



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

Proc Folder : 758612

Solicitation Description : Addendum 3-Unity 480XT All-Flash DPE DS - AMER, or equal

Proc Type : Agency Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-08-06 11:30:00	SR 0402 ESR08062000000000763	1

**VENDOR**  
 000000219122  
 POMEROY IT SOLUTIONS SALES CO INC  
 GETRONICS

Solicitation Number: ARFQ 0402 EDD2100000005

Total Bid : \$113,682.27      Response Date: 2020-08-06      Response Time: 11:11:51

Comments:

**FOR INFORMATION CONTACT THE BUYER**

Michelle L Childers  
 (304) 558-2686  
 michelle.childers@k12.wv.us

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.1 Unity 480F All-Flash DPE DS - AMER or equal	1.00000	EA	\$94,984.630000	\$94,984.63

Comm Code	Manufacturer	Specification	Model #
43211502			

Extended Description : Unity 480F All-Flash DPE DS - AMER or equal  
To be used in the United States, Only

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.2 Deployment Services or equal	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43211502			

Extended Description : Deployment Services or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.3 Data Migration	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43211502			

Extended Description : Data Migration

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	3.1.4 MDS 9132T 32G FC Switch or equal	2.00000	EA	\$8,274.110000	\$16,548.22

Comm Code	Manufacturer	Specification	Model #
43000000			

Extended Description : MDS 9132T 32G FC Switch, DS-C9132T-8PMESK9, or equal  
To be used in the United States, Only  
Must be new out of the box. No used or refurbished items will be accepted.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	3.1.5 AC PSU Port Side Exhaust, Spare, or equal	2.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43000000			

Extended Description : AC PSU Port Side Exhaust, Spare, DS-CAC-650W-E=, or equal  
 To be used in the United States, Only  
 Must be new out of the box. No used or refurbished items will be accepted.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	3.1.6 SNTC 8x5xNBD MDS 9132T 32G FC Switch or equal	2.00000	EA	\$541.390000	\$1,082.78

Comm Code	Manufacturer	Specification	Model #
43000000			

Extended Description : SNTC 8x5xNBD MDS 9132T 32G FC Switch, CON-SNT-91328PME, or equal  
 To be used in the United States, Only  
 Must be new out of the box.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	3.1.7 Installation of MDS 9132T 32G FC Switch	1.00000	EA	\$1,066.640000	\$1,066.64

Comm Code	Manufacturer	Specification	Model #
43000000			

Extended Description : Installation of MDS 9132T 32G FC Switch  
 To be used in the United States, Only  
 Must be new out of the box.

Comments: 133.33 per hr



State of West Virginia  
Request For Quotation  
Info Technology

Procurement Folder : 758612

Document Description : Unity 480XT All-Flash DPE DS - AMER, or equal

Procurement Type : Agency Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version	Phase
2020-07-22	2020-08-05 11:30:00	ARFQ 0402 EDD2100000005	1	Final

SUBMIT RESPONSES TO:	VENDOR
PROCUREMENT OFFICER DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV 25305 US	<b>Vendor Name, Address and Telephone</b> Pomeroy Technologies, LLC 1020 Petersburg Road Hebron, KY, 41048 US 859-657-2012

**FOR INFORMATION CONTACT THE**  
 Michelle L Childers  
 (304) 558-2686  
 michelle.childers@k12.wv.us

Signature X *Walter Duff* FEIN # 85-0862996 DATE 8/6/2020

**ADDITIONAL INFORMATION:**

The West Virginia Department of Education, Office of Infrastructure and Network Operations is soliciting bids for the one-time purchase of installation of Unity 480XT All-Flash DPE DS-AMER, per the attached bid requirements, terms and conditions and specifications.

Note: Shipping, delivery and handling fees must be inclusive and must be incorporated in the item's price. Shipping, delivery and handling fees charged separately shall be the responsibility of the vendor and will not be paid by the agency.

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
2	3.1.1 Unity 480F All-Flash DPE DS - AMER or equal	1.00000	EA		94984.63

Commodity Code	Manufacturer	Model #	Specification
43211502	DELL	210-ASLL	Dell EMC Unity XT 480F See attached quote

**Extended Description**

Unity 480F All-Flash DPE DS - AMER or equal

To be used in the United States, Only

Must be new out of the box.

Shipping, delivery and handling fees must be inclusive and must be incorporated in the item's price.

