook Mgr. Tech Support Southeast Health Information Systems lcholbrook@southeasthealth.org (334) 793-8088	2018 - Present	MFPs, Managed Print Services, On-site Support, Cost Allocation Software
Wallace Community College (Selma Branch)	Selma, AL	Robby Bennett Director of IT and Technology Services robby.bennett@wccs.edu (334) 546-2325	2009 - Present	MFPs, Managed Print Services, Print Shop, as well as high-end scanning solutions and AutoStore



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R

Professional Support Services and Solutions

Electronic Document Management (EDM) – EDM products provide electronic storage and retrieval of documents and custom document workflows

- DocuShare Flex
 - Xerox® DocuShare® Flex is a cloud-based platform to help you easily control critical business content and automate document workflows.
- DocuShare 7
 - Xerox DocuShare 7 is enterprise content management (ECM) designed with usability, flexibility and convenience in mind. It helps knowledge workers be more efficient every day by focusing on the intersection of people, paper and processes – the lifeblood of today’s work environment.
- DocuWare
 - DocuWare is the platform that empowers you to capture, process and use your business information. Keep your teams fluid and productive, automate document workflows in any organization, and protect data and documents with secure, centralized archiving. Hosted or onsite installations available.

Optical Mark Recognition (OMR) - Allows creation of custom Optical information gathering sheets to be scanned and evaluated from an MFP

- Remark OMR
 - Whether you need to collect data from paper OMR (“fill in the bubble”) forms or web forms, Gravic’s Remark software helps you complete your job faster, with less effort, and at a lower cost.

Fax Servers – Provides electronic server-based fax infrastructure. Allows a centralized point of management for fax traffic in and out of the organization. Provides direct fax services for back-end applications such as CRM, HIS, EMR, etc. Also allows for easy auditing and archiving of fax activities.

- Xmedius Fax Servers
 - Provide a stable, controlled fax infrastructure that can be scaled from small branch locations to Enterprise deployments. Web-based fax clients and seamless MFP integration help to provide an efficient managed environment where security and accessibility are perfectly balanced.

Document Middleware

- KOFAX AutoStore
 - An award-winning solution that orchestrates the capture and secure delivery of paper, electronic documents, and data into business applications from a wide range of capture points. Allows user interaction at scan time to customize document workflow

based on user-provided input and external data lookups. Provides unparalleled document workflow flexibility.

Desktop Publishing

- **Kofax PowerPDF Advanced** - Allows users to create PDF documents from MFP scanners, or from any desktop application that can utilize a print driver. Powerful OCR capabilities convert complex layouts with tables and graphics with faithful reproduction. Combines files and allows the ability to remove and replace pages with drag-and-drop ease.

Authentication and Cost Accounting

- PaperCut
 - PaperCut provides simple and affordable print management software for Windows, Mac, Linux, Novell, and mobile platforms. PaperCut software helps keep track of all print accounting and print quotas for businesses or educational facilities. MFP and printer-based authentication allows faculty and students to release print jobs at any compatible device in the network environment.
 - PaperCut Mobility Print simplifies the printing process for bring your own devices (BYOD) and other end-user managed devices, such as smartphones, tablets, laptops or Chromebooks.
 - **PaperCut Hive provides organizations with a complete cloud-native print management system. Leveraging Edge Mesh technology together with IoT presence delivers effective cost control and convenient print release options to multi-platform environments. Users can print quickly from Chromebooks, Android, macOS, iOS, and Windows devices without setting up printer drivers. All delivered with a secure web-hosted platform.**
- Xerox Workplace Suite
 - On-premise, server-based print management and mobile access for your printer fleet, with benchmark security, convenience, and usage insights you need to unleash productivity and reduce costs.

Variable Data/Production Workflow

- XMPie
 - XMPie transforms ordinary print shops into state-of-the art production powerhouses.
 - Variable Data - create relevant and engaging personalized print that motivates recipients to respond.
 - Web-To-Print - A high-demand, high-return offering that makes it easy for customers to keep coming back.
 - Campaign Automation - Nurture leads and automate communications through triggers based on scheduling, profile data or recipient behavior.



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Managed Print Services Offerings

What is "managed print services" (MPS)? The managed print services definition is broad, but the end result is simple: gaining visibility and control of your printing, which helps you save money and boost productivity. Managed print also helps improve environmental sustainability and document security. By "printing," we mean the total cost of managing and optimizing your printers, their output, and the people and processes that support these devices.



This includes:

- Pages produced by office workers, mobile workers and production print operations
- Office desktop printers, multifunction printers, scanners, fax machines and high-volume printers
- Materials sent out for quick printing, offset printing, mailing and distribution
- IT help desk support, technical service, maintenance, and add, move and change requests
- Paper, ink, toner and other supplies and consumables

Add up the costs of "printing" and it accounts for as much as 15% of a business's annual spending. Through managed print services, you can outsource print management and cut costs by as much as 30%.

Included in our Managed Print Services program: "Only Excludes Paper"

- Toner • Maintenance Kits • Feed Tires Rollers • Pick Fingers • Transfer Belts
- Swing Arm Assembly • Controller Boards • LCD Screens

Pricing: 30% Savings off MSRP *** See Price Level Guarantee***

Cost per Page Rates

Black and White Click Rate: \$0.017

Color Click Rate: \$0.17

MICR Click Rate: \$0.035

We reserve the right to reduce pricing, based on laser printer fleet size, configuration and volumes.

XBS Southeast can offer optional flat rate pricing (for non-networked printers up to spec, after assessment of equipment) not to exceed rates below:

B&W laser printers - \$ 25.00 per printer per month

Color laser printers - \$ 50.00 per printer per month

We support all brands of the major manufactures of laser printers, including, but not limited to:

HP • Lexmark • Dell • Brother • Kyocera • Xerox • Zebra

When you buy toner, what are you really getting for the money?

Xerox Business Solutions Southeast MPS

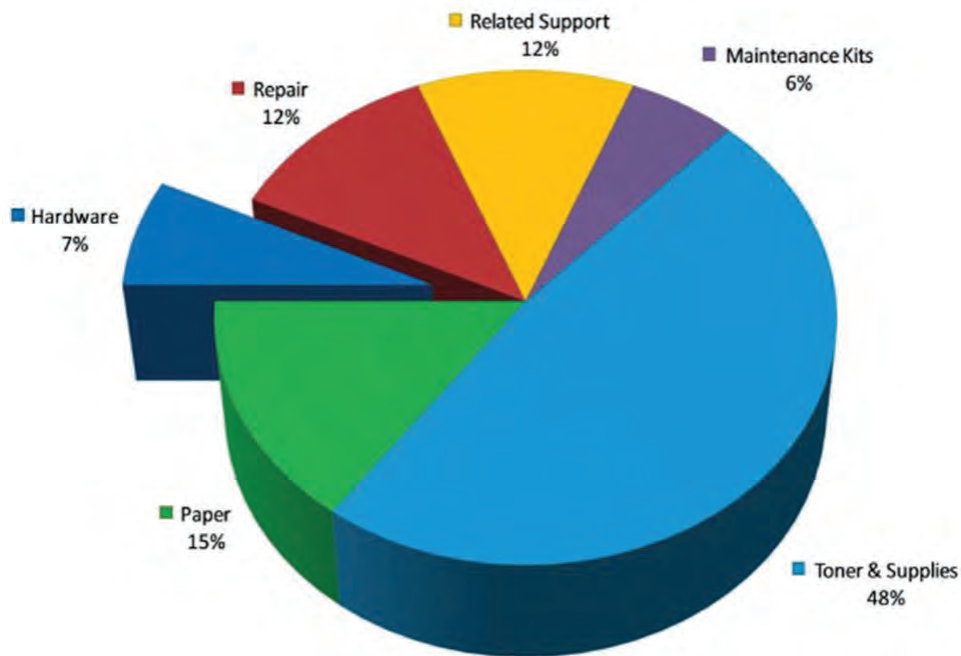
- 1) Toner included
- 2) Automatic supply fulfillment
- 3) Maintenance Kits, Feed tires, rollers, pick fingers, transfer belts, controller boards, LCD screens, trays, rollers and all other parts
- 4) Free up IT resources to focus on more mission critical task
- 5) Visibility into your print fleet
- 6) Four-hour average response time for service
- 7) Over 50,000 printers under contract through Xerox Business Solutions Southeast
- 8) Zebra printer maintenance plans available as well
- 9) One source, one vendor, complete solution
- 10) Billing broken down by location for easy accounting
- 11) Ability to create a line item in your organization or department
- 12) Electronic monitoring with the Berney 360app for proactive service and support
- 13) Quarterly meetings to review service metrics, usage & utilization
- 14) One invoice

Toner Purchase

Toner Only

OR: Keep buying toner as is and have IT fix printers, which typically can take up to 40-50% of their time

Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services



The Snapshot – XBS Southeast specializes in helping customers lower their document expenses and leverage value from their processes and offering the unique solution: “Device Independent Printing.” Our Snapshot is a financial and technical discovery designed to help executive level management understand the issues their companies face in document management and processing. The goal is to make sure we understand all the necessary details about your critical information, financial initiatives, and guidelines before offering you a solution—so that the solution can be as comprehensive and customized as possible.

Evaluate - Snapshot evaluates your method of managing printing, copying, faxing, scanning, and document storage to determine the true cost of these systems. XBS collaborates with all departments to analyze your current method of document production from financial and operational perspectives.

Demonstrate - The executive summary produced by the Snapshot helps your organization evaluate the financial and operational impacts of your current methods of document processing—what technology you have, what you are doing with it, and what it is costing.

Recommend - Once the Snapshot is complete, XBS makes recommendations to enhance performance efficiency and cost savings— or implement a device independent printing solution to achieve efficiency while reducing cost and increasing your return on investment. The net result of this process is the presentation of our findings which includes practical recommendations backed up by realistic implementation plans and a positive return on investment.



26 Reasons You Need an MPS Assessment

 Cost-Based Drivers	 Governance Issues	 Location-Based Challenges	 Strategy, Process and Market Considerations
<ol style="list-style-type: none"> Escalating costs of existing print infrastructure Pressure to reduce business costs in general Increase spend predictability Cost reduction mandates to reduce print spend specifically Balancing operating expense versus capital spend Identifying hidden costs of equipment, archiving and business processes Pressure to improve revenue and margins 	<ol style="list-style-type: none"> Lack of understanding of existing print infrastructure No ability to track and measure print environment Managing large population of unconnected output devices Managing multi-vendor environment with multiple supplier contracts High concentration of desktop devices Current Managed Print Services contract ending in 12–18 months Struggling to meet sustainability goals 	<ol style="list-style-type: none"> Integrating systems due to mergers, acquisitions or consolidation Newly merged organizations seeking efficiency and savings Distributed offices and multiple locations Autonomous departments making their own buying decisions Growing mobile workforce or widely distributed workers 	<ol style="list-style-type: none"> More efficiency in paper-intensive business processes Customer needs that are creating new document or workflow requirements Little understanding of how printed documents get used Print infrastructure not aligned to business needs Growing mobile workforce or widely distributed workers Highly regulated, document-intensive industry such as financial services and healthcare High degree of security and compliance requirements

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Chief
Optimist

TOP 10 BENEFITS

1

**SAVE
10 - 40%**

**DOCUMENT
OUTPUT
SAVINGS**

2

**AUTOMATED
COST
VISIBILITY**

EXPENSES	Dollar	Percent
Cost Center	74,250.00	1.00%
PAYROLL	1,200.00	1.60%
RENT	500.00	0.67%
PRINTING	150.00	0.20%
UTILITIES	81.00	0.11%
COMMUNICATION	81,281.00	1.07%

3

**EXPENSE
CONTROL &
CONTAINMENT**

4

**VENDOR
CONSOLIDATION**

5

**LESS
INVOICES**

**COST OF PAYING AN INVOICE
RANGES FROM \$50 - \$150**

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BUSINESS OPPORTUNITY REVIEW

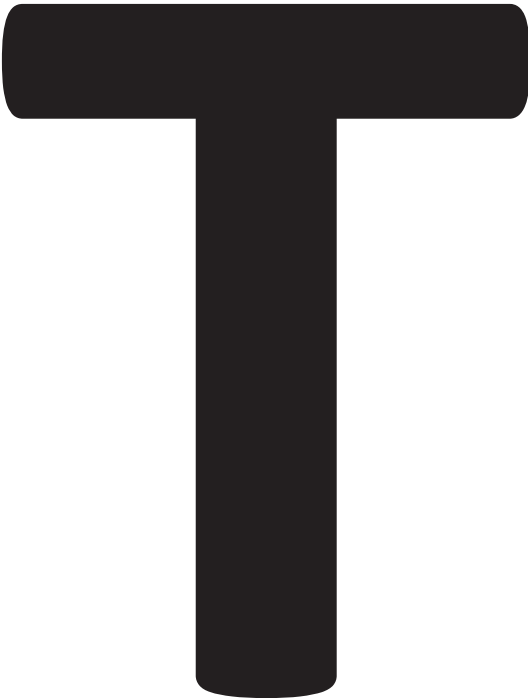
	LESS STRAIN ON IT	6
	IMPROVED SECURITY & COMPLIANCE	7
	GO GREEN	8
	END USER SATISFACTION & PRODUCTIVITY	9
 LOW OPERATING EXPENSE	NO CAPITAL EXPENDITURE	10

POWERED BY 





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Xerox Awards

KEYPOINT INTELLIGENCE
2021-2022 PaceSetter Award

Xerox Corporation
BLI 2021-2022 PaceSetter
in Education

Xerox Corporation has claimed a prestigious Buyers Lab (BLI) 2021-2022 PaceSetter Award in Education for the K-12 and higher education markets thanks to its...

- Commitment to "HyFlex" (hybrid and flexible) learning environments with expertise and products designed for the combined in-person/remote classroom
- MFPs and associated ConnectKey apps that help boost productivity, convenience, and quality in education settings
- Hardware beyond print, including laptops, Chromebooks, and smart whiteboards that can be procured through Xerox's IT services division
- Advanced 3D print and AR/VR technologies that can enhance the learning environment

KEYPOINT INTELLIGENCE
2021-2022 PaceSetter Award

Xerox Corporation
BLI 2021-2022 PaceSetter
in Document Imaging Security: Office

Xerox Corporation has claimed a prestigious Buyers Lab (BLI) 2021-2022 PaceSetter Award in Document Imaging Security for the Office market thanks to its...

- Focus on security through a layered approach that encompasses hardware, software, processes, content, and services
- Security-oriented document imaging solutions that can be delivered on premise, in a private cloud, or via a Xerox native cloud application to meet the requirements of all customers
- Commitment to zero-trust initiatives, including MFPs that satisfy NIST SP 800-207 Zero Trust Architecture requirements
- Extensive training available for partners and a dedicated Partner Portal for authorized partners to access collateral, guides, presentations, and sales tools



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
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Xerox Business Solutions Southeast– COI

Page 1 of 2

DATE (MM/DD/YYYY)
02/08/2022

ACORD CERTIFICATE OF LIABILITY INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER: Willis Towers Watson Southeast, Inc. c/o 29 Century Blvd P.O. Box 205191 Nashville, TN 37205191 USA	CONTACT NAME: Willis Towers Watson Certificate Center PHONE (US Int): 1-877-945-7378 FAX (US Int): 1-888-467-2378 EMAIL ADDRESS: certificate@willis.com
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INSURED: Xerox Business Solutions Southeast 2590 John Knight Circle Montgomery, AL 36117	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: left;">INSURER/AFFORDING COVERAGE</th> <th style="text-align: left;">AOC #</th> </tr> <tr> <td>INSURER A: ACF American Insurance Company</td> <td>22667</td> </tr> <tr> <td>INSURER B: ACF Property & Casualty Insurance Company</td> <td>20694</td> </tr> <tr> <td>INSURER C: Indemnity Insurance Company of North America</td> <td>43515</td> </tr> <tr> <td>INSURER D: ACF Fire Underwriters Insurance Company</td> <td>20782</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER/AFFORDING COVERAGE	AOC #	INSURER A: ACF American Insurance Company	22667	INSURER B: ACF Property & Casualty Insurance Company	20694	INSURER C: Indemnity Insurance Company of North America	43515	INSURER D: ACF Fire Underwriters Insurance Company	20782	INSURER E:		INSURER F:	
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INSURER C: Indemnity Insurance Company of North America	43515														
INSURER D: ACF Fire Underwriters Insurance Company	20782														
INSURER E:															
INSURER F:															

COVERAGES **CERTIFICATE NUMBER:** W02041139 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

NR	LTY	TYPE OF INSURANCE	POLY NO.	POLY EFF. DATE (MM/DD/YYYY)	POLY EXP. DATE (MM/DD/YYYY)	LIMITS	
						AMOUNT	COVERAGE
A	X	COMMERCIAL GENERAL LIABILITY	000 872496025	01/01/2022	01/01/2023	EACH OCCURRENCE	\$ 2,000,000
		<input type="checkbox"/> BODILY INJURY <input type="checkbox"/> PROPERTY DAMAGE <input type="checkbox"/> ADVERTISING				\$ 2,000,000	
		<input type="checkbox"/> PERSONAL & ADVERTISING <input type="checkbox"/> GENERAL AGGREGATE				\$ 5,000	
		<input type="checkbox"/> PRODUCTS - COMPLETED OPERATIONS <input type="checkbox"/> OTHER				\$ 2,000,000	
A	X	AUTOMOBILE LIABILITY	00A 82355112A	01/01/2022	01/01/2023	UNLIMITED BODILY INJURY LIABILITY	\$ 2,000,000
		<input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTO ONLY <input type="checkbox"/> HIREN AUTO ONLY				\$	
		<input type="checkbox"/> SCHEDULED AUTOES <input type="checkbox"/> NON-OWNED AUTOES ONLY				\$	
		PROPERTY DAMAGE - BODILY INJURY				\$	
B	X	UMBRELLA/LIAB	000 90820176A-05A	01/01/2022	01/01/2023	EACH OCCURRENCE	\$ 2,000,000
		<input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> ISO <input type="checkbox"/> RETROACTIVE				\$ 2,000,000	
C	X	WORKERS COMPENSATION AND EMPLOYERS LIABILITY	WCA 08902275	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> PER POLY	\$
		<input type="checkbox"/> PER STATUTE <input type="checkbox"/> PER POLY				\$ 1,000,000	
		<input type="checkbox"/> PER STATUTE <input type="checkbox"/> PER POLY				\$ 1,000,000	
A	X	Workers Compensation and Employees' Stability (Per Statute)	WCA 08902275	01/01/2022	01/01/2023	E. 1. EACH OCCIDENT	\$1,000,000
		E. 2. DISEASE -NA ISO				\$1,000,000	
		E. 3. DISEASE -POLICY				\$1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101 Additional Remarks Schedule may be attached if more space is required)

SEE ATTACHED

CERTIFICATE HOLDER: [Signature of Insured]	CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE:
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Xerox Business Solutions Southeast – COI



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

AGENCY CUSTOMER ID: _____		
LOC #: _____		
ADDITIONAL REMARKS SCHEDULE Page <u>2</u> of <u>2</u>		
AGENCY Willis Towers Watson Southeast, Inc. POLICY NUMBER See Page 1 CARRIER See Page 1	AGENCY ADDRESS Xerox Business Solutions, Southeast 10890 John Knight Circle Montgomery, AL 36117 NAIC CODE See Page 1 APPLICABLE DATE See Page 1	
ADDITIONAL REMARKS		
THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM. FORM NUMBER: <u>25</u> FORM TITLE: <u>Certificate of Liability Insurance</u>		
INSURER AFFORDING COVERAGE: <u>ACE Fire Underwriters Insurance Company</u> NAIC#: <u>20761</u> POLICY NUMBER: <u>BCF-C6822218</u> EFF DATE: <u>01/01/2022</u> EXP DATE: <u>01/01/2023</u>		
TYPE OF INSURANCE: Workers Compensation and Employers' Liability Per Statute	LIMIT DESCRIPTION: E.L. EACH ACCIDENT E.L. DISEASE -EA WGT E.L. DISEASE -POLICY	LIMIT AMOUNT: \$1,000,000 \$1,000,000 \$1,000,000
ADDITIONAL REMARKS: Policy mentioned above applies to workers compensation WI		
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Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

V



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

W



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology
Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services



Xerox Business Solutions / Xerox Letter



Response to Alabama Community College System Joint Purchasing Agreement for Manufactured Supplied Technology Equipment with Peripherals, Software, Networking, Equipment, Maintenance and Professional Support Services

Product Brochures



C8130 / C8135 / C8145 / C8155 / C8170

Xerox® AltaLink® Color Multifunction Printer

The Ideal Digital Workplace Assistant for Demanding Teams



ConnectKey®
Technology

xerox™

Xerox® AltaLink® C8130/C8135/C8145/C8155/C8170 Color Multifunction Printer

Want work done right? AltaLink will help you do a lot more than just print. You can automate document workflows and connect to the systems that run your business – seamlessly. Protected by comprehensive security features, they are true Workplace Assistants that will free up time for you to do more of what really matters.

A PRODUCTIVE WORK EXPERIENCE FOR ALL

Feel right at home instantly with AltaLink.

The intuitive and personalized tablet-like interface balances simplicity and efficiency, and reduces steps to complete tasks with a single tap.

Native mobility features, like Wi-Fi Direct (optional), make it easy for workers to print from their mobile devices and access the advanced AltaLink capabilities such as Xerox® @PrintByXerox App, Google Cloud Print™, Xerox® Print Service Plug-in for Android™ or AirPrint®.

AltaLink devices bridge the physical and digital worlds with apps and advanced scanning capabilities that allow you to digitize, route and process information in a snap. Automate tedious tasks to save time and reduce errors.

Translate documents to 50+ languages with the Xerox® Translate and Print App. Convert hard copy to audio for easy listening on the go with the Xerox® Audio Documents App. And get your handwritten note off the page and into the digital world with the Xerox® Note Converter App.

RIGHT FIT FOR EVERY NEED

Big jobs, small jobs and everything in between — AltaLink can be customized to do it all. Your choice of finishing options and accessories means you can configure your device for any type of document.

The speed of business has never moved so fast, but the AltaLink makes it easy to keep up.

Stay in the fast lane with access to the Xerox® App Gallery. It's your gateway to an ever-growing collection of apps designed to

simplify time-consuming, repetitive or complex processes as your business evolves.

Simplify IT support as your fleet grows. Fleet Orchestrator allows you to adjust configurations and settings on all your devices at once. Perform interactive training and support your users right from your desktop with the Remote Control Panel.

COMPREHENSIVE SECURITY

Stop threats where they start with the comprehensive protection that's trusted by the most security-minded businesses and governments.

Built-in security, including the AltaLink Trusted Boot that protects the integrity of the device start-up process from malicious actions, McAfee® whitelisting and integrations with McAfee ePO and Cisco ISE that neutralize threats instantly at the device and protect the network. Configuration Watchdog monitors and automatically remediates critical IT-defined security settings.

Native Security Information and Event Management (SIEM) simplifies reporting and management of security events. And integration with Xerox® Printer Security Audit Service, available as part of Xerox® Intelligent Workplace Services, helps maximize printer fleet, document and content security.

COLOR WHERE IT COUNTS

High-resolution output of 1200 x 2400 dpi and best-in-class HD Super Fine EA Toner plus superior color rendering and consistency will give your documents clarity and impact. You can also upgrade your AltaLink C8100 Series with the Xerox® EX-c C8100 Print Server Powered by Fiery®, delivering more options for professional-looking documents.

XEROX® CONNECTKEY® TECHNOLOGY

Intuitive User Experience

Enjoy a tablet-like experience with gesture-based touchscreen controls and easy personalization, plus simple workflows and functions.

Mobile and Cloud Ready

Be more mobile with cloud-hosted services and instant connectivity to cloud and mobile devices right from the user interface.

Comprehensive Security

Prevent unauthorized access, detect threats and protect data and documents with built-in comprehensive security features.

Enables Intelligent Workplace Services

Seamless integration with Xerox Intelligent Workplace Services delivers next-level workplace efficiency, employee productivity and security.

Gateway to New Possibilities

Transform the way you work with the apps in the Xerox App Gallery. Or have one of our partners develop a custom solution for you.

Find out more about how you'll work smarter at www.ConnectKey.com.



Xerox® AltaLink® C8130/C8135/C8145/C8155/C8170 Color Multifunction Printer



Single-Pass Duplex Automatic Document Feeder (DADF) saves time by simultaneously scanning both sides of two-sided documents up to 270 impressions per minute (ipm).

USER INTERFACE



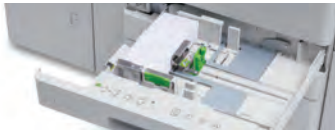
Intuitive Tablet-Like 10.1-inch Color Touchscreen is customizable and lets you perform tasks in just a few taps. Try it out at xerox.com/AltaLink8100UI.

PAPER INPUT¹

Two 520-sheet Adjustable Trays (common with all configurations). Tray 1 handles media sizes up to 11.7 x 17 in. / A3 and Tray 2 handles media sizes up to 12 x 18 in. / SRA3.



Envelope Kit (optional — replaces Tray 1) provides feeding of up to 60 envelopes.



High Capacity Tandem Tray Configuration holds a total paper capacity of up to 3,140 sheets.

Four Tray Module Configuration (available for C8130/C8135) holds a total of up to 2,180 sheets.

Bypass Tray handles up to 100 sheets; Custom sizes: 3.5 x 3.9 to 12.6 x 52 in. / 89 x 98 mm to 320 x 1,320 mm.



High-Capacity Feeder (optional) holds 3,000 sheets of letter/A4 paper, increasing the maximum paper capacity to 6,140 sheets.



LONG SHEET PRINTING

Long Sheet Feed Kit (optional) provides the ability to print up to 12.6 x 52 in. / 320 x 1,320 mm media.



INNOVATIVE TECHNOLOGIES



Xerox® Integrated RFID Card Reader (optional) adds card-based authentication with support for over 90 access cards.



Near Field Communication (NFC) Tap-to-Pair allows users to tap their mobile device to the AltaLink C8100 Series user panel and quickly connect with the MFP.



Smart Proximity Sensor detects when users are nearby. It conserves energy during inactive periods and automatically activates the device when a user approaches.

PAPER OUTPUT / FINISHERS¹



Office Finisher (optional) provides advanced finishing functions, optional crease/score and saddle-stitch booklet, making it capable of 60-page booklets (2 to 15 sheets).



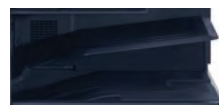
Business Ready (BR) Finisher (optional) gives you advanced finishing functions at a great value.



C-Fold/Z-Fold Unit (optional) adds C-fold, Z-fold and Z-half-fold to the BR Finisher or BR Booklet Maker Finisher.



BR Booklet Maker Finisher (optional) create 64-page saddle-stitched booklets (2 to 16 sheets).



Dual Offset Catch Tray (available when no finishers are installed; Single Offset Catch Tray with finishers).



Integrated Office Finisher (optional with C8130/C8135/C8145/C8155) provides 500-sheet stacking and 50-sheet, 2-position stapling.



Convenience Stapler (optional) staples up to 50 sheets of 20 lb. / 75 gsm media.

¹ Paper capacities are based on 20 lb. / 75 gsm stock; capacities will vary with different weight stocks

Xerox® AltaLink® C8130/C8135/C8145/C8155/C8170

Color Multifunction Printer



DEVICE SPECIFICATIONS	ALTALINK® C8130	ALTALINK® C8135	ALTALINK® C8145	ALTALINK® C8155	ALTALINK® C8170
Speed (Color/Black-and-White)	Up to 30/30 ppm	Up to 35/35 ppm	Up to 45/45 ppm	Up to 55/55 ppm	Up to 70/70 ppm
Monthly Duty Cycle ¹	Up to 90,000 pages	Up to 110,000 pages	Up to 200,000 pages	Up to 300,000 pages	Up to 300,000 pages
Hard Drive/Processor/Memory	Minimum 128 GB SSD; Optional: 500GB HDD / INTEL ATOM Quad Core, 1.9GHz/4 GB system memory (8 GB system memory AltaLink C8170)				
Connectivity	10/100/1000Base-T Ethernet, High-Speed USB 2.0 direct print, WiFi/WiFi Direct with optional Xerox® Dual Band Wireless Kit, NFC, Bluetooth (iBeacon)				
Optional Controller	Xerox® EX-c C8100 Print Server Powered by Fiery®				
Copy and Print	Copy Resolution: Up to 600 x 600 dpi; Print Resolution: Up to 1200 x 2400 dpi				
First-Copy-Out Time (as fast as) (from platen/warmed-up state)	6.10 seconds color/4.50 seconds black-and-white		5.50 seconds color/4.40 seconds black-and-white	4.70 seconds color/3.70 seconds black-and-white	4.00 seconds color/3.20 seconds black-and-white
First-Print-Out Time (as fast as)	5.70 seconds color/4.20 seconds black-and-white		4.90 seconds color/3.80 seconds black-and-white	4.50 seconds color/3.20 seconds black-and-white	3.80 seconds color/3.00 seconds black-and-white
Page Description Languages	Adobe® PostScript® 3™, Adobe® PDF, PCL® 5c / PCL® 6				
Paper Input ²	Standard	Single-Pass Duplex Automatic Document Feeder (DADF): Up to 82 ppm simplex / 141 ipm duplex (200 dpi). 130-sheet capacity for AltaLink C8130/C8135/C8145/C8155. Paper sizes: 3.4 x 4.9 in. to 11.7 x 17 in. / 85 x 125 mm to 297 x 432 mm. Up to 135 ppm simplex / 270 ipm duplex (200 dpi). 250-sheet capacity for AltaLink C8170. Paper sizes: 3.4 x 4.9 in. to 11.7 x 17 in. / 85 x 125 mm to 297 x 432 mm. Bypass Tray: 100 sheets; Custom sizes: 3.5 x 3.9 to 12.6 x 5.2 in. / 89 x 98 mm to 320 x 1,320 mm (SEF) Tray 1: 520 sheets; Custom sizes: 5.5 x 7.2 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm (SEF) Tray 2: 520 sheets; Custom sizes: 5.5 x 7.2 in. to 12 x 18 in. / 140 x 182 mm to SRA3 (SEF)			
	Choose One	Four Tray Module: (Trays 3 and 4 — available with AltaLink C8130/C8135): 1,040 sheets; 520 sheets each; Custom sizes: 5.5 x 7.2 to 12 x 18 in. / 140 x 182 mm to SRA3 (SEF). Total standard paper capacity: 2,180 sheets. High Capacity Tandem Tray Module: 2,000 sheets; Sizes: 8.5 x 11 in. / A4. Total standard paper capacity: 3,140 sheets.			
	Optional	High-Capacity Feeder (HCF): Up to 3,000 sheets; Size 8.5 x 11 in. / A4 long edge feed. Max paper capacity with HCF: 6,140 sheets. Envelope Tray (replaces Tray 1): Up to 60 envelopes with Auto Size detection of some sizes Long Sheet Feed Kit (banner printing): 12.6 x 52 in. / 320 x 1,320 mm			
Paper Output/Finishing ³	Standard	Dual Offset Catch Tray (standard when finishers are not attached): 250 sheets each; Face-up Tray: 100 sheets			
	Optional	Integrated Office Finisher: Available with AltaLink C8130/C8135/C8145/C8155, staple positions: front and rear straight. 500 sheets stacker, 50 sheets stapling, 2-position stapling. Office Finisher: 2,000-sheet stacker, 50 sheets stapled, 2-position stapling, optional hole punch, optional booklet maker (score, saddle stitch 2 to 15 sheets (60 pages)) BR Finisher: 3,000-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and 2/3-hole punching BR Booklet Maker Finisher: 1,500-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and 2/3-hole punching plus saddle-stitch booklet making (2 to 16 sheets, 64 pages) and V-folding C-Fold/Z-Fold Unit: Adds Z-folding, Letter Z-folding and Letter C-folding to the BR Finisher and BR Booklet Maker Finisher Convenience Stapler: 50-sheet stapling, includes Work Surface ⁵			

INTUITIVE USER EXPERIENCE

Customize	Customize user interface, show/hide functions, personalize user experience with authentication, create 1-Touch Apps, auto wakeup with Smart Proximity Sensor.
Print Drivers	Job Identification, Bi-directional Status, Job Monitoring, Xerox® Global Print Driver®, Application Defaults, Xerox® Pull Print Driver
Xerox® Embedded Web Server	PC or Mobile — Status Information, Settings, Device Management, Cloning, Fleet Orchestrator, Configuration Watchdog, Remote Control Panel
Print Features	Print from USB, Print from Cloud Repositories (Dropbox, One Drive and Google Drive), Sample Set, Saved Job, Booklet Creation, Store and Recall Driver Settings, Scaling, Job Monitoring, Application Control, Two-sided Printing, Draft Mode, Long Sheet (Banner) Printing
Scan and Fax	Scan Preview, Scan to USB/Email/Network (FTP/SFTP/SMB), Scan To Cloud Repositories (Dropbox, One Drive and Google Drive) ³ , Scan File Formats: PDF, PDF/A, XPS, JPG, TIFF; Convenience Features: Scan to Home, Searchable PDF, Single/Multi-page PDF/XPS/TIFF, Password-protected PDF; Fax Features: Walk-up Fax (one-line or two-line options available, includes LAN Fax, Direct Fax, Fax Forward to Email), Fax dialing, Unified Address Book, Optical Character Recognition (OCR), Server Fax, TWAIN driver (scan)

MOBILE AND CLOUD READY

Mobile Connectivity	Near-Field Communication (NFC); Optional: Wi-Fi Direct, Wi-Fi (802.11 b/g/n/ac), AirPrint (iOS) including iBeacon (Bluetooth)
Mobile Printing	AirPrint, Mopria®, Xerox® Print Service (Android), Google Cloud Print, @PrintByXerox; Optional: Xerox® Workplace Mobile App (iOS/Android)
Mobile Scanning	AirPrint; Optional: Xerox® Workplace Mobile App (iOS/Android)
Cloud Ready	Remote services enabled, native "Print From" and "Scan To" cloud repositories (Dropbox, One Drive and Google Drive), direct connection to cloud hosted services via optional apps (accessed via Xerox® App Gallery app or visit xerox.com/AppGallery).

COMPREHENSIVE SECURITY

Network Security	802.1x, IPsec, HTTPS, SFTP and Encrypted Email, McAfee® ePolicy Orchestrator®, McAfee Enterprise Security Manager ³ , LogRhythm SIEM ³ , Splunk SIEM ³ , Network Authentication, SNMPv3, SHA-256 Hash Message Authentication, TLS 1.1/1.2, Security Certificates utilizing ECDSA, Automatic Self-signed Certificate, Cisco® Identity Services Engine (ISE) integration, automated threat response through McAfee DXL/Cisco pxGrid integration, Local Authentication (Internal Database), FIPS 140-2
Device Access	User Access and Internal Firewall, Port/IP/Domain Filtering, Audit Log, Access Controls, User Permissions, Configuration Watchdog, TPM; Optional: Smart Card Enablement Kit (CAC/PIV.NET/SIPRNet) ⁴ , Xerox® Integrated RFID Card Reader, NFC standard (authentication via optional Xerox® Workplace Cloud/Suite Print Management and Content Security; learn more at xerox.com/WorkplaceSolutions).
Data Protection	McAfee Embedded Control Whitelisting, Firmware Verification, Trusted Boot, Job Level Encryption via HTTPS and Drivers, Encrypted Storage Drive (AES 256-bit, FIPS 140-2), Encrypted and Signed Email; Optional: Xerox® Workplace Cloud/Suite Content Security, Encrypted Hard Disk (AES 256-bit, FIPS 140-2) with Image Overwrite, McAfee Integrity Control
Document Security	Under evaluation Common Criteria Certification (ISO 15408) full system against the HCP PP, Encrypted Secure Print, FIPS 140-2 Encrypted Data with Print Drivers

ENABLES INTELLIGENT WORKPLACE SERVICES

Print Management	Xerox® Standard Accounting; Optional: Xerox® Workplace Suite/Cloud, Xerox® Virtual Print Management Service, more at xerox.com/PrintManagement
Fleet / Device Management	Xerox® CentreWare® Web, Xerox® Support Assistant, Automated Meter Read, Xerox® Cloud Fleet Management Solution, Fleet Orchestrator, Configuration Cloning, Intelligent Workplace Services Tool Suite
Security	Secure Device Management: Xerox® Printer Security Audit Service (auto-configuration of security settings, monitoring, and auto-remediation), Digital Certificate Management, SIEM Reporting, Interactive Dashboard Reports

GATEWAY TO NEW POSSIBILITIES

Xerox App Gallery	Automate everyday processes with apps that translate, redact, eSign, personalize print, convert, route, collaborate and communicate. Visit xerox.com/WorkplaceApps to find apps by industry or workflow. Software and services: Xerox® DocuShare® (xerox.com/ecm), XMPie® (xerox.com/XMPie), Xerox® Workplace Solutions (xerox.com/WorkplaceSolutions).
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¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² Paper capacities are based on 20 lb. / 75 gsm stock; capacities will vary with different weight stocks

³ Available post-launch via software update

⁴ Not available in all geographies

⁵ Sold separately in some geographies

Certifications: xerox.com/OfficeCertifications

More information is available at xerox.com/AltaLink.



