



State of West Virginia
Request For Quotation

FAX 304.558.7844

Procurement Folder : 421829

Document Description : HP Color Laser Printer & Lexmark Printer 6318B0081

Procurement Type : Agency Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version	Phase
2018-04-30	2018-05-14 14:00:00	ARFQ 0803 DOT1800000054	1	Final

SUBMIT RESPONSES TO:	VENDOR
FINANCE & ADMINISTRATION DIVISION OF HIGHWAYS BLDG 5, RM A-220 1900 KANAWHA BLVD E CHARLESTON US	Vendor Name, Address and Telephone WV 25302

RECEIVED
2018 MAY 14 PM 1:42
FINANCE-PROCUREMENT

FOR INFORMATION CONTACT THE

Dusty J Smith
(304) 558-9398
dusty.j.smith@wv.gov

Signature FEIN # 55-0667417 DATE 5/14/18

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Technical Question due by 05/04/18

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
1	HP COLOR LASER JET ENTERPRISE 800 PRINTER	2.00000	EA	3475.00	6950-

Commodity Code	Manufacturer	Model #	Specification
81112306	Lexmark	C5923DE	ATTACHED

Extended Description
HP COLOR LASER JET M855 DN PRINTER OR EQUAL

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
2	HP EXTENDED WARRANTY FOR (3) YEARS	2.00000	EA	975-	1950-

Commodity Code	Manufacturer	Model #	Specification
81111818			

Extended Description
EXTENDED WARRANTY FOR 3 YEARS

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
3	HP 3 X 500 SHEET PRINTER SHEET FEEDER STAND	2.00000	EA	1295-	2590-

Commodity Code	Manufacturer	Model #	Specification
44101727			

Extended Description
3 X 500 SHEET PRINTER SHEET FEEDER STAND

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
4	LEXMARK MS812DN PRINTER OR EQUAL	1.00000	EA	1595-	1595-

Commodity Code	Manufacturer	Model #	Specification
81112306			

Extended Description
LEXMARK MS812DN PRINTER OR EQUAL

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
5	LEXMARK IPDS MAINFRAME PRINTER CARD	1.00000	EA	495	495

Commodity Code	Manufacturer	Model #	Specification
43201400			

Extended Description
LEXMARK IPDS MAINFRAME PRINTER CARD

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
6	LEXMARK (3) THREE YEAR EXTENDED WARRANTY	1.00000	EA	415	415 -

Commodity Code	Manufacturer	Model #	Specification
81111818			

Extended Description
 LEXMARK (3) THREE YEAR EXTENDED WARRANTY

Line	Event	Event Date
1	Technical Question due by noon	2018-05-04

DOT1800000054	Document Phase Final	Document Description HP Color Laser Printer & Lexmark Printer 6318B0061	Page 5 of 5
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

TOTAL EQUIPMENT PRICE

LOCATION - Building 5, Room 920

Item Number	Description	Unit Price	TOTAL
1	(2) Two HP Color LaserJet Enterprise 800 Printers M855DN manufacturers part number A2W77A or equivalent printer as described in section 3.1	\$3,475.00	\$6,950.00
2	(2) Two HP Color LaserJet Enterprise Printers M855DN or equivalent Extended Warranty Next Business Day Onsite 3 Years as described in 3.1	\$975.00	\$1,950.00
3	(2) two HP LaserJet 3x500 - sheet Paper Feeder and Stand manufacturers part number CIN63A or equivalent as described in section 3.1.1.3	\$1,295.00	\$2,590.00
4	(1) Lexmark MS812DN Printer as described in section 3.2.1	\$1,595.00	\$1,595.00
5	Lexmark IPDS Card part number 35S5889 or equivalent as described in 3.2.2	\$495.00	\$495.00
6	(1) Three Year Extended Next Day Onsite Warranty as described in 3.2.3	\$415.00	\$415.00
Total			\$13,995.00