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
3	3.1.2 Deployment Services or equal	1.00000	EA	0.00	0.00

Commodity Code	Manufacturer	Model #	Specification
43211502	DELL	[812-4019][825-0160][825-0161]	Prodeploy Plus for Unity X80 DPE Hybrid and All Flash

**Extended Description**

Deployment Services or equal

See attached quote

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
5	3.1.3 Data Migration	1.00000	EA	0.00	0.00

Commodity Code	Manufacturer	Model #	Specification
43211502	DELL	815-1693	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base
<b>Extended Description</b> Data Migration			See attached quote

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
9	3.1.4 MDS 9132T 32G FC Switch or equal	2.00000	EA	See quote	16548.21

Commodity Code	Manufacturer	Model #	Specification
43000000	CISCO	DS-C9132T-8PMESK9	MDS 9132T 32G FC switch, 8 FC ports, 8X16G SW, exhaust
<b>Extended Description</b> MDS 9132T 32G FC Switch, DS-C9132T-8PMESK9, or equal			See attached quote

To be used in the United States, Only

Must be new out of the box. No used or refurbished items will be accepted.

Shipping, delivery and handling fees must be inclusive and must be incorporated in the item's price.

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
12	3.1.5 AC PSU Port Side Exhaust, Spare, or equal	2.00000	EA	0.00	0.00

Commodity Code	Manufacturer	Model #	Specification
43000000	CISCO	DS-CAC-650W-E	650W AC PSU Port side Exhaust

**Extended Description**

AC PSU Port Side Exhaust, Spare, DS-CAC-650W-E, or equal

To be used in the United States, Only

Must be new out of the box. No used or refurbished items will be accepted.

Shipping, delivery and handling fees must be inclusive and must be incorporated in the item's price.

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
14	3.1.6 SNTC 8x5xNBD MDS 9132T 32G FC Switch or equal	2.00000	EA	541.39	1082.78

Commodity Code	Manufacturer	Model #	Specification
43000000	CISCO	CON-SNT-91328PME	SNTC-8X5XNBD MDS 9132T 32G FC switch, 8 FC ports, 8X1

**Extended Description**

SNTC 8x5xNBD MDS 9132T 32G FC Switch, CON-SNT-91328PME, or equal

To be used in the United States, Only

Must be new out of the box.

Shipping, delivery and handling fees must be inclusive and must be incorporated in the item's price.

See attached quote

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
15	3.1.7 Installation of MDS 9132T 32G FC Switch	1.00000	EA	133.33 per hr	133.33 x 8hr 1,066.64 total

Commodity Code	Manufacturer	Model #	Specification
43000000	Pomeroy Install		

**Extended Description**

Installation of MDS 9132T 32G FC Switch

To be used in the United States, Only

Must be new out of the box.

Shipping, delivery and handling fees must be inclusive and must be incorporated in the item's price.

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	Pre-Bid	2020-07-28
2	Question Deadline	2020-07-29



<b>EDD210000005</b>	<b>Document Phase</b> Final	<b>Document Description</b> Unity 480XT All-Flash DPE DS - AMER, or equal	<b>Page 6</b> <b>of 6</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

Line Number	Item Name	Smart Account Mandatory	Description	Group Name	Service Duration (Months)	Estimated Lead Time (Days)	Included Item	Quantity	Selling Price
1.0	DS-C9132T-8PMESK9	-	MDS 9132T 32G FC switch, 8 FC ports, 8X16G SW, exhaust	Default	N/A	14	No	2	16,548.21
1.0.1	CON-SNT-91328PME	-	SNTC-8X5XNBD MDS 9132T 32G FC switch, 8 FC ports, 8X1		36	N/A	No	2	1,082.78
1.1	DS-CAC-650W-E	-	650W AC PSU Port side Exhaust		N/A	14	No	2	0.00
1.2	DS-C32S-FAN-E	-	MDS 9132 FAN tray , port side Exhaust		N/A	14	No	4	0.00
1.3	DS-CAC-650W-E	-	650W AC PSU Port side Exhaust		N/A	14	Yes	2	0.00
1.4	CAB-9K12A-NA	-	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		N/A	7	No	4	0.00
1.5	DS-C32S-FAN-E	-	MDS 9132 FAN tray , port side Exhaust		N/A	14	Yes	4	0.00
1.6	M9132T-PL8	-	MDS 9132T 32G FC switch 8-Port upgrade license		N/A	14	No	2	0.00
1.7	DS-SFP-FC16G-SW	-	16 Gbps Fibre Channel SW SFP+, LC		N/A	14	Yes	16	0.00
1.8	DS-9132T-KIT-CSCO	-	MDS 9132T Accessory Kit for Cisco		N/A	14	Yes	2	0.00
1.9	DS-32S-BLANK	-	Filler card for Blank Expansion Module Slot		N/A	14	Yes	2	0.00
1.10	M91S6K9-8.4.1	-	MDS 9132T NX-OS version 8.4(1)		N/A	14	Yes	2	0.00
									17,630.99