XEROX® PRIMELINK® PRINTER

The world's #1* entry production color printer just got even better.



C9065 AND C9070

*IDC WW Quarterly Hardcopy Peripherals Tracker, Q2 2019 for Unit Shipments within the Color Light Production segment.

xerox™

Xerox® PrimeLink® C9065 and C9070 Printer

The Xerox® PrimeLink® C9065/C9070 delivers the most adaptable capabilities on the market. From superior image quality and unmatched media flexibility to professional-grade finishing, automation and security, it takes entry level to the next level.



IMPROVE YOUR IMAGE

Entry-level price point shouldn't mean entry-level image quality. With PrimeLink, you can deliver stunning output on every job, every time.

It all starts with resolution. 2400 x 2400 dpi means you get outstanding fine-line detail and text with vivid images and smooth color transitions — even at speeds of up to 70 ppm. EFI servers with embedded PANTONE® technologies such as PANTONE® GOE and PANTONE® PLUS ensure the colors you want are the colors you get.

And a combination of Xerox® Emulsion Aggregation (EA) toner with ultra-low melt technology, +/- 1.2 mm front-to-back registration and Simple Image Quality Adjustment (SIQA) means you get consistent quality from your first print to your last.



* Idealliance, Fogra, and Adobe PDF Print Engine achieved with the optional EFI server

WORK SMARTER, NOT HARDER

Looming deadlines are the norm. Now, there's no reason to compromise. Adding a PrimeLink to your arsenal lets you upgrade your productivity in ways you wouldn't think possible.

Designed to promote multitasking and collaboration, it's customizable to suit your work style. The Xerox® Integrated Color Server comes standard. Or you can choose from one of three optional EFI servers for more capabilities and more volume. All you have to do is select the best fit based on your business applications and the level of automation and color accuracy you need.

The printer also has access to the Xerox App Gallery. With apps that connect to leading applications including Box®, Microsoft® OneDrive®, Google Drive™, Dropbox™ and Microsoft Office 365™, you can print and scan directly to and from the cloud, simplify workflows and automate complex tasks.

Plus, built-in mobile connectivity with @printbyXerox lets your team stay on-task when they're on the go. With this feature, PrimeLink can securely accept print submissions from any email-enabled device — no extra software required.

It's all there with the touch of a button. Say yes to more, and Xerox® PrimeLink C9065/C9070 will help you deliver.

SERVE AND PROTECT

PrimeLink applies a strategic approach to security to keep your network and projects safe from prying eyes. Stop suspicious activity where it starts with our comprehensive approach to security:

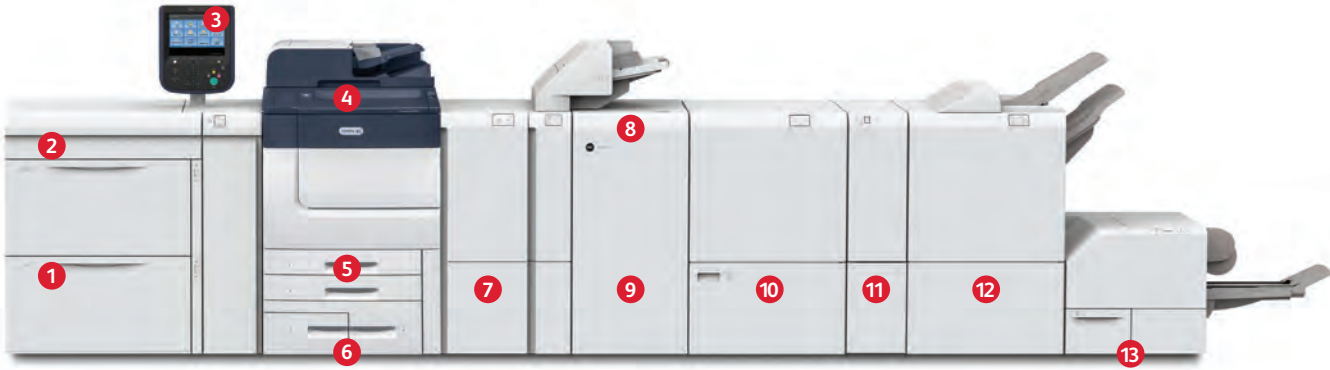
- Multiple layers of security include data encryption, access controls, disk overwrite and industry certifications.
- Audit Log ensures an audit trail of operators' key events. These logs are imperative for Administrators/Key Operators to use for troubleshooting, resource optimization and security audits.
- Secure Print holds documents for release until you're ready to retrieve them.
- Secure Scanning includes password protection for PDFs and folders, as well as encryption for scanning to email.

FINISH STRONG

PrimeLink delivers media latitude and finishing options that are best-in-class and unparalleled in an entry-level device.

Print on specialty stocks and heavyweight stocks up to 350 gsm. Print up to 26" (660 mm) with the Extra Long Sheet (XLS) capability up to 220 gsm. And print long runs without refilling the paper tray using high volume feeding options.

Finishing options are professional-grade, easy to navigate and nearly endless. Enjoy options ranging from full-bleed trimmed booklets to punch, crease and fold.



Xerox® PrimeLink® C9065/C9070 Printer

1 Two-Tray Oversized High Capacity Feeder:

Adds 4,000 sheets in sizes from 7.2 x 10 in./182 x 250 mm (B5) (up to 350 gsm) to 13 x 26 in./330 x 660 mm (up to 220 gsm).

2 Extra Long Sheet (XLS) Capability:

Print banners, book jackets, calendars and other applications up to 26 in. (660 mm) long, and up to 220 gsm.

3 Control Panel: An intuitive user interface makes it simple to access general print, copy, scan and fax functions, integrated color server, useful apps from the Xerox App Gallery, color controls, security features and much more.

4 Integrated Scanner: Single Pass Automatic Document Feeder scans up to 270 impressions per minute; 600 dots per inch color up to 11 x 17/A3. Scan to a variety of output options; desktop, USB, mailbox, FTP, SFTP, NDS, SMB and Job Flow multi-destination scanning.

5 Xerox® PrimeLink C9065/C9070 Printer:

Prints, copies, scans and faxes all while delivering stunning color image quality at a highly productive 65 ppm color and 70 ppm black-and-white (C9065) or 70 ppm color and 75 ppm black-and-white (C9070).

6 Five Internal Trays (Standard): Includes a 12 x 18 in./SRA3 tray and Tray 5 (Bypass) max weight up to 350 gsm and up to 26 in./660 mm sheet size.

7 Xerox® Interface Decurler Module:

Inline paper cooling and decurler unit improves throughput and efficiency, connecting Production Ready finishing modules, ensuring flat sheets for reliability and speed.

8 Xerox Inserter: Insert preprinted or blank media into printed documents with a tray capacity of 250 sheets, sheet sizes up to 13.0 x 19.2 in. (330 x 488 mm) and 350 gsm.

9 GBC® AdvancedPunch Pro™: Lets you create bound documents in-house by combining printing, punching and collating into one convenient step. Choose the punch to fit your needs.

10 Xerox® Crease and Two-sided Trimmer:

Trims 6-25 mm from the head and foot of prints or booklets to produce an even edge and creases spine. Available on Production Ready Finishers.

11 Xerox® C/Z Folder: Produces Z-fold, C-Fold and Engineering Z-Fold.

12 Xerox® Production Ready Finisher Booklet Maker: Ensures consistent high-quality stapled sets for small or large documents with a variable-length stapler, single or dual stapling option and a 100 sheet capacity. Plus, creates stapled booklets up to 30 sheets or 120 imposed pages (uncoated), or 15 sheets or 60 imposed pages (coated).

13 Xerox® SquareFold® Trimmer Module:

Enhances the power of the Production Ready Finisher with square fold of cover sheets and face trimming to produce booklets.

ADDITIONAL FEEDING AND FINISHING OPTIONS NOT PICTURED

- One-Tray Xerox® High Capacity Feeder — Holds 2,000 sheets of 8.5 x 11 in. (A4) paper, 64–220 gsm.
- Banner Feed Guide — An option for the Tray 5 (Bypass)/MSI/OHCF that increases reliability when feeding XLS or 350 gsm media.
- One-Tray Oversized High Capacity Feeder with Storage Cabinet — Adds 2,000 sheets in sizes from 4 x 6 in. / 102 x 152 mm (up to 350 gsm) to 13 x 26 in. / 330 x 660 mm (up to 220 gsm).
- Offset Catch Tray — 500-sheet stacking.
- Xerox® Business Ready Finisher — A lighter-duty option for finishing and stacking and staples up to 50 sheets uncoated/15 coated.
- Xerox® Business Ready Booklet Maker Finisher — Provides booklet making capability.
- Xerox® Production Ready Finisher — Produces superior quality finishing and stacking with a 500-sheet top tray and 2,000-sheet stacker tray and built-in bi-directional decurler.
- Xerox® Production Ready Finisher Plus — Provides same function as the Production Ready Finisher. Used to connect third-party inline finishing options.
- Xerox® Basic Punch — An option for punching 2/3, 2/4 and Swedish 4-hole on the Production Ready Finisher and Booklet Maker.
- Plockmatic Pro 50/35 Booklet Maker — Highest quality production booklets up to 200 pages (up to 50 sheets). Face trimming, square fold, rotate crease and bleed trim.
- Convenience Stapler — Staples up to 50 sheets of 20 lb./80 gsm media.

FINISHING APPLICATIONS



Sort and Collate



XLS



Tri-Fold



Square Fold



Face Trim



Hole Punch



Booklet



Tabloid Z-Fold



Z-Fold



2-Sided Trim



Basic Punch



Staple

Xerox® PrimeLink® C9065 and C9070 Printer

DEVICE SPECIFICATIONS		PRIMELINK C9065		PRIMELINK C9070	
SIMPLEX SPEEDS		Color	Black-and-white	Color	Black-and-white
8.5 x 11 in. / A4		Up to 65 ppm	Up to 70 ppm	Up to 70 ppm	Up to 75 ppm
11 x 17 in. / A3		Up to 32 ppm	Up to 35 ppm	Up to 35 ppm	Up to 37 ppm
12 x 18 in. / SRA3		Up to 29 ppm	Up to 30 ppm	Up to 30 ppm	Up to 33 ppm
AUTO DUPLEX SPEEDS		Color	Black-and-white	Color	Black-and-white
8.5 x 11 in. / A4		Up to 65 ppm 2-sided 32 sheets per minute	Up to 70 ppm 2-sided 35 sheets per minute	Up to 70 ppm 2-sided 35 sheets per minute	Up to 75 ppm 2-sided 37 sheets per minute
11 x 17 in. / A3		Up to 33 ppm 2-sided 16 sheets per minute	Up to 35 ppm 2-sided 16 sheets per minute	Up to 35 ppm 2-sided 17 sheets per minute	Up to 37 ppm 2-sided 18 sheets per minute
Printer Dimensions		Height: 54.8 in. / 1,391.5 mm; Width: 62 in. / 1,574 mm; Depth: 31 in. / 787 mm			
Monthly Duty Cycle		Up to 300,000 pages (maximum volume capacity expected in any one month, not expected to be sustained on a regular basis)			
Average Monthly Print Volume (AMPV)		10,000 to 50,000 pages per month			
Paper Flexibility/Weights		Standard Paper Capacity: 3,260 sheets (Tray 1 & 2: 500 sheets, Tray 3: 870 sheets, Tray 4: 1,140 sheets, Tray 5 (Bypass): 250 sheets) Max Paper Capacity: 7,260 sheets (Tray 1 & 2: 500 sheets, Tray 3: 870 sheets, Tray 4: 1,140 sheets, Oversized High Capacity Tray 1 & 2: 4,000 sheets) Sizes: Tray 1: 5.5 x 8.5 in. to 12 x 18 in. / A5 to SRA3; Tray 2: 5.5 x 8.5 in. to 11 x 17 in. / A5 to A3; Tray 3: 7.25 x 10.5 in., 8.5 x 11 in. / B5, A4; Tray 4: 7.25 x 10.5 in., 8.5 x 11 in. / B5, A4; Max Weight: up to 350 gsm			
Image Quality	Print Technology	Benchmark image quality with 2400 x 2400 dpi resolution with VCSEL ROS and EA Eco with ultra-low melt technology toner for a smooth, offset-like finish			
	Line Screens	150/200/300/600 dot screen, 200 line screen, stochastic and enhanced text and graphics			
	Registration	<ul style="list-style-type: none"> Advanced registration technology for tighter control Simple Image Quality Adjustment (SIQA) for de-skew, registration and density uniformity (available on all configurations) +/- 1.2 mm front-to-back registration 			
Print Features		<ul style="list-style-type: none"> Print, copy, fax and scan, including Scan to PC, USB or Email, and mobile printing Expansive media range lets you print everything from postcards to posters, both coated and uncoated stock, up to 350 gsm Xerox Extensible Interface Platform® (EIP) allows you to connect to third-party software solutions Inline finishing options offer a professional polish with banner printing, stapling, hole-punching, folding and booklet making for presentations, brochures, reports and newsletters Be secure with integrated security features such as IP filtering, image overwrite, secure print, encrypted Scan to Email, authentication and IPv6 support <ul style="list-style-type: none"> XLS sheet size (Tray 5 and OHCF) supporting up to 220gsm Up to 350 gsm (Tray 5 and OHCF only), auto-duplex up to 256 gsm (Bypass Tray and OHCF) Xerox® replaceable units for toners, drums, fuser, charge corotron, waste bottle, staples Custom Paper Setup and Paper Catalog Load-while-run toner and paper capability Optional Features: Common Access Card Enablement Kit, Accounting Options, Foreign Device Interface 			
Servers		Standard <ul style="list-style-type: none"> Xerox® Integrated Color Server 	Optional <ul style="list-style-type: none"> Xerox® EX-c C9065/C9070 Print Server Powered by Fiery® Xerox® EX-i C9065/C9070 Print Server Powered by Fiery® Xerox® EX C9065/C9070 Print Server Powered by Fiery® 		
Integrated Scanner		<ul style="list-style-type: none"> Single-pass Duplex Automatic Document Feeder Color or black-and-white scanner Scan to text searchable PDF, PDF/A, thumbnail preview, XPS®, PCL® 6, HP-GL2 (direct submission), TIFF, JPEG 250-sheet capacity <ul style="list-style-type: none"> Up to 270 ipm (color, up to 200 gsm) Up to 270 ipm (black-and-white, up to 200 gsm) Originals up to 11 x 17 in. (A3) in weights from 38 gsm (16 lb. bond) to 200 gsm (53 lb. bond) 			
Optional Feeding		High Capacity Feeder (HCF): 2,000 sheets; 7.25 x 10.5 in., 8.5 x 11 in. / 184.2 x 266.7 mm, 279.4 x 215.9 mm (B5, A4); 16 lb. bond to 60 lb. cover / 64 to 220 gsm (uncoated and coated) Optional Oversized High Capacity Feeder (OHCF): One-Tray OHCF: 2,000 sheets plus Storage Cabinet; OHCF: 7.2 x 10 in./182 x 250 mm (B5) (up to 350 gsm) to 13 x 26 in./330 x 660 mm (up to 220 gsm). Two-Tray OHCF: 4,000 sheets; 4 x 6 in. / 102 x 152 mm (up to 350 gsm) to 13 x 26 in./330 x 660 mm (up to 220 gsm).			
Optional Finishing		Business Ready Finisher: Offsetting Top Tray: 500-sheets 8.5 x 11 in. / A4 unstapled. Stacking Stapling Tray: 3,000 sheets unstapled or 100 sets (dual or 4-position staple) 11x17 in., 8.5 x 14 in., A3 or 200 sets (single-position staple) 8.5 x 11 in. / A4. Sizes: Stacking: 4 x 6 in. to 12 x 19.2 in. / A6 to SRA3, Stapling: 7.25 x 10.5 in. to 11 x 17 in. / B5 to A3. Other: 5.5 x 8.5 in. / A5 output to top tray; punch and offset. Paper weights: Top Tray-16 lb. bond to 110 lb. cover / 60 to 350 gsm (coated and uncoated). Stacker Tray-16 lb. bond to 110 lb. cover / 60 to 256 gsm (coated and uncoated). Business Ready Finisher Booklet Maker Finisher: Offsetting Top Tray: 500-sheets 8.5 x 11 in. / A4 unstapled. Stacking Stapling Tray: 1,500 sheets unstapled or 200 sets (single position stapling or dual or 4-position staple) or 100 stapled sets of 11 x 17 in. / A3 / SRA3. 11x17 in., 8.5 x 14 in., A3 or 200 sets (single-position staple) 8.5 x 11 in. / A4. Sizes: Stacking: 4 x 6 in. to 12 x 19.2 in. / A6 to SRA3. Stapling: 7.25 x 10.5 in. to 11 x 17 in. / B5 to A3. Other: 5.5 x 8.5 in. / A5 output to top tray; punch and offset. Paper weights: Top Tray-16 lb. bond to 110 lb. cover / 60 to 350 gsm (coated and uncoated), Stacker Tray-16 lb. bond to 110 lb. cover / 60 to 256 gsm (coated and uncoated), Booklet Maker-16 lb. bond to 110 lb. cover / 60 to 256 gsm (coated and uncoated), Booklet Maker-Saddle-stitch 2 to 16 sheets (7 sheets at 106 to 176 gsm coated or 5 sheets at 177 to 220 gsm coated). Production Ready Finisher (requires Interface Decurler Module): Booklet Size: 100 sheets (90 gsm) uncoated, 35 sheets (90 gsm) coated. Paper Size: 7.2 x 5.7"/182 x 146mm to 11.7 x 17"/297 x 432mm. Max Weight: 350 gsm. Options: Punch, Inserter and C/Z Folder. Trays: Two output trays, 500-sheet top tray, 3,000-sheet stack tray of 5.83 x 5.75"/148 x 146mm to 13 x 19.2"/330 x 488mm. Production Ready Finisher Plus (requires Interface Decurler Module): Provides same function as the Production Ready Finisher with a 500-sheet top tray and 2,000-sheet stacker tray. Used to connect third-party inline finishing options. Includes PFIM Partner Finishing Interface Module. Production Ready Finisher with Booklet Maker (requires Interface Decurler Module): Booklet Size: 7.17 x 10.1"/182 x 257mm to 13 x 19.2"/330 x 488mm up to 350 gsm. Trays: 500-sheet top tray, 2,000-sheet stack tray, saddle-stitch booklet tray (up to 120 pages, 30 sheets/90 gsm uncoated, 25 sheets/90 gsm coated). Offset Catch Tray: 500-sheet stacking. Xerox® SquareFold® Trimmer Module: Face Trim: 120 pages (30 sheets). Compatibility: Production Ready Finisher, Booklet Maker, Crease and Two-Sided Trimmer. Xerox® C/Z Folder: Sheet Size: 8.5 x 11" (A4). Half-Z Fold Sheet Size: Larger stocks reducing to 8.5 x 11" (A4). Weight Range: 64 - 90 gsm. Compatibility: Production Ready Finisher, Booklet Maker. Xerox® Inserter: Capacity: 250 sheets. Capabilities: Trimming, punching, folding, stapling, stacking. Paper Size: 7.2 x 5.8" (182 x 148 mm) to 13 x 19.2" (330 x 488 mm). Max Weight: 350 gsm. Compatibility: Production Ready Finisher. Xerox® Crease/Two-sided Trimmer: Trim Range: 0.236" (6 mm) to 0.985" (25 mm). Paper Size: 7.7 x 8.3"/194 x 210 mm to 13 x 19.2"/330 x 488 mm. Max Weight: 350 gsm. Compatibility: Production Ready Finisher and Booklet Maker. Buffering Unit: Up to five customizable mountain or valley creases per sheet. Plockmatic Pro 50/35 Booklet Maker: Booklet Capacity: 200 pages (50 sheets). Capabilities: Face trimming, square fold, rotate crease and bleed trim. Paper Size: Up to 12.6 x 9" (320 x 228.6 mm). Max Weight: 300 gsm. Compatibility: Production Ready Finisher Plus.			
Xerox App Gallery		Go to xerox.com/AppGallery to learn how you can expand the capabilities of the PrimeLink C9065/C9070 and work in new ways with dedicated apps for business, education, healthcare and more.			

Configurations vary by geographical location.

For more information, go to xerox.com/PrimeLink.



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Xerox® Versant® 280 Press

Let's build a more
profitable future.



xerox™

The Xerox® Versant® 280 Press

The all-in-one, ever-evolving, field-proven profit builder. Reimagined to deliver everything you need in a mid-production press.



We're living in a world of reinvention. Faster turnarounds, shorter print runs. Yesterday's trends have become today's reality—and it's time to tap into the demand for more diverse applications.

But here's your opportunity. Our engineers just can't leave our top-selling press alone—and suddenly, the Versant we all love is more versatile than ever before.

START WITH THE BEST.

Since its introduction, Versant has always been the shortest path from potential to profit. But the Versant 280 represents an exponential leap forward. Now you can add more speed to deliver on those fast turnarounds—without sacrificing quality. In fact, you'll be adding capabilities you—or your competition—won't find anywhere else.

MAX OUT YOUR MEDIA CAPABILITIES.

Combine Versant speed and quality with the ability to print on supported stocks up to 400 gsm. Load up with envelopes and print on stock as small as 3.9 x 5.7" (98 x 146 mm) and as long as 13 x 26" (330 x 660 mm). Labels, tabs, and special substrates like synthetics, polyesters, window clings, transfer paper, and magnetic stock. Plus you'll get all the Versant standards available on every model sold:



Toner consistency, coverage, and alignment controls powered by our Simple Image Quality Adjustment (SIQA) automation



Closed loop process controls for color consistency



Xerox® EA Toner with incredible 2400 x 2400 dpi Ultra HD Resolution with 10-bit RIP rendering—even on metallics and Specialty Inks



Inline finishing options from simple folds and staples to full bleed, square edge face-trimmed booklets



Walk-up print and scan capabilities

Very versatile. Amazingly automated. Categorically colorful.

It's our most decorated press—now sporting the Keypoint Intelligence/BLI Outstanding Innovation in Production Print Award for its stunning Adaptive CMYK+ Kit option.

TAKE IT TO THE LIMIT.

Add our new All Stocks Rated Speed (ASRS) option, and print 25% faster on every supported stock up to 400 gsm. Our upgraded Decurler Module makes it possible.

MAKE IT EVEN BETTER WITH OUR LEGENDARY PERFORMANCE PACKAGE OPTION.

Take automation to the extreme with click-simple automated color quality with full spectrum color management hardware and software tools. An inline X-Rite® Spectrophotometer with Color Profiler Suite working with Automated Color Quality Suite (ACQS) takes the variability out of the color equation and reduces time-consuming manual color maintenance and operator error.

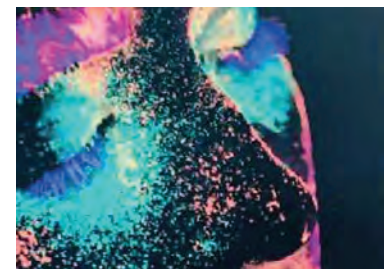


Xerox Adaptive CMYK+ Kits

GO BEYOND CMYK WITH 11 COLORS, AND INFINITE POSSIBILITIES.

With the exclusive Xerox® Adaptive CMYK+ Kit, your Versant® instantly meets and exceeds today's market demands with swap-and-go simplicity. Shimmering Gold and Silver, pristine White, sparkling Clear, and far-out process Fluorescents join CMYK for a dazzling industry first.

Swap out your standard CMYK toner set with our Vivid Specialty Toner Set or our Fluorescent Specialty Toner set in minutes, with no purge, and you're printing pretty.



Xerox® Versant® 280 Press

PRODUCTIVITY/PRINT SPEED

- Average Monthly Print Volume: Up to 80,000
- Duty Cycle: 750,000
- 80 ppm (8.5 x 11"/A4), 52–400 gsm with ASRS & Performance Package
- 80 ppm (8.5 x 11"/A4), 52–220 gsm
- 60 ppm (8.5 x 11"/A4), 221–400 gsm

IMAGE QUALITY

- 2400 x 2400 dpi VCSEL ROS for sharpness, detailed shadows, and bright highlights
- 1200 x 1200 x 10 RIP rendering without down sampling for Ultra HD performance
- HalfTone Screens for smoother, crisper resolution, and improved gradients
 - 150, 175, 200, 300, 600 Clustered Dot
 - 150, 200 Rotated Line Screen
 - FM Stochastic Screen

TECHNOLOGY

- All Stocks Rated Speed (ASRS) option available for 25% faster speeds on stocks up to 400 gsm
- Performance Package option adds an X-Rite® Inline Spectrophotometer for click-simple, fully automated color management with our Automated Color Quality Suite, twice the processing speed plus additional software and hardware for added productivity and fastest output speed
- Ultra HD Resolution with four times more pixels than competitive presses
- Integrated Registration Alignment (IRA) sensors and switches for accurate and automated paper transport controls
- Closed-Loop Process Controls make quality adjustments in real time
- Compact Belt Fuser for higher speeds, image consistency, runs heavyweight and mixed media
- Simplified Image Quality Adjustment (SIQA) for automated Image-to-Media Alignment, Density Uniformity, and Image Transfer Adjustments
- EA Low Melt Dry Ink toner with small, uniform particles, fine lines, and overall image quality
- Bias Charge Rolls with auto cleaning technology improve press productivity
- Smart Decurler calculates coverage, paper, and humidity for flattest possible output

- Modular feeding and finishing options for configuration versatility
- Xerox® SMART Kit® Replaceable Unit customer replaceable items increase up-time
- IEC 62368-1: Versant conforms to the most recent safety standards for information technology equipment

PAPER

Format/Sizes

- Maximum size: 13 x 26" (330 x 660 mm)
- Maximum standard sheet: 13 x 19.2" (330 x 488 mm)
- Minimum size: 3.9 x 5.7" (98 x 146 mm)

Flexibility/Weights

- Coated, uncoated, envelopes, tabs, polyester/synthetic, textured, colored, banner, custom media, and mixed-stock printing
- 52–400 gsm uncoated and coated
- 52–256 gsm from Trays 1–3
- 52–400 gsm from Bypass
- 52–220 gsm from optional HCF
- 52–400 gsm from optional OHCF
- 52–400 gsm from optional Adv OHCF

Capacity/Handling

- 1,900 sheets standard (80 gsm)
 - Trays 1–3: 550 sheets each, maximum size 13 x 19.2" (330 x 488 mm), minimum size 5.5 x 7.2" (140 x 182 mm)
 - Bypass: 250 sheets, maximum size 13 x 26" (330 x 660 mm), minimum size 3.9 x 5.7" (98 x 146 mm)
- 9,900 sheets maximum (80 gsm)
 - Trays 1–3: 550 sheets each
 - Bypass: 250 sheets
 - Optional Dual Adv OHCF, 4 trays, 8,000 sheets
- Registration on standard sheets +/- 1.0 mm, 52–300 gsm
- Auto-Tray Switching/Reload-While-Run Capability
- Auto-Duplex 350 gsm (4/4 impressions)
- Simplex 400* gsm (4/0 impressions)

INTEGRATED SCANNER

- Includes Single-Pass Duplex Automatic Document Feeder, up to 200 ipm color/black and white; 250-sheet capacity, up to 11 x 17" (A3), 38 gsm (16 lb Bond) to 200 gsm (53 lb Bond); copy or scan to a variety of output options

PERFORMANCE-ENHANCING OPTIONS

- All Stocks Rated Speed (ASRS) option includes Xerox® Interface Decurler Module (IDM/ASRS), increasing speed by 25% on the heaviest stocks—delivering full rated 80 ppm on all stocks up to 400 gsm*.
- Performance Package option includes Xerox® Interface Decurler Module (IDM/ILS), providing ASRS performance along with an X-Rite® Inline Spectrophotometer working with Xerox® Automated Color Quality Suite (ACQS) for automated calibration and profile creation. Fully integrated with EFI Fiery® options, including Color Profiler Suite with ES-3000, Compose, and the NX Station GL.

PRINT SERVER OPTIONS

- Xerox® EX 280 Print Server Powered by Fiery®
- Xerox® EX-i 280 Print Server Powered by Fiery®

ELECTRICAL

- North America: 208–240 V, 50/60 Hz, 16 amps/ requires 20A circuit, NEMA 6-20-R socket
- Europe: 220–240 V, 50 Hz, 20 amps/ requires 20A circuit, PCE Shark 023-6 mating socket
- Additional electrical required for print server and feeding/finishing devices:
 - 115 VAC, 15 A for 60 Hz or 220 VAC, 10 A for 50 Hz (Western Hemisphere)
 - 220–240 V, 10 A, 50 Hz (Europe)

DIMENSIONS/WEIGHT OF BASE PRESS

- Height: 48" (1,212 mm)
- Width: 30" (760 mm)
- Depth: 33" (831 mm)
- Weight: 651 lb (295 kg)

* Heavyweight media from the Xerox® Versant 280 Press Tested Substrate List (TSL)

Ready to tap into new opportunities with Versant versatility?
Find out more and explore options at www.xerox.com/versant280.

Xerox® Versant® 4100 Press

Let's reinvent the
way we build profit.



xerox™

The smart, versatile, and profit-ready Xerox® Versant® 4100 Press.

The smartest, most versatile press money can buy.



The Versant brand is built on smarts—but would you believe it just got smarter?

In today's print market, success means adaptation. You're doing it. Your competition is doing it. And Versant is adapting too.

Mid-production profit was once driven by volume. And sure, it's still an important part of the mix for most. But if you're looking for a way to squeeze profit from smaller jobs with faster turnarounds, and still be able to sprint when you need to, have we got the press for you.

HELLO, VERSANT.

We've reinvented our top mid-production press with even more smart automation for virtually touch-free quality control, and extended application options with the ability to print on media up to 400 gsm*.

THE FULL PRESS.

You'll get print speeds up to 100 ppm without sacrificing image quality. Load up with envelopes, and print on stock as small as 3.9 x 5.7" (98 x 146 mm) and as long as 13 x 26" (330 x 660 mm). Labels, tabs, and special substrates like synthetics, polyesters, window clings, transfer paper, and magnetic stocks. Plus, you'll get the perfect marriage of tried-and-true capabilities and the latest Xerox technologies:



Simplify and automate otherwise time-consuming tasks like image-to-media alignment, density uniformity, color calibration, and profiling and more with our Full Width Array (FWA).



Xerox® EA Toner with incredible 2400 x 2400 dpi Ultra HD Resolution with 10-bit RIP rendering—still an industry quality benchmark.



Robust inline feeding and finishing options for a wide range of applications, from simple folds and staples to full bleed, square edge face-trimmed booklets so you can meet diverse customer demands.



All new Xerox® PredictPrint Media Manager Software for powerful, cloud-based stock management.

Our exclusive Full Width Array revolutionizes press setup and optimization.

Add Xerox® PredictPrint Media Management Software and stock-specific configuration is scan-and-go easy.

SMARTER STOCK MANAGEMENT STARTS WITH A SIMPLE SCAN.

We've found a way to help get your print—and profit—in motion. Backed by crowd-sourced cloud data and powerful Artificial Intelligence (AI), PredictPrint's Stock Wizard makes optimizing the Versant 4100 Press for a specific stock scan-and-load easy.

SCAN. LOAD. GO.

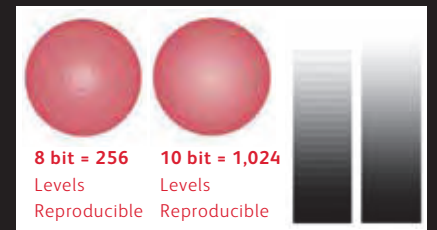
In the past, you had to guess or manually tweak multiple settings to optimize image quality. PredictPrint Media Manager Software changes all that. Anyone can quickly—and correctly—make necessary stock-specific adjustments in a few easy steps.

Just scan your desired media's barcode, load it in a tray or feeder, and follow the simple PredictPrint Wizard on a very short road to automated output perfection.

PredictPrint integrates with Versant's Full Width Array to adjust alignment, image transfer and more—including color calibration and profiling—by drawing on a cloud-based repository of stock settings. PredictPrint collects and assimilates real world data from other Versant users to continually fine-tune stock settings over time, for ever-faster, easier stock management.



Ultra HD combines 1200 x 1200 RIP rendering with 2400 x 2400 imaging at the engine. While other presses may RIP at 1200 x 1200, Versant® has a 10-bit pipeline to send data to the engine. **That's up to four times more pixel data than other presses.**



MAX OUT YOUR MEDIA CAPABILITIES.

The Versant® 4100 is the kind of future-proof print platform you can build a business on.

The perfect synthesis of exclusive, field-proven technologies and innovative software solutions redefine what's possible in print.