Vendor Summary

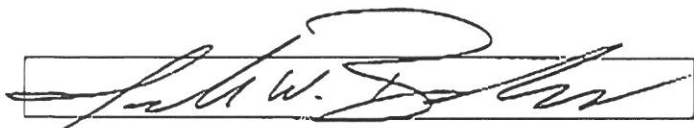
Number AAAQ9224

Date 5/14/2018

3 Steadfast Drive, Huntington, WV
304-529-6069 / 304-529-2621

Sold To	Ship To	Your Sales Rep
WV DOT Dusty J. Smith Information Services Division 1900 Kanawha Boulevard East Building 5, Room 920 Charleston, WV 25305-0430 United States of America Phone 304-558-9398 Fax 304-558-0674	WV DOT Dusty J. Smith Information Services Division 1900 Kanawha Boulevard East Building 5, Room 920 Charleston, WV 25305-0430 United States of America Phone 304-558-9398	Joe Brooks 304-529-6069 ext 2119 joe@4ncn.com

Line	P/N	Description	Qty	Unit Price	Ext. Price
1	32C0001	Lexmark CS923de Laser Printer - Color - 1200 x 1200 dpi Print - Plain Paper Print - Floor Standing - 55 ppm Mono / 55 ppm Color Print - Statement, SRA3, Folio, Oficio, Legal, Letter, Executive, B4 (JIS), DL Envelope, C5 Envelope, A6, ... - 1150 sheets Standard Input Capacity - 250000 Duty Cycle - 7000 to 50000 Monthly Volume Recommended - Automatic Duplex Print - Ethernet - USB	2	\$3,475.00	\$6,950.00
2	32C0050	Lexmark 2 x 500-Sheet Tray - 2 x 500 Sheet - Plain Paper	2	\$1,295.00	\$2,590.00
3	2361578	LEXMARK CS923 2-YEAR ONSITE REPAIR NBD	2	\$975.00	\$1,950.00
4	40G0310	Lexmark MS812DN Laser Printer - Monochrome - 1200 x 1200 dpi Print - Plain Paper Print - Desktop - 70 ppm Mono Print - 650 sheets Standard Input Capacity - 300000 Duty Cycle - Automatic Duplex Print - LCD - Ethernet - USB	1	\$1,595.00	\$1,595.00
5	40G0811	Lexmark MS71x, MS81xn, dn Card for IPDS - IPDS Emulation Card	1	\$495.00	\$495.00
6	2355923	Lexmark Service/Support - 1 Year Upgrade - Warranty - 12 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Electronic and Physical Service	1	\$40.00	\$40.00
7	2355925	Lexmark Service/Support - 2 Year Extended Warranty - Warranty - 12 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Electronic and Physical Service	1	\$375.00	\$375.00
8	DELV-Direct	Delivery via Direct Shipment	1	\$0.00	\$0.00
				SubTotal	\$13,995.00
				Tax	\$0.00
				Shipping	\$0.00
				Total	\$13,995.00


 Vendor Signature Required
 FEIN: 55-0667417

Rev. 04/14

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
- 7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: nCompass Networks

Signed: 

Date: May 14, 2018

Title: VP of Sales

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: nCompass Networks

Authorized Signature: *Carolyn Annatta Jones* Date: 5/14/2018

State of West Virginia

County of Cabell, to-wit:

Taken, subscribed, and sworn to before me this 14th day of MAY, 2018

My Commission expires November 9, 2020.



NOTARY PUBLIC *Joseph W. Brooks*
Purchasing Affidavit (Revised 01/19/2018)

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Joe Brooks, VP Sales

(Name, Title)

Joe Brooks, VP Sales

(Printed Name and Title)

4 Stonocrest Drive - Huntington, WV 25701

(Address)

304-529-6069 / 304-529-2621

(Phone Number) / (Fax Number)

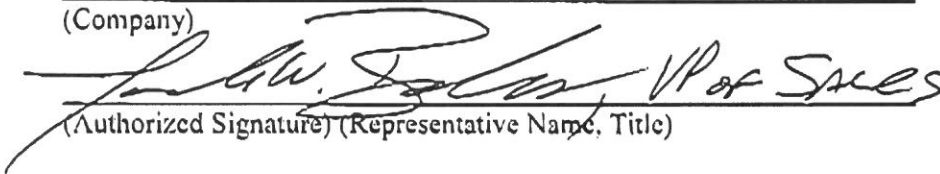
Joe@4ncn.com

(E-mail address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

nCompass Networks

(Company)


(Authorized Signature) (Representative Name, Title)

Joe Brooks, VP of Sales

(Printed Name and Title of Authorized Representative)