**QUO-5928151-Q5Z4T5\_1**

Model: General

List Price: \$94,984.63

**Components**

Unity 480F All-Flash DPE - AMER

Unit Price (List) **\$94,984.63**

Quantity: 1

Extended Price (List) **\$94,984.63**

Dell EMC Unity XT 480F		
Unity 480F DPE 25x2.5 Customer Supplied Rack (High Line Power 200V-240V)	1	[210-ASLL]
Operating Environment		
Unity AFA Base Software+ D@RE=IC	1	[528-BISY]
Hard Drives		
Unity F 3.84TB ALL FLASH 25X2.5 SSD	7	[400-BFUP]
4 Port Cards		
Unity 2X4 Port Card 10GbE Twinax AF	1	[406-BBMX]
SPIO		
Unity 2x4 Port IO 16Gb FC AF	1	[565-BBHZ]
Power Cords		
Pair of C13/14 or C19/C20 Power Cords Included with DPE	1	[379-BDOI]
Install Kits		
Unity DPE Field Install Kit AFA	1	[343-BBMO]
Hardware Support Services		
Parts Only Warranty 12Months, 12 Month(s)	1	[709-BBJN]

Dell Services: Extended Service Prosupport Plus and 4Hr Mission Critical, 36 Month(s)	1	[865-BBUI][865-BBUJ]
Dell Services: Software Support ProSupport Plus Mission Critical Software Support, 36 Month(s)	1	[487-BBBE]
Dell Services: Optimize Services Optimize Services Monthly, 12 Month(s)	1	[539-BBBB]
Deployment Services Prodeploy Plus for Unity X80 DPE Hybrid and All Flash	1	[812-4019][825-0160][825-0161]
Additional Deployment Services IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	1	[815-1693]
Shipping Information US No Canada Ship Charge	1	[332-1286]

AppSync Basic - All Flash - AMER

Quantity: 1

Unit Price (List) **\$0.00**  
Extended Price (List) **\$0.00**

AppSync Software for All-Flash Arrays AppSync Unity Af	1	[210-ASON]
AppSync Software for All-Flash Arrays AppSync Basic for Unity AF 480=IC	1	[658-BEJW]
Deployment Services ONSITE INSTALL DECLINED	1	[900-9997]
AppSync Software Support		

ProSupport Plus Mission Critical AppSync Basic, 36 Month(s)	1	[821-BBDV]
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Dell EMC RecoverPoint for Unity  
XT All Flash - AMER

Quantity: 1 Unit Price (List) **\$0.00**

Extended Price (List) **\$0.00**

RecoverPoint for Unity XT All Flash RecoverPoint for Unity XT AF	1	[210-ATUQ]
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RecoverPoint Software RP Basic for Unity 380F/480F/680F/880F=IC	1	[528-BNHM]
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Deployment Services No Installation	1	[900-9997]
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RecoverPoint, Software Support ProSupport Plus Mission Critical, RecoverPoint Basic, Software Support/Maintenance, 36 Month(s)	1	[487-BBID]
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Dell EMC Storage M&R for Unity  
XT - AMER

Quantity: 1 Unit Price (List) **\$0.00**

Extended Price (List) **\$0.00**

Storage M&R Storage M&R for Unity XT	1	[210-ATUP]
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Storage M&R Software Storage M&R for Unity XT =IC	1	[528-BTYG]
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Deployment Services No Installation	1	[900-9997]
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Storage Monitoring/Reporting, Software Support

ProSupport Plus Mission Critical, Storage  
Monitoring/Reporting, Software  
Support/Maintenance, 36 Month(s)

1

[487-BBHX]

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\* The Solutions Configurator pricing is based on Dell's current list price and may include discounts. The discounts, if any, may be for a specific end-customer opportunity, and not applicable to any other deals. This pricing is not an official Dell quote; it is only an estimate; it does not include taxes, shipping, and other fees; and it is subject to change at any time for any reason. Pricing is Dell confidential.