+ PLUS

- Superior media handling to 400 gsm duplex
- Speeds up to 100 ppm
- Duty Cycle up to 1.2 million prints
- Full Width Array
- PredictPrint Media Manager Software
- Ultra HD with EA toner
- Production Accurate Registration (PAR)

+ PLUS

- Advanced fusing with mixed media productivity settings
- Cooling module
- Auto sheet clearing
- Advanced decurling
- Robust feeding and finishing options
- Unparalleled productivity, color adjustment, and automation



Xerox® Versant® 4100 Press

PRODUCTIVITY/PRINT SPEED

- Average Monthly Print Volume: Up to 250,000
- Duty Cycle: 1.2 million
- 100 ppm (8.5 x 11"/A4), 52–300 gsm
- 80 ppm (8.5 x 11"/A4), 301–400* gsm

IMAGE QUALITY

- 2400 x 2400 dpi VCSEL ROS for sharpness, detailed shadows, and bright highlights
- 1200 x 1200 x 10 RIP rendering without down sampling for Ultra HD performance
- Halftone Screens for smoother, crisper resolution, and improved gradients
 - 150, 175, 200, 210, 300, 600 Clustered Dot
 - 150, 200, 300 Rotated Line Screen
 - FM Stochastic Screen

TECHNOLOGY

- Full Width Array (FWA) automatic press calibration and stock profiling eliminates time-consuming operator-initiated tasks with greater productivity and quality
- FWA provides perfect front-to-back alignment adjustments, optimizes tone coverage for smooth to textured stocks, and delivers consistent toner coverage, safeguarding image integrity across the page.
- Ultra HD Resolution Technology with four times more pixels than competitive presses
- Production Accurate Registration (PAR) for consistent front-to-back registration
- Xerox® PredictPrint Media Manager Software uses cloud-based AI to automatically optimize the press based on what is in the drawer—for faster media management with no need to manually adjust critical quality settings
- Automated Sheet Clearing for less downtime and more productivity
- Closed-Loop Process Controls make quality adjustments in real time
- Compact Belt Fuser for higher speeds, image consistency, runs heavyweight and mixed media
- EA Low Melt Dry Ink toner with small, uniform particles, fine lines, and overall image quality
- Bias Charge Rolls with auto cleaning technology improve press productivity

- Smart Decurler calculates coverage, paper, and humidity for flattest possible output
- Modular feeding and finishing options for configuration versatility
- Xerox® SMart Kit® Replaceable Unit customer replaceable items
- IEC 62368-1: Versant conforms to the most recent safety standards for information technology equipment

PAPER

Format/Sizes

- Maximum size: 13 x 26" (330.2 x 660.4 mm)
- Maximum standard sheet: 13 x 19.21" (330.2 x 488 mm)
- Minimum size: 3.86 x 5.75" (98 x 146 mm)

Flexibility/Weights

- Coated, uncoated, envelopes, tabs, polyester/synthetic, textured, colored, banner, custom media, and mixed-stock printing
- 52–400 gsm uncoated and coated
- 52–256 gsm from Trays 1–3
- 52–400 gsm from Bypass
- 52–400 gsm from Advanced OHCF

Capacity/Handling

- 5,900 sheets standard (80 gsm)
 - Trays 1–3: 550 sheets each, maximum size 13 x 19.21" (330.2 x 488 mm), minimum size 5.5 x 7.17" (139.7 x 182 mm)
 - Bypass: 250 sheets, maximum size 13 x 26" (330.2 x 660.4 mm), minimum size 3.86 x 5.75" (98 x 146 mm)
 - Adv OHCF, 2 trays, 4,000 sheets, maximum size 13 x 19.21" (330.2 x 488 mm), minimum size 3.86 x 5.83" (98 x 148 mm)
- 9,900 sheets maximum (80 gsm)
 - Trays 1–3: 1,650 sheets each
 - Bypass: 250 sheets
 - Optional Dual Adv OHCF, 4 trays, 8,000 sheets
- Registration on standard sheets:
 - Internal Trays, and standard sized stocks greater than 300 gsm, +/- 1.0 mm
 - Adv OHCF, all standard sized stocks 52–300 gsm, +/- 0.5 mm
- Auto-Tray Switching/Reload-While-Run Capability
- Simplex 400* gsm (4/0 impressions)
- Auto-Duplex 400 gsm (4/4 impressions)

PRINT SERVER OPTIONS

- Xerox® EX 4100 Print Server Powered by Fiery®
- Xerox® EX-P 4100 Print Server Powered by Fiery®

ELECTRICAL

- Base Configuration: 208–240 V, 50/60 Hz, 30A circuit (sole use)/single phase, NEMA 14–30
- Additional electrical required for print server and feeding/finishing devices:
 - 115 VAC, 15 A for 60 Hz or 220 VAC, for 50 Hz (Western Hemisphere)
 - 220–240 V, 10 A, 50 Hz (Europe)

DIMENSIONS/WEIGHT OF BASE PRESS

- Height: 44" (1,110 mm)
- Width: 105" (2,670 mm)
- Depth: 32" (807 mm)
- Weight: 1,631 lb (740 kg)

* Heavyweight media from the Xerox® Versant 4100 Tested Substrate List (TSL)

For more information, go to www.xerox.com/versant4100.

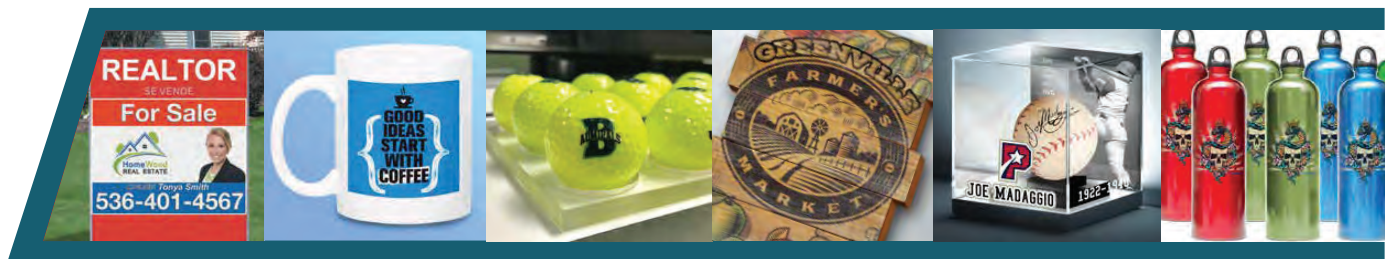
XANTÉ

X-16TM

UV PRINTER



Prints up to 18"x24"!



PRINT ON VIRTUALLY ANY MEDIA!

CMYK + WW

UP TO 2880 DPI RESOLUTION

PRINT ON MEDIA UP TO 7.75 INCHES TALL

SINGLE LED LAMP
(Instant Ink Curing)



US: 251.473.6502
EU: +31 (0) 26.319.3210
xante.com

BEST. EVER.

The X-UV Printer cannot be beat.

Large flatbed printers designed for signage and graphics print at high speeds but are limited by substrate thickness.

Small format printers designed for specialty items print at slower speeds and are limited by substrate length and width.

*The Xanté family of X-UV Printers do **BOTH**.
It's the best of both worlds.*



Signage • Manufacturing • Specialty Items • Industrial • Packaging



CONTACT US TODAY FOR MORE INFORMATION.

251.473.6502



Simply Brilliant Color Workflow

INCLUDED!

Welcome to the iQueue 14 Prepress Software

Xante builds on its innovative workflow software with powerful team-based productivity in iQueue 14. True server-client operation enhances your workflow to optimize the talents and time of everyone involved in production. Take advantage of your entire team

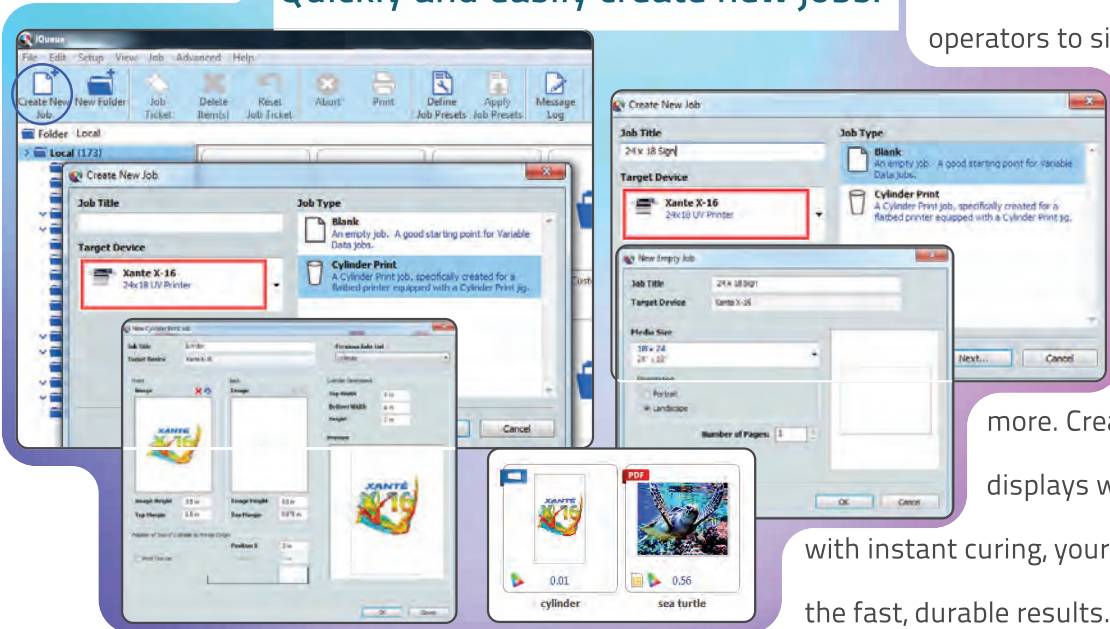
Quickly and easily create new jobs.

of IT specialists, designers, and printer operators to simplify prepress tasks

such as job sharing and job cost estimating, file editing tools, patented Right-On Spot Color Matching and much

more. Create attention-grabbing displays with VividHD-UV ink. And,

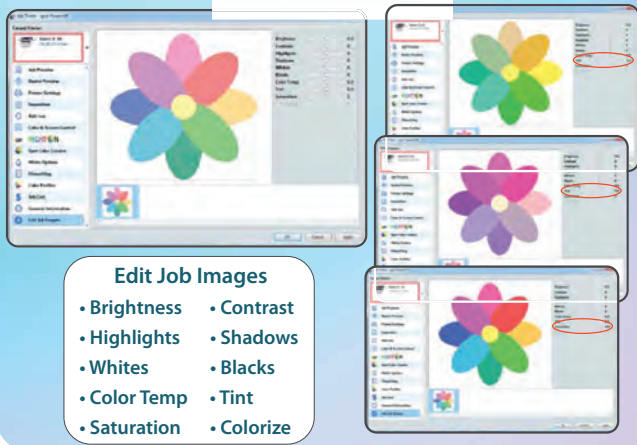
with instant curing, your customers will appreciate the fast, durable results.



iQueue features include:

- Independent CMYK Density Controls
- PANTONE® Color Library
- Right-ON® Spot Color Matching
- QR Code Generator
- Full Imposition and Tiling
- PDF-Out AND SO MUCH MORE!

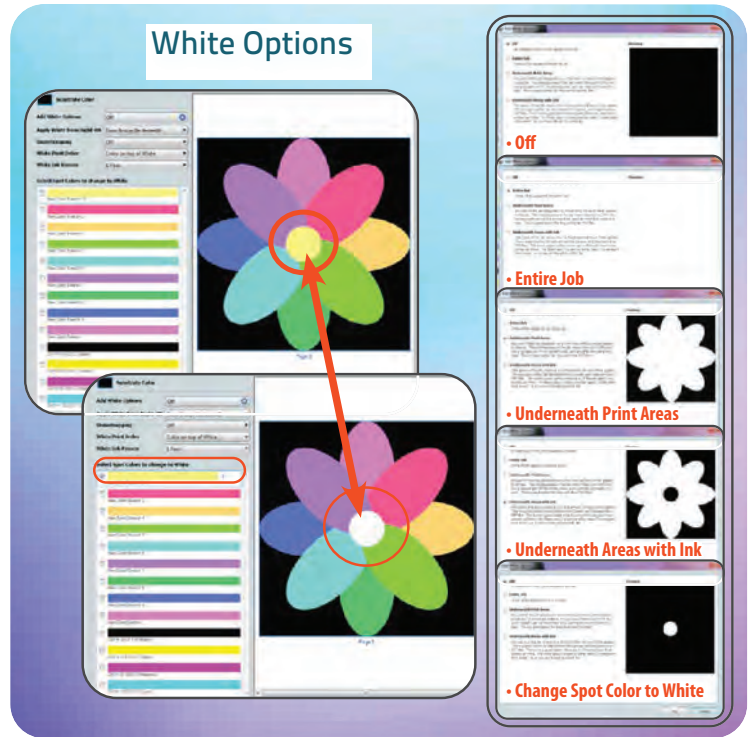
Edit Job Images



Edit Job Images

- Brightness
- Contrast
- Highlights
- Shadows
- Whites
- Blacks
- Color Temp
- Tint
- Saturation
- Colorize

White Options



- Off
- Entire Job
- Underneath Print Areas
- Underneath Areas with Ink
- Change Spot Color to White



SPECIFICATIONS



PRINTING CAPABILITIES

Max. media size:	24" x 18" (60.9cm x 45.7cm)
Min. media size:	.5" x .5"
Max. print height:	7.75" (19.68cm)
Media transport:	24" x 19.7" (60.9cm x 50cm) Vacuum bed
Print colors:	CMYK + WW
Resolution:	720/1080/1440/2160/2880 DPI Resolutions
UV lamp:	Single LED, 385-415 nM, low heat curing lamp

INK AND MEDIA

Ink type:	UV, 500 mL bottles per color The maximum shelf life is 1 (one) year from Date of Manufacture (DoM). Once opened, the shelf life is 2 (two) months or 1 (one) year from DoM, whichever comes first.
Media types:	PVC plastic, styrene, wood, aluminum, metal, acrylics, coroplast, ceramics, fabric, leather, composites, paperboard, foamboard, glass, carpet, tile and more

PRINTER CONNECTIVITY

1-Gigabit Ethernet

PREPRESS SOFTWARE

Xanté iQueue Workflow:	Adobe® PostScript® 3™, Independent CMYK Density Control, Spot Color Matching, Imposition, Digital File Editing, Variable Printing, and much more
------------------------	--

WEIGHTS, DIMENSIONS

Dimensions:	28"L X 55"W X 32"H (71 x 139 x 81cm)
Net/Gross weight:	255lbs (115kg)
Power supply:	110v or 220v 50-60hz

WORKING CONDITION

Operating temperature:	22-26°C (68°F - 78°F)
Relative humidity:	35-75RH

XANTÉ

US: 251.473.6502
EU: +31 (0) 26.319.3210

xante.com



Adobe® PostScript® 3™



**iQueue Simply Brilliant
Workflow (Included)**

Digital Color Workflow with Advanced Color
Matching and File Management Tools

XANTÉ

INTRODUCING!

X-33™

UV PRINTER



Prints up to 24"x36"!



PRINT ON VIRTUALLY ANY MEDIA!

CMYK + WWW

UP TO 2880 DPI RESOLUTION

PRINT ON MEDIA UP TO 6 INCHES TALL

DUAL LED LAMPS
(Instant Ink Curing)



US: 251.473.6502
EU: +31 (0) 26.319.3210
xante.com

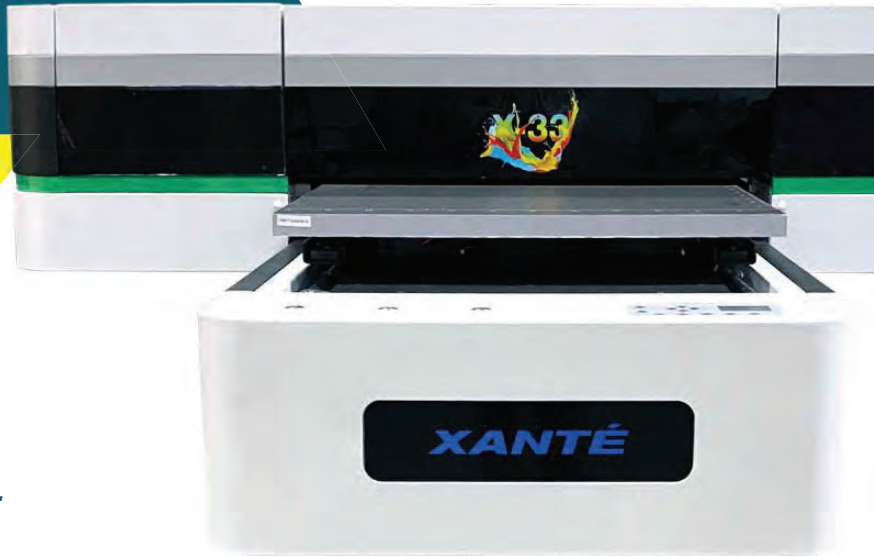
BEST. EVER.

The X-UV Printer cannot be beat.

Large flatbed printers designed for signage and graphics print at high speeds but are limited by substrate thickness.

Small format printers designed for specialty items print at slower speeds and are limited by substrate length and width.

*The Xanté family of X-UV Printers do **BOTH**.
It's the best of both worlds.*



CONTACT US TODAY FOR MORE INFORMATION.

PRINT IN THE SWEET SPOT



POWERED BY

iQueue

Simply Brilliant Color Workflow

INCLUDED!

FIVE WAYS TO PRINT INTENSE, BRILLIANT, PURE WHITE.

Flood, White Active Pixels, White Inactive Pixels, White Spot Color, or No White

BUILD DEPTH WITH LAYERS OF FAST-DRYING, UV-CURED INK.

Create impressive displays that grab attention or communicate important information in braille. This process is fast and renders strong, durable results.



251.473.6502

Signage • Manufacturing • Specialty Items • Industrial • Packaging



PRINT FAST. PRINT TALL.



HIGH QUALITY SIGNAGE AT SPEEDS OVER 100 sq.ft./hour

Resolution - up to 2880 dpi

Media size - 24" x 36" x 6"

Media weight - up to 22 pounds!



BEST-IN-CLASS

XANTÉ.com

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SPECIFICATIONS

PRINTING CAPABILITIES

Bed size:	36" x 24" (91.4cm x 60.9cm)
Imaging area:	36" x 24" (91.4cm x 60.9cm)
Max. media size:	36" x 24" (91.4cm x 60.9cm)
Min. media size:	.5" x .5"
Max. print height:	6" (15.24 cm)
Media transport:	41.3" x 24" (104.9cm x 60.9cm) Vacuum bed
Print colors:	CMYK + WWW
Resolution:	720/1080/1440/2160/2880 DPI Resolutions
UV lamp:	Dual LED, 385-415 nM, low heat curing lamps



INK AND MEDIA

Ink type:	UV, 500 mL bottles per color The maximum shelf life is 1 (one) year from Date of Manufacture (DoM). Once opened, the shelf life is 2 (two) months or 1 (one) year from DoM, whichever comes first.
Media types:	PVC plastic, styrene, wood, aluminum, metal, acrylics, coroplast, ceramics, fabric, leather, composites, paperboard, foamboard, glass, carpet, tile and more

PRINTER CONNECTIVITY

1-Gigabit Ethernet

PREPRESS SOFTWARE

Xanté iQueue Workflow:	Adobe® PostScript® 3™, Independent CMYK Density Control, Spot Color Matching, Imposition, Digital File Editing, Variable Printing, and much more
------------------------	--

WEIGHTS, DIMENSIONS

Dimensions:	58"L x 63"W x 24"H (147 x 160 x 60cm)
Net/Gross weight:	398.2 lbs (181kg)
Power supply:	110v or 220v 50-60hz

WORKING CONDITION

Operating temperature:	22-26°C (68°F - 78°F)
Relative humidity:	35-75RH



iQueue Simply Brilliant Workflow (Included)

Digital Color Workflow with Advanced Color Matching and File Management Tools

XANTÉ

US: 251.473.6502

EU: +31 (0) 26.319.3210

xante.com



Adobe® PostScript® 3™

XEROX® VERSALINK® PRINTER AND MULTIFUNCTION PRINTER

Redefining office productivity.

B400/B405



ConnectKey®
Technology



Xerox® VersaLink® B400 Printer and Xerox® VersaLink® B405 Multifunction Printer

Whether stand-alone or as a part of your extended fleet, the Xerox® VersaLink B400 Printer and VersaLink B405 Multifunction Printer take your team to new levels of productivity becoming true workplace assistants. Work the way you want—from any device—with maximum security and easy connectivity to and from both cloud and network-based locations.

EASY, OPTIMIZED PRODUCTIVITY.

Right out of the box, you'll count on your Xerox® VersaLink® B400 Printer or VersaLink B405 Multifunction Printer to consistently and flawlessly perform the tasks that make your business work more efficiently. From IT-free installation wizards, to step-by-step configuration options, you're ready to go—hassle free.

And count on day in, day out reliability thanks to our trusted paper path technology.

VersaLink devices are loaded with features and time-saving Xerox technologies designed to speed up information sharing and reduce inefficient workflows. Ensure information accuracy with Scan and Fax preview¹, and do more with scanned documents with built-in optical character recognition (OCR)¹.

Print with total peace of mind knowing that VersaLink devices deliver a spectrum of stringent security features, including Secure Print and card authentication to control access.

AN ENTIRELY NEW WAY TO WORK.

With the customizable 5-inch color touchscreen, you can tap, swipe and pinch your way through tasks and functions with mobile-like ease.

Preloaded Xerox® ConnectKey® Apps help optimize office efficiency, and on-screen access to the extensive Xerox App Gallery provides expanded functionality—like the optional Xerox® Easy Translator Service app¹, which quickly translates scanned documents into numerous languages.

Get more done in less time by creating customized 1-Touch Apps¹ to automate multi-step workflows for individuals or groups. Simply tap your new app to quickly perform the job you configured. And with Simple ID, individual users and groups enter a user ID and password once, and then enjoy fast, secure access to task-specific presets, individualized favorite contacts, and commonly used apps on a personalized home screen.

UPWARD MOBILITY FOR EVERY WORK STYLE.

The VersaLink B400 Printer and VersaLink B405 Multifunction Printer give you the freedom to work where and how you want—with direct connectivity to Google Drive™, Microsoft® OneDrive® and DropBox™, and access to additional options through the Xerox App Gallery.

The ability to connect and print from multiple devices is key for today's worker, and VersaLink devices meet the challenge with Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service Plug-in for Android™, Near Field Communication (NFC) Tap-to-Pair and Mopria® plus optional Wi-Fi and Wi-Fi Direct.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

¹ VersaLink B405 only

To learn more about VersaLink device features, go to www.xerox.com/VersalinkEG

XEROX® CONNECTKEY® TECHNOLOGY—THE NEXUS OF YOUR COMPLETE PRODUCTIVITY ECOSYSTEM

From Xerox—the company that created the modern workplace—we present the next revolution in workplace productivity. With a consistent user experience across a wide range of devices, mobile and cloud connectivity and a growing library of apps to expand functionality, you'll work faster, better and smarter.

Intuitive User Experience

An entirely new—and yet entirely familiar way to interact that includes a tablet-like experience with gesture-based touchscreen controls and easy customization.

Mobile and Cloud Ready

Instant connectivity to cloud and mobile devices right from the user interface, with access to pre-loaded, cloud-hosted services that let you work where, when and how you want.

Benchmark Security

Full multi-level protection for both documents and data, ready to guard against and eliminate emerging threats and meet or exceed regulatory compliance.

Enables Next Generation Services

Work more efficiently and manage resources more effectively. Easy integration of Xerox® Managed Print Services enables remote monitoring of service delivery and consumables.

Gateway to New Possibilities

Instantly extend your capabilities with access to the Xerox App Gallery, featuring real-world apps designed to optimize digital workflows. Commission our network of partners to design innovative, business-specific solutions.

Find out more about how you'll work smarter at www.connectkey.com.



CHOOSE THE CONFIGURATION THAT MEETS YOUR NEEDS:

- 1 A 60-sheet Reversing Automatic Document Feeder (RADF)** scans two-sided originals for copy, scan and fax jobs.
- 2 Card Reader Bay with embedded USB port.²**
- 3 An easily accessible USB port²** allows users to quickly print from or scan to³ any standard USB memory device.
- 4 250-sheet output tray** with tray-full sensor.
- 5 150-sheet Bypass Tray** handles media sizes from 3 x 5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm.

- 6 With the 550-sheet paper tray,** standard paper capacity totals 700 sheets (including Bypass Tray).
- 7 Up to three optional 550-sheet paper trays** increase total paper capacity to 2,350 sheets.
- 8 Optional stand** provides storage for toner cartridges, paper and other supplies.

² USB ports can be disabled
³ VersaLink B405 only.



Xerox® VersaLink® B400 Printer
Print.



Xerox® VersaLink® B405 Multifunction Printer
Print. Copy. Scan. Fax. Email.

INTRODUCING TOUCHSCREEN SUPERIORITY.

Meet our tiltable, 5-inch capacitive color touchscreen—the user interface that sets a higher standard for customization, personalization and versatility.

By presenting a familiar “mobile” experience—with support for gestural input and task-focused apps that share a common look and feel—fewer steps are needed to complete even the most complex jobs.

A highly intuitive layout guides you through every task from start to finish, with a natural hierarchy placing critical functions near the top of the screen and commonly used options front and center. Don't like where a function or app is located? Customize the layout to make it yours.

This unmatched balance of hardware technology and software capability helps everyone who interacts with the VersaLink B400 Printer or VersaLink B405 Multifunction Printer get more work done, faster.



Xerox® VersaLink® B400/B405



The VersaLink B400 Printer and B405 Multifunction Printer are built on Xerox® ConnectKey® Technology. For more information, visit www.connectkey.com.

DEVICE SPECIFICATIONS	VersaLink B400N	VersaLink B400DN	VersaLink B405DN
Speed	Up to 47 ppm letter/Up to 45 ppm A4		
Duty Cycle ¹	Up to 110,000 pages/month ¹		
Processor/Memory	1.05 GHz Dual Core/2 GB		
Connectivity	Ethernet 10/100/1000 Base-T, High-speed USB 3.0, Wi-Fi 802.11n and Wi-Fi Direct with optional Wi-Fi Kit (concurrent wired and wireless connections supported), NFC Tap-to-Pair		
Controller Features	Unified Address Book (B405), Configuration Cloning, Scan Preview (B405), Xerox Extensible Interface Platform®, Xerox App Gallery, Xerox® Standard Accounting, Online Support (accessed from the user interface and print driver)		
Paper Handling			Reversing Automatic Document Feeder (RADF): 60 sheets; Custom sizes: 5.5 x 5.5 in. (140 x 140 mm) to 8.5 x 14 in. (216 x 356 mm)
Paper Input	Standard	NA	
		Bypass Tray: Up to 150 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm	
		Tray 1: Up to 550 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in./148 x 210 mm to 216 x 356 mm	
Optional		3 Additional Trays: Up to 550 sheets each; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in./148 x 210 mm to 216 x 356 mm	
Total Capacity (std./max.)	700 sheets/2,350 sheets		
Paper Output	250 sheets		
Automatic Two-sided Output	N/A	Standard	
Print and Copy			Print: Up to 1200 x 1200 dpi (enhanced)
Resolution	Print: Up to 1200 x 1200 dpi (enhanced)		Copy: Up to 600 x 600 dpi
First-page-out Time (as fast as)	Print: As fast as 8 seconds		Print: As fast as 8 seconds
			Copy: As fast as 6 seconds
Page Description Languages	PCL®5e/PCL 6/PDF/XPS/TIFF/JPEG/HP-GL/Adobe® PostScript® 3™		

INTUITIVE USER EXPERIENCE

Customize and Personalize	Walkup customization, Personalize Home Screen by User, Multiple Home Screens with Simple ID, Customize by Site, Function or Workflow with Xerox App Gallery and Xerox® App Studio		
Print Drivers	Job Identification, Bi-directional Status, Job Monitoring, Xerox® Global Print Driver® and Mobile Express Driver®		
Xerox® Embedded Web Server	PC or mobile—Status Information, Responsive Design, Settings, Device Management, Cloning		
Preview	NA		Preview of Scan/Fax with Zoom, Rotate, Add Page
Print Features	Print from USB, Secure Print, Sample Set, Personal Print, Saved Job, Xerox® Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printing (as default), Skip Blank Pages, Draft Mode		
Scan and Fax ²	NA		Scan to USB/Email/Network (FTP/SMB), Scan File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan to Home, Searchable PDF, Single/Multi-Page PDF/XPS/TIFF/Password Protected PDF, Fax Features: Walk-up Fax includes LAN Fax, Direct Fax, Fax Forward to Email, Unified Address Book, Optical Character Recognition (OCR)

MOBILE AND CLOUD READY

Mobile Printing	Apple® AirPrint® ⁵ , Google Cloud Print™ Ready, Xerox® Print Service and Mopria® Print Service Plug-ins for Android™, @PrintByXerox		
Mobility Options	Xerox® Mobile Print and Mobile Print Cloud ⁴ , Connect via NFC/Wi-Fi Direct Printing ⁴ , Xerox® Mobile Link App (B405) ³ . Visit www.xerox.com/officemobileapps for available apps.		
Cloud Connectors ³	Print from/Scan to Google Drive™, Microsoft® OneDrive®, Dropbox™, Microsoft Office 365®, Box®, Xerox® DocuShare® Platform ⁴ and more		

BENCHMARK SECURITY

Network Security	IPsec, HTTPS, encrypted email, Network Authentication, SNMPv3, SSL/TLS, Security Certificates, Pre-installed Self-signed Certificates, Cisco® Identity Services Engine (ISE) integration		
Device Access	Firmware Verification, User access and internal firewall, Port/IP/Domain Filtering, Audit Log, Access Controls, User Permissions, Smart Card Enabled (CAC/PIV.NET), Xerox® Integrated Card Reader Bay		
Data Protection	Setup/Security Wizards, Job Level Encryption via HTTPS/IPPS submission, Encrypted hard disk (AES 256-bit, FIPS 140-2), Common Criteria Certification (ISO 15408) (undergoing evaluation), Encrypted Apps with Embedded Certificate Support		
Document Security	Secure Print, Secure Fax (B405), Secure Email (B405), Password Protected PDF (B405)		

ENABLES NEXT GENERATION SERVICES

Print Management	Xerox® Print Management and Mobility Suite ⁴ , Configuration Cloning, Xerox® Standard Accounting, Equitrac ⁴ , Y Soft ⁴ and more		
Managing Print	Xerox® Device Manager, Xerox® Support Assistance, Auto Meter Read, Managed Print Services tools		
Sustainability	Cisco EnergyWise®, Earth Smart Printing, Print User ID on margins		

GATEWAY TO NEW POSSIBILITIES

Cloud Services	Xerox® Easy Translator (B405) ⁴ , Xerox® Healthcare MFP (B405 – U.S. only) ⁴ , CapturePoint™ (B405) ⁴ , many additional services available		
Xerox App Gallery	Many apps and cloud services available. Visit www.xerox.com/appgallery for a growing selection of Xerox® apps available for adding functions to the Printer/MFP.		

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² Requires analog phone line; ³ Free optional download from Xerox App Gallery to the Printer—www.xerox.com/xeroxappgallery; ⁴ Purchased option; ⁵ Visit www.apple.com for AirPrint Certification list; ⁶ Scan to available for B405.

Certifications

To view the latest list of certifications, go to www.xerox.com/OfficeCertifications

Supplies

Standard Capacity Toner Cartridge: 5,900 pages ⁷	106R03580
High Capacity Toner Cartridge: 13,900 pages ⁷	106R03582
Extra High Capacity Toner Cartridge: 24,600 pages ⁷	106R03584
Drum Cartridge: 65,000 pages ⁸	101R00554

Options

550-sheet Feeder (B400)	497K13620
550-sheet Feeder (B405)	497K13630
Productivity Kit with 16 GB Solid State Drive Stand	097504913
Wireless Network Adapter (Wi-Fi Kit)	497K13660
External Card Reader/RFID Kit (B400)	497K16750
Internal Card Reader/RFID Kit (B405)	497K18380
	497K18120

⁷ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

⁸ Approximate pages. Declared yield will vary depending on job run length, media size/orientation and machine speed. For more information, visit <http://www.office.xerox.com/latest/SUPGL-01.PDF>.

Configurations vary by geography.

For more detailed specifications, go to www.xerox.com/VersalinkB400Specs or www.xerox.com/VersalinkB405Specs.

For more information, visit us at www.xerox.com.

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XEROX® VERSALINK® PRINTER AND MULTIFUNCTION PRINTER

Configurable, connected and highly capable.

B600/B605



ConnectKey®
Technology



Xerox® VersaLink® B600 Printer and Xerox® VersaLink® B605 Multifunction Printer

For a black-and-white printer or multifunction printer, the VersaLink B600/B605 is anything but basic. In fact, VersaLink sets a new standard for what you can expect in workgroup productivity from Xerox. Home or away, this highly configurable, cloud-connected workplace assistant delivers completely new capabilities that go far beyond the competition—at a competitive price.

EASY, SMART AND SECURE.

Right out of the box, you'll count on your VersaLink B600 or B605 to consistently and flawlessly perform the tasks that make your business work more efficiently. From IT-free installation wizards, to step-by-step configuration options, you're ready to go—hassle free.

Completely re-engineered for superior reliability, the VersaLink B600 and B605 feature a new hardware design with fewer moving parts, strengthened paper-path components, and a more advanced Hi-Q LED print head.

VersaLink devices are loaded with features and time-saving Xerox technologies designed to speed up information sharing and reduce inefficient workflows. Ensure information accuracy with Scan and Fax preview¹, and do more with scanned documents with built-in optical character recognition (OCR)².

When it comes to safeguarding critical information, VersaLink devices deliver a spectrum of stringent security features, including Secure Print and card authentication to control access.

CUSTOMIZABLE, APP-BASED FUNCTIONALITY.

With the customizable, capacitive 7-inch color touchscreen (5-inch on the B600), you can tap, swipe and pinch your way through tasks and functions with mobile-like ease.

Preloaded Xerox® ConnectKey® Apps help optimize office efficiency, and on-screen access to the extensive Xerox App Gallery provides expanded functionality—like the

optional Xerox® Easy Translator Service app², which quickly translates scanned documents into numerous languages.

Get more done in less time by creating customized 1-Touch Apps² to automate multi-step workflows for individuals or groups. Simply tap your new app to quickly perform the job you configured. And with Simple ID, individual users and groups enter a user ID and password once, and then enjoy fast, secure access to task-specific presets, individualized favorite contacts, and commonly used apps on a personalized home screen.

CLOUD AND MOBILE CONNECTIVITY.

The VersaLink B600 Printer and VersaLink B605 Multifunction Printer gives you the freedom to work where and how you want—with out-of-the-box connectivity to Google Drive™, Microsoft® OneDrive® and DropBox™, and access to additional options through the Xerox App Gallery.

The ability to connect and print from multiple devices is key for today's worker, and VersaLink devices meet the challenge with Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service Plug-in for Android™, Near Field Communication (NFC) Tap-to-Pair and Mopria®, plus optional Wi-Fi and Wi-Fi Direct.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

¹ Scan Preview available for all VersaLink B605 configurations; Fax Preview available for VersaLink multifunction printers with faxing capabilities.

² Available for VersaLink B605 only.

To learn more about VersaLink device features, go to www.xerox.com/VersaLinkEG

XEROX® CONNECTKEY® TECHNOLOGY—THE NEXUS OF YOUR COMPLETE PRODUCTIVITY ECOSYSTEM

From Xerox—the company that created the modern workplace—we present the next revolution in workplace productivity. With a consistent user experience across a wide range of devices, mobile and cloud connectivity and a growing library of apps to expand functionality, you'll work faster, better and smarter.

Intuitive User Experience

An entirely new—and yet entirely familiar way to interact that includes a tablet-like experience with gesture-based touchscreen controls and easy customization.

Mobile and Cloud Ready

Instant connectivity to cloud and mobile devices right from the user interface, with access to pre-loaded, cloud-hosted services that let you work where, when and how you want.

Benchmark Security

Full multi-level protection for both documents and data, ready to guard against and eliminate emerging threats and meet or exceed regulatory compliance.

Enables Next Generation Services

Work more efficiently and manage resources more effectively. Easy integration of Xerox® Managed Print Services enables remote monitoring of service delivery and consumables.

Gateway to New Possibilities

Instantly extend your capabilities with access to the Xerox App Gallery, featuring real-world apps designed to optimize digital workflows. Commission our network of partners to design innovative, business-specific solutions.

Find out more about how you'll work smarter at www.connectkey.com.



Xerox® VersaLink® B600 Printer
Print.



Xerox® VersaLink® B605 Multifunction Printer
Print. Copy. Scan. Fax. Email.



- 1 500-sheet output tray** on VersaLink B600 and **400-sheet output tray** on VersaLink B605, both with full tray sensors.
- 2 The internal card reader** is located next to the touch screen on the VersaLink B605 and the **Card Reader Bay / internal card reader compartment** is located behind the touch screen on VersaLink B600 (External Card Reader/RFID Kit is required when Finisher/Mailbox is included).
- 3 A front-side USB port²** allows users to quickly print from or scan to³ any standard USB memory device.
- 4 150-sheet Bypass Tray** handles media sizes from 3 x 5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm.

- 5 Tray 1** handles up to 550 sheets with custom sizes of 2.5 x 8.5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm.
- 6 The 100-sheet Single-pass Duplex Automatic Document Feeder (DADF)** scans two-sided originals for copy, scan and fax jobs.
- 7 The optional cabinet** (includes Caster Base) provides storage for toner cartridges and other supplies.
- 8 The High Capacity Feeder** (includes Caster Base) adds up to 2,000 sheets with standard sizes of 8.5 x 11 in./A4.

- 9 Add up to 4 additional 550-sheet paper trays** that handle sizes from 2.5 x 8.5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm (maximum of 2 additional trays with optional cabinet, maximum of 1 additional tray with High Capacity Feeder).
- 10 The optional finisher** collates and staples sets of up to 50 sheets and includes a 500-sheet output tray.
- 11 The optional mailbox** includes 4 bins and each tray can handle up to 100 sheets.