May 14, 2018

(Date)

304-529-6069 / 304-529-2621

(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM**SOLICITATION NO.:**

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

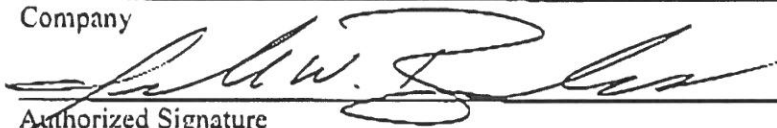
(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

nCompass Networks

Company

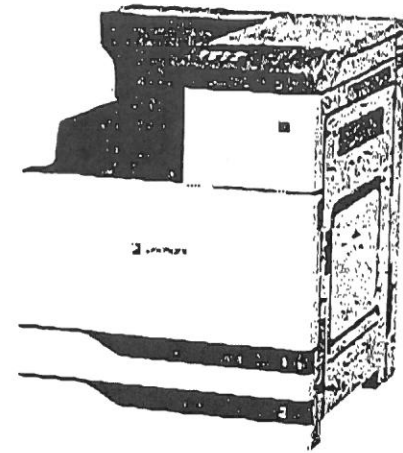

Authorized Signature

May 14, 2018

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Color laser printer



Lexmark CS920 Series

When you need to go beyond typical page sizes, average print speeds and ordinary service intervals, Lexmark's versatile, multi-format color printer family supports demanding workloads with a combination of high-performance printing and optional finishing. And they do it all with the combined advantages of Lexmark's sophisticated product thinking and integrated portfolio of features and services.

Sized for success

With its extensive standard features, ability to handle multiple paper formats, and choice of available speeds and configurations, the Lexmark CS920 series is ideal for medium to large workgroups that need a flexible printer that can do it all. Its high-impact SRA3/12x18 color output and high-volume capacity also complement the capabilities of existing A4/letter fleets.



Up to 55 ppm



Solutions



4.3-inch touch screen



SRA3/12x18



Finishing options

Speed with endurance to match

When isn't speed a priority? You need it whether you're printing a single page or producing thousands of booklets.

The CS920 series builds on speed with thoughtful engineering that drives endurance and minimizes interruptions to keep the work moving.

Speed matters: After delivering a first page as fast as 5.1 seconds, the CS920 series can reach up to 55 pages per minute or sides per minute (A4/letter)*, depending on model.

Maximum volume: Meet demanding output needs with maximum monthly duty cycles of 150,000 or 250,000 pages**, depending on model.

Paper capacity: Configured for high volume, a maximum input capacity of 6,650 sheets handles the largest workloads, while output scales to a massive 3,500.

Toner for the long run: Replacement cartridges print up to 34,000 monochrome or 34,000 color pages†.

Long-life service intervals: Fusers and developer units go up to 720,000 and 600,000 pages‡, respectively, for impressive uptime.

*Print and copy speeds measured in accordance with ISO/IEC 24734 and ISO/IEC 24735 respectively (ESAT). For more information see: www.lexmark.com/ISOspeeds.

**"Maximum Monthly Duty Cycle" is defined as the maximum number of pages a device could deliver in a month using a multishift operation. This metric provides a comparison of robustness in relation to other Lexmark printers and MFPs.

†Average continuous black or continuous composite CMY declared cartridge yield up to this number of standard pages in accordance with ISO/IEC 19798.

‡Actual Yield may vary based on other factors such as device speed, paper size and feed orientation, toner coverage, tray source, percentage of black-only printing and average print job complexity.

This is a Class A device according to the FCC Rules and International electromagnetic emissions standards. This device is not intended for use in residential or domestic environments due to potential interference to radio communications.

Color laser printer

Intelligent and accessible

What makes a printer both seamless and efficient to use is responsiveness, an intuitive interface, productivity-enhancing apps, and well-planned accessibility features. And the CS920 series has them all.

Power for performance: It starts with a 1.2 GHz Quad Core processor and 1 GB of memory (expandable to 3 GB) for both a responsive user interface and exceptional imaging speed.

Bright and easy: A bright, next-generation 4.3-inch color touch screen with Lexmark's own e-Task interface creates an icon- and text-driven experience that's always intuitive to navigate and can walk you through each step. A convenient USB port is right up front for easy document printing and file transfer.

Solutions and more: Enhance your user experience and productivity with optional solution apps like "Forms and Favorites," which lets you locate and print forms from network storage locations or content management applications.

Hard disk enhancement: The CS920 series' optional hard disk enables efficiency-boosting features like job buffering while enhancing functions like collating and overall system responsiveness.

Accessibility: There's integrated voice guidance, a standard headphone jack, tiltable control panel, and the ability to use both standard accessibility "swipe" gestures and an optional USB keyboard. It's all part of making Lexmark's best SRA3/12x18-in printers ever not just accessible to those with varying levels of abilities, but a better user experience for everyone.

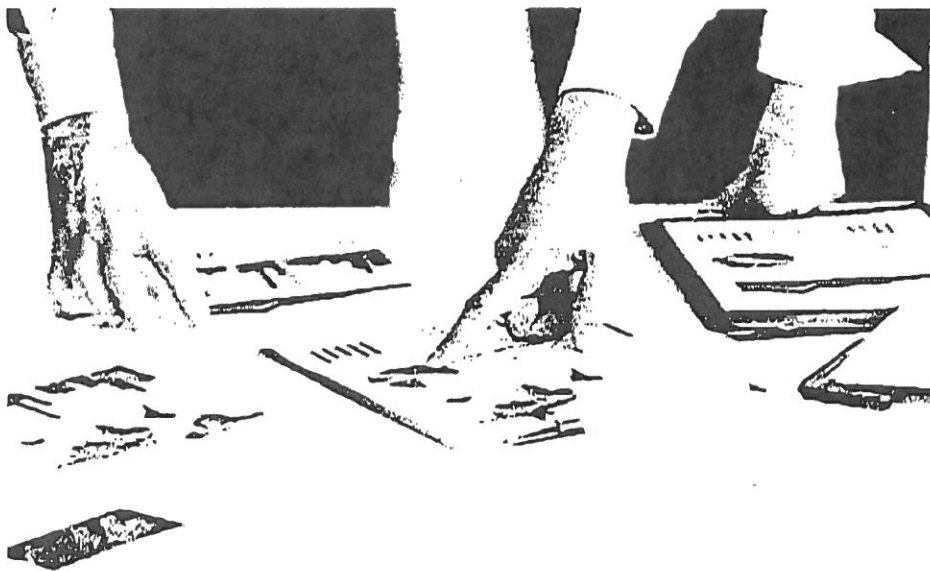
Equipped for professional output

Show your colors, enhance your output with finishing, and connect the power of the CS920 series to any network environment.

Pro color: Match your most critical colors and present your boldest ideas with a well-stocked color toolbox that includes PANTONE® calibration, embedded color sample pages and Lexmark Color Replacement for easy matching of spot and RGB colors.

Advanced finishing: Boost your in-house production capabilities and reach new customers with optional finishing like multi-position stapling, hole punch, booklet, saddle stitch and tri-fold.

Connected to your world: Gigabit Ethernet ports ensure connectivity to all modern networks, while dual USB 2.0 high-speed rear ports can interface to individual devices. Optional wireless and fiber optic cards further expand your circle of authorized users.



Color laser printer

The Lexmark advantage

The CS920 series bring fast, high-capacity, professional-color performance in a larger format to even the most challenging settings. And they do it all with the combined advantages of Lexmark's sophisticated product thinking and our integrated portfolio of features and services.

Security: Lexmark's comprehensive full-spectrum security is built into all our products to create not just a safer but a more productive environment. Our portfolio of security covers secure access, document and network security, secure remote management, hard disk security and optional features like secure print release. Together, they reflect our experience working in some of the most highly regulated, mission-critical settings on earth.

Mobility: Make mobile printing as easy as PC printing with the free Lexmark Mobile Print app, or get output via AirPrint®, Google Cloud Print™, Mopria® or Windows® Mobile on networks with wireless access. Adding the CS920 series' optional wireless cord enables direct printing, so you can bypass the network. More mobile printing options means more choices for you and your users.

Manageability: CS920 series printers become an integrated part of an existing managed Lexmark fleet as soon as you plug them in, thanks to full compatibility with free, downloadable Markvision Enterprise software. With MVE, you can track, troubleshoot and update devices throughout their lifecycle—from the moment they join the network until the day you retire them.