³ USB ports can be disabled

⁴ VersaLink B605 only

INTRODUCING TOUCHSCREEN SUPERIORITY.

Meet the industry's most advanced color touchscreen interface. Whether 7-inch (B605) or 5-inch (B600), it's a user experience that sets a higher standard for customization, personalization and versatility.

By presenting a familiar "mobile" experience—with support for gestural input and task-focused apps that share a common look and feel—fewer steps are needed to complete even the most complex jobs.

A highly intuitive layout guides you through every task from start to finish, with a natural hierarchy placing critical functions near the top of the screen and commonly used options front and center. Don't like where a function or app is located? Customize the layout to make it yours.

This unmatched balance of hardware technology and software capability helps everyone who interacts with the VersaLink B600 Printer and VersaLink B605 Multifunction Printer get more work done, faster.



Xerox® VersaLink® B600/B605

ConnectKey®

Technology

The VersaLink B600 Printer and B605 Multifunction Printer are built on Xerox® ConnectKey® Technology. For more information, visit www.connectkey.com.

DEVICE SPECIFICATIONS		VersaLink B600 Printer DN, DT, DX, DXF, DXP	VersaLink B605 Multifunction Printer S, X, SF, SP, XF, XP, XTF, XTP
Speed		Up to 58 ppm letter/Up to 55 ppm A4	
Duty Cycle ¹		Up to 250,000 pages/month ¹	
Processor/Memory/Hard Drive		1.05 GHz ARM Dual Core/2 GB/Optional 250 GB HDD	1.05 GHz ARM Dual Core/2 GB/250 GB HDD
Connectivity		Ethernet 10/100/1000 Base-T, High-speed USB 3.0, Wi-Fi 802.11n and Wi-Fi Direct with optional Wi-Fi Kit (concurrent wired and wireless connections supported), NFC Tap-to-Pair	
Controller Features		Unified Address Book (B605), Configuration Cloning, Scan Preview (B605), Xerox Extensible Interface Platform®, Xerox® App Gallery, Xerox® Standard Accounting, Online Support (accessed from the user interface and print driver)	
Paper Handling	Standard	NA	Single-Pass Duplex Automatic Document Feeder (DADF): 100 sheets; Custom sizes: 5.5 x 5.5 in. to 8.5 x 14 in./140 x 140 mm to 216 x 356 mm
	Optional	Bypass Tray: Up to 150 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm Tray 1: Up to 550 sheets; Custom sizes: 3 x 7.5 in. to 8.5 x 14 in./76 x 190 mm to 216 x 356 mm	
Paper Output	Standard	Up to 4 Additional Trays (1 Additional Tray standard on B600/DT): Up to 550 sheets each; Custom sizes: 3 x 7.5 in. to 8.5 x 14 in./76 x 190 mm to 216 x 356 mm	
	Optional	High Capacity Feeder (Standard on DX, DXF and DXP): Up to 2,000 sheets; Standard sizes: 8.5 x 11 in./A4	High Capacity Feeder (Standard on XTF and XTP): Up to 2,000 sheets; Standard sizes: 8.5 x 11 in./A4
Automatic Two-sided Output	Standard	500 sheets	400 sheets without finishing options; 500 sheets with finishing options
	Optional	Finisher (Standard on DXF, not available on DXP): 500-sheet tray, 50-sheet stapling Mailbox (Standard on DXP, not available on DXF): Four 100-sheet bins	Finisher (Standard on SF, XF, XTF; not available on S, X, SP, XP, XTP): 500-sheet tray, 50-sheet stapling Mailbox (Standard on SP, XP, XTP, not available on S, X, SF, XF, XTF): Four 100-sheet bins
Copy and Print Resolution		Print: Up to 1200 x 1200 dpi	Print: Up to 1200 x 1200 dpi; Copy: Up to 600 x 600 dpi
First-page-out Time		Print: As fast as 6.3 seconds	Print: As fast as 7.5 seconds; Copy: As fast as 5.8 seconds from the Platen
Page Description Languages		PCL® 5e/PCL 6/PDF/XPS/TIFF/JPEG/HP-GL/Adobe® PostScript® 3™	

INTUITIVE USER EXPERIENCE

Customize and Personalize	Walkup customization, Personalize Home Screen by User, Multiple Home Screens with Simple ID, Customize by Site, Function or Workflow with Xerox App Gallery and Xerox® App Studio
Print Drivers	Job Identification, Bi-directional Status, Job Monitoring, Xerox® Global Print Driver® and Mobile Express Driver®
Xerox® Embedded Web Server	PC or mobile—Status Information, Responsive Design, Settings, Device Management, Cloning
Preview	NA
Print Features	Preview of Scan/Fax with Zoom, Rotate, Add Page
Scan	Print from USB, Secure Print, Sample Set, Personal Print, Saved Job, Xerox® Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printing (as default), Skip Blank Pages, Draft Mode
Fax ²	NA
	Optical Character Recognition (OCR), Scan to USB/Email/Network (FTP/SMB), Scan File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan to Home, Searchable PDF, Single/Multi-Page PDF/XPS/TIFF/Password Protected PDF
	Fax Features (B605/X, XF, XP, XTF, XTP only): Walk-up Fax (includes LAN Fax, Direct Fax, Fax Forward to Email)

MOBILE AND CLOUD READY

Mobile Printing	Apple® AirPrint® ⁵ , Google Cloud Print™ Ready, Xerox® Print Service and Mopria® Print Service Plug-ins for Android™, @PrintByXerox
Mobility Options	Xerox® Mobile Print and Mobile Print Cloud ⁴ , Connect via NFC/Wi-Fi Direct Printing ⁴ , Xerox® Mobile Link App (B605) ³ . Visit www.xerox.com/officemobileapps for available apps.
Cloud Connectors ³	Print from/Scan to ⁶ Google Drive™, Microsoft® OneDrive®, Dropbox™, Microsoft Office 365®, Box®, Xerox® DocuShare® Platform ⁴ and more

BENCHMARK SECURITY

Network Security	IPsec, HTTPS, encrypted email, Network Authentication, SNMPv3, SSL/TLS, Security Certificates, Pre-installed Self-signed Certificates, Cisco® Identity Services Engine (ISE) integration
Device Access	Firmware Verification, User access and internal firewall, Port/IP/Domain Filtering, Audit Log, Access Controls, User Permissions, Smart Card Enabled (CAC/PIV.NET), Xerox® Integrated Card Reader Bay
Data Protection	Setup/Security Wizards, Job Level Encryption via HTTPS/IPPS submission, Encrypted hard disk (AES 256-bit, FIPS 140-2) and image overwrite, Common Criteria Certification (ISO 15408) (undergoing evaluation), Encrypted Apps with Embedded Certificate Support
Document Security	Secure Print, Secure Fax (B605), Secure Email (B605), Password Protected PDF (B605)

ENABLES NEXT GENERATION SERVICES

Print Management	Xerox® Print Management and Mobility Suite ⁴ , Configuration Cloning, Xerox® Standard Accounting, Equitrac ⁴ , Y Soft ⁴ and more
Managing Print	Xerox® Device Manager, Xerox® Support Assistance, Auto Meter Read, Managed Print Services tools
Sustainability	Cisco EnergyWise®, Earth Smart Printing, Print User ID on margins

GATEWAY TO NEW POSSIBILITIES

Cloud Services	Xerox® Easy Translator (B605) ⁴ , Xerox® Healthcare MFP (B605 – U.S. only) ⁴ , CapturePoint™ (B605) ⁴ , many additional services available
Xerox App Gallery	Many apps and cloud services available. Visit www.xerox.com/appgallery for a growing selection of Xerox® apps available for adding functions.

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² Requires analog phone line; ³ Free optional download from Xerox App Gallery to the Printer—www.xerox.com/xeroxappgallery; ⁴ Purchased option; ⁵ Visit www.apple.com for AirPrint Certification list; ⁶ Scan to available for B605.

Certifications

To view the latest list of certifications, go to www.xerox.com/OfficeCertifications.

Supplies

Standard Capacity Toner Cartridge: Black: 10,300 pages ⁷	106R03940
High Capacity Toner Cartridge: Black: 25,900 pages ⁷	106R03942
Extra High Capacity Toner Cartridge: Black: 46,700 pages ⁷	106R03944
Drum Cartridge: 60,000 pages ⁸	101R00582

Options

550-sheet Feeder	097504949
2,000-sheet High Capacity Feeder (includes Stand/Caster Base)	097504948
Cabinet (includes Stand/Caster Base) Stand/Caster Base	097504955 097504954
Finisher (500 sheets, 50-sheet stapler)	097504952
4-Bin Mailbox (100 sheets per bin)	097504953
Wireless Network Adapter (Wi-Fi Kit)	497K16750
Productivity Kit with 250 GB HDD	497K18360
RFID Card Reader Kit	497K18380

⁷ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

⁸ Approximate pages. Declared yield will vary depending on job run length and media size/orientation and machine speed. For more information, visit <http://www.office.xerox.com/latest/SUPGL-01.PDF>.

Configurations vary by geography.

For more detailed specifications, go to www.xerox.com/VersalinkB600Specs or www.xerox.com/VersalinkB605Specs. For more information, visit us at www.xerox.com/office.

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XEROX[®] VERSALINK[®] MULTIFUNCTION PRINTER

Reliable. Budget friendly. Business ready.

B7025/B7030/B7035



ConnectKey[®]
Technology



Xerox® VersaLink® B7025/B7030/B7035 Multifunction Printer

When it comes to seamless integration into your work environment and helping you get important tasks done faster, there's no smarter option than the affordable, reliable and supremely business-ready VersaLink B7025/B7030/B7035 Multifunction Printer—featuring Xerox® ConnectKey® Technology.

HIGHER PERFORMANCE. OPTIMIZED EFFICIENCY.

Right out of the box, you'll count on your Xerox® VersaLink B7000 Series Multifunction Printer to consistently and flawlessly perform the tasks that make your business work more efficiently. From IT-free installation wizards, to step-by-step configuration options, you're ready to go—hassle free.

And with an entirely re-engineered paper path and new LED print head technology, we've taken day-in, day-out reliability to an impressive level of excellence.

VersaLink devices are loaded with features and time-saving Xerox® technologies designed to speed up information sharing and reduce inefficient workflows. Ensure information accuracy with Scan and Fax preview, and do more with scanned documents with built-in optical character recognition (OCR).

When it comes to safeguarding critical documents and data, VersaLink devices deliver benchmark security that protects all points of vulnerability, including protection from unauthorized device access, secure network communication, 256-bit hard disk encryption with secure overwrite and the ability to add security to individual documents.

EASY TO USE. EASY TO CUSTOMIZE.

With the VersaLink B7000 Series Multifunction Printer's oversize, customizable 7-inch color touchscreen, you can tap, swipe and pinch your way through tasks and functions with mobile-like ease.

Preloaded Xerox® ConnectKey® Apps help optimize office efficiency, and on-screen access to the extensive Xerox App Gallery provides expanded functionality—like the Xerox® Easy Translator Service app, which quickly translates scanned documents into numerous languages.

Speed through tasks by saving common settings as presets for simple, single-touch job setup. With Simple ID, individual users and groups enter a user ID and password once, and then enjoy fast, secure, easy access to task-specific presets and commonly used apps on a personalized home screen.

READY FOR THE WAY YOU WORK.

The VersaLink B7000 Series Multifunction Printer gives you the freedom to work where and how you want—with out-of-the-box direct connectivity to Google Drive™, Microsoft® OneDrive® and DropBox™, and access to additional options through the Xerox App Gallery.

The ability to connect and print from multiple devices is key for today's worker, and VersaLink devices meet the challenge with optional Wi-Fi® and Wi-Fi Direct®, plus Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service Plug-in for Android™, Near Field Communication (NFC) Tap-to-Pair and Mopria®.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

XEROX® CONNECTKEY® TECHNOLOGY—THE NEXUS OF YOUR COMPLETE PRODUCTIVITY ECOSYSTEM

From Xerox—the company that created the modern workplace—we present the next revolution in workplace productivity. With a consistent user experience across a wide range of devices, mobile and cloud connectivity and a growing library of apps to expand functionality, you'll work faster, better and smarter.

Intuitive User Experience

An entirely new—and yet entirely familiar way to interact that includes a tablet-like experience, with gesture-based touchscreen controls and easy customization.

Mobile and Cloud Ready

Instant connectivity to cloud and mobile devices right from the user interface, with access to pre-loaded, cloud-hosted services that let you work where, when and how you want.

Benchmark Security

Full multi-level protection for both documents and data, ready to guard against and eliminate emerging threats and meet or exceed regulatory compliance.

Enables Next Generation Services

Work more efficiently and manage resources more effectively. Easy integration of Xerox® Managed Print Services enables remote monitoring of service delivery and consumables.

Gateway to New Possibilities

Instantly extend your capabilities with access to the Xerox App Gallery, featuring real-world apps designed to optimize digital workflows. Commission our network of partners to design innovative, business-specific solutions.

Find out more about how you'll work smarter at www.connectkey.com.

FINISHING APPLICATIONS



- 1 A 110-sheet Duplex Automatic Document Feeder (DADF)** scans two-sided black-and-white or color originals for copy, scan and fax jobs.
- 2 Optional work surface** (included with Convenience Stapler) gives you plenty of room to sort documents.
- 3 Card Reader Bay** with embedded USB port.¹
- 4 An easily accessible USB port¹** allows users to quickly print from or scan to any standard USB memory device.
- 5 The 100-sheet Bypass Tray** handles media sizes from 3.5 x 3.87 in. to 11.69 x 17 in./88.9 x 98.4 mm to 297 x 431.8 mm.
- 6 The standard 520-sheet Tray 1** handles media sizes from 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm.

¹ USB ports can be disabled.



MULTIPLE PAPER TRAY OPTIONS TO FIT EVERY NEED:

- 7 Add the Single Tray Module** to the Desktop model to increase the total paper capacity to 1,140 sheets (includes Bypass Tray). Or choose the optional Three Tray Module (not shown) to increase the total paper capacity to 2,180 sheets (includes Bypass Tray).
- 8 Choose the optional Single Tray with Stand Module** to increase the total paper capacity to 1,140 sheets (includes Bypass Tray) and provides storage for toner cartridges and other supplies.
- 9 Choose the optional High-Capacity Tandem Tray Module** allows for a total paper capacity of up to 3,140 sheets (includes Bypass Tray).
- 10 The optional High-Capacity Feeder** holds 2,000 sheets of letter/A4 paper, increasing the maximum paper capacity to 5,140 sheets.

ADD INCREASED VERSATILITY WITH FINISHING OPTIONS:

- 11 The Dual Catch Trays** (optional with Desktop model) stack up to 250 sheets each, lower tray offsets.
- 12 The optional Office Finisher LX** gives you advanced finishing functions at a great value and offers optional booklet making.
- 13 The optional Integrated Office Finisher** provides 500-sheet stacking and 50-sheet, single-position stapling.



INTRODUCING TOUCHSCREEN SUPERIORITY

Meet our all-new, 7-inch color touchscreen—the user interface that sets a higher standard for customization, personalization and versatility.

By presenting a familiar “mobile” experience—with support for gestural input and task-focused apps that share a common look and feel—fewer steps are needed to complete even the most complex jobs.

A highly intuitive layout guides you through every task from start to finish, with a natural hierarchy placing critical functions near the top of the screen and commonly used options front and center. Don't like where a function or app is located? Customize the layout to make it yours.

This unmatched balance of hardware technology and software capability helps everyone who interacts with the VersaLink® B7000 Series Multifunction Printer get more work done, faster.

Xerox® VersaLink® B7025/B7030/B7035



The VersaLink B7025/B7030/B7035 Multifunction Printer is built on Xerox® ConnectKey® Technology.

For more information, visit www.connectkey.com.

DEVICE SPECIFICATIONS	VersaLink B7025	VersaLink B7030	VersaLink B7035
Speed	Up to 25 ppm	Up to 30 ppm	Up to 35 ppm
Monthly Duty Cycle ¹	Up to 107,000 pages	Up to 129,000 pages	Up to 153,000 pages
Hard Drive/Processor/Memory	320 GB HDD ² /1.05 GHz Dual-core/2 GB memory		
Connectivity	Ethernet 10/100/1000 Base-T, High-speed USB 3.0, Wi-Fi® and Wi-Fi Direct® with optional Wi-Fi Kit		
Controller Features	Unified Address Book, Configuration Cloning, Scan Preview, Xerox Extensible Interface Platform®, Xerox App Gallery, Xerox® Standard Accounting, Role Based Permissions, Convenience Authentication Enabled, Online Support		
Copy and Print	Resolution Copy: Up to 600 x 600 dpi; Print: Up to 1200 x 1200 dpi		
First-copy-out Time (as fast as)	As fast as 6.8 seconds	As fast as 5.4 seconds	As fast as 5.4 seconds
First-print-out Time	As fast as 10.4 seconds	As fast as 9.1 seconds	As fast as 9.1 seconds
Page Description Languages	PCL® 5e/PCL 6/PDF/XPS/TIFF/JPEG/HP-GL/optional Adobe® PostScript® 3™		
Paper Input	Standard Duplex Automatic Document Feeder (DADF): 110 sheets; Standard sizes: 5.5 x 8.5 in. to 11 x 17 in./A5 to A3; Custom sizes (duplex): 4.92 x 4.33 in. to 11.69 x 17 in./125 x 110 mm to 297 x 431.8 mm; Custom sizes (simplex): 4.92 x 3.35 in. to 11.69 x 17 in./125 x 85 mm to 297 x 431.8 mm Bypass Tray: 100 sheets; Custom sizes: 3.5 x 3.87 in. to 11.69 x 17 in./88.9 x 98.4 mm to 297 x 431.8 mm Tray 1: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm Choose One Single Tray Module: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm Single Tray with Stand: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm Three Tray Module (1,560 sheets): 520 sheets each; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm High-Capacity Tandem Tray (2,520 sheets): Tray 2: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm; Tray 3: 870 sheets; Standard sizes: 8.5 x 11 in. and 7.25 x 10.5 in./A4 or B5; Tray 4: 1,130 sheets; Standard sizes: 8.5 x 11 in. and 7.25 x 10.5 in./A4 or B5 Optional Envelope Tray: Up to 60 envelopes; #10 commercial, Monarch, DL, C5; Custom sizes: 3.9 x 5.8 in. to 6.4 x 9.5 in./98 x 148 mm to 162 x 241 mm High-Capacity Feeder (HCF): 2,000 sheets; Standard sizes: 8.5 x 11 in. and 7.25 x 10.5 in./A4 or B5		
Paper Output/Finishing	Standard Dual Catch Tray²: 250 sheets each; Lower tray offsets Optional Integrated Office Finisher: 500-sheet stacker, 50 sheets stapled, single-position stapling Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 3-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch) Convenience Stapler with Work Surface: Staples 50 sheets		

INTUITIVE USER EXPERIENCE

Customize and Personalize	Walkup customization, Personalize Home Screen by User, Multiple Home Screens with Simple ID, Customize by Site, Function or Workflow with Xerox App Gallery and Xerox® App Studio
Print Drivers	Job Identification, Bi-directional Status, Job Monitoring, Xerox® Global Print Driver® and Mobile Express Driver®
Xerox® Embedded Web Server	PC or mobile—Status Information, Responsive Design, Settings, Device Management, Cloning
Preview	Preview of Scan/Fax with Zoom, Rotate, Add Page
Print Features	Print from USB, Secure Print, Sample Set, Personal Print, Saved Job, Xerox® Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printing (as default), Skip Blank Pages, Draft Mode
Scan	Optical Character Recognition (OCR), Scan to USB/Email/Network (FTP/SMB), Scan File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan to Home, Searchable PDF, Single/Multi-Page PDF/XPS/TIFF/Password Protected PDF
Fax	Optional Walk-up Fax (one-line or three-line options available, includes LAN Fax, Direct Fax, Fax Forward to Email), optional Fax Over IP

MOBILE AND CLOUD READY

Mobile Printing	Apple® AirPrint® ⁵ , Google Cloud Print™ Ready, Xerox® Print Service and Mopria® Print Service Plug-ins for Android™
Mobility Options	@PrintByXerox ³ , Xerox® Mobile Print and Mobile Print Cloud ⁴ , Connect via NFC/Wi-Fi Direct Printing ⁴ , Xerox® Mobile Link App ³ . Visit www.xerox.com/officemobileapps for available apps.
Cloud Connectors ³	Print from/Scan to Google Drive™, Microsoft® OneDrive®, Dropbox™, Microsoft Office 365®, Box®, Xerox® DocuShare® and more

BENCHMARK SECURITY

Network Security	IPsec, HTTPS, encrypted email, Network Authentication, SNMPv3, SSL/TLS, Security Certificates, Automatic Self-Signed Certificate
Device Access	Firmware Verification, User access and internal firewall, Port/IP/Domain Filtering, Audit Log, Access Controls, User Permissions, Smart Card Enabled (CAC/PIV.NET), Xerox® Integrated Card Reader Bay
Data Protection	Setup/Security Wizards, Job Level Encryption via HTTPS/IPPS submission, Encrypted hard disk (AES 256-bit, FIPS 140-2) and image overwrite, Common Criteria Certification (ISO 15408) (undergoing evaluation)
Document Security	Secure Print, Secure Fax, Secure Scan, Secure Email, Password Protected PDF

ENABLES NEXT GENERATION SERVICES

Print Management	Xerox® Print Management and Mobility Suite ⁴ , Configuration Cloning, Xerox® Standard Accounting, Equitrac ⁴ , Y Soft ⁴ and more
Managing Print	Xerox® Device Manager, Xerox® Support Assistance, Auto Meter Read, Managed Print Services tools
Sustainability	Cisco EnergyWise®, Earth Smart Printing, Print User ID on margins

GATEWAY TO NEW POSSIBILITIES

Cloud Services	Xerox® Easy Translator ⁴ , Xerox® Healthcare MFP (U.S. only) ⁴ , many additional services available
Xerox App Gallery	Many apps and cloud services available. Visit www.xerox.com/appgallery for a growing selection of Xerox® apps available for adding functions to the Printer/MFP.

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² HDD and Dual Catch Tray are optional on Desktop model; ³ Free optional download from Xerox App Gallery to the Printer—www.xerox.com/xeroxappgallery; ⁴ Purchased option; ⁵ Visit www.apple.com for AirPrint Certification list.

For more detailed specifications, go to www.xerox.com/VersaLinkB7000Specs.



XEROX® PRIMELINK® COPIER/PRINTER

Production ready, office-friendly black and white.



B9100/B9110/B9125/B9136

xerox™

Walk-up simplicity meets production-level capability in one compact device.

It's a copier. It's a scanner. It's a full-featured press capable of production-level performance. Meet the PrimeLink® B9100 Series—the incredibly reliable, endlessly configurable family of black and white printers from Xerox.

THE PRIME ADVANTAGE

The Xerox® PrimeLink® B9100 Series Copier/Printer is designed to support modern office workgroups and in-plant print shops with the widest breadth of capabilities on the market.

- A **compact, high-performance** configuration small enough to place near your work-group—but configurable enough to handle a full range of **black and white applications**.
- A fast single-pass, **dual-head color scanner** copies or converts pages to widely used digital formats at speeds up to 270 images per minute (ipm).
- Access to **Xerox App Gallery** right from the user interface, where you'll find cloud-connected apps to automate complex, time-consuming tasks for business, education, healthcare, and more.
- Easy-to-use **Xerox® Integrated Copy/Print Server** for touchscreen control of copy, scan, and pro-level print functions.
- Optional **Xerox® EX B9100 Series Print Server powered by Fiery®** provides increased efficiency, automation, advanced job setup, and other performance-boosting features to help you get more done, faster.
- Integrated security features at the machine and over the network ensure **data safety and compliance** with strict, industry-specific standards like HIPAA and FIPS 140-2.

REAL POSSIBILITIES

Opportunities are endless with PrimeLink. The same technologies that drive image quality and reliability in Xerox® Production Presses are adapted to its compact footprint.

- Xerox-developed **VCSEL print technology** uses 32 lasers to produce true high def (2400 x 2400 dpi) text and images, consistent print densities, and neutral grays.
- Our new **EA-Eco LGK toner** produces rich blacks, more consistent, smoother shades of gray, and better readability with its low-gloss matte finish.
- Under-the-hood monitoring and automated toner density adjustments with our **Simple Image Quality Adjustment (SIQA)** for defect-free output.
- **Automated technologies** keep sheets on track at high speeds—even with heavier, lighter, or longer stocks—reducing jams and ensuring output accuracy.
- **Save profiles** for future use with the same stocks.
- Digital **Image Registration Control Technology (IReCT)** measures each sheet position as it runs through the printer—making precise corrections digitally in real time for **ultra-high precision registration**.

PRODUCTION VERSATILITY

With a full range of feeding, stacking, and finishing options, PrimeLink takes you anywhere—from office to entry-level production and beyond.

- **Insert color covers**, pages, and other pre-printed material post-print, pre-finishing for added application variety and productivity.
- Print everything from **polyester vinyl window clings to extra-long-sheet (XLS)** banners, book jackets, calendars, and more up to 26"/660 mm in length.



SECURE AND RELIABLE REMOTE SERVICES

PrimeLink is your connection to hands-and-worry-free services that keep your operation productive and profitable.

Automatic Meter Read ensures more accurate billing and saves administrative time.

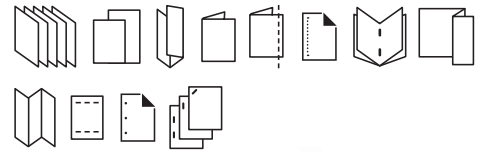
Auto Supplies Replenishment monitors toner use and provides on-time, in-time delivery.

Event-Based Data Push sends fault-specific data to a Xerox Digital Expert for faster resolution and reduced downtime.

Rules-Based Self Help provides contextual help as well as a searchable database right at the embedded web server.

Flexibility for every environment.

FINISHING APPLICATIONS



- 1 One Tray Oversized High-Capacity Feeder
- 2 Tray 5 (Bypass Tray)
- 3 Control Panel
- 4 Integrated Single Pass Automatic Document Feeder/Scanner
- 5 Xerox® PrimeLink® B9100/B9110/B9125/B9136 Copier/Printer

- 6 Four Internal Trays and Tray 5 (Bypass) Standard
- 7 Xerox® Interface Decurler Module
- 8 Xerox® Inserter
- 9 GBC® AdvancedPunch™ Pro
- 10 Xerox® High-Capacity Stacker
- 11 Xerox® Crease and Two-Sided Trimmer

- 12 Optional Xerox® C/Z Folder
- 13 Xerox® Production Ready Booklet Maker Finisher
- 14 Xerox® SquareFold® Trimmer

Note: Not all available finishing devices pictured.

Specifications

PRINT ENGINES

- Monochrome Xerographic Engine
 - AMPV: 70,000-700,000 ppm
 - Duty Cycle: 3.0 million pages per month (A4, 8.5 x 11 in. simplex)
- Print speeds
 - 100/110/125/136 ppm – 8.5 x 11 in. (A4)
 - 56/69/78/82 ppm – 8.5 x 14 in. (B4)
 - 50/55/62/68 ppm – 11 x 17 in. (A3)
 - 34/34/34/34 ppm – 12 x 18 in. (SRA3)
- First-copy-out Time
 - 3.5 seconds or less
- Simplex or duplex printing
- Up to 1200 x 1200 dpi RIP resolution and up to 2400 x 2400 dpi print resolution with halftone screen 106 lpi (default) or 150 lpi (high quality mode)
- Front to back registration
 - B9100/B9110/B9125/B9136: +/- 0.8 mm
- Automatic Meter Read (AMR) capable (where available)

- Scans in industry standard PDF, JPEG, TIFF, or multi-page TIFF; supports LDAP
- Scan to Email with Mail Delivery Notification
- Scan to Network File Server
- 250-sheet Single-pass Duplex Automatic Document Feeder
- Throughput sizes: 5 x 8 in. to 11 x 17 in. (A5 to A3)
- Throughput weights: Simplex or duplex: 16 lb. bond to 110 lb. index (52 to 200 gsm)
- Optional Searchable PDF Scan Kit
- Optional High Compression PDF Scan Kit
- USB Scan / Save to and Print from USB (Copier/Printer only)
- Fax capability available (B9100 only)

- **Optional One-Tray Oversized High-Capacity Feeder (not available with Xerox® B9136):** 2,000 sheets – 3.93 x 5.82 in. to 13 x 19.2 in. (100 x 148 mm to 330 x 488 mm); 16 lb. bond to 129 lb. cover (52 to 300 gsm)
- **Optional Two-Tray Oversized High-Capacity Feeder (not available with Xerox® B9100):** 4,000 sheets – 3.93 x 5.82 in. to 13 x 19.2 in. (100 x 148 mm to 330 x 488 mm); Tray 1 supports plain media weights up to 16 lb. bond to 110 lb. cover (52 to 300 gsm); Tray 2 supports plain media weights 16 lb. bond to 129 lb. cover (52 to 350 gsm)
- **Optional Banner Feed Guide and Banner Output Guide** for Extra-Long-Sheet (XLS) printing up to 26 in./660 mm (requires either One-Tray or Two-Tray Oversized High Capacity Feeder)

DOCUMENT STORAGE

- **B9100/B9110/B9125/B9136:** 320 GB or larger Hard Drive with 14.6 GB for document storage

PAPER HANDLING

Stock weights and capacity¹:

- **Tray 1:** 1,100 sheets – Standard selectable sizes: Letter (8.5 x 11 in.), A4 (8.27 x 11.69 in.), JIS B5 (7.17 x 10.12 in.), Executive (7.25 x 10.5 in.)
- **Tray 2:** 1,600 sheets – Standard selectable sizes: Letter (8.5 x 11 in.), A4 (8.27 x 11.69 in.), JIS B5 (7.17 x 10.12 in.), Executive (7.25 x 10.5 in.)
- **Tray 3-4:** 550 sheets each – 5.5 x 7.16 in. to 13.0 x 19.2 in. (140 x 182 mm (A5) to 330 x 488 mm (SRA3))
- **Tray 5 Bypass Tray:** 250 sheets – 3.93 x 5.82 in. to 13 x 26 in. (100 x 148 mm to 330 x 660 mm); 16 lb. bond to 129 lb. cover (52 gsm to 350 gsm)
- **Optional High-Capacity Feeder:** Two trays, 4,000 sheets – 11.69 x 7.16 in. to 13 x 9.49 in. (297 x 182 mm to 330 x 241 mm); 16 lb. bond to 80 lb. cover (52 to 216 gsm)

BASIC FINISHING (B9100 ONLY)

- **Simple Catch Tray** holds up to 500 sheets
- **Offsetting Catch Tray** allows each document to be offset from the previous document

INTEGRATED SINGLE PASS AUTOMATIC DOCUMENT FEEDER/SCANNER

(Copier/Printer only)

- Advanced Color Scanning
- Dual Head Scanner – up to 270 ipm black and white and/or color scanning, simplex/duplex
- Optical 600 x 600 dpi 8-bit Gray (256 shades) scan resolution

XEROX® INTERFACE DECURLER MODULE

- Inline paper cooling and decurler unit improves throughput and efficiency connecting Production Ready finishers, ensuring flat sheets for reliability and speed. Required for all system configurations with GBC® Advanced Punch™ Pro, Xerox® High Capacity Stacker.

Refer to the Xerox® PrimeLink® Product Explorer on xerox.com for all possible configurations.

¹ Capacity based on 16 lb. bond to 80 lb. cover (52 gsm to 216 gsm).
² One- or Two-Tray Oversized High Capacity Feeder required for Extra-Long-Sheet (XLS) 26 in./660 mm printing.

Specifications for the Xerox® PrimeLink® B9100/B9110/B9125/B9136 Copier/Printer

XEROX® INSERTER

- Inserts 250 preprinted or blank sheets into finishing for preprinted covers
- Enables trimming, punching, folding, stapling, and stacking of inserted sheets from 13 x 19.2 in. (330 x 488 mm) to 7.2 x 5.8 in. (182 x 148 mm) up to 350 gsm coated and uncoated

GBC® ADVANCEDPUNCH™ PRO

- Punch for coil and comb binding near-line
- Easy-to-insert punch/hole die sets are available. Able to punch a variety of standard sheets in long or short edge, tabs, and weights up to 300 gsm
- Supports commonly used offline binding styles like comb, coil, wire, ring, and VeloBind®

XEROX® PRODUCTION READY FINISHER

- Stapled sheet sizes 7.2" x 5.7" (182 x 146 mm) to 11.7" x 17.0" (297 mm x 432 mm)
- Handles paper weights 52-350 gsm uncoated or 72-350 gsm coated for both stacking and stapling
- Stacker Tray holds up to 3,000 sheets and can handle sizes from 5.83" x 5.75" (148 mm x 146 mm) to 13.0" x 19.2" (330.2 x 488 mm)
- Top Tray holds 500 sheets

XEROX® PRODUCTION READY BOOKLET MAKER FINISHER

Provides same function as the Xerox® Production Ready Finisher, plus:

- Produces booklets up to 200 pages (50 sheets) 7.17 x 10.1 in./182 x 257 mm to 13 x 19.2 in./330 x 488 mm in size, up to 350 gsm
- Includes 500-sheet top tray, 3,000-sheet stack tray, saddle-stitch booklet tray

XEROX® BASIC PUNCH

- Punching 2/3 (not available in all geographies), 2/4, and Swedish 4-hole on the Xerox® Production Ready Finisher and Xerox® Production Ready Booklet Maker Finisher using standard or custom sizes

*Optional or bundled with Professional Finishers depending on geographic location.

XEROX® HIGH CAPACITY STACKER

- Enables stacking and offsetting for 5,000 sheets up to 350 gsm, using standard size sheets or custom sizes (maximum 13 x 19.2 in./330 x 488 mm to minimum 8 x 7.2 in./203 x 182 mm)
- Stacking tray with a movable cart
- Includes a 500-sheet top tray for proofs/output

XEROX® CREASE AND TWO-SIDED TRIMMER

- Trims the head and foot of a sheet up to 0.985 in. (25 mm) with a minimum trim of 0.236 in. (6 mm) using standard or custom sizes (maximum 13 x 19.2 in./330 x 488 mm to minimum 7.7 x 8.3 in./194 x 210 mm) on uncoated and coated stocks up to 350 gsm
- Includes a buffering unit that extends print productivity during trimming and allows for up to five customizable mountain or valley creases on a sheet
- Use in combination with the Xerox® Production Ready Booklet Maker Finisher

*Requires the Xerox® EX B9100 Series Print Server Powered by Fiery®

XEROX® C/Z FOLDER

- Produces sheets with C and Z folds for 8.5 x 11 in. (A4)
- Produces an Engineering or Half Z fold on larger stock; This type of Z fold places a fold on 11" x 17" or A3/B4 paper
- Use in combination with Xerox® Production Ready Finisher and Xerox® Production Ready Booklet Maker Finisher

GBC® eWIRE™

- Inline mechanical binding system for creating twin loop wire-bound booklets
- Combines printing, punching, collating and twin-loop binding into one integrated process
- Produces wire-bound applications such as calendars and books in letter and A4 sizes
- Binds a variety of sheet sizes and weights up to 110 lb Cover (300 gsm)

XEROX® TAPE BINDER

- Produces inline thermal tape binding in line
- Binds 8.5 x 11 inch (A4) sizes from 15 to 125 sheets
- Tape color options are black, white and dark blue

XEROX® SQUAREFOLD® TRIMMER

- Creates flat-edged finished booklets
- Professional face trim up to 120 pages (30 sheets)
- Combine with the Two-Sided Trimmer for finished full bleed booklets
- Use in combination with the Xerox® Production Ready Booklet Maker Finisher and Xerox® Production Ready Finisher Plus

XEROX® PRODUCTION READY FINISHER PLUS

- Provides same function as the Xerox® Production Ready Finisher with a 500-sheet top tray and 3,000-sheet stacker tray
- Used to connect third-party inline finishing options

PLOCKMATIC PRO 50/35™ BOOKLET MAKER

- Highest quality production booklets up to 200 pages (50 sheets)
- Do face trimming, square fold, rotate crease and bleed trim, and hand feeding, sizes up to 12.6 x 9 in. (320 x 228.6 mm) and 300 gsm
- Connects via Xerox® Production Ready Finisher Plus

EIP

- EIP version 3.7.3, 8th Gen UI

DATA SECURITY

- Secure Print, Password Protected PDF, FIPS 140-2 (Integrated Server only), IPsec, SNMP v3.0, TLS/SSL, Image Overwrite, Hard Disk Data Encryption, Remote Authentication with LDAP, SMB, or Kerberos, CaC/PIV (Common Access Card/Personal Identity Verification), and SIPRnet Smartcard authentication
- 256 Bit Encryption
- Common Criteria Certification pending
- Job Based Accounting (Xerox® B9136 only)

ELECTRICAL REQUIREMENTS

- Print Engine:
 - 208 – 240 VAC, 60/50 Hz, 15/13 amp service
 - KVA Rating: Max Power Consumption: 2.8 – 3.1 KVA
 - Agency certifications: ENERGY STAR®, EPEAT (Silver), CSA, Section 508, MEDITECH, Citrix, WHQL, Environmental Choice, GOST, NOM, RoHS, CE, WEEE Compliance
- Optional Feeding/Finishing:
 - Each module requires 100 – 240 VAC, 60/50 Hz power

PRINT SERVERS

- Xerox® Integrated Copy/Print Server
- Optional Xerox® EX B9100 Series Print Server Powered by Fiery®

XEROX® VERSALINK® COLOUR PRINTER AND COLOUR MULTIFUNCTION PRINTER

Revolutionary. Future-proof. Value-packed.

C400/C405



ConnectKey®

xerox®

Xerox® VersaLink® C400 Colour Printer and Xerox® VersaLink® C405 Colour Multifunction Printer

The VersaLink C400 and C405 revolutionise your productivity with next generation features and easy, instant cloud and mobile connectivity. As your modern workplace assistants, the C400 and C405 are built for the way you work today, and ready for where your business will grow tomorrow – with all the flexibility and versatility you need to work better with minimal IT support and benchmark security.

POWERFUL PERFORMANCE AND PEACE OF MIND.

Right out of the box, you'll count on your VersaLink C400 or C405 to consistently and flawlessly perform the tasks that make your business work more efficiently. From IT-free installation wizards, to step-by-step configuration options, you're ready to go – hassle free.

VersaLink devices are loaded with features and time-saving Xerox technologies designed to speed up information sharing and reduce inefficient workflows. Ensure information accuracy with Scan and Fax preview¹, and do more with scanned documents with built-in optical character recognition (OCR)¹.

When it comes to safeguarding critical documents and data, VersaLink devices deliver a spectrum of stringent security features, including Secure Print and card authentication to control access.

With the VersaLink C400 and C405, you can be confident that your documents will look their best – making you look your best – giving you the confidence you need when presenting to your customers.

EASY, EFFICIENT AND ENTIRELY NEW.

With the customisable, capacitive 5-inch colour touchscreen, you can tap, swipe and pinch your way through tasks and functions with mobile-like ease.

Preloaded Xerox® ConnectKey® Apps help optimise office efficiency, and on-screen access to the extensive Xerox App Gallery provides expanded functionality – like the Xerox® Easy Translator Service app¹, which quickly translates scanned documents into

Speed through tasks by saving common settings as presets for simple, single-touch job setup. With Simple ID, individual users and groups enter a user ID and password once, and then enjoy fast, secure, easy access to task-specific presets and commonly used apps on a personalised home screen.

FREEDOM, AND APP-BASED FUNCTIONALITY.

The VersaLink C400 Colour Printer and VersaLink C405 Colour Multifunction Printer gives you the freedom to work where and how you want – with out-of-the-box direct connectivity to Google Drive™, Microsoft® OneDrive® and DropBox™, and access to additional options through the Xerox App Gallery.

The ability to connect and print from multiple devices is key for today's worker, and VersaLink devices meet the challenge with Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service Plug-in for Android™, Near Field Communication (NFC) Tap-to-Pair and Mopria® plus optional Wi-Fi and Wi-Fi Direct.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

¹ VersaLink C405 only

To learn more about VersaLink device features, go to www.xerox.com/VersalinkEG

XEROX® CONNECTKEY® TECHNOLOGY – THE NEXUS OF YOUR COMPLETE PRODUCTIVITY ECOSYSTEM

From Xerox – the company that created the modern workplace – we present the next revolution in workplace productivity. With a consistent user experience across a wide range of devices, mobile and cloud connectivity and a growing library of apps to expand functionality, you'll work faster, better and smarter.

Intuitive User Experience

An entirely new – and yet entirely familiar way to interact that includes a tablet-like experience with gesture-based touchscreen controls and easy customisation.

Mobile and Cloud Ready

Instant connectivity to cloud and mobile devices right from the user interface, with access to pre-loaded, cloud-hosted services that let you work where, when and how you want.

Benchmark Security

Full multi-level protection for both documents and data, ready to guard against and eliminate emerging threats and meet or exceed regulatory compliance.

Enables Next Generation Services

Work more efficiently and manage resources more effectively. Easy integration of Xerox® Managed Print Services enables remote monitoring of service delivery and consumables.

Gateway to New Possibilities

Instantly extend your capabilities with access to the Xerox App Gallery, featuring real-world apps designed to optimise digital workflows. Commission our network of partners to design innovative, business-specific solutions.

Find out more about how you'll work smarter at www.connectkey.com.



CHOOSE THE OPTION BEST FOR YOUR BUSINESS:

- 1 A 50-sheet Single-pass Duplex Automatic Document Feeder (DADF)** scans two-sided originals for copy, scan and fax jobs.
- 2 Card Reader Bay with embedded USB port.²**
- 3 A front-side USB port²** allows users to quickly print from or scan to³ any standard USB memory device.
- 4 250-sheet output tray** with tray-full sensor.
- 5 150-sheet Bypass Tray** handles media sizes from 3 x 5 in. to 8.5 x 14 in./76.2 x 127 mm to 216 x 356 mm.

- 6 With the 550-sheet paper tray,** standard paper capacity totals 700 sheets (including Bypass Tray).
- 7 Optional 550-sheet paper tray** increases the total paper capacity to 1,250 sheets.
- 8 Optional stand** provides storage for toner cartridges, paper and other supplies.

² USB ports can be disabled
³ VersaLink C405 only.



Xerox® VersaLink® C400 Colour Printer
 Print.



Xerox® VersaLink® C405 Colour Multifunction Printer
 Print. Copy. Scan. Fax. Email.

INTRODUCING TOUCHSCREEN SUPERIORITY.

Meet our tiltable, 5-inch capacitive colour touch screen – the user interface that sets a higher standard for customisation, personalisation and versatility.

By presenting a familiar “mobile” experience – with support for gestural input and task-focused apps that share a common look and feel – fewer steps are needed to complete even the most complex jobs.

A highly intuitive layout guides you through every task from start to finish, with a natural hierarchy placing critical functions near the top of the screen and commonly used options front and centre. Don't like where a function or app is located? Customise the layout to make it yours.

This unmatched balance of hardware technology and software capability helps everyone who interacts with the VersaLink C400 Colour Printer and VersaLink C405 Colour Multifunction Printer get more work done, faster.



Xerox® VersaLink® C400/C405



The VersaLink C400 Colour Printer and C405 Colour Multifunction Printer are built on Xerox® ConnectKey® Technology. For more information, visit www.connectkey.com.

DEVICE SPECIFICATIONS	VersaLink C400/N	VersaLink C400/DN	VersaLink C405/N	VersaLink C405/DN
Speed	Up to 36 ppm colour and black and white (Letter)/35 ppm colour and black and white (A4)			
Duty Cycle ¹	Up to 80,000 pages/month ¹			
Processor/Memory	1.05 GHz Dual-Core/2 GB			
Connectivity	Ethernet 10/100/1000 Base-T, High-speed USB 3.0, Wi-Fi 802.11n and Wi-Fi Direct with optional Wi-Fi Kit (concurrent wired and wireless connections supported), NFC Tap-to-Pair			
Controller Features	Unified Address Book (C405), Configuration Cloning, Scan Preview (C405), Xerox Extensible Interface Platform®, Xerox App Gallery, Xerox® Standard Accounting, Online Support (accessed from the user interface and print driver)			
Paper Handling			Single-pass Duplex Automatic Document Feeder (DADF): 50 sheets; Custom sizes: 5.5 x 5.5 in. to 8.5 x 14 in./140 x 140 mm to 216 x 356 mm	
Paper Input	Standard	NA Bypass Tray: 150 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm Tray 1: 550 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in./148 x 210 mm to 216 x 356 mm Tray 2: 550 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in./148 x 210 mm to 216 x 356 mm		
	Optional			
Paper Output	250 sheets			
Automatic Two-sided Printing	N/A	Standard	N/A	Standard
Print and Copy	Resolution		Print: Up to 600 x 600 x 8 dpi; Copy: Up to 600 x 600 dpi	
First-print-out Time	As fast as 13 seconds colour/12 seconds black and white			
First-copy-out Time	As fast as 11 seconds colour/8 seconds black and white			
Page Description Languages	PCL®5e/PCL 6/PDF/XPS/TIFF/JPEG/HP-GL/Adobe® PostScript® 3™			
INTUITIVE USER EXPERIENCE				
Customise and Personalise	Walkup customisation, Personalise Home Screen by User, Multiple Home Screens with Simple ID, Customise by Site, Function or Workflow with Xerox App Gallery and Xerox® App Studio			
Print Drivers	Job Identification, Bidirectional Status, Job Monitoring, Xerox® Global Print Driver® and Mobile Express Driver®			
Xerox® Embedded Web Server	PC or mobile – Status Information, Responsive Design, Settings, Device Management, Cloning			
Preview	NA	Preview of Scan/Fax with Zoom, Rotate, Add Page		
Print Features	Print from USB, Secure Print, Sample Set, Personal Print, Saved Job, Xerox® Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bidirectional Real-time Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printing (as default), Skip Blank Pages, Draft Mode			
Scan and Fax	NA	Scan to USB/Email/Network (FTP/SMB), Scan File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan to Home, Searchable PDF, Single/Multi-Page PDF/XPS/TIFF/Password Protected PDF, Fax Features: Walk-up Fax includes LAN Fax, Direct Fax, Fax Forward to Email, Unified Address Book, Optical Character Recognition (OCR)		
MOBILE AND CLOUD READY				
Mobile Printing	Apple® AirPrint® ⁴ , Google Cloud Print™ Ready, Xerox® Print Service and Mopria® Print Service Plug-ins for Android™			
Mobility Options	@PrintByXerox ² , Xerox® Mobile Print and Mobile Print Cloud ³ , Connect via NFC/Wi-Fi Direct Printing ³ , Xerox® Mobile Link App (C405) ³ . Visit www.xerox.com/officemobileapps for available apps.			
Cloud Connectors ³	Print from/Scan to ⁵ Google Drive™, Microsoft® OneDrive®, Dropbox™, Microsoft Office 365®, Box®, Xerox® DocuShare® and more			
BENCHMARK SECURITY				
Network Security	IPsec, HTTPS, encrypted email. Network Authentication, SNMPv3, SSL/TLS, Security Certificates, Automatic Self-Signed Certificate			
Device Access	Firmware Verification, User access and internal firewall, Port/IP/Domain Filtering, Audit Log, Access Controls, User Permissions, Smart Card Enabled (CAC/PIV.NET), Xerox® Integrated Card Reader Bay			
Data Protection	Setup/Security Wizards, Job Level Encryption via HTTPS/IPPS submission, Encrypted hard disk (AES 256-bit, FIPS 140-2) and image overwrite, Common Criteria Certification (ISO 15408) (undergoing evaluation)			
Document Security	Secure Print, Secure Fax (C405), Secure Scan (C405), Secure Email (C405), Password Protected PDF (C405)			
ENABLES NEXT GENERATION SERVICES				
Print Management	Xerox® Print Management and Mobility Suite ³ , Configuration Cloning, Xerox® Standard Accounting, Equitrac ³ , Y Soft ³ and more			
Managing Print	Xerox® Device Manager, Xerox® Support Assistance, Auto Metre Read, Managed Print Services tools			
Sustainability	Cisco EnergyWise®, Earth Smart Printing, Print User ID on margins			
GATEWAY TO NEW POSSIBILITIES				
Cloud Services	Xerox® Easy Translator (C405) ³ , many additional services available			
Xerox App Gallery	Many apps and cloud services available. Visit www.xerox.com/appgallery for a growing selection of Xerox® apps available for adding functions to the Printer/MFP.			

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² Free optional download from Xerox App Gallery to the Printer – www.xerox.com/xerappgallery; ³ Purchased option; ⁴ Visit www.apple.com for AirPrint Certification list; ⁵ Scan to available for C405.

Certifications

To view the latest list of certifications, go to www.xerox.com/OfficeCertifications

Supplies

Extra High Capacity Print Cartridges:

Black: 10,500 pages std. pages ¹	106R03532
Cyan: 8,000 pages std. pages ¹	106R03534
Magenta: 8,000 pages std. pages ¹	106R03535
Yellow: 8,000 pages std. pages ¹	106R03533

High Capacity Print Cartridges:

Black: 5,000 pages std. pages ¹	106R03520
Cyan: 4,800 pages std. pages ¹	106R03522
Magenta: 4,800 pages std. pages ¹	106R03523
Yellow: 4,800 pages std. pages ¹	106R03521

Standard Capacity Print Cartridges:

Black: 2,500 pages std. pages ¹	106R03508
Cyan: 2,500 pages std. pages ¹	106R03510
Magenta: 2,500 pages std. pages ¹	106R03511
Yellow: 2,500 pages std. pages ¹	106R03509

Routine Maintenance Items:

Imaging Unit (includes 4 imaging units): 60,000 std. pages each ²	108R01121
Waste Cartridge: 30,000 std. pages ²	108R01124

Options

550-sheet Feeder	097S04400
Productivity Kit with 320 GB HDD	097S04914
Stand	497K13660
Wireless Network Adapter (Wi-Fi Kit)	497K16750

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared yield based on an average job size of 3 A4-/letter-size pages. Yield will vary depending on job run length and media size and orientation.

For more detailed specifications, go to www.xerox.com/VersalinkC400Specs or www.xerox.com/VersalinkC405Specs.



XEROX® VERSALINK® COLOR PRINTER

Powerful performance. Personalized productivity.

C600



ConnectKey®
Technology

xerox 

Xerox® VersaLink® C600 Color Printer

The VersaLink C600 Color Printer represents the new definition of exceptional performance and unbeatable reliability. Cloud-connected, mobile-ready, app-enabled, and easy to customize, the C600 is your modern workplace assistants—transforming the way you work today, while ensuring you'll stay one step ahead tomorrow.

RELIABLE PRODUCTIVITY AND PEACE OF MIND.

Right out of the box, you'll count on your VersaLink C600 to consistently and flawlessly perform the tasks that make your business work more efficiently. From IT-free installation wizards, to step-by-step configuration options, you're ready to go—hassle free.

Completely re-engineered for superior reliability, the VersaLink C600 features a new hardware design with fewer moving parts, and a more advanced Hi-Q LED print head.

VersaLink devices are loaded with features and time-saving Xerox technologies designed to speed up information sharing and reduce inefficient workflows.

When it comes to safeguarding critical information, VersaLink devices deliver a spectrum of stringent security features, including Secure Print and card authentication to control access.

Count on superior print quality to make your work look its best. A print resolution of up to 1200 x 2400 dpi delivers sharp text and fine line detail, plus exceptional color vibrancy.

EASY, EFFICIENT AND ENTIRELY NEW.

With the customizable, capacitive 5-inch color touchscreen, you can tap, swipe and pinch your way through tasks and functions with mobile-like ease.

Xerox® ConnectKey® Apps help optimize office efficiency, and on-screen access to the extensive Xerox App Gallery provides expanded functionality.

With Simple ID, individual users and groups enter a user ID and password once, and then enjoy fast, secure access to task-specific presets, individualized favorite contacts and commonly used apps on a personalized home screen.

MOBILE FREEDOM AND APP-BASED FLEXIBILITY.

The VersaLink C600 Color Printer gives you the freedom to work where and how you want—with out-of-the-box connectivity to Google Drive™, Microsoft® OneDrive® and DropBox™, and more through the Xerox App Gallery.

The ability to connect and print from multiple devices is key for today's worker, and VersaLink devices meet the challenge with Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service Plug-in for Android™, Near Field Communication (NFC) Tap-to-Pair and Mopria®, plus optional Wi-Fi and Wi-Fi Direct.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

To learn more about VersaLink device features, go to www.xerox.com/VersaLinkEG

XEROX® CONNECTKEY® TECHNOLOGY—THE NEXUS OF YOUR COMPLETE PRODUCTIVITY ECOSYSTEM

From Xerox—the company that created the modern workplace—we present the next revolution in workplace productivity. With a consistent user experience across a wide range of devices, mobile and cloud connectivity and a growing library of apps to expand functionality, you'll work faster, better and smarter.

Intuitive User Experience

An entirely new—and yet entirely familiar way to interact that includes a tablet-like experience with gesture-based touchscreen controls and easy customization.

Mobile and Cloud Ready

Instant connectivity to cloud and mobile devices right from the user interface, with access to pre-loaded, cloud-hosted services that let you work where, when and how you want.

Benchmark Security

Full multi-level protection for both documents and data, ready to guard against and eliminate emerging threats and meet or exceed regulatory compliance.

Enables Next Generation Services

Work more efficiently and manage resources more effectively. Easy integration of Xerox® Managed Print Services enables remote monitoring of service delivery and consumables.

Gateway to New Possibilities

Instantly extend your capabilities with access to the Xerox App Gallery, featuring real-world apps designed to optimize digital workflows. Commission our network of partners to design innovative, business-specific solutions.

Find out more about how you'll work smarter at www.connectkey.com.



Xerox® VersaLink® C600 Color Printer

Print. Mobile connectivity.

1 500-sheet output tray with tray-full sensor.

2 Card Reader Bay and internal card reader compartment located behind the touch screen. (External Card Reader/RFID Kit is required when Finisher/Mailbox is included).

3 The optional 320 GB Hard Drive increases the capabilities of numerous app-based functions.

4 A front-side USB port² allows users to quickly print from or scan to³ any standard USB memory device.

5 150-sheet Bypass Tray handles media sizes from 3 x 5 in. to 8.5 x 14 in./76.2 x 127 mm to 216 x 356 mm.

6 Tray 1 handles up to 550 sheets with custom sizes of 3 x 7.5 in. to 8.5 x 14 in./76 x 190 mm to 216 x 356 mm.

7 The optional Cabinet provides storage for toner cartridges and other supplies.

8 The High Capacity Feeder adds up to 2,000 sheets with standard sizes of 8.5 x 11 in. to 8.27 x 11.69 in./216 x 356 mm to 210 x 297 mm.

9 Add up to 4 additional 550-sheet paper trays that handle sizes from 3 x 7.5 in. to 8.5 x 14 in./76 x 190 mm to 216 x 356 mm (maximum of 2 additional trays with optional cabinet, maximum of 1 additional tray with High Capacity Feeder).

10 The optional finisher collates and staples sets of up to 50 sheets and includes a 500-sheet output tray.

11 The optional mailbox includes 4 bins and each tray can handle up to 100 sheets.

² USB ports can be disabled

INTRODUCING TOUCHSCREEN SUPERIORITY.

Meet the industry's most advanced, 5-inch color touchscreen interface. It's a user experience that sets a higher standard for customization, personalization and versatility.

By presenting a familiar "mobile" experience—with support for gestural input and task-focused apps that share a common look and feel—fewer steps are needed to complete even the most complex jobs.

A highly intuitive layout guides you through every task from start to finish, with a natural hierarchy placing critical functions near the top of the screen and commonly used options front and center. Don't like where a function or app is located? Customize the layout to make it yours.

This unmatched balance of hardware technology and software capability helps everyone who interacts with the VersaLink C600 Color Printer get more work done, faster.



Xerox® VersaLink® C600



The VersaLink C600 Color Printer is built on Xerox® ConnectKey® Technology.
For more information, visit www.connectkey.com.

DEVICE SPECIFICATIONS		VersaLink C600 Color Printer N, DN, DT, DX, DXF, DXP
Speed		Up to 55 ppm letter/Up to 53 ppm A4
Duty Cycle ¹		Up to 120,000 pages/month ¹
Processor/Memory/Hard Drive		1.05 GHz/2 GB/optional 320 GB HDD
Connectivity		Ethernet 10/100/1000 Base-T, High-speed USB 3.0, Wi-Fi 802.11n and Wi-Fi Direct with optional Wi-Fi Kit (concurrent wired and wireless connections supported), NFC Tap-to-Pair
Controller Features		Configuration Cloning, Xerox Extensible Interface Platform®, Xerox App Gallery, Xerox® Standard Accounting, Online Support
Paper Handling	Paper Input	Bypass Tray: Up to 150 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in./76 x 127 mm to 216 x 356 mm Tray 1: Up to 550 sheets; Custom sizes: 3 x 7.5 in. to 8.5 x 14 in./76 x 190 mm to 216 x 356 mm
		Up to 4 Additional Trays (1 Additional Tray standard on C600/DT): Up to 550 sheets; Custom sizes: 3 x 7.5 in. to 8.5 x 14 in./76 x 190 mm to 216 x 356 mm High Capacity Feeder (Standard on DX, DXF, DXP): Up to 2,000 sheets; 8.5 x 11 in. to 8.27 x 11.69 in./216 x 356 mm to 210 x 297 mm
Paper Output	Standard	500 sheets
	Optional	Finisher (Standard on DXF, not available on DXP): 500-sheet tray, 50-sheet stapling Mailbox (Standard on DXP, not available on DXF): Four 100-sheet bins
Automatic Two-sided Output		Standard (not available on N configuration)
Copy and Print	Resolution	Up to 1200 x 2400 dpi
First-page-out Time (as fast as)		As fast as 8 seconds color and black-and-white
Page Description Languages		PCL® 5e/PCL 6/PDF/XPS/TIFF/JPEG/HP-GL/Adobe® PostScript® 3™

INTUITIVE USER EXPERIENCE

Customize and Personalize		Walkup customization, Personalize Home Screen by User, Multiple Home Screens with Simple ID, Customize by Site, Function or Workflow with Xerox App Gallery and Xerox® App Studio
Print Drivers		Job Identification, Bi-directional Status, Job Monitoring, Xerox® Global Print Driver® and Mobile Express Driver®
Xerox® Embedded Web Server		PC or mobile—Status Information, Responsive Design, Settings, Device Management, Cloning
Print Features		Print from USB, Secure Print, Sample Set, Personal Print, Saved Job, Xerox® Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printing (as default), Skip Blank Pages, Draft Mode

MOBILE AND CLOUD READY

Mobile Printing		Apple® AirPrint® ⁴ , Google Cloud Print™ Ready, Xerox® Print Service and Mopria® Print Service Plug-ins for Android™, @PrintByXerox
Mobility Options		Xerox® Mobile Print and Mobile Print Cloud ³ , Connect via NFC/Wi-Fi Direct Printing ³ . Visit www.xerox.com/officemobileapps for available apps.
Cloud Connectors ²		Print from Google Drive™, Microsoft® OneDrive®, Dropbox™, Microsoft Office 365®, Box®, Xerox® DocuShare® Platform ³ and more

BENCHMARK SECURITY

Network Security		IPsec, HTTPS, encrypted email. Network Authentication, SNMPv3, SSL/TLS, Security Certificates, Pre-installed Self-Signed Certificates, Cisco® Identity Services Engine (ISE) integration
Device Access		Firmware Verification, User access and internal firewall, Port/IP/Domain Filtering, Audit Log, Access Controls, User Permissions, Smart Card Enabled (CAC/PIV.NET), Integrated Card Reader Bay
Data Protection		Setup/Security Wizards, Job Level Encryption via HTTPS/IPPS submission, Encrypted hard disk (AES 256-bit, FIPS 140-2) and image overwrite, Common Criteria Certification (ISO 15408) (undergoing evaluation), Encrypted Apps with Embedded Certificate Support
Document Security		Secure Print

ENABLES NEXT GENERATION SERVICES

Print Management		Xerox® Print Management and Mobility Suite ³ , Configuration Cloning, Xerox® Standard Accounting, Equitrac ³ , Y Soft ³ and more
Managing Print		Xerox® Device Manager, Xerox® Support Assistance, Auto Meter Read, Managed Print Services tools
Sustainability		Cisco EnergyWise®, Earth Smart Printing, Print User ID on margins

GATEWAY TO NEW POSSIBILITIES

Xerox App Gallery		Many apps and cloud services available. Visit www.xerox.com/appgallery for a growing selection of Xerox® apps available for adding functions
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¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² Free optional download from Xerox App Gallery to the Printer—www.xerox.com/xeroxappgallery; ³ Purchased option; ⁴ Visit www.apple.com for AirPrint Certification list.

Certifications

To view the latest list of certifications, go to www.xerox.com/OfficeCertifications

Supplies and Options

Standard Capacity Toner Cartridges:

Black: 6,000 pages ⁵	106R03899
Cyan: 6,000 pages ⁵	106R03896
Magenta: 6,000 pages ⁵	106R03897
Yellow: 6,000 pages ⁵	106R03898

High Capacity Toner Cartridges:

Black: 12,200 pages ⁵	106R03903
Cyan: 10,100 pages ⁵	106R03900
Magenta: 10,100 pages ⁵	106R03901
Yellow: 10,100 pages ⁵	106R03902

Extra High Capacity Toner Cartridges:

Black: 16,900 pages ⁵	106R03919
Cyan: 16,800 pages ⁵	106R03916
Magenta: 16,800 pages ⁵	106R03917
Yellow: 16,800 pages ⁵	106R03918

Cyan Drum Cartridge: 40,000 pages ⁶	108R01485
Magenta Drum Cartridge: 40,000 pages ⁶	108R01486
Yellow Drum Cartridge: 40,000 pages ⁶	108R01487
Black Drum Cartridge: 40,000 pages ⁶	108R01488
Waste Cartridge: 30,000 pages ⁶	108R01416

550-sheet Feeder	097S04949
2,000-sheet High Capacity Feeder (includes Stand/Caster Base)	097S04948
Cabinet (includes Stand/Caster Base)	097S04955

Stand/Caster Base	097S04954
Productivity Kit with 320 GB HDD	497K18360
Wireless Network Adapter (Wi-Fi Kit)	497K16750
External Card Reader / RFID Kit	497K18380

⁵ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

⁶ Approximate pages. Declared yield will vary depending on job run length, media size/orientation and machine speed. For more information, visit <http://www.office.xerox.com/latest/SUPGL-01.PDF>.

Configurations vary by geography.

For more detailed specifications, go to www.xerox.com/VersaLinkC600Specs or www.xerox.com/VersaLinkC605Specs.



XEROX[®] VERSALINK[®] COLOR MULTIFUNCTION PRINTER

Reliable. Connected. Business Ready.

C7020/C7025/C7030



ConnectKey[®]
Technology



Xerox® VersaLink® C7020/C7025/C7030 Color Multifunction Printer

The Xerox® ConnectKey® Technology-enabled VersaLink C7000 Series Color Multifunction Printer offers flawless reliability, seamless integration and advanced productivity. Cloud connected, mobile ready, app-enabled, and easy to personalize, the C7000 Series is your modern workplace assistant—helping you excel today and stay ready for the future.

FLAWLESS RELIABILITY. SUPERIOR PERFORMANCE.

Right out of the box, you'll count on your Xerox® VersaLink C7000 Series Color Multifunction Printer to consistently and flawlessly perform the tasks that make your business work more efficiently. From IT-free installation wizards, to step-by-step configuration options, you're ready to go—hassle free.

Designed for superior reliability, the VersaLink C7000 Series features a new hardware design with fewer moving parts, strengthened paper-path components, and an advanced imaging system.

VersaLink devices are loaded with features and time-saving Xerox® technologies designed to speed up information sharing and reduce inefficient workflows. Ensure information accuracy with Scan and Fax preview, easily archive, organize and search with scanned documents with built-in optical character recognition (OCR).

When it comes to safeguarding critical information, VersaLink devices deliver a spectrum of stringent security features, including Secure Print and card authentication to control access.

Count on superior print quality to make your work look its best. A print resolution of up to 1200 x 2400 dpi delivers sharp text and fine line detail, plus exceptional color vibrancy, solid fills and skin tones.

CLOUD CONNECTED. PERSONALIZED EFFICIENCY.

With the VersaLink C7000 Series Color Multifunction Printer's oversize, customizable 7-inch color touchscreen, you can tap, swipe and pinch your way through tasks and functions with mobile-like ease.

Preloaded Xerox® ConnectKey® Apps help optimize office efficiency, and on-screen access to the extensive Xerox App Gallery provides expanded functionality—like the Xerox® Easy Translator Service app, which quickly translates scanned documents into numerous languages.

Speed through tasks by saving common settings as presets for simple, single-touch job setup. With Simple ID, individual users and groups enter a user ID and password once, and then enjoy fast, secure, easy access to task-specific presets and commonly used apps on a personalized home screen.

READY FOR THE WAY YOU WORK.

The VersaLink C7000 Series gives you the freedom to work where and how you want—with out-of-the-box connectivity to Google Drive™, Microsoft® OneDrive® and DropBox™, and access to additional options through the Xerox App Gallery.

The ability to connect and print from multiple devices is key for today's worker, and VersaLink devices meet the challenge with Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service Plug-in for Android™, Near Field Communication (NFC) Tap-to-Pair and Mopria®, plus optional Wi-Fi and Wi-Fi Direct.

Learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

To learn more about VersaLink device features, go to www.xerox.com/VersaLinkEG

XEROX® CONNECTKEY® TECHNOLOGY—THE NEXUS OF YOUR COMPLETE PRODUCTIVITY ECOSYSTEM

From Xerox—the company that created the modern workplace—we present the next revolution in workplace productivity. With a consistent user experience across a wide range of devices, mobile and cloud connectivity and a growing library of apps to expand functionality, you'll work faster, better and smarter.

Intuitive User Experience

An entirely new—and yet entirely familiar way to interact that includes a tablet-like experience, with gesture-based touchscreen controls and easy customization.

Mobile and Cloud Ready

Instant connectivity to cloud and mobile devices right from the user interface, with access to pre-loaded, cloud-hosted services that let you work where, when and how you want.

Benchmark Security

Full multi-level protection for both documents and data, ready to guard against and eliminate emerging threats and meet or exceed regulatory compliance.

Enables Next Generation Services

Work more efficiently and manage resources more effectively. Easy integration of Xerox® Managed Print Services enables remote monitoring of service delivery and consumables.

Gateway to New Possibilities

Instantly extend your capabilities with access to the Xerox App Gallery, featuring real-world apps designed to optimize digital workflows. Commission our network of partners to design innovative, business-specific solutions.

Find out more about how you'll work smarter at www.connectkey.com.

FINISHING APPLICATIONS



1 A 110-sheet Duplex Automatic Document Feeder (DADF) scans two-sided black-and-white or color originals for copy, scan and fax jobs.

2 Optional Convenience Stapler and Work Surface.

3 Card Reader Bay with embedded USB port.¹

4 An easily accessible USB port¹ allows users to quickly print from or scan to any standard USB memory device.

5 The 100-sheet Bypass Tray handles media sizes from 3.5 x 3.87 in. to 11.69 x 17 in./88.9 x 98.4 mm to 297 x 431.8 mm.

6 The standard 520-sheet Tray 1 handles media sizes from 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm.

¹ USB ports can be disabled.

MULTIPLE PAPER TRAY OPTIONS TO FIT EVERY NEED:

7 Add the Single Tray Module to the Desktop model to increase the total paper capacity to 1,140 sheets (includes Bypass Tray).

8 Choose the Single Tray with Stand Module to increase the total paper capacity to 1,140 sheets (includes Bypass Tray) and provides storage for toner cartridges and other supplies.

9 Choose the Three Tray Module increases the total paper capacity to 2,180 sheets (includes Bypass Tray). Or choose the optional High-Capacity Tandem Tray Module (not shown) allows for a total paper capacity of up to 3,140 sheets (includes Bypass Tray).

10 The optional High-Capacity Feeder holds 2,000 sheets of letter/A4 paper, increasing the maximum paper capacity to 5,140 sheets.

ADD INCREASED VERSATILITY WITH FINISHING OPTIONS:

11 The Dual Catch Trays (optional with Desktop model) stack up to 250 sheets each, lower tray offsets.

12 The optional Office Finisher LX gives you advanced finishing functions at a great value and offers optional booklet making (score, saddle-stitch).

13 The optional Integrated Office Finisher provides 500-sheet stacking and 50-sheet, single-position stapling.



INTRODUCING TOUCHSCREEN SUPERIORITY

Meet our all-new, 7-inch color touchscreen—the user interface that sets a higher standard for customization, personalization and versatility.

By presenting a familiar “mobile” experience—with support for gestural input and task-focused apps that share a common look and feel—fewer steps are needed to complete even the most complex jobs.

A highly intuitive layout guides you through every task from start to finish, with a natural hierarchy placing critical functions near the top of the screen and commonly used options front and center. Don't like where a function or app is located? Customize the layout to make it yours.

This unmatched balance of hardware technology and software capability helps everyone who interacts with the VersaLink® C7000 Series Color Multifunction Printer get more work done, faster.

Xerox® VersaLink® C7020/C7025/C7030



The VersaLink C7020/C7025/C7030 Color Multifunction Printer is built on Xerox® ConnectKey® Technology.

For more information, visit www.connectkey.com.