Lexmark services integration: Every CS920 series device is fully compatible with optional Lexmark services. Managed Print Services optimizes and manages your organization's entire print and document output infrastructure, while the Lexmark Print Management solution reduces unnecessary printing, protects confidential information and puts you in complete control of mobile policies, options and defaults.



Color laser printer

Security and more

Advanced security features: Lexmark CS920 security features encompass device management, hardening and operation.

Device management: A combination of administrative access and passwords, HTTPS, SNMPv3, IPsec and 802.1x support lets you remotely monitor, manage, authorize and authenticate who and what gets access to the network.

Device hardening: Built-in tools include port filtering and TCP connection filtering which restrict what connections are active from which sources. Encrypting and wiping the hard disk protects sensitive print job data. Digitally signed firmware updates prevent hackers from uploading compromised software to the printer.

Device operation: You get user authentication via PIN, passwords or badge reader, address book lookup via LDAP over SSL (Secure Socket Layer) to provide a secure connection between the printer and the network, and device operator panel lockouts to protect the device settings.

Hard disk protection: The optional hard disk is protected with 256-bit AES encryption and encryption keys stored in the printer's memory, not the hard disk. The data is protected even if the hard drive is removed. This level of protection is automatic at power up—users and administrators don't have to do anything.

When applicable, the CS920 series also performs automatic file-based hard disk wiping after every print job, which cannot be disabled. And the process of clearing a device's disk drive and non-volatile memory data when removing it from service or a secure location is simple with a one-step "out of service" wiping command for authorized users.

Lexmark Managed Print Services (MPS)

Lexmark Managed Print Services (MPS) takes a holistic approach to improving the enterprise print architecture. Lexmark aligns devices with your business mission and takes care of their day-to-day management with proactive and predictive services to ensure maximum uptime. Once in place, the managed environment becomes a conduit to unify print and digital information for streamlined processes. Customers benefit with fewer devices, fewer pages, lower cost and improved productivity.

Color laser printer

Built for planet earth

Power saving modes: Sleep mode sips less than 3 watts to save money and energy between print jobs. When the device is not in use, it goes to sleep and quickly wakes for incoming print jobs. In addition, it can be manually powered on or off from its control panel or automatically via a user-defined schedule.

Paper and toner savings: Standard duplex mode prints on both sides of each sheet by default, without slowing down, for complete duplex efficiency at the device's rated print speed. Plus, the unique ColorSaver feature prints images at a lighter shade by default, while leaving text dark and readable, saving toner and money.

The included Eco-Settings solution helps you print responsibly, save money and reduce waste by controlling energy usage and paper and toner consumption.

Recycled paper compatibility:

To ensure that you can minimize the impact of paper you use, the Lexmark CS920 Series has been fully tested with a range of recycled papers, up to 100% recycled.

Environmental certifications: These Lexmark products meet globally recognized environmental standards*:

- ▶ ENERGY STAR®
- ▶ Blue Angel
- ▶ EPEAT® Silver
- ▶ RoHS Compliant



*ENERGY STAR V2.0 for Imaging Equipment (EU RoHS and Section 4.3.1.1 of IEEE 1680.2-2)

Lexmark CS920 Series features

1. Intuitive color touch screen with next-generation e-Task interface

The 4.3-in. color touch screen features an ultra-smooth surface and can be activated by almost anything, including pens, fingertips or nails—without pressure or direct skin contact. The modern interface is familiar to users, minimizing the need for training.

2. Expandable input

Print on multiple paper types and sizes, with input capacity up to 6,650 sheets.

3. Finishing options

Expand your capabilities with finishing options that include multi-position stapling, hole punch, booklet, saddle stitch and tri-fold. The finisher raises output capacity to 3,500 sheets.

4. High-capacity production yields

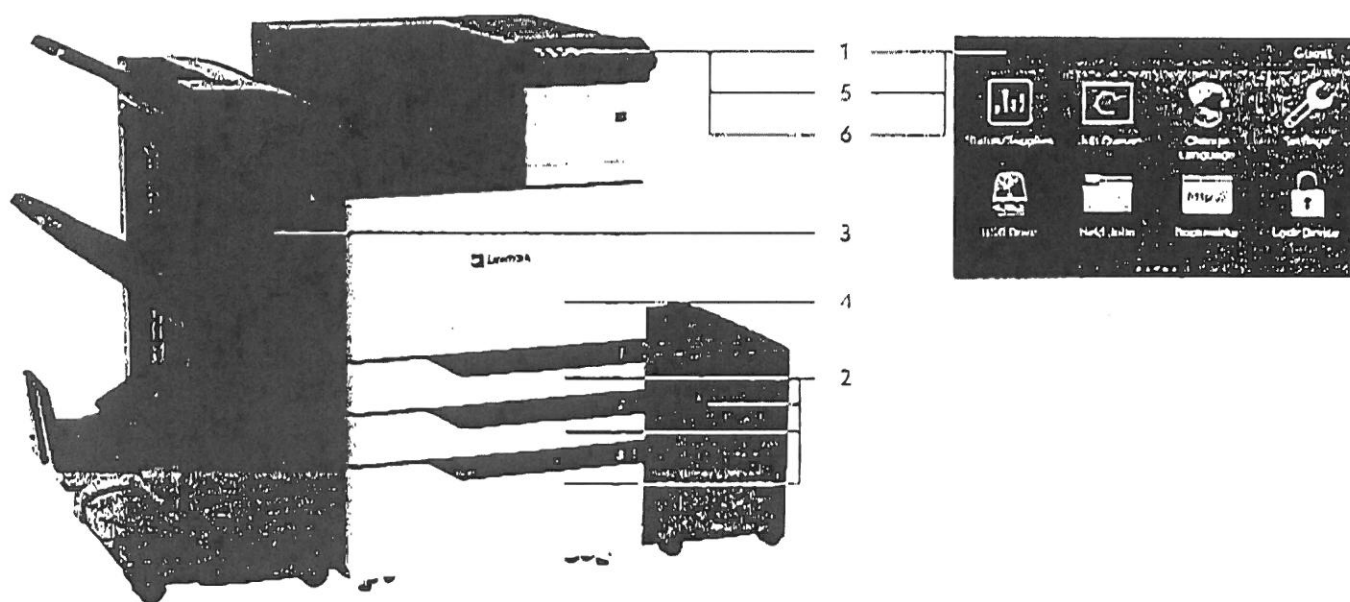
Genuine Lexmark toner cartridges print up to 34,000 monochrome or color pages*, while fusers and developer units produce up to 720,000 and 600,000 pages**, respectively, for impressive uptime.

5. Software solutions

Enhance your user experience and productivity with optional solution apps like "Forms and Favorites," which lets you locate and print forms from network storage locations or content management applications right from the touch screen.

6. Direct printing

Print Microsoft Office files, PDFs and other document and image types from flash drives, or select and print documents from network servers or online drives.



*Average continuous black or continuous composite CMY declared cartridge yield up to this number of standard pages in accordance with ISO/IEC 19798.

**Actual Yield may vary based on other factors such as device speed, paper size and feed orientation, toner coverage, tray source, percentage of black-only printing and average print job complexity.

Lexmark CS920 Series features

Product specifications

Lexmark CS921dc

Lexmark CS923dc

Printing

	Lexmark e-Task 4.3-inch (10.9 cm) colour touch screen	
Display	Lexmark e-Task 4.3-inch (10.9 cm) colour touch screen	
Print Speed: Up to ¹	Black: 35 ppm / Color: 35 ppm	Black: 55 ppm / Color: 55 ppm
Time to First Page: As fast as	Black: 7 seconds / Color: 8.3 seconds	Black: 5.2 seconds / Color: 6.1 seconds
Print Resolution	Black: 1200 x 1200 dpi, 2400 Image Quality / Color: 1200 x 1200 dpi, 2400 Image Quality	
Memory	Standard: 1024 MB / Maximum: 3072 MB	
Hard Disk	Option available	
Recommended Monthly Page Volume ²	4000 - 20000 pages	7000 - 50000 pages
Maximum Monthly Duty Cycle: Up to ³	150000 pages per month	250000 pages per month