DEVICE SPECIFICATIONS	VersaLink C7020	VersaLink C7025	VersaLink C7030
Speed	Up to 20 ppm	Up to 25 ppm	Up to 30 ppm
Monthly Duty Cycle ¹	Up to 87,000 pages	Up to 107,000 pages	Up to 129,000 pages
Hard Drive/Processor/Memory	320 GB HDD ² /1.05 GHz Dual-core/4 GB memory		
Connectivity	Ethernet 10/100/1000 Base-T, High-speed USB 3.0, Wi-Fi® and Wi-Fi Direct® with optional Wi-Fi Kit, NFC Tap-to-Pair		
Controller Features	Unified Address Book, Configuration Cloning, Scan Preview, Xerox Extensible Interface Platform®, Xerox App Gallery, Xerox® Standard Accounting Tool, Role Based Permissions, Convenience Authentication Enabled, Online Support		
Copy and Print	Resolution Copy: Up to 600 x 600 dpi; Print: Up to 1200 x 2400 dpi		
First-copy-out Time (as fast as)	As fast as 9.0 seconds color/6.9 seconds black-and-white		As fast as 7.2 seconds color/ 5.8 seconds black-and-white
First-print-out Time	As fast as 9.4 seconds color/7.2 seconds black-and-white	As fast as 9.4 seconds color/ 7.1 seconds black-and-white	As fast as 7.3 seconds color/ 5.6 seconds black-and-white
Page Description Languages	PCL® 5e/PCL 6/PDF/XPS/TIFF/JPEG/HP-GL/optional Adobe® PostScript® 3™		
Paper Input	Standard	Duplex Automatic Document Feeder (DAF): 110 sheets; Speed: up to 55 ipm; Custom sizes (duplex): 4.92 x 4.33 in. to 11.69 x 17 in./125 x 110 mm to 297 x 431.8 mm; Custom sizes (simplex): 4.92 x 3.35 in. to 11.69 x 17 in./125 x 85 mm to 297 x 431.8 mm	
		Bypass Tray: 100 sheets; Custom sizes: 3.5 x 3.87 in. to 11.69 x 17 in./88.9 x 98.4 mm to 297 x 431.8 mm	
		Tray 1: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm	
	Choose One	Single Tray Module: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm	
		Single Tray with Stand: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm	
		Three Tray Module (1,560 sheets): 520 sheets each; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm	
		High-Capacity Tandem Tray (2,520 sheets): Tray 2: 520 sheets; Custom sizes: 5.5 x 7.17 in. to 11.69 x 17 in./139.7 x 182 mm to 297 x 431.8 mm; Tray 3: 870 sheets; Standard sizes: 8.5 x 11 in. and 7.25 x 10.5 in./A4 or B5; Tray 4: 1,130 sheets; Standard sizes: 8.5 x 11 in. and 7.25 x 10.5 in./A4 or B5	
	Optional	Envelope Tray: Up to 60 envelopes: #10 commercial, Monarch, DL, C5; Custom sizes: 3.9 x 5.8 in. to 6.4 x 9.5 in./98 x 148 mm to 162 x 241 mm	
		High-Capacity Feeder (HCF): 2,000 sheets; Standard sizes: 8.5 x 11 in. and 7.25 x 10.5 in./A4 or B5	
Paper Output/Finishing	Standard	Dual Catch Tray ² : 250 sheets each; Lower tray offsets	
	Optional	Integrated Office Finisher: 500-sheet stacker, 50 sheets stapled, single-position stapling	
		Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 3-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch)	
		Convenience Stapler and Work Surface: Staples 50 sheets	

INTUITIVE USER EXPERIENCE

Customize and Personalize	Walkup customization, Personalize Home Screen by User, Multiple Home Screens with Simple ID, Customize by Site, Function or Workflow with Xerox App Gallery and Xerox® App Studio
Print Drivers	Job Identification, Bi-directional Status, Job Monitoring, Xerox® Global Print Driver® and Mobile Express Driver®
Embedded Web Server	PC or mobile—Status Information, Responsive Design, Settings, Device Management, Cloning
Preview	Preview of Scan/Fax with Zoom, Rotate, Add Page
Print Features	Print from USB, Secure Print, Sample Set, Personal Print, Saved Job, Xerox® Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Real-time Status, Scaling, Job Monitoring, Application Defaults, Two-sided Printing (as default), Skip Blank Pages, Draft Mode
Scan	Optical Character Recognition (OCR), Scan to USB/Email/Network (FTP/SMB), Scan File Formats: PDF, PDF/A, XPS, JPEG, TIFF; Convenience Features: Scan to Home, Searchable PDF, Single/Multi-Page PDF/XPS/TIFF/Password Protected PDF
Fax	Optional Walk-up Fax (one-line or three-line options available, includes LAN Fax, Direct Fax, Fax Forward to Email), optional Fax Over IP

MOBILE AND CLOUD READY

Mobile Printing	Apple® AirPrint® ⁵ , Google Cloud Print™ Ready, Xerox® Print Service and Mopria® Print Service Plug-ins for Android™
Mobility Options	@PrintByXerox ³ , Xerox® Mobile Print and Mobile Print Cloud ⁴ , Connect via NFC/Wi-Fi Direct Printing ⁴ , Xerox® Mobile Link App ³ . Visit www.xerox.com/officemobileapps for available apps.
Cloud Connectors ³	Print from/Scan to Google Drive™, Microsoft® OneDrive®, Dropbox™, Microsoft Office 365®, Box®, Xerox® DocuShare® Platform and more

BENCHMARK SECURITY

Network Security	IPsec, HTTPS, encrypted email, Network Authentication, SNMPv3, SSL/TLS, Security Certificates, Automatic Self-Signed Certificate
Device Access	Firmware Verification, User access and internal firewall, Port/IP/Domain Filtering, Audit Log, Access Controls, User Permissions, Smart Card Enabled (CAC/PIV/.NET), Integrated Card Reader Bay
Data Protection	Setup/Security Wizards, Job Level Encryption via HTTPS/IPPS submission, Encrypted hard disk (AES 256-bit, FIPS 140-2) and image overwrite, Common Criteria Certification (ISO 15408) (undergoing evaluation)
Document Security	Secure Print, Secure Fax, Secure Scan, Secure Email, Password Protected PDF

ENABLES NEXT GENERATION SERVICES

Print Management	Xerox® Print Management and Mobility Suite ⁴ , Configuration Cloning, Xerox® Standard Accounting Tool, Equitrac ⁴ , Y Soft ⁴ and more
Managing Print	Xerox® Device Manager, Support Assistance, Auto Meter Read, Managed Print Services tools
Sustainability	Cisco EnergyWise®, Earth Smart Printing, Print User ID on margins

GATEWAY TO NEW POSSIBILITIES

Cloud Services	Xerox® Easy Translator ⁴ , Xerox® Healthcare MFP Solution (U.S. only) ⁴ , many additional services available
Xerox App Gallery	Many apps and cloud services available. Visit www.xerox.com/appgallery for a growing selection of Xerox® apps available for adding functions.

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² HDD and Dual Catch Tray are optional on Desktop model; ³ Free optional download from Xerox App Gallery to the Printer—www.xerox.com/xeroxappgallery; ⁴ Purchased option; ⁵ Visit www.apple.com for AirPrint Certification list.

For more detailed specifications, go to www.xerox.com/VersaLinkC7000Specs.



DIGITAL MULTI-MEDIA PRESS

XANTÉ

EN/PRESS®



■ **PlateMaker 8**
INSIDE

■ **Includes iQueue 14**

*Simply Brilliant Workflow
with iQueue Mail - USPS® certified
address verification, correction,
sorting, and barcoding!*



■ **ENTERPRISE-SP**
COMPACT HIGH SPEED SYSTEM



Reliable. Profitable. Production.

The En/Press Digital Multi-Media Press with the patented Enterprise High Speed Feed System offers users an affordable way to go digital and meet the demand for fast, full-color printing. Enterprise's groundbreaking design features a straight feed path for a faster and smoother delivery. The complete digital solution is powered by iQueue Simply Brilliant Adobe Postscript PDF® Workflow that offers Dead-On Spot Color Matching, advanced variable data capabilities, full imposition, intelligent sequential numbering, over a thousand royalty free customer-ready templates and so much more.

Improve In-House Productivity

En/Press Digital Multi-Media Print Systems allow you to do more for your customers, in-house

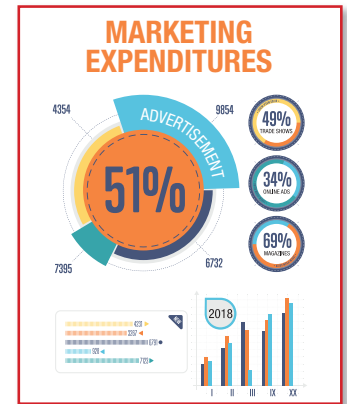
- Print on a wider variety of media and in a wider range of sheet sizes.
- Up to 4,000 full color envelopes per hour
- Features a lower cost per sheet
- Run full color jobs including variable data in one pass.
- iQueue Simply Brilliant Workflow automates prepress production and provides critical color adjustments.



Booklets



NCR Forms

Full color sheets, envelopes and cards



Label stocks

Astonishing Full-Color Results

The En/Press Digital Series features a multi-bit print engine that delivers production color and print quality your customers demand

- Resolutions up to 4800 for exceptional sharpness, clarity and color quality.
- iQueue can match any spot color that can be created with CMYK **dead-on every time**. Xanté's patented RightON® color matching technology makes spot color matching simpler than ever.
- New HD toner offers a wider color gamut. The smaller particles enable the En/Press Digital Color Series to capture subtle changes in color and tone.
- Output is waterproof and laser safe.

More Media / Feed Choices

Outstanding media flexibility allows you to offer your customers more and helps eliminate costly outsourcing

- Prints on a variety of stocks including: Uncoated, coated, NCR, card stocks, textured stocks, label stocks and envelopes (from 3.5" x 3.5" up to 13" x 49").
- Prints on 18pt cover (400gsm).
- Print oversized sheets / banners up to 13" (330 mm) x 49.6" (1260 mm).

Computer-to-Plate

PlateMaker 8

INSIDE

Xanté is pleased to announce a revolutionary advancement in Computer-to-plate (CTP) printing technology. The En/Press Revolutionary Digital Multi-Media Press with PlateMaker 8 inside is a brand new polyester CTP system. Specifically designed for small commercial printers, this solution is low cost, high quality, chemical free, and fast. The best part is that it's all contained WITHIN the En/Press which is already the best way to print your envelopes, NCR forms, stationery, invitations, announcements and more!



PlateMaker 8 Specifications	
Myriad 2 Plates	Available in the following sizes: 10" x 15" - 13" x 19 ⁷ / ₈ "
340mm Option	13 ³ / ₈ " x 19 ⁷ / ₈ " (340mm x 505mm)
Plate Thickness	4 mil plates

Customize with the Feeder System that works for your needs. (Enterprise-SP or the complete Enterprise Feed System)



- **THE BEST envelope feed system IN THE WORLD**
- Load up to 1,000 #10 envelopes and walk away
- Quick adjust guides for faster media changes

Available in five configurations:

1. Standalone
2. Standalone with the Compact Enterprise-SP Feeder (500 #10 envelopes)
3. Digital Production Press with the Enterprise (1,000 #10 envelopes)
4. Additional Trays (2 Extra trays for up to 12.5"x18")
5. High Capacity (Hi-Cap Tray for Letter or A4)



- **NEW COMPACT DESIGN**
33" x 11.5" x 20"
- Load up to 500 #10 Envelopes
- Media from 3.5" x 3.5" up to 13" x 49"
- Load media on-the-go



US Pat. No. 8939274 B1

EN/PRESS



PlateMaker 8
INSIDE

ENGINE SPECIFICATIONS

Configuration	Desktop
Technology	Laser-beam scanning & electrophotographic printing with dual component toner development, 4-drum tandem method, output water proof and laser safe
Printing Speed	Color 60 ppm / Black & White 60 ppm / 75 #10s ppm 60, 26 and 17 ppm for letter/A4 depending on media thickness Envelopes less than 8.5" in width 25 ppm
Warm-Up Time	22 seconds or less
First Print Speed	8 seconds or less
Duplex Print Speed	Near 100% productivity for all paper sizes
Print Resolution	600, 1200, 2400 or 4800
Input Capacity	Standard: 2 x 550 sheets + 100-Sheet Bypass Tray
Output Capacity	Standard: 500 sheets face down
Paper Sizes	
Feed Tray 1:	Letter / A4
Feed Tray 2:	Min: 7.17" W x 5.83" L (182 x 148 mm) Max: SRA3* 12" W x 18" L (304 x 457 mm)
Multi-Purpose Tray:	Min: 3.5" W x 3.5" L (89 x 89 mm) Max: 13" W x 49.6" L (330 x 1260 mm)*
High Capacity Tray:	8.5" W x 11" L (216 x 279 mm)
Dual Tray:	Min: 7.17" W x 5.83" L (182 x 148 mm) Max: SRA3* 12" W x 18" L (304 x 457 mm)
Paper Weights	
First / Second Tray:	16 - 68 lb. Bond - 14pt Cover (60 - 320 gsm)
Bypass Tray:	16 - 68 lb. Bond - 18pt Cover (60 - 400 gsm) Feed source for Labels, OHP and Envelopes
Duplex Unit:	60 - 256 gsm
Paper Types	Bond, Plain, Recycled, Preprinted, Special, Color, Letterhead, Card Stock, Glossy, Coated, Labels, OHPs and Envelopes (4 Bar, Monarch, #10, window* and larger)
Auto Duplex	Standard
Dimensions (Base Model)	23.2" W x 27" D x 28.6" H (587 x 685 x 725 mm) (Standard Configuration)
Weight (Base Model)	With consumables loaded (except toner) 187 lb. (85 kg)
Power	120-127V / 220-240V (50/60 Hz)
Operating Power	992W Consumption
Maximum Power	1.854 kw or less
Energy Saver	2.2W

PRINTER CONTROLLER (Standard)

CPU	Intel Atom Processor Bay Trail 1.75GHz
Memory	2 GB
Hard Disk Drive	320 GB HDD Standard on all models
Printer Languages	PCL 5c, PCL 6, RPCS, Adobe® PS® 3™, PDF Direct Print
Fonts	Standard: 45 PCL fonts, 13 Intl Fonts, 136 PS 3 fonts Optional: OCR and Barcode fonts available
Standard Interface	Ethernet (1000Base-T/100Base-TX/10Base-T), USB 2.0, SD Slot
Operating Systems	Windows 7 to current / Mac OS 10.7 to current

SYSTEM SPECIFICATIONS

ENTERPRISE HIGH SPEED FEEDER

Capacity	Load up to 1,000 #10 (241 x 105mm) Envelopes
Media Sizes	3.5" x 3.5" (89 x 89 mm) - 13" x 49.6" (330 x 1260 mm)
Paper Weights	16 - 68 lb. Bond - 18pt Cover (60 - 400 gsm)

ENTERPRISE-SP COMPACT HIGH SPEED FEEDER

Dimensions	33" x 11.5" x 20" (84cm x 29cm x 51cm)
Capacity	Load up to 500 #10 (241 x 105mm) Envelopes
Paper Sizes	3.5" x 3.5" (89 x 89 mm) - 13" x 25.5" (330 x 648 mm)
Paper Weights	16 - 68 lb. Bond - 18pt Cover (60 - 400 gsm)

SUPPLIES

Consumables	Yield (ISO 19,798 Yields)	Consumables	Yield
Black Toner	43,000 pages	Yellow Toner	34,000 pages
Mag. Toner	34,000 pages	Cyan Toner	34,000 pages
Fuser	160,000 pages*	Imaging Drums	120,000 pages*
Image Transfer Belt	200,000 pages*		
Part Numbers			
Cyan Toner	200-100373	Black Drum	200-100380
Magenta Toner	200-100374	CMY Drum Set	200-100381
Yellow Toner	200-100375		
Black Toner	200-100376		

110V Fusing Unit	200-100383	Transfer Belt	200-100382
220V Fusing Unit	200-100384	Waste Toner Bottle	200-100387

En/Press ships with starter toner cartridges that yield 21,500 pages for Black and 17,000 pages for each color. *based on letter/A4 size pages at 5% coverage. Use only Xanté or Xanté approved consumables.



iQueue Simply Brilliant Workflow (Included)

Digital Color Workflow with Advanced Color Matching and File Management Tools

iQueue Mail

FULLY VERIFIED, CORRECTED, SORTED, AND BARCODED!

Available Features:

- USPS® certified address verification, correction, sorting, and barcoding
- Over a Thousand Design Templates
- Multi-Part Form Design
- Sequential Numbering
- Booklet Creation
- Universal Print Driver
- Independent CMYK Color Controls
- Patented Spot Color Matching
- Job Cost Estimator
- Full Imposition and Tiling
- Custom Barcode Generator
- Import Variable Data with Intelligent Mail barcodes*
- Automatic Creep Adjustment and more

XANTÉ

xante.com

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Adobe PostScript 3™

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*Paper size only. **Laser safe window envelopes only. Patent pending technology. *Call for details.

11.09.2021

Be Brilliant

Xerox® Iridesse™ Production Press



In a world where print is often commoditized, fitting in isn't wise. Standing out? *That's brilliant.*

The Xerox® Iridesse™ Production Press combines the value of highly-automated, agile digital production with exceptional image quality and jaw-dropping embellishment effects, making it easier to unleash the potential of print and achieve remarkably brilliant results.

25
billion
pages

Keypoint Intelligence-InfoTrends projects that digital print enhancement volume will grow 27% annually, reaching 25 billion pages by 2020.*

“Now we can offer metallics to clients who need a less expensive alternative or a faster turnaround or personalization.

It's a whole new sphere of business.”

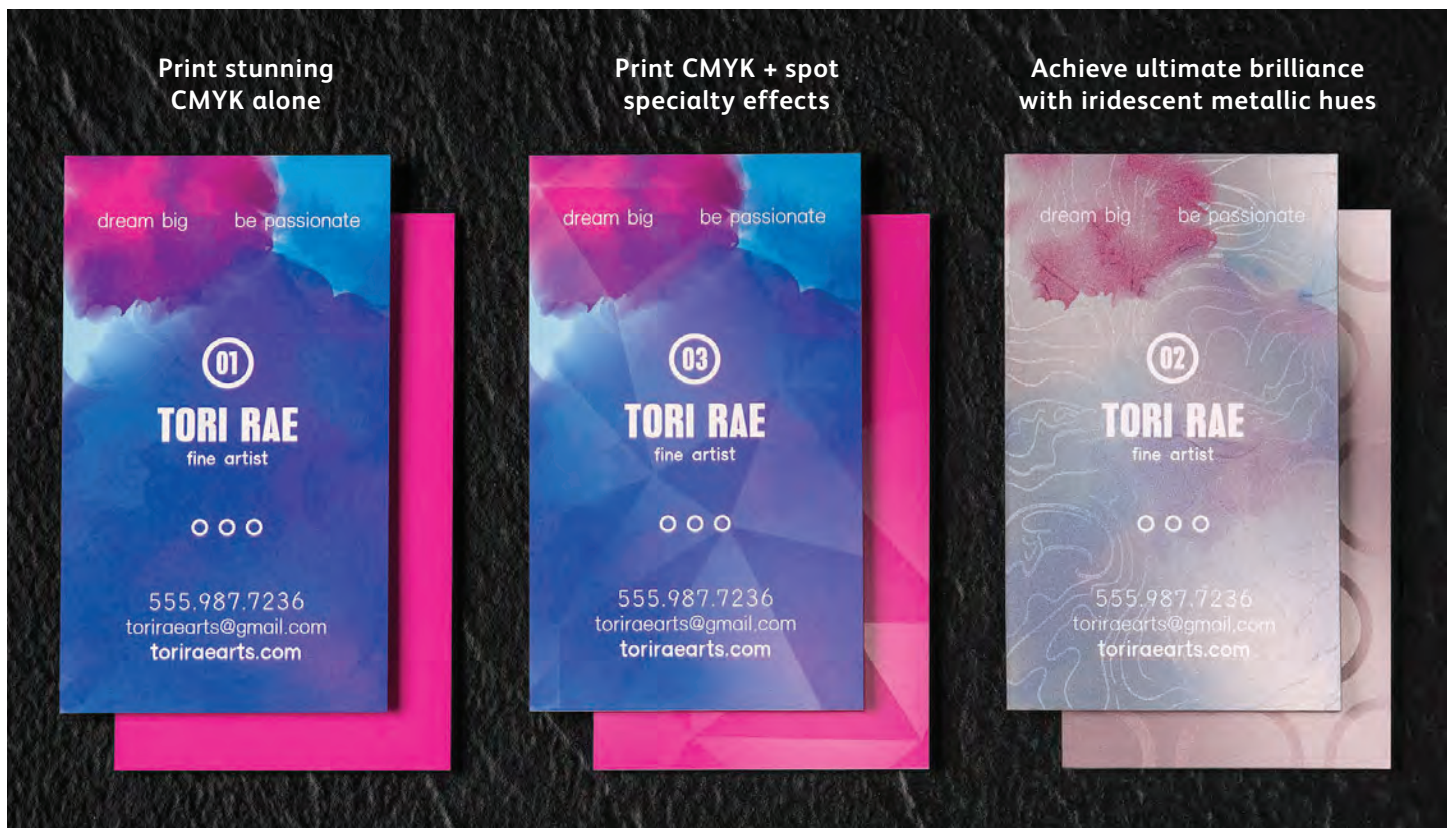
Glen Robins, Sales Director
Instant Print West One
West London, UK



*Keypoint Intelligence-InfoTrends, "Beyond CMYK: The Use of Special Effects in Digital Printing," 2016

Release more “wow” per page with Color FLX Technology.

Iridesse™ redefines digital printing with award-winning Color FLX Technology, which layers CMYK with up to two Specialty Dry Inks in one single, incredibly productive pass – all while maintaining “spot on” registration from color to color. Color FLX Technology lets you:



Iridesse™ lets you do more with color on a page using flexible combinations of popular High Definition Emulsion Aggregate (HD EA) Specialty Dry Inks:



HD EA Gold and Silver Dry Inks incorporate flecks of metal for outstanding sparkle with a true metallic appearance. These inks strike a valuable balance between low-cost CMYK metallic representations and high-end offline foil stamping.

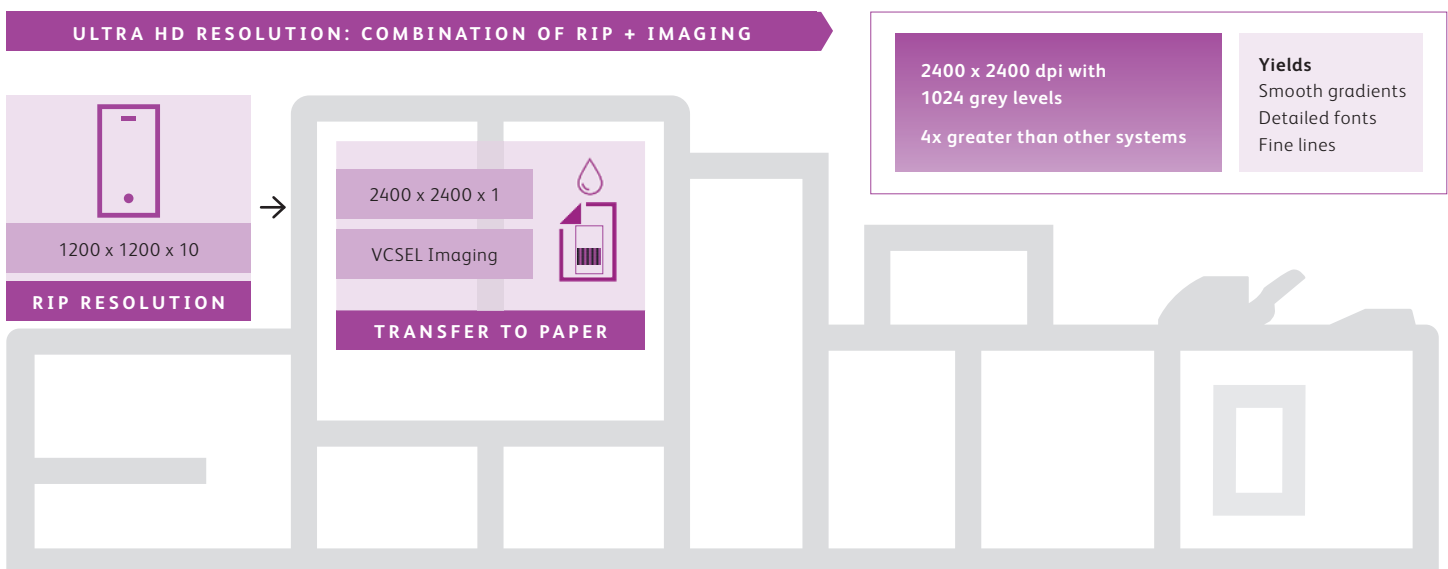


HD EA White and Clear Dry Ink spot or flood embellishments create new opportunities for unique design expression. Unlock a broader range of specialty media with White underlays, and enhance virtually any stock with White or Clear design effects.



Brilliance starts with stunning four color quality.

The Iridesse™ “wow” is rooted in incredible CMYK quality, making it a perfect choice for a full array of digital jobs. You can take on more short run, short turn work without making tradeoffs thanks to technologies that dramatically improve image quality, including market-leading Ultra HD Resolution combined with a new, low-gloss small particle toner formulation and xerographic enhancements.



ULTRA HD RESOLUTION

While other presses may RIP at the same level, the image pipeline that feeds data to the Iridesse™ engine is unique, delivering 4 times more information to the press than competitive digital systems do.

The combination of 1200 x 1200 x 10-bit RIP rendering and 2400 x 2400 x 1-bit print imaging yields unrivaled Ultra High Definition (HD) detail for smooth, beautiful gradients and tints, impeccable fine lines, and unprecedented small text accuracy.

LOW GLOSS, HIGH QUALITY

New High Definition Emulsion Aggregate (HD EA) Toner is another key component of the press's brilliant CMYK quality.

HD EA Toner has a smaller particle size: 4.7 microns compared to the previous 5.8 microns. This smaller size creates smooth prints with lower gloss and excellent shadow detail, even in challenging images.

STAY CONSISTENTLY BRILLIANT

Internal process controls ensure consistency within each print run so you can deliver confidently, job after job.

The press lays down Mark On Belt (MOB) patches between pages and measures them automatically and continuously during each run, compensating for any registration or density issues in real time and eliminating the potential for color drift.

Breathe new life into print with jaw-dropping embellishment effects.

CREATE A RAINBOW OF IRIDESCENT EFFECTS

A play on the word “iridescence,” Iridesse™ is synonymous with visual effects beyond CMYK that amplify page content and captivate recipients. HD EA Specialty Dry Inks can be layered together or combined with CMYK tints to create stunning spot colors, metallic gradients, photographic enhancements and more – and it’s all done in-line, in a single pass, and at rated speed.

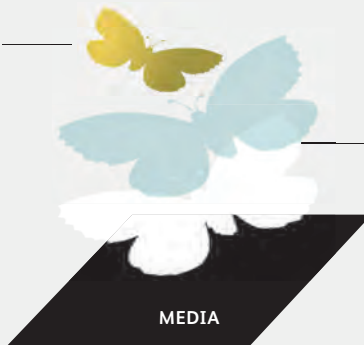
Layer Metallic + Clear effects:



Overlays

Underlays

Layer Metallic + White effects:



CMYK

Underlays

Create Iridescent hues:



CREATE A SPOT SPECIALTY EFFECT:

Each of our HD EA Specialty Dry Inks – Gold, Silver, White, or Clear – can be used on their own to create stunning spot effects that deliver a big visual impact while freeing your clients from time- and cost-intensive offline processes.

USE MORE THAN ONE SPOT SPECIALTY EFFECT TOGETHER:

Two inline specialty stations and precise color-to-color registration means multiple spot effects can be produced quickly and accurately within each job.

CREATE ULTIMATE BRILLIANCE WITH IRIDESCENT PALETTES:

When you need a vibrant visual, think about the impact a palette of iridescent metallic hues can make. It's like having a full metallic color swatchbook available to each job, on demand.

“I must tell you that the registration is incredible... Unless you see this no one would believe you.”

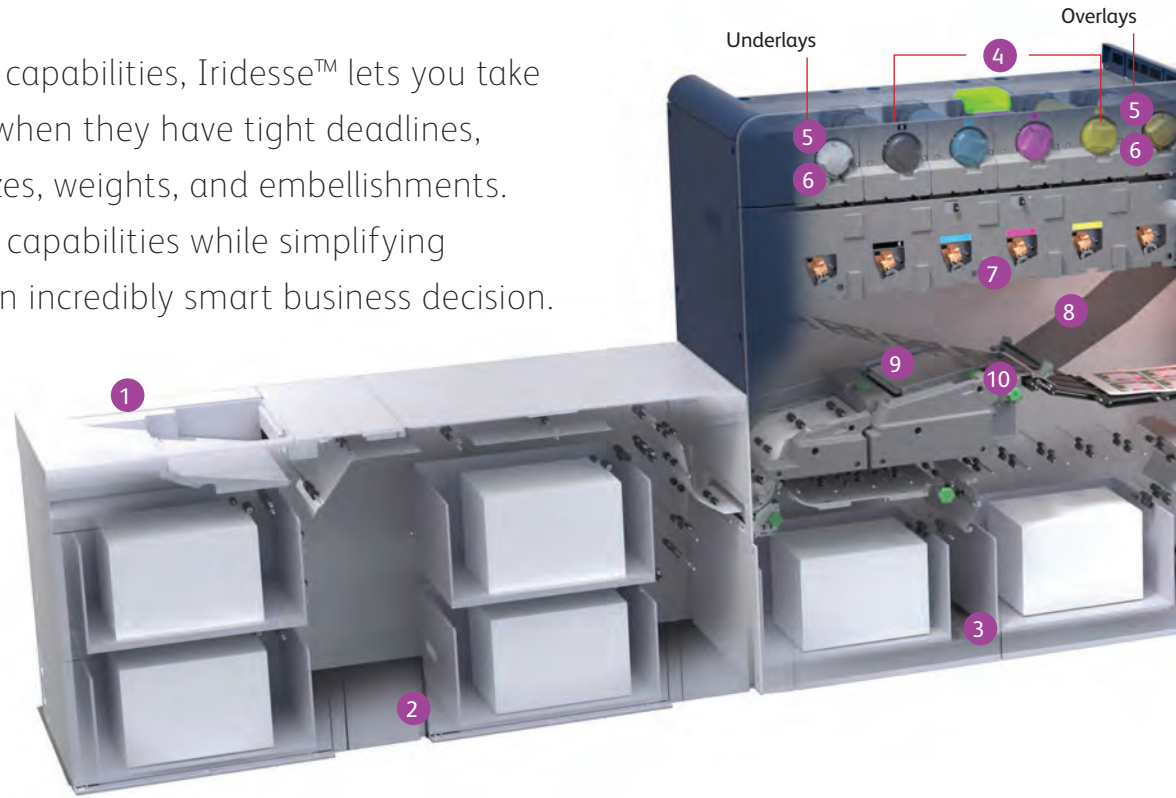
Dennis Beck, Owner
Minuteman Press of
North Palm Beach, Florida

Commodity-crushing technology that drives brilliant business results.

With robust production capabilities, Iridesse™ lets you take on complex jobs, even when they have tight deadlines, non-traditional stock sizes, weights, and embellishments. Iridesse™ expands your capabilities while simplifying production, making it an incredibly smart business decision.

DRIVE MORE PRESS PERFORMANCE

The Xerox® EX-P 6 Print Server Powered by Fiery® combines decades of print and color management expertise to streamline the management and submission of your jobs, unlocking the full production capabilities of Iridesse™.



1

FEED EXTRA LONG AND SPECIALTY MEDIA*

Multi-Sheet (MSI) Bypass Tray holds up to 250 sheets; ideal for feeding specialty, heavyweight, and Extra Long Sheets with additional accessories up to 13 x 47.2" (330 mm x 1.2 m).

2

DUAL ADVANCED HIGH CAPACITY FEEDERS*

Extends paper capacity up to 8,000 sheets with four additional trays in two feeder stations. When used with the Inserter option, this provides a total of 8 pick points and 12,500 sheets for printing at rated speed. Auto-Tray Switching and reload-while-run capabilities optimize production time.

3

STANDARD FEEDERS

Provides a total capacity of 4,000 sheets from two internal feeder trays that are integrated into the press's base design.

You can run lightweight and heavyweight stocks from 52–400 gsm (35 lb Text to 145 lb Cover) with sizes ranging from 7.2 x 7.2" (182 x 182 mm) up to 13 x 19.2" (330 x 488 mm), all from a small footprint.

4

CMYK TONER STATIONS

Allows for load-while-run capability. HD EA Toner produces high quality output using less toner and no fuser oil, delivering prints that can be written on or coated post printing.

5 6

SPECIALTY DRY INK STATIONS*

Puts specialty effects at your fingertips, creating high impact prints at full-rated speed. Choose to add one or two stations and run HD EA Gold, Silver, or White underlays together with HD EA Gold, Silver, White, or Clear overlays in a single, precise pass.

EZ SWAP

Enables fast, efficient Specialty HD EA Dry Ink changeovers so you can vary and execute more high-value print embellishments more easily – with no maintenance or cleanup.

7

LONG LIFE PHOTO RECEPTORS/AUTO CLEANING COROTRONS

Provides more uniform charge to the photo receptor via a dual-wire/dual-grid design that delivers more stable print quality within a page and from page to page. Self-cleaning technology optimizes press availability while maintaining high print quality standards.

8

CLOSED LOOP PROCESS CONTROLS

Enables continuous closed-loop monitoring of color patches and registration targets on the Intermediate Transfer Belt. Any needed quality adjustments are made immediately and automatically.

*Optional components

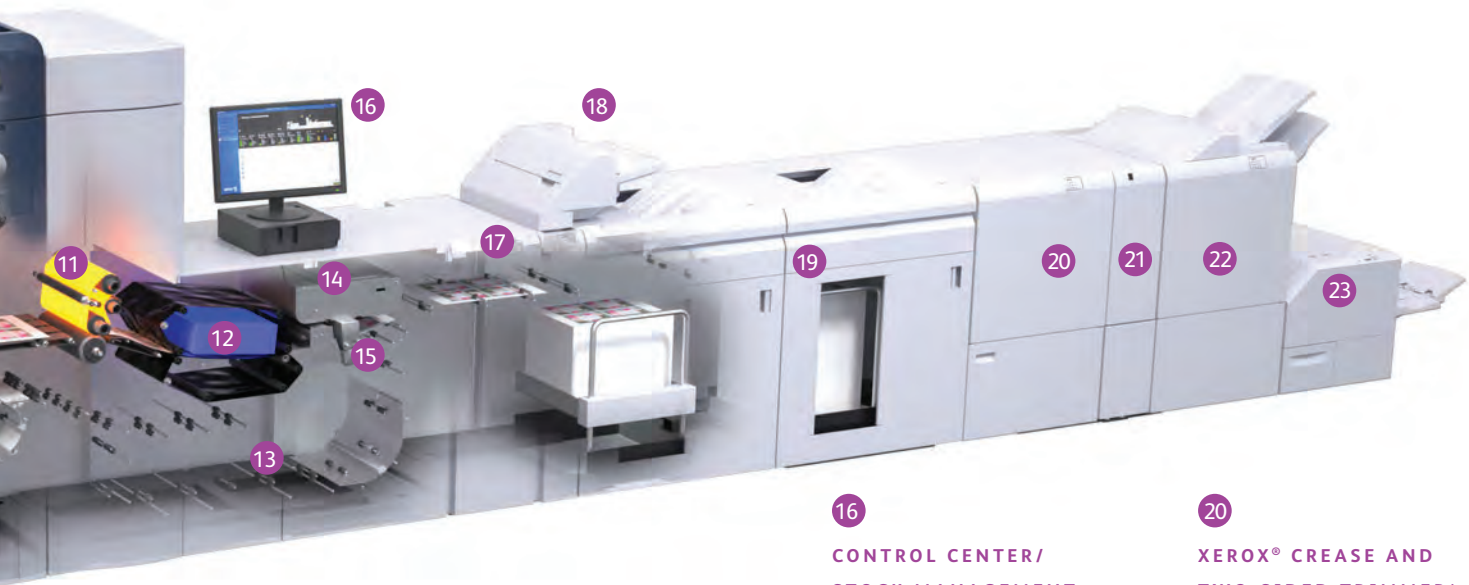


SEE THE PRESS COME TO LIFE WITH AUGMENTED REALITY!

Go to your App Store (iOS or Android).

Search for "Solimar Systems," then tap the link. Install and open the app.

Select "Scan" and focus the camera on the center of the press illustration below.



9 PAPER ALIGNMENT

Ensures precise +/-0.5 mm front-to-back registration at rated speed with advanced center registration technology that automatically adjusts for paper size and weight.

10 INTERMEDIATE BELT TRANSFER

Supports greater print speed and reliability across a wide range of media and applications.

11 BELT ROLL FUSER

Rapidly transfers energy more efficiently using a silicon-coated Teflon belt that fuses a wide range of stocks up to 400 gsm at rated speed.

12 COOLING MODULE

Cools prints for optimum finishing and stacking.

13 AUTO SHEET CLEARING

Provides simple, efficient, and virtually hands-free jam recovery.

14 FULL WIDTH ARRAY WITH ACQS

Ensures quick, accurate color reproduction and boosts your productivity by automating key calibration, profiling, and alignment tasks using an inline scanner with RGB sensors.

Some of these automatic adjustments can be batched together and scheduled at the start of a shift or before essential jobs using the EZ Press Check function.

15 DECURLING UNIT

Delivers flat sheets optimized by media type using belt and roller technology for productive inline and offline finishing.

16 CONTROL CENTER / STOCK MANAGEMENT

Enables simple media setup, stock management, and press operations. Operators have quick and easy access to automation features that keep the press running optimally.

17 INTERFACE DECURLER MODULE*

Provides a gateway to a wide variety of finishing alternatives.

18 XEROX® INSERTER*

Further extends pick point options with an additional tray, maximizing flexibility for complex jobs using specialty or pre-printed media.

19 XEROX® DUAL HIGH CAPACITY STACKERS*

Provides production stacking capabilities (available in single and dual combinations) for standard sheet sizes. Extra Long Sheets may be output to the top tray. Up to two removable carts add unload-while-run capability.

20 XEROX® CREASE AND TWO-SIDED TRIMMER*

Creates a professional high-quality look and feel with added durability for documents that get repeated use. Programmable for up to five customized creases.

21 C/Z FOLDER*

Produces professionally folded pages for flexibility in finished output.

22 PRODUCTION READY (PR) BOOKLET MAKER FINISHER*

Produces stapled sets of up to 30 sheets with one or two staples at variable positions.

23 XEROX® SQUAREFOLD® TRIMMER MODULE*

Provides higher-value finished documents with full-bleed trim and square fold spines.

Take on new opportunities with confidence.

This press is built to run. Four, five, and six colors. A rainbow of iridescent palettes. Mixed media. Heavy stock. Extra Long Sheets up to 47.2" (1.2 m). High-value inline finishing. Iridesse™ is synonymous with new capabilities and new levels of production confidence.

We make it easy to add the “wow” in a number of ways...

MORE COMPLEX

Designer

CREATE VIRTUALLY LIMITLESS SPECIALTY POSSIBILITIES

Work directly with Adobe® Creative Suite source files to apply any Specialty Dry Ink.



Design with CMYK+ any Iridesse Specialty Dry Ink(s) for optimal color flexibility

PROCESS FOR ADDING METALLICS TO DESIGN

Color-Logic® Process Metallic Color System™

USE PRE-DEFINED METALLIC SWATCHES AND EFFECTS

Use Silver underlay with a set of Adobe® Creative Suite plug-ins and 250 color swatches.



Enhance CMYK...

With specialty metallic palettes and effects

Xerox® FreeFlow® Core

AUTOMATE THE CONVERSION OF CMYK TO SPECIALTY EFFECTS

No designer? No problem! Use a menu of simple workflows to map CMYK elements to Gold, Silver, Metallic Hues, or White.



Convert CMYK...

To specialty color

EASY

Xerox® EX-P 6 Print Server

ADD A LAYER OF SPECIALTY COLOR TO CMYK

Up-value existing CMYK jobs with layers of Gold, Silver, White, or Clear with job editing and visual references.



Layer CMYK...

With specialty color

VISUAL EFFECT POSSIBLE

BASIC

STUNNING

Reduce the time it takes to achieve and maintain **quality color**.

Just as important as the “wow” is the “how.” Iridesse™ delivers all of its capabilities with superior production advantages, so you can produce higher value work easily.

DELIVER ON DEMANDING QUALITY REQUESTS, FAST

Clients expect consistently outstanding quality, and the Xerox-exclusive built-in Full Width Array scanner delivers. Automatic routines complete otherwise manual, time-consuming tasks in minutes. The Full Width Array scans diagnostic test pages at an operator’s request, inspecting for proper image alignment, second bias transfer, and lead-edge/trail-edge to inboard-to-outboard density variations.

PUT MORE TIME BACK IN EACH SHIFT

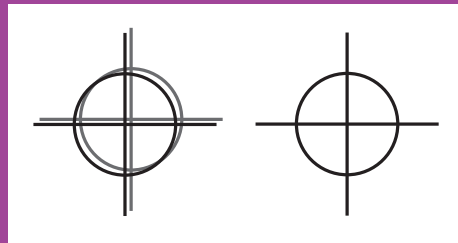
To further automate production, the EZ Press Check function can be used. This batches key operations to run automatically at the start of each shift or before color critical jobs, ensuring pages are “sale ready” the first time. Running these functions together reduces setup time from 20-30 minutes to under 10 minutes.



Automated quality control with extended Full Width Array functions deliver approval-ready prints in minutes.

BEFORE

AFTER



Auto Alignment Adjustment: Front-side to back-side image-on-paper registration.



Auto Density Uniformity Adjustment: Lead-to-trail edge and inboard-to-outboard density uniformity.

MAINTAIN STABLE, ACCURATE COLOR

The color settings on any xerographic press naturally drift over time, which is why Xerox developed the Automated Color Quality Suite (ACQS). ACQS automates the printing and measuring of calibration charts and then makes precise adjustments to color tables based on the results. Operators only need to start the procedure at the print server and then accept the results after the corrections are automatically performed, minimizing time and effort spent on otherwise manual tasks.

Colors need to be **Stable** — the same day after day



= **Calibration**

Colors need to be **Accurate** — the right colors



= **Profiling**

When it comes to digital print, it's time to think bigger and brighter.

With the ability to run sheets that are up to 47.2" (1.2 m) long in up to six colors – including combinations of Gold, Silver, White, and Clear – Iridesse™ is the perfect marriage of creative desires with new print capabilities.



KEEP EVEN THE MOST COMPLEX JOBS MOVING EASILY

Mixed Media Xceleration capabilities ensure superior performance for mixed or specialty stock jobs up to 400 gsm. The press's paper path is specially designed to move even the heaviest of media rapidly through the registration, imaging and fusing subsystems.

The press can combine multiple stocks into jobs imaged with up to six colors, so you can offer high-value complexity with supreme confidence and productively manage your operation.

LIBERATE MORE BRILLIANT DESIGN EXPRESSION

Imagine unleashing the power of digital print on black stocks, transparent clings, metallic, craft, and richly hued stocks, along with synthetics and polys. With Iridesse, these brilliant design expressions are today's reality.

Move past conventional digital stock sizes to bigger, more brilliant opportunities.

Auto-duplex up to 28.7" (729 mm)

8.5" x 11" (A4)

13" x 47.2" (330 mm x 1.2 m)

When you run Extra Long Sheets on the Iridesse™ Production Press, you can quite literally extend your production potential.

Extra Long Sheets can be run in weights up to 400 gsm and can be automatically duplexed in lengths up to 28.7" (729 mm).

Give each job a brilliant finish.

Move manual, offline finishing processes to an automated, efficient, end-to-end production line.

PRODUCE FULL-BLEED, PROFESSIONALLY TRIMMED AND CREASED BOOKLETS

When used together, the Xerox® Crease and Two-sided Trimmer, Production Ready (PR) Booklet Maker Finisher, and Xerox® SquareFold® Trimmer Modules turn your Iridesse™ Production Press into a high-end document finishing powerhouse.

Unleash the full potential of Iridesse™ by integrating stocks up to 350 gsm into durable, full-bleed, high-value booklets.



1
Xerox® Crease and Two-sided Trimmer: Allows booklets of up to 30 sheets to be professionally creased and folded inline using a trim crease – a complex fold that prohibits cracking. Up to five creases – standard or customizable – may be run per job, which automates and simplifies otherwise manual tasks.

2
Production Ready (PR) Booklet Maker Finisher: Produces stapled sets of up to 30 sheets with one or two staples at variable positions. Ideal for booklets and manuals that need efficient, productive finishing.

3
Xerox® SquareFold® Trimmer Module: Enhances the power of your finishing line with highly desired features such as square-fold spines and face trimming, producing higher-value brochures and booklets.

TRI-FOLD BROCHURES

Fold to letter/
A4 size



POCKET FOLDERS

Hold full-size
collateral packages



FLIERS/ MENUS

Longer accordion/
gate/roll fold jobs



DUST JACKETS

Cover larger-format
books with spines



PLUS BANNERS, GIFT PACKAGING AND MORE...



Brilliance in action.

The Xerox® Iridesse™ Production Press with award-winning Color FLX Technology lets you do more with 4, 5, and 6 colors on a page than any other xerographic system on the market. Combined with state-of-the-art automation, a wide range of productivity enhancing features and finishing options, and image quality that raises the bar on what digital presses can achieve, it has received rave industry and customer reviews from day one:

“I’ve tasked our designer with focusing 100 percent on developing design concepts with the metallic and clear dry inks.

That’s all I want her to think about.”

Marty Miller, President and Owner
Supply Concepts Inc.
St. Louis, Missouri

“I’ve been in printing for 30 years, and I haven’t seen a digital machine produce the kind of results we’re getting on Iridesse™. We put every stock we could find through it – colored, black, uncoated, rustic, gloss, 400 gram bamboo – everything.

The ink coverage is just fantastic, and the print quality is as close as it’s going to get to litho.”

Glen Robins, Sales Director
Instant Print West One
West London, UK

Print enhancement is becoming an important product differentiator and enabler for application expansion and more offset page transfer.

Keypoint Intelligence-InfoTrends,
“Beyond CMYK: The Use of Special Effects in Digital Printing,” 2016

2018 InterTech Technology Award Winner

Color FLX Technology’s breakthrough innovation has been recognized with the print industry’s prestigious InterTech Technology Award. The awards – managed by the largest graphic arts trade association, Printing Industries of America (PIA) – honor technologies that are transforming the graphic communications space. The judges recognized Iridesse™ for innovative engineering and being able to do things – like lay down up to 6 colors in a single pass – that no other digital production press can do.



Learn more about brilliant new opportunities for print at xerox.com



KIP Product Portfolio

*Wide Format Print Solutions
Designed for the Future*



Wide Format Solutions



KIP Color

- **KIP 600 Series**
- **KIP 900 Series**
- **KIP 800 Series**



KIP Black & White

- **KIP 70 Series**



KIP Systems Accessories

- **Stackers | KIP 900 Series, 800 Series & 70 Series**
- **Folders | KIPFold 2800**
- **Scanners | KIP 720, KIP 2300**



KIP Software Suite

- **KIP System K Software with KIP ImagePro**

KIP 600 SERIES

ENGINEERED TO EXCEED EXPECTATIONS.

Daily Productivity, Image Quality & Workplace Flexibility

The KIP 600 is revolutionizing wide format color printing and establishing new standards for wide format reliability. The KIP 600 Series delivers efficiency with precision imaging in a compact durable design that will connect workgroups to new levels of print management productivity.

STATE OF THE ART TECHNOLOGY



Contact Control Technology (CCT) is inspired by our pursuit to deliver the ultimate wide format imaging solution.

The ability to control the placement of the toner particles through direct contact at every stage of image development ensures the highest level of accuracy and precision quality in the production of every color or black and white image.

PRINT WITH CONFIDENCE

Workflow Automation simplifies everyday multi-step printing processes. Produce sets of black & white, color, or mixed sets of images and automatically, size, rotate or collate with touch of your fingertips.

EXTRAORDINARY PRODUCTIVITY

KIP's consistent speed technology ensures there is never a delay when printing complex files or high coverage images. Every document is printed at full rated engine speed ensuring that schedules and time lines are met day after day.

COMPACT BY DESIGN

The compact design ensures placement in locations previously not suitable for wide format color production systems. Built on a single footprint platform and available in MFP or Printer configurations, the KIP 600 will provide real flexibility in any workflow environment.



PRECISION IMAGING

Advanced toner technology controls the image with precise dot placement with color registration that delivers smooth color and expressive black & white image quality.

Vibrant colors and soft hues express your conceptual ideas; while true black printing ensures bold rich lines and fine details with pinpoint accuracy that are easy to read.

WORKPLACE EFFICIENCY

Consistently produce 360 D/A1 size prints per hour in full color, black and white or in mixed sets. Integrated high quality color scanner, two media rolls and top/front image stacking allows busy environments to benefit from greater productivity and workplace efficiency without interruption.

IMAGE DURABILITY

KIP CCT pressure fuses toner into the media producing prints that hold up to heat, friction, scratching and repeated handling that can quickly destroy image quality.



Waterproof | Smear proof | UV Resistant |
Highlighter Safe | Archivable



KIP 650



KIP 660

KIP SYSTEM K SOFTWARE

BE MORE PRODUCTIVE

KIP SYSTEM K SOFTWARE

Included in All KIP Systems
 Seamless Control of Black & White and Color Files
 Single Software Platform | Cloud Solutions
 Print System Management | Advanced Security
 Automated Workflow Management
 Continuous Enhancement of Features & Functions

KIP IMAGEPRO

One Application for All Wide Format Imaging
 Color Management with Color Space Flexibility | Professional Cost Control |
 Anytime, Anywhere KIP Cloud Connect | Secure Solutions



POWERFUL CONTROL TO OPTIMIZE YOUR WORKFLOW.

Everything you need at your fingertips. The KIP 12.1" touchscreen has true smart tablet function. Effortlessly complete projects with workflow automation that drives productivity. Customizable technology offers a full range of connectivity and intuitive navigation that keeps you in sync with how you want to work.

Print, Copy and Scan | Workflow Automation | High Definition Viewer | Touchscreen Customization |
 Area of Interest Printing | Print Quality Presets | KIP Cloud Connect | Pictorial Feature Guides



KIP 900 SERIES



KIP 970

High demand multi-touch color print system

Transforms High Demand Print Efficiency

- High demand network production print system
- 4 x 650 foot rolls
- 7,800 square foot media capacity
- 7,200 square feet per hour black & white productivity
- 5,760 square feet per hour color productivity
- High capacity toner cartridges
- 12" Smart System K multi-function touchscreen
- Professional edge alignment stacking
- KIP System K 2.0 with KIP ImagePro
- Robust build quality for maximum reliability



KIP 980

High demand color multi-function system

Intelligently Accelerates Productivity

- High demand multifunction production print system with KIP 720 CIS convenience scanner
- 4 x 650 foot rolls
- 7,800 square foot media capacity
- 7,200 square feet per hour black & white productivity
- 5,760 square feet per hour color productivity
- High capacity toner cartridges
- 12" Smart System K multi-function touchscreen
- Professional edge alignment stacking
- KIP System K 2.0 with KIP ImagePro
- Robust build quality for maximum reliability



KIP 990



High demand color multi-function system

Brilliantly Advanced Multifunction Production Performance

- High demand multifunction production print system with KIP 2300 CCD production scanner
- 4 x 650 foot rolls
- 7,800 square foot media capacity
- 7,200 square feet per hour black & white productivity
- 5,760 square feet per hour color productivity
- High capacity toner cartridges
- 12" Smart System K multi-function touchscreen
- Professional edge alignment stacking
- KIP System K 2.0 with KIP ImagePro
- Robust build quality for maximum reliability

**HIGH DEMAND
KIP 900 | COLOR SERIES**

Print Productivity

-  Color Printing - 5,760 Sq. Ft. per Hour
-  Black & White Printing - 7,200 Sq. Ft. per Hour

High Demand KIP 900 Color Series

TECHNOLOGY HIGHLIGHTS

Consistent Productivity

- Single Pass Black
- Full Color

Professional Edge Alignment Stacker

Enhanced Drivetrain Performance

Page Accuracy

Expanded Media Capacity

High Capacity Toner Cartridges

Permanent High Definition Print Head

Quick Switch Technology

KIP ImagePro Print Management Suite



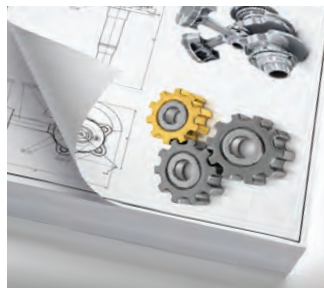
KIP ImagePro

KIP ImagePro is a single software solution designed to simplify every stage of color and black & white wide format workflow.



Consistent Productivity

High quality single pass black and full color images at consistent print speed. The KIP 900 Series technology lowers operational costs. Print image is lightfast, waterproof and does not smear when using mark-up highlighters.



Production Printing

The KIP 900 Color Series print systems offer superb high quality resolution at remarkable consistent print speeds of up to 7,200 square feet or 670 m² per hour, in black & white or 5,760 square feet or 535 m² per hour, in color.



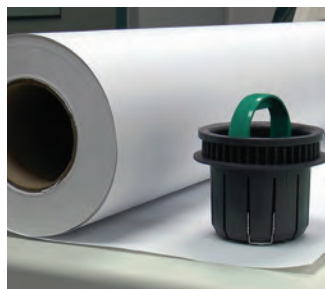
Professional Edge Alignment

Professional edge alignment stacking reduces post printing interaction.



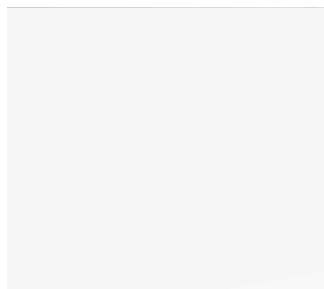
Quick Switch Technology

Mixed print size sets at full production speed. The KIP 900 Color Series print technology eliminates roll switching delays for increased productivity.



Expanded Media Capacity

An ergonomic roll cap system simplifies the process of loading the 7,800 square foot / 725 m² media capacity.



Large Capacity Toner

Each CMYK cartridge contains 1,500 gms of toner for a total capacity of 6,000 gms - allowing longer uninterrupted color and black & white print runs for continuous system productivity.



Automatic Calibration

For color images that compliment the highest standards, an exclusive single belt imaging system performs automatic calibrations for precise imaging and bold, expressive color output.

KIP 800 SERIES



KIP 860

Multi-function color system

Experience exceptional workflow efficiency!

- 2 Roll Multi-Function System with Integrated Scanner
- 12" Smart System K Touchscreen
- Standard Front Stacking
- Optional Rear Stacking or KIPFold
- KIP System K Print Management Suite
- Windows and AutoCAD Drivers
- Workflow Automation



KIP 870

Multi-touch production color print system

A new level of enterprise performance!

- 4 Roll Network Printer
- 12" Smart System K Touchscreen
- Standard Front Stacking
- Optional Rear Stacking or KIPFold
- KIP System K Print Management Suite
- Windows and AutoCAD Drivers
- Workflow Automation



KIP 880 / 890



High demand color multi-function system

The ultimate in wide format functionality!

- 4 Roll Multi-Function System with Integrated Scanner
- KIP 880 includes a KIP 720 CIS Scanner
- KIP 890 includes a KIP 2300 CCD Scanner
- 12" Smart System K Touchscreen
- Standard Front Stacking
- Optional Rear Stacking or KIPFold
- KIP System K Print Management Suite
- Windows and AutoCAD Drivers
- Workflow Automation

KIP 800 | COLOR SERIES

Print Productivity

-  2,880 square feet per hour Vibrant Color
-  3,600 square feet per hour Single Pass Black

KIP 800 SERIES

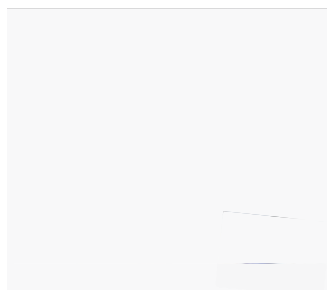
features designed for effortless operation

- Color and Black & White Print Production
- Integrated Folding, Finishing & Stacking Systems
- Automatic Roll Trimming
- Quick Switch Technology
- Integrated USB Port for External Drives
- Production at Remarkable Print & Scan Speeds
- Media Load Assist
- Extended Print Lengths for Maximum Productivity
- Automatic Image Calibration for Precise Color Output
- Technical Document and Display Graphic Creation
- Large Capacity Toner Cartridges for Continuous Print Runs and Productivity



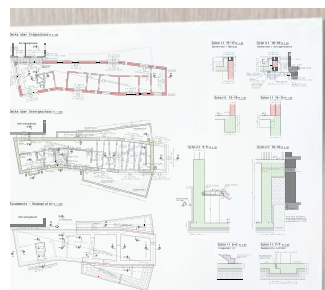
KIP ImagePro

KIP ImagePro is a single software solution designed to simplify every stage of color and black & white wide format workflow.



Large Capacity Toner

Each CMYK cartridge contains 1,000 gsm of toner for a total capacity of 4,000 gsm - allowing longer uninterrupted color and black & white print runs for continuous system productivity.



Superb Resolution

The KIP 800 Series is a comprehensive solution for a range of wide format printing tasks from technical documents to maps & posters.



Low Cost of Operation

The KIP 800 Series color and black & white LED production printing systems are based on a unique design that lowers the operational costs.



Quick Switch Technology

The KIP 800 Series print technology eliminates roll switching delays for increased productivity. Two or 4 media rolls and a sheet feeder deliver mixed print sizes at full production speed.



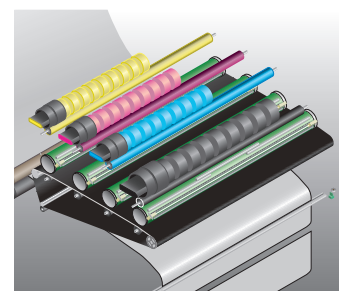
Extended Print Lengths

The KIP 800 Series handles long print images on a variety of media types from either of its 2 or 4 integrated roll decks for maximum productivity and operator efficiency.



Media Load Assist

An ergonomic roll cap system simplifies the process of loading the 3,000 or 6,000 square foot media capacity.



Single Pass Black

KIP 800 Series single pass black delivers a 25% increase in productivity. An exclusive single belt drive system performs automatic calibrations for precise imaging and bold, expressive color output.

KIP 70 SERIES

*Experience
the most
advanced
technology
in Technical
Printing*



*Intelligent Productivity in
every KIP System*

KIP 71 SERIES

Ultimate Multi-Touch Performance

6 or 4 D PPM | 360 or 240 Prints Per Hour

KIP 71 Series MFP systems offer innovative productivity and configuration versatility expanding the range of the KIP 71 Series systems to deliver high quality durable prints at a single touch with proven reliability in a space saving design. Multi-function convenience. The productivity of the KIP 71 Series is designed to satisfy the most demanding needs of decentralized users.

- **KIP 7171 1 Roll MFP Systems**
- **KIP 7172 2 Roll MFP Systems**

KIP 70 | SERIES



KIP 75 SERIES

Dynamic Design - Exceptional Value

10 or 8 D PPM | 600 or 480 Prints Per Hour

KIP 75 Series systems offer innovative productivity and configuration versatility expanding the range of the KIP 75 Series systems to deliver high quality durable prints at a single touch with proven reliability in a space saving design. The KIP 75 Series delivers impeccable print quality and reliable productivity giving your organization the confidence to easily meet project timelines while reducing costs.

- **KIP 7570 2 or 4 Roll Print Systems**
- **KIP 7580 2 or 4 Roll MFP Systems**

KIP 79 SERIES

Smart Solutions - Superior Productivity

14 D PPM | 840 Prints Per Hour

Production environments require consistent print quality, easy operation and complete control of the system including media management, queue control, and accounting for all print, scan and copy activity. The KIP 79 Series puts the complete control of print management at your fingertips.

- **KIP 7970 4 Roll Print System**
- **KIP 7980 4 Roll MFP System**
- **KIP 7990 4 Roll MFP Production System**

Stacking, Folding, & Scanning

Stacker

KIP integrated stacking systems improve the efficiency and productivity of your print production environment by providing a convenient place to neatly stack a multitude of various page sizes. Unattended print runs can be scheduled with peace of mind due to comprehensive internal diagnostics.

Optional for KIP 900 Series, 800 Series & 70 Series



KIPFold 2800

The KIPFold 2800 system automates wide format document folding requirements by providing folding, stacking and collation in a compact design. KIP online folders intelligently communicates with KIP printers and are fully integrated with KIP software applications & print drivers to provide seamless workflow integration.

Optional for KIP 900 Series, 800 Series, 71 Series, 75 Series, & 79 Series



Copying & Scanning

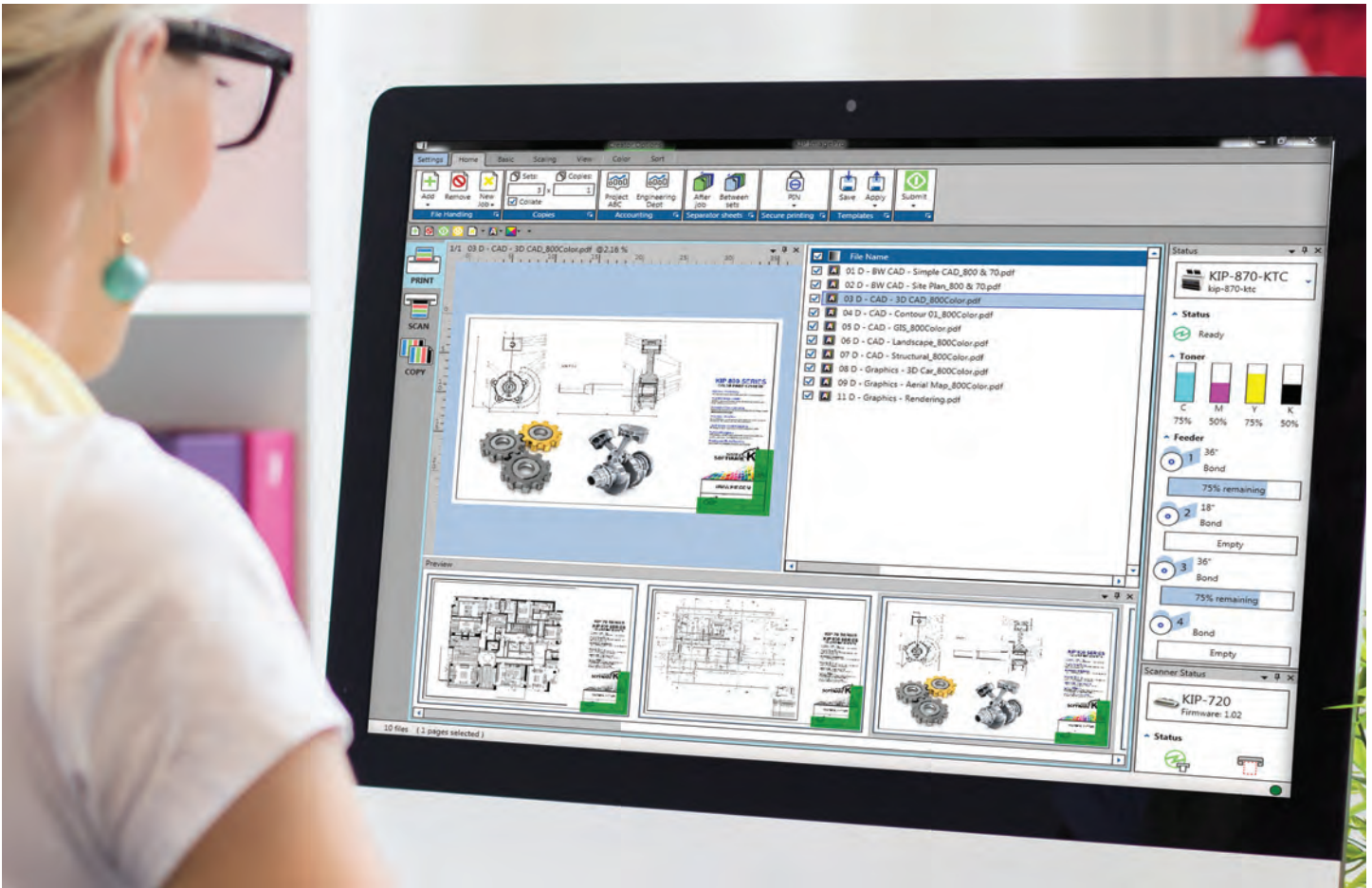
KIP Print Systems provide efficient, high speed hard copy reproduction workflow. Exceptional image quality is achieved through true 600 x 600 dpi optical resolution via a choice of integrated KIP scanners, with advanced optics and delicate original transport processes for pixel-perfect images.

Integrated scanner included with KIP 860, 770, 71 Series, 7580 & 7590

KIP 720 scanner available with KIP 980, 880

KIP 2300 scanner available with KIP 990, 890, 75 Series, & 79 Series





KIP ImagePro is a single software solution designed to simplify every stage of color and black & white wide format workflow.

STANDARD MODE

- Fast and Easy Print Control
- Quick Access Tool Bar
- Column Logic
- High Definition Viewer
- Image Clean Up
- Workflow Automation

EXPANDED MODE

Features for Technical Production and Color Graphic Professionals.

- Color Management
- Area of Interest
- Job Validation
- Customizable Interface Pop Out
- Flexibility in System Configurations

KIP 70 Series



KIP 70 and KIP Color Series Multi-touch Solutions

- Copy & Scan to Local/USB/LAN/Cloud (MFP)
- Print from Local/USB/LAN/Cloud
- Super View with Area of Interest
- Cloud Connect
- Data Security
- Smart Scan
- KIPFold Control

OPTIONS:

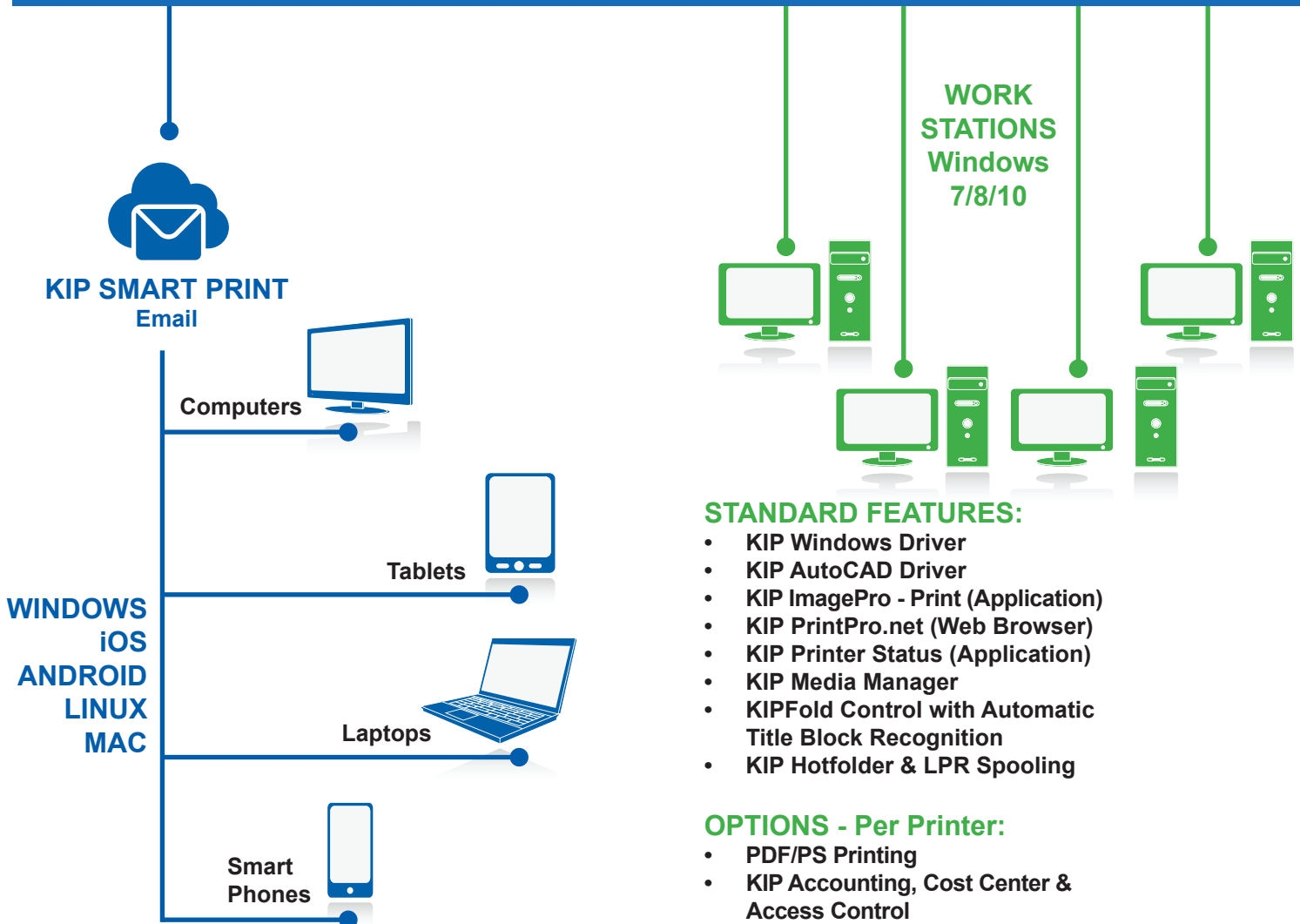
- Removable HD
- Card Reader



MFP

Printer

NETWORK



STANDARD FEATURES:

- KIP Windows Driver
- KIP AutoCAD Driver
- KIP ImagePro - Print (Application)
- KIP PrintPro.net (Web Browser)
- KIP Printer Status (Application)
- KIP Media Manager
- KIPFold Control with Automatic Title Block Recognition
- KIP Hotfolder & LPR Spooling

OPTIONS - Per Printer:

- PDF/PS Printing
- KIP Accounting, Cost Center & Access Control

Systems Diagram

KIP Color Series



MFP
Printer



MFP
Printer

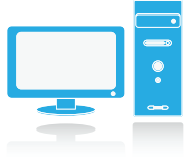
KIP Scan Systems Scan, Copy & Print



- KIP ImagePro - Scan & Copy:**
- Scan - Local/USB/LAN/Cloud
 - Copy - To KIP Color or B&W printer
 - Print - To KIP Color or B&W printer
 - Color Adjustment / Management
 - High Definition Viewer
 - Area of Interest
 - KIPFold Control

WORK STATIONS

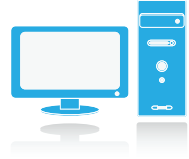
MAC



STANDARD FEATURES:

- KIP PrintPro.Net (Web Browser)
- PostScript Printer Description File
- KIP Hotfolder Support
- LPR Spooling

LINUX



STANDARD FEATURES:

- KIP PrintPro.Net (Web Browser)
- KIP Hotfolder Support
- LPR Spooling

KIP DIGITAL DATA SECURITY



STANDARD FEATURES:

- Image Overwrite
- Removable Hard Disk Drive Accessory Kit
- Standard Security Updates
- KIP Secure Print
- KIP Accounting Center Integration

Comprehensive KIP System K features are available in the following brochures:

- KIP Multi-touch Solutions
- KIP PC & Web Print Solutions
- KIP Admin, Accounting & Access Control



Environmental Responsibility

*Committed to Product Designs
that Promote Environmental Sustainability*

KIP is committed to product designs that promote environmental health & sustainability. Our goal is to consistently improve and refine the technologies in KIP products that keep our planet green.

Customers increasingly value environmental aspects of products, such as energy efficiency, emissions reduction and the ability to recycle exhausted supply containers. We differentiate our products by integrating such features to deliver a low total cost of ownership and an improved user experience.

In packaging, we strive to minimize the overall use of materials, utilize recycled and recyclable materials when possible and reduce packaging size and weight to minimize transportation fuel impact.

KIP factories operate in full compliance with the strict code of the ISO 14001 Environmental Management Systems Standard, which provides the requirements for organizations wishing to operate in an environmentally sustainable manner.



www.KIP.com

USA: Phone: (800) 252.6793 | Email: info@kip.com **CANADA:** Phone: (800) 653.7552 | Email: info@kipcanada.com

KIP is a registered trademark of the KIP Group. All other product names mentioned herein are trademarks of their respective companies. All product features and specifications are subject to change without notice. Complete product specifications are available at www.kip.com

Student Records with DocuShare®

Automated student records processing streamlines workflows, reduces costs and increases security.



THE NEED FOR AUTOMATED STUDENT RECORDS.

Student records are at the heart of many processes in K-12 schools and in higher education. A school must maintain a complete, cumulative record of student personal data, transcripts, grades and courses from the time of enrollment through graduation. The student file must be accessible, yet secure—for example, allowing a registrar access to the record to answer student or parent questions, while protecting highly confidential information such as student grades, individualized education program (IEP) requirements, and health data. Organizations must also prepare for frequent audits by state auditors. Finally, student records must legally be kept for years and available for inquiries.

Though schools widely use student information systems (SIS) and other enterprise applications, many core processes such as registration are still paper-based. When schools rely on paper records, they face cumbersome administrative processes, high storage costs and inefficiency.

CHALLENGES FOR EDUCATIONAL INSTITUTIONS INCLUDE:

- The growth of paper files each year, requiring file cabinets and more room to store files either onsite or in offsite warehouses.
- The time it takes to search through file cabinets or boxes. This also affects preparing for audits because fees may result if the information is not produced within a required timeframe.
- The length of time it takes for parents to visit each different school in person when enrolling several children. Registration is also time-consuming for administrators.
- Heightened risk of lost information or exposure of sensitive data with paper files.
- The need for cost-efficient solutions due to dramatic cost-cutting in public education. A school's livelihood often depends on "doing more with less."