Supplies⁴

Laser Cartridge Yields (up to) ⁵	11,500-page Color (CMY) Cartridges, 10,500-page Black Cartridge	11,500-page Color (CMY) Cartridges, 10,500-page Black Cartridge, 34,000-page Black High Yield Cartridge, 34,000-page Color (CMY) High Yield Cartridges
Photoconductor Estimated Yield: Up to ⁶	100000 Black / 90000 (CMY) pages, based on 3 average letter/A4-size pages per print job and ~ 5% coverage	
Developer Unit(s) Estimated Yield: Up to ⁶	400000 pages, based on 3 average letter/A4-size pages per print job and ~ 5% coverage	
Cartridge(s) Shipping with Product ⁷	5,000-page Black Toner Cartridge, 6,000-page Colour (CMY) Toner Cartridges	11,500-page Colour (CMY) Toner Cartridges, 18,500-page Black Toner Cartridge

Paper Handling

Included Paper Handling	2 x 500-Sheet Input, 250-Sheet Output Bin, Integrated Duplex, 150-Sheet Multipurpose Feeder	
Optional Paper Handling	Staple Finisher, Staple Punch Finisher, 250-Sheet Tandem Tray, 3000-Sheet Tray, Booklet Finisher, 2 x 500-Sheet Tray	
Paper Input Capacity: Up to	Standard: 1150 pages 20 lb or 75 gsm bond / Maximum: 6650 pages 20 lb or 75 gsm bond	
Paper Output Capacity: Up to	Standard: 250 pages 20 lb or 75 gsm bond / Maximum: 3500 pages 20 lb or 75 gsm bond	
Media Types Supported	Plain Paper, Refer to the Card Stock & Label Guide, Banner Paper, Card Stock, Envelopes, Labels	
Media Sizes Supported	10 Envelope, 7 3/4 Envelope, 9 Envelope, A3, A4, A5, B5 Envelope, C5 Envelope, DL Envelope, Executive, Folio, JIS-B4, Legal, Letter, 4 x 6", Statement, Universal, Super Tabloid (12 x 18"), Oficio, A6, SRA3	