CONTENT MANAGEMENT IS THE SOLUTION.

For Student Records, Xerox® DocuShare® Content Management Platform provides schools and other educational institutions with the capture, document management, workflow and archive tools to create a secure, central digital repository of student records. The solution protects confidential information by strictly limiting access to only those who should see the records. At the same time, it enables search and retrieval of student files in seconds. For compliance, schools can opt to add lifecycle management, providing retention schedules and automated archiving to meet legal guidelines.

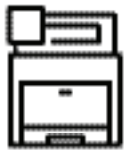
SCHOOLS REAP THE BENEFITS.

With a content management solution, schools can:

- Digitize student files as they accumulate through intuitive scanning that captures key data for filing.
- Provide a central, searchable repository of student information.
- Enable capture of legacy files for quick access to historical data.
- Reduce the need for physical storage space for paper files and the storage costs associated with it.
- Dramatically cut time to prepare for audits.
- Protect confidential data to comply with mandates like HIPAA, FERPA and CIPA.
- Manage the full lifecycle of records, including automated archiving after a student leaves.
- Support green initiatives by reducing paper use and printing.



DOCUSHARE HELPS STREAMLINE STUDENT RECORD REVIEW, MANAGEMENT AND ARCHIVING.



Step 1

Administrator or non-technical employee scans information to add to student file at MFP.

Step 2

Scanned document automatically routed into student folder based on ID entered at MDF.

Step 3

File linked to student record in Student Information System SIS for rapid information retrieval.

Step 4

Document-level access controls ensure effective, auditable management and access.

Learn more at [xerox.com/ecm](https://www.xerox.com/ecm)

Kofax Autostore

Secure inbound information with compliant, automated document capture workflows

SECURE, AUTOMATED, DISTRIBUTED CAPTURE TO WORK LIKE TOMORROW


Kofax AutoStore is an integrated solution that securely enables automated and compliant document capture workflows from the widest range of hardware and software platforms. It is built for the office, providing capabilities designed to help workers be more efficient and productive in the way they work, while providing enterprise-level controls for information security and governance. By working across the most comprehensive range of MFP brands and models, business systems and mobile devices, Kofax AutoStore offers a central way to manage all document and data capture activities across any enterprise IT environment. Enterprises can begin their digital transformation journey with very simple and functional solutions that deliver reliable results, and then scale to address more complex tasks and process workflows as the organization grows into a more efficient digital workplace.

HOW DOES KOFAX AUTOSTORE WORK?

Kofax AutoStore utilizes your existing infrastructure and captures information from a wide range of device platforms, including:

- Multifunction peripherals (MFPs)
- Smartphones
- Emails
- Fax servers
- Shared/public folders
- FTP sites
- Microsoft® Office® applications
- PC desktops
- XML data streams and other sources
- Online web forms

KOFAX



“Kofax solves the problems of gathering the various forms of incoming information, whether from email, scans or faxes, and sends them quickly and securely into our repository.”

Naoko Neff,
ECM Administrator for Crowley

PRODUCT SUMMARY

Captured information can be processed based on predefined business rules that determine how the information is saved, stored, processed and routed. Scanned images can be enhanced for improved readability, text can be converted into editable electronic information, and barcodes can be read, resulting in rich information to be added to important business system records, or for later retrieval. Processed documents and resulting index data can be distributed to several locations, including:

- Fax and email messages
- Enterprise systems for resource planning (ERP), customer relationship management (CRM), and content management (ECM)
- FTP sites and secure network folders

Data and corresponding documents can even be routed to multiple destinations simultaneously and selectively. These automated tasks are performed effortlessly with the push of a button from any supported device platform, including an MFP front panel. Automated workflows start immediately, ensuring your information goes where you want it to go quickly and accurately every time.



WHAT SETS KOFAX AUTOSTORE APART

Broad Multi-vendor MFP Support

Kofax AutoStore works with all major office multifunction printer (MFP) manufacturers, making it easy to add or change devices without the need to install and configure new software, saving time and reducing costs for administrators. Workers benefit with a consistent user experience across devices, regardless of brand.

Multichannel Support

Kofax AutoStore supports a wide range of document and information capture channels, including office MFPs, mobile phones and tablets, Windows desktop PCs, Microsoft Outlook, desktop scanners, fax servers and more, enabling distributed workers to work how, when and where they work best, while still adhering to consistent business rules and policies.

Bi-directional Database Lookups

Easily search and retrieve database information for display on the MFP panel, Windows desktop or mobile device. With the database lookup capability, the value entered in one index field triggers a database search to fill the other fields automatically, accelerating the indexing task while delivering greater accuracy.

Business Process Automation, Workflow Support

Kofax AutoStore can automate your document-driven business processes to help lower costs, improve operational efficiency, communication and collaboration, and support compliance with laws and regulations.

System Connectors

Kofax AutoStore seamlessly connects to 40 popular enterprise software applications, increasing the volume and accuracy of information that flows into those systems. Kofax AutoStore connectors are free and directly supported and maintained.

Native LDAP Integration

From any supported MFP, Kofax AutoStore users can browse your company contact list or search by domain name to return a selectable list of addresses. Just select and confirm to scan securely to one or multiple addresses.

KEY CAPABILITIES

- Common user experience across multiple capture channels (desktop, email, MFP, mobile, etc.)
- Works with all major MFP manufacturers
- Microsoft authentication support
- Bi-directional database integration
- Image correction
- Barcode recognition
- OCR processing
- Document conversion
- Electronic forms processing
- 40+ pre-built business system connectors
- Pre-built cloud storage connectors (Box, Google Drive, Microsoft OneDrive and SharePoint, etc.)
- Customizable mobile interface
- Business process automation and workflow support

BENEFITS OF KOFAX AUTOSTORE

Kofax AutoStore is an enterprise document capture and workflow automation solution that transforms static documents into actionable digital information to deliver several key benefits, including:

- Securing your business information to prevent unauthorized use, and maintain the organization's reputation and customer trust.
- Increasing the productivity and efficiency of your workforce by enhancing and enriching information quality and detail, while simultaneously reducing errors and redundant manual tasks associated with managing and processing documents and information.
- Ensuring that your operational processes remain compliant by automatically applying consistent business rules and tracking the movement and use of documents and information.

KOFAX AUTOSTORE DETAILED CAPABILITIES

SECURITY CAPABILITIES

- Multifunction peripherals (MFPs)
- Smartphones
- Emails
- Fax servers
- Shared/public folders

CAPTURE SOURCES

- Multifunction peripherals (MFPs)
- Smartphones
- Copiers
- Desktop Scanners
- Desktops PCs
- Microsoft® Office® applications
- Email clients
- Email inbox
- Directory (network or local)
- Email server (SMTP, POP3, IMAP)
- Fax servers
- Local or remote folders
- FTP sites (secure and unsecure)

PROCESSING CAPABILITIES

- Full text recognition
- Zonal text recognition
- Hand printed character recognition (ICR)

- Forms recognition (structured/semi-structured)
- Optical Mark Reading (OMR)
- Image Cleanup
- MRC PDF Compression
- Barcode recognition (1D/2D)
- Bates stamp
- Encryption/Decryption
- Forms Overlay
- Reporting
- Automated email notification

ROUTE DESTINATIONS

- Network Folders
- Email
- Fax servers
- Printers
- ODBC-compliant databases
- Send to HTTP
- Secure FTP sites
- Send to XML & WebDav
- Document Management Systems and Cloud Services from vendors such as Microsoft®, Google®, EMC®, OpenText®, FileNet®, Interwoven®, IBM®, Docuware®, and more
- CSV, command files
- Captaris RightFax

SYSTEM REQUIREMENTS

Hardware

- Microsoft® Windows® operating system (OS) running on computer with at least a 2 GHz Processor
- Minimum 2 GB of RAM is necessary but 4 GB or greater is recommended
- Minimum of 10 GB of hard disk space-NIC Card

Operating System

- Supported Microsoft® Windows® operating systems:
- Windows Server 2012 R2: Standard and Datacenter
- Windows 8.1 (32\64 bit): Pro and Enterprise
- Windows 7 (32\64 bit): Professional, Ultimate, and Enterprise with the latest service pack
- Windows 10

ADDITIONAL SOFTWARE

- Microsoft® .NET Framework 3.5
- Microsoft® .NET Framework 4.0
- Microsoft® .NET Framework 4.5

Kofax Equitrac Integration

Kofax AutoStore is integrated with the Kofax Equitrac print management and cost recovery solution, enabling user and activity tracking, as well as unified authentication, from any supported MFP. This reduces the administrative burden on IT and provides robust audit tracking capabilities to monitor and track compliance to business and regulatory rules.

Kofax AutoStore helps businesses Work Like Tomorrow as the most versatile document capture solution available, securely enabling your digital office experience from the widest range of hardware and software platforms to provide a secure, comprehensive document and information onramp to a successful information management strategy.

To discover more about Kofax AutoStore, please call 1-877-396-3156 or visit www.kofax.com/autostore

Work Like Tomorrow.™

PRODUCT OVERVIEW

OpenText XM Fax

Securely send and receive documents anywhere. Reduce costs, improve productivity, and comply with critical regulations



Improves efficiency and enables secure faxing anywhere



Reduces costs as a software-only Fax over IP solution, eliminating fax hardware and analog phone lines



Increases security through direct delivery, centralized records, and optional zero retention



Decreases compliance risks for key regulations - HIPAA, GDPR, FERPA,

Fax remains an essential tool for conveying sensitive information, especially for organizations in healthcare, government, education, and finance. As a document communications medium, it delivers security, convenience, and near-universal reach. Replacing traditional fax with a digital fax solution reduces costs, streamlines workflows, and facilitates easier regulatory compliance.

OpenText™ XM Fax™ delivers excellent ROI by eliminating the need for expensive TDM phone lines, unreliable fax devices, and their associated consumables. Faxes are sent from and delivered to employees in the manner that best suits their individual workflow. Security and compliance are improved through direct-to-recipient delivery and centralized recordkeeping.

Improves efficiency and enables secure faxing anywhere

XM Fax allows users to send and receive faxes through any computer as well as a broad range of MFPs, EHR/EMR systems, and mobile devices with apps for both Android and iOS. This allows secure communication from literally anywhere the user can get an internet connection, as easily as sending an email, all while maintaining essential security and traceability. Whether working from home, the field, or the office, document communications remain at their fingertips.

TriWest Healthcare Alliance realized a cost savings of \$500,000 per year with XM Fax

[Read the Success story](#)

Reduces costs

By transitioning to XM Fax, organizations are able to shed expensive analog fax lines and discard unruly fax machines. Because faxes are sent and received digitally and only printed on demand, consumable costs (paper, toner/ink, etc.) are dramatically reduced.

Increases security

By delivering faxes direct to recipients secured devices rather than shared trays, XM Fax dramatically reduces the risk of unauthorized people seeing privileged information. All transmissions are encrypted, including those sent through MFPs. Optional zero retention is available, and all faxes are tracked in a central database for easier audits and oversight. Managed cloud deployments are certified ISO/IEC 27001:2013 and PCI DSS.

Reduces compliance risk

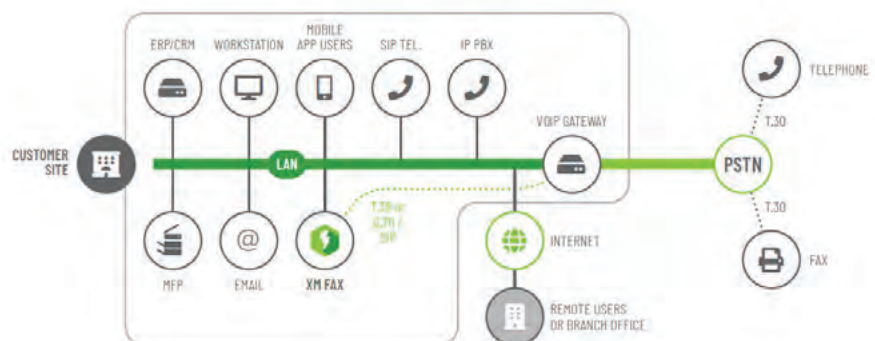
XM Fax has been designed from the ground up to facilitate compliance with key industry regulations such as HIPAA, GDPR, FERPA, PCI DSS, SOX, and others. In addition to on-premises deployments, cloud hosting in the US, Canada, and the EU is available to meet data sovereignty requirements.

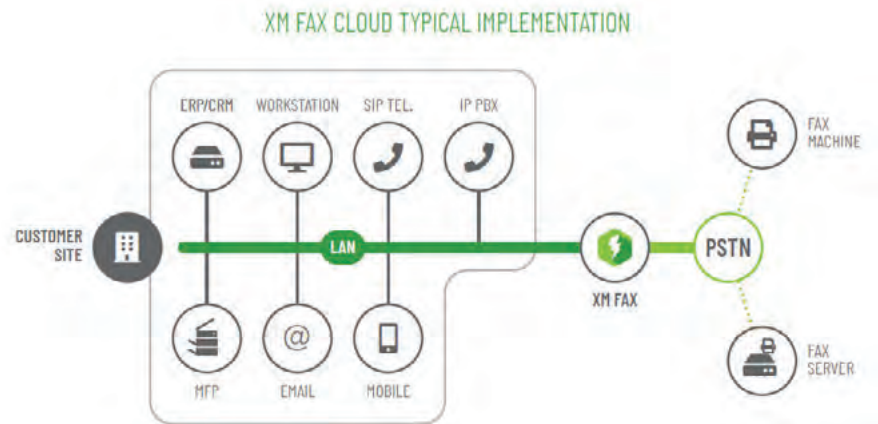
Harnessing the power of a proprietary T.38 stack, XM Fax is the leading software-only enterprise Fax over IP solution. Eliminating fax boards and other hardware dramatically improves reliability while further reducing costs. Available as on-premises, hybrid, and cloud deployments, XM Fax deploys easily to simplify document communications without extensive retraining or putting regulatory compliance in peril.

Services

- Certified ISO/IEC 27001:2013 and PCI DSS Cloud Hosting
- OpenText Professional Services
- XM Fax Training Programs

XM FAX ON-PREMISES TYPICAL IMPLEMENTATION





OpenText XM Fax Features

Software-Only Fax Over IP—Built around a proprietary T.38 stack, XM Fax does not require fax cards or other specialized hardware to provide reliable, cost-effective, and secure fax service.

Broad Interoperability—XM Fax connects to all mail servers (including Microsoft Exchange), Microsoft Outlook, a wide variety of MFPs (Xerox, Toshiba, Ricoh, Sharp, Lexmark, HP, etc.), and both Android and iOS mobile devices. A variety of APIs, webservices, and custom python scripting are supported to allow further integration into your organization’s processes. Virtual machines are supported on VMware, Microsoft Hypervisor, and Citrix.

EMR/EHR Integrations—XM Fax allows users to send confidential information by fax directly from EMR/EHR solutions without any additional software. XM Fax is Epic certified and also integrates with NextGen and Allscripts. It supports HIPAA compliance and increases security by maintaining an audit trail. Users no longer have to waste time printing patient information, manually faxing documents, waiting for confirmation, and filing paper copies.

Security & Regulatory Certifications—XM Fax cloud hosting is certified ISO/IEC 27001, PCI DSS, Cyber Essentials, and CSA STAR level 1.



[OpenText XM Fax](#)

[XM Fax Overview Video](#)

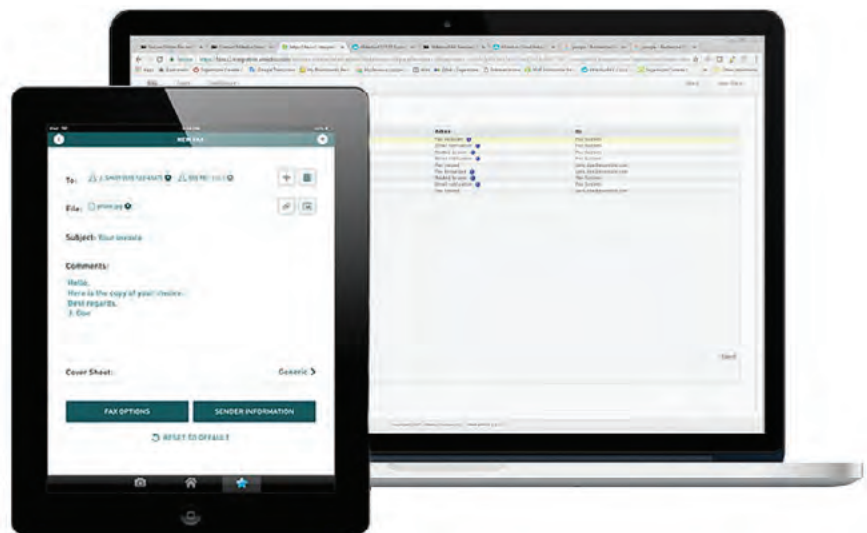
Flexible Deployment Options—Available via the cloud, as a hybrid deployment, or in three on-premises editions to suit an organization's budget and volume needs. Cloud deployments can be hosted in the US, Canada, or the EU to meet data sovereignty requirements. Cloud and on-premises deployments of XM Fax offer full feature parity with each other.

Scalability—XM Fax on-premises has a range of port purchasing options, while XM Fax in the cloud can be implemented as an unlimited subscription or prepaid credits. Organizations can easily expand capacity to suit increases in volume as they grow.

Survivability Options—XM Fax on premises offers High Availability, Disaster Recovery, and Remote Branch Survivability. Implementing survivability options (or going with an OpenText cloud deployment) helps ensure that critical communications will be available despite localized outages or hardware issues.

Powerful Administration—XM Fax includes rich administration and monitoring tools, advanced traceability through an event log tab, and advanced SIP trunking leveraging G.711 and proprietary T.38.

Automated Routing—Via telephony (e.g. DID, CSID) and character recognition (OCR, barcodes) based methods.



About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: opentext.com.

Connect with us:

- [OpenText CEO Mark Barrenechea's blog](#)
- [Twitter](#) | [LinkedIn](#)



Xerox® Elite eCommerce Solutions

Transacting with us is simple, straightforward and convenient.

In a few clicks, our private and secure websites help you order equipment, supplies and services; saving your business time and money.

Offered as a value added service to Xerox clients, we will create a web ordering portal, e-catalog or punchout site specifically for your business.

With our eCommerce solutions, you can easily:

- Procure Xerox® equipment, supplies, and services at your contracted prices
- Select custom-built products or choose from commonly-ordered / standard configurations
- Lower procurement costs through automation and reduction in order cycle time
- Control spend and ensure contract adherence
- Maintain order accuracy
- Establish a My Favorites list for consistency of regularly-ordered items
- Create role-based user accounts and multiple levels of order workflow approval
- Track order status
- Access and manage your account information quickly and easily
- Collaborate online with your Xerox account team
- Reduce environmental impact by eliminating paper forms and using a digital procure to pay process

Maximize your time, minimize your efforts.

Choose the Xerox® solution that works best for you

Xerox® Customer Web Ordering Portal

A private extranet site with a comprehensive catalog of products at negotiated prices, collaboration tools and account management capabilities.

Trading Hub: e-Catalog

A portfolio of all available products, supplies and services at your negotiated prices, posted on your intranet

Trading Hub: Punch-Out Round Trip

A private extranet connected to your eProcurement system (Ariba, SAP, SciQuest, etc.) via punch-out link. Authorized users add PO line items to a shopping cart that is sent directly to your ERP for approval.

Simple, secure, convenient ordering awaits.

- Contact your Xerox Account Manager or
- email us at eProcure@xerox.com

and let us start building your eCommerce solution today.

Convenience in a few clicks: Xerox will help you through the planning, procurement, deployment and reporting process online, through:

- 24 /7 Site Availability
- Secure Access (Password or IP)

- Secure Collaboration
- Viewing of Contracted Products & Pricing
- Contract Viewing
- Equipment Specifications

- Equipment Brochures and Virtual Demos
- Product Search

- Access to Xerox Account Team Contact Information
- Purchasing Level Approval Workflow

- Order Tracking

- Order History Reporting

- B2B Order Integration (OCI, cXML (Supplies Only), Email and Fax)

- Electronic Invoicing (EDI)

Additional Services Available For Certain Contract Types:

- Print Job Submission

- Non Password-Protected Sites

- Open Invoice Account Balance Viewing

- Meter Read Submission

- Equipment Move Requests

- Electronic Payment

- Electronic PO Renewal Submission

- Online Support Assistance



A HIGH-LEVEL FEATURE GUIDE FOR CUSTOMERS

Complete **visibility and control** of your print environment

A powerful print management solution to enable, track, manage, and secure your printing, copying, and scanning.

QRDOC.IO



v1.0

It doesn't matter what size you are, what printers you use, or what operating system your users prefer – PaperCut MF is for you.

That's because we take a cross-platform, vendor-neutral approach to technology and device support to deliver a print management solution that just works.



With PaperCut MF you can:



Manage your print environment



Save money and the planet



Secure your printing



Integrate with third-party systems



Manage 3D printing and Print Rooms



Give users power



Digitize documents

Manage your print environment

Web-based admin dashboard

PaperCut MF provides built-in, browser-based administration access from any network location to enable centralized management of every user and printing device.

[The dashboard](#) gives an easy-to-read, single-page view of the printing environment in real time, including system activity, printer error notifications, toner levels, trend information and statistics – even environmental impact. You can designate automatic quotas, deploy print queues in bulk, enable language options, and apply many more features in the pages to come.

User sync

PaperCut MF synchronizes user and group information from sources such as Windows Active Directory, Google Cloud Directory, Azure Active Directory and LDAP. This simplifies the administration of the system because you don't need to manage a separate database of users and groups.

If a user is added to the domain or is removed from a group, PaperCut automatically synchronizes this information without any intervention from the administrator. And don't worry: you can mix and match multiple sync sources for ultimate flexibility.

Print Deploy

PaperCut's Print Deploy feature is an innovative print queue deployment tool, allowing you to get the right print driver and right queue to the right person in the right location, automatically.

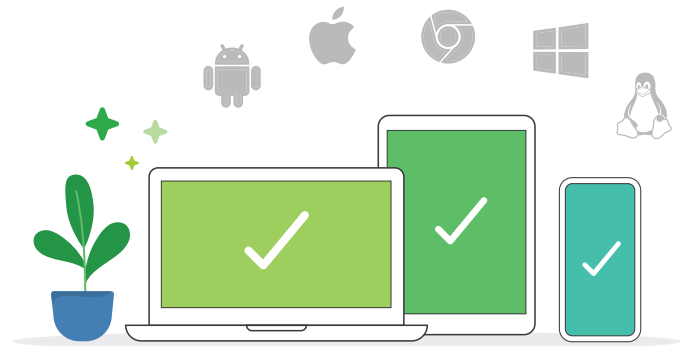
Print Deploy automates the time consuming, frustrating tasks of setting up print queues and deploying print drivers on computers in your network. Once a user leaves a site, it removes the queue and driver automatically, so clean up is a breeze.

With Print Deploy, you'll:

- ▶ Save time by deploying print queues and drivers easily at scale
- ▶ Maintain flexibility with a tool that supports environments with or without a print server
- ▶ Reduce support tickets with an automated printer configuration that's no touch for end users, even as they move between sites
- ▶ Save money on maintaining and supporting an on-premise Active Directory just to support printing
- ▶ Increase end-user productivity with automated setup and printing that just works
- ▶ Remove risk because it's from an organization with 20 years' experience in print management

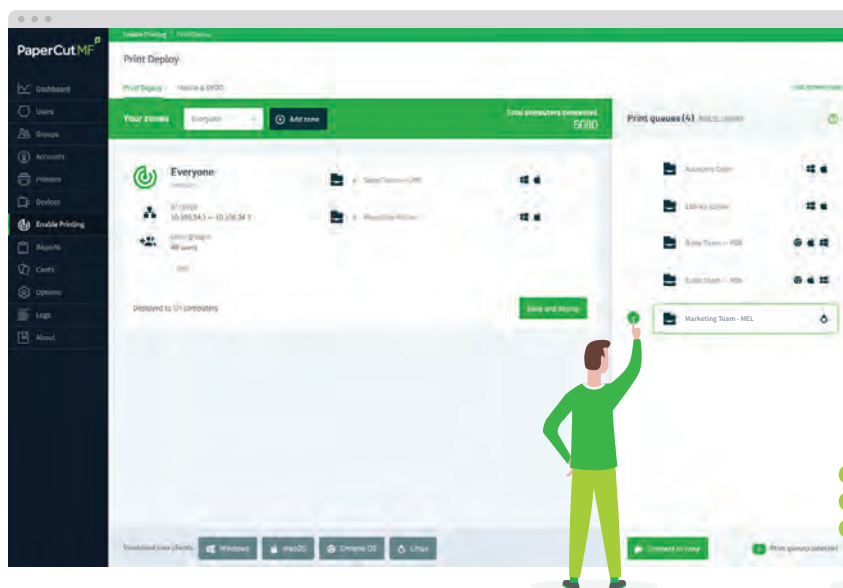
Mobile printing and BYOD

Your team wants to work on the device they're most comfortable with – laptop, tablet, or smartphone; running iOS, Android, Chrome OS, Microsoft Windows or macOS – and PaperCut supports them all with its [BYOD](#) (Bring Your Own Device) features.



[Mobility Print](#) is the flagship solution for mobile printing and BYOD, enabling millions of users to easily print from their devices, with a native print experience from any application. It takes away the complexities when working across different operating systems, file formats, and brands.

Additionally, the [Web Print](#) option gives users easy access to print Microsoft Office, PDF, and image files directly from the browser, even when they're not on site or connected to the local print network. Combine this with [Email to Print](#), and users have the option to email their jobs to an address you create (e.g. printme@organization.net), and their documents will print at an authorized printer within your environment, making guest printing as easy as PaperCut.



Save money and the planet

Reporting

PaperCut MF includes over 80 one-click [reports](#) available for online viewing, export, or print. Reports address all areas, from detailed page logs to summaries by user, department, device, and environmental impact.

Administrators can also build custom reports to make sure they're delivering the most applicable data; and all these reports can be emailed to specific people on a regular schedule, removing any manual efforts.

Print policies

Implementing a print policy isn't just about sending people an email with a list of rules to follow; a great policy is automated through a system. Enter PaperCut MF.

[Print policies](#) allow you to track and control printing and copying based on users, department, class, or client. Start out lightly by suggesting environmentally friendly printing options like double-sided or grayscale printing, or add firm rules to restrict behavior and reduce waste.

Advanced scripting

[Advanced scripting](#) can be used to define and fine-tune your print and copy policies, and support your organization in eliminating waste and changing user behavior.

With advanced scripting, you can:

- ▶ Route complex jobs to more efficient, high volume printers

- ▶ Display a pop-up message if a user forgets to select duplex or grayscale

- ▶ Restrict users' functionality (e.g. after hours)

- ▶ Allow free printing on schedules (e.g. during class or workshop times)

- ▶ Give discounts during off-peak times

- ▶ And much more...

Cost recovery

Want a bigger impact than just applying policies? Designate different [costs for print settings](#), such as color versus grayscale, single-sided versus duplex, and printer P versus printer C.

User pay-for-print

Set users or groups up with [quotas](#) by applying credit to their account. This can be a recurring allocation per semester, quarter, month, or hour – or even implement a “use it or lose it” policy.

Integrate with one of many third-party payment gateways – such as PayPal, Authorize.Net, RBS WorldPay and CyberSource – to enable users to transfer balance directly from their bank to their PaperCut account.

Or give users quick and easy print credit by using [prepaid/top-up cards](#). Create a bulk batch and distribute them to different department heads, or offer them in a vending machine. A user buys a card, enters the unique code into their PaperCut UI, and ta-da: they're ready to print!



Client Billing

Are you printing in a business that would like to bill costs back to a client or project? That's easy with PaperCut MF's [Client Billing](#). Every time a job is initiated, select the appropriate account and the charge will be applied to their balance, making tracking and invoicing simple and precise.

To make things extra easy, PaperCut integrates with a variety of third-party legal and accounting systems so you don't even need to change your existing setup to start feeding data through.

Secure your printing

End-to-end encryption

PaperCut MF supports end-to-end encryption on the network. That means not just security at the printer, but from the user's device to the print server, the print server to the printer, and the printer to the user's hand. They're protected at every stage, from "I want to print this," to "I've printed this, now it's time for coffee."

User authentication

To avoid mix-ups with balance allocations and document handling, PaperCut MF requires users to authenticate at the MFD with a variety of login options. Enter a unique ID, username with a correlated password or pin, scan an ID card or badge, or integrate with biometric hardware for the most secure level of identification.

Card numbers can easily be extracted from your network's user directory or a database (e.g. door access control system), or users can self-associate their card on first use.

Watermarking and digital signatures

[Watermarking](#) automatically adds a username, timestamp, digital signature, or other metadata to every printed page. It's a fantastic mechanism to improve behavior in your organization – when users see that printed documents can be traced back to them, it's much less likely they'll let sensitive documents lie around the office.



Secure Print Release

[Secure Print Release](#) increases document security and reduces wasteful, uncollected print jobs. All print jobs sit in a holding state until the user walks up to the multi function device (MFD), logs in, and approves its release. This avoids confidential documents sitting on the paper tray until users can make their way to the MFD, or if a user forgets they pressed "print" at all.



Find-Me Printing

Adding convenience to the already secure mix, [Find-Me Printing](#) saves users from needing to choose what printer they'd like their job sent to. They can print to the shared Find-Me queue, then simply walk up to any printer they like, authenticate, and safely release their job under their strict supervision.

With Find-Me Printing, you'll:

- ▶ Reduce the need for IT administrators to manage multiple print drivers and queues
- ▶ Reduce waste by up to 20% in busy office environments
- ▶ Minimize inconvenience when printers are in error by letting users easily select another

Print archiving

[Print archiving](#) empowers administrators to browse and review the content of print activity in their environment. Alongside the powerful tracking and reporting functionality built into PaperCut MF, this gives administrators a wide range of auditing functions.

Integrate with third-party systems

System integrations

PaperCut has one of the biggest collections of [third-party integrations](#) around, making it as easy as possible to amp up your existing business structure with the added support of PaperCut MF.

You can connect with:

- ▶ Payment gateways

- ▶ Accounting systems

- ▶ Legal practice management software

- ▶ Coworking management software

- ▶ And many more...



Payment gateways

PaperCut MF plays nicely with leading [payment providers](#) – like PayPal, Authorize.Net, RBS WorldPay or CyberSource – to enable real-time, online payments via credit card. It also supports closed or internal payment systems like college fund accounts.

Hardware gateways are available to support a range of cash loaders, self-service kiosks, and bill and coin boxes. For hardware, please reach out to a PaperCut [Authorized Solution Center](#) (ASC).



Manage 3D printing and Print Rooms

3D printing

Managing a [3D print](#) environment? PaperCut MF streamlines the process for everyone. For users, it's enabling them to submit complete job requests and track their progress. For operators? It's giving them the tools to stay on top of orders they need to process, and even communicate with users. It also gets more people using all that great equipment you've invested in!

You're covered for more than 3D printing, too. Services on CNC machines, laser cutters, or any other equipment your lab offers can all be set up. And since it's PaperCut, you can also allocate users' costs to their traditional printing quotas, and run consistent reporting.

Print Rooms

By tracking and managing all activity, PaperCut MF does away with pesky [Print Room](#) problems. No more easily lost email and paper forms, no more charging and quoting across multiple departments, no more frustration.

From when the user submits a job ticket, to when the print room operator reviews, tracks, and completes the project, PaperCut's end-to-end workflow tool keeps things moving along smoothly and efficiently.

You also get the same consistent reporting and cost-allocation convenience available with PaperCut MF.

Give users power

Control at the MFD

Monitor and control all actions directly on your MFD: print, copy, scan, and fax.

With PaperCut MF, users have power at the device to:

- ▶ Authenticate with username and password, pin, or card swipe

- ▶ Select specific jobs to release or delete

- ▶ Allocate jobs to a personal or shared account

- ▶ Change print settings, including color versus black and white, single-sided versus duplex, or quantity of copies

- ▶ Select scan destinations like email, folder, Google Drive, SharePoint Online, or many more

- ▶ View account balance

- ▶ Select what language the device displays in

And because PaperCut's vendor-neutral, users get that familiar experience on the MFD panel – no matter which printer they go for.



Control from computer, tablet or smartphone

End users have access to a set of web tools to track their activity, check or add to their account balance, and view prior transactions without administrator assistance. Users can even choose from 30 languages when interacting on the PaperCut [web interface](#). Want to brand the users' interface? No problem! Choose custom colors, logos, and messaging to support your organization's spirit.



The [User Client](#) is a pop-up window that allows users to easily view their current account balance, or allocate their print job to a desired personal or shared account. It can also do plenty more to streamline printing and help organizations reduce waste, like:

- ▶ Provide a final notification to confirm what's about to be printed

- ▶ Display system messages like low credit warnings or print policy reminders

- ▶ Show users their impact on the planet - measured in trees, carbon, and energy - with the [environmental widget](#)

Digitize documents

Create smart, searchable documents

With Scan Actions applied, users can convert hard documents into digital masterpieces with just a couple clicks. PaperCut's [Integrated Scanning](#) empowers you to set up scan workflows by user or group, with their settings and scan destinations following them to any compatible MFD in real time.

With [OCR](#) (optical character recognition), you can turn unlimited scans into text-searchable and editable smart documents to retrieve information easier than ever. PaperCut MF's one-click OCR works right out of the box for all kinds of workplaces, and depending on your organization's needs, you can process these intelligent files either in the cloud or locally on site.

Scan to Email and Folders

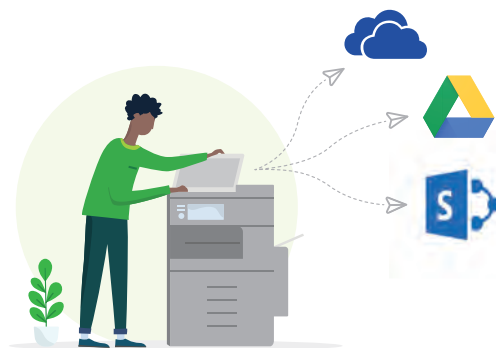
With PaperCut MF, users can quickly scan documents directly to their email account, or to pre-configured personal and network folders with just one click. Files will no longer go to one unorganized "Scanned Documents" folder, causing users to waste time searching for documents.

Scan to Cloud Storage

[Scan to Cloud Storage](#) takes your scans and sends them to the cloud storage service of your choice, like Google Drive, OneDrive, SharePoint Online, Dropbox, and many others. Administrators select which destinations users can access and are able to audit all actions.

But is it secure? Of course! All scan jobs and data are encrypted with signed certificates and transmitted over HTTPS, following industry best practices for security.

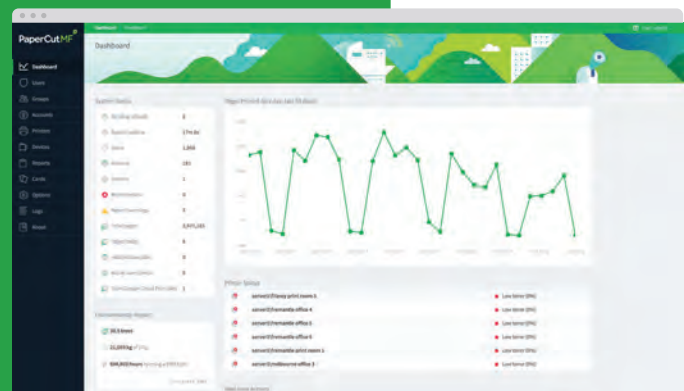
Quick and easy to set up with a one-time authorization, Scan to Cloud Storage requires minimal support and gives users a friendly tap-and-scan workflow. Reducing the extra steps at the MFD means users waste less time.



Get it now

We're all about customers, coding, and coffee. These passions come together to make a product that's powerful yet simple – and we think you'll love it!

Want to try a free 40-day trial, experience a live demo, get a quote, or place an order? Contact a PaperCut Authorized Solution Center (ASC), or email sales@papercut.com for further assistance.



Contact us

sales@papercut.com
papercut.com