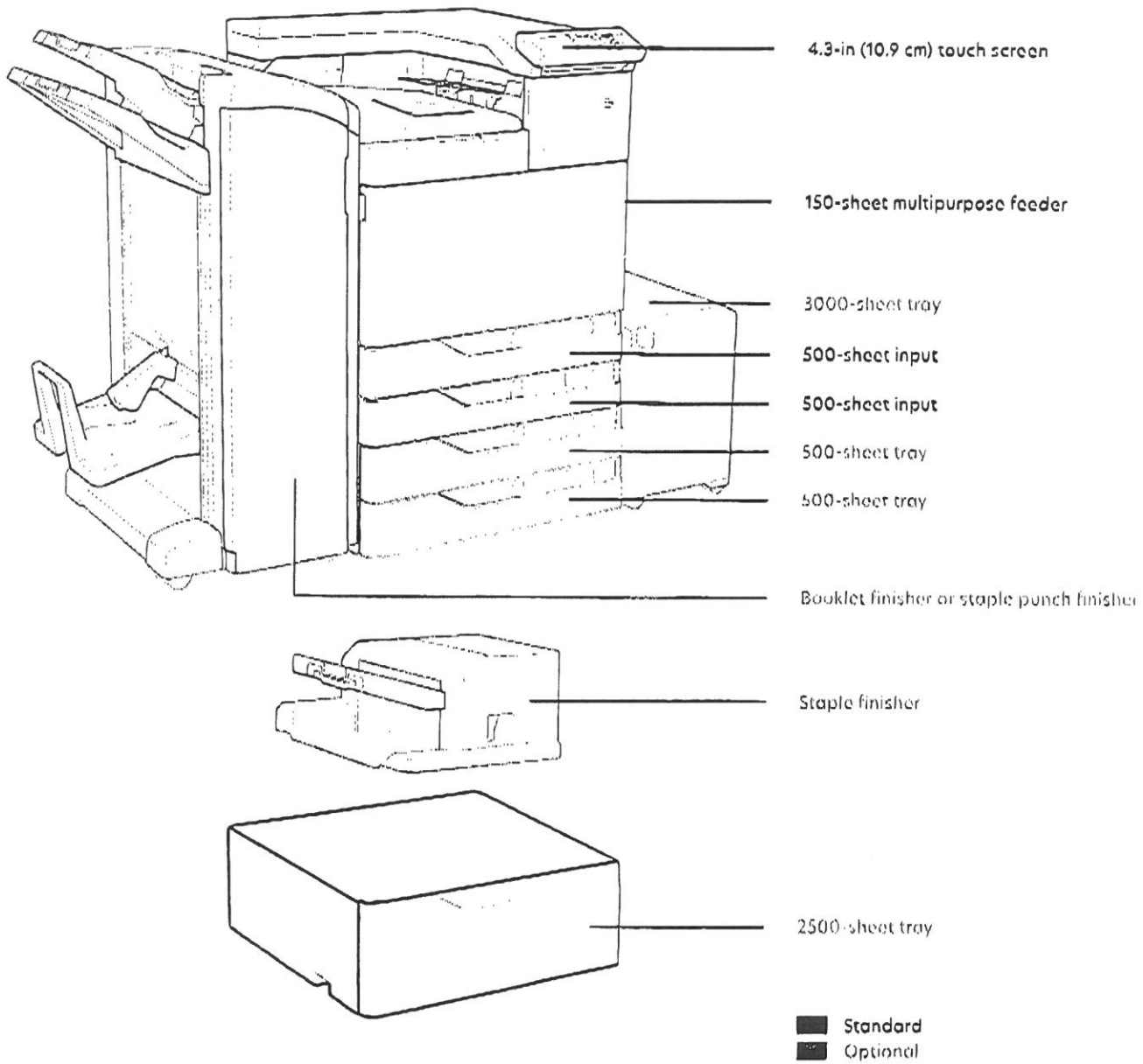
General Information⁸

Standard Ports	One Internal Card Slot, USB 2.0 Specification Hi-Speed Certified (Type B), Gigabit Ethernet (10/100/1000), Front USB 2.0 Specification Hi-Speed Certified port (Type A), Two Rear USB 2.0 Specification Hi-Speed Certified ports (Type A)	
Optional Network Ports / Optional Local Ports	Internal MarkNet N83d0 802.11b/g/n Wireless, NFC, MarkNet N8230 Fiber Ethernet Print Server / External RS-232C serial, Internal 1284-B Bidirectional Parallel	
Noise Level: Operating	Print: 51 dBA	Print: 53 dBA
Specified Operating Environment	Altitude: 0 - 2500 Meters (8,200 Feet), Temperature: 10 to 40°C (50 to 104°F), Humidity: 15 to 85% Relative Humidity	
Limited Warranty - See Statement of Limited Warranty	1-Year Onsite Service, Next Business Day	
Size (in. - H x W x D) / Weight (lb.)	30.7 x 24.2 x 29.6 in. / 195.4 lb.	

¹Average continuous black or continuous composite CMY declared cartridge yield up to this number of standard pages in accordance with ISO/IEC 19798. ²"Recommended Monthly Page Volume" is a range of pages that helps customers evaluate Lexmark's product offerings based on the average number of pages customers plan to print on the device each month. Lexmark recommends that the number of pages per month be within the stated range for optimum device performance, based on factors including: supplies replacement intervals, paper loading intervals, speed, and typical customer usage. ³"Maximum Monthly Duty Cycle" is defined as the maximum number of pages a device could deliver in a month using a multishift operation. This metric provides a comparison of robustness in relation to other Lexmark printers and MFPs. ⁴Actual Yield may vary based on other factors such as device speed, paper size and feed orientation, toner coverage, tray source, percentage of black-only printing and average print job complexity. ⁵Product functions only with replacement cartridges designed for use in a specific geographical region. See www.lexmark.com/regions for more details. ⁶Printers are sold subject to certain license/agreement conditions. See www.lexmark.com/printerlicense for details. ⁷Print and copy speeds measured in accordance with ISO/IEC 24734 and ISO/IEC 24735 respectively (ESAT). For more information see: www.lexmark.com/ISOspeeds.

This is a Class A device according to the FCC Rules and international electromagnetic emissions standards. This device is not intended for use in residential or domestic environments due to potential interference to radio communications.

Lexmark CS920 series features



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Notice: "This product includes software developed by the OpenSSL Project for use in the Open SSL Toolkit (<http://www.openssl.org/>)